Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$18.73 | \$14.49 | \$746 | \$575 | 39.9 | \$37,901 | \$29,909 | 2,024 |
| Management occupations $\qquad$ General and operations | 40.89 | 35.52 | 1,676 | 1,427 | 41.0 | 86,097 | 73,008 | 2,106 |
| managers ................. | 42.51 | 36.71 | 1,823 | 1,615 | 42.9 | 94,730 | 83,990 | 2,229 |
| Advertising and promotions managers | 32.87 | 34.19 | 1,384 | 1,459 | 42.1 | 71,956 | 75,887 | 2,189 |
| Marketing and sales managers | 51.47 | 41.60 | 2,140 | 1,921 | 41.6 | 111,293 | 99,867 | 2,162 |
| Marketing managers ......... | 57.12 | 50.71 | 2,285 | 2,029 | 40.0 | 118,817 | 105,483 | 2,080 |
| Sales managers ................ | 45.15 | 37.54 | 1,964 | 1,597 | 43.5 | 102,144 | 83,065 | 2,262 |
| Public relations managers ...... | 31.27 | 31.25 | 1,248 | 1,250 | 39.9 | 64,599 | 65,008 | 2,066 |
| Administrative services managers $\qquad$ | 32.69 | 31.22 | 1,330 | 1,343 | 40.7 | 68,535 | 66,986 | 2,097 |
| Computer and information systems managers | 51.01 | 41.83 | 2,048 | 1,673 | 40.1 | 106,470 | 87,000 | 2,087 |
| Financial managers ............... | 52.57 | 46.09 | 2,132 | 1,844 | 40.6 | 110,727 | 95,865 | 2,106 |
| Human resources managers ... Compensation and benefits | 34.83 | 32.79 | 1,400 | 1,320 | 40.2 | 72,825 | 68,630 | 2,091 |
| managers | 34.39 | 35.10 | 1,376 | 1,404 | 40.0 | 71,532 | 73,008 | 2,080 |
| Training and development managers $\qquad$ | 26.91 | 30.77 | 1,076 | 1,231 | 40.0 | 55,977 | 63,993 | 2,080 |
| Industrial production managers $\qquad$ | 38.76 | 38.62 | 1,630 | 1,589 | 42.1 | 84,770 | 82,607 | 2,187 |
| Purchasing managers ............ | 45.90 | 40.87 | 1,836 | 1,635 | 40.0 | 95,474 | 85,010 | 2,080 |
| Transportation, storage, and distribution managers ...... | 34.23 | 35.30 | 1,363 | 1,412 | 39.8 | 70,712 | 73,424 | 2,066 |
| Construction managers ......... | 32.86 | 30.93 | 1,358 | 1,237 | 41.3 | 69,605 | 64,341 | 2,118 |
| Education administrators ....... | 36.80 | 34.69 | 1,447 | 1,383 | 39.3 | 67,480 | 60,492 | 1,833 |
| Education administrators, preschool and child care center/program ..... | 18.77 | 15.22 | 751 | 609 | 40.0 | 39,043 | 31,664 | 2,080 |
| Education administrators, elementary and secondary school $\qquad$ | 39.24 | 38.17 | 1,537 | 1,419 | 39.2 | 67,533 | 65,001 | 1,721 |
| Education administrators, postsecondary | 52.06 | 37.86 | 2,012 | 1,420 | 38.6 | 97,952 | 73,823 | 1,881 |
| Engineering managers ........... | 56.49 | 50.52 | 2,300 | 2,021 | 40.7 | 119,610 | 105,080 | 2,117 |
| Food service managers .......... | 22.99 | 21.65 | 981 | 930 | 42.7 | 51,025 | 48,360 | 2,220 |
| Medical and health services managers $\qquad$ | 29.66 | 25.42 | 1,238 | 1,046 | 41.7 | 64,362 | 54,417 | 2,170 |
| Property, real estate, and community association managers $\qquad$ | 25.42 | 24.23 | 1,018 | 969 | 40.0 | 52,910 | 50,400 | 2,081 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations <br> -Continued <br> Social and community service managers $\qquad$ | \$19.15 | \$16.35 | \$757 | \$616 | 39.5 | \$39,367 | \$32,019 | 2,055 |
| Business and financial operations occupations | 27.80 | 25.00 | 1,116 | 1,001 | 40.1 | 57,978 | 52,048 | 2,085 |
| Buyers and purchasing agents Wholesale and retail | 27.70 | 24.49 | 1,129 | 1,038 | 40.8 | 58,731 | 53,997 | 2,120 |
| buyers, except farm products $\qquad$ | 31.35 | 32.21 | 1,254 | 1,288 | 40.0 | 65,213 | 67,001 | 2,080 |
| Purchasing agents, except wholesale, retail, and farm products. $\qquad$ | 25.82 | 24.23 | 1,037 | 969 | 40.2 | 53,937 | 50,405 | 2,089 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 24.59 | 23.69 | 965 | 913 | 39.2 | 50,155 | 47,500 | 2,040 |
| Claims adjusters, examiners, and investigators. | 23.83 | 22.21 | 933 | 885 | 39.2 | 48,516 | 46,010 | 2,036 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 21.66 | 17.04 | 866 | 682 | 40.0 | 45,043 | 35,445 | 2,080 |
| Cost estimators .................... | 31.18 | 32.33 | 1,254 | 1,293 | 40.2 | 65,222 | 67,246 | 2,092 |
| Human resources, training, and labor relations specialists $\qquad$ | 25.02 | 23.71 | 994 | 962 | 39.7 | 51,692 | 50,001 | 2,066 |
| Employment, recruitment, and placement specialists $\qquad$ | 22.00 | 20.72 | 848 | 760 | 38.5 | 44,076 | 39,521 | 2,003 |
| Compensation, benefits, and job analysis specialists $\qquad$ | 23.21 | 20.00 | 996 | 962 | 42.9 | 51,795 | 50,001 | 2,232 |
| Training and development specialists $\qquad$ | 30.19 | 26.95 | 1,207 | 1,078 | 40.0 | 62,761 | 56,064 | 2,079 |
| Logisticians ......................... | 32.77 | 35.84 | 1,311 | 1,434 | 40.0 | 68,152 | 74,547 | 2,080 |
| Management analysts ........... | 28.75 | 24.50 | 1,153 | 980 | 40.1 | 59,930 | 50,950 | 2,085 |
| Accountants and auditors ...... | 28.95 | 26.23 | 1,161 | 1,056 | 40.1 | 60,266 | 54,729 | 2,082 |
| Appraisers and assessors of real estate $\qquad$ | 12.58 | 11.83 | 494 | 473 | 39.3 | 25,683 | 24,600 | 2,041 |
| Financial analysts and advisors $\qquad$ | 30.31 | 26.63 | 1,211 | 1,065 | 40.0 | 62,990 | 55,388 | 2,078 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Business and financial operations occupations -Continued |  |  |  |  |  |  |  |  |
| Financial analysts ............. | \$33.08 | \$27.09 | \$1,323 | \$1,084 | 40.0 | \$68,816 | \$56,351 | 2,080 |
| Personal financial advisors | 25.51 | 23.80 | 1,020 | 952 | 40.0 | 53,065 | 49,500 | 2,080 |
| Loan counselors and officers | 30.65 | 24.85 | 1,228 | 994 | 40.1 | 63,870 | 51,694 | 2,084 |
| Loan officers ........ | 30.87 | 25.00 | 1,237 | 1,000 | 40.1 | 64,333 | 52,002 | 2,084 |
| Computer and mathematical science occupations | 34.61 | 33.65 | 1,387 | 1,346 | 40.1 | 71,637 | 69,555 | 2,070 |
| Computer programmers ......... | 31.03 | 29.20 | 1,250 | 1,153 | 40.3 | 64,783 | 59,826 | 2,088 |
| Computer software engineers | 41.56 | 39.90 | 1,665 | 1,600 | 40.0 | 86,559 | 83,181 | 2,083 |
| Computer software engineers, applications | 40.47 | 37.00 | 1,623 | 1,480 | 40.1 | 84,376 | 76,960 | 2,085 |
| Computer software engineers, systems software $\qquad$ | 42.77 | 41.90 | 1,711 | 1,676 | 40.0 | 88,953 | 87,142 | 2,080 |
| Computer support specialists | 24.38 | 19.81 | 976 | 792 | 40.0 | 50,470 | 41,205 | 2,070 |
| Computer systems analysts .... | 39.61 | 39.65 | 1,585 | 1,586 | 40.0 | 82,432 | 82,472 | 2,081 |
| Database administrators ....... | 24.91 | 24.43 | 997 | 977 | 40.0 | 51,819 | 50,814 | 2,080 |
| Network and computer systems administrators .... | 26.95 | 27.43 | 1,082 | 1,097 | 40.2 | 53,416 | 49,999 | 1,982 |
| Network systems and data communications analysts | 30.69 | 31.25 | 1,228 | 1,250 | 40.0 | 63,653 | 65,000 | 2,074 |
| Architecture and engineering occupations | 30.76 | 28.89 | 1,239 | 1,156 | 40.3 | 64,436 | 60,091 | 2,095 |
| Architects, except naval Architects, except | 31.41 | 31.25 | 1,256 | 1,250 | 40.0 | 65,331 | 65,000 | 2,080 |
| landscape and naval ..... | 31.41 | 31.25 | 1,256 | 1,250 | 40.0 | 65,331 | 65,000 | 2,080 |
| Engineers ............................ | 39.62 | 36.79 | 1,609 | 1,514 | 40.6 | 83,688 | 78,749 | 2,112 |
| Aerospace engineers .......... | 35.29 | 34.38 | 1,412 | 1,375 | 40.0 | 73,414 | 71,515 | 2,080 |
| Chemical engineers ........... | 48.58 | 52.24 | 1,979 | 2,090 | 40.7 | 102,883 | 108,659 | 2,118 |
| Civil engineers ................. | 32.70 | 34.19 | 1,391 | 1,403 | 42.5 | 72,320 | 72,954 | 2,212 |
| Computer hardware engineers | 45.64 | 39.69 | 1,863 | 1,648 | 40.8 | 96,890 | 85,696 | 2,123 |
| Electrical and electronics engineers $\qquad$ | 39.12 | 37.16 | 1,588 | 1,488 | 40.6 | 82,557 | 77,374 | 2,110 |
| Electrical engineers ....... | 41.26 | 38.08 | 1,703 | 1,558 | 41.3 | 88,542 | 80,999 | 2,146 |
| Electronics engineers, except computer | 37.27 | 34.90 | 1,491 | 1,396 | 40.0 | 77,531 | 72,584 | 2,080 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Life, physical, and social science occupations \\
-Continued \\
Miscellaneous life, physical, and social science technicians \(\qquad\) \\
Environmental science and protection technicians, including health \(\qquad\)
\end{tabular} \& \(\$ 18.54\)

19.53 \& $\$ 15.53$

16.07 \& $\$ 730$
781 \& $\$ 621$
643 \& 39.4
40.0 \& $\$ 37,972$
40,628 \& $\$ 32,294$
33,415 \& 2,049
2,080 \\
\hline Community and social services occupations \& 19.60 \& 17.44 \& 781
1,042 \& 705
1,000 \& 39.9
39.6 \& 38,700 \& 36,833 \& 1,975 \\

\hline | Counselors $\qquad$ |
| :--- |
| Educational, vocational, and school counselors . | \& 26.34

27.85 \& 25.00
30.01 \& 1,042
1,100 \& 1,000
1,190 \& 39.6
39.5 \& 47,244
48,466 \& 48,214
49,535 \& 1,793
1,740 \\
\hline Social workers $\qquad$ Child, family, and school \& 17.40 \& 16.63 \& 697 \& 671 \& 40.1 \& 36,116 \& 34,944 \& 2,076 \\
\hline social workers ............. \& 16.79 \& 15.73 \& 671 \& 630 \& 39.9 \& 34,561 \& 32,970 \& 2,059 \\
\hline Medical and public health social workers $\qquad$ \& 18.03 \& 17.62 \& 721 \& 705 \& 40.0 \& 37,511 \& 36,654 \& 2,080 \\
\hline Mental health and substance abuse social workers $\qquad$ \& 16.39 \& 16.63 \& 666 \& 669 \& 40.7 \& 34,647 \& 34,805 \& 2,114 \\
\hline Miscellaneous community and social service specialists $\qquad$ \& 14.21 \& 12.46 \& 567 \& 498 \& 39.9 \& 29,476 \& 25,917 \& 2,075 \\
\hline Probation officers and correctional treatment specialists .. $\qquad$ \& 19.28 \& 19.90 \& 771 \& 796 \& 40.0 \& 40,110 \& 41,386 \& 2,080 \\
\hline Social and human service assistants $\qquad$ \& 11.98 \& 11.29 \& 478 \& 452 \& 39.9 \& 24,838 \& 23,483 \& 2,073 \\
\hline Legal occupations .................. \& 29.75 \& 21.45 \& 1,224 \& 840 \& 41.1 \& 63,630 \& 43,676 \& 2,139 \\
\hline Lawyers ............................. \& 50.94 \& 43.80 \& 2,207 \& 1,817 \& 43.3 \& 114,782 \& 94,500 \& 2,253 \\
\hline Miscellaneous legal support workers $\qquad$ \& 22.25 \& 21.45 \& 916 \& 858 \& 41.1 \& 47,616 \& 44,620 \& 2,140 \\
\hline Title examiners, abstractors, and searchers $\qquad$ \& 21.57 \& 18.02 \& 896 \& 748 \& 41.5 \& 46,584 \& 38,895 \& 2,160 \\

\hline | Education, training, and |
| :--- |
| library occupations | \& 28.15 \& 28.85 \& 1,095 \& 1,121 \& 38.9 \& 42,187 \& 42,314 \& 1,499 \\

\hline Postsecondary teachers .......... \& 44.67 \& 38.19 \& 1,759 \& 1,517 \& 39.4 \& 72,898 \& 61,500 \& 1,632 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and <br> library occupations <br> -Continued <br> Teacher assistants $\qquad$ | \$11.33 | \$10.91 | \$439 | \$434 | 38.8 | \$17,005 | \$16,640 | 1,501 |
| Arts, design, entertainment, sports, and media occupations | 22.10 | 17.79 | 879 | 712 | 39.8 | 45,029 | 36,999 | 2,038 |
| Designers ............................ | 20.91 | 18.75 | 839 | 750 | 40.1 | 43,634 | 39,002 | 2,087 |
| Graphic designers ............. | 18.75 | 17.79 | 751 | 712 | 40.0 | 39,040 | 36,999 | 2,082 |
| Athletes, coaches, umpires, and related workers $\qquad$ | 27.98 | 17.79 | 1,119 | 711 | 40.0 | 55,040 | 33,003 | 1,967 |
| Coaches and scouts ........... | 27.98 | 17.79 | 1,119 | 711 | 40.0 | 55,040 | 33,003 | 1,967 |
| News analysts, reporters and correspondents $\qquad$ | 19.00 | 15.44 | 760 | 618 | 40.0 | 39,530 | 32,115 | 2,080 |
| Reporters and correspondents | 21.11 | 18.99 | 844 | 760 | 40.0 | 43,903 | 39,499 | 2,080 |
| Public relations specialists ..... | 24.06 | 20.67 | 961 | 827 | 39.9 | 49,972 | 42,994 | 2,077 |
| Writers and editors ............... | 20.71 | 18.51 | 829 | 740 | 40.0 | 43,083 | 38,490 | 2,080 |
| Editors ............................. | 20.86 | 18.51 | 834 | 740 | 40.0 | 43,383 | 38,490 | 2,080 |
| Technical writers .............. | 20.08 | 19.54 | 803 | 782 | 40.0 | 41,763 | 40,643 | 2,080 |
| Healthcare practitioner and technical occupations | 25.79 | 21.86 | 1,023 | 856 | 39.6 | 52,811 | 44,138 | 2,047 |
| Pharmacists ......................... | 50.55 | 50.47 | 2,028 | 2,019 | 40.1 | 105,466 | 104,978 | 2,086 |
| Physicians and surgeons ........ | 84.48 | 77.01 | 3,706 | 3,313 | 43.9 | 192,735 | 172,266 | 2,282 |
| Registered nurses .................. | 28.32 | 27.50 | 1,113 | 1,080 | 39.3 | 57,488 | 55,432 | 2,030 |
| Therapists ........................... | 30.76 | 29.98 | 1,216 | 1,199 | 39.5 | 59,840 | 57,470 | 1,945 |
| Occupational therapists ..... | 28.16 | 30.07 | 1,126 | 1,203 | 40.0 | 56,940 | 58,843 | 2,022 |
| Physical therapists ............ | 35.51 | 31.00 | 1,400 | 1,240 | 39.4 | 72,527 | 64,480 | 2,042 |
| Respiratory therapists ....... | 22.39 | 21.89 | 894 | 876 | 39.9 | 46,470 | 45,531 | 2,076 |
| Speech-language pathologists | 31.87 | 32.16 | 1,231 | 1,228 | 38.6 | 48,783 | 46,451 | 1,531 |
| Clinical laboratory technologists and technicians $\qquad$ | 17.31 | 16.00 | 688 | 640 | 39.7 | 35,777 | 33,280 | 2,066 |
| Medical and clinical laboratory technologists Medical and clinical | 21.28 | 21.04 | 843 | 842 | 39.6 | 43,839 | 43,772 | 2,060 |
| laboratory technicians .. | 14.87 | 12.92 | 592 | 525 | 39.8 | 30,789 | 27,300 | 2,070 |
| Diagnostic related technologists and technicians $\qquad$ | 22.25 | 22.88 | 890 | 915 | 40.0 | 46,275 | 47,590 | 2,080 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued Cardiovascular technologists and technicians $\qquad$ | \$20.17 | \$21.13 | \$807 | \$845 | 40.0 | \$41,953 | \$43,950 | 2,080 |
| Radiologic technologists and technicians $\qquad$ <br> Emergency medical technicians and paramedics $\qquad$ | 22.45 11.68 | 23.58 10.37 | 898 462 | 943 402 | 40.0 39.5 | 46,697 24,012 | 49,053 20,883 | 2,080 2,055 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 15.41 | 14.73 | 610 | 573 | 39.6 | 31,736 | 29,806 | 2,059 |
| Pharmacy technicians ....... | 13.53 | 12.50 | 537 | 500 | 39.7 | 27,914 | 26,000 | 2,063 |
| Respiratory therapy technicians $\qquad$ | 20.29 | 20.35 | 812 | 814 | 40.0 | 42,198 | 42,328 | 2,080 |
| Surgical technologists $\qquad$ Licensed practical and | 17.53 | 16.78 | 690 | 671 | 39.3 | 35,864 | 34,907 | 2,046 |
| licensed vocational nurses <br> Medical records and health | 17.63 | 17.12 | 692 | 677 | 39.3 | 35,771 | 35,194 | 2,028 |
| information technicians ... | 16.33 | 15.00 | 646 | 591 | 39.6 | 33,594 | 30,742 | 2,057 |
| Miscellaneous health technologists and technicians $\qquad$ | 15.93 | 13.46 | 636 | 538 | 39.9 | 33,066 | 28,001 | 2,076 |
| Occupational health and safety specialists and technicians $\qquad$ | 22.43 | 22.42 | 897 | 897 | 40.0 | 46,646 | 46,636 | 2,080 |
| Occupational health and safety specialists $\qquad$ | 22.72 | 22.42 | 909 | 897 | 40.0 | 47,267 | 46,636 | 2,080 |
| Healthcare support occupations | 11.69 | 10.20 | 447 | 400 | 38.2 | 23,176 | 20,800 | 1,983 |
| Nursing, psychiatric, and home health aides $\qquad$ | 9.31 | 9.14 | 353 | 354 | 37.9 33.9 | 18,297 | 18,396 | 1,966 |
| Home health aides ............ | 7.79 | 7.00 | 264 | 280 | 33.9 | 13,640 | 14,560 | 1,751 |
| Nursing aides, orderlies, and attendants $\qquad$ | 9.68 | 9.50 | 380 | 375 | 39.2 | 19,708 | 19,344 | 2,035 |
| Psychiatric aides ............... | 9.60 | 9.44 | 364 | 354 | 37.9 | 18,909 | 18,396 | 1,969 |
| Physical therapist assistants and aides $\qquad$ | 25.04 | 30.00 | 1,002 | 1,200 | 40.0 | 52,079 | 62,400 | 2,080 |
| Miscellaneous healthcare support occupations | 12.80 | 12.42 | 491 | 480 | 38.4 | 25,545 | 24,943 | 1,995 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued |  |  |  |  |  |  |  |  |
| Medical assistants | 11.41 | 11.00 | 456 | 440 | 39.9 | 23,686 | 22,880 | 2,075 |
| Medical transcriptionists ... | 12.92 | 13.30 | 517 | 532 | 40.0 | 26,864 | 27,664 | 2,080 |
| Protective service occupations First-line supervisors/managers, law enforcement workers $\qquad$ | 16.28 | 14.81 | 676 | 602 | 41.5 | 34,830 | 31,023 | 2,139 |
|  | 25.86 | 24.64 | 1,041 | 985 | 40.2 | 54,119 | 51,243 | 2,093 |
| First-line supervisors/managers of correctional officers | 18.67 | 18.71 | 758 | 748 | 40.6 | 39,403 | 38,917 | 2,111 |
| supervisors/managers of police and detectives | 28.60 | 28.10 | 1,147 | 1,124 | 40.1 | 59,650 | 58,458 | 2,086 |
| First-line supervisors/managers of fire fighting and prevention workers | 23.92 | 20.77 | 1,121 | 1,073 | 46.9 | 58,301 | 55,815 | 2,437 |
| Fire fighters ......................... | 18.66 | 18.30 | 962 | 920 | 51.6 | 50,043 | 47,841 | 2,681 |
| Bailiffs, correctional officers, and jailers $\qquad$ | 14.08 | 14.06 | 568 | 572 | 40.4 | 29,539 | 29,723 | 2,098 |
| Correctional officers and jailers $\qquad$ | 14.02 | 14.06 | 566 | 572 | 40.4 | 29,429 | 29,723 | 2,099 |
| Detectives and criminal investigators | 20.42 | 17.65 | 820 | 708 | 40.2 | 42,653 | 36,812 | 2,089 |
| Police officers ...................... | 20.98 | 20.12 | 839 | 810 | 40.0 | 43,410 | 41,808 | 2,069 |
| Police and sheriff's patrol officers $\qquad$ | 20.98 | 20.12 | 839 | 810 | 40.0 | 43,410 | 41,808 | 2,069 |
| Security guards and gaming surveillance officers $\qquad$ | 10.24 | 10.00 | 408 | 400 | 39.8 | 21,087 | 20,800 | 2,060 |
| Security guards ................ | 10.16 | 10.00 | 405 | 400 | 39.8 | 20,914 | 20,800 | 2,059 |
| Miscellaneous protective service workers | 10.40 | 11.09 | 396 | 378 | 38.1 | 14,659 | 15,600 | 1,410 |
| Food preparation and serving related occupations First-line | 7.60 | 7.50 | 288 | 280 | 37.9 | 14,605 | 14,040 | 1,922 |
| supervisors/managers, food preparation and serving workers $\qquad$ | 13.68 | 12.91 | 567 | 519 | 41.5 | 28,420 | 26,000 | 2,078 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations <br> -Continued First-line supervisors/managers of food preparation and serving workers $\qquad$ | \$13.68 | \$12.91 | \$567 | \$519 | 41.5 | \$28,420 | \$26,000 | 2,078 |
| Cooks ................................. | 8.86 | 8.58 | 340 | 340 | 38.4 | 17,143 | 16,794 | 1,935 |
| Cooks, fast food ....... | 7.55 | 7.83 | 278 | 290 | 36.8 | 14,467 | 15,080 | 1,915 |
| Cooks, institution and cafeteria $\qquad$ | 9.70 | 9.50 | 369 | 364 | 38.1 | 17,220 | 17,102 | 1,776 |
| Cooks, restaurant .............. | 9.08 | 9.11 | 354 | 364 | 39.0 | 18,399 | 18,949 | 2,027 |
| Cooks, short order ............. | 8.23 | 8.50 | 329 | 340 | 40.0 | 17,123 | 17,680 | 2,080 |
| Food preparation workers ...... | 8.15 | 7.50 | 314 | 283 | 38.5 | 15,747 | 14,526 | 1,931 |
| Food service, tipped .............. | 4.04 | 3.42 | 149 | 111 | 36.8 | 7,709 | 5,746 | 1,908 |
| Bartenders ....................... | 5.75 | 6.00 | 213 | 206 | 37.0 | 10,905 | 10,712 | 1,895 |
| Waiters and waitresses ...... | 3.08 | 2.25 | 112 | 85 | 36.3 | 5,817 | 4,430 | 1,890 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 6.39 | 6.50 | 245 | 240 | 38.3 | 12,699 | 12,422 | 1,988 |
| Fast food and counter workers $\qquad$ | 7.75 | 7.50 | 291 | 270 | 37.5 | 14,466 | 13,520 | 1,866 |
| Combined food preparation and serving workers, including fast food ....... | 7.73 | 7.40 | 290 | 264 | 37.4 | 14,401 | 13,520 | 1,862 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 7.88 | 7.95 | 298 | 286 | 37.9 | 14,967 | 14,884 | 1,900 |
| Food servers, nonrestaurant ... | 8.00 | 7.50 | 306 | 288 | 38.2 | 15,917 | 14,997 | 1,989 |
| Dishwashers ........................ | 7.70 | 7.20 | 297 | 288 | 38.5 | 15,424 | 14,951 | 2,003 |
| Hosts and hostesses, restaurant, lounge, and coffee shop $\qquad$ | 6.80 | 7.11 | 247 | 219 | 36.3 | 12,836 | 11,408 | 1,888 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 9.23 | 8.51 | 359 | 340 | 38.9 | 18,469 | 17,389 | 2,002 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 13.38 | 12.47 | 532 | 480 | 39.8 | 27,669 | 24,960 | 2,067 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Building and grounds cleaning and maintenance occupations -Continued First-line supervisors/managers of housekeeping and janitorial workers \(\qquad\) \\
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers
\end{tabular} \& \(\$ 12.87\)

15.93 \& $\$ 12.00$

14.37 \& $\$ 506$

674 \& $\$ 468$

664 \& 39.3

42.3 \& $\$ 26,298$

35,028 \& $\$ 24,313$

34,507 \& 2,043

2,199 \\

\hline | Building cleaning workers ..... Janitors and cleaners, except maids and housekeeping cleaners |
| :--- |
| Maids and housekeeping | \& 8.83

9.23 \& 8.45
9.00 \& 342
365 \& 330
354 \& 38.7
39.6 \& 17,575
18,732 \& 16,867
18,113 \& 1,990
2,029 \\

\hline | cleaners $\qquad$ |
| :--- |
| Grounds maintenance | \& 7.81 \& 7.50 \& 290 \& 293 \& 37.1 \& 14,976 \& 15,234 \& 1,916 \\


\hline | workers $\qquad$ |
| :--- |
| Landscaping and groundskeeping workers $\qquad$ | \& 9.59

9.37 \& 8.61
8.50 \& 380
371 \& 340
320 \& 39.6
39.6 \& 19,663
19,198 \& 17,680
16,640 \& 2,050
2,048 \\

\hline | Personal care and service occupations $\qquad$ |
| :--- |
| First-line supervisors/managers of personal service workers | \& 10.82

11.60 \& 9.00
11.98 \& 399
446 \& 352
433 \& 36.9
38.4 \& 20,378
23,195 \& 17,898
22,519 \& 1,884
1,999 \\
\hline Nonfarm animal caretakers .... \& 10.85 \& 10.00 \& 434 \& 400 \& 40.0 \& 22,563 \& 20,800 \& 2,080 \\

\hline | Miscellaneous entertainment attendants and related workers $\qquad$ |
| :--- |
| Amusement and recreation attendants $\qquad$ | \& 11.06

11.06 \& 11.86
11.86 \& 412
412 \& 356
356 \& 37.3
37.3 \& 21,444
21,444 \& 18,502
18,502 \& 1,940
1,940 \\
\hline Barbers and cosmetologists ... Hairdressers, hairstylists, and cosmetologists ....... \& 10.44
10.69 \& 9.83
11.54 \& 382
399 \& 344
406 \& 36.6
37.3 \& 19,859
20,746 \& 17,898
21,113 \& 1,903
1,940 \\

\hline | Baggage porters, bellhops, and concierges $\qquad$ |
| :--- |
| Baggage porters and bellhops $\qquad$ | \& 7.10

7.10 \& 6.50
6.50 \& 284
284 \& 260
260 \& 40.0
40.0 \& 14,776
14,776 \& 13,520
13,520 \& 2,080
2,080 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Personal care and service occupations -Continued <br> Transportation attendants | \$32.34 | \$39.44 | \$673 | \$683 | 20.8 | \$34,786 | \$35,516 | 1,076 |
| Flight attendants | $40.01$ | $\$ 39.44$ 42.29 | + 726 | $\begin{array}{r}683 \\ \hline\end{array}$ | 18.1 | \$34,786 37,743 | $35,516$ | $943$ |
| Child care workers ............... | 8.62 | 8.00 | 339 | 319 | 39.3 | 17,366 | 16,575 | 2,015 |
| Recreation and fitness workers $\qquad$ | 15.35 | 14.23 | 588 | 567 | 38.3 | 23,113 | 29,120 | 1,506 |
| Recreation workers ........... | 15.33 | 14.17 | 597 | 567 | 38.9 | 23,043 | 29,120 | 1,503 |
| Sales and related occupations | 17.67 | 12.00 | 714 | 480 | 40.4 | 37,085 | 24,960 | 2,099 |
| First-line supervisors/managers, sales workers $\qquad$ | 23.45 | 15.75 | 970 | 654 | 41.4 | 50,432 | 33,991 | 2,150 |
| First-line supervisors/managers of retail sales workers .. | 16.53 | 15.15 | 679 | 608 | 41.1 | 35,326 | 31,616 | 2,137 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 41.16 | 24.29 | 1,729 | 1,154 | 42.0 | 89,908 | 60,000 | 2,184 |
| Retail sales workers .... | 11.80 | 9.49 | 473 | 366 | 40.1 | 24,545 | 19,032 | 2,080 |
| Cashiers, all workers ........ | 8.47 | 8.00 | 331 | 310 | 39.1 | 17,137 | 16,120 | 2,022 |
| Cashiers .......... | 8.47 | 8.00 | 331 | 310 | 39.1 | 17,137 | 16,120 | 2,022 |
| Counter and rental clerks and parts salespersons .. | 15.64 | 13.75 | 625 | 550 | 40.0 | 32,514 | 28,600 | 2,079 |
| Counter and rental clerks | 16.30 | 15.21 | 650 | 608 | 39.9 | 33,785 | 31,631 | 2,073 |
| Parts salespersons ......... | 14.49 | 12.28 | 583 | 491 | 40.2 | 30,302 | 25,538 | 2,091 |
| Retail salespersons ............ | 12.72 | 10.03 | 517 | 396 | 40.6 | 26,887 | 20,571 | 2,114 |
| Advertising sales agents ........ | 51.55 | 26.80 | 1,912 | 1,077 | 37.1 | 99,448 | 55,994 | 1,929 |
| Insurance sales agents ........... | 18.78 | 17.31 | 765 | 692 | 40.7 | 39,764 | 36,001 | 2,117 |
| Securities, commodities, and financial services sales agents $\qquad$ | 23.86 | 19.80 | 954 | 792 | 40.0 | 49,626 | 41,178 | 2,080 |
| Sales representatives, wholesale and manufacturing .................. | 29.20 | 24.48 | 1,202 | 985 | 41.2 | 62,499 | 51,203 | 2,141 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 36.68 | 35.14 | 1,500 | 1,405 | 40.9 | 78,005 | 73,081 | 2,126 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations <br> -Continued <br> Sales representatives, <br> wholesale and <br> manufacturing, except <br> technical and scientific <br> products ........................ $\$ 26.11$ $\$ 22.40$ $\$ 1,078$ $\$ 13$    <br> 41.3 $\$ 56,043$ $\$ 47,486$ 2,147     |  |  |  |  |  |  |  |  |
| Models, demonstrators, and product promoters Demonstrators and product promoters | 11.62 11.62 | 12.73 12.73 | 464 464 | 509 509 | 40.0 40.0 | 24,149 24,149 | 26,485 26,485 | 2,078 2,078 |
| Telemarketers $\qquad$ <br> Miscellaneous sales and related workers $\qquad$ | 10.08 18.31 | 10.00 10.00 | 401 731 | 400 406 | 39.8 39.9 | 20,851 37,876 | 20,804 20,800 | 2,069 2,069 |
| Office and administrative support occupations $\qquad$ First-line supervisors/managers of office and administrative support workers $\qquad$ | 14.17 22.69 | 13.08 21.41 | 562 907 | 523 846 | 39.7 40.0 | 29,059 47,172 | 27,040 44,013 | 2,050 2,079 |
| Switchboard operators, including answering service $\qquad$ | 10.37 | 10.53 | 403 | 415 | 38.9 | 20,967 | 21,590 | 2,022 |
| Financial clerks .................... | 14.00 | 13.50 | 557 | 540 | 39.8 | 28,958 | 28,057 | 2,069 |
| Bill and account collectors Billing and posting clerks | 14.51 | 14.25 | 579 | 570 | 39.9 | 30,105 | 29,648 | 2,075 |
| and machine operators | 13.64 | 14.00 | 540 | 560 | 39.6 | 28,089 | 29,120 | 2,060 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 14.61 | 14.00 | 581 | 560 | 39.8 | 30,194 | 29,120 | 2,067 |
| Payroll and timekeeping <br> clerks $\qquad$ | 14.21 | 15.00 | 554 | 600 | 39.0 | 28,696 | 31,200 | 2,020 |
| Procurement clerks ............ | 15.80 | 16.73 | 632 | 669 | 40.0 | 32,869 | 34,798 | 2,080 |
| Tellers ............................. | 11.68 | 11.28 | 467 | 451 | 40.0 | 24,284 | 23,460 | 2,080 |
| Correspondence clerks ........... | 17.60 | 15.41 | 704 | 616 | 40.0 | 36,605 | 32,044 | 2,080 |
| Court, municipal, and license clerks | 13.41 | 12.33 | 526 | 487 | 39.2 | 27,349 | 25,328 | 2,039 |
| Credit authorizers, checkers, and clerks $\qquad$ | 13.89 | 13.96 | 542 | 558 | 39.0 | 28,207 | 29,037 | 2,030 |
| Customer service representatives | 14.29 | 13.38 | 566 | 532 | 39.6 | 29,403 | 27,622 | 2,058 |
| Eligibility interviewers, government programs | 12.46 | 12.05 | 482 | 423 | 38.7 | 23,874 | 22,173 | 1,916 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued <br> File clerks $\qquad$ | \$11.74 | \$11.37 | \$468 | \$447 | 39.9 | \$24,328 | \$23,234 | 2,073 |
| Hotel, motel, and resort desk clerks $\qquad$ | 8.51 | 8.24 | 332 | 320 | 38.9 | 17,240 | 16,640 | 2,025 |
| Interviewers, except eligibility and loan | 12.41 | 11.28 | 498 | 451 | 40.1 | 25,889 | 23,462 | 2,086 |
| Library assistants, clerical ..... | 12.30 | 11.42 | 471 | 452 | 38.3 | 23,118 | 21,986 | 1,880 |
| Loan interviewers and clerks | 15.72 | 14.91 | 622 | 560 | 39.6 | 32,369 | 29,101 | 2,060 |
| New accounts clerks ........... | 12.05 | 11.29 | 481 | 452 | 39.9 | 25,002 | 23,479 | 2,075 |
| Order clerks ........................ | 12.27 | 11.50 | 486 | 460 | 39.6 | 25,283 | 23,920 | 2,060 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 15.96 | 15.00 | 635 | 598 | 39.8 | 32,984 | 31,100 | 2,067 |
| Receptionists and information clerks $\qquad$ | 11.26 | 10.50 | 445 | 410 | 39.5 | 23,081 | 21,320 | 2,050 |
| Reservation and transportation ticket agents and travel clerks ... | 15.85 | 15.80 | 634 | 632 | 40.0 | 32,968 | 32,864 | 2,080 |
| Couriers and messengers ....... | 11.00 | 10.58 | 430 | 423 | 39.1 | 22,355 | 22,000 | 2,032 |
| Dispatchers ......................... | 13.79 | 12.34 | 558 | 502 | 40.4 | 28,994 | 26,100 | 2,102 |
| Police, fire, and ambulance dispatchers | 14.33 | 13.65 | 588 | 544 | 41.0 | 30,577 | 28,309 | 2,133 |
| Dispatchers, except police, fire, and ambulance ..... | 13.63 | 11.82 | 549 | 440 | 40.3 | 28,532 | 22,880 | 2,094 |
| Meter readers, utilities .......... | 11.67 | 11.92 | 467 | 477 | 40.0 | 24,264 | 24,796 | 2,080 |
| Production, planning, and expediting clerks $\qquad$ | 15.97 | 15.58 | 639 | 623 | 40.0 | 33,221 | 32,411 | 2,080 |
| Shipping, receiving, and traffic clerks $\qquad$ | 11.66 | 11.20 | 465 | 448 | 39.9 | 24,176 | 23,296 | 2,074 |
| Stock clerks and order fillers | 12.16 | 11.30 | 488 | 452 | 40.1 | 25,164 | 23,504 | 2,070 |
| Secretaries and administrative assistants $\qquad$ | 16.76 | 16.83 | 661 | 665 | 39.4 | 33,787 | 34,001 | 2,016 |
| Executive secretaries and administrative assistants $\qquad$ | 19.92 | 19.21 | 793 | 768 | 39.8 | 40,942 | 39,915 | 2,056 |
| Legal secretaries ............... | 16.01 | 15.14 | 636 | 606 | 39.7 | 33,064 | 31,500 | 2,065 |
| Medical secretaries ........... | 13.60 | 13.00 | 539 | 520 | 39.7 | 28,050 | 27,040 | 2,062 |
| Secretaries, except legal, medical, and executive | 15.25 | 15.52 | 593 | 618 | 38.9 | 29,716 | 31,000 | 1,949 |
| Computer operators .............. | 17.24 | 16.48 | 689 | 682 | 40.0 | 35,815 | 35,445 | 2,078 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued |  |  |  |  |  |  |  |  |
| Data entry and information processing workers | \$11.87 | \$11.52 | \$473 | \$461 | 39.8 | \$24,505 | \$23,962 | 2,064 |
| Data entry keyers .............. | 11.59 | 11.53 | 462 | 461 | 39.9 | 23,945 | 23,962 | 2,066 |
| Word processors and typists | 12.75 | 10.63 | 505 | 486 | 39.6 | 26,256 | 25,293 | 2,059 |
| Desktop publishers .............. | 17.36 | 15.34 | 672 | 575 | 38.7 | 34,939 | 29,909 | 2,013 |
| Insurance claims and policy processing clerks | 14.41 | 14.00 | 566 | 560 | 39.3 | 29,435 | 29,120 | 2,043 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 11.40 | 11.69 | 449 | 468 | 39.4 | 23,357 | 24,311 | 2,049 |
| Office clerks, general ............ | 12.40 | 12.00 | 490 | 480 | 39.5 | 25,165 | 24,575 | 2,029 |
| Farming, fishing, and forestry occupations | 13.04 | 9.65 | 522 | 386 | 40.0 | 24,702 | 20,280 | 1,894 |
| Construction and extraction occupations | 16.42 | 14.15 | 663 | 560 | 40.4 | 34,368 | 29,120 | 2,093 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 24.19 | 21.00 | 1,007 | 830 | 41.6 | 52,344 | 43,160 | 2,164 |
| Carpenters ........................... | 13.76 | 13.27 | 550 | 531 | 40.0 | 28,488 | 27,350 | 2,070 |
| Cement masons, concrete finishers, and terrazzo workers $\qquad$ | 12.59 | 12.50 | 503 | 500 | 40.0 | 25,866 | 25,688 | 2,055 |
| Cement masons and concrete finishers | 12.59 | 12.50 | 503 | 500 | 40.0 | 25,866 | 25,688 | 2,055 |
| Construction laborers ............ | 10.94 | 10.00 | 438 | 400 | 40.1 | 22,707 | 20,800 | 2,075 |
| Construction equipment operators $\qquad$ | 13.92 | 14.00 | 557 | 560 | 40.0 | 28,947 | 29,120 | 2,080 |
| Paving, surfacing, and tamping equipment operators $\qquad$ | 11.85 | 11.46 | 474 | 458 | 40.0 | 24,648 | 23,828 | 2,080 |
| Operating engineers and other construction equipment operators .... | 14.55 | 14.25 | 582 | 570 | 40.0 | 30,266 | 29,640 | 2,080 |
| Electricians ......................... | 16.66 | 16.00 | 667 | 640 | 40.0 | 34,663 | 33,280 | 2,080 |
| Insulation workers ................ | 18.81 | 19.50 | 752 | 780 | 40.0 | 39,125 | 40,560 | 2,080 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction <br> occupations -Continued <br> Insulation workers, <br> mechanical .................... $\$ 19.00$ $\$ 20.00$ $\$ 760$ $\$ 800$ 40.0 $\$ 39,522$ $\$ 41,600$  <br> 2,080         |  |  |  |  |  |  |  |  |
| Painters and paperhangers ..... | 14.20 | 14.00 | 568 | 560 | 40.0 | 29,534 | 29,120 | 2,080 |
| Painters, construction and maintenance $\qquad$ | 14.20 | 14.00 | 568 | 560 | 40.0 | 29,534 | 29,120 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 18.15 | 18.50 | 726 | 740 | 40.0 | 37,759 | 38,480 | 2,080 |
| Pipelayers ....................... | 11.15 | 11.00 | 446 | 440 | 40.0 | 23,185 | 22,880 | 2,080 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 18.95 | 19.50 | 758 | 780 | 40.0 | 39,407 | 40,560 | 2,080 |
| Sheet metal workers ............. | 14.88 | 14.50 | 595 | 580 | 40.0 | 30,960 | 30,160 | 2,080 |
| Helpers, construction trades .. <br> Helpers--pipelayers, | 11.31 | 11.00 | 452 | 440 | 40.0 | 23,449 | 22,880 | 2,073 |
| Helpers--pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 13.94 | 13.26 | 557 | 530 | 40.0 | 28,987 | 27,581 | 2,080 |
| Construction and building inspectors | 27.75 | 25.78 | 1,110 | 1,031 | 40.0 | 57,720 | 53,612 | 2,080 |
| Highway maintenance workers | 13.75 | 11.25 | 550 | 450 | 40.0 | 28,607 | 23,400 | 2,080 |
| Miscellaneous construction and related workers | 14.62 | 12.86 | 585 | 515 | 40.0 | 30,415 | 26,755 | 2,080 |
| Derrick, rotary drill, and service unit operators, oil, gas, and mining ................ | 22.25 | 23.00 | 890 | 920 | 40.0 | 46,289 | 47,840 | 2,080 |
| Roustabouts, oil and gas ....... | 20.96 | 19.25 | 838 | 770 | 40.0 | 43,597 | 40,040 | 2,080 |
| Installation, maintenance, and repair occupations First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 18.18 | 17.00 | 733 | 680 | 40.3 | 37,936 | 35,360 | 2,086 |
|  | 25.70 | 23.19 | 1,072 | 1,000 | 41.7 | 55,747 | 52,000 | 2,169 |
| Computer, automated teller, and office machine repairers $\qquad$ | 15.71 | 18.08 | 629 | 723 | 40.0 | 32,686 | 37,602 | 2,080 |
| Radio and telecommunications equipment installers and repairers | 23.03 | 26.11 | 921 | 1,044 | 40.0 | 47,904 | 54,309 | 2,080 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued First-line supervisors/managers of transportation and material-moving machine and vehicle operators | \$24.54 | \$22.65 | \$1,009 | \$906 | 41.1 | \$52,492 | \$47,102 | 2,139 |
| Bus drivers $\qquad$ <br> Bus drivers, transit and intercity $\qquad$ | 14.97 16.52 | 13.42 17.69 | 506 661 | 450 708 | 33.8 40.0 | 20,628 34,367 16,579 | 17,211 36,795 | 1,378 2,080 |
| Bus drivers, school Driver/sales workers and truck drivers $\qquad$ | 14.15 15.27 | 12.43 14.49 | 443 655 | 399 600 | 31.3 42.9 | 16,579 34,029 | 14,902 31,200 | 1,171 2,229 |
| Driver/sales workers $\qquad$ Truck drivers, heavy and | 14.39 | 13.39 | 598 | 602 | 41.6 | 31,096 | 31,326 | 2,161 |
| tractor-trailer | 16.19 | 15.06 | 715 | 620 | 44.2 | 37,200 | 32,240 | 2,298 |
| Truck drivers, light or delivery services $\qquad$ | 13.52 | 12.00 | 550 | 480 | 40.7 | 28,501 | 24,960 | 2,109 |
| Taxi drivers and chauffeurs ... | 8.33 | 8.20 | 328 | 327 | 39.4 | 17,079 | 17,023 | 2,051 |
| Sailors and marine oilers ....... | 14.46 | 14.38 | 619 | 575 | 42.8 | 32,186 | 29,900 | 2,226 |
| Crane and tower operators ..... | 18.00 | 18.60 | 720 | 744 | 40.0 | 37,449 | 38,688 | 2,080 |
| Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators $\qquad$ | 12.79 12.79 | 12.00 12.00 | 512 512 | 480 480 | 40.0 40.0 | 26,607 26,607 | 24,960 24,960 | 2,080 2,080 |
| Industrial truck and tractor operators | 11.77 | 11.30 | 471 | 454 | 40.0 | 24,494 | 23,629 | 2,082 |
| Laborers and material movers, hand $\qquad$ | 10.28 | 9.67 | 406 | 380 | 39.5 | 20,854 | 19,431 | 2,028 |
| Cleaners of vehicles and equipment | 9.98 | 9.00 | 399 | 360 | 40.0 | 20,769 | 18,720 | 2,080 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 10.78 | 10.00 | 424 | 397 | 39.4 | 21,576 | 20,640 | 2,002 |

Table 11 Full-time 1 civilian workers: Mean and median hourly, weekly, and annual
earnings and mean weekly and annual hours - Continued


[^0]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$18.28 | \$14.00 | \$729 | \$555 | 39.9 | \$37,812 | \$28,800 | 2,069 |
| Management occupations $\qquad$ General and operations | 42.14 | 36.24 | 1,740 | 1,470 | 41.3 | 90,343 | 76,775 | 2,144 |
| managers ........................ | 44.91 | 40.46 | 1,947 | 1,713 | 43.4 | 101,252 | 89,061 | 2,255 |
| Advertising and promotions managers | 32.87 | 34.19 | 1,384 | 1,459 | 42.1 | 71,956 | 75,887 | 2,189 |
| Marketing and sales managers | 51.47 | 41.60 | 2,140 | 1,921 | 41.6 | 111,293 | 99,867 | 2,162 |
| Marketing managers ......... | 57.12 | 50.71 | 2,285 | 2,029 | 40.0 | 118,817 | 105,483 | 2,080 |
| Sales managers ................ | 45.15 | 37.54 | 1,964 | 1,597 | 43.5 | 102,144 | 83,065 | 2,262 |
| Administrative services managers $\qquad$ | 35.52 | 35.10 | 1,469 | 1,476 | 41.4 | 76,385 | 76,775 | 2,150 |
| Computer and information systems managers | 58.75 | 52.64 | 2,361 | 2,120 | 40.2 | 122,798 | 110,228 | 2,090 |
| Financial managers ............... | 54.07 | 50.48 | 2,190 | 1,988 | 40.5 | 113,883 | 103,359 | 2,106 |
| Human resources managers ... Compensation and benefits | 35.21 | 33.62 | 1,417 | 1,345 | 40.2 | 73,658 | 69,921 | 2,092 |
| managers | 34.80 | 35.10 | 1,392 | 1,404 | 40.0 | 72,384 | 73,008 | 2,080 |
| Industrial production managers $\qquad$ | 38.76 | 38.62 | 1,630 | 1,589 | 42.1 | 84,770 | 82,607 | 2,187 |
| Purchasing managers ............ | 45.90 | 40.87 | 1,836 | 1,635 | 40.0 | 95,474 | 85,010 | 2,080 |
| Transportation, storage, and distribution managers ...... | 34.18 | 35.30 | 1,361 | 1,412 | 39.8 | 70,753 | 73,424 | 2,070 |
| Construction managers .......... | 32.65 | 30.00 | 1,353 | 1,237 | 41.5 | 69,264 | 64,341 | 2,121 |
| Education administrators $\qquad$ Education administrators, | 24.72 | 15.22 | 968 | 629 | 39.2 | 49,767 | 36,050 | 2,013 |
| preschool and child <br> care center/program ..... | 15.93 | 14.19 | 637 | 568 | 40.0 | 33,136 | 29,515 | 2,080 |
| Education administrators, postsecondary | 34.07 | 37.86 | 1,246 | 1,257 | 36.6 | 62,705 | 55,465 | 1,841 |
| Engineering managers .......... | 56.49 | 50.52 | 2,300 | 2,021 | 40.7 | 119,611 | 105,080 | 2,117 |
| Food service managers ......... | 22.99 | 21.65 | 981 | 930 | 42.7 | 51,025 | 48,360 | 2,220 |
| Medical and health services managers $\qquad$ | 29.75 | 24.37 | 1,247 | 1,024 | 41.9 | 64,825 | 53,233 | 2,179 |
| Property, real estate, and community association managers $\qquad$ | 25.49 | 24.74 | 1,020 | 989 | 40.0 | 53,053 | 51,451 | 2,081 |
| Business and financial operations occupations | 29.24 | 26.39 | 1,175 | 1,058 | 40.2 | 61,113 | 55,019 | 2,090 |
| Buyers and purchasing agents <br> Wholesale and retail | 27.94 | 25.96 | 1,141 | 1,066 | 40.8 | 59,349 | 55,411 | 2,124 |
| buyers, except farm products $\qquad$ | 31.35 | 32.21 | 1,254 | 1,288 | 40.0 | 65,213 | 67,001 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annua ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial <br> operations occupations <br> -Continued <br> Purchasing agents, except wholesale, retail, and farm products $\qquad$ | \$25.93 | \$24.23 | \$1,042 | \$969 | 40.2 | \$54,210 | \$50,405 | 2,090 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ <br> Claims adjusters, examiners, and investigators $\qquad$ | 24.60 23.74 | 23.69 22.12 | 969 933 | 948 885 | 39.4 39.3 | 50,370 48,530 | 49,275 46,010 | 2,048 2,044 |
| Cost estimators .................... | 31.18 | 32.33 | 1,254 | 1,293 | 40.2 | 65,222 | 67,246 | 2,092 |
| Human resources, training, and labor relations specialists $\qquad$ | 26.71 | 25.02 | 1,059 | 1,001 | 39.6 | 55,044 | 52,048 | 2,061 |
| Employment, recruitment, and placement specialists $\qquad$ | 24.96 | 23.39 | 947 | 829 | 37.9 | 49,230 | 43,100 | 1,972 |
| Training and development specialists | 33.87 | 28.73 | 1,354 | 1,149 | 40.0 | 70,409 | 59,767 | 2,079 |
| Logisticians ......................... | 32.77 | 35.84 | 1,311 | 1,434 | 40.0 | 68,152 | 74,547 | 2,080 |
| Management analysts ........... | 31.34 | 27.31 | 1,257 | 1,090 | 40.1 | 65,383 | 56,701 | 2,086 |
| Accountants and auditors ...... | 30.32 | 28.59 | 1,217 | 1,144 | 40.2 | 63,304 | 59,471 | 2,088 |
| Financial analysts and advisors $\qquad$ | 30.76 | 26.63 | 1,229 | 1,065 | 40.0 | 63,928 | 55,388 | 2,078 |
| Financial analysts ............. | 33.08 | 27.09 | 1,323 | 1,084 | 40.0 | 68,816 | 56,351 | 2,080 |
| Personal financial advisors | 25.51 | 23.80 | 1,020 | 952 | 40.0 | 53,065 | 49,500 | 2,080 |
| Loan counselors and officers | 30.87 | 25.00 | 1,237 | 1,000 | 40.1 | 64,333 | 52,002 | 2,084 |
| Loan officers | 30.87 | 25.00 | 1,237 | 1,000 | 40.1 | 64,333 | 52,002 | 2,084 |
| Computer and mathematical science occupations | 35.60 | 35.00 | 1,427 | 1,402 | 40.1 | 73,992 | 72,800 | 2,079 |
| Computer programmers ......... | 31.72 | 31.44 | 1,278 | 1,258 | 40.3 | 66,257 | 65,399 | 2,089 |
| Computer software engineers Computer software | 41.73 | 40.00 | 1,671 | 1,600 | 40.1 | 86,913 | 83,200 | 2,083 |
| engineers, applications | 40.74 | 37.00 | 1,634 | 1,480 | 40.1 | 84,950 | 76,960 | 2,085 |
| Computer software engineers, systems software $\qquad$ | 42.77 | 41.90 | 1,711 | 1,676 | 40.0 | 88,953 | 87,142 | 2,080 |
| Computer support specialists | 25.41 | 21.52 | 1,018 | 834 | 40.1 | 52,929 | 43,359 | 2,083 |
| Computer systems analysts .... | 40.57 | 40.35 | 1,624 | 1,614 | 40.0 | 84,442 | 83,928 | 2,081 |
| Database administrators ......... | 24.32 | 24.37 | 973 | 975 | 40.0 | 50,575 | 50,690 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Life, physical, and social science occupations | \$36.00 | \$33.25 | \$1,452 | \$1,346 | 40.3 | \$75,495 | \$69,992 | 2,097 |
| Physical scientists ............... | 47.00 | 40.22 | 1,920 | 1,609 | 40.9 | 99,861 | 83,666 | 2,125 |
| Environmental scientists and geoscientists $\qquad$ | 52.87 | 52.89 | 2,172 | 2,115 | 41.1 | 112,964 | 110,001 | 2,137 |
| Geoscientists, except hydrologists and geographers $\qquad$ | 56.82 | 53.82 | 2,345 | 2,115 | 41.3 | 121,926 | 110,001 | 2,146 |
| Market and survey researchers | 32.26 | 34.60 | 1,290 | 1,384 | 40.0 | 67,093 | 71,968 | 2,080 |
| Market research analysts ... | 32.26 | 34.60 | 1,290 | 1,384 | 40.0 | 67,093 | 71,968 | 2,080 |
| Community and social services occupations | 16.28 | 16.26 | 652 | 650 | 40.0 | 33,821 | 33,821 | 2,078 |
| Counselors .......................... | 19.99 | 18.75 | 796 | 750 | 39.8 | 41,041 | 39,000 | 2,053 |
| Educational, vocational, and school counselors . | 18.56 | 17.02 | 736 | 681 | 39.7 | 37,775 | 35,404 | 2,036 |
| Social workers ..................... | 18.35 | 19.71 | 739 | 788 | 40.2 | 38,404 | 41,001 | 2,093 |
| Medical and public health social workers | 20.02 | 20.00 | 801 | 800 | 40.0 | 41,636 | 41,600 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 11.32 | 11.29 | 452 | 452 | 40.0 | 23,483 | 23,483 | 2,075 |
| Social and human service assistants $\qquad$ | 10.99 | 11.29 | 440 | 452 | 40.0 | 22,815 | 23,483 | 2,076 |
| Legal occupations .................. | 29.55 | 20.19 | 1,218 | 748 | 41.2 | 63,334 | 38,895 | 2,144 |
| Lawyers .............................. | 57.16 | 53.85 | 2,526 | 2,308 | 44.2 | 131,375 | 120,000 | 2,298 |
| Miscellaneous legal support workers $\qquad$ | 21.61 | 21.15 | 895 | 858 | 41.4 | 46,526 | 44,620 | 2,153 |
| Title examiners, abstractors, and searchers $\qquad$ | 21.62 | 17.09 | 899 | 748 | 41.6 | 46,736 | 38,895 | 2,161 |
| Education, training, and library occupations | 26.70 | 17.38 | 1,058 | 698 | 39.6 | 47,596 | 34,129 | 1,782 |
| Postsecondary teachers .......... | 52.27 | 36.14 | 2,048 | 1,445 | 39.2 | 88,624 | 62,969 | 1,695 |
| Health teachers, postsecondary | 90.45 | 79.77 | 3,549 | 2,991 | 39.2 | 170,366 | 116,662 | 1,884 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 39.53 | 34.83 | 1,494 | 1,298 | 37.8 | 58,875 | 49,625 | 1,489 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Arts, design, entertainment, sports, and media occupations -Continued Editors $\qquad$ Technical writers $\qquad$ | $\$ 20.63$ 20.08 | $\begin{array}{r} \$ 17.71 \\ 19.54 \end{array}$ | $\$ 825$ 803 | $\$ 708$ 782 | 40.0 40.0 | $\$ 42,914$ 41,763 | $\begin{array}{r} \$ 36,837 \\ 40,643 \end{array}$ | $\begin{aligned} & 2,080 \\ & 2,080 \end{aligned}$ |
| Healthcare practitioner and technical occupations | 26.24 | 21.64 | 1,041 | 843 | 39.7 | 54,146 | 43,826 | 2,063 |
| Pharmacists ......................... | 50.73 | 50.47 | 2,036 | 2,019 | 40.1 | 105,868 | 104,978 | 2,087 |
| Physicians and surgeons ........ | 97.58 | 87.50 | 4,428 | 3,958 | 45.4 | 230,233 | 205,833 | 2,359 |
| Registered nurses .................. | 28.03 | 27.54 | 1,103 | 1,078 | 39.3 | 57,348 | 56,056 | 2,046 |
| Therapists .......................... | 31.14 | 29.98 | 1,236 | 1,199 | 39.7 | 64,268 | 62,358 | 2,064 |
| Occupational therapists ..... | 26.82 | 28.55 | 1,073 | 1,142 | 40.0 | 55,782 | 59,384 | 2,080 |
| Physical therapists ............ | 35.52 | 31.00 | 1,400 | 1,240 | 39.4 | 72,824 | 64,480 | 2,050 |
| Respiratory therapists ....... | 22.39 | 21.89 | 894 | 876 | 39.9 | 46,470 | 45,531 | 2,076 |
| Clinical laboratory technologists and technicians $\qquad$ | 17.06 | 16.00 | 678 | 640 | 39.7 | 35,233 | 33,280 | 2,065 |
| Medical and clinical laboratory technologists Medical and clinical | 23.25 | 22.68 | 922 | 912 | 39.6 | 47,927 | 47,403 | 2,061 |
| laboratory technicians .. | 13.47 | 12.00 | 535 | 480 | 39.8 | 27,835 | 24,960 | 2,067 |
| Diagnostic related technologists and technicians $\qquad$ | 21.56 | 22.84 | 863 | 913 | 40.0 | 44,853 | 47,497 | 2,080 |
| Cardiovascular technologists and technicians $\qquad$ | 18.68 | 16.99 | 747 | 680 | 40.0 | 38,859 | 35,339 | 2,080 |
| Radiologic technologists and technicians | 22.02 | 23.58 | 881 | 943 | 40.0 | 45,799 | 49,053 | 2,080 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 15.87 | 15.74 | 627 | 606 | 39.5 | 32,623 | 31,512 | 2,055 |
| Pharmacy technicians ........ | 13.85 | 12.50 | 547 | 500 | 39.5 | 28,443 | 26,000 | 2,053 |
| Respiratory therapy technicians | 20.29 | 20.35 | 812 | 814 | 40.0 | 42,198 | 42,328 | 2,080 |
| Surgical technologists ........ | 17.52 | 16.78 | 689 | 671 | 39.3 | 35,843 | 34,907 | 2,046 |
| Licensed practical and licensed vocational nurses | 18.12 | 17.60 | 712 | 696 | 39.3 | 37,027 | 36,171 | 2,043 |
| Medical records and health information technicians ... | 16.76 | 15.50 | 663 | 620 | 39.6 | 34,477 | 32,240 | 2,058 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued <br> Miscellaneous health technologists and technicians $\qquad$ | \$16.36 | \$13.46 | \$653 | \$538 | 39.9 | \$33,951 | \$28,001 | 2,076 |
| Occupational health and safety specialists and technicians $\qquad$ Occupational health and safety specialists $\qquad$ | 23.99 23.99 | 26.28 26.28 | 960 960 | 1,051 1,051 | 40.0 40.0 | 49,898 49,898 | 54,660 54,660 | 2,080 2,080 |
| Healthcare support occupations | 11.82 | 10.25 | 450 | 400 | 38.1 | 23,387 | 20,800 | 1,979 |
| Nursing, psychiatric, and home health aides $\qquad$ <br> Home health aides | 9.18 7.59 | 9.00 7.00 | 345 255 | 348 254 | 37.6 33.6 | $\begin{aligned} & 17,965 \\ & 13,257 \end{aligned}$ | $\begin{aligned} & 18,077 \\ & 13,208 \end{aligned}$ | $\begin{aligned} & 1,957 \\ & 1,748 \end{aligned}$ |
| Nursing aides, orderlies, and attendants $\qquad$ | 7.59 9.60 | 7.00 9.38 | 255 376 | 254 360 | 33.6 39.2 | 13,257 19,557 | 13,208 18,720 | 1,748 2,037 |
| Psychiatric aides ............... | 9.77 | 9.44 | 361 | 354 | 37.0 | 18,766 | 18,396 | 1,921 |
| Physical therapist assistants and aides $\qquad$ | 25.04 | 30.00 | 1,002 | 1,200 | 40.0 | 52,079 | 62,400 | 2,080 |
| Miscellaneous healthcare support occupations | 12.85 | 12.50 | 492 | 480 | 38.3 | 25,573 | 24,943 | 1,990 |
| Dental assistants ............... | 16.61 | 15.00 | 572 | 558 | 34.4 | 29,747 | 29,016 | 1,791 |
| Medical assistants ............. | 11.37 | 11.00 | 454 | 440 | 39.9 | 23,607 | 22,880 | 2,077 |
| Protective service occupations | 10.48 | 10.17 | 418 | 407 | 39.8 | 21,515 | 20,904 | 2,052 |
| Security guards and gaming surveillance officers $\qquad$ | 10.02 | 10.00 | 399 | 400 | 39.8 | 20,754 | 20,800 | 2,072 |
| Security guards ................ | 10.02 | 10.00 | 399 | 400 | 39.8 | 20,754 | 20,800 | 2,072 |
| Food preparation and serving related occupations <br> First-line | 7.39 | 7.25 | 282 | 276 | 38.1 | 14,605 | 14,144 | 1,976 |
| supervisors/managers, food preparation and serving workers $\qquad$ | 13.55 | 12.59 | 567 | 538 | 41.9 | 29,502 | 28,001 | 2,177 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 13.55 | 12.59 | 567 | 538 | 41.9 | 29,502 | 28,001 | 2,177 |
| Cooks ................................. | 8.79 | 8.54 | 339 | 338 | 38.6 | 17,547 | 17,215 | 1,995 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations -Continued |  |  |  |  |  |  |  |  |
| Cooks, fast food | \$7.55 | \$7.83 | \$278 | \$290 | 36.8 | \$14,467 | \$15,080 | 1,915 |
| Cooks, institution and cafeteria | 9.93 | 9.70 | 387 | 380 | 38.9 | 19,479 | 19,074 | 1,961 |
| Cooks, restaurant ............... | 9.08 | 9.11 | 354 | 364 | 39.0 | 18,399 | 18,949 | 2,027 |
| Cooks, short order | 8.21 | 8.45 | 329 | 338 | 40.0 | 17,083 | 17,576 | 2,080 |
| Food preparation workers ...... | 8.04 | 7.08 | 311 | 283 | 38.7 | 16,197 | 14,724 | 2,014 |
| Food service, tipped .............. | 4.04 | 3.42 | 149 | 111 | 36.8 | 7,707 | 5,746 | 1,908 |
| Bartenders ....................... | 5.75 | 6.00 | 213 | 206 | 37.0 | 10,905 | 10,712 | 1,895 |
| Waiters and waitresses ...... | 3.08 | 2.25 | 112 | 85 | 36.3 | 5,817 | 4,430 | 1,890 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 6.38 | 6.50 | 244 | 240 | 38.3 | 12,708 | 12,480 | 1,991 |
| Fast food and counter workers $\qquad$ | 7.58 | 7.19 | 288 | 266 | 38.0 | 14,953 | 13,832 | 1,972 |
| Combined food preparation and serving workers, including fast food ....... | 7.55 | 6.85 | 287 | 260 | 38.0 | 14,930 | 13,520 | 1,978 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 7.82 | 7.95 | 297 | 286 | 38.0 | 15,111 | 14,884 | 1,933 |
| Food servers, nonrestaurant ... | 7.46 | 7.00 | 283 | 280 | 37.9 | 14,722 | 14,560 | 1,973 |
| Dishwashers ........................ | 7.70 | 7.20 | 297 | 288 | 38.5 | 15,424 | 14,951 | 2,003 |
| Hosts and hostesses, restaurant, lounge, and coffee shop $\qquad$ | 6.80 | 7.11 | 247 | 219 | 36.3 | 12,836 | 11,408 | 1,888 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 8.71 | 8.11 | 335 | 320 | 38.5 | 17,382 | 16,328 | 1,995 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 10.82 | 9.50 | 428 | 377 | 39.6 | 22,279 | 19,623 | 2,059 |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 10.41 | 9.25 | 405 | 370 | 38.9 | 21,065 | 19,240 | 2,023 |
| Building cleaning workers ..... | 8.60 | 8.05 | 330 | 309 | 38.3 | 17,084 | 16,068 | 1,986 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations -Continued <br> Retail sales workers | \$11.80 | \$9.40 | \$473 | \$364 | 40.1 | \$24,549 | \$18,930 | 2,080 |
| Cashiers, all workers ... | 8.31 | 7.75 | 324 | 300 | 39.0 | 16,788 | 15,600 | 2,020 |
| Cashiers ....................... | 8.31 | 7.75 | 324 | 300 | 39.0 | 16,788 | 15,600 | 2,020 |
| Counter and rental clerks and parts salespersons .. | 15.64 | 13.75 | 625 | 550 | 40.0 | 32,514 | 28,600 | 2,079 |
| Counter and rental clerks | 16.30 | 15.21 | 650 | 608 | 39.9 | 33,785 | 31,631 | 2,073 |
| Parts salespersons .......... | 14.49 | 12.28 | 583 | 491 | 40.2 | 30,302 | 25,538 | 2,091 |
| Retail salespersons ............ | 12.72 | 10.02 | 517 | 396 | 40.7 | 26,891 | 20,571 | 2,114 |
| Advertising sales agents ........ | 51.55 | 26.80 | 1,912 | 1,077 | 37.1 | 99,448 | 55,994 | 1,929 |
| Insurance sales agents ........... | 18.78 | 17.31 | 765 | 692 | 40.7 | 39,764 | 36,001 | 2,117 |
| Securities, commodities, and financial services sales agents $\qquad$ | 23.86 | 19.80 | 954 | 792 | 40.0 | 49,626 | 41,178 | 2,080 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 29.20 | 24.48 | 1,202 | 985 | 41.2 | 62,499 | 51,203 | 2,141 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 36.68 | 35.14 | 1,500 | 1,405 | 40.9 | 78,005 | 73,081 | 2,126 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 26.11 | 22.40 | 1,078 | 913 | 41.3 | 56,043 | 47,486 | 2,147 |
| Models, demonstrators, and product promoters | 11.62 | 12.73 | 464 | 509 | 40.0 | 24,149 | 26,485 | 2,078 |
| Demonstrators and product promoters $\qquad$ | 11.62 | 12.73 | 464 | 509 | 40.0 | 24,149 | 26,485 | 2,078 |
| Telemarketers ........... | 10.08 | 10.00 | 401 | 400 | 39.8 | 20,851 | 20,804 | 2,069 |
| Miscellaneous sales and related workers $\qquad$ | 18.31 | 10.00 | 731 | 406 | 39.9 | 37,876 | 20,800 | 2,069 |
| Office and administrative support occupations | 14.18 | 13.06 | 563 | 521 | 39.7 | 29,227 | 27,071 | 2,061 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 22.99 | 21.69 | 919 | 867 | 40.0 | 47,788 | 45,065 | 2,079 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Switchboard operators, including answering service $\qquad$ | \$10.37 | \$10.53 | \$403 | \$415 | 38.9 | \$20,967 | \$21,590 | 2,022 |
| Financial clerks .................... | 13.96 | 13.50 | 556 | 540 | 39.8 | 28,894 | 28,057 | 2,069 |
| Bill and account collectors | 14.56 | 14.25 | 581 | 570 | 39.9 | 30,203 | 29,648 | 2,075 |
| Billing and posting clerks and machine operators | 13.64 | 14.00 | 540 | 560 | 39.6 | 28,089 | 29,120 | 2,060 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 14.63 | 14.05 | 582 | 562 | 39.8 | 30,258 | 29,224 | 2,068 |
| Payroll and timekeeping clerks $\qquad$ | 13.72 | 14.00 | 530 | 560 | 38.6 | 27,577 | 29,120 | 2,010 |
| Procurement clerks ........... | 15.96 | 16.73 | 638 | 669 | 40.0 | 33,189 | 34,798 | 2,080 |
| Tellers .. | 11.68 | 11.28 | 467 | 451 | 40.0 | 24,284 | 23,460 | 2,080 |
| Correspondence clerks .......... | 17.60 | 15.41 | 704 | 616 | 40.0 | 36,605 | 32,044 | 2,080 |
| Credit authorizers, checkers, and clerks $\qquad$ | 13.89 | 13.96 | 542 | 558 | 39.0 | 28,207 | 29,037 | 2,030 |
| Customer service <br> representatives | 14.27 | 13.38 | 565 | 532 | 39.6 | 29,357 | 27,622 | 2,057 |
| File clerks ........................... | 11.59 | 11.00 | 462 | 440 | 39.9 | 24,026 | 22,880 | 2,072 |
| Hotel, motel, and resort desk clerks $\qquad$ | 8.51 | 8.24 | 332 | 320 | 38.9 | 17,240 | 16,640 | 2,025 |
| Interviewers, except eligibility and loan $\qquad$ | 12.88 | 11.53 | 517 | 464 | 40.1 | 26,899 | 24,128 | 2,088 |
| Loan interviewers and clerks | 15.65 | 14.50 | 620 | 560 | 39.6 | 32,225 | 29,101 | 2,059 |
| New accounts clerks ............. | 12.05 | 11.29 | 481 | 452 | 39.9 | 25,002 | 23,479 | 2,075 |
| Order clerks ........................ | 12.27 | 11.50 | 486 | 460 | 39.6 | 25,283 | 23,920 | 2,060 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 16.40 | 15.88 | 652 | 635 | 39.8 | 33,912 | 33,030 | 2,067 |
| Receptionists and information clerks $\qquad$ | 11.23 | 10.50 | 444 | 410 | 39.6 | 23,072 | 21,320 | 2,054 |
| Reservation and transportation ticket agents and travel clerks ... | 15.85 | 15.80 | 634 | 632 | 40.0 | 32,968 | 32,864 | 2,080 |
| Couriers and messengers ....... | 11.04 | 10.58 | 431 | 423 | 39.0 | 22,421 | 22,000 | 2,031 |
| Dispatchers ......................... | 13.45 | 11.80 | 541 | 440 | 40.3 | 28,148 | 22,880 | 2,093 |
| Dispatchers, except police, fire, and ambulance ..... | 13.56 | 11.82 | 546 | 440 | 40.3 | 28,394 | 22,880 | 2,094 |
| Production, planning, and expediting clerks $\qquad$ | 16.16 | 15.58 | 646 | 623 | 40.0 | 33,611 | 32,411 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Shipping, receiving, and traffic clerks $\qquad$ | \$11.61 | \$11.20 | \$463 | \$448 | 39.9 | \$24,074 | \$23,296 | 2,074 |
| Stock clerks and order fillers | 12.10 | 11.30 | 486 | 452 | 40.1 | 25,063 | 23,504 | 2,071 |
| Secretaries and administrative <br> assistants $\qquad$ <br> Executive secretaries and administrative <br> assistants $\qquad$ | 17.23 20.65 | 17.50 19.47 | 679 824 | 678 779 | 39.4 39.9 | 35,295 42,818 | 35,263 40,500 | 2,048 2,074 |
| Legal secretaries ............... | 16.24 | 16.15 | 644 | 646 | 39.7 | 33,498 | 33,600 | 2,062 |
| Medical secretaries ........... | 13.71 | 13.00 | 543 | 520 | 39.6 | 28,241 | 27,040 | 2,060 |
| Secretaries, except legal, medical, and executive | 16.15 | 17.09 | 625 | 654 | 38.7 | 32,504 | 34,001 | 2,013 |
| Computer operators ............. | 17.55 | 17.04 | 701 | 682 | 39.9 | 36,462 | 35,445 | 2,077 |
| Data entry and information processing workers | 11.86 | 11.57 | 472 | 464 | 39.8 | 24,522 | 24,072 | 2,067 |
| Data entry keyers .............. | 11.52 | 11.52 | 459 | 461 | 39.9 | 23,842 | 23,920 | 2,070 |
| Word processors and typists $\qquad$ | 12.97 | 12.16 | 513 | 486 | 39.6 | 26,688 | 25,293 | 2,057 |
| Desktop publishers .............. | 17.36 | 15.34 | 672 | 575 | 38.7 | 34,939 | 29,909 | 2,013 |
| Insurance claims and policy processing clerks | 14.40 | 14.00 | 566 | 560 | 39.3 | 29,425 | 29,120 | 2,043 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 11.07 | 11.60 | 439 | 468 | 39.7 | 22,837 | 24,311 | 2,062 |
| Office clerks, general ............ | 12.31 | 12.00 | 486 | 480 | 39.5 | 25,247 | 24,960 | 2,052 |
| Farming, fishing, and forestry occupations | 13.04 | 9.65 | 522 | 386 | 40.0 | 24,702 | 20,280 | 1,894 |
| Construction and extraction occupations | 16.58 | 14.16 | 670 | 560 | 40.4 | 34,732 | 29,120 | 2,095 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 24.70 | 22.67 | 1,031 | 875 | 41.7 | 53,603 | 45,500 | 2,170 |
| Carpenters ........................... | 13.69 | 13.27 | 548 | 531 | 40.0 | 28,343 | 27,350 | 2,070 |
| Cement masons, concrete finishers, and terrazzo workers $\qquad$ | 12.59 | 12.50 | 503 | 500 | 40.0 | 25,866 | 25,688 | 2,055 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction <br> occupations - Continued <br> Cement masons and <br> concrete finishers.........$~$ $\$ 12.59$ $\$ 12.50$ $\$ 503$      <br> 500 40.0 $\$ 25,866$ $\$ 25,688$ 2,055     |  |  |  |  |  |  |  |  |
| Construction laborers ............ | 10.93 | 10.00 | 438 | 400 | 40.1 | 22,719 | 20,800 | 2,079 |
| Construction equipment operators | 14.31 | 14.00 | 572 | 560 | 40.0 | 29,769 | 29,120 | 2,080 |
| Paving, surfacing, and tamping equipment operators $\qquad$ | 11.81 | 11.50 | 473 | 460 | 40.0 | 24,575 | 23,920 | 2,080 |
| Operating engineers and other construction equipment operators ... | 15.14 | 14.50 | 606 | 580 | 40.0 | 31,493 | 30,160 | 2,080 |
| Electricians ......................... | 16.65 | 16.00 | 666 | 640 | 40.0 | 34,632 | 33,280 | 2,080 |
| Insulation workers ............... | 18.81 | 19.50 | 752 | 780 | 40.0 | 39,125 | 40,560 | 2,080 |
| Insulation workers, mechanical | 19.00 | 20.00 | 760 | 800 | 40.0 | 39,522 | 41,600 | 2,080 |
| Painters and paperhangers ..... | 14.05 | 14.00 | 562 | 560 | 40.0 | 29,219 | 29,120 | 2,080 |
| Painters, construction and maintenance | 14.05 | 14.00 | 562 | 560 | 40.0 | 29,219 | 29,120 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 18.93 | 20.00 | 757 | 800 | 40.0 | 39,368 | 41,600 | 2,080 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 19.49 | 20.00 | 780 | 800 | 40.0 | 40,543 | 41,600 | 2,080 |
| Sheet metal workers . | 14.88 | 14.50 | 595 | 580 | 40.0 | 30,960 | 30,160 | 2,080 |
| Helpers, construction trades .. <br> Helpers--pipelayers, | 11.31 | 11.00 | 453 | 440 | 40.0 | 23,451 | 22,880 | 2,073 |
| plumbers, pipefitters, and steamfitters | 14.05 | 14.00 | 562 | 560 | 40.0 | 29,233 | 29,120 | 2,080 |
| Miscellaneous construction and related workers | 14.62 | 12.86 | 585 | 515 | 40.0 | 30,415 | 26,755 | 2,080 |
| Derrick, rotary drill, and service unit operators, oil, gas, and mining ................ | 22.25 | 23.00 | 890 | 920 | 40.0 | 46,289 | 47,840 | 2,080 |
| Roustabouts, oil and gas ........ | 20.96 | 19.25 | 838 | 770 | 40.0 | 43,597 | 40,040 | 2,080 |
| Installation, maintenance, and repair occupations First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 18.48 | 17.25 | 745 | 690 | 40.3 | 38,584 | 35,880 | 2,088 |
|  | 26.28 | 23.98 | 1,102 | 1,025 | 41.9 | 57,312 | 53,301 | 2,181 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued <br> Computer, automated teller, and office machine repairers $\qquad$ <br> Radio and telecommunications equipment installers and repairers $\qquad$ <br> Telecommunications equipment installers and repairers, except line installers $\qquad$ | \$15.82 | \$18.08 | \$633 | \$723 | 40.0 | \$32,908 | \$37,602 | 2,080 |
|  | 23.03 | 26.11 | 921 921 | 1,044 1,044 | 40.0 40.0 | 47,904 47,904 | 54,309 54,309 | 2,080 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 18.86 | 18.16 | 760 | 727 | 40.3 | 39,512 | 37,781 | 2,095 |
| Electrical and electronics repairers, commercial and industrial equipment | 18.50 | 18.16 | 740 | 727 | 40.0 | 38,479 | 37,781 | 2,080 |
| Aircraft mechanics and service technicians | 27.30 | 27.04 | 1,146 | 1,082 | 42.0 | 57,035 | 56,243 | 2,089 |
| Automotive technicians and repairers $\qquad$ | 17.29 | 14.69 | 706 | 610 | 40.8 | 36,724 | 31,720 | 2,124 |
| Automotive body and related repairers | 14.90 | 14.38 | 601 | 575 | 40.3 | 31,239 | 29,900 | 2,097 |
| Automotive service technicians and mechanics $\qquad$ | 17.94 | 16.03 | 735 | 680 | 41.0 | 38,220 | 35,360 | 2,131 |
| Bus and truck mechanics and diesel engine specialists ... | 16.93 | 16.00 | 683 | 640 | 40.3 | 35,500 | 33,280 | 2,097 |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | 17.98 | 17.21 | 719 | 688 | 40.0 | 37,398 | 35,801 | 2,080 |
| Mobile heavy equipment mechanics, except engines $\qquad$ | 17.55 | 16.26 | 702 | 650 | 40.0 | 36,498 | 33,817 | 2,080 |
| Rail car repairers ............... | 19.76 | 18.66 | 790 | 746 | 40.0 | 41,093 | 38,811 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic | \$10.47 | \$9.45 | \$416 | \$378 | 39.7 | \$21,639 | \$19,656 | 2,066 |
| Multiple machine tool setters, operators, and tenders, metal and plastic $\qquad$ | 12.63 | 12.84 | 505 799 | 514 | 40.0 | 26,269 | 26,707 | $2,080$ |
| Tool and die makers Welding, soldering, and brazing workers $\qquad$ | 19.96 14.60 | 19.40 13.00 | 799 584 | 776 520 | 40.0 40.0 | 41,526 30,364 | 40,352 27,040 | 2,080 2,080 |
| Welders, cutters, solderers, and brazers $\qquad$ | 14.67 | 13.00 | 587 | 520 | 40.0 | 30,514 | 27,040 | 2,080 |
| Miscellaneous metalworkers and plastic workers | 14.03 | 14.22 | 558 | 569 | 39.7 | 29,001 | 29,578 | 2,067 |
| Plating and coating machine setters, operators, and tenders, metal and plastic | 11.03 | 6.89 | 439 | 276 | 39.9 | 22,851 | 14,329 | 2,072 |
| Bookbinders and bindery workers $\qquad$ | 15.32 | 16.14 | 613 | 645 | 40.0 | 31,858 | 33,561 | 2,080 |
| Bindery workers ............... | 15.05 | 16.14 | 602 | 645 | 40.0 | 31,294 | 33,561 | 2,080 |
| Printers ................... | 16.38 | 15.00 | 652 | 598 | 39.8 | 33,890 | 31,117 | 2,068 |
| Prepress technicians and workers $\qquad$ | 17.41 | 15.24 | 690 | 590 | 39.6 | 35,861 | 30,661 | 2,060 |
| Printing machine operators | 16.26 | 15.00 | 647 | 600 | 39.8 | 33,656 | 31,200 | 2,070 |
| Laundry and dry-cleaning workers $\qquad$ | 8.88 | 8.65 | 353 | 346 | 39.7 | 18,354 | 17,992 | 2,066 |
| Sewing machine operators ..... | 9.24 | 9.50 | 370 | 380 | 40.0 | 19,223 | 19,760 | 2,080 |
| Miscellaneous textile, apparel, and furnishings workers $\qquad$ | 11.57 | 10.00 | 456 | 400 | 39.4 | 23,717 | 20,800 | 2,050 |
| Woodworking machine setters, operators, and tenders $\qquad$ | 12.27 | 12.00 | 472 | 480 | 38.5 | 24,569 | 24,960 | 2,002 |
| Power plant operators, distributors, and dispatchers $\qquad$ | 34.32 | 27.82 | 1,373 | 1,113 | 40.0 | 71,393 | 57,859 | 2,080 |
| Stationary engineers and boiler operators $\qquad$ | 17.55 | 16.57 | 702 | 663 | 40.0 | 36,502 | 34,466 | 2,080 |
| Miscellaneous plant and system operators | 26.98 | 26.92 | 1,080 | 1,077 | 40.0 | 56,158 | 56,000 | 2,081 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annua ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued First-line supervisors/managers of transportation and material-moving machine and vehicle operators | \$24.54 | \$22.65 | \$1,009 | \$906 | 41.1 | \$52,492 | \$47,102 | 2,139 |
| Bus drivers ........................... | 15.12 | 18.99 | 605 | 760 | 40.0 | 31,441 | 39,499 | 2,080 |
| Driver/sales workers and truck drivers $\qquad$ | 15.29 | 14.50 | 657 | 600 | 42.9 | 34,106 | 31,200 | 2,230 |
| Driver/sales workers | 14.39 | 13.39 | 598 | 602 | 41.6 | 31,096 | 31,326 | 2,161 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 16.23 | 15.32 | 718 | 620 | 44.2 | 37,321 | 32,240 | 2,300 |
| Truck drivers, light or delivery services | 13.52 | 11.97 | 551 | 480 | 40.7 | 28,509 | 24,960 | 2,109 |
| Taxi drivers and chauffeurs ... | 8.05 | 8.20 | 317 | 327 | 39.4 | 16,502 | 17,023 | 2,049 |
| Sailors and marine oilers ...... | 14.46 | 14.38 | 619 | 575 | 42.8 | 32,186 | 29,900 | 2,226 |
| Crane and tower operators ..... | 18.00 | 18.60 | 720 | 744 | 40.0 | 37,449 | 38,688 | 2,080 |
| Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators | 12.79 12.79 | 12.00 12.00 | 512 512 | 480 480 | 40.0 40.0 | 26,613 26,613 | 24,960 24,960 | 2,080 2,080 |
| Industrial truck and tractor operators $\qquad$ | 11.77 | 11.30 | 471 | 454 | 40.0 | 24,494 | 23,629 | 2,082 |
| Laborers and material movers, hand | 10.29 | 9.67 | 407 | 378 | 39.5 | 20,872 | 19,344 | 2,029 |
| Cleaners of vehicles and equipment | 9.97 | 9.00 | 399 | 360 | 40.0 | 20,742 | 18,720 | 2,080 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 10.81 | 10.00 | 426 | 397 | 39.4 | 21,633 | 20,640 | 2,002 |

See footnotes at end of table.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation ${ }^{2}$} \& \multicolumn{2}{|c|}{Hourly ${ }^{3}$} \& \multicolumn{3}{|c|}{Weekly ${ }^{4}$} \& \multicolumn{3}{|c|}{Annual ${ }^{5}$} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline Transportation and material moving occupations -Continued Machine feeders and offbearers $\qquad$ Packers and packagers, hand $\qquad$ \& $\$ 10.83$
8.34 \& $\$ 9.75$
7.80 \& $\$ 433$

326 \& $\$ 390$

307 \& 40.0
39.1 \& \$22,519
16,956 \& \$20,280
15,960 \& 2,080
2,033 \\
\hline
\end{tabular}

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are
paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers ................................ | \$21.17 | \$17.81 | \$837 | \$716 | 39.5 | \$38,331 | \$35,947 | 1,811 |
| Management occupations $\qquad$ <br> General and operations | 34.74 | 32.48 | 1,376 | 1,304 | 39.6 | 67,283 | 60,570 | 1,937 |
| managers ..................... | 28.14 | 27.53 | 1,134 | 1,080 | 40.3 | 58,680 | 57,061 | 2,085 |
| Administrative services managers $\qquad$ | 29.77 | 27.21 | 1,191 | 1,088 | 40.0 | 60,850 | 56,595 | 2,044 |
| Financial managers ............... | 36.53 | 36.69 | 1,500 | 1,651 | 41.1 | 76,961 | 83,000 | 2,107 |
| Education administrators $\qquad$ <br> Education administrators, | 40.67 | 36.50 | 1,601 | 1,388 | 39.4 | 72,494 | 63,989 | 1,783 |
| Education administrators, elementary and secondary school $\qquad$ | 39.25 | 38.17 | 1,538 | 1,421 | 39.2 | 67,616 | 65,184 | 1,723 |
| Education administrators, postsecondary | 60.65 | 37.88 | 2,409 | 1,597 | 39.7 | 115,338 | 160,501 | 1,902 |
| Medical and health services managers $\qquad$ | 28.71 | 26.78 | 1,149 | 1,071 | 40.0 | 59,723 | 55,702 | 2,080 |
| Business and financial operations occupations | 20.98 | 20.02 | 835 | 801 | 39.8 | 43,310 | 41,750 | 2,064 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 18.79 | 18.47 | 752 | 739 | 40.0 | 39,092 | 38,418 | 2,080 |
| Human resources, training, and labor relations specialists $\qquad$ | 20.64 | 19.44 | 826 | 778 | 40.0 | 42,939 | 40,439 | 2,080 |
| Management analysts ........... | 20.98 | 20.63 | 839 | 825 | 40.0 | 43,635 | 42,917 | 2,080 |
| Accountants and auditors ...... | 22.81 | 22.71 | 909 | 909 | 39.8 | 46,840 | 45,458 | 2,053 |
| Computer and mathematical science occupations | 26.46 | 25.16 | 1,055 | 1,006 | 39.9 | 52,888 | 51,314 | 1,999 |
| Computer support specialists | 17.31 | 16.99 | 688 | 680 | 39.7 | 34,299 | 35,160 | 1,982 |
| Computer systems analysts .... | 30.41 | 30.15 | 1,216 | 1,206 | 40.0 | 63,257 | 62,704 | 2,080 |
| Network and computer systems administrators ..... | 28.46 | 28.55 | 1,127 | 1,142 | 39.6 | 55,091 | 59,380 | 1,936 |
| Architecture and engineering occupations | 21.11 | 17.68 | 833 | 704 | 39.5 | 43,342 | 36,585 | 2,053 |
| Engineers ............................ | 33.49 | 36.73 | 1,340 | 1,469 | 40.0 | 69,665 | 76,398 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 16.47 | 15.33 | 644 | 612 | 39.1 | 33,504 | 31,805 | 2,035 |
| Civil engineering technicians | 16.23 | 14.66 | 649 | 586 | 40.0 | 33,755 | 30,491 | 2,080 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Life, physical, and social science occupations | \$24.24 | \$22.19 | \$967 | \$888 | 39.9 | \$47,694 | \$46,201 | 1,967 |
| Life scientists ....................... | 23.74 | 22.00 | 957 | 880 | 40.3 | 49,780 | 45,760 | 2,097 |
| Biological scientists .......... | 24.40 | 22.00 | 981 | 880 | 40.2 | 51,036 | 45,760 | 2,092 |
| Medical scientists ............. | 22.61 | 21.64 | 905 | 865 | 40.0 | 47,038 | 45,001 | 2,080 |
| Physical scientists ................ | 27.66 | 28.02 | 1,106 | 1,121 | 40.0 | 53,285 | 57,489 | 1,926 |
| Environmental scientists <br> and geoscientists | 27.16 | 27.11 | 1,086 | 1,084 | 40.0 | 56,498 | 56,393 | 2,080 |
| Environmental scientists and specialists, including health ....... | 26.44 | 27.11 | 1,058 | 1,084 | 40.0 | 54,991 | 56,393 | 2,080 |
| Psychologists ...................... | 35.94 | 35.91 | 1,424 | 1,436 | 39.6 | 59,450 | 60,329 | 1,654 |
| Clinical, counseling, and school psychologists .... | 35.94 | 35.91 | 1,424 | 1,436 | 39.6 | 59,450 | 60,329 | 1,654 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 14.80 | 12.54 | 577 | 502 | 39.0 | 30,007 | 26,083 | 2,027 |
| Community and social services occupations | 21.42 | 17.78 | 852 | 711 | 39.8 | 41,174 | 37,960 | 1,923 |
| Counselors .......................... | 28.20 | 30.77 | 1,113 | 1,222 | 39.5 | 48,769 | 50,236 | 1,730 |
| Educational, vocational, and school counselors .. | 29.73 | 32.49 | 1,173 | 1,267 | 39.5 | 50,255 | 51,655 | 1,691 |
| Social workers ..................... | 16.94 | 16.09 | 677 | 644 | 40.0 | 35,017 | 33,538 | 2,067 |
| Child, family, and school social workers | 16.91 | 15.34 | 675 | 613 | 39.9 | 34,726 | 31,974 | 2,053 |
| Medical and public health social workers $\qquad$ | 16.81 | 16.57 | 672 | 663 | 40.0 | 34,959 | 34,461 | 2,080 |
| Mental health and substance abuse social workers $\qquad$ | 16.16 | 15.96 | 646 | 638 | 40.0 | 33,609 | 33,199 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 17.50 | 18.21 | 698 | 729 | 39.9 | 36,296 | 37,925 | 2,074 |
| Probation officers and correctional treatment specialists $\qquad$ | 19.28 | 19.90 | 771 | 796 | 40.0 | 40,110 | 41,386 | 2,080 |
| Social and human service assistants $\qquad$ | 14.98 | 13.00 | 595 | 520 | 39.7 | 30,917 | 27,036 | 2,064 |
| Legal occupations .................. | 31.64 | 29.71 | 1,274 | 1,201 | 40.3 | 66,262 | 62,471 | 2,094 |
| Lawyers ............................. | 31.29 | 30.60 | 1,276 | 1,240 | 40.8 | 66,375 | 64,480 | 2,121 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Legal occupations -Continued Miscellaneous legal support workers $\qquad$ | \$27.06 | \$25.96 | \$1,064 | \$1,034 | 39.3 | \$55,313 | \$53,752 | 2,044 |
| Education, training, and <br> library occupations $\qquad$ <br> Postsecondary teachers $\qquad$ <br> Physical sciences teachers, <br> postsecondary $\qquad$ <br> Health teachers, postsecondary $\qquad$ <br> Health specialties teachers, postsecondary $\qquad$ | 28.31 | 29.23 | 1,099 | 1,133 | 38.8 | 41,686 | 42,563 | 1,472 |
|  | 42.44 | 38.19 | 1,673 | 1,528 | 39.4 | 68,500 | 60,119 | 1,614 |
|  | 50.63 | 45.81 | 1,980 | 1,805 | 39.1 | 70,597 | 66,464 | 1,394 |
|  | 42.07 | 37.93 | 1,656 | 1,517 | 39.4 | 78,710 | 60,000 | 1,871 |
|  | 49.03 | 42.21 | 1,970 | 1,700 | 40.2 | 96,076 | 85,931 | 1,960 |
| Nursing instructors and teachers, postsecondary | 26.52 | 24.61 | 1,000 | 923 | 37.7 | 45,072 | 40,479 | 1,700 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 36.53 | 37.51 | 1,421 | 1,315 | 38.9 | 53,987 | 50,393 | 1,478 |
| Miscellaneous postsecondary teachers | 45.00 | 39.36 | 1,793 | 1,572 | 39.8 | 71,016 | 65,992 | 1,578 |
| Vocational education teachers, postsecondary $\qquad$ | 27.79 | 27.12 | 1,098 | 1,085 | 39.5 | 53,598 | 53,851 | 1,929 |
| Primary, secondary, and special education school teachers $\qquad$ | 30.38 | 30.12 | 1,174 | 1,169 | 38.7 | 43,420 | 43,599 | 1,429 |
| Preschool and kindergarten teachers $\qquad$ | 27.22 | 29.17 | 1,049 | 1,123 | 38.5 | 41,206 | 42,170 | 1,514 |
| Preschool teachers, except special education .................. | 22.87 | 23.57 | 887 | 943 | 38.8 | 37,055 | 36,022 | 1,620 |
| Kindergarten teachers, except special education $\qquad$ | 31.27 | 30.83 | 1,197 | 1,175 | 38.3 | 44,608 | 43,898 | 1,427 |
| Elementary and middle school teachers $\qquad$ | 30.15 | 29.86 | 1,167 | 1,163 | 38.7 | 42,883 | 43,234 | 1,422 |
| Elementary school teachers, except special education ..... | 30.32 | 30.06 | 1,176 | 1,171 | 38.8 | 43,061 | 43,522 | 1,420 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \multicolumn{9}{|l|}{\begin{tabular}{c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{c} 
Education, training, and \\
library occupations \\
-Continued \\
Middle school teachers, \\
except special and \\
vocational education
\end{tabular} \& \(\$ 29.59\) \& \(\$ 29.31\) \& \(\$ 1,137\) \& \(\$ 1,132\) \& 38.4 \& \(\$ 42,277\) \& \(\$ 42,157\)
\end{tabular}} \\
\hline Secondary school teachers Secondary school teachers, except special and vocational education \& 31.16 \& 30.56 \& 1,204
1,201 \& 1,184
1,183 \& 38.6
38.6 \& 44,262

44,025 \& 44,247
44,084 \& 1,420

1,417 \\
\hline Vocational education teachers, secondary school ....................... \& 32.69 \& 33.05 \& 1,260 \& 1,255 \& 38.5 \& 48,069 \& 47,410 \& 1,470 \\
\hline Special education teachers Special education teachers, preschool, kindergarten, and elementary school .... \& 31.50
30.80 \& 31.01 \& 1,213
1,192 \& 1,188
1,194 \& 38.5
38.7 \& 45,295
44,521 \& 44,116
44,057 \& 1,438

1,446 \\

\hline | Special education teachers, middle school $\qquad$ |
| :--- |
| Special education teachers, secondary school $\qquad$ | \& 32.54

31.90 \& 31.46
30.56 \& 1,246
1,221 \& 1,193
1,176 \& 38.3
38.3 \& 46,472
45,638 \& 44,616
44,001 \& 1,428
1,431 \\
\hline Other teachers and instructors Adult literacy, remedial education, and GED teachers and instructors \& 30.19
30.75 \& 31.83
33.64 \& 979
1,113 \& 1,153
1,178 \& 32.4
36.2 \& 35,570
42,524 \& 42,216
43,097 \& 1,178
1,383 \\
\hline Librarians ............................. \& 29.17 \& 27.70 \& 1,131 \& 1,123 \& 38.8 \& 48,278 \& 48,298 \& 1,655 \\
\hline Library technicians ............... \& 12.34 \& 11.85 \& 489 \& 472 \& 39.6 \& 22,938 \& 22,422 \& 1,858 \\
\hline Instructional coordinators ...... \& 32.13 \& 30.43 \& 1,276 \& 1,217 \& 39.7 \& 54,200 \& 53,305 \& 1,687 \\
\hline Teacher assistants ................. \& 11.69 \& 11.11 \& 451 \& 442 \& 38.6 \& 16,883 \& 16,612 \& 1,444 \\
\hline Arts, design, entertainment, sports, and media occupations $\qquad$ \& 21.54 \& 19.71 \& 864 \& 788 \& 40.1 \& 43,991 \& 40,000 \& 2,043 \\
\hline Healthcare practitioner and technical occupations \& 23.85 \& 22.28 \& 942 \& 891 \& 39.5 \& 47,286 \& 44,595 \& 1,983 \\
\hline Physicians and surgeons ........ \& 46.04 \& 26.06 \& 1,842 \& 1,042 \& 40.0 \& 95,769 \& 54,196 \& 2,080 \\
\hline Registered nurses .................. \& 29.49 \& 27.38 \& 1,154 \& 1,081 \& 39.1 \& 58,023 \& 53,595 \& 1,968 \\
\hline Therapists ........................... \& 29.54 \& 30.07 \& 1,155 \& 1,200 \& 39.1 \& 48,602 \& 48,231 \& 1,646 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Food preparation and serving related occupations \\
-Continued Combined food preparation and serving workers, including fast food .......
\end{tabular} \& \$9.35 \& \$9.26 \& \$308 \& \$312 \& 32.9 \& \$11,522 \& \$11,605 \& 1,232 \\
\hline Building and grounds cleaning and maintenance occupations \(\qquad\) First-line supervisors/managers, building and grounds cleaning and maintenance workers \(\qquad\) \& 10.64
17.38 \& 9.73

16.92 \& 425
695 \& 389
677 \& 40.0

40.0 \& 21,520

36,150 \& 19,943

35,200 \& 2,022

2,080 \\
\hline First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ \& 17.40 \& 17.15 \& 696 \& 686 \& 40.0 \& 36,191 \& 35,672 \& 2,080 \\
\hline Building cleaning workers ..... Janitors and cleaners, except maids and housekeeping cleaners \& 9.57
9.60 \& 9.35
9.34 \& 382
384 \& 374
373 \& 40.0
40.0 \& 19,162
19,192 \& 18,963
18,928 \& 2,002
1,998 \\
\hline Grounds maintenance workers $\qquad$ \& 11.35 \& 11.18 \& 454 \& 447 \& 40.0 \& 23,559 \& 22,818 \& 2,076 \\
\hline Landscaping and groundskeeping workers $\qquad$ \& 11.38 \& 11.18 \& 455 \& 447 \& 40.0 \& 23,614 \& 23,254 \& 2,075 \\
\hline Personal care and service occupations \& 12.98 \& 13.34 \& 508 \& 519 \& 39.1 \& 24,694 \& 24,565 \& 1,903 \\
\hline Child care workers ................ \& 11.32 \& 11.70 \& 448 \& 467 \& 39.5 \& 20,033 \& 20,398 \& 1,770 \\
\hline Recreation and fitness workers $\qquad$ \& 15.47 \& 14.17 \& 619 \& 567 \& 40.0 \& 32,176 \& 29,474 \& 2,080 \\
\hline Recreation workers ........... \& 15.47 \& 14.17 \& 619 \& 567 \& 40.0 \& 32,176 \& 29,474 \& 2,080 \\
\hline Sales and related occupations \& 13.26 \& 11.93 \& 530 \& 477 \& 39.9 \& 27,427 \& 24,814 \& 2,069 \\
\hline Retail sales workers .............. \& 11.78 \& 11.13 \& 470 \& 445 \& 39.9 \& 24,295 \& 23,155 \& 2,063 \\
\hline Cashiers, all workers ......... \& 11.80 \& 11.13 \& 471 \& 445 \& 39.9 \& 24,327 \& 23,155 \& 2,062 \\
\hline Cashiers ...................... \& 11.80 \& 11.13 \& 471 \& 445 \& 39.9 \& 24,327 \& 23,155 \& 2,062 \\
\hline Office and administrative support occupations \& 14.11 \& 13.46 \& 560 \& 532 \& 39.7 \& 27,981 \& 26,707 \& 1,982 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued First-line supervisors/managers of office and administrative support workers $\qquad$ | \$17.88 | \$16.62 | \$716 | \$665 | 40.0 | \$37,216 | \$34,570 | 2,081 |
| Financial clerks .................... | 14.44 | 13.47 | 576 | 539 | 39.9 | 29,767 | 28,117 | 2,061 |
| Bookkeeping, accounting, and auditing clerks | 14.43 | 13.47 | 576 | 539 | 39.9 | 29,737 | 28,018 | 2,061 |
| Payroll and timekeeping clerks $\qquad$ | 15.47 | 15.74 | 619 | 630 | 40.0 | 31,659 | 32,748 | 2,047 |
| Court, municipal, and license clerks $\qquad$ | 13.41 | 12.33 | 526 | 487 | 39.2 | 27,349 | 25,328 | 2,039 |
| Customer service representatives | 14.63 | 13.42 | 585 | 537 | 40.0 | 30,439 | 27,914 | 2,080 |
| Eligibility interviewers, government programs ...... | 13.67 | 12.92 | 522 | 513 | 38.2 | 25,409 | 25,604 | 1,859 |
| Library assistants, clerical ..... | 12.22 | 11.37 | 473 | 452 | 38.7 | 23,871 | 23,504 | 1,953 |
| Receptionists and information clerks $\qquad$ | 12.25 | 10.52 | 467 | 414 | 38.1 | 23,408 | 19,760 | 1,911 |
| Dispatchers ......................... | 15.00 | 14.16 | 616 | 584 | 41.1 | 32,024 | 30,347 | 2,135 |
| Police, fire, and ambulance dispatchers | 14.90 | 14.80 | 614 | 592 | 41.2 | 31,911 | 30,776 | 2,142 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.84 | 11.38 | 514 | 455 | 40.0 | 26,711 | 23,670 | 2,080 |
| Secretaries and administrative assistants $\qquad$ | 15.47 | 15.05 | 611 | 582 | 39.5 | 29,878 | 29,058 | 1,932 |
| Executive secretaries and administrative assistants $\qquad$ | 18.28 | 17.91 | 725 | 712 | 39.6 | 36,865 | 36,637 | 2,016 |
| Legal secretaries ............... | 14.44 | 14.42 | 578 | 577 | 40.0 | 30,037 | 30,000 | 2,080 |
| Medical secretaries ........... | 12.77 | 12.59 | 511 | 504 | 40.0 | 26,561 | 26,187 | 2,080 |
| Secretaries, except legal, medical, and executive | 13.39 | 13.13 | 526 | 513 | 39.3 | 24,491 | 24,169 | 1,829 |
| Office clerks, general ............ | 12.75 | 12.46 | 506 | 497 | 39.7 | 24,881 | 24,086 | 1,951 |
| Construction and extraction occupations | 14.36 | 13.68 | 575 | 547 | 40.0 | 29,728 | 28,454 | 2,070 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 17.09 | 15.48 | 684 | 619 | 40.0 | 35,551 | 32,198 | 2,080 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued |  |  |  |  |  |  |  |  |
| Construction laborers | 11.33 | 10.20 | 453 | 408 | 40.0 | 22,398 | 21,012 | 1,976 |
| Construction equipment operators | 12.87 | 12.89 | 515 | 516 | 40.0 | 26,763 | 26,817 | 2,080 |
| Operating engineers and other construction equipment operators | 13.09 | 12.92 | 523 | 517 | 40.0 | 27,219 | 26,874 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 13.95 | 15.26 | 558 | 610 | 40.0 | 29,007 | 31,735 | 2,080 |
| Pipelayers ........................ | 11.42 | 12.17 | 457 | 487 | 40.0 | 23,763 | 25,314 | 2,080 |
| Plumbers, pipefitters, and steamfitters | 15.00 | 15.26 | 600 | 610 | 40.0 | 31,210 | 31,735 | 2,080 |
| Construction and building inspectors $\qquad$ | 17.47 | 16.38 | 699 | 655 | 40.0 | 36,331 | 34,070 | 2,080 |
| Highway maintenance workers $\qquad$ | 15.06 | 13.12 | 602 | 525 | 40.0 | 31,329 | 27,290 | 2,080 |
| Installation, maintenance, and repair occupations $\qquad$ First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 15.65 | 14.97 | 626 | 599 | 40.0 | 32,385 | 31,133 | 2,070 |
|  | 21.11 | 20.82 | 845 | 833 | 40.0 | 43,918 | 43,310 | 2,080 |
| Bus and truck mechanics and diesel engine specialists ... | 15.90 | 12.70 | 636 | 508 | 40.0 | 33,074 | 26,416 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers ....... | 14.64 | 13.54 | 586 | 542 | 40.0 | 30,218 | 27,477 | 2,064 |
| Industrial machinery mechanics $\qquad$ | 21.47 | 20.29 | 859 | 812 | 40.0 | 44,667 | 42,203 | 2,080 |
| Maintenance and repair workers, general | 13.39 | 12.70 | 536 | 508 | 40.0 | 27,593 | 26,150 | 2,061 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ | 14.32 | 13.79 | 573 | 551 | 40.0 | 29,606 | 28,673 | 2,067 |
| Production occupations .......... | 17.37 | 15.14 | 691 | 606 | 39.8 | 35,507 | 31,491 | 2,044 |
| Water and liquid waste treatment plant and system operators $\qquad$ | 13.90 | 12.90 | 556 | 516 | 40.0 | 28,918 | 26,832 | 2,080 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly,
weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations | \$13.24 | \$12.19 | \$480 | \$462 | 36.2 | \$21,408 | \$20,798 | 1,617 |
| Bus drivers .......................... | 14.93 | 13.35 | 487 | 437 | 32.6 | 19,040 | 15,631 | 1,275 |
| Bus drivers, school ........... | 14.50 | 12.77 | 447 | 404 | 30.8 | 16,475 | 14,792 | 1,136 |
| Laborers and material movers, hand $\qquad$ | 9.85 | 10.08 | 388 | 392 | 39.4 | 19,694 | 20,384 | 1,999 |
| Refuse and recyclable material collectors | 11.86 | 11.85 | 474 | 474 | 40.0 | 24,660 | 24,648 | 2,080 |

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are
paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group2 | Private industry workers | $1-49$ <br> workers | $\begin{gathered} 50-99 \\ \text { workers } \end{gathered}$ | 100-499 <br> workers | 500 workers or more |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All workers ............................................................................... | \$17.17 | \$15.23 | \$14.99 | \$17.19 | \$22.73 |
| Management, professional, and related ...................................... | 31.46 | 28.31 | 25.74 | 33.66 | 34.66 |
| Management, business, and financial ..................................... | 36.49 | 34.93 | 32.67 | 35.41 | 39.89 |
| Professional and related ........................................................ | 28.63 | 25.14 | 21.94 | 32.37 | 31.82 |
| Service .................................................................................. | 8.31 | 8.31 | 7.31 | 8.28 | 9.70 |
| Sales and office ...................................................................... | 14.63 | 14.27 | 14.93 | 14.16 | 16.08 |
| Sales and related ................................................................. | 15.65 | 14.86 | 17.39 | 14.89 | 21.71 |
| Office and administrative support ......................................... | 13.91 | 13.69 | 12.95 | 13.66 | 15.04 |
| Natural resources, construction, and maintenance ........................ | 17.26 | 16.32 | 17.02 | 18.38 | 18.90 |
| Construction and extraction ................................................. | 16.58 | - | - | - | - |
| Installation, maintenance, and repair ....................................... | 18.46 | 17.19 | 19.54 | 18.79 | 22.64 |
| Production, transportation, and material moving ......................... | 13.71 | 12.31 | 12.62 | 13.72 | 16.85 |
| Production .......................................................................... | 13.57 | 12.21 | 13.35 | 13.58 | 15.32 |
| Transportation and material moving ..................................... | 13.83 | 12.39 | 12.16 | 13.85 | 19.13 |
|  | Relative error |  |  |  |  |
| All workers ............................................................................. | 1.4\% | 2.7\% | 2.0\% | 1.7\% | 2.4\% |
| Management, professional, and related ....................................... | 2.8 | 6.2 | 3.9 | 6.1 | 2.6 |
| Management, business, and financial ..................................... | 3.0 | 7.3 | 6.1 | 5.7 | 4.1 |
| Professional and related ........................................................ | 4.3 | 8.6 | 4.1 | 7.8 | 1.6 |
| Service ................................................................................ | 3.7 | 4.6 | 3.3 | 2.0 | 10.8 |
| Sales and office ...................................................................... | 1.4 | 4.7 | 5.7 | 4.3 | 4.3 |
| Sales and related ................................................................ | 2.9 | 8.8 | 12.4 | 9.1 | 24.7 |
| Office and administrative support ......................................... | 1.0 | 3.6 | 2.6 | 2.4 | 2.5 |
| Natural resources, construction, and maintenance ........................ | 3.2 | 5.5 | 5.9 | 6.1 | 8.0 |
| Construction and extraction ................................................. | 4.9 | - | - | - | - |
| Installation, maintenance, and repair ...................................... | 2.4 | 4.4 | 5.2 | 3.7 | 5.8 |
| Production, transportation, and material moving ......................... | 3.5 | 4.1 | 6.1 | 2.6 | 5.7 |
| Production .......................................................................... | 3.1 | 5.7 | 7.5 | 3.2 | 8.8 |
| Transportation and material moving ..................................... | 6.3 | 6.2 | 9.0 | 4.0 | 11.6 |

[^1]3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers ................................ | \$16.24 | \$13.00 | \$650 | \$514 | 40.0 | \$33,699 | \$26,651 | 2,076 |
| Management occupations $\qquad$ <br> General and operations | 36.58 | 31.41 | 1,540 | 1,279 | 42.1 | 79,798 | 66,518 | 2,182 |
| managers | 38.85 | 31.41 | 1,732 | 1,615 | 44.6 | 90,069 | 83,990 | 2,319 |
| Marketing and sales managers | 57.54 | 41.60 | 2,587 | 2,465 | 45.0 | 134,545 | 128,192 | 2,338 |
| Sales managers ................ | 42.46 | 41.60 | 1,997 | 2,465 | 47.0 | 103,859 | 128,192 | 2,446 |
| Financial managers .............. | 44.10 | 36.06 | 1,815 | 1,442 | 41.2 | 94,373 | 75,001 | 2,140 |
| Human resources managers ... Industrial production | 32.96 | 31.98 | 1,335 | 1,312 | 40.5 | 69,437 | 68,199 | 2,107 |
| Industrial production managers $\qquad$ | 33.53 | 34.14 | 1,359 | 1,365 | 40.5 | 70,679 | 71,001 | 2,108 |
| Transportation, storage, and distribution managers ...... | 31.44 | 34.40 | 1,244 | 1,290 | 39.6 | 64,702 | 67,088 | 2,058 |
| Construction managers ......... | 33.32 | 27.50 | 1,426 | 1,230 | 42.8 | 71,311 | 63,948 | 2,140 |
| Education administrators $\qquad$ <br> Education administrators, preschool and child care center/program ..... | 16.11 15.93 | 14.19 14.19 | 643 637 | 568 568 | 39.9 40.0 | 33,305 33,136 | 29,515 29,515 | 2,067 2,080 |
| Food service managers ......... | 24.25 | 24.16 | 1,045 | 1,087 | 43.1 | 54,316 | 56,537 | 2,240 |
| Medical and health services managers $\qquad$ | 29.26 | 24.37 | 1,237 | 1,062 | 42.3 | 64,324 | 55,212 | 2,198 |
| Property, real estate, and community association managers $\qquad$ | 23.00 | 26.33 | 921 | 1,053 | 40.0 | 47,890 | 54,756 | 2,082 |
| Business and financial operations occupations | 31.09 | 27.89 | 1,258 | 1,185 | 40.5 | 65,413 | 61,599 | 2,104 |
| Buyers and purchasing agents | 27.59 | 24.23 | 1,164 | 1,288 | 42.2 | 60,549 | 67,001 | 2,194 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 30.14 | 31.38 | 1,194 | 1,255 | 39.6 | 62,069 | 65,275 | 2,060 |
| Claims adjusters, examiners, and investigators. $\qquad$ | 27.52 | 26.81 | 1,087 | 1,072 | 39.5 | 56,537 | 55,759 | 2,055 |
| Human resources, training, and labor relations specialists $\qquad$ | 21.03 | 20.00 | 818 | 760 | 38.9 | 42,512 | 39,521 | 2,022 |
| Accountants and auditors ...... | 35.42 | 38.22 | 1,429 | 1,529 | 40.4 | 74,321 | 79,500 | 2,098 |
| Financial analysts and advisors $\qquad$ | 44.35 | 29.62 | 1,774 | 1,185 | 40.0 | 92,246 | 61,599 | 2,080 |
| Loan counselors and officers | 34.65 | 25.20 | 1,388 | 1,008 | 40.1 | 72,192 | 52,416 | 2,084 |
| Loan officers .................... | 34.65 | 25.20 | 1,388 | 1,008 | 40.1 | 72,192 | 52,416 | 2,084 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Computer and mathematical science occupations | \$33.50 | \$32.43 | \$1,346 | \$1,297 | 40.2 | \$69,418 | \$67,459 | 2,072 |
| Computer software engineers Computer software engineers, systems software | 44.08 | 40.00 44.06 | 1,766 1,885 | 1,600 1,762 | 40.1 40.0 | 91,854 98,014 | 83,200 91,639 | 2,084 |
| Computer support specialists | 24.15 | 19.81 | 1,885 966 | 1,762 792 | 40.0 40.0 | 98,014 50,242 | 91,639 41,205 | 2,080 |
| Computer systems analysts .... <br> Network and computer | 53.21 | 48.32 | 2,129 | 1,933 | 40.0 | 110,682 | 100,495 | 2,080 |
| systems administrators | 27.07 | 27.43 | 1,099 | 1,097 | 40.6 | 53,591 | 49,999 | 1,980 |
| Architecture and engineering occupations | 22.81 | 20.25 | 925 | 741 | 40.6 | 48,094 | 38,542 | 2,108 |
| Engineers ............................ | 33.09 | 32.21 | 1,383 | 1,287 | 41.8 | 71,893 | 66,920 | 2,173 |
| Civil engineers ................. | 28.98 | 34.19 | 1,260 | 1,538 | 43.5 | 65,523 | 80,000 | 2,261 |
| Drafters .............................. | 20.34 | 16.35 | 814 | 654 | 40.0 | 42,167 | 34,000 | 2,073 |
| Electrical and electronic engineering technicians Surveying and mapping technicians $\qquad$ | 24.54 13.27 | 23.81 13.00 | 982 531 | 952 520 | 40.0 40.0 | 51,045 27,592 | 49,514 27,040 | 2,080 2,080 |
| Life, physical, and social science occupations | 41.48 | 40.22 | 1,680 | 1,609 | 40.5 | 87,365 | 83,666 | 2,106 |
| Community and social services occupations | 15.07 | 15.39 | 603 | 615 | 40.0 | 31,349 | 32,001 | 2,080 |
| Social workers ..................... | 17.14 | 16.35 | 686 | 654 | 40.0 | 35,649 | 34,010 | 2,080 |
| Legal occupations .................. | 20.41 | 17.09 | 842 | 700 | 41.3 | 43,801 | 36,400 | 2,146 |
| Lawyers ............................. | 33.33 | 30.11 | 1,558 | 1,615 | 46.7 | 81,015 | 84,001 | 2,431 |
| Miscellaneous legal support workers $\qquad$ | 20.40 | 16.62 | 861 | 748 | 42.2 | 44,777 | 38,895 | 2,195 |
| Title examiners, abstractors, and searchers $\qquad$ | 20.40 | 16.62 | 861 | 748 | 42.2 | 44,777 | 38,895 | 2,195 |
| Education, training, and library occupations | 15.68 | 12.46 | 626 | 572 | 40.0 | 28,212 | 26,279 | 1,800 |
| Postsecondary teachers $\qquad$ <br> Miscellaneous | 19.42 | 14.77 | 762 | 591 | 39.2 | 37,912 | 30,717 | 1,952 |
| postsecondary teachers | 19.64 | 13.59 | 782 | 544 | 39.8 | 40,676 | 28,269 | 2,071 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Sales and related occupations <br> -Continued <br> Retail salespersons $\qquad$ | \$12.94 | \$10.25 | \$542 | \$400 | 41.8 | \$28,164 | \$20,800 | 2,176 |
| Insurance sales agents ........... | 19.00 | 17.31 | 777 | 692 | 40.9 | 40,385 | 36,001 | 2,125 |
| Securities, commodities, and financial services sales agents $\qquad$ | 24.91 | 23.34 | 996 | 934 | 40.0 | 51,803 | 48,543 | 2,080 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 23.22 | 20.89 | 965 | 865 | 41.6 | 50,206 | 44,990 | 2,162 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 29.33 | 21.11 | 1,220 | 871 | 41.6 | 63,443 | 45,300 | 2,163 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 21.22 | 20.78 | 882 | 865 | 41.6 | 45,869 | 44,990 | 2,161 |
| Miscellaneous sales and related workers $\qquad$ | 20.36 | 10.20 | 812 | 408 | 39.9 | 42,205 | 21,216 | 2,073 |
| Office and administrative support occupations | 13.85 | 13.00 | 547 | 520 | 39.5 | 28,442 | 27,040 | 2,053 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 20.80 | 19.25 | 829 | 770 | 39.9 | 43,114 | 40,040 | 2,072 |
| Financial clerks .................... | 13.20 | 13.00 | 525 | 520 | 39.7 | 27,277 | 27,040 | 2,067 |
| Bill and account collectors | 13.98 | 12.83 | 559 | 513 | 40.0 | 29,082 | 26,676 | 2,080 |
| Billing and posting clerks and machine operators | 13.19 | 14.00 | 520 | 560 | 39.4 | 27,035 | 29,120 | 2,050 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 13.99 | 13.50 | 555 | 540 | 39.6 | 28,837 | 28,080 | 2,062 |
| Tellers ............................. | 11.77 | 11.28 | 471 | 451 | 40.0 | 24,478 | 23,460 | 2,080 |
| Credit authorizers, checkers, and clerks $\qquad$ | 12.03 | 12.50 | 454 | 438 | 37.7 | 23,599 | 22,750 | 1,962 |
| Customer service representatives | 17.04 | 16.88 | 666 | 665 | 39.1 | 34,489 | 34,601 | 2,024 |
| Hotel, motel, and resort desk clerks $\qquad$ | 8.31 | 8.00 | 321 | 300 | 38.7 | 16,707 | 15,600 | 2,010 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued <br> Loan interviewers and clerks | \$16.43 | \$15.05 | \$647 | \$580 | 39.4 | \$33,645 | \$30,160 | 2,048 |
| New accounts clerks | 11.74 | 11.29 | 468 | 452 | 39.9 | 24,335 | 23,479 | 2,074 |
| Order clerks ........... | 10.89 | 10.00 | 435 | 400 | 40.0 | 22,645 | 20,800 | 2,080 |
| Receptionists and information clerks $\qquad$ | 11.29 | 10.50 | 447 | 410 | 39.6 | 23,230 | 21,294 | 2,058 |
| Dispatchers ........................ | 11.33 | 9.00 | 464 | 360 | 40.9 | 24,125 | 18,720 | 2,129 |
| Dispatchers, except police, fire, and ambulance | 11.38 | 9.00 | 467 | 360 | 41.0 | 24,268 | 18,720 | 2,132 |
| Production, planning, and expediting clerks $\qquad$ | 14.24 | 14.50 | 570 | 580 | 40.0 | 29,624 | 30,160 | 2,080 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.43 | 13.48 | 495 | 539 | 39.8 | 25,720 | 28,038 | 2,068 |
| Stock clerks and order fillers | 11.24 | 10.50 | 459 | 420 | 40.8 | 23,431 | 21,840 | 2,084 |
| Secretaries and administrative assistants | 16.94 | 17.32 | 663 | 678 | 39.2 | 34,491 | 35,263 | 2,036 |
| Executive secretaries and administrative assistants $\qquad$ | 20.08 | 19.19 | 800 | 768 | 39.8 | 41,592 | 39,915 | 2,072 |
| Legal secretaries ............... | 15.45 | 14.90 | 612 | 596 | 39.6 | 31,837 | 31,000 | 2,061 |
| Medical secretaries ........... | 15.81 | 15.36 | 620 | 583 | 39.2 | 32,239 | 30,326 | 2,040 |
| Secretaries, except legal, medical, and executive | 15.47 | 17.09 | 593 | 654 | 38.3 | 30,795 | 34,001 | 1,990 |
| Data entry and information processing workers | 12.61 | 12.00 | 501 | 480 | 39.7 | 26,030 | 24,960 | 2,064 |
| Data entry keyers .............. | 11.20 | 11.96 | 448 | 478 | 40.0 | 23,289 | 24,877 | 2,080 |
| Insurance claims and policy processing clerks | 14.51 | 14.00 | 567 | 560 | 39.1 | 29,475 | 29,120 | 2,031 |
| Office clerks, general ............ | 11.99 | 12.00 | 470 | 480 | 39.2 | 24,463 | 24,960 | 2,041 |
| Construction and extraction occupations | 15.79 | 13.54 | 633 | 542 | 40.1 | 32,785 | 28,080 | 2,077 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 24.85 | 19.75 | 1,023 | 786 | 41.2 | 53,198 | 40,872 | 2,140 |
| Construction laborers ............ | 10.44 | 9.50 | 417 | 380 | 40.0 | 21,644 | 19,760 | 2,074 |
| Construction equipment operators $\qquad$ | 13.59 | 14.00 | 544 | 560 | 40.0 | 28,274 | 29,120 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Construction and extraction occupations -Continued Operating engineers and other construction equipment operators .... | \$14.45 | \$14.25 | \$578 | \$570 | 40.0 | \$30,049 | \$29,640 | 2,080 |
| Electricians ......................... | 16.11 | 15.69 | 645 | 628 | 40.0 | 33,516 | 32,641 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 18.45 | 19.00 | 738 | 760 | 40.0 | 38,377 | 39,520 | 2,080 |
| Plumbers, pipefitters, and steamfitters | 19.35 | 19.00 | 774 | 760 | 40.0 | 40,242 | 39,520 | 2,080 |
| Sheet metal workers ............. | 15.28 | 14.75 | 611 | 590 | 40.0 | 31,791 | 30,680 | 2,080 |
| Helpers, construction trades .. | 11.35 | 10.50 | 454 | 420 | 40.0 | 23,468 | 21,840 | 2,068 |
| and related workers | 14.00 | 11.44 | 560 | 458 | 40.0 | 29,124 | 23,795 | 2,080 |
| Installation, maintenance, and repair occupations | 17.60 | 16.92 | 712 | 677 | 40.5 | 36,774 | 35,183 | 2,090 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 24.13 | 23.22 | 1,029 | 1,000 | 42.7 | 53,518 | 52,000 | 2,218 |
| Computer, automated teller, and office machine repairers $\qquad$ | 15.92 | 18.10 | 637 | 724 | 40.0 | 33,119 | 37,648 | 2,080 |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 21.94 | 24.19 | 878 | 968 | 40.0 | 45,630 | 50,311 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 21.94 | 24.19 | 878 | 968 | 40.0 | 45,630 | 50,311 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 17.78 | 17.46 | 718 | 696 | 40.4 | 37,350 | 36,198 | 2,101 |
| Electrical and electronics repairers, commercial and industrial equipment $\qquad$ | 16.74 | 17.40 | 670 | 696 | 40.0 | 34,816 | 36,198 | 2,080 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> First-line supervisors/managers of production and operating workers $\qquad$ | \$18.71 | \$19.48 | \$758 | \$779 | 40.5 | \$39,416 | \$40,518 | 2,106 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ <br> Electrical and electronic equipment assemblers .. <br> Miscellaneous assemblers and fabricators $\qquad$ | 9.79 | 9.50 | 392 | 380 | 40.0 | 20,366 | 19,760 | 2,080 |
|  | 9.49 | 8.55 | 380 | 342 | 40.0 | 19,748 | 17,784 | 2,080 |
|  | 9.35 | 9.34 | 374 | 374 | 40.0 | 19,448 | 19,427 | 2,080 |
| Bakers ................................. | 9.05 | 8.30 | 362 | 332 | 40.0 | 18,815 | 17,264 | 2,080 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 12.91 | 10.75 | 516 | 430 | 40.0 | 26,849 | 22,360 | 2,080 |
| Machine tool cutting setters, operators, and tenders, metal and plastic | 13.24 | 13.00 | 530 | 520 | 40.0 | 27,545 | 27,040 | 2,080 |
| Machinists ........................... | 14.39 | 13.05 | 577 | 520 | 40.1 | 29,995 | 27,040 | 2,084 |
| Molders and molding machine setters, operators, and tenders, metal and plastic $\qquad$ | 10.53 | 9.45 | 421 | 378 | 40.0 | 21,899 | 19,656 | 2,080 |
| Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic | 10.53 | 9.45 | 421 | 378 | 40.0 | 21,899 | 19,656 | 2,080 |
| Welding, soldering, and brazing workers $\qquad$ | 12.88 | 12.65 | 515 | 506 | 40.0 | 26,791 | 26,304 | 2,080 |
| Welders, cutters, solderers, and brazers $\qquad$ | 12.88 | 12.65 | 515 | 506 | 40.0 | 26,782 | 26,304 | 2,080 |
| Bookbinders and bindery workers $\qquad$ | 15.29 | 16.14 | 612 | 645 | 40.0 | 31,813 | 33,561 | 2,080 |
| Bindery workers ............... | 14.95 | 16.14 | 598 | 645 | 40.0 | 31,088 | 33,561 | 2,080 |
| Printers ................................ | 15.97 | 15.00 | 633 | 600 | 39.6 | 32,911 | 31,200 | 2,061 |
| Printing machine operators | 16.81 | 15.00 | 667 | 600 | 39.7 | 34,675 | 31,200 | 2,063 |
| Laundry and dry-cleaning workers $\qquad$ | 9.10 | 8.75 | 360 | 350 | 39.6 | 18,735 | 18,200 | 2,058 |
| Sewing machine operators ..... | 9.24 | 9.50 | 370 | 380 | 40.0 | 19,223 | 19,760 | 2,080 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | $\begin{aligned} & \text { Mean } \\ & \text { hours } \end{aligned}$ | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Laborers and freight, stock, and material movers, hand $\qquad$ Packers and packagers, hand $\qquad$ | $\$ 9.31$ 8.37 | $\$ 9.07$ 7.63 | $\$ 368$ 335 | $\$ 363$ 305 | 39.5 40.0 | \$18,603 17,401 | \$18,866 15,866 | 1,998 2,080 |

[^2]a week, exclusive of overtime.
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$20.57 | \$15.11 | \$818 | \$600 | 39.8 | \$42,392 | \$31,200 | 2,061 |
| Management occupations $\qquad$ General and operations | 45.92 | 40.58 | 1,872 | 1,652 | 40.8 | 97,304 | 85,881 | 2,119 |
| managers ........................ | 53.23 | 45.35 | 2,224 | 1,979 | 41.8 | 115,624 | 102,900 | 2,172 |
| Advertising and promotions managers $\qquad$ | 33.82 | 36.33 | 1,449 | 1,459 | 42.8 | 75,328 | 75,887 | 2,227 |
| Marketing and sales managers | 49.12 | 48.01 | 1,985 | 1,921 | 40.4 | 103,202 | 99,867 | 2,101 |
| Marketing managers .......... | 50.22 | 48.96 | 2,009 | 1,958 | 40.0 | 104,465 | 101,828 | 2,080 |
| Sales managers ................. | 47.23 | 37.54 | 1,942 | 1,597 | 41.1 | 100,985 | 83,065 | 2,138 |
| Administrative services managers $\qquad$ | 40.06 | 40.43 | 1,677 | 1,617 | 41.8 | 87,184 | 84,094 | 2,176 |
| Computer and information systems managers | 57.68 | 48.56 | 2,321 | 2,006 | 40.2 | 120,673 | 104,300 | 2,092 |
| Financial managers ............... | 60.36 | 55.29 | 2,421 | 2,212 | 40.1 | 125,900 | 114,999 | 2,086 |
| Human resources managers ... | 37.07 | 38.08 | 1,483 | 1,523 | 40.0 | 77,100 | 79,206 | 2,080 |
| managers | 41.16 | 42.79 | 1,761 | 1,721 | 42.8 | 91,574 | 89,500 | 2,225 |
| Purchasing managers ............ | 56.29 | 53.56 | 2,252 | 2,142 | 40.0 | 117,089 | 111,394 | 2,080 |
| Transportation, storage, and distribution managers ...... | 36.34 | 36.12 | 1,454 | 1,445 | 40.0 | 75,587 | 75,138 | 2,080 |
| Construction managers ......... | 32.18 | 30.05 | 1,305 | 1,237 | 40.6 | 67,856 | 64,341 | 2,109 |
| Education administrators ...... | 43.09 | 37.86 | 1,622 | 1,420 | 37.6 | 82,164 | 73,823 | 1,907 |
| Education administrators, postsecondary $\qquad$ | 34.23 | 37.86 | 1,252 | 1,257 | 36.6 | 62,970 | 55,465 | 1,840 |
| Engineering managers .......... | 63.40 | 52.29 | 2,557 | 2,116 | 40.3 | 132,940 | 110,049 | 2,097 |
| Medical and health services managers $\qquad$ | 30.16 | 25.96 | 1,255 | 980 | 41.6 | 65,243 | 50,960 | 2,163 |
| Business and financial operations occupations | 28.22 | 25.68 | 1,130 | 1,026 | 40.0 | 58,758 | 53,350 | 2,082 |
| Buyers and purchasing agents Wholesale and retail | 28.13 | 25.96 | 1,130 | 1,038 | 40.2 | 58,742 | 53,997 | 2,089 |
| buyers, except farm products $\qquad$ | 29.47 | 33.88 | 1,179 | 1,355 | 40.0 | 61,306 | 70,472 | 2,080 |
| Purchasing agents, except wholesale, retail, and farm products. $\qquad$ | 27.45 | 25.96 | 1,105 | 1,038 | 40.2 | 57,443 | 53,997 | 2,093 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 22.13 | 21.74 | 869 | 830 | 39.3 | 45,187 | 43,137 | 2,042 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Architecture and engineering occupations | \$37.50 | \$35.58 | \$1,507 | \$1,423 | 40.2 | \$78,388 | \$74,004 | 2,090 |
| Architects, except naval $\qquad$ Architects, except | 33.35 | 32.50 | 1,334 | 1,300 | 40.0 | 69,364 | 67,592 | 2,080 |
| landscape and naval ..... | 33.35 | 32.50 | 1,334 | 1,300 | 40.0 | 69,364 | 67,592 | 2,080 |
| Engineers ........................... | 42.16 | 39.41 | 1,698 | 1,576 | 40.3 | 88,271 | 81,975 | 2,094 |
| Aerospace engineers ......... | 35.29 | 34.38 | 1,412 | 1,375 | 40.0 | 73,414 | 71,515 | 2,080 |
| Chemical engineers .......... | 49.82 | 52.24 | 2,032 | 2,187 | 40.8 | 105,690 | 113,699 | 2,121 |
| Civil engineers ................. | 43.63 | 35.07 | 1,768 | 1,403 | 40.5 | 91,939 | 72,954 | 2,107 |
| Computer hardware engineers | 40.36 | 39.52 | 1,650 | 1,606 | 40.9 | 85,807 | 83,533 | 2,126 |
| Electrical and electronics engineers $\qquad$ | 44.41 | 41.37 | 1,776 | 1,655 | 40.0 | 92,363 | 86,039 | 2,080 |
| Electrical engineers ....... | 46.82 | 42.81 | 1,873 | 1,712 | 40.0 | 97,384 | 89,041 | 2,080 |
| Electronics engineers, except computer $\qquad$ <br> Industrial engineers, including health and safety | 41.69 36.41 | 38.46 35.91 | 1,668 | 1,538 | 40.0 40.1 | 86,715 75,992 | 80,001 74,622 | 2,080 2,087 |
| Industrial engineers ........................... | 35.58 | 32.79 | 1,429 | 1,307 | 40.2 | 74,300 | 67,954 | 2,088 |
| Mechanical engineers ........ | 37.72 | 38.19 | 1,509 | 1,528 | 40.0 | 78,451 | 79,433 | 2,080 |
| Petroleum engineers ......... | 48.34 | 43.00 | 1,934 | 1,720 | 40.0 | 100,545 | 89,440 | 2,080 |
| Drafters ... | 28.89 | 32.83 | 1,158 | 1,313 | 40.1 | 60,212 | 68,284 | 2,084 |
| Engineering technicians, except drafters | 24.07 | 23.61 | 965 | 949 | 40.1 | 50,186 | 49,358 | 2,085 |
| Electrical and electronic engineering technicians | 23.74 | 22.93 | 950 | 917 | 40.0 | 49,379 | 47,699 | 2,080 |
| Life, physical, and social science occupations | 33.09 | 31.13 | 1,332 | 1,281 | 40.2 | 69,253 | 66,634 | 2,093 |
| Physical scientists ................ | 41.61 | 29.07 | 1,664 | 1,163 | 40.0 | 86,548 | 60,466 | 2,080 |
| Environmental scientists and geoscientists | 55.26 | 47.60 | 2,211 | 1,904 | 40.0 | 114,951 | 99,000 | 2,080 |
| Community and social services occupations | 17.77 | 19.71 | 713 | 788 | 40.1 | 36,863 | 41,001 | 2,075 |
| Counselors .......................... | 21.39 | 23.08 | 849 | 865 | 39.7 | 43,503 | 45,094 | 2,034 |
| Educational, vocational, and school counselors .. | 18.87 | 16.26 | 743 | 650 | 39.4 | 37,603 | 33,821 | 1,992 |
| Social workers ..................... | 19.88 | 19.82 | 806 | 793 | 40.6 | 41,922 | 41,228 | 2,109 |
| Medical and public health social workers $\qquad$ | 20.85 | 20.15 | 834 | 806 | 40.0 | 43,374 | 41,912 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


[^3]Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | \$26.14 | \$21.40 | \$1,037 | \$869 | 39.7 | \$52,588 | \$45,610 | 2,012 |
| Designers ........................ | 21.38 | 18.75 | 856 | 750 | 40.0 | 44,504 | 39,002 | 2,082 |
| Graphic designers ............. | 18.41 | 18.75 | 737 | 750 | 40.1 | 38,346 | 39,002 | 2,083 |
| News analysts, reporters and correspondents $\qquad$ | 21.11 | 18.99 | 844 | 760 | 40.0 | 43,903 | 39,499 | 2,080 |
| Reporters and correspondents | 21.11 | 18.99 | 844 | 760 | 40.0 | 43,903 | 39,499 | 2,080 |
| Writers and editors .............. | 22.70 | 22.76 | 908 | 910 | 40.0 | 47,209 | 47,341 | 2,080 |
| Healthcare practitioner and technical occupations | 25.60 | 23.02 | 1,009 | 906 | 39.4 | 52,490 | 47,133 | 2,051 |
| Pharmacists ......................... | 51.23 | 51.50 | 2,070 | 2,135 | 40.4 | 107,665 | 110,999 | 2,102 |
| Registered nurses | 28.73 | 28.18 | 1,126 | 1,107 | 39.2 | 58,550 | 57,556 | 2,038 |
| Therapists ........................... | 25.43 | 25.99 | 1,003 | 1,000 | 39.5 | 52,182 | 51,979 | 2,052 |
| Occupational therapists ..... | 23.55 | 24.76 | 942 | 990 | 40.0 | 48,989 | 51,501 | 2,080 |
| Respiratory therapists ........ | 22.39 | 21.89 | 894 | 876 | 39.9 | 46,470 | 45,531 | 2,076 |
| Clinical laboratory technologists and technicians $\qquad$ | 18.18 | 17.11 | 720 | 688 | 39.6 | 37,442 | 35,781 | 2,060 |
| Medical and clinical laboratory technologists Medical and clinical | 23.80 | 23.80 | 943 | 960 | 39.6 | 49,024 | 49,920 | 2,060 |
| laboratory technicians .. Diagnostic related | 13.43 | 11.76 | 532 | 470 | 39.6 | 27,668 | 24,461 | 2,060 |
| technologists and technicians $\qquad$ | 22.72 | 24.63 | 909 | 985 | 40.0 | 47,255 | 51,230 | 2,080 |
| Radiologic technologists and technicians | 23.82 | 24.89 | 953 | 995 | 40.0 | 49,551 | 51,761 | 2,080 |
| Health diagnosing and treating practitioner support technicians | 15.98 | 15.92 | 629 | 637 | 39.3 | 32,683 | 33,109 | 2,045 |
| Pharmacy technicians ....... | 14.22 | 13.83 | 549 | 547 | 38.6 | 28,539 | 28,454 | 2,007 |
| Respiratory therapy technicians $\qquad$ | 20.29 | 20.35 | 812 | 814 | 40.0 | 42,198 | 42,328 | 2,080 |
| Surgical technologists ........ | 16.66 | 16.42 | 654 | 657 | 39.2 | 34,005 | 34,154 | 2,041 |
| Licensed practical and licensed vocational nurses | 17.56 | 17.34 | 693 | 680 | 39.5 | 36,041 | 35,360 | 2,053 |
| Medical records and health information technicians ... | 17.81 | 15.46 | 700 | 600 | 39.3 | 36,405 | 31,200 | 2,044 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Miscellaneous health technologists and technicians $\qquad$ <br> Occupational health and safety specialists and technicians $\qquad$ Occupational health and safety specialists $\qquad$ | \$16.63 | \$13.46 | \$665 | \$538 | 40.0 | \$34,584 | \$28,001 | 2,080 |
|  | 23.99 23.99 | 26.28 26.28 | 960 960 | 1,051 1,051 | 40.0 40.0 | 49,898 49,898 | 54,660 54,660 | 2,080 2,080 |
| Healthcare support occupations <br> Nursing, psychiatric, and home health aides $\qquad$ <br> Home health aides $\qquad$ <br> Nursing aides, orderlies, and attendants $\qquad$ <br> Miscellaneous healthcare support occupations $\qquad$ <br> Medical assistants $\qquad$ | 9.92 | 9.50 | 375 | 374 | 37.8 | 19,497 | 19,427 | 1,965 |
|  | 9.17 | 9.00 | 342 | 341 | 37.3 | 17,762 | 17,742 | 1,938 |
|  | 7.27 9.73 | 7.00 9.40 | 230 383 | 184 368 | 31.6 39.4 | 11,939 19,917 | 9,555 19,136 | 1,641 2,046 |
|  | 11.93 11.33 | 11.46 11.42 | 471 453 | 430 457 | 39.5 40.0 | 19,917 24,511 23,573 | 22,360 23,754 | 2,054 2,080 |
| Protective service occupations <br> Security guards and gaming | 11.11 | 10.25 | 443 | 410 | 39.9 | 22,660 | 21,320 | 2,040 |
| surveillance officers | 10.73 | 10.25 | 428 | 410 | 39.9 | 22,277 | 21,320 | 2,075 |
| Security guards ................. | 10.73 | 10.25 | 428 | 410 | 39.9 | 22,277 | 21,320 | 2,075 |
| Food preparation and serving related occupations $\qquad$ <br> First-line supervisors/managers, food preparation and serving workers $\qquad$ <br> First-line supervisors/managers of food preparation and serving workers $\qquad$ | 8.11 | 8.07 | 307 | 307 | 37.9 | 15,930 | 15,939 | 1,965 |
|  | 15.65 | 14.42 | 626 | 577 | 40.0 | 32,543 | 30,000 | 2,080 |
|  | 15.65 | 14.42 | 626 | 577 | 40.0 | 32,543 | 30,000 | 2,080 |
| Cooks $\qquad$ <br> Cooks, institution and cafeteria $\qquad$ <br> Cooks, restaurant | 9.73 | 9.50 | 384 | 380 | 39.5 | 19,941 | 19,734 | 2,050 |
|  | 9.53 | 9.70 | 379 | 382 | 39.7 | 19,658 | 19,864 | 2,062 |
|  | 9.41 | 9.00 | 363 | 346 | 38.6 | 18,872 | 17,992 | 2,006 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations -Continued <br> Food preparation workers | \$8.80 | \$7.91 | \$352 | \$316 | 40.0 | \$18,309 | \$16,449 | 2,080 |
| Food service, tipped .............. | 4.59 | 3.75 | 170 | 130 | 37.0 | 8,752 | 6,760 | 1,906 |
| Bartenders ........................ | 5.05 | 6.00 | 188 | 240 | 37.3 | 8,932 | 11,232 | 1,770 |
| Waiters and waitresses ...... | 2.81 | 2.23 | 99 | 86 | 35.2 | 5,145 | 4,472 | 1,829 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 6.73 | 7.00 | 266 | 280 | 39.5 | 13,810 | 14,560 | 2,052 |
| Fast food and counter workers $\qquad$ | 9.50 | 9.75 | 351 | 320 | 37.0 | 18,225 | 16,640 | 1,919 |
| Combined food preparation and serving workers, including fast food ....... | 9.50 | 9.75 | 351 | 320 | 37.0 | 18,225 | 16,640 | 1,919 |
| Food servers, nonrestaurant ... | 7.52 | 7.21 | 281 | 281 | 37.4 | 14,623 | 14,625 | 1,944 |
| Dishwashers ........................ | 8.18 | 7.75 | 314 | 288 | 38.4 | 16,319 | 14,951 | 1,996 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 8.99 | 8.60 | 345 | 336 | 38.3 | 17,807 | 17,414 | 1,980 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 11.94 | 12.00 | 497 | 480 | 41.6 | 25,827 | 24,960 | 2,163 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 8.85 | 8.50 | 338 | 332 | 38.2 | 17,442 | 17,224 | 1,971 |
| housekeeping cleaners | 9.41 | 9.25 | 370 | 359 | 39.3 | 19,234 | 18,658 | 2,044 |
| Maids and housekeeping cleaners $\qquad$ | 8.09 | 7.80 | 297 | 300 | 36.8 | 15,235 | 15,419 | 1,884 |
| Grounds maintenance <br> workers $\qquad$ | 8.80 | 8.75 | 339 | 350 | 38.5 | 17,609 | 18,200 | 2,002 |
| Personal care and service occupations | 13.55 | 9.01 | 456 | 406 | 33.6 | 22,877 | 19,968 | 1,688 |
| Baggage porters, bellhops, and concierges $\qquad$ | 7.10 | 6.50 | 284 | 260 | 40.0 | 14,776 | 13,520 | 2,080 |
| Baggage porters and bellhops $\qquad$ | 7.10 | 6.50 | 284 | 260 | 40.0 | 14,776 | 13,520 | 2,080 |
| Transportation attendants ...... | 34.01 | 42.04 | 684 | 683 | 20.1 | 35,575 | 35,516 | 1,046 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations -Continued Flight attendants $\qquad$ | \$40.01 | \$42.29 | \$726 | \$683 | 18.1 | \$37,743 | \$35,516 | 943 |
| Sales and related occupations | 18.20 | 11.88 | 719 | 464 | 39.5 | 37,295 | 24,032 | 2,049 |
| First-line supervisors/managers, sales workers $\qquad$ | 26.12 | 18.85 | 1,036 | 766 | 39.6 | 53,849 | 39,832 | 2,061 |
| supervisors/managers <br> of non-retail sales <br> workers $\qquad$ | 43.35 | 34.92 | 1,737 | 1,397 | 40.1 | 90,322 | 72,627 | 2,084 |
| Retail sales workers ............. | 12.03 | 10.00 | 471 | 388 | 39.1 | 24,378 | 20,132 | 2,027 |
| Cashiers, all workers .. | 10.32 | 10.00 | 403 | 393 | 39.0 | 20,678 | 20,446 | 2,003 |
| Cashiers ...................... | 10.32 | 10.00 | 403 | 393 | 39.0 | 20,678 | 20,446 | 2,003 |
| Counter and rental clerks and parts salespersons .. | 22.69 | 19.23 | 911 | 769 | 40.1 | 47,353 | 39,998 | 2,087 |
| Retail salespersons ............ | 12.42 | 9.92 | 486 | 382 | 39.1 | 25,287 | 19,864 | 2,035 |
| Advertising sales agents ........ | 37.71 | 27.75 | 1,508 | 1,110 | 40.0 | 78,437 | 57,724 | 2,080 |
| Insurance sales agents ........... | 17.77 | 16.59 | 711 | 664 | 40.0 | 36,968 | 34,509 | 2,080 |
| Securities, commodities, and financial services sales agents $\qquad$ | 20.19 | 16.33 | 808 | 653 | 40.0 | 41,994 | 33,966 | 2,080 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 41.37 | 36.38 | 1,670 | 1,479 | 40.4 | 86,829 | 76,883 | 2,099 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 38.28 | 24.62 | 1,554 | 985 | 40.6 | 80,799 | 51,203 | 2,111 |
| Telemarketers ....... | 9.32 | 9.42 | 369 | 377 | 39.7 | 19,210 | 19,594 | 2,062 |
| Miscellaneous sales and related workers $\qquad$ | 12.55 | 9.00 | 503 | 360 | 40.1 | 25,858 | 18,720 | 2,060 |
| Office and administrative support occupations | 14.50 | 13.08 | 577 | 523 | 39.8 | 29,994 | 27,173 | 2,068 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations -Continued Dispatchers, except police, fire, and ambulance ..... | \$16.62 | \$13.00 | \$653 | \$520 | 39.3 | \$33,944 | \$27,040 | 2,042 |
| Production, planning, and expediting clerks $\qquad$ | 17.51 | 16.13 | 700 | 645 | 40.0 | 36,423 | 33,550 | 2,080 |
| Shipping, receiving, and traffic clerks $\qquad$ | 11.00 | 10.57 | 439 | 422 | 39.9 | 22,851 | 21,965 | 2,077 |
| Stock clerks and order fillers Secretaries and administrative | 12.68 | 11.35 | 503 | 454 | 39.7 | 26,164 | 23,608 | 2,063 |
| assistants | 17.62 | 17.55 | 700 | 700 | 39.7 | 36,355 | 36,421 | 2,064 |
| Executive secretaries and administrative assistants $\qquad$ | 21.23 | 20.19 | 849 | 808 | 40.0 | 44,066 | 41,999 | 2,075 |
| Medical secretaries ........... | 11.64 | 11.50 | 466 | 460 | 40.0 | 24,219 | 23,920 | 2,080 |
| Secretaries, except legal, medical, and executive | 16.98 | 16.89 | 666 | 673 | 39.2 | 34,643 | 35,000 | 2,040 |
| Computer operators .............. | 17.55 | 17.04 | 701 | 682 | 39.9 | 36,462 | 35,445 | 2,077 |
| Data entry and information processing workers | 11.47 | 11.47 | 457 | 459 | 39.9 | 23,716 | 23,847 | 2,068 |
| Data entry keyers .............. | 11.70 | 11.50 | 466 | 459 | 39.8 | 24,158 | 23,858 | 2,064 |
| Word processors and typists | 10.79 | 10.00 | 432 | 400 | 40.0 | 22,442 | 20,800 | 2,080 |
| Insurance claims and policy processing clerks $\qquad$ | 14.20 | 14.23 | 564 | 561 | 39.7 | 29,332 | 29,160 | 2,065 |
| Office clerks, general ............ | 12.91 | 11.60 | 515 | 464 | 39.9 | 26,764 | 24,124 | 2,073 |
| Construction and extraction occupations | 17.70 | 15.50 | 723 | 600 | 40.8 | 37,570 | 31,200 | 2,122 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 24.34 | 24.66 | 1,049 | 1,098 | 43.1 | 54,555 | 57,077 | 2,241 |
| Carpenters ..................... | 13.92 | 13.68 | 557 | 547 | 40.0 | 28,954 | 28,452 | 2,080 |
| Cement masons, concrete finishers, and terrazzo workers $\qquad$ | 12.30 | 12.10 | 492 | 484 | 40.0 | 25,576 | 25,168 | 2,080 |
| Cement masons and concrete finishers | 12.30 | 12.10 | 492 | 484 | 40.0 | 25,576 | 25,168 | 2,080 |
| Construction laborers ............ | 11.69 | 10.60 | 469 | 424 | 40.1 | 24,396 | 22,046 | 2,087 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued Construction equipment operators $\qquad$ <br> Operating engineers and other construction equipment operators <br> Electricians ........................... | \$16.80 | \$16.00 | \$672 | \$640 | 40.0 | \$34,939 | \$33,280 | 2,080 |
|  | 16.96 | 16.50 | 678 | 660 | 40.0 | 35,271 35,844 | 34,320 | 2,080 |
| Painters and paperhangers .... Painters, construction and maintenance $\qquad$ | 17.23 15.25 | 17.50 15.50 | 689 610 | 700 620 | 40.0 40.0 | 35,844 31,721 | 36,400 32,240 | 2,080 2,080 |
|  | 15.25 | 15.50 | 610 | 620 | 40.0 | 31,721 | 32,240 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ <br> Plumbers, pipefitters, and steamfitters $\qquad$ | 19.20 | 20.00 | 768 | 800 | 40.0 | 39,927 | 41,600 | 2,080 |
|  | 19.57 | 20.00 | 783 | 800 | 40.0 | 40,702 | 41,600 | 2,080 |
| Sheet metal workers .... | 13.91 | 12.12 | 556 | 485 | 40.0 | 28,926 | 25,199 | 2,080 |
| Helpers, construction trades | 11.26 | 11.50 | 450 | 460 | 40.0 | 23,426 | 23,920 | 2,080 |
| Miscellaneous construction and related workers .......... | 15.15 | 12.86 | 606 | 515 | 40.0 | 31,502 | 26,755 | 2,080 |
| Derrick, rotary drill, and service unit operators, oil, gas, and mining ............... | 21.17 | 21.00 | 847 | 840 | 40.0 | 44,036 | 43,680 | 2,080 |
| Installation, maintenance, and repair occupations | 20.18 | 19.00 | 809 | 760 | 40.1 | 42,087 | 39,520 | 2,085 |
| First-line supervisors/managers of mechanics, installers, and repairers | 30.85 | 25.10 | 1,249 | 1,025 | 40.5 | 64,939 | 53,301 | 2,105 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 21.71 | 22.18 | 869 | 887 | 40.0 | 45,165 | 46,130 | 2,080 |
| Electrical and electronics repairers, commercial and industrial equipment $\qquad$ | 21.65 | 22.18 | 866 | 887 | 40.0 | 45,034 | 46,130 | 2,080 |
| Aircraft mechanics and service technicians Automotive technicians and repairers $\qquad$ | 26.79 | 27.01 | 1,071 | 1,080 | 40.0 | 55,716 | 56,181 | 2,080 |
|  | 19.22 | 17.69 | 795 | 701 | 41.4 | 41,359 | 36,464 | 2,152 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Aircraft structure, surfaces, rigging, and systems assemblers $\qquad$ | \$21.10 | \$20.05 | \$844 | \$802 | 40.0 | \$43,894 | \$41,704 | 2,080 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ <br> Electrical and electronic equipment assemblers .. <br> Miscellaneous assemblers and fabricators $\qquad$ | 12.15 | 11.95 | 485 | 478 | 39.9 | 25,227 | 24,856 | 2,076 |
|  | 12.32 | 11.95 | 492 | 478 | 39.9 | 25,565 | 24,856 | 2,076 |
|  | 12.58 | 11.47 | 501 | 459 | 39.8 | 26,062 | 23,858 | 2,071 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 10.87 | 10.10 | 431 | 400 | 39.6 | 22,412 | 20,800 | 2,061 |
| Butchers and meat cutters .. | 15.35 | 15.10 | 572 | 604 | 37.3 | 29,742 | 31,408 | 1,937 |
| Miscellaneous food processing workers | 10.96 | 12.21 | 438 | 488 | 40.0 | 22,789 | 25,401 | 2,080 |
| Forming machine setters, operators, and tenders, metal and plastic $\qquad$ | 12.01 | 9.50 | 476 | 380 | 39.6 | 24,727 | 19,760 | 2,058 |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic $\qquad$ | 12.01 | 9.50 | 476 | 380 | 39.6 | 24,727 | 19,760 | 2,058 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 12.89 | 11.12 | 516 | 445 | 40.0 | 26,809 | 23,121 | 2,080 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | 10.73 | 9.89 | 429 | 396 | 40.0 | 22,321 | 20,571 | 2,080 |
| Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic $\qquad$ | 12.09 | 11.50 | 484 | 460 | 40.0 | 25,143 | 23,920 | 2,080 |
| Machinists ............................ | 20.46 | 20.50 | 819 | 820 | 40.0 | 42,563 | 42,640 | 2,080 |
| Multiple machine tool setters, operators, and tenders, metal and plastic $\qquad$ | 12.55 | 12.84 | 502 | 514 | 40.0 | 26,103 | 26,707 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Transportation and material moving occupations | \$16.09 | \$12.81 | \$648 | \$512 | 40.3 | \$33,570 | \$26,643 | 2,087 |
| First-line supervisors/managers of helpers, laborers, and material movers, hand ..... | 19.37 | 18.74 | 780 | 746 | 40.2 | 40,541 | 38,817 | 2,093 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators | 26.28 | 22.95 | 1,099 | 1,000 | 41.8 | 57,150 | 52,000 | 2,175 |
| Bus drivers ........................... | 15.12 | 18.99 | 605 | 760 | 40.0 | 31,441 | 39,499 | 2,080 |
| Driver/sales workers and truck drivers $\qquad$ | 18.36 | 17.60 | 797 | 780 | 43.4 | 41,419 | 40,560 | 2,256 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 18.64 | 18.06 | 835 | 802 | 44.8 | 43,409 | 41,708 | 2,329 |
| Truck drivers, light or delivery services | 17.49 | 16.80 | 700 | 672 | 40.0 | 36,383 | 34,944 | 2,080 |
| Crane and tower operators ..... | 19.42 | 19.39 | 777 | 776 | 40.0 | 40,387 | 40,331 | 2,080 |
| Industrial truck and tractor operators $\qquad$ | 12.14 | 11.50 | 486 | 460 | 40.0 | 25,251 | 23,920 | 2,080 |
| Laborers and material movers, hand | 11.06 | 10.00 | 435 | 397 | 39.3 | 22,363 | 20,640 | 2,022 |
| Cleaners of vehicles and equipment $\qquad$ | 11.41 | 10.91 | 456 | 436 | 40.0 | 23,726 | 22,693 | 2,080 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 11.65 | 10.46 | 458 | 400 | 39.3 | 23,359 | 20,800 | 2,004 |
| Machine feeders and offbearers $\qquad$ | 10.86 | 9.75 | 434 | 390 | 40.0 | 22,584 | 20,280 | 2,080 |
| Packers and packagers, hand $\qquad$ | 8.33 | 8.19 | 321 | 320 | 38.6 | 16,710 | 16,640 | 2,006 |

[^4]a week, exclusive of overtime.
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 17

## Union and nonunion workers ${ }^{1}$ : Mean hourly earnings $\mathbf{2}^{2}$ by major sector and for major occupational groups

| Occupational group ${ }^{3}$ | Union |  |  | Nonunion |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | State and local government workers | Civilian workers | Private industry workers | State and local government workers |
| All workers ..................... | \$21.14 | \$21.12 | \$21.23 | \$17.52 | \$16.97 | \$20.83 |
| Management, professional, and related $\qquad$ <br> Management, business, and | 28.25 | 32.39 | 27.81 | 30.01 | 31.46 | 26.51 |
| financial .............. | - | - | - | 35.15 | 36.50 | 28.53 |
| Professional and related | 27.68 | 33.56 | 27.12 | 27.73 | 28.61 | 26.07 |
| Service ........................ | 18.84 | 17.16 | 19.75 | 8.98 | 8.17 | 13.67 |
| Sales and office ............. | 20.79 | 21.76 | 13.24 | 14.39 | 14.44 | 13.86 |
| Sales and related ....... | 39.29 | 40.41 | - | 15.37 | 15.39 | 13.22 |
| Office and administrative support $\qquad$ <br> Natural resources, construction, and | 17.30 | 17.87 | 13.48 | 13.77 | 13.76 | 13.89 |
| maintenance ............ | 22.46 | 22.92 | 15.59 | 16.39 | 16.54 | 14.84 |
| Construction and extraction $\qquad$ <br> Installation, maintenance, and | 20.76 | 21.15 | - | 16.03 | 16.18 | 14.21 |
| repair .................. | 23.66 | 24.17 | 15.79 | 17.12 | 17.33 | 15.47 |
| Production, transportation, and material moving ....... | 19.99 | 20.15 | 14.82 | 12.83 | 12.80 | 13.99 |
| Production ................ | 16.15 | 16.17 | - | 13.26 | 13.21 | 17.98 |
| Transportation and material moving ... | 23.53 | 23.92 | 14.96 | 12.43 | 12.41 | 12.94 |

[^5]3 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Workers paid on time or incentive basis ${ }^{1}$ : Mean hourly earnings ${ }^{2}$ for civilian and private industry workers in major occupational groups

| Occupational group ${ }^{3}$ | Time |  | Incentive |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | Civilian workers | Private industry workers |
| All workers .. | \$17.22 | \$16.55 | \$25.65 | \$25.65 |
| Management, professional, and related .......................... | 29.56 | 30.90 | 45.04 | 45.04 |
| Management, business, and financial ......................... | 34.56 | 35.86 | 44.16 | 44.16 |
| Professional and related ............................................ | 27.49 | 28.26 | 46.93 | 46.93 |
| Service ..................................................................... | 9.22 | 8.12 | 14.73 | 14.73 |
| Sales and office .......................................................... | 13.10 | 13.03 | 26.40 | 26.40 |
| Sales and related ..................................................... | 11.55 | 11.53 | 28.44 | 28.44 |
| Office and administrative support .............................. | 13.85 | 13.85 | 15.57 | 15.57 |
| Natural resources, construction, and maintenance ........... | 16.83 | 17.02 | 21.33 | 21.33 |
| Construction and extraction ..................................... | - | 16.37 | - | 33.91 |
| Installation, maintenance, and repair .......................... | 17.99 | 18.32 | 19.44 | 19.44 |
| Production, transportation, and material moving ............. | 13.52 | 13.50 | 16.85 | 16.85 |
| Production ............................................................... | 13.61 | 13.56 | 14.13 | 14.13 |
| Transportation and material moving .......................... | 13.43 | 13.44 | 17.39 | 17.39 |
|  | Relative error |  |  |  |
| All workers .................................................................. | 1.2\% | 1.5\% | 4.2\% | 4.2\% |
| Management, professional, and related .......................... | 1.8 | 2.5 | 11.3 | 11.3 |
| Management, business, and financial ......................... | 2.7 | 3.1 | 8.1 | 8.1 |
| Professional and related ........................................... | 2.4 | 3.7 | 22.6 | 22.6 |
| Service ...................................................................... | 3.4 | 3.4 | 19.2 | 19.2 |
| Sales and office .......................................................... | . 8 | . 9 | 5.8 | 5.8 |
| Sales and related ..................................................... | 1.4 | 1.4 | 6.8 | 6.8 |
| Office and administrative support .............................. | . 9 | 1.0 | 7.0 | 7.0 |
| Natural resources, construction, and maintenance ........... | 3.3 | 3.6 | 3.9 | 3.9 |
| Construction and extraction ...................................... | - | 5.2 | - | 17.9 |
| Installation, maintenance, and repair .......................... | 2.8 | 3.1 | 9.2 | 9.2 |
| Production, transportation, and material moving ............. | 3.2 | 3.3 | 8.6 | 8.6 |
| Production ............................................................... | 3.2 | 3.3 | 14.3 | 14.3 |
| Transportation and material moving .......................... | 5.8 | 6.1 | 8.3 | 8.3 |

[^6]cover all workers in the civilian economy. See appendix B for more information.
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | $\begin{gathered} \text { Leisure } \\ \text { and } \\ \text { hospitality } \end{gathered}$ | Other services |
| All workers ............................... | - | \$18.30 | - | \$26.95 | \$18.98 | - | \$16.73 | - | \$13.63 |
| Management, professional, and related $\qquad$ Management, business, and | - | 38.23 | - | 34.10 | 34.02 | - | 25.87 | - | 25.36 |
| financial ........................ | - | 42.32 | - | 38.01 | 35.07 | - | 26.84 | - | 22.49 |
| Professional and related ......... | - | 35.59 | - | 32.35 | 28.83 | - | 25.74 | - | 26.57 |
| Service .................................. | - | 9.76 | - | - | 12.51 | - | 9.35 | - | 8.70 |
| Sales and office ....................... | - | 17.78 | - | 23.09 | 14.85 | - | 12.97 | - | 13.70 |
| Sales and related ................... | - | 27.11 | - | 32.56 | 16.83 | - | 14.14 | - | 13.62 |
| Office and administrative support $\qquad$ <br> Natural resources, construction, | - | 15.73 | - | 17.87 | 14.09 | - | 12.94 | - | 13.77 |
| and maintenance ................. | - | 16.36 | - | 25.59 | 20.55 | - | 12.81 | - | 15.42 |
| Installation, maintenance, and |  |  |  |  |  |  |  |  |  |
| repair .............................. | - | 17.19 | - | 25.59 | 14.06 | - | 12.75 | - | 15.64 |
| Production, transportation, and material moving $\qquad$ | - | 13.37 | - | 15.41 | - | - | 9.21 | - | 9.03 |
| Production ........................... | - | 13.85 | - | 18.17 | - | - | 11.35 | - | 9.21 |
| Transportation and material moving $\qquad$ | - | 11.74 | - | 11.91 | - | - | 8.14 | - | 8.56 |

1 Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
3 A classification system including about 800 individual occupations is used to cover all workers in the civilian
economy. See appendix B for more information.
NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$19.65 | \$16.83 | \$780 | \$669 | 39.7 | \$40,541 | \$34,798 | 2,063 |
| Level 1 ................. | 8.65 | 8.55 | 345 | 340 | 39.9 | 17,945 | 17,701 | 2,075 |
| Level 2 | 9.31 | 9.27 | 368 | 366 | 39.5 | 19,140 | 19,053 | 2,055 |
| Level 3 | 10.80 | 10.63 | 432 | 424 | 40.0 | 22,439 | 22,069 | 2,078 |
| Level 4 ................. | 13.25 | 12.83 | 527 | 511 | 39.8 | 27,390 | 26,562 | 2,068 |
| Level 5 ................. | 15.83 | 14.99 | 626 | 598 | 39.5 | 32,544 | 31,102 | 2,056 |
| Level 6 ................. | 18.66 | 18.05 | 741 | 721 | 39.7 | 38,542 | 37,502 | 2,065 |
| Level 7 ................. | 23.22 | 22.62 | 924 | 905 | 39.8 | 48,069 | 47,050 | 2,070 |
| Level 8 ................. | 27.37 | 27.56 | 1,079 | 1,084 | 39.4 | 56,105 | 56,389 | 2,050 |
| Level 9 | 28.27 | 26.97 | 1,094 | 1,045 | 38.7 | 56,888 | 54,330 | 2,012 |
| Level 10 ................ | 35.17 | 34.00 | 1,395 | 1,333 | 39.7 | 72,541 | 69,326 | 2,063 |
| Level $11 . . . . . . . . . . . . . .$. | 39.39 | 37.34 | 1,625 | 1,535 | 41.2 | 84,482 | 79,830 | 2,145 |
| Not able to be leveled $\qquad$ | 18.23 | 13.15 | 729 | 526 | 40.0 | 37,912 | 27,352 | 2,080 |
| Management occupations ....... | 30.84 | 28.09 | 1,283 | 1,088 | 41.6 | 66,725 | 56,595 | 2,163 |
| Level 9 ................. | 24.33 | 20.90 | 973 | 836 | 40.0 | 50,602 | 43,472 | 2,080 |
| Level $11 . . . . . . . . . . . . . .$. | 39.17 | 40.14 | 1,763 | 1,700 | 45.0 | 91,695 | 88,374 | 2,341 |
| Medical and health services managers $\qquad$ | 30.63 | 26.78 | 1,287 | 1,071 | 42.0 | 66,907 | 55,702 | 2,184 |
| Level 9 ................ | 24.33 | 20.90 | 973 | 836 | 40.0 | 50,602 | 43,472 | 2,080 |
| Business and financial operations occupations | 22.82 | 20.69 | 913 | 828 | 40.0 | 47,473 | 43,044 | 2,080 |
| Community and social services occupations | 19.07 | 18.94 | 763 | 758 | 40.0 | 39,656 | 39,391 | 2,080 |
| Social workers .................... | 20.15 | 21.65 | 806 | 866 | 40.0 | 41,907 | 45,034 | 2,080 |
| Medical and public health social workers | 20.09 | 20.79 | 803 | 832 | 40.0 | 41,780 | 43,245 | 2,080 |
| Healthcare practitioner and technical occupations | 24.86 | 23.85 | 978 | 931 | 39.3 | 50,842 | 48,402 | 2,045 |
| Level 4 ................. | 15.23 | 14.91 | 599 | 586 | 39.3 | 31,123 | 30,472 | 2,044 |
| Level 5 ................. | 16.66 | 16.00 | 654 | 631 | 39.3 | 34,025 | 32,802 | 2,043 |
| Level 6 ................. | 18.82 | 18.11 | 744 | 722 | 39.5 | 38,667 | 37,565 | 2,054 |
| Level 7 ................. | 23.46 | 23.15 | 932 | 921 | 39.7 | 48,452 | 47,902 | 2,066 |
| Level 8 | 27.62 | 27.86 | 1,088 | 1,098 | 39.4 | 56,566 | 57,096 | 2,048 |
| Level 9 ................. | 28.85 | 27.59 | 1,111 | 1,060 | 38.5 | 57,763 | 55,120 | 2,002 |
| Level 10 ................ | 35.97 | 35.61 | 1,426 | 1,415 | 39.6 | 74,147 | 73,590 | 2,061 |
| Level $11 . . . . . . . . . . . . . .$. | 40.06 | 35.59 | 1,599 | 1,424 | 39.9 | 83,155 | 74,027 | 2,076 |
| Not able to be leveled | 24.04 | 28.95 | 962 | 1,158 | 40.0 | 50,004 | 60,216 | 2,080 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued


See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued


See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations | \$10.30 | \$9.73 | \$409 | \$389 | 39.7 | \$21,269 | \$20,238 | 2,064 |
| Level 2 ................. | 9.44 | 9.36 | 371 | 374 | 39.3 | 19,305 | 19,469 | 2,045 |
| Level 4 ............ | 10.43 | 10.26 | 417 | 410 | 40.0 | 21,699 | 21,341 | 2,080 |
| Cooks | 9.56 | 9.73 | 383 | 389 | 40.0 | 19,891 | 20,238 | 2,080 |
| Cooks, institution and cafeteria $\qquad$ | 9.56 | 9.73 | 382 | 389 | 40.0 | 19,888 | 20,238 | 2,080 |
| Food servers, nonrestaurant ... | 10.20 | 9.45 | 404 | 376 | 39.7 | 21,023 | 19,531 | 2,062 |
| Building and grounds cleaning and maintenance occupations | 8.99 | 8.84 | 360 | 354 | 40.0 | 18,699 | 18,387 | 2,080 |
| Level 1 ................ | 8.31 | 8.50 | 332 | 340 | 40.0 | 17,287 | 17,680 | 2,080 |
| Level 2 ....... | 9.07 | 9.29 | 363 | 372 | 40.0 | 18,864 | 19,323 | 2,080 |
| Building cleaning workers ..... | 8.82 | 8.76 | 353 | 350 | 40.0 | 18,345 | 18,221 | 2,080 |
| Level 1 ............... | 8.31 | 8.50 | 332 | 340 | 40.0 | 17,287 | 17,680 | 2,080 |
| Level 2 .............. | 9.07 | 9.29 | 363 | 372 | 40.0 | 18,864 | 19,323 | 2,080 |
| Janitors and cleaners, except maids and housekeeping cleaners | 9.00 | 9.07 | 360 | 363 | 40.0 | 18,726 | 18,866 | 2,080 |
| Level 1 ..... | 8.48 | 8.69 | 339 | 348 | 40.0 | 17,641 | 18,075 | 2,080 |
| Level 2 ......... | 9.23 | 9.38 | 369 | 375 | 40.0 | 19,199 | 19,510 | 2,080 |
| Maids and housekeeping cleaners $\qquad$ | 8.52 | 8.50 | 341 | 340 | 40.0 | 17,713 | 17,680 | 2,080 |
| Level 1 ......... | 8.18 | 8.25 | 327 | 330 | 40.0 | 17,009 | 17,160 | 2,080 |
| Office and administrative support occupations | 12.76 | 11.71 | 510 | 468 | 39.9 | 26,495 | 24,351 | 2,076 |
| Level 2 .......... | 9.28 | 9.07 | 365 | 363 | 39.4 | 18,997 | 18,868 | 2,048 |
| Level 3 | 10.94 | 11.09 | 438 | 444 | 40.0 | 22,753 | 23,067 | 2,080 |
| Level 4 ..... | 12.85 | 12.72 | 514 | 509 | 40.0 | 26,722 | 26,458 | 2,080 |
| Level 5 ............... | 14.36 | 13.47 | 574 | 539 | 40.0 | 29,872 | 28,018 | 2,080 |
| Level 6 ............. | 19.19 | 18.05 | 768 | 722 | 40.0 | 39,921 | 37,550 | 2,080 |
| Financial clerks ............... | 11.38 | 11.80 | 455 | 472 | 40.0 | 23,671 | 24,548 | 2,080 |
| Level 4 ........ | 13.30 | 13.51 | 532 | 540 | 40.0 | 27,671 | 28,101 | 2,080 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 12.41 | 12.15 | 496 | 486 | 40.0 | 25,809 | 25,268 | 2,080 |
| Interviewers, except eligibility and loan | 11.33 | 11.25 | 453 | 450 | 40.0 | 23,566 | 23,400 | 2,080 |
| Secretaries and administrative assistants $\qquad$ | 13.54 | 13.00 | 542 | 520 | 40.0 | 28,166 | 27,040 | 2,080 |
| Level 3 .............. | 10.89 | 11.16 | 435 | 446 | 40.0 | 22,644 | 23,207 | 2,080 |

See footnotes at end of table.

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Secretaries and administrative assistants -Continued |  |  |  |  |  |  |  |  |
| Level 4 ................ | \$13.45 | \$13.52 | \$538 | \$541 | 40.0 | \$27,975 | \$28,122 | 2,080 |
| Medical secretaries ..... | 12.66 | 12.46 | 506 | 498 | 40.0 | 26,328 | 25,917 | 2,080 |
| Level 3 | 10.89 | 11.16 | 435 | 446 | 40.0 | 22,644 | 23,207 | 2,080 |
| Level 4 | 13.40 | 13.52 | 536 | 541 | 40.0 | 27,881 | 28,122 | 2,080 |
| Office clerks, general .......... | 12.28 | 11.99 | 491 | 480 | 40.0 | 25,547 | 24,935 | 2,080 |
| Level 4 ................ | 13.15 | 12.72 | 526 | 509 | 40.0 | 27,361 | 26,458 | 2,080 |
| Production occupations ........... | 13.40 | 14.50 | 536 | 580 | 40.0 | 27,867 | 30,160 | 2,080 |

1 Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than
the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours

| Occupation 1 | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,305 | \$1,120 | 40.9 | \$66,604 | \$58,228 | 2,088 |
| First line | 1,601 | 1,442 | 41.6 | 82,335 | 74,100 | 2,138 |
| Second line | 2,272 | 1,959 | 40.8 | 115,751 | 101,209 | 2,078 |
| General and operations managers |  |  |  |  |  |  |
| Team leader ... | 1,295 | 1,256 | 42.5 | 66,563 | 65,329 | 2,185 |
| First line | 1,903 | 1,713 | 44.4 | 98,960 | 89,061 | 2,308 |
| Second line | 2,160 | 1,648 | 40.8 | 112,339 | 85,675 | 2,120 |
| Marketing managers |  |  |  |  |  |  |
| First line ............................................... | 2,148 | 2,162 | 40.0 | 111,695 | 112,403 | 2,080 |
| Sales managers |  |  |  |  |  |  |
| First line | 2,142 | 2,465 | 42.6 | 111,375 | 128,192 | 2,215 |
| Administrative services managers |  |  |  |  |  |  |
| First line ............................................... | 1,100 | 1,099 | 40.4 | 57,178 | 57,171 | 2,103 |
| Computer and information systems managers |  |  |  |  |  |  |
| Team leader | 1,706 | 1,617 | 40.0 | 88,705 | 84,078 | 2,080 |
| First line | 2,221 | 1,604 | 40.0 | 115,483 | 83,402 | 2,080 |
| Financial managers |  |  |  |  |  |  |
| Team leader | 1,359 | 1,165 | 40.0 | 70,681 | 60,582 | 2,080 |
| First line | 1,908 | 1,836 | 41.0 | 98,948 | 92,243 | 2,125 |
| Second line | 2,537 | 2,596 | 40.2 | 131,950 | 135,000 | 2,089 |
| Compensation and benefits managers |  |  |  |  |  |  |
| First line .............................................. | 1,448 | 1,404 | 40.0 | 75,321 | 73,008 | 2,080 |
| Industrial production managers |  |  |  |  |  |  |
| First line ... | 1,660 | 1,614 | 42.2 | 86,326 | 83,903 | 2,193 |
| Second line | 1,929 | 1,619 | 40.0 | 100,289 | 84,207 | 2,080 |
| Transportation, storage, and distribution managers |  |  |  |  |  |  |
| First line ...... | 1,385 | 1,412 | 40.0 | 71,686 | 73,424 | 2,070 |
| Construction managers |  |  |  |  |  |  |
| Team leader | 1,323 | 1,200 | 40.0 | 68,805 | 62,400 | 2,080 |
| First line | 1,447 | 1,368 | 42.9 | 72,869 | 71,140 | 2,162 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| Team leader | 1,597 | 1,469 | 39.6 | 69,251 | 61,602 | 1,718 |
| First line ........ | 1,551 | 1,481 | 39.8 | 69,396 | 69,723 | 1,779 |
| Education administrators, postsecondary |  |  |  |  |  |  |
| First line | 1,249 | 1,419 | 38.6 | 64,935 | 73,798 | 2,008 |
| Engineering managers |  |  |  |  |  |  |
| First line ..... | 2,095 | 2,034 | 41.0 | 108,937 | 105,756 | 2,134 |
| Food service managers |  |  |  |  |  |  |
| First line ............................................. | 974 | 962 | 42.8 | 50,655 | 50,001 | 2,228 |
| Medical and health services managers |  |  |  |  |  |  |
| Team leader ........................................ | 776 | 874 | 40.0 | 40,363 | 45,427 | 2,080 |

See footnotes at end of table.

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Management occupations -Continued <br> Medical and health services managers -Continued <br> First line $\qquad$ <br> Property, real estate, and community association managers <br> First line | \$1,254 $1,100$ | \$1,039 $1,053$ | 41.6 40.0 | $\$ 65,224$ 57,219 | $\$ 54,003$ 54,756 | 2,164 2,082 |

[^7]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are

[^1]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

[^2]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

[^3]:    See footnotes at end of table.

[^4]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

[^5]:    1 Union workers are those whose wages are determined through collective bargaining.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

[^6]:    1 Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 A classification system including about 800 individual occupations is used to

[^7]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

    3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are

