Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,420 | \$1,401 | 41.1 | \$73,198 | \$70,909 | 2,118 |
| First line | 1,461 | 1,254 | 40.4 | 75,835 | 65,206 | 2,099 |
| Second line | 2,363 | 1,964 | 42.5 | 122,862 | 102,149 | 2,210 |
| Third line | 3,553 | 3,846 | 40.1 | 184,770 | 200,000 | 2,085 |
| Chief executives |  |  |  |  |  |  |
| Second line | 3,440 | 2,969 | 44.4 | 178,867 | 154,403 | 2,307 |
| General and operations managers |  |  |  |  |  |  |
| Team leader | 1,454 | 1,538 | 40.7 | 75,628 | 79,997 | 2,116 |
| First line | 1,484 | 1,154 | 42.7 | 77,158 | 60,000 | 2,220 |
| Second line | 2,826 | 2,482 | 45.3 | 146,927 | 129,067 | 2,357 |
| Advertising and promotions managers |  |  |  |  |  |  |
| First line .............................................. | 1,301 | 1,154 | 40.6 | 67,631 | 60,000 | 2,109 |
| Marketing managers |  |  |  |  |  |  |
| First line ...... | 1,876 | 1,617 | 39.9 | 97,532 | 84,096 | 2,073 |
| Sales managers |  |  |  |  |  |  |
| First line | 1,552 | 1,587 | 42.0 | 80,697 | 82,499 | 2,183 |
| Public relations managers |  |  |  |  |  |  |
| First line .............................................. | 1,393 | 1,110 | 39.5 | 72,412 | 57,701 | 2,055 |
| Administrative services managers |  |  |  |  |  |  |
| Team leader | 1,016 | 1,020 | 42.4 | 52,809 | 53,024 | 2,205 |
| First line | 1,210 | 1,000 | 41.1 | 62,913 | 52,000 | 2,139 |
| Computer and information systems managers |  |  |  |  |  |  |
| Team leader | 1,473 | 1,364 | 39.6 | 76,607 | 70,909 | 2,057 |
| First line . | 2,198 | 2,366 | 40.9 | 114,284 | 123,032 | 2,127 |
| Financial managers |  |  |  |  |  |  |
| Team leader | 1,426 | 1,100 | 42.0 | 74,156 | 57,200 | 2,182 |
| First line | 1,561 | 1,523 | 39.9 | 81,148 | 79,200 | 2,075 |
| Second line | 1,924 | 1,654 | 40.4 | 100,043 | 86,000 | 2,102 |
| Industrial production managers |  |  |  |  |  |  |
| First line | 1,117 | 1,015 | 42.8 | 58,078 | 52,790 | 2,224 |
| Second line | 1,666 | 1,797 | 40.7 | 86,629 | 93,432 | 2,117 |
| Construction managers |  |  |  |  |  |  |
| Team leader | 1,575 | 1,386 | 40.6 | 81,877 | 72,072 | 2,111 |
| First line | 1,577 | 1,511 | 42.3 | 81,900 | 78,576 | 2,196 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| Team leader | 1,477 | 1,509 | 38.5 | 72,316 | 70,589 | 1,887 |
| First line | 1,771 | 1,809 | 39.0 | 89,018 | 85,010 | 1,962 |
| Education administrators, postsecondary |  |  |  |  |  |  |
| Team leader | 1,465 | 1,654 | 39.5 | 73,314 | 64,900 | 1,975 |
| First line .............................................. | 1,531 | 1,509 | 40.6 | 77,730 | 78,458 | 2,064 |

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations -Continued Engineering managers | \$2,238 | \$2,308 | 41.3 | \$116,391 | \$120,041 | 2,146 |
| First line ................................................ |  |  |  |  |  |  |
| Food service managers | 887 | 771 |  |  |  |  |
| First line ....... |  |  | 45.0 | 46,105 | 40,086 | 2,343 |
| Lodging managers |  |  |  |  |  |  |
| First line | 861 | 687 | 48.2 | 44,748 | 35,709 | 2,509 |
| Medical and health services managers |  |  |  |  |  |  |
| Team leader | 1,071 | 1,188 | 40.4 | 55,689 | 61,782 | 2,100 |
| First line | 1,535 | 1,280 | 41.0 | 79,822 | 66,560 | 2,133 |
| Property, real estate, and community association managers |  |  |  |  |  |  |
| Team leader ...................................... | 923 | 962 | 39.7 | 47,999 | 50,003 | 2,067 |
| First line. | 1,073 | 959 | 40.0 | 55,784 | 49,870 | 2,079 |
| Social and community service managers <br> First line $\qquad$ | 1,012 | 962 | 39.6 | 52,625 | 49,999 | 2,058 |

[^0]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

    3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are

