Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

Occupation ¹	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$17.53	\$14.33	\$697	\$562	39.7	\$36,058	\$29,120	2,057
Management occupations	33.22	28.64	1,361	1,154	41.0	70,734	60,000	2,129
Chief executives	64.67	40.39	3,133	1,615	48.4	162,904	84,001	2,519
General and operations			, - ,	,		, , , ,	, , , ,	,
managers	35.28	27.06	1,527	1,154	43.3	79,418	60,000	2,251
Marketing and sales managers	35.62	35.70	1,484	1,354	41.7	77,169	70,385	2,167
Marketing managers	39.46	43.27	1,578	1,731	40.0	82,082	90,000	2,080
Sales managers	34.31	33.84	1,450	1,354	42.3	75,402	70,385	2,198
Public relations managers Administrative services	24.04	19.95	961	798	40.0	49,995	41,500	2,080
managers Computer and information	24.86	22.66	1,081	1,020	43.5	56,193	53,024	2,260
systems managers	35.79	28.06	1,408	1,119	39.3	73,223	58,205	2,046
Financial managers	30.36	27.23	1,215	1,089	40.0	63,177	56,638	2,081
Human resources managers	51.35	28.17	2,105	1,268	41.0	109,446	65,920	2,131
Industrial production								
managers	24.45	22.56	1,048	1,015	42.8	54,470	52,790	2,228
Construction managers	37.55	36.71	1,587	1,511	42.3	82,441	78,576	2,195
Education administrators	24.48	21.64	960	865	39.2	49,562	45,001	2,025
Education administrators,								
elementary and	22.00	21.00	1.200	1 105	267	61.040	5 0,000	1.001
secondary school	32.89	31.98	1,208	1,135	36.7	61,849	58,999	1,881
Engineering managers Medical and health services	54.96	63.35	2,265	2,639	41.2	117,758	137,234	2,143
Property, real estate, and	26.46	26.44	1,058	1,058	40.0	55,038	54,995	2,080
community association	20.16	26.04	1 1 1 4 6	1.042	40.7	50.560	54160	2.115
managers	28.16	26.04	1,146	1,042	40.7	59,569	54,163	2,115
Business and financial								
operations occupations Claims adjusters, appraisers,	28.66	25.75	1,174	1,052	41.0	61,065	54,723	2,131
examiners, and								
investigators Claims adjusters,	29.65	27.75	1,164	1,075	39.2	60,514	55,910	2,041
examiners, and								
investigators	29.60	25.00	1,161	1,000	39.2	60,384	52,000	2,040
Cost estimators	32.91	33.65	1,419	1,121	43.1	73,786	58,301	2,242
Human resources, training,								
and labor relations								
specialists	32.44	25.75	1,320	1,030	40.7	68,625	53,560	2,115
Accountants and auditors	25.60	24.82	1,061	993	41.4	55,155	51,626	2,154

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Business and financial operations occupations -Continued Financial analysts and advisors	\$36.38	\$27.79	\$1,560	\$1,085	42.9	\$81,098	\$56,441	2,229
	31.48	27.79	1,259	1,112	40.0	65,482	57,799	2,080
Loan counselors and officers Loan officers	22.64	20.60	900	824	39.8	46,823	42,856	2,069
	22.55	18.60	901	744	39.9	46,839	38,684	2,077
Computer and mathematical science occupations	36.25 26.86 42.50 40.05 51.88 25.93 46.04 25.52	36.06 24.23 42.25 42.25 42.25 48.12 21.64 52.80 23.96	1,469 1,194 1,700 1,602 2,075 967 1,841 1,021	1,476 1,154 1,690 1,690 1,925 836 2,112	40.5 44.5 40.0 40.0 40.0 37.3 40.0 40.0	76,388 62,107 88,390 83,298 107,920 50,302 95,754 53,073	76,752 59,982 87,882 87,882 100,090 43,497 109,824 49,837	2,107 2,312 2,080 2,080 2,080 1,940 2,080 2,080
Architecture and engineering occupations	31.52	27.89	1,269	1,116	40.3	65,981	58,011	2,093
	30.89	23.32	1,258	1,058	40.7	65,396	54,999	2,117
	30.89	23.32	1,258	1,058	40.7	65,396	54,999	2,117
	37.45	38.08	1,512	1,573	40.4	78,619	81,806	2,099
	37.20	32.21	1,489	1,288	40.0	77,448	67,001	2,082
	30.37	29.86	1,215	1,194	40.0	63,174	62,100	2,080
	34.20	38.08	1,399	1,523	40.9	72,739	79,196	2,127
Drafters Engineering technicians, except drafters Electrical and electronic engineering technicians	26.52	26.30	1,061	1,052	40.0	55,168	54,704	2,080
	23.22	24.93	929	997	40.0	48,294	51,863	2,080
	24.60	25.35	984	1,014	40.0	51,160	52,718	2,080
Life, physical, and social science occupations Life scientists	28.39	27.50	1,096	1,155	38.6	57,002	60,060	2,008
	33.91	38.07	1,224	1,155	36.1	63,628	60,060	1,877

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations	\$15.77	\$15.35	\$595	Φ 5 4 <i>C</i>	37.7	\$30,939	\$29.27 <i>C</i>	1.062
Counselors	16.22	\$13.33 14.98	\$393 636	\$546 599	39.2	33,070	\$28,376 31,152	1,962 2,038
Educational, vocational,							, -	,
and school counselors	16.72	17.00	641	680	38.3	33,333	35,360	1,994
Social workers	15.97	15.35	617	614	38.7	32,109	31,930	2,010
Child, family, and school social workers	15.09	14.26	575	518	38.1	29,888	26,946	1,980
Miscellaneous community	15.07	11.20	373	210	30.1	25,000	20,710	1,200
and social service								
specialists	14.25	14.72	505	517	35.4	26,265	26,909	1,843
Social and human service assistants	13.14	14.79	504	517	38.4	26,228	26,909	1,997
assistants	13.14	17.77	304	317	30.4	20,220	20,707	1,777
Legal occupations	31.26	25.12	1,252	1,019	40.0	65,099	53,000	2,082
Lawyers	49.33	50.48	2,009	2,058	40.7	104,463	106,999	2,118
Paralegals and legal assistants	22.79	19.33	905	773	39.7	47,060	40,200	2,065
Education, training, and								
library occupations	17.66	16.40	700	627	39.6	33,232	28,912	1,882
Primary, secondary, and						,	,	
special education school	40 =0							
teachers	19.58	19.31	767	770	39.2	33,017	30,453	1,687
Preschool and kindergarten teachers	11.72	10.50	467	420	39.9	23,549	21,840	2,009
Preschool teachers,	11.72	10.50	107	.20	37.7	25,5 17	21,010	2,009
except special								
education	11.70	10.50	468	420	40.0	23,654	21,840	2,022
Elementary and middle school teachers	22.99	22.51	891	828	38.7	34,703	31,665	1,509
Elementary school	22.99	22.31	091	020	36.7	34,703	31,003	1,309
teachers, except								
special education	22.50	21.64	874	802	38.9	33,622	31,014	1,494
Middle school teachers,								
except special and vocational education	25.39	27.01	970	1,050	38.2	40,304	40,968	1,587
Secondary school teachers	29.25	28.51	1,129	1,140	38.6	44,546	41,911	1,523
Secondary school	27.25	20.51	1,12>	1,110	30.0	11,510	11,>11	1,525
teachers, except								
special and								
vocational education	29.25	28.51	1,129	1,140	38.6	44,546	41,911	1,523
Other teachers and instructors	13.56	9.40	580	470	42.8	26,943	24,450	1,987

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Education, training, and library occupations -Continued Teacher assistants	\$10.05	\$9.62	\$387	\$380	38.5	\$20,010	\$19,760	1,992
Arts, design, entertainment, sports, and media occupations	26.27	20.48	1,039	819	39.6	54,026	42,600	2,057
	18.83	18.27	758	731	40.3	39,427	38,000	2,093
	18.09	18.27	734	731	40.6	38,156	38,000	2,109
	21.29	20.21	851	808	40.0	44,276	42,031	2,080
Healthcare practitioner and technical occupations	28.67	24.00	1,118	960	39.0	58,119	49,920	2,027
	49.28	52.54	1,942	2,102	39.4	100,981	109,283	2,049
	97.79	77.13	4,129	3,365	42.2	214,695	175,001	2,196
	27.73	26.00	1,081	1,020	39.0	56,152	53,023	2,025
	23.57	24.04	943	962	40.0	49,032	50,003	2,080
technologists and technicians Medical and clinical laboratory technicians Dental hygienists Diagnostic related	17.20	16.16	715	717	41.6	37,188	37,302	2,162
	16.71	16.50	636	619	38.1	33,073	32,175	1,979
	31.04	28.83	1,064	1,056	34.3	55,307	54,912	1,782
technologists and technicians Health diagnosing and treating practitioner support technicians	24.26 14.34	26.00 15.41	971 570	1,040 616	40.0 39.7	50,470	54,080 32,044	2,080 2,065
Pharmacy technicians Licensed practical and licensed vocational nurses Healthcare support	12.01	11.51	480	460	40.0	24,977	23,941	2,080
	17.05	17.00	652	615	38.2	33,905	31,972	1,989
occupations	9.33 8.51	9.00 8.30	486 360 335	360 332	38.3 38.6 39.3	25,296 18,732 17,413	22,880 18,720 17,264	1,990 2,007 2,046
and attendants	9.83	10.25	375	409	38.1	19,482	21,255	1,982

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations —Continued Physical therapist assistants and aides	\$22.20	\$20.06	\$867	\$802	39.1	\$45,101	\$41,727	2,031
Physical therapist assistants Miscellaneous healthcare	22.20	20.06	867	802	39.1	45,101	41,727	2,031
support occupations Dental assistants Medical assistants	13.35 17.43 12.42	12.55 17.25 12.55	508 637 485	502 621 502	38.1 36.5 39.0	26,425 33,105	26,096 32,292	1,980 1,899 2,031
Pharmacy aides	12.42	12.55	485 393	415	39.0 36.0	25,218 20,437	26,096 21,567	1,871
Protective service occupations	11.11	9.70	440	388	39.6	18,901	19,392	1,701
Security guards and gaming surveillance officers Security guards	11.00 11.00	9.69 9.69	433 433	388 388	39.4 39.4	22,528 22,528	20,155 20,155	2,047 2,047
Food preparation and serving								
related occupations First-line supervisors/managers, food preparation and	8.31	8.00	314	300	37.8	16,320	15,600	1,965
serving workers	13.29 15.32	12.50 11.11	563 640	520 500	42.3 41.7	29,205 32,851	27,040 26,000	2,198 2,144
supervisors/managers of food preparation and								
serving workers	12.97 9.45 8.48	12.73 9.00 8.10	550 359 330	538 338 300	42.4 38.0 39.0	28,622 18,634 17,183	27,950 17,597 15,600	2,207 1,973 2,027
Cooks, institution and cafeteria	10.71	10.00	407	368	38.0	21,115	19,124	1,972
Cooks, restaurant	9.84 8.71	9.50 7.50	373 321	369 290	37.9 36.9	19,405 16,707	19,170 15,080	1,972 1,917
Food preparation workers Food service, tipped	8.79 4.54	8.00 3.65	344 160	320 128	39.1 35.3	17,837 8,330	16,640 6,643	2,030 1,837
Bartenders Waiters and waitresses Dining room and cafeteria	6.62 3.54	6.00 3.37	242 123	220 97	36.6 34.8	12,575 6,405	11,464 5,054	1,899 1,810
attendants and bartender helpers	6.74	6.40	244	256	36.2	12,667	13,312	1,880
Fast food and counter workers	8.04	7.20	307	280	38.2	15,962	14,560	1,984

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued Combined food preparation and serving workers, including fast food Counter attendants,	\$8.17	\$7.40	\$313	\$288	38.3	\$16,275	\$14,976	1,991
cafeteria, food concession, and coffee shop Dishwashers Hosts and hostesses, restaurant, lounge, and coffee shop	7.40 7.85	7.00 7.94 8.09	279 294 316	280 300	37.7 37.5	14,404 15,313 16,449	14,560 15,600 15,080	1,947 1,951 1,745
Building and grounds cleaning and maintenance occupations First-line supervisors/managers,	10.50	9.00	412	359	39.2	21,367	18,620	2,035
building and grounds cleaning and maintenance workers First-line supervisors/managers of housekeeping and	20.54	18.13	840	725	40.9	43,692	37,712	2,127
janitorial workers First-line supervisors/managers of landscaping, lawn service, and	14.16	13.94	566	558	40.0	29,455	28,999	2,080
groundskeeping workers Building cleaning workers Janitors and cleaners, except maids and	28.62 8.98	30.28 8.25	1,205 349	1,363 319	42.1 38.8	62,671 18,123	70,860 16,582	2,190 2,019
housekeeping cleaners Maids and housekeeping cleaners	9.38 7.92	8.45 7.75	372 291	338 289	39.7 36.8	19,337 15,139	17,576 15,015	2,062 1,912
workers	10.68	9.49	424	369	39.7	21,842	19,188	2,045

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 . 1	Hou	rly^2		Weekly ³	Weekly ³ Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations —Continued Landscaping and groundskeeping workers	\$10.26	\$9.00	\$406	\$360	39.6	\$20,913	\$18,720	2,039
Personal care and service								
occupations	11.29 18.25	9.00 16.01	441 666	350 641	39.1 36.5	22,905 34,623	18,200 33,307	2,029 1,897
and cosmetologists Child care workers	18.25 8.23	16.01 8.00	666 326	641 320	36.5 39.6	34,623 16,866	33,307 16,640	1,897 2,050
Sales and related occupations First-line	17.80	12.54	709	500	39.8	36,599	25,857	2,056
supervisors/managers, sales workers First-line	18.52	16.35	779	654	42.1	40,518	34,000	2,188
supervisors/managers of retail sales workers First-line	16.73	16.35	703	654	42.0	36,558	34,000	2,185
supervisors/managers of non-retail sales								
workers	29.03	17.31	1,233	692	42.5	64,109	36,001	2,209
Retail sales workers	11.39	9.50	446	368	39.2	22,924	18,720	2,013
Cashiers, all workers	8.85	8.20	341	328	38.5	17,727	17,056	2,004
Cashiers	8.85	8.20	341	328	38.5	17,727	17,056	2,004
Counter and rental clerks	11.46	10.00	4.5.5	400	20.7	22.654	20.000	2.0.62
and parts salespersons Counter and rental clerks	11.46	10.00	455	400	39.7	23,654	20,800	2,063
Parts salespersons	9.82 13.98	9.53 14.41	386 562	380 576	39.3 40.2	20,088 29,244	19,770 29,973	2,045 2,092
Retail salespersons	13.67	11.00	543	422	39.7	27,448	21,585	2,092
Insurance sales agents	27.52	20.41	1,046	788	38.0	54,372	40,950	1,976
Sales representatives,	27.32	20.11	1,010	700	20.0	3 1,3 72	10,230	1,570
wholesale and manufacturing	28.45	24.04	1,136	962	39.9	58,847	50,001	2,069
Sales representatives, wholesale and manufacturing, technical and scientific								
products	32.74	29.02	1,316	1,161	40.2	68,436	60,366	2,090

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued Sales representatives, wholesale and manufacturing, except technical and scientific								
products	\$26.76	\$22.90	\$1,066	\$916	39.8	\$55,148	\$47,632	2,061
Miscellaneous sales and related workers	16.28	15.06	638	590	39.2	33,195	30,659	2,039
Office and administrative								
support occupations First-line	14.57	14.00	577	552	39.6	29,948	28,705	2,056
supervisors/managers of office and administrative								
support workers	19.02	19.00	765	752	40.2	39,782	39,123	2,091
Financial clerks	14.31	13.46	569	529	39.8	29,574	27,483	2,067
Bill and account collectors Billing and posting clerks	15.55	14.73	622	589	40.0	32,352	30,647	2,080
and machine operators Bookkeeping, accounting,	14.03	14.00	558	559	39.8	29,038	29,078	2,070
and auditing clerks Payroll and timekeeping	15.19	14.61	602	577	39.7	31,301	29,994	2,060
clerks	13.60	13.00	544	520	40.0	28,287	27,040	2,080
Tellers	11.90	11.15	475	446	39.9	24,714	23,192	2,076
Credit authorizers, checkers,								
and clerks Customer service	15.72	16.00	629	640	40.0	32,697	33,280	2,080
representatives	14.78	13.61	588	536	39.8	29,960	27,789	2,027
File clerks	10.07	10.00	403	400	40.0	20,950	20,800	2,080
clerks	9.38	9.00	373	360	39.8	19,398	18,720	2,067
Loan interviewers and clerks	13.91	13.11	556	525	40.0	28,907	27,277	2,079
Order clerks Human resources assistants,	12.56	12.00	503	480	40.0	26,135	24,960	2,080
except payroll and timekeeping	14.43	14.42	565	577	39.2	29,384	30,000	2,036
Receptionists and information clerks	12 17	12.00	176	100	20.1	24.720	24.060	2.022
Clerks Reservation and transportation ticket	12.17	12.00	476	480	39.1	24,730	24,960	2,033
agents and travel clerks	14.14	15.81	566	632	40.0	29,422	32,885	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Dispatchers	\$16.90	\$16.85	\$690	\$680	40.8	\$35,883	\$35,360	2,123
fire, and ambulance Meter readers, utilities Production, planning, and	16.90 13.74	16.85 12.73	690 550	680 509	40.8 40.0	35,883 28,587	35,360 26,478	2,123 2,080
expediting clerks Shipping, receiving, and	15.43	14.61	636	599	41.2	33,063	31,171	2,143
traffic clerks	13.25	12.59	530	504	40.0	27,568	26,187	2,080
Stock clerks and order fillers Secretaries and administrative	11.26	11.05	457	442	40.6	23,777	22,992	2,112
assistants Executive secretaries and administrative	16.36	15.32	644	613	39.4	33,502	31,872	2,047
assistants	18.92	19.23	748	769	39.5	38,876	40,000	2,055
Medical secretaries	13.51	13.10	523	490	38.7	27,199	25,501	2,013
medical, and executive Data entry and information	15.41	14.50	611	580	39.6	31,774	30,160	2,061
processing workers	14.56	13.81	572	552	39.3	29,723	28,725	2,042
Data entry keyers Insurance claims and policy	14.29	13.81	562	552	39.3	29,222	28,725	2,045
processing clerks	13.62	13.13	538	523	39.5	27,972	27,183	2,053
Office clerks, general	14.17	13.70	556	536	39.2	28,915	27,866	2,041
Construction and extraction occupations	15.66	14.83	626	590	40.0	32,365	30,160	2,067
supervisors/managers of construction trades and extraction workers	22.85	23.00	934	928	40.9	48,584	48,281	2,126
Brickmasons, blockmasons, and stonemasons	17.32	20.00	693	800	40.0	36,033	41,600	2,080
Carpenters Cement masons, concrete finishers, and terrazzo	18.12	16.50	709	656	39.1	36,785	34,129	2,030
workers	15.80	16.00	632	640	40.0	32,873	33,280	2,080
concrete finishers Construction laborers	15.80 11.87	16.00 11.50	632 475	640 460	40.0 40.0	32,873 24,670	33,280 23,920	2,080 2,078
John Western Moorers	11.07	11.00	1,75	100				

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Construction equipment operators	\$14.79	\$14.47	\$592	\$579	40.0	\$30,349	\$29,137	2,052
Paving, surfacing, and tamping equipment				·				
operators Operating engineers and other construction	13.19	13.75	528	550	40.0	26,354	24,960	1,998
equipment operators Drywall installers, ceiling tile	15.58	15.50	623	620	40.0	32,404	32,240	2,080
installers, and tapers Drywall and ceiling tile	17.24	16.50	687	655	39.8	35,703	34,061	2,071
installers	17.31	16.00	688	640	39.8	35,797	33,280	2,068
Electricians	16.63	15.50	665	620	40.0	34,570	32,240	2,079
Painters and paperhangers Painters, construction and	12.36	12.50	495	500	40.0	24,828	24,440	2,008
maintenance Pipelayers, plumbers, pipefitters, and	12.36	12.50	495	500	40.0	24,828	24,440	2,008
steamfitters	18.36	19.50	734	780	40.0	38,189	40,560	2,080
steamfitters	18.74	20.00	750	800	40.0	38,986	41,600	2,080
Roofers	11.64	10.70	466	428	40.0	24,177	22,264	2,077
Sheet metal workers	18.50	16.75	740	670	40.0	38,481	34,840	2,080
Helpers, construction trades	11.26	11.00	449	440	39.8	23,055	22,880	2,048
Helperselectricians Helperspipelayers, plumbers, pipefitters,	10.95	11.00	438	440	40.0	22,674	22,880	2,071
and steamfitters Miscellaneous construction	12.70	14.00	508	560	40.0	26,422	29,120	2,080
and related workers	13.61	12.46	544	498	40.0	28,300	25,906	2,080
Installation, maintenance, and repair occupations First-line supervisors/managers of	18.09	16.95	728	680	40.3	37,873	35,360	2,093
mechanics, installers, and repairers	27.58	30.30	1,126	1,224	40.8	58,576	63,654	2,124
repairers	17.73	18.62	706	745	39.8	36,714	38,736	2,071

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2		Weekly ³ Annual ⁴				
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Radio and telecommunications								
equipment installers and repairers Telecommunications equipment installers and repairers, except	\$27.37	\$26.54	\$1,095	\$1,062	40.0	\$56,931	\$55,199	2,080
line installers	27.37	26.54	1,095	1,062	40.0	56,931	55,199	2,080
repairers Aircraft mechanics and	16.73	17.22	669	689	40.0	34,793	35,818	2,080
service technicians	21.83	20.60	873	824	40.0	45,404	42,848	2,080
Automotive technicians and repairers	17.52	16.51	714	692	40.7	37,110	35,984	2,119
Automotive body and related repairers Automotive service technicians and	18.50	17.00	740	680	40.0	38,480	35,360	2,080
mechanics Bus and truck mechanics and	17.17	16.00	705	661	41.1	36,668	34,349	2,136
diesel engine specialists Heavy vehicle and mobile equipment service technicians and	16.49	17.00	663	680	40.2	34,492	35,360	2,092
mechanics	18.81	19.49	752	780	40.0	39,129	40,543	2,080
engines	18.64	18.34	746	734	40.0	38,769	38,147	2,080
Small engine mechanics Control and valve installers and repairers Heating, air conditioning, and	13.20 16.72	11.25 17.50	512 669	450 700	38.8	26,606 34,786	23,390 36,400	2,016 2,080
refrigeration mechanics and installers	17.30	16.13	692	645	40.0	35,982	33,544	2,080
Home appliance repairers	14.62	14.00	646	608	44.2	33,572	31,624	2,296

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³ Annual ⁴				
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued								
Industrial machinery installation, repair, and								
maintenance workers Industrial machinery	\$16.02	\$15.27	\$636	\$603	39.7	\$33,096	\$31,359	2,066
mechanics	18.49	17.53	730	711	39.5	37,984	36,962	2,055
Maintenance and repair workers, general Maintenance workers,	14.59	13.35	580	533	39.8	30,167	27,690	2,068
machinery	17.69	15.27	708	611	40.0	36,797	31,762	2,080
Line installers and repairers	24.43	27.48	977	1,099	40.0	50,820	57,148	2,080
Electrical power-line installers and repairers Telecommunications line	25.22	27.71	1,009	1,108	40.0	52,459	57,637	2,080
installers and repairers	24.18	27.48	967	1,099	40.0	50,304	57,148	2,080
Miscellaneous installation, maintenance, and repair workers Helpersinstallation,	12.16	11.25	485	450	39.9	25,227	23,400	2,075
maintenance, and repair workers	11.22	11.00	447	440	39.8	23,226	22,880	2,070
Production occupations	12.78	11.50	508	460	39.7	26,412	23,920	2,066
First-line supervisors/managers of production and operating	12.70	11.50	200	100	37.1	20,112	23,720	2,000
workers Electrical, electronics, and	19.52	18.51	807	787	41.4	41,980	40,932	2,151
electromechanical assemblers Electrical and electronic	11.23	11.17	449	447	40.0	23,356	23,234	2,080
equipment assemblers Miscellaneous assemblers and	10.28	10.25	411	410	40.0	21,373	21,320	2,080
fabricators	11.84	11.00	473	440	39.9	24,581	22,880	2,076
Bakers Butchers and other meat, poultry, and fish	10.39	10.50	416	420	40.0	21,611	21,840	2,080
processing workers	11.77	12.40	471	496	40.0	24,474	25,792	2,080
Butchers and meat cutters	11.80	12.40	472	496	40.0	24,538	25,792	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–ContinuedMachine tool cutting setters,								
operators, and tenders,								
metal and plastic	\$12.78	\$12.02	\$509	\$480	39.8	\$26,453	\$24,960	2,069
Cutting, punching, and	7 1	7	4007	7.00		, , , , , , , ,	7 - 1,7 - 0	_,,
press machine setters,								
operators, and tenders,								
metal and plastic	11.85	10.75	474	430	40.0	24,656	22,360	2,080
Grinding, lapping,								
polishing, and buffing								
machine tool setters,								
operators, and tenders, metal and plastic	11.88	12.83	474	513	39.9	24,630	26,686	2,073
Machinists	18.13	18.50	725	740	40.0	37,709	38,480	2,073
Welding, soldering, and	10.13	10.50	123	740	40.0	31,10)	30,400	2,000
brazing workers	16.93	17.65	676	706	40.0	35,177	36,712	2,078
Welders, cutters, solderers,						,	,	,
and brazers	17.35	18.00	693	720	40.0	36,048	37,440	2,078
Miscellaneous metalworkers								
and plastic workers	14.09	14.00	580	577	41.2	30,183	29,999	2,143
Printers	15.10	13.50	602	540	39.9	31,318	28,080	2,074
Printing machine operators	13.78	11.97	551	479	40.0	28,654	24,891	2,080
Laundry and dry-cleaning	11 15	10.00	124	400	20.0	22.597	20.000	2.026
workers Pressers, textile, garment, and	11.15	10.00	434	400	39.0	22,587	20,800	2,026
related materials	7.95	7.50	296	262	37.2	15,401	13,624	1,936
Sewing machine operators	9.80	8.75	379	328	38.6	19,688	17,056	2,008
Textile machine setters,	7.00	0.73	317	320	30.0	17,000	17,030	2,000
operators, and tenders	10.17	9.77	401	391	39.4	20,840	20,320	2,049
Textile winding, twisting,						,	,	,
and drawing out								
machine setters,								
operators, and tenders	11.04	10.92	436	437	39.5	22,679	22,714	2,054
Miscellaneous textile,								
apparel, and furnishings	10.15	12.05	516	510	20.2	26.021	26.541	2.040
workers	13.15	13.25	516	510	39.2	26,821	26,541	2,040
Upholsterers Woodworking machine	11.90	9.70	466	310	39.1	24,225	16,141	2,035
setters, operators, and								
tenders	13.70	13.76	547	550	39.9	28,412	28,621	2,075
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Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Sawing machine setters,								
operators, and tenders, wood	\$11.94	\$10.25	\$475	\$410	39.8	\$24,659	\$21,320	2,065
Woodworking machine	φ11.24	\$10.23	Φ+13	φ410	39.0	Ψ24,039	\$21,320	2,003
setters, operators, and								
tenders, except sawing	14.44	14.50	578	580	40.0	30,027	30,160	2,079
Crushing, grinding, polishing,								•
mixing, and blending								
workers	12.61	10.42	502	417	39.8	26,104	21,669	2,070
Mixing and blending								
machine setters,	12 60	10.00	543	400	20.7	20 214	20,800	2.062
operators, and tenders Cutting workers	13.68 12.77	10.00 12.50	543 511	400 500	39.7 40.0	28,214 26,570	26,000	2,063 2,080
Cutters and trimmers, hand	15.22	13.63	609	545	40.0	31,653	28,350	2,080
Cutting and slicing	15.22	13.03	007	3 13	10.0	31,033	20,330	2,000
machine setters,								
operators, and tenders	11.96	11.00	478	440	40.0	24,882	22,880	2,080
Inspectors, testers, sorters,								
samplers, and weighers	10.35	9.40	419	376	40.4	21,763	19,552	2,102
Medical, dental, and								
ophthalmic laboratory technicians	17.63	16.05	687	589	39.0	35,714	30,641	2.026
Dental laboratory	17.03	10.03	007	309	39.0	33,714	30,041	2,026
technicians	18.65	16.05	725	631	38.8	37,680	32,795	2,020
Painting workers	17.75	16.91	710	677	40.0	36,922	35,181	2,080
Miscellaneous production						,	,	,
workers	11.27	11.50	445	423	39.5	23,144	21,970	2,054
Paper goods machine								
setters, operators, and								• 000
tenders	14.29	15.33	571	613	40.0	29,717	31,886	2,080
Helpersproduction workers	8.77	8.17	349	327	39.8	18,155	16,992	2,070
WOIKEIS	0.77	0.17	347	321	37.0	10,133	10,992	2,070
Transportation and material								
moving occupations	13.77	12.60	559	510	40.6	29,043	26,456	2,109
First-line								
supervisors/managers of								
helpers, laborers, and	15.00	10.22	715	7.00	40.0	27.100	40.000	2.000
material movers, hand	17.88	19.23	715	769	40.0	37,189	40,000	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

. 1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued First-line supervisors/managers of transportation and material-moving machine								
and vehicle operators	\$22.58	\$23.54	\$927	\$942	41.1	\$48,213	\$48,969	2,135
Driver/sales workers and truck drivers	15.27 14.81	14.00 13.15	632 600	571 526	41.4 40.5	32,792 31,180	29,640 27,358	2,147 2,106
Truck drivers, heavy and tractor-trailer	16.57	15.00	697	644	42.1	36,131	32,885	2,180
Truck drivers, light or delivery services	12.22	12.41	490	500	40.1	25,474	26,000	2,084
Dredge, excavating, and loading machine operators Excavating and loading machine and dragline	15.22	15.50	609	620	40.0	31,666	32,240	2,080
operators	15.21	15.50	608	620	40.0	31,638	32,240	2,080
Industrial truck and tractor operators	14.27	13.79	573	552	40.2	29,805	28,683	2,089
Laborers and material movers, hand	10.37	9.90	413	396	39.8	21,460	20,596	2,070
equipmentLaborers and freight, stock,	8.86	8.00	350	320	39.5	18,184	16,640	2,053
and material movers, hand	10.85	10.00	432	400	39.8	22,459	20,800	2,070
Machine feeders and offbearers	10.46	10.85	418	434	40.0	21,749	22,568	2,080
Packers and packagers, hand	9.57	9.50	383	380	40.0	19,902	19,760	2,080

¹ A classification system including about 800 individual occupations is used to

a week, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

cover all workers in the civilian economy. See appendix B for more information.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.