# Service Annual Survey 2005 

Issued February 2007

## Current Business Reports



## Acknowledgements

Service Sector Statistics Division prepared this report under the general direction of Donna Hambric, Assistant Chief for the Current Service and Transportation Programs and Thomas E. Zabelsky, former Assistant Chief. J eff Barnett, Chief, Information and Business Services Branch, and Ron Farrar, Chief, Health Care and Consumer Services Branch, supervised the planning, implementation, and compiling of this report with assistance from Maria Cristina Cruz, William J oseph Marshall, Amber Spriggs, Jennifer Whitaker, Chisom Ahaghotu, Larry Akinyooye, Nelson Chung, J efferson Cole, Robert Corea, Kelli Craig, Abby Croshaw, Kerstin Edwards, Jennifer Feng, Lauren Furer, Lakiva J ones, Katie Mack, Maria Mate, Eric Merriman, Rodney Miller, Aaron Moon, Sarah Presley, Kristen Ricks, Alicia Walker, Courtney Wheeler, and Gui Zupko.

Donald S. Ankers, Assistant Chief for Annual Surveys and Related Programs in the Economic Statistical Methods and Programming Division (ESMPD), supervised the development of the processing system and computer programs.
Diane Roebuck, Chief, Service Sector Statistics Annuals Branch, and Robert McGrath, Chief, StEPS Development Branch, directed the development of the processing system and computer programs with assistance from J ason Barash, Elizabeth Burrows, Danielle Corteville, Neil Gray, Edward J ohnson, Yong Li, Duy Nguyen, Tanya Nguyen, Kruti Parekh, Adam Smeltz, Matthew Smeltz, and Mark Wang.

Ruth E. Detlefson, Assistant Chief, Research and Methodology, directed the development of the sample design and statistical methodology.
William C. Davie J r., Chief, Program Research and Development Branch, supervised the design, development, and implementation of the sampling, estimation, and variance methodology with assistance from J onathan Holland, Jacklyn R. Jonas, Miriam Rosenthal, and Deanna Weidenhamer. Carol S. King, Chief, Statistical Methods Branch, supervised the development of sample control, imputation, and quality control procedures with assistance from J ames Burton, David Kinyon, Kari Clark, Matthew Neft, Michael Z. Shimberg, Katrina Washington, Erin Wrona, and Rebecca Hutchinson.

David Hackbarth, Chief, National Processing Center, coordinated the data collection efforts with assistance from Karen Blessett, Chief, Survey Processing Branch, Vicki Harper, Sandy Hurst, Deidre Cart, and Economic Planning and Coordination Divisions on-site analyst, Michael Lutz.

Special acknowledgement also is due to the many businesses whose cooperation was essential to the publication of this report.

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Organizations, and Private Households) (NAICS 81) - Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005

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## Introduction

The U.S. Census Bureau conducts the Service Annual Survey (SAS) to provide national estimates of annual revenues and expenses of establishments classified in select service sectors. (See the Coverage section below for more information on the industries included in the 2005 Service Annual Survey.)

We develop the estimates in this report using data from a probability sample and administrative data. Survey questionnaires are mailed to a probability sample that is regularly updated and periodically re-selected from a universe of firms located in the United States and having paid employees. The sample includes firms of all sizes and covers both taxable firms and firms exempt from Federal income taxes. Firms without paid employees (nonemployers) are included in the estimates through administrative data provided by other Federal agencies and through imputation.

## Coverage

The estimates contained in this report are summarized by industry classification based on the 2002 North American Industry Classification System (NAICS). The NAICS groups establishments into industries based on the activities in which they are primarily engaged. This system, developed jointly by the statistical agencies of Canada, Mexico, and the United States, allows for comparisons of business activity across North America.

Estimates in this report are presented for select industries in the following NAICS sectors:

```
NAICS Title
Sector
48-49
5 1
5 2
5 3
5 4
```

Sector

Title

Transportation and Warehousing
Information
Finance and Insurance
Real Estate and Rental and Leasing
Professional, Scientific, and Technical Services
Administrative and Support and Waste
Management and Remediation Services
Health Care and Social Assistance Arts, Entertainment, and Recreation Other Services (except Public Administration)

Detailed information about NAICS can be found on the U.S. Census Bureau's website at
http://www.census.gov/epcd/www/naics.html.

## CHANGES FROM THE 2004 PUBLICATI ON

- The 2005 SAS estimates reflect the introduction of the North American Product Classification System (NAPCS) for Securities Intermediation and Related Services (NAICS 523). More information on NAPCS can be found at: http://www.census.gov/eos/www/napcs/napcs.htm
- The 2005 SAS estimates include expanded detailed expenses for all of the 2005 SAS industries. Additionally, exported services were expanded to the following industries:
- NAICS 532 - Rental and Leasing Services
- NAICS 54 - Professional, Scientific, and Technical Services
- NAICS 56 - Administrative and Support and Waste Management and Remediation Services
- NAICS 71 - Arts, Entertainment, and Recreation (select industries)
- NAICS 81 - Other Services (select industries)
- The 2005 SAS includes new coverage of the following industries:
- 541320 - Landscape Architectural Services
- 561730 - Landscaping Services
- 812910 - Pet Care (except Veterinary) Services
- The Information sector for NAICS 2002 includes substantial revisions from NAICS 1997, including coverage of NAICS 516110 - Internet Publishing and Broadcasting and NAICS 518112 - Web Search Portals. Consequently, estimates are shown for only two years for this sector. The correspondence table for the Information sector from NAICS 1997 to NAICS 2002 is listed at the following website:
http://www.census.gov/epcd/naics02/N02N9751.HTM.


## Dollar Values

All dollar values presented in this report are expressed in current dollars; that is, the estimates are not adjusted to a constant dollar series. Consequently, when comparing estimates to prior years, users also should consider price level changes.

## Confidentiality

Title 13 of the United States Code authorizes the Census Bureau to conduct censuses and surveys. Section 9 of the same Title requires that any information collected from the public under the authority of Title 13 be maintained as confidential. Section 214 of Title 13 and Sections 3559 and 3571 of Title 18 of the United States Code provide for the imposition of penalties of up to five years in prison and up to $\$ 250,000$ in fines for wrongful disclosure of confidential census information. In accordance with Title 13, no estimates are published that would disclose the operations of an individual firm.

The Census Bureau's internal Disclosure Review Board sets the confidentiality rules for all data releases. A checklist approach is used to ensure that all potential risks to the confidentiality of the data are considered and addressed.

## Disclosure Limitation

A disclosure of data occurs when an individual can use published statistical information to identify either an
individual or firm that has provided information under a pledge of confidentiality. Disclosure limitation is the process used to protect the confidentiality of the survey data provided by an individual or firm. Using disclosure limitation procedures, the Census Bureau modifies or removes the characteristics that put confidential information at risk for disclosure. Although it may appear that a table shows information about a specific individual or business, the Census Bureau has taken steps to disguise or suppress the original data while making sure the results are still useful. The techniques used by the Census Bureau to protect confidentiality in tabulations vary, depending on the type of data.

## Unpublished Estimates

Some unpublished estimates can be derived directly from this report by subtracting published estimates from their respective totals. However, the figures obtained by such subtraction are subject to poor response rates, high sampling variability, or other factors that result in their failure to meet Census Bureau standards for publication.

Individuals who use Service Annual Survey estimates to create new estimates should cite the Census Bureau as the source of only the original estimates.

## Chapter 1. Selected Service Industries

Table 1.1. Selected Service Industries - Estimated Revenue for Employer and Nonemployer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2005/2004 |
|  | Total for selected service industries ............................................... | 5,703,626 | 5,273,226 | 8.2 |
| 484 | Truck transportation ............................................................ | 248,771 | 223,348 | 11.4 |
| 492 | Couriers and messengers | 70,195 | 65,684 | 6.9 |
| 493 | Warehousing and storage | 19,966 | 18,246 | 9.4 |
| 51 | Information | 1,015,253 | 964,552 | 5.3 |
| 511 | Publishing industries (except Internet) | 271,278 | 258,618 | 4.9 |
| 512 | Motion picture and sound recording industries | 94,334 | 90,524 | 4.2 |
| 515 | Broadcasting (except Internet) .................. | 89,381 | 84,072 | 6.3 |
| 516 | Internet publishing and broadcasting | 10,803 | 9,090 | 18.8 |
| 517 | Telecommunications . | 450,738 | 430,698 | 4.7 |
| 518 | Internet service providers, web search portals, and data processing services . | 90,127 | 83,770 | 7.6 |
| 519 | Other information services | 8,592 | 7,780 | 10.4 |
| 5231 | Securities and commodity contracts intermediation and brokerage | 303,550 | 254,737 | 19.2 |
| 532 | Rental and leasing services | 116,716 | 108,964 | 7.1 |
| 54 | Professional, scientific, and technical services (except notaries) | 1,204,737 | 1,100,173 | 9.5 |
| 56 | Administrative and support and waste management and remediation services . | 573,588 | 523,473 | 9.6 |
| 561 | Administrative and support services ......... | 508,334 | 463,583 | 9.7 |
| 562 | Waste management and remediation services .................................. | 65,253 | 59,887 | 9.0 |
| 62 | Health care and social assistance . | 1,529,737 | 1,427,404 | 7.2 |
| 621 | Ambulatory health care services | 650,460 | 604,322 | 7.6 |
| 622 | Hospitals ........ | 610,517 | 569,463 | 7.2 |
| 623 | Nursing and residential care facilities | 148,709 | 140,002 | 6.2 |
| 624 | Social assistance | 120,051 | 113,617 | 5.7 |
| 71 | Arts, entertainment, and recreation | 188,065 | 181,006 | 3.9 |
| 711 | Performing arts, spectator sports, and related industries | 81,284 | 79,432 | 2.3 |
| 712 | Museums, historical sites, and similar institutions . | 10,174 | 9,768 | 4.2 |
| 713 | Amusement, gambling, and recreation industries ......... | 96,607 | 91,806 | 5.2 |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) $\qquad$ | 433,048 | 405,639 | 6.8 |
| 811 | Repair and maintenance . | 163,362 | 153,405 | 6.5 |
| 812 | Personal and laundry services .................................................... | 126,458 | 118,320 | 6.9 |
| 813 | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) | 143,228 | 133,913 | 7.0 |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-1.1 provides estimated measures of sampling variability.

Table 1.2. Selected Service Industries - Estimated Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2005/2004 |
|  | Total for selected service industries ................................................ | 5,322,575 | 4,923,889 | 8.1 |
| 484 | Truck transportation | 206,466 | 185,945 | 11.0 |
| 492 | Couriers and messengers | 66,445 | 62,246 | 6.7 |
| 493 | Warehousing and storage | 19,419 | 17,751 | 9.4 |
| 51 | Information . | 1,005,252 | 955,083 | 5.3 |
| 511 | Publishing industries (except Internet) | 268,838 | 256,301 | 4.9 |
| 512 | Motion picture and sound recording industries | 92,129 | 88,269 | 4.4 |
| 515 | Broadcasting (except Internet) | 88,752 | 83,466 | 6.3 |
| 516 | Internet publishing and broadcasting | 10,339 | 8,695 | 18.9 |
| 517 | Telecommunications | 449,344 | 429,430 | 4.6 |
| 518 | Internet service providers, web search portals, and data processing services . | 88,730 | 82,491 | 7.6 |
| 519 | Other information services . | 7,120 | 6,431 | 10.7 |
| 5231 | Securities and commodity contracts intermediation and brokerage | 298,016 | 250,080 | 19.2 |
| 532 | Rental and leasing services | 109,959 | 102,863 | 6.9 |
| 54 | Professional, scientific, and technical services (except notaries) | 1,083,569 | 989,577 | 9.5 |
| 56 | Administrative and support and waste management and remediation services . | 530,083 | 484,242 | 9.5 |
| 561 | Administrative and support services ............................................ | 466,215 | 425,600 | 9.5 |
| 562 | Waste management and remediation services ................................... | 63,868 | 58,643 | 8.9 |
| 62 | Health care and social assistance | 1,477,951 | 1,379,523 | 7.1 |
| 621 | Ambulatory health care services | 611,544 | 568,247 | 7.6 |
| 622 | Hospitals .. | 610,517 | 569,463 | 7.2 |
| 623 | Nursing and residential care facilities | 146,629 | 138,068 | 6.2 |
| 624 | Social assistance | 109,261 | 103,745 | 5.3 |
| 71 | Arts, entertainment, and recreation | 165,540 | 158,557 | 4.4 |
| 711 | Performing arts, spectator sports, and related industries | 64,891 | 62,796 | 3.3 |
| 712 | Museums, historical sites, and similar institutions | 10,088 | 9,688 | 4.1 |
| 713 | Amusement, gambling, and recreation industries | 90,561 | 86,073 | 5.2 |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) | 359,875 | 338,022 | 6.5 |
| 811 | Repair and maintenance ......................................................... | 136,088 | 127,939 | 6.4 |
| 812 | Personal and laundry services ................................................. | 80,559 | 76,169 | 5.8 |
| 813 | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) $\qquad$ | 143,228 | 133,913 | 7.0 |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-1.2 provides estimated measures of sampling variability.

Chapter 2. Transportation and Warehousing

Table 2.1. Truck Transportation (NAICS 484), Couriers and Messengers (NAICS 492), and Warehousing and Storage (NAICS 493) - Estimated Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{gathered} \hline \text { NAICS } \\ \text { code } \end{gathered}$ | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Selected transportation and warehousing industries ${ }^{1}$.. | 292,330 | 265,942 | 245,766 | 238,931 | 236,599 | 237,812 | 221,484 | 210,246 |
| 484 | Truck transportation | 206,466 | 185,945 | 168,486 | 164,218 | 162,871 | 165,421 | 155,871 | 148,121 |
| 4841 | General freight trucking | 138,908 | 124,970 | 113,345 | 110,239 | 107,316 | 108,051 | 100,329 | 96,043 |
| 48411 | General freight trucking, local | 22,311 | 20,112 | 18,625 | 17,353 | 16,988 | 17,254 | 16,251 | 15,620 |
| 48412 | General freight trucking, long-dist | 116,597 | 104,858 | 94,720 | 92,886 | 90,328 | 90,797 | 84,078 | 80,423 |
| 484121 | General freight trucking, long-distance, truckload | 84,604 | 75,854 | 68,381 | 65,031 | 62,176 | 61,562 | 57,501 | 52,788 |
| 484122 | General freight trucking, long-distance, less than truckload | 31,993 | 29,004 | 26,339 | 27,855 | 28,152 | 29,235 | 26,577 | 27,635 |
| 4842 | Specialized freight trucking | 67,558 | 60,975 | 55,141 | 53,979 | 55,555 | 57,370 | 55,542 | 52,078 |
| 48421 | Used household and office goods moving | 15,101 | 13,891 | 12,838 | 12,638 | 13,301 | 14,484 | 13,623 | 11,919 |
| 48422 | Specialized freight (except used goods) trucking, local | 28,254 | 25,263 | 22,865 | 22,383 | 21,936 | 21,912 | 20,836 | 19,302 |
| 48423 | Specialized freight (except used goods) trucking, long-distance | 24,203 | 21,821 | 19,438 | 18,958 | 20,318 | 20,974 | 21,083 | 20,857 |
| 492 | Couriers and messengers | 66,445 | 62,246 | 59,825 | 58,165 | 58,484 | 57,776 | 51,880 | 49,193 |
| 4921 | Couriers | 63,106 | 58,797 | 56,492 | 54,821 | 55,022 | 54,114 | 48,409 | 45,978 |
| 4922 | Local messengers and local delivery | 3,339 | 3,449 | 3,333 | 3,344 | 3,462 | 3,662 | 3,471 | 3,215 |
| 493 | Warehousing and storage | 19,419 | 17,751 | 17,455 | 16,548 | 15,244 | 14,615 | 13,733 | 12,932 |
| 4931 | Warehousing and storage | 19,419 | 17,751 | 17,455 | 16,548 | 15,244 | 14,615 | 13,733 | 12,932 |
| 49311 | General warehousing and storage | 11,668 | 10,930 | 11,174 | 10,505 | 9,512 | 8,967 | 8,440 | 7,976 |
| 49312 | Refrigerated warehousing and storage | 3,276 | 3,167 | 2,945 | 2,908 | 2,743 | 2,859 | 2,820 | 2,526 |
| 49313 | Farm product warehousing and storage | 773 | 691 | 748 | 763 | 825 | 776 | 770 | 736 |
| 49319 | Other warehousing and storage .......................... | 3,702 | 2,963 | 2,588 | 2,372 | 2,164 | 2,013 | 1,703 | 1,694 |

${ }^{1}$ Excludes NAICS 481 (Air transportation), NAICS 483 (Water transportation, NAICS 485 (Transit and ground passenger transportation), NAICS 486 (Pipeline tranportation), NAICS 487 (Scenic and sightseeing transportation), NAICS 488 (Support activities for transportation), and NAICS 491 (Postal service).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.1 provides estimated measures of sampling variability.

Table 2.2. Truck Transportation (NAICS 484), Couriers and Messengers (NAICS 492), and Warehousing and Storage (NAICS 493) - Estimated Year-to-Year Percent Change in Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{gathered} \hline \text { NAICS } \\ \text { code } \end{gathered}$ | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Selected transportation and warehousing industries ${ }^{1} \ldots \ldots . . . .$. | 9.9 | 8.2 | 2.9 | 1.0 | -0.5 | 7.4 | 5.3 |
| 484 | Truck transportation . | 11.0 | 10.4 | 2.6 | 0.8 | -1.5 | 6.1 | 5.2 |
| 4841 | General freight trucking | 11.2 | 10.3 | 2.8 | 2.7 | -0.7 | 7.7 | 4.5 |
| 48411 | General freight trucking, local | 10.9 | 8.0 | 7.3 | 2.1 | -1.5 | 6.2 | 4.0 |
| 48412 | General freight trucking, long-distance | 11.2 | 10.7 | 2.0 | 2.8 | -0.5 | 8.0 | 4.5 |
| 484121 | General freight trucking, long-distance, truckload ................ | 11.5 | 10.9 | 5.2 | 4.6 | 1.0 | 7.1 | 8.9 |
| 484122 | General freight trucking, long-distance, less than truckload ...... | 10.3 | 10.1 | -5.4 | -1.1 | -3.7 | 10.0 | -3.8 |
| 4842 | Specialized freight trucking | 10.8 | 10.6 | 2.2 | -2.8 | -3.2 | 3.3 | 6.7 |
| 48421 | Used household and office goods moving | 8.7 | 8.2 | 1.6 | -5.0 | -8.2 | 6.3 | 14.3 |
| 48422 | Specialized freight (except used goods) trucking, local ............. | 11.8 | 10.5 | 2.2 | 2.0 | 0.1 | 5.2 | 7.9 |
| 48423 | Specialized freight (except used goods) trucking, long-distance ... | 10.9 | 12.3 | 2.5 | -6.7 | -3.1 | -0.5 | 1.1 |
| 492 | Couriers and messengers | 6.7 | 4.0 | 2.9 | -0.5 | 1.2 | 11.4 | 5.5 |
| 4921 | Couriers ... | 7.3 | 4.1 | 3.0 | -0.4 | 1.7 | 11.8 | 5.3 |
| 4922 | Local messengers and local delivery | -3.2 | 3.5 | -0.3 | -3.4 | -5.5 | 5.5 | 8.0 |
| 493 | Warehousing and storage | 9.4 | 1.7 | 5.5 | 8.6 | 4.3 | 6.4 | 6.2 |
| 4931 | Warehousing and storage . | 9.4 | 1.7 | 5.5 | 8.6 | 4.3 | 6.4 | 6.2 |
| 49311 | General warehousing and storage ............ | 6.8 | -2.2 | 6.4 | 10.4 | 6.1 | 6.2 | 5.8 |
| 49312 | Refrigerated warehousing and storage | 3.4 | 7.5 | 1.3 | 6.0 | -4.1 | 1.4 | 11.6 |
| 49313 | Farm product warehousing and storage | 11.9 | -7.6 | -2.0 | -7.5 | 6.3 | 0.8 | 4.6 |
| 49319 | Other warehousing and storage .......... | 24.9 | 14.5 | 9.1 | 9.6 | 7.5 | 18.2 | 0.5 |

${ }^{1}$ Excludes NAICS 481 (Air transportation), NAICS 483 (Water transportation, NAICS 485 (Transit and ground passenger transportation), NAICS 486 (Pipeline tranportation), NAICS 487 (Scenic and sightseeing transportation), NAICS 488 (Support activities for transportation), and NAICS 491 (Postal service).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at
<www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.1 provides estimated measures of sampling variability.

Table 2.3. Truck Transportation (NAICS 484) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005 [Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 |
| :---: | :---: | :---: |
| OPERATING REVENUE |  |  |
| Total. | 206,466 | 185,945 |
| Motor Carrier | 191,893 | 173,227 |
| Local trucking | 63,214 | 56,657 |
| Long-Distance trucking | 128,679 | 116,570 |
| Other operating revenue (truck transportation) ...... | 14,573 | 12,718 |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.2 provides estimated measures of sampling variability.

Table 2.4. Truck Transportation (NAICS 484) - Estimated Year-to-Year Percent Change in Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005/2004 |
| :---: | :---: |
| OPERATING REVENUE |  |
| Total . | 11.0 |
| Motor Carrier | 10.8 |
| Local trucking | 11.6 |
| Long-Distance trucking | 10.4 |
| Other operating revenue (truck transportation) . | 14.6 |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.2 provides estimated measures of sampling variability.

Table 2.5. Truck Transportation (NAICS 484) - Estimated Revenue by Size of Shipments, Commodities Handled, and Origin and Destination of Shipments for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]


S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.3 provides estimated measures of sampling variability.

Table 2.6. Truck Transportation (NAICS 484) - Estimated Year-to-Year Percent Change in Revenue by Size of Shipments, Commodities Handled, and Origin and Destination of Shipments for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005/2004 |
| :---: | :---: |
| Total motor carrier revenue | 10.8 |
| SIZE OF SHIPMENTS |  |
| Less-than-truckload | 4.4 |
| Truckload | 12.7 |
| COMMODITIES HANDLED |  |
| Agricultural and fish products | 10.6 |
| Grains, alcohol, and tobacco products | 12.0 |
| Stone, nonmetallic minerals, and metallic ores | 13.2 |
| Coal and petroleum products | 14.5 |
| Pharmaceutical and chemical products | 7.1 |
| Wood products, textiles, and leathers | 4.9 |
| Base metal and machinery | 6.4 |
| Electronic, motorized vehicles, and precision instruments | 7.6 |
| Used household and office goods | 11.5 |
| New furniture and miscellaneous manufactured products | 12.1 |
| Other goods | 13.9 |
| HAZARDOUS MATERIALS |  |
| Hazardous materials | S |
| ORIGIN AND DESTINATION OF SHIPMENTS |  |
| U S to U.S | 10.4 |
| U S to Canada | 12.1 |
| U S to Mexico | S |
| Canada to U S | 19.0 |
| Mexico to U.S | S |
| All other destinations ..................... | 20.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.3 provides estimated measures of sampling variability.

Table 2.7. Truck Transportation (NAICS 484) - Estimated Inventories of Revenue Generating Equipment for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Units are published in thousands; consequently, results may not be additive]

| Kind of business | Total | Owned | Leased |
| :---: | :---: | :---: | :---: |
| TRUCKS |  |  |  |
| Units (thousands) |  |  |  |
| 2005 | 216 | 192 | 25 |
| 2004 | 212 | 188 | 24 |
| Percent Change |  |  |  |
| 2005/2004 | 1.9 | 2.1 | 4.2 |
| TRUCK-TRACTORS |  |  |  |
| Units (thousands) |  |  |  |
| 2005 | 865 | 728 | 136 |
| 2004 | 836 | 707 | 129 |
| Percent Change |  |  |  |
| 2005/2004 | 3.5 | 3.0 | 5.4 |
| TRAILERS |  |  |  |
| Units (thousands) |  |  |  |
| 2005 ....................................................................................... | 1,930 | 1,568 | 363 |
| 2004 | 1,858 | 1,513 | 346 |
| Percent Change |  |  |  |
| 2005/2004 .............................................................................. | 3.9 | 3.6 | 4.9 |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.4 provides estimated measures of sampling variability.

Table 2.8. Truck Transportation (NAICS 484) - Estimated Number of Truck Miles Traveled by Trucks Operated by
Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Truck miles estimates are published in millions; consequently, results may not be additive]

| Kind of business | 2005 | 2004 |
| :---: | :---: | :---: |
| Total distance traveled in highway miles | 90,001 | 85,599 |
| Miles traveled by loaded or partially loaded vehicles | 72,856 | 69,693 |
| Miles traveled by empty vehicles. | 17,145 | 15,906 |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.5 provides estimated measures of sampling variability.

Table 2.9. Truck Transportation (NAICS 484) - Estimated Year-to-Year Percent Change in the Number of Truck Miles Traveled by Trucks Operated by Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data]


Table 2.10. Truck Transportation (NAICS 484), Couriers and Messengers (NAICS 492), and Warehousing and Storage (NAICS 493) - Estimated Total Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
|  | Selected transportation and warehousing industries ${ }^{1} \ldots \ldots \ldots \ldots \ldots \ldots .$. | 268,101 | 245,720 | 9.1 |
| 484 | Truck transportation | 187,689 | 169,842 | 10.5 |
| 4841 | General freight trucking | 126,837 | 114,779 | 10.5 |
| 48411 | General freight trucking, local | 20,406 | 18,487 | 10.4 |
| 48412 | General freight trucking, long-distance | 106,431 | 96,293 | 10.5 |
| 484121 | General freight trucking, long-distance, truckload | 77,701 | 69,890 | 11.2 |
| 484122 | General freight trucking, long-distance, less than truckload | 28,730 | 26,402 | 8.8 |
| 4842 | Specialized freight trucking | 60,853 | 55,063 | 10.5 |
| 48421 | Used household and office goods moving | 13,707 | 12,695 | 8.0 |
| 48422 | Specialized freight (except used goods) trucking, local | 24,079 | 21,532 | 11.8 |
| 48423 | Specialized freight (except used goods) trucking, long-distance ............ | 23,066 | 20,837 | 10.7 |
| 492 | Couriers and messengers | 63,275 | 60,160 | 5.2 |
| 4921 | Couriers | 60,602 | 57,339 | 5.7 |
| 4922 | Local messengers and local delivery | 2,672 | S | S |
| 493 | Warehousing and storage | 17,137 | 15,718 | 9.0 |
| 4931 | Warehousing and storage | 17,137 | 15,718 | 9.0 |
| 49311 | General warehousing and storage | 10,360 | 9,745 | 6.3 |
| 49312 | Refrigerated warehousing and storage | S | 2,975 | S |
| 49313 | Farm product warehousing and storage ...................................... | 535 | 496 | 7.9 |
| 49319 | Other warehousing and storage ............................................... | 3,196 | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Excludes NAICS 481 (Air transportation), NAICS 483 (Water transportation, NAICS 485 (Transit and ground passenger transportation), NAICS 486 (Pipeline tranportation), NAICS 487 (Scenic and sightseeing transportation), NAICS 488 (Support activities for transportation), and NAICS 491 (Postal service).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.6 provides estimated measures of sampling variability.

Table 2.11. Truck Transportation (NAICS 484), Couriers and Messengers(NAICS 492), and Warehousing and Storage (NAICS 493) - Selected Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| TRUCK TRANSPORTATION (NAICS 484) |  |  |  |
| Operating Expenses |  |  |  |
| Total. | 187,689 | 169,842 | 0.5 |
| Personnel costs | 65,829 | 61,926 | 6.3 |
| Gross annual payroll | 51,328 | 48,234 | 6.4 |
| Employer's cost for fringe benefits | 12,380 | 11,712 | 5.7 |
| Temporary staff and leased employee expense | 2,121 | 1,980 | 7.1 |
| Expensed materials, parts and supplies (not for resale) | 5,738 | 5,210 | 0.1 |
| Expensed equipment | 598 | 534 | 2.0 |
| Expensed purchase of other materials, parts, and supplies | 5,140 | 4,675 | 9.9 |
| Expensed purchased services. | 75,009 | 64,958 | 5.5 |
| Expensed purchases of software | 214 | 198 | 8.1 |
| Purchased electricity and fuels (except motor fuels) | 642 | 579 | 0.9 |
| Lease and rental payments .. | 7,963 | 7,585 | 5.0 |
| Purchased freight transportation | 35,768 | 32,194 | 1.1 |
| Purchased repair and maintenance | 5,548 | 5,040 | 0.1 |
| Purchased fuels for transportation equipment | 24,290 | 18,807 | 9.2 |
| Purchased advertising and promotional services | 583 | 555 | 5.0 |
| Other operating expenses | 41,113 | 37,748 | 8.9 |
| Cost of insurance | 6,595 | 6,266 | 5.3 |
| Depreciation and amortization charges | 8,562 | 8,169 | 4.8 |
| Governmental taxes and license fees | 3,896 | 3,603 | 8.1 |
| All other operating expenses | 22,060 | 19,710 | 1.9 |
| COURIERS AND MESSENGERS (NAICS 492) |  |  |  |
| Operating Expenses |  |  |  |
| Total ... | 63,275 | 60,160 | 5.2 |
| Personnel costs | 28,518 | 28,137 | 1.4 |
| Gross annual payroll | 19,347 | 19,025 | 1.7 |
| Employer's cost for fringe benefits . | 8,197 | 8,083 | 1.4 |
| Temporary staff and leased employee expense . | 974 | 1,029 | -5.3 |
| Expensed materials, parts and supplies (not for resale) | 11,781 | 10,967 | 7.4 |
| Expensed equipment .. | 5,896 | 5,660 | 4.2 |
| Expensed purchase of other materials, parts, and supplies | S | S | S |
| Expensed purchased services | 5,925 | 5,627 | 5.3 |
| Expensed purchases of software . | 90 | 89 | 1.1 |
| Purchased electricity and fuels (except motor fuels) | 1,259 | 1,175 | 7.1 |
| Lease and rental payments | 2,127 | 2,000 | 6.4 |
| Purchased repair and maintenance | 2,005 | 1,921 | 4.4 |
| Purchased advertising and promotional services | 444 | 443 | 0.2 |
| Other operating expenses . | 17,051 | 15,429 | 0.5 |
| Depreciation and amortization charges | 3,056 | 3,039 | 0.6 |
| Governmental taxes and license fees . | 306 | 317 | -3.5 |
| All other operating expenses | 13,689 | 12,073 | 3.4 |

See footnotes at end of table.

Table 2.11. Truck Transportation (NAICS 484), Couriers and Messengers(NAICS 492), and Warehousing and Storage (NAICS 493) - Selected Expenses for Employer Firms: 2004 Through 2005—Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| WAREHOUSING AND STORAGE (NAICS 493) |  |  |  |
| Operating Expenses |  |  |  |
| Total. | 17,137 | 15,718 | 9.0 |
| Personnel costs . | 6,254 | 5,665 | 0.4 |
| Gross annual payroll . | 4,510 | 4,067 | 0.9 |
| Employer's cost for fringe benefits | 1,068 | 1,008 | 6.0 |
| Temporary staff and leased employee expense ..................................... | 676 | 591 | 4.4 |
| Expensed materials, parts and supplies (not for resale) ............................... | 872 | 783 | 1.4 |
| Expensed equipment ..... | S | 64 | S |
| Expensed purchase of other materials, parts, and supplies . | 791 | 720 | 9.9 |
| Expensed purchased services | 2,558 | 2,309 | 0.8 |
| Expensed purchases of software | 52 | 52 | Z |
| Purchased electricity and fuels (except motor fuels) | 524 | 468 | 2.0 |
| Lease and rental payments. | 1,283 | 1,184 | 8.4 |
| Purchased repair and maintenance | 564 | S | S |
| Purchased advertising and promotional services | 136 | 133 | 2.3 |
| Other operating expenses ............................................................... | 7,453 | 6,960 | 7.1 |
| Depreciation and amortization charges . | 930 | S | S |
| Governmental taxes and license fees ................................................ | 307 | 288 | 6.6 |
| All other operating expenses ......................................................... | 6,216 | 5,806 | 7.1 |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-2.7 provides estimated measures of sampling variability.

## Chapter 3. Information Sector

Table 3.0.1. Information Sector (NAICS 51) - Estimated Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 51 | Information | 1,005,252 | $\mathbf{9 5 5 , 0 8 3}$ | 5.3 |
| 511 | Publishing industries (except Internet) | 268,838 | 256,301 | 4.9 |
| 5111 | Newspaper, periodical, book, and directory publishers .. | 149,215 | 144,040 | 3.6 |
| 51111 | Newspaper publishers . | 49,717 | 48,366 | 2.8 |
| 51112 | Periodical publishers | 45,365 | 42,290 | 7.3 |
| 51113 | Book publishers | 27,729 | 27,904 | -0.6 |
| 51114 | Directory and mailing list publishers | 19,371 | 18,040 | 7.4 |
| 51119 | Other publishers | 7,033 | 7,440 | -5.5 |
| 511191 | Greeting card publishers | 4,552 | 5,075 | -10.3 |
| 511199 | All other publishers. | 2,481 | 2,365 | 4.9 |
| 5112 | Software publishers | 119,623 | 112,261 | 6.6 |
| 512 | Motion picture and sound recording industries | 92,129 | 88,269 | 4.4 |
| 5121 | Motion picture and video industries . | 73,369 | 71,774 | 2.2 |
| 5121x | Motion picture and video production and distribution ${ }^{1}$. | 58,346 | 56,605 | 3.1 |
| 51213 | Motion picture and video exhibition... | 10,789 | 11,180 | -3.5 |
| 512131 | Motion picture theaters (except drive-ins). | 10,669 | 11,069 | -3.6 |
| 512132 | Drive-in motion picture theaters | 120 | 111 | 8.1 |
| 51219 | Postproduction services and other motion picture and video industries. | 4,234 | 3,989 | 6.1 |
| 512191 | Teleproduction and other postproduction services | 3,373 | 3,193 | 5.6 |
| 512199 | Other motion picture and video industries.. | 861 | 796 | 8.2 |
| 5122 | Sound recording industries | 18,760 | 16,495 | 13.7 |
| 51221 | Record production . | 341 | 352 | -3.1 |
| 51222 | Integrated record production and distribution | 12,866 | 11,021 | 16.7 |
| 51223 | Music publishers | 4,204 | 3,885 | 8.2 |
| 51224 | Sound recording studios | 767 | 724 | 5.9 |
| 51229 | Other sound recording industries | 582 | 513 | 13.5 |
| 515 | Broadcasting (except Internet) | 88,752 | 83,466 | 6.3 |
| 5151 | Radio and television broadcasting | 53,520 | 52,093 | 2.7 |
| 51511 | Radio broadcasting | 17,223 | 16,494 | 4.4 |
| 515111 | Radio networks . | 3,510 | 2,677 | 31.1 |
| 515112 | Radio stations .. | 13,713 | 13,817 | -0.8 |
| 51512 | Television broadcasting | 36,297 | 35,599 | 2.0 |
| 5152 | Cable and other subscription programming | 35,232 | 31,373 | 12.3 |
| 516 | Internet publishing and broadcasting | 10,339 | 8,695 | 18.9 |
| 517 | Telecommunications | 449,344 | 429,430 | 4.6 |
| 5171 | Wired telecommunications carriers | 206,781 | 211,176 | -2.1 |
| 5172 | Wireless telecommunications carriers (except satellite) | 143,308 | 127,602 | 12.3 |
| 517211 | Paging | 2,002 | 1,909 | 4.9 |
| 517212 | Cellular and other wireless telecommunications | 141,306 | 125,693 | 12.4 |
| 5173 | Telecommunications resellers | 11,230 | 9,849 | 14.0 |
| 5174 | Satellite telecommunications | 5,521 | 6,030 | -8.4 |
| 5175 | Cable and other program distribution | 80,493 | 73,317 | 9.8 |
| 5179 | Other telecommunications | S | S | S |

[^0]Table 3.0.1. Information Sector (NAICS 51) - Estimated Revenue for Employer Firms: 2004 Through 2005—Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2005/2004 |
| 518 | Internet service providers, web search portals, and data processing services ..... | 88,730 | 82,491 | 7.6 |
| 5181 | Internet service providers and web search portals | 25,966 | 25,161 | 3.2 |
| 518111 | Internet service providers | 18,914 | 20,201 | -6.4 |
| 518112 | Web search portals .. | 7,052 | 4,960 | 42.2 |
| 5182 | Data processing, hosting, and related services | 62,764 | 57,330 | 9.5 |
| 519 | Other information services | 7,120 | 6,431 | 10.7 |
| 51911 | News syndicates . | 2,162 | 1,972 | 9.6 |
| 51912 | Libraries and archives. | 2,032 | 1,879 | 8.1 |
| 51919 | All other information services | 2,926 | 2,580 | 13.4 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 51211 (motion picture and video production) and NAICS 51212 (motion picture and video distribution).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.0.1 provides estimated measures of sampling variability.

Table 3.0.2. Information Sector (NAICS 51) - Estimated Export Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS <br> code | Kind of business | 2005 | 2004 | 2005/2004 |
| 51 | Information ... | 43,701 | 41,728 | 4.7 |
| 511 | Publishing industries (except Internet) | 18,589 | 17,844 | 4.2 |
| 5111 | Newspaper, periodical, book, and directory publishers . | 4,089 | 3,646 | 12.2 |
| 51111 | Newspaper publishers ..... | 64 | 65 | -1.5 |
| 51112 | Periodical publishers | 3,068 | 2,617 | 17.2 |
| 51113 | Book publishers | 518 | 526 | -1.5 |
| 51114 | Directory and mailing list publishers | 344 | 290 | 18.6 |
| 51119 | Other publishers ....................... | 95 | 148 | -35.8 |
| 511191 | Greeting card publishers | 41 | 70 | -41.4 |
| 511199 | All other publishers ...... | 54 | 78 | -30.8 |
| 5112 | Software publishers | 14,500 | 14,198 | 2.1 |
| 512 | Motion picture and sound recording industries | 14,825 | 14,106 | 5.1 |
| 5121 | Motion picture and video industries | 14,627 | 13,905 | 5.2 |
| 5121x | Motion picture and video production and distribution ${ }^{1}$ | 14,547 | 13,856 | 5.0 |
| 51213 | Motion picture and video exhibition | X | X | X |
| 512131 | Motion picture theaters (except drive-ins) | X | X | X |
| 512132 | Drive-in motion picture theaters . | X | X | X |
| 51219 | Postproduction services and other motion picture and video industries | S | S | S |
| 512191 | Teleproduction and other postproduction services. | S | S | S |
| 512199 | Other motion picture and video industries | S | S | S |
| 5122 | Sound recording industries | 198 | 201 | -1.5 |
| 51221 | Record production .. | S | 3 | S |
| 51222 | Integrated record production and distribution | 128 | 130 | -1.5 |
| 51223 | Music publishers | 63 | 64 | -1.6 |
| 51224 | Sound recording studios | 2 | S | S |
| 51229 | Other sound recording industries | S | S | S |
| 515 | Broadcasting (except Internet) | S | 250 | S |
| 5151 | Radio and television broadcasting | S | S | S |
| 51511 | Radio broadcasting | S | S | S |
| 515111 | Radio networks | S | S | S |
| 515112 | Radio stations | NA | NA | NA |
| 51512 | Television broadcasting | S | S | S |
| 5152 | Cable and other subscription programming | S | 224 | S |
| 516 | Internet publishing and broadcasting | S | 154 | S |
| 517 | Telecommunications | 5,622 | 6,075 | -7.5 |
| 5171 | Wired telecommunications carriers | 2,629 | 3,337 | -21.2 |
| 5172 | Wireless telecommunications carriers (except satellite) | 512 | 412 | 24.3 |
| 517211 | Paging .. | S | S | S |
| 517212 | Cellular and other wireless telecommunications | 503 | 402 | 25.1 |
| 5173 | Telecommunications resellers . | S | S | S |
| 5174 | Satellite telecommunications | 1,950 | 1,901 | 2.6 |
| 5175 | Cable and other program distribution | 240 | 185 | 29.7 |
| 5179 | Other telecommunications | S | S | S |

See footnotes at end of table.

Table 3.0.2. Information Sector (NAICS 51) - Estimated Export Revenue for Employer Firms: 2004 Through 2005—Con. [Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 518 | Internet service providers, web search portals, and data processing services | 3,052 | 2,325 | 31.3 |
| 5181 | Internet service providers and web search portals | 1,347 | 795 | 69.4 |
| 518111 | Internet service providers | 76 | S | S |
| 518112 | Web search portals ..... | 1,271 | 716 | 77.5 |
| 5182 | Data processing, hosting, and related services | S | 1,530 | S |
| 519 | Other information services | 1,169 | 974 | 20.0 |
| 51911 | News syndicates | 391 | 345 | 13.3 |
| 51912 | Libraries and archives | 12 | 11 | 9.1 |
| 51919 | All other information services . | 766 | 618 | 23.9 |

NA Not available. X Not applicable. S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 51211 (motion picture and video production) and NAICS 51212 (motion picture and video distribution).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.0.2 provides estimated measures of sampling variability.

Table 3.1.1. Newspaper Publishers (NAICS 51111) - Estimated Sources of Revenue, Inventories and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 49,717 | 48,366 | 2.8 |
| Sources of Revenue |  |  |  |
| General newspapers | 43,144 | 41,866 | 3.1 |
| Subscriptions and sales | 8,799 | 8,753 | 0.5 |
| Advertising space | 34,346 | 33,113 | 3.7 |
| Specialized newspapers | S | S | S |
| Subscriptions and sales | S | S | S |
| Advertising space | S | S | S |
| Other operating revenue | 4,705 | 4,704 | Z |
| Printing services. | 1,034 | 1,144 | -9.6 |
| Distribution services | 1,556 | 1,524 | 2.1 |
| All other operating revenue | 2,115 | 2,036 | 3.9 |
| Breakdown of Revenue by Media Type |  |  |  |
| Print newspapers | 42,468 | 41,104 | 3.3 |
| Online newspapers | 2,092 | 1,808 | 15.7 |
| Other media newspapers | 451 | 749 | -39.8 |
| Breakdown of Revenue by Advertising Revenue |  |  |  |
| Classified advertising | 12,815 | 12,248 | 4.6 |
| All other advertising | 23,135 | 22,388 | 3.3 |
| Inventories at End of Year |  |  |  |
| Total . | 713 | 688 | 3.6 |
| Finished goods | 33 | S | S |
| Work-in-process | 17 | 15 | 13.3 |
| Materials, supplies, fuel, etc. | 663 | 644 | 3.0 |
| Operating Expenses |  |  |  |
| Total .. | 40,978 | 39,920 | 2.7 |
| Personnel costs | 19,807 | 19,407 | 2.1 |
| Gross annual payroll . | 15,680 | 15,355 | 2.1 |
| Employer's cost for fringe benefits | 3,882 | 3,771 | 2.9 |
| Temporary staff and leased employee expense | 245 | 282 | -13.1 |
| Expensed materials, parts and supplies (not for resale) | 4,369 | 4,379 | -0.2 |
| Expensed equipment .... | 98 | 97 | 1.0 |
| Expensed purchase of other materials, parts, and supplies | 4,270 | 4,282 | -0.3 |
| Expensed purchased services. | 3,223 | 3,054 | 5.5 |
| Expensed purchases of software ....................................................... | 89 | 80 | 11.3 |
| Purchased electricity and fuels (except motor fuels) | 335 | 292 | 14.7 |
| Lease and rental payments. | 560 | 537 | 4.3 |
| Purchased repair and maintenance . | 380 | 383 | -0.8 |
| Purchased advertising and promotional services... | 660 | 617 | 7.0 |
| Purchased printing services... | 1,200 | 1,145 | 4.8 |
| Other operating expenses . | 13,579 | 13,080 | 3.8 |
| Depreciation and amortization charges | 2,048 | 2,031 | 0.8 |
| Governmental taxes and license fees .................................................. | 382 | 377 | 1.3 |
| All other operating expenses ........................................................ | 11,149 | 10,672 | 4.5 |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.1.1 provides estimated measures of sampling variability.

Table 3.1.2. Periodical Publishers (NAICS 51112) - Estimated Sources of Revenue, Inventories and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ........................................................................................ | 45,365 | 42,290 | 7.3 |
| Sources of Revenue |  |  |  |
| General interest periodicals | 21,932 | 20,877 | 5.1 |
| Subscriptions and sales | 7,495 | 7,410 | 1.1 |
| Advertising space | 14,436 | 13,467 | 7.2 |
| Professional and academic periodicals | 7,545 | 7,014 | 7.6 |
| Subscriptions and sales | 4,141 | 3,836 | 8.0 |
| Advertising space | 3,404 | 3,178 | 7.1 |
| Other periodicals . | 3,656 | 3,336 | 9.6 |
| Subscriptions and sales | 1,948 | 1,720 | 13.3 |
| Advertising space . | 1,708 | 1,616 | 5.7 |
| Other operating revenue | 12,233 | 11,063 | 10.6 |
| Printing services for others | 960 | 1,089 | -11.8 |
| Licensing of rights to content . | 235 | 189 | 24.3 |
| All other operating revenue ................................................................. | 11,038 | 9,785 | 12.8 |
| Breakdown of Revenue by Media Type |  |  |  |
| Print periodicals. | 30,991 | 29,375 | 5.5 |
| Online periodicals | 1,713 | 1,461 | 17.2 |
| Other media periodicals | 428 | 391 | 9.5 |
| Inventories at End of Year |  |  |  |
| Total .. | 1,834 | 1,635 | 12.2 |
| Finished goods | 1,245 | 1,118 | 11.4 |
| Work-in-process | 129 | 110 | 17.3 |
| Materials, supplies, fuel, etc. | 460 | 406 | 13.3 |
| Operating Expenses |  |  |  |
| Total .. | 36,294 | 34,583 | 4.9 |
| Personnel costs | 13,644 | 12,847 | 6.2 |
| Gross annual payroll . | 10,925 | 10,370 | 5.4 |
| Employer's cost for fringe benefits | 2,290 | 2,064 | 10.9 |
| Temporary staff and leased employee expense ... | 429 | 413 | 3.9 |
| Expensed materials, parts and supplies (not for resale) | 1,521 | 1,531 | -0.7 |
| Expensed equipment ............. | 201 | 246 | -18.3 |
| Expensed purchase of other materials, parts, and supplies | 1,319 | 1,284 | 2.7 |
| Expensed purchased services ............................................................. | 7,701 | 7,375 | 4.4 |
| Expensed purchases of software ....................................................... | S | 475 | S |
| Purchased electricity and fuels (except motor fuels) | 136 | 116 | 17.2 |
| Lease and rental payments ......................................................... | 1,248 | 1,130 | 10.4 |
| Purchased repair and maintenance ..... | 297 | 247 | 20.2 |
| Purchased advertising and promotional services | 2,519 | 2,358 | 6.8 |
| Purchased printing services | 3,183 | 3,049 | 4.4 |
| Other operating expenses .... | 13,429 | 12,830 | 4.7 |
| Depreciation and amortization charges | 1,674 | 1,714 | -2.3 |
| Governmental taxes and license fees . | 190 | 174 | 9.2 |
| All other operating expenses ......................................................... | 11,565 | 10,942 | 5.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at
<www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.1.2 provides estimated measures of sampling variability.

Table 3.1.3. Book Publishers (NAICS 51113) - Estimated Sources of Revenue and Inventories for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ............................................................................................. | 27,729 | 27,904 | -0.6 |
| Sources of Revenue |  |  |  |
| Books | 24,423 | 24,735 | -1.3 |
| Textbooks | 9,410 | 9,198 | 2.3 |
| Children's books | 2,099 | 2,029 | 3.4 |
| General reference books | S | 1,964 | S |
| Professional, technical, and scholarly books | 3,413 | 3,446 | -1.0 |
| Adult trade books | S | 8,099 | S |
| All other operating revenue | 3,306 | 3,169 | 4.3 |
| Breakdown of Revenue by Media Type |  |  |  |
| Print books | 26,111 | S | S |
| Online books | S | S | S |
| Other media books | 813 | S | S |
| Inventories at End of Year |  |  |  |
| Total | 4,508 | 4,421 | 2.0 |
| Finished goods | 3,748 | 3,702 | 1.2 |
| Work-in-process . | 599 | 553 | 8.3 |
| Materials, supplies, fuel, etc. .................................................................. | 161 | 167 | -3.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.1.3 provides estimated measures of sampling variability.

Table 3.1.4. Directory and Mailing List Publishers (NAICS 51114) - Estimated Sources of Revenue, Inventories and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ............................................................................................ | 19,371 | 18,040 | 7.4 |
| Sources of Revenue |  |  |  |
| Directories | 14,076 | 13,457 | 4.6 |
| Subscriptions and sales | 529 | S | S |
| Advertising space ........................................................................ | 13,547 | 12,958 | 4.5 |
| Databases, and other collections of information | 3,540 | 3,041 | 16.4 |
| Subscriptions and sales | 3,325 | 2,843 | 17.0 |
| Advertising space | 215 | 198 | 8.6 |
| Other operating revenue | S | S | S |
| Rental or sale of mailing lists | S | S | S |
| All other operating revenue ............................................................... | S | S | S |
| Breakdown of Revenue by Media Type |  |  |  |
| Print directories, databases, and other collections of information ........................ | 13,318 | 12,896 | 3.3 |
| Online directories, databases, and other collections of information ....................... | 3,986 | 3,111 | 28.1 |
| Other media directories, databases, and other collections of information ................ | 311 | 491 | -36.7 |
| Inventories at End of Year |  |  |  |
| Total . | 459 | 442 | 3.8 |
| Finished goods | 206 | 182 | 13.2 |
| Work-in-process | 32 | 32 | Z |
| Materials, supplies, fuel, etc. | 221 | 228 | -3.1 |
| Operating Expenses |  |  |  |
| Total .. | 11,295 | 10,722 | 5.3 |
| Personnel costs | 4,612 | 4,165 | 10.7 |
| Gross annual payroll | 3,464 | 3,094 | 12.0 |
| Employer's cost for fringe benefits | 996 | S | S |
| Temporary staff and leased employee expense | 152 | 201 | -24.4 |
| Expensed materials, parts and supplies (not for resale) | 845 | 840 | 0.6 |
| Expensed equipment ...... | 29 | 23 | 26.1 |
| Expensed purchase of other materials, parts, and supplies | 817 | 817 | Z |
| Expensed purchased services | S | S | S |
| Expensed purchases of software | 43 | 41 | 4.9 |
| Purchased electricity and fuels (except motor fuels) | 19 | S | S |
| Lease and rental payments ...... | 278 | 269 | 3.3 |
| Purchased repair and maintenance | 71 | S | S |
| Purchased advertising and promotional services... | 375 | S | S |
| Purchased printing services | S | 756 | S |
| Other operating expenses | 4,178 | 4,201 | -0.5 |
| Depreciation and amortization charges | 735 | 698 | 5.3 |
| Governmental taxes and license fees ................................................... | S | S | S |
| All other operating expenses .......................................................... | 3,364 | S | S |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.1.4 provides estimated measures of sampling variability.

Table 3.1.5. Greeting Card Publishers (NAICS 511191) - Estimated Sources of Revenue, Inventories and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes calendar publishing, map and atlas publishing, pattern publishing, other miscellaneous publishing, contract printing, sale of licensing of rights to content, sale of advertising space, rental or sale of mailing lists, and publishing services for others.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.1.5 provides estimated measures of sampling variability.

Table 3.1.6. Software Publishers (NAICS 5112) - Estimated Sources of Revenue, Inventories and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total. | 119,623 | 112,261 | 6.6 |
| System software publishing | 46,965 | 43,696 | 7.5 |
| Operating systems software | 18,250 | 17,836 | 2.3 |
| Network software | 12,708 | 10,952 | 16.0 |
| Database management software | 6,651 | 6,304 | 5.5 |
| Development tools and programming languages software | 3,538 | 3,579 | -1.1 |
| Other systems software | 5,817 | 5,025 | 15.8 |
| Application software publishing | 42,690 | 40,680 | 4.9 |
| General business productivity and home use applications | 19,162 | 18,391 | 4.2 |
| Cross-industry application software | 12,658 | 12,150 | 4.2 |
| Vertical market application software | 7,153 | 6,726 | 6.3 |
| Utilities application software | 1,000 | 925 | 8.1 |
| Other application software | 2,716 | 2,489 | 9.1 |
| Other services | 29,969 | 27,885 | 7.5 |
| Custom application design and development | 5,219 | 4,454 | 17.2 |
| Information technology technical consulting services | 4,412 | 4,000 | 10.3 |
| Application service provisioning | S | S | S |
| Resale of computer hardware and software | 2,303 | 2,648 | -13.0 |
| Information technology related training services | 1,567 | 1,497 | 4.7 |
| All other operating revenue | 15,829 | 14,818 | 6.8 |
| Breakdown of Revenue by Software Sales Type |  |  |  |
| System software | 46,965 | 43,696 | 7.5 |
| Personal computer software | 16,358 | 15,881 | 3.0 |
| Enterprise or network software | 17,211 | 15,020 | 14.6 |
| Mainframe computer software | 9,707 | 9,765 | -0.6 |
| Other system software | 3,689 | 3,030 | 21.7 |
| Application software | 42,690 | 40,680 | 4.9 |
| Personal computer software | 19,818 | 18,452 | 7.4 |
| Enterprise or network software | 15,847 | 14,765 | 7.3 |
| Mainframe computer software | 2,763 | 2,651 | 4.2 |
| Other application software | 4,262 | 4,812 | -11.4 |
| Inventories at End of Year |  |  |  |
| Total. | 1,686 | 1,549 | 8.8 |
| Finished goods | 1,227 | 965 | 27.2 |
| Work-in-process | 53 | 56 | -5.4 |
| Materials, supplies, fuel, etc | 406 | 528 | -23.1 |

See footnotes at end of table.

Table 3.1.6. Software Publishers (NAICS 5112) - Estimated Sources of Revenue, Inventories and Expenses for Employer Firms: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Expenses |  |  |  |
| Total .. | 86,696 | 88,280 | -1.8 |
| Personnel costs | 49,516 | 49,950 | -0.9 |
| Gross annual payroll | 40,339 | 41,817 | -3.5 |
| Employer's cost for fringe benefits | 6,709 | 6,116 | 9.7 |
| Temporary staff and leased employee expense | 2,468 | 2,017 | 22.4 |
| Expensed materials, parts and supplies (not for resale) | 2,306 | S | S |
| Expensed equipment ....... | 770 | 663 | 16.1 |
| Expensed purchase of other materials, parts, and supplies | 1,536 | S | S |
| Expensed purchased services | 9,276 | 9,378 | -1.1 |
| Expensed purchases of software | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 292 | 253 | 15.4 |
| Lease and rental payments | 2,326 | 2,509 | -7.3 |
| Purchased repair and maintenance | 427 | 377 | 13.3 |
| Purchased advertising and promotional services | 5,162 | 4,989 | 3.5 |
| Purchased software reproduction | S | S | S |
| Other operating expenses | 25,598 | 25,702 | -0.4 |
| Depreciation and amortization charges | 4,330 | 4,091 | 5.8 |
| Governmental taxes and license fees .................................................. | 325 | 261 | 24.5 |
| All other operating expenses .......................................................... | 20,943 | 21,351 | -1.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.1.6 provides estimated measures of sampling variability.

Table 3.2.1. Motion Picture and Sound Recording Industries (NAICS 512) - Estimated Revenue and Inventories for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| MOTION PICTURE AND SOUND RECORDING INDUSTRIES (NAICS 512) Operating revenue |  |  |  |
| Total .. | 92,129 | 88,269 | 4.4 |
| Inventories at End of Year |  |  |  |
| Total. | 28,425 | 28,267 | 0.6 |
| Finished goods | 21,337 | 21,305 | 0.2 |
| Work-in-process | 6,840 | 6,730 | 1.6 |
| Materials, supplies, fuel, etc. | 252 | 232 | 8.6 |
| MOTION PICTURE AND VIDEO INDUSTRIES (NAICS 5121) Operating revenue |  |  |  |
|  |  |  |  |  |  |
| Total ............... | 73,369 | 71,774 | 2.2 |
| Inventories at End of Year |  |  |  |
| Total .. | 27,813 | 27,691 | 0.4 |
| Finished goods | 20,797 | 20,792 | Z |
| Work-in-process | 6,825 | 6,717 | 1.6 |
| Materials, supplies, fuel, etc. | 194 | 182 | 6.6 |
| SOUND RECORDING INDUSTRIES (NAICS 5122) |  |  |  |
| Operating revenue |  |  |  |
| Total ............. | 18,760 | 16,495 | 13.7 |
| Inventories at End of Year |  |  |  |
| Total ... | 612 | 576 | 6.3 |
| Finished goods | 539 | 513 | 5.1 |
| Work-in-process | 15 | 13 | 15.4 |
| Materials, supplies, fuel, etc. | 58 | 50 | 16.0 |

Z Absolute value is less than 0.05 .

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.2.1 provides estimated measures of sampling variability.

Table 3.2.2. Motion Picture and Video Production and Distribution (NAICS 5121X) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ............................................................................................ | 58,346 | 56,605 | 3.1 |
| Sources of Revenue |  |  |  |
| Domestic licensing of rights to motion picture films | 11,548 | 11,018 | 4.8 |
| Domestic licensing of rights to television programs | 7,960 | 9,554 | -16.7 |
| International licensing of rights to motion picture films | 7,689 | 6,327 | 21.5 |
| International licensing of rights to television programs | 3,390 | 3,095 | 9.5 |
| Audiovisual works speculatively produced for outright sale | S | S | S |
| Contract production of audiovisual works . | 5,005 | 5,049 | -0.9 |
| Domestic licensing of rights to others to distribute audiovisual works | 2,917 | 3,285 | -11.2 |
| International licensing of rights to others to distribute audiovisual works | S | 1,235 | S |
| Sale of audiovisual works for the wholesale, retail, and rental markets | 8,089 | 6,877 | 17.6 |
| Other production services | 5,283 | 5,272 | 0.2 |
| Merchandise licensing | 503 | 658 | -23.6 |
| All other operating revenue | 3,889 | 3,701 | 5.1 |
| Operating Expenses |  |  |  |
| Total ......................................................................................... | 49,279 | 47,959 | 2.8 |
| Personnel costs | 11,568 | 10,569 | 9.5 |
| Gross annual payroll . | 10,139 | 9,228 | 9.9 |
| Employer's cost for fringe benefits | 991 | 954 | 3.9 |
| Temporary staff and leased employee expense . | 439 | 387 | 13.4 |
| Expensed materials, parts and supplies (not for resale) | 768 | 777 | -1.2 |
| Expensed equipment. | S | S | S |
| Expensed purchase of other materials, parts, and supplies | 648 | S | S |
| Expensed purchased services .. | 6,584 | 6,407 | 2.8 |
| Expensed purchases of software | 90 | 61 | 47.5 |
| Purchased electricity and fuels (except motor fuels) | 69 | 70 | -1.4 |
| Lease and rental payments ........ | 1,233 | 1,141 | 8.1 |
| Purchased repair and maintenance .... | 183 | 189 | -3.2 |
| Purchased advertising and promotional services | 5,009 | 4,947 | 1.3 |
| Other operating expenses | 30,360 | 30,206 | 0.5 |
| Depreciation and amortization charges | 2,228 | 2,616 | -14.8 |
| Governmental taxes and license fees | 857 | 775 | 10.6 |
| All other operating expenses ........................................................ | 27,275 | 26,815 | 1.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.2.2 provides estimated measures of sampling variability.

Table 3.2.3. Motion Picture and Video Exhibition (NAICS 51213) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ........................................................................................ | 10,789 | 11,180 | -3.5 |
| Sources of Revenue |  |  |  |
| Feature film exhibition revenue ............................................................ | 7,178 | 7,522 | -4.6 |
| Admissions to domestic feature films | 6,996 | 7,358 | -4.9 |
| Admissions to foreign feature films | 182 | 165 | 10.3 |
| Other revenue ... | 3,611 | 3,657 | -1.3 |
| Food and beverage sales | 3,049 | 3,124 | -2.4 |
| Rental of retail space | S | S | S |
| Advertising services .. | 217 | 222 | -2.3 |
| Coin-operated games and rides | 41 | 43 | -4.7 |
|  | 236 | 220 | 7.3 |
| Operating Expenses |  |  |  |
| Total ............................................................................................. | 8,500 | 8,631 | -1.5 |
| Personnel costs | 1,663 | 1,697 | -2.0 |
| Gross annual payroll | 1,461 | 1,495 | -2.3 |
| Employer's cost for fringe benefits . | 163 | 162 | 0.6 |
| Temporary staff and leased employee expense | 39 | 40 | -2.5 |
| Expensed materials, parts and supplies (not for resale) | 177 | 191 | -7.3 |
| Expensed equipment .............. | S | S | S |
| Expensed purchase of other materials, parts, and supplies ........................... | 161 | S | S |
| Expensed purchased services ............................................................. | 2,056 | 1,970 | 4.4 |
| Expensed purchases of software ...................................................... | 3 | S | S |
| Purchased electricity and fuels (except motor fuels) ...................................... | 314 | 299 | 5.0 |
| Lease and rental payments. | 1,310 | 1,248 | 5.0 |
| Purchased repair and maintenance .................................................... | 228 | 223 | 2.2 |
| Purchased advertising and promotional services ......................................... | 201 | 197 | 2.0 |
| Other operating expenses . | 4,603 | 4,773 | -3.6 |
| Depreciation and amortization charges ............................................... | 860 | 826 | 4.1 |
| Governmental taxes and license fees ...................................................... | 227 | 220 | 3.2 |
| All other operating expenses ........................................................... | 3,516 | 3,728 | -5.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.2.3 provides estimated measures of sampling variability.

Table 3.2.4. Postproduction Services and Other Motion Picture and Video Industries (NAICS 51219) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ......................................................................................... | 4,234 | 3,989 | 6.1 |
| Sources of Revenue |  |  |  |
| Audiovisual postproduction services ...................................................... | 2,675 | 2,565 | 4.3 |
| Motion picture film laboratory services | 468 | 441 | 6.1 |
| Duplication and copying services | 372 | 370 | 0.5 |
| All other operating revenue . | 719 | 613 | 17.3 |
| Operating Expenses |  |  |  |
| Total ... | 3,627 | 3,698 | -1.9 |
| Personnel costs | 1,888 | 1,969 | -4.1 |
| Gross annual payroll | 1,597 | 1,600 | -0.2 |
| Employer's cost for fringe benefits . | 238 | 283 | -15.9 |
| Temporary staff and leased employee expense | S | 86 | S |
| Expensed materials, parts and supplies (not for resale) | 348 | 323 | 7.7 |
| Expensed equipment ............. | 35 | 40 | -12.5 |
| Expensed purchase of other materials, parts, and supplies | 313 | 283 | 10.6 |
| Expensed purchased services ..... | 319 | 309 | 3.2 |
| Expensed purchases of software | 8 | 6 | 33.3 |
| Purchased electricity and fuels (except motor fuels) | 38 | 35 | 8.6 |
| Lease and rental payments | 203 | 192 | 5.7 |
| Purchased repair and maintenance .. | 44 | 45 | -2.2 |
| Purchased advertising and promotional services ....................................... | 26 | 31 | -16.1 |
| Other operating expenses | 1,072 | 1,098 | -2.4 |
| Depreciation and amortization charges | 277 | 343 | -19.2 |
| Governmental taxes and license fees .................................................... | 35 | 37 | -5.4 |
| All other operating expenses .............................................................. | 760 | 717 | 6.0 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.2.4 provides estimated measures of sampling variability.

Table 3.2.5. Integrated Record Production and Distribution (NAICS 51222) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ............................................................................................. | 12,866 | 11,021 | 16.7 |
| Sources of Revenue |  |  |  |
| Licensing revenue | 1,460 | 1,324 | 10.3 |
| Licensing of rights to use musical compositions | 1,110 | 1,084 | 2.4 |
| Licensing of rights to use musical recordings | 350 | 240 | 45.8 |
| Other operating revenue | 11,406 | 9,697 | 17.6 |
| Sales of recordings . | 11,242 | 9,547 | 17.8 |
| All other operating revenue | 164 | 151 | 8.6 |
| Operating Expenses |  |  |  |
| Total . | 11,112 | 8,918 | 24.6 |
| Personnel costs | 2,173 | 1,631 | 33.2 |
| Gross annual payroll | 1,904 | 1,457 | 30.7 |
| Employer's cost for fringe benefits | 245 | 156 | 57.1 |
| Temporary staff and leased employee expense . | 24 | 19 | 26.3 |
| Expensed materials, parts and supplies (not for resale) | S | S | S |
| Expensed equipment .... | 27 | S | S |
| Expensed purchase of other materials, parts, and supplies | S | S | S |
| Expensed purchased services. | S | S | S |
| Expensed purchases of software | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 9 | 7 | 28.6 |
| Lease and rental payments ......... | S | S | S |
| Purchased repair and maintenance . | 97 | S | S |
| Purchased advertising and promotional services | S | S | S |
| Other operating expenses .... | 5,129 | 4,112 | 24.7 |
| Depreciation and amortization charges | S | S | S |
| Governmental taxes and license fees... | 54 | S | S |
| All other operating expenses .............................................................. | 4,314 | 3,351 | 28.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.2.5 provides estimated measures of sampling variability.

Table 3.2.6. Sound Recording Studios (NAICS 51224) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total . | 767 | 724 | 5.9 |
| Sources of Revenue |  |  |  |
| Studio recording | 519 | 499 | 4.0 |
| Sound recording studio rental and leasing | S | S | S |
| All other operating revenue | 212 | 188 | 12.8 |
| Operating Expenses |  |  |  |
| Total . | 672 | 635 | 5.8 |
| Personnel costs | 298 | 282 | 5.7 |
| Gross annual payroll | 249 | 237 | 5.1 |
| Employer's cost for fringe benefits | 29 | 28 | 3.6 |
| Temporary staff and leased employee expense | S | 17 | S |
| Expensed materials, parts and supplies (not for resale) | 48 | 49 | -2.0 |
| Expensed equipment. | 16 | 17 | -5.9 |
| Expensed purchase of other materials, parts, and supplies | 31 | 32 | -3.1 |
| Expensed purchased services | 105 | 99 | 6.1 |
| Expensed purchases of software | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 11 | 10 | 10.0 |
| Lease and rental payments .. | 68 | 65 | 4.6 |
| Purchased repair and maintenance | 10 | 9 | 11.1 |
| Purchased advertising and promotional services | 10 | 10 | Z |
| Other operating expenses ....... | 222 | 204 | 8.8 |
| Depreciation and amortization charges | 40 | 39 | 2.6 |
| Governmental taxes and license fees | 13 | 11 | 18.2 |
| All other operating expenses ........................................................ | 169 | 154 | 9.7 |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.2.6 provides estimated measures of sampling variability.

Table 3.3.1. Radio Networks (NAICS 515111) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ........................................................................................... | 3,510 | 2,677 | 31.1 |
| Sources of Revenue |  |  |  |
| Air time ................................................................................... | 1,471 | 925 | 59.0 |
| National/regional air time ................................................................ | 1,242 | 723 | 71.8 |
| Local air time | 229 | 202 | 13.4 |
| Other operating revenue | 2,039 | 1,752 | 16.4 |
| Network compensation | 286 | 269 | 6.3 |
| Public and non-commercial programming services | 730 | 484 | 50.8 |
| All other operating revenue | 1,022 | 999 | 2.3 |
| Operating Expenses |  |  |  |
| Total .......................................................................................... | 5,450 | 4,389 | 24.2 |
| Personnel costs | 1,223 | 1,069 | 14.4 |
| Gross annual payroll | 1,036 | 893 | 16.0 |
| Employer's cost for fringe benefits | 133 | 119 | 11.8 |
| Temporary staff and leased employee expense | 53 | 57 | -7.0 |
| Expensed materials, parts and supplies (not for resale) | 232 | 187 | 24.1 |
| Expensed equipment ...... | 106 | 96 | 10.4 |
| Expensed purchase of other materials, parts, and supplies | 126 | 91 | 38.5 |
| Expensed purchased services | 1,433 | 1,126 | 27.3 |
| Expensed purchases of software | 16 | 14 | 14.3 |
| Purchased electricity and fuels (except motor fuels)... | 17 | 15 | 13.3 |
| Lease and rental payments ....... | 131 | 113 | 15.9 |
| Purchased repair and maintenance | S | S | S |
| Purchased advertising and promotional services | 1,259 | 975 | 29.1 |
| Other operating expenses .. | 2,563 | 2,007 | 27.7 |
| Broadcast rights and music license fees. | 338 | 256 | 32.0 |
| Network compensation fees (networks only) | 173 | 161 | 7.5 |
| Depreciation and amortization charges | 475 | 473 | 0.4 |
| Governmental taxes and license fees . | 16 | 13 | 23.1 |
| All other operating expenses ......................................................... | 1,561 | 1,104 | 41.4 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.1 provides estimated measures of sampling variability.

Table 3.3.2. Radio Stations (NAICS 515112) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ........................................................................................... | 13,713 | 13,817 | -0.8 |
| Sources of Revenue |  |  |  |
| Air time | 12,086 | 12,268 | -1.5 |
| National/regional air time | 2,723 | 2,799 | -2.7 |
| Local air time | 9,363 | 9,469 | -1.1 |
| Other operating revenue | 1,626 | 1,548 | 5.0 |
| Network compensation | 223 | 224 | -0.4 |
| Public and non-commercial programming services | S | S | S |
| All other operating revenue | 835 | 803 | 4.0 |
| Operating Expenses |  |  |  |
| Total ...................................................................................... | 10,150 | 9,914 | 2.4 |
| Personnel costs | 5,117 | 4,998 | 2.4 |
| Gross annual payroll | 4,254 | 4,203 | 1.2 |
| Employer's cost for fringe benefits | 612 | 550 | 11.3 |
| Temporary staff and leased employee expense | 251 | 246 | 2.0 |
| Expensed materials, parts and supplies (not for resale) | 123 | 111 | 10.8 |
| Expensed equipment ..... | 41 | 35 | 17.1 |
| Expensed purchase of other materials, parts, and supplies | 82 | 76 | 7.9 |
| Expensed purchased services | 1,045 | 979 | 6.7 |
| Expensed purchases of software | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 144 | 131 | 9.9 |
| Lease and rental payments ....... | 342 | 304 | 12.5 |
| Purchased repair and maintenance | 85 | 82 | 3.7 |
| Purchased advertising and promotional services | 429 | 416 | 3.1 |
| Other operating expenses . | 3,866 | 3,825 | 1.1 |
| Broadcast rights and music license fees. | 586 | 567 | 3.4 |
| Network compensation fees (networks only) | S | S | S |
| Depreciation and amortization charges | 491 | 566 | -13.3 |
| Governmental taxes and license fees | 489 | 477 | 2.5 |
| All other operating expenses .......................................................... | 2,218 | 2,132 | 4.0 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.2 provides estimated measures of sampling variability.

Table 3.3.3. Television Broadcasting (NAICS 51512) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  | Percent change |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ........................................................................................... | 36,297 | 35,599 | 2.0 |
| Sources of Revenue |  |  |  |
| Air time | 26,052 | 25,972 | 0.3 |
| National/regional air time ................................................................ | 16,261 | 16,284 | -0.1 |
| Local air time. | 9,790 | 9,689 | 1.0 |
| Other operating revenue | 10,245 | 9,627 | 6.4 |
| Network compensation | 6,341 | 5,783 | 9.6 |
| Public and non-commercial programming services | S | S | S |
| All other operating revenue | 2,630 | 2,536 | 3.7 |
| Operating Expenses |  |  |  |
| Total ....................................................................................... | 28,776 | 27,965 | 2.9 |
| Personnel costs | 7,554 | 7,161 | 5.5 |
| Gross annual payroll | 6,423 | 6,093 | 5.4 |
| Employer's cost for fringe benefits | 1,012 | 958 | 5.6 |
| Temporary staff and leased employee expense . | 120 | 110 | 9.1 |
| Expensed materials, parts and supplies (not for resale) | 223 | 221 | 0.9 |
| Expensed equipment ...... | 57 | 61 | -6.6 |
| Expensed purchase of other materials, parts, and supplies | 165 | 161 | 2.5 |
| Expensed purchased services | 1,997 | 1,897 | 5.3 |
| Expensed purchases of software | 33 | 33 | Z |
| Purchased electricity and fuels (except motor fuels) | S | S | S |
| Lease and rental payments ..... | 427 | 412 | 3.6 |
| Purchased repair and maintenance . | S | S | S |
| Purchased advertising and promotional services | 944 | 879 | 7.4 |
| Other operating expenses .... | 19,001 | 18,686 | 1.7 |
| Broadcast rights and music license fees . | 12,023 | 11,700 | 2.8 |
| Network compensation fees (networks only) | 697 | 660 | 5.6 |
| Depreciation and amortization charges | 1,385 | 1,413 | -2.0 |
| Governmental taxes and license fees . | 150 | 177 | -15.3 |
| All other operating expenses .......................................................... | 4,746 | 4,736 | 0.2 |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.3 provides estimated measures of sampling variability.

Table 3.3.4. Cable and Other Subscription Programming (NAICS 51521) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total .............................................................................................. | 35,232 | 31,373 | 12.3 |
| Sources of Revenue |  |  |  |
| Licensing of rights to broadcast speciality programming protected by copyright ........ | 18,627 | 16,483 | 13.0 |
| Air time | 14,193 | 12,879 | 10.2 |
|  | 2,411 | 2,011 | 19.9 |
| Operating Expenses |  |  |  |
| Total . | 23,634 | 21,441 | 10.2 |
| Personnel costs | 4,650 | 3,986 | 16.7 |
| Gross annual payroll | 3,695 | 3,151 | 17.3 |
| Employer's cost for fringe benefits | 630 | 553 | 13.9 |
| Temporary staff and leased employee expense | 325 | 283 | 14.8 |
| Expensed materials, parts and supplies (not for resale) | 309 | 267 | 15.7 |
| Expensed equipment ..... | 63 | 60 | 5.0 |
| Expensed purchase of other materials, parts, and supplies | 246 | 207 | 18.8 |
| Expensed purchased services | 2,122 | 1,978 | 7.3 |
| Expensed purchases of software | 44 | 39 | 12.8 |
| Purchased electricity and fuels (except motor fuels) | 42 | S | S |
| Lease and rental payments | 512 | 448 | 14.3 |
| Purchased repair and maintenance | 95 | S | S |
| Purchased advertising and promotional services | 1,429 | 1,329 | 7.5 |
| Other operating expenses | 16,553 | 15,210 | 8.8 |
| Program and production costs | 12,568 | 11,626 | 8.1 |
| Depreciation and amortization charges | 1,453 | 1,368 | 6.2 |
| Governmental taxes and license fees | 126 | 124 | 1.6 |
| All other operating expenses ............................................................... | 2,406 | 2,092 | 15.0 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.4 provides estimated measures of sampling variability.

Table 3.3.5. Internet Publishing and Broadcasting (NAICS 51611) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total. | 10,339 | 8,695 | 18.9 |
| Sources of Revenue |  |  |  |
| Publishing and broadcasting of content on the Internet | 4,763 | 4,482 | 6.3 |
| Online advertising space | 1,969 | 1,525 | 29.1 |
| Licensing of rights to use intellectual property | 479 | 384 | 24.7 |
| All other operating revenue | 3,128 | 2,303 | 35.8 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Government. | S | S | S |
| Business firms and not-for-profit organizations | 7,405 | 6,330 | 17.0 |
| Household consumers and individual users | 2,416 | 2,022 | 19.5 |
| Operating Expenses |  |  |  |
| Total ....................................................................................... | 8,918 | 7,583 | 17.6 |
| Personnel costs | 3,838 | 3,358 | 14.3 |
| Gross annual payroll | 3,260 | 2,747 | 18.7 |
| Employer's cost for fringe benefits | 419 | 360 | 16.4 |
| Temporary staff and leased employee expense | 160 | 251 | -36.3 |
| Expensed materials, parts and supplies (not for resale) | 224 | 268 | -16.4 |
| Expensed equipment . | 78 | 102 | -23.5 |
| Expensed purchase of other materials, parts, and supplies | S | 166 | S |
| Expensed purchased services | 1,401 | 1,227 | 14.2 |
| Expensed purchases of software | 66 | 61 | 8.2 |
| Purchased electricity and fuels (except motor fuels) | 17 | 20 | -15.0 |
| Lease and rental payments ...... | 290 | 303 | -4.3 |
| Purchased repair and maintenance | 77 | 36 | 113.9 |
| Purchased advertising and promotional services | 951 | 807 | 17.8 |
| Other operating expenses ..... | 3,455 | 2,730 | 26.6 |
| Depreciation and amortization charges | 614 | 360 | 70.6 |
| Governmental taxes and license fees | 85 | 27 | 214.8 |
| All other operating expenses ......................................................... | 2,755 | 2,343 | 17.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.5 provides estimated measures of sampling variability.

Table 3.3.6. Wired Telecommunications Carriers (NAICS 5171) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 206,781 | 211,176 | -2.1 |
| Sources of Revenue |  |  |  |
| Fixed services | 99,814 | 105,511 | -5.4 |
| Fixed local | 66,551 | 70,355 | -5.4 |
| Fixed long-distance . | 29,529 | 33,210 | -11.1 |
| Fixed all distance (no distinction between local or long distance) | 3,734 | 1,945 | 92.0 |
| Other telecommunications services | 90,939 | 89,204 | 1.9 |
| Carrier services | 36,641 | 37,221 | -1.6 |
| Private network services | 26,204 | 25,530 | 2.6 |
| Subscriber line charges | 8,291 | 8,616 | -3.8 |
| Internet access services ... | 12,034 | 10,240 | 17.5 |
| Internet telephony . | 943 | 837 | 12.7 |
| Telecommunication network installation services | 1,740 | 1,491 | 16.7 |
| Reselling services for telecommunications equipment, retail | 3,984 | 4,096 | -2.7 |
| Rental of telecommunications equipment ....... | S | S | S |
| Repair and maintenance services for telecommunications equipment | 832 | 878 | -5.2 |
| All other operating revenue | 16,028 | 16,462 | -2.6 |
| Operating Expenses |  |  |  |
| Total ......................................................................................... | 176,600 | 187,746 | -5.9 |
| Personnel costs | 60,408 | 63,309 | -4.6 |
| Gross annual payroll | 40,116 | 40,867 | -1.8 |
| Employer's cost for fringe benefits | 16,733 | 18,258 | -8.4 |
| Temporary staff and leased employee expense . | 3,559 | 4,184 | -14.9 |
| Expensed materials, parts and supplies (not for resale) | 4,413 | 4,650 | -5.1 |
| Expensed equipment ............ | 393 | 439 | -10.5 |
| Expensed purchase of other materials, parts, and supplies | 4,019 | 4,211 | -4.6 |
| Expensed purchased services | 10,325 | 11,058 | -6.6 |
| Expensed purchases of software | 1,532 | 1,575 | -2.7 |
| Purchased electricity and fuels (except motor fuels) | 1,671 | 1,648 | 1.4 |
| Lease and rental payments ........ | 3,398 | 3,574 | -4.9 |
| Purchased repair and maintenance | 2,005 | 2,116 | -5.2 |
| Purchased advertising and promotional services ......................................... | 1,719 | 2,145 | -19.9 |
| Other operating expenses | 101,454 | 108,730 | -6.7 |
| Access charges | 29,221 | 30,647 | -4.7 |
| Universal service contributions (USC) and other similar charges | 3,673 | 2,827 | 29.9 |
| Depreciation and amortization charges | 35,502 | 39,454 | -10.0 |
| Governmental taxes and license fees | 3,755 | 4,004 | -6.2 |
| All other operating expenses ........................................................ | 29,304 | 31,798 | -7.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.6 provides estimated measures of sampling variability.

Table 3.3.7. Wired Telecommunications Carriers (NAICS 5171) - Estimated Breakdown of Revenue by Type of Customer: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 206,781 | 211,176 | -2.1 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Fixed local telephony | 66,551 | 70,355 | -5.4 |
| Government | 1,021 | 1,080 | -5.5 |
| Business firms and not-for-profit organizations | 24,176 | 25,918 | -6.7 |
| Houshold consumers and individual users | 41,354 | 43,357 | -4.6 |
| Fixed long-distance telephony | 29,529 | 33,210 | -11.1 |
| Government | 667 | 799 | -16.5 |
| Business firms and not-for-profit organizations | 15,196 | 15,225 | -0.2 |
| Houshold consumers and individual users | 13,666 | 17,186 | -20.5 |
| Subscriber line charges | 8,291 | 8,616 | -3.8 |
| Government | S | S | S |
| Business firms and not-for-profit organizations | 2,690 | 2,716 | -1.0 |
| Houshold consumers and individual users | 5,522 | 5,820 | -5.1 |
| Fixed long-distance telephony | 29,529 | 33,210 | -11.1 |
| Intrastate | 10,955 | 10,118 | 8.3 |
| Interstate | 13,998 | 18,014 | -22.3 |
| International .............................................................................. | 4,576 | 5,078 | -9.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.7 provides estimated measures of sampling variability.

Table 3.3.8. Paging (NAICS 517211) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ............................................................................................ | 2,002 | 1,909 | 4.9 |
| Sources of Revenue |  |  |  |
| Messaging (paging) services | 1,585 | 1,477 | 7.3 |
| All other operating revenue | 417 | 432 | -3.5 |
| Operating Expenses |  |  |  |
| Total ............................................................................................ | 1,736 | 1,550 | 12.0 |
| Personnel costs | 561 | 498 | 12.7 |
| Gross annual payroll | 409 | 374 | 9.4 |
| Employer's cost for fringe benefits . | 85 | 74 | 14.9 |
| Temporary staff and leased employee expense | 67 | 50 | 34.0 |
| Expensed materials, parts and supplies (not for resale) | S | S | S |
| Expensed equipment .............. | 8 | 10 | -20.0 |
| Expensed purchase of other materials, parts, and supplies | S | S | S |
| Expensed purchased services... | 339 | 276 | 22.8 |
| Expensed purchases of software | 3 | 2 | 50.0 |
| Purchased electricity and fuels (except motor fuels) | 14 | 13 | 7.7 |
| Lease and rental payments. | 264 | 210 | 25.7 |
| Purchased repair and maintenance . | 42 | 35 | 20.0 |
| Purchased advertising and promotional services ......................................... | 16 | 15 | 6.7 |
| Other operating expenses | 726 | 674 | 7.7 |
| Access charges. | 79 | 100 | -21.0 |
| Depreciation and amortization charges | 270 | 244 | 10.7 |
| Governmental taxes and license fees | 42 | 33 | 27.3 |
| All other operating expenses .......................................................... | 336 | 297 | 13.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.8 provides estimated measures of sampling variability.

Table 3.3.9. Cellular and Other Wireless Telecommunications (NAICS 517212) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total. | 141,306 | 125,693 | 12.4 |
| Sources of Revenue |  |  |  |
| Mobile services | 113,591 | 101,192 | 12.3 |
| Mobile telephony | 58,981 | 54,871 | 7.5 |
| Mobile long-distance | 3,672 | 3,314 | 10.8 |
| Mobile all distance | 43,000 | 36,308 | 18.4 |
| Other mobile services | 7,939 | 6,699 | 18.5 |
| Other telecommunications services | 6,867 | 6,744 | 1.8 |
| Internet access services | 1,140 | 668 | 70.7 |
| Installation services for telecommunication networks | S | S | S |
| Reselling services for telecommunications equipment, retail | 4,971 | 5,447 | -8.7 |
| Rental of telecommunications equipment | 65 | 75 | -13.3 |
| Repair and maintenance services for telecommunications equipment | 537 | 438 | 22.6 |
| All other operating revenue . | 20,848 | 17,756 | 17.4 |
| Operating Expenses |  |  |  |
| Total .. | 122,081 | 105,138 | 16.1 |
| Personnel costs | 21,344 | 19,910 | 7.2 |
| Gross annual payroll | 14,958 | 14,408 | 3.8 |
| Employer's cost for fringe benefits | 3,505 | 3,686 | -4.9 |
| Temporary staff and leased employee expense | 2,881 | 1,816 | 58.6 |
| Expensed materials, parts and supplies (not for resale) | 10,441 | 10,010 | 4.3 |
| Expensed equipment | 1,007 | 931 | 8.2 |
| Expensed purchase of other materials, parts, and supplies | 9,434 | 9,079 | 3.9 |
| Expensed purchased services. | 16,572 | 15,780 | 5.0 |
| Expensed purchases of software | 1,027 | 930 | 10.4 |
| Purchased electricity and fuels (except motor fuels) | 853 | 718 | 18.8 |
| Lease and rental payments | 5,584 | 4,839 | 15.4 |
| Purchased repair and maintenance | 1,151 | S | S |
| Purchased advertising and promotional services . | 7,957 | 7,901 | 0.7 |
| Other operating expenses | 73,724 | 59,438 | 24.0 |
| Access charges. | 5,792 | 5,603 | 3.4 |
| Universal service contributions (USC) and other similar charges | 2,554 | 1,869 | 36.7 |
| Depreciation and amortization charges | 22,506 | 17,143 | 31.3 |
| Governmental taxes and license fees | 1,362 | 1,215 | 12.1 |
| All other operating expenses ........................................................... | 41,510 | 33,606 | 23.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.9 provides estimated measures of sampling variability.

Table 3.3.10. Telecommunications Resellers (NAICS 51731) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total . | 11,230 | 9,849 | 14.0 |
| Sources of Revenue |  |  |  |
| Fixed local | 1,547 | S | S |
| Fixed long distance | S | S | S |
| Mobile telephony . | 1,767 | S | S |
| Carrier services | 2,237 | S | S |
| All other operating revenue .................................................................. | 3,516 | S | S |
| Operating Expenses |  |  |  |
| Total. | 6,759 | 5,981 | 13.0 |
| Personnel costs | 1,530 | 1,430 | 7.0 |
| Gross annual payroll | 1,246 | 1,195 | 4.3 |
| Employer's cost for fringe benefits . | 185 | 159 | 16.4 |
| Temporary staff and leased employee expense | 99 | 76 | 30.3 |
| Expensed materials, parts and supplies (not for resale) | 266 | 222 | 19.8 |
| Expensed equipment ...... | S | 27 | S |
| Expensed purchase of other materials, parts, and supplies | 235 | 195 | 20.5 |
| Expensed purchased services | 698 | 649 | 7.6 |
| Expensed purchases of software | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 17 | S | S |
| Lease and rental payments | 196 | 167 | 17.4 |
| Purchased repair and maintenance | 71 | S | S |
| Purchased advertising and promotional services . | 346 | 281 | 23.1 |
| Other operating expenses | 4,265 | 3,680 | 15.9 |
| Access charges | 1,564 | 1,348 | 16.0 |
| Depreciation and amortization charges | 370 | 352 | 5.1 |
| Governmental taxes and license fees | 95 | 81 | 17.3 |
| All other operating expenses ............................................................. | 2,236 | 1,900 | 17.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.10 provides estimated measures of sampling variability.

Table 3.3.11. Satellite Telecommunications (NAICS 51741) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ....................................................................................... | 5,521 | 6,030 | -8.4 |
| Sources of Revenue |  |  |  |
| Carrier services | S | 2,320 | S |
| Private network services | 1,526 | 1,539 | -0.8 |
| All other operating revenue | 1,881 | 2,170 | -13.3 |
| Operating Expenses |  |  |  |
| Total ........................................................................................... | 4,841 | 5,826 | -16.9 |
| Personnel costs | 1,141 | 1,204 | -5.2 |
| Gross annual payroll | 902 | 950 | -5.1 |
| Employer's cost for fringe benefits . | S | S | S |
| Temporary staff and leased employee expense | 45 | S | S |
| Expensed materials, parts and supplies (not for resale) | 371 | 388 | -4.4 |
| Expensed equipment | 113 | 172 | -34.3 |
| Expensed purchase of other materials, parts, and supplies | 258 | S | S |
| Expensed purchased services .. | 453 | 518 | -12.5 |
| Expensed purchases of software | 27 | 22 | 22.7 |
| Purchased electricity and fuels (except motor fuels) | S | S | S |
| Lease and rental payments .. | 237 | 327 | -27.5 |
| Purchased repair and maintenance | 44 | S | S |
| Purchased advertising and promotional services | 127 | 106 | 19.8 |
| Other operating expenses | S | S | S |
| Access charges .... | S | S | S |
| Depreciation and amortization charges | 678 | 799 | -15.1 |
| Governmental taxes and license fees . | 33 | S | S |
| All other operating expenses ............................................................ | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.11 provides estimated measures of sampling variability.

Table 3.3.12. Cable and Other Program Distribution (NAICS 5175) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 80,493 | 73,317 | 9.8 |
| Sources of Revenue |  |  |  |
| Multichannel programming distribution services | 53,090 | 49,256 | 7.8 |
| Basic programming package | 40,734 | 37,563 | 8.4 |
| Premium programming package | 8,993 | 8,654 | 3.9 |
| Pay-per-view | 3,363 | 3,039 | 10.7 |
| Other revenue | 27,402 | 24,061 | 13.9 |
| Air time | 3,572 | 3,383 | 5.6 |
| Rental and reselling services for program distribution equipment | 2,509 | 2,308 | 8.7 |
| Installation services for connections to program distribution networks | 647 | 602 | 7.5 |
| Internet access services. | 11,139 | 9,435 | 18.1 |
| Internet telephony . | S | 1,023 | S |
| Fixed local telephony | 1,546 | 1,492 | 3.6 |
| Fixed long-distance telephony | 648 | 531 | 22.0 |
| All other operating revenue .............................................................. | 6,672 | 5,287 | 26.2 |
| Operating Expenses |  |  |  |
| Total .. | 69,031 | 64,957 | 6.3 |
| Personnel costs | 13,385 | 11,871 | 12.8 |
| Gross annual payroll . | 10,229 | 8,782 | 16.5 |
| Employer's cost for fringe benefits | 2,409 | 2,354 | 2.3 |
| Temporary staff and leased employee expense | 747 | 734 | 1.8 |
| Expensed materials, parts and supplies (not for resale) | 1,571 | 1,313 | 19.6 |
| Expensed equipment. | 1,030 | 856 | 20.3 |
| Expensed purchase of other materials, parts, and supplies | 541 | 457 | 18.4 |
| Expensed purchased services. | 4,183 | 4,261 | -1.8 |
| Expensed purchases of software ......................................................... | 264 | 231 | 14.3 |
| Purchased electricity and fuels (except motor fuels) .................................... | 503 | S | S |
| Lease and rental payments | 794 | 846 | -6.1 |
| Purchased repair and maintenance | 693 | S | S |
| Purchased advertising and promotional services ....................................... | 1,930 | 1,644 | 17.4 |
| Other operating expenses | 49,892 | 47,513 | 5.0 |
| Program and production costs | 22,162 | 20,363 | 8.8 |
| Depreciation and amortization charges | 14,379 | 13,977 | 2.9 |
| Governmental taxes and license fees | 1,819 | 1,969 | -7.6 |
| All other operating expenses .......................................................... | 11,532 | 11,204 | 2.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.12 provides estimated measures of sampling variability.

Table 3.3.13. Cable and Other Program Distribution (NAICS 5175) - Estimated Cable System and Multichannel Video Distribution Revenue by Type of Customer for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total . | 80,493 | 73,317 | 9.8 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Government ......................................................................... | S | S | S |
| Business firms and not-for-profit organizations | 6,481 | 5,358 | 21.0 |
| Houshold consumers and individual users ............................................... | 73,522 | 67,497 | 8.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.3.13 provides estimated measures of sampling variability.

Table 3.4.1. Internet Service Providers (NAICS 518111) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ............................................................................................ | 18,914 | 20,201 | -6.4 |
| Sources of Revenue |  |  |  |
| Internet access service ................................................................... | 12,240 | 14,081 | -13.1 |
| Online advertising space | 3,332 | 2,830 | 17.7 |
| Internet backbone services | 1,094 | 1,013 | 8.0 |
| Internet telephony .. | 140 | 68 | 105.9 |
| Web site hosting services | S | S | S |
| Information technology design and development services | S | S | S |
| All other operating revenue | S | 1,558 | S |
| Operating Expenses |  |  |  |
| Total. | 14,283 | 16,301 | -12.4 |
| Personnel costs | 5,199 | S | S |
| Gross annual payroll . | 3,981 | 3,924 | 1.5 |
| Employer's cost for fringe benefits | 708 | S | S |
| Temporary staff and leased employee expense . | 510 | S | S |
| Expensed materials, parts and supplies (not for resale) | S | S | S |
| Expensed equipment | 95 | S | S |
| Expensed purchase of other materials, parts, and supplies | S | S | S |
| Expensed purchased services ............................................................ | 3,155 | S | S |
| Expensed purchases of software | 107 | 86 | 24.4 |
| Purchased electricity and fuels (except motor fuels) | 128 | 127 | 0.8 |
| Lease and rental payments. | 485 | 518 | -6.4 |
| Purchased repair and maintenance ............. | 115 | 127 | -9.4 |
| Purchased advertising and promotional services | 2,320 | S | S |
| Other operating expenses | 5,744 | S | S |
| Depreciation and amortization charges | 1,750 | S | S |
| Governmental taxes and license fees . | 110 | 121 | -9.1 |
| All other operating expenses ....................................................... | 3,884 | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.4.1 provides estimated measures of sampling variability.

Table 3.4.2. Data Processing, Hosting, and Related Services (NAICS 5182) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ............................................................................................. | 62,764 | 57,330 | 9.5 |
| Sources of Revenue |  |  |  |
| Data processing, IT infrastructure provisioning, and hosting services ................... | 29,772 | 26,978 | 10.4 |
| Business process management services | 18,557 | 16,956 | 9.4 |
| Data management services . | 5,426 | 5,095 | 6.5 |
| Application service provisioning | 3,693 | 3,132 | 17.9 |
| Web site hosting services | S | S | S |
| Collocation services | S | S | S |
| Other operating revenue | S | S | S |
| IT design and development services | S | S | S |
| IT technical support services ......... | S | S | S |
| IT technical consulting services | 976 | 990 | -1.4 |
| Information and document transformation services | 2,690 | 2,508 | 7.3 |
| Software publishing | 1,567 | 1,164 | 34.6 |
| Reselling services for computer hardware and software, retail | 1,115 | 1,116 | -0.1 |
| All other operating revenue | 15,840 | 14,186 | 11.7 |
| Operating Expenses |  |  |  |
| Total ..... | 55,558 | 51,436 | 8.0 |
| Personnel costs | 27,659 | 24,932 | 10.9 |
| Gross annual payroll . | 21,048 | 19,695 | 6.9 |
| Employer's cost for fringe benefits | 3,913 | 3,371 | 16.1 |
| Temporary staff and leased employee expense . | 2,698 | 1,866 | 44.6 |
| Expensed materials, parts and supplies (not for resale) | 1,975 | 1,814 | 8.9 |
| Expensed equipment .............. | 761 | 736 | 3.4 |
| Expensed purchase of other materials, parts, and supplies | 1,214 | 1,077 | 12.7 |
| Expensed purchased services | 7,971 | 7,319 | 8.9 |
| Expensed purchases of software | 1,430 | 1,304 | 9.7 |
| Purchased electricity and fuels (except motor fuels) | 306 | 264 | 15.9 |
| Lease and rental payments. | 3,237 | 2,988 | 8.3 |
| Purchased repair and maintenance .. | 1,782 | 1,681 | 6.0 |
| Purchased advertising and promotional services | 1,217 | 1,081 | 12.6 |
| Other operating expenses | 17,953 | 17,372 | 3.3 |
| Depreciation and amortization charges | 4,238 | 4,690 | -9.6 |
| Governmental taxes and license fees ..................................................... | 369 | 340 | 8.5 |
| All other operating expenses .......................................................... | 13,347 | 12,342 | 8.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.4.2 provides estimated measures of sampling variability.

Table 3.5.1. News Syndicates and Libraries and Archives (NAICS 51911 and 51912) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| NEWS SYNDICATES (NAICS 51911) |  |  |  |
| Operating Revenue |  |  |  |
| Total ............................................................................................ | 2,162 | 1,972 | 9.6 |
| Sources of Revenue |  |  |  |
| Licensing of rights to use syndicated media content | 1,719 | 1,516 | 13.4 |
| All other operating revenue .............................................................. | 443 | 455 | -2.6 |
| Operating Expenses |  |  |  |
| Total. | 1,863 | 1,724 | 8.1 |
| Personnel costs | 1,022 | 934 | 9.4 |
| Gross annual payroll | 826 | 755 | 9.4 |
| Employer's cost for fringe benefits | 191 | 173 | 10.4 |
| Temporary staff and leased employee expense | 6 | 6 | Z |
| Expensed materials, parts and supplies (not for resale) | 25 | 26 | -3.8 |
| Expensed equipment .............. | S | S | S |
| Expensed purchase of other materials, parts, and supplies | 15 | 18 | -16.7 |
| Expensed purchased services .. | 161 | 150 | 7.3 |
| Expensed purchases of software | 6 | 5 | 20.0 |
| Purchased electricity and fuels (except motor fuels) | 6 | 4 | 50.0 |
| Lease and rental payments | 98 | 97 | 1.0 |
| Purchased repair and maintenance | 18 | 17 | 5.9 |
| Purchased advertising and promotional services | S | S | S |
| Other operating expenses | 654 | 614 | 6.5 |
| Depreciation and amortization charges | 90 | 82 | 9.8 |
| Governmental taxes and license fees.... | 121 | 117 | 3.4 |
| All other operating expenses | 444 | 415 | 7.0 |
| LIBRARIES AND ARCHIVES (NAICS 51912) |  |  |  |
| Operating Revenue |  |  |  |
| Total ......................................................................................... | 2,032 | 1,879 | 8.1 |
| Sources of Revenue |  |  |  |
| Contributions, gifts, and grants received | 915 | 840 | 8.9 |
| Investment and property income | 157 | 134 | 17.2 |
| All other revenue ....... | 960 | 905 | 6.1 |
| Operating Expenses |  |  |  |
| Total . | 1,676 | 1,582 | 5.9 |
| Personnel costs | 953 | 893 | 6.7 |
| Gross annual payroll . | 737 | 705 | 4.5 |
| Employer's cost for fringe benefits | 196 | 174 | 12.6 |
| Temporary staff and leased employee expense . | S | 13 | S |
| Expensed materials, parts and supplies (not for resale) | 141 | 137 | 2.9 |
| Expensed equipment. | 23 | 25 | -8.0 |
| Expensed purchase of other materials, parts, and supplies | 118 | 112 | 5.4 |
| Expensed purchased services ............... | 194 | 182 | 6.6 |
| Expensed purchases of software | 13 | 12 | 8.3 |
| Purchased electricity and fuels (except motor fuels) | 40 | 37 | 8.1 |
| Lease and rental payments .......... | 80 | 78 | 2.6 |
| Purchased repair and maintenance ..... | 46 | 42 | 9.5 |
| Purchased advertising and promotional services . | S | S | S |
| Other operating expenses ................. | 388 | 370 | 4.9 |
| Depreciation and amortization charges | 56 | 56 | Z |
| Governmental taxes and license fees . | S | S | S |
| All other operating expenses ........................................................... | 328 | 310 | 5.8 |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.5.1 provides estimated measures of sampling variability.

Table 3.5.2. All Other Information Services (NAICS 51919) - Estimated Sources of Revenue and Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total .... | 2,926 | 2,580 | 13.4 |
| Sources of Revenue |  |  |  |
| Information search and retrieval services | 752 | 680 | 10.6 |
| Information services | 1,406 | 1,185 | 18.6 |
| Media monitoring and analysis | 195 | 189 | 3.2 |
| Advertising . | S | S | S |
| All other operating revenue ................................................................ | 525 | 495 | 6.1 |
| Operating Expenses |  |  |  |
| Total ....................................................................................... | 1,924 | 1,726 | 11.5 |
| Personnel costs | 910 | 833 | 9.2 |
| Gross annual payroll ... | 744 | 679 | 9.6 |
| Employer's cost for fringe benefits | 141 | 136 | 3.7 |
| Temporary staff and leased employee expense | 25 | 18 | 38.9 |
| Expensed materials, parts and supplies (not for resale) | 36 | 39 | -7.7 |
| Expensed equipment . | 17 | 20 | -15.0 |
| Expensed purchase of other materials, parts, and supplies | 19 | 19 | Z |
| Expensed purchased services ..... | S | 243 | S |
| Expensed purchases of software | 13 | 12 | 8.3 |
| Purchased electricity and fuels (except motor fuels) | 8 | 6 | 33.3 |
| Lease and rental payments ........ | 85 | 81 | 4.9 |
| Purchased repair and maintenance | 30 | 25 | 20.0 |
| Purchased advertising and promotional services | S | S | S |
| Other operating expenses ........... | 674 | 610 | 10.5 |
| Depreciation and amortization charges | 170 | 184 | -7.6 |
| Governmental taxes and license fees ................................................... | 7 | 7 | Z |
| All other operating expenses ...................................................... | 498 | 419 | 18.9 |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.5.2 provides estimated measures of sampling variability.

Table 3.6.1. Information Sector (NAICS 51) - Estimated Total Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS <br> code | Kind of business | 2005 | 2004 | 2005/2004 |
| 51 | Information | 809,923 | 784,704 | 3.2 |
| 511 | Publishing industries (except Internet) | 195,815 | 193,091 | 1.4 |
| 5111 | Newspaper, periodical, book, and directory publishers . | 109,119 | 104,811 | 4.1 |
| 51111 | Newspaper publishers | 40,978 | 39,920 | 2.7 |
| 51112 | Periodical publishers | 36,294 | 34,583 | 4.9 |
| 51113 | Book publishers | 17,375 | 16,415 | 5.8 |
| 51114 | Directory and mailing list publishers | 11,295 | 10,722 | 5.3 |
| 51119 | Other publishers | 3,177 | 3,171 | 0.2 |
| 511191 | Greeting card publishers | 1,774 | 1,857 | -4.5 |
| 511199 | All other publishers .... | 1,403 | 1,314 | 6.8 |
| 5112 | Software publishers | 86,696 | 88,280 | -1.8 |
| 512 | Motion picture and sound recording industries | 76,241 | 72,820 | 4.7 |
| 5121 | Motion picture and video industries | 61,406 | 60,288 | 1.9 |
| 5121x | Motion picture and video production and distribution ${ }^{1}$ | 49,279 | 47,959 | 2.8 |
| 51213 | Motion picture and video exhibition | 8,500 | 8,631 | -1.5 |
| 512131 | Motion picture theaters (except drive-ins) | 8,421 | 8,557 | -1.6 |
| 512132 | Drive-in motion picture theaters .......... | S | S | S |
| 51219 | Postproduction services and other motion picture and video industries | 3,627 | 3,698 | -1.9 |
| 512191 | Teleproduction and other postproduction services ......... | 2,857 | 3,002 | -4.8 |
| 512199 | Other motion picture and video industries .. | 770 | 696 | 10.6 |
| 5122 | Sound recording industries | 14,835 | 12,532 | 18.4 |
| 51221 | Record production | 262 | 275 | -4.7 |
| 51222 | Integrated record production and distribution | 11,112 | 8,918 | 24.6 |
| 51223 | Music publishers | 2,184 | 2,164 | 0.9 |
| 51224 | Sound recording studios | 672 | 635 | 5.8 |
| 51229 | Other sound recording industries | 605 | 540 | 12.0 |
| 515 | Broadcasting (except Internet) | 68,010 | 63,709 | 6.8 |
| 5151 | Radio and television broadcasting | 44,376 | 42,268 | 5.0 |
| 51511 | Radio broadcasting | 15,600 | 14,303 | 9.1 |
| 515111 | Radio networks . | 5,450 | 4,389 | 24.2 |
| 515112 | Radio stations . | 10,150 | 9,914 | 2.4 |
| 51512 | Television broadcasting | 28,776 | 27,965 | 2.9 |
| 5152 | Cable and other subscription programming | 23,634 | 21,441 | 10.2 |
| 516 | Internet publishing and broadcasting | 8,918 | 7,583 | 17.6 |
| 517 | Telecommunications | 382,374 | 372,243 | 2.7 |
| 5171 | Wired telecommunications carriers | 176,600 | 187,746 | -5.9 |
| 5172 | Wireless telecommunications carriers (except satellite) | 123,817 | 106,688 | 16.1 |
| 517211 | Paging | 1,736 | 1,550 | 12.0 |
| 517212 | Cellular and other wireless telecommunications | 122,081 | 105,138 | 16.1 |
| 5173 | Telecommunications resellers | 6,759 | 5,981 | 13.0 |
| 5174 | Satellite telecommunications | 4,841 | 5,826 | -16.9 |
| 5175 | Cable and other program distribution | 69,031 | 64,957 | 6.3 |
| 5179 | Other telecommunications. | 1,326 | 1,045 | 26.9 |

[^1]Table 3.6.1. Information Sector (NAICS 51) - Estimated Total Expenses for Employer Firms: 2004 Through 2005—Con. [Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| code | Kind of business | 2005 | 2004 | 2005/2004 |
| 518 | Internet service providers, web search portals, and data processing services . | 73,102 | 70,226 | 4.1 |
| 5181 | Internet service providers and web search portals | 17,544 | 18,790 | -6.6 |
| 518111 | Internet service providers. | 14,283 | 16,301 | -12.4 |
| 518112 | Web search portals. | 3,261 | 2,489 | 31.0 |
| 5182 | Data processing, hosting, and related services | 55,558 | 51,436 | 8.0 |
| 519 | Other information services | 5,463 | 5,032 | 8.6 |
| 51911 | News syndicates .. | 1,863 | 1,724 | 8.1 |
| 51912 | Libraries and archives .. | 1,676 | 1,582 | 5.9 |
| 51919 | All other information services ................................................. | 1,924 | 1,726 | 11.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 51211 (motion picture and video production) and NAICS 51212 (motion picture and video distribution).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.6.1 provides estimated measures of sampling variability.

Table 3.6.2. Publishing Industries (except Internet) (NAICS 511), Motion Picture and Sound Recording Industries (NAICS 512), Broadcasting (except Internet) (NAICS 515), Internet Publishing and Broadcasting (NAICS 516),

Telecommunications (NAICS 517), Internet Service Providers, Web Search Portals, and Data Processing Services (NAICS 518), and Other Information Services (NAICS 519) - Selected Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| PUBLISHING INDUSTRIES (NAICS 511) Operating Expenses |  |  |  |
|  |  |  |  |  |  |
| Total . | 195,815 | 193,091 | 1.4 |
| Personnel costs | 94,553 | 93,501 | 1.1 |
| Gross annual payroll . | 75,720 | 76,183 | -0.6 |
| Employer's cost for fringe benefits | 15,219 | 14,122 | 7.8 |
| Temporary staff and leased employee expense | 3,615 | 3,196 | 13.1 |
| Expensed materials, parts and supplies (not for resale) | 9,712 | 10,721 | -9.4 |
| Expensed equipment ....... | 1,182 | 1,123 | 5.3 |
| Expensed purchase of other materials, parts, and supplies | 8,530 | 9,599 | -11.1 |
| Expensed purchased services .. | 25,472 | 24,543 | 3.8 |
| Expensed purchases of software | 1,352 | 1,608 | -15.9 |
| Purchased electricity and fuels (except motor fuels) | 847 | 746 | 13.5 |
| Lease and rental payments .... | 4,978 | 5,022 | -0.9 |
| Purchased repair and maintenance | 1,294 | 1,172 | 10.4 |
| Purchased advertising and promotional services | 9,824 | 9,335 | 5.2 |
| Purchased printing services ............ | 6,961 | 6,400 | 8.8 |
| Purchased software reproduction | S | S | S |
| Other operating expenses | 66,078 | 64,325 | 2.7 |
| Depreciation and amortization charges | 9,955 | 9,465 | 5.2 |
| Governmental taxes and license fees .. | 1,102 | 1,031 | 6.9 |
| All other operating expenses. | 55,021 | 53,828 | 2.2 |
| MOTION PICTURE AND SOUND RECORDING INDUSTRIES (NAICS 512) |  |  |  |
| Operating Expenses |  |  |  |
| Total . | 76,241 | 72,820 | 4.7 |
| Personnel costs | 18,552 | 17,132 | 8.3 |
| Gross annual payroll ..... | 16,121 | 14,812 | 8.8 |
| Employer's cost for fringe benefits | 1,819 | 1,730 | 5.1 |
| Temporary staff and leased employee expense . | 613 | 591 | 3.7 |
| Expensed materials, parts and supplies (not for resale) | 1,701 | 1,636 | 4.0 |
| Expensed equipment .......... | 253 | 247 | 2.4 |
| Expensed purchase of other materials, parts, and supplies | 1,447 | 1,390 | 4.1 |
| Expensed purchased services . | 12,812 | 11,933 | 7.4 |
| Expensed purchases of software | 152 | 112 | 35.7 |
| Purchased electricity and fuels (except motor fuels) | 451 | 430 | 4.9 |
| Lease and rental payments ........ | 3,401 | 3,144 | 8.2 |
| Purchased repair and maintenance ........... | 580 | 557 | 4.1 |
| Purchased advertising and promotional services | 8,228 | 7,690 | 7.0 |
| Other operating expenses ................. | 43,177 | 42,117 | 2.5 |
| Depreciation and amortization charges | 4,261 | 4,634 | -8.0 |
| Governmental taxes and license fees | 1,229 | 1,127 | 9.1 |
| All other operating expenses .. | 37,687 | 36,356 | 3.7 |

See footnotes at end of table.

Table 3.6.2. Publishing Industries (except Internet) (NAICS 511), Motion Picture and Sound Recording Industries (NAICS 512), Broadcasting (except Internet) (NAICS 515), Internet Publishing and Broadcasting (NAICS 516),

Telecommunications (NAICS 517), Internet Service Providers, Web Search Portals, and Data Processing Services (NAICS 518), and Other Information Services (NAICS 519) - Selected Expenses for Employer Firms: 2004 Through 2005 -Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| BROADCASTING (EXCEPT INTERNET) (NAICS 515) |  |  |  |
| Operating Expenses |  |  |  |
| Total . | 68,010 | 63,709 | 6.8 |
| Personnel costs | 18,544 | 17,215 | 7.7 |
| Gross annual payroll | 15,408 | 14,340 | 7.4 |
| Employer's cost for fringe benefits | 2,387 | 2,180 | 9.5 |
| Temporary staff and leased employee expense | 749 | 695 | 7.8 |
| Expensed materials, parts and supplies (not for resale) | 886 | 786 | 12.7 |
| Expensed equipment .. | 267 | 252 | 6.0 |
| Expensed purchase of other materials, parts, and supplies | 619 | 534 | 15.9 |
| Expensed purchased services .. | 6,598 | 5,980 | 10.3 |
| Expensed purchases of software | 139 | 131 | 6.1 |
| Purchased electricity and fuels (except motor fuels) | 546 | 528 | 3.4 |
| Lease and rental payments ... | 1,412 | 1,278 | 10.5 |
| Purchased repair and maintenance | 440 | S | S |
| Purchased advertising and promotional services | 4,061 | 3,599 | 12.8 |
| Other operating expenses | 41,982 | 39,728 | 5.7 |
| Program and production costs . | 12,568 | 11,626 | 8.1 |
| Broadcast rights and music license fees | 12,947 | 12,523 | 3.4 |
| Network compensation fees (networks only) | 952 | 904 | 5.3 |
| Depreciation and amortization charges | 3,804 | 3,821 | -0.4 |
| Governmental taxes and license fees | 780 | 790 | -1.3 |
| All other operating expenses . | 10,931 | 10,063 | 8.6 |
| INTERNET PUBLISHING AND BROADCASTING (NAICS 516) |  |  |  |
| Operating Expenses |  |  |  |
| Total . | 8,918 | 7,583 | 17.6 |
| Personnel costs | 3,838 | 3,358 | 14.3 |
| Gross annual payroll . | 3,260 | 2,747 | 18.7 |
| Employer's cost for fringe benefits . | 419 | 360 | 16.4 |
| Temporary staff and leased employee expense | 160 | 251 | -36.3 |
| Expensed materials, parts and supplies (not for resale) | 224 | 268 | -16.4 |
| Expensed equipment ........ | 78 | 102 | -23.5 |
| Expensed purchase of other materials, parts, and supplies | S | 166 | S |
| Expensed purchased services .............................................................. | 1,401 | 1,227 | 14.2 |
| Expensed purchases of software | 66 | 61 | 8.2 |
| Purchased electricity and fuels (except motor fuels) | 17 | 20 | -15.0 |
| Lease and rental payments ........ | 290 | 303 | -4.3 |
| Purchased repair and maintenance | 77 | 36 | 113.9 |
| Purchased advertising and promotional services | 951 | 807 | 17.8 |
| Other operating expenses . | 3,455 | 2,730 | 26.6 |
| Depreciation and amortization charges | 614 | 360 | 70.6 |
| Governmental taxes and license fees | 85 | 27 | 214.8 |
| All other operating expenses ......................................................... | 2,755 | 2,343 | 17.6 |

[^2]Table 3.6.2. Publishing Industries (except Internet) (NAICS 511), Motion Picture and Sound Recording Industries (NAICS 512), Broadcasting (except Internet) (NAICS 515), Internet Publishing and Broadcasting (NAICS 516),

Telecommunications (NAICS 517), Internet Service Providers, Web Search Portals, and Data Processing Services (NAICS 518), and Other Information Services (NAICS 519) - Selected Expenses for Employer Firms: 2004 Through 2005 -Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| TELECOMMUNICATIONS (NAICS 517) |  |  |  |
| Operating Expenses |  |  |  |
| Total . | 382,374 | 372,243 | 2.7 |
| Personnel costs | 98,702 | 98,507 | 0.2 |
| Gross annual payroll | 68,130 | 66,808 | 2.0 |
| Employer's cost for fringe benefits | 23,158 | 24,797 | -6.6 |
| Temporary staff and leased employee expense | 7,413 | 6,902 | 7.4 |
| Expensed materials, parts and supplies (not for resale) | 17,189 | 16,703 | 2.9 |
| Expensed equipment | 2,587 | 2,440 | 6.0 |
| Expensed purchase of other materials, parts, and supplies | 14,602 | 14,263 | 2.4 |
| Expensed purchased services .... | 32,694 | 32,651 | 0.1 |
| Expensed purchases of software | 2,923 | 2,856 | 2.3 |
| Purchased electricity and fuels (except motor fuels) | 3,088 | 3,079 | 0.3 |
| Lease and rental payments | 10,561 | 10,036 | 5.2 |
| Purchased repair and maintenance | 4,023 | 4,585 | -12.3 |
| Purchased advertising and promotional services | 12,099 | 12,096 | Z |
| Other operating expenses | 233,789 | 224,382 | 4.2 |
| Access charges | 37,254 | 38,286 | -2.7 |
| Universal service contributions (USC) and other similar charges | 6,227 | 4,696 | 32.6 |
| Program and production costs | 22,162 | 20,363 | 8.8 |
| Depreciation and amortization charges | 74,117 | 72,326 | 2.5 |
| Governmental taxes and license fees | 7,126 | 7,346 | -3.0 |
| All other operating expenses | 86,903 | 81,365 | 6.8 |
| INTERNET SERVICE PROVIDERS, WEB SEARCH PORTALS, AND DATA PROCESSING (NAICS 518) |  |  |  |
| Operating Expenses |  |  |  |
| Total . | 73,102 | 70,226 | 4.1 |
| Personnel costs | 34,638 | 31,797 | 8.9 |
| Gross annual payroll | 26,146 | 24,521 | 6.6 |
| Employer's cost for fringe benefits | 5,148 | 4,614 | 11.6 |
| Temporary staff and leased employee expense | 3,344 | 2,662 | 25.6 |
| Expensed materials, parts and supplies (not for resale) | 2,220 | 2,093 | 6.1 |
| Expensed equipment .............. | 902 | 887 | 1.7 |
| Expensed purchase of other materials, parts, and supplies | 1,318 | 1,206 | 9.3 |
| Expensed purchased services | 11,597 | 11,605 | -0.1 |
| Expensed purchases of software | 1,560 | 1,408 | 10.8 |
| Purchased electricity and fuels (except motor fuels) | 443 | 397 | 11.6 |
| Lease and rental payments | 3,795 | 3,567 | 6.4 |
| Purchased repair and maintenance .... | 1,922 | 1,825 | 5.3 |
| Purchased advertising and promotional services | 3,878 | S | S |
| Other operating expenses ...... | 24,648 | 24,731 | -0.3 |
| Depreciation and amortization charges | 6,181 | 6,849 | -9.8 |
| Governmental taxes and license fees | 508 | 485 | 4.7 |
| All other operating expenses ... | 17,959 | 17,398 | 3.2 |

See footnotes at end of table.

Table 3.6.2. Publishing Industries (except Internet) (NAICS 511), Motion Picture and Sound Recording Industries (NAICS 512), Broadcasting (except Internet) (NAICS 515), Internet Publishing and Broadcasting (NAICS 516),

Telecommunications (NAICS 517), Internet Service Providers, Web Search Portals, and Data Processing Services (NAICS 518), and Other Information Services (NAICS 519) - Selected Expenses for Employer Firms: 2004 Through 2005 -Con. [Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| OTHER INFORMATION SERVICES (NAICS 519) |  |  |  |
| Operating Expenses |  |  |  |
| Total . | 5,463 | 5,032 | 8.6 |
| Personnel costs | 2,885 | 2,660 | 8.5 |
| Gross annual payroll | 2,306 | 2,139 | 7.8 |
| Employer's cost for fringe benefits | 529 | 484 | 9.3 |
| Temporary staff and leased employee expense | 50 | 37 | 35.1 |
| Expensed materials, parts and supplies (not for resale) | 203 | 201 | 1.0 |
| Expensed equipment | 50 | 53 | -5.7 |
| Expensed purchase of other materials, parts, and supplies | 153 | 148 | 3.4 |
| Expensed purchased services ............................................................... | 659 | 576 | 14.4 |
| Expensed purchases of software | 32 | 30 | 6.7 |
| Purchased electricity and fuels (except motor fuels) | 53 | 47 | 12.8 |
| Lease and rental payments ....... | 262 | 255 | 2.7 |
| Purchased repair and maintenance | 94 | 84 | 11.9 |
| Purchased advertising and promotional services | S | 160 | S |
| Other operating expenses ......... | 1,717 | 1,594 | 7.7 |
| Depreciation and amortization charges | 316 | 321 | -1.6 |
| Governmental taxes and license fees. | 132 | 129 | 2.3 |
| All other operating expenses .......................................................... | 1,270 | 1,144 | 11.0 |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-3.6.2 provides estimated measures of sampling variability.

## Chapter 4. Securities Intermediation and Related Services

Table 4.1. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 523x | Securities, commodity contracts, and other financial investment activities ${ }^{1}$ $\qquad$ | 411,331 | 349,166 | 311,525 | 292,647 | 331,775 | 384,992 | 329,717 | 276,536 |
| 5231 | Securities and commodity contracts intermediation and brokerage . | 298,016 | 250,080 | 225,299 | 212,237 | 248,132 | 296,045 | 251,154 | 209,284 |
| 52311 | Investment banking and securities dealing | 158,868 | 127,257 | 108,306 | 98,930 | 121,942 | 145,416 | 130,292 | 108,286 |
| 52312 | Securities brokerage | 131,101 | 115,626 | 110,689 | 107,199 | 120,048 | 144,631 | 115,033 | 95,365 |
| 52313 | Commodity contracts dealing | 4,142 | 3,858 | 3,329 | 3,044 | 3,037 | 2,945 | 2,772 | 2,503 |
| 52314 | Commodity contracts brokerage | 3,905 | 3,339 | 2,975 | 3,064 | 3,105 | 3,053 | 3,057 | 3,130 |
| 5239x | Other financial investment activities ${ }^{2}$ | 113,315 | 99,086 | 86,226 | 80,410 | 83,643 | 88,947 | 78,563 | 67,252 |
| 52392 | Portfolio management | 91,120 | 80,872 | 71,535 | 67,370 | 71,389 | 75,349 | 66,523 | 57,687 |
| 52393 | Investment advice ................................................... | 22,195 | 18,214 | 14,691 | 13,040 | 12,254 | 13,598 | 12,040 | 9,565 |

${ }^{1}$ Includes NAICS 5231 (Securities and commodity contracts intermediation and brokerage) and NAICS 5239 (Other financial investment activities).
${ }^{2}$ Excludes NAICS 52391 (Miscellaneous intermediation) and NAICS 52399 (All other financial investment activities).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-4.1 provides estimated measures of sampling variability.

Table 4.2. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Year-to-Year Percent Change in Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates have been adjusted using results of the 2002
Economic Census]

| NAICS code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 523x | Securities, commodity contracts, and other financial investment activities ${ }^{1}$. | 17.8 | 12.1 | 6.5 | -11.8 | -13.8 | 16.8 | 19.2 |
| 5231 | Securities and commodity contracts intermediation and brokerage . | 19.2 | 11.0 | 6.2 | -14.5 | -16.2 | 17.9 | 20.0 |
| 52311 | Investment banking and securities dealing ......................... | 24.8 | 17.5 | 9.5 | -18.9 | -16.1 | 11.6 | 20.3 |
| 52312 | Securities brokerage | 13.4 | 4.5 | 3.3 | -10.7 | -17.0 | 25.7 | 20.6 |
| 52313 | Commodity contracts dealing | 7.4 | 15.9 | 9.4 | 0.2 | 3.1 | 6.2 | 10.7 |
| 52314 | Commodity contracts brokerage ................................... | 17.0 | 12.2 | -2.9 | -1.3 | 1.7 | -0.1 | -2.3 |
| 5239x | Other financial investment activities ${ }^{2}$ | 14.4 | 14.9 | 7.2 | -3.9 | -6.0 | 13.2 | 16.8 |
| 52392 | Portfolio management ............................................... | 12.7 | 13.1 | 6.2 | -5.6 | -5.3 | 13.3 | 15.3 |
| 52393 | Investment advice ................................................... | 21.9 | 24.0 | 12.7 | 6.4 | -9.9 | 12.9 | 25.9 |

${ }^{1}$ Includes NAICS 5231 (Securities and commodity contracts intermediation and brokerage) and NAICS 5239 (Other financial investment activities).
${ }^{2}$ Excludes NAICS 52391 (Miscellaneous intermediation) and NAICS 52399 (All other financial investment activities).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-4.1 provides estimated measures of sampling variability.

Table 4.3. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Export Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 523x | Securities, commodity contracts, and other financial investment activities ${ }^{1}$ | 9,358 | 8,764 | 6.8 |
| 5231 | Securities and commodity contracts intermediation and brokerage | 3,879 | 3,908 | -0.7 |
| 52311 | Investment banking and securities dealing. | S | 577 | S |
| 52312 | Securities brokerage . | 1,863 | 1,727 | 7.9 |
| 52313 | Commodity contracts dealing | 1,082 | 1,418 | -23.7 |
| 52314 | Commodity contracts brokerage ............................................... | S | 186 | S |
| 5239x | Other financial investment activities ${ }^{2}$ | 5,479 | 4,856 | 12.8 |
| 52392 | Portfolio management ........................................................... | 5,170 | S | S |
| 52393 | Investment advice ............................................................ | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 5231 (Securities and commodity contracts intermediation and brokerage) and NAICS 5239 (Other financial investment activities).
${ }^{2}$ Excludes NAICS 52391 (Miscellaneous intermediation) and NAICS 52399 (All other financial investment activities).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-4.2 provides estimated measures of sampling variability.

Table 4.4. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| INVESTMENT BANKING AND SECURITIES DEALING |  |  |  |
| AND BROKERAGE (NAICS 5231Y) ${ }^{1}$ |  |  |  |
| Operating Revenue |  |  |  |
| Total ............................................................................................ | 289,970 | 242,883 | 19.4 |
| Sources of Revenue |  |  |  |
| Securities origination products | 22,104 | 22,881 | -3.4 |
| Brokering and dealing products - debt instruments | 47,910 | 45,506 | 5.3 |
| Brokering and dealing products - equities | 37,308 | 44,255 | -15.7 |
| Brokering and dealing products - derivative contracts | 9,411 | -4,795 | 296.3 |
| Brokering and dealing investment company securities | 15,121 | 14,095 | 7.3 |
| Repurchase agreements - net gains (losses) | 5,832 | 2,749 | 112.1 |
| Trading debt instruments on own account - net gains (losses) | 5,941 | 6,286 | -5.5 |
| Trading equities on own account - net gains (losses) | 8,630 | S | S |
| Trading derivative contracts on own account - net gains (losses) | 4,323 | S | S |
| Financial planning and investment management services for individuals | 18,791 | 16,313 | 15.2 |
| Financial planning and investment management services for businesses | 14,704 | 12,665 | 16.1 |
| Financial planning and investment management services for governments | S | S | S |
| All other operating revenue | 99,660 | 68,582 | 45.3 |
| COMMODITY CONTRACTS DEALING AND BROKERAGE (NAICS 5231X) ${ }^{\mathbf{2}}$ |  |  |  |
| Operating Revenue |  |  |  |
| Total. | 8,047 | 7,197 | 11.8 |
| Sources of Revenue |  |  |  |
| Brokering and dealing products - derivative contracts | 2,381 | 1,932 | 23.2 |
| Brokering and dealing products - equities | 249 | 227 | 9.7 |
| Brokering and dealing foreign currency fees - wholesale | 163 | 158 | 3.2 |
| Brokering and dealing other financial instruments | 580 | 244 | 137.7 |
| Trading derivative contracts on own account - net gains (losses) | S | S | S |
| Trading foreign currency on own account - net gains (losses) | 68 | 107 | -36.4 |
| Management of financial market clearing products | 832 | S | S |
| All other operating revenue . | 2,857 | 3,436 | -16.9 |
| OTHER FINANCIAL INVESTMENT ACTIVITIES (NAICS 5239X) ${ }^{3}$ |  |  |  |
| Operating Revenue |  |  |  |
| Total .... | 113,315 | 99,086 | 14.4 |
| Sources of Revenue |  |  |  |
| Financial planning and investment management services for individuals ... | 23,187 | 20,352 | 13.9 |
| Financial planning and investment management services for businesses | 45,035 | 38,116 | 18.2 |
| Financial planning and investment management services for governments | 2,087 | 1,862 | 12.1 |
| Brokering and dealing products - equities | 6,472 | 6,215 | 4.1 |
| Trust products ........... | 4,953 | 4,529 | 9.4 |
| All other operating revenue ................................. | 31,581 | 28,012 | 12.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 52311 (investment banking and securities dealing) and NAICS 52312 (securities brokerage).
${ }^{2}$ Includes NAICS 52313 (commodity contracts dealing) and NAICS 52314 (commodity contracts brokerage).
${ }^{3}$ Excludes NAICS 52391 (Miscellaneous intermediation) and NAICS 52399 (All other financial investment activities).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-4.3 provides estimated measures of sampling variability.

Table 4.5. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Total Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2005/2004 |
| 523x | Securities, commodity contracts, and other financial investment activities ${ }^{1}$ | 299,485 | 253,008 | 18.4 |
| 5231 | Securities and commodity contracts intermediation and brokerage ..... | 215,965 | 179,477 | 20.3 |
| 52311 | Investment banking and securities dealing | 98,869 | 76,948 | 28.5 |
| 52312 | Securities brokerage | 112,400 | 98,546 | 14.1 |
| 52313 | Commodity contracts dealing | 1,860 | 1,603 | 16.0 |
| 52314 | Commodity contracts brokerage | 2,836 | 2,380 | 19.2 |
| 5239x | Other financial investment activities ${ }^{2}$ | 83,520 | 73,531 | 13.6 |
| 52392 | Portfolio management .. | 66,512 | 58,770 | 13.2 |
| 52393 | Investment advice | 17,008 | 14,761 | 15.2 |

${ }^{T}$ Includes NAICS 5231 (Securities and commodity contracts intermediation and brokerage) and NAICS 5239 (Other financial investment activities).
${ }^{2}$ Excludes NAICS 52391 (Miscellaneous intermediation) and NAICS 52399 (All other financial investment activities).
Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-4.4 provides estimated measures of sampling variability.

Table 4.6. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Selected Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Expenses |  |  |  |
| Total ......................................................................................... | 299,485 | 253,008 | 18.4 |
| Personnel costs | 142,561 | 128,519 | 10.9 |
| Gross annual payroll | 120,569 | 108,426 | 11.2 |
| Employer's cost for fringe benefits | 18,517 | 16,956 | 9.2 |
| Temporary staff and leased employee expense ............................................ | 3,474 | 3,137 | 10.7 |
| Expensed materials, parts and supplies (not for resale) | 3,676 | 3,266 | 12.6 |
| Expensed equipment. | 2,022 | 1,818 | 11.2 |
| Expensed purchase of other materials, parts, and supplies .............................. | 1,654 | 1,449 | 14.1 |
| Expensed purchased services | 20,226 | 19,122 | 5.8 |
| Expensed purchases of software | 2,687 | 3,247 | -17.2 |
| Purchased electricity and fuels (except motor fuels) | 528 | 421 | 25.4 |
| Lease and rental payments | 9,069 | 8,676 | 4.5 |
| Purchased repair and maintenance | 2,128 | 1,847 | 15.2 |
| Purchased advertising and promotional services | 5,813 | 4,930 | 17.9 |
| Other operating expenses | 133,023 | 102,101 | 30.3 |
| Depreciation and amortization charges | 8,840 | 7,824 | 13.0 |
| Governmental taxes and license fees | 2,709 | S | S |
| Operating interest expense ..... | 46,494 | 24,523 | 89.6 |
| All other operating expenses ................................................................ | 74,980 | 67,354 | 11.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-4.5 provides estimated measures of sampling variability.

## Chapter 5. Rental and Leasing Services

Table 5.1. Rental and Leasing Services (NAICS 532) - Estimated Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 532 | Rental and leasing services | 109,959 | 102,863 | 96,387 | 95,108 | 96,932 | 98,504 | 91,207 | 82,990 |
| 5321 | Automotive equipment rental and leasing | 43,785 | 41,126 | 37,007 | 35,779 | 36,035 | 37,231 | 34,821 | 31,528 |
| 53211 | Passenger car rental and leasing | 25,957 | 24,793 | 23,007 | 22,683 | 22,485 | 22,949 | 21,366 | 19,361 |
| 532111 | Passenger car rental | 21,378 | 20,428 | 18,650 | 18,621 | 18,607 | 18,971 | 17,517 | 15,651 |
| 532112 | Passenger car leasing | 4,579 | 4,365 | 4,357 | 4,062 | 3,878 | 3,978 | 3,849 | 3,710 |
| 53212 | Truck, utility trailer, and rv (recreational vehicle) rental and leasing | 17,828 | 16,333 | 14,000 | 13,096 | 13,550 | 14,282 | 13,455 | 12,167 |
| 5322 | Consumer goods rental | 23,641 | 23,412 | 21,923 | 20,701 | 20,760 | 20,159 | 19,399 | 17,759 |
| 53221 | Consumer electronics and appliances rental | 3,787 | 3,706 | 3,463 | 3,456 | 3,292 | 3,017 | 2,835 | 2,926 |
| 53222 | Formal wear and costume rental | S | S | 875 | 922 | 891 | 869 | 857 | 789 |
| 53223 | Video tape and disc rental | 10,243 | 10,604 | 10,053 | 9,364 | 9,584 | 9,569 | 9,303 | 7,988 |
| 53229 | Other consumer goods rental | 8,868 | 8,314 | 7,532 | 6,959 | 6,993 | 6,704 | 6,404 | 6,056 |
| 532291 | Home health equipment rental . | 4,855 | 4,667 | 4,240 | 3,818 | 3,607 | 3,211 | 2,957 | 2,893 |
| 53229x | All other consumer goods rental ${ }^{1}$ | 4,013 | 3,647 | 3,292 | 3,141 | 3,386 | 3,493 | 3,447 | 3,163 |
| 5323 | General rental centers . | 3,791 | 3,710 | 3,611 | 3,387 | 3,337 | 3,636 | 3,395 | 2,989 |
| 5324 | Commercial and industrial machinery and equipment rental and leasing $\qquad$ | 38,742 | 34,615 | 33,846 | 35,241 | 36,800 | 37,478 | 33,592 | 30,714 |
| 53241 | Construction, transportation, mining, and forestry machinery and equipment rental and leasing ......... | 20,790 | 17,991 | 18,388 | 18,414 | 18,631 | 18,016 | 15,234 | 13,677 |
| 53242 | Office machinery and equipment rental and leasing ... | 2,974 | 2,642 | 3,326 | 4,380 | 6,000 | 7,125 | 6,632 | 5,860 |
| 53249 | Other commercial and industrial machinery and equipment rental and leasing | 14,978 | 13,982 | 12,132 | 12,447 | 12,169 | 12,337 | 11,726 | 11,177 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 532292 (Recreational goods rental) and 532299 (All other consumer goods rental).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-5.1 provides estimated measures of sampling variability.

Table 5.2. Rental and Leasing Services (NAICS 532) - Estimated Year-to-Year Percent Change in Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 532 | Rental and leasing services | 6.9 | 6.7 | 1.3 | -1.9 | -1.6 | 8.0 | 9.9 |
| 5321 | Automotive equipment rental and leasing .......................... | 6.5 | 11.1 | 3.4 | -0.7 | -3.2 | 6.9 | 10.4 |
| 53211 | Passenger car rental and leasing | 4.7 | 7.8 | 1.4 | 0.9 | -2.0 | 7.4 | 10.4 |
| 532111 | Passenger car rental | 4.7 | 9.5 | 0.2 | 0.1 | -1.9 | 8.3 | 11.9 |
| 532112 | Passenger car leasing | 4.9 | 0.2 | 7.3 | 4.7 | -2.5 | 3.4 | 3.7 |
| 53212 | Truck, utility trailer, and rv (recreational vehicle) rental and leasing $\qquad$ | 9.2 | 16.7 | 6.9 | -3.4 | -5.1 | 6.1 | 10.6 |
| 5322 | Consumer goods rental | 1.0 | 6.8 | 5.9 | -0.3 | 3.0 | 3.9 | 9.2 |
| 53221 | Consumer electronics and appliances rental | 2.2 | 7.0 | 0.2 | 5.0 | 9.1 | 6.4 | -3.1 |
| 53222 | Formal wear and costume rental | S | S | -5.1 | 3.5 | 2.5 | 1.4 | 8.6 |
| 53223 | Video tape and disc rental | -3.4 | 5.5 | 7.4 | -2.3 | 0.2 | 2.9 | 16.5 |
| 53229 | Other consumer goods rental | 6.7 | 10.4 | 8.2 | -0.5 | 4.3 | 4.7 | 5.7 |
| 532291 | Home health equipment rental | 4.0 | 10.1 | 11.1 | 5.8 | 12.3 | 8.6 | 2.2 |
| 53229x | All other consumer goods rental ${ }^{1}$. | 10.0 | 10.8 | 4.8 | -7.2 | -3.1 | 1.3 | 9.0 |
| 5323 | General rental centers | 2.2 | 2.7 | 6.6 | 1.5 | -8.2 | 7.1 | 13.6 |
| 5324 | Commercial and industrial machinery and equipment rental and leasing $\qquad$ | 11.9 | 2.3 | -4.0 | -4.2 | -1.8 | 11.6 | 9.4 |
| 53241 | Construction, transportation, mining, and forestry machinery and equipment rental and leasing $\qquad$ | 15.6 | -2.2 | -0.1 | -1.2 | 3.4 | 18.3 | 11.4 |
| 53242 | Office machinery and equipment rental and leasing ............... | 12.6 | -20.6 | -24.1 | -27.0 | -15.8 | 7.4 | 13.2 |
| 53249 | Other commercial and industrial machinery and equipment rental and leasing | 7.1 | 15.2 | -2.5 | 2.3 | -1.4 | 5.2 | 4.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 532292 (Recreational goods rental) and 532299 (All other consumer goods rental).
Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-5.1 provides estimated measures of sampling variability.

Table 5.3. Rental and Leasing Services (NAICS 532) - Estimated Export Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS <br> code | Kind of business | 2005 | 2004 | 2005/2004 |
| 532 | Rental and leasing services | 1,212 | 1,111 | 9.1 |
| 5321 | Automotive equipment rental and leasing | 744 | 606 | 22.8 |
| 53211 | Passenger car rental and leasing | 696 | 582 | 19.6 |
| 532111 | Passenger car rental | 696 | 582 | 19.6 |
| 532112 | Passenger car leasing | NA | NA | NA |
| 53212 | Truck, utility trailer, and rv (recreational vehicle) rental and leasing $\qquad$ | S | 24 | S |
| 5322 | Consumer goods rental | 13 | 16 | -18.8 |
| 53221 | Consumer electronics and appliances rental | S | S | S |
| 53222 | Formal wear and costume rental | NA | NA | NA |
| 53223 | Video tape and disc rental | S | S | S |
| 53229 | Other consumer goods rental | 7 | 10 | -30.0 |
| 532291 | Home health equipment rental | 7 | 10 | -30.0 |
| 53229x | All other consumer goods rental ${ }^{1}$ | NA | NA | NA |
| 5323 | General rental centers | 16 | 19 | -15.8 |
| 5324 | Commercial and industrial machinery and equipment rental and leasing $\qquad$ | S | S | S |
| 53241 | Construction, transportation, mining, and forestry machinery and equipment rental and leasing ......... | S | S | S |
| 53242 | Office machinery and equipment rental and leasing | S | S | S |
| 53249 | Other commercial and industrial machinery and equipment rental and leasing | 164 | 162 | 1.2 |

NA Not available. S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 532292 (Recreational goods rental) and 532299 (All other consumer goods rental).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-5.2 provides estimated measures of sampling variability.

Table 5.4. Rental and Leasing Services (NAICS 532) - Estimated Total Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 532 | Rental and leasing services | 84,286 | 80,077 | 5.3 |
| 5321 | Automotive equipment rental and leasing | 37,018 | 34,999 | 5.8 |
| 53211 | Passenger car rental and leasing | 21,774 | 20,902 | 4.2 |
| 532111 | Passenger car rental | 18,438 | 17,700 | 4.2 |
| 532112 | Passenger car leasing . | 3,335 | 3,202 | 4.2 |
| 53212 | Truck, utility trailer, and rv (recreational vehicle) rental and leasing $\qquad$ | 15,245 | 14,097 | 8.1 |
| 5322 | Consumer goods rental | 17,694 | 16,577 | 6.7 |
| 53221 | Consumer electronics and appliances rental | 3,298 | 3,188 | 3.5 |
| 53222 | Formal wear and costume rental | 533 | 562 | -5.2 |
| 53223 | Video tape and disc rental . | 7,938 | 7,394 | 7.4 |
| 53229 | Other consumer goods rental | 5,924 | 5,434 | 9.0 |
| 532291 | Home health equipment rental | 3,071 | 2,860 | 7.4 |
| 53229x | All other consumer goods rental ${ }^{1}$. | 2,854 | 2,573 | 10.9 |
| 5323 | General rental centers ... | 3,054 | 3,102 | -1.5 |
| 5324 | Commercial and industrial machinery and equipment rental and leasing | 26,520 | 25,399 | 4.4 |
| 53241 | Construction, transportation, mining, and forestry machinery and equipment rental and leasing ..... | 14,316 | 14,045 | 1.9 |
| 53242 | Office machinery and equipment rental and leasing ....................... | 1,281 | 1,103 | 16.1 |
| 53249 | Other commercial and industrial machinery and equipment rental and leasing | 10,922 | 10,251 | 6.5 |

${ }^{1}$ Includes NAICS 532292 (Recreational goods rental) and 532299 (All other consumer goods rental).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-5.3 provides estimated measures of sampling variability.

Table 5.5. Rental and Leasing Services (NAICS 532) - Selected Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  | Percent change |
| :---: | :---: | :---: | :---: |
| Kind of business | 2005 | 2004 | 2005/2004 |
| Operating Expenses |  |  |  |
| Total ................................................................................................... | 84,286 | 80,077 | 5.3 |
| Personnel costs | 25,781 | 24,235 | 6.4 |
| Gross annual payroll | 21,203 | 19,902 | 6.5 |
| Employer's cost for fringe benefits | 3,562 | 3,417 | 4.2 |
| Temporary staff and leased employee expense | 1,016 | 916 | 10.9 |
| Expensed materials, parts and supplies (not for resale) | 5,088 | 4,734 | 7.5 |
| Expensed equipment .............. | 522 | 484 | 7.9 |
| Expensed purchase of other materials, parts, and supplies | 4,566 | 4,249 | 7.5 |
| Expensed purchased services | 11,916 | 11,496 | 3.7 |
| Expensed purchases of software | 223 | 207 | 7.7 |
| Purchased electricity and fuels (except motor fuels) | 736 | 673 | 9.4 |
| Lease and rental payments | 6,178 | 5,972 | 3.4 |
| Purchased repair and maintenance | 2,924 | 2,882 | 1.5 |
| Purchased advertising and promotional services | 1,854 | 1,762 | 5.2 |
| Other operating expenses | 41,501 | 39,612 | 4.8 |
| Depreciation and amortization charges | 18,815 | 18,061 | 4.2 |
| Governmental taxes and license fees | 1,485 | 1,406 | 5.6 |
| All other operating expenses | 21,201 | 20,146 | 5.2 |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-5.4 provides estimated measures of sampling variability.

## Chapter 6. Professional, Scientific, and Technical Services

## Table 6.1. Professional, Scientific, and Technical Services (Except Notaries)(NAICS 54) - Estimated Revenue for Taxable Employer Firms: 1998 Through 2005

[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | Professional, scientific, and technical services (except notaries) .. | 1,058,632 | 966,645 | X | X | X | X | X | X |
| 54* | Professional, scientific, and technical services (except notaries) ${ }^{1}$ | 1,033,260 | 943,076 | 879,725 | 846,056 | 838,374 | 803,527 | 727,800 | 659,649 |
| 5411 | Legal services (except notaries) | 221,646 | 209,475 | 199,915 | 180,042 | 171,597 | 160,619 | 154,184 | 145,019 |
| 54111 | Offices of lawyers | 208,038 | 197,385 | 187,819 | 170,808 | 162,958 | 152,834 | 146,236 | 137,230 |
| 54119 | Other legal services | 13,608 | 12,090 | 12,096 | 9,234 | 8,639 | 7,785 | 7,948 | 7,789 |
| 5412 | Accounting, tax preparation, bookkeeping, and pay | 102,316 | 92,884 | 87,791 | 84,073 | 82,845 | 79,361 | 71,694 | 65,913 |
| 541211 | Offices of certified public accountants | 54,339 | 50,679 | 47,835 | 48,498 | 49,635 | 45,773 | 42,145 | 39,557 |
| 541213 | Tax preparation services | 5,516 | 4,944 | 4,468 | 4,129 | 3,765 | 3,347 | 3,074 | 2,722 |
| 541214 | Payroll services | 29,499 | 25,359 | 24,366 | 21,418 | 20,149 | 21,394 | 18,829 | 16,467 |
| 541219 | Other accounting services | 12,962 | 11,902 | 11,122 | 10,028 | 9,296 | 8,847 | 7,646 | 7,167 |
| 5413 | Architectural, engineering, and related services | 209,976 | 184,292 | X | X | X | X | X | X |
| 5413* | Architectural, engineering, and related services ${ }^{2}$ | 205,401 | 180,073 | 160,917 | 158,266 | 157,488 | 150,269 | 133,942 | 125,183 |
| 54131 | Architectural services | 31,939 | 28,609 | 26,851 | 25,240 | 26,719 | 25,021 | 22,345 | 20,819 |
| 54132 | Landscape architectural services | 4,575 | 4,218 | X | X | X | X | X | X |
| 54133 | Engineering services | 152,788 | 132,814 | 117,509 | 116,887 | 115,837 | 111,929 | 98,955 | 91,632 |
| 54138 | Testing laboratories | 10,532 | 9,908 | 8,849 | 8,771 | 7,865 | 7,128 | 6,930 | 7,022 |
| 5413x | Other related services ${ }^{3}$ | 10,142 | 8,742 | 7,708 | 7,368 | 7,067 | 6,191 | 5,712 | 5,710 |
| 5414 | Specialized design services | 21,315 | 19,617 | 18,090 | 17,076 | 17,776 | 17,889 | 16,156 | 15,222 |
| 54141 | Interior design services | 8,807 | 8,061 | 7,497 | 7,018 | 6,897 | 6,798 | 6,269 | 6,017 |
| 54143 | Graphic design services | 9,132 | 8,528 | 8,269 | 8,096 | 8,796 | 8,962 | 8,055 | 7,710 |
| 5414y | All other design services ${ }^{4}$ | 3,377 | 3,028 | X | X | X | X | X | X |
| 5415 | Computer systems design and related service | 189,042 | 173,525 | 171,393 | 173,414 | 183,878 | 186,402 | 164,776 | 138,127 |
| 541511 | Custom computer programming service | 64,228 | 58,303 | 58,140 | 60,126 | 65,578 | 70,004 | 62,699 | 51,265 |
| 541512 | Computer systems design services | 84,560 | 77,042 | 76,992 | 78,335 | 80,787 | 82,763 | 72,360 | 63,970 |
| 541513 | Computer facilities management services | 23,807 | 23,422 | 22,518 | 22,279 | 25,435 | 21,816 | 20,260 | 15,974 |
| 541519 | Other computer related services | 16,447 | 14,758 | 13,743 | 12,674 | 12,078 | 11,819 | 9,457 | 6,918 |
| 5416 | Management, scientific, and technical consulting services | 137,931 | 121,709 | 108,783 | 105,452 | 99,511 | 90,129 | 81,646 | 74,410 |
| 54161 | Management consulting services | 115,756 | 102,452 | 92,129 | 90,914 | 86,024 | 78,250 | 71,239 | 64,418 |
| 54162 | Environmental consulting services | 9,087 | 8,748 | 7,902 | 6,933 | 6,213 | 5,578 | 5,029 | 4,588 |
| 54169 | Other scientific and technical consulting services | 13,088 | 10,509 | 8,752 | 7,605 | 7,274 | 6,301 | 5,378 | 5,404 |
| 5417 | Scientific research and development services | 59,130 | 54,272 | 48,142 | 45,983 | 41,568 | 35,587 | 30,783 | 27,318 |
| 54171 | Research and development in the physical, engineering, and life sciences $\qquad$ | 56,655 | 51,994 | 46,104 | 44,089 | 39,870 | 34,029 | 29,345 | 26,052 |
| 54172 | Research and development in the social sciences and humanities | 2,475 | 2,278 | 2,038 | 1,894 | 1,698 | 1,558 | 1,438 | 1,266 |
| 5418 | Advertising and related services | 66,865 | 63,585 | 58,629 | 56,681 | 58,634 | 59,680 | 53,065 | 48,808 |
| 54181 | Advertising agencies | 25,141 | 24,551 | 22,396 | 21,104 | 21,268 | 21,584 | 18,241 | 15,993 |
| 54182 | Public relations agencies | 7,573 | 6,954 | 6,305 | 6,205 | 6,156 | 6,501 | 5,118 | 4,576 |
| 54183 | Media buying agencies | S | S | 1,063 | 1,150 | 1,025 | 1,036 | 873 | 735 |
| 54184 | Media representatives | S | S | 2,712 | 2,729 | 3,118 | 3,247 | 3,009 | 2,826 |
| 54185 | Display advertising | 6,152 | 5,440 | 4,925 | 4,617 | 4,509 | 4,752 | 4,419 | 3,945 |
| 54186 | Direct mail advertising | 12,174 | 11,570 | 10,648 | 10,544 | 10,739 | 10,351 | 9,914 | 9,559 |
| 5418y | All other advertising ${ }^{5}$ | 12,095 | 11,568 | X | X | X | X | X | X |

See footnotes at end of table.

Table 6.1. Professional, Scientific, and Technical Services (Except Notaries)(NAICS 54) - Estimated Revenue for Taxable Employer Firms: 1998 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS <br> code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5419 | Other professional, scientific, and technical services | 50,411 | 47,289 | X | X | X | X | X | X |
| 5419* | Other professional, scientific, and technical services ${ }^{6} \ldots \ldots \ldots \ldots \ldots$. | 29,614 | 27,936 | 26,065 | 25,069 | 25,077 | 23,591 | 21,554 | 19,649 |
| 54191 | Marketing research and public opinion polling | 12,298 | 11,851 | 11,118 | 10,890 | 11,412 | 11,683 | 11,016 | 9,711 |
| 54192 | Photographic services | 7,257 | 6,984 | 6,758 | 6,538 | 6,760 | 6,613 | 6,415 | 6,471 |
| 541921 | Photography studios, portrait | 5,259 | 5,031 | 4,879 | 4,752 | 4,773 | 4,642 | 4,626 | 4,707 |
| 541922 | Commercial photography | 1,998 | 1,953 | 1,879 | 1,786 | 1,987 | 1,971 | 1,789 | 1,764 |
| 54193 | Translation and interpretation services | 1,121 | 1,093 | 968 | 876 | 850 | 810 | 750 | 696 |
| 54194 | Veterinary services ................................................ | 20,796 | 19,353 | X | X | X | X | X | X |
| 54199 | All other professional, scientific, and technical services ........... | 8,938 | 8,008 | 7,221 | 6,765 | 6,055 | 4,485 | 3,373 | 2,771 |

X Not applicable. S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Excludes NAICS 54132 (Landscape Architectural Services) and NAICS 54194 (Veterinary Services).
${ }^{2}$ Excludes NAICS 54132 (Landscape Architectural Services).
${ }^{3}$ Includes NAICS 54134 (drafting services), NAICS 54135 (building inspection services), NAICS 54136 (geophysical surveying and mapping services), and NAICS 54137 (surveying and mapping (except geophysical) services).
${ }^{4}$ Includes NAICS 54142 (industrial design services) and NAICS 54149 (other specialized design services).
${ }^{3}$ Includes NAICS 54187 (advertising material distribution services) and NAICS 54189 (other services related to advertising).
${ }^{6}$ Excludes Veterinary Services (NAICS 54194).

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A6.1 provides estimated measures of sampling variability.

Table 6.2. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Year-to-Year Percent Change in Revenue for Taxable Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | Professional, scientific, and technical services (except notaries) .. | 9.5 | X | X | X | X | X | X |
| 54* | Professional, scientific, and technical services (except notaries) ${ }^{1} \ldots .$. | 9.6 | 7.2 | 4.0 | 0.9 | 4.3 | 10.4 | 10.3 |
| 5411 | Legal services (except notaries) | 5.8 | 4.8 | 11.0 | 4.9 | 6.8 | 4.2 | 6.3 |
| 54111 | Offices of lawyers. | 5.4 | 5.1 | 10.0 | 4.8 | 6.6 | 4.5 | 6.6 |
| 54119 | Other legal services | 12.6 | Z | 31.0 | 6.9 | 11.0 | -2.1 | 2.0 |
| 5412 | Accounting, tax preparation, bookkeeping, and payroll services .... | 10.2 | 5.8 | 4.4 | 1.5 | 4.4 | 10.7 | 8.8 |
| 541211 | Offices of certified public accountants ............................ | 7.2 | 5.9 | -1.4 | -2.3 | 8.4 | 8.6 | 6.5 |
| 541213 | Tax preparation services ........................................... | 11.6 | 10.7 | 8.2 | 9.7 | 12.5 | 8.9 | 12.9 |
| 541214 | Payroll services | 16.3 | 4.1 | 13.8 | 6.3 | -5.8 | 13.6 | 14.3 |
| 541219 | Other accounting services | 8.9 | 7.0 | 10.9 | 7.9 | 5.1 | 15.7 | 6.7 |
| 5413 | Architectural, engineering, and related services ................... | 13.9 | X | X | X | X | X | X |
| 5413* | Architectural, engineering, and related services ${ }^{2} \ldots \ldots \ldots \ldots \ldots \ldots$. | 14.1 | 11.9 | 1.7 | 0.5 | 4.8 | 12.2 | 7.0 |
| 54131 | Architectural services | 11.6 | 6.5 | 6.4 | -5.5 | 6.8 | 12.0 | 7.3 |
| 54132 | Landscape architectural services | 8.5 | X | X | X | X | X | X |
| 54133 | Engineering services ............................................... | 15.0 | 13.0 | 0.5 | 0.9 | 3.5 | 13.1 | 8.0 |
| 54138 | Testing laboratories | 6.3 | 12.0 | 0.9 | 11.5 | 10.3 | 2.9 | -1.3 |
| 5413x | Other related services ${ }^{3}$ | 16.0 | 13.4 | 4.6 | 4.3 | 14.1 | 8.4 | Z |
| 5414 | Specialized design services | 8.7 | 8.4 | 5.9 | -3.9 | -0.6 | 10.7 | 6.1 |
| 54141 | Interior design services | 9.3 | 7.5 | 6.8 | 1.8 | 1.5 | 8.4 | 4.2 |
| 54143 | Graphic design services | 7.1 | 3.1 | 2.1 | -8.0 | -1.9 | 11.3 | 4.5 |
| 5414y | All other design services ${ }^{4}$ | 11.5 | X | X | X | X | X | X |
| 5415 | Computer systems design and related services | 8.9 | 1.2 | -1.2 | -5.7 | -1.4 | 13.1 | 19.3 |
| 541511 | Custom computer programming services .. | 10.2 | 0.3 | -3.3 | -8.3 | -6.3 | 11.7 | 22.3 |
| 541512 | Computer systems design services ................................ | 9.8 | 0.1 | -1.7 | -3.0 | -2.4 | 14.4 | 13.1 |
| 541513 | Computer facilities management services | 1.6 | 4.0 | 1.1 | -12.4 | 16.6 | 7.7 | 26.8 |
| 541519 | Other computer related services . | 11.4 | 7.4 | 8.4 | 4.9 | 2.2 | 25.0 | 36.7 |
| 5416 | Management, scientific, and technical consulting services | 13.3 | 11.9 | 3.2 | 6.0 | 10.4 | 10.4 | 9.7 |
| 54161 | Management consulting services .................................. | 13.0 | 11.2 | 1.3 | 5.7 | 9.9 | 9.8 | 10.6 |
| 54162 | Environmental consulting services ................................ | 3.9 | 10.7 | 14.0 | 11.6 | 11.4 | 10.9 | 9.6 |
| 54169 | Other scientific and technical consulting services | 24.5 | 20.1 | 15.1 | 4.6 | 15.4 | 17.2 | -0.5 |
| 5417 | Scientific research and development services | 9.0 | 12.7 | 4.7 | 10.6 | 16.8 | 15.6 | 12.7 |
| 54171 | Research and development in the physical, engineering, and life sciences | 9.0 | 12.8 | 4.6 | 10.6 | 17.2 | 16.0 | 12.6 |
| 54172 | Research and development in the social sciences and humanities | 8.6 | 11.8 | 7.6 | 11.5 | 9.0 | 8.3 | 13.6 |
| 5418 | Advertising and related services ........................................ | 5.2 | 8.5 | 3.4 | -3.3 | -1.8 | 12.5 | 8.7 |
| 54181 | Advertising agencies ............................................. | 2.4 | 9.6 | 6.1 | -0.8 | -1.5 | 18.3 | 14.1 |
| 54182 | Public relations agencies | 8.9 | 10.3 | 1.6 | 0.8 | -5.3 | 27.0 | 11.8 |
| 54183 | Media buying agencies .. | S | S | -7.6 | 12.2 | -1.1 | 18.7 | 18.8 |
| 54184 | Media representatives .............................................. | S | S | -0.6 | -12.5 | -4.0 | 7.9 | 6.5 |
| 54185 | Display advertising ................................................ | 13.1 | 10.5 | 6.7 | 2.4 | -5.1 | 7.5 | 12.0 |
| 54186 | Direct mail advertising .............................................. | 5.2 | 8.7 | 1.0 | -1.8 | 3.7 | 4.4 | 3.7 |
| 5418y | All other advertising ${ }^{5}$ | 4.6 | X | X | X | X | X | X |

[^3]Table 6.2. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Year-to-Year Percent Change in Revenue for Taxable Employer Firms: 1998 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS <br> code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5419 | Other professional, scientific, and technical services ... | 6.6 | X | X | X | X | X | X |
| 5419* | Other professional, scientific, and technical services ${ }^{6} \ldots \ldots \ldots \ldots \ldots$. | 6.0 | 7.2 | 4.0 | Z | 6.3 | 9.5 | 9.7 |
| 54191 | Marketing research and public opinion polling .................... | 3.8 | 6.6 | 2.1 | -4.6 | -2.3 | 6.1 | 13.4 |
| 54192 | Photographic services | 3.9 | 3.3 | 3.4 | -3.3 | 2.2 | 3.1 | -0.9 |
| 541921 | Photography studios, portrait | 4.5 | 3.1 | 2.7 | -0.4 | 2.8 | 0.3 | -1.7 |
| 541922 | Commercial photography | 2.3 | 3.9 | 5.2 | -10.1 | 0.8 | 10.2 | 1.4 |
| 54193 | Translation and interpretation services | 2.6 | 12.9 | 10.5 | 3.1 | 4.9 | 8.0 | 7.8 |
| 54194 | Veterinary services. | 7.5 | X | X | X | X | X | X |
| 54199 | All other professional, scientific, and technical services ........... | 11.6 | 10.9 | 6.7 | 11.7 | 35.0 | 33.0 | 21.7 |

Z Absolute value is less than 0.05 . X Not applicable. S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Excludes NAICS 54132 (Landscape Architectural Services) and NAICS 54194 (Veterinary Services).
${ }^{2}$ Excludes NAICS 54132 (Landscape Architectural Services).
${ }^{3}$ Includes NAICS 54134 (drafting services), NAICS 54135 (building inspection services), NAICS 54136 (geophysical surveying and mapping services), and NAICS 54137 (surveying and mapping (except geophysical) services).
${ }^{4}$ Includes NAICS 54142 (industrial design services) and NAICS 54149 (other specialized design services).
${ }^{5}$ Includes NAICS 54187 (advertising material distribution services) and NAICS 54189 (other services related to advertising).
${ }^{6}$ Excludes Veterinary Services (NAICS 54194).

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.1 provides estimated measures of sampling variability.

Table 6.3. Selected Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Revenue for TaxExempt Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | Professional, scientific, and technical services (except notaries) .. | 24,936 | 22,932 | 20,996 | 20,554 | 19,138 | 18,770 | 17,596 | 16,710 |
| 54111 | Offices of lawyers | 2,527 | 2,416 | 2,182 | 2,056 | 1,986 | 1,930 | 1,831 | 1,664 |
| 5417 | Scientific research and development services | 22,409 | 20,517 | 18,814 | 18,498 | 17,152 | 16,840 | 15,765 | 15,046 |
| 54171 | Research and development in the physical, engineering, and life sciences | 19,726 | 17,995 | 16,577 | 16,364 | 15,097 | 14,942 | 14,047 | 13,419 |
| 54172 | Research and development in the social sciences and humanities | 2,683 | 2,522 | 2,237 | 2,134 | 2,055 | 1,898 | 1,718 | 1,627 |

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.2 provides estimated measures of sampling variability.

Table 6.4. Selected Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Year-to-Year Percent Change in Revenue for Tax-Exempt Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | Professional, scientific, and technical services (except notaries) .. | 8.7 | 9.2 | 2.2 | 7.4 | 2.0 | 6.7 | 5.3 |
| 54111 | Offices of lawyers .................................................. | 4.6 | 10.7 | 6.1 | 3.5 | 2.9 | 5.4 | 10.0 |
| 5417 | Scientific research and development services ........................ | 9.2 | 9.1 | 1.7 | 7.8 | 1.9 | 6.8 | 4.8 |
| 54171 | Research and development in the physical, engineering, and life sciences $\qquad$ | 9.6 | 8.6 | 1.3 | 8.4 | 1.0 | 6.4 | 4.7 |
| 54172 | Research and development in the social sciences and humanities | 6.4 | 12.7 | 4.8 | 3.8 | 8.3 | 10.5 | 5.6 |

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.2 provides estimated measures of sampling variability.

Table 6.5. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Export Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 54 | Professional, scientific, and technical services (except notaries) . | 21,670 | 18,415 | 17.7 |
| 5411 | Legal services (except notaries) | 2,765 | S | S |
| 54111 | Offices of lawyers. | 2,639 | S | S |
| 54119 | Other legal services.. | 126 | 117 | 7.7 |
| 5412 | Accounting, tax preparation, bookkeeping, and payroll services | 128 | S | S |
| 541211 | Offices of certified public accountants .. | 121 | s | S |
| 541213 | Tax preparation services. | S | S | S |
| 541214 | Payroll services ......... | S | S | S |
| 541219 | Other accounting services | NA | NA | NA |
| 5413 | Architectural, engineering, and related services | 6,268 | 4,673 | 34.1 |
| 54131 | Architectural services .... | 535 | 408 | 31.1 |
| 54132 | Landscape architectural services. | S | S | S |
| 54133 | Engineering services .. | 5,074 | 3,712 | 36.7 |
| 54138 | Testing laboratories. | 544 | 459 | 18.5 |
| 5413x | Other related services ${ }^{1}$. | S | S | S |
| 5414 | Specialized design services . | 410 | 356 | 15.2 |
| 54141 | Interior design services. | 57 | 50 | 14.0 |
| 54143 | Graphic design services . | 123 | 109 | 12.8 |
| 5414y | All other design services ${ }^{2}$ | 229 | 197 | 16.2 |
| 5415 | Computer systems design and related services | 4,595 | 3,728 | 23.3 |
| 541511 | Custom computer programming services . | 2,141 | 1,804 | 18.7 |
| 541512 | Computer systems design services .. | S | S | S |
| 541513 | Computer facilities management services | S | S | S |
| 541519 | Other computer related services ......... | S | S | S |
| 5416 | Management, scientific, and technical consulting services | 3,732 | S | S |
| 54161 | Management consulting services . | 3,405 | S | S |
| 54162 | Environmental consulting services ......... | S | S | S |
| 54169 | Other scientific and technical consulting services | S | S | S |
| 5417 | Scientific research and development services. | 3,074 | 2,680 | 14.7 |
| 54171 | Research and development in the physical, engineering, and life sciences $\qquad$ | 2,978 | 2,585 | 15.2 |
| 54172 | Research and development in the social sciences and humanities | 96 | 95 | 1.1 |
| 5418 | Advertising and related services. | S | 223 | S |
| 54181 | Advertising agencies .. | 16 | 20 | -20.0 |
| 54182 | Public relations agencies . | S | S | S |
| 54183 | Media buying agencies | S | S | S |
| 54184 | Media representatives .. | S | S | S |
| 54185 | Display advertising. | S | ZZ | S |
| 54186 | Direct mail advertising | 8 | 8 | Z |
| 5418y | All other advertising ${ }^{3}$ | 48 | 46 | 4.3 |

[^4]Table 6.5. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Export Revenue for Employer Firms: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 5419 | Other professional, scientific, and technical services | 438 | 403 | 8.7 |
| 54191 | Marketing research and public opinion polling ............................ | S | S | S |
| 54192 | Photographic services ... | S | S | S |
| 541921 | Photography studios, portrait | 4 | 2 | 100.0 |
| 541922 | Commercial photography | S | S | S |
| 54193 | Translation and interpretation services | S | S | S |
| 54194 | Veterinary services .................... | 3 | 4 | -25.0 |
| 54199 | All other professional, scientific, and technical services ..................... | 251 | S | S |

NA Not available. $\quad \mathrm{Z}$ Absolute value is less than $0.05 . \quad \mathrm{ZZ}$ Absolute value is less than 0.5 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 54134 (drafting services), NAICS 54135 (building inspection services), NAICS 54136 (geophysical surveying and mapping services), and NAICS 54137 (surveying and mapping (except geophysical) services).
${ }^{2}$ Includes NAICS 54142 (industrial design services) and NAICS 54149 (other specialized design services).
${ }^{3}$ Includes NAICS 54187 (advertising material distribution services) and NAICS 54189 (other services related to advertising).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.3 provides estimated measures of sampling variability.

Table 6.6. Accounting, Tax Preparation, Bookkeeping, and Payroll Services (NAICS 5412) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| ACCOUNTING, TAX PREPARATION, BOOKKEEPING, AND PAYROLL SERVICES (NAICS 5412) |  |  |  |
| Operating Revenue |  |  |  |
| Total ............................................................................................... | 102,316 | 92,884 | 10.2 |
| Sources of Revenue |  |  |  |
| Assurance and related services | 23,142 | 20,693 | 11.8 |
| Financial auditing services | 17,128 | 15,144 | 13.1 |
| Financial statement review | 2,002 | 1,872 | 6.9 |
| Other assurance and financial auditing services | 4,012 | 3,677 | 9.1 |
| Bookkeeping, compilation, payroll, and taxation services | 64,381 | 59,910 | 7.5 |
| General accounting services | 4,889 | 4,712 | 3.8 |
| Bookkeeping, compilation, billing, and collection services | 6,289 | 6,201 | 1.4 |
| Payroll services | 28,219 | 24,558 | 14.9 |
| Taxation planning and consulting services | 4,297 | 4,269 | 0.7 |
| Taxation preparation and representation services for individuals and unincorporated businesses $\qquad$ | 12,278 | 11,893 | 3.2 |
| Tax preparation and representation services for corporate and other clients | 8,410 | 8,278 | 1.6 |
| Other related services | 3,196 | 2,938 | 8.8 |
| Computerized accounting system services ................................................. | S | S | S |
| Management consulting services ........................................................ | 2,389 | 2,231 | 7.1 |
| All other operating revenue ................................................................ | 11,598 | 9,342 | 24.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.4 provides estimated measures of sampling variability.

Table 6.7. Architectural Services (NAICS 54131) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total. | 31,939 | 28,609 | 11.6 |
| Sources of Revenue |  |  |  |
| Residential building projects | 6,203 | 4,883 | 27.0 |
| Single-family residential projects | 3,308 | 2,843 | 16.4 |
| Multi-family residential projects | 2,895 | 2,041 | 41.8 |
| Non-residential building projects | 21,438 | 19,561 | 9.6 |
| Office building projects | 3,597 | 3,180 | 13.1 |
| Retail and restaurant building projects | 3,176 | 2,783 | 14.1 |
| Hotel and convention center building projects | 932 | 773 | 20.6 |
| Health care building projects | 2,998 | 2,599 | 15.4 |
| Entertainment and recreational building projects | 1,314 | 1,403 | -6.3 |
| Educational building projects | 5,585 | 5,327 | 4.8 |
| Industrial building projects . | 842 | 553 | S |
| Transportation building projects | 1,198 | 1,127 | 6.3 |
| Other nonresidential building projects | 1,795 | 1,816 | -1.2 |
| Other Services (performed independent of the architecture projects above) | 2,759 | 2,698 | 2.3 |
| Historical restoration projects . | S | S | S |
| Architectural advisory services | 318 | S | S |
| Landscape architectural services | S | S | S |
| Interior design services .......... | S | S | S |
| All other operating revenue ............................................................... | 1,540 | 1,467 | 5.0 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-6.5 provides estimated measures of sampling variability.

Table 6.8. Engineering Services (NAICS 54133) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  |
| :--- | ---: | ---: | ---: |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-6.6 provides estimated measures of sampling variability.

Table 6.9. Computer Systems Design and Related Services (NAICS 5415) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| COMPUTER SYSTEMS DESIGN AND RELATED SERVICES (NAICS 5415) |  |  |  |
| Operating Revenue |  |  |  |
| Total ... | 189,042 | 173,525 | 8.9 |
| Sources of Revenue |  |  |  |
| Information technology (IT) design and development | 96,072 | S | S |
| Custom application design and development | 50,404 | 46,155 | 9.2 |
| Computer systems design, development, and integration | 37,136 | S | S |
| Network design and development ...................... | 8,532 | S | S |
| Other services ..... | 72,140 | 66,505 | 8.5 |
| IT infrastructure and network management | 19,397 | 19,506 | -0.6 |
| IT technical support . | 22,467 | 19,922 | 12.8 |
| IT technical consulting. | 16,379 | 15,024 | 9.0 |
| IT related training services . | 1,487 | 1,391 | 6.9 |
| Hosting and IT infrastructure provisioning services | 11,227 | 9,587 | 17.1 |
| Rental and leasing of computer hardware .... | 1,183 | 1,075 | 10.0 |
| All other operating revenue ....................... | 20,830 | 17,698 | 17.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-6.7 provides estimated measures of sampling variability.

Table 6.10. Management Consulting Services (NAICS 54161) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 115,756 | 102,452 | 13.0 |
| Sources of Revenue |  |  |  |
| Management consulting services | 88,988 | 79,374 | 12.1 |
| Strategic management consulting, and consulting combined with implementation ... | 26,824 | S | S |
| Financial management consulting, and consulting combined with implementation .... | 7,543 | 6,665 | 13.2 |
| Marketing management consulting, and consulting combined with implementation .. | 9,248 | 9,141 | 1.2 |
| Human resources management consulting, and consulting combined with implementation | 8,348 | 8,242 | 1.3 |
| Operations and supply chain management consulting, and consulting combined with implementation | S | 5,070 | S |
| Actuarial consulting (except for employee pensions and other benefits) | S | 1,477 | S |
| IT technical design, consulting, and development services | 8,108 | 7,638 | 6.2 |
| All other consulting revenue ... | 21,169 | 17,212 | 23.0 |
| All other operating revenue ................................................................. | 26,768 | 23,078 | 16.0 |

[^5]Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-6.8 provides estimated measures of sampling variability.

Table 6.11. Environmental Consulting Services (NAICS 54162) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 9,087 | 8,748 | 3.9 |
| Sources of Revenue |  |  |  |
| Environmental consulting services | 6,401 | 6,105 | 4.8 |
| Environmental assessment consulting, and consulting combined with implementation . Natural resource management consulting, and consulting combined | 1,616 | 1,570 | 2.9 |
| with implementation . | S | 642 | S |
| Waste management consulting, and consulting combined implementation . | 466 | 433 | 7.6 |
| Environmental policy development consulting, and consulting combined with implementation | 368 | 348 | 5.7 |
| Environmental audits consulting, and consulting combined with implementation .... | 485 | 505 | -4.0 |
| Site remediation planning consulting, and consulting combined with implementation .. | 1,359 | 1,293 | 5.1 |
| Evaluation of environmental studies consulting, and consulting combined with implementation | 169 | 179 | -5.6 |
| All other environmental consulting. | 1,217 | 1,136 | 7.1 |
| All other operating revenue | 2,687 | 2,643 | 1.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.9 provides estimated measures of sampling variability.

Table 6.12. Scientific Research and Development Services (NAICS 5417) - Estimated Sources of Revenue for Taxable Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| SCIENTIFIC RESEARCH AND DEVELOPMENT SERVICES (NAICS 5417) |  |  |  |
| Operating Revenue |  |  |  |
| Total . | 59,130 | 54,272 | 9.0 |
| Sources of Revenue |  |  |  |
| Basic and applied research in natural and exact sciences, except biological sciences | 14,464 | 12,692 | 14.0 |
| Basic and applied research in biotechnology | 14,057 | 12,349 | 13.8 |
| Basic and applied research in other natural and exact sciences, except biological sciences | S | S | S |
| Basic and applied research in engineering and technology .. | 6,068 | 5,524 | 9.8 |
| Basic and applied research in the biological and biomedical sciences | 7,318 | 6,366 | 15.0 |
| Basic and applied research in medical and health sciences | 7,094 | 6,182 | 14.8 |
| Basic and applied research in other biological sciences ... | 224 | 185 | 21.1 |
| Basic and applied research in the social sciences and humanities | 1,754 | 1,617 | 8.5 |
| Production services for development | 2,017 | 1,749 | 15.3 |
| Other operating revenue .. | 27,510 | 26,325 | 4.5 |
| Licensing of right to use intellectual property | 2,189 | 1,999 | 9.5 |
| Original works of intellectual property .. | S | ZZ | S |
| All other operating revenue ......................................................... | 25,319 | 24,325 | 4.1 |

ZZ Absolute value is less than 0.5 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A6.10 provides estimated measures of sampling variability.

Table 6.13. Scientific Research and Development Services (NAICS 5417) - Estimated Sources of Revenue for Tax-Exempt Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  | Percent change |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| SCIENTIFIC RESEARCH AND DEVELOPMENT SERVICES (NAICS 5417) |  |  |  |
| Operating and Nonoperating Revenue |  |  |  |
| Total ............................................................................................... | 22,409 | 20,517 | 9.2 |
| Sources of Revenue |  |  |  |
| Basic and applied research in natural and exact sciences, except biological sciences ...... | 1,304 | 1,260 | 3.5 |
| Basic and applied research in biotechnology ............................................... | 306 | 299 | 2.3 |
| Basic and applied research in other natural and exact sciences, except biological sciences | 998 | 960 | 4.0 |
| Basic and applied research in engineering and technology | 3,273 | 2,937 | 11.4 |
| Basic and applied research in the biological and biomedical sciences | 2,965 | 2,764 | 7.3 |
| Basic and applied research in medical and health sciences | 2,282 | 2,137 | 6.8 |
| Basic and applied research in other biological sciences | 684 | 627 | 9.1 |
| Basic and applied research in the social sciences and humanities | 971 | 954 | 1.8 |
| Production services for development | S | S | S |
| Other operating revenue | 3,424 | 3,198 | 7.1 |
| Licensing of right to use intellectual property | 110 | 117 | -6.0 |
| Original works of intellectual property . | S | S | S |
| All other operating revenue | 3,292 | S | S |
| Contributions, gifts, and grants received | 8,440 | 7,704 | 9.6 |
| Investment and property income | 1,222 | 930 | 31.4 |
| All other non-operating revenue ............................................................ | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.11 provides estimated measures of sampling variability.

Table 6.14. Advertising Agencies (NAICS 54181) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  |
| :--- | :--- | ---: | ---: | ---: |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-6.12 provides estimated measures of sampling variability.

Table 6.15. Public Relations Agencies (NAICS 54182) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005 [Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 7,573 | 6,954 | 8.9 |
| Sources of Revenue |  |  |  |
| Full public relations services | 4,832 | 4,532 | 6.6 |
| Media relations | 639 | 552 | 15.8 |
| Crisis management | S | S | S |
| Lobbying . | 1,015 | 873 | 16.3 |
| Event management | 325 | 281 | 15.7 |
| Media monitoring and analysis .. | 88 | 82 | 7.3 |
| All other operating revenue | 498 | 481 | 3.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.13 provides estimated measures of sampling variability.

Table 6.16. Display Advertising (NAICS 54185) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total. | 6,152 | 5,440 | 13.1 |
| Sources of Revenue |  |  |  |
| Leased display advertising media space | 4,942 | 4,393 | 12.5 |
| Large format | 3,287 | 2,910 | 13.0 |
| Transit. | 696 | 628 | 10.8 |
| Street furniture and other urban fixtures | 859 | 766 | 12.1 |
| Other leased display advertising | S | S | S |
| All other operating revenue ... | 1,211 | 1,047 | 15.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-6.14 provides estimated measures of sampling variability.

Table 6.17. Direct Mail Advertising (NAICS 54186) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  |  |
| :--- | ---: | ---: | ---: |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-6.15 provides estimated measures of sampling variability.

Table 6.18. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Total Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 54 | Professional, scientific, and technical services (except notaries) | 853,324 | 775,228 | 10.1 |
| 5411 | Legal services (except notaries) . | 162,247 | 152,976 | 6.1 |
| 54111 | Offices of lawyers. | 152,809 | 144,435 | 5.8 |
| 54119 | Other legal services | 9,438 | 8,541 | 10.5 |
| 5412 | Accounting, tax preparation, bookkeeping, and payroll services . | 79,177 | 69,947 | 13.2 |
| 541211 | Offices of certified public accountants ..................... | 39,328 | 34,773 | 13.1 |
| 541213 | Tax preparation services . | 4,249 | 3,817 | 11.3 |
| 541214 | Payroll services. | 25,192 | 21,317 | 18.2 |
| 541219 | Other accounting services | 10,408 | 10,040 | 3.7 |
| 5413 | Architectural, engineering, and related services | 154,082 | 137,626 | 12.0 |
| 54131 | Architectural services . | 24,986 | 22,856 | 9.3 |
| 54132 | Landscape architectural services | 3,711 | 3,442 | 7.8 |
| 54133 | Engineering services | 108,131 | 95,609 | 13.1 |
| 54138 | Testing laboratories .. | 8,931 | 8,417 | 6.1 |
| 5413x | Other related services ${ }^{1}$ | 8,323 | 7,303 | 14.0 |
| 5414 | Specialized design services | 13,760 | 12,824 | 7.3 |
| 54141 | Interior design services ... | 4,866 | 4,595 | 5.9 |
| 54143 | Graphic design services . | 6,351 | 6,021 | 5.5 |
| 5414y | All other design services ${ }^{2}$ | 2,544 | 2,207 | 15.3 |
| 5415 | Computer systems design and related services | 160,846 | 147,263 | 9.2 |
| 541511 | Custom computer programming services .. | 59,172 | 53,901 | 9.8 |
| 541512 | Computer systems design services | 69,842 | 63,238 | 10.4 |
| 541513 | Computer facilities management services | 18,308 | 17,810 | 2.8 |
| 541519 | Other computer related services .......... | 13,524 | 12,314 | 9.8 |
| 5416 | Management, scientific, and technical consulting services | 114,545 | 99,431 | 15.2 |
| 54161 | Management consulting services | 97,329 | 84,887 | 14.7 |
| 54162 | Environmental consulting services | 7,334 | 6,976 | 5.1 |
| 54169 | Other scientific and technical consulting services | 9,882 | 7,568 | 30.6 |
| 5417 | Scientific research and development services | 76,831 | 69,844 | 10.0 |
| 54171 | Research and development in the physical, engineering, and life sciences $\qquad$ | 71,890 | 65,293 | 10.1 |
| 54172 | Research and development in the social sciences and humanities. | 4,941 | 4,551 | 8.6 |
| 5418 | Advertising and related services | 50,564 | 46,818 | 8.0 |
| 54181 | Advertising agencies | 20,438 | 19,011 | 7.5 |
| 54182 | Public relations agencies | 6,478 | 5,927 | 9.3 |
| 54183 | Media buying agencies | S | S | S |
| 54184 | Media representatives | S | S | S |
| 54185 | Display advertising | 4,813 | 4,285 | 12.3 |
| 54186 | Direct mail advertising | 9,569 | 8,843 | 8.2 |
| 5418y | All other advertising ${ }^{3}$. | 6,825 | 6,450 | 5.8 |

[^6]Table 6.18. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Total Expenses for Employer Firms: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2005/2004 |
| 5419 | Other professional, scientific, and technical services | 41,270 | 38,498 | 7.2 |
| 54191 | Marketing research and public opinion polling | 9,753 | 9,101 | 7.2 |
| 54192 | Photographic services . | 5,922 | 5,692 | 4.0 |
| 541921 | Photography studios, portrait | 4,275 | 4,144 | 3.2 |
| 541922 | Commercial photography . | 1,647 | 1,548 | 6.4 |
| 54193 | Translation and interpretation services | 955 | 864 | 10.5 |
| 54194 | Veterinary services . | 17,005 | 15,876 | 7.1 |
| 54199 | All other professional, scientific, and technical services ..................... | 7,635 | 6,964 | 9.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Includes NAICS 54134 (drafting services), NAICS 54135 (building inspection services), NAICS 54136 (geophysical surveying and mapping services), and NAICS 54137 (surveying and mapping (except geophysical) services).
${ }^{2}$ Includes NAICS 54142 (industrial design services) and NAICS 54149 (other specialized design services).
${ }^{3}$ Includes NAICS 54187 (advertising material distribution services) and NAICS 54189 (other services related to advertising).
Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.16 provides estimated measures of sampling variability.

Table 6.19. Selected Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Expenses for Tax-Exempt Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive.
Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 |
| :---: | :---: | :---: | :---: |
| 54 | Professional, scientific, and technical services (except notaries) | 23,015 | 21,766 |
| 54111 | Offices of lawyers | 2,298 | 2,266 |
| 5417 | Scientific research and development services | 20,716 | 19,500 |
| 54171 | Research and development in the physical, engineering, and life sciences | 18,146 | 17,068 |
| 54172 | Research and development in the social sciences and humanities ..................... | 2,570 | 2,432 |

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.17 provides estimated measures of sampling variability.

Table 6.20. Selected Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Year-to-Year Percent Change in Expenses for Tax-Exempt Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 |
| :---: | :---: | :---: |
| 54 | Professional, scientific, and technical services (except notaries) | 5.7 |
| 54111 | Offices of lawyers | 1.4 |
| 5417 | Scientific research and development services | 6.2 |
| 54171 | Research and development in the physical, engineering, and life sciences | 6.3 |
| 54172 | Research and development in the social sciences and humanities .................................. | 5.7 |

[^7]Table 6.21. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Selected Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  |
| :--- | ---: | ---: | ---: |
|  |  |  |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.18 provides estimated measures of sampling variability.

Chapter 7. Administrative and Support and Waste Management and Remediation Services

Table 7.1. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS <br> code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 56 | Administrative and support and waste management and remediation services $\qquad$ | 530,083 | 484,242 | NA | NA | NA | NA | NA | NA |
| 56* | Administrative and support and waste management and remediation services ${ }^{1}$ | 485,430 | 443,926 | 414,988 | 397,408 | 390,683 | 396,499 | 362,983 | 328,933 |
| 561 | Administrative and support services | 466,215 | 425,600 | NA | NA | NA | NA | NA | NA |
| 561* | Administrative and support services ${ }^{1}$ | 421,562 | 385,283 | 360,434 | 346,099 | 339,028 | 345,302 | 313,353 | 283,035 |
| 56111 | Office administrative services | 43,059 | 38,014 | 34,556 | 32,081 | 29,523 | 26,288 | 22,291 | 18,824 |
| 56121 | Facilities support services | 14,005 | 12,520 | 12,158 | 12,957 | 12,878 | 13,211 | 11,478 | 10,748 |
| 5613 | Employment services | 160,318 | 145,717 | 133,833 | 128,662 | 129,471 | 144,242 | 131,255 | 117,130 |
| 56131 | Employment placement agencies | 6,855 | 6,513 | 5,874 | 5,940 | 5,355 | 4,985 | 4,154 | 3,437 |
| 56132 | Temporary help services | 84,838 | 77,660 | 69,910 | 68,190 | 68,658 | 79,622 | 76,712 | 70,592 |
| 56133 | Professional employer organ | 68,625 | 61,544 | 58,049 | 54,532 | 55,458 | 59,635 | 50,389 | 43,101 |
| 5614 | Business support services | 50,760 | 48,166 | 46,111 | 43,981 | 43,983 | 41,203 | 37,442 | 34,371 |
| 56141 | Document preparation services | 2,642 | 2,483 | 2,500 | 2,419 | 2,121 | 1,920 | 1,638 | 1,462 |
| 56142 | Telephone call centers | 14,528 | 13,843 | 13,273 | 13,394 | 15,116 | 14,805 | 13,577 | 12,469 |
| 561421 | Telephone answering services | 1,804 | 1,783 | 1,897 | 2,109 | 2,323 | 2,135 | 1,986 | 1,901 |
| 561422 | Telemarketing bureaus | 12,724 | 12,060 | 11,376 | 11,285 | 12,793 | 12,670 | 11,591 | 10,568 |
| 56143 | Business service centers | 8,425 | 8,469 | 8,335 | 8,234 | 8,342 | 8,257 | 7,735 | 7,234 |
| 561431 | Private mail centers | 2,279 | 2,274 | 2,187 | 1,957 | 1,830 | 1,692 | 1,533 | 1,423 |
| 561439 | Other business service centers (including copy shops) | 6,146 | 6,195 | 6,148 | 6,277 | 6,512 | 6,565 | 6,202 | 5,811 |
| 56144 | Collection agencies | 11,416 | 10,860 | 9,830 | 8,852 | 8,092 | 7,300 | 6,420 | 5,507 |
| 56145 | Credit bureaus | 6,332 | 5,516 | 5,230 | 4,591 | 4,243 | 3,741 | 3,602 | 3,487 |
| 56149 | Other business support services | 7,417 | 6,995 | 6,943 | 6,491 | 6,069 | 5,180 | 4,470 | 4,212 |
| 561491 | Repossession services | S | 534 | 549 | 552 | 467 | 418 | 431 | 430 |
| 561492 | Court reporting and stenotype services | 1,847 | 1,792 | 1,715 | 1,638 | 1,407 | 1,250 | 1,136 | 1,050 |
| 561499 | All other business support services | 5,027 | 4,669 | 4,679 | 4,301 | 4,195 | 3,512 | 2,903 | 2,732 |
| 5615 | Travel arrangement and reservation services | 30,334 | 28,200 | 26,594 | 25,535 | 25,622 | 26,119 | 24,872 | 22,983 |
| 56151 | Travel agencies | 10,944 | 10,101 | 9,759 | 9,387 | 10,220 | 11,639 | 11,535 | 10,784 |
| 56152 | Tour operators | 3,685 | 3,515 | 3,212 | 3,190 | 3,266 | 3,564 | 3,682 | 3,455 |
| 56159 | Other travel arrangement and reservation services | 15,705 | 14,584 | 13,623 | 12,958 | 12,136 | 10,916 | 9,655 | 8,744 |
| 561591 | Convention and visitors bureaus | 1,314 | 1,256 | 1,227 | 1,128 | 1,124 | 1,020 | 934 | 881 |
| 561599 | All other travel arrangement and reservation services | 14,391 | 13,328 | 12,396 | 11,830 | 11,012 | 9,896 | 8,721 | 7,863 |
| 5616 | Investigation and security services | 37,118 | 33,723 | 32,325 | 31,375 | 28,549 | 27,594 | 26,032 | 23,621 |
| 56161 | Investigation, guard, and armored car services | 24,456 | 21,754 | 20,920 | 19,468 | 17,471 | 17,581 | 16,827 | 15,380 |
| 561611 | Investigation services | 3,593 | 3,345 | 3,090 | 2,586 | 2,413 | 2,350 | 2,221 | 2,214 |
| 561612 | Security guards and patrol services | 18,487 | 16,321 | 15,551 | 14,763 | 13,037 | 13,393 | 12,871 | 11,543 |
| 561613 | Armored car services | 2,376 | 2,088 | 2,279 | 2,119 | 2,021 | 1,838 | 1,735 | 1,623 |
| 56162 | Security systems services | 12,662 | 11,969 | 11,405 | 11,907 | 11,078 | 10,013 | 9,205 | 8,241 |
| 561621 | Security systems services (except locksmiths) | 11,083 | 10,488 | 9,987 | 10,592 | 9,765 | 8,683 | 7,932 | 6,927 |
| 561622 | Locksmiths | 1,579 | 1,481 | 1,418 | 1,315 | 1,313 | 1,330 | 1,273 | 1,314 |
| 5617 | Services to buildings and dwellings | 93,680 | 85,946 | NA | NA | NA | NA | NA | NA |
| 5617* | Services to buildings and dwellings ${ }^{1}$ | 49,028 | 45,628 | 43,697 | 40,144 | 38,168 | 35,790 | 32,244 | 29,453 |
| 56171 | Exterminating and pest control services | 8,118 | 7,673 | 7,206 | 6,597 | 6,067 | 5,723 | 5,412 | 5,027 |
| 56172 | Janitorial services | 32,059 | 30,288 | 29,303 | 27,009 | 26,220 | 24,593 | 21,827 | 19,758 |
| 56173 | Landscaping services | 44,651 | 40,317 | NA | NA | NA | NA | NA | NA |
| 56174 | Carpet and upholstery cleaning services | 3,427 | 2,964 | 2,808 | 2,719 | 2,541 | 2,463 | 2,281 | 2,144 |
| 56179 | Other services to buildings and dwellings | 5,424 | 4,703 | 4,380 | 3,819 | 3,340 | 3,011 | 2,724 | 2,524 |
| 5619 | Other support services | 36,940 | 33,315 | 31,160 | 31,364 | 30,834 | 30,855 | 27,739 | 25,905 |
| 56191 | Packaging and labeling services | S | S | 5,021 | 4,916 | 4,804 | 4,432 | 3,955 | 3,591 |
| 56192 | Convention and trade show organizers | 10,641 | 9,517 | 9,083 | 8,562 | 8,362 | 8,410 | 6,972 | 6,545 |
| 56199 | All other support services | 19,813 | 18,207 | 17,056 | 17,886 | 17,668 | 18,013 | 16,812 | 15,769 |

See footnotes at end of table.

Table 7.1. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Revenue for Emplover Firms: 1998 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 562 | Waste management and remediation services | 63,868 | 58,643 | 54,554 | 51,309 | 51,655 | 51,197 | 49,630 | 45,898 |
| 5621 | Waste collection | 34,350 | 32,430 | 30,272 | 28,206 | 28,649 | 28,820 | 28,163 | 25,360 |
| 562111 | Solid waste collection | 32,146 | 30,436 | 28,363 | 26,416 | 26,827 | 27,032 | 26,375 | 23,683 |
| 562112 | Hazardous waste collection | 1,720 | 1,565 | 1,445 | 1,325 | 1,308 | 1,249 | 1,267 | 1,283 |
| 562119 | Other waste collection | 484 | 429 | 464 | 465 | 514 | 539 | 521 | 394 |
| 5622 | Waste treatment and disposal | 13,092 | 11,398 | 11,173 | 10,834 | 11,290 | 11,025 | 9,944 | 9,419 |
| 562211 | Hazardous waste treatment and disposal | 3,894 | 3,264 | 3,351 | 3,642 | 3,270 | 3,155 | 2,997 | 2,807 |
| 562212 | Solid waste landfill | 6,658 | 6,168 | 5,802 | 5,272 | 5,841 | 5,965 | 5,098 | 4,713 |
| 562213 | Solid waste combustors and incinerators | 1,760 | 1,303 | 1,442 | 1,365 | 1,532 | 1,261 | 1,181 | 1,174 |
| 562219 | Other nonhazardous waste treatment and disposal | 780 | 663 | 578 | 555 | 647 | 644 | 668 | 725 |
| 5629 | Remediation and other waste management services | 16,426 | 14,815 | 13,109 | 12,269 | 11,716 | 11,352 | 11,523 | 11,119 |
| 56291 | Remediation services | 9,938 | 8,834 | 7,745 | 7,640 | 7,246 | 6,750 | 6,802 | 6,617 |
| 56292 | Materials recovery facilities | 2,749 | 2,633 | 2,222 | 1,800 | 1,546 | 1,593 | 1,885 | 1,848 |
| 56299 | All other waste management services | 3,739 | 3,348 | 3,142 | 2,829 | 2,924 | 3,009 | 2,836 | 2,654 |
| 562991 | Septic tank and related services . | 2,374 | 2,132 | 2,049 | 1,973 | 2,055 | 2,197 | 2,082 | 1,870 |
| 562998 | All other miscellaneous waste management services ............. | 1,365 | 1,216 | 1,093 | 856 | 869 | 812 | 754 | 784 |

NA Not available. S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Excludes NAICS 56173 (landscaping services).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-7.1 provides estimated measures of sampling variability.

Table 7.2. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Year-toYear Percent Change in Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 56 | Administrative and support and waste management and remediation services $\qquad$ | 9.5 | NA | NA | NA | NA | NA | NA |
| 56* | Administrative and support and waste management and remediation services ${ }^{1}$ | 9.3 | 7.0 | 4.4 | 1.7 | -1.5 | 9.2 | 10.4 |
| 561 | Administrative and support services | 9.5 | NA | NA | NA | NA | NA | NA |
| 561* | Administrative and support services ${ }^{1}$ | 9.4 | 6.9 | 4.1 | 2.1 | -1.8 | 10.2 | 10.7 |
| 56111 | Office administrative services | 13.3 | 10.0 | 7.7 | 8.7 | 12.3 | 17.9 | 18.4 |
| 56121 | Facilities support services | 11.9 | 3.0 | -6.2 | 0.6 | -2.5 | 15.1 | 6.8 |
| 5613 | Employment services | 10.0 | 8.9 | 4.0 | -0.6 | -10.2 | 9.9 | 12.1 |
| 56131 | Employment placement agencies | 5.3 | 10.9 | -1.1 | 10.9 | 7.4 | 20.0 | 20.9 |
| 56132 | Temporary help services . | 9.2 | 11.1 | 2.5 | -0.7 | -13.8 | 3.8 | 8.7 |
| 56133 | Professional employer organizations | 11.5 | 6.0 | 6.4 | -1.7 | -7.0 | 18.3 | 16.9 |
| 5614 | Business support services | 5.4 | 4.5 | 4.8 | Z | 6.7 | 10.0 | 8.9 |
| 56141 | Document preparation services | 6.4 | -0.7 | 3.3 | 14.0 | 10.5 | 17.2 | 12.0 |
| 56142 | Telephone call centers | 4.9 | 4.3 | -0.9 | -11.4 | 2.1 | 9.0 | 8.9 |
| 561421 | Telephone answering services | 1.2 | -6.0 | -10.1 | -9.2 | 8.8 | 7.5 | 4.5 |
| 561422 | Telemarketing bureaus | 5.5 | 6.0 | 0.8 | -11.8 | 1.0 | 9.3 | 9.7 |
| 56143 | Business service centers | -0.5 | 1.6 | 1.2 | -1.3 | 1.0 | 6.7 | 6.9 |
| 561431 | Private mail centers | 0.2 | 4.0 | 11.8 | 6.9 | 8.2 | 10.4 | 7.7 |
| 561439 | Other business service centers (including copy shops) | -0.8 | 0.8 | -2.1 | -3.6 | -0.8 | 5.9 | 6.7 |
| 56144 | Collection agencies | 5.1 | 10.5 | 11.0 | 9.4 | 10.8 | 13.7 | 16.6 |
| 56145 | Credit bureaus | 14.8 | 5.5 | 13.9 | 8.2 | 13.4 | 3.9 | 3.3 |
| 56149 | Other business support services | 6.0 | 0.7 | 7.0 | 7.0 | 17.2 | 15.9 | 6.1 |
| 561491 | Repossession services .. | S | -2.7 | -0.5 | 18.2 | 11.7 | -3.0 | 0.2 |
| 561492 | Court reporting and stenotype services | 3.1 | 4.5 | 4.7 | 16.4 | 12.6 | 10.0 | 8.2 |
| 561499 | All other business support services | 7.7 | -0.2 | 8.8 | 2.5 | 19.4 | 21.0 | 6.3 |
| 5615 | Travel arrangement and reservation services | 7.6 | 6.0 | 4.1 | -0.3 | -1.9 | 5.0 | 8.2 |
| 56151 | Travel agencies | 8.3 | 3.5 | 4.0 | -8.2 | -12.2 | 0.9 | 7.0 |
| 56152 | Tour operators | 4.8 | 9.4 | 0.7 | -2.3 | -8.4 | -3.2 | 6.6 |
| 56159 | Other travel arrangement and reservation services | 7.7 | 7.1 | 5.1 | 6.8 | 11.2 | 13.1 | 10.4 |
| 561591 | Convention and visitors bureaus | 4.6 | 2.4 | 8.8 | 0.4 | 10.2 | 9.2 | 6.0 |
| 561599 | All other travel arrangement and reservation services | 8.0 | 7.5 | 4.8 | 7.4 | 11.3 | 13.5 | 10.9 |
| 5616 | Investigation and security services | 10.1 | 4.3 | 3.0 | 9.9 | 3.5 | 6.0 | 10.2 |
| 56161 | Investigation, guard, and armored car services | 12.4 | 4.0 | 7.5 | 11.4 | -0.6 | 4.5 | 9.4 |
| 561611 | Investigation services ... | 7.4 | 8.3 | 19.5 | 7.2 | 2.7 | 5.8 | 0.3 |
| 561612 | Security guards and patrol services | 13.3 | 5.0 | 5.3 | 13.2 | -2.7 | 4.1 | 11.5 |
| 561613 | Armored car services | 13.8 | -8.4 | 7.6 | 4.8 | 10.0 | 5.9 | 6.9 |
| 56162 | Security systems services | 5.8 | 4.9 | -4.2 | 7.5 | 10.6 | 8.8 | 11.7 |
| 561621 | Security systems services (except locksmiths) | 5.7 | 5.0 | -5.7 | 8.5 | 12.5 | 9.5 | 14.5 |
| 561622 | Locksmiths | 6.6 | 4.4 | 7.8 | 0.2 | -1.3 | 4.5 | -3.1 |
| 5617 | Services to buildings and dwellings | 9.0 | NA | NA | NA | NA | NA | NA |
| 5617* | Services to buildings and dwellings ${ }^{1}$ | 7.5 | 4.4 | 8.9 | 5.2 | 6.6 | 11.0 | 9.5 |
| 56171 | Exterminating and pest control services | 5.8 | 6.5 | 9.2 | 8.7 | 6.0 | 5.7 | 7.7 |
| 56172 | Janitorial services . | 5.8 | 3.4 | 8.5 | 3.0 | 6.6 | 12.7 | 10.5 |
| 56173 | Landscaping services | 10.7 | NA | NA | NA | NA | NA | NA |
| 56174 | Carpet and upholstery cleaning services | 15.6 | 5.6 | 3.3 | 7.0 | 3.2 | 8.0 | 6.4 |
| 56179 | Other services to buildings and dwellings | 15.3 | 7.4 | 14.7 | 14.3 | 10.9 | 10.5 | 7.9 |
| 5619 | Other support services .. | 10.9 | 6.9 | -0.7 | 1.7 | -0.1 | 11.2 | 7.1 |
| 56191 | Packaging and labeling services | S | S | 2.1 | 2.3 | 8.4 | 12.1 | 10.1 |
| 56192 | Convention and trade show organizers | 11.8 | 4.8 | 6.1 | 2.4 | -0.6 | 20.6 | 6.5 |
| 56199 | All other support services ........ | 8.8 | 6.7 | -4.6 | 1.2 | -1.9 | 7.1 | 6.6 |

See footnotes at end of table.

Table 7.2. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Year-toYear Percent Change in Revenue for Emplover Firms: 1998 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates have been adjusted using results of the 2002
Economic Census]

| NAICS <br> code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 562 | Waste management and remediation services | 8.9 | 7.5 | 6.3 | -0.7 | 0.9 | 3.2 | 8.1 |
| 5621 | Waste collection | 5.9 | 7.1 | 7.3 | -1.5 | -0.6 | 2.3 | 11.1 |
| 562111 | Solid waste collection | 5.6 | 7.3 | 7.4 | -1.5 | -0.8 | 2.5 | 11.4 |
| 562112 | Hazardous waste collectio | 9.9 | 8.3 | 9.1 | 1.3 | 4.7 | -1.4 | -1.2 |
| 562119 | Other waste collection | 12.8 | -7.5 | -0.2 | -9.5 | -4.6 | 3.5 | 32.2 |
| 5622 | Waste treatment and disposal | 14.9 | 2.0 | 3.1 | -4.0 | 2.4 | 10.9 | 5.6 |
| 562211 | Hazardous waste treatment and disposal | 19.3 | -2.6 | -8.0 | 11.4 | 3.6 | 5.3 | 6.8 |
| 562212 | Solid waste landfill | 7.9 | 6.3 | 10.1 | -9.7 | -2.1 | 17.0 | 8.2 |
| 562213 | Solid waste combustors and incinerators | 35.1 | -9.6 | 5.6 | -10.9 | 21.5 | 6.8 | 0.6 |
| 562219 | Other nonhazardous waste treatment and disposal ..... | 17.6 | 14.7 | 4.1 | -14.2 | 0.5 | -3.6 | -7.9 |
| 5629 | Remediation and other waste management services | 10.9 | 13.0 | 6.8 | 4.7 | 3.2 | -1.5 | 3.6 |
| 56291 | Remediation services | 12.5 | 14.1 | 1.4 | 5.4 | 7.3 | -0.8 | 2.8 |
| 56292 | Materials recovery facilities . | 4.4 | 18.5 | 23.4 | 16.4 | -3.0 | -15.5 | 2.0 |
| 56299 | All other waste management services | 11.7 | 6.6 | 11.1 | -3.2 | -2.8 | 6.1 | 6.9 |
| 562991 | Septic tank and related services ...................... | 11.4 | 4.1 | 3.9 | -4.0 | -6.5 | 5.5 | 11.3 |
| 562998 | All other miscellaneous waste management services | 12.3 | 11.3 | 27.7 | -1.5 | 7.0 | 7.7 | -3.8 |

NA Not available. Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Excludes NAICS 56173 (landscaping services).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.1 provides estimated measures of sampling variability.

Table 7.3. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Export Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2005/2004 |
| 56 | Administrative and support and waste management and remediation services $\qquad$ | 2,493 | 2,318 | 7.5 |
| 561 | Administrative and support services | 2,297 | 2,097 | 9.5 |
| 56111 | Office administrative services . | S | S | S |
| 56121 | Facilities support services. | 118 | S | S |
| 5613 | Employment services | 14 | 9 | 55.6 |
| 56131 | Employment placement agencies | S | S | S |
| 56132 | Temporary help services ... | 8 | 5 | 60.0 |
| 56133 | Professional employer organizations | 7 | 4 | 75.0 |
| 5614 | Business support services . | 615 | 611 | 0.7 |
| 56141 | Document preparation services | S | S | S |
| 56142 | Telephone call centers .. | S | S | S |
| 561421 | Telephone answering services | ZZ | ZZ | NA |
| 561422 | Telemarketing bureaus... | S | S | S |
| 56143 | Business service centers ... | 572 | 573 | -0.2 |
| 561431 | Private mail centers | S | S | S |
| 561439 | Other business service centers (including copy shops) | 572 | 573 | -0.2 |
| 56144 | Collection agencies ...... | 6 | 6 | Z |
| 56145 | Credit bureaus ....... | 3 | 2 | 50.0 |
| 56149 | Other business support services | S | S | S |
| 561491 | Repossession services .... | S | S | S |
| 561492 | Court reporting and stenotype services | ZZ | ZZ | NA |
| 561499 | All other business support services | S | S | S |
| 5615 | Travel arrangement and reservation services | 899 | 775 | 16.0 |
| 56151 | Travel agencies .. | 436 | 335 | 30.1 |
| 56152 | Tour operators | 165 | 156 | 5.8 |
| 56159 | Other travel arrangement and reservation services | 299 | 283 | 5.7 |
| 561591 | Convention and visitors bureaus | ZZ | ZZ | NA |
| 561599 | All other travel arrangement and reservation services | 299 | 283 | 5.7 |
| 5616 | Investigation and security services .... | 12 | S | S |
| 56161 | Investigation, guard, and armored car services | S | S | S |
| 561611 | Investigation services ...... | ZZ | ZZ | NA |
| 561612 | Security guards and patrol services | S | S | S |
| 561613 | Armored car services | 2 | 2 | Z |
| 56162 | Security systems services | 6 | 6 | Z |
| 561621 | Security systems services (except locksmiths) | S | 2 | S |
| 561622 | Locksmiths | 2 | 4 | -50.0 |
| 5617 | Services to buildings and dwellings .... | 62 | 61 | 1.6 |
| 56171 | Exterminating and pest control services | ZZ | ZZ | NA |
| 56172 | Janitorial services . | 62 | 61 | 1.6 |
| 56173 | Landscaping services ... | ZZ | zz | NA |
| 56174 | Carpet and upholstery cleaning services . | ZZ | ZZ | NA |
| 56179 | Other services to buildings and dwellings | zz | zz | NA |
| 5619 | Other support services .. | S | S | S |
| 56191 | Packaging and labeling services .. | S | S | S |
| 56192 | Convention and trade show organizers | S | S | S |
| 56199 | All other support services . | s | S | S |

See footnotes at end of table.

Table 7.3. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Export Revenue for Emplover Firms: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 562 | Waste management and remediation services | 196 | 221 | -11.3 |
| 5621 | Waste collection | 29 | 25 | 16.0 |
| 562111 | Solid waste collection | 29 | 25 | 16.0 |
| 562112 | Hazardous waste collection | S | S | S |
| 562119 | Other waste collection | ZZ | ZZ | NA |
| 5622 | Waste treatment and disposal | S | S | S |
| 562211 | Hazardous waste treatment and disposal | S | S | S |
| 562212 | Solid waste landfill | ZZ | ZZ | NA |
| 562213 | Solid waste combustors and incinerators | ZZ | ZZ | NA |
| 562219 | Other nonhazardous waste treatment and disposal .. | ZZ | ZZ | NA |
| 5629 | Remediation and other waste management services ........................ | 154 | 163 | -5.5 |
| 56291 | Remediation services .. | S | 52 | S |
| 56292 | Materials recovery facilities ....... | 131 | 111 | 18.0 |
| 56299 | All other waste management services | ZZ | ZZ | NA |
| 562991 | Septic tank and related services ....................................... | ZZ | ZZ | NA |
| 562998 | All other miscellaneous waste management services ..................... | ZZ | ZZ | NA |

NA Not available. Z Absolute value is less than 0.05 . ZZ Absolute value is less than 0.5 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.2 provides estimated measures of sampling variability.

Table 7.4. Employment Placement Agencies (NAICS 56131) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.3 provides estimated measures of sampling variability.

Table 7.5. Temporary Help Services (NAICS 56132) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005 [Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.4 provides estimated measures of sampling variability.

Table 7.6. Professional Employer Organizations (NAICS 56133) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total . | 68,625 | 61,544 | 11.5 |
| Sources of Revenue |  |  |  |
| Co-employment with payroll, benefits, and human resource services | 46,135 | 41,015 | 12.5 |
| Payroll services | 13,218 | 11,993 | 10.2 |
| Payroll and benefit services ... | S | S | S |
| Payroll and human resource services | S | S | S |
| All other operating revenue . ...................................................................... | 1,510 | 1,253 | 20.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.5 provides estimated measures of sampling variability.

Table 7.7. Travel Agencies and All Other Travel Arrangement and Reservation Services (NAICS 561510 and 561599) Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 25,335 | 23,429 | 8.1 |
| Sources of Revenue |  |  |  |
| Reservation services ................................................................................ | 16,304 | 14,848 | 9.8 |
| Airline seats, domestic destinations | 2,943 | 2,689 | 9.4 |
| Airline seats, international destinations | 1,483 | 1,405 | 5.6 |
| Cruises | 1,235 | 1,109 | 11.4 |
| Lodging | 3,369 | S | S |
| Event tickets | 1,350 | 1,165 | 15.9 |
| Computerized reservation systems | 3,139 | 3,064 | 2.4 |
| Packaged tours | 1,932 | 1,792 | 7.8 |
| Other reservation services | S | 764 | S |
| Other travel arrangement services | 9,031 | 8,580 | 5.3 |
| Trip planning . | 2,186 | 2,015 | 8.5 |
| Automobile clubs and road and travel service | 2,194 | 2,182 | 0.5 |
| Other travel arrangement services revenue | 342 | 313 | 9.3 |
| All other operating revenue ...................................................................... | 4,309 | 4,071 | 5.8 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Business | 9,201 | S | S |
| Leisure ............................................................................................ | 16,135 | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.6 provides estimated measures of sampling variability.

Table 7.8. Tour Operators (NAICS 56152) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ................................................................................................. | 3,685 | 3,515 | 4.8 |
| Sources of Revenue |  |  |  |
| Pre-packaged tours | 2,275 | 2,179 | 4.4 |
| Domestic travel | 1,316 | 1,292 | 1.9 |
| International travel | 958 | 887 | 8.0 |
| Customized group tours. | 927 | 900 | 3.0 |
| Domestic travel . | 470 | 487 | -3.5 |
| International travel . | 456 | 413 | 10.4 |
| All other operating revenue | 484 | 436 | 11.0 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Business ........................................................................................ | 725 | S | S |
| Leisure ....................................................................................... | 2,960 | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.7 provides estimated measures of sampling variability.

Table 7.9. Waste Collection (NAICS 5621) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business |  |  |
| :--- | ---: | ---: | ---: | ---: |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.8 provides estimated measures of sampling variability.

Table 7.10. Waste Treatment and Disposal (NAICS 5622) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ................................................................................................... | 13,092 | 11,398 | 14.9 |
| Sources of Revenue |  |  |  |
| Nonhazardous waste disposal services | 8,791 | 7,838 | 12.2 |
| Nonhazardous waste landfill disposal services | 6,398 | 5,850 | 9.4 |
| Nonhazardous waste incineration disposal services | 1,792 | 1,415 | 26.6 |
| Other nonhazardous waste disposal services . | 600 | 573 | 4.7 |
| Hazardous waste treatment and disposal services | 2,714 | 2,338 | 16.1 |
| Hazardous waste treatment - biological infectious waste | S | S | S |
| Hazardous waste treatment - radioactive waste | 810 | 607 | 33.4 |
| All other hazardous waste treatment | 944 | 906 | 4.2 |
| Hazardous waste disposal services . | 611 | 491 | 24.4 |
| Other hazardous waste treatment and disposal services ....................................... | 239 | 236 | 1.3 |
| All other operating revenue ...................................................................... | 1,596 | 1,221 | 30.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.9 provides estimated measures of sampling variability.

Table 7.11. Remediation Services (NAICS 56291) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total . | 9,938 | 8,834 | 12.5 |
| Sources of Revenue |  |  |  |
| Remediation services | 8,482 | 7,534 | 12.6 |
| Site remediation services | 5,244 | 4,700 | 11.6 |
| Building remediation services - asbestos contamination | 1,984 | 1,850 | 7.2 |
| Building remediation services - other contaminations | 361 | 321 | 12.5 |
| Environmental emergency response services . | S | S | S |
| Other remediation services . | 471 | 359 | 31.2 |
| All other operating revenue .................................................................... | 1,456 | 1,299 | 12.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.10 provides estimated measures of sampling variability.

Table 7.12. Materials Recovery Facilities and All Other Waste Management Services (NAICS 5629X) - Estimated Sources of Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ................................................................................................ | 6,488 | 5,981 | 8.5 |
| Sources of Revenue |  |  |  |
| Nonhazardous waste and recyclable material consolidation, storage, |  |  |  |
| storage, and preparation services ....................................... | 1,692 | 1,570 | 7.8 |
| Nonhazardous recyclable material recovery preparation services | 1,567 | 1,454 | 7.8 |
| Operation of nonhazardous waste transfer facilities | S | 116 | S |
| Sale or brokerage of nonhazardous recyclable material ... | S | S | S |
| Other waste management services . | 2,543 | 2,249 | 13.1 |
| Septic tank services | 765 | 661 | 15.7 |
| Cleaning and maintenance for nonhazardous waste holding and drain facilities | 1,102 | 1,014 | 8.7 |
| Portable toilet rental services . | S | 574 | S |
| All other operating revenue ........................................................................ | 1,115 | 1,049 | 6.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.11 provides estimated measures of sampling variability.

Table 7.13. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2005/2004 |
| 56 | Administrative and support and waste management and remediation services $\qquad$ | 456,048 | 420,022 | 8.6 |
| 561 | Administrative and support services | 403,111 | 371,754 | 8.4 |
| 56111 | Office administrative services . | 36,288 | 32,593 | 11.3 |
| 56121 | Facilities support services | 12,220 | 10,911 | 12.0 |
| 5613 | Employment services | 144,354 | 132,246 | 9.2 |
| 56131 | Employment placement agencies | 6,314 | 6,131 | 3.0 |
| 56132 | Temporary help services | 75,313 | 69,228 | 8.8 |
| 56133 | Professional employer organizations .. | 62,727 | 56,887 | 10.3 |
| 5614 | Business support services .. | 40,836 | 38,854 | 5.1 |
| 56141 | Document preparation services | 1,887 | 1,800 | 4.8 |
| 56142 | Telephone call centers ... | 12,206 | 11,714 | 4.2 |
| 561421 | Telephone answering services | 1,266 | 1,256 | 0.8 |
| 561422 | Telemarketing bureaus | 10,940 | 10,458 | 4.6 |
| 56143 | Business service centers . | 6,744 | 6,808 | -0.9 |
| 561431 | Private mail centers ........ | 1,744 | 1,741 | 0.2 |
| 561439 | Other business service centers (including copy shops) | 5,000 | 5,067 | -1.3 |
| 56144 | Collection agencies ... | 9,295 | 8,887 | 4.6 |
| 56145 | Credit bureaus | 4,835 | 4,183 | 15.6 |
| 56149 | Other business support services | 5,869 | 5,462 | 7.5 |
| 561491 | Repossession services | S | 431 | S |
| 561492 | Court reporting and stenotype services | 1,601 | 1,584 | 1.1 |
| 561499 | All other business support services | 3,831 | 3,447 | 11.1 |
| 5615 | Travel arrangement and reservation services | 25,193 | 23,637 | 6.6 |
| 56151 | Travel agencies ...... | 8,833 | 8,342 | 5.9 |
| 56152 | Tour operators | 3,034 | 2,949 | 2.9 |
| 56159 | Other travel arrangement and reservation services | 13,326 | 12,346 | 7.9 |
| 561591 | Convention and visitors bureaus | 1,264 | 1,233 | 2.5 |
| 561599 | All other travel arrangement and reservation services | 12,062 | 11,113 | 8.5 |
| 5616 | Investigation and security services | 38,087 | 35,331 | 7.8 |
| 56161 | Investigation, guard, and armored car services | 24,509 | 22,674 | 8.1 |
| 561611 | Investigation services ... | S | S | S |
| 561612 | Security guards and patrol services | 17,628 | 15,767 | 11.8 |
| 561613 | Armored car services | 2,051 | 1,857 | 10.4 |
| 56162 | Security systems services ................... | S | S | S |
| 561621 | Security systems services (except locksmiths) | 7,767 | 7,147 | 8.7 |
| 561622 | Locksmiths | S | S | S |
| 5617 | Services to buildings and dwellings . | 78,782 | 73,184 | 7.6 |
| 56171 | Exterminating and pest control services | 6,971 | 6,631 | 5.1 |
| 56172 | Janitorial services . | 27,433 | 26,081 | 5.2 |
| 56173 | Landscaping services .. | 37,221 | 34,123 | 9.1 |
| 56174 | Carpet and upholstery cleaning services. | 2,908 | 2,579 | 12.8 |
| 56179 | Other services to buildings and dwellings | 4,248 | 3,771 | 12.6 |
| 5619 | Other support services ....... | 27,351 | 24,999 | 9.4 |
| 56191 | Packaging and labeling services .. | 4,109 | 3,533 | 16.3 |
| 56192 | Convention and trade show organizers .. | 8,429 | 7,612 | 10.7 |
| 56199 | All other support services | 14,813 | 13,854 | 6.9 |

See footnotes at end of table.

Table 7.13. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated
Expenses for Emplover Firms: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 562 | Waste management and remediation services . | 52,937 | 48,268 | 9.7 |
| 5621 | Waste collection | 27,878 | 25,157 | 10.8 |
| 562111 | Solid waste collection | 25,872 | 23,328 | 10.9 |
| 562112 | Hazardous waste collection | 1,481 | 1,354 | 9.4 |
| 562119 | Other waste collection | 525 | 475 | 10.5 |
| 5622 | Waste treatment and disposal . | 12,193 | 10,983 | 11.0 |
| 562211 | Hazardous waste treatment and disposal | 3,586 | 2,931 | 22.3 |
| 562212 | Solid waste landfill ..... | 6,842 | 6,569 | 4.2 |
| 562213 | Solid waste combustors and incinerators | 1,082 | 895 | 20.9 |
| 562219 | Other nonhazardous waste treatment and disposal .... | 683 | 588 | 16.2 |
| 5629 | Remediation and other waste management services | 12,866 | 12,128 | 6.1 |
| 56291 | Remediation services ..... | 8,146 | 7,847 | 3.8 |
| 56292 | Materials recovery facilities . | 1,654 | 1,552 | 6.6 |
| 56299 | All other waste management services | 3,066 | 2,729 | 12.3 |
| 562991 | Septic tank and related services ......................................... | 1,937 | 1,735 | 11.6 |
| 562998 | All other miscellaneous waste management services .................... | 1,129 | 994 | 13.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.12 provides estimated measures of sampling variability.

Table 7.14. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Selected Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| ADMINISTRATIVE AND SUPPORT SERVICES (NAICS 561) Operating Expenses |  |  |  |
|  |  |  |  |  |  |
| Total | 456,048 | 420,022 | 8.6 |
| Personnel costs | 291,009 | 268,054 | 8.6 |
| Gross annual payroll | 244,644 | 224,551 | 8.9 |
| Employer's cost for fringe benefits | 37,477 | 34,859 | 7.5 |
| Temporary staff and leased employee expense | 8,888 | 8,643 | 2.8 |
| Expensed materials, parts and supplies (not for resale) | 31,060 | 28,099 | 10.5 |
| Expensed equipment | 2,947 | 2,722 | 8.3 |
| Expensed purchase of other materials, parts, and supplies | 28,113 | 25,377 | 10.8 |
| Expensed purchased services | 27,602 | 25,476 | 8.3 |
| Expensed purchases of software | 1,525 | 1,358 | 12.3 |
| Purchased electricity and fuels (except motor fuels) | 1,992 | 1,747 | 14.0 |
| Lease and rental payments | 10,453 | 9,755 | 7.2 |
| Purchased repair and maintenance | 6,648 | 6,201 | 7.2 |
| Purchased advertising and promotional services | 6,984 | 6,416 | 8.9 |
| Other operating expenses . | 106,377 | 98,393 | 8.1 |
| Depreciation and amortization charges | 13,222 | 12,955 | 2.1 |
| Governmental taxes and license fees | 4,445 | 4,208 | 5.6 |
| All other operating expenses. | 88,710 | 81,230 | 9.2 |
| WASTE MANAGEMENT AND REMEDIATION SERVICES (NAICS 562) Operating Expenses |  |  |  |
| Total ...... | 456,048 | 420,022 | 8.6 |
| Personnel costs | 291,009 | 268,054 | 8.6 |
| Gross annual payroll | 244,644 | 224,551 | 8.9 |
| Employer's cost for fringe benefits . | 37,477 | 34,859 | 7.5 |
| Temporary staff and leased employee expense | 8,888 | 8,643 | 2.8 |
| Expensed materials, parts and supplies (not for resale) | 31,060 | 28,099 | 10.5 |
| Expensed equipment . | 2,947 | 2,722 | 8.3 |
| Expensed purchase of other materials, parts, and supplies | 28,113 | 25,377 | 10.8 |
| Expensed purchased services . | 27,602 | 25,476 | 8.3 |
| Expensed purchases of software | 1,525 | 1,358 | 12.3 |
| Purchased electricity and fuels (except motor fuels) | 1,992 | 1,747 | 14.0 |
| Lease and rental payments ..... | 10,453 | 9,755 | 7.2 |
| Purchased repair and maintenance | 6,648 | 6,201 | 7.2 |
| Purchased advertising and promotional services | 6,984 | 6,416 | 8.9 |
| Other operating expenses .............. | 106,377 | 98,393 | 8.1 |
| Depreciation and amortization charges | 13,222 | 12,955 | 2.1 |
| Governmental taxes and license fees | 4,445 | 4,208 | 5.6 |
| All other operating expenses . | 88,710 | 81,230 | 9.2 |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-7.13 provides estimated measures of sampling variability.

Chapter 8. Health Care and Social Assistance Services

Table 8.1. Health Care and Social Assistance (NAICS 62)-Estimated Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 62 | Health care and social assistance | 1,477,951 | 1,379,523 | 1,285,518 | 1,207,298 | 1,115,070 | 1,033,029 | 976,335 | 936,690 |
| 621 | Ambulatory health care services | 611,544 | 568,247 | 526,328 | 488,619 | 453,719 | 419,402 | 394,322 | 378,125 |
| 6211 | Offices of physicians | 311,215 | 290,768 | 270,327 | 248,824 | 231,327 | 213,806 | 200,242 | 191,351 |
| 6212 | Offices of dentists | 83,889 | 78,871 | 73,372 | 71,103 | 65,846 | 60,931 | 56,559 | 53,330 |
| 6213 | Offices of other health practitioner | 45,312 | 42,917 | 39,676 | 37,128 | 34,812 | 32,037 | 30,494 | 29,686 |
| 62131 | Offices of chiropractors | 9,877 | 9,624 | 9,363 | 8,975 | 8,427 | 7,570 | 7,285 | 6,940 |
| 62132 | Offices of optometrists | 9,858 | 9,318 | 8,607 | 8,342 | 7,942 | 7,639 | 7,039 | 6,623 |
| 62133 | Offices of mental health practitioners (except physicians) | 4,062 | 3,854 | 3,774 | 3,486 | 3,766 | 3,516 | 3,298 | 3,173 |
| 62134 | Offices of physical, occupational and speech therapists, and audiologists | 14,368 | 13,396 | 11,805 | 10,685 | 9,452 | 8,486 | 8,528 | 8,954 |
| 62139 | Offices of all other health practitioners ....... | 7,147 | 6,725 | 6,127 | 5,640 | 5,225 | 4,826 | 4,344 | 3,996 |
| 621391 | Offices of podiatrists | 3,712 | 3,556 | 3,403 | 3,110 | 2,839 | 2,574 | 2,369 | 2,324 |
| 621399 | Offices of all other miscellaneous health practition | 3,435 | 3,169 | 2,724 | 2,530 | 2,386 | S | S | S |
| 6214 | Outpatient care centers | 69,445 | 63,557 | S | S | S | S | S | S |
| 62141 | Family planning centers | 1,473 | 1,398 | 1,294 | 1,191 | 1,141 | 1,129 | 1,037 | 1,016 |
| 62142 | Outpatient mental health and substanc | 10,081 | 9,449 | 9,308 | 8,982 | 8,290 | 7,642 | 7,487 | 7,013 |
| 62149 | Other outpatient care centers | 57,891 | 52,710 | S | S | S | S | S | S |
| 621491 | HMO medical centers | 4,959 | 4,638 | S | S | S | S | S | S |
| 621492 | Kidney dialysis centers | 11,716 | 10,590 | 9,534 | 8,738 | 7,758 | 6,998 | 6,219 | 5,526 |
| 621493 | Freestanding ambulatory surgical | 12,193 | 10,692 | 9,525 | 8,450 | 7,422 | 6,446 | 5,771 | 5,607 |
| 621498 | All other outpatient care centers | 29,023 | 26,790 | 25,330 | 23,628 | 21,784 | 21,018 | 20,128 | 19,176 |
| 6215 | Medical and diagnostic laboratories | 34,940 | 32,413 | 30,529 | 28,409 | 26,902 | 23,450 | 20,635 | 19,486 |
| 621511 | Medical laboratories | 20,723 | 19,115 | 18,202 | 16,907 | 16,727 | 14,878 | 12,949 | 12,344 |
| 621512 | Diagnostic imaging centers | 14,217 | 13,298 | 12,327 | 11,502 | 10,175 | 8,572 | 7,686 | 7,142 |
| 6216 | Home health care services | 43,227 | 38,311 | 34,001 | 30,387 | 28,356 | 26,841 | 27,524 | 28,909 |
| 6219 | Other ambulatory care services | 23,516 | 21,410 | 19,352 | 17,948 | 16,332 | 15,565 | 14,744 | 13,684 |
| 62191 | Ambulance services | 9,083 | 8,029 | 7,084 | 6,524 | 5,625 | 5,303 | 5,144 | 5,158 |
| 62199 | All other ambulatory health care services | 14,433 | 13,381 | 12,268 | 11,424 | 10,707 | 10,262 | 9,600 | 8,526 |
| 622 | Hospitals | 610,517 | 569,463 | 529,202 | 500,112 | 455,262 | 423,889 | 406,717 | 391,556 |
| 6221 | General medical and surgical hospitals . | 572,816 | 533,848 | 496,216 | 469,727 | 427,329 | 397,526 | 380,550 | 366,117 |
| 6222 | Psychiatric and substance abuse hospitals . | 13,602 | 13,363 | 13,578 | 13,626 | 13,531 | 13,422 | 13,906 | 13,493 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals | 24,099 | 22,252 | 19,408 | 16,759 | 14,402 | 12,941 | 12,261 | 11,946 |

See footnotes at end of table.

Table 8.1. Health Care and Social Assistance (NAICS 62)-Estimated Revenue for Employer Firms: 1998 Through 2005-Con. [Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 623 | Nursing and residential care facilities | 146,629 | 138,068 | 132,995 | 127,114 | 120,462 | 112,706 | 106,260 | 103,772 |
| 6231 | Nursing care facilities | 84,291 | 79,961 | 77,438 | 74,117 | 70,790 | 67,238 | 64,535 | 64,512 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities $\qquad$ | 22,814 | 21,602 | 20,615 | 19,317 | 18,077 | 16,718 | 15,300 | 14,580 |
| 62321 | Residential mental retardation facilities | 15,594 | 14,703 | 14,091 | 13,280 | 12,417 | 11,570 | 10,708 | 10,307 |
| 62322 | Residential mental health and substance abuse facilitie | 7,220 | 6,899 | 6,524 | 6,037 | 5,660 | 5,148 | 4,592 | 4,273 |
| 6233 | Community care facilities for the elderly | 30,986 | 28,333 | 26,984 | 26,099 | 24,447 | 22,104 | 20,157 | 18,514 |
| 623311 | Continuing care retirement communities | 18,011 | 16,344 | 15,429 | 14,862 | 14,038 | 12,948 | 12,062 | 11,246 |
| 623312 | Homes for the elderly | 12,975 | 11,989 | 11,555 | 11,237 | 10,409 | 9,156 | 8,095 | 7,268 |
| 6239 | Other residential care facilities | 8,538 | 8,172 | 7,958 | 7,581 | 7,148 | 6,646 | 6,268 | 6,166 |
| 624 | Social assistance | 109,261 | 103,745 | 96,993 | 91,453 | 85,627 | 77,032 | 69,036 | 63,237 |
| 6241 | Individual and family services | 51,737 | 50,177 | 47,084 | 44,645 | 41,928 | 37,311 | 33,198 | 30,502 |
| 62411 | Child and youth services | 10,103 | 9,755 | 9,666 | 8,926 | 8,510 | 7,517 | 6,722 | 6,235 |
| 62412 | Services for the elderly and persons with disabiliti | 19,007 | 17,711 | 16,299 | 15,283 | 14,148 | 12,804 | 11,641 | 10,787 |
| 62419 | Other individual and family services | 22,627 | 22,711 | 21,119 | 20,436 | 19,270 | 16,990 | 14,835 | 13,480 |
| 6242 | Community food and housing, and emergency and other relief services $\qquad$ | 18,796 | 16,593 | 15,000 | 14,006 | 13,317 | 12,281 | 11,148 | 10,216 |
| 62421 | Community food services ... | 3,758 | 3,505 | 3,326 | 3,107 | 3,008 | 2,835 | 2,535 | 2,294 |
| 62422 | Community housing services | 6,548 | 6,397 | 6,067 | 5,803 | 5,467 | 4,888 | 4,389 | 4,060 |
| 62423 | Emergency and other relief services | 8,490 | 6,691 | 5,607 | 5,096 | 4,842 | 4,558 | 4,224 | 3,862 |
| 6243 | Vocational rehabilitation services | 13,546 | 13,025 | 12,094 | 11,031 | 10,281 | 9,458 | 8,224 | 7,554 |
| 6244 | Child day care services | 25,182 | 23,950 | 22,815 | 21,771 | 20,101 | 17,982 | 16,466 | 14,965 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-8.1 provides estimated measures of sampling variability.

Table 8.2. Health Care and Social Assistance (NAICS 62)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{gathered} \hline \text { NAICS } \\ \text { code } \\ \hline \end{gathered}$ | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 62 | Health care and social assistance | 7.1 | 7.3 | 6.5 | 8.3 | 7.9 | 5.8 | 4.2 |
| 621 | Ambulatory health care services | 7.6 | 8.0 | 7.7 | 7.7 | 8.2 | 6.4 | 4.3 |
| 6211 | Offices of physicians . | 7.0 | 7.6 | 8.6 | 7.6 | 8.2 | 6.8 | 4.6 |
| 6212 | Offices of dentists .. | 6.4 | 7.5 | 3.2 | 8.0 | 8.1 | 7.7 | 6.1 |
| 6213 | Offices of other health practitioners . | 5.6 | 8.2 | 6.9 | 6.7 | 8.7 | 5.1 | 2.7 |
| 62131 | Offices of chiropractors | 2.6 | 2.8 | 4.3 | 6.5 | 11.3 | 3.9 | 5.0 |
| 62132 | Offices of optometrists | 5.8 | 8.3 | 3.2 | 5.0 | 4.0 | 8.5 | 6.3 |
| 62133 | Offices of mental health practitioners (except physicians) | 5.4 | 2.1 | 8.3 | -7.4 | 7.1 | 6.6 | 3.9 |
| 62134 | Offices of physical, occupational and speech therapists, and audiologists | 7.3 | 13.5 | 10.5 | 13.0 | 11.4 | -0.5 | -4.8 |
| 62139 | Offices of all other health practitioners ................. | 6.3 | 9.8 | 8.6 | 7.9 | 8.3 | 11.1 | 8.7 |
| 621391 | Offices of podiatrists ..... | 4.4 | 4.5 | 9.4 | 9.5 | 10.3 | 8.7 | 1.9 |
| 621399 | Offices of all other miscellaneous health practitioners . | 8.4 | 16.3 | 7.7 | 6.0 | S | S | S |
| 6214 | Outpatient care centers | 9.3 | S | S | S | S | S | S |
| 62141 | Family planning centers | 5.4 | 8.0 | 8.6 | 4.4 | 1.1 | 8.9 | 2.1 |
| 62142 | Outpatient mental health and substance abuse centers | 6.7 | 1.5 | 3.6 | 8.3 | 8.5 | 2.1 | 6.8 |
| 62149 | Other outpatient care centers | 9.8 | S | S | S | S | S | S |
| 621491 | HMO medical centers | 6.9 | S | S | S | S | S | S |
| 621492 | Kidney dialysis centers | 10.6 | 11.1 | 9.1 | 12.6 | 10.9 | 12.5 | 12.5 |
| 621493 | Freestanding ambulatory surgical and emergency centers | 14.0 | 12.3 | 12.7 | 13.9 | 15.1 | 11.7 | 2.9 |
| 621498 | All other outpatient care centers ................. | 8.3 | 5.8 | 7.2 | 8.5 | 3.6 | 4.4 | 5.0 |
| 6215 | Medical and diagnostic laboratories | 7.8 | 6.2 | 7.5 | 5.6 | 14.7 | 13.6 | 5.9 |
| 621511 | Medical laboratories | 8.4 | 5.0 | 7.7 | 1.1 | 12.4 | 14.9 | 4.9 |
| 621512 | Diagnostic imaging centers | 6.9 | 7.9 | 7.2 | 13.0 | 18.7 | 11.5 | 7.6 |
| 6216 | Home health care services | 12.8 | 12.7 | 11.9 | 7.2 | 5.6 | -2.5 | -4.8 |
| 6219 | Other ambulatory care services | 9.8 | 10.6 | 7.8 | 9.9 | 4.9 | 5.6 | 7.7 |
| 62191 | Ambulance services .... | 13.1 | 13.3 | 8.6 | 16.0 | 6.1 | 3.1 | -0.3 |
| 62199 | All other ambulatory health care services | 7.9 | 9.1 | 7.4 | 6.7 | 4.3 | 6.9 | 12.6 |
| 622 | Hospitals ...... | 7.2 | 7.6 | 5.8 | 9.9 | 7.4 | 4.2 | 3.9 |
| 6221 | General medical and surgical hospitals ................ | 7.3 | 7.6 | 5.6 | 9.9 | 7.5 | 4.5 | 3.9 |
| 6222 | Psychiatric and substance abuse hospitals .................. | 1.8 | -1.6 | -0.4 | 0.7 | 0.8 | -3.5 | 3.1 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals . | 8.3 | 14.7 | 15.8 | 16.4 | 11.3 | 5.5 | 2.6 |

[^8]Table 8.2. Health Care and Social Assistance (NAICS 62)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms: 1998 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 623 | Nursing and residential care facilities | 6.2 | 3.8 | 4.6 | 5.5 | 6.9 | 6.1 | 2.4 |
| 6231 | Nursing care facilities ............................................. | 5.4 | 3.3 | 4.5 | 4.7 | 5.3 | 4.2 | Z |
| 6232 | Residential mental retardation, mental health and substance abuse facilities | 5.6 | 4.8 | 6.7 | 6.9 | 8.1 | 9.3 | 4.9 |
| 62321 | Residential mental retardation facilities ..... | 6.1 | 4.3 | 6.1 | 7.0 | 7.3 | 8.1 | 3.9 |
| 62322 | Residential mental health and substance abuse facilities | 4.7 | 5.7 | 8.1 | 6.7 | 9.9 | 12.1 | 7.5 |
| 6233 | Community care facilities for the elderly | 9.4 | 5.0 | 3.4 | 6.8 | 10.6 | 9.7 | 8.9 |
| 623311 | Continuing care retirement communities | 10.2 | 5.9 | 3.8 | 5.9 | 8.4 | 7.3 | 7.3 |
| 623312 | Homes for the elderly | 8.2 | 3.8 | 2.8 | 8.0 | 13.7 | 13.1 | 11.4 |
| 6239 | Other residential care facilities | 4.5 | 2.7 | 5.0 | 6.1 | 7.6 | 6.0 | 1.7 |
| 624 | Social assistance | 5.3 | 7.0 | 6.1 | 6.8 | 11.2 | 11.6 | 9.2 |
| 6241 | Individual and family services | 3.1 | 6.6 | 5.5 | 6.5 | 12.4 | 12.4 | 8.8 |
| 62411 | Child and youth services ........................................... | 3.6 | 0.9 | 8.3 | 4.9 | 13.2 | 11.8 | 7.8 |
| 62412 | Services for the elderly and persons with disabilities ............ | 7.3 | 8.7 | 6.6 | 8.0 | 10.5 | 10.0 | 7.9 |
| 62419 | Other individual and family services .................. | -0.4 | 7.5 | 3.3 | 6.1 | 13.4 | 14.5 | 10.1 |
| 6242 | Community food and housing, and emergency and other relief services $\qquad$ | 13.3 | 10.6 | 7.1 | 5.2 | 8.4 | 10.2 | 9.1 |
| 62421 | Community food services | 7.2 | 5.4 | 7.0 | 3.3 | 6.1 | 11.8 | 10.5 |
| 62422 | Community housing services ....................................... | 2.4 | 5.4 | 4.5 | 6.1 | 11.8 | 11.4 | 8.1 |
| 62423 | Emergency and other relief services ............................... | 26.9 | 19.3 | 10.0 | 5.2 | 6.2 | 7.9 | 9.4 |
| 6243 | Vocational rehabilitation services .................................... | 4.0 | 7.7 | 9.6 | 7.3 | 8.7 | 15.0 | 8.9 |
| 6244 | Child day care services .............................................. | 5.1 | 5.0 | 4.8 | 8.3 | 11.8 | 9.2 | 10.0 |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-8.1 provides estimated measures of sampling variability.

Table 8.3. Health Care and Social Assistance (NAICS 62)-Estimated Revenue for Taxable Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 62 | Health care and social assistance | 732,378 | 681,110 | 634,652 | 589,368 | 544,334 | 500,932 | 470,243 | 452,159 |
| 621 | Ambulatory health care services | 551,755 | 512,426 | 473,880 | 439,556 | 408,311 | 376,095 | 352,894 | 337,704 |
| 6211 | Offices of physicians | 311,215 | 290,768 | 270,327 | 248,824 | 231,327 | 213,806 | 200,242 | 191,351 |
| 6212 | Offices of dentists | 83,889 | 78,871 | 73,372 | 71,103 | 65,846 | 60,931 | 56,559 | 53,330 |
| 6213 | Offices of other health practitioners | 45,312 | 42,917 | 39,676 | 37,128 | 34,812 | 32,037 | 30,494 | 29,686 |
| 62131 | Offices of chiropractors | 9,877 | 9,624 | 9,363 | 8,975 | 8,427 | 7,570 | 7,285 | 6,940 |
| 62132 | Offices of optometrists | 9,858 | 9,318 | 8,607 | 8,342 | 7,942 | 7,639 | 7,039 | 6,623 |
| 62133 | Offices of mental health practitioners (except physicians) | 4,062 | 3,854 | 3,774 | 3,486 | 3,766 | 3,516 | 3,298 | 3,173 |
| 62134 | Offices of physical, occupational and speech therapists, and audiologists | 14,368 | 13,396 | 11,805 | 10,685 | 9,452 | 8,486 | 8,528 | 8,954 |
| 62139 | Offices of all other health practitioners | 7,147 | 6,725 | 6,127 | 5,640 | 5,225 | 4,826 | 4,344 | 3,996 |
| 621391 | Offices of podiatrists | 3,712 | 3,556 | 3,403 | 3,110 | 2,839 | 2,574 | 2,369 | 2,324 |
| 621399 | Offices of all other miscellaneous health practitioners | 3,435 | 3,169 | 2,724 | 2,530 | 2,386 | S | S | S |
| 6214 | Outpatient care centers | 32,473 | 29,176 | S | S | S | S | S | S |
| 62141 | Family planning centers | 459 | 457 | 412 | 339 | 333 | 337 | 269 | 243 |
| 62142 | Outpatient mental health and substance abuse centers | 2,008 | 1,894 | 1,813 | 1,713 | 1,580 | 1,373 | 1,462 | 1,260 |
| 62149 | Other outpatient care centers | 30,006 | 26,825 | S | S | S | S | S | S |
| 621491 | HMO medical centers | S | 835 | S | S | S | S | S | S |
| 621492 | Kidney dialysis centers | 10,764 | 9,647 | 8,640 | 7,872 | 6,881 | 6,250 | 5,492 | 4,872 |
| 621493 | Freestanding ambulatory surgical and emergency | 10,537 | 9,231 | 8,160 | 7,271 | 6,374 | 5,427 | 4,684 | 4,601 |
| 621498 | All other outpatient care centers | 7,840 | 7,112 | S |  | 6,059 | 5,721 | 5,283 | 4,754 |
| 6215 | Medical and diagnostic laboratories | 34,940 | 32,413 | 30,529 | 28,409 | 26,902 | 23,450 | 20,635 | 19,486 |
| 621511 | Medical laboratories | 20,723 | 19,115 | 18,202 | 16,907 | 16,727 | 14,878 | 12,949 | 12,344 |
| 621512 | Diagnostic imaging centers | 14,217 | 13,298 | 12,327 | 11,502 | 10,175 | 8,572 | 7,686 | 7,142 |
| 6216 | Home health care services | 29,475 | 25,477 | 22,050 | 19,518 | 18,120 | 16,879 | 17,759 | 18,848 |
| 6219 | Other ambulatory care services | 14,451 | 12,804 | 11,610 | 10,564 | 9,630 | 9,421 | 9,338 | 8,769 |
| 62191 | Ambulance services | 7,412 | 6,471 | 5,601 | 4,972 | 4,189 | 4,053 | 3,996 | 4,100 |
| 62199 | All other ambulatory health care services | 7,039 | 6,333 | 6,009 | 5,592 | 5,441 | 5,368 | 5,342 | 4,669 |
| 622 | Hospitals | 70,650 | 65,473 | 62,613 | 56,678 | 48,099 | 42,908 | 40,627 | 40,405 |
| 6221 | General medical and surgical hospitals . | 58,715 | 54,275 | 53,127 | 48,821 | 41,301 | 36,926 | 34,997 | 34,881 |
| 6222 | Psychiatric and substance abuse hospitals . | 2,007 | 2,002 | 2,290 | 2,410 | 2,412 | 2,189 | 2,177 | 1,894 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals . | 9,928 | 9,196 | 7,196 | 5,447 | 4,386 | 3,793 | 3,453 | 3,630 |

See footnotes at end of table.

Table 8.3. Health Care and Social Assistance (NAICS 62)-Estimated Revenue for Taxable Employer Firms: 1998 Through 2005Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 623 | Nursing and residential care facilities | 86,017 | 80,827 | 77,485 | 74,165 | 70,329 | 66,245 | 62,496 | 61,504 |
| 6231 | Nursing care facilities | 61,981 | 58,738 | 56,549 | 54,225 | 51,907 | 49,816 | 47,839 | 48,306 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities | 6,567 | 6,143 | 5,959 | 5,584 | 5,114 | 4,726 | 4,392 | 4,187 |
| 62321 | Residential mental retardation facilities | 4,569 | 4,298 | 4,234 | 3,935 | 3,581 | 3,297 | 3,057 | 2,950 |
| 62322 | Residential mental health and substance abuse facilities | 1,998 | 1,845 | 1,725 | 1,649 | 1,533 | 1,429 | 1,335 | 1,237 |
| 6233 | Community care facilities for the elderly | 16,254 | 14,822 | 13,878 | 13,341 | 12,328 | 10,812 | 9,431 | 8,241 |
| 623311 | Continuing care retirement communities | 5,771 | 5,212 | 4,764 | 4,477 | 4,087 | 3,576 | 3,195 | 2,733 |
| 623312 | Homes for the elderly | 10,483 | 9,610 | 9,114 | 8,864 | 8,241 | 7,236 | 6,236 | 5,508 |
| 6239 | Other residential care facilities | 1,215 | 1,124 | 1,099 | 1,015 | 980 | 891 | 834 | 770 |
| 624 | Social assistance | 23,956 | 22,384 | 20,674 | 18,969 | 17,595 | 15,684 | 14,226 | 12,546 |
| 6241 | Individual and family services | 6,894 | 6,295 | 5,544 | 5,038 | 4,470 | 3,824 | 3,290 | 2,841 |
| 62411 | Child and youth services | 861 | 799 | 789 | 722 | 687 | 634 | 561 | 469 |
| 62412 | Services for the elderly and persons with disabilities | 3,369 | 3,000 | 2,530 | 2,236 | 1,892 | 1,606 | 1,384 | 1,212 |
| 62419 | Other individual and family services | 2,664 | 2,496 | 2,225 | 2,080 | 1,891 | 1,584 | 1,345 | 1,160 |
| 6242 | Community food and housing, and emergency and other relief services $\qquad$ | 113 | 101 | 84 | 82 | 58 | 46 | 39 | 36 |
| 62421 | Community food services | S | S | S | S | S | S | S | S |
| 62422 | Community housing services | 67 | 60 | 47 | 51 | 36 | 28 | 24 | 22 |
| 62423 | Emergency and other relief services | S | S | S | S | S | S | S | S |
| 6243 | Vocational rehabilitation services | 2,424 | 2,250 | 2,005 | 1,836 | 1,817 | 1,593 | 1,393 | 1,251 |
| 6244 | Child day care services . | 14,525 | 13,738 | 13,041 | 12,013 | 11,250 | 10,221 | 9,504 | 8,418 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A8.2 provides estimated measures of sampling variability.

Table 8.4. Health Care and Social Assistance (NAICS 62)-Estimated Year-to-Year Percent Change in Revenue for Taxable Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{gathered} \hline \text { NAICS } \\ \text { code } \\ \hline \end{gathered}$ | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 62 | Health care and social assistance | 7.5 | 7.3 | 7.7 | 8.3 | 8.7 | 6.5 | 4.0 |
| 621 | Ambulatory health care services | 7.7 | 8.1 | 7.8 | 7.7 | 8.6 | 6.6 | 4.5 |
| 6211 | Offices of physicians . | 7.0 | 7.6 | 8.6 | 7.6 | 8.2 | 6.8 | 4.6 |
| 6212 | Offices of dentists .. | 6.4 | 7.5 | 3.2 | 8.0 | 8.1 | 7.7 | 6.1 |
| 6213 | Offices of other health practitioners . | 5.6 | 8.2 | 6.9 | 6.7 | 8.7 | 5.1 | 2.7 |
| 62131 | Offices of chiropractors | 2.6 | 2.8 | 4.3 | 6.5 | 11.3 | 3.9 | 5.0 |
| 62132 | Offices of optometrists | 5.8 | 8.3 | 3.2 | 5.0 | 4.0 | 8.5 | 6.3 |
| 62133 | Offices of mental health practitioners (except physicians) | 5.4 | 2.1 | 8.3 | -7.4 | 7.1 | 6.6 | 3.9 |
| 62134 | Offices of physical, occupational and speech therapists, and audiologists | 7.3 | 13.5 | 10.5 | 13.0 | 11.4 | -0.5 | -4.8 |
| 62139 | Offices of all other health practitioners ................ | 6.3 | 9.8 | 8.6 | 7.9 | 8.3 | 11.1 | 8.7 |
| 621391 | Offices of podiatrists ..... | 4.4 | 4.5 | 9.4 | 9.5 | 10.3 | 8.7 | 1.9 |
| 621399 | Offices of all other miscellaneous health practitioners | 8.4 | 16.3 | 7.7 | 6.0 | S | S | S |
| 6214 | Outpatient care centers | 11.3 | S | S | S | S | S | S |
| 62141 | Family planning centers | 0.4 | 10.9 | 21.5 | 1.8 | -1.2 | 25.3 | 10.7 |
| 62142 | Outpatient mental health and substance abuse centers | 6.0 | 4.5 | 5.8 | 8.4 | 15.1 | -6.1 | 16.0 |
| 62149 | Other outpatient care centers ........................... | 11.9 | S | S | S | S | S | S |
| 621491 | HMO medical centers | S | S | S | S | S | S | S |
| 621492 | Kidney dialysis centers | 11.6 | 11.7 | 9.8 | 14.4 | 10.1 | 13.8 | 12.7 |
| 621493 | Freestanding ambulatory surgical and emergency centers | 14.1 | 13.1 | 12.2 | 14.1 | 17.4 | 15.9 | 1.8 |
| 621498 | All other outpatient care centers ....................... | 10.2 | S | S | S | 5.9 | 8.3 | 11.1 |
| 6215 | Medical and diagnostic laboratories | 7.8 | 6.2 | 7.5 | 5.6 | 14.7 | 13.6 | 5.9 |
| 621511 | Medical laboratories | 8.4 | 5.0 | 7.7 | 1.1 | 12.4 | 14.9 | 4.9 |
| 621512 | Diagnostic imaging centers | 6.9 | 7.9 | 7.2 | 13.0 | 18.7 | 11.5 | 7.6 |
| 6216 | Home health care services | 15.7 | 15.5 | 13.0 | 7.7 | 7.4 | -5.0 | -5.8 |
| 6219 | Other ambulatory care services | 12.9 | 10.3 | 9.9 | 9.7 | 2.2 | 0.9 | 6.5 |
| 62191 | Ambulance services .... | 14.5 | 15.5 | 12.7 | 18.7 | 3.4 | 1.4 | -2.5 |
| 62199 | All other ambulatory health care services | 11.1 | 5.4 | 7.5 | 2.8 | 1.4 | 0.5 | 14.4 |
| 622 | Hospitals . | 7.9 | 4.6 | 10.5 | 17.8 | 12.1 | 5.6 | 0.5 |
| 6221 | General medical and surgical hospitals ................ | 8.2 | 2.2 | 8.8 | 18.2 | 11.8 | 5.5 | 0.3 |
| 6222 | Psychiatric and substance abuse hospitals ................ | 0.2 | -13.0 | -5.0 | -0.1 | 10.2 | 0.6 | 14.9 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals . | 8.0 | 27.8 | 32.1 | 24.2 | 15.6 | 9.8 | -4.9 |

[^9]Table 8.4. Health Care and Social Assistance (NAICS 62)-Estimated Year-to-Year Percent Change in Revenue for Taxable Employer Firms: 1998 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 623 | Nursing and residential care facilities | 6.4 | 4.3 | 4.5 | 5.5 | 6.2 | 6.0 | 1.6 |
| 6231 | Nursing care facilities . | 5.5 | 3.9 | 4.3 | 4.5 | 4.2 | 4.1 | -1.0 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities | 6.9 | 3.1 | 6.7 | 9.2 | 8.2 | 7.6 | 4.9 |
| 62321 | Residential mental retardation facilities | 6.3 | 1.5 | 7.6 | 9.9 | 8.6 | 7.9 | 3.6 |
| 62322 | Residential mental health and substance abuse facilities | 8.3 | 7.0 | 4.6 | 7.6 | 7.3 | 7.0 | 7.9 |
| 6233 | Community care facilities for the elderly | 9.7 | 6.8 | 4.0 | 8.2 | 14.0 | 14.6 | 14.4 |
| 623311 | Continuing care retirement communities | 10.7 | 9.4 | 6.4 | 9.5 | 14.3 | 11.9 | 16.9 |
| 623312 | Homes for the elderly | 9.1 | 5.4 | 2.8 | 7.6 | 13.9 | 16.0 | 13.2 |
| 6239 | Other residential care facilities | 8.1 | 2.3 | 8.3 | 3.6 | 10.0 | 6.8 | 8.3 |
| 624 | Social assistance | 7.0 | 8.3 | 9.0 | 7.8 | 12.2 | 10.2 | 13.4 |
| 6241 | Individual and family services | 9.5 | 13.5 | 10.0 | 12.7 | 16.9 | 16.2 | 15.8 |
| 62411 | Child and youth services. | 7.8 | 1.3 | 9.3 | 5.1 | 8.4 | 13.0 | 19.6 |
| 62412 | Services for the elderly and persons with disabilities | 12.3 | 18.6 | 13.1 | 18.2 | 17.8 | 16.0 | 14.2 |
| 62419 | Other individual and family services | 6.7 | 12.2 | 7.0 | 10.0 | 19.4 | 17.8 | 15.9 |
| 6242 | Community food and housing, and emergency and other relief services | 11.9 | 20.2 | 2.4 | 41.4 | 26.1 | 17.9 | 8.3 |
| 62421 | Community food services ...... | S | S | S | S | S | S | S |
| 62422 | Community housing services | 11.7 | 27.7 | -7.8 | 41.7 | 28.6 | 16.7 | 9.1 |
| 62423 | Emergency and other relief services ......... | S | S | S | S | S | S | S |
| 6243 | Vocational rehabilitation services | 7.7 | 12.2 | 9.2 | 1.0 | 14.1 | 14.4 | 11.4 |
| 6244 | Child day care services ............................................... | 5.7 | 5.3 | 8.6 | 6.8 | 10.1 | 7.5 | 12.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-8.2 provides estimated measures of sampling variability.

Table 8.5. Health Care and Social Assistance (NAICS 62)-Estimated Revenue for Tax-Exempt Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{gathered} \hline \text { NAICS } \\ \text { code } \\ \hline \end{gathered}$ | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 62 | Health care and social assistance | 745,573 | 698,413 | 650,866 | 617,930 | 570,736 | 532,097 | 506,092 | 484,531 |
| 621 | Ambulatory health care services | 59,789 | 55,821 | 52,448 | 49,063 | 45,408 | 43,307 | 41,428 | 40,421 |
| 6214 | Outpatient care centers | 36,972 | 34,381 | S | S | S | S | S | S |
| 62141 | Family planning centers | 1,014 | 941 | 882 | 852 | 808 | 792 | 768 | 773 |
| 62142 | Outpatient mental health and substance abuse centers | 8,073 | 7,555 | 7,495 | 7,269 | 6,710 | 6,269 | 6,025 | 5,753 |
| 62149 | Other outpatient care centers | 27,885 | 25,885 | S | S | S | S | S | S |
| 621491 | HMO medical centers | 4,094 | 3,803 | S | S | S | S | S | S |
| 621492 | Kidney dialysis centers | 952 | 943 | 894 | 866 | 877 | 748 | 727 | 654 |
| 621493 | Freestanding ambulatory surgical and emergency cent | 1,656 | 1,461 | 1,365 | 1,179 | 1,048 | 1,019 | 1,087 | 1,006 |
| 621498 | All other outpatient care centers | S | S | 18,810 | 17,459 | 15,725 | 15,297 | 14,845 | 14,422 |
| 6216 | Home health care services | 13,752 | 12,834 | 11,951 | 10,869 | 10,236 | 9,962 | 9,765 | 10,061 |
| 6219 | Other ambulatory care serv | 9,065 | 8,606 | 7,742 | 7,384 | 6,702 | 6,144 | 5,406 | 4,915 |
| 62191 | Ambulance services | 1,671 | 1,558 | 1,483 | 1,552 | 1,436 | 1,250 | 1,148 | 1,058 |
| 62199 | All other ambulatory health care serv | 7,394 | 7,048 | 6,259 | 5,832 | 5,266 | 4,894 | 4,258 | 3,857 |
| 622 | Hospitals | 539,867 | 503,990 | 466,589 | 443,434 | 407,163 | 380,981 | 366,090 | 351,151 |
| 6221 | General medical and surgical hospitals | 514,101 | 479,573 | 443,089 | 420,906 | 386,028 | 360,600 | 345,553 | 331,236 |
| 6222 | Psychiatric and substance abuse hospitals | 11,595 | 11,361 | 11,288 | 11,216 | 11,119 | 11,233 | 11,729 | 11,599 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals | 14,171 | 13,056 | 12,212 | 11,312 | 10,016 | 9,148 | 8,808 | 8,316 |
| 623 | Nursing and residential care facilities | 60,612 | 57,241 | 55,510 | 52,949 | 50,133 | 46,461 | 43,764 | 42,268 |
| 6231 | Nursing care facilities | 22,310 | 21,223 | 20,889 | 19,892 | 18,883 | 17,422 | 16,696 | 16,206 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities $\qquad$ | 16,247 | 15,459 | 14,656 | 13,733 | 12,963 | 11,992 | 10,908 | 10,393 |
| 62321 | Residential mental retardation facilities | 11,025 | 10,405 | 9,857 | 9,345 | 8,836 | 8,273 | 7,651 | 7,357 |
| 62322 | Residential mental health and substance abuse facilities | 5,222 | 5,054 | 4,799 | 4,388 | 4,127 | 3,719 | 3,257 | 3,036 |
| 6233 | Community care facilities for the elderly | 14,732 | 13,511 | 13,106 | 12,758 | 12,119 | 11,292 | 10,726 | 10,273 |
| 623311 | Continuing care retirement communities | 12,240 | 11,132 | 10,665 | 10,385 | 9,951 | 9,372 | 8,867 | 8,513 |
| 623312 | Homes for the elderly | 2,492 | 2,379 | 2,441 | 2,373 | 2,168 | 1,920 | 1,859 | 1,760 |
| 6239 | Other residential care facilities | 7,323 | 7,048 | 6,859 | 6,566 | 6,168 | 5,755 | 5,434 | 5,396 |

See footnotes at end of table.

Table 8.5. Health Care and Social Assistance (NAICS 62)-Estimated Revenue for Tax-Exempt Employer Firms: 1998 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 624 | Social assistance | 85,305 | 81,361 | 76,319 | 72,484 | 68,032 | 61,348 | 54,810 | 50,691 |
| 6241 | Individual and family services | 44,843 | 43,882 | 41,540 | 39,607 | 37,458 | 33,487 | 29,908 | 27,661 |
| 62411 | Child and youth services | 9,242 | 8,956 | 8,877 | 8,204 | 7,823 | 6,883 | 6,161 | 5,766 |
| 62412 | Services for the elderly and persons with disabilities | 15,638 | 14,711 | 13,769 | 13,047 | 12,256 | 11,198 | 10,257 | 9,575 |
| 62419 | Other individual and family services | 19,963 | 20,215 | 18,894 | 18,356 | 17,379 | 15,406 | 13,490 | 12,320 |
| 6242 | Community food and housing, and emergency and other relief services | 18,683 | 16,492 | 14,916 | 13,924 | 13,259 | 12,235 | 11,109 | 10,180 |
| 62421 | Community food services | 3,735 | 3,484 | 3,308 | 3,091 | 2,997 | 2,827 | 2,529 | 2,288 |
| 62422 | Community housing services | 6,481 | 6,337 | 6,020 | 5,752 | 5,431 | 4,860 | 4,365 | 4,038 |
| 62423 | Emergency and other relief services .............................. | 8,467 | 6,671 | 5,588 | 5,081 | 4,831 | 4,548 | 4,215 | 3,854 |
| 6243 | Vocational rehabilitation services | 11,122 | 10,775 | 10,089 | 9,195 | 8,464 | 7,865 | 6,831 | 6,303 |
| 6244 | Child day care services ............................................... | 10,657 | 10,212 | 9,774 | 9,758 | 8,851 | 7,761 | 6,962 | 6,547 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-8.3 provides estimated measures of sampling variability.

Table 8.6. Health Care and Social Assistance (NAICS 62)-Estimated Year-to-Year Percent Change in Revenue for TaxExempt Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS <br> code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 62 | Health care and social assistance .......... | 6.8 | 7.3 | 5.3 | 8.3 | 7.3 | 5.1 | 4.4 |
| 621 | Ambulatory health care services | 7.1 | 6.4 | 6.9 | 8.0 | 4.9 | 4.5 | 2.5 |
| 6214 | Outpatient care centers | 7.5 | S | S | S | S | S | S |
| 62141 | Family planning centers | 7.8 | 6.7 | 3.5 | 5.4 | 2.0 | 3.1 | -0.6 |
| 62142 | Outpatient mental health and substance abuse centers | 6.9 | 0.8 | 3.1 | 8.3 | 7.0 | 4.0 | 4.7 |
| 62149 | Other outpatient care centers | 7.7 | S | S | S | S | S | S |
| 621491 | HMO medical centers | 7.7 | S | S | S | S | S | S |
| 621492 | Kidney dialysis centers | 1.0 | 5.5 | 3.2 | -1.3 | 17.2 | 2.9 | 11.2 |
| 621493 | Freestanding ambulatory surgical and emergency centers | 13.3 | 7.0 | 15.8 | 12.5 | 2.8 | -6.3 | 8.1 |
| 621498 | All other outpatient care centers | S | S | 7.7 | 11.0 | 2.8 | 3.0 | 2.9 |
| 6216 | Home health care services | 7.2 | 7.4 | 10.0 | 6.2 | 2.8 | 2.0 | -2.9 |
| 6219 | Other ambulatory care services | 5.3 | 11.2 | 4.8 | 10.2 | 9.1 | 13.7 | 10.0 |
| 62191 | Ambulance services | 7.3 | 5.1 | -4.4 | 8.1 | 14.9 | 8.9 | 8.5 |
| 62199 | All other ambulatory health care services | 4.9 | 12.6 | 7.3 | 10.7 | 7.6 | 14.9 | 10.4 |
| 622 | Hospitals | 7.1 | 8.0 | 5.2 | 8.9 | 6.9 | 4.1 | 4.3 |
| 6221 | General medical and surgical hospitals . | 7.2 | 8.2 | 5.3 | 9.0 | 7.1 | 4.4 | 4.3 |
| 6222 | Psychiatric and substance abuse hospitals . | 2.1 | 0.6 | 0.6 | 0.9 | -1.0 | -4.2 | 1.1 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals | 8.5 | 6.9 | 8.0 | 12.9 | 9.5 | 3.9 | 5.9 |
| 623 | Nursing and residential care facilities | 5.9 | 3.1 | 4.8 | 5.6 | 7.9 | 6.2 | 3.5 |
| 6231 | Nursing care facilities .. | 5.1 | 1.6 | 5.0 | 5.3 | 8.4 | 4.3 | 3.0 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities | 5.1 | 5.5 | 6.7 | 5.9 | 8.1 | 9.9 | 5.0 |
| 62321 | Residential mental retardation facilities | 6.0 | 5.6 | 5.5 | 5.8 | 6.8 | 8.1 | 4.0 |
| 62322 | Residential mental health and substance abuse facilities | 3.3 | 5.3 | 9.4 | 6.3 | 11.0 | 14.2 | 7.3 |
| 6233 | Community care facilities for the elderly | 9.0 | 3.1 | 2.7 | 5.3 | 7.3 | 5.3 | 4.4 |
| 623311 | Continuing care retirement communities | 10.0 | 4.4 | 2.7 | 4.4 | 6.2 | 5.7 | 4.2 |
| 623312 | Homes for the elderly | 4.7 | -2.5 | 2.9 | 9.5 | 12.9 | 3.3 | 5.6 |
| 6239 | Other residential care facilities | 3.9 | 2.8 | 4.5 | 6.5 | 7.2 | 5.9 | 0.7 |

See footnotes at end of table.

Table 8.6. Health Care and Social Assistance (NAICS 62)-Estimated Year-to-Year Percent Change in Revenue for TaxExempt Employer Firms: 1998 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{gathered} \hline \text { NAICS } \\ \text { code } \\ \hline \end{gathered}$ | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 624 | Social assistance | 4.8 | 6.6 | 5.3 | 6.5 | 10.9 | 11.9 | 8.1 |
| 6241 | Individual and family services .................................... | 2.2 | 5.6 | 4.9 | 5.7 | 11.9 | 12.0 | 8.1 |
| 62411 | Child and youth services ............................................ | 3.2 | 0.9 | 8.2 | 4.9 | 13.7 | 11.7 | 6.9 |
| 62412 | Services for the elderly and persons with disabilities ............. | 6.3 | 6.8 | 5.5 | 6.5 | 9.4 | 9.2 | 7.1 |
| 62419 | Other individual and family services | -1.2 | 7.0 | 2.9 | 5.6 | 12.8 | 14.2 | 9.5 |
| 6242 | Community food and housing, and emergency and other relief services | 13.3 | 10.6 | 7.1 | 5.0 | 8.4 | 10.1 | 9.1 |
| 62421 | Community food services ...................................... | 7.2 | 5.3 | 7.0 | 3.1 | 6.0 | 11.8 | 10.5 |
| 62422 | Community housing services ..................................... | 2.3 | 5.3 | 4.7 | 5.9 | 11.7 | 11.3 | 8.1 |
| 62423 | Emergency and other relief services ............................ | 26.9 | 19.4 | 10.0 | 5.2 | 6.2 | 7.9 | 9.4 |
| 6243 | Vocational rehabilitation services ..................................... | 3.2 | 6.8 | 9.7 | 8.6 | 7.6 | 15.1 | 8.4 |
| 6244 | Child day care services ............................................ | 4.4 | 4.5 | 0.2 | 10.2 | 14.0 | 11.5 | 6.3 |

[^10]Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-8.3 provides estimated measures of sampling variability.

Table 8.7. Health Care and Social Assistance (NAICS 62)-Estimated Expenses for Tax-Exempt Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS <br> code | Kind of business | 2005 | 2004 | 2005/2004 |
| 62 | Health care and social assistance ..... | 687,991 | 648,446 | 6.1 |
| 621 | Ambulatory health care services | 56,419 | 53,393 | 5.7 |
| 6214 | Outpatient care centers | 35,161 | 33,359 | 5.4 |
| 62141 | Family planning centers | 1,024 | 955 | 7.2 |
| 62142 | Outpatient mental health and substance abuse centers | 7,957 | 7,352 | 8.2 |
| 62149 | Other outpatient care centers | 26,180 | 25,052 | 4.5 |
| 621491 | HMO medical centers | 3,823 | 3,573 | 7.0 |
| 621492 | Kidney dialysis centers ....................................................... | 896 | 872 | 2.8 |
| 621493 | Freestanding ambulatory surgical and emergency centers .................... | 1,219 | 1,156 | 5.4 |
| 621498 | All other outpatient care centers | S | S | S |
| 6216 | Home health care services | 12,821 | 12,111 | 5.9 |
| 6219 | Other ambulatory care services ....................................................... | 8,437 | 7,923 | 6.5 |
| 62191 | Ambulance services .............................................................. | 1,427 | 1,335 | 6.9 |
| 62199 | All other ambulatory health care services | 7,010 | 6,588 | 6.4 |
| 622 | Hospitals | 496,532 | 465,990 | 6.6 |
| 6221 | General medical and surgical hospitals .. | 471,728 | 442,504 | 6.6 |
| 6222 | Psychiatric and substance abuse hospitals... | 11,691 | 11,316 | 3.3 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals | 13,113 | 12,170 | 7.7 |
| 623 | Nursing and residential care facilities | 57,633 | 54,724 | 5.3 |
| 6231 | Nursing care facilities | 21,082 | 20,217 | 4.3 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities $\qquad$ | 15,706 | 14,955 | 5.0 |
| 62321 | Residential mental retardation facilities | 10,680 | 10,056 | 6.2 |
| 62322 | Residential mental health and substance abuse facilities | 5,026 | 4,899 | 2.6 |
| 6233 | Community care facilities for the elderly ............................................ | 13,760 | 12,719 | 8.2 |
| 623311 | Continuing care retirement communities | 11,425 | 10,449 | 9.3 |
| 623312 |  | 2,335 | 2,270 | 2.9 |
| 6239 | Other residential care facilities ................................................... | 7,085 | 6,833 | 3.7 |

See footnotes at end of table.

Table 8.7. Health Care and Social Assistance (NAICS 62)-Estimated Expenses for Tax-Exempt Employer Firms: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 624 | Social assistance | 77,407 | 74,339 | 4.1 |
| 6241 | Individual and family services | 41,128 | 40,270 | 2.1 |
| 62411 | Child and youth services | 8,619 | 8,480 | 1.6 |
| 62412 | Services for the elderly and persons with disabilities | 13,829 | 13,313 | 3.9 |
| 62419 | Other individual and family services | 18,680 | 18,477 | 1.1 |
| 6242 | Community food and housing, and emergency and other relief services | 15,117 | 14,243 | 6.1 |
| 62421 | Community food services | 3,300 | 3,267 | 1.0 |
| 62422 | Community housing services . | 5,833 | 5,576 | 4.6 |
| 62423 | Emergency and other relief services | 5,984 | 5,400 | 10.8 |
| 6243 | Vocational rehabilitation services | 10,872 | 9,948 | 9.3 |
| 6244 | Child day care services .......................................................... | 10,290 | 9,878 | 4.2 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-8.4 provides estimated measures of sampling variability.

Table 8.8. Selected Health Care Services (NAICS 622 and 623)-Estimated Expenses for Taxable Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 622 | Hospitals | 60,336 | 56,955 | 5.9 |
| 6221 | General medical and surgical hospitals | 50,285 | 47,586 | 5.7 |
| 6222 | Psychiatric and substance abuse hospitals | 1,738 | 1,725 | 0.8 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals . | 8,313 | 7,644 | 8.8 |
| 623 | Nursing and residential care facilities. | 80,362 | 75,173 | 6.9 |
| 6231 | Nursing care facilities | 57,827 | 54,700 | 5.7 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities $\qquad$ | 6,082 | 5,700 | 6.7 |
| 62321 | Residential mental retardation facilities | 4,339 | 4,108 | 5.6 |
| 62322 | Residential mental health and substance abuse facilities | 1,743 | 1,592 | 9.5 |
| 6233 | Community care facilities for the elderly . | 15,297 | 13,705 | 11.6 |
| 623311 | Continuing care retirement communities | 5,507 | 4,883 | 12.8 |
| 623312 | Homes for the elderly | 9,790 | 8,822 | 11.0 |
| 6239 | Other residential care facilities | 1,156 | 1,068 | 8.2 |

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-8.5 provides estimated measures of sampling variability.

Table 8.9. Health Care and Social Assistance (NAICS 62)-Selected Estimated Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| AMBULATORY HEALTH CARE SERVICES (NAICS 621) |  |  |  |
| Operating Expenses |  |  |  |
| Total. | 536,946 | 502,012 | 7.0 |
| Personnel costs | 308,087 | 289,832 | 6.3 |
| Gross annual payroll | 254,120 | 239,819 | 6.0 |
| Employer's cost for fringe benefits | 42,306 | 39,681 | 6.6 |
| Temporary staff and leased employee expense | 11,662 | 10,332 | 12.9 |
| Expensed materials, parts and supplies (not for resale) | 65,767 | 60,730 | 8.3 |
| Medical supplies | 48,752 | 44,685 | 9.1 |
| Expensed equipment | 4,280 | 3,869 | 10.6 |
| Expensed purchases of other materials, parts, and supplies | 12,736 | 12,176 | 4.6 |
| Expensed purchased services | 51,910 | 48,027 | 8.1 |
| Expensed purchases of software | 1,608 | 1,439 | 11.7 |
| Purchased electricity and fuels (except motor fuels) | 3,074 | 2,769 | 11.0 |
| Lease and rental payments | 24,473 | 22,612 | 8.2 |
| Purchased repair and maintenance | 4,833 | 4,473 | 8.0 |
| Purchased advertising and promotional services | 4,811 | 4,350 | 10.6 |
| Professional liability insurance | 13,112 | 12,384 | 5.9 |
| Other operating expenses | 111,182 | 103,423 | 7.5 |
| Depreciation and amortization charges | 11,983 | 11,735 | 2.1 |
| Governmental taxes and license fees | 6,492 | 5,933 | 9.4 |
| All other operating expenses | 92,706 | 85,755 | 8.1 |
| HOSPITALS (NAICS 622) |  |  |  |
| Operating Expenses |  |  |  |
| Total. | 556,868 | 522,945 | 6.5 |
| Personnel costs | 290,970 | 275,318 | 5.7 |
| Gross annual payroll | 218,974 | 207,297 | 5.6 |
| Employer's cost for fringe benefits | 60,347 | 56,334 | 7.1 |
| Temporary staff and leased employee expense | 11,649 | 11,687 | -0.3 |
| Expensed materials, parts and supplies (not for resale) | 101,921 | 95,388 | 6.8 |
| Medical supplies | 85,987 | 79,185 | 8.6 |
| Expensed equipment | 2,449 | 2,096 | 16.8 |
| Expensed purchases of other materials, parts, and supplies | 13,485 | 14,108 | -4.4 |
| Expensed purchased services | 36,746 | 34,351 | 7.0 |
| Expensed purchases of software | 2,176 | 1,934 | 12.5 |
| Purchased electricity and fuels (except motor fuels) | 7,052 | 6,406 | 10.1 |
| Lease and rental payments | 8,023 | 7,485 | 7.2 |
| Purchased repair and maintenance | 8,787 | 8,102 | 8.5 |
| Purchased advertising and promotional services | 1,891 | 1,635 | 15.7 |
| Professional liability insurance | 8,815 | 8,788 | 0.3 |
| Other operating expenses | 127,231 | 117,890 | 7.9 |
| Depreciation and amortization charges | 30,100 | 28,496 | 5.6 |
| Governmental taxes and license fees | 2,172 | 1,874 | 15.9 |
| All other operating expenses | 94,958 | 87,520 | 8.5 |

See footnotes at end of table.

Table 8.9. Health Care and Social Assistance (NAICS 62)-Selected Estimated Expenses for Employer Firms: 2004 Through 2005Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| NURSING AND RESIDENTIAL CARE FACILITIES (NAICS 623) |  |  |  |
| Operating Expenses |  |  |  |
| Total. | 137,995 | 129,897 | 6.2 |
| Personnel costs | 81,914 | 78,049 | 5.0 |
| Gross annual payroll | 64,927 | 62,069 | 4.6 |
| Employer's cost for fringe benefits | 14,058 | 13,332 | 5.4 |
| Temporary staff and leased employee expense | 2,929 | 2,647 | 10.7 |
| Expensed materials, parts and supplies (not for resale) | 9,913 | 9,386 | 5.6 |
| Medical supplies | 4,448 | 4,183 | 6.3 |
| Expensed equipment | 499 | 448 | 11.4 |
| Expensed purchases of other materials, parts, and supplies | 4,965 | 4,756 | 4.4 |
| Expensed purchased services | 13,770 | 12,706 | 8.4 |
| Expensed purchases of software | 145 | 136 | 6.6 |
| Purchased electricity and fuels (except motor fuels) | 3,279 | 2,949 | 11.2 |
| Lease and rental payments | 5,526 | 5,032 | 9.8 |
| Purchased repair and maintenance | 1,682 | 1,568 | 7.3 |
| Purchased advertising and promotional services | 660 | 611 | 8.0 |
| Professional liability insurance | 2,478 | 2,410 | 2.8 |
| Other operating expenses | 32,398 | 29,756 | 8.9 |
| Depreciation and amortization charges | 5,325 | 5,025 | 6.0 |
| Governmental taxes and license fees | 2,858 | 2,433 | 17.5 |
| All other operating expenses | 24,216 | 22,298 | 8.6 |
| SOCIAL ASSISTANCE (NAICS 624) |  |  |  |
| Operating Expenses |  |  |  |
| Total ................................................................................................................ | 103,741 | 98,777 | 5.0 |
| Personnel costs | 55,516 | 52,671 | 5.4 |
| Gross annual payroll . | 45,006 | 42,613 | 5.6 |
| Employer's cost for fringe benefits | 9,055 | 8,856 | 2.2 |
| Temporary staff and leased employee expense | 1,454 | 1,202 | 21.0 |
| Expensed materials, parts and supplies (not for resale) | 6,643 | 6,242 | 6.4 |
| Medical supplies ... | X | X | X |
| Expensed equipment ............ | 603 | 617 | -2.3 |
| Expensed purchases of other materials, parts, and supplies | 6,040 | 5,625 | 7.4 |
| Expensed purchased services ................................................................................. | 7,286 | 6,891 | 5.7 |
| Expensed purchases of software ........................................................................... | 219 | 188 | 16.5 |
| Purchased electricity and fuels (except motor fuels) | 1,214 | 1,123 | 8.1 |
| Lease and rental payments | 3,956 | 3,781 | 4.6 |
| Purchased repair and maintenance | 1,136 | 1,091 | 4.1 |
| Purchased advertising and promotional services | 762 | 708 | 7.6 |
| Professional liability insurance | X | X | X |
| Other operating expenses ......... | 34,296 | 32,972 | 4.0 |
| Depreciation and amortization charges | 2,444 | 2,242 | 9.0 |
| Governmental taxes and license fees | 629 | 553 | 13.7 |
| All other operating expenses .............................................................................. | 31,222 | 30,177 | 3.5 |

X Not applicable.
Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-8.6 provides estimated measures of sampling variability.

Table 8.10. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Revenue for Employer Firms by Source: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 |
| :---: | :---: | :---: |
| OFFICES OF PHYSICIANS (NAICS 6211) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 76,916 | 71,289 |
| Medicaid | 19,560 | 18,045 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 4,105 | 3,778 |
| Worker's compensation | 8,107 | 7,722 |
| Private insurance | 151,075 | 141,922 |
| Private health insurance | 148,267 | 139,299 |
| Property/Casualty and auto insurance | 2,778 | 2,621 |
| Patient (out-of-pocket) | 30,890 | 28,839 |
| All other patient care sources not elsewhere classified | 11,714 | 10,969 |
| Non-Patient Care Revenue |  |  |
| All other sources | 8,848 | 8,204 |
| OFFICES OF DENTISTS (NAICS 6212) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 616 | 600 |
| Medicaid | 3,504 | 3,178 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | S | 444 |
| Worker's compensation | 114 | 105 |
| Private insurance . | 42,599 | 39,756 |
| Private health insurance | 42,467 | 39,644 |
| Property/Casualty and auto insurance | 132 | S |
| Patient (out-of-pocket) | 36,002 | 34,033 |
| All other patient care sources not elsewhere classified | 724 | 712 |
| Non-Patient Care Revenue |  |  |
| All other sources. | S | S |
| OFFICES OF OTHER HEALTH PRACTITIONERS (NAICS 6213) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 7,267 | 6,796 |
| Medicaid | 2,208 | 2,044 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 1,515 | 1,404 |
| Worker's compensation .. | 2,591 | 2,761 |
| Private insurance | 18,136 | 17,185 |
| Private health insurance | 16,221 | 15,302 |
| Property/Casualty and auto insurance | 1,909 | 1,879 |
| Patient (out-of-pocket) .. | 9,897 | 9,320 |
| All other patient care sources not elsewhere classified. | 2,439 | 2,262 |
| Non-Patient Care Revenue |  |  |
| All other sources ..... | 1,259 | 1,145 |

See footnotes at end of table.

Table 8.10. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Revenue for Employer Firms by Source: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 |
| :---: | :---: | :---: |
| OFFICES OF CHIROPRACTORS (NAICS 62131) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 1,012 | 963 |
| Medicaid | 102 | 96 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 11 | S |
| Worker's compensation. | 714 | 812 |
| Private insurance | 5,613 | 5,434 |
| Private health insurance | 4,264 | 4,093 |
| Property/Casualty and auto insurance | 1,347 | 1,341 |
| Patient (out-of-pocket) | 2,331 | 2,214 |
| All other patient care sources not elsewhere classified | S | 73 |
| Non-Patient Care Revenue |  |  |
| All other sources. | S | S |
| OFFICES OF OPTOMETRISTS (NAICS 62132) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 1,148 | 1,088 |
| Medicaid | 510 | 473 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 35 | 26 |
| Worker's compensation. | 31 | 28 |
| Private insurance | 3,565 | 3,289 |
| Private health insurance | 3,560 | 3,285 |
| Property/Casualty and auto insurance | S | S |
| Patient (out-of-pocket). | 4,342 | 4,218 |
| All other patient care sources not elsewhere classified. | 212 | 182 |
| Non-Patient Care Revenue |  |  |
| All other sources. | S | S |
| OFFICES OF MENTAL HEALTH PRACTITIONERS (EXCEPT PHYSICIANS) (NAICS 62133) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 244 | 228 |
| Medicaid | 585 | 542 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 623 | 602 |
| Worker's compensation. | 72 | 71 |
| Private insurance | 1,212 | 1,162 |
| Private health insurance | 1,176 | 1,124 |
| Property/Casualty and auto insurance | 5 | S |
| Patient (out-of-pocket) .... | 891 | 838 |
| All other patient care sources not elsewhere classified | 120 | 113 |
| Non-Patient Care Revenue |  |  |
| All other sources | 315 | 298 |

See footnotes at end of table.

Table 8.10. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Revenue for Employer Firms by Source: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 |
| :---: | :---: | :---: |
| OFFICES OF PHYSICAL, OCCUPATIONAL AND SPEECH THERAPISTS, AND AUDIOLOGISTS (NAICS 62134) |  |  |
| Patient Care Revenue |  |  |
| Medicare . | 3,148 | 2,899 |
| Medicaid | 659 | 590 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 680 | 628 |
| Worker's compensation | 1,596 | 1,673 |
| Private insurance . | 4,845 | 4,533 |
| Private health insurance | 4,427 | 4,135 |
| Property/Casualty and auto insurance . | 419 | 399 |
| Patient (out-of-pocket) | 1,312 | 1,120 |
| All other patient care sources not elsewhere classified | 1,650 | 1,540 |
| Non-Patient Care Revenue |  |  |
| All other sources. | 478 | 413 |
| OFFICES OF PODIATRISTS (NAICS 621391) |  |  |
| Patient Care Revenue |  |  |
| Medicare . | 1,214 | 1,161 |
| Medicaid . | 156 | 149 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 44 | 41 |
| Worker's compensation | 77 | 78 |
| Private insurance . | 1,754 | 1,681 |
| Private health insurance | 1,708 | 1,637 |
| Property/Casualty and auto insurance . | S | S |
| Patient (out-of-pocket) ... | 364 | 347 |
| All other patient care sources not elsewhere classified | S | S |
| Non-Patient Care Revenue |  |  |
| All other sources. | S | S |
| OUTPATIENT CARE CENTERS (NAICS 6214) |  |  |
| Patient Care Revenue |  |  |
| Medicare . | 14,169 | 12,662 |
| Medicaid. | 10,654 | 9,732 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 3,213 | 3,088 |
| Worker's compensation | S | 1,461 |
| Private insurance . | 20,973 | 18,973 |
| Private health insurance . | 20,737 | 18,777 |
| Property/Casualty and auto insurance | 237 | 198 |
| Patient (out-of-pocket) ... | 4,220 | 3,753 |
| All other patient care sources not elsewhere classified | 5,591 | 5,474 |
| Non-Patient Care Revenue |  |  |
| All other sources | 9,139 | 8,414 |

See footnotes at end of table.

Table 8.10. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Revenue for Employer Firms by Source: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 |
| :---: | :---: | :---: |
| OUTPATIENT MENTAL HEALTH AND SUBSTANCE ABUSE CENTERS (NAICS 62142) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 467 | 402 |
| Medicaid | 4,028 | 3,653 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 1,810 | 1,788 |
| Worker's compensation | S | S |
| Private insurance | 661 | 627 |
| Private health insurance | 658 | 624 |
| Property/Casualty and auto insurance | 3 | 3 |
| Patient (out-of-pocket) | 583 | 538 |
| All other patient care sources not elsewhere classified | 824 | 804 |
| Non-Patient Care Revenue |  |  |
| All other sources . | 1,638 | 1,586 |
| OTHER OUTPATIENT CARE CENTERS (NAICS 62149) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 13,672 | 12,235 |
| Medicaid | S | 5,969 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 1,294 | 1,206 |
| Worker's compensation | S | 1,410 |
| Private insurance . | 20,162 | 18,193 |
| Private health insurance | 19,955 | 18,024 |
| Property/Casualty and auto insurance | 208 | 172 |
| Patient (out-of-pocket) | 3,294 | 2,884 |
| All other patient care sources not elsewhere classified | 4,723 | 4,626 |
| Non-Patient Care Revenue |  |  |
| All other sources . | 6,840 | 6,187 |
| KIDNEY DIALYSIS CENTERS (NAICS 621492) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 5,996 | 5,493 |
| Medicaid | S | 725 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | S | S |
| Worker's compensation | 7 | S |
| Private insurance | 4,339 | 3,844 |
| Private health insurance | 4,339 | 3,844 |
| Property/Casualty and auto insurance | ZZ | ZZ |
| Patient (out-of-pocket). | S | S |
| All other patient care sources not elsewhere classified . | 466 | 435 |
| Non-Patient Care Revenue |  |  |
| All other sources .. | S | S |

See footnotes at end of table.

Table 8.10. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Revenue for Employer Firms by Source: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 |
| :---: | :---: | :---: |
| FREESTANDING AMBULATORY SURGICAL AND EMERGENCY CENTERS (NAICS 621493) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 2,454 | 2,171 |
| Medicaid | 561 | 485 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 146 | 111 |
| Worker's compensation | 720 | 576 |
| Private insurance | 6,612 | 5,724 |
| Private health insurance | 6,509 | 5,648 |
| Property/Casualty and auto insurance | 104 | 76 |
| Patient (out-of-pocket) | 1,018 | 833 |
| All other patient care sources not elsewhere classified | 390 | 553 |
| Non-Patient Care Revenue |  |  |
| All other sources . | S | S |
| ALL OTHER OUTPATIENT CARE CENTERS (NAICS 621498) |  |  |
| Patient Care Revenue |  |  |
| Medicare | S | S |
| Medicaid | S | S |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 1,108 | S |
| Worker's compensation | S | 806 |
| Private insurance | 8,843 | 8,304 |
| Private health insurance | 8,758 | S |
| Property/Casualty and auto insurance | 85 | 78 |
| Patient (out-of-pocket) | S | S |
| All other patient care sources not elsewhere classified | S | S |
| Non-Patient Care Revenue |  |  |
| All other sources . | S | S |
| MEDICAL AND DIAGNOSTIC LABORATORIES (NAICS 6215) |  |  |
| Patient Care Revenue |  |  |
| Health practitioners | 2,958 | 2,821 |
| Hospitals | 3,845 | 3,660 |
| Outpatient care facilities | 548 | 542 |
| All other health care providers | 830 | 715 |
| Medicare | 5,946 | 5,389 |
| Medicaid | 1,465 | 1,366 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 227 | 180 |
| Worker's compensation ............. | 448 | 422 |
| Private insurance | 14,326 | 13,301 |
| Private health insurance | 14,093 | 13,083 |
| Property/Casualty and auto insurance | 199 | 189 |
| Patient (out-of-pocket). | 2,501 | 2,319 |
| Non-Patient Care Revenue |  |  |
| All other sources .. | 1,846 | 1,698 |

[^11]Table 8.10. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Revenue for Employer Firms by Source: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 |
| :---: | :---: | :---: |
| HOME HEALTH CARE SERVICES (NAICS 6216) |  |  |
| Patient Care Revenue |  |  |
| Medicare. | 17,471 | 15,111 |
| Medicaid | 10,406 | 9,418 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 1,015 | 896 |
| Worker's compensation | S | S |
| Private insurance . | 8,111 | 7,352 |
| Private health insurance | 8,082 | 7,323 |
| Property/Casualty and auto insurance . | S | S |
| Patient (out-of-pocket) | 2,132 | 1,931 |
| All other patient care sources not elsewhere classified | 2,115 | 1,880 |
| Non-Patient Care Revenue |  |  |
| All other sources | 1,799 | 1,555 |
| OTHER AMBULATORY CARE SERVICES (NAICS 6219) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 4,074 | 3,565 |
| Medicaid | 1,895 | 1,751 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 446 | 402 |
| Worker's compensation .. | 344 | 326 |
| Private insurance | 4,534 | 4,082 |
| Private health insurance | 4,235 | 3,840 |
| Property/Casualty and auto insurance | 299 | 241 |
| Patient (out-of-pocket) | 824 | 760 |
| All other patient care sources not elsewhere classified | 6,648 | 6,399 |
| Non-Patient Care Revenue |  |  |
| All other sources. | 4,751 | 4,125 |
| HOSPITALS (NAICS 622) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 186,556 | 173,565 |
| Medicaid | 72,219 | 66,280 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 35,725 | 36,226 |
| Worker's compensation | 6,326 | 6,428 |
| Private insurance . | 230,003 | 213,182 |
| Private health insurance . | 228,325 | 211,674 |
| Property/Casualty and auto insurance | 1,676 | 1,510 |
| Patient (out-of-pocket) . | 33,048 | 30,412 |
| All other patient care sources not elsewhere classified | 15,880 | 15,137 |
| Non-Patient Care Revenue |  |  |
| All other sources | 30,760 | 28,233 |

See footnotes at end of table.

Table 8.10. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Revenue for Employer Firms by Source: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 |
| :---: | :---: | :---: |
| NURSING AND RESIDENTIAL CARE FACILITIES (NAICS 623) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 23,315 | 21,437 |
| Medicaid. | 56,434 | 53,908 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 12,404 | 11,780 |
| Worker's compensation | S | S |
| Private insurance . | 6,532 | 5,952 |
| Private health insurance | 6,322 | 5,765 |
| Property/Casualty and auto insurance | S | S |
| Payment from patients and their families | 32,715 | 30,886 |
| Patients' assigned Social Security benefits | 2,876 | 2,719 |
| All other patient care sources not elsewhere classified | 2,835 | 2,545 |
| Non-Patient Care Revenue |  |  |
| All other sources . | 9,223 | 8,553 |
| NURSING CARE FACILITIES (NAICS 6231) |  |  |
| Patient Care Revenue |  |  |
| Medicare . | 19,828 | 18,300 |
| Medicaid. | 41,722 | 40,006 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 938 | 851 |
| Worker's compensation .. | S | S |
| Private insurance .. | 4,793 | 4,380 |
| Private health insurance | 4,657 | 4,258 |
| Property/Casualty and auto insurance | S | S |
| Payment from patients and their families | 11,694 | 11,680 |
| Patients' assigned Social Security benefits | 1,510 | 1,416 |
| All other patient care sources not elsewhere classified | S | 1,217 |
| Non-Patient Care Revenue |  |  |
| All other sources . | 2,183 | 1,928 |
| RESIDENTIAL MENTAL RETARDATION, MENTAL HEALTH AND SUBSTANCE ABUSE FACILITIES (NAICS 6232) |  |  |
| Patient Care Revenue |  |  |
| Medicare | 877 | 843 |
| Medicaid | 9,569 | 9,036 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 6,822 | 6,486 |
| Worker's compensation ...... | S | S |
| Private insurance .......... | 774 | 712 |
| Private health insurance | 702 | 649 |
| Property/Casualty and auto insurance . | S | S |
| Payment from patients and their families | 1,207 | 1,129 |
| Patients' assigned Social Security benefits | 702 | 684 |
| All other patient care sources not elsewhere classified. | 420 | 379 |
| Non-Patient Care Revenue |  |  |
| All other sources | 2,385 | 2,258 |

See footnotes at end of table.

Table 8.10. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Revenue for Employer Firms by Source: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

$\overline{Z Z}$ Absolute value is less than 0.5 . S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-8.7 provides estimated measures of sampling variability.

## Table 8.11. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms by Source: 2004 Through 2005

[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005/2004 |
| :---: | :---: |
| OFFICES OF PHYSICIANS (NAICS 6211) |  |
| Patient Care Revenue |  |
| Medicare . | 7.9 |
| Medicaid. | 8.4 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 8.7 |
| Worker's compensation | 5.0 |
| Private insurance | 6.4 |
| Private health insurance | 6.4 |
| Property/Casualty and auto insurance | 6.0 |
| Patient (out-of-pocket) ......... | 7.1 |
| All other patient care sources not elsewhere classified | 6.8 |
| Non-Patient Care Revenue |  |
| All other sources .. | 7.8 |
| OFFICES OF DENTISTS (NAICS 6212) |  |
| Patient Care Revenue |  |
| Medicare . | 2.7 |
| Medicaid. | 10.3 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | S |
| Worker's compensation | 8.6 |
| Private insurance ..... | 7.2 |
| Private health insurance . | 7.1 |
| Property/Casualty and auto insurance | S |
| Patient (out-of-pocket) | 5.8 |
| All other patient care sources not elsewhere classified | 1.7 |
| Non-Patient Care Revenue |  |
| All other sources .. | S |
| OFFICES OF OTHER HEALTH PRACTITIONERS (NAICS 6213) |  |
| Patient Care Revenue |  |
| Medicare . | 6.9 |
| Medicaid .... | 8.0 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 7.9 |
| Worker's compensation. | -6.2 |
| Private insurance | 5.5 |
| Private health insurance . | 6.0 |
| Property/Casualty and auto insurance | 1.6 |
| Patient (out-of-pocket) ...... | 6.2 |
| All other patient care sources not elsewhere classified | 7.8 |
| Non-Patient Care Revenue |  |
| All other sources ... | 10.0 |

See footnotes at end of table.

# Table 8.11. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms by Source: 2004 Through 2005-Con. 

[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005/2004 |
| :---: | :---: |
| OFFICES OF CHIROPRACTORS (NAICS 62131) |  |
| Patient Care Revenue |  |
| Medicare . | 5.1 |
| Medicaid | 6.3 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | S |
| Worker's compensation | -12.1 |
| Private insurance | 3.3 |
| Private health insurance . | 4.2 |
| Property/Casualty and auto insurance | 0.4 |
| Patient (out-of-pocket) | 5.3 |
| All other patient care sources not elsewhere classified | S |
| Non-Patient Care Revenue |  |
| All other sources .. | S |
| OFFICES OF OPTOMETRISTS (NAICS 62132) |  |
| Patient Care Revenue |  |
| Medicare . | 5.5 |
| Medicaid . | 7.8 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 34.6 |
| Worker's compensation | 10.7 |
| Private insurance | 8.4 |
| Private health insurance ... | 8.4 |
| Property/Casualty and auto insurance | S |
| Patient (out-of-pocket) ..... | 2.9 |
| All other patient care sources not elsewhere classified | 16.5 |
| Non-Patient Care Revenue |  |
| All other sources . | S |
| OFFICES OF MENTAL HEALTH PRACTITIONERS (EXCEPT PHYSICIANS) (NAICS 62133) |  |
| Patient Care Revenue |  |
| Medicare . | 7.0 |
| Medicaid. | 7.9 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 3.5 |
| Worker's compensation | 1.4 |
| Private insurance ....... | 4.3 |
| Private health insurance | 4.6 |
| Property/Casualty and auto insurance | S |
| Patient (out-of-pocket). | 6.3 |
| All other patient care sources not elsewhere classified | 6.2 |
| Non-Patient Care Revenue |  |
| All other sources ............. | 5.7 |

See footnotes at end of table.

# Table 8.11. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms by Source: 2004 Through 2005-Con. 

[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005/2004 |
| :---: | :---: |
| OFFICES OF PHYSICAL, OCCUPATIONAL AND SPEECH THERAPISTS, AND AUDIOLOGISTS (NAICS 62134) |  |
| Patient Care Revenue |  |
| Medicare | 8.6 |
| Medicaid. | 11.7 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 8.3 |
| Worker's compensation | -4.6 |
| Private insurance | 6.9 |
| Private health insurance | 7.1 |
| Property/Casualty and auto insurance | 5.0 |
| Patient (out-of-pocket) | 17.1 |
| All other patient care sources not elsewhere classified | 7.1 |
| Non-Patient Care Revenue |  |
| All other sources. | 15.7 |
| OFFICES OF PODIATRISTS (NAICS 621391) |  |
| Patient Care Revenue |  |
| Medicare | 4.6 |
| Medicaid ... | 4.7 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 7.3 |
| Worker's compensation | -1.3 |
| Private insurance . | 4.3 |
| Private health insurance | 4.3 |
| Property/Casualty and auto insurance | S |
| Patient (out-of-pocket). | 4.9 |
| All other patient care sources not elsewhere classified | S |
| Non-Patient Care Revenue |  |
| All other sources .. | S |
| OUTPATIENT CARE CENTERS (NAICS 6214) |  |
| Patient Care Revenue |  |
| Medicare . | 11.9 |
| Medicaid | 9.5 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 4.0 |
| Worker's compensation | S |
| Private insurance | 10.5 |
| Private health insurance | 10.4 |
| Property/Casualty and auto insurance . | 19.7 |
| Patient (out-of-pocket) | 12.4 |
| All other patient care sources not elsewhere classified | 2.1 |
| Non-Patient Care Revenue |  |
| All other sources.. | 8.6 |

See footnotes at end of table.

# Table 8.11. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms by Source: 2004 Through 2005-Con. 

[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]


See footnotes at end of table.

# Table 8.11. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms by Source: 2004 Through 2005-Con. 

[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005/2004 |
| :---: | :---: |
| FREESTANDING AMBULATORY SURGICAL AND EMERGENCY CENTERS (NAICS 621493) |  |
| Patient Care Revenue |  |
| Medicare | 13.0 |
| Medicaid | 15.7 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 31.5 |
| Worker's compensation | 25.0 |
| Private insurance . | 15.5 |
| Private health insurance . | 15.2 |
| Property/Casualty and auto insurance | 36.8 |
| Patient (out-of-pocket) .. | 22.2 |
| All other patient care sources not elsewhere classified | -29.5 |
| Non-Patient Care Revenue |  |
| All other sources. | S |
| ALL OTHER OUTPATIENT CARE CENTERS (NAICS 621498) |  |
| Patient Care Revenue |  |
| Medicare . | S |
| Medicaid | S |
| Other government (Veterans, NIH, Indian Affairs, etc.) | S |
| Worker's compensation | S |
| Private insurance .. | 6.5 |
| Private health insurance .. | S |
| Property/Casualty and auto insurance | 9.0 |
| Patient (out-of-pocket) .. | S |
| All other patient care sources not elsewhere classified | S |
| Non-Patient Care Revenue |  |
| All other sources. | S |
| MEDICAL AND DIAGNOSTIC LABORATORIES (NAICS 6215) |  |
| Patient Care Revenue |  |
| Health practitioners | 4.9 |
| Hospitals .. | 5.1 |
| Outpatient care facilities | 1.1 |
| All other health care providers | 16.1 |
| Medicare ........ | 10.3 |
| Medicaid | 7.2 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 26.1 |
| Worker's compensation. | 6.2 |
| Private insurance | 7.7 |
| Private health insurance | 7.7 |
| Property/Casualty and auto insurance | 5.3 |
| Patient (out-of-pocket). | 7.8 |
| Non-Patient Care Revenue |  |
| All other sources | 8.7 |

See footnotes at end of table.

# Table 8.11. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms by Source: 2004 Through 2005-Con. 

[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005/2004 |
| :---: | :---: |
| HOME HEALTH CARE SERVICES (NAICS 6216) |  |
| Patient Care Revenue |  |
| Medicare | 15.6 |
| Medicaid | 10.5 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 13.3 |
| Worker's compensation | S |
| Private insurance | 10.3 |
| Private health insurance | 10.4 |
| Property/Casualty and auto insurance | S |
| Patient (out-of-pocket) ....... | 10.4 |
| All other patient care sources not elsewhere classified | 12.5 |
| Non-Patient Care Revenue |  |
| All other sources | 15.7 |
| OTHER AMBULATORY CARE SERVICES (NAICS 6219) |  |
| Patient Care Revenue |  |
| Medicare | 14.3 |
| Medicaid | 8.2 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 10.9 |
| Worker's compensation | 5.5 |
| Private insurance | 11.1 |
| Private health insurance | 10.3 |
| Property/Casualty and auto insurance | 24.1 |
| Patient (out-of-pocket) | 8.4 |
| All other patient care sources not elsewhere classified | 3.9 |
| Non-Patient Care Revenue |  |
| All other sources | 15.2 |
| HOSPITALS (NAICS 622) |  |
| Patient Care Revenue |  |
| Medicare | 7.5 |
| Medicaid | 9.0 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | -1.4 |
| Worker's compensation | -1.6 |
| Private insurance | 7.9 |
| Private health insurance | 7.9 |
| Property/Casualty and auto insurance | 11.0 |
| Patient (out-of-pocket) | 8.7 |
| All other patient care sources not elsewhere classified ... | 4.9 |
| Non-Patient Care Revenue |  |
| All other sources .. | 9.0 |

See footnotes at end of table.

# Table 8.11. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms by Source: 2004 Through 2005-Con. 

[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005/2004 |
| :---: | :---: |
| NURSING AND RESIDENTIAL CARE FACILITIES (NAICS 623) |  |
| Patient Care Revenue |  |
| Medicare | 8.8 |
| Medicaid | 4.7 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 5.3 |
| Worker's compensation | S |
| Private insurance | 9.7 |
| Private health insurance | 9.7 |
| Property/Casualty and auto insurance | S |
| Payment from patients and their families | 5.9 |
| Patients' assigned Social Security benefits | 5.8 |
| All other patient care sources not elsewhere classified | 11.4 |
| Non-Patient Care Revenue |  |
| All other sources. | 7.8 |
| NURSING CARE FACILITIES (NAICS 6231) |  |
| Patient Care Revenue |  |
| Medicare . | 8.3 |
| Medicaid. | 4.3 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 10.2 |
| Worker's compensation | S |
| Private insurance | 9.4 |
| Private health insurance | 9.4 |
| Property/Casualty and auto insurance | S |
| Payment from patients and their families | 0.1 |
| Patients' assigned Social Security benefits | 6.6 |
| All other patient care sources not elsewhere classified... | S |
| Non-Patient Care Revenue |  |
| All other sources. | 13.2 |
| RESIDENTIAL MENTAL RETARDATION, MENTAL HEALTH AND SUBSTANCE ABUSE FACILITIES (NAICS 6232) |  |
| Patient Care Revenue |  |
| Medicare . | 4.0 |
| Medicaid | 5.9 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 5.2 |
| Worker's compensation .. | S |
| Private insurance | 8.7 |
| Private health insurance | 8.2 |
| Property/Casualty and auto insurance ... | S |
| Payment from patients and their families | 6.9 |
| Patients' assigned Social Security benefits | 2.6 |
| All other patient care sources not elsewhere classified | 10.8 |
| Non-Patient Care Revenue |  |
| All other sources .. | 5.6 |

See footnotes at end of table.

Table 8.11. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Year-to-Year Percent Change in Revenue for Employer Firms by Source: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005/2004 |
| :---: | :---: |
| COMMUNITY CARE FACILITIES FOR THE ELDERLY (NAICS 6233) |  |
| Patient Care Revenue |  |
| Medicare ............. | 14.2 |
| Medicaid | 4.0 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 10.3 |
| Worker's compensation | S |
| Private insurance | 11.8 |
| Private health insurance | 11.8 |
| Property/Casualty and auto insurance | S |
| Payment from patients and their families | 9.4 |
| Patients' assigned Social Security benefits ... | . 7.6 |
| All other patient care sources not elsewhere classified ............................................................. | 5.8 |
| Non-Patient Care Revenue |  |
| All other sources ................................................................................................ | 13.5 |
| NA Not available. Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations Census Bureau. | of high sampling variability or poor and should not be attributed to the U.S. |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-8.7 provides estimated measures of sampling variability.

Chapter 9. Arts, Entertainment, and Recreation Services

Table 9.1. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 71 | Arts, entertainment, and recreation | 165,540 | 158,557 | 149,360 | 141,902 | 133,880 | 127,394 | 119,868 | 113,681 |
| 711 | Performing arts, spectator sports, and related industries | 64,891 | 62,796 | 60,367 | 58,285 | 54,151 | 51,149 | 47,935 | 45,783 |
| 7111 | Performing arts companies | 11,987 | 11,554 | 11,070 | 10,864 | 10,804 | 10,746 | 10,267 | 10,019 |
| 7112 | Spectator sports | 24,489 | 23,659 | 22,445 | 22,313 | 20,392 | 19,339 | 17,552 | 16,548 |
| 711211 | Sports teams and clubs | 14,010 | 14,115 | 13,257 | 13,025 | 11,461 | 10,739 | 9,261 | 8,812 |
| 711212 | Racetracks | 7,570 | 7,022 | 6,582 | 6,702 | 6,473 | 6,349 | 6,193 | 5,578 |
| 711219 | Other spectator sports | 2,909 | 2,522 | 2,606 | 2,586 | 2,458 | 2,251 | 2,098 | 2,158 |
| 7113 | Promoters of performing arts, sports, and similar events ............ | 14,135 | 13,571 | 12,872 | 12,168 | 10,993 | 10,098 | 9,479 | 8,738 |
| 7114 | Agents and managers for artists, athletes, entertainers, and other public figures $\qquad$ | 3,672 | 3,819 | 3,604 | 3,602 | 3,381 | 3,184 | 3,003 | 2,822 |
| 7115 | Independent artists, writers, and performers | 10,608 | 10,193 | 10,376 | 9,338 | 8,581 | 7,782 | 7,634 | 7,656 |
| 712 | Museums, historical sites, and simi | 10,088 | 9,688 | 9,082 | 8,607 | 9,218 | 9,350 | 8,711 | 8,315 |
| 713 | Amusement, gambling, and recreation industries | 90,561 | 86,073 | 79,911 | 75,010 | 70,511 | 66,895 | 63,222 | 59,583 |
| 7131 | Amusement parks and arcades | 11,113 | 10,561 | 9,930 | 9,443 | 9,813 | 9,441 | 8,824 | 8,664 |
| 71311 | Amusement and theme parks | 9,886 | 9,344 | 8,737 | 8,174 | 8,637 | 8,245 | 7,596 | 7,416 |
| 71312 | Amusement arcades | 1,227 | 1,217 | 1,193 | 1,269 | 1,176 | 1,196 | 1,228 | 1,248 |
| 7132 | Gambling industries | 28,000 | 25,698 | 22,370 | 18,893 | 16,686 | 14,621 | 13,191 | 12,150 |
| 71321 | Casinos (except casino hotels) | 18,074 | 16,664 | 14,601 | 12,387 | 11,148 | 9,592 | 8,602 | 7,830 |
| 71329 | Other gambling industries | 9,926 | 9,034 | 7,769 | 6,506 | 5,538 | 5,029 | 4,589 | 4,320 |
| 7139 | Other amusement and recreation industri | 51,448 | 49,814 | 47,611 | 46,674 | 44,012 | 42,833 | 41,207 | 38,769 |
| 71391 | Golf courses and country clubs | 18,529 | 17,880 | 16,987 | 17,533 | 16,862 | 16,692 | 16,285 | 15,435 |
| 71392 | Skiing facilities | S | 1,980 | 1,839 | 1,801 | 1,635 | 1,551 | 1,429 | 1,391 |
| 71393 | Marinas | 3,670 | 3,393 | 3,382 | 3,352 | 3,389 | 3,379 | 3,153 | 2,940 |
| 71394 | Fitness and recreational sports centers | 17,487 | 16,839 | 16,130 | 14,987 | 13,542 | 12,543 | 11,777 | 10,797 |
| 71395 | Bowling centers | 3,415 | 3,505 | 3,293 | 3,075 | 2,882 | 2,762 | 2,736 | 2,615 |
| 71399 | All other amusement and recreation industries ... | 6,298 | 6,217 | 5,980 | 5,926 | 5,702 | 5,906 | 5,827 | 5,591 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.
Appendix A, Table A-9.1 provides estimated measures of sampling variability.

Table 9.2. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Year-to-Year Percent Change in Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{gathered} \hline \text { NAICS } \\ \text { code } \end{gathered}$ | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 71 | Arts, entertainment, and recreation | 4.4 | 6.2 | 5.3 | 6.0 | 5.1 | 6.3 | 5.4 |
| 711 | Performing arts, spectator sports, and related industries ............... | 3.3 | 4.0 | 3.6 | 7.6 | 5.9 | 6.7 | 4.7 |
| 7111 | Performing arts companies .......................................... | 3.7 | 4.4 | 1.9 | 0.6 | 0.5 | 4.7 | 2.5 |
| 7112 | Spectator sports ......................................................... | 3.5 | 5.4 | 0.6 | 9.4 | 5.4 | 10.2 | 6.1 |
| 711211 | Sports teams and clubs | -0.7 | 6.5 | 1.8 | 13.6 | 6.7 | 16.0 | 5.1 |
| 711212 | Racetracks | 7.8 | 6.7 | -1.8 | 3.5 | 2.0 | 2.5 | 11.0 |
| 711219 | Other spectator sports | 15.3 | -3.2 | 0.8 | 5.2 | 9.2 | 7.3 | -2.8 |
| 7113 | Promoters of performing arts, sports, and similar events ........... | 4.2 | 5.4 | 5.8 | 10.7 | 8.9 | 6.5 | 8.5 |
| 7114 | Agents and managers for artists, athletes, entertainers, and other public figures $\qquad$ | -3.8 | 6.0 | 0.1 | 6.5 | 6.2 | 6.0 | 6.4 |
| 7115 | Independent artists, writers, and performers ......................... | 4.1 | -1.8 | 11.1 | 8.8 | 10.3 | 1.9 | -0.3 |
| 712 | Museums, historical sites, and similar institutions ..................... | 4.1 | 6.7 | 5.5 | -6.6 | -1.4 | 7.3 | 4.8 |
| 713 | Amusement, gambling, and recreation industries | 5.2 | 7.7 | 6.5 | 6.4 | 5.4 | 5.8 | 6.1 |
| 7131 | Amusement parks and arcades | 5.2 | 6.4 | 5.2 | -3.8 | 3.9 | 7.0 | 1.8 |
| 71311 | Amusement and theme parks ....................................... | 5.8 | 6.9 | 6.9 | -5.4 | 4.8 | 8.5 | 2.4 |
| 71312 | Amusement arcades | 0.8 | 2.0 | -6.0 | 7.9 | -1.7 | -2.6 | -1.6 |
| 7132 | Gambling industries ................................................. | 9.0 | 14.9 | 18.4 | 13.2 | 14.1 | 10.8 | 8.6 |
| 71321 | Casinos (except casino hotels) .................................... | 8.5 | 14.1 | 17.9 | 11.1 | 16.2 | 11.5 | 9.9 |
| 71329 | Other gambling industries .......................................... | 9.9 | 16.3 | 19.4 | 17.5 | 10.1 | 9.6 | 6.2 |
| 7139 | Other amusement and recreation industries .......................... | 3.3 | 4.6 | 2.0 | 6.0 | 2.8 | 3.9 | 6.3 |
| 71391 | Golf courses and country clubs ..................................... | 3.6 | 5.3 | -3.1 | 4.0 | 1.0 | 2.5 | 5.5 |
| 71392 | Skiing facilities ..................................................... | S | 7.7 | 2.1 | 10.2 | 5.4 | 8.5 | 2.7 |
| 71393 | Marinas ................ | 8.2 | 0.3 | 0.9 | -1.1 | 0.3 | 7.2 | 7.2 |
| 71394 | Fitness and recreational sports centers ............................. | 3.8 | 4.4 | 7.6 | 10.7 | 8.0 | 6.5 | 9.1 |
| 71395 | Bowling centers ..................................................... | -2.6 | 6.4 | 7.1 | 6.7 | 4.3 | 1.0 | 4.6 |
| 71399 | All other amusement and recreation industries ..................... | 1.3 | 4.0 | 0.9 | 3.9 | -3.5 | 1.4 | 4.2 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.1 provides estimated measures of sampling variability.

Table 9.3. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Revenue for Taxable Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS <br> code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 71 | Arts, entertainment, and recreation | 132,648 | 128,374 | 120,709 | 113,934 | 105,858 | 100,114 | 94,180 | 89,471 |
| 711 | Performing arts, spectator sports, and related industries | 54,826 | 53,662 | 51,686 | 49,496 | 45,479 | 42,960 | 40,385 | 38,675 |
| 7111 | Performing arts companies | 6,491 | 6,561 | 6,390 | 6,224 | 6,033 | 6,187 | 6,122 | 6,066 |
| 7112 | Spectator sports | 24,489 | 23,659 | 22,445 | 22,313 | 20,392 | 19,339 | 17,552 | 16,548 |
| 711211 | Sports teams and clubs | 14,010 | 14,115 | 13,257 | 13,025 | 11,461 | 10,739 | 9,261 | 8,812 |
| 711212 | Racetracks | 7,570 | 7,022 | 6,582 | 6,702 | 6,473 | 6,349 | 6,193 | 5,578 |
| 711219 | Other spectator sports | 2,909 | 2,522 | 2,606 | 2,586 | 2,458 | 2,251 | 2,098 | 2,158 |
| 7113 | Promoters of performing arts, sports, and similar events ............. | 9,566 | 9,430 | 8,871 | 8,019 | 7,092 | 6,468 | 6,074 | 5,583 |
| 7114 | Agents and managers for artists, athletes, entertainers, and other public figures $\qquad$ | 3,672 | 3,819 | 3,604 | 3,602 | 3,381 | 3,184 | 3,003 | 2,822 |
| 7115 | Independent artists, writers, and performers | 10,608 | 10,193 | 10,376 | 9,338 | 8,581 | 7,782 | 7,634 | 7,656 |
| 712 | Museums, historical sites, and similar institution | 889 | 835 | 804 | 750 | 714 | 728 | 616 | 500 |
| 713 | Amusement, gambling, and recreation industries | 76,933 | 73,877 | 68,219 | 63,688 | 59,665 | 56,426 | 53,179 | 50,296 |
| 7131 | Amusement parks and arcades | 11,113 | 10,561 | 9,930 | 9,443 | 9,813 | 9,441 | 8,824 | 8,664 |
| 71311 | Amusement and theme parks | 9,886 | 9,344 | 8,737 | 8,174 | 8,637 | 8,245 | 7,596 | 7,416 |
| 71312 | Amusement arcades | 1,227 | 1,217 | 1,193 | 1,269 | 1,176 | 1,196 | 1,228 | 1,248 |
| 7132 | Gambling industries | 28,000 | 25,698 | 22,370 | 18,893 | 16,686 | 14,621 | 13,191 | 12,150 |
| 71321 | Casinos (except casino hotels) | 18,074 | 16,664 | 14,601 | 12,387 | 11,148 | 9,592 | 8,602 | 7,830 |
| 71329 | Other gambling industries | 9,926 | 9,034 | 7,769 | 6,506 | 5,538 | 5,029 | 4,589 | 4,320 |
| 7139 | Other amusement and recreation indust | 37,820 | 37,618 | 35,919 | 35,352 | 33,166 | 32,364 | 31,164 | 29,482 |
| 71391 | Golf courses and country clubs | 10,344 | 10,446 | 9,794 | 10,462 | 9,939 | 9,963 | 9,719 | 9,253 |
| 71392 | Skiing facilities . | S | 1,980 | 1,839 | 1,801 | 1,635 | 1,551 | 1,429 | 1,391 |
| 71393 | Marinas | 3,670 | 3,393 | 3,382 | 3,352 | 3,389 | 3,379 | 3,153 | 2,940 |
| 71394 | Fitness and recreational sports centers | 13,281 | 13,179 | 12,706 | 11,713 | 10,498 | 9,616 | 9,058 | 8,412 |
| 71395 | Bowling centers. | 3,415 | 3,505 | 3,293 | 3,075 | 2,882 | 2,762 | 2,736 | 2,615 |
| 71399 | All other amusement and recreation industries ...................... | 5,061 | 5,115 | 4,905 | 4,949 | 4,823 | 5,093 | 5,069 | 4,871 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A9.2 provides estimated measures of sampling variability.

Table 9.4. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Year-to-Year Percent Change in Revenue for Taxable Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{gathered} \hline \text { NAICS } \\ \text { code } \end{gathered}$ | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 71 | Arts, entertainment, and recreation | 3.3 | 6.3 | 5.9 | 7.6 | 5.7 | 6.3 | 5.3 |
| 711 | Performing arts, spectator sports, and related industries | 2.2 | 3.8 | 4.4 | 8.8 | 5.9 | 6.4 | 4.4 |
| 7111 | Performing arts companies | -1.1 | 2.7 | 2.7 | 3.2 | -2.5 | 1.1 | 0.9 |
| 7112 | Spectator sports. | 3.5 | 5.4 | 0.6 | 9.4 | 5.4 | 10.2 | 6.1 |
| 711211 | Sports teams and clubs | -0.7 | 6.5 | 1.8 | 13.6 | 6.7 | 16.0 | 5.1 |
| 711212 | Racetracks | 7.8 | 6.7 | -1.8 | 3.5 | 2.0 | 2.5 | 11.0 |
| 711219 | Other spectator sports | 15.3 | -3.2 | 0.8 | 5.2 | 9.2 | 7.3 | -2.8 |
| 7113 | Promoters of performing arts, sports, and similar events | 1.4 | 6.3 | 10.6 | 13.1 | 9.6 | 6.5 | 8.8 |
| 7114 | Agents and managers for artists, athletes, entertainers, and other public figures | -3.8 | 6.0 | 0.1 | 6.5 | 6.2 | 6.0 | 6.4 |
| 7115 | Independent artists, writers, and performers | 4.1 | -1.8 | 11.1 | 8.8 | 10.3 | 1.9 | -0.3 |
| 712 | Museums, historical sites, and similar institutions | 6.5 | 3.9 | 7.2 | 5.0 | -1.9 | 18.2 | 23.2 |
| 713 | Amusement, gambling, and recreation industries | 4.1 | 8.3 | 7.1 | 6.7 | 5.7 | 6.1 | 5.7 |
| 7131 | Amusement parks and arcades | 5.2 | 6.4 | 5.2 | -3.8 | 3.9 | 7.0 | 1.8 |
| 71311 | Amusement and theme parks | 5.8 | 6.9 | 6.9 | -5.4 | 4.8 | 8.5 | 2.4 |
| 71312 | Amusement arcades | 0.8 | 2.0 | -6.0 | 7.9 | -1.7 | -2.6 | -1.6 |
| 7132 | Gambling industries | 9.0 | 14.9 | 18.4 | 13.2 | 14.1 | 10.8 | 8.6 |
| 71321 | Casinos (except casino hotels) . | 8.5 | 14.1 | 17.9 | 11.1 | 16.2 | 11.5 | 9.9 |
| 71329 | Other gambling industries | 9.9 | 16.3 | 19.4 | 17.5 | 10.1 | 9.6 | 6.2 |
| 7139 | Other amusement and recreation industries | 0.5 | 4.7 | 1.6 | 6.6 | 2.5 | 3.9 | 5.7 |
| 71391 | Golf courses and country clubs . | -1.0 | 6.7 | -6.4 | 5.3 | -0.2 | 2.5 | 5.0 |
| 71392 | Skiing facilities | S | 7.7 | 2.1 | 10.2 | 5.4 | 8.5 | 2.7 |
| 71393 | Marinas ............... | 8.2 | 0.3 | 0.9 | -1.1 | 0.3 | 7.2 | 7.2 |
| 71394 | Fitness and recreational sports centers . | 0.8 | 3.7 | 8.5 | 11.6 | 9.2 | 6.2 | 7.7 |
| 71395 | Bowling centers ............. | -2.6 | 6.4 | 7.1 | 6.7 | 4.3 | 1.0 | 4.6 |
| 71399 | All other amusement and recreation industries .................... | -1.1 | 4.3 | -0.9 | 2.6 | -5.3 | 0.5 | 4.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.2 provides estimated measures of sampling variability.

Table 9.5. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Revenue for Tax-Exempt Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{array}{c\|} \hline \text { NAICS } \\ \text { code } \end{array}$ | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 71 | Arts, entertainment, and recreation | 32,892 | 30,183 | 28,651 | 27,968 | 28,022 | 27,280 | 25,688 | 24,210 |
| 711 | Performing arts, spectator sports, and related industries | 10,065 | 9,134 | 8,681 | 8,789 | 8,672 | 8,189 | 7,550 | 7,108 |
| 7111 | Performing arts companies | 5,496 | 4,993 | 4,680 | 4,640 | 4,771 | 4,559 | 4,145 | 3,953 |
| 7113 | Promoters of performing arts, sports, and similar events ............ | 4,569 | 4,141 | 4,001 | 4,149 | 3,901 | 3,630 | 3,405 | 3,155 |
| 712 | Museums, historical sites, and similar institutions | 9,199 | 8,853 | 8,278 | 7,857 | 8,504 | 8,622 | 8,095 | 7,815 |
| 713 | Amusement, gambling, and recreation industries | 13,628 | 12,196 | 11,692 | 11,322 | 10,846 | 10,469 | 10,043 | 9,287 |
| 7139 | Other amusement and recreation industries | 13,628 | 12,196 | 11,692 | 11,322 | 10,846 | 10,469 | 10,043 | 9,287 |
| 71391 | Golf courses and country clubs | 8,185 | 7,434 | 7,193 | 7,071 | 6,923 | 6,729 | 6,566 | 6,182 |
| 71394 | Fitness and recreational sports centers ............................. | 4,206 | 3,660 | 3,424 | 3,274 | 3,044 | 2,927 | 2,719 | 2,385 |
| 71399 | All other amusement and recreation industries ..................... | S | S | 1,075 | 977 | 879 | 813 | 758 | 720 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.3 provides estimated measures of sampling variability.

Table 9.6. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Year-to-Year Percent Change in Revenue for Tax-Exempt Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS <br> code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 71 | Arts, entertainment, and recreation | 9.0 | 5.3 | 2.4 | -0.2 | 2.7 | 6.2 | 6.1 |
| 711 | Performing arts, spectator sports, and related industries | 10.2 | 5.2 | -1.2 | 1.3 | 5.9 | 8.5 | 6.2 |
| 7111 | Performing arts companies | 10.1 | 6.7 | 0.9 | -2.7 | 4.7 | 10.0 | 4.9 |
| 7113 | Promoters of performing arts, sports, and similar events .. | 10.3 | 3.5 | -3.6 | 6.4 | 7.5 | 6.6 | 7.9 |
| 712 | Museums, historical sites, and similar institutions | 3.9 | 6.9 | 5.4 | -7.6 | -1.4 | 6.5 | 3.6 |
| 713 | Amusement, gambling, and recreation industries | 11.7 | 4.3 | 3.3 | 4.4 | 3.6 | 4.2 | 8.1 |
| 7139 | Other amusement and recreation industries | 11.7 | 4.3 | 3.3 | 4.4 | 3.6 | 4.2 | 8.1 |
| 71391 | Golf courses and country clubs ................................... | 10.1 | 3.4 | 1.7 | 2.1 | 2.9 | 2.5 | 6.2 |
| 71394 | Fitness and recreational sports centers ............................. | 14.9 | 6.9 | 4.6 | 7.6 | 4.0 | 7.6 | 14.0 |
| 71399 | All other amusement and recreation industries .................... | S | S | 10.0 | 11.1 | 8.1 | 7.3 | 5.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.3 provides estimated measures of sampling variability.

Table 9.7. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Export Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2005/2004 |
| 71 | Arts, entertainment, and recreation . | 136 | 137 | -0.7 |
| 711 | Performing arts, spectator sports, and related industries | 135 | 137 | -1.5 |
| 7111 | Performing arts companies .. | 35 | 38 | -7.9 |
| 7115 | Independent artists, writers, and performers ................................... | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at
<www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.4 provides estimated measures of sampling variability.

Table 9.8. Selected Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Sources of Revenue for Taxable Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| PERFORMING ARTS COMPANIES (NAICS 7111) |  |  |  |
| Total revenue .. | 6,491 | 6,561 | -1.1 |
| Admissions revenue | 4,781 | 4,648 | 2.9 |
| All other revenue | 1,710 | 1,913 | -10.6 |
| SPORTS TEAMS AND CLUBS (NAICS 711211) |  |  |  |
| Total revenue .. | 14,010 | 14,115 | -0.7 |
| Admissions revenue | 5,017 | 5,135 | -2.3 |
| All other revenue. | 8,993 | 8,980 | 0.1 |
| RACETRACKS (NAICS 711212) |  |  |  |
| Total revenue ........ | 7,570 | 7,022 | 7.8 |
| Admissions revenue | 1,116 | 1,099 | 1.5 |
| All other revenue | 6,454 | 5,923 | 9.0 |
| OTHER SPECTATOR SPORTS (NAICS 711219) |  |  |  |
| Total revenue .............................................................................. | 2,909 | 2,522 | 15.3 |
| Admissions revenue | 443 | 407 | 8.8 |
| All other revenue | 2,466 | 2,115 | 16.6 |
| AMUSEMENT AND THEME PARKS (NAICS 71311) |  |  |  |
| Total revenue .............................................................................. | 9,886 | 9,344 | 5.8 |
| Admissions revenue | 5,515 | 5,221 | 5.6 |
| All other revenue ......................................................................... | 4,371 | 4,123 | 6.0 |

[^12]Table 9.9. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Total Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 71 | Arts, entertainment, and recreation | 146,338 | 139,025 | 5.3 |
| 711 | Performing arts, spectator sports, and related industries | 59,454 | 58,224 | 2.1 |
| 7111 | Performing arts companies | 10,537 | 10,214 | 3.2 |
| 7112 | Spectator sports | 25,088 | 24,656 | 1.8 |
| 711211 | Sports teams and clubs | 15,719 | 15,842 | -0.8 |
| 711212 | Racetracks . | 6,337 | 6,152 | 3.0 |
| 711219 | Other spectator sports. | 3,032 | 2,661 | 13.9 |
| 7113 | Promoters of performing arts, sports, and similar events | 12,716 | 12,259 | 3.7 |
| 7114 | Agents and managers for artists, athletes, entertainers, and other public figures | 2,662 | 2,829 | -5.9 |
| 7115 | Independent artists, writers, and performers ... | 8,451 | 8,267 | 2.2 |
| 712 | Museums, historical sites, and similar institutions | 8,037 | 7,779 | 3.3 |
| 713 | Amusement, gambling, and recreation industries | 78,847 | 73,021 | 8.0 |
| 7131 | Amusement parks and arcades | 7,593 | 6,955 | 9.2 |
| 71311 | Amusement and theme parks | 6,452 | 5,831 | 10.6 |
| 71312 | Amusement arcades . | 1,141 | 1,123 | 1.6 |
| 7132 | Gambling industries ........ | 24,994 | 21,514 | 16.2 |
| 71321 | Casinos (except casino hotels) . | 17,430 | 14,616 | 19.3 |
| 71329 | Other gambling industries. | 7,563 | 6,898 | 9.6 |
| 7139 | Other amusement and recreation industries | 46,260 | 44,553 | 3.8 |
| 71391 | Golf courses and country clubs | 17,640 | 16,744 | 5.4 |
| 71392 | Skiing facilities | 1,568 | 1,525 | 2.8 |
| 71393 | Marinas .. | 2,428 | 2,336 | 3.9 |
| 71394 | Fitness and recreational sports centers | 16,802 | 15,883 | 5.8 |
| 71395 | Bowling centers ... | 2,667 | 2,880 | -7.4 |
| 71399 | All other amusement and recreation industries ............................... | 5,155 | 5,185 | -0.6 |

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.6 provides estimated measures of sampling variability.

Table 9.10. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Expenses for Tax-Exempt Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS <br> code | Kind of business | 2005 | 2004 |
| :---: | :---: | :---: | :---: |
| 71 | Arts, entertainment, and recreation | 29,869 | 27,288 |
| 711 | Performing arts, spectator sports, and related industries | 9,356 | 8,446 |
| 7111 | Performing arts companies ....... | 5,130 | 4,636 |
| 7113 | Promoters of performing arts, sports, and similar events | 4,226 | 3,810 |
| 712 | Museums, historical sites, and similar institutions | 7,248 | 7,014 |
| 713 | Amusement, gambling, and recreation industries ............................................. | 13,265 | 11,828 |
| 7139 | Other amusement and recreation industries | 13,265 | 11,828 |
| 71391 | Golf courses and country clubs | 8,080 | 7,345 |
| 71394 | Fitness and recreational sports centers ................................................... | 4,175 | 3,544 |
| 71399 | All other amusement and recreation industries ........................................... | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.7 provides estimated measures of sampling variability.

Table 9.11. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Year-to-Year Percent Change in Expenses for Tax-Exempt Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 |
| :---: | :---: | :---: |
| 71 | Arts, entertainment, and recreation | 10.0 |
| 711 | Performing arts, spectator sports, and related industries | 11.0 |
| 7111 | Performing arts companies | 11.0 |
| 7113 | Promoters of performing arts, sports, and similar events | 11.0 |
| 712 | Museums, historical sites, and similar institutions | 3.0 |
| 713 | Amusement, gambling, and recreation industries | 12.0 |
| 7139 | Other amusement and recreation industries | 12.0 |
| 71391 | Golf courses and country clubs . | 10.0 |
| 71394 | Fitness and recreational sports centers... | 18.0 |
| 71399 | All other amusement and recreation industries ...... | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.7 provides estimated measures of sampling variability.

Table 9.12. Performing Arts, Spectator Sports, and Related Industries (NAICS 711), Museums, Historical Sites, and Similar Institutions (NAICS 712), and Amusement, Gambling, and Recreation Industries (NAICS 713) - Selected Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]


See footnotes at end of table.

Table 9.12. Performing Arts, Spectator Sports, and Related Industries (NAICS 711), Museums, Historical Sites, and Similar Institutions (NAICS 712), and Amusement, Gambling, and Recreation Industries (NAICS 713) - Selected Expenses for Employer Firms: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| AMUSEMENT, GAMBLING, AND RECREATION INDUSTRIES (NAICS 713) |  |  |  |
| Operating Expenses |  |  |  |
| Total | 78,847 | 73,021 | 8.0 |
| Personnel costs | 32,519 | 29,744 | 9.3 |
| Gross annual payroll | 26,758 | 24,576 | 8.9 |
| Employer's cost for fringe benefits | 5,182 | 4,698 | 10.3 |
| Temporary staff and leased employee expense | 579 | 470 | 23.2 |
| Expensed materials, parts and supplies (not for resale) | 4,501 | 4,181 | 7.7 |
| Expensed equipment ......... | 497 | 454 | 9.5 |
| Expensed purchase of other materials, parts, and supplies | 4,003 | 3,727 | 7.4 |
| Expensed purchased services | 10,764 | 10,017 | 7.5 |
| Expensed purchases of software | 178 | 153 | 16.3 |
| Purchased electricity and fuels (except motor fuels) | 2,360 | 2,126 | 11.0 |
| Lease and rental payments. | 4,052 | 3,839 | 5.5 |
| Purchased repair and maintenance | 1,679 | 1,535 | 9.4 |
| Purchased advertising and promotional services | 2,494 | 2,364 | 5.5 |
| Other operating expenses ........ | 31,062 | 29,079 | 6.8 |
| Depreciation and amortization charges | 6,963 | 6,475 | 7.5 |
| Governmental taxes and license fees . | 5,194 | 4,740 | 9.6 |
| All other operating expenses ............................................................. | 18,905 | 17,864 | 5.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.8 provides estimated measures of sampling variability.

## Chapter 10. Other Services

Table 10.1. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) | 359,875 | 338,022 | NA | NA | NA | NA | NA | NA |
| 81* | Other services (except public administration, religious, labor, and political organizations, and private households) ${ }^{1}$ | 357,929 | 336,334 | 317,363 | 305,565 | 306,079 | 302,783 | 285,019 | 270,049 |
| 811 | Repair and maintenance | 136,088 | 127,939 | 123,164 | 118,307 | 117,733 | 112,719 | 107,279 | 102,934 |
| 8111 | Automotive repair and maintenance | 85,462 | 81,116 | 78,565 | 75,221 | 76,518 | 73,219 | 69,412 | 66,283 |
| 81111 | Automotive mechanical and electrical repair and maintenance | 44,011 | 42,154 | 40,445 | 38,383 | 39,925 | 37,879 | 36,077 | 34,867 |
| 811111 | General automotive repair | 37,233 | 35,547 | 33,778 | 31,748 | 33,045 | 30,988 | 29,068 | 27,577 |
| 811112 | Automotive exhaust system repair | 1,134 | 1,152 | 1,233 | 1,240 | 1,259 | 1,134 | 1,181 | 1,221 |
| 811113 | Automotive transmission repair | 2,924 | 2,730 | 2,674 | 2,689 | 2,834 | 2,773 | 2,718 | 2,746 |
| 811118 | Other automotive mechanical and electrical repair and maintenance | 2,720 | 2,725 | 2,760 | 2,706 | 2,787 | 2,984 | 3,110 | 3,323 |
| 81112 | Automotive body, paint, interior, and glass repair | 29,152 | 27,693 | 27,178 | 26,223 | 26,343 | 25,766 | 24,345 | 23,153 |
| 811121 | Automotive body, paint, and interior repair and maintenance | 25,477 | 24,283 | 23,531 | 22,440 | 22,409 | 22,018 | 20,483 | 19,394 |
| 811122 | Automotive glass replacement shops | 3,675 | 3,410 | 3,647 | 3,783 | 3,934 | 3,748 | 3,862 | 3,759 |
| 81119 | Other automotive repair and maintenance | 12,299 | 11,269 | 10,942 | 10,615 | 10,250 | 9,574 | 8,990 | 8,263 |
| 811191 | Automotive oil change and lubrication shops | 4,661 | 4,342 | 4,031 | 3,928 | 3,624 | 3,326 | 3,010 | 2,960 |
| 811192 | Car washes | 5,958 | 5,301 | 5,364 | 5,092 | 4,988 | 4,641 | 4,414 | 3,875 |
| 811198 | All other automotive repair and maintenance | 1,680 | 1,626 | 1,547 | 1,595 | 1,638 | 1,607 | 1,566 | 1,428 |
| 8112 | Electronic and precision equipment repair and ma | 17,599 | 16,514 | 15,103 | 14,983 | 14,860 | 14,419 | 14,149 | 13,226 |
| 811211 | Consumer electronics repair and maintenance | 1,802 | 1,687 | 1,457 | 1,484 | 1,509 | 1,538 | 1,414 | 1,440 |
| 811212 | Computer and office machine repair and maintenance | S | 6,530 | 6,003 | 6,380 | 6,643 | 6,592 | 6,781 | 6,358 |
| 811213 | Communication equipment repair and maintenance | S | S | 1,993 | 2,026 | 1,849 | 1,756 | 1,526 | 1,394 |
| 811219 | Other electronic and precision equipment repair and maintenance | 6,505 | 6,197 | 5,650 | 5,093 | 4,859 | 4,533 | 4,428 | 4,034 |
| 8113 | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 23,390 | 21,231 | 20,735 | 19,485 | 17,865 | 16,687 | 15,531 | 15,584 |
| 8114 | Personal and household goods repair and maintenance | 9,637 | 9,078 | 8,761 | 8,618 | 8,490 | 8,394 | 8,187 | 7,841 |
| 81141 | Home and garden equipment and appliance repair and maintenance $\qquad$ | 4,625 | 4,285 | 4,209 | 4,112 | 3,911 | 3,866 | 3,845 | 3,644 |
| 81142 | Reupholstery and furniture repair | 1,347 | 1,248 | 1,271 | 1,265 | 1,225 | 1,229 | 1,161 | 1,065 |
| 81143 | Footwear and leather goods repair | 197 | 189 | 181 | 187 | 186 | 190 | 198 | 194 |
| 81149 | Other personal and household goods repair and maintenance | 3,468 | 3,356 | 3,100 | 3,054 | 3,168 | 3,109 | 2,983 | 2,938 |
| 812 | Personal and laundry services | 80,559 | 76,169 | NA | NA | NA | NA | NA | NA |
| 812* | Personal and laundry services ${ }^{1}$ | 78,613 | 74,482 | 72,053 | 70,734 | 69,106 | 67,140 | 63,359 | 60,183 |
| 8121 | Personal care services | 25,013 | 23,178 | 21,093 | 20,217 | 18,929 | 18,264 | 16,970 | 16,338 |
| 81211 | Hair, nail, and skin care | 20,301 | 18,932 | 17,081 | 16,518 | 15,800 | 15,553 | 14,407 | 13,975 |
| 812111 | Barber shops | 521 | 522 | 499 | 506 | 474 | 479 | 467 | 440 |
| 812112 | Beauty salons | 18,210 | 17,191 | 15,448 | 15,113 | 14,581 | 14,445 | 13,416 | 13,035 |
| 812113 | Nail salons | 1,570 | 1,219 | 1,134 | 899 | 745 | 629 | 524 | 500 |
| 81219 | Other personal care services | 4,712 | 4,246 | 4,012 | 3,699 | 3,129 | 2,711 | 2,563 | 2,363 |
| 812191 | Diet and weight reducing centers | 1,916 | 1,652 | 1,911 | 1,688 | 1,389 | 1,194 | 1,251 | 1,154 |
| 812199 | All other personal care services | 2,796 | 2,594 | 2,101 | 2,011 | 1,740 | 1,517 | 1,312 | 1,209 |
| 8122 | Death care services | 15,667 | 15,080 | 15,334 | 14,280 | 14,202 | 13,707 | 13,782 | 13,617 |
| 81221 | Funeral homes and funeral services | 12,142 | 11,705 | 12,016 | 11,049 | 10,882 | 10,279 | 10,286 | 10,181 |
| 81222 | Cemeteries and crematories | 3,525 | 3,375 | 3,318 | 3,231 | 3,320 | 3,428 | 3,496 | 3,436 |
| 8123 | Drycleaning and laundry services | 20,995 | 20,040 | 19,545 | 20,444 | 20,484 | 19,950 | 19,124 | 18,019 |
| 81231 | Coin-operated laundries and drycleaners... | 3,241 | 3,235 | 3,238 | 3,458 | 3,462 | 3,359 | 3,007 | 2,723 |
| 81232 | Drycleaning and laundry services (except coin-operated) | 7,904 | 7,581 | 7,282 | 7,762 | 7,819 | 7,846 | 7,623 | 7,240 |
| 81233 | Linen and uniform supply | 9,850 | 9,224 | 9,025 | 9,224 | 9,203 | 8,745 | 8,494 | 8,056 |
| 812331 | Linen supply | 3,556 | 3,240 | 3,051 | 3,087 | 3,130 | 2,989 | 2,805 | 2,708 |
| 812332 | Industrial launderers | 6,294 | 5,984 | 5,974 | 6,137 | 6,073 | 5,756 | 5,689 | 5,348 |

See footnotes at end of table.

Table 10.1. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Revenue for Employer Firms: 1998 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| $\begin{gathered} \hline \text { NAICS } \\ \text { code } \\ \hline \end{gathered}$ | Kind of business | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8129 | Other personal services | 18,885 | 17,873 | NA | NA | NA | NA | NA | NA |
| 8129* | Other personal services ${ }^{1}$ | 16,938 | 16,184 | 16,081 | 15,793 | 15,491 | 15,219 | 13,483 | 12,209 |
| 81291 | Pet care (except veterinary) | 1,947 | 1,689 | NA | NA | NA | NA | NA | NA |
| 81292 | Photofinishing | 2,609 | 3,173 | 3,678 | 3,851 | 3,727 | 3,809 | 3,860 | 3,811 |
| 81293 | Parking lots and garages | 7,673 | 7,121 | 7,041 | 6,908 | 6,791 | 6,389 | 5,794 | 5,337 |
| 81299 | All other personal services | 6,656 | 5,890 | 5,362 | 5,034 | 4,973 | 5,021 | 3,829 | 3,061 |
| 813 | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) .. | 143,228 | 133,913 | 122,146 | 116,524 | 119,240 | 122,924 | 114,381 | 106,932 |
| 8132 | Grantmaking and giving services | 61,726 | 56,408 | 47,131 | 46,276 | 50,881 | 57,465 | 52,564 | 47,604 |
| 8133 | Social advocacy organizations | 13,960 | 13,424 | 13,358 | 12,059 | 11,225 | 10,852 | 10,144 | 9,133 |
| 8134 | Civic and social organizations | 17,104 | 16,694 | 15,951 | 14,679 | 14,098 | 13,703 | 12,839 | 12,278 |
| 8139 | Business, professional, and other organizations (except labor and political organizations) | 50,438 | 47,387 | 45,706 | 43,510 | 43,036 | 40,904 | 38,834 | 37,917 |

NA Not available. S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Excludes NAICS 81291 (pet care services).
Note: Estimates cover only taxable firms for NAICS 811 (repair and maintenance) and NAICS 812 (personal and laundry services), only tax-exempt firms for NAICS 813 (religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations)), and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-10.1 provides estimated measures of sampling variability (coefficients of variation).

Table 10.2. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Year-to-Year Percent Change in Revenue for Employer Firms: 1998 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) $\qquad$ | 6.5 | NA | NA | NA | NA | NA | NA |
| 81* | Other services (except public administration, religious, labor, and political organizations, and private households) ${ }^{1}$ | 6.4 | 6.0 | 3.9 | -0.2 | 1.1 | 6.2 | 5.5 |
| 811 | Repair and maintenance | 6.4 | 3.9 | 4.1 | 0.5 | 4.4 | 5.1 | 4.2 |
| 8111 | Automotive repair and maintenance | 5.4 | 3.2 | 4.4 | -1.7 | 4.5 | 5.5 | 4.7 |
| 81111 | Automotive mechanical and electrical repair and maintenance | 4.4 | 4.2 | 5.4 | -3.9 | 5.4 | 5.0 | 3.5 |
| 811111 | General automotive repair | 4.7 | 5.2 | 6.4 | -3.9 | 6.6 | 6.6 | 5.4 |
| 811112 | Automotive exhaust system repair | -1.6 | -6.6 | -0.6 | -1.5 | 11.0 | -4.0 | -3.3 |
| 811113 | Automotive transmission repair | 7.1 | 2.1 | -0.6 | -5.1 | 2.2 | 2.0 | -1.0 |
| 811118 | Other automotive mechanical and electrical repair and maintenance | -0.2 | -1.3 | 2.0 | -2.9 | -6.6 | -4.1 | -6.4 |
| 81112 | Automotive body, paint, interior, and glass repair | 5.3 | 1.9 | 3.6 | -0.5 | 2.2 | 5.8 | 5.1 |
| 811121 | Automotive body, paint, and interior repair and maintenance | 4.9 | 3.2 | 4.9 | 0.1 | 1.8 | 7.5 | 5.6 |
| 811122 | Automotive glass replacement shops ....... | 7.8 | -6.5 | -3.6 | -3.8 | 5.0 | -3.0 | 2.7 |
| 81119 | Other automotive repair and maintenance | 9.1 | 3.0 | 3.1 | 3.6 | 7.1 | 6.5 | 8.8 |
| 811191 | Automotive oil change and lubrication shops | 7.3 | 7.7 | 2.6 | 8.4 | 9.0 | 10.5 | 1.7 |
| 811192 | Car washes | 12.4 | -1.2 | 5.3 | 2.1 | 7.5 | 5.1 | 13.9 |
| 811198 | All other automotive repair and maintenance | 3.3 | 5.1 | -3.0 | -2.6 | 1.9 | 2.6 | 9.7 |
| 8112 | Electronic and precision equipment repair and maintenance | 6.6 | 9.3 | 0.8 | 0.8 | 3.1 | 1.9 | 7.0 |
| 811211 | Consumer electronics repair and maintenance | 6.8 | 15.8 | -1.8 | -1.7 | -1.9 | 8.8 | -1.8 |
| 811212 | Computer and office machine repair and maintenance | S | 8.8 | -5.9 | -4.0 | 0.8 | -2.8 | 6.7 |
| 811213 | Communication equipment repair and maintenance | S | S | -1.6 | 9.6 | 5.3 | 15.1 | 9.5 |
| 811219 | Other electronic and precision equipment repair and maintenance | 5.0 | 9.7 | 10.9 | 4.8 | 7.2 | 2.4 | 9.8 |
| 8113 | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 10.2 | 2.4 | 6.4 | 9.1 | 7.1 | 7.4 | -0.3 |
| 8114 | Personal and household goods repair and maintenance | 6.2 | 3.6 | 1.7 | 1.5 | 1.1 | 2.5 | 4.4 |
| 81141 | Home and garden equipment and appliance repair and maintenance | 7.9 | 1.8 | 2.4 | 5.1 | 1.2 | 0.5 | 5.5 |
| 81142 | Reupholstery and furniture repair | 7.9 | -1.8 | 0.5 | 3.3 | -0.3 | 5.9 | 9.0 |
| 81143 | Footwear and leather goods repair | 4.2 | 4.4 | -3.2 | 0.5 | -2.1 | -4.0 | 2.1 |
| 81149 | Other personal and household goods repair and maintenance | 3.3 | 8.3 | 1.5 | -3.6 | 1.9 | 4.2 | 1.5 |
| 812 | Personal and laundry services | 5.8 | NA | NA | NA | NA | NA | NA |
| 812* | Personal and laundry services ${ }^{1}$ | 5.5 | 3.4 | 1.9 | 2.4 | 2.9 | 6.0 | 5.3 |
| 8121 | Personal care services | 7.9 | 9.9 | 4.3 | 6.8 | 3.6 | 7.6 | 3.9 |
| 81211 | Hair, nail, and skin care services | 7.2 | 10.8 | 3.4 | 4.5 | 1.6 | 8.0 | 3.1 |
| 812111 | Barber shops | -0.2 | 4.6 | -1.4 | 6.8 | -1.0 | 2.6 | 6.1 |
| 812112 | Beauty salons | 5.9 | 11.3 | 2.2 | 3.6 | 0.9 | 7.7 | 2.9 |
| 812113 | Nail salons | 28.8 | 7.5 | 26.1 | 20.7 | 18.4 | 20.0 | 4.8 |
| 81219 | Other personal care services | 11.0 | 5.8 | 8.5 | 18.2 | 15.4 | 5.8 | 8.5 |
| 812191 | Diet and weight reducing centers | 16.0 | -13.6 | 13.2 | 21.5 | 16.3 | -4.6 | 8.4 |
| 812199 | All other personal care services | 7.8 | 23.5 | 4.5 | 15.6 | 14.7 | 15.6 | 8.5 |
| 8122 | Death care services | 3.9 | -1.7 | 7.4 | 0.5 | 3.6 | -0.5 | 1.2 |
| 81221 | Funeral homes and funeral services | 3.7 | -2.6 | 8.8 | 1.5 | 5.9 | -0.1 | 1.0 |
| 81222 | Cemeteries and crematories | 4.4 | 1.7 | 2.7 | -2.7 | -3.2 | -1.9 | 1.7 |
| 8123 | Drycleaning and laundry services .. | 4.8 | 2.5 | -4.4 | -0.2 | 2.7 | 4.3 | 6.1 |
| 81231 | Coin-operated laundries and drycleaners . | 0.2 | -0.1 | -6.4 | -0.1 | 3.1 | 11.7 | 10.4 |
| 81232 | Drycleaning and laundry services (except coin-operated) | 4.3 | 4.1 | -6.2 | -0.7 | -0.3 | 2.9 | 5.3 |
| 81233 | Linen and uniform supply | 6.8 | 2.2 | -2.2 | 0.2 | 5.2 | 3.0 | 5.4 |
| 812331 | Linen supply . | 9.8 | 6.2 | -1.2 | -1.4 | 4.7 | 6.6 | 3.6 |
| 812332 | Industrial launderers | 5.2 | 0.2 | -2.7 | 1.1 | 5.5 | 1.2 | 6.4 |

[^13]Table 10.2. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Year-to-Year Percent Change in Revenue for Employer Firms: 1998 Through 2005 -Con. [Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | 2005/2004 | 2004/2003 | 2003/2002 | 2002/2001 | 2001/2000 | 2000/1999 | 1999/1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8129 | Other personal services | 5.7 | NA | NA | NA | NA | NA | NA |
| 8129* | Other personal services ${ }^{1}$ | 4.7 | 0.6 | 1.8 | 1.9 | 1.8 | 12.9 | 10.4 |
| 81291 | Pet care (except veterinary) services | 15.3 | NA | NA | NA | NA | NA | NA |
| 81292 | Photofinishing | -17.8 | -13.7 | -4.5 | 3.3 | -2.2 | -1.3 | 1.3 |
| 81293 | Parking lots and garages | 7.8 | 1.1 | 1.9 | 1.7 | 6.3 | 10.3 | 8.6 |
| 81299 | All other personal services | 13.0 | 9.8 | 6.5 | 1.2 | -1.0 | 31.1 | 25.1 |
| 813 | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) | 7.0 | 9.6 | 4.8 | -2.3 | -3.0 | 7.5 | 7.0 |
| 8132 | Grantmaking and giving services . | 9.4 | 19.7 | 1.8 | -9.1 | -11.5 | 9.3 | 10.4 |
| 8133 | Social advocacy organizations. | 4.0 | 0.5 | 10.8 | 7.4 | 3.4 | 7.0 | 11.1 |
| 8134 | Civic and social organizations . | 2.5 | 4.7 | 8.7 | 4.1 | 2.9 | 6.7 | 4.6 |
| 8139 | Business, professional, and other organizations (except labor and political organizations) ...... | 6.4 | 3.7 | 5.0 | 1.1 | 5.2 | 5.3 | 2.4 |

NA Not available. S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
${ }^{1}$ Excludes NAICS 81291 (pet care services).

Note: Estimates cover only taxable firms for NAICS 811 (repair and maintenance) and NAICS 812 (personal and laundry services), only tax-exempt firms for NAICS 813 (religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations)), and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-10.1 provides estimated measures of sampling variability (coefficients of variation).

Table 10.3. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Export Revenue for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) $\qquad$ | 872 | S | S |
| 811 | Repair and maintenance | 872 | S | S |
| 8112 | Electronic and precision equipment repair and maintenance | 208 | 215 | -3.3 |
| 811211 | Consumer electronics repair and maintenance | S | S | S |
| 811212 | Computer and office machine repair and maintenance | S | S | S |
| 811213 | Communication equipment repair and maintenance | S | S | S |
| 811219 | Other electronic and precision equipment repair and maintenance | 170 | 163 | 4.3 |
| 8113 | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 654 | S | S |
| 8114 | Personal and household goods repair and maintenance .. | S | S | S |
| 81141 | Home and garden equipment and appliance repair and maintenance ... | ZZ | ZZ | Z |
| 81142 | Reupholstery and furniture repair ......................................... | S | S | S |
| 81143 | Footwear and leather goods repair ....... | ZZ | ZZ | Z |
| 81149 | Other personal and household goods repair and maintenance ........... | S | S | S |

Z Absolute value is less than 0.05 . ZZ Absolute value is less than 0.5 . S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S.
Census Bureau.

[^14]Table 10.4. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Total Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) | 286,393 | 271,830 | 5.4 |
| 811 | Repair and maintenance | 100,629 | 95,515 | 5.4 |
| 8111 | Automotive repair and maintenance | 64,575 | 61,458 | 5.1 |
| 81111 | Automotive mechanical and electrical repair and maintenance ...... | 31,702 | 30,605 | 3.6 |
| 811111 | General automotive repair | 26,170 | 25,152 | 4.0 |
| 811112 | Automotive exhaust system repair | 941 | 958 | -1.8 |
| 811113 | Automotive transmission repair | 2,518 | 2,339 | 7.7 |
| 811118 | Other automotive mechanical and electrical repair and maintenance | 2,073 | 2,157 | -3.9 |
| 81112 | Automotive body, paint, interior, and glass repair | 22,994 | 21,832 | 5.3 |
| 811121 | Automotive body, paint, and interior repair and maintenance | 20,070 | 19,019 | 5.5 |
| 811122 | Automotive glass replacement shops | 2,924 | 2,813 | 3.9 |
| 81119 | Other automotive repair and maintenance | 9,879 | 9,020 | 9.5 |
| 811191 | Automotive oil change and lubrication shops | 3,309 | 3,048 | 8.6 |
| 811192 | Car washes ...... | 5,353 | 4,790 | 11.8 |
| 811198 | All other automotive repair and maintenance | 1,217 | 1,181 | 3.0 |
| 8112 | Electronic and precision equipment repair and maintenance | 12,535 | 11,775 | 6.5 |
| 811211 | Consumer electronics repair and maintenance | 1,348 | 1,377 | -2.1 |
| 811212 | Computer and office machine repair and maintenance | S | S | S |
| 811213 | Communication equipment repair and maintenance | S | S | S |
| 811219 | Other electronic and precision equipment repair and maintenance | 3,907 | 3,681 | 6.1 |
| 8113 | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 16,029 | 15,177 | 5.6 |
| 8114 | Personal and household goods repair and maintenance | 7,489 | 7,106 | 5.0 |
| 81141 | Home and garden equipment and appliance repair and maintenance | 3,526 | 3,409 | 3.4 |
| 81142 | Reupholstery and furniture repair | 1,161 | 1,009 | 15.1 |
| 81143 | Footwear and leather goods repair | 158 | 149 | 6.0 |
| 81149 | Other personal and household goods repair and maintenance | 2,645 | 2,539 | 4.0 |
| 812 | Personal and laundry services | 68,655 | 65,342 | 5.1 |
| 8121 | Personal care services .......... | 22,445 | 20,762 | 8.1 |
| 81211 | Hair, nail, and skin care services | 18,721 | 17,408 | 7.5 |
| 812111 | Barber shops | 440 | 439 | 0.2 |
| 812112 | Beauty salons | 16,489 | 15,454 | 6.7 |
| 812113 | Nail salons | S | S | S |
| 81219 | Other personal care services | 3,724 | 3,353 | 11.1 |
| 812191 | Diet and weight reducing centers | 1,298 | 1,163 | 11.6 |
| 812199 | All other personal care services | 2,426 | 2,190 | 10.8 |
| 8122 | Death care services | 12,597 | 12,132 | 3.8 |
| 81221 | Funeral homes and funeral services | 9,599 | 9,238 | 3.9 |
| 81222 | Cemeteries and crematories. | 2,997 | 2,894 | 3.6 |
| 8123 | Drycleaning and laundry services... | 18,780 | 18,181 | 3.3 |
| 81231 | Coin-operated laundries and drycleaners... | 2,970 | 3,049 | -2.6 |
| 81232 | Drycleaning and laundry services (except coin-operated). | 7,143 | 6,915 | 3.3 |
| 81233 | Linen and uniform supply | 8,667 | 8,216 | 5.5 |
| 812331 | Linen supply .. | 3,280 | 3,001 | 9.3 |
| 812332 | Industrial launderers | 5,387 | 5,215 | 3.3 |
| 8129 | Other personal services . | 14,833 | 14,268 | 4.0 |
| 81291 | Pet care (except veterinary) services | 1,848 | 1,515 | 22.0 |
| 81292 | Photofinishing | 2,322 | 2,939 | -21.0 |
| 81293 | Parking lots and garages . | 5,949 | 5,658 | 5.1 |
| 81299 | All other personal services | 4,714 | 4,155 | 13.5 |

See footnotes at end of table.

Table 10.4. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Total Expenses for Employer Firms: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  |  |  |  | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code | Kind of business | 2005 | 2004 | 2005/2004 |
| 813 | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) | 117,109 | 110,974 | 5.5 |
| 8132 | Grantmaking and giving services | 45,199 | 42,383 | 6.6 |
| 8133 | Social advocacy organizations | 12,149 | 11,743 | 3.5 |
| 8134 | Civic and social organizations ................................................ | 14,944 | 14,493 | 3.1 |
| 8139 | Business, professional, and other organizations (except labor and political organizations) | 44,816 | 42,355 | 5.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates cover only taxable firms for NAICS 811 (repair and maintenance) and NAICS 812 (personal and laundry services), only tax-exempt firms for NAICS 813 (religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations)), and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-10.3 provides estimated measures of sampling variability (coefficients of variation).

Table 10.5. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Selected Expenses for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Estimates for 2004 have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | 2005 | 2004 | Percent change |
| :---: | :---: | :---: | :---: |
|  |  |  | 2005/2004 |
| Operating Expenses |  |  |  |
| Total . | 286,393 | 271,830 | 5.4 |
| Personnel costs | 109,068 | 104,408 | 4.5 |
| Gross annual payroll | 90,986 | 87,306 | 4.2 |
| Employer's cost for fringe benefits | 15,390 | 14,611 | 5.3 |
| Temporary staff and leased employee expense | 2,691 | 2,491 | 8.1 |
| Expensed materials, parts and supplies (not for resale) | 34,657 | 32,760 | 5.8 |
| Expensed equipment ............. | 2,334 | 2,191 | 6.5 |
| Expensed purchase of other materials, parts, and supplies | 32,323 | 30,569 | 5.7 |
| Expensed purchased services | 31,441 | 29,263 | 7.4 |
| Expensed purchases of software | 931 | 875 | 6.4 |
| Purchased electricity and fuels (except motor fuels) | 5,717 | 5,087 | 12.4 |
| Lease and rental payments | 13,902 | 13,043 | 6.6 |
| Purchased repair and maintenance | 4,773 | 4,510 | 5.8 |
| Purchased advertising and promotional services | 6,116 | 5,747 | 6.4 |
| Other operating expenses | 111,234 | 105,401 | 5.5 |
| Contributions, gifts, and grants paid | 32,913 | 30,806 | 6.8 |
| Depreciation and amortization charges | 8,989 | 9,018 | -0.3 |
| Governmental taxes and license fees | 4,518 | 4,204 | 7.5 |
| All other operating expenses ................................................................. | 64,812 | 61,373 | 5.6 |

Note: Estimates cover only taxable firms for NAICS 811 (repair and maintenance) and NAICS 812 (personal and laundry services), only tax-exempt firms for NAICS 813 (religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations)), and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-10.4 provides estimated measures of sampling variability (coefficients of variation).

## Appendix A. Reliability of Estimates

The published estimates may differ from the actual, but unknown, population values. For a particular estimate, statisticians define this difference as the total error of the estimate. When describing the accuracy of survey results, it is convenient to discuss total error as the sum of sampling error and nonsampling error. Sampling error is the error arising from the use of a sample, rather than a census, to estimate population values. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. Further descriptions of sampling error and nonsampling error are provided in the following sections. Data users should take into account the estimates of sampling error and the potential effects of nonsampling error when using the published estimates.

## Sampling Error

Because the estimates are based on a sample, exact agreement with results that would be obtained from a complete enumeration of firms on the sampling frame using the same enumeration procedures is not expected. However, because each firm on the sampling frame has a known probability of being selected into the sample, it is possible to estimate the sampling variability of the survey estimates.

The particular sample used in this survey is one of a large number of samples of the same size that could have been selected using the same design. If all possible samples had been surveyed under the same conditions, an estimate of a population parameter of interest could have been obtained from each sample. For the parameter of interest, estimates derived from the different samples would, in general, differ from each other. Common measures of the variability among these estimates are the sampling variance, the standard error, and the coefficient of variation (CV). The sampling variance is defined as the squared difference, averaged over all possible samples of the same size and design, between the estimator and its average value. The standard error is the square root of the sampling variance. The CV expresses the standard error as a percentage of the estimate to which it refers. For example, an estimate of 200 units that has an estimated standard error of 10 units has an estimated CV of 5 percent. The sampling variance, standard error, and CV of an estimate can be estimated from the selected sample because the sample was selected using probability sampling. Note that measures of
sampling variability, such as the standard error and CV, are estimated from the sample and are also subject to sampling variability. (Technically, we should refer to the estimated standard error or the estimated CV of an estimator. However, for the sake of brevity we have omitted this detail.) It is important to note that the standard error and CV only measure sampling variability. They do not measure any systematic biases in the estimates.

The Census Bureau recommends that individuals using published estimates incorporate this information into their analyses, as sampling error could affect the conclusions drawn from these estimates.

The estimate from a particular sample and its associated standard error can be used to construct a confidence interval. A confidence interval is a range about a given estimator that has a specified probability of containing the average of the estimates for the parameter derived from all possible samples of the same size and design. Associated with each interval is a percentage of confidence, which is interpreted as follows. If, for each possible sample, an estimate of a population parameter and its approximate standard error were obtained, then:

1. For approximately 90 percent of the possible samples, the interval from 1.65 standard errors below to 1.65 standard errors above the estimate would include the average of the estimates derived from all possible samples of the same size and design.
2. For approximately 95 percent of the possible samples, the interval from 1.96 standard errors below to 1.96 standard errors above the estimate would include the average of the estimates derived from all possible samples of the same size and design.

To illustrate the computation of a confidence interval for an estimate of total revenue, assume that an estimate of total revenue is $\$ 10,750$ million and the CV for this estimate is 1.8 percent, or 0.018 . First obtain the standard error of the estimate by multiplying the total revenue estimate by its CV. For this example, multiply $\$ 10,750$ million by 0.018 . This yields a standard error of $\$ 193.5$ million. The upper and lower bounds of the 90-percent confidence interval are computed as $\$ 10,750$ million plus or minus 1.645 times $\$ 193.5$ million. Consequently, the 90 -percent
confidence interval is $\$ 10,432$ million to $\$ 11,068$ million. If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 9 out of 10 ( 90 percent) of these intervals would contain the average of the estimates derived from all possible samples.

## Nonsampling Errors

Nonsampling error encompasses all other factors, other than sampling error, that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. Nonsampling errors are difficult to measure and can be attributed to many sources: the inclusion of erroneous units in the survey (overcoverage), the exclusion of eligible units from the survey (undercoverage), nonresponse, misreporting, mistakes in recording and coding responses, misinterpretation of questions, and other errors of collection, response, coverage, or processing. Although nonsampling error is not measured directly, the Census

Bureau employs quality control procedures throughout the process to minimize this type of error.

A potential source of bias in the estimates is nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses about all selected units. Two types of nonresponse are often distinguished. Unit nonresponse is used to describe the inability to obtain any of the substantive measurements about a sampled unit. In most cases of unit nonresponse, the questionnaire was never returned to the Census Bureau after several attempts to elicit a response. Item nonresponse occurs either when a question is unanswered or the response to the question fails computer or analyst edits.

For both unit and item nonresponse, a missing value is replaced by a predicted value obtained from an appropriate model for nonresponse. This procedure is called imputation and uses survey data and administrative data as input. For SAS, imputed revenue amounts to about 9.3 percent of the total services revenue estimate.

Table A-1.1. Selected Service Industries - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer and Nonemployer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
|  | Total for selected service industries ......................................... | 0.3 | 0.3 | 0.1 |
| 484 | Truck transportation | 1.0 | 0.9 | 0.6 |
| 492 | Couriers and messengers | 1.4 | 1.4 | 0.8 |
| 493 | Warehousing and storage | 5.1 | 5.1 | 0.9 |
| 51 | Information ... | 0.4 | 0.3 | 0.2 |
| 511 | Publishing industries (except Internet) | 1.1 | 0.8 | 0.5 |
| 512 | Motion picture and sound recording industries | 1.9 | 1.2 | 0.9 |
| 515 | Broadcasting (except Internet) ... | 0.5 | 0.3 | 0.3 |
| 516 | Internet publishing and broadcasting | 1.6 | 1.4 | 2.1 |
| 517 | Telecommunications ............. | 0.5 | 0.6 | 0.3 |
| 518 | Internet service providers, web search portals, and data processing services . | 1.0 | 0.8 | 1.0 |
| 519 | Other information services .. | 1.7 | 1.6 | 1.0 |
| 5231 | Securities and commodity contracts intermediation and brokerage ....... | 1.0 | 1.2 | 0.7 |
| 532 | Rental and leasing services ... | 1.2 | 1.2 | 0.5 |
| 54 | Professional, scientific, and technical services (except notaries) | 1.1 | 1.2 | 0.6 |
| 56 | Administrative and support and waste management and remediation services . | 2.0 | 1.6 | 0.6 |
| 561 | Administrative and support services . | 2.2 | 1.8 | 0.7 |
| 562 | Waste management and remediation services ............................. | 1.3 | 1.1 | 0.8 |
| 62 | Health care and social assistance . | 0.5 | 0.4 | 0.2 |
| 621 | Ambulatory health care services .. | 0.7 | 0.6 | 0.5 |
| 622 | Hospitals ......................... | 0.9 | 0.8 | 0.3 |
| 623 | Nursing and residential care facilities . | 1.0 | 0.9 | 0.6 |
| 624 | Social assistance . | 1.3 | 1.3 | 0.6 |
| 71 | Arts, entertainment, and recreation . | 1.1 | 0.9 | 0.5 |
| 711 | Performing arts, spectator sports, and related industries | 1.0 | 0.9 | 0.8 |
| 712 | Museums, historical sites, and similar institutions ... | 3.2 | 3.0 | 1.6 |
| 713 | Amusement, gambling, and recreation industries . | 2.2 | 1.9 | 0.7 |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households). | 1.2 | 1.0 | 0.4 |
| 811 | Repair and maintenance ....... | 2.2 | 2.1 | 0.6 |
| 812 | Personal and laundry services .................................................. | S | 1.1 | S |
| 813 | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) | 1.4 | 1.3 | 0.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-1.2. Selected Service Industries - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
|  | Total for selected service industries ............................................ | 0.4 | 0.4 | 0.2 |
| 484 | Truck transportation .................................................................. | 1.2 | 1.1 | 0.7 |
| 492 | Couriers and messengers .......................................................... | 1.4 | 1.5 | 0.9 |
| 493 | Warehousing and storage ....................................................... | 5.2 | 5.2 | 0.9 |
| 51 | Information . | 0.4 | 0.3 | 0.2 |
| 511 | Publishing industries (except Internet) | 1.1 | 0.8 | 0.5 |
| 512 | Motion picture and sound recording industries | 2.0 | 1.3 | 0.9 |
| 515 | Broadcasting (except Internet) .................. | 0.5 | 0.3 | 0.3 |
| 516 | Internet publishing and broadcasting | 1.7 | 1.4 | 2.2 |
| 517 | Telecommunications ........ | 0.5 | 0.6 | 0.3 |
| 518 | Internet service providers, web search portals, and data processing services . | 1.0 | 0.8 | 1.0 |
| 519 | Other information services ...................................................... | 2.1 | 2.0 | 1.2 |
| 5231 | Securities and commodity contracts intermediation and brokerage .. | 1.0 | 1.2 | 0.7 |
| 532 | Rental and leasing services... | 1.3 | 1.3 | 0.5 |
| 54 | Professional, scientific, and technical services (except notaries) | 1.2 | 1.3 | 0.6 |
| 56 | Administrative and support and waste management and remediation services . | 2.1 | 1.7 | 0.7 |
| 561 | Administrative and support services .............................................. | 2.3 | 2.0 | 0.7 |
| 562 | Waste management and remediation services .................................. | 1.4 | 1.1 | 0.8 |
| 62 | Health care and social assistance | 0.5 | 0.4 | 0.2 |
| 621 | Ambulatory health care services | 0.7 | 0.7 | 0.5 |
| 622 | Hospitals ....... | 0.9 | 0.8 | 0.3 |
| 623 | Nursing and residential care facilities | 1.0 | 0.9 | 0.6 |
| 624 | Social assistance ................ | 1.4 | 1.4 | 0.6 |
| 71 | Arts, entertainment, and recreation | 1.2 | 1.0 | 0.6 |
| 711 | Performing arts, spectator sports, and related industries ...................... | 1.3 | 1.1 | 1.0 |
| 712 | Museums, historical sites, and similar institutions ... | 3.2 | 3.0 | 1.6 |
| 713 | Amusement, gambling, and recreation industries ........................... | 2.3 | 2.1 | 0.7 |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) $\qquad$ | 1.4 | 1.2 | 0.5 |
| 811 | Repair and maintenance ........................................................ | 2.7 | 2.5 | 0.7 |
| 812 | Personal and laundry services .............................................. | 1.9 | 1.7 | 0.6 |
| 813 | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) | 1.4 | 1.3 | 0.9 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-2.1. Truck Transportation (NAICS 484), Couriers and Messengers (NAICS 492), and Warehousing and Storage (NAICS 493) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer
Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation for revenue |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
|  | Selected transportation and warehousing industries ${ }^{1} \ldots \ldots . \ldots \ldots . . . . . . . . .$. | 1.1 | 1.0 | 0.5 |
| 484 | Truck transportation | 1.2 | 1.1 | 0.7 |
| 4841 | General freight trucking | 1.3 | 1.0 | 1.0 |
| 48411 | General freight trucking, local | 2.5 | 2.0 | 1.2 |
| 48412 | General freight trucking, long-distance ....................................... | 1.5 | 1.1 | 1.1 |
| 484121 | General freight trucking, long-distance, truckload ......................... | 1.9 | 1.5 | 1.3 |
| 484122 | General freight trucking, long-distance, less than truckload ............... | 2.0 | 2.0 | 2.1 |
| 4842 | Specialized freight trucking | 2.6 | 2.6 | 1.1 |
| 48421 | Used household and office goods moving . | 3.9 | 3.2 | 1.5 |
| 48422 | Specialized freight (except used goods) trucking, local | 3.9 | 4.3 | 2.3 |
| 48423 | Specialized freight (except used goods) trucking, long-distance ... | 3.7 | 3.2 | 2.6 |
| 492 | Couriers and messengers | 1.4 | 1.5 | 0.9 |
| 4921 | Couriers | 1.2 | 1.1 | 0.7 |
| 4922 | Local messengers and local delivery | 14.0 | 19.2 | 3.9 |
| 493 | Warehousing and storage | 5.2 | 5.2 | 0.9 |
| 4931 | Warehousing and storage | 5.2 | 5.2 | 0.9 |
| 49311 | General warehousing and storage | 8.7 | 8.4 | 1.2 |
| 49312 | Refrigerated warehousing and storage | 3.9 | 3.4 | 1.5 |
| 49313 | Farm product warehousing and storage ................................... | 6.6 | 4.7 | 2.9 |
| 49319 | Other warehousing and storage .............................................. | 2.9 | 2.6 | 1.8 |

${ }^{1}$ Excludes NAICS 481 (Air transportation), NAICS 483 (Water transportation, NAICS 485 (Transit and ground passenger transportation), NAICS 486 (Pipeline tranportation), NAICS 487 (Scenic and sightseeing transportation), NAICS 488 (Support activities for transportation), and NAICS 491 (Postal service).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-2.2. Truck Transportation (NAICS 484) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation for revenue |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| OPERATING REVENUE |  |  |  |
| Total . | 1.2 | 1.1 | 0.7 |
| Motor Carrier | 1.3 | 1.2 | 0.7 |
| Local trucking . | 1.8 | 1.5 | 1.0 |
| Long-Distance trucking .............................................................. | 1.7 | 1.5 | 0.8 |
| Other operating revenue (truck transportation) ...................................... | 5.8 | 6.6 | 2.3 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-2.3. Truck Transportation (NAICS 484) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change by Size of Shipments, Commodities Handled, and Origin and Destination of Shipments for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation for revenue |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Total motor carrier revenue | 1.3 | 1.2 | 0.7 |
| SIZE OF SHIPMENTS |  |  |  |
| Less-than-truckload | 2.0 | 2.7 | 1.3 |
| Truckload | 1.4 | 1.4 | 0.7 |
| COMMODITIES HANDLED |  |  |  |
| Agricultural and fish products . | 5.7 | 6.0 | 1.6 |
| Grains, alcohol, and tobacco products | 10.5 | 10.8 | 1.4 |
| Stone, nonmetallic minerals, and metallic ores | 5.2 | 5.1 | 2.2 |
| Coal and petroleum products . | 5.3 | 5.0 | 2.1 |
| Pharmaceutical and chemical products | 3.6 | 3.9 | 1.6 |
| Wood products, textiles, and leathers | 5.3 | 4.8 | 0.9 |
| Base metal and machinery . | 8.0 | 7.3 | 1.2 |
| Electronic, motorized vehicles, and precision instruments | 5.2 | 4.6 | 1.6 |
| Used household and office goods. | 5.5 | 5.4 | 2.1 |
| New furniture and miscellaneous manufactured products | 3.9 | 3.7 | 1.6 |
| Other goods | 3.7 | 3.5 | 1.0 |
| HAZARDOUS MATERIALS |  |  |  |
| Hazardous materials | S | S | S |
| ORIGIN AND DESTINATION OF SHIPMENTS |  |  |  |
| U S to U.S .. | 1.3 | 1.2 | 0.7 |
| U S to Canada | 6.1 | 5.5 | 1.1 |
| U S to Mexico | S | S | S |
| Canada to U S | 7.1 | 6.5 | 1.3 |
| Mexico to U.S | S | S | S |
| All other destinations ................................................................... | 8.6 | 10.7 | 3.3 |

[^15]Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-2.4. Truck Transportation (NAICS 484) - Estimated Coefficients of Variation and Standard Error of Percent Change for Inventories of Revenue Generating Equipment for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Total | Owned | Leased |
| :---: | :---: | :---: | :---: |
| TRUCKS |  |  |  |
| Units |  |  |  |
| 2005 | 5.7 | 5.7 | 11.5 |
| 2004 | 6.5 | 6.4 | 12.9 |
| Percent Change |  |  |  |
| 2005/2004 ................................................................................ | 1.4 | 1.4 | 2.0 |
| TRUCK-TRACTORS |  |  |  |
| Units |  |  |  |
| 2005 ..................................................................................... | 2.2 | 2.4 | 4.9 |
| 2004 . | 2.1 | 2.3 | 5.1 |
| Percent Change |  |  |  |
| 2005/2004 ................................................................................ | 1.2 | 1.3 | 1.7 |
| TRAILERS |  |  |  |
| Units |  |  |  |
|  | 2.4 | 2.9 | 4.4 |
| 2004 ..................................................................................... | 2.0 | 2.5 | 4.1 |
| Percent Change |  |  |  |
| 2005/2004 ................................................................................ | 0.8 | 0.8 | 1.1 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-2.5. Truck Transportation (NAICS 484) - Estimated Coefficients of Variation and Standard Error of Percent Change for Number of Truck Miles Traveled by Trucks Operated by Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation for truck miles |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Total distance traveled in highway miles . | 2.5 | 1.2 | 2.3 |
| Miles traveled by loaded or partially loaded vehicles | 2.5 | 1.3 | 2.2 |
| Miles traveled by empty vehicles | 3.3 | 2.4 | 2.8 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-2.6. Truck Transportation (NAICS 484), Couriers and Messengers (NAICS 492), and Warehousing and Storage (NAICS 493) - Estimated Coefficients of Variation and Standard Error of Percent Change for Total Expenses for Employer
Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation for expenses |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
|  | Selected transportation and warehousing industries ${ }^{1}$.................... | 1.3 | 1.2 | 0.5 |
| 484 | Truck transportation ........................................................... | 1.6 | 1.4 | 0.6 |
| 4841 | General freight trucking | 1.3 | 1.2 | 1.0 |
| 48411 | General freight trucking, local | 2.7 | 2.2 | 1.0 |
| 48412 | General freight trucking, long-distance ....................................... | 1.4 | 1.4 | 1.2 |
| 484121 | General freight trucking, long-distance, truckload ......................... | 1.9 | 1.5 | 1.5 |
| 484122 | General freight trucking, long-distance, less than truckload ............... | 2.8 | 2.9 | 2.1 |
| 4842 | Specialized freight trucking | 3.8 | 3.3 | 1.2 |
| 48421 | Used household and office goods moving ................................... | 4.4 | 3.5 | 1.5 |
| 48422 | Specialized freight (except used goods) trucking, local | 4.0 | 4.2 | 2.0 |
| 48423 | Specialized freight (except used goods) trucking, long-distance ............ | 6.7 | 4.8 | 2.5 |
| 492 | Couriers and messengers | 1.3 | 1.5 | 0.8 |
| 4921 | Couriers | 1.2 | 1.2 | 0.6 |
| 4922 | Local messengers and local delivery ........................................... | 13.2 | S | S |
| 493 | Warehousing and storage ......................................................... | 5.9 | 5.6 | 0.8 |
| 4931 | Warehousing and storage | 5.9 | 5.6 | 0.8 |
| 49311 | General warehousing and storage ............................................. | 9.6 | 8.9 | 1.0 |
| 49312 | Refrigerated warehousing and storage | S | 3.4 | S |
| 49313 | Farm product warehousing and storage .................................... | 6.3 | 5.9 | 2.1 |
| 49319 | Other warehousing and storage ............................................... | 3.7 | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Excludes NAICS 481 (Air transportation), NAICS 483 (Water transportation, NAICS 485 (Transit and ground passenger transportation), NAICS 486 (Pipeline tranportation), NAICS 487 (Scenic and sightseeing transportation), NAICS 488 (Support activities for transportation), and NAICS 491 (Postal service).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-2.7. Truck Transportation (NAICS 484), Couriers and Messengers (NAICS 492), and Warehousing and Storage (NAICS 493) - Estimated Coefficients of Variation and Standard Error of Percent Change of Selected Expenses for Employer
Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation for expenses |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| TRUCK TRANSPORTATION (NAICS 484) |  |  |  |
| Operating Expenses |  |  |  |
| Total. | 1.6 | 1.4 | 0.6 |
| Personnel costs | 1.3 | 1.2 | 0.7 |
| Gross annual payroll | 1.4 | 1.3 | 0.8 |
| Employer's cost for fringe benefits | 2.1 | 2.1 | 0.9 |
| Temporary staff and leased employee expense | 8.2 | 7.4 | 3.6 |
| Expensed materials, parts and supplies (not for resale) | 3.1 | 2.7 | 1.1 |
| Expensed equipment | 6.4 | 7.1 | 3.6 |
| Expensed purchase of other materials, parts, and supplies | 3.2 | 2.7 | 1.2 |
| Expensed purchased services | 2.7 | 2.5 | 1.0 |
| Expensed purchases of software | 11.6 | 14.1 | 1.8 |
| Purchased electricity and fuels (except motor fuels) | 3.5 | 3.1 | 1.4 |
| Lease and rental payments | 8.9 | 9.0 | 1.3 |
| Purchased freight transportation | 4.4 | 4.1 | 1.5 |
| Purchased repair and maintenance | 2.5 | 3.0 | 1.8 |
| Purchased fuels for transportation equipment . | 1.3 | 1.5 | 1.3 |
| Purchased advertising and promotional services | 5.5 | 11.0 | 4.4 |
| Other operating expenses | 2.1 | 1.8 | 1.1 |
| Cost of insurance | 1.9 | 1.4 | 1.1 |
| Depreciation and amortization charges | 2.8 | 2.3 | 1.2 |
| Governmental taxes and license fees | 1.9 | 1.7 | 0.7 |
| All other operating expenses | 3.2 | 3.1 | 1.9 |
| COURIERS AND MESSENGERS (NAICS 492) |  |  |  |
| Operating Expenses |  |  |  |
| Total . | 1.3 | 1.5 | 0.8 |
| Personnel costs | 2.9 | 3.0 | 0.2 |
| Gross annual payroll | 3.0 | 3.2 | 0.7 |
| Employer's cost for fringe benefits | 2.9 | 3.0 | 0.1 |
| Temporary staff and leased employee expense | 3.8 | 12.8 | 5.6 |
| Expensed materials, parts and supplies (not for resale) | 8.6 | 11.5 | 1.9 |
| Expensed equipment | 3.0 | 3.0 | 0.0 |
| Expensed purchase of other materials, parts, and supplies | S | S | S |
| Expensed purchased services | 3.0 | 3.0 | 0.2 |
| Expensed purchases of software | 3.2 | 3.0 | 0.8 |
| Purchased electricity and fuels (except motor fuels) | 2.9 | 2.9 | 0.2 |
| Lease and rental payments | 3.2 | 2.8 | 0.7 |
| Purchased repair and maintenance .... | 3.1 | 3.3 | 0.5 |
| Purchased advertising and promotional services | 2.9 | 3.0 | 0.6 |
| Other operating expenses | 3.2 | 4.7 | 1.8 |
| Depreciation and amortization charges | 3.1 | 3.1 | 0.2 |
| Governmental taxes and license fees | 5.3 | 5.6 | 0.9 |
| All other operating expenses | 3.4 | 5.5 | 2.2 |

[^16]Table A-2.7. Truck Transportation (NAICS 484), Couriers and Messengers (NAICS 492), and Warehousing and Storage (NAICS 493) - Estimated Coefficients of Variation and Standard Error of Percent Change of Selected Expenses for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation for expenses |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| WAREHOUSING AND STORAGE (NAICS 493) |  |  |  |
| Operating Expenses |  |  |  |
| Total. | 5.9 | 5.6 | 0.8 |
| Personnel costs | 5.8 | 5.3 | 1.8 |
| Gross annual payroll . | 6.0 | 5.7 | 2.2 |
| Employer's cost for fringe benefits | 4.6 | 4.4 | 1.2 |
| Temporary staff and leased employee expense .................................... | 14.1 | 11.1 | 3.4 |
| Expensed materials, parts and supplies (not for resale) | 10.3 | 9.4 | 4.0 |
| Expensed equipment | S | 15.5 | S |
| Expensed purchase of other materials, parts, and supplies | 10.4 | 10.1 | 3.7 |
| Expensed purchased services | 7.3 | 7.0 | 1.2 |
| Expensed purchases of software | 10.7 | 10.2 | 2.0 |
| Purchased electricity and fuels (except motor fuels) | 4.5 | 4.9 | 1.3 |
| Lease and rental payments | 10.8 | 10.0 | 1.5 |
| Purchased repair and maintenance | 3.8 | S | S |
| Purchased advertising and promotional services | 11.6 | 10.2 | 2.1 |
| Other operating expenses ............................................................. | 6.8 | 6.8 | 1.3 |
| Depreciation and amortization charges .............................................. | 6.2 | S | S |
| Governmental taxes and license fees . | 7.7 | 8.1 | 1.4 |
| All other operating expenses ....................................................... | 7.3 | 7.2 | 1.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.0.1. Information Sector (NAICS 51) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
| 51 | Information . | 0.4 | 0.3 | 0.2 |
| 511 | Publishing industries (except Internet) .... | 1.1 | 0.8 | 0.5 |
| 5111 | Newspaper, periodical, book, and directory publishers . | 0.5 | 0.4 | 0.5 |
| 51111 | Newspaper publishers ...... | 1.0 | 0.5 | 0.9 |
| 51112 | Periodical publishers . | 1.2 | 0.9 | 0.9 |
| 51113 | Book publishers ...... | 1.1 | 0.8 | 0.6 |
| 51114 | Directory and mailing list publishers | 0.9 | 0.5 | 1.0 |
| 51119 | Other publishers .. | 1.9 | 1.7 | 0.5 |
| 511191 | Greeting card publishers | 1.0 | 1.0 | 0.2 |
| 511199 | All other publishers ...... | 5.2 | 5.0 | 1.3 |
| 5112 | Software publishers . | 2.3 | 1.9 | 0.9 |
| 512 | Motion picture and sound recording industries | 2.0 | 1.3 | 0.9 |
| 5121 | Motion picture and video industries . | 2.5 | 1.5 | 1.1 |
| 5121x | Motion picture and video production and distribution ${ }^{1}$ | 3.1 | 1.9 | 1.4 |
| 51213 | Motion picture and video exhibition | 2.2 | 1.9 | 1.1 |
| 512131 | Motion picture theaters (except drive-ins) | 2.2 | 1.9 | 1.1 |
| 512132 | Drive-in motion picture theaters | 16.4 | 15.7 | 2.2 |
| 51219 | Postproduction services and other motion picture and video industries | 2.7 | 1.9 | 2.3 |
| 512191 | Teleproduction and other postproduction services. | 3.0 | 2.3 | 2.7 |
| 512199 | Other motion picture and video industries | 4.0 | 2.6 | 2.5 |
| 5122 | Sound recording industries . | 0.5 | 0.5 | 0.3 |
| 51221 | Record production . | 4.8 | 4.7 | 4.8 |
| 51222 | Integrated record production and distribution | 0.3 | 0.3 | 0.2 |
| 51223 | Music publishers . | 2.2 | 1.5 | 1.1 |
| 51224 | Sound recording studios. | 7.5 | 6.4 | 3.2 |
| 51229 | Other sound recording industries... | 7.0 | 3.3 | 8.4 |
| 515 | Broadcasting (except Internet) . | 0.5 | 0.3 | 0.3 |
| 5151 | Radio and television broadcasting . | 0.6 | 0.4 | 0.4 |
| 51511 | Radio broadcasting. | 1.4 | 1.3 | 0.9 |
| 515111 | Radio networks | 2.2 | 1.5 | 1.7 |
| 515112 | Radio stations | 1.7 | 1.5 | 0.9 |
| 51512 | Television broadcasting | 0.6 | 0.5 | 0.4 |
| 5152 | Cable and other subscription programming | 0.6 | 0.4 | 0.4 |
| 516 | Internet publishing and broadcasting | 1.7 | 1.4 | 2.2 |
| 517 | Telecommunications. | 0.5 | 0.6 | 0.3 |
| 5171 | Wired telecommunications carriers . | 0.8 | 1.0 | 0.4 |
| 5172 | Wireless telecommunications carriers (except satellite) . | 0.5 | 0.4 | 0.3 |
| 517211 | Paging | 5.7 | 3.5 | 3.5 |
| 517212 | Cellular and other wireless telecommunications | 0.5 | 0.4 | 0.3 |
| 5173 | Telecommunications resellers | 10.7 | 6.3 | 4.3 |
| 5174 | Satellite telecommunications .. | 1.9 | 1.6 | 0.5 |
| 5175 | Cable and other program distribution . | 1.2 | 1.0 | 0.4 |
| 5179 | Other telecommunications | S | s | S |

[^17]Table A-3.0.1. Information Sector (NAICS 51) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 518 | Internet service providers, web search portals, and data processing services . | 1.0 | 0.8 | 1.0 |
| 5181 | Internet service providers and web search portals | 2.0 | 1.9 | 1.5 |
| 518111 | Internet service providers. | 2.9 | 2.5 | 1.7 |
| 518112 | Web search portals. | 2.6 | 2.8 | 1.1 |
| 5182 | Data processing, hosting, and related services | 1.8 | 1.3 | 1.3 |
| 519 | Other information services | 2.1 | 2.0 | 1.2 |
| 51911 | News syndicates .. | 3.3 | 2.5 | 1.7 |
| 51912 | Libraries and archives .... | 3.5 | 3.7 | 2.1 |
| 51919 | All other information services ................................................. | 3.4 | 2.8 | 2.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Includes NAICS 51211 (motion picture and video production) and NAICS 51212 (motion picture and video distribution).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.0.2. Information Sector (NAICS 51) - Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
| 51 | Information . | 1.9 | 1.7 | 0.6 |
| 511 | Publishing industries (except Internet) .. | 2.9 | 2.6 | 0.9 |
| 5111 | Newspaper, periodical, book, and directory publishers ... | 2.6 | 2.3 | 0.7 |
| 51111 | Newspaper publishers ... | 2.1 | 2.1 | 0.2 |
| 51112 | Periodical publishers . | 2.1 | 2.1 | 0.7 |
| 51113 | Book publishers ..... | 11.3 | 9.0 | 2.6 |
| 51114 | Directory and mailing list publishers | 2.5 | 2.4 | 0.9 |
| 51119 | Other publishers ... | 7.0 | 4.3 | 1.4 |
| 511191 | Greeting card publishers . | 1.0 | 1.0 | 0.1 |
| 511199 | All other publishers ... | 12.2 | 8.1 | 2.1 |
| 5112 | Software publishers. | 3.6 | 3.2 | 1.0 |
| 512 | Motion picture and sound recording industries | 2.7 | 2.5 | 0.7 |
| 5121 | Motion picture and video industries . | 2.7 | 2.5 | 0.7 |
| 5121x | Motion picture and video production and distribution ${ }^{1}$ | 2.7 | 2.5 | 0.7 |
| 51213 | Motion picture and video exhibition . | X | X | X |
| 512131 | Motion picture theaters (except drive-ins) | X | X | X |
| 512132 | Drive-in motion picture theaters. | X | X | X |
| 51219 | Postproduction services and other motion picture and video industries | S | S | S |
| 512191 | Teleproduction and other postproduction services | S | S | S |
| 512199 | Other motion picture and video industries | S | S | S |
| 5122 | Sound recording industries | 6.0 | 6.3 | 0.5 |
| 51221 | Record production . | S | 9.0 | S |
| 51222 | Integrated record production and distribution | 0.3 | 0.3 | Z |
| 51223 | Music publishers . | 18.7 | 19.5 | 0.5 |
| 51224 | Sound recording studios. | 7.8 | S | S |
| 51229 | Other sound recording industries | S | S | S |
| 515 | Broadcasting (except Internet) . | S | 6.3 | S |
| 5151 | Radio and television broadcasting | S | S | S |
| 51511 | Radio broadcasting. | S | S | S |
| 515111 | Radio networks | S | S | S |
| 515112 | Radio stations .. | NA | NA | NA |
| 51512 | Television broadcasting | S | S | S |
| 5152 | Cable and other subscription programming | S | 0.6 | S |
| 516 | Internet publishing and broadcasting | S | 16.5 | S |
| 517 | Telecommunications . | 1.5 | 1.6 | 0.5 |
| 5171 | Wired telecommunications carriers . | 2.9 | 2.8 | 0.1 |
| 5172 | Wireless telecommunications carriers (except satellite) | 12.2 | 14.3 | 8.4 |
| 517211 | Paging . | S | S | S |
| 517212 | Cellular and other wireless telecommunications | 12.5 | 14.6 | 8.3 |
| 5173 | Telecommunications resellers | S | S | S |
| 5174 | Satellite telecommunications . | 1.8 | 1.6 | 0.4 |
| 5175 | Cable and other program distribution | 1.3 | 1.3 | 0.1 |
| 5179 | Other telecommunications | S | S | S |

[^18]Table A-3.0.2. Information Sector (NAICS 51) - Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 518 | Internet service providers, web search portals, and data processing services . | 11.9 | 12.1 | 2.0 |
| 5181 | Internet service providers and web search portals... | 2.2 | 2.0 | 0.9 |
| 518111 | Internet service providers | 4.0 | S | S |
| 518112 | Web search portals . | 2.4 | 2.5 | 0.9 |
| 5182 | Data processing, hosting, and related services | S | 18.1 | S |
| 519 | Other information services | 4.0 | 3.9 | 1.6 |
| 51911 | News syndicates . | 5.5 | 5.4 | 0.7 |
| 51912 | Libraries and archives | 9.9 | 5.8 | 7.3 |
| 51919 | All other information services ............................................... | 5.7 | 5.0 | 2.7 |

NA Not available. Z Absolute value is less than 0.05 . X Not applicable. S Estimate does not meet publication standards because of high sampling variability or p
${ }^{1}$ Includes NAICS 51211 (motion picture and video production) and NAICS 51212 (motion picture and video distribution).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.1.1. Newspaper Publishers (NAICS 51111) - Estimated Coefficients of Variation for Revenue, Inventories and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total. | 1.0 | 0.5 | 0.9 |
| Sources of Revenue |  |  |  |
| General newspapers | 1.5 | 1.4 | 0.9 |
| Subscriptions and sales | 2.7 | 2.5 | 0.7 |
| Advertising space | 1.5 | 1.5 | 1.0 |
| Specialized newspapers | S | S | S |
| Subscriptions and sales | S | S | S |
| Advertising space | S | S | S |
| Other operating revenue | 4.1 | 3.9 | 1.4 |
| Printing services | 13.6 | 12.5 | 2.5 |
| Distribution services . | 7.4 | 9.7 | 1.8 |
| All other operating revenue | 3.7 | 4.5 | 2.0 |
| Breakdown of Revenue by Media Type |  |  |  |
| Print newspapers | 1.5 | 1.3 | 0.9 |
| Online newspapers | 16.2 | 19.6 | 1.6 |
| Other media newspapers | 2.5 | 2.6 | 0.2 |
| Breakdown of Revenue by Advertising Revenue |  |  |  |
| Classified advertising | 1.8 | 1.4 | 0.8 |
| All other advertising . | 1.3 | 1.6 | 1.1 |
| Inventories at End of Year |  |  |  |
| Total | 2.3 | 2.0 | 0.9 |
| Finished goods | 5.9 | S | S |
| Work-in-process | 2.3 | 2.4 | 0.3 |
| Materials, supplies, fuel, etc. | 2.4 | 2.0 | 1.0 |
| Operating Expenses |  |  |  |
| Total | 1.1 | 1.1 | 1.1 |
| Personnel costs | 1.7 | 1.4 | 0.6 |
| Gross annual payroll . | 1.8 | 1.4 | 0.6 |
| Employer's cost for fringe benefits | 2.2 | 2.1 | 0.7 |
| Temporary staff and leased employee expense | 3.8 | 5.2 | 2.9 |
| Expensed materials, parts and supplies (not for resale) | 3.3 | 7.4 | 2.9 |
| Expensed equipment | 12.5 | 8.7 | 8.5 |
| Expensed purchase of other materials, parts, and supplies | 3.4 | 7.5 | 2.9 |
| Expensed purchased services | 4.3 | 4.6 | 1.5 |
| Expensed purchases of software | 9.5 | 8.3 | 5.5 |
| Purchased electricity and fuels (except motor fuels) | 2.7 | 3.3 | 2.9 |
| Lease and rental payments | 4.0 | 4.0 | 1.3 |
| Purchased repair and maintenance ............. | 4.4 | 5.1 | 1.0 |
| Purchased advertising and promotional services | 5.1 | 7.6 | 3.1 |
| Purchased printing services | 10.0 | 10.0 | 1.9 |
| Other operating expenses ...... | 1.7 | 2.2 | 1.0 |
| Depreciation and amortization charges | 2.1 | 1.5 | 1.1 |
| Governmental taxes and license fees | 16.9 | 14.7 | 1.7 |
| All other operating expenses .......................................................... | 1.9 | 2.6 | 1.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.1.2. Periodical Publishers (NAICS 51112) - Estimated Coefficients of Variation for Revenue, Inventories and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 1.2 | 0.9 | 0.9 |
| Sources of Revenue |  |  |  |
| General interest periodicals | 2.5 | 2.0 | 1.2 |
| Subscriptions and sales | 3.0 | 4.1 | 1.5 |
| Advertising space | 3.8 | 3.2 | 1.2 |
| Professional and academic periodicals | 4.7 | 4.7 | 0.8 |
| Subscriptions and sales | 5.2 | 4.6 | 1.4 |
| Advertising space | 6.7 | 6.9 | 1.6 |
| Other periodicals | 10.2 | 9.6 | 2.7 |
| Subscriptions and sales | 6.2 | 6.5 | 0.6 |
| Advertising space | 18.0 | 16.1 | 4.5 |
| Other operating revenue | 2.4 | 2.9 | 1.3 |
| Printing services for others | 17.5 | 18.1 | 3.1 |
| Licensing of rights to content | 9.8 | 11.1 | 5.7 |
| All other operating revenue | 3.0 | 3.5 | 1.3 |
| Breakdown of Revenue by Media Type |  |  |  |
| Print periodicals | 1.9 | 1.6 | 1.1 |
| Online periodicals | 2.6 | 2.6 | 0.8 |
| Other media periodicals | 9.1 | 11.6 | 5.2 |
| Inventories at End of Year |  |  |  |
| Total . | 4.4 | 4.5 | 0.7 |
| Finished goods . | 6.1 | 6.2 | 0.8 |
| Work-in-process | 5.2 | 5.9 | 1.7 |
| Materials, supplies, fuel, etc. | 2.4 | 2.4 | 0.7 |
| Operating Expenses |  |  |  |
| Total . | 2.0 | 1.4 | 1.0 |
| Personnel costs | 2.2 | 1.8 | 0.9 |
| Gross annual payroll | 2.4 | 2.0 | 1.0 |
| Employer's cost for fringe benefits | 1.9 | 1.8 | 0.7 |
| Temporary staff and leased employee expense | 7.8 | 10.8 | 2.1 |
| Expensed materials, parts and supplies (not for resale) | 8.5 | 9.3 | 1.6 |
| Expensed equipment | 7.1 | 3.7 | 2.5 |
| Expensed purchase of other materials, parts, and supplies | 9.9 | 11.2 | 2.0 |
| Expensed purchased services ... | 3.2 | 2.7 | 1.6 |
| Expensed purchases of software | S | 2.2 | S |
| Purchased electricity and fuels (except motor fuels) | 4.1 | 1.9 | 5.8 |
| Lease and rental payments ...... | 3.6 | 2.7 | 1.3 |
| Purchased repair and maintenance . | 13.9 | 6.9 | 5.1 |
| Purchased advertising and promotional services | 2.5 | 2.1 | 0.6 |
| Purchased printing services .. | 4.3 | 4.8 | 3.2 |
| Other operating expenses | 2.6 | 1.6 | 1.3 |
| Depreciation and amortization charges | 1.3 | 1.6 | 0.5 |
| Governmental taxes and license fees | 5.8 | 5.7 | 2.1 |
| All other operating expenses | 3.0 | 1.8 | 1.5 |

[^19]Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.1.3. Book Publishers (NAICS 51113) - Estimated Coefficients of Variation for Revenue and Inventories and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total . | 1.1 | 0.8 | 0.6 |
| Sources of Revenue |  |  |  |
| Books | 1.8 | 1.7 | 0.5 |
| Textbooks | 2.6 | 2.5 | 0.5 |
| Children's books | 6.0 | 5.5 | 0.7 |
| General reference books . | S | 6.1 | S |
| Professional, technical, and scholarly books | 5.0 | 4.5 | 1.0 |
| Adult trade books | S | 4.7 | S |
| All other operating revenue | 9.5 | 8.4 | 1.9 |
| Breakdown of Revenue by Media Type |  |  |  |
| Print books | 1.1 | S | S |
| Online books | S | S | S |
| Other media books | 3.0 | S | S |
| Inventories at End of Year |  |  |  |
| Total | 2.8 | 2.9 | 1.1 |
| Finished goods | 2.4 | 2.4 | 1.2 |
| Work-in-process | 13.3 | 16.8 | 2.4 |
| Materials, supplies, fuel, etc. ................................................................ | 10.4 | 9.9 | 2.4 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.1.4. Directory and Mailing List Publishers (NAICS 51114) - Estimated Coefficients of Variation for Revenue, Inventories and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ............................................................................................ | 0.9 | 0.5 | 1.0 |
| Sources of Revenue |  |  |  |
| Directories | 2.2 | 2.0 | 1.0 |
| Subscriptions and sales | 9.7 | S | S |
| Advertising space | 2.2 | 2.1 | 1.0 |
| Databases, and other collections of information | 3.2 | 2.9 | 1.1 |
| Subscriptions and sales | 3.2 | 3.0 | 1.0 |
| Advertising space | 12.2 | 10.8 | 2.2 |
| Other operating revenue | S | S | S |
| Rental or sale of mailing lists | S | S | S |
| All other operating revenue | S | S | S |
| Breakdown of Revenue by Media Type |  |  |  |
| Print directories, databases, and other collections of information | 2.2 | 2.1 | 1.0 |
| Online directories, databases, and other collections of information . | 2.7 | 2.5 | 1.2 |
| Other media directories, databases, and other collections of information. | 4.9 | 3.2 | 1.5 |
| Inventories at End of Year |  |  |  |
| Total. | 2.3 | 2.2 | 1.0 |
| Finished goods | 2.4 | 2.4 | 1.1 |
| Work-in-process | 3.1 | 3.2 | 1.0 |
| Materials, supplies, fuel, etc. | 2.2 | 2.1 | 1.0 |
| Operating Expenses |  |  |  |
| Total .............................................................................................. | 2.0 | 2.0 | 0.7 |
| Personnel costs | 2.2 | 2.2 | 0.7 |
| Gross annual payroll | 2.2 | 2.2 | 0.7 |
| Employer's cost for fringe benefits | 2.5 | S | S |
| Temporary staff and leased employee expense | 4.1 | 2.7 | 1.5 |
| Expensed materials, parts and supplies (not for resale) | 3.0 | 2.7 | 1.0 |
| Expensed equipment | 7.0 | 6.0 | 5.7 |
| Expensed purchase of other materials, parts, and supplies | 3.0 | 2.7 | 0.9 |
| Expensed purchased services... | S | S | S |
| Expensed purchases of software | 10.7 | 6.7 | 3.2 |
| Purchased electricity and fuels (except motor fuels) | 3.9 | S | S |
| Lease and rental payments ........ | 2.6 | 2.6 | 0.6 |
| Purchased repair and maintenance | 4.4 | S | S |
| Purchased advertising and promotional services | 4.4 | S | S |
| Purchased printing services ..... | S | 4.2 | S |
| Other operating expenses | 2.8 | 2.7 | 1.1 |
| Depreciation and amortization charges | 7.1 | 7.9 | 1.6 |
| Governmental taxes and license fees | S | S | S |
| All other operating expenses ......................................................... | 2.5 | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.1.5. Greeting Card Publishers (NAICS 511191) - Estimated Coefficients of Variation for Revenue, Inventories and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 1.0 | 1.0 | 0.2 |
| Sources of Revenue |  |  |  |
| Greeting cards | 1.1 | S | S |
| All other operating revenue ${ }^{1}$. | 1.2 | S | S |
| Inventories at End of Year |  |  |  |
| Total ........................................................................................... | 1.5 | S | S |
| Finished goods | 3.1 | S | S |
| Work-in-process | 1.1 | S | S |
| Materials, supplies, fuel, etc. ................................................................ | 1.4 | 1.4 | 0.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Includes calendar publishing, map and atlas publishing, pattern publishing, other miscellaneous publishing, contract printing, sale of licensing of rights to content, sale of advertising space, rental or sale of mailing lists, and publishing services for others.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.1.6. Software Publishers (NAICS 5112) - Estimated Coefficients of Variation for Revenue, Inventories and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 2.3 | 1.9 | 0.9 |
| System software publishing | 3.2 | 2.8 | 1.0 |
| Operating systems software | 3.2 | 3.0 | 0.9 |
| Network software | 7.6 | 6.6 | 2.7 |
| Database management software | 4.7 | 5.2 | 0.7 |
| Development tools and programming languages software | 10.8 | 12.1 | 1.8 |
| Other systems software | 12.4 | 9.6 | 1.8 |
| Application software publishing | 4.4 | 4.3 | 0.9 |
| General business productivity and home use applications | 3.3 | 3.1 | 1.1 |
| Cross-industry application software | 8.4 | 8.5 | 1.6 |
| Vertical market application software | 14.9 | 15.0 | 2.0 |
| Utilities application software | 6.9 | 3.6 | 2.8 |
| Other application software | 19.9 | 18.0 | 2.4 |
| Other services | 4.1 | 3.6 | 1.4 |
| Custom application design and development | 9.8 | 9.3 | 3.6 |
| Information technology technical consulting services | 11.4 | 10.6 | 1.4 |
| Application service provisioning | S | S | S |
| Resale of computer hardware and software | 10.9 | 11.8 | 4.2 |
| Information technology related training services | 11.6 | 10.0 | 3.0 |
| All other operating revenue | 4.0 | 3.9 | 0.7 |
| Breakdown of Revenue by Software Sales Type |  |  |  |
| System software.. | 3.2 | 2.8 | 1.0 |
| Personal computer software | 3.3 | 3.2 | 1.0 |
| Enterprise or network software | 5.8 | 4.9 | 1.4 |
| Mainframe computer software | 2.7 | 2.7 | 0.8 |
| Other system software | 8.0 | 8.4 | 1.1 |
| Application software | 4.4 | 4.3 | 0.9 |
| Personal computer software | 3.7 | 3.6 | 1.0 |
| Enterprise or network software | 7.7 | 7.7 | 1.5 |
| Mainframe computer software | 4.5 | 5.2 | 1.5 |
| Other application software . | 13.6 | 11.0 | 2.4 |
| Inventories at End of Year |  |  |  |
| Total ........... | 3.2 | 2.1 | 1.9 |
| Finished goods . | 3.7 | 3.1 | 2.6 |
| Work-in-process | 3.7 | 4.1 | 0.8 |
| Materials, supplies, fuel, etc | 4.5 | 3.2 | 1.5 |

See footnotes at end of table.

Table A-3.1.6. Software Publishers (NAICS 5112) - Estimated Coefficients of Variation for Revenue, Inventories and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Expenses |  |  |  |
| Total . | 2.9 | 2.6 | 1.2 |
| Personnel costs | 3.0 | 2.2 | 1.1 |
| Gross annual payroll | 3.1 | 2.3 | 1.2 |
| Employer's cost for fringe benefits | 3.2 | 2.5 | 1.4 |
| Temporary staff and leased employee expense | 5.0 | 5.2 | 2.2 |
| Expensed materials, parts and supplies (not for resale) | 6.6 | S | S |
| Expensed equipment | 15.7 | 14.1 | 4.9 |
| Expensed purchase of other materials, parts, and supplies | 5.0 | S | S |
| Expensed purchased services | 4.0 | 3.6 | 1.4 |
| Expensed purchases of software | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 5.9 | 3.7 | 3.7 |
| Lease and rental payments | 3.4 | 3.2 | 2.3 |
| Purchased repair and maintenance | 3.9 | 4.0 | 1.5 |
| Purchased advertising and promotional services | 4.0 | 3.4 | 1.5 |
| Purchased software reproduction . | S | S | S |
| Other operating expenses | 3.1 | 2.7 | 1.4 |
| Depreciation and amortization charges | 5.6 | 5.2 | 2.1 |
| Governmental taxes and license fees .................................................... | 6.0 | 6.4 | 9.1 |
| All other operating expenses ............................................................ | 2.9 | 2.6 | 1.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.2.1. Motion Picture and Sound Recording Industries (NAICS 512) - Estimated Coefficients of Variation for Revenue and Inventories and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| MOTION PICTURE AND SOUND RECORDING INDUSTRIES (NAICS 512) |  |  |  |
| Operating revenue |  |  |  |
| Total ............................................................................................ | 2.0 | 1.3 | 0.9 |
| Inventories at End of Year |  |  |  |
| Total | 5.2 | 3.0 | 2.4 |
| Finished goods | 4.0 | 3.0 | 1.7 |
| Work-in-process ............................................................................. | 12.5 | 8.5 | 5.7 |
| Materials, supplies, fuel, etc. .. | 2.1 | 2.3 | 2.2 |
| MOTION PICTURE AND VIDEO INDUSTRIES (NAICS 5121) |  |  |  |
| Operating revenue |  |  |  |
| Total .............................................................................................. | 2.5 | 1.5 | 1.1 |
| Inventories at End of Year |  |  |  |
| Total | 5.3 | 3.1 | 2.5 |
| Finished goods | 4.2 | 3.1 | 1.8 |
| Work-in-process | 12.5 | 8.5 | 5.7 |
| Materials, supplies, fuel, etc. . | 2.8 | 2.9 | 2.8 |
| SOUND RECORDING INDUSTRIES (NAICS 5122) |  |  |  |
| Operating revenue |  |  |  |
| Total ............................................................................................. | 0.5 | 0.5 | 0.3 |
| Inventories at End of Year |  |  |  |
| Total ......... | 4.5 | 4.5 | 2.3 |
| Finished goods | 5.1 | 5.0 | 2.3 |
| Work-in-process ........................................................................... | 9.5 | 4.9 | 4.4 |
| Materials, supplies, fuel, etc. .............................................................. | 2.6 | 1.8 | 2.4 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.2.2. Motion Picture and Video Production and Distribution (NAICS 5121X) - Estimated Coefficients of Variation for Sources of Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005 [Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ............................................................................................ | 3.1 | 1.9 | 1.4 |
| Sources of Revenue |  |  |  |
| Domestic licensing of rights to motion picture films | 3.7 | 2.9 | 1.6 |
| Domestic licensing of rights to television programs | 4.3 | 3.3 | 1.1 |
| International licensing of rights to motion picture films | 3.1 | 3.1 | 0.4 |
| International licensing of rights to television programs | 3.5 | 2.7 | 1.4 |
| Audiovisual works speculatively produced for outright sale | S | S | S |
| Contract production of audiovisual works ........ | 14.9 | 13.7 | 5.8 |
| Domestic licensing of rights to others to distribute audiovisual works | 8.6 | 10.8 | 4.6 |
| International licensing of rights to others to distribute audiovisual works | S | 17.3 | S |
| Sale of audiovisual works for the wholesale, retail, and rental markets ... | 3.6 | 3.8 | 1.8 |
| Other production services | 7.3 | 7.7 | 2.3 |
| Merchandise licensing | 6.7 | 12.4 | 3.2 |
| All other operating revenue | 7.8 | 6.4 | 4.5 |
| Operating Expenses |  |  |  |
| Total. | 2.9 | 2.3 | 1.1 |
| Personnel costs | 5.1 | 4.3 | 2.9 |
| Gross annual payroll . | 5.4 | 4.7 | 3.1 |
| Employer's cost for fringe benefits | 6.2 | 7.2 | 2.3 |
| Temporary staff and leased employee expense . | 19.0 | 19.3 | 16.8 |
| Expensed materials, parts and supplies (not for resale) | 15.8 | 17.4 | 5.2 |
| Expensed equipment ...... | S | S | S |
| Expensed purchase of other materials, parts, and supplies | 18.2 | S | S |
| Expensed purchased services. | 2.7 | 2.5 | 0.7 |
| Expensed purchases of software | 2.9 | 3.9 | 3.2 |
| Purchased electricity and fuels (except motor fuels) | 6.7 | 7.3 | 5.7 |
| Lease and rental payments.. | 6.0 | 4.2 | 3.2 |
| Purchased repair and maintenance .... | 4.5 | 5.3 | 1.9 |
| Purchased advertising and promotional services | 2.2 | 2.3 | 0.5 |
| Other operating expenses | 2.7 | 2.5 | 1.2 |
| Depreciation and amortization charges | 11.8 | 13.0 | 4.5 |
| Governmental taxes and license fees .................................................. | 4.2 | 3.9 | 1.8 |
| All other operating expenses ........................................................ | 2.8 | 2.8 | 1.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.2.3. Motion Picture Theaters (NAICS 51213) - Estimated Coefficients of Variation for Sources of Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ........................................................................................ | 2.2 | 1.9 | 1.1 |
| Sources of Revenue |  |  |  |
| Feature film exhibition revenue .......................................................... | 2.3 | 1.9 | 1.1 |
| Admissions to domestic feature films | 2.3 | 2.1 | 1.1 |
| Admissions to foreign feature films | 14.1 | 16.0 | 2.1 |
| Other revenue ...... | 2.3 | 2.1 | 1.3 |
| Food and beverage sales | 2.3 | 2.3 | 1.0 |
| Rental of retail space | S | S | S |
| Advertising services . | 3.3 | 3.2 | 1.0 |
| Coin-operated games and rides | 4.1 | 3.6 | 0.8 |
| All other operating revenue | 6.4 | 6.6 | 1.0 |
| Operating Expenses |  |  |  |
| Total ........................................................................................ | 2.3 | 2.2 | 0.8 |
| Personnel costs | 3.4 | 2.9 | 1.5 |
| Gross annual payroll | 3.8 | 3.2 | 1.6 |
| Employer's cost for fringe benefits . | 3.6 | 3.4 | 0.9 |
| Temporary staff and leased employee expense | 3.7 | 5.3 | 1.6 |
| Expensed materials, parts and supplies (not for resale) | 16.4 | 19.7 | 4.6 |
| Expensed equipment ...... | S | S | S |
| Expensed purchase of other materials, parts, and supplies | 16.8 | S | S |
| Expensed purchased services | 2.7 | 2.8 | 0.7 |
| Expensed purchases of software. | 11.5 | S | S |
| Purchased electricity and fuels (except motor fuels) ...................................... | 2.5 | 1.9 | 1.1 |
| Lease and rental payments ........ | 3.7 | 3.9 | 0.9 |
| Purchased repair and maintenance | 2.4 | 3.2 | 1.3 |
| Purchased advertising and promotional services . | 6.5 | 6.0 | 1.1 |
| Other operating expenses ......... | 2.9 | 2.9 | 0.7 |
| Depreciation and amortization charges | 2.8 | 2.7 | 1.1 |
| Governmental taxes and license fees ............................................... | 2.7 | 2.9 | 1.0 |
| All other operating expenses ......................................................... | 3.1 | 3.1 | 0.6 |

[^20]Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.2.4. Postproduction Services and Other Motion Picture and Video Industries (NAICS 51219) - Estimated Coefficients of Variation for Sources of Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 2.7 | 1.9 | 2.3 |
| Sources of Revenue |  |  |  |
| Audiovisual postproduction services | 4.7 | 3.7 | 2.7 |
| Motion picture film laboratory services | 5.3 | 5.0 | 0.8 |
| Duplication and copying services | 13.1 | 13.4 | 2.8 |
| All other operating revenue | 11.6 | 11.2 | 3.5 |
| Operating Expenses |  |  |  |
| Total . | 3.4 | 2.8 | 2.3 |
| Personnel costs | 4.2 | 3.0 | 2.1 |
| Gross annual payroll | 4.3 | 3.3 | 2.1 |
| Employer's cost for fringe benefits | 3.1 | 4.6 | 2.5 |
| Temporary staff and leased employee expense . | S | 18.0 | S |
| Expensed materials, parts and supplies (not for resale) | 7.7 | 7.5 | 3.3 |
| Expensed equipment ............. | 11.1 | 18.9 | 10.7 |
| Expensed purchase of other materials, parts, and supplies | 8.3 | 7.8 | 2.2 |
| Expensed purchased services | 5.1 | 5.4 | 3.0 |
| Expensed purchases of software | 15.0 | 15.8 | 20.6 |
| Purchased electricity and fuels (except motor fuels) | 4.0 | 4.8 | 3.1 |
| Lease and rental payments ........ | 7.3 | 7.9 | 3.6 |
| Purchased repair and maintenance . | 14.1 | 14.6 | 3.6 |
| Purchased advertising and promotional services | 7.3 | 9.6 | 4.3 |
| Other operating expenses ......... | 5.0 | 3.6 | 3.7 |
| Depreciation and amortization charges | 2.7 | 4.2 | 2.1 |
| Governmental taxes and license fees | 11.8 | 10.7 | 3.7 |
| All other operating expenses .............................................................. | 6.8 | 4.3 | 4.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.2.5. Integrated Record Production and Distribution (NAICS 51222) - Estimated Coefficients of Variation for Sources of Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ............................................................................................. | 0.3 | 0.3 | 0.2 |
| Sources of Revenue |  |  |  |
| Licensing revenue | 0.3 | 0.3 | Z |
| Licensing of rights to use musical compositions | 0.3 | 0.3 | 0.1 |
| Licensing of rights to use musical recordings | 0.3 | 0.3 | Z |
| Other operating revenue . | 0.3 | 0.3 | 0.2 |
| Sales of recordings . | 0.3 | 0.3 | Z |
| All other operating revenue | 10.0 | 0.3 | 10.9 |
| Operating Expenses |  |  |  |
| Total . | 0.3 | 0.3 | 0.2 |
| Personnel costs | 0.3 | 0.3 | 0.1 |
| Gross annual payroll | 0.3 | 0.3 | 0.1 |
| Employer's cost for fringe benefits | 0.3 | 0.3 | 0.1 |
| Temporary staff and leased employee expense | 0.3 | 0.3 | Z |
| Expensed materials, parts and supplies (not for resale) | S | S | S |
| Expensed equipment | 0.6 | S | S |
| Expensed purchase of other materials, parts, and supplies | S | S | S |
| Expensed purchased services .... | S | S | S |
| Expensed purchases of software | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 0.4 | 0.3 | 0.5 |
| Lease and rental payments ........ | S | S | S |
| Purchased repair and maintenance . | 0.8 | S | S |
| Purchased advertising and promotional services | S | S | S |
| Other operating expenses .......... | 0.3 | 0.3 | 0.1 |
| Depreciation and amortization charges | S | S | S |
| Governmental taxes and license fees | 0.3 | S | S |
| All other operating expenses ........................................................... | 0.3 | 0.3 | 0.1 |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.2.6. Sound Recording Studios (NAICS 51224) - Estimated Coefficients of Variation for Sources of Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ........................................................................................ | 7.5 | 6.4 | 3.2 |
| Sources of Revenue |  |  |  |
| Studio recording ......................................................................... | 7.7 | 5.3 | 3.4 |
| Sound recording studio rental and leasing | S | S | S |
| All other operating revenue | 17.2 | 17.4 | 6.0 |
| Operating Expenses |  |  |  |
| Total ......................................................................................... | 9.3 | 7.3 | 3.1 |
| Personnel costs | 9.2 | 8.5 | 2.6 |
| Gross annual payroll | 9.7 | 9.0 | 2.6 |
| Employer's cost for fringe benefits | 8.2 | 7.4 | 4.4 |
| Temporary staff and leased employee expense | S | 14.7 | S |
| Expensed materials, parts and supplies (not for resale) | 7.9 | 5.9 | 4.9 |
| Expensed equipment .... | 6.4 | 10.9 | 6.4 |
| Expensed purchase of other materials, parts, and supplies | 11.6 | 8.2 | 6.3 |
| Expensed purchased services | 10.1 | 8.5 | 4.2 |
| Expensed purchases of software . | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 11.7 | 11.9 | 2.9 |
| Lease and rental payments. | 11.0 | 7.0 | 6.9 |
| Purchased repair and maintenance | 12.1 | 16.9 | 10.2 |
| Purchased advertising and promotional services | 16.2 | 19.7 | 11.2 |
| Other operating expenses | 10.8 | 8.0 | 4.3 |
| Depreciation and amortization charges | 17.0 | 9.9 | 10.2 |
| Governmental taxes and license fees ... | 9.8 | 6.2 | 4.6 |
| All other operating expenses ............................................................... | 10.8 | 9.1 | 5.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.1. Radio Networks (NAICS 515111) - Estimated Coefficients of Variation for Sources of Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ....................................................................................... | 2.2 | 1.5 | 1.7 |
| Sources of Revenue |  |  |  |
| Air time | 3.6 | 4.5 | 4.9 |
| National/regional air time | 3.5 | 4.7 | 4.4 |
| Local air time . | 17.1 | 18.0 | 7.9 |
| Other operating revenue | 3.1 | 2.9 | 1.3 |
| Network compensation | 2.9 | 5.9 | 2.8 |
| Public and non-commercial programming services | 4.1 | 5.6 | 3.2 |
| All other operating revenue | 3.6 | 3.0 | 1.6 |
| Operating Expenses |  |  |  |
| Total ........................................................................................ | 2.7 | 2.2 | 0.8 |
| Personnel costs | 3.6 | 3.2 | 1.3 |
| Gross annual payroll | 3.7 | 3.1 | 1.3 |
| Employer's cost for fringe benefits | 2.9 | 2.7 | 1.4 |
| Temporary staff and leased employee expense . | 11.1 | 19.5 | 3.3 |
| Expensed materials, parts and supplies (not for resale) | 3.2 | 3.2 | 0.5 |
| Expensed equipment ....... | 3.2 | 3.3 | 0.3 |
| Expensed purchase of other materials, parts, and supplies | 3.3 | 3.2 | 1.0 |
| Expensed purchased services | 2.9 | 2.7 | 0.7 |
| Expensed purchases of software | 4.0 | 4.4 | 2.9 |
| Purchased electricity and fuels (except motor fuels) | 10.0 | 9.3 | 3.3 |
| Lease and rental payments ........ | 4.1 | 4.8 | 1.5 |
| Purchased repair and maintenance | S | S | S |
| Purchased advertising and promotional services | 3.0 | 2.8 | 0.7 |
| Other operating expenses ................. | 2.6 | 2.3 | 1.2 |
| Broadcast rights and music license fees | 3.7 | 3.4 | 1.5 |
| Network compensation fees (networks only) | 5.1 | 5.4 | 2.2 |
| Depreciation and amortization charges | 3.0 | 3.0 | 1.2 |
| Governmental taxes and license fees | 6.3 | 7.4 | 2.4 |
| All other operating expenses ............................................................. | 2.7 | 3.2 | 2.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.2. Radio Stations (NAICS 515112) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total .. | 1.7 | 1.5 | 0.9 |
| Sources of Revenue |  |  |  |
| Air time | 2.7 | 2.3 | 1.1 |
| National/regional air time | 4.3 | 4.6 | 1.4 |
| Local air time | 2.8 | 2.5 | 1.1 |
| Other operating revenue | 12.5 | 12.1 | 1.4 |
| Network compensation | 3.0 | 2.9 | 0.7 |
| Public and non-commercial programming services | S | S | S |
| All other operating revenue | 11.4 | 11.1 | 1.7 |
| Operating Expenses |  |  |  |
| Total ....................................................................................... | 2.9 | 2.2 | 1.6 |
| Personnel costs | 2.4 | 2.3 | 1.2 |
| Gross annual payroll . | 2.5 | 2.5 | 1.3 |
| Employer's cost for fringe benefits | 3.0 | 2.5 | 2.4 |
| Temporary staff and leased employee expense | 2.9 | 2.8 | 0.8 |
| Expensed materials, parts and supplies (not for resale) | 5.0 | 3.8 | 3.2 |
| Expensed equipment ....... | 10.6 | 7.4 | 4.3 |
| Expensed purchase of other materials, parts, and supplies | 3.5 | 3.6 | 3.1 |
| Expensed purchased services. | 4.3 | 4.1 | 1.6 |
| Expensed purchases of software | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 7.4 | 6.5 | 2.0 |
| Lease and rental payments ....... | 6.5 | 4.3 | 2.7 |
| Purchased repair and maintenance . | 8.0 | 5.4 | 4.0 |
| Purchased advertising and promotional services | 4.6 | 5.0 | 2.6 |
| Other operating expenses ............ | 5.0 | 3.7 | 2.3 |
| Broadcast rights and music license fees... | 3.7 | 3.7 | 1.4 |
| Network compensation fees (networks only) | S | S | S |
| Depreciation and amortization charges | 5.5 | 3.9 | 3.2 |
| Governmental taxes and license fees .................................................... | 3.7 | 3.5 | 1.1 |
| All other operating expenses ......................................................... | 6.2 | 4.0 | 2.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.3. Television Broadcasting (NAICS 51512) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 0.6 | 0.5 | 0.4 |
| Sources of Revenue |  |  |  |
| Air time | 1.4 | 1.3 | 0.5 |
| National/regional air time | 1.4 | 1.3 | 0.4 |
| Local air time . | 2.1 | 1.7 | 1.1 |
| Other operating revenue | 2.6 | 2.9 | 0.7 |
| Network compensation | 1.8 | 1.9 | 0.7 |
| Public and non-commercial programming services | S | S | S |
| All other operating revenue | 6.2 | 6.2 | 1.4 |
| Operating Expenses |  |  |  |
| Total .... | 0.9 | 1.0 | 1.1 |
| Personnel costs | 1.1 | 1.1 | 0.8 |
| Gross annual payroll | 1.0 | 1.0 | 0.8 |
| Employer's cost for fringe benefits | 1.8 | 1.7 | 1.2 |
| Temporary staff and leased employee expense | 9.1 | 10.4 | 1.6 |
| Expensed materials, parts and supplies (not for resale) | 3.2 | 4.2 | 2.0 |
| Expensed equipment .............. | 6.7 | 10.3 | 3.8 |
| Expensed purchase of other materials, parts, and supplies | 2.6 | 2.9 | 1.7 |
| Expensed purchased services .... | 2.5 | 2.5 | 1.2 |
| Expensed purchases of software | 8.9 | 7.7 | 3.0 |
| Purchased electricity and fuels (except motor fuels) ................................... | S | S | S |
| Lease and rental payments.. | 6.3 | 6.3 | 1.6 |
| Purchased repair and maintenance ... | S | S | S |
| Purchased advertising and promotional services ...................................... | 2.3 | 2.0 | 1.4 |
| Other operating expenses.. | 1.0 | 1.3 | 1.2 |
| Broadcast rights and music license fees . | 1.3 | 1.6 | 1.0 |
| Network compensation fees (networks only) | 3.0 | 2.6 | 1.4 |
| Depreciation and amortization charges | 2.7 | 2.4 | 1.5 |
| Governmental taxes and license fees... | 3.4 | 3.1 | 1.4 |
| All other operating expenses ........................................................ | 3.0 | 2.2 | 3.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.4. Cable and Other Subscription Programming (NAICS 5152) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ........................................................................................ | 0.6 | 0.4 | 0.4 |
| Sources of Revenue |  |  |  |
| Licensing of rights to broadcast speciality programming protected by copyright ........ | 0.6 | 0.5 | 0.5 |
| Air time | 0.9 | 0.6 | 0.4 |
| All other operating revenue ................................................................ | 7.7 | 5.8 | 1.7 |
| Operating Expenses |  |  |  |
| Total . | 1.1 | 1.0 | 0.3 |
| Personnel costs | 1.3 | 1.0 | 0.7 |
| Gross annual payroll | 1.3 | 1.2 | 0.4 |
| Employer's cost for fringe benefits | 1.4 | 0.8 | 1.2 |
| Temporary staff and leased employee expense | 10.6 | 6.7 | 2.6 |
| Expensed materials, parts and supplies (not for resale) | 2.4 | 1.1 | 1.4 |
| Expensed equipment ............ | 7.4 | 3.1 | 3.3 |
| Expensed purchase of other materials, parts, and supplies | 1.1 | 0.8 | 0.7 |
| Expensed purchased services ... | 1.2 | 1.2 | 0.5 |
| Expensed purchases of software | 3.9 | 5.4 | 1.7 |
| Purchased electricity and fuels (except motor fuels) | 4.9 | S | S |
| Lease and rental payments | 0.7 | 0.6 | 0.4 |
| Purchased repair and maintenance | 0.6 | S | S |
| Purchased advertising and promotional services | 1.5 | 1.5 | 0.8 |
| Other operating expenses | 1.1 | 1.1 | 0.2 |
| Program and production costs | 1.0 | 1.1 | 0.3 |
| Depreciation and amortization charges | 0.6 | 0.6 | 0.3 |
| Governmental taxes and license fees . | 0.9 | 0.8 | 0.3 |
| All other operating expenses ............................................................... | 2.2 | 2.5 | 0.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.5. Internet Publishing and Broadcasting (NAICS 5161) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 1.7 | 1.4 | 2.2 |
| Sources of Revenue |  |  |  |
| Publishing and broadcasting of content on the Internet | 1.7 | 2.0 | 1.6 |
| Online advertising space | 3.0 | 3.7 | 2.0 |
| Licensing of rights to use intellectual property | 4.2 | 3.6 | 1.9 |
| All other operating revenue | 6.5 | 3.6 | 5.0 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Government | S | S | S |
| Business firms and not-for-profit organizations | 2.0 | 2.2 | 1.7 |
| Household consumers and individual users... | 5.5 | 3.5 | 3.0 |
| Operating Expenses |  |  |  |
| Total | 2.4 | 2.4 | 1.5 |
| Personnel costs | 2.7 | 2.6 | 1.5 |
| Gross annual payroll | 2.8 | 2.8 | 1.7 |
| Employer's cost for fringe benefits | 1.9 | 2.2 | 1.3 |
| Temporary staff and leased employee expense | 6.0 | 4.7 | 2.5 |
| Expensed materials, parts and supplies (not for resale) | 16.5 | 3.4 | 8.9 |
| Expensed equipment ......... | 2.9 | 3.1 | 1.2 |
| Expensed purchase of other materials, parts, and supplies | S | 4.9 | S |
| Expensed purchased services. | 4.2 | 3.8 | 2.2 |
| Expensed purchases of software | 12.4 | 11.9 | 7.3 |
| Purchased electricity and fuels (except motor fuels) | 5.2 | 4.0 | 1.4 |
| Lease and rental payments | 3.1 | 3.0 | 1.9 |
| Purchased repair and maintenance . | 8.6 | 11.0 | 4.0 |
| Purchased advertising and promotional services | 5.3 | 5.2 | 3.2 |
| Other operating expenses | 2.4 | 2.5 | 1.3 |
| Depreciation and amortization charges | 2.0 | 2.5 | 2.0 |
| Governmental taxes and license fees | 6.6 | 15.7 | 18.2 |
| All other operating expenses .......................................................... | 2.7 | 2.7 | 1.3 |

[^21]Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.6. Wired Telecommunications Carriers (NAICS 5171) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total . | 0.8 | 1.0 | 0.4 |
| Sources of Revenue |  |  |  |
| Fixed services | 1.3 | 1.2 | 0.3 |
| Fixed local | 1.2 | 1.1 | 0.4 |
| Fixed long-distance | 1.8 | 1.8 | 0.4 |
| Fixed all distance (no distinction between local or long distance) | 2.8 | 2.8 | 0.1 |
| Other telecommunications services | 1.6 | 1.8 | 0.7 |
| Carrier services | 2.7 | 2.5 | 0.6 |
| Private network services | 2.8 | 3.1 | 1.1 |
| Subscriber line charges | 16.6 | 16.5 | 0.5 |
| Internet access services | 1.4 | 3.2 | 2.5 |
| Internet telephony | 8.0 | 11.7 | 2.2 |
| Telecommunication network installation services | 5.2 | 5.9 | 2.9 |
| Reselling services for telecommunications equipment, retail . | 2.1 | 2.0 | 0.5 |
| Rental of telecommunications equipment | S | S | S |
| Repair and maintenance services for telecommunications equipment | 11.7 | 14.4 | 2.2 |
| All other operating revenue . | 4.8 | 5.1 | 1.0 |
| Operating Expenses |  |  |  |
| Total .. | 1.0 | 1.2 | 0.6 |
| Personnel costs | 1.3 | 1.4 | 0.6 |
| Gross annual payroll | 1.2 | 1.4 | 0.8 |
| Employer's cost for fringe benefits | 2.0 | 1.9 | 0.4 |
| Temporary staff and leased employee expense | 2.8 | 3.2 | 0.6 |
| Expensed materials, parts and supplies (not for resale) | 4.3 | 5.6 | 1.7 |
| Expensed equipment | 17.5 | 19.4 | 1.8 |
| Expensed purchase of other materials, parts, and supplies | 4.5 | 6.0 | 1.8 |
| Expensed purchased services | 1.7 | 3.6 | 1.7 |
| Expensed purchases of software | 2.9 | 3.6 | 1.0 |
| Purchased electricity and fuels (except motor fuels) | 1.7 | 2.9 | 1.3 |
| Lease and rental payments | 3.0 | 6.3 | 2.4 |
| Purchased repair and maintenance | 3.5 | 5.5 | 2.5 |
| Purchased advertising and promotional services | 6.3 | 4.8 | 1.9 |
| Other operating expenses | 1.4 | 1.5 | 0.4 |
| Access charges | 5.7 | 5.5 | 0.7 |
| Universal service contributions (USC) and other similar charges | 1.4 | 1.8 | 0.8 |
| Depreciation and amortization charges | 1.1 | 0.8 | 0.4 |
| Governmental taxes and license fees | 3.6 | 2.4 | 1.4 |
| All other operating expenses ........................................................... | 2.6 | 2.5 | 0.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.7. Wired Telecommunications Carriers (NAICS 5171) - Estimated Coefficients of Variation for Local, LongDistance, and Network Access Revenue by Type of Customer and Type of Service and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue <br> Total | 0.8 | 1.0 | 0.4 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Fixed local telephony | 1.2 | 1.1 | 0.4 |
| Government | 3.7 | 5.2 | 1.3 |
| Business firms and not-for-profit organizations | 2.8 | 2.8 | 0.5 |
| Houshold consumers and individual users | 2.6 | 2.5 | 0.4 |
| Fixed long-distance telephony | 1.8 | 1.8 | 0.4 |
| Government | 4.7 | 5.1 | 0.5 |
| Business firms and not-for-profit organizations. | 1.8 | 2.1 | 0.6 |
| Houshold consumers and individual users .............................................. | 2.7 | 2.8 | 0.5 |
| Subscriber line charges | 16.6 | 16.5 | 0.5 |
| Government. | S | S | S |
| Business firms and not-for-profit organizations | 12.3 | 12.5 | 0.2 |
| Houshold consumers and individual users | 18.0 | 17.6 | 0.7 |
| Fixed long-distance telephony | 1.8 | 1.8 | 0.4 |
| Intrastate | 1.7 | 1.7 | 0.5 |
| Interstate | 1.9 | 1.9 | 0.4 |
| International ................................................................................ | 1.8 | 1.8 | 0.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.8. Paging (NAICS 517211) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 5.7 | 3.5 | 3.5 |
| Sources of Revenue |  |  |  |
| Messaging (paging) services | 6.8 | 5.6 | 2.7 |
| All other operating revenue . | 10.6 | 13.1 | 8.4 |
| Operating Expenses |  |  |  |
| Total. | 6.2 | 4.9 | 2.3 |
| Personnel costs | 7.9 | 7.0 | 3.6 |
| Gross annual payroll | 8.7 | 7.1 | 4.1 |
| Employer's cost for fringe benefits | 6.7 | 5.6 | 3.0 |
| Temporary staff and leased employee expense | 12.7 | 17.8 | 5.2 |
| Expensed materials, parts and supplies (not for resale) | S | S | S |
| Expensed equipment .. | 14.2 | 14.0 | 10.0 |
| Expensed purchase of other materials, parts, and supplies | S | S | S |
| Expensed purchased services | 5.9 | 6.1 | 2.0 |
| Expensed purchases of software | 11.6 | 17.9 | 7.0 |
| Purchased electricity and fuels (except motor fuels) | 7.9 | 7.4 | 2.7 |
| Lease and rental payments .... | 6.0 | 6.2 | 1.7 |
| Purchased repair and maintenance | 6.4 | 8.1 | 3.4 |
| Purchased advertising and promotional services | 14.0 | 9.9 | 9.1 |
| Other operating expenses | 6.0 | 5.0 | 2.3 |
| Access charges .......... | 6.2 | 6.7 | 1.5 |
| Depreciation and amortization charges | 7.0 | 6.0 | 2.4 |
| Governmental taxes and license fees | 5.8 | 5.2 | 3.3 |
| All other operating expenses .............................................................. | 8.8 | 7.8 | 2.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.9. Cellular and Other Wireless Telecommunications (NAICS 517212) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error <br> $2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total. | 0.5 | 0.4 | 0.3 |
| Sources of Revenue |  |  |  |
| Mobile services | 3.3 | 3.3 | 0.3 |
| Mobile telephony | 3.6 | 3.5 | 0.3 |
| Mobile long-distance | 7.3 | 7.2 | 0.9 |
| Mobile all distance | 3.6 | 3.6 | 0.3 |
| Other mobile services | 2.3 | 2.2 | 0.7 |
| Other telecommunications services | 4.7 | 4.3 | 0.9 |
| Internet access services | 3.9 | 3.6 | 1.9 |
| Installation services for telecommunication networks | S | S | S |
| Reselling services for telecommunications equipment, retail | 5.6 | 4.7 | 1.1 |
| Rental of telecommunications equipment | 4.6 | 4.8 | 0.7 |
| Repair and maintenance services for telecommunications equipment | 3.7 | 3.7 | 0.4 |
| All other operating revenue | 18.9 | 19.1 | 1.0 |
| Operating Expenses |  |  |  |
| Total . | 1.4 | 1.3 | 0.5 |
| Personnel costs | 4.1 | 3.2 | 2.5 |
| Gross annual payroll . | 4.6 | 3.2 | 3.2 |
| Employer's cost for fringe benefits . | 3.4 | 3.3 | 0.8 |
| Temporary staff and leased employee expense | 3.6 | 3.7 | 1.1 |
| Expensed materials, parts and supplies (not for resale) | 2.2 | 2.2 | 0.4 |
| Expensed equipment ............ | 16.2 | 14.1 | 2.2 |
| Expensed purchase of other materials, parts, and supplies | 3.4 | 3.3 | 0.3 |
| Expensed purchased services. | 3.5 | 3.4 | 0.3 |
| Expensed purchases of software . | 3.6 | 3.5 | 0.4 |
| Purchased electricity and fuels (except motor fuels) | 3.5 | 3.5 | 0.3 |
| Lease and rental payments. | 3.6 | 3.5 | 0.4 |
| Purchased repair and maintenance . | 5.5 | S | S |
| Purchased advertising and promotional services ...... | 3.5 | 3.4 | 0.4 |
| Other operating expenses | 0.5 | 0.6 | 0.3 |
| Access charges . | 4.8 | 4.5 | 0.6 |
| Universal service contributions (USC) and other similar charges ...................... | 3.5 | 3.5 | 0.3 |
| Depreciation and amortization charges | 3.5 | 3.4 | 0.3 |
| Governmental taxes and license fees | 3.7 | 3.6 | 0.4 |
| All other operating expenses ........................................................... | 2.8 | 3.1 | 0.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.10. Telecommunications Resellers (NAICS 5173) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total .......................................................................................... | 10.7 | 6.3 | 4.3 |
| Sources of Revenue |  |  |  |
| Fixed local ................................................................................ | 9.9 | S | S |
| Fixed long distance | S | S | S |
| Mobile telephony .. | 7.4 | S | S |
| Carrier services ... | 14.8 | S | S |
| All other operating revenue ................................................................. | 18.6 | S | S |
| Operating Expenses |  |  |  |
| Total .. | 7.4 | 5.4 | 3.0 |
| Personnel costs . | 9.6 | 7.0 | 2.5 |
| Gross annual payroll ... | 10.2 | 7.4 | 2.4 |
| Employer's cost for fringe benefits | 8.8 | 6.7 | 3.3 |
| Temporary staff and leased employee expense . | 19.9 | 14.0 | 8.1 |
| Expensed materials, parts and supplies (not for resale) | 15.1 | 12.0 | 4.9 |
| Expensed equipment . | S | 12.9 | S |
| Expensed purchase of other materials, parts, and supplies | 16.2 | 13.0 | 5.2 |
| Expensed purchased services .... | 11.6 | 6.9 | 5.5 |
| Expensed purchases of software .............. | S | S | S |
| Purchased electricity and fuels (except motor fuels) | 9.2 | S | S |
| Lease and rental payments ....... | 14.7 | 8.2 | 5.0 |
| Purchased repair and maintenance | 7.4 | S | S |
| Purchased advertising and promotional services | 13.5 | 8.8 | 7.6 |
| Other operating expenses ........................ | 6.6 | 5.4 | 3.4 |
| Access charges ................ | 9.7 | 7.9 | 5.5 |
| Depreciation and amortization charges | 10.5 | 10.1 | 2.7 |
| Governmental taxes and license fees . | 11.1 | 10.1 | 2.8 |
| All other operating expenses ............................................................. | 6.4 | 5.1 | 3.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.11. Satellite Telecommunications (NAICS 5174) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ..... | 1.9 | 1.6 | 0.5 |
| Sources of Revenue |  |  |  |
| Carrier services | S | 2.1 | S |
| Private network services | 2.2 | 1.8 | 0.7 |
| All other operating revenue . | 1.8 | 1.4 | 0.6 |
| Operating Expenses |  |  |  |
| Total . | 1.8 | 1.7 | 0.4 |
| Personnel costs | 3.0 | 2.0 | 1.0 |
| Gross annual payroll | 3.3 | 2.1 | 1.2 |
| Employer's cost for fringe benefits .. | S | S | S |
| Temporary staff and leased employee expense | 7.1 | S | S |
| Expensed materials, parts and supplies (not for resale) | 1.7 | 1.7 | 0.3 |
| Expensed equipment .............. | 1.8 | 1.8 | 0.2 |
| Expensed purchase of other materials, parts, and supplies | 1.9 | S | S |
| Expensed purchased services | 1.7 | 1.7 | 0.4 |
| Expensed purchases of software | 2.3 | 2.2 | 1.4 |
| Purchased electricity and fuels (except motor fuels) | S | S | S |
| Lease and rental payments ..... | 1.8 | 1.7 | 0.3 |
| Purchased repair and maintenance . | 2.1 | S | S |
| Purchased advertising and promotional services | 1.7 | 1.8 | 0.2 |
| Other operating expenses | S | S | S |
| Access charges | S | S | S |
| Depreciation and amortization charges | 1.7 | 1.6 | 0.2 |
| Governmental taxes and license fees .................................................. | 4.7 | S | S |
| All other operating expenses ...................................................... | S | S | S |

[^22]Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.12. Cable and Other Program Distribution (NAICS 5175) - Estimated Coefficients of Variation for Cable System and Multichannel Video Distribution Revenue by Type of Customer and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ........................................................................................ | 1.2 | 1.0 | 0.4 |
| Sources of Revenue |  |  |  |
| Multichannel programming distribution services | 1.1 | 1.1 | 0.1 |
| Basic programming package | 1.2 | 1.3 | 0.1 |
| Premium programming package | 1.1 | 1.1 | 0.1 |
| Pay-per-view | 1.2 | 1.2 | 0.1 |
| Other revenue | 2.5 | 1.7 | 1.0 |
| Air time | 0.9 | 0.9 | 0.2 |
| Rental and reselling services for program distribution equipment | 1.2 | 1.3 | 0.2 |
| Installation services for connections to program distribution networks | 1.1 | 1.2 | 0.3 |
| Internet access services | 1.7 | 1.6 | 0.3 |
| Internet telephony | S | 1.3 | S |
| Fixed local telephony | 9.2 | 9.7 | 0.5 |
| Fixed long-distance telephony | 8.1 | 5.8 | 1.7 |
| All other operating revenue | 10.3 | 7.1 | 2.7 |
| Operating Expenses |  |  |  |
| Total ......................................................................................... | 1.2 | 1.1 | 0.2 |
| Personnel costs | 1.1 | 1.0 | 0.3 |
| Gross annual payroll . | 1.1 | 1.0 | 0.4 |
| Employer's cost for fringe benefits | 1.2 | 1.1 | 0.3 |
| Temporary staff and leased employee expense | 1.8 | 1.8 | 0.5 |
| Expensed materials, parts and supplies (not for resale) | 2.3 | 2.3 | 0.4 |
| Expensed equipment | 1.7 | 1.4 | 0.5 |
| Expensed purchase of other materials, parts, and supplies | 7.5 | 7.7 | 0.7 |
| Expensed purchased services ..... | 1.5 | 1.2 | 0.4 |
| Expensed purchases of software | 2.6 | 2.7 | 0.3 |
| Purchased electricity and fuels (except motor fuels) | 2.0 | S | S |
| Lease and rental payments ....... | 2.8 | 2.0 | 0.8 |
| Purchased repair and maintenance | 2.9 | S | S |
| Purchased advertising and promotional services | 1.2 | 1.1 | 0.5 |
| Other operating expenses ....... | 1.2 | 1.2 | 0.2 |
| Program and production costs .. | 1.4 | 1.4 | 0.1 |
| Depreciation and amortization charges | 1.4 | 1.3 | 0.2 |
| Governmental taxes and license fees .................................................... | 1.6 | 1.3 | 0.4 |
| All other operating expenses ........................................................ | 1.9 | 2.0 | 0.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.3.13. Cable and Other Program Distribution (NAICS 5175) - Estimated Cable System and Multichannel Video Distribution Revenue by Type of Customer and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total. | 1.2 | 1.0 | 0.4 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Government ............................................................................ | S | S | S |
| Business firms and not-for-profit organizations ........................................ | 10.5 | 6.9 | 2.9 |
| Houshold consumers and individual users ............................................. | 1.0 | 1.0 | 0.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.4.1. Internet Service Providers (NAICS 518111) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total .. | 2.9 | 2.5 | 1.7 |
| Sources of Revenue |  |  |  |
| Internet access service | 3.2 | 3.2 | 1.9 |
| Online advertising space | 3.9 | 3.9 | 1.0 |
| Internet backbone services | 4.7 | 6.1 | 1.7 |
| Internet telephony | 4.1 | 3.9 | 5.5 |
| Web site hosting services .. | S | S | S |
| Information technology design and development services | S | S | S |
| All other operating revenue | S | 19.4 | S |
| Operating Expenses |  |  |  |
| Total ......................................................................................... | 3.4 | 2.8 | 1.7 |
| Personnel costs | 7.5 | S | S |
| Gross annual payroll | 8.6 | 6.3 | 2.6 |
| Employer's cost for fringe benefits . | 7.7 | S | S |
| Temporary staff and leased employee expense | 4.1 | S | S |
| Expensed materials, parts and supplies (not for resale) | S | S | S |
| Expensed equipment ....... | 5.1 | S | S |
| Expensed purchase of other materials, parts, and supplies | S | S | S |
| Expensed purchased services | 4.2 | S | S |
| Expensed purchases of software | 5.7 | 5.8 | 7.5 |
| Purchased electricity and fuels (except motor fuels) | 10.4 | 10.4 | 1.8 |
| Lease and rental payments. | 18.1 | 15.1 | 2.4 |
| Purchased repair and maintenance . | 5.5 | 5.4 | 2.0 |
| Purchased advertising and promotional services . | 4.2 | S | S |
| Other operating expenses ...... | 3.3 | S | S |
| Depreciation and amortization charges | 4.3 | S | S |
| Governmental taxes and license fees ................................................... | 8.5 | 6.4 | 8.9 |
| All other operating expenses ........................................................... | 3.7 | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.4.2. Data Processing, Hosting, and Related Services (NAICS 5182) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total ........................................................................................ | 1.8 | 1.3 | 1.3 |
| Sources of Revenue |  |  |  |
| Data processing, IT infrastructure provisioning, and hosting services ................... | 3.2 | 2.3 | 2.0 |
| Business process management services | 4.2 | 3.0 | 2.5 |
| Data management services ...... | 6.0 | 7.0 | 2.2 |
| Application service provisioning | 13.0 | 10.2 | 3.9 |
| Web site hosting services | S | S | S |
| Collocation services | S | S | S |
| Other operating revenue | S | S | S |
| IT design and development services | S | S | S |
| IT technical support services ......... | S | S | S |
| IT technical consulting services | 8.8 | 15.8 | 4.8 |
| Information and document transformation services | 16.2 | 16.4 | 4.0 |
| Software publishing | 11.9 | 8.9 | 6.1 |
| Reselling services for computer hardware and software, retail | 10.0 | 11.3 | 4.1 |
| All other operating revenue | 5.5 | 6.3 | 2.6 |
| Operating Expenses |  |  |  |
| Total .... | 2.2 | 1.8 | 1.3 |
| Personnel costs | 2.4 | 2.2 | 1.2 |
| Gross annual payroll . | 2.4 | 2.2 | 1.4 |
| Employer's cost for fringe benefits | 2.6 | 2.3 | 1.4 |
| Temporary staff and leased employee expense ....... | 4.7 | 4.4 | 1.6 |
| Expensed materials, parts and supplies (not for resale) | 4.9 | 6.2 | 2.1 |
| Expensed equipment ............. | 5.2 | 7.7 | 3.3 |
| Expensed purchase of other materials, parts, and supplies | 6.4 | 6.9 | 1.6 |
| Expensed purchased services. | 3.4 | 2.7 | 1.8 |
| Expensed purchases of software . | 9.7 | 9.3 | 1.2 |
| Purchased electricity and fuels (except motor fuels) | 16.4 | 13.1 | 3.6 |
| Lease and rental payments. | 3.8 | 2.5 | 2.8 |
| Purchased repair and maintenance ........... | 3.3 | 2.6 | 1.3 |
| Purchased advertising and promotional services ..................................... | 8.4 | 6.1 | 2.9 |
| Other operating expenses ...... | 3.1 | 2.8 | 1.7 |
| Depreciation and amortization charges ................................................... | 3.5 | 3.2 | 1.5 |
| Governmental taxes and license fees ..................................................... | 8.2 | 5.9 | 3.9 |
| All other operating expenses .......................................................... | 3.6 | 3.4 | 2.4 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.5.1. News Syndicates and Libraries and Archives (NAICS 51911 and 51912) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| NEWS SYNDICATES (NAICS 51911) |  |  |  |
| Operating Revenue |  |  |  |
| Total. | 3.3 | 2.5 | 1.7 |
| Sources of Revenue |  |  |  |
| Licensing of rights to use syndicated media content | 5.2 | 4.8 | 1.2 |
| All other operating revenue ............................................................. | 10.0 | 9.6 | 4.2 |
| Operating Expenses |  |  |  |
| Total .............................................................................................. | 4.0 | 3.4 | 1.9 |
| Personnel costs | 4.2 | 3.8 | 2.3 |
| Gross annual payroll | 4.5 | 4.0 | 2.6 |
| Employer's cost for fringe benefits | 4.5 | 4.8 | 1.5 |
| Temporary staff and leased employee expense | 4.9 | 4.5 | 1.5 |
| Expensed materials, parts and supplies (not for resale) | 15.7 | 12.9 | 3.0 |
| Expensed equipment ...... | S | S | S |
| Expensed purchase of other materials, parts, and supplies | 10.9 | 9.0 | 1.9 |
| Expensed purchased services | 4.4 | 4.5 | 1.4 |
| Expensed purchases of software | 11.0 | 7.5 | 3.1 |
| Purchased electricity and fuels (except motor fuels) | 4.0 | 3.4 | 1.6 |
| Lease and rental payments . | 4.6 | 4.5 | 1.3 |
| Purchased repair and maintenance | 5.5 | 5.5 | 0.9 |
| Purchased advertising and promotional services | S | S | S |
| Other operating expenses | 5.1 | 4.8 | 1.8 |
| Depreciation and amortization charges | 5.0 | 4.9 | 1.3 |
| Governmental taxes and license fees .. | 5.7 | 5.4 | 1.4 |
| All other operating expenses ....... | 6.6 | 6.1 | 2.3 |
| LIBRARIES AND ARCHIVES (NAICS 51912) |  |  |  |
| Operating Revenue |  |  |  |
| Total ....................................................................................... | 3.5 | 3.7 | 2.1 |
| Sources of Revenue |  |  |  |
| Contributions, gifts, and grants received. | 7.7 | 5.8 | 3.9 |
| Investment and property income . | 7.8 | 8.9 | 2.5 |
| All other revenue ............ | 7.7 | 8.5 | 1.8 |
| Operating Expenses |  |  |  |
| Total ..... | 3.9 | 4.9 | 1.8 |
| Personnel costs | 4.2 | 4.9 | 1.6 |
| Gross annual payroll . | 4.6 | 5.3 | 1.6 |
| Employer's cost for fringe benefits | 5.4 | 6.0 | 2.3 |
| Temporary staff and leased employee expense | S | 13.1 | S |
| Expensed materials, parts and supplies (not for resale) | 7.6 | 7.8 | 2.2 |
| Expensed equipment .............. | 7.3 | 9.3 | 4.6 |
| Expensed purchase of other materials, parts, and supplies | 8.2 | 8.4 | 1.8 |
| Expensed purchased services ......................................................... | 5.6 | 6.1 | 2.7 |
| Expensed purchases of software ................ | 13.5 | 12.9 | 3.9 |
| Purchased electricity and fuels (except motor fuels) | 8.7 | 9.2 | 1.9 |
| Lease and rental payments ........ | 5.6 | 6.6 | 3.1 |
| Purchased repair and maintenance .......... | 8.5 | 9.1 | 7.4 |
| Purchased advertising and promotional services | S | S | S |
| Other operating expenses | 7.6 | 9.8 | 3.2 |
| Depreciation and amortization charges .................................................. | 10.1 | 10.7 | 2.6 |
| Governmental taxes and license fees .................................................... | S | S | S |
| All other operating expenses ............................................................. | 8.4 | 11.0 | 3.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.5.2. All Other Information Services (NAICS 51919) - Estimated Coefficients of Variation for Revenue and Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error <br> $2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 3.4 | 2.8 | 2.8 |
| Sources of Revenue |  |  |  |
| Information search and retrieval services | 14.5 | 7.0 | 6.4 |
| Information services | 6.7 | 5.6 | 2.8 |
| Media monitoring and analysis | 6.4 | 5.4 | 2.4 |
| Advertising . | S | S | S |
| All other operating revenue | 10.8 | 9.9 | 5.4 |
| Operating Expenses |  |  |  |
| Total . | 4.1 | 3.4 | 3.9 |
| Personnel costs | 4.0 | 3.2 | 4.5 |
| Gross annual payroll | 4.3 | 3.1 | 5.3 |
| Employer's cost for fringe benefits | 4.4 | 4.2 | 1.4 |
| Temporary staff and leased employee expense . | 5.8 | 7.3 | 4.0 |
| Expensed materials, parts and supplies (not for resale) | 7.5 | 7.2 | 3.8 |
| Expensed equipment ...... | 9.1 | 4.2 | 5.1 |
| Expensed purchase of other materials, parts, and supplies | 11.1 | 14.0 | 3.3 |
| Expensed purchased services ... | S | 11.1 | S |
| Expensed purchases of software | 5.8 | 4.5 | 3.0 |
| Purchased electricity and fuels (except motor fuels) | 5.5 | 4.6 | 2.3 |
| Lease and rental payments ....... | 5.6 | 5.0 | 2.1 |
| Purchased repair and maintenance . | 5.6 | 5.1 | 2.6 |
| Purchased advertising and promotional services | S | S | S |
| Other operating expenses .............. | 8.0 | 5.7 | 6.9 |
| Depreciation and amortization charges | 5.2 | 4.9 | 1.5 |
| Governmental taxes and license fees | 10.2 | 12.3 | 3.3 |
| All other operating expenses ............................................................. | 10.2 | 7.7 | 9.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.6.1. Information Sector (NAICS 51) - Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
| 51 | Information ...... | 0.4 | 0.5 | 0.2 |
| 511 | Publishing industries (except Internet) ... | 1.3 | 1.2 | 0.6 |
| 5111 | Newspaper, periodical, book, and directory publishers ................... | 0.8 | 0.6 | 0.6 |
| 51111 | Newspaper publishers . | 1.1 | 1.1 | 1.1 |
| 51112 | Periodical publishers . | 2.0 | 1.4 | 1.0 |
| 51113 | Book publishers ....... | 2.0 | 2.1 | 0.5 |
| 51114 | Directory and mailing list publishers | 2.0 | 2.0 | 0.7 |
| 51119 | Other publishers ..... | 2.3 | 2.1 | 1.0 |
| 511191 | Greeting card publishers | 1.6 | 1.5 | 0.4 |
| 511199 | All other publishers ... | 5.1 | 4.7 | 2.3 |
| 5112 | Software publishers .. | 2.9 | 2.6 | 1.2 |
| 512 | Motion picture and sound recording industries .. | 1.9 | 1.6 | 0.7 |
| 5121 | Motion picture and video industries . | 2.4 | 1.9 | 0.8 |
| 5121x | Motion picture and video production and distribution ${ }^{1}$ | 2.9 | 2.3 | 1.1 |
| 51213 | Motion picture and video exhibition. | 2.3 | 2.2 | 0.8 |
| 512131 | Motion picture theaters (except drive-ins) | 2.3 | 2.3 | 0.8 |
| 512132 | Drive-in motion picture theaters ... | S | S | S |
| 51219 | Postproduction services and other motion picture and video industries | 3.4 | 2.8 | 2.3 |
| 512191 | Teleproduction and other postproduction services . | 4.0 | 3.0 | 2.7 |
| 512199 | Other motion picture and video industries | 5.5 | 4.2 | 2.9 |
| 5122 | Sound recording industries | 0.5 | 0.6 | 0.3 |
| 51221 | Record production . | 5.9 | 5.5 | 5.9 |
| 51222 | Integrated record production and distribution | 0.3 | 0.3 | 0.2 |
| 51223 | Music publishers .. | 2.9 | 2.4 | 1.3 |
| 51224 | Sound recording studios ....... | 9.3 | 7.3 | 3.1 |
| 51229 | Other sound recording industries | 5.9 | 3.4 | 8.7 |
| 515 | Broadcasting (except Internet) | 0.7 | 0.6 | 0.6 |
| 5151 | Radio and television broadcasting | 0.9 | 0.8 | 0.8 |
| 51511 | Radio broadcasting . | 2.0 | 1.7 | 1.1 |
| 515111 | Radio networks | 2.7 | 2.2 | 0.8 |
| 515112 | Radio stations .. | 2.9 | 2.2 | 1.6 |
| 51512 | Television broadcasting. | 0.9 | 1.0 | 1.1 |
| 5152 | Cable and other subscription programming | 1.1 | 1.0 | 0.3 |
| 516 | Internet publishing and broadcasting | 2.4 | 2.4 | 1.5 |
| 517 | Telecommunications | 0.8 | 0.9 | 0.2 |
| 5171 | Wired telecommunications carriers .. | 1.0 | 1.2 | 0.6 |
| 5172 | Wireless telecommunications carriers (except satellite) | 1.3 | 1.3 | 0.5 |
| 517211 | Paging ....... | 6.2 | 4.9 | 2.3 |
| 517212 | Cellular and other wireless telecommunications | 1.4 | 1.3 | 0.5 |
| 5173 | Telecommunications resellers | 7.4 | 5.4 | 3.0 |
| 5174 | Satellite telecommunications | 1.8 | 1.7 | 0.4 |
| 5175 | Cable and other program distribution | 1.2 | 1.1 | 0.2 |
| 5179 | Other telecommunications. | 17.0 | 18.2 | 2.2 |

[^23]Table A-3.6.1. Information Sector (NAICS 51) - Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

|  | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
| NAICS code |  | 2005 | 2004 | 2005/2004 |
| 518 | Internet service providers, web search portals, and data processing services . | 1.7 | 1.4 | 1.0 |
| 5181 | Internet service providers and web search portals | 2.9 | 2.3 | 1.6 |
| 518111 | Internet service providers | 3.4 | 2.8 | 1.7 |
| 518112 | Web search portals ...... | 3.8 | 2.6 | 2.2 |
| 5182 | Data processing, hosting, and related services | 2.2 | 1.8 | 1.3 |
| 519 | Other information services . | 2.7 | 2.7 | 1.9 |
| 51911 | News syndicates. | 4.0 | 3.4 | 1.9 |
| 51912 | Libraries and archives | 3.9 | 4.9 | 1.8 |
| 51919 | All other information services .................................................. | 4.1 | 3.4 | 3.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Includes NAICS 51211 (motion picture and video production) and NAICS 51212 (motion picture and video distribution).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-3.6.2. Publishing Industries (except Internet) (NAICS 511), Motion Picture and Sound Recording Industries (NAICS 512), Broadcasting (except Internet) (NAICS 515), Internet Publishing and Broadcasting (NAICS 516), Telecommunications (NAICS 517), Internet Service Providers, Web Search Portals, and Data Processing Services (NAICS 518), and Other Information Services (NAICS 519) - Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| PUBLISHING INDUSTRIES (NAICS 511) Operating Expenses |  |  |  |
|  |  |  |  |  |
| Total. | 1.3 | 1.2 | 0.6 |
| Personnel costs | 1.6 | 1.2 | 0.5 |
| Gross annual payroll | 1.7 | 1.4 | 0.6 |
| Employer's cost for fringe benefits | 1.4 | 1.2 | 0.6 |
| Temporary staff and leased employee expense | 2.9 | 3.3 | 2.0 |
| Expensed materials, parts and supplies (not for resale) | 2.4 | 7.7 | 4.2 |
| Expensed equipment | 10.3 | 8.3 | 3.2 |
| Expensed purchase of other materials, parts, and supplies | 2.4 | 8.7 | 4.5 |
| Expensed purchased services. | 1.8 | 1.8 | 1.0 |
| Expensed purchases of software | 12.8 | 8.9 | 2.3 |
| Purchased electricity and fuels (except motor fuels) | 2.1 | 2.0 | 1.9 |
| Lease and rental payments. | 2.0 | 1.9 | 1.2 |
| Purchased repair and maintenance | 3.7 | 2.6 | 1.9 |
| Purchased advertising and promotional services | 2.7 | 2.4 | 0.8 |
| Purchased printing services | 2.8 | 3.3 | 2.1 |
| Purchased software reproduction | S | S | S |
| Other operating expenses | 1.4 | 1.3 | 0.7 |
| Depreciation and amortization charges | 2.4 | 2.2 | 1.1 |
| Governmental taxes and license fees | 6.0 | 5.4 | 3.3 |
| All other operating expenses | 1.3 | 1.3 | 0.8 |
| MOTION PICTURE AND SOUND RECORDING INDUSTRIES (NAICS 512) |  |  |  |
| Operating Expenses |  |  |  |
| Total . | 1.9 | 1.6 | 0.7 |
| Personnel costs | 3.1 | 2.6 | 1.8 |
| Gross annual payroll . | 3.4 | 2.9 | 2.0 |
| Employer's cost for fringe benefits | 3.5 | 3.9 | 1.4 |
| Temporary staff and leased employee expense | 13.5 | 12.5 | 6.3 |
| Expensed materials, parts and supplies (not for resale) | 7.5 | 9.2 | 2.7 |
| Expensed equipment. | 9.6 | 10.4 | 4.8 |
| Expensed purchase of other materials, parts, and supplies | 8.5 | 10.0 | 2.6 |
| Expensed purchased services | 1.5 | 1.5 | 0.4 |
| Expensed purchases of software | 8.0 | 5.6 | 2.6 |
| Purchased electricity and fuels (except motor fuels) | 2.2 | 2.0 | 1.0 |
| Lease and rental payments | 2.5 | 2.1 | 1.4 |
| Purchased repair and maintenance | 1.9 | 2.5 | 1.0 |
| Purchased advertising and promotional services . | 1.4 | 1.6 | 0.4 |
| Other operating expenses. | 2.0 | 2.0 | 0.9 |
| Depreciation and amortization charges | 6.1 | 7.3 | 2.6 |
| Governmental taxes and license fees | 3.1 | 2.9 | 1.2 |
| All other operating expenses | 2.2 | 2.3 | 1.0 |

See footnotes at end of table.

Table A-3.6.2. Publishing Industries (except Internet) (NAICS 511), Motion Picture and Sound Recording Industries (NAICS 512), Broadcasting (except Internet) (NAICS 515), Internet Publishing and Broadcasting (NAICS 516), Telecommunications (NAICS 517), Internet Service Providers, Web Search Portals, and Data Processing Services (NAICS 518), and Other Information Services (NAICS 519) - Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| BROADCASTING (EXCEPT INTERNET) (NAICS 515) Operating Expenses |  |  |  |
|  |  |  |  |  |
| Total ..... | 0.7 | 0.6 | 0.6 |
| Personnel costs | 0.8 | 0.8 | 0.6 |
| Gross annual payroll . | 0.7 | 0.8 | 0.6 |
| Employer's cost for fringe benefits | 1.2 | 0.8 | 0.9 |
| Temporary staff and leased employee expense | 4.8 | 3.4 | 1.8 |
| Expensed materials, parts and supplies (not for resale) | 1.5 | 1.5 | 1.2 |
| Expensed equipment .......... | 3.0 | 3.3 | 2.0 |
| Expensed purchase of other materials, parts, and supplies | 1.0 | 1.0 | 0.9 |
| Expensed purchased services. | 1.2 | 1.1 | 0.6 |
| Expensed purchases of software | 14.5 | 17.6 | 2.4 |
| Purchased electricity and fuels (except motor fuels) | 3.2 | 3.0 | 1.0 |
| Lease and rental payments .. | 2.2 | 2.0 | 1.1 |
| Purchased repair and maintenance | 3.1 | S | S |
| Purchased advertising and promotional services | 1.2 | 1.0 | 0.6 |
| Other operating expenses . | 0.9 | 0.9 | 0.7 |
| Program and production costs | 1.0 | 1.1 | 0.3 |
| Broadcast rights and music license fees | 1.2 | 1.5 | 1.0 |
| Network compensation fees (networks only) | 5.8 | 6.0 | 1.2 |
| Depreciation and amortization charges | 1.0 | 1.1 | 0.9 |
| Governmental taxes and license fees ... | 2.5 | 2.4 | 0.8 |
| All other operating expenses | 1.7 | 1.2 | 1.5 |
| INTERNET PUBLISHING AND BROADCASTING (NAICS 516) |  |  |  |
| Operating Expenses |  |  |  |
| Total ...... | 2.4 | 2.4 | 1.5 |
| Personnel costs | 2.7 | 2.6 | 1.5 |
| Gross annual payroll .. | 2.8 | 2.8 | 1.7 |
| Employer's cost for fringe benefits | 1.9 | 2.2 | 1.3 |
| Temporary staff and leased employee expense | 6.0 | 4.7 | 2.5 |
| Expensed materials, parts and supplies (not for resale) | 16.5 | 3.4 | 8.9 |
| Expensed equipment ...... | 2.9 | 3.1 | 1.2 |
| Expensed purchase of other materials, parts, and supplies | S | 4.9 | S |
| Expensed purchased services | 4.2 | 3.8 | 2.2 |
| Expensed purchases of software | 12.4 | 11.9 | 7.3 |
| Purchased electricity and fuels (except motor fuels) | 5.2 | 4.0 | 1.4 |
| Lease and rental payments ......... | 3.1 | 3.0 | 1.9 |
| Purchased repair and maintenance . | 8.6 | 11.0 | 4.0 |
| Purchased advertising and promotional services | 5.3 | 5.2 | 3.2 |
| Other operating expenses .......... | 2.4 | 2.5 | 1.3 |
| Depreciation and amortization charges | 2.0 | 2.5 | 2.0 |
| Governmental taxes and license fees... | 6.6 | 15.7 | 18.2 |
| All other operating expenses ... | 2.7 | 2.7 | 1.3 |

See footnotes at end of table.

Table A-3.6.2. Publishing Industries (except Internet) (NAICS 511), Motion Picture and Sound Recording Industries (NAICS 512), Broadcasting (except Internet) (NAICS 515), Internet Publishing and Broadcasting (NAICS 516), Telecommunications (NAICS 517), Internet Service Providers, Web Search Portals, and Data Processing Services (NAICS 518), and Other Information Services (NAICS 519) - Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| TELECOMMUNICATIONS (NAICS 517) |  |  |  |
| Operating Expenses |  |  |  |
| Total . | 0.8 | 0.9 | 0.2 |
| Personnel costs | 1.5 | 1.3 | 0.3 |
| Gross annual payroll | 1.5 | 1.3 | 0.4 |
| Employer's cost for fringe benefits | 1.6 | 1.6 | 0.3 |
| Temporary staff and leased employee expense | 2.3 | 2.5 | 0.8 |
| Expensed materials, parts and supplies (not for resale) | 1.8 | 2.2 | 0.8 |
| Expensed equipment ... | 6.6 | 6.0 | 1.3 |
| Expensed purchase of other materials, parts, and supplies | 2.7 | 3.1 | 0.8 |
| Expensed purchased services. | 2.1 | 2.4 | 0.8 |
| Expensed purchases of software | 2.2 | 2.9 | 0.9 |
| Purchased electricity and fuels (except motor fuels) | 1.7 | 2.0 | 0.7 |
| Lease and rental payments .. | 2.3 | 3.1 | 1.2 |
| Purchased repair and maintenance | 2.7 | 3.1 | 1.3 |
| Purchased advertising and promotional services | 2.6 | 2.6 | 0.6 |
| Other operating expenses. | 0.7 | 0.8 | 0.3 |
| Access charges . | 4.7 | 4.5 | 0.6 |
| Universal service contributions (USC) and other similar charges | 2.0 | 2.1 | 0.5 |
| Program and production costs ......... | 1.4 | 1.4 | 0.1 |
| Depreciation and amortization charges | 1.5 | 1.2 | 0.4 |
| Governmental taxes and license fees. | 2.0 | 1.5 | 0.7 |
| All other operating expenses ...... | 1.5 | 1.4 | 0.4 |
| INTERNET SERVICE PROVIDERS, WEB SEARCH PORTALS, AND DATA PROCESSING (NAICS 518) |  |  |  |
| Operating Expenses |  |  |  |
| Total ........... | 1.7 | 1.4 | 1.0 |
| Personnel costs | 2.1 | 2.1 | 0.9 |
| Gross annual payroll | 2.3 | 2.3 | 1.1 |
| Employer's cost for fringe benefits | 2.1 | 1.9 | 1.0 |
| Temporary staff and leased employee expense . | 3.9 | 3.6 | 1.8 |
| Expensed materials, parts and supplies (not for resale) | 4.6 | 5.4 | 1.8 |
| Expensed equipment ................. | 4.3 | 6.3 | 2.9 |
| Expensed purchase of other materials, parts, and supplies | 6.4 | 6.6 | 1.4 |
| Expensed purchased services .... | 2.3 | 2.6 | 1.3 |
| Expensed purchases of software ...... | 9.1 | 8.6 | 1.1 |
| Purchased electricity and fuels (except motor fuels) | 11.6 | 9.1 | 2.5 |
| Lease and rental payments ....... | 3.6 | 3.0 | 2.6 |
| Purchased repair and maintenance ........ | 3.0 | 2.5 | 1.2 |
| Purchased advertising and promotional services | 3.0 | S | S |
| Other operating expenses ...... | 2.3 | 2.1 | 1.4 |
| Depreciation and amortization charges | 2.9 | 2.6 | 1.0 |
| Governmental taxes and license fees | 5.8 | 4.2 | 3.3 |
| All other operating expenses . | 2.5 | 2.4 | 2.0 |

See footnotes at end of table.

Table A-3.6.2. Publishing Industries (except Internet) (NAICS 511), Motion Picture and Sound Recording Industries (NAICS 512), Broadcasting (except Internet) (NAICS 515), Internet Publishing and Broadcasting (NAICS 516), Telecommunications (NAICS 517), Internet Service Providers, Web Search Portals, and Data Processing Services (NAICS 518), and Other Information Services (NAICS 519) - Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data. Dollar volume estimates are shown in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| OTHER INFORMATION SERVICES (NAICS 519) |  |  |  |
| Operating Expenses |  |  |  |
| Total ............. | 2.7 | 2.7 | 1.9 |
| Personnel costs | 2.2 | 2.5 | 1.7 |
| Gross annual payroll . | 2.4 | 2.6 | 2.0 |
| Employer's cost for fringe benefits | 3.3 | 3.3 | 1.2 |
| Temporary staff and leased employee expense | 10.5 | 6.6 | 9.4 |
| Expensed materials, parts and supplies (not for resale) | 6.4 | 6.4 | 2.0 |
| Expensed equipment | 8.8 | 6.2 | 4.0 |
| Expensed purchase of other materials, parts, and supplies | 7.2 | 7.4 | 1.4 |
| Expensed purchased services .......................................................... | 10.8 | 6.4 | 4.0 |
| Expensed purchases of software | 6.8 | 6.3 | 2.1 |
| Purchased electricity and fuels (except motor fuels) | 6.7 | 7.3 | 1.6 |
| Lease and rental payments ........................................................... | 2.5 | 2.7 | 1.3 |
| Purchased repair and maintenance | 4.9 | 5.2 | 3.5 |
| Purchased advertising and promotional services | S | 18.5 | S |
| Other operating expenses .......... | 3.9 | 3.9 | 3.5 |
| Depreciation and amortization charges | 4.2 | 4.1 | 1.1 |
| Governmental taxes and license fees | 5.4 | 5.1 | 1.4 |
| All other operating expenses ......................................................... | 4.8 | 4.8 | 4.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-4.1. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 523x | Securities, commodity contracts, and other financial investment activities ${ }^{1}$ | 1.5 | 1.3 | 0.8 |
| 5231 | Securities and commodity contracts intermediation and brokerage . | 1.0 | 1.2 | 0.7 |
| 52311 | Investment banking and securities dealing | 1.4 | 1.6 | 1.3 |
| 52312 | Securities brokerage | 1.3 | 1.3 | 0.7 |
| 52313 | Commodity contracts dealing | 5.3 | 3.3 | 3.9 |
| 52314 | Commodity contracts brokerage . | 3.0 | 2.3 | 2.4 |
| 5239x | Other financial investment activities ${ }^{2}$ | 3.4 | 2.3 | 1.7 |
| 52392 | Portfolio management ... | 2.5 | 2.0 | 1.5 |
| 52393 | Investment advice ............................................... | 14.1 | 9.6 | 3.8 |

${ }^{1}$ Includes NAICS 5231 (Securities and commodity contracts intermediation and brokerage) and NAICS 5239 (Other financial investment activities).
${ }^{2}$ Excludes NAICS 52391 (Miscellaneous intermediation) and NAICS 52399 (All other financial investment activities).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-4.2. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS <br> code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 523x | Securities, commodity contracts, and other financial investment activities ${ }^{1}$. | 6.2 | 4.2 | 2.7 |
| 5231 | Securities and commodity contracts intermediation and brokerage ............ | 7.0 | 5.2 | 1.8 |
| 52311 | Investment banking and securities dealing .................................... | S | 19.8 | S |
| 52312 | Securities brokerage ........................................................ | 11.1 | 9.8 | 1.0 |
| 52313 | Commodity contracts dealing ................................................. | 2.1 | 2.1 | 0.3 |
| 52314 | Commodity contracts brokerage .............................................. | S | 5.4 | S |
| 5239x | Other financial investment activities ${ }^{2}$......................................... | 10.0 | 6.4 | 4.0 |
| 52392 | Portfolio management ......................................................... | 10.6 | S | S |
| 52393 | Investment advice .............................................................. | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Includes NAICS 5231 (Securities and commodity contracts intermediation and brokerage) and NAICS 5239 (Other financial investment activities).
${ }^{\text {² }}$ Excludes NAICS 52391 (Miscellaneous intermediation) and NAICS 52399 (All other financial investment activities).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-4.3. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| INVESTMENT BANKING AND SECURITIES DEALING AND BROKERAGE (NAICS 5231Y) ${ }^{1}$ |  |  |  |
|  |  |  |  |  |
| Operating Revenue |  |  |  |
| Total ............................................................................................. | 1.1 | 1.2 | 0.8 |
| Sources of Revenue |  |  |  |
| Securities origination products | 2.2 | 2.3 | 0.8 |
| Brokering and dealing products - debt instruments | 1.6 | 1.7 | 0.3 |
| Brokering and dealing products - equities | 2.3 | 1.9 | 0.7 |
| Brokering and dealing products - derivative contracts | 2.3 | -3.4 | 12.8 |
| Brokering and dealing investment company securities | 4.1 | 3.6 | 0.7 |
| Repurchase agreements - net gains (losses) | 2.0 | 3.2 | 2.9 |
| Trading debt instruments on own account - net gains (losses) | 7.6 | 3.9 | 2.9 |
| Trading equities on own account - net gains (losses) ..... | 3.1 | S | S |
| Trading derivative contracts on own account - net gains (losses) | 5.4 | S | S |
| Financial planning and investment management services for individuals | 1.9 | 1.9 | 0.6 |
| Financial planning and investment management services for businesses | 5.0 | 9.4 | 4.7 |
| Financial planning and investment management services for governments | S | S | S |
| All other operating revenue | 1.0 | 1.2 | 1.7 |
| COMMODITY CONTRACTS DEALING AND BROKERAGE (NAICS 5231X) ${ }^{\mathbf{2}}$ |  |  |  |
| Operating Revenue |  |  |  |
| Total. | 2.9 | 2.0 | 2.5 |
| Sources of Revenue |  |  |  |
| Brokering and dealing products - derivative contracts | 2.8 | 2.7 | 2.0 |
| Brokering and dealing products - equities | 8.0 | 8.8 | 3.3 |
| Brokering and dealing foreign currency fees - wholesale | 3.7 | 2.9 | 1.8 |
| Brokering and dealing other financial instruments . | 3.3 | 6.9 | 8.0 |
| Trading derivative contracts on own account - net gains (losses) | S | S | S |
| Trading foreign currency on own account - net gains (losses) | 7.1 | 4.6 | 1.9 |
| Management of financial market clearing products . | 3.4 | S | S |
| All other operating revenue . | 3.6 | 2.4 | 1.5 |
| OTHER FINANCIAL INVESTMENT ACTIVITIES (NAICS 5239X) ${ }^{3}$ Operating Revenue |  |  |  |
| Total | 3.4 | 2.3 | 1.7 |
| Sources of Revenue |  |  |  |
| Financial planning and investment management services for individuals | 3.2 | 3.0 | 0.9 |
| Financial planning and investment management services for businesses... | 3.6 | 2.5 | 2.3 |
| Financial planning and investment management services for governments ................ | 7.0 | 9.6 | 3.9 |
| Brokering and dealing products - equities | 3.9 | 3.7 | 1.0 |
| Trust products .......... | 4.7 | 8.0 | 2.6 |
| All other operating revenue .................................................................. | 8.9 | 5.4 | 3.4 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Includes NAICS 52311 (investment banking and securities dealing) and NAICS 52312 (securities brokerage).
${ }^{2}$ Includes NAICS 52313 (commodity contracts dealing) and NAICS 52314 (commodity contracts brokerage).
${ }^{3}$ Excludes NAICS 52391 (Miscellaneous intermediation) and NAICS 52399 (All other financial investment activities).
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-4.4. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Coefficients of Variation for Estimated Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 523x | Securities, commodity contracts, and other financial investment activities ${ }^{1}$. | 1.3 | 1.2 | 0.8 |
| 5231 | Securities and commodity contracts intermediation and brokerage | 0.9 | 1.0 | 0.7 |
| 52311 | Investment banking and securities dealing | 1.7 | 1.7 | 1.4 |
| 52312 | Securities brokerage ........................................................... | 1.5 | 1.5 | 0.6 |
| 52313 | Commodity contracts dealing ................................................ | 3.1 | 3.2 | 1.5 |
| 52314 | Commodity contracts brokerage | 3.1 | 3.2 | 1.7 |
| 5239x |  | 3.3 | 2.3 | 2.1 |
| 52392 | Portfolio management ... | 3.2 | 2.3 | 2.1 |
| 52393 | Investment advice .............................................................. | 14.4 | 9.1 | 4.0 |

${ }^{1}$ Includes NAICS 5231 (Securities and commodity contracts intermediation and brokerage) and NAICS 5239 (Other financial investment activities).
${ }^{2}$ Excludes NAICS 52391 (Miscellaneous intermediation) and NAICS 52399 (All other financial investment activities).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-4.5. Securities, Commodity Contracts, and Other Financial Investment Activities (NAICS 523) - Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005 [Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Expenses |  |  |  |
| Total | 1.3 | 1.2 | 0.8 |
| Personnel costs | 1.4 | 1.3 | 0.6 |
| Gross annual payroll | 1.4 | 1.3 | 0.6 |
| Employer's cost for fringe benefits | 1.5 | 1.3 | 0.7 |
| Temporary staff and leased employee expense | 2.6 | 2.3 | 0.7 |
| Expensed materials, parts and supplies (not for resale) ..................................... | 4.2 | 3.0 | 1.9 |
| Expensed equipment | 2.3 | 2.3 | 1.8 |
| Expensed purchase of other materials, parts, and supplies | 8.0 | 5.9 | 2.6 |
| Expensed purchased services | 2.0 | 1.5 | 0.8 |
| Expensed purchases of software | 2.0 | 1.8 | 0.7 |
| Purchased electricity and fuels (except motor fuels) | 3.2 | 2.7 | 2.7 |
| Lease and rental payments ..... | 1.9 | 1.6 | 0.9 |
| Purchased repair and maintenance | 2.2 | 2.8 | 2.6 |
| Purchased advertising and promotional services | 3.1 | 2.5 | 0.9 |
| Other operating expenses . | 1.8 | 1.5 | 1.3 |
| Depreciation and amortization charges | 2.8 | 2.4 | 1.1 |
| Governmental taxes and license fees | 3.6 | S | S |
| Operating interest expense ....... | 2.0 | 1.1 | 2.9 |
| All other operating expenses .................................................................. | 2.6 | 1.8 | 1.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-5.1. Rental and Leasing Services (NAICS 532) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Emplover Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error2005/2004 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
| 532 | Rental and leasing services | 1.3 | 1.3 | 0.5 |
| 5321 | Automotive equipment rental and leasing | 1.2 | 1.0 | 0.5 |
| 53211 | Passenger car rental and leasing | 1.5 | 1.2 | 0.7 |
| 532111 | Passenger car rental | 1.7 | 1.3 | 0.8 |
| 532112 | Passenger car leasing . | 2.3 | 2.4 | 0.9 |
| 53212 | Truck, utility trailer, and rv (recreational vehicle) rental and leasing $\qquad$ | 2.0 | 1.8 | 0.6 |
| 5322 | Consumer goods rental | 1.8 | 1.6 | 0.6 |
| 53221 | Consumer electronics and appliances rental | 6.2 | 5.0 | 2.8 |
| 53222 | Formal wear and costume rental | S | S | S |
| 53223 | Video tape and disc rental . | 2.2 | 1.8 | 0.8 |
| 53229 | Other consumer goods rental | 2.0 | 1.6 | 1.1 |
| 532291 | Home health equipment rental | 2.1 | 1.3 | 1.1 |
| 53229x | All other consumer goods rental ${ }^{1}$. | 4.8 | 3.9 | 2.6 |
| 5323 | General rental centers .... | 2.0 | 2.1 | 1.1 |
| 5324 | Commercial and industrial machinery and equipment rental and leasing $\qquad$ | 3.2 | 3.6 | 1.3 |
| 53241 | Construction, transportation, mining, and forestry machinery and equipment rental and leasing ..... | 4.2 | 3.7 | 1.5 |
| 53242 | Office machinery and equipment rental and leasing . | 7.2 | 7.1 | 0.9 |
| 53249 | Other commercial and industrial machinery and equipment rental and leasing | 5.6 | 6.3 | 2.4 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Includes NAICS 532292 (Recreational goods rental) and 532299 (All other consumer goods rental).
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-5.2. Rental and Leasing Services (NAICS 532) - Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Emplover Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 532 | Rental and leasing services | 8.2 | 12.1 | 2.6 |
| 5321 | Automotive equipment rental and leasing .................................... | 3.2 | 1.8 | 1.9 |
| 53211 | Passenger car rental and leasing . | 1.7 | 1.6 | 0.7 |
| 532111 | Passenger car rental .......................................................... | 1.8 | 1.6 | 0.7 |
| 532112 | Passenger car leasing ................................................... | NA | NA | NA |
| 53212 | Truck, utility trailer, and rv (recreational vehicle) rental and leasing $\qquad$ | S | 12.4 | S |
| 5322 | Consumer goods rental . | 6.8 | 5.4 | 1.0 |
| 53221 | Consumer electronics and appliances rental .............................. | S | S | S |
| 53222 | Formal wear and costume rental | NA | NA | NA |
| 53223 | Video tape and disc rental | S | S | S |
| 53229 | Other consumer goods rental | 4.1 | 3.5 | 0.6 |
| 532291 | Home health equipment rental | 4.1 | 3.5 | 0.6 |
| 53229x | All other consumer goods rental ${ }^{1}$. | NA | NA | NA |
| 5323 | General rental centers .. | 3.3 | 3.4 | 0.5 |
| 5324 | Commercial and industrial machinery and equipment rental and leasing $\qquad$ | S | S | S |
| 53241 | Construction, transportation, mining, and forestry machinery and equipment rental and leasing | S | S | S |
| 53242 | Office machinery and equipment rental and leasing ....................... | S | S | S |
| 53249 | Other commercial and industrial machinery and equipment rental and leasing | 8.7 | 9.0 | 1.3 |

NA Not available. S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Includes NAICS 532292 (Recreational goods rental) and 532299 (All other consumer goods rental).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-5.3. Rental and Leasing Services (NAICS 532) - Estimated Coefficients of Variation for Estimated Total Expenses and Standard Error of Percent Change for Emplover Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 532 | Rental and leasing services ................................................. | 1.4 | 1.6 | 1.0 |
| 5321 | Automotive equipment rental and leasing ................................. | 1.2 | 1.2 | 0.4 |
| 53211 | Passenger car rental and leasing ............................................ | 1.5 | 1.4 | 0.6 |
| 532111 | Passenger car rental .......................................................... | 1.8 | 1.6 | 0.7 |
| 532112 | Passenger car leasing | 2.0 | 1.7 | 0.9 |
| 53212 | Truck, utility trailer, and rv (recreational vehicle) rental and leasing | 2.2 | 2.0 | 0.5 |
| 5322 | Consumer goods rental | 2.0 | 1.9 | 0.8 |
| 53221 | Consumer electronics and appliances rental | 6.4 | 6.0 | 2.6 |
| 53222 | Formal wear and costume rental | 17.3 | 15.4 | 3.8 |
| 53223 | Video tape and disc rental | 2.1 | 1.9 | 1.1 |
| 53229 | Other consumer goods rental | 3.9 | 3.5 | 1.1 |
| 532291 | Home health equipment rental | 2.2 | 1.1 | 1.5 |
| 53229x | All other consumer goods rental ${ }^{1}$. | 8.1 | 7.3 | 2.5 |
| 5323 | General rental centers . | 2.5 | 2.7 | 1.0 |
| 5324 | Commercial and industrial machinery and equipment rental and leasing | 3.8 | 4.4 | 2.6 |
| 53241 | Construction, transportation, mining, and forestry machinery and equipment rental and leasing | 4.9 | 5.6 | 3.6 |
| 53242 | Office machinery and equipment rental and leasing ....................... | 7.4 | 7.3 | 1.4 |
| 53249 | Other commercial and industrial machinery and equipment rental and leasing | 5.8 | 6.3 | 3.0 |

${ }^{T}$ Includes NAICS 532292 (Recreational goods rental) and 532299 (All other consumer goods rental).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-5.4. Rental and Leasing Services (NAICS 532) - Estimated Coefficients of Variation for Estimated Selected Expenses and Standard Error of Percent Change for Emplover Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Expenses |  |  |  |
| Total ... | 1.4 | 1.6 | 1.0 |
| Personnel costs | 1.5 | 1.7 | 0.5 |
| Gross annual payroll | 1.5 | 1.7 | 0.5 |
| Employer's cost for fringe benefits | 2.0 | 2.2 | 1.0 |
| Temporary staff and leased employee expense | 2.3 | 2.8 | 2.5 |
| Expensed materials, parts and supplies (not for resale) | 3.3 | 3.4 | 1.7 |
| Expensed equipment ............. | 5.5 | 5.7 | 4.0 |
| Expensed purchase of other materials, parts, and supplies | 3.4 | 3.3 | 1.7 |
| Expensed purchased services ... | 1.4 | 1.8 | 1.6 |
| Expensed purchases of software | 5.3 | 2.7 | 2.6 |
| Purchased electricity and fuels (except motor fuels) | 3.4 | 2.3 | 1.5 |
| Lease and rental payments ...... | 1.5 | 2.0 | 1.4 |
| Purchased repair and maintenance . | 2.9 | 3.7 | 3.3 |
| Purchased advertising and promotional services .... | 1.4 | 1.4 | 1.2 |
| Other operating expenses | 1.6 | 1.9 | 1.4 |
| Depreciation and amortization charges | 1.9 | 2.5 | 1.7 |
| Governmental taxes and license fees | 1.7 | 1.2 | 1.0 |
| All other operating expenses ................................................................ | 2.1 | 1.9 | 1.2 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.1. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Taxable Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 54 | Professional, scientific, and technical services (except notaries) .. | 1.2 | 1.4 | 0.6 |
| 54* | Professional, scientific, and technical services (except notaries) ${ }^{1} \ldots$ | 1.2 | 1.4 | 0.7 |
| 5411 | Legal services (except notaries) ................................................ | 1.9 | 2.4 | 0.8 |
| 54111 | Offices of lawyers ............. | 1.8 | 2.5 | 0.9 |
| 54119 | Other legal services .......................................................... | 6.4 | 6.0 | 2.4 |
| 5412 | Accounting, tax preparation, bookkeeping, and payroll services ............. | 2.1 | 1.2 | 1.8 |
| 541211 | Offices of certified public accountants ...................................... | 3.0 | 2.5 | 1.4 |
| 541213 | Tax preparation services ...................................................... | 5.0 | 4.0 | 2.8 |
| 541214 | Payroll services .............................................................. | 3.5 | 3.6 | 3.5 |
| 541219 | Other accounting services ................................................... | 6.1 | 3.8 | 4.3 |
| 5413 | Architectural, engineering, and related services .............................. | 3.6 | 3.5 | 3.0 |
| 5413* | Architectural, engineering, and related services ${ }^{2}$ | 3.6 | 3.6 | 3.1 |
| 54131 | Architectural services ... | 4.7 | 3.1 | 3.1 |
| 54132 | Landscape architectural services | 4.7 | 4.7 | 2.1 |
| 54133 | Engineering services .. | 4.6 | 4.4 | 4.5 |
| 54138 | Testing laboratories . | 6.6 | 4.8 | 3.8 |
| 5413x | Other related services ${ }^{3}$ | 5.4 | 5.3 | 4.1 |
| 5414 | Specialized design services ..................................................... | 2.9 | 2.6 | 1.6 |
| 54141 | Interior design services | 6.7 | 5.5 | 2.3 |
| 54143 | Graphic design services | 4.4 | 4.7 | 2.3 |
| 5414y |  | 9.3 | 8.9 | 2.7 |
| 5415 | Computer systems design and related services ................................. | 2.2 | 1.9 | 1.0 |
| 541511 | Custom computer programming services ................................... | 4.9 | 4.1 | 2.4 |
| 541512 | Computer systems design services . | 2.7 | 2.7 | 1.1 |
| 541513 | Computer facilities management services ................................... | 3.8 | 2.9 | 2.7 |
| 541519 | Other computer related services ........................................... | 7.2 | 5.8 | 2.8 |
| 5416 | Management, scientific, and technical consulting services ................... | 3.5 | 3.1 | 1.5 |
| 54161 | Management consulting services ............................................ | 4.0 | 3.3 | 1.7 |
| 54162 | Environmental consulting services ............................................. | 5.5 | 4.8 | 2.7 |
| 54169 | Other scientific and technical consulting services ........................... | 6.7 | 6.5 | 7.2 |
| 5417 | Scientific research and development services ................................ | 4.5 | 4.9 | 0.7 |
| 54171 | Research and development in the physical, engineering, and life sciences | 4.7 | 5.1 | 0.8 |
| 54172 | Research and development in the social sciences and humanities ............ | 6.9 | 6.2 | 1.1 |
| 5418 | Advertising and related services | 2.2 | 1.9 | 0.8 |
| 54181 | Advertising agencies ......................................................... | 2.9 | 2.5 | 2.1 |
| 54182 | Public relations agencies ........................................................ | 3.9 | 3.7 | 1.7 |
| 54183 | Media buying agencies ........................................................ | S | S | S |
| 54184 | Media representatives ......................................................... | S | S | S |
| 54185 | Display advertising ............................................................ | 3.4 | 2.0 | 2.7 |
| 54186 | Direct mail advertising .......................................................... | 2.5 | 1.9 | 1.4 |
| 5418y | All other advertising ${ }^{5}$......................................................... | 4.3 | 5.1 | 2.5 |

See footnotes at end of table.

Table A-6.1. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Taxable Employer Firms: 2004 and 2005 -Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS <br> code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 5419 | Other professional, scientific, and technical services | 1.6 | 1.2 | 0.7 |
| 5419* | Other professional, scientific, and technical services ${ }^{6}$ | 2.8 | 2.0 | 1.3 |
| 54191 | Marketing research and public opinion polling ............................... | 3.8 | 3.1 | 2.2 |
| 54192 | Photographic services .... | 3.8 | 3.8 | 1.7 |
| 541921 | Photography studios, portrait | 5.7 | 5.3 | 2.1 |
| 541922 | Commercial photography | 5.3 | 4.1 | 3.1 |
| 54193 | Translation and interpretation services ...................................... | 8.7 | 5.8 | 4.6 |
| 54194 | Veterinary services | 2.2 | 1.6 | 1.2 |
| 54199 | All other professional, scientific, and technical services .................... | 3.8 | 3.0 | 3.0 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Excludes NAICS 54132 (Landscape Architectural Services) and NAICS 54194 (Veterinary Services).
${ }^{2}$ Excludes NAICS 54132 (Landscape Architectural Services).
${ }^{3}$ Includes NAICS 54134 (drafting services), NAICS 54135 (building inspection services), NAICS 54136 (geophysical surveying and mapping services), and NAICS 54137 (surveying and mapping (except geophysical) services).
${ }^{4}$ Includes NAICS 54142 (industrial design services) and NAICS 54149 (other specialized design services).
${ }^{\text {b }}$ Includes NAICS 54187 (advertising material distribution services) and NAICS 54189 (other services related to advertising).
${ }^{6}$ Excludes Veterinary Services (NAICS 54194).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.2. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Tax-Exempt Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 54 | Professional, scientific, and technical services (except notaries). | 3.6 | 3.3 | 1.0 |
| 54111 | Offices of lawyers | 7.3 | 7.7 | 2.1 |
| 5417 | Scientific research and development services ............................... | 3.7 | 3.4 | 1.2 |
| 54171 | Research and development in the physical, engineering, and life sciences $\qquad$ | 4.0 | 3.8 | 1.3 |
| 54172 | Research and development in the social sciences and humanities ........... | 3.9 | 2.0 | 3.9 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.3. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 54 | Professional, scientific, and technical services (except notaries) ... | 5.0 | 5.0 | 2.7 |
| 5411 | Legal services (except notaries) ................................................. | 12.5 | S | S |
| 54111 | Offices of lawyers | 13.4 | S | S |
| 54119 | Other legal services ............................................................. | 16.9 | 17.0 | 5.1 |
| 5412 | Accounting, tax preparation, bookkeeping, and payroll services .............. | 6.9 | S | S |
| 541211 | Offices of certified public accountants .................................... | 7.2 | S | S |
| 541213 | Tax preparation services. | S | S | S |
| 541214 | Payroll services .. | S | S | S |
| 541219 | Other accounting services ................................................ | NA | NA | NA |
| 5413 | Architectural, engineering, and related services | 13.5 | 10.1 | 7.5 |
| 54131 | Architectural services . | 9.1 | 15.9 | 7.2 |
| 54132 | Landscape architectural services | S | S | S |
| 54133 | Engineering services .............. | 16.6 | 12.0 | 9.0 |
| 54138 | Testing laboratories ... | 9.9 | 9.0 | 5.3 |
| 5413x | Other related services ${ }^{1}$ | S | S | S |
| 5414 | Specialized design services | 4.8 | 5.3 | 4.1 |
| 54141 | Interior design services | 10.9 | 13.2 | 4.5 |
| 54143 | Graphic design services . | 3.5 | 4.5 | 1.8 |
| 5414y | All other design services ${ }^{2}$ | 7.6 | 9.3 | 7.7 |
| 5415 | Computer systems design and related services... | 9.5 | 8.0 | 7.6 |
| 541511 | Custom computer programming services | 14.5 | 13.4 | 7.7 |
| 541512 | Computer systems design services | S | S | S |
| 541513 | Computer facilities management services . | S | S | S |
| 541519 | Other computer related services .............................................. | S | S | S |
| 5416 | Management, scientific, and technical consulting services ................... | 8.2 | S | S |
| 54161 | Management consulting services . | 8.6 | S | S |
| 54162 | Environmental consulting services | S | S | S |
| 54169 | Other scientific and technical consulting services ............................ | S | S | S |
| 5417 | Scientific research and development services | 6.3 | 5.9 | 2.8 |
| 54171 | Research and development in the physical, engineering, and life sciences | 6.5 | 6.2 | 2.9 |
| 54172 | Research and development in the social sciences and humanities ............ | 11.6 | 10.2 | 1.7 |
| 5418 | Advertising and related services | S | 16.2 | S |
| 54181 | Advertising agencies | 5.5 | 5.0 | 1.0 |
| 54182 | Public relations agencies ........................................................ | S | S | S |
| 54183 | Media buying agencies ......................................................... | S | S | S |
| 54184 | Media representatives ............................................................ | S | S | S |
| 54185 | Display advertising .............................................................. | S | Z | S |
| 54186 | Direct mail advertising ......................................................... | 6.4 | 3.5 | 5.5 |
| 5418y |  | 10.0 | 8.7 | 2.8 |

See footnotes at end of table.

Table A-6.3. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005 -Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 5419 | Other professional, scientific, and technical services | 12.1 | 19.0 | 7.9 |
| 54191 | Marketing research and public opinion polling ............................ | S | S | S |
| 54192 | Photographic services ........................................................... | S | S | S |
| 541921 | Photography studios, portrait .............................................. | 6.7 | 9.1 | 10.6 |
| 541922 | Commercial photography . | S | S | S |
| 54193 | Translation and interpretation services ....................................... | S | S | S |
| 54194 | Veterinary services .......................................................... | 3.6 | 3.2 | 1.2 |
| 54199 | All other professional, scientific, and technical services .................... | 19.8 | S | S |

NA Not available. Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quali
${ }^{1}$ Includes NAICS 54134 (drafting services), NAICS 54135 (building inspection services), NAICS 54136 (geophysical surveying and mapping services), and NAICS 54137 (surveying and mapping (except geophysical) services).
${ }^{2}$ Includes NAICS 54142 (industrial design services) and NAICS 54149 (other specialized design services).
${ }^{3}$ Includes NAICS 54187 (advertising material distribution services) and NAICS 54189 (other services related to advertising).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.4. Accounting, Tax Preparation, Bookkeeping, and Payroll Services (NAICS 5412) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]


S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>

Table A-6.5. Architectural Services (NAICS 54131) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total .......................................................................................... | 4.7 | 3.1 | 3.1 |
| Sources of Revenue |  |  |  |
| Residential building projects | 12.9 | 10.2 | 7.2 |
| Single-family residential projects | 19.6 | 16.9 | 8.7 |
| Multi-family residential projects | 19.9 | 17.0 | 14.6 |
| Non-residential building projects | 5.3 | 3.6 | 3.4 |
| Office building projects | 14.4 | 11.6 | 7.8 |
| Retail and restaurant building projects | 17.1 | 17.1 | 6.0 |
| Hotel and convention center building projects | 15.1 | 16.0 | 4.8 |
| Health care building projects | 11.4 | 9.8 | 4.0 |
| Entertainment and recreational building projects . | 18.1 | 16.1 | 5.1 |
| Educational building projects | 10.9 | 8.9 | 5.9 |
| Industrial building projects .. | 17.2 | 12.7 | S |
| Transportation building projects . | 17.7 | 18.5 | 5.7 |
| Other nonresidential building projects | 12.0 | 12.9 | 6.1 |
| Other Services (performed independent of the architecture projects above) | 14.6 | 17.5 | 5.1 |
| Historical restoration projects ...... | S | S | S |
| Architectural advisory services | 19.0 | S | S |
| Landscape architectural services | S | S | S |
| Interior design services ................................................................ | S | S | S |
| All other operating revenue .................................................................. | 12.4 | 15.2 | 4.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.6. Engineering Services (NAICS 54133) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total . | 4.6 | 4.4 | 4.5 |
| Sources of Revenue |  |  |  |
| Engineering Services | 8.9 | 7.6 | 6.1 |
| Residential engineering projects | 19.1 | S | S |
| Commercial, public, and institutional engineering projects | 14.0 | 14.5 | 5.0 |
| Industrial and manufacturing engineering projects | 13.3 | 14.6 | 6.2 |
| Transportation infrastructure engineering projects | S | S | S |
| Municipal utility engineering projects | S | S | S |
| Power generation and distribution engineering projects | 15.4 | 16.0 | 1.8 |
| Telecommunications and broadcasting engineering projects | S | S | S |
| Hazardous waste and industrial waste engineering projects | S | S | S |
| Other engineering projects . | 19.9 | 15.3 | 10.6 |
| Other Services (performed independent of the engineering projects above) | S | 17.8 | S |
| Engineering advisory services | S | S | S |
| Construction services | S | S | S |
| Drafting services .. | S | S | S |
| Surveying and mapping services | S | S | S |
| All other operating revenue ................................................................. | 13.2 | 12.6 | 6.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.7. Computer Systems Design and Related Services (NAICS 5415) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| COMPUTER SYSTEMS DESIGN AND RELATED SERVICES (NAICS 5415) |  |  |  |
| Operating Revenue |  |  |  |
| Total .......................................................................................... | 2.2 | 1.9 | 1.0 |
| Sources of Revenue |  |  |  |
| Information technology (IT) design and development .................................... | 2.8 | S | S |
| Custom application design and development | 4.0 | 3.8 | 2.1 |
| Computer systems design, development, and integration | 2.9 | S | S |
| Network design and development ........ | 8.3 | S | S |
| Other services . | 2.4 | 1.9 | 1.4 |
| IT infrastructure and network management ............................................ | 2.1 | 2.0 | 1.2 |
| IT technical support | 4.7 | 4.1 | 1.4 |
| IT technical consulting | 4.2 | 3.2 | 2.9 |
| IT related training services | 9.3 | 8.0 | 4.5 |
| Hosting and IT infrastructure provisioning services | 7.1 | 5.2 | 3.2 |
| Rental and leasing of computer hardware ................................................. | 11.6 | 10.3 | 2.2 |
| All other operating revenue ................................................................... | 4.3 | 3.2 | 2.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.8. Management Consulting Services (NAICS 54161) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 4.0 | 3.3 | 1.7 |
| Sources of Revenue |  |  |  |
| Management consulting services | 4.6 | 3.5 | 2.0 |
| Strategic management consulting, and consulting combined with implementation ...... | 5.3 | S | S |
| Financial management consulting, and consulting combined with implementation ..... | 9.8 | 9.7 | 1.9 |
| Marketing management consulting, and consulting combined with implementation .... | 12.4 | 7.3 | 6.1 |
| Human resources management consulting, and consulting combined with implementation | 8.7 | 8.5 | 2.1 |
| Operations and supply chain management consulting, and consulting combined with implementation | S | 18.7 | S |
| Actuarial consulting (except for employee pensions and other benefits) ................ | S | 19.5 | S |
| IT technical design, consulting, and development services | 7.9 | 7.8 | 1.5 |
| All other consulting revenue ............................................................... | 9.3 | 6.0 | 12.4 |
| All other operating revenue ................................................................ | 5.2 | 5.3 | 1.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.9. Environmental Consulting Services (NAICS 54162) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total .. | 5.5 | 4.8 | 2.7 |
| Sources of Revenue |  |  |  |
| Environmental consulting services | 7.9 | 7.1 | 2.6 |
| Environmental assessment consulting, and consulting combined with implementation . | 13.7 | 12.1 | 3.1 |
| Natural resource management consulting, and consulting combined with implementation | S | 17.7 | S |
| Waste management consulting, and consulting combined implementation .............. | 14.6 | 17.1 | 5.0 |
| Environmental policy development consulting, and consulting combined with implementation | 17.4 | 17.1 | 3.7 |
| Environmental audits consulting, and consulting combined with implementation ....... | 13.8 | 14.5 | 6.1 |
| Site remediation planning consulting, and consulting combined with implementation .. | 9.1 | 8.9 | 3.7 |
| Evaluation of environmental studies consulting, and consulting combined with implementation | 18.9 | 18.9 | 4.8 |
| All other environmental consulting ...................................................... | 19.8 | 17.4 | 3.6 |
| All other operating revenue . .............................................................. | 6.6 | 6.0 | 5.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.10. Scientific Research and Development Services (NAICS 5417) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Taxable Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| SCIENTIFIC RESEARCH AND DEVELOPMENT SERVICES (NAICS 5417) |  |  |  |
| Operating Revenue |  |  |  |
| Total | 4.5 | 4.9 | 0.7 |
| Sources of Revenue |  |  |  |
| Basic and applied research in natural and exact sciences, except biological sciences | 4.4 | 5.2 | 1.1 |
| Basic and applied research in biotechnology | 4.3 | 5.0 | 1.1 |
| Basic and applied research in other natural and exact sciences, except biological sciences | S | S | S |
| Basic and applied research in engineering and technology | 6.2 | 7.3 | 2.2 |
| Basic and applied research in the biological and biomedical sciences | 6.0 | 5.2 | 1.5 |
| Basic and applied research in medical and health sciences | 6.3 | 5.5 | 1.5 |
| Basic and applied research in other biological sciences ..... | 10.4 | 9.6 | 4.8 |
| Basic and applied research in the social sciences and humanities | 7.9 | 7.3 | 2.3 |
| Production services for development | 10.6 | 7.8 | 4.8 |
| Other operating revenue .............. | 5.0 | 5.1 | 0.9 |
| Licensing of right to use intellectual property | 11.1 | 9.5 | 3.7 |
| Original works of intellectual property . | S | 7.2 | S |
| All other operating revenue ......................................................... | 4.8 | 5.1 | 0.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.11. Scientific Research and Development Services (NAICS 5417) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Tax-Exempt Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| SCIENTIFIC RESEARCH AND DEVELOPMENT SERVICES (NAICS 5417) |  |  |  |
| Operating and Nonoperating Revenue |  |  |  |
| Total | 3.7 | 3.4 | 1.2 |
| Sources of Revenue |  |  |  |
| Basic and applied research in natural and exact sciences, except biological sciences | 3.5 | 3.7 | 0.4 |
| Basic and applied research in biotechnology | 5.0 | 4.0 | 1.5 |
| Basic and applied research in other natural and exact sciences, except biological sciences | 4.5 | 4.5 | 0.1 |
| Basic and applied research in engineering and technology | 6.2 | 6.7 | 0.9 |
| Basic and applied research in the biological and biomedical sciences | 11.2 | 10.8 | 1.7 |
| Basic and applied research in medical and health sciences | 14.9 | 14.3 | 2.1 |
| Basic and applied research in other biological sciences . | 4.5 | 4.9 | 0.7 |
| Basic and applied research in the social sciences and humanities | 10.6 | 15.0 | 2.6 |
| Production services for development | S | S | S |
| Other operating revenue . | 18.8 | 19.5 | 4.6 |
| Licensing of right to use intellectual property | 9.2 | 7.8 | 1.8 |
| Original works of intellectual property . | S | S | S |
| All other operating revenue ........... | 19.5 | S | S |
| Contributions, gifts, and grants received | 7.2 | 6.7 | 2.6 |
| Investment and property income .. | 4.9 | 6.2 | 2.7 |
| All other non-operating revenue ......... | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.12. Advertising Agencies (NAICS 54181) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ........................................................................................... | 2.9 | 2.5 | 2.1 |
| Sources of Revenue |  |  |  |
| Integrated advertising services ............................................................. | 6.3 | 6.9 | 3.1 |
| Advertising creative services (including graphic design services) ......................... | S | S | S |
| Media buying . | 9.0 | 14.6 | 5.6 |
| Full public relations services | 16.3 | 13.8 | 3.1 |
| Sales promotion . | 11.5 | 12.9 | 1.7 |
| Direct marketing | S | S | S |
| Marketing research ........................................................................... | 14.6 | 11.3 | 14.3 |
| Other advertising services .................................................................... | 11.8 | 15.1 | 2.8 |
| All other operating revenue ................................................................... | 16.9 | 16.9 | 5.4 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.13. Public Relations Agencies (NAICS 54182) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total ............. | 3.9 | 3.7 | 1.7 |
| Sources of Revenue |  |  |  |
| Full public relations services | 3.6 | 3.1 | 1.7 |
| Media relations | 14.1 | 11.9 | 6.1 |
| Crisis management | S | S | S |
| Lobbying ....... | 17.1 | 18.2 | 6.6 |
| Event management ............ | 13.3 | 10.8 | 9.1 |
| Media monitoring and analysis ............................................................. | 11.4 | 12.2 | 5.9 |
| All other operating revenue ..................................................................... | 14.3 | 12.5 | 6.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.14. Display Advertising (NAICS 54185) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total .............................................................................................. | 3.4 | 2.0 | 2.7 |
| Sources of Revenue |  |  |  |
| Leased display advertising media space ................................................. | 4.5 | 3.5 | 2.5 |
| Large format | 4.7 | 3.4 | 2.3 |
| Transit | 6.4 | 5.0 | 3.2 |
| Street furniture and other urban fixtures | 7.9 | 9.6 | 3.3 |
| Other leased display advertising ......................................................... | S | S | S |
| All other operating revenue .............................................................. | 11.3 | 9.2 | 4.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.15. Direct Mail Advertising (NAICS 54186) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 2.5 | 1.9 | 1.4 |
| Sources of Revenue |  |  |  |
| Full direct mail services | 4.2 | 3.2 | 1.6 |
| Concept development for a direct mail advertising campaign | S | S | S |
| Mail list creation and support services | 13.4 | 11.0 | 12.8 |
| Print services for direct mail advertising materials | 8.9 | 9.9 | 2.1 |
| Letter shop services | 7.6 | 7.8 | 3.1 |
| Fulfillment services | 14.7 | 13.0 | 7.3 |
| Other direct mail advertising services | 17.4 | 18.3 | 8.1 |
| All other operating revenue ............................................................... | 8.7 | 11.7 | 3.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.16. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS <br> code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 54 | Professional, scientific, and technical services (except notaries) .............. | 1.8 | 1.5 | 0.6 |
| 5411 | Legal services (except notaries) .................................................. | 2.2 | 2.4 | 1.9 |
| 54111 | Offices of lawyers ............................................................ | 2.0 | 2.4 | 2.0 |
| 54119 | Other legal services .............................................................. | 7.0 | 6.6 | 2.3 |
| 5412 | Accounting, tax preparation, bookkeeping, and payroll services .............. | 2.1 | 1.6 | 1.8 |
| 541211 | Offices of certified public accountants ...................................... | 3.1 | 2.3 | 2.0 |
| 541213 | Tax preparation services ..................................................... | 5.8 | 5.0 | 2.8 |
| 541214 | Payroll services ......... | 3.9 | 4.1 | 3.3 |
| 541219 | Other accounting services | 5.4 | 4.6 | 3.2 |
| 5413 | Architectural, engineering, and related services | 6.7 | 5.8 | 2.2 |
| 54131 | Architectural services . | 4.6 | 3.5 | 2.6 |
| 54132 | Landscape architectural services | 4.7 | 4.4 | 2.1 |
| 54133 | Engineering services ........... | 9.3 | 8.1 | 3.0 |
| 54138 | Testing laboratories .. | 7.4 | 5.4 | 3.6 |
| 5413x | Other related services ${ }^{1}$ | 5.4 | 5.7 | 4.3 |
| 5414 | Specialized design services | 2.9 | 4.0 | 1.8 |
| 54141 | Interior design services | 6.3 | 10.8 | 3.6 |
| 54143 | Graphic design services . | 5.0 | 4.5 | 1.8 |
| 5414y | All other design services ${ }^{2}$ | 9.3 | 9.2 | 2.4 |
| 5415 | Computer systems design and related services | 2.6 | 2.4 | 1.1 |
| 541511 | Custom computer programming services | 4.7 | 4.6 | 2.6 |
| 541512 | Computer systems design services . | 2.9 | 2.5 | 1.2 |
| 541513 | Computer facilities management services ..... | 4.5 | 3.1 | 4.2 |
| 541519 | Other computer related services ............................................. | 7.5 | 6.4 | 3.0 |
| 5416 | Management, scientific, and technical consulting services ................... | 3.6 | 2.9 | 1.9 |
| 54161 | Management consulting services .................. | 4.1 | 3.2 | 2.2 |
| 54162 | Environmental consulting services | 5.4 | 5.6 | 3.0 |
| 54169 | Other scientific and technical consulting services ........................... | 6.9 | 6.7 | 9.6 |
| 5417 | Scientific research and development services | 3.5 | 3.4 | 0.7 |
| 54171 | Research and development in the physical, engineering, and life sciences $\qquad$ | 3.7 | 3.7 | 0.7 |
| 54172 | Research and development in the social sciences and humanities ........... | 3.6 | 3.6 | 1.0 |
| 5418 | Advertising and related services | 2.7 | 2.5 | 1.2 |
| 54181 | Advertising agencies . | 3.8 | 3.9 | 2.1 |
| 54182 | Public relations agencies ...................................................... | 5.3 | 5.1 | 1.7 |
| 54183 | Media buying agencies ........................................................ | S | S | S |
| 54184 | Media representatives ....................................................... | S | S | S |
| 54185 | Display advertising .......................................................... | 3.6 | 3.0 | 2.3 |
| 54186 | Direct mail advertising .......................................................... | 5.1 | 4.3 | 4.9 |
| 5418y |  | 5.2 | 5.0 | 2.7 |

See footnotes at end of table.

Table A-6.16. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 5419 | Other professional, scientific, and technical services | 2.9 | 2.8 | 1.3 |
| 54191 | Marketing research and public opinion polling ............................. | 5.4 | 5.1 | 2.1 |
| 54192 | Photographic services | 3.8 | 4.1 | 2.4 |
| 541921 | Photography studios, portrait | 6.2 | 5.7 | 2.8 |
| 541922 | Commercial photography .................................................... | 6.3 | 5.7 | 2.6 |
| 54193 | Translation and interpretation services .................................... | 8.5 | 7.6 | 1.9 |
| 54194 | Veterinary services .......................................................... | 3.0 | 2.3 | 1.8 |
| 54199 | All other professional, scientific, and technical services ..................... | 10.4 | 10.7 | 3.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Includes NAICS 54134 (drafting services), NAICS 54135 (building inspection services), NAICS 54136 (geophysical surveying and mapping services), and NAICS 54137 (surveying and mapping (except geophysical) services).
${ }^{2}$ Includes NAICS 54142 (industrial design services) and NAICS 54149 (other specialized design services).
${ }^{3}$ Includes NAICS 54187 (advertising material distribution services) and NAICS 54189 (other services related to advertising).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.17. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Coefficients of Variation for Expenses and Standard Error of Percent Change for Tax-Exempt Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 54 | Professional, scientific, and technical services (except notaries) . | 3.2 | 3.2 | 0.6 |
| 54111 | Offices of lawyers | 6.9 | 6.9 | 1.9 |
| 5417 | Scientific research and development services | 3.3 | 3.2 | 0.6 |
| 54171 | Research and development in the physical, engineering, and life sciences | 3.6 | 3.5 | 0.6 |
| 54172 | Research and development in the social sciences and humanities ........... | 2.8 | 3.0 | 1.2 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-6.18. Professional, Scientific, and Technical Services (Except Notaries) (NAICS 54) - Estimated Coefficients of Variation and Standard Error of Percent Change for Selected Expenses for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Expenses |  |  |  |
| Total | 1.8 | 1.5 | 0.6 |
| Personnel costs | 1.6 | 1.5 | 0.6 |
| Gross annual payroll | 1.7 | 1.5 | 0.7 |
| Employer's cost for fringe benefits | 1.4 | 1.5 | 0.8 |
| Temporary staff and leased employee expense | 6.2 | 4.1 | 3.1 |
| Expensed materials, parts and supplies (not for resale) | 3.5 | 3.1 | 1.3 |
| Expensed equipment ............... | 2.8 | 2.8 | 2.1 |
| Expensed purchase of other materials, parts, and supplies . | 4.1 | 3.8 | 1.5 |
| Expensed purchased services | 2.1 | 2.3 | 0.5 |
| Expensed purchases of software | 3.4 | S | S |
| Purchased electricity and fuels (except motor fuels) | S | S | S |
| Lease and rental payments .. | 1.6 | 1.5 | 0.7 |
| Purchased repair and maintenance | 2.4 | 2.3 | 1.9 |
| Purchased advertising and promotional services | 4.9 | 5.2 | 1.8 |
| Other operating expenses .. | 3.2 | 2.3 | 1.2 |
| Depreciation and amortization charges | 2.3 | 2.3 | 1.3 |
| Governmental taxes and license fees | 3.9 | 4.9 | 2.8 |
| All other operating expenses ............................................................ | 3.5 | 2.5 | 1.3 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.1. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error <br> 2005/2004 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
| 56 | Administrative and support and waste management and remediation services $\qquad$ | 2.1 | 1.7 | 0.7 |
| 56* | Administrative and support and waste management and remediation services ${ }^{1}$ | 2.1 | 1.8 | 0.6 |
| 561 | Administrative and support services | 2.3 | 2.0 | 0.7 |
| 561* | Administrative and support services ${ }^{1}$ | 2.4 | 2.0 | 0.7 |
| 56111 | Office administrative services | 4.6 | 4.2 | 1.4 |
| 56121 | Facilities support services | 4.6 | 3.8 | 4.2 |
| 5613 | Employment services | 4.4 | 3.7 | 1.5 |
| 56131 | Employment placement agencies | 8.0 | 7.1 | 2.1 |
| 56132 | Temporary help services | 6.1 | 5.4 | 2.1 |
| 56133 | Professional employer organizations | 6.8 | 5.8 | 2.9 |
| 5614 | Business support services | 1.6 | 1.0 | 1.2 |
| 56141 | Document preparation services | 6.0 | 5.4 | 1.5 |
| 56142 | Telephone call centers | 3.7 | 2.0 | 2.9 |
| 561421 | Telephone answering services | 5.4 | 5.3 | 1.5 |
| 561422 | Telemarketing bureaus | 4.6 | 2.3 | 3.3 |
| 56143 | Business service centers | 3.2 | 3.1 | 0.5 |
| 561431 | Private mail centers | 10.4 | 10.0 | 1.7 |
| 561439 | Other business service centers (including copy shops) | 2.3 | 2.1 | 0.6 |
| 56144 | Collection agencies | 4.4 | 3.5 | 2.1 |
| 56145 | Credit bureaus | 1.6 | 1.4 | 0.9 |
| 56149 | Other business support services | 2.8 | 1.8 | 1.8 |
| 561491 | Repossession services | S | 18.5 | S |
| 561492 | Court reporting and stenotype services | 7.2 | 6.1 | 3.7 |
| 561499 | All other business support services | 2.7 | 1.9 | 2.0 |
| 5615 | Travel arrangement and reservation services | 2.4 | 2.3 | 1.1 |
| 56151 | Travel agencies | 3.4 | 3.7 | 2.0 |
| 56152 | Tour operators ... | 6.4 | 5.1 | 2.4 |
| 56159 | Other travel arrangement and reservation services | 2.5 | 2.0 | 1.3 |
| 561591 | Convention and visitors bureaus | 2.7 | 2.8 | 1.3 |
| 561599 | All other travel arrangement and reservation services | 2.8 | 2.2 | 1.5 |
| 5616 | Investigation and security services | 3.4 | 3.3 | 1.4 |
| 56161 | Investigation, guard, and armored car services | 3.2 | 3.4 | 2.2 |
| 561611 | Investigation services | 5.7 | 5.8 | 3.6 |
| 561612 | Security guards and patrol services | 4.2 | 4.2 | 2.9 |
| 561613 | Armored car services | 1.5 | 0.7 | 1.6 |
| 56162 | Security systems services | 7.0 | 6.8 | 1.9 |
| 561621 | Security systems services (except locksmiths) | 8.0 | 7.7 | 2.2 |
| 561622 | Locksmiths | 7.2 | 7.6 | 3.5 |
| 5617 | Services to buildings and dwellings | 3.0 | 2.3 | 1.1 |
| 5617* | Services to buildings and dwellings ${ }^{1}$ | 3.0 | 2.2 | 1.6 |
| 56171 | Exterminating and pest control services | 3.7 | 3.0 | 1.5 |
| 56172 | Janitorial services | 3.4 | 2.6 | 2.1 |
| 56173 | Landscaping services . | 4.3 | 3.6 | 2.1 |
| 56174 | Carpet and upholstery cleaning services | 3.9 | 3.4 | 3.1 |
| 56179 | Other services to buildings and dwellings | 6.4 | 4.8 | 4.9 |
| 5619 | Other support services . | 11.3 | 10.6 | 3.4 |
| 56191 | Packaging and labeling services. | S | S | S |
| 56192 | Convention and trade show organizers . | 3.6 | 3.4 | 4.7 |
| 56199 | All other support services .... | 19.2 | 17.3 | 5.5 |

[^24]Table A-7.1. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Emplover Firms: 2004 and 2005 -Con. [Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 562 | Waste management and remediation services | 1.4 | 1.1 | 0.8 |
| 5621 | Waste collection | 2.0 | 1.7 | 1.2 |
| 562111 | Solid waste collection | 2.2 | 1.9 | 1.3 |
| 562112 | Hazardous waste collection ................................................ | 2.8 | 2.5 | 0.9 |
| 562119 | Other waste collection | 13.4 | 14.0 | 3.2 |
| 5622 | Waste treatment and disposal .. | 1.9 | 1.3 | 1.0 |
| 562211 | Hazardous waste treatment and disposal | 2.2 | 1.6 | 2.1 |
| 562212 | Solid waste landfill | 3.0 | 2.1 | 1.6 |
| 562213 | Solid waste combustors and incinerators | 2.8 | 2.7 | 2.6 |
| 562219 | Other nonhazardous waste treatment and disposal | 4.4 | 4.1 | 5.1 |
| 5629 | Remediation and other waste management services... | 5.6 | 5.5 | 1.2 |
| 56291 | Remediation services | 8.3 | 8.4 | 1.8 |
| 56292 | Materials recovery facilities | 9.5 | 9.1 | 1.3 |
| 56299 | All other waste management services | 7.1 | 6.9 | 1.9 |
| 562991 | Septic tank and related services . | 10.6 | 9.7 | 2.8 |
| 562998 | All other miscellaneous waste management services ..................... | 11.2 | 10.6 | 1.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Excludes NAICS 56173 (landscaping services).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.2. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005 [Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
| 56 | Administrative and support and waste management and remediation services $\qquad$ | 7.2 | 7.4 | 3.3 |
| 561 | Administrative and support services | 7.8 | 8.1 | 3.1 |
| 56111 | Office administrative services. | S | S | S |
| 56121 | Facilities support services | 18.7 | S | S |
| 5613 | Employment services | 5.6 | 5.7 | 1.0 |
| 56131 | Employment placement agencies | S | S | S |
| 56132 | Temporary help services ....... | 6.2 | 6.3 | 1.6 |
| 56133 | Professional employer organizations... | 8.9 | 8.9 | Z |
| 5614 | Business support services | 3.8 | 3.6 | 0.6 |
| 56141 | Document preparation services | S | S | S |
| 56142 | Telephone call centers ... | S | S | S |
| 561421 | Telephone answering services | NA | NA | NA |
| 561422 | Telemarketing bureaus | S | S | S |
| 56143 | Business service centers ... | 2.5 | 2.5 | 0.5 |
| 561431 | Private mail centers | S | S | S |
| 561439 | Other business service centers (including copy shops) | 2.5 | 2.5 | 0.5 |
| 56144 | Collection agencies ..... | 8.3 | 8.0 | 0.6 |
| 56145 | Credit bureaus .......... | 2.2 | 2.2 | 1.9 |
| 56149 | Other business support services | S | S | S |
| 561491 | Repossession services .. | S | S | S |
| 561492 | Court reporting and stenotype services | NA | NA | NA |
| 561499 | All other business support services .... | S | S | S |
| 5615 | Travel arrangement and reservation services | 4.9 | 4.8 | 1.1 |
| 56151 | Travel agencies .. | 5.4 | 5.7 | 0.6 |
| 56152 | Tour operators | 18.0 | 16.0 | 3.0 |
| 56159 | Other travel arrangement and reservation services | 10.5 | 9.1 | 2.2 |
| 561591 | Convention and visitors bureaus | NA | NA | NA |
| 561599 | All other travel arrangement and reservation services | 10.5 | 9.1 | 2.2 |
| 5616 | Investigation and security services . | 19.5 | S | S |
| 56161 | Investigation, guard, and armored car services | S | S | S |
| 561611 | Investigation services ....... | 6.3 | 5.7 | 33.3 |
| 561612 | Security guards and patrol services | S | S | S |
| 561613 | Armored car services .. | 2.6 | 2.3 | 2.6 |
| 56162 | Security systems services .......... | 12.1 | 8.3 | 4.6 |
| 561621 | Security systems services (except locksmiths) | S | 19.0 | S |
| 561622 | Locksmiths | 8.0 | 9.3 | 1.9 |
| 5617 | Services to buildings and dwellings . | 6.6 | 6.0 | 1.6 |
| 56171 | Exterminating and pest control services | NA | NA | NA |
| 56172 | Janitorial services ... | 6.6 | 6.0 | 1.6 |
| 56173 | Landscaping services .. | NA | NA | NA |
| 56174 | Carpet and upholstery cleaning services . | 4.2 | 5.1 | 2.5 |
| 56179 | Other services to buildings and dwellings | NA | NA | NA |
| 5619 | Other support services .... | S | S | S |
| 56191 | Packaging and labeling services ... | S | S | S |
| 56192 | Convention and trade show organizers . | S | S | S |
| 56199 | All other support services .. | S | S | S |

See footnotes at end of table.

Table A-7.2. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005 Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 562 | Waste management and remediation services | 12.6 | 12.9 | 5.4 |
| 5621 | Waste collection . | 3.2 | 3.3 | 1.0 |
| 562111 | Solid waste collection | 3.2 | 3.3 | 1.0 |
| 562112 | Hazardous waste collection | S | S | S |
| 562119 | Other waste collection | NA | NA | NA |
| 5622 | Waste treatment and disposal ............................................. | S | S | S |
| 562211 | Hazardous waste treatment and disposal | S | S | S |
| 562212 | Solid waste landfill | NA | NA | NA |
| 562213 | Solid waste combustors and incinerators | NA | NA | NA |
| 562219 | Other nonhazardous waste treatment and disposal . | NA | NA | NA |
| 5629 | Remediation and other waste management services ....................... | 16.4 | 12.7 | 2.9 |
| 56291 | Remediation services .. | S | 17.0 | S |
| 56292 | Materials recovery facilities .... | 18.8 | 16.3 | 2.6 |
| 56299 | All other waste management services | NA | NA | NA |
| 562991 | Septic tank and related services ........................................... | NA | NA | NA |
| 562998 | All other miscellaneous waste management services ..................... | NA | NA | NA |

NA Not available. $\quad \mathrm{Z}$ Absolute value is less than 0.05 . $\quad$ S Estimate does not meet publication standards because of high sampling variability or poor response qui
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.3. Employment Placement Agencies (NAICS 56131) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total . | 8.0 | 7.1 | 2.1 |
| Sources of Revenue |  |  |  |
| Placement of individuals as permanent employees | 17.0 | 16.4 | 5.2 |
| Placement of individuals as independent contractors | S | 8.8 | S |
| Temporary staffing services . | 13.1 | 13.9 | 2.8 |
| Long-term staffing ....... | 17.6 | 15.3 | 25.0 |
| Temporary staffing-to-permanent placement | S | S | S |
| All other operating revenue ......................................................................... | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.4. Temporary Help Services (NAICS 56132) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total . | 6.1 | 5.4 | 2.1 |
| Sources of Revenue |  |  |  |
| Placement of individuals as permanent employees | 12.8 | 13.6 | 4.7 |
| Placement of individuals as independent contractors ........................................... | 9.2 | 10.6 | 2.6 |
| Temporary staffing services . | 6.4 | 5.6 | 1.8 |
| Long-term staffing . | S | 14.8 | S |
| Temporary staffing-to-permanent placement | S | S | S |
| All other operating revenue ........................................................................ | 8.8 | 8.2 | 8.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.5. Professional Employer Organizations (NAICS 56133) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total .. | 6.8 | 5.8 | 2.9 |
| Sources of Revenue |  |  |  |
| Co-employment with payroll, benefits, and human resource services ............................ | 6.2 | 5.8 | 2.5 |
| Payroll services . | 12.4 | 10.7 | 4.0 |
| Payroll and benefit services | S | S | S |
| Payroll and human resource services | S | S | S |
| All other operating revenue . | 8.0 | 8.0 | 7.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.6. Travel Agencies and All Other Travel Arrangement and Reservation Services (NAICS 561510 and 561599) Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total. | 2.2 | 2.2 | 1.2 |
| Sources of Revenue |  |  |  |
| Reservation services | 3.0 | 3.1 | 1.4 |
| Airline seats, domestic destinations | 5.3 | 4.0 | 2.4 |
| Airline seats, international destinations | 13.1 | 14.6 | 2.5 |
| Cruises | 14.3 | 12.1 | 4.0 |
| Lodging | 4.0 | S | S |
| Event tickets | 10.6 | 10.9 | 3.1 |
| Computerized reservation systems | 2.8 | 2.2 | 1.3 |
| Packaged tours | 10.4 | 15.1 | 2.9 |
| Other reservation services | S | 4.9 | S |
| Other travel arrangement services | 3.2 | 3.0 | 1.5 |
| Trip planning. | 7.6 | 7.4 | 3.6 |
| Automobile clubs and road and travel service | 6.2 | 6.3 | 2.3 |
| Other travel arrangement services revenue . | 10.0 | 11.1 | 1.5 |
| All other operating revenue .................................................................... | 4.4 | 4.4 | 1.9 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Business ................................................................................................. | 4.1 | S | S |
| Leisure ................................................................................................ | 2.7 | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.7. Tour Operators (NAICS 56152) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total. | 6.4 | 5.1 | 2.4 |
| Sources of Revenue |  |  |  |
| Pre-packaged tours | 7.7 | 5.4 | 3.2 |
| Domestic travel | 11.1 | 7.8 | 3.9 |
| International travel | 8.9 | 8.6 | 3.7 |
| Customized group tours | 8.0 | 7.0 | 2.8 |
| Domestic travel | 8.1 | 8.5 | 2.9 |
| International travel | 15.1 | 15.2 | 3.4 |
| All other operating revenue . | 13.7 | 13.8 | 1.5 |
| Breakdown of Revenue by Type of Customer |  |  |  |
| Business . | 16.3 | S | S |
| Leisure . .......................................................................................... | 5.6 | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.8. Waste Collection (NAICS 5621) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | $\frac{\text { Standard error }}{2005 / 2004}$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 2.0 | 1.7 | 1.2 |
| Sources of Revenue |  |  |  |
| Nonhazardous waste management collection services ........................................... | 2.6 | 2.1 | 1.2 |
| Residential nonhazardous waste and recyclable material collection services | 3.4 | 2.8 | 1.7 |
| Nonhazardous waste collection services | 3.4 | 2.9 | 1.6 |
| Nonhazardous recyclable collection services . | S | 10.7 | S |
| Non-residential nonhazardous waste and recyclable material collection services | 3.1 | 2.7 | 1.2 |
| Nonhazardous waste collection services | 3.2 | 3.0 | 1.1 |
| Nonhazardous recyclable collection services . | S | S | S |
| Nonhazardous waste collection from construction and demolition sites .................... | S | S | S |
| Operation of waste transfer facilities | 8.1 | 8.7 | 2.0 |
| Hazardous waste management collection services | 6.9 | 7.1 | 1.8 |
| Hazardous waste collection | 9.0 | 9.5 | 2.4 |
| Hazardous waste transportation services | 10.6 | 10.2 | 2.8 |
| All other operating revenue ........................................................................... | 14.0 | 16.8 | 3.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.9. Waste Treatment and Disposal (NAICS 5622) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total | 1.9 | 1.3 | 1.0 |
| Sources of Revenue |  |  |  |
| Nonhazardous waste disposal services | 2.1 | 1.4 | 1.2 |
| Nonhazardous waste landfill disposal services | 2.7 | 1.7 | 1.6 |
| Nonhazardous waste incineration disposal services | 2.2 | 1.6 | 1.9 |
| Other nonhazardous waste disposal services | 7.9 | 7.7 | 1.7 |
| Hazardous waste treatment and disposal services | 3.9 | 3.8 | 1.7 |
| Hazardous waste treatment - biological infectious waste | S | S | S |
| Hazardous waste treatment - radioactive waste | 4.7 | 6.2 | 3.4 |
| All other hazardous waste treatment | 5.5 | 5.4 | 1.7 |
| Hazardous waste disposal services | 6.9 | 6.7 | 1.6 |
| Other hazardous waste treatment and disposal services | 7.6 | 7.4 | 2.6 |
| All other operating revenue .......................................................................... | 8.6 | 8.6 | 4.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.10. Remediation Services (NAICS 56291) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Revenue |  |  |  |
| Total | 8.3 | 8.4 | 1.8 |
| Sources of Revenue |  |  |  |
| Remediation services | 7.6 | 7.5 | 2.1 |
| Site remediation services | 6.5 | 6.2 | 2.7 |
| Building remediation services - asbestos contamination | 12.5 | 11.9 | 3.4 |
| Building remediation services - other contaminations | 17.2 | 13.4 | 5.8 |
| Environmental emergency response services | S | S | S |
| Other remediation services | 18.3 | 18.9 | 12.6 |
| All other operating revenue .......................................................................... | 18.9 | 18.4 | 4.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.11. Materials Recovery Facilities and All Other Waste Management Services (NAICS 5629X) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| Operating Revenue |  |  |  |
| Total .. | 5.7 | 5.4 | 1.3 |
| Sources of Revenue |  |  |  |
| Nonhazardous waste and recyclable material consolidation, storage, storage, and preparation services | 7.6 | 7.5 | 0.8 |
| Nonhazardous recyclable material recovery preparation services | 8.1 | 8.0 | 1.0 |
| Operation of nonhazardous waste transfer facilities | S | 18.7 | S |
| Sale or brokerage of nonhazardous recyclable material | S | S | S |
| Other waste management services .. | 11.0 | 10.5 | 2.5 |
| Septic tank services | 16.1 | 15.6 | 3.6 |
| Cleaning and maintenance for nonhazardous waste holding and drain facilities | 10.0 | 9.8 | 1.6 |
| Portable toilet rental services | S | 19.4 | S |
| All other operating revenue | 15.0 | 15.3 | 2.9 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.12. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Coefficients of Variation for Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error <br> 2005/2004 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
| 56 | Administrative and support and waste management and remediation services $\qquad$ | 2.4 | 1.8 | 0.8 |
| 561 | Administrative and support services | 2.6 | 2.1 | 0.9 |
| 56111 | Office administrative services . | 5.0 | 4.9 | 1.9 |
| 56121 | Facilities support services | 5.2 | 4.0 | 3.3 |
| 5613 | Employment services | 4.6 | 3.9 | 1.6 |
| 56131 | Employment placement agencies | 8.1 | 6.9 | 2.4 |
| 56132 | Temporary help services . | 6.3 | 5.4 | 2.3 |
| 56133 | Professional employer organizations | 7.0 | 6.3 | 2.5 |
| 5614 | Business support services | 2.0 | 1.6 | 1.3 |
| 56141 | Document preparation services | 7.7 | 6.8 | 1.6 |
| 56142 | Telephone call centers . | 4.5 | 3.0 | 3.3 |
| 561421 | Telephone answering services | 5.6 | 5.6 | 2.2 |
| 561422 | Telemarketing bureaus | 5.3 | 3.3 | 3.6 |
| 56143 | Business service centers | 2.9 | 3.0 | 0.8 |
| 561431 | Private mail centers | 8.7 | 8.0 | 1.8 |
| 561439 | Other business service centers (including copy shops) | 2.5 | 2.9 | 0.8 |
| 56144 | Collection agencies | 5.6 | 5.1 | 2.1 |
| 56145 | Credit bureaus | 2.1 | 1.6 | 0.9 |
| 56149 | Other business support services | 3.5 | 3.5 | 2.7 |
| 561491 | Repossession services | S | 19.0 | S |
| 561492 | Court reporting and stenotype services | 7.4 | 6.1 | 3.4 |
| 561499 | All other business support services | 4.4 | 4.1 | 4.0 |
| 5615 | Travel arrangement and reservation services | 2.5 | 2.5 | 0.9 |
| 56151 | Travel agencies | 3.5 | 4.0 | 1.6 |
| 56152 | Tour operators ................... | 8.0 | 6.6 | 2.3 |
| 56159 | Other travel arrangement and reservation services | 3.1 | 2.8 | 1.3 |
| 561591 | Convention and visitors bureaus ... | 3.0 | 2.8 | 1.1 |
| 561599 | All other travel arrangement and reservation services | 3.5 | 3.1 | 1.4 |
| 5616 | Investigation and security services | 13.6 | 14.1 | 2.1 |
| 56161 | Investigation, guard, and armored car services | 5.7 | 6.9 | 2.7 |
| 561611 | Investigation services ....... | S | S | S |
| 561612 | Security guards and patrol services | 4.3 | 4.9 | 3.3 |
| 561613 | Armored car services | 1.2 | 1.4 | 1.6 |
| 56162 | Security systems services ..... | S | S | S |
| 561621 | Security systems services (except locksmiths) | 8.2 | 8.3 | 2.3 |
| 561622 | Locksmiths ............ | S | S | S |
| 5617 | Services to buildings and dwellings | 2.9 | 2.1 | 1.6 |
| 56171 | Exterminating and pest control services | 3.6 | 3.2 | 1.4 |
| 56172 | Janitorial services . | 3.8 | 3.2 | 2.1 |
| 56173 | Landscaping services.. | 3.5 | 3.0 | 2.8 |
| 56174 | Carpet and upholstery cleaning services | 4.7 | 4.1 | 2.9 |
| 56179 | Other services to buildings and dwellings . | 6.2 | 5.6 | 4.8 |
| 5619 | Other support services ........... | 8.5 | 6.4 | 4.3 |
| 56191 | Packaging and labeling services. | 16.2 | 14.8 | 3.5 |
| 56192 | Convention and trade show organizers .... | 4.0 | 3.8 | 3.9 |
| 56199 | All other support services | 14.5 | 9.4 | 6.7 |

See footnotes at end of table.

Table A-7.12. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Coefficients of Variation for Expenses and Standard Error of Percent Change for Emplover Firms: 2004 and 2005 -Con. [Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 562 | Waste management and remediation services | 1.5 | 1.4 | 0.8 |
| 5621 | Waste collection | 1.9 | 1.6 | 1.2 |
| 562111 | Solid waste collection | 2.1 | 1.9 | 1.2 |
| 562112 | Hazardous waste collection ............................................... | 2.7 | 2.3 | 0.9 |
| 562119 | Other waste collection | 13.1 | 13.6 | 2.3 |
| 5622 | Waste treatment and disposal .. | 1.7 | 1.6 | 0.9 |
| 562211 | Hazardous waste treatment and disposal | 1.9 | 1.7 | 1.8 |
| 562212 | Solid waste landfill | 2.7 | 2.2 | 1.6 |
| 562213 | Solid waste combustors and incinerators | 3.0 | 3.3 | 1.7 |
| 562219 | Other nonhazardous waste treatment and disposal . | 5.5 | 4.5 | 5.8 |
| 5629 | Remediation and other waste management services... | 5.9 | 6.4 | 1.1 |
| 56291 | Remediation services | 8.2 | 8.6 | 1.5 |
| 56292 | Materials recovery facilities | 5.8 | 6.5 | 1.6 |
| 56299 | All other waste management services | 7.1 | 7.4 | 2.4 |
| 562991 | Septic tank and related services . | 11.8 | 12.0 | 4.0 |
| 562998 | All other miscellaneous waste management services ..................... | 11.7 | 11.5 | 4.1 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-7.13. Administrative and Support and Waste Management and Remediation Services (NAICS 56) - Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| ADMINISTRATIVE AND SUPPORT SERVICES (NAICS 561) Operating Expenses |  |  |  |
|  |  |  |  |  |
| Total | 2.6 | 2.1 | 0.9 |
| Personnel costs | 2.6 | 2.2 | 0.9 |
| Gross annual payroll | 2.8 | 2.4 | 0.9 |
| Employer's cost for fringe benefits | 3.1 | 2.8 | 1.7 |
| Temporary staff and leased employee expense | 8.6 | 8.9 | 2.5 |
| Expensed materials, parts and supplies (not for resale) | 11.3 | 11.8 | 2.7 |
| Expensed equipment | 14.6 | 16.4 | 3.5 |
| Expensed purchase of other materials, parts, and supplies | 11.1 | 11.5 | 2.8 |
| Expensed purchased services | 1.8 | 2.0 | 1.1 |
| Expensed purchases of software | 4.0 | 2.5 | 3.9 |
| Purchased electricity and fuels (except motor fuels) | 7.7 | 7.0 | 1.9 |
| Lease and rental payments | 1.9 | 2.2 | 1.2 |
| Purchased repair and maintenance | 3.3 | 3.9 | 2.0 |
| Purchased advertising and promotional services | 3.7 | 4.1 | 1.4 |
| Other operating expenses | 3.1 | 2.6 | 2.1 |
| Depreciation and amortization charges | 3.9 | 4.1 | 3.4 |
| Governmental taxes and license fees | 5.1 | 5.2 | 2.7 |
| All other operating expenses . | 3.3 | 2.8 | 2.3 |
| WASTE MANAGEMENT AND REMEDIATION SERVICES (NAICS 562) Operating Expenses |  |  |  |
| Total . | 1.5 | 1.4 | 0.8 |
| Personnel costs | 1.7 | 1.7 | 0.7 |
| Gross annual payroll | 1.6 | 1.7 | 0.7 |
| Employer's cost for fringe benefits | 2.6 | 2.3 | 0.9 |
| Temporary staff and leased employee expense | 12.7 | 11.0 | 1.8 |
| Expensed materials, parts and supplies (not for resale) | 5.2 | 4.1 | 1.8 |
| Expensed equipment | 10.5 | 10.3 | 3.1 |
| Expensed purchase of other materials, parts, and supplies | 5.7 | 4.6 | 1.9 |
| Expensed purchased services . | 1.7 | 1.9 | 0.7 |
| Expensed purchases of software | 5.5 | 3.8 | 2.2 |
| Purchased electricity and fuels (except motor fuels) | 5.1 | 4.6 | 1.2 |
| Lease and rental payments ....... | 4.4 | 4.7 | 2.0 |
| Purchased repair and maintenance | 2.7 | 2.8 | 0.7 |
| Purchased advertising and promotional services | 4.2 | 3.1 | 1.9 |
| Other operating expenses ......... | 2.2 | 1.9 | 1.1 |
| Depreciation and amortization charges ........................................................ | 2.4 | 1.7 | 1.7 |
| Governmental taxes and license fees | 4.0 | 3.7 | 1.9 |
| All other operating expenses ..................................................................... | 2.5 | 2.2 | 1.1 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-8.1. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 62 | Health care and social assistance ...... | 0.5 | 0.4 | 0.2 |
| 621 | Ambulatory health care services | 0.7 | 0.7 | 0.5 |
| 6211 | Offices of physicians | 1.3 | 1.1 | 1.0 |
| 6212 | Offices of dentists ................................................................ | 1.5 | 1.2 | 0.5 |
| 6213 | Offices of other health practitioners | 1.1 | 1.0 | 0.6 |
| 62131 | Offices of chiropractors | 2.7 | 2.2 | 1.0 |
| 62132 | Offices of optometrists .. | 1.9 | 1.4 | 1.8 |
| 62133 | Offices of mental health practitioners (except physicians) ..................... | 2.0 | 2.0 | 1.1 |
| 62134 | Offices of physical, occupational and speech therapists, and audiologists $\qquad$ | 2.6 | 2.9 | 1.6 |
| 62139 | Offices of all other health practitioners | 2.3 | 1.6 | 1.2 |
| 621391 | Offices of podiatrists | 3.5 | 3.3 | 1.7 |
| 621399 | Offices of all other miscellaneous health practitioners . | 4.9 | 4.3 | 1.7 |
| 6214 | Outpatient care centers.. | 0.8 | 1.1 | 0.5 |
| 62141 | Family planning centers | 2.3 | 3.1 | 1.8 |
| 62142 | Outpatient mental health and substance abuse centers. | 2.9 | 2.8 | 0.6 |
| 62149 | Other outpatient care centers | 0.8 | 1.1 | 0.6 |
| 621491 | HMO medical centers | 0.6 | 0.6 | 0.3 |
| 621492 | Kidney dialysis centers . | 1.6 | 2.1 | 1.7 |
| 621493 | Freestanding ambulatory surgical and emergency centers ................... | 3.3 | 3.8 | 1.0 |
| 621498 | All other outpatient care centers ....................... | 1.3 | 1.4 | 0.5 |
| 6215 | Medical and diagnostic laboratories | 1.6 | 1.5 | 1.0 |
| 621511 | Medical laboratories . | 1.5 | 1.4 | 0.8 |
| 621512 | Diagnostic imaging centers | 2.9 | 2.7 | 1.5 |
| 6216 | Home health care services | 3.3 | 3.1 | 1.0 |
| 6219 | Other ambulatory care services | 3.1 | 2.9 | 0.4 |
| 62191 | Ambulance services | 4.5 | 4.7 | 0.6 |
| 62199 | All other ambulatory health care services ... | 3.4 | 3.3 | 0.6 |
| 622 | Hospitals ............................................................................... | 0.9 | 0.8 | 0.3 |
| 6221 | General medical and surgical hospitals ............................................ | 0.9 | 0.8 | 0.3 |
| 6222 | Psychiatric and substance abuse hospitals .......................................... | 3.3 | 3.1 | 0.7 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals ...................... | 1.2 | 1.1 | 0.6 |

See footnotes at end of table.

Table A-8.1. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 623 | Nursing and residential care facilities | 1.0 | 0.9 | 0.6 |
| 6231 | Nursing care facilities ............................................................ | 1.5 | 1.4 | 0.9 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities $\qquad$ | 1.8 | 1.4 | 1.1 |
| 62321 | Residential mental retardation facilities ........................................ | 2.2 | 1.8 | 1.5 |
| 62322 | Residential mental health and substance abuse facilities ....................... | 2.2 | 2.3 | 0.9 |
| 6233 | Community care facilities for the elderly ........................................ | 2.0 | 1.6 | 1.1 |
| 623311 | Continuing care retirement communities | 2.9 | 1.8 | 1.8 |
| 623312 | Homes for the elderly | 2.6 | 2.7 | 1.6 |
| 6239 | Other residential care facilities | 2.8 | 2.9 | 1.6 |
| 624 | Social assistance | 1.4 | 1.4 | 0.6 |
| 6241 | Individual and family services | 2.0 | 2.1 | 1.0 |
| 62411 | Child and youth services ................... | 2.9 | 2.3 | 2.0 |
| 62412 | Services for the elderly and persons with disabilities | 2.0 | 1.3 | 1.3 |
| 62419 | Other individual and family services .................... | 5.5 | 4.5 | 2.4 |
| 6242 | Community food and housing, and emergency and other relief services | 2.4 | 1.9 | 1.0 |
| 62421 | Community food services . | 3.8 | 3.2 | 2.0 |
| 62422 | Community housing services ..................................................... | 5.0 | 3.8 | 1.7 |
| 62423 | Emergency and other relief services ............................................. | 2.8 | 2.0 | 1.8 |
| 6243 | Vocational rehabilitation services .................................................... | 4.2 | 3.4 | 1.8 |
| 6244 | Child day care services ................................................................ | 3.4 | 3.2 | 1.2 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this
information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-8.2. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Taxable Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 62 | Health care and social assistance .... | 0.7 | 0.7 | 0.4 |
| 621 | Ambulatory health care services | 0.8 | 0.7 | 0.6 |
| 6211 | Offices of physicians | 1.3 | 1.1 | 1.0 |
| 6212 | Offices of dentists ................................................................. | 1.5 | 1.2 | 0.5 |
| 6213 | Offices of other health practitioners | 1.1 | 1.0 | 0.6 |
| 62131 | Offices of chiropractors .......................................................... | 2.7 | 2.2 | 1.0 |
| 62132 | Offices of optometrists ............................................................ | 1.9 | 1.4 | 1.8 |
| 62133 | Offices of mental health practitioners (except physicians) ..................... | 2.0 | 2.0 | 1.1 |
| 62134 | Offices of physical, occupational and speech therapists, and audiologists $\qquad$ | 2.6 | 2.9 | 1.6 |
| 62139 | Offices of all other health practitioners .......................................... | 2.3 | 1.6 | 1.2 |
| 621391 | Offices of podiatrists | 3.5 | 3.3 | 1.7 |
| 621399 | Offices of all other miscellaneous health practitioners ....................... | 4.9 | 4.3 | 1.7 |
| 6214 | Outpatient care centers ................................................................ | 1.5 | 1.9 | 0.9 |
| 62141 | Family planning centers | 4.1 | 5.5 | 2.0 |
| 62142 | Outpatient mental health and substance abuse centers. | 5.9 | 5.2 | 1.5 |
| 62149 | Other outpatient care centers... | 1.4 | 1.8 | 1.0 |
| 621491 | HMO medical centers | S | 3.5 | S |
| 621492 | Kidney dialysis centers .......................................................... | 1.7 | 2.3 | 1.8 |
| 621493 | Freestanding ambulatory surgical and emergency centers .................. | 3.8 | 4.4 | 1.2 |
| 621498 | All other outpatient care centers .................. | 2.4 | 2.4 | 1.4 |
| 6215 | Medical and diagnostic laboratories | 1.6 | 1.5 | 1.0 |
| 621511 | Medical laboratories .. | 1.5 | 1.4 | 0.8 |
| 621512 | Diagnostic imaging centers ................................................... | 2.9 | 2.7 | 1.5 |
| 6216 | Home health care services ........................................................ | 4.4 | 4.6 | 1.5 |
| 6219 | Other ambulatory care services .................................................... | 4.5 | 4.3 | 0.7 |
| 62191 | Ambulance services | 5.4 | 5.7 | 0.9 |
| 62199 | All other ambulatory health care services | 5.6 | 5.1 | 1.6 |
| 622 | Hospitals ..... | 1.4 | 1.4 | 0.5 |
| 6221 | General medical and surgical hospitals ............................................ | 1.7 | 1.7 | 0.6 |
| 6222 | Psychiatric and substance abuse hospitals .......................................... | 2.5 | 2.7 | 1.0 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals ..................... | 3.0 | 2.7 | 1.6 |

See footnotes at end of table.

Table A-8.2. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Taxable Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 623 | Nursing and residential care facilities | 1.6 | 1.4 | 0.9 |
| 6231 | Nursing care facilities | 2.2 | 2.0 | 1.2 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities | 4.6 | 4.6 | 1.1 |
| 62321 | Residential mental retardation facilities . | 6.2 | 6.2 | 1.2 |
| 62322 | Residential mental health and substance abuse facilities | 5.3 | 5.4 | 2.9 |
| 6233 | Community care facilities for the elderly | 2.8 | 2.6 | 1.4 |
| 623311 | Continuing care retirement communities | 4.9 | 4.3 | 1.6 |
| 623312 | Homes for the elderly .. | 3.3 | 3.5 | 1.8 |
| 6239 | Other residential care facilities | 5.2 | 4.3 | 1.9 |
| 624 | Social assistance . | 3.4 | 3.4 | 1.5 |
| 6241 | Individual and family services | 5.0 | 4.2 | 2.4 |
| 62411 | Child and youth services .... | 6.5 | 4.9 | 3.7 |
| 62412 | Services for the elderly and persons with disabilities | 5.7 | 5.0 | 3.1 |
| 62419 | Other individual and family services . | 7.8 | 6.7 | 4.7 |
| 6242 | Community food and housing, and emergency and other relief services $\qquad$ | 19.0 | 18.0 | 3.1 |
| 62421 | Community food services | S | S | S |
| 62422 | Community housing services | 18.0 | 17.0 | 4.0 |
| 62423 | Emergency and other relief services.... | S | S | S |
| 6243 | Vocational rehabilitation services | 4.6 | 4.0 | 1.2 |
| 6244 | Child day care services ............................................................ | 4.9 | 5.0 | 1.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-8.3. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Tax-Exempt Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 62 | Health care and social assistance . | 0.7 | 0.6 | 0.2 |
| 621 | Ambulatory health care services | 1.2 | 1.1 | 0.3 |
| 6214 | Outpatient care centers ............................................................... | 1.2 | 1.1 | 0.4 |
| 62141 | Family planning centers | 2.6 | 3.7 | 2.8 |
| 62142 | Outpatient mental health and substance abuse centers | 3.2 | 3.1 | 0.7 |
| 62149 | Other outpatient care centers ...................................................... | 1.3 | 1.3 | 0.4 |
| 621491 | HMO medical centers | 0.2 | 0.1 | 0.2 |
| 621492 | Kidney dialysis centers ........................................................ | 0.4 | 0.3 | 0.3 |
| 621493 | Freestanding ambulatory surgical and emergency centers | 1.8 | 1.8 | 0.2 |
| 621498 | All other outpatient care centers | S | S | S |
| 6216 | Home health care services | 3.4 | 3.3 | 0.8 |
| 6219 | Other ambulatory care services | 2.2 | 2.1 | 0.4 |
| 62191 | Ambulance services | 2.4 | 2.3 | 0.9 |
| 62199 | All other ambulatory health care services | 2.9 | 2.6 | 0.5 |
| 622 | Hospitals | 1.0 | 0.9 | 0.3 |
| 6221 | General medical and surgical hospitals | 1.0 | 0.9 | 0.3 |
| 6222 | Psychiatric and substance abuse hospitals... | 3.9 | 3.6 | 0.8 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals | 0.6 | 0.4 | 0.4 |
| 623 | Nursing and residential care facilities | 1.1 | 0.7 | 0.8 |
| 6231 | Nursing care facilities | 1.8 | 1.6 | 0.8 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities $\qquad$ | 1.9 | 1.4 | 1.2 |
| 62321 | Residential mental retardation facilities ......................................... | 2.3 | 1.6 | 1.9 |
| 62322 | Residential mental health and substance abuse facilities ...................... | 2.7 | 2.7 | 0.7 |
| 6233 | Community care facilities for the elderly .......................................... | 2.8 | 1.6 | 2.0 |
| 623311 | Continuing care retirement communities ........................................ | 3.3 | 1.7 | 2.5 |
| 623312 | Homes for the elderly .............................................................. | 3.4 | 3.0 | 2.0 |
| 6239 | Other residential care facilities | 3.0 | 3.1 | 1.8 |

See footnotes at end of table.

Table A-8.3. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Tax-Exempt Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 624 | Social assistance | 1.6 | 1.5 | 0.8 |
| 6241 | Individual and family services | 2.5 | 2.3 | 1.2 |
| 62411 | Child and youth services. | 3.3 | 2.5 | 2.1 |
| 62412 | Services for the elderly and persons with disabilities | 2.1 | 1.3 | 1.4 |
| 62419 | Other individual and family services | 6.2 | 5.0 | 2.7 |
| 6242 | Community food and housing, and emergency and other relief services | 2.4 | 1.8 | 1.0 |
| 62421 | Community food services . | 3.8 | 3.2 | 2.0 |
| 62422 | Community housing services | 5.1 | 3.9 | 1.7 |
| 62423 | Emergency and other relief services .......................................... | 2.8 | 2.0 | 1.8 |
| 6243 | Vocational rehabilitation services | 4.9 | 4.0 | 2.2 |
| 6244 | Child day care services ........................................................... | 2.7 | 2.4 | 1.6 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-8.4. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Expenses and Standard Error of Percent Change for Tax-Exempt Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 62 | Health care and social assistance .... | 0.7 | 0.6 | 0.2 |
| 621 | Ambulatory health care services | 1.3 | 1.4 | 0.9 |
| 6214 | Outpatient care centers ............................................................. | 1.4 | 1.8 | 1.4 |
| 62141 | Family planning centers | 2.5 | 3.7 | 2.9 |
| 62142 | Outpatient mental health and substance abuse centers | 3.5 | 3.0 | 1.9 |
| 62149 | Other outpatient care centers | 1.5 | 2.3 | 1.9 |
| 621491 | HMO medical centers . | 0.9 | 1.1 | 0.1 |
| 621492 | Kidney dialysis centers | 0.5 | 0.6 | 0.4 |
| 621493 | Freestanding ambulatory surgical and emergency centers .................... | 1.8 | 1.8 | 0.2 |
| 621498 | All other outpatient care centers | S | S | S |
| 6216 | Home health care services | 3.0 | 3.1 | 0.7 |
| 6219 | Other ambulatory care services | 2.4 | 2.3 | 0.3 |
| 62191 | Ambulance services | 2.4 | 2.2 | 1.1 |
| 62199 | All other ambulatory health care services | 3.0 | 2.8 | 0.3 |
| 622 | Hospitals | 1.0 | 1.0 | 0.2 |
| 6221 | General medical and surgical hospitals | 1.0 | 1.0 | 0.2 |
| 6222 | Psychiatric and substance abuse hospitals . | 3.8 | 3.8 | 0.8 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals . | 0.6 | 0.5 | 0.3 |
| 623 | Nursing and residential care facilities | 1.1 | 0.7 | 0.8 |
| 6231 | Nursing care facilities | 1.9 | 1.7 | 0.4 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities $\qquad$ | 2.0 | 1.5 | 1.2 |
| 62321 | Residential mental retardation facilities ......................................... | 2.4 | 1.8 | 1.8 |
| 62322 | Residential mental health and substance abuse facilities | 2.9 | 2.5 | 0.7 |
| 6233 | Community care facilities for the elderly .......................................... | 3.5 | 1.9 | 2.6 |
| 623311 | Continuing care retirement communities ...................................... | 4.3 | 2.1 | 3.2 |
| 623312 | Homes for the elderly ......................................................... | 3.3 | 3.2 | 1.7 |
| 6239 | Other residential care facilities | 3.0 | 3.5 | 1.5 |

See footnotes at end of table.

Table A-8.4. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Expenses and Standard Error of Percent Change for Tax-Exempt Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 624 | Social assistance | 2.1 | 1.8 | 0.8 |
| 6241 | Individual and family services ...................................................... | 2.8 | 2.8 | 0.7 |
| 62411 | Child and youth services. | 3.3 | 2.8 | 2.0 |
| 62412 | Services for the elderly and persons with disabilities | 2.7 | 1.8 | 1.4 |
| 62419 | Other individual and family services | 7.1 | 6.1 | 1.5 |
| 6242 | Community food and housing, and emergency and other relief services | 2.4 | 1.6 | 1.2 |
| 62421 | Community food services . | 4.4 | 3.6 | 3.5 |
| 62422 | Community housing services .................................................... | 4.8 | 3.4 | 1.6 |
| 62423 | Emergency and other relief services .......................................... | 2.4 | 2.1 | 1.2 |
| 6243 | Vocational rehabilitation services | 8.0 | 5.1 | 3.2 |
| 6244 | Child day care services ......................................................... | 2.7 | 2.1 | 1.2 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-8.5. Selected Health Care Services (NAICS 622 and 623)-Estimated Coefficients of Variation for Expenses and Standard Error of Percent Change for Taxable Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 622 | Hospitals | 1.5 | 1.5 | 0.4 |
| 6221 | General medical and surgical hospitals .............................................. | 1.7 | 1.7 | 0.4 |
| 6222 | Psychiatric and substance abuse hospitals ........................................ | 2.7 | 2.9 | 1.4 |
| 6223 | Specialty (except psychiatric and substance abuse) hospitals ..................... | 3.4 | 3.3 | 0.9 |
| 623 | Nursing and residential care facilities .............................................. | 1.7 | 1.5 | 0.9 |
| 6231 | Nursing care facilities ........................................................... | 2.2 | 2.1 | 1.2 |
| 6232 | Residential mental retardation, mental health and substance abuse facilities | 4.9 | 5.1 | 0.9 |
| 62321 | Residential mental retardation facilities | 6.3 | 6.4 | 1.0 |
| 62322 | Residential mental health and substance abuse facilities ........................ | 5.4 | 5.6 | 2.7 |
| 6233 | Community care facilities for the elderly ..... | 2.8 | 2.7 | 1.5 |
| 623311 | Continuing care retirement communities ...................................... | 5.2 | 4.7 | 2.1 |
| 623312 | Homes for the elderly .............................................................. | 3.4 | 3.8 | 2.0 |
| 6239 | Other residential care facilities ................................................... | 5.0 | 4.7 | 1.4 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-8.6. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error <br> $2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| AMBULATORY HEALTH CARE SERVICES (NAICS 621) |  |  |  |
| Operating Expenses |  |  |  |
| Total .. | 0.6 | 0.6 | 0.3 |
| Personnel costs | 0.7 | 0.7 | 0.3 |
| Gross annual payroll | 0.8 | 0.7 | 0.3 |
| Employer's cost for fringe benefits | 1.0 | 1.4 | 0.9 |
| Temporary staff and leased employee expense | 5.0 | 5.0 | 2.1 |
| Expensed materials, parts and supplies (not for resale) | 1.2 | 1.3 | 0.4 |
| Medical supplies | 1.3 | 1.3 | 0.6 |
| Expensed equipment | 2.7 | 3.5 | 2.7 |
| Expensed purchases of other materials, parts, and supplies | 3.0 | 3.0 | 0.7 |
| Expensed purchased services | 0.8 | 0.9 | 0.9 |
| Expensed purchases of software | 4.3 | 3.8 | 5.1 |
| Purchased electricity and fuels (except motor fuels) | 2.6 | 2.4 | 0.8 |
| Lease and rental payments | 1.2 | 1.2 | 0.9 |
| Purchased repair and maintenance | 2.7 | 1.9 | 3.7 |
| Purchased advertising and promotional services | 2.7 | 2.5 | 2.0 |
| Professional liability insurance | 1.5 | 1.7 | 1.0 |
| Other operating expenses | 1.2 | 1.0 | 0.6 |
| Depreciation and amortization charges | 1.7 | 1.4 | 1.1 |
| Governmental taxes and license fees | 2.4 | 2.2 | 0.8 |
| All other operating expenses | 1.3 | 1.1 | 0.6 |
| HOSPITALS (NAICS 622) |  |  |  |
| Operating Expenses |  |  |  |
| Total ..... | 0.9 | 0.9 | 0.2 |
| Personnel costs | 1.0 | 0.9 | 0.3 |
| Gross annual payroll | 1.0 | 0.9 | 0.4 |
| Employer's cost for fringe benefits | 1.3 | 1.5 | 0.4 |
| Temporary staff and leased employee expense | 3.6 | 4.6 | 3.2 |
| Expensed materials, parts and supplies (not for resale) | 1.2 | 1.2 | 0.4 |
| Medical supplies | 1.0 | 1.1 | 0.5 |
| Expensed equipment | 7.7 | 3.6 | 5.6 |
| Expensed purchases of other materials, parts, and supplies | 3.2 | 3.0 | 1.0 |
| Expensed purchased services | 1.2 | 1.3 | 0.3 |
| Expensed purchases of software | 4.6 | 3.7 | 3.1 |
| Purchased electricity and fuels (except motor fuels) | 2.3 | 2.3 | 0.5 |
| Lease and rental payments . | 3.0 | 3.2 | 0.5 |
| Purchased repair and maintenance | 2.2 | 2.1 | 0.5 |
| Purchased advertising and promotional services | 1.6 | 1.8 | 1.8 |
| Professional liability insurance | 2.5 | 2.6 | 1.1 |
| Other operating expenses ........ | 1.0 | 1.1 | 0.5 |
| Depreciation and amortization charges | 1.1 | 1.2 | 0.9 |
| Governmental taxes and license fees | 6.5 | 7.9 | 2.1 |
| All other operating expenses | 1.1 | 1.2 | 0.5 |

See footnotes at end of table.

Table A-8.6. Health Care and Social Assistance (NAICS 62)-Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| NURSING AND RESIDENTIAL CARE FACILITIES (NAICS 623) Operating Expenses |  |  |  |
|  |  |  |  |  |
| Total. | 1.1 | 1.0 | 0.6 |
| Personnel costs | 1.2 | 1.1 | 0.6 |
| Gross annual payroll | 1.2 | 1.1 | 0.6 |
| Employer's cost for fringe benefits | 1.4 | 1.3 | 0.6 |
| Temporary staff and leased employee expense | 5.9 | 5.3 | 2.4 |
| Expensed materials, parts and supplies (not for resale) | 2.4 | 2.1 | 0.8 |
| Medical supplies | 2.7 | 2.7 | 0.9 |
| Expensed equipment | 6.3 | 6.2 | 3.2 |
| Expensed purchases of other materials, parts, and supplies | 2.9 | 2.7 | 1.0 |
| Expensed purchased services | 1.7 | 1.6 | 0.8 |
| Expensed purchases of software | 7.2 | 7.9 | 4.3 |
| Purchased electricity and fuels (except motor fuels) | 1.4 | 1.3 | 1.0 |
| Lease and rental payments | 3.2 | 2.9 | 1.4 |
| Purchased repair and maintenance | 2.8 | 2.9 | 2.4 |
| Purchased advertising and promotional services | 3.1 | 3.0 | 1.4 |
| Professional liability insurance | 1.7 | 1.7 | 1.0 |
| Other operating expenses | 2.0 | 1.8 | 0.8 |
| Depreciation and amortization charges | 1.9 | 1.8 | 1.0 |
| Governmental taxes and license fees | 2.1 | 2.3 | 1.9 |
| All other operating expenses | 2.4 | 2.2 | 0.9 |
| SOCIAL ASSISTANCE (NAICS 624) |  |  |  |
| Operating Expenses |  |  |  |
| Total. | 1.8 | 1.5 | 0.8 |
| Personnel costs. | 1.9 | 1.5 | 1.0 |
| Gross annual payroll ..... | 2.0 | 1.6 | 1.0 |
| Employer's cost for fringe benefits | 2.2 | 2.0 | 1.1 |
| Temporary staff and leased employee expense ... | 5.9 | 5.1 | 2.8 |
| Expensed materials, parts and supplies (not for resale) | 3.3 | 3.1 | 2.9 |
| Medical supplies | X | X | X |
| Expensed equipment ................. | 3.4 | 6.1 | 5.3 |
| Expensed purchases of other materials, parts, and supplies | 3.5 | 3.1 | 2.8 |
| Expensed purchased services ..... | 2.8 | 2.7 | 1.1 |
| Expensed purchases of software ......... | 6.2 | 4.6 | 5.8 |
| Purchased electricity and fuels (except motor fuels) | 3.6 | 2.9 | 1.3 |
| Lease and rental payments ......... | 3.7 | 3.6 | 1.4 |
| Purchased repair and maintenance . | 3.9 | 4.3 | 2.9 |
| Purchased advertising and promotional services | 4.6 | 3.9 | 1.8 |
| Professional liability insurance | X | X | X |
| Other operating expenses .. | 2.3 | 2.1 | 0.8 |
| Depreciation and amortization charges | 6.2 | 3.0 | 5.1 |
| Governmental taxes and license fees .. | 6.8 | 6.2 | 5.6 |
| All other operating expenses ............................................................................. | 2.3 | 2.3 | 0.8 |

[^25]Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-8.7. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms by Source: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error <br> 2005/2004 |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| OFFICES OF PHYSICIANS (NAICS 6211) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare . | 4.3 | 2.6 | 2.4 |
| Medicaid .. | 2.8 | 2.0 | 1.3 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 8.2 | 8.1 | 1.7 |
| Worker's compensation .. | 7.5 | 7.0 | 2.1 |
| Private insurance .. | 1.5 | 1.5 | 0.5 |
| Private health insurance | 1.5 | 1.5 | 0.5 |
| Property/Casualty and auto insurance | 8.4 | 7.9 | 3.2 |
| Patient (out-of-pocket) | 4.0 | 3.4 | 1.1 |
| All other patient care sources not elsewhere classified. | 6.6 | 6.4 | 1.2 |
| Non-Patient Care Revenue |  |  |  |
| All other sources. | 7.9 | 7.3 | 2.7 |
| OFFICES OF DENTISTS (NAICS 6212) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare .. | 11.5 | 12.2 | 3.9 |
| Medicaid. | 12.4 | 12.5 | 2.4 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | S | 19.3 | S |
| Worker's compensation | 9.7 | 9.9 | 2.2 |
| Private insurance .. | 1.7 | 1.6 | 0.7 |
| Private health insurance . | 1.7 | 1.6 | 0.7 |
| Property/Casualty and auto insurance .. | 19.5 | S | S |
| Patient (out-of-pocket) ..... | 2.5 | 2.2 | 0.5 |
| All other patient care sources not elsewhere classified. | 16.3 | 15.7 | 3.4 |
| Non-Patient Care Revenue |  |  |  |
| All other sources .. | S | S | S |
| OFFICES OF OTHER HEALTH PRACTITIONERS (NAICS 6213) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare . | 2.6 | 2.3 | 1.2 |
| Medicaid .. | 4.3 | 4.8 | 2.0 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 7.1 | 7.1 | 2.7 |
| Worker's compensation | 5.3 | 4.8 | 1.7 |
| Private insurance .. | 1.4 | 1.3 | 0.7 |
| Private health insurance | 1.5 | 1.3 | 0.8 |
| Property/Casualty and auto insurance . | 3.7 | 3.1 | 1.2 |
| Patient (out-of-pocket). | 2.1 | 1.9 | 0.7 |
| All other patient care sources not elsewhere classified. | 6.2 | 6.4 | 1.7 |
| Non-Patient Care Revenue |  |  |  |
| All other sources .. | 5.1 | 5.7 | 2.5 |

See footnotes at end of table.

Table A-8.7. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms by Source: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| OFFICES OF CHIROPRACTORS (NAICS 62131) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare | 3.5 | 2.6 | 1.3 |
| Medicaid | 8.2 | 7.2 | 3.5 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 18.2 | S | S |
| Worker's compensation . | 4.4 | 3.7 | 2.0 |
| Private insurance .... | 2.7 | 2.3 | 1.0 |
| Private health insurance | 2.8 | 2.4 | 1.1 |
| Property/Casualty and auto insurance | 3.2 | 3.0 | 1.4 |
| Patient (out-of-pocket) ...... | 3.8 | 3.3 | 1.4 |
| All other patient care sources not elsewhere classified | S | 12.2 | S |
| Non-Patient Care Revenue |  |  |  |
| All other sources . | S | S | S |
| OFFICES OF OPTOMETRISTS (NAICS 62132) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare | 5.3 | 5.6 | 1.9 |
| Medicaid | 7.7 | 7.7 | 2.8 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 15.6 | 16.6 | 53.2 |
| Worker's compensation . | 16.7 | 16.9 | 6.7 |
| Private insurance | 4.0 | 3.0 | 2.6 |
| Private health insurance | 4.0 | 3.0 | 2.6 |
| Property/Casualty and auto insurance | S | S | S |
| Patient (out-of-pocket) | 3.7 | 3.7 | 1.5 |
| All other patient care sources not elsewhere classified | 18.4 | 16.3 | 9.6 |
| Non-Patient Care Revenue |  |  |  |
| All other sources . | S | S | S |
| OFFICES OF MENTAL HEALTH PRACTITIONERS (EXCEPT PHYSICIANS) (NAICS 62133) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare | 6.3 | 6.0 | 2.2 |
| Medicaid | 4.2 | 4.4 | 1.8 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 8.5 | 6.9 | 2.2 |
| Worker's compensation | 17.4 | 17.9 | 3.6 |
| Private insurance | 3.2 | 3.3 | 1.2 |
| Private health insurance | 3.6 | 3.6 | 1.2 |
| Property/Casualty and auto insurance | S | S | S |
| Patient (out-of-pocket) .......... | 3.9 | 3.5 | 1.5 |
| All other patient care sources not elsewhere classified. | 11.4 | 10.1 | 3.5 |
| Non-Patient Care Revenue |  |  |  |
| All other sources ............. | 7.2 | 7.6 | 4.0 |

See footnotes at end of table.

Table A-8.7. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms by Source: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| OFFICES OF PHYSICAL, OCCUPATIONAL AND SPEECH THERAPISTS, AND AUDIOLOGISTS (NAICS 62134) |  |  |  |
|  |  |  |  |  |
| Medicare | 5.8 | 5.0 | 2.3 |
| Medicaid ... | 10.4 | 12.9 | 11.3 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 13.5 | 13.3 | 6.4 |
| Worker's compensation .. | 7.8 | 7.4 | 2.4 |
| Private insurance ... | 3.6 | 3.7 | 2.1 |
| Private health insurance . | 3.7 | 3.9 | 2.2 |
| Property/Casualty and auto insurance ... | 9.2 | 10.0 | 2.1 |
| Patient (out-of-pocket) ... | 9.1 | 9.0 | 2.8 |
| All other patient care sources not elsewhere classified | 7.8 | 8.2 | 2.1 |
| Non-Patient Care Revenue |  |  |  |
| All other sources. | 11.9 | 12.2 | 4.4 |
| OFFICES OF PODIATRISTS (NAICS 621391) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare . | 3.9 | 3.9 | 2.2 |
| Medicaid. | 8.0 | 10.0 | 3.5 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 13.7 | 13.4 | 4.5 |
| Worker's compensation | 6.2 | 8.2 | 3.7 |
| Private insurance .... | 4.1 | 3.8 | 1.7 |
| Private health insurance | 4.4 | 4.0 | 1.8 |
| Property/Casualty and auto insurance | S | S | S |
| Patient (out-of-pocket) .......... | 4.8 | 4.5 | 1.9 |
| All other patient care sources not elsewhere classified | S | S | S |
| Non-Patient Care Revenue |  |  |  |
| All other sources ....... | S | S | S |
| OUTPATIENT CARE CENTERS (NAICS 6214) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare . | 1.8 | 1.7 | 1.0 |
| Medicaid. | 2.5 | 2.7 | 0.7 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 4.8 | 4.9 | 0.8 |
| Worker's compensation | S | 4.2 | S |
| Private insurance .. | 1.5 | 1.9 | 0.7 |
| Private health insurance | 1.5 | 1.9 | 0.7 |
| Property/Casualty and auto insurance . | 6.3 | 8.4 | 5.4 |
| Patient (out-of-pocket) ... | 2.3 | 2.5 | 0.8 |
| All other patient care sources not elsewhere classified. | 4.0 | 3.8 | 0.6 |
| Non-Patient Care Revenue |  |  |  |
| All other sources ............ | 3.8 | 4.0 | 1.0 |

See footnotes at end of table.

Table A-8.7. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms by Source: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| OUTPATIENT MENTAL HEALTH AND SUBSTANCE ABUSE CENTERS (NAICS 62142) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare . | 15.2 | 14.1 | 2.5 |
| Medicaid | 5.1 | 5.3 | 0.8 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 7.4 | 7.3 | 1.1 |
| Worker's compensation. | S | S | S |
| Private insurance ....... | 6.0 | 6.1 | 2.1 |
| Private health insurance | 6.1 | 6.2 | 2.1 |
| Property/Casualty and auto insurance | 15.9 | 13.2 | 3.0 |
| Patient (out-of-pocket) | 7.3 | 7.8 | 2.4 |
| All other patient care sources not elsewhere classified | 9.9 | 10.4 | 1.6 |
| Non-Patient Care Revenue |  |  |  |
| All other sources. | 8.6 | 8.3 | 1.7 |
| OTHER OUTPATIENT CARE CENTERS (NAICS 62149) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare | 1.7 | 1.7 | 1.0 |
| Medicaid | S | 3.1 | S |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 7.4 | 7.6 | 1.2 |
| Worker's compensation . | S | 3.6 | S |
| Private insurance . | 1.5 | 1.8 | 0.8 |
| Private health insurance | 1.5 | 1.8 | 0.8 |
| Property/Casualty and auto insurance | 7.0 | 9.6 | 6.4 |
| Patient (out-of-pocket). | 2.8 | 3.1 | 1.0 |
| All other patient care sources not elsewhere classified | 4.4 | 4.1 | 0.8 |
| Non-Patient Care Revenue |  |  |  |
| All other sources ..... | 5.2 | 5.4 | 1.1 |
| KIDNEY DIALYSIS CENTERS (NAICS 621492) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare . | 1.3 | 1.8 | 1.9 |
| Medicaid | S | 6.2 | S |
| Other government (Veterans, NIH, Indian Affairs, etc.) | S | S | S |
| Worker's compensation | 6.9 | S | S |
| Private insurance ... | 2.6 | 3.6 | 1.9 |
| Private health insurance | 2.6 | 3.6 | 1.9 |
| Property/Casualty and auto insurance | NA | NA | NA |
| Patient (out-of-pocket). | S | S | S |
| All other patient care sources not elsewhere classified.. | 5.0 | 5.3 | 1.3 |
| Non-Patient Care Revenue |  |  |  |
| All other sources .. | S | S | S |

See footnotes at end of table.

Table A-8.7. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms by Source: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| FREESTANDING AMBULATORY SURGICAL AND EMERGENCY CENTERS (NAICS 621493) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare . | 4.1 | 4.8 | 1.3 |
| Medicaid .. | 6.9 | 6.3 | 2.2 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 4.6 | 7.5 | 5.9 |
| Worker's compensation ... | 4.5 | 5.1 | 4.8 |
| Private insurance . | 3.3 | 3.7 | 0.9 |
| Private health insurance | 3.3 | 3.7 | 1.0 |
| Property/Casualty and auto insurance | 5.4 | 8.3 | 10.7 |
| Patient (out-of-pocket) .. | 8.7 | 10.3 | 2.7 |
| All other patient care sources not elsewhere classified. | 11.9 | 8.2 | 3.7 |
| Non-Patient Care Revenue |  |  |  |
| All other sources. | S | S | S |
| ALL OTHER OUTPATIENT CARE CENTERS (NAICS 621498) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare .. | S | S | S |
| Medicaid . | S | S | S |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 8.7 | S | S |
| Worker's compensation. | S | 7.2 | S |
| Private insurance ... | 2.5 | 2.6 | 0.8 |
| Private health insurance .. | 2.5 | S | S |
| Property/Casualty and auto insurance . | 14.7 | 16.5 | 9.8 |
| Patient (out-of-pocket) ... | S | S | S |
| All other patient care sources not elsewhere classified... | S | S | S |
| Non-Patient Care Revenue |  |  |  |
| All other sources. | S | S | S |
| MEDICAL AND DIAGNOSTIC LABORATORIES (NAICS 6215) |  |  |  |
| Patient Care Revenue |  |  |  |
| Health practitioners . | 6.5 | 6.0 | 1.3 |
| Hospitals ............ | 3.9 | 3.9 | 1.2 |
| Outpatient care facilities ... | 11.7 | 11.5 | 2.8 |
| All other health care providers | 4.8 | 5.4 | 1.3 |
| Medicare . | 2.0 | 2.3 | 1.4 |
| Medicaid ...... | 3.1 | 2.8 | 1.3 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 16.0 | 17.1 | 6.9 |
| Worker's compensation . | 7.1 | 7.2 | 5.6 |
| Private insurance ... | 1.8 | 1.7 | 1.0 |
| Private health insurance ... | 1.7 | 1.6 | 1.0 |
| Property/Casualty and auto insurance . | 13.9 | 18.5 | 6.6 |
| Patient (out-of-pocket) . | 3.1 | 2.9 | 0.9 |
| Non-Patient Care Revenue |  |  |  |
| All other sources. | 8.0 | 9.1 | 2.6 |

See footnotes at end of table.

Table A-8.7. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms by Source: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| HOME HEALTH CARE SERVICES (NAICS 6216) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare | 4.3 | 4.3 | 0.9 |
| Medicaid . | 4.4 | 4.3 | 1.6 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 10.4 | 10.1 | 11.3 |
| Worker's compensation | S | S | S |
| Private insurance. | 4.5 | 3.8 | 1.9 |
| Private health insurance | 4.5 | 3.8 | 2.0 |
| Property/Casualty and auto insurance | S | S | S |
| Patient (out-of-pocket). | 8.3 | 8.1 | 3.6 |
| All other patient care sources not elsewhere classified | 12.8 | 13.6 | 11.6 |
| Non-Patient Care Revenue |  |  |  |
| All other sources | 8.6 | 9.1 | 5.2 |
| OTHER AMBULATORY CARE SERVICES (NAICS 6219) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare | 5.5 | 5.5 | 0.9 |
| Medicaid | 9.3 | 9.1 | 1.0 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 10.1 | 10.9 | 3.1 |
| Worker's compensation . | 8.8 | 8.6 | 2.6 |
| Private insurance ... | 4.0 | 3.7 | 1.4 |
| Private health insurance | 4.2 | 4.0 | 1.2 |
| Property/Casualty and auto insurance | 19.4 | 19.0 | 4.3 |
| Patient (out-of-pocket) ........... | 10.6 | 9.6 | 1.2 |
| All other patient care sources not elsewhere classified | 3.2 | 3.1 | 0.9 |
| Non-Patient Care Revenue |  |  |  |
| All other sources. | 6.5 | 5.8 | 2.2 |
| HOSPITALS (NAICS 622) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare | 1.6 | 1.6 | 0.3 |
| Medicaid | 2.7 | 2.7 | 0.6 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 5.2 | 6.1 | 1.6 |
| Worker's compensation | 3.7 | 4.4 | 1.2 |
| Private insurance | 1.0 | 1.0 | 0.4 |
| Private health insurance . | 1.0 | 1.0 | 0.4 |
| Property/Casualty and auto insurance | 12.7 | 12.0 | 2.0 |
| Patient (out-of-pocket) ............ | 2.3 | 2.3 | 1.1 |
| All other patient care sources not elsewhere classified... | 7.6 | 7.5 | 0.6 |
| Non-Patient Care Revenue |  |  |  |
| All other sources . | 4.2 | 3.8 | 0.9 |

See footnotes at end of table.

Table A-8.7. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms by Source: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| NURSING AND RESIDENTIAL CARE FACILITIES (NAICS 623) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare . | 2.4 | 2.4 | 1.0 |
| Medicaid | 1.5 | 1.6 | 0.9 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 4.7 | 4.3 | 0.9 |
| Worker's compensation | S | S | S |
| Private insurance .... | 3.1 | 3.4 | 2.1 |
| Private health insurance . | 3.2 | 3.3 | 2.2 |
| Property/Casualty and auto insurance . | S | S | S |
| Payment from patients and their families | 2.1 | 1.9 | 0.8 |
| Patients' assigned Social Security benefits | 6.5 | 6.9 | 1.1 |
| All other patient care sources not elsewhere classified | 5.9 | 6.2 | 1.4 |
| Non-Patient Care Revenue |  |  |  |
| All other sources . | 4.4 | 3.7 | 1.6 |
| NURSING CARE FACILITIES (NAICS 6231) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare | 2.6 | 2.7 | 1.1 |
| Medicaid | 1.8 | 1.7 | 1.1 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 8.6 | 9.4 | 3.5 |
| Worker's compensation | S | S | S |
| Private insurance .. | 4.6 | 4.4 | 2.5 |
| Private health insurance | 4.5 | 4.3 | 2.5 |
| Property/Casualty and auto insurance | S | S | S |
| Payment from patients and their families | 4.0 | 3.8 | 1.1 |
| Patients' assigned Social Security benefits | 10.1 | 10.7 | 1.5 |
| All other patient care sources not elsewhere classified | S | 9.2 | S |
| Non-Patient Care Revenue |  |  |  |
| All other sources | 9.2 | 7.3 | 5.2 |
| RESIDENTIAL MENTAL RETARDATION, MENTAL HEALTH AND SUBSTANCE ABUSE FACILITIES (NAICS 6232) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare | 16.5 | 16.3 | 0.9 |
| Medicaid | 4.9 | 4.7 | 1.6 |
| Other government (Veterans, NIH, Indian Affairs, etc.) | 6.0 | 5.7 | 1.4 |
| Worker's compensation | S | S | S |
| Private insurance . | 9.6 | 9.7 | 1.5 |
| Private health insurance | 10.0 | 10.1 | 1.7 |
| Property/Casualty and auto insurance . | S | S | S |
| Payment from patients and their families | 11.8 | 11.8 | 1.6 |
| Patients' assigned Social Security benefits ........... | 9.0 | 9.1 | 2.5 |
| All other patient care sources not elsewhere classified | 14.2 | 14.9 | 2.6 |
| Non-Patient Care Revenue |  |  |  |
| All other sources | 8.8 | 8.7 | 1.9 |

See footnotes at end of table.

Table A-8.7. Selected Health Care Services (NAICS 621, 622, and 623)-Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms by Source: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses.]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| COMMUNITY CARE FACILITIES FOR THE ELDERLY (NAICS 6233) |  |  |  |
| Patient Care Revenue |  |  |  |
| Medicare . | 3.2 | 3.6 | 1.9 |
| Medicaid | 5.2 | 4.5 | 1.2 |
| Other government (Veterans, NIH, Indian Affairs, etc.) ...................................................... | 12.7 | 13.1 | 6.5 |
| Worker's compensation . | S | S | S |
| Private insurance | 9.7 | 8.0 | 3.2 |
| Private health insurance | 9.7 | 8.0 | 3.3 |
| Property/Casualty and auto insurance | S | S | S |
| Payment from patients and their families | 2.6 | 2.5 | 1.1 |
| Patients' assigned Social Security benefits ...................................................................... | 14.6 | 14.2 | 1.7 |
| All other patient care sources not elsewhere classified ................................................... | 16.6 | 15.6 | 3.7 |
| Non-Patient Care Revenue |  |  |  |
| All other sources .................................................................................... | 4.9 | 5.1 | 2.7 |

NA Not available. S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-9.1. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 71 | Arts, entertainment, and recreation . | 1.2 | 1.0 | 0.6 |
| 711 | Performing arts, spectator sports, and related industries | 1.3 | 1.1 | 1.0 |
| 7111 | Performing arts companies. | 3.4 | 2.3 | 2.9 |
| 7112 | Spectator sports . | 2.6 | 1.7 | 1.8 |
| 711211 | Sports teams and clubs | 3.6 | 2.0 | 2.7 |
| 711212 | Racetracks .............. | 5.7 | 5.6 | 1.9 |
| 711219 | Other spectator sports . | 10.9 | 6.0 | 5.1 |
| 7113 | Promoters of performing arts, sports, and similar events | 2.0 | 1.7 | 1.0 |
| 7114 | Agents and managers for artists, athletes, entertainers, and other public figures | 3.1 | 2.8 | 2.1 |
| 7115 | Independent artists, writers, and performers ................................. | 7.2 | 5.5 | 4.0 |
| 712 | Museums, historical sites, and similar institutions . | 3.2 | 3.0 | 1.6 |
| 713 | Amusement, gambling, and recreation industries | 2.3 | 2.1 | 0.7 |
| 7131 | Amusement parks and arcades | 1.1 | 1.1 | 0.8 |
| 71311 | Amusement and theme parks | 0.8 | 0.7 | 0.4 |
| 71312 | Amusement arcades ....... | 6.8 | 7.2 | 5.3 |
| 7132 | Gambling industries ...... | 5.9 | 5.2 | 0.8 |
| 71321 | Casinos (except casino hotels) | 9.2 | 8.0 | 1.1 |
| 71329 | Other gambling industries ..... | 4.7 | 4.9 | 1.0 |
| 7139 | Other amusement and recreation industries | 2.7 | 2.2 | 1.2 |
| 71391 | Golf courses and country clubs | 3.8 | 3.1 | 1.7 |
| 71392 | Skiing facilities .................................................................. | S | 18.9 | S |
| 71393 | Marinas ........................................................................ | 4.2 | 3.2 | 3.2 |
| 71394 | Fitness and recreational sports centers ......................................... | 4.2 | 3.9 | 2.2 |
| 71395 | Bowling centers ................................................................ | 7.8 | 6.4 | 8.5 |
| 71399 | All other amusement and recreation industries ............................. | 8.0 | 7.6 | 2.7 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-9.2. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Taxable Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 71 | Arts, entertainment, and recreation .... | 1.4 | 1.3 | 0.6 |
| 711 | Performing arts, spectator sports, and related industries | 1.4 | 1.3 | 1.0 |
| 7111 | Performing arts companies. | 5.3 | 3.5 | 4.7 |
| 7112 | Spectator sports . | 2.6 | 1.7 | 1.8 |
| 711211 | Sports teams and clubs | 3.6 | 2.0 | 2.7 |
| 711212 | Racetracks .............. | 5.7 | 5.6 | 1.9 |
| 711219 | Other spectator sports . | 10.9 | 6.0 | 5.1 |
| 7113 | Promoters of performing arts, sports, and similar events | 2.5 | 2.1 | 1.2 |
| 7114 | Agents and managers for artists, athletes, entertainers, and other public figures | 3.1 | 2.8 | 2.1 |
| 7115 | Independent artists, writers, and performers ................................ | 7.2 | 5.5 | 4.0 |
| 712 | Museums, historical sites, and similar institutions . | 9.5 | 9.3 | 1.4 |
| 713 | Amusement, gambling, and recreation industries | 2.6 | 2.4 | 0.8 |
| 7131 | Amusement parks and arcades | 1.1 | 1.1 | 0.8 |
| 71311 | Amusement and theme parks | 0.8 | 0.7 | 0.4 |
| 71312 | Amusement arcades ....... | 6.8 | 7.2 | 5.3 |
| 7132 | Gambling industries ..... | 5.9 | 5.2 | 0.8 |
| 71321 | Casinos (except casino hotels) | 9.2 | 8.0 | 1.1 |
| 71329 | Other gambling industries ...... | 4.7 | 4.9 | 1.0 |
| 7139 | Other amusement and recreation industries | 3.1 | 2.8 | 1.4 |
| 71391 | Golf courses and country clubs | 6.6 | 5.0 | 2.8 |
| 71392 | Skiing facilities .................................................................. | S | 18.9 | S |
| 71393 | Marinas ........................................................................ | 4.2 | 3.2 | 3.2 |
| 71394 | Fitness and recreational sports centers ......................................... | 4.5 | 4.7 | 2.2 |
| 71395 | Bowling centers ................................................................ | 7.8 | 6.4 | 8.5 |
| 71399 | All other amusement and recreation industries ............................. | 6.2 | 5.3 | 2.8 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-9.3. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Tax-Exempt Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 71 | Arts, entertainment, and recreation | 2.2 | 1.9 | 1.0 |
| 711 | Performing arts, spectator sports, and related industries | 2.9 | 1.8 | 1.9 |
| 7111 | Performing arts companies | 4.8 | 3.4 | 1.9 |
| 7113 | Promoters of performing arts, sports, and similar events . | 3.5 | 2.1 | 2.7 |
| 712 | Museums, historical sites, and similar institutions ............................... | 3.5 | 3.3 | 1.8 |
| 713 | Amusement, gambling, and recreation industries ................................ | 3.2 | 3.0 | 1.8 |
| 7139 | Other amusement and recreation industries | 3.2 | 3.0 | 1.8 |
| 71391 | Golf courses and country clubs ................................................ | 3.2 | 3.0 | 1.8 |
| 71394 | Fitness and recreational sports centers .......................................... | 4.9 | 2.4 | 4.8 |
| 71399 | All other amusement and recreation industries .............................. | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-9.4. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 71 | Arts, entertainment, and recreation | 18.8 | 18.3 | 22.4 |
| 711 | Performing arts, spectator sports, and related industries | 19.0 | 18.4 | 22.3 |
| 7111 | Performing arts companies ........................................................ | 19.3 | 13.5 | 17.4 |
| 7115 | Independent artists, writers, and performers ................................... | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-9.5. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Coefficients of Variation for Sources of Revenue and Standard Error of Percent Change for Taxable Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| PERFORMING ARTS COMPANIES (NAICS 7111) |  |  |  |
| Total revenue | 5.3 | 3.5 | 4.7 |
| Admissions revenue | 6.6 | 4.6 | 5.9 |
| All other revenue | 5.3 | 4.6 | 4.2 |
| SPORTS TEAMS AND CLUBS (NAICS 711211) |  |  |  |
| Total revenue | 3.6 | 2.0 | 2.7 |
| Admissions revenue | 4.4 | 3.5 | 3.9 |
| All other revenue | 3.7 | 2.7 | 2.3 |
| RACETRACKS (NAICS 711212) |  |  |  |
| Total revenue | 5.7 | 5.6 | 1.9 |
| Admissions revenue | 7.4 | 7.3 | 1.1 |
| All other revenue | 6.5 | 6.3 | 2.0 |
| OTHER SPECTATOR SPORTS (NAICS 711219) |  |  |  |
| Total revenue .......... | 10.9 | 6.0 | 5.1 |
| Admissions revenue | 15.8 | 16.7 | 9.2 |
| All other revenue | 13.0 | 7.8 | 5.0 |
| AMUSEMENT AND THEME PARKS (NAICS 71311) |  |  |  |
| Total revenue | 0.8 | 0.7 | 0.4 |
| Admissions revenue | 1.0 | 0.9 | 0.6 |
| All other revenue . | 1.0 | 1.0 | 0.4 |

[^26] information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-9.6. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 71 | Arts, entertainment, and recreation ........ | 1.4 | 1.1 | 0.6 |
| 711 | Performing arts, spectator sports, and related industries | 1.7 | 1.3 | 0.7 |
| 7111 | Performing arts companies. | 3.4 | 2.5 | 2.4 |
| 7112 | Spectator sports. | 3.4 | 2.4 | 1.7 |
| 711211 | Sports teams and clubs | 3.5 | 2.1 | 2.7 |
| 711212 | Racetracks .............. | 8.6 | 8.7 | 1.1 |
| 711219 | Other spectator sports | 13.0 | 10.3 | 3.7 |
| 7113 | Promoters of performing arts, sports, and similar events | 2.1 | 2.2 | 1.3 |
| 7114 | Agents and managers for artists, athletes, entertainers, and other public figures $\qquad$ | 8.1 | 5.7 | 6.4 |
| 7115 | Independent artists, writers, and performers ................................. | 8.6 | 6.2 | 3.9 |
| 712 | Museums, historical sites, and similar institutions... | 3.7 | 3.6 | 1.0 |
| 713 | Amusement, gambling, and recreation industries . | 2.6 | 2.3 | 0.7 |
| 7131 | Amusement parks and arcades . | 1.3 | 1.7 | 1.0 |
| 71311 | Amusement and theme parks | 0.9 | 0.9 | 0.7 |
| 71312 | Amusement arcades ..... | 6.1 | 8.7 | 3.8 |
| 7132 | Gambling industries ..... | 6.7 | 6.1 | 0.9 |
| 71321 | Casinos (except casino hotels) | 9.4 | 8.5 | 1.0 |
| 71329 | Other gambling industries ........................................................ | 5.2 | 5.6 | 1.1 |
| 7139 | Other amusement and recreation industries | 2.7 | 2.2 | 1.0 |
| 71391 | Golf courses and country clubs | 4.6 | 3.9 | 1.7 |
| 71392 | Skiing facilities ................................................................. | 11.5 | 10.8 | 1.4 |
| 71393 | Marinas ........................................................................ | 5.2 | 4.9 | 1.5 |
| 71394 | Fitness and recreational sports centers .......................................... | 4.3 | 4.2 | 2.2 |
| 71395 | Bowling centers ................................................................. | 7.1 | 6.0 | 7.0 |
| 71399 | All other amusement and recreation industries ............................... | 8.4 | 8.3 | 2.5 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-9.7. Arts, Entertainment, and Recreation Services (NAICS 71) - Coefficients of Variation for Expenses and Standard Error of Percent Change for Tax-Exempt Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 71 | Arts, entertainment, and recreation | 2.0 | 1.6 | 1.2 |
| 711 | Performing arts, spectator sports, and related industries | 2.7 | 2.0 | 1.9 |
| 7111 | Performing arts companies | 4.2 | 3.5 | 1.4 |
| 7113 | Promoters of performing arts, sports, and similar events .................... | 3.6 | 2.4 | 3.4 |
| 712 | Museums, historical sites, and similar institutions | 4.0 | 3.7 | 1.0 |
| 713 | Amusement, gambling, and recreation industries | 3.1 | 2.8 | 2.0 |
| 7139 | Other amusement and recreation industries ... | 3.1 | 2.8 | 2.0 |
| 71391 | Golf courses and country clubs ...... | 3.8 | 4.1 | 2.1 |
| 71394 | Fitness and recreational sports centers . | 5.3 | 3.6 | 5.7 |
| 71399 | All other amusement and recreation industries ............................. | S | S | S |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-9.8. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 Through 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error <br> $2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| PERFORMING ARTS, SPECTATOR SPORTS, AND RELATED INDUSTRIES (NAICS 711) |  |  |  |
| Operating Expenses |  |  |  |
| Total ... | 1.7 | 1.3 | 0.7 |
| Personnel costs | 2.5 | 2.3 | 0.9 |
| Gross annual payroll . | 2.7 | 2.5 | 1.1 |
| Employer's cost for fringe benefits | 2.9 | 2.6 | 1.4 |
| Temporary staff and leased employee expense . | 14.8 | 4.8 | 15.9 |
| Expensed materials, parts and supplies (not for resale) | 7.2 | 6.5 | 4.7 |
| Expensed equipment .. | 9.7 | 9.2 | 6.5 |
| Expensed purchase of other materials, parts, and supplies | 8.2 | 7.1 | 5.0 |
| Expensed purchased services ................ | 3.6 | 3.4 | 1.6 |
| Expensed purchases of software | 17.5 | S | S |
| Purchased electricity and fuels (except motor fuels) | 4.2 | 3.4 | 1.3 |
| Lease and rental payments ........... | 4.5 | 4.3 | 1.9 |
| Purchased repair and maintenance | S | S | S |
| Purchased advertising and promotional services | 2.6 | 2.6 | 1.6 |
| Other operating expenses . | 1.9 | 1.5 | 1.5 |
| Depreciation and amortization charges | 6.3 | 4.5 | 3.7 |
| Governmental taxes and license fees | 10.6 | 10.9 | 1.7 |
| All other operating expenses | 2.2 | 2.1 | 1.6 |
| MUSEUMS, HISTORICAL SITES, AND SIMILAR INSTITUTIONS (NAICS 712) |  |  |  |
| Operating Expenses |  |  |  |
| Total ............ | 3.7 | 3.6 | 1.0 |
| Personnel costs . | 3.8 | 3.7 | 0.6 |
| Gross annual payroll . | 3.9 | 3.8 | 0.7 |
| Employer's cost for fringe benefits . | 3.8 | 3.8 | 0.6 |
| Temporary staff and leased employee expense . | 8.0 | 7.5 | 3.5 |
| Expensed materials, parts and supplies (not for resale) | 4.2 | 3.8 | 2.9 |
| Expensed equipment ............... | 5.1 | 4.2 | 4.2 |
| Expensed purchase of other materials, parts, and supplies | 4.4 | 4.1 | 2.8 |
| Expensed purchased services .............. | 3.6 | 3.3 | 1.8 |
| Expensed purchases of software | 9.3 | 10.4 | 4.0 |
| Purchased electricity and fuels (except motor fuels) | 4.7 | 4.8 | 0.9 |
| Lease and rental payments ......... | 3.5 | 5.0 | 3.6 |
| Purchased repair and maintenance . | 5.4 | 4.7 | 2.9 |
| Purchased advertising and promotional services | 3.8 | 3.9 | 3.3 |
| Other operating expenses .......... | 4.2 | 4.5 | 2.1 |
| Depreciation and amortization charges | 5.0 | 4.6 | 0.9 |
| Governmental taxes and license fees | 18.4 | 17.0 | 3.6 |
| All other operating expenses ..... | 4.2 | 4.9 | 2.7 |

See footnotes at end of table.

Table A-9.8. Arts, Entertainment, and Recreation Services (NAICS 71) - Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 Through 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005/2004 |
| AMUSEMENT, GAMBLING, AND RECREATION INDUSTRIES (NAICS 713) |  |  |  |
| Operating Expenses |  |  |  |
| Total .... | 2.6 | 2.3 | 0.7 |
| Personnel costs | 2.5 | 2.3 | 0.9 |
| Gross annual payroll | 2.5 | 2.3 | 0.9 |
| Employer's cost for fringe benefits | 3.3 | 2.9 | 1.0 |
| Temporary staff and leased employee expense . | 7.3 | 8.0 | 6.6 |
| Expensed materials, parts and supplies (not for resale) | 4.7 | 4.2 | 1.5 |
| Expensed equipment . | 14.2 | 13.7 | 2.5 |
| Expensed purchase of other materials, parts, and supplies | 4.2 | 3.7 | 1.5 |
| Expensed purchased services | 2.2 | 2.2 | 0.7 |
| Expensed purchases of software | 9.0 | 10.4 | 2.5 |
| Purchased electricity and fuels (except motor fuels) | 2.8 | 2.7 | 1.2 |
| Lease and rental payments ....... | 3.7 | 4.2 | 1.2 |
| Purchased repair and maintenance .... | 2.6 | 2.7 | 1.4 |
| Purchased advertising and promotional services | 3.0 | 2.6 | 1.5 |
| Other operating expenses ................ | 3.4 | 3.0 | 0.9 |
| Depreciation and amortization charges | 2.9 | 2.5 | 1.2 |
| Governmental taxes and license fees ................................................... | 7.6 | 7.3 | 1.6 |
| All other operating expenses ......................................................... | 3.3 | 2.9 | 1.2 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-10.1. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) | 1.4 | 1.2 | 0.5 |
| 81* | Other services (except public administration, religious, labor, and political organizations, and private households) ${ }^{1}$ | 1.4 | 1.2 | 0.5 |
| 811 | Repair and maintenance | 2.7 | 2.5 | 0.7 |
| 8111 | Automotive repair and maintenance | 2.5 | 1.8 | 1.1 |
| 81111 | Automotive mechanical and electrical repair and maintenance | 3.4 | 3.0 | 1.5 |
| 811111 | General automotive repair | 3.8 | 3.5 | 1.6 |
| 811112 | Automotive exhaust system repair | 4.9 | 4.8 | 2.9 |
| 811113 | Automotive transmission repair | 6.3 | 5.1 | 3.8 |
| 811118 | Other automotive mechanical and electrical repair and maintenance | 3.2 | 3.3 | 2.9 |
| 81112 | Automotive body, paint, interior, and glass repair | 4.8 | 3.9 | 2.2 |
| 811121 | Automotive body, paint, and interior repair and maintenance | 5.1 | 4.0 | 2.7 |
| 811122 | Automotive glass replacement shops | 8.3 | 6.0 | 4.3 |
| 81119 | Other automotive repair and maintenance | 7.2 | 5.7 | 1.7 |
| 811191 | Automotive oil change and lubrication shops | 17.2 | 13.2 | 3.3 |
| 811192 | Car washes ........... | 3.5 | 4.0 | 2.4 |
| 811198 | All other automotive repair and maintenance | 4.2 | 4.3 | 1.3 |
| 8112 | Electronic and precision equipment repair and maintenance | 7.1 | 6.0 | 1.6 |
| 811211 | Consumer electronics repair and maintenance | 5.7 | 3.2 | 5.0 |
| 811212 | Computer and office machine repair and maintenance | S | 11.1 | S |
| 811213 | Communication equipment repair and maintenance | S | S | S |
| 811219 | Other electronic and precision equipment repair and maintenance | 4.1 | 4.6 | 1.2 |
| 8113 | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 10.5 | 10.4 | 0.8 |
| 8114 | Personal and household goods repair and maintenance | 3.2 | 3.3 | 1.9 |
| 81141 | Home and garden equipment and appliance repair and maintenance | 5.0 | 5.3 | 2.3 |
| 81142 | Reupholstery and furniture repair | 4.4 | 3.8 | 3.5 |
| 81143 | Footwear and leather goods repair | 7.6 | 7.8 | 2.2 |
| 81149 | Other personal and household goods repair and maintenance | 6.7 | 7.0 | 3.3 |
| 812 | Personal and laundry services | 1.9 | 1.7 | 0.6 |
| 812* | Personal and laundry services ${ }^{1}$ | 1.9 | 1.7 | 0.6 |
| 8121 | Personal care services ........... | 3.2 | 3.0 | 1.2 |
| 81211 | Hair, nail, and skin care services | 4.1 | 3.6 | 1.6 |
| 812111 | Barber shops | 11.0 | 10.6 | 3.0 |
| 812112 | Beauty salons | 4.4 | 3.8 | 1.7 |
| 812113 | Nail salons | 6.5 | 6.3 | 4.1 |
| 81219 | Other personal care services | 3.5 | 3.2 | 2.3 |
| 812191 | Diet and weight reducing centers | 6.9 | 4.3 | 4.4 |
| 812199 | All other personal care services | 4.0 | 4.4 | 2.5 |
| 8122 | Death care services . | 2.4 | 2.4 | 0.7 |
| 81221 | Funeral homes and funeral services | 3.3 | 3.3 | 1.0 |
| 81222 | Cemeteries and crematories .... | 3.0 | 2.8 | 1.2 |
| 8123 | Drycleaning and laundry services ... | 3.9 | 3.3 | 1.6 |
| 81231 | Coin-operated laundries and drycleaners . | 3.5 | 3.4 | 2.5 |
| 81232 | Drycleaning and laundry services (except coin-operated) | 10.2 | 7.9 | 4.8 |
| 81233 | Linen and uniform supply. | 2.1 | 2.3 | 0.5 |
| 812331 | Linen supply .. | 3.8 | 3.7 | 1.1 |
| 812332 | Industrial launderers | 3.0 | 2.9 | 0.4 |

See footnotes at end of table.

Table A-10.1. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Coefficients of Variation for Revenue and Standard Error of Percent Change for
Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 8129 | Other personal services | 2.2 | 2.2 | 1.2 |
| 8129* | Other personal services ${ }^{1}$ | 2.7 | 2.8 | 1.3 |
| 81291 | Pet care (except veterinary) services | 5.2 | 6.2 | 3.5 |
| 81292 | Photofinishing | 5.3 | 4.4 | 3.0 |
| 81293 | Parking lots and garages | 3.4 | 3.5 | 1.2 |
| 81299 | All other personal services | 4.9 | 4.5 | 2.0 |
| 813 | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) | 1.4 | 1.3 | 0.9 |
| 8132 | Grantmaking and giving services | 3.4 | 2.7 | 1.9 |
| 8133 | Social advocacy organizations | 5.2 | 4.6 | 1.6 |
| 8134 | Civic and social organizations | 3.4 | 3.2 | 1.3 |
| 8139 | Business, professional, and other organizations (except labor and political organizations) | 2.1 | 1.7 | 1.5 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
${ }^{1}$ Excludes NAICS 81291 (pet care services).

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-10.2. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Coefficients of Variation for Export Revenue and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) | 12.3 | S | S |
| 811 | Repair and maintenance | 12.3 | S | S |
| 8112 | Electronic and precision equipment repair and maintenance | 11.8 | 11.3 | 4.8 |
| 811211 | Consumer electronics repair and maintenance | S | S | S |
| 811212 | Computer and office machine repair and maintenance | S | S | S |
| 811213 | Communication equipment repair and maintenance | S | S | S |
| 811219 | Other electronic and precision equipment repair and maintenance ... | 14.0 | 14.6 | 0.9 |
| 8113 | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 16.3 | S | S |
| 8114 | Personal and household goods repair and maintenance | S | S | S |
| 81141 | Home and garden equipment and appliance repair and maintenance ... | 8.3 | 8.5 | 0.9 |
| 81142 | Reupholstery and furniture repair ...................................... | S | S | S |
| 81143 | Footwear and leather goods repair | Z | Z | Z |
| 81149 | Other personal and household goods repair and maintenance ........... | S | S | S |

Z Absolute value is less than 0.05 . S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-10.3. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error <br> 2005/2004 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |
| 81 | Other services (except public administration, religious, labor, and political organizations, and private households) $\qquad$ | 1.3 | 1.3 | 0.3 |
| 811 | Repair and maintenance | 2.5 | 2.5 | 0.7 |
| 8111 | Automotive repair and maintenance | 1.9 | 1.7 | 1.0 |
| 81111 | Automotive mechanical and electrical repair and maintenance | 4.2 | 3.9 | 1.9 |
| 811111 | General automotive repair | 5.0 | 4.6 | 2.1 |
| 811112 | Automotive exhaust system repair | 5.3 | 5.7 | 3.1 |
| 811113 | Automotive transmission repair | 7.6 | 7.3 | 4.4 |
| 811118 | Other automotive mechanical and electrical repair and maintenance | 4.4 | 5.8 | 3.7 |
| 81112 | Automotive body, paint, interior, and glass repair ....................... | 3.8 | 4.0 | 1.8 |
| 811121 | Automotive body, paint, and interior repair and maintenance | 4.1 | 4.4 | 2.1 |
| 811122 | Automotive glass replacement shops ......... | 7.8 | 6.7 | 3.1 |
| 81119 | Other automotive repair and maintenance | 4.3 | 3.6 | 2.9 |
| 811191 | Automotive oil change and lubrication shops | 10.8 | 7.5 | 7.1 |
| 811192 | Car washes | 3.4 | 3.6 | 2.1 |
| 811198 | All other automotive repair and maintenance | 5.7 | 6.1 | 1.3 |
| 8112 | Electronic and precision equipment repair and maintenance | 8.5 | 7.6 | 1.6 |
| 811211 | Consumer electronics repair and maintenance | 7.8 | 7.3 | 5.6 |
| 811212 | Computer and office machine repair and maintenance | S | S | S |
| 811213 | Communication equipment repair and maintenance | S | s | S |
| 811219 | Other electronic and precision equipment repair and maintenance | 4.7 | 5.0 | 1.1 |
| 8113 | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 10.3 | 10.3 | 0.8 |
| 8114 | Personal and household goods repair and maintenance .......... | 3.4 | 3.9 | 2.0 |
| 81141 | Home and garden equipment and appliance repair and maintenance | 6.4 | 6.7 | 1.5 |
| 81142 | Reupholstery and furniture repair ...... | 7.8 | 5.3 | 6.5 |
| 81143 | Footwear and leather goods repair | 7.7 | 7.8 | 3.2 |
| 81149 | Other personal and household goods repair and maintenance | 6.1 | 7.7 | 3.5 |
| 812 | Personal and laundry services | 2.4 | 2.3 | 0.7 |
| 8121 | Personal care services ... | 4.6 | 4.4 | 1.4 |
| 81211 | Hair, nail, and skin care services | 5.7 | 5.1 | 1.7 |
| 812111 | Barber shops | 11.6 | 13.7 | 3.7 |
| 812112 | Beauty salons | 5.1 | 4.7 | 1.9 |
| 812113 | Nail salons | S | S | S |
| 81219 | Other personal care services | 4.1 | 3.4 | 3.2 |
| 812191 | Diet and weight reducing centers | 8.5 | 4.6 | 6.3 |
| 812199 | All other personal care services | 5.0 | 4.6 | 3.6 |
| 8122 | Death care services | 2.8 | 3.1 | 1.0 |
| 81221 | Funeral homes and funeral services | 4.2 | 4.7 | 1.4 |
| 81222 | Cemeteries and crematories | 3.1 | 3.2 | 0.7 |
| 8123 | Drycleaning and laundry services. | 3.9 | 3.3 | 1.6 |
| 81231 | Coin-operated laundries and drycleaners ....... | 3.2 | 4.1 | 2.7 |
| 81232 | Drycleaning and laundry services (except coin-operated) | 10.9 | 8.3 | 4.8 |
| 81233 | Linen and uniform supply | 3.0 | 3.4 | 0.7 |
| 812331 | Linen supply .. | 4.9 | 4.8 | 1.2 |
| 812332 | Industrial launderers | 3.8 | 4.4 | 0.7 |
| 8129 | Other personal services . | 3.3 | 3.2 | 1.3 |
| 81291 | Pet care (except veterinary) services . | 8.2 | 6.1 | 11.7 |
| 81292 | Photofinishing ........... | 4.3 | 4.2 | 2.1 |
| 81293 | Parking lots and garages | 5.4 | 6.1 | 1.5 |
| 81299 | All other personal services ............................................... | 5.6 | 5.5 | 2.7 |

See footnotes at end of table.

Table A-10.3. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Coefficients of Variation for Total Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005-Con.
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| NAICS code | Kind of business | Coefficient of variation |  | Standard error |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2005/2004 |
| 813 | Religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations) | 1.2 | 1.5 | 0.5 |
| 8132 | Grantmaking and giving services | 3.3 | 3.3 | 0.7 |
| 8133 | Social advocacy organizations | 5.6 | 4.9 | 1.0 |
| 8134 | Civic and social organizations ............................................. | 3.7 | 3.2 | 1.0 |
| 8139 | Business, professional, and other organizations (except labor and political organizations) | 2.0 | 2.2 | 1.2 |

S Estimate does not meet publication standards because of high sampling variability or poor response quality.
Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Table A-10.4. Other Services (Except Public Administration, Religious, Labor, and Political Organizations, and Private Households) (NAICS 81) - Estimated Coefficients of Variation for Selected Expenses and Standard Error of Percent Change for Employer Firms: 2004 and 2005
[Estimates are based on data from the 2005 Service Annual Survey and administrative data and are published as percents. Estimates for 2004 have been revised to reflect historical corrections to individual responses]

| Kind of business | Coefficient of variation |  | Standard error$2005 / 2004$ |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |
| Operating Expenses |  |  |  |
| Total | 1.3 | 1.3 | 0.5 |
| Personnel costs | 1.6 | 1.6 | 0.4 |
| Gross annual payroll | 1.6 | 1.6 | 0.4 |
| Employer's cost for fringe benefits | 2.0 | 2.0 | 0.5 |
| Temporary staff and leased employee expense | 5.3 | 4.7 | 1.8 |
| Expensed materials, parts and supplies (not for resale) | 2.2 | 2.1 | 0.6 |
| Expensed equipment | 5.0 | 5.2 | 2.8 |
| Expensed purchase of other materials, parts, and supplies . | 2.4 | 2.2 | 0.7 |
| Expensed purchased services | 2.0 | 2.0 | 0.8 |
| Expensed purchases of software | 4.4 | 5.1 | 2.7 |
| Purchased electricity and fuels (except motor fuels) | 2.4 | 2.2 | 1.4 |
| Lease and rental payments | 2.4 | 2.2 | 0.7 |
| Purchased repair and maintenance | 2.1 | 3.5 | 2.7 |
| Purchased advertising and promotional services | 3.2 | 2.7 | 1.3 |
| Other operating expenses ........ | 1.9 | 2.0 | 0.5 |
| Contributions, gifts, and grants paid | 3.5 | 3.4 | 1.0 |
| Depreciation and amortization charges | 1.7 | 1.7 | 1.0 |
| Governmental taxes and license fees | 2.2 | 2.5 | 1.0 |
| All other operating expenses ................................................................... | 2.2 | 2.0 | 0.7 |

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

## Appendix B. Sample Design and Estimation Procedures

A new sample was introduced with the 2005 Service Annual Survey (SAS). The new sample was designed to produce estimates based on the 2002 North American Industry Classification System (NAICS). This section describes the design, selection, and estimation procedures for the new sample. For descriptions of prior samples, see the Service Annual Survey publications.

## Sampling Frame

The sampling frame used for the Service Annual Survey (SAS) has two types of sampling units represented: Employer Identification Numbers (EINs) and large, multiple-establishment firms. Both sampling units represent clusters of one or more establishments owned or controlled by the same firm. The information used to create these sampling units was extracted from data collected as part of the 2002 Economic Census and from establishment records contained on the Census Bureau's Business Register as updated to December 2004. The next few paragraphs give details about the Business Register; the distinction between firms, EINs, and establishments; and the construction of the sampling units. Though important, they are not essential to understanding the basic sample design and readers may continue to the
Stratification, Sampling Rates, and Allocation section.
The Business Register is a multi-relational database that contains a record for each known establishment that is located in the United States or one of its territories and has paid employees. An establishment is a single physical location where business transactions take place and for which payroll and employment records are kept. Groups of one or more establishments under common ownership or control are firms. A single-unit firm owns or operates only one establishment. A multiunit firm owns or operates two or more establishments. The treatment of establishments on the Business Register differs according to whether the establishment is part of a single-unit or multiunit firm. In particular, the structure of an establishment's primary identifier on the Business Register differs depending on whether it is owned by a single-unit firm or by a multiunit firm.

A single-unit firm's primary identifier is its EIN. The Internal Revenue Service (IRS) issues the EIN, and the firm uses it as an identifier to report social security payments
for its employees under the Federal Insurance Contributions Act (FICA). The same act requires all employer firms to use EINs. Each employer firm is associated with at least one EIN and only one firm can use a given EIN. Because a single-unit firm has only one establishment, there is a one-to-one relationship between the firm and the EIN. Thus the firm, the EIN, and the establishment all reference the same physical location and all three terms can be used interchangeably and unambiguously when referring to a single-unit firm.

For multiunit firms however, a different structure connects the firm with its establishments via the EIN. Essentially a multiunit firm is associated with a cluster of one or more EINs and EINs are associated with one or more establishments. A multiunit firm consists of at least two establishments. Each firm is associated with at least one EIN and only one firm can use a given EIN. However, one multiunit firm may have several EINs. Similarly, there is a one-to-many relationship between EINs and establishments. Each EIN can be associated with many establishments but each establishment is associated with only one EIN. Because of the possibility of one-to-many relationships, we must distinguish between the firm, its EINs, and its establishments. The multiunit firm that owns or controls a particular establishment is identified on the Business Register by way of the establishment's primary identifier.

The primary identifier of an establishment owned by a multiunit firm consists of a unique combination of an alpha number and a plant number. The alpha number identifies the multiunit firm, and the plant number identifies a particular establishment within that firm. All establishments owned or controlled by the same multiunit firm have the same alpha number. Different multiunit firms have different alpha numbers, and different establishments within the same multiunit firm have different plant numbers. The Census Bureau assigns both the alpha number to the multiunit firm and plant numbers to the corresponding establishments based on the results of the quinquennial economic census and the annual Company Organization Survey.

To create the sampling frame, we extract the records for all establishments located in the United States and classified in select service sectors as defined by the 2002 NAICS. For
these establishments, we extract revenue, payroll, employment, name and address information, as well as primary identifiers and, for establishments owned by multiunit firms, associated EINs.

To create the sampling units for multiunit firms, we aggregate the economic data of the establishments owned by these firms to an EIN level by tabulating the establishment data for all service establishments associated with the same EIN. Similarly we aggregate the data to a multiunit firm level by tabulating the establishment data for all service establishments associated with the same alpha number. No aggregation is necessary to put single-unit establishment information on an EIN basis or a firm basis. Thus, the sampling units created for single-unit firms simultaneously represent establishment, EIN, and firm information. In summary, the sampling frame is a complex amalgam of establishments, EINs, and firms.

## Stratification, Sampling Rates, and Allocation

The primary stratification of the sampling frame is by industry group based on the detail required for publication. We further stratify the sampling units within industry group by a measure of size (substratify) related to their annual revenue. Sampling units expected to have a large effect on the precision of the estimates are selected "with certainty." This means they are sure to be selected and will represent only themselves (i.e., have a selection probability of 1 and a sampling weight of 1 ). Within each industry stratum, we determine a substratum boundary (or cutoff) that divides the certainty units from the noncertainty units. We base these cutoffs on a statistical analysis of data from the 2002 Economic Census. Accordingly, these values are on a 2002 revenue basis. We also used this analysis to determine the number of size substrata for each industry stratum and to set preliminary sampling rates needed to achieve specified sampling variability constraints on revenue estimates for different industry groups. The size substrata and sampling rates are later updated through analysis of the sampling frame.

## Sample Selection

The first step in the sample selection identified firms selected with certainty: the estimated annual revenue of the firm was greater than the corresponding certainty cutoff.

All firms not selected with certainty were subjected to sampling on an EIN basis. If a firm had more than one EIN, we treated each of its EINs as a separate sampling unit. To be eligible for the initial sampling, an EIN had to
have nonzero payroll in 2003. The EINs were stratified according to their major industry and their estimated revenue (on a 2002 basis). Within each noncertainty stratum, a simple random sample of EINs was selected without replacement.

## Sample Maintenance

Periodically, we update the sample to represent new EINs appearing on the Business Register. These new EINs, called births, are EINs recently assigned by the IRS on the latest available IRS mailing list for FICA taxpayers and assigned an industry classification (if possible) by the Social Security Administration (SSA).

The EIN births are sampled on a quarterly basis using a two-phase selection procedure. To be eligible for selection, a birth must either have no industry classification or be classified in an industry within the scope of SAS, the Annual Wholesale Trade Survey (AWTS), or the Annual Retail Trade Survey (ARTS), and it must meet certain criteria regarding its number of paid employees or quarterly payroll. In the first phase, births are stratified by broad industry groups and a measure of size based on quarterly payroll. A relatively large sample is selected using equal probability systematic sampling. The selected births are canvassed to obtain a more reliable measure of size, consisting of sales in 2 recent months, company affiliation information, and a new or more detailed industry classification code. Births that haven't returned their questionnaire after 30 days are contacted by telephone.

Using this more reliable information, the selected births from the first phase are subjected to probability proportional-to-size sampling with overall probabilities equivalent to those used in drawing the initial SAS, AWTS, and ARTS samples from the December 2004 Business Register. Because of the time it takes for a new employer firm to acquire an EIN from the IRS, and because of the time needed to accomplish the two-phase birth-selection procedure, births are added to the sample approximately 9 months after they begin operation.

The births that are selected in the quarterly birth-selection procedure in November of the survey year are included in the initial mailing of the SAS questionnaires in January of the following year. To better represent all EIN births in the reference year, and specifically to account for the time it takes to identify and select new EINs, we add births to the SAS sample that are selected in February, May, and August the year following the reference year. We mail survey forms to these births in June and August to supplement the initial survey mailing.

To be eligible for the sample canvass and tabulation, an EIN selected in the noncertainty sampling operations must meet both of the following requirements:

- It must be on the latest available IRS mailing list for FICA taxpayers from the previous quarter.
- It must have been selected from the Business Register in either the initial sampling or during the quarterly birth-selection procedure.

If a firm was selected with certainty and had more than one establishment at the time of sampling, any new establishments that the firm acquires, even if under new or different EINs, are included in the sample with certainty. However, if a single-unit firm was selected with certainty, only future establishments associated with that firm's originally-selected EIN are included in the sample with certainty; any new EINs that might later be associated with that firm are subjected to sampling through the quarterly birth-selection procedure.

EINs selected into the sample with certainty are not dropped from canvass and tabulation if they are no longer on the IRS mailing list. Rather, the firm that used the EIN is contacted, and if a successor EIN is found, it is added to the survey. For both inactive and reactivated EINs, data are tabulated for only the portion of the reference year that these EINs reported payroll to the IRS.

## Estimation Method

The current sample is introduced with the 2005 SAS to compute estimates based on the 2002 North American Industry Classification System (NAICS). This new sample replaces one that was designed to produce estimates based on the 1997 NAICS. For more information on the NAICS industries covered by the 2005 SAS, see the Coverage section.

Totals estimated from this sample survey are computed as the sum of weighted data (reported and imputed) for all selected sampling units that meet the tabulation criteria given in the Sample Maintenance section. The weight for a given sampling unit is the reciprocal of its probability of selection into the sample. The sample-based estimated totals are then adjusted to the 2002 Economic Census using the procedure described below.

For industries affected by the change from 1997 to 2002 NAICS, published census-adjusted revenue estimates for 1998 through 2004 from the prior sample are restated on a 2002 NAICS basis, using revenue distributions from the

2002 Economic Census that link the two sets of classification codes. Of particular note, the estimates for Sector 51 (Information) are revised due to the creation of new industries for Internet publishing and broadcasting and Web search portals. For industries not affected by the change from 1997 to 2002 NAICS, there is no need to restate the published census-adjusted revenue estimates from the prior sample.

Revenue estimates for 2005 from the current sample are adjusted to the 2002 Economic Census by linking these estimates to the published census-adjusted estimates from the prior sample, after historical corrections are made to data from 1998 through 2004. The linking is performed by multiplying the sample-based revenue estimate for a given detailed industry, which is generally defined by a 6-digit NAICS code, by a ratio. The numerator and denominator of the ratio are as follows:

- The numerator is the 2004 published census-adjusted revenue estimate of the industry on a 2002 NAICS basis from the prior sample.
- The denominator is the 2004 revenue estimate of the industry on a 2002 NAICS basis from the current sample.

For data items other than revenue, such as total expenses and other revenue items, a similar method is used to adjust the estimates for 2004 and 2005 from the current sample to the 2002 Economic Census, by linking these estimates to those from the prior sample. First, the ratio described above is applied to the 2004 and 2005 sample-based estimates for the given detailed industry. Then, the difference between the 2004 census-adjusted estimate from the current sample and the 2004 published censusadjusted estimate from the prior sample is taken into account by applying a second ratio to the published censusadjusted estimates for 1998 through 2003 from the prior sample. The numerator and denominator of the second ratio are as follows:

- The numerator is the 2004 census-adjusted estimate for the industry on a 2002 NAICS basis from the current sample.
- The denominator is the 2004 published censusadjusted estimate for the industry on a 2002 NAICS basis from the prior sample.

Total estimates at 2-, 3-, 4-, and 5-digit NAICS levels are computed by summing the census-adjusted totals for the appropriate detailed industries comprising the aggregate.

Year-to-year change estimates are computed using the appropriate census-adjusted totals for the industry and time period.

Note that estimates for the following Truck Transportation (NAICS 484) data items are produced directly from the sample, without adjustment to census results:

- Inventories of Revenue Generating Equipment by Type of Carrier;
- Number of Truck Miles.


## Appendix C. Report Forms

With the introduction of NAICS, we are producing different forms for many of the industries covered in SAS. We are using a programmable printing process, which imprints specific instructions for each industry. Since there are over 250 different versions of the 2005 SAS forms, we cannot
include printed examples for this publication. We do have the vast majority of the forms displayed on the Internet. The following URL contains examples of the SAS forms used in the 2005 survey:
www.census.gov/econ/www/servmenu.html.


[^0]:    See footnotes at end of table.

[^1]:    See footnotes at end of table

[^2]:    See footnotes at end of table.

[^3]:    See footnotes at end of table.

[^4]:    See footnotes at end of table.

[^5]:    S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

[^6]:    See footnotes at end of table.

[^7]:    Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.17 provides estimated measures of sampling variability.

[^8]:    See footnotes at end of table.

[^9]:    See footnotes at end of table.

[^10]:    S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

[^11]:    See footnotes at end of table.

[^12]:    Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-9.5 provides estimated measures of sampling variability.

[^13]:    See footnotes at end of table.

[^14]:    Note: Estimates cover only taxable firms for NAICS 811 (repair and maintenance) and NAICS 812 (personal and laundry services), only tax-exempt firms for NAICS 813 (religious, grantmaking, civic, professional, and similar organizations (except religious, labor, and political organizations)), and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-10.2 provides estimated measures of sampling variability (coefficients of variation).

[^15]:    S Estimate does not meet publication standards because of high sampling variability or poor response quality.

[^16]:    See footnotes at end of table.

[^17]:    See footnotes at end of table.

[^18]:    See footnotes at end of table.

[^19]:    S Estimate does not meet publication standards because of high sampling variability or poor response quality.

[^20]:    S Estimate does not meet publication standards because of high sampling variability or poor response quality.

[^21]:    S Estimate does not meet publication standards because of high sampling variability or poor response quality.

[^22]:    S Estimate does not meet publication standards because of high sampling variability or poor response quality.

[^23]:    See footnotes at end of table.

[^24]:    See footnotes at end of table.

[^25]:    X Not applicable.

[^26]:    Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this

