

Department of State Directorate of Defense Trade Controls

Mal Zerden



Objectives

- Explain role of Dept. of State and DDTC in regulating exports
- Review legislation and regulations
- Understand what the USML covers
- Explain purpose of controls and country policies



Objectives

- Explain the Commodity Jurisdiction process
- Explain different types of licenses
- Define terminology
- Review some exemptions
- Understand Compliance and Penalties



Foreign Policy Objectives

- Support allies in mutual foreign policy and national security goals
- Promote interoperability with allies
- Keep defense technology out of the hands of adversaries



Agency Roles

- State Department
- Commerce Department
- Homeland Security (CBP/ICE)
- Justice Department (ATF)
- Department of Defense
 - DTSA, Armed Services, DSS





DDTC Mission Statement

Advance national security objectives and U.S. foreign policy goals through timely enforcement of defense trade controls and the formulation of defense trade policy



DDTC Mission

Administer and Enforce AECA and ITAR

 Control the Export and Temporary import of Defense Articles and Services in Furtherance of U.S. Foreign Policy and National Security



Laws & Regulations

- Arms Export Control Act (AECA)
- International Traffic in Arms Regulations (ITAR)
 - 22 CFR Parts 120-130



Arms Export Control Act (AECA)

- Controls Exports/Imports of Defense Articles & Services
- Establishes Munitions List
- Mandates Registration of Manufacturers and Exporters
- Mandates Registration/Licensing of Brokers



Arms Export Control Act (AECA)

- Broad Authority of the Directorate to Approve, Deny, Suspend, Revoke and Halt Shipments from U.S. Ports
- Congressional Oversight 36(c), 36(d) and 36(f)
- End Use and Retransfer Assurances



Arms Export Control Act (AECA)

- Require Monitoring/Reporting Fees,
 Contributions, and Commissions
- Confirm Bona Fides of End Use and Users
- Establishes Fines and Penalties
- Foundation of Regulatory Process



International Traffic in Arms Regulations (ITAR)

- 22 CFR Part 120 130
- Implements AECA
- Regulations for export of USML articles
- Contains the USML designates defense articles/services subject to Department of State export jurisdiction
- Compliance and Enforcement -Violations & Penalties

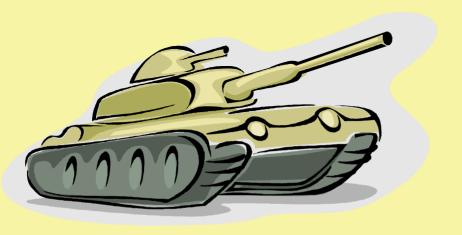


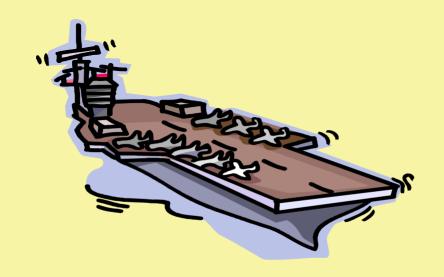
Delegation of Authority

- President of the United States
- Secretary of State
- Undersecretary for Arms Control and International Security
- Assistant Secretary for Political Military Affairs
- Deputy Assistant Secretary for Defense Trade Controls
- Managing Director of Defense Trade Controls



US Munitions List









U.S. Munitions List - 121

- Designates articles, services, and related technical data as defense articles and defense services subject to Department of State export approval
- Items preceded by an asterisk are designated as "significant military equipment" (SME)



U.S. Munitions List - 121.1

- I Firearms
- II Guns and Armament (over .50 cal)
- III Ammunition/Ordnance
- IV Launch Vehicles, Guided Missiles, Rockets, Torpedoes, Bombs, Mines
- V Explosives and Energetic Materials, Propellants, Incendiary Agents







Commodity Jurisdiction (CJ)

- Purpose of CJ
- Policy criteria
- Process





Commodity Jurisdiction 120.4

Purpose

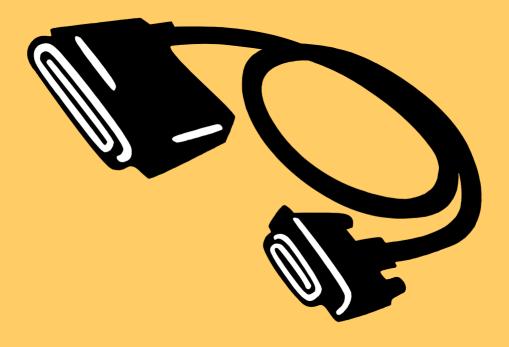
To make a determination as to whether an article is considered to be a defense article covered by the USML













Designating/Determining Defense Articles - 120.3

- Policy criteria
 - specifically designed or modified for military application
 - does not have predominant civil application
 - does not have performance equivalent to an article used for civil application



Designating/Determining Defense Articles - 120.3

- Policy criteria
 - specifically designed, developed, configured, adapted, or modified for military application AND HAS
 - significant military or intelligence applicability such that ITAR control is necessary



Commodity Jurisdiction

Process

- Registration is not required prior to submission of a CJ
- Request submitted by letter
- Request reviewed by CJ officer
- Case staffed to DOC and DOD
- Replies received and analyzed by CJ officer



Commodity Jurisdiction

- If disagreement CJ officer reconciles positions or if he can't
- Escalation of decision making
- Decision made
- Determination reply letter to requestor



Registration - 122.1

- Any person who engages in the U.S. in the business of either manufacturing or exporting defense articles or furnishing defense services is required to register with the Directorate of Defense Trade Controls
- Manufacturers who do not engage in exporting must nevertheless register



Definitions

- Export 120.17
- Defense Article 120.6
- Significant Military Equipment 120.7
- Technical Data 120.10
- Defense Service 120.9



Purpose of Controls

- Foreign Policy
- National Security
- Human Rights
- Regional Stability
- Proliferation





Country Licensing Policies





Prohibited Destinations 126.1





DDTC ORGANIZATION

Deputy Assistant Secretary
Directorate of Defense Trade Controls

Managing Director
Directorate of Defense Trade Controls

Office of Defense Trade Controls Management (PM/DTCM)

Office of Defense Trade Controls Licensing (PM/DTCL)

Office of Defense Trade Controls Compliance (PM/DTCC)

Office of Defense Trade Controls Policy (PM/DTCP)



Office of Defense Trade Controls Licensing

Military Vehicle & Naval Vessel Division

Aircraft Division

Space & Missile Division

Electronic Systems
Division

Firearms Team



License Review Statistics

- Over 70,000 cases received in 2006
- Aproximately 8% increase each year
- Approximately 40 officers in licensing office plus administrative staff



Application Process





Application Process





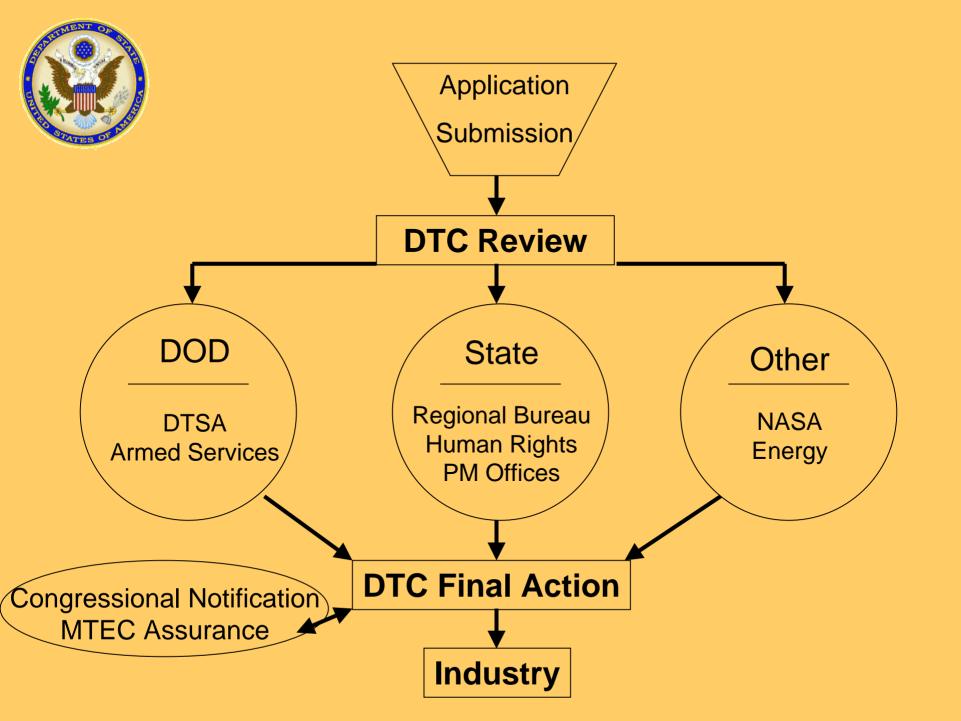
DTRADE

- DDTC's Automated Export Licensing System
 - DSP 5, 61, 73
 - soon to accept amendments
 - eventually will include TA/MA/DA/GC
 - cases reviewed by DDTC's computer system



DTRADE

- rejected if submission isn't properly completed
- automatically assigned by USML
 Category
- assigned to Division Chief
- Division Chief reviews and assigns to LO's





Congressional Notification

- 30 calendar days notice
- Manufacture abroad of SME
- Major Defense Equipment \$14 million or more
- Defense articles/services \$50 million or more
- Firearms \$1 million or more







Definition - 120.19

 "the transfer of defense articles or defense services to an end use, end user or destination not previously authorized"



All reexports/retransfers require prior approval from DDTC pursuant to the ITAR

- new end-use
- new end-user
- new destination



- submit written request to DDTC (submit through U.S. exporter if possible)
- provide previous authorization evidence (e.g. license #)
- describe defense article, quantity, value



- describe new end-user
- describe new end-use
- provide any other details of transaction



Provide Appropriate Documentation

- Purchase Order or Signed Contract
- DSP-83
- Descriptive Literature
- Part 126.13 Statement



DDTC will provide written reply



Reexport Exemption

ITAR 123.9(e) allows re-export/retransfer without prior written approval:

- US origin components
- Incorporated into a foreign defense article
- For government of NATO country,
 Australia or Japan



Reexport Exemption

Conditions:

- US origin components were previously authorized for export
- US origin components are not:
 - SME
 - MTCR items
 - Of a value triggering congressional notification



Reexport Exemption

Reporting Requirement:

- Written notification to DDTC within 30 days' of reexport
- Specify articles re-exported and recipient government



Summary

- Reexports/retransfers require prior approval
- Approval will be a letter from DDTC (unless the exemption applies)



Compliance & Enforcement





Office of Defense Trade Controls Compliance

- Registration
- Watchlist
- End-use checks
- Audits of U.S. companies



- Support Licensing Office with intelligence
- Liaison with Customs (ICE) & FBI
- Work with US attorneys on court cases involving violations of AECA



Responsibilities

 Licensees are responsible for acts of their employees, agents, and all authorized persons to whom possession of licenses and/or licensed articles have been entrusted regarding use, operation, possession, transportation, and handling



Violations

- Unlawful to import/export or to attempt to import/export any defense articles / technical data or furnish any defense service without a license or other approval from the US Dept. of State
- Unlawful to violate any of the terms and conditions of the ITAR



Violations

- Unlawful to make a false statement or misrepresent on export/import documentation
 - Purchase order
 - Foreign import certificate
 - Bill of lading
 - Nontransfer and use certificate



Penalties



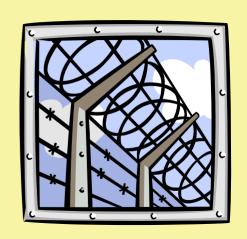


Penalties

- Any person who willfully violates a provision of the ITAR may be subject to fine, imprisonment, or both
- Person and company may be prohibited from participating directly or indirectly in the export of defense articles, technical data, or services



Penalties



- Criminal penalty
 - each violation a fine of up to \$1,000,000, or imprisonment up to 10 years, or both
- Civil penalty
 - each violation a fine of not more than \$500,000



Voluntary Disclosure - 127.12

- Strongly encouraged if company discovers a violation
- Could be considered a mitigating factor in determining penalties
- must be made <u>prior</u> to USG awareness and inquiry into the activity



QUESTIONS

