United States and States

1997

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EC97A95A-US(RV)

1997 Economic Census

Auxiliaries, Excluding Corporate, Subsidiary, and Regional Managing Offices

Geographic Area Series



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-- Not applicable for this report.

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52 Finance and Insurance 53

Real Estate and Rental and Leasing 54 Professional, Scientific, and Technical Services

55 Management of Companies and Enterprises 56 Administrative and Support and Waste

Management and Remediation Services

61 **Educational Services**

Health Care and Social Assistance 62

Arts. Entertainment, and Recreation 71

72 Accommodation and Foodservices

Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

- A Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
- N Not available or not comparable.
- Q Revenue not collected at this level of detail for multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- X Not applicable.
- Y Disclosure withheld because of insufficient
 - coverage of merchandise lines.
- Z Less than half the unit shown.
- a 0 to 19 employees.
- b 20 to 99 employees.
- c 100 to 249 employees.
- e 250 to 499 employees.
- f 500 to 999 employees.
- g 1,000 to 2,499 employees.
- h 2,500 to 4,999 employees.
- i 5,000 to 9,999 employees.
- j 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- I 50,000 to 99,999 employees.
- m 100,000 employees or more.
- p 10 to 19 percent estimated.
- q 20 to 29 percent estimated.
- r Revised.
- s Sampling error exceeds 40 percent.
- nec Not elsewhere classified.
- nsk Not specified by kind.
- Represents zero (page image/print only).
- (CC) Consolidated city.
- (IC) Independent city.

1997 ECONOMIC CENSUS INTRODUCTION 3

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Auxiliaries

SCOPE

The Auxiliary (Excluding Corporate, Subsidiary, and Regional Managing Offices) sector (sector 95) includes establishments with payroll primarily engaged in providing services to one or more establishments of the same enterprise. These establishments generally do not produce any products nor provide services for customers outside the enterprise, but may do so as a secondary activity.

GENERAL

A list of reports that provide statistics on Sector 95 follows.

Geographic area report. There will be one report for the United States and all states, including the District of Columbia. The report presents statistics on the number of establishments, sales, payroll, and employment for the United States and each state.

Miscellaneous subjects report. This report presents data on a variety of industry-specific questions. Examples include sales by type, billings by type, sources of research and development funds, and employment by type of activity. Some subjects are only applicable for a limited number of activity types (e.g., source of research and development funds).

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Codes) no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments by type of activity is not considered a disclosure; therefore, this information may be released even though other information is withheld.

1997 ECONOMIC CENSUS AUXILIARIES 5

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	UNITED STATES					
484	Auxiliaries, exc corp, subsidiary, & regional managing offices	r 12 930 1 084	r 11 275 968 199 850	'33 114 319 947 158	r 8 433 810 231 059	'792 370 29 788
4931 514210 5411	Truck transportation Warehousing & storage Data processing services Legal services	4 800 387 68	4 897 584 D D 201 410	8 810 858 1 806 887 98 323	2 122 852 469 391 25 772	332 470 40 953 1 260
5412 5417 5418 5613	Accounting, tax return prep, bookkeeping, & payroll services	1 285 1 048 409 196	728 053 260 676 19 870	2 194 954 13 185 456 954 379 300 550	550 034 3 515 343 218 682 76 900	48 139 182 077 16 917 6 456
56161 5617 811 949999	Employment services Investigation, guard, & armored car services Services to buildings & dwellings Repair & maintenance Other auxiliary establishments	76 76 712 2 819	19 870 D D 143 392 2 871 429	49 043 51 545 900 469 3 814 697	10 343 14 643 224 511 974 280	1 355 1 823 24 145 106 987
	ALABAMA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	145	D	235 240	58 278	8 833
484 4931 514210 5411 5412	Truck transportation Warehousing & storage Data processing services Legal services Accounting, tax return prep, bookkeeping, & payroll services	12 58 5 1 14	D D D D	8 138 120 424 D D 3 637	2 027 27 289 D D 870	271 5 430 9 a 89
5417 5418 5613 56161 5617	Scientific research & development services Advertising & related services Employment services Investigation, guard, & armored car services Services to buildings & dwellings	3 - 2 - 1	D - D - D D	D - D - D	D - D - D	c - a - a
811 949999	Repair & maintenance Other auxiliary establishments ALASKA	14 35	D D	17 894 22 865	4 406 6 683	693 529
	Auxiliaries, exc corp, subsidiary, & regional managing offices	23	D	8 602	2 106	606
484 4931 514210 5411 5412	Truck transportation Warehousing & storage Data processing services Legal services Accounting, tax return prep, bookkeeping, & payroll services	2 9 1 - 1	D D D	D 2 632 D - D	D 639 D - D	a 80 a - e
5417 5418 5613 56161 5617	Scientific research & development services Advertising & related services Employment services Investigation, guard, & armored car services Services to buildings & dwellings	- - - -	- - - -	- - - -	- - - -	- - - -
811 949999	Repair & maintenance Other auxiliary establishments	3 7	D -	D 2 109	D 457	a 47
	ARIZONA					
484	Auxiliaries, exc corp, subsidiary, & regional managing offices	^r 209	r 32 695	r346 293	' 83 163 2 836	r10 664
4931 514210 5411 5412	Truck transportation Warehousing & storage Data processing services Legal services Accounting, tax return prep, bookkeeping, & payroll services	18 72 6 - 21	7 678 - D	12 578 144 323 33 546 - 33 503	2 836 34 811 7 722 - 8 086	393 4 822 904 - 1 210
5417 5418 5613 56161	Scientific research & development services Advertising & related services Employment services Investigation, guard, & armored car services	18 14 4 2	D D D	74 641 22 046 614 D	19 170 4 222 145 D	1 324 842 35 a
5617 811 949999	Services to buildings & dwellings Repair & maintenance Other auxiliary establishments	17 37		5 920 D	1 429 D	176 f
	ARKANSAS					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	147	15 330	265 423	61 716	10 001
484 4931 514210 5411 5412	Truck transportation Warehousing & storage Data processing services Legal services Accounting, tax return prep, bookkeeping, & payroll services	16 56 3 - 17	D D D	41 744 125 159 D - 57 189	10 064 28 536 D - 12 993	1 064 5 849 C - 1 472
5417 5418 5613	Scientific research & development services	5 2 2	_ D D	2 858 D D	708 D D	82 b
56161 5617 811 949999	Investigation, guard, & armored car services Services to buildings & dwellings Repair & maintenance Other auxiliary establishments	_ _ 18 28	_ _ D 452	10 506 15 048	2 510 3 488	413 760
	CALIFORNIA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	1 500	772 739	3 826 457	877 876	73 168
484 4931 514210 5411 5412	Truck transportation Warehousing & storage Data processing services Legal services Accounting, tax return prep, bookkeeping, & payroll services	153 586 38 12 120	17 663 215 700 D D 4 551	93 397 1 144 980 62 615 17 397 164 224	20 785 284 351 15 229 4 424 38 547	2 923 34 046 1 407 197 3 080

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	CALIFORNIA—Con.					
5417	Scientific research & development services	123	128 440	1 513 363	298 359	14 659
5418	Advertising & related services	59	D	160 373 38 270	45 190	2 504
5613 56161	Employment services Investigation, guard, & armored car services	20	D	D	8 787 D	392 e
5617 811	Services to buildings & dwellings	13 68	D 6 282	D 182 119	D 48 441	3 510
949999	Other auxiliary establishments	306	228 208	441 571	111 746	10 032
	COLORADO					
	Auxiliaries, exc corp, subsidiary, & regional	920	100 507	FOC 575	100 047	11 144
404	managing offices	239	106 537	506 575	129 047	11 144
484 4931	Truck transportation	21 77	D 8 536	16 832 124 126	4 213 30 096	659 4 956
514210 5411	Data processing services	4	D D	6 455 D	1 883 D	195 a
5412	Accounting, tax return prep, bookkeeping, & payroll services	19	D	31 201	8 725	516
5417 5418	Scientific research & development services	24 20	5 555 D	175 099 D	56 674 D	2 508 f
5613 56161	Employment services	1 1	D D	D D	D D	a a
5617 811	Services to buildings & dwellings Repair & maintenance	i 1 13	D 9 006	D 15 550	D 3 516	a 424
949999	Other auxiliary establishments	57	D D	13 330 D	3 310 D	g 9
	CONNECTICUT					
	Auxiliaries, exc corp, subsidiary, & regional					
	managing offices	154	55 747	599 817	155 158	12 255
484 4931	Truck transportation	10 54	D D	21 501 161 660	4 843 41 486	479 5 863
514210 5411	Data processing services Legal services	7	_ D	39 850 D	10 024 D	714 b
5412	Accounting, tax return prep, bookkeeping, & payroll services	19	D D	45 536	13 493	572
5417	Scientific research & development services	17	D	196 957	45 781	2 775
5418 5613	Advertising & related services	3 2	D D	D D	D D	c b
56161 5617	Investigation, guard, & armored car services	_ _				
811 949999	Repair & maintenance Other auxiliary establishments	9 32	2 819	7 978 90 473	1 314 27 946	274 1 247
	DELAWARE					
	Auxiliaries, exc corp, subsidiary, & regional					
	managing offices	53	93 104	371 662	103 611	5 710
484 4931	Truck transportation Warehousing & storage	8 11	D 4 863	6 200 9 300	1 298 2 779	115 555
514210	Data processing services	1	D D	9 300 D	2 779 D	C C
5411 5412	Legal services	8	D	23 974	4 252	234
5417	Scientific research & development services	9	D	309 764	88 441	4 351
5418 5613	Advertising & related services				_	
56161 5617	Investigation, guard, & armored car services	_ 1	_ D	_ D	_ D	_ a
811 949999	Repair & maintenance Other auxiliary establishments	3 12	D D	D D	D D	b c
						-
	DISTRICT OF COLUMBIA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	74	D	296 051	78 804	4 901
484	Truck transportation	1	D	D	D	_ a
4931 514210	Warehousing & storage	6	D	17 081 D	4 236 D	1 058 a
5411 5412	Legal services	11 –		7 890	2 195	68
5417	Scientific research & development services	1	D	D	D	a
5418 5613	Advertising & related services	4	_ D	7 475 D	2 132 D	85 a
56161 5617	Investigation, guard, & armored car services			=]	= =
811 949999	Repair & maintenance Other auxiliary establishments	3 46	_ D	1 012 261 510	245 69 740	32 3 646
949999		40		201 510	69 740	3 040
	FLORIDA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	578	637 129	726 035	180 860	25 109
484	Truck transportation	37	D D	45 973	11 141	2 228
4931 514210	Warehousing & storage	231 30	344 168 D	300 238 57 743	72 207 15 263	12 581 1 278
5411 5412	Legal services	2 64	D 1 024	D 72 456	D 19 246	e 2 488
5417	Scientific research & development services	28	2 752	66 644	18 466	1 189
5418 5613	Advertising & related services	11 18	D	8 460 47 673	1 999 12 198	257 1 302
56161 5617	Investigation, guard, & armored car services	3 2	D	11 190 D	2 986 D	398 b
811	Repair & maintenance	38	1 083	18 984 D	4 628 D	676
949999	Other auxiliary establishments	114	ı D	ט	ı D	l g

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	GEORGIA		, ,			<u> </u>
	Auxiliaries, exc corp, subsidiary, & regional					
10.1	managing offices	464	490 336	860 109	205 131	27 699
484 4931	Truck transportation	23 209	813 72 993	30 455 396 434	7 052 92 960	1 348 15 721
514210 5411	Data processing services	8 3	D D	17 990 D	4 431 D	640 a
5412	Accounting, tax return prep, bookkeeping, & payroll services	48	698	82 120	17 847	1 847
5417 5418	Scientific research & development services	26	D	80 973 11 061	19 628 2 770	1 626 135
5613 56161	Employment services	10	D D	26 662 D	5 982 D	636 c
5617 811	Services to buildings & dwellings	1 29	D 1 260	D 43 875	D 11 328	b 1 647
949999	Other auxiliary establishments	98	401 266	164 060	41 584	3 904
	HAWAII					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	70	889	50 971	13 486	1 803
484 4931	Truck transportation Warehousing & storage	7 31	D D	D 23 924	D 6 693	c 914
514210	Data processing services	1	D	23 924 D	D 093	b
5411 5412	Legal services	8	_	2 412	649	84
5417 5418	Scientific research & development services	3 1	D D	D D	D D	c b
5613	Advertising & related services	2	D	D	D	b
56161 5617	Investigation, guard, & armored car services	- - 3	_		- -	
811 949999	Repair & maintenance Other auxiliary establishments	14	D	1 429 D	351 D	44 e
	IDAHO					
	Auxiliaries, exc corp, subsidiary, & regional			70.050		4 =40
484	managing offices	57 13	4 754 D	72 652 7 643	16 813 1 910	1 716 203
4931 514210	Warehousing & storage	14	D	14 108	3 347	556
5411	Data processing services	_	_	- 4 675		-
5412 5417	Accounting, tax return prep, bookkeeping, & payroll services Scientific research & development services	10	D D	4 675 2 264	1 223 557	106
5418 5613	Advertising & related services	3 1	D	D D	D D	b
56161 5617	Employment services	<u> </u>		_	_	a -
811 949999	Services to buildings & dwellings Repair & maintenance Other auxiliary establishments	2 10	D	D D	D D	a 4
949999		10		D		1
	ILLINOIS					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	592	562 345	1 982 729	543 569	37 335
484 4931	Truck transportation Warehousing & storage	45 225	D D	54 709 523 277	13 330 126 532	1 364 15 204
514210 5411	Data processing services Legal services	19	21 849 D	135 010 D	34 139 D	2 923 a
5412	Accounting, tax return prep, bookkeeping, & payroll services	52	5 127	78 363	18 379	1 628
5417 5418	Scientific research & development services	62 34	7 604 D	987 114 45 722	300 709 11 452	11 504 755
5613 56161	Employment services Investigation, guard, & armored car services	34 7 _	=	3 910	1 083	69
5617 811	Services to buildings & dwellings Repair & maintenance	3 25	D D	D 25 515	D 4 937	a 463
949999	Other auxiliary establishments	118	51 300	128 217	32 820	3 409
	INDIANA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	257	841 093	644 208	196 804	18 055
484	Truck transportation	26	5 152	18 119	4 290	527
4931 514210	Warehousing & storage Data processing services	103 12	815 365 951	253 246 24 141	60 519 5 870	10 487 1 406
5411 5412	Legal services	1 27	D D	D 17 541	D 4 354	b 530
5417	Scientific research & development services	13	D	D	D	h
5418 5613	Advertising & related services	7 4	D _	10 506 873	2 307 188	176 18
56161 5617	Investigation, guard, & armored car services	_ 1	_ D	_ D	_ D	_ a
811 949999	Repair & maintenance Other auxiliary establishments	21 42	6 613 D	13 907 D	3 289 D	416 g
	IOWA	_				
	Auxiliaries, exc corp, subsidiary, & regional					
	managing offices	158	663 496	309 121	72 368	7 801
484 4931	Truck transportation	19 52	D 658 128	10 856 97 938	2 608 21 608	337 3 538
514210 5411	Data processing services Legal services	1 -	D -	D -	D -	C -
5412	Accounting, tax return prep, bookkeeping, & payroll services	14	l D	D	D	f f

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	IOWA—Con.					
5417	Scientific research & development services	21	D	75 698	17 681	1 376
5418 5613	Advertising & related services	3 1	D D	D D	D D	b a
56161 5617	Investigation, guard, & armored car services	1 _	D _	D _	D _	a _
811 949999	Repair & maintenance Other auxiliary establishments	14 32	D D	10 469 D	2 362 D	335
949999	KANSAS	32		Б		g
	Auxiliaries, exc corp, subsidiary, & regional					
	managing offices	186	160 424	257 667	61 144	8 859
484 4931	Truck transportation	29 49	D D	15 871 117 133	3 771 27 807	490 4 429
514210 5411	Data processing services Legal services	2 2	D	D D	D D	a b
5412	Accounting, tax return prep, bookkeeping, & payroll services	26	D D	26 833	5 652	687
5417	Scientific research & development services	12	2 068	24 943	6 989	431
5418 5613	Advertising & related services Employment services	6 -	D -	21 552	5 242	429
56161 5617	Investigation, guard, & armored car services	_ 1	_ D	_ D	_ D	_ a
811 949999	Repair & maintenance Other auxiliary establishments	16 43	D D	9 404 38 271	1 969 8 778	288 2 010
	KENTUCKY		_			
	Auxiliaries, exc corp, subsidiary, & regional					
40.4	managing offices	201	145 509	315 790	77 274	10 711
484 4931	Truck transportation	14 90	D D	8 699 138 178	2 081 34 523	308 6 353
514210 5411	Data processing services	6 -	D _	23 489	5 888	684
5412	Accounting, tax return prep, bookkeeping, & payroll services	16	D	9 840	2 364	272
5417 5418	Scientific research & development services	12	D _	73 210	17 918	1 112
5613 56161	Employment services Investigation, guard, & armored car services	- 1	_ D	_ D	_ D	_ a
5617	Services to buildings & dwellings	3	D	D	D	b
811 949999	Repair & maintenance Other auxiliary establishments	8 51	520 D	9 469 51 398	2 248 11 836	222 1 682
	LOUISIANA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	163	41 866	146 900	34 586	4 791
484 4931	Truck transportation	22 66	D 1 402	14 504 46 661	3 571 11 339	452 2 196
514210 5411	Data processing services	6	D	23 763	5 060	572
5412	Accounting, tax return prep, bookkeeping, & payroll services	12	D	6 597	1 405	329
5417 5418	Scientific research & development services	6	D D	24 667	6 203	329
5613	Employment services	1 2	D	D D	D D	b a
56161 5617	Investigation, guard, & armored car services		_ D	_ D	_ D	_ b
811 949999	Repair & maintenance Other auxiliary establishments	12 34	D D	6 301 21 839	1 660 4 995	221 606
	MAINE					
	Auxiliaries, exc corp, subsidiary, & regional	46	0.001	00.762	06 507	4 100
484	managing offices	46	2 321	98 763 1 348	26 507 270	4 128
4931	Warehousing & storage	21	l D	71 941	19 231	3 321
514210 5411	Data processing services Legal services	2	D -	D -	D -	e -
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	-	6 379	1 868	193
5417 5418	Scientific research & development services		_		_	
5613 56161	Employment services	2 -	D _	D -	D -	a _
5617 811	Services to buildings & dwellings	2	D D	D D	D D	b b
949999	Other auxiliary establishments	8	Ď	2 280	417	65
	MARYLAND					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	296	25 013	662 643	168 545	15 562
484	Truck transportation	10	D 10 000	10 748	2 439	372
4931 514210	Warehousing & storage	177 12	12 882 D	297 505 128 951	68 570 44 260	8 684 2 252
5411 5412	Legal services	1 22	D D	D 50 041	D 9 377	a 643
5417	Scientific research & development services	7	D	63 131	16 403	960
5418 5613	Advertising & related services Employment services	2 5	D	D	D D	b c
56161 5617	Investigation, guard, & armored car services Services to buildings & dwellings	3	D	D	D	С
811	Repair & maintenance	9	D	27 709	6 883	a 1 121
949999	Other auxiliary establishments	47	7 968	63 530	15 816	1 214

[IIIOIddoo oi	ily establishments with payroll. Tof meaning of abbreviations and syn	ibois, see introductory to	ext. To explanation of te	illis, see Appellaix Aj		
NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	MASSACHUSETTS					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	272	136 526	796 815	207 621	17 917
484	Truck transportation	18	D 7 659	14 337	3 274	366 9 175
4931 514210	Warehousing & storage	113	7 658 D	239 155 D	57 422 D	9 1/5 e
5411 5412	Legal services	_ 28	_ D	49 049	16 610	1 237
5417	Scientific research & development services	37	19 264	320 472	89 183	4 138
5418 5613	Advertising & related services	7 3	D _	4 321 1 980	1 106 542	100 44
56161 5617	Investigation, guard, & armored car services	1 1	D D	D D	D D	a a
811 949999	Repair & maintenance Other auxiliary establishments	8 52	D	7 101 D	1 692 D	189 g
343333		32		5		9
	MICHIGAN					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	420	531 456	3 358 517	896 434	60 309
484 4931	Truck transportation Warehousing & storage	29 127	D 214 734	79 854 193 682	23 819 46 971	1 657 7 615
514210	Data processing services	24	D	80 771	21 411	2 501
5411 5412	Legal services	2 34	D 615	D 53 565	D 12 669	b 779
5417	Scientific research & development services	86	51 746	2 752 630	740 069	43 665
5418 5613	Advertising & related services	28		78 703 11 028	20 506 2 933	1 071 168
56161 5617	Investigation, guard, & armored car services	_ 2	_ D	_ D	_ D	_ a
811 949999	Repair & maintenance Other auxiliary establishments	1 <u>1</u> 71	D	6 626 99 276	1 452 26 015	170 2 608
040000		/'		33 270	20 013	2 000
	MINNESOTA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	227	63 863	528 392	128 611	13 734
484	Truck transportation	11	D 0 100	7 134	1 576	344
4931 514210	Warehousing & storage	72 9	9 432 6 718	110 814 36 413	25 826 8 491	3 805 708
5411 5412	Legal services	_ 22		30 884	8 207	983
5417	Scientific research & development services	32	D	209 521	50 977	4 091
5418 5613	Advertising & related services	13	D D	31 479 D	6 571 D	576 a
56161 5617	Investigation, guard, & armored car services	1 3	D D	D D	D D	a a
811 949999	Repair & maintenance Other auxiliary establishments	6 56	D	6 076 D	1 957 D	122 h
040000	MISSISSIPPI					"
	Auxiliaries, exc corp, subsidiary, & regional					
	managing offices	116	10 434	129 882	30 759	4 852
484 4931	Truck transportation	.8	D D	2 751	651 24 922	81 4 189
514210	Warehousing & storage	56 5	D D	103 399 D	24 922 D	4 189 C
5411 5412	Legal services	27	_ D	7 448	1 660	200
5417	Scientific research & development services	6	D	3 219	646	49
5418 5613	Advertising & related services	2 -	D -	D -	D -	b _
56161 5617	Investigation, guard, & armored car services	_ _	_			
811 949999	Repair & maintenance Other auxiliary establishments	6 6	_ D	1 289 2 519	298 331	66 34
	MISSOURI					
	Auxiliaries, exc corp, subsidiary, & regional					
	managing offices	275	57 387	364 349	88 532	10 993
484 4931	Truck transportation	23 99	D 44 076	20 965 184 317	4 787 44 537	811 6 134
514210 5411	Data processing services Legal services	9	_ D	11 830 D	3 316 D	259 a
5412	Accounting, tax return prep, bookkeeping, & payroll services	29	D	19 889	4 677	540
5417 5418	Scientific research & development services	19 10	2 673 D	39 656 35 101	9 329 9 423	837 893
5613	Employment services	4		9 432	2 091	281
56161 5617	Investigation, guard, & armored car services Services to buildings & dwellings	1	D	_ D	_ D	a
811 949999	Repair & maintenance Other auxiliary establishments	12 68	D D	8 528 D	1 951 D	245 f
	MONTANA					
	Auxiliaries, exc corp, subsidiary, & regional	25	200	40 440	2 247	202
484	managing offices	35 8	296 D	13 118 1 581	3 017	362 59
4931 514210	Warehousing & storage Data processing services	5		441	138	34
5411	Legal services	_	_			
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	-	3 039	606	68

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	MONTANA—Con.					
5417	Scientific research & development services	1	D	D	D	a
5418 5613	Advertising & related services	2 -	D -	D -	D -	a _
56161 5617	Investigation, guard, & armored car services	_	_	-	_ _	_ _
811 949999	Repair & maintenance Other auxiliary establishments	4 10	D D	273 D	58 D	17
343333		10	D	Б	D	С
	NEBRASKA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	81	31 712	81 274	21 498	3 966
484	Truck transportation	9	D	4 898	1 267	153
4931 514210	Warehousing & storage Data processing services	28 5	D D	35 906 21 255	8 796 6 608	1 848 1 258
5411 5412	Legal services	_ 9	_ D	- 6 152	1 631	_ 166
5417	Scientific research & development services	3	D	D	D	b
5418 5613	Advertising & related services	4 1	_ D	305 D	67 D	9 a
56161 5617	Investigation, guard, & armored car services Services to buildings & dwellings	- 1	_ D	_ D	_ D	_ _ a
811	Repair & maintenance	5	_	1 877	415	41
949999	Other auxiliary establishments	16	D	8 861	2 280	433
	NEVADA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	112	D	120 375	30 901	4 067
484	Truck transportation	10	D	5 014	1 073	195
4931 514210	Warehousing & storage	59 4	D D	62 415 D	15 005 D	2 673 C
5411 5412	Legal services	_ 6		7 535	1 696	_ 172
5417	Scientific research & development services		D	. 555 D	D	b
5418 5613	Advertising & related services	2 5 1	D	9 600 D	3 440 D	130 a
56161	Investigation, guard, & armored car services	i	l D	D	D	a
5617 811	Services to buildings & dwellings	1 7	D D	D 1 053	D 261	a 27
949999	Other auxiliary establishments	16	D	26 969	7 289	619
	NEW HAMPSHIRE					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	37	2 858	45 495	10 211	1 620
484	Truck transportation	6	D	3 322	725	110
4931 514210	Warehousing & storage	12	D -	28 574 696	6 216 171	1 189 27
5411 5412	Legal services	3	_ _	- 754	190	_ 19
5417	Scientific research & development services	6	_	5 851	1 396	122
5418 5613	Advertising & related services	_ 1	_ D	_ D	_ D	_ a
56161 5617	Investigation, guard, & armored car services				_ _	
811 949999	Repair & maintenance Other auxiliary establishments	2 4	D D	D 4 880	D 1 167	b 123
0.0000	, in the second			. 666		.20
	NEW JERSEY					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	440	281 965	2 772 213	754 457	46 596
484 4931	Truck transportation	19 178	D 01 245	16 875 349 426	3 707 84 223	427 13 039
514210	Warehousing & storage Data processing services	13	91 345 D	327 535	84 629	2 840
5411 5412	Legal services	3 37	D 16 494	1 613 146 962	394 38 173	31 2 333
5417	Scientific research & development services	84	119 652	1 720 834	493 851	20 594
5418 5613	Advertising & related services	10	D _	36 553 2 728	6 123 642	832 79
56161 5617	Investigation, guard, & armored car services	_ 1	_ D	_ D	_ D	_ b
811 949999	Repair & maintenance Other auxiliary establishments	19 70	D D	30 071 D	7 598 D	670
040000	, in the second	/ •		ט	5	'
	NEW MEXICO					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	50	1 094	30 721	5 970	1 262
484	Truck transportation	3	_	495	170	18
4931 514210	Warehousing & storage	13	D	3 226	793 	141
5411 5412	Legal services	1 4	D -	D 2 010	D 502	a 50
5417	Scientific research & development services	3	_	1 414	367	40
5418 5613	Advertising & related services	5 1	D D	D D	D D	b a
56161 5617	Investigation, guard, & armored car services Services to buildings & dwellings	<u> </u>		-	_ 	_
811	Repair & maintenance	4	_ _ D	360 D	91 D	9
949999	Other auxiliary establishments	16	ı D	D I	D	l f

NEW YORK	1 927 283 500 39	
HEW TORK	1 007 202 500 20	
Auxiliaries, exc corp, subsidiary, & regional managing offices		2 35 109
484 Truck transportation	36 228 8 57	7 1 108
4931 Warehousing & storage 145 3 684 514210 Data processing services 13 D	221 247 52 00 16 031 4 23	7 458
5411 Legal services	30 373 6 80 292 140 76 02	
5417 Scientific research & development services 56 116 529 5418 Advertising & related services 22 D	852 610 226 29 81 454 19 93	
5613 Employment services	29 896 10 72	
5617 Services to buildings & dwellings 4 D 811 Repair & maintenance 30 D 4000 D 0	35 734 8 82	
949999 Other auxiliary establishments	328 728 86 21	6 126
Auxiliaries, exc corp, subsidiary, & regional		
managing offices	702 830 173 86 50 322 12 49	
484 Truck transportation 36 6 974 4931 Warehousing & storage 171 298 024 514210 Data processing services 13 D	260 854 61 60 24 169 5 90	5 10 501
State Stat	1 121 27 31 556 8 63	0 36
5417 Scientific research & development services	235 447 60 91	3 386
5418 Advertising & related services 4 - 5613 Employment services 6 -	3 743 1 04 3 549 99	3 180
56161 Investigation, guard, & armored car services 3 D 5617 Services to buildings & dwellings 2 D 811 Repair & maintenance 22 -		b 0 a 3 457
949999 Other auxiliary establishments	71 661 17 92	
NORTH DAKOTA		
Auxiliaries, exc corp, subsidiary, & regional managing offices	5 052 1 31	6 175
484 Truck transportation 4 - 4931 Warehousing & storage 9 D	1 252 32 1 460 32	
514210 Data processing services - - 5411 Legal services 1 D	-	
5412 Accounting, tax return prep, bookkeeping, & payroll services 4 –	793 21	
5417 Scientific research & development services 1 D 5418 Advertising & related services - 5613 Employment services -	D - -	a
56161 Investigation, guard, & armored car services	I	
811 Repair & maintenance 3 D 949999 Other auxiliary establishments 3 D	619 19 D	3 13 b
ОНЮ		
Auxiliaries, exc corp, subsidiary, & regional managing offices	1 965 759 502 09	5 51 381
484 Truck transportation	40 361 9 53	
4931 Warehousing & storage 254 54 213 514210 Data processing services 21 D	525 508 130 99 140 155 33 30	3 4 454
5411 Legal services	D 124 221 32 39	a 3 215
5417 Scientific research & development services 59 19 670 5418 Advertising & related services 18 —	849 409 223 52 17 214 4 63	
5613 Employment services	4 053	
5617 Services to buildings & dwellings 1 D 811 Repair & maintenance 24 D	D 45 462 10 95	b 2 1 163
949999 Other auxiliary establishments	D) i
OKLAHOMA Auviliarias ava sarra subsidiary & ragional		
Auxiliaries, exc corp, subsidiary, & regional managing offices	321 500 79 48	9 450
484 Truck transportation 38 D 4931 Warehousing & storage 36 D	25 410 6 12 42 053 10 60	
514210 Data processing services 4 - 5411 Legal services - -	5 296 1 19	- -
5412 Accounting, tax return prep, bookkeeping, & payroll services 20 - 5417 Scientific research & development services 7 5 724	140 723 35 23 21 806 5 72	
5418 Advertising & related services	D	c a
56161 Investigation, guard, & armored car services – – 5617 Services to buildings & dwellings		-
811 Repair & maintenance 14 D 949999 Other auxiliary establishments 35 D	7 680 2 09 66 322 15 19	
OREGON		
Auxiliaries, exc corp, subsidiary, & regional managing offices	329 249 78 98	5 9 161
484 Truck transportation	12 920 3 34	509
4931 Warehousing & storage 71 D 514210 Data processing services 7 D	140 834 32 65 13 229 3 05	4 293
5411 Legal services	58 327 13 38	0 a 6 933

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	OREGON—Con.					
5417	Scientific research & development services	13	D	33 499	9 446	665
5418 5613	Advertising & related services	6 3	D D	D D	D D	b c
56161	Investigation, guard, & armored car services	_	_	_	_	_
5617 811	Services to buildings & dwellings	1 10	D D	D 7 091	D 1 571	236
949999	Other auxiliary establishments	36	3 149	54 398	13 710	2 043
	PENNSYLVANIA					
	Auxiliaries, exc corp, subsidiary, & regional	500	700.070	4 757 447	450.000	44.404
	managing offices	593	760 076	1 757 147	453 966	44 194
484 4931	Truck transportation	35 214	7 917 662 868	27 148 503 163	6 280 124 051	889 20 554
514210 5411	Data processing services	15	D D	12 933 D	2 832 D	214 b
5412	Accounting, tax return prep, bookkeeping, & payroll services	81	29 247	96 094	23 894	2 392
5417	Scientific research & development services	56	37 352	893 560	240 828	12 648
5418 5613	Advertising & related services	10 17	_ D	14 136 47 689	2 889 11 252	371 1 066
56161 5617	Investigation, guard, & armored car services	2	D D	D D	D D	b e
811	Repair & maintenance	27	D	16 850	3 288	513
949999	Other auxiliary establishments	122	19 455	127 773	31 836	5 191
	RHODE ISLAND					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	29	887	45 240	10 672	1 592
484		5	D	D D	D 072	b
4931	Truck transportation	10	_	32 252	7 447	1 086
514210 5411	Data processing services		_		_	
5412	Accounting, tax return prep, bookkeeping, & payroll services	5	D	1 180	301	40
5417 5418	Scientific research & development services	2	D _	D _	D -	a
5613	Employment services	_	_	_	=	_
56161 5617	Investigation, guard, & armored car services	_ 1	_ D	_ D	_ D	a a
811 949999	Repair & maintenance Other auxiliary establishments	2 4	D _	D 2 640	D 781	e 90
	SOUTH CAROLINA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	174	14 973	406 471	100 760	11 909
484	Truck transportation	16	D	6 567	1 861	314
4931 514210	Warehousing & storage	70 5	D _	186 255 7 123	44 125 1 660	7 221 135
5411 5412	Legal services	_ 16	_ D	38 239	9 657	798
5417		8	D	118 327		1 797
5418	Scientific research & development services	1	D	D	31 356 D	a
5613 56161	Employment services	2 2	D D	D D	D D	a a
5617 811	Services to buildings & dwellings	_ 12	519	21 619	4 922	675
949999	Other auxiliary establishments	42	D	28 047	7 112	956
	SOUTH DAKOTA					
	Auxiliaries, exc corp, subsidiary, & regional					
	managing offices	32	3 919	54 567	12 859	2 226
484 4931	Truck transportation	2 6	D	D 4 358	D 1 310	b 191
514210	Data processing services	4	D	4 330 D	D 1 310	e
5411 5412	Legal services	4	_ D	_ D	_ D	_ e
5417	Scientific research & development services	1	D	D	D	a
5418 5613	Advertising & related services	3 _	D _	D _	D _	b
56161	Investigation, guard, & armored car services	_	_	-	-	-
5617 811	Services to buildings & dwellings	4	D	1 354	373	47
949999	Other auxiliary establishments	8	-	25 866	6 103	1 062
	TENNESSEE					
	Auxiliaries, exc corp, subsidiary, & regional	074	101.050	410 704	06 667	16 505
40.4	managing offices	274	191 059	412 734	96 667	16 595
484 4931	Truck transportation	30 142	3 109 159 613	16 779 303 834	4 096 71 833	555 12 232
514210 5411	Data processing services	1 -	D _	D _	D -	a –
5412	Accounting, tax return prep, bookkeeping, & payroll services	25	D	27 159	5 714	674
5417	Scientific research & development services	7	D	7 987	1 956	150
5418 5613	Advertising & related services	6 3		5 197 1 382	1 253 344	316 45
56161 5617	Investigation, guard, & armored car services	_ 2	_ D	_ D	_ D	_ a
811 949999	Repair & maintenance Other auxiliary establishments	10	D	7 092 D	1 807 D	259
543333	Outer auxiliary establishilletits	. 48	, D	י ט	ט	l g

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	TEXAS					
	Auxiliaries, exc corp, subsidiary, & regional					
484	managing offices	1 094	1 068 803 3 499	2 471 378 86 954	630 245 22 955	61 412 2 437
4931 514210	Warehousing & storage Data processing services	372 30	150 386 D	567 828 193 281	135 971 51 485	23 328 4 581
5411 5412	Legal services Accounting, tax return prep, bookkeeping, & payroll services	3 93	4 586	1 970 167 494	927 42 001	21 3 515
5417	Scientific research & development services	65	27 182	726 779	194 568	10 514
5418 5613	Advertising & related services	45 21	D D	153 939 7 616	36 666 1 891	3 585 219
56161 5617	Employment services Investigation, guard, & armored car services Services to buildings & dwellings	14 4	D D	D D	D D	b c
811 949999	Repair & maintenance Other auxiliary establishments	73 291	12 114 D	211 793 348 647	54 641 87 982	5 308 7 642
	UTAH					
	Auxiliaries, exc corp, subsidiary, & regional					
484	managing offices Truck transportation	111 10	67 612	244 858 16 468	58 995 3 906	9 467 564
4931 514210	Truck transportation Warehousing & storage Data processing services	40	D D	86 750 7 463	19 898 2 251	3 444 268
5411 5412	Legal services Accounting, tax return prep, bookkeeping, & payroll services	1 21	D _	D 35 294	D 7 784	b 1 047
5417	Scientific research & development services	5	_	19 309	5 658	395
5418 5613	Advertising & related services Employment services	3 -	D -	D -	D -	b -
56161 5617	Investigation, guard, & armored car services	=		=		
811 949999	Repair & maintenance Other auxiliary establishments	8 20	217 D	1 727 D	409 D	69 h
	VERMONT					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	18	D	11 604	2 849	381
484	Truck transportation	2	D	D D	D D	b
4931 514210	Warehousing & storage Data processing services	6 -	D -	5 123 -	1 243	244
5411 5412	Legal services Accounting, tax return prep, bookkeeping, & payroll services	_ 1	_ D	_ D	_ D	_ a
5417	Scientific research & development services	1	D	D	D	b
5418 5613	Advertising & related services	=		-	=	
56161 5617	Investigation, guard, & armored car services	=			_ _	
811 949999	Repair & maintenance Other auxiliary establishments	_ 8	_ D	1 418	365	46
	VIRGINIA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	338	341 900	585 807	148 928	22 682
484	Truck transportation	21	D	15 443	3 628	685
4931 514210	Warehousing & storage	103 14	D D	214 195 36 349	51 286 11 014	9 136 1 573
5411 5412	Legal services	1 31	D D	D 27 785	D 9 569	a 1 140
5417	Scientific research & development services	22	D	91 342	24 003	1 460
5418 5613	Employment services	4 6 4	D D D	3 187 13 392 D	795 3 413 D	61 191 b
56161 5617 811	Investigation, guard, & armored car services Services to buildings & dwellings Repair & maintenance	1 29	D -	D 23 972	D 6 305	a 596
949999	Other auxiliary establishments	102	D	20 372 D	D 003	i
	WASHINGTON					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	271	193 202	437 375	104 540	10 921
484	Truck transportation	23	4 792	12 283	2 789	447
4931 514210	Warehousing & storage Data processing services	85 7	76 047 D	101 307 25 490	23 435 6 641	3 609 761
5411 5412	Legal services	34	D	22 679	6 317	724
5417 5418	Scientific research & development services	14 8	D D	158 117 D	38 853 D	2 273 b
5613 56161	Employment services Investigation, quard, & armored car services	3 2	_ D	1 262 D	312 D	53 c
5617 811	Services to buildings & dwellings	1 1 15	D 10 929	D 14 112	D 3 518	a 505
949999	Other auxiliary establishments	79	76 567	87 637	20 662	2 339
	WEST VIRGINIA					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	94	6 235	199 359	51 810	4 873
484	Truck transportation	9	D	5 983	1 398	164
4931 514210	Warehousing & storage Data processing services	23 1	D D	32 191 D	7 483 D	1 444 b
5411 5412	Legal services	7	_ D	902	223	30

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	WEST VIRGINIA - Con.					
5417 5418 5613 56161 5617 811 949999	Scientific research & development services	6 1 4 - 4 4 35	D D - D D	D 1 064 - D D 26 678	D D 252 - D D 7 075	g a 40 - f b 719
	WISCONSIN					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	222	83 176	403 595	98 776	13 547
484 4931 514210 5411 5412	Truck transportation Warehousing & storage Data processing services Legal services Accounting, tax return prep, bookkeeping, & payroll services	18 77 8 - 17	D D D -	7 966 138 258 132 007 - 6 123	1 831 31 798 34 448 — 1 443	199 6 346 2 873 - 218
5417 5418 5613 56161 5617 811 949999	Scientific research & development services Advertising & related services Employment services Investigation, guard, & armored car services Services to buildings & dwellings Repair & maintenance Other auxiliary establishments	21 8 5 1 2 14 51	1 841 - D D D D D	42 746 7 385 D D 5 772 43 198	11 021 1 791 D D 1 407 9 993	838 139 f a a 184 2 043
	WYOMING					
	Auxiliaries, exc corp, subsidiary, & regional managing offices	28	_	7 652	1 741	227
484 4931 514210 5411 5412	Truck transportation Warehousing & storage Data processing services Legal services Accounting, tax return prep, bookkeeping, & payroll services	11 7 - 2	- - - D	2 458 1 765 — — D	543 375 — — D	89 33 - - b
5417 5418 5613 56161 5617	Scientific research & development services	_ 1 _ _ _	_ D - -	_ D _ _	_ D - -	- a - -
811 949999	Services to buildings a wellnings Repair & maintenance Other auxiliary establishments	1 6	D D	D D	D D	b b

Appendix A. Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF ESTABLISHMENTS

An establishment is generally a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

SALES (\$1,000)

Sales is defined as income received from sources outside of the company. Included are merchandise sales, receipts for services provided, franchise and license fees, royalties, and other nonoperating revenues. These sales exclude all excise and sales taxes that are paid directly to taxing agencies. Also excluded are transactions with other establishments of the owning company.

AUXILIARIES APPENDIX A A-1

Appendix B. NAICS Codes, Titles, and Descriptions

484 TRUCK TRANSPORTATION

Industries in the Truck Transportation subsector provide over-the-road transportation of cargo using motor vehicles, such as trucks and tractor trailers. The subsector is subdivided into general freight trucking and specialized freight trucking. This distinction reflects differences in equipment used, type of load carried, scheduling, terminal, and other networking services. General freight transportation establishments handle a wide variety of general commodities, generally palletized, and transported in a container or van trailer. Specialized freight transportation is the transportation of cargo that, because of size, weight, shape, or other inherent characteristics require specialized equipment for transportation.

Each of these industry groups is further subdivided based on distance traveled. Local trucking establishments primarily carry goods within a single metropolitan area and its adjacent nonurban areas. Long-distance trucking establishments carry goods between metropolitan areas.

The Specialized Freight Trucking industry group includes a separate industry for Used Household and Office Goods Moving. The household and office goods movers are separated because of the substantial network of establishments that has been developed to deal with local and long-distance moving and the associated storage. In this area, the same establishment provides both local and long-distance services, while other specialized freight establishments generally limit their services to either local or long-distance hauling.

4931 WAREHOUSING AND STORAGE

This NAICS industry group includes establishments classified in the following NAICS industries: 49311, General Warehousing and Storage; 49312, Refrigerated Warehousing and Storage; 49313, Farm Product Warehousing and Storage; and 49319, Other Warehousing and Storage.

514210 DATA PROCESSING SERVICES

This industry comprises establishments primarily engaged in providing electronic data processing services. These establishments may provide complete processing and preparation of reports from data supplied by customers; specialized services, such as automated data entry services; or may make data processing resources available to clients on an hourly or timesharing basis.

The data published with NAICS code 514210 are comprised of the following SIC industry:

7374 Data Processing Services

5411 LEGAL SERVICES

This NAICS industry group includes establishments classified in the following NAICS industries: 54111, Offices of Lawyers; and 54119, Other Legal Services.

5412 ACCOUNTING, TAX PREPARATION, BOOKKEEPING, AND PAYROLL SERVICES

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

5417 SCIENTIFIC RESEARCH AND DEVELOPMENT SERVICES

This industry group comprises establishments engaged in conducting original investigation undertaken on a systematic basis to gain new knowledge (research) and/or the application of research findings or other scientific knowledge for the creation of new or significantly improved products or processes (experimental development). The industries within this industry group are defined on the basis of the domain of research; that is, on the scientific expertise of the establishment.

5418 ADVERTISING AND RELATED SERVICES

This NAICS industry group includes establishments classified in the following NAICS industries: 54181, Advertising Agencies; 54182, Public Relations Agencies; 54183, Media Buying Agencies; 54184, Media Representatives; 54185, Display Advertising; 54186, Direct Mail Advertising; 54187, Advertising Material Distribution Services; and 84189, Other Services Related to Advertising.

5613 EMPLOYMENT SERVICES

This NAICS industry group includes establishments classified in the following NAICS industries: 56131, Employment Placement Agencies; 56132, Temporary Help Services; and 56133, Employee Leasing Services.

AUXILIARIES APPENDIX B B-1

Appendix C. Coverage and Methodology

MAIL/NONMAIL UNIVERSE

All known auxiliary establishments were sent questionnaires to be completed and returned to the Census Bureau by mail.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

Auxiliary establishments are classified based on the primary support function they perform. The census classifies 12 support functions. These functions are:

484000	Truck transportation
493100	Warehousing and storage
514210	Data processing services
541100	Legal services
541200	Accounting, tax preparation, bookkeeping,
	and payroll services
541700	Scientific research and development services
541800	Advertising and related services
561300	Employment services
561610	Investigation, guard, and armored car services
561700	Services to buildings and dwellings
811000	Repair and maintenance
949999	Unclassified auxiliary establishments

This sector excludes establishments often called central administrative offices or corporate, subsidiary and regional managing offices. Sector 55, Management of Companies and Enterprises includes these establishments. See Appendix B for definitions of Auxiliary establishments.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual

universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, sales, payroll, and number of employees were available from a combination of sources for all establishments. Data for industry-specific inquiries, which include employees by type, sales by type, inventories, research and development, and selected purchased services were available only from the establishments that completed the appropriate inquiries on the questionnaire. Data for the industry-specific inquiries are presented on an "as reported" basis, so totals for these inquiries cannot be directly compared to a corresponding basic data inquiry (e.g., the total of the employment by type industry-specific inquiry will not equal the employment basic inquiry.)

AUXILIARIES APPENDIX C C-1

56161 INVESTIGATION, GUARD, AND ARMORED CAR SERVICES

This industry comprises establishments primarily engaged in providing one or more of the following: (1) investigation and detective services; (2) guard and patrol services; and (3) picking up and delivering money, receipts, or other valuable items with personnel and equipment to protect such properties while in transit.

5617 SERVICES TO BUILDINGS AND DWELLINGS

This NAICS industry group includes establishments classified in the following NAICS industries: 56171, Exterminating and Pest Control Services; 56172, Janitorial Services; 56174, Carpet and Upholstery Cleaning Services; and 56179, Other Services to Buildings and Dwellings.

811 REPAIR AND MAINTENANCE

Industries in the Repair and Maintenance subsector restore machinery, equipment, and other products to working order. These establishments also typically provide general or routine maintenance (i.e., servicing) on such products to ensure they work efficiently and to prevent breakdown and unnecessary repairs.

The NAICS structure for this subsector brings together most types of repair and maintenance establishments and categorizes them based on production processes (i.e., on the type of repair and maintenance activity performed, and the necessary skills, expertise, and processes that are found in different repair and maintenance establishments). This NAICS classification does not delineate between repair services provided to businesses versus those that serve households. Although some industries primarily serve either businesses or households, separation by class of customer is limited by the fact that many establishments serve both. Establishments repairing computers and consumer electronics products are two examples of such overlap.

The Repair and Maintenance subsector does not include all establishments that do repair and maintenance. For example, a substantial amount of repair is done by establishments that also manufacture machinery, equipment, and other goods. These establishments are included in the Manufacturing sector in NAICS. In addition, repair of transportation equipment is often provided by or based at transportation facilities, such as airports, seaports, and these activities are included in the Transportation and Warehousing sector. A particularly unique situation exists with repair of buildings. Plumbing, electrical installation and repair, painting and decorating, and other construction-related establishments are often involved in performing installation or other work on new construction as well as providing repair services on existing structures. While some specialize in repair, it is difficult to distinguish between the two types and all have been included in the Construction sector.

Excluded from this subsector are establishments primarily engaged in rebuilding or remanufacturing machinery and equipment. These are classified in Sector 31-33, Manufacturing. Also excluded are retail establishments that provide after-sale services and repair. These are classified in Sector 44-45, Retail Trade.

949999 UNCLASSIFIED AUXILIARY ESTABLISHMENTS

This U.S. industry comprises establishments primarily engaged in providing support services not identified elsewhere to establishments of the same enterprise.

These establishments were included as auxiliaries in the 1987 Standard Industrial Classification (SIC) System. Auxiliaries were classified based upon the industry served so that data published with NAICS code 949999 could potentially include any SIC.

95 AUXILIARIES, EXCEPT CORPORATE, SUBSIDIARY, AND REGIONAL MANAGING OFFICES

This U.S. Sector comprises establishments primarily engaged in providing various support services to one or more establishments of the same enterprise. Characteristically, auxiliaries service only locations of the same enterprise, and generally do not produce any products nor provide services for the public, other business firms, or government. They may sell products or provide services, as a secondary activity, to the public or other business firms

Auxiliary establishments are classified based on the primary support function they perform. The census classifies twelve support functions. These functions are:

484000 Truck transportation

493100 Warehouse and storage

514210 Data processing services

541100 Legal services

541200 Accounting, tax preparation, bookkeeping, and payroll services

541700 Scientific research and development services

541800 Advertising and related services

561300 Employment services

561610 Investigation, guard, and armored car services

561700 Services to buildings and dwellings

811000 Repair and maintenance

94999 Unclassified auxiliary establishments

This sector excludes establishments often called central administrative offices or corporate, subsidiary and regional managing offices. Sector 55 Management of Companies and Enterprises includes these establishments.

Several establishments classified in subsector 486; industry groups 2211, 2212, 5221, 5241; and industries 51331 and 52519 provide support services for other establishments of the same enterprise. When the support service is an integral part of the enterprise's business

B-2 APPENDIX B AUXILIARIES

(e.g., loan processing departments of a bank, underwriting departments of an insurance carrier, or billing department of a power company), we classify the establishment in the respective NAICS sector as an operating establishment.

We do not classify agriculture, mining, construction, and manufacturing establishments primarily producing goods or providing services for establishments of the same enterprise as auxiliaries, but are classified based on their primary activity. Also, separate establishments primarily engaged in long-distance trucking, stevedoring, water transportation, railroad transportation, or pipeline transportation for other establishments of the same enterprise are classified in the corresponding transportation industry. However, we classify establishments primarily providing local trucking; warehousing; communications or electric, gas and sanitary services for other establishments of the same enterprise as auxiliaries.

In Public Administration, establishments engaged in performing central administrative and managerial activities are classified as operating establishments in the Public Administration sector. Establishments primarily engaged in performing other auxiliary activities for establishments in Public Administration, such as warehouses, automotive maintenance shops, and recreation facilities, are classified as auxiliary establishments. However, government establishments are excluded from the economic census.

An enterprise is a business, service, or other organization consisting of one or more establishments under common, direct or indirect ownership or control. An enterprise is the highest level of establishment aggregation. An enterprise may vary in composition ranging from a single establishment company (e.g., corporation, partnership, etc.) to a complex family of parent and subsidiary companies (or firms) under common ownership or control.

An enterprise must have at least one operating establishment to have an establishment classified as an auxiliary. An operating establishment is one that produces or distributes goods or performs services for the public or other business firms. The particular legal organization of an enterprise has no bearing on the classification of an establishment as an auxiliary. So, an enterprise may consist of one or more "legal entities" and thus have one or more Employer Identification (EI) number. Some enterprises, in fact, have separate EI numbers set up exclusively for these administrative and service support services provided by auxiliaries.

For purposes of classification, an auxiliary should be considered a separate establishment if it provides support services to at least one other establishment of the same enterprise at a different location. An auxiliary at the same physical location as one of the enterprise's operating establishment is considered a separate establishment if: (1) it also services at least one other establishment of the enterprise, (2) the data for the operating establishment and the auxiliary at the same location is significant, and (3) separate establishment type data can be reported. If an auxiliary and operating establishment at the same location cannot meet all three conditions, the entire location is treated as one establishment and is classified by its primary activity measured by employment.

AUXILIARIES APPENDIX B B-3

Appendix D. Geographic Notes

Not applicable for this report.

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Appendix E. Metropolitan Areas

Not applicable for this report.

1997 ECONOMIC CENSUS APPENDIX E E-1