# OCCUPATIONAL EMPLOYMENT REPORT <br> OF ADVERTISING AND RELATED <br> SERVICES (541800) 

## In Cooperation with the

 U.S. Department of LaborWhat this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.
Please see our website at http://www.bls.gov/OES for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates by occupation.

1
Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?

## Operating: Go to item 2.

Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report " 0 " in section 4 of this page and return the form in the reply envelope provided.Permanently out of business as of $\qquad$$\qquad$ Return the form to the address at the top.
$\square$ Sold or merged: Enter the new name and address below, then go to item 2.

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New Name:
New Address: $\qquad$

2
Our records show that your main products or services are related to those
listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.


This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. Please make any needed address corrections.
$\square$

How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in Item 3 ?

Enter the number here.

## Include

- Full or part-time paid workers
- Workers on paid leave
- Workers assigned temporarily to other units
- Incorporated firms - paid owners, officers, and staff



## Do Not Include

- Contractors and temporary agency employees not on your payroll
- Unpaid family workers
- Workers on unpaid leave
- Unincorporated firms - proprietors, owners, and partners

Do all employees reported above work at one location?


5 Please tell us who to contact if we have questions about your data.

Title:
Phone: $\qquad$ _) - $\square$ Ext. $\qquad$ Date: E-mail address:

Report part-time workers in the job they perform.

Report apprentices in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.
For example: An employee trained as an engineer,
but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is no measurable difference in skill requirements, report employees in the occupation in which they spend the most time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.


## For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:


## Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- On-call Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance


## Exclude as pay

- Attendance Bonus - Severance Pay
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus (e.g., Holiday Bonus)
- Overtime Pay
- Perquisites
- Profit Sharing Payment
- Relocation Allowance
- Tuition Repayments


 timely.



 have to complete this questionnaire if it does not display a currently valid OMB control number.


## Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.


1 For each occupation listed, read the definition to determine which occupations are found in your establishment.

2 For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns $\$ 12,480$ per year; and five are full-time: two earn \$32,000 per year, and three earn $\$ 46,000$. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; $20 \mathrm{hrs} \times 52$ weeks = $1040 \mathrm{hrs} / \mathrm{yr}$, \$12480/1040 hrs = $\$ 12 / \mathrm{hr}$. Write "1" in column D. For the full-time workers, use their annual wage: write " 2 " in column E and " 3 " in column F.

3 Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

## OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)

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|  | A | B | C | D | E | F | G | H | I | J | K | L | T |
| Hourly (parttime or full-time) | $\begin{aligned} & \text { under } \\ & \$ 7.50 \end{aligned}$ | $\begin{gathered} \$ 7.50- \\ 9.49 \end{gathered}$ | $\begin{gathered} \$ 9.50- \\ 11.99 \end{gathered}$ | $\begin{gathered} \$ 12.00- \\ 15.24 \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 15.25-19.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 19.25- \\ 24.49 \\ \hline \end{array}$ | $\begin{gathered} \$ 24.50 \\ 30.99 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 31.00- \\ 39.24 \\ \hline \end{array}$ | $\begin{gathered} \$ 39.25- \\ 49.74 \\ \hline \end{gathered}$ | $\begin{gathered} \$ 49.75- \\ 63.24 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \$ 63.25- \\ 79.99 \\ \hline \end{gathered}$ | $\begin{array}{\|l\|} \hline \$ 80.00 \\ \text { and over } \end{array}$ | Tot |
| Annual Salary (full-time only) | $\begin{gathered} \text { under } \\ \$ 15,600 \end{gathered}$ | $\begin{array}{\|r\|} \hline \$ 15,600 \\ 19,759 \\ \hline \end{array}$ | $\begin{array}{r} \$ 19,760 \\ 24,959 \\ \hline \end{array}$ | $\begin{array}{r} \$ 24,960 \\ 31,719 \\ \hline \end{array}$ | $\begin{array}{r} \$ 31,720 \\ 40,039 \\ \hline \end{array}$ | $\begin{array}{r} \$ 40,040 \\ 50,959 \\ \hline \end{array}$ | $\begin{array}{r} \$ 50,960 \\ \hline 64,479 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 64,480 \\ 81,639 \\ \hline \end{array}$ | $\begin{array}{\|r\|} \hline \$ 81,640 \\ 103,479 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 103,480 \\ -131,559 \\ \hline \end{array}$ | $\left\|\begin{array}{c} \$ 131,560 \\ -166,399 \end{array}\right\|$ | $\begin{array}{\|c} \$ 166,400 \\ \text { and over } \end{array}$ | Employment |

## Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

| Chief Executives - <br> Determine and formulate policies and provide the overall direction of companies or private and public sector organizations within the guidelines set up by a board of directors or similar governing body. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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| General and Operations Managers - <br> Plan, direct, or coordinate the operations of companies or public and private sector organizations. Duties include formulating policies, managing daily operations, and planning the use of materials and human resources, but are too diverse in nature to be classified in any one functional area of management or administration. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
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| Advertising and Promotions Managers - <br> (Media Director) Plan and direct advertising policies and programs or produce collateral materials, such as posters, contests, coupons, or giveaways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
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| Marketing Managers - <br> Determine the demand for products and services offered by a firm and its competitors and identify potential customers. Develop pricing strategies with the goal of maximizing the firm's profits or share of the market. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
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OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)

|  | (Report Part-time Workers According to an Hourly Rate) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| Hourly (parttime or full-time) | under <br> \$7.50 | $\begin{gathered} \$ 7.50- \\ 9.49 \end{gathered}$ | $\begin{gathered} \$ 9.50-11.99 \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 12.00-15.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 15.25- \\ 19.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 19.25- \\ 24.49 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 24.50 \\ 30.99 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 31.00- \\ 39.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 39.25- \\ 49.74 \\ \hline \end{array}$ | $\begin{gathered} \$ 49.75- \\ 63.24 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 63.25- \\ 79.99 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 80.00 \\ \text { and over } \\ \hline \end{array}$ | Total |
| Annual Salary (full-time only) | $\begin{gathered} \text { under } \\ \$ 15,600 \end{gathered}$ | $\begin{array}{\|r\|} \hline \$ 15,600 \\ 19,759 \\ \hline \end{array}$ | $\begin{array}{r} \text { \$19,760 } \\ \hline 24,959 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 24,960 \\ 31,719 \end{array}$ | $\begin{array}{r} \$ 31,720 \\ 40,039 \\ \hline \end{array}$ | $\begin{array}{r} \$ 40,040 \\ 50,959 \end{array}$ | $\begin{array}{r} \$ 50,960 \\ 64,479 \end{array}$ | $\begin{array}{\|r\|} \$ 64,480 \\ 81,639 \end{array}$ | $\begin{array}{\|c} \$ 81,640 \\ 103,479 \\ \hline \end{array}$ | $\begin{array}{\|c} \$ 103,480 \\ -131,559 \\ \hline \end{array}$ | $\left\|\begin{array}{c} \$ 131,560 \\ -166,399 \end{array}\right\|$ | $\begin{aligned} & \$ 166,400 \\ & \text { and over } \end{aligned}$ | Employment |

Sales Managers -
(Customer Service Manager) Direct the distribution of a product or service to the customer by establishing sales territories, quotas, and goals. Analyze sales statistics gathered by staff to determine sales potential and inventory requirements and monitor the preferences of customers.

| $\mathbf{A}$ | $\mathbf{B}$ | $\mathbf{C}$ | $\mathbf{D}$ | $\mathbf{E}$ | $\mathbf{F}$ | $\mathbf{G}$ | $\mathbf{H}$ | $\mathbf{I}$ | $\mathbf{J}$ | $\mathbf{K}$ | $\mathbf{L}$ | $\mathbf{T}$ |
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## Public Relations Managers -

Plan and direct public relations programs designed to create and maintain a favorable public image for employer or client; or if engaged in fundraising, plan and direct activities to solicit and maintain funds for special projects and nonprofit organizations.

| A | B | C | D | E | F | G | H | I | J | K | L | T |
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Administrative Services Managers -
(Facilities Manager) Plan, direct, or coordinate supportive services of an organization, such as recordkeeping, mail distribution, telephone operator/receptionist, and other office support services.

| $\mathbf{A}$ | $\mathbf{B}$ | $\mathbf{C}$ | $\mathbf{D}$ | $\mathbf{E}$ | $\mathbf{F}$ | $\mathbf{G}$ | $\mathbf{H}$ | $\mathbf{I}$ | $\mathbf{J}$ | $\mathbf{K}$ | $\mathbf{L}$ | $\mathbf{T}$ |
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## Business and Financial Operations Occupations




| Management Analysts - |
| :--- |
| Conduct organizational studies and evaluations, design systems and | procedures, conduct work simplifications and measurement studies, and prepare operations and procedures manuals.


|  | A | B | C | D | E | F | G | H | I | J | K | L | T |
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OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)

|  | (Report Part-time Workers According to an Hourly Rate) |  |  |  |  |  |  |  |  |  |  |  |  |
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|  | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| Hourly (parttime or full-time) | $\begin{aligned} & \text { under } \\ & \$ 7.50 \end{aligned}$ | $\begin{gathered} \$ 7.50- \\ 9.49 \end{gathered}$ | $\begin{gathered} \$ 9.50-11.99 \end{gathered}$ | $\begin{gathered} \$ 12.00- \\ 15.24 \end{gathered}$ | $\begin{gathered} \$ 15.25- \\ 19.24 \end{gathered}$ | $\begin{gathered} \$ 19.25- \\ 24.49 \end{gathered}$ | $\begin{array}{r} \$ 24.50- \\ 30.99 \end{array}$ | $\begin{gathered} \$ 31.00- \\ 39.24 \end{gathered}$ | $\begin{gathered} \$ 39.25- \\ 49.74 \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 49.75- \\ 63.24 \end{array}$ | $\begin{array}{\|r} \$ 63.25- \\ 79.99 \end{array}$ | $\$ 80.00$ and over | Total |
| Annual Salary (full-time only) | $\begin{gathered} \text { under } \\ \$ 15,600 \end{gathered}$ | $\begin{array}{\|r} \$ 15,600 \\ 19,759 \end{array}$ | $\begin{array}{\|} \$ 19,760 \\ 24,959 \\ \hline \end{array}$ | $\begin{array}{\|r} \$ 24,960 \\ 31,719 \end{array}$ | $\begin{array}{r} \$ 31,720 \\ 40,039 \end{array}$ | $\begin{array}{r} \$ 40,040 \\ 50,959 \end{array}$ | $\left.\begin{array}{\|} \$ 50,960 \\ 64,479 \end{array} \right\rvert\,$ | $\begin{array}{\|r} \$ 64,480 \\ 81,639 \end{array}$ | $\left\|\begin{array}{c} \$ 81,640 \\ 103,479 \end{array}\right\|$ | $\begin{array}{\|} \$ 103,480 \\ -131,559 \\ \hline \end{array}$ | $\left.\begin{array}{\|} \$ 131,560 \\ -166,399 \end{array} \right\rvert\,$ | \$166,400 and over | Employment |

## Accountants and Auditors -

Examine, analyze, and interpret accounting records for the purpose of giving advice or preparing statements. Install or advise on systems of recording costs or other financial and budgetary data.

| $\mathbf{A}$ | $\mathbf{B}$ | $\mathbf{C}$ | $\mathbf{D}$ | $\mathbf{E}$ | $\mathbf{F}$ | $\mathbf{G}$ | $\mathbf{H}$ | $\mathbf{I}$ | $\mathbf{J}$ | $\mathbf{K}$ | $\mathbf{L}$ | $\mathbf{T}$ |
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## Computer and Mathematical Occupations




| Database Administrators - <br> Coordinate changes to computer databases, test and implement the database applying knowledge of database management systems. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
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## Life, Physical, and Social Science Occupations



## Arts, Design, Entertainment, Sports, and Media Occupations

| Art Directors - <br> Formulate design concepts and presentation approaches, and direct workers engaged in art work, layout design, and copy writing for visual communications media, such as magazines, books, newspapers, and packaging. | A | B | C | D | E | F | G | H | I | J | K | L | T |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)

|  | (Report Part-time Workers According to an Hourly Rate) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| Hourly (parttime or full-time) | under <br> \$7.50 | $\begin{gathered} \$ 7.50- \\ 9.49 \\ \hline \end{gathered}$ | $\begin{gathered} \$ 9.50-11.99 \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 12.00- \\ 15.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 15.25- \\ 19.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 19.25- \\ 24.49 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 24.50 \\ 30.99 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 31.00- \\ 39.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 39.25-1 \\ 49.74 \\ \hline \end{array}$ | $\begin{gathered} \$ 49.75- \\ 63.24 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 63.25- \\ 79.99 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 80.00 \\ \text { and over } \\ \hline \end{array}$ | Total |
| Annual Salary (full-time only) | $\begin{gathered} \text { under } \\ \$ 15,600 \end{gathered}$ | $\begin{array}{\|r\|} \hline \$ 15,600 \\ 19,759 \\ \hline \end{array}$ | $\begin{array}{r} \$ 19,760 \\ 24,959 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 24,960 \\ 31,719 \\ \hline \end{array}$ | $\begin{array}{r} \$ 31,720 \\ 40,039 \\ \hline \end{array}$ | $\begin{array}{r} \$ 40,040 \\ 50,959 \\ \hline \end{array}$ | $\begin{array}{r} \$ 50,960 \\ 64,479 \\ \hline \end{array}$ | $\begin{array}{\|r\|} \$ 64,480 \\ 81,639 \\ \hline \end{array}$ | $\left\|\begin{array}{r} \$ 81,640 \\ 103,479 \end{array}\right\|$ | $\begin{array}{\|c\|} \hline \$ 103,480 \\ -131,559 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 131,560 \\ -166,399 \\ \hline \end{array}$ | $\begin{array}{\|l} \$ 166,400 \\ \text { and over } \end{array}$ | Employment |

## Multi-Media Artists and Animators -

Create special effects, animation, or other visual images using film, video, computers, or other electronic tools and media for use in products or creations, such as computer games, movies, music videos, and commercials.

| $\mathbf{A}$ | $\mathbf{B}$ | $\mathbf{C}$ | $\mathbf{D}$ | $\mathbf{E}$ | $\mathbf{F}$ | $\mathbf{G}$ | $\mathbf{H}$ | $\mathbf{I}$ | $\mathbf{J}$ | $\mathbf{K}$ | $\mathbf{L}$ | $\mathbf{T}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
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| Graphic Designers - <br> Design or create graphics to meet a client's specific commercial or promotional needs, such as packaging, displays, or logos. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
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## Public Relations Specialists -

(Publicist) Engage in promoting or creating good will for individuals, groups, or organizations by writing or selecting favorable publicity material and releasing it through various communications media. May prepare and arrange displays, and make speeches.

| $\mathbf{A}$ | $\mathbf{B}$ | C | D | E | F | G | H | I | J | K | L | T |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
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| Editors - <br> Perform variety of editorial duties, such as laying out, indexing, and revising content of written materials, in preparation for final publication. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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## Building and Grounds Cleaning and Maintenance Occupations

| Janitors and Cleaners, Except Maids and Housekeeping Cleaners Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler. | A | B | C | D | E | F | G | H | I | J | K | L | T |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Sales and Related Occupations



OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)

|  | (Report Part-time Workers According to an Hourly Rate) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| Hourly (parttime or full-time) | $\begin{aligned} & \text { under } \\ & \$ 7.50 \end{aligned}$ | $\begin{gathered} \$ 7.50- \\ 9.49 \end{gathered}$ | $\begin{gathered} \$ 9.50-11.99 \end{gathered}$ | $\begin{gathered} \$ 12.00- \\ 15.24 \end{gathered}$ | $\begin{array}{\|c\|} \$ 15.25-24 \\ 19.24 \end{array}$ | $\begin{gathered} \$ 19.25- \\ 24.49 \end{gathered}$ | $\begin{gathered} \$ 24.50- \\ 30.99 \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 31.00- \\ 39.24 \end{array}$ | $\begin{array}{r} \$ 39.25- \\ 49.74 \end{array}$ | $\begin{gathered} \$ 49.75- \\ 63.24 \end{gathered}$ | $\begin{gathered} \$ 63.25- \\ 79.99 \end{gathered}$ | $\begin{gathered} \$ 80.00 \\ \text { and over } \end{gathered}$ | Tot |
| Annual Salary (full-time only) | $\begin{gathered} \text { under } \\ \$ 15,600 \\ \hline \end{gathered}$ | $\begin{array}{r} \$ 15,600 \\ 19,759 \\ \hline \end{array}$ | $\begin{array}{r} \$ 19,760 \\ 24,959 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 24,960 \\ 31,719 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 31,720 \\ 40,039 \\ \hline \end{array}$ | $\begin{array}{r} \$ 40,040 \\ 50,959 \\ \hline \end{array}$ | $\begin{array}{r} \$ 50,960 \\ 64,479 \\ \hline \end{array}$ | $\begin{array}{r} \$ 64,480 \\ 81,639 \\ \hline \end{array}$ | $\begin{array}{\|r\|} \$ 81,640 \\ 103,479 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 103,480 \\ -131,559 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \$ 131,560 \\ -166,399 \\ \hline \end{array}$ | $\begin{array}{\|l} \$ 166,400 \\ \text { and over } \end{array}$ | Employment |




## Office and Administrative Support Occupations

| First-Line Supervisors/Managers of Office and Administrative Support Workers - <br> Supervise and coordinate the activities of clerical and administrative support workers. These workers have other employees reporting directly to them. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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| Billing and Posting Clerks and Machine Operators - <br> Compile, compute, and record billing, accounting, statistical, and other numerical data for billing purposes. Prepare billing invoices for services rendered or for delivery or shipment of goods. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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| 43-3021 |  |  |  |  |  |  |  |  |  |  |  |  |  |

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)

|  | (Report Part-time Workers According to an Hourly Rate) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| Hourly (parttime or full-time) | $\begin{aligned} & \text { under } \\ & \$ 7.50 \end{aligned}$ | $\begin{gathered} \$ 7.50- \\ 9.49 \end{gathered}$ | $\begin{gathered} \$ 9.50-11.99 \end{gathered}$ | $\begin{gathered} \$ 12.00- \\ 15.24 \end{gathered}$ | $\begin{gathered} \$ 15.25- \\ 19.24 \end{gathered}$ | $\begin{gathered} \$ 19.25- \\ 24.49 \end{gathered}$ | $\begin{gathered} \$ 24.50- \\ 30.99 \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 31.00-1 \\ 39.24 \end{array}$ | $\begin{array}{\|c\|} \$ 39.25-1 \\ 49.74 \end{array}$ | $\begin{gathered} \$ 49.75- \\ 63.24 \end{gathered}$ | $\text { \|\$63.25-\|} \begin{array}{\|c\|} \hline 79.99 \end{array}$ | $\begin{gathered} \$ 80.00 \\ \text { and over } \end{gathered}$ |  |
| Annual Salary (full-time only) | $\begin{gathered} \text { under } \\ \$ 15,600 \end{gathered}$ | $\begin{array}{\|r\|} \$ 15,600 \\ 19,759 \\ \hline \end{array}$ | $\begin{array}{r} \$ 19,760 \\ 24,959 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 24,960 \\ 31,719 \\ \hline \end{array}$ | $\begin{array}{r} \$ 31,720 \\ 40,039 \\ \hline \end{array}$ | $\left.\begin{array}{r} \$ 40,040 \\ 50,959 \end{array} \right\rvert\,$ | $\begin{array}{r} \$ 50,960 \\ 64,479 \end{array}$ | $\begin{array}{\|} \$ 64,480 \\ 81,639 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 81,640 \\ 103,479 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 103,480 \\ -131,559 \\ \hline \end{array}$ | $\left.\begin{array}{r} \$ 131,560 \\ -166,399 \end{array} \right\rvert\,$ | $\begin{aligned} & \$ 166,400 \\ & \text { and over } \end{aligned}$ | ent |

## Bookkeeping, Accounting, and Auditing Clerks -

Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records.

| $\mathbf{A}$ | $\mathbf{B}$ | $\mathbf{C}$ | $\mathbf{D}$ | $\mathbf{E}$ | $\mathbf{F}$ | $\mathbf{G}$ | $\mathbf{H}$ | $\mathbf{I}$ | $\mathbf{J}$ | $\mathbf{K}$ | $\mathbf{L}$ | $\mathbf{T}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

Customer Service Representatives -
Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints. Exclude individuals whose duties are primarily sales or repair.

| A | B | C | D | E | F | G | H | I | J | K | L | T |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

## Receptionists and Information Clerks -

Answer inquiries and obtain information for general public, customers, visitors, and other interested parties. Provide information regarding activities conducted at establishment; location of departments, offices, and employees within organization.

| $\mathbf{A}$ | $\mathbf{B}$ | $\mathbf{C}$ | $\mathbf{D}$ | $\mathbf{E}$ | $\mathbf{F}$ | $\mathbf{G}$ | $\mathbf{H}$ | $\mathbf{I}$ | $\mathbf{J}$ | $\mathbf{K}$ | $\mathbf{L}$ | $\mathbf{T}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
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## Production, Planning, and Expediting Clerks -

(Assignment Agent) Coordinate and expedite the flow of work and materials within or between departments of an establishment according to production schedule. Duties include reviewing and distributing production, work, and shipment schedules; and compiling reports on progress of work, inventory levels, costs, and production problems.

| A | B | C | D | E | F | G | H | I | J | K | L | T |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |  |  |  |  |  |



## OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)

|  | (Report Part-time Workers According to an Hourly Rate) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| Hourly (parttime or full-time) | under $\$ 7.50$ | $\begin{array}{r} \$ 7.50-49 \\ 9.49 \end{array}$ | $\begin{gathered} \$ 9.50-11.99 \\ \hline \end{gathered}$ | $\begin{gathered} \$ 12.00- \\ 15.24 \end{gathered}$ | $\begin{gathered} \$ 15.25- \\ 19.24 \end{gathered}$ | $\begin{gathered} \$ 19.25- \\ 24.49 \end{gathered}$ | $\begin{gathered} \$ 24.50- \\ 30.99 \end{gathered}$ | $\begin{gathered} \$ 31.00- \\ 39.24 \end{gathered}$ | $\begin{gathered} \$ 39.25- \\ 49.74 \end{gathered}$ | $\begin{gathered} \$ 49.75- \\ 63.24 \end{gathered}$ | $\begin{array}{\|c\|} \$ 63.25- \\ 79.99 \end{array}$ | $\begin{gathered} \$ 80.00 \\ \text { and over } \end{gathered}$ | Total |
| Annual Salary (full-time only) | $\begin{gathered} \text { under } \\ \$ 15,600 \end{gathered}$ | $\begin{array}{r} \$ 15,600 \\ 19,759 \\ \hline \end{array}$ | $\begin{array}{r} \$ 19,760 \\ 24,959 \\ \hline \end{array}$ | $\begin{array}{r} \$ 24,960 \\ 31,719 \end{array}$ | $\begin{array}{\|r\|} \$ 31,720 \\ 40,039 \end{array}$ | $\begin{array}{\|r\|} \$ 40,040 \\ 50,959 \end{array}$ | $\left\|\begin{array}{r} \$ 50,960 \\ 64,479 \end{array}\right\|$ | $\begin{array}{r} \$ 64,480 \\ 81,639 \\ \hline \end{array}$ | $\begin{array}{r} \$ 81,640 \\ 103,479 \end{array}$ | $\begin{array}{\|} \$ 103,480 \\ -131,559 \\ \hline \end{array}$ | $\left\|\begin{array}{c} \$ 131,560 \\ -166,399 \end{array}\right\|$ | $\begin{aligned} & \$ 166,400 \\ & \text { and over } \end{aligned}$ | Employment |

Mail Clerks and Mail Machine Operators, Except Postal Service Prepare incoming and outgoing mail for distribution. Use hand or mail handling machines to time stamp, open, read, sort, and route incoming mail; and address, stamp, fold, stuff, seal, and affix postage to outgoing mail or packages.

| $\mathbf{A}$ | $\mathbf{B}$ | $\mathbf{C}$ | $\mathbf{D}$ | $\mathbf{E}$ | $\mathbf{F}$ | $\mathbf{G}$ | $\mathbf{H}$ | $\mathbf{I}$ | $\mathbf{J}$ | $\mathbf{K}$ | $\mathbf{L}$ | $\mathbf{T}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
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## Office Clerks, General -

Perform duties too varied and diverse to be classified in any specific office clerical occupation, requiring limited knowledge of office management systems and procedures. Clerical duties may be assigned in accordance with the office procedures of individual establishments.

43-9061

| Proofreaders and Copy Markers - |
| :--- |
| Read transcript or proof type setup to detect and mark for correction any | grammatical, typographical, or compositional errors. Exclude workers whose primary duty is editing copy.


| A | B | C | D | E | F | G | H | I | J | K | L | T |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

## Installation, Maintenance, and Repair Occupations



OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)

|  | (Report Part-time Workers According to an Hourly Rate |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| Hourly (parttime or full-time) | under <br> $\$ 7.50$ | $\begin{gathered} \$ 7.50- \\ 9.49 \end{gathered}$ | $\begin{gathered} \$ 9.50-11.99 \end{gathered}$ | $\begin{gathered} \$ 12.00- \\ 15.24 \end{gathered}$ | $\begin{array}{r\|} \hline \$ 15.25 \\ 19.24 \end{array}$ | $\begin{gathered} \$ 19.25- \\ 24.49 \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 24.50 \\ 30.99 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 31.00- \\ 39.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 39.25- \\ 49.74 \\ \hline \end{array}$ | $\begin{gathered} \$ 49.75- \\ 63.24 \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 63.25- \\ 79.99 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 80.00 \\ \text { and over } \\ \hline \end{array}$ | To |
| Annual Salary (full-time only) | $\begin{gathered} \text { under } \\ \$ 15,600 \end{gathered}$ | $\begin{array}{\|r\|} \$ 15,600 \\ 19,759 \\ \hline \end{array}$ | $\begin{array}{r} \$ 19,760 \\ 24,959 \\ \hline \end{array}$ | $\begin{array}{r} \$ 24,960 \\ 31,719 \\ \hline \end{array}$ | $\begin{array}{r} \$ 31,720 \\ 40,039 \\ \hline \end{array}$ | $\begin{array}{r} \$ 40,040 \\ 50,959 \\ \hline \end{array}$ | $\begin{array}{r} \$ 50,960 \\ 64,479 \\ \hline \end{array}$ | $\begin{array}{r} \$ 64,480 \\ 81,639 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 81,640 \\ 103,479 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 103,480 \\ -131,559 \\ \hline \end{array}$ | $\left\|\begin{array}{\|c\|} \$ 131,560 \\ -166,399 \end{array}\right\|$ | $\begin{array}{\|l} \$ 166,400 \\ \text { and over } \end{array}$ | Employment |

## Production Occupations

| First-Line Supervisors/Managers of Production and Operating Workers - <br> Supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. These workers have other employees reporting directly to them. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 51-1011 |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Job Printers - <br> Set type according to copy; operate press to print job order; and read proof for errors and clarity of impression, and correct imperfections. Job printers are often found in small establishments where work combines several job skills. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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| Prepress Technicians and Workers - <br> Set up and prepare material for printing presses. Include prepress functions, such as compositing, typesetting, layout, paste-up, camera operating, scanning, film stripping, and photoengraving. | A | B | C | D | E | F | G | H | 1 | J | K | L | T |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 51-5022 |  |  |  |  |  |  |  |  |  |  |  |  |  |

Printing Machine Operators -
Set up or operate various types of printing machines, such as offset, letterset, intaglio, or gravure presses or screen printers to produce print on paper or other materials.

| A | B | C | D | E | F | G | H | I | J | K | L | T |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |  |  |  |  |  |


| OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES |  | NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES <br> (Report Part-time Workers According to an Hourly Rate) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | c | D | E | F | G | H | 1 | J | K | L | T |
|  | Hourly (parttime or full-time) | $\begin{aligned} & \text { under } \\ & \$ 7.50 \end{aligned}$ | $\$ 7.50-$ | $\begin{array}{\|c\|} \hline \$ 9.50- \\ 11.99 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 12.00- \\ 15.24 \\ \hline \end{array}$ | $\begin{gathered} \$ 15.25- \\ 19.24 \end{gathered}$ | $\begin{array}{r} \$ 19.25- \\ 24.49 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 24.50 \\ 30.99 \\ \hline \end{array}$ | $\begin{array}{r} \$ 31.00 \\ 39.24 \\ \hline \end{array}$ | $\begin{array}{\|c} \$ 39.25 \\ 49.74 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 49.75- \\ 63.24 \\ \hline \end{array}$ | $\begin{array}{\|r\|} \hline \$ 63.25 \\ 79.99 \\ \hline \end{array}$ | $\begin{array}{\|l\|} \hline \$ 80.00 \\ \text { and over } \\ \hline \end{array}$ |  |
|  | $\begin{array}{\|l\|} \hline \text { Annual Salary } \\ \text { (full-time only) } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { under } \\ \$ 15,600 \end{array}$ | $\begin{array}{\|c\|} \hline \$ 15,600 \\ 19,759 \end{array}$ | $\begin{array}{r} \mathbf{r} \\ \hline 19,760 \\ 24,959 \end{array}$ | $\begin{array}{r} \$ 24,960 \\ 31,719 \end{array}$ | $\begin{array}{\|} \mathbf{5} 31,720 \\ 40,039 \end{array}$ | $\begin{gathered} \mathbf{S 4 0 , 0 4 0} \\ 50,959 \\ \hline \end{gathered}$ | $\begin{array}{r} \mathbf{8 5 0 , 9 6 0} \\ 64,479 \end{array}$ | $\begin{array}{r} \$ 64,480 \\ 81,639 \end{array}$ | $\begin{array}{\|c} \$ 81,640 \\ 103,479 \end{array}$ | $\begin{gathered} \mathbf{8} 103,480 \\ -131,559 \end{gathered}$ | $\begin{array}{\|c} \$ 131,560 \\ -166,399 \end{array}$ | $\begin{array}{\|c\|} \hline \$ 166,400 \\ \text { and over } \\ \hline \end{array}$ | Employment |

Transportation and Material Moving Occupations



Subtotal Employment

Report additional occupations on supplemental pages at the end of form.

Report additional occupations on supplemental pages at the end of form.

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.


## Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

| OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES |  | NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES <br> (Report Part-time Workers According to an Hourly Rate) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | c | D | E | F | G | H | 1 | J | K | L | T |
|  | $\begin{aligned} & \hline \text { Hourly (part- } \\ & \text { time or full-time) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { under } \\ & \$ 7.50 \end{aligned}$ | $\begin{array}{\|c} \hline 87.50- \\ 9.49 \end{array}$ | $\begin{aligned} & \$ 9.50- \\ & 11.99 \end{aligned}$ | $\begin{array}{\|r\|} \hline \$ 12.00 \\ 15.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 15.25- \\ 19.24 \end{array}$ | $\begin{array}{\|c} \$ 19.25- \\ 24.49 \end{array}$ | $\begin{array}{\|c\|} \hline \$ 24.50 \\ 30.99 \end{array}$ | $\begin{array}{\|} \$ 31.00 \\ 39.24 \\ \hline \end{array}$ | $\begin{array}{r} \$ 39.25 \\ \hline 49.74 \\ \hline \end{array}$ | $\begin{array}{r} \$ 49.75- \\ 63.24 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 63.25-95 \\ 79.99 \end{array}$ | $\begin{array}{\|c\|} \hline \$ 80.00 \\ \text { and over } \end{array}$ | Total |
|  | Annual Salary (full-time only) | $\begin{aligned} & \text { under } \\ & \$ 15,600 \end{aligned}$ | $\begin{array}{\|c} \$ 15,600 \\ 19,759 \end{array}$ | $\begin{gathered} \$ 19,760 \\ 24,959 \end{gathered}$ | $\begin{array}{r} \$ 24,960 \\ 31,719 \end{array}$ | $\begin{array}{r} \$ 31,720 \\ 40,039 \end{array}$ | $\begin{array}{\|c} -\$ 40,040 \\ 50,959 \end{array}$ | $\begin{array}{r} \mathbf{5 5 0 , 9 6 0} \\ 64,479 \end{array}$ | $\begin{array}{\|} \hline 864,480 \\ 81,639 \\ \hline \end{array}$ | $\begin{gathered} \mathbf{8} 81,640 \\ 103,479 \end{gathered}$ | $\begin{gathered} \mathbf{5 1 0 3 , 4 0}, \\ \hline \\ \hline 131,559 \end{gathered}$ | $\begin{array}{\|l\|} \hline \$ 131,560 \\ -166,399 \\ \hline \end{array}$ | $\$ 166,400$ and over | Employment |





