#### OCCUPATIONAL EMPLOYMENT REPORT OF PUBLISHING INDUSTRIES (EXCEPT INTERNET) (511000)



O.M.B. No. 1220-0042

What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information. Please see our website at *http://www.bls.gov/OES* for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates by occupation.

<ul> <li>Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?</li> <li>Operating: Go to item 2.</li> <li>Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.</li> <li>Permanently out of business as of _/_/: Return the form to the address at the top.</li> <li>Sold or merged: Enter the new name and address below, then go to item 2.</li> </ul>	
New Name:	<ul> <li>How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in Item 3?</li> <li>Enter the number here</li> </ul>
2 Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	IncludeDo Not Include• Full or part-time paid workers• Contractors and temporary agency employees not on your payroll• Workers assigned temporarily to other units• Contractors and temporary agency employees not on your payroll• Incorporated firms - paid owners, officers, and staff• Unpaid family workers • Workers on unpaid leave• Unincorporated firms - paid owners, officers, and staff• Unincorporated firms - proprietors, owners, and partners
	Do all employees reported above work at one location? Yes NoEnter number of locations
	Please tell us who to contact if we have questions about your data.     FOR     OFFICE     USE ONLY
	Title:
	Phone: ()Ext Date: E-mail address:

#### Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.
   For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations.
   If there is no measurable difference in skill requirements, report employees in the occupation in which they spend the most time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
   For example, an economist that supervises other economists is classified as an economist.

#### Instructions for Reporting Wage Information

#### For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.

Attendance Bonus

Back Pay

Draw

• Include and/or exclude from pay as follows:

#### Include as pay

#### Base Rate

- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- On-call Pay
- Piece Rate
- Portal-to-Portal Rate
   Per
- Production Bonus
- Cost-of-Living Allowance

- Exclude as pay
- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Vacation Pay
- Weekend Pay
- Uniform Allowance
- Merchandise DiscountsNonproduction Bonus (e.g., Holiday Bonus)
- Overtime Pay
- Perquisites
  - Profit Sharing Payment
  - Relocation Allowance
  - Tuition Repayments

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

\*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

- Holiday Premium Pay
  Jury Duty Pay
  Lodging Daymonic
  - Lodging PaymentsMeal Payments

#### Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

	OCCUPATIONAL TITL DESCRIPTION OF DU				(1					IN SELE			NGES URLY RA	TE)		
	DESCRIPTION OF DE	TIL5	Α	В	С	D	Ε	F	G	н	I	J	K	L	Т	
		Hourly (part- time or full-time)		\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	TOTAL	
		Annual Salary (full-time only)			\$19,760 - 24,959		\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559	\$131,560 - 166,399	\$166,400 and over	EMPLOYMENT	
	Accountants and Auditors - Exam and interpret ccounting records for giving advice or preparing statemen	the purpose of				1	~	3							6	
1 For each occupation liste definition to determine wh found in your establishme	nich occupations are	the nu For ex One is per ye three worke worke \$12/hi	imber o cample s part-ti ear; and earn \$4 r by div d; 20 h r. Write	of work , there ime, we d five a 46,000 viding t irs x 52 e "1" in	ers in f are six orking tre full- . Calc the anr 2 week to colum	this oc Accord 20 hou time: tw ulate a nual wa s = 104 nn D. F	cupatic untants irs a we wo earr n hourl age by 40 hrs/y	on, bas in you eek, ar s \$32,0 y wag y wag the nu yr, \$12 full-tim	ed on t ar estal nd earr 000 pe e for th mber o 2480/10 ne work	tent, wr their wa blishme hs \$12,4 r year, a le part-t of hours 040 hrs kers, us column	ages. ent. 480 and time = se	3	occupa Emplo	ation an	d write the figu olumn, making	workers in this ure in the Total g sure the total agrees

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an l	-		_	
		Α	В	С	D	Е	F	G	н	I	J	к	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720	\$40,040	\$50,960 -	\$64,480	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600											and over	

# **Management Occupations**

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -	Α	В	С	D	Е	F	G	Н	Ι	J	К	L	Т
Determine and formulate policies and provide the overall direction of													
companies or private and public sector organizations within the													
guidelines set up by a board of directors or similar governing body.													
11-1011													
			-	_			-		_	-		-	_
General and Operations Managers -	A	В	C	D	E	F	G	Н		J	K	L	Т
Plan, direct, or coordinate the operations of companies or public and													
private sector organizations. Duties include formulating policies,													
managing daily operations, and planning the use of materials and human													
resources, but are too diverse in nature to be classified in any one													
functional area of management or administration.													
11-1021													
Advertising and Promotions Managers -	Α	В	С	D	E	F	G						
		5	C	U	L	•	9	н		J	K	L	т
(Media Director) Plan and direct advertising policies and programs or			C	U	-	•	9	п	I	J	К	L	Т
produce collateral materials, such as posters, contests, coupons, or give-		5	U	U	-		0	п	I	J	К	L	Т
produce collateral materials, such as posters, contests, coupons, or give- aways, to create extra interest in the purchase of a product or service for			C	0	E		0	п		J	К	L	т
produce collateral materials, such as posters, contests, coupons, or give-			0	U	L		0	п		J	К	L	<u> </u>
produce collateral materials, such as posters, contests, coupons, or give- aways, to create extra interest in the purchase of a product or service for			0	U	L		0	Π	-	J	ĸ	L	т
produce collateral materials, such as posters, contests, coupons, or give- aways, to create extra interest in the purchase of a product or service for			0	0	L		0	Π		J	К	L	т
produce collateral materials, such as posters, contests, coupons, or give- aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis.	-	U	0	0	-			Π	I	J	К	L	Т
produce collateral materials, such as posters, contests, coupons, or give- aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis.	Α	В	C	D	E	F	G	Н	1	J	ĸ	L	T
produce collateral materials, such as posters, contests, coupons, or give- aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis.	A					F			1	J		L	T
produce collateral materials, such as posters, contests, coupons, or give- aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. <b>11-2011</b> Marketing Managers - Determine the demand for products and services offered by a firm and its competitors and identify potential customers. Develop pricing strategies	A					F			1	J		L	T
produce collateral materials, such as posters, contests, coupons, or give- aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. <b>11-2011</b> Marketing Managers - Determine the demand for products and services offered by a firm and its	A					F			1	J		L	T
produce collateral materials, such as posters, contests, coupons, or give- aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. <b>11-2011</b> Marketing Managers - Determine the demand for products and services offered by a firm and its competitors and identify potential customers. Develop pricing strategies	A					F			1	J		L	T

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES							me Wo				AGE RA Hourly			-
		Α	В	С	D	Е	F	G	н	Т	J	к	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	<b>T</b> ( )
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 · 50,959	\$50,960 - 64,479	\$64,480 · 81,639	- \$81,640 - 103 479		\$131,560 - 166,399		Employment
		φ10,000	10,700	24,000	01,710	40,000	00,000	04,473	01,000	100,475	101,000	100,000		
Sales Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(Customer Service Manager) Direct the distribution of														
service to the customer by establishing sales territories, goals. Analyze sales statistics gathered by staff to deter														
potential and inventory requirements and monitor the pre-														
customers.														
	11-2022	4												
	11-2022													
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	1	J	К	L	Т
(Facilities Manager) Plan, direct, or coordinate suppor	tive services of													
an organization, such as recordkeeping, mail distribution														
operator/receptionist, and other office support services.														
	11-3011													
Computer and Information Systems Managers -		Α	В	С	D	E	F	G	н	I	J	К	L	Т
(Data Processing Manager) Plan, direct, or coordinate														
such fields as electronic data processing, information sy	stems, systems													
analysis, and computer programming.														
	11-3021													
Financial Managers -		А	В	С	D	E	F	G	н		J	К		Т
(Controller) Plan, direct, and coordinate accounting, in	vesting banking				5		•	Ŭ		•			-	•
insurance, securities, and other financial activities of a b														
department of an establishment.	,,													
	11-3031													
	11 3031		I	<u> </u>				<u> </u>		I	I	I		
Compensation and Benefits Managers -		Α	В	С	D	E	F	G	н	I	J	К	L	Т
Plan, direct, or coordinate compensation and benefits ac														
of an organization. Include job analysis and position des	cription													
managers.														
	11-3041	1												

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			AGE RA Hourly			
		Α	В	С	D	Е	F	G	н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600		\$19,760 - 24,959							\$103,480 - 131,559		\$166,400 and over	
Industrial Production Managers -		А	В	C	Р	Е	F	G	н			к		т
(Quality Control Manager) Plan, direct, or coordinate tractivities and resources necessary for manufacturing pro accordance with cost, quality, and quantity specifications	oducts in				U	L		0				K	L	
				ī		ī								
Transportation, Storage, and Distribution Managers -		Α	В	С	D	E	F	G	н	I	J	ĸ	L	Т
(Logistics Manager) Plan, direct, or coordinate transport or distribution activities in accordance with governmental regulations.	· · ·													

# **Business and Financial Operations Occupations**

Purchasing Agents, Except Wholesale, Retail, and Farm Products -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Purchase machinery, equipment, tools, parts, supplies, or services													
necessary for the operation of an establishment. Purchase raw or semi-													
finished materials for manufacturing. Include contract specialists, field													
contractors, purchasers, price analysts, tooling coordinators, and media													
buyers.													
13-1023													
Compensation, Benefits, and Job Analysis Specialists -	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Conduct programs of compensation and benefits and job analysis for													
employer.	_												
13-1072													
Training and Development Specialists				<b>D</b>	-	-					K		-
Training and Development Specialists -	A	В	C	D	E	F	G	н		J	K	L	I
Conduct training and development programs for employees.													
13-1073		1	1				1			1			

	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES						R OF EI t Part-ti								_
			Α	В	С	D	Е	F	G	н	I	J	к	L	т
		Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
		Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
L		(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	
ſ	Management Analysts -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
•	(Business Consultant) Conduct organizational studies evaluations, design systems and procedures, conduct we simplifications and measurement studies, and prepare of procedures manuals.	ork													
Г	Accountants and Auditors -		٨	В	С	D	Е	F	G	н			к		т
1	Examine, analyze, and interpret accounting records for the giving advice or preparing statements. Install or advise o recording costs or other financial and budgetary data.	n systems of			U	U	-					U	K	-	
		13-2011													
С	omputer and Mathematical Oco	upations													
(	Computer and Information Scientists, Research -	-	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
1	Conduct research into fundamental computer and inform theorists, designers, or inventors. Solve or develop solution the field of computer hardware and software.														

Computer Programmers -	А	В	С	D	E	F	G	н	I	J	К	L	Т
Convert project specifications and statements of problems and procedures to detailed logical flow charts for coding into computer anguage. Develop and write computer programs to store, locate, and etrieve specific documents, data, and information. May program web sites.													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI Hourly F			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639			\$131,560 - 166,399		Employment
Computer Software Engineers, Applications -		Α	В	С	D	Е	F	G	Н	1	J	К	1	Т
Develop, create, and modify general computer applications specialized utility programs. Analyze user needs and der solutions. Design software or customize software for clie aim of optimizing operational efficiency.	velop software	A	B	5	U	E	F	0	n		5	ĸ	L	
Computer Software Engineers, Systems Software -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Research, develop, and test operating systems-level sof and network distribution software. Set operational specif formulate and analyze software requirements. Apply pri techniques of computer science, engineering, and mathe analysis.	ications and nciples and													
Computer Support Specialists -		Α	В	С	D	Е	F	G	Н	1		К	1	Т
(Help Desk Representative) Provide technical assista system users. Answer questions or resolve computer pro clients.				0	U	L		0			5	ĸ	L	
Computer Systems Analysts -		А	В	С	D	Е	F	G	Н	1	J	К	L	Т
Analyze data processing problems for application to elect processing systems. Analyze user requirements, proced problems to automate or improve existing systems and r system capabilities, workflow, and scheduling limitations	ures, and eview computer										-		-	
Database Administrators -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Coordinate changes to computer databases, test and im database applying knowledge of database management														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600			\$24,960 - 31,719						\$103,480 - 131,559			Employment
Network and Computer Systems Administrators -		А	В	С	D	E	F	G	н	I	J	К	L	Т
(LAN/WAN Administrator) Install, configure, and support organization's local area network (LAN), wide area network Internet system or a segment of a network system. Maint network hardware and software to ensure network availar system users.	ork (WAN), and a monitor													
Network Systems and Data Communications Analyst	S -	А	В	С	D	Е	F	G	н	1	J	К	L	Т
<i>(Internet Developer, Webmaster)</i> Analyze, design, and network systems, such as local area networks (LAN), wid (WAN), and Internet. Perform network modeling, analysis Research and recommend network and data communical and software. Include telecommunications specialists wh interfacing of computer and communications equipment.	d evaluate de area networks s, and planning. tions hardware												_	

# Life, Physical, and Social Science Occupations

Market Research Analysts -	Α	В	С	D	Е	F	G	Н	Ι	J	K	L	Т
Research market conditions in local, regional, or national areas to													
determine potential sales of a product or service.													
19-3021													

# **Legal Occupations**

La	awyers -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Re	epresent clients in criminal and civil litigation and other legal													
pr	oceedings, draw up legal documents, and manage or advise clients on													
leg	gal transactions.													
	23-1011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RAI Hourly F		_	
		Α	в	С	D	Е	F	G	н	I	J	к	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	

## Arts, Design, Entertainment, Sports, and Media Occupations

Art Directors -	А	В	Ē	D	Е	F	G	н	1	J	К	1	т
	A	Б	C	U	E	Г	G	п	1	J	n	L	I
Formulate design concepts and presentation approaches, and direct													
workers engaged in art work, layout design, and copy writing for visual													
communications media, such as magazines, books, newspapers, and													
packaging.													
27-1011													
27-1011													
Fine Artists, Including Painters, Sculptors, and Illustrators -	А	В	С	D	Е	F	G	н	1	J	к	I	т
Create original artwork using any of a wide variety of mediums and			•	5	-	•	•		•	•		-	•
techniques, such as painting and sculpture.													
27-1013													
	1.					_							-
Multi-Media Artists and Animators -	A	В	С	D	E	F	G	Н	I	J	К	L	I
Create special effects, animation, or other visual images using film,													
video, computers, or other electronic tools and media for use in products													
or creations, such as computer games, movies, music videos, and													
commercials.													
27-1014													
27-1014													
Graphic Designers -	А	В	С	D	Е	F	G	Н	1	J	К	L	т
( <i>Graphic Artist</i> ) Design or create graphics to meet a client's specific		_	-	-	_	•	-	••	-			_	-
commercial or promotional needs, such as packaging, displays, or logos.													
27-1024													
Broadcast News Analysts -	Α	В	С	D	E	F	G	н	I	J	K	L	Т
Analyze, interpret, and broadcast news received from various sources.													
27-3021	-												
21 0021													
Reporters and Correspondents -	А	В	С	D	Е	F	G	Н	I	J	К	L	Т
Collect and analyze facts about newsworthy events by interview,													
investigation, or observation. Report and write stories for newspaper,		1											
		1											
news magazine, radio, or television.													
27-3022													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	EES IN kers Ac			-			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	Ι	J	К	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	Tatal
	time or full-time) Annual Salary	\$7.50 under	9.49 \$15,600 -	11.99 \$19,760 -	15.24 \$24,960 -	19.24 \$31,720 -	24.49 \$40,040 -	30.99 \$50,960 -	39.24 \$64,480 -	49.74 \$81,640 -	63.24 \$103,480	79.99 \$131.560	and over \$166,400	Total Employment
	(full-time only)	\$15,600	1 ( A	24,959	\$24,900 - 31,719	40,039	50,959	64,479	\$04,480 - 81,639			- 166,399	· · · · · · · · · · · · · · · · · · ·	
Public Relations Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
( <i>Publicist</i> ) Engage in promoting or creating good will for groups, or organizations by writing or selecting favorable material and releasing it through various communication prepare and arrange displays, and make speeches.	publicity													
Editors -		Α	В	С	D	Е	F	G	Н	1	J	К	L	Т
<i>(Technical Editor)</i> Perform variety of editorial duties, so out, indexing, and revising content of written materials, in final publication.														
Technical Writers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Write technical materials, such as equipment manuals, a operating and maintenance instructions. May assist in la														
Writers and Authors -		Α	В	С	D	E	F	G	Н	1	J	К	1	т
Originate and prepare written material, such as scripts, s advertisements, and other material.	tories, <b>27-3043</b>	A	B	0	U		F	9	- 11	I	3	ĸ	L	
Interpreters and Translators -		Α	В	С	D	Е	F	G	Н		J	К	L	Т
Translate or interpret written, oral, or sign language text language for others.	into another <b>27-3091</b>				_								_	
Photographers -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Photograph persons, subjects, merchandise, or other co products.	mmercial <b>27-4021</b>													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-		TED WA g to an I	-			
		Α	В	С	D	Е	F	G	н	I	J	к	L	т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)		9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600											and over	

#### **Building and Grounds Cleaning and Maintenance Occupations**

<u> </u>													
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers -	A	В	С	D	Е	F	G	Н	Т	J	к	L	т
Supervise work activities of cleaning personnel in hotels, hospitals, offices, and other establishments. These workers have other employees													
reporting directly to them. 37-1011													
37-1011													
		-											
Janitors and Cleaners, Except Maids and Housekeeping Cleaners -	Α	В	С	D	E	F	G	н		J	K	L	Т
Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and													
glass, and removing rubbish. Duties may include tending furnace and boiler.													

### **Sales and Related Occupations**

First-Line Supervisors/Managers of Non-Retail Sales Workers -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Directly supervise and coordinate activities of sales workers other than													
retail sales workers. May perform duties, such as budgeting and													
personnel work. These workers have other employees reporting directly													
to them.													
41-1012													
Advertising Sales Agents -	А	В	C	D	F	F	G	Н		J	к		т
Sell or solicit advertising, including graphic art, advertising space in			-	-	_	•	•	••	•			-	-
publications, custom made signs, or TV and radio advertising time.													
41-3011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES									SELEC <sup>®</sup> cording					
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н	I	J	к	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719		\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559		\$166,400	Employment
Sales Representatives, Wholesale and Manufacturing and Scientific Products -	g, Technical	А	В	С	D	E	F	G	н	I	J	к	L	т
Sell goods for wholesalers or manufacturers where techr knowledge is required in such areas as biology, engineer and electronics, normally obtained from at least 2 years of secondary education.	ring, chemistry,													
Sales Representatives, Wholesale and Manufacturing Technical and Scientific Products -	g, Except	А	В	С	D	E	F	G	Н	I	J	к	L	т
Sell goods for wholesalers or manufacturers to businesse individuals. Work requires substantial knowledge of items														
Telemarketers -		А	В	С	D	Е	F	G	Н			К		т
Solicit orders for goods or services over the telephone.	41-9041		В	U	U	-	F	0		•	5	ĸ	L	
Door-to-Door Sales Workers, News and Street Vendo Workers -	rs, and Related	Α	В	С	D	E	F	G	н	I	J	к	L	т
Sell goods or services door-to-door or on the street.	41-9091													

# **Office and Administrative Support Occupations**

First-Line Supervisors/Managers of Office and Administrative Support Workers -	Α	В	С	D	E	F	G	Н	I	J	к	L	т
Supervise and coordinate the activities of clerical and administrative support workers. These workers have other employees reporting directly to them. 43-1011													
Switchboard Operators, Including Answering Service -	А	В	С	D	Е	F	G	Н	I	J	К	L	Т
Operate telephone business systems equipment or switchboards to relay incoming, outgoing, and interoffice calls. 43-2011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RAI Hourly F			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 - 79.99	\$80.00	Tatal
	time or full-time) Annual Salary	\$7.50 under	9.49 \$15,600 -	11.99 \$19,760 -	15.24 \$24,960 -	19.24 \$31,720 -	24.49 \$40,040 -	30.99 \$50,960 -	39.24 \$64,480 -	49.74 \$81.640 -	63.24 \$103,480		and over	Total Employment
	(full-time only)	\$15,600		24,959	31,719	40,039	50,959	64,479			- 131,559			
Bill and Account Collectors - Locate and notify customers of delinquent accounts by m or personal visit to solicit payment. Duties include receivi posting amount to customers' account; preparing statemed department if customer fails to respond; initiating reposse proceedings or service disconnection.	ng payment and ents to credit	A	В	С	D	E	F	G	Н	I	J	К	L	Т
	43-3011													
Billing and Posting Clerks and Machine Operators - Compile, compute, and record billing, accounting, statisti numerical data for billing purposes. Prepare billing invoic rendered or for delivery or shipment of goods.		A	В	С	D	E	F	G	H	1	J	К	L	т
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compute, classify, and record numerical data to keep fina complete. Perform any combination of routine calculating verifying duties to obtain primary financial data for use in accounting records.	, posting, and													
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Compile and post employee time and payroll data. May p paychecks.	43-3051													
Customer Service Representatives -		Δ	В	C	D	F	F	G	Н	1	.1	К		т
Interact with customers to provide information in respons about products and services and to handle and resolve c Exclude individuals whose duties are primarily sales or re	omplaints.	~			5	-					J	· ·	-	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI Hourly F			
		Α	В	С	D	E	F	G	н	I	J	к	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -		\$50,960 -			\$103,480			Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	
Order Clerks -		Α	В	С	D	Е	F	G	н	I	J	К	L	Т
Receive and process incoming orders for materials, mere classified ads, or services such as repairs, installations, facilities. Duties include informing customers of receipt, p dates, and delays; preparing contracts; and handling cor	or rental of prices, shipping													
	43-4151													
Human Resources Assistants, Except Payroll and Ti	makaaning	А	В	С	D	E	F	G	Н	•		К		т
( <b>Personnel Clerk</b> ) Compile and keep personnel record for each employee, such as address, weekly earnings, a date of and reason for termination. Compile and type rep employment records. Search employee files and furnish authorized persons.	s. Record data bsences, and orts from												_	
Receptionists and Information Clerks -		А	В	С	D	Е	F	G	н	I	J	К	L	Т
Answer inquiries and obtain information for general publi visitors, and other interested parties. Provide information activities conducted at establishment; location of department and employees within organization.	regarding													
Couriers and Messengers -		А	В	С	D	Е	F	G	н		J	К	L	Т
Pick up and carry messages, documents, packages, and between offices or departments within an establishment business concerns.						_							_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-							GE RAI				
		Α	В	С	D	E	F	G	н	I	J	к	L	Т	
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00		
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Tota Employ	
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103.479	\$103,480 - 131,559	\$131,560 - 166.399		Linploy	nom
	(run unto only)		-,	,	- , -	-,	,	- , -	- ,	,	- ,	,			
Production, Planning, and Expediting Clerks -		Α	В	С	D	E	F	G	н	I	J	К	L	Т	
(Assignment Agent) Coordinate and expedite the flow materials within or between departments of an establishr to production schedule. Duties include reviewing and dist production, work, and shipment schedules; and compiling progress of work, inventory levels, costs, and production	nent according tributing g reports on														
Shipping, Receiving, and Traffic Clerks -		А	В	С	D	Е	F	G	Н		J	К		т	
( <i>Freight Clerk</i> ) Verify and keep records on incoming an shipments. Prepare items for shipment. Duties include as addressing, stamping, and shipping merchandise or mate unpacking, verifying and recording incoming merchandise and arranging for the transportation of products.	ssembling, erial; receiving,			0								ĸ	2		
Stock Clerks and Order Fillers -		А	В	С	D	Е	F	G	н		J	К		т	
( <b>Tool-Crib Attendant</b> ) Receive, store, and issue sales i merchandise, materials, equipment, and other items from warehouse, or storage yard to fill shelves, racks, tables, o orders.	n stockroom,														
Executive Secretaries and Administrative Assistants	-	А	В	С	D	Е	F	G	н			К		т	
Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrativ may also conduct independent projects and assume great responsibilities.	l administrative /e assistants	~		•	5			3				ĸ	L		

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	-	-	-	-			GE RAI			
		Α	В	С	D	Е	F	G	н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	\$103,480 - 131,559	\$131,560 - 166,399	. ,	Employment
Constanting Export Land Medical and Expositive			5	•	5	-	-					14		Ŧ
Secretaries, Except Legal, Medical, and Executive - Perform clerical and routine administrative functions suc correspondence, scheduling appointments, filing, or provinformation.		A	В	С	D	E	F	G	Н	1	J	К	L	Т
Computer Operators -		А	В	С	D	E	F	G	н	1	J	K	1	т
( <i>Peripheral Equipment Operator</i> ) Monitor and control computer and peripheral electronic data processing equiprocess business, scientific, engineering, and other data operating instructions.	pment to											N		
Data Entry Keyers -		А	В	С	D	Е	F	G	н	1	J	K	L	Т
( <i>Keypunch Operator</i> ) Operate data entry device, such photo composing perforator.	as keyboard or <b>43-9021</b>													
Word Processors and Typists -		А	В	С	D	Е	F	G	н		J	К	L	Т
(Composing Data Keyer) Use word processor/comput to type letters, reports, forms, or other material from roug corrected copy, or voice recording.														
					_	_	_						-	-
<b>Desktop Publishers -</b> Format typescript and graphic elements using computer produce publication-ready material.		A	В	С	D	E	F	G	н		J	К	L	т
	43-9031													
Mail Clerks and Mail Machine Operators, Except Pos	tal Service -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Prepare incoming and outgoing mail for distribution. Use handling machines to time stamp, open, read, sort, and r mail; and address, stamp, fold, stuff, seal, and affix posta mail or packages.	hand or mail oute incoming													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	-	-	-	-	SELEC <sup>-</sup> cording		-			
		Α	В	С	D	Е	F	G	н	Ι	J	К	L	т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600		\$19,760 - 24,959	\$24,960 - 31,719		\$40,040 - 50,959						\$166,400 and over	Employment
Office Clerks, General -		А	В	С	D	Е	F	G	н	1	J	К	L	Т
Office Clerks, General - Perform duties too varied and diverse to be classified in any specific office clerical occupation, requiring limited knowledge of office management systems and procedures. Clerical duties may be assigned in accordance with the office procedures of individual establishments. 43-9061														
Proofreaders and Copy Markers -		А	В	С	D	Е	F	G	н	Ι	J	к	L	Т
( <b>Braille Proofreader</b> ) Read transcript or proof type s mark for correction any grammatical, typographical, or errors. Exclude workers whose primary duty is editing	compositional													

## Installation, Maintenance, and Repair Occupations

Maintenance and Repair Workers, General -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(Maintenance Mechanic) Perform work involving the skills of two or													
more maintenance or craft occupations to keep machines, mechanical													
equipment, or the structure of an establishment in repair.													
49-9042													

### **Production Occupations**

First-Line Supervisors/Managers of Production and Operating Workers -	Α	В	С	D	Е	F	G	н	I	J	к	L	т
Supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. These workers have other employees reporting directly to them.													

OCCUPATIONAL TITLE AND	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES			I						TED WA g to an l				
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н	1	J	K	L	т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employment
<b>Bindery Workers -</b> (Hand Bindery Worker) Set up or operate binding mad produce books and other printed materials.	chines that	A	В	С	D	E	F	G	н	I	J	К	L	T
	51-5011													
<b>Bookbinders -</b> Perform highly skilled hand finishing operations, such as	arooving and	A	В	С	D	E	F	G	Н	I	J	К	L	Т
lettering to bind books.	51-5012													
Job Printers -		А	В	С	D	E	F	G	Н		J	к	-	т
Set type according to copy; operate press to print job oro proof for errors and clarity of impression, and correct imp printers are often found in small establishments where w several job skills.	perfections. Job													
Prepress Technicians and Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(Lithographer, Compositor) Set up and prepare mate presses. Include prepress functions, such as compositin layout, paste-up, camera operating, scanning, film stripp photoengraving.	g, typesetting,													
Printing Machine Operators -		А	В	С	D	Е	F	G	Н			К	1	т
( <i>Silk Screen Printer</i> ) Set up or operate various types of machines, such as offset, letterset, intaglio, or gravure p printers to produce print on paper or other materials.					0	E	F	0	Π		5	A	L	
Packaging and Filling Machine Operators and Tende		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Operate or tend machines to prepare industrial or consu storage or shipment. Include cannery workers who pack														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											AGE RAI Hourly F			_
		Α	В	С	D	Е	F	G	н	I	J	К	L	т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600		\$19,760 - 24,959	\$24,960 - 31,719		\$40,040 - 50,959				- \$103,480 - 131,559			Employment
Photographic Process Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform precision work involved in photographic process editing photographic negatives and prints, using photo-m chemical, or computerized methods.														
Paper Goods Machine Setters, Operators, and Tende	rs -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Set up, operate, or tend paper goods machines that performance functions, such as converting, sawing, corrugating, bandi boxing, stitching, forming, or sealing paper or paperboard products.	orm a variety of ng, wrapping,													
HelpersProduction Workers -		А	В	С	D	E	F	G	н		J	К	L	т
Help production workers by performing duties of lesser si include supplying or holding materials or tools, and clean and equipment.		~		Ū		-						K	-	

# **Transportation and Material Moving Occupations**

First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand -	Α	в	С	D	E	F	G	Н	I	J	к	L	т
Supervise and coordinate the activities of helpers, laborers, or material movers. These workers have other employees reporting directly to them. 53-1021													
First-Line Supervisors/Managers of Transportation and Material- Moving Machine and Vehicle Operators -	А	В	С	D	E	F	G	н	I	J	к	L	т
Directly supervise and coordinate activities of transportation and material- moving machine and vehicle operators and helpers. These workers have other employees reporting directly to them.													
53-1031													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	-	-	-	EES IN kers Ac			-			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	
Driver/Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Drive truck or other vehicle over established routes or wi established territory and sell goods, such as food product restaurant take-out items, or pick up and deliver items, s	ts, including													
	53-3031													
Truck Drivers, Light or Delivery Services -		А	В	С	D	Е	F	G	Н		J	к		т
Drive a truck or van with a capacity of under 26,000 GVV deliver or pick up merchandise or to deliver packages wi area.				J	U	-		J				, N	_	
	53-3033													
Laborers and Freight, Stock, and Material Movers, Ha	and -	А	В	С	D	Е	F	G	Н	I	J	К	L	Т
Manually move freight, stock, or other materials or perforunskilled general labor. Include all unskilled manual laborelsewhere classified.	rm other													
	55-7062													
Machine Feeders and Offbearers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Feed materials into or remove materials from machines of that is automatic or tended by other workers.	or equipment													
	53-7063													
Packers and Packagers, Hand -					2	-	-							т
Pack or package by hand a wide variety of products and	materials.	A	В	С	D	E	F	G	Н	•	J	К	L	1
	53-7064													
														т
										Subto Emple	otal oymer	nt		1

Report additional occupations on supplemental pages at the end of form.

#### Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND										TED WA g to an l				
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н	I	J	К	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 -		\$131,560 - 166,399		Employmen
	(Iuli-time only)	\$13,000	19,759	24,939	31,719	40,039	30,939	04,479	81,039	103,479	- 131,339	- 100,399	and over	
		Α	В	С	D	Е	F	G	Н	I	J	к	L	Т
				-	_	_	_							_
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	1	J	К	L	т
					-	_	•			•	•		_	-
		Α	В	С	D	Е	F	G	Н	I	J	к	L	Т
					_									
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
—														
		11.2.7	Factor L Franci		Deri		Data D			Subto	tal Emp	loymen	t - this	
FIPS Schedule Number	NAICS Code	Unit 1	Total Employ	/ment	Review	ved By	Date R	eviewed		50510	-	ge	- uns	
FOR OFFICE											pu			
USE ONLY										Total E	Employr	nent ide	entified	
										on this form				

#### Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND											GE RAI Hourly F			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н		J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -			\$81,640 -			\$166,400	Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	
		Α	В	С	D	Е	F	G	Н	1	J	К	L	т
		~	5	J	5	-	•		••	•	Ŭ	IN .	-	-
		Α	В	С	D	Е	F	G	Н	Ι	J	К	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	К	L	т
		Α	В	С	D	E	F	G	Н	1	J	К	L	т
		~	D	C	D	E	F	G	п	-	J	n	L	•
		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
									l					
FOR OFFICE Schedule Number	NAICS Code	CS Code Unit Total Employment Reviewed By Date Reviewed Subtotal Employment - this page												
USE ONLY							Total E	Employr on this	nent ide s form	entified				