OCCUPATIONAL EMPLOYMENT REPORT **OF NONSTORE RETAILERS (454000)**

In Cooperation with the **U.S. Department of Labor**



What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OES for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

у осс	cupation.	
1	Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3? Operating: Go to item 2.	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections</i> .
F	Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided. Permanently out of business as of/_/: Return the form to the address at the top. Sold or merged: Enter the new name and address below, then go to item 2.	
	New Name: New Address:	How many employees, both full and part-time , worked at this location(s) during the pay period that included the reference date printed in Item 3?
li	Our records show that your main products or services are related to those isted below. If they are not, please list your main products or services on the ines provided and continue with the rest of the report.	Include • Full or part-time paid workers • Workers on paid leave • Workers assigned temporarily to other units • Incorporated firms - paid owners, officers, and staff Do Not Include • Contractors and temporary agency employees not on your payroll • Unpaid family workers • Workers on unpaid leave • Unincorporated firms - proprietors, owners, and partners
		Do all employees reported above work at one location? Yes NoEnter number of locations
		Please tell us who to contact if we have questions about your data. Name: Name:
-		Title:
-		Phone: ()Ext Date: E-mail address:

454000 Rev. August 2007

Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report apprentices in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.
 For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations.
 If there is no measurable difference in skill requirements, report employees in the occupation in which they spend the most time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
 For example, an economist that supervises other economists is classified as an economist.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pav
- Longevity Pay
- On-call Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- mour aymond
- Merchandise Discounts
- Nonproduction Bonus (e.g., Holiday Bonus)
- Overtime Pay
- Perquisites
- · Profit Sharing Payment
- Relocation Allowance
- Tuition Repayments

- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Vacation Pay
- Weekend Pay
- Uniform Allowance

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

454000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITL				(F					IN SELE			NGES URLY RA	TE)	
DECOMM HON OF DA		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	TOTAL
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399	\$166,400 and over	EMPLOYMENT
Accountants and Auditors - Examand interpret accounting records for giving advice or preparing statement	r the purpose of				1	2	3							6

- For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column D. For the full-time workers, use their annual wage: write "2" in column E and "3" in column F.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

454000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_		ΓED WA g to an I	_			
		Α	В	C	D	E	F	G	Н	I	J	K	L	Т
Но	ourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
time	e or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24		and over	
An	nnual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
(ful	ıll-time only)	\$15,600											and over	

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Determine and formulate policies and provide the overall	direction of													
companies or private and public sector organizations with														
guidelines set up by a board of directors or similar govern	ning body.													
	11-1011													
General and Operations Managers -		Α	В	С	D	Е	F	G	н	-		K		т -
Plan, direct, or coordinate the operations of companies o	r nublic and	^	В	C	D			G	п	1	J	K		
private sector organizations. Duties include formulating p														
managing daily operations, and planning the use of mate														
resources, but are too diverse in nature to be classified in														
functional area of management or administration.	,													
	11-1021													
Advertising and Promotions Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan and direct advertising policies and programs or prod														
materials, such as posters, contests, coupons, or give-av														
extra interest in the purchase of a product or service for a														
Lantira arganization, or on an account basis	a department, an													
entire organization, or on an account basis.	a department, an													
lentire organization, or on an account basis.														
entire organization, or on an account basis.	11-2011													
		A	В	С	D	E	F	G	Н		J	К	L	Т
Sales Managers -	11-2011	A	В	С	D	E	F	G	Н	ı	J	К	L	Т
	11-2011 a product or	A	В	С	D	Е	F	G	Н	ı	J	К	L	T
Sales Managers - (Customer Service Manager) Direct the distribution of	a product or quotas, and	A	В	С	D	Е	F	G	Н	1	J	К	L	Т
Sales Managers - (Customer Service Manager) Direct the distribution of service to the customer by establishing sales territories, or	a product or quotas, and nine sales	A	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Sales Managers - (Customer Service Manager) Direct the distribution of service to the customer by establishing sales territories, of goals. Analyze sales statistics gathered by staff to determ	a product or quotas, and nine sales	A	В	С	D	Е	F	G	Н	ı	J	К	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	R OF El t Part-ti	_	_			_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary	under	\$15,600	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over	
Administrative Services Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
(Facilities Manager) Plan, direct, or coordinate suppor an organization, such as recordkeeping, mail distribution operator/receptionist, and other office support services.	, telephone													
	11-3011													
Computer and Information Systems Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate activities in such fields as electrocessing, information systems, systems analysis, and programming.														
Financial Managers -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
(Controller) Plan, direct, and coordinate accounting, in insurance, securities, and other financial activities of a b department of an establishment.					-		·	,			-			
Training and Development Managers -		Α	В	С	D	E	F	G	Н		J	K		Т
Plan, direct, or coordinate the training and development staff of an organization.	activities and	A	В	C	D		•	G	П	'	3	K		
Purchasing Managers -		Α	В	С	D	E	F	G	Н	1	J	K	1	Т
(<i>Procurement Manager</i>) Plan, direct, or coordinate the buyers, purchasing officers, and related workers involved materials, products, and services.							·	<u> </u>		•	J			·
Transportation, Storage, and Distribution Managers	-	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Logistics Manager) Plan, direct, or coordinate transport or distribution activities in accordance with governmenta regulations.	ortation, storage,													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ļ	_	_		_	-		AGE RA Hourly I			
DESCRIPTION OF BUILD		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479			\$103,480 - 131,559			Employment
Business and Financial Operation	ns Occupa	ation	ıs											
Wholesale and Retail Buyers, Except Farm Products		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Buy merchandise or commodities, other than farm produc	cts, for resale to													
consumers at the wholesale or retail level. Analyze past t														
sales records, price, and quality of merchandise to deterr														
yield. Select, order, and authorize payment for merchand contractual agreements. Include assistant buyers.	lise according to													
	13-1022													
Training and Development Charielists					_	-	-					17		т
Training and Development Specialists - Conduct training and development programs for employe		Α	В	С	D	E	F	G	Н	ı	J	K	L	I
Conduct training and development programs for employe	13-1073													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Examine, analyze, and interpret accounting records for the giving advice or preparing statements. Install or advise or recording costs or other financial and budgetary data.														
Computer and Mathematical Occ	upations													
Computer Programmers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Convert project specifications and statements of problem procedures to detailed logical flow charts for coding into a language. Develop and write computer programs to store retrieve specific documents, data, and information. May pasites.	computer e, locate, and													

15-1021

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ļ	_	_	_	_	-		GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employment
Computer Software Engineers, Systems Software -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Research, develop, and test operating systems-level soft and network distribution software. Set operational specifi formulate and analyze software requirements. Apply prir techniques of computer science, engineering, and mathe analysis.	cations and nciples and													
Computer Support Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
(Help Desk Representative) Provide technical assistar system users. Answer questions or resolve computer proclients.	•													
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н			K		т
(LAN/WAN Administrator) Install, configure, and support organization's local area network (LAN), wide area network Internet system or a segment of a network system. Maint network hardware and software to ensure network availates system users.	ork (WAN), and ain and monitor										,	·		,
Life, Physical, and Social Science	Occupati	ions												
Market Research Analysts -	_	Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Research market conditions in local, regional, or national determine potential sales of a product or service.	areas to 19-3021													
Arts, Design, Entertainment, Spo	orts, and N	Medi	a Oc	cupa	tion	s								
Graphic Designers -		Α	В	C	D	Е	F	G	Н	I	J	K	L	Т
Design or create graphics to meet a client's specific compromotional needs, such as packaging, displays, or logos														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				1	(Repor	t Part-ti	me Woı	kers Ac	cording		GE RA	Rate)		
,		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part-	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	time or full-time) Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	-	\$64,480 -	\$81,640 -		\$131,560		Employment
	(full-time only)	\$15,600	1	24,959	31,719	40,039	50,959	64,479	81,639	103,479		- 166,399		, ,
Healthcare Practitioner and Tecl	nical Occ			-										
Pharmacists - Dispense drugs prescribed by physicians and other healt and provide information to patients about medications an		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
	29-1051													
Pharmacy Technicians -		Α	В	С	D	Е	F	G	н	1	J	К	L	Т
Prepare medications under the direction of a pharmacist. Pharmacy Aides (31-9095).	Exclude 29-2052				D					•		, ,		
First-Line Supervisors/Managers of Food Preparation Workers - Supervise workers engaged in preparing and serving food	and Serving	A	B	С	D	E	F	G	н	I	J	К	L	Т
workers have other employees reporting directly to them.	35-1012													
Food Preparation Workers -		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
(Kitchen Helper) Perform a variety of food preparation cooking, such as preparing cold foods and shellfish, slicin brewing coffee or tea.	ng meat, and													
	35-2021													
Building and Grounds Cleaning a	nd Maint	enai	nce C)ccu _j	patio	ns								
First-Line Supervisors/Managers of Housekeeping an Workers -	d Janitorial	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Supervise work activities of cleaning personnel in hotels, offices, and other establishments. These workers have of reporting directly to them.						_								

	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_		ΓED WA	_			
	DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
		time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
		Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559	\$131,560 - 166,399		Litipioyitieni
L			ψ.ο,σσσ	10,100	2.,000	0.,	10,000	00,000	0.,	0.,000	100,110	101,000	100,000	a.ia 010.	
	Janitors and Cleaners, Except Maids and Housekeep	_	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Keep buildings in clean and orderly condition. Perform he duties, such as cleaning floors, shampooing rugs, washir														
	glass, and removing rubbish. Duties may include tending														
	boiler.	.aacc aa													
		37-2011													
_															
S	ales and Related Occupations														
	First-Line Supervisors/Managers of Retail Sales Wor	kers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
ļ.	Directly supervise sales workers in a retail establishment	or department.													
	Duties may include management functions, such as purc														
	budgeting, and personnel work. These workers have oth	er employees													
	reporting directly to them.														
L		41-1011													
Ī	First-Line Supervisors/Managers of Non-Retail Sales	Workers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Directly supervise and coordinate activities of sales work				_										
	retail sales workers. May perform duties, such as budget														
	personnel work. These workers have other employees re	porting directly													
ľ	to them.														
L		41-1012													
Ī	Cashiers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Receive and disburse money in establishments other that	n financial													
	institutions. Usually involves use of electronic scanners,	cash registers,													
(or related equipment.														
		41-2011													
Ī	Retail Salespersons -		Α	В	С	D	Е	F	G	н		J	K		Т
	Sell merchandise, such as furniture, motor vehicles, appl	iances, or			3	J		'	3		•	J	11	_	•
	apparel in a retail establishment.														
		41-2031													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	_	_	_			AGE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50 under	9.49 \$15,600 -	11.99 \$19,760 -	15.24 \$24,960 -	19.24 \$31,720 -	24.49 \$40,040 -	30.99 \$50,960 -	39.24 \$64,480 -	49.74 \$81,640 -	63.24	79.99 \$131,560	and over	Total Employment
	(full-time only)	\$15,600	19,759	24,959	\$24,960 - 31,719	40,039	50,959	64,479	81,639	103,479		- 166,399		
Sales Representatives, Wholesale and Manufacturin	g Eveent													
Technical and Scientific Products -	g, Except	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Sell goods for wholesalers or manufacturers to business individuals. Work requires substantial knowledge of item														
	41-4012													
Telemarketers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Solicit orders for goods or services over the telephone.	41-9041													
Door-to-Door Sales Workers, News and Street Vende Workers -	ors, and Related	Α	В	С	D	Е	F	G	н	ı	J	к	L	т
Sell goods or services door-to-door or on the street.														
3	41-9091													
Office and Administrative Suppo		tion	s											
First-Line Supervisors/Managers of Office and Admi Support Workers -	nistrative	Α	В	С	D	E	F	G	н	ı	J	к	L	т
Supervise and coordinate the activities of clerical and activities of clerical activities ac	dministrative													
support workers. These workers have other employees	reporting directly													
to them.	43-1011													
	43-1011													
Bill and Account Collectors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Locate and notify customers of delinquent accounts by ror personal visit to solicit payment. Duties include receive														
posting amount to customers' account; preparing statem														
department if customer fails to respond; initiating reposs														
proceedings or service disconnection.														
	42 2044													
	43-3011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_		_	-		GE RAI			
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	Annual Salary (full-time only)	under \$15,600	\$15,600 19,759	- \$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559			Lilipioyillelit
	(run tillio orny)					,				,				
Billing and Posting Clerks and Machine Operators -	ingles and address	Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Compile, compute, and record billing, accounting, statist numerical data for billing purposes. Prepare billing invoice														
rendered or for delivery or shipment of goods.	es for services													
,														
	43-3021													
Dealdren Assessed as 14 PC Oct														_
Bookkeeping, Accounting, and Auditing Clerks - Compute, classify, and record numerical data to keep fir	ancial records	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
complete. Perform any combination of routine calculating														
verifying duties to obtain primary financial data for use in														
accounting records.														
	43-3031													
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	Н		J	K		т
Compile and post employee time and payroll data. May	orepare						•	-	- ''	•	3	K	_	•
paychecks.	or oparo													
	43-3051													
One dit Authorizana Observana and Olanka						_	_					17		Т
Credit Authorizers, Checkers, and Clerks - Authorize credit charges against customers' accounts. Ir	voctigato history	Α	В	С	D	Е	F	G	Н	ı	J	K	L	1
and credit standing of individuals or business establishm														
credit.	g													
	43-4041													
														_
Customer Service Representatives -	a ta inquiria	Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Interact with customers to provide information in responsabout products and services and to handle and resolve of														
Exclude individuals whose duties are primarily sales or r	•													
	•													
	43-4051	1												

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-							GE RAI			
DESCRIPTION OF BUILD		Α	В	C	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employment
Order Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Receive and process incoming orders for materials, mero classified ads, or services such as repairs, installations, of facilities. Duties include informing customers of receipt, p dates, and delays; preparing contracts; and handling con	or rental of rices, shipping													
Human Resources Assistants, Except Payroll and Til	nekeeping -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Personnel Clerk) Compile and keep personnel records for each employee, such as address, weekly earnings, aldate of and reason for termination. Compile and type rep employment records. Search employee files and furnish authorized persons.	osences, and orts from													
	43-4101													
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Answer inquiries and obtain information for general publi visitors, and other interested parties. Provide information activities conducted at establishment; location of departn and employees within organization.	regarding													
Dispatchers, Except Police, Fire, and Ambulance -		Α	В	С	D	Е	F	G	н	ı	J	K		Т
Schedule and dispatch workers, work crews, equipment, vehicles for conveyance of materials, freight, or passeng normal installation, service, or emergency repairs render place of business.	ers, or for	^		J							J	.,	_	·

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-							GE RAI			
		Α	В	С	D	E	F	G	Н	1	J	K	L	T
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	Annual Salary (full-time only)	under \$15,600	\$15,600 · 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559			Lilipioyillelit
	(rail-time only)	ψ.ο,οσο	.0,.00	2.,000	01,110	10,000	00,000	01,110	0.,000	100,110	101,000	.00,000	and over	
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(Assignment Agent) Coordinate and expedite the flow														
materials within or between departments of an establish to production schedule. Duties include reviewing and dis	•													
roduction, work, and shipment schedules; and compiling reports on														
progress of work, inventory levels, costs, and production														
progress of work, invertion, levels, esses, and production	, problemo.													
	43-5061													
	43-5061													
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
(Freight Clerk) Verify and keep records on incoming a	nd outgoing													
shipments. Prepare items for shipment. Duties include a														
addressing, stamping, and shipping merchandise or ma														
unpacking, verifying and recording incoming merchanding and arranging for the transportation of products.	se or material;													
	43-5071													
Stock Clerks and Order Fillers -		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
(Tool-Crib Attendant) Receive, store, and issue sales	floor						-			•				
merchandise, materials, equipment, and other items from														
warehouse, or storage yard to fill shelves, racks, tables,														
orders.														
	43-5081	1												
Executive Secretaries and Administrative Assistants		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Provide administrative support by performing clerical an														
tasks. Higher-level executive assistants and administrat may also conduct independent projects and assume gre														
responsibilities.	ater training													
	43-6011													
	43-6011													

OCCUPATIONAL TITLE AND	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES			ı	_	_	_	_	-		GE RAI			
DESCRIPTION OF BUTTES		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
	Hourly (part-	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	time or full-time) Annual Salary	under	9.49 \$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -		\$103,480			Total Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639		- 131,559			
Secretaries, Except Legal, Medical, and Executive -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform clerical and routine administrative functions such correspondence, scheduling appointments, filing, or provinformation.														
Computer Operators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Peripheral Equipment Operator) Monitor and control computer and peripheral electronic data processing equiprocess business, scientific, engineering, and other data operating instructions.	oment to													
Data Entry Keyers -		Α	В	С	D	Е	F	G	н		J	K		т
(Keypunch Operator) Operate data entry device, such photo composing perforator.	as keyboard or 43-9021	-	<u> </u>	J	D			- 0	.,	,	3	K	_	•
Office Clerks, General -		Α	В	С	D	Е	F	G	н	1	J	K	L	Т
Perform duties too varied and diverse to be classified in a office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties m in accordance with the office procedures of individual est	office ay be assigned													
Installation, Maintenance, and R		upat	tions	5										
First-Line Supervisors/Managers of Mechanics, Insta Repairers -	·	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Supervise and coordinate the activities of mechanics, ins repairers. These workers have other employees reporting them.														

Hourly (partime or full-time) S7.50 S9.49 S15.25 S19.25 S24.50 S31.00 S39.25 S49.75 S32.50 S38.00 S49.75 S39.25 S49.75	T Total Employment T
time or full-time \$7.50 9.49 11.99 15.24 19.24 24.49 30.99 39.24 49.74 63.24 79.99 and over Annual Salary (full-time only) \$15,600 \$19,760 \$24,960 \$31,720 \$40,040 \$50,960 \$64,480 \$81,640 \$103,480 \$131,560 \$166,400 \$15,600 \$19,759 24,959 31,719 \$40,039 \$30,99 39.24 49.74 63.24 79.99 and over \$15,600 \$19,759 24,959 31,719 \$40,039 \$30,99 \$39.24 49.74 63.24 79.99 and over \$15,600 \$19,759 24,959 31,719 \$40,039 \$30,99 \$39.24 49.74 63.24 79.99 and over \$15,600 \$19,759 24,959 31,719 \$40,039 \$30,99 \$39.24 49.74 63.24 79.99 and over \$15,600 \$19,759 24,959 31,719 \$40,039 \$30,99 \$39.24 49.74 63.24 79.99 and over \$15,600 \$103,480 \$131,560 \$166,400 \$166,400 \$103,479 \$131,559 \$166,309 and over \$15,600 \$19,759 \$24,959 31,719 \$40,039 \$30,29 \$31,720 \$30,099 \$31,720 \$30,099 \$30,24 49.74 63.24 79.99 and over \$103,480 \$131,560 \$166,400 \$103,480 \$103,480 \$131,560 \$166,400 \$103,480 \$1	T T
Annual Salary (full-time only)	T T
A B C D E F G H I J K L	T
Automotive Service Technicians and Mechanics - Diagnose, adjust, repair, or overhaul automotive vehicles. Bus and Truck Mechanics and Diesel Engine Specialists - Diagnose, adjust, repair, or overhaul trucks, buses, and all types of diesel engines. Include mechanics working primarily with automobile diesel engines. Bus and Truck Mechanics and Diesel Engine Specialists - Diagnose, adjust, repair, or overhaul trucks, buses, and all types of diesel engines. Include mechanics working primarily with automobile diesel engines. A B C D E F G H I J K L Installers - Install or repair heating, central air conditioning, or refrigeration systems,	Т
Bus and Truck Mechanics and Diesel Engine Specialists - Diagnose, adjust, repair, or overhaul automotive vehicles. Bus and Truck Mechanics and Diesel Engine Specialists - Diagnose, adjust, repair, or overhaul trucks, buses, and all types of diesel engines. Include mechanics working primarily with automobile diesel engines. 49-3031 Heating, Air Conditioning, and Refrigeration Mechanics and Installers - Install or repair heating, central air conditioning, or refrigeration systems,	Т
Bus and Truck Mechanics and Diesel Engine Specialists - Diagnose, adjust, repair, or overhaul trucks, buses, and all types of diesel engines. Include mechanics working primarily with automobile diesel engines. 49-3031 Heating, Air Conditioning, and Refrigeration Mechanics and Installers - Install or repair heating, central air conditioning, or refrigeration systems,	
Bus and Truck Mechanics and Diesel Engine Specialists - Diagnose, adjust, repair, or overhaul trucks, buses, and all types of diesel engines. Include mechanics working primarily with automobile diesel engines. 49-3031 Heating, Air Conditioning, and Refrigeration Mechanics and Installers - Install or repair heating, central air conditioning, or refrigeration systems,	
Diagnose, adjust, repair, or overhaul trucks, buses, and all types of diesel engines. Include mechanics working primarily with automobile diesel engines. 49-3031	
diesel engines. Include mechanics working primarily with automobile diesel engines. 49-3031 Heating, Air Conditioning, and Refrigeration Mechanics and Installers - Install or repair heating, central air conditioning, or refrigeration systems,	Т
Heating, Air Conditioning, and Refrigeration Mechanics and Installers - Install or repair heating, central air conditioning, or refrigeration systems,	Т
Heating, Air Conditioning, and Refrigeration Mechanics and Installers - Install or repair heating, central air conditioning, or refrigeration systems,	Т
Installers - Install or repair heating, central air conditioning, or refrigeration systems,	Т
Installers - Install or repair heating, central air conditioning, or refrigeration systems,	Т
Install or repair heating, central air conditioning, or refrigeration systems,	
49-9021	
Maintenance and Repair Workers, General - A B C D E F G H I J K L	Т
(Maintenance Mechanic) Perform work involving the skills of two or	
more maintenance or craft occupations to keep machines, mechanical	
equipment, or the structure of an establishment in repair.	
49-9042	
Coin, Vending, and Amusement Machine Servicers and Repairers - A B C D E F G H I J K L	T
Install, service, adjust, or repair coin, vending, or amusement machines	
including video games, juke boxes, pinball machines, or slot machines.	
49-9091	
HelpersInstallation, Maintenance, and Repair Workers - A B C D E F G H I J K L	Т
Help installation, maintenance, and repair workers in maintenance, parts	
replacement, and repair of vehicles, industrial machinery, and electrical and electronic equipment.	
49-9098	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т	
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total	
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment	
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639	103,479	- 131,559	- 166,399	and over		
Production Occupations															
First-Line Supervisors/Managers of Production and Workers -	Operating	Α	В	С	D	E	F	G	Н	I	J	К	L	Т	
Supervise and coordinate the activities of production and workers, such as inspectors, precision workers, machine															
operators, assemblers, fabricators, and plant and system															
These workers have other employees reporting directly t	o them.														
	51-1011														
Inspectors, Testers, Sorters, Samplers, and Weigher	s -	Α	В	С	D	Е	F	G	Н		J	К		Т	
(Quality Checker) Inspect, test, sort, sample, or weigh						_	•		••	•		1	_	•	
raw materials or processed, machined, fabricated, or ass products for defects, wear, and deviations from specifical															
	51-9061														
Packaging and Filling Machine Operators and Tende		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т	
Operate or tend machines to prepare industrial or consu storage or shipment. Include cannery workers who pack															
	51-9111														
Transportation and Material Mo	ving Occu	pati	ons												
First-Line Supervisors/Managers of Helpers, Laborer Movers, Hand -		A	В	С	D	Е	F	G	Н	ı	J	К	L	т	
Supervise and coordinate the activities of helpers, labore movers. These workers have other employees reporting															
microsc. mass women have suite simpleyees reporting															
	53-1021														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_		_	-		AGE RA Hourly I			
DESCRIPTION OF DETIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	(full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Linploymon
			1	1										
First-Line Supervisors/Managers of Transportation a Moving Machine and Vehicle Operators -	ind Material-	Α	В	С	D	Е	F	G	н	- 1	J	К	L	Т
Directly supervise and coordinate activities of transporta	tion and material-													
moving machine and vehicle operators and helpers. The														
other employees reporting directly to them.														
	53-1031													
Driver/Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Drive truck or other vehicle over established routes or w														
established territory and sell goods, such as food productive restaurant take-out items, or pick up and deliver items, s														
restaurant take-out items, or pick up and deliver items, s	ducii as lauriury.													
	53-3031													
														_
Truck Drivers, Heavy and Tractor-Trailer -	-it t	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Drive a tractor-trailer combination or a truck with a capaci 26,000 GVW, to transport and deliver goods, livestock, or														
liquid, loose, or packaged form. Requires commercial d														
	53-3032													
Truck Drivers, Light or Delivery Services -		Α	В	С	D	Е	F	G	Н		J	К		Т
Drive a truck or van with a capacity of under 26,000 GV	N. primarily to					_	•	0	- 11	'	-	K		•
deliver or pick up merchandise or to deliver packages w														
area.														
	53-3033													
Service Station Attendants -		Α	В	С	D	Е	F	G	н	l	J	К	L	Т
Service automobiles, buses, trucks, boats, and other au	tomotive or					_	•						_	
marine vehicles with fuel, lubricants, and accessories. C	ollect payment													
for services and supplies.														
	53-6031													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DETTES		Α	В	С	D	Ε	F	G	Н	ı	J	K	L	Т	
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total	
	Annual Salary (full-time only)	under \$15,600		\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039					\$103,480 - 131,559			Employment	
Industrial Truck and Tractor Operators -		Α	В	С	D	E	F	G	Н		J	K	L	Т	
(Fork Lift Driver) Operate industrial trucks or tractors equipped to move materials around a warehouse, storage yard, factory, construction site, or similar location. 53-7051															
Laborers and Freight, Stock, and Material Movers, Hand - Manually move freight, stock, or other materials or perform other unskilled general labor. Include all unskilled manual laborers not elsewhere classified. 53-7062		А	В	С	D	Е	F	G	Н	I	J	К	L	Т	
Packers and Packagers, Hand -		Α	В	С	D	E	F	G	Н	l ı	J	K		Т	
(Gift Wrapper, Bagger) Pack or package by hand a wi products and materials.	de variety of 53-7064					_				-			_		
						ı		ı		Subto	otal oymer	ıt	ı	Т	

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND	(Panort Part-time Workers According to an Hourly Pate)														
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	Т	
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00		
	time or full-time) Annual Salary	\$7.50	9.49	11.99	15.24 \$24,960 -	19.24 \$31,720 -	24.49 - \$40,040 -	30.99 \$50,960 -	39.24 \$64,480 -	49.74 \$81,640 -	63.24	79.99 \$131,560	and over	Total Employment	
	(full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	31,719	\$31,720 - 40,039	50,959	64,479	81,639		- \$103,480 - 131,559	- 166,399	\$166,400 and over	Linploymont	
		Α	В	С	D	Е	F	G	н	l	J	К	L	Т	
		- 7 1				_	•			•			-	-	
		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т	
		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т	
		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т	
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
_															
FIPS Schedule Number	NAICS Code	Unit Total Employment			Revie	wed By	Date Reviewed			Subtotal Employment - this					
FOR OFFICE										page					
USE ONLY										Total E					

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND	(Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employmen
	(run-time orny)	\$13,000	19,709	24,333	31,713	40,009	30,333	04,473	01,000	103,473	- 101,000	100,399	and over	
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
		Α	В	С	D	Е	F	G	Н		J	К	L	Т
						_	•			•			-	•
														_
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
FIPS Schedule Number	NAICS Code	Unit 7	otal Employ	/ment	Revie	wed By	Date P	eviewed		Subtotal Employment - this				
FOR OFFICE	17.130 0000	OTHE I	otal Employ	,о.п.	Reviewed By Date Reviewed				page					
USE ONLY		Total Employment identifi					m4lf! a al							
										i otai E				