OCCUPATIONAL EMPLOYMENT REPORT OF MERCHANT WHOLESALERS, **DURABLE GOODS (423000)**

In Cooperation with the **U.S. Department of Labor**



What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OFS for more information on the OFS Program, including a display of national, state and metropolitan area employment and wage estimates

by occupation.	normation on the OLOT regram, the	stating a display of flational, state and me		o commune
Which of the following options describes the status of Item 3 as of the reference date also printed in Item 3? Operating: Go to item 2. Temporarily closed during the reference perimenployees paid for work during the reference worked for pay, report "0" in section 4 of this in the reply envelope provided. Permanently out of business as of/_/ address at the top. Sold or merged: Enter the new name and according to the status of the status of the section of the section of the status of the section of the section of the status of the section of the sect	od: Report data only for e period. If no employees page and return the form _: Return the form to the		the employees described below. Our pears at the top right corner of the lab	
New Name: New Address: Our records show that your main products or services are listed below. If they are not, please list your main product lines provided and continue with the rest of the report.	related to those	Enter the number here Include Full or part-time paid workers Workers on paid leave Workers assigned temporarily to other units Incorporated firms - paid owners, officers, and staff Do all employees reported above work	Do Not Include Contractors and temporary agence employees not on your payroll Unpaid family workers Workers on unpaid leave Unincorporated firms - proprietors owners, and partners	су
		Please tell us who to contact if we Name: Title:	e have questions about your data.	FOR OFFICE USE ONLY

Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report apprentices in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pav
- Longevity Pay
- On-call Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus (e.g., Holiday Bonus)
- Overtime Pay
- Perquisites
- · Profit Sharing Payment
- Relocation Allowance
- Tuition Repayments

- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Vacation Pay
- Weekend Pay
- Uniform Allowance

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

423000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL DESCRIPTION O				(I					IN SELE			NGES URLY RA	TE)	
2200		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	TOTAL
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399	\$166,400 and over	EMPLOYMENT
Accountants and Auditors and interpret accounting recognizing advice or preparing sta	rds for the purpose of				1	2	3							6

- 1 For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column D. For the full-time workers, use their annual wage: write "2" in column E and "3" in column F.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

423000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-		R OF E t Part-ti					GE RAI Hourly I			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24		\$80.00 and over	Total
	Annual Salary (full-time only)		\$15,600 - 19,759										\$166,400 and over	Employme
nagement Occupations														

Chief Executives -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Determine and formulate policies and provide the overall														
companies or private and public sector organizations with														
guidelines set up by a board of directors or similar govern	ning body.													
	11-1011													
General and Operations Managers -		Α	В	С	D	E	F	G	Н		J	K	L	Т
Plan, direct, or coordinate the operations of companies o	r public and										_			
private sector organizations. Duties include formulating p														
managing daily operations, and planning the use of mate														
resources, but are too diverse in nature to be classified in	any one													
functional area of management or administration.														
	11-1021													
					_	_	_							
Marketing Managers -	lance of the second state	Α	В	С	D	Е	F	G	Н	ı	J	K	L	
Determine the demand for products and services offered competitors and identify potential customers. Develop pri														
with the goal of maximizing the firm's profits or share of the														
with the goal of maximizing the limits profits of share of the	io market.													
	11-2021													
	11-2021													
Sales Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(Customer Service Manager) Direct the distribution of	a product or													
service to the customer by establishing sales territories, or														
goals. Analyze sales statistics gathered by staff to detern														
potential and inventory requirements and monitor the pre	ferences of													
customers.														
	11-2022													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ا	_	_	_	_	-		AGE RAI Hourly F			
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employment
Administrative Services Managers -		Α	В	С	D	Е	F	G	н	l	J	K	L	Т
(Facilities Manager) Plan, direct, or coordinate supporti an organization, such as recordkeeping, mail distribution, operator/receptionist, and other office support services.											-			
	11-3011													
Computer and Information Systems Managers -		Α	В	С	D	E	F	G	Н			K		т
Plan, direct, or coordinate activities in such fields as elect processing, information systems, systems analysis, and c programming.		A	D	U	D		•	G		'	J	K		
Financial Managers -		Α	В	С	D	Е	F	G	н		J	K	L	Т
(Controller) Plan, direct, and coordinate accounting, invinsurance, securities, and other financial activities of a bradepartment of an establishment.			_							-				
Purchasing Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
(Procurement Manager) Plan, direct, or coordinate the buyers, purchasing officers, and related workers involved materials, products, and services.														
Transportation, Storage, and Distribution Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Logistics Manager) Plan, direct, or coordinate transport or distribution activities in accordance with governmental regulations.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				1	(Repor	t Part-ti	me Wor	kers Ad	cordin		AGE RA Hourly I	Rate)		
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	- \$81,640 -	- \$103,480 - 131,559	\$131,560		Linployment
	(tull-tittle offly)	ψ10,000	10,700	24,505	01,710	40,000	00,000	04,473	01,000	100,473	101,000	100,000	and over	
Business and Financial Operatio	ns Occupa	ation	ıs											
Wholesale and Retail Buyers, Except Farm Products		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Buy merchandise or commodities, other than farm produ														
consumers at the wholesale or retail level. Analyze past														
sales records, price, and quality of merchandise to deter	mine value and													
yield. Select, order, and authorize payment for merchand	dise according to													
contractual agreements. Include assistant buyers.														
	13-1022													
	13-1022								L					
Purchasing Agents, Except Wholesale, Retail, and Fa	arm Products -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Purchase machinery, equipment, tools, parts, supplies, of	or services													
necessary for the operation of an establishment. Purcha	se raw or semi-													
finished materials for manufacturing. Include contract sp														
contractors, purchasers, price analysts, tooling coordinate	tors, and media													
buyers.														
	13-1023													
One and the Description and the Amelian Openialis												16		_
Compensation, Benefits, and Job Analysis Specialis		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Conduct programs of compensation and benefits and job	analysis for													
employer.														
	13-1072													
Training and Development Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Conduct training and development programs for employe	ees.													
	13-1073													
Associate and Auditors												1.5		-
Accountants and Auditors -	h a mma a f	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Examine, analyze, and interpret accounting records for t														
giving advice or preparing statements. Install or advise or recording costs or other financial and budgetary data.	iii systems or													
lifectioning costs of other infancial and budgetary data.														
	13-2011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-	TED WA g to an I	_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559			Employment
Computer and Mathematical Occ	upations													
Computer Programmers -	-	Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
Convert project specifications and statements of problem procedures to detailed logical flow charts for coding into a language. Develop and write computer programs to store retrieve specific documents, data, and information. May pasites.	computer , locate, and													
	10 1021													
Computer Software Engineers, Applications - Develop, create, and modify general computer application specialized utility programs. Analyze user needs and dev solutions. Design software or customize software for clier aim of optimizing operational efficiency.	elop software	A	В	С	D	Е	F	G	Н		J	К	L	Т
Computer Software Engineers, Systems Software - Research, develop, and test operating systems-level soft and network distribution software. Set operational specific formulate and analyze software requirements. Apply printechniques of computer science, engineering, and mathe analysis.	cations and ciples and	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Computer Support Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Help Desk Representative) Provide technical assistant system users. Answer questions or resolve computer proclients.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ı	_	_		_	-		GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employmen
Computer Systems Analysts -		Α	В	С	D	Е	F	G	Н		J	К	L	Т
Analyze data processing problems for application to electrocessing systems. Analyze user requirements, procedure problems to automate or improve existing systems and a system capabilities, workflow, and scheduling limitations	ures, and eview computer		B	· ·	J.	1		3			J	K		
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н		J	К	1	Т
(LAN/WAN Administrator) Install, configure, and supporganization's local area network (LAN), wide area netw Internet system or a segment of a network system. Main network hardware and software to ensure network availables system users.	ork (WAN), and tain and monitor					_							-	
Network Systems and Data Communications Analys	ts -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Analyze, design, and evaluate network systems, such as networks (LAN), wide area networks (WAN), and Internetwork modeling, analysis, and planning. Research and network and data communications hardware and softwatelecommunications specialists who deal with the interfation and communications equipment.	et. Perform d recommend re. Include													
Architecture and Engineering O	counstian	6												
Electronics Engineers, Except Computer -	ccupations	A	В	С	D	E	F	G	Н		J	V		Т
Research, design, and test electronic components and sknowledge of electronic theory and materials properties. electronic circuits and components for use in fields, such telecommunications, aerospace guidance and propulsio acoustics, or instruments and controls.	Design as	A	В	J	U	L		G	п		J	К	L	,

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-						TED WA				
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	\$103,480 - 131,559	,		Lilipioyillelii
	(Idil-tillie Ofliy)	ψ10,000	10,700	21,000	01,710	10,000	00,000	01,170	01,000	100,170	101,000	100,000	and over	
Electrical and Electronic Engineering Technicians -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Apply electrical and electronic theory and related knowle														
under the direction of engineering staff, to design, build,														
and modify electrical components, circuitry, controls, and	machinery for													
use by engineering staff.														
	17-3023													
Electro-Mechanical Technicians -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Operate, test, and maintain unmanned, automated, serv	o-mechanical, or													
electromechanical equipment. May assist engineers in t														
designing robotics equipment.														
	17-3024													
Life, Physical, and Social Science	Occupati	ons												
Market Research Analysts -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Research market conditions in local, regional, or national	areas to													
determine potential sales of a product or service.	40.0004													
	19-3021		L											
Arts, Design, Entertainment, Spo	orts, and N	Medi	a Oc	cupa	tion	S								
Graphic Designers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Design or create graphics to meet a client's specific com	mercial or													
promotional needs, such as packaging, displays, or logo														
promotional fieeds, such as packaging, displays, of logo														
promotional ficeus, such as packaging, displays, of logo	S.													
promodonal needs, such as packaging, displays, of logo														
	S.	Α	R	С	D	F	F	G	н		,I	К		Т
Interior Designers -	27-1024	Α	В	С	D	E	F	G	н	I	J	К	L	Т
	27-1024 cial, or industrial	A	В	С	D	E	F	G	Н	I	J	К	L	Т
Interior Designers - Plan, design, and furnish interiors of residential, commer	27-1024 cial, or industrial	Α	В	С	D	Е	F	G	Н	I	J	К	L	T

	OCCUPATIONAL TITLE AND					_	_	_	EES IN : kers Ac			_			
	DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
		Hourly (part-	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total Employment
L		Annual Salary (full-time only)	under \$15,600	. ,	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639			\$131,560 - 166,399		Employment
	uilding and Grounds Cleaning a		enai	ice C)ccuj	patio	ns								
	anitors and Cleaners, Except Maids and Housekeep	•	Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
d g	eep buildings in clean and orderly condition. Perform he uties, such as cleaning floors, shampooing rugs, washir lass, and removing rubbish. Duties may include tending piler.	ng walls and													
L \$2	lles and Related Occupations	37-2011													
	irst-Line Supervisors/Managers of Retail Sales Wor	kers -	Α	В	С	D	Е	F	G	Н	<u> </u>	J	K	1	Т
[] []	irectly supervise sales workers in a retail establishment uties may include management functions, such as puroudgeting, and personnel work. These workers have other porting directly to them.	or department. hasing,			J		_		<u> </u>					_	
F	irst-Line Supervisors/Managers of Non-Retail Sales	Workers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
re p	irectly supervise and coordinate activities of sales work etail sales workers. May perform duties, such as budget ersonnel work. These workers have other employees reported them.	ers other than ing and													
C	ounter and Rental Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
R	eceive orders for repairs, rentals, and services.	41-2021													
P	arts Salespersons -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
S	ell spare and replacement parts and equipment in repairore.	ir shop or parts 41-2022									-		-	_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				_	_	_	_	-	TED WA	_			
	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479		\$81,640 - 103,479				Employment
Retail Salespersons -	Α	В	С	D	E	F	G	Н		J	K	L	Т
Sell merchandise, such as furniture, motor vehicles, appliances, or apparel in a retail establishment.													
41-2031													
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products -	Α	В	С	D	E	F	G	Н	I	J	К	L	т
Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics, normally obtained from at least 2 years of post-secondary education.													
41-4011													
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products -	Α	В	С	D	E	F	G	н	I	J	K	L	Т
Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.													
41-4012													
Sales Engineers -	Α	В	С	D	E	F	G	н		J	K	L	Т
Sell business goods or services, the selling of which requires a technical background equivalent to a baccalaureate degree in engineering.		_			_	-							
41-9031													
Telemarketers -	Α	В	С	D	E	F	G	н		J	K	L	Т
Solicit orders for goods or services over the telephone. 41-9041													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	_	_	_	_	SELECT		_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50 under	9.49 \$15,600 -	11.99 \$19,760 -	15.24 \$24,960 -	19.24 \$31,720 -	24.49 \$40,040 -	30.99 \$50,960 -	39.24 \$64,480 -	49.74 \$81,640 -	63.24 \$103,480	79.99	and over	Total Employment
	(full-time only)	\$15,600		24,959	31,719	40,039	50,959	64,479	81,639					, ,
Office and Administrative Suppo		tion	S											
First-Line Supervisors/Managers of Office and Admir	nistrative	Α	В	O	D	Е	F	G	Н	-	J	К	٦	Т
Support Workers - Supervise and coordinate the activities of clerical and ad	Iministrative													
support workers. These workers have other employees r														
to them.														
	43-1011													
Switchboard Operators, Including Answering Service		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Operate telephone business systems equipment or switch incoming, outgoing, and interoffice calls.	chboards to relay													
incoming, outgoing, and interoffice cans.	43-2011													
Bill and Account Collectors -			_		_	_	-					14		-
Locate and notify customers of delinquent accounts by n	nail. telephone.	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
or personal visit to solicit payment. Duties include receive	ing payment and													
posting amount to customers' account; preparing statem department if customer fails to respond; initiating repossi														
proceedings or service disconnection.	ession													
	43-3011													
Billing and Posting Clerks and Machine Operators -		Α	В	С	D	Е	F	G	Н		J	К	L	Т
Compile, compute, and record billing, accounting, statisti														
numerical data for billing purposes. Prepare billing invoice	ces for services													
rendered or for delivery or shipment of goods.														
	43-3021													
Dealtraning Accounting and Auditing Clarks														Т
Bookkeeping, Accounting, and Auditing Clerks - Compute, classify, and record numerical data to keep fin	ancial records	Α	В	С	D	Е	F	G	Н		J	К	L	
complete. Perform any combination of routine calculating	g, posting, and													
verifying duties to obtain primary financial data for use in accounting records.	maintaining													
accounting records.	43-3031													
	43-3031													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-		R OF El t Part-ti								
DESCRIPTION OF BUILD		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Employment
	(ruii-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	04,479	61,039	103,479	- 131,559	- 100,399	and over	
Credit Authorizers, Checkers, and Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Authorize credit charges against customers' accounts. In and credit standing of individuals or business establishmetredit.														
			1	1		1								
Customer Service Representatives -	- 4- i	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Interact with customers to provide information in respons about products and services and to handle and resolve c Exclude individuals whose duties are primarily sales or re	omplaints.													
Order Clerks -		Α	В	С	D	E	F	G	Н		J	K		Т
Receive and process incoming orders for materials, mero classified ads, or services such as repairs, installations, of facilities. Duties include informing customers of receipt, p dates, and delays; preparing contracts; and handling contracts.	or rental of rices, shipping	^		J	J			J			0	K	-	·
	43-4151													
December and Information Clarks			_				_			ŗ		17		7
Receptionists and Information Clerks - Answer inquiries and obtain information for general public	c customers	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
visitors, and other interested parties. Provide information activities conducted at establishment; location of department and employees within organization.	regarding													
Dispatchers, Except Police, Fire, and Ambulance -		Α	В	С	D	E	F	G	Н	ı	J	K		Т
Schedule and dispatch workers, work crews, equipment, vehicles for conveyance of materials, freight, or passeng normal installation, service, or emergency repairs rendered place of business.	ers, or for	,,				_								

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l							GE RAI			
		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559			Employment
	(ruii-time only)	ψ10,000	19,709	24,909	31,719	40,000	30,939	04,473	01,009	105,479	- 131,339	- 100,599	and over	
Production, Planning, and Expediting Clerks -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
(Assignment Agent) Coordinate and expedite the flow materials within or between departments of an establishmato production schedule. Duties include reviewing and distiproduction, work, and shipment schedules; and compiling progress of work, inventory levels, costs, and production	nent according ributing g reports on													
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	Е	F	G	н		J	K		Т
(Freight Clerk) Verify and keep records on incoming an shipments. Prepare items for shipment. Duties include as addressing, stamping, and shipping merchandise or mate unpacking, verifying and recording incoming merchandise and arranging for the transportation of products.	ssembling, erial; receiving,													
Stock Clerks and Order Fillers -		Α	В	С	D	Е	F	G	н	l i	J	K	L	Т
(Tool-Crib Attendant) Receive, store, and issue sales in merchandise, materials, equipment, and other items from warehouse, or storage yard to fill shelves, racks, tables, corders.	stockroom,		-											
Weighers, Measurers, Checkers, and Samplers, Reco	rdkeeping -	Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
Weigh, measure, and check materials, supplies, and equ purpose of keeping relevant records. Duties are primarily nature. Include workers who collect and keep record of sproducts or materials.	ipment for the clerical by		_		_									

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				_			MPLOYI							
		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	Annual Salary	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399	\$166,400	Employment
	(full-time only)	\$15,000	19,739	24,939	31,719	40,039	30,939	04,479	61,039	103,479	- 131,339	- 100,399	and over	
Executive Secretaries and Administrative Assistants	•	Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrative may also conduct independent projects and assume grea responsibilities.	e assistants ter training													
	43-6011													
Secretaries, Except Legal, Medical, and Executive -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform clerical and routine administrative functions such correspondence, scheduling appointments, filing, or provinformation.														
Computer Operators -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
(Peripheral Equipment Operator) Monitor and control ecomputer and peripheral electronic data processing equipprocess business, scientific, engineering, and other data a operating instructions.	ment to													
Data Entry Keyers -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
(Keypunch Operator) Operate data entry device, such a photo composing perforator.	43-9021							-			-			
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform duties too varied and diverse to be classified in a office clerical occupation, requiring limited knowledge of commanagement systems and procedures. Clerical duties main accordance with the office procedures of individual estatements.	office by be assigned													

DESCRIPTION OF DUTIES					(Repor	t Part-ti	_	_			_			
DESCRIPTION OF DOTTES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559			Employmen
nstallation, Maintenance, and R	,							- ,	7,777		. ,			
First-Line Supervisors/Managers of Mechanics, Insta Repairers -	llers, and	Α	В	С	D	E	F	G	н	- 1	J	К	L	Т
Supervise and coordinate the activities of mechanics, ins repairers. These workers have other employees reporting them.														
Computer, Automated Teller, and Office Machine Rep Repair, maintain, or install computers, word processing s automated teller machines, and electronic office machine duplicating and fax machines.	ystems,	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Electric Motor, Power Tool, and Related Repairers - Repair, maintain, or install electric motors, wiring, or swit	ches.	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
	49-2092													
Electrical and Electronics Installers and Repairers, To Equipment -	ransportation	Α	В	С	D	Е	F	G	H	_	J	К	L	Т
Install, adjust, or maintain mobile electronics communica including sound, sonar, security, navigation, and surveilla trains, watercraft, or other mobile equipment.														
Electrical and Electronics Repairers, Commercial and Equipment -	d Industrial	Α	В	С	D	E	F	G	н	ı	J	К	L	Т
Repair, test, adjust, or install electronic equipment, such controls, transmitters, and antennas.														
	49-2094		<u> </u>	<u> </u>									<u> </u>	

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES

423000 13

OCCUPATIONAL TITLE AND

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-		GE RAI			
DESCRIPTION OF DOTTES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total Employment
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479	\$103,480 - 131,559	\$131,560 - 166,399		Linployment
										,				_
Electronic Equipment Installers and Repairers, Motor Install, diagnose, or repair communications, sound, secu		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
navigation equipment in motor vehicles.	nty, or													
	49-2096													
Automotive Service Technicians and Mechanics -		_	ь	С			F		ш		J	V		т
Diagnose, adjust, repair, or overhaul automotive vehicles		Α	В	C	D	Е	r	G	Н	ı	J	K	L	l
Plagricos, adjust, repair, or everrial automotive veriloise	49-3023													
Bus and Truck Mechanics and Diesel Engine Special	iete -	Α	В	С	D	Е	F	G	Н		J	K		т
Diagnose, adjust, repair, or overhaul trucks, buses, and a diesel engines. Include mechanics working primarily with diesel engines.	all types of	·				_	•				C			
Farm Equipment Mechanics -		Α	В	С	D	E	F	G	н		J	K	L	Т
Diagnose, adjust, repair, or overhaul farm machinery and as tractors, harvesters, dairy equipment, and irrigation sy			_			_	-							-
														_
Mobile Heavy Equipment Mechanics, Except Engines Diagnose, adjust, repair, or overhaul mobile mechanical,		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
pneumatic equipment, such as cranes, bulldozers, grade conveyors, used in construction, logging, and surface min	rs, and													
Heating, Air Conditioning, and Refrigeration Mechani	ce and		1	1		1	1		1					
Installers -	us allu	Α	В	С	D	E	F	G	н	ı	J	K	L	Т
Install or repair heating, central air conditioning, or refrige including oil burners, hot-air furnaces, and heating stoves	S													
	49-9021													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	_	_	_			AGE RAI			
DESCRIPTION OF BUTTES		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559	\$131,560 - 166,399		Employment
Industrial Machinery Mechanics -		Α	В	С	D	E	F	G	н	l 1	J	К	ı	Т
Repair, install, adjust, or maintain industrial production ar machinery or refinery and pipeline distribution systems.	nd processing		_			_	-			-			_	
	49-9041													
Maintenance and Repair Workers, General -		Α	В	С	D	E	F	G	Н			К	1	т
(Maintenance Mechanic) Perform work involving the sk more maintenance or craft occupations to keep machines equipment, or the structure of an establishment in repair.														
Maintenance Workers, Machinery -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Lubricate machinery, change parts, or perform other rout maintenance.	ine machinery 49-9043													
Manufactured Building and Mobile Home Installers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Move or install mobile homes or prefabricated buildings.	49-9095													
HelpersInstallation, Maintenance, and Repair Worke	ers -	Α	В	С	D	E	F	G	н	ı	J	К	ı	Т
Help installation, maintenance, and repair workers in mai replacement, and repair of vehicles, industrial machinery and electronic equipment.	ntenance, parts		_			_							_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	-	_			-		GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 - 79.99	\$80.00 and over	Total
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -			\$64,480 -		\$103,480			Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479	81,639					. ,
Production Occupations														
First-Line Supervisors/Managers of Production and Workers -	Operating	Α	В	С	D	E	F	G	Н	- 1	J	к	L	т
Supervise and coordinate the activities of production and	d operating													
workers, such as inspectors, precision workers, machine														
operators, assemblers, fabricators, and plant and syster														
These workers have other employees reporting directly	to them.													
	54 4044													
	51-1011													
Team Assemblers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Work as part of a team having responsibility for assemb														
product or component of a product. Team assemblers of tasks conducted by the team in the assembly process.														
making management decisions affecting the work. Tean														
work as part of the team should be included.	rioddolo wilo													
	51-2092													
Machinists -		_	В	С	D	Е	F	G	Н			V		Т
Set up and operate a variety of machine tools to produce	e precision parts	Α	-	C	ט	C	r	G	п		J	К		-
and instruments. Include precision instrument makers w														
modify, or repair mechanical instruments. May also fabri														
parts to make or repair machine tools or maintain indust	rial machines.													
	51-4041													
Welders, Cutters, Solderers, and Brazers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Use hand-welding, flame-cutting, hand soldering, or brai	zing equipment		_		-			-	-	-		-	-	
to weld or join metal components or to fill holes, indenta														
of fabricated metal products.														
	51-4121													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I				EES IN kers Ac						
DESCRIPTION OF DOTTES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over \$166,400	Total Employment
	(full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479	\$64,480 - 81,639	\$81,640 - 103,479		\$131,560 - 166,399		Linploymone
	, , , , , , , , , , , , , , , , , , , ,		· 											_
Furniture Finishers - Shape, finish, and refinish damaged, worn, or used furnit grade furniture to specified color or finish.	ure or new high-	Α	В	С	D	Е	F	G	Н	l	J	K	L	Т
	51-7021													
Inspectors, Testers, Sorters, Samplers, and Weigher	S -	Α	В	С	D	Е	F	G	Н		J	К		Т
(Quality Checker) Inspect, test, sort, sample, or weigh raw materials or processed, machined, fabricated, or ass products for defects, wear, and deviations from specifical	nonagricultural sembled parts or	^	D	· ·	U	L		J		•	3	K		
	01 0001													
Jewelers and Precious Stone and Metal Workers - Design, fabricate, adjust, repair, or appraise jewelry, gold precious metals, or gems. Include diamond polishers and and persons who perform precision casting and modeling casting metal in molds, or setting precious and semi-precipewelry and related products.	d gem cutters g of molds,	Α	В	С	D	E	F	G	н	ı	J	К	L	Т
	51-9071													
Ophthalmic Laboratory Technicians -		Α	В	С	D	Е	F	G	Н		J	К	L	т
Cut, grind, and polish eyeglasses, contact lenses, or othe optical elements. Assemble and mount lenses into frame other optical elements. Include precision lens polishers conterer-edgers, and lens mounters.	s or process	A	D	J				Ü		·	ŭ	K		
Packaging and Filling Machine Operators and Tende	rs -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Operate or tend machines to prepare industrial or consulstorage or shipment. Include cannery workers who pack	mer products for													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_		ΓED WA g to an I	_			
DESCRIPTION OF BETTES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary	under	\$15,600 -	\$19,760 -	\$24,960 -	\$31,720 -	\$40,040 -	\$50,960 -	\$64,480 -	\$81,640 -	\$103,480	\$131,560	\$166,400	Employment
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	64,479			- 131,559			
Transportation and Material Mo		pati	ons											
First-Line Supervisors/Managers of Helpers, Labore	s, and Material	Α	В	С	D	Е	F	G	н	1	J	K	L	т
Movers, Hand -				J		_	•		••	·	ŭ		_	_
Supervise and coordinate the activities of helpers, labore														
movers. These workers have other employees reporting	directly to them.													
	53-1021													
First-Line Supervisors/Managers of Transportation a	nd Material-													
Moving Machine and Vehicle Operators -	na matoriai	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of transporta	tion and material-													
moving machine and vehicle operators and helpers. The														
other employees reporting directly to them.														
	53-1031													
	55 1051						l							
Driver/Sales Workers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Drive truck or other vehicle over established routes or wi														
established territory and sell goods, such as food produc														
restaurant take-out items, or pick up and deliver items, s	uch as laundry.													
	53-3031													
T 15: 11 - 1 - 1														_
Truck Drivers, Heavy and Tractor-Trailer -	it., of ot l	Α	В	С	D	Е	F	G	Н		J	K	L	Т
Drive a tractor-trailer combination or a truck with a capac														
26,000 GVW, to transport and deliver goods, livestock, o														
liquid, loose, or packaged form. Requires commercial d	ivers' license.													
	53-3032													
Truck Drivers, Light or Delivery Services -			В	С	D	Е	F	G	Н			K		т
Drive a truck or van with a capacity of under 26,000 GV\	V primarily to	Α	В	C	U	E	F	G	П		J	N.	L	
deliver or pick up merchandise or to deliver packages wi														
area.	umi a specified													
arou.	F2 2022													
	53-3033		<u> </u>											

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_			AGE RAI Hourly I			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time)	\$7.50	9.49	11.99	15.24	19.24	24.49	30.99	39.24	49.74	63.24	79.99	and over	Total
	Annual Salary	under	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479			\$103,480 - 131,559			Employmer
	(full-time only)	\$15,600	19,759	24,959	31,719	40,039	50,959	04,479	61,039	103,479	- 131,559	- 100,399	and over	
Conveyor Operators and Tenders -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Control or tend conveyors or conveyor systems that mo														
products to and from stockpiles, processing stations, de vehicles.	partments, or													
veriicies.	F2 7044													
	53-7011													
Industrial Truck and Tractor Operators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
(Fork Lift Driver) Operate industrial trucks or tractors														
materials around a warehouse, storage yard, factory, co	nstruction site, or													
similar location.														
	53-7051													
Laborers and Freight, Stock, and Material Movers, H	and -	Α	В	С	D	Е	F	G	н		J	К	L	Т
Manually move freight, stock, or other materials or perfo											-		_	
unskilled general labor. Include all unskilled manual labor														
elsewhere classified.														
	53-7062													
Packers and Packagers, Hand -		Α	В	С	D	Е	F	G	Н		J	К		т
(Bagger, Gift Wrapper) Pack or package by hand a w	ide variety of	A	В	C	U	E .	F	G	П		J	, n	L	
products and materials.	ido variety or													
	53-7064													
														T
										Subto	otal			
										Empl	oymer	nt		
										•	•			

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND											AGE RA Hourly I			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$7.50 -	\$9.50 -	\$12.00 -	\$15.25 -	\$19.25 -	\$24.50 -	\$31.00 -	\$39.25 -	\$49.75 -	\$63.25 -	\$80.00	
	time or full-time) Annual Salary	\$7.50	9.49	11.99	15.24	19.24	24.49 \$40,040 -	30.99 \$50,960 -	39.24	49.74 \$81,640 -	63.24	79.99	and over	Total Employment
	(full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	50,959	\$50,960 - 64,479	\$64,480 - 81,639		\$103,480 - 131,559	- 166,399	and over	Employment
		Α	В	С	D	Е	F	G	н	l	J	К	L	Т
		- 7 \				_	•			•			_	_
		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
FIPS Schedule Number	NAICS Code	Unit	Total Emplo	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp	_	t - this	
FOR OFFICE											ра	ige		
USE ONLY										Total E	Employi on thi	ment ide s form	entified	

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND											GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	(Kepor	E E	F	G G	H	i to an i	Hourly F	Kate) K	L	Т
	Hourly (part- time or full-time)	under \$7.50	\$7.50 - 9.49	\$9.50 - 11.99	\$12.00 - 15.24	\$15.25 - 19.24	\$19.25 - 24.49	\$24.50 - 30.99	\$31.00 - 39.24	\$39.25 - 49.74	\$49.75 - 63.24	\$63.25 -	\$80.00 and over	Total
	Annual Salary (full-time only)	under \$15,600	\$15,600 - 19,759	\$19,760 - 24,959	\$24,960 - 31,719	\$31,720 - 40,039	\$40,040 - 50,959	\$50,960 - 64,479		\$81,640 - 103,479		\$131,560 - 166,399		Employmen
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
_														
		Α	В	С	D	Е	F	G	Н	I	J	К	L	T
_														
		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
-														
			_	_	_								_	_
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
										Subto	tal Emn	loymen	t - this	
FOR OFFICE Schedule Number	NAICS Code	Unit 1	Total Emplo	yment	Revie	wed By	Date R	eviewed		Jubio	_	ge	11113	
USE ONLY										Total E	mployr on thi	nent ide s form	entified	