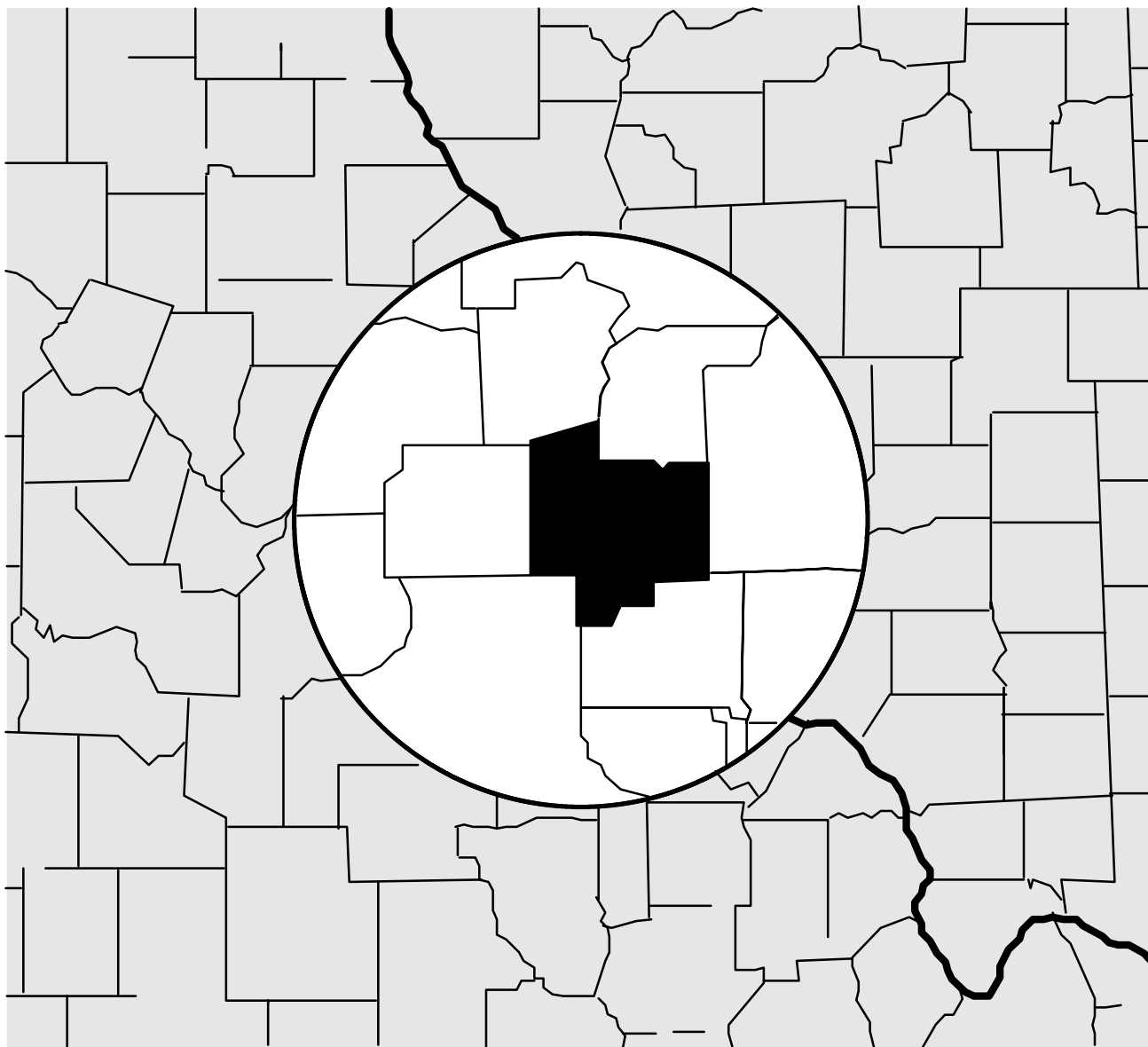


# County Business Patterns 1996

Delaware

CBP/96-9



U.S. Department of Commerce  
Economics and Statistics Administration  
BUREAU OF THE CENSUS

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# County Business Patterns 1996

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# General Explanation

## INTRODUCTION

County Business Patterns is an annual series that provides subnational economic data by industry. The series is useful for studying the economic activity of small areas; analyzing economic changes over time; and as a benchmark for statistical series, surveys, and databases between economic censuses. The series serves various business uses such as analyzing market potential, measuring the effectiveness of sales and advertising programs, setting sales quotas, and developing budgets. The data are also used by government agencies for administration and planning.

Most of the Nation's economic activity is covered in this series. Data are excluded for self-employed persons, domestic service workers, railroad employees, agricultural production workers, most government employees, and employees on ocean-borne vessels or in foreign countries. Data are provided by industry in the following economic divisions: agricultural services, forestry, and fishing; mining; construction; manufacturing; transportation and public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Data are tabulated by industry as defined in the *Standard Industrial Classification Manual: 1987*.

This series has been published annually since 1964 and at irregular intervals dating back to 1946. The comparability of data over time may be affected by definitional changes in establishments, activity status, and industrial classifications. For more details on these changes, see the section "Comparability With Other Data."

## DATA PRODUCTS

### Printed Reports

The County Business Patterns data series includes a separate printed report for each state, the District of Columbia, Puerto Rico, and the United States. Individual state reports present payroll and employment data for the state and counties by industry. The reports also include the number of establishments by industry and employment size class.

The United States report presents similar data for the nation as a whole. In addition, the U.S. report provides employment and payroll data by employment size class for major industry groups.

Data for industries with fewer than 100 employees, as well as data for detailed industries withheld to avoid disclosing data for individual companies, are not shown in the printed reports. However, these data are available on CD-ROM and other computer products. To order printed County Business Patterns reports, contact the Government Printing Office at 202-512-1800.

### Electronic Data Formats

County Business Patterns series data are available on CD-ROM, computer tapes and diskettes. The CD-ROM contains 1996 and 1995 County Business Patterns data and menu-driven access software. The CD-ROM also includes software for creating County Business Patterns data files compatible with popular database and spreadsheet software. For information and to order other County Business Patterns data products, contact:

Customer Services Branch  
Administrative and Customer Services Division  
Bureau of the Census  
Washington, DC 20233

Telephone: 301-457-4100  
Internet address: <<http://www.census.gov/>>

### Special Tabulations

Special tabulations, including data for ZIP Codes and aggregated by firm, are available on a cost-reimbursable basis. For more information, contact:

Bureau of the Census  
Economic Planning and Coordination Division  
Register Analysis Branch  
Washington, DC 20233

Telephone: 301-457-2580  
Fax: 301-457-4433  
E-mail: [cbp@census.gov](mailto:cbp@census.gov)

### SOURCES OF DATA

County Business Patterns basic data items are extracted from the Standard Statistical Establishment List, a file of all known single and multiestablishment companies maintained and updated by the Bureau of the Census. The annual Company Organization Survey provides individual

establishment data for multiestablishment companies. Data for single-establishment companies are obtained from various Census Bureau programs, such as the Annual Survey of Manufactures and Current Business Surveys, as well as from administrative records of the Internal Revenue Service and the Social Security Administration.

## DEFINITIONS OF BASIC DATA ITEMS

### Establishments

An establishment is a single physical location at which business is conducted or services or industrial operations are performed. It is not necessarily identical with a company or enterprise, which may consist of one or more establishments. When two or more activities are carried on at a single location under a single ownership, all activities generally are grouped together as a single establishment. The entire establishment is classified on the basis of its major activity and all data are included in that classification.

Administrative and auxiliary establishments primarily manage, administer, service, or support the activities of other establishments of the same company rather than the establishments of other companies or the general public. Data for these establishments are shown separately by industry division.

Establishment-size designations are determined by paid employment in the mid-March pay period. The size group "1 to 4" includes establishments that did not report any paid employees in the mid-March pay period but paid wages to at least one employee at some time during the year.

Establishment counts represent the number of locations with paid employees any time during the year. This series excludes governmental establishments except for liquor stores (SIC 592), wholesale liquor establishments (SIC 518), depository institutions (SIC 60), federal and federally-sponsored credit agencies (SIC 611), and hospitals (SIC 806).

### Payroll

Total payroll includes all forms of compensation, such as salaries, wages, reported tips, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to qualified pension plans, and the value of taxable fringe benefits. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for Social Security, income tax, insurance, union dues, etc. First-quarter payroll consists of payroll during the January-to-March quarter.

### Mid-March Employment

Paid employment consists of full- and part-time employees, including salaried officers and executives of corporations, who are on the payroll in the pay period including March 12. Included are employees on paid sick leave, holidays, and vacations; not included are proprietors and partners of unincorporated businesses.

## INDUSTRY AND GEOGRAPHY CLASSIFICATIONS

The quinquennial economic censuses are the primary source for industry and geography classifications. The annual Company Organization Survey, Annual Survey of Manufactures, Current Business Surveys, and other Census Bureau programs provide regular updates.

### Industry Classification

Additional sources for assigning industry classifications are the Social Security Administration, the Internal Revenue Service, and the Bureau of Labor Statistics. These sources provide industry classification information for new businesses and businesses not canvassed in the Census Bureau programs. Establishments without sufficient industry information are tabulated in the "unclassified establishments" group.

In a few instances, the most detailed industry classifications for which data are shown represent a combination of more detailed SIC industries. The data for these establishments are included in the tabulations at a broader industry level. For this reason, the sum of industry components published in this series may not equal the total shown.

Industry classifications are explained in an appendix in the U.S. Summary. The industry titles used throughout this series are the short SIC titles; complete descriptions are contained in the SIC manual.

### Geography Classification

Most geography codes are derived from the physical location address reported in Census Bureau programs. The Internal Revenue Service provides supplemental address information. Those employers without a fixed location within a state (or of unknown county location) are included under a "statewide" classification at the end of the county tables. This incomplete detail causes only slight understatement of county employment. The independent cities in Virginia, and the cities of Baltimore, MD; Carson City, NV; and St. Louis, MO, are treated as separate counties.

## COMPARABILITY WITH OTHER DATA

### Earlier County Business Patterns

The comparability of data with previous County Business Patterns series may be affected by the following definitional changes:

- the change from a “reporting unit” concept to establishment based data in 1974.
- the change in definition of “active” establishments in 1983.
- the change in industrial classification definitions, the most recent occurring in 1988.

A description of previous County Business Patterns publications is provided on the inside back cover.

## 1992 Economic Census

In comparing the employment and payroll shown in this series with economic censuses data, the user should bear in mind that definitional and coverage differences may affect the direct comparison of data items. The definitions are detailed in the introductory texts of the appropriate publications.

The economic census present data reported for individual establishments; whereas, County Business Patterns are based primarily on administrative records and data reported from current surveys. While every effort is made to resolve significant differences for the same establishment, differences are known to exist.

## DATA WITHHELD FROM PUBLICATION

In accordance with U.S. Code, Title 13, Section 9, no data are published that would disclose the operations of an individual employer. However, the number of establishments in an industry classification and the distribution of these establishments by employment-size class are not considered to be disclosures, and so this information may be released even though other information is withheld from publications.

## RELIABILITY OF DATA

All data are tabulated from universe files and are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the universe; definition and classification difficulties; differences in interpretation of questions; errors in recording or coding the data obtained; and estimation of employers who reported too late to be included in the tabulations and for records with missing or misreported data.

The accuracy of the data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained; however, precautionary steps were taken in all phases of collection, processing, and tabulation to minimize the effects of nonsampling errors.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

–	Represents zero.
A-C,E-M	Entered in place of employment data, represents an employment-size class as defined in the footnote of the tables.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader industry totals.
n.e.c.	Not elsewhere classified.
SIC	Standard Industrial Classification.



The map is not available.



Table 1a. **The State—Establishments, Employees, and Payroll, by Major Group: 1996 and 1995—Con.**

[Excludes most government employees, railroad employees, and self-employed persons. (D) denotes figures withheld to avoid disclosing data for individual companies; the data are included in broader industry totals. For explanation of terms, abbreviations, and data reliability/comparability, see introductory text]

SIC code	Major group	1996				1995			
		Number of establishments	Number of employees for week including March 12	Payroll (\$1,000)		Number of establishments	Number of employees for week including March 12	Payroll (\$1,000)	
				First quarter	Annual			First quarter	Annual
	<b>Services .....</b>	<b>7 201</b>	<b>101 516</b>	<b>575 046</b>	<b>2 522 642</b>	<b>6 939</b>	<b>98 989</b>	<b>537 498</b>	<b>2 357 453</b>
70	Hotels and other lodging places .....	148	2 157	7 165	34 727	137	2 227	7 153	32 930
72	Personal services .....	678	4 012	13 863	60 197	629	4 113	13 328	56 946
73	Business services .....	1 257	23 109	101 247	441 257	1 185	22 629	97 846	431 334
75	Auto repair, services, and parking .....	508	2 778	14 506	60 380	480	2 607	13 746	56 174
76	Miscellaneous repair services .....	198	1 075	7 150	33 160	195	1 070	6 805	30 240
78	Motion pictures .....	131	817	1 714	7 173	131	822	1 803	7 638
79	Amusement and recreation services .....	307	5 108	15 397	74 189	295	4 529	12 106	52 749
80	Health services .....	1 291	31 179	232 074	1 017 855	1 318	31 025	219 546	964 686
81	Legal services .....	335	3 778	38 024	179 935	330	3 354	32 145	158 346
82	Educational services .....	167	4 910	24 898	100 633	156	4 927	23 998	95 180
83	Social services .....	529	7 548	26 729	112 407	487	7 322	24 760	104 635
84	Museums, botanical, zoological gardens .....	24	863	3 912	16 197	19	864	3 836	15 327
86	Membership organizations .....	708	7 149	21 962	93 222	672	6 556	19 863	83 352
87	Engineering and management services .....	812	5 764	55 060	238 921	803	5 602	47 531	210 675
89	Services, n.e.c. ....	66	333	2 289	11 006	57	267	1 934	9 857
—	Administrative and auxiliary .....	42	936	9 056	41 383	45	1 075	11 098	47 384
	<b>Unclassified establishments .....</b>	<b>125</b>	<b>(C)</b>	<b>(D)</b>	<b>(D)</b>	<b>309</b>	<b>527</b>	<b>2 231</b>	<b>9 885</b>

Note: Employment-size classes are indicated as follows: A—0 to 19; B—20 to 99; C—100 to 249; E—250 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.







Table 1b. The State—Employees, Payroll, and Establishments, by Industry: 1996—Con.

[Excludes most government employees, railroad employees, and self-employed persons. Size class 1 to 4 includes establishments with payroll but no employees during mid-March pay period. (D) denotes figures withheld to avoid disclosing data for individual companies; the data are included in broader industry totals. For explanation of terms, abbreviations, and data reliability/comparability, see introductory text.]

Table with columns: SIC code, Industry, Number of employees for week including March 12, Payroll (\$1,000) (First quarter, Annual), Total number of establishments, and Number of establishments by employment-size class (1 to 4, 5 to 9, 10 to 19, 20 to 49, 50 to 99, 100 to 249, 250 to 499, 500 to 999, 1,000 or more). Rows include Manufacturing—Con., Fabricated metal products, Industrial machinery and equipment, etc.

Note: Employment-size classes are indicated as follows: A—0 to 19; B—20 to 99; C—100 to 249; E—250 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.











Table 1b. The State—Employees, Payroll, and Establishments, by Industry: 1996—Con.

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Note: Employment-size classes are indicated as follows: A—0 to 19; B—20 to 99; C—100 to 249; E—250 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.











Table 1c. The State—Employees and Annual Payroll by Employment-Size Class: 1996—Con.

[Excludes most government employees, railroad employees, and self-employed persons. Size class 1 to 4 includes establishments with payroll but no employees during mid-March pay period. (D) denotes figures withheld to avoid disclosing data for individual companies; the data are included in broader industry totals. For explanation of terms, abbreviations, and data reliability/comparability, see introductory text]

SIC code	Major group	Employment-size class									
		Total	1 to 4	5 to 9	10 to 19	20 to 49	50 to 99	100 to 249	250 to 499	500 to 999	1,000 or more
<b>WHOLESALE TRADE</b>											
	<b>Number of employees</b> .....	<b>16 909</b>	<b>1 066</b>	<b>1 607</b>	<b>2 499</b>	<b>3 395</b>	(D)	(D)	(D)	—	(D)
	<b>Payroll, annual (\$1,000)</b> .....	<b>731 757</b>	<b>37 898</b>	<b>46 382</b>	<b>76 057</b>	<b>130 757</b>	(D)	(D)	(D)	—	(D)
50	Wholesale trade - durable goods										
	Number of employees .....	8 195	(D)	(D)	1 719	1 712	1 335	1 247	(D)	—	—
	Payroll, annual (\$1,000) .....	293 354	(D)	(D)	52 329	62 674	49 626	61 758	(D)	—	—
51	Wholesale trade - nondurable goods										
	Number of employees .....	8 042	(D)	(D)	712	1 577	(D)	(D)	—	—	(D)
	Payroll, annual (\$1,000) .....	410 969	(D)	(D)	21 763	63 270	(D)	(D)	—	—	(D)
—	Administrative and auxiliary										
	Number of employees .....	672	(D)	(D)	68	106	(D)	—	(D)	—	—
	Payroll, annual (\$1,000) .....	27 434	(D)	(D)	1 965	4 813	(D)	—	(D)	—	—
<b>RETAIL TRADE</b>											
	<b>Number of employees</b> .....	<b>67 072</b>	<b>3 842</b>	<b>7 649</b>	<b>10 893</b>	<b>16 770</b>	<b>12 495</b>	<b>11 559</b>	(D)	(D)	—
	<b>Payroll, annual (\$1,000)</b> .....	<b>981 084</b>	<b>83 765</b>	<b>107 785</b>	<b>142 256</b>	<b>227 390</b>	<b>181 458</b>	<b>179 692</b>	(D)	(D)	—
52	Building materials and garden supplies										
	Number of employees .....	2 453	170	(D)	(D)	534	(D)	(D)	—	—	—
	Payroll, annual (\$1,000) .....	47 272	4 263	(D)	(D)	12 026	(D)	(D)	—	—	—
53	General merchandise stores										
	Number of employees .....	8 135	(D)	(D)	(D)	412	964	3 027	(D)	(D)	—
	Payroll, annual (\$1,000) .....	102 401	(D)	(D)	(D)	4 028	11 224	37 874	(D)	(D)	—
54	Food stores										
	Number of employees .....	9 712	289	810	1 240	1 538	2 388	3 447	—	—	—
	Payroll, annual (\$1,000) .....	144 015	5 313	8 836	14 648	18 869	32 721	63 628	—	—	—
55	Automotive dealers and service stations										
	Number of employees .....	7 241	501	(D)	(D)	1 985	1 553	(D)	(D)	—	—
	Payroll, annual (\$1,000) .....	182 632	10 541	(D)	(D)	49 600	47 787	(D)	(D)	—	—
56	Apparel and accessory stores										
	Number of employees .....	3 268	382	933	1 128	825	—	—	—	—	—
	Payroll, annual (\$1,000) .....	38 498	7 410	11 374	11 284	8 430	—	—	—	—	—
57	Furniture and home furnishings stores										
	Number of employees .....	3 498	(D)	712	788	620	(D)	352	(D)	—	—
	Payroll, annual (\$1,000) .....	65 639	(D)	12 367	14 406	12 691	(D)	4 768	(D)	—	—
58	Eating and drinking places										
	Number of employees .....	22 524	683	1 523	3 455	8 031	5 776	3 056	—	—	—
	Payroll, annual (\$1,000) .....	229 369	20 976	14 899	33 514	71 776	55 069	33 135	—	—	—
59	Miscellaneous retail										
	Number of employees .....	9 249	(D)	2 148	2 185	2 458	(D)	(D)	—	—	—
	Payroll, annual (\$1,000) .....	139 449	(D)	31 579	33 104	36 637	(D)	(D)	—	—	—
—	Administrative and auxiliary										
	Number of employees .....	992	(D)	(D)	(D)	367	(D)	(D)	—	—	—
	Payroll, annual (\$1,000) .....	31 809	(D)	(D)	(D)	13 333	(D)	(D)	—	—	—
<b>FINANCE, INSURANCE, AND REAL ESTATE</b>											
	<b>Number of employees</b> .....	<b>48 525</b>	<b>3 887</b>	<b>2 859</b>	<b>2 876</b>	<b>3 254</b>	<b>2 125</b>	<b>5 322</b>	<b>6 522</b>	(D)	(D)
	<b>Payroll, annual (\$1,000)</b> .....	<b>1 802 961</b>	<b>84 118</b>	<b>94 001</b>	<b>98 220</b>	<b>197 493</b>	<b>73 135</b>	<b>194 411</b>	<b>182 858</b>	(D)	(D)
60	Depository institutions										
	Number of employees .....	23 404	261	774	1 137	817	504	2 407	2 156	2 857	12 491
	Payroll, annual (\$1,000) .....	911 000	9 552	22 093	32 121	30 305	17 700	82 465	54 932	72 996	588 836
61	Nondepository institutions										
	Number of employees .....	6 994	218	292	240	302	(D)	966	(D)	(D)	(D)
	Payroll, annual (\$1,000) .....	199 935	6 675	8 109	7 049	15 377	(D)	34 274	(D)	(D)	(D)
62	Security and commodity brokers										
	Number of employees .....	1 828	(D)	85	218	495	(D)	(D)	(D)	—	—
	Payroll, annual (\$1,000) .....	135 779	(D)	4 003	19 193	68 267	(D)	(D)	(D)	—	—
63	Insurance carriers										
	Number of employees .....	5 386	(D)	132	254	464	255	(D)	1 917	(D)	—
	Payroll, annual (\$1,000) .....	194 257	(D)	6 809	9 696	17 452	8 717	(D)	47 418	(D)	—
64	Insurance agents, brokers, and service										
	Number of employees .....	(G)	369	410	247	(D)	217	(D)	—	—	—
	Payroll, annual (\$1,000) .....	(D)	8 820	11 882	7 685	(D)	8 289	(D)	—	—	—
65	Real estate										
	Number of employees .....	3 258	878	709	492	495	(D)	(D)	—	—	—
	Payroll, annual (\$1,000) .....	79 897	24 726	15 821	13 134	12 212	(D)	(D)	—	—	—
67	Holding and other investment offices										
	Number of employees .....	4 471	1 917	431	288	432	(D)	(D)	(D)	—	—
	Payroll, annual (\$1,000) .....	158 464	21 542	24 432	9 342	42 923	(D)	(D)	(D)	—	—
—	Administrative and auxiliary										
	Number of employees .....	(G)	(D)	26	—	(D)	—	—	—	—	(D)
	Payroll, annual (\$1,000) .....	(D)	(D)	852	—	(D)	—	—	—	—	(D)

Note: Employment-size classes are indicated as follows: A—0 to 19; B—20 to 99; C—100 to 249; E—250 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.

Table 1c. **The State—Employees and Annual Payroll by Employment-Size Class: 1996—Con.**

[Excludes most government employees, railroad employees, and self-employed persons. Size class 1 to 4 includes establishments with payroll but no employees during mid-March pay period. (D) denotes figures withheld to avoid disclosing data for individual companies; the data are included in broader industry totals. For explanation of terms, abbreviations, and data reliability/comparability, see introductory text]

SIC code	Major group	Total	Employment-size class								
			1 to 4	5 to 9	10 to 19	20 to 49	50 to 99	100 to 249	250 to 499	500 to 999	1,000 or more
<b>SERVICES</b>											
	<b>Number of employees</b> .....	<b>101 516</b>	<b>6 979</b>	<b>9 109</b>	<b>10 955</b>	<b>15 622</b>	<b>11 408</b>	<b>17 482</b>	<b>8 598</b>	<b>10 290</b>	<b>11 073</b>
	<b>Payroll, annual (\$1,000)</b> .....	<b>2 522 642</b>	<b>216 912</b>	<b>242 682</b>	<b>292 715</b>	<b>416 173</b>	<b>261 876</b>	<b>346 186</b>	<b>172 775</b>	<b>204 448</b>	<b>368 875</b>
70	Hotels and other lodging places										
	Number of employees .....	2 157	(D)	160	306	534	(D)	(D)	(D)	—	—
	Payroll, annual (\$1,000) .....	34 727	(D)	2 240	3 451	6 156	(D)	(D)	(D)	—	—
72	Personal services										
	Number of employees .....	4 012	739	959	1 040	597	(D)	(D)	(D)	—	—
	Payroll, annual (\$1,000) .....	60 197	11 932	13 118	14 897	9 184	(D)	(D)	(D)	—	—
73	Business services										
	Number of employees .....	23 109	1 097	1 211	1 328	2 895	2 378	5 747	3 418	5 035	—
	Payroll, annual (\$1,000) .....	441 257	41 042	29 973	38 710	71 127	52 417	89 415	53 199	65 374	—
75	Auto repair, services, and parking										
	Number of employees .....	2 778	618	756	604	444	356	—	—	—	—
	Payroll, annual (\$1,000) .....	60 380	15 435	16 787	14 319	7 668	6 171	—	—	—	—
76	Miscellaneous repair services										
	Number of employees .....	1 075	(D)	209	230	(D)	—	(D)	—	—	—
	Payroll, annual (\$1,000) .....	33 160	(D)	5 569	6 303	(D)	—	(D)	—	—	—
78	Motion pictures										
	Number of employees .....	817	(D)	256	(D)	(D)	—	—	—	—	—
	Payroll, annual (\$1,000) .....	7 173	(D)	2 119	(D)	(D)	—	—	—	—	—
79	Amusement and recreation services										
	Number of employees .....	5 108	(D)	322	489	1 148	682	(D)	(D)	(D)	—
	Payroll, annual (\$1,000) .....	74 189	(D)	5 057	5 944	13 874	8 819	(D)	(D)	(D)	—
80	Health services										
	Number of employees .....	31 179	1 291	2 192	2 196	2 616	2 482	4 736	1 241	3 352	11 073
	Payroll, annual (\$1,000) .....	1 017 855	57 858	101 858	96 282	121 518	57 936	92 960	23 644	96 924	368 875
81	Legal services										
	Number of employees .....	3 778	358	438	625	657	(D)	678	—	(D)	—
	Payroll, annual (\$1,000) .....	179 935	13 012	15 896	28 922	29 116	(D)	50 178	—	(D)	—
82	Educational services										
	Number of employees .....	4 910	(D)	139	350	(D)	1 249	1 542	(D)	—	—
	Payroll, annual (\$1,000) .....	100 633	(D)	1 872	4 677	(D)	22 747	38 340	(D)	—	—
83	Social services										
	Number of employees .....	7 548	(D)	715	1 450	2 081	974	1 328	(D)	—	—
	Payroll, annual (\$1,000) .....	112 407	(D)	9 870	21 107	32 920	17 663	18 986	(D)	—	—
84	Museums, botanical, zoological gardens										
	Number of employees .....	863	(D)	20	(D)	(D)	(D)	(D)	(D)	—	—
	Payroll, annual (\$1,000) .....	16 197	(D)	313	(D)	(D)	(D)	(D)	(D)	—	—
86	Membership organizations										
	Number of employees .....	7 149	792	982	827	1 665	1 599	1 284	—	—	—
	Payroll, annual (\$1,000) .....	93 222	13 226	13 593	9 685	21 709	24 646	10 363	—	—	—
87	Engineering and management services										
	Number of employees .....	5 764	829	620	999	1 503	790	(D)	(D)	—	—
	Payroll, annual (\$1,000) .....	238 921	34 053	18 848	37 508	68 522	30 857	(D)	(D)	—	—
89	Services, n.e.c.										
	Number of employees .....	333	(D)	75	(D)	(D)	—	—	—	—	—
	Payroll, annual (\$1,000) .....	11 006	(D)	2 485	(D)	(D)	—	—	—	—	—
—	Administrative and auxiliary										
	Number of employees .....	936	(D)	55	127	269	(D)	—	(D)	—	—
	Payroll, annual (\$1,000) .....	41 383	(D)	3 084	6 517	8 492	(D)	—	(D)	—	—
<b>UNCLASSIFIED ESTABLISHMENTS</b>											
	<b>Number of employees</b> .....	<b>(C)</b>	<b>(D)</b>	<b>25</b>	<b>(D)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
	<b>Payroll, annual (\$1,000)</b> .....	<b>(D)</b>	<b>(D)</b>	<b>167</b>	<b>(D)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

Note: Employment-size classes are indicated as follows: A—0 to 19; B—20 to 99; C—100 to 249; E—250 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.

Table 1d. **The State—Establishments With 1,000 Employees or More by Major Group and Employment-Size Class: 1996**

[Excludes most government employees, railroad employees, and self-employed persons. For explanation of terms, abbreviations, and data reliability/comparability, see introductory text]

SIC code	Major group	Total number of establishments	Number of establishments by employment-size class			
			1,000 to 1,499	1,500 to 2,499	2,500 to 4,999	5,000 or more
	<b>Total</b> .....	<b>28</b>	<b>14</b>	<b>8</b>	<b>4</b>	<b>2</b>
	<b>Manufacturing</b> .....	<b>13</b>	<b>7</b>	<b>2</b>	<b>3</b>	<b>1</b>
20	Food and kindred products .....	4	4	—	—	—
28	Chemicals and allied products .....	1	—	1	—	—
37	Transportation equipment .....	2	—	1	1	—
38	Instruments and related products .....	1	1	—	—	—
—	Administrative and auxiliary .....	5	2	—	2	1
	<b>Wholesale trade</b> .....	<b>2</b>	<b>1</b>	<b>1</b>	—	—
51	Wholesale trade - nondurable goods .....	2	1	1	—	—
	<b>Finance, insurance, and real estate</b> .....	<b>7</b>	<b>3</b>	<b>3</b>	—	<b>1</b>
60	Depository institutions .....	5	2	2	—	1
61	Nondepository institutions .....	1	—	1	—	—
—	Administrative and auxiliary .....	1	1	—	—	—
	<b>Services</b> .....	<b>6</b>	<b>3</b>	<b>2</b>	<b>1</b>	—
80	Health services .....	6	3	2	1	—

Table 1e. **The State—Employees, Payroll, and Establishments, by County: 1996 and 1995**

[Excludes most government employees, railroad employees, and self-employed persons. (D) denotes figures withheld to avoid disclosing data for individual companies; the data are included in broader industry totals. For explanation of terms, abbreviations, and data reliability/comparability, see introductory text]

County	1996				1995			
	Number of establishments	Number of employees for week including March 12	Payroll (\$1,000)		Number of establishments	Number of employees for week including March 12	Payroll (\$1,000)	
			First quarter	Annual			First quarter	Annual
<b>Total</b> .....	<b>21 578</b>	<b>333 037</b>	<b>2 612 877</b>	<b>10 262 278</b>	<b>20 991</b>	<b>324 498</b>	<b>2 321 700</b>	<b>9 362 914</b>
Kent .....	2 849	41 719	201 195	847 465	2 729	38 068	182 858	772 783
New Castle .....	14 576	247 857	2 198 908	8 473 316	14 096	242 619	1 939 217	7 686 244
Sussex .....	4 153	43 461	212 774	941 497	4 166	43 811	199 625	903 887
<b>Statewide</b> .....	-	-	-	-	-	-	-	-

Note: Employment-size classes are indicated as follows: A—0 to 19; B—20 to 99; C—100 to 249; E—250 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.

Table 2. Counties—Employees, Payroll, and Establishments, by Industry: 1996

[Excludes most government employees, railroad employees, and self-employed persons. Size class 1 to 4 includes establishments with payroll but no employees during mid-March pay period. (D) denotes figures withheld to avoid disclosing data for individual companies; the data are included in broader industry totals. Detailed industries with 100 or more employees are shown if industry was not a (D). For explanation of terms, abbreviations, and data reliability/comparability, see introductory text]

SIC code	Industry	Number of employees for week including March 12	Payroll (\$1,000)		Total number of establishments	Number of establishments by employment-size class								
			First quarter	Annual		1 to 4	5 to 9	10 to 19	20 to 49	50 to 99	100 to 249	250 to 499	500 to 999	1,000 or more
<b>KENT</b>														
	<b>Total</b> .....	<b>41 719</b>	<b>201 195</b>	<b>847 465</b>	<b>2 849</b>	<b>1 532</b>	<b>590</b>	<b>365</b>	<b>232</b>	<b>67</b>	<b>39</b>	<b>14</b>	<b>8</b>	<b>2</b>
	<b>Agricultural services, forestry, and fishing</b> ..	<b>197</b>	<b>753</b>	<b>4 005</b>	<b>45</b>	<b>32</b>	<b>7</b>	<b>4</b>	<b>2</b>	—	—	—	—	—
07	Agricultural services .....	197	753	4 005	45	32	7	4	2	—	—	—	—	—
	<b>Mining</b> .....	<b>(B)</b>	<b>(D)</b>	<b>(D)</b>	<b>6</b>	<b>3</b>	<b>1</b>	<b>2</b>	—	—	—	—	—	—
	<b>Construction</b> .....	<b>1 906</b>	<b>9 909</b>	<b>49 478</b>	<b>333</b>	<b>222</b>	<b>55</b>	<b>32</b>	<b>22</b>	<b>2</b>	—	—	—	—
15	General contractors and operative builders .....	(F)	(D)	(D)	111	84	11	10	6	—	—	—	—	—
151	General building contractors .....	428	2 281	10 541	93	69	10	10	4	—	—	—	—	—
16	Heavy construction, except building .....	(C)	(D)	(D)	8	1	—	2	3	2	—	—	—	—
162	Heavy construction, except highway .....	165	1 120	5 619	4	—	—	1	1	2	—	—	—	—
17	Special trade contractors .....	1 153	5 665	27 750	214	137	44	20	13	—	—	—	—	—
171	Plumbing, heating, air-conditioning .....	254	1 219	5 635	41	23	9	4	5	—	—	—	—	—
173	Electrical work .....	192	1 136	5 605	33	20	7	4	2	—	—	—	—	—
174	Masonry, stonework, and plastering .....	219	1 066	5 295	33	20	6	4	3	—	—	—	—	—
1742	Plastering, drywall, and insulation .....	153	897	4 313	11	3	3	2	3	—	—	—	—	—
179	Misc. special trade contractors .....	228	1 265	6 066	30	15	9	3	3	—	—	—	—	—
1799	Special trade contractors, n.e.c. ....	140	738	3 080	13	5	5	1	2	—	—	—	—	—
	<b>Manufacturing</b> .....	<b>8 210</b>	<b>55 366</b>	<b>231 504</b>	<b>101</b>	<b>37</b>	<b>17</b>	<b>15</b>	<b>9</b>	<b>5</b>	<b>8</b>	<b>5</b>	<b>4</b>	<b>1</b>
20	Food and kindred products .....	2 862	19 263	71 933	10	1	2	2	1	—	1	1	1	1
23	Apparel and other textile products .....	(C)	(D)	(D)	6	1	—	2	2	1	—	—	—	—
24	Lumber and wood products .....	(F)	(D)	(D)	9	7	—	1	—	—	—	—	1	—
25	Furniture and fixtures .....	(E)	(D)	(D)	3	—	—	—	2	—	—	1	—	—
26	Paper and allied products .....	(C)	(D)	(D)	2	—	—	—	1	—	1	—	—	—
27	Printing and publishing .....	364	1 497	7 571	18	10	4	1	—	2	1	—	—	—
28	Chemicals and allied products .....	(F)	(D)	(D)	3	—	—	—	—	1	1	1	—	—
30	Rubber and miscellaneous plastics products .....	1 392	9 337	45 762	5	—	—	1	1	—	1	1	1	—
32	Stone, clay, and glass products .....	217	1 664	6 829	7	1	2	2	—	1	1	—	—	—
33	Primary metal industries .....	(C)	(D)	(D)	2	—	1	—	—	—	1	—	—	—
34	Fabricated metal products .....	368	2 256	9 992	6	2	1	1	1	—	—	1	—	—
35	Industrial machinery and equipment .....	272	1 581	6 717	9	5	2	1	—	—	1	—	—	—
—	Administrative and auxiliary .....	(F)	(D)	(D)	9	3	3	2	—	—	—	—	1	—
	<b>Transportation and public utilities</b> .....	<b>2 013</b>	<b>11 686</b>	<b>48 395</b>	<b>172</b>	<b>94</b>	<b>32</b>	<b>20</b>	<b>20</b>	<b>5</b>	—	<b>1</b>	—	—
41	Local and interurban passenger transit .....	864	4 579	19 334	47	22	11	9	3	1	—	1	—	—
4141	Local bus charter service .....	122	272	1 100	3	—	—	2	—	1	—	—	—	—
415	School buses .....	225	458	1 734	31	15	9	5	2	—	—	—	—	—
42	Trucking and warehousing .....	586	2 993	12 933	71	42	12	7	8	2	—	—	—	—
47	Transportation services .....	100	294	1 151	13	5	4	3	1	—	—	—	—	—
48	Communication .....	253	2 030	7 516	20	12	2	1	4	1	—	—	—	—
49	Electric, gas, and sanitary services .....	131	1 316	5 626	7	3	—	—	3	1	—	—	—	—
	<b>Wholesale trade</b> .....	<b>1 436</b>	<b>8 120</b>	<b>33 950</b>	<b>166</b>	<b>79</b>	<b>47</b>	<b>26</b>	<b>12</b>	<b>1</b>	<b>1</b>	—	—	—
50	Wholesale trade - durable goods .....	660	3 818	16 549	108	51	37	16	4	—	—	—	—	—
501	Motor vehicles, parts, and supplies .....	132	717	3 233	25	12	9	3	1	—	—	—	—	—
508	Machinery, equipment, and supplies .....	140	946	4 130	23	12	6	5	—	—	—	—	—	—
51	Wholesale trade - nondurable goods .....	(F)	(D)	(D)	57	27	10	10	8	1	1	—	—	—
511	Paper and paper products .....	114	516	2 120	9	2	3	2	2	—	—	—	—	—
514	Groceries and related products .....	381	2 159	8 822	13	6	2	2	1	1	1	—	—	—
519	Misc. nondurable goods .....	125	585	2 454	18	10	3	3	2	—	—	—	—	—

Note: Employment-size classes are indicated as follows: A—0 to 19; B—20 to 99; C—100 to 249; E—250 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.

















Table 2. Counties—Employees, Payroll, and Establishments, by Industry: 1996—Con.

[Excludes most government employees, railroad employees, and self-employed persons. Size class 1 to 4 includes establishments with payroll but no employees during mid-March pay period. (D) denotes figures withheld to avoid disclosing data for individual companies; the data are included in broader industry totals. Detailed industries with 100 or more employees are shown if industry was not a (D). For explanation of terms, abbreviations, and data reliability/comparability, see introductory text]

SIC code	Industry	Number of employees for week including March 12	Payroll (\$1,000)		Total number of establishments	Number of establishments by employment-size class									
			First quarter	Annual		1 to 4	5 to 9	10 to 19	20 to 49	50 to 99	100 to 249	250 to 499	500 to 999	1,000 or more	
<b>SUSSEX—Con.</b>															
	<b>Services</b> .....	<b>10 857</b>	<b>51 137</b>	<b>232 632</b>	<b>1 170</b>	<b>743</b>	<b>264</b>	<b>95</b>	<b>40</b>	<b>12</b>	<b>11</b>	<b>2</b>	<b>2</b>	<b>1</b>	
70	Hotels and other lodging places .....	425	1 022	7 654	74	46	14	7	7	—	—	—	—	—	
72	Personal services .....	488	1 509	6 743	107	68	26	12	1	—	—	—	—	—	
721	Laundry, cleaning, and garment services .....	119	367	1 926	21	13	3	5	—	—	—	—	—	—	
723	Beauty shops .....	215	631	2 823	52	31	17	4	—	—	—	—	—	—	
73	Business services .....	1 100	3 891	19 822	136	92	30	6	5	1	1	1	—	—	
734	Services to buildings .....	456	1 548	6 395	50	34	12	3	—	—	—	1	—	—	
7349	Building maintenance services, n.e.c. ....	421	1 442	5 726	39	26	9	3	—	—	—	1	—	—	
736	Personnel supply services .....	325	950	7 197	7	3	—	—	2	1	1	—	—	—	
738	Miscellaneous business services .....	163	583	2 686	29	19	6	2	2	—	—	—	—	—	
75	Auto repair, services, and parking .....	285	1 318	5 730	81	59	17	4	1	—	—	—	—	—	
753	Automotive repair shops .....	258	1 231	5 332	67	46	16	4	1	—	—	—	—	—	
7538	General automotive repair shops .....	126	551	2 427	39	30	7	2	—	—	—	—	—	—	
76	Miscellaneous repair services .....	181	803	3 580	41	30	6	4	1	—	—	—	—	—	
769	Miscellaneous repair shops .....	139	659	2 930	25	15	6	3	1	—	—	—	—	—	
78	Motion pictures .....	(C)	(D)	(D)	28	16	10	2	—	—	—	—	—	—	
784	Video tape rental .....	104	202	813	23	13	9	1	—	—	—	—	—	—	
79	Amusement and recreation services .....	472	1 458	8 234	80	56	12	4	6	2	—	—	—	—	
799	Misc. amusement, recreation services .....	354	1 195	7 267	60	42	11	2	3	2	—	—	—	—	
7997	Membership sports and recreation clubs .....	250	748	4 162	15	8	1	1	3	2	—	—	—	—	
80	Health services .....	5 464	32 233	140 968	209	96	67	19	9	6	8	1	2	1	
801	Offices and clinics of medical doctors .....	754	6 731	32 042	116	59	44	8	4	—	1	—	—	—	
802	Offices and clinics of dentists .....	130	911	4 377	19	7	7	5	—	—	—	—	—	—	
804	Offices of other health practitioners .....	157	1 116	4 931	34	20	12	1	1	—	—	—	—	—	
805	Nursing and personal care facilities .....	1 342	4 728	19 583	10	—	—	1	—	3	5	1	—	—	
808	Home health care services .....	408	1 883	7 976	7	2	—	—	2	1	2	—	—	—	
81	Legal services .....	245	1 752	8 738	44	26	10	7	1	—	—	—	—	—	
82	Educational services .....	155	478	1 932	16	5	6	3	2	—	—	—	—	—	
821	Elementary and secondary schools .....	116	379	1 480	9	1	4	2	2	—	—	—	—	—	
83	Social services .....	996	3 278	14 200	104	58	21	17	4	2	2	—	—	—	
832	Individual and family services .....	265	1 151	4 961	31	17	8	3	2	1	—	—	—	—	
835	Child day care services .....	296	725	2 890	39	19	9	9	1	1	—	—	—	—	
839	Social services, n.e.c. ....	189	683	2 995	14	11	—	1	1	—	1	—	—	—	
86	Membership organizations .....	600	1 441	6 481	148	110	29	7	1	1	—	—	—	—	
864	Civic and social associations .....	185	370	2 043	32	22	9	—	—	1	—	—	—	—	
866	Religious organizations .....	351	790	3 327	96	74	14	7	1	—	—	—	—	—	
87	Engineering and management services .....	310	1 694	7 369	98	77	16	3	2	—	—	—	—	—	
871	Engineering and architectural services .....	110	724	3 210	34	24	9	—	1	—	—	—	—	—	
872	Accounting, auditing, and bookkeeping .....	130	750	2 770	35	28	5	1	1	—	—	—	—	—	
	<b>Unclassified establishments</b> .....	<b>(B)</b>	<b>(D)</b>	<b>(D)</b>	<b>16</b>	<b>15</b>	<b>—</b>	<b>1</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	

Note: Employment-size classes are indicated as follows: A—0 to 19; B—20 to 99; C—100 to 249; E—250 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.

## **Description of Publications Issued in Previous Years**

### **1974 through 1995**

Data are provided for mid-March employment, first-quarter and annual payrolls, and establishments, by industry, for each county in the State and, in a separate report, for the United States. Data are included for every industry having a significant number of employees or establishments. Refer to General Explanation for a description of the types of employment covered.

### **1964 through 1973**

Data are provided for first-quarter reporting units, employment, and taxable payrolls for each county and metropolitan area in the State and, in a separate report, for the United States. Data are included for every industry having a significant number of employees or reporting units.

### **1959 and 1962**

Data are provided for first-quarter reporting units, employment, and taxable payrolls for each county in the State and, in a separate report, for the United States. Data are included for every industry having a significant number of employees or reporting units. Data are combined for some counties in eight States.

### **1956**

Data are provided for first-quarter reporting units, employment, and taxable payrolls for each county in the State and, in a separate report, for the United States. Data are included for SIC economic divisions, major groups, and selected three-digit SIC's. Data are combined for some counties in eight States.

### **1949 and 1950**

Data are provided for first-quarter manufacturing establishments, employment, and taxable payrolls for each large county in the State and, in a separate report, for the United States. Data are included for manufacturing major industry groups and selected three-digit SIC's. Manufacturing totals are included for small counties. Data are combined for some counties in eight States.

### **1947, 1948, 1951, and 1953**

Data are provided for first-quarter reporting units, employment, and taxable payrolls for each large county in the State and, in a separate report, for the United States. Data are included for SIC economic divisions, major groups, and selected three-digit SIC's. Economic division totals are included for small counties. Data are combined for some counties in eight States.

### **1946**

Data are provided for first-quarter reporting units, employment, and taxable payrolls for each large county in the State and, in a separate report, for the United States. Data are included for SIC economic divisions and major groups. Economic division totals are included for small counties. Data are combined for some counties in eight States.

### **Availability**

The most recent edition of County Business Patterns can be examined in field offices of the Department of Commerce, located in principal cities across the country. Earlier editions are available in depository libraries for Federal publications, which are also conveniently located in all areas of the country.

For information on the coverage of individual series, write to Chief, Economic Planning and Coordination Division, Bureau of the Census, Washington, DC 20233.