

**17 and 18** Not Applicable.

**19** TYPE OF OPERATION  
(Mark "X" the ONE box that best describes the operation performed at this establishment during 2007.)

**Mine or quarry operation**

0620 605  Figures on this report **do include** the operation of a mine or quarry

610  Figures on this report **do not include** the operation of a mine or quarry

**20 and 21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

**Detailed Data Reported Elsewhere** - Items denoted by an asterisk (\*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

**NOTE:** Only totals are requested; do not duplicate detail reported on the CIR.

**Special Reporting Instructions and Definitions -**

**TREATING** - Includes the activities of calcining, dead burning, or otherwise processing minerals and earths beyond beneficiation.

**BENEFICIATING** - Includes the activities of crushing, grinding, pulverizing, washing, screening, or sizing minerals or earths.

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts		
					Quantity	Value, f.o.b. plant	
						\$ Bil.	Mil.
	0734	0730	0736	0733	0731		
1	Minerals and earths, ground or treated Lightweight aggregate Treated lightweight aggregate (diatomaceous earth, expanded clay, expanded slag, cinders, perlite, haydite, pumice, etc.)	327992 0415					
2	Crushed slag . . . . .	327992 0421					
3	Clays, minerals, and earths, ground or treated Treated clays, artificially activated with acid or other materials . . . .	327992 0521					
4	Mined bentonite (including mined and/or basic preparation for transport) . . . . .	212325 2100					

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CONTINUE WITH 22 ON PAGE 9

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
	Clays, minerals, and earths, ground or treated - Continued							
5	Mined fire clay (including mined and/or basic preparation for transport)	212325 4100						
6	Mined fuller's earth (including mined and/or basic preparation for transport)	212325 6100						
7	Mined common (miscellaneous) clay and shale (including mined and/or basic preparation for transport)	212325 B100						
8	Mined kaolin (including mined and/or basic preparation for transport)	212324 0212	↑ short tons ↓					
9	Mined ball clay (including mined and/or basic preparation for transport)	212324 0222						
10	Mined feldspar (including mined and/or basic preparation for transport)	212325 A100						
11	Other clay, ceramic, and refractory minerals (including magnesite and brucite) (Specify kind.) ↴	212325 9100						
	Minerals or earths, mined and/or beneficiated							
12	Gypsum	212399 4100	↑ short tons ↓					
13	Talc, soapstone, and pyrophyllite	212399 6100						
14	Mica	212399 8112						
15	Diatomite	212399 2100						
16	Pumice and pumicite	212399 8132						
17	Peat	212399 8151						
18	Perlite	212399 8162						
	Other minerals and earths, ground or treated							
19	Exfoliated vermiculite aggregate	327992 0611						
20	Refractory magnesia (including dead-burned magnesia or magnesite)	327992 0630						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued								
Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
	Other minerals and earths, ground or treated - Continued							
21	Graphite, refined or blended . . . .	327992 0653						
22	Barite . . . . .	212393 2100	short tons					
23	All other exfoliated vermiculite (including loose fill insulation, acoustical, etc.) . . . . .	327992 0621						
24	All other nonmetallic minerals (including natural abrasives, shell and native asphalt and bitumens) (Specify kind.) ↴	212399 8195						
25	Other treated minerals and earths (including feldspar, mica, roofing, granules, etc.) (including heat treated, chemical treated, and other manufacturing processes) (Specify kind.) ↴	327992 0667						
26	Chemical, technical, and industrial potteryware and all other pottery products including pyrometric cones, veritas rings, etc . . . . .	327112 5149						
27	Nonclay refractories (excluding dead-burned magnesia) (Corresponds to value of shipments on CIR MA327C, Refractories, 2007)* . . . . .	327125 0100						
28	Miscellaneous metal ores and concentrates (including antimony, bauxite, beryllium, mercury, rare-earth metals, tin, and titanium) (Specify kind.) ↴	212299 7100						
29	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18						
30		26						
31		34						
32		42						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
33		59						
34		67						
35	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	930000 0000						
36	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)	999890 0000						
37	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)	999800 0000						
38	<b>TOTAL</b> (Should equal total reported in 5)	770000 0000						

**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report			Title		
<input type="text"/>			<input type="text"/>		

Telephone	Area code	Number		Extension	Fax	Area code	Number	
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>

Internet e-mail address				Date completed	Month	Day	Year
<input type="text"/>					<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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