

Table 1025. Franchised New Car Dealerships—Summary: 1990 to 2006

[316 represents \$316,000,000,000]

Item	Unit	1990	1995	1999	2000	2001	2002	2003	2004	2005	2006
Dealerships ¹	Number . .	24,825	22,800	22,400	22,250	21,800	21,725	21,650	21,640	21,495	21,200
Sales	Bil. dol . .	316	456	607	650	690	680	699	714	699	675
New cars sold ²	Millions . .	9.3	8.6	8.7	8.8	8.4	8.1	7.6	7.5	7.7	7.8
Used vehicles sold	Millions . .	14.2	18.5	20.1	20.5	21.4	19.4	19.5	19.7	19.7	19.2
Employment	1,000 . . .	924	996	1,081	1,114	1,130	1,130	1,130	1,130	1,138	1,120
Dealer pretax profits as a percentage of sales	Percent . .	1.0	1.4	1.8	1.6	2.0	1.9	1.7	1.7	1.6	1.5
Inventory: ³											
Domestic: ⁴											
Total	1,000 . . .	2,537	2,974	2,901	3,183	2,824	2,727	3,085	3,267	2,991	2,943
Days' supply	Days . . .	73	71	62	68	63	63	63	75	70	71
Imported: ⁴											
Total	1,000 . . .	707	445	378	468	508	521	618	646	566	605
Days' supply	Days . . .	72	72	47	50	51	49	49	59	52	51

¹ At beginning of year. ² Data provided by "Ward's Automotive Reports." ³ Annual average. Includes light trucks.
⁴ Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the U.S. are classified as domestic).

Source: National Automobile Dealers Association, McLean, VA, *NADA Data*, annual.