

16-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e. after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Heat treating of metal (heat treating, pickling, annealing, brazing, shot peening, tempering, etc.)	332811 0100 7				
2	Electroplating, plating, polishing, anodizing, and coloring	332813 0101 1				
3	Laminating steel for the trade	332813 0102 9				
4	Etching, engraving, coating, and allied services (performed on metals) (Specify kind.) ↴	332812 0YWW 7				
5	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18				
6		26				
7		34				
8		42				
9		59				
10		67				
11	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	000930 0000 8				

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>12</b>	Miscellaneous receipts				
	Sales of scrap and refuse . . . . .	000999 8013 8			
<b>13</b>	Other miscellaneous receipts (including receipts for repair work, etc.) . . . . .	000999 8098 9			
<b>14</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in <b>15</b> , line A2.) . . . . .	000999 8900 6			
<b>15</b>	<b>TOTAL</b> (Should equal <b>4</b> , line A) . . . . .	770000 0000 8			

**23-25** Not Applicable.

**26** SPECIAL INQUIRIES

SELECTED METALWORKING AND RELATED OPERATIONS

(Report the type(s) of operation(s) performed below and the approximate number of production workers on all shifts usually engaged in the specified operation.)

		Mark "X" if None	Number of production workers (on all shifts) usually employed when operated (estimate if necessary)
<b>1.</b>	Electroplating and other plating . . . . .	<input type="checkbox"/>	
<b>2.</b>	Galvanizing and other hot dip coating of fabricated articles . . . . .	<input type="checkbox"/>	
<b>3.</b>	Heat treating of metals for production purposes . . . . .	<input type="checkbox"/>	
<b>4.</b>	Precision turned products (on screw machines, turning centers, and CNC equipment) . . . . .	<input type="checkbox"/>	
<b>5.</b>	Machine shop . . . . .	<input type="checkbox"/>	
<b>6.</b>	Tool and die shop (if separate from machine shop) for jigs, fixtures, dies, and other special tooling . . . . .	<input type="checkbox"/>	
<b>7.</b>	Pattern shop (foundry patterns only - metal, wood, etc.) . . . . .	<input type="checkbox"/>	
<b>8.</b>	Sheet metal work, aluminum or steel . . . . .	<input type="checkbox"/>	
<b>9.</b>	Stamping and blanking of metals . . . . .	<input type="checkbox"/>	
<b>10.</b>	Painting, lacquering, and enameling on metals . . . . .	<input type="checkbox"/>	
<b>11.</b>	Welding of steel plate for manufacturing production . . . . .	<input type="checkbox"/>	
<b>12.</b>	Welding repair shop . . . . .	<input type="checkbox"/>	

**27** Not Applicable.

**28** ESTABLISHMENT ACTIVITIES

**A.** Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.  
(Mark "X" ALL that apply.)

This activity was performed -			
By this establishment	By another establishment of this company	By another company	Not at all
0921 <input type="checkbox"/>	8071 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
<b>1.</b> Product design/engineering . . . . .			
<b>2.</b> Order fulfillment			
0923 <input type="checkbox"/>	8072 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
<b>a.</b> Bundling or kitting (combining multiple items into a prepackaged product) . . . . .			
0924 <input type="checkbox"/>	8073 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
<b>b.</b> Pick and pack (taking goods from inventory and packaging them to fill orders). . . . .			
0925 <input type="checkbox"/>	8074 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
<b>c.</b> Warehousing of finished products . . . . .			
0926 <input type="checkbox"/>	8075 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
<b>d.</b> Breaking bulk (reducing large shipments into smaller portions for customers) . . . . .			
0927 <input type="checkbox"/>	8076 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
<b>e.</b> Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) . . . . .			
0928 <input type="checkbox"/>	8077 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
<b>f.</b> Long distance delivery (beyond local areas and commercial zones) . . . . .			
0932 <input type="checkbox"/>	8078 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>
<b>g.</b> Processing of returned merchandise . . . . .			

**B.** During 2002 did this establishment:

- |  |                                   |                                  |
|--|-----------------------------------|----------------------------------|
| <b>1.</b> Manage inventory owned by this establishment AND held at this location? . . . . .  | 0936 <input type="checkbox"/> Yes | 0937 <input type="checkbox"/> No |
| <b>2.</b> Manage inventory owned by this establishment BUT held at a customer's location? . . . . .  | 0956 <input type="checkbox"/> Yes | 0957 <input type="checkbox"/> No |
| <b>3.</b> Manage inventory owned by another company BUT held at this location? . . . . .   | 0976 <input type="checkbox"/> Yes | 0977 <input type="checkbox"/> No |
| <b>4.</b> Manage inventory owned by another company AND held somewhere other than at this location? . . . . .  | 0994 <input type="checkbox"/> Yes | 0995 <input type="checkbox"/> No |
| <b>5.</b> Contract with another firm for any of your production using materials owned by this location? . . . . .  | 8041 <input type="checkbox"/> Yes | 8042 <input type="checkbox"/> No |
| <b>6.</b> Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? . . . . . | 8044 <input type="checkbox"/> Yes | 8045 <input type="checkbox"/> No |
| <b>7.</b> Manufacture products for a government to their specifications? . . . . .   | 8047 <input type="checkbox"/> Yes | 8048 <input type="checkbox"/> No |
| <b>8.</b> Manufacture products for another business to their specifications? . . . . .   | 8016 <input type="checkbox"/> Yes | 8017 <input type="checkbox"/> No |
| <b>9.</b> Manufacture products for a final retail customer to their specifications? . . . . .  | 8060 <input type="checkbox"/> Yes | 8062 <input type="checkbox"/> No |



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**29 OPERATIONAL STATUS**

Activity that best describes this establishment's status at the end of 2002  
(Mark "X" only ONE box.)

- 0011  In operation
- 0012  Under construction, development, or exploration
- 0013  Temporarily or seasonally inactive
- 0014  Ceased operation - Give date at right →
- 0015  Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴

0018	Month	Day	Year

0060 Name of new owner or operator		0061 Employer Identification Number		
		Enter EIN of new owner (9 digits) →		
0062 Mailing address (number and street, P.O. Box, etc.)				
0063 City, town, village, etc.		0064 State	0065 ZIP Code	

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

**30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.**

Is the time period covered by this report a calendar year?

- 0078  Yes
- 0079  No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
0070			0071		

0072 Name of person to contact regarding this report	0073 Title

Telephone	Area code	Number	Extension	Fax	Area code	Number
0074				0075		

0076 Internet e-mail address	Date completed	Month	Day	Year
	0069			

**Thank you for completing your 2002 Economic Census form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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