

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Engines (diesel, semidiesel, gasoline, carburetor-type, and other internal combustion engines) and parts	330000 19			
2	Integral horsepower electric motors and generators (1 hp or more)	335312 21			
3	Marine propulsion gear transmissions and drives	336300 03			
4	Aluminum and aluminum-base alloy sheet, plate, foil, welded tubing, alloy extruded shapes, and forms (extruded rod, bar, pipe, tube, etc.) (including alloy forgings)	331200 94			
5	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc. (excluding sheets, rods, tubes, and other shapes)	325211 05			
6	Plastics products consumed in the form of sheets, rods, tubes, and other shapes	326100 13			
7	Glass fiber (textile-type, bonded mat type, etc.)	327212 04			
8	Plywood and Lumber	321000 50			
9	Canvas products	314912 00			
10	Nautical and navigation equipment	334511 05			
11	Marine hardware (including shackles, rope sockets, tackle blocks, rope clips, clamps, etc.) (excluding forgings)	332510 13			

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
12	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99			
13	TOTAL (Should equal total reported in 16, line A1)	771000 00			

18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Repair Work - Receipts for repair of ships and boats should be reported on lines 32 through 35 and all other repair work on line 46.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Outboard motorboats (excluding sailboats with auxiliary power and lifeboats) Wood or metal				
	Runabouts	336612 1101			
2	Utility boats	336612 1104			
3	Pontoon boats	336612 1107			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Outboard motorboats (excluding sailboats with auxiliary power and lifeboats) - Continued				
	Wood or metal - Continued				
4	Bass boats	336612 1111			
5	Fish and ski boats	336612 1113			
6	Other fish boats	336612 1116			
	Other wood or metal outboard motorboats (including cabin cruisers and center consoles) (Specify kind.) ↴				
7		336612 1119			
	Plastics (reinforced), fiberglass				
8	Runabouts	336612 1222			
9	Utility boats	336612 1225			
10	Cabin cruisers	336612 1228			
11	Center consoles	336612 1231			
12	Deck boats	336612 1234			
13	Bass boats	336612 1337			
14	Fish and ski boats	336612 1239			
15	Other fish boats	336612 1243			
	Other plastics (reinforced), fiberglass outboard motorboats (Specify kind.) ↴				
16		336612 1246			
	Inboard motorboats				
17	Runabouts	336612 3201			
	Cabin cruisers				
18	Less than 40 feet (12.19 meters) in length	336612 3104			
19	40 feet (12.19 meters) or more in length (professional crew not required by Coast Guard)	336612 3107			
20	Personal watercraft	336999 6417			
	Other inboard motorboats (including houseboats)(Specify kind.) ↴				
21		336612 3211			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
22	Inboard-outdrive boats				
	Houseboats	336612 5201			
23	Runabouts	336612 5204			
24	Cabin cruisers	336612 5107			
25	Fish boats	336612 5211			
	Other inboard-outdrive boats (including center consoles)(Specify kind.) ↴				
26		336612 5213			
27	Sailboats, all sizes (excluding military and commercial)	336612 8103			
28	Canoes, all types of materials (excluding military and commercial)	336612 8116			
	All other boats and Hovercraft (professional crew not required by Coast Guard) (excluding military and commercial)(Specify kind.) ↴				
29		336612 8120			
	Heavy-duty rigid hull inflatable boats				
30	Plastic boats	326199 A116			
31	Rubber boats	326299 B133			
	Repair of ships not performed on floating drydock				
32	Military ship repair	336611 8100			
33	Nonmilitary ship repair	336611 A100			
34	Repair of ships performed on floating drydocks	948839 0000			
35	Boat repair	981149 0000			
36	Boat trailers, 26,000 pounds or less GVW	336214 3105			
37	Parts for automobile and light truck trailers	336999 6523			
	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.				
38		18			
39		26			
40		34			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
41		42			
42		59			
43		67			
44	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴	930000 0000			
45	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999890 0000			
46	Other miscellaneous receipts (including receipts for repair work, etc.)	999809 8000			
47	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000			

23-25 Not Applicable.

26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

- 0318 Yes
- 0319 No

2. Which of the following best describes this establishment's primary activity? (*Mark "X" only ONE box.*)

- 0362 Providing contract manufacturing services for others
- 0363 Transforming raw materials or components into new products that this establishment owns or controls
- 0364 Reselling goods manufactured by others (with or without minor final assembly)
- 0365 Other - *Specify* ↴

0366 _____

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

- 0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia
- 0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia
- 0498 No

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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