

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Unit of measure or quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630		0632	0631			
1	Fats and oils, all types, purchased	311000 12	1000 lb					
2	Refined petroleum products, including naphtha solvents, petrolatum, waxes, transformer oils, lubricating oils and greases, etc.	324100 02						
3	Crude nonmetallic minerals, including limestone, clay, gypsum, talc, etc.	212300 09						
4	Alkalies and chlorine	325181 01						
5	Plastics and resin materials (synthetic)	325211 03						
6	Other industrial inorganic chemicals (<i>Specify kind.</i>) ↴ _____	325100 72						
7	Other synthetic organic chemicals (<i>Specify kind.</i>) ↴ _____	325100 87						

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
8	Other parts, materials, and accessories Paperboard boxes and containers and corrugated paperboard	322210 01						
9	Metal containers	332400 00						
10	Plastics containers	326199 29						
11	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99						
12	TOTAL (Should equal total reported in 16 , line A1)	771000 00						

18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
	Water treating compounds						
1	Swimming pool chemical preparations	325998 A111	1000 lb				
2	Cooling tower compounds	325998 A121					
3	Other, including boiler compounds, but excluding swimming pool and cooling tower (Specify kind.) ↘ 	325998 A142					
4	Gelatin, excluding ready-to-eat desserts Pharmaceutical grade, excluding unfilled capsules	325998 7121					
5	Food grade, excluding pharmaceutical and photographic	325998 7111					
6	Other gelatin products (Specify kind.) ↘ 	325998 7131					
7	Evaporated Salt Evaporated salt (bulk, pressed blocks, and packaged), excluding table salt	325998 1100	short tons				
8	Table salt	311942 1411					
9	Matches	325998 4100					
10	Other chemical preparations, including essential oils Fireworks and pyrotechnics, including flares, igniters (jet fuel or other), railroad torpedoes, toy pistol caps, etc.	325998 J108					
11	Lighter fluids (cigarette, charcoal, etc.)	325998 J1B1					
12	Rubber processing preparations, including red lead and 2-mercaptoimidazoline rubber accelerator composition	325998 J109					
13	Concrete curing and floor hardening materials	325998 J111					
14	Drilling mud materials, including mud thinners, thickeners, and purifiers	325998 J121	1000 lb				
15	Household tints and dyes	325998 J141					
16	Metal-treating compounds (nonoil-base) for nitriding, pickling, drawing, and cutting	325998 J151					
17	Sizes (textile, paper and other)	325998 J171					
18	Writing and stamp pad inks, including indelible ink and marking fluid, excluding drawing inks	325998 J181					
19	Plating compounds	325998 J1A1					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
20	Other chemical preparations, including essential oils - Continued Distilled water	325998 J1D1						
21	Filling pressurized aerosol containers with materials owned by others, excluding interplant transfers	325998 J1H1						
22	Cat litter, excluding natural and untreated materials	325998 J1F1						
23	Other chemical preparations, including citrus fruit (orange, lemon, and lime), and other essential oils, chemical foundry supplies, including binders, core oils, and core wash, oil-treating and waterproofing compounds, waxes, excluding petroleum waxes and polishing preparations, activated and reactivated carbon (pulverized and granular), and industrial chemicals, including fluxes, insulation products (heat, electrical, and other), and embalming preparations (Specify kind.) ↴ 	325998 J1V1						
24	Automotive chemicals including antifreeze preparations, radiator and crankcase additives, engine degreasers, carburetor and choke cleaners, windshield and lock deicers, engine starting fluids, aerosol tire inflators, and brake and transmission chemicals	325998 E100						
25	Surfactants (bulk surface active agents)	325613 0241						
26	Other specialty cleaning and sanitation products (Specify kind.) ↴ 	325612 5YWV						
27	Other thermosetting resins and plastics materials (Specify kind.) ↴ 	325211 4150						
28	Miscellaneous end use chemicals and chemical products, excluding urea (Specify kind.) ↴ 	325199 T100						
29	All pressure-sensitive products (single and double faced), including pressure-sensitive base stock for labels, and other non-label products	322222 5800						
30	Gaskets and gasketing, nonmetallic	339991 3500						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
31	Aluminum oxide, nonmetallic sized grains, powders, and flour abrasives, including graded products only	327910 1111					
32	Other unlaminated plastics film and sheet (Specify kind) ↴ 	326113 0453					
33	Other inorganic chemicals (Specify kind.) ↴ 	325188 H100					
34	All other products made in this establishment - Specify and report each product with a sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value. 	18					
35		26					
36		34					
37		42					
38		59					
39		67					
40	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴ 	930000 0000					
41	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)	999890 0000					
42	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999800 0000					
43	TOTAL (Should equal total reported in 5)	770000 0000					
23-25 Not Applicable.							

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26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report	Title

Telephone	Area code	Number			Extension	Fax	Area code	Number		
			-						-	

Internet e-mail address	Date completed	Month	Day	Year

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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