

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in 2. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in 16, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - INCLUDE ON LINES 9 through 13 only those meat materials that were further processed into sausage, smoked meats, canned meats, etc., during the year. EXCLUDE those materials which you later sold in the same condition as purchased, also exclude purchased carcasses later sold as fresh meat (primal and fabricated cuts, boneless meats, etc.). Cost for such resales should be reported in 16, line A2. The value of these products shipped by this establishment should be reported in 2 under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
1	Animals slaughtered							
	Cattle							
	Number of head	112110 03	number					
2	Live weight	112110 01	1000 lb					
3	Calves							
	Number of head	112110 07	number					
4	Live weight	112110 05	1000 lb					
5	Sheep and lambs							
	Number of head	112410 05	number					
6	Live weight	112410 03	1000 lb					
7	Hogs							
	Number of head	112210 03	number					
8	Live weight	112210 01	1000 lb					

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Meat materials purchased from other packers (including interplant transfers) (<i>Value of carcasses cut up for resale fresh should be reported as cost of resales in 16, line A2.</i>)		1000 lb					
	Fresh and frozen red meats							
9	Beef	311610 04						
10	Pork	311610 07						
11	Other fresh and frozen red meats	311610 06						
12	Meat materials for sausage and canning not separable by species	311611 01						
13	Processed pork (cured, smoked, etc.)	311610 08						
14	Poultry (live, fresh, frozen, and prepared)	001900 42						
15	Spices and curing materials	311942 01						
16	Synthetic casings (including cellulosic and fibrous reinforced)	326000 23						
17	Packaging paper and plastics film, coated and laminated	001900 84						
18	Bags (plastics, foil, and coated paper)	001900 81						
19	Bags (uncoated paper and multiwall)	322224 01						
20	Paperboard containers, boxes, and corrugated paperboard	322210 01						
21	Cost of all other materials and components, parts, containers, and supplies consumed (<i>Specify the principal materials, etc., included in this value.</i>) ↴	009700 99						
22	TOTAL (<i>Should equal total reported in 16, line A1</i>)	771000 00						

18 Not Applicable.

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19 TYPE OF OPERATION

(Mark "X" the ONE box that best describes the operation performed at this establishment during 2007.)

Method of operation of this establishment during 2007

- 0620 101 Custom slaughtering of livestock or poultry owned by others
- 103 Meat and poultry products processed chiefly from livestock or poultry slaughtered in this establishment
- 105 Manufacturing sausage, smoked meats, canned meats, or meat specialties, from animals slaughtered elsewhere
- 109 Chiefly retailing, wholesaling, or jobbing meats and poultry products purchased and resold

20 and 21 Not Applicable.**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Reference List - Examination of titles below will assist you in locating products manufactured in this establishment. Do not combine product lines. If any of your products are not prelisted on this form, report them on lines 62 through 67.

Products made from animals slaughtered in this plant - Report on lines 1 through 34.

Products made from animals slaughtered elsewhere - Report on lines 36 through 52.

Cooked or smoked poultry products - Report on line 53.

Canned meats (excluding dog and cat food) containing 20 percent meat or more - Report on lines 24 and/or 49.

Lard sold as such (excluding animal fat shortening) - Report on lines 26 through 27, and/or line 42.

Edible tallow and stearin - Report on line 28.

Baking and frying fats - Report on line 57.

Grease and inedible tallow - Report on lines 54 through 56.

Feed and fertilizer byproducts - Report on lines 59 through 61.

Custom slaughtering - Report on line 33.

Other contract work, miscellaneous receipts, and resales - Report on lines 68 through 70.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
	Products made from animals slaughtered in this plant		1000 lb						
	Fresh and frozen meat, not canned or made into sausage								
	Beef (Report American bison, buffalo, and hybrids of beef-bison or beef-buffalo on line 12.)								
1	Whole carcass and half carcass	311611 1111							
2	Primal cuts, subprimal cuts (boxed beef), boneless, and corned beef	311611 1711							
3	Variety meats (edible organs)	311611 1661							
	Veal								
4	Whole carcass and half carcass veal	311611 4111							
5	Primal, subprimal, fabricated cuts, and boneless veal	311611 4121							
	Other edible veal, including edible organs (Specify kind) ↴								
6		311611 4131							
	Lamb and mutton								
7	Whole carcass and half carcass lamb and mutton	311611 7111							
8	Primal cuts and all other edible lamb and mutton	311611 7121							
	Pork								
9	Whole carcass and half carcass pork	311611 A111							
10	Primal and fabricated cuts, including trimmings	311611 A121							
11	Variety meats (edible organs)	311611 A131							
	Other meats, including horsemeat for human consumption, and pork rind pellets, including pork cracklings (Specify kind) ↴								
12		311611 R191							

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
	Products made from animals slaughtered in this plant - Continued		↑ 1000 lb ↓						
13	Pork, processed or cured, not canned or made into sausage Sweet pickled or dry-cured pork, not smoked or cooked . . .	311611 G111							
14	Smoked pork, not otherwise cooked Hams and picnics, excluding canned	311611 G131							
15	Slab bacon	311611 G141							
16	Sliced bacon	311611 G151							
17	Other smoked pork (<i>Specify kind</i>) ↘ [Redacted]	311611 G161							
18	Boiled ham, barbecue pork, and other cooked pork, excluding canned meats and sausage (<i>Specify kind</i>) ↘ [Redacted]	311611 G171							
19	Dry salt pork	311611 G121							
20	Sausage and similar products, not canned Fresh sausage (pork sausage, breakfast links, etc.)	311611 J111							
21	Dry or semidry (salami, cervelat, beef jerky, pepperoni, summer sausage, pork roll, etc.)	311611 J121							
22	Frankfurters, including wieners	311611 J131							
23	Other sausage, smoked or cooked (bologna, liverwurst, Polish sausage, etc.) (<i>Specify kind</i>) ↘ [Redacted]	311611 J141							
24	Canned meats, excluding dog, cat, and baby food	311611 M100							
25	Jellied goods and similar preparations (headcheese, meat loaves, scrapple, puddings, chili con carne, etc.)	311611 J151							

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
	Products made from animals slaughtered in this plant - Continued							
	Lard, sold as such, excluding animal fat shortening							
26	Consumer sizes (containers of 3 lb or less)	311611 D111	1000 lb					
27	Commercial sizes (containers of more than 3 lb)	311611 D121						
28	Miscellaneous by-products Edible tallow and stearin (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311611 R131						
29	Killing floor offal, scrap, and bones	311611 R151						
30	Natural sausage casings (beef, hog, etc.)	311611 R141	1000 lb					
31	Other miscellaneous byproducts of slaughtering plants, including pulled wool and glue stock, excluding sausage casings (Specify kind)	311611 R161						
32	Animals slaughtered for pet food	311611 R171						
33	Custom slaughtering of animals	311611 R181	1000 lb					
34	Hides, skins, and pelts	311611 P100	number					
35	Leather, finished and unfinished	316110 1700						
	Products made from animals slaughtered elsewhere							
	Pork, processed or cured, not canned or made into sausage							
36	Sweet-pickled or dry-cured, not smoked or cooked	311612 1111	1000 lb					
37	Dry salt pork	311612 1121						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
	Products made from animals slaughtered elsewhere - Continued		1000 lb						
	Pork, processed or cured, not canned or made into sausage - Continued								
	Smoked pork, not otherwise cooked								
38	Hams and picnics, excluding canned	311612 1231							
39	Slab bacon	311612 1341							
40	Sliced bacon	311612 1451							
	Boiled ham, barbecue pork, and other cooked meats, excluding canned meats and sausage	311612 1671							
	Pork, processed or cured								
42	Lard, excluding canned	311612 1781							
	Pork, processed or cured, not canned or made into sausage								
	Smoked pork, not otherwise cooked								
	Other smoked meats <i>(Specify kind)</i> ↘								
43		311612 1561							
	Sausage and similar products, not canned <i>(Report similar products made from poultry on line 53)</i>								
44	Fresh sausage (pork sausage, breakfast links, etc.)	311612 4111							
45	Dry or semidry (salami, cervelat, pepperoni, beef jerky, summer sausage, pork roll, etc.)	311612 4221							
46	Frankfurters, including wieners	311612 4331							
	Other sausage, smoked or cooked (bologna, liverwurst, Polish sausage, etc.) <i>(Specify kind)</i> ↘								
47		311612 4441							
48	Jellied goods and similar preparations, not canned (head cheese, meat loaves, scrapple, puddings, chili con carne, etc.)	311612 4451							
49	Canned meats, excluding dog, cat and baby food	311612 7100							

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
50	Products made from animals slaughtered elsewhere - Continued Other processed, frozen, or cooked meats Frozen ground meat patties, portion control meats, pork rind pellets, including pork cracklings, and other processed, frozen, or cooked meats	311612 A511	1000 lb					
51	Boxed meat (beef, pork, lamb, etc.)	311612 A111						
52	Collagen sausage casings	311612 A611						
53	Processed poultry and small game, excluding soups, containing 20 percent or more poultry or meat	311615 D100						
54	Lard, inedible tallow, and other greases, excluding wool grease Rendered lard, excluding canned, not made in meat packing plants (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311613 2113						
55	Inedible tallow, including inedible animal stearin (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311613 2112						
56	Other animal and marine grease, excluding wool grease (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311613 2131						
57	Baking or frying fats (shortening), 100 percent animal fat or blends of vegetable oil and animal fat, edible (Corresponds to quantity of production on CIR M311N, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311225 2821						
58	Frozen dinners (beef, pork, and poultry pies) and nationality foods	311412 1800						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
59	Animal and marine feed and fertilizer byproducts Meat and bone meal (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)* .	311613 5111	1000 lb ↑ ↓					
60	Dry rendered tankage (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)* .	311613 5221						
61	Other feed and fertilizer by-products, including poultry fats and by-products, feather meal, blood meal, and raw products for pet food (Specify kind) ↴	311613 5243						
62	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18						
63		26						
64		34						
65		42						
66		59						
67		67						
68	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	930000 0000						
69	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)	999890 0000						
70	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999800 0000						
71	TOTAL (Should equal total reported in 9)	770000 0000						

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report	Title

Telephone	Area code	Number			Extension	Fax	Area code	Number		
			-						-	

Internet e-mail address	Date completed	Month	Day	Year

Thank you for completing your 2007 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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