



# 2007 ECONOMIC CENSUS

## Testing Laboratories

**DUE DATE**  
**FEBRUARY 12, 2008**

**Mail** your completed form to:  
**U.S. CENSUS BUREAU**  
**1201 East 10th Street**  
**Jeffersonville, IN 47134-0001**

**PS-54118**

**INFORMATION COPY  
DO NOT USE TO REPORT**

*(Please correct any errors in this mailing address.)*

**Please read** the accompanying information sheet(s) before answering the questions.

**Need help or have questions about filling out this form?**

**Visit** [www.census.gov/econhelp](http://www.census.gov/econhelp)

**Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

**- OR -**

**Write** to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

**YOUR RESPONSE IS REQUIRED BY LAW.** Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
  - Do not use pencil or felt-tip pen.
  - Place an "X" inside the box.
  - Please center numbers in their respective boxes.
  - Do not put slashes through 0 or 7.
- Examples:  0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

**1 EMPLOYER IDENTIFICATION NUMBER**

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021  Yes - Go to **2**    0022  No - Enter current EIN (9 digits) → 0025  -

**2 PHYSICAL LOCATION**

**A. Is this establishment's physical location the same as shown in the mailing address?**  
(P.O. Box and rural route addresses are not physical locations.)

0031  Yes - Go to line B

0032  No - Enter physical location →

0035 Number and street			
0036 City, town, village, etc.		0037 State	0038 ZIP Code
<input type="text"/>		<input type="text"/>	<input type="text"/>

**B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?**  
(Mark "X" only ONE box.)

0041  Yes    0042  No    0043  No legal boundaries    0044  Do not know

**C. In what type of municipality is this establishment physically located?** (Mark "X" only ONE box.)

0046  City, village, or borough    0047  Town or township    0048  Other    0024  Do not know

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**3 OPERATIONAL STATUS**

Which ONE of the following best describes this establishment's operational status at the end of 2007?  
(Mark "X" only ONE box.)

0011  In operation 0013  Temporarily or seasonally inactive

0014  Ceased operation - Give date at right \_\_\_\_\_ → 

Month	Day	Year

0015  Sold or leased to another operator - Give date at right \_\_\_\_\_ → 

Month	Day	Year

  
AND enter name and address of new owner or operator and Employer Identification Number (EIN) below ↴

0060 Name of new owner or operator	0061 EIN (9 digits)
	-

0062 Mailing address (Number and street, P.O. Box, etc.)

0063 City, town, village, etc.	0064 State	0065 ZIP Code
		-

0016  Other - Specify \_\_\_\_\_ → 0815 \_\_\_\_\_

**4 MONTHS IN OPERATION**

Number of months in operation during 2007 (If none, mark "X" and go to 50.) . . . . . 0002  Mark "X" if None

<b>HOW TO REPORT DOLLAR FIGURES</b>		Dollar figures should be <b>rounded</b> to <b>thousands</b> of dollars.	Mark "X" if None	2007			
		If a figure is <b>\$1,025,628.79</b> :	Report → <input type="checkbox"/>	\$ Bil.	Mil.	Thou.	Dol.
		If a value is "0" (or less than \$500.00):	Report → <input checked="" type="checkbox"/>				

**5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE**

Operating receipts . . . . . 0100  Mark "X" if None

**6** Not Applicable.

**7 EMPLOYMENT AND PAYROLL**

- Include:**
- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 1.
- Exclude:**
- Temporary staffing obtained from a staffing service.
  - Contractors, subcontractors, or independent contractors.
  - Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
  - Purchased or managed services, such as janitorial, guard, or landscape services.
  - Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

**A.** Number of employees for pay period including March 12 . . . . . 0320  Mark "X" if None

**B.** Payroll before deductions (Exclude employer's cost for fringe benefits.) Mark "X" if None

				2007			
				\$ Bil.	Mil.	Thou.	Dol.

1. Annual payroll . . . . . 0300

2. First quarter payroll (January-March, 2007) . . . . . 0310

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

8 - 13 Not Applicable.

**19** KIND OF BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2007?  
(Mark "X" only ONE box.)

**Testing services**

- 0700 541 380 00 7  Non-destructive testing services
- 541 380 00 3  Physical, chemical, and related analytical testing services
- 541 380 00 8  Environmental testing services
- 621 511 00 1  Medical laboratory, providing professional analytic or diagnostic services to the medical profession, or to the patient on prescription of a physician
- 811 198 00 3  Automotive emissions testing service
- 541 940 00 2  Veterinary testing laboratories
- 777 541 00 3  Other testing services - *Specify* ↴

0701

**Other kind of business or activity**

- 541 330 00 C  Engineering design services - applying principles of engineering in the design and development of machines and products
- 541 910 00 1  Marketing research and public opinion polling services
- 773 000 00 2  Other kind of business or activity - *Specify* ↴

0701

**20** CLASS OF CUSTOMER

Estimate the percentage of receipts (reported in 5) by class of customer. Include work performed "in-house" or by others.

		2007	
		Whole percent of receipts	
<b>1.</b>	Federal, state, and local governments, including public authorities (direct services only) . . . . .	3120	%
<b>2.</b>	Construction firms . . . . .	3122	%
<b>3.</b>	Architectural firms . . . . .	3123	%
<b>4.</b>	Engineering firms . . . . .	3124	%
<b>5.</b>	All other business firms and organizations (manufacturing, utilities, mining, shopping centers, office buildings, etc.) . . . . .	3125	%
<b>6.</b>	Not-for-profit organizations ( <i>Include religious organizations</i> ) . . . . .	3107	%
<b>7.</b>	Individuals ( <i>Include fees from individually owned businesses on lines 2, 3, 4, or 5 as appropriate.</i> ) . . . . .	3100	%
<b>8. TOTAL</b>	. . . . .		1 0 0 %

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**21 SUPPORT SERVICES**

Was this establishment primarily engaged in providing management, administrative, or support services to other establishments of your enterprise (rather than for the general public or other business firms) in 2007?

0998  Yes

0999  No

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:

**Report whole percents**

2007				
Estimates are acceptable. Report dollars OR percents.				
\$ Bil.	Mil.	Thou.	Dol.	Percent
				3 9

**22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE**

(Report receipts by source either as a dollar figure or as a whole percent of total receipts (reported in 5). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)

**Line 1** - Report receipts from objectively measuring or evaluating one or more characteristics of a substance or product, according to a specified scientific procedure. A test report is usually issued indicating the results that covers both laboratory and in field testing. Include related support services, such as sample collection. Exclude medical and veterinary testing services, and auto emission testing services.

**Line 3** - Report receipts from providing third-party assurance, either at a point in time or on a continuous basis, that a product conforms to an established standard or specification. Include the issuance of a conformity certificate and/or certification marks.

**Line 4** - Report receipts from providing third-party assurance that quality management systems (also referred to as quality assurance or quality control systems), environmental management systems, and other management systems conform to the requirements of an established management standard.

**Line 5** - Report receipts from providing third-party assurance that the characteristics and handling of products meet client-specified requirements at any one or more stages of the production process, including during preproduction, shipping, loading, and unloading phases. May include the issuing of a report or certificate.

**Line 6** - Report receipts from the sale of standards-related material in printed or electronic format, including documents describing published standards, software packages developed for the purpose of assisting with the use of an established standard, and user access rights to a standards information database.

**Line 8 through line 11** - Report receipts from basic research undertaken to gain new knowledge and/or applied research undertaken to develop practical applications for the knowledge acquired through basic research.

**Line 9** - Report receipts from providing basic and applied research services focused on biotechnology (e.g., genetic engineering and enzyme technology, industrial biotechnology, diagnostic applications, genetic technologies, site-directed autogenesis or mutagenesis, transgenesis, process biotechnology, etc.).

**Line 13a** - Report receipts from granting permission to use content protected by copyright owned or controlled by this establishment. Exclude outright sale of rights in perpetuity.

**Line 13b** - Report receipts from granting permission to use content protected as industrial property (i.e., by patent or trademark) owned or controlled by this establishment. Exclude outright sale of rights in perpetuity.

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007							
		Estimates are acceptable. Report dollars OR percents.							
		\$ Bil.	Mil.	Thou.	Dol.	Percent			
0723	0720	0721							0722
<b>1. Testing services</b>									
<b>a. Agricultural</b> . . . . .	39021								
<b>b. Food</b> . . . . .	39022								
<b>c. Water, air, and asbestos</b> . . . . .	39023								
<b>d. Insecticide and pesticide residue</b> . . . . .	39024								
<b>e. Waste testing services, including solid and hazardous waste</b> . . . . .	39025								
<b>f. Soil, rock, and sludge</b> . . . . .	39026								

CONTINUE WITH 2 ON PAGE 5

CONTINUE ON PAGE 5

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
<b>1.</b> Testing services - Continued						
<b>g.</b> Acoustic and noise	39027					
<b>h.</b> Pharmaceutical, medical devices, and personal care products	39028					
<b>i.</b> Construction materials testing and inspection services	39029					
<b>j.</b> Machinery and equipment	39031					
<b>k.</b> Elastomers, protective coatings, and composite materials	39032					
<b>l.</b> Containers, paper, and paper products	39033					
<b>m.</b> Toys, children's products, sporting goods, and recreational equipment	39034					
<b>n.</b> Textile, leather, and leather products	39035					
<b>o.</b> Furniture and housewares	39036					
<b>p.</b> Wood and wood products	39037					
<b>q.</b> Household chemical products	39038					
<b>r.</b> Metallic and non-metallic minerals and products	39039					
<b>s.</b> Other testing services - <i>Specify</i> ↴						
	39041					
<b>t. Sum lines 1a through 1s</b>	39020					
<b>2.</b> Calibration of instruments and reference materials	39050					
<b>3.</b> Product certification services	39060					
<b>4.</b> Management system registration services	39070					
<b>5.</b> Commercial inspection services	39080					
<b>6.</b> Sale of standards information	39090					
<b>7.</b> Consulting services for testing and related fields, including expert witness services	39100					
<b>8.</b> Basic and applied research in the physical and engineering sciences	39160					
<b>9.</b> Basic and applied research in biotechnology	39170					
<b>10.</b> Basic and applied research in the life sciences, excluding biotechnology	39180					
<b>11.</b> Basic and applied research in the social sciences and humanities	39190					

CONTINUE WITH  ON PAGE 6

CONTINUE ON PAGE 6

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
<b>12.</b> Engineering services - <i>Specify</i> ↴  	39280					
<b>13.</b> Licensing of rights to use intellectual property						
<b>a.</b> Protected by copyright . . . . .	39401					
<b>b.</b> Protected as industrial property . . . . .	39402					
<b>14.</b> Resale of merchandise - <i>Specify</i> ↴  	39636					
<b>15.</b> All other operating receipts - <i>Specify if more than 10 percent of total receipts</i> ↴  	39735					
<b>16. TOTAL OPERATING RECEIPTS - Sum of lines should equal 5 if reporting in dollars</b> . . . . .	39850					1 0 0

**23 and 24** Not Applicable.

**25** EXPORTED SERVICES

**NOTE** - An exported service is a product (e.g., service performed, license agreement) that is performed for, or sold or transferred to, a customer or client (individual, government, business establishment, etc.) located **outside** the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include products provided to unaffiliated and affiliated foreign firms (e.g., foreign parent firms, subsidiaries, branches). Exclude products provided to domestic subsidiaries of foreign firms.

**A.** Did the receipts or revenue (reported in 5) include any amounts for exported services?

0911  Yes - Go to line B

0912  No - Go to 30

2007			
\$ Bil.	Mil.	Thou.	Dol.

**B.** Amount of receipts or revenue for exported services . . . . . 0914

**26-29** Not Applicable.

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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