

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU FORM

IN-51801 (01/31/2007)

2007 ECONOMIC CENSUS

Data Processing, Hosting, and Related Services

OMB No. 0607-0934: Approval Expires 12/31/2008

DUE DATE FEBRUARY 12, 2008

Mail your completed form to:

U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

IN-51801

INFORMATION COPY DO NOT USE TO REPORT

(Please correct any errors in this mailing address.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.
e blue or black ballpoint pen. • Please center numbers in their respective boxes. Examples:

		pencil or felt-ti " inside the bo		• Do	not put slas	hes	through 0 or 7.		X	0 1	2	3	4	5 6	7	8 9)
	where b						t. An establishment is ge ndustrial operations are pe								see		
0	EMPLOYER IDENTIFICATION NUMBER Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?																
	0021	Yes - Go to	0022	2 🗆	No - Enter	curr	ent EIN (9 digits)		▶ 0025	I	-						
2	A. Is th						ne as shown in the mailing rsical locations.)	add	ress?								
	0031	Yes - Go to I	ine B	0005	Number and	-4	-4										F
	0032	No - Enter — physical	•	0035	Number and	stre	et										
			0036	City, town, v	illage	e, etc.	0037	State	0038 Z	IP Co	ode		-	1 1			
B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)												E					
	0041	Yes oo	042	No	0043		No legal boundaries	0044		Do not	kno	W					Г
	C. In w	hat type of mu	nicipali	ty is t	his establish	me	nt physically located? (Mar	k "X"	only	ONE Ł	ox.)						
	0046	City, village,	or bord	ugh	0047		Town or township	0048		Other	00:	24		Do n	ot kn	ow	

		1							
3	Which O	IONAL STATUS NE of the following best describes this establishment's (" only ONE box.)	s operational status	at the e	end of	f 2007?			
	0011	In operation 0013	Temporarily or se	asonall	y inac	tive			
	0014	Ceased operation - Give date at right			1	Month	Day	Yea	r
	0015	Sold or leased to another operator - Give date at right AND enter name and address of new owner or operat and Employer Identification Number (EIN) below			0018 ►		ı		
		0060 Name of new owner or operator		0	061 EI	N (9 dig	its)		
		acca Mailing address (Number and street P.O. Pay etc.)			ı	-			
		0062 Mailing address (Number and street, P.O. Box, etc.)	_						
		0063 City, town, village, etc.	0064	State 0	065 ZII	P Code	-		1
	0016	Other - Specify —————							
4		S IN OPERATION						if None	2007 lumber
	Number	of months in operation during 2007 (If none, mark "X"			 1		. 0002 200 7	7	
	HOW TO			/lark "X" if None	\$ Bil	. М		Thou.	Dol.
	REPORT DOLLAR FIGURES	If a figure is \$1,025,628.79:	Report				1	0 2 6	
		If a value is "0" (or less than \$500.00):	Report ——	X					
5	SALES, S	SHIPMENTS, RECEIPTS, OR REVENUE	Λ	Лark "X"			2007	7	
			•	if None	\$ Bil	. М	il.	Thou.	Dol.
	'	g receipts	0100						
6	Not App								
	Include: Full Ser (EIN Exclude Ten Con Full Pur Pro	l- and part-time employees working at this establishme vice Form 941, Employer's Quarterly Federal Tax Returnly shown in the mailing address or corrected in ①. In porary staffing obtained from a staffing service. Intractors, subcontractors, or independent contractors. I- or part-time leased employees whose payroll was file chased or managed services, such as janitorial, guard, fessional or technical services purchased from another	en, and filed under to ed under an employ or landscape servic firm, such as softw	he Emp ee leas es.	oloyer	Identii	ficatio	n Numbe	r
		sulting, computer programming, engineering, or accou			lark "X" f None		2007		
		er clarification, see information sheet(s). ber of employees for pay period including March 12.				- None		Number	
			Λ	Лark "X"	0320		2007	7	
	B. Payro	oll before deductions (Exclude employer's cost for fring	ge benefits.)	if None	\$ Bil	. М	il.	Thou.	Dol.
	1. Aı	nnual payroll	0300				+		
	2. Fi	rst quarter payroll (January-March, 2007)	0310						

Form IN-51801 (01/31/2007)

If no Num	t shown, please ber (CFN) from t	ente he n	er your 11-digit Census File nailing address.
8-	18 Not Applicab	le.	
• ,	KIND OF BUSINES Which ONE of the (<i>Mark "X" only O</i> N	follo	owing best describes this establishment's principal kind of business or activity in 2007?
	Data processin	g, h	osting, and related services
0700	518 210 00 4		Data processing service bureaus - providing data entry, image processing, database management, record conversion, and other computer processing services from central processing centers
	518 210 00 5		Business process management services - providing hardware and software to support, host, and manage a business process for clients, including human resources management, supply chain management, etc.
	518 210 00 6		Application service providers (ASPs) - providing computer applications to businesses and individuals on a pay-per-use or periodic fee basis over the Internet
	518 210 00 7		Data storage services, including remote backup and storage of computer data
	518 210 00 8		Disaster recovery services - providing backup computer processing systems
	518 210 00 9		Website hosting services
	518 210 00 A		Internet streaming services - providing streaming services to Internet broadcasters and others on a contract basis
	518 111 10 2		Internet Service Providers - broadband ISPs (i.e., cable, DSL system providers)
	518 111 20 1		Internet Service Providers - ISPs providing services via client supplied telecommunications connections (i.e., dial-up)
	518 112 00 1		Web search portals - engaged in operating websites that enable users to search the Internet
	522 320 90 3		Credit and/or debit card processing services
	777 518 01 1		Other data processing, hosting, and related services - Specify
0701			
	Electronic shop	ppin	g, auctions, and markets
	454 111 10 2		Electronic shopping, general merchandise
	454 112 00 3		Electronic auctions - operating websites for business-to-consumer or consumer-to-consumer trade in new or used goods
	773 000 00 6		Business-to-business electronic markets - Specify goods or services
0701			
	Other kind of b	usir	ness or activity
	511 210 00 1		Software publishers, including developing and publishing or publishing only, packaged software
	773 000 00 8		Other type of publisher or Internet content provider - Specify
0701			
	541 513 00 4		Computer facilities management services - providing on-site management and operation of customer's computer systems and data processing facilities
			CONTINUE WITH ® ON PAGE 4

	• . •	1/2007/							i ago -				
19 KIND OF BUSINESS OR ACTIVITY - Continued													
	**SUPPORT SERVICES Was this establishment primarily engaged in providing management, administrative, or support services to other establishments of your enterprise (rather than for the general public or other business firms) in 2007?												
070	541 214 20 3				nformat	tion from o	lients and	gene	erating				
	773 000 00 1		Other kind of business or activity - Specify										
070	1												
20	Not Applicable.												
3	SUPPORT SERVICES Was this establishment primarily engaged in providing management, administrative, or support services to other												
							2007						
	ноw то						es are acce _l ollars OR pe						
	REPORT PERCENTS				\$ Bil.	Mil.	Thou.	Dol.	Percent				
	T ENGLISTIC		If figure is 38.76% of total sales:	Report whole percents					3 9				

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report receipts by source either as a dollar figure or as a whole percent of total receipts (reported in ⑤). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)

- **Line 1** Report receipts from providing advice on technical matters related to the use of information technology. Include advice on hardware and software requirements and procurement, systems integration, and systems security. Exclude advice on issues related to business strategy and service contracts where advice is bundled with the design and development of an IT solution.
- **Line 2** Report receipts from hosting a client's website and related files in a location that provides fast, reliable connection to the Internet.
- **Line 3** Report receipts from providing software applications on a leased, fee, or subscription basis from a centralized, hosted, and managed computing environment.
- **Line 4** Report receipts from providing a bundled service package that combines information technology-intensive services with labor (manual or professional), machinery, and facilities to support, host, and manage a business process for a customer.
- **Line 5** Report receipts from providing rack space within a secured facility for the placement of servers and enterprise platforms. The service includes space for the customer's hardware and software, connection to the Internet or other communication networks, and routine monitoring services.
- **Line 6** Report receipts from managing or administering the storage and back-up of data (i.e., remote back-up services, storage, or hierarchical storage management). Include data migration services.
- **Line 7** Report receipts from providing ongoing management and administration of data as an organizational resource. Services may include modeling, mobilization, mapping/rationalization, and mining of data.
- Line 8 Report receipts from sending audio and video data over the Internet, or providing services associated with the storage, production (including encoding), and support of video and audio streaming over the Internet.
- **Line 9** Report receipts from providing other IT hosting or infrastructure provisioning services, such as hosting customer's application, processing customer's data, and computer time sharing.
- Line 10a Report receipts from the development, analysis, design, and programming of software tailored to customer specifications. Include website design and development, database design and development, and customization and integration of packaged software. Report website hosting on line 2, application service provisioning on line 3, business process management on line 4, data storage on line 6, and data management on line 7.
- Line 11a Report receipts from providing customer support in using or troubleshooting the software, including patches and upgrades.
- Line 11c Report receipts from providing customer support or troubleshooting computer combined hardware and software.
- Line 11e Report receipts from retrieval or recovery of customer's data from a damaged or unstable hard drive or other storage medium.





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22

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line 11f - Report receipts from providing standby computer equipment and duplicate software in a separate location to enable a customer to relocate regular staff in order to resume and maintain routine computerized operations in the event of a disaster, such as a fire or flood.

Line 14 - Report receipts from publishing software programs that perform a specific function directly for the end user.

Line 15a - Report receipts from managing and monitoring communication networks and connected hardware to diagnose networking problems and gather capacity and usage statistics for the administration and fine-tuning of network traffic. Include remotely managing security systems or providing security-related services.

Line 15b - Report receipts from providing day-to-day management and operation of a client's computer system.

Line 17 - Report receipts from providing a direct connection to the Internet, wired or wireless, for the transmission of voice or data to fixed local telephone locations on the public switched telephone network. May include 911 service and a number to mimic a local fixed telephone number for the purpose of receiving calls from local fixed telephone users in the same local calling area. Include voice over Internet protocol (VOIP) and related Internet telephony services.

	Cen-											
Description of sales, shipments, receipts, or revenue	use			Re	port							
	0720	<u> </u>	_	[Mil.	Th	ou.	Dol.		cent]		
Information technology (IT) technical consulting services	34910								ı			
Website hosting services	36120											
Application service provisioning	34930				_							
Business process management services	34940				_		-			+		
Collocation services	36130				-		-			+		
Data storage services	36140				_	+	+			+		
Data management services	36150				+		_			+		
Video and audio streaming services	36160											
Other IT infrastructure provisioning services - Specify type of content												
	36170								ı			
Information technology (IT) design and development services												
a. Custom application design and development services	37410				_							
b. Network design and development services	37420				_		_					
c. Computer systems design, development, and integration services	37430											
Information technology (IT) technical support services												
a. Software related technical support services	37521				_		_					
b. Hardware related technical support services	37522				_		-			+		
c. Combined hardware and software technical support services	37523				_		+			+		
d. Auditing and assessing computer operations	37524				+		+			+		
e. Data recovery services	37525											
	Information technology (IT) technical consulting services Website hosting services Application service provisioning Business process management services Collocation services Data storage services Data management services Video and audio streaming services Other IT infrastructure provisioning services - Specify type of content Information technology (IT) design and development services a. Custom application design and development services b. Network design and development services c. Computer systems design, development, and integration services Information technology (IT) technical support services a. Software related technical support services b. Hardware related technical support services c. Combined hardware and software technical support services d. Auditing and assessing computer operations	Description of sales, shipments, receipts, or revenue Sus use	Description of sales, shipments, receipts, or revenue Sus	Description of sales, shipments, receipts, or revenue \$BIL 0720 0721 Information technology (IT) technical consulting services 34910 Website hosting services 36120 Application service provisioning 34930 Business process management services 36130 Collocation services 36140 Data storage services 36150 Video and audio streaming services 36160 Other IT infrastructure provisioning services - Specify type of content Information technology (IT) design and development services a. Custom application design and development services 37410 b. Network design and development, and integration services 37420 c. Computer systems design, development, and integration services 37430 Information technology (IT) technical support services 37521 b. Hardware related technical support services 37522 c. Combined hardware and software technical support services 37523 d. Auditing and assessing computer operations	Description of sales, shipments, receipts, or revenue Sus	Description of sales, shipments, receipts, or revenue S Bil. Mil.	Description of sales, shipments, receipts, or revenue Contact Sule Estimates are Report dollars Sill Mil. The proof of the	Description of sales, shipments, receipts, or revenue Centure Sali Mill Thouse Sali Thouse Sali Thouse Sali Thouse Sali Thouse Thouse	Description of sales, shipments, receipts, or revenue	Description of sales, shipments, receipts, or revenue Content Solit So		

Form IN-51801 (01/31/2007) Page 6

22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued	I			2007							
	Description of sales, shipments, receipts, or revenue	Cen- sus use	Cen- sus Estimates are acceptable. Report dollars OR percents									
723		0720	\$ Bil. 0721	Mil.	Thou.	Dol.	Percent 0722					
1.	Information technology (IT) technical support services - Continued											
	f. Disaster recovery services (business continuity services)	37526	ı									
	g. Other IT technical support services - Specify											
			1		1 1		1 1					
		37527										
	h. Sum lines 11a through 11g	37520										
2.	Information and document transformation services		ı									
	a. Imaging and other data capture services	36221										
	b. Data conversion and migration services	36222										
	c. Sum lines 12a and 12b	36220										
3.	System software publishing	34880										
4.	Application software publishing	34890										
5.	IT infrastructure and network management services											
	a. Network management services	37511										
	b. Computer systems management	37512										
	.											
		37510										
	Internet access services	36010										
	Internet telephony	35980	ı									
8.	Resale of merchandise		ı		1 1							
	a. Computer hardware and software	39607										
	b. Other merchandise, excluding computer hardware and software	39618										
9.	All other receipts - Specify if more than 10 percent of total receipts											
		39716										
20.	TOTAL RECEIPTS - Sum of lines should equal 5 if reporting in dollars	39850		<u> </u>			1 0 0					

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.															
25 EXPORTS OF GOODS AND SERVICES															
NOTE - An export is a tangible or intangible product (e.g., good, license agreement, reproduction right, service) that is sold or transferred to a customer or client (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include products transferred to, sold to, or services performed for unaffiliated and affiliated foreign firms (e.g., foreign parent firms, subsidiaries, branches). Exclude products provided to domestic subsidiaries of foreign firms.															
A. Did the receipts or revenue (reported in 6) include any amounts for exported goods or services?															
0911			2007		_										
0912 No - Go to 👽	\$ Bil.	Mil.		iou. Do	ol.										
			1												
B. Amount of receipts or revenue for exported goods or services															
26-29 Not Applicable.															
REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)															
© CERTIFICATION - This report is substantially accurate and was prepared in accordance wi	til tile i	II Sti doti			-										
Is the time period covered by this report a calendar year? Month Year FROM FR	тс		onth	Year	E										
☐ Yes ☐ No - Enter time period covered → FROW				<u></u>											
Name of person to contact regarding this report Title					ŧ										
	code		Numbe	r											
Telephone Fax		1 T	-	1 I I											
Internet e-mail address Date	N	onth [Day	Year											
completed															
Thank you for completing your 2007 ECONOMIC CEN	SUS	form	•	Thank you for completing your 2007 ECONOMIC CENSUS form.											

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Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.