## DUE DATE <br> FEBRUARY 12, 2008

Mail your completed form to:
U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit www.census.gov/econhelp
Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

AS-561 06

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen. • Please center numbers in their respective boxes. Examples:

The reporting unit for this form is an establishment. An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).


## EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021Yes - Go to 20022No - Enter current EIN (9 digits) $\qquad$ $\rightarrow 0025$ $\square$
(2) PHYSICAL LOCATION
A. Is this establishment's physical location the same as shown in the mailing address?
(P.O. Box and rural route addresses are not physical locations.)

0031Yes - Go to line B
0032
0035 Number and street
$\square$
No - Enter $\longrightarrow$
physical
location


| 0036 City, town, village, etc. | 0037 State | 0038 ZIP Code |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | - |  |

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)
$0041 \square$ Yes $\quad 0042 \square$ No $\quad 0043 \square$ No legal boundaries $0044 \square$ Do not know
C. In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

City, village, or borough
$0047 \quad \square$ Town or township
0048Other
0024
Do not know

OPERATIONAL STATUS
Which ONE of the following best describes this establishment's operational status at the end of 2007?
(Mark "X" only ONE box.)


| 0060 Name of new owner or operator | 0061 EIN (9 digits) |  |
| :--- | :--- | :--- |
|  |  | - |

0062 Mailing address (Number and street, P.O. Box, etc.)


0016
Other - Specify $\qquad$
MONTHS IN OPERATION
Mark "X" 2007
if None
Number
Number of months in operation during 2007 (If none, mark "X" and go to 30.)


Not Applicable.
EMPLOYMENT AND PAYROLL

## Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 1.


## Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).
A. Number of employees for pay period including March 12 .
B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll

0300
2. First quarter payroll (January-March, 2007)

0310


## Not Applicable.

## KIND OF BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2007? (Mark "X" only ONE box.)
Management services - providing management staff to direct or coordinate a client's business operation, but not providing operating staff for complete operation of the client's business
$561110001 \quad \square$ Management and administrative services - providing day-to-day administrative services, such as personnel management, bookkeeping, billing, etc., for a client's business or operation
$561110005 \quad \square$ Hotel and restaurant management
$777541086 \quad \square$ Construction management for buildings, including acting as an agent for owners of construction projects
$561210007 \quad \square$ Corrections management
$777541022 \quad \square$ Logistics management services - Specify 7

0701
$777541085 \quad \square$ Other management services - Specify $\square$

## Facilities support services

| 561210001 | $\square$ | Facilities support management (Exclude computer facilities) - providing operating staff to <br> perform a range of services to support operations within the client's facilities, but not involved <br> with, or responsible for, the core activities of the client's business operations |
| :--- | :--- | :--- |
| 561210005 | $\square$ | Correctional facilities management and operation |
| 541513002 | $\square$ | Computer systems facilities management and operation services <br> 777541083 |
|  | $\square$Other facilities management, including complete operation of a client's business site or <br> operation - Specify |  |

Management consulting - providing advice and counsel to clients on various aspects of operating a business or other type of organization, but not providing management services for day-to-day operations

| 541611002 | $\square$ | Administrative and general management consulting services, including strategic planning and <br> organizational change |
| :--- | :--- | :--- |
| 541612301 | $\square$ | Human resources and personnel management consulting services |
| 541613001 | $\square$ | Marketing consulting services, including sales management, customer service, and marketing <br> planning/strategy |
| 541614001 | $\square$ | Physical distribution and logistics consulting services |
| 777541084 | $\square$ | Other management consulting services - Specify |

KIND OF BUSINESS OR ACTIVITY - Continued

## Corporate, subsidiary, or regional managing office

0700
$551114002 \quad \square$ Central administrative office/headquarters administering, overseeing, and managing other establishments of own company or enterprise
$777541087 \quad \square$ Other office providing services to other establishments of own company or enterprise - Specify type of service

## Other kind of business or activity

| $621999101 \quad \square$ | Medical case management (Assesses, plans, implements, coordinates, monitors, and evaluates <br> options and services to meet an individual's health care needs to provide quality and cost- <br> effective outcomes.) |
| :--- | :--- | :--- |
| $777541081 \quad \square$ | Social work case management services - Specify primary type of client served, including <br> children and the developmentally disabled $\bar{l}$ |

CLASS OF CUSTOMER
Estimate the percentage of receipts (reported in (5) by class of customer.


1. Business firms and farms

3108
2. Not-for-profit organizations (Include religious organizations) 3107
3. Federal government 3105
4. State and local governments 3106
5. Individuals (Include receipts from individually owned businesses on line 1.) . . . . . . . . . . . 3100
6. TOTAL

SUPPORT SERVICES
Was this establishment primarily engaged in providing management, administrative, or support services to other establishments of your enterprise (rather than for the general public or other business firms) in 2007?
$\begin{array}{lll}0998 & \square & \text { Yes } \\ 0999 & \square & \text { No }\end{array}$

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

HOW TO
REPORT
PERCENTS

If figure is $\mathbf{3 8 . 7 6 \%}$ of total sales:

| 2007 |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Estimates are acceptable. <br> Report dollars OR percents. |  |  |  |  |  |
| \$ Bil. | Mil. | Thou. | Dol. | Percent |  |
|  |  |  |  | 3 |  |

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report receipts by source either as a dollar figure or as a whole percent of total receipts (reported in (5). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)
Line 1a-Report receipts from providing day-to-day office administrative services, such as billing, record keeping, personnel, secretarial, mail room, and other administrative activities.
Line 1b-Report receipts from providing services to manage and service a facility, which the client uses to carry out its own activity. The services provided are "non-core" with respect to the client's activity. The bundle of services is generally customized, but may include administrative, security, mail room, grounds keeping, janitorial, and arrangement of garbage removal (i.e., a facility support service provided to a military base would clean and repair buildings, landscape the grounds, and operate eating places and dormitories).
Line 1c - Report receipts from planning, supervising, and coordinating the work of tradesmen, laborers, and contractors on a construction site. May include assistance with the procurement of materials and subcontractors.
Line 1d - Report receipts from providing correctional facilities operation services.
Line 1e-Report receipts from managing real estate properties on behalf of property owners.
Line $\mathbf{1 g}$ - Report receipts from providing day-to-day management and operation of a client's computer system.
Line 1i-Report receipts from assisting patients and/or medical providers in managing patient care.
Line 2a-Report receipts from consulting fees received for full-service provision of advice, guidance, and solution implementation services for a single fee, concerning the overall strategic direction, planning, and structuring and control of an organization. Include business strategy and planning, corporate development and restructuring, and crises management.
Line 2b-Report receipts from consulting fees received for full-service provision of advice, guidance, and solution implementation services for a single fee, concerning financial strategies, planning, and control.
Line $\mathbf{2 c}$ - Report receipts from consulting fees received for full-service provision of advice, guidance, and solution implementation services for a single fee, concerning marketing strategy, market development, and sales management and development.
Line 2d - Report receipts from consulting fees received for full-service provision of advice, guidance, and solution implementation services for a single fee, concerning the development or modification of human resource strategies, policies, practices, and procedures.

Line $\mathbf{2 e}$ - Report receipts from consulting fees received for full-service provision of advice, guidance, and solution implementation services for a single fee, concerning operations and supply chain management.
Line 2f - Report receipts from consulting fees received for providing advice and guidance on actuarial matters, such as life insurance and annuities; property and casualty insurance; public pension, health and other social insurance plans; and income loss and marriage breakdown.

Description of sales, shipments, receipts, or revenue

1. Management services
a. Office administrative services
b. Facilities support services
c. Construction management services
d. Correctional facilities management
e. Property management services
f. Project management services


Description of sales, shipments, receipts, or revenue

1. Management services - Continued
g. Computer systems management
h. Third party administration of insurance and pension funds
i. Medical case management services
j. Other management services - Specify
2. Management consulting services
a. Strategic management consulting and implementation services
b. Financial management consulting and implementation services
c. Marketing management consulting and implementation services
d. Human resources management consulting and implementation services
e. Operations and supply chain management consulting and implementation services
f. Actuarial consulting services, excluding employee pensions and other benefits
3. Other services
a. Bookkeeping and compilation services
b. Scientific/technical consulting - Specify
c. Research and development - Specify


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

and 24 Not Applicable.
(25) EXPORTED SERVICES

NOTE - An exported service is a product (e.g., service performed, license agreement) that is performed for, or sold or transferred to, a customer or client (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include products provided to unaffiliated and affiliated foreign firms (e.g., foreign parent firms, subsidiaries, branches). Exclude products provided to domestic subsidiaries of foreign firms.
A. Did the receipts or revenue (reported in (5) include any amounts for exported services?
$0911 \square$ Yes - Go to line B
$0912 \square$ No - Go to 30
B. Amount of receipts or revenue for exported services
. 0914

| 2007 |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |  |
|  |  |  |  |  |
|  |  |  |  |  |

Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.


