



# 2007 ECONOMIC CENSUS

## Miscellaneous Durable Goods

**DUE DATE**  
**FEBRUARY 12, 2008**

**Mail** your completed form to:  
**U.S. CENSUS BUREAU**  
1201 East 10th Street  
Jeffersonville, IN 47134-0001

WH-42341

**INFORMATION COPY  
DO NOT USE TO REPORT**

**Please read** the accompanying information sheet(s) before answering the questions.

**Need help or have questions about filling out this form?**

**Visit** [www.census.gov/econhelp](http://www.census.gov/econhelp)

**Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

**Write** to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

(Please correct any errors in this mailing address.)

**YOUR RESPONSE IS REQUIRED BY LAW.** Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
  - Do not use pencil or felt-tip pen.
  - Place an "X" inside the box.
  - Please center numbers in their respective boxes.
  - Do not put slashes through 0 or 7.
- Examples:  0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

**1** EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021  Yes - Go to **2**      0022  No - Enter current EIN (9 digits) → 0025  -

**2** PHYSICAL LOCATION

**A.** Is this establishment's physical location the same as shown in the mailing address? (P.O. Box and rural route addresses are not physical locations.)

0031  Yes - Go to line B

0032  No - Enter physical location →

|                                |  |                      |                      |
|--------------------------------|--|----------------------|----------------------|
| 0035 Number and street         |  |                      |                      |
| 0036 City, town, village, etc. |  | 0037 State           | 0038 ZIP Code        |
| <input type="text"/>           |  | <input type="text"/> | <input type="text"/> |

**B.** Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)

0041  Yes      0042  No      0043  No legal boundaries      0044  Do not know

**C.** In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046  City, village, or borough      0047  Town or township      0048  Other      0024  Do not know

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**3 OPERATIONAL STATUS**

Which ONE of the following best describes this establishment's operational status at the end of 2007?  
(Mark "X" only ONE box.)

0011  In operation 0013  Temporarily or seasonally inactive

0014  Ceased operation - Give date at right \_\_\_\_\_ → 

| Month | Day | Year |
|-------|-----|------|
|       |     |      |

0015  Sold or leased to another operator - Give date at right \_\_\_\_\_ → 

| Month | Day | Year |
|-------|-----|------|
|       |     |      |

 0018

AND enter name and address of new owner or operator and Employer Identification Number (EIN) below ↴

|  |                     |               |   |
|--|---------------------|---------------|---|
| 0060 Name of new owner or operator                       | 0061 EIN (9 digits) |               |   |
|  |                     | -             |   |
| 0062 Mailing address (Number and street, P.O. Box, etc.) |                     |               |   |
|  |                     |               |   |
| 0063 City, town, village, etc.                           | 0064 State          | 0065 ZIP Code |   |
|  |                     |               | - |

0016  Other - Specify \_\_\_\_\_ → 0815

**4 MONTHS IN OPERATION**

Mark "X" if None 2007 Number

Number of months in operation during 2007 (If none, mark "X" and go to 30.) . . . . . 0002

**HOW TO REPORT DOLLAR FIGURES**

Dollar figures should be **rounded to thousands** of dollars.

If a figure is **\$1,025,628.79:**

**Report** →

If a value is "0" (or less than \$500.00):

**Report** →

Mark "X" if None

| 2007    |         |       |      |
|---------|---------|-------|------|
| \$ Bil. | Mil.    | Thou. | Dol. |
|         | 1 0 2 6 |       |      |
|         |         |       |      |

**5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE**

**A.** Sales and operating receipts (Include the gross selling value of business conducted for others. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.) . . . . . 0100

Mark "X" if None

| 2007    |      |       |      |
|---------|------|-------|------|
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |
|         |      |       |      |

**B.** Did this establishment earn commissions for the sale of merchandise?

1121  Yes - Go to line C

1122  No - Go to line E

| 2007    |      |       |      |
|---------|------|-------|------|
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |
|         |      |       |      |

**C.** Gross selling value of business conducted on a commission basis (Include on line A.) . . . . . 1123

**D.** Commissions received on transactions reported on line C . . . . . 1124

**E.** Is this the only establishment of this firm?

0907  Yes - Go to line G

0908  No - Go to line F

Mark "X" if None

| 2007    |  |
|---------|--|
| Percent |  |
|         |  |
|         |  |

**F.** Percent of products sold by this establishment manufactured or mined in the United States by **your company** or its subsidiaries. . . . . 1125

**G.** Did e-commerce account for more than 50% of this establishment's sales and/or operating receipts as reported on line A?

0308  Yes

0309  No

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**6** Not Applicable.

**7** EMPLOYMENT AND PAYROLL

**Include:**

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 1.

**Exclude:**

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

Mark "X" if None

|        |  |  |  |
|--------|--|--|--|
| 2007   |  |  |  |
| Number |  |  |  |
|        |  |  |  |

**A.** Number of employees for pay period including March 12 . . . . . 0320

Mark "X" if None

|         |      |       |      |
|---------|------|-------|------|
| 2007    |      |       |      |
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |

**B.** Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll . . . . . 0300

2. First quarter payroll (January-March, 2007) . . . . . 0310

**8** Not Applicable.

**9** VALUE OF INVENTORIES

**A.** Did this establishment own inventories, regardless of where held, at the end of 2007 and/or 2006?

0486  Yes - Go to line B

0487  No - Go to 16

**B.** Report inventories for products owned by this establishment as of December 31.

**1. Total inventories before Last-in, First-out (LIFO) adjustment (if any)** . . . . . 0460

**2. LIFO reserve (if any)** . . . . . 0466

**3. Total inventories after LIFO adjustment (Line B1 minus line B2)** . . . . . 0468

Mark "X" if None

|             |      |       |      |
|-------------|------|-------|------|
| End of 2007 |      |       |      |
| \$ Bil.     | Mil. | Thou. | Dol. |
|             |      |       |      |
|             |      |       |      |
|             |      |       |      |

Mark "X" if None

|             |      |       |      |
|-------------|------|-------|------|
| End of 2006 |      |       |      |
| \$ Bil.     | Mil. | Thou. | Dol. |
|             |      |       |      |
|             |      |       |      |
|             |      |       |      |

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**10 INVENTORIES BY VALUATION METHOD**

Report how much of the inventory reported in 9, line B1 for 2007 is subject to the following valuation methods.

Mark "X" if None

| 2007    |      |       |      |
|---------|------|-------|------|
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |

A. LIFO valuation method before adjustment . . . . . 0244

B. First-in, First-out (FIFO) . . . . . 0491

C. Average cost . . . . . 0492

D. Standard cost . . . . . 0493

E. Other valuation method - Specify method ↴

0895  0494

F. **TOTAL** (Add lines A through E. Total should equal 9, line B1.) . . . . . 0490

**11-15** Not Applicable.

**16 SELECTED EXPENSES**

Mark "X" if None

| 2007    |      |       |      |
|---------|------|-------|------|
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |
|         |      |       |      |

A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) . . . . . 0140

B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) . . . . . 1160

C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?

0441  Yes

0442  No

0443  Do not know

42341040



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 and 18 Not Applicable.

19 A. KIND OF BUSINESS

Which ONE of the following best describes this establishment's principal kind of business in 2007?  
(Mark "X" only ONE box.)

- 0700 423 990 10 1  Musical instruments and supplies
- 423 990 20 1  Forest products, including logs, piles, pulpwood, cordwood, lawn posts, poles, and ties
- 423 310 20 1  Lumber yard
- 423 990 41 3  Audio compact discs (CDs), tapes, and phonograph records
- 423 990 42 3  Digital video discs (DVDs), video tapes, and video cassettes
- 423 990 50 1  Fire extinguishers and fire safety equipment
- 423 830 30 1  General-purpose industrial machinery, equipment, and parts, including pumps and motors not used for hydraulics
- 423 990 30 2  General durable goods (a variety of unrelated durable goods where no single item is predominant)
- 424 990 20 3  General nondurable goods (a variety of unrelated nondurable goods where no single item is predominant)
- 423 990 60 3  Other durable goods
- 424 990 40 4  Other nondurable goods
- 771 000 00 1  Other kind of business - Specify

0701

19 B. TYPE OF OPERATION

Which ONE of the following best describes this establishment's principal type of operation in 2007?  
(Mark "X" only ONE box.)

**Merchant wholesaler, buying and selling on own account**

- 0600 12  Importer
- 13  Exporter
- 11  Merchant wholesale distributor or jobber
- 14  Own-brand importer and marketer
- 20  **Manufacturers' sales branch or office**

**Agent, broker, or commission merchant**

- 41  Auction company
- 42  Broker, representing buyers and sellers
- 43  Commission merchant
- 44  Import agent

CONTINUE WITH 19 ON PAGE 6

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**19 B. TYPE OF OPERATION - Continued**

**Agent, broker, or commission merchant - Continued**

- 0600 45  Export agent
- 46  Manufacturers' agent
- 49  **Electronic market - business-to-business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis**
- 77  **Other broker or agent - Specify ↴**

0601

**20 CLASS OF CUSTOMER**

**A.** As a general business practice, did this establishment sell to household consumers and individual users in 2007?

- 0251  Yes
- 0252  No

**B.** Were 75% or more of this establishment's sales to retailers/wholesalers for resale in 2007?

- 0256  Yes
- 0257  No

**C.** Did this establishment require proof of business or professional license from new customers in 2007?

- 0276  Yes
- 0277  No

CONTINUE WITH **20** ON PAGE 7

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|  |  |  |      |       |      |         |
|--|--|--|------|-------|------|---------|
| <b>HOW TO REPORT PERCENTS</b>              |  | 2007   |      |       |      |         |
|  |  | Estimates are acceptable.<br>Report dollars OR percents. |      |       |      |         |
|  |  | \$ Bil.  | Mil. | Thou. | Dol. | Percent |
| If figure is <b>38.76%</b> of total sales: |  | <b>Report whole percents</b>                             |      |       | 3 9  |         |

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE  
*(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in 5, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)*

| Description of sales, shipments, receipts, or revenue  | Cen-<br>sus<br>use | 2007   |      |       |      |         |
|--|--------------------|--|------|-------|------|---------|
|  |                    | Estimates are acceptable.<br>Report dollars OR percents. |      |       |      |         |
|  |                    | \$ Bil.  | Mil. | Thou. | Dol. | Percent |
| 0723   | 0720               | 0721   |      |       |      | 0722    |
| 1. Musical instruments and supplies . . . . .  | 13100              |  |      |       |      |         |
| 2. Nonlumber forest products, including cordwood, hewn posts, poles, and railroad ties . . . . . | 13120              |  |      |       |      |         |
| 3. Prerecorded compact discs (CDs), audio tapes, and phonograph records . . . . .                | 13130              |  |      |       |      |         |
| 4. Prerecorded video tapes, and digital video discs (DVDs) . . . . .                             | 13140              |  |      |       |      |         |
| 5. Miscellaneous durable goods   |                    |  |      |       |      |         |
| a. Coin-operated games . . . . .   | 13151              |  |      |       |      |         |
| b. Luggage . . . . .   | 13152              |  |      |       |      |         |
| c. Works of art . . . . .  | 13153              |  |      |       |      |         |
| d. Other miscellaneous durable goods . . . . .   | 13154              |  |      |       |      |         |
| e. <b>Sum lines 5a through 5d</b> . . . . .  | 13150              |  |      |       |      |         |
| 6. Fire extinguishers and fire safety equipment . . . . .  | 13160              |  |      |       |      |         |
| 7. Rough, dressed, and finished dimensional lumber . . . . .                                     | 10600              |  |      |       |      |         |
| 8. Plywood and millwork . . . . .  | 10620              |  |      |       |      |         |
| 9. Stationery, office supplies, and greeting cards . . . . .                                     | 13300              |  |      |       |      |         |
| 10. Books, periodicals, newspapers, and other printed materials . . . . .                        | 16100              |  |      |       |      |         |
| 11. Office equipment, excluding computers . . . . .  | 10900              |  |      |       |      |         |
| 12. Packaged computer software, including game software and cartridges . . . . .                 | 10950              |  |      |       |      |         |
| 13. Electrical apparatus and equipment . . . . .   | 11400              |  |      |       |      |         |
| 14. Electric household appliances, including gas clothes dryers . . . . .                        | 11500              |  |      |       |      |         |
| 15. Electronic parts and equipment, excluding communications equipment . . . . .                 | 11600              |  |      |       |      |         |
| 16. Sporting and recreational goods and supplies . . . . .                                       | 12700              |  |      |       |      |         |
| 17. Toys and hobby goods and supplies . . . . .  | 12800              |  |      |       |      |         |
| 18. New and rebuilt automotive parts and supplies . . . . .                                      | 10200              |  |      |       |      |         |

CONTINUE WITH 2 ON PAGE 9

**CONTINUE ON PAGE 9**

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Description of sales, shipments, receipts, or revenue   | Census use | 2007   |      |       |      |         |
|---|------------|--|------|-------|------|---------|
|   |            | Estimates are acceptable.<br>Report dollars OR percents. |      |       |      |         |
|   |            | \$ Bil.  | Mil. | Thou. | Dol. | Percent |
| 0723  | 0720       | 0721   |      |       |      | 0722    |
| <b>19.</b> Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils . . . . .                                    | 10540      |  |      |       |      |         |
| <b>20.</b> Flat iron and steel products . . . . .   | 11120      |  |      |       |      |         |
| <b>21.</b> Iron and steel wire and wire products . . . . .  | 11140      |  |      |       |      |         |
| <b>22.</b> Iron and steel pipes and tubing . . . . .  | 11150      |  |      |       |      |         |
| <b>23.</b> Hardware . . . . .   | 11700      |  |      |       |      |         |
| <b>24.</b> General-purpose industrial machinery, equipment, and parts . . . . .   | 12320      |  |      |       |      |         |
| <b>25.</b> Men's and boys' clothing . . . . .   | 13800      |  |      |       |      |         |
| <b>26.</b> Plastics materials and basic shapes . . . . .  | 15300      |  |      |       |      |         |
| <b>27.</b> Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . . . . . | 15330      |  |      |       |      |         |
| <b>28.</b> Miscellaneous commodities - <i>Specify</i> ↴   |            |  |      |       |      |         |
| <b>a.</b> _____   | 19811      |  |      |       |      |         |
| <b>b.</b> _____   | 19812      |  |      |       |      |         |
| <b>c.</b> _____   | 19813      |  |      |       |      |         |
| <b>29.</b> Advertising specialties, including paper novelties . . . . .   | 19730      |  |      |       |      |         |
| <b>30.</b> Rental and operating lease receipts . . . . .  | 19940      |  |      |       |      |         |
| <b>31.</b> Service receipts and labor charges, including installed parts  |            |  |      |       |      |         |
| <b>a.</b> Labor charges for repair work . . . . .   | 19701      |  |      |       |      |         |
| <b>b.</b> Parts installed in repair work . . . . .  | 19702      |  |      |       |      |         |
| <b>c.</b> Other service receipts and labor charges - <i>Specify</i> ↴   |            |  |      |       |      |         |
| _____   | 19703      |  |      |       |      |         |
| <b>d. Sum lines 31a through 31c</b> . . . . .   | 19700      |  |      |       |      |         |
| <b>32. TOTAL</b> (Should equal <b>5</b> , line A if reporting in dollars.) . . . . .  | 19990      |  |      |       |      | 1 0 0   |

**23** Not Applicable.

42341099



**24** SHIPPING AND HANDLING

**A.** Did this establishment have any receipts from customers for shipping and handling of merchandise in 2007?

0981  Yes - Go to line B

0982  No - Go to **26**

| 2007                     |      |       |      |
|--------------------------|------|-------|------|
| Estimates are acceptable |      |       |      |
| \$ Bil.                  | Mil. | Thou. | Dol. |
|                          |      |       |      |

**B.** Receipts of this establishment from customers for shipping and handling of merchandise. . . . . 0985

**C.** Are receipts for shipping and handling included in sales and receipts (reported in **5**, line A)?

0988  Yes

0989  No

**25** Not Applicable.

**26** SPECIAL INQUIRIES

**A.** EMPLOYMENT BY PRIMARY FUNCTION

(List the number of employees reported in **7**, line A, by the employee's primary function.)

- 1. Selling . . . . . 1131
- 2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers . . . . . 1132
- 3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees . . . . . 1133
- 4. Packaging . . . . . 1135
- 5. Production - including employees who manufacture products from raw materials or semi-finished products (Report 'knockdown' assembly employees on line 6 below.) . . . . . 1136
- 6. 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products . . . . . 1134
- 7. Other - Specify **7**  
 0837 \_\_\_\_\_ 1137
- 8. **TOTAL** (Add lines 1 through 7. Total should equal **7**, line A.) . . . . . 1138

| Cen-<br>sus<br>use | 2007           |  |  |  |
|--------------------|----------------|--|--|--|
|                    | Paid employees |  |  |  |
|                    |                |  |  |  |
|                    |                |  |  |  |
|                    |                |  |  |  |
|                    |                |  |  |  |
|                    |                |  |  |  |
|                    |                |  |  |  |
|                    |                |  |  |  |
|                    |                |  |  |  |
|                    |                |  |  |  |

**B.** PERCENT OF DROP SHIPPED SALES

Percentage of sales (reported in **5**, line A) that were drop shipped and did not enter this establishment . . . . . 1111

| 2007                                |   |
|-------------------------------------|---|
| Whole percent of sales and receipts |   |
|                                     | % |

**27-29** Not Applicable.

42341107

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes  No - Enter time period covered →

|      |       |      |    |       |      |
|------|-------|------|----|-------|------|
| FROM | Month | Year | TO | Month | Year |
|      |       |      |    |       |      |

|   |       |
|---|-------|
| Name of person to contact regarding this report | Title |
|   |       |

|           |           |        |           |     |           |        |
|-----------|-----------|--------|-----------|-----|-----------|--------|
| Telephone | Area code | Number | Extension | Fax | Area code | Number |
|           |           | -      |           |     |           | -      |

|                         |                |       |     |      |
|-------------------------|----------------|-------|-----|------|
| Internet e-mail address | Date completed | Month | Day | Year |
|                         |                |       |     |      |

**Thank you for completing your 2007 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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