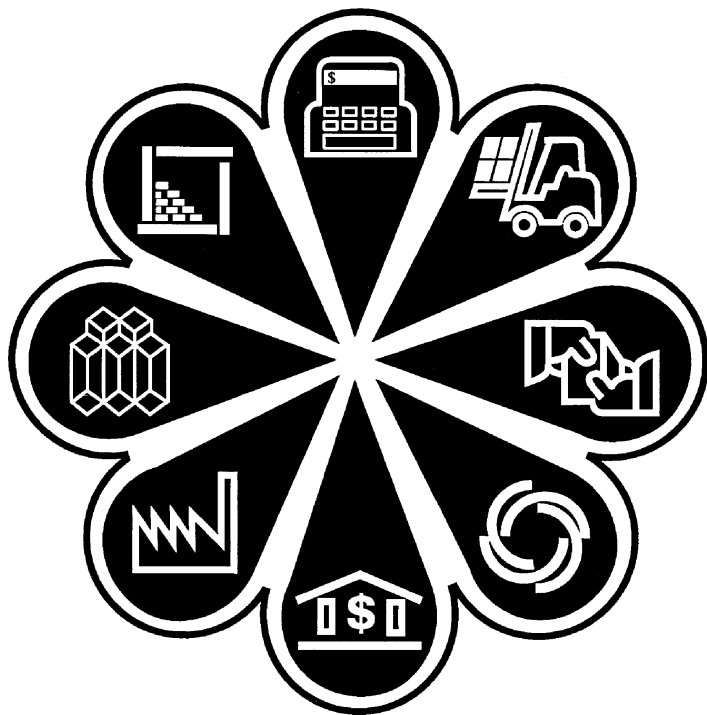


1992 Economic Census

CBO92-1

Characteristics of Business Owners



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CBO92-1

Characteristics of Business Owners

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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-1900. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, financial, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic

activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Characteristics of Business Owners

GENERAL

The Characteristics of Business Owners (CBO) Survey provides basic economic, demographic, and sociological data on the characteristics of minority, women, and non-minority male business owners and their business activities. The data were collected through a statistically chosen mail sample survey and were combined with administrative records data, which were originally obtained for use in the 1992 Economic Census. The data from this sample survey are intended to augment data published in the 1992 Economic Census reports: Survey of Minority-Owned Business Enterprises (SMOBE), MB92-1, -2, -3, and -4, and Survey of Women-Owned Businesses (WOB), WB92-1, which are limited to number of firms, employment, annual payroll, and gross receipts. The CBO publication presents the traits of owners and firms by industry division, size of firm, and legal form of organization.

CENSUS DISCLOSURE RULES

The Bureau of the Census is prohibited by law from publishing any statistics that disclose information reported by individual companies or their establishments. Publishing the number of firms is not considered a disclosure by the Bureau of the Census rules. Therefore, these data are shown, even when other data must be withheld. The information and data obtained from the Internal Revenue Service (IRS), the Social Security Administration (SSA), and other sources are also treated as confidential and can be seen only by Bureau of the Census employees sworn to protect it from unwarranted disclosure.

SURVEY METHODOLOGY

The data in this report were developed by collecting information through a mail sample survey and matching it to data compiled for SMOBE and WOB. (See appendix B for SMOBE and WOB methodology). Any business which filed an IRS form 1040, Schedule C (individual proprietorship or self-employed person); form 1065 (partnership); or form 1120S (subchapter S corporation) in 1992 is included in the survey universe. A subchapter S corporation is a special IRS designation for legally incorporated businesses with 35 or fewer shareholders who, because of tax advantages, elect to be taxed as individual shareholders rather than as corporations. For businesses filing those forms, the IRS provided the Census Bureau with the following information:

- Name and address of the firm
- Employer identification number of the firm
- Social Security numbers (SSN's) of the owners for filers of Form 1040, Schedule C
- Principal industrial activity code (see COMPARABILITY OF 1987 AND 1992 DATA)
- Dollar receipts
- Legal form of organization

The following information was obtained for each firm from the Census Bureau's 1992 Economic Census files, including SMOBE and WOB:

- Standard industrial classification (SIC) code (see INDUSTRY CLASSIFICATIONS.)
- Geographic code
- Legal form of organization code
- Number of employees, annual payroll, and receipts for firms with paid employees
- Number of business owners, partners or shareholders
- Race, ethnicity, and gender for the majority of the firm's owners

The 1992 CBO survey used five sampling frames based on the classification of the firm in the SMOBE/WOB: 1) Hispanic; 2) Black; 3) Other minority (Asians and Pacific Islanders, American Indians, and Alaska Natives); 4) Women; and 5) Nonminority male. Each business was eligible for sampling from exactly one CBO frame, to which they were assigned in the following order of precedence: Hispanic, other minority, Black, women, and nonminority male. For tabulation purposes, women-owned businesses sampled in the Hispanic, other minority, or Black frames were used to produce the estimates for women-owned businesses.

The five frames were stratified by state, industry division, and receipts size class before sample selection. The total sample size was 116,557 owners, approximately evenly distributed among the five sampling frames.

Owners of Individual Proprietorships and Self-Employed Persons (Filers of 1992 Form 1040, Schedule C)

Each sole proprietor selected from the CBO sample was mailed a Form CBO-1, subtitled "Sole Proprietorship." This

report asked the owner and business characteristics of a sole proprietor or self-employed person. The Form CBO-1 questionnaire is shown in appendix C.

Owners of Partnerships and Subchapter S Corporations (Recipients of either 1992 Form 1065 or 1120S)

Each partnership or subchapter S corporation selected in the CBO sample was mailed a Form CBO-2, subtitled "Partnership or Subchapter S Corporation - Business Characteristics." This report asked the business characteristics of a partnership or subchapter S corporation. The Form CBO-2 questionnaire is shown in appendix C.

Based on the number of business owners stated in its SMOBE/WOB survey response, up to ten CBO-3 questionnaires were included with each CBO-2 form mailed. Form CBO-3, subtitled "Partnership or Subchapter S Corporation - Owner Characteristics" asks the owner characteristics of a partner or shareholder. It was respectively the responsibility of each partnership or subchapter S corporation to distribute the CBO-3 questionnaires to its 1992 partners or shareholders. The Form CBO-3 questionnaire is shown in appendix C.

RELIABILITY OF ESTIMATES

The figures shown in this report are, in part, estimated from a sample and will differ from the figures which would have been obtained from a complete census. Two types of possible errors are associated with estimates based on data from sample surveys: sampling errors and nonsampling errors. The accuracy of a survey result depends not only on the sampling errors and nonsampling errors measured, but also on the nonsampling errors not explicitly measured. For particular estimates, the total error may considerably exceed the measured errors. The following is a description of the sampling and nonsampling errors associated with the 1992 CBO.

Sampling variability. The particular sample used for this survey is one of a large number of all possible samples of the same size that could have been selected using the same sample design. The estimates derived from the different samples would differ from each other. The relative standard error is a measure of the variability among the estimates from all possible samples. The estimated relative standard errors presented in the tables estimate the sampling variability, and thus measure the precision with which an estimate from the particular sample selected for this survey approximates the average result of all possible samples. Relative standard errors are applicable only to those published cells in which sample cases are tabulated. A relative standard error is an expression of the standard error as a percent of the quantity being estimated.

The sample estimate and an estimate of its relative standard error can be used to estimate the standard error and then construct interval estimates with a prescribed

level of confidence that the interval includes the average results of all samples. To illustrate, if all possible samples were surveyed under essentially the same condition, and calculated from each sample, then:

1. Approximately 68 percent of the intervals from one standard error below the estimate to one standard error above the estimate would include the average value of all possible samples.
2. Approximately 90 percent of the intervals from 1.6 standard errors below the estimate to 1.6 standard errors above the estimate would include the average value of all possible samples.

Thus, for a particular sample, one can say with specified confidence that the average of all possible samples is included in the specified interval.

Nonsampling errors. All surveys and censuses are subject to nonsampling errors. Nonsampling errors are attributable to many sources: inability to obtain information for all cases in the universe, imputation for missing data, data errors and biases, mistakes in recording or keying data, errors in collection or processing, and coverage problems.

Explicit measures of the effects of these nonsampling errors are not available. However, it is believed that most of the important operational and data errors were detected and corrected through an automated data edit designed to review the data for reasonableness and consistency. Quality control techniques were used to verify that operating procedures were carried out as specified.

Approximately 62 percent of the 78,134 firm questionnaires (Forms CBO-1 and CBO-2), and approximately 59 percent of the 116,557 owner questionnaires (Forms CBO-1 and CBO-3) were returned. Responding questionnaires were reweighted to compensate for those that were not returned. This procedure takes into account the sampling frame, industry division, legal form of organization, and receipts size class. It also assumes that nonrespondents in each of the categories possess the same characteristics as the respondents. Since this is never exactly true, nonrespondents with certain characteristics (e.g., deceased, not able to be located) are disproportionately underrepresented in the estimates.

INDUSTRY CLASSIFICATIONS

The system published in the *Standard Industrial Classification Manual: 1987* was used to classify firms for this report. Under this system, economic activities are coded on a numerical basis. Related activities are grouped at a primary level by industry division (i.e., manufacturing, construction, retail trade, etc.). Within each industry division, successive levels of detail of the economic activity are defined: major group (two-digit code); industry group (three-digit code); and industry (four-digit code). For example, one hierarchy in wholesale trade is:

SIC level	SIC code	Description
Industry division	–	Wholesale trade
Major group	50	Durable goods
Industry group	506	Electrical goods
Industry	5064	Electrical appliances, television and radio sets

Data in this report are presented only at the industry division level.

This study covers all industries in the SIC system except the following: Major Groups 01 and 02, Agricultural Production; 40, Railroad Transportation; 43, U.S. Postal Service; 86, Membership Organizations; 88, Private Households; 91-97, Public Administration.

COMPARABILITY OF 1987 AND 1992 DATA

The following changes were made in survey methodology in 1992 which affect comparability with past reports:

1. More questions were added to the 1992 survey forms to meet the needs of CBO's primary data users. This has resulted in additional tables in the 1992 CBO publication.
2. Since the 1987 survey, the number of subchapter S corporations (included in CBO) has risen at a much faster rate than the number of C corporations (not included in CBO). The net result was an approximately 20 percent increase in the CBO universe compared to an approximately 12 percent overall increase in business tax returns.
3. In 1987, classifications for firm data were based on the *1972 SIC Manual*.¹ For 1992, classifications are based on the *1987 SIC Manual*.² The SIC structure was changed to better reflect industry trends. These changes limit the comparability of data between the 1987 and 1992 CBO.
4. There was significant overstatement in the number of employer firms in 1987 due to processing errors. The overstatement primarily affects the number of employers, but minimally affects the employee and payroll numbers.
5. In 1987, data were available from the IRS and SSA to identify the owners of partnerships and subchapter S corporations, their gender, and sometimes their race/ethnicity. For 1992, all information on these owners came from responses to the 1992 SMOBE, WOB, and CBO.

COMPARABILITY OF SURVEY DATA WITH OTHER ECONOMIC CENSUS DATA

Caution should be exercised in comparing data presented in this report with published or unpublished data from other reports of the 1992 Economic Census. Factors

that affect comparability of data among the censuses are the industrial scope, business unit covered, receipts size, and coverage of nonemployers.

Industrial scope. Industry data for all of the other 1992 Economic Census are based on the *1987 SIC Manual*² (see Industry Classifications). Most of the industries in scope of the other 1992 Economic Censuses were also in scope of this study. However, Major Group 86, Membership Organizations, was within the scope of the 1992 Economic Census, but out of the scope of the 1992 CBO Survey.

The following major industry groups were in scope of this study, but not in scope of the other economic censuses (see exceptions below): Major Groups 07, Agricultural Services; 08, Forestry; 09, Fishing, Hunting, and Trapping; and domestically-owned scheduled airlines in industry 4512.

In this study, industry 6552 (land subdividers and developers, except cemeteries) is included with the construction industry group, unlike the other economic censuses which include it with industry 65 (real estate).

Business unit. Most of the economic censuses are conducted on an establishment or physical location basis; each establishment owned by a firm is individually canvassed and tabulated. In this report, however, the unit tabulated was the firm rather than each establishment of the firm (See appendix A for definition of "firm".)

Receipts size. Most of the economic censuses determine whether or not a firm may be counted as an active business according to its receipts size. The specified minimums vary by industry. For this study, a firm had only to file a business tax return with business receipts greater than \$500 for it to be counted as an active business.

Nonemployer firms. Although nonemployer firms are included in this survey, they are omitted from many of the economic census reports.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users should take into consideration the inflation that has occurred.

COMPACT DISCS

Data for the economic censuses are also available on compact discs-read only memory (CD-ROM). Discs are sold by Administrative and Customer Services Division, Bureau of the Census, Washington, DC 20233-1900.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Characteristics of Business Owners Survey may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in

¹Standard Industrial Classification Manual: 1972.

²Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual firms) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Company Statistics Branch, Agriculture and Financial Statistics Division, Bureau of the Census, Washington, DC 20233-6400.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in higher-level totals.
- (NA) Not available.
- (X) Not applicable.
- SIC Standard industrial classification.

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Summary of Findings

The 1992 Characteristics of Business Owners (CBO) Survey was conducted to expand on the data published in the 1992 Economic Census reports: Survey of Minority-Owned Business Enterprises (SMOBE), MB92-1, -2, -3, and -4, and Survey of Women-Owned Businesses (WOB), WB92-1.

CBO provides owner and business characteristics by race, ethnicity, gender, kind of business, size of business, and legal form of organization for individual proprietorships, partnerships, and subchapter S corporations.

The 1992 Economic Census programs identified almost 17.3 million individual proprietorships, partnerships, and subchapter S corporations with sales and receipts of \$3.3 trillion. Table A provides summary totals of these firms by business ownership group based on the responses to SMOBE, WOB, and the Economic Census.

Table A. Business Ownership Group: 1992

Ownership group	Firms (number)	Sales and receipts (\$1,000,000)
All businesses ¹	17,253,143	3,324,200
All minorities ¹	1,965,565	202,011
Hispanic	771,708	72,824
Black	620,912	32,197
Asian, Pacific Islander, American Indian, and Alaska Native (API/AIAN or referred to as Other minority)	606,426	99,709
Women	5,888,883	642,484
Nonminority male	10,114,456	2,526,942

¹Detail does not add to total because of inclusion of some firms in more than one group. Firms that were equally owned by two or more minorities are included in the data for each minority group, but counted only once at total levels.

The SMOBE and WOB reports show that most of these firms were concentrated in the service industries. Forty-five percent of all U.S. firms, 48 percent of the minority-owned firms, 54 percent of the firms owned by women, and 41 percent of the firms owned by nonminority males were classified as services. Retail trade has the next largest share with 14 percent of all U.S. firms, 16 percent of the minority-owned firms, and 19 percent of the women-owned firms. However, construction has the second largest share (15 percent) of the nonminority male-owned firms.

These same reports show that while the nonminority male- and women-owned firms are spread across all States, more than half of all minority-owned firms are

located in just four states: California, Texas, Florida, and New York. Approximately 47 percent of the minority population is concentrated in these four states.

OWNER CHARACTERISTICS

The 1992 CBO Survey shows that nearly 50 percent of the business owners in each group were between the ages of 35 and 54 years of age in 1992, and over half of those individuals were in the 35 to 44 year age bracket. Overall, 70 percent of the owners were married. Fourteen percent of the owners of women-owned firms responded as veterans, compared to 31 percent of the owners of nonminority male-owned firms. Forty-five percent of Hispanic business owners and 63 percent of API/AIAN business owners were not born in the United States. The highest percentage of college graduates (approximately 49 percent) was among API/AIAN business owners. Twenty-one percent of those same individuals completed graduate school. The education and foreign born percentages for the API/AIAN group are dominated by the Asians and Pacific Islanders.

HOME-BASED BUSINESSES

Overall, approximately 50 percent of businesses in 1992 were home-based. As expected, the percentage of firms operated from a home tended to be higher for smaller firms. Fifty-seven percent of businesses with receipts less than \$25,000 in 1992 were home-based, compared to 26 percent of firms with receipts of \$25,000 to \$199,999, 16 percent of firms with receipts of \$200,000 to \$999,000, and only 5 percent of firms with receipts of \$1,000,000 or more.

Fifty-four percent of the individual proprietorships were home-based businesses in 1992. These same statistics for small corporations and partnerships were considerably less with only 27 percent of those firms operating from a home.

Of the home-based businesses, male-owned firms were most likely to use the residence to do clerical work only or to telecommute. In contrast, home-based women-owned firms were more likely to use their residences to produce goods or services on the premises.

CAPITAL REQUIREMENTS

Information was collected separately on owners' sources of capital to start or acquire their businesses, and the firms' use of business loans to acquire start-up capital.

Owners. The majority of 1992 business owners started their enterprises with less than \$5,000. The highest percentage (66 percent) was among the owners of Black-owned firms. Owners of API/AIAN-owned firms started with the most capital; 10 percent of them began their businesses with \$100,000 or more. Forty-four percent of the owners did not borrow their starting capital, but used money or assets of their own or from their families.

Firms. Most firms (approximately 60 percent) reported that the businesses were started or acquired with no cash outlay or with less than \$5,000. Forty-three percent of all firms did not borrow money to start or acquire their businesses.

Of the firms which borrowed money, 24 to 30 percent of the partnerships and subchapter S corporations reported that their capital originated from business loans from banking or commercial lending institutions. However, only 10 percent of the individual proprietorships reported that their borrowed capital was provided by bank loans. Less than 1 percent of the businesses reported that the money borrowed was provided by government-guaranteed loans.

OWNER'S WORK EXPERIENCE

Sixty-six percent of the business owners stated that the business they owned in 1992 was the first one they had owned. Overall, most of the business owners reported that they were the original founders of the business (approximately 69 percent). Approximately 21 percent purchased their share of the business or received a transfer of ownership in the business. For firms with \$50,000 or more in receipts in 1992, the larger the receipts size of the firm, the less likely the business was to be owned by the "original founder."

Fifty-two percent of business owners had 10 or more years of work experience prior to starting/acquiring their business. However, 66 percent of business owners reported having no prior experience as the owner of another business.

Fifty-one percent of the business owners managed or worked in their business the entire year. About 35 percent of business owners averaged more than 40 hours per week in their business, while 36 percent worked less than 20 hours per week. The percentage of business owners working less than 20 hours per week was highest in the

finance, insurance, and real estate sector. The percent of owners working part-time ranged from 46 percent for Hispanics to 56 percent for women. However, for firms with between \$200,000 and \$1,000,000 in sales and receipts, 59 percent of women business owners worked more than 40 hours per week compared to 35 percent of all businesses.

PROFITABILITY

In 1992, 35 percent of business owners reported that 75 percent or more of their total personal income was produced as a result of their business, while 36 percent reported that none or less than 10 percent of their income came from the business.

Thirty-nine percent of businesses reported a net profit of less than \$10,000 from their business while another 21 percent claimed a profit of \$10,000 or more. However, 20 percent of the businesses reported experiencing a net loss in 1992.

WORK FORCE CHARACTERISTICS

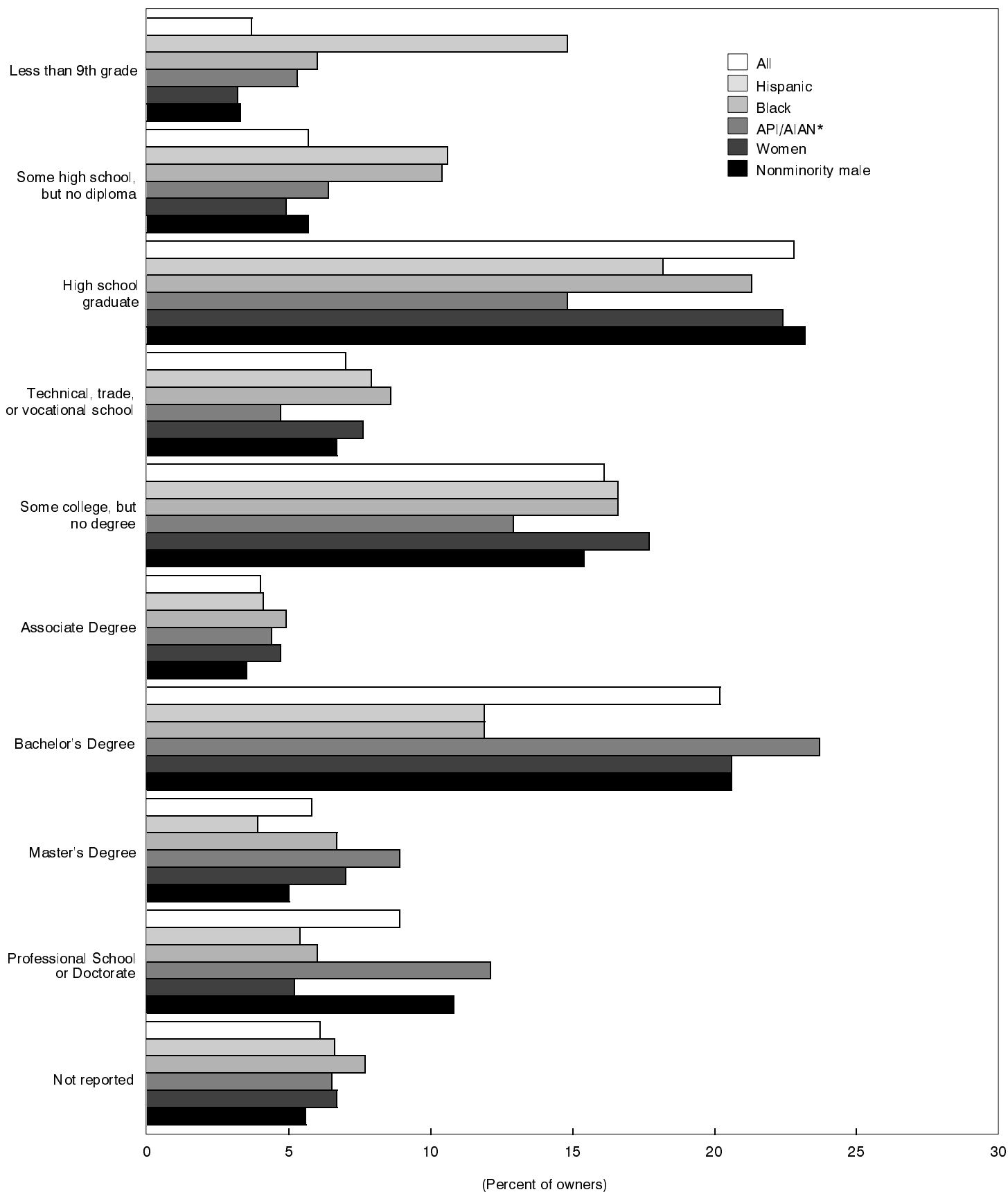
Hispanic-owned firms hired fewer women employees than any other group. Thirty-two percent of the owners of Hispanic-owned employer firms reported that in 1992 less than 10 percent of their employees were women. Forty-eight percent of women-owned firms reported that 50 percent or more of their employees were women. This compares to only 35 percent of male-owned firms. Survey results indicate that minorities hire minorities. Fourteen to 33 percent of the owners of minority-owned employer firms reported that their work force consisted of 76 to 100 percent minority employees.

EXPORTS

Nine percent of manufacturing firms reported that some sales resulted from exporting. This ranged from 1 percent of Black-owned manufacturing firms to 11 percent of nonminority male-owned manufacturing firms.

Seven percent of wholesale firms reported having some export sales. Percent of sales resulting from exports varied more widely among the wholesalers from 5 percent of Black-owned firms to 20 percent of Hispanic-owned firms and 20 percent of API/AIAN-owned firms.

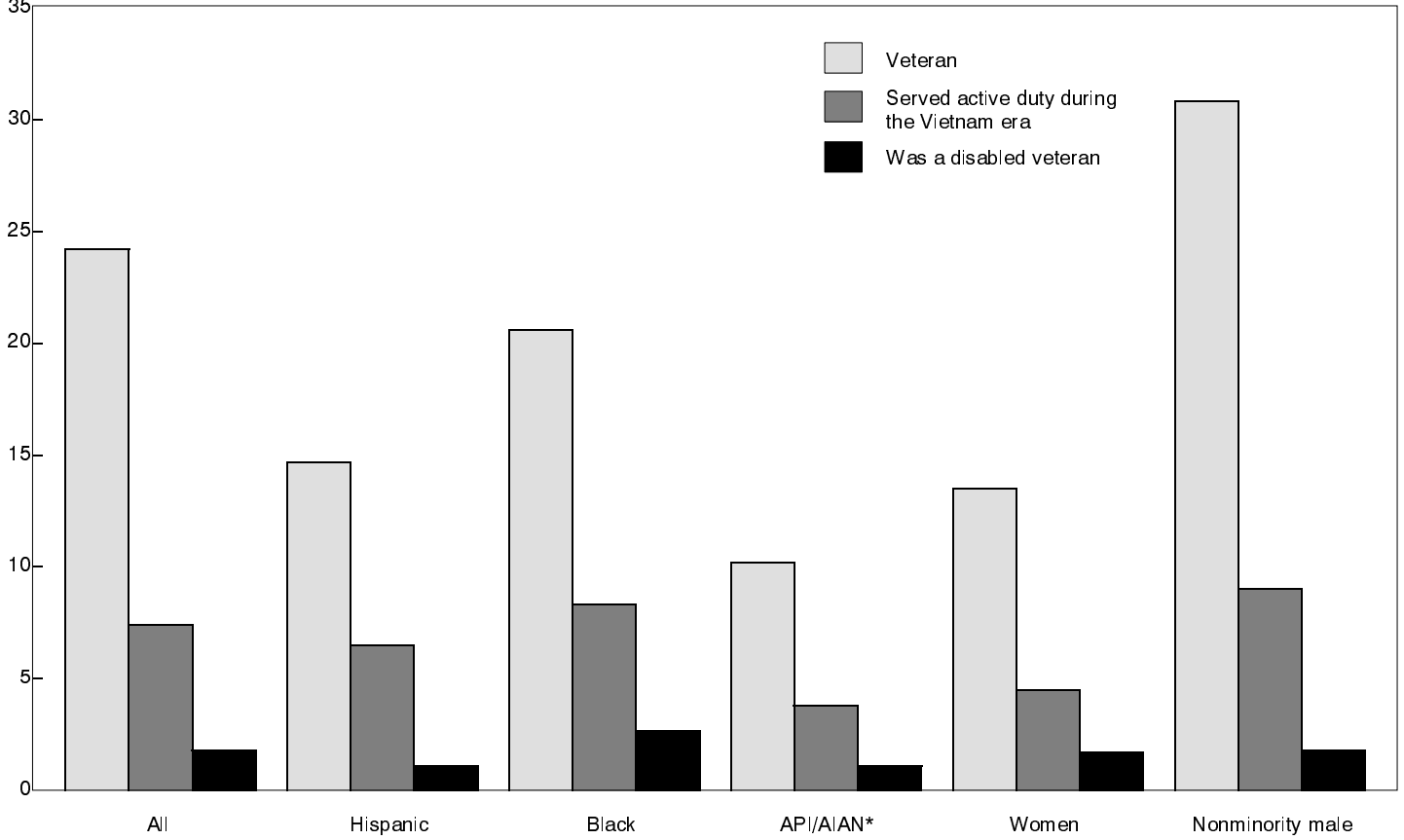
Figure 1. Educational Background of Owner: 1992



*API/AIAN, referred to as Other minority in the text/publication tables, includes Asians, Pacific Islanders, American Indians, and Alaska Natives.
 Source: U.S. Bureau of the Census, Characteristics of Business Owners, CBO92-1.

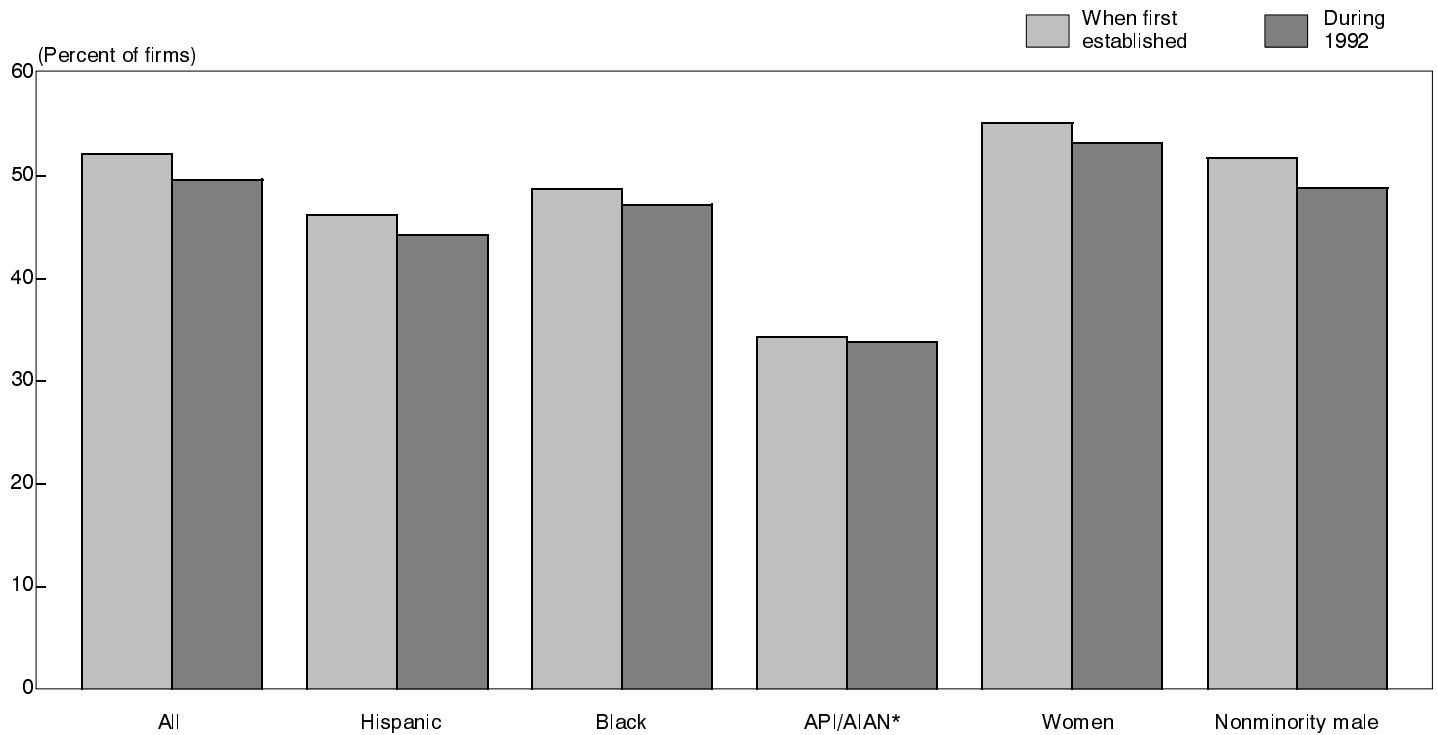
Figure 2. Veteran Status of Owner: 1992

(Percent of owners)



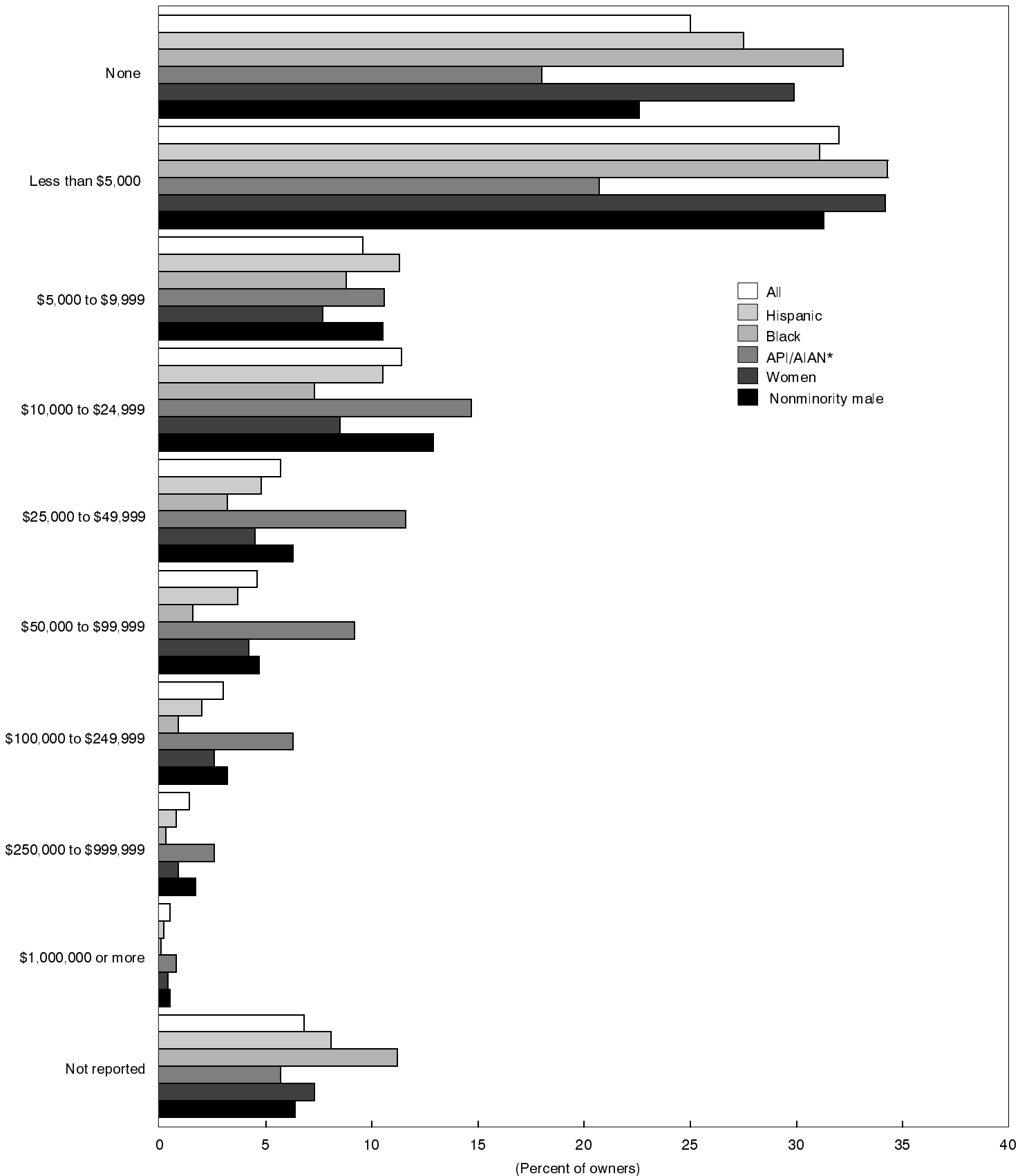
*API/AIAN, referred to as Other minority in the text/publication tables, includes Asians, Pacific Islanders, American Indians, and Alaska Natives.
 Source: U.S. Bureau of the Census, Characteristics of Business Owners, CBO92-1.

Figure 3. Home-Based Businesses When First Established/During 1992



*API/AIAN, referred to as Other minority in the text/publication tables, includes Asians, Pacific Islanders, American Indians, and Alaska Natives.
 Source: U.S. Bureau of the Census, Characteristics of Business Owners, CBO92-1.

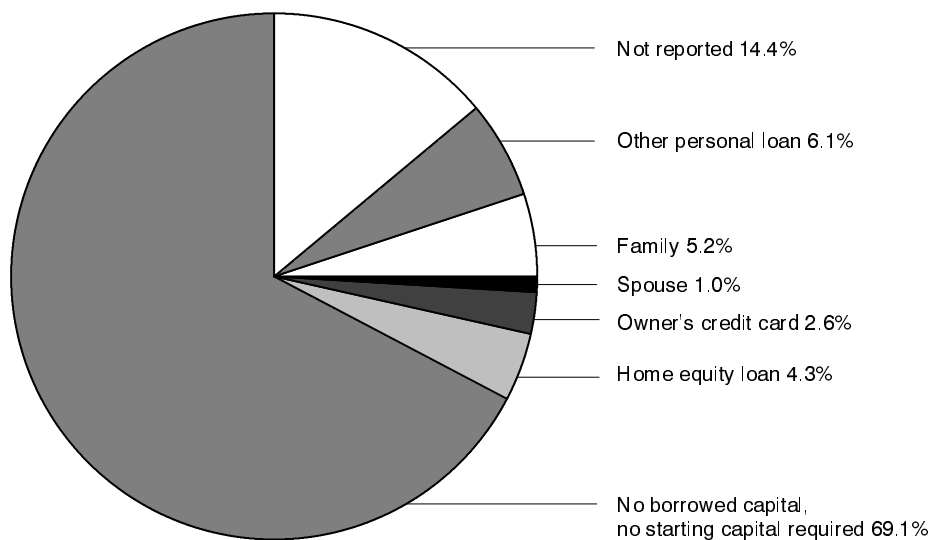
Figure 4. Total Capital Needed by Owner to Start/Acquire the Business: 1992



*API/AIAN, referred to as Other minority in the text/publication tables, includes Asians, Pacific Islanders, American Indians, and Alaska Natives.
 Source: U.S. Bureau of the Census, Characteristics of Business Owners, CBO92-1.

Figure 5. Sources of Borrowed Capital for Owner: 1992

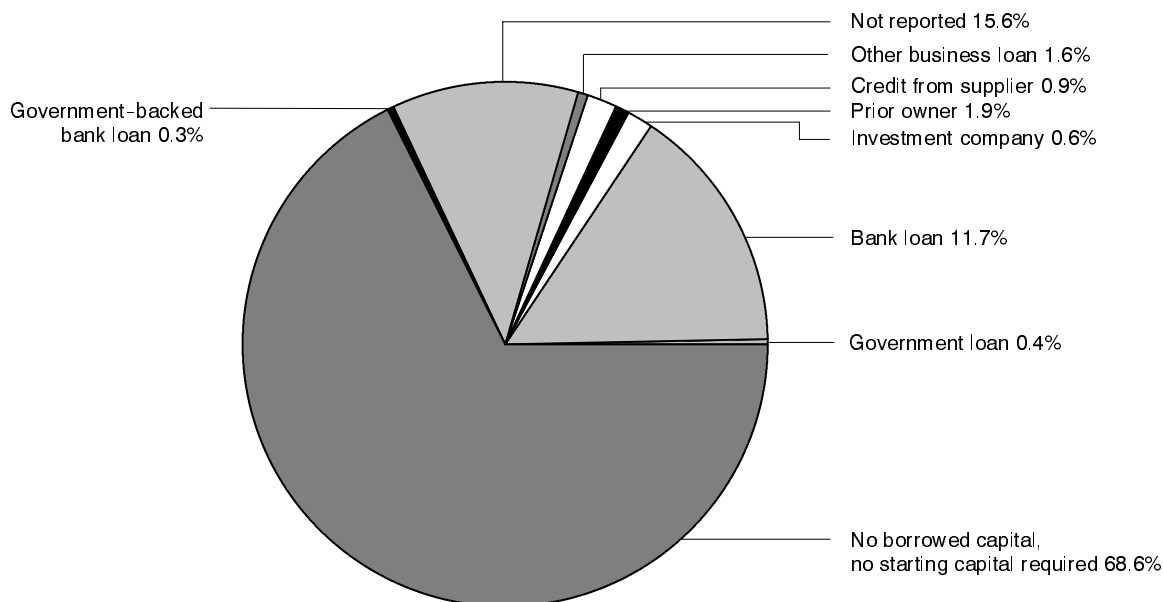
(Percent of owners)



Source: U.S. Bureau of the Census, Characteristics of Business Owners, CBO92-1.

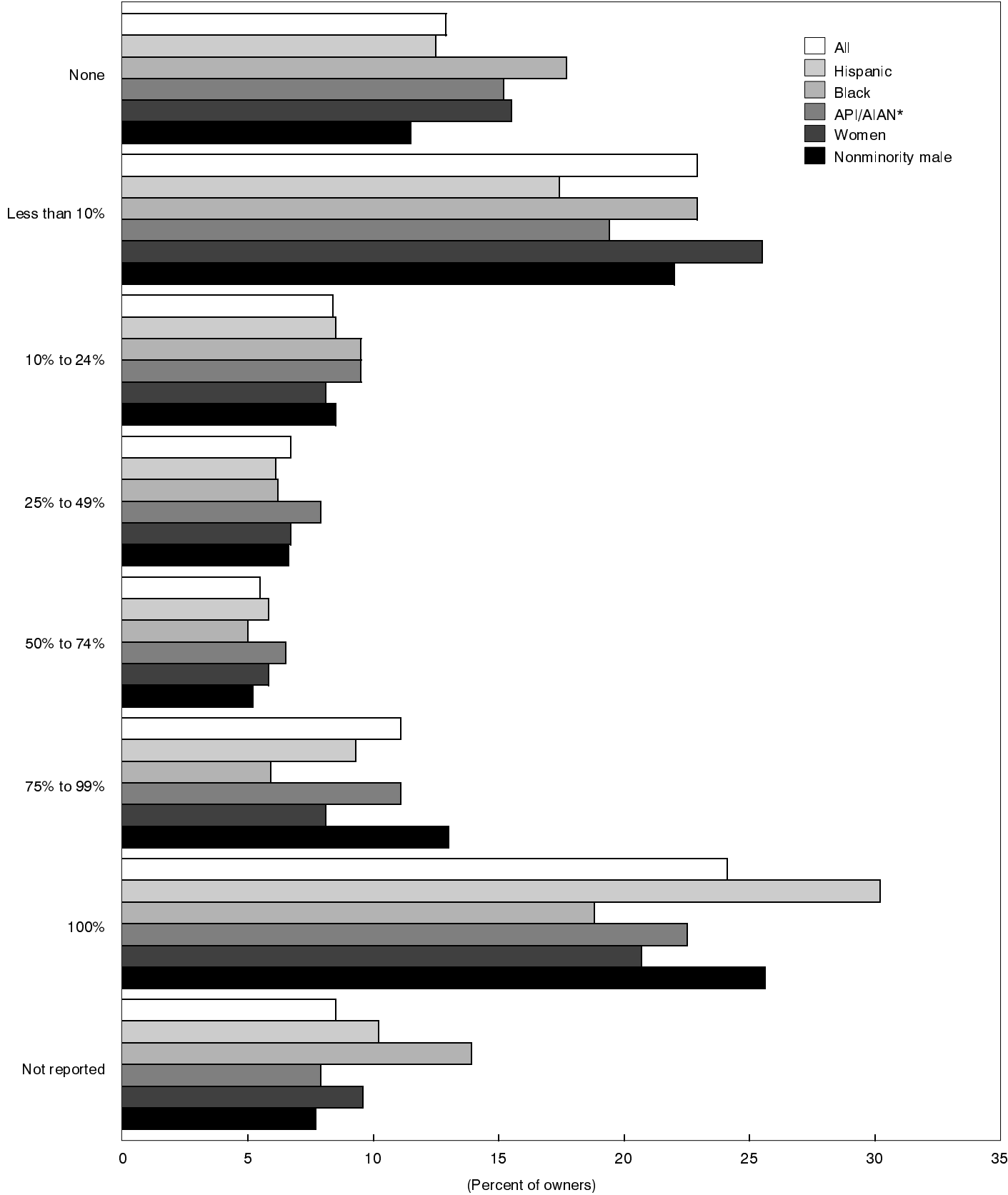
Figure 6. Sources of Borrowed Capital for Firm: 1992

(Percent of firms)



Source: U.S. Bureau of the Census, Characteristics of Business Owners, CBO92-1.

Figure 7. Percent of Owner's Total Personal Income Produced From the Business: 1992



*API/AIAN, referred to as Other minority in the text/publication tables, includes Asians, Pacific Islanders, American Indians, and Alaska Natives. Source: U.S. Bureau of the Census, Characteristics of Business Owners, CBO92-1.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Item	All businesses ¹	Hispanic- owned businesses ¹	Black-owned businesses ¹	Other minority- owned businesses ^{1 2}	Women- owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
	A	B	C	D	E	F	A	B	C	D	E	F
IN 1996, STILL OWNED THE SAME BUSINESS THAT WAS OWNED IN 1992⁴												
Yes	68.9	67.3	60.1	71.2	66.0	70.5	.4	1.1	.6	1.1	1.1	1.0
No	25.5	26.9	32.1	23.2	27.7	24.2	.5	1.2	.7	.9	.9	1.0
Not reported	5.7	5.7	7.7	5.6	6.3	5.3	.4	.4	.6	.6	.5	.6
IF NOT, YEAR THAT OWNERSHIP ENDED⁴												
1992	6.1	7.2	9.1	4.4	6.9	5.6	.3	.6	.5	.5	.5	.4
1993	5.3	5.7	7.2	5.6	6.2	4.7	.3	.4	.4	.6	.5	.6
1994	5.4	4.9	6.3	5.1	5.3	5.5	.3	.4	.2	.4	.4	.7
1995	4.5	4.9	5.3	4.7	4.7	4.4	.3	.4	.4	.4	.6	.4
Not reported	9.9	10.1	12.0	9.0	11.0	9.3	.4	.5	.6	.9	.7	.6
Not applicable ⁵	68.9	67.3	60.1	71.2	66.0	70.5	.4	1.1	.6	1.1	1.1	1.0
REASON FOR THE CHANGE IN OWNERSHIP⁴												
Sold	3.1	2.3	1.1	4.1	2.0	3.7	.5	.2	.1	.3	.2	.8
Transferred ownership/gift	1.5	1.8	1.5	2.5	1.4	1.6	.2	.2	.2	.2	.2	.3
Business no longer exists	18.3	19.7	26.0	14.4	20.8	16.9	.6	1.1	.7	.6	.8	1.1
Not reported	8.3	8.8	11.2	7.8	9.9	7.4	.4	.5	.7	.8	.6	.6
Not applicable ⁵	68.9	67.3	60.1	71.2	66.0	70.5	.4	1.1	.6	1.1	1.1	1.0
BUSINESS OWNED IN 1992 WAS STILL IN OPERATION IN 1996⁵												
Yes	69.0	66.5	59.5	72.1	66.4	70.4	.7	1.2	.4	.8	.9	1.2
No	24.3	25.1	28.7	20.1	25.4	23.7	.6	1.4	.6	.9	.9	.9
Don't know	1.5	1.4	1.4	2.6	1.7	1.3	.2	.3	.2	.4	.3	.3
Not reported	5.3	7.0	10.4	5.3	6.5	4.5	.2	.8	.5	.6	.6	.3
IF NOT, YEAR THAT THE OPERATIONS DISCONTINUED⁶												
1992	6.7	7.3	8.9	4.6	7.7	6.1	.4	.7	.5	.6	.8	.5
1993	6.1	6.4	6.9	5.8	6.3	6.0	.4	.6	.5	.7	.6	.7
1994	5.3	4.4	5.9	4.3	5.3	5.4	.4	.6	.3	.4	.6	.7
1995	4.3	4.9	5.2	4.2	4.6	4.2	.4	.6	.4	.5	.5	.5
Not reported	7.2	9.1	12.2	6.4	8.0	6.5	.3	.9	.4	.6	.7	.4
Not applicable ⁷	70.4	67.9	60.9	74.6	68.1	71.8	.6	1.2	.5	1.1	1.0	1.1
STATUS OF DISCONTINUED BUSINESS AT THE TIME THE DECISION WAS MADE TO CEASE OPERATIONS⁶												
Successful	8.7	6.7	6.1	5.2	9.4	8.7	.6	.6	.3	.8	.5	.8
Unsuccessful	14.1	16.2	20.7	14.0	14.8	13.5	.6	1.1	.5	.5	.7	1.0
Not reported	6.8	9.3	12.2	6.1	7.7	6.1	.3	.9	.5	.6	.6	.5
Not applicable ⁷	70.4	67.9	60.9	74.6	68.1	71.8	.6	1.2	.5	1.1	1.0	1.1
REASON WHY A DISCONTINUED BUSINESS WAS UNSUCCESSFUL⁶												
Inadequate cash flow or low sales	71.7	67.1	63.4	67.6	70.2	73.7	2.9	2.7	1.7	3.2	3.2	5.2
Lack of access to business loans/credit	8.2	8.8	15.5	6.1	9.3	7.3	1.4	1.6	1.6	2.2	2.1	2.2
Lack of access to personal loans/credit	3.3	5.8	8.4	6.4	3.3	2.7	.5	.8	.8	2.1	.9	.8
Other reason	71.7	68.3	69.3	75.9	75.8	69.3	2.2	1.9	1.4	3.1	3.0	4.1
Not reported	1.3	3.2	4.3	2.6	2.8	—	.4	1.6	.8	1.2	1.3	—
AGE AS OF DECEMBER 31, 1992⁴												
Under 25	2.3	2.9	1.6	2.9	2.7	2.0	.2	.5	.2	.4	.3	.3
25 to 34	14.2	18.8	12.2	13.8	14.8	13.6	.6	.5	.2	1.1	.9	.8
35 to 44	27.1	27.6	26.6	30.5	26.9	27.0	.5	.7	.7	1.3	.8	.9
45 to 54	22.9	24.7	24.9	26.0	21.9	23.2	.7	.6	.8	1.0	.8	.9
55 to 64	17.5	14.7	17.7	14.4	17.7	17.7	.5	.5	.9	.9	.8	1.1
65 or over	10.4	5.4	9.5	6.1	9.5	11.4	.6	.3	.5	.4	.7	1.0
Not reported	5.7	5.9	7.5	6.4	6.5	5.1	.3	.4	.5	.7	.4	.6
BORN IN THE UNITED STATES⁴												
Yes	84.1	47.6	82.9	29.8	84.0	88.6	.4	.6	.7	1.3	.6	.5
No	8.7	44.8	8.4	63.2	8.0	4.7	.4	.6	.5	1.5	.4	.6
Not reported	7.2	7.6	8.7	7.0	8.0	6.7	.4	.5	.4	.6	.3	.6
MARITAL STATUS WHEN THE BUSINESS WAS STARTED/ACQUIRED⁴												
Never married	12.2	13.9	13.1	13.0	11.2	12.7	.5	.8	.5	.7	.6	.7
Married	71.9	70.6	61.8	74.3	67.5	74.1	.6	1.1	.4	1.2	.7	1.3
Divorced/separated	8.3	8.6	14.3	5.1	10.9	7.1	.4	.4	.7	.3	.8	.5
Widowed	1.8	.8	2.7	1.5	3.6	1.0	.2	.2	.3	.3	.3	.3
Not reported	5.8	6.2	8.1	6.2	6.9	5.1	.3	.4	.4	.7	.4	.6

See footnotes at end of table.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Item	All businesses ¹	Hispanic-owned businesses ¹	Black-owned businesses ¹	Other minority-owned businesses ^{1, 2}	Women-owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
							A	B	C	D	E	F
MARITAL STATUS AS OF DECEMBER 31, 1992⁴												
Never married	8.9	11.7	10.5	9.9	8.5	8.9	.4	.9	.5	.6	.6	.6
Married	69.6	65.1	55.1	71.6	64.2	72.6	.4	1.0	.4	1.1	.7	.8
Divorced/separated	8.5	8.5	14.0	5.4	11.5	7.2	.5	.4	.8	.3	.9	.5
Widowed	2.5	1.4	4.0	1.6	4.6	1.6	.2	.2	.3	.3	.3	.3
Not reported	10.4	13.3	16.3	11.5	11.1	9.7	.3	.5	.8	.9	.4	.6
VETERAN STATUS AS OF DECEMBER 31, 1992⁴												
Not a veteran	68.5	76.8	67.3	81.5	77.1	63.0	1.0	.6	.9	.7	.8	1.7
Less than 6 months active duty	2.5	1.2	1.1	.7	1.0	3.4	.2	.1	.1	.1	.1	.3
6 months or more active duty	21.7	13.5	19.5	9.5	12.5	27.4	.9	.4	.6	.6	.8	1.5
Not reported	7.4	8.5	12.1	8.3	9.3	6.2	.3	.3	.7	.6	.3	.6
ACTIVE MILITARY DUTY SERVED DURING THE VIETNAM ERA⁴												
Yes	7.4	6.5	8.3	3.8	4.5	9.0	.5	.3	.4	.4	.4	.7
No	14.1	6.8	11.3	5.7	8.0	18.2	.6	.6	.5	.6	.8	.9
Not reported	7.6	8.6	12.1	8.3	9.4	6.4	.3	.3	.6	.6	.4	.6
Not applicable ⁸	70.9	78.0	68.3	82.2	78.1	66.4	.9	.5	.9	.7	.8	1.6
DISABLED VETERAN⁴												
Yes	1.8	1.1	2.7	1.1	1.7	1.8	.2	.2	.3	.4	.4	.2
No	22.0	13.4	18.1	9.2	11.7	28.5	.9	.5	.6	.6	.8	1.5
Not reported	7.8	8.7	12.0	8.2	9.4	6.8	.3	.4	.6	.7	.3	.6
Not applicable ⁹	68.5	76.8	67.3	81.5	77.1	63.0	1.0	.6	.9	.7	.8	1.7
OWNER HAD HEALTH INSURANCE DURING 1992⁴												
Yes, through spouse's insurer	25.0	19.5	25.4	21.1	31.5	22.1	.6	1.0	.6	1.2	.9	.9
Yes, through this business's insurer	10.0	8.2	4.4	10.7	7.6	11.5	.3	.2	.3	.6	.6	.4
Yes, through another business's insurer	16.9	10.6	14.1	13.3	15.2	18.3	.5	.7	.6	.5	.9	.8
Yes, through trade association's insurer	2.2	1.3	1.1	1.7	2.0	2.3	.2	.2	.1	.3	.4	.2
Yes, through some other source	29.6	23.5	32.0	28.4	27.1	31.3	.7	1.0	1.2	.6	.7	1.0
No	15.5	33.9	21.3	22.2	14.7	14.3	.6	.9	.6	.9	.6	1.0
Not reported	6.3	7.2	8.8	7.4	7.5	5.5	.3	.4	.5	.7	.5	.5
HIGHEST LEVEL OF EDUCATION COMPLETED OR DEGREE RECEIVED WHEN BUSINESS WAS STARTED/ACQUIRED⁴												
Less than 9th grade	3.7	14.8	6.0	5.3	3.2	3.3	.2	.7	.3	.4	.4	.2
Some high school, but no diploma	5.7	10.6	10.4	6.4	4.9	5.7	.2	.6	.4	.6	.5	.4
High school graduate or GED equivalency	22.6	18.2	21.3	14.8	22.4	23.2	.6	.7	.5	.6	.7	.8
Technical, trade, or vocational school	7.0	7.9	8.6	4.7	7.6	6.7	.2	.7	.5	.5	.4	.4
Some college, but no degree	16.1	16.6	16.6	12.9	17.7	15.4	.6	.9	.4	.8	.8	.8
Associate Degree	4.0	4.1	4.9	4.4	4.7	3.5	.4	.4	.4	.3	.6	.5
Bachelor's Degree	20.2	11.9	11.9	23.7	20.6	20.6	.6	.7	.6	1.5	.9	1.0
Master's Degree	5.8	3.9	6.7	8.9	7.0	5.0	.3	.2	.6	.7	.5	.5
Professional School or Doctorate	8.9	5.4	6.0	12.1	5.2	10.8	.2	.4	.4	.9	.5	.4
Not reported	6.1	6.6	7.7	6.5	6.7	5.6	.3	.4	.5	.8	.3	.5
IF ATTENDED COLLEGE OR OTHER SCHOOL BEYOND HIGH SCHOOL, AREA OF CONCENTRATION⁴												
Architecture/Engineering	5.0	4.9	2.6	9.6	3.3	5.7	.2	.4	.3	.5	.3	.3
Biological/Medical Science	6.9	5.6	5.8	11.8	6.9	6.7	.3	.5	.2	.9	.4	.5
Business	17.3	14.2	14.2	17.6	16.0	18.3	.4	.6	.5	.9	.5	.8
Computer Science	1.0	1.5	1.5	2.8	1.1	.8	.1	.2	.1	.4	.2	.2
Construction Trade/Industrial Arts	1.9	1.6	1.9	1.2	1.3	2.3	.2	.2	.1	.3	.3	.2
Law and Legal Studies	3.5	2.2	2.4	2.2	2.0	4.4	.2	.2	.2	.3	.2	.4
Liberal Arts/General Studies	11.7	7.8	10.1	7.7	14.9	10.5	.5	.5	.5	.8	.5	.8
Mathematics .....	.8	.5	.9	1.3	.8	.8	.1	.1	.1	.2	.1	.2
Military Technologies .....	.5	.2	.3	.3	.7	.7	.1	.1	.1	.1	.1	.2
Other college	5.9	3.8	5.5	5.3	8.2	4.9	.3	.4	.3	.4	.6	.5
Other vocational	5.5	5.0	7.5	5.1	6.2	5.1	.3	.5	.5	.5	.4	.6
Not reported	8.0	9.1	9.8	8.5	8.6	7.6	.3	.5	.4	.8	.5	.6
Not applicable ¹⁰	32.0	43.6	37.6	26.5	30.5	32.2	.6	1.0	.4	.6	.9	.9
PRIOR TO BEGINNING/ACQUIRING THE BUSINESS, THE OWNER HAD CLOSE RELATIVES WHO OWNED A BUSINESS OR HAD BEEN SELF-EMPLOYED⁴												
Yes	49.9	37.6	30.9	43.3	49.1	51.8	1.2	1.0	.9	1.5	1.1	1.6
No	45.2	57.2	61.1	52.5	45.2	43.8	1.2	.9	.8	1.6	.9	1.7
Not reported	4.9	5.2	7.9	4.2	5.6	4.5	.2	.4	.4	.5	.3	.4
OWNER WORKED FOR THOSE RELATIVES⁴												
Yes	21.3	15.1	10.7	17.7	18.1	23.7	.8	.8	.5	1.3	1.1	1.0
No	26.4	20.4	18.5	23.1	28.8	25.8	.9	.6	.5	1.4	1.1	1.3
Not reported	7.1	7.3	9.6	6.7	7.8	6.7	.3	.6	.4	.6	.4	.5
Not applicable ¹¹	45.2	57.2	61.1	52.5	45.2	43.8	1.2	.9	.8	1.6	.9	1.7

See footnotes at end of table.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Item	All businesses ¹	Hispanic-owned businesses ¹	Black-owned businesses ¹	Other minority-owned businesses ^{1, 2}	Women-owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
							A	B	C	D	E	F
YEARS OF WORK EXPERIENCE PRIOR TO STARTING/ACQUIRING THE BUSINESS⁴												
None (did not work)	7.6	12.8	9.7	13.7	9.0	6.3	.4	.5	.6	.9	.7	.5
Less than 2 years	6.3	7.8	6.4	8.5	6.9	5.7	.4	.6	.3	.8	.8	.5
2 to 5 years	14.2	16.5	12.7	18.9	13.8	14.1	.5	.7	.5	1.1	.5	.8
6 to 9 years	14.1	13.0	13.2	14.7	13.4	14.5	.5	.6	.4	.8	.6	.9
10 to 19 years	26.4	25.4	26.2	23.6	27.6	26.0	.6	.9	.6	.6	.8	1.0
20 years or more	25.9	17.7	22.3	14.8	23.3	28.3	.9	.5	.3	.6	1.2	1.6
Not reported	5.5	6.7	9.4	5.8	6.0	5.0	.3	.5	.4	.5	.5	.5
PREVIOUS YEARS OF WORK EXPERIENCE IN A MANAGERIAL CAPACITY⁴												
None	33.9	35.1	40.6	28.1	36.0	32.7	.7	.8	.7	.9	.8	1.1
Less than 2 years	8.0	7.9	7.4	9.1	7.9	7.9	.5	.4	.6	.4	.6	.6
2 to 5 years	13.8	12.6	12.1	16.0	13.2	14.2	.4	.6	.5	1.0	.6	.7
6 to 9 years	9.0	7.9	6.7	9.4	9.0	9.0	.3	.5	.4	.8	.6	.5
10 to 19 years	11.4	9.3	8.3	10.3	10.2	12.3	.6	.6	.5	.5	.5	.9
20 years or more	8.2	4.5	3.6	4.6	5.8	10.0	.5	.5	.2	.5	.3	.8
Not sure	2.4	2.9	2.4	3.1	2.5	2.3	.2	.5	.1	.5	.4	.2
Not reported	5.7	7.0	9.1	5.7	6.5	5.1	.3	.5	.6	.5	.4	.5
Not applicable ¹²	7.6	12.8	9.7	13.7	9.0	6.3	.4	.5	.6	.9	.6	.5
PREVIOUS YEARS OF WORK EXPERIENCE AS THE OWNER OF ANOTHER BUSINESS⁴												
None	65.5	65.5	69.9	56.9	67.8	64.6	.7	1.3	1.0	.8	.5	1.2
Less than 2 years	3.0	2.6	2.7	4.4	3.3	2.7	.2	.2	.3	.4	.5	.3
2 to 5 years	5.6	4.8	4.3	7.4	4.9	5.9	.3	.4	.3	.8	.4	.4
6 to 9 years	3.3	2.4	1.5	3.9	2.4	3.9	.2	.2	.2	.4	.2	.4
10 to 19 years	4.8	2.9	1.6	4.7	3.2	5.9	.4	.3	.2	.5	.3	.5
20 years or more	3.9	1.6	.8	2.1	2.3	5.1	.5	.2	.2	.2	.1	.7
Not sure .....	.8	1.0	.8	1.6	.8	.9	.1	.2	.2	.2	.1	.2
Not reported	5.4	6.3	8.7	5.4	6.3	4.8	.3	.6	.5	.4	.3	.5
Not applicable ¹²	7.6	12.8	9.7	13.7	9.0	6.3	.4	.5	.6	.9	.6	.5
PREVIOUSLY WORKED FOR A BUSINESS WHOSE GOODS/SERVICE(S) WERE SIMILAR TO THOSE PROVIDED BY THE BUSINESS⁴												
Yes	42.0	43.2	35.3	40.7	36.2	45.1	.7	1.0	1.0	1.7	.9	1.3
No	44.4	36.9	45.4	39.6	48.2	43.1	.7	1.3	1.4	1.4	1.1	1.2
Not reported	6.0	7.1	9.6	6.0	6.6	5.5	.3	.5	.5	.5	.6	.5
Not applicable ¹²	7.6	12.8	9.7	13.7	9.0	6.3	.4	.5	.6	.9	.7	.5
TOTAL 1992 PERSONAL INCOME⁴												
Less than \$5,000	14.2	14.3	17.8	11.4	21.0	10.8	.2	.9	.6	.9	.4	.3
\$5,000 to \$9,999	9.8	13.0	11.6	9.0	12.2	8.4	.5	.7	.6	.5	.7	.8
\$10,000 to \$14,999	9.0	13.7	11.8	9.8	9.9	8.0	.4	.6	.5	.5	.5	.5
\$15,000 to \$24,999	14.8	16.1	15.6	15.9	14.3	14.9	.6	.6	.7	.9	.4	1.0
\$25,000 to \$34,999	10.6	11.2	10.9	11.7	10.4	10.6	.4	.4	.4	.4	.5	.7
\$35,000 to \$49,999	11.0	8.5	9.4	11.3	9.8	11.9	.5	.6	.4	.7	.6	.8
\$50,000 to \$74,999	8.3	6.4	5.3	9.8	5.8	9.7	.3	.3	.2	1.2	.5	.6
\$75,000 to \$99,999	3.8	2.7	1.9	4.2	2.0	4.9	.2	.2	.2	.3	.1	.3
\$100,000 to \$149,999	3.7	2.0	1.0	4.0	1.9	4.8	.3	.1	.1	.4	.2	.5
\$150,000 or more	5.3	2.8	1.4	4.7	2.6	7.0	.3	.2	.2	.2	.4	.5
Not reported	9.5	9.2	13.3	8.2	10.0	9.2	.4	.4	.6	.7	.8	.6
YEAR THAT THE BUSINESS WAS ESTABLISHED⁶												
Before 1970	10.3	6.1	9.4	6.1	8.5	11.8	.4	.6	.4	.6	.5	1.0
1970 to 1979	13.4	10.6	10.7	11.0	10.5	15.4	.5	.6	.4	.9	.7	.8
1980 to 1985	17.6	15.4	14.2	16.8	16.7	18.2	.4	.6	.4	.8	.8	.7
1986 to 1988	15.5	14.1	13.2	16.1	15.4	15.6	.5	.8	.5	.6	.9	.6
1989	6.9	6.3	6.7	7.8	6.3	7.4	.3	.3	.3	.7	.3	.5
1990	7.9	8.9	7.5	8.9	8.9	7.3	.4	.5	.3	1.0	.5	.6
1991	8.2	10.1	9.0	10.8	9.1	7.5	.3	.6	.4	.7	.7	.3
1992	13.5	18.9	16.2	17.5	16.5	11.4	.6	.8	.6	.7	.8	.7
Not reported	6.6	9.6	13.0	5.0	8.1	5.5	.5	.8	.3	.4	.9	.5
YEAR THE OWNER ACQUIRED THE BUSINESS⁴												
Before 1970	6.8	4.1	6.7	3.7	5.1	7.9	.3	.5	.3	.4	.4	.6
1970 to 1979	13.5	10.0	10.2	10.6	10.7	15.3	.4	.4	.5	.9	.8	.8
1980 to 1985	17.8	16.0	14.5	17.3	17.0	18.4	.5	.5	.3	.9	.9	.6
1986 to 1988	16.3	14.2	13.0	15.2	16.6	16.4	.5	.6	.4	.8	.9	.8
1989	7.5	6.8	6.7	8.5	6.5	8.1	.4	.2	.4	.4	.3	.6
1990	7.7	9.0	7.4	9.6	8.3	7.3	.4	.4	.3	.7	.4	.5
1991	8.3	9.8	9.0	10.9	9.5	7.5	.4	.6	.4	.6	.7	.3
1992	12.8	18.4	16.5	16.7	15.4	10.9	.5	1.0	.6	1.2	.7	.6
Not reported	9.3	11.8	16.0	7.5	10.9	8.2	.4	.7	.5	.5	.8	.6

See footnotes at end of table.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992—Con.

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Item	All businesses ¹	Hispanic-owned businesses ¹	Black-owned businesses ¹	Other minority-owned businesses ^{1, 2}	Women-owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
	A	B	C	D	E	F	A	B	C	D	E	F
HOW THE OWNER ACQUIRED THE BUSINESS⁴												
Founded	68.9	67.4	64.9	57.0	69.6	69.2	.8	1.1	1.1	1.1	.6	1.4
Received transfer of ownership/gift	10.5	8.9	4.7	16.9	8.3	11.7	.7	.2	.3	1.1	.6	1.1
Purchased	10.1	9.1	12.2	15.8	9.5	10.2	.7	.5	.8	.6	.4	1.0
Inherited	2.7	2.1	1.6	2.6	2.7	2.7	.2	.3	.2	.2	.3	.3
Other means	2.2	5.5	6.9	2.6	3.3	1.3	.2	.5	.6	.2	.3	.3
Not reported	5.6	7.0	9.6	5.2	6.6	4.9	.2	.5	.4	.5	.4	.4
REASON FOR BECOMING AN OWNER IN THE BUSINESS⁴												
To have a primary source of income	21.3	24.6	17.3	27.0	17.0	23.1	.5	1.0	.4	1.0	.6	.7
To have a secondary source of income	25.6	19.3	28.8	23.1	27.7	24.9	.7	1.0	.6	1.2	1.2	1.2
To have work which conforms to owner's health limitations	1.6	1.5	1.7	1.1	2.3	1.2	.2	.5	.1	.3	.3	.2
To have work not available elsewhere in the job market	1.5	1.4	1.4	1.5	1.6	1.4	.2	.3	.2	.2	.3	.3
To have more freedom to meet family responsibilities	7.6	7.1	7.4	6.5	11.4	5.8	.2	.6	.3	.5	.7	.4
To bring a new idea to the marketplace	2.6	2.0	2.2	3.2	3.2	2.2	.3	.2	.2	.4	.4	.3
To advance in my profession	6.2	5.8	5.7	6.3	5.6	6.6	.4	.4	.3	.4	.5	.6
To be my own boss	21.5	26.5	21.3	20.8	18.5	22.8	.6	.6	.6	.8	.6	1.0
Other reason	6.7	5.6	6.2	5.1	6.6	7.0	.6	.6	.4	.5	.4	.9
Not reported	5.5	6.1	8.1	5.4	6.2	5.0	.3	.6	.3	.6	.3	.5
TOTAL CAPITAL NEEDED BY OWNER TO START/ACQUIRE THE BUSINESS⁴												
None	25.0	27.5	32.2	18.0	29.9	22.6	.9	.7	.9	.5	1.1	1.1
Less than \$5,000	32.0	31.1	34.3	20.7	34.2	31.3	1.0	1.1	.6	1.1	1.3	1.1
\$5,000 to \$9,999	9.6	11.3	8.8	10.6	7.7	10.5	.5	.7	.4	1.2	.6	.7
\$10,000 to \$24,999	11.4	10.5	7.3	14.7	8.5	12.9	.6	.5	.4	1.0	.4	1.0
\$25,000 to \$49,999	5.7	4.8	3.2	11.6	4.5	6.3	.4	.4	.2	.5	.4	.7
\$50,000 to \$99,999	4.6	3.7	1.6	9.2	4.2	4.7	.2	.3	.1	.7	.4	.3
\$100,000 to \$249,999	3.0	2.0	.9	6.3	2.6	3.2	.3	.2	.1	.5	.2	.4
\$250,000 to \$999,999	1.4	.8	.3	2.5	.9	1.7	.1	.1	.1	.2	.1	.2
\$1,000,000 or more .....	.5	.2	.1	.8	.4	.5	—	.1	—	.2	.1	.1
Not reported	6.8	8.1	11.2	5.7	7.3	6.4	.3	.6	.4	.6	.4	.5
PERCENT OF TOTAL CAPITAL BORROWED BY OWNER, BY MEANS OF PERSONAL LOANS, TO START/ACQUIRE THE BUSINESS⁴												
None	44.0	42.7	37.9	41.7	42.3	45.3	.7	1.0	.6	1.1	1.1	.9
Less than 10 percent	2.5	3.0	3.2	3.6	2.4	2.4	.3	.2	.3	.4	.3	.4
10 to 24 percent	2.3	2.8	2.6	4.2	2.2	2.2	.1	.2	.3	.5	.3	.2
25 to 49 percent	3.2	3.3	2.5	7.0	2.2	3.7	.2	.4	.3	.2	.2	.4
50 to 74 percent	4.4	4.0	2.9	8.8	3.8	4.6	.2	.3	.2	.5	.2	.2
75 to 99 percent	5.3	3.9	3.3	6.0	4.3	5.9	.3	.2	.3	.6	.3	.4
100 percent	5.9	4.5	3.8	4.4	5.1	6.4	.4	.3	.4	.2	.6	.5
Not reported	7.3	8.4	11.5	6.5	7.9	6.9	.3	.5	.5	.6	.4	.5
Not applicable ¹³	25.0	27.5	32.2	18.0	29.9	22.6	.9	.7	.9	.5	1.1	1.1
SOURCES OF BORROWED CAPITAL FOR OWNER⁴												
Personal loan using home mortgage/equity line of credit	4.3	4.4	2.9	6.8	4.1	4.4	.2	.4	.2	.6	.3	.4
Personal credit card	2.6	3.2	3.1	4.1	2.6	2.5	.3	.3	.2	.6	.3	.4
Personal loan from spouse	1.0	.9	1.2	1.4	1.3	.8	.2	.1	.2	.3	.3	.2
Personal loan from family	5.2	6.2	3.8	12.0	4.8	5.0	.2	.5	.2	1.0	.4	.4
Other personal loan	6.1	5.7	4.6	9.4	4.9	6.8	.4	.2	.3	.6	.2	.7
Not reported	14.4	13.1	17.5	12.8	13.0	15.2	.4	.5	.6	.7	.3	.5
Not applicable ¹⁴	69.1	70.2	70.1	59.6	72.2	67.9	.7	.8	.8	1.2	.5	1.1
SOURCES OF NON-BORROWED CAPITAL FOR OWNER⁴												
None--100 percent borrowed capital	5.9	4.5	3.8	4.4	5.1	6.4	.4	.3	.4	.2	.6	.5
Use of owner's personal/family physical assets (building, motor vehicle, equipment, etc.)	16.6	13.0	12.3	12.8	16.1	17.2	.9	.5	.4	.9	1.0	1.0
Proceeds from the sale of owner's personal assets	2.2	3.0	1.5	3.0	2.3	2.0	.2	.5	.2	.2	.3	.3
Owner's personal/family savings	36.5	35.0	30.5	47.2	33.2	38.0	.6	.9	.8	1.5	1.2	.8
Other source	3.5	5.2	6.7	3.4	3.6	3.3	.3	.6	.6	.4	.3	.4
Not reported	10.4	11.7	13.0	11.3	9.9	10.4	.2	.7	.6	.8	.4	.5
Not applicable ¹³	25.0	27.5	32.2	18.0	29.9	22.6	.9	.7	.9	.5	1.1	1.1
MEASURES TAKEN BY OWNER IF THE BUSINESS WAS PRODUCING INADEQUATE CASH FLOW OR LOW SALES AFTER THE INITIAL INVESTMENT OF START-UP/ACQUISITION CAPITAL⁴												
Did not occur	26.5	25.6	13.2	28.8	21.8	29.2	.6	.7	.5	1.2	.5	1.0
Relied upon own income from other business/job	16.6	13.6	20.9	16.2	16.8	16.6	.8	.8	.5	.7	.9	1.1
Invested additional capital	9.2	7.0	5.8	10.5	9.2	9.3	.4	.4	.1	.8	.8	.5
Received help from family	8.0	9.2	8.8	12.7	8.1	7.6	.4	.9	.6	.5	.5	.6
Other measures taken	18.3	17.8	23.6	16.4	19.8	17.5	.3	.7	.9	.8	.7	.6
Not reported	33.3	36.0	43.3	26.8	37.4	31.1	1.0	.7	1.0	.9	1.2	1.3

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Item	All businesses ¹	Hispanic- owned businesses ¹	Black-owned businesses ¹	Other minority- owned businesses ^{1, 2}	Women- owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
	A	B	C	D	E	F	A	B	C	D	E	F
WEEKS SPENT IN 1992 BY THE OWNER MANAGING OR WORKING IN THE BUSINESS⁴												
None	8.4	9.6	6.8	8.8	6.1	9.6	.7	.6	.4	.5	.7	1.2
Less than 12 weeks	12.4	7.5	7.9	13.1	12.3	12.7	.5	.8	.4	.7	.8	.8
12 to 23 weeks	6.2	5.3	7.3	5.7	7.7	5.4	.3	.3	.4	.4	.8	.6
24 to 35 weeks	6.4	8.1	8.9	6.3	7.9	5.5	.3	.7	.4	.6	.5	.4
36 to 47 weeks	7.1	8.0	9.2	6.8	8.2	6.4	.4	.4	.4	.5	.8	.7
48 weeks or more	51.3	51.3	46.3	51.3	48.1	53.2	.6	.9	1.0	.9	1.5	1.2
Not reported	8.3	10.2	13.6	7.9	9.7	7.2	.2	.6	.4	.6	.8	.5
AVERAGE NUMBER OF HOURS PER WEEK IN 1992 SPENT BY THE OWNER MANAGING OR WORKING IN THE BUSINESS⁴												
None	8.4	9.2	6.7	8.6	6.1	9.7	.7	.5	.4	.5	.7	1.2
Less than 10 hours	17.1	10.5	14.0	15.8	18.0	17.3	.8	.5	.7	.8	1.3	.9
10 to 19 hours	10.5	10.3	13.9	8.5	13.0	9.1	.5	.5	.9	.6	.9	.8
20 to 29 hours	8.9	9.4	12.1	7.8	11.2	7.6	.3	.6	.6	.6	.9	.6
30 to 39 hours	6.9	6.4	6.7	5.5	7.8	6.5	.2	.3	.2	.3	.5	.4
40 hours	6.4	10.4	7.3	6.0	6.8	6.0	.4	.4	.4	.6	.7	.5
41 to 49 hours	10.6	10.5	8.2	9.2	8.7	11.8	.5	.5	.6	.5	.6	.9
50 to 59 hours	10.3	10.2	7.6	11.3	8.9	11.1	.4	.4	.6	.4	.3	.7
60 hours or more	13.6	14.5	12.4	20.7	11.6	14.3	.2	.7	.5	.8	.7	.2
Not reported	7.2	8.6	11.2	6.6	7.7	6.7	.4	.7	.5	.5	.5	.6
SOURCES FROM WHICH OWNER RECEIVED GRANTS, MANAGEMENT TRAINING, OR TECHNICAL ASSISTANCE IN THE BUSINESS START-UP OR OPERATION⁴												
No assistance received	64.3	61.2	46.8	67.1	58.5	67.8	.7	1.1	.7	.9	.8	.9
Federal government	1.6	2.5	3.4	1.3	1.7	1.5	.2	.4	.4	.3	.2	.3
State and/or local government .....	.7	.7	1.6	1.3	1.2	.4	.1	.1	.3	.7	.3	.1
College or university	1.3	1.4	2.2	1.8	1.6	1.1	.2	.2	.2	.2	.3	.2
Other business/franchisor	3.2	1.9	4.1	4.0	4.1	2.8	.1	.2	.2	.3	.3	.3
Other source	26.8	29.1	39.6	22.1	31.6	24.1	.8	1.1	.5	.9	.7	1.0
Not reported	5.3	6.1	8.8	5.0	5.9	4.8	.2	.5	.5	.7	.3	.4
SOURCES FROM WHICH FIRM RECEIVED GRANTS, MANAGEMENT TRAINING, OR TECHNICAL ASSISTANCE IN THE BUSINESS START-UP OR OPERATION⁶												
No assistance received	54.4	51.6	43.3	52.9	48.9	57.8	1.1	1.3	.7	1.0	.7	1.5
Federal government	1.6	2.7	3.6	1.4	1.8	1.3	.2	.4	.4	.4	.2	.4
State and/or local government .....	.7	.6	1.6	.8	1.3	.4	.1	.1	.3	.3	.3	.1
College or university	1.3	1.2	2.2	1.9	1.5	1.2	.2	.2	.3	.3	.3	.2
Other business/franchisor	3.4	1.9	4.1	4.6	4.3	3.0	.2	.2	.2	.4	.3	.3
Other source	37.7	39.4	43.3	38.8	42.1	35.2	1.1	1.2	.6	1.1	.6	1.5
Not reported	5.0	6.0	8.7	3.6	5.6	4.5	.3	.6	.5	.7	.4	.5
TOTAL CAPITAL NEEDED BY FIRM TO START/ACQUIRE THE BUSINESS⁶												
None	25.6	28.8	32.7	18.5	30.8	22.8	.9	.7	.9	.5	1.1	1.0
Less than \$5,000	34.3	32.0	34.5	22.7	36.0	34.0	1.2	1.1	.7	1.0	1.5	1.4
\$5,000 to \$9,999	9.0	10.9	8.8	9.9	7.4	9.8	.5	.9	.4	.5	.6	.8
\$10,000 to \$24,999	10.0	9.7	6.9	13.9	8.0	10.9	.4	.4	.4	.8	.6	.7
\$25,000 to \$49,999	5.2	4.1	2.9	10.4	3.6	5.9	.3	.4	.2	.5	.4	.6
\$50,000 to \$99,999	4.3	3.0	1.5	9.0	3.8	4.5	.3	.2	.1	.5	.4	.4
\$100,000 to \$249,999	2.9	1.9	.8	6.8	2.3	3.1	.2	.1	.1	.4	.2	.3
\$250,000 to \$999,999	1.6	.9	.3	3.0	1.0	2.0	.1	.1	.1	.2	.1	.1
\$1,000,000 or more .....	.8	.3	.2	1.5	.4	1.0	.1	.1	—	.2	.1	.1
Not reported	6.4	8.4	11.4	4.4	6.8	6.0	.3	.8	.4	.5	.6	.5
PERCENT OF TOTAL CAPITAL, BY MEANS OF BUSINESS LOANS, BORROWED BY FIRM TO START/ACQUIRE THE BUSINESS⁶												
None	43.0	41.8	37.6	41.3	42.1	43.7	.9	.8	.6	1.3	1.1	1.1
Less than 10 percent	2.6	3.2	3.1	3.3	2.5	2.5	.3	.2	.3	.5	.3	.5
10 to 24 percent	2.3	2.6	2.5	3.7	2.2	2.4	.1	.2	.3	.7	.2	.2
25 to 49 percent	3.4	3.2	2.3	7.4	2.0	4.0	.2	.4	.3	.5	.2	.4
50 to 74 percent	4.7	3.8	2.9	9.2	3.5	5.3	.2	.2	.2	.7	.3	.2
75 to 99 percent	5.7	3.8	3.3	6.7	4.5	6.5	.4	.2	.3	.3	.3	.5
100 percent	5.6	4.1	4.0	4.3	4.8	6.3	.3	.3	.4	.3	.5	.4
Not reported	7.0	8.5	11.6	5.4	7.6	6.6	.3	.6	.5	.5	.5	.5
Not applicable ¹⁵	25.6	28.8	32.7	18.5	30.8	22.8	.9	.7	.9	.5	1.1	1.0
SOURCES OF BORROWED CAPITAL FOR FIRM⁶												
Business loan from banking or commercial lending institution	11.7	7.6	6.6	12.3	8.6	13.7	.3	.6	.3	.6	.4	.5
Government-guaranteed business loan from banking or commercial lending institution .....	.4	.3	.7	.7	.4	.4	.1	.1	.1	.1	.1	—
Business loan from Federal, State or local government ..	.3	.1	.3	.4	.2	.3	.1	—	.1	.1	.1	.1
Business loan from investment company/profit or nonprofit private source .....	.6	.3	.5	1.1	.5	.6	.1	.1	.1	.2	.1	.2
Business loan from previous owner	1.9	1.6	.6	4.8	1.7	2.0	.2	.2	.1	.3	.2	.3
Business trade credit from supplier .....	.9	.7	.6	1.4	.8	1.0	.1	.1	.1	.3	.1	.2
Other business loan	1.6	1.6	.9	2.7	1.5	1.6	.1	.2	.1	.4	.1	.2

See footnotes at end of table.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Item	All businesses ¹	Hispanic-owned businesses ¹	Black-owned businesses ¹	Other minority-owned businesses ^{1, 2}	Women-owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
							A	B	C	D	E	F
SOURCES OF BORROWED CAPITAL FOR FIRM⁶—Con.												
Not reported	15.6	18.1	20.1	19.2	15.1	15.4	.6	.8	.6	.9	.6	.9
Not applicable ¹⁶	68.6	70.6	70.3	59.8	72.9	66.5	.7	.8	.8	1.3	.3	1.2
MEASURES TAKEN BY FIRM IF THE BUSINESS WAS PRODUCING INADEQUATE CASH FLOW OR LOW SALES AFTER THE INITIAL INVESTMENT OF START-UP/ ACQUISITION CAPITAL⁵												
Did not occur	21.4	21.3	11.9	22.2	17.5	23.6	.8	.9	.4	1.0	.4	1.2
Operated using existing partnership's/subchapter S corporation's cash reserves	2.0	1.7	.7	2.8	1.7	2.2	.1	.1	.1	.3	.1	.2
Invested additional capital	8.9	6.4	5.7	11.4	8.0	9.6	.3	.4	.1	.8	.5	.5
Delayed payment to suppliers	4.5	4.3	4.0	6.3	3.6	4.9	.2	.4	.2	.4	.3	.2
Other measures taken	27.1	25.8	26.4	30.4	28.1	26.5	.5	.9	.9	1.2	.8	.8
Not reported	43.4	46.5	56.7	37.1	48.1	40.6	.7	1.1	1.0	.9	.9	1.1
CUSTOMERS THAT ACCOUNTED FOR 10 PERCENT OR MORE OF 1992 TOTAL SALES OF GOODS/SERVICES⁶												
Federal government	2.6	3.8	4.4	3.3	2.5	2.4	.2	.3	.2	.4	.2	.4
State government	2.3	2.8	3.6	3.1	2.1	2.4	.2	.3	.3	.5	.3	.3
Local government (including school districts, transportation authorities, etc.)	2.8	3.1	3.5	3.3	3.0	2.7	.2	.3	.3	.3	.4	.3
Other business and/or corporations	30.1	25.0	16.4	25.8	23.5	34.4	.8	.5	.8	1.1	1.1	1.2
Individuals	52.8	46.7	45.6	54.2	51.5	54.1	.8	1.5	.8	1.6	1.1	1.5
All others	6.0	6.5	6.0	9.4	4.9	6.3	.3	.4	.4	.7	.2	.5
Not reported	22.6	27.9	32.7	17.5	27.5	19.6	.8	1.0	1.0	.9	1.3	1.2
DURING 1992, THE GEOGRAPHIC AREA THAT BEST DESCRIBES THE MARKETPLACE WHERE THE BUSINESS'S GOODS/SERVICES WERE SOLD⁶												
Neighborhood	29.7	31.9	37.3	42.2	35.1	26.0	5.3	5.1	6.1	7.0	6.4	4.7
City/county	48.7	48.5	42.8	39.7	46.3	50.6	8.7	7.7	6.9	6.6	8.4	9.0
Regional (adjoining counties and/or states)	22.2	13.3	12.1	14.3	20.0	24.5	4.0	2.1	2.0	2.5	3.7	4.4
National	6.2	3.8	3.9	6.8	6.3	6.4	1.1	.7	.7	1.3	1.2	1.2
International	1.8	3.0	1.1	4.4	1.4	1.8	.4	.5	.2	.9	.3	.5
Not reported	9.4	13.1	17.5	8.0	9.7	8.8	1.7	2.4	2.9	1.5	1.9	1.7
DURING 1992, THE PERCENT OF MINORITY CUSTOMERS SERVED BY THE BUSINESS⁶												
25 percent or less	45.0	25.0	17.5	25.9	45.1	47.5	.6	.7	.7	1.3	.7	.8
26 to 50 percent	7.8	10.5	8.1	12.5	6.4	8.2	.3	.8	.3	.5	.6	.6
51 to 75 percent	3.3	8.2	6.0	6.8	3.7	2.6	.2	.8	.4	.6	.4	.4
76 to 90 percent	1.8	6.3	6.4	6.2	1.6	1.3	.2	.5	.4	.8	.1	.4
More than 90 percent	6.3	17.4	28.4	16.9	6.6	4.5	.3	1.0	.9	.9	.5	.5
Don't know	25.6	20.6	15.8	23.4	25.7	26.3	.7	.9	.7	1.0	.8	1.0
Not reported	10.2	12.0	17.9	8.3	11.0	9.5	.3	.9	.5	.8	.9	.7
BUSINESS'S NET PROFIT (OR LOSS) BEFORE TAXES AS REPORTED ON ITS TAX RETURN⁶												
Net Profit												
\$100,000 or more	2.2	1.4	.6	3.4	1.0	3.0	.1	.1	—	.2	.1	.1
\$25,000 to \$99,999	8.0	6.7	2.5	10.1	4.2	10.3	.3	.3	.2	.4	.2	.5
\$10,000 to \$24,999	8.3	9.2	4.5	11.7	5.1	9.8	.3	.5	.2	.8	.4	.5
Less than \$10,000	38.5	36.9	35.7	34.7	42.2	36.9	.7	1.1	1.2	1.2	1.1	1.1
Net Loss												
Less than \$10,000	15.6	15.7	22.8	14.9	21.1	12.6	.6	1.0	.5	.8	.8	.7
\$10,000 to \$24,999	2.6	3.1	2.7	4.4	2.8	2.3	.3	.3	.2	.3	.3	.3
\$25,000 to \$99,999	1.5	1.4	1.3	2.0	1.0	1.7	.2	.2	.1	.3	.2	.3
\$100,000 or more .....	.7	.4	.3	.9	.3	1.0	.1	—	.1	.1	—	.1
Not reported	22.5	25.2	29.6	17.8	22.4	22.5	.6	1.1	.8	.8	1.0	1.1
DURING 1992, THE PERCENT OF OWNER'S TOTAL PERSONAL INCOME PRODUCED AS A RESULT OF THE BUSINESS⁴												
None	12.9	12.5	17.7	15.2	15.5	11.5	.8	.7	.4	1.0	1.4	.9
Less than 10 percent	22.9	17.4	22.9	19.4	25.5	22.0	.8	1.1	.5	.9	.6	1.2
10 to 24 percent	8.4	8.5	9.5	9.5	8.1	8.5	.4	.5	.6	.8	.4	.6
25 to 49 percent	6.7	6.1	6.2	7.9	6.7	6.6	.4	.5	.4	.6	.4	.5
50 to 74 percent	5.5	5.8	5.0	6.5	5.8	5.2	.2	.5	.4	.6	.4	.3
75 to 99 percent	11.1	9.3	5.9	11.1	8.1	13.0	.4	.4	.5	.5	.4	.6
100 percent	24.1	30.2	18.8	22.5	20.7	25.6	.5	.8	.5	.8	.9	.9
Not reported	8.5	10.2	13.9	7.9	9.6	7.7	.3	.6	.5	.5	.4	.5

See footnotes at end of table.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Item	All businesses ¹	Hispanic-owned businesses ¹	Black-owned businesses ¹	Other minority-owned businesses ^{1, 2}	Women-owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
	A	B	C	D	E	F	A	B	C	D	E	F
IMPACT OF THE FOLLOWING ISSUES UPON THE BUSINESS'S PROFITABILITY⁶												
Health insurance costs												
Strong positive impact	3.4	3.5	4.0	4.9	2.5	3.8	.2	.5	.1	.4	.2	.4
Minor positive impact	1.6	1.6	1.2	2.5	1.2	1.7	.3	.2	.2	.2	.2	.4
Neutral	11.9	10.2	8.8	13.7	10.1	13.0	.6	.4	.4	.9	.6	.8
Minor negative impact	7.1	4.5	3.1	6.9	5.5	8.2	.3	.2	.2	.6	.5	.5
Strong negative impact	8.0	6.4	5.0	5.7	9.1	9.1	.4	.4	.5	.5	.8	.8
Not applicable	42.2	38.2	38.1	38.0	47.9	39.7	.7	.7	.7	1.4	.8	1.2
Don't know	13.6	18.9	15.6	16.2	12.8	13.6	.7	.7	.6	.8	.9	1.4
Not reported	12.3	16.8	24.2	12.2	13.7	10.8	.3	.9	.8	.4	.7	.5
Credit market conditions												
Strong positive impact	3.0	3.8	3.3	3.7	2.8	3.0	.2	.4	.2	.5	.4	.3
Minor positive impact	2.6	2.3	2.0	3.5	2.0	2.9	.2	.2	.2	.3	.2	.3
Neutral	16.5	12.9	10.4	17.0	12.3	19.3	.6	.4	.4	1.0	.8	.8
Minor negative impact	5.2	4.5	3.6	5.8	4.1	5.8	.2	.4	.2	.5	.4	.4
Strong negative impact	4.8	4.7	4.7	5.3	4.6	4.8	.6	.3	.3	.4	.5	.7
Not applicable	36.7	31.5	31.8	31.5	41.6	34.7	.7	.7	.9	1.3	1.0	1.1
Don't know	17.6	20.9	16.6	19.8	17.9	17.2	.6	.9	.9	1.0	.7	1.1
Not reported	13.6	19.5	27.6	13.4	14.8	12.2	.3	.7	.7	.6	.8	.6
IRS regulations or penalties												
Strong positive impact	2.8	3.1	4.4	3.2	2.4	2.8	.2	.3	.3	.4	.2	.4
Minor positive impact	2.0	2.1	2.3	2.7	1.7	2.1	.2	.2	.5	.3	.3	.3
Neutral	17.1	14.5	11.8	18.6	14.4	18.9	.5	.5	.6	1.0	.8	.9
Minor negative impact	8.9	7.4	5.2	7.9	6.5	10.5	.4	.3	.7	.7	.4	.4
Strong negative impact	7.5	6.9	6.3	5.5	4.8	9.1	.6	.4	.5	.4	.5	1.1
Not applicable	31.5	26.2	26.0	28.4	38.1	28.6	.6	.8	.8	1.4	.8	1.0
Don't know	16.6	21.0	17.7	20.1	17.2	15.9	.7	.9	1.0	1.0	1.0	1.3
Not reported	13.6	18.8	26.3	13.5	14.9	12.2	.3	.7	.8	.5	.9	.7
Environmental regulations												
Strong positive impact	1.9	1.8	2.1	2.5	1.7	2.1	.2	.2	.3	.3	.3	.3
Minor positive impact	1.9	1.7	1.6	2.5	1.3	2.2	.2	.2	.1	.3	.3	.3
Neutral	18.6	15.2	12.4	18.9	14.3	21.3	.7	.6	.6	.9	.7	.9
Minor negative impact	6.8	5.5	3.2	6.6	3.9	8.5	.3	.3	.3	.5	.5	.5
Strong negative impact	4.1	3.2	1.7	4.9	2.4	5.2	.3	.2	.2	.4	.5	.5
Not applicable	37.6	32.6	34.0	33.4	45.1	34.1	.7	.7	.7	1.4	1.0	1.3
Don't know	15.3	20.1	17.1	18.5	16.1	14.3	.6	.8	.7	.8	.9	1.3
Not reported	13.8	19.9	27.9	12.8	15.1	12.3	.2	.7	.6	.6	.9	.7
The Americans With Disabilities Act												
Strong positive impact	.5	.7	1.1	.8	.5	.5	.1	.2	.2	.3	.1	.2
Minor positive impact	1.0	1.0	1.2	1.8	1.2	.8	.1	.1	.2	.3	.3	.1
Neutral	20.0	15.5	12.6	19.9	14.7	23.4	.7	.4	.4	1.0	.7	1.1
Minor negative impact	2.4	2.0	1.3	3.1	1.7	2.8	.2	.2	.2	.2	.1	.2
Strong negative impact	1.1	.7	.6	2.1	.7	1.3	.1	.1	.1	.3	.1	.2
Not applicable	43.3	38.0	36.9	37.9	48.1	41.4	.9	1.0	.8	1.4	1.0	1.6
Don't know	17.4	22.2	18.3	20.8	17.4	17.0	.8	.6	.8	1.0	.8	1.4
Not reported	14.3	20.0	28.0	13.6	15.7	12.7	.3	.6	.7	.6	.8	.7
The Occupational Safety and Health Act (OSHA)												
Strong positive impact	1.2	1.5	2.2	2.4	.9	1.3	.1	.1	.3	.5	.2	.3
Minor positive impact	1.6	2.0	1.7	2.2	1.8	1.4	.1	.3	.2	.4	.4	.2
Neutral	19.4	16.2	12.7	20.1	14.8	22.3	.8	.6	.5	1.0	.6	1.3
Minor negative impact	5.2	3.7	2.9	5.8	2.9	6.5	.2	.4	.2	.4	.3	.4
Strong negative impact	2.7	2.5	1.3	3.4	1.8	3.3	.2	.2	.2	.3	.3	.3
Not applicable	38.5	32.6	33.0	32.2	44.8	35.9	.7	1.0	.8	1.4	1.1	1.3
Don't know	17.3	21.1	18.0	20.2	17.5	16.7	.7	.8	.9	1.0	.9	1.4
Not reported	14.0	20.3	28.1	13.8	15.4	12.5	.3	.7	.7	.6	.9	.8
Lack of financial capital												
Neutral	17.5	13.7	11.7	19.0	13.4	20.1	.8	.7	.5	1.2	.5	1.3
Minor negative impact	10.0	7.6	6.7	8.1	8.2	11.3	.7	.5	.4	.5	.5	.9
Strong negative impact	12.2	13.1	15.9	13.5	10.6	12.8	.6	.8	.5	.4	.6	1.1
Not applicable	32.4	27.2	24.5	28.1	38.4	29.8	.3	1.2	.9	1.2	1.0	.8
Don't know	14.1	18.3	14.8	17.2	14.1	13.5	.5	1.0	.7	.6	.8	1.1
Not reported	13.9	20.1	26.3	14.1	15.0	12.5	.4	.7	.5	.7	.8	.9
Crime												
Neutral	18.2	14.2	11.4	17.2	14.6	20.7	.4	.7	.5	1.0	.5	.8
Minor negative impact	7.5	7.0	6.7	10.2	5.8	8.4	.3	.5	.2	.5	.4	.5
Strong negative impact	2.6	4.2	4.7	6.8	2.1	2.5	.2	.9	.2	.4	.1	.3
Not applicable	40.2	34.1	32.2	32.5	45.7	38.2	.6	1.2	.5	1.2	.9	1.1
Don't know	16.5	19.4	15.7	18.3	15.7	16.7	.8	.8	.6	.7	.8	1.4
Not reported	15.0	21.2	29.1	15.0	16.2	13.4	.3	.7	.8	.8	.8	.7
PERCENT OF WOMEN EMPLOYEES DURING THE PAY PERIOD INCLUDING MARCH 12, 1992⁶												
No women employees	2.8	3.9	1.6	3.5	1.2	3.6	.1	.3	.1	.3	.1	.2
Less than 10 percent	1.6	2.1	1.0	2.3	1.0	2.0	.1	.2	.1	.1	.1	.1
10 to 24 percent	1.1	1.0	.4	1.3	.6	1.4	.1	.1	.1	.1	—	.1
25 to 49 percent	1.4	1.2	.4	2.7	.9	1.6	.1	.1	.1	.3	.1	.1
50 to 74 percent	2.2	1.9	.8	4.8	1.9	2.4	.1	.2	.1	.2	.1	.2
75 percent or more	4.9	3.8	2.4	6.4	4.9	5.0	.2	.3	.2	.3	.3	.3
Don't know	.2	.2	.1	.2	.1	.2	—	.1	—	—	—	—
Not reported	2.1	2.2	1.7	2.7	1.6	2.4	.2	.2	.2	.1	.2	.2
Not applicable ¹⁷	83.6	83.7	91.6	76.2	87.7	81.4	.4	.5	.2	.5	.5	.6
PERCENT OF MINORITY EMPLOYEES DURING THE PAY PERIOD INCLUDING MARCH 12, 1992⁶												
25 percent or less	9.3	2.6	.8	5.9	7.1	11.4	.4	.2	.1	.3	.3	.6
26 to 50 percent	1.1	1.6	.5	2.3	.7	1.3	.1	.2	.1	.1	.1	.1
51 to 75 percent	.6	.9	.3	1.5	.4	.6	.1	.1	.1	.1	.1	.1
76 to 90 percent	.4	.7	.4	1.4	.3	.3	—	.1	.1	.1	—	.1
More than 90 percent	1.9	6.9	4.2	7.7	1.4	1.5	.1	.2	.2	.4	.1	.2
Don't know	.9	.9	.3	2.1	.7	1.0	.1	.1	.1	.3	.1	.1
Not reported	2.3	2.6	1.9	2.9	1.7	2.5	.2	.3	.2	.2	.2	.3
Not applicable ¹⁷	83.6	83.7	91.6	76.2	87.7	81.4	.4	.5	.2	.5	.5	.6

See footnotes at end of table.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Item	All businesses ¹	Hispanic-owned businesses ¹	Black-owned businesses ¹	Other minority-owned businesses ^{1, 2}	Women-owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
							A	B	C	D	E	F
DURING 1992, OFFERED RETIREMENT PLAN (PROFIT SHARING, EMPLOYEE STOCK OWNERSHIP, PENSION, INCLUDING 401(K), ANNUITY, KEOGH, SEP, ETC.) TO EMPLOYEES⁶												
Yes	2.3	1.3	.7	3.1	1.2	3.0	.2	.1	.1	.2	.1	.3
No	12.7	13.5	6.7	18.6	9.9	14.1	.4	.3	.1	.4	.5	.6
Not reported	1.4	1.4	1.1	2.1	1.1	1.6	.1	.2	.1	.1	.2	.1
Not applicable ¹⁷	83.6	83.7	91.6	76.2	87.7	81.4	.4	.5	.2	.5	.5	.6
DURING 1992, HEALTH PLAN WAS OFFERED TO EMPLOYEES												
Yes	5.4	3.6	1.4	5.9	3.6	6.7	.2	.2	.1	.2	.2	.3
No	10.0	11.7	6.3	16.5	8.0	10.9	.3	.4	.2	.5	.5	.4
Not reported	1.0	.9	.6	1.4	.7	1.1	.1	.1	.1	.1	.1	.1
Not applicable ¹⁷	83.6	83.7	91.6	76.2	87.7	81.4	.4	.5	.2	.5	.5	.6
DURING 1992, THE MAIN REASON NO HEALTH PLAN WAS OFFERED TO EMPLOYEES⁶												
Costs/premiums were too high-priced	4.4	6.1	2.7	8.3	3.3	4.8	.2	.2	.2	.4	.1	.3
Rejected by health insurers .....	.1	.1	—	.1	—	.1	—	—	—	.1	—	—
Dropped by this business's health insurer	—	—	—	—	—	—	—	—	—	—	—	—
Not needed to attract or retain employees	2.0	1.7	1.0	2.2	1.3	2.4	.2	.3	.1	.2	.2	.3
High full-/part-time employee turnover .....	.5	.4	.5	1.0	.4	.5	.1	—	.1	.1	.1	.1
Administrative burden .....	.1	.2	.1	.5	.1	.1	—	.1	—	.1	—	.1
Not desired by employees	1.5	1.2	.9	1.9	1.4	1.6	.1	.1	.1	.3	.1	.1
Don't know .....	.4	.8	.2	1.0	.4	.3	.1	.2	—	.1	.1	.1
Other reason	1.0	1.2	.9	1.4	.8	1.0	.1	.1	.1	.2	.2	.2
Not reported	1.1	1.0	.8	1.6	.9	1.2	.1	.1	.1	.1	.1	.2
Not applicable ¹⁸	89.0	87.4	93.0	82.1	91.3	88.0	.3	.5	.1	.5	.5	.4
DURING 1992, 50 PERCENT OR MORE OF THE BUSINESS WAS OWNED OR CONTROLLED BY CLOSE RELATIVES⁶												
Yes	48.2	48.5	40.2	49.7	63.0	41.6	1.7	1.8	2.3	2.2	2.0	2.7
No	49.5	47.1	55.6	46.2	34.4	56.4	1.6	1.6	2.4	2.3	1.7	2.5
Not reported	2.4	4.3	4.2	4.0	2.6	2.0	.3	.8	1.0	.9	.4	.5
FRANCHISE DURING 1992⁶												
Yes	2.9	2.5	3.5	4.5	3.2	2.7	.2	.2	.3	.5	.4	.4
No	89.9	86.4	82.1	89.0	88.0	91.5	.4	.9	.8	.6	.9	.7
Not reported	7.2	11.1	14.4	6.5	8.8	5.8	.3	.9	.7	.3	.7	.4
OPERATED PRIMARILY FROM OR IN A HOME WHEN FIRST ESTABLISHED⁶												
Yes	52.1	46.2	48.7	34.3	55.2	51.7	.6	1.4	1.2	1.0	.8	.7
No	40.0	43.4	36.7	56.9	35.4	41.7	.6	.8	1.0	1.1	.4	.8
Don't know	1.7	2.0	2.1	3.3	1.7	1.6	.3	.3	.2	.2	.3	.3
Not reported	6.2	8.4	12.5	5.5	7.7	5.0	.3	.9	.4	.2	.7	.4
OPERATED PRIMARILY FROM OR IN A HOME DURING 1992⁶												
Yes	49.6	44.2	47.2	33.8	53.2	48.8	.6	1.6	1.1	1.0	.7	.8
No	43.2	45.7	37.7	59.9	38.2	45.2	.4	1.0	.9	1.1	.4	.7
Not reported	7.2	10.1	15.1	6.3	8.6	6.0	.4	1.0	.4	.5	.8	.5
HOME-BASED BUSINESSES' PRIMARY USE OF THE HOME⁶												
To produce goods/services on the premises	20.2	17.4	18.5	15.8	26.4	17.3	.6	1.2	.8	1.1	.8	.9
To do clerical work (goods/services produced off the premises)	23.7	18.9	21.2	13.9	22.6	24.9	.7	1.0	.7	.7	.8	.9
To telecommute (outside employment doing office work at home)	8.2	8.1	8.1	7.0	6.8	9.0	.4	.2	.4	.7	.5	.8
Not reported	13.1	17.6	21.8	13.1	14.3	11.9	.5	1.3	.8	.5	.8	.8
Not applicable ¹⁹	34.9	38.1	30.3	50.3	30.0	36.8	.4	.8	.9	.9	.5	.7
LANGUAGES IN WHICH BUSINESS TRANSACTIONS CAN BE CONDUCTED⁶												
Arabic .....	.8	.5	.9	.7	.6	1.0	.2	.1	.1	.2	.1	.3
Chinese	1.7	.8	1.2	16.1	1.6	1.3	.2	.1	.1	1.1	.2	.3
English	89.0	78.0	84.0	82.2	87.9	90.7	.4	1.0	.5	.9	.9	.5
French	3.8	2.8	4.5	3.4	3.9	3.9	.3	.3	.4	.4	.3	.5
German	2.1	1.0	1.2	1.3	2.3	2.1	.2	.2	.1	.4	.3	.5
Greek .....	.7	.4	.5	.6	1.2	.5	.1	.1	—	.2	.3	.2
Hindi (Urdu) .....	.7	.3	.4	4.1	.7	.5	.1	.1	—	.3	.1	.2
Italian	1.3	1.9	.7	.7	1.5	1.2	.2	.3	.1	.2	.2	.3
Japanese .....	.9	.5	.8	5.7	1.1	.7	.1	.1	.1	.4	.2	.2
Korean .....	.9	.4	.8	7.2	1.0	.6	.1	.1	.1	.6	.1	.2

See footnotes at end of table.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Item	All businesses ¹	Hispanic- owned businesses ¹	Black-owned businesses ¹	Other minority- owned businesses ^{1, 2}	Women- owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
	A	B	C	D	E	F	A	B	C	D	E	F
LANGUAGES IN WHICH BUSINESS TRANSACTIONS CAN BE CONDUCTED⁶— Con.												
Polish .....	.9	.4	.7	.8	1.2	.7	.2	.1	.1	.3	.3	.2
Portuguese .....	.8	2.0	.5	.7	1.0	.6	.1	.3	.1	.2	.3	.2
Russian .....	.8	.7	.6	.9	1.1	.7	.2	.2	.1	.2	.3	.2
Spanish	7.8	60.2	5.5	8.3	7.4	5.2	.3	1.2	.4	1.1	.4	.3
Tagalog .....	.9	1.6	.5	4.5	1.0	.6	.2	.2	.1	.5	.2	.2
Vietnamese .....	.9	.5	.6	6.9	.9	.7	.2	.1	.1	.6	.2	.2
Other language .....	.9	.7	.6	2.7	.8	.9	.2	.2	.2	.3	.3	.2
Not reported	8.9	9.9	14.8	6.8	10.3	8.1	.4	1.0	.4	.6	.7	.6
PERCENT OF TOTAL SALES ACCOUNTED FOR BY EXPORTS OUTSIDE THE UNITED STATES⁶												
Less than 1 percent .....	.6	.4	.3	.3	.3	.7	—	.1	.1	.1	.1	.1
1 to 9 percent .....	.4	.4	.1	.5	.2	.6	.1	.1	—	.1	—	.2
10 to 24 percent .....	.1	.2	.1	.3	.1	.2	—	—	—	.1	—	—
25 to 49 percent .....	.2	.2	—	.1	.1	.2	.1	.1	—	—	.1	.1
50 to 74 percent .....	.2	.2	—	.2	.1	.2	.1	—	—	.1	.1	.1
75 to 99 percent .....	.1	.3	.1	.3	.1	.1	—	.1	.1	.1	.1	—
100 percent .....	.1	.7	.1	.4	.1	—	—	.1	—	.1	—	—
Don't know .....	.2	.8	.6	.6	.2	.2	.1	.1	.1	.1	.1	.1
Not reported	7.6	10.1	13.8	6.1	8.9	6.6	.3	.8	.4	.5	.8	.3
Not applicable ²⁰	90.5	86.9	84.9	91.2	89.8	91.3	.4	.7	.5	.5	.8	.4
MARKETS THAT WERE THE DESTINATION FOR 10 PERCENT OR MORE OF EXPORTS⁶												
Africa .....	.1	.1	.1	—	—	.1	—	—	—	—	—	.1
Asia .....	.2	.1	—	1.0	.1	.2	—	—	—	.1	—	.1
Australia/Oceania .....	.1	.1	—	.1	.1	.1	—	—	—	—	.1	—
Canada .....	.3	.3	.1	.2	.2	.4	.1	.1	—	.1	.1	.1
Caribbean/Central America .....	.1	.6	.2	.1	.1	.1	—	.1	.1	—	—	—
Europe .....	.5	.3	.1	.2	.2	.7	.1	.1	.1	.1	.1	.2
Japan .....	.2	.4	.1	.6	.1	.2	.1	.1	.1	.2	—	.1
Mexico .....	.3	.5	.1	.1	.2	.3	.1	.1	—	—	.1	.2
Middle East .....	.1	.1	—	.1	—	.1	—	.1	—	—	—	.1
South America .....	.1	.6	.1	.1	.1	.1	—	.1	—	.1	—	.1
Not reported	8.3	11.2	14.6	6.9	9.5	7.3	.3	.8	.4	.6	.7	.4
Not applicable ²⁰	90.5	86.9	84.9	91.2	89.8	91.3	.4	.7	.5	.5	.8	.4
AGENCIES THAT WERE HELPFUL IN STARTING OR INCREASING THE BUSINESS'S EXPORTS⁶												
International Trade Administration, U.S. Department of Commerce												
Yes .....	.1	.2	.1	.2	.1	—	—	.1	—	—	.1	—
No .....	.8	.9	.9	.8	.6	1.0	.1	.1	.2	.1	.2	.2
Not contacted	1.3	2.1	.9	1.9	1.0	1.4	.2	.3	.2	.2	.2	.2
Not reported	7.3	10.0	13.3	6.0	8.4	6.3	.2	.7	.4	.5	.6	.3
Not applicable ²⁰	90.5	86.8	84.8	91.1	89.8	91.3	.4	.7	.5	.5	.8	.4
Small Business Development Centers, Small Business Administration												
Yes .....	.1	.1	.1	.1	.1	—	—	—	—	—	.1	—
No .....	.8	.9	.7	.9	.7	.9	.1	.1	.1	.1	.2	.2
Not contacted	1.3	2.1	1.0	1.9	1.1	1.4	.2	.3	.2	.2	.2	.2
Not reported	7.3	10.0	13.4	5.9	8.3	6.4	.2	.7	.4	.5	.6	.3
Not applicable ²⁰	90.5	86.8	84.8	91.1	89.8	91.3	.4	.7	.5	.5	.8	.4
Minority Business Development Agency, U.S. Department of Commerce												
Yes	—	.1	.1	.1	—	—	—	—	—	—	—	—
No .....	.8	.9	.7	.9	.6	.9	.1	.1	.1	.1	.2	.2
Not contacted	1.3	2.2	1.0	2.0	1.1	1.4	.2	.2	.2	.2	.2	.2
Not reported	7.3	10.0	13.4	6.0	8.4	6.4	.2	.7	.4	.5	.6	.3
Not applicable ²⁰	90.5	86.8	84.8	91.1	89.8	91.3	.4	.7	.5	.5	.8	.4
Export-Import Bank												
Yes .....	.1	.1	—	.1	—	.1	—	—	—	—	—	.1
No .....	.9	.9	.7	.9	.7	.9	.1	.1	.1	.1	.2	.2
Not contacted	1.3	2.1	1.0	1.9	1.1	1.4	.2	.3	.2	.2	.2	.2
Not reported	7.3	10.1	13.5	6.0	8.4	6.3	.3	.8	.4	.5	.6	.3
Not applicable ²⁰	90.5	86.8	84.8	91.1	89.8	91.3	.4	.7	.5	.5	.8	.4
State export promotion agencies												
Yes .....	.1	.1	.1	.1	.1	.1	—	—	—	—	.1	.1
No .....	.8	.9	.7	.8	.6	.9	.1	.1	.1	.1	.2	.1
Not contacted	1.3	2.1	1.0	2.0	1.1	1.4	.2	.3	.2	.2	.2	.2
Not reported	7.3	10.1	13.3	6.0	8.4	6.3	.2	.8	.4	.5	.6	.3
Not applicable ²⁰	90.5	86.8	84.8	91.1	89.8	91.3	.4	.7	.5	.5	.8	.4
Banking or commercial lending institutions												
Yes .....	.2	.2	.1	.5	.1	.2	—	.1	.1	.1	—	.1
No .....	.8	.9	.8	.9	.6	.9	.1	.1	.1	.1	.2	.2
Not contacted	1.2	1.9	.9	1.7	1.1	1.2	.2	.3	.2	.2	.2	.2
Not reported	7.3	10.1	13.3	5.8	8.4	6.4	.2	.7	.4	.5	.6	.3
Not applicable ²⁰	90.5	86.8	84.8	91.1	89.8	91.3	.4	.7	.5	.5	.8	.4
Accounting/consulting firms												
Yes .....	.3	.2	.1	.3	.1	.3	.1	.1	—	.1	—	.1
No .....	.8	.9	.7	.9	.6	.9	.1	.1	.1	.1	.2	.2
Not contacted	1.1	1.9	.9	1.7	1.0	1.1	.2	.3	.2	.2	.2	.2
Not reported	7.3	10.1	13.5	6.0	8.5	6.3	.2	.7	.4	.5	.6	.3
Not applicable ²⁰	90.5	86.8	84.8	91.1	89.8	91.3	.4	.7	.5	.5	.8	.4

See footnotes at end of table.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992—Con.

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Item	All businesses ¹	Hispanic- owned businesses ¹	Black-owned businesses ¹	Other minority- owned businesses ^{1, 2}	Women- owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
	A	B	C	D	E	F	A	B	C	D	E	F
AGENCIES THAT WERE HELPFUL IN STARTING OR INCREASING THE BUSINESS'S EXPORTS⁶—Con.												
Other agencies												
Yes .....	.2	.1	—	.1	—	.3	.1	—	—	—	—	.1
No .....	.5	.6	.5	.6	.5	.5	.1	.1	.1	.1	.2	.1
Not contacted .....	.5	.9	.4	1.0	.5	.5	.1	.2	.1	.2	.1	.1
Not reported	8.2	11.5	14.2	7.3	9.2	7.4	.3	.7	.4	.4	.6	.3
Not applicable ²⁰	90.5	86.8	84.8	91.1	89.8	91.3	.4	.7	.5	.5	.8	.4
LENGTH OF TIME BEFORE DECEMBER 31, 1992 THAT THE BUSINESS HAD BEEN INVOLVED IN EXPORTING⁶												
Less than 1 year .....	.7	1.0	.5	.9	.5	.9	.1	.2	.1	.2	.2	.2
1 to 5 years .....	.5	.9	.3	.9	.3	.6	.1	.2	.1	.2	.1	.1
6 to 10 years .....	.2	.3	—	.4	.1	.2	—	.1	—	.1	—	—
More than 10 years .....	.3	.5	.2	.4	.2	.3	—	.1	—	.1	—	.1
Not reported	7.8	10.5	14.1	6.3	9.1	6.8	.3	.7	.4	.7	.7	.3
Not applicable ²⁰	90.5	86.8	84.8	91.1	89.8	91.3	.4	.7	.5	.5	.8	.4
PLANNING ON STARTING OR INCREASING EXPORTS IN THE NEAR FUTURE⁶												
Yes	2.0	3.4	2.6	4.7	1.5	2.1	.2	.4	.3	.3	.2	.4
No	85.9	78.7	75.0	83.6	84.8	87.4	.6	.9	.6	.7	.6	.8
Not reported	12.0	17.9	22.4	11.7	13.7	10.5	.5	.8	.7	.8	.6	.7
ISSUES IMPORTANT TO THE BUSINESS'S ABILITY TO EXPORT⁶												
Export financing												
Very important	1.7	2.5	2.6	3.6	1.4	1.7	.2	.3	.3	.4	.2	.3
Somewhat important	1.0	1.4	.6	1.2	.7	1.1	.2	.2	.1	.2	.2	.2
Not important	5.4	5.5	5.7	4.9	5.3	5.5	.4	.4	.4	.7	.4	.6
Not applicable	52.8	43.7	43.7	48.4	52.3	54.3	1.0	1.0	1.0	1.2	1.0	1.5
Don't know	10.8	12.7	10.1	14.4	9.8	11.1	.5	.7	.5	.8	.7	.9
Not reported	28.2	34.1	37.4	27.5	30.6	26.3	.7	1.1	.8	1.2	.5	1.2
Information on export opportunities												
Very important	2.1	3.4	2.7	3.8	2.1	1.9	.2	.3	.2	.4	.4	.2
Somewhat important	1.5	1.8	1.3	2.3	.8	1.8	.2	.3	.2	.2	.1	.3
Not important	5.2	5.3	5.6	4.3	5.0	5.3	.3	.4	.4	.5	.4	.4
Not applicable	52.2	43.4	42.9	47.4	51.9	53.6	.9	1.0	1.0	1.2	1.1	1.5
Don't know	10.5	11.7	9.3	13.9	9.6	10.7	.4	.8	.4	.8	.7	.7
Not reported	28.5	34.4	38.2	28.3	30.6	26.7	.6	1.1	.7	1.2	.4	1.1
Foreign trade restrictions												
Very important	1.9	3.1	2.0	3.4	2.0	1.7	.2	.3	.2	.4	.3	.3
Somewhat important	1.5	1.2	1.0	2.2	.9	1.8	.3	.1	.1	.3	.2	.4
Not important	5.1	5.3	6.0	4.5	4.9	5.1	.3	.5	.3	.6	.4	.4
Not applicable	52.3	43.3	42.8	47.2	52.1	53.5	.9	1.1	1.0	1.2	1.1	1.3
Don't know	10.8	12.4	9.5	14.0	9.7	11.2	.5	.6	.5	.8	.7	.8
Not reported	28.4	34.6	38.6	28.7	30.4	26.6	.7	1.2	.7	1.1	.4	1.2
U.S. trade restrictions												
Very important	1.7	2.6	2.2	3.2	1.8	1.6	.2	.3	.2	.5	.3	.3
Somewhat important	1.4	1.5	1.0	2.2	.8	1.7	.2	.2	.1	.2	.2	.3
Not important	5.1	5.4	5.8	4.9	5.1	5.1	.3	.4	.3	.6	.4	.4
Not applicable	52.3	43.0	42.8	46.9	51.8	53.7	.9	1.1	1.0	1.4	1.0	1.3
Don't know	11.0	12.7	9.7	14.1	9.8	11.5	.5	.7	.5	.9	.7	.9
Not reported	28.4	34.7	38.5	28.7	30.8	26.4	.6	1.2	.8	1.2	.4	1.1
Competition in the foreign market												
Very important	1.9	2.7	2.0	3.9	1.5	1.9	.2	.3	.2	.3	.2	.2
Somewhat important	1.5	1.9	1.2	2.3	1.4	1.6	.3	.3	.2	.2	.2	.4
Not important	5.3	5.5	5.9	4.7	5.1	5.3	.3	.5	.4	.5	.4	.4
Not applicable	52.2	43.0	42.7	46.6	51.9	53.6	.9	1.0	1.1	1.4	1.0	1.5
Don't know	10.7	12.1	9.6	13.9	9.7	11.1	.5	.7	.4	.8	.7	.8
Not reported	28.4	34.8	38.6	28.7	30.4	26.5	.7	1.2	.8	1.1	.4	1.3
Price of this business's exports												
Very important	1.8	2.8	2.2	4.3	1.6	1.7	.2	.3	.2	.4	.2	.3
Somewhat important	1.3	1.5	1.0	2.2	1.0	1.5	.2	.3	.2	.2	.2	.3
Not important	5.4	5.3	5.8	4.3	5.3	5.5	.3	.4	.4	.4	.5	.4
Not applicable	52.3	43.5	42.8	46.9	51.8	53.8	.9	1.2	1.0	1.2	1.1	1.4
Don't know	11.4	13.1	10.8	14.5	10.5	11.7	.5	.6	.5	.8	.7	.8
Not reported	27.7	33.8	37.5	27.8	29.8	25.8	.6	1.1	.7	1.3	.6	1.1
Dollar exchange rate												
Very important	2.1	3.1	2.3	3.9	2.3	1.8	.2	.4	.2	.3	.3	.3
Somewhat important	1.7	1.9	1.2	2.8	.9	2.1	.2	.2	.1	.2	.2	.4
Not important	5.3	5.1	5.8	4.3	5.2	5.3	.4	.4	.4	.4	.4	.5
Not applicable	51.8	42.9	42.3	46.5	51.6	53.1	.8	1.1	1.0	1.4	1.0	1.3
Don't know	11.0	12.7	10.4	14.2	9.9	11.4	.5	.6	.5	.8	.6	.8
Not reported	28.1	34.3	37.9	28.2	30.1	26.3	.6	1.1	.7	1.2	.6	1.1
Local environmental restrictions												
Very important	1.9	2.1	1.9	2.3	1.9	1.9	.2	.3	.2	.3	.2	.3
Somewhat important	2.0	1.9	1.8	2.9	1.2	2.4	.2	.3	.2	.4	.2	.4
Not important	5.5	5.6	5.8	5.1	5.2	5.7	.4	.4	.3	.7	.3	.5
Not applicable	51.3	42.9	42.2	46.7	51.4	52.4	.7	1.1	1.0	1.5	1.0	1.1
Don't know	11.4	13.4	10.7	14.7	10.5	11.7	.4	.7	.4	.9	.7	.7
Not reported	27.8	34.1	37.6	28.2	29.8	26.0	.6	1.2	.8	1.2	.6	1.1
Other issues												
Very important .....	.6	.3	.6	.6	.9	.5	.1	.1	.1	.2	.3	.2
Somewhat important .....	.1	.2	.2	.2	.2	.1	—	.1	.1	.1	.1	—
Not important	2.6	2.9	3.9	2.3	2.5	2.6	.3	.3	.3	.5	.3	.4
Not applicable	25.2	20.3	18.5	22.3	23.1	27.0	.6	.6	.5	.7	.6	1.0
Don't know	6.2	7.3	4.9	8.2	4.5	7.0	.4	.7	.4	.5	.4	.6
Not reported	65.2	69.1	71.9	66.3	68.8	62.7	.7	.8	.7	1.1	.7	1.3

See footnotes at end of table.

Table 1. Summary Characteristics of Business Owners and Their Businesses: 1992—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Item	All businesses ¹	Hispanic-owned businesses ¹	Black-owned businesses ¹	Other minority-owned businesses ^{1, 2}	Women-owned businesses ¹	Nonminority male-owned businesses ¹	Standard error of estimate ³ for column—					
							A	B	C	D	E	F
EXPORTS TO CANADA WILL INCREASE SUBSTANTIALLY AS A RESULT OF THE NORTH AMERICAN FREE TRADE AGREEMENT⁶												
Yes .....	.6	1.1	1.0	1.5	.6	.6	.1	.2	.1	.2	.2	.1
No	76.4	71.5	67.4	74.6	72.7	79.2	.5	.9	.9	1.1	1.0	1.0
Not reported	22.9	27.3	31.7	23.9	26.7	20.3	.5	.9	.8	1.0	1.1	1.0
EXPORTS TO MEXICO WILL INCREASE SUBSTANTIALLY AS A RESULT OF THE NORTH AMERICAN FREE TRADE AGREEMENT⁶												
Yes .....	.9	2.4	1.1	1.6	.7	.8	.1	.3	.2	.3	.2	.2
No	75.6	70.5	65.9	74.2	72.5	78.1	.6	.8	.9	1.0	1.0	1.1
Not reported	23.5	27.1	33.0	24.2	26.9	21.1	.6	.9	.9	1.0	1.1	1.2
PRODUCTION FACILITIES WILL RELOCATE TO CANADA AS A RESULT OF THE NORTH AMERICAN FREE TRADE AGREEMENT⁶												
Yes .....	.2	.3	.4	.9	.2	.1	—	.1	.1	.2	.1	—
No	76.3	71.3	67.3	74.7	72.5	79.1	.5	1.0	.8	1.3	1.0	1.1
Not reported	23.5	28.4	32.3	24.4	27.3	20.8	.4	1.0	.7	1.3	1.0	1.0
PRODUCTION FACILITIES WILL RELOCATE TO MEXICO AS A RESULT OF THE NORTH AMERICAN FREE TRADE AGREEMENT⁶												
Yes .....	.3	.9	.5	1.3	.4	.2	.1	.3	.1	.3	.1	.1
No	75.7	71.5	65.9	74.1	72.1	78.4	.6	1.1	.9	1.2	1.0	1.2
Not reported	24.0	27.6	33.6	24.7	27.5	21.4	.6	1.1	.9	1.1	1.0	1.2

¹Includes individual proprietorships, partnerships, and subchapter S corporations.
²Includes Asians, Pacific Islanders, American Indians, and Alaska Natives.
³For explanation of relative standard errors, see Reliability of Estimates in the introductory text.
⁴Data represent percentage of owners reporting in the designated categories.
⁵Includes respondents who have owned the same businesses since 1992.
⁶Data represent percentage of firms reporting in the designated categories.
⁷Includes businesses still in operation as of the date the respondents completed the report forms.
⁸Includes owners who were not veterans or served less than 6 months active duty.
⁹Includes owners who were not veterans.
¹⁰Includes owners who did not receive any education past high school.
¹¹Includes owners who never had any close relatives who owned a business.
¹²Includes owners who had no previous work experience prior to starting/acquiring their businesses.
¹³Includes owners who did not require capital to start/acquire their businesses.
¹⁴Includes owners who did not require capital to start/acquire their businesses or who did not borrow capital.
¹⁵Includes firms that did not require capital to start/acquire their businesses.
¹⁶Includes firms that did not require capital to start/acquire their businesses or that did not borrow capital.
¹⁷Includes businesses with no paid employees in 1992.
¹⁸Includes businesses with no paid employees in 1992 or that offered a health plan.
¹⁹Includes businesses that were not home-based when first established, or during 1992 or 1994.
²⁰Includes businesses with no exports during 1992.

Table 2a. Number of Firms, Owners, and Receipts by Industry Division: 1992

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Owners (number)	Sales and receipts (\$1,000,000)	Relative standard error of estimate (percent) ^{1 2} for column—		
		A	B	C	A	B	C
1	All businesses³	17 253 143	19 287 647	3 324 200	(X)	—	(X)
2	Agricultural services, forestry, fishing, and mining	583 253	648 074	62 326	(X)	—	(X)
3	Construction	1 829 620	1 973 461	307 123	(X)	—	(X)
4	Manufacturing	517 714	639 469	451 719	(X)	—	(X)
5	Transportation, communications, and utilities	698 903	752 946	130 033	(X)	—	(X)
6	Wholesale trade	538 339	648 722	641 051	(X)	—	(X)
7	Retail trade	2 478 045	2 717 455	722 713	(X)	—	(X)
8	Finance, insurance, and real estate	1 941 029	2 797 739	322 251	(X)	—	(X)
9	Services	7 784 016	8 216 918	661 284	(X)	—	(X)
10	Industries not classified	882 224	892 865	25 699	(X)	—	(X)
11	Hispanic-owned businesses³	771 708	811 287	72 824	—	—	1.0
12	Agricultural services, forestry, fishing, and mining	32 927	33 367	1 769	1.0	1.0	4.0
13	Construction	97 476	100 552	8 212	1.0	1.0	2.0
14	Manufacturing	18 461	20 732	6 158	1.0	2.0	8.0
15	Transportation, communications, and utilities	47 797	48 741	3 703	1.0	1.0	2.0
16	Wholesale trade	17 727	20 895	12 489	2.0	2.0	3.0
17	Retail trade	107 846	114 735	17 731	1.0	1.0	3.0
18	Finance, insurance, and real estate	49 231	59 757	4 832	1.0	2.0	6.0
19	Services	347 297	359 331	16 787	—	—	2.0
20	Industries not classified	52 945	53 178	1 144	1.0	—	5.0
21	Black-owned businesses³	620 912	638 203	32 197	—	—	2.0
22	Agricultural services, forestry, fishing, and mining	10 309	10 592	331	1.0	2.0	5.0
23	Construction	43 381	44 577	2 651	—	1.0	4.0
24	Manufacturing	10 469	10 931	1 319	1.0	2.0	8.0
25	Transportation, communications, and utilities	49 095	50 405	2 498	—	1.0	4.0
26	Wholesale trade	7 550	8 196	2 944	2.0	3.0	3.0
27	Retail trade	86 840	88 595	6 968	—	—	5.0
28	Finance, insurance, and real estate	40 924	45 208	3 777	1.0	2.0	3.0
29	Services	332 981	340 073	11 057	—	—	1.0
30	Industries not classified	39 363	39 627	652	—	—	1.0
31	Other minority-owned businesses^{3 4}	606 426	697 710	99 709	—	—	1.0
32	Agricultural services, forestry, fishing, and mining	15 218	16 402	1 316	1.0	1.0	3.0
33	Construction	28 295	31 695	5 165	1.0	1.0	4.0
34	Manufacturing	18 976	22 433	8 359	1.0	2.0	3.0
35	Transportation, communications, and utilities	24 362	26 206	2 251	1.0	1.0	3.0
36	Wholesale trade	20 043	25 029	18 199	1.0	2.0	3.0
37	Retail trade	132 483	154 668	28 768	1.0	1.0	1.0
38	Finance, insurance, and real estate	64 762	95 115	8 988	1.0	2.0	4.0
39	Services	273 774	297 069	25 595	—	—	2.0
40	Industries not classified	28 512	29 092	1 069	1.0	1.0	6.0
41	Women-owned businesses³	5 888 883	6 447 988	642 484	—	—	2.0
42	Agricultural services, forestry, fishing, and mining	119 731	132 547	11 893	—	1.0	1.0
43	Construction	183 695	219 341	45 978	—	1.0	1.0
44	Manufacturing	152 346	185 132	90 635	—	1.0	9.0
45	Transportation, communications, and utilities	141 623	159 570	25 822	—	1.0	3.0
46	Wholesale trade	154 542	187 643	124 847	—	1.0	4.0
47	Retail trade	1 093 342	1 198 222	155 853	—	—	1.0
48	Finance, insurance, and real estate	602 802	785 756	51 748	—	—	2.0
49	Services	3 158 444	3 292 383	130 745	—	—	1.0
50	Industries not classified	282 358	287 394	4 963	—	—	3.0
51	Nonminority male-owned businesses³	10 114 456	11 498 830	2 526 942	—	—	1.0
52	Agricultural services, forestry, fishing, and mining	412 917	463 349	47 803	—	—	—
53	Construction	1 496 056	1 599 234	248 285	—	—	1.0
54	Manufacturing	333 485	418 386	355 130	—	—	1.0
55	Transportation, communications, and utilities	458 400	492 210	96 774	—	—	1.0
56	Wholesale trade	352 721	425 131	488 539	—	—	2.0
57	Retail trade	1 197 943	1 314 996	533 323	—	—	1.0
58	Finance, insurance, and real estate	1 240 594	1 883 576	254 274	—	—	1.0
59	Services	4 102 294	4 376 208	484 760	—	—	1.0
60	Industries not classified	520 046	525 739	18 054	—	—	1.0

¹For explanation of relative standard errors, see Reliability of Estimates in the introductory text.

²Relative standard errors are not applicable for columns A and C, lines 1 through 10 since these data are the result of censuses, not surveys.

³Includes individual proprietorships, partnerships, and subchapter S corporations.

⁴Includes Asians, Pacific Islanders, American Indians, and Alaska Natives.

Table 2b. Number of Firms, Owners, and Receipts by Receipts Size of Firm: 1992

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and receipts size	Firms (number)	Owners (number)	Sales and receipts (\$1,000,000)	Relative standard error of estimate (percent) ^{1 2} for column—		
		A	B	C	A	B	C
1	All businesses³	17 253 143	19 287 647	3 324 200	(X)	—	(X)
2	Less than \$5,000	5 226 553	5 362 636	10 810	(X)	—	(X)
3	\$5,000 to \$9,999	2 443 946	2 540 075	16 441	(X)	—	(X)
4	\$10,000 to \$24,999	3 076 410	3 248 339	48 241	(X)	—	(X)
5	\$25,000 to \$49,999	1 945 806	2 120 121	68 441	(X)	—	(X)
6	\$50,000 to \$99,999	1 615 940	1 832 117	114 179	(X)	—	(X)
7	\$100,000 to \$199,999	1 197 996	1 455 899	168 374	(X)	—	(X)
8	\$200,000 to \$249,999	301 794	389 760	67 166	(X)	1.0	(X)
9	\$250,000 to \$499,999	682 583	945 709	237 533	(X)	—	(X)
10	\$500,000 to \$999,999	372 078	593 483	257 549	(X)	1.0	(X)
11	\$1,000,000 or more	390 037	799 506	2 335 467	(X)	—	(X)
12	Hispanic-owned businesses³	771 708	811 287	72 824	—	—	1.0
13	Less than \$5,000	219 226	220 613	476	1.0	—	1.0
14	\$5,000 to \$9,999	140 362	141 204	959	1.0	—	1.0
15	\$10,000 to \$24,999	165 667	169 116	2 557	1.0	—	1.0
16	\$25,000 to \$49,999	87 288	90 903	3 050	1.0	1.0	1.0
17	\$50,000 to \$99,999	64 742	70 002	4 528	1.0	1.0	1.0
18	\$100,000 to \$199,999	41 578	47 338	5 864	1.0	2.0	1.0
19	\$200,000 to \$249,999	10 030	12 000	2 232	3.0	4.0	3.0
20	\$250,000 to \$499,999	22 301	28 348	7 744	2.0	3.0	2.0
21	\$500,000 to \$999,999	11 319	15 715	7 801	3.0	4.0	3.0
22	\$1,000,000 or more	9 194	16 049	37 613	2.0	3.0	2.0
23	Black-owned businesses³	620 912	638 203	32 197	—	—	2.0
24	Less than \$5,000	236 722	238 347	488	—	—	—
25	\$5,000 to \$9,999	111 512	112 757	751	—	—	—
26	\$10,000 to \$24,999	129 901	132 219	2 007	—	—	—
27	\$25,000 to \$49,999	62 209	63 361	2 151	—	1.0	—
28	\$50,000 to \$99,999	39 218	41 898	2 725	1.0	1.0	1.0
29	\$100,000 to \$199,999	20 936	23 294	2 904	1.0	2.0	1.0
30	\$200,000 to \$249,999	4 533	5 556	1 010	3.0	6.0	3.0
31	\$250,000 to \$499,999	9 029	10 664	3 126	3.0	4.0	3.0
32	\$500,000 to \$999,999	3 823	5 062	2 657	4.0	7.0	4.0
33	\$1,000,000 or more	3 028	5 045	14 377	4.0	6.0	4.0
34	Other minority-owned businesses^{3 4}	606 426	697 710	99 709	—	—	1.0
35	Less than \$5,000	132 493	136 982	290	1.0	—	1.0
36	\$5,000 to \$9,999	80 435	84 020	544	1.0	1.0	1.0
37	\$10,000 to \$24,999	108 195	114 826	1 706	1.0	1.0	1.0
38	\$25,000 to \$49,999	77 345	85 736	2 746	1.0	1.0	1.0
39	\$50,000 to \$99,999	70 360	80 400	5 013	1.0	1.0	1.0
40	\$100,000 to \$199,999	58 620	72 906	8 295	1.0	1.0	1.0
41	\$200,000 to \$249,999	15 740	21 484	3 509	2.0	3.0	2.0
42	\$250,000 to \$499,999	34 266	49 419	11 958	1.0	2.0	2.0
43	\$500,000 to \$999,999	16 467	25 979	11 248	2.0	3.0	2.0
44	\$1,000,000 or more	12 505	25 958	54 401	2.0	3.0	2.0
45	Women-owned businesses³	5 888 883	6 447 988	642 484	—	—	2.0
46	Less than \$5,000	2 310 303	2 345 179	4 689	—	—	—
47	\$5,000 to \$9,999	967 380	999 235	6 475	—	—	—
48	\$10,000 to \$24,999	1 051 358	1 106 350	16 210	—	—	—
49	\$25,000 to \$49,999	538 885	597 450	18 759	—	—	—
50	\$50,000 to \$99,999	381 517	452 828	26 773	—	1.0	—
51	\$100,000 to \$199,999	267 089	352 240	37 500	—	1.0	—
52	\$200,000 to \$249,999	66 464	93 294	14 775	1.0	1.0	1.0
53	\$250,000 to \$499,999	146 313	221 942	50 866	1.0	1.0	1.0
54	\$500,000 to \$999,999	80 539	129 949	55 796	1.0	1.0	1.0
55	\$1,000,000 or more	79 037	149 522	410 643	1.0	1.0	2.0
56	Nonminority male-owned businesses³	10 114 456	11 498 830	2 526 942	—	—	1.0
57	Less than \$5,000	2 608 047	2 703 054	5 454	—	—	—
58	\$5,000 to \$9,999	1 285 456	1 345 455	8 668	—	—	—
59	\$10,000 to \$24,999	1 763 830	1 874 914	27 940	—	—	—
60	\$25,000 to \$49,999	1 248 482	1 357 444	44 103	—	—	—
61	\$50,000 to \$99,999	1 108 065	1 242 814	78 500	—	—	—
62	\$100,000 to \$199,999	840 723	1 001 459	118 247	—	—	—
63	\$200,000 to \$249,999	212 693	268 692	47 334	—	1.0	—
64	\$250,000 to \$499,999	488 462	660 265	169 859	—	1.0	—
65	\$500,000 to \$999,999	266 408	429 068	184 670	—	1.0	1.0
66	\$1,000,000 or more	292 290	615 667	1 842 167	—	—	1.0

¹For explanation of relative standard errors, see Reliability of Estimates in the introductory text.

²Relative standard errors are not applicable for columns A and C, lines 1 through 11 since these data are the result of censuses, not surveys.

³Includes individual proprietorships, partnerships, and subchapter S corporations.

⁴Includes Asians, Pacific Islanders, American Indians, and Alaska Natives.

Table 2c. Number of Firms, Owners, and Receipts by Employment Size of Firm: 1992

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Owners (number)	Sales and receipts (\$1,000,000)	Relative standard error of estimate (percent) ^{1 2} for column—		
		A	B	C	A	B	C
1	All businesses³	17 253 143	19 287 647	3 324 200	(X)	—	(X)
2	With no paid employees.....	14 118 184	15 088 030	417 067	(X)	—	(X)
3	With paid employees	3 134 959	4 199 618	2 907 132	(X)	—	(X)
4	No employees ⁴	435 838	495 556	61 540	(X)	1.0	(X)
5	1 to 4 employees	1 716 076	2 057 934	387 498	(X)	—	(X)
6	5 to 9 employees	503 808	717 863	313 432	(X)	—	(X)
7	10 to 19 employees	256 110	436 516	331 235	(X)	1.0	(X)
8	20 to 49 employees	144 734	292 445	470 981	(X)	1.0	(X)
9	50 to 99 employees	45 331	108 176	356 732	(X)	1.0	(X)
10	100 employees or more	33 062	91 128	985 714	(X)	1.0	(X)
11	Hispanic-owned businesses³	771 708	811 287	72 824	—	—	1.0
12	With no paid employees.....	656 343	671 125	15 637	—	—	1.0
13	With paid employees	115 364	140 162	57 187	1.0	1.0	2.0
14	No employees ⁴	19 569	21 800	2 198	2.0	3.0	4.0
15	1 to 4 employees	64 631	74 290	11 970	1.0	1.0	2.0
16	5 to 9 employees	16 937	21 767	8 795	2.0	2.0	4.0
17	10 to 19 employees	8 553	12 627	8 678	3.0	4.0	4.0
18	20 to 49 employees	4 050	6 632	8 905	4.0	5.0	2.0
19	50 to 99 employees	948	1 727	5 945	5.0	5.0	5.0
20	100 employees or more	676	1 319	10 696	8.0	7.0	6.0
21	Black-owned businesses³	620 912	638 203	32 197	—	—	2.0
22	With no paid employees.....	556 434	564 841	9 608	—	—	1.0
23	With paid employees	64 478	73 362	22 590	1.0	1.0	3.0
24	No employees ⁴	13 725	14 672	2 881	2.0	3.0	5.0
25	1 to 4 employees	37 587	41 068	5 048	1.0	1.0	3.0
26	5 to 9 employees	7 853	9 689	3 290	3.0	4.0	2.0
27	10 to 19 employees	2 839	3 534	2 421	4.0	5.0	5.0
28	20 to 49 employees	1 700	2 996	3 076	6.0	1.0	6.0
29	50 to 99 employees	432	640	2 102	8.0	6.0	3.0
30	100 employees or more	342	764	5 772	—	7.0	6.0
31	Other minority-owned businesses^{3 5}	606 426	697 710	99 709	—	—	1.0
32	With no paid employees.....	470 075	507 127	18 626	—	—	1.0
33	With paid employees	136 351	190 584	81 084	1.0	1.0	1.0
34	No employees ⁴	19 989	25 494	2 954	2.0	3.0	3.0
35	1 to 4 employees	76 636	97 191	19 052	1.0	1.0	2.0
36	5 to 9 employees	22 862	34 744	12 798	2.0	2.0	2.0
37	10 to 19 employees	10 051	18 087	10 104	2.0	3.0	2.0
38	20 to 49 employees	5 034	10 628	11 065	4.0	4.0	3.0
39	50 to 99 employees	1 075	2 867	7 253	6.0	7.0	6.0
40	100 employees or more	705	1 572	17 858	6.0	8.0	3.0
41	Women-owned businesses³	5 888 883	6 447 988	642 484	—	—	2.0
42	With no paid employees.....	5 071 110	5 306 015	92 059	—	—	—
43	With paid employees	817 773	1 141 973	550 425	—	—	2.0
44	No employees ⁴	127 905	152 308	14 719	1.0	1.0	2.0
45	1 to 4 employees	435 550	572 029	84 262	—	—	1.0
46	5 to 9 employees	134 476	205 190	67 583	1.0	1.0	1.0
47	10 to 19 employees	67 487	112 149	69 767	1.0	1.0	2.0
48	20 to 49 employees	35 515	63 948	92 381	1.0	2.0	3.0
49	50 to 99 employees	10 178	21 274	64 223	2.0	3.0	3.0
50	100 employees or more	6 663	15 074	157 490	2.0	2.0	6.0
51	Nonminority male-owned businesses³	10 114 456	11 498 830	2 526 942	—	—	1.0
52	With no paid employees.....	8 019 462	8 717 650	293 057	—	—	—
53	With paid employees	2 094 993	2 781 180	2 233 885	—	—	1.0
54	No employees ⁴	271 380	301 609	41 974	—	1.0	1.0
55	1 to 4 employees	1 155 800	1 340 033	276 729	—	—	1.0
56	5 to 9 employees	334 483	467 655	222 110	—	1.0	1.0
57	10 to 19 employees	173 140	301 489	253 914	1.0	1.0	4.0
58	20 to 49 employees	101 938	214 021	365 312	1.0	1.0	1.0
59	50 to 99 employees	33 406	83 052	280 496	1.0	1.0	1.0
60	100 employees or more	24 846	73 318	793 350	1.0	1.0	1.0

¹For explanation of relative standard errors, see Reliability of Estimates in the introductory text.

²Relative standard errors are not applicable for columns A and C, lines 1 through 10 since these data are the result of censuses, not surveys.

³Includes individual proprietorships, partnerships, and subchapter S corporations.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

⁵Includes Asians, Pacific Islanders, American Indians, and Alaska Natives.

Table 2d. Number of Firms, Owners, and Receipts by Legal Form of Organization of Firm: 1992

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Owners (number)	Sales and receipts (\$1,000,000)	Relative standard error of estimate (percent) ^{1 2} for column—		
		A	B	C	A	B	C
1	All businesses³	17 253 143	19 287 647	3 324 200	(X)	—	(X)
2	Individual proprietorships	14 599 295	14 599 295	721 565	(X)	—	(X)
3	Partnerships	1 089 578	2 130 947	664 927	(X)	—	(X)
4	Subchapter S corporations	1 564 270	2 557 406	1 937 707	(X)	—	(X)
5	Hispanic-owned businesses³	771 708	811 287	72 824	—	—	1.0
6	Individual proprietorships	689 015	689 015	25 666	—	—	1.0
7	Partnerships	32 650	49 594	11 934	2.0	3.0	5.0
8	Subchapter S corporations	50 042	72 678	35 224	1.0	2.0	2.0
9	Black-owned businesses³	620 912	638 203	32 197	—	—	2.0
10	Individual proprietorships	584 256	584 256	15 947	—	—	—
11	Partnerships	14 727	22 143	3 983	3.0	4.0	4.0
12	Subchapter S corporations	21 928	31 804	12 267	2.0	3.0	5.0
13	Other minority-owned businesses^{3 4}	606 426	697 710	99 709	—	—	1.0
14	Individual proprietorships	502 022	502 022	35 389	—	—	1.0
15	Partnerships	49 489	92 179	23 702	1.0	2.0	3.0
16	Subchapter S corporations	54 915	103 510	40 619	1.0	2.0	2.0
17	Women-owned businesses³	5 888 883	6 447 988	642 484	—	—	2.0
18	Individual proprietorships	5 078 077	5 078 077	121 883	—	—	—
19	Partnerships	243 651	454 236	88 296	1.0	1.0	2.0
20	Subchapter S corporations	567 155	915 675	432 305	—	—	2.0
21	Nonminority male-owned businesses³	10 114 456	11 498 830	2 526 942	—	—	1.0
22	Individual proprietorships	8 414 238	8 414 238	539 391	—	—	—
23	Partnerships	777 379	1 563 501	533 705	—	—	1.0
24	Subchapter S corporations	922 838	1 521 091	1 453 845	—	—	1.0

¹For explanation of relative standard errors, see Reliability of Estimates in the introductory text.

²Relative standard errors are not applicable for columns A and C, lines 1 through 4 since these data are the result of censuses, not surveys.

³Includes individual proprietorships, partnerships, and subchapter S corporations.

⁴Includes Asians, Pacific Islanders, American Indians, and Alaska Natives.

Table 3a. Ownership Status of Business by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Respondent still owned the business in 1996 ¹			If respondent no longer owned the business, the year that the ownership in the business ended ¹					
		Yes	No	Not reported	1992	1993	1994	1995	Not reported	Not applicable ²
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	68.9	25.5	5.7	6.1	5.3	5.4	4.5	9.9	68.9
2 Agricultural services, forestry, fishing, and mining	583 253	71.1	22.2	6.7	6.4	3.3	3.5	5.4	10.3	71.1
3 Construction	1 829 620	67.1	27.4	5.5	7.2	7.1	3.8	5.9	8.9	67.1
4 Manufacturing	517 714	77.5	17.9	4.6	3.7	4.1	3.5	3.7	7.5	77.5
5 Transportation, communications, and utilities	698 903	63.5	31.1	5.5	8.0	6.3	5.1	6.7	10.5	63.5
6 Wholesale trade	538 339	70.9	23.8	5.2	4.8	5.9	4.9	3.4	10.2	70.9
7 Retail trade	2 478 045	67.9	26.4	5.7	6.8	4.5	4.7	5.2	10.8	67.9
8 Finance, insurance, and real estate	1 941 029	75.5	17.1	7.5	2.5	3.0	5.6	4.4	9.1	75.5
9 Services	7 784 016	67.8	27.4	4.8	6.6	5.8	6.3	3.8	9.7	67.8
10 Industries not classified	882 224	56.7	34.6	8.7	10.1	7.5	6.2	4.6	14.9	56.7
11 Hispanic-owned businesses	771 708	67.3	26.9	5.7	7.2	5.7	4.9	4.9	10.1	67.3
12 Agricultural services, forestry, fishing, and mining	32 927	74.2	18.7	7.1	6.6	3.0	4.9	2.5	8.8	74.2
13 Construction	97 476	68.9	26.1	5.0	6.5	6.8	4.0	3.7	10.0	68.9
14 Manufacturing	18 461	68.1	26.3	5.6	5.7	5.0	5.4	4.7	11.1	68.1
15 Transportation, communications, and utilities	47 797	67.5	26.1	6.4	8.6	4.5	4.7	4.1	10.5	67.5
16 Wholesale trade	17 727	70.3	24.2	5.5	4.1	4.0	6.5	5.4	9.7	70.3
17 Retail trade	107 846	64.5	29.5	6.0	6.4	8.2	5.4	6.0	9.5	64.5
18 Finance, insurance, and real estate	49 231	74.4	18.0	7.5	2.9	4.2	5.2	4.2	9.2	74.4
19 Services	347 297	67.2	27.8	5.1	8.2	4.8	4.5	5.5	9.8	67.2
20 Industries not classified	52 945	55.8	37.0	7.1	10.5	9.4	6.1	3.3	14.9	55.8
21 Black-owned businesses	620 912	60.1	32.1	7.7	9.1	7.2	6.3	5.3	12.0	60.1
22 Agricultural services, forestry, fishing, and mining	10 309	63.6	29.7	6.7	10.2	6.1	3.9	6.3	9.9	63.6
23 Construction	43 381	64.0	29.9	6.1	8.8	4.4	6.2	5.5	11.2	64.0
24 Manufacturing	10 469	60.3	32.4	7.4	8.3	8.3	5.1	5.0	13.1	60.3
25 Transportation, communications, and utilities	49 095	60.1	32.1	7.9	8.3	6.6	7.4	4.9	12.7	60.1
26 Wholesale trade	7 550	63.2	31.1	5.7	5.8	7.6	6.5	5.4	11.3	63.2
27 Retail trade	86 840	60.1	35.0	4.8	7.2	9.0	7.9	7.4	8.4	60.1
28 Finance, insurance, and real estate	40 924	71.1	22.7	6.2	4.9	4.9	4.6	4.2	10.3	71.1
29 Services	332 981	59.3	32.4	8.3	9.7	7.4	6.1	5.1	12.4	59.3
30 Industries not classified	39 363	51.0	36.3	12.8	13.6	7.5	6.0	3.8	18.1	51.0
31 Other minority-owned businesses	606 426	71.2	23.2	5.6	4.4	5.6	5.1	4.7	9.0	71.2
32 Agricultural services, forestry, fishing, and mining	15 218	71.5	20.7	7.9	3.4	2.3	3.6	7.3	12.0	71.5
33 Construction	28 295	73.0	23.3	3.7	4.7	5.4	5.4	4.4	7.1	73.0
34 Manufacturing	18 976	69.1	25.8	5.1	6.5	6.8	6.1	3.7	7.9	69.1
35 Transportation, communications, and utilities	24 362	61.9	31.6	6.5	5.5	11.6	1.0	4.9	15.1	61.9
36 Wholesale trade	20 043	74.6	20.6	4.7	3.6	3.5	4.3	6.6	7.3	74.6
37 Retail trade	132 483	72.3	22.6	5.1	3.7	5.5	4.0	6.0	8.5	72.3
38 Finance, insurance, and real estate	64 762	78.2	12.2	9.6	1.7	2.1	3.9	3.0	11.1	78.2
39 Services	273 774	69.4	26.1	4.5	5.2	6.4	6.3	4.3	8.3	69.4
40 Industries not classified	28 512	57.7	38.3	4.0	10.6	9.0	9.3	6.0	7.5	57.7
41 Women-owned businesses	5 888 883	66.0	27.7	6.3	6.9	6.2	5.3	4.7	11.0	66.0
42 Agricultural services, forestry, fishing, and mining	119 731	67.2	24.6	8.2	7.4	4.0	3.5	4.4	13.6	67.2
43 Construction	183 695	72.0	19.8	8.2	6.6	3.4	2.6	3.0	12.4	72.0
44 Manufacturing	152 346	71.8	22.1	6.1	3.6	7.3	4.0	4.0	9.3	71.8
45 Transportation, communications, and utilities	141 623	65.0	30.2	4.9	8.0	4.7	4.4	6.0	11.8	65.0
46 Wholesale trade	154 542	68.2	25.8	6.0	6.3	6.1	5.2	4.3	9.9	68.2
47 Retail trade	1 093 342	64.1	29.9	6.0	7.5	5.7	6.6	4.8	11.4	64.1
48 Finance, insurance, and real estate	602 802	69.0	20.8	10.2	3.4	4.0	4.0	7.4	12.1	69.0
49 Services	3 158 444	66.3	28.7	5.0	7.2	7.1	5.3	3.9	10.3	66.3
50 Industries not classified	282 358	51.0	40.4	8.5	13.5	7.8	6.6	6.9	14.2	51.0
51 Nonminority male-owned businesses	10 114 456	70.5	24.2	5.3	5.6	4.7	5.5	4.4	9.3	70.5
52 Agricultural services, forestry, fishing, and mining	412 917	72.2	21.6	6.2	6.1	3.1	3.4	5.8	9.4	72.2
53 Construction	1 496 056	66.3	28.6	5.2	7.4	7.7	3.8	6.5	8.4	66.3
54 Manufacturing	333 485	80.9	15.3	3.9	3.5	2.4	3.1	3.5	6.6	80.9
55 Transportation, communications, and utilities	458 400	63.0	31.7	5.3	8.0	6.6	5.4	7.3	9.7	63.0
56 Wholesale trade	352 721	72.1	23.0	4.9	4.2	6.0	4.6	2.7	10.4	72.1
57 Retail trade	1 197 943	71.1	23.6	5.3	6.6	3.2	3.1	5.4	10.5	71.1
58 Finance, insurance, and real estate	1 240 594	78.1	15.6	6.3	2.1	2.5	6.2	3.2	7.8	78.1
59 Services	4 102 294	68.9	26.5	4.7	6.1	4.9	7.2	3.7	9.3	68.9
60 Industries not classified	520 046	59.8	31.2	9.0	8.2	7.2	6.0	3.3	15.5	59.8

¹Data represent percentage of owners reporting in the designated categories.

²Includes respondents who still owned the business in 1992.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Table 3b. Ownership Status of Business by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Respondent still owned the business in 1996 ¹			If respondent no longer owned the business, the year that the ownership in the business ended ¹						
		Yes	No	Not reported	1992	1993	1994	1995	Not reported	Not applicable ²	
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	68.9	25.5	5.7	6.1	5.3	5.4	4.5	9.9	68.9	
2 Less than \$5,000	5 226 553	53.4	40.4	6.2	12.7	7.9	8.1	4.3	13.5	53.4	
3 \$5,000 to \$9,999	2 443 946	58.7	33.8	7.6	7.7	10.0	7.0	5.6	11.1	58.7	
4 \$10,000 to \$24,999	3 076 410	70.6	25.2	4.2	6.0	6.0	4.2	5.9	7.3	70.6	
5 \$25,000 to \$49,999	1 945 806	74.8	20.9	4.3	4.2	4.7	5.1	4.5	6.7	74.8	
6 \$50,000 to \$99,999	1 615 940	79.2	16.3	4.5	1.9	2.1	4.7	3.7	8.4	79.2	
7 \$100,000 to \$199,999	1 197 996	82.1	13.1	4.7	1.5	1.7	3.1	4.0	7.6	82.1	
8 \$200,000 to \$249,999	301 794	85.3	11.1	3.6	.2	.7	2.4	3.7	7.7	85.3	
9 \$250,000 to \$499,999	682 583	82.2	10.1	7.7	.4	.8	3.2	2.7	10.6	82.2	
10 \$500,000 to \$999,999	372 078	82.5	9.8	7.7	.6	.5	2.7	3.4	10.3	82.5	
11 \$1,000,000 or more	390 037	82.7	9.3	8.0	.4	.6	2.2	3.5	10.7	82.7	
12 Hispanic-owned businesses	771 708	67.3	26.9	5.7	7.2	5.7	4.9	4.9	10.1	67.3	
13 Less than \$5,000	219 226	46.0	48.2	5.7	17.0	10.6	5.9	5.9	14.5	46.0	
14 \$5,000 to \$9,999	140 362	57.6	34.6	7.7	10.5	9.4	4.5	5.2	12.7	57.6	
15 \$10,000 to \$24,999	165 667	68.2	27.1	4.7	7.5	5.6	6.2	4.7	7.7	68.2	
16 \$25,000 to \$49,999	87 288	79.3	15.2	5.5	1.2	3.9	3.9	5.1	6.6	79.3	
17 \$50,000 to \$99,999	64 742	78.5	17.6	3.9	1.6	2.5	4.7	5.8	7.0	78.5	
18 \$100,000 to \$199,999	41 578	84.0	11.6	4.4	.9	1.4	3.1	3.5	7.1	84.0	
19 \$200,000 to \$249,999	10 030	80.3	12.9	6.7	1.7	.4	2.9	3.2	11.5	80.3	
20 \$250,000 to \$499,999	22 301	79.7	13.2	7.1	.3	.6	5.3	3.3	10.8	79.7	
21 \$500,000 to \$999,999	11 319	80.2	10.0	9.9	1.3	1.0	1.2	3.4	13.0	80.2	
22 \$1,000,000 or more	9 194	85.0	7.9	7.0	.2	.2	2.6	2.3	9.7	85.0	
23 Black-owned businesses	620 912	60.1	32.1	7.7	9.1	7.2	6.3	5.3	12.0	60.1	
24 Less than \$5,000	236 722	46.0	43.8	10.2	15.2	9.9	7.7	5.4	15.8	46.0	
25 \$5,000 to \$9,999	111 512	56.9	35.1	8.0	8.3	8.4	6.7	7.7	12.0	56.9	
26 \$10,000 to \$24,999	129 901	66.1	27.5	6.4	6.5	6.2	6.2	5.1	9.9	66.1	
27 \$25,000 to \$49,999	62 209	71.9	22.8	5.3	6.0	3.9	5.7	4.1	8.4	71.9	
28 \$50,000 to \$99,999	39 218	80.2	15.8	3.9	2.1	4.4	3.5	2.4	7.3	80.2	
29 \$100,000 to \$199,999	20 936	80.9	13.5	5.5	1.0	1.9	3.8	3.9	8.5	80.9	
30 \$200,000 to \$249,999	4 533	83.6	12.6	3.8	.2	1.2	3.8	4.5	6.8	83.6	
31 \$250,000 to \$499,999	9 029	83.3	10.8	5.9	.9	1.4	2.1	4.1	8.1	83.3	
32 \$500,000 to \$999,999	3 823	85.8	7.2	7.0	.2	.5	1.3	2.9	9.3	85.8	
33 \$1,000,000 or more	3 028	79.1	11.2	9.7	.1	.3	2.0	3.6	14.8	79.1	
34 Other minority-owned businesses	606 426	71.2	23.2	5.6	4.4	5.6	5.1	4.7	9.0	71.2	
35 Less than \$5,000	132 493	56.0	39.6	4.4	10.8	11.1	8.0	4.3	9.9	56.0	
36 \$5,000 to \$9,999	80 435	59.7	37.0	3.3	12.9	8.6	3.9	4.3	10.5	59.7	
37 \$10,000 to \$24,999	108 195	67.5	26.3	6.2	4.0	5.6	4.9	10.6	7.5	67.5	
38 \$25,000 to \$49,999	77 345	66.8	26.7	6.5	2.3	8.9	4.3	4.0	8.7	66.8	
39 \$50,000 to \$99,999	70 360	77.4	17.7	4.9	2.6	4.5	4.4	4.0	7.1	77.4	
40 \$100,000 to \$199,999	58 620	79.3	14.7	6.0	1.0	1.6	3.4	4.4	10.4	79.3	
41 \$200,000 to \$249,999	15 740	81.1	10.5	8.4	.6	1.6	4.1	4.0	8.6	81.1	
42 \$250,000 to \$499,999	34 266	85.0	10.8	4.2	.8	1.0	2.5	3.1	7.6	85.0	
43 \$500,000 to \$999,999	16 467	85.2	7.5	7.3	.4	.7	2.1	2.2	9.4	85.2	
44 \$1,000,000 or more	12 505	82.7	8.0	9.4	.5	.6	2.3	2.0	11.9	82.7	
45 Women-owned businesses	5 888 883	66.0	27.7	6.3	6.9	6.2	5.3	4.7	11.0	66.0	
46 Less than \$5,000	2 310 303	51.5	41.9	6.6	13.8	9.7	6.7	4.6	13.7	51.5	
47 \$5,000 to \$9,999	967 380	62.6	29.7	7.7	6.7	9.0	6.3	4.2	11.2	62.6	
48 \$10,000 to \$24,999	1 051 358	71.4	24.3	4.3	4.5	5.3	4.6	7.0	7.2	71.4	
49 \$25,000 to \$49,999	538 885	74.1	21.3	4.5	2.8	4.1	5.9	3.9	9.1	74.1	
50 \$50,000 to \$99,999	381 517	75.2	17.5	7.3	1.6	2.3	4.2	4.7	12.0	75.2	
51 \$100,000 to \$199,999	267 089	84.0	11.4	4.6	.9	.8	2.6	3.9	7.7	84.0	
52 \$200,000 to \$249,999	66 464	86.9	5.8	7.3	—	.1	.8	2.0	10.2	86.9	
53 \$250,000 to \$499,999	146 313	80.1	12.3	7.6	.6	.3	3.2	4.3	11.5	80.1	
54 \$500,000 to \$999,999	80 539	82.2	7.9	10.0	.4	.2	2.1	2.6	12.5	82.2	
55 \$1,000,000 or more	79 037	84.0	6.9	9.1	.2	.6	1.6	1.9	11.8	84.0	
56 Nonminority male-owned businesses	10 114 456	70.5	24.2	5.3	5.6	4.7	5.5	4.4	9.3	70.5	
57 Less than \$5,000	2 608 047	55.5	38.7	5.8	11.5	6.3	9.5	4.0	13.3	55.5	
58 \$5,000 to \$9,999	1 285 456	56.0	36.5	7.5	8.0	10.8	7.9	6.7	10.6	56.0	
59 \$10,000 to \$24,999	1 763 830	70.6	25.5	3.9	6.9	6.4	3.7	5.2	7.2	70.6	
60 \$25,000 to \$49,999	1 248 482	75.1	20.8	4.1	5.0	4.9	4.6	4.9	5.5	75.1	
61 \$50,000 to \$99,999	1 108 065	80.5	16.0	3.5	2.1	1.8	5.0	3.3	7.4	80.5	
62 \$100,000 to \$199,999	840 723	81.5	13.7	4.8	1.8	2.0	3.3	4.0	7.5	81.5	
63 \$200,000 to \$249,999	212 693	85.2	12.9	1.9	.1	.9	2.8	4.3	6.6	85.2	
64 \$250,000 to \$499,999	488 462	82.9	9.1	8.1	.3	1.0	3.2	2.0	10.6	82.9	
65 \$500,000 to \$999,999	266 408	82.7	10.4	6.9	.6	.6	3.0	3.7	9.5	82.7	
66 \$1,000,000 or more	292 290	82.4	10.0	7.7	.4	.6	2.3	3.9	10.4	82.4	

¹Data represent percentage of owners reporting in the designated categories.

²Includes respondents who still owned the business in 1992.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Table 3c. Ownership Status of Business by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Respondent still owned the business in 1996 ¹			If respondent no longer owned the business, the year that the ownership in the business ended ¹					
		Yes	No	Not reported	1992	1993	1994	1995	Not reported	Not applicable ²
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	68.9	25.5	5.7	6.1	5.3	5.4	4.5	9.9	68.9
2 With no paid employees	14 118 184	65.2	29.2	5.5	7.6	6.6	6.1	4.7	9.7	65.2
3 With paid employees	3 134 959	80.8	12.9	6.3	1.0	.9	3.1	3.7	10.5	80.8
4 No employees ⁵	435 838	77.7	16.1	6.2	2.5	2.7	4.2	3.0	9.9	77.7
5 1 to 4 employees	1 716 076	80.6	14.1	5.3	1.2	.9	3.0	4.0	10.2	80.6
6 5 to 9 employees	503 808	80.8	11.8	7.4	.8	.5	2.7	4.0	11.2	80.8
7 10 to 19 employees	256 110	83.6	9.4	7.0	.1	.5	3.0	2.5	10.2	83.6
8 20 to 49 employees	144 734	81.9	10.7	7.4	.2	.3	3.3	4.0	10.3	81.9
9 50 to 99 employees	45 331	82.5	9.1	8.4	.3	.6	2.7	3.3	10.6	82.5
10 100 employees or more	33 062	78.5	11.3	10.2	1.2	.3	1.6	3.8	14.6	78.5
11 Hispanic-owned businesses	771 708	67.3	26.9	5.7	7.2	5.7	4.9	4.9	10.1	67.3
12 With no paid employees	656 343	63.3	31.2	5.5	9.2	7.0	5.4	5.2	9.8	63.3
13 With paid employees	115 364	80.5	12.9	6.6	.5	1.3	2.9	3.9	10.8	80.5
14 No employees ⁵	19 569	80.4	12.6	7.0	1.3	2.0	3.9	2.0	10.4	80.4
15 1 to 4 employees	64 631	79.4	14.6	6.1	.1	1.6	2.8	4.6	11.6	79.4
16 5 to 9 employees	16 937	83.2	10.9	5.9	1.4	.7	2.3	4.1	8.1	83.2
17 10 to 19 employees	8 553	79.6	11.1	9.3	—	.6	3.0	3.8	13.0	79.6
18 20 to 49 employees	4 050	80.1	11.2	8.7	.2	.6	4.0	3.2	11.9	80.1
19 50 to 99 employees	948	90.3	5.7	4.0	—	—	2.6	1.7	5.4	90.3
20 100 employees or more	676	90.9	4.7	4.4	—	—	.8	2.2	6.1	90.9
21 Black-owned businesses	620 912	60.1	32.1	7.7	9.1	7.2	6.3	5.3	12.0	60.1
22 With no paid employees	556 434	57.5	34.4	8.1	10.0	7.9	6.7	5.6	12.3	57.5
23 With paid employees	64 478	79.5	15.7	4.8	2.1	2.4	3.7	3.0	9.4	79.5
24 No employees ⁵	13 725	66.8	25.8	7.4	8.0	5.0	4.8	3.5	11.9	66.8
25 1 to 4 employees	37 587	82.9	14.0	3.0	.9	1.5	4.0	2.7	8.1	82.9
26 5 to 9 employees	7 853	80.8	13.5	5.7	.5	4.0	2.1	3.8	8.7	80.8
27 10 to 19 employees	2 839	81.5	8.7	9.8	.4	.6	2.5	1.8	13.2	81.5
28 20 to 49 employees	1 700	82.8	8.3	8.9	—	(D)	(D)	4.7	11.3	82.8
29 50 to 99 employees	432	78.6	17.1	4.2	—	(D)	(D)	1.4	13.9	78.6
30 100 employees or more	342	81.9	9.4	8.7	—	(D)	(D)	.9	15.2	81.9
31 Other minority-owned businesses	606 426	71.2	23.2	5.6	4.4	5.6	5.1	4.7	9.0	71.2
32 With no paid employees	470 075	66.2	29.1	4.8	6.2	7.4	6.3	5.3	8.5	66.2
33 With paid employees	136 351	81.3	11.4	7.3	.8	1.8	2.8	3.4	10.0	81.3
34 No employees ⁵	19 989	83.1	9.6	7.3	1.6	1.2	1.5	5.2	7.4	83.1
35 1 to 4 employees	76 636	79.9	13.2	6.9	1.1	3.0	3.6	2.6	9.7	79.9
36 5 to 9 employees	22 862	82.6	9.5	8.0	.1	.2	2.9	4.0	10.2	82.6
37 10 to 19 employees	10 051	83.5	10.4	6.1	—	.2	1.7	4.5	10.0	83.5
38 20 to 49 employees	5 034	83.1	9.1	7.8	—	.9	.8	3.0	11.9	83.1
39 50 to 99 employees	1 075	77.6	7.2	15.3	—	.7	.4	1.7	19.7	77.6
40 100 employees or more	705	72.4	15.0	12.7	3.9	.6	1.8	.9	20.5	72.4
41 Women-owned businesses	5 888 883	66.0	27.7	6.3	6.9	6.2	5.3	4.7	11.0	66.0
42 With no paid employees	5 071 110	62.6	31.2	6.2	8.3	7.5	5.7	5.0	11.0	62.6
43 With paid employees	817 773	80.2	13.3	6.6	1.0	.7	3.5	3.5	11.1	80.2
44 No employees ⁵	127 905	77.2	17.7	5.1	2.4	.3	10.7	2.0	7.4	77.2
45 1 to 4 employees	435 550	78.9	15.0	6.2	1.1	1.1	2.3	4.4	12.2	78.9
46 5 to 9 employees	134 476	83.6	10.0	6.3	.8	.2	2.8	3.2	9.3	83.6
47 10 to 19 employees	67 487	81.3	10.1	8.7	.1	.2	3.2	2.7	12.5	81.3
48 20 to 49 employees	35 515	83.6	8.5	7.9	.3	.2	2.6	2.5	10.8	83.6
49 50 to 99 employees	10 178	85.4	5.4	9.2	—	.2	2.1	1.7	10.7	85.4
50 100 employees or more	6 663	78.5	9.3	12.2	—	1.2	1.9	2.2	16.3	78.5
51 Nonminority male-owned businesses	10 114 456	70.5	24.2	5.3	5.6	4.7	5.5	4.4	9.3	70.5
52 With no paid employees	8 019 462	66.9	28.0	5.1	7.2	6.0	6.4	4.6	9.0	66.9
53 With paid employees	2 094 993	81.1	12.8	6.1	1.1	.9	2.9	3.8	10.2	81.1
54 No employees ⁵	271 380	78.1	15.4	6.5	2.5	3.9	.9	3.5	11.0	78.1
55 1 to 4 employees	1 155 800	81.5	13.7	4.8	1.3	.7	3.3	3.8	9.4	81.5
56 5 to 9 employees	334 483	79.3	12.8	7.9	.8	.5	2.7	4.4	12.2	79.3
57 10 to 19 employees	173 140	84.6	9.0	6.4	.1	.7	3.0	2.3	9.3	84.6
58 20 to 49 employees	101 938	81.6	11.4	7.1	.2	.2	3.7	4.4	9.9	81.6
59 50 to 99 employees	33 406	81.8	10.1	8.2	.4	.7	2.9	3.7	10.5	81.8
60 100 employees or more	24 846	78.3	11.9	9.8	1.5	—	1.5	4.4	14.3	78.3

¹Data represent percentage of owners reporting in the designated categories.

²Includes respondents who still owned the business in 1992.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Table 3d. Ownership Status of Business by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and legal form of organization	Firms (number)	Respondent still owned the business in 1996 ¹			If respondent no longer owned the business, the year that the ownership in the business ended ¹					
		Yes	No	Not reported	1992	1993	1994	1995	Not reported	Not applicable ²
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	68.9	25.5	5.7	6.1	5.3	5.4	4.5	9.9	68.9
2 Individual proprietorships	14 599 295	65.6	29.9	4.5	8.0	6.8	6.1	4.6	8.9	65.6
3 Partnerships	1 089 578	74.7	17.3	8.0	2.0	1.9	5.1	5.3	11.0	74.7
4 Subchapter S corporations	1 564 270	79.4	11.1	9.5	.4	.8	2.3	3.3	13.9	79.4
5 Hispanic-owned businesses	771 708	67.3	26.9	5.7	7.2	5.7	4.9	4.9	10.1	67.3
6 Individual proprietorships	689 015	64.7	30.7	4.6	9.2	7.1	4.9	5.1	9.0	64.7
7 Partnerships	32 650	74.2	15.4	10.4	1.0	1.8	4.3	4.7	13.8	74.2
8 Subchapter S corporations	50 042	76.7	15.2	8.1	.7	.9	5.1	3.7	12.9	76.7
9 Black-owned businesses	620 912	60.1	32.1	7.7	9.1	7.2	6.3	5.3	12.0	60.1
10 Individual proprietorships	584 256	58.7	33.8	7.6	9.7	7.7	6.6	5.5	11.9	58.7
11 Partnerships	14 727	71.5	16.4	12.1	2.2	2.5	5.1	3.5	15.2	71.5
12 Subchapter S corporations	21 928	80.9	11.2	7.8	1.7	.7	2.1	2.6	12.0	80.9
13 Other minority-owned businesses	606 426	71.2	23.2	5.6	4.4	5.6	5.1	4.7	9.0	71.2
14 Individual proprietorships	502 022	67.8	30.1	2.1	6.5	7.9	5.7	6.2	5.9	67.8
15 Partnerships	49 489	71.9	17.3	10.8	2.8	2.7	6.3	2.5	13.8	71.9
16 Subchapter S corporations	54 915	79.7	9.5	10.8	.1	1.6	2.6	2.5	13.4	79.7
17 Women-owned businesses	5 888 883	66.0	27.7	6.3	6.9	6.2	5.3	4.7	11.0	66.0
18 Individual proprietorships	5 078 077	62.8	32.5	4.7	8.8	7.8	6.0	4.6	10.0	62.8
19 Partnerships	243 651	70.4	17.6	12.1	1.0	1.3	2.9	9.9	14.5	70.4
20 Subchapter S corporations	567 155	78.5	10.8	10.6	.8	1.0	3.0	2.6	14.0	78.5
21 Nonminority male-owned businesses	10 114 456	70.5	24.2	5.3	5.6	4.7	5.5	4.4	9.3	70.5
22 Individual proprietorships	8 414 238	67.3	28.4	4.4	7.5	6.1	6.3	4.5	8.3	67.3
23 Partnerships	777 379	76.2	17.2	6.6	2.3	2.1	5.6	4.1	9.7	76.2
24 Subchapter S corporations	922 838	80.0	11.2	8.8	.1	.5	1.8	3.8	13.8	80.0

¹Data represent percentage of owners reporting in the designated categories.

²Includes respondents who still owned the business in 1992.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

If the respondent no longer owned the business, the reason stated for the change in ownership ¹					Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—														
Sold	Transferred ownership/gift	Business no longer exists	Not reported	Not applicable ²		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
3.1	1.5	18.3	8.3	68.9	(X)	.4	.5	.4	.3	.3	.3	.3	.4	.4	.5	.2	.6	.4	.4	1
2.4	1.4	22.8	7.7	65.6	(X)	.9	.9	.2	.4	.5	.4	.5	.5	.9	.3	.2	.9	.5	.9	2
5.5	2.6	8.4	8.7	74.7	(X)	2.1	1.9	.9	.7	.9	1.4	1.1	1.7	2.1	1.7	.9	1.9	.9	2.1	3
4.1	1.1	4.7	10.8	79.4	(X)	1.7	1.4	1.5	.3	.4	.3	.5	1.6	1.7	.7	.2	.9	1.4	1.7	4
2.3	1.8	19.7	8.8	67.3	-	1.1	1.2	.4	.6	.4	.4	.4	.5	1.1	.2	.2	1.1	.5	1.1	5
1.7	1.8	23.4	8.4	64.7	-	1.3	1.5	.4	.8	.5	.6	.5	.8	1.3	.2	.3	1.2	.7	1.3	6
4.2	2.6	7.3	11.6	74.2	2.0	3.1	1.9	1.7	.6	.5	1.0	1.5	2.4	3.1	1.3	.7	1.7	2.0	3.1	7
4.4	.9	8.7	9.4	76.7	1.0	2.0	1.9	1.0	.2	.3	1.4	.6	1.3	2.0	.6	.2	2.1	1.1	2.0	8
1.1	1.5	26.0	11.2	60.1	-	.6	.7	.6	.5	.4	.2	.4	.6	.6	.1	.2	.7	.7	.6	9
1.1	1.5	27.6	11.2	58.7	-	.7	.9	.6	.5	.5	.2	.4	.6	.7	.1	.2	.8	.7	.7	10
1.5	4.0	9.1	14.0	71.5	3.0	5.0	4.2	2.8	1.5	1.4	1.7	1.4	2.8	5.0	.6	1.4	4.3	2.6	5.0	11
1.5	.9	6.7	9.9	80.9	2.0	1.8	1.6	1.0	1.2	.4	.6	1.0	1.2	1.8	.7	.2	1.6	1.2	1.8	12
4.1	2.5	14.4	7.8	71.2	-	1.1	.9	.6	.5	.6	.4	.4	.9	1.1	.3	.2	.6	.8	1.1	13
4.5	2.6	20.1	4.9	67.8	-	1.7	1.5	.5	.8	.7	.7	.8	1.1	1.7	.5	.5	.9	.9	1.7	14
4.9	3.5	7.5	12.1	71.9	1.0	3.4	2.3	2.0	1.0	1.3	1.6	.3	2.3	3.4	2.1	1.0	1.6	2.1	3.4	15
2.4	1.3	4.5	12.0	79.7	1.0	1.6	1.4	1.6	.1	.8	.8	.5	1.7	1.6	.3	.4	1.2	1.7	1.6	16
2.0	1.4	20.8	9.9	66.0	-	1.1	.9	.5	.5	.5	.4	.6	.7	1.1	.2	.2	.8	.6	1.1	17
1.7	1.4	25.1	9.1	62.8	-	1.2	.9	.6	.8	.7	.5	.5	.9	1.2	.3	.2	.8	.7	1.2	18
3.8	1.4	10.3	14.1	70.4	1.0	3.8	4.0	2.0	.7	.5	.6	3.0	2.1	3.8	2.0	.4	4.0	2.2	3.8	19
2.4	1.2	6.4	11.4	78.5	-	1.9	1.6	1.6	.6	.7	.7	.4	1.4	1.9	.3	.3	1.6	1.6	1.9	20
3.7	1.6	16.9	7.4	70.5	-	1.0	1.0	.6	.4	.6	.7	.4	.6	1.0	.8	.3	1.1	.6	1.0	21
2.9	1.4	21.5	6.9	67.3	-	1.5	1.3	.6	.5	.8	.8	.7	.7	1.5	.5	.3	1.3	.7	1.5	22
6.1	2.9	7.9	6.9	76.2	-	3.3	3.2	.9	1.1	1.2	1.8	1.1	2.2	3.3	2.4	1.1	2.6	.9	3.3	23
5.1	1.0	3.5	10.3	80.0	-	1.9	1.8	1.8	-	.3	.3	.9	2.0	1.9	1.1	.2	.9	1.7	1.9	24

Table 4a. Operating Status of Business by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Business the respondent owned in 1992 was still in operation in 1996 ¹				If the business was no longer operating, the year that the business operations discontinued ¹					
			Yes	No	Don't know	Not reported	1992	1993	1994	1995	Not reported	Not appli- cable ²
			A	B	C	D	E	F	G	H	I	J	K
1	All businesses	17 253 143	69.0	24.3	1.5	5.3	6.7	6.1	5.3	4.3	7.2	70.4
2	Agricultural services, forestry, fishing, and mining	583 253	68.5	21.3	3.6	6.6	7.4	3.5	3.6	6.2	7.1	72.1
3	Construction	1 829 620	67.1	28.5	1.2	3.2	7.4	8.6	4.0	6.4	5.4	68.3
4	Manufacturing	517 714	76.7	18.7	1.1	3.5	4.8	4.3	5.0	3.2	5.0	77.8
5	Transportation, communications, and utilities	698 903	63.1	27.6	1.4	7.9	7.6	6.4	5.1	6.8	9.6	64.5
6	Wholesale trade	538 339	71.7	22.7	2.2	3.4	6.4	6.2	5.2	2.8	5.4	73.9
7	Retail trade	2 478 045	71.2	22.7	.9	5.2	6.3	4.4	5.0	4.6	7.5	72.1
8	Finance, insurance, and real estate	1 941 029	76.3	18.5	.9	4.4	3.3	3.6	5.8	3.4	6.7	77.1
9	Services	7 784 016	67.9	25.1	1.7	5.3	7.3	6.7	5.7	3.8	6.9	69.6
10	Industries not classified	882 224	57.5	29.1	2.0	11.4	9.7	8.1	5.6	4.1	12.9	59.5
11	Hispanic-owned businesses	771 708	66.5	25.1	1.4	7.0	7.3	6.4	4.4	4.9	9.1	67.9
12	Agricultural services, forestry, fishing, and mining	32 927	72.2	18.3	1.3	8.2	7.1	2.0	6.5	2.2	8.8	73.5
13	Construction	97 476	66.4	26.1	.9	6.6	6.8	7.6	3.5	4.4	10.4	67.3
14	Manufacturing	18 461	70.2	25.2	.4	4.2	7.7	4.7	5.1	4.5	7.5	70.6
15	Transportation, communications, and utilities	47 797	67.0	21.3	3.0	8.6	7.6	4.3	3.9	3.7	10.5	70.0
16	Wholesale trade	17 727	75.4	20.1	.3	4.2	4.3	5.2	5.0	4.7	5.1	75.7
17	Retail trade	107 846	66.4	26.8	2.0	4.8	6.1	8.3	4.9	5.8	6.5	68.4
18	Finance, insurance, and real estate	49 231	76.4	17.3	.3	5.9	3.8	5.1	4.7	2.3	7.2	76.8
19	Services	347 297	65.5	26.2	1.1	7.2	7.9	6.5	4.0	5.8	9.2	66.6
20	Industries not classified	52 945	55.3	29.3	3.3	12.0	10.2	7.0	6.1	3.4	14.7	58.7
21	Black-owned businesses	620 912	59.5	28.7	1.4	10.4	8.9	6.9	5.9	5.2	12.2	60.9
22	Agricultural services, forestry, fishing, and mining	10 309	61.1	28.7	1.0	9.2	11.3	6.5	4.8	4.5	10.7	62.1
23	Construction	43 381	63.9	26.8	1.4	7.9	8.9	5.5	5.4	5.7	9.2	65.3
24	Manufacturing	10 469	57.6	31.7	1.9	8.8	8.7	9.1	4.8	6.1	11.7	59.6
25	Transportation, communications, and utilities	49 095	58.7	26.6	2.2	12.4	7.2	6.0	6.6	4.5	14.8	60.9
26	Wholesale trade	7 550	63.2	29.4	1.4	6.1	7.2	7.9	8.0	4.7	7.6	64.5
27	Retail trade	86 840	58.9	31.9	1.8	7.4	7.9	8.6	7.1	6.9	8.8	60.6
28	Finance, insurance, and real estate	40 924	70.0	22.4	1.1	6.4	5.4	6.2	5.8	4.2	7.3	71.2
29	Services	332 981	59.1	28.7	1.1	11.1	9.2	6.9	5.7	5.0	13.0	60.2
30	Industries not classified	39 363	51.2	31.3	2.4	15.2	12.6	6.8	5.7	3.5	17.8	53.6
31	Other minority-owned businesses	606 426	72.1	20.1	2.6	5.3	4.6	5.8	4.3	4.2	6.4	74.6
32	Agricultural services, forestry, fishing, and mining	15 218	74.9	18.2	1.9	4.9	3.7	2.0	3.6	5.2	8.8	76.9
33	Construction	28 295	70.7	23.3	.9	5.2	5.7	7.4	5.3	4.1	6.0	71.5
34	Manufacturing	18 976	65.1	28.5	1.9	4.5	10.1	7.6	5.2	4.6	5.5	67.0
35	Transportation, communications, and utilities	24 362	65.5	24.7	2.2	7.6	5.6	9.5	1.0	4.6	11.6	67.7
36	Wholesale trade	20 043	74.9	19.8	.9	4.4	3.9	6.1	3.7	4.7	5.7	75.8
37	Retail trade	132 483	75.7	17.5	2.1	4.6	3.1	5.7	3.9	4.2	5.3	77.9
38	Finance, insurance, and real estate	64 762	81.6	9.8	2.9	5.8	1.6	1.0	3.5	3.6	5.8	84.5
39	Services	273 774	70.4	21.9	2.9	4.8	5.0	6.6	4.8	4.2	6.1	73.3
40	Industries not classified	28 512	55.3	29.2	4.7	10.8	11.8	6.4	5.4	5.3	11.0	60.0
41	Women-owned businesses	5 888 883	66.4	25.4	1.7	6.5	7.7	6.3	5.3	4.6	8.0	68.1
42	Agricultural services, forestry, fishing, and mining	119 731	65.1	23.1	1.9	9.8	8.3	3.6	4.1	5.0	11.9	67.0
43	Construction	183 695	69.5	23.1	.1	7.3	9.5	5.2	3.4	4.3	8.0	69.6
44	Manufacturing	152 346	73.3	21.7	.6	4.4	4.5	5.7	4.9	5.1	5.9	73.9
45	Transportation, communications, and utilities	141 623	64.6	29.5	.5	5.3	10.3	6.6	5.1	5.8	6.9	65.2
46	Wholesale trade	154 542	67.6	26.7	2.0	3.7	8.2	5.9	5.6	5.1	5.5	69.6
47	Retail trade	1 093 342	66.7	26.3	.9	6.1	7.6	4.1	6.6	5.8	8.4	67.6
48	Finance, insurance, and real estate	602 802	75.4	16.1	1.9	6.7	4.3	4.8	3.9	2.5	7.2	77.2
49	Services	3 158 444	65.3	26.3	2.1	6.3	7.8	7.4	5.3	4.2	7.8	67.4
50	Industries not classified	282 358	54.5	34.5	1.1	9.9	13.3	8.0	4.8	6.4	11.9	55.6
51	Nonminority male-owned businesses	10 114 456	70.4	23.7	1.3	4.5	6.1	6.0	5.4	4.2	6.5	71.8
52	Agricultural services, forestry, fishing, and mining	412 917	69.1	21.0	4.4	5.5	7.2	3.6	3.3	6.9	5.5	73.5
53	Construction	1 496 056	66.8	29.4	1.4	2.4	7.2	9.1	4.0	6.8	4.7	68.1
54	Manufacturing	333 485	79.3	16.5	1.2	3.0	4.5	3.5	4.9	2.2	4.4	80.5
55	Transportation, communications, and utilities	458 400	62.5	27.9	1.3	8.2	7.0	6.3	5.3	7.7	9.8	63.8
56	Wholesale trade	352 721	73.2	21.2	2.4	3.2	5.8	6.4	5.1	1.7	5.4	75.6
57	Retail trade	1 197 943	75.2	19.9	.7	4.3	5.6	4.5	3.8	3.4	6.9	75.8
58	Finance, insurance, and real estate	1 240 594	76.4	19.9	.4	3.3	2.9	3.1	6.7	3.8	6.6	76.8
59	Services	4 102 294	69.9	24.3	1.4	4.4	6.7	6.2	6.2	3.5	6.1	71.3
60	Industries not classified	520 046	59.4	26.1	2.2	12.2	7.6	8.5	6.1	2.8	13.3	61.6

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses still in operation as of the date the respondents completed the report forms.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—											
	A	B	C	D	E	F	G	H	I	J	K	
(X)	.7	.6	.2	.2	.4	.4	.4	.4	.4	.3	.6	1
(X)	2.8	2.6	.7	1.0	.8	.9	1.1	1.6	1.0	2.4	2	
(X)	3.2	3.2	.7	.5	1.6	2.1	1.0	1.6	1.1	3.0	3	
(X)	2.3	1.9	.6	.7	1.2	1.2	1.0	.7	.9	2.3	4	
(X)	2.9	2.5	.9	1.5	1.3	1.1	1.2	1.2	1.7	3.1	5	
(X)	1.1	1.5	.7	.7	1.0	1.0	1.2	.6	.8	1.3	6	
(X)	1.8	1.7	.3	.8	.9	1.0	.8	.8	1.1	1.7	7	
(X)	1.8	1.6	.3	.9	.7	1.0	1.0	.8	1.6	1.9	8	
(X)	1.0	.8	.3	.2	.6	.8	.6	.5	.4	.8	9	
(X)	3.5	1.9	.7	2.0	1.0	1.6	1.1	.9	1.8	3.4	10	
—	1.2	1.4	.3	.8	.7	.6	.6	.6	.9	1.2	11	
1.0	2.7	1.4	.6	2.5	1.3	.8	2.4	1.0	2.5	2.8	12	
1.0	3.5	2.3	.5	1.9	1.3	1.4	.8	1.8	2.6	3.2	13	
1.0	2.5	2.4	.3	.9	1.8	1.4	1.2	1.3	.9	2.4	14	
1.0	2.7	1.8	1.2	1.9	1.7	1.1	.9	1.3	1.7	2.8	15	
2.0	2.0	1.5	.2	1.0	1.4	1.2	1.5	1.4	1.0	2.0	16	
1.0	2.0	2.3	.8	.9	1.5	2.1	1.2	.9	1.0	2.3	17	
1.0	2.5	2.0	.4	1.7	1.2	1.3	1.0	.6	1.8	2.4	18	
—	2.3	2.6	.4	1.7	1.7	.9	.8	.9	1.7	2.3	19	
1.0	2.5	3.3	1.3	1.6	2.3	2.0	1.7	1.2	2.1	2.9	20	
—	.4	.6	.2	.5	.5	.5	.3	.4	.4	.5	21	
1.0	1.9	1.8	.6	1.4	1.5	1.5	1.0	1.2	1.4	1.8	22	
—	1.4	2.0	.5	1.0	2.1	1.1	1.0	1.4	1.4	1.6	23	
1.0	2.5	2.3	.5	1.3	1.1	1.4	.9	.9	1.1	2.5	24	
—	2.1	2.7	.7	1.7	1.2	1.1	1.0	.8	1.9	2.3	25	
2.0	1.1	1.6	.5	1.2	1.1	1.5	1.2	.8	1.3	.9	26	
—	1.1	.6	.5	.9	1.2	1.0	1.0	1.3	1.0	1.0	27	
1.0	1.3	1.5	.5	.6	1.0	1.1	.7	.7	.7	1.4	28	
—	.8	1.2	.3	.9	.8	.7	.5	.5	.8	.9	29	
—	2.3	2.5	.7	2.2	1.7	1.2	1.0	.6	2.2	2.3	30	
—	.8	.9	.4	.6	.6	.7	.4	.5	.6	1.1	31	
1.0	3.1	2.4	1.0	1.6	1.4	.9	1.4	2.0	2.4	2.8	32	
1.0	3.6	3.0	.7	2.2	1.6	3.2	1.5	1.0	2.3	3.2	33	
1.0	3.7	4.5	1.1	1.6	2.9	2.3	2.3	1.5	2.3	3.5	34	
1.0	4.5	4.4	1.2	2.0	2.3	3.3	.8	2.4	2.7	5.2	35	
1.0	2.6	2.7	.4	1.3	1.4	1.6	.9	1.3	2.0	2.6	36	
1.0	1.8	1.9	.9	.8	.8	1.6	1.2	1.1	1.4	1.9	37	
1.0	2.2	2.1	1.0	1.5	.8	.8	1.6	1.3	1.5	2.4	38	
—	1.5	1.5	.7	1.2	1.1	1.2	.7	.7	1.0	1.6	39	
1.0	4.8	3.7	2.1	2.2	2.0	2.4	1.5	2.2	2.3	4.2	40	
—	.9	.9	.3	.6	.8	.6	.6	.5	.7	1.0	41	
—	2.8	3.0	.9	3.0	2.6	1.3	1.0	1.7	3.1	2.5	42	
—	2.7	2.6	.1	1.2	2.5	1.6	1.0	1.7	1.2	2.7	43	
—	2.4	2.1	.6	.7	1.1	1.5	1.5	1.2	1.1	2.3	44	
—	4.1	4.4	.4	1.0	1.7	3.0	1.4	1.4	1.2	4.2	45	
—	1.6	1.8	.9	.9	1.1	1.8	2.1	1.7	.9	1.8	46	
—	2.8	2.6	.4	1.3	1.9	.8	1.5	1.9	1.5	2.8	47	
—	2.0	2.1	.8	2.0	1.4	1.1	1.4	.9	1.9	2.3	48	
—	1.6	1.1	.6	.7	1.0	.9	.8	.6	.8	1.5	49	
—	3.3	3.3	.4	1.7	2.5	2.0	1.3	1.5	1.8	3.2	50	
—	1.2	.9	.3	.3	.5	.7	.7	.5	.4	1.1	51	
—	3.9	3.5	.9	1.8	1.5	1.1	1.4	2.1	1.8	3.5	52	
—	3.7	3.7	.8	.6	2.0	2.6	1.2	2.0	1.4	3.5	53	
—	3.2	2.7	.6	1.1	1.9	1.4	1.4	.7	1.3	3.2	54	
—	4.3	3.8	1.2	2.1	2.0	1.7	1.9	1.8	2.3	4.4	55	
—	1.8	2.1	1.2	.9	1.7	1.4	1.4	.2	1.0	2.2	56	
—	3.4	3.6	.4	1.2	1.5	1.5	.9	.9	1.6	3.5	57	
—	2.6	2.2	.3	1.0	.9	1.4	1.6	1.2	2.1	2.5	58	
—	1.7	1.4	.5	.7	.9	1.5	1.3	.6	.7	1.6	59	
—	5.5	3.0	1.2	3.6	1.7	2.4	1.5	1.6	2.9	5.3	60	

Table 4b. **Operating Status of Business by Receipts Size of Firm: 1992**

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Table with 13 columns: Type of firm and receipts size, Firms (number), Business the respondent owned in 1992 was still in operation in 1996 (Yes/No/Don't know/Not reported), and If the business was no longer operating, the year that the business operations discontinued (1992-1995/Not reported/Not applicable).

1Data represent percentage of owners reporting in the designated categories.
2Includes businesses still in operation as of the date the respondents completed the report forms.
3For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.
4Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—											
	A	B	C	D	E	F	G	H	I	J	K	
(X)	.7	.6	.2	.2	.4	.4	.4	.4	.4	.3	.6	1
(X)	1.3	.8	.4	.4	.8	.9	.8	.7	.8	1.1	1.1	2
(X)	2.1	1.6	.6	.7	.9	1.0	1.4	1.1	.9	.9	2.1	3
(X)	1.5	1.8	.4	.5	.9	.7	.9	.9	.7	.7	1.6	4
(X)	2.1	2.1	.2	1.2	.8	1.6	.8	1.3	1.1	1.9	1.9	5
(X)	1.4	1.4	.2	.5	.9	.3	.6	.7	.4	1.4	1.4	6
(X)	.9	.6	.1	.7	.5	.3	.5	.5	.7	1.0	7	
(X)	1.0	1.1	—	.5	.8	.8	1.1	.4	.5	1.0	8	
(X)	.9	.6	—	.5	.1	.3	.4	.5	.5	.9	9	
(X)	.5	.7	.2	.4	.1	.3	.3	.6	.3	.6	10	
(X)	.4	.3	.1	.3	.1	.1	.2	.3	.2	.4	11	
—	1.2	1.4	.3	.8	.7	.6	.6	.6	.9	1.2	12	
1.0	2.6	2.6	.8	1.1	1.3	.8	1.7	1.3	1.8	2.5	13	
1.0	2.9	3.8	.9	1.4	2.6	1.6	1.0	1.3	1.4	3.2	14	
1.0	1.5	1.7	.6	1.3	1.3	1.7	.9	.7	.9	1.3	15	
1.0	2.2	1.3	.5	2.6	.2	1.3	.9	.9	2.5	2.3	16	
1.0	2.0	1.9	.2	1.2	.5	.3	.7	1.1	1.1	1.8	17	
1.0	.8	1.0	.2	.6	.5	.4	.9	.5	.7	.8	18	
3.0	2.0	1.6	.1	1.2	1.3	.5	.6	1.4	1.2	2.1	19	
2.0	1.3	.9	.2	.6	.3	.5	.6	.3	.9	1.3	20	
3.0	1.4	1.6	.1	.7	.5	.6	.4	.7	1.1	1.4	21	
2.0	.7	.7	—	.7	.3	.3	.5	.3	.7	.7	22	
—	.4	.6	.2	.5	.5	.5	.3	.4	.4	.5	23	
—	1.3	1.3	.4	1.0	1.1	.9	.6	.6	.8	1.4	24	
—	1.9	1.4	.4	.8	1.0	1.2	1.0	1.1	1.1	1.9	25	
—	1.9	1.9	.3	1.1	1.3	.9	.7	.7	1.0	1.9	26	
—	2.2	2.2	.2	1.4	1.2	.8	1.0	1.1	1.5	2.2	27	
1.0	1.7	1.6	.3	1.0	.6	1.0	.5	.7	1.1	1.6	28	
1.0	1.4	1.5	.2	.7	.6	.3	1.0	.5	.5	1.3	29	
3.0	5.2	3.0	.1	4.0	.4	2.5	.4	1.8	3.9	5.2	30	
3.0	1.4	1.6	—	.8	.6	.5	1.0	.8	1.0	1.4	31	
4.0	1.4	1.3	.1	.8	.2	.3	.4	1.5	.9	1.5	32	
4.0	1.5	1.7	.2	.5	.3	.4	1.0	1.0	.6	1.5	33	
—	.8	.9	.4	.6	.6	.7	.4	.5	.6	1.1	34	
1.0	2.4	2.2	1.5	1.4	1.6	2.2	1.4	1.0	1.6	3.0	35	
1.0	4.5	4.4	2.2	1.3	3.4	2.9	1.3	1.0	3.4	4.8	36	
1.0	2.9	2.8	.7	1.4	1.2	1.3	2.5	1.7	1.4	3.0	37	
1.0	2.3	2.4	1.4	1.7	.4	1.4	1.4	1.2	1.9	1.9	38	
1.0	2.3	1.9	.5	1.1	.8	1.2	.9	.9	1.0	2.4	39	
1.0	1.2	1.2	.6	.5	.4	.5	.7	.8	.6	1.3	40	
2.0	3.0	2.2	—	1.2	.1	.9	2.5	.9	.8	3.0	41	
1.0	1.6	1.2	.2	.6	.5	.6	.6	.3	.7	1.5	42	
2.0	1.2	.9	.2	.8	.2	.7	.5	.7	.6	1.1	43	
2.0	.5	.5	—	.7	.3	.4	.5	.2	.7	.5	44	
—	.9	.9	.3	.6	.8	.6	.6	.5	.7	1.0	45	
—	2.4	2.0	.7	.9	1.3	.7	.7	.6	1.3	2.4	46	
—	2.0	1.7	1.0	1.8	1.6	1.9	1.6	1.0	1.8	2.0	47	
—	1.7	1.9	.2	1.3	1.7	1.8	.8	1.6	1.7	1.7	48	
—	3.2	3.0	.4	1.3	.7	1.7	1.7	1.6	1.4	3.1	49	
—	1.8	1.7	.1	1.4	1.6	.6	.7	1.1	.9	1.8	50	
—	1.7	1.4	.2	.4	.4	.4	.7	.6	.9	1.6	51	
1.0	2.1	.6	—	1.9	.1	.4	.3	.5	1.9	2.1	52	
1.0	1.1	1.0	.1	.8	.2	.5	.5	.6	.7	1.1	53	
1.0	.8	.8	.1	.8	.4	.3	.6	.5	.8	.8	54	
1.0	.6	.4	—	.6	.2	.3	.2	.2	.5	.6	55	
—	1.2	.9	.3	.3	.5	.7	.7	.5	.4	1.1	56	
—	2.2	1.8	.7	.8	1.7	1.9	1.8	1.1	1.1	2.1	57	
—	3.5	2.7	1.1	1.7	1.6	1.6	2.1	2.1	1.7	3.9	58	
—	2.4	2.7	.7	.9	1.2	1.1	1.8	1.6	1.8	2.5	59	
—	2.2	2.7	.2	1.6	1.2	2.2	1.5	1.8	1.5	2.1	60	
—	1.9	1.8	.3	.5	1.3	.4	1.0	1.2	.7	1.9	61	
—	1.2	1.0	.1	.8	.7	.5	.6	.8	.8	1.2	62	
—	1.8	1.7	—	.4	1.1	1.2	1.6	.7	.4	1.8	63	
—	1.4	.9	—	.7	.1	.5	.6	.7	.7	1.4	64	
—	.7	.9	.3	.5	.2	.4	.4	.8	.4	.7	65	
—	.4	.4	.1	.3	.2	.2	.2	.3	.3	.5	66	

Table 4c. Operating Status of Business by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Business the respondent owned in 1992 was still in operation in 1996 ¹				If the business was no longer operating, the year that the business operations discontinued ¹					
			Yes	No	Don't know	Not reported	1992	1993	1994	1995	Not reported	Not appli- cable ²
			A	B	C	D	E	F	G	H	I	J	K
1	All businesses	17 253 143	69.0	24.3	1.5	5.3	6.7	6.1	5.3	4.3	7.2	70.4
2	With no paid employees	14 118 184	64.8	27.5	1.8	6.0	7.6	7.0	5.9	4.7	8.2	66.6
3	With paid employees	3 134 959	87.0	10.3	.2	2.5	2.9	1.8	2.5	2.8	2.8	87.2
4	No employees ⁵	435 838	81.1	15.8	.3	2.8	4.1	4.4	4.4	2.0	3.7	81.4
5	1 to 4 employees	1 716 076	87.0	10.5	.1	2.3	3.6	1.4	2.0	3.1	2.7	87.1
6	5 to 9 employees	503 808	89.1	8.4	.3	2.3	1.0	1.6	2.5	3.2	2.4	89.3
7	10 to 19 employees	256 110	89.2	7.1	.1	3.7	1.3	1.2	2.2	2.1	3.9	89.3
8	20 to 49 employees	144 734	89.4	8.1	.1	2.3	.4	1.4	3.6	2.3	2.7	89.5
9	50 to 99 employees	45 331	91.9	6.0	.4	1.7	1.1	1.0	1.7	1.7	2.2	92.3
10	100 employees or more	33 062	89.5	8.2	—	2.2	1.4	2.6	3.7	.8	2.0	89.5
11	Hispanic-owned businesses	771 708	66.5	25.1	1.4	7.0	7.3	6.4	4.4	4.9	9.1	67.9
12	With no paid employees	656 343	61.7	28.8	1.6	7.9	8.7	7.4	4.9	5.4	10.2	63.3
13	With paid employees	115 364	86.8	9.3	.3	3.5	1.2	2.3	2.3	2.6	4.4	87.1
14	No employees ⁵	19 569	87.4	11.1	.4	1.1	1.7	3.3	2.9	2.3	1.9	87.8
15	1 to 4 employees	64 631	84.5	10.2	.5	4.8	1.2	2.8	1.8	3.4	5.8	85.0
16	5 to 9 employees	16 937	91.3	5.7	—	3.0	.7	.8	3.3	.3	3.6	91.3
17	10 to 19 employees	8 553	90.5	7.7	—	1.7	1.7	.7	2.8	1.7	2.6	90.6
18	20 to 49 employees	4 050	89.5	8.9	.4	1.2	.2	1.4	3.0	3.9	1.7	89.9
19	50 to 99 employees	948	89.0	7.4	—	3.5	(D)	—	(D)	1.0	4.9	89.0
20	100 employees or more	676	96.0	(D)	—	(D)	(D)	—	(D)	1.9	.6	96.0
21	Black-owned businesses	620 912	59.5	28.7	1.4	10.4	8.9	6.9	5.9	5.2	12.2	60.9
22	With no paid employees	556 434	56.9	30.5	1.5	11.1	9.6	7.4	6.2	5.4	13.0	58.4
23	With paid employees	64 478	82.0	13.4	.3	4.2	2.4	2.8	3.9	3.5	5.1	82.3
24	No employees ⁵	13 725	69.0	22.6	1.3	7.2	5.1	7.3	6.9	3.2	7.4	70.2
25	1 to 4 employees	37 587	84.9	11.9	—	3.2	1.6	2.0	3.3	3.9	4.3	84.9
26	5 to 9 employees	7 853	86.1	8.7	—	5.2	2.1	.3	3.0	2.8	5.7	86.1
27	10 to 19 employees	2 839	89.8	6.9	—	3.3	2.3	.6	2.3	.5	4.5	89.8
28	20 to 49 employees	1 700	88.5	7.4	.4	3.7	.7	1.2	.4	5.1	3.7	88.9
29	50 to 99 employees	432	83.0	12.2	—	4.8	.8	—	10.1	1.2	4.8	83.0
30	100 employees or more	342	90.6	7.4	—	2.0	—	1.9	1.8	1.7	3.9	90.6
31	Other minority-owned businesses	606 426	72.1	20.1	2.6	5.3	4.6	5.8	4.3	4.2	6.4	74.6
32	With no paid employees	470 075	66.0	24.8	3.2	5.9	5.7	7.3	5.3	5.0	7.5	69.3
33	With paid employees	136 351	88.1	7.6	.8	3.4	1.8	1.9	1.8	2.1	3.4	88.9
34	No employees ⁵	19 989	84.3	11.9	.7	3.1	2.4	1.9	2.9	4.7	3.1	85.0
35	1 to 4 employees	76 636	88.4	6.9	1.1	3.5	2.0	2.0	1.7	1.6	3.1	89.5
36	5 to 9 employees	22 862	88.7	7.6	.3	3.4	1.1	1.4	1.8	2.5	4.2	89.0
37	10 to 19 employees	10 051	91.0	5.9	.2	2.9	.8	1.6	1.0	2.2	3.2	91.2
38	20 to 49 employees	5 034	88.3	6.9	.7	4.1	.8	3.7	1.5	.6	4.3	89.0
39	50 to 99 employees	1 075	88.0	8.4	—	3.6	4.0	3.1	.9	.3	3.8	88.0
40	100 employees or more	705	80.8	11.3	—	7.9	4.6	2.8	2.7	1.2	7.9	80.8
41	Women-owned businesses	5 888 883	66.4	25.4	1.7	6.5	7.7	6.3	5.3	4.6	8.0	68.1
42	With no paid employees	5 071 110	63.4	27.7	1.9	7.0	8.5	7.1	5.5	4.8	8.8	65.3
43	With paid employees	817 773	85.0	11.8	.2	3.0	3.1	1.4	4.0	2.9	3.4	85.2
44	No employees ⁵	127 905	80.1	17.8	.7	1.4	2.9	.9	12.8	.9	1.7	80.8
45	1 to 4 employees	435 550	83.4	13.1	.1	3.4	4.4	1.7	2.6	3.7	4.2	83.5
46	5 to 9 employees	134 476	91.6	5.8	.2	2.4	1.3	1.2	1.6	2.0	2.2	91.8
47	10 to 19 employees	67 487	88.4	7.0	—	4.6	.5	.8	2.2	3.3	4.9	88.4
48	20 to 49 employees	35 515	85.7	12.7	—	1.6	.5	1.5	8.1	2.4	1.9	85.7
49	50 to 99 employees	10 178	94.2	4.1	—	1.7	.5	—	1.7	.8	2.7	94.2
50	100 employees or more	6 663	91.6	4.3	—	4.1	.7	2.3	3.4	.2	1.8	91.6
51	Nonminority male-owned businesses	10 114 456	70.4	23.7	1.3	4.5	6.1	6.0	5.4	4.2	6.5	71.8
52	With no paid employees	8 019 462	65.8	27.4	1.7	5.1	7.0	7.0	6.4	4.5	7.6	67.5
53	With paid employees	2 094 993	87.9	9.9	.1	2.2	2.9	1.9	1.9	2.8	2.5	88.0
54	No employees ⁵	271 380	81.8	14.8	—	3.5	4.7	6.0	.5	2.3	4.7	81.8
55	1 to 4 employees	1 155 800	88.5	9.7	—	1.7	3.6	1.3	1.8	2.9	1.9	88.5
56	5 to 9 employees	334 483	88.0	9.6	.3	2.1	.9	1.8	2.9	3.9	2.2	88.3
57	10 to 19 employees	173 140	89.3	7.0	.1	3.5	1.6	1.3	2.2	1.7	3.6	89.5
58	20 to 49 employees	101 938	90.9	6.5	.1	2.5	.4	1.2	2.2	2.3	2.9	91.0
59	50 to 99 employees	33 406	91.6	6.3	.6	1.6	1.3	1.2	1.5	2.0	1.9	92.1
60	100 employees or more	24 846	89.1	9.3	—	1.5	1.4	2.7	4.0	1.0	1.8	89.1

¹Data represent percentage of owners reporting in the designated categories.

²Includes businesses still in operation as of the date the respondents completed the report forms.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—											
	A	B	C	D	E	F	G	H	I	J	K	
(X)	.7	.6	.2	.2	.4	.4	.4	.4	.4	.3	.6	1
(X)	.8	.7	.2	.2	.5	.5	.5	.5	.5	.4	.7	2
(X)	.8	.9	—	.2	.5	.4	.4	.4	.4	.2	.8	3
(X)	3.7	3.9	.1	1.0	1.4	2.6	2.3	.6	.9	.9	3.8	4
(X)	1.3	1.3	—	.4	.9	.4	.5	.7	.4	.4	1.3	5
(X)	1.5	1.4	.1	.4	.2	.2	.7	1.0	.4	.4	1.5	6
(X)	1.1	1.3	—	.6	.8	.3	.6	.6	.5	.5	1.1	7
(X)	1.1	1.1	.1	.4	.2	.2	1.1	.4	.4	.4	1.2	8
(X)	1.5	1.5	.3	.6	.6	.6	.8	.7	.6	.6	1.5	9
(X)	1.7	.8	—	1.2	.5	.8	1.4	.4	1.3	1.7	10	
—	1.2	1.4	.3	.8	.7	.6	.6	.6	.9	1.2	11	
—	1.4	1.7	.4	.9	.8	.6	.7	.6	1.0	1.4	12	
1.0	1.3	1.0	.1	1.0	.2	.5	.4	1.0	1.0	1.3	13	
2.0	3.5	3.4	.3	.5	1.2	1.6	2.1	1.5	.8	3.4	14	
1.0	1.8	1.1	.2	1.7	.3	.7	.3	.6	1.5	1.8	15	
2.0	1.7	1.1	—	1.2	.3	.4	1.3	.1	1.2	1.7	16	
3.0	1.2	1.4	—	.7	.8	.5	.8	.6	.8	1.2	17	
4.0	2.0	2.0	.4	.5	.1	.6	1.4	1.6	.6	2.1	18	
6.0	3.1	2.5	—	1.5	(D)	(D)	(D)	.7	1.4	3.1	19	
8.0	1.5	(D)	—	(D)	(D)	(D)	.7	1.1	.4	1.5	20	
—	.4	.6	.2	.5	.5	.5	.3	.4	.4	.5	21	
—	.7	.8	.2	.5	.6	.6	.2	.4	.4	.8	22	
1.0	2.0	2.1	.2	.9	.7	.6	.9	1.0	1.0	2.1	23	
2.0	4.6	4.3	.9	3.2	2.0	3.1	2.4	1.0	3.2	4.6	24	
1.0	1.9	2.0	—	.6	.7	.5	.8	1.3	.9	1.9	25	
3.0	3.0	1.8	—	2.3	1.7	.1	1.3	1.2	2.2	3.0	26	
4.0	2.3	2.5	—	1.1	1.6	.3	.8	.2	1.8	2.3	27	
6.0	3.7	3.6	.3	1.4	.6	.6	.6	2.6	1.4	3.7	28	
8.0	5.0	4.0	—	2.3	1.2	—	3.5	1.3	2.3	5.0	29	
—	2.3	2.4	—	1.0	—	1.5	1.0	1.3	1.4	2.3	30	
—	.8	.9	.4	.6	.6	.7	.4	.5	.6	1.1	31	
—	1.1	.9	.5	.8	.9	.9	.6	.7	.8	1.3	32	
1.0	.6	.8	.3	.5	.4	.5	.2	.5	.5	.8	33	
2.0	3.9	3.6	.6	1.1	1.9	1.0	1.7	3.5	1.1	4.1	34	
1.0	.7	1.1	.5	.8	.6	.8	.4	.4	.6	.9	35	
2.0	1.8	1.1	.2	1.0	.5	.5	.6	.7	1.0	1.9	36	
2.0	2.3	1.7	.2	1.2	.6	.8	.3	.9	1.2	2.2	37	
4.0	2.2	1.3	.6	1.3	.4	1.3	.5	.2	1.3	2.0	38	
6.0	2.8	2.9	—	1.8	2.1	2.3	.8	.2	1.8	2.8	39	
6.0	3.3	2.9	—	2.6	2.2	1.6	2.5	.7	2.6	3.3	40	
—	.9	.9	.3	.6	.8	.6	.6	.5	.7	1.0	41	
—	1.1	.9	.4	.8	.8	.7	.7	.6	.9	1.1	42	
—	1.6	1.5	.1	.5	.8	.3	.8	.8	.5	1.6	43	
1.0	4.2	4.2	.4	.4	1.5	.3	4.2	.7	.5	4.3	44	
—	2.1	1.8	—	.8	1.4	.6	.8	1.1	.9	2.1	45	
1.0	1.1	.9	.1	.5	.4	.4	.6	.8	.3	1.2	46	
1.0	2.3	2.2	—	1.2	.2	.4	1.5	1.5	1.2	2.3	47	
1.0	3.0	3.0	—	.5	.3	.4	3.1	.5	.6	3.0	48	
2.0	1.2	1.4	—	.5	.5	—	.7	.6	.7	1.2	49	
2.0	3.0	1.4	—	3.1	.4	1.0	2.5	.3	.7	3.0	50	
—	1.2	.9	.3	.3	.5	.7	.7	.5	.4	1.1	51	
—	1.5	1.2	.3	.4	.6	.9	.9	.6	.5	1.4	52	
—	1.4	1.4	—	.3	.7	.6	.3	.5	.3	1.4	53	
—	4.9	4.8	—	1.6	2.4	3.4	.4	.9	1.5	4.9	54	
—	1.9	2.1	—	.4	1.3	.4	.7	.9	.4	1.9	55	
—	2.0	1.9	.2	.6	.3	.4	.9	1.4	.6	2.0	56	
1.0	1.8	1.8	.1	.6	1.3	.4	.7	.4	.6	1.8	57	
1.0	1.2	.8	.1	.6	.2	.3	.9	.4	.6	1.2	58	
1.0	2.0	1.9	.4	.9	.9	.9	1.0	.9	.9	2.1	59	
1.0	2.0	1.1	—	1.7	.7	.9	1.4	.5	1.8	2.0	60	

Table 4d. Operating Status of Business by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Business the respondent owned in 1992 was still in operation in 1996 ¹				If the business was no longer operating, the year that the business operations discontinued ¹					
			Yes	No	Don't know	Not reported	1992	1993	1994	1995	Not reported	Not appli- cable ²
			A	B	C	D	E	F	G	H	I	J	K
1	All businesses	17 253 143	69.0	24.3	1.5	5.3	6.7	6.1	5.3	4.3	7.2	70.4
2	Individual proprietorships	14 599 295	66.4	26.0	1.7	5.9	7.3	6.7	5.6	4.4	7.9	68.1
3	Partnerships	1 089 578	81.6	15.9	.4	2.1	2.9	3.4	4.4	4.2	3.0	82.0
4	Subchapter S corporations	1 564 270	85.7	12.2	.1	1.9	3.4	2.0	2.8	3.8	2.3	85.8
5	Hispanic-owned businesses	771 708	66.5	25.1	1.4	7.0	7.3	6.4	4.4	4.9	9.1	67.9
6	Individual proprietorships	689 015	64.1	26.8	1.6	7.5	8.1	6.9	4.5	5.1	9.8	65.7
7	Partnerships	32 650	74.5	18.4	.2	6.9	1.4	5.6	5.9	4.8	7.6	74.7
8	Subchapter S corporations	50 042	85.7	12.2	.1	2.0	2.7	2.3	2.9	3.2	3.0	85.8
9	Black-owned businesses	620 912	59.5	28.7	1.4	10.4	8.9	6.9	5.9	5.2	12.2	60.9
10	Individual proprietorships	584 256	58.5	29.3	1.5	10.7	9.1	7.1	6.0	5.2	12.6	60.0
11	Partnerships	14 727	77.8	19.5	.2	2.5	3.6	4.3	4.9	4.7	4.5	78.0
12	Subchapter S corporations	21 928	85.3	11.6	.2	3.0	1.6	4.5	2.4	2.4	3.6	85.4
13	Other minority-owned businesses	606 426	72.1	20.1	2.6	5.3	4.6	5.8	4.3	4.2	6.4	74.6
14	Individual proprietorships	502 022	68.7	22.5	3.0	5.8	5.5	6.8	4.1	4.8	7.1	71.7
15	Partnerships	49 489	77.3	15.6	2.3	4.8	2.4	2.6	7.0	3.2	5.1	79.6
16	Subchapter S corporations	54 915	87.7	9.6	.3	2.3	1.2	2.6	3.5	1.8	2.9	88.1
17	Women-owned businesses	5 888 883	66.4	25.4	1.7	6.5	7.7	6.3	5.3	4.6	8.0	68.1
18	Individual proprietorships	5 078 077	63.6	27.4	1.9	7.1	8.5	6.8	5.5	4.8	8.8	65.5
19	Partnerships	243 651	86.0	10.6	1.0	2.4	2.0	2.4	2.6	3.3	2.7	87.0
20	Subchapter S corporations	567 155	85.1	12.5	.1	2.3	2.4	2.9	4.2	2.9	2.4	85.2
21	Nonminority male-owned businesses	10 114 456	70.4	23.7	1.3	4.5	6.1	6.0	5.4	4.2	6.5	71.8
22	Individual proprietorships	8 414 238	68.0	25.4	1.6	5.0	6.6	6.6	5.8	4.1	7.3	69.6
23	Partnerships	777 379	80.9	17.2	.1	1.8	3.3	3.7	4.6	4.5	2.9	81.0
24	Subchapter S corporations	922 838	86.0	12.2	.1	1.7	4.1	1.3	1.9	4.6	2.1	86.1

¹Data represent percentage of owners reporting in the designated categories.

²Includes businesses still in operation as of the date the respondents completed the report forms.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—											
	A	B	C	D	E	F	G	H	I	J	K	
(X)		.7	.6	.2	.2	.4	.4	.4	.4	.3	.6	1
(X)		.8	.8	.2	.2	.5	.5	.4	.5	.4	.7	2
(X)		2.1	1.9	.2	.6	1.4	.8	.8	.9	1.0	2.1	3
(X)		1.5	1.4	—	.3	.7	.5	.5	.8	.4	1.5	4
—		1.2	1.4	.3	.8	.7	.6	.6	.6	.9	1.2	5
—		1.4	1.7	.3	.8	.7	.7	.7	.6	.9	1.4	6
2.0		2.9	1.4	.1	2.1	.5	1.3	1.1	1.6	2.1	2.9	7
1.0		1.6	1.7	.1	.4	1.0	.6	.5	1.0	.6	1.7	8
—		.4	.6	.2	.5	.5	.5	.3	.4	.4	.5	9
—		.5	.7	.2	.5	.5	.5	.3	.4	.4	.6	10
3.0		4.5	4.9	.3	1.0	2.3	1.5	1.1	2.4	1.3	4.6	11
2.0		2.3	2.4	.1	1.1	1.0	1.8	.7	.8	1.0	2.3	12
—		.8	.9	.4	.6	.6	.7	.4	.5	.6	1.1	13
—		1.3	1.1	.4	.8	.7	.8	.6	.6	.8	1.5	14
1.0		3.2	1.8	1.1	1.5	1.1	.7	1.4	1.0	1.5	3.0	15
1.0		1.5	1.0	.2	.5	.4	.7	.9	.3	.6	1.4	16
—		.9	.9	.3	.6	.8	.6	.6	.5	.7	1.0	17
—		1.1	1.0	.4	.7	.9	.7	.6	.6	.8	1.1	18
1.0		1.9	2.2	.4	.9	1.1	.8	.9	1.2	.9	1.9	19
—		1.6	1.5	—	.4	.4	1.5	1.2	.6	.4	1.5	20
—		1.2	.9	.3	.3	.5	.7	.7	.5	.4	1.1	21
—		1.4	1.2	.3	.3	.6	.9	.8	.7	.5	1.4	22
—		3.5	3.1	.1	.9	1.9	1.0	1.2	1.3	1.5	3.5	23
—		2.4	2.4	—	.4	1.5	.4	.5	1.2	.7	2.4	24

Table 5a. Reason the Discontinued Business Is No Longer Operating by Industry Division:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	If the business is no longer operating, the status of the business at the time the decision was made to cease operations ¹			
		Successful	Unsuccessful	Not reported	Not applicable ²
		A	B	C	D	E
1 All businesses	17 253 143	8.7	14.1	6.8	70.4
2 Agricultural services, forestry, fishing, and mining .	583 253	7.6	12.1	8.2	72.1
3 Construction	1 829 620	10.8	16.3	4.6	68.3
4 Manufacturing	517 714	4.7	12.0	5.5	77.8
5 Transportation, communications, and utilities	698 903	7.5	19.2	8.8	64.5
6 Wholesale trade	538 339	7.1	14.1	4.9	73.9
7 Retail trade	2 478 045	4.5	16.3	7.0	72.1
8 Finance, insurance, and real estate	1 941 029	8.1	9.2	5.6	77.1
9 Services	7 784 016	10.3	13.5	6.6	69.6
10 Industries not classified	882 224	8.5	17.9	14.1	59.5
11 Hispanic-owned businesses	771 708	6.7	16.2	9.3	67.9
12 Agricultural services, forestry, fishing, and mining .	32 927	4.0	14.0	8.5	73.5
13 Construction	97 476	6.5	16.0	10.2	67.3
14 Manufacturing	18 461	3.9	18.3	7.2	70.6
15 Transportation, communications, and utilities	47 797	5.1	14.9	10.0	70.0
16 Wholesale trade	17 727	5.3	14.5	4.5	75.7
17 Retail trade	107 846	4.2	21.5	5.9	68.4
18 Finance, insurance, and real estate	49 231	5.7	10.6	6.9	76.8
19 Services	347 297	8.5	15.0	9.9	66.6
20 Industries not classified	52 945	5.8	20.7	14.9	58.7
21 Black-owned businesses	620 912	6.1	20.7	12.2	60.9
22 Agricultural services, forestry, fishing, and mining .	10 309	6.3	20.0	11.6	62.1
23 Construction	43 381	4.5	20.8	9.4	65.3
24 Manufacturing	10 469	5.3	23.5	11.6	59.6
25 Transportation, communications, and utilities	49 095	3.0	21.7	14.3	60.9
26 Wholesale trade	7 550	4.3	23.7	7.5	64.5
27 Retail trade	86 840	4.2	25.9	9.2	60.6
28 Finance, insurance, and real estate	40 924	3.7	18.2	7.0	71.2
29 Services	332 981	7.6	19.3	12.9	60.2
30 Industries not classified	39 363	6.0	22.3	18.1	53.6
31 Other minority-owned businesses	606 426	5.2	14.0	6.1	74.6
32 Agricultural services, forestry, fishing, and mining .	15 218	5.9	7.6	9.6	76.9
33 Construction	28 295	4.1	18.9	5.5	71.5
34 Manufacturing	18 976	3.6	23.6	5.8	67.0
35 Transportation, communications, and utilities	24 362	6.9	14.8	10.5	67.7
36 Wholesale trade	20 043	3.4	15.0	5.8	75.8
37 Retail trade	132 483	2.9	14.5	4.7	77.9
38 Finance, insurance, and real estate	64 762	2.3	8.1	5.1	84.5
39 Services	273 774	7.0	13.5	6.1	73.3
40 Industries not classified	28 512	7.4	21.7	10.9	60.0
41 Women-owned businesses	5 888 883	9.4	14.8	7.7	68.1
42 Agricultural services, forestry, fishing, and mining .	119 731	9.4	10.6	12.9	67.0
43 Construction	183 695	7.9	15.0	7.5	69.6
44 Manufacturing	152 346	7.7	12.2	6.1	73.9
45 Transportation, communications, and utilities	141 623	7.9	21.7	5.2	65.2
46 Wholesale trade	154 542	5.5	20.3	4.6	69.6
47 Retail trade	1 093 342	5.2	18.4	8.8	67.6
48 Finance, insurance, and real estate	602 802	3.8	12.1	6.8	77.2
49 Services	3 158 444	12.2	13.3	7.1	67.4
50 Industries not classified	282 358	10.8	20.2	13.4	55.6
51 Nonminority male-owned businesses	10 114 456	8.7	13.5	6.1	71.8
52 Agricultural services, forestry, fishing, and mining .	412 917	7.5	12.5	6.6	73.5
53 Construction	1 496 056	11.7	16.4	3.8	68.1
54 Manufacturing	333 485	3.4	10.9	5.1	80.5
55 Transportation, communications, and utilities	458 400	8.2	18.9	9.1	63.8
56 Wholesale trade	352 721	8.0	11.4	4.9	75.6
57 Retail trade	1 197 943	4.2	14.3	5.7	75.8
58 Finance, insurance, and real estate	1 240 594	10.4	7.7	5.1	76.8
59 Services	4 102 294	9.2	13.5	6.0	71.3
60 Industries not classified	520 046	7.6	16.3	14.4	61.6

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses still in operation as of the date the respondents completed the report forms.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

If the business is no longer operating because it was unsuccessful, the reason why the business was unsuccessful ¹					Relative standard error of estimate ^{3, 4}	Standard error of estimate ³ for column—									
Inadequate cash flow or low sales	Lack of access to business loans/credit	Lack of access to personal loans/credit	Other reason	Not reported		A	B	C	D	E	F	G	H	I	J
F	G	H	I	J	A	B	C	D	E	F	G	H	I	J	
71.7	8.2	3.3	71.7	1.3	(X)	.6	.6	.3	.6	2.9	1.4	.5	2.2	.4	1
63.3	8.5	1.1	78.1	1.3	(X)	1.6	1.8	1.3	2.4	7.7	4.2	.7	7.5	.9	2
64.5	3.9	1.9	76.0	.7	(X)	2.3	1.9	1.0	3.0	6.0	1.2	.7	4.3	.7	3
61.1	8.8	5.0	76.1	1.4	(X)	.8	1.6	1.2	2.3	7.9	4.1	3.9	4.9	.9	4
78.1	8.4	6.0	73.7	.9	(X)	1.6	2.0	1.6	3.1	4.1	2.9	3.0	3.8	.4	5
81.7	9.2	4.9	65.2	.2	(X)	.7	1.8	.8	1.3	3.8	3.0	2.8	4.7	.2	6
88.0	12.8	5.9	70.7	1.7	(X)	.6	1.7	.9	1.7	3.6	3.3	1.8	4.3	1.1	7
62.4	8.3	7.4	85.4	.1	(X)	1.1	.8	1.3	1.9	7.9	6.2	4.7	5.7	.1	8
69.7	8.2	1.8	67.6	1.4	(X)	.7	1.0	.5	.8	4.9	2.6	.4	4.2	.8	9
64.9	3.7	2.3	74.6	2.5	(X)	1.1	1.4	2.0	3.4	5.1	2.3	1.4	6.0	2.3	10
67.1	8.8	5.8	68.3	3.2	-	.6	1.1	.9	1.2	2.7	1.6	.8	1.9	1.6	11
58.2	12.4	2.8	79.9	3.4	1.0	1.2	1.7	2.6	2.8	8.6	4.5	2.4	4.7	2.1	12
69.2	13.4	11.6	52.0	9.8	1.0	.9	2.8	2.3	3.2	8.4	4.3	3.1	6.8	6.2	13
69.9	2.8	-	66.1	-	1.0	.9	2.3	1.2	2.4	5.9	2.5	-	7.8	-	14
58.3	9.0	8.7	85.8	-	1.0	1.2	1.4	2.1	2.8	9.3	3.3	3.7	4.6	-	15
79.8	11.6	5.1	67.3	-	2.0	.7	1.4	.9	2.0	8.9	4.6	3.1	8.9	-	16
84.3	6.2	.8	62.6	.2	1.0	.7	2.4	.9	2.3	3.3	5.4	.3	5.2	.3	17
69.7	11.0	3.2	71.8	-	1.0	1.1	1.8	1.9	2.4	10.7	5.9	3.7	8.5	-	18
59.5	8.9	7.2	70.1	3.9	-	1.4	1.8	1.7	2.3	4.6	4.8	2.4	4.3	1.7	19
67.8	5.2	4.7	77.9	2.2	1.0	2.0	3.5	2.0	2.9	5.3	2.3	1.8	7.0	1.4	20
63.4	15.5	8.4	69.3	4.3	-	.3	.5	.5	.5	1.7	1.6	.8	1.4	.8	21
59.8	7.4	7.5	65.6	5.7	1.0	1.4	1.9	1.3	1.8	3.0	3.4	2.5	4.6	2.1	22
55.2	13.9	11.5	65.6	5.2	-	.7	1.8	1.3	1.6	5.6	4.9	2.3	3.7	2.1	23
63.0	13.0	9.0	76.0	1.5	1.0	1.1	2.1	1.5	2.5	7.1	3.2	3.4	3.6	1.2	24
67.0	14.7	4.7	70.5	3.8	-	.7	2.4	1.5	2.3	6.1	4.0	1.6	4.4	2.2	25
81.6	20.7	10.4	73.1	-	2.0	.9	1.4	1.1	.9	3.6	5.6	3.1	5.4	-	26
79.4	16.2	6.3	70.0	2.0	-	.8	.8	1.1	1.0	3.9	2.2	2.1	3.0	1.0	27
71.1	19.8	10.6	67.8	3.9	1.0	.7	1.7	.7	1.4	4.0	3.4	2.7	3.4	1.6	28
57.3	16.2	9.4	69.0	5.0	-	.5	1.1	1.0	.9	3.2	2.6	1.6	2.6	1.5	29
63.9	10.7	5.6	71.5	5.7	-	1.0	2.5	2.6	2.3	4.7	3.3	2.1	3.3	2.6	30
67.6	6.1	6.4	75.9	2.6	-	.8	.5	.6	1.1	3.2	2.2	2.1	3.1	1.2	31
49.4	-	2.8	83.6	-	1.0	1.5	1.8	2.8	2.8	13.9	-	9.2	9.9	-	32
81.2	2.9	.8	78.7	-	1.0	1.0	2.8	2.1	3.2	7.8	3.3	2.7	9.9	-	33
67.0	1.3	-	62.7	10.3	1.0	1.0	3.4	1.4	3.5	7.6	1.6	-	10.5	5.0	34
74.4	1.2	-	77.4	-	1.0	2.5	3.2	2.5	5.2	7.8	.6	-	13.1	-	35
64.5	3.0	6.8	74.0	.3	1.0	.9	1.8	1.9	2.6	10.6	3.7	5.7	6.3	.7	36
87.3	8.7	7.9	77.8	-	1.0	.7	1.6	1.0	1.9	5.2	3.6	3.7	5.8	-	37
60.4	9.1	9.1	65.5	-	1.0	.9	1.6	1.6	2.4	13.6	7.4	7.4	13.8	-	38
56.1	6.7	8.4	76.5	4.7	-	1.5	1.2	.9	1.6	7.0	3.0	3.4	5.5	2.7	39
71.8	3.3	.8	82.4	.6	1.0	2.2	1.8	2.2	4.2	8.7	2.2	.5	7.4	.5	40
70.2	9.3	3.3	75.8	2.8	-	.5	.7	.6	1.0	3.2	2.1	.9	3.0	1.3	41
80.3	6.0	.5	73.5	6.4	-	2.1	1.7	3.2	2.5	6.3	5.7	.4	8.1	2.5	42
69.5	3.4	2.2	70.9	.7	-	1.5	2.5	1.2	2.7	7.8	1.1	1.0	7.6	.8	43
74.1	10.5	.6	80.4	1.7	-	1.2	1.7	1.0	2.3	6.4	4.2	.4	8.2	2.0	44
73.1	13.2	9.1	80.7	2.9	-	2.1	3.4	.9	4.2	7.0	4.1	4.6	5.0	3.0	45
77.7	4.7	.8	71.9	.2	-	1.0	1.3	.9	1.8	8.5	2.1	.7	6.1	.2	46
83.2	16.2	6.4	75.6	3.2	-	1.4	2.2	1.8	2.8	5.4	5.8	2.6	5.8	3.5	47
69.7	8.3	.3	85.6	.1	-	1.6	1.6	2.0	2.3	12.0	4.3	.2	4.2	.1	48
63.0	7.6	2.6	75.0	2.8	-	.8	1.0	.8	1.5	4.3	2.0	.8	3.6	2.3	49
68.3	1.9	1.2	69.7	6.3	-	2.1	2.4	1.9	3.2	6.4	.6	.6	8.1	8.4	50
73.7	7.3	2.7	69.3	-	-	.8	1.0	.5	1.1	5.2	2.2	.8	4.1	-	51
60.0	8.9	.9	79.2	-	-	2.2	2.6	1.9	3.5	11.0	5.5	.9	13.4	-	52
63.7	3.0	1.1	78.5	-	-	2.8	2.2	1.2	3.5	7.5	1.4	.8	4.9	-	53
53.0	9.1	7.9	75.5	.9	-	1.0	2.3	1.8	3.2	12.3	5.7	6.6	8.2	.6	54
82.9	6.4	5.1	70.9	-	-	2.3	3.1	2.3	4.4	4.8	3.4	5.4	6.4	-	55
85.6	12.3	7.9	59.8	.2	-	1.1	2.7	1.0	2.2	4.9	4.5	4.4	9.3	3.0	56
95.1	8.9	5.3	64.9	.1	-	.7	3.3	1.3	3.5	4.6	3.2	1.9	7.9	.2	57
56.5	7.6	12.4	86.8	-	-	1.8	1.0	1.5	2.5	11.4	10.3	8.8	12.9	-	58
76.6	8.4	-	61.4	-	-	1.2	1.6	.8	1.6	8.3	4.4	-	7.6	-	59
62.0	4.9	3.0	77.7	-	-	2.2	2.4	2.9	5.3	11.0	3.9	2.4	7.5	.1	60

Table 5b. Reason the Discontinued Business Is No Longer Operating by Receipts Size of Firm:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	If the business is no longer operating, the status of the business at the time the decision was made to cease operations ¹			
		Successful	Unsuccessful	Not reported	Not applicable ²
		A	B	C	D	E
1 All businesses	17 253 143	8.7	14.1	6.8	70.4
2 Less than \$5,000	5 226 553	10.3	25.0	10.7	54.0
3 \$5,000 to \$9,999	2 443 946	13.1	16.3	8.6	61.9
4 \$10,000 to \$24,999	3 076 410	8.4	13.4	5.7	72.5
5 \$25,000 to \$49,999	1 945 806	8.8	8.2	5.0	77.9
6 \$50,000 to \$99,999	1 615 940	5.9	7.2	3.2	83.6
7 \$100,000 to \$199,999	1 197 996	4.4	4.0	3.1	88.6
8 \$200,000 to \$249,999	301 794	4.8	2.0	2.0	91.3
9 \$250,000 to \$499,999	682 583	4.8	2.4	3.2	89.6
10 \$500,000 to \$999,999	372 078	4.7	2.6	3.9	88.8
11 \$1,000,000 or more	390 037	4.0	2.5	2.8	90.7
12 Hispanic-owned businesses	771 708	6.7	16.2	9.3	67.9
13 Less than \$5,000	219 226	10.4	30.8	13.9	44.9
14 \$5,000 to \$9,999	140 362	9.7	19.7	11.8	58.8
15 \$10,000 to \$24,999	165 667	5.7	15.8	8.2	70.3
16 \$25,000 to \$49,999	87 288	2.4	8.3	9.6	79.7
17 \$50,000 to \$99,999	64 742	5.1	6.8	5.7	82.4
18 \$100,000 to \$199,999	41 578	3.9	4.1	2.8	89.2
19 \$200,000 to \$249,999	10 030	4.4	4.4	3.8	87.4
20 \$250,000 to \$499,999	22 301	3.7	3.6	3.9	88.8
21 \$500,000 to \$999,999	11 319	4.2	2.9	2.9	89.9
22 \$1,000,000 or more	9 194	4.2	1.5	2.8	91.4
23 Black-owned businesses	620 912	6.1	20.7	12.2	60.9
24 Less than \$5,000	236 722	6.3	29.3	16.8	47.5
25 \$5,000 to \$9,999	111 512	8.1	23.2	11.7	57.0
26 \$10,000 to \$24,999	129 901	5.5	15.6	10.9	68.0
27 \$25,000 to \$49,999	62 209	5.8	14.6	7.2	72.3
28 \$50,000 to \$99,999	39 218	4.1	7.5	6.9	81.5
29 \$100,000 to \$199,999	20 936	3.1	6.4	4.2	86.3
30 \$200,000 to \$249,999	4 533	6.5	.8	5.6	87.2
31 \$250,000 to \$499,999	9 029	4.5	4.3	5.6	85.6
32 \$500,000 to \$999,999	3 823	1.7	3.0	3.3	92.0
33 \$1,000,000 or more	3 028	4.2	5.1	3.7	87.0
34 Other minority-owned businesses	606 426	5.2	14.0	6.1	74.6
35 Less than \$5,000	132 493	9.6	25.5	8.5	56.4
36 \$5,000 to \$9,999	80 435	8.2	17.4	12.4	62.0
37 \$10,000 to \$24,999	108 195	3.6	22.3	4.5	69.7
38 \$25,000 to \$49,999	77 345	1.8	12.7	4.9	80.6
39 \$50,000 to \$99,999	70 360	5.2	8.2	4.4	82.2
40 \$100,000 to \$199,999	58 620	3.6	5.7	4.9	85.9
41 \$200,000 to \$249,999	15 740	2.4	3.5	4.2	89.8
42 \$250,000 to \$499,999	34 266	4.1	2.8	4.1	89.0
43 \$500,000 to \$999,999	16 467	4.7	2.5	2.9	89.9
44 \$1,000,000 or more	12 505	3.5	2.3	4.1	90.1
45 Women-owned businesses	5 888 883	9.4	14.8	7.7	68.1
46 Less than \$5,000	2 310 303	11.3	24.6	10.3	53.7
47 \$5,000 to \$9,999	967 380	10.2	14.6	7.8	67.4
48 \$10,000 to \$24,999	1 051 358	9.1	9.5	6.7	74.7
49 \$25,000 to \$49,999	538 885	8.9	6.3	6.1	78.8
50 \$50,000 to \$99,999	381 517	7.1	7.0	5.3	80.6
51 \$100,000 to \$199,999	267 089	4.3	3.9	2.1	89.7
52 \$200,000 to \$249,999	66 464	1.7	1.1	5.1	92.1
53 \$250,000 to \$499,999	146 313	4.8	2.2	3.0	90.0
54 \$500,000 to \$999,999	80 539	2.5	3.2	3.5	90.8
55 \$1,000,000 or more	79 037	3.6	2.1	2.4	91.9
56 Nonminority male-owned businesses	10 114 456	8.7	13.5	6.1	71.8
57 Less than \$5,000	2 608 047	9.6	24.8	10.7	54.9
58 \$5,000 to \$9,999	1 285 456	16.0	17.1	8.8	58.2
59 \$10,000 to \$24,999	1 763 830	8.3	15.2	4.8	71.7
60 \$25,000 to \$49,999	1 248 482	9.6	8.6	4.5	77.2
61 \$50,000 to \$99,999	1 108 065	5.7	7.3	2.2	84.8
62 \$100,000 to \$199,999	840 723	4.4	3.8	3.3	88.4
63 \$200,000 to \$249,999	212 693	6.0	2.0	.7	91.4
64 \$250,000 to \$499,999	488 462	4.9	2.4	3.0	89.7
65 \$500,000 to \$999,999	266 408	5.3	2.4	4.1	88.1
66 \$1,000,000 or more	292 290	4.1	2.6	2.8	90.5

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses still in operation as of the date the respondents completed the report forms.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

If the business is no longer operating because it was unsuccessful, the reason why the business was unsuccessful ¹					Relative standard error of estimate ^{3, 4}	Standard error of estimate ³ for column —									
Inadequate cash flow or low sales	Lack of access to business loans/credit	Lack of access to personal loans/credit	Other reason	Not reported		A	B	C	D	E	F	G	H	I	J
F	G	H	I	J	A	B	C	D	E	F	G	H	I	J	
71.7	8.2	3.3	71.7	1.3	(X)	.6	.6	.3	.6	2.9	1.4	.5	2.2	.4	1
67.6	7.0	2.7	75.4	1.5	(X)	1.2	1.5	.8	1.1	3.6	1.7	.6	3.7	.9	2
72.8	8.2	4.3	78.0	.4	(X)	2.3	1.2	.8	2.1	5.4	3.2	2.3	1.9	.2	3
75.5	11.6	5.7	63.3	.8	(X)	1.1	1.5	.6	1.6	6.6	3.6	2.2	6.3	.3	4
80.7	6.4	1.6	59.8	1.2	(X)	1.8	.9	1.2	1.9	6.4	2.8	.7	7.6	.4	5
80.6	12.0	3.3	63.7	3.3	(X)	.7	1.0	.4	1.4	3.3	4.1	2.8	6.6	2.6	6
82.9	5.2	1.9	65.8	.1	(X)	.5	.5	.6	1.0	7.5	1.6	.6	7.6	.1	7
63.9	24.9	—	71.2	—	(X)	1.3	.4	.5	1.0	11.3	12.2	—	11.0	—	8
76.4	9.7	.3	54.0	3.6	(X)	.4	.5	.6	.9	7.8	2.6	.2	5.7	3.1	9
73.1	14.9	2.6	67.2	.1	(X)	.5	.3	.4	.6	6.4	4.1	1.5	4.5	.1	10
68.9	20.3	1.0	57.9	1.8	(X)	.3	.2	.2	.4	4.7	5.0	.9	7.0	.7	11
67.1	8.8	5.8	68.3	3.2	—	.6	1.1	.9	1.2	2.7	1.6	.8	1.9	1.6	12
69.3	9.0	5.2	69.0	3.7	1.0	1.7	2.8	1.7	2.5	3.2	2.7	1.5	4.3	2.0	13
68.5	5.9	2.7	67.9	1.3	1.0	2.9	2.5	1.2	3.2	4.8	2.3	1.9	6.7	1.4	14
59.3	9.1	10.9	70.7	4.1	1.0	.7	1.1	1.2	1.3	5.7	3.2	3.4	5.6	3.4	15
64.1	8.7	5.1	63.4	5.9	1.0	.7	1.2	2.4	2.3	9.4	4.8	4.4	9.7	4.3	16
73.9	5.8	3.7	63.9	—	1.0	1.0	1.3	1.2	1.8	10.4	9.7	2.8	9.5	—	17
73.4	16.6	8.4	62.7	—	1.0	.9	.7	.7	.8	8.3	7.1	4.3	10.5	—	18
73.4	45.4	—	81.7	—	3.0	1.3	1.3	1.2	2.1	15.9	11.7	—	15.2	—	19
63.3	21.5	—	65.8	—	2.0	.7	.7	.7	1.3	13.7	10.5	—	8.4	—	20
87.6	13.9	—	31.8	—	3.0	1.2	.8	1.1	1.4	10.3	4.5	—	12.6	—	21
68.6	31.0	14.3	60.9	—	2.0	.7	.3	.7	.7	9.5	12.3	9.9	9.7	—	22
63.4	15.5	8.4	69.3	4.3	—	.3	.5	.5	.5	1.7	1.6	.8	1.4	.8	23
62.1	14.2	7.3	71.3	4.2	—	.5	1.1	1.1	1.4	3.7	2.1	1.0	2.4	1.4	24
69.5	16.6	9.3	67.3	2.6	—	.8	1.3	1.0	1.9	3.5	3.3	2.8	3.4	1.0	25
59.6	14.3	7.8	68.5	6.5	—	.5	1.5	.9	1.9	4.7	2.1	2.7	3.8	2.4	26
64.0	19.5	9.4	64.6	4.8	—	1.7	1.5	1.7	2.2	6.7	5.9	6.9	8.0	2.5	27
53.9	20.2	17.6	64.6	5.3	1.0	.8	1.0	1.1	1.6	6.3	4.1	6.4	8.0	4.1	28
74.5	34.8	22.6	69.6	2.4	1.0	.9	1.0	.8	1.3	7.2	8.6	8.1	6.9	1.4	29
43.6	41.2	—	69.1	—	3.0	2.7	.3	4.3	5.2	13.8	13.2	—	15.6	—	30
75.9	46.8	16.2	54.9	2.6	3.0	.8	1.0	1.0	1.4	9.3	10.3	5.7	11.8	6.3	31
54.8	21.0	3.6	52.1	—	4.0	.7	1.3	.9	1.5	15.7	11.4	2.6	15.6	—	32
65.4	5.0	—	87.2	—	4.0	.8	1.8	.7	1.5	12.8	4.9	—	14.2	—	33
67.6	6.1	6.4	75.9	2.6	—	.8	.5	.6	1.1	3.2	2.2	2.1	3.1	1.2	34
68.5	8.2	7.9	80.6	.3	1.0	2.7	2.5	1.2	3.0	7.4	3.9	2.8	7.8	.5	35
62.4	—	8.1	78.4	1.1	1.0	1.9	3.8	3.6	4.8	11.0	—	9.5	6.6	1.2	36
66.1	2.9	2.6	70.9	3.4	1.0	1.8	2.2	1.5	3.0	8.1	2.2	2.2	7.3	3.7	37
64.7	7.9	7.1	78.9	11.9	1.0	.6	2.3	1.9	1.9	9.6	5.2	5.3	8.3	4.9	38
82.4	13.1	12.1	75.8	1.0	1.0	1.1	1.5	1.1	2.4	5.7	7.6	7.7	7.5	1.5	39
69.1	6.8	2.0	67.6	.2	1.0	.6	.9	.7	1.3	9.1	2.3	1.3	7.7	.2	40
54.0	5.6	—	48.3	—	2.0	1.5	1.7	1.9	3.0	13.6	7.4	—	13.2	—	41
68.5	8.6	—	62.4	—	1.0	.9	.8	.8	1.5	10.7	5.3	—	8.4	—	42
84.6	19.3	4.9	30.7	—	2.0	.6	.5	.8	1.1	6.2	7.1	2.7	11.3	—	43
65.1	2.8	—	65.7	—	2.0	.7	.5	.7	.5	11.9	1.2	—	13.1	—	44
70.2	9.3	3.3	75.8	2.8	—	.5	.7	.6	1.0	3.2	2.1	.9	3.0	1.3	45
69.7	8.2	2.7	77.8	3.2	—	1.2	2.1	1.2	2.4	4.0	2.4	1.2	3.9	2.6	46
78.3	13.8	6.7	70.2	1.0	—	2.1	1.8	2.1	2.0	4.9	5.2	3.0	6.5	.5	47
67.3	7.6	2.4	76.9	.4	—	1.9	1.6	1.2	1.7	7.1	4.1	.8	5.5	.3	48
59.7	4.8	2.8	76.0	.8	—	2.0	1.7	1.5	3.1	8.7	4.0	2.9	8.9	.6	49
66.8	15.0	2.1	62.3	12.8	—	1.1	1.5	1.1	1.8	7.6	8.0	1.2	7.9	6.3	50
64.7	16.9	3.6	82.6	.3	—	1.0	.6	.4	1.6	8.7	8.9	3.6	6.3	.5	51
48.5	.5	—	91.2	—	1.0	.4	.5	1.9	2.1	14.0	.3	—	15.7	—	52
67.0	12.3	—	51.1	15.4	1.0	.7	.3	.8	1.1	9.4	3.9	—	9.9	7.3	53
72.8	35.2	—	44.7	.4	1.0	.5	.7	.9	.8	9.8	8.7	—	10.9	.2	54
72.2	4.9	.1	67.2	3.3	1.0	.5	.4	.5	.6	8.2	3.6	.3	6.4	3.7	55
73.7	7.3	2.7	69.3	—	—	.8	1.0	.5	1.1	5.2	2.2	.8	4.1	—	56
66.0	5.3	1.9	74.1	—	—	1.6	2.2	1.1	2.1	7.2	2.6	.9	6.5	—	57
70.4	4.6	2.7	84.3	—	—	4.0	2.2	1.8	3.9	9.8	4.0	2.4	4.3	—	58
82.1	14.1	6.9	56.2	—	—	2.0	2.5	1.3	2.5	9.1	6.4	3.9	9.0	—	59
89.9	6.0	—	53.1	—	—	2.3	1.5	1.5	2.1	6.3	10.1	—	12.5	—	60
86.2	11.2	3.1	62.6	.4	—	1.3	1.2	.7	1.9	3.0	4.9	3.8	8.1	.4	61
90.5	—	.5	59.7	—	—	.7	.7	.8	1.2	8.3	—	.3	11.0	—	62
64.5	27.8	—	72.2	—	—	2.0	.6	.4	1.8	15.7	13.3	—	16.7	—	63
80.2	7.8	—	53.7	.9	—	.5	.6	.9	1.4	10.4	5.0	—	10.9	.3	64
71.8	6.1	3.5	81.3	—	—	.7	.4	.4	.7	10.2	5.2	2.8	6.9	—	65
68.0	23.9	.8	56.3	1.6	—	.4	.3	.3	.5	6.5	6.7	1.2	7.8	.6	66

Table 5c. Reason the Discontinued Business Is No Longer Operating by Employment Size of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	If the business is no longer operating, the status of the business at the time the decision was made to cease operations ¹			
			Successful	Unsuccessful	Not reported	Not applicable ²
			A	B	C	D	E
1	All businesses	17 253 143	8.7	14.1	6.8	70.4
2	With no paid employees	14 118 184	9.4	16.4	7.7	66.6
3	With paid employees	3 134 959	5.8	4.3	2.8	87.2
4	No employees ⁵	435 838	10.7	5.2	2.8	81.4
5	1 to 4 employees	1 716 076	5.1	4.9	2.8	87.1
6	5 to 9 employees	503 808	5.3	3.0	2.4	89.3
7	10 to 19 employees	256 110	5.5	1.5	3.7	89.3
8	20 to 49 employees	144 734	3.6	4.2	2.7	89.5
9	50 to 99 employees	45 331	3.2	2.4	2.0	92.3
10	100 employees or more	33 062	5.1	3.4	2.0	89.5
11	Hispanic-owned businesses	771 708	6.7	16.2	9.3	67.9
12	With no paid employees	656 343	7.4	18.8	10.5	63.3
13	With paid employees	115 364	3.7	5.1	4.1	87.1
14	No employees ⁵	19 569	1.3	8.9	2.1	87.8
15	1 to 4 employees	64 631	4.1	5.4	5.5	85.0
16	5 to 9 employees	16 937	3.4	2.9	2.3	91.3
17	10 to 19 employees	8 553	4.9	2.0	2.5	90.6
18	20 to 49 employees	4 050	6.4	2.0	1.7	89.9
19	50 to 99 employees	948	3.6	3.1	4.3	89.0
20	100 employees or more	676	2.8	(D)	(D)	96.0
21	Black-owned businesses	620 912	6.1	20.7	12.2	60.9
22	With no paid employees	556 434	6.3	22.2	13.1	58.4
23	With paid employees	64 478	4.6	8.3	4.8	82.3
24	No employees ⁵	13 725	6.5	15.7	7.5	70.2
25	1 to 4 employees	37 587	4.1	7.2	3.7	84.9
26	5 to 9 employees	7 853	3.8	4.0	6.0	86.1
27	10 to 19 employees	2 839	3.8	2.2	4.3	89.8
28	20 to 49 employees	1 700	5.0	2.7	3.4	88.9
29	50 to 99 employees	432	4.2	7.2	5.6	83.0
30	100 employees or more	342	4.8	1.2	3.4	90.6
31	Other minority-owned businesses	606 426	5.2	14.0	6.1	74.6
32	With no paid employees	470 075	5.8	17.8	7.1	69.3
33	With paid employees	136 351	3.8	3.9	3.4	88.9
34	No employees ⁵	19 989	5.5	6.4	3.1	85.0
35	1 to 4 employees	76 636	2.9	4.2	3.3	89.5
36	5 to 9 employees	22 862	5.0	2.0	4.0	89.0
37	10 to 19 employees	10 051	3.5	1.9	3.4	91.2
38	20 to 49 employees	5 034	4.6	3.2	3.2	89.0
39	50 to 99 employees	1 075	5.2	3.0	3.8	88.0
40	100 employees or more	705	7.6	3.2	8.5	80.8
41	Women-owned businesses	5 888 883	9.4	14.8	7.7	68.1
42	With no paid employees	5 071 110	9.9	16.4	8.3	65.3
43	With paid employees	817 773	6.0	5.3	3.6	85.2
44	No employees ⁵	127 905	11.3	6.2	1.7	80.8
45	1 to 4 employees	435 550	5.8	6.2	4.5	83.5
46	5 to 9 employees	134 476	3.6	2.7	1.9	91.8
47	10 to 19 employees	67 487	5.4	1.5	4.8	88.4
48	20 to 49 employees	35 515	3.4	9.3	1.6	85.7
49	50 to 99 employees	10 178	2.7	1.0	2.1	94.2
50	100 employees or more	6 663	2.9	3.8	1.7	91.6
51	Nonminority male-owned businesses	10 114 456	8.7	13.5	6.1	71.8
52	With no paid employees	8 019 462	9.4	16.0	7.1	67.5
53	With paid employees	2 094 993	5.9	3.8	2.4	88.0
54	No employees ⁵	271 380	11.2	3.9	3.1	81.8
55	1 to 4 employees	1 155 800	5.0	4.5	2.0	88.5
56	5 to 9 employees	334 483	6.1	3.2	2.4	88.3
57	10 to 19 employees	173 140	5.7	1.4	3.4	89.5
58	20 to 49 employees	101 938	3.3	2.7	3.0	91.0
59	50 to 99 employees	33 406	3.2	2.8	1.9	92.1
60	100 employees or more	24 846	5.7	3.3	1.8	89.1

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses still in operation as of the date the respondents completed the report forms.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Firm: 1992

If the business is no longer operating because it was unsuccessful, the reason why the business was unsuccessful ¹					Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column –									
Inadequate cash flow or low sales	Lack of access to business loans/credit	Lack of access to personal loans/credit	Other reason	Not reported		A	B	C	D	E	F	G	H	I	J
F	G	H	I	J	A	B	C	D	E	F	G	H	I	J	
71.7	8.2	3.3	71.7	1.3	(X)	.6	.6	.3	.6	2.9	1.4	.5	2.2	.4	1
71.5	8.3	3.5	72.0	1.1	(X)	.7	.8	.3	.7	3.0	1.5	.5	2.4	.4	2
74.7	7.1	.9	66.0	3.3	(X)	.8	.4	.2	.8	3.3	2.1	.5	4.5	2.0	3
74.4	3.3	.7	62.1	.3	(X)	3.6	1.5	.6	3.8	4.3	2.3	.4	10.7	.1	4
74.2	5.3	.7	67.2	5.0	(X)	.8	.8	.4	1.3	6.3	2.4	.4	6.5	3.1	5
70.7	13.4	.9	62.1	.2	(X)	.9	1.1	.4	1.5	7.6	4.9	.4	7.9	.3	6
82.7	30.0	5.7	68.3	1.0	(X)	1.5	.3	.7	1.1	5.4	8.0	4.0	8.1	.5	7
85.8	8.9	1.4	72.4	–	(X)	.4	1.1	.5	1.2	8.3	5.5	1.3	8.8	–	8
64.2	22.5	–	59.9	–	(X)	1.3	.9	.6	1.5	15.1	10.8	–	11.0	–	9
90.3	22.4	–	56.3	–	(X)	.8	1.2	1.3	1.7	13.9	5.7	–	14.5	–	10
67.1	8.8	5.8	68.3	3.2	–	.6	1.1	.9	1.2	2.7	1.6	.8	1.9	1.6	11
66.6	8.9	6.1	69.1	3.0	–	.7	1.4	.9	1.4	2.5	2.1	.9	2.6	1.3	12
73.6	6.1	.7	55.5	6.5	1.0	.4	.9	1.1	1.3	6.3	2.4	.6	7.7	5.6	13
83.5	2.7	–	63.1	2.0	2.0	.5	3.6	1.2	3.4	13.6	9.9	–	11.4	9.9	14
73.7	5.9	–	46.3	9.9	1.0	.5	1.2	1.6	1.8	10.2	2.9	–	10.0	7.0	15
52.8	10.8	3.3	89.9	–	2.0	1.2	1.0	.6	1.7	15.5	10.1	3.8	10.0	–	16
57.1	4.3	–	61.3	–	3.0	1.1	.7	.8	1.2	13.8	5.2	–	14.5	–	17
79.0	45.8	25.7	56.4	–	4.0	1.6	.7	.6	2.1	15.3	13.3	9.1	15.7	–	18
15.8	–	–	90.5	–	6.0	1.6	2.6	1.5	3.1	13.2	–	–	15.2	–	19
100.0	100.0	–	100.0	–	8.0	1.1	(D)	(D)	1.5	9.9	9.9	–	9.9	–	20
63.4	15.5	8.4	69.3	4.3	–	.3	.5	.5	.5	1.7	1.6	.8	1.4	.8	21
63.3	15.1	8.4	69.4	4.2	–	.3	.7	.6	.8	1.7	1.7	.8	1.4	.8	22
64.5	24.7	8.0	67.2	5.6	1.0	1.2	1.3	.9	2.1	5.7	4.7	2.4	6.3	2.1	23
52.2	17.4	5.7	73.7	–	2.0	2.4	3.7	3.1	4.6	11.9	5.1	3.5	11.2	–	24
71.0	26.3	6.6	64.5	10.2	1.0	1.3	1.2	.7	1.9	7.7	6.2	3.5	9.7	5.3	25
88.0	58.1	37.4	41.8	3.2	3.0	1.2	1.2	2.2	3.0	10.0	12.5	10.6	10.3	3.1	26
82.1	39.9	26.4	76.3	–	4.0	1.5	.8	1.8	2.3	15.8	11.3	6.9	15.7	–	27
34.2	7.1	–	80.2	–	6.0	3.4	1.1	1.4	3.7	16.2	9.9	–	15.1	–	28
100.0	67.3	–	79.1	–	8.0	1.7	2.7	2.3	5.0	16.2	9.9	–	13.2	–	29
100.0	–	–	100.0	–	–	1.8	1.4	1.4	2.3	13.2	–	–	13.2	–	30
67.6	6.1	6.4	75.9	2.6	–	.8	.5	.6	1.1	3.2	2.2	2.1	3.1	1.2	31
68.6	6.3	6.8	76.9	2.6	–	1.1	.6	.7	1.3	3.3	2.4	2.3	3.2	1.3	32
55.9	3.0	1.6	64.1	2.8	1.0	.4	.7	.5	.8	6.6	2.1	1.9	7.8	1.9	33
29.3	6.0	2.5	94.8	–	2.0	2.3	3.7	1.1	4.1	13.9	9.9	8.1	12.9	–	34
60.6	1.7	1.7	56.2	4.5	1.0	.3	1.0	.6	.9	8.6	4.6	2.9	10.2	2.6	35
54.3	4.6	–	59.0	–	2.0	1.1	.5	1.0	1.9	14.4	8.9	–	15.3	–	36
93.3	5.7	–	67.0	–	2.0	1.2	1.0	1.3	2.2	12.9	1.1	–	13.9	–	37
78.6	2.3	–	30.4	–	4.0	1.1	1.2	1.0	2.0	13.5	3.7	–	15.0	–	38
74.9	–	–	100.0	–	6.0	2.8	1.9	1.8	2.8	13.2	–	–	16.2	–	39
84.7	–	–	22.5	–	6.0	2.5	2.4	2.5	3.3	13.2	–	–	9.9	–	40
70.2	9.3	3.3	75.8	2.8	–	.5	.7	.6	1.0	3.2	2.1	.9	3.0	1.3	41
71.0	9.3	3.4	76.3	2.5	–	.5	.7	.8	1.1	3.4	2.2	.9	3.2	1.4	42
55.2	8.9	1.1	65.6	7.5	–	1.2	.9	.6	1.6	5.6	3.6	.7	5.8	3.7	43
63.2	3.8	–	59.3	.5	1.0	4.4	2.2	.5	4.3	9.5	3.2	–	7.4	1.3	44
48.6	7.8	1.4	64.7	11.5	–	1.2	1.3	.9	2.1	9.5	3.7	.8	9.3	7.5	45
42.0	19.7	2.3	82.0	.6	1.0	.8	.6	.4	1.2	11.1	7.9	1.8	10.2	.7	46
86.4	61.5	–	52.9	–	1.0	1.8	.5	1.2	2.3	11.7	13.0	–	14.0	–	47
96.0	.3	–	73.3	–	1.0	.7	3.1	.5	3.0	6.7	1.0	–	11.6	–	48
73.6	36.1	–	100.0	–	2.0	1.1	.5	.6	1.2	15.3	13.3	–	16.6	–	49
93.2	–	–	31.7	–	2.0	1.4	2.5	.7	3.0	16.3	–	–	16.3	–	50
73.7	7.3	2.7	69.3	–	–	.8	1.0	.5	1.1	5.2	2.2	.8	4.1	–	51
72.8	7.4	2.9	69.4	–	–	1.0	1.2	.6	1.4	5.4	2.5	.9	4.4	–	52
87.1	5.8	.5	66.7	.5	–	1.1	.6	.3	1.4	1.9	2.9	1.0	6.5	.4	53
91.4	–	–	55.6	–	–	4.5	2.6	.8	4.9	15.5	–	–	15.7	–	54
89.1	3.6	.2	70.5	.6	–	1.2	1.1	.4	1.9	4.6	4.8	.6	9.3	1.5	55
80.0	11.6	.1	55.2	–	–	1.2	1.5	.6	2.0	11.0	10.5	.6	12.0	–	56
82.4	21.4	8.5	74.5	1.6	1.0	2.1	.4	.7	1.8	10.5	6.3	5.5	10.5	.8	57
75.2	17.5	2.2	75.5	–	1.0	.6	.7	.7	1.2	13.3	11.5	3.6	13.7	–	58
65.8	22.8	–	54.6	–	1.0	1.6	1.3	.9	2.1	15.8	8.1	–	14.3	–	59
89.6	31.0	–	66.3	–	1.0	.9	1.2	1.8	2.0	16.3	10.0	–	15.3	–	60

Table 5d. Reason the Discontinued Business Is No Longer Operating by Legal Form of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	If the business is no longer operating, the status of the business at the time the decision was made to cease operations ¹			
			Successful	Unsuccessful	Not reported	Not applicable ²
			A	B	C	D	E
1	All businesses	17 253 143	8.7	14.1	6.8	70.4
2	Individual proprietorships	14 599 295	8.9	15.5	7.5	68.1
3	Partnerships	1 089 578	8.5	7.0	2.5	82.0
4	Subchapter S corporations	1 564 270	6.9	5.1	2.1	85.8
5	Hispanic-owned businesses	771 708	6.7	16.2	9.3	67.9
6	Individual proprietorships	689 015	7.0	17.4	10.0	65.7
7	Partnerships	32 650	7.5	10.5	7.3	74.7
8	Subchapter S corporations	50 042	3.6	7.5	3.1	85.8
9	Black-owned businesses	620 912	6.1	20.7	12.2	60.9
10	Individual proprietorships	584 256	6.2	21.3	12.6	60.0
11	Partnerships	14 727	6.3	12.0	3.6	78.0
12	Subchapter S corporations	21 928	3.0	7.8	3.8	85.4
13	Other minority-owned businesses	606 426	5.2	14.0	6.1	74.6
14	Individual proprietorships	502 022	5.2	16.3	6.8	71.7
15	Partnerships	49 489	6.5	8.3	5.6	79.6
16	Subchapter S corporations	54 915	4.3	4.9	2.7	88.1
17	Women-owned businesses	5 888 883	9.4	14.8	7.7	68.1
18	Individual proprietorships	5 078 077	9.7	16.4	8.4	65.5
19	Partnerships	243 651	5.9	3.7	3.4	87.0
20	Subchapter S corporations	567 155	7.4	4.7	2.7	85.2
21	Nonminority male-owned businesses	10 114 456	8.7	13.5	6.1	71.8
22	Individual proprietorships	8 414 238	8.8	14.8	6.8	69.6
23	Partnerships	777 379	9.4	7.6	2.0	81.0
24	Subchapter S corporations	922 838	6.9	5.3	1.8	86.1

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses still in operation as of the date the respondents completed the report forms.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Organization of Firm: 1992

If the business is no longer operating because it was unsuccessful, the reason why the business was unsuccessful ¹					Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—									
Inadequate cash flow or low sales	Lack of access to business loans/credit	Lack of access to personal loans/credit	Other reason	Not reported		A	B	C	D	E	F	G	H	I	J
F	G	H	I	J	A	B	C	D	E	F	G	H	I	J	
71.7	8.2	3.3	71.7	1.3	(X)	.6	.6	.3	.6	2.9	1.4	.5	2.2	.4	1
70.7	8.1	3.5	73.1	1.3	(X)	.7	.7	.3	.7	2.9	1.5	.5	2.5	.4	2
87.6	11.6	—	58.0	.7	(X)	1.7	1.8	.6	2.1	6.8	6.2	—	9.4	1.4	3
86.7	8.8	—	42.6	.3	(X)	.9	.8	.3	1.5	2.9	3.0	—	6.2	.3	4
67.1	8.8	5.8	68.3	3.2	—	.6	1.1	.9	1.2	2.7	1.6	.8	1.9	1.6	5
66.1	8.8	6.3	70.2	3.4	—	.8	1.2	.9	1.4	2.9	1.8	.9	2.1	1.7	6
75.9	6.7	—	51.2	.9	2.0	2.0	1.9	2.1	2.9	6.5	2.5	—	11.8	2.3	7
82.1	9.8	—	37.8	—	1.0	.5	1.4	.7	1.7	5.2	4.2	—	7.3	—	8
63.4	15.5	8.4	69.3	4.3	—	.3	.5	.5	.5	1.7	1.6	.8	1.4	.8	9
63.4	15.2	8.5	69.6	4.3	—	.3	.6	.6	.6	1.6	1.6	.8	1.5	.8	10
45.6	52.3	—	56.7	8.7	3.0	1.3	4.0	1.3	4.6	12.6	11.1	—	12.7	5.9	11
77.3	18.6	—	54.2	—	2.0	1.0	2.0	1.0	2.3	9.6	9.6	—	12.3	—	12
67.6	6.1	6.4	75.9	2.6	—	.8	.5	.6	1.1	3.2	2.2	2.1	3.1	1.2	13
66.5	6.6	7.1	77.7	3.0	—	1.1	.7	.7	1.5	3.4	2.4	2.2	3.5	1.3	14
76.7	1.1	—	72.9	—	1.0	1.2	1.5	1.4	3.0	9.1	1.2	—	12.5	—	15
77.9	1.8	—	45.7	—	1.0	.7	1.2	.6	1.4	4.9	.7	—	7.1	—	16
70.2	9.3	3.3	75.8	2.8	—	.5	.7	.6	1.0	3.2	2.1	.9	3.0	1.3	17
69.9	9.1	3.4	76.8	2.8	—	.6	.7	.7	1.1	3.2	2.1	.9	3.2	1.3	18
60.0	5.6	—	64.3	4.3	1.0	1.8	.9	1.0	1.9	12.3	2.0	—	13.6	8.7	19
81.1	14.6	—	47.2	.7	—	1.6	.7	.4	1.5	5.6	6.3	—	5.3	.4	20
73.7	7.3	2.7	69.3	—	—	.8	1.0	.5	1.1	5.2	2.2	.8	4.1	—	21
72.2	7.1	3.0	70.8	—	—	1.0	1.1	.5	1.4	5.2	2.4	.9	4.1	—	22
93.5	12.9	—	57.4	.1	—	2.4	2.6	.9	3.5	8.3	8.9	—	9.7	.4	23
91.4	5.2	—	39.7	.2	—	1.7	1.7	.4	2.4	5.0	6.2	—	10.0	.2	24

Table 6a. Age, Birthplace (United States), and Marital Status of Owner by Industry Division:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Owner's age as of December 31, 1992 ¹							Owner's birthplace was United States ¹		
		Under 25	25 to 34	35 to 44	45 to 54	55 to 64	65 and over	Not reported	Yes	No	Not reported
		A	B	C	D	E	F	G	H	I	J	K
1 All businesses	17 253 143	2.3	14.2	27.1	22.9	17.5	10.4	5.7	84.1	8.7	7.2
2 Agricultural services, forestry, fishing, and mining	583 253	3.9	12.9	30.5	19.0	17.5	9.0	7.2	82.9	7.6	9.5
3 Construction	1 829 620	3.0	20.3	28.7	21.1	15.9	7.2	3.6	89.2	5.7	5.1
4 Manufacturing	517 714	1.5	14.5	28.0	20.8	17.9	12.2	5.1	83.9	8.7	7.4
5 Transportation, communications, and utilities	698 903	2.4	13.6	25.9	24.8	17.6	9.0	6.7	80.1	11.6	8.3
6 Wholesale trade	538 339	1.7	10.4	26.0	26.2	16.9	12.3	6.4	82.8	8.5	8.7
7 Retail trade	2 478 045	2.3	15.7	25.8	22.9	18.1	9.1	6.3	80.6	12.0	7.4
8 Finance, insurance, and real estate	1 941 029	.8	6.4	19.7	25.4	23.4	17.2	7.1	85.5	6.0	8.5
9 Services	7 784 016	2.3	15.6	29.8	22.5	15.8	9.2	4.8	84.7	9.1	6.2
10 Industries not classified	882 224	5.9	13.7	27.0	21.3	13.6	9.0	9.4	79.7	8.3	11.9
11 Hispanic-owned businesses	771 708	2.9	18.8	27.6	24.7	14.7	5.4	5.9	47.6	44.8	7.6
12 Agricultural services, forestry, fishing, and mining	32 927	2.9	19.7	30.3	21.7	12.9	5.4	7.0	39.7	51.8	8.5
13 Construction	97 476	1.9	24.7	27.8	21.5	12.9	5.1	6.1	48.9	43.8	7.3
14 Manufacturing	18 461	1.9	15.4	27.5	26.1	17.2	6.2	5.8	48.4	44.1	7.5
15 Transportation, communications, and utilities	47 797	3.5	21.9	28.4	22.1	14.2	2.9	7.1	39.7	52.0	8.3
16 Wholesale trade	17 727	2.1	14.0	26.1	27.7	16.9	7.3	6.0	46.2	47.0	6.8
17 Retail trade	107 846	2.5	15.4	30.2	23.9	17.0	5.3	5.7	48.1	44.5	7.3
18 Finance, insurance, and real estate	49 231	2.6	10.6	25.4	25.8	18.8	9.6	7.2	52.8	38.0	9.2
19 Services	347 297	3.1	19.9	27.5	26.4	13.5	4.7	5.0	49.1	44.0	6.9
20 Industries not classified	52 945	5.6	19.6	22.8	21.9	14.9	6.1	9.1	39.5	50.0	10.6
21 Black-owned businesses	620 912	1.6	12.2	26.6	24.9	17.7	9.5	7.5	82.9	8.4	8.7
22 Agricultural services, forestry, fishing, and mining	10 309	1.8	11.0	25.2	24.9	20.3	8.8	8.0	88.6	2.9	8.5
23 Construction	43 381	.9	8.8	28.4	23.9	22.6	9.9	5.4	87.0	6.1	6.9
24 Manufacturing	10 469	.7	12.1	24.6	28.2	19.8	7.9	6.6	85.4	6.5	8.1
25 Transportation, communications, and utilities	49 095	1.9	8.3	25.0	25.4	19.0	11.0	9.5	72.4	15.9	11.7
26 Wholesale trade	7 550	1.2	13.5	33.2	25.5	14.2	6.7	5.8	81.5	10.8	7.7
27 Retail trade	86 840	1.4	10.0	26.9	26.3	19.5	9.4	6.5	84.3	8.5	7.2
28 Finance, insurance, and real estate	40 924	1.3	10.0	24.2	30.1	18.6	8.8	7.1	84.3	6.5	9.1
29 Services	332 981	1.8	14.4	26.7	23.9	16.5	9.2	7.6	83.5	8.1	8.5
30 Industries not classified	39 363	1.5	9.7	27.7	24.5	15.4	11.8	9.6	80.1	8.4	11.5
31 Other minority-owned businesses	606 426	2.9	13.8	30.5	26.0	14.4	6.1	6.4	29.8	63.2	7.0
32 Agricultural services, forestry, fishing, and mining	15 218	4.1	11.6	24.3	19.4	14.2	17.7	8.7	52.9	36.6	10.4
33 Construction	28 295	.6	12.8	36.8	26.7	12.3	5.0	5.8	53.0	40.3	6.7
34 Manufacturing	18 976	2.7	16.5	35.7	20.6	14.0	5.1	5.5	36.4	58.1	5.4
35 Transportation, communications, and utilities	24 362	3.6	18.4	34.6	25.0	9.2	2.8	6.3	24.6	68.1	7.3
36 Wholesale trade	20 043	2.7	17.2	31.3	26.2	11.7	4.5	6.4	34.4	59.4	6.2
37 Retail trade	132 483	3.4	16.9	32.8	24.4	12.5	4.4	5.6	17.4	75.9	6.7
38 Finance, insurance, and real estate	64 762	2.0	6.2	21.4	25.4	21.8	11.6	11.7	40.0	48.7	11.3
39 Services	273 774	3.1	14.0	31.6	28.1	13.7	4.6	4.9	29.0	65.2	5.8
40 Industries not classified	28 512	3.5	19.8	30.3	24.6	10.4	8.3	3.2	19.7	76.2	4.1
41 Women-owned businesses	5 888 883	2.7	14.8	26.9	21.9	17.7	9.5	6.5	84.0	8.0	8.0
42 Agricultural services, forestry, fishing, and mining	119 731	4.8	12.2	25.0	22.1	14.5	13.4	7.9	85.6	5.2	9.2
43 Construction	183 695	.7	15.7	31.2	23.1	16.1	6.1	7.2	86.5	5.6	7.9
44 Manufacturing	152 346	1.2	13.4	29.7	22.2	17.8	10.7	4.9	84.4	9.6	6.0
45 Transportation, communications, and utilities	141 623	1.2	14.4	25.8	24.1	19.2	9.1	6.2	84.8	8.0	7.2
46 Wholesale trade	154 542	2.4	7.3	23.0	29.9	18.0	12.0	7.4	80.3	9.6	10.0
47 Retail trade	1 093 342	2.8	15.1	25.4	21.4	19.0	9.5	6.7	83.7	8.9	7.4
48 Finance, insurance, and real estate	602 802	.9	8.3	19.0	23.3	25.0	14.2	9.2	81.9	6.3	11.8
49 Services	3 158 444	3.3	17.4	29.7	21.0	15.3	8.0	5.4	84.9	8.1	7.0
50 Industries not classified	282 358	4.4	12.1	25.6	20.9	17.6	9.5	9.9	80.5	8.0	11.4
51 Nonminority male-owned businesses	10 114 456	2.0	13.6	27.0	23.2	17.7	11.4	5.1	88.6	4.7	6.7
52 Agricultural services, forestry, fishing, and mining	412 917	3.7	12.7	32.5	17.7	18.8	7.8	6.8	86.0	4.4	9.6
53 Construction	1 496 056	3.5	21.1	28.3	20.6	16.1	7.5	2.9	92.8	2.7	4.5
54 Manufacturing	333 485	1.6	14.8	27.0	19.9	18.1	13.4	5.2	86.6	5.2	8.2
55 Transportation, communications, and utilities	458 400	2.7	12.7	25.3	25.4	17.7	9.7	6.5	85.7	5.9	8.5
56 Wholesale trade	352 721	1.3	11.3	27.0	24.6	16.7	13.0	6.1	87.0	4.7	8.4
57 Retail trade	1 197 943	1.7	16.1	25.5	23.7	17.8	9.3	5.9	85.1	7.6	7.3
58 Finance, insurance, and real estate	1 240 594	.6	5.6	19.7	26.3	22.9	18.9	6.1	89.9	3.2	6.9
59 Services	4 102 294	1.5	14.2	29.9	23.2	16.4	10.5	4.3	89.1	5.3	5.7
60 Industries not classified	520 046	7.1	14.2	27.9	21.4	11.2	8.9	9.3	84.9	2.5	12.6

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Table 6c. Age, Birthplace (United States), and Marital Status of Owner by Employment Size of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Owner's age as of December 31, 1992 ¹							Owner's birthplace was United States ¹		
		Under 25	25 to 34	35 to 44	45 to 54	55 to 64	65 and over	Not reported	Yes	No	Not reported
		A	B	C	D	E	F	G	H	I	J	K
1 All businesses	17 253 143	2.3	14.2	27.1	22.9	17.5	10.4	5.7	84.1	8.7	7.2
2 With no paid employees	14 118 184	2.7	15.2	26.0	21.9	17.8	11.0	5.3	84.7	8.3	6.9
3 With paid employees	3 134 959	.8	10.9	30.7	26.1	16.3	8.4	6.8	82.1	9.8	8.1
4 No employees ⁴	435 838	.9	18.3	37.2	21.7	13.6	4.1	4.2	82.6	11.2	6.2
5 1 to 4 employees	1 716 076	.6	10.4	31.2	27.0	16.1	8.9	5.9	82.1	10.3	7.6
6 5 to 9 employees	503 808	.9	9.2	28.9	27.7	17.7	7.6	8.1	81.1	9.6	9.3
7 10 to 19 employees	256 110	1.4	10.5	31.1	23.7	15.8	9.3	8.2	82.7	9.1	8.2
8 20 to 49 employees	144 734	1.1	9.7	26.5	26.5	17.0	10.7	8.4	82.8	8.2	9.0
9 50 to 99 employees	45 331	1.3	9.3	22.1	23.8	20.7	12.9	9.9	83.2	6.1	10.8
10 100 employees or more	33 062	1.8	7.0	23.4	28.0	17.8	9.6	12.4	83.1	4.8	12.1
11 Hispanic-owned businesses	771 708	2.9	18.8	27.6	24.7	14.7	5.4	5.9	47.6	44.8	7.6
12 With no paid employees	656 343	3.4	20.3	27.1	23.6	14.3	5.7	5.6	45.5	47.1	7.4
13 With paid employees	115 364	1.4	14.1	29.1	28.2	15.8	4.4	7.0	54.5	37.1	8.3
14 No employees ⁴	19 569	1.9	21.8	34.2	22.1	9.7	1.5	8.8	58.7	30.3	11.0
15 1 to 4 employees	64 631	1.2	12.8	28.3	29.6	18.1	3.8	6.1	51.9	40.7	7.4
16 5 to 9 employees	16 937	.4	13.7	29.5	29.9	13.8	6.2	6.5	57.2	34.4	8.4
17 10 to 19 employees	8 553	2.9	12.0	28.0	25.5	16.2	6.7	8.6	53.6	37.2	9.2
18 20 to 49 employees	4 050	1.2	11.1	27.7	29.3	14.1	6.1	10.5	58.4	31.6	10.0
19 50 to 99 employees	948	1.7	11.9	21.4	29.2	22.5	8.8	4.5	47.4	46.9	5.7
20 100 employees or more	676	1.9	13.3	18.5	35.1	15.3	9.1	6.8	75.8	19.0	5.1
21 Black-owned businesses	620 912	1.6	12.2	26.6	24.9	17.7	9.5	7.5	82.9	8.4	8.7
22 With no paid employees	556 434	1.7	12.7	26.6	24.3	17.3	9.5	7.8	82.6	8.6	8.9
23 With paid employees	64 478	.8	8.5	26.5	29.0	20.0	9.5	5.8	85.2	7.5	7.2
24 No employees ⁴	13 725	1.1	10.2	25.9	25.7	19.6	11.9	5.6	88.5	1.9	9.7
25 1 to 4 employees	37 587	.6	8.5	26.1	30.7	20.0	9.4	4.6	84.4	10.0	5.6
26 5 to 9 employees	7 853	1.4	6.6	29.1	25.6	23.0	7.7	6.6	85.6	6.4	8.0
27 10 to 19 employees	2 839	—	6.0	25.8	32.8	16.1	8.6	10.7	85.3	4.2	10.5
28 20 to 49 employees	1 700	1.2	6.9	26.9	25.1	18.5	7.1	14.3	82.3	5.4	12.3
29 50 to 99 employees	432	—	6.3	25.2	36.1	24.4	2.7	5.3	91.4	4.0	4.6
30 100 employees or more	342	—	13.9	27.5	26.2	15.4	5.7	11.3	75.1	15.3	9.6
31 Other minority-owned businesses	606 426	2.9	13.8	30.5	26.0	14.4	6.1	6.4	29.8	63.2	7.0
32 With no paid employees	470 075	3.7	14.8	29.9	24.8	15.1	6.4	5.4	30.5	63.7	5.8
33 With paid employees	136 351	1.2	11.9	31.6	28.5	12.9	5.5	8.3	28.3	62.1	9.5
34 No employees ⁴	19 989	1.7	20.2	28.3	28.0	8.5	5.9	7.6	29.6	61.4	9.0
35 1 to 4 employees	76 636	1.1	11.0	31.8	28.8	13.8	5.8	7.6	26.3	63.7	9.9
36 5 to 9 employees	22 862	1.3	14.0	34.0	27.3	10.7	4.2	8.5	26.8	64.9	8.3
37 10 to 19 employees	10 051	1.8	9.0	33.1	28.7	15.0	4.5	7.9	30.6	62.4	7.0
38 20 to 49 employees	5 034	.4	6.9	30.5	30.8	14.3	6.5	10.5	36.5	52.8	10.7
39 50 to 99 employees	1 075	1.2	5.5	23.1	28.9	15.9	4.6	20.9	42.9	35.9	21.2
40 100 employees or more	705	1.4	5.0	22.3	21.5	14.8	13.4	21.6	40.3	37.8	21.9
41 Women-owned businesses	5 888 883	2.7	14.8	26.9	21.9	17.7	9.5	6.5	84.0	8.0	8.0
42 With no paid employees	5 071 110	3.1	15.9	26.3	21.0	17.7	9.7	6.3	84.6	7.6	7.8
43 With paid employees	817 773	1.0	10.5	29.4	25.6	17.6	8.3	7.5	81.5	9.4	9.1
44 No employees ⁴	127 905	1.9	16.1	35.2	18.7	17.4	5.7	5.0	81.4	12.1	6.5
45 1 to 4 employees	435 550	.6	9.2	30.1	27.1	17.2	8.3	7.5	81.2	9.2	9.6
46 5 to 9 employees	134 476	.8	9.6	26.2	28.4	20.0	8.7	6.4	81.6	10.1	8.2
47 10 to 19 employees	67 487	1.2	10.5	28.4	23.1	17.4	9.0	10.4	81.1	8.5	10.4
48 20 to 49 employees	35 515	1.9	13.7	27.1	24.8	14.2	9.2	9.1	83.4	7.4	9.2
49 50 to 99 employees	10 178	2.2	7.3	22.9	22.8	20.5	13.5	10.8	82.6	5.0	12.3
50 100 employees or more	6 663	4.8	11.1	20.2	22.3	17.2	12.3	12.1	83.2	4.0	12.7
51 Nonminority male-owned businesses	10 114 456	2.0	13.6	27.0	23.2	17.7	11.4	5.1	88.6	4.7	6.7
52 With no paid employees	8 019 462	2.4	14.6	25.5	22.3	18.2	12.3	4.7	89.2	4.4	6.4
53 With paid employees	2 094 993	.7	10.8	31.4	26.0	16.0	8.9	6.4	86.9	5.5	7.6
54 No employees ⁴	271 380	.2	19.2	39.2	23.0	12.2	3.3	2.8	88.7	6.1	5.3
55 1 to 4 employees	1 155 800	.5	10.6	32.0	26.6	15.6	9.6	5.1	87.6	5.7	6.7
56 5 to 9 employees	334 483	.9	8.5	29.6	27.3	17.3	7.4	9.0	85.0	5.0	10.0
57 10 to 19 employees	173 140	1.4	10.5	32.4	23.4	15.2	9.7	7.4	87.2	5.4	7.4
58 20 to 49 employees	101 938	.9	8.6	26.2	26.7	18.2	11.6	7.9	85.6	5.8	8.7
59 50 to 99 employees	33 406	1.1	9.8	21.9	23.8	20.7	13.2	9.5	85.3	4.5	10.2
60 100 employees or more	24 846	.9	5.5	24.6	29.9	18.0	8.8	12.3	84.6	3.5	11.9

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Table 6d. Age, Birthplace (United States), and Marital Status of Owner by Legal Form of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Owner's age as of December 31, 1992 ¹						Owner's birthplace was United States ¹			
			Under 25	25 to 34	35 to 44	45 to 54	55 to 64	65 and over	Not reported	Yes	No	Not reported
			A	B	C	D	E	F	G	H	I	J	K
1	All businesses	17 253 143	2.3	14.2	27.1	22.9	17.5	10.4	5.7	84.1	8.7	7.2
2	Individual proprietorships	14 599 295	2.7	16.1	28.0	22.3	16.9	9.8	4.2	85.1	8.7	6.2
3	Partnerships	1 089 578	.7	8.8	22.0	22.6	20.9	16.1	8.9	83.5	7.4	9.0
4	Subchapter S corporations	1 564 270	1.6	9.3	27.1	25.9	17.6	8.5	10.0	80.2	9.3	10.5
5	Hispanic-owned businesses	771 708	2.9	18.8	27.6	24.7	14.7	5.4	5.9	47.6	44.8	7.6
6	Individual proprietorships	689 015	3.2	19.7	28.5	24.1	14.5	5.3	4.7	45.9	47.7	6.4
7	Partnerships	32 650	2.4	17.4	25.0	20.5	17.1	6.2	11.3	53.9	33.0	13.1
8	Subchapter S corporations	50 042	1.9	14.9	24.7	31.1	13.8	5.2	8.5	52.3	37.7	9.9
9	Black-owned businesses	620 912	1.6	12.2	26.6	24.9	17.7	9.5	7.5	82.9	8.4	8.7
10	Individual proprietorships	584 256	1.7	12.4	26.8	24.4	17.8	9.5	7.3	83.1	8.4	8.5
11	Partnerships	14 727	.3	11.7	14.6	31.2	16.6	10.7	14.8	76.6	9.0	14.4
12	Subchapter S corporations	21 928	.9	8.4	30.6	29.6	15.0	8.4	7.2	82.5	9.7	7.8
13	Other minority-owned businesses	606 426	2.9	13.8	30.5	26.0	14.4	6.1	6.4	29.8	63.2	7.0
14	Individual proprietorships	502 022	3.9	16.9	33.0	26.0	13.5	4.5	2.2	23.9	73.0	3.1
15	Partnerships	49 489	1.8	8.1	22.4	23.9	19.0	10.9	13.9	40.6	45.4	14.0
16	Subchapter S corporations	54 915	1.2	10.4	30.3	27.7	12.9	6.3	11.3	36.8	51.5	11.7
17	Women-owned businesses	5 888 883	2.7	14.8	26.9	21.9	17.7	9.5	6.5	84.0	8.0	8.0
18	Individual proprietorships	5 078 077	3.3	16.9	27.9	21.2	16.6	9.3	4.8	85.2	8.1	6.7
19	Partnerships	243 651	1.4	7.9	14.9	21.5	25.6	15.5	13.2	81.7	5.4	13.0
20	Subchapter S corporations	567 155	.8	8.8	28.4	24.9	18.7	7.2	11.1	79.5	8.7	11.8
21	Nonminority male-owned businesses	10 114 456	2.0	13.6	27.0	23.2	17.7	11.4	5.1	88.6	4.7	6.7
22	Individual proprietorships	8 414 238	2.3	15.6	27.8	22.6	17.2	10.6	3.8	89.7	4.4	5.9
23	Partnerships	777 379	.3	8.7	23.9	22.8	19.9	17.0	7.3	88.0	4.5	7.5
24	Subchapter S corporations	922 838	2.1	9.1	26.2	26.3	17.4	9.6	9.2	84.4	6.1	9.5

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Organization of Firm: 1992

Owner's marital status as of December 31, 1992 ¹					Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—															
Never married	Married	Divorced/separated	Widowed	Not reported		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
8.9	69.6	8.5	2.5	10.4	(X)	.2	.6	.5	.7	.5	.6	.3	.4	.4	.4	.4	.4	.5	.2	.3	1
9.5	67.3	9.9	2.7	10.6	(X)	.2	.7	.5	.7	.6	.6	.4	.6	.5	.4	.4	.6	.6	.2	.5	2
7.5	74.7	4.9	2.8	10.1	(X)	.2	1.4	2.0	1.7	1.7	2.3	.7	1.0	.5	.8	1.5	1.5	.3	.5	1.0	3
7.0	76.1	5.4	1.5	9.9	(X)	.4	.8	1.4	1.2	.9	.8	1.5	1.2	.7	1.5	.6	1.1	.6	.2	1.5	4
11.7	65.1	8.5	1.4	13.3	-	.5	.5	.7	.6	.5	.3	.4	.6	.6	.5	.9	1.0	.4	.2	.5	5
12.5	62.9	8.6	1.5	14.4	-	.6	.9	1.0	1.1	.6	.4	.4	.7	.8	.7	1.0	1.2	.4	.3	.7	6
13.4	66.2	7.0	1.5	11.9	2.0	1.2	2.6	2.1	2.2	1.7	1.5	1.7	1.7	1.7	1.7	2.8	3.2	.7	.4	1.7	7
6.4	75.8	8.8	.5	8.5	1.0	.3	1.8	1.6	2.0	1.0	.7	1.2	1.6	1.8	1.1	.7	1.7	1.7	.1	1.1	8
10.5	55.1	14.0	4.0	16.3	-	.2	.2	.7	.8	.9	.5	.5	.7	.5	.4	.5	.4	.8	.3	.8	9
10.8	54.1	14.3	4.1	16.8	-	.2	.3	.7	.8	.9	.6	.5	.7	.5	.4	.5	.5	.9	.4	.8	10
6.4	64.9	10.5	2.8	15.3	3.0	.3	2.3	3.2	2.9	2.3	2.7	3.0	3.9	2.5	2.9	1.6	2.8	2.7	1.6	3.5	11
8.3	68.2	12.2	4.0	7.3	2.0	.5	1.5	1.8	2.2	1.4	1.3	.5	1.8	1.6	.6	1.8	1.8	1.5	1.0	.6	12
9.9	71.6	5.4	1.6	11.5	-	.4	1.1	1.3	1.0	.9	.4	.7	1.3	1.5	.6	.6	1.1	.3	.3	.9	13
11.7	69.7	6.4	1.7	10.5	-	.6	1.4	2.1	1.1	1.1	.5	.6	1.5	1.4	.5	1.1	1.3	.5	.5	1.0	14
7.5	72.1	3.5	1.9	15.0	1.0	.7	1.4	2.6	2.5	3.1	1.8	2.6	3.6	3.0	2.6	1.7	3.5	.5	.8	2.4	15
6.9	76.4	4.3	.9	11.5	1.0	.2	1.4	1.8	2.4	1.0	1.0	1.6	2.2	2.5	1.6	.9	2.2	.5	.2	1.8	16
8.5	64.2	11.5	4.6	11.1	-	.3	.9	.8	.8	.8	.7	.4	.6	.4	.3	.6	.7	.9	.3	.4	17
9.8	61.0	13.5	4.9	10.9	-	.3	1.2	.9	1.1	.9	.7	.4	.8	.5	.4	.8	1.1	1.2	.4	.6	18
5.0	69.1	6.6	5.1	14.2	1.0	.3	1.8	1.0	2.3	2.9	1.9	2.1	2.5	1.0	2.2	.9	2.2	1.3	1.4	2.0	19
4.4	76.8	5.1	2.8	10.9	-	.1	1.2	1.3	1.5	1.2	.6	1.6	1.3	.4	1.5	.4	1.3	.6	.6	1.5	20
8.9	72.6	7.2	1.6	9.7	-	.3	.8	.9	.9	1.1	1.0	.6	.5	.6	.6	.6	.8	.5	.3	.6	21
9.2	71.1	8.2	1.5	10.0	-	.3	.9	.9	1.0	1.3	1.1	.6	.9	.7	.7	.7	.7	.6	.3	.8	22
8.1	76.6	4.3	2.4	8.6	-	.1	2.0	2.5	2.2	2.5	3.0	.8	1.2	.7	.8	1.9	2.5	.6	.6	1.4	23
8.6	75.8	5.6	.8	9.2	-	.6	.8	2.0	1.5	1.5	1.2	1.8	1.6	1.2	1.8	.9	1.5	.9	.1	1.8	24

Table 7a. Veteran Status of Business Owner by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Veteran status ¹				Active duty served during Vietnam era ¹			
		Active duty		Non-veterans	Not reported	Yes	No	Not reported	Not applicable ²
		Less than 6 months	6 months or more						
	A	B	C	D	E	F	G	H	I
1 All businesses	17 253 143	2.5	21.7	68.5	7.4	7.4	14.1	7.6	70.9
2 Agricultural services, forestry, fishing, and mining	583 253	3.1	19.5	67.1	10.3	7.0	12.9	9.9	70.2
3 Construction	1 829 620	1.5	28.7	65.2	4.6	12.3	16.3	4.7	66.7
4 Manufacturing	517 714	1.8	22.8	69.4	6.0	6.8	15.6	6.4	71.2
5 Transportation, communications, and utilities	698 903	1.7	23.4	66.6	8.4	8.1	15.2	8.4	68.3
6 Wholesale trade	538 339	2.9	23.9	66.2	7.0	7.2	16.9	6.8	69.1
7 Retail trade	2 478 045	1.6	16.3	73.5	8.6	5.7	10.4	8.7	75.1
8 Finance, insurance, and real estate	1 941 029	3.7	28.1	60.0	8.1	6.8	20.9	8.5	63.8
9 Services	7 784 016	2.6	19.8	70.9	6.7	7.2	12.4	6.9	73.5
10 Industries not classified	882 224	2.3	15.4	70.7	11.6	4.6	10.8	11.6	73.0
11 Hispanic-owned businesses	771 708	1.2	13.5	76.8	8.5	6.5	6.8	8.6	78.0
12 Agricultural services, forestry, fishing, and mining	32 927	.2	6.7	83.3	9.8	1.6	5.1	9.8	83.5
13 Construction	97 476	1.0	15.7	75.9	7.4	7.4	7.6	8.0	76.9
14 Manufacturing	18 461	1.7	16.1	74.7	7.6	5.7	10.3	7.7	76.4
15 Transportation, communications, and utilities	47 797	.7	10.5	78.5	10.3	3.8	6.5	10.5	79.3
16 Wholesale trade	17 727	1.8	15.5	73.8	8.9	6.6	9.1	8.7	75.6
17 Retail trade	107 846	2.3	11.2	79.4	7.1	5.0	6.3	7.1	81.6
18 Finance, insurance, and real estate	49 231	1.9	20.5	69.0	8.6	8.3	11.2	9.6	70.9
19 Services	347 297	.8	13.6	77.2	8.4	7.5	6.2	8.3	78.0
20 Industries not classified	52 945	2.1	8.7	77.8	11.3	4.9	3.8	11.4	79.9
21 Black-owned businesses	620 912	1.1	19.5	67.3	12.1	8.3	11.3	12.1	68.3
22 Agricultural services, forestry, fishing, and mining	10 309	1.5	24.0	63.4	11.0	9.7	14.6	10.7	64.9
23 Construction	43 381	1.4	26.6	63.8	8.1	9.1	17.5	8.1	65.3
24 Manufacturing	10 469	1.2	19.0	70.4	9.4	7.8	11.1	9.4	71.6
25 Transportation, communications, and utilities	49 095	1.0	21.1	63.5	14.3	8.7	12.7	14.1	64.6
26 Wholesale trade	7 550	1.6	23.6	66.7	8.2	10.5	12.9	8.4	68.2
27 Retail trade	86 840	.8	16.7	69.8	12.7	8.0	8.8	12.7	70.6
28 Finance, insurance, and real estate	40 924	1.6	25.4	63.7	9.4	10.8	14.4	9.5	65.3
29 Services	332 981	1.0	18.1	68.6	12.4	7.5	10.6	12.3	69.5
30 Industries not classified	39 363	1.6	20.4	62.9	15.1	10.6	10.1	14.9	64.5
31 Other minority-owned businesses	606 426	.7	9.5	81.5	8.3	3.8	5.7	8.3	82.2
32 Agricultural services, forestry, fishing, and mining	15 218	1.6	15.4	72.7	10.3	4.1	11.3	10.3	74.3
33 Construction	28 295	1.2	13.9	76.0	8.9	7.7	8.3	8.3	77.2
34 Manufacturing	18 976	.8	12.1	80.4	6.8	5.1	7.0	6.8	81.1
35 Transportation, communications, and utilities	24 362	.1	10.3	79.0	10.7	5.6	4.7	10.7	79.1
36 Wholesale trade	20 043	.6	10.3	82.2	6.8	5.6	4.7	6.8	82.9
37 Retail trade	132 483	.5	7.4	85.3	6.8	2.7	4.8	6.8	85.8
38 Finance, insurance, and real estate	64 762	1.7	12.4	72.8	13.1	4.3	8.0	13.2	74.5
39 Services	273 774	.4	8.4	84.0	7.2	3.3	5.1	7.2	84.4
40 Industries not classified	28 512	.4	8.2	84.6	6.8	4.4	3.8	6.8	85.0
41 Women-owned businesses	5 888 883	1.0	12.5	77.1	9.3	4.5	8.0	9.4	78.1
42 Agricultural services, forestry, fishing, and mining	119 731	3.1	14.5	72.5	9.9	5.4	9.1	9.9	75.6
43 Construction	183 695	2.8	19.6	69.4	8.2	6.7	12.8	8.2	72.2
44 Manufacturing	152 346	1.9	15.2	75.9	7.0	4.1	11.0	7.1	77.8
45 Transportation, communications, and utilities	141 623	.4	15.8	76.9	6.9	6.9	8.9	7.0	77.3
46 Wholesale trade	154 542	2.6	20.7	68.6	8.0	8.0	12.6	8.2	71.2
47 Retail trade	1 093 342	.7	9.9	78.9	10.5	5.3	4.6	10.5	79.6
48 Finance, insurance, and real estate	602 802	1.3	17.8	69.9	11.0	4.4	13.4	11.0	71.3
49 Services	3 158 444	.8	11.1	79.5	8.5	3.9	7.2	8.6	80.3
50 Industries not classified	282 358	.2	7.5	79.5	12.9	1.7	5.8	12.9	79.6
51 Nonminority male-owned businesses	10 114 456	3.4	27.4	63.0	6.2	9.0	18.2	6.4	66.4
52 Agricultural services, forestry, fishing, and mining	412 917	3.4	21.9	64.2	10.4	7.9	14.7	9.8	67.6
53 Construction	1 496 056	1.4	31.0	63.8	3.8	13.5	17.4	3.8	65.2
54 Manufacturing	333 485	1.8	26.8	65.9	5.6	8.1	18.2	6.1	67.6
55 Transportation, communications, and utilities	458 400	2.3	27.7	62.0	8.1	8.9	18.7	8.1	64.3
56 Wholesale trade	352 721	3.2	26.0	64.3	6.5	6.9	19.5	6.1	67.5
57 Retail trade	1 197 943	2.4	22.8	67.9	7.0	6.3	16.2	7.3	70.2
58 Finance, insurance, and real estate	1 240 594	4.8	33.1	55.4	6.7	7.8	24.8	7.2	60.2
59 Services	4 102 294	4.1	26.5	64.0	5.3	9.6	16.6	5.7	68.2
60 Industries not classified	520 046	3.6	20.1	65.3	11.1	6.0	14.1	11.1	68.8

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who were not veterans or served less than 6 months active duty.

³Includes owners who were not veterans.

⁴For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁵Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Table 7b. Veteran Status of Business Owner by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Veteran status ¹				Active duty served during Vietnam era ¹			
		Active duty		Non-veterans	Not reported	Yes	No	Not reported	Not applicable ²
		Less than 6 months	6 months or more						
	A	B	C	D	E	F	G	H	I
1 All businesses	17 253 143	2.5	21.7	68.5	7.4	7.4	14.1	7.6	70.9
2 Less than \$5,000	5 226 553	2.5	19.3	70.3	7.8	7.3	11.7	8.2	72.9
3 \$5,000 to \$9,999	2 443 946	2.0	22.1	66.2	9.7	7.5	14.4	9.9	68.2
4 \$10,000 to \$24,999	3 076 410	2.6	21.0	71.0	5.4	5.7	15.4	5.4	73.6
5 \$25,000 to \$49,999	1 945 806	1.7	24.4	67.7	6.2	8.4	15.7	6.5	69.4
6 \$50,000 to \$99,999	1 615 940	2.8	22.7	68.1	6.4	7.7	14.9	6.5	70.9
7 \$100,000 to \$199,999	1 197 996	3.3	21.6	68.6	6.6	8.2	13.4	6.6	71.8
8 \$200,000 to \$249,999	301 794	2.9	29.4	62.8	4.9	7.9	21.9	4.6	65.6
9 \$250,000 to \$499,999	682 583	2.3	22.5	66.2	8.9	8.1	14.3	9.1	68.6
10 \$500,000 to \$999,999	372 078	2.4	21.5	66.4	9.7	7.1	14.3	9.7	68.8
11 \$1,000,000 or more	390 037	3.2	22.5	64.7	9.6	7.0	15.3	9.8	67.9
12 Hispanic-owned businesses	771 708	1.2	13.5	76.8	8.5	6.5	6.8	8.6	78.0
13 Less than \$5,000	219 226	.8	13.1	76.8	9.3	7.2	6.0	9.3	77.6
14 \$5,000 to \$9,999	140 362	1.5	10.4	78.6	9.6	2.3	7.1	10.5	80.1
15 \$10,000 to \$24,999	165 667	1.0	13.8	77.4	7.8	6.9	6.8	7.9	78.4
16 \$25,000 to \$49,999	87 288	1.2	14.6	76.2	7.9	9.2	5.7	7.6	77.4
17 \$50,000 to \$99,999	64 742	1.7	14.2	77.5	6.6	7.0	6.9	6.9	79.2
18 \$100,000 to \$199,999	41 578	1.1	15.2	77.0	6.7	7.4	7.7	6.6	78.2
19 \$200,000 to \$249,999	10 030	3.7	13.7	73.7	8.9	5.4	8.3	8.9	77.4
20 \$250,000 to \$499,999	22 301	.7	13.9	76.7	8.7	5.2	8.7	8.8	77.4
21 \$500,000 to \$999,999	11 319	1.7	15.5	69.6	13.1	7.0	8.2	13.4	71.3
22 \$1,000,000 or more	9 194	1.8	14.3	74.8	9.1	5.5	8.6	9.3	76.6
23 Black-owned businesses	620 912	1.1	19.5	67.3	12.1	8.3	11.3	12.1	68.3
24 Less than \$5,000	236 722	1.5	18.4	66.1	14.0	7.7	10.8	13.8	67.6
25 \$5,000 to \$9,999	111 512	.2	20.8	65.8	13.2	8.7	12.7	12.6	66.0
26 \$10,000 to \$24,999	129 901	.9	18.8	67.9	12.4	7.5	11.3	12.4	68.8
27 \$25,000 to \$49,999	62 209	1.1	18.8	71.9	8.2	9.7	8.5	8.8	73.0
28 \$50,000 to \$99,999	39 218	1.3	20.9	69.8	8.0	9.2	11.7	8.0	71.1
29 \$100,000 to \$199,999	20 936	1.5	23.8	65.6	9.2	9.7	13.6	9.6	67.0
30 \$200,000 to \$249,999	4 533	1.7	20.8	69.1	8.3	10.1	9.5	9.6	70.8
31 \$250,000 to \$499,999	9 029	1.7	24.2	65.2	8.9	11.1	13.1	9.0	66.9
32 \$500,000 to \$999,999	3 823	1.0	26.0	64.0	9.0	5.6	20.3	9.2	65.0
33 \$1,000,000 or more	3 028	1.6	19.7	65.8	12.8	7.7	11.1	13.7	67.4
34 Other minority-owned businesses	606 426	.7	9.5	81.5	8.3	3.8	5.7	8.3	82.2
35 Less than \$5,000	132 493	.5	11.0	81.3	7.2	4.4	6.4	7.4	81.8
36 \$5,000 to \$9,999	80 435	.7	9.4	83.2	6.7	3.2	6.1	6.7	83.9
37 \$10,000 to \$24,999	108 195	.5	7.3	84.0	8.3	3.9	3.4	8.3	84.4
38 \$25,000 to \$49,999	77 345	1.3	6.0	83.5	9.2	2.1	4.1	9.0	84.8
39 \$50,000 to \$99,999	70 360	.7	11.4	81.1	6.8	4.8	6.6	6.7	81.8
40 \$100,000 to \$199,999	58 620	.9	10.4	78.9	9.7	3.4	7.1	9.7	79.9
41 \$200,000 to \$249,999	15 740	.6	12.6	77.5	9.3	7.1	5.7	9.1	78.1
42 \$250,000 to \$499,999	34 266	.2	8.8	84.0	7.1	3.2	5.6	7.1	84.2
43 \$500,000 to \$999,999	16 467	.8	9.9	79.5	9.8	4.2	5.7	9.8	80.3
44 \$1,000,000 or more	12 505	1.1	11.4	74.8	12.7	3.6	7.8	12.7	75.9
45 Women-owned businesses	5 888 883	1.0	12.5	77.1	9.3	4.5	8.0	9.4	78.1
46 Less than \$5,000	2 310 303	1.0	12.4	76.9	9.7	4.7	7.6	9.9	77.9
47 \$5,000 to \$9,999	967 380	.7	11.8	78.0	9.5	4.9	7.0	9.5	78.7
48 \$10,000 to \$24,999	1 051 358	.8	10.9	80.0	8.3	3.3	7.7	8.3	80.8
49 \$25,000 to \$49,999	538 885	1.2	12.7	77.3	8.8	2.9	9.8	8.8	78.5
50 \$50,000 to \$99,999	381 517	1.0	14.6	74.1	10.3	6.4	8.2	10.3	75.1
51 \$100,000 to \$199,999	267 089	.9	12.7	78.8	7.7	4.1	8.6	7.7	79.6
52 \$200,000 to \$249,999	66 464	1.8	12.9	76.1	9.2	5.3	7.5	9.3	77.9
53 \$250,000 to \$499,999	146 313	1.3	14.6	74.2	9.9	5.9	8.7	9.9	75.5
54 \$500,000 to \$999,999	80 539	1.9	15.7	71.0	11.4	5.8	9.8	11.6	72.8
55 \$1,000,000 or more	79 037	2.7	15.8	70.7	10.8	4.8	10.9	10.8	73.4
56 Nonminority male-owned businesses	10 114 456	3.4	27.4	63.0	6.2	9.0	18.2	6.4	66.4
57 Less than \$5,000	2 608 047	3.9	25.0	65.0	6.1	9.4	15.0	6.7	68.9
58 \$5,000 to \$9,999	1 285 456	3.1	30.4	56.7	9.9	9.7	20.5	10.0	59.8
59 \$10,000 to \$24,999	1 763 830	4.0	28.7	64.4	2.8	7.0	21.7	2.8	68.5
60 \$25,000 to \$49,999	1 248 482	1.9	30.6	62.4	5.1	10.8	19.3	5.6	64.3
61 \$50,000 to \$99,999	1 108 065	3.6	26.6	64.8	5.0	8.3	18.3	5.1	68.4
62 \$100,000 to \$199,999	840 723	4.4	25.5	64.0	6.1	9.9	15.6	6.1	68.3
63 \$200,000 to \$249,999	212 693	3.4	38.3	55.5	2.9	9.0	29.8	2.4	58.8
64 \$250,000 to \$499,999	488 462	2.9	26.6	61.8	8.7	9.3	17.1	8.9	64.7
65 \$500,000 to \$999,999	266 408	2.7	24.1	64.3	8.9	7.7	16.3	8.9	67.0
66 \$1,000,000 or more	292 290	3.4	24.9	62.6	9.2	7.8	16.9	9.4	66.0

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who were not veterans or served less than 6 months active duty.

³Includes owners who were not veterans.

⁴For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁵Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Table 7c. Veteran Status of Business Owner by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Veteran status ¹				Active duty served during Vietnam era ¹			
			Active duty		Non-veterans	Not reported	Yes	No	Not reported	Not applicable ²
			Less than 6 months	6 months or more						
		A	B	C	D	E	F	G	H	I
1	All businesses	17 253 143	2.5	21.7	68.5	7.4	7.4	14.1	7.6	70.9
2	With no paid employees	14 118 184	2.5	21.8	68.5	7.2	7.2	14.4	7.4	71.0
3	With paid employees	3 134 959	2.4	21.1	68.3	8.1	7.9	13.2	8.1	70.7
4	No employees ⁵	435 838	2.7	16.6	76.1	4.6	7.8	8.8	4.7	78.8
5	1 to 4 employees	1 716 076	2.3	21.7	68.2	7.8	8.3	13.3	7.8	70.6
6	5 to 9 employees	503 808	2.0	22.5	66.3	9.2	8.5	14.3	8.9	68.3
7	10 to 19 employees	256 110	2.4	19.8	68.8	9.1	6.6	13.0	9.2	71.1
8	20 to 49 employees	144 734	2.7	22.2	66.2	9.0	6.5	15.5	9.1	68.9
9	50 to 99 employees	45 331	2.8	24.1	61.7	11.4	7.4	16.4	11.7	64.5
10	100 employees or more	33 062	5.1	20.8	61.2	13.0	5.9	14.8	13.1	66.2
11	Hispanic-owned businesses	771 708	1.2	13.5	76.8	8.5	6.5	6.8	8.6	78.0
12	With no paid employees	656 343	1.2	13.1	77.3	8.4	6.5	6.5	8.6	78.4
13	With paid employees	115 364	1.4	14.8	75.4	8.5	6.7	8.1	8.5	76.7
14	No employees ⁵	19 569	2.9	11.9	76.1	9.1	3.1	7.8	10.0	79.0
15	1 to 4 employees	64 631	1.1	15.0	76.0	7.9	8.3	7.1	7.5	77.1
16	5 to 9 employees	16 937	.6	15.9	75.2	8.3	5.0	10.9	8.2	75.8
17	10 to 19 employees	8 553	.5	15.2	74.1	10.2	6.9	8.0	10.5	74.6
18	20 to 49 employees	4 050	1.5	14.4	72.5	11.6	5.6	8.5	11.8	74.0
19	50 to 99 employees	948	.9	16.5	77.4	5.2	8.1	8.4	5.2	78.4
20	100 employees or more	676	12.6	21.8	59.9	5.8	7.7	13.7	6.1	72.4
21	Black-owned businesses	620 912	1.1	19.5	67.3	12.1	8.3	11.3	12.1	68.3
22	With no paid employees	556 434	1.0	19.2	67.0	12.8	8.1	11.2	12.7	68.0
23	With paid employees	64 478	1.3	21.8	69.2	7.7	9.4	12.2	7.9	70.5
24	No employees ⁵	13 725	.4	20.4	70.7	8.4	11.8	8.6	8.4	71.2
25	1 to 4 employees	37 587	1.5	22.4	70.2	5.9	8.9	13.3	6.2	71.7
26	5 to 9 employees	7 853	1.4	22.7	65.5	10.4	10.1	12.5	10.5	66.9
27	10 to 19 employees	2 839	2.2	20.1	65.7	12.0	6.9	13.1	12.0	67.9
28	20 to 49 employees	1 700	1.6	19.9	62.9	15.5	4.3	14.2	16.9	64.6
29	50 to 99 employees	432	.8	24.2	70.8	4.2	17.7	6.5	4.2	71.6
30	100 employees or more	342	1.8	18.5	68.9	10.9	9.1	9.4	10.9	70.7
31	Other minority-owned businesses	606 426	.7	9.5	81.5	8.3	3.8	5.7	8.3	82.2
32	With no paid employees	470 075	.8	9.2	82.4	7.6	3.8	5.3	7.6	83.2
33	With paid employees	136 351	.6	10.1	79.7	9.7	3.7	6.5	9.6	80.2
34	No employees ⁵	19 989	.6	12.7	76.4	10.4	5.4	7.3	10.4	76.9
35	1 to 4 employees	76 636	.4	10.3	79.7	9.6	3.8	6.7	9.4	80.1
36	5 to 9 employees	22 862	.4	7.4	84.4	7.8	2.0	5.5	7.7	84.8
37	10 to 19 employees	10 051	.6	9.3	82.3	7.9	4.0	5.3	7.9	82.8
38	20 to 49 employees	5 034	1.7	11.6	74.9	11.7	4.1	7.5	11.7	76.6
39	50 to 99 employees	1 075	1.3	13.7	63.4	21.6	5.0	8.7	21.6	64.7
40	100 employees or more	705	1.3	13.0	60.5	25.1	4.1	9.0	25.0	61.8
41	Women-owned businesses	5 888 883	1.0	12.5	77.1	9.3	4.5	8.0	9.4	78.1
42	With no paid employees	5 071 110	.9	12.2	77.4	9.4	4.2	7.9	9.5	78.4
43	With paid employees	817 773	1.4	13.9	75.9	8.9	5.4	8.5	8.9	77.3
44	No employees ⁵	127 905	.9	9.1	84.1	5.8	2.8	6.3	5.8	85.1
45	1 to 4 employees	435 550	1.3	14.4	75.5	8.8	6.2	8.2	8.8	76.8
46	5 to 9 employees	134 476	1.6	16.0	73.8	8.6	5.5	10.3	8.7	75.4
47	10 to 19 employees	67 487	1.2	14.0	73.3	11.4	5.3	8.7	11.4	74.6
48	20 to 49 employees	35 515	1.8	12.8	75.2	10.2	3.6	9.2	10.3	77.0
49	50 to 99 employees	10 178	2.0	14.6	72.6	10.8	4.9	9.8	10.7	74.6
50	100 employees or more	6 663	3.5	13.3	70.2	13.0	5.4	7.8	13.1	73.7
51	Nonminority male-owned businesses	10 114 456	3.4	27.4	63.0	6.2	9.0	18.2	6.4	66.4
52	With no paid employees	8 019 462	3.6	28.2	62.5	5.6	9.0	18.9	6.0	66.1
53	With paid employees	2 094 993	3.0	25.0	64.2	7.7	9.1	15.9	7.8	67.2
54	No employees ⁵	271 380	3.7	21.1	72.3	3.0	10.6	10.5	3.0	75.9
55	1 to 4 employees	1 155 800	3.0	25.8	63.9	7.3	9.4	16.3	7.4	66.9
56	5 to 9 employees	334 483	2.4	26.4	61.5	9.7	10.2	16.6	9.2	63.9
57	10 to 19 employees	173 140	3.0	22.5	66.2	8.2	7.2	15.2	8.4	69.2
58	20 to 49 employees	101 938	3.0	25.6	63.1	8.3	7.5	17.9	8.5	66.1
59	50 to 99 employees	33 406	3.1	26.9	58.7	11.4	8.0	18.5	11.8	61.7
60	100 employees or more	24 846	5.4	23.1	58.7	12.8	6.0	17.0	12.9	64.1

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who were not veterans or served less than 6 months active duty.

³Includes owners who were not veterans.

⁴For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁵Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁶Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Table 7d. Veteran Status of Business Owner by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and legal form of organization	Firms (number)	Veteran status ¹				Active duty served during Vietnam era ¹			
		Active duty		Non- veterans	Not reported	Yes	No	Not reported	Not applicable ²
		Less than 6 months	6 months or more						
		A	B	C	D	E	F	G	H	I
1 All businesses	17 253 143	2.5	21.7	68.5	7.4	7.4	14.1	7.6	70.9
2 Individual proprietorships	14 599 295	2.4	21.4	69.8	6.3	7.6	13.7	6.5	72.2
3 Partnerships	1 089 578	3.8	22.6	63.9	9.7	4.9	17.2	10.2	67.7
4 Subchapter S corporations	1 564 270	1.9	22.0	65.7	10.4	8.2	13.8	10.5	67.6
5 Hispanic-owned businesses	771 708	1.2	13.5	76.8	8.5	6.5	6.8	8.6	78.0
6 Individual proprietorships	689 015	1.2	13.0	78.2	7.6	6.6	6.3	7.7	79.4
7 Partnerships	32 650	.9	16.6	68.5	13.9	5.4	10.1	15.0	69.4
8 Subchapter S corporations	50 042	1.7	14.0	75.3	9.0	6.6	7.3	9.0	77.0
9 Black-owned businesses	620 912	1.1	19.5	67.3	12.1	8.3	11.3	12.1	68.3
10 Individual proprietorships	584 256	1.1	19.1	67.5	12.2	8.1	11.1	12.2	68.6
11 Partnerships	14 727	.6	26.4	58.4	14.6	9.2	16.6	15.2	59.0
12 Subchapter S corporations	21 928	.9	22.8	68.1	8.2	11.4	11.0	8.6	69.0
13 Other minority-owned businesses	606 426	.7	9.5	81.5	8.3	3.8	5.7	8.3	82.2
14 Individual proprietorships	502 022	.6	7.2	87.3	4.9	3.2	4.1	4.8	87.9
15 Partnerships	49 489	1.4	12.1	71.7	14.8	3.4	8.5	15.0	73.1
16 Subchapter S corporations	54 915	.5	13.4	74.0	12.1	5.6	7.8	12.0	74.5
17 Women-owned businesses	5 888 883	1.0	12.5	77.1	9.3	4.5	8.0	9.4	78.1
18 Individual proprietorships	5 078 077	.9	11.9	78.9	8.3	4.3	7.5	8.4	79.8
19 Partnerships	243 651	1.2	12.9	72.1	13.8	2.4	10.5	13.8	73.3
20 Subchapter S corporations	567 155	1.4	15.2	71.6	11.8	6.0	9.2	11.9	72.9
21 Nonminority male-owned businesses	10 114 456	3.4	27.4	63.0	6.2	9.0	18.2	6.4	66.4
22 Individual proprietorships	8 414 238	3.4	27.8	63.7	5.1	9.6	18.0	5.3	67.1
23 Partnerships	777 379	4.8	26.1	61.0	8.2	5.6	19.9	8.8	65.7
24 Subchapter S corporations	922 838	2.2	26.9	61.4	9.5	9.6	17.2	9.6	63.6

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who were not veterans or served less than 6 months active duty.

³Includes owners who were not veterans.

⁴For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁵Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Disabled veteran ¹				Relative standard error of estimate ^{4 5}	Standard error of estimate ⁴ for column—												
Yes	No	Not reported	Not applicable ³		A	B	C	D	E	F	G	H	I	J	K	L	M
1.8	22.0	7.8	68.5	(X)	.2	.7	.8	.4	.3	.5	.4	.7	.2	.7	.4	.8	1
1.9	21.6	6.7	69.8	(X)	.3	.9	.9	.5	.5	.7	.5	.9	.2	.9	.5	.9	2
1.4	24.1	10.5	63.9	(X)	1.1	1.7	2.1	.7	.8	1.2	.7	2.0	.4	1.8	.7	2.1	3
1.5	22.1	10.7	65.7	(X)	.1	.9	1.3	.7	.6	.9	.7	1.3	.3	.8	.7	1.3	4
1.1	13.4	8.7	76.8	—	.2	1.0	1.1	.4	.8	.4	.4	1.1	.2	1.0	.4	1.1	5
1.3	12.8	7.7	78.2	—	.2	1.0	1.2	.4	.8	.5	.4	1.1	.2	1.0	.4	1.2	6
.8	15.7	15.1	68.5	2.0	.3	1.2	1.6	1.7	1.1	1.0	1.7	1.6	.2	1.3	1.7	1.6	7
.6	15.0	9.1	75.3	1.0	.3	1.5	1.9	.5	1.1	.6	.5	1.8	.1	1.7	.5	1.9	8
2.7	18.1	12.0	67.3	—	.2	.5	.4	.7	.5	.3	.6	.5	.2	.4	.6	.4	9
2.7	17.7	12.1	67.5	—	.2	.5	.4	.7	.5	.2	.7	.4	.3	.5	.6	.4	10
2.4	23.7	15.5	58.4	3.0	.4	2.7	3.4	2.7	1.5	2.5	2.7	3.4	.5	2.9	2.6	3.4	11
2.5	20.9	8.5	68.1	2.0	.2	2.2	2.4	1.4	2.0	1.1	1.5	2.4	.9	2.1	1.4	2.4	12
1.1	9.2	8.2	81.5	—	.2	.6	.8	.6	.5	.5	.6	.9	.2	.5	.6	.8	13
1.0	7.0	4.7	87.3	—	.2	.6	.7	.6	.4	.5	.6	.7	.3	.4	.5	.7	14
1.2	12.4	14.7	71.7	1.0	.5	1.5	2.4	1.4	.8	1.7	1.5	2.6	.5	1.4	1.4	2.4	15
1.3	12.6	12.1	74.0	1.0	.2	1.0	1.5	1.1	.8	.8	1.1	1.4	.4	1.0	1.1	1.5	16
1.7	11.7	9.4	77.1	—	.2	.6	.8	.8	.3	.6	.8	.8	.2	.6	.8	.8	17
1.9	10.8	8.4	78.9	—	.2	.7	1.0	.9	.4	.7	.9	1.0	.3	.7	.9	1.0	18
.9	13.1	13.9	72.1	1.0	.4	1.6	2.9	1.8	.9	1.6	1.8	3.1	.7	1.3	1.9	2.9	19
1.3	14.9	12.2	71.6	—	.2	1.4	1.6	1.1	.9	1.0	1.1	1.6	.3	1.5	1.1	1.6	20
1.8	28.5	6.8	63.0	—	.4	1.1	1.0	.5	.6	.8	.5	.9	.3	1.1	.6	1.0	21
1.9	28.7	5.6	63.7	—	.4	1.3	1.2	.6	.8	.9	.5	1.1	.3	1.4	.7	1.2	22
1.6	28.3	9.2	61.0	—	1.7	2.2	3.0	1.0	.9	1.6	1.2	2.6	.6	2.5	1.2	3.0	23
1.6	27.3	9.8	61.4	—	.3	2.1	2.3	1.1	1.0	1.6	1.1	2.2	.6	1.9	1.1	2.3	24

Table 8a. Educational Background of Owner by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Owner's highest level of education completed or degree received ¹									
		Less than 9th grade	High school		College or other school beyond high school						Not reported
			Did not graduate	Graduate or GED	Technical, trade or vocational school	Some college, but no degree	Associate Degree	Bachelor's Degree	Master's Degree	Professional school/ Doctorate	
1 All businesses	17 253 143	3.7	5.7	22.6	7.0	16.1	4.0	20.2	5.8	8.9	6.1
2 Agricultural services, forestry, fishing, and mining	583 253	7.1	6.2	27.4	4.2	11.6	2.2	17.8	4.9	10.8	7.7
3 Construction	1 829 620	5.3	11.1	32.9	11.8	16.2	3.0	12.0	2.2	1.6	4.0
4 Manufacturing	517 714	4.7	6.9	23.0	6.3	18.9	3.4	20.8	6.9	3.4	5.6
5 Transportation, communications, and utilities	698 903	7.9	9.0	33.9	5.2	16.9	2.3	12.7	2.5	2.2	7.3
6 Wholesale trade	538 339	2.1	4.5	21.0	3.3	22.3	4.6	28.7	4.8	2.6	6.2
7 Retail trade	2 478 045	4.5	6.3	31.2	5.6	18.1	4.2	19.2	2.9	2.0	5.8
8 Finance, insurance, and real estate	1 941 029	1.0	1.8	16.4	3.9	18.3	5.8	27.5	8.2	8.9	8.2
9 Services	7 784 016	3.5	5.2	18.3	8.4	13.7	3.5	20.5	7.1	14.6	5.2
10 Industries not classified	882 224	4.0	7.5	21.1	6.1	20.5	5.7	14.9	4.5	5.6	10.1
11 Hispanic-owned businesses	771 708	14.8	10.6	18.2	7.9	16.6	4.1	11.9	3.9	5.4	6.6
12 Agricultural services, forestry, fishing, and mining	32 927	37.4	13.1	18.5	3.9	10.2	2.5	4.5	.2	2.0	7.7
13 Construction	97 476	21.2	14.3	22.9	9.1	16.0	1.5	6.3	.9	.1	7.7
14 Manufacturing	18 461	15.6	12.7	22.3	7.3	18.9	3.9	9.2	2.6	1.8	5.8
15 Transportation, communications, and utilities	47 797	21.5	18.1	21.2	4.5	15.1	2.7	7.3	1.0	1.1	7.5
16 Wholesale trade	17 727	6.8	7.7	22.2	5.4	21.1	3.6	16.7	5.6	3.9	7.0
17 Retail trade	107 846	17.9	11.0	25.0	6.3	17.2	5.4	8.6	2.1	1.3	5.3
18 Finance, insurance, and real estate	49 231	2.0	2.8	16.2	5.4	21.3	6.8	22.9	8.6	6.9	7.1
19 Services	347 297	11.6	9.9	14.1	9.6	15.9	4.4	13.8	5.1	9.7	5.8
20 Industries not classified	52 945	18.0	9.3	18.2	8.3	16.9	3.7	9.8	3.2	2.5	10.2
21 Black-owned businesses	620 912	6.0	10.4	21.3	8.6	16.6	4.9	11.9	6.7	6.0	7.7
22 Agricultural services, forestry, fishing, and mining	10 309	15.9	14.7	26.1	3.6	16.6	2.3	9.2	2.1	2.4	7.2
23 Construction	43 381	14.1	17.4	26.6	14.9	13.0	1.8	4.4	1.6	.6	5.5
24 Manufacturing	10 469	15.2	14.5	20.8	6.5	12.9	2.9	14.8	3.8	2.1	6.6
25 Transportation, communications, and utilities	49 095	10.2	17.0	26.7	6.2	15.9	3.1	7.2	4.0	.6	9.0
26 Wholesale trade	7 550	2.9	5.7	15.8	4.5	19.4	7.3	25.4	10.8	2.6	5.6
27 Retail trade	86 840	6.1	10.9	24.3	5.6	20.4	4.5	14.2	6.2	1.4	6.3
28 Finance, insurance, and real estate	40 924	.8	2.7	13.7	6.0	22.4	7.1	25.3	9.5	5.0	7.6
29 Services	332 981	4.5	9.2	19.9	9.7	15.6	5.6	11.1	7.4	9.4	7.7
30 Industries not classified	39 363	5.3	9.3	20.7	8.1	16.9	4.8	11.5	9.2	3.0	11.4
31 Other minority-owned businesses	606 426	5.3	6.4	14.8	4.7	12.9	4.4	23.7	8.9	12.1	6.5
32 Agricultural services, forestry, fishing, and mining	15 218	11.7	12.4	23.2	6.2	11.7	3.7	10.1	2.8	5.6	12.5
33 Construction	28 295	9.1	9.3	24.6	8.0	16.0	6.3	15.1	3.2	3.1	5.3
34 Manufacturing	18 976	5.9	8.4	12.6	3.7	16.6	5.8	27.7	12.3	2.8	4.3
35 Transportation, communications, and utilities	24 362	7.6	10.2	19.9	4.0	14.5	3.9	22.6	5.4	1.6	10.4
36 Wholesale trade	20 043	2.3	3.8	13.5	2.8	14.6	4.3	35.8	13.8	3.1	6.0
37 Retail trade	132 483	6.0	10.3	20.0	4.8	16.9	4.5	23.2	6.2	2.3	5.9
38 Finance, insurance, and real estate	64 762	2.7	4.1	7.2	1.7	10.3	3.3	29.0	15.1	15.4	11.1
39 Services	273 774	4.7	4.6	13.1	5.8	11.0	4.1	22.7	8.4	20.5	5.2
40 Industries not classified	28 512	11.5	3.9	15.3	4.1	11.9	10.8	20.2	11.0	8.6	2.5
41 Women-owned businesses	5 888 883	3.2	4.9	22.4	7.6	17.7	4.7	20.6	7.0	5.2	6.7
42 Agricultural services, forestry, fishing, and mining	119 731	7.4	6.6	23.8	4.9	16.0	5.1	17.1	4.8	7.8	6.6
43 Construction	183 695	3.7	7.4	31.4	9.4	17.3	3.9	13.4	4.1	1.8	7.6
44 Manufacturing	152 346	4.4	6.2	19.6	5.4	19.5	6.0	21.3	10.5	1.6	5.4
45 Transportation, communications, and utilities	141 623	4.5	4.9	28.2	4.3	23.2	4.3	18.0	5.5	1.3	5.8
46 Wholesale trade	154 542	2.3	4.4	21.7	3.8	23.6	4.3	24.4	7.0	1.8	6.8
47 Retail trade	1 093 342	3.5	6.4	32.2	7.8	17.9	4.9	16.6	4.0	1.1	5.7
48 Finance, insurance, and real estate	602 802	1.0	1.8	17.2	4.7	22.5	5.9	24.4	7.3	5.6	9.7
49 Services	3 158 444	3.3	4.9	19.0	8.9	15.5	4.4	22.0	8.3	7.6	6.1
50 Industries not classified	282 358	3.6	4.3	26.4	7.2	19.8	4.4	14.3	7.4	2.9	9.6
51 Nonminority male-owned businesses	10 114 456	3.3	5.7	23.2	6.7	15.4	3.5	20.6	5.0	10.8	5.6
52 Agricultural services, forestry, fishing, and mining	412 917	4.6	5.2	29.3	3.9	10.5	1.4	19.2	5.4	12.5	7.9
53 Construction	1 496 056	4.2	11.2	34.0	12.3	16.2	3.0	12.3	2.0	1.7	3.2
54 Manufacturing	333 485	4.2	7.0	25.1	6.7	18.8	2.1	20.8	5.3	4.4	5.7
55 Transportation, communications, and utilities	458 400	7.4	8.5	38.0	5.5	15.4	1.5	11.8	1.6	2.9	7.4
56 Wholesale trade	352 721	1.8	4.3	20.9	3.0	22.0	4.7	31.0	3.3	2.9	5.9
57 Retail trade	1 197 943	4.5	5.3	31.5	3.8	18.5	3.7	22.1	2.0	2.8	5.8
58 Finance, insurance, and real estate	1 240 594	.9	1.7	16.4	3.6	16.8	5.8	28.8	8.2	10.1	7.5
59 Services	4 102 294	3.2	5.1	18.3	8.1	12.3	2.8	19.9	6.3	19.5	4.5
60 Industries not classified	520 046	2.8	9.1	18.7	5.3	21.9	6.4	15.6	2.6	7.1	10.5

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.2	.2	.6	.2	.6	.4	.6	.3	.2	.3	1
(X)	.8	1.2	1.3	1.0	1.3	.5	2.0	1.7	1.3	1.2	2
(X)	.8	1.5	1.8	1.2	1.3	.7	1.3	.9	.8	.9	3
(X)	.6	1.2	2.1	.6	1.1	.7	1.6	1.2	.6	.6	4
(X)	1.2	.8	1.5	.6	1.6	.4	1.1	1.1	.6	1.1	5
(X)	.3	.5	1.6	.3	1.9	1.0	1.7	.4	.7	.7	6
(X)	.8	.7	1.8	.9	.9	.9	1.4	.3	.5	.8	7
(X)	.4	.5	1.5	.8	1.7	1.2	1.8	1.2	1.1	.8	8
(X)	.5	.3	1.1	.8	1.2	.4	1.1	.6	.6	.9	9
(X)	1.0	1.3	1.1	1.1	2.4	1.1	1.7	1.9	.7	1.9	10
—	.7	.6	.7	.7	.9	.4	.7	.2	.4	.4	11
1.0	2.7	1.1	1.9	.9	1.6	.9	1.3	.1	1.3	2.0	12
1.0	2.7	1.2	2.7	1.0	2.5	.5	1.3	.5	.1	1.3	13
1.0	1.5	2.5	2.0	1.4	1.5	.9	.9	.7	.5	.8	14
1.0	1.0	1.9	2.1	1.3	2.2	.6	1.3	.6	.6	1.6	15
2.0	1.2	1.0	1.2	1.3	1.8	.9	1.6	.9	1.8	1.2	16
1.0	1.9	.8	2.0	.8	1.8	1.1	.7	.5	.6	.8	17
1.0	.6	.7	1.7	1.2	2.6	1.2	2.2	1.1	.8	1.1	18
—	1.1	1.4	.6	1.7	1.6	.7	1.5	.5	1.0	.5	19
1.0	1.6	2.3	1.6	1.6	1.7	.9	1.5	1.0	.8	2.1	20
—	.3	.4	.5	.5	.4	.4	.6	.6	.4	.5	21
1.0	1.5	1.3	3.8	.7	2.4	.9	.8	.5	.6	.9	22
—	1.5	1.3	1.8	1.6	1.4	.4	.9	.7	.2	1.1	23
1.0	.9	1.9	1.9	1.4	1.3	.6	1.5	.7	.8	.9	24
—	1.1	1.7	1.6	.7	1.4	.6	1.1	.7	.3	1.5	25
2.0	.8	.9	2.0	1.1	1.3	1.3	1.9	1.7	.7	1.8	26
—	.6	1.2	1.5	.9	2.0	.5	1.1	.6	.5	.9	27
1.0	.3	1.3	1.4	1.5	1.1	1.3	1.2	.9	.7	1.0	28
—	.5	.8	.7	.9	.6	.7	.8	.7	.7	.8	29
—	.7	1.1	1.8	1.4	1.7	1.2	1.6	1.5	.9	2.3	30
—	.4	.6	.6	.5	.8	.3	1.5	.7	.9	.8	31
1.0	2.1	1.8	2.6	1.5	2.9	1.9	1.0	.7	1.5	2.0	32
1.0	2.8	2.5	4.1	2.2	3.4	1.5	2.8	.8	1.9	1.2	33
1.0	1.5	1.7	2.0	1.2	3.2	1.1	3.9	1.9	1.5	1.0	34
1.0	2.3	1.7	3.0	1.4	4.2	1.4	3.2	3.0	1.2	2.1	35
1.0	.4	.7	2.1	.7	1.5	1.6	3.3	2.3	.8	1.3	36
1.0	1.1	1.3	1.9	.8	1.2	.9	2.6	.7	.6	.9	37
1.0	1.7	1.2	1.6	.9	1.5	.8	3.1	2.0	3.7	2.4	38
—	.7	1.4	1.3	1.2	1.2	.6	2.3	.7	1.3	.8	39
1.0	3.5	1.2	2.4	1.3	2.5	2.5	3.4	2.2	1.9	1.0	40
—	.4	.5	.7	.4	.8	.6	.9	.5	.5	.3	41
—	1.7	2.0	3.8	1.8	2.5	1.9	2.3	1.0	1.5	1.3	42
—	1.1	1.1	2.1	.9	2.1	.5	1.7	2.0	.7	1.7	43
—	.8	1.5	2.1	.6	2.2	1.3	1.5	1.5	.3	1.2	44
—	1.2	1.1	2.0	1.1	1.8	1.5	1.7	1.3	.7	1.2	45
—	.6	.9	1.7	.6	1.9	.8	1.4	1.5	.6	1.1	46
—	1.0	.9	2.1	1.3	1.6	.8	1.8	.6	.4	.8	47
—	.3	.5	2.3	1.1	2.0	1.2	2.5	1.3	1.7	1.7	48
—	.7	.8	1.7	.7	1.4	.8	1.3	.9	.9	.3	49
—	.6	1.2	2.3	1.5	2.3	1.1	2.3	1.8	1.0	1.7	50
—	.2	.4	.8	.4	.8	.5	1.0	.5	.4	.5	51
—	1.3	1.7	1.4	1.5	2.0	.3	2.9	2.5	1.8	1.7	52
—	1.1	1.9	2.3	1.4	1.8	.9	1.6	1.0	1.0	1.1	53
—	.9	2.0	3.0	.9	1.9	.8	2.2	1.3	.9	.9	54
—	1.8	1.4	2.5	.8	2.4	.4	1.8	1.2	.9	1.2	55
—	.4	.8	1.9	.6	3.0	1.3	2.3	.6	1.0	.8	56
—	1.0	.9	3.2	.9	1.7	1.6	2.2	.5	.8	1.4	57
—	.6	.6	2.1	1.0	1.9	1.6	2.4	1.5	1.4	1.0	58
—	.7	.8	1.3	1.2	1.7	.5	2.0	.9	1.3	.8	59
—	1.5	2.3	2.4	1.5	3.3	1.9	2.6	2.4	1.3	2.8	60

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.2	.2	.6	.2	.6	.4	.6	.3	.2	.3	1
(X)	.4	.8	1.6	1.0	1.7	.7	1.4	.6	.7	.8	2
(X)	1.1	1.0	1.5	.6	1.1	.9	1.7	.6	.9	1.6	3
(X)	.8	1.1	.8	.6	1.4	1.3	1.6	.9	.8	.6	4
(X)	.9	.9	2.5	1.8	2.1	.8	2.1	1.2	1.8	1.3	5
(X)	.5	.5	1.5	.4	1.2	.8	1.7	.7	1.4	1.0	6
(X)	.4	.8	1.6	.6	.6	.4	1.5	.7	.5	.7	7
(X)	.8	1.6	2.5	1.2	2.1	.5	2.4	1.4	3.9	1.3	8
(X)	.5	.7	.4	.4	.9	.4	1.4	.3	1.1	1.2	9
(X)	.2	1.2	.2	.2	.6	.4	1.3	.5	1.4	.9	10
(X)	.3	.2	.3	.2	.7	.1	.9	.4	.7	.4	11
—	.7	.6	.7	.7	.9	.4	.7	.2	.4	.4	12
1.0	2.5	1.4	1.7	1.4	1.5	1.3	1.6	.4	.6	1.3	13
1.0	2.0	2.0	1.9	2.0	1.6	1.5	1.2	.9	.6	1.4	14
1.0	2.6	1.7	1.7	1.3	1.2	.7	2.4	.7	.6	1.0	15
1.0	1.9	2.0	1.5	2.1	2.5	.7	2.0	1.5	1.8	1.4	16
1.0	1.0	1.4	2.6	1.0	2.1	1.0	1.5	.8	.6	1.1	17
1.0	1.1	.8	1.2	1.0	1.6	.9	1.5	1.1	1.2	1.1	18
3.0	2.2	3.1	3.8	.8	1.8	1.0	2.2	1.7	3.3	1.8	19
2.0	1.7	1.2	2.2	.9	1.3	.4	1.0	.8	1.7	.6	20
3.0	1.2	1.7	2.4	1.0	1.2	.8	1.1	.9	1.8	2.1	21
2.0	.6	1.0	1.6	.7	1.2	.5	1.8	.8	1.7	.9	22
—	.3	.4	.5	.5	.4	.4	.6	.6	.4	.5	23
—	.6	.9	1.2	1.0	1.1	.8	.8	.8	.4	1.2	24
—	.7	.9	1.3	1.1	.9	.5	1.4	1.4	.6	.8	25
—	.8	1.4	1.4	.9	1.1	.8	.9	.6	.8	1.1	26
—	1.6	1.9	2.1	1.4	1.8	1.4	1.1	1.4	1.3	1.2	27
1.0	1.1	1.7	2.3	1.5	1.7	.6	1.2	.9	1.3	.9	28
1.0	.7	.9	1.1	1.0	1.6	1.0	1.5	.7	2.0	1.6	29
3.0	1.7	2.0	4.0	2.9	1.9	1.7	2.1	2.0	4.0	1.3	30
3.0	1.4	1.2	2.8	1.0	1.2	.7	1.9	.8	1.6	.8	31
4.0	.7	.7	1.5	1.1	1.9	1.5	2.6	1.6	2.9	2.2	32
4.0	.2	1.4	2.1	.4	2.1	.8	2.6	.9	2.1	1.2	33
—	.4	.6	.6	.5	.8	.3	1.5	.7	.9	.8	34
1.0	1.4	1.7	2.5	1.0	3.2	1.4	4.2	1.9	3.1	1.7	35
1.0	2.2	1.2	3.3	1.7	1.8	1.9	3.2	2.0	1.6	2.0	36
1.0	2.1	1.6	1.5	1.7	2.0	1.0	3.7	1.9	2.0	2.2	37
1.0	2.5	3.2	2.6	1.9	3.0	.7	3.2	2.5	1.9	2.5	38
1.0	1.5	1.9	2.6	1.9	2.1	1.0	2.7	1.8	1.7	1.1	39
1.0	.6	1.0	1.6	.6	1.3	1.1	2.5	1.1	1.6	1.2	40
2.0	1.2	1.4	2.3	1.6	2.5	1.4	2.7	1.2	2.5	1.3	41
1.0	.7	.8	1.4	.8	1.1	.7	1.5	1.1	1.7	.5	42
2.0	.5	.8	.8	.6	1.4	.5	1.8	1.2	1.3	1.8	43
2.0	.3	.3	.8	.5	.9	.5	1.1	1.0	1.6	1.0	44
—	.4	.5	.7	.4	.8	.6	.9	.5	.5	.3	45
—	.7	.9	1.6	1.0	1.2	.7	1.6	1.0	.6	1.0	46
—	1.3	.9	2.2	1.0	2.3	1.3	2.5	1.5	.7	1.3	47
—	.8	1.3	2.2	1.2	1.7	1.2	1.8	2.1	.8	.9	48
—	1.7	1.2	2.6	2.4	2.0	1.4	3.1	1.7	3.1	1.6	49
—	.4	.6	2.4	1.2	1.7	1.3	3.4	.5	1.6	1.5	50
—	.5	.8	1.1	.7	1.9	.8	1.9	1.5	1.3	1.0	51
1.0	.3	2.6	4.5	.6	4.1	1.5	2.9	1.8	1.9	1.1	52
1.0	.4	.9	1.3	1.1	1.0	.9	1.4	.5	.7	.4	53
1.0	.2	.8	1.3	.6	.8	.9	1.7	.8	.7	1.2	54
1.0	.3	.3	.8	.3	.6	.1	.7	.4	.7	.7	55
—	.2	.4	.8	.4	.8	.5	1.0	.5	.4	.5	56
—	.6	1.8	2.5	1.4	3.3	1.2	2.7	1.0	1.1	1.0	57
—	1.4	2.1	2.1	.9	2.2	1.5	2.7	1.3	1.6	2.2	58
—	1.3	2.4	1.9	1.0	2.3	2.0	2.4	1.3	1.5	.8	59
—	1.4	1.0	3.6	2.5	2.8	1.0	3.3	1.6	2.2	1.5	60
—	.6	.8	1.8	.8	1.6	.7	2.3	1.2	1.9	1.1	61
—	.6	1.0	2.3	.8	1.2	.5	2.7	1.2	1.0	1.1	62
—	1.3	1.6	3.8	1.7	2.7	.7	4.2	2.2	6.4	1.6	63
—	.8	.9	1.0	.4	1.1	.5	2.0	.5	1.6	1.7	64
—	.2	.8	1.4	.4	.9	.6	1.7	.5	1.9	1.0	65
—	.5	.3	.4	.3	.9	.2	1.1	.5	1.0	.6	66

Table 8c. Educational Background of Owner by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Owner's highest level of education completed or degree received ¹									
		Less than 9th grade	High school		College or other school beyond high school						Not reported
			Did not graduate	Graduate or GED	Technical, trade or vocational school	Some college, but no degree	Associate Degree	Bachelor's Degree	Master's Degree	Professional school/ Doctorate	
1 All businesses	17 253 143	3.7	5.7	22.6	7.0	16.1	4.0	20.2	5.8	8.9	6.1
2 With no paid employees	14 118 184	4.0	6.2	23.1	7.4	16.1	4.2	20.1	5.9	7.3	5.9
3 With paid employees	3 134 959	3.0	4.3	20.9	5.8	16.1	3.1	20.8	5.4	13.8	6.8
4 No employees ⁴	435 838	4.8	3.8	24.2	4.9	16.9	5.3	22.7	7.5	5.6	4.3
5 1 to 4 employees	1 716 076	2.6	4.6	21.9	7.0	16.1	2.8	17.9	4.7	16.3	6.1
6 5 to 9 employees	503 808	3.1	5.0	21.3	5.1	16.0	3.0	19.2	4.3	15.3	7.6
7 10 to 19 employees	256 110	3.4	3.6	19.4	5.9	16.0	2.6	22.4	5.7	12.7	8.3
8 20 to 49 employees	144 734	2.3	2.8	15.9	3.5	16.0	3.9	31.1	6.2	10.0	8.3
9 50 to 99 employees	45 331	2.3	3.1	12.4	1.5	15.2	3.0	33.0	10.0	7.7	11.6
10 100 employees or more	33 062	2.0	3.0	10.1	1.1	15.6	1.8	28.8	10.5	15.2	11.8
11 Hispanic-owned businesses	771 708	14.8	10.6	18.2	7.9	16.6	4.1	11.9	3.9	5.4	6.6
12 With no paid employees	656 343	16.3	11.2	17.5	8.4	16.8	4.4	11.4	3.7	3.8	6.5
13 With paid employees	115 364	9.9	8.5	20.7	6.4	15.9	3.2	13.3	4.3	10.9	6.9
14 No employees ⁴	19 569	12.2	9.4	16.2	8.3	18.6	4.2	11.8	6.6	5.1	7.5
15 1 to 4 employees	64 631	10.9	9.2	21.9	6.4	13.6	3.0	12.1	3.8	13.0	5.9
16 5 to 9 employees	16 937	7.3	7.1	20.3	7.0	18.2	3.1	14.5	3.2	12.0	7.3
17 10 to 19 employees	8 553	8.4	7.7	22.9	4.5	18.0	2.7	14.1	3.5	8.8	9.4
18 20 to 49 employees	4 050	6.9	5.8	20.3	4.8	18.1	3.5	16.9	4.7	9.1	9.9
19 50 to 99 employees	948	6.5	8.0	14.8	3.4	14.3	5.5	26.8	11.3	5.0	4.5
20 100 employees or more	676	6.0	2.7	22.3	3.3	19.1	3.5	24.3	5.1	8.3	5.4
21 Black-owned businesses	620 912	6.0	10.4	21.3	8.6	16.6	4.9	11.9	6.7	6.0	7.7
22 With no paid employees	556 434	6.0	10.5	21.6	8.7	16.6	5.1	11.7	6.8	5.0	8.0
23 With paid employees	64 478	5.9	9.3	19.2	8.5	16.5	3.7	12.9	5.9	13.2	4.9
24 No employees ⁴	13 725	7.6	10.9	22.8	10.7	21.3	2.9	9.7	1.8	7.6	4.6
25 1 to 4 employees	37 587	6.4	10.3	18.0	8.0	15.4	4.1	12.0	6.6	15.6	3.7
26 5 to 9 employees	7 853	4.0	6.5	21.5	9.8	15.4	2.7	16.1	5.2	13.0	5.9
27 10 to 19 employees	2 839	4.3	4.5	19.4	6.4	14.4	5.1	14.2	8.9	12.7	10.0
28 20 to 49 employees	1 700	2.4	4.9	11.4	6.1	15.6	4.0	23.1	9.4	10.1	12.9
29 50 to 99 employees	432	(D)	(D)	11.7	1.1	22.1	4.7	36.8	12.9	4.4	4.6
30 100 employees or more	342	-	2.0	21.0	2.1	14.7	2.7	28.6	14.9	3.8	10.1
31 Other minority-owned businesses	606 426	5.3	6.4	14.8	4.7	12.9	4.4	23.7	8.9	12.1	6.5
32 With no paid employees	470 075	6.1	7.3	15.1	4.3	12.7	4.8	24.0	9.3	10.7	5.8
33 With paid employees	136 351	3.7	4.8	14.0	5.6	13.5	3.7	23.1	8.3	15.1	8.1
34 No employees ⁴	19 989	3.0	2.5	13.9	4.6	19.7	2.8	22.0	11.8	11.9	7.7
35 1 to 4 employees	76 636	3.4	4.5	13.8	6.5	12.2	3.9	23.5	7.2	17.2	7.7
36 5 to 9 employees	22 862	4.7	7.6	14.6	4.8	12.8	3.9	21.3	7.0	16.1	7.2
37 10 to 19 employees	10 051	4.0	4.1	17.0	6.2	13.4	4.6	23.2	8.5	11.5	7.4
38 20 to 49 employees	5 034	4.5	5.2	11.6	2.3	15.9	2.8	26.7	11.9	9.1	10.0
39 50 to 99 employees	1 075	2.6	2.3	8.0	5.7	12.1	2.1	25.0	9.4	10.7	22.0
40 100 employees or more	705	3.6	2.1	8.7	1.8	10.0	1.6	21.3	16.6	11.7	22.4
41 Women-owned businesses	5 888 883	3.2	4.9	22.4	7.6	17.7	4.7	20.6	7.0	5.2	6.7
42 With no paid employees	5 071 110	3.4	5.1	22.5	7.8	17.2	4.8	20.4	7.4	4.8	6.5
43 With paid employees	817 773	2.1	4.2	22.2	6.7	19.6	4.1	21.1	5.6	7.1	7.4
44 No employees ⁴	127 905	2.6	4.5	16.1	6.0	22.6	7.4	24.1	7.8	3.9	4.9
45 1 to 4 employees	435 550	1.6	4.0	23.5	7.8	19.0	3.3	19.8	5.2	8.5	7.3
46 5 to 9 employees	134 476	2.0	5.7	23.4	6.3	20.8	4.5	19.7	3.4	8.1	6.2
47 10 to 19 employees	67 487	3.2	2.7	26.1	6.7	17.9	3.4	19.5	5.9	4.2	10.4
48 20 to 49 employees	35 515	3.2	2.3	17.7	3.4	18.5	4.9	28.7	7.6	5.0	8.7
49 50 to 99 employees	10 178	2.5	3.3	15.0	2.9	19.2	4.4	29.2	10.0	3.1	10.3
50 100 employees or more	6 663	4.2	6.3	15.3	1.1	18.1	2.8	26.6	7.2	6.4	12.0
51 Nonminority male-owned businesses	10 114 456	3.3	5.7	23.2	6.7	15.4	3.5	20.6	5.0	10.8	5.6
52 With no paid employees	8 019 462	3.4	6.3	24.1	7.2	15.6	3.8	20.5	4.9	8.9	5.3
53 With paid employees	2 094 993	2.9	3.9	20.7	5.4	15.0	2.7	21.1	5.3	16.5	6.5
54 No employees ⁴	271 380	5.4	2.4	29.7	3.8	14.0	4.5	23.7	7.3	5.9	3.2
55 1 to 4 employees	1 155 800	2.4	4.5	21.8	6.8	15.4	2.4	17.2	4.5	19.6	5.5
56 5 to 9 employees	334 483	3.3	4.5	21.0	4.5	14.2	2.2	19.1	4.6	18.2	8.4
57 10 to 19 employees	173 140	3.2	3.5	17.0	5.8	15.3	2.2	24.0	5.4	15.9	7.6
58 20 to 49 employees	101 938	1.9	2.8	15.5	3.5	15.4	3.7	32.5	5.6	11.4	7.8
59 50 to 99 employees	33 406	2.3	3.0	11.8	1.0	14.4	2.7	34.3	10.0	8.8	11.7
60 100 employees or more	24 846	1.2	2.1	8.3	1.1	14.9	1.5	29.8	11.4	18.1	11.6

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.2	.2	.6	.2	.6	.4	.6	.3	.2	.3	1
(X)	.2	.2	1.0	.3	.7	.5	.8	.3	.3	.3	2
(X)	.4	.8	.3	.3	.5	.3	1.1	.5	.9	.5	3
(X)	1.8	1.0	3.3	1.3	2.9	1.5	1.6	2.0	.9	1.1	4
(X)	.4	.4	1.4	.7	.9	.4	1.8	.9	1.5	.7	5
(X)	.7	.5	1.6	.7	1.2	.2	.7	.5	.9	1.7	6
(X)	.8	.5	.7	1.1	.8	.5	1.1	.5	1.1	.5	7
(X)	.5	.5	.9	.8	1.2	.5	1.9	.6	1.4	.8	8
(X)	.5	.6	1.2	.3	1.3	.4	2.6	1.8	1.7	1.8	9
(X)	.3	.6	1.2	.3	2.3	.6	3.0	1.9	4.7	2.6	10
—	.7	.6	.7	.7	.9	.4	.7	.2	.4	.4	11
—	.8	.8	1.1	.9	1.1	.5	.7	.3	.4	.4	12
1.0	.8	.9	1.2	.8	1.1	.4	.8	.4	1.0	.6	13
2.0	2.1	4.5	2.2	2.1	4.6	2.8	3.2	3.1	1.9	2.0	14
1.0	1.4	.9	2.1	1.0	.9	.3	1.3	.5	1.2	.8	15
2.0	1.2	.8	2.6	1.6	2.2	1.2	2.2	.5	1.6	1.1	16
3.0	1.5	1.3	3.0	1.4	2.0	.6	2.6	.7	1.6	2.1	17
4.0	1.0	1.4	2.4	1.8	2.1	1.0	1.7	1.4	2.6	1.6	18
6.0	1.6	1.6	2.3	.8	1.9	.5	4.2	3.5	1.4	1.1	19
8.0	2.0	1.6	6.8	1.5	3.7	3.2	3.5	1.3	2.3	2.1	20
—	.3	.4	.5	.5	.4	.4	.6	.6	.4	.5	21
—	.3	.6	.6	.4	.5	.5	.7	.6	.4	.5	22
1.0	.7	1.2	.7	1.0	1.0	.9	1.1	1.0	.9	.5	23
2.0	1.7	3.2	3.7	3.3	2.2	1.2	2.8	1.3	2.7	1.8	24
1.0	1.0	1.3	1.2	1.4	1.6	1.2	1.6	1.4	.8	.7	25
3.0	.8	1.5	2.3	2.7	1.9	1.0	2.2	1.4	2.0	1.4	26
4.0	1.1	1.6	2.5	2.8	2.3	1.2	2.3	3.8	2.3	2.9	27
6.0	1.9	2.3	2.4	2.2	2.7	1.1	3.0	2.7	3.4	3.2	28
8.0	(D)	5.8	5.8	.9	5.3	1.7	8.8	2.8	1.7	2.2	29
—	—	1.5	4.0	2.5	4.6	1.9	7.2	4.1	2.5	2.1	30
—	.4	.6	.6	.5	.8	.3	1.5	.7	.9	.8	31
—	.6	.9	1.1	.6	1.3	.4	2.1	.8	1.1	1.1	32
1.0	.4	.4	1.2	.5	.9	.5	1.3	.7	.9	1.0	33
2.0	.9	.6	3.1	1.5	4.5	.9	3.7	3.9	4.4	2.8	34
1.0	.7	.6	1.7	1.1	1.4	.7	2.0	1.0	1.2	1.6	35
2.0	1.2	1.0	1.2	.9	1.7	1.1	2.3	.9	1.5	1.2	36
2.0	.7	1.0	2.3	2.4	2.1	1.0	2.2	1.0	.8	1.5	37
4.0	1.5	1.3	1.7	.6	2.1	1.2	1.6	.9	1.9	1.8	38
6.0	1.1	.7	2.2	1.8	4.8	.5	4.4	1.8	4.7	4.5	39
6.0	2.4	.6	2.0	.8	2.2	.9	4.2	3.8	3.6	6.9	40
—	.4	.5	.7	.4	.8	.6	.9	.5	.5	.3	41
—	.5	.6	.9	.5	.8	.7	1.2	.6	.5	.4	42
—	.3	.3	.8	.6	1.1	.3	1.6	.7	.9	.5	43
1.0	2.5	1.6	2.2	2.8	4.2	1.3	4.9	1.5	.9	1.0	44
—	.4	.6	1.0	1.0	1.6	.6	1.9	1.2	1.4	.9	45
1.0	.5	.9	1.3	1.6	2.5	1.0	1.3	.5	2.0	1.1	46
1.0	.6	.6	1.7	1.0	1.0	.5	1.6	.8	1.0	1.2	47
1.0	.4	.4	1.5	.7	2.2	1.2	2.8	.8	1.2	1.5	48
2.0	.9	1.4	2.5	1.2	2.2	1.1	3.5	1.6	.8	2.4	49
2.0	1.3	1.4	2.9	.5	2.5	.8	2.1	1.6	2.1	3.2	50
—	.2	.4	.8	.4	.8	.5	1.0	.5	.4	.5	51
—	.2	.5	1.2	.5	1.0	.6	1.3	.6	.4	.6	52
—	.5	.4	1.0	.6	.6	.4	1.0	.6	1.5	.8	53
—	2.0	1.2	5.8	1.7	2.8	2.3	2.4	2.9	1.8	1.6	54
—	.6	.7	1.8	1.1	1.1	.5	2.3	1.0	2.3	.9	55
—	1.0	.7	2.1	1.1	1.4	.4	1.1	.8	1.4	2.3	56
1.0	1.2	.8	.9	1.5	1.4	.9	1.3	.9	1.7	1.1	57
1.0	.6	.5	1.3	1.1	1.4	.6	2.2	.8	2.2	.9	58
1.0	.7	.9	1.9	.3	1.3	.5	3.6	2.2	2.0	2.0	59
1.0	.3	.9	1.4	.5	2.9	.8	4.1	2.8	6.5	2.7	60

Table 8d. Educational Background of Owner by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and legal form of organization	Firms (number)	Owner's highest level of education completed or degree received ¹									Not reported
		Less than 9th grade	High school		College or other school beyond high school						
			Did not graduate	Graduate or GED	Technical, trade or vocational school	Some college, but no degree	Associate Degree	Bachelor's Degree	Master's Degree	Professional school/ Doctorate	
1 All businesses	17 253 143	3.7	5.7	22.6	7.0	16.1	4.0	20.2	5.8	8.9	6.1
2 Individual proprietorships	14 599 295	4.2	6.7	24.6	7.9	16.9	4.0	18.0	5.2	7.8	4.6
3 Partnerships	1 089 578	2.6	3.3	19.1	4.6	12.1	3.9	23.1	7.2	14.3	10.0
4 Subchapter S corporations	1 564 270	2.4	3.1	15.7	4.5	15.8	3.8	28.6	7.0	9.2	9.9
5 Hispanic-owned businesses	771 708	14.8	10.6	18.2	7.9	16.6	4.1	11.9	3.9	5.4	6.6
6 Individual proprietorships	689 015	18.2	12.2	18.2	8.2	16.6	4.3	9.1	3.0	4.5	5.7
7 Partnerships	32 650	5.2	5.4	18.7	8.4	14.1	5.3	19.1	5.5	7.5	10.8
8 Subchapter S corporations	50 042	3.6	5.3	17.9	5.9	18.5	2.6	21.4	7.3	9.1	8.3
9 Black-owned businesses	620 912	6.0	10.4	21.3	8.6	16.6	4.9	11.9	6.7	6.0	7.7
10 Individual proprietorships	584 256	6.4	10.8	21.5	8.8	16.6	5.0	11.1	6.6	5.7	7.4
11 Partnerships	14 727	2.1	6.4	20.6	6.3	11.7	3.9	20.7	6.3	8.2	13.8
12 Subchapter S corporations	21 928	1.6	4.8	17.4	6.4	19.7	4.9	20.4	8.5	9.0	7.5
13 Other minority-owned businesses	606 426	5.3	6.4	14.8	4.7	12.9	4.4	23.7	8.9	12.1	6.5
14 Individual proprietorships	502 022	6.7	6.7	15.3	5.0	13.8	5.0	23.9	8.5	12.3	2.7
15 Partnerships	49 489	3.6	7.1	14.0	2.8	9.0	3.4	22.4	7.9	16.2	13.5
16 Subchapter S corporations	54 915	2.9	5.2	13.8	5.4	13.8	3.9	24.4	11.0	8.3	11.1
17 Women-owned businesses	5 888 883	3.2	4.9	22.4	7.6	17.7	4.7	20.6	7.0	5.2	6.7
18 Individual proprietorships	5 078 077	3.6	5.5	22.9	7.8	17.5	4.8	20.6	7.1	5.0	5.1
19 Partnerships	243 651	1.5	2.7	24.4	8.5	14.9	4.3	17.5	6.9	6.4	13.0
20 Subchapter S corporations	567 155	1.9	3.1	19.4	6.2	19.9	4.4	22.1	6.6	5.5	10.9
21 Nonminority male-owned businesses	10 114 456	3.3	5.7	23.2	6.7	15.4	3.5	20.6	5.0	10.8	5.6
22 Individual proprietorships	8 414 238	3.5	6.9	26.4	8.1	16.7	3.5	17.0	4.1	9.4	4.2
23 Partnerships	777 379	2.8	3.0	17.8	3.5	11.3	3.7	25.0	7.2	16.7	8.9
24 Subchapter S corporations	922 838	2.7	2.7	13.5	3.4	13.5	3.5	33.3	6.9	11.4	9.2

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.2	.2	.6	.2	.6	.4	.6	.3	.2	.3	1
(X)	.3	.3	.9	.3	.8	.4	.8	.3	.4	.3	2
(X)	.8	.6	1.8	.8	1.4	1.1	2.1	.8	1.8	.8	3
(X)	.4	.3	.6	.7	.8	.5	1.0	.7	.7	1.5	4
—	.7	.6	.7	.7	.9	.4	.7	.2	.4	.4	5
—	.8	.8	.8	.7	.7	.5	.7	.3	.4	.4	6
2.0	1.1	1.1	1.2	2.9	2.4	1.4	3.7	1.0	1.1	1.8	7
1.0	.5	.6	1.6	.6	1.2	.3	2.0	1.0	.9	1.1	8
—	.3	.4	.5	.5	.4	.4	.6	.6	.4	.5	9
—	.4	.5	.5	.4	.5	.4	.7	.6	.4	.5	10
3.0	.9	1.9	2.8	2.9	2.3	1.6	3.2	1.0	1.3	2.7	11
2.0	.5	1.1	2.1	1.1	2.0	1.0	2.2	1.5	1.1	.8	12
—	.4	.6	.6	.5	.8	.3	1.5	.7	.9	.8	13
—	.4	.6	.8	.6	1.1	.5	1.9	.7	.9	.8	14
1.0	2.0	1.6	2.3	1.1	1.2	.8	2.0	1.6	2.7	2.6	15
1.0	.6	.7	1.1	.5	1.5	.7	2.1	1.1	1.0	1.7	16
—	.4	.5	.7	.4	.8	.6	.9	.5	.5	.3	17
—	.6	.6	.9	.5	.8	.7	1.0	.6	.6	.4	18
1.0	.4	.9	3.1	1.5	2.0	1.4	1.7	.8	1.7	2.2	19
—	.3	.5	.7	1.2	1.9	.7	1.2	.6	.7	1.5	20
—	.2	.4	.8	.4	.8	.5	1.0	.5	.4	.5	21
—	.4	.8	1.1	.6	1.1	.5	1.0	.6	.7	.6	22
—	1.2	.7	2.3	1.0	1.5	1.3	2.8	1.1	2.2	.9	23
—	.7	.5	1.1	.6	1.3	.7	1.7	1.0	1.0	1.8	24

Table 9a. Owner's Area of Concentration in College or Other School Beyond High School by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Architecture/ Engineering	Biological/ Medical Science	Business	Computer Science	Construction Trade/ Industrial Arts	Law and Legal Studies	Liberal Arts/ General Studies
		A	B	C	D	E	F	G	H
1	All businesses	17 253 143	5.0	6.9	17.3	1.0	1.9	3.5	11.7
2	Agricultural services, forestry, fishing, and mining	583 253	5.8	10.6	10.0	.3	1.6	1.4	10.3
3	Construction	1 829 620	5.1	2.2	9.7	.6	7.2	1.3	7.8
4	Manufacturing	517 714	9.6	3.6	15.5	.9	2.5	1.1	12.9
5	Transportation, communications, and utilities	698 903	3.9	1.6	12.0	.7	2.0	.7	8.2
6	Wholesale trade	538 339	6.6	4.3	28.9	.9	.7	.9	13.2
7	Retail trade	2 478 045	3.2	4.3	15.6	1.2	1.3	1.9	12.6
8	Finance, insurance, and real estate	1 941 029	4.5	6.0	31.8	.4	.9	4.9	12.2
9	Services	7 784 016	5.4	10.3	14.5	1.2	1.4	5.1	12.3
10	Industries not classified	882 224	3.5	3.3	17.6	1.9	1.0	1.0	12.9
11	Hispanic-owned businesses	771 708	4.9	5.6	14.2	1.5	1.6	2.2	7.8
12	Agricultural services, forestry, fishing, and mining	32 927	2.1	2.4	6.5	.1	.4	.7	2.4
13	Construction	97 476	6.8	1.9	6.0	.6	5.8	.5	5.3
14	Manufacturing	18 461	7.2	2.1	11.0	1.3	3.4	.5	6.1
15	Transportation, communications, and utilities	47 797	2.4	1.8	11.9	1.2	.7	.9	5.6
16	Wholesale trade	17 727	8.4	4.8	23.0	1.1	.6	1.9	4.7
17	Retail trade	107 846	3.4	3.6	12.8	1.6	1.5	1.2	6.9
18	Finance, insurance, and real estate	49 231	6.0	5.7	29.3	1.4	.8	4.3	10.8
19	Services	347 297	4.9	8.9	14.9	1.8	.8	3.2	9.3
20	Industries not classified	52 945	3.8	2.8	12.4	1.8	1.1	.7	8.0
21	Black-owned businesses	620 912	2.6	5.8	14.2	1.5	1.9	2.4	10.1
22	Agricultural services, forestry, fishing, and mining	10 309	2.2	3.4	9.0	.4	1.4	.7	6.6
23	Construction	43 381	2.1	1.7	5.9	.7	9.6	.4	3.4
24	Manufacturing	10 469	1.2	2.3	12.4	1.6	3.0	.8	9.0
25	Transportation, communications, and utilities	49 095	2.1	1.4	10.2	1.4	1.0	1.1	7.7
26	Wholesale trade	7 550	4.9	5.5	25.2	2.9	2.6	2.4	12.4
27	Retail trade	86 840	1.6	3.4	16.6	1.7	1.6	2.0	10.8
28	Finance, insurance, and real estate	40 924	2.5	7.0	32.8	2.1	1.4	1.9	15.3
29	Services	332 981	2.9	7.9	13.2	1.5	1.0	3.3	10.6
30	Industries not classified	39 363	3.1	3.5	12.9	2.0	2.3	1.2	9.5
31	Other minority-owned businesses	606 426	9.6	11.8	17.6	2.8	1.2	2.2	7.7
32	Agricultural services, forestry, fishing, and mining	15 218	3.6	5.2	9.9	.4	1.9	1.3	4.2
33	Construction	28 295	11.0	3.4	10.8	.1	6.8	1.6	5.4
34	Manufacturing	18 976	13.1	6.6	19.6	3.1	1.6	2.2	10.1
35	Transportation, communications, and utilities	24 362	8.7	5.1	13.7	2.4	.2	1.1	6.9
36	Wholesale trade	20 043	11.3	6.2	31.9	2.9	.8	.5	10.1
37	Retail trade	132 483	6.8	5.1	20.4	2.9	.5	1.3	7.2
38	Finance, insurance, and real estate	64 762	11.2	14.1	23.3	2.0	1.0	3.1	9.8
39	Services	273 774	10.5	17.9	14.0	3.1	1.2	2.6	7.3
40	Industries not classified	28 512	7.6	6.7	15.9	6.4	.5	3.8	7.2
41	Women-owned businesses	5 888 883	3.3	6.9	16.0	1.1	1.3	2.0	14.9
42	Agricultural services, forestry, fishing, and mining	119 731	5.6	8.1	13.3	.7	1.1	2.4	12.3
43	Construction	183 695	5.0	2.7	10.8	2.3	7.2	1.0	7.3
44	Manufacturing	152 346	7.8	2.9	16.5	1.4	1.7	1.4	17.8
45	Transportation, communications, and utilities	141 623	3.4	4.4	18.9	1.3	1.0	.3	15.0
46	Wholesale trade	154 542	5.9	3.6	25.8	1.0	.4	.9	15.1
47	Retail trade	1 093 342	2.6	5.4	13.0	1.2	1.1	1.3	14.0
48	Finance, insurance, and real estate	602 802	3.9	3.7	27.6	1.0	1.8	3.0	17.1
49	Services	3 158 444	2.9	9.4	14.3	1.1	1.0	2.4	14.5
50	Industries not classified	282 358	1.5	4.0	9.9	1.0	.1	.6	20.6
51	Nonminority male-owned businesses	10 114 456	5.7	6.7	18.3	.8	2.3	4.4	10.5
52	Agricultural services, forestry, fishing, and mining	412 917	6.3	12.1	9.4	.1	1.8	1.1	10.5
53	Construction	1 496 056	5.0	2.2	9.9	.4	7.3	1.4	8.1
54	Manufacturing	333 485	10.4	3.8	15.1	.5	2.8	.9	11.2
55	Transportation, communications, and utilities	458 400	4.1	.7	10.8	.4	2.5	.8	6.6
56	Wholesale trade	352 721	6.5	4.6	30.3	.8	.8	.8	13.0
57	Retail trade	1 197 943	3.5	3.4	17.6	1.2	1.5	2.4	12.3
58	Finance, insurance, and real estate	1 240 594	4.4	6.4	33.8	—	.5	5.8	10.4
59	Services	4 102 294	7.0	10.6	14.6	1.1	1.7	7.3	11.1
60	Industries not classified	520 046	4.4	2.8	22.2	2.3	1.5	1.1	9.7

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who did not receive any education past high school.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Table 9b. Owner's Area of Concentration in College or Other School Beyond High School by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and receipts size	Firms (number)	Architecture/ Engineering	Biological/ Medical Science	Business	Computer Science	Construction Trade/ Industrial Arts	Law and Legal Studies	Liberal Arts/ General Studies
		A	B	C	D	E	F	G	H
1	All businesses	17 253 143	5.0	6.9	17.3	1.0	1.9	3.5	11.7
2	Less than \$5,000	5 226 553	4.0	5.3	19.2	1.3	1.7	2.1	11.4
3	\$5,000 to \$9,999	2 443 946	2.9	4.4	15.0	.7	2.6	3.7	10.7
4	\$10,000 to \$24,999	3 076 410	6.1	5.2	14.3	.4	2.7	2.5	12.3
5	\$25,000 to \$49,999	1 945 806	7.6	7.5	13.1	1.4	1.7	2.0	13.0
6	\$50,000 to \$99,999	1 615 940	4.3	7.5	17.0	1.4	1.5	4.9	13.5
7	\$100,000 to \$199,999	1 197 996	4.1	9.4	18.6	1.2	1.9	6.0	10.0
8	\$200,000 to \$249,999	301 794	4.6	15.0	17.0	.4	1.0	7.0	8.6
9	\$250,000 to \$499,999	682 583	6.0	12.8	18.5	.5	1.8	4.0	10.6
10	\$500,000 to \$999,999	372 078	5.6	12.2	22.9	.6	1.6	5.3	11.6
11	\$1,000,000 or more	390 037	7.5	5.8	27.0	.6	1.3	6.6	12.5
12	Hispanic-owned businesses	771 708	4.9	5.6	14.2	1.5	1.6	2.2	7.8
13	Less than \$5,000	219 226	5.7	5.0	11.7	2.8	.7	1.2	12.1
14	\$5,000 to \$9,999	140 362	2.8	2.7	11.8	.3	2.1	1.5	6.5
15	\$10,000 to \$24,999	165 667	4.6	2.5	13.0	1.7	1.0	1.4	7.3
16	\$25,000 to \$49,999	87 288	4.9	5.4	17.1	.7	1.6	3.6	5.2
17	\$50,000 to \$99,999	64 742	4.8	6.5	15.9	1.5	2.7	2.9	6.0
18	\$100,000 to \$199,999	41 578	4.7	9.5	15.6	1.2	2.5	3.9	7.3
19	\$200,000 to \$249,999	10 030	6.4	15.1	11.5	.2	1.2	2.7	6.1
20	\$250,000 to \$499,999	22 301	5.4	12.3	17.5	1.0	2.2	2.4	8.2
21	\$500,000 to \$999,999	11 319	4.4	11.0	18.5	1.3	2.4	2.2	4.3
22	\$1,000,000 or more	9 194	8.3	8.5	22.3	.6	1.3	4.4	7.6
23	Black-owned businesses	620 912	2.6	5.8	14.2	1.5	1.9	2.4	10.1
24	Less than \$5,000	236 722	3.0	4.5	13.5	2.4	1.5	1.8	11.8
25	\$5,000 to \$9,999	111 512	2.8	4.3	14.5	.9	2.0	1.7	8.8
26	\$10,000 to \$24,999	129 901	1.9	3.9	16.0	1.1	2.0	2.3	8.6
27	\$25,000 to \$49,999	62 209	2.3	9.2	10.2	.8	1.9	3.4	9.3
28	\$50,000 to \$99,999	39 218	1.6	6.6	14.5	1.2	2.8	4.3	10.4
29	\$100,000 to \$199,999	20 936	2.2	12.7	14.9	1.5	2.0	5.2	10.2
30	\$200,000 to \$249,999	4 533	3.1	24.8	14.2	.9	1.0	5.6	12.0
31	\$250,000 to \$499,999	9 029	2.6	19.9	14.4	.6	2.4	3.9	8.6
32	\$500,000 to \$999,999	3 823	5.9	15.9	21.3	1.2	4.0	3.8	7.8
33	\$1,000,000 or more	3 028	4.8	9.5	23.9	.5	1.7	4.2	12.5
34	Other minority-owned businesses	606 426	9.6	11.8	17.6	2.8	1.2	2.2	7.7
35	Less than \$5,000	132 493	10.6	12.7	18.8	4.9	1.6	1.8	8.8
36	\$5,000 to \$9,999	80 435	6.4	7.3	18.4	2.7	2.7	3.2	7.4
37	\$10,000 to \$24,999	108 195	8.8	8.7	15.7	2.2	.5	3.2	7.0
38	\$25,000 to \$49,999	77 345	11.2	7.3	11.7	2.3	1.3	1.5	6.1
39	\$50,000 to \$99,999	70 360	9.0	8.7	16.1	2.4	.8	2.0	9.3
40	\$100,000 to \$199,999	58 620	7.3	15.5	20.5	3.1	.6	1.4	8.2
41	\$200,000 to \$249,999	15 740	10.9	17.7	19.5	3.1	1.4	3.2	5.9
42	\$250,000 to \$499,999	34 266	11.1	20.5	17.7	1.5	1.1	2.1	7.8
43	\$500,000 to \$999,999	16 467	11.1	17.3	21.8	2.0	1.2	3.7	6.7
44	\$1,000,000 or more	12 505	12.5	11.9	24.4	1.7	1.5	1.9	8.3
45	Women-owned businesses	5 888 883	3.3	6.9	16.0	1.1	1.3	2.0	14.9
46	Less than \$5,000	2 310 303	3.7	6.9	15.8	2.1	1.4	1.9	14.0
47	\$5,000 to \$9,999	967 380	1.5	5.9	15.1	.6	1.6	2.0	13.2
48	\$10,000 to \$24,999	1 051 358	3.0	5.3	13.9	.2	1.5	1.6	15.7
49	\$25,000 to \$49,999	538 885	4.1	7.7	13.9	1.7	.5	.9	16.9
50	\$50,000 to \$99,999	381 517	2.5	7.0	17.0	.9	1.9	3.9	16.0
51	\$100,000 to \$199,999	267 089	3.9	11.3	21.3	.4	1.0	2.6	13.7
52	\$200,000 to \$249,999	66 464	2.8	5.3	23.9	.3	.4	5.0	15.8
53	\$250,000 to \$499,999	146 313	3.6	9.9	16.1	.7	1.1	1.7	16.3
54	\$500,000 to \$999,999	80 539	5.9	8.6	19.6	.4	1.2	2.3	15.7
55	\$1,000,000 or more	79 037	5.1	5.4	21.9	.4	1.0	2.9	17.3
56	Nonminority male-owned businesses	10 114 456	5.7	6.7	18.3	.8	2.3	4.4	10.5
57	Less than \$5,000	2 608 047	3.8	4.0	22.3	.5	1.9	2.4	9.5
58	\$5,000 to \$9,999	1 285 456	3.6	3.4	14.8	.7	3.3	5.1	9.4
59	\$10,000 to \$24,999	1 763 830	8.4	5.4	14.7	.2	3.7	3.2	10.7
60	\$25,000 to \$49,999	1 248 482	9.2	7.4	13.0	1.3	2.2	2.3	12.4
61	\$50,000 to \$99,999	1 108 065	4.6	7.6	17.2	1.6	1.3	5.5	13.5
62	\$100,000 to \$199,999	840 723	3.9	8.2	17.7	1.3	2.2	7.6	9.0
63	\$200,000 to \$249,999	212 693	4.8	18.2	14.2	.2	1.1	8.4	6.1
64	\$250,000 to \$499,999	488 462	6.4	13.1	19.6	.3	2.1	5.0	9.1
65	\$500,000 to \$999,999	266 408	5.2	13.0	24.2	.6	1.8	6.5	11.0
66	\$1,000,000 or more	292 290	7.8	5.5	28.5	.6	1.4	7.8	11.7

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who did not receive any education past high school.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Table 9c. Owner's Area of Concentration in College or Other School Beyond High School by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms	Architecture/ Engineering	Biological/ Medical Science	Business	Computer Science	Construction Trade/ Industrial Arts	Law and Legal Studies	Liberal Arts/ General Studies
		(number)							
		A	B	C	D	E	F	G	H
1	All businesses	17 253 143	5.0	6.9	17.3	1.0	1.9	3.5	11.7
2	With no paid employees	14 118 184	5.0	6.0	16.9	1.0	2.0	2.9	11.9
3	With paid employees	3 134 959	5.1	9.8	18.7	1.0	1.6	5.3	11.2
4	No employees ⁵	435 838	8.5	6.3	17.8	1.1	2.0	1.7	10.1
5	1 to 4 employees	1 716 076	4.0	10.2	15.6	1.3	1.6	6.6	11.6
6	5 to 9 employees	503 808	4.2	14.2	17.9	.6	1.4	3.6	9.4
7	10 to 19 employees	256 110	6.1	9.0	22.8	.4	1.8	4.4	10.7
8	20 to 49 employees	144 734	6.3	6.8	28.8	.5	1.8	5.2	12.7
9	50 to 99 employees	45 331	7.8	3.1	32.2	.4	.7	5.5	13.7
10	100 employees or more	33 062	7.0	2.7	24.9	.7	1.4	12.4	15.2
11	Hispanic-owned businesses	771 708	4.9	5.6	14.2	1.5	1.6	2.2	7.8
12	With no paid employees	656 343	4.9	4.2	13.5	1.6	1.2	1.9	8.3
13	With paid employees	115 364	4.8	10.2	16.5	.9	2.7	3.1	6.2
14	No employees ⁵	19 569	5.4	8.7	15.9	1.3	2.7	1.8	6.3
15	1 to 4 employees	64 631	4.1	11.7	14.5	.9	3.0	3.3	5.3
16	5 to 9 employees	16 937	6.2	10.1	17.6	.7	3.0	3.3	6.3
17	10 to 19 employees	8 553	3.3	8.0	19.3	.8	.8	3.6	8.6
18	20 to 49 employees	4 050	6.0	7.2	22.1	.3	2.9	2.7	7.4
19	50 to 99 employees	948	9.0	6.5	27.2	1.1	1.4	5.0	6.7
20	100 employees or more	676	5.1	1.2	30.0	.6	—	8.9	12.2
21	Black-owned businesses	620 912	2.6	5.8	14.2	1.5	1.9	2.4	10.1
22	With no paid employees	556 434	2.6	5.0	13.8	1.5	1.7	2.3	10.4
23	With paid employees	64 478	2.8	11.1	16.9	1.4	3.0	3.7	7.3
24	No employees ⁵	13 725	5.3	5.1	14.8	2.8	3.2	4.6	5.8
25	1 to 4 employees	37 587	1.3	13.4	17.4	.9	3.0	3.9	6.7
26	5 to 9 employees	7 853	4.6	11.2	13.3	1.7	2.9	2.0	10.7
27	10 to 19 employees	2 839	3.1	10.9	15.2	1.9	4.7	2.7	7.5
28	20 to 49 employees	1 700	4.4	9.0	24.7	.3	1.3	3.6	8.8
29	50 to 99 employees	432	7.2	7.7	46.0	(D)	1.2	(D)	11.7
30	100 employees or more	342	2.8	4.2	30.9	—	1.3	3.3	15.8
31	Other minority-owned businesses	606 426	9.6	11.8	17.6	2.8	1.2	2.2	7.7
32	With no paid employees	470 075	9.3	10.7	16.3	3.2	1.3	2.4	7.7
33	With paid employees	136 351	10.2	14.0	20.2	1.9	1.0	2.0	7.8
34	No employees ⁵	19 989	15.9	8.9	23.7	2.1	.6	.9	9.4
35	1 to 4 employees	76 636	8.1	16.1	19.0	1.8	1.1	1.5	8.3
36	5 to 9 employees	22 862	9.3	16.4	19.0	2.0	.6	3.2	5.5
37	10 to 19 employees	10 051	13.9	10.4	19.8	2.1	2.0	2.7	7.1
38	20 to 49 employees	5 034	9.9	7.6	28.4	.9	.7	2.5	8.5
39	50 to 99 employees	1 075	18.3	9.9	18.5	.3	.6	1.5	6.6
40	100 employees or more	705	12.4	9.8	19.4	5.3	.5	1.4	4.8
41	Women-owned businesses	5 888 883	3.3	6.9	16.0	1.1	1.3	2.0	14.9
42	With no paid employees	5 071 110	3.1	6.8	15.4	1.2	1.3	1.9	15.1
43	With paid employees	817 773	4.2	7.2	18.5	1.0	1.2	2.6	14.0
44	No employees ⁵	127 905	7.8	6.2	15.4	.2	1.1	1.2	15.2
45	1 to 4 employees	435 550	3.3	7.5	17.5	1.6	1.3	3.1	14.0
46	5 to 9 employees	134 476	3.9	8.7	19.5	.6	1.3	2.9	11.8
47	10 to 19 employees	67 487	5.0	5.9	18.3	.4	1.2	1.5	12.9
48	20 to 49 employees	35 515	3.4	6.7	28.1	.2	1.0	1.8	15.5
49	50 to 99 employees	10 178	3.2	4.5	27.1	.1	.7	1.6	22.8
50	100 employees or more	6 663	2.8	5.2	21.0	.4	—	2.9	21.1
51	Nonminority male-owned businesses	10 114 456	5.7	6.7	18.3	.8	2.3	4.4	10.5
52	With no paid employees	8 019 462	5.9	5.5	18.1	.7	2.4	3.6	10.5
53	With paid employees	2 094 993	5.1	10.4	18.8	.9	1.7	6.7	10.7
54	No employees ⁵	271 380	8.7	6.4	19.5	1.4	2.5	1.8	8.2
55	1 to 4 employees	1 155 800	4.0	10.6	14.7	1.1	1.7	8.7	11.4
56	5 to 9 employees	334 483	3.8	16.4	17.3	.5	1.4	3.9	8.8
57	10 to 19 employees	173 140	6.1	10.0	24.8	.3	2.1	5.7	10.2
58	20 to 49 employees	101 938	6.9	6.6	29.2	.5	2.1	6.5	12.3
59	50 to 99 employees	33 406	8.3	2.5	33.9	.4	.6	6.6	12.0
60	100 employees or more	24 846	7.9	1.8	26.1	.7	1.8	15.7	13.9

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who did not receive any education past high school.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Employment Size of Firm: 1992

Mathematics	Military Technologies	Other college	Other vocational	Not reported	Not applicable ²	Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—																			
							I	J	K	L	M	N	A	B	C	D	E	F	G	H	I	J	K	L	M	N
							.8	.5	5.9	5.5	8.0	32.0	(X)	.3	.3	.5	.1	.2	.3	.5	.1	.2	.4	.3	.5	.7	1

Table 9d. Owner's Area of Concentration in College or Other School Beyond High School by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Architecture/ Engineering	Biological/ Medical Science	Business	Computer Science	Construction Trade/ Industrial Arts	Law and Legal Studies	Liberal Arts/ General Studies
		A	B	C	D	E	F	G	H
1	All businesses	17 253 143	5.0	6.9	17.3	1.0	1.9	3.5	11.7
2	Individual proprietorships	14 599 295	4.8	6.4	14.9	1.1	2.2	2.9	11.8
3	Partnerships	1 089 578	5.1	7.9	21.7	.4	.9	7.8	10.2
4	Subchapter S corporations	1 564 270	6.0	8.5	25.3	1.0	1.3	2.8	12.6
5	Hispanic-owned businesses	771 708	4.9	5.6	14.2	1.5	1.6	2.2	7.8
6	Individual proprietorships	689 015	4.1	5.0	12.2	1.2	1.7	2.0	7.3
7	Partnerships	32 650	5.2	5.4	17.9	2.1	1.2	2.8	13.0
8	Subchapter S corporations	50 042	8.7	8.9	22.7	2.3	1.3	2.5	7.0
9	Black-owned businesses	620 912	2.6	5.8	14.2	1.5	1.9	2.4	10.1
10	Individual proprietorships	584 256	2.5	5.6	13.5	1.5	1.9	2.3	10.1
11	Partnerships	14 727	3.0	5.5	18.9	1.6	2.1	5.3	8.5
12	Subchapter S corporations	21 928	4.0	9.1	25.3	2.1	1.9	3.4	10.8
13	Other minority-owned businesses	606 426	9.6	11.8	17.6	2.8	1.2	2.2	7.7
14	Individual proprietorships	502 022	9.4	12.1	15.9	2.9	1.5	2.3	7.6
15	Partnerships	49 489	8.1	15.0	17.9	1.5	.8	2.8	7.4
16	Subchapter S corporations	54 915	11.5	8.4	22.1	3.5	.8	1.4	8.3
17	Women-owned businesses	5 888 883	3.3	6.9	16.0	1.1	1.3	2.0	14.9
18	Individual proprietorships	5 078 077	3.0	7.2	14.4	1.2	1.3	2.0	15.2
19	Partnerships	243 651	4.8	6.1	16.3	.7	2.0	2.3	13.8
20	Subchapter S corporations	567 155	3.7	5.7	22.9	1.2	1.1	2.2	14.0
21	Nonminority male-owned businesses	10 114 456	5.7	6.7	18.3	.8	2.3	4.4	10.5
22	Individual proprietorships	8 414 238	5.7	5.8	15.3	.9	2.8	3.4	10.4
23	Partnerships	777 379	4.9	7.9	23.7	.1	.6	10.0	9.3
24	Subchapter S corporations	922 838	6.7	10.0	27.2	.7	1.4	3.2	12.6

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who did not receive any education past high school.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Legal Form of Organization of Firm: 1992

Mathematics	Military Technologies	Other college	Other vocational	Not reported	Not applicable ²	Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—														
							I	J	K	L	M	N	A	B	C	D	E	F	G		H	I	J	K	L	M	N
.8	.5	5.9	5.5	8.0	32.0	(X)	.2	.3	.4	.1	.2	.2	.5	.1	.1	.3	.3	.3	.3	.6	1
.8	.4	6.8	6.1	6.4	35.5	(X)	.4	.3	.7	.1	.2	.3	.5	.1	.1	.3	.3	.4	.4	.8	2
.9	.9	3.4	3.9	11.9	25.0	(X)	.8	1.3	2.0	.2	.2	1.4	1.0	.3	.8	.7	.6	1.2	1.7	.3	3
.9	.1	4.1	3.8	12.4	21.2	(X)	.6	.8	1.2	.3	.3	.4	1.3	.2	.1	.3	.8	1.6	1.9	.9	4
.5	.2	3.8	5.0	9.1	43.6	—	.4	.5	.6	.2	.2	.2	.5	.1	.1	.4	.5	.5	1.0	.5	5
.5	.2	4.0	5.1	8.0	48.6	—	.6	.7	.7	.3	.2	.3	.7	.1	.1	.5	.5	.5	1.1	.6	6
.4	.2	2.0	6.0	14.3	29.4	2.0	1.1	1.4	1.6	.8	.5	.5	2.3	.2	.1	.4	2.3	1.6	1.9	.7	7
1.0	—	4.0	4.0	10.8	26.8	1.0	1.0	1.1	1.9	1.1	.3	.4	.7	.5	—	1.0	.7	1.2	1.9	.8	8
.9	.3	5.5	7.5	9.8	37.6	—	.3	.2	.5	.1	.1	.2	.5	.1	.1	.3	.5	.4	.4	.9	9
.9	.3	5.6	7.6	9.7	38.6	—	.3	.3	.6	.2	.1	.2	.6	.1	.1	.3	.5	.4	.5	10	
1.6	.4	3.6	6.1	14.4	29.0	3.0	1.1	1.0	1.3	.7	.9	1.8	2.5	1.1	.3	1.6	1.9	2.6	2.6	11	
.4	.3	4.7	5.7	8.5	23.7	2.0	.5	1.5	2.0	.5	.7	.9	2.5	.2	.3	.9	1.6	.8	2.1	12	
1.3	.3	5.3	5.1	8.5	26.5	—	.5	.9	.9	.4	.3	.3	.8	.2	.1	.4	.5	.8	.6	13	
1.6	.2	6.9	6.3	4.6	28.8	—	.8	1.0	1.2	.5	.4	.3	1.1	.4	.1	.8	.7	.9	.7	14	
1.0	.5	2.1	2.7	15.4	24.7	1.0	1.1	2.5	1.3	.5	.4	.9	1.3	.2	.3	.4	1.3	2.7	2.3	15	
.8	.3	3.5	4.0	13.4	22.0	1.0	.5	.8	1.5	1.1	.2	.3	.7	.2	.1	.6	.7	1.5	1.2	16	
.8	.1	8.2	6.2	8.6	30.5	—	.3	.4	.5	.2	.3	.2	.5	.1	.1	.6	.4	.5	.9	17	
.7	.1	9.3	6.9	6.7	32.0	—	.5	.5	.8	.2	.3	.2	.5	.2	.1	.7	.5	.6	1.2	18	
1.7	.2	4.0	4.4	14.9	28.5	1.0	1.2	1.4	2.7	.7	.8	.7	1.7	.9	.1	.8	1.5	2.4	3.4	19	
.9	.1	5.3	4.0	14.3	24.5	—	.4	.5	1.4	.6	.2	.6	.7	.2	—	.7	.6	1.7	.6	20	
.8	.7	4.9	5.1	7.6	32.2	—	.3	.5	.8	.2	.2	.4	.8	.2	.2	.5	.6	.6	.9	21	
.9	.6	5.5	5.7	6.2	36.8	—	.6	.5	1.1	.2	.3	.6	.8	.2	.2	.6	.7	.6	1.2	22	
.7	1.2	3.3	3.8	10.9	23.6	—	.8	1.6	2.7	—	.1	1.8	1.3	.3	1.0	.9	.8	1.5	1.8	23	
.8	.2	3.5	3.7	11.1	18.8	—	.9	1.2	1.8	.2	.5	.5	2.1	.3	.1	.5	1.2	1.9	1.6	24	

Table 10a. Owner's Work Experience Prior to Beginning/Acquiring the Business by Industry

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Had a close relative who owned a business or was self-employed ¹			Worked for a close relative who owned a business or was self-employed ¹				Previously worked for a business whose goods/services were similar to those provided by the business ¹			
		Yes	No	Not reported	Yes	No	Not reported	Not applicable ²	Yes	No	Not reported	Not applicable ³
		A	B	C	D	E	F	G	H	I	J	K	L
1 All businesses	17 253 143	49.9	45.2	4.9	21.3	26.4	7.1	45.2	42.0	44.4	6.0	7.6
2 Agricultural services, forestry, fishing, and mining ..	583 253	52.5	40.5	6.9	23.1	26.2	10.2	40.5	33.4	49.4	7.9	9.3
3 Construction	1 829 620	53.6	44.4	2.0	29.9	22.5	3.3	44.4	57.9	34.0	3.7	4.4
4 Manufacturing	517 714	54.4	41.4	4.1	25.8	25.1	7.7	41.4	41.2	48.4	4.4	6.0
5 Transportation, communications, and utilities	698 903	47.0	45.9	7.1	22.5	22.6	8.9	45.9	41.2	43.1	7.9	7.8
6 Wholesale trade	538 339	55.5	40.2	4.3	26.2	26.7	6.9	40.2	46.5	42.2	4.9	6.3
7 Retail trade	2 478 045	49.5	45.8	4.6	23.1	24.0	7.1	45.8	32.9	51.9	5.8	9.4
8 Finance, insurance, and real estate	1 941 029	57.4	38.0	4.6	25.5	28.9	7.6	38.0	28.7	56.3	5.7	9.2
9 Services	7 784 016	46.0	49.1	4.9	16.5	27.6	6.8	49.1	47.1	39.7	6.0	7.2
10 Industries not classified	882 224	44.9	43.9	11.2	16.1	26.5	13.5	43.9	38.7	42.1	11.5	7.8
11 Hispanic-owned businesses	771 708	37.6	57.2	5.2	15.1	20.4	7.3	57.2	43.2	36.9	7.1	12.8
12 Agricultural services, forestry, fishing, and mining ..	32 927	31.1	62.1	6.8	14.8	15.1	7.9	62.1	42.1	36.7	7.5	13.8
13 Construction	97 476	34.4	59.6	6.0	18.1	14.6	7.7	59.6	59.2	25.5	8.7	6.6
14 Manufacturing	18 461	40.2	55.4	4.4	17.3	20.2	7.1	55.4	56.0	29.6	6.4	8.0
15 Transportation, communications, and utilities	47 797	30.3	62.9	6.8	13.0	14.6	9.5	62.9	36.4	39.6	10.3	13.6
16 Wholesale trade	17 727	47.5	49.4	3.1	21.1	24.1	5.4	49.4	49.4	37.9	4.3	8.4
17 Retail trade	107 846	40.7	55.4	3.9	17.1	22.6	5.0	55.4	33.7	40.6	5.9	19.7
18 Finance, insurance, and real estate	49 231	53.1	42.5	4.5	23.3	26.4	7.8	42.5	29.0	52.7	6.4	11.9
19 Services	347 297	35.9	59.2	4.9	12.1	21.4	7.3	59.2	46.4	35.1	6.2	12.2
20 Industries not classified	52 945	31.5	59.3	9.3	12.2	18.7	9.9	59.3	31.2	40.2	11.7	16.9
21 Black-owned businesses	620 912	30.9	61.1	7.9	10.7	18.5	9.6	61.1	35.3	45.4	9.6	9.7
22 Agricultural services, forestry, fishing, and mining ..	10 309	33.3	58.7	8.0	16.7	15.5	9.1	58.7	31.1	47.3	9.3	12.4
23 Construction	43 381	31.8	62.2	6.0	15.6	14.3	7.9	62.2	53.9	31.8	8.6	5.7
24 Manufacturing	10 469	33.7	58.8	7.5	14.6	18.3	8.3	58.8	38.7	43.9	7.6	9.7
25 Transportation, communications, and utilities	49 095	24.1	65.2	10.7	9.5	13.8	11.5	65.2	30.1	44.5	12.4	12.9
26 Wholesale trade	7 550	39.0	56.3	4.8	16.7	20.7	6.3	56.3	32.4	53.9	6.0	7.7
27 Retail trade	86 840	32.0	61.8	6.2	10.9	19.6	7.7	61.8	21.2	58.1	7.6	13.0
28 Finance, insurance, and real estate	40 924	39.3	54.7	5.9	12.0	24.2	9.0	54.7	26.8	57.6	7.1	8.5
29 Services	332 981	30.5	61.5	8.1	9.9	18.9	9.8	61.5	38.7	42.9	9.6	8.8
30 Industries not classified	39 363	28.7	59.2	12.1	8.9	18.0	13.9	59.2	33.2	40.8	14.9	11.1
31 Other minority-owned businesses	606 426	43.3	52.5	4.2	17.7	23.1	6.7	52.5	40.7	39.6	6.0	13.7
32 Agricultural services, forestry, fishing, and mining ..	15 218	48.1	43.8	8.1	25.3	20.5	10.4	43.8	28.9	45.7	10.1	15.4
33 Construction	28 295	37.8	58.9	3.3	17.9	17.5	5.7	58.9	48.6	37.8	4.5	9.1
34 Manufacturing	18 976	40.2	57.4	2.3	18.5	19.1	4.9	57.4	35.6	43.0	5.0	16.4
35 Transportation, communications, and utilities	24 362	34.1	61.7	4.1	14.2	19.6	4.5	61.7	28.7	38.0	6.5	26.9
36 Wholesale trade	20 043	49.0	47.5	3.5	21.8	23.6	7.0	47.5	38.8	44.9	4.6	11.7
37 Retail trade	132 483	47.4	49.6	3.0	22.6	22.9	4.8	49.6	44.9	36.8	4.9	13.5
38 Finance, insurance, and real estate	64 762	53.4	40.3	6.2	20.1	29.0	10.6	40.3	23.5	54.2	7.2	15.1
39 Services	273 774	38.1	57.6	4.3	13.4	22.5	6.6	57.6	47.1	34.2	6.3	12.5
40 Industries not classified	28 512	41.0	56.3	2.7	18.1	21.6	4.0	56.3	37.2	42.7	7.0	13.1
41 Women-owned businesses	5 888 883	49.1	45.2	5.6	18.1	28.8	7.8	45.2	36.2	48.2	6.6	9.0
42 Agricultural services, forestry, fishing, and mining ..	119 731	57.1	36.4	6.6	19.3	33.9	10.4	36.4	31.7	46.7	7.1	14.6
43 Construction	183 695	48.7	45.9	5.3	26.8	21.0	6.2	45.9	49.6	36.2	6.6	7.6
44 Manufacturing	152 346	56.2	39.7	4.1	22.8	30.5	7.0	39.7	29.9	54.0	4.1	12.0
45 Transportation, communications, and utilities	141 623	48.6	46.5	4.9	22.9	23.3	7.3	46.5	36.1	51.4	5.6	7.0
46 Wholesale trade	154 542	54.6	41.1	4.2	25.2	26.5	7.1	41.1	38.1	48.0	4.8	9.1
47 Retail trade	1 093 342	49.5	45.5	5.0	19.7	27.8	7.0	45.5	25.0	59.2	5.5	10.3
48 Finance, insurance, and real estate	602 802	59.4	34.4	6.2	24.5	31.9	9.2	34.4	22.1	61.1	6.7	10.1
49 Services	3 158 444	45.4	49.1	5.5	14.4	28.9	7.6	49.1	43.9	41.3	6.8	8.0
50 Industries not classified	282 358	47.0	42.6	10.4	15.5	30.5	11.4	42.6	34.1	44.7	12.5	8.6
51 Nonminority male-owned businesses	10 114 456	51.8	43.8	4.5	23.7	25.8	6.7	43.8	45.1	43.1	5.5	6.3
52 Agricultural services, forestry, fishing, and mining ..	412 917	53.2	39.8	7.0	24.8	25.1	10.3	39.8	33.6	51.2	8.1	7.2
53 Construction	1 496 056	56.4	42.5	1.2	31.7	23.4	2.4	42.5	59.1	34.3	2.9	3.7
54 Manufacturing	333 485	54.7	41.0	4.2	27.8	23.0	8.1	41.0	45.6	46.9	4.4	3.1
55 Transportation, communications, and utilities	458 400	50.5	41.9	7.7	24.8	24.0	9.3	41.9	44.8	40.9	8.2	6.1
56 Wholesale trade	352 721	56.5	39.1	4.5	27.1	27.0	6.9	39.1	50.5	39.7	5.1	4.8
57 Retail trade	1 197 943	50.8	44.9	4.4	26.7	21.0	7.4	44.9	38.7	47.8	5.9	7.6
58 Finance, insurance, and real estate	1 240 594	57.1	39.0	3.9	26.2	28.0	6.9	39.0	31.5	54.5	5.3	8.7
59 Services	4 102 294	47.9	47.7	4.4	18.6	27.6	6.1	47.7	49.6	39.0	5.3	6.2
60 Industries not classified	520 046	45.7	42.3	12.0	17.1	25.4	15.2	42.3	42.0	40.6	10.9	6.6

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who never had any close relatives who owned a business.

³Includes owners who had no previous work experience prior to starting/acquiring their businesses.

⁴For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁵Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Table 10d. Owner's Work Experience Prior to Beginning/Acquiring the Business by Legal Form

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and legal form of organization	Firms (number)	Had a close relative who owned a business or was self-employed ¹			Worked for a close relative who owned a business or was self-employed ¹				Previously worked for a business whose goods/services were similar to those provided by the business ¹			
		Yes	No	Not reported	Yes	No	Not reported	Not applicable ²	Yes	No	Not reported	Not applicable ³
		A	B	C	D	E	F	G	H	I	J	K	L
1 All businesses	17 253 143	49.9	45.2	4.9	21.3	26.4	7.1	45.2	42.0	44.4	6.0	7.6
2 Individual proprietorships	14 599 295	47.1	47.9	5.0	18.4	26.9	6.9	47.9	43.0	43.2	6.1	7.7
3 Partnerships	1 089 578	57.1	38.2	4.7	28.1	26.8	6.9	38.2	34.1	51.1	5.8	9.1
4 Subchapter S corporations	1 564 270	56.9	38.3	4.8	29.3	23.7	8.7	38.3	43.9	44.8	5.6	5.6
5 Hispanic-owned businesses	771 708	37.6	57.2	5.2	15.1	20.4	7.3	57.2	43.2	36.9	7.1	12.8
6 Individual proprietorships	689 015	33.2	61.2	5.5	12.7	18.8	7.3	61.2	41.7	36.3	7.5	14.5
7 Partnerships	32 650	50.2	44.6	5.2	22.7	23.8	8.8	44.6	41.2	44.8	6.7	7.4
8 Subchapter S corporations	50 042	51.9	44.5	3.6	22.5	26.5	6.5	44.5	52.9	34.3	4.9	7.9
9 Black-owned businesses	620 912	30.9	61.1	7.9	10.7	18.5	9.6	61.1	35.3	45.4	9.6	9.7
10 Individual proprietorships	584 256	29.9	61.8	8.3	10.1	18.4	9.8	61.8	35.0	45.1	10.0	9.9
11 Partnerships	14 727	41.5	53.2	5.3	17.2	18.4	11.3	53.2	34.3	48.2	7.4	10.1
12 Subchapter S corporations	21 928	42.9	54.2	2.9	18.8	21.4	5.7	54.2	42.6	48.5	3.3	5.6
13 Other minority-owned businesses	606 426	43.3	52.5	4.2	17.7	23.1	6.7	52.5	40.7	39.6	6.0	13.7
14 Individual proprietorships	502 022	40.1	57.0	2.8	14.5	23.6	4.9	57.0	41.6	38.9	4.9	14.7
15 Partnerships	49 489	47.6	44.3	8.1	21.2	23.5	11.1	44.3	33.2	43.1	9.3	14.4
16 Subchapter S corporations	54 915	48.3	47.1	4.6	23.4	21.7	7.9	47.1	44.8	38.5	6.3	10.4
17 Women-owned businesses	5 888 883	49.1	45.2	5.6	18.1	28.8	7.8	45.2	36.2	48.2	6.6	9.0
18 Individual proprietorships	5 078 077	46.8	47.5	5.7	15.2	29.8	7.5	47.5	36.0	48.4	6.7	8.9
19 Partnerships	243 651	56.4	35.9	7.7	25.4	28.7	10.1	35.9	20.7	57.3	7.6	14.4
20 Subchapter S corporations	567 155	56.1	39.3	4.5	27.9	24.3	8.5	39.3	44.5	42.9	5.7	6.9
21 Nonminority male-owned businesses	10 114 456	51.8	43.8	4.5	23.7	25.8	6.7	43.8	45.1	43.1	5.5	6.3
22 Individual proprietorships	8 414 238	49.0	46.4	4.5	21.0	26.1	6.5	46.4	47.2	40.8	5.6	6.5
23 Partnerships	777 379	58.3	38.1	3.6	29.6	26.6	5.7	38.1	37.8	49.9	5.0	7.3
24 Subchapter S corporations	922 838	58.3	36.8	4.9	30.9	23.5	8.8	36.8	43.0	47.1	5.5	4.5

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who never had any close relatives who owned a business.

³Includes owners who had no previous work experience prior to starting/acquiring their businesses.

⁴For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁵Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

of Organization of Firm: 1992

Years of work experience prior to starting/acquiring ownership of the business ¹							Relative standard error of estimate ^{4 5}	Standard error of estimate ⁴ for column—																		
None (did not work)	Less than 2	2 to 5	6 to 9	10 to 19	20 or more	Not reported		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S
7.6	6.3	14.2	14.1	26.4	25.9	5.5	(X)	1.2	1.2	.2	.8	.9	.3	1.2	.7	.7	.3	.4	.4	.4	.5	.5	.6	.9	.3	1
7.7	7.3	14.7	14.2	25.9	24.7	5.4	(X)	1.2	1.2	.3	.8	.9	.4	1.2	.9	.8	.4	.3	.3	.5	.6	.5	.9	.9	.4	2
9.1	3.2	13.3	14.5	25.2	29.1	5.7	(X)	3.7	3.6	.7	2.4	3.2	.8	3.6	2.0	2.2	.6	1.4	1.4	.6	1.5	1.3	1.9	1.9	.6	3
5.6	4.1	12.5	13.3	29.9	29.0	5.5	(X)	1.1	1.1	.7	.8	1.3	.6	1.1	1.5	1.8	.7	.6	.6	.4	.8	.9	1.2	1.7	.7	4
12.8	7.8	16.5	13.0	25.4	17.7	6.7	-	1.0	.9	.4	.8	.6	.6	.9	1.0	1.3	.5	.5	.5	.6	.7	.6	.9	.5	.5	5
14.5	8.3	17.1	12.7	23.8	16.4	7.3	-	1.1	1.0	.5	1.1	.7	.7	1.0	1.4	1.3	.7	.5	.5	.7	.8	1.0	1.0	.8	.5	6
7.4	5.9	16.8	13.1	28.6	21.9	6.3	2.0	2.2	2.4	.8	1.6	1.8	1.8	2.4	3.0	3.2	.9	1.9	1.9	1.6	1.9	2.3	3.4	2.0	1.0	7
7.9	6.5	13.0	14.8	32.1	21.4	4.3	1.0	2.4	2.2	.6	1.0	2.2	.8	2.2	1.6	1.9	.6	1.2	1.2	.9	1.4	1.2	1.7	1.8	.6	8
9.7	6.4	12.7	13.2	26.2	22.3	9.4	-	.9	.8	.4	.5	.5	.4	.8	1.0	1.4	.5	.6	.6	.3	.5	.4	.6	.3	.4	9
9.9	6.6	12.8	13.3	25.6	21.9	9.8	-	.9	.8	.4	.5	.5	.4	.8	1.1	1.4	.5	.5	.5	.3	.5	.4	.6	.4	.4	10
10.1	3.9	10.4	11.7	33.4	24.3	6.3	3.0	5.1	4.6	1.7	3.9	2.8	2.5	4.6	3.8	3.7	2.0	2.2	2.2	1.3	2.3	1.5	2.7	1.8	1.6	11
5.6	5.2	12.1	13.4	32.2	28.2	3.2	2.0	2.1	2.3	.6	1.4	1.8	.9	2.3	2.8	2.0	.9	1.4	1.4	.8	1.2	1.2	2.1	1.2	.8	12
13.7	8.5	18.9	14.7	23.6	14.8	5.8	-	1.5	1.6	.5	1.3	1.4	.6	1.6	1.7	1.4	.5	.9	.9	.8	1.1	.8	.6	.6	.5	13
14.7	10.3	19.9	14.6	23.6	12.2	4.6	-	1.1	1.2	.5	1.1	1.8	.5	1.2	2.1	2.0	.9	1.0	1.0	.9	1.3	.7	1.1	.7	.7	14
14.4	6.3	16.9	15.1	20.1	17.6	9.6	1.0	3.4	4.3	1.2	3.2	2.2	1.4	4.3	3.5	2.9	1.5	2.2	2.2	1.4	2.6	2.1	2.2	2.0	1.2	15
10.4	5.6	17.7	14.6	26.5	19.4	5.9	1.0	2.4	1.5	1.7	1.6	1.8	1.7	1.5	2.7	1.7	1.8	1.1	1.1	.8	1.4	1.3	1.8	1.7	1.6	16
9.0	6.9	13.8	13.4	27.6	23.3	6.0	-	1.1	.9	.3	1.1	1.1	.4	.9	.9	1.1	.6	.7	.7	.8	.5	.6	.8	1.2	.5	17
8.9	7.5	14.1	13.8	27.6	22.0	6.0	-	1.2	.9	.5	.9	1.3	.7	.9	.8	1.0	.7	.7	.7	1.0	.6	.7	1.2	1.3	.6	18
14.4	3.2	10.0	10.2	25.3	29.9	7.1	1.0	4.8	3.7	1.9	5.0	2.0	1.9	3.7	3.0	3.4	1.8	2.5	2.5	.9	1.9	1.4	3.6	2.6	1.9	19
6.9	5.7	14.0	13.1	28.9	26.0	5.5	-	1.1	1.4	1.2	1.6	1.7	1.7	1.4	1.8	1.4	1.2	.8	.8	1.0	1.1	1.1	.9	1.7	1.3	20
6.3	5.7	14.1	14.5	26.0	28.3	5.0	-	1.6	1.7	.4	1.0	1.3	.5	1.7	1.3	1.2	.5	.5	.5	.5	.8	.9	1.0	1.6	.5	21
6.5	7.0	14.7	14.5	25.2	27.3	4.9	-	1.7	1.9	.6	1.2	1.2	.6	1.9	1.6	1.4	.7	.4	.4	.7	1.0	1.0	1.4	1.6	.7	22
7.3	2.8	13.8	15.7	25.3	30.0	5.1	-	4.8	4.8	.7	3.0	4.1	1.0	4.8	3.2	2.9	.6	1.9	1.9	.7	2.2	2.1	1.9	2.8	.8	23
4.5	2.9	11.3	13.3	30.9	31.8	5.4	-	1.3	1.1	.7	1.6	2.0	.9	1.1	2.3	3.1	.8	.9	.9	.5	1.0	1.6	1.9	2.7	.7	24

Table 11a. Owner's Managerial Work Experience Prior to Beginning/Acquiring the Business by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Years of experience working in a managerial capacity ¹								Not reported	Not applicable ²
			None	Less than 2	2 to 5	6 to 9	10 to 19	20 or more	Not sure			
			A	B	C	D	E	F	G	H			I	J
1	All businesses	17 253 143	33.9	8.0	13.8	9.0	11.4	8.2	2.4	5.7	7.6	
2	Agricultural services, forestry, fishing, and mining	583 253	36.6	7.2	11.3	10.2	9.3	5.2	3.6	7.2	9.3	
3	Construction	1 829 620	45.0	7.9	16.8	6.5	7.0	6.3	2.6	3.5	4.4	
4	Manufacturing	517 714	36.4	5.9	10.6	10.5	14.5	8.7	2.9	4.6	6.0	
5	Transportation, communications, and utilities	698 903	40.7	7.5	10.9	6.0	8.7	7.9	2.6	7.9	7.8	
6	Wholesale trade	538 339	24.1	8.0	14.8	12.4	16.9	9.3	3.2	4.9	6.3	
7	Retail trade	2 478 045	31.1	9.2	15.4	8.7	12.1	5.9	2.2	5.9	9.4	
8	Finance, insurance, and real estate	1 941 029	21.8	5.7	12.8	10.0	15.1	17.5	2.6	5.3	9.2	
9	Services	7 784 016	36.3	8.8	13.8	8.9	10.6	6.5	2.4	5.5	7.2	
10	Industries not classified	882 224	35.6	7.3	11.7	9.6	10.9	4.4	1.2	11.4	7.8	
11	Hispanic-owned businesses	771 708	35.1	7.9	12.6	7.9	9.3	4.5	2.9	7.0	12.8	
12	Agricultural services, forestry, fishing, and mining	32 927	45.4	4.2	9.7	6.9	4.9	3.3	3.9	7.9	13.8	
13	Construction	97 476	38.0	8.2	13.7	8.6	7.2	3.7	4.3	9.5	6.6	
14	Manufacturing	18 461	32.5	7.5	13.2	9.3	13.7	6.5	3.1	6.2	8.0	
15	Transportation, communications, and utilities	47 797	41.8	8.1	9.0	4.6	6.2	4.7	2.6	9.6	13.6	
16	Wholesale trade	17 727	26.2	8.3	16.1	11.8	15.6	6.9	2.2	4.5	8.4	
17	Retail trade	107 846	28.6	9.7	13.6	8.9	9.6	2.9	2.3	4.7	19.7	
18	Finance, insurance, and real estate	49 231	20.8	9.2	13.4	11.9	15.4	9.8	3.0	4.6	11.9	
19	Services	347 297	38.3	7.6	12.6	7.1	8.9	4.0	2.5	6.7	12.2	
20	Industries not classified	52 945	34.9	6.1	9.9	4.7	7.8	4.1	3.7	11.9	16.9	
21	Black-owned businesses	620 912	40.6	7.4	12.1	6.7	8.3	3.6	2.4	9.1	9.7	
22	Agricultural services, forestry, fishing, and mining	10 309	42.2	6.0	11.8	5.2	6.4	4.9	2.0	9.0	12.4	
23	Construction	43 381	47.2	6.9	12.9	6.3	6.2	3.3	3.9	7.6	5.7	
24	Manufacturing	10 469	39.7	4.5	12.3	7.3	10.8	3.0	3.7	8.9	9.7	
25	Transportation, communications, and utilities	49 095	45.4	4.0	9.2	3.9	7.2	3.1	2.3	12.0	12.9	
26	Wholesale trade	7 550	31.3	11.1	15.1	10.4	12.3	4.4	2.1	5.5	7.7	
27	Retail trade	86 840	38.8	7.4	12.7	7.3	8.2	2.8	1.6	8.2	13.0	
28	Finance, insurance, and real estate	40 924	28.8	8.4	16.6	8.8	14.8	7.0	.8	6.3	8.5	
29	Services	332 981	41.6	7.9	11.8	6.8	8.0	3.3	2.7	9.0	8.8	
30	Industries not classified	39 363	36.5	6.7	11.4	6.1	7.9	4.6	1.7	14.1	11.1	
31	Other minority-owned businesses	606 426	28.1	9.1	16.0	9.4	10.3	4.6	3.1	5.7	13.7	
32	Agricultural services, forestry, fishing, and mining	15 218	33.6	8.1	9.4	4.8	10.4	5.4	3.6	9.3	15.4	
33	Construction	28 295	31.8	4.4	17.3	9.3	12.0	8.1	3.5	4.4	9.1	
34	Manufacturing	18 976	25.7	7.8	19.3	7.8	14.1	3.9	1.3	3.6	16.4	
35	Transportation, communications, and utilities	24 362	23.3	7.9	12.8	2.8	13.1	3.3	2.5	7.5	26.9	
36	Wholesale trade	20 043	22.6	8.6	18.2	13.6	14.2	4.8	.9	5.3	11.7	
37	Retail trade	132 483	27.8	9.8	18.1	9.6	9.2	4.6	3.4	4.0	13.5	
38	Finance, insurance, and real estate	64 762	21.5	7.2	19.1	8.5	11.2	7.7	2.3	7.5	15.1	
39	Services	273 774	30.9	9.8	14.1	10.3	9.5	3.4	3.6	5.9	12.5	
40	Industries not classified	28 512	32.1	14.1	12.2	8.0	8.9	2.3	3.0	6.3	13.1	
41	Women-owned businesses	5 888 883	36.0	7.9	13.2	9.0	10.2	5.8	2.5	6.5	9.0	
42	Agricultural services, forestry, fishing, and mining	119 731	35.4	5.1	12.9	7.3	9.6	6.8	1.5	6.8	14.6	
43	Construction	183 695	33.8	8.2	15.0	11.4	7.5	5.7	4.3	6.4	7.6	
44	Manufacturing	152 346	34.5	7.0	11.8	10.2	11.9	5.5	1.7	5.4	12.0	
45	Transportation, communications, and utilities	141 623	38.5	9.5	12.3	8.5	10.5	5.0	3.4	5.3	7.0	
46	Wholesale trade	154 542	23.8	6.6	13.1	11.3	17.1	9.7	4.3	5.1	9.1	
47	Retail trade	1 093 342	35.1	7.2	15.5	6.9	12.2	4.4	1.9	6.4	10.3	
48	Finance, insurance, and real estate	602 802	28.9	6.5	12.0	8.2	13.9	11.5	2.5	6.4	10.1	
49	Services	3 158 444	39.0	8.7	12.7	9.9	8.0	4.8	2.6	6.2	8.0	
50	Industries not classified	282 358	38.1	7.1	12.5	6.6	10.6	2.3	2.2	11.9	8.6	
51	Nonminority male-owned businesses	10 114 456	32.7	7.9	14.2	9.0	12.3	10.0	2.3	5.1	6.3	
52	Agricultural services, forestry, fishing, and mining	412 917	36.3	8.0	11.0	11.6	9.6	4.8	4.2	7.2	7.2	
53	Construction	1 496 056	47.1	7.9	17.4	5.7	6.9	6.6	2.2	2.6	3.7	
54	Manufacturing	333 485	37.7	5.2	9.4	10.8	15.7	10.5	3.5	4.2	3.1	
55	Transportation, communications, and utilities	458 400	41.5	7.1	10.8	5.7	8.4	9.8	2.4	8.3	6.1	
56	Wholesale trade	352 721	24.0	8.6	15.5	13.0	17.0	9.5	2.8	4.7	4.8	
57	Retail trade	1 197 943	27.9	10.8	15.5	10.2	12.5	7.5	2.5	5.5	7.6	
58	Finance, insurance, and real estate	1 240 594	18.9	5.2	12.6	10.7	15.7	20.6	2.7	4.8	8.7	
59	Services	4 102 294	34.5	8.7	14.8	8.2	12.6	8.2	2.1	4.8	6.2	
60	Industries not classified	520 046	34.4	7.2	11.4	11.8	11.5	5.7	.4	11.2	6.6	

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who had no previous work experience prior to starting/acquiring their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Industry Division: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column--										
	A	B	C	D	E	F	G	H	I	J	
(X)	.7	.5	.4	.3	.6	.5	.2	.3	.4	1	
(X)	3.1	1.0	1.4	2.1	2.2	1.0	1.1	1.0	1.2	2	
(X)	2.6	1.3	.8	1.1	.8	1.5	.5	.8	.9	3	
(X)	1.7	.5	.7	1.2	1.1	.9	.8	.7	.7	4	
(X)	2.4	1.1	1.4	.7	.9	1.4	.8	1.0	1.3	5	
(X)	1.4	1.2	1.6	1.0	1.4	.9	.6	.8	.8	6	
(X)	1.5	.7	1.1	.5	1.6	.6	.5	.7	.6	7	
(X)	1.6	1.0	.9	1.4	1.8	1.9	.3	.7	1.6	8	
(X)	1.0	.9	.7	.5	1.1	.6	.3	.4	.3	9	
(X)	2.8	1.5	1.6	1.8	1.7	1.0	.3	1.9	1.1	10	
-	.8	.4	.6	.5	.6	.5	.5	.5	.5	.5	11
1.0	2.7	.7	1.6	1.3	1.4	.6	1.1	2.4	1.8	12	
1.0	2.4	1.5	1.7	1.5	1.1	1.0	1.4	1.7	1.8	13	
1.0	2.1	1.1	1.6	1.0	1.5	1.3	1.0	1.3	1.0	14	
1.0	3.3	1.7	.6	.8	1.2	1.2	.7	1.5	1.4	15	
2.0	1.7	.9	1.8	1.5	2.4	.7	.5	.5	1.1	16	
1.0	1.6	1.1	1.1	.8	1.3	.7	.5	.9	1.4	17	
1.0	2.4	1.1	1.1	2.2	2.3	1.3	.8	.7	1.4	18	
-	1.1	.8	1.0	1.0	1.3	1.0	.7	.9	.8	19	
1.0	2.8	1.3	1.9	.9	1.6	1.2	1.0	1.4	2.6	20	
-	.7	.6	.5	.4	.5	.2	.1	.6	.6	.6	21
1.0	2.7	.8	1.5	1.2	.8	1.0	.7	1.3	1.2	22	
-	2.8	1.0	1.8	.8	1.3	.7	.7	1.4	1.1	23	
1.0	2.3	1.0	1.7	1.1	.6	.5	.6	1.6	1.2	24	
-	1.6	.7	1.6	.9	1.5	1.1	.6	1.7	1.5	25	
2.0	2.1	1.4	1.6	1.5	2.1	1.4	.5	.7	.7	26	
-	2.4	.8	1.1	.9	.8	.6	4	.7	1.3	27	
1.0	2.0	1.1	1.4	1.2	1.6	.6	.3	1.0	1.9	28	
-	1.3	1.0	.8	.6	.8	.3	.3	.9	.9	29	
-	2.0	1.0	1.5	.9	1.0	.7	.6	2.6	1.5	30	
-	.9	.4	1.0	.8	.5	.5	.5	.5	.9	.9	31
1.0	3.2	1.3	2.1	1.8	2.3	1.5	1.5	2.9	2.2	32	
1.0	3.4	.6	2.7	2.0	2.5	2.9	1.1	1.1	2.7	33	
1.0	2.9	1.4	2.2	1.1	2.0	.9	.5	.4	3.2	34	
1.0	2.9	2.1	2.2	.8	1.9	1.3	1.3	2.4	2.8	35	
1.0	2.2	1.0	1.1	1.9	.9	1.1	.2	1.2	2.0	36	
1.0	2.0	1.1	1.5	1.4	1.1	1.2	.7	.7	1.2	37	
1.0	2.2	1.2	3.2	1.0	1.8	1.2	.7	1.7	2.3	38	
-	1.6	.8	1.0	1.5	1.0	1.0	1.0	1.0	1.3	39	
1.0	3.7	2.8	4.0	1.4	2.2	.9	1.2	1.7	2.5	40	
-	.8	.6	.6	.6	.5	.3	.4	.4	.6	.6	41
-	2.6	1.3	2.1	.9	2.3	1.3	.6	2.0	1.7	42	
-	1.8	1.6	1.4	1.7	1.1	.9	.9	1.6	1.4	43	
-	1.9	.7	1.5	1.2	1.8	1.0	.5	1.1	1.4	44	
-	2.5	1.4	1.0	1.0	1.1	.8	1.2	1.0	1.4	45	
-	1.7	1.2	1.4	1.1	1.6	1.2	1.1	1.4	1.7	46	
-	1.6	1.4	1.5	.8	2.0	.8	.6	.9	1.0	47	
-	3.5	.9	1.6	1.4	1.7	1.7	.5	1.4	1.2	48	
-	1.3	.8	.8	.9	.6	.6	.5	.5	.8	49	
-	3.8	1.6	2.5	1.3	2.6	.9	.9	2.3	1.9	50	
-	1.1	.6	.7	.5	.9	.8	.2	.5	.5	.5	51
-	4.4	1.4	2.0	3.1	2.6	1.3	1.5	1.4	2.0	52	
-	3.2	1.7	1.0	1.6	1.0	1.7	.6	1.0	1.1	53	
-	2.4	.9	.9	1.5	1.7	1.2	1.3	.9	1.1	54	
-	3.0	1.4	2.2	1.1	1.5	2.1	1.1	1.3	2.0	55	
-	1.8	1.5	2.2	1.5	1.9	1.3	.8	1.0	.9	56	
-	2.7	1.5	1.9	.8	2.0	1.4	.7	1.6	.7	57	
-	2.0	1.4	1.4	2.0	2.3	2.4	.5	.6	2.5	58	
-	1.8	1.3	1.3	1.1	1.7	1.0	.5	.8	.8	59	
-	4.0	2.1	2.3	2.9	2.4	1.6	.1	3.2	1.7	60	

Table 11b. Owner's Managerial Work Experience Prior to Beginning/Acquiring the Business by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Years of experience working in a managerial capacity ¹								
		None	Less than 2	2 to 5	6 to 9	10 to 19	20 or more	Not sure	Not reported	Not applicable ²
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	33.9	8.0	13.8	9.0	11.4	8.2	2.4	5.7	7.6
2 Less than \$5,000	5 226 553	37.1	8.9	11.3	6.4	9.5	6.7	2.1	7.9	9.9
3 \$5,000 to \$9,999	2 443 946	37.2	7.9	12.9	9.7	7.4	7.7	1.9	6.8	8.5
4 \$10,000 to \$24,999	3 076 410	36.7	7.8	15.2	8.3	10.5	7.0	3.3	4.4	6.8
5 \$25,000 to \$49,999	1 945 806	36.8	8.3	13.6	8.8	11.6	7.9	2.3	4.8	5.9
6 \$50,000 to \$99,999	1 615 940	33.3	6.7	15.7	10.2	13.2	9.1	2.2	4.2	5.4
7 \$100,000 to \$199,999	1 197 996	29.0	7.5	15.5	11.0	14.1	10.9	2.2	4.0	5.7
8 \$200,000 to \$249,999	301 794	27.5	8.6	16.2	9.8	11.0	10.1	2.1	1.8	12.8
9 \$250,000 to \$499,999	682 583	26.4	7.7	15.5	11.3	15.6	9.2	2.6	5.3	6.5
10 \$500,000 to \$999,999	372 078	23.5	7.3	14.7	12.1	15.9	12.1	3.1	5.2	6.1
11 \$1,000,000 or more	390 037	18.5	7.0	15.8	12.4	18.8	11.5	3.4	5.7	6.9
12 Hispanic-owned businesses	771 708	35.1	7.9	12.6	7.9	9.3	4.5	2.9	7.0	12.8
13 Less than \$5,000	219 226	37.2	9.3	10.2	5.1	5.3	3.7	2.7	8.7	17.7
14 \$5,000 to \$9,999	140 362	35.1	8.3	11.4	8.1	6.7	3.2	1.8	10.6	15.0
15 \$10,000 to \$24,999	165 667	39.2	5.8	10.5	6.6	9.2	5.0	3.0	7.0	13.7
16 \$25,000 to \$49,999	87 288	37.8	6.1	14.4	7.7	10.3	3.0	2.8	6.0	11.8
17 \$50,000 to \$99,999	64 742	36.7	8.4	13.7	8.7	10.3	5.1	3.6	4.8	8.7
18 \$100,000 to \$199,999	41 578	30.4	10.2	16.0	11.1	14.0	4.0	2.4	4.1	7.9
19 \$200,000 to \$249,999	10 030	32.8	8.3	13.4	11.2	10.7	5.6	3.2	4.0	10.8
20 \$250,000 to \$499,999	22 301	23.2	8.5	16.7	12.3	13.9	7.8	4.3	4.6	8.6
21 \$500,000 to \$999,999	11 319	24.0	9.0	17.4	10.8	13.1	7.4	4.6	6.2	7.6
22 \$1,000,000 or more	9 194	21.2	8.6	16.3	12.9	18.6	8.2	2.4	5.2	6.8
23 Black-owned businesses	620 912	40.6	7.4	12.1	6.7	8.3	3.6	2.4	9.1	9.7
24 Less than \$5,000	236 722	41.3	7.9	9.8	5.9	7.4	2.8	2.2	12.0	10.7
25 \$5,000 to \$9,999	111 512	38.7	6.5	13.8	6.7	6.9	3.2	1.1	11.4	11.8
26 \$10,000 to \$24,999	129 901	42.7	7.1	12.2	6.4	7.8	3.7	3.2	7.9	9.0
27 \$25,000 to \$49,999	62 209	42.4	7.7	14.0	7.0	10.3	3.8	1.6	4.7	8.5
28 \$50,000 to \$99,999	39 218	43.8	7.6	12.9	7.0	9.7	3.7	4.3	4.6	6.5
29 \$100,000 to \$199,999	20 936	33.8	7.1	14.7	9.0	14.8	5.3	4.6	3.4	7.4
30 \$200,000 to \$249,999	4 533	41.1	6.1	18.1	9.1	6.1	7.3	2.0	5.5	4.9
31 \$250,000 to \$499,999	9 029	32.9	8.8	16.3	12.6	11.4	6.3	1.7	3.7	6.2
32 \$500,000 to \$999,999	3 823	25.3	7.4	14.7	11.1	16.1	12.7	3.5	4.0	5.2
33 \$1,000,000 or more	3 028	17.3	8.0	11.1	13.6	20.4	8.2	3.7	7.4	10.4
34 Other minority-owned businesses	606 426	28.1	9.1	16.0	9.4	10.3	4.6	3.1	5.7	13.7
35 Less than \$5,000	132 493	37.7	9.4	15.6	6.5	8.2	2.5	1.6	4.6	14.0
36 \$5,000 to \$9,999	80 435	29.3	9.1	12.7	7.8	8.6	4.8	3.2	6.4	18.0
37 \$10,000 to \$24,999	108 195	25.9	7.9	16.8	9.9	11.3	2.7	5.1	8.9	11.5
38 \$25,000 to \$49,999	77 345	32.9	5.9	12.3	9.6	11.4	4.0	3.6	4.0	16.3
39 \$50,000 to \$99,999	70 360	23.2	9.6	17.4	13.0	8.2	4.9	3.1	4.7	15.8
40 \$100,000 to \$199,999	58 620	26.4	11.2	18.7	6.6	9.0	5.4	3.3	6.1	13.3
41 \$200,000 to \$249,999	15 740	24.3	13.7	15.4	14.0	10.6	7.1	.6	4.9	9.3
42 \$250,000 to \$499,999	34 266	26.2	10.4	16.9	8.5	12.5	6.7	3.1	4.1	11.5
43 \$500,000 to \$999,999	16 467	21.1	9.6	17.9	11.3	13.9	5.8	2.9	7.4	10.0
44 \$1,000,000 or more	12 505	16.3	6.9	19.4	12.9	15.3	9.2	2.7	9.0	8.4
45 Women-owned businesses	5 888 883	36.0	7.9	13.2	9.0	10.2	5.8	2.5	6.5	9.0
46 Less than \$5,000	2 310 303	37.3	9.6	13.0	7.8	7.8	4.5	1.5	8.9	9.7
47 \$5,000 to \$9,999	967 380	39.9	6.7	12.3	10.4	6.0	5.8	1.6	6.0	11.4
48 \$10,000 to \$24,999	1 051 358	38.6	6.3	13.7	7.2	13.0	4.4	3.3	6.1	7.5
49 \$25,000 to \$49,999	538 885	39.1	8.7	10.3	8.2	10.6	5.1	4.4	4.5	9.0
50 \$50,000 to \$99,999	381 517	31.7	6.6	12.7	11.8	12.5	7.5	3.6	6.8	6.9
51 \$100,000 to \$199,999	267 089	30.0	7.1	15.5	11.5	13.8	10.2	3.0	2.5	6.4
52 \$200,000 to \$249,999	66 464	26.6	7.6	14.2	14.5	11.0	12.5	3.2	3.8	6.7
53 \$250,000 to \$499,999	146 313	27.8	6.8	17.4	9.4	15.0	9.0	2.7	3.5	8.4
54 \$500,000 to \$999,999	80 539	25.6	8.6	15.9	12.4	15.0	7.5	3.0	4.1	8.0
55 \$1,000,000 or more	79 037	22.0	7.6	15.1	11.3	15.3	8.2	2.9	5.9	11.7
56 Nonminority male-owned businesses	10 114 456	32.7	7.9	14.2	9.0	12.3	10.0	2.3	5.1	6.3
57 Less than \$5,000	2 608 047	36.9	8.4	10.2	5.4	11.1	8.8	2.5	7.1	9.8
58 \$5,000 to \$9,999	1 285 456	35.8	8.7	13.6	9.1	8.2	9.8	2.3	6.9	5.7
59 \$10,000 to \$24,999	1 763 830	35.3	8.9	16.8	9.2	8.8	9.3	3.3	2.7	5.8
60 \$25,000 to \$49,999	1 248 482	35.9	8.2	14.9	9.2	12.2	9.8	1.3	4.9	3.6
61 \$50,000 to \$99,999	1 108 065	33.9	6.5	16.8	9.7	13.9	10.2	1.6	3.2	4.2
62 \$100,000 to \$199,999	840 723	28.5	7.4	15.3	11.1	14.5	11.9	1.9	4.5	4.8
63 \$200,000 to \$249,999	212 693	27.7	8.5	17.1	7.7	11.2	9.5	1.8	.7	15.8
64 \$250,000 to \$499,999	488 462	25.9	7.7	14.6	12.1	16.3	9.5	2.4	6.0	5.5
65 \$500,000 to \$999,999	266 408	23.0	6.8	14.2	12.1	16.4	14.0	3.1	5.3	5.2
66 \$1,000,000 or more	292 290	17.6	6.7	15.9	12.7	19.8	12.5	3.6	5.5	5.7

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who had no previous work experience prior to starting/acquiring their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Receipts Size of Firm: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—										
	A	B	C	D	E	F	G	H	I	J	
(X)	.7	.5	.4	.3	.6	.5	.2	.3	.4	1	
(X)	1.1	1.1	.8	.8	1.3	.9	.4	.8	.8	2	
(X)	2.4	1.7	1.6	1.4	1.9	1.8	.8	1.2	1.5	3	
(X)	2.6	1.2	1.2	1.0	1.6	1.5	.7	.4	.8	4	
(X)	2.1	1.7	1.8	1.5	1.6	1.3	.6	1.1	1.2	5	
(X)	1.8	.7	.7	1.2	1.0	1.6	.4	.8	.9	6	
(X)	1.1	.9	1.3	.8	1.3	1.1	.4	.5	.4	7	
(X)	2.4	1.4	2.1	2.0	2.0	2.4	1.2	.4	4.6	8	
(X)	1.6	.7	1.0	1.0	1.1	.8	.2	1.0	.8	9	
(X)	.9	.5	.7	.7	.9	.9	.3	.5	.5	10	
(X)	.7	.4	.4	.5	.6	.7	.2	.4	.4	11	
—	.8	.4	.6	.5	.6	.5	.5	.5	.5	12	
1.0	1.8	1.3	1.9	1.0	1.1	1.2	.8	1.4	1.5	13	
1.0	2.4	1.5	1.9	1.7	1.8	2.0	.7	1.5	1.9	14	
1.0	2.5	1.4	1.3	.8	1.5	1.3	1.2	1.0	1.0	15	
1.0	3.2	1.6	2.8	2.7	1.5	1.0	.9	1.7	1.6	16	
1.0	2.6	1.5	1.0	1.7	1.4	.6	1.1	1.0	1.4	17	
1.0	2.1	1.6	1.1	1.0	1.6	.7	.6	.9	1.1	18	
3.0	4.9	2.0	2.8	2.8	1.9	1.9	1.7	1.6	3.2	19	
2.0	1.0	.9	1.3	1.6	1.2	1.6	1.1	.8	1.1	20	
3.0	2.0	2.0	1.1	1.5	1.6	1.1	1.1	1.4	1.4	21	
2.0	1.3	1.3	1.4	1.0	1.0	.9	.4	.8	1.0	22	
—	.7	.6	.5	.4	.5	.2	.1	.6	.6	23	
—	1.6	.9	.8	.9	.6	.6	.3	1.3	.8	24	
—	2.0	1.1	.9	1.2	.9	.5	.3	1.2	2.4	25	
—	1.6	.9	1.7	.7	1.0	.6	.6	.8	1.2	26	
—	2.9	1.6	1.4	1.8	2.4	1.1	.5	1.5	1.3	27	
1.0	2.4	1.0	1.6	1.3	1.2	1.0	1.0	.9	1.0	28	
1.0	2.4	.8	2.0	1.2	2.0	1.0	.7	.7	1.4	29	
3.0	3.8	2.0	3.2	2.3	1.3	2.0	1.4	1.0	1.2	30	
3.0	3.0	1.3	2.6	1.2	1.3	1.6	.3	.8	.7	31	
4.0	2.8	2.1	2.0	1.5	2.9	2.8	1.0	2.3	2.4	32	
4.0	1.5	1.9	.9	1.2	2.7	1.3	.9	1.5	3.3	33	
—	.9	.4	1.0	.8	.5	.5	.5	.5	.9	34	
1.0	3.7	1.9	4.1	1.2	2.4	.7	.6	1.4	1.3	35	
1.0	4.5	2.6	2.8	2.4	2.1	1.3	1.4	2.2	3.8	36	
1.0	2.9	1.8	2.0	2.6	1.4	1.2	1.8	2.7	2.3	37	
1.0	4.6	1.8	2.3	2.5	2.6	1.7	1.3	1.3	3.8	38	
1.0	2.6	1.5	1.4	1.5	1.2	1.5	.9	.8	2.3	39	
1.0	2.0	1.2	1.2	.8	1.5	1.7	1.0	1.4	.8	40	
2.0	3.1	3.4	2.3	2.3	2.0	2.8	.4	1.4	1.7	41	
1.0	1.6	1.8	1.7	.9	1.2	.8	.4	.6	.8	42	
2.0	1.8	.9	1.7	1.3	1.2	1.0	.7	1.8	.7	43	
2.0	.9	.8	1.1	.8	.9	1.2	.5	.8	.8	44	
—	.8	.6	.6	.6	.5	.3	.4	.4	.6	45	
—	2.2	1.1	.7	1.0	1.1	.7	.6	1.1	1.0	46	
—	2.3	1.1	1.7	1.5	1.8	1.1	1.0	1.0	2.3	47	
—	3.3	1.4	1.6	1.2	2.1	.7	1.2	.7	.9	48	
—	2.4	2.7	2.6	1.8	2.2	1.5	1.6	1.4	2.5	49	
—	2.0	.8	1.6	1.4	1.4	1.2	.7	1.9	1.3	50	
—	2.8	.6	2.1	1.1	1.4	1.6	.9	.8	.7	51	
1.0	4.2	2.7	2.0	5.4	2.0	3.0	1.5	1.2	2.0	52	
1.0	1.0	1.0	1.4	.9	.6	.8	.4	.5	1.2	53	
1.0	1.2	.6	.9	.9	1.2	1.0	.7	.7	.9	54	
1.0	1.0	.8	.8	.4	.8	.4	.4	.5	.8	55	
—	1.1	.6	.7	.5	.9	.8	.2	.5	.5	56	
—	1.9	1.5	1.6	1.1	2.1	1.5	.4	1.1	1.1	57	
—	3.4	2.7	3.3	2.3	2.7	3.7	.8	1.9	1.8	58	
—	3.3	1.9	1.9	1.8	2.1	2.6	.8	.9	1.7	59	
—	3.5	2.5	2.6	1.9	2.3	2.0	.6	1.4	1.1	60	
—	3.0	1.0	1.1	1.4	1.7	2.3	.4	.8	1.0	61	
—	1.3	1.4	1.7	1.2	1.7	1.3	.5	.9	.6	62	
—	3.5	2.4	3.1	2.1	2.7	3.7	1.6	.4	5.8	63	
—	2.2	.9	1.5	1.5	1.5	1.0	.3	1.4	1.2	64	
—	1.4	.7	.8	.8	1.2	1.2	.5	.7	.7	65	
—	.9	.5	.4	.7	.9	.8	.2	.5	.5	66	

Table 11c. Owner's Managerial Work Experience Prior to Beginning/Acquiring the Business by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Years of experience working in a managerial capacity ¹								Not reported	Not applicable ²
			None	Less than 2	2 to 5	6 to 9	10 to 19	20 or more	Not sure			
			A	B	C	D	E	F	G	H			I	J
1	All businesses	17 253 143	33.9	8.0	13.8	9.0	11.4	8.2	2.4	5.7	7.6	
2	With no paid employees	14 118 184	35.6	7.8	13.0	8.3	10.7	8.1	2.4	6.0	8.1	
3	With paid employees	3 134 959	28.0	8.6	16.6	11.2	13.8	8.5	2.8	4.6	6.0	
4	No employees ⁵	435 838	25.6	8.5	18.0	12.2	16.8	8.1	3.9	3.5	3.4	
5	1 to 4 employees	1 716 076	33.0	9.2	16.1	10.1	11.3	7.5	2.4	4.2	6.1	
6	5 to 9 employees	503 808	27.3	8.5	16.2	11.4	13.5	8.6	2.5	5.3	6.7	
7	10 to 19 employees	256 110	22.5	8.3	17.5	12.3	15.3	9.6	3.1	4.4	6.9	
8	20 to 49 employees	144 734	17.1	6.9	17.9	13.1	19.2	11.3	3.8	5.6	5.1	
9	50 to 99 employees	45 331	15.0	7.5	16.1	13.4	21.9	12.2	1.7	5.2	6.9	
10	100 employees or more	33 062	15.5	4.4	14.0	12.1	21.2	12.6	3.9	7.9	8.4	
11	Hispanic-owned businesses	771 708	35.1	7.9	12.6	7.9	9.3	4.5	2.9	7.0	12.8	
12	With no paid employees	656 343	37.4	7.7	11.6	6.8	8.1	4.2	2.5	7.6	14.0	
13	With paid employees	115 364	27.7	8.6	15.8	11.3	13.1	5.3	4.0	5.2	8.9	
14	No employees ⁵	19 569	21.9	7.4	13.3	14.6	19.3	6.4	5.5	5.7	5.9	
15	1 to 4 employees	64 631	30.8	9.2	16.5	9.3	9.6	4.7	3.5	5.8	10.6	
16	5 to 9 employees	16 937	28.2	9.2	16.3	11.8	14.6	5.0	4.0	4.3	6.5	
17	10 to 19 employees	8 553	27.7	7.0	14.8	12.5	13.2	5.9	5.6	3.9	9.4	
18	20 to 49 employees	4 050	18.4	9.9	16.5	13.1	18.3	7.4	2.0	4.5	10.0	
19	50 to 99 employees	948	18.6	6.2	15.6	16.4	24.4	6.1	1.4	2.7	8.7	
20	100 employees or more	676	13.6	4.5	15.9	24.2	22.7	6.4	2.5	5.8	4.4	
21	Black-owned businesses	620 912	40.6	7.4	12.1	6.7	8.3	3.6	2.4	9.1	9.7	
22	With no paid employees	556 434	41.2	7.2	11.7	6.4	7.7	3.5	2.3	9.7	10.3	
23	With paid employees	64 478	36.8	8.9	14.7	9.2	12.9	4.1	3.0	4.8	5.6	
24	No employees ⁵	13 725	37.2	12.8	16.0	8.2	7.5	4.3	4.7	7.1	2.1	
25	1 to 4 employees	37 587	38.3	8.1	14.1	8.8	13.9	3.1	2.3	4.2	7.0	
26	5 to 9 employees	7 853	36.7	6.5	16.8	10.6	12.5	4.9	2.9	3.8	5.3	
27	10 to 19 employees	2 839	37.7	7.3	15.4	9.1	11.8	6.8	2.6	2.8	6.4	
28	20 to 49 employees	1 700	17.8	8.8	10.0	13.1	22.7	9.3	5.7	8.0	4.7	
29	50 to 99 employees	432	18.6	8.5	12.7	22.0	24.8	8.2	.7	1.5	3.0	
30	100 employees or more	342	20.9	16.0	10.7	9.6	23.8	6.7	2.4	8.7	1.2	
31	Other minority-owned businesses	606 426	28.1	9.1	16.0	9.4	10.3	4.6	3.1	5.7	13.7	
32	With no paid employees	470 075	30.7	8.3	15.0	9.1	9.5	4.0	3.3	5.3	14.8	
33	With paid employees	136 351	22.8	10.7	18.0	9.9	11.8	6.1	2.7	6.6	11.4	
34	No employees ⁵	19 989	15.7	12.2	20.8	8.4	15.6	7.0	.9	4.3	15.2	
35	1 to 4 employees	76 636	24.6	10.8	17.4	9.6	9.5	5.7	2.8	7.7	11.8	
36	5 to 9 employees	22 862	24.8	12.7	17.2	9.2	11.9	4.5	3.4	4.8	11.5	
37	10 to 19 employees	10 051	25.3	7.7	17.8	11.6	15.3	5.9	3.3	3.9	9.2	
38	20 to 49 employees	5 034	14.4	9.9	21.8	13.4	15.0	9.4	1.8	7.6	6.7	
39	50 to 99 employees	1 075	14.5	4.0	15.9	12.9	19.0	9.8	1.6	15.9	6.5	
40	100 employees or more	705	12.3	2.0	14.5	11.2	14.8	13.5	1.7	19.8	10.3	
41	Women-owned businesses	5 888 883	36.0	7.9	13.2	9.0	10.2	5.8	2.5	6.5	9.0	
42	With no paid employees	5 071 110	37.8	7.7	12.7	8.3	9.5	5.3	2.2	7.2	9.4	
43	With paid employees	817 773	28.7	8.4	15.4	12.0	13.0	7.6	4.0	3.7	7.2	
44	No employees ⁵	127 905	28.0	9.0	11.7	15.5	13.0	7.2	9.4	2.6	3.6	
45	1 to 4 employees	435 550	30.3	8.5	14.3	12.1	12.9	7.3	3.6	3.8	7.2	
46	5 to 9 employees	134 476	29.0	8.2	18.9	11.4	12.3	7.3	2.7	2.8	7.4	
47	10 to 19 employees	67 487	30.0	8.4	15.2	8.9	11.8	11.1	2.3	3.8	8.5	
48	20 to 49 employees	35 515	18.9	8.7	21.7	11.6	16.6	5.7	3.4	5.2	8.2	
49	50 to 99 employees	10 178	20.1	8.9	13.2	12.9	18.5	7.5	1.7	7.3	9.9	
50	100 employees or more	6 663	19.3	5.2	15.5	14.3	14.1	8.3	1.9	5.8	15.6	
51	Nonminority male-owned businesses	10 114 456	32.7	7.9	14.2	9.0	12.3	10.0	2.3	5.1	6.3	
52	With no paid employees	8 019 462	34.4	7.7	13.3	8.3	11.6	10.3	2.4	5.2	6.8	
53	With paid employees	2 094 993	27.9	8.5	17.0	10.9	14.4	9.3	2.2	4.7	5.0	
54	No employees ⁵	271 380	25.0	7.8	21.1	10.5	19.3	9.1	.9	3.7	2.6	
55	1 to 4 employees	1 155 800	34.7	9.5	16.8	9.5	11.0	8.0	1.7	4.0	4.9	
56	5 to 9 employees	334 483	26.6	8.3	15.0	11.6	14.0	9.7	2.3	6.4	6.1	
57	10 to 19 employees	173 140	19.3	8.4	18.5	13.6	16.7	9.4	3.2	4.8	6.1	
58	20 to 49 employees	101 938	16.7	6.3	16.6	13.5	20.2	13.1	4.1	5.7	3.9	
59	50 to 99 employees	33 406	13.7	7.4	16.8	13.6	22.8	13.5	1.7	4.5	6.1	
60	100 employees or more	24 846	14.5	4.1	13.4	11.3	23.5	14.0	4.6	8.2	6.4	

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who had no previous work experience prior to starting/acquiring their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Employment Size of Firm: 1992

Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—										
	A	B	C	D	E	F	G	H	I	J	
(X)	.7	.5	.4	.3	.6	.5	.2	.3	.4	.4	1
(X)	.8	.6	.6	.5	.8	.6	.3	.4	.5	.5	2
(X)	1.0	.4	.7	.5	.6	.4	.2	.5	.4	.4	3
(X)	2.7	1.5	2.7	1.5	2.4	2.0	1.8	1.0	.5	.4	4
(X)	1.5	.8	.9	.6	.6	.6	.2	.6	.6	.5	5
(X)	1.2	.7	1.8	1.0	1.0	1.1	.4	1.6	.9	.6	6
(X)	.6	.6	1.3	.7	1.3	.8	.5	.5	1.6	.7	7
(X)	1.1	.8	1.2	1.0	1.9	1.0	.5	.7	.7	.8	8
(X)	1.4	.9	1.4	1.0	2.2	1.1	.6	.6	.8	.9	9
(X)	1.6	.7	1.8	1.3	1.6	1.7	.8	1.4	1.7	10	
—	.8	.4	.6	.5	.6	.5	.5	.5	.5	.5	11
—	1.0	.5	.8	.8	.8	.6	.4	.6	.7	.7	12
1.0	.9	.5	.8	.8	.7	1.1	.8	.8	.5	.8	13
2.0	3.6	2.4	2.4	3.2	3.7	1.4	2.5	1.4	1.0	1.0	14
1.0	1.1	1.1	1.5	.7	1.1	.8	1.3	1.0	1.7	1.5	15
2.0	2.5	1.3	1.5	1.8	2.1	1.2	1.2	.5	1.1	1.6	16
3.0	2.7	1.1	1.5	1.2	1.9	1.0	1.3	.8	1.2	1.7	17
4.0	2.2	2.7	1.5	2.2	1.5	1.9	.7	1.0	3.9	1.8	18
6.0	4.0	1.3	2.5	2.6	3.5	1.1	.4	.5	1.3	1.9	19
8.0	3.2	1.6	2.6	6.7	5.4	2.4	1.0	1.8	2.1	20	
—	.7	.6	.5	.4	.5	.2	.1	.6	.6	.6	21
—	.8	.6	.5	.5	.5	.3	.1	.7	.7	.8	22
1.0	1.9	1.1	1.1	.9	1.3	.8	.4	.7	.7	.7	23
2.0	5.5	4.2	2.4	2.3	3.7	1.5	1.6	2.9	.7	.7	24
1.0	2.0	.9	1.9	.6	1.6	.6	.6	.6	1.0	.6	25
3.0	3.9	1.0	1.9	1.6	1.9	1.8	.9	1.4	1.0	.6	26
4.0	4.3	1.9	2.5	1.9	1.7	2.4	.9	.7	2.0	.7	27
6.0	2.8	3.3	4.1	2.0	2.7	2.5	1.9	2.1	1.6	.8	28
8.0	6.1	5.8	3.2	3.6	5.5	2.9	.6	.7	2.2	.7	29
—	6.9	4.3	1.9	2.8	4.9	1.3	1.9	2.3	.6	.6	30
—	.9	.4	1.0	.8	.5	.5	.5	.5	.5	.9	31
—	1.2	.8	1.5	1.0	.7	.5	.7	.7	1.2	.7	32
1.0	.9	.9	.9	.4	.7	.6	.4	1.1	.7	.7	33
2.0	2.9	4.4	2.9	1.3	5.1	2.6	.7	1.2	5.8	.8	34
1.0	1.4	.8	1.5	.8	1.1	1.3	.7	1.6	1.2	.8	35
2.0	2.2	1.9	1.8	1.1	.9	.9	.6	.8	1.2	.8	36
2.0	2.7	1.2	2.2	2.2	2.0	.7	.9	1.0	1.3	.7	37
4.0	1.5	1.1	2.7	2.3	1.4	1.6	.5	1.8	1.7	.8	38
6.0	2.5	1.2	3.4	2.0	2.0	1.7	1.5	4.2	2.2	.8	39
6.0	3.4	1.3	3.0	3.2	3.8	3.2	1.1	6.7	3.0	.8	40
—	.8	.6	.6	.6	.5	.3	.4	.4	.4	.6	41
—	.9	.7	.6	.7	.6	.5	.4	.4	.4	.7	42
—	.8	.7	1.2	.9	.7	.6	.8	.4	.4	.6	43
1.0	4.3	2.3	1.6	4.3	2.7	1.9	3.4	.5	1.0	.4	44
—	1.3	1.3	1.1	.9	1.4	1.6	.8	.9	1.2	.5	45
1.0	2.3	.8	2.6	1.5	.9	1.6	.4	.5	.9	.6	46
1.0	1.8	1.0	1.7	.8	.9	2.0	.4	.6	1.2	.7	47
1.0	1.6	2.2	2.6	2.0	1.9	1.0	.9	.8	1.0	.8	48
2.0	2.1	2.3	2.5	2.1	3.3	1.2	.6	2.1	1.7	.9	49
2.0	3.1	1.7	3.1	3.2	1.5	2.4	.6	1.4	3.1	.6	50
—	1.1	.6	.7	.5	.9	.8	.2	.5	.5	.5	51
—	1.3	.8	1.1	.7	1.2	1.0	.3	.7	.5	.7	52
—	1.5	.7	.8	.6	.8	.6	.2	.6	.6	.5	53
—	4.1	2.7	4.5	1.8	3.8	2.8	.3	1.7	.7	.5	54
—	2.3	1.2	1.2	.8	.8	.9	.3	.8	.6	.6	55
—	1.5	1.1	2.2	1.3	1.7	1.3	.5	2.1	1.3	.6	56
1.0	.8	.7	1.5	1.2	1.7	1.1	.8	.8	1.9	.8	57
1.0	1.7	1.1	1.5	1.0	2.1	1.3	.7	.9	.6	.8	58
1.0	1.6	1.1	1.7	1.4	3.0	1.2	.7	.9	1.0	.9	59
1.0	1.7	.7	2.9	1.5	2.5	2.3	1.2	2.0	1.6	.6	60

Table 11d. Owner's Managerial Work Experience Prior to Beginning/Acquiring the Business by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Years of experience working in a managerial capacity ¹								
			None	Less than 2	2 to 5	6 to 9	10 to 19	20 or more	Not sure	Not reported	Not applicable ²
			A	B	C	D	E	F	G	H	I	J
1	All businesses	17 253 143	33.9	8.0	13.8	9.0	11.4	8.2	2.4	5.7	7.6
2	Individual proprietorships	14 599 295	38.4	9.0	13.5	8.0	9.7	5.8	2.2	5.8	7.7
3	Partnerships	1 089 578	21.7	4.6	13.8	11.2	15.0	16.2	2.9	5.6	9.1
4	Subchapter S corporations	1 564 270	22.4	6.1	15.6	11.5	16.6	13.4	3.4	5.3	5.6
5	Hispanic-owned businesses	771 708	35.1	7.9	12.6	7.9	9.3	4.5	2.9	7.0	12.8
6	Individual proprietorships	689 015	38.5	7.6	12.2	6.4	7.4	3.2	2.6	7.5	14.5
7	Partnerships	32 650	24.3	8.5	12.2	13.9	14.2	10.2	3.4	5.8	7.4
8	Subchapter S corporations	50 042	24.4	9.2	14.8	11.5	15.8	7.5	4.0	5.0	7.9
9	Black-owned businesses	620 912	40.6	7.4	12.1	6.7	8.3	3.6	2.4	9.1	9.7
10	Individual proprietorships	584 256	41.8	7.4	12.0	6.4	7.6	3.1	2.2	9.5	9.9
11	Partnerships	14 727	26.0	5.7	12.0	8.5	17.7	9.0	4.1	6.8	10.1
12	Subchapter S corporations	21 928	28.6	7.6	13.3	12.0	16.8	8.2	4.7	3.1	5.6
13	Other minority-owned businesses	606 426	28.1	9.1	16.0	9.4	10.3	4.6	3.1	5.7	13.7
14	Individual proprietorships	502 022	32.4	9.9	14.4	10.1	8.1	2.3	3.4	4.6	14.7
15	Partnerships	49 489	22.8	6.0	17.8	6.3	12.5	8.4	2.6	9.2	14.4
16	Subchapter S corporations	54 915	20.7	9.3	18.9	9.8	14.5	7.9	2.6	5.8	10.4
17	Women-owned businesses	5 888 883	36.0	7.9	13.2	9.0	10.2	5.8	2.5	6.5	9.0
18	Individual proprietorships	5 078 077	38.9	8.4	13.0	8.8	8.6	4.7	2.2	6.6	8.9
19	Partnerships	243 651	27.4	5.6	11.0	8.0	12.6	10.1	2.7	8.2	14.4
20	Subchapter S corporations	567 155	26.7	6.8	15.3	10.6	16.3	8.8	3.7	5.0	6.9
21	Nonminority male-owned businesses	10 114 456	32.7	7.9	14.2	9.0	12.3	10.0	2.3	5.1	6.3
22	Individual proprietorships	8 414 238	38.2	9.3	13.9	7.6	10.6	6.8	2.0	5.1	6.5
23	Partnerships	777 379	19.8	4.0	14.5	12.4	15.7	18.7	3.0	4.7	7.3
24	Subchapter S corporations	922 838	19.9	5.4	15.7	12.2	17.0	16.8	3.2	5.4	4.5

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who had no previous work experience prior to starting/acquiring their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Legal Form of Organization of Firm: 1992

Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.7	.5	.4	.3	.6	.5	.2	.3	.4	1
(X)	.8	.6	.4	.3	.6	.4	.3	.4	.3	2
(X)	1.4	.9	1.4	1.3	1.7	2.1	.6	.6	1.4	3
(X)	1.7	.4	1.1	.5	.8	1.3	.6	.7	.6	4
—	.8	.4	.6	.5	.6	.5	.5	.5	.5	5
—	1.1	.5	.9	.7	.8	.5	.6	.7	.5	6
2.0	2.8	1.5	1.2	2.0	1.9	1.4	1.0	1.1	1.9	7
1.0	2.7	.9	1.1	1.3	1.8	.7	.9	.9	1.2	8
—	.7	.6	.5	.4	.5	.2	.1	.6	.6	9
—	.7	.6	.4	.4	.5	.2	.1	.6	.5	10
3.0	3.1	1.1	2.1	1.3	2.1	1.6	1.7	2.0	2.2	11
2.0	3.2	1.1	1.8	2.3	1.8	1.2	1.1	.7	1.4	12
—	.9	.4	1.0	.8	.5	.5	.5	.5	.9	13
—	1.4	.7	.8	1.3	.8	.4	.9	.8	1.0	14
1.0	2.3	1.0	2.9	1.1	1.3	.9	.4	1.4	2.2	15
1.0	1.3	1.2	1.5	.6	.9	1.0	.5	1.7	1.1	16
—	.8	.6	.6	.6	.5	.3	.4	.4	.6	17
—	.8	.7	.6	.8	.7	.4	.5	.5	.7	18
1.0	1.5	1.4	1.8	1.3	1.3	2.2	.9	1.9	2.3	19
—	1.6	.6	1.8	.6	1.2	.5	.8	1.1	.7	20
—	1.1	.6	.7	.5	.9	.8	.2	.5	.5	21
—	1.3	.9	.8	.5	.8	.6	.2	.7	.4	22
—	2.1	1.2	2.2	1.8	2.5	2.4	.8	.7	1.9	23
—	2.6	.6	1.3	.6	1.5	2.2	.6	.8	.9	24

Table 12a. Owner's Previous Experience as a Business Owner Prior to Beginning/Acquiring the

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Years of experience as the owner of another business ¹								Not reported	Not applicable ²
			None	Less than 2	2 to 5	6 to 9	10 to 19	20 or more	Not sure			
			A	B	C	D	E	F	G	H			I	J
1	All businesses	17 253 143	65.5	3.0	5.6	3.3	4.8	3.9	.8	5.4	7.6	
2	Agricultural services, forestry, fishing, and mining	583 253	64.1	2.5	4.9	2.8	4.6	3.5	.9	7.5	9.3	
3	Construction	1 829 620	77.9	1.8	3.9	2.7	2.7	3.1	.5	2.9	4.4	
4	Manufacturing	517 714	67.9	3.4	4.4	4.2	5.2	3.7	1.1	4.1	6.0	
5	Transportation, communications, and utilities	698 903	62.2	3.6	5.9	4.0	3.9	4.3	.6	7.6	7.8	
6	Wholesale trade	538 339	64.2	3.1	5.8	4.3	6.6	3.6	1.3	4.9	6.3	
7	Retail trade	2 478 045	63.6	3.6	6.0	3.1	4.7	3.2	1.0	5.5	9.4	
8	Finance, insurance, and real estate	1 941 029	44.0	3.0	7.0	5.9	12.5	11.6	1.7	5.1	9.2	
9	Services	7 784 016	71.7	3.1	5.0	2.5	2.7	1.9	.6	5.3	7.2	
10	Industries not classified	882 224	65.6	1.5	8.8	2.4	1.9	.7	.4	11.0	7.8	
11	Hispanic-owned businesses	771 708	65.5	2.6	4.8	2.4	2.9	1.6	1.0	6.3	12.8	
12	Agricultural services, forestry, fishing, and mining	32 927	70.6	1.7	1.4	2.0	1.3	1.5	1.2	6.5	13.8	
13	Construction	97 476	71.5	2.9	4.1	3.4	2.4	1.3	.9	7.0	6.6	
14	Manufacturing	18 461	68.3	2.8	4.0	3.8	3.7	2.7	1.0	5.6	8.0	
15	Transportation, communications, and utilities	47 797	65.8	1.4	3.3	2.7	2.2	1.7	.9	8.4	13.6	
16	Wholesale trade	17 727	64.4	3.3	6.0	3.6	6.2	3.7	.7	3.9	8.4	
17	Retail trade	107 846	59.7	2.8	5.1	2.6	3.6	1.4	.8	4.4	19.7	
18	Finance, insurance, and real estate	49 231	49.1	4.0	8.5	5.3	7.4	5.7	2.6	5.5	11.9	
19	Services	347 297	69.2	2.5	5.0	1.5	1.9	.9	.7	6.1	12.2	
20	Industries not classified	52 945	61.2	1.2	2.8	1.9	2.2	.9	1.5	11.4	16.9	
21	Black-owned businesses	620 912	69.9	2.7	4.3	1.5	1.6	.8	.8	8.7	9.7	
22	Agricultural services, forestry, fishing, and mining	10 309	68.1	1.7	4.9	.4	1.1	1.7	.7	9.0	12.4	
23	Construction	43 381	77.2	2.1	3.8	1.3	1.2	.7	.8	7.3	5.7	
24	Manufacturing	10 469	70.9	2.5	4.2	.6	1.7	.4	2.0	8.1	9.7	
25	Transportation, communications, and utilities	49 095	65.7	1.6	3.1	1.6	1.3	1.2	1.0	11.6	12.9	
26	Wholesale trade	7 550	66.6	3.8	6.5	3.3	3.2	1.9	1.3	5.7	7.7	
27	Retail trade	86 840	66.1	3.6	5.7	1.1	1.7	.5	.8	7.5	13.0	
28	Finance, insurance, and real estate	40 924	64.0	3.3	5.6	2.8	5.3	2.8	.9	6.7	8.5	
29	Services	332 981	71.8	2.8	4.0	1.4	1.3	.6	.6	8.6	8.8	
30	Industries not classified	39 363	66.5	1.5	3.7	1.5	1.4	.3	.8	13.2	11.1	
31	Other minority-owned businesses	606 426	56.9	4.4	7.4	3.9	4.7	2.1	1.6	5.4	13.7	
32	Agricultural services, forestry, fishing, and mining	15 218	56.1	2.3	5.3	4.7	4.2	1.8	.6	9.7	15.4	
33	Construction	28 295	59.7	5.9	4.7	3.9	4.5	5.6	1.5	5.0	9.1	
34	Manufacturing	18 976	62.4	2.4	6.4	3.5	4.5	.8	.9	2.6	16.4	
35	Transportation, communications, and utilities	24 362	46.8	4.6	6.9	1.9	2.2	1.5	1.9	7.4	26.9	
36	Wholesale trade	20 043	59.0	3.2	7.3	4.7	6.1	2.3	1.7	4.1	11.7	
37	Retail trade	132 483	54.2	5.7	9.4	4.8	5.1	1.6	1.8	4.0	13.5	
38	Finance, insurance, and real estate	64 762	41.5	3.6	12.6	5.0	8.5	4.6	2.2	7.0	15.1	
39	Services	273 774	64.0	4.0	4.9	3.1	3.1	1.4	1.4	5.5	12.5	
40	Industries not classified	28 512	62.9	6.4	5.6	2.0	4.0	-	.6	5.4	13.1	
41	Women-owned businesses	5 888 883	67.8	3.3	4.9	2.4	3.2	2.3	.8	6.3	9.0	
42	Agricultural services, forestry, fishing, and mining	119 731	60.5	1.8	4.1	2.2	5.8	3.0	.9	7.1	14.6	
43	Construction	183 695	67.3	3.3	4.8	4.4	3.0	2.3	1.2	6.1	7.6	
44	Manufacturing	152 346	67.1	2.2	3.0	3.0	4.7	3.0	.9	4.2	12.0	
45	Transportation, communications, and utilities	141 623	67.8	2.4	6.1	3.7	4.1	2.3	1.5	5.2	7.0	
46	Wholesale trade	154 542	63.6	3.5	5.5	3.9	4.7	3.4	1.2	5.2	9.1	
47	Retail trade	1 093 342	66.0	4.1	5.5	2.2	4.0	1.5	.7	5.8	10.3	
48	Finance, insurance, and real estate	602 802	54.2	2.8	7.3	3.4	7.1	7.4	1.9	5.9	10.1	
49	Services	3 158 444	72.9	3.5	4.1	1.9	1.7	1.2	.5	6.3	8.0	
50	Industries not classified	282 358	66.1	1.2	5.7	3.2	2.5	.7	.8	11.2	8.6	
51	Nonminority male-owned businesses	10 114 456	64.6	2.7	5.9	3.9	5.9	5.1	.9	4.8	6.3	
52	Agricultural services, forestry, fishing, and mining	412 917	64.8	2.9	5.3	3.1	4.5	3.9	.9	7.5	7.2	
53	Construction	1 496 056	80.1	1.5	3.8	2.4	2.7	3.3	.4	2.0	3.7	
54	Manufacturing	333 485	68.3	4.0	4.9	4.8	5.5	4.2	1.2	4.0	3.1	
55	Transportation, communications, and utilities	458 400	60.4	4.3	6.3	4.5	4.3	5.7	.3	8.0	6.1	
56	Wholesale trade	352 721	64.6	2.9	5.9	4.4	7.5	3.7	1.3	4.9	4.8	
57	Retail trade	1 197 943	62.6	2.9	6.4	3.8	5.3	4.9	1.2	5.3	7.6	
58	Finance, insurance, and real estate	1 240 594	39.7	3.0	6.6	7.0	15.0	13.9	1.5	4.7	8.7	
59	Services	4 102 294	71.4	2.7	5.5	3.0	3.5	2.5	.7	4.5	6.2	
60	Industries not classified	520 046	65.4	1.4	11.4	2.0	1.5	.8	.1	10.9	6.6	

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who had no previous work experience prior to starting/acquiring their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Business by Industry Division: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.7	.2	.3	.2	.4	.5	.1	.3	.4	1
(X)	2.1	.7	1.7	.9	1.1	.7	.3	1.1	1.2	2
(X)	2.3	.7	.5	.8	.7	1.0	.2	.5	.9	3
(X)	1.9	.8	.8	.8	.5	.6	.3	.6	.7	4
(X)	2.8	.7	1.2	.6	.9	1.0	.1	1.0	1.3	5
(X)	1.6	.5	1.0	.4	.9	.4	.3	.8	.8	6
(X)	1.5	.9	.6	.3	.7	.5	.3	.8	.6	7
(X)	1.9	.7	.6	1.2	1.6	1.3	.5	.8	1.6	8
(X)	1.3	.4	.6	.3	.3	.5	.1	.4	.3	9
(X)	3.1	.5	1.2	.6	.5	.3	.2	2.0	1.1	10
—	1.3	.2	.4	.2	.3	.2	.2	.6	.5	11
1.0	3.1	.7	.6	1.2	.4	.7	.5	2.2	1.8	12
1.0	2.0	.4	1.2	.7	.8	.5	.4	1.4	1.8	13
1.0	1.7	.6	.7	.9	.9	.6	.4	1.2	1.0	14
1.0	2.7	.6	1.0	.8	.8	.8	.3	2.0	1.4	15
2.0	2.7	1.0	1.2	1.1	1.2	.6	.2	.4	1.1	16
1.0	2.2	.5	1.2	.4	.7	.2	.4	.8	1.4	17
1.0	3.1	.8	1.1	.7	1.7	.8	.4	.8	1.4	18
—	1.9	.4	.5	.3	.3	.4	.3	1.0	.8	19
1.0	2.4	.6	.8	.8	.8	.6	.8	1.6	2.6	20
—	1.0	.3	.3	.2	.2	.2	.2	.5	.6	21
1.0	2.5	.6	1.2	.2	.4	.8	.6	1.3	1.2	22
—	2.2	.8	.8	.5	.4	.4	.3	1.6	1.1	23
1.0	2.1	.9	1.2	.3	.5	.2	.7	1.3	1.2	24
—	1.7	.5	.8	.6	.4	.4	.5	1.4	1.5	25
2.0	1.8	.9	1.3	1.0	.9	.9	.2	.8	.7	26
—	1.5	.6	1.2	.3	.4	.1	.3	.9	1.3	27
1.0	2.7	.5	1.0	.3	.9	.7	.3	1.1	1.9	28
—	1.7	.4	.3	.3	.3	.2	.3	.8	.9	29
—	2.2	.6	.7	.5	.4	.2	.3	2.5	1.5	30
—	.8	.4	.8	.4	.5	.2	.2	.4	.9	31
1.0	3.6	1.4	1.8	1.4	1.1	.6	.3	2.7	2.2	32
1.0	3.1	1.4	1.0	.9	1.4	2.2	.6	1.0	2.7	33
1.0	4.4	.9	1.1	1.0	1.1	.2	.4	.4	3.2	34
1.0	2.4	1.4	3.1	.5	.9	.4	1.1	2.4	2.8	35
1.0	3.0	.8	1.0	.6	1.6	.8	.5	1.0	2.0	36
1.0	1.6	.8	1.1	1.2	.8	.5	.5	.7	1.2	37
1.0	2.5	1.0	3.2	1.2	1.6	.4	.8	1.5	2.3	38
—	1.1	.8	.7	.6	.4	.2	.5	.8	1.3	39
1.0	5.0	1.2	2.0	1.1	2.0	—	.3	1.8	2.5	40
—	.5	.5	.4	.2	.3	.1	.1	.3	.6	41
—	3.0	.6	1.4	.8	1.3	.8	.5	1.7	1.7	42
—	1.9	.7	.9	1.0	.6	.6	.5	1.5	1.4	43
—	1.6	.7	.8	.7	1.1	.8	.4	.7	1.4	44
—	2.5	.8	1.3	.6	.8	.6	.7	.9	1.4	45
—	2.1	.9	1.1	.8	.8	.7	.4	1.0	1.7	46
—	2.1	1.2	1.1	.5	.7	.3	.2	.9	1.0	47
—	2.3	.7	.9	.9	1.3	1.4	.5	1.9	1.2	48
—	.7	.7	.5	.4	.4	.3	.1	.4	.8	49
—	2.7	.7	1.6	1.1	.9	.6	.5	2.2	1.9	50
—	1.2	.3	.4	.4	.5	.7	.2	.5	.5	51
—	3.3	1.0	2.4	1.3	1.4	1.1	.4	1.6	2.0	52
—	2.8	1.0	.7	1.0	.8	1.2	.2	.5	1.1	53
—	3.0	1.5	1.1	1.1	1.1	.9	.6	1.0	1.1	54
—	3.7	1.0	1.8	.8	1.4	1.6	.1	1.4	2.0	55
—	2.0	.6	1.2	.8	1.3	.8	.4	1.0	.9	56
—	2.5	.9	1.0	.6	1.4	.9	.7	1.5	.7	57
—	2.8	.8	.8	2.0	2.3	1.8	.6	.6	2.5	58
—	2.3	.8	1.0	.6	.4	.8	.2	.8	.8	59
—	5.0	.8	1.9	.8	.7	.4	—	3.1	1.7	60

Table 12b. Owner's Previous Experience as a Business Owner Prior to Beginning/Acquiring the

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Years of experience as the owner of another business ¹								
		None	Less than 2	2 to 5	6 to 9	10 to 19	20 or more	Not sure	Not reported	Not applicable ²
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	65.5	3.0	5.6	3.3	4.8	3.9	.8	5.4	7.6
2 Less than \$5,000	5 226 553	67.6	3.1	4.6	1.7	2.1	2.4	.9	7.7	9.9
3 \$5,000 to \$9,999	2 443 946	69.3	2.8	5.0	2.1	3.8	2.6	.2	5.8	8.5
4 \$10,000 to \$24,999	3 076 410	69.6	2.3	6.0	3.6	4.0	3.2	.5	4.0	6.8
5 \$25,000 to \$49,999	1 945 806	66.9	3.2	4.3	3.8	7.1	3.3	.8	4.8	5.9
6 \$50,000 to \$99,999	1 615 940	64.4	3.3	7.2	3.8	5.1	5.7	1.2	3.9	5.4
7 \$100,000 to \$199,999	1 197 996	61.8	2.9	6.8	4.6	7.0	6.2	1.0	3.9	5.7
8 \$200,000 to \$249,999	301 794	59.2	2.9	5.0	4.6	7.5	4.3	1.8	1.9	12.8
9 \$250,000 to \$499,999	682 583	58.6	3.2	5.9	5.8	7.3	5.9	1.1	5.6	6.5
10 \$500,000 to \$999,999	372 078	54.3	3.0	7.8	5.6	8.5	7.9	1.6	5.3	6.1
11 \$1,000,000 or more	390 037	54.6	3.0	6.6	5.2	8.7	7.3	1.8	5.9	6.9
12 Hispanic-owned businesses	771 708	65.5	2.6	4.8	2.4	2.9	1.6	1.0	6.3	12.8
13 Less than \$5,000	219 226	65.4	2.1	2.0	1.0	1.4	1.1	1.0	8.3	17.7
14 \$5,000 to \$9,999	140 362	63.8	2.1	4.3	1.9	1.3	.9	1.4	9.3	15.0
15 \$10,000 to \$24,999	165 667	67.6	1.8	6.2	1.9	1.1	.9	.3	6.5	13.7
16 \$25,000 to \$49,999	87 288	71.8	1.5	4.2	1.5	2.2	1.2	1.3	4.5	11.8
17 \$50,000 to \$99,999	64 742	64.6	4.5	5.5	4.6	5.5	2.1	.5	4.1	8.7
18 \$100,000 to \$199,999	41 578	66.7	3.1	6.5	3.3	6.2	1.5	1.1	3.7	7.9
19 \$200,000 to \$249,999	10 030	59.9	3.7	6.8	5.0	3.9	3.7	1.5	4.6	10.8
20 \$250,000 to \$499,999	22 301	60.4	2.3	7.4	5.3	5.8	4.4	1.4	4.4	8.6
21 \$500,000 to \$999,999	11 319	60.2	4.9	5.8	3.8	5.6	4.1	2.5	5.4	7.6
22 \$1,000,000 or more	9 194	54.1	5.6	8.2	5.2	8.9	4.9	1.5	4.8	6.8
23 Black-owned businesses	620 912	69.9	2.7	4.3	1.5	1.6	.8	.8	8.7	9.7
24 Less than \$5,000	236 722	68.6	2.7	4.3	.7	.7	.1	.8	11.5	10.7
25 \$5,000 to \$9,999	111 512	70.0	2.3	2.6	1.0	.8	.6	.5	10.4	11.8
26 \$10,000 to \$24,999	129 901	69.3	2.9	4.9	2.4	1.6	1.0	.9	8.0	9.0
27 \$25,000 to \$49,999	62 209	73.9	3.3	4.4	1.1	2.0	1.9	.5	4.5	8.5
28 \$50,000 to \$99,999	39 218	75.2	2.7	4.8	2.0	2.9	.9	1.0	4.2	6.5
29 \$100,000 to \$199,999	20 936	68.9	2.9	6.2	3.1	6.7	1.2	.7	2.9	7.4
30 \$200,000 to \$249,999	4 533	78.7	2.4	3.6	2.1	2.1	1.2	1.2	3.8	4.9
31 \$250,000 to \$499,999	9 029	68.6	2.9	5.6	4.0	4.5	3.7	.8	3.6	6.2
32 \$500,000 to \$999,999	3 823	63.5	1.3	4.7	5.7	6.9	7.3	.5	4.8	5.2
33 \$1,000,000 or more	3 028	56.3	5.4	5.1	2.9	6.8	3.7	2.4	7.1	10.4
34 Other minority-owned businesses	606 426	56.9	4.4	7.4	3.9	4.7	2.1	1.6	5.4	13.7
35 Less than \$5,000	132 493	59.9	4.6	9.4	1.9	1.8	2.2	1.3	4.8	14.0
36 \$5,000 to \$9,999	80 435	56.7	4.5	3.0	1.6	5.1	2.9	2.0	6.1	18.0
37 \$10,000 to \$24,999	108 195	61.8	4.0	5.9	4.8	3.5	.3	.5	7.7	11.5
38 \$25,000 to \$49,999	77 345	60.6	4.9	7.6	2.4	3.1	.7	1.3	3.0	16.3
39 \$50,000 to \$99,999	70 360	53.4	4.4	8.5	5.8	4.7	1.9	1.6	3.9	15.8
40 \$100,000 to \$199,999	58 620	56.0	5.1	6.4	3.7	5.7	1.7	2.2	5.9	13.3
41 \$200,000 to \$249,999	15 740	57.5	3.9	6.4	5.8	6.2	4.1	1.5	5.3	9.3
42 \$250,000 to \$499,999	34 266	53.4	3.5	8.2	5.2	7.9	3.7	2.0	4.6	11.5
43 \$500,000 to \$999,999	16 467	51.4	3.4	8.8	5.3	8.7	3.0	2.0	7.3	10.0
44 \$1,000,000 or more	12 505	47.2	4.0	9.9	6.5	6.9	5.4	2.6	9.1	8.4
45 Women-owned businesses	5 888 883	67.8	3.3	4.9	2.4	3.2	2.3	.8	6.3	9.0
46 Less than \$5,000	2 310 303	69.0	3.5	4.1	1.8	1.9	.7	.8	8.5	9.7
47 \$5,000 to \$9,999	967 380	70.4	3.0	4.8	1.7	2.1	.9	.3	5.5	11.4
48 \$10,000 to \$24,999	1 051 358	71.0	2.2	4.9	2.8	2.6	2.9	.5	5.6	7.5
49 \$25,000 to \$49,999	538 885	63.9	6.2	4.5	2.7	4.9	2.8	1.1	4.8	9.0
50 \$50,000 to \$99,999	381 517	65.6	3.1	5.5	3.0	4.4	4.1	.9	6.5	6.9
51 \$100,000 to \$199,999	267 089	66.0	2.9	6.0	3.1	6.6	4.7	1.8	2.4	6.4
52 \$200,000 to \$249,999	66 464	61.5	1.5	8.6	5.2	5.1	7.1	.5	3.8	6.7
53 \$250,000 to \$499,999	146 313	63.8	2.7	6.8	3.5	6.1	4.0	.9	3.8	8.4
54 \$500,000 to \$999,999	80 539	62.9	3.1	6.5	4.5	5.7	3.8	1.2	4.3	8.0
55 \$1,000,000 or more	79 037	55.4	3.0	7.0	3.4	6.5	5.1	2.0	5.9	11.7
56 Nonminority male-owned businesses	10 114 456	64.6	2.7	5.9	3.9	5.9	5.1	.9	4.8	6.3
57 Less than \$5,000	2 608 047	66.8	2.8	4.9	1.7	2.3	3.8	.9	6.9	9.8
58 \$5,000 to \$9,999	1 285 456	69.0	2.7	5.3	2.4	5.3	4.1	—	5.5	5.7
59 \$10,000 to \$24,999	1 763 830	69.1	2.2	6.8	4.3	5.4	3.8	.5	2.2	5.8
60 \$25,000 to \$49,999	1 248 482	68.2	1.8	4.0	4.5	8.5	3.8	.6	4.9	3.6
61 \$50,000 to \$99,999	1 108 065	64.3	3.4	7.9	3.8	5.3	6.8	1.3	2.9	4.2
62 \$100,000 to \$199,999	840 723	60.3	2.8	7.2	5.3	7.2	7.3	.7	4.4	4.8
63 \$200,000 to \$249,999	212 693	58.1	3.3	3.6	4.2	8.9	3.2	2.2	.7	15.8
64 \$250,000 to \$499,999	488 462	57.1	3.4	5.4	6.7	7.8	6.8	1.0	6.4	5.5
65 \$500,000 to \$999,999	266 408	51.8	2.8	8.3	6.0	9.4	9.5	1.7	5.4	5.2
66 \$1,000,000 or more	292 290	54.9	2.8	6.3	5.6	9.3	7.9	1.7	5.8	5.7

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who had no previous work experience prior to starting/acquiring their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Business by Receipts Size of Firm: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.7	.2	.3	.2	.4	.5	.1	.3	.4	1
(X)	1.7	.4	1.0	.4	.5	.8	.3	.7	.8	2
(X)	1.9	.4	.9	.6	1.4	1.1	—	1.1	1.5	3
(X)	1.2	.4	.8	.9	1.1	.6	.1	.5	.8	4
(X)	2.7	.9	.8	1.5	1.7	1.4	.3	1.1	1.2	5
(X)	2.5	.7	.8	.6	1.3	1.6	.3	.7	.9	6
(X)	1.6	.5	.6	.8	.5	1.0	.3	.6	.4	7
(X)	3.6	.7	.9	1.0	2.4	1.3	1.2	.4	4.6	8
(X)	1.8	.3	.4	.9	.5	.6	.2	.9	.8	9
(X)	.9	.3	.4	.6	.6	.8	.4	.6	.5	10
(X)	.8	.3	.3	.4	.7	.6	.2	.4	.4	11
—	1.3	.2	.4	.2	.3	.2	.2	.6	.5	12
1.0	2.9	.5	.7	.5	.5	.5	.5	1.4	1.5	13
1.0	2.3	.8	1.3	.7	.5	.9	.8	1.3	1.9	14
1.0	3.0	.7	1.7	.3	.4	.5	.2	1.0	1.0	15
1.0	2.5	.9	.8	.5	.6	.3	.7	1.4	1.6	16
1.0	2.0	1.0	.7	1.0	1.4	.6	.4	1.3	1.4	17
1.0	1.6	1.0	1.3	.6	1.4	.3	.3	.9	1.1	18
3.0	5.7	1.6	2.3	1.4	1.2	1.5	1.3	1.7	3.2	19
2.0	2.0	.5	1.2	.7	1.5	.8	.4	.7	1.1	20
3.0	2.9	1.3	.8	.7	1.4	.6	1.0	1.4	1.4	21
2.0	2.3	1.3	.8	.4	.7	.9	.4	.6	1.0	22
—	1.0	.3	.3	.2	.2	.2	.2	.5	.6	23
—	2.1	.5	.5	.2	.1	—	.3	1.1	.8	24
—	2.5	.5	.9	.3	.3	.3	.2	1.0	2.4	25
—	1.0	.4	.6	.4	.3	.3	.6	.7	1.2	26
—	2.7	1.2	.9	.6	.8	.8	.3	1.3	1.3	27
1.0	2.0	.6	.9	.6	.8	.3	.2	.9	1.0	28
1.0	2.0	.5	1.0	.4	1.9	.4	.3	.8	1.4	29
3.0	3.0	1.4	1.4	.7	1.5	1.7	.7	1.1	1.2	30
3.0	2.2	1.1	.9	.6	1.2	1.3	.5	.9	.7	31
4.0	3.2	.5	1.0	1.2	2.3	2.2	.4	2.3	2.4	32
4.0	2.5	1.6	.8	.5	1.4	.4	.8	1.5	3.3	33
—	.8	.4	.8	.4	.5	.2	.2	.4	.9	34
1.0	3.5	1.2	2.8	1.0	.9	.8	.7	1.3	1.3	35
1.0	3.4	1.1	.9	.9	2.2	1.2	1.1	2.1	3.8	36
1.0	2.9	.9	1.3	1.8	1.0	.1	.4	2.1	2.3	37
1.0	5.9	1.3	2.2	1.0	1.0	.4	.9	1.3	3.8	38
1.0	3.6	1.6	1.2	1.1	.8	.9	.6	.8	2.3	39
1.0	2.1	.6	1.2	.9	1.6	.5	.9	1.4	.8	40
2.0	5.6	1.5	2.0	1.7	2.1	2.2	.6	2.3	1.7	41
1.0	1.8	.4	1.0	.9	1.2	.8	.4	.6	.8	42
2.0	2.6	.7	.5	.8	1.5	.7	.7	1.9	.7	43
2.0	2.0	.6	.6	.5	.7	1.1	.5	.8	.8	44
—	.5	.5	.4	.2	.3	.1	.1	.3	.6	45
—	1.3	.6	.8	.3	.4	.2	.2	1.1	1.0	46
—	3.4	.8	1.2	.6	.9	.5	.1	1.1	2.3	47
—	1.4	.8	.6	1.1	.9	.8	.2	.8	.9	48
—	4.7	2.8	1.4	1.4	1.8	1.9	.4	1.3	2.5	49
—	2.7	.5	1.2	.5	.8	.6	.4	1.6	1.3	50
—	2.1	.5	.9	.8	.9	1.0	.8	.8	.7	51
1.0	3.8	.6	1.6	2.1	1.5	2.5	.4	1.3	2.0	52
1.0	1.6	.5	.9	.7	.8	.5	.2	.6	1.2	53
1.0	2.0	.4	.9	.4	.7	.7	.3	.6	.9	54
1.0	1.9	.5	.6	.3	.6	.5	.4	.5	.8	55
—	1.2	.3	.4	.4	.5	.7	.2	.5	.5	56
—	2.5	.8	1.4	.6	.8	1.4	.5	1.1	1.1	57
—	3.2	.9	1.0	.9	2.4	2.1	—	1.6	1.8	58
—	2.2	.7	1.3	1.6	1.5	.9	.2	1.0	1.7	59
—	3.7	.6	1.0	.8	2.8	1.7	.5	1.4	1.1	60
—	3.6	1.0	1.1	.8	1.9	2.2	.5	.9	1.0	61
—	2.5	.9	1.1	1.2	.7	1.5	.3	1.0	.6	62
—	4.7	1.1	.9	1.5	3.6	2.3	1.7	.4	5.8	63
—	2.5	.4	.4	1.2	.8	.7	.3	1.3	1.2	64
—	1.1	.3	.4	.8	.9	1.0	.5	.8	.7	65
—	1.0	.3	.4	.5	.9	.7	.2	.6	.5	66

Table 12c. Owner's Previous Experience as a Business Owner Prior to Beginning/Acquiring the

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Years of experience as the owner of another business ¹								Not reported	Not applicable ²
			None	Less than 2	2 to 5	6 to 9	10 to 19	20 or more	Not sure			
			A	B	C	D	E	F	G	H			I	J
1	All businesses	17 253 143	65.5	3.0	5.6	3.3	4.8	3.9	.8	5.4	7.6	
2	With no paid employees	14 118 184	66.2	2.9	5.3	2.9	4.4	3.8	.7	5.7	8.1	
3	With paid employees	3 134 959	63.4	3.0	6.3	4.7	6.4	4.5	1.3	4.5	6.0	
4	No employees ⁵	435 838	63.4	6.0	5.9	5.9	7.2	4.9	.6	2.6	3.4	
5	1 to 4 employees	1 716 076	66.9	2.7	6.1	4.0	5.5	3.4	1.2	4.1	6.1	
6	5 to 9 employees	503 808	63.0	2.0	6.5	4.4	5.9	4.6	1.8	5.1	6.7	
7	10 to 19 employees	256 110	60.0	2.9	6.5	5.6	6.6	5.6	1.1	4.7	6.9	
8	20 to 49 employees	144 734	53.9	2.9	7.8	6.0	10.2	6.4	1.3	6.4	5.1	
9	50 to 99 employees	45 331	52.5	4.2	6.8	5.0	8.6	8.5	2.2	5.4	6.9	
10	100 employees or more	33 062	49.9	3.8	5.3	5.8	9.7	7.2	2.0	7.9	8.4	
11	Hispanic-owned businesses	771 708	65.5	2.6	4.8	2.4	2.9	1.6	1.0	6.3	12.8	
12	With no paid employees	656 343	66.0	2.2	4.5	2.0	2.1	1.4	1.1	6.7	14.0	
13	With paid employees	115 364	64.1	3.7	6.0	3.8	5.3	2.4	.8	4.8	8.9	
14	No employees ⁵	19 569	65.3	4.8	7.4	3.3	6.5	2.0	.5	4.3	5.9	
15	1 to 4 employees	64 631	65.4	4.0	4.4	3.3	3.9	2.0	.8	5.6	10.6	
16	5 to 9 employees	16 937	65.0	3.0	6.0	4.5	7.0	3.1	.6	4.4	6.5	
17	10 to 19 employees	8 553	59.4	2.6	9.7	4.6	5.8	2.6	2.1	3.7	9.4	
18	20 to 49 employees	4 050	58.4	3.0	8.5	4.6	6.2	4.9	.8	3.5	10.0	
19	50 to 99 employees	948	51.4	2.7	12.5	5.9	12.5	2.5	1.2	2.6	8.7	
20	100 employees or more	676	62.3	4.6	4.9	5.8	7.1	4.5	.9	5.6	4.4	
21	Black-owned businesses	620 912	69.9	2.7	4.3	1.5	1.6	.8	.8	8.7	9.7	
22	With no paid employees	556 434	69.6	2.5	4.2	1.3	1.3	.6	.8	9.3	10.3	
23	With paid employees	64 478	72.2	3.9	5.1	2.4	3.6	2.1	.7	4.3	5.6	
24	No employees ⁵	13 725	70.7	4.3	8.1	3.4	2.1	2.8	.2	6.2	2.1	
25	1 to 4 employees	37 587	73.6	4.3	3.6	2.0	3.9	1.5	.7	3.5	7.0	
26	5 to 9 employees	7 853	71.0	2.1	7.1	2.0	4.5	2.6	1.0	4.5	5.3	
27	10 to 19 employees	2 839	72.5	3.2	3.9	2.5	2.9	4.1	.9	3.6	6.4	
28	20 to 49 employees	1 700	66.9	1.4	4.8	5.5	4.5	2.5	2.2	7.5	4.7	
29	50 to 99 employees	432	64.4	3.3	14.2	3.4	3.9	6.2	—	1.5	3.0	
30	100 employees or more	342	58.4	13.6	9.8	.9	5.8	1.9	(D)	7.8	(D)	
31	Other minority-owned businesses	606 426	56.9	4.4	7.4	3.9	4.7	2.1	1.6	5.4	13.7	
32	With no paid employees	470 075	58.1	4.5	7.5	3.0	4.0	1.9	1.4	4.8	14.8	
33	With paid employees	136 351	54.4	4.1	7.2	5.7	6.0	2.5	2.0	6.6	11.4	
34	No employees ⁵	19 989	52.5	3.7	6.9	10.6	2.8	3.4	1.4	3.5	15.2	
35	1 to 4 employees	76 636	55.9	4.6	6.1	4.8	5.6	1.8	1.4	7.9	11.8	
36	5 to 9 employees	22 862	56.5	3.2	7.7	4.8	7.5	1.9	2.2	4.7	11.5	
37	10 to 19 employees	10 051	53.7	3.7	8.9	5.1	7.3	3.2	4.3	4.5	9.2	
38	20 to 49 employees	5 034	48.8	3.6	9.9	7.7	7.7	5.4	2.8	7.4	6.7	
39	50 to 99 employees	1 075	41.0	2.8	8.8	5.7	12.1	4.8	2.2	16.1	6.5	
40	100 employees or more	705	33.0	12.8	10.0	3.6	3.4	5.7	2.0	19.3	10.3	
41	Women-owned businesses	5 888 883	67.8	3.3	4.9	2.4	3.2	2.3	.8	6.3	9.0	
42	With no paid employees	5 071 110	68.2	3.4	4.7	2.1	2.7	1.9	.7	6.8	9.4	
43	With paid employees	817 773	66.0	3.0	5.9	3.8	5.3	3.7	1.3	3.8	7.2	
44	No employees ⁵	127 905	61.2	7.9	4.7	5.0	5.9	7.9	1.6	2.2	3.6	
45	1 to 4 employees	435 550	67.5	2.2	5.9	3.6	5.1	3.1	1.3	4.1	7.2	
46	5 to 9 employees	134 476	69.8	1.9	5.7	3.4	5.0	3.2	.9	2.6	7.4	
47	10 to 19 employees	67 487	63.9	2.9	6.8	3.1	5.4	3.5	1.3	4.5	8.5	
48	20 to 49 employees	35 515	61.7	2.5	6.3	5.4	6.2	2.8	1.8	5.0	8.2	
49	50 to 99 employees	10 178	56.0	2.6	7.7	4.7	7.4	3.7	1.2	6.8	9.9	
50	100 employees or more	6 663	49.8	4.7	9.0	2.1	5.1	4.3	3.1	6.2	15.6	
51	Nonminority male-owned businesses	10 114 456	64.6	2.7	5.9	3.9	5.9	5.1	.9	4.8	6.3	
52	With no paid employees	8 019 462	65.2	2.6	5.7	3.5	5.5	5.2	.7	4.9	6.8	
53	With paid employees	2 094 993	62.8	2.9	6.5	5.0	6.0	5.1	1.3	4.6	5.0	
54	No employees ⁵	271 380	64.8	5.4	6.2	6.3	8.4	3.8	—	2.5	2.6	
55	1 to 4 employees	1 155 800	67.4	2.7	6.3	4.2	5.7	3.8	1.2	3.7	4.9	
56	5 to 9 employees	334 483	60.5	1.9	6.6	4.8	6.0	5.6	2.3	6.2	6.1	
57	10 to 19 employees	173 140	58.9	2.8	6.2	6.6	6.9	6.7	.9	4.9	6.1	
58	20 to 49 employees	101 938	51.7	3.0	8.1	6.1	11.6	7.7	1.1	6.7	3.9	
59	50 to 99 employees	33 406	52.0	4.7	6.5	5.0	8.7	9.9	2.4	4.8	6.1	
60	100 employees or more	24 846	50.3	3.0	4.0	6.9	11.3	8.2	1.7	8.1	6.4	

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who had no previous work experience prior to starting/acquiring their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Business by Employment Size of Firm: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—										
	A	B	C	D	E	F	G	H	I	J	
(X)	.7	.2	.3	.2	.4	.5	.1	.3	.4	.4	1
(X)	1.0	.2	.5	.3	.5	.6	.2	.4	.5	.5	2
(X)	.9	.1	.3	.2	.4	.3	.1	.5	.4	.4	3
(X)	3.4	1.7	1.2	1.5	2.1	2.4	1.2	1.0	.5	.4	4
(X)	1.3	.2	.5	.3	.3	.3	.3	.6	.5	.5	5
(X)	1.7	.3	.9	.4	.7	.5	.4	1.6	.9	.6	6
(X)	1.9	.4	.9	.8	1.0	.6	.2	1.6	.6	1.6	7
(X)	1.2	.4	.9	.6	1.0	.9	.3	.7	.7	.7	8
(X)	1.8	.7	1.0	.9	1.7	1.0	.6	.7	.8	.8	9
(X)	2.8	.6	.9	1.1	1.9	1.0	.6	1.5	1.7	1.7	10
—	1.3	.2	.4	.2	.3	.2	.2	.6	.5	.5	11
—	1.7	.2	.4	.3	.3	.3	.3	.6	.7	.7	12
1.0	1.6	.5	.7	.3	1.0	.3	.2	.7	.8	.8	13
2.0	4.2	3.0	3.1	1.0	1.8	.7	.2	1.6	1.0	1.4	14
1.0	2.3	.9	.7	.6	.9	.4	.2	1.3	1.7	1.5	15
2.0	2.6	.9	1.2	.7	1.6	1.1	.3	.9	1.1	1.6	16
3.0	3.3	.7	1.9	.7	1.7	.6	.9	.8	1.2	1.7	17
4.0	3.4	.5	2.0	.9	1.1	1.4	.4	.9	3.9	1.8	18
6.0	4.9	1.3	3.5	1.1	2.8	.9	.5	.7	1.3	1.9	19
8.0	5.6	2.4	1.4	3.6	1.9	2.1	.4	1.8	2.1	2.0	20
—	1.0	.3	.3	.2	.2	.2	.2	.5	.6	.6	21
—	1.1	.3	.3	.2	.2	.2	.2	.6	.7	.7	22
1.0	1.7	.6	.6	.5	.6	.7	.2	.6	.8	.8	23
2.0	4.4	1.2	2.9	2.3	.7	1.3	.2	2.7	.7	.7	24
1.0	2.2	1.2	.9	.6	.9	.7	.2	.6	1.0	1.0	25
3.0	2.3	.7	1.4	.5	1.0	1.4	.4	1.6	1.0	1.6	26
4.0	3.2	1.2	1.3	1.1	1.0	2.0	.4	1.6	2.0	2.0	27
6.0	5.0	.5	1.9	2.4	1.9	1.4	1.2	2.0	1.6	1.6	28
8.0	7.6	1.6	3.9	1.7	3.1	2.0	—	.7	2.2	2.2	29
—	6.4	4.1	3.3	.5	2.7	1.9	(D)	2.3	(D)	(D)	30
—	.8	.4	.8	.4	.5	.2	.2	.4	.9	.9	31
—	1.1	.5	1.0	.5	.6	.3	.2	.6	1.2	1.2	32
1.0	.9	.7	.7	.7	.8	.3	.3	1.1	.7	.7	33
2.0	5.7	1.1	2.4	4.7	1.4	1.5	.9	.8	5.8	3.4	34
1.0	1.6	.8	.8	.8	.7	.4	.8	1.7	1.2	1.2	35
2.0	1.2	.9	1.3	.7	1.0	.7	.6	1.1	1.2	1.2	36
2.0	2.3	.7	1.5	.6	1.3	.6	1.8	1.1	1.3	1.3	37
4.0	2.9	1.2	1.5	2.5	1.6	1.7	.8	1.7	1.7	1.7	38
6.0	5.6	1.1	1.7	2.1	2.9	1.4	1.2	4.2	2.2	2.2	39
6.0	6.0	3.2	3.5	1.2	1.3	2.2	.8	6.7	3.0	3.0	40
—	.5	.5	.4	.2	.3	.1	.1	.3	.6	.6	41
—	.7	.5	.4	.3	.3	.2	.1	.4	.7	.7	42
—	1.4	.7	.4	.5	.7	.5	.3	.4	.6	.6	43
1.0	5.1	3.8	1.4	1.3	1.3	3.8	.7	.5	1.0	1.0	44
—	1.6	.4	.6	.6	.9	.6	.5	.6	1.2	1.2	45
1.0	2.0	.5	.2	.5	.6	.5	.2	.4	.9	.9	46
1.0	2.7	1.0	.9	1.0	1.2	.6	.7	.5	1.2	1.2	47
1.0	2.0	.6	.9	.8	1.5	.6	.3	.8	1.0	1.0	48
2.0	3.7	1.2	1.8	1.7	2.0	.7	.6	2.0	1.7	1.7	49
2.0	5.1	1.5	2.8	.4	1.4	1.0	1.2	1.7	3.1	3.1	50
—	1.2	.3	.4	.4	.5	.7	.2	.5	.5	.5	51
—	1.6	.4	.5	.5	.8	1.0	.2	.6	.7	.7	52
—	1.2	.4	.5	.3	.6	.3	.3	.6	.5	.5	53
—	5.5	2.4	1.9	2.6	3.0	1.7	—	1.7	.7	.7	54
—	1.8	.4	.8	.5	.4	.5	.5	1.0	.6	.6	55
—	2.8	.5	1.3	.7	1.1	.8	.7	2.1	1.3	1.3	56
1.0	2.5	.6	1.3	1.1	1.4	1.0	.2	.9	1.9	1.9	57
1.0	1.9	.5	1.2	.8	1.4	1.2	.5	.9	.6	.6	58
1.0	2.6	.8	1.2	1.3	2.0	1.2	.7	1.0	1.0	1.0	59
1.0	3.9	.7	.9	1.6	2.6	1.4	.8	2.0	1.6	1.6	60

Table 12d. Owner's Previous Experience as a Business Owner Prior to Beginning/Acquiring the

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and legal form of organization	Firms (number)	Years of experience as the owner of another business ¹								
		None	Less than 2	2 to 5	6 to 9	10 to 19	20 or more	Not sure	Not reported	Not applicable ²
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	65.5	3.0	5.6	3.3	4.8	3.9	.8	5.4	7.6
2 Individual proprietorships	14 599 295	71.6	3.1	5.0	2.3	2.6	1.6	.7	5.4	7.7
3 Partnerships	1 089 578	43.6	1.9	7.4	6.5	12.4	12.0	1.4	5.6	9.1
4 Subchapter S corporations	1 564 270	55.1	2.9	6.7	5.7	8.9	8.5	1.2	5.3	5.6
5 Hispanic-owned businesses	771 708	65.5	2.6	4.8	2.4	2.9	1.6	1.0	6.3	12.8
6 Individual proprietorships	689 015	68.2	2.2	3.8	1.8	1.4	.7	.7	6.7	14.5
7 Partnerships	32 650	54.2	4.1	7.1	4.6	7.7	6.0	2.9	5.9	7.4
8 Subchapter S corporations	50 042	59.3	3.3	8.6	4.1	7.5	3.6	1.2	4.5	7.9
9 Black-owned businesses	620 912	69.9	2.7	4.3	1.5	1.6	.8	.8	8.7	9.7
10 Individual proprietorships	584 256	70.7	2.8	3.9	1.3	1.2	.4	.7	9.1	9.9
11 Partnerships	14 727	53.0	1.3	9.9	3.2	9.2	5.6	1.9	5.9	10.1
12 Subchapter S corporations	21 928	67.1	2.8	6.8	4.1	4.1	4.8	1.6	3.0	5.6
13 Other minority-owned businesses	606 426	56.9	4.4	7.4	3.9	4.7	2.1	1.6	5.4	13.7
14 Individual proprietorships	502 022	62.8	4.9	6.2	3.0	2.5	.8	1.0	4.1	14.7
15 Partnerships	49 489	40.8	3.1	10.6	4.7	8.8	5.8	2.3	9.5	14.4
16 Subchapter S corporations	54 915	54.3	4.1	7.9	5.6	7.2	2.7	2.5	5.3	10.4
17 Women-owned businesses	5 888 883	67.8	3.3	4.9	2.4	3.2	2.3	.8	6.3	9.0
18 Individual proprietorships	5 078 077	71.2	3.5	4.2	2.0	2.1	1.1	.6	6.3	8.9
19 Partnerships	243 651	49.1	1.7	8.5	3.0	5.5	8.5	1.6	7.8	14.4
20 Subchapter S corporations	567 155	61.3	3.0	6.2	4.1	7.4	4.6	1.2	5.2	6.9
21 Nonminority male-owned businesses	10 114 456	64.6	2.7	5.9	3.9	5.9	5.1	.9	4.8	6.3
22 Individual proprietorships	8 414 238	72.3	2.8	5.4	2.4	3.1	2.0	.7	4.8	6.5
23 Partnerships	777 379	41.8	1.8	6.8	7.7	14.8	13.7	1.3	4.7	7.3
24 Subchapter S corporations	922 838	51.3	2.8	6.8	6.8	9.9	11.4	1.1	5.3	4.5

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who had no previous work experience prior to starting/acquiring their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Business by Legal Form of Organization of Firm: 1992

Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.7	.2	.3	.2	.4	.5	.1	.3	.4	1
(X)	.8	.2	.4	.1	.3	.2	.1	.4	.3	2
(X)	2.5	.5	1.0	1.3	2.1	1.7	.3	.6	1.4	3
(X)	1.4	.5	.5	.5	.9	1.1	.1	.7	.6	4
—	1.3	.2	.4	.2	.3	.2	.2	.6	.5	5
—	1.5	.2	.4	.2	.2	.2	.2	.7	.5	6
2.0	3.7	.8	.8	.8	1.0	.9	.5	1.0	1.9	7
1.0	2.6	.7	1.1	.8	1.3	.5	.4	.6	1.2	8
—	1.0	.3	.3	.2	.2	.2	.2	.5	.6	9
—	1.1	.3	.3	.3	.2	.1	.2	.5	.5	10
3.0	3.1	.7	3.4	1.3	2.4	1.4	.8	1.9	2.2	11
2.0	2.2	.7	1.5	.8	.8	1.4	.5	.7	1.4	12
—	.8	.4	.8	.4	.5	.2	.2	.4	.9	13
—	1.0	.5	.5	.6	.6	.3	.3	.6	1.0	14
1.0	2.5	.7	2.4	1.2	1.2	.6	.5	1.1	2.2	15
1.0	1.3	.7	.8	.8	1.0	.3	.6	1.6	1.1	16
—	.5	.5	.4	.2	.3	.1	.1	.3	.6	17
—	.7	.6	.5	.3	.3	.2	.1	.5	.7	18
1.0	2.1	1.0	1.8	.9	1.0	2.2	.5	1.9	2.3	19
—	1.6	.7	.8	.4	1.1	.8	.2	1.1	.7	20
—	1.2	.3	.4	.4	.5	.7	.2	.5	.5	21
—	1.2	.4	.5	.2	.4	.4	.2	.7	.4	22
—	3.6	.5	1.2	2.1	2.5	2.1	.3	.6	1.9	23
—	1.9	.7	.8	.9	1.3	1.7	.2	.7	.9	24

Table 13a. When and How the Owner Acquired the Business by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Year that the owner acquired the business ¹								
		Before 1970	1970 to 1979	1980 to 1985	1986 to 1988	1989	1990	1991	1992	Not reported
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	6.8	13.5	17.8	16.3	7.5	7.7	8.3	12.8	9.3
2 Agricultural services, forestry, fishing, and mining	583 253	8.2	13.9	16.1	15.2	6.8	7.9	7.4	11.2	13.3
3 Construction	1 829 620	7.0	16.2	15.2	12.4	8.8	8.8	8.9	16.6	6.0
4 Manufacturing	517 714	8.8	15.4	19.1	16.0	5.9	7.2	8.3	11.5	7.8
5 Transportation, communications, and utilities	698 903	4.1	10.9	16.1	16.2	8.2	7.5	8.1	18.1	10.8
6 Wholesale trade	538 339	8.7	13.5	17.3	17.4	6.9	8.5	9.7	9.6	8.5
7 Retail trade	2 478 045	6.6	13.8	16.9	15.4	7.1	8.0	9.6	14.7	8.0
8 Finance, insurance, and real estate	1 941 029	8.8	17.5	22.4	18.9	6.0	4.6	7.2	5.6	9.0
9 Services	7 784 016	6.0	11.8	17.9	16.9	8.2	8.7	8.2	12.9	9.4
10 Industries not classified	882 224	4.4	8.9	12.4	13.6	5.8	6.4	8.8	22.2	17.5
11 Hispanic-owned businesses	771 708	4.1	10.0	16.0	14.2	6.8	9.0	9.8	18.4	11.8
12 Agricultural services, forestry, fishing, and mining	32 927	4.9	13.4	16.9	15.3	6.5	6.6	7.8	16.4	12.3
13 Construction	97 476	4.9	12.7	14.4	15.4	7.0	8.1	8.8	16.0	12.6
14 Manufacturing	18 461	5.5	15.4	19.0	12.8	6.3	8.6	6.9	16.0	9.4
15 Transportation, communications, and utilities	47 797	4.7	6.9	13.4	17.7	9.1	9.3	8.8	17.4	12.7
16 Wholesale trade	17 727	6.1	13.6	19.5	14.6	11.2	11.4	7.4	9.3	7.0
17 Retail trade	107 846	4.0	12.2	17.4	11.5	7.3	10.3	11.1	18.3	7.9
18 Finance, insurance, and real estate	49 231	6.1	15.0	23.4	14.0	7.0	8.9	6.1	9.9	9.8
19 Services	347 297	3.2	7.7	15.7	14.5	6.2	8.9	11.3	20.4	12.2
20 Industries not classified	52 945	3.2	4.7	7.0	13.1	5.2	9.1	8.6	28.5	20.5
21 Black-owned businesses	620 912	6.7	10.2	14.5	13.0	6.7	7.4	9.0	16.5	16.0
22 Agricultural services, forestry, fishing, and mining	10 309	6.9	13.2	16.3	13.0	5.1	5.9	8.6	16.8	14.3
23 Construction	43 381	10.9	15.7	19.1	11.4	7.7	5.0	5.3	11.7	13.2
24 Manufacturing	10 469	8.6	12.7	13.8	12.1	7.7	7.9	8.9	15.0	13.5
25 Transportation, communications, and utilities	49 095	9.1	10.4	13.4	12.3	7.8	8.0	6.5	12.8	19.9
26 Wholesale trade	7 550	3.5	8.3	15.6	17.9	5.8	8.0	10.4	19.8	10.7
27 Retail trade	86 840	5.0	10.7	11.9	15.4	7.1	7.3	10.2	19.4	12.9
28 Finance, insurance, and real estate	40 924	3.9	12.1	19.2	16.7	9.9	6.3	7.7	10.7	13.5
29 Services	332 981	6.8	9.1	14.6	12.6	6.2	7.7	9.6	17.1	16.2
30 Industries not classified	39 363	5.2	8.8	10.3	10.2	5.1	7.2	9.4	20.7	23.1
31 Other minority-owned businesses	606 426	3.7	10.6	17.3	15.2	8.5	9.6	10.9	16.7	7.5
32 Agricultural services, forestry, fishing, and mining	15 218	19.8	11.7	17.1	16.5	2.8	4.0	6.0	11.1	11.1
33 Construction	28 295	5.3	11.6	20.1	15.6	12.2	8.8	6.3	14.8	5.2
34 Manufacturing	18 976	2.3	9.3	19.7	11.9	8.4	9.2	18.5	14.1	6.6
35 Transportation, communications, and utilities	24 362	1.3	8.8	13.8	16.8	8.2	6.8	9.5	21.4	13.3
36 Wholesale trade	20 043	2.0	8.4	17.3	19.3	7.8	11.6	12.8	15.4	5.5
37 Retail trade	132 483	2.3	9.7	16.7	15.9	10.1	10.4	13.1	16.9	4.9
38 Finance, insurance, and real estate	64 762	7.0	14.9	19.5	15.4	5.3	6.9	7.9	12.1	10.9
39 Services	273 774	2.5	10.3	17.4	14.7	8.8	10.9	10.5	17.3	7.5
40 Industries not classified	28 512	2.9	5.7	8.8	11.8	8.8	7.2	16.0	32.0	6.8
41 Women-owned businesses	5 888 883	5.1	10.7	17.0	16.6	6.5	8.3	9.5	15.4	10.9
42 Agricultural services, forestry, fishing, and mining	119 731	9.6	15.9	13.9	14.3	4.7	8.5	6.7	12.4	14.1
43 Construction	183 695	6.0	16.4	17.2	18.3	6.4	6.8	7.4	13.3	8.2
44 Manufacturing	152 346	7.7	17.2	17.2	17.4	5.6	6.7	8.9	11.2	8.1
45 Transportation, communications, and utilities	141 623	3.6	11.4	19.1	14.4	8.8	9.6	9.1	14.9	9.1
46 Wholesale trade	154 542	6.3	12.2	17.9	18.1	8.3	10.0	9.5	11.2	6.5
47 Retail trade	1 093 342	3.9	11.8	16.9	15.3	7.7	8.7	11.1	14.5	10.1
48 Finance, insurance, and real estate	602 802	6.4	13.1	22.8	21.0	4.4	3.4	9.5	8.6	10.7
49 Services	3 158 444	4.6	8.9	16.0	16.0	6.9	9.4	9.4	17.7	11.1
50 Industries not classified	282 358	7.0	5.8	10.2	14.8	3.7	8.3	8.0	23.6	18.6
51 Nonminority male-owned businesses	10 114 456	7.9	15.3	18.4	16.4	8.1	7.3	7.5	10.9	8.2
52 Agricultural services, forestry, fishing, and mining	412 917	7.6	13.5	16.6	15.5	7.6	8.1	7.6	10.4	13.1
53 Construction	1 496 056	7.2	16.5	14.8	11.4	9.2	9.3	9.2	17.2	5.1
54 Manufacturing	333 485	9.6	15.0	19.9	15.7	5.8	7.2	7.6	11.5	7.7
55 Transportation, communications, and utilities	458 400	3.9	11.2	15.7	16.9	8.1	6.4	7.8	19.5	10.5
56 Wholesale trade	352 721	10.2	14.3	17.0	17.1	6.0	7.6	9.7	8.6	9.6
57 Retail trade	1 197 943	9.5	15.9	16.9	15.5	6.4	7.2	7.8	14.5	6.2
58 Finance, insurance, and real estate	1 240 594	9.9	19.4	22.5	18.3	6.8	4.8	6.2	3.8	8.3
59 Services	4 102 294	7.3	14.1	19.3	18.0	9.5	8.0	7.0	8.9	8.0
60 Industries not classified	520 046	3.0	11.0	14.2	13.0	6.9	5.2	9.0	20.9	16.8

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Method used to acquire the business ¹						Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—															
Founded	Received transfer of ownership/gift	Purchased	Inherited	Other means	Not reported		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
68.9	10.5	10.1	2.7	2.2	5.6	(X)	.3	.4	.5	.5	.4	.4	.4	.5	.4	.8	.7	.7	.2	.2	.2	1
65.5	12.3	10.4	3.1	1.8	6.9	(X)	1.0	2.2	1.6	2.0	1.2	1.6	1.2	1.2	1.6	2.9	2.5	1.1	.9	.9	1.1	2
80.6	8.3	3.4	2.4	1.9	3.3	(X)	1.7	1.5	1.1	1.2	1.7	1.4	1.3	2.3	.8	2.2	2.8	1.1	.4	.9	.5	3
64.6	14.3	8.4	8.1	.6	4.0	(X)	.8	1.4	2.3	1.3	1.0	.7	1.4	1.4	1.2	1.6	1.8	1.2	1.1	.2	.6	4
60.1	7.4	18.6	2.0	3.7	8.2	(X)	.9	1.0	1.7	1.6	1.2	.7	1.4	1.7	1.2	2.7	1.1	1.8	.2	.8	1.4	5
63.7	13.5	10.0	5.9	.9	6.0	(X)	1.1	.8	1.1	.6	1.0	.8	1.1	1.0	1.4	1.2	.9	.7	.5	.2	1.0	6
53.7	15.3	20.1	3.0	3.0	4.9	(X)	.8	.8	1.0	2.0	.4	.6	.9	.9	.9	1.5	1.2	1.2	.4	1.0	.7	7
60.7	19.1	9.2	4.1	2.1	4.8	(X)	1.8	1.7	2.0	2.3	1.7	.9	1.4	.8	1.5	2.4	1.6	1.8	1.0	.5	.9	8
76.2	6.5	8.0	1.6	1.8	5.9	(X)	.4	.7	.9	.9	.8	.7	.6	.8	.7	1.1	1.0	1.0	.2	.2	.6	9
70.2	3.4	10.3	1.0	4.1	11.0	(X)	1.0	1.1	2.3	1.9	.8	1.1	1.7	2.4	2.1	2.8	1.0	1.9	.4	.9	1.3	10
67.4	8.9	9.1	2.1	5.5	7.0	—	.5	.4	.5	.6	.2	.4	.6	1.0	.7	1.1	.2	.5	.3	.5	.5	11
68.8	7.9	8.5	3.0	4.2	7.6	1.0	.9	1.9	1.6	2.1	1.5	1.3	1.6	1.4	2.6	1.8	1.3	1.8	1.3	1.0	2.0	12
76.3	4.9	2.8	2.2	5.4	8.4	1.0	1.7	1.4	1.7	1.3	1.2	1.8	1.2	2.1	1.4	2.2	1.5	.9	.6	1.4	.8	13
68.5	13.0	6.3	5.1	1.4	5.7	1.0	.7	1.5	1.5	1.5	1.4	1.4	1.4	1.5	1.0	2.2	1.6	.9	1.7	.5	.8	14
54.4	5.4	21.9	2.0	7.8	8.5	1.0	1.3	1.0	1.4	1.6	1.7	1.6	1.3	2.0	2.2	1.7	1.8	1.8	.8	1.5	1.7	15
73.0	12.1	5.0	4.1	1.3	4.5	2.0	.8	1.1	1.8	1.7	.9	1.8	1.3	1.4	.6	1.6	1.0	.8	.7	.4	.7	16
55.4	15.7	17.9	2.8	3.4	4.8	1.0	.6	1.1	1.8	1.7	1.1	1.6	1.5	2.7	1.1	2.3	.9	1.3	.7	.8	1.0	17
57.0	21.3	5.4	4.6	6.1	5.6	1.0	1.5	2.2	2.8	1.4	.8	1.8	.7	1.5	1.2	2.1	2.0	1.4	1.0	.8	1.2	18
72.9	5.8	7.2	1.1	6.1	6.9	—	.7	.5	1.2	1.2	.6	.8	1.2	1.7	1.6	2.1	1.0	.8	.4	1.2	1.0	19
62.5	5.2	11.5	1.2	7.7	11.8	1.0	1.3	1.2	1.0	2.1	1.1	1.3	1.8	2.1	2.4	2.8	.9	1.7	.7	1.6	2.1	20
64.9	4.7	12.2	1.6	6.9	9.6	—	.3	.5	.3	.4	.4	.3	.4	.6	.5	1.1	.3	.8	.2	.6	.4	21
68.8	5.2	9.8	2.2	5.6	8.4	1.0	1.6	1.8	2.8	1.1	1.1	1.0	1.6	1.7	1.9	1.5	1.1	1.2	.6	1.6	1.3	22
78.9	3.5	4.5	1.7	4.0	7.3	—	1.7	1.1	2.0	1.2	1.7	1.0	1.0	1.1	1.5	2.5	.7	.9	.4	.8	1.5	23
68.8	4.9	12.3	2.0	4.6	7.5	1.0	1.3	2.3	1.2	1.8	1.0	1.1	1.0	2.0	1.2	2.1	.8	1.4	.9	.6	1.2	24
47.6	2.8	25.2	1.0	11.7	11.8	—	.9	1.4	1.2	1.1	1.5	1.3	.8	1.7	2.2	2.4	.4	3.0	.3	1.1	1.8	25
65.3	7.4	14.1	3.0	4.2	6.0	2.0	.4	.7	1.9	2.4	.8	.7	1.4	1.8	1.3	2.8	1.7	1.4	1.0	.8	1.3	26
51.0	7.3	24.3	2.2	7.1	8.2	—	.8	1.0	.8	1.5	.9	.9	.8	1.0	1.3	.9	.6	1.3	.6	1.1	1.0	27
61.7	12.2	8.5	2.8	6.4	8.4	1.0	.7	1.4	1.8	2.0	2.0	.8	.8	1.5	1.2	1.4	1.3	1.6	1.3	.9	.8	28
70.0	3.7	8.5	1.3	6.9	9.6	—	.6	.7	.5	.5	.8	.6	.6	.8	.8	1.7	.5	.9	.3	.9	.6	29
59.7	3.8	14.4	1.5	6.5	14.1	—	1.0	1.7	1.8	1.5	1.0	.7	1.5	2.6	2.7	2.4	.7	1.6	.5	1.1	2.3	30
57.0	16.9	15.8	2.6	2.6	5.2	—	.4	.9	.9	.8	.4	.7	.6	1.2	.5	1.1	1.1	.6	.2	.2	.5	31
57.8	9.8	17.3	3.6	3.6	7.9	1.0	3.0	2.2	3.2	2.3	.8	1.4	2.1	4.2	2.5	3.3	1.8	2.4	1.2	1.1	2.1	32
75.4	11.0	5.1	2.1	.5	5.9	1.0	1.6	1.9	3.0	2.4	2.7	2.5	1.7	2.5	1.6	3.9	3.8	.9	.5	.3	1.3	33
63.9	17.5	9.1	4.5	2.0	3.0	1.0	.4	1.2	3.9	2.0	1.9	1.7	4.6	2.9	1.1	3.0	2.6	2.4	1.2	1.0	.5	34
60.8	6.8	19.9	1.3	4.6	6.5	1.0	.5	2.1	2.5	2.8	1.6	2.1	2.2	4.4	2.5	4.0	1.8	4.0	.8	2.0	2.0	35
76.3	10.0	4.6	3.2	2.6	3.2	1.0	.3	1.2	1.8	1.3	1.2	1.6	2.4	2.1	1.5	2.6	1.5	1.1	.6	1.0	1.0	36
40.6	25.1	27.7	2.4	.4	3.7	1.0	.3	1.2	2.0	1.7	1.1	1.0	1.6	2.8	1.0	2.2	2.1	1.5	.4	.2	.8	37
45.5	27.2	11.9	5.2	2.1	8.1	1.0	2.5	3.2	3.5	1.6	1.2	1.3	1.6	4.1	1.7	2.8	3.5	2.3	1.2	1.6	1.6	38
65.2	11.5	12.9	1.7	3.8	5.0	—	.5	1.2	1.2	1.1	.8	1.4	1.3	1.2	1.1	2.2	1.5	1.1	.4	.4	1.0	39
63.5	7.3	18.4	.9	5.0	4.9	1.0	1.2	1.2	1.9	2.2	1.9	.9	2.6	3.7	1.8	2.0	2.3	2.2	.6	2.5	1.8	40
69.6	8.3	9.5	2.7	3.3	6.6	—	.4	.8	.9	.9	.3	.4	.7	.7	.8	.6	.6	.4	.3	.3	.4	41
60.8	9.4	14.3	5.5	2.2	7.7	—	1.4	1.9	2.4	1.2	1.0	1.2	1.7	2.8	2.8	4.1	1.5	2.3	1.6	1.1	2.5	42
78.8	5.9	3.2	4.2	1.4	6.6	—	.7	2.7	1.8	1.7	1.4	1.4	1.4	2.3	1.3	1.7	.9	.7	.7	.9	1.4	43
66.7	11.9	6.9	9.7	1.4	3.4	—	1.6	1.1	1.6	1.5	.6	1.4	1.4	1.5	1.2	2.5	1.6	.7	2.4	.7	.6	44
62.0	9.7	15.2	3.2	2.9	7.0	—	.7	1.9	1.9	2.0	1.3	2.9	2.1	1.9	.9	3.6	1.6	2.2	.7	.7	1.3	45
66.1	12.9	8.4	6.2	1.9	4.5	—	.9	1.1	1.1	1.7	1.3	1.6	1.4	1.2	.9	2.4	1.2	1.6	1.2	.8	.9	46
61.3	10.6	16.6	1.9	4.1	5.6	—	.7	1.0	1.7	2.9	.9	.7	1.8	1.6	1.2	2.0	1.0	1.1	.4	1.4	.6	47
60.0	13.7	9.2	6.7	4.0	6.4	—	1.7	1.6	3.4	2.5	1.5	.7	1.7	1.8	1.9	2.3	1.8	1.8	1.9	1.0	1.9	48
76.4	6.0	6.8	1.0	3.1	6.8	—	.7	1.3	1.9	1.0	.6	.6	1.5	.9	1.3	1.0	.4	.8	.2	.4	.8	49
63.2	3.0	13.8	2.5	4.6	13.0	—	1.8	1.4	2.9	4.1	1.1	2.3	1.2	3.6	1.6	3.8	.8	2.6	.9	1.1	2.2	50
69.2	11.7	10.2	2.7	1.3	4.9	—	.6	.8	.6	.8	.6	.5	.3	.6	.6	1.4	1.1	1.0	.3	.3	.4	51
66.9	13.6	9.1	2.4	1.5	6.5	—	1.5	3.1	2.1	2.9	1.8	2.1	1.9	1.3	2.3	4.0	3.4	1.4	1.1	1.0	1.4	52
81.3	8.9	3.5	2.2	1.8	2.4	—	2.2	1.6	1.5	1.5	2.0	1.7	1.6	2.8	1.2	2.6	3.3	1.4	.5	1.2	.7	53
63.3	15.3	9.1	7.7	.2	4.3	—	1.1	2.1	2.9	2.3	1.5	.7	2.0	1.8	1.9	3.0	2.5	1.9	.9	.1	1.1	54
61.2	7.3	18.4	1.7	3.0	8.4	—	1.4	1.9	2.2	2.2	1.6	.8	2.1	2.6	1.7	3.4	1.4	2.2	.3	1.2	1.9	55
61.7	14.1	11.0	6.0	.4	6.8	—	1.8	1.4	1.5	1.2	1.2	1.3	1.8	1.6	1.9	1.9	1.4	1.0	.5	.2	1.4	56
48.4	18.6	22.4	4.1	2.2	4.4	—	1.4	1.5	1.7	2.6	.9	1.2	2.2	1.5	1.7	2.1	1.7	2.2	.8	1.1	1.2	57
61.6	20.8	9.3	3.0	1.3	4.0	—	2.8	2.6	2.7	3.3	2.1	1.3	1.7	.9	1.8	3.2	2.1	2.3	.8	.6	.7	58
76.9	6.8	8.6	2.0	.5	5.2	—	1.0	1.1	1.3	1.7	1.4	1.2	.6									

Table 13b. When and How the Owner Acquired the Business by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Year that the owner acquired the business ¹								
		Before 1970	1970 to 1979	1980 to 1985	1986 to 1988	1989	1990	1991	1992	Not reported
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	6.8	13.5	17.8	16.3	7.5	7.7	8.3	12.8	9.3
2 Less than \$5,000	5 226 553	4.4	8.6	11.8	12.3	8.1	7.9	11.1	21.6	14.1
3 \$5,000 to \$9,999	2 443 946	4.4	10.1	13.4	16.2	7.5	8.3	9.4	17.6	13.0
4 \$10,000 to \$24,999	3 076 410	6.5	12.5	18.3	17.0	6.9	9.9	8.0	12.8	8.0
5 \$25,000 to \$49,999	1 945 806	7.2	15.8	18.4	20.0	6.5	5.6	8.9	10.0	7.6
6 \$50,000 to \$99,999	1 615 940	9.1	14.5	22.9	17.7	9.6	8.6	5.8	6.1	5.5
7 \$100,000 to \$199,999	1 197 996	7.9	18.7	23.7	18.8	7.3	7.8	6.0	5.5	4.3
8 \$200,000 to \$249,999	301 794	5.8	26.2	26.5	21.1	5.5	4.3	5.0	3.2	2.4
9 \$250,000 to \$499,999	682 583	10.6	18.1	24.1	17.2	6.9	6.3	6.2	4.5	6.1
10 \$500,000 to \$999,999	372 078	9.7	19.5	23.9	17.5	6.7	5.8	6.4	4.3	6.3
11 \$1,000,000 or more	390 037	12.8	20.3	22.9	16.5	6.5	5.6	4.7	4.5	6.3
12 Hispanic-owned businesses	771 708	4.1	10.0	16.0	14.2	6.8	9.0	9.8	18.4	11.8
13 Less than \$5,000	219 226	3.0	5.2	8.3	7.9	4.2	9.3	12.0	30.8	19.4
14 \$5,000 to \$9,999	140 362	2.9	4.3	12.5	9.2	6.8	9.5	10.9	24.8	19.1
15 \$10,000 to \$24,999	165 667	2.7	9.3	14.4	16.3	6.2	8.8	12.3	17.9	12.2
16 \$25,000 to \$49,999	87 288	5.9	12.2	18.0	17.3	6.8	9.9	8.2	15.9	5.9
17 \$50,000 to \$99,999	64 742	3.2	14.5	23.8	17.3	10.5	7.6	6.1	11.3	5.8
18 \$100,000 to \$199,999	41 578	5.0	14.3	20.2	19.1	7.2	9.5	9.0	10.4	5.3
19 \$200,000 to \$249,999	10 030	7.1	13.6	23.9	17.7	8.7	9.1	10.6	4.3	5.0
20 \$250,000 to \$499,999	22 301	6.7	14.7	22.6	19.2	9.5	10.0	8.0	4.6	4.6
21 \$500,000 to \$999,999	11 319	6.1	15.6	27.8	17.6	9.5	7.7	4.9	4.2	6.5
22 \$1,000,000 or more	9 194	11.4	20.5	23.3	19.0	6.6	5.9	3.3	5.3	4.8
23 Black-owned businesses	620 912	6.7	10.2	14.5	13.0	6.7	7.4	9.0	16.5	16.0
24 Less than \$5,000	236 722	4.2	6.4	9.3	10.3	6.4	6.6	9.3	24.8	22.6
25 \$5,000 to \$9,999	111 512	6.1	9.1	13.6	12.8	6.7	8.3	10.2	16.7	16.5
26 \$10,000 to \$24,999	129 901	8.3	10.9	14.2	14.3	6.1	8.0	10.4	13.3	14.5
27 \$25,000 to \$49,999	62 209	9.4	13.9	23.3	14.9	6.2	6.9	6.6	9.2	9.6
28 \$50,000 to \$99,999	39 218	9.0	15.3	21.5	15.2	9.5	8.1	6.9	8.5	6.1
29 \$100,000 to \$199,999	20 936	9.1	18.4	22.3	17.3	8.1	8.4	6.4	4.5	5.4
30 \$200,000 to \$249,999	4 533	11.9	16.8	22.6	21.6	6.7	5.4	4.5	5.3	5.0
31 \$250,000 to \$499,999	9 029	8.9	19.3	24.9	17.7	10.5	5.2	5.9	2.5	5.1
32 \$500,000 to \$999,999	3 823	8.1	20.2	25.9	18.3	8.5	3.7	4.7	5.7	5.1
33 \$1,000,000 or more	3 028	8.2	15.9	22.4	20.3	8.2	5.8	3.6	5.4	10.3
34 Other minority-owned businesses	606 426	3.7	10.6	17.3	15.2	8.5	9.6	10.9	16.7	7.5
35 Less than \$5,000	132 493	1.8	6.0	11.1	8.3	8.5	9.9	13.8	31.2	9.5
36 \$5,000 to \$9,999	80 435	3.5	9.4	5.9	10.7	6.4	8.8	14.8	29.6	10.9
37 \$10,000 to \$24,999	108 195	2.9	11.2	16.4	12.7	7.4	10.3	8.9	20.8	9.4
38 \$25,000 to \$49,999	77 345	3.9	5.9	21.4	15.4	8.0	8.5	12.1	18.7	6.2
39 \$50,000 to \$99,999	70 360	5.7	14.0	16.4	14.8	9.9	12.0	11.1	9.4	6.7
40 \$100,000 to \$199,999	58 620	3.1	14.6	19.6	19.4	10.3	10.4	9.8	7.6	5.2
41 \$200,000 to \$249,999	15 740	7.7	10.1	22.7	29.6	6.5	7.2	7.1	5.7	3.4
42 \$250,000 to \$499,999	34 266	2.7	11.9	24.5	21.9	9.2	10.1	9.1	5.9	4.7
43 \$500,000 to \$999,999	16 467	4.3	13.9	26.8	16.6	8.8	6.7	8.6	6.8	7.6
44 \$1,000,000 or more	12 505	5.6	16.7	22.0	18.8	8.4	6.8	6.8	5.7	9.4
45 Women-owned businesses	5 888 883	5.1	10.7	17.0	16.6	6.5	8.3	9.5	15.4	10.9
46 Less than \$5,000	2 310 303	4.1	7.4	11.6	10.8	5.5	7.8	11.1	24.9	16.9
47 \$5,000 to \$9,999	967 380	3.6	8.3	11.9	18.4	6.0	10.6	9.7	20.5	11.0
48 \$10,000 to \$24,999	1 051 358	4.9	11.8	21.2	17.6	6.7	10.3	9.1	10.4	8.1
49 \$25,000 to \$49,999	538 885	7.1	8.4	20.3	25.1	8.2	4.2	9.1	9.6	8.0
50 \$50,000 to \$99,999	381 517	4.2	15.0	20.9	20.0	7.0	10.0	7.4	7.5	8.0
51 \$100,000 to \$199,999	267 089	5.3	15.7	23.1	21.2	9.5	7.6	9.2	4.7	3.8
52 \$200,000 to \$249,999	66 464	5.2	16.5	29.6	22.8	4.6	4.1	8.7	4.2	4.3
53 \$250,000 to \$499,999	146 313	8.5	17.9	24.3	15.9	7.9	7.9	8.1	4.7	4.8
54 \$500,000 to \$999,999	80 539	8.0	19.3	25.3	17.8	7.9	5.4	7.3	3.8	5.1
55 \$1,000,000 or more	79 037	14.6	20.9	21.8	16.4	5.6	5.7	4.3	4.1	6.8
56 Nonminority male-owned businesses	10 114 456	7.9	15.3	18.4	16.4	8.1	7.3	7.5	10.9	8.2
57 Less than \$5,000	2 608 047	4.7	9.8	12.1	13.8	10.5	7.9	11.1	18.3	11.6
58 \$5,000 to \$9,999	1 285 456	5.0	11.7	14.9	15.2	8.8	6.6	8.7	14.9	14.0
59 \$10,000 to \$24,999	1 763 830	7.9	13.2	17.2	17.0	7.2	9.8	6.8	13.8	7.2
60 \$25,000 to \$49,999	1 248 482	7.3	19.6	17.5	18.6	5.6	5.8	8.7	9.5	7.5
61 \$50,000 to \$99,999	1 108 065	11.4	14.5	23.8	17.1	10.5	8.0	5.0	5.1	4.6
62 \$100,000 to \$199,999	840 723	9.3	20.0	24.3	17.9	6.5	7.6	4.6	5.4	4.4
63 \$200,000 to \$249,999	212 693	5.6	31.9	25.8	19.9	5.5	4.2	3.3	2.4	1.4
64 \$250,000 to \$499,999	488 462	12.1	18.8	24.1	17.2	6.3	5.2	4.4	4.4	6.7
65 \$500,000 to \$999,999	266 408	10.7	20.1	23.3	17.4	6.0	5.8	6.0	4.2	6.5
66 \$1,000,000 or more	292 290	12.6	20.5	23.2	16.2	6.6	5.6	4.8	4.5	6.1

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Table 13c. When and How the Owner Acquired the Business by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Year that the owner acquired the business ¹								
		Before 1970	1970 to 1979	1980 to 1985	1986 to 1988	1989	1990	1991	1992	Not reported
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	6.8	13.5	17.8	16.3	7.5	7.7	8.3	12.8	9.3
2 With no paid employees	14 118 184	6.0	12.2	16.5	15.8	7.4	8.0	8.9	14.7	10.5
3 With paid employees	3 134 959	9.4	17.8	22.2	18.2	7.7	6.7	6.4	6.5	5.1
4 No employees ⁴	435 838	4.7	5.5	9.0	16.5	9.3	5.8	13.4	30.6	5.2
5 1 to 4 employees	1 716 076	8.9	18.2	24.2	19.4	8.4	7.2	5.6	3.6	4.6
6 5 to 9 employees	503 808	11.2	21.5	22.7	18.1	6.1	7.6	4.7	2.6	5.6
7 10 to 19 employees	256 110	11.2	19.5	23.1	17.1	7.5	6.2	5.9	4.3	5.3
8 20 to 49 employees	144 734	10.8	19.1	24.2	16.0	5.9	5.0	8.2	4.2	6.4
9 50 to 99 employees	45 331	13.3	23.6	21.6	15.4	7.4	4.2	3.8	4.2	6.5
10 100 employees or more	33 062	12.2	20.6	29.1	18.5	3.7	3.7	2.1	3.6	6.6
11 Hispanic-owned businesses	771 708	4.1	10.0	16.0	14.2	6.8	9.0	9.8	18.4	11.8
12 With no paid employees	656 343	3.5	8.0	14.3	12.9	6.5	9.0	10.8	21.2	13.8
13 With paid employees	115 364	6.1	16.3	21.6	18.7	7.7	8.9	6.6	9.1	4.9
14 No employees ⁴	19 569	1.7	9.4	12.7	11.1	6.0	7.7	7.9	38.7	4.8
15 1 to 4 employees	64 631	6.6	17.0	23.3	21.2	7.7	8.3	6.8	3.6	5.4
16 5 to 9 employees	16 937	5.6	18.6	21.2	19.5	9.7	11.3	4.9	4.4	4.7
17 10 to 19 employees	8 553	9.0	17.1	22.4	15.7	8.3	11.5	7.9	4.0	4.1
18 20 to 49 employees	4 050	7.8	16.1	27.0	20.4	6.8	8.6	7.2	2.8	3.4
19 50 to 99 employees	948	7.5	28.6	32.7	17.3	3.3	3.0	1.4	2.6	3.5
20 100 employees or more	676	15.5	21.3	17.1	15.7	6.9	.7	1.3	16.1	5.4
21 Black-owned businesses	620 912	6.7	10.2	14.5	13.0	6.7	7.4	9.0	16.5	16.0
22 With no paid employees	556 434	6.0	9.5	13.6	12.6	6.5	7.5	9.3	17.7	17.3
23 With paid employees	64 478	12.0	15.1	20.7	16.0	8.8	6.5	6.8	8.0	6.1
24 No employees ⁴	13 725	13.8	8.8	11.7	8.8	8.4	3.5	12.1	23.2	9.7
25 1 to 4 employees	37 587	12.6	16.1	23.6	17.2	7.7	7.2	6.2	4.5	4.9
26 5 to 9 employees	7 853	10.4	17.3	18.2	20.4	10.6	9.0	4.2	3.4	6.4
27 10 to 19 employees	2 839	9.5	19.9	19.9	13.8	17.0	5.0	2.2	6.9	5.9
28 20 to 49 employees	1 700	5.4	16.2	29.3	18.5	9.5	5.2	5.4	3.0	7.4
29 50 to 99 employees	432	5.5	13.9	26.1	24.3	14.9	3.5	7.0	3.5	1.5
30 100 employees or more	342	3.5	20.4	22.9	31.3	6.3	4.5	1.3	1.4	8.4
31 Other minority-owned businesses	606 426	3.7	10.6	17.3	15.2	8.5	9.6	10.9	16.7	7.5
32 With no paid employees	470 075	3.5	8.9	14.8	13.9	7.9	10.0	12.3	20.4	8.3
33 With paid employees	136 351	3.9	14.1	22.5	17.8	9.7	8.8	8.0	9.0	5.9
34 No employees ⁴	19 989	4.4	8.7	13.4	10.8	6.4	3.3	12.3	38.8	1.9
35 1 to 4 employees	76 636	3.2	15.3	23.0	17.7	10.8	10.4	7.3	5.9	6.5
36 5 to 9 employees	22 862	4.3	11.7	24.6	18.1	11.4	9.0	9.6	5.9	5.4
37 10 to 19 employees	10 051	4.3	15.8	25.3	24.4	7.2	8.4	6.8	3.1	4.8
38 20 to 49 employees	5 034	5.7	17.3	24.6	17.8	8.6	8.7	6.3	3.1	7.8
39 50 to 99 employees	1 075	5.2	17.9	14.3	23.1	9.4	5.6	3.8	3.1	17.5
40 100 employees or more	705	10.9	14.5	27.9	19.5	4.2	1.8	3.3	1.6	16.2
41 Women-owned businesses	5 888 883	5.1	10.7	17.0	16.6	6.5	8.3	9.5	15.4	10.9
42 With no paid employees	5 071 110	4.5	9.3	15.9	15.9	6.1	8.6	9.7	17.6	12.4
43 With paid employees	817 773	7.5	16.6	21.8	19.2	8.2	6.8	8.9	6.4	4.5
44 No employees ⁴	127 905	8.5	7.1	4.3	17.8	8.3	3.1	15.5	30.6	4.9
45 1 to 4 employees	435 550	5.2	16.4	24.3	22.5	8.8	7.5	7.9	2.9	4.5
46 5 to 9 employees	134 476	8.7	20.3	23.1	17.3	7.6	8.3	7.7	3.3	3.5
47 10 to 19 employees	67 487	10.2	18.9	25.2	12.3	10.0	7.5	8.0	2.9	4.7
48 20 to 49 employees	35 515	11.4	19.2	25.4	13.9	4.0	5.4	11.7	3.7	5.4
49 50 to 99 employees	10 178	18.6	27.3	17.5	18.6	1.9	3.4	4.3	1.5	6.8
50 100 employees or more	6 663	15.0	19.1	30.3	16.6	4.6	2.4	1.5	4.7	5.8
51 Nonminority male-owned businesses	10 114 456	7.9	15.3	18.4	16.4	8.1	7.3	7.5	10.9	8.2
52 With no paid employees	8 019 462	7.0	14.2	17.1	15.9	8.3	7.5	8.3	12.4	9.2
53 With paid employees	2 094 993	10.6	18.6	22.4	17.8	7.4	6.5	5.2	6.2	5.3
54 No employees ⁴	271 380	2.8	4.0	10.8	16.7	10.2	7.6	12.6	30.0	5.3
55 1 to 4 employees	1 155 800	10.8	19.2	24.3	18.1	8.2	7.0	4.3	3.8	4.4
56 5 to 9 employees	334 483	12.9	22.6	22.6	18.3	5.0	7.1	3.2	1.9	6.4
57 10 to 19 employees	173 140	11.9	20.3	22.1	18.5	6.4	5.4	4.9	4.9	5.7
58 20 to 49 employees	101 938	11.1	19.3	23.8	16.5	6.2	4.6	7.4	4.5	6.7
59 50 to 99 employees	33 406	12.6	22.8	22.6	14.2	8.7	4.3	3.8	4.9	6.2
60 100 employees or more	24 846	11.3	21.2	29.2	18.9	3.3	4.2	2.3	3.0	6.6

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Method used to acquire the business ¹						Relative standard error of estimate ^{2,3}	Standard error of estimate ² for column—															
Founded	Received transfer of ownership/gift	Purchased	Inherited	Other means	Not reported		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
68.9	10.5	10.1	2.7	2.2	5.6	(X)	.3	.4	.5	.5	.4	.4	.4	.5	.4	.8	.7	.7	.2	.2	.2	1
72.5	7.6	9.5	1.6	2.6	6.1	(X)	.4	.4	.6	.6	.4	.5	.4	.6	.6	.9	.8	.8	.2	.3	.4	2
57.0	20.0	12.3	6.2	.6	3.8	(X)	.4	.5	.8	.6	.6	.4	.7	.4	.6	.9	.7	.6	.3	.1	.4	3
72.3	11.8	10.2	2.6	.7	2.3	(X)	2.2	1.5	1.7	2.0	2.7	1.7	3.0	1.8	1.6	2.3	2.1	2.1	.9	.4	.9	4
63.4	14.3	14.6	3.9	.6	3.3	(X)	.6	1.0	1.2	1.1	1.2	.7	.6	.5	.6	1.6	1.2	.8	.5	.2	.5	5
51.1	24.7	13.0	6.1	.3	4.9	(X)	1.0	.9	1.3	1.2	.5	1.5	.6	.3	1.6	1.7	1.5	1.1	.8	.1	1.5	6
44.2	29.6	10.4	11.1	.4	4.3	(X)	1.5	1.6	1.4	1.1	.9	.8	1.0	.7	.6	2.1	1.6	1.2	1.2	.1	.4	7
42.7	33.1	6.9	10.0	1.7	5.6	(X)	1.0	1.1	1.7	1.5	.6	.6	1.9	.8	.9	1.6	1.1	.7	.8	.9	.6	8
31.7	35.9	4.7	21.2	1.0	5.4	(X)	1.4	2.4	1.9	1.7	1.9	.8	.7	1.2	.7	1.8	2.6	.9	3.1	.8	.6	9
28.1	39.0	5.9	21.2	.2	5.7	(X)	1.1	1.9	3.1	2.1	.9	1.0	.8	1.0	1.5	1.8	2.9	1.2	2.4	.1	1.2	10
67.4	8.9	9.1	2.1	5.5	7.0	—	.5	.4	.5	.6	.2	.4	.6	1.0	.7	1.1	.2	.5	.3	.5	.5	11
68.7	6.6	8.5	1.4	6.9	8.0	—	.5	.3	.7	.6	.3	.6	.7	1.1	1.0	1.4	.5	.5	.5	.6	.7	12
63.2	16.4	11.1	4.6	1.0	3.7	1.0	.5	.8	1.5	1.5	.5	.5	.6	.7	.4	.9	.8	.6	.5	.3	.4	13
72.8	12.6	6.6	2.4	1.7	3.9	2.0	.6	2.2	2.8	1.6	1.6	2.2	2.2	4.2	1.7	4.5	3.0	1.5	1.5	1.6	1.7	14
65.4	12.0	14.0	3.8	1.1	3.8	1.0	1.0	1.5	2.1	2.2	1.2	.7	1.1	.6	1.0	1.9	1.2	1.7	.9	.3	.6	15
59.6	18.6	10.7	6.8	.7	3.5	2.0	1.0	1.7	2.6	3.2	1.7	2.4	.9	.7	.7	2.4	2.3	1.9	1.3	.4	.7	16
55.3	27.2	8.6	5.4	.3	3.2	3.0	1.7	2.1	3.1	2.2	1.9	2.0	2.3	1.1	1.0	2.4	1.9	1.8	1.0	.1	.8	17
48.8	32.8	6.0	7.4	.5	4.5	4.0	1.4	2.3	1.7	2.8	1.8	1.6	1.7	.5	.9	3.8	3.6	1.4	1.4	.3	1.1	18
51.3	32.9	4.1	8.5	.4	2.7	6.0	1.3	5.2	5.1	4.5	1.5	1.9	.7	1.1	1.4	5.5	5.8	.9	1.4	.3	1.2	19
49.2	33.5	3.9	8.8	(D)	(D)	8.0	3.8	3.4	2.4	3.6	2.9	.4	.4	6.5	2.0	5.0	6.2	1.1	2.2	(D)	(D)	20
64.9	4.7	12.2	1.6	6.9	9.6	—	.3	.5	.3	.4	.4	.3	.4	.6	.5	1.1	.3	.8	.2	.6	.4	21
64.5	4.1	12.0	1.4	7.7	10.3	—	.4	.5	.2	.6	.4	.3	.4	.7	.6	1.4	.4	1.0	.2	.7	.5	22
68.1	9.2	14.3	2.8	1.6	4.0	1.0	1.6	1.2	2.1	.9	1.1	1.1	.6	.9	.8	2.1	.6	1.0	.5	.5	.7	23
71.3	5.3	15.3	.9	1.4	5.9	2.0	3.3	2.8	3.4	2.5	3.1	2.3	3.1	3.5	3.9	4.0	1.8	2.7	.5	1.2	2.5	24
69.4	6.9	16.1	2.4	1.9	3.2	1.0	2.5	2.2	2.7	1.2	1.2	1.5	1.2	1.2	1.0	2.5	1.2	1.7	.8	.6	.6	25
64.1	14.1	11.4	4.6	1.4	4.3	3.0	2.0	1.7	2.0	1.7	3.2	2.2	1.6	1.0	2.1	3.7	2.1	1.7	1.7	.9	1.8	26
62.0	20.5	7.0	5.0	.7	4.7	4.0	1.5	3.7	2.3	2.5	4.1	1.1	.8	3.9	2.0	4.2	3.0	1.7	1.6	.7	1.8	27
61.5	20.3	5.0	9.3	.3	3.6	6.0	1.1	3.2	4.6	2.9	3.4	2.0	2.3	.8	2.7	4.9	3.9	1.5	1.9	.4	.9	28
41.7	46.4	6.1	3.9	(D)	(D)	8.0	2.3	7.5	3.1	6.1	4.1	2.0	1.8	1.1	.7	7.4	8.1	1.6	2.1	(D)	(D)	29
62.0	21.6	2.2	6.6	(D)	(D)	10.0	1.7	4.8	4.7	6.0	1.8	3.7	1.2	1.8	2.3	6.6	4.9	1.7	3.2	(D)	(D)	30
57.0	16.9	15.8	2.6	2.6	5.2	—	.4	.9	.9	.8	.4	.7	.6	1.2	.5	1.1	1.1	.6	.2	.2	.5	31
60.7	12.8	16.1	2.0	3.5	4.9	—	.7	.9	1.4	1.3	.7	1.3	.8	1.6	.7	1.3	1.4	.9	.3	.3	.6	32
49.3	25.1	15.1	3.9	.7	6.0	1.0	.5	1.2	1.0	1.4	.7	.7	.8	1.2	1.2	1.9	1.4	1.0	.4	.3	1.2	33
61.6	13.2	16.8	1.5	.6	6.4	2.0	2.5	3.2	3.7	2.3	2.3	1.5	3.9	5.7	.8	6.7	1.5	5.9	1.1	.5	3.0	34
48.4	22.1	19.2	3.2	.9	6.2	1.0	.4	2.1	1.7	2.0	1.0	1.3	.9	1.3	1.7	2.1	2.2	1.1	.5	.6	1.8	35
51.2	27.8	11.5	4.5	.5	4.5	2.0	1.2	2.0	.9	2.5	1.3	1.8	2.1	1.7	1.1	2.8	2.2	1.4	1.1	.2	1.0	36
44.9	37.4	7.9	5.4	.7	3.8	2.0	.7	3.2	2.7	2.8	1.3	1.2	2.1	.6	1.7	4.0	3.3	1.1	.9	.3	1.3	37
43.5	35.1	7.3	6.4	.3	7.3	4.0	2.9	2.0	3.6	2.7	1.3	1.7	1.3	.6	1.6	4.1	3.3	1.8	1.3	.3	1.6	38
31.5	35.3	5.7	10.2	.7	16.6	6.0	1.7	3.7	2.7	1.9	2.0	1.3	1.2	5.9	3.8	6.5	3.5	1.8	.3	5.0	39	
33.3	38.0	3.5	9.0	—	16.2	6.0	2.1	4.0	3.8	3.2	1.9	1.2	1.6	.9	4.8	5.8	7.3	1.6	2.7	—	4.8	40
69.6	8.3	9.5	2.7	3.3	6.6	—	.4	.8	.9	.9	.3	.4	.7	.7	.8	.6	.6	.4	.3	.3	.4	41
72.4	5.1	9.3	2.0	3.9	7.3	—	.5	.9	1.2	1.0	.3	.4	.7	.9	1.0	.8	.7	.6	.3	.4	.6	42
58.0	21.7	10.6	5.6	.5	3.6	—	.7	.5	1.4	1.3	.7	.5	1.5	.4	.4	.7	.9	.6	.2	.2	.5	43
71.2	11.6	11.6	2.6	—	3.0	1.0	3.7	2.3	1.1	2.4	1.7	1.0	4.2	3.8	1.5	2.8	3.4	1.3	1.0	—	.8	44
63.4	18.4	10.8	3.2	.7	3.5	—	.7	1.2	2.4	2.0	1.3	.9	1.5	.3	.7	1.7	1.8	1.2	.3	.4	.7	45
48.8	30.0	10.1	7.5	.6	3.0	1.0	1.0	1.6	1.9	2.1	1.1	1.5	1.2	.4	.8	2.0	1.7	1.3	1.0	.3	.5	46
49.0	27.0	11.2	8.4	.3	4.1	1.0	1.4	2.0	2.4	1.4	2.3	1.5	1.8	.6	.6	1.7	1.8	2.1	.8	.1	.6	47
42.0	31.9	8.6	12.2	.4	4.8	1.0	1.4	1.8	1.9	2.0	.8	.9	3.2	1.0	.9	2.8	2.9	1.2	.6	.1	1.0	48
35.7	29.1	7.9	20.2	.1	6.8	2.0	2.9	2.4	3.1	2.6	.4	.9	1.5	.4	2.0	2.1	2.2	1.6	1.9	.1	2.0	49
34.9	26.5	7.4	26.0	—	5.1	2.0	3.0	3.3	4.4	4.7	2.4	.7	.4	1.5	1.5	5.3	5.3	2.5	4.6	—	1.6	50
69.2	11.7	10.2	2.7	1.3	4.9	—	.6	.8	.6	.8	.6	.5	.3	.6	.6	1.4	1.1	1.0	.3	.3	.4	51
73.5	9.1	9.3	1.4	1.5	5.3	—	.8	1.0	.7	1.1	.7	.8	.4	.7	.9	1.7	1.4	1.3	.3	.4	.6	52
56.6	19.4	12.9	6.7	.6	3.8	—	.6	.6	.9	1.1	1.0	.7	.6	.7	.8	1.5	.9	.8	.5	.2	.6	53
73.6	12.0	9.1	2.7	1.0	1.6	—	1.6	1.4	2.9	4.0	3.5	2.6	3.3	3.1	2.8	4.0	3.1	3.3	1.2	.9	1.1	54
64.1	12.4	15.8	4.3	.5	2.8	—	1.0	1.3	1.5	2.3	1.9	1.4	.7	.7	.8	2.4	1.5	1.3	.8	.3	.8	55
51.7	22.4	14.3	5.6	.2	5.8	—	1.6	1.4	1.5	1.2	.4	2.1	.6	.4	2.0	2.7	2.1	2.0	.8	.1	2.1	56
42.0	30.2	10.2	12.8	.4	4.5	1.0	2.1	2.2	1.9	2.2	.9	.9	.9	1.1	.9	2.9	2.3	1.3	1.7	.1	.7	57
42.5	33.5	6.4	9.6	2.2	5.8	1.0	1.0	1.3	2.3	2.0	.7	.7	1.6	1.0	1.1	2.0	1.7	.9	1.1	1.5	.8	58
30.2	37.6	3.9	22.3	1.3	4.7	1.0	1.7	3.2	2.6	2.0	2.3	1.1	.9	1.5	.9	2.1	3.0	.9	3.8	1.0	.8	59
25.2	42.7	5.6	20.6	.2	5.6	1.0	1.1	2.4	3.9	2.6	1.1	1.3	1.2	1.1	1.9	2.3	4.3	1.1	3.1	.1	1.5	60

Table 13d. When and How the Owner Acquired the Business by Legal Form of Organization of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and legal form of organization	Firms (number)	Year that the owner acquired the business ¹								
		Before 1970	1970 to 1979	1980 to 1985	1986 to 1988	1989	1990	1991	1992	Not reported
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	6.8	13.5	17.8	16.3	7.5	7.7	8.3	12.8	9.3
2 Individual proprietorships	14 599 295	6.3	12.8	16.7	15.0	7.0	8.0	8.8	15.1	10.3
3 Partnerships	1 089 578	8.9	17.9	23.6	21.0	7.8	3.7	6.1	4.8	6.2
4 Subchapter S corporations	1 564 270	7.3	13.2	18.5	18.8	9.9	9.5	8.0	8.1	6.8
5 Hispanic-owned businesses	771 708	4.1	10.0	16.0	14.2	6.8	9.0	9.8	18.4	11.8
6 Individual proprietorships	689 015	3.8	9.3	14.0	13.2	6.2	9.2	10.7	20.0	13.7
7 Partnerships	32 650	5.9	13.1	20.3	13.3	9.8	7.8	7.5	15.8	6.6
8 Subchapter S corporations	50 042	4.5	11.4	23.8	20.4	7.7	8.9	6.9	11.4	5.0
9 Black-owned businesses	620 912	6.7	10.2	14.5	13.0	6.7	7.4	9.0	16.5	16.0
10 Individual proprietorships	584 256	6.8	9.8	13.9	12.7	6.4	7.3	9.0	17.2	16.8
11 Partnerships	14 727	8.3	15.0	21.0	16.5	10.9	8.1	5.4	8.2	6.6
12 Subchapter S corporations	21 928	3.5	13.5	21.2	18.3	10.7	7.7	11.4	8.3	5.5
13 Other minority-owned businesses	606 426	3.7	10.6	17.3	15.2	8.5	9.6	10.9	16.7	7.5
14 Individual proprietorships	502 022	2.7	8.7	14.8	14.3	8.2	10.3	12.3	21.3	7.3
15 Partnerships	49 489	6.3	15.0	22.8	15.4	7.7	7.2	4.9	10.4	10.3
16 Subchapter S corporations	54 915	4.0	12.3	19.7	17.4	9.8	9.7	12.3	9.3	5.6
17 Women-owned businesses	5 888 883	5.1	10.7	17.0	16.6	6.5	8.3	9.5	15.4	10.9
18 Individual proprietorships	5 078 077	4.5	9.4	15.3	15.1	6.4	8.9	9.8	18.3	12.4
19 Partnerships	243 651	6.3	14.3	26.5	23.8	4.7	3.8	7.4	5.8	7.4
20 Subchapter S corporations	567 155	7.3	14.8	20.4	19.9	8.0	7.7	9.4	6.9	5.7
21 Nonminority male-owned businesses	10 114 456	7.9	15.3	18.4	16.4	8.1	7.3	7.5	10.9	8.2
22 Individual proprietorships	8 414 238	7.5	15.1	17.7	15.1	7.3	7.4	8.1	12.9	8.9
23 Partnerships	777 379	9.9	19.3	23.0	20.7	8.7	3.4	5.8	3.6	5.6
24 Subchapter S corporations	922 838	7.6	12.3	17.2	18.2	11.3	10.6	6.7	8.7	7.5

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Firm: 1992

Method used to acquire the business ¹						Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—															
Founded	Received transfer of ownership/ gift	Purchased	Inherited	Other means	Not reported		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
68.9	10.5	10.1	2.7	2.2	5.6	(X)	.3	.4	.5	.5	.4	.4	.4	.5	.4	.8	.7	.7	.2	.2	.2	1
75.2	3.0	12.0	1.0	2.9	5.8	(X)	.4	.5	.6	.4	.4	.4	.3	.6	.5	.8	.3	.7	.1	.3	.4	2
52.3	29.3	7.5	5.8	.2	4.9	(X)	1.8	.7	2.1	2.6	2.3	.6	1.8	.7	.9	3.7	2.5	1.8	1.3	.1	.7	3
52.6	30.6	3.2	7.8	.4	5.5	(X)	.5	.7	.9	.9	1.6	.8	.9	.7	1.0	1.6	2.1	.5	.6	.1	.9	4
67.4	8.9	9.1	2.1	5.5	7.0	—	.5	.4	.5	.6	.2	.4	.6	1.0	.7	1.1	.2	.5	.3	.5	.5	5
69.7	3.0	11.3	1.1	7.2	7.7	—	.4	.5	.4	.8	.3	.6	.6	1.2	1.0	1.3	.2	.6	.4	.7	.7	6
50.2	35.1	3.7	5.0	.1	5.9	2.0	1.4	1.8	2.6	2.1	1.6	1.0	1.4	2.9	1.1	2.5	2.3	1.3	.9	.1	1.1	7
67.3	21.7	1.4	5.3	.2	4.2	1.0	.9	1.0	1.8	1.6	.8	.9	.9	1.3	.8	1.6	1.1	.4	.6	.1	.8	8
64.9	4.7	12.2	1.6	6.9	9.6	—	.3	.5	.3	.4	.4	.3	.4	.6	.5	1.1	.3	.8	.2	.6	.4	9
65.2	3.1	12.9	1.3	7.5	10.0	—	.3	.5	.4	.5	.3	.3	.4	.7	.5	1.2	.3	1.0	.2	.6	.4	10
52.6	29.6	6.4	4.4	.3	6.7	3.0	2.8	3.2	2.5	2.1	2.8	2.4	1.7	1.7	1.6	4.0	3.4	2.2	1.8	.2	1.4	11
68.5	18.7	3.0	5.7	—	4.0	2.0	.7	2.0	2.4	1.5	2.2	1.9	2.7	1.1	1.2	1.8	.9	1.6	1.2	—	.8	12
57.0	16.9	15.8	2.6	2.6	5.2	—	.4	.9	.9	.8	.4	.7	.6	1.2	.5	1.1	1.1	.6	.2	.2	.5	13
63.7	3.9	23.5	.9	4.2	3.8	—	.3	.7	.9	1.0	.6	1.0	.6	1.2	.8	1.3	.6	.7	.3	.4	.6	14
38.0	40.8	5.5	5.2	.2	10.3	1.0	1.5	3.1	3.5	1.8	1.5	1.5	1.2	3.3	1.5	3.1	3.6	1.9	1.0	.1	1.7	15
54.6	31.9	3.3	5.1	.1	4.9	1.0	.7	.8	1.0	1.5	.9	.5	1.6	1.2	1.7	2.4	2.6	1.2	.6	.1	1.7	16
69.6	8.3	9.5	2.7	3.3	6.6	—	.4	.8	.9	.9	.3	.4	.7	.7	.8	.6	.6	.4	.3	.3	.4	17
74.4	2.7	10.8	1.0	4.2	6.9	—	.5	.9	1.1	.9	.3	.5	.7	.8	1.1	.9	.3	.6	.2	.4	.6	18
48.4	25.6	9.8	9.1	—	7.1	1.0	1.4	2.5	3.8	3.9	.8	1.2	1.3	1.9	2.0	3.9	3.9	1.8	3.7	—	2.0	19
58.0	25.5	3.7	7.2	.4	5.3	—	.9	.7	1.2	1.2	.8	.9	1.1	1.0	1.1	1.0	1.7	.8	.7	.1	1.1	20
69.2	11.7	10.2	2.7	1.3	4.9	—	.6	.8	.6	.8	.6	.5	.3	.6	.6	1.4	1.1	1.0	.3	.3	.4	21
76.7	3.2	12.3	1.1	1.7	5.0	—	.8	1.0	.8	.7	.7	.5	.5	.8	.6	1.2	.5	1.1	.2	.4	.7	22
54.2	29.5	7.3	4.9	.3	3.8	—	2.5	1.1	2.5	3.6	3.3	.7	2.3	.5	1.4	4.2	3.1	2.3	1.0	.1	.8	23
48.7	34.0	2.8	8.5	.4	5.6	—	1.0	1.5	1.5	1.1	2.4	1.5	1.2	1.2	1.2	2.7	3.5	.7	1.0	.2	1.0	24

Table 14a. Total Capital Needed by Owner to Start/Acquire the Business by Industry Division:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Total capital needed to start/acquire the business ¹										Not reported
		None	Less than \$5,000	\$5,000 to \$9,999	\$10,000 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$999,999	\$1,000,000 or more		
		A	B	C	D	E	F	G	H	I	J		K
1 All businesses	17 253 143	25.0	32.0	9.6	11.4	5.7	4.6	3.0	1.4	.5	6.8	
2 Agricultural services, forestry, fishing, and mining	583 253	20.4	30.4	14.1	10.4	6.6	3.5	3.2	1.6	.2	9.5	
3 Construction	1 829 620	26.4	39.8	10.6	11.8	3.1	2.1	.8	.4	.3	4.8	
4 Manufacturing	517 714	21.0	28.0	11.6	15.4	7.0	6.2	3.8	1.9	.8	4.3	
5 Transportation, communications, and utilities	698 903	25.3	19.5	10.8	18.4	9.9	4.7	1.9	.8	.4	8.3	
6 Wholesale trade	538 339	22.4	26.6	10.1	12.0	8.8	6.2	5.1	2.0	.6	6.3	
7 Retail trade	2 478 045	14.7	33.4	8.5	13.4	8.1	8.0	5.1	1.8	.4	6.5	
8 Finance, insurance, and real estate	1 941 029	23.7	25.3	8.4	10.3	8.7	5.3	5.5	3.7	1.7	7.4	
9 Services	7 784 016	29.0	34.3	9.8	10.3	3.8	3.8	1.8	.7	.2	6.3	
10 Industries not classified	882 224	31.1	31.5	6.5	8.4	3.9	1.8	2.1	.4	.1	14.2	
11 Hispanic-owned businesses	771 708	27.5	31.1	11.3	10.5	4.8	3.7	2.0	.8	.2	8.1	
12 Agricultural services, forestry, fishing, and mining	32 927	25.8	42.0	8.3	7.3	3.0	2.5	1.0	.4	.3	9.5	
13 Construction	97 476	31.1	33.7	10.9	8.6	3.2	2.1	.8	.2	.1	9.2	
14 Manufacturing	18 461	18.8	32.3	11.5	14.4	6.4	6.1	3.4	1.5	.6	4.8	
15 Transportation, communications, and utilities	47 797	22.5	22.2	17.9	18.2	5.8	1.3	1.4	.5	.1	10.0	
16 Wholesale trade	17 727	18.0	30.9	12.6	13.9	8.8	5.3	4.4	1.2	.4	4.5	
17 Retail trade	107 846	17.2	30.3	11.4	14.3	7.8	6.7	3.4	1.3	.2	7.4	
18 Finance, insurance, and real estate	49 231	20.1	28.4	11.6	11.1	7.9	6.2	4.0	2.6	1.1	7.0	
19 Services	347 297	31.9	32.0	10.5	8.7	3.9	3.1	1.6	.5	.1	7.6	
20 Industries not classified	52 945	38.7	25.9	11.2	7.6	.8	2.1	.6	.1	—	13.0	
21 Black-owned businesses	620 912	32.2	34.3	8.8	7.3	3.2	1.6	.9	.3	.1	11.2	
22 Agricultural services, forestry, fishing, and mining	10 309	26.0	42.0	8.9	7.8	3.3	.6	.3	.9	.1	10.1	
23 Construction	43 381	39.0	34.5	8.9	5.6	1.9	.5	.3	.1	—	9.2	
24 Manufacturing	10 469	24.1	36.0	12.0	10.6	2.5	1.8	1.8	.7	.2	10.4	
25 Transportation, communications, and utilities	49 095	25.4	25.7	14.8	12.6	5.1	2.0	.6	.5	.1	13.0	
26 Wholesale trade	7 550	24.0	34.9	10.5	9.2	7.7	4.1	1.9	.6	.8	6.4	
27 Retail trade	86 840	20.4	41.5	9.0	11.0	4.1	2.6	.7	.5	.2	10.0	
28 Finance, insurance, and real estate	40 924	26.3	36.8	8.6	8.9	4.8	3.3	1.2	1.1	.6	8.4	
29 Services	332 981	36.3	33.8	7.8	5.6	2.7	1.3	1.0	.2	—	11.3	
30 Industries not classified	39 363	35.9	29.1	7.5	5.7	2.3	1.2	.9	—	.3	17.0	
31 Other minority-owned businesses	606 426	18.0	20.7	10.6	14.7	11.6	9.2	6.3	2.5	.8	5.7	
32 Agricultural services, forestry, fishing, and mining	15 218	21.1	30.3	11.2	11.7	4.9	4.4	4.2	3.6	.4	8.0	
33 Construction	28 295	24.8	31.8	10.7	13.0	4.4	3.5	2.1	1.8	2.3	5.7	
34 Manufacturing	18 976	19.1	26.0	8.9	15.3	12.8	6.6	3.8	2.9	1.1	3.5	
35 Transportation, communications, and utilities	24 362	15.8	21.8	19.2	15.6	8.6	6.9	3.5	2.4	.5	5.6	
36 Wholesale trade	20 043	14.7	22.7	11.2	16.1	12.5	9.2	5.6	2.4	.6	5.2	
37 Retail trade	132 483	6.6	12.8	9.2	19.7	18.9	17.4	9.6	1.8	.2	3.7	
38 Finance, insurance, and real estate	64 762	22.9	13.4	13.4	9.9	9.7	7.5	8.3	4.1	2.5	8.3	
39 Services	273 774	20.8	25.5	9.6	14.0	9.8	6.7	5.2	2.3	.3	5.8	
40 Industries not classified	28 512	27.8	19.9	10.7	13.9	9.7	8.2	2.0	.9	—	7.0	
41 Women-owned businesses	5 888 883	29.9	34.2	7.7	8.5	4.5	4.2	2.6	.9	.4	7.3	
42 Agricultural services, forestry, fishing, and mining	119 731	27.4	23.7	12.8	8.9	4.4	6.7	4.4	1.6	.4	9.7	
43 Construction	183 695	25.5	35.8	9.1	9.7	4.3	3.6	2.1	1.0	.2	8.7	
44 Manufacturing	152 346	26.1	28.6	10.0	13.5	4.9	6.2	3.5	1.4	.4	5.3	
45 Transportation, communications, and utilities	141 623	31.7	20.0	6.6	17.5	9.2	6.3	2.5	.6	.2	5.3	
46 Wholesale trade	154 542	25.7	27.0	9.7	11.0	9.4	5.4	3.3	1.9	.4	6.1	
47 Retail trade	1 093 342	17.0	39.7	8.0	11.6	5.6	6.2	3.7	1.3	.2	6.7	
48 Finance, insurance, and real estate	602 802	27.6	30.5	6.2	9.1	5.2	4.9	4.9	1.8	1.6	8.2	
49 Services	3 158 444	35.7	35.2	7.5	6.2	3.5	3.0	1.5	.4	.1	6.8	
50 Industries not classified	282 358	35.0	31.6	5.7	7.4	2.5	1.8	2.0	.3	—	13.7	
51 Nonminority male-owned businesses	10 114 456	22.6	31.3	10.5	12.9	6.3	4.7	3.2	1.7	.5	6.4	
52 Agricultural services, forestry, fishing, and mining	412 917	17.9	31.3	15.1	11.0	7.6	2.7	3.0	1.7	.2	9.5	
53 Construction	1 496 056	25.9	40.9	10.8	12.4	3.0	1.9	.6	.3	.2	3.8	
54 Manufacturing	333 485	18.9	27.6	12.4	16.3	7.8	6.2	4.0	2.1	1.0	3.8	
55 Transportation, communications, and utilities	458 400	24.0	18.7	10.6	19.1	11.0	4.7	1.7	.8	.6	8.9	
56 Wholesale trade	352 721	21.3	26.3	10.1	12.3	8.6	6.5	5.9	2.0	.6	6.5	
57 Retail trade	1 197 943	13.3	30.3	8.6	14.1	9.4	8.9	6.1	2.3	.6	6.5	
58 Finance, insurance, and real estate	1 240 594	22.2	23.6	9.0	10.7	10.1	5.4	5.8	4.5	1.7	7.0	
59 Services	4 102 294	24.5	34.1	11.4	13.4	3.7	4.3	1.8	.8	.2	5.8	
60 Industries not classified	520 046	28.8	32.0	6.2	8.7	4.8	1.6	2.4	.5	.1	14.8	

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.9	1.0	.5	.6	.4	.2	.3	.1	—	.3	1
(X)	2.2	2.4	1.7	1.6	1.0	.5	.3	.7	—	1.0	2
(X)	2.8	2.4	2.0	2.6	.5	.3	.1	.1	.1	.8	3
(X)	1.8	2.7	1.4	1.2	.8	.7	.6	.1	.1	.4	4
(X)	2.3	1.1	1.7	1.9	1.6	.7	.4	.1	.1	.8	5
(X)	1.5	1.7	1.3	1.2	.5	.8	.5	.2	.1	1.1	6
(X)	.9	1.6	.9	.8	.6	.9	.7	.2	.1	.8	7
(X)	2.1	1.8	1.7	1.0	1.9	1.0	1.3	.5	.3	1.1	8
(X)	1.4	1.4	.6	1.2	.3	.4	.1	.1	—	.6	9
(X)	2.6	3.5	.8	1.8	1.1	.7	.7	.1	.1	2.1	10
—	.7	1.1	.7	.5	.4	.3	.2	.1	.1	.6	11
1.0	3.1	3.6	1.6	1.2	.9	.6	.4	.2	.2	3.4	12
1.0	2.4	1.8	1.6	1.3	1.0	.9	.3	.1	.1	1.6	13
1.0	1.8	2.1	1.2	1.5	1.0	.8	.9	.5	.3	.9	14
1.0	2.6	2.7	2.2	1.5	.7	.4	.6	.3	.1	1.6	15
2.0	1.9	2.7	1.7	2.6	1.2	1.0	1.0	.3	.1	.7	16
1.0	1.5	1.8	1.0	.7	.9	.8	.7	.3	.1	1.4	17
1.0	1.9	1.6	1.8	1.4	1.5	1.0	.5	.5	.4	1.2	18
—	1.6	2.1	1.2	.7	.5	.5	.5	.1	—	1.2	19
1.0	2.2	1.9	2.2	1.3	.5	1.0	.3	.2	—	2.2	20
—	.9	.6	.4	.4	.2	.1	.1	.1	—	.4	21
1.0	1.7	2.5	1.3	1.4	.9	.1	.1	.5	.1	1.6	22
—	2.6	1.7	1.2	1.3	.4	.3	.1	.1	—	1.5	23
1.0	1.3	2.0	1.4	.9	.5	.4	.7	.3	.1	1.4	24
—	2.0	2.4	.7	1.7	.9	.7	.4	.4	.1	1.1	25
2.0	2.2	3.2	1.3	1.8	1.9	1.0	.7	.2	.5	.9	26
—	1.4	1.5	.9	.7	.6	.3	.1	.2	.2	1.2	27
1.0	1.8	2.2	.8	.9	.5	.7	.3	.3	.2	1.0	28
—	1.1	1.1	.6	.6	.5	.1	.2	—	—	.6	29
—	2.7	1.8	1.1	1.3	.7	.6	.5	—	.3	2.7	30
—	.5	1.1	1.2	1.0	.5	.7	.5	.2	.2	.6	31
1.0	2.5	3.4	1.7	1.9	1.1	1.1	1.4	.9	.2	2.4	32
1.0	4.0	4.1	1.7	2.5	.7	.9	.6	.6	1.7	1.3	33
1.0	2.2	3.6	1.8	2.0	1.2	1.3	.8	1.0	.5	.8	34
1.0	2.3	2.3	3.8	3.2	1.9	1.7	1.6	1.4	.2	2.3	35
1.0	1.7	2.8	1.6	1.4	1.7	1.4	1.1	.4	.2	1.7	36
1.0	1.0	1.8	1.5	1.5	2.0	1.6	1.0	.3	.1	.7	37
1.0	3.6	2.7	4.0	1.5	1.1	1.4	1.6	.7	1.0	1.5	38
—	1.4	1.3	1.4	1.8	.8	.7	.9	.4	.1	1.1	39
1.0	3.2	2.1	3.0	2.8	2.8	1.5	1.0	.7	—	1.6	40
—	1.1	1.3	.6	.4	.4	.4	.2	.1	.1	.4	41
—	2.2	2.7	2.6	1.6	1.0	1.3	1.1	.4	.1	2.7	42
—	2.4	2.0	1.4	.9	.6	.7	.5	.2	.1	1.2	43
—	2.5	2.7	1.6	1.4	.8	.9	.6	.3	.1	1.1	44
—	2.8	2.2	.9	3.0	.9	1.2	.6	.2	.1	1.1	45
—	2.6	2.1	1.5	1.4	1.5	.8	.4	.4	.1	1.0	46
—	.8	1.8	1.1	1.3	.9	.7	.5	.3	—	.9	47
—	1.9	2.4	1.4	1.4	.9	1.3	1.3	.6	.4	1.7	48
—	2.0	2.1	.9	.6	.5	.5	.2	.1	.1	.6	49
—	2.8	2.7	1.3	1.8	1.2	.7	1.1	.1	—	2.7	50
—	1.1	1.1	.7	1.0	.7	.3	.4	.2	.1	.5	51
—	3.2	3.2	2.1	2.1	1.5	.6	.4	1.0	.1	1.7	52
—	3.6	3.0	2.4	3.1	.8	.4	.2	.1	.1	.9	53
—	1.8	3.2	1.9	1.7	1.2	1.0	.7	.3	.1	.6	54
—	3.2	2.1	2.8	2.9	2.3	1.0	.5	.2	.2	1.1	55
—	2.3	2.3	1.7	1.6	.8	1.2	.6	.2	.1	1.4	56
—	1.9	2.5	1.3	1.4	1.2	2.0	1.4	.4	.2	1.4	57
—	2.7	1.8	2.5	1.6	2.7	1.1	1.6	.8	.5	1.4	58
—	1.4	1.9	.9	2.2	.6	.7	.3	.1	—	.9	59
—	4.0	4.9	1.3	2.9	1.6	1.5	.8	.2	.1	2.9	60

Table 14b. Total Capital Needed by Owner to Start/Acquire the Business by Receipts Size of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Total capital needed to start/acquire the business ¹										Not reported
		None	Less than \$5,000	\$5,000 to \$9,999	\$10,000 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$999,999	\$1,000,000 or more		
		A	B	C	D	E	F	G	H	I	J		K
1 All businesses	17 253 143	25.0	32.0	9.6	11.4	5.7	4.6	3.0	1.4	.5	6.8	
2 Less than \$5,000	5 226 553	34.8	37.0	6.3	6.9	2.3	1.9	.7	.6	.1	9.5	
3 \$5,000 to \$9,999	2 443 946	33.0	36.4	9.4	7.8	2.5	1.3	.7	.2	.4	8.4	
4 \$10,000 to \$24,999	3 076 410	26.8	42.2	9.7	9.3	2.7	2.8	.9	.1	-	5.5	
5 \$25,000 to \$49,999	1 945 806	19.5	34.0	12.6	14.5	7.6	2.9	2.6	.2	-	6.0	
6 \$50,000 to \$99,999	1 615 940	16.1	28.5	12.8	18.9	8.3	6.1	3.9	.8	-	4.7	
7 \$100,000 to \$199,999	1 197 996	15.2	26.3	12.1	14.4	10.7	8.8	5.4	2.3	.9	3.8	
8 \$200,000 to \$249,999	301 794	12.8	15.7	15.8	19.1	8.3	13.8	7.3	2.6	1.2	3.5	
9 \$250,000 to \$499,999	682 583	13.6	14.8	9.8	16.4	13.0	12.1	8.3	5.4	.6	5.9	
10 \$500,000 to \$999,999	372 078	15.2	13.8	9.2	13.5	12.0	11.9	9.3	6.3	2.1	6.6	
11 \$1,000,000 or more	390 037	20.4	12.1	5.9	12.0	10.3	9.9	10.8	7.8	4.4	6.6	
12 Hispanic-owned businesses	771 708	27.5	31.1	11.3	10.5	4.8	3.7	2.0	.8	.2	8.1	
13 Less than \$5,000	219 226	38.0	35.7	6.2	4.8	.9	1.0	.2	.1	-	13.3	
14 \$5,000 to \$9,999	140 362	39.5	30.6	8.5	4.7	3.3	.5	.1	-	-	12.7	
15 \$10,000 to \$24,999	165 667	32.8	33.4	12.3	7.4	2.8	1.5	1.5	.2	-	8.1	
16 \$25,000 to \$49,999	87 288	23.1	40.5	14.6	11.8	3.0	2.1	1.2	.2	-	3.5	
17 \$50,000 to \$99,999	64 742	15.8	27.6	15.8	18.7	8.2	7.7	1.6	.4	.2	4.0	
18 \$100,000 to \$199,999	41 578	11.7	26.0	16.3	20.6	9.8	7.0	3.3	1.9	.3	3.2	
19 \$200,000 to \$249,999	10 030	14.2	19.9	10.1	15.7	11.8	15.8	4.5	3.4	-	4.6	
20 \$250,000 to \$499,999	22 301	11.8	18.2	13.3	18.0	13.9	9.7	7.9	2.4	.7	4.1	
21 \$500,000 to \$999,999	11 319	13.3	17.9	10.8	15.2	10.7	9.6	8.9	4.4	1.7	7.6	
22 \$1,000,000 or more	9 194	14.5	13.1	8.3	15.3	10.6	12.2	10.4	6.8	2.8	6.0	
23 Black-owned businesses	620 912	32.2	34.3	8.8	7.3	3.2	1.6	.9	.3	.1	11.2	
24 Less than \$5,000	236 722	38.7	34.8	6.0	3.1	1.4	.5	.3	.1	.1	14.8	
25 \$5,000 to \$9,999	111 512	35.7	37.4	6.9	5.4	1.1	.1	.6	.1	-	12.8	
26 \$10,000 to \$24,999	129 901	32.2	36.7	8.2	7.8	3.4	1.0	.5	.1	-	10.2	
27 \$25,000 to \$49,999	62 209	25.5	34.5	15.7	10.5	3.9	2.0	.6	.3	-	6.9	
28 \$50,000 to \$99,999	39 218	20.1	30.6	15.4	15.9	8.9	2.8	.8	.3	.1	5.2	
29 \$100,000 to \$199,999	20 936	14.1	27.2	14.1	19.2	8.8	8.2	2.4	1.4	.4	4.2	
30 \$200,000 to \$249,999	4 533	11.9	16.9	11.5	21.5	11.1	14.4	6.5	1.4	-	4.9	
31 \$250,000 to \$499,999	9 029	13.9	21.1	10.1	14.4	10.8	12.1	8.3	3.3	.6	5.5	
32 \$500,000 to \$999,999	3 823	15.4	13.5	9.6	17.1	9.2	12.6	11.2	4.4	1.1	6.0	
33 \$1,000,000 or more	3 028	16.5	10.6	11.8	11.9	9.4	11.5	8.9	6.6	4.0	8.8	
34 Other minority-owned businesses	606 426	18.0	20.7	10.6	14.7	11.6	9.2	6.3	2.5	.8	5.7	
35 Less than \$5,000	132 493	34.2	32.4	13.4	5.6	4.7	2.0	1.5	-	1.3	4.9	
36 \$5,000 to \$9,999	80 435	30.8	30.5	8.3	12.0	5.3	2.7	3.3	.5	-	6.6	
37 \$10,000 to \$24,999	108 195	20.1	37.9	9.3	9.9	6.3	3.6	2.4	.8	.6	9.1	
38 \$25,000 to \$49,999	77 345	16.1	16.7	16.8	20.1	12.4	5.4	6.4	2.0	.1	4.0	
39 \$50,000 to \$99,999	70 360	14.6	15.3	10.5	20.8	14.5	13.8	4.5	1.5	.1	4.3	
40 \$100,000 to \$199,999	58 620	7.7	11.5	8.7	21.3	17.6	17.7	7.8	1.6	.2	5.9	
41 \$200,000 to \$249,999	15 740	9.8	8.6	10.7	12.7	20.7	18.8	9.9	5.7	.3	2.8	
42 \$250,000 to \$499,999	34 266	6.8	8.3	8.6	17.2	18.2	16.8	13.4	5.9	.9	4.1	
43 \$500,000 to \$999,999	16 467	7.1	8.9	6.8	14.0	16.6	12.7	15.1	8.8	2.0	7.8	
44 \$1,000,000 or more	12 505	10.5	9.5	4.9	12.2	12.3	12.8	14.1	9.8	4.7	9.1	
45 Women-owned businesses	5 888 883	29.9	34.2	7.7	8.5	4.5	4.2	2.6	.9	.4	7.3	
46 Less than \$5,000	2 310 303	37.6	39.5	4.6	4.8	1.5	.9	.5	.3	.1	10.3	
47 \$5,000 to \$9,999	967 380	36.6	37.7	8.0	6.2	2.4	1.0	.9	.4	.5	6.2	
48 \$10,000 to \$24,999	1 051 358	31.1	39.8	8.2	6.8	2.9	4.4	1.6	.1	-	5.1	
49 \$25,000 to \$49,999	538 885	24.7	35.1	12.3	12.4	4.0	2.2	3.1	.1	-	6.2	
50 \$50,000 to \$99,999	381 517	18.1	28.1	10.3	13.8	8.7	8.1	3.5	1.2	.1	8.2	
51 \$100,000 to \$199,999	267 089	13.2	22.6	10.2	14.6	13.0	12.3	6.3	2.5	1.3	4.1	
52 \$200,000 to \$249,999	66 464	11.1	15.1	7.4	19.5	10.8	16.3	11.3	1.3	2.4	4.8	
53 \$250,000 to \$499,999	146 313	14.3	14.7	9.4	16.5	13.5	14.0	9.2	3.5	.5	4.5	
54 \$500,000 to \$999,999	80 539	16.1	14.8	9.3	13.6	12.2	11.4	10.5	5.5	1.4	5.1	
55 \$1,000,000 or more	79 037	25.0	10.2	6.2	11.1	9.7	10.0	10.0	6.7	3.6	7.6	
56 Nonminority male-owned businesses	10 114 456	22.6	31.3	10.5	12.9	6.3	4.7	3.2	1.7	.5	6.4	
57 Less than \$5,000	2 608 047	32.4	35.3	7.4	8.8	3.0	2.7	.9	.8	-	8.6	
58 \$5,000 to \$9,999	1 285 456	30.1	36.0	10.7	8.9	2.4	1.5	.4	-	.4	9.5	
59 \$10,000 to \$24,999	1 763 830	23.7	44.9	10.6	11.1	2.3	1.8	.4	-	-	5.2	
60 \$25,000 to \$49,999	1 248 482	17.1	34.1	12.2	15.3	9.4	3.1	2.5	.2	-	6.1	
61 \$50,000 to \$99,999	1 108 065	15.3	29.3	13.5	20.8	7.7	5.0	4.1	.6	-	3.6	
62 \$100,000 to \$199,999	840 723	16.5	28.5	12.9	13.4	9.6	7.1	5.1	2.4	.9	3.8	
63 \$200,000 to \$249,999	212 693	13.6	16.1	19.9	19.4	6.0	12.9	5.7	2.7	.9	2.9	
64 \$250,000 to \$499,999	488 462	14.0	14.9	9.9	16.3	12.6	11.1	7.7	6.2	.6	6.6	
65 \$500,000 to \$999,999	266 408	15.4	13.5	9.3	13.5	11.8	12.0	8.7	6.6	2.3	6.9	
66 \$1,000,000 or more	292 290	19.9	12.6	5.7	12.1	10.3	9.7	10.9	8.0	4.6	6.3	

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

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Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—											
	A	B	C	D	E	F	G	H	I	J	K	
(X)	.9	1.0	.5	.6	.4	.2	.3	.1	—	.3	1	
(X)	1.7	1.8	.4	1.4	.4	.5	.4	.2	—	.7	2	
(X)	2.8	2.8	1.2	2.2	.7	.5	.3	.1	.2	1.4	3	
(X)	2.3	2.6	1.2	1.3	.6	.6	.3	—	—	.8	4	
(X)	2.6	1.8	1.9	1.1	2.1	.7	.8	.1	—	1.3	5	
(X)	1.1	.9	1.2	1.4	.9	.8	1.0	.3	—	.5	6	
(X)	1.2	1.7	1.6	1.1	.9	.7	.9	.3	.3	.6	7	
(X)	2.6	1.9	4.2	1.8	.9	2.4	1.6	1.0	.9	1.1	8	
(X)	1.3	.8	.9	.8	1.0	1.1	.7	1.0	.1	1.1	9	
(X)	.8	.7	1.0	1.2	.5	.9	.5	.7	.4	.8	10	
(X)	.7	.4	.4	.7	.3	.3	.4	.6	.4	.3	11	
—	.7	1.1	.7	.5	.4	.3	.2	.1	.1	.6	12	
1.0	2.5	2.3	1.3	1.0	.5	4	.1	.1	—	1.8	13	
1.0	3.3	2.4	1.9	1.2	.7	4	.1	—	—	1.3	14	
1.0	2.4	1.7	1.7	1.2	.7	.6	.8	.1	—	1.3	15	
1.0	3.5	2.4	2.4	1.3	.8	.8	.7	.1	—	1.0	16	
1.0	2.1	1.4	1.8	1.9	1.2	2.0	.5	.3	.1	1.1	17	
1.0	1.4	1.8	1.6	1.8	.9	1.2	1.4	.7	.2	.8	18	
3.0	2.3	3.3	1.7	2.5	2.9	4.2	1.0	1.6	—	1.3	19	
2.0	1.2	1.2	1.0	1.2	1.5	1.7	1.1	.5	.2	.7	20	
3.0	1.8	1.4	1.9	2.4	1.2	1.3	1.4	.9	.5	1.5	21	
2.0	1.2	1.0	1.0	1.4	1.0	1.4	1.2	.6	.5	.7	22	
—	.9	.6	.4	.4	.2	.1	.1	.1	—	.4	23	
—	1.5	1.7	.5	.5	.3	.1	.2	.1	.1	1.0	24	
—	1.7	2.2	1.1	.6	.4	.1	.4	—	—	1.2	25	
—	1.6	1.8	1.1	.9	.9	.5	.2	—	—	1.2	26	
—	1.8	2.2	2.0	1.3	.7	.6	.3	.3	—	1.0	27	
1.0	2.3	1.8	1.3	1.1	1.6	.5	.3	.2	.1	1.0	28	
1.0	.8	1.2	1.2	1.5	1.4	1.1	.6	.6	.3	.8	29	
3.0	1.4	3.0	1.5	4.5	2.7	3.6	2.7	.7	—	3.2	30	
3.0	1.4	2.0	1.7	3.0	.9	1.4	1.3	1.2	.3	1.4	31	
4.0	2.8	1.3	2.1	3.6	1.1	3.4	2.9	1.9	.7	2.5	32	
4.0	1.4	.9	2.2	2.2	1.4	1.0	1.6	1.3	1.4	1.3	33	
—	.5	1.1	1.2	1.0	.5	.7	.5	.2	.2	.6	34	
1.0	2.9	3.0	3.9	1.3	1.7	.5	1.0	—	.7	1.6	35	
1.0	4.0	3.8	2.0	3.5	1.9	1.1	1.9	.4	—	2.0	36	
1.0	2.5	3.8	2.2	2.5	2.3	1.0	.7	.6	.4	2.1	37	
1.0	3.2	2.4	3.0	3.3	3.1	2.4	2.2	.9	—	1.3	38	
1.0	1.9	2.5	1.4	2.9	1.6	2.3	1.2	.5	.1	1.2	39	
1.0	1.2	1.1	1.6	2.3	1.6	1.6	.8	.4	.2	1.7	40	
2.0	1.8	1.7	2.6	2.9	4.4	3.8	1.4	2.7	.2	.6	41	
1.0	.9	1.0	.7	2.0	1.4	1.7	1.1	.6	.4	1.0	42	
2.0	.9	1.2	.7	1.7	1.0	.7	1.2	.7	.7	1.9	43	
2.0	1.2	1.3	.9	1.0	.7	1.2	.9	1.2	.9	.9	44	
—	1.1	1.3	.6	.4	.4	.4	.2	.1	.1	.4	45	
—	1.3	2.5	1.0	.7	.4	.4	.2	.2	—	1.3	46	
—	3.0	2.0	2.0	1.2	.9	.6	.3	.4	.3	1.0	47	
—	2.5	3.0	1.1	1.1	.8	1.1	.4	.1	—	.9	48	
—	3.0	4.1	2.2	2.9	1.4	.8	1.4	.1	—	2.2	49	
—	1.6	1.8	.9	1.2	1.6	1.5	.7	.4	.1	1.2	50	
—	1.2	2.6	1.4	1.2	2.1	2.0	1.4	.7	.4	.8	51	
1.0	2.2	1.5	2.5	2.1	2.2	2.5	2.9	.5	2.2	2.0	52	
1.0	1.0	.9	1.1	1.4	.9	1.1	1.5	.9	.2	.6	53	
1.0	1.2	1.6	.9	.9	1.3	1.3	1.5	.9	.2	.6	54	
1.0	1.0	.7	.4	.5	.7	.6	.8	.7	.6	.7	55	
—	1.1	1.1	.7	1.0	.7	.3	.4	.2	.1	.5	56	
—	2.6	2.4	1.3	2.6	.8	.9	.6	.4	—	1.2	57	
—	4.3	4.3	2.0	4.2	.9	1.1	.2	—	.4	2.2	58	
—	2.9	4.0	3.0	1.9	.9	.8	.3	—	—	1.5	59	
—	3.8	3.2	2.5	1.6	3.1	1.1	1.1	.2	—	1.5	60	
—	1.9	1.5	1.7	1.9	1.3	1.0	1.6	.3	—	.7	61	
—	1.8	2.5	2.1	1.4	.8	.7	1.2	.4	.4	.8	62	
—	3.7	2.7	5.7	2.3	1.1	3.3	2.1	1.7	1.1	1.5	63	
—	1.9	1.1	1.2	1.3	1.5	1.3	.8	1.3	.2	1.6	64	
—	1.4	.9	1.2	1.6	.7	1.2	.7	1.0	.5	1.2	65	
—	.9	.6	.5	.9	.5	.3	.6	.7	.5	.4	66	

Table 14c. **Total Capital Needed by Owner to Start/Acquire the Business by Employment Size of**

Type of firm and employment size	Firms (number)	Total capital needed to start/acquire the business ¹									
		None	Less than \$5,000	\$5,000 to \$9,999	\$10,000 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$999,999	\$1,000,000 or more	Not reported
		A	B	C	D	E	F	G	H	I	J	K
1 All businesses	17 253 143	25.0	32.0	9.6	11.4	5.7	4.6	3.0	1.4	.5	6.8
2 With no paid employees	14 118 184	28.2	35.6	9.3	9.9	4.1	2.8	1.6	.8	.3	7.4
3 With paid employees	3 134 959	14.7	20.1	10.5	16.2	11.1	10.5	7.4	3.5	1.1	4.8
4 No employees ⁴	435 838	13.0	31.7	11.6	14.5	8.2	8.1	7.3	2.7	.3	2.7
5 1 to 4 employees	1 716 076	13.9	23.2	12.2	18.0	12.4	10.4	5.0	1.6	.3	4.3
6 5 to 9 employees	503 808	12.8	16.2	9.7	15.9	12.2	11.8	10.6	3.7	1.1	5.8
7 10 to 19 employees	256 110	18.2	11.6	8.8	14.3	12.1	11.5	10.5	5.7	1.8	5.4
8 20 to 49 employees	144 734	17.6	11.8	6.5	13.1	12.5	11.2	10.3	8.3	3.3	6.4
9 50 to 99 employees	45 331	22.3	9.3	3.3	9.1	9.2	10.0	9.8	12.8	5.2	9.0
10 100 employees or more	33 062	21.1	12.0	6.5	13.9	7.6	8.0	8.0	7.3	9.2	6.4
11 Hispanic-owned businesses	771 708	27.5	31.1	11.3	10.5	4.8	3.7	2.0	.8	.2	8.1
12 With no paid employees	656 343	31.3	34.1	10.2	8.5	3.2	2.2	.9	.3	.1	9.2
13 With paid employees	115 364	15.1	21.2	14.7	16.8	10.3	8.7	5.8	2.3	.6	4.4
14 No employees ⁴	19 569	17.1	21.3	20.0	14.6	7.3	6.6	5.6	2.0	.6	4.9
15 1 to 4 employees	64 631	16.7	24.4	16.5	17.0	8.7	8.2	2.9	1.4	.1	4.1
16 5 to 9 employees	16 937	11.3	18.5	10.3	18.7	12.7	9.2	11.8	1.9	.5	5.0
17 10 to 19 employees	8 553	13.2	17.2	9.6	16.7	16.4	10.3	8.4	3.0	.9	4.3
18 20 to 49 employees	4 050	11.5	11.0	11.0	13.6	14.7	12.8	10.1	8.5	2.6	4.3
19 50 to 99 employees	948	14.3	11.2	7.4	20.2	9.3	13.5	9.3	8.5	2.4	3.9
20 100 employees or more	676	12.3	15.9	4.7	17.9	10.3	14.5	3.8	7.4	6.9	6.3
21 Black-owned businesses	620 912	32.2	34.3	8.8	7.3	3.2	1.6	.9	.3	.1	11.2
22 With no paid employees	556 434	34.6	34.8	8.3	6.3	2.4	.9	.6	.1	.1	11.9
23 With paid employees	64 478	15.3	30.8	12.1	14.7	9.2	6.7	3.2	1.7	.4	5.9
24 No employees ⁴	13 725	21.4	34.4	11.8	13.4	6.0	4.1	1.7	1.1	—	6.0
25 1 to 4 employees	37 587	13.8	34.0	13.5	14.4	10.1	6.1	2.3	.6	.2	5.2
26 5 to 9 employees	7 853	13.6	24.3	8.4	17.8	8.3	12.0	4.3	2.4	.1	8.9
27 10 to 19 employees	2 839	17.3	17.0	9.9	14.6	13.9	5.6	7.9	6.8	.9	6.1
28 20 to 49 employees	1 700	13.7	12.1	8.8	17.3	9.7	10.1	12.4	5.4	4.1	6.4
29 50 to 99 employees	432	10.0	9.1	6.6	10.3	4.8	15.1	15.7	20.2	6.1	2.1
30 100 employees or more	342	11.8	15.0	16.8	11.5	13.2	7.6	7.3	6.7	2.6	7.5
31 Other minority-owned businesses	606 426	18.0	20.7	10.6	14.7	11.6	9.2	6.3	2.5	.8	5.7
32 With no paid employees	470 075	23.2	25.4	12.0	13.4	9.0	6.0	3.7	1.4	.5	5.4
33 With paid employees	136 351	7.2	11.2	7.9	17.2	17.0	15.6	11.6	4.7	1.2	6.4
34 No employees ⁴	19 989	8.2	14.0	6.6	26.3	13.1	9.7	1.8	1.6	.6	5.6
35 1 to 4 employees	76 636	6.4	13.3	9.5	17.1	17.4	15.3	10.6	3.8	.3	6.6
36 5 to 9 employees	22 862	8.7	7.7	6.0	14.4	14.4	19.6	13.1	3.9	1.3	5.8
37 10 to 19 employees	10 051	5.7	7.1	6.9	16.4	20.2	14.8	14.3	8.7	1.8	4.1
38 20 to 49 employees	5 034	8.9	7.5	7.1	14.1	12.5	15.2	13.6	9.9	3.6	7.5
39 50 to 99 employees	1 075	10.1	10.0	3.1	9.5	9.1	9.2	12.8	13.2	5.7	17.3
40 100 employees or more	705	11.8	8.4	4.7	13.7	7.4	8.2	9.3	5.6	13.9	17.1
41 Women-owned businesses	5 888 883	29.9	34.2	7.7	8.5	4.5	4.2	2.6	.9	.4	7.3
42 With no paid employees	5 071 110	33.3	37.5	7.1	6.8	2.9	2.4	1.4	.4	.3	8.1
43 With paid employees	817 773	15.7	20.7	10.2	15.5	11.2	11.5	7.7	2.7	.7	4.2
44 No employees ⁴	127 905	12.0	34.2	12.0	14.5	6.4	10.1	5.5	2.8	—	2.4
45 1 to 4 employees	435 550	16.3	22.9	12.1	15.7	10.3	11.0	6.1	1.3	.2	4.1
46 5 to 9 employees	134 476	12.7	16.9	7.0	16.5	13.8	14.2	10.9	3.3	.8	3.9
47 10 to 19 employees	67 487	16.4	10.2	6.6	17.9	14.2	12.7	11.0	5.1	.8	5.1
48 20 to 49 employees	35 515	20.1	10.6	8.5	10.7	16.3	9.3	8.5	7.0	2.6	6.5
49 50 to 99 employees	10 178	25.3	11.4	4.9	10.0	8.2	8.9	12.2	5.9	4.9	8.5
50 100 employees or more	6 663	30.4	9.0	7.2	10.1	6.8	5.8	8.7	7.1	8.5	6.3
51 Nonminority male-owned businesses	10 114 456	22.6	31.3	10.5	12.9	6.3	4.7	3.2	1.7	.5	6.4
52 With no paid employees	8 019 462	25.2	35.1	10.4	11.7	4.7	2.9	1.8	1.0	.3	6.9
53 With paid employees	2 094 993	14.7	20.1	10.6	16.4	10.8	10.0	7.3	3.8	1.3	4.9
54 No employees ⁴	271 380	13.4	32.1	11.2	13.8	8.9	6.9	8.3	2.9	.2	2.2
55 1 to 4 employees	1 155 800	13.1	23.6	12.2	19.2	11.3	10.1	4.4	1.7	.3	4.2
56 5 to 9 employees	334 483	13.2	16.1	11.1	15.6	11.5	10.3	10.5	3.9	1.3	6.6
57 10 to 19 employees	173 140	19.9	11.9	9.7	12.8	10.7	10.8	10.2	6.0	2.3	5.6
58 20 to 49 employees	101 938	17.4	12.4	5.8	13.9	9.8	11.7	10.6	8.6	3.5	6.4
59 50 to 99 employees	33 406	22.2	8.7	2.8	8.6	9.5	10.3	9.1	14.4	5.4	9.0
60 100 employees or more	24 846	19.0	12.8	6.3	14.8	7.7	8.6	7.9	7.4	9.5	6.1

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Firm: 1992

Relative standard error of estimate ^{2,3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.7	.6	.4	.3	.3	.2	.1	.1	—	.4	1
(X)	.9	.7	.5	.4	.3	.2	.2	.1	—	.5	2
(X)	.6	.7	.5	.5	.5	.3	.3	.2	.1	.3	3
(X)	1.6	3.5	1.8	1.8	1.8	1.9	2.0	.5	.1	.5	4
(X)	1.1	.7	1.1	.6	1.0	.5	.6	.2	.1	.6	5
(X)	1.2	1.0	.7	1.2	.4	.7	.8	.4	.2	.3	6
(X)	.8	.5	.7	1.0	1.0	.7	.8	.8	.3	.3	7
(X)	1.0	.4	.9	1.0	1.2	.8	.6	.6	.3	.4	8
(X)	1.3	.8	.6	.8	1.0	.9	1.1	1.0	1.1	1.0	9
(X)	.9	1.6	1.2	1.5	1.0	1.0	.6	.9	1.2	.8	10
—	.7	.9	.7	.7	.3	.1	.2	—	—	.4	11
—	.9	1.1	.7	.8	.3	.2	.2	—	—	.6	12
1.0	.9	1.1	1.2	1.1	.5	.5	.5	.2	.1	.5	13
2.0	3.7	3.1	3.5	2.9	1.6	2.1	1.6	.9	.3	1.5	14
1.0	1.8	1.9	2.4	1.9	1.0	.6	.4	.3	.1	.9	15
2.0	1.1	2.6	1.5	2.1	1.4	1.3	1.9	.5	.3	.6	16
3.0	1.6	1.1	1.3	1.3	2.2	1.6	.8	.8	.3	.9	17
4.0	1.4	1.3	1.7	1.3	1.8	2.3	1.5	1.1	.6	.5	18
6.0	2.6	2.3	3.0	2.1	1.1	3.3	1.3	2.0	.5	.8	19
8.0	1.9	4.7	1.8	4.2	2.3	3.3	1.2	2.2	1.7	1.0	20
—	.9	.6	.3	.2	.2	.1	.1	—	—	.5	21
—	1.0	.6	.4	.2	.2	.1	.1	—	—	.6	22
1.0	1.0	1.9	.6	1.4	.9	.8	.4	.2	.1	.8	23
2.0	3.1	4.2	2.6	2.0	1.5	1.6	.9	.6	—	1.5	24
1.0	.8	2.2	1.2	1.5	.9	1.1	.5	.2	.1	1.0	25
3.0	1.6	3.1	1.0	2.3	1.4	1.9	.6	.6	.2	.9	26
4.0	2.5	1.9	1.4	3.9	5.2	.7	2.1	2.5	.3	1.5	27
6.0	2.6	3.0	1.9	3.5	2.0	2.2	2.9	1.6	2.3	1.9	28
8.0	3.4	3.5	2.3	2.5	1.2	5.3	3.7	4.9	1.6	1.8	29
—	2.7	3.4	6.5	2.5	5.7	2.2	1.4	3.0	1.0	2.0	30
—	.7	.9	.8	.7	.4	.6	.4	.2	.1	.4	31
—	1.2	1.2	1.3	1.0	.5	.7	.3	.2	.1	.5	32
1.0	.4	.7	.5	.8	.7	.6	.8	.2	.2	.7	33
2.0	2.4	3.2	.9	4.7	2.7	2.6	2.2	.4	.9	2.1	34
1.0	.9	1.2	.9	1.1	1.3	1.4	1.1	.2	.1	1.5	35
2.0	.9	1.1	.7	1.5	1.7	1.3	1.5	.7	.3	1.0	36
2.0	.3	.8	1.2	1.8	1.9	2.0	1.2	.8	.5	.6	37
4.0	.6	1.0	1.1	1.7	1.3	1.3	1.6	1.2	.7	1.1	38
6.0	2.3	1.7	1.2	1.9	2.2	2.0	2.3	1.8	2.5	3.3	39
6.0	3.1	1.6	1.6	2.9	1.2	2.4	1.1	1.7	2.9	1.7	40
—	1.1	1.0	.8	.3	.2	.4	.2	.1	.1	.8	41
—	1.2	1.2	.9	.4	.3	.5	.1	.1	.1	1.0	42
—	.9	1.0	.7	.8	.6	.5	.7	.2	.1	.4	43
1.0	2.6	4.8	2.4	2.3	.5	2.0	1.2	.7	—	.6	44
—	2.1	1.3	1.4	1.3	1.1	1.1	1.3	.2	—	.6	45
1.0	1.2	1.9	.6	1.4	1.3	.5	1.2	.5	.2	.4	46
1.0	1.4	1.2	.4	2.0	1.2	.9	.7	.3	.3	.6	47
1.0	1.1	1.2	1.2	1.0	3.7	.9	1.2	.5	.7	.7	48
2.0	1.2	2.2	1.3	1.8	1.3	1.8	1.6	1.3	1.2	1.0	49
2.0	2.4	1.3	1.6	1.5	.7	1.2	1.7	1.5	1.4	1.2	50
—	.9	.7	.5	.4	.4	.3	.2	.2	.1	.5	51
—	1.2	.8	.6	.6	.4	.4	.3	.2	.1	.7	52
—	.8	.8	.7	.7	.6	.3	.4	.2	.1	.4	53
—	2.7	5.0	2.3	2.7	3.3	2.3	3.8	.9	.1	.9	54
—	1.3	1.0	1.4	1.0	1.2	.4	.7	.4	.1	.8	55
—	1.6	1.0	1.1	1.6	.5	1.2	1.2	.5	.2	.5	56
1.0	1.0	.6	1.1	1.5	1.3	1.2	1.0	1.1	.4	.5	57
1.0	1.2	.4	.9	1.1	1.1	.9	.7	.7	.4	.5	58
1.0	1.5	1.3	.5	1.2	1.1	1.3	1.1	1.3	1.2	1.5	59
1.0	1.2	2.1	1.6	2.3	1.5	1.3	1.0	1.2	1.7	1.0	60

Table 14d. Total Capital Needed by Owner to Start/Acquire the Business by Legal Form of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Total capital needed to start/acquire the business ¹									Not reported
			None	Less than \$5,000	\$5,000 to \$9,999	\$10,000 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$999,999	\$1,000,000 or more	
			A	B	C	D	E	F	G	H	I		J	K
1	All businesses	17 253 143	25.0	32.0	9.6	11.4	5.7	4.6	3.0	1.4	.5	6.8
2	Individual proprietorships	14 599 295	27.8	36.9	9.3	9.7	4.1	3.3	1.3	.5	.1	7.0
3	Partnerships	1 089 578	19.7	18.5	12.3	13.9	10.1	7.1	6.7	3.8	1.9	6.0
4	Subchapter S corporations	1 564 270	16.3	20.1	8.6	17.4	9.8	8.5	7.9	3.8	1.1	6.5
5	Hispanic-owned businesses	771 708	27.5	31.1	11.3	10.5	4.8	3.7	2.0	.8	.2	8.1
6	Individual proprietorships	689 015	31.7	33.7	10.7	9.1	3.1	1.7	.8	.2	.1	9.0
7	Partnerships	32 650	14.0	25.7	13.4	14.0	9.1	9.9	4.5	2.3	1.2	6.0
8	Subchapter S corporations	50 042	15.1	21.1	12.5	15.2	11.0	10.2	6.7	3.0	.5	4.7
9	Black-owned businesses	620 912	32.2	34.3	8.8	7.3	3.2	1.6	.9	.3	.1	11.2
10	Individual proprietorships	584 256	33.6	35.1	8.6	6.4	2.7	1.2	.6	.1	.1	11.7
11	Partnerships	14 727	18.5	30.0	11.8	14.1	9.0	4.2	1.6	2.0	.9	8.0
12	Subchapter S corporations	21 928	16.0	21.7	9.8	21.1	9.8	8.0	5.5	2.8	.9	4.4
13	Other minority-owned businesses	606 426	18.0	20.7	10.6	14.7	11.6	9.2	6.3	2.5	.8	5.7
14	Individual proprietorships	502 022	21.6	26.1	10.1	14.5	9.3	7.9	4.8	1.1	.1	4.7
15	Partnerships	49 489	13.0	11.9	14.6	12.3	12.4	10.6	7.8	5.0	3.1	9.4
16	Subchapter S corporations	54 915	12.3	13.5	8.7	17.3	17.3	11.5	9.1	4.1	.7	5.5
17	Women-owned businesses	5 888 883	29.9	34.2	7.7	8.5	4.5	4.2	2.6	.9	.4	7.3
18	Individual proprietorships	5 078 077	33.5	38.7	7.1	6.9	2.6	2.5	1.0	.3	—	7.3
19	Partnerships	243 651	20.2	24.4	9.4	12.0	8.6	7.4	5.2	2.2	2.2	8.4
20	Subchapter S corporations	567 155	17.6	18.6	9.3	13.9	11.1	10.2	8.7	2.8	1.0	6.8
21	Nonminority male-owned businesses	10 114 456	22.6	31.3	10.5	12.9	6.3	4.7	3.2	1.7	.5	6.4
22	Individual proprietorships	8 414 238	24.5	36.5	10.4	11.1	4.9	3.7	1.4	.6	.1	6.8
23	Partnerships	777 379	20.2	17.0	12.8	14.6	10.4	6.6	7.2	4.2	1.9	5.0
24	Subchapter S corporations	922 838	15.6	21.3	8.0	19.6	8.5	7.3	7.5	4.5	1.3	6.3

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Organization of Firm: 1992

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.9	1.0	.5	.6	.4	.2	.3	.1	—	.3	1
(X)	1.1	1.3	.5	.4	.4	.3	.1	.1	—	.4	2
(X)	2.0	2.4	2.6	2.0	1.8	1.2	1.4	.6	.2	.7	3
(X)	1.0	1.6	.6	2.4	.8	.7	.8	.3	.2	.9	4
—	.7	1.1	.7	.5	.4	.3	.2	.1	.1	.6	5
—	.7	1.4	1.0	.6	.5	.2	.1	—	—	.8	6
2.0	1.9	3.4	2.2	1.8	1.1	1.2	.6	.3	.4	1.0	7
1.0	1.4	1.9	1.5	.8	1.0	1.9	.8	.6	.1	.8	8
—	.9	.6	.4	.4	.2	.1	.1	.1	—	.4	9
—	1.0	.6	.4	.4	.2	.1	.1	—	—	.4	10
3.0	3.1	2.7	1.8	2.9	1.8	1.1	.5	.5	.5	2.0	11
2.0	1.9	1.5	1.3	2.2	1.2	.7	1.0	.6	.4	.9	12
—	.5	1.1	1.2	1.0	.5	.7	.5	.2	.2	.6	13
—	.5	1.2	.5	.9	.6	.5	.6	.2	—	.6	14
1.0	2.2	2.5	4.8	2.3	1.8	1.4	1.6	1.1	.8	1.5	15
1.0	1.5	1.5	1.4	1.9	1.6	1.5	1.0	.7	.1	1.7	16
—	1.1	1.3	.6	.4	.4	.4	.2	.1	.1	.4	17
—	1.4	1.7	.6	.5	.4	.3	.1	.1	—	.6	18
1.0	2.6	4.9	2.8	2.4	1.9	1.6	1.2	.5	.4	2.1	19
—	1.3	1.8	.8	1.0	1.1	.7	1.3	.4	.3	1.3	20
—	1.1	1.1	.7	1.0	.7	.3	.4	.2	.1	.5	21
—	1.2	1.5	.8	.8	.7	.5	.2	.2	.1	.6	22
—	2.6	2.5	3.7	2.7	2.2	1.4	1.9	.8	.3	.9	23
—	1.5	2.1	.8	3.8	1.3	1.0	.9	.4	.2	.9	24

Table 15a. Percent of Total Capital Borrowed by Owner to Start/Acquire the Business by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Percent of total capital borrowed to start/acquire the business ¹									
		None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100	Not reported	Not applicable ²	
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	44.0	2.5	2.3	3.2	4.4	5.3	5.9	7.3	25.0	
2 Agricultural services, forestry, fishing, and mining .	583 253	44.8	4.5	2.5	4.4	4.7	5.0	4.6	9.0	20.4	
3 Construction .	1 829 620	50.9	2.7	2.0	3.0	3.6	3.1	4.4	4.0	26.4	
4 Manufacturing .	517 714	46.1	3.4	2.8	3.9	6.5	5.1	6.8	4.6	21.0	
5 Transportation, communications, and utilities .	698 903	31.3	3.5	2.5	4.1	7.0	7.6	9.3	9.3	25.3	
6 Wholesale trade .	538 339	44.1	2.5	3.3	3.3	5.7	5.5	6.6	6.6	22.4	
7 Retail trade .	2 478 045	43.6	2.5	3.2	5.0	6.7	8.6	7.6	8.1	14.7	
8 Finance, insurance, and real estate .	1 941 029	49.8	2.2	2.0	2.5	3.4	3.9	4.7	7.8	23.7	
9 Services .	7 784 016	41.8	2.3	2.1	2.8	3.8	5.4	6.0	6.7	29.0	
10 Industries not classified .	882 224	39.1	2.0	1.6	2.7	3.5	2.2	2.9	15.0	31.1	
11 Hispanic-owned businesses	771 708	42.7	3.0	2.8	3.3	4.0	3.9	4.5	8.4	27.5	
12 Agricultural services, forestry, fishing, and mining .	32 927	41.6	4.1	3.1	2.5	3.7	3.3	4.4	11.5	25.8	
13 Construction .	97 476	46.5	2.4	2.8	2.4	2.3	1.0	3.2	8.3	31.1	
14 Manufacturing .	18 461	45.8	3.0	3.8	4.8	5.4	5.3	7.6	5.6	18.8	
15 Transportation, communications, and utilities .	47 797	33.2	3.3	4.6	4.4	5.6	9.0	6.0	11.5	22.5	
16 Wholesale trade .	17 727	50.5	3.2	3.2	3.3	6.5	3.5	6.3	5.6	18.0	
17 Retail trade .	107 846	43.9	3.6	3.7	4.6	6.4	6.6	6.1	8.0	17.2	
18 Finance, insurance, and real estate .	49 231	49.1	3.4	3.2	3.0	3.5	5.5	5.0	7.1	20.1	
19 Services .	347 297	42.0	2.8	2.3	3.0	3.4	3.0	3.9	7.8	31.9	
20 Industries not classified .	52 945	33.0	2.0	1.5	3.1	3.2	2.2	3.4	12.9	38.7	
21 Black-owned businesses	620 912	37.9	3.2	2.6	2.5	2.9	3.3	3.8	11.5	32.2	
22 Agricultural services, forestry, fishing, and mining .	10 309	39.3	5.5	3.7	3.7	3.9	3.0	3.7	11.2	26.0	
23 Construction .	43 381	39.3	2.0	3.1	2.1	1.6	1.3	3.1	8.5	39.0	
24 Manufacturing .	10 469	33.7	5.0	6.3	4.0	5.7	3.6	5.4	12.1	24.1	
25 Transportation, communications, and utilities .	49 095	31.7	3.5	3.9	3.7	5.9	6.6	5.5	13.7	25.4	
26 Wholesale trade .	7 550	44.7	3.9	2.8	3.2	4.8	4.7	5.5	6.4	24.0	
27 Retail trade .	86 840	46.3	4.6	2.7	2.7	3.7	3.6	5.5	10.6	20.4	
28 Finance, insurance, and real estate .	40 924	47.6	2.7	3.6	1.7	3.9	3.7	2.0	8.6	26.3	
29 Services .	332 981	35.9	2.9	2.1	2.5	2.3	3.1	3.4	11.6	36.3	
30 Industries not classified .	39 363	32.2	3.7	1.8	1.7	2.4	1.8	4.2	16.2	35.9	
31 Other minority-owned businesses	606 426	41.7	3.6	4.2	7.0	8.8	6.0	4.4	6.5	18.0	
32 Agricultural services, forestry, fishing, and mining .	15 218	41.1	5.0	5.0	4.6	5.2	5.2	3.5	9.4	21.1	
33 Construction .	28 295	50.1	4.4	1.6	3.3	2.3	3.2	4.5	5.9	24.8	
34 Manufacturing .	18 976	48.2	2.8	3.9	4.8	7.5	4.2	3.8	5.8	19.1	
35 Transportation, communications, and utilities .	24 362	39.8	1.8	2.6	8.7	8.7	9.5	4.4	8.7	15.8	
36 Wholesale trade .	20 043	47.4	2.8	4.9	5.6	7.9	4.0	6.2	6.5	14.7	
37 Retail trade .	132 483	39.9	4.7	6.7	12.0	14.5	6.5	4.2	4.8	6.6	
38 Finance, insurance, and real estate .	64 762	41.3	1.9	2.9	4.9	5.8	9.0	3.5	7.7	22.9	
39 Services .	273 774	41.7	3.7	3.7	5.6	7.9	5.1	4.7	6.7	20.8	
40 Industries not classified .	28 512	34.7	3.9	3.4	7.2	8.1	2.8	4.7	7.4	27.8	
41 Women-owned businesses	5 888 883	42.3	2.4	2.2	2.2	3.8	4.3	5.1	7.9	29.9	
42 Agricultural services, forestry, fishing, and mining .	119 731	38.9	5.0	1.5	3.2	6.8	2.7	5.3	9.3	27.4	
43 Construction .	183 695	44.8	2.8	3.9	2.8	3.8	2.9	6.7	6.8	25.5	
44 Manufacturing .	152 346	43.0	3.1	3.3	3.5	5.4	4.6	5.6	5.4	26.1	
45 Transportation, communications, and utilities .	141 623	34.9	1.4	4.0	2.9	3.5	5.8	9.2	6.5	31.7	
46 Wholesale trade .	154 542	44.2	1.8	2.0	5.0	4.6	4.5	6.1	6.2	25.7	
47 Retail trade .	1 093 342	47.6	2.7	3.1	3.0	5.1	5.2	8.2	8.1	17.0	
48 Finance, insurance, and real estate .	602 802	47.5	2.5	1.9	1.5	3.8	4.0	2.0	9.2	27.6	
49 Services .	3 158 444	39.5	2.1	1.7	1.7	3.1	4.4	4.5	7.2	35.7	
50 Industries not classified .	282 358	37.6	2.4	1.8	1.8	2.3	1.5	3.4	14.2	35.0	
51 Nonminority male-owned businesses	10 114 456	45.3	2.4	2.2	3.7	4.6	5.9	6.4	6.9	22.6	
52 Agricultural services, forestry, fishing, and mining .	412 917	46.9	4.4	2.7	5.0	4.2	5.8	4.5	8.7	17.9	
53 Construction .	1 496 056	52.2	2.7	1.6	3.1	3.7	3.3	4.2	3.2	25.9	
54 Manufacturing .	333 485	47.6	3.5	2.3	3.9	6.9	5.4	7.4	4.1	18.9	
55 Transportation, communications, and utilities .	458 400	29.7	4.2	1.7	4.3	8.2	8.0	10.2	9.7	24.0	
56 Wholesale trade .	352 721	43.6	2.8	3.9	2.6	6.1	6.2	6.9	6.8	21.3	
57 Retail trade .	1 197 943	40.5	2.1	2.9	6.1	7.5	11.9	7.4	8.2	13.3	
58 Finance, insurance, and real estate .	1 240 594	51.3	2.1	1.9	2.7	3.1	3.5	5.8	7.3	22.2	
59 Services .	4 102 294	43.6	2.1	2.3	3.5	4.1	6.3	7.3	6.2	24.5	
60 Industries not classified .	520 046	40.5	1.5	1.3	3.1	4.0	2.6	2.4	15.8	28.8	

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Industry Division: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.7	.3	.1	.2	.2	.3	.4	.3	.9	1
(X)	1.8	.8	.6	1.0	.8	.8	.8	.7	2.2	2
(X)	2.1	.7	.6	1.1	.8	.8	.6	.7	2.8	3
(X)	1.7	.8	.7	.5	.6	.6	.8	.5	1.8	4
(X)	1.4	.9	.4	.9	1.6	1.2	1.0	.8	2.3	5
(X)	1.8	.4	.7	.5	.7	.6	1.2	1.1	1.5	6
(X)	1.5	.4	.4	.5	.5	1.0	1.1	.8	.9	7
(X)	2.0	.6	.5	.5	.7	.7	1.2	1.2	2.1	8
(X)	1.1	.4	.2	.4	.3	.6	.4	.5	1.4	9
(X)	2.9	.6	.4	.6	.9	.8	1.0	2.4	2.6	10
—	1.0	.2	.2	.4	.3	.2	.3	.5	.7	11
1.0	4.0	1.1	1.2	.9	1.0	.8	1.0	3.5	3.1	12
1.0	1.7	.6	1.0	.8	.7	.4	.6	1.7	2.4	13
1.0	2.5	.6	1.0	.8	.7	1.0	1.0	1.0	1.8	14
1.0	3.0	.9	1.1	1.1	.7	1.1	1.2	1.6	2.6	15
2.0	2.7	1.1	.5	.7	.9	.8	1.1	1.0	1.9	16
1.0	1.7	.7	.7	.7	.9	.9	.8	1.0	1.5	17
1.0	2.3	.6	.8	1.1	.8	.9	1.3	1.2	1.9	18
—	1.8	.3	.5	.7	.5	.6	.9	.9	1.6	19
1.0	2.3	1.1	.5	.5	1.6	1.0	1.2	2.1	2.2	20
—	.6	.3	.3	.3	.2	.3	.4	.5	.9	21
1.0	3.0	1.2	1.0	1.1	.7	.8	.8	1.6	1.7	22
—	2.1	.9	.6	.6	.4	.4	.9	1.6	2.6	23
1.0	2.0	1.0	1.4	1.0	.7	.8	.7	1.8	1.3	24
—	2.2	.9	.7	.9	.4	.8	1.1	1.5	2.0	25
2.0	3.1	.4	.8	.8	1.1	.7	1.1	.8	2.2	26
—	1.9	.7	.5	.5	.5	.6	.9	.9	1.4	27
1.0	1.6	.5	.8	.4	.7	.7	.6	1.1	1.8	28
—	.9	.3	.4	.5	.2	.3	.6	.9	1.1	29
—	1.5	.5	.5	.6	.7	.5	1.0	2.7	2.7	30
—	1.1	.4	.5	.2	.5	.6	.2	.6	.5	31
1.0	4.2	1.2	1.7	.8	1.1	1.2	.9	3.2	2.5	32
1.0	4.7	1.4	.4	.7	.6	.9	1.4	1.5	4.0	33
1.0	2.1	.8	1.2	1.9	2.2	1.4	1.0	2.2	2.2	34
1.0	3.2	1.0	.8	3.0	2.4	2.2	1.2	2.0	2.3	35
1.0	2.2	.7	.9	.8	1.9	.8	1.0	1.5	1.7	36
1.0	1.9	1.7	.8	1.1	1.4	1.2	.8	.8	1.0	37
1.0	3.3	.5	.8	.9	1.5	3.6	1.0	1.4	3.6	38
—	2.0	.9	.9	.6	1.0	.5	.6	1.1	1.4	39
1.0	2.7	1.9	1.0	1.9	2.0	1.2	1.8	1.5	3.2	40
—	1.1	.3	.3	.2	.2	.3	.6	.4	1.1	41
—	2.8	1.5	.8	.7	1.4	.6	1.1	2.7	2.2	42
—	2.5	.9	.7	.7	1.0	.8	1.2	1.2	2.4	43
—	1.6	1.0	1.0	.9	1.0	.6	1.0	.9	2.5	44
—	3.2	.3	1.4	.9	1.0	1.0	2.1	1.5	2.8	45
—	2.6	.3	.5	1.2	.7	1.2	1.3	.9	2.6	46
—	2.4	.8	.7	.2	.8	.8	1.4	.9	.8	47
—	3.1	.5	1.0	.4	.8	.8	.6	1.6	1.9	48
—	1.6	.4	.3	.2	.3	.5	.7	.5	2.0	49
—	4.1	.8	.7	.7	1.0	.8	1.2	2.7	2.8	50
—	.9	.4	.2	.4	.2	.4	.5	.5	1.1	51
—	2.7	1.1	.7	1.6	.9	1.1	.9	1.1	3.2	52
—	2.7	.8	.7	1.4	.9	1.0	.6	.9	3.6	53
—	2.6	1.1	.7	.8	.8	.8	1.0	.6	1.8	54
—	1.8	1.3	.6	1.3	2.4	1.8	1.2	1.0	3.2	55
—	2.5	.6	1.0	.7	1.2	1.0	1.6	1.5	2.3	56
—	2.5	.6	.6	1.0	.8	1.8	1.1	1.7	1.9	57
—	2.3	.7	.8	.7	1.1	1.0	1.8	1.3	2.7	58
—	1.5	.5	.3	.7	.6	1.0	.6	1.0	1.4	59
—	4.3	.7	.6	1.1	1.3	1.0	1.1	3.1	4.0	60

Table 15b. Percent of Total Capital Borrowed by Owner to Start/Acquire the Business by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Percent of total capital borrowed to start/acquire the business ¹									
		None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100	Not reported	Not applicable ²	
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	44.0	2.5	2.3	3.2	4.4	5.3	5.9	7.3	25.0	
2 Less than \$5,000	5 226 553	42.1	1.1	1.4	1.9	2.3	3.0	2.9	10.5	34.8	
3 \$5,000 to \$9,999	2 443 946	44.1	2.2	1.0	2.0	1.8	3.4	4.8	7.7	33.0	
4 \$10,000 to \$24,999	3 076 410	48.6	3.2	1.8	2.3	3.7	3.5	3.6	6.6	26.8	
5 \$25,000 to \$49,999	1 945 806	45.0	3.7	2.7	4.2	4.9	5.5	8.6	5.8	19.5	
6 \$50,000 to \$99,999	1 615 940	46.7	3.1	3.6	4.1	5.1	7.8	8.8	4.7	16.1	
7 \$100,000 to \$199,999	1 197 996	43.8	2.8	3.9	5.9	7.4	8.2	7.7	5.0	15.2	
8 \$200,000 to \$249,999	301 794	41.3	2.5	4.0	4.4	9.8	10.1	10.5	4.4	12.8	
9 \$250,000 to \$499,999	682 583	38.7	3.5	3.1	5.3	10.2	9.9	9.3	6.4	13.6	
10 \$500,000 to \$999,999	372 078	42.1	2.6	3.3	5.1	7.5	9.0	8.5	6.5	15.2	
11 \$1,000,000 or more	390 037	40.2	2.5	2.9	4.4	6.6	8.2	7.8	7.1	20.4	
12 Hispanic-owned businesses	771 708	42.7	3.0	2.8	3.3	4.0	3.9	4.5	8.4	27.5	
13 Less than \$5,000	219 226	38.3	3.3	2.1	1.2	1.2	1.4	1.3	13.2	38.0	
14 \$5,000 to \$9,999	140 362	36.6	1.9	2.2	2.2	1.8	1.8	1.9	12.2	39.5	
15 \$10,000 to \$24,999	165 667	42.6	2.3	1.9	3.8	3.4	3.4	1.8	7.8	32.8	
16 \$25,000 to \$49,999	87 288	48.5	2.7	2.8	3.5	3.6	3.8	7.2	4.7	23.1	
17 \$50,000 to \$99,999	64 742	47.5	4.4	3.0	3.6	7.0	5.5	8.2	5.0	15.8	
18 \$100,000 to \$199,999	41 578	49.1	3.1	4.8	5.9	6.5	7.1	7.9	3.9	11.7	
19 \$200,000 to \$249,999	10 030	42.4	2.6	5.0	6.4	6.7	7.6	10.3	4.9	14.2	
20 \$250,000 to \$499,999	22 301	43.8	4.4	4.9	4.8	9.0	7.6	8.8	5.0	11.8	
21 \$500,000 to \$999,999	11 319	41.3	2.9	5.2	4.9	6.8	10.7	7.6	7.4	13.3	
22 \$1,000,000 or more	9 194	43.7	3.0	3.6	5.6	8.0	5.3	8.6	7.8	14.5	
23 Black-owned businesses	620 912	37.9	3.2	2.6	2.5	2.9	3.3	3.8	11.5	32.2	
24 Less than \$5,000	236 722	36.2	2.0	1.7	1.3	1.4	1.8	2.0	14.9	38.7	
25 \$5,000 to \$9,999	111 512	38.5	2.6	2.0	1.4	1.0	2.3	3.8	12.8	35.7	
26 \$10,000 to \$24,999	129 901	38.8	4.0	2.2	2.5	3.1	2.7	4.1	10.5	32.2	
27 \$25,000 to \$49,999	62 209	39.7	4.1	3.6	4.0	5.6	5.5	3.7	8.2	25.5	
28 \$50,000 to \$99,999	39 218	38.3	6.2	4.7	6.5	5.7	6.0	6.6	6.0	20.1	
29 \$100,000 to \$199,999	20 936	40.4	5.7	6.3	6.5	7.0	8.0	8.4	3.5	14.1	
30 \$200,000 to \$249,999	4 533	36.7	4.6	5.3	1.5	13.2	10.7	13.0	3.2	11.9	
31 \$250,000 to \$499,999	9 029	38.4	3.6	5.4	5.5	8.6	8.9	10.3	5.4	13.9	
32 \$500,000 to \$999,999	3 823	35.1	4.8	5.1	8.3	6.2	10.0	7.2	7.9	15.4	
33 \$1,000,000 or more	3 028	39.5	3.1	4.7	5.0	11.7	6.6	6.4	6.4	16.5	
34 Other minority-owned businesses	606 426	41.7	3.6	4.2	7.0	8.8	6.0	4.4	6.5	18.0	
35 Less than \$5,000	132 493	43.0	.7	2.0	3.3	3.2	4.9	3.3	5.4	34.2	
36 \$5,000 to \$9,999	80 435	44.9	3.6	2.0	3.7	3.9	2.8	2.3	6.0	30.8	
37 \$10,000 to \$24,999	108 195	49.0	5.2	3.9	4.9	2.0	3.8	1.0	10.1	20.1	
38 \$25,000 to \$49,999	77 345	34.9	7.2	3.4	5.2	13.6	8.3	5.8	5.4	16.1	
39 \$50,000 to \$99,999	70 360	42.0	2.9	5.4	8.7	9.3	5.6	5.0	6.6	14.6	
40 \$100,000 to \$199,999	58 620	40.7	2.6	6.9	11.0	14.0	5.9	5.3	6.0	7.7	
41 \$200,000 to \$249,999	15 740	35.6	3.9	3.1	11.7	14.5	11.8	4.5	4.9	9.8	
42 \$250,000 to \$499,999	34 266	40.1	4.0	6.1	10.1	13.7	7.4	7.7	4.3	6.6	
43 \$500,000 to \$999,999	16 467	38.7	2.6	5.5	11.5	13.3	7.7	5.1	8.5	7.1	
44 \$1,000,000 or more	12 505	43.2	2.6	4.3	7.5	8.6	7.7	5.8	9.8	10.5	
45 Women-owned businesses	5 888 883	42.3	2.4	2.2	2.2	3.8	4.3	5.1	7.9	29.9	
46 Less than \$5,000	2 310 303	39.4	1.4	1.6	1.6	1.8	2.4	2.9	11.3	37.6	
47 \$5,000 to \$9,999	967 380	44.4	2.2	1.0	.4	1.9	4.1	3.3	5.9	36.6	
48 \$10,000 to \$24,999	1 051 358	47.9	2.9	1.5	1.3	2.9	3.1	3.4	6.0	31.1	
49 \$25,000 to \$49,999	538 885	44.7	2.8	3.6	1.6	4.0	4.9	6.5	7.1	24.7	
50 \$50,000 to \$99,999	381 517	42.0	3.2	4.4	3.8	6.1	7.1	8.5	6.9	18.1	
51 \$100,000 to \$199,999	267 089	40.8	2.8	3.8	5.6	7.9	8.5	12.2	5.3	13.2	
52 \$200,000 to \$249,999	66 464	40.4	3.2	1.7	4.5	14.6	7.6	10.9	6.0	11.1	
53 \$250,000 to \$499,999	146 313	38.1	4.4	3.8	6.5	9.8	7.1	11.6	4.4	14.3	
54 \$500,000 to \$999,999	80 539	39.5	1.9	3.0	5.1	9.1	10.2	8.9	6.1	16.1	
55 \$1,000,000 or more	79 037	35.5	3.2	3.1	4.1	7.5	7.7	6.1	7.8	25.0	
56 Nonminority male-owned businesses	10 114 456	45.3	2.4	2.2	3.7	4.6	5.9	6.4	6.9	22.6	
57 Less than \$5,000	2 608 047	44.7	.6	1.2	2.2	2.7	3.5	3.0	9.7	32.4	
58 \$5,000 to \$9,999	1 285 456	44.4	2.1	.9	3.0	1.7	2.9	6.3	8.4	30.1	
59 \$10,000 to \$24,999	1 763 830	49.8	3.2	1.9	2.8	4.3	3.9	3.9	6.6	23.7	
60 \$25,000 to \$49,999	1 248 482	45.7	3.9	2.3	5.3	5.0	5.7	9.7	5.4	17.1	
61 \$50,000 to \$99,999	1 108 065	48.9	3.0	3.3	3.9	4.5	8.3	9.1	3.8	15.3	
62 \$100,000 to \$199,999	840 723	44.8	2.7	3.7	5.7	6.9	8.3	6.3	5.1	16.5	
63 \$200,000 to \$249,999	212 693	42.1	2.1	5.0	3.7	7.6	11.2	11.0	3.8	13.6	
64 \$250,000 to \$499,999	488 462	38.4	3.2	2.6	4.6	10.2	11.2	8.6	7.3	14.0	
65 \$500,000 to \$999,999	266 408	43.3	2.9	3.1	4.7	6.7	8.7	8.7	6.4	15.4	
66 \$1,000,000 or more	292 290	41.1	2.3	2.7	4.2	6.3	8.4	8.3	6.8	19.9	

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Receipts Size of Firm: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.7	.3	.1	.2	.2	.3	.4	.3	.9	1
(X)	1.7	.2	.4	.4	.4	.7	.5	.8	1.7	2
(X)	2.5	.9	.3	.5	.6	1.0	1.0	1.4	2.8	3
(X)	3.1	.5	.6	.6	.6	1.0	.7	.9	2.3	4
(X)	1.5	1.2	.7	1.0	1.0	1.0	1.6	1.1	2.6	5
(X)	2.3	.5	.7	.7	.7	.7	1.2	.6	1.1	6
(X)	2.1	.5	.5	.7	.6	.5	.6	.6	1.2	7
(X)	3.9	.7	1.0	.9	2.0	2.0	1.8	1.2	2.6	8
(X)	.9	.5	.4	.8	.9	1.2	.7	1.0	1.3	9
(X)	1.0	.3	.4	.4	.5	.5	.5	.7	.8	10
(X)	.8	.2	.1	.4	.3	.4	.6	.4	.7	11
—	1.0	.2	.2	.4	.3	.2	.3	.5	.7	12
1.0	1.6	.8	.8	.7	.3	.4	.4	1.3	2.5	13
1.0	2.9	.8	1.3	.6	.5	.7	1.0	1.6	3.3	14
1.0	2.4	.7	.6	1.0	.9	.9	.3	1.2	2.4	15
1.0	3.6	1.0	1.2	.7	.8	.9	1.8	1.2	3.5	16
1.0	2.4	.7	.6	1.0	2.4	.6	1.5	1.2	2.1	17
1.0	2.8	.6	.8	1.3	1.3	.9	.9	.8	1.4	18
3.0	3.6	1.2	1.3	1.7	1.8	2.5	1.4	1.6	2.3	19
2.0	2.1	1.1	.8	.6	1.2	1.0	.7	.7	1.2	20
3.0	2.9	.8	1.7	.7	1.0	1.6	1.7	1.6	1.8	21
2.0	1.3	.4	.5	.6	.8	.6	.6	.9	1.2	22
—	.6	.3	.3	.3	.2	.3	.4	.5	.9	23
—	1.3	.3	.4	.3	.2	.5	.5	1.3	1.5	24
—	2.8	.6	.5	.4	.2	.6	.9	1.4	1.7	25
—	1.9	.8	.6	.8	.6	.6	.7	1.1	1.6	26
—	3.1	.9	.9	1.0	1.1	1.2	.3	1.4	1.8	27
1.0	2.0	1.1	1.0	1.4	1.4	1.0	.9	1.1	2.3	28
1.0	2.6	1.0	1.5	1.7	.8	1.0	1.0	.5	.8	29
3.0	5.2	1.4	2.8	.7	2.6	2.8	2.1	1.0	1.4	30
3.0	1.7	.9	1.1	.9	1.2	1.9	1.2	1.0	1.4	31
4.0	3.9	1.2	1.5	3.0	1.6	2.3	1.7	2.8	2.8	32
4.0	1.8	.5	1.4	1.0	2.2	.9	1.5	.7	1.4	33
—	1.1	.4	.5	.2	.5	.6	.2	.6	.5	34
1.0	2.5	.3	.9	1.0	1.0	2.7	.9	1.6	2.9	35
1.0	5.4	1.5	1.4	1.5	1.3	1.2	1.0	2.0	4.0	36
1.0	3.5	1.6	1.2	1.3	.9	1.4	.5	2.1	2.5	37
1.0	2.7	2.8	1.6	1.3	2.3	2.0	1.7	1.7	3.2	38
1.0	2.4	1.3	1.2	1.8	1.6	1.4	1.5	1.5	1.9	39
1.0	1.6	.5	1.8	1.2	2.2	.8	.7	1.7	1.2	40
2.0	2.8	2.3	1.3	3.0	2.9	2.7	1.3	1.2	1.8	41
1.0	2.1	.8	1.1	.7	1.4	.9	.8	.6	.9	42
2.0	2.1	.6	.6	1.4	1.5	1.0	.7	1.8	.9	43
2.0	1.6	.3	.6	.5	.8	1.0	.8	1.0	1.2	44
—	1.1	.3	.3	.2	.2	.3	.6	.4	1.1	45
—	1.6	.4	.4	.3	.3	.8	.7	1.2	1.3	46
—	2.1	1.0	.6	.3	.4	1.6	1.0	1.1	3.0	47
—	3.2	.7	.5	.2	.6	.8	.9	.9	2.5	48
—	2.8	1.3	1.2	.5	1.5	1.0	1.5	1.7	3.0	49
—	2.6	.7	1.3	.7	1.2	.9	1.0	1.3	1.6	50
—	2.5	.6	.8	.9	1.1	1.0	2.1	1.0	1.2	51
1.0	3.5	2.0	.7	1.2	3.7	1.5	2.7	1.8	2.2	52
1.0	1.2	1.0	.6	1.1	1.5	.7	1.2	.5	1.0	53
1.0	1.8	.4	.4	1.3	1.4	1.1	1.2	.7	1.2	54
1.0	.8	.5	.3	.4	.7	.7	.6	1.0	1.0	55
—	.9	.4	.2	.4	.2	.4	.5	.5	1.1	56
—	2.2	.2	.6	.9	.6	1.1	.9	1.3	2.6	57
—	4.9	1.2	.5	.9	.9	1.1	1.7	2.2	4.3	58
—	4.3	1.5	.7	1.1	1.0	1.5	1.1	1.5	2.9	59
—	2.2	1.7	.8	1.4	1.0	1.9	2.3	1.7	3.8	60
—	3.3	.6	.8	.9	.9	1.9	2.5	.7	1.9	61
—	3.0	.7	.6	.9	.8	.9	.5	.9	1.8	62
—	5.7	.7	1.4	1.6	2.3	3.4	3.0	1.8	3.7	63
—	1.3	.5	.5	1.0	1.1	1.8	1.0	1.4	1.9	64
—	1.5	.4	.5	.4	.6	.5	.8	.9	1.4	65
—	1.0	.3	.2	.5	.3	.5	.7	.5	.9	66

Table 15c. Percent of Total Capital Borrowed by Owner to Start/Acquire the Business by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Percent of total capital borrowed to start/acquire the business ¹								Not reported	Not applicable ²
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100			
			A	B	C	D	E	F	G	H			I	J
1	All businesses	17 253 143	44.0	2.5	2.3	3.2	4.4	5.3	5.9	7.3	25.0	
2	With no paid employees	14 118 184	45.1	2.3	2.0	2.7	3.3	3.8	4.7	7.9	28.2	
3	With paid employees	3 134 959	40.5	3.1	3.2	5.2	8.1	10.2	9.6	5.4	14.7	
4	No employees ⁵	435 838	46.7	3.3	2.6	4.8	6.9	6.2	13.4	3.2	13.0	
5	1 to 4 employees	1 716 076	41.0	3.4	3.6	5.5	7.6	11.3	8.9	5.0	13.9	
6	5 to 9 employees	503 808	37.7	3.1	3.0	5.2	10.6	11.0	10.3	6.4	12.8	
7	10 to 19 employees	256 110	37.1	2.4	2.9	5.9	8.7	9.3	9.5	6.1	18.2	
8	20 to 49 employees	144 734	40.8	3.0	2.5	4.2	7.3	8.8	8.9	7.0	17.6	
9	50 to 99 employees	45 331	37.1	2.6	3.4	3.6	7.5	10.3	6.8	6.4	22.3	
10	100 employees or more	33 062	39.9	1.6	3.5	4.2	6.9	9.2	6.1	7.5	21.1	
11	Hispanic-owned businesses	771 708	42.7	3.0	2.8	3.3	4.0	3.9	4.5	8.4	27.5	
12	With no paid employees	656 343	42.4	2.9	2.5	2.6	3.1	2.9	3.0	9.3	31.3	
13	With paid employees	115 364	43.6	3.3	4.0	5.4	6.8	7.2	9.2	5.2	15.1	
14	No employees ⁵	19 569	44.1	3.1	5.5	6.3	7.7	2.8	8.0	5.4	17.1	
15	1 to 4 employees	64 631	44.8	2.8	3.7	5.3	4.9	7.7	9.4	4.7	16.7	
16	5 to 9 employees	16 937	41.0	3.9	3.4	5.1	9.4	8.4	11.7	5.8	11.3	
17	10 to 19 employees	8 553	41.5	3.8	3.9	5.8	8.3	9.2	7.2	6.9	13.2	
18	20 to 49 employees	4 050	43.6	3.5	5.2	4.5	10.4	8.7	7.9	4.8	11.5	
19	50 to 99 employees	948	42.3	3.6	5.2	5.6	10.3	5.5	6.4	6.7	14.3	
20	100 employees or more	676	42.9	11.7	2.5	4.4	8.5	5.2	7.4	5.1	12.3	
21	Black-owned businesses	620 912	37.9	3.2	2.6	2.5	2.9	3.3	3.8	11.5	32.2	
22	With no paid employees	556 434	37.4	2.8	2.3	2.1	2.4	2.8	3.4	12.2	34.6	
23	With paid employees	64 478	41.2	6.2	4.7	5.6	7.0	6.6	7.1	6.1	15.3	
24	No employees ⁵	13 725	42.1	3.6	2.7	5.4	5.8	3.4	7.6	8.1	21.4	
25	1 to 4 employees	37 587	42.7	7.6	5.1	6.3	6.5	6.9	5.8	5.3	13.8	
26	5 to 9 employees	7 853	33.1	6.0	6.4	4.3	7.8	7.8	12.9	8.2	13.6	
27	10 to 19 employees	2 839	41.5	3.5	2.3	4.4	12.9	8.3	5.3	4.4	17.3	
28	20 to 49 employees	1 700	41.0	4.1	8.0	1.8	9.0	9.4	8.0	5.0	13.7	
29	50 to 99 employees	432	40.9	2.9	2.6	10.4	5.8	18.4	5.5	3.6	10.0	
30	100 employees or more	342	41.6	2.9	5.3	5.6	15.3	5.2	4.7	7.6	11.8	
31	Other minority-owned businesses	606 426	41.7	3.6	4.2	7.0	8.8	6.0	4.4	6.5	18.0	
32	With no paid employees	470 075	42.7	3.8	3.5	5.5	7.0	4.7	3.3	6.3	23.2	
33	With paid employees	136 351	39.6	3.0	5.6	9.8	12.4	8.6	6.6	7.0	7.2	
34	No employees ⁵	19 989	42.4	4.4	5.5	10.3	6.8	8.6	7.1	6.6	8.2	
35	1 to 4 employees	76 636	40.9	2.6	5.7	9.2	13.1	8.9	5.6	7.6	6.4	
36	5 to 9 employees	22 862	34.8	3.3	6.4	11.1	13.3	8.1	9.1	5.1	8.7	
37	10 to 19 employees	10 051	42.6	3.2	5.3	9.9	13.9	8.2	6.5	4.7	5.7	
38	20 to 49 employees	5 034	32.5	3.9	4.0	12.6	14.1	8.3	7.1	8.6	8.9	
39	50 to 99 employees	1 075	40.5	2.9	3.3	5.4	5.9	11.6	4.6	15.8	10.1	
40	100 employees or more	705	43.5	(D)	(D)	4.2	8.1	8.1	3.1	18.6	11.8	
41	Women-owned businesses	5 888 883	42.3	2.4	2.2	2.2	3.8	4.3	5.1	7.9	29.9	
42	With no paid employees	5 071 110	43.4	2.2	1.9	1.4	2.6	3.2	3.5	8.6	33.3	
43	With paid employees	817 773	38.0	3.1	3.5	5.2	8.6	9.0	11.8	5.1	15.7	
44	No employees ⁵	127 905	42.3	4.5	4.7	4.5	6.2	9.4	14.5	2.0	12.0	
45	1 to 4 employees	435 550	38.7	2.6	3.4	5.0	8.4	9.2	11.2	5.2	16.3	
46	5 to 9 employees	134 476	36.6	3.6	3.3	5.7	10.1	9.0	14.3	4.7	12.7	
47	10 to 19 employees	67 487	34.5	3.2	3.4	7.7	9.0	8.1	11.5	6.3	16.4	
48	20 to 49 employees	35 515	36.9	4.0	2.9	3.2	10.2	7.3	8.1	7.3	20.1	
49	50 to 99 employees	10 178	31.0	2.1	3.5	2.4	8.5	10.9	6.8	9.6	25.3	
50	100 employees or more	6 663	32.2	.6	3.9	3.4	8.7	11.0	4.2	5.6	30.4	
51	Nonminority male-owned businesses	10 114 456	45.3	2.4	2.2	3.7	4.6	5.9	6.4	6.9	22.6	
52	With no paid employees	8 019 462	46.6	2.2	2.0	3.3	3.6	4.2	5.6	7.4	25.2	
53	With paid employees	2 094 993	41.5	3.1	2.8	4.9	7.7	11.0	8.9	5.4	14.7	
54	No employees ⁵	271 380	50.6	2.5	1.0	4.3	7.1	4.4	13.7	3.0	13.4	
55	1 to 4 employees	1 155 800	41.9	3.7	3.4	5.5	7.0	12.7	8.1	4.7	13.1	
56	5 to 9 employees	334 483	38.0	2.8	2.5	4.7	10.6	12.2	8.7	7.2	13.2	
57	10 to 19 employees	173 140	37.6	2.1	2.6	4.8	8.1	9.8	9.0	6.1	19.9	
58	20 to 49 employees	101 938	42.3	2.7	2.1	3.9	6.3	9.3	9.1	6.8	17.4	
59	50 to 99 employees	33 406	38.1	2.7	3.4	3.8	7.4	10.1	7.0	5.3	22.2	
60	100 employees or more	24 846	41.6	1.6	3.4	4.5	6.4	8.9	6.9	7.8	19.0	

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Employment Size of Firm: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.7	.3	.1	.2	.2	.3	.4	.3	.9	1
(X)	.9	.3	.2	.3	.2	.4	.4	.4	1.2	2
(X)	.8	.4	.3	.3	.5	.5	.6	.5	.6	3
(X)	3.3	1.1	.5	.8	1.4	.9	2.7	.8	2.6	4
(X)	1.5	.8	.6	.4	1.1	1.1	.8	.7	1.2	5
(X)	1.6	.3	.4	.5	1.0	.7	1.0	1.7	1.3	6
(X)	1.1	.4	.3	1.0	1.1	1.2	.9	.6	2.0	7
(X)	1.9	.6	.2	.5	.6	.6	1.0	.6	1.4	8
(X)	2.2	.7	.6	.9	1.1	2.1	.8	.7	3.1	9
(X)	3.6	.7	1.1	1.3	1.4	1.2	1.3	1.4	2.1	10
—	1.0	.2	.2	.4	.3	.2	.3	.5	.7	11
—	1.1	.3	.3	.4	.4	.2	.3	.6	.7	12
1.0	.9	.4	.8	.6	.4	.8	1.1	.5	1.0	13
2.0	5.1	1.3	4.2	2.3	2.0	1.1	3.8	1.6	2.9	14
1.0	2.5	.5	1.0	.6	.6	1.3	2.3	.9	1.6	15
2.0	3.7	.8	.7	.9	1.6	1.1	2.0	.9	1.2	16
3.0	2.7	.6	.8	.7	1.5	1.2	.9	1.6	1.4	17
4.0	3.2	1.2	1.4	1.1	1.7	2.0	1.6	1.2	1.9	18
6.0	4.2	.9	2.3	1.7	3.1	1.0	1.8	1.2	2.1	19
8.0	6.0	6.2	.8	2.6	2.7	2.5	4.8	1.9	2.0	20
—	.6	.3	.3	.3	.2	.3	.4	.5	.9	21
—	.7	.2	.3	.4	.2	.3	.4	.5	1.0	22
1.0	1.4	.9	.9	.7	1.0	.7	.5	.7	1.6	23
2.0	3.5	1.7	1.3	2.0	2.2	1.2	2.4	2.4	3.9	24
1.0	2.2	1.2	1.3	.8	1.0	1.0	.5	.7	1.6	25
3.0	2.8	1.7	1.1	1.5	1.6	1.9	2.1	2.4	1.0	26
4.0	2.9	.8	.9	1.0	3.8	2.9	1.5	1.5	2.5	27
6.0	4.6	1.6	3.0	.9	2.3	2.8	3.2	1.3	2.0	28
8.0	6.4	1.1	1.8	6.8	1.8	4.1	3.0	1.7	2.5	29
10.0	4.4	1.3	4.6	2.1	4.1	2.0	2.7	2.4	3.1	30
—	1.1	.4	.5	.2	.5	.6	.2	.6	.5	31
—	1.6	.7	.7	.5	.6	.8	.4	.7	.9	32
1.0	1.3	.4	.7	.9	.5	.6	.6	1.0	.3	33
2.0	5.6	3.0	2.1	5.3	1.5	3.6	3.0	3.4	1.6	34
1.0	2.0	.4	1.5	1.7	1.0	.8	1.0	1.7	.9	35
2.0	2.2	.7	1.7	1.9	1.5	.9	1.3	.9	1.4	36
2.0	2.6	1.0	1.5	1.9	1.7	1.3	1.7	1.4	1.1	37
4.0	1.5	1.1	.9	1.4	1.8	1.6	1.8	1.8	1.9	38
6.0	5.6	1.5	1.2	1.7	1.5	3.1	1.8	4.5	2.8	39
6.0	4.2	(D)	(D)	2.5	2.9	2.2	1.7	5.6	2.4	40
—	1.1	.3	.3	.2	.2	.3	.6	.4	1.1	41
—	1.3	.3	.3	.2	.2	.3	.5	.5	1.5	42
—	1.7	.4	.4	.5	.7	.8	1.4	.5	1.0	43
1.0	4.1	1.9	1.5	2.3	1.7	2.3	4.5	.5	2.5	44
—	2.5	.5	.8	.8	1.3	1.4	2.0	.8	1.6	45
1.0	2.9	.8	.6	.6	1.4	.9	2.1	.6	1.0	46
1.0	2.0	.7	1.0	1.3	1.2	1.1	1.8	.5	1.8	47
1.0	2.7	.4	.5	.9	1.8	.9	1.2	1.1	1.3	48
2.0	1.9	1.1	1.5	.9	2.1	2.4	2.0	2.3	3.3	49
2.0	3.4	.3	1.1	2.0	3.1	4.0	1.8	1.4	4.4	50
—	.9	.4	.2	.4	.2	.4	.5	.5	1.1	51
—	1.3	.4	.2	.5	.3	.5	.6	.7	1.4	52
—	.9	.6	.4	.4	.8	.7	.8	.6	.8	53
—	5.9	1.1	.4	1.4	2.1	1.5	4.5	1.4	4.3	54
—	2.2	1.2	.7	.5	1.4	1.6	1.0	.8	1.5	55
—	2.8	.4	.6	.7	1.4	.9	1.6	2.3	1.8	56
1.0	1.5	.4	.4	1.5	1.4	1.6	1.1	.9	2.9	57
1.0	2.1	.8	.2	.6	.6	.6	1.4	.6	1.8	58
1.0	2.7	.8	.8	1.1	1.4	2.5	1.1	.9	3.8	59
1.0	4.6	.7	1.6	1.8	1.4	1.1	1.4	1.9	2.8	60

Table 15d. Percent of Total Capital Borrowed by Owner to Start/Acquire the Business by Legal

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Percent of total capital borrowed to start/acquire the business ¹								Not reported	Not applicable ²
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100			
			A	B	C	D	E	F	G	H			I	J
1	All businesses	17 253 143	44.0	2.5	2.3	3.2	4.4	5.3	5.9	7.3	25.0	
2	Individual proprietorships	14 599 295	42.7	2.6	2.2	3.2	3.9	4.7	5.2	7.6	27.8	
3	Partnerships	1 089 578	48.1	1.9	2.3	2.7	4.3	7.8	6.7	6.5	19.7	
4	Subchapter S corporations	1 564 270	46.9	2.3	2.9	3.8	6.9	6.2	8.4	6.3	16.3	
5	Hispanic-owned businesses	771 708	42.7	3.0	2.8	3.3	4.0	3.9	4.5	8.4	27.5	
6	Individual proprietorships	689 015	40.5	3.2	2.5	3.1	3.1	3.0	3.7	9.2	31.7	
7	Partnerships	32 650	53.8	1.6	3.4	3.9	5.3	5.6	6.0	6.3	14.0	
8	Subchapter S corporations	50 042	46.1	2.7	4.2	4.0	7.9	7.3	7.3	5.4	15.1	
9	Black-owned businesses	620 912	37.9	3.2	2.6	2.5	2.9	3.3	3.8	11.5	32.2	
10	Individual proprietorships	584 256	37.3	3.1	2.4	2.2	2.6	3.1	3.9	12.0	33.6	
11	Partnerships	14 727	49.8	3.1	2.1	5.3	5.8	5.5	2.0	7.8	18.5	
12	Subchapter S corporations	21 928	40.6	6.6	7.0	6.5	7.5	6.4	4.9	4.5	16.0	
13	Other minority-owned businesses	606 426	41.7	3.6	4.2	7.0	8.8	6.0	4.4	6.5	18.0	
14	Individual proprietorships	502 022	42.0	3.5	3.7	6.9	7.8	5.2	3.7	5.7	21.6	
15	Partnerships	49 489	40.3	4.9	4.1	5.8	8.9	8.9	5.0	9.1	13.0	
16	Subchapter S corporations	54 915	42.2	2.7	5.4	8.1	11.3	5.7	5.7	6.7	12.3	
17	Women-owned businesses	5 888 883	42.3	2.4	2.2	2.2	3.8	4.3	5.1	7.9	29.9	
18	Individual proprietorships	5 078 077	41.8	2.4	2.0	1.7	2.6	3.7	4.3	8.0	33.5	
19	Partnerships	243 651	48.0	1.7	2.4	2.3	7.3	5.2	3.1	9.9	20.2	
20	Subchapter S corporations	567 155	41.8	2.7	3.1	4.1	7.4	6.9	10.0	6.3	17.6	
21	Nonminority male-owned businesses	10 114 456	45.3	2.4	2.2	3.7	4.6	5.9	6.4	6.9	22.6	
22	Individual proprietorships	8 414 238	43.5	2.7	2.2	4.0	4.6	5.3	5.8	7.3	24.5	
23	Partnerships	777 379	48.6	1.7	2.1	2.5	3.0	8.5	7.9	5.4	20.2	
24	Subchapter S corporations	922 838	50.3	1.9	2.4	3.4	6.4	5.9	7.7	6.2	15.6	

¹Data represent percentage of owners reporting in the designated categories.

²Includes owners who did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Form of Organization of Firm: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.7	.3	.1	.2	.2	.3	.4	.3	.9	1
(X)	.9	.4	.2	.3	.2	.4	.3	.3	1.1	2
(X)	2.0	.4	.6	.7	.6	1.0	1.7	.9	2.0	3
(X)	2.2	.3	.5	.3	.3	.6	.5	.8	.7	4
—	1.0	.2	.2	.4	.3	.2	.3	.5	.7	5
—	.8	.3	.2	.5	.3	.2	.4	.7	.7	6
2.0	3.1	.6	.7	1.0	1.2	.6	1.1	1.0	1.9	7
1.0	1.0	.5	1.0	.4	1.5	1.0	.8	.6	1.4	8
—	.6	.3	.3	.3	.2	.3	.4	.5	.9	9
—	.7	.3	.3	.3	.2	.3	.4	.5	1.0	10
3.0	3.3	.9	.5	1.0	1.0	1.6	.8	1.7	3.1	11
2.0	2.4	2.2	1.7	.9	1.2	.8	.6	.8	1.9	12
—	1.1	.4	.5	.2	.5	.6	.2	.6	.5	13
—	1.4	.5	.6	.6	.7	.5	.3	.7	.5	14
1.0	3.7	1.6	1.1	.9	1.6	2.7	1.2	1.5	2.2	15
1.0	2.0	.4	.9	1.0	1.0	.6	.8	1.5	1.5	16
—	1.1	.3	.3	.2	.2	.3	.6	.4	1.1	17
—	1.2	.3	.3	.2	.3	.4	.5	.5	1.4	18
1.0	4.4	.4	1.0	.8	2.3	1.6	.5	2.0	2.6	19
—	2.2	.2	.8	.5	.9	.7	1.1	1.1	1.3	20
—	.9	.4	.2	.4	.2	.4	.5	.5	1.1	21
—	1.1	.6	.2	.5	.3	.5	.4	.6	1.2	22
—	2.2	.6	.7	.8	.6	1.5	2.1	.8	2.6	23
—	3.0	.4	.7	.5	.7	.8	.9	.8	1.5	24

Table 16a. Sources of Borrowed Capital for Owner by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Sources of borrowed capital obtained ¹							Not reported	Not applicable ²
		Personal loan using home mortgage/equity line of credit	Personal credit card	Personal loan from spouse	Personal loan from family	Other personal loan				
		A	B	C	D	E	F	G			H
1 All businesses	17 253 143	4.3	2.6	1.0	5.2	6.1	14.4	69.1		
2 Agricultural services, forestry, fishing, and mining	583 253	3.7	2.5	.7	5.9	7.0	18.1	65.2		
3 Construction	1 829 620	3.4	2.5	.6	3.8	5.9	9.6	77.2		
4 Manufacturing	517 714	6.4	1.3	.4	7.4	8.8	11.5	67.1		
5 Transportation, communications, and utilities	698 903	5.8	2.4	1.1	7.1	7.0	23.7	56.7		
6 Wholesale trade	538 339	7.3	2.7	1.0	7.7	6.7	11.9	66.6		
7 Retail trade	2 478 045	8.0	4.2	1.6	8.1	7.7	17.0	58.3		
8 Finance, insurance, and real estate	1 941 029	4.1	1.3	.4	3.6	7.9	11.3	73.5		
9 Services	7 784 016	3.0	2.7	1.2	4.5	5.0	14.5	70.9		
10 Industries not classified	882 224	2.1	1.8	.5	5.0	2.3	19.7	70.2		
11 Hispanic-owned businesses	771 708	4.4	3.2	.9	6.2	5.7	13.1	70.2		
12 Agricultural services, forestry, fishing, and mining	32 927	3.1	3.3	.5	5.3	6.1	17.6	67.4		
13 Construction	97 476	3.3	.5	.5	4.5	3.5	11.3	77.6		
14 Manufacturing	18 461	8.2	2.4	1.7	9.0	6.3	11.5	64.6		
15 Transportation, communications, and utilities	47 797	5.8	3.8	1.3	9.4	7.3	20.8	55.7		
16 Wholesale trade	17 727	9.6	2.4	1.0	6.4	6.4	10.3	68.5		
17 Retail trade	107 846	7.2	4.9	1.2	8.2	8.6	14.4	61.0		
18 Finance, insurance, and real estate	49 231	3.8	2.9	.7	5.4	11.6	8.9	69.2		
19 Services	347 297	3.7	3.4	.8	5.7	4.3	12.2	73.8		
20 Industries not classified	52 945	2.0	3.3	.7	5.4	1.8	18.2	71.7		
21 Black-owned businesses	620 912	2.9	3.1	1.2	3.8	4.6	17.5	70.1		
22 Agricultural services, forestry, fishing, and mining	10 309	3.7	5.6	2.2	2.5	5.7	19.2	65.3		
23 Construction	43 381	3.1	2.3	1.2	2.2	3.4	12.2	78.2		
24 Manufacturing	10 469	5.0	4.0	1.4	5.1	7.8	23.8	57.8		
25 Transportation, communications, and utilities	49 095	6.1	3.4	2.3	6.2	5.1	24.6	57.1		
26 Wholesale trade	7 550	5.6	4.6	1.4	5.9	5.9	12.4	68.7		
27 Retail trade	86 840	4.2	4.0	1.6	4.2	6.0	16.9	66.7		
28 Finance, insurance, and real estate	40 924	3.4	3.0	1.2	3.2	5.5	13.5	73.9		
29 Services	332 981	2.0	2.7	.8	3.6	4.2	17.1	72.2		
30 Industries not classified	39 363	1.5	3.2	1.6	3.2	3.3	21.4	68.1		
31 Other minority-owned businesses	606 426	6.8	4.1	1.4	12.0	9.4	12.8	59.6		
32 Agricultural services, forestry, fishing, and mining	15 218	3.9	2.1	.8	9.4	7.5	19.1	62.2		
33 Construction	28 295	4.2	2.4	.3	5.7	5.2	8.9	74.9		
34 Manufacturing	18 976	7.0	2.7	1.1	8.5	9.8	8.5	67.3		
35 Transportation, communications, and utilities	24 362	5.5	3.5	.8	8.6	9.8	19.6	55.6		
36 Wholesale trade	20 043	9.8	4.4	1.1	10.5	9.6	9.9	62.2		
37 Retail trade	132 483	10.2	4.8	2.2	21.2	12.3	13.5	46.5		
38 Finance, insurance, and real estate	64 762	7.7	2.8	1.3	9.4	8.8	10.5	64.2		
39 Services	273 774	5.1	4.6	1.0	9.6	8.6	13.5	62.5		
40 Industries not classified	28 512	3.3	5.9	3.8	13.5	9.4	11.7	62.5		
41 Women-owned businesses	5 888 883	4.1	2.6	1.3	4.8	4.9	13.0	72.2		
42 Agricultural services, forestry, fishing, and mining	119 731	4.8	1.9	.8	7.1	7.9	15.5	66.2		
43 Construction	183 695	7.4	2.4	1.4	4.9	6.9	11.5	70.3		
44 Manufacturing	152 346	6.1	2.3	.7	8.5	7.0	11.0	69.0		
45 Transportation, communications, and utilities	141 623	6.1	2.8	.7	5.1	7.5	14.6	66.6		
46 Wholesale trade	154 542	8.2	3.7	1.2	5.3	7.0	9.9	69.9		
47 Retail trade	1 093 342	6.4	4.4	1.5	6.1	6.5	14.8	64.6		
48 Finance, insurance, and real estate	602 802	3.4	1.1	.9	3.6	6.1	12.1	75.1		
49 Services	3 158 444	2.8	2.4	1.6	4.5	3.6	12.2	75.2		
50 Industries not classified	282 358	1.8	1.3	1.1	2.9	1.7	19.8	72.6		
51 Nonminority male-owned businesses	10 114 456	4.4	2.5	.8	5.0	6.8	15.2	67.9		
52 Agricultural services, forestry, fishing, and mining	412 917	3.4	2.6	.6	5.5	6.8	18.8	64.8		
53 Construction	1 496 056	2.9	2.6	.5	3.6	6.0	9.2	78.1		
54 Manufacturing	333 485	6.5	.7	.2	6.6	9.6	11.7	66.4		
55 Transportation, communications, and utilities	458 400	5.9	2.0	1.1	7.6	6.8	26.8	53.7		
56 Wholesale trade	352 721	7.0	2.2	.8	8.7	6.6	12.9	64.9		
57 Retail trade	1 197 943	9.4	4.2	1.6	8.6	8.1	19.2	53.8		
58 Finance, insurance, and real estate	1 240 594	4.1	1.3	.1	3.2	8.5	11.1	73.5		
59 Services	4 102 294	3.1	2.8	1.1	4.2	6.0	16.3	68.1		
60 Industries not classified	520 046	2.3	1.8	.1	5.8	2.5	19.7	69.4		

¹Data represent percentage of owners reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes owners who did not require capital to start/acquire their businesses or who did not borrow capital.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column –							
	A	B	C	D	E	F	G		H
(X)	.2	.3	.2	.2	.4	.4	.7	1
(X)	.6	1.1	.3	1.3	1.1	1.3	2.6	2
(X)	.4	1.1	.3	.8	1.1	1.0	2.3	3
(X)	.8	.2	.1	1.2	.7	1.1	2.1	4
(X)	1.1	.8	.4	1.0	.8	2.2	2.1	5
(X)	.6	.4	.3	.9	.9	1.4	1.4	6
(X)	.7	1.0	.4	.8	.6	.7	1.8	7
(X)	.6	.4	.1	.6	1.6	1.6	2.1	8
(X)	.3	.5	.4	.4	.5	.7	1.0	9
(X)	.6	.6	.2	1.1	.4	2.3	2.3	10
–	.4	.3	.1	.5	.2	.5	.8	11
1.0	.7	.7	.4	1.6	1.3	3.0	2.9	12
1.0	.3	.3	.3	1.2	.7	1.8	2.1	13
1.0	1.2	.5	.7	1.1	1.2	1.6	2.0	14
1.0	1.4	.8	.6	.9	1.7	1.4	2.8	15
2.0	1.8	.8	.3	.8	.8	1.4	2.3	16
1.0	1.1	1.7	.6	1.1	.9	1.3	1.8	17
1.0	.9	.8	.3	.9	.7	1.1	1.3	18
–	.6	.7	.3	.7	.5	1.1	1.3	19
1.0	.8	1.2	.3	1.5	.5	2.6	3.0	20
–	.2	.2	.2	.2	.3	.6	.8	21
1.0	.9	1.5	.9	.5	1.0	1.7	2.1	22
–	.9	.7	.8	.6	.6	2.0	2.8	23
1.0	.8	1.1	.4	1.0	1.1	1.7	1.8	24
–	.7	.5	.6	.9	.9	2.1	2.3	25
2.0	1.3	1.3	.7	1.4	1.2	1.6	2.6	26
–	.9	.8	.4	.7	.5	1.0	1.6	27
1.0	.7	.7	.4	.5	.9	1.1	1.5	28
–	.3	.4	.2	.5	.3	1.0	1.2	29
–	.5	.8	.5	.7	.8	2.3	2.1	30
–	.6	.6	.3	1.0	.6	.7	1.2	31
1.0	1.0	.9	.5	.8	1.7	3.6	3.8	32
1.0	1.0	1.3	.1	1.1	1.5	1.7	3.4	33
1.0	1.7	1.7	.6	1.3	2.0	1.4	2.5	34
1.0	1.7	1.6	.4	1.6	2.3	2.4	3.5	35
1.0	1.2	1.0	.4	1.1	1.6	1.6	2.4	36
1.0	1.8	1.0	.6	2.2	1.2	1.3	1.6	37
1.0	1.2	1.0	.6	3.3	.9	1.4	3.3	38
–	.7	1.0	.5	1.1	1.1	1.3	2.2	39
1.0	.9	1.3	1.3	3.1	1.4	2.4	2.9	40
–	.3	.3	.3	.4	.2	.3	.5	41
–	1.1	.6	.5	1.7	1.3	3.2	2.2	42
–	.8	.8	.6	1.3	.8	1.1	2.2	43
–	1.0	.6	.2	1.3	1.1	1.1	1.2	44
–	1.2	1.0	.2	1.4	1.4	2.8	4.2	45
–	1.2	.6	.4	1.0	1.0	1.0	1.6	46
–	.4	1.0	.8	1.1	.6	1.2	2.1	47
–	.8	.5	.5	.9	1.0	1.9	2.7	48
–	.4	.5	.5	.6	.4	.3	.8	49
–	.8	.5	.5	1.2	.6	3.9	4.0	50
–	.4	.4	.2	.4	.7	.5	1.1	51
–	.8	1.4	.4	1.5	1.6	1.8	3.6	52
–	.5	1.3	.3	1.0	1.4	1.2	2.7	53
–	1.0	.1	.1	1.7	1.4	1.5	2.9	54
–	1.7	1.0	.7	1.6	1.3	2.7	2.7	55
–	.8	.6	.6	1.3	1.1	1.9	2.2	56
–	1.3	1.7	.7	1.6	1.0	1.6	2.5	57
–	.9	.5	.1	1.0	2.4	1.8	2.8	58
–	.5	.7	.4	.8	.9	1.0	1.4	59
–	1.1	.9	.1	1.5	.9	2.8	2.7	60

Table 16b. Sources of Borrowed Capital for Owner by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Sources of borrowed capital obtained ¹							Not reported	Not applicable ²
		Personal loan using home mortgage/equity line of credit	Personal credit card	Personal loan from spouse	Personal loan from family	Other personal loan				
		A	B	C	D	E	F	G			H
1 All businesses	17 253 143	4.3	2.6	1.0	5.2	6.1	14.4	69.1		
2 Less than \$5,000	5 226 553	2.4	2.6	.9	1.8	2.5	14.6	76.9		
3 \$5,000 to \$9,999	2 443 946	2.0	1.8	.7	3.1	2.5	14.0	77.0		
4 \$10,000 to \$24,999	3 076 410	2.6	3.5	1.4	4.0	3.4	11.4	75.4		
5 \$25,000 to \$49,999	1 945 806	3.7	2.9	1.1	6.6	9.2	14.1	64.6		
6 \$50,000 to \$99,999	1 615 940	5.9	3.3	1.1	8.6	8.5	15.1	62.7		
7 \$100,000 to \$199,999	1 197 996	7.0	2.6	1.4	8.8	8.5	17.2	59.0		
8 \$200,000 to \$249,999	301 794	6.0	2.6	.4	9.0	11.0	21.3	54.1		
9 \$250,000 to \$499,999	682 583	9.7	1.9	1.0	10.2	11.9	17.4	52.3		
10 \$500,000 to \$999,999	372 078	9.4	1.4	.2	7.9	12.5	15.5	57.3		
11 \$1,000,000 or more	390 037	9.2	.7	.4	6.5	14.8	10.8	60.6		
12 Hispanic-owned businesses	771 708	4.4	3.2	.9	6.2	5.7	13.1	70.2		
13 Less than \$5,000	219 226	2.0	3.4	.3	3.3	2.5	15.0	76.3		
14 \$5,000 to \$9,999	140 362	1.8	2.0	.6	3.1	3.1	15.0	76.1		
15 \$10,000 to \$24,999	165 667	3.9	3.3	1.2	4.2	4.0	11.9	75.4		
16 \$25,000 to \$49,999	87 288	4.6	4.4	.9	6.7	4.6	10.7	71.7		
17 \$50,000 to \$99,999	64 742	4.8	2.6	1.2	9.5	8.3	13.9	63.4		
18 \$100,000 to \$199,999	41 578	6.6	3.7	1.0	10.6	10.3	11.7	60.8		
19 \$200,000 to \$249,999	10 030	8.8	6.4	1.2	10.6	10.1	13.6	56.6		
20 \$250,000 to \$499,999	22 301	10.2	2.3	1.6	12.8	11.7	12.0	55.6		
21 \$500,000 to \$999,999	11 319	10.8	3.3	1.0	11.0	12.7	13.0	54.6		
22 \$1,000,000 or more	9 194	10.6	1.5	.5	9.0	13.0	11.3	58.1		
23 Black-owned businesses	620 912	2.9	3.1	1.2	3.8	4.6	17.5	70.1		
24 Less than \$5,000	236 722	1.2	2.6	.7	2.2	2.5	17.6	74.9		
25 \$5,000 to \$9,999	111 512	1.6	2.6	1.5	2.7	4.9	16.1	74.1		
26 \$10,000 to \$24,999	129 901	2.4	3.0	.9	3.5	4.6	17.0	71.0		
27 \$25,000 to \$49,999	62 209	3.8	3.4	1.8	6.9	4.2	17.9	65.2		
28 \$50,000 to \$99,999	39 218	6.1	5.5	2.0	6.9	7.9	19.7	58.4		
29 \$100,000 to \$199,999	20 936	10.1	4.7	1.9	6.4	9.0	19.6	54.5		
30 \$200,000 to \$249,999	4 533	10.4	4.5	3.1	7.9	11.1	24.0	48.6		
31 \$250,000 to \$499,999	9 029	11.1	4.0	.9	8.9	11.6	18.5	52.3		
32 \$500,000 to \$999,999	3 823	11.3	3.8	.8	7.7	12.5	16.9	50.5		
33 \$1,000,000 or more	3 028	14.4	2.4	.8	7.6	13.9	10.9	56.1		
34 Other minority-owned businesses	606 426	6.8	4.1	1.4	12.0	9.4	12.8	59.6		
35 Less than \$5,000	132 493	1.4	4.5	.5	6.6	3.6	7.7	77.2		
36 \$5,000 to \$9,999	80 435	1.5	6.6	3.9	3.7	6.1	9.8	75.7		
37 \$10,000 to \$24,999	108 195	2.9	4.9	1.6	4.9	7.3	15.4	69.1		
38 \$25,000 to \$49,999	77 345	9.7	3.6	.7	20.4	8.1	12.4	51.0		
39 \$50,000 to \$99,999	70 360	6.4	3.6	1.5	13.1	11.2	14.6	56.6		
40 \$100,000 to \$199,999	58 620	11.8	4.6	1.7	16.5	10.7	15.0	48.4		
41 \$200,000 to \$249,999	15 740	9.7	4.7	1.7	17.1	19.3	11.6	45.4		
42 \$250,000 to \$499,999	34 266	10.5	2.3	1.1	17.8	16.1	14.2	46.7		
43 \$500,000 to \$999,999	16 467	11.8	3.0	.4	15.9	13.1	17.1	45.9		
44 \$1,000,000 or more	12 505	12.0	1.9	1.1	9.7	14.3	13.0	53.8		
45 Women-owned businesses	5 888 883	4.1	2.6	1.3	4.8	4.9	13.0	72.2		
46 Less than \$5,000	2 310 303	1.5	3.2	.9	2.1	1.6	15.3	76.9		
47 \$5,000 to \$9,999	967 380	1.5	1.3	.9	4.0	2.7	10.3	81.1		
48 \$10,000 to \$24,999	1 051 358	2.0	1.6	2.2	4.0	2.9	10.5	78.9		
49 \$25,000 to \$49,999	538 885	4.1	2.2	1.7	5.7	4.5	14.6	69.4		
50 \$50,000 to \$99,999	381 517	7.2	4.1	1.9	8.3	9.2	15.2	60.1		
51 \$100,000 to \$199,999	267 089	12.6	4.7	2.2	9.9	11.8	12.7	54.1		
52 \$200,000 to \$249,999	66 464	9.4	4.7	1.1	10.1	18.6	11.6	51.5		
53 \$250,000 to \$499,999	146 313	13.2	2.8	1.2	12.0	14.7	10.6	52.4		
54 \$500,000 to \$999,999	80 539	13.0	1.1	.3	9.0	14.8	10.9	55.6		
55 \$1,000,000 or more	79 037	10.7	.9	.7	7.0	13.6	10.0	60.5		
56 Nonminority male-owned businesses	10 114 456	4.4	2.5	.8	5.0	6.8	15.2	67.9		
57 Less than \$5,000	2 608 047	3.2	2.1	.9	1.2	3.2	14.1	77.1		
58 \$5,000 to \$9,999	1 285 456	2.5	2.0	.5	2.5	2.0	16.5	74.6		
59 \$10,000 to \$24,999	1 763 830	3.0	4.9	.9	4.1	3.5	11.4	73.5		
60 \$25,000 to \$49,999	1 248 482	3.2	3.0	.9	6.2	11.8	14.2	62.8		
61 \$50,000 to \$99,999	1 108 065	5.4	3.1	.8	8.4	8.3	15.1	64.2		
62 \$100,000 to \$199,999	840 723	4.7	1.6	1.2	7.8	7.1	19.3	61.3		
63 \$200,000 to \$249,999	212 693	4.1	1.4	—	7.6	7.2	26.2	55.8		
64 \$250,000 to \$499,999	488 462	8.6	1.6	.9	9.1	10.7	20.0	52.4		
65 \$500,000 to \$999,999	266 408	8.2	1.3	.2	6.9	11.7	16.8	58.7		
66 \$1,000,000 or more	292 290	8.7	.6	.3	6.1	15.2	10.9	60.9		

¹Data represent percentage of owners reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes owners who did not require capital to start/acquire their businesses or who did not borrow capital.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column –							
	A	B	C	D	E	F	G	H
(X)	.2	.3	.2	.2	.4	.4	.7	1
(X)	.4	.3	.3	.4	.5	.5	.7	2
(X)	.4	.5	.3	.7	.9	.8	2.1	3
(X)	.6	.9	.5	.7	.6	1.4	1.4	4
(X)	.8	.5	.5	1.0	2.5	1.5	2.2	5
(X)	.8	.6	.4	1.3	1.3	1.0	2.9	6
(X)	.9	.4	.4	.5	.6	.9	1.2	7
(X)	1.0	1.1	.1	2.4	1.9	2.1	2.7	8
(X)	.8	.2	.2	.7	.6	1.2	1.8	9
(X)	.5	.3	.1	.7	.6	.8	.9	10
(X)	.4	.1	.1	.3	.5	.4	.7	11
–	.4	.3	.1	.5	.2	.5	.8	12
1.0	.6	.9	.2	.8	.7	1.3	1.9	13
1.0	.6	.8	.4	1.0	1.4	1.2	2.9	14
1.0	.7	1.0	.5	.9	.9	1.4	1.8	15
1.0	1.0	1.3	.5	1.1	1.1	1.9	2.8	16
1.0	1.1	1.0	.3	1.2	2.0	1.5	2.4	17
1.0	1.0	1.3	.3	1.3	1.8	1.2	2.9	18
3.0	2.5	2.4	.8	2.4	1.8	2.7	2.7	19
2.0	1.2	.7	.5	1.5	1.5	1.7	1.7	20
3.0	2.1	1.3	.4	1.9	1.7	1.7	2.3	21
2.0	1.2	.4	.2	.3	1.4	1.0	1.3	22
–	.2	.2	.2	.2	.3	.6	.8	23
–	.3	.4	.2	.3	.3	1.1	1.3	24
–	.4	.6	.4	.6	.9	1.0	1.8	25
–	.6	.6	.4	.7	.9	1.2	1.4	26
–	.7	1.0	.8	1.3	1.2	1.4	2.6	27
1.0	1.2	1.5	.9	1.5	2.4	1.3	2.8	28
1.0	2.0	.7	.6	1.0	.7	1.1	2.6	29
3.0	3.0	1.4	1.1	2.4	2.5	2.7	5.6	30
3.0	1.4	.6	.5	2.0	1.0	1.6	2.0	31
4.0	2.6	1.7	.4	4.2	2.3	3.3	5.7	32
4.0	1.7	1.2	.3	1.6	1.9	.9	2.4	33
–	.6	.6	.3	1.0	.6	.7	1.2	34
1.0	.8	1.6	.3	2.8	1.3	1.5	2.4	35
1.0	.6	2.2	1.4	1.2	2.0	2.7	3.9	36
1.0	1.1	1.4	.9	1.5	2.0	2.5	3.8	37
1.0	1.8	1.2	.5	3.2	1.5	1.7	3.3	38
1.0	1.0	.7	.8	1.1	1.9	2.2	2.9	39
1.0	2.8	.8	.5	1.7	1.4	1.4	2.1	40
2.0	2.1	2.7	1.3	2.1	3.6	3.1	3.4	41
1.0	1.4	.4	.2	1.4	1.6	1.5	2.2	42
2.0	1.2	1.2	.2	1.4	1.6	1.9	1.9	43
2.0	1.1	.4	.3	.5	1.2	1.0	1.4	44
–	.3	.3	.3	.4	.2	.3	.5	45
–	.3	.6	.3	.5	.3	1.1	1.2	46
–	.8	.5	.4	1.2	.7	2.4	3.5	47
–	.4	.4	1.0	1.4	.6	.7	1.0	48
–	1.4	.9	1.0	1.8	1.3	1.3	3.3	49
–	.7	1.3	.7	1.6	.8	1.7	3.0	50
–	1.2	.8	.7	1.5	1.5	1.8	2.0	51
1.0	2.7	4.2	.5	2.8	2.6	2.8	4.5	52
1.0	.8	.5	.3	1.0	1.3	1.2	1.1	53
1.0	.9	.2	.1	1.1	1.1	1.2	2.4	54
1.0	.8	.2	.1	.5	.9	.9	1.1	55
–	.4	.4	.2	.4	.7	.5	1.1	56
–	.8	.6	.6	.6	.9	1.2	1.8	57
–	.8	1.0	.5	.8	1.8	2.5	2.6	58
–	1.0	1.7	.5	1.0	1.1	2.3	2.7	59
–	.9	.7	.8	1.7	4.2	2.3	3.7	60
–	1.1	.7	.5	1.7	1.9	1.5	3.9	61
–	1.1	.4	.7	.9	.9	1.4	1.7	62
–	1.6	1.3	–	3.5	2.3	3.2	4.0	63
–	1.2	.3	.3	.8	.9	1.5	2.5	64
–	.7	.3	.1	1.0	.7	1.0	1.1	65
–	.4	.2	.1	.4	.5	.5	1.0	66

Table 16c. Sources of Borrowed Capital for Owner by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Sources of borrowed capital obtained ¹							Not reported	Not applicable ²
		Personal loan using home mortgage/equity line of credit	Personal credit card	Personal loan from spouse	Personal loan from family	Other personal loan				
		A	B	C	D	E	F	G			H
1 All businesses	17 253 143	4.3	2.6	1.0	5.2	6.1	14.4	69.1		
2 With no paid employees	14 118 184	3.0	2.5	.8	3.9	4.6	13.9	73.3		
3 With paid employees	3 134 959	8.7	2.8	1.6	9.3	11.2	16.1	55.2		
4 No employees ⁵	435 838	8.0	5.0	2.6	10.0	10.6	9.9	59.7		
5 1 to 4 employees	1 716 076	6.9	3.4	2.0	10.5	8.8	18.9	54.9		
6 5 to 9 employees	503 808	11.5	1.5	1.1	7.9	13.9	18.2	50.5		
7 10 to 19 employees	256 110	12.2	1.9	.5	8.4	12.6	12.9	55.3		
8 20 to 49 employees	144 734	9.8	1.6	.5	7.8	14.4	11.4	58.4		
9 50 to 99 employees	45 331	9.1	.3	.1	5.6	19.2	9.1	59.3		
10 100 employees or more	33 062	6.9	.1	.6	4.3	18.5	9.9	61.0		
11 Hispanic-owned businesses	771 708	4.4	3.2	.9	6.2	5.7	13.1	70.2		
12 With no paid employees	656 343	3.0	3.3	.8	4.9	4.2	13.3	73.7		
13 With paid employees	115 364	9.1	2.7	.9	10.2	10.4	12.7	58.8		
14 No employees ⁵	19 569	8.6	4.6	.7	5.7	13.6	9.2	61.2		
15 1 to 4 employees	64 631	7.9	2.0	.9	6.4	8.0	14.3	61.5		
16 5 to 9 employees	16 937	9.4	3.6	1.4	10.2	12.6	12.8	52.3		
17 10 to 19 employees	8 553	11.9	2.9	.5	16.6	12.8	12.4	54.8		
18 20 to 49 employees	4 050	13.1	1.7	1.4	11.1	12.8	9.0	55.1		
19 50 to 99 employees	948	14.1	.8	—	8.2	12.7	10.7	56.6		
20 100 employees or more	676	11.4	1.4	.7	15.9	12.2	6.9	55.3		
21 Black-owned businesses	620 912	2.9	3.1	1.2	3.8	4.6	17.5	70.1		
22 With no paid employees	556 434	2.3	2.8	1.0	3.4	4.0	17.1	72.0		
23 With paid employees	64 478	7.5	5.3	2.2	6.8	8.9	19.7	56.6		
24 No employees ⁵	13 725	2.7	4.6	2.4	6.2	7.8	18.7	63.5		
25 1 to 4 employees	37 587	7.0	6.3	2.5	5.9	8.5	20.4	56.5		
26 5 to 9 employees	7 853	12.7	3.9	1.4	10.7	9.5	23.0	46.7		
27 10 to 19 employees	2 839	9.7	1.3	1.3	6.8	8.5	16.5	58.8		
28 20 to 49 employees	1 700	13.2	6.0	.4	9.8	15.6	9.8	54.7		
29 50 to 99 employees	432	16.5	1.5	—	2.8	20.5	10.1	50.9		
30 100 employees or more	342	17.9	1.1	2.5	7.8	12.6	10.5	53.3		
31 Other minority-owned businesses	606 426	6.8	4.1	1.4	12.0	9.4	12.8	59.6		
32 With no paid employees	470 075	4.9	4.1	1.4	9.8	7.5	11.6	65.9		
33 With paid employees	136 351	10.7	4.2	1.4	16.7	13.3	15.2	46.9		
34 No employees ⁵	19 989	7.1	11.8	.3	13.0	10.6	12.8	50.6		
35 1 to 4 employees	76 636	9.4	3.3	1.8	16.7	12.3	17.6	47.4		
36 5 to 9 employees	22 862	12.5	4.4	1.4	18.2	16.4	13.1	43.5		
37 10 to 19 employees	10 051	15.6	1.6	.9	19.5	11.9	9.8	48.3		
38 20 to 49 employees	5 034	13.7	3.3	1.1	16.9	19.5	13.8	41.5		
39 50 to 99 employees	1 075	9.9	(D)	(D)	6.8	18.6	17.7	50.5		
40 100 employees or more	705	8.6	(D)	(D)	7.1	9.7	22.6	55.2		
41 Women-owned businesses	5 888 883	4.1	2.6	1.3	4.8	4.9	13.0	72.2		
42 With no paid employees	5 071 110	2.3	2.2	1.1	3.4	3.1	13.1	76.6		
43 With paid employees	817 773	11.5	4.1	2.5	10.7	12.3	12.3	53.7		
44 No employees ⁵	127 905	8.9	9.6	5.2	12.3	11.0	9.6	54.3		
45 1 to 4 employees	435 550	10.4	4.2	2.9	10.6	10.5	13.9	55.0		
46 5 to 9 employees	134 476	14.5	1.6	1.5	10.5	16.0	12.7	49.3		
47 10 to 19 employees	67 487	15.1	4.2	.6	11.3	13.6	9.7	50.9		
48 20 to 49 employees	35 515	11.4	.9	1.0	10.2	14.3	9.6	57.0		
49 50 to 99 employees	10 178	11.0	.6	.6	4.3	18.4	12.3	56.3		
50 100 employees or more	6 663	11.0	.2	.7	4.1	17.3	6.8	62.6		
51 Nonminority male-owned businesses	10 114 456	4.4	2.5	.8	5.0	6.8	15.2	67.9		
52 With no paid employees	8 019 462	3.3	2.6	.6	3.8	5.5	14.3	71.8		
53 With paid employees	2 094 993	7.5	2.1	1.2	8.3	10.6	17.7	56.2		
54 No employees ⁵	271 380	7.8	1.6	1.5	8.8	10.1	9.3	64.1		
55 1 to 4 employees	1 155 800	5.3	3.1	1.7	10.2	7.8	21.1	55.0		
56 5 to 9 employees	334 483	10.5	1.3	.9	5.9	13.0	20.9	51.2		
57 10 to 19 employees	173 140	10.9	.9	.4	6.7	12.2	14.2	57.5		
58 20 to 49 employees	101 938	9.1	1.8	.3	6.7	14.1	11.7	59.7		
59 50 to 99 employees	33 406	8.7	.1	—	5.8	19.5	8.0	60.3		
60 100 employees or more	24 846	5.6	—	.6	3.8	19.6	10.5	60.6		

¹Data represent percentage of owners reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes owners who did not require capital to start/acquire their businesses or who did not borrow capital.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column –							
	A	B	C	D	E	F	G		H
(X)	.2	.3	.2	.2	.4	.4	.7	1
(X)	.7	.2	.4	.3	.6	.5	.8	2
(X)	1.6	1.2	1.2	1.6	1.3	2.0	2.7	3
(X)	.8	.6	.6	.4	.7	.9	1.6	4
(X)	1.1	.2	.3	.6	.9	1.9	1.9	5
(X)	1.3	.7	.2	.9	.9	.9	2.3	6
(X)	.9	.7	.2	.8	1.2	1.0	1.8	7
(X)	1.3	.1	.1	1.1	1.5	.8	2.7	8
(X)	1.9	–	.3	1.2	2.9	1.4	2.4	9
–	.4	.3	.1	.5	.2	.5	.8	10
–	.3	.5	.2	.5	.4	.5	.9	11
1.0	.9	.5	.2	.6	.8	.9	1.4	12
2.0	2.2	3.3	.5	1.8	3.8	1.4	5.7	13
1.0	1.2	.5	.2	.7	1.0	1.6	2.6	14
2.0	1.3	.9	.4	1.8	2.0	2.0	2.9	15
3.0	.9	.8	.2	1.4	1.3	1.7	2.8	16
4.0	1.4	.6	.9	1.3	1.5	2.6	4.2	17
6.0	4.2	.4	–	1.7	3.7	1.8	4.7	18
8.0	4.8	.8	.7	6.6	4.9	1.9	6.9	19
–	.2	.2	.2	.2	.3	.6	.8	20
–	.2	.2	.1	.2	.3	.7	.8	21
1.0	.9	.8	.7	.7	.7	1.2	1.8	22
2.0	1.7	2.5	1.5	2.2	2.3	3.7	1.9	23
1.0	1.1	1.2	.8	.8	1.1	1.2	2.4	24
3.0	2.1	1.9	1.1	1.9	2.0	2.6	3.3	25
4.0	2.0	.7	.4	2.9	2.2	3.7	4.5	26
6.0	5.3	2.1	.6	2.7	2.9	2.2	4.5	27
8.0	6.1	1.2	–	.9	4.7	2.0	5.6	28
–	4.3	.6	1.9	2.6	3.8	2.3	4.5	29
–	.6	.6	.3	1.0	.6	.7	1.2	30
–	.5	.8	.4	1.3	.6	.8	1.8	31
1.0	1.3	.6	.2	.9	1.0	1.1	1.4	32
2.0	2.3	4.6	.3	3.1	2.3	3.5	5.9	33
1.0	1.8	.7	.4	1.6	1.3	1.8	2.0	34
2.0	1.8	1.6	.6	1.7	1.7	1.1	2.3	35
2.0	1.5	.8	.3	2.7	1.7	1.1	2.8	36
4.0	2.1	1.0	.5	2.6	1.8	1.7	2.6	37
6.0	2.9	(D)	(D)	1.5	3.7	4.6	4.6	38
6.0	3.3	(D)	(D)	2.8	1.7	5.4	4.4	39
–	.3	.3	.3	.4	.2	.3	.5	40
–	.2	.3	.3	.4	.4	.4	.6	41
–	.9	.8	.7	.7	.7	.9	1.1	42
1.0	3.3	3.5	3.5	2.5	1.8	2.8	5.1	43
–	1.2	1.1	1.2	1.4	1.3	1.0	2.3	44
1.0	1.6	.3	.9	1.2	1.7	1.0	2.9	45
1.0	1.3	2.4	.2	1.7	1.1	.7	2.1	46
1.0	.8	.4	1.0	1.8	1.6	1.2	2.5	47
2.0	2.1	.7	.5	.7	2.8	2.5	4.3	48
2.0	5.2	.2	.5	.9	3.3	1.2	5.2	49
–	.4	.4	.2	.4	.7	.5	1.1	50
–	.3	.5	.2	.4	1.0	.8	1.3	51
–	1.0	.3	.3	.6	.5	.7	1.3	52
–	2.4	.7	.6	3.0	2.2	2.6	5.0	53
–	1.2	.7	.7	1.0	1.0	1.4	2.4	54
–	1.5	.4	.3	.9	1.3	2.6	3.0	55
1.0	1.6	.3	.3	1.1	1.3	1.3	3.0	56
1.0	1.1	.9	.2	.9	1.6	1.3	1.9	57
1.0	1.6	.1	–	1.4	2.0	1.0	3.6	58
1.0	2.2	–	.3	1.2	3.8	1.9	3.5	59
–	–	–	–	–	–	–	–	60

Table 16d. Sources of Borrowed Capital for Owner by Legal Form of Organization of Firm:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Sources of borrowed capital obtained ¹						Not reported	Not applicable ²
			Personal loan using home mortgage/ equity line of credit	Personal credit card	Personal loan from spouse	Personal loan from family	Other personal loan			
			A	B	C	D	E	F			G	H
1	All businesses	17 253 143	4.3	2.6	1.0	5.2	6.1	14.4	69.1	
2	Individual proprietorships	14 599 295	2.7	2.8	1.1	4.9	3.5	17.0	70.5	
3	Partnerships	1 089 578	6.1	1.4	.5	4.3	13.2	8.2	67.9	
4	Subchapter S corporations	1 564 270	10.7	2.4	.8	7.2	13.0	7.0	63.2	
5	Hispanic-owned businesses	771 708	4.4	3.2	.9	6.2	5.7	13.1	70.2	
6	Individual proprietorships	689 015	3.1	3.4	.9	5.5	3.1	15.2	72.2	
7	Partnerships	32 650	7.6	2.1	.2	5.7	12.0	7.2	67.8	
8	Subchapter S corporations	50 042	9.2	2.9	1.2	10.0	14.5	6.2	61.2	
9	Black-owned businesses	620 912	2.9	3.1	1.2	3.8	4.6	17.5	70.1	
10	Individual proprietorships	584 256	2.2	2.9	1.2	3.5	3.8	18.3	70.9	
11	Partnerships	14 727	6.5	3.1	.5	3.8	12.2	9.6	68.2	
12	Subchapter S corporations	21 928	13.8	5.6	1.3	8.9	15.5	5.5	56.6	
13	Other minority-owned businesses	606 426	6.8	4.1	1.4	12.0	9.4	12.8	59.6	
14	Individual proprietorships	502 022	3.7	5.7	1.7	10.7	6.3	15.4	63.5	
15	Partnerships	49 489	8.6	1.0	.3	15.8	13.2	10.8	53.2	
16	Subchapter S corporations	54 915	13.7	2.7	1.6	12.6	14.8	7.4	54.5	
17	Women-owned businesses	5 888 883	4.1	2.6	1.3	4.8	4.9	13.0	72.2	
18	Individual proprietorships	5 078 077	2.1	2.7	1.3	4.0	2.5	14.3	75.4	
19	Partnerships	243 651	4.7	.5	1.9	4.0	10.4	12.6	68.2	
20	Subchapter S corporations	567 155	12.9	3.1	1.3	9.3	13.2	7.2	59.5	
21	Nonminority male-owned businesses	10 114 456	4.4	2.5	.8	5.0	6.8	15.2	67.9	
22	Individual proprietorships	8 414 238	2.9	2.8	1.0	5.2	3.9	18.7	68.0	
23	Partnerships	777 379	6.2	1.6	.1	3.5	14.1	6.9	68.9	
24	Subchapter S corporations	922 838	9.2	2.0	.5	5.5	12.9	6.9	66.0	

¹Data represent percentage of owners reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes owners who did not require capital to start/acquire their businesses or who did not borrow capital.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column –							
	A	B	C	D	E	F	G		H
(X)	.2	.3	.2	.2	.4	.4	.7	1
(X)	.2	.3	.3	.3	.4	.5	.7	2
(X)	1.0	.6	.3	.7	2.2	1.1	2.1	3
(X)	1.1	.5	.2	.7	.7	.7	1.4	4
–	.4	.3	.1	.5	.2	.5	.8	5
–	.3	.4	.2	.5	.3	.7	.9	6
2.0	1.0	.9	.1	.9	1.7	1.1	3.1	7
1.0	1.1	.5	.3	1.1	1.8	.7	1.2	8
–	.2	.2	.2	.2	.3	.6	.8	9
–	.2	.3	.2	.3	.2	.7	.8	10
3.0	1.0	1.3	.6	.8	1.4	1.6	3.3	11
2.0	1.7	1.1	.3	1.0	1.4	.6	2.4	12
–	.6	.6	.3	1.0	.6	.7	1.2	13
–	.3	.9	.5	.9	.6	.7	1.6	14
1.0	1.6	.4	.2	4.4	1.5	1.4	3.4	15
1.0	1.7	.6	.5	1.2	1.0	1.5	1.1	16
–	.3	.3	.3	.4	.2	.3	.5	17
–	.2	.3	.3	.5	.3	.3	.3	18
1.0	1.5	.3	1.7	1.0	1.6	2.1	3.6	19
–	1.4	.5	.3	.6	.9	1.1	1.9	20
–	.4	.4	.2	.4	.7	.5	1.1	21
–	.3	.4	.3	.6	.6	.7	1.2	22
–	1.2	.9	.1	.8	2.8	1.0	3.0	23
–	1.3	.6	.2	.8	1.1	.8	1.8	24

Table 17a. Sources of Non-Borrowed Capital for Owner by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Sources of non-borrowed capital obtained ¹			
		None— 100 percent borrowed capital	Use of owner's personal/family physical assets	Proceeds from the sale of owner's personal assets	
		A	B	C	D
1 All businesses	17 253 143	5.9	16.6	2.2	
2 Agricultural services, forestry, fishing, and mining	583 253	4.6	18.5	2.0	
3 Construction	1 829 620	4.4	26.1	1.0	
4 Manufacturing	517 714	6.8	17.1	2.9	
5 Transportation, communications, and utilities	698 903	9.3	15.7	2.4	
6 Wholesale trade	538 339	6.6	15.3	2.2	
7 Retail trade	2 478 045	7.6	16.4	4.2	
8 Finance, insurance, and real estate	1 941 029	4.7	13.0	2.0	
9 Services	7 784 016	6.0	15.8	1.8	
10 Industries not classified	882 224	2.9	15.4	2.0	
11 Hispanic-owned businesses	771 708	4.5	13.0	3.0	
12 Agricultural services, forestry, fishing, and mining	32 927	4.4	17.7	2.0	
13 Construction	97 476	3.2	17.8	2.8	
14 Manufacturing	18 461	7.6	14.0	2.8	
15 Transportation, communications, and utilities	47 797	6.0	13.0	1.7	
16 Wholesale trade	17 727	6.3	14.0	2.9	
17 Retail trade	107 846	6.1	13.3	4.9	
18 Finance, insurance, and real estate	49 231	5.0	12.4	1.9	
19 Services	347 297	3.9	11.8	3.2	
20 Industries not classified	52 945	3.4	9.1	1.4	
21 Black-owned businesses	620 912	3.8	12.3	1.5	
22 Agricultural services, forestry, fishing, and mining	10 309	3.7	21.9	1.3	
23 Construction	43 381	3.1	16.5	1.2	
24 Manufacturing	10 469	5.4	18.5	2.8	
25 Transportation, communications, and utilities	49 095	5.5	11.5	1.9	
26 Wholesale trade	7 550	5.5	10.7	2.2	
27 Retail trade	86 840	5.5	12.3	2.5	
28 Finance, insurance, and real estate	40 924	2.0	11.7	2.0	
29 Services	332 981	3.4	11.7	1.0	
30 Industries not classified	39 363	4.2	9.7	2.0	
31 Other minority-owned businesses	606 426	4.4	12.8	3.0	
32 Agricultural services, forestry, fishing, and mining	15 218	3.5	18.3	2.1	
33 Construction	28 295	4.5	16.4	2.7	
34 Manufacturing	18 976	3.8	11.7	3.4	
35 Transportation, communications, and utilities	24 362	4.4	18.4	2.7	
36 Wholesale trade	20 043	6.2	13.1	3.8	
37 Retail trade	132 483	4.2	13.2	4.7	
38 Finance, insurance, and real estate	64 762	3.5	10.5	3.8	
39 Services	273 774	4.7	12.6	1.6	
40 Industries not classified	28 512	4.7	8.9	3.6	
41 Women-owned businesses	5 888 883	5.1	16.1	2.3	
42 Agricultural services, forestry, fishing, and mining	119 731	5.3	17.5	1.8	
43 Construction	183 695	6.7	24.5	1.9	
44 Manufacturing	152 346	5.6	14.9	2.8	
45 Transportation, communications, and utilities	141 623	9.2	13.0	3.5	
46 Wholesale trade	154 542	6.1	15.7	2.2	
47 Retail trade	1 093 342	8.2	17.9	3.7	
48 Finance, insurance, and real estate	602 802	2.0	13.9	2.4	
49 Services	3 158 444	4.5	16.0	1.8	
50 Industries not classified	282 358	3.4	11.5	1.6	
51 Nonminority male-owned businesses	10 114 456	6.4	17.2	2.0	
52 Agricultural services, forestry, fishing, and mining	412 917	4.5	18.7	2.1	
53 Construction	1 496 056	4.2	27.2	.8	
54 Manufacturing	333 485	7.4	18.4	3.0	
55 Transportation, communications, and utilities	458 400	10.2	17.2	2.0	
56 Wholesale trade	352 721	6.9	15.2	2.1	
57 Retail trade	1 197 943	7.4	16.0	4.6	
58 Finance, insurance, and real estate	1 240 594	5.8	12.7	1.7	
59 Services	4 102 294	7.3	16.0	1.7	
60 Industries not classified	520 046	2.4	18.4	2.2	

¹Data represent percentage of owners reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes owners who did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Sources of non-borrowed capital obtained ¹ —Con.				Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—							
Owner's personal/ family savings	Other personal sources	Not reported	Not applicable ²		A	B	C	D	E	F	G	H
36.5	3.5	10.4	25.0	(X)	.4	.9	.2	.6	.3	.2	.9	1
39.0	3.4	12.2	20.4	(X)	.8	1.5	.7	1.7	1.0	1.7	2.2	2
30.8	2.6	8.7	26.4	(X)	.6	2.0	.2	1.9	.8	1.6	2.8	3
39.8	3.2	9.2	21.0	(X)	.8	1.4	.7	1.4	.6	.6	1.8	4
31.3	4.0	12.0	25.3	(X)	1.0	2.1	.6	2.2	.8	1.4	2.3	5
39.4	3.6	10.5	22.4	(X)	1.2	1.7	.2	1.9	.8	1.2	1.5	6
40.4	4.2	12.5	14.7	(X)	1.1	.9	4	1.2	.6	.7	.9	7
40.5	4.0	12.1	23.7	(X)	1.2	2.1	4	2.6	.7	1.1	2.1	8
35.5	3.0	8.8	29.0	(X)	.4	.9	4	1.1	.5	.6	1.4	9
29.2	6.3	13.2	31.1	(X)	1.0	2.0	.8	2.8	1.5	1.7	2.6	10
35.0	5.2	11.7	27.5	—	.3	.5	.5	.9	.6	.7	.7	11
31.3	3.7	15.2	25.8	1.0	1.0	1.6	1.0	2.7	1.2	3.1	3.1	12
29.2	6.7	9.3	31.1	1.0	.6	2.3	.8	2.8	1.8	1.2	2.4	13
40.9	2.3	13.6	18.8	1.0	1.0	1.2	.7	2.7	.5	1.5	1.8	14
33.9	7.9	15.0	22.5	1.0	1.2	2.3	.5	3.8	1.4	1.7	2.6	15
43.2	3.0	12.6	18.0	2.0	1.1	1.8	.7	2.9	.6	1.8	1.9	16
42.8	3.8	11.9	17.2	1.0	.8	1.3	.5	2.4	1.0	1.0	1.5	17
45.3	5.0	10.3	20.1	1.0	1.3	1.2	.7	2.5	.9	1.2	1.9	18
32.6	5.3	11.3	31.9	—	.6	.8	1.2	1.8	1.1	1.1	1.6	19
26.7	6.1	14.6	38.7	1.0	1.2	1.2	.6	3.6	1.3	1.5	2.2	20
30.5	6.7	13.0	32.2	—	.4	.4	.2	.8	.6	.6	.9	21
25.6	6.0	15.4	26.0	1.0	.8	2.4	4	1.9	1.2	1.7	1.7	22
23.5	6.4	10.3	39.0	—	.9	2.0	4	1.9	1.5	1.4	2.6	23
28.2	5.8	15.2	24.1	1.0	.7	1.8	.6	2.9	.9	1.6	1.3	24
30.6	7.8	17.3	25.4	—	1.1	2.1	.6	2.6	1.3	2.3	2.0	25
40.0	4.1	13.4	24.0	2.0	1.1	1.6	.5	2.6	1.0	1.6	2.2	26
39.4	7.8	12.0	20.4	—	.9	1.2	.7	2.2	1.7	1.4	1.4	27
39.9	6.7	11.4	26.3	1.0	.6	1.7	.5	1.9	1.0	1.4	1.8	28
28.8	6.3	12.6	36.3	—	.6	.6	.2	1.2	.6	1.1	1.1	29
24.2	7.9	16.0	35.9	—	1.0	1.8	.5	1.9	.9	2.4	2.7	30
47.2	3.4	11.3	18.0	—	.2	.9	.2	1.5	.4	.8	.5	31
38.2	2.5	14.3	21.1	1.0	.9	2.5	.9	3.4	1.4	2.3	2.5	32
38.6	2.5	10.6	24.8	1.0	1.4	2.1	.9	4.6	.8	1.7	4.0	33
48.7	3.3	10.0	19.1	1.0	1.0	1.8	.9	2.7	1.0	1.0	2.2	34
35.6	9.4	13.8	15.8	1.0	1.2	3.1	1.5	4.1	2.4	3.8	2.3	35
48.3	3.4	10.5	14.7	1.0	1.0	1.2	.7	2.1	1.3	1.6	1.7	36
58.2	2.2	10.9	6.6	1.0	.8	1.9	.6	2.8	.5	1.3	1.0	37
43.1	2.4	13.8	22.9	1.0	1.0	2.4	.8	4.6	1.2	1.0	3.6	38
46.0	3.7	10.6	20.8	—	.6	1.2	4	1.7	.8	1.1	1.4	39
37.7	7.8	9.4	27.8	1.0	1.8	1.9	1.2	3.6	2.6	2.6	3.2	40
33.2	3.6	9.9	29.9	—	.6	1.0	.3	1.2	.3	.4	1.1	41
36.5	1.0	10.6	27.4	—	1.1	2.2	.5	3.2	.5	2.3	2.2	42
27.7	3.5	10.2	25.5	—	1.2	2.0	.5	1.6	1.1	1.1	2.4	43
38.0	4.5	8.2	26.1	—	1.0	1.2	.9	2.3	1.1	1.1	2.5	44
29.8	2.8	9.8	31.7	—	2.1	1.6	1.3	2.0	.7	1.5	2.8	45
37.5	3.5	9.4	25.7	—	1.3	2.5	.5	2.5	.7	1.3	2.6	46
38.3	3.8	11.1	17.0	—	1.4	1.6	.8	1.9	.5	1.0	.8	47
36.1	5.6	12.5	27.6	—	.6	1.5	.6	2.4	1.2	1.2	1.9	48
30.7	2.9	8.4	35.7	—	.7	1.6	.5	1.7	.5	.8	2.0	49
28.7	5.7	14.0	35.0	—	1.2	1.9	.6	2.5	1.4	2.5	2.8	50
38.0	3.3	10.4	22.6	—	.5	1.0	.3	.8	.4	.5	1.1	51
40.4	4.0	12.4	17.9	—	.9	2.3	.9	2.3	1.3	2.8	3.2	52
31.3	2.2	8.4	25.9	—	.6	2.5	.2	2.3	1.0	2.1	3.6	53
40.3	2.6	9.4	18.9	—	1.0	2.0	.8	1.5	.7	1.1	1.8	54
31.4	3.4	11.9	24.0	—	1.2	2.9	.6	3.1	1.2	1.8	3.2	55
39.9	3.7	10.9	21.3	—	1.6	1.7	.3	2.4	1.2	1.6	2.3	56
40.3	4.7	13.8	13.3	—	1.1	1.4	.6	2.2	.9	1.6	1.9	57
42.2	3.4	12.0	22.2	—	1.8	2.7	.5	3.1	.9	1.6	2.7	58
38.8	2.8	8.8	24.5	—	.6	1.3	.6	1.7	.7	.9	1.4	59
29.1	6.5	12.5	28.8	—	1.1	2.7	1.3	4.4	2.1	2.7	4.0	60

Table 17b. Sources of Non-Borrowed Capital for Owner by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Sources of non-borrowed capital obtained ¹		
		None—100 percent borrowed capital	Use of owner's personal/family physical assets	Proceeds from the sale of owner's personal assets
		A	B	C	D
1 All businesses	17 253 143	5.9	16.6	2.2
2 Less than \$5,000	5 226 553	2.9	16.1	1.4
3 \$5,000 to \$9,999	2 443 946	4.8	18.9	.9
4 \$10,000 to \$24,999	3 076 410	3.6	17.6	2.0
5 \$25,000 to \$49,999	1 945 806	8.6	18.0	1.8
6 \$50,000 to \$99,999	1 615 940	8.8	17.3	2.4
7 \$100,000 to \$199,999	1 197 996	7.7	15.8	4.2
8 \$200,000 to \$249,999	301 794	10.5	18.0	3.2
9 \$250,000 to \$499,999	682 583	9.3	14.7	3.8
10 \$500,000 to \$999,999	372 078	8.5	13.0	3.9
11 \$1,000,000 or more	390 037	7.8	10.2	3.8
12 Hispanic-owned businesses	771 708	4.5	13.0	3.0
13 Less than \$5,000	219 226	1.3	10.1	1.1
14 \$5,000 to \$9,999	140 362	1.9	11.8	2.2
15 \$10,000 to \$24,999	165 667	1.8	12.0	3.0
16 \$25,000 to \$49,999	87 288	7.2	18.3	1.7
17 \$50,000 to \$99,999	64 742	8.2	15.7	7.3
18 \$100,000 to \$199,999	41 578	7.9	14.9	3.4
19 \$200,000 to \$249,999	10 030	10.3	10.7	5.6
20 \$250,000 to \$499,999	22 301	8.8	14.5	4.6
21 \$500,000 to \$999,999	11 319	7.6	12.7	4.1
22 \$1,000,000 or more	9 194	8.6	9.6	4.4
23 Black-owned businesses	620 912	3.8	12.3	1.5
24 Less than \$5,000	236 722	2.0	11.9	1.0
25 \$5,000 to \$9,999	111 512	3.8	11.3	1.1
26 \$10,000 to \$24,999	129 901	4.1	11.4	1.8
27 \$25,000 to \$49,999	62 209	3.7	13.3	1.7
28 \$50,000 to \$99,999	39 218	6.6	15.6	1.6
29 \$100,000 to \$199,999	20 936	8.4	16.0	3.7
30 \$200,000 to \$249,999	4 533	13.0	14.0	3.3
31 \$250,000 to \$499,999	9 029	10.3	13.5	2.1
32 \$500,000 to \$999,999	3 823	7.2	9.5	3.2
33 \$1,000,000 or more	3 028	6.4	12.1	3.2
34 Other minority-owned businesses	606 426	4.4	12.8	3.0
35 Less than \$5,000	132 493	3.3	13.7	2.4
36 \$5,000 to \$9,999	80 435	2.3	16.5	1.1
37 \$10,000 to \$24,999	108 195	1.0	11.7	1.3
38 \$25,000 to \$49,999	77 345	5.8	11.2	1.5
39 \$50,000 to \$99,999	70 360	5.0	11.3	5.1
40 \$100,000 to \$199,999	58 620	5.3	12.0	4.5
41 \$200,000 to \$249,999	15 740	4.5	16.7	1.8
42 \$250,000 to \$499,999	34 266	7.7	12.2	3.7
43 \$500,000 to \$999,999	16 467	5.1	14.6	5.9
44 \$1,000,000 or more	12 505	5.8	11.3	4.4
45 Women-owned businesses	5 888 883	5.1	16.1	2.3
46 Less than \$5,000	2 310 303	2.9	17.0	.9
47 \$5,000 to \$9,999	967 380	3.3	19.4	1.5
48 \$10,000 to \$24,999	1 051 358	3.4	14.4	3.6
49 \$25,000 to \$49,999	538 885	6.5	17.6	2.3
50 \$50,000 to \$99,999	381 517	8.5	15.8	2.7
51 \$100,000 to \$199,999	267 089	12.2	11.7	5.1
52 \$200,000 to \$249,999	66 464	10.9	16.2	2.0
53 \$250,000 to \$499,999	146 313	11.6	13.0	4.3
54 \$500,000 to \$999,999	80 539	8.9	12.5	5.1
55 \$1,000,000 or more	79 037	6.1	10.9	3.8
56 Nonminority male-owned businesses	10 114 456	6.4	17.2	2.0
57 Less than \$5,000	2 608 047	3.0	15.9	1.8
58 \$5,000 to \$9,999	1 285 456	6.3	19.2	.4
59 \$10,000 to \$24,999	1 763 830	3.9	20.5	.8
60 \$25,000 to \$49,999	1 248 482	9.7	18.6	1.6
61 \$50,000 to \$99,999	1 108 065	9.1	18.1	2.0
62 \$100,000 to \$199,999	840 723	6.3	17.5	3.9
63 \$200,000 to \$249,999	212 693	11.0	19.3	3.6
64 \$250,000 to \$499,999	488 462	8.6	15.5	3.6
65 \$500,000 to \$999,999	266 408	8.7	13.1	3.5
66 \$1,000,000 or more	292 290	8.3	10.1	3.9

¹Data represent percentage of owners reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes owners who did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Sources of non-borrowed capital obtained ¹ —Con.				Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—							
Owner's personal/ family savings	Other personal sources	Not reported	Not applicable ²		A	B	C	D	E	F	G	H
36.5	3.5	10.4	25.0	(X)	.4	.9	.2	.6	.3	.2	.9	1
31.0	4.2	9.7	34.8	(X)	.5	1.7	.3	1.8	.8	.6	1.7	2
29.4	4.0	9.1	33.0	(X)	1.0	1.8	.3	2.6	1.1	1.0	2.8	3
36.5	4.7	8.8	26.8	(X)	.7	2.1	.5	2.3	.8	.9	2.3	4
39.6	2.8	9.7	19.5	(X)	1.6	1.7	.7	3.5	.4	2.1	2.6	5
42.3	3.1	10.0	16.1	(X)	1.5	1.4	.3	2.1	.3	.8	1.1	6
44.4	2.6	10.2	15.2	(X)	.6	1.4	.8	2.0	.4	.6	1.2	7
38.6	1.7	15.2	12.8	(X)	1.8	2.1	1.1	2.9	.8	4.6	2.6	8
41.8	2.4	14.4	13.6	(X)	.7	.9	.5	.9	.4	1.0	1.3	9
41.3	2.1	15.9	15.2	(X)	.5	.7	.3	1.1	.5	1.3	.8	10
40.8	1.9	15.1	20.4	(X)	.6	.3	.3	1.0	.2	.4	.7	11
35.0	5.2	11.7	27.5	—	.3	.5	.5	.9	.6	.7	.7	12
29.3	7.1	13.1	38.0	1.0	.4	1.5	.6	1.4	1.6	2.0	2.5	13
24.9	6.1	13.6	39.5	1.0	1.0	1.7	1.2	2.7	1.0	2.0	3.3	14
34.3	6.6	9.5	32.8	1.0	.3	1.3	.9	3.0	1.8	.7	2.4	15
36.6	4.4	8.6	23.1	1.0	1.8	2.8	.5	3.1	1.9	1.8	3.5	16
38.4	4.4	10.1	15.8	1.0	1.5	1.1	2.4	1.9	.8	1.5	2.1	17
47.3	2.7	12.1	11.7	1.0	.9	.9	.8	2.0	.4	1.5	1.4	18
45.0	2.4	11.8	14.2	3.0	1.4	2.2	1.4	2.6	.9	2.1	2.3	19
44.1	2.3	13.9	11.8	2.0	.7	1.2	1.0	2.3	.5	1.1	1.2	20
42.0	1.4	18.9	13.3	3.0	1.7	1.9	.7	2.6	.3	2.2	1.8	21
45.6	1.4	15.9	14.5	2.0	.6	.9	1.0	1.1	.2	.9	1.2	22
30.5	6.7	13.0	32.2	—	.4	.4	.2	.8	.6	.6	.9	23
25.1	6.5	14.8	38.7	—	.5	.8	.2	1.5	.6	.8	1.5	24
27.8	8.4	11.9	35.7	—	.9	.6	.4	2.3	.9	1.0	1.7	25
31.6	7.1	11.8	32.2	—	.7	1.3	.4	2.0	.9	1.1	1.6	26
37.9	8.4	9.5	25.5	—	.3	1.1	.7	2.2	2.3	2.2	1.8	27
38.5	4.3	13.3	20.1	1.0	.9	1.4	.4	3.3	1.2	1.2	2.3	28
40.3	3.1	14.4	14.1	1.0	1.0	1.3	.6	1.0	.8	1.5	.8	29
40.9	3.2	13.7	11.9	3.0	2.1	2.5	1.7	5.5	1.2	3.1	1.4	30
42.9	5.0	12.3	13.9	3.0	1.2	.8	.3	2.7	.8	1.8	1.4	31
46.9	2.1	15.8	15.4	4.0	1.7	2.1	.9	3.0	.5	2.6	2.8	32
39.4	1.7	20.6	16.5	4.0	1.5	2.5	.5	3.7	.6	3.3	1.4	33
47.2	3.4	11.3	18.0	—	.2	.9	.2	1.5	.4	.8	.5	34
35.5	2.6	8.2	34.2	1.0	.9	2.1	.7	3.8	.9	1.4	2.9	35
36.3	5.6	7.3	30.8	1.0	1.0	4.1	.8	4.0	1.5	2.6	4.0	36
47.4	5.9	12.6	20.1	1.0	.5	1.3	.8	3.0	1.9	3.3	2.5	37
54.0	4.4	7.1	16.1	1.0	1.7	2.2	1.5	4.5	1.4	1.6	3.2	38
49.0	3.3	11.8	14.6	1.0	1.5	1.6	1.8	2.5	.7	2.0	1.9	39
55.2	2.1	13.2	7.7	1.0	.7	1.3	1.1	2.7	.3	1.8	1.2	40
48.8	2.5	15.9	9.8	2.0	1.3	2.2	.8	2.4	1.3	2.9	1.8	41
53.4	1.9	14.7	6.6	1.0	.8	1.1	.7	2.2	.4	1.4	.9	42
50.3	1.0	16.1	7.1	2.0	.7	1.7	1.0	2.2	.4	1.9	.9	43
48.1	1.7	18.2	10.5	2.0	.8	.4	.7	1.2	.3	1.5	1.2	44
33.2	3.6	9.9	29.9	—	.6	1.0	.3	1.2	.3	.4	1.1	45
27.3	4.7	9.6	37.6	—	.7	1.9	.3	1.6	.9	1.0	1.3	46
29.9	3.2	6.2	36.6	—	1.0	1.7	.5	3.6	.7	.8	3.0	47
35.1	3.4	9.1	31.1	—	.9	1.3	1.6	2.6	.5	1.1	2.5	48
32.6	3.4	13.0	24.7	—	1.5	1.9	.9	4.5	1.5	2.9	3.0	49
40.2	3.2	11.5	18.1	—	1.0	2.0	.8	1.7	.8	1.4	1.6	50
45.5	2.8	9.5	13.2	—	2.1	1.5	.9	2.7	.5	1.1	1.2	51
47.5	2.4	9.9	11.1	1.0	2.7	3.9	.8	4.9	1.1	2.3	2.2	52
42.1	2.2	12.6	14.3	1.0	1.2	1.5	.8	1.7	.5	.9	1.0	53
42.1	1.4	13.8	16.1	1.0	1.2	1.7	1.1	1.8	.3	.8	1.2	54
36.7	2.3	15.2	25.0	1.0	.6	.6	.4	.9	.5	1.3	1.0	55
38.0	3.3	10.4	22.6	—	.5	1.0	.3	.8	.4	.5	1.1	56
34.0	3.6	9.2	32.4	—	.9	2.1	.6	2.7	.9	1.0	2.6	57
29.0	4.3	10.8	30.1	—	1.7	2.5	.2	4.4	2.0	1.9	4.3	58
37.4	5.5	8.2	23.7	—	1.1	3.5	.5	3.2	1.4	1.6	2.9	59
42.3	2.3	8.4	17.1	—	2.3	2.3	.8	4.3	.6	2.7	3.8	60
43.2	2.9	9.3	15.3	—	2.5	2.1	.6	3.5	.7	.8	1.9	61
43.1	2.5	10.2	16.5	—	.5	2.0	.9	2.4	.5	.9	1.8	62
33.5	1.3	17.6	13.6	—	3.0	3.2	1.9	3.6	.8	6.2	3.7	63
40.8	2.5	15.0	14.0	—	1.0	1.2	.5	1.7	.5	1.3	1.9	64
40.5	2.4	16.3	15.4	—	.8	.9	.5	1.3	.7	1.8	1.4	65
41.4	1.8	14.8	19.9	—	.7	.4	.4	1.3	.3	.6	.9	66

Table 17c. Sources of Non-Borrowed Capital for Owner by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Sources of non-borrowed capital obtained ¹		
			None— 100 percent borrowed capital	Use of owner's personal/family physical assets	Proceeds from the sale of owner's personal assets
			A	B	C	D
1	All businesses	17 253 143	5.9	16.6	2.2
2	With no paid employees	14 118 184	4.7	17.0	1.7
3	With paid employees	3 134 959	9.6	15.2	3.7
4	No employees ⁵	435 838	13.4	18.4	3.1
5	1 to 4 employees	1 716 076	8.9	16.7	3.5
6	5 to 9 employees	503 808	10.3	15.1	4.3
7	10 to 19 employees	256 110	9.5	12.6	3.9
8	20 to 49 employees	144 734	8.9	10.0	4.5
9	50 to 99 employees	45 331	6.8	7.7	5.2
10	100 employees or more	33 062	6.1	8.8	1.6
11	Hispanic-owned businesses	771 708	4.5	13.0	3.0
12	With no paid employees	656 343	3.0	12.6	2.9
13	With paid employees	115 364	9.2	14.5	3.4
14	No employees ⁵	19 569	8.0	19.3	.8
15	1 to 4 employees	64 631	9.4	14.4	3.5
16	5 to 9 employees	16 937	11.7	14.8	4.0
17	10 to 19 employees	8 553	7.2	11.3	3.7
18	20 to 49 employees	4 050	7.9	9.5	7.1
19	50 to 99 employees	948	6.4	9.2	6.0
20	100 employees or more	676	7.4	6.8	3.4
21	Black-owned businesses	620 912	3.8	12.3	1.5
22	With no paid employees	556 434	3.4	11.7	1.3
23	With paid employees	64 478	7.1	16.4	2.7
24	No employees ⁵	13 725	7.6	22.5	1.9
25	1 to 4 employees	37 587	5.8	15.9	2.8
26	5 to 9 employees	7 853	12.9	12.8	3.4
27	10 to 19 employees	2 839	5.3	9.7	2.3
28	20 to 49 employees	1 700	8.0	15.3	3.3
29	50 to 99 employees	432	5.5	5.3	9.4
30	100 employees or more	342	4.7	22.1	3.1
31	Other minority-owned businesses	606 426	4.4	12.8	3.0
32	With no paid employees	470 075	3.3	13.3	2.3
33	With paid employees	136 351	6.6	11.7	4.2
34	No employees ⁵	19 989	7.1	8.3	5.5
35	1 to 4 employees	76 636	5.6	12.9	3.7
36	5 to 9 employees	22 862	9.1	10.2	3.5
37	10 to 19 employees	10 051	6.5	13.2	5.0
38	20 to 49 employees	5 034	7.1	11.0	6.1
39	50 to 99 employees	1 075	4.6	10.2	6.5
40	100 employees or more	705	3.1	10.3	5.0
41	Women-owned businesses	5 888 883	5.1	16.1	2.3
42	With no paid employees	5 071 110	3.5	16.7	1.8
43	With paid employees	817 773	11.8	13.5	4.2
44	No employees ⁵	127 905	14.5	14.4	4.1
45	1 to 4 employees	435 550	11.2	14.0	4.1
46	5 to 9 employees	134 476	14.3	13.0	5.5
47	10 to 19 employees	67 487	11.5	12.9	3.1
48	20 to 49 employees	35 515	8.1	11.7	3.7
49	50 to 99 employees	10 178	6.8	11.4	4.1
50	100 employees or more	6 663	4.2	6.2	2.8
51	Nonminority male-owned businesses	10 114 456	6.4	17.2	2.0
52	With no paid employees	8 019 462	5.6	17.6	1.5
53	With paid employees	2 094 993	8.9	16.2	3.6
54	No employees ⁵	271 380	13.7	20.6	2.7
55	1 to 4 employees	1 155 800	8.1	18.2	3.3
56	5 to 9 employees	334 483	8.7	16.3	3.8
57	10 to 19 employees	173 140	9.0	12.6	4.2
58	20 to 49 employees	101 938	9.1	9.4	4.6
59	50 to 99 employees	33 406	7.0	6.7	5.4
60	100 employees or more	24 846	6.9	9.3	1.1

¹Data represent percentage of owners reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes owners who did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Sources of non-borrowed capital obtained ¹ —Con.				Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—							
Owner's personal/ family savings	Other personal sources	Not reported	Not applicable ²		A	B	C	D	E	F	G	H
36.5	3.5	10.4	25.0	(X)	.4	.9	.2	.6	.3	.2	.9	1
34.9	3.9	9.7	28.2	(X)	.4	1.0	.2	.9	.4	.4	1.2	2
41.9	2.3	12.6	14.7	(X)	.6	.7	.4	.4	.2	.3	.6	3
40.7	1.7	9.6	13.0	(X)	2.7	2.6	.7	3.2	.8	2.0	2.6	4
43.0	2.5	11.6	13.9	(X)	.8	1.1	.6	1.0	.5	.7	1.2	5
40.6	2.6	14.3	12.8	(X)	1.0	1.1	.7	1.9	.4	1.8	1.3	6
39.8	1.4	14.6	18.2	(X)	.9	.8	.7	1.6	.4	1.1	2.0	7
42.4	1.9	14.9	17.6	(X)	1.0	1.1	.5	1.9	.4	1.3	1.4	8
41.7	2.0	14.4	22.3	(X)	.8	.9	.8	2.2	.6	1.6	3.1	9
43.5	3.3	15.6	21.1	(X)	1.3	1.9	.5	2.5	1.4	1.3	2.1	10
35.0	5.2	11.7	27.5	—	.3	.5	.5	.9	.6	.7	.7	11
32.3	6.3	11.5	31.3	—	.3	.6	.6	1.1	.8	.8	.7	12
43.6	1.6	12.6	15.1	1.0	1.1	1.0	.5	1.3	.2	.5	1.0	13
44.9	1.6	8.3	17.1	2.0	3.8	3.0	.4	3.6	1.0	1.7	2.9	14
43.0	1.4	11.6	16.7	1.0	2.3	1.8	.9	1.9	.3	1.0	1.6	15
41.3	1.8	15.0	11.3	2.0	2.0	1.7	.7	3.3	.5	1.1	1.2	16
43.3	2.1	19.2	13.2	3.0	.9	2.1	.6	2.9	.5	1.3	1.4	17
49.1	1.4	13.5	11.5	4.0	1.6	1.6	2.2	2.8	.7	1.8	1.9	18
45.7	1.4	16.9	14.3	6.0	1.8	2.1	2.8	5.0	.6	2.5	2.1	19
58.2	2.3	9.5	12.3	8.0	4.8	2.3	1.1	4.1	1.0	2.0	2.0	20
30.5	6.7	13.0	32.2	—	.4	.4	.2	.8	.6	.6	.9	21
29.0	7.0	13.1	34.6	—	.4	.4	.2	.8	.6	.6	1.0	22
41.2	5.2	12.0	15.3	1.0	.5	1.3	.8	2.0	.8	.8	1.6	23
34.5	2.6	9.4	21.4	2.0	2.4	5.2	1.4	4.4	1.5	2.1	3.9	24
43.9	5.8	12.0	13.8	1.0	.5	1.2	.9	2.1	.9	1.1	1.6	25
36.2	8.7	12.4	13.6	3.0	2.1	2.1	.9	3.4	2.5	2.8	1.0	26
49.6	2.2	13.6	17.3	4.0	1.5	1.9	1.1	3.9	.9	1.5	2.5	27
37.9	1.0	20.8	13.7	6.0	3.2	4.7	.8	4.4	.5	4.5	2.0	28
54.8	3.3	11.8	10.0	8.0	3.0	1.4	2.4	7.8	1.3	3.6	2.5	29
35.7	(D)	22.2	11.8	10.0	2.7	5.0	2.1	4.3	(D)	4.7	3.1	30
47.2	3.4	11.3	18.0	—	.2	.9	.2	1.5	.4	.8	.5	31
44.1	4.2	9.6	23.2	—	.4	1.1	.3	2.0	.5	.7	.9	32
53.6	1.7	14.9	7.2	1.0	.6	.6	.6	1.7	.4	1.4	.3	33
56.0	3.9	10.9	8.2	2.0	3.0	1.6	1.8	4.4	2.9	4.4	1.6	34
55.5	1.7	14.2	6.4	1.0	1.0	1.1	.9	2.1	.3	2.1	.9	35
49.8	1.4	17.2	8.7	2.0	1.3	1.0	1.0	1.9	.5	2.6	1.4	36
56.4	.4	12.7	5.7	2.0	1.7	1.9	1.9	3.1	.2	1.1	1.1	37
46.8	1.7	18.5	8.9	4.0	1.8	1.3	1.5	1.5	.4	2.0	1.9	38
36.5	2.6	29.5	10.1	6.0	1.8	2.4	1.9	5.7	.9	4.0	2.8	39
40.5	.8	28.6	11.8	6.0	1.7	2.3	2.6	4.9	.9	4.9	2.4	40
33.2	3.6	9.9	29.9	—	.6	1.0	.3	1.2	.3	.4	1.1	41
31.6	4.0	9.1	33.3	—	.5	1.1	.3	1.5	.4	.5	1.5	42
39.8	2.2	12.8	15.7	—	1.4	1.1	.7	1.2	.3	.9	1.0	43
40.9	1.3	12.8	12.0	1.0	4.5	4.6	1.2	4.6	1.4	3.2	2.5	44
39.9	2.1	12.4	16.3	—	2.0	1.5	1.0	1.5	.6	1.3	1.6	45
39.4	3.0	12.1	12.7	1.0	2.1	1.3	1.0	2.1	1.0	1.1	1.0	46
40.8	1.0	14.4	16.4	1.0	1.8	1.5	.8	3.5	.3	1.7	1.8	47
38.7	3.1	14.6	20.1	1.0	1.2	1.1	1.1	2.2	.9	1.8	1.3	48
33.5	2.1	16.8	25.3	2.0	2.0	2.0	1.3	2.5	.9	3.1	3.3	49
38.2	5.1	13.1	30.4	2.0	1.8	1.8	1.8	3.8	2.2	2.5	4.4	50
38.0	3.3	10.4	22.6	—	.5	1.0	.3	.8	.4	.5	1.1	51
36.7	3.6	9.7	25.2	—	.6	1.3	.3	1.2	.5	.6	1.4	52
42.0	2.3	12.4	14.7	—	.8	.8	.3	.7	.4	.3	.8	53
40.1	1.7	7.7	13.4	—	4.5	3.2	.9	6.5	1.1	2.8	4.3	54
43.5	2.7	11.1	13.1	—	1.0	1.1	.5	1.6	.7	.8	1.5	55
40.5	2.4	15.0	13.2	—	1.6	2.0	1.0	2.4	.5	2.2	1.8	56
38.0	1.6	14.7	19.9	1.0	1.1	.9	1.1	1.9	.5	1.6	2.9	57
43.2	1.5	14.7	17.4	1.0	1.4	1.3	.9	2.4	.4	1.8	1.8	58
43.4	1.9	13.4	22.2	1.0	1.1	1.1	1.1	2.8	.6	2.1	3.8	59
44.9	2.9	16.0	19.0	1.0	1.4	2.4	.5	3.1	1.9	1.9	2.8	60

Table 17d. Sources of Non-Borrowed Capital for Owner by Legal Form of Organization of Firm:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Sources of non-borrowed capital obtained ¹		
			None— 100 percent borrowed capital	Use of owner's personal/family physical assets	Proceeds from the sale of owner's personal assets
			A	B	C	D
1	All businesses	17 253 143	5.9	16.6	2.2
2	Individual proprietorships	14 599 295	5.2	18.6	2.2
3	Partnerships	1 089 578	6.7	9.7	1.2
4	Subchapter S corporations	1 564 270	8.4	12.5	3.0
5	Hispanic-owned businesses	771 708	4.5	13.0	3.0
6	Individual proprietorships	689 015	3.7	13.3	2.7
7	Partnerships	32 650	6.0	12.9	2.2
8	Subchapter S corporations	50 042	7.3	11.7	5.3
9	Black-owned businesses	620 912	3.8	12.3	1.5
10	Individual proprietorships	584 256	3.9	12.3	1.4
11	Partnerships	14 727	2.0	10.1	2.3
12	Subchapter S corporations	21 928	4.9	12.2	2.6
13	Other minority-owned businesses	606 426	4.4	12.8	3.0
14	Individual proprietorships	502 022	3.7	15.0	2.4
15	Partnerships	49 489	5.0	9.1	3.0
16	Subchapter S corporations	54 915	5.7	9.8	4.5
17	Women-owned businesses	5 888 883	5.1	16.1	2.3
18	Individual proprietorships	5 078 077	4.3	17.1	2.2
19	Partnerships	243 651	3.1	14.4	1.1
20	Subchapter S corporations	567 155	10.0	12.3	3.4
21	Nonminority male-owned businesses	10 114 456	6.4	17.2	2.0
22	Individual proprietorships	8 414 238	5.8	20.1	2.1
23	Partnerships	777 379	7.9	8.2	1.1
24	Subchapter S corporations	922 838	7.7	12.8	2.7

¹Data represent percentage of owners reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes owners who did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Sources of non-borrowed capital obtained ¹ —Con.				Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—							
Owner's personal/ family savings	Other personal sources	Not reported	Not applicable ²		A	B	C	D	E	F	G	H
36.5	3.5	10.4	25.0	(X)	.4	.9	.2	.6	.3	.2	.9	1
33.4	4.2	8.7	27.8	(X)	.3	1.1	.3	1.1	.4	.4	1.1	2
44.4	1.8	16.5	19.7	(X)	1.7	1.9	.2	2.6	.5	1.7	2.0	3
44.8	1.6	13.4	16.3	(X)	.8	.8	.2	1.5	.3	.4	1.0	4
35.0	5.2	11.7	27.5	—	.3	.5	.5	.9	.6	.7	.7	5
30.9	6.4	11.3	31.7	—	.4	.6	.4	1.1	.9	.8	.7	6
49.9	2.6	12.4	14.0	2.0	1.1	2.1	.8	3.1	.8	1.1	1.9	7
45.9	.9	13.8	15.1	1.0	.8	1.4	1.6	1.4	.3	1.2	1.4	8
30.5	6.7	13.0	32.2	—	.4	.4	.2	.8	.6	.6	.9	9
29.0	7.2	12.6	33.6	—	.4	.4	.2	.9	.6	.6	1.0	10
44.2	1.4	21.4	18.5	3.0	.8	2.0	.9	3.1	.8	1.8	3.1	11
49.2	2.0	13.2	16.0	2.0	.6	2.2	.5	2.2	.8	1.2	1.9	12
47.2	3.4	11.3	18.0	—	.2	.9	.2	1.5	.4	.8	.5	13
44.5	5.2	7.7	21.6	—	.3	1.1	.3	1.4	.5	.7	.5	14
49.8	.9	19.2	13.0	1.0	1.2	2.4	.6	3.6	.5	2.3	2.2	15
52.6	.5	14.6	12.3	1.0	.8	1.0	.8	2.7	.1	1.8	1.5	16
33.2	3.6	9.9	29.9	—	.6	1.0	.3	1.2	.3	.4	1.1	17
30.4	4.4	8.2	33.5	—	.5	1.4	.3	1.4	.4	.5	1.4	18
41.9	2.1	17.3	20.2	1.0	.5	2.6	.3	3.9	.8	2.3	2.6	19
41.7	.9	14.0	17.6	—	1.1	.8	.6	2.8	.1	1.2	1.3	20
38.0	3.3	10.4	22.6	—	.5	1.0	.3	.8	.4	.5	1.1	21
34.9	3.9	8.7	24.5	—	.4	1.2	.4	1.3	.6	.6	1.2	22
44.6	1.7	16.2	20.2	—	2.1	2.2	.3	3.1	.6	2.6	2.6	23
46.3	2.1	12.8	15.6	—	.9	1.2	.4	1.7	.5	.7	1.5	24

Table 18a. Weeks and Hours Owner Spent Managing or Working by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Number of weeks spent managing or working in the business ¹							Average number of hours per week spent managing or working in the business ¹			
		None	Less than 12	12 to 23	24 to 35	36 to 47	48 or more	Not reported	None	Less than 10	10 to 19	20 to 29
		A	B	C	D	E	F	G	H	I	J	K	L
1 All businesses	17 253 143	8.4	12.4	6.2	6.4	7.1	51.3	8.3	8.4	17.1	10.5	8.9
2 Agricultural services, forestry, fishing, and mining	583 253	14.2	9.9	7.7	9.1	6.9	41.4	10.9	13.5	13.8	10.2	9.4
3 Construction	1 829 620	8.6	8.6	5.4	7.1	8.1	56.8	5.5	8.5	9.4	6.3	8.9
4 Manufacturing	517 714	10.6	11.2	5.6	6.6	4.7	55.7	5.6	10.8	12.6	10.1	7.9
5 Transportation, communications, and utilities	698 903	5.6	7.3	6.9	6.7	9.4	54.3	9.8	5.5	13.1	8.1	6.3
6 Wholesale trade	538 339	6.3	8.7	5.0	3.7	4.4	64.7	7.1	6.4	11.9	8.3	5.5
7 Retail trade	2 478 045	5.3	9.1	6.6	6.6	6.7	57.1	8.6	5.8	14.2	11.2	9.2
8 Finance, insurance, and real estate	1 941 029	20.7	19.7	3.2	3.3	4.5	41.4	7.2	20.7	29.1	5.2	5.3
9 Services	7 784 016	4.6	12.6	7.1	7.4	8.1	52.1	8.2	4.6	16.9	13.9	10.7
10 Industries not classified	882 224	7.4	12.7	8.9	6.0	7.7	39.9	17.3	7.4	17.5	8.6	8.6
11 Hispanic-owned businesses	771 708	9.6	7.5	5.3	8.1	8.0	51.3	10.2	9.2	10.5	10.3	9.4
12 Agricultural services, forestry, fishing, and mining	32 927	8.2	8.1	5.7	9.5	9.5	46.5	12.4	8.7	7.8	8.7	9.5
13 Construction	97 476	14.1	3.5	5.4	7.3	9.4	50.5	9.9	12.0	5.1	6.6	6.3
14 Manufacturing	18 461	6.7	7.6	7.3	5.3	4.4	61.2	7.5	6.7	9.7	8.2	7.8
15 Transportation, communications, and utilities	47 797	6.6	5.5	5.0	8.3	9.3	52.2	13.1	6.3	11.3	9.4	6.8
16 Wholesale trade	17 727	5.4	6.6	5.2	3.3	7.3	65.7	6.5	5.1	11.1	7.0	5.6
17 Retail trade	107 846	6.3	8.6	6.4	6.6	6.4	56.8	8.9	6.4	10.1	13.5	7.2
18 Finance, insurance, and real estate	49 231	18.3	13.2	6.5	4.4	4.7	44.0	8.9	18.3	20.9	10.0	6.0
19 Services	347 297	8.7	7.1	4.3	9.9	8.7	51.4	10.0	8.5	10.2	10.5	12.3
20 Industries not classified	52 945	8.4	9.3	8.0	7.7	9.0	41.8	15.8	8.7	11.1	12.3	9.8
21 Black-owned businesses	620 912	6.8	7.9	7.3	8.9	9.2	46.3	13.6	6.7	14.0	13.9	12.1
22 Agricultural services, forestry, fishing, and mining	10 309	6.6	9.1	8.5	15.4	11.4	36.5	12.5	6.1	10.7	11.0	15.1
23 Construction	43 381	8.5	8.7	6.3	8.6	9.0	44.1	14.8	8.4	9.5	7.8	8.1
24 Manufacturing	10 469	6.1	8.6	7.6	10.7	6.5	49.1	11.5	5.8	9.6	11.6	12.3
25 Transportation, communications, and utilities	49 095	7.5	4.3	5.5	8.4	9.4	49.8	15.1	7.4	8.3	9.9	8.6
26 Wholesale trade	7 550	5.7	7.5	8.9	12.0	6.0	51.9	7.9	5.8	12.3	18.0	11.9
27 Retail trade	86 840	5.4	8.1	6.3	11.6	8.4	47.8	12.4	5.0	16.7	16.5	13.3
28 Finance, insurance, and real estate	40 924	7.7	11.5	6.3	8.3	10.4	46.5	9.2	7.8	17.5	12.3	13.3
29 Services	332 981	7.0	7.8	8.1	7.9	9.5	46.3	13.4	6.8	14.5	14.9	12.3
30 Industries not classified	39 363	5.7	7.0	6.4	11.3	7.8	41.2	20.7	5.5	14.3	12.6	13.8
31 Other minority-owned businesses	606 426	8.8	13.1	5.7	6.3	6.8	51.3	7.9	8.6	15.8	8.5	7.8
32 Agricultural services, forestry, fishing, and mining	15 218	11.7	10.5	4.3	9.1	10.9	41.5	11.9	10.8	9.8	9.7	6.6
33 Construction	28 295	9.9	12.3	7.9	7.0	9.8	46.0	7.1	9.9	15.7	5.2	9.7
34 Manufacturing	18 976	12.9	7.7	7.4	5.1	6.5	54.0	6.4	14.0	7.1	11.1	5.6
35 Transportation, communications, and utilities	24 362	6.8	4.6	3.6	3.4	14.3	54.2	13.1	6.8	7.9	7.9	6.0
36 Wholesale trade	20 043	5.9	6.8	5.4	6.9	9.4	58.5	7.1	5.9	8.2	7.7	8.5
37 Retail trade	132 483	4.3	9.2	3.7	4.4	5.5	66.3	6.6	4.3	8.2	7.3	3.9
38 Finance, insurance, and real estate	64 762	21.9	24.0	6.5	5.5	4.5	29.3	8.2	21.2	32.2	7.7	6.0
39 Services	273 774	5.9	12.3	6.6	7.8	6.9	52.4	8.0	5.7	15.7	9.7	10.8
40 Industries not classified	28 512	7.1	19.7	4.9	6.0	8.1	44.2	9.9	7.1	16.7	7.6	7.3
41 Women-owned businesses	5 888 883	6.1	12.3	7.7	7.9	8.2	48.1	9.7	6.1	18.0	13.0	11.2
42 Agricultural services, forestry, fishing, and mining	119 731	12.5	10.5	5.6	7.4	6.7	48.0	9.3	12.4	10.8	11.4	13.2
43 Construction	183 695	6.1	12.2	5.2	7.2	7.5	53.4	8.5	6.0	13.6	8.8	10.5
44 Manufacturing	152 346	11.6	9.2	6.5	9.1	5.6	51.9	6.1	11.9	12.9	11.7	9.7
45 Transportation, communications, and utilities	141 623	7.6	7.9	6.4	3.9	6.9	60.0	7.3	7.6	14.0	12.2	8.3
46 Wholesale trade	154 542	6.5	6.7	6.5	7.0	5.2	59.1	8.9	6.7	12.6	12.6	8.6
47 Retail trade	1 093 342	4.3	10.7	9.0	8.6	7.9	50.1	9.5	4.7	18.5	13.8	10.8
48 Finance, insurance, and real estate	602 802	13.9	18.6	4.8	4.5	6.0	43.2	8.9	14.0	25.5	6.8	8.0
49 Services	3 158 444	3.9	11.8	8.6	8.8	9.2	47.9	9.8	3.6	17.3	15.1	12.5
50 Industries not classified	282 358	8.5	14.8	6.6	7.0	9.7	35.8	17.6	8.5	18.1	11.3	13.0
51 Nonminority male-owned businesses	10 114 456	9.6	12.7	5.4	5.5	6.4	53.2	7.2	9.7	17.3	9.1	7.6
52 Agricultural services, forestry, fishing, and mining	412 917	15.3	9.8	8.5	9.4	6.5	39.3	11.2	14.4	15.1	10.0	8.3
53 Construction	1 496 056	8.6	8.3	5.3	7.1	8.0	58.1	4.6	8.6	9.0	5.9	8.9
54 Manufacturing	333 485	10.2	12.4	5.1	5.5	4.2	57.4	5.2	10.3	12.8	9.3	7.1
55 Transportation, communications, and utilities	458 400	4.7	7.7	7.6	7.5	9.9	52.8	9.8	4.6	13.7	6.6	5.7
56 Wholesale trade	352 721	6.3	9.8	4.2	2.0	3.8	67.5	6.3	6.3	11.8	6.3	4.1
57 Retail trade	1 197 943	6.3	7.7	4.7	5.0	5.7	62.7	7.8	7.0	11.3	9.1	8.3
58 Finance, insurance, and real estate	1 240 594	23.7	20.1	2.2	2.7	3.8	41.0	6.4	23.6	30.7	4.2	4.2
59 Services	4 102 294	4.7	13.7	6.0	6.2	7.3	55.3	6.8	5.0	17.2	13.4	9.2
60 Industries not classified	520 046	6.8	12.2	10.6	5.1	6.6	41.4	17.3	6.8	18.0	7.0	6.0

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Table 18b. Weeks and Hours Owner Spent Managing or Working by Receipts Size of Firm:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Number of weeks spent managing or working in the business ¹							Average number of hours per week spent managing or working in the business ¹			
		None	Less than 12	12 to 23	24 to 35	36 to 47	48 or more	Not reported	None	Less than 10	10 to 19	20 to 29
		A	B	C	D	E	F	G	H	I	J	K	L
1 All businesses	17 253 143	8.4	12.4	6.2	6.4	7.1	51.3	8.3	8.4	17.1	10.5	8.9
2 Less than \$5,000	5 226 553	8.1	23.5	11.8	9.7	8.3	27.3	11.4	8.0	31.3	17.3	11.9
3 \$5,000 to \$9,999	2 443 946	8.8	11.0	9.0	8.5	8.2	44.6	9.9	9.1	18.5	15.6	12.8
4 \$10,000 to \$24,999	3 076 410	7.1	9.9	5.6	8.3	7.4	54.4	7.3	7.0	11.9	10.7	10.8
5 \$25,000 to \$49,999	1 945 806	6.8	7.6	3.1	4.8	10.4	59.9	7.3	6.8	13.6	6.9	10.3
6 \$50,000 to \$99,999	1 615 940	8.1	8.4	1.9	4.0	5.2	66.5	5.9	8.3	10.6	5.9	4.1
7 \$100,000 to \$199,999	1 197 996	8.0	6.1	2.6	2.6	4.0	72.0	4.7	8.0	8.8	3.8	3.7
8 \$200,000 to \$249,999	301 794	12.4	4.4	2.3	2.0	5.6	67.9	5.4	13.4	6.2	2.3	2.2
9 \$250,000 to \$499,999	682 583	9.4	6.9	2.2	2.7	4.2	67.6	6.9	9.5	9.2	3.9	4.0
10 \$500,000 to \$999,999	372 078	11.7	7.5	2.0	1.6	3.8	66.4	7.0	11.8	9.7	5.0	4.2
11 \$1,000,000 or more	390 037	12.9	6.8	2.0	2.1	3.5	65.6	7.2	12.9	8.8	4.0	3.3
12 Hispanic-owned businesses	771 708	9.6	7.5	5.3	8.1	8.0	51.3	10.2	9.2	10.5	10.3	9.4
13 Less than \$5,000	219 226	15.2	14.3	10.4	12.0	10.0	22.4	15.8	15.5	21.4	17.4	11.0
14 \$5,000 to \$9,999	140 362	9.7	10.4	7.0	11.5	7.4	38.9	15.2	9.3	8.9	12.5	14.3
15 \$10,000 to \$24,999	165 667	8.8	4.7	4.8	8.8	8.7	55.0	9.3	7.5	9.0	11.0	12.8
16 \$25,000 to \$49,999	87 288	8.4	4.2	3.1	8.4	10.6	59.8	5.6	8.2	7.0	6.3	6.9
17 \$50,000 to \$99,999	64 742	5.2	4.9	2.9	4.7	7.0	68.4	7.0	4.8	7.4	6.2	5.1
18 \$100,000 to \$199,999	41 578	6.2	5.4	3.2	3.7	5.5	70.3	5.7	6.3	5.4	6.8	6.6
19 \$200,000 to \$249,999	10 030	11.6	3.4	1.7	2.1	3.7	71.8	6.8	11.6	4.5	2.9	3.7
20 \$250,000 to \$499,999	22 301	5.8	4.5	2.4	2.4	5.4	72.9	6.6	5.6	6.0	4.6	5.4
21 \$500,000 to \$999,999	11 319	7.1	4.7	1.2	1.4	2.5	76.0	7.0	7.1	5.0	4.5	4.3
22 \$1,000,000 or more	9 194	8.9	3.5	1.6	1.4	4.8	73.3	6.6	8.4	4.4	3.7	2.6
23 Black-owned businesses	620 912	6.8	7.9	7.3	8.9	9.2	46.3	13.6	6.7	14.0	13.9	12.1
24 Less than \$5,000	236 722	7.8	13.5	11.5	11.8	9.2	29.4	16.8	7.6	25.6	18.0	13.4
25 \$5,000 to \$9,999	111 512	6.2	7.4	7.7	10.3	10.9	41.2	16.3	6.0	13.1	16.3	15.5
26 \$10,000 to \$24,999	129 901	7.2	4.1	4.9	8.2	10.3	52.5	12.9	7.0	5.6	12.0	12.8
27 \$25,000 to \$49,999	62 209	5.8	2.8	5.4	8.2	6.4	63.4	9.6	5.8	4.8	10.4	8.6
28 \$50,000 to \$99,999	39 218	4.5	4.2	2.8	5.2	7.7	68.7	6.8	4.3	6.2	7.3	7.0
29 \$100,000 to \$199,999	20 936	6.6	2.3	.9	3.3	6.0	76.1	4.9	6.3	6.4	4.7	4.9
30 \$200,000 to \$249,999	4 533	7.6	4.1	2.0	1.2	4.6	73.6	6.8	7.6	4.0	4.5	4.9
31 \$250,000 to \$499,999	9 029	6.0	3.1	2.3	2.0	4.1	77.5	4.9	6.0	4.0	4.6	5.1
32 \$500,000 to \$999,999	3 823	7.8	7.9	2.4	3.4	3.0	69.1	6.5	7.1	7.3	8.0	5.9
33 \$1,000,000 or more	3 028	6.8	2.5	1.6	1.8	3.2	76.0	8.1	6.9	2.8	3.0	2.9
34 Other minority-owned businesses	606 426	8.8	13.1	5.7	6.3	6.8	51.3	7.9	8.6	15.8	8.5	7.8
35 Less than \$5,000	132 493	9.9	28.2	11.4	10.6	8.0	23.6	8.2	9.8	37.0	12.6	12.5
36 \$5,000 to \$9,999	80 435	10.5	21.4	11.5	9.7	6.8	31.1	9.1	9.5	22.1	16.0	8.9
37 \$10,000 to \$24,999	108 195	7.6	12.2	6.0	11.3	11.9	42.7	8.2	7.5	17.0	11.5	11.1
38 \$25,000 to \$49,999	77 345	10.3	8.9	3.8	5.1	5.8	58.1	8.0	9.9	9.9	6.2	11.0
39 \$50,000 to \$99,999	70 360	8.2	10.0	3.2	4.6	6.5	60.2	7.3	8.1	9.1	7.7	4.6
40 \$100,000 to \$199,999	58 620	6.4	6.8	3.7	3.0	5.8	66.2	8.1	6.3	8.9	5.2	4.2
41 \$200,000 to \$249,999	15 740	4.0	5.5	4.2	2.7	3.8	73.4	6.4	4.2	7.8	3.1	3.9
42 \$250,000 to \$499,999	34 266	10.7	6.5	2.8	1.9	4.8	68.0	5.3	10.9	7.6	4.8	4.0
43 \$500,000 to \$999,999	16 467	6.5	7.6	2.4	3.5	5.2	66.1	8.7	6.6	8.2	3.8	4.2
44 \$1,000,000 or more	12 505	9.9	8.1	1.9	2.7	3.9	62.9	10.5	10.0	9.0	4.0	3.1
45 Women-owned businesses	5 888 883	6.1	12.3	7.7	7.9	8.2	48.1	9.7	6.1	18.0	13.0	11.2
46 Less than \$5,000	2 310 303	4.7	19.8	13.5	11.4	9.3	28.2	13.1	4.4	30.1	19.2	12.7
47 \$5,000 to \$9,999	967 380	6.0	10.7	9.5	8.3	8.8	47.6	9.1	6.6	16.8	17.8	14.8
48 \$10,000 to \$24,999	1 051 358	8.1	11.6	7.1	6.7	8.6	49.7	8.1	8.1	14.4	12.1	12.7
49 \$25,000 to \$49,999	538 885	4.8	5.2	1.0	7.9	10.9	60.2	10.0	4.8	12.1	6.1	12.5
50 \$50,000 to \$99,999	381 517	5.8	6.7	2.0	4.5	6.4	66.5	8.1	5.8	7.6	7.5	5.8
51 \$100,000 to \$199,999	267 089	5.7	6.6	2.0	3.6	4.6	72.2	5.3	6.0	7.7	4.7	6.0
52 \$200,000 to \$249,999	66 464	5.2	7.8	1.3	2.7	3.6	73.2	6.1	5.4	10.4	3.3	4.6
53 \$250,000 to \$499,999	146 313	7.6	5.4	2.8	3.4	3.3	72.2	5.1	7.6	6.1	4.1	4.8
54 \$500,000 to \$999,999	80 539	9.1	5.2	1.9	2.1	3.3	72.2	6.2	9.1	6.3	4.3	4.8
55 \$1,000,000 or more	79 037	14.5	5.7	1.7	2.4	4.3	64.2	7.2	14.9	6.8	3.0	4.8
56 Nonminority male-owned businesses	10 114 456	9.6	12.7	5.4	5.5	6.4	53.2	7.2	9.7	17.3	9.1	7.6
57 Less than \$5,000	2 608 047	10.4	26.7	10.5	8.2	7.4	27.2	9.6	10.5	32.8	16.0	11.2
58 \$5,000 to \$9,999	1 285 456	10.9	11.3	8.6	8.4	7.7	43.3	9.8	11.1	20.5	14.2	11.1
59 \$10,000 to \$24,999	1 763 830	6.3	9.2	4.7	9.1	6.2	58.5	6.1	6.2	10.6	9.6	9.3
60 \$25,000 to \$49,999	1 248 482	7.3	8.8	3.9	3.3	10.4	60.0	6.3	7.3	15.0	7.1	9.6
61 \$50,000 to \$99,999	1 108 065	9.1	9.2	1.7	3.7	4.6	66.6	5.1	9.5	12.0	5.1	3.4
62 \$100,000 to \$199,999	840 723	9.1	5.9	2.7	2.2	3.5	72.2	4.4	9.0	9.3	3.2	2.7
63 \$200,000 to \$249,999	212 693	16.1	3.0	2.8	1.7	6.6	64.8	4.9	17.6	4.7	1.7	1.0
64 \$250,000 to \$499,999	488 462	10.0	7.5	2.0	2.6	4.5	65.8	7.6	10.2	10.4	3.8	3.7
65 \$500,000 to \$999,999	266 408	12.9	8.3	2.0	1.4	3.9	64.3	7.1	13.2	11.1	5.4	4.0
66 \$1,000,000 or more	292 290	12.6	7.1	2.0	2.0	3.2	65.8	7.1	12.7	9.5	4.3	2.9

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Table 18c. Weeks and Hours Owner Spent Managing or Working by Employment Size of Firm:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Number of weeks spent managing or working in the business ¹							Average number of hours per week spent managing or working in the business ¹			
		None	Less than 12	12 to 23	24 to 35	36 to 47	48 or more	Not reported	None	Less than 10	10 to 19	20 to 29
		A	B	C	D	E	F	G	H	I	J	K	L
1 All businesses	17 253 143	8.4	12.4	6.2	6.4	7.1	51.3	8.3	8.4	17.1	10.5	8.9
2 With no paid employees	14 118 184	8.8	14.5	7.4	7.4	7.7	45.2	9.0	8.8	20.3	12.5	10.3
3 With paid employees	3 134 959	7.0	5.2	2.2	3.3	4.9	71.6	5.9	7.0	6.6	3.8	4.3
4 No employees ⁴	435 838	3.9	6.9	3.8	9.2	7.0	63.4	5.9	3.9	6.9	3.6	8.5
5 1 to 4 employees	1 716 076	4.8	4.6	2.2	3.0	5.1	75.2	5.1	4.9	6.4	3.7	3.9
6 5 to 9 employees	503 808	7.9	4.3	1.4	1.5	5.1	73.1	6.8	7.7	5.4	2.9	4.0
7 10 to 19 employees	256 110	11.4	5.8	1.9	2.6	3.1	68.4	6.6	11.7	7.7	5.0	3.5
8 20 to 49 employees	144 734	11.5	6.3	2.0	2.5	3.7	67.7	6.4	11.5	7.8	5.2	3.3
9 50 to 99 employees	45 331	16.4	7.2	2.2	2.5	3.1	61.9	6.7	16.4	10.3	3.8	4.6
10 100 employees or more	33 062	15.4	7.6	2.4	2.2	3.8	59.4	9.4	15.4	7.5	4.9	2.8
11 Hispanic-owned businesses	771 708	9.6	7.5	5.3	8.1	8.0	51.3	10.2	9.2	10.5	10.3	9.4
12 With no paid employees	656 343	10.6	8.6	6.2	9.6	8.9	44.8	11.3	10.3	12.2	11.9	10.6
13 With paid employees	115 364	6.0	4.0	2.5	3.1	5.3	72.8	6.4	5.7	5.2	5.0	5.6
14 No employees ⁴	19 569	6.1	6.0	6.7	6.8	4.6	63.5	6.3	6.0	8.9	3.4	5.1
15 1 to 4 employees	64 631	5.5	3.6	1.7	3.0	6.8	72.9	6.5	4.8	4.9	5.7	6.3
16 5 to 9 employees	16 937	6.4	3.2	1.4	.8	2.7	79.0	6.6	6.4	3.1	4.5	5.0
17 10 to 19 employees	8 553	6.3	3.9	2.6	2.0	4.6	73.3	7.2	6.5	4.5	6.0	4.9
18 20 to 49 employees	4 050	6.4	3.9	2.3	3.3	2.5	77.4	4.2	6.4	4.8	4.0	3.6
19 50 to 99 employees	939	12.8	6.7	.7	1.8	2.7	69.0	6.4	15.7	6.9	2.1	2.3
20 100 employees or more	676	6.0	2.4	.5	.6	7.9	77.2	5.4	6.3	4.1	1.6	8.4
21 Black-owned businesses	620 912	6.8	7.9	7.3	8.9	9.2	46.3	13.6	6.7	14.0	13.9	12.1
22 With no paid employees	556 434	7.0	8.4	8.0	9.6	9.7	43.0	14.3	6.8	15.1	14.9	12.6
23 With paid employees	64 478	5.6	3.8	1.9	4.5	5.9	69.8	8.4	5.5	5.5	6.5	8.0
24 No employees ⁴	13 725	3.8	8.2	2.7	11.0	5.6	55.9	12.8	3.7	11.2	8.2	10.9
25 1 to 4 employees	37 587	6.1	2.6	1.9	3.5	6.7	71.3	8.0	6.1	4.3	5.8	7.9
26 5 to 9 employees	7 853	5.6	2.9	1.1	1.2	4.4	79.6	5.2	5.3	4.2	7.8	7.1
27 10 to 19 employees	2 839	4.1	3.1	2.4	2.4	4.8	78.0	5.2	4.0	3.4	7.0	2.8
28 20 to 49 employees	1 700	9.4	5.9	.5	3.0	5.2	67.9	8.2	9.2	5.0	4.1	6.8
29 50 to 99 employees	432	3.4	2.3	(D)	(D)	2.3	83.0	6.3	3.4	3.4	3.3	1.3
30 100 employees or more	342	6.8	1.0	1.9	3.0	1.4	77.5	8.5	6.4	1.2	2.5	2.7
31 Other minority-owned businesses	606 426	8.8	13.1	5.7	6.3	6.8	51.3	7.9	8.6	15.8	8.5	7.8
32 With no paid employees	470 075	10.0	16.6	7.4	8.1	8.1	42.0	7.9	9.7	20.3	10.4	9.1
33 With paid employees	136 351	6.2	6.1	2.4	2.8	4.2	70.1	8.0	6.3	6.5	4.6	5.1
34 No employees ⁴	19 989	3.2	6.0	3.2	6.9	3.1	69.9	7.6	3.4	9.1	5.3	9.6
35 1 to 4 employees	76 636	4.8	6.1	2.1	2.4	4.3	71.8	8.5	4.9	5.4	5.2	5.0
36 5 to 9 employees	22 862	7.5	5.5	2.9	2.2	3.8	70.6	7.5	7.6	5.1	3.7	5.0
37 10 to 19 employees	10 051	9.1	7.8	2.2	2.4	5.4	68.5	4.7	8.9	10.3	3.1	2.9
38 20 to 49 employees	5 034	10.9	6.2	1.7	2.2	5.1	65.1	8.8	11.0	8.2	4.6	3.4
39 50 to 99 employees	1 075	10.9	4.1	3.7	1.7	3.7	59.7	16.3	11.3	4.7	3.0	4.6
40 100 employees or more	705	18.3	4.4	(D)	(D)	4.4	53.3	18.4	18.5	4.6	1.2	2.7
41 Women-owned businesses	5 888 883	6.1	12.3	7.7	7.9	8.2	48.1	9.7	6.1	18.0	13.0	11.2
42 With no paid employees	5 071 110	6.0	14.0	8.9	8.7	9.2	42.5	10.7	6.0	20.7	15.2	12.4
43 With paid employees	817 773	6.6	5.2	2.8	4.4	3.8	71.5	5.6	6.6	6.7	4.1	6.5
44 No employees ⁴	127 905	5.8	11.3	2.9	8.1	6.2	59.6	6.0	5.9	7.1	6.0	10.4
45 1 to 4 employees	435 550	4.3	4.4	3.7	5.2	2.9	74.4	5.1	4.4	7.9	4.1	7.0
46 5 to 9 employees	134 476	8.6	3.8	1.5	1.7	4.4	75.2	4.9	8.4	4.5	3.4	4.6
47 10 to 19 employees	67 487	8.2	4.8	1.8	3.2	2.8	71.6	7.6	8.5	5.7	3.3	4.9
48 20 to 49 employees	35 515	12.5	4.8	1.3	2.8	6.2	66.2	6.2	11.7	4.8	4.1	5.2
49 50 to 99 employees	10 178	16.7	4.4	.8	2.2	6.3	60.8	8.7	17.0	5.5	1.6	5.1
50 100 employees or more	6 663	20.6	6.7	2.3	.8	2.1	61.3	6.3	20.5	9.0	2.8	3.8
51 Nonminority male-owned businesses	10 114 456	9.6	12.7	5.4	5.5	6.4	53.2	7.2	9.7	17.3	9.1	7.6
52 With no paid employees	8 019 462	10.3	15.3	6.5	6.4	6.7	46.9	7.8	10.5	20.8	11.0	9.1
53 With paid employees	2 094 993	7.2	5.1	1.9	2.8	5.4	71.9	5.7	7.3	6.7	3.6	3.2
54 No employees ⁴	271 380	2.8	4.5	4.0	9.9	7.9	65.8	5.1	2.8	6.4	1.9	7.6
55 1 to 4 employees	1 155 800	4.9	4.6	1.6	2.1	6.0	76.2	4.6	5.0	6.0	3.4	2.3
56 5 to 9 employees	334 483	7.6	4.4	1.3	1.3	5.7	72.2	7.5	7.5	5.9	2.5	3.5
57 10 to 19 employees	173 140	13.0	6.2	1.8	2.5	3.1	66.9	6.4	13.2	8.6	5.6	3.0
58 20 to 49 employees	101 938	11.4	6.8	2.2	2.4	2.9	68.1	6.3	11.6	8.8	5.7	2.7
59 50 to 99 employees	33 406	16.6	8.0	2.5	2.6	2.4	61.9	5.9	16.6	11.7	4.4	4.6
60 100 employees or more	24 846	13.9	8.1	2.5	2.6	4.1	58.7	10.1	13.9	7.2	5.8	2.5

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Table 18d. Weeks and Hours Owner Spent Managing or Working by Legal Form of Organization

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and legal form of organization	Firms (number)	Number of weeks spent managing or working in the business ¹							Average number of hours per week spent managing or working in the business ¹			
		None	Less than 12	12 to 23	24 to 35	36 to 47	48 or more	Not reported	None	Less than 10	10 to 19	20 to 29
		A	B	C	D	E	F	G	H	I	J	K	L
1 All businesses	17 253 143	8.4	12.4	6.2	6.4	7.1	51.3	8.3	8.4	17.1	10.5	8.9
2 Individual proprietorships	14 599 295	4.5	11.2	7.3	7.7	8.4	52.1	8.8	4.4	15.4	12.7	10.4
3 Partnerships	1 089 578	22.9	21.7	3.6	2.8	3.0	39.3	6.8	23.3	31.9	4.9	5.1
4 Subchapter S corporations	1 564 270	14.9	10.0	3.0	3.3	4.2	57.9	6.7	15.0	13.1	4.6	4.9
5 Hispanic-owned businesses	771 708	9.6	7.5	5.3	8.1	8.0	51.3	10.2	9.2	10.5	10.3	9.4
6 Individual proprietorships	689 015	8.9	7.1	5.6	8.8	9.0	49.3	11.3	8.5	10.0	11.6	10.5
7 Partnerships	32 650	14.4	11.7	6.5	7.8	4.8	47.3	7.5	14.1	15.6	9.6	5.3
8 Subchapter S corporations	50 042	9.8	6.5	3.1	4.4	5.1	65.0	6.1	9.4	9.9	3.7	6.6
9 Black-owned businesses	620 912	6.8	7.9	7.3	8.9	9.2	46.3	13.6	6.7	14.0	13.9	12.1
10 Individual proprietorships	584 256	6.4	7.8	7.7	9.4	9.7	45.0	14.2	6.2	13.9	14.5	12.3
11 Partnerships	14 727	14.3	15.1	2.9	4.8	2.6	51.5	8.8	14.4	21.3	5.0	12.2
12 Subchapter S corporations	21 928	10.7	4.1	3.2	3.6	4.6	68.0	5.8	10.7	9.7	6.9	7.9
13 Other minority-owned businesses	606 426	8.8	13.1	5.7	6.3	6.8	51.3	7.9	8.6	15.8	8.5	7.8
14 Individual proprietorships	502 022	5.2	12.1	6.4	8.3	9.1	51.3	7.6	4.8	14.8	9.9	8.9
15 Partnerships	49 489	17.4	22.0	5.4	3.7	2.7	38.9	9.9	17.5	25.3	6.8	8.0
16 Subchapter S corporations	54 915	11.3	8.3	4.2	3.3	4.1	61.6	7.2	11.3	10.4	5.9	4.7
17 Women-owned businesses	5 888 883	6.1	12.3	7.7	7.9	8.2	48.1	9.7	6.1	18.0	13.0	11.2
18 Individual proprietorships	5 078 077	4.0	11.6	9.3	9.0	9.7	46.0	10.4	3.9	17.6	15.3	12.8
19 Partnerships	243 651	21.1	27.2	2.0	3.1	2.6	34.8	9.2	21.4	35.3	7.2	5.1
20 Subchapter S corporations	567 155	8.7	7.9	3.4	4.8	4.1	64.4	6.8	8.8	11.3	5.4	6.9
21 Nonminority male-owned businesses	10 114 456	9.6	12.7	5.4	5.5	6.4	53.2	7.2	9.7	17.3	9.1	7.6
22 Individual proprietorships	8 414 238	4.5	11.3	6.3	6.8	7.6	55.9	7.6	4.5	14.7	11.3	9.0
23 Partnerships	777 379	24.1	20.4	3.7	2.6	3.0	40.2	6.0	24.5	31.8	4.0	4.9
24 Subchapter S corporations	922 838	18.9	11.5	2.7	2.3	4.2	53.6	6.6	19.2	14.6	4.1	3.6

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

of Firm: 1992

Average number of hours per week spent managing or working in the business ¹ —Con.						Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—																							
30 to 39	40	41 to 49	50 to 59	60 or more	Not reported		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R						
6.9	6.4	10.6	10.3	13.6	7.2	(X)	.7	.5	.3	.3	.4	.6	.2	.7	.8	.5	.3	.2	.4	.5	.4	.2	.4	1						
8.0	7.0	11.0	9.9	13.4	7.8	(X)	.5	.6	.4	.4	.5	.4	.3	.5	.7	.6	.4	.3	.5	.5	.6	.4	.4	2						
3.7	3.3	7.0	6.6	8.5	5.7	(X)	3.0	2.0	.7	.5	.6	2.6	.9	3.1	2.7	.4	.9	.9	.5	1.2	.5	.8	.9	3						
4.5	6.2	12.1	15.4	19.1	5.1	(X)	1.4	.9	.6	.5	.6	2.2	.8	1.4	1.0	.5	.6	.2	.3	.8	.7	1.1	.7	4						
6.4	10.4	10.5	10.2	14.5	8.6	—	.6	.8	.3	.7	.4	.9	.6	.5	.5	.6	.3	.4	.5	.4	.7	.7	.7	5						
6.8	10.6	10.3	9.2	13.1	9.5	—	.7	1.0	.3	.7	.3	.8	.8	.6	.5	.5	.8	.4	.7	.7	.6	.7	.8	6						
5.5	8.7	8.6	11.5	14.0	6.9	2.0	2.6	2.2	1.6	2.8	1.1	2.8	1.1	2.4	1.9	2.4	1.4	2.1	2.5	1.4	1.6	1.7	1.2	7						
4.7	10.9	12.7	14.5	22.4	5.2	1.0	1.2	.9	.7	.8	.8	1.6	.6	1.2	1.6	.4	.8	.8	1.6	.8	1.4	1.3	1.1	8						
6.7	7.3	8.2	7.6	12.4	11.2	—	.4	.4	.4	.4	.4	1.0	.4	.4	.7	.9	.6	.2	.4	.6	.6	.5	.5	9						
6.9	7.4	8.2	7.3	11.6	11.7	—	.4	.4	.4	.5	.4	1.0	.4	.4	.6	.9	.7	.2	.4	.6	.6	.5	.5	10						
4.3	4.2	6.3	10.2	15.0	7.0	3.0	2.4	2.8	1.2	1.2	.6	2.6	2.1	2.2	3.1	1.2	2.5	1.8	1.0	2.0	2.4	2.8	1.6	11						
5.1	7.2	9.4	12.3	26.3	4.4	2.0	1.5	.7	.7	.6	1.6	2.3	1.0	1.5	1.6	.9	1.2	1.0	1.0	1.1	1.1	1.9	.9	12						
5.5	6.0	9.2	11.3	20.7	6.6	—	.5	.7	.4	.6	.5	.9	.6	.5	.8	.6	.6	.3	.6	.5	.4	.8	.5	13						
6.2	6.5	10.7	10.4	21.3	6.4	—	.5	1.2	.5	.9	.9	1.5	.8	.5	1.1	1.0	.9	.5	.7	.7	.6	1.2	.6	14						
2.7	3.7	4.2	9.9	13.1	9.0	1.0	3.0	2.5	1.1	.9	.7	2.8	1.6	3.0	2.6	.9	2.0	.5	.7	.9	2.2	1.5	1.4	15						
5.9	6.5	9.7	14.8	25.4	5.3	1.0	1.4	.9	.7	.5	.6	1.7	1.4	1.3	1.1	.8	.8	.9	.8	1.2	1.9	2.0	1.5	16						
7.8	6.8	8.7	8.9	11.6	7.7	—	.7	.8	.8	.5	.8	1.5	.8	.7	1.3	.9	.9	.5	.7	.6	.3	.7	.5	17						
8.7	6.9	8.2	8.1	10.0	8.4	—	.6	.9	1.0	.6	1.1	1.5	1.1	.6	1.4	1.2	1.1	.7	.9	.6	.5	.9	.7	18						
4.2	3.6	5.3	4.8	6.3	6.8	1.0	2.9	3.8	.8	.9	.7	4.0	2.2	2.9	3.6	1.2	2.0	2.0	1.1	1.8	1.0	1.5	2.0	19						
5.6	8.0	12.9	14.6	21.4	5.1	—	1.0	1.1	1.3	1.2	.6	1.9	1.1	1.1	1.3	.8	1.3	.5	.9	1.3	1.1	1.8	1.3	20						
6.5	6.0	11.8	11.1	14.3	6.7	—	1.2	.8	.6	.4	.7	1.2	.5	1.2	.9	.8	.6	.4	.5	.9	.7	.2	.6	21						
7.8	6.9	12.6	11.0	14.9	7.4	—	.7	1.1	.7	.6	.8	1.3	.8	.6	.9	1.1	.7	.5	.7	1.0	1.2	.5	.7	22						
3.6	3.1	7.6	6.7	8.6	5.2	—	4.1	2.0	1.0	.6	.7	3.8	.8	4.2	3.8	.6	1.3	1.5	.8	1.4	.8	1.1	1.2	23						
3.8	4.8	11.8	15.9	17.2	5.0	—	2.3	1.4	.7	.3	.9	3.1	.9	2.3	1.6	.6	.6	.4	.6	.9	1.2	1.5	.7	24						

Table 19a. Total Personal Income of Owner by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Owner's total personal income ¹						
			Under \$5,000	\$5,000 to \$9,999	\$10,000 to \$14,999	\$15,000 to \$24,999	\$25,000 to \$34,999	\$35,000 to \$49,999	\$50,000 to \$74,999
			A	B	C	D	E	F	G	H
1	All businesses	17 253 143	14.2	9.8	9.0	14.8	10.6	11.0	8.3
2	Agricultural services, forestry, fishing, and mining	583 253	13.7	9.1	9.9	14.7	12.2	10.1	7.5
3	Construction	1 829 620	13.4	11.4	12.9	20.9	10.5	12.0	5.7
4	Manufacturing	517 714	14.1	6.8	7.5	15.9	9.5	12.5	9.9
5	Transportation, communications, and utilities	698 903	10.1	9.4	12.5	17.4	13.1	10.1	7.9
6	Wholesale trade	538 339	11.2	5.3	7.2	13.8	12.1	12.8	12.3
7	Retail trade	2 478 045	20.9	11.3	9.9	17.5	9.3	8.0	7.3
8	Finance, insurance, and real estate	1 941 029	5.7	5.0	5.8	8.6	11.0	12.3	11.2
9	Services	7 784 016	16.0	10.9	8.9	14.4	10.5	11.1	8.2
10	Industries not classified	882 224	14.2	14.5	8.7	15.3	11.3	12.0	5.4
11	Hispanic-owned businesses	771 708	14.3	13.0	13.7	16.1	11.2	8.5	6.4
12	Agricultural services, forestry, fishing, and mining	32 927	15.7	16.5	20.0	15.3	10.3	5.3	2.3
13	Construction	97 476	8.8	14.2	16.8	18.8	11.4	8.2	5.4
14	Manufacturing	18 461	13.0	13.5	9.2	18.5	12.3	9.3	6.8
15	Transportation, communications, and utilities	47 797	9.9	9.9	13.8	16.8	14.6	11.1	7.8
16	Wholesale trade	17 727	8.9	7.3	9.1	17.4	13.3	9.7	10.6
17	Retail trade	107 846	20.3	13.0	15.1	15.4	11.3	5.9	5.0
18	Finance, insurance, and real estate	49 231	7.1	3.9	7.5	13.3	12.6	13.2	12.9
19	Services	347 297	15.5	14.8	13.7	15.9	10.2	8.7	6.1
20	Industries not classified	52 945	19.4	15.0	13.2	16.8	11.6	5.2	4.2
21	Black-owned businesses	620 912	17.8	11.6	11.8	15.6	10.9	9.4	5.3
22	Agricultural services, forestry, fishing, and mining	10 309	19.3	14.7	15.0	12.9	12.0	7.1	3.2
23	Construction	43 381	14.1	16.7	15.6	18.8	11.0	5.9	3.8
24	Manufacturing	10 469	20.4	11.0	11.1	16.6	12.0	7.5	4.9
25	Transportation, communications, and utilities	49 095	13.9	12.8	15.4	14.3	11.6	7.7	7.5
26	Wholesale trade	7 550	16.0	7.8	9.8	15.8	13.4	12.5	8.6
27	Retail trade	86 840	23.7	10.1	10.6	16.4	12.4	9.0	3.1
28	Finance, insurance, and real estate	40 924	10.0	6.7	9.1	19.6	12.7	14.8	7.8
29	Services	332 981	18.1	11.7	11.4	15.0	10.1	9.8	5.5
30	Industries not classified	39 363	18.5	12.2	10.9	14.3	9.7	8.8	4.4
31	Other minority-owned businesses	606 426	11.4	9.0	9.8	15.9	11.7	11.3	9.8
32	Agricultural services, forestry, fishing, and mining	15 218	11.5	11.7	17.7	19.4	11.3	8.7	3.5
33	Construction	28 295	7.2	8.6	12.7	18.8	13.4	13.6	9.1
34	Manufacturing	18 976	18.8	8.5	6.8	13.2	13.3	14.1	8.1
35	Transportation, communications, and utilities	24 362	9.9	13.7	10.0	24.1	9.9	9.7	7.2
36	Wholesale trade	20 043	12.1	6.6	7.5	13.2	11.2	14.8	12.8
37	Retail trade	132 483	11.1	11.0	16.5	19.9	15.3	10.8	5.8
38	Finance, insurance, and real estate	64 762	8.8	3.6	3.3	10.2	10.9	13.2	18.8
39	Services	273 774	11.6	9.5	8.3	14.9	10.1	10.6	9.2
40	Industries not classified	28 512	20.1	11.9	10.8	20.6	11.2	8.2	5.8
41	Women-owned businesses	5 888 883	21.0	12.2	9.9	14.3	10.4	9.8	5.8
42	Agricultural services, forestry, fishing, and mining	119 731	19.0	8.0	7.7	17.8	13.2	6.6	4.9
43	Construction	183 695	15.5	8.1	9.1	20.1	13.1	11.8	7.1
44	Manufacturing	152 346	20.7	8.2	9.2	13.0	11.5	12.3	6.6
45	Transportation, communications, and utilities	141 623	16.3	10.0	8.4	19.3	14.0	8.7	6.5
46	Wholesale trade	154 542	19.1	6.1	9.6	13.1	11.3	13.1	10.4
47	Retail trade	1 093 342	28.3	13.4	10.0	14.2	8.3	8.0	4.3
48	Finance, insurance, and real estate	602 802	8.6	7.3	8.5	13.1	16.0	11.8	11.2
49	Services	3 158 444	22.6	14.2	10.7	13.8	9.3	9.6	4.6
50	Industries not classified	282 358	19.5	13.6	8.7	16.2	8.2	10.2	4.3
51	Nonminority male-owned businesses	10 114 456	10.8	8.4	8.0	14.9	10.6	11.9	9.7
52	Agricultural services, forestry, fishing, and mining	412 917	12.1	8.7	9.4	13.5	12.2	11.6	8.9
53	Construction	1 496 056	13.5	11.5	13.0	21.3	10.1	12.3	5.6
54	Manufacturing	333 485	10.9	5.9	6.6	17.2	8.2	12.7	11.6
55	Transportation, communications, and utilities	458 400	8.0	8.5	13.4	16.7	13.1	10.7	8.5
56	Wholesale trade	352 721	7.8	4.8	6.0	13.8	12.4	12.7	13.1
57	Retail trade	1 197 943	15.6	9.4	8.7	20.4	9.5	7.8	10.2
58	Finance, insurance, and real estate	1 240 594	4.3	4.2	4.6	6.3	9.0	12.5	10.7
59	Services	4 102 294	11.7	8.6	7.2	14.7	11.3	12.4	10.8
60	Industries not classified	520 046	10.6	15.2	8.1	14.6	12.9	13.9	6.0

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Owner's total personal income ¹ —Con.				Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—											
\$75,000 to \$99,999	\$100,000 to \$149,999	\$150,000 or more	Not reported		A	B	C	D	E	F	G	H	I	J	K	L
3.8	3.7	5.3	9.5	(X)	.2	.5	.4	.6	.4	.5	.3	.2	.3	.3	.4	1
5.4	3.1	4.7	9.6	(X)	2.1	1.7	1.7	1.9	1.9	1.9	.6	1.5	1.3	.9	1.0	2
2.3	1.4	2.2	7.3	(X)	1.7	1.3	.9	2.0	1.6	1.7	.7	.6	.4	.3	.9	3
4.6	4.4	6.5	8.4	(X)	.9	1.1	1.1	2.0	.9	1.4	1.3	.5	.4	.5	1.1	4
2.8	1.7	3.4	11.7	(X)	1.5	1.6	1.8	1.8	1.9	1.3	1.6	.5	.3	.6	1.5	5
4.7	5.0	7.6	8.1	(X)	1.2	.8	1.2	1.4	1.0	1.1	1.0	.4	.3	.8	1.2	6
2.0	1.5	2.7	9.6	(X)	1.6	1.1	.8	.9	.7	.7	.7	.3	.1	.3	.9	7
7.5	8.6	14.7	9.6	(X)	.5	1.0	1.4	1.2	1.5	1.3	.9	1.0	1.4	1.6	1.1	8
3.5	3.4	3.7	9.4	(X)	.8	.9	.6	.9	.9	.7	.6	.2	.3	.4	.7	9
1.5	1.6	1.2	14.2	(X)	2.0	2.3	1.3	2.0	1.6	2.6	1.2	.5	.6	.5	2.2	10
2.7	2.0	2.8	9.2	-	.9	.7	.6	.6	.4	.6	.3	.2	.1	.2	.4	11
.6	.7	1.9	11.5	1.0	1.8	2.2	2.2	2.3	1.9	1.2	.4	.3	.2	.5	3.0	12
2.1	1.3	.8	12.2	1.0	2.0	1.7	2.7	2.8	.7	1.3	1.6	.5	.4	.2	1.4	13
2.6	3.1	5.6	6.1	1.0	2.1	2.0	1.1	.9	2.4	1.6	1.2	.8	.6	.9	.9	14
3.1	1.5	1.8	9.8	1.0	1.3	1.9	2.5	2.4	1.4	1.6	1.5	.8	.4	.6	1.8	15
4.9	4.2	6.1	8.5	2.0	1.3	1.1	1.8	1.4	1.9	1.0	2.1	.8	.7	1.3	.8	16
1.7	1.2	2.3	8.8	1.0	1.6	2.5	2.3	1.6	.9	1.0	.8	.5	.2	.5	.4	17
6.1	5.3	8.9	9.2	1.0	1.3	1.3	1.5	1.1	1.2	1.7	1.0	1.2	1.1	.8	1.6	18
2.8	2.0	2.3	8.1	-	1.5	1.2	1.0	1.1	.9	.9	.7	.2	.2	.2	.8	19
.5	1.0	.8	12.4	1.0	2.9	1.7	2.0	2.2	2.4	1.4	.8	.3	.4	.3	2.5	20
1.9	1.0	1.4	13.3	-	.6	.6	.5	.7	.4	.4	.2	.2	.1	.2	.6	21
1.3	.4	1.1	13.1	1.0	1.7	2.1	1.7	1.4	2.0	.8	.8	.6	.3	.5	1.8	22
1.6	.3	.7	11.6	-	1.5	1.4	1.1	1.9	1.2	.6	.8	.3	.1	.2	1.1	23
.8	.8	1.4	13.3	1.0	1.2	1.1	1.4	1.9	1.5	1.5	1.1	.2	.3	.5	1.5	24
1.4	.8	.7	13.8	-	1.4	1.3	1.1	.9	1.3	1.3	1.0	.3	.2	.3	1.9	25
4.6	2.7	1.3	7.5	2.0	1.8	1.0	1.2	2.1	1.3	2.4	1.9	1.1	1.0	.1	1.0	26
2.0	.4	.3	11.9	-	1.4	1.3	1.4	1.3	1.6	.7	.6	.4	.1	.1	1.1	27
3.4	1.6	4.4	9.8	1.0	1.2	1.0	1.1	1.6	1.3	1.4	.9	.6	.2	.9	1.0	28
1.9	1.2	1.7	13.5	-	.7	1.0	1.0	1.1	.4	.8	.4	.3	.2	.4	1.2	29
1.0	.7	-	19.6	-	1.7	1.7	1.4	2.1	1.3	.9	.8	.4	.3	-	2.1	30
4.2	4.0	4.7	8.2	-	.9	.5	.5	.9	.4	.7	1.2	.3	.4	.2	.7	31
2.2	1.1	1.7	11.3	1.0	2.7	1.7	2.7	2.4	2.3	1.9	.9	.5	.4	.6	2.1	32
2.6	1.9	3.3	8.8	1.0	2.4	1.6	2.0	2.5	1.7	2.4	2.2	.5	.6	1.2	2.4	33
3.6	3.7	4.3	5.7	1.0	2.4	1.7	1.8	2.7	1.7	2.2	1.6	.7	.7	.6	1.1	34
1.9	1.4	2.5	9.8	1.0	2.4	4.3	2.3	3.8	1.5	2.6	2.6	.6	.4	1.5	3.0	35
5.8	4.0	5.1	7.0	1.0	2.2	1.7	1.3	1.9	2.3	1.8	2.1	.9	.4	.6	1.5	36
1.6	1.3	1.4	5.4	1.0	1.6	1.7	1.3	2.8	1.8	1.5	1.1	.3	.2	.2	1.1	37
6.8	7.1	8.6	8.6	1.0	2.0	1.4	.9	1.4	1.9	1.7	4.0	1.3	1.5	1.1	1.6	38
4.9	5.3	5.7	9.8	-	1.0	1.2	1.1	1.5	1.5	1.1	1.8	.7	.8	.5	.9	39
4.6	.2	1.1	5.6	1.0	2.2	2.6	1.3	3.6	2.0	2.0	1.8	2.1	.1	.5	1.4	40
2.0	1.9	2.6	10.0	-	.4	.7	.5	.4	.5	.6	.5	.1	.2	.4	.8	41
3.8	1.7	5.5	11.8	-	2.3	1.6	1.7	3.0	1.1	1.0	.5	.8	.7	1.4	1.4	42
2.0	1.7	2.0	9.6	-	1.7	1.3	1.4	1.9	.8	1.5	.9	.4	.3	.3	1.5	43
3.7	3.4	4.9	6.5	-	1.7	1.7	1.3	1.9	1.4	1.8	1.1	.7	.7	.6	1.0	44
3.8	1.3	2.4	9.3	-	1.8	1.9	1.5	1.3	2.1	1.9	1.3	.9	.3	.6	1.4	45
3.5	3.1	3.6	7.0	-	2.4	1.2	1.4	1.4	2.0	1.2	1.3	.4	.5	.2	1.4	46
1.4	.7	1.3	10.2	-	2.3	1.2	1.6	1.3	.8	1.4	.9	.3	.1	.2	2.0	47
2.9	3.5	6.8	10.3	-	1.1	1.9	1.3	2.5	2.3	1.9	1.8	.5	.9	1.4	2.6	48
1.8	1.9	1.9	9.6	-	1.1	1.1	.4	1.0	.8	.9	.7	.2	.5	.6	.6	49
1.5	.4	1.0	16.3	-	1.0	2.4	1.5	3.0	1.4	2.2	1.6	.8	.1	.7	2.3	50
4.9	4.8	7.0	9.2	-	.3	.8	.5	1.0	.7	.8	.6	.3	.5	.5	.6	51
6.4	3.7	4.8	8.8	-	2.7	2.1	2.5	2.1	2.5	.9	2.1	1.9	1.2	1.3	1.4	52
2.3	1.4	2.4	6.5	-	2.3	1.5	1.1	2.3	2.1	2.1	.8	.7	.5	.3	1.1	53
5.2	5.0	7.4	9.4	-	1.7	1.7	1.5	2.9	1.2	1.9	1.7	.7	.5	.9	1.9	54
2.5	1.9	4.2	12.5	-	2.2	2.1	2.5	2.6	2.8	2.0	2.4	.5	.6	.9	2.1	55
5.1	5.9	9.6	8.7	-	1.5	1.4	1.9	1.7	1.3	1.6	1.5	.5	.5	1.2	1.4	56
2.7	2.1	4.2	9.4	-	2.8	2.1	1.3	2.5	1.3	1.0	1.4	.4	.3	.6	1.6	57
9.4	10.9	18.5	9.4	-	.8	1.7	1.9	1.5	1.9	2.0	1.0	1.4	2.1	2.2	1.2	58
4.7	4.4	5.0	9.2	-	1.0	1.7	.9	1.6	1.2	1.2	1.1	.4	.7	.4	1.3	59
1.6	2.3	1.5	13.4	-	2.9	3.6	2.1	2.6	2.4	4.0	1.8	1.3	.9	.8	4.2	60

Table 19b. Total Personal Income of Owner by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and receipts size	Firms (number)	Owner's total personal income ¹						
			Under \$5,000	\$5,000 to \$9,999	\$10,000 to \$14,999	\$15,000 to \$24,999	\$25,000 to \$34,999	\$35,000 to \$49,999	\$50,000 to \$74,999
			A	B	C	D	E	F	G	H
1	All businesses	17 253 143	14.2	9.8	9.0	14.8	10.6	11.0	8.3
2	Less than \$5,000	5 226 553	28.1	8.5	6.2	12.9	10.0	11.4	6.5
3	\$5,000 to \$9,999	2 443 946	18.8	22.0	8.8	11.6	10.2	9.0	4.1
4	\$10,000 to \$24,999	3 076 410	11.3	14.4	18.9	20.6	9.0	7.5	6.1
5	\$25,000 to \$49,999	1 945 806	9.5	9.6	8.3	17.5	12.2	15.5	7.4
6	\$50,000 to \$99,999	1 615 940	6.2	7.3	10.1	15.8	12.6	12.6	12.9
7	\$100,000 to \$199,999	1 197 996	5.1	4.4	8.8	18.6	12.0	11.4	11.2
8	\$200,000 to \$249,999	301 794	5.7	3.8	5.5	19.6	12.5	6.5	11.9
9	\$250,000 to \$499,999	682 583	4.1	2.9	4.9	11.7	13.5	14.0	13.2
10	\$500,000 to \$999,999	372 078	2.7	2.1	4.1	8.6	9.6	11.4	13.3
11	\$1,000,000 or more	390 037	2.5	1.1	1.5	4.5	6.2	8.7	13.0
12	Hispanic-owned businesses	771 708	14.3	13.0	13.7	16.1	11.2	8.5	6.4
13	Less than \$5,000	219 226	30.6	10.5	8.1	14.4	11.5	7.4	3.3
14	\$5,000 to \$9,999	140 362	17.1	30.9	15.7	9.4	6.7	5.5	3.2
15	\$10,000 to \$24,999	165 667	11.8	17.1	22.7	18.4	7.9	6.5	4.2
16	\$25,000 to \$49,999	87 288	8.0	11.2	15.6	23.3	15.7	9.6	5.5
17	\$50,000 to \$99,999	64 742	7.7	8.1	14.3	18.3	12.4	10.2	11.9
18	\$100,000 to \$199,999	41 578	7.0	5.2	12.8	18.0	14.7	11.0	10.7
19	\$200,000 to \$249,999	10 030	7.2	5.5	10.4	16.0	12.1	7.9	9.6
20	\$250,000 to \$499,999	22 301	4.0	5.0	7.3	16.3	15.9	13.5	10.3
21	\$500,000 to \$999,999	11 319	2.7	2.6	5.9	12.9	13.5	15.2	12.5
22	\$1,000,000 or more	9 194	2.2	1.3	1.7	4.6	8.1	9.8	16.7
23	Black-owned businesses	620 912	17.8	11.6	11.8	15.6	10.9	9.4	5.3
24	Less than \$5,000	236 722	27.0	9.0	7.0	13.9	12.1	9.9	4.4
25	\$5,000 to \$9,999	111 512	20.9	18.1	10.7	11.2	10.1	8.0	4.5
26	\$10,000 to \$24,999	129 901	11.0	14.2	21.6	19.0	7.5	8.5	3.6
27	\$25,000 to \$49,999	62 209	10.0	10.0	12.7	22.0	14.7	9.5	6.4
28	\$50,000 to \$99,999	39 218	9.3	9.8	10.5	17.2	11.3	12.3	10.8
29	\$100,000 to \$199,999	20 936	6.3	6.4	11.0	16.6	11.7	10.2	6.8
30	\$200,000 to \$249,999	4 533	9.8	5.9	4.5	16.7	10.8	10.6	4.8
31	\$250,000 to \$499,999	9 029	5.6	5.0	6.7	16.1	13.3	9.9	10.1
32	\$500,000 to \$999,999	3 823	3.6	4.3	4.7	11.4	8.9	13.2	17.9
33	\$1,000,000 or more	3 028	1.8	.6	1.7	6.1	6.8	10.4	16.1
34	Other minority-owned businesses	606 426	11.4	9.0	9.8	15.9	11.7	11.3	9.8
35	Less than \$5,000	132 493	27.0	8.2	5.8	10.6	11.3	12.5	11.8
36	\$5,000 to \$9,999	80 435	16.0	21.4	11.0	14.2	9.3	5.7	8.6
37	\$10,000 to \$24,999	108 195	10.4	12.6	17.3	16.9	8.9	8.0	6.8
38	\$25,000 to \$49,999	77 345	9.2	8.9	9.3	25.5	12.3	11.1	10.2
39	\$50,000 to \$99,999	70 360	8.3	10.5	14.0	15.3	14.9	12.7	9.7
40	\$100,000 to \$199,999	58 620	7.9	6.6	9.7	19.8	12.4	13.6	6.3
41	\$200,000 to \$249,999	15 740	4.3	2.4	10.7	16.6	14.9	9.9	9.9
42	\$250,000 to \$499,999	34 266	4.6	3.5	7.3	15.7	13.2	14.7	11.8
43	\$500,000 to \$999,999	16 467	2.6	2.3	3.4	10.5	12.8	13.4	12.5
44	\$1,000,000 or more	12 505	2.4	1.3	1.8	5.5	8.1	11.2	14.1
45	Women-owned businesses	5 888 883	21.0	12.2	9.9	14.3	10.4	9.8	5.8
46	Less than \$5,000	2 310 303	33.6	9.1	7.5	11.5	10.2	10.2	3.3
47	\$5,000 to \$9,999	967 380	25.5	23.6	9.3	10.1	9.1	7.3	2.7
48	\$10,000 to \$24,999	1 051 358	13.6	16.2	19.8	18.2	8.1	6.8	5.4
49	\$25,000 to \$49,999	538 885	15.7	12.8	7.0	18.5	13.0	12.1	5.6
50	\$50,000 to \$99,999	381 517	11.8	8.0	8.4	16.0	10.7	11.9	11.6
51	\$100,000 to \$199,999	267 089	8.9	8.4	8.8	20.7	13.2	10.4	8.9
52	\$200,000 to \$249,999	66 464	11.0	3.6	7.2	23.3	13.9	9.0	8.8
53	\$250,000 to \$499,999	146 313	7.1	5.3	8.2	14.7	16.7	13.7	12.7
54	\$500,000 to \$999,999	80 539	4.6	3.6	5.6	11.2	12.3	16.5	13.8
55	\$1,000,000 or more	79 037	4.2	2.2	3.2	7.4	7.7	10.5	14.0
56	Nonminority male-owned businesses	10 114 456	10.8	8.4	8.0	14.9	10.6	11.9	9.7
57	Less than \$5,000	2 608 047	24.0	7.8	5.0	13.9	9.7	12.4	9.0
58	\$5,000 to \$9,999	1 285 456	14.4	20.6	7.7	12.8	11.4	10.7	4.9
59	\$10,000 to \$24,999	1 763 830	10.0	13.2	17.6	22.5	10.0	7.9	6.6
60	\$25,000 to \$49,999	1 248 482	7.0	8.4	8.2	16.1	11.3	17.8	8.3
61	\$50,000 to \$99,999	1 108 065	4.2	6.9	10.2	15.6	13.1	13.0	13.6
62	\$100,000 to \$199,999	840 723	3.6	2.9	8.5	17.9	11.4	11.6	12.4
63	\$200,000 to \$249,999	212 693	3.7	3.9	4.1	18.4	12.1	5.0	13.7
64	\$250,000 to \$499,999	488 462	3.2	1.9	3.5	10.3	12.4	14.0	13.5
65	\$500,000 to \$999,999	266 408	2.1	1.6	3.6	7.6	8.4	9.5	13.3
66	\$1,000,000 or more	292 290	2.1	.8	1.1	3.7	5.7	8.1	12.7

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Owner's total personal income ¹ —Con.				Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—											
\$75,000 to \$99,999	\$100,000 to \$149,999	\$150,000 or more	Not reported		A	B	C	D	E	F	G	H	I	J	K	L
3.8	3.7	5.3	9.5	(X)	.2	.5	.4	.6	.4	.5	.3	.2	.3	.3	.4	1
1.5	1.3	1.5	12.0	(X)	1.0	.7	.5	1.1	.7	1.2	.6	.4	.5	.6	1.0	2
1.5	1.9	1.0	11.1	(X)	1.6	3.1	1.1	1.7	2.2	1.5	.5	.5	.7	.4	1.7	3
1.9	1.1	1.9	7.3	(X)	1.3	2.1	1.1	2.1	1.0	1.1	1.1	.5	.5	.6	.9	4
3.5	3.5	3.0	10.1	(X)	.9	1.5	1.2	1.9	1.3	1.5	1.1	1.2	1.3	1.1	1.6	5
6.4	3.8	5.4	6.8	(X)	.9	1.1	1.2	1.0	1.0	1.5	1.2	.9	.6	1.0	.7	6
6.2	7.0	7.4	7.8	(X)	.5	.4	1.0	1.2	.9	.9	1.2	.7	.7	.6	.8	7
10.4	7.8	9.5	6.8	(X)	1.6	1.3	1.1	2.8	2.7	1.4	2.8	4.8	1.4	2.9	1.5	8
7.7	7.9	10.8	9.2	(X)	.3	.3	.3	.9	1.0	1.2	.6	.6	.7	1.1	1.1	9
9.5	9.8	20.3	8.6	(X)	.2	.2	.4	.6	.3	.7	.9	.7	.7	1.4	.9	10
9.1	13.1	32.3	8.0	(X)	.3	.1	.2	.3	.2	.3	.5	.2	.3	.9	.3	11
2.7	2.0	2.8	9.2	-	.9	.7	.6	.6	.4	.6	.3	.2	.1	.2	.4	12
.9	.3	.9	12.1	1.0	1.9	2.0	1.2	1.7	1.3	1.4	.8	.4	.2	.3	1.7	13
1.1	.2	.1	10.1	1.0	2.6	2.5	1.8	1.9	1.4	1.3	1.0	.6	.2	.1	1.1	14
1.0	.7	.5	9.3	1.0	1.7	2.6	1.8	1.1	1.1	1.4	1.3	.4	.3	.2	1.2	15
2.5	.8	1.0	6.8	1.0	1.9	1.9	2.3	1.9	1.8	1.1	1.7	.7	.3	.4	1.4	16
3.4	3.2	2.2	8.2	1.0	1.6	2.0	1.4	1.7	1.4	1.2	1.3	.8	.7	.6	1.2	17
5.5	4.2	3.8	7.1	1.0	1.0	.9	1.6	1.9	.8	1.5	1.6	1.7	.7	.9	1.4	18
8.7	7.1	6.8	8.8	3.0	1.9	1.6	2.8	2.8	3.1	2.1	2.2	2.0	2.6	1.2	2.0	19
6.4	4.9	8.9	7.6	2.0	1.0	.8	1.0	1.3	1.7	1.8	1.2	1.1	.8	1.1	.8	20
4.8	7.4	13.2	9.1	3.0	.4	.6	1.4	1.9	1.2	2.1	1.6	.5	1.0	1.7	1.7	21
11.1	11.9	26.1	6.6	2.0	.3	.3	.7	.9	.6	.8	1.1	.8	.9	1.8	.6	22
1.9	1.0	1.4	13.3	-	.6	.6	.5	.7	.4	.4	.2	.2	.1	.2	.6	23
1.2	.2	.3	14.9	-	1.1	.7	.9	1.6	.6	.8	.7	.3	.1	.2	1.1	24
1.2	.3	.1	14.9	-	1.5	1.6	.8	1.0	1.7	1.2	1.0	.4	.2	.1	.9	25
1.0	.4	.7	12.5	-	.9	.9	1.3	1.4	.7	.7	.7	.3	.2	.3	.8	26
2.9	.6	1.4	9.7	-	1.3	1.7	1.1	1.8	1.6	1.7	1.2	.8	.4	.6	2.3	27
3.0	2.9	1.2	11.7	1.0	1.5	1.4	1.5	1.6	1.0	1.5	1.6	.7	.8	.5	1.3	28
7.4	6.5	6.6	10.3	1.0	.9	1.6	1.7	1.4	1.0	1.6	.9	.4	1.1	2.2	1.2	29
5.7	7.3	10.1	13.8	3.0	2.4	2.1	1.1	2.7	2.8	2.7	1.6	2.7	1.7	2.9	4.5	30
5.7	6.7	12.5	8.5	3.0	1.2	.7	1.3	1.6	1.7	1.6	1.5	1.4	1.0	1.6	1.4	31
6.7	4.3	16.4	8.5	4.0	.8	1.1	.9	2.2	2.4	1.8	2.7	1.5	1.2	2.7	2.4	32
10.5	9.0	29.1	7.8	4.0	.3	.3	.6	.6	.8	1.8	1.4	1.8	1.0	2.4	.8	33
4.2	4.0	4.7	8.2	-	.9	.5	.5	.9	.4	.7	1.2	.3	.4	.2	.7	34
.5	1.6	1.3	9.5	1.0	2.6	2.2	1.4	1.8	1.9	1.8	2.8	.3	.7	.7	2.0	35
3.4	1.4	.3	8.7	1.0	2.4	4.5	3.0	2.6	1.7	2.1	2.3	1.2	1.1	.5	2.4	36
6.5	2.8	.4	9.5	1.0	1.7	3.0	2.9	3.1	1.8	2.2	2.8	1.6	1.0	.3	2.2	37
2.0	2.6	1.5	7.4	1.0	2.2	2.2	1.2	5.9	1.8	2.3	2.4	1.2	.9	.7	2.2	38
4.7	1.2	2.9	5.9	1.0	2.6	2.6	1.5	1.9	1.5	2.1	2.4	.9	.6	.5	1.2	39
4.5	6.3	4.5	8.3	1.0	1.4	1.0	1.2	1.4	2.1	1.8	1.2	.7	.7	.6	1.7	40
4.0	8.0	11.9	7.4	2.0	1.6	.8	3.2	3.0	3.0	2.2	3.0	1.7	1.4	2.8	.9	41
5.7	7.4	10.3	5.8	1.0	.7	.5	1.1	1.6	1.2	1.6	.9	.8	1.3	1.2	.9	42
8.6	9.0	14.6	10.3	2.0	.5	.7	.6	1.2	1.2	1.3	1.3	.7	1.1	1.4	1.8	43
8.9	12.3	23.7	10.6	2.0	.7	.3	.5	.6	.7	1.3	1.1	.8	1.3	2.0	.6	44
2.0	1.9	2.6	10.0	-	.4	.7	.5	.4	.5	.6	.5	.1	.2	.4	.8	45
.6	.9	.9	12.1	-	1.6	.8	.9	1.2	1.5	1.1	.8	.2	.4	.4	1.6	46
1.3	.5	.7	10.0	-	2.3	3.0	.9	1.2	1.9	1.0	.8	.5	.4	.4	2.2	47
1.2	1.0	1.1	8.5	-	1.4	2.0	1.7	2.3	1.5	1.3	1.5	.4	.5	.4	1.2	48
1.3	2.1	2.5	9.5	-	1.8	3.1	1.6	2.6	2.2	3.2	1.8	.5	1.5	1.6	2.5	49
4.0	3.8	3.7	10.1	-	1.4	.7	.9	1.8	1.6	1.0	1.4	.8	1.4	.9	1.9	50
4.5	3.6	5.1	7.5	-	.9	1.5	.8	2.0	1.3	1.5	1.2	1.3	.8	1.0	1.1	51
4.9	3.3	8.1	6.9	1.0	2.5	.8	2.2	3.1	3.1	1.8	3.0	1.9	1.9	2.1	1.1	52
5.8	3.4	5.6	6.9	1.0	.6	.8	1.0	.7	1.6	.9	.9	.9	.5	.6	.5	53
7.5	7.1	10.5	7.3	1.0	.8	.6	.4	.8	.8	1.5	1.5	1.1	.9	1.3	.9	54
9.5	9.9	22.5	8.9	1.0	.5	.2	.4	.6	.4	.3	.6	.6	.7	1.0	.5	55
4.9	4.8	7.0	9.2	-	.3	.8	.5	1.0	.7	.8	.6	.3	.5	.5	.6	56
2.3	1.7	2.1	11.9	-	2.5	1.2	.7	1.5	1.0	1.7	1.0	.8	1.0	1.1	1.4	57
1.5	3.0	1.3	11.7	-	2.7	5.0	1.9	2.9	3.8	2.6	1.2	1.1	1.1	.7	3.1	58
2.3	1.3	2.7	6.0	-	1.9	2.8	1.5	3.4	2.1	1.9	1.9	.8	1.1	1.2	1.5	59
4.5	4.4	3.4	10.6	-	1.5	1.5	1.5	3.3	1.8	1.8	1.8	1.9	2.0	1.2	2.2	60
7.5	4.0	6.4	5.5	-	1.1	1.9	1.8	1.4	1.6	2.0	1.8	1.1	.9	1.6	.8	61
6.8	8.4	8.5	8.0	-	.6	.4	1.3	1.6	1.0	.9	1.9	1.0	1.0	1.0	1.1	62
13.1	9.5	9.9	6.5	-	1.8	2.0	1.5	4.2	4.0	2.0	4.3	5.7	2.5	4.8	2.1	63
8.6	9.6	12.6	10.4	-	.4	.4	.3	1.4	1.4	1.7	.8	.7	1.2	1.5	1.6	64
10.4	10.7	24.0	8.8	-	.4	.3	.5	.9	.4	.8	1.0	1.1	1.0	2.0	1.3	65
9.1	13.9	35.2	7.7	-	.4	.1	.2	.4	.4	.4	.7	.3	.3	1.2	.4	66

Table 19c. Total Personal Income of Owner by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Owner's total personal income ¹						
			Under \$5,000	\$5,000 to \$9,999	\$10,000 to \$14,999	\$15,000 to \$24,999	\$25,000 to \$34,999	\$35,000 to \$49,999	\$50,000 to \$74,999
			A	B	C	D	E	F	G	H
1	All businesses	17 253 143	14.2	9.8	9.0	14.8	10.6	11.0	8.3
2	With no paid employees	14 118 184	17.0	11.1	9.4	14.9	10.3	10.5	7.2
3	With paid employees	3 134 959	5.0	5.3	7.5	14.3	11.8	12.6	11.9
4	No employees ⁴	435 838	7.4	12.4	14.1	16.0	11.9	14.5	6.9
5	1 to 4 employees	1 716 076	6.0	5.6	9.0	17.9	12.8	13.5	11.5
6	5 to 9 employees	503 808	3.8	4.1	5.6	13.3	12.5	11.3	14.5
7	10 to 19 employees	256 110	3.0	3.3	4.2	9.9	11.9	12.9	12.6
8	20 to 49 employees	144 734	2.4	1.2	2.0	4.8	7.8	9.9	15.8
9	50 to 99 employees	45 331	2.7	.4	.8	3.3	3.5	8.2	11.8
10	100 employees or more	33 062	3.7	.8	.4	2.9	3.0	6.3	7.0
11	Hispanic-owned businesses	771 708	14.3	13.0	13.7	16.1	11.2	8.5	6.4
12	With no paid employees	656 343	16.6	14.9	14.6	16.3	10.8	7.5	5.2
13	With paid employees	115 364	6.7	6.9	10.8	15.6	12.7	11.6	10.4
14	No employees ⁴	19 569	6.8	12.2	14.9	17.7	9.3	10.3	11.4
15	1 to 4 employees	64 631	8.9	7.1	12.5	17.5	12.8	11.0	8.6
16	5 to 9 employees	16 937	4.1	5.3	8.3	13.9	15.2	16.3	11.1
17	10 to 19 employees	8 553	2.8	4.8	5.3	12.9	16.5	9.6	12.5
18	20 to 49 employees	4 050	3.0	2.6	6.5	7.7	11.6	12.7	14.2
19	50 to 99 employees	948	2.3	.5	.6	2.1	2.6	8.2	23.4
20	100 employees or more	676	1.2	(D)	(D)	10.8	2.4	4.7	12.9
21	Black-owned businesses	620 912	17.8	11.6	11.8	15.6	10.9	9.4	5.3
22	With no paid employees	556 434	19.2	12.1	11.9	15.4	10.7	9.1	4.9
23	With paid employees	64 478	8.1	8.1	10.5	17.6	12.1	12.0	7.7
24	No employees ⁴	13 725	13.7	12.1	15.8	15.3	11.0	9.7	4.3
25	1 to 4 employees	37 587	7.7	7.4	10.8	20.4	12.2	12.0	6.7
26	5 to 9 employees	7 853	5.6	8.9	7.3	13.5	13.5	15.3	10.2
27	10 to 19 employees	2 839	5.7	2.9	5.8	13.9	13.7	11.9	12.1
28	20 to 49 employees	1 700	1.6	4.3	1.7	8.5	10.1	13.4	22.8
29	50 to 99 employees	432	(D)	—	(D)	7.1	9.2	12.5	17.9
30	100 employees or more	342	1.6	3.7	—	3.7	5.9	3.5	17.4
31	Other minority-owned businesses	606 426	11.4	9.0	9.8	15.9	11.7	11.3	9.8
32	With no paid employees	470 075	14.1	11.0	10.7	16.4	10.9	10.2	9.6
33	With paid employees	136 351	5.8	5.0	7.9	15.0	13.4	13.5	10.2
34	No employees ⁴	19 989	8.3	6.5	7.0	13.2	20.3	15.0	8.2
35	1 to 4 employees	76 636	6.7	6.0	8.6	15.8	12.1	14.9	9.6
36	5 to 9 employees	22 862	4.5	4.0	8.2	17.6	14.5	11.4	9.6
37	10 to 19 employees	10 051	3.5	3.7	9.5	14.4	12.7	12.4	13.0
38	20 to 49 employees	5 034	2.9	1.6	2.8	11.1	13.2	10.1	14.3
39	50 to 99 employees	1 075	1.5	.4	1.2	1.9	3.4	14.9	10.3
40	100 employees or more	705	1.6	(D)	(D)	.7	2.6	5.0	12.9
41	Women-owned businesses	5 888 883	21.0	12.2	9.9	14.3	10.4	9.8	5.8
42	With no paid employees	5 071 110	24.0	13.1	10.1	13.7	9.8	9.1	4.8
43	With paid employees	817 773	8.9	8.6	9.0	16.7	12.9	12.7	10.1
44	No employees ⁴	127 905	14.3	16.5	10.1	12.5	11.2	13.2	8.2
45	1 to 4 employees	435 550	9.6	9.6	10.2	19.0	13.5	12.9	8.3
46	5 to 9 employees	134 476	8.2	6.3	10.5	16.8	14.0	11.9	10.7
47	10 to 19 employees	67 487	4.6	4.2	4.7	17.7	14.0	14.5	13.2
48	20 to 49 employees	35 515	4.3	2.2	4.2	9.8	9.9	12.2	19.3
49	50 to 99 employees	10 178	2.8	1.5	2.6	4.1	4.5	8.5	17.1
50	100 employees or more	6 663	5.2	3.0	1.8	7.5	5.1	7.6	9.0
51	Nonminority male-owned businesses	10 114 456	10.8	8.4	8.0	14.9	10.6	11.9	9.7
52	With no paid employees	8 019 462	13.3	9.9	8.5	15.4	10.5	11.6	8.7
53	With paid employees	2 094 993	3.3	3.9	6.6	13.3	11.1	12.6	12.9
54	No employees ⁴	271 380	3.5	11.2	16.1	17.7	11.6	16.0	5.7
55	1 to 4 employees	1 155 800	4.3	3.8	8.3	17.6	12.6	13.8	13.2
56	5 to 9 employees	334 483	1.8	3.3	3.3	11.5	11.7	10.6	16.7
57	10 to 19 employees	173 140	2.4	3.0	3.8	6.8	10.9	12.3	12.3
58	20 to 49 employees	101 938	1.8	.9	1.3	3.0	6.7	9.1	14.8
59	50 to 99 employees	33 406	2.7	.2	.4	3.2	3.3	7.8	10.5
60	100 employees or more	24 846	3.4	.2	—	1.4	2.5	6.0	6.2

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Owner's total personal income ¹ —Con.				Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—											
\$75,000 to \$99,999	\$100,000 to \$149,999	\$150,000 or more	Not reported		A	B	C	D	E	F	G	H	I	J	K	L
3.8	3.7	5.3	9.5	(X)	.2	.5	.4	.6	.4	.5	.3	.2	.3	.3	.4	1
3.2	2.8	3.5	10.0	(X)	.3	.7	.5	.8	.5	.6	.3	.3	.4	.4	.5	2
6.0	6.6	11.3	7.7	(X)	.3	.5	.6	.6	.7	.7	.6	.1	.3	.4	.4	3
3.8	2.2	5.0	5.9	(X)	2.1	2.8	3.5	1.3	1.8	2.5	1.0	.7	.5	1.3	1.4	4
4.6	5.1	6.4	7.6	(X)	.5	.7	.7	.9	1.0	1.6	1.1	.3	.6	.3	.5	5
8.4	7.1	10.4	8.9	(X)	.4	1.2	.7	1.3	1.3	.8	1.2	.9	.5	.8	1.6	6
7.1	10.2	17.5	7.4	(X)	.4	.8	.6	1.2	1.0	.8	.9	.5	.9	.8	.8	7
8.9	11.8	27.7	7.7	(X)	.3	.3	.3	.5	.8	1.4	1.2	.8	.8	1.3	.6	8
9.7	14.0	36.1	9.5	(X)	.8	.1	.2	.8	.7	1.0	1.1	1.2	1.5	2.2	2.1	9
7.4	13.0	48.1	7.4	(X)	1.5	.4	.1	.6	.4	1.6	1.1	.8	1.2	2.9	1.3	10
2.7	2.0	2.8	9.2	—	.9	.7	.6	.6	.4	.6	.3	.2	.1	.2	.4	11
1.9	1.1	1.4	9.6	—	1.0	.9	.7	.6	.5	.7	.2	.2	.2	.2	.4	12
5.2	5.0	7.2	7.9	1.0	.7	.9	.8	1.1	.7	.9	.7	.4	.4	.5	.7	13
2.3	3.7	3.7	7.8	2.0	2.0	3.8	2.4	3.0	2.5	3.2	2.7	.7	1.7	1.0	1.6	14
4.8	4.0	4.4	8.3	1.0	1.3	1.3	1.3	1.7	1.3	1.4	1.0	.7	.4	.6	1.3	15
5.5	4.5	8.0	7.9	2.0	.7	1.4	1.8	2.5	1.4	2.2	1.2	.9	.9	1.2	1.0	16
7.6	9.4	11.2	7.4	3.0	.8	.8	1.3	3.0	2.0	1.4	2.1	2.3	1.4	1.2	1.2	17
10.4	8.6	16.9	5.7	4.0	1.0	1.5	3.5	1.4	2.6	1.7	2.6	2.0	1.5	1.9	1.6	18
6.1	9.3	37.7	7.2	6.0	.7	.4	.4	.9	.6	2.1	5.2	1.2	1.6	5.4	1.4	19
11.4	10.5	38.3	7.2	8.0	.8	(D)	(D)	6.2	1.0	1.1	4.9	3.2	2.4	4.6	2.9	20
1.9	1.0	1.4	13.3	—	.6	.6	.5	.7	.4	.4	.2	.2	.1	.2	.6	21
1.5	.7	.9	13.6	—	.6	.6	.8	.8	.4	.5	.3	.2	.1	.3	.6	22
4.7	3.2	4.9	11.1	1.0	.7	1.1	1.1	1.3	1.0	.7	.5	.4	.3	.4	1.2	23
3.2	.3	2.5	12.1	2.0	2.6	2.7	3.5	5.9	2.1	1.9	1.7	1.1	.2	1.2	3.1	24
4.6	3.6	3.6	11.0	1.0	1.0	.9	1.7	1.9	1.7	1.4	1.1	.7	.7	.4	1.4	25
5.0	3.9	5.5	11.3	3.0	1.9	2.3	1.6	2.3	2.0	2.2	2.2	.8	.7	2.0	2.9	26
4.5	2.9	14.7	11.9	4.0	1.4	1.2	1.9	2.9	1.9	2.7	3.3	1.1	.8	3.0	3.6	27
9.8	6.5	14.2	7.1	6.0	1.1	1.3	.4	2.3	3.8	3.0	3.5	2.6	2.3	2.9	1.5	28
15.0	17.5	16.1	3.7	8.0	(D)	—	(D)	4.4	2.6	3.9	4.1	7.1	6.4	7.0	1.6	29
17.0	9.6	28.9	8.6	—	.6	2.3	—	1.9	2.2	2.1	4.5	5.5	3.3	4.1	2.2	30
4.2	4.0	4.7	8.2	—	.9	.5	.5	.9	.4	.7	1.2	.3	.4	.2	.7	31
3.2	2.9	2.7	8.3	—	1.1	.9	.7	1.1	.6	.9	1.5	.4	.5	.2	1.0	32
6.2	6.4	8.6	7.9	1.0	.5	.5	.5	1.0	1.1	.9	.8	.6	.6	.6	1.0	33
8.9	5.3	3.8	3.5	2.0	3.2	1.7	2.3	4.3	4.0	3.2	1.5	3.0	2.0	1.1	.9	34
5.2	5.8	6.5	8.7	1.0	.9	.9	.9	1.2	1.5	1.8	1.4	.8	.6	1.0	1.7	35
6.7	5.4	10.4	7.8	2.0	1.1	.8	1.8	2.0	1.9	1.5	.9	.9	1.0	1.9	1.5	36
5.5	9.3	9.9	6.0	2.0	.8	1.8	2.2	1.3	1.4	1.4	1.4	.6	2.1	1.2	1.3	37
8.8	9.7	15.7	9.7	4.0	.7	.5	.7	2.4	3.0	1.5	1.0	1.2	1.2	1.7	1.6	38
5.8	11.9	32.4	16.3	6.0	.9	.2	.6	.6	.9	4.3	3.7	1.2	3.2	5.1	4.8	39
8.3	7.8	39.3	21.0	6.0	.8	(D)	(D)	.5	.7	2.0	4.7	2.9	2.1	6.1	5.6	40
2.0	1.9	2.6	10.0	—	.4	.7	.5	.4	.5	.6	.5	.1	.2	.4	.8	41
1.4	1.4	1.8	10.9	—	.6	.8	.7	.6	.7	.7	.6	.2	.3	.4	1.0	42
4.7	3.8	6.3	6.2	—	.6	1.0	.6	1.1	.5	1.0	.5	.4	.5	.6	.5	43
3.4	2.2	3.2	5.2	1.0	3.4	4.1	2.3	3.2	2.2	3.5	1.6	1.3	1.0	1.5	1.3	44
3.7	2.7	4.2	6.2	—	1.2	1.4	1.3	1.6	.7	2.3	.9	.8	.8	.8	1.1	45
5.6	5.1	5.3	5.5	1.0	1.1	.8	1.0	1.3	1.0	1.7	1.1	.8	.8	.8	.7	46
6.5	5.3	8.3	7.1	1.0	.8	1.0	.7	2.5	1.5	1.6	1.1	.8	1.0	.9	1.2	47
7.3	6.3	16.4	8.0	1.0	1.1	.8	.7	2.1	1.3	1.7	3.1	1.1	.9	1.2	1.4	48
12.1	11.4	26.4	8.9	2.0	.6	.6	.8	.8	.9	1.7	3.1	2.2	1.5	3.3	2.0	49
7.3	10.2	36.7	6.7	2.0	1.6	1.4	.6	2.0	1.3	1.6	1.7	2.4	1.5	3.5	1.4	50
4.9	4.8	7.0	9.2	—	.3	.8	.5	1.0	.7	.8	.6	.3	.5	.5	.6	51
4.3	3.7	4.7	9.5	—	.5	1.1	.5	1.3	.8	1.0	.6	.5	.7	.6	.7	52
6.5	7.8	13.8	8.1	—	.4	.6	.8	1.0	.9	.9	1.0	.2	.4	.7	.6	53
4.0	1.9	6.2	6.1	—	2.6	3.5	5.0	2.5	2.7	3.4	1.3	1.1	.5	2.2	2.1	54
4.9	6.1	7.4	7.9	—	.8	.8	1.0	1.4	1.3	2.0	1.7	.5	.8	.4	.5	55
9.8	8.2	12.6	10.4	—	.4	1.8	.9	2.0	2.0	.9	1.9	1.2	.9	1.2	2.2	56
7.3	12.2	21.6	7.6	1.0	.6	1.1	.8	1.4	1.4	1.0	1.1	.6	1.0	1.1	1.2	57
9.4	13.6	31.9	7.5	1.0	.4	.3	.5	.6	.8	1.5	1.8	1.0	.8	2.2	.8	58
9.3	14.7	38.4	9.5	1.0	1.0	.1	.2	1.1	.8	1.1	1.7	1.4	2.0	2.9	2.3	59
7.4	14.0	51.8	7.2	1.0	1.7	.2	—	.8	.3	2.1	1.5	.9	1.9	3.4	1.9	60

Table 19d. Total Personal Income of Owner by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Owner's total personal income ¹						
			Under \$5,000	\$5,000 to \$9,999	\$10,000 to \$14,999	\$15,000 to \$24,999	\$25,000 to \$34,999	\$35,000 to \$49,999	\$50,000 to \$74,999
			A	B	C	D	E	F	G	H
1	All businesses	17 253 143	14.2	9.8	9.0	14.8	10.6	11.0	8.3
2	Individual proprietorships	14 599 295	17.5	11.8	10.5	15.9	11.0	10.5	6.5
3	Partnerships	1 089 578	5.3	4.8	5.0	10.9	9.4	9.7	11.5
4	Subchapter S corporations	1 564 270	5.9	4.2	5.0	12.6	9.6	14.7	14.2
5	Hispanic-owned businesses	771 708	14.3	13.0	13.7	16.1	11.2	8.5	6.4
6	Individual proprietorships	689 015	15.4	14.8	15.5	17.3	10.5	8.0	4.9
7	Partnerships	32 650	9.8	8.9	10.5	12.8	11.6	9.8	11.0
8	Subchapter S corporations	50 042	11.7	6.5	6.4	12.2	14.6	9.7	11.3
9	Black-owned businesses	620 912	17.8	11.6	11.8	15.6	10.9	9.4	5.3
10	Individual proprietorships	584 256	18.6	12.0	12.2	15.3	10.8	9.1	4.9
11	Partnerships	14 727	8.3	9.5	6.2	16.9	10.8	14.4	8.0
12	Subchapter S corporations	21 928	9.7	6.5	7.6	20.4	11.7	13.0	9.7
13	Other minority-owned businesses	606 426	11.4	9.0	9.8	15.9	11.7	11.3	9.8
14	Individual proprietorships	502 022	14.6	11.9	11.8	15.7	12.0	10.5	7.4
15	Partnerships	49 489	7.0	4.4	6.8	14.4	8.2	10.9	14.9
16	Subchapter S corporations	54 915	6.3	4.9	6.9	17.9	14.1	14.0	11.9
17	Women-owned businesses	5 888 883	21.0	12.2	9.9	14.3	10.4	9.8	5.8
18	Individual proprietorships	5 078 077	24.2	14.0	11.0	13.8	9.9	8.9	4.2
19	Partnerships	243 651	14.7	9.8	5.9	12.8	13.0	9.4	11.9
20	Subchapter S corporations	567 155	9.8	5.3	7.2	17.1	11.8	14.2	10.2
21	Nonminority male-owned businesses	10 114 456	10.8	8.4	8.0	14.9	10.6	11.9	9.7
22	Individual proprietorships	8 414 238	14.1	10.5	9.7	17.0	11.7	11.6	8.0
23	Partnerships	777 379	2.4	3.4	4.4	9.8	8.3	9.8	11.1
24	Subchapter S corporations	922 838	3.4	3.5	3.6	9.7	7.8	15.3	16.9

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Owner's total personal income ¹ —Con.				Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—											
\$75,000 to \$99,999	\$100,000 to \$149,999	\$150,000 or more	Not reported		A	B	C	D	E	F	G	H	I	J	K	L
3.8	3.7	5.3	9.5	(X)	.2	.5	.4	.6	.4	.5	.3	.2	.3	.3	.4	1
2.5	2.1	1.4	10.3	(X)	.3	.6	.5	.7	.5	.6	.3	.2	.2	.2	.4	2
9.0	9.5	16.6	8.3	(X)	.8	1.1	1.2	1.4	.9	1.3	1.4	1.3	2.1	1.3	.9	3
6.1	6.4	14.3	6.9	(X)	.4	.5	.4	.9	.4	.9	.8	.5	.6	.9	.7	4
2.7	2.0	2.8	9.2	—	.9	.7	.6	.6	.4	.6	.3	.2	.1	.2	.4	5
1.6	.9	.9	10.1	—	1.0	1.0	.9	.6	.5	.5	.3	.1	.1	.1	.5	6
4.2	4.9	7.7	8.6	2.0	2.4	3.0	1.9	1.5	1.3	1.6	1.5	.6	1.0	.7	1.3	7
7.3	5.9	9.4	5.1	1.0	2.0	.8	.9	.9	1.2	.9	.7	1.0	.9	.9	.7	8
1.9	1.0	1.4	13.3	—	.6	.6	.5	.7	.4	.4	.2	.2	.1	.2	.6	9
1.7	.9	.7	13.8	—	.6	.5	.6	.8	.5	.4	.3	.2	.1	.1	.7	10
4.2	2.3	10.9	8.4	3.0	2.1	2.5	.9	2.5	2.2	2.3	1.8	1.0	.6	3.1	2.0	11
4.9	3.2	8.0	5.3	2.0	1.1	1.5	2.5	1.9	1.4	1.9	1.4	.6	.3	1.1	.6	12
4.2	4.0	4.7	8.2	—	.9	.5	.5	.9	.4	.7	1.2	.3	.4	.2	.7	13
2.8	2.9	2.4	8.1	—	.9	1.1	.9	.8	.4	.8	.9	.4	.4	.3	1.0	14
6.4	6.7	9.6	10.6	1.0	1.5	.7	1.1	2.1	1.6	1.4	2.9	1.3	.9	.9	1.5	15
6.0	4.9	6.5	6.6	1.0	.9	1.0	.7	2.0	1.4	1.6	1.8	.7	.9	.3	1.7	16
2.0	1.9	2.6	10.0	—	.4	.7	.5	.4	.5	.6	.5	.1	.2	.4	.8	17
1.4	1.3	1.0	10.6	—	.6	.9	.5	.6	.6	.6	.4	.1	.3	.3	.9	18
3.0	3.4	6.7	9.4	1.0	2.5	1.8	1.1	2.0	2.2	2.5	1.4	1.0	1.3	.7	2.4	19
4.7	4.0	8.3	7.5	—	1.0	.6	.8	1.4	.6	.9	.6	.4	.6	.9	1.1	20
4.9	4.8	7.0	9.2	—	.3	.8	.5	1.0	.7	.8	.6	.3	.5	.5	.6	21
3.1	2.6	1.7	10.0	—	.4	1.0	.6	1.0	.8	.9	.6	.3	.4	.2	.7	22
11.0	11.7	20.3	7.8	—	.5	1.4	1.6	2.2	1.5	1.9	1.8	1.8	2.6	1.9	1.0	23
6.9	7.9	18.5	6.5	—	.5	1.1	.5	1.0	.7	1.6	1.4	.7	.9	1.2	.8	24

Table 20a. Percent of Owner's Total Personal Income Produced From the Business by Industry

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Percent of total personal income derived from the business ¹							Not reported
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100	
			A	B	C	D	E	F	G		H	I
1	All businesses	17 253 143	12.9	22.9	8.4	6.7	5.5	11.1	24.1	8.5
2	Agricultural services, forestry, fishing, and mining	583 253	14.5	24.3	8.8	4.9	4.3	10.0	23.1	10.1
3	Construction	1 829 620	7.7	15.5	7.9	6.5	5.6	10.6	39.8	6.4
4	Manufacturing	517 714	15.3	18.4	6.8	6.2	5.0	13.8	28.0	6.5
5	Transportation, communications, and utilities	698 903	9.9	14.7	8.5	5.3	8.6	9.5	33.1	10.4
6	Wholesale trade	538 339	11.6	17.3	5.8	5.0	6.0	16.9	29.3	8.1
7	Retail trade	2 478 045	18.8	19.1	7.8	6.0	5.5	12.1	22.9	7.8
8	Finance, insurance, and real estate	1 941 029	19.5	31.4	8.4	6.1	3.6	10.4	13.3	7.3
9	Services	7 784 016	9.9	24.1	9.0	7.7	6.0	11.3	23.4	8.7
10	Industries not classified	882 224	11.6	23.4	9.1	5.8	4.2	6.8	22.7	16.3
11	Hispanic-owned businesses	771 708	12.5	17.4	8.5	6.1	5.8	9.3	30.2	10.2
12	Agricultural services, forestry, fishing, and mining	32 927	9.7	13.5	10.1	8.0	6.4	8.3	33.5	10.6
13	Construction	97 476	8.1	13.4	6.3	8.0	4.7	12.8	34.9	11.9
14	Manufacturing	18 461	12.7	12.3	9.0	6.7	5.5	11.1	35.5	7.4
15	Transportation, communications, and utilities	47 797	9.4	11.8	9.8	9.0	6.0	7.2	33.8	13.1
16	Wholesale trade	17 727	11.5	12.5	7.8	7.8	4.6	14.6	34.6	6.6
17	Retail trade	107 846	17.0	21.2	8.3	3.3	7.4	8.2	27.9	6.7
18	Finance, insurance, and real estate	49 231	19.9	26.0	10.0	7.7	4.6	5.9	18.8	7.2
19	Services	347 297	11.2	17.3	8.7	5.7	5.7	9.6	31.2	10.7
20	Industries not classified	52 945	14.1	17.8	6.9	5.3	6.6	7.0	26.2	16.1
21	Black-owned businesses	620 912	17.7	22.9	9.5	6.2	5.0	5.9	18.8	13.9
22	Agricultural services, forestry, fishing, and mining	10 309	14.3	25.9	8.6	6.3	4.9	5.8	21.8	12.3
23	Construction	43 381	11.3	20.4	8.0	7.2	8.0	7.1	27.2	10.7
24	Manufacturing	10 469	16.9	21.0	10.0	5.8	4.8	6.0	22.1	13.3
25	Transportation, communications, and utilities	49 995	12.6	16.2	7.2	6.5	6.4	6.8	28.2	16.1
26	Wholesale trade	7 550	22.4	25.3	6.0	4.5	4.2	7.7	21.5	8.4
27	Retail trade	86 840	26.2	29.1	7.7	5.6	2.5	4.8	12.1	12.0
28	Finance, insurance, and real estate	40 924	22.7	26.0	11.2	5.9	4.3	5.5	15.0	9.4
29	Services	332 981	16.4	22.5	10.5	6.4	5.3	6.1	18.5	14.4
30	Industries not classified	39 363	19.4	20.3	8.5	5.6	4.5	4.3	16.5	20.9
31	Other minority-owned businesses	606 426	15.2	19.4	9.5	7.9	6.5	11.1	22.5	7.9
32	Agricultural services, forestry, fishing, and mining	15 218	7.4	15.4	8.4	8.3	9.3	7.1	30.1	13.9
33	Construction	28 295	15.1	15.6	8.4	7.6	8.2	8.1	28.6	8.4
34	Manufacturing	18 976	20.1	20.0	5.8	5.3	5.9	15.1	22.6	5.1
35	Transportation, communications, and utilities	24 362	13.1	6.8	11.6	11.9	5.8	11.6	28.0	11.2
36	Wholesale trade	20 043	14.5	11.7	9.7	5.2	6.9	12.4	32.7	6.9
37	Retail trade	132 483	11.3	15.6	8.7	7.1	6.7	14.6	30.7	5.3
38	Finance, insurance, and real estate	64 762	29.2	26.2	10.2	6.2	3.7	4.9	9.5	10.1
39	Services	273 774	12.0	20.7	9.8	9.0	7.5	12.2	20.7	8.1
40	Industries not classified	28 512	13.7	24.4	10.8	9.7	4.5	7.1	23.0	6.7
41	Women-owned businesses	5 888 883	15.5	25.5	8.1	6.7	5.8	8.1	20.7	9.6
42	Agricultural services, forestry, fishing, and mining	119 731	20.7	17.8	8.0	6.9	6.8	8.9	18.1	12.7
43	Construction	183 695	10.7	18.4	6.0	5.8	5.9	12.4	31.6	9.2
44	Manufacturing	152 346	19.5	22.0	6.7	5.8	3.8	11.6	23.3	7.2
45	Transportation, communications, and utilities	141 623	15.9	20.5	7.5	6.5	8.5	11.0	21.8	8.3
46	Wholesale trade	154 542	16.7	21.1	5.4	5.4	4.2	12.5	25.2	9.6
47	Retail trade	1 093 342	26.1	20.9	7.8	6.3	4.6	7.7	18.2	8.4
48	Finance, insurance, and real estate	602 802	21.2	25.3	10.2	4.1	6.1	8.8	16.1	8.2
49	Services	3 158 444	9.7	29.0	8.2	8.0	6.1	7.2	22.1	9.7
50	Industries not classified	282 358	15.0	24.9	7.7	5.1	5.7	6.2	16.9	18.5
51	Nonminority male-owned businesses	10 114 456	11.5	22.0	8.5	6.6	5.2	13.0	25.6	7.7
52	Agricultural services, forestry, fishing, and mining	412 917	13.2	27.2	8.9	4.0	3.2	10.5	23.6	9.2
53	Construction	1 496 056	7.1	15.1	8.2	6.4	5.5	10.3	41.7	5.6
54	Manufacturing	333 485	13.2	16.9	6.7	6.5	5.5	14.8	30.1	6.3
55	Transportation, communications, and utilities	458 400	7.9	13.6	8.7	4.1	9.0	9.3	36.9	10.4
56	Wholesale trade	352 721	9.3	16.0	5.6	4.6	6.8	19.2	30.9	7.6
57	Retail trade	1 197 943	13.4	18.0	7.7	5.7	6.2	15.8	25.9	7.3
58	Finance, insurance, and real estate	1 240 594	18.3	34.4	7.4	7.0	2.6	11.4	12.0	6.9
59	Services	4 102 294	9.8	21.1	9.5	7.6	5.8	14.3	24.2	7.7
60	Industries not classified	520 046	9.4	23.7	10.0	6.0	3.0	7.1	25.4	15.3

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Division: 1992

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—									
	A	B	C	D	E	F	G	H	I	
(X)	.8	.8	.4	.4	.2	.4	.5	.3	1	
(X)	2.1	1.9	1.5	.9	.8	1.5	2.3	1.6	2	
(X)	1.8	1.5	1.2	1.7	.7	1.3	2.8	.6	3	
(X)	2.6	1.9	.9	1.0	.6	.7	1.5	.6	4	
(X)	1.5	2.0	1.1	.7	1.0	.9	1.5	1.0	5	
(X)	1.1	1.8	1.1	.9	.6	1.3	1.6	1.2	6	
(X)	1.8	1.1	1.2	.8	.7	.9	1.5	.9	7	
(X)	2.4	1.9	1.2	.9	.5	1.1	.9	1.2	8	
(X)	1.0	1.7	1.0	1.0	.5	.8	.8	.6	9	
(X)	1.6	1.6	1.4	1.1	.7	1.3	2.4	2.4	10	
—	.7	1.1	.5	.5	.5	.4	.8	.6	11	
1.0	1.6	2.5	1.2	2.5	1.7	1.4	2.7	2.4	12	
1.0	1.3	1.5	1.5	.9	1.1	1.5	2.5	1.9	13	
1.0	2.1	2.6	1.2	.9	.9	1.4	2.3	1.1	14	
1.0	1.2	1.8	1.6	1.4	1.3	1.0	1.4	1.6	15	
2.0	1.8	1.5	.6	1.6	.9	1.9	2.9	.7	16	
1.0	1.5	2.2	1.5	.7	1.1	.8	1.6	1.0	17	
1.0	2.5	1.6	1.3	1.2	.7	.8	2.6	1.2	18	
—	1.4	1.7	1.1	.9	.9	.7	1.6	1.5	19	
1.0	1.9	2.3	1.9	1.2	1.5	1.7	3.3	2.3	20	
—	.4	.5	.6	.4	.4	.5	.5	.5	21	
1.0	1.4	1.8	1.6	1.3	.9	1.0	2.0	1.5	22	
—	1.2	1.6	1.3	1.1	1.2	.8	2.0	1.5	23	
1.0	2.3	1.8	1.8	.7	.7	.7	1.1	1.4	24	
—	1.5	2.6	.8	1.0	1.0	.9	2.6	2.4	25	
2.0	1.3	1.7	1.0	1.1	1.3	1.6	1.7	1.0	26	
—	1.6	1.9	1.1	.5	.6	.6	.9	1.0	27	
1.0	1.8	1.3	1.0	.7	1.1	.6	1.3	1.0	28	
—	.8	.6	.9	.7	.6	.8	.9	.8	29	
—	2.8	1.5	1.0	1.2	1.0	.6	1.4	3.0	30	
—	1.0	.9	.8	.6	.6	.5	.8	.5	31	
1.0	1.5	3.1	2.4	1.7	2.3	1.4	4.4	3.1	32	
1.0	2.5	3.0	2.0	1.6	2.4	1.1	3.1	1.8	33	
1.0	4.8	2.4	1.4	1.3	1.6	2.0	3.0	1.3	34	
1.0	2.5	2.3	2.4	2.3	1.3	1.7	2.3	2.4	35	
1.0	1.8	2.0	1.0	.8	1.0	1.1	2.1	1.8	36	
1.0	1.6	1.1	1.4	.9	.7	1.4	1.7	1.0	37	
1.0	3.7	3.0	2.0	1.2	.8	.6	1.9	1.4	38	
—	1.8	2.2	1.6	1.4	1.2	1.0	1.2	.9	39	
1.0	2.3	2.7	2.5	1.8	1.8	1.6	3.0	1.4	40	
—	1.4	.6	.4	.4	.4	.4	.9	.4	41	
—	1.3	3.0	1.4	1.6	1.7	2.2	2.0	3.5	42	
—	1.1	1.1	1.1	1.1	.9	1.4	2.6	1.5	43	
—	2.3	3.2	1.0	1.1	.7	1.4	2.0	.9	44	
—	2.2	2.4	1.9	1.0	1.6	1.1	2.5	1.0	45	
—	1.9	1.9	1.1	1.1	.5	1.1	1.7	1.3	46	
—	2.5	1.5	1.3	1.1	.8	1.0	1.7	1.4	47	
—	2.8	2.0	1.1	.9	.8	1.3	1.3	1.9	48	
—	1.2	1.4	.9	.8	.7	.8	1.5	.8	49	
—	2.6	3.5	1.6	1.4	1.1	1.6	2.2	2.9	50	
—	.9	1.2	.6	.5	.3	.6	.9	.5	51	
—	2.9	2.7	2.2	1.0	.7	2.0	3.3	1.9	52	
—	2.2	1.8	1.5	2.1	.9	1.7	3.4	.9	53	
—	3.5	1.8	1.2	1.3	.9	1.0	1.9	.9	54	
—	2.2	2.9	1.7	1.0	1.6	1.3	2.6	1.5	55	
—	1.6	2.6	1.5	1.1	.8	1.8	2.3	1.6	56	
—	1.8	1.5	2.0	1.5	1.0	1.4	2.0	1.6	57	
—	3.0	2.7	1.7	1.5	.7	1.6	1.3	1.4	58	
—	2.0	2.6	1.6	1.4	.8	1.1	1.9	1.1	59	
—	2.2	3.0	2.4	1.9	1.1	2.3	3.7	3.2	60	

Table 20b. Percent of Owner's Total Personal Income Produced From the Business by Receipts

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Percent of total personal income derived from the business ¹							
		None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100	Not reported
		A	B	C	D	E	F	G	H	I
1 All businesses	17 253 143	12.9	22.9	8.4	6.7	5.5	11.1	24.1	8.5
2 Less than \$5,000	5 226 553	20.4	41.3	7.8	5.1	2.9	3.7	8.4	10.5
3 \$5,000 to \$9,999	2 443 946	10.5	27.6	14.0	7.6	3.1	5.5	20.9	10.8
4 \$10,000 to \$24,999	3 076 410	13.1	17.5	9.8	8.9	5.6	11.1	25.2	8.7
5 \$25,000 to \$49,999	1 945 806	10.0	15.7	9.2	10.0	7.0	11.4	28.8	7.9
6 \$50,000 to \$99,999	1 615 940	9.1	13.4	7.6	5.9	7.3	16.0	34.6	6.0
7 \$100,000 to \$199,999	1 197 996	7.9	12.0	5.4	5.5	8.9	15.3	39.4	5.5
8 \$200,000 to \$249,999	301 794	8.0	13.2	4.4	4.1	9.8	16.8	40.7	3.0
9 \$250,000 to \$499,999	682 583	10.5	10.2	4.9	4.4	6.1	20.6	36.3	7.0
10 \$500,000 to \$999,999	372 078	10.1	11.2	6.0	5.3	7.2	21.6	31.5	7.1
11 \$1,000,000 or more	390 037	7.9	9.4	5.5	5.6	7.8	29.0	27.6	7.4
12 Hispanic-owned businesses	771 708	12.5	17.4	8.5	6.1	5.8	9.3	30.2	10.2
13 Less than \$5,000	219 226	20.8	35.2	7.7	4.1	2.9	2.3	12.4	14.5
14 \$5,000 to \$9,999	140 362	12.9	19.8	7.8	5.9	5.9	6.4	28.6	12.7
15 \$10,000 to \$24,999	165 667	11.5	12.6	12.1	7.1	6.3	8.6	31.4	10.4
16 \$25,000 to \$49,999	87 288	9.9	11.4	10.2	7.3	6.7	10.2	33.4	10.9
17 \$50,000 to \$99,999	64 742	9.1	11.2	6.4	8.1	5.5	12.4	41.4	5.8
18 \$100,000 to \$199,999	41 578	8.0	9.7	7.8	6.1	8.7	13.2	41.2	5.2
19 \$200,000 to \$249,999	10 030	8.2	11.3	4.5	5.9	8.9	14.2	42.2	4.8
20 \$250,000 to \$499,999	22 301	10.0	6.8	5.5	7.3	7.3	17.3	42.5	5.0
21 \$500,000 to \$999,999	11 319	6.0	7.3	5.4	6.2	6.7	20.4	40.3	7.7
22 \$1,000,000 or more	9 194	4.0	8.3	5.1	5.1	7.1	23.7	38.9	7.7
23 Black-owned businesses	620 912	17.7	22.9	9.5	6.2	5.0	5.9	18.8	13.9
24 Less than \$5,000	236 722	23.6	36.0	7.4	3.4	2.2	2.0	7.3	18.1
25 \$5,000 to \$9,999	111 512	16.5	24.9	12.1	6.3	4.9	4.9	15.9	14.4
26 \$10,000 to \$24,999	129 901	14.3	16.1	11.4	8.9	6.2	6.6	22.9	13.6
27 \$25,000 to \$49,999	62 209	13.2	10.5	9.3	10.3	9.0	8.2	30.2	9.3
28 \$50,000 to \$99,999	39 218	14.4	7.4	10.8	6.4	8.2	10.8	34.4	7.6
29 \$100,000 to \$199,999	20 936	14.1	7.7	6.9	6.6	6.0	15.8	36.1	7.0
30 \$200,000 to \$249,999	4 533	11.1	9.3	6.0	5.0	4.2	19.0	41.3	4.0
31 \$250,000 to \$499,999	9 029	12.3	8.7	5.7	4.2	6.7	16.6	40.3	5.4
32 \$500,000 to \$999,999	3 823	12.7	7.0	7.9	9.6	9.3	13.5	34.4	5.6
33 \$1,000,000 or more	3 028	6.7	4.9	5.6	3.2	8.0	21.7	39.8	10.0
34 Other minority-owned businesses	606 426	15.2	19.4	9.5	7.9	6.5	11.1	22.5	7.9
35 Less than \$5,000	132 493	23.3	47.2	6.3	6.6	2.2	2.7	6.1	5.4
36 \$5,000 to \$9,999	80 435	22.4	22.5	11.4	8.9	8.0	3.7	11.9	11.2
37 \$10,000 to \$24,999	108 195	16.4	13.9	12.3	10.6	4.5	10.3	19.7	12.2
38 \$25,000 to \$49,999	77 345	17.2	20.0	11.5	7.8	7.9	7.3	20.4	7.9
39 \$50,000 to \$99,999	70 360	8.6	12.9	9.3	10.7	8.0	16.1	28.0	6.5
40 \$100,000 to \$199,999	58 620	12.6	9.7	11.3	7.3	8.0	12.3	32.0	6.8
41 \$200,000 to \$249,999	15 740	11.6	6.2	7.0	7.0	9.5	18.5	37.7	4.9
42 \$250,000 to \$499,999	34 266	11.0	11.8	7.8	5.9	7.0	17.7	33.9	5.0
43 \$500,000 to \$999,999	16 467	7.1	7.5	7.4	6.6	7.4	20.7	34.0	9.3
44 \$1,000,000 or more	12 505	6.8	10.0	6.1	5.3	7.7	24.0	29.8	10.3
45 Women-owned businesses	5 888 883	15.5	25.5	8.1	6.7	5.8	8.1	20.7	9.6
46 Less than \$5,000	2 310 303	19.1	42.0	7.0	4.9	3.7	3.4	8.4	11.4
47 \$5,000 to \$9,999	967 380	15.4	26.8	12.9	7.2	4.9	3.8	19.3	9.6
48 \$10,000 to \$24,999	1 051 358	17.0	19.3	8.8	8.1	7.1	8.3	21.9	9.5
49 \$25,000 to \$49,999	538 885	11.9	18.3	9.0	9.3	6.1	10.0	25.3	10.2
50 \$50,000 to \$99,999	381 517	12.0	12.5	6.9	8.8	8.2	12.2	31.1	8.2
51 \$100,000 to \$199,999	267 089	12.7	10.4	5.5	6.4	6.9	12.2	40.1	5.9
52 \$200,000 to \$249,999	66 464	12.6	8.1	5.2	4.6	10.5	14.2	38.9	5.9
53 \$250,000 to \$499,999	146 313	11.3	6.8	6.2	6.3	6.0	18.7	39.7	5.0
54 \$500,000 to \$999,999	80 539	7.3	7.9	4.6	5.5	9.3	24.5	34.9	5.9
55 \$1,000,000 or more	79 037	5.7	6.3	5.3	5.8	9.6	27.2	31.1	9.0
56 Nonminority male-owned businesses	10 114 456	11.5	22.0	8.5	6.6	5.2	13.0	25.6	7.7
57 Less than \$5,000	2 608 047	21.2	41.3	8.3	5.2	2.2	4.0	8.2	9.4
58 \$5,000 to \$9,999	1 285 456	6.2	28.8	15.5	7.9	1.4	6.7	22.2	11.3
59 \$10,000 to \$24,999	1 763 830	10.8	16.6	10.2	9.5	4.4	13.5	27.3	7.7
60 \$25,000 to \$49,999	1 248 482	9.1	15.1	8.9	10.5	7.2	12.2	30.3	6.7
61 \$50,000 to \$99,999	1 108 065	8.2	14.0	7.8	4.6	6.9	17.6	35.7	5.2
62 \$100,000 to \$199,999	840 723	5.9	12.9	4.6	5.2	9.6	16.6	39.7	5.4
63 \$200,000 to \$249,999	212 693	5.7	16.1	3.8	3.7	9.8	17.8	41.3	1.7
64 \$250,000 to \$499,999	488 462	10.3	11.4	4.2	3.6	6.1	21.6	35.0	7.9
65 \$500,000 to \$999,999	266 408	11.3	12.6	6.5	5.1	6.5	20.8	29.9	7.3
66 \$1,000,000 or more	292 290	8.5	10.1	5.5	5.6	7.4	29.8	26.3	6.8

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Size of Firm: 1992

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—									
	A	B	C	D	E	F	G	H	I	
(X)	.8	.8	.4	.4	.2	.4	.5	.3	1	
(X)	1.9	1.8	.6	.8	.3	.6	1.0	.8	2	
(X)	1.2	2.8	1.4	1.8	.3	1.0	2.4	2.0	3	
(X)	1.9	1.5	1.1	1.6	.9	1.7	.9	.8	4	
(X)	1.2	2.3	1.3	1.2	1.0	2.3	3.1	1.2	5	
(X)	.9	1.6	1.1	.7	.7	.7	1.8	.8	6	
(X)	1.1	1.2	.7	.5	1.0	.9	1.4	.7	7	
(X)	1.9	4.6	.9	1.1	2.4	2.4	4.3	.7	8	
(X)	1.3	.6	.6	.7	.6	1.0	1.5	.9	9	
(X)	.8	1.0	.8	.6	.6	1.1	.6	.4	10	
(X)	.6	.7	.3	.4	.4	.6	.4	.2	11	
—	.7	1.1	.5	.5	.5	.4	.8	.6	12	
1.0	2.1	2.8	1.1	.9	.9	.6	1.9	1.7	13	
1.0	1.3	2.6	1.1	1.5	1.7	1.5	2.7	1.9	14	
1.0	2.7	1.6	2.3	1.7	1.1	.9	2.3	1.2	15	
1.0	3.0	3.1	2.7	2.6	1.6	1.4	2.5	2.4	16	
1.0	1.3	2.1	1.1	1.1	.9	1.8	1.8	1.1	17	
1.0	.9	1.1	1.3	.9	1.1	1.0	1.6	1.1	18	
3.0	1.9	3.3	2.0	1.5	1.7	2.6	3.4	1.4	19	
2.0	1.4	1.3	.8	.8	1.0	2.1	2.8	.8	20	
3.0	1.4	1.6	.6	.7	1.4	2.3	2.2	1.6	21	
2.0	.8	1.9	.9	.7	.9	1.7	1.6	1.0	22	
—	.4	.5	.6	.4	.4	.5	.5	.5	23	
—	.4	.8	.8	.3	.4	.5	.7	1.2	24	
—	1.6	1.7	.9	1.0	.7	.9	1.3	1.4	25	
—	1.1	1.2	1.3	1.1	1.0	.9	1.9	1.5	26	
—	1.6	1.4	1.7	1.4	1.4	1.7	1.6	2.0	27	
1.0	1.7	.9	1.8	1.0	.8	1.8	2.1	1.1	28	
1.0	2.3	1.3	1.1	.7	1.2	2.3	1.5	1.0	29	
3.0	2.2	4.1	3.1	1.5	1.3	3.6	4.4	1.8	30	
3.0	1.8	2.0	1.4	1.0	.9	1.6	3.0	.8	31	
4.0	3.3	1.5	1.8	1.7	2.1	1.3	3.4	2.6	32	
4.0	1.6	1.2	1.5	.5	2.0	2.3	3.3	1.0	33	
—	1.0	.9	.8	.6	.6	.5	.8	.5	34	
1.0	3.9	3.5	2.1	1.4	1.1	.6	1.6	1.1	35	
1.0	3.2	3.2	1.6	2.6	1.6	1.3	2.7	3.1	36	
1.0	3.4	1.7	2.7	1.9	1.9	2.4	3.0	2.9	37	
1.0	3.6	3.6	3.2	1.7	3.1	1.9	2.5	1.6	38	
1.0	.4	2.2	1.5	2.5	1.3	3.3	2.9	1.2	39	
1.0	1.9	1.4	2.1	.6	1.0	1.5	2.2	1.4	40	
2.0	2.1	1.8	2.3	1.5	1.8	2.0	3.1	1.3	41	
1.0	1.7	1.1	.8	1.0	.5	.9	1.8	.9	42	
2.0	1.2	1.7	1.5	.9	1.1	1.4	1.9	2.0	43	
2.0	1.1	1.0	.7	.4	.7	1.2	1.8	.9	44	
—	1.4	.6	.4	.4	.4	.4	.9	.4	45	
—	1.6	1.0	.5	.7	.5	.7	1.1	1.3	46	
—	2.6	3.7	1.8	1.4	.9	.9	2.7	1.4	47	
—	3.3	1.6	1.4	1.6	1.4	2.3	2.3	1.1	48	
—	2.5	2.6	2.0	1.6	1.5	2.8	3.9	2.3	49	
—	1.5	1.8	1.2	1.0	1.7	1.0	2.3	1.2	50	
—	1.9	1.0	1.1	1.2	1.1	1.7	1.3	1.2	51	
1.0	4.4	2.5	1.6	1.9	3.3	3.3	4.1	2.2	52	
1.0	1.0	1.0	.8	1.2	.7	1.3	2.1	.6	53	
1.0	.9	1.2	.5	.8	1.3	1.4	1.6	.7	54	
1.0	.4	.6	.7	.4	.8	1.0	1.0	.3	55	
—	.9	1.2	.6	.5	.3	.6	.9	.5	56	
—	3.2	3.0	.8	1.3	.5	.9	1.2	1.2	57	
—	.7	4.7	2.1	3.2	.5	1.7	4.0	3.2	58	
—	1.8	2.7	2.0	2.2	.9	2.3	3.1	1.5	59	
—	1.8	3.1	1.8	1.5	1.5	2.8	3.5	1.7	60	
—	1.3	2.0	1.4	1.0	.8	.9	2.2	1.2	61	
—	1.6	1.8	.9	.8	1.5	1.2	2.0	1.0	62	
—	1.6	6.2	1.2	1.3	3.1	3.4	5.7	1.0	63	
—	.8	.8	.8	.6	.8	1.5	1.7	1.3	64	
—	1.1	1.3	1.1	.8	.8	1.3	1.0	.7	65	
—	.8	.9	.4	.6	.4	.8	.5	.3	66	

Table 20c. Percent of Owner's Total Personal Income Produced From the Business by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Percent of total personal income derived from the business ¹							Not reported
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100	
			A	B	C	D	E	F	G		H	I
1	All businesses	17 253 143	12.9	22.9	8.4	6.7	5.5	11.1	24.1	8.5
2	With no paid employees	14 118 184	14.2	27.4	9.3	6.8	4.7	8.0	20.3	9.3
3	With paid employees	3 134 959	8.8	7.8	5.5	6.2	7.8	21.6	36.5	5.7
4	No employees ⁴	435 838	10.5	8.0	7.1	10.2	8.2	15.2	36.8	4.0
5	1 to 4 employees	1 716 076	8.4	7.6	5.5	6.6	7.5	20.1	39.0	5.4
6	5 to 9 employees	503 808	7.7	7.4	4.1	4.3	8.6	23.1	38.5	6.3
7	10 to 19 employees	256 110	9.7	8.2	5.4	4.8	7.5	24.0	33.9	6.5
8	20 to 49 employees	144 734	10.6	9.1	4.8	4.8	7.5	27.9	28.3	7.0
9	50 to 99 employees	45 331	9.2	9.3	9.1	6.3	9.0	27.8	22.3	7.0
10	100 employees or more	33 062	8.3	6.9	6.8	5.3	8.3	36.1	20.2	8.1
11	Hispanic-owned businesses	771 708	12.5	17.4	8.5	6.1	5.8	9.3	30.2	10.2
12	With no paid employees	656 343	13.8	20.0	9.1	6.1	5.1	7.3	27.1	11.6
13	With paid employees	115 364	8.1	9.1	6.4	6.2	8.2	15.8	40.4	5.7
14	No employees ⁴	19 569	14.0	16.7	5.7	5.0	6.8	12.2	33.5	6.1
15	1 to 4 employees	64 631	6.9	9.0	7.2	7.4	8.8	14.3	41.1	5.3
16	5 to 9 employees	16 937	7.8	5.8	6.0	4.4	10.2	19.1	41.7	5.0
17	10 to 19 employees	8 553	6.9	5.5	5.7	5.8	5.2	16.8	47.5	6.7
18	20 to 49 employees	4 050	8.8	7.7	4.2	3.2	4.8	22.3	43.2	5.7
19	50 to 99 employees	948	4.4	9.0	6.0	12.0	9.2	22.0	26.4	11.0
20	100 employees or more	676	4.0	2.8	3.2	2.4	14.9	39.8	24.8	8.1
21	Black-owned businesses	620 912	17.7	22.9	9.5	6.2	5.0	5.9	18.8	13.9
22	With no paid employees	556 434	18.3	24.6	9.6	6.1	4.6	4.9	17.0	14.8
23	With paid employees	64 478	13.4	10.6	8.4	7.0	8.0	12.8	32.1	7.7
24	No employees ⁴	13 725	12.9	20.8	11.0	7.0	8.3	7.3	24.8	7.9
25	1 to 4 employees	37 587	14.5	8.2	7.5	7.4	8.2	13.9	32.6	7.6
26	5 to 9 employees	7 853	10.0	9.5	10.1	6.7	6.0	14.4	34.2	9.2
27	10 to 19 employees	2 839	15.2	8.1	5.5	4.5	10.0	13.0	37.2	6.4
28	20 to 49 employees	1 700	12.6	4.6	8.5	4.7	7.0	12.4	43.2	7.0
29	50 to 99 employees	432	4.4	2.8	7.4	5.3	6.5	27.6	42.1	3.9
30	100 employees or more	342	3.9	9.1	1.5	3.2	3.3	30.3	41.4	7.3
31	Other minority-owned businesses	606 426	15.2	19.4	9.5	7.9	6.5	11.1	22.5	7.9
32	With no paid employees	470 075	17.8	24.1	10.4	8.4	6.5	7.4	17.2	8.2
33	With paid employees	136 351	9.7	9.8	7.6	6.9	6.6	18.8	33.4	7.2
34	No employees ⁴	19 989	12.6	13.2	9.5	9.0	4.6	17.8	26.4	6.8
35	1 to 4 employees	76 636	9.5	9.3	8.5	6.1	7.0	17.2	35.1	7.2
36	5 to 9 employees	22 862	9.5	9.3	5.5	7.0	5.9	21.9	34.6	6.3
37	10 to 19 employees	10 051	9.6	10.0	5.5	8.5	7.6	17.9	35.2	5.8
38	20 to 49 employees	5 034	9.0	10.0	7.4	6.4	8.5	22.0	28.9	7.9
39	50 to 99 employees	1 075	7.3	7.8	6.6	5.8	5.3	24.3	25.6	17.3
40	100 employees or more	705	4.3	9.3	3.6	3.4	5.4	29.0	22.8	22.3
41	Women-owned businesses	5 888 883	15.5	25.5	8.1	6.7	5.8	8.1	20.7	9.6
42	With no paid employees	5 071 110	16.3	29.8	8.8	6.7	5.2	6.1	16.7	10.6
43	With paid employees	817 773	12.1	8.0	5.5	6.9	8.2	16.5	37.4	5.4
44	No employees ⁴	127 905	15.0	12.7	5.7	9.4	12.5	11.3	28.6	4.7
45	1 to 4 employees	435 550	13.8	7.8	5.7	7.5	6.6	14.8	38.5	5.3
46	5 to 9 employees	134 476	8.6	7.9	5.3	4.7	8.9	18.0	42.3	4.3
47	10 to 19 employees	67 487	8.3	5.7	3.9	5.6	8.9	19.5	41.2	6.8
48	20 to 49 employees	35 515	13.4	6.7	6.5	5.6	8.3	22.8	29.6	7.2
49	50 to 99 employees	10 178	5.4	5.6	5.2	7.1	9.2	30.6	27.7	9.3
50	100 employees or more	6 663	5.1	3.2	7.2	6.1	10.8	33.8	25.9	7.9
51	Nonminority male-owned businesses	10 114 456	11.5	22.0	8.5	6.6	5.2	13.0	25.6	7.7
52	With no paid employees	8 019 462	12.9	26.9	9.5	6.8	4.3	9.2	22.1	8.3
53	With paid employees	2 094 993	7.4	7.5	5.2	5.9	7.7	24.3	36.2	5.7
54	No employees ⁴	271 380	7.9	3.9	8.0	11.1	6.2	17.4	42.3	3.3
55	1 to 4 employees	1 155 800	5.9	7.3	5.0	6.3	7.8	23.1	39.4	5.2
56	5 to 9 employees	334 483	7.4	7.2	3.4	3.9	8.6	25.5	37.0	7.1
57	10 to 19 employees	173 140	10.3	9.2	6.0	4.3	7.1	26.2	30.4	6.5
58	20 to 49 employees	101 938	10.0	9.9	4.2	4.5	7.4	29.9	27.4	6.8
59	50 to 99 employees	33 406	10.3	10.2	10.1	6.1	9.0	27.3	20.9	6.1
60	100 employees or more	24 846	9.5	7.9	6.9	5.1	7.7	36.8	18.3	7.8

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Employment Size of Firm: 1992

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—									
	A	B	C	D	E	F	G	H	I	
(X)	.8	.8	.4	.4	.2	.4	.5	.3	1	
(X)	.9	.9	.5	.5	.3	.4	.7	.4	2	
(X)	.6	.5	.3	.6	.4	.6	.8	.5	3	
(X)	1.8	1.4	1.8	2.6	1.4	2.0	2.2	.8	4	
(X)	1.0	.7	.6	.7	.7	1.0	1.4	.8	5	
(X)	1.0	.6	.4	.6	1.0	1.8	1.3	1.6	6	
(X)	1.0	.5	.8	.8	.8	.8	1.3	.5	7	
(X)	2.1	1.0	.4	.6	.6	1.5	1.5	.6	8	
(X)	2.7	2.5	1.0	1.4	1.0	2.3	1.5	.7	9	
(X)	2.7	1.6	2.1	1.2	1.2	3.4	1.2	1.3	10	
—	.7	1.1	.5	.5	.5	.4	.8	.6	11	
—	.9	1.5	.7	.6	.5	.4	.8	.7	12	
1.0	.9	.8	1.1	1.0	.7	.9	1.5	.5	13	
2.0	3.6	4.1	2.2	2.9	1.7	3.3	3.3	1.7	14	
1.0	.9	.9	1.1	1.8	1.2	1.0	1.8	.8	15	
2.0	1.4	1.3	1.7	.9	1.9	1.7	3.8	1.0	16	
3.0	1.3	1.4	1.0	.7	2.2	2.4	3.7	1.2	17	
4.0	2.4	1.9	1.0	.7	.9	2.1	3.5	1.3	18	
6.0	.9	3.0	1.5	3.5	2.0	3.4	2.6	3.8	19	
8.0	2.0	.8	1.8	1.0	3.7	5.9	4.4	2.5	20	
—	.4	.5	.6	.4	.4	.5	.5	.5	21	
—	.4	.4	.7	.4	.5	.5	.5	.6	22	
1.0	1.2	1.2	.9	1.0	.6	1.1	1.5	1.5	23	
2.0	2.3	4.3	3.1	1.6	2.4	1.7	3.5	3.7	24	
1.0	2.1	1.0	1.0	1.3	1.3	2.1	2.3	1.6	25	
3.0	3.0	2.0	1.9	1.3	1.1	2.1	2.7	2.6	26	
4.0	4.1	2.6	1.8	1.6	3.0	1.9	3.0	2.2	27	
6.0	3.7	1.3	2.0	1.3	2.7	3.4	4.7	1.7	28	
8.0	1.8	2.1	3.2	2.4	1.6	6.0	7.0	2.9	29	
—	2.1	3.3	.6	2.0	1.5	6.3	4.9	2.2	30	
—	1.0	.9	.8	.6	.6	.5	.8	.5	31	
—	1.6	1.2	1.2	.6	.9	.7	.9	.7	32	
1.0	.8	1.1	.7	.8	.6	1.2	.9	1.2	33	
2.0	3.1	4.6	2.7	3.0	2.0	5.5	2.6	3.7	34	
1.0	1.4	1.2	1.6	1.4	1.1	1.1	1.9	1.7	35	
2.0	1.9	1.8	1.2	1.3	1.5	1.3	2.0	1.5	36	
2.0	1.7	1.9	1.2	2.1	1.5	2.0	2.7	1.5	37	
4.0	2.2	2.2	1.3	2.2	1.4	2.2	2.0	1.7	38	
6.0	1.2	2.5	1.8	1.9	1.2	4.1	2.5	5.1	39	
6.0	1.7	4.7	1.5	1.1	1.8	4.7	4.7	5.5	40	
—	1.4	.6	.4	.4	.4	.4	.9	.4	41	
—	1.6	.9	.4	.4	.5	.5	.9	.5	42	
—	1.3	.9	.5	.8	.6	.7	1.6	.8	43	
1.0	3.2	1.9	2.3	3.4	3.3	1.7	2.3	1.8	44	
—	2.0	1.3	.6	.9	.8	1.1	2.5	1.7	45	
1.0	1.1	1.6	.8	.7	1.7	1.8	1.3	.5	46	
1.0	1.4	1.2	.6	1.0	1.4	1.1	1.9	1.0	47	
1.0	3.3	.9	1.2	1.0	.6	1.9	2.1	1.4	48	
2.0	1.3	1.2	1.1	1.0	2.1	2.5	4.1	1.8	49	
2.0	1.3	.8	2.5	1.3	2.5	3.2	3.2	1.1	50	
—	.9	1.2	.6	.5	.3	.6	.9	.5	51	
—	1.2	1.5	.7	.6	.5	.5	1.2	.7	52	
—	.6	.5	.5	.7	.6	.9	.8	.6	53	
—	2.8	1.5	2.6	2.8	1.7	3.1	3.5	1.5	54	
—	.9	1.0	1.0	1.0	1.0	1.3	1.8	.7	55	
—	1.4	.8	.6	.9	.7	2.7	1.9	2.1	56	
1.0	1.4	.9	1.0	1.1	1.1	.8	1.6	.8	57	
1.0	1.9	1.3	.4	.7	.7	1.6	1.6	.8	58	
1.0	3.4	3.2	1.2	1.8	1.2	3.5	2.0	1.1	59	
1.0	3.2	2.0	3.2	1.7	1.4	4.7	1.8	1.8	60	

Table 20d. Percent of Owner's Total Personal Income Produced From the Business by Legal

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Percent of total personal income derived from the business ¹							Not reported
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100	
			A	B	C	D	E	F	G		H	I
1	All businesses	17 253 143	12.9	22.9	8.4	6.7	5.5	11.1	24.1	8.5
2	Individual proprietorships	14 599 295	10.4	23.2	8.8	7.2	5.6	10.4	25.3	9.2
3	Partnerships	1 089 578	21.3	33.4	7.7	5.4	4.0	8.5	13.3	6.3
4	Subchapter S corporations	1 564 270	18.1	12.3	7.2	5.5	6.1	16.8	27.1	6.8
5	Hispanic-owned businesses	771 708	12.5	17.4	8.5	6.1	5.8	9.3	30.2	10.2
6	Individual proprietorships	689 015	10.2	18.2	9.0	6.2	5.9	8.4	30.7	11.3
7	Partnerships	32 650	25.0	19.9	8.9	5.2	4.9	7.4	20.9	7.9
8	Subchapter S corporations	50 042	15.8	11.5	5.0	6.3	5.6	15.4	34.4	6.1
9	Black-owned businesses	620 912	17.7	22.9	9.5	6.2	5.0	5.9	18.8	13.9
10	Individual proprietorships	584 256	16.7	23.8	9.6	6.3	4.9	5.6	18.5	14.6
11	Partnerships	14 727	32.9	21.0	6.1	3.5	4.8	6.6	18.0	7.1
12	Subchapter S corporations	21 928	26.0	7.3	10.3	5.9	7.8	11.6	25.4	5.7
13	Other minority-owned businesses	606 426	15.2	19.4	9.5	7.9	6.5	11.1	22.5	7.9
14	Individual proprietorships	502 022	11.3	21.4	10.1	9.5	7.0	10.2	23.1	7.5
15	Partnerships	49 489	28.1	19.8	7.7	3.8	6.8	7.6	15.3	10.8
16	Subchapter S corporations	54 915	14.7	13.4	9.3	7.1	5.1	16.9	27.3	6.4
17	Women-owned businesses	5 888 883	15.5	25.5	8.1	6.7	5.8	8.1	20.7	9.6
18	Individual proprietorships	5 078 077	13.8	28.6	8.2	7.2	5.8	6.8	19.2	10.3
19	Partnerships	243 651	30.6	25.4	10.2	4.7	4.0	6.6	10.3	8.2
20	Subchapter S corporations	567 155	15.6	11.2	6.9	5.6	6.2	14.7	32.9	6.9
21	Nonminority male-owned businesses	10 114 456	11.5	22.0	8.5	6.6	5.2	13.0	25.6	7.7
22	Individual proprietorships	8 414 238	8.3	20.6	9.0	7.0	5.3	12.7	28.7	8.3
23	Partnerships	777 379	18.1	37.3	6.9	5.8	3.8	9.1	13.7	5.4
24	Subchapter S corporations	922 838	19.9	12.9	7.4	5.2	6.1	18.1	23.6	6.8

¹Data represent percentage of owners reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Form of Organization of Firm: 1992

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—								
	A	B	C	D	E	F	G	H	I
(X)	.8	.8	.4	.4	.2	.4	.5	.3	1
(X)	.7	.8	.4	.5	.3	.6	.7	.4	2
(X)	2.6	2.8	1.1	1.5	.4	.6	1.6	.8	3
(X)	2.6	1.6	.7	.6	.4	1.2	1.3	1.0	4
—	.7	1.1	.5	.5	.5	.4	.8	.6	5
—	.7	1.5	.6	.6	.6	.5	.8	.9	6
2.0	4.3	2.4	1.2	.9	.8	1.0	2.4	2.0	7
1.0	1.3	1.9	.5	.9	.5	.7	2.5	.9	8
—	.4	.5	.6	.4	.4	.5	.5	.5	9
—	.4	.5	.6	.4	.4	.5	.5	.5	10
3.0	3.2	2.6	1.1	1.5	1.6	1.9	3.3	1.8	11
2.0	3.0	.8	1.7	1.1	1.4	1.5	1.8	.9	12
—	1.0	.9	.8	.6	.6	.5	.8	.5	13
—	1.0	1.5	.9	.7	.7	.8	.8	.7	14
1.0	4.0	3.0	1.4	1.2	1.2	1.0	2.3	1.4	15
1.0	1.5	1.9	1.2	.5	.6	1.7	1.5	1.8	16
—	1.4	.6	.4	.4	.4	.4	.9	.4	17
—	1.2	.9	.4	.5	.6	.6	.9	.6	18
1.0	4.2	2.7	1.8	1.6	1.2	.9	1.6	2.1	19
—	1.8	1.1	1.0	.8	.8	1.2	1.9	1.0	20
—	.9	1.2	.6	.5	.3	.6	.9	.5	21
—	.6	1.3	.6	.8	.4	.8	1.0	.7	22
—	2.5	3.4	1.5	2.0	.7	.8	2.0	.8	23
—	3.9	2.7	.8	.9	.7	1.9	1.6	1.1	24

Table 21a. Total Capital Needed by Firm to Start/Acquire the Business by Industry Division:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Total capital needed to start/acquire the business ¹									
			None	Less than \$5,000	\$5,000 to \$9,999	\$10,000 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$999,999	\$1,000,000 or more	Not reported
			A	B	C	D	E	F	G	H	I	J	K
1	All businesses	17 253 143	25.6	34.3	9.0	10.0	5.2	4.3	2.9	1.6	.8	6.4
2	Agricultural services, forestry, fishing, and mining	583 253	21.0	30.0	14.3	10.0	6.7	3.2	2.7	2.7	.5	9.0
3	Construction	1 829 620	26.4	43.2	10.5	8.8	3.0	2.5	.8	.3	.3	4.2
4	Manufacturing	517 714	17.5	30.5	12.4	16.4	6.9	5.8	3.9	1.9	1.1	3.6
5	Transportation, communications, and utilities	698 903	25.7	19.0	10.8	18.7	9.6	4.6	1.7	.6	.6	8.6
6	Wholesale trade	538 339	21.1	28.4	10.6	12.0	7.9	6.6	5.2	2.1	.7	5.6
7	Retail trade	2 478 045	13.4	36.6	8.0	12.9	7.7	7.9	4.7	2.0	.3	6.5
8	Finance, insurance, and real estate	1 941 029	22.7	29.6	4.7	6.9	7.2	5.0	6.8	6.8	4.2	6.1
9	Services	7 784 016	30.6	35.4	9.6	8.9	3.6	3.5	1.7	.6	.2	5.9
10	Industries not classified	882 224	31.1	31.7	5.9	8.8	3.9	1.7	1.9	.4	.1	14.3
11	Hispanic-owned businesses	771 708	28.8	32.0	10.9	9.7	4.1	3.0	1.9	.9	.3	8.4
12	Agricultural services, forestry, fishing, and mining	32 927	25.9	43.3	8.7	6.9	2.3	1.7	1.4	.5	.4	8.9
13	Construction	97 476	32.7	33.8	10.4	8.3	2.7	1.4	.6	.7	.2	9.3
14	Manufacturing	18 461	16.7	34.8	12.6	12.9	6.0	6.0	3.5	1.0	.8	5.8
15	Transportation, communications, and utilities	47 797	22.7	21.7	17.2	18.6	5.8	1.5	1.3	.4	.4	10.3
16	Wholesale trade	17 727	16.0	36.3	12.1	13.1	7.6	6.0	3.2	1.4	.3	3.8
17	Retail trade	107 846	17.3	32.9	12.0	12.5	8.2	4.6	4.2	1.4	.2	6.8
18	Finance, insurance, and real estate	49 231	20.1	32.4	7.6	10.2	5.7	6.3	4.6	4.6	2.4	6.0
19	Services	347 297	33.4	31.9	10.4	8.1	3.2	2.6	1.4	.4	.1	8.4
20	Industries not classified	52 945	38.6	26.5	10.4	7.8	.9	1.9	.6	.2	—	13.1
21	Black-owned businesses	620 912	32.7	34.5	8.8	6.9	2.9	1.5	.8	.3	.2	11.4
22	Agricultural services, forestry, fishing, and mining	10 309	26.2	42.1	9.0	8.0	2.5	.6	.3	.6	.1	10.6
23	Construction	43 381	39.1	34.9	8.5	5.7	1.7	.5	.5	—	—	9.2
24	Manufacturing	10 469	23.7	36.4	12.6	10.3	3.1	1.6	1.1	.3	.2	10.7
25	Transportation, communications, and utilities	49 095	25.4	25.5	15.1	12.6	5.3	1.9	.5	.5	.1	13.2
26	Wholesale trade	7 550	24.2	38.4	11.3	7.6	6.1	4.1	1.1	.3	.2	6.5
27	Retail trade	86 840	20.7	42.3	9.6	9.6	4.1	2.3	.6	.5	.3	10.0
28	Finance, insurance, and real estate	40 924	25.6	38.2	8.7	8.4	3.7	2.9	1.5	1.1	1.4	8.4
29	Services	332 981	36.9	33.7	7.8	5.3	2.4	1.3	.9	.2	—	11.5
30	Industries not classified	39 363	36.3	28.8	7.5	5.8	2.2	1.2	.9	—	.3	16.9
31	Other minority-owned businesses	606 426	18.5	22.7	9.9	13.9	10.4	9.0	6.8	3.0	1.5	4.4
32	Agricultural services, forestry, fishing, and mining	15 218	20.1	31.2	11.8	12.8	5.2	4.9	4.2	3.0	2.3	4.6
33	Construction	28 295	21.5	35.7	11.0	11.6	5.3	4.0	2.8	1.1	2.5	4.5
34	Manufacturing	18 976	20.1	22.2	11.4	16.6	11.1	6.1	4.9	2.6	1.9	3.1
35	Transportation, communications, and utilities	24 362	15.9	24.2	21.7	16.2	8.2	5.7	3.1	.7	.6	3.7
36	Wholesale trade	20 043	16.8	21.9	11.9	15.4	11.5	8.0	6.4	2.3	.7	5.2
37	Retail trade	132 483	6.9	14.6	8.7	18.1	15.4	18.3	12.3	2.4	.2	3.1
38	Finance, insurance, and real estate	64 762	20.3	14.4	8.9	11.0	9.0	4.9	7.8	9.9	8.1	5.7
39	Services	273 774	22.5	27.1	9.1	12.3	9.2	6.9	5.4	2.3	.6	4.6
40	Industries not classified	28 512	28.7	19.8	10.8	13.5	9.5	8.1	1.3	1.0	—	7.3
41	Women-owned businesses	5 888 883	30.8	36.0	7.4	8.0	3.6	3.8	2.3	1.0	.4	6.8
42	Agricultural services, forestry, fishing, and mining	119 731	24.7	25.8	11.8	10.1	5.1	5.9	3.3	2.0	.5	10.9
43	Construction	183 695	24.6	38.3	8.6	9.7	4.4	2.6	2.6	.8	.8	7.6
44	Manufacturing	152 346	19.2	34.7	10.7	14.8	4.4	5.4	3.4	1.3	.5	5.6
45	Transportation, communications, and utilities	141 623	33.5	20.1	6.1	16.1	9.1	6.1	2.5	1.0	.2	5.2
46	Wholesale trade	154 542	23.0	31.3	10.2	11.2	7.3	5.7	3.4	2.5	.4	5.3
47	Retail trade	1 093 342	17.5	41.9	7.4	11.1	4.8	6.2	3.2	1.4	.1	6.4
48	Finance, insurance, and real estate	602 802	26.9	34.1	6.1	7.4	3.1	4.7	5.0	3.0	1.9	8.0
49	Services	3 158 444	37.3	36.0	7.3	6.1	2.8	2.6	1.4	.3	.1	6.1
50	Industries not classified	282 358	34.9	31.7	5.1	7.9	2.5	1.7	2.1	.2	—	13.8
51	Nonminority male-owned businesses	10 114 456	22.8	34.0	9.8	10.9	5.9	4.5	3.1	2.0	1.0	6.0
52	Agricultural services, forestry, fishing, and mining	412 917	19.6	29.8	15.6	10.1	7.6	2.5	2.6	3.1	.5	8.6
53	Construction	1 496 056	25.9	44.6	10.8	8.8	2.9	2.6	.6	.3	.2	3.4
54	Manufacturing	333 485	16.7	28.8	13.2	17.3	7.9	6.0	4.2	2.1	1.3	2.5
55	Transportation, communications, and utilities	458 400	24.2	18.0	10.7	19.8	10.6	4.6	1.5	.5	.8	9.3
56	Wholesale trade	352 721	20.5	27.1	10.6	12.2	8.0	6.9	6.1	1.9	.8	5.9
57	Retail trade	1 197 943	10.1	34.2	8.2	13.8	9.7	8.9	5.5	2.6	.4	6.6
58	Finance, insurance, and real estate	1 240 594	20.8	28.1	3.8	6.3	9.2	5.1	7.8	8.5	5.1	5.4
59	Services	4 102 294	26.0	35.4	11.2	11.0	4.0	4.0	1.8	.7	.3	5.6
60	Industries not classified	520 046	29.0	32.3	5.7	9.2	4.8	1.5	2.0	.5	.1	14.9

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.9	1.2	.5	.4	.3	.3	.2	.1	.1	.3	1
(X)	2.9	2.5	1.6	1.7	1.0	.7	.3	1.5	.1	1.6	2
(X)	2.8	2.5	2.2	1.5	.6	.6	.1	.1	.1	.9	3
(X)	1.8	2.7	1.6	1.5	1.0	.7	.6	.2	.1	.4	4
(X)	2.3	1.1	1.9	1.9	1.6	.8	.3	.1	.1	.8	5
(X)	1.7	1.7	1.3	1.2	.8	1.0	.6	.2	.1	1.2	6
(X)	.7	1.4	1.0	.9	.7	1.0	.8	.2	.1	.9	7
(X)	2.0	1.8	.8	1.1	1.3	.9	1.0	.9	.5	.8	8
(X)	1.3	1.5	.8	.5	.4	.4	.2	.1	.1	.6	9
(X)	2.9	3.5	1.0	1.9	1.1	.7	.7	.1	.1	2.1	10
—	.7	1.1	.9	.4	.4	.2	.1	.1	.1	.8	11
1.0	2.9	3.6	1.7	1.1	.8	4	.5	.3	.2	3.2	12
1.0	2.4	1.5	1.4	1.2	1.1	4	.2	.4	.1	1.8	13
1.0	2.1	2.4	1.7	1.5	1.2	1.2	.7	.2	.4	1.0	14
1.0	2.5	3.1	2.4	1.8	.9	6	.5	.3	.3	1.9	15
2.0	2.1	2.8	1.7	2.2	.7	.8	.7	.4	.1	1.2	16
1.0	1.6	2.4	1.4	1.0	1.0	.5	.7	.3	.1	1.2	17
1.0	1.8	2.9	1.4	2.1	1.1	1.3	.9	.8	.4	1.2	18
—	1.6	2.2	1.5	.7	.5	.3	.3	.1	—	1.4	19
1.0	2.8	2.1	2.2	1.4	.6	.9	.3	.2	—	2.3	20
—	.9	.7	.4	.4	.2	.1	.1	—	—	.4	21
1.0	1.7	2.1	1.2	1.3	.7	.2	.1	.4	.1	1.7	22
—	2.8	1.9	1.1	1.3	.4	.3	.2	—	—	1.6	23
1.0	1.6	2.0	1.4	1.0	.8	.5	.4	.1	.1	1.7	24
—	2.1	2.2	.8	1.8	.9	.7	.5	.3	.1	1.1	25
2.0	2.2	3.1	1.0	1.2	1.7	1.1	.4	.1	.1	.9	26
—	1.3	1.6	1.1	.9	.6	.3	.1	.2	.2	1.3	27
1.0	1.7	2.0	1.1	.7	.5	.5	.4	.3	.3	1.0	28
—	1.2	1.2	.6	.6	.4	.1	.2	.1	—	.5	29
—	2.7	1.7	1.1	1.1	.7	.6	.5	—	.3	2.6	30
—	.5	1.0	.5	.8	.5	.5	.4	.2	.2	.5	31
1.0	2.5	3.1	1.9	2.2	1.5	1.3	1.5	.8	1.0	1.9	32
1.0	2.8	3.4	1.3	2.1	1.4	1.1	1.3	.3	1.0	1.7	33
1.0	3.1	2.5	2.3	2.7	1.8	1.2	1.0	.7	.6	1.0	34
1.0	2.7	3.2	4.6	3.9	1.9	1.6	1.8	.3	.2	2.6	35
1.0	2.3	2.3	1.9	1.3	1.7	1.3	1.1	.4	.2	2.3	36
1.0	1.6	2.6	1.5	1.3	1.5	1.4	1.2	.3	.1	.7	37
1.0	3.1	2.0	2.5	1.6	2.2	1.0	1.5	1.2	1.2	1.7	38
—	1.7	1.6	1.0	1.5	1.1	.7	.8	.4	.1	.8	39
1.0	3.4	2.1	2.9	2.8	2.7	1.6	.8	.8	—	1.7	40
—	1.1	1.5	.6	.6	.4	.4	.2	.1	.1	.6	41
—	2.8	2.7	2.0	2.1	1.6	1.3	.8	.6	.2	3.1	42
—	3.1	2.5	1.2	1.0	.7	.5	.5	.1	.6	1.3	43
—	1.8	3.0	1.4	1.3	.6	.8	.5	.2	.1	1.4	44
—	2.7	2.9	.8	3.2	1.2	1.5	.7	.3	.1	1.4	45
—	2.6	2.2	1.4	1.6	1.3	1.3	.6	.6	.1	1.0	46
—	.7	1.4	1.3	1.6	.8	.9	.3	.3	.1	1.0	47
—	1.7	1.5	1.4	1.2	.6	1.1	1.2	.7	.4	1.6	48
—	2.0	2.2	.9	.7	.5	.5	.2	.1	—	.5	49
—	3.3	2.8	1.1	2.2	1.2	.8	1.1	.1	—	2.8	50
—	1.0	1.4	.8	.7	.6	.4	.3	.1	.1	.5	51
—	3.8	3.4	2.0	2.1	1.6	.8	.4	2.4	.2	2.1	52
—	3.4	3.2	2.6	1.7	.8	.7	.2	.1	.1	1.0	53
—	2.3	3.1	2.2	2.0	1.6	1.0	.8	.3	.2	.6	54
—	3.1	2.2	2.9	3.0	2.2	1.1	.4	.1	.2	1.3	55
—	2.4	2.5	1.8	1.6	1.1	1.2	.9	.2	.2	1.6	56
—	1.8	2.8	1.6	1.8	1.5	1.9	1.4	.3	.1	1.5	57
—	3.4	2.8	1.1	1.7	1.9	1.3	1.5	1.3	.8	1.3	58
—	1.3	1.9	1.1	1.1	.8	.8	.3	.2	.1	1.0	59
—	4.2	4.9	1.4	2.9	1.6	1.5	.8	.2	.1	2.9	60

Table 21b. Total Capital Needed by Firm to Start/Acquire the Business by Receipts Size of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and receipts size	Firms (number)	Total capital needed to start/acquire the business ¹										Not reported
			None	Less than \$5,000	\$5,000 to \$9,999	\$10,000 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$999,999	\$1,000,000 or more		
			A	B	C	D	E	F	G	H	I	J		K
1	All businesses	17 253 143	25.6	34.3	9.0	10.0	5.2	4.3	2.9	1.6	.8	6.4	
2	Less than \$5,000	5 226 553	36.0	38.0	5.6	5.0	2.1	1.8	.9	.7	—	9.9	
3	\$5,000 to \$9,999	2 443 946	34.6	37.1	8.3	6.2	2.5	1.8	.7	.3	.5	8.0	
4	\$10,000 to \$24,999	3 076 410	26.3	42.8	10.3	9.0	2.6	2.6	.9	.2	.1	5.4	
5	\$25,000 to \$49,999	1 945 806	18.3	35.9	12.1	14.1	6.9	3.8	3.6	.3	.3	4.6	
6	\$50,000 to \$99,999	1 615 940	16.3	30.5	13.4	16.8	8.2	5.9	3.4	2.2	.1	3.1	
7	\$100,000 to \$199,999	1 197 996	13.7	25.8	10.9	15.2	11.6	9.6	4.9	3.7	1.3	3.2	
8	\$200,000 to \$249,999	301 794	12.4	15.6	6.3	19.7	14.0	15.9	8.3	5.0	.4	2.5	
9	\$250,000 to \$499,999	682 583	9.3	15.7	10.1	17.9	12.4	12.2	10.6	5.4	2.9	3.4	
10	\$500,000 to \$999,999	372 078	7.7	13.9	9.0	12.7	11.0	13.0	14.1	8.0	6.1	4.4	
11	\$1,000,000 or more	390 037	9.7	11.6	5.7	10.6	9.1	11.2	13.2	13.3	10.7	4.8	
12	Hispanic-owned businesses	771 708	28.8	32.0	10.9	9.7	4.1	3.0	1.9	.9	.3	8.4	
13	Less than \$5,000	219 226	38.4	35.4	6.0	4.4	1.0	.8	.3	.3	—	13.5	
14	\$5,000 to \$9,999	140 362	40.5	30.7	7.3	4.9	2.7	.8	.1	—	—	12.9	
15	\$10,000 to \$24,999	165 667	34.1	33.5	11.5	7.2	2.4	1.3	1.0	.4	—	8.5	
16	\$25,000 to \$49,999	87 288	24.0	36.9	16.9	11.5	2.5	1.9	1.5	.4	—	4.4	
17	\$50,000 to \$99,999	64 742	13.8	30.8	15.6	18.7	8.1	5.9	2.2	1.1	.2	3.6	
18	\$100,000 to \$199,999	41 578	10.1	27.9	15.4	21.2	10.8	6.7	3.2	2.0	1.0	1.9	
19	\$200,000 to \$249,999	10 030	11.0	22.6	9.5	16.8	12.9	13.4	7.4	2.5	1.0	2.9	
20	\$250,000 to \$499,999	22 301	9.3	19.3	14.0	17.8	11.2	10.8	10.6	2.7	1.0	3.1	
21	\$500,000 to \$999,999	11 319	9.7	16.8	11.5	14.9	12.9	11.3	10.6	5.9	2.6	3.8	
22	\$1,000,000 or more	9 194	6.5	14.8	7.7	14.4	10.4	12.6	12.5	10.5	7.0	3.6	
23	Black-owned businesses	620 912	32.7	34.5	8.8	6.9	2.9	1.5	.8	.3	.2	11.4	
24	Less than \$5,000	236 722	38.8	34.7	6.1	3.2	1.4	.5	.3	.1	.1	14.9	
25	\$5,000 to \$9,999	111 512	35.6	37.3	6.9	5.3	1.0	.2	.7	—	—	13.0	
26	\$10,000 to \$24,999	129 901	32.6	36.5	8.7	7.4	3.4	1.0	.5	.1	—	9.8	
27	\$25,000 to \$49,999	62 209	25.9	34.3	16.2	9.8	3.6	2.0	.8	.2	—	7.0	
28	\$50,000 to \$99,999	39 218	19.8	30.2	15.6	16.7	7.3	3.0	1.1	.3	.1	5.8	
29	\$100,000 to \$199,999	20 936	13.3	26.4	14.1	18.6	9.4	9.8	2.7	1.5	.4	3.7	
30	\$200,000 to \$249,999	4 533	12.4	17.3	11.0	19.5	11.6	16.9	7.0	1.5	.9	2.0	
31	\$250,000 to \$499,999	9 029	13.0	19.8	10.8	14.2	13.0	11.0	8.2	3.2	1.7	5.2	
32	\$500,000 to \$999,999	3 823	12.2	14.7	10.5	15.3	10.0	10.7	9.7	6.9	4.3	5.7	
33	\$1,000,000 or more	3 028	13.8	10.7	11.0	8.6	7.9	15.4	9.1	11.7	7.6	4.3	
34	Other minority-owned businesses	606 426	18.5	22.7	9.9	13.9	10.4	9.0	6.8	3.0	1.5	4.4	
35	Less than \$5,000	132 493	35.2	34.4	9.6	6.1	4.8	2.3	1.7	.2	.8	5.1	
36	\$5,000 to \$9,999	80 435	33.6	29.7	8.2	13.2	5.1	1.9	1.1	1.3	.6	5.3	
37	\$10,000 to \$24,999	108 195	21.7	38.8	10.5	9.4	5.8	4.6	2.3	.1	.9	5.9	
38	\$25,000 to \$49,999	77 345	10.5	19.1	13.4	22.5	13.8	8.1	6.3	3.4	—	3.0	
39	\$50,000 to \$99,999	70 360	12.3	15.9	12.9	18.4	13.1	13.4	5.9	3.0	.8	4.3	
40	\$100,000 to \$199,999	58 620	7.1	10.2	7.2	18.0	17.9	18.0	12.2	3.7	1.7	4.1	
41	\$200,000 to \$249,999	15 740	7.7	8.0	8.9	14.5	20.9	16.0	13.6	7.3	.8	2.4	
42	\$250,000 to \$499,999	34 266	5.0	7.6	7.7	15.1	13.0	17.4	20.0	7.1	3.4	3.8	
43	\$500,000 to \$999,999	16 467	6.3	6.5	6.8	12.2	13.4	16.1	16.1	12.6	6.3	3.7	
44	\$1,000,000 or more	12 505	5.1	6.9	5.9	10.3	9.5	14.8	18.2	11.9	13.1	4.1	
45	Women-owned businesses	5 888 883	30.8	36.0	7.4	8.0	3.6	3.8	2.3	1.0	.4	6.8	
46	Less than \$5,000	2 310 303	37.8	39.5	4.6	4.7	1.5	.9	.6	.3	—	10.1	
47	\$5,000 to \$9,999	967 380	38.0	38.0	6.5	7.2	2.3	1.4	1.0	.5	.5	4.7	
48	\$10,000 to \$24,999	1 051 358	30.9	40.0	9.3	6.8	2.0	3.7	1.5	.4	.1	5.3	
49	\$25,000 to \$49,999	538 885	24.7	35.2	10.8	13.5	4.2	3.9	2.5	.2	—	5.0	
50	\$50,000 to \$99,999	381 517	17.3	32.1	11.3	12.3	7.7	8.0	3.5	1.8	.3	5.8	
51	\$100,000 to \$199,999	267 089	11.7	22.4	10.0	14.9	13.2	14.1	7.4	2.1	1.4	2.8	
52	\$200,000 to \$249,999	66 464	10.1	18.0	6.1	18.7	9.9	17.2	9.2	5.0	.6	5.2	
53	\$250,000 to \$499,999	146 313	8.2	15.5	11.0	15.0	13.2	14.4	12.8	4.8	1.3	3.9	
54	\$500,000 to \$999,999	80 539	7.6	15.0	8.4	13.9	11.5	13.2	14.8	9.1	2.9	3.6	
55	\$1,000,000 or more	79 037	9.4	11.6	7.5	11.8	9.0	13.0	14.7	11.4	7.1	4.4	
56	Nonminority male-owned businesses	10 114 456	22.8	34.0	9.8	10.9	5.9	4.5	3.1	2.0	1.0	6.0	
57	Less than \$5,000	2 608 047	34.3	37.0	6.2	5.4	2.6	2.5	1.1	1.2	—	9.4	
58	\$5,000 to \$9,999	1 285 456	31.8	37.2	10.0	5.1	2.6	2.2	.5	.2	.5	9.9	
59	\$10,000 to \$24,999	1 763 830	22.9	45.7	10.9	10.4	2.8	1.9	.4	—	—	5.0	
60	\$25,000 to \$49,999	1 248 482	15.6	36.8	12.0	14.1	8.3	3.7	4.2	.2	.5	4.6	
61	\$50,000 to \$99,999	1 108 065	16.0	30.7	14.0	18.1	8.1	5.0	3.3	2.4	—	2.2	
62	\$100,000 to \$199,999	840 723	14.9	27.5	11.1	14.7	11.0	8.1	3.9	4.2	1.3	3.4	
63	\$200,000 to \$249,999	212 693	13.7	14.7	5.9	20.3	14.9	15.9	7.8	4.8	.3	1.6	
64	\$250,000 to \$499,999	488 462	9.8	15.9	9.8	19.1	12.2	11.4	9.4	5.6	3.5	3.3	
65	\$500,000 to \$999,999	266 408	7.6	13.8	9.3	12.3	10.7	12.9	14.1	7.6	7.2	4.6	
66	\$1,000,000 or more	292 290	10.1	11.8	5.2	10.1	9.1	10.5	12.7	13.9	11.6	5.0	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Firm: 1992

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.9	1.2	.5	.4	.3	.3	.2	.1	.1	.3	1
(X)	1.5	1.9	.5	.6	.5	.5	.3	.3	—	.8	2
(X)	2.7	2.5	1.3	1.0	.8	.6	.2	.2	.2	1.3	3
(X)	2.3	2.7	1.6	1.2	.4	.5	.3	.1	—	.8	4
(X)	3.0	1.4	2.0	.9	1.7	1.0	1.1	.1	.3	1.4	5
(X)	1.3	1.6	1.4	1.1	.8	.8	.7	.4	—	.5	6
(X)	1.2	1.7	1.1	1.0	.9	.7	.5	.4	.3	.5	7
(X)	1.8	1.1	1.2	2.1	2.1	2.5	2.0	1.9	.2	.8	8
(X)	.8	1.2	1.2	.7	1.3	1.2	1.0	.6	.5	.5	9
(X)	.5	.6	.9	.9	.7	.8	.6	.5	.6	.4	10
(X)	.3	.6	.3	.6	.5	.4	.4	.8	.4	.3	11
—	.7	1.1	.9	.4	.4	.2	.1	.1	—	.8	12
1.0	2.5	2.1	1.4	1.1	.5	4	.2	.2	—	2.0	13
1.0	3.4	2.5	1.6	1.2	.7	.5	—	—	.1	1.4	14
1.0	2.2	1.7	1.5	1.2	.6	4	.6	.2	—	1.6	15
1.0	3.4	3.2	3.2	1.4	.7	.6	.8	.2	—	1.2	16
1.0	1.5	1.7	1.6	2.1	1.1	.9	.5	.3	.1	.9	17
1.0	1.0	2.1	1.8	1.9	1.7	1.0	.5	.4	.4	.4	18
3.0	1.8	3.2	2.2	2.6	3.0	3.7	1.7	1.2	.5	.9	19
2.0	.7	1.3	1.3	1.9	.9	1.5	1.3	.7	.3	.5	20
3.0	1.4	1.5	1.6	1.7	1.6	1.6	1.8	1.0	.7	1.0	21
2.0	1.1	1.2	1.3	1.4	1.0	1.2	1.3	.7	.9	.5	22
—	.9	.7	.4	.4	.2	.1	.1	—	—	.4	23
—	1.6	1.7	.5	.5	.3	.1	.2	.1	.1	1.0	24
—	1.8	2.3	1.1	.6	.5	.1	.4	—	—	1.1	25
—	1.7	1.8	1.2	.8	.9	.4	.2	—	—	1.1	26
—	1.9	2.3	2.1	1.5	.7	.7	.3	.2	—	1.1	27
1.0	2.1	2.1	1.4	.8	1.3	.5	.3	.2	.1	1.2	28
1.0	1.3	1.7	1.2	1.8	1.5	1.3	.7	.6	.2	.9	29
3.0	2.4	2.9	2.0	3.6	2.9	3.6	4.2	1.0	1.3	.8	30
3.0	1.5	1.7	2.2	2.6	1.5	.9	1.4	1.1	.7	.8	31
4.0	2.1	1.9	1.8	3.6	1.2	1.4	1.8	1.9	1.4	1.3	32
4.0	2.0	1.3	1.9	1.3	.7	2.1	1.4	1.5	2.0	.6	33
—	.5	1.0	.5	.8	.5	.5	.4	.2	.2	.5	34
1.0	2.6	2.5	2.6	1.4	1.5	.6	1.0	.1	.4	1.2	35
1.0	3.7	3.0	2.1	3.6	2.5	1.1	.6	.9	.7	1.9	36
1.0	2.8	3.2	2.3	2.3	2.2	1.1	.7	.1	.5	1.4	37
1.0	1.8	3.4	2.5	2.7	3.1	3.2	2.2	1.6	—	1.1	38
1.0	2.1	2.1	2.4	2.6	1.2	1.9	1.6	.9	.4	1.3	39
1.0	1.5	.7	1.0	1.3	1.5	1.9	.9	.8	.7	.9	40
2.0	2.3	1.8	1.8	3.5	3.3	3.3	2.6	2.7	.4	.9	41
1.0	.7	1.3	1.0	1.9	1.0	1.5	1.2	1.1	.5	.6	42
2.0	1.1	.8	.7	1.5	1.6	1.6	1.3	.9	1.0	.7	43
2.0	.3	.8	1.0	.9	.8	1.1	.9	1.2	1.8	.6	44
—	1.1	1.5	.6	.6	.4	.4	.2	.1	.1	.6	45
—	1.3	2.5	1.0	.7	.4	.4	.2	.2	—	1.3	46
—	3.0	2.1	1.6	1.3	1.0	.6	.3	.4	.3	.6	47
—	2.5	2.9	1.1	.7	.9	.9	.4	.3	.1	.6	48
—	3.5	4.0	1.9	2.4	1.5	1.4	1.1	.1	—	1.3	49
—	1.4	1.8	1.1	1.4	1.4	1.0	.6	.5	.1	1.2	50
—	1.7	2.8	2.1	1.4	2.0	1.4	1.5	.5	.2	.7	51
1.0	1.9	2.7	2.5	3.4	2.4	4.0	1.7	2.6	.3	1.9	52
1.0	1.2	1.1	1.8	1.2	.9	1.8	1.7	.6	.2	.7	53
1.0	.4	1.6	.8	1.2	1.1	1.2	1.5	1.5	.2	.9	54
1.0	.4	.5	.4	.7	.4	1.3	.8	.7	.5	.7	55
—	1.0	1.4	.8	.7	.6	.4	.3	.1	.1	.5	56
—	2.1	2.6	1.3	1.1	1.0	.8	.6	.5	.1	1.1	57
—	3.8	3.9	2.1	1.4	1.0	1.5	.2	.2	.4	2.3	58
—	2.8	3.9	3.0	2.0	.9	.8	.3	—	—	1.5	59
—	3.9	3.0	2.6	1.5	2.0	1.6	1.5	.2	.6	2.1	60
—	2.2	2.6	1.9	1.6	1.1	1.0	.8	.5	—	.7	61
—	1.5	1.9	1.4	1.3	.9	.9	.6	.7	.5	.8	62
—	2.6	1.3	1.5	2.8	2.6	3.5	3.0	2.1	.2	1.2	63
—	1.1	1.5	1.4	1.1	1.9	1.3	1.2	.7	.8	.8	64
—	.7	.8	1.2	1.3	.9	.9	.8	.6	.9	.7	65
—	.5	.8	.4	.7	.6	.4	.5	1.2	.5	.4	66

Table 21c. Total Capital Needed by Firm to Start/Acquire the Business by Employment Size of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Total capital needed to start/acquire the business ¹									
			None	Less than \$5,000	\$5,000 to \$9,999	\$10,000 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$999,999	\$1,000,000 or more	Not reported
			A	B	C	D	E	F	G	H	I	J	K
1	All businesses	17 253 143	25.6	34.3	9.0	10.0	5.2	4.3	2.9	1.6	.8	6.4
2	With no paid employees	14 118 184	28.9	37.2	8.7	8.5	3.6	2.8	1.6	1.0	.5	7.2
3	With paid employees	3 134 959	11.2	21.7	10.5	16.4	11.8	11.0	8.2	4.1	2.0	3.1
4	No employees ⁴	435 838	12.0	33.2	11.0	15.4	7.0	7.4	8.4	2.7	.6	2.1
5	1 to 4 employees	1 716 076	12.1	23.8	12.4	17.5	13.1	10.3	5.3	2.0	.7	2.9
6	5 to 9 employees	503 808	9.1	16.3	8.2	17.6	11.4	14.0	13.3	4.6	2.1	3.5
7	10 to 19 employees	256 110	11.0	10.9	6.9	14.7	12.5	14.4	12.3	8.7	4.2	4.4
8	20 to 49 employees	144 734	8.3	10.7	4.9	9.4	11.1	12.4	14.8	16.3	7.0	5.2
9	50 to 99 employees	45 331	6.7	11.1	4.1	6.1	5.8	11.1	13.0	19.9	19.0	3.2
10	100 employees or more	33 062	7.0	10.5	3.4	8.6	4.5	10.2	11.6	15.6	24.7	3.8
11	Hispanic-owned businesses	771 708	28.8	32.0	10.9	9.7	4.1	3.0	1.9	.9	.3	8.4
12	With no paid employees	656 343	32.5	34.1	9.7	8.1	2.8	1.6	.8	.5	.2	9.8
13	With paid employees	115 364	13.0	22.9	16.0	16.5	9.7	8.8	6.7	2.6	1.0	2.6
14	No employees ⁴	19 569	18.9	24.7	17.3	15.3	4.3	7.2	7.6	1.4	1.0	2.3
15	1 to 4 employees	64 631	14.3	25.3	18.3	16.8	9.6	7.2	4.1	1.4	.4	2.6
16	5 to 9 employees	16 937	7.4	18.8	11.9	18.5	12.5	12.0	11.6	3.8	.8	2.8
17	10 to 19 employees	8 553	7.5	19.3	9.1	17.1	14.8	14.1	10.7	3.1	1.5	2.7
18	20 to 49 employees	4 050	7.1	10.8	12.3	9.6	10.4	15.4	13.9	13.3	4.7	2.7
19	50 to 99 employees	948	6.2	8.2	7.1	17.8	11.9	5.8	12.8	16.2	8.0	6.0
20	100 employees or more	676	7.2	18.0	4.4	7.1	6.6	18.4	4.1	16.1	16.8	1.3
21	Black-owned businesses	620 912	32.7	34.5	8.8	6.9	2.9	1.5	.8	.3	.2	11.4
22	With no paid employees	556 434	34.9	34.8	8.4	6.0	2.3	.9	.6	.1	.1	12.0
23	With paid employees	64 478	14.7	32.1	12.6	14.3	8.5	6.7	2.9	1.6	.6	6.0
24	No employees ⁴	13 725	23.6	31.3	12.0	15.0	4.0	3.8	1.9	.6	.3	7.6
25	1 to 4 employees	37 587	12.7	36.1	13.6	14.3	9.3	5.8	1.9	.7	.2	5.3
26	5 to 9 employees	7 853	9.3	22.6	9.8	17.1	9.9	14.3	6.4	1.9	1.7	7.9
27	10 to 19 employees	2 839	16.7	21.0	8.5	8.8	17.4	7.9	9.2	5.7	.5	4.3
28	20 to 49 employees	1 700	9.1	10.2	11.7	11.2	11.1	16.1	9.1	13.8	4.4	3.5
29	50 to 99 employees	432	8.3	3.5	6.1	2.0	6.2	16.8	12.5	29.4	9.3	6.0
30	100 employees or more	342	13.9	18.7	14.9	7.0	5.9	6.6	8.1	13.6	8.6	2.6
31	Other minority-owned businesses	606 426	18.5	22.7	9.9	13.9	10.4	9.0	6.8	3.0	1.5	4.4
32	With no paid employees	470 075	23.3	27.3	10.5	13.2	8.7	5.8	3.3	2.2	1.0	4.7
33	With paid employees	136 351	5.5	10.1	8.2	15.7	14.8	17.5	16.1	5.3	2.9	3.8
34	No employees ⁴	19 989	5.0	11.1	7.3	24.9	8.9	13.8	14.0	3.3	2.8	8.8
35	1 to 4 employees	76 636	6.1	12.2	9.5	16.3	16.8	17.1	14.4	3.6	1.0	2.9
36	5 to 9 employees	22 862	5.2	5.8	6.3	11.9	15.4	22.8	20.3	5.6	2.9	3.7
37	10 to 19 employees	10 051	4.1	7.3	8.2	10.5	12.6	18.1	20.1	10.8	5.7	2.7
38	20 to 49 employees	5 034	3.3	4.9	4.6	9.8	11.6	15.6	21.0	16.6	9.8	2.8
39	50 to 99 employees	1 075	4.7	7.9	3.7	7.1	5.0	11.9	11.4	17.4	27.4	3.5
40	100 employees or more	705	6.2	2.9	.7	6.3	7.0	9.7	10.5	9.7	38.3	8.7
41	Women-owned businesses	5 888 883	30.8	36.0	7.4	8.0	3.6	3.8	2.3	1.0	.4	6.8
42	With no paid employees	5 071 110	34.0	38.2	6.9	6.7	2.4	2.4	1.2	.5	.2	7.4
43	With paid employees	817 773	11.3	23.2	9.9	15.9	10.8	12.1	9.0	3.4	1.0	3.4
44	No employees ⁴	127 905	9.1	35.7	12.9	16.4	5.6	8.8	8.1	1.9	.2	1.5
45	1 to 4 employees	435 550	14.4	24.4	10.4	16.1	11.3	11.5	6.5	1.3	.4	3.8
46	5 to 9 employees	134 476	5.4	17.7	9.4	17.1	11.3	16.4	13.4	5.8	1.0	2.6
47	10 to 19 employees	67 487	9.3	13.3	6.4	16.0	14.1	13.9	13.7	7.1	1.6	4.8
48	20 to 49 employees	35 515	6.8	13.2	5.6	8.4	15.2	11.3	14.6	15.4	4.1	5.3
49	50 to 99 employees	10 178	8.7	12.3	7.6	10.0	5.9	11.4	14.7	13.1	12.3	3.8
50	100 employees or more	6 663	3.2	9.2	7.6	11.5	9.4	11.0	11.9	10.6	22.1	3.5
51	Nonminority male-owned businesses	10 114 456	22.8	34.0	9.8	10.9	5.9	4.5	3.1	2.0	1.0	6.0
52	With no paid employees	8 019 462	25.8	37.3	9.6	9.4	4.3	3.0	1.9	1.4	.6	6.9
53	With paid employees	2 094 993	11.3	21.5	10.5	16.7	12.1	10.5	7.7	4.4	2.3	2.9
54	No employees ⁴	271 380	13.2	33.7	10.1	14.7	7.7	6.7	8.5	3.3	.7	1.5
55	1 to 4 employees	1 155 800	11.4	23.8	12.9	18.2	13.9	9.8	4.5	2.2	.8	2.5
56	5 to 9 employees	334 483	10.7	16.0	7.7	18.1	11.1	12.9	13.2	4.1	2.5	3.8
57	10 to 19 employees	173 140	12.1	9.7	7.1	14.2	11.7	14.5	11.5	9.4	5.3	4.5
58	20 to 49 employees	101 938	9.0	10.1	4.4	9.7	9.7	12.6	14.6	16.6	7.9	5.4
59	50 to 99 employees	33 406	6.2	11.1	3.2	4.8	5.5	11.0	12.8	21.5	20.7	3.0
60	100 employees or more	24 846	8.1	10.7	2.0	7.8	2.9	10.2	11.8	17.3	25.3	3.8

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Firm: 1992

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.9	1.2	.5	.4	.3	.3	.2	.1	.1	.3	1
(X)	1.2	1.4	.6	.5	.3	.3	.2	.1	.1	.4	2
(X)	.7	1.2	.6	.5	.5	.7	.6	.2	.2	.2	3
(X)	2.8	4.1	2.5	2.0	1.9	2.7	1.9	.9	.3	.5	4
(X)	1.1	1.4	.7	.9	.9	.8	.6	.3	.1	.3	5
(X)	1.7	1.3	1.3	1.8	.9	1.6	1.0	.6	.4	.6	6
(X)	1.4	1.3	1.0	1.1	1.4	1.7	.7	.9	.4	.5	7
(X)	1.0	1.1	.9	.8	1.8	1.7	1.4	1.8	.7	.8	8
(X)	1.3	2.2	.8	1.5	1.3	1.7	1.4	2.3	2.4	.6	9
(X)	1.6	2.2	.8	2.5	.8	2.8	2.8	2.3	2.0	1.1	10
—	.7	1.1	.9	.4	.4	.2	.1	.1	—	.8	11
—	.8	1.2	1.0	.6	.4	.2	.2	.1	—	1.0	12
1.0	1.6	1.4	1.7	1.0	1.2	.8	.7	.3	.1	.3	13
2.0	4.7	5.2	5.4	3.5	4.4	2.8	2.5	1.2	.5	.9	14
1.0	2.1	2.3	1.6	1.3	1.5	1.0	.6	.4	.2	.5	15
2.0	1.5	2.7	2.1	2.3	2.0	1.8	2.1	1.0	.3	.3	16
3.0	1.6	2.8	2.1	1.6	1.9	1.7	1.5	.5	.5	.9	17
4.0	2.9	1.4	2.9	1.0	2.7	2.3	2.3	1.3	1.2	.7	18
6.0	3.0	2.2	1.9	2.4	3.1	1.7	4.0	3.7	1.9	2.0	19
8.0	2.2	5.0	1.8	2.8	3.5	4.0	1.4	4.3	3.4	.6	20
—	.9	.7	.4	.4	.2	.1	.1	—	—	.4	21
—	1.0	.8	.4	.4	.2	.1	.1	—	—	.4	22
1.0	1.3	1.2	1.0	1.2	1.1	.4	.5	.3	.1	.8	23
2.0	3.9	3.9	4.2	2.6	1.3	1.3	.6	.5	.2	2.7	24
1.0	1.1	1.9	1.2	1.3	1.4	.6	.4	.3	.1	1.0	25
3.0	1.2	4.1	2.4	2.8	1.8	2.7	2.4	.6	.7	2.8	26
4.0	3.0	2.1	1.6	2.3	4.5	2.0	2.7	2.3	.3	1.8	27
6.0	3.1	2.1	2.8	2.9	2.1	4.3	2.6	2.5	1.7	1.4	28
8.0	2.4	2.0	3.5	1.2	3.6	5.7	3.3	6.9	3.1	2.6	29
—	3.4	4.7	4.9	3.9	3.2	2.1	3.7	4.1	3.6	1.0	30
—	.5	1.0	.5	.8	.5	.5	.4	.2	.2	.5	31
—	.7	1.4	.7	1.2	1.0	.6	.7	.2	.2	.6	32
1.0	.6	.9	1.0	1.3	1.1	.9	1.1	.3	.4	.7	33
2.0	1.5	3.7	1.6	6.9	2.0	4.1	3.6	1.0	1.2	4.4	34
1.0	.9	1.0	1.5	.9	2.2	1.2	1.4	.6	.4	.6	35
2.0	.8	1.1	1.1	1.4	1.8	2.8	2.1	.5	.7	.7	36
2.0	1.1	1.9	3.2	1.5	1.8	2.2	2.0	1.7	1.0	1.3	37
4.0	.9	1.2	1.6	1.9	1.8	2.5	2.8	1.7	1.4	.9	38
6.0	3.2	3.0	2.4	1.8	1.2	1.3	3.3	3.6	6.3	1.8	39
6.0	2.2	.9	.4	3.3	2.7	4.3	2.4	3.0	7.3	2.7	40
—	1.1	1.5	.6	.6	.4	.4	.2	.1	.1	.6	41
—	1.3	1.6	.7	.5	.4	.4	.1	.1	.1	.7	42
—	1.4	1.2	1.0	1.2	.8	.8	.8	.2	.1	.6	43
1.0	1.9	5.5	4.0	4.0	2.3	3.6	2.4	.6	.1	.3	44
—	1.8	1.8	1.4	2.0	1.5	1.0	1.0	.3	.2	1.1	45
1.0	.7	1.7	1.1	2.4	1.5	1.7	1.4	1.3	.2	.5	46
1.0	1.7	1.8	1.2	2.6	1.1	2.4	.9	.9	.3	1.2	47
1.0	.9	2.9	1.4	1.6	2.7	2.1	2.6	1.6	.6	1.1	48
2.0	1.6	2.5	3.1	1.6	1.8	3.0	3.7	1.9	3.2	.7	49
2.0	1.0	1.7	2.7	4.1	2.4	3.3	2.9	3.7	4.2	1.5	50
—	1.0	1.4	.8	.7	.6	.4	.3	.1	.1	.5	51
—	1.4	1.6	1.0	.9	.5	.6	.3	.1	.1	.6	52
—	1.1	1.5	.8	.5	.8	.8	.7	.3	.2	.3	53
—	5.0	5.7	3.8	2.7	2.7	5.0	2.4	1.6	.4	.5	54
—	1.8	1.6	1.1	1.3	1.3	.9	.6	.4	.2	.5	55
—	2.3	2.0	1.7	2.1	1.5	1.9	1.2	.9	.6	1.1	56
1.0	2.2	1.4	1.2	1.8	1.9	2.0	1.0	1.3	.8	.6	57
1.0	1.1	1.1	.9	1.2	1.7	2.0	2.0	2.3	.7	1.0	58
1.0	1.9	2.6	.9	1.9	1.6	1.7	1.3	2.8	2.5	1.0	59
1.0	2.2	2.7	1.0	2.9	.8	3.7	3.6	2.9	2.4	1.8	60

Table 21d. Total Capital Needed by Firm to Start/Acquire the Business by Legal Form of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Total capital needed to start/acquire the business ¹									Not reported
			None	Less than \$5,000	\$5,000 to \$9,999	\$10,000 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$999,999	\$1,000,000 or more	
			A	B	C	D	E	F	G	H	I		J	K
1	All businesses	17 253 143	25.6	34.3	9.0	10.0	5.2	4.3	2.9	1.6	.8	6.4
2	Individual proprietorships	14 599 295	27.8	36.9	9.3	9.7	4.1	3.3	1.3	.5	.1	7.0
3	Partnerships	1 089 578	13.9	13.7	6.9	9.8	12.5	7.8	13.3	11.4	8.2	2.6
4	Subchapter S corporations	1 564 270	12.2	23.1	7.4	13.1	10.3	11.8	10.9	6.2	2.3	2.8
5	Hispanic-owned businesses	771 708	28.8	32.0	10.9	9.7	4.1	3.0	1.9	.9	.3	8.4
6	Individual proprietorships	689 015	31.7	33.7	10.7	9.1	3.1	1.7	.8	.2	.1	9.0
7	Partnerships	32 650	9.9	18.3	10.2	12.9	10.2	10.3	9.6	6.5	4.6	7.5
8	Subchapter S corporations	50 042	10.8	22.8	13.0	13.9	10.9	11.7	8.4	4.9	.7	2.9
9	Black-owned businesses	620 912	32.7	34.5	8.8	6.9	2.9	1.5	.8	.3	.2	11.4
10	Individual proprietorships	584 256	33.6	35.1	8.6	6.4	2.7	1.2	.6	.1	.1	11.7
11	Partnerships	14 727	17.9	19.3	16.3	14.1	7.0	6.9	4.9	4.1	4.8	4.7
12	Subchapter S corporations	21 928	11.4	20.4	12.9	20.8	9.9	9.9	5.9	3.7	1.4	3.8
13	Other minority-owned businesses	606 426	18.5	22.7	9.9	13.9	10.4	9.0	6.8	3.0	1.5	4.4
14	Individual proprietorships	502 022	21.6	26.1	10.1	14.5	9.3	7.9	4.8	1.1	.1	4.7
15	Partnerships	49 489	7.6	8.8	8.3	8.1	13.2	12.4	11.0	13.6	12.2	4.9
16	Subchapter S corporations	54 915	8.4	13.1	9.8	14.6	14.5	13.1	15.2	6.3	2.0	2.9
17	Women-owned businesses	5 888 883	30.8	36.0	7.4	8.0	3.6	3.8	2.3	1.0	.4	6.8
18	Individual proprietorships	5 078 077	33.5	38.7	7.1	6.9	2.6	2.5	1.0	.3	—	7.3
19	Partnerships	243 651	13.9	16.7	6.8	14.2	8.9	10.8	13.3	6.4	4.1	5.0
20	Subchapter S corporations	567 155	11.9	19.1	9.6	15.8	10.7	12.8	10.4	4.7	1.9	3.1
21	Nonminority male-owned businesses	10 114 456	22.8	34.0	9.8	10.9	5.9	4.5	3.1	2.0	1.0	6.0
22	Individual proprietorships	8 414 238	24.5	36.5	10.4	11.1	4.9	3.7	1.4	.6	.1	6.8
23	Partnerships	777 379	14.4	13.1	6.7	8.4	13.5	6.6	13.6	12.8	9.2	1.7
24	Subchapter S corporations	922 838	12.5	26.1	5.8	11.0	9.9	11.1	11.2	7.3	2.6	2.6

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Organization of Firm: 1992

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
	A	B	C	D	E	F	G	H	I	J	K
(X)	.9	1.2	.5	.4	.3	.3	.2	.1	.1	.3	1
(X)	1.1	1.3	.5	.4	.4	.3	.1	.1	—	.4	2
(X)	1.5	2.1	1.5	1.0	2.4	1.5	2.6	1.0	.7	.6	3
(X)	1.1	1.9	.8	.8	.8	1.4	.9	.5	.3	.3	4
—	.7	1.1	.9	.4	.4	.2	.1	.1	—	.8	5
—	.7	1.4	1.0	.6	.5	.2	.1	—	—	.8	6
2.0	1.5	2.7	2.3	2.2	1.6	1.9	2.1	1.4	.8	2.2	7
1.0	1.9	2.1	2.3	1.1	1.2	1.1	.7	.7	.2	.7	8
—	.9	.7	.4	.4	.2	.1	.1	—	—	.4	9
—	1.0	.6	.4	.4	.2	.1	.1	—	—	.4	10
3.0	4.0	3.0	4.3	2.9	2.0	1.8	1.7	.8	1.3	1.1	11
2.0	1.0	2.6	2.6	2.3	1.3	.9	.9	.3	.5	1.3	12
—	.5	1.0	.5	.8	.5	.5	.4	.2	.2	.5	13
—	.5	1.2	.5	.9	.6	.5	.6	.2	—	.6	14
1.0	1.0	1.9	3.1	2.2	2.4	1.9	1.6	1.8	1.4	1.2	15
1.0	1.1	1.4	1.4	1.7	2.0	1.4	1.2	.7	.2	.6	16
—	1.1	1.5	.6	.6	.4	.4	.2	.1	.1	.6	17
—	1.4	1.7	.6	.5	.4	.3	.1	.1	—	.6	18
1.0	3.1	3.4	1.6	3.3	2.1	1.6	1.9	1.1	.6	1.8	19
—	1.4	1.6	.8	1.6	1.3	1.7	1.4	.4	.6	.4	20
—	1.0	1.4	.8	.7	.6	.4	.3	.1	.1	.5	21
—	1.2	1.5	.8	.8	.7	.5	.2	.2	.1	.6	22
—	2.0	2.6	1.7	1.1	3.6	2.3	3.5	1.4	.9	.4	23
—	1.5	2.8	1.3	1.1	1.0	2.1	1.1	.6	.3	.5	24

Table 22a. Percent of Total Capital Borrowed by Firm to Start/Acquire the Business by Industry

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Percent of total capital borrowed to start/acquire the business ¹								
		None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100	Not reported	Not applicable ²
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	43.0	2.6	2.3	3.4	4.7	5.7	5.6	7.0	25.6
2 Agricultural services, forestry, fishing, and mining	583 253	44.2	4.4	2.2	4.2	5.4	4.9	5.0	8.5	21.0
3 Construction	1 829 620	51.1	2.9	2.1	3.1	3.6	3.1	3.9	3.9	26.4
4 Manufacturing	517 714	46.6	4.0	3.3	4.1	7.2	5.9	7.6	4.0	17.5
5 Transportation, communications, and utilities	698 903	29.9	3.5	2.6	4.4	6.5	8.5	9.4	9.5	25.8
6 Wholesale trade	538 339	45.4	2.6	3.7	3.2	6.3	6.1	6.3	5.5	21.1
7 Retail trade	2 478 045	44.9	2.8	3.2	5.1	6.7	8.2	7.5	8.0	13.4
8 Finance, insurance, and real estate	1 941 029	45.6	2.1	2.6	3.0	5.9	7.5	4.2	6.4	22.7
9 Services	7 784 016	40.9	2.3	2.0	2.9	3.8	5.2	5.6	6.7	30.6
10 Industries not classified	882 224	39.1	2.0	1.6	2.8	3.4	2.2	2.9	14.9	31.1
11 Hispanic-owned businesses	771 708	41.8	3.2	2.6	3.2	3.8	3.8	4.1	8.5	28.8
12 Agricultural services, forestry, fishing, and mining	32 927	43.0	4.7	1.8	2.9	3.2	3.9	4.1	10.6	25.9
13 Construction	97 476	45.7	2.6	2.3	2.4	2.4	.8	2.6	8.4	32.7
14 Manufacturing	18 461	46.8	3.1	3.6	5.5	4.4	7.4	7.0	5.7	16.7
15 Transportation, communications, and utilities	47 797	32.8	3.4	5.6	4.4	5.5	8.4	5.7	11.6	22.7
16 Wholesale trade	17 727	53.4	2.9	4.2	3.6	4.9	4.0	6.2	4.6	16.0
17 Retail trade	107 846	43.6	4.0	4.1	4.2	6.8	6.0	6.1	7.9	17.3
18 Finance, insurance, and real estate	49 231	46.7	4.1	1.8	2.4	6.4	7.6	4.7	6.3	20.1
19 Services	347 297	41.2	3.1	2.0	3.0	2.8	2.8	3.6	8.1	33.5
20 Industries not classified	52 945	33.0	2.0	1.6	2.9	3.3	2.6	3.0	13.1	38.6
21 Black-owned businesses	620 912	37.6	3.1	2.5	2.3	2.9	3.3	4.0	11.6	32.7
22 Agricultural services, forestry, fishing, and mining	10 309	39.8	5.1	2.9	3.3	4.2	2.7	3.8	11.8	26.2
23 Construction	43 381	38.8	2.3	3.0	2.2	1.6	1.4	3.3	8.4	39.1
24 Manufacturing	10 469	34.5	5.7	5.8	3.8	4.6	4.0	5.7	12.1	23.7
25 Transportation, communications, and utilities	49 095	31.5	3.5	4.0	3.4	6.1	6.8	5.7	13.6	25.4
26 Wholesale trade	7 550	44.7	3.9	2.8	3.9	4.6	4.6	4.7	6.5	24.2
27 Retail trade	86 840	47.5	4.1	2.3	2.2	3.3	3.4	5.7	10.7	20.7
28 Finance, insurance, and real estate	40 924	48.1	2.8	3.0	1.2	3.4	5.0	2.7	8.2	25.6
29 Services	332 981	35.4	2.8	2.2	2.3	2.3	3.0	3.4	11.8	36.9
30 Industries not classified	39 363	31.7	3.7	1.7	2.0	2.3	1.6	4.4	16.3	36.3
31 Other minority-owned businesses	606 426	41.3	3.3	3.7	7.4	9.2	6.7	4.3	5.4	18.5
32 Agricultural services, forestry, fishing, and mining	15 218	44.5	5.2	4.6	4.5	6.0	5.1	3.5	6.5	20.1
33 Construction	28 295	49.6	5.9	1.8	3.4	3.2	3.3	5.4	5.8	21.5
34 Manufacturing	18 976	45.9	3.9	2.8	4.9	9.5	4.4	4.6	4.1	20.1
35 Transportation, communications, and utilities	24 362	40.6	2.1	2.3	9.6	6.3	10.7	4.0	8.4	15.9
36 Wholesale trade	20 043	48.0	2.5	6.2	5.7	7.8	4.5	3.3	5.2	16.8
37 Retail trade	132 483	41.4	5.0	5.1	12.7	12.6	7.9	4.3	4.0	6.9
38 Finance, insurance, and real estate	64 762	36.6	1.2	2.5	6.2	10.6	10.9	5.9	5.7	20.3
39 Services	273 774	41.6	2.8	3.6	5.8	8.5	5.8	3.9	5.6	22.5
40 Industries not classified	28 512	32.9	3.8	3.2	7.4	7.9	2.9	5.6	7.7	28.7
41 Women-owned businesses	5 888 883	42.1	2.5	2.2	2.0	3.5	4.5	4.8	7.6	30.8
42 Agricultural services, forestry, fishing, and mining	119 731	39.5	4.4	2.3	3.3	6.9	3.0	5.0	10.9	24.7
43 Construction	183 695	45.8	3.2	4.7	2.4	4.1	3.1	5.9	6.2	24.6
44 Manufacturing	152 346	48.3	3.4	3.2	3.9	5.4	5.5	5.8	5.4	19.2
45 Transportation, communications, and utilities	141 623	31.7	1.2	4.5	3.0	3.3	7.1	8.7	6.9	33.5
46 Wholesale trade	154 542	48.6	1.3	2.3	4.1	5.1	4.9	5.5	5.2	23.0
47 Retail trade	1 093 342	47.9	3.1	3.3	2.9	4.3	5.5	7.8	7.7	17.5
48 Finance, insurance, and real estate	602 802	46.3	2.6	1.5	1.3	4.6	5.9	2.3	8.5	26.9
49 Services	3 158 444	39.3	2.2	1.7	1.6	2.8	4.2	4.0	7.1	37.3
50 Industries not classified	282 358	37.8	2.5	1.8	1.9	2.3	1.2	3.2	14.4	34.9
51 Nonminority male-owned businesses	10 114 456	43.7	2.5	2.4	4.0	5.3	6.5	6.3	6.6	22.8
52 Agricultural services, forestry, fishing, and mining	412 917	45.7	4.3	2.1	4.6	5.2	5.6	5.1	7.7	19.6
53 Construction	1 496 056	52.4	2.8	1.7	3.2	3.7	3.3	3.7	3.2	25.9
54 Manufacturing	333 485	46.0	4.2	3.3	4.0	8.0	6.1	8.5	3.2	16.7
55 Transportation, communications, and utilities	458 400	28.6	4.3	1.6	4.7	7.6	8.8	10.5	9.7	24.3
56 Wholesale trade	352 721	43.6	3.1	4.3	2.7	6.8	6.7	6.7	5.7	20.5
57 Retail trade	1 197 943	42.8	2.3	2.9	6.6	8.4	10.9	7.5	8.5	10.1
58 Finance, insurance, and real estate	1 240 594	45.7	1.9	3.0	3.7	6.3	8.1	4.9	5.6	20.8
59 Services	4 102 294	42.1	2.2	2.2	3.7	4.3	6.1	7.1	6.3	26.0
60 Industries not classified	520 046	40.3	1.5	1.3	3.1	3.9	2.7	2.5	15.6	29.0

¹Data represent percentage of firms reporting in the designated categories.

²Includes firms that did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Division: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.9	.3	.1	.2	.2	.4	.3	.3	.9	1
(X)	1.6	.9	.7	1.1	.8	.9	.9	1.3	2.9	2
(X)	2.0	.7	.6	1.2	.7	.8	.5	.8	2.8	3
(X)	1.8	1.1	.7	.7	.8	.6	.7	.4	1.8	4
(X)	1.5	1.1	.4	1.0	1.3	1.1	1.1	.9	2.3	5
(X)	2.0	.5	.9	.5	1.0	.6	1.3	1.1	1.7	6
(X)	1.6	.5	.5	.5	.5	.7	1.0	.8	.7	7
(X)	2.4	.7	.6	.9	1.1	.7	.6	.8	2.0	8
(X)	1.4	.4	.2	.4	.4	.7	.5	.6	1.3	9
(X)	3.0	.6	.4	.6	.9	.8	1.0	2.4	2.9	10
—	.8	.2	.2	.4	.2	.2	.3	.6	.7	11
1.0	3.5	1.1	.6	1.0	.8	1.0	1.0	3.0	2.9	12
1.0	1.9	.8	1.0	.7	.8	.3	.6	2.0	2.4	13
1.0	2.4	.8	.7	1.4	.8	1.3	.8	1.0	2.1	14
1.0	2.9	1.1	1.1	1.1	.7	1.1	1.0	1.8	2.5	15
2.0	3.0	.8	.5	1.2	1.0	.6	1.1	1.1	2.1	16
1.0	1.5	.8	.9	.4	1.2	1.3	.9	1.1	1.6	17
1.0	3.1	1.0	.5	.9	1.4	.9	1.1	1.0	1.8	18
—	1.6	.3	.5	.7	.3	.5	.7	1.2	1.6	19
1.0	2.4	1.2	.6	.6	1.7	.9	1.1	2.1	2.8	20
—	.6	.3	.3	.3	.2	.3	.4	.5	.9	21
1.0	2.7	1.3	.8	.7	.8	1.0	.9	1.8	1.7	22
—	2.0	.9	.7	.7	.4	.5	.9	1.7	2.8	23
1.0	2.1	1.0	1.2	.9	.8	.9	.8	2.0	1.6	24
—	2.3	.9	.6	.9	.5	.9	1.1	1.5	2.1	25
2.0	2.9	.6	.9	1.2	.9	.7	.4	.9	2.2	26
—	1.9	.7	.4	.5	.6	.6	.9	1.0	1.3	27
1.0	1.9	.7	.7	.5	.6	.6	.6	1.1	1.7	28
—	.9	.3	.4	.5	.2	.3	.6	.9	1.2	29
—	1.5	.5	.5	.5	.7	.5	1.0	2.6	2.7	30
—	1.3	.5	.7	.5	.7	.3	.3	.5	.5	31
1.0	4.2	1.5	2.0	1.0	1.5	1.1	.9	2.2	2.5	32
1.0	3.2	1.8	.5	.9	.8	.9	1.8	2.0	2.8	33
1.0	1.6	1.2	1.1	1.9	2.7	.9	1.3	1.3	3.1	34
1.0	3.8	1.0	.9	2.9	1.6	2.5	1.4	2.6	2.7	35
1.0	3.0	.4	1.7	1.3	1.6	.8	.5	2.3	2.3	36
1.0	2.5	2.1	1.0	1.1	1.9	1.4	1.0	.7	1.6	37
1.0	3.3	.7	1.1	1.5	1.8	1.6	2.2	1.8	3.1	38
—	2.3	.8	1.2	.7	1.0	.7	.6	.9	1.7	39
1.0	2.5	1.7	1.0	2.0	1.7	1.3	1.8	1.7	3.4	40
—	1.1	.3	.2	.2	.3	.3	.5	.5	1.1	41
—	3.4	1.4	.9	.8	1.4	.8	1.2	3.1	2.8	42
—	2.6	1.0	.9	.7	1.2	.9	1.3	1.3	3.1	43
—	1.5	.9	1.0	1.3	.9	.8	1.3	1.0	1.8	44
—	2.7	.3	1.5	.9	1.0	1.3	2.1	1.8	2.7	45
—	3.0	.2	.8	1.1	.7	1.3	1.0	1.0	2.6	46
—	2.1	.9	.9	.3	.4	.8	1.1	1.0	.7	47
—	2.0	.7	.8	.6	.9	.9	.7	1.6	1.7	48
—	1.7	.4	.3	.2	.4	.4	.7	.7	2.0	49
—	4.6	.8	.8	.7	1.0	.7	1.2	2.8	3.3	50
—	1.1	.5	.2	.4	.2	.5	.4	.5	1.0	51
—	2.4	1.2	.8	1.7	1.0	1.1	1.0	1.5	3.8	52
—	2.5	.9	.7	1.4	.9	1.0	.5	.9	3.4	53
—	2.5	1.6	.9	1.0	1.5	.8	1.1	.5	2.3	54
—	2.0	1.5	.7	1.4	2.1	1.8	1.4	1.2	3.2	55
—	2.9	.7	1.3	.8	1.5	1.1	2.0	1.7	2.4	56
—	3.0	.8	.8	1.0	1.0	1.3	1.3	1.8	1.8	57
—	3.6	.9	1.1	1.2	1.4	.9	1.2	1.3	3.4	58
—	2.2	.6	.4	.8	.7	1.2	.8	1.0	1.3	59
—	4.5	.7	.6	1.1	1.4	1.0	1.2	3.1	4.2	60

Table 22b. Percent of Total Capital Borrowed by Firm to Start/Acquire the Business by Receipts

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Percent of total capital borrowed to start/acquire the business ¹								
		None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100	Not reported	Not applicable ²
		A	B	C	D	E	F	G	H	I	J
1 All businesses	17 253 143	43.0	2.6	2.3	3.4	4.7	5.7	5.6	7.0	25.6
2 Less than \$5,000	5 226 553	39.8	1.2	1.7	1.9	2.5	3.1	3.1	10.8	36.0
3 \$5,000 to \$9,999	2 443 946	43.0	2.3	1.1	2.1	1.9	3.1	4.5	7.4	34.6
4 \$10,000 to \$24,999	3 076 410	48.6	3.3	1.8	2.3	3.7	3.4	4.1	6.5	26.3
5 \$25,000 to \$49,999	1 945 806	45.9	3.8	2.9	5.1	5.2	5.1	8.2	5.4	18.3
6 \$50,000 to \$99,999	1 615 940	45.8	3.5	4.0	4.5	6.2	9.1	7.4	3.2	16.3
7 \$100,000 to \$199,999	1 197 996	43.1	2.9	3.3	6.1	9.5	9.9	7.7	3.8	13.7
8 \$200,000 to \$249,999	301 794	34.1	2.6	5.4	5.6	11.9	13.7	10.8	3.5	12.4
9 \$250,000 to \$499,999	682 583	37.8	3.5	3.7	5.3	11.4	13.9	10.9	4.3	9.3
10 \$500,000 to \$999,999	372 078	34.7	2.8	3.9	7.0	11.7	16.2	10.6	5.6	7.7
11 \$1,000,000 or more	390 037	37.0	3.3	3.4	6.3	10.4	15.3	9.0	5.7	9.7
12 Hispanic-owned businesses	771 708	41.8	3.2	2.6	3.2	3.8	3.8	4.1	8.5	28.8
13 Less than \$5,000	219 226	37.5	3.6	2.1	1.3	1.3	1.3	1.1	13.5	38.4
14 \$5,000 to \$9,999	140 362	35.7	1.9	2.0	2.1	1.9	1.7	1.9	12.3	40.5
15 \$10,000 to \$24,999	165 667	41.3	2.5	1.8	3.5	3.9	2.7	1.9	8.3	34.1
16 \$25,000 to \$49,999	87 288	47.7	2.7	2.2	3.2	4.2	4.2	7.5	4.4	24.0
17 \$50,000 to \$99,999	64 742	48.6	5.9	3.2	4.3	5.0	6.8	7.5	4.8	13.8
18 \$100,000 to \$199,999	41 578	49.7	2.8	5.4	6.2	6.8	8.2	8.0	2.9	10.1
19 \$200,000 to \$249,999	10 030	43.8	3.0	4.9	4.5	9.6	9.2	10.8	3.2	11.0
20 \$250,000 to \$499,999	22 301	42.9	5.4	5.3	5.6	10.2	7.8	9.5	3.9	9.3
21 \$500,000 to \$999,999	11 319	40.5	3.1	4.4	5.8	8.0	12.8	10.4	5.3	9.7
22 \$1,000,000 or more	9 194	45.5	3.7	3.9	8.0	10.8	8.5	8.7	4.4	6.5
23 Black-owned businesses	620 912	37.6	3.1	2.5	2.3	2.9	3.3	4.0	11.6	32.7
24 Less than \$5,000	236 722	36.0	1.9	1.8	1.3	1.4	1.8	2.1	15.0	38.8
25 \$5,000 to \$9,999	111 512	38.4	2.6	1.8	1.3	1.0	2.4	3.9	13.0	35.6
26 \$10,000 to \$24,999	129 901	38.9	3.8	2.1	2.4	3.1	2.7	4.2	10.1	32.6
27 \$25,000 to \$49,999	62 209	39.3	4.1	3.2	3.8	5.8	5.9	4.0	8.0	25.9
28 \$50,000 to \$99,999	39 218	37.5	5.8	5.6	5.0	6.3	5.9	7.4	6.6	19.8
29 \$100,000 to \$199,999	20 936	39.7	6.5	5.9	6.3	7.1	7.9	10.0	3.3	13.3
30 \$200,000 to \$249,999	4 533	31.7	4.3	2.5	4.7	13.3	12.1	16.5	2.6	12.4
31 \$250,000 to \$499,999	9 029	33.8	3.6	6.1	7.0	6.9	10.6	12.3	6.6	13.0
32 \$500,000 to \$999,999	3 823	36.0	4.4	5.3	5.2	7.3	15.7	8.1	5.8	12.2
33 \$1,000,000 or more	3 028	37.4	1.5	2.6	6.9	13.0	12.1	6.7	5.9	13.8
34 Other minority-owned businesses	606 426	41.3	3.3	3.7	7.4	9.2	6.7	4.3	5.4	18.5
35 Less than \$5,000	132 493	44.0	.7	2.2	3.7	3.5	1.5	3.6	5.5	35.2
36 \$5,000 to \$9,999	80 435	41.4	4.0	2.0	3.4	4.3	3.2	2.8	5.4	33.6
37 \$10,000 to \$24,999	108 195	48.7	5.2	3.8	6.5	1.7	3.6	1.5	7.4	21.7
38 \$25,000 to \$49,999	77 345	38.9	5.4	4.2	5.3	14.1	11.4	4.9	5.3	10.5
39 \$50,000 to \$99,999	70 360	39.7	3.7	4.7	11.9	12.1	6.5	4.4	4.7	12.3
40 \$100,000 to \$199,999	58 620	40.8	2.7	5.4	10.3	14.4	9.0	5.3	5.0	7.1
41 \$200,000 to \$249,999	15 740	35.4	3.5	2.6	12.0	13.4	12.3	7.8	5.3	7.7
42 \$250,000 to \$499,999	34 266	34.3	2.3	4.8	11.7	17.4	12.2	8.0	4.4	5.0
43 \$500,000 to \$999,999	16 467	36.4	2.9	4.2	12.6	17.5	10.4	5.5	4.2	6.3
44 \$1,000,000 or more	12 505	38.1	3.1	5.2	9.6	12.1	13.6	7.5	5.5	5.1
45 Women-owned businesses	5 888 883	42.1	2.5	2.2	2.0	3.5	4.5	4.8	7.6	30.8
46 Less than \$5,000	2 310 303	39.3	1.5	1.6	1.5	1.7	2.4	3.1	11.1	37.8
47 \$5,000 to \$9,999	967 380	43.9	2.3	1.1	.4	1.8	4.6	3.5	4.3	38.0
48 \$10,000 to \$24,999	1 051 358	46.1	3.1	1.5	1.3	3.2	3.6	4.1	6.1	30.9
49 \$25,000 to \$49,999	538 885	41.9	3.7	4.2	1.7	2.9	5.1	7.7	8.0	24.7
50 \$50,000 to \$99,999	381 517	44.9	3.4	4.2	3.9	7.0	8.2	5.6	5.4	17.3
51 \$100,000 to \$199,999	267 089	42.9	4.1	3.7	6.2	9.9	9.0	9.4	3.2	11.7
52 \$200,000 to \$249,999	66 464	36.1	2.4	4.4	4.6	16.4	6.7	12.1	7.1	10.1
53 \$250,000 to \$499,999	146 313	40.0	3.5	3.8	7.1	9.5	11.6	11.6	4.7	8.2
54 \$500,000 to \$999,999	80 539	38.8	2.1	4.4	6.9	10.7	15.1	10.5	4.0	7.6
55 \$1,000,000 or more	79 037	39.1	3.1	4.8	6.9	10.4	12.1	9.1	5.1	9.5
56 Nonminority male-owned businesses	10 114 456	43.7	2.5	2.4	4.0	5.3	6.5	6.3	6.6	22.8
57 Less than \$5,000	2 608 047	40.4	.7	1.8	2.2	3.1	3.9	3.2	10.4	34.3
58 \$5,000 to \$9,999	1 285 456	43.0	2.3	1.0	3.3	1.8	1.9	5.7	9.2	31.8
59 \$10,000 to \$24,999	1 763 830	51.1	3.3	1.8	2.8	4.1	3.3	4.3	6.5	22.9
60 \$25,000 to \$49,999	1 248 482	47.8	3.8	2.2	6.8	5.8	5.0	8.7	4.4	15.6
61 \$50,000 to \$99,999	1 108 065	46.7	3.4	4.0	4.1	5.8	9.7	8.1	2.2	16.0
62 \$100,000 to \$199,999	840 723	43.1	2.5	2.9	5.9	9.2	10.2	7.3	4.1	14.9
63 \$200,000 to \$249,999	212 693	32.9	2.5	5.9	5.4	10.1	16.6	10.7	2.2	13.8
64 \$250,000 to \$499,999	488 462	37.3	3.4	3.5	4.3	11.6	15.0	10.9	4.2	9.8
65 \$500,000 to \$999,999	266 408	33.2	2.9	3.6	6.8	11.8	17.2	11.0	6.0	7.6
66 \$1,000,000 or more	292 290	36.1	3.4	2.9	5.9	10.3	16.4	9.0	5.8	10.1

¹Data represent percentage of firms reporting in the designated categories.

²Includes firms that did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Size of Firm: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.9	.3	.1	.2	.2	.4	.3	.3	.9	1
(X)	1.6	.2	.4	.4	.5	.7	.5	.8	1.5	2
(X)	2.3	.9	.3	.6	.6	.7	.9	1.3	2.7	3
(X)	3.1	1.0	.5	.6	.6	.8	.7	.8	2.3	4
(X)	1.8	1.0	.7	1.0	1.0	.9	1.4	1.6	3.0	5
(X)	2.6	.5	.9	.8	.9	1.2	1.4	.5	1.3	6
(X)	1.8	.4	.6	.5	.9	.5	.8	.6	1.2	7
(X)	2.3	.6	1.4	1.1	2.4	2.3	1.9	.8	1.8	8
(X)	1.1	.4	.7	.7	.7	1.0	.9	.5	.8	9
(X)	1.1	.4	.5	.7	.7	1.3	.9	.5	.5	10
(X)	.8	.3	.3	.6	.6	.6	.5	.3	.3	11
—	.8	.2	.2	.4	.2	.2	.3	.6	.7	12
1.0	1.3	.8	.8	.7	.3	.4	.4	1.5	2.5	13
1.0	2.7	.8	1.1	.5	.7	.7	1.0	1.7	3.4	14
1.0	2.0	.7	.5	1.0	1.0	.6	.3	1.6	2.2	15
1.0	3.6	1.0	.7	.7	.5	.7	1.8	1.3	3.4	16
1.0	1.6	.7	.8	1.0	1.2	1.3	1.4	.9	1.5	17
1.0	2.8	.7	.6	1.1	1.0	1.5	1.0	.5	1.0	18
3.0	4.1	1.0	1.4	1.1	2.4	1.6	3.5	1.0	1.8	19
2.0	2.1	1.1	.9	.8	1.2	.8	1.0	.6	.7	20
3.0	1.5	.7	.9	1.1	1.5	1.7	1.5	1.2	1.4	21
2.0	1.9	.6	.7	.8	1.4	1.0	.8	.5	1.1	22
—	.6	.3	.3	.3	.2	.3	.4	.5	.9	23
—	1.3	.4	.4	.3	.2	.5	.5	1.3	1.6	24
—	2.9	.6	.4	.5	.2	.6	.9	1.3	1.8	25
—	2.0	.8	.6	.9	.6	.6	.7	1.2	1.7	26
—	3.1	.8	.6	1.0	1.1	1.2	.3	1.4	1.9	27
1.0	1.6	.9	.8	1.1	1.4	1.1	.9	1.1	2.1	28
1.0	2.7	1.2	1.3	1.3	.9	.7	1.3	.6	1.3	29
3.0	2.6	2.4	1.2	1.8	2.9	2.6	2.5	1.4	2.4	30
3.0	2.0	1.0	1.5	1.3	1.3	2.0	1.2	.6	1.5	31
4.0	2.6	.8	1.8	1.6	2.3	2.0	1.7	1.2	2.1	32
4.0	2.6	.5	.5	1.3	1.8	1.2	1.4	.5	2.0	33
—	1.3	.5	.7	.5	.7	.3	.3	.5	.5	34
1.0	2.5	.3	1.0	1.1	1.1	.5	.9	1.3	2.6	35
1.0	4.9	1.6	1.4	1.6	1.2	1.7	.9	2.1	3.7	36
1.0	3.1	1.5	1.5	1.4	.6	1.5	.5	1.6	2.8	37
1.0	3.1	2.4	2.2	1.4	2.2	2.4	1.6	1.6	1.8	38
1.0	2.6	1.6	1.1	2.2	2.0	1.8	1.3	1.3	2.1	39
1.0	1.6	.5	1.1	1.3	1.6	1.1	.5	.8	1.5	40
2.0	2.6	2.0	1.0	3.7	3.5	3.3	1.9	2.1	2.3	41
1.0	2.0	.7	.7	1.5	1.5	1.3	1.0	.7	.7	42
2.0	1.2	.8	.7	1.0	1.7	.8	.6	.8	1.1	43
2.0	2.0	.5	.9	.9	1.1	1.2	1.0	1.0	.3	44
—	1.1	.3	.2	.2	.3	.3	.5	.5	1.1	45
—	1.6	.4	.4	.3	.3	.9	.7	1.3	1.3	46
—	2.1	1.0	.6	.4	.4	1.7	1.0	.8	3.0	47
—	2.9	.7	.5	.2	.7	.9	1.0	.7	2.5	48
—	2.8	1.3	1.3	.5	1.4	1.0	2.0	2.3	3.5	49
—	2.6	.9	1.0	.8	1.1	.7	1.2	1.5	1.4	50
—	2.7	1.2	.7	1.2	1.7	1.7	1.3	.8	1.7	51
1.0	2.8	.6	2.9	1.9	3.4	1.7	3.6	1.9	1.9	52
1.0	2.1	.6	.9	1.0	1.4	.8	1.0	.8	1.2	53
1.0	1.8	.5	.9	1.1	.6	1.4	1.6	.8	.4	54
1.0	1.1	.5	.3	.5	.7	1.0	.7	.6	.4	55
—	1.1	.5	.2	.4	.2	.5	.4	.5	1.0	56
—	2.3	.2	.7	.8	1.1	1.2	1.2	1.2	2.1	57
—	4.4	1.2	.5	.9	1.0	1.1	1.5	2.3	3.8	58
—	4.0	1.5	.9	1.2	.9	1.2	1.1	1.4	2.8	59
—	2.8	1.6	1.0	1.5	1.2	1.4	1.8	2.1	3.9	60
—	3.5	.6	1.2	1.0	1.2	1.8	1.9	.6	2.2	61
—	2.3	.4	.6	.8	1.0	.7	.9	.7	1.5	62
—	3.0	.9	1.8	1.6	3.1	3.8	2.5	1.4	2.5	63
—	1.7	.5	.9	.7	1.1	1.5	1.1	.8	1.1	64
—	1.6	.7	.7	.9	.9	1.7	1.1	.7	.7	65
—	1.0	.3	.4	.7	.7	.6	.6	.4	.5	66

Table 22c. Percent of Total Capital Borrowed by Firm to Start/Acquire the Business by

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Percent of total capital borrowed to start/acquire the business ¹								Not reported	Not applicable ²
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100			
			A	B	C	D	E	F	G	H			I	J
1	All businesses	17 253 143	43.0	2.6	2.3	3.4	4.7	5.7	5.6	7.0	25.6	
2	With no paid employees	14 118 184	43.7	2.4	2.1	2.8	3.6	4.1	4.7	7.8	28.9	
3	With paid employees	3 134 959	39.8	3.6	3.4	5.9	9.7	12.8	9.8	3.8	11.2	
4	No employees ⁵	435 838	47.0	3.5	2.5	3.2	8.9	6.4	14.5	1.8	12.0	
5	1 to 4 employees	1 716 076	40.8	4.0	3.9	5.9	8.4	13.1	8.2	3.7	12.1	
6	5 to 9 employees	503 808	35.9	2.4	2.7	7.5	12.8	13.8	11.9	4.1	9.1	
7	10 to 19 employees	256 110	34.6	2.3	3.1	6.5	11.5	14.1	10.9	5.9	11.0	
8	20 to 49 employees	144 734	34.3	5.1	2.9	5.3	11.8	17.9	8.8	5.6	8.3	
9	50 to 99 employees	45 331	33.3	3.2	3.8	7.1	14.4	19.5	6.7	5.2	6.7	
10	100 employees or more	33 062	35.1	4.2	3.6	8.3	8.8	19.9	8.3	4.8	7.0	
11	Hispanic-owned businesses	771 708	41.8	3.2	2.6	3.2	3.8	3.8	4.1	8.5	28.8	
12	With no paid employees	656 343	41.2	3.2	2.2	2.6	2.9	2.9	2.8	9.7	32.5	
13	With paid employees	115 364	44.6	3.5	4.5	5.7	7.8	7.5	9.7	3.6	13.0	
14	No employees ⁵	19 569	43.5	4.0	3.8	6.4	6.7	3.7	9.7	3.2	18.9	
15	1 to 4 employees	64 631	46.6	2.7	4.7	5.4	6.7	6.8	9.2	3.5	14.3	
16	5 to 9 employees	16 937	40.1	5.5	4.5	5.0	10.8	10.5	12.4	3.7	7.4	
17	10 to 19 employees	8 553	44.1	3.9	4.1	7.8	9.6	9.3	9.0	4.7	7.5	
18	20 to 49 employees	4 050	40.1	4.4	5.0	5.2	10.8	14.1	9.7	3.6	7.2	
19	50 to 99 employees	948	42.2	6.3	2.9	12.7	8.0	10.5	4.5	6.8	6.2	
20	100 employees or more	676	40.8	3.0	2.7	3.2	21.5	12.5	6.9	2.2	7.2	
21	Black-owned businesses	620 912	37.6	3.1	2.5	2.3	2.9	3.3	4.0	11.6	32.7	
22	With no paid employees	556 434	37.2	2.8	2.1	2.1	2.4	2.8	3.5	12.3	34.9	
23	With paid employees	64 478	41.1	6.0	5.4	4.7	6.8	6.9	8.1	6.3	14.7	
24	No employees ⁵	13 725	37.3	4.1	4.3	3.5	6.0	3.1	8.4	9.7	23.6	
25	1 to 4 employees	37 587	44.5	7.4	5.1	5.0	6.3	7.1	7.1	4.8	12.7	
26	5 to 9 employees	7 853	32.0	4.1	10.1	5.3	7.3	8.5	14.3	9.2	9.3	
27	10 to 19 employees	2 839	37.3	3.7	3.3	4.1	14.0	11.2	4.7	5.0	16.7	
28	20 to 49 employees	1 700	42.5	2.4	4.6	1.4	10.0	16.4	8.6	4.9	9.1	
29	50 to 99 employees	432	27.8	(D)	(D)	14.3	5.6	22.3	2.5	10.8	8.3	
30	100 employees or more	342	37.3	1.4	3.4	5.3	17.2	12.6	5.7	3.2	13.9	
31	Other minority-owned businesses	606 426	41.3	3.3	3.7	7.4	9.2	6.7	4.3	5.4	18.5	
32	With no paid employees	470 075	42.6	3.4	3.5	6.0	7.5	4.7	3.3	5.7	23.3	
33	With paid employees	136 351	38.0	3.1	4.5	11.4	13.7	12.1	7.0	4.7	5.5	
34	No employees ⁵	19 989	38.3	4.9	2.5	13.8	7.5	11.8	6.4	9.7	5.0	
35	1 to 4 employees	76 636	39.8	2.8	4.7	10.5	13.5	11.8	7.0	3.8	6.1	
36	5 to 9 employees	22 862	34.0	3.2	4.4	12.2	16.9	10.7	9.2	4.3	5.2	
37	10 to 19 employees	10 051	37.5	2.4	5.7	11.5	16.1	14.3	4.7	3.8	4.1	
38	20 to 49 employees	5 034	32.1	3.1	5.0	13.4	17.5	16.6	5.6	3.5	3.3	
39	50 to 99 employees	1 075	35.9	3.1	2.0	10.6	16.0	16.4	5.6	5.7	4.7	
40	100 employees or more	705	34.1	.8	2.6	7.9	12.6	17.2	5.2	13.3	6.2	
41	Women-owned businesses	5 888 883	42.1	2.5	2.2	2.0	3.5	4.5	4.8	7.6	30.8	
42	With no paid employees	5 071 110	42.6	2.3	1.8	1.4	2.5	3.4	3.7	8.2	34.0	
43	With paid employees	817 773	38.6	3.6	4.5	5.6	9.5	11.1	11.4	4.4	11.3	
44	No employees ⁵	127 905	42.4	4.7	4.6	3.2	7.0	10.8	16.4	1.7	9.1	
45	1 to 4 employees	435 550	38.3	3.3	4.7	5.2	9.4	10.7	8.8	5.3	14.4	
46	5 to 9 employees	134 476	40.5	3.2	3.6	6.4	12.1	10.4	15.6	2.9	5.4	
47	10 to 19 employees	67 487	34.5	1.6	5.5	9.9	8.1	12.4	12.7	5.9	9.3	
48	20 to 49 employees	35 515	34.6	8.6	3.8	7.7	12.1	12.4	9.0	4.9	6.9	
49	50 to 99 employees	10 178	33.4	3.9	5.8	4.6	9.1	19.2	9.1	6.1	8.7	
50	100 employees or more	6 663	30.2	3.7	3.7	8.2	10.0	23.6	13.0	4.5	3.2	
51	Nonminority male-owned businesses	10 114 456	43.7	2.5	2.4	4.0	5.3	6.5	6.3	6.6	22.8	
52	With no paid employees	8 019 462	44.7	2.2	2.2	3.5	4.2	4.5	5.4	7.4	25.8	
53	With paid employees	2 094 993	40.2	3.5	2.8	5.7	9.7	13.9	9.4	3.4	11.3	
54	No employees ⁵	271 380	50.9	2.6	1.4	2.3	10.2	4.1	14.4	.8	13.2	
55	1 to 4 employees	1 155 800	41.5	4.3	3.5	5.9	7.8	14.6	8.0	3.0	11.4	
56	5 to 9 employees	334 483	34.3	1.8	2.1	7.8	12.9	15.4	10.6	4.4	10.7	
57	10 to 19 employees	173 140	34.3	2.5	2.0	4.8	12.4	15.0	10.7	6.1	12.1	
58	20 to 49 employees	101 938	33.9	4.2	2.3	4.2	11.7	20.0	8.8	6.0	9.0	
59	50 to 99 employees	33 406	32.9	2.8	3.5	7.5	16.0	19.8	6.3	4.9	6.3	
60	100 employees or more	24 846	36.2	4.5	3.5	8.6	7.9	19.3	7.2	4.6	8.1	

¹Data represent percentage of firms reporting in the designated categories.

²Includes firms that did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Employment Size of Firm: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.9	.3	.1	.2	.2	.4	.3	.3	.9	1
(X)	1.0	.3	.2	.3	.3	.3	.4	.4	1.2	2
(X)	1.0	.5	.4	.4	.7	.7	.7	.3	.7	3
(X)	4.1	1.4	.4	.6	2.0	1.4	2.7	.5	2.8	4
(X)	1.7	1.0	.7	.4	1.2	1.1	.6	.4	1.1	5
(X)	1.9	.3	.3	1.0	1.3	1.0	1.3	.9	1.7	6
(X)	1.9	.4	.5	.6	1.4	1.4	1.1	.7	1.4	7
(X)	2.7	1.6	.6	.5	1.7	.9	.9	.7	1.0	8
(X)	3.8	.9	.7	1.7	2.1	2.7	1.2	1.3	1.3	9
(X)	2.9	1.2	1.4	2.7	2.0	2.6	.9	1.1	1.6	10
—	.8	.2	.2	.4	.2	.2	.3	.6	.7	11
—	.9	.4	.3	.4	.3	.3	.4	.7	.8	12
1.0	1.3	.5	.6	.6	.5	.7	1.1	.6	1.6	13
2.0	4.0	1.0	2.4	2.7	2.6	1.0	3.9	1.1	4.7	14
1.0	3.0	.7	1.0	.6	.9	1.0	2.0	.9	2.1	15
2.0	2.9	1.3	.9	1.4	2.0	1.0	2.1	.7	1.5	16
3.0	2.8	.8	.9	1.1	2.0	2.1	1.5	1.7	1.6	17
4.0	3.0	2.4	1.3	1.1	1.9	2.3	2.3	1.0	2.9	18
6.0	4.1	2.4	1.5	3.4	1.8	2.4	1.3	1.9	3.0	19
8.0	6.4	1.8	.8	2.7	6.1	5.7	3.3	.8	2.2	20
—	.6	.3	.3	.3	.2	.3	.4	.5	.9	21
—	.7	.2	.3	.4	.2	.3	.4	.5	1.0	22
1.0	1.3	.8	1.0	.7	1.2	.7	.6	.9	1.3	23
2.0	2.9	2.0	1.9	1.0	2.3	1.4	3.3	2.4	3.9	24
1.0	2.2	1.5	1.5	.9	1.2	1.0	.7	.9	1.1	25
3.0	2.7	1.7	2.3	1.8	1.6	1.0	1.8	2.8	1.2	26
4.0	3.0	.9	2.4	1.4	4.6	2.2	1.8	1.8	3.0	27
6.0	5.2	1.1	2.4	.5	1.9	2.7	3.7	1.4	3.1	28
8.0	4.8	(D)	(D)	7.8	1.9	5.3	2.0	4.5	2.4	29
—	7.3	.8	1.6	2.0	5.4	3.0	2.7	2.1	3.4	30
—	1.3	.5	.7	.5	.7	.3	.3	.5	.5	31
—	1.7	.7	.8	.7	.8	.4	.4	.6	.7	32
1.0	1.8	.6	.7	.7	.9	.7	.6	.6	.6	33
2.0	6.0	3.6	1.2	6.6	1.7	3.6	3.1	4.3	1.5	34
1.0	2.5	.6	.9	1.5	1.3	1.3	1.0	.6	.9	35
2.0	2.6	1.0	.9	2.1	1.9	1.7	1.8	.7	.8	36
2.0	2.1	1.0	1.2	2.3	1.8	2.0	1.2	1.3	1.1	37
4.0	2.7	1.0	.9	2.6	2.6	2.6	.9	1.0	.9	38
6.0	4.7	1.4	.6	2.9	3.0	2.8	1.6	2.2	3.2	39
6.0	5.2	.7	1.5	3.1	7.5	3.5	1.5	3.8	2.2	40
—	1.1	.3	.2	.2	.3	.3	.5	.5	1.1	41
—	1.3	.3	.3	.2	.2	.3	.5	.6	1.3	42
—	2.0	.5	.7	.6	1.0	.8	1.3	.6	1.4	43
1.0	5.4	2.8	1.9	1.4	2.0	3.4	4.8	.4	1.9	44
—	2.5	.7	1.1	.8	1.6	1.2	1.2	.9	1.8	45
1.0	3.1	.9	.7	.8	1.7	.8	1.6	.6	.7	46
1.0	2.5	.5	1.9	.9	.6	1.7	1.6	1.2	1.7	47
1.0	3.8	2.6	1.1	1.4	2.6	1.3	1.9	.9	.9	48
2.0	4.0	2.8	1.6	1.3	2.1	2.6	2.2	1.3	1.6	49
2.0	4.4	1.8	1.5	3.1	2.9	6.2	2.5	1.3	1.0	50
—	1.1	.5	.2	.4	.2	.5	.4	.5	1.0	51
—	1.3	.5	.2	.5	.4	.5	.5	.6	1.4	52
—	1.2	.8	.4	.5	1.1	.9	.9	.3	1.1	53
—	6.2	1.1	.7	.8	3.5	2.1	4.4	.4	5.0	54
—	2.4	1.5	.7	.7	1.7	1.7	.8	.5	1.8	55
—	2.6	.4	.4	1.2	2.0	1.5	1.9	1.3	2.3	56
1.0	2.7	.6	.3	.9	2.2	2.0	1.4	1.0	2.2	57
1.0	3.3	1.7	.6	.9	1.9	1.2	1.0	.9	1.1	58
1.0	5.0	1.1	1.0	2.3	2.7	3.3	1.4	2.0	1.9	59
1.0	3.2	1.7	1.6	3.3	2.3	3.2	1.3	1.5	2.2	60

Table 22d. Percent of Total Capital Borrowed by Firm to Start/Acquire the Business by Legal

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Percent of total capital borrowed to start/acquire the business ¹								Not reported	Not applicable ²
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 to 99	100			
			A	B	C	D	E	F	G	H			I	J
1	All businesses	17 253 143	43.0	2.6	2.3	3.4	4.7	5.7	5.6	7.0	25.6	
2	Individual proprietorships	14 599 295	42.7	2.6	2.2	3.2	3.9	4.7	5.2	7.6	27.8	
3	Partnerships	1 089 578	41.5	1.6	3.7	4.0	9.6	14.8	7.7	3.1	13.9	
4	Subchapter S corporations	1 564 270	46.1	2.7	3.3	4.3	9.4	9.5	8.7	3.9	12.2	
5	Hispanic-owned businesses	771 708	41.8	3.2	2.6	3.2	3.8	3.8	4.1	8.5	28.8	
6	Individual proprietorships	689 015	40.5	3.2	2.5	3.1	3.1	3.0	3.7	9.2	31.7	
7	Partnerships	32 650	46.1	2.9	1.9	3.9	10.9	10.8	7.3	6.2	9.9	
8	Subchapter S corporations	50 042	52.8	3.7	4.2	3.7	7.7	7.6	6.4	3.1	10.8	
9	Black-owned businesses	620 912	37.6	3.1	2.5	2.3	2.9	3.3	4.0	11.6	32.7	
10	Individual proprietorships	584 256	37.3	3.1	2.4	2.2	2.6	3.1	3.9	12.0	33.6	
11	Partnerships	14 727	45.0	4.7	1.2	4.9	4.6	10.4	6.7	4.6	17.9	
12	Subchapter S corporations	21 928	43.2	4.5	7.5	5.1	10.5	7.0	6.3	4.3	11.4	
13	Other minority-owned businesses	606 426	41.3	3.3	3.7	7.4	9.2	6.7	4.3	5.4	18.5	
14	Individual proprietorships	502 022	42.0	3.5	3.7	6.9	7.8	5.2	3.7	5.7	21.6	
15	Partnerships	49 489	35.1	2.9	3.2	8.1	15.1	16.5	5.6	5.8	7.6	
16	Subchapter S corporations	54 915	42.3	3.0	4.1	9.9	13.2	8.1	7.1	3.8	8.4	
17	Women-owned businesses	5 888 883	42.1	2.5	2.2	2.0	3.5	4.5	4.8	7.6	30.8	
18	Individual proprietorships	5 078 077	41.8	2.4	2.0	1.7	2.6	3.7	4.3	8.0	33.5	
19	Partnerships	243 651	43.4	2.3	1.1	3.0	9.2	13.3	7.8	6.0	13.9	
20	Subchapter S corporations	567 155	43.8	3.5	4.8	4.6	9.3	8.9	8.2	4.9	11.9	
21	Nonminority male-owned businesses	10 114 456	43.7	2.5	2.4	4.0	5.3	6.5	6.3	6.6	22.8	
22	Individual proprietorships	8 414 238	43.5	2.7	2.2	4.0	4.6	5.3	5.8	7.3	24.5	
23	Partnerships	777 379	41.5	1.1	4.5	4.0	9.4	15.2	7.8	2.0	14.4	
24	Subchapter S corporations	922 838	47.8	1.9	2.2	3.8	9.3	10.1	9.2	3.3	12.5	

¹Data represent percentage of firms reporting in the designated categories.

²Includes firms that did not require capital to start/acquire their businesses.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Form of Organization of Firm: 1992

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
	A	B	C	D	E	F	G	H	I	J
(X)	.9	.3	.1	.2	.2	.4	.3	.3	.9	1
(X)	.9	.4	.2	.3	.2	.4	.3	.3	1.1	2
(X)	2.6	.3	1.1	1.2	1.3	1.4	.7	.5	1.5	3
(X)	2.5	.6	.5	.3	.8	.9	1.3	.4	1.1	4
—	.8	.2	.2	.4	.2	.2	.3	.6	.7	5
—	.8	.3	.2	.5	.3	.2	.4	.7	.7	6
2.0	4.2	.9	.6	.7	2.7	1.9	1.1	1.9	1.5	7
1.0	2.0	.6	.8	.6	.8	.9	.4	.4	1.9	8
—	.6	.3	.3	.3	.2	.3	.4	.5	.9	9
—	.7	.3	.3	.3	.2	.3	.4	.5	1.0	10
3.0	4.7	1.5	.4	1.8	1.1	1.8	1.6	.9	4.0	11
2.0	2.3	1.2	1.1	1.1	2.2	.5	1.7	1.3	1.0	12
—	1.3	.5	.7	.5	.7	.3	.3	.5	.5	13
—	1.4	.5	.6	.6	.7	.5	.3	.7	.5	14
1.0	2.4	1.7	1.4	1.2	2.3	1.6	1.2	1.4	1.0	15
1.0	2.1	.5	.9	1.1	1.5	.7	1.0	.8	1.1	16
—	1.1	.3	.2	.2	.3	.3	.5	.5	1.1	17
—	1.2	.3	.3	.2	.3	.4	.5	.5	1.4	18
1.0	3.1	.8	.4	1.0	1.8	2.9	2.0	1.7	3.1	19
—	2.7	1.1	1.0	.4	1.3	1.0	.8	1.2	1.3	20
—	1.1	.5	.2	.4	.2	.5	.4	.5	1.0	21
—	1.1	.6	.2	.5	.3	.5	.4	.6	1.2	22
—	3.7	.3	1.4	1.5	1.8	1.6	1.1	.4	2.0	23
—	3.3	.6	.4	.4	.7	1.3	2.1	.5	1.5	24

Table 23a. Sources of Borrowed Capital for Firm by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Sources of borrowed capital obtained ¹						
		Business loan from banking or commercial lending institution	Government-guaranteed business loan from banking or commercial lending institution	Business loan from Federal, State or local government	Business loan from investment company/profit or nonprofit private source	Business loan from previous owner	Business trade credit from supplier	
		A	B	C	D	E	F	G
1 All businesses	17 253 143	11.7	.4	.3	.6	1.9	.9	
2 Agricultural services, forestry, fishing, and mining	583 253	13.8	.3	.2	.4	2.2	.7	
3 Construction	1 829 620	8.8	.1	.3	.6	.6	1.4	
4 Manufacturing	517 714	16.6	.6	.5	.9	2.1	2.0	
5 Transportation, communications, and utilities	698 903	18.5	.2	.2	.6	1.9	.9	
6 Wholesale trade	538 339	11.9	.8	.1	1.5	2.4	2.1	
7 Retail trade	2 478 045	16.0	.8	.2	.6	4.6	1.4	
8 Finance, insurance, and real estate	1 941 029	14.8	.8	.5	1.1	2.3	.6	
9 Services	7 784 016	9.8	.3	.2	.5	1.4	.7	
10 Industries not classified	882 224	6.1	.2	—	.1	.5	.2	
11 Hispanic-owned businesses	771 708	7.6	.3	.1	.3	1.6	.7	
12 Agricultural services, forestry, fishing, and mining	32 927	9.0	.2	.1	.9	.6	.5	
13 Construction	97 476	4.8	—	.1	.1	.6	.9	
14 Manufacturing	18 461	12.0	.9	.7	.8	2.0	.6	
15 Transportation, communications, and utilities	47 797	13.0	.3	.1	.2	2.5	1.2	
16 Wholesale trade	17 727	11.9	.2	.1	.9	2.9	2.7	
17 Retail trade	107 846	9.6	1.2	.1	.6	4.6	1.5	
18 Finance, insurance, and real estate	49 231	12.9	.3	.4	.5	3.5	.7	
19 Services	347 297	5.9	.1	—	.2	.8	.4	
20 Industries not classified	52 945	5.7	.2	—	.1	.3	.3	
21 Black-owned businesses	620 912	6.6	.7	.3	.5	.6	.6	
22 Agricultural services, forestry, fishing, and mining	10 309	10.0	.7	.6	—	.5	1.4	
23 Construction	43 381	5.3	.5	—	.3	.3	.9	
24 Manufacturing	10 469	13.1	1.3	.2	.3	1.5	2.1	
25 Transportation, communications, and utilities	49 095	10.4	.4	.4	1.2	1.4	.8	
26 Wholesale trade	7 550	9.2	.7	.3	.4	.5	.9	
27 Retail trade	86 840	9.1	.7	.4	.3	1.6	.3	
28 Finance, insurance, and real estate	40 924	7.3	.6	.3	.9	.5	.3	
29 Services	332 981	5.4	.8	.3	.4	.3	.6	
30 Industries not classified	39 363	4.4	.5	.1	.7	.4	1.0	
31 Other minority-owned businesses	606 426	12.3	.7	.4	1.1	4.8	1.4	
32 Agricultural services, forestry, fishing, and mining	15 218	13.2	.2	.5	.2	3.2	1.6	
33 Construction	28 295	8.4	.2	—	3.0	1.9	.7	
34 Manufacturing	18 976	8.5	1.5	.3	1.2	3.0	.7	
35 Transportation, communications, and utilities	24 362	13.2	.4	.2	1.2	2.6	.6	
36 Wholesale trade	20 043	10.3	.9	—	1.7	1.9	3.6	
37 Retail trade	132 483	13.8	1.8	.3	.8	9.6	2.9	
38 Finance, insurance, and real estate	64 762	19.7	.5	.6	1.7	7.4	.2	
39 Services	273 774	10.8	.3	.4	.9	2.9	1.0	
40 Industries not classified	28 512	7.4	.1	.4	.2	3.5	1.0	
41 Women-owned businesses	5 888 883	8.6	.4	.2	.5	1.7	.8	
42 Agricultural services, forestry, fishing, and mining	119 731	11.6	.2	.2	.8	1.6	.4	
43 Construction	183 695	13.8	.1	—	.5	1.7	2.4	
44 Manufacturing	152 346	11.9	.8	.4	1.3	2.8	1.1	
45 Transportation, communications, and utilities	141 623	14.6	.3	—	1.1	4.1	.6	
46 Wholesale trade	154 542	9.8	1.1	.2	.7	2.8	2.1	
47 Retail trade	1 093 342	12.3	1.0	.1	.8	3.6	.9	
48 Finance, insurance, and real estate	602 802	10.4	.3	.3	.7	2.0	.7	
49 Services	3 158 444	6.4	.2	.3	.3	.9	.7	
50 Industries not classified	282 358	5.7	.1	—	.1	.2	.1	
51 Nonminority male-owned businesses	10 114 456	13.7	.4	.3	.6	2.0	1.0	
52 Agricultural services, forestry, fishing, and mining	412 917	14.8	.3	.1	.3	2.4	.8	
53 Construction	1 496 056	8.5	.1	.4	.6	.5	1.3	
54 Manufacturing	333 485	19.2	.5	.5	.7	1.8	2.5	
55 Transportation, communications, and utilities	458 400	21.0	.1	.3	.4	1.2	1.0	
56 Wholesale trade	352 721	12.9	.7	.1	1.8	2.2	2.1	
57 Retail trade	1 197 943	19.7	.5	.2	.4	5.2	1.6	
58 Finance, insurance, and real estate	1 240 594	16.6	1.0	.6	1.3	2.3	.5	
59 Services	4 102 294	12.5	.3	.2	.6	1.7	.7	
60 Industries not classified	520 046	6.4	.2	—	.1	.6	.1	

¹Data represent percentage of firms reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes firms that did not require capital to start/acquire their businesses or that did not borrow capital.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Sources of borrowed capital obtained ¹ —Con.			Relative standard error of estimate ^{3, 4}	Standard error of estimate ³ for column—										
Other business loan	Not reported	Not applicable ²		A	B	C	D	E	F	G	H	I	J	
1.6	15.6	68.6	(X)	.3	.1	.1	.1	.1	.2	.1	.1	.6	.7	1
.9	17.6	65.3	(X)	1.9	.1	.1	.1	.2	.6	.2	.1	1.9	2.7	2
.7	11.0	77.5	(X)	.9	—	—	.2	.3	.1	.7	.2	1.6	2.1	3
3.2	13.1	64.0	(X)	1.4	.1	.1	.2	.1	.3	.6	.6	1.3	2.0	4
2.6	20.8	55.6	(X)	1.4	.1	.1	.1	.2	.5	.3	.7	1.7	2.0	5
2.7	14.9	66.5	(X)	1.0	.4	—	—	.5	.3	.5	.3	1.0	1.6	6
1.9	19.2	58.4	(X)	1.6	.3	—	—	.1	.7	.3	.3	.9	1.8	7
2.6	11.4	68.3	(X)	1.4	.2	.2	.2	.4	.7	.3	.6	.7	2.2	8
1.3	15.4	71.5	(X)	.7	.1	.1	.1	.2	.2	.2	.2	.9	1.1	9
.4	22.5	70.2	(X)	1.1	—	—	—	—	.1	.1	.2	2.3	2.4	10
1.6	18.1	70.6	—	.6	.1	—	—	.1	.2	.1	.2	.8	.8	11
.5	20.0	69.0	1.0	1.3	.1	.1	.1	.5	.4	.2	.3	3.3	2.6	12
.7	14.7	78.5	1.0	.8	—	—	.1	.1	.5	.4	.3	2.6	2.8	13
2.7	19.0	63.4	1.0	1.3	.5	.4	.4	.4	.4	.2	.7	1.8	2.1	14
1.6	27.5	55.5	1.0	.9	.3	.1	.1	.8	.4	.4	.4	2.6	2.6	15
3.2	11.2	69.5	2.0	1.5	.1	.1	.1	.5	1.0	.6	.6	2.0	2.3	16
2.8	20.8	60.9	1.0	.7	.4	—	—	.3	1.0	.5	.4	1.9	1.9	17
3.0	14.5	66.8	1.0	1.9	.1	.2	.2	.2	1.0	.4	.8	1.6	2.2	18
1.4	17.1	74.6	—	1.0	—	—	—	.1	.2	.1	.3	1.3	1.2	19
1.0	20.9	71.6	1.0	1.2	.2	—	—	.2	.2	.2	.6	2.8	3.3	20
.9	20.1	70.3	—	.3	.1	.1	.1	.1	.1	.1	.1	.6	.8	21
.8	21.1	66.1	1.0	1.4	.2	.3	—	.2	.6	.5	.5	1.8	1.7	22
.5	14.9	77.9	—	1.2	.3	—	—	.2	.1	.5	.3	2.0	3.0	23
1.8	23.1	58.2	1.0	1.0	.4	.2	.2	.5	.3	.5	.5	1.5	2.3	24
1.6	27.6	56.9	—	1.2	.3	.2	.4	.3	.3	.5	.5	2.0	2.2	25
.8	19.0	69.0	2.0	2.1	.3	.2	.1	.2	.4	.4	.5	1.2	2.6	26
1.5	19.2	68.2	—	.8	.3	.1	.2	.5	.1	.5	.5	1.8	1.6	27
1.9	15.8	73.7	1.0	.7	.3	.1	.3	.2	.2	.6	.6	1.3	1.4	28
.6	19.7	72.3	—	.5	.1	.1	.2	.1	.2	.2	.2	.9	1.2	29
.8	24.6	68.0	—	1.2	.3	.1	.4	.3	.4	.4	.4	2.9	2.1	30
2.7	19.2	59.8	—	.6	.1	.1	.2	.3	.3	.4	.9	1.3	1.3	31
1.6	16.8	64.5	1.0	2.3	.1	.3	.1	1.4	.9	.9	.9	2.6	3.8	32
2.6	13.0	71.2	1.0	1.4	.1	—	1.2	1.0	.4	.6	.6	3.0	3.4	33
3.9	17.4	65.9	1.0	1.3	1.1	.1	.6	.6	.5	.8	.8	3.5	2.8	34
3.6	22.3	56.5	1.0	2.5	.3	.1	1.1	1.3	.2	1.0	.3	3.2	3.7	35
4.6	16.0	64.8	1.0	1.3	.3	—	.4	.7	.6	1.2	1.2	2.2	2.8	36
4.4	21.5	48.3	1.0	.9	.6	.1	.3	1.0	.6	1.1	2.7	2.2	2.2	37
2.9	14.1	56.9	1.0	1.9	.3	.3	.6	1.5	.2	.7	2.6	3.3	3.3	38
1.6	19.5	64.1	—	1.0	.1	.2	.3	.6	.6	.5	1.4	2.2	3.2	39
1.3	25.0	61.6	1.0	2.2	.1	.3	.2	.9	.7	.8	1.8	2.9	2.9	40
1.5	15.1	72.9	—	.4	.1	.1	.1	.2	.1	.1	.6	.3	.3	41
1.4	20.7	64.2	—	1.6	.1	.1	.7	.6	.1	.6	2.6	3.1	4.2	42
3.1	11.3	70.4	—	1.7	.1	—	.2	.4	.7	.7	1.9	2.7	4.3	43
3.6	14.6	67.4	—	1.3	.3	.2	.4	.8	.3	.6	2.0	1.2	4.4	44
2.5	13.5	65.2	—	2.2	.1	—	.7	1.2	.3	.5	2.8	4.0	4.5	45
3.3	12.8	71.5	—	1.3	.6	.1	.2	.7	.8	1.1	1.5	2.0	4.6	46
1.1	17.6	65.4	—	1.2	.5	—	.2	.6	.3	.2	1.9	1.8	4.7	47
2.2	12.9	73.1	—	1.2	.1	—	.4	.6	.5	.6	1.8	1.9	4.8	48
1.2	14.3	76.6	—	.5	.1	.1	.2	.3	.2	.2	1.0	.8	4.9	49
.8	20.4	72.7	—	1.9	—	—	—	.1	.1	.6	3.3	4.5	5.0	50
1.6	15.4	66.5	—	.5	—	.1	.2	.3	.2	.2	.9	1.2	1.2	51
.8	16.5	65.3	—	2.4	.2	.1	.1	.7	.3	.2	2.7	3.6	5.2	52
.4	10.6	78.3	—	1.2	.1	.2	.4	.2	.9	.2	1.8	2.5	5.3	53
3.0	11.9	62.7	—	2.2	.1	.3	.2	.3	1.0	.8	2.3	3.1	5.4	54
2.8	21.7	52.8	—	2.2	.1	.2	.2	.5	.5	1.0	2.8	2.5	5.5	55
2.3	16.0	64.0	—	1.5	.3	.1	.8	.4	.7	.4	1.1	2.3	5.6	56
2.3	20.3	52.9	—	2.9	.1	.1	.1	1.4	.6	.4	2.9	2.6	5.7	57
2.8	10.6	66.5	—	1.8	.3	.2	.6	.8	.3	.8	1.1	2.9	5.8	58
1.4	15.7	68.1	—	1.2	.1	.1	.2	.3	.3	.3	1.5	1.9	5.9	59
.2	23.5	69.4	—	1.5	.1	—	—	.2	.1	.1	2.9	2.7	6.0	60

Table 23b. Sources of Borrowed Capital for Firm by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Sources of borrowed capital obtained ¹					
		Business loan from banking or commercial lending institution	Government-guaranteed business loan from banking or commercial lending institution	Business loan from Federal, State or local government	Business loan from investment company/profit or nonprofit private source	Business loan from previous owner	Business trade credit from supplier
		A	B	C	D	E	F	G
1 All businesses	17 253 143	11.7	.4	.3	.6	1.9	.9
2 Less than \$5,000	5 226 553	4.9	—	.2	.3	.3	.3
3 \$5,000 to \$9,999	2 443 946	6.8	.2	.3	—	1.0	.5
4 \$10,000 to \$24,999	3 076 410	6.8	.2	.1	.1	1.0	.7
5 \$25,000 to \$49,999	1 945 806	13.4	.4	.2	.7	1.1	1.6
6 \$50,000 to \$99,999	1 615 940	17.3	.3	.3	1.1	2.7	1.0
7 \$100,000 to \$199,999	1 197 996	21.4	.8	.5	1.3	5.2	1.2
8 \$200,000 to \$249,999	301 794	28.5	2.6	.3	1.4	8.7	1.4
9 \$250,000 to \$499,999	682 583	29.8	1.2	.5	1.7	6.6	2.5
10 \$500,000 to \$999,999	372 078	33.9	2.3	1.2	2.3	7.5	2.7
11 \$1,000,000 or more	390 037	32.6	2.3	.7	2.7	6.7	2.8
12 Hispanic-owned businesses	771 708	7.6	.3	.1	.3	1.6	.7
13 Less than \$5,000	219 226	1.5	.3	—	—	.5	—
14 \$5,000 to \$9,999	140 362	3.3	—	.1	—	.6	.6
15 \$10,000 to \$24,999	165 667	4.8	—	—	—	.9	.5
16 \$25,000 to \$49,999	87 288	8.9	.1	—	.3	1.4	.7
17 \$50,000 to \$99,999	64 742	13.5	.6	.1	.7	3.0	1.2
18 \$100,000 to \$199,999	41 578	16.2	.7	.3	1.2	3.0	1.4
19 \$200,000 to \$249,999	10 030	20.6	—	.3	.9	6.7	2.7
20 \$250,000 to \$499,999	22 301	21.2	1.1	.3	1.8	5.0	1.6
21 \$500,000 to \$999,999	11 319	24.6	1.9	1.3	1.7	6.8	4.1
22 \$1,000,000 or more	9 194	24.6	1.7	.4	1.6	4.7	2.4
23 Black-owned businesses	620 912	6.6	.7	.3	.5	.6	.6
24 Less than \$5,000	236 722	3.1	.2	—	.3	.1	.3
25 \$5,000 to \$9,999	111 512	3.0	.4	.1	.3	.1	.2
26 \$10,000 to \$24,999	129 901	6.8	.5	.4	.3	.7	.1
27 \$25,000 to \$49,999	62 209	8.5	1.4	—	.8	.6	2.1
28 \$50,000 to \$99,999	39 218	15.4	1.6	1.6	1.5	1.7	1.6
29 \$100,000 to \$199,999	20 936	20.6	2.5	.8	1.5	3.6	3.1
30 \$200,000 to \$249,999	4 533	28.9	7.0	4.1	.8	3.8	3.7
31 \$250,000 to \$499,999	9 029	29.5	2.7	1.0	1.5	2.6	1.5
32 \$500,000 to \$999,999	3 823	27.8	4.7	1.0	2.1	3.9	1.4
33 \$1,000,000 or more	3 028	29.5	1.5	4.1	5.6	3.8	2.1
34 Other minority-owned businesses	606 426	12.3	.7	.4	1.1	4.8	1.4
35 Less than \$5,000	132 493	2.9	—	.5	.1	.7	.9
36 \$5,000 to \$9,999	80 435	1.6	.3	—	—	1.3	.4
37 \$10,000 to \$24,999	108 195	7.9	.1	.1	.4	1.3	1.2
38 \$25,000 to \$49,999	77 345	12.2	1.1	.3	2.2	5.8	.7
39 \$50,000 to \$99,999	70 360	15.7	1.0	.1	.9	6.0	1.1
40 \$100,000 to \$199,999	58 620	17.6	.6	.4	2.1	9.2	1.6
41 \$200,000 to \$249,999	15 740	22.8	.4	1.3	1.1	8.2	6.0
42 \$250,000 to \$499,999	34 266	29.2	1.7	.8	2.1	11.6	2.4
43 \$500,000 to \$999,999	16 467	28.2	3.4	.6	2.3	10.3	2.9
44 \$1,000,000 or more	12 505	28.4	2.4	.6	1.4	9.4	4.6
45 Women-owned businesses	5 888 883	8.6	.4	.2	.5	1.7	.8
46 Less than \$5,000	2 310 303	4.0	—	—	.4	.5	.5
47 \$5,000 to \$9,999	967 380	4.7	.5	.3	.1	.4	.1
48 \$10,000 to \$24,999	1 051 358	5.6	.1	.1	.1	1.4	1.1
49 \$25,000 to \$49,999	538 885	12.7	1.3	.6	.1	1.0	.6
50 \$50,000 to \$99,999	381 517	16.8	.5	.2	1.2	3.2	.4
51 \$100,000 to \$199,999	267 089	23.5	.5	.7	2.3	5.5	2.5
52 \$200,000 to \$249,999	66 464	23.7	.2	.5	.5	12.7	3.0
53 \$250,000 to \$499,999	146 313	29.2	1.7	.4	1.7	8.6	2.1
54 \$500,000 to \$999,999	80 539	30.5	3.2	1.3	2.3	9.0	3.2
55 \$1,000,000 or more	79 037	30.9	2.6	.5	3.1	7.0	2.9
56 Nonminority male-owned businesses	10 114 456	13.7	.4	.3	.6	2.0	1.0
57 Less than \$5,000	2 608 047	5.9	—	.3	.2	.1	.1
58 \$5,000 to \$9,999	1 285 456	8.9	—	.3	—	1.5	.7
59 \$10,000 to \$24,999	1 763 830	7.6	.2	.2	—	.6	.5
60 \$25,000 to \$49,999	1 248 482	14.1	—	—	.9	1.0	2.0
61 \$50,000 to \$99,999	1 108 065	17.8	.2	.4	1.1	2.3	1.1
62 \$100,000 to \$199,999	840 723	21.3	.9	.4	.9	5.0	.7
63 \$200,000 to \$249,999	212 693	30.8	3.7	.2	1.9	7.4	.5
64 \$250,000 to \$499,999	488 462	30.3	1.0	.6	1.7	5.9	2.7
65 \$500,000 to \$999,999	266 408	35.8	2.0	1.3	2.4	7.0	2.5
66 \$1,000,000 or more	292 290	33.5	2.3	.7	2.6	6.6	2.7

¹Data represent percentage of firms reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes firms that did not require capital to start/acquire their businesses or that did not borrow capital.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Sources of borrowed capital obtained ¹ —Con.			Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—										
Other business loan	Not reported	Not applicable ²		A	B	C	D	E	F	G	H	I	J	
1.6	15.6	68.6	(X)	.3	.1	.1	.1	.1	.2	.1	.1	.6	.7	1
.8	18.0	75.8	(X)	.6	—	.1	.1	.1	.1	.1	.3	.8	.8	2
.2	14.1	77.6	(X)	1.2	.1	.1	—	.5	.2	.1	1.5	1.6	1.6	3
.6	16.6	74.9	(X)	1.1	.1	.1	—	.4	.3	.3	.5	1.4	1.4	4
1.1	17.7	64.3	(X)	1.3	.3	.2	.4	.5	.8	.4	1.8	2.1	2.1	5
2.7	13.7	62.1	(X)	1.7	.1	.1	.4	.7	.3	.4	2.0	2.7	2.7	6
3.6	12.5	56.9	(X)	1.2	.3	.2	.3	.6	.4	.5	.7	1.1	1.1	7
4.4	12.1	46.4	(X)	2.4	.8	.2	.9	2.3	.4	.9	2.5	2.3	2.3	8
4.4	11.8	47.1	(X)	1.2	.3	.1	.3	.4	.4	.4	.7	1.4	1.4	9
6.2	9.8	42.3	(X)	1.1	.4	.3	.5	.7	.5	.6	.7	1.4	1.4	10
6.4	7.8	46.7	(X)	.8	.3	.1	.3	.4	.3	.4	.5	.9	.9	11
1.6	18.1	70.6	—	.6	.1	—	.1	.2	.1	.2	.8	.8	.8	12
.2	21.6	75.9	1.0	.4	.2	—	—	.4	—	.2	2.1	1.9	1.9	13
.2	19.4	76.2	1.0	1.1	—	.1	—	.4	.4	.1	3.0	2.8	2.8	14
.8	17.6	75.5	1.0	1.7	—	—	—	.4	.3	.2	1.4	1.9	1.9	15
1.3	16.3	71.8	1.0	1.3	.1	—	.2	.4	.3	.6	2.4	3.1	3.1	16
2.9	17.6	62.4	1.0	1.9	.3	.1	.4	1.0	.3	.8	1.6	1.8	1.8	17
4.0	16.0	59.8	1.0	1.4	.3	.1	.5	.9	.4	1.0	1.5	2.7	2.7	18
4.6	13.9	54.8	3.0	3.6	—	.1	.4	1.7	2.7	3.7	2.3	3.9	3.9	19
7.3	14.2	52.2	2.0	1.5	.4	.2	.6	.7	.5	.8	1.5	2.2	2.2	20
6.6	10.9	50.2	3.0	1.7	.4	.4	.7	1.2	1.0	1.7	1.6	1.0	1.0	21
8.9	9.6	51.9	2.0	1.6	.3	.1	.3	.7	.2	1.8	1.0	2.1	2.1	22
.9	20.1	70.3	—	.3	.1	.1	.1	.1	.1	.1	.6	.8	.8	23
.7	20.6	74.8	—	.4	.2	—	.1	.1	.2	.2	1.2	1.3	1.3	24
.2	21.9	74.0	—	.5	.1	.1	.3	.1	.1	.1	1.6	1.7	1.7	25
.8	19.2	71.5	—	.6	.2	.2	.2	.3	.3	.3	1.1	1.4	1.4	26
.7	21.1	65.2	—	.3	.5	—	.3	.3	.7	.5	2.0	2.5	2.5	27
2.9	18.0	57.3	1.0	1.2	.4	.7	.7	.4	.5	.8	1.3	2.2	2.2	28
1.9	17.4	53.0	1.0	1.8	.6	.2	.4	.7	.8	.7	1.8	2.1	2.1	29
3.4	12.3	44.0	3.0	3.4	2.2	1.4	1.6	1.5	1.9	1.3	1.7	4.1	4.1	30
3.6	14.2	46.8	3.0	1.7	.8	.5	.6	.8	.3	.8	1.5	1.5	1.5	31
5.4	11.6	48.2	4.0	2.3	1.9	.4	1.1	.9	.8	1.3	1.7	4.1	4.1	32
6.0	8.1	51.2	4.0	2.0	.3	1.4	1.9	1.3	.6	2.1	.9	2.6	2.6	33
2.7	19.2	59.8	—	.6	.1	.1	.2	.3	.3	.4	.9	1.3	1.3	34
.2	16.1	79.2	1.0	1.0	—	.6	.1	.6	.7	.1	.7	1.0	1.0	35
1.6	20.2	74.9	1.0	.4	.2	—	.8	.3	.3	1.1	4.5	3.9	3.9	36
.7	19.4	70.4	1.0	1.7	.1	—	.3	.8	.8	.4	2.5	3.3	3.3	37
3.4	26.9	49.4	1.0	2.1	1.0	.2	1.0	1.5	.5	1.9	3.3	2.8	2.8	38
3.6	20.9	52.0	1.0	1.6	.5	.1	.6	1.1	.6	1.1	1.9	2.7	2.7	39
4.7	18.9	47.9	1.0	1.5	.2	.1	.6	.8	.5	.9	1.3	1.4	1.4	40
2.5	18.6	43.0	2.0	3.8	.2	.7	.9	2.2	1.9	.7	3.9	3.5	3.5	41
5.1	15.1	39.2	1.0	1.5	.2	.3	.6	1.2	.4	.7	1.2	2.0	2.0	42
5.2	11.0	42.8	2.0	1.3	.7	.3	.6	1.4	.5	.6	1.2	1.5	1.5	43
8.4	10.6	43.2	2.0	1.1	.4	.2	.4	1.2	.5	1.2	1.2	1.9	1.9	44
1.5	15.1	72.9	—	.4	.1	.1	.1	.2	.1	.1	.6	.3	.3	45
.1	17.7	77.1	—	.6	—	—	.3	.2	.3	.1	1.0	1.1	1.1	46
.4	11.9	82.0	—	1.4	.4	.3	.1	.2	.1	.2	1.8	2.9	2.9	47
1.1	14.9	77.0	—	1.0	.1	.1	.1	.6	.5	.6	1.2	1.0	1.0	48
1.3	17.3	66.6	—	1.7	.8	.5	—	.2	.3	.5	3.2	3.8	3.8	49
3.9	13.6	62.2	—	1.7	.2	.1	.5	.6	.2	.8	2.0	2.6	2.6	50
6.4	10.3	54.6	—	1.6	.2	.3	.9	1.0	.9	1.4	1.0	1.5	1.5	51
9.7	13.3	46.2	1.0	3.7	.1	.4	.3	3.5	1.2	2.4	3.7	3.8	3.8	52
6.4	10.0	48.1	1.0	1.5	.4	.2	.3	1.8	.5	.7	1.3	1.6	1.6	53
6.5	7.1	46.3	1.0	1.5	.6	.4	.5	.9	1.0	.8	1.1	1.9	1.9	54
7.4	6.1	48.6	1.0	1.5	.5	.2	.6	.7	.6	.5	.7	1.3	1.3	55
1.6	15.4	66.5	—	.5	—	.1	.2	.3	.2	.2	.9	1.2	1.2	56
1.3	18.0	74.7	—	1.4	—	.2	.2	.1	.1	.6	1.5	2.3	2.3	57
—	14.7	74.8	—	2.1	—	.2	—	.8	.4	—	2.7	2.4	2.4	58
.3	17.3	74.0	—	1.7	.1	.1	—	.5	.2	.2	1.2	2.3	2.3	59
1.0	17.6	63.4	—	1.7	—	—	—	.8	1.1	.7	2.7	2.8	2.8	60
2.2	13.0	62.7	—	2.1	.1	.1	.6	1.2	.4	.7	2.5	3.3	3.3	61
2.7	12.4	57.9	—	1.5	.4	.2	.4	1.0	.3	.5	1.1	1.7	1.7	62
2.9	11.0	46.4	—	3.2	1.3	.2	1.3	3.4	.3	1.2	2.9	2.7	2.7	63
3.8	11.8	47.1	—	1.7	.4	.2	.5	.7	.5	.6	.9	2.1	2.1	64
6.3	10.3	40.7	—	1.7	.4	.4	.7	.8	.6	.7	.9	1.9	1.9	65
6.1	7.9	46.2	—	.8	.4	.2	.4	.5	.4	.6	.6	1.1	1.1	66

Table 23c. Sources of Borrowed Capital for Firm by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Sources of borrowed capital obtained ¹					
		Business loan from banking or commercial lending institution	Government-guaranteed business loan from banking or commercial lending institution	Business loan from Federal, State or local government	Business loan from investment company/profit or nonprofit private source	Business loan from previous owner	Business trade credit from supplier
		A	B	C	D	E	F	G
1 All businesses	17 253 143	11.7	.4	.3	.6	1.9	.9
2 With no paid employees	14 118 184	8.6	.2	.2	.4	1.0	.7
3 With paid employees	3 134 959	25.5	1.1	.4	1.5	5.9	1.6
4 No employees ⁵	435 838	16.2	.3	.1	.7	5.0	.9
5 1 to 4 employees	1 716 076	23.1	.8	.2	1.3	5.3	1.5
6 5 to 9 employees	503 808	32.5	1.6	.5	1.6	7.9	2.2
7 10 to 19 employees	256 110	32.6	1.9	.8	2.1	6.8	1.9
8 20 to 49 employees	144 734	33.4	2.4	.8	3.6	7.2	2.2
9 50 to 99 employees	45 331	43.9	2.5	2.0	2.5	6.9	4.0
10 100 employees or more	33 062	38.8	5.4	1.1	4.9	6.7	5.1
11 Hispanic-owned businesses	771 708	7.6	.3	.1	.3	1.6	.7
12 With no paid employees	656 343	5.0	.1	—	.2	.9	.4
13 With paid employees	115 364	18.6	1.0	.3	1.0	4.5	1.9
14 No employees ⁵	19 569	13.3	.1	.3	.7	3.7	1.6
15 1 to 4 employees	64 631	18.0	.9	.2	.8	3.6	1.4
16 5 to 9 employees	16 937	19.8	1.0	.5	1.6	8.1	4.0
17 10 to 19 employees	8 553	23.8	.9	.6	.9	4.7	1.9
18 20 to 49 employees	4 050	28.2	4.2	.2	2.2	7.6	3.1
19 50 to 99 employees	948	30.6	4.4	—	2.4	2.3	.8
20 100 employees or more	676	30.5	.8	2.1	3.1	1.9	1.0
21 Black-owned businesses	620 912	6.6	.7	.3	.5	.6	.6
22 With no paid employees	556 434	5.2	.6	.2	.4	.5	.5
23 With paid employees	64 478	18.4	1.8	1.4	1.5	1.6	2.0
24 No employees ⁵	13 725	11.0	.9	.9	.1	.8	.8
25 1 to 4 employees	37 587	18.4	1.5	.8	1.3	1.6	2.3
26 5 to 9 employees	7 853	28.4	4.3	1.7	3.7	2.7	3.1
27 10 to 19 employees	2 839	20.4	2.7	8.9	2.4	1.5	1.8
28 20 to 49 employees	1 700	22.7	4.1	3.5	5.6	4.0	.9
29 50 to 99 employees	432	44.4	4.5	1.7	3.7	3.3	1.3
30 100 employees or more	342	30.6	2.9	3.2	4.6	2.6	1.2
31 Other minority-owned businesses	606 426	12.3	.7	.4	1.1	4.8	1.4
32 With no paid employees	470 075	8.6	.3	.3	.9	3.1	1.0
33 With paid employees	136 351	22.2	1.9	.5	1.5	9.4	2.5
34 No employees ⁵	19 989	13.7	1.4	—	.5	6.6	.7
35 1 to 4 employees	76 636	20.5	1.6	.2	1.0	8.9	2.6
36 5 to 9 employees	22 862	24.4	2.3	2.1	3.3	10.6	2.9
37 10 to 19 employees	10 051	31.1	3.2	.2	1.5	11.3	3.0
38 20 to 49 employees	5 034	35.9	3.5	.7	3.1	14.7	2.2
39 50 to 99 employees	1 075	40.0	3.1	1.2	1.2	7.5	5.1
40 100 employees or more	705	24.9	4.0	.9	4.0	11.3	3.6
41 Women-owned businesses	5 888 883	8.6	.4	.2	.5	1.7	.8
42 With no paid employees	5 071 110	5.7	.3	.2	.3	.9	.6
43 With paid employees	817 773	26.3	1.1	.3	1.7	6.3	1.8
44 No employees ⁵	127 905	18.1	.9	—	.5	4.5	1.7
45 1 to 4 employees	435 550	24.5	.7	.1	1.6	5.5	1.8
46 5 to 9 employees	134 476	32.3	1.8	.6	2.5	9.6	1.1
47 10 to 19 employees	67 487	32.4	1.4	.8	1.8	7.3	3.0
48 20 to 49 employees	35 515	35.0	1.5	.3	3.7	6.6	2.6
49 50 to 99 employees	10 178	40.1	4.0	1.7	1.2	4.4	2.4
50 100 employees or more	6 663	38.1	7.7	1.9	4.2	9.4	2.5
51 Nonminority male-owned businesses	10 114 456	13.7	.4	.3	.6	2.0	1.0
52 With no paid employees	8 019 462	10.5	.2	.3	.4	1.0	.8
53 With paid employees	2 094 993	25.8	1.1	.4	1.4	5.7	1.5
54 No employees ⁵	271 380	15.7	—	.1	.8	5.3	.5
55 1 to 4 employees	1 155 800	23.0	.8	.2	1.2	5.1	1.2
56 5 to 9 employees	334 483	33.6	1.4	.4	1.2	7.1	2.5
57 10 to 19 employees	173 140	32.9	2.1	.7	2.3	6.5	1.3
58 20 to 49 employees	101 938	33.2	2.5	.9	3.5	7.3	2.1
59 50 to 99 employees	33 406	45.4	2.1	2.1	2.8	7.7	4.5
60 100 employees or more	24 846	40.0	4.9	.9	5.3	5.8	6.0

¹Data represent percentage of firms reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes firms that did not require capital to start/acquire their businesses or that did not borrow capital.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Sources of borrowed capital obtained ¹ —Con.			Relative standard error of estimate ^{3,4}	Standard error of estimate ³ for column—										
Other business loan	Not reported	Not applicable ²		A	B	C	D	E	F	G	H	I	J	
1.6	15.6	68.6	(X)	.3	.1	.1	.1	.1	.2	.1	.1	.6	.7	1
.9	16.2	72.6	(X)	.3	.1	.1	.1	.1	.2	.1	.1	.6	.8	2
4.6	13.0	51.0	(X)	1.0	.1	.1	.1	.3	.4	.2	.4	.9	1.0	3
5.0	14.7	59.1	(X)	2.9	.2	.1	.1	.4	2.1	.2	1.4	1.8	3.6	4
3.7	14.7	53.0	(X)	1.4	.1	.1	.1	.3	.6	.2	.5	1.5	1.4	5
5.3	10.0	45.0	(X)	1.5	.2	.2	.3	.3	1.1	.5	.7	1.2	2.3	6
6.1	9.1	45.6	(X)	1.2	.5	.3	.4	.1	1.1	.4	.6	.7	2.0	7
6.8	9.5	42.5	(X)	1.5	.5	.3	.6	.6	1.0	.6	.7	1.7	2.8	8
5.8	4.8	40.1	(X)	3.6	1.0	.9	.9	.9	2.0	.9	.6	1.1	3.6	9
6.6	4.6	42.1	(X)	3.3	2.8	.5	.5	1.3	1.7	1.6	1.3	1.1	3.3	10
1.6	18.1	70.6	—	.6	.1	—	.1	.2	.1	.2	.8	.8	11	
.8	19.1	73.7	—	.6	.1	—	.1	.2	.1	.1	.1	1.0	.9	12
5.2	13.9	57.6	1.0	1.2	.2	.1	.2	.5	.4	.7	.7	.7	1.7	13
4.3	16.1	62.4	2.0	2.7	.1	.2	.4	2.4	.7	2.3	3.2	4.1	14	14
3.1	14.1	61.0	1.0	2.4	.4	.1	.2	.5	.5	.5	1.2	2.8	15	15
10.1	14.8	47.5	2.0	1.6	.2	.3	.7	1.8	1.6	1.4	2.3	2.9	16	16
7.7	12.5	51.7	3.0	2.1	.3	.3	.3	1.1	.4	2.5	1.5	2.9	17	17
10.9	6.0	47.0	4.0	2.8	1.5	.1	1.0	1.6	.6	2.6	1.0	4.7	18	18
10.3	7.9	48.4	6.0	3.9	1.9	—	1.4	.7	.3	2.6	1.7	3.1	19	19
13.7	3.7	48.0	8.0	4.9	.4	1.6	1.3	1.4	.5	4.1	1.4	6.2	20	20
.9	20.1	70.3	—	.3	.1	.1	.1	.1	.1	.1	.6	.8	21	
.7	20.5	72.0	—	.2	.1	.1	.1	.1	.1	.1	.6	.8	22	
2.8	17.2	55.8	1.0	1.4	.2	.4	.3	.3	.3	.4	1.3	1.9	23	
3.8	21.3	60.9	2.0	1.6	.4	.3	.1	.6	.3	1.8	3.1	3.0	24	
2.0	16.7	57.2	1.0	1.7	.5	.3	.5	.4	.6	.5	1.7	2.0	25	
3.4	18.2	41.2	3.0	2.9	1.3	.7	2.3	.8	1.1	.5	3.5	2.6	26	
3.1	7.7	54.0	4.0	2.2	1.4	4.2	1.3	.4	1.2	1.6	1.5	3.3	27	
4.6	11.4	51.6	6.0	2.9	2.3	1.7	2.7	1.7	.4	1.5	2.9	4.7	28	
12.2	10.0	36.1	8.0	7.2	1.5	1.7	1.3	2.1	1.2	7.5	4.6	4.5	29	
13.7	3.2	51.2	—	4.9	1.2	2.0	1.7	1.5	.9	4.8	2.1	6.6	30	
2.7	19.2	59.8	—	.6	.1	.1	.2	.3	.3	.4	.9	1.3	31	
1.5	19.9	65.9	—	.9	.1	.1	.3	.4	.4	.4	1.3	1.9	32	
5.8	17.2	43.5	1.0	1.2	.5	.1	.3	.7	.3	.7	1.7	1.7	33	
4.4	31.2	43.3	2.0	3.0	.7	—	.4	2.0	.3	1.7	6.5	5.9	34	
5.6	17.6	45.9	1.0	1.6	.9	.1	.4	.8	.5	1.2	1.9	2.5	35	
6.7	14.8	39.2	2.0	2.2	.6	.7	.8	1.9	.8	1.3	1.9	2.5	36	
7.2	6.9	41.5	2.0	2.9	.7	.1	.4	1.3	.6	1.0	1.2	2.4	37	
7.2	6.2	35.4	4.0	3.0	1.6	.3	1.4	2.3	.9	1.1	1.7	2.6	38	
4.7	7.8	40.6	6.0	4.1	1.7	.4	.5	2.6	1.6	1.7	2.2	3.9	39	
6.6	17.1	40.3	6.0	3.7	3.6	1.2	2.9	6.4	1.5	1.7	4.6	4.9	40	
1.5	15.1	72.9	—	.4	.1	.1	.1	.2	.1	.1	.6	.3	41	
.8	15.4	76.7	—	.4	.1	.1	.1	.2	.1	.1	.7	.5	42	
5.8	12.9	49.9	—	1.5	.2	.1	.3	.6	.3	.7	1.0	1.6	43	
5.1	22.8	51.6	1.0	5.3	.9	—	.2	1.5	.9	.9	5.7	6.1	44	
5.4	13.0	52.7	—	1.6	.3	.1	.5	1.1	.5	.9	.8	2.0	45	
6.2	7.5	45.8	1.0	2.8	.5	.2	.6	1.5	.2	1.0	1.0	2.6	46	
6.8	10.4	43.8	1.0	1.8	.3	.4	.5	1.3	.8	1.6	1.8	2.3	47	
7.4	10.7	41.2	1.0	2.0	.3	.2	.2	1.4	1.5	.8	1.9	3.6	48	
8.2	5.1	42.1	2.0	3.9	.8	.8	.5	1.0	1.1	1.8	.6	3.8	49	
11.1	4.5	33.4	2.0	4.8	4.1	1.2	1.2	2.8	1.3	3.5	1.3	4.5	50	
1.6	15.4	66.5	—	.5	—	.1	.2	.3	.2	.2	.9	1.2	51	
.9	16.2	70.5	—	.6	.1	.1	.2	.3	.2	.3	.9	1.2	52	
4.1	12.5	51.5	—	1.1	.2	.1	.4	.6	.2	.6	1.3	1.4	53	
4.9	9.2	64.1	—	3.3	—	.1	.6	2.9	.2	2.2	2.3	5.6	54	
3.1	15.1	52.9	—	2.0	.2	.1	.6	1.0	.3	.8	2.2	2.2	55	
4.9	10.1	45.0	—	2.4	.4	.3	.4	1.3	.7	1.1	1.9	3.1	56	
6.0	8.6	46.5	1.0	1.7	.8	.3	.7	1.4	.4	1.1	1.0	3.3	57	
6.5	9.3	42.8	1.0	2.1	.7	.4	.8	1.2	.7	.8	1.7	3.5	58	
5.0	4.5	39.2	1.0	4.1	1.2	1.1	1.1	2.6	1.1	.8	1.5	4.9	59	
5.0	4.3	44.3	1.0	3.4	3.8	.6	1.7	2.2	1.9	1.1	1.5	4.0	60	

Table 23d. Sources of Borrowed Capital for Firm by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Sources of borrowed capital obtained ¹					
			Business loan from banking or commercial lending institution	Government- guaranteed business loan from banking or commercial lending institution	Business loan from Federal, State or local government	Business loan from investment company/profit or nonprofit private source	Business loan from previous owner	Business trade credit from supplier
			A	B	C	D	E	F	G
1	All businesses	17 253 143	11.7	.4	.3	.6	1.9	.9
2	Individual proprietorships	14 599 295	9.5	.3	.2	.3	1.4	.8
3	Partnerships	1 089 578	28.2	1.4	1.1	2.4	4.6	.6
4	Subchapter S corporations	1 564 270	22.6	1.0	.4	2.5	5.2	1.7
5	Hispanic-owned businesses	771 708	7.6	.3	.1	.3	1.6	.7
6	Individual proprietorships	689 015	5.7	.2	—	.2	1.0	.6
7	Partnerships	32 650	23.0	.2	.5	1.2	6.1	.8
8	Subchapter S corporations	50 042	17.5	1.3	.3	1.7	5.0	2.0
9	Black-owned businesses	620 912	6.6	.7	.3	.5	.6	.6
10	Individual proprietorships	584 256	5.9	.6	.3	.4	.5	.6
11	Partnerships	14 727	19.1	2.4	2.0	2.1	2.6	1.3
12	Subchapter S corporations	21 928	21.4	1.8	1.1	3.4	2.1	.8
13	Other minority-owned businesses	606 426	12.3	.7	.4	1.1	4.8	1.4
14	Individual proprietorships	502 022	8.4	.5	.2	.4	3.7	1.0
15	Partnerships	49 489	28.4	1.5	.8	4.9	11.0	2.2
16	Subchapter S corporations	54 915	22.8	1.2	.7	2.2	7.1	2.9
17	Women-owned businesses	5 888 883	8.6	.4	.2	.5	1.7	.8
18	Individual proprietorships	5 078 077	6.1	.3	.2	.3	1.0	.7
19	Partnerships	243 651	27.5	1.2	1.0	1.3	4.8	.7
20	Subchapter S corporations	567 155	24.8	1.0	.3	2.3	6.6	1.8
21	Nonminority male-owned businesses	10 114 456	13.7	.4	.3	.6	2.0	1.0
22	Individual proprietorships	8 414 238	11.7	.2	.2	.3	1.6	1.0
23	Partnerships	777 379	28.5	1.4	1.1	2.5	4.1	.4
24	Subchapter S corporations	922 838	21.3	1.0	.4	2.6	4.3	1.5

¹Data represent percentage of firms reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²Includes firms that did not require capital to start/acquire their businesses or that did not borrow capital.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Sources of borrowed capital obtained ¹ —Con.			Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—									
Other business loan	Not reported	Not applicable ²		A	B	C	D	E	F	G	H	I	J
1.6	15.6	68.6	(X)	.3	.1	.1	.1	.2	.1	.1	.6	.7	1
.4	17.5	70.5	(X)	.3	—	.1	.1	.2	.1	.1	.7	.7	2
6.7	4.0	55.4	(X)	2.5	.2	.3	.6	.8	.1	1.2	.6	3.0	3
9.8	4.2	58.3	(X)	1.7	.2	.1	.5	.5	.2	1.0	.4	2.1	4
1.6	18.1	70.6	—	.6	.1	—	.1	.2	.1	.2	.8	.8	5
.3	20.2	72.2	—	.6	.1	—	—	.2	.1	.1	.9	.9	6
8.7	7.1	56.1	2.0	3.2	.1	.1	.4	1.0	.4	1.5	2.0	2.9	7
10.7	3.8	63.6	1.0	1.0	.4	.1	.4	.7	.3	.6	.5	.9	8
.9	20.1	70.3	—	.3	.1	.1	.1	.1	.1	.1	.6	.8	9
.5	20.7	70.9	—	.3	.1	.1	.1	.1	.1	.1	.6	.8	10
7.5	5.2	62.9	3.0	2.6	.9	.6	.9	.8	.7	2.3	1.1	3.7	11
11.9	6.4	54.6	2.0	2.1	.3	.5	1.2	.4	.4	2.4	1.8	1.9	12
2.7	19.2	59.8	—	.6	.1	.1	.2	.3	.3	.4	.9	1.3	13
.3	23.2	63.5	—	.6	.1	.1	.1	.3	.4	.1	1.3	1.6	14
7.1	6.3	42.7	1.0	1.6	.4	.2	1.7	2.4	.8	2.8	2.0	2.5	15
13.3	5.1	50.7	1.0	1.3	.2	.3	.4	.6	.5	1.8	.9	1.9	16
1.5	15.1	72.9	—	.4	.1	.1	.1	.2	.1	.1	.6	.3	17
.4	16.6	75.4	—	.5	.1	.1	.1	.2	.1	.1	.7	.3	18
6.2	6.2	57.3	1.0	3.7	.6	.5	.4	.7	.3	1.7	1.9	5.2	19
9.9	4.4	55.7	—	1.8	.3	.1	.5	.8	.3	1.4	.5	2.3	20
1.6	15.4	66.5	—	.5	—	.1	.2	.3	.2	.2	.9	1.2	21
.4	17.6	68.0	—	.5	—	.1	.1	.3	.2	.1	1.1	1.2	22
6.7	3.2	55.9	—	3.5	.4	.4	.8	1.2	.2	1.4	.8	4.2	23
9.5	4.1	60.2	—	2.2	.4	.1	.8	.5	.2	1.4	.6	2.6	24

Table 24a. Home-Based Businesses by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Business operated from a private residence ¹			
		When first established			
		Yes	No	Don't know	Not reported
		A	B	C	D	E
1 All businesses	17 253 143	52.1	40.0	1.7	6.2
2 Agricultural services, forestry, fishing, and mining	583 253	52.0	36.5	3.1	8.4
3 Construction	1 829 620	78.2	17.3	1.4	3.1
4 Manufacturing	517 714	52.2	42.4	1.5	3.9
5 Transportation, communications, and utilities	698 903	47.5	39.9	3.5	9.1
6 Wholesale trade	538 339	54.3	38.8	1.3	5.5
7 Retail trade	2 478 045	41.3	51.6	1.4	5.7
8 Finance, insurance, and real estate	1 941 029	33.5	59.7	2.4	4.5
9 Services	7 784 016	54.6	37.9	1.2	6.3
10 Industries not classified	882 224	52.2	29.5	4.0	14.3
11 Hispanic-owned businesses	771 708	46.2	43.4	2.0	8.4
12 Agricultural services, forestry, fishing, and mining	32 927	59.6	29.8	2.9	7.7
13 Construction	97 476	63.7	26.8	.5	8.9
14 Manufacturing	18 461	39.6	52.4	.7	7.3
15 Transportation, communications, and utilities	47 797	37.1	48.6	3.9	10.4
16 Wholesale trade	17 727	51.8	42.6	.5	5.0
17 Retail trade	107 846	36.0	57.1	2.2	4.7
18 Finance, insurance, and real estate	49 231	27.8	62.6	2.1	7.5
19 Services	347 297	47.2	42.3	2.1	8.4
20 Industries not classified	52 945	46.5	36.4	1.8	15.4
21 Black-owned businesses	620 912	48.7	36.7	2.1	12.5
22 Agricultural services, forestry, fishing, and mining	10 309	60.1	26.4	3.0	10.5
23 Construction	43 381	69.8	17.5	2.3	10.4
24 Manufacturing	10 469	53.7	31.5	3.8	11.0
25 Transportation, communications, and utilities	49 095	40.3	41.0	2.8	15.9
26 Wholesale trade	7 550	61.4	29.9	1.9	6.8
27 Retail trade	86 840	46.0	43.0	1.6	9.4
28 Finance, insurance, and real estate	40 924	40.2	48.5	2.5	8.8
29 Services	332 981	48.6	36.6	1.8	13.0
30 Industries not classified	39 363	45.1	33.9	3.0	18.1
31 Other minority-owned businesses	606 426	34.3	56.9	3.3	5.5
32 Agricultural services, forestry, fishing, and mining	15 218	41.9	46.7	2.1	9.3
33 Construction	28 295	66.8	24.5	2.0	6.6
34 Manufacturing	18 976	41.1	51.6	2.4	4.9
35 Transportation, communications, and utilities	24 362	26.9	58.7	7.0	7.4
36 Wholesale trade	20 043	48.4	43.4	2.4	5.7
37 Retail trade	132 483	16.3	74.0	5.5	4.2
38 Finance, insurance, and real estate	64 762	31.4	57.6	1.9	9.1
39 Services	273 774	38.2	54.7	2.4	4.6
40 Industries not classified	28 512	44.5	43.4	4.9	7.2
41 Women-owned businesses	5 888 883	55.2	35.4	1.7	7.7
42 Agricultural services, forestry, fishing, and mining	119 731	53.2	32.4	3.0	11.5
43 Construction	183 695	73.0	19.6	1.2	6.3
44 Manufacturing	152 346	58.1	34.0	2.2	5.7
45 Transportation, communications, and utilities	141 623	50.7	41.0	2.6	5.7
46 Wholesale trade	154 542	60.5	31.6	1.8	6.1
47 Retail trade	1 093 342	53.3	39.0	1.3	6.4
48 Finance, insurance, and real estate	602 802	35.4	53.8	3.7	7.1
49 Services	3 158 444	59.1	31.8	1.3	7.8
50 Industries not classified	282 358	49.4	32.6	2.5	15.6
51 Nonminority male-owned businesses	10 114 456	51.7	41.7	1.6	5.0
52 Agricultural services, forestry, fishing, and mining	412 917	51.4	37.9	3.1	7.5
53 Construction	1 496 056	80.1	16.3	1.4	2.1
54 Manufacturing	333 485	50.8	45.2	1.1	2.9
55 Transportation, communications, and utilities	458 400	49.3	37.7	3.6	9.4
56 Wholesale trade	352 721	51.9	41.6	1.0	5.4
57 Retail trade	1 197 943	33.5	60.6	1.0	4.9
58 Finance, insurance, and real estate	1 240 594	32.6	62.5	1.9	3.0
59 Services	4 102 294	52.9	41.1	1.0	5.0
60 Industries not classified	520 046	55.0	26.4	4.9	13.7

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Business operated from a private residence ¹ —Con.			Relative standard error of estimate ^{2,3}	Standard error of estimate ² for column—							
During 1992				A	B	C	D	E	F	G	H
Yes	No	Not reported									
F	G	H	A	B	C	D	E	F	G	H	
49.6	43.2	7.2	(X)	.6	.6	.3	.3	.6	.4	.4	1
52.2	38.2	9.5	(X)	3.0	3.9	1.0	1.3	3.0	3.4	1.3	2
74.2	21.5	4.3	(X)	1.8	2.1	.8	.6	1.7	1.7	.6	3
49.2	46.0	4.9	(X)	1.6	1.7	.4	.7	1.2	1.4	.9	4
47.0	42.7	10.4	(X)	3.2	3.0	1.4	1.2	3.4	3.2	1.4	5
49.6	44.5	6.0	(X)	1.3	1.5	.4	1.0	1.6	1.6	1.0	6
38.9	54.7	6.4	(X)	1.5	2.2	.4	.9	1.6	1.9	1.0	7
33.2	60.2	6.6	(X)	1.9	1.6	.9	.8	1.8	2.2	1.3	8
51.8	41.1	7.1	(X)	.9	1.1	.3	.4	.9	.7	.7	9
48.6	35.0	16.4	(X)	2.4	2.6	1.3	1.9	2.4	2.7	2.3	10
44.2	45.7	10.1	—	1.4	.8	.3	.9	1.6	1.0	1.0	11
58.5	31.7	9.8	1.0	3.7	3.5	.9	1.9	3.7	3.2	2.5	12
60.1	29.7	10.2	1.0	4.1	2.6	.4	2.0	3.7	3.0	2.0	13
34.9	56.7	8.4	1.0	1.6	1.6	.3	1.3	1.9	2.1	1.3	14
34.6	52.8	12.6	1.0	3.5	2.5	1.2	2.0	3.5	3.2	2.3	15
44.1	50.7	5.2	2.0	2.3	2.3	.3	1.0	2.6	1.9	1.5	16
34.0	59.6	6.4	1.0	2.9	2.7	.9	.9	3.4	3.1	1.3	17
26.1	64.4	9.5	1.0	1.8	2.6	.6	1.7	2.0	2.8	2.1	18
46.1	43.9	9.9	—	2.5	2.0	.4	1.5	2.7	1.8	1.6	19
43.7	36.7	19.6	1.0	4.3	2.9	.8	2.1	3.9	3.7	1.7	20
47.2	37.7	15.1	—	1.2	1.0	.2	.4	1.1	.9	.4	21
58.3	29.2	12.5	1.0	1.2	1.3	1.0	1.6	1.5	1.4	1.8	22
65.1	21.0	13.9	—	2.2	1.2	.5	1.4	2.1	1.1	1.8	23
49.8	35.3	14.9	1.0	1.7	1.8	1.2	1.3	1.8	1.5	1.2	24
39.0	42.3	18.7	—	1.3	1.9	.8	1.5	1.6	1.8	1.3	25
56.2	34.2	9.6	2.0	2.4	1.7	.6	1.1	2.5	2.0	1.2	26
44.5	43.6	11.9	—	1.5	1.7	.6	1.3	1.5	1.9	1.6	27
39.3	50.7	10.0	1.0	2.7	2.8	.6	.8	2.2	2.5	.7	28
47.5	36.9	15.6	—	2.1	1.7	.3	.9	1.8	1.4	.8	29
43.4	36.3	20.2	—	2.3	1.0	.5	2.3	2.1	1.6	1.7	30
33.8	59.9	6.3	—	1.0	1.1	.2	.2	1.0	1.1	.5	31
42.2	49.6	8.3	1.0	3.8	3.8	1.0	2.8	3.5	4.0	1.7	32
63.3	27.5	9.2	1.0	2.6	3.5	1.0	1.8	3.0	3.8	2.2	33
37.4	56.9	5.7	1.0	3.2	2.9	1.3	1.2	4.0	3.6	1.4	34
27.1	62.9	10.0	1.0	2.6	2.5	2.5	2.7	3.3	3.5	2.6	35
42.7	49.8	7.5	1.0	3.9	2.5	1.4	1.7	4.6	3.6	2.3	36
17.2	77.2	5.6	1.0	1.4	1.8	.9	.9	1.6	1.7	1.0	37
33.4	56.2	10.4	1.0	3.1	2.7	1.0	1.6	2.9	1.9	1.7	38
37.4	58.0	4.6	—	1.6	2.0	.5	.5	1.3	1.4	.6	39
42.4	48.8	8.9	1.0	3.5	3.9	1.3	2.5	3.6	3.4	2.6	40
53.2	38.2	8.6	—	.8	.4	.3	.7	.7	.4	.8	41
51.7	37.1	11.1	—	3.1	3.4	1.0	3.5	2.5	4.1	3.2	42
67.4	24.7	7.8	—	1.8	1.9	.6	1.3	2.1	2.4	1.3	43
55.9	36.7	7.4	—	2.2	1.8	1.0	.9	1.7	1.8	1.2	44
47.9	45.6	6.5	—	3.2	3.0	1.0	1.1	3.6	3.3	.9	45
56.3	37.0	6.7	—	2.9	2.8	.7	1.1	2.6	2.4	1.3	46
50.4	42.0	7.7	—	1.2	1.1	.6	1.1	1.1	1.6	1.6	47
33.9	57.0	9.1	—	3.2	3.1	1.1	1.6	3.3	3.6	1.5	48
57.7	34.0	8.2	—	1.5	1.2	.3	.9	1.5	1.1	1.0	49
46.9	35.1	18.1	—	4.0	3.2	1.2	2.0	3.0	2.5	2.1	50
48.8	45.2	6.0	—	.7	.8	.3	.4	.8	.7	.5	51
52.3	38.7	9.0	—	4.3	5.0	1.5	1.7	4.0	4.2	1.9	52
76.2	20.7	3.1	—	2.4	2.7	1.0	.6	2.1	2.1	.8	53
47.6	49.0	3.5	—	1.9	2.2	.4	.9	1.6	1.7	1.1	54
49.5	39.9	10.6	—	4.2	3.8	1.9	1.8	4.5	4.2	2.0	55
47.2	47.2	5.6	—	1.3	1.6	.4	1.3	1.9	1.9	1.3	56
31.1	63.9	5.0	—	3.1	4.2	.7	1.3	3.3	3.9	1.3	57
32.9	61.9	5.2	—	2.6	2.1	1.1	.9	3.2	3.2	1.5	58
48.8	45.3	5.9	—	1.2	1.4	.4	.9	1.3	1.2	1.0	59
50.5	33.9	15.6	—	2.1	3.6	1.7	2.9	3.2	4.8	3.6	60

Table 24b. Home-Based Businesses by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Business operated from a private residence ¹			
		When first established			
		Yes	No	Don't know	Not reported
		A	B	C	D	E
1 All businesses	17 253 143	52.1	40.0	1.7	6.2
2 Less than \$5,000	5 226 553	61.6	25.3	2.3	10.7
3 \$5,000 to \$9,999	2 443 946	57.6	34.0	2.1	6.3
4 \$10,000 to \$24,999	3 076 410	59.1	34.0	2.0	4.9
5 \$25,000 to \$49,999	1 945 806	57.1	36.6	1.0	5.2
6 \$50,000 to \$99,999	1 615 940	43.8	52.7	.8	2.7
7 \$100,000 to \$199,999	1 197 996	35.7	61.2	.9	2.2
8 \$200,000 to \$249,999	301 794	24.0	73.0	1.1	1.9
9 \$250,000 to \$499,999	682 583	22.8	73.6	1.0	2.6
10 \$500,000 to \$999,999	372 078	18.7	77.1	.9	3.4
11 \$1,000,000 or more	390 037	14.1	81.9	1.1	2.9
12 Hispanic-owned businesses	771 708	46.2	43.4	2.0	8.4
13 Less than \$5,000	219 226	57.4	26.8	1.9	13.9
14 \$5,000 to \$9,999	140 362	47.3	37.7	3.8	11.2
15 \$10,000 to \$24,999	165 667	47.4	40.6	3.2	8.7
16 \$25,000 to \$49,999	87 288	47.0	48.1	.8	4.1
17 \$50,000 to \$99,999	64 742	41.3	53.2	.7	4.8
18 \$100,000 to \$199,999	41 578	35.2	62.8	.4	1.6
19 \$200,000 to \$249,999	10 030	30.3	64.9	.4	4.4
20 \$250,000 to \$499,999	22 301	26.8	69.9	.4	2.9
21 \$500,000 to \$999,999	11 319	22.2	74.3	.7	2.8
22 \$1,000,000 or more	9 194	16.0	81.0	.7	2.3
23 Black-owned businesses	620 912	48.7	36.7	2.1	12.5
24 Less than \$5,000	236 722	54.7	26.1	2.3	16.8
25 \$5,000 to \$9,999	111 512	52.3	32.2	2.5	13.1
26 \$10,000 to \$24,999	129 901	46.6	40.3	2.1	11.0
27 \$25,000 to \$49,999	62 209	41.7	47.9	1.6	8.7
28 \$50,000 to \$99,999	39 218	40.8	51.6	1.2	6.4
29 \$100,000 to \$199,999	20 936	37.0	58.0	1.2	3.7
30 \$200,000 to \$249,999	4 533	24.8	70.4	2.0	2.8
31 \$250,000 to \$499,999	9 029	22.7	74.1	.6	2.7
32 \$500,000 to \$999,999	3 823	17.2	78.0	.5	4.2
33 \$1,000,000 or more	3 028	15.9	78.8	1.5	3.8
34 Other minority-owned businesses	606 426	34.3	56.9	3.3	5.5
35 Less than \$5,000	132 493	59.2	31.5	3.3	6.1
36 \$5,000 to \$9,999	80 435	43.1	43.2	4.3	9.3
37 \$10,000 to \$24,999	108 195	45.6	46.3	2.5	5.7
38 \$25,000 to \$49,999	77 345	29.1	60.0	5.2	5.7
39 \$50,000 to \$99,999	70 360	24.5	66.8	3.6	5.0
40 \$100,000 to \$199,999	58 620	18.3	74.4	3.0	4.3
41 \$200,000 to \$249,999	15 740	14.3	82.2	.7	2.7
42 \$250,000 to \$499,999	34 266	13.3	81.5	1.9	3.3
43 \$500,000 to \$999,999	16 467	13.4	81.4	2.4	2.8
44 \$1,000,000 or more	12 505	13.3	81.1	1.7	3.9
45 Women-owned businesses	5 888 883	55.2	35.4	1.7	7.7
46 Less than \$5,000	2 310 303	62.0	24.3	2.3	11.3
47 \$5,000 to \$9,999	967 380	65.9	27.6	1.6	4.9
48 \$10,000 to \$24,999	1 051 358	59.8	31.4	1.9	6.9
49 \$25,000 to \$49,999	538 885	48.1	44.1	.3	7.5
50 \$50,000 to \$99,999	381 517	38.1	55.4	1.3	5.2
51 \$100,000 to \$199,999	267 089	31.7	65.6	.8	2.0
52 \$200,000 to \$249,999	66 464	21.4	71.8	1.0	5.9
53 \$250,000 to \$499,999	146 313	22.9	74.6	.6	1.9
54 \$500,000 to \$999,999	80 539	21.0	75.0	.6	3.3
55 \$1,000,000 or more	79 037	19.3	77.0	1.1	2.6
56 Nonminority male-owned businesses	10 114 456	51.7	41.7	1.6	5.0
57 Less than \$5,000	2 608 047	62.0	25.9	2.3	9.8
58 \$5,000 to \$9,999	1 285 456	53.2	38.1	2.2	6.4
59 \$10,000 to \$24,999	1 763 830	60.9	34.3	2.0	2.8
60 \$25,000 to \$49,999	1 248 482	62.9	31.7	1.1	4.3
61 \$50,000 to \$99,999	1 108 065	46.6	51.4	.5	1.5
62 \$100,000 to \$199,999	840 723	37.8	59.2	.8	2.3
63 \$200,000 to \$249,999	212 693	25.1	73.3	1.2	.3
64 \$250,000 to \$499,999	488 462	23.2	73.1	1.0	2.7
65 \$500,000 to \$999,999	266 408	18.2	77.5	.9	3.4
66 \$1,000,000 or more	292 290	12.9	83.1	1.1	2.9

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Business operated from a private residence ¹ —Con.			Relative standard error of estimate ^{2,3}	Standard error of estimate ² for column—								
During 1992				A	B	C	D	E	F	G	H	
Yes	No	Not reported										
F	G	H	A	B	C	D	E	F	G	H		
49.6	43.2	7.2	(X)	.6	.6	.3	.3	.6	.4	.4	1	
61.0	26.9	12.1	(X)	1.8	1.9	.6	.7	1.6	1.7	.9	2	
56.3	35.5	8.2	(X)	2.1	2.1	.7	.9	2.3	2.1	1.3	3	
57.3	36.7	6.0	(X)	2.4	2.2	.5	.7	2.2	2.2	.8	4	
53.6	41.0	5.4	(X)	1.9	2.0	.4	1.2	1.8	1.8	1.3	5	
41.1	55.5	3.4	(X)	2.2	2.4	.2	.3	2.1	2.5	.6	6	
30.6	66.2	3.2	(X)	1.7	1.6	.3	.5	1.7	1.7	.6	7	
19.0	79.0	2.0	(X)	3.4	3.8	.9	.5	2.8	2.8	.5	8	
16.0	81.1	2.9	(X)	1.0	.9	.2	.5	1.0	.9	.3	9	
11.7	84.9	3.4	(X)	.6	.8	.2	.4	.7	.7	.5	10	
5.1	91.7	3.2	(X)	.5	.6	.1	.3	.3	.4	.2	11	
44.2	45.7	10.1	-	1.4	.8	.3	.9	1.6	1.0	1.0	12	
56.9	26.7	16.4	1.0	2.4	2.3	.4	1.5	2.8	2.0	2.2	13	
46.4	39.2	14.4	1.0	2.5	3.1	1.0	1.7	2.8	3.0	1.7	14	
47.5	42.8	9.7	1.0	3.4	2.1	1.1	2.0	3.3	2.4	2.0	15	
45.4	48.7	5.9	1.0	4.0	3.7	.3	1.0	4.3	3.5	1.3	16	
37.8	56.9	5.3	1.0	2.9	3.3	.3	1.1	2.4	2.7	.9	17	
29.9	67.2	2.8	1.0	2.2	2.3	.2	.4	1.9	1.9	.7	18	
21.4	73.5	5.1	3.0	2.6	3.3	.2	1.6	3.3	3.7	1.9	19	
18.9	77.1	3.9	2.0	1.7	1.6	.2	.4	1.2	1.2	.6	20	
12.2	82.8	5.0	3.0	2.0	2.3	.4	.9	1.4	1.6	.9	21	
6.2	90.7	3.1	2.0	2.0	2.1	.2	.5	.9	1.2	.6	22	
47.2	37.7	15.1	-	1.2	1.0	.2	.4	1.1	.9	.4	23	
54.0	26.8	19.3	-	1.7	1.0	.3	.7	1.4	1.0	1.0	24	
51.4	32.7	15.9	-	2.5	2.1	.5	1.2	2.1	1.3	1.3	25	
45.4	40.6	14.0	-	1.8	1.6	.6	.8	1.6	1.7	1.0	26	
39.3	49.4	11.3	-	2.4	3.9	.4	2.6	1.6	2.5	2.6	27	
37.4	53.8	8.8	1.0	1.7	1.8	.4	1.2	1.4	1.4	1.1	28	
31.8	63.7	4.5	1.0	1.9	2.1	.5	.8	1.9	1.9	.6	29	
21.5	75.2	3.3	3.0	2.0	2.7	1.1	1.4	2.4	2.3	1.3	30	
15.7	80.2	4.1	3.0	2.1	2.2	.3	.4	1.6	1.8	.9	31	
10.7	82.5	6.8	4.0	2.8	2.9	.4	1.0	2.2	2.7	1.4	32	
5.9	89.4	4.7	4.0	2.3	2.5	.4	.8	1.3	1.7	.9	33	
33.8	59.9	6.3	-	1.0	1.1	.2	.2	1.0	1.1	.5	34	
61.0	31.2	7.8	1.0	3.2	3.3	1.0	1.0	3.4	3.4	1.1	35	
45.1	46.7	8.2	1.0	2.3	3.7	1.3	2.7	3.0	3.1	2.3	36	
45.0	48.6	6.4	1.0	5.4	5.0	.8	1.6	5.5	4.8	1.6	37	
31.6	61.8	6.6	1.0	1.3	3.1	2.2	1.5	1.8	3.2	2.2	38	
21.7	71.8	6.5	1.0	2.3	2.0	1.2	1.4	2.5	2.4	1.3	39	
16.8	78.6	4.6	1.0	1.8	2.1	.8	.8	1.9	1.5	.8	40	
9.5	87.9	2.6	2.0	2.6	3.5	.3	.9	1.6	2.3	1.0	41	
10.1	85.7	4.2	1.0	1.5	1.7	.5	.3	.8	1.0	.4	42	
8.0	87.1	5.0	2.0	1.1	1.4	.4	.6	.9	1.0	.8	43	
5.4	90.0	4.6	2.0	.8	1.0	.4	.7	.6	1.0	.8	44	
53.2	38.2	8.6	-	.8	.4	.3	.7	.7	.4	.8	45	
62.6	25.1	12.3	-	2.8	2.1	.6	1.5	2.2	1.9	1.7	46	
65.3	28.0	6.6	-	3.5	3.3	1.0	.7	3.6	3.2	1.2	47	
56.2	36.0	7.9	-	3.0	2.7	.6	1.4	2.9	2.6	1.8	48	
43.6	48.5	7.9	-	3.6	3.8	.1	1.6	3.6	4.0	1.9	49	
36.6	57.9	5.5	-	3.2	3.7	.6	1.3	2.3	2.6	1.6	50	
23.7	74.3	2.0	-	2.1	2.1	.3	.5	1.1	1.4	.6	51	
15.6	78.7	5.7	1.0	3.7	3.5	.6	2.3	2.9	2.9	2.4	52	
15.1	82.7	2.2	1.0	1.7	1.8	.1	.5	.9	.9	.4	53	
12.6	84.0	3.4	1.0	1.6	1.8	.2	.9	1.2	1.3	.8	54	
7.6	89.6	2.8	1.0	1.1	1.3	.2	.4	.6	.6	.4	55	
48.8	45.2	6.0	-	.7	.8	.3	.4	.8	.7	.5	56	
60.3	28.3	11.4	-	1.9	2.2	.9	1.0	2.0	2.4	1.1	57	
51.0	40.4	8.6	-	3.9	3.7	1.1	1.5	3.7	3.9	1.7	58	
60.0	36.0	4.0	-	4.5	3.6	.9	1.5	4.0	3.2	1.4	59	
59.3	36.5	4.2	-	2.4	2.6	.6	1.4	2.4	2.8	1.4	60	
43.6	54.2	2.2	-	2.7	2.8	.2	.4	2.8	3.0	.9	61	
33.2	63.3	3.5	-	2.2	2.1	.3	.8	2.3	2.3	.8	62	
20.8	78.8	.4	-	4.7	5.6	1.4	.3	3.9	4.1	.3	63	
16.5	80.6	2.9	-	1.4	1.4	.4	.7	1.4	1.5	.5	64	
11.6	85.2	3.2	-	.9	.9	.3	.6	1.0	.9	.6	65	
4.5	92.4	3.2	-	.6	.6	.2	.4	.3	.5	.3	66	

Table 24c. Home-Based Businesses by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Business operated from a private residence ¹			
		When first established			
		Yes	No	Don't know	Not reported
		A	B	C	D	E
1 All businesses	17 253 143	52.2	40.1	1.7	5.9
2 With no paid employees	14 118 184	57.5	33.7	1.9	6.8
3 With paid employees	3 134 959	29.3	67.9	.7	2.1
4 No employees ⁴	435 838	51.5	47.0	.3	1.2
5 1 to 4 employees	1 716 076	30.5	66.6	.7	2.2
6 5 to 9 employees	503 808	22.9	74.3	.8	2.1
7 10 to 19 employees	256 110	16.2	80.4	.7	2.7
8 20 to 49 employees	144 734	13.4	83.3	1.3	2.0
9 50 to 99 employees	45 331	9.1	88.3	1.1	1.5
10 100 employees or more	33 062	7.9	87.5	3.0	1.6
11 Hispanic-owned businesses	771 708	46.3	43.5	2.0	8.3
12 With no paid employees	656 343	50.1	37.8	2.3	9.7
13 With paid employees	115 364	29.9	67.5	.4	2.2
14 No employees ⁴	19 569	36.9	60.9	.1	2.1
15 1 to 4 employees	64 631	32.6	64.4	.5	2.5
16 5 to 9 employees	16 937	24.2	73.5	.4	1.9
17 10 to 19 employees	8 553	18.8	79.7	.2	1.3
18 20 to 49 employees	4 050	16.7	81.6	.6	1.1
19 50 to 99 employees	948	13.0	81.8	1.6	3.6
20 100 employees or more	676	5.9	90.2	3.3	.6
21 Black-owned businesses	620 912	48.9	36.9	2.1	12.1
22 With no paid employees	556 434	49.9	34.9	2.2	12.9
23 With paid employees	64 478	40.4	53.0	1.3	5.4
24 No employees ⁴	13 725	56.3	34.9	1.3	7.4
25 1 to 4 employees	37 587	38.9	54.5	1.3	5.3
26 5 to 9 employees	7 853	28.7	66.9	1.2	3.2
27 10 to 19 employees	2 839	35.0	61.6	.4	2.9
28 20 to 49 employees	1 700	11.4	82.9	1.4	4.3
29 50 to 99 employees	432	15.3	79.9	(D)	(D)
30 100 employees or more	342	25.1	73.5	-	1.4
31 Other minority-owned businesses	606 426	34.5	57.2	3.3	5.0
32 With no paid employees	470 075	41.6	49.0	3.6	5.8
33 With paid employees	136 351	15.5	79.3	2.6	2.6
34 No employees ⁴	19 989	27.9	65.4	4.4	2.3
35 1 to 4 employees	76 636	16.1	78.2	3.2	2.6
36 5 to 9 employees	22 862	10.4	86.2	.7	2.7
37 10 to 19 employees	10 051	10.6	85.6	1.0	2.8
38 20 to 49 employees	5 034	5.9	91.0	.8	2.3
39 50 to 99 employees	1 075	12.8	82.2	1.3	3.6
40 100 employees or more	705	9.4	81.6	(D)	(D)
41 Women-owned businesses	5 888 883	55.4	35.5	1.7	7.5
42 With no paid employees	5 071 110	59.7	30.1	1.9	8.3
43 With paid employees	817 773	29.0	67.9	.6	2.5
44 No employees ⁴	127 905	49.5	48.4	.6	1.5
45 1 to 4 employees	435 550	30.0	66.6	.5	2.9
46 5 to 9 employees	134 476	20.0	77.4	.4	2.2
47 10 to 19 employees	67 487	17.8	79.1	.8	2.3
48 20 to 49 employees	35 515	13.7	82.5	1.9	1.8
49 50 to 99 employees	10 178	19.7	77.9	.7	1.7
50 100 employees or more	6 663	10.7	86.1	2.2	1.0
51 Nonminority male-owned businesses	10 114 456	51.8	41.8	1.6	4.8
52 With no paid employees	8 019 462	57.7	34.9	1.8	5.6
53 With paid employees	2 094 993	29.9	67.7	.7	1.8
54 No employees ⁴	271 380	53.9	45.3	-	.7
55 1 to 4 employees	1 155 800	31.2	66.3	.7	1.8
56 5 to 9 employees	334 483	24.4	72.8	1.0	1.9
57 10 to 19 employees	173 140	15.4	81.0	.7	3.0
58 20 to 49 employees	101 938	13.6	83.3	1.2	2.0
59 50 to 99 employees	33 406	6.3	91.2	1.2	1.3
60 100 employees or more	24 846	7.0	88.1	3.4	1.6

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Business operated from a private residence ¹ —Con.			Relative standard error of estimate ^{2,3}	Standard error of estimate ² for column—							
During 1992				A	B	C	D	E	F	G	H
Yes	No	Not reported									
F	G	H	A	B	C	D	E	F	G	H	
49.6	43.2	7.2	(X)	.5	.6	.3	.3	.6	.4	.4	1
55.6	36.1	8.3	(X)	.4	.5	.3	.3	.7	.5	.4	2
23.9	73.5	2.6	(X)	1.1	1.2	.1	.3	1.3	1.3	.3	3
47.6	50.9	1.6	(X)	3.5	3.3	.1	.3	3.9	3.7	.3	4
26.6	70.8	2.6	(X)	1.2	1.4	.1	.5	1.4	1.6	.6	5
13.2	83.7	3.1	(X)	2.3	2.4	.3	.3	2.1	2.0	.4	6
7.9	88.7	3.4	(X)	1.6	1.5	.2	.5	1.8	1.8	.4	7
5.9	91.6	2.4	(X)	1.6	1.6	.4	.5	1.8	1.9	.6	8
1.4	96.0	2.6	(X)	2.1	2.2	.3	.6	.5	.7	.7	9
.3	97.4	2.3	(X)	1.4	1.4	1.0	1.1	.3	1.1	1.1	10
44.2	45.7	10.1	-	1.4	.8	.3	.9	1.6	1.0	1.0	11
48.9	39.4	11.8	-	1.7	.9	.4	1.1	1.9	1.1	1.3	12
24.4	72.3	3.2	1.0	1.1	1.3	.1	.4	1.0	1.1	.5	13
33.5	63.7	2.8	2.0	4.1	3.9	.1	1.1	3.9	3.6	1.0	14
28.5	68.4	3.1	1.0	1.9	2.0	.1	.6	1.6	1.9	.7	15
15.4	79.8	4.8	2.0	2.0	2.2	.2	.5	1.6	1.8	.6	16
8.5	88.7	2.8	3.0	2.5	2.9	.1	.7	1.3	1.7	.8	17
7.8	90.8	1.4	4.0	2.0	1.7	.2	.5	1.2	1.0	.5	18
6.3	89.3	4.5	6.0	2.7	4.1	1.6	1.4	2.1	2.9	1.7	19
1.1	93.9	4.9	8.0	1.7	2.2	1.6	.4	.6	2.3	2.1	20
47.2	37.7	15.1	-	1.2	1.0	.2	.4	1.1	.9	.4	21
48.8	35.3	15.9	-	1.3	1.0	.2	.4	1.2	1.0	.5	22
33.7	58.5	7.8	1.0	1.4	1.9	.3	1.3	1.9	2.4	1.6	23
50.6	37.5	11.9	2.0	4.2	4.8	1.0	3.1	3.6	4.7	3.5	24
31.7	61.4	6.9	1.0	1.8	2.3	.5	1.1	2.2	2.4	1.2	25
24.6	68.2	7.2	3.0	2.8	2.1	.6	1.5	2.9	3.5	2.3	26
26.0	70.5	3.5	4.0	5.1	4.9	.2	.8	4.7	4.7	.8	27
6.5	88.3	5.2	6.0	3.7	3.3	.5	1.4	3.9	3.6	1.4	28
10.4	84.3	5.3	8.0	5.2	4.8	(D)	(D)	5.0	5.1	3.2	29
(D)	95.8	(D)	-	3.7	3.4	-	.9	(D)	2.4	(D)	30
33.8	59.9	6.3	-	1.1	1.1	.2	.4	1.0	1.1	.5	31
42.1	50.9	7.1	-	1.0	1.1	.3	.6	1.1	1.2	.7	32
11.8	83.9	4.3	1.0	1.1	1.0	.6	.4	.9	.8	.7	33
22.6	70.3	7.1	2.0	5.8	5.6	1.6	.8	4.5	5.9	4.6	34
13.7	82.7	3.6	1.0	1.4	1.6	.8	.6	1.2	1.1	.6	35
4.4	91.5	4.1	2.0	1.5	1.5	.2	.7	1.2	1.3	.9	36
4.9	90.5	4.6	2.0	2.0	2.3	.3	1.4	1.7	2.4	1.6	37
2.3	94.1	3.6	4.0	1.0	1.4	.5	.9	.6	1.2	.9	38
4.5	89.4	6.1	6.0	3.4	4.6	.6	1.8	3.1	4.1	2.6	39
.5	90.4	9.1	6.0	4.6	6.5	(D)	(D)	.4	2.5	2.6	40
53.2	38.2	8.6	-	.8	.4	.3	.7	.7	.4	.8	41
58.4	32.1	9.5	-	.8	.5	.3	.8	.7	.7	.9	42
21.9	74.7	3.3	-	1.5	1.8	.1	.6	1.5	1.6	.6	43
46.4	51.5	2.1	1.0	2.6	2.2	.3	.7	3.7	3.1	.9	44
24.2	71.9	3.9	-	1.9	2.4	.1	1.0	1.4	1.9	1.1	45
8.6	88.5	2.9	1.0	1.4	1.7	.1	.8	1.0	1.1	.7	46
6.9	90.1	3.0	1.0	1.7	2.1	.3	.7	1.4	1.3	.8	47
3.6	93.2	3.3	1.0	2.6	2.7	1.7	.6	2.1	2.0	1.0	48
4.4	93.8	1.8	2.0	3.7	3.7	.4	.7	1.5	1.9	.7	49
.1	98.5	1.5	2.0	2.5	3.1	.9	.6	.1	.6	.6	50
48.8	45.2	6.0	-	.6	.8	.3	.4	.8	.7	.5	51
55.2	37.7	7.1	-	.6	.6	.5	.5	1.1	.8	.7	52
24.9	73.0	2.1	-	1.5	1.6	.2	.4	1.6	1.6	.3	53
49.9	49.6	.5	-	4.8	4.7	-	.4	5.0	5.0	.2	54
28.0	70.1	1.9	-	1.6	1.9	.2	.6	1.8	2.0	.6	55
15.1	81.9	3.0	-	3.2	3.3	.5	.5	2.8	2.7	.6	56
8.1	88.4	3.5	1.0	2.3	2.1	.3	.7	2.4	2.5	.7	57
6.8	91.1	2.0	1.0	2.5	2.4	.3	.8	2.6	2.8	.7	58
.4	97.0	2.6	1.0	2.1	1.9	.5	1.0	.3	1.0	1.0	59
.4	97.5	2.1	1.0	1.8	2.0	1.2	1.7	.3	1.8	1.7	60

Table 24d. Home-Based Businesses by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and legal form of organization	Firms (number)	Business operated from a private residence ¹			
		When first established			
		Yes	No	Don't know	Not reported
		A	B	C	D	E
1 All businesses	17 253 143	52.2	40.1	1.7	5.9
2 Individual proprietorships	14 599 295	56.1	35.5	1.8	6.6
3 Partnerships	1 089 578	29.5	67.0	1.4	2.2
4 Subchapter S corporations	1 564 270	30.2	66.9	.6	2.4
5 Hispanic-owned businesses	771 708	46.3	43.5	2.0	8.3
6 Individual proprietorships	689 015	49.0	39.8	2.2	9.0
7 Partnerships	32 650	21.9	71.6	.6	5.9
8 Subchapter S corporations	50 042	32.9	64.2	.6	2.3
9 Black-owned businesses	620 912	48.9	36.9	2.1	12.1
10 Individual proprietorships	584 256	49.5	35.8	2.2	12.5
11 Partnerships	14 727	35.0	60.3	1.1	3.6
12 Subchapter S corporations	21 928	36.1	60.6	.3	3.1
13 Other minority-owned businesses	606 426	34.5	57.2	3.3	5.0
14 Individual proprietorships	502 022	37.8	53.0	4.0	5.3
15 Partnerships	49 489	21.8	72.9	.3	5.0
16 Subchapter S corporations	54 915	24.9	70.4	1.8	2.9
17 Women-owned businesses	5 888 883	55.4	35.5	1.7	7.5
18 Individual proprietorships	5 078 077	58.5	31.5	1.9	8.1
19 Partnerships	243 651	36.6	61.1	.5	1.8
20 Subchapter S corporations	567 155	33.1	62.4	.7	3.7
21 Nonminority male-owned businesses	10 114 456	51.8	41.8	1.6	4.8
22 Individual proprietorships	8 414 238	56.2	36.8	1.7	5.4
23 Partnerships	777 379	28.2	68.1	1.7	2.0
24 Subchapter S corporations	922 838	28.4	69.6	.5	1.5

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Business operated from a private residence ¹ —Con.			Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—							
During 1992				A	B	C	D	E	F	G	H
Yes	No	Not reported									
F	G	H	A	B	C	D	E	F	G	H	
49.6	43.2	7.2	(X)	.5	.6	.3	.3	.6	.4	.4	1
53.6	38.5	7.9	(X)	.5	.6	.3	.3	.6	.4	.5	2
29.5	66.9	3.7	(X)	3.0	2.5	1.1	.6	2.6	2.5	.8	3
24.2	72.6	3.2	(X)	1.9	2.1	.1	.6	2.0	2.2	.7	4
44.2	45.7	10.1	—	1.4	.8	.3	.9	1.6	1.0	1.0	5
47.3	41.8	10.9	—	1.6	.9	.3	1.0	1.8	1.0	1.1	6
19.7	73.1	7.2	2.0	3.7	3.7	.6	1.7	3.2	3.8	1.8	7
27.5	68.7	3.8	1.0	2.7	2.8	.2	.5	2.9	2.6	.8	8
47.2	37.7	15.1	—	1.2	1.0	.2	.4	1.1	.9	.4	9
47.9	36.6	15.5	—	1.2	1.0	.2	.4	1.1	.8	.4	10
33.1	62.1	4.8	3.0	3.6	3.4	.4	1.2	3.5	3.6	1.3	11
30.2	63.3	6.5	2.0	1.9	1.8	.1	1.1	2.1	1.8	1.2	12
33.8	59.9	6.3	—	1.1	1.1	.2	.4	1.0	1.1	.5	13
37.6	55.5	6.9	—	1.0	1.2	.2	.6	1.1	1.3	.7	14
22.2	72.7	5.1	1.0	2.0	2.1	.2	1.2	2.4	2.6	1.2	15
20.5	75.8	3.7	1.0	2.3	2.0	.5	.6	2.4	2.1	.7	16
53.2	38.2	8.6	—	.8	.4	.3	.7	.7	.4	.8	17
56.8	34.0	9.2	—	1.0	.6	.3	.8	.8	.5	.9	18
35.7	59.8	4.5	1.0	5.4	5.5	.2	.7	4.6	5.0	1.0	19
26.6	68.7	4.7	—	1.9	2.0	.1	.9	1.8	2.0	1.1	20
48.8	45.2	6.0	—	.6	.8	.3	.4	.8	.7	.5	21
53.1	40.3	6.7	—	.6	.9	.4	.5	.8	.7	.7	22
28.5	68.2	3.3	—	3.8	3.5	1.5	.8	3.3	3.4	1.0	23
22.7	75.2	2.1	—	2.7	2.8	.1	.6	2.8	2.9	.6	24

Table 25a. Home-Based Businesses' Primary Use of Home by Industry Division

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Primary use of home by home-based business ¹					
		To produce goods/services on the premises	To do clerical work (goods/services produced off the premises)	To telecommute (outside employment doing office work at home)	Not reported	Not applicable ²	
		A	B	C	D	E	F
1 All businesses	17 253 143	20.2	23.7	8.2	13.1	34.9	
2 Agricultural services, forestry, fishing, and mining	583 253	13.4	28.4	7.4	17.4	33.4	
3 Construction	1 829 620	10.8	44.5	20.2	10.2	14.4	
4 Manufacturing	517 714	36.2	14.6	2.3	9.6	37.4	
5 Transportation, communications, and utilities	698 903	7.9	29.2	9.6	17.5	35.8	
6 Wholesale trade	538 339	12.3	31.8	11.4	9.4	35.0	
7 Retail trade	2 478 045	18.5	19.3	4.1	13.8	44.4	
8 Finance, insurance, and real estate	1 941 029	6.7	23.6	7.0	10.2	52.4	
9 Services	7 784 016	27.6	19.8	6.8	12.8	33.0	
10 Industries not classified	882 224	18.7	21.4	11.2	24.4	24.3	
11 Hispanic-owned businesses	771 708	17.4	18.9	8.1	17.6	38.1	
12 Agricultural services, forestry, fishing, and mining	32 927	17.1	21.6	14.0	19.8	27.5	
13 Construction	97 476	12.6	31.7	14.1	19.1	22.4	
14 Manufacturing	18 461	28.5	7.6	4.4	12.1	47.5	
15 Transportation, communications, and utilities	47 797	4.8	18.2	11.4	22.4	43.2	
16 Wholesale trade	17 727	13.3	28.9	9.6	8.6	39.7	
17 Retail trade	107 846	17.8	12.0	4.8	14.6	50.9	
18 Finance, insurance, and real estate	49 231	8.4	15.1	6.7	15.8	53.9	
19 Services	347 297	22.2	17.1	6.3	17.2	37.1	
20 Industries not classified	52 945	10.8	24.1	10.6	24.8	29.7	
21 Black-owned businesses	620 912	18.5	21.2	8.1	21.8	30.3	
22 Agricultural services, forestry, fishing, and mining	10 309	14.8	27.7	11.8	23.8	21.8	
23 Construction	43 381	10.8	39.3	14.4	22.0	13.5	
24 Manufacturing	10 469	30.3	17.6	5.7	21.4	25.1	
25 Transportation, communications, and utilities	49 095	7.4	23.1	9.0	25.7	34.8	
26 Wholesale trade	7 550	15.6	33.7	11.4	14.3	25.0	
27 Retail trade	86 840	15.4	22.0	6.3	21.3	35.0	
28 Finance, insurance, and real estate	40 924	10.0	22.6	10.6	14.7	42.1	
29 Services	332 981	22.7	18.4	7.1	21.6	30.2	
30 Industries not classified	39 363	17.9	18.3	8.8	27.3	27.7	
31 Other minority-owned businesses	606 426	15.8	13.9	7.0	13.1	50.3	
32 Agricultural services, forestry, fishing, and mining	15 218	15.7	20.7	6.3	14.2	43.1	
33 Construction	28 295	17.5	32.5	17.4	13.1	19.6	
34 Manufacturing	18 976	36.8	6.6	2.7	12.1	41.8	
35 Transportation, communications, and utilities	24 362	10.7	10.6	9.0	22.6	47.1	
36 Wholesale trade	20 043	11.1	28.8	14.1	7.0	39.0	
37 Retail trade	132 483	9.8	7.2	2.5	14.6	65.9	
38 Finance, insurance, and real estate	64 762	6.3	20.4	6.8	15.0	51.5	
39 Services	273 774	20.4	12.4	7.2	10.8	49.1	
40 Industries not classified	28 512	15.4	18.4	11.9	19.0	35.4	
41 Women-owned businesses	5 888 883	26.4	22.6	6.8	14.3	30.0	
42 Agricultural services, forestry, fishing, and mining	119 731	16.7	29.4	7.4	17.6	28.8	
43 Construction	183 695	12.2	46.2	11.3	13.0	17.5	
44 Manufacturing	152 346	47.1	12.2	2.1	9.8	28.8	
45 Transportation, communications, and utilities	141 623	10.2	28.7	13.4	9.9	37.8	
46 Wholesale trade	154 542	15.3	34.3	13.3	8.9	28.2	
47 Retail trade	1 093 342	24.0	26.1	3.5	12.8	33.5	
48 Finance, insurance, and real estate	602 802	5.3	23.6	9.8	13.8	47.5	
49 Services	3 158 444	33.6	19.3	6.4	14.5	26.2	
50 Industries not classified	282 358	17.4	22.8	9.4	25.0	25.4	
51 Nonminority male-owned businesses	10 114 456	17.3	24.9	9.0	11.9	36.8	
52 Agricultural services, forestry, fishing, and mining	412 917	12.2	28.9	6.8	17.1	34.9	
53 Construction	1 496 056	10.4	45.4	21.8	8.9	13.5	
54 Manufacturing	333 485	31.9	16.0	2.1	9.2	40.7	
55 Transportation, communications, and utilities	458 400	7.5	31.7	8.5	18.4	33.9	
56 Wholesale trade	352 721	11.1	30.8	10.7	9.7	37.6	
57 Retail trade	1 197 943	14.6	14.6	4.8	14.2	51.7	
58 Finance, insurance, and real estate	1 240 594	7.3	23.9	5.7	8.2	54.9	
59 Services	4 102 294	24.2	20.6	7.1	11.1	37.0	
60 Industries not classified	520 046	20.4	20.7	12.2	24.1	22.6	

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses that were not home-based when first established, or during 1992 or 1994.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—						
	A	B	C	D	E	F	
(X)		.6	.7	.4	.5	.4	1
(X)		1.5	2.5	1.1	2.3	3.8	2
(X)		1.2	2.5	2.5	1.5	1.5	3
(X)		1.6	2.1	.6	1.3	1.7	4
(X)		1.2	2.2	1.1	1.6	3.2	5
(X)		1.7	2.1	1.2	1.8	1.3	6
(X)		1.1	1.7	.8	1.0	1.8	7
(X)		1.7	1.2	1.2	1.6	1.9	8
(X)		1.2	1.1	.8	.8	.7	9
(X)		2.2	2.0	1.2	2.0	2.5	10
—		1.2	1.0	.2	1.3	.8	11
1.0		3.4	2.2	2.7	2.2	3.6	12
1.0		2.5	2.1	2.4	2.7	2.1	13
1.0		2.4	1.4	1.2	2.2	2.2	14
1.0		1.0	2.9	1.6	2.5	2.3	15
2.0		1.8	1.8	1.5	1.9	2.2	16
1.0		2.9	1.5	1.4	1.7	3.0	17
1.0		1.3	2.0	1.1	2.3	2.8	18
—		2.1	1.7	.7	1.9	1.8	19
1.0		1.3	2.4	2.3	2.1	3.7	20
—		.8	.7	.4	.8	.9	21
1.0		1.5	2.5	1.6	2.0	1.5	22
—		1.2	2.8	.9	1.6	1.2	23
1.0		1.9	1.7	1.3	1.9	2.1	24
—		1.3	1.6	1.2	1.8	1.8	25
2.0		1.5	2.0	1.0	1.9	2.0	26
—		1.1	1.7	.8	1.8	1.6	27
1.0		1.5	1.8	1.0	1.8	2.8	28
—		1.3	1.2	.6	1.2	1.4	29
—		2.0	1.7	.6	2.1	1.3	30
—		1.1	.7	.7	.5	.9	31
1.0		3.3	2.9	1.6	3.2	3.8	32
1.0		3.8	3.6	2.4	2.8	2.6	33
1.0		2.2	1.8	1.3	2.3	3.4	34
1.0		2.3	2.0	2.6	3.7	2.5	35
1.0		2.8	3.0	2.1	1.7	2.7	36
1.0		1.5	1.0	1.3	1.9	1.5	37
1.0		1.6	2.3	2.0	2.6	2.1	38
—		2.4	1.1	1.6	.8	1.9	39
1.0		1.9	2.2	2.5	4.8	3.7	40
—		.8	.8	.5	.8	.5	41
—		1.9	1.8	1.3	3.6	3.8	42
—		2.2	2.4	1.6	2.0	1.9	43
—		2.3	2.3	.8	1.6	1.3	44
—		1.5	2.4	3.5	1.5	3.2	45
—		1.7	3.0	1.9	1.5	2.7	46
—		2.1	1.7	.9	1.7	1.5	47
—		1.4	3.0	1.7	1.9	3.7	48
—		1.3	1.3	.6	1.1	.9	49
—		2.0	2.1	1.9	2.0	2.5	50
—		.9	.9	.8	.8	.7	51
—		2.2	3.4	1.7	3.3	4.9	52
—		1.5	3.1	3.1	1.7	1.9	53
—		2.2	2.5	.9	1.7	2.4	54
—		1.7	2.8	1.7	2.2	4.1	55
—		2.5	2.5	1.9	2.5	1.5	56
—		2.5	2.5	1.5	1.3	3.4	57
—		2.3	2.2	1.6	2.3	2.4	58
—		2.1	1.7	1.4	1.4	.9	59
—		3.1	3.1	2.5	3.7	3.8	60

Table 25b. Home-Based Businesses' Primary Use of Home by Receipts Size of Firm

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Primary use of home by home-based business ¹				
		To produce goods/services on the premises	To do clerical work (goods/services produced off the premises)	To telecommute (outside employment doing office work at home)	Not reported	Not applicable ²
		A	B	C	D	E	F
1 All businesses	17 253 143	20.2	23.7	8.2	13.1	34.9
2 Less than \$5,000	5 226 553	27.6	23.8	8.7	20.0	19.9
3 \$5,000 to \$9,999	2 443 946	21.7	23.3	11.5	14.8	28.7
4 \$10,000 to \$24,999	3 076 410	24.5	25.3	10.1	11.5	28.7
5 \$25,000 to \$49,999	1 945 806	21.2	29.5	7.8	10.0	31.5
6 \$50,000 to \$99,999	1 615 940	13.4	24.5	7.4	8.0	46.7
7 \$100,000 to \$199,999	1 197 996	9.2	22.7	5.0	7.0	56.1
8 \$200,000 to \$249,999	301 794	3.8	18.8	2.3	5.5	69.7
9 \$250,000 to \$499,999	682 583	4.8	15.0	3.5	6.9	69.8
10 \$500,000 to \$999,999	372 078	2.9	13.1	2.1	7.3	74.6
11 \$1,000,000 or more	390 037	2.2	9.9	2.0	6.8	79.1
12 Hispanic-owned businesses	771 708	17.4	18.9	8.1	17.6	38.1
13 Less than \$5,000	219 226	28.9	17.2	9.5	25.4	19.0
14 \$5,000 to \$9,999	140 362	19.0	20.3	5.7	24.3	30.8
15 \$10,000 to \$24,999	165 667	17.3	18.2	8.0	20.2	36.3
16 \$25,000 to \$49,999	87 288	16.0	19.9	9.6	10.0	44.5
17 \$50,000 to \$99,999	64 742	8.6	22.7	10.3	10.3	48.1
18 \$100,000 to \$199,999	41 578	5.9	20.6	7.7	5.7	60.2
19 \$200,000 to \$249,999	10 030	6.4	18.0	6.3	7.6	61.7
20 \$250,000 to \$499,999	22 301	5.4	17.1	3.8	8.4	65.3
21 \$500,000 to \$999,999	11 319	2.4	15.0	4.5	8.8	69.3
22 \$1,000,000 or more	9 194	1.9	12.2	1.9	5.6	78.4
23 Black-owned businesses	620 912	18.5	21.2	8.1	21.8	30.3
24 Less than \$5,000	236 722	22.3	20.8	9.1	27.4	20.4
25 \$5,000 to \$9,999	111 512	21.4	22.6	7.7	22.6	25.7
26 \$10,000 to \$24,999	129 901	18.3	21.3	6.9	20.6	32.9
27 \$25,000 to \$49,999	62 209	13.6	20.4	8.8	16.4	40.7
28 \$50,000 to \$99,999	39 218	8.1	24.1	8.7	14.4	44.7
29 \$100,000 to \$199,999	20 936	8.5	21.5	6.9	9.1	53.9
30 \$200,000 to \$249,999	4 533	8.2	13.1	4.6	5.5	68.6
31 \$250,000 to \$499,999	9 029	5.2	14.7	3.1	7.7	69.2
32 \$500,000 to \$999,999	3 823	1.9	12.7	2.8	9.0	73.6
33 \$1,000,000 or more	3 028	3.7	12.0	1.1	7.3	76.0
34 Other minority-owned businesses	606 426	15.8	13.9	7.0	13.1	50.3
35 Less than \$5,000	132 493	27.9	19.6	12.0	16.7	23.8
36 \$5,000 to \$9,999	80 435	17.0	20.5	8.1	18.4	36.0
37 \$10,000 to \$24,999	108 195	20.7	18.2	9.5	12.3	39.4
38 \$25,000 to \$49,999	77 345	19.7	8.8	6.6	14.8	50.2
39 \$50,000 to \$99,999	70 360	11.8	10.4	5.4	11.4	60.9
40 \$100,000 to \$199,999	58 620	6.1	9.8	3.9	10.0	70.3
41 \$200,000 to \$249,999	15 740	2.0	10.4	1.0	7.9	78.6
42 \$250,000 to \$499,999	34 266	4.2	8.2	2.4	8.6	76.6
43 \$500,000 to \$999,999	16 467	4.9	9.0	2.0	6.8	77.3
44 \$1,000,000 or more	12 505	4.2	7.9	2.1	7.9	77.8
45 Women-owned businesses	5 888 883	26.4	22.6	6.8	14.3	30.0
46 Less than \$5,000	2 310 303	29.6	26.0	6.2	20.2	17.9
47 \$5,000 to \$9,999	967 380	31.3	22.6	12.3	12.0	21.8
48 \$10,000 to \$24,999	1 051 358	31.1	22.5	7.3	11.0	28.1
49 \$25,000 to \$49,999	538 885	25.3	20.4	3.9	12.4	38.0
50 \$50,000 to \$99,999	381 517	18.1	17.2	5.5	11.5	47.7
51 \$100,000 to \$199,999	267 089	10.4	17.5	4.0	5.7	62.4
52 \$200,000 to \$249,999	66 464	4.8	15.5	2.1	6.6	71.1
53 \$250,000 to \$499,999	146 313	4.9	15.6	2.7	6.6	70.2
54 \$500,000 to \$999,999	80 539	3.3	16.4	1.6	6.1	72.5
55 \$1,000,000 or more	79 037	3.6	13.7	2.0	6.1	74.6
56 Nonminority male-owned businesses	10 114 456	17.3	24.9	9.0	11.9	36.8
57 Less than \$5,000	2 608 047	26.1	22.3	10.7	19.3	21.5
58 \$5,000 to \$9,999	1 285 456	15.0	24.1	11.5	15.9	33.5
59 \$10,000 to \$24,999	1 763 830	21.5	27.9	12.1	10.8	27.8
60 \$25,000 to \$49,999	1 248 482	20.0	34.7	9.4	8.7	27.2
61 \$50,000 to \$99,999	1 108 065	12.3	27.6	7.9	6.3	45.9
62 \$100,000 to \$199,999	840 723	9.1	25.0	5.2	7.3	53.3
63 \$200,000 to \$249,999	212 693	3.3	20.6	2.2	4.8	69.1
64 \$250,000 to \$499,999	488 462	4.8	15.2	3.8	6.7	69.6
65 \$500,000 to \$999,999	266 408	2.6	12.3	2.2	7.4	75.4
66 \$1,000,000 or more	292 290	1.8	9.1	1.9	6.9	80.3

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses that were not home-based when first established, or during 1992 or 1994.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—					
	A	B	C	D	E	F
(X)	.6	.7	.4	.5	.4	1
(X)	.7	1.7	1.2	1.2	1.7	2
(X)	2.0	2.0	1.8	1.4	1.9	3
(X)	1.3	1.8	1.1	1.2	2.0	4
(X)	1.4	1.8	1.2	1.4	1.7	5
(X)	1.2	2.2	.9	.8	2.4	6
(X)	1.1	1.3	.9	.5	1.6	7
(X)	.8	3.5	.5	1.3	3.8	8
(X)	.7	.9	.6	.7	.7	9
(X)	.2	.7	.3	.6	.8	10
(X)	.1	.4	.2	.2	.6	11
—	1.2	1.0	.2	1.3	.8	12
1.0	3.2	2.2	1.8	1.6	1.2	13
1.0	1.5	2.1	1.4	3.3	2.8	14
1.0	1.1	2.4	1.0	2.3	1.5	15
1.0	2.8	2.6	1.8	1.5	3.2	16
1.0	1.3	2.1	.8	1.3	2.9	17
1.0	1.5	1.9	.7	1.3	2.1	18
3.0	1.5	3.2	2.0	1.9	3.0	19
2.0	.7	1.6	.4	1.0	1.5	20
3.0	.7	1.5	1.4	.8	2.0	21
2.0	.5	1.8	.5	.8	2.3	22
—	.8	.7	.4	.8	.9	23
—	1.2	1.5	.7	1.5	1.0	24
—	1.8	2.0	1.0	1.7	1.4	25
—	2.1	1.3	.5	1.6	1.5	26
—	1.5	1.3	1.7	2.3	3.2	27
1.0	1.1	1.5	1.5	1.2	1.1	28
1.0	1.3	1.3	1.4	1.4	2.7	29
3.0	2.2	1.8	1.5	1.7	2.6	30
3.0	.9	1.5	1.0	1.2	2.1	31
4.0	.4	2.6	.6	1.5	3.7	32
4.0	.5	1.8	.3	1.3	2.4	33
—	1.1	.7	.7	.5	.9	34
1.0	3.6	2.7	2.8	1.7	2.9	35
1.0	2.0	2.3	3.0	2.5	3.8	36
1.0	4.5	2.3	2.3	2.4	4.1	37
1.0	1.6	1.3	.9	1.6	2.2	38
1.0	1.8	1.4	1.0	2.2	2.4	39
1.0	1.0	.9	.8	1.6	2.2	40
2.0	.9	3.2	.6	1.7	3.1	41
1.0	.7	.8	.6	1.3	1.9	42
2.0	.7	1.0	.6	.9	1.5	43
2.0	.7	.7	.5	.9	1.1	44
—	.8	.8	.5	.8	.5	45
—	1.5	1.8	.7	1.9	1.6	46
—	2.6	2.0	2.5	1.6	2.6	47
—	2.1	2.1	1.5	1.3	2.8	48
—	3.1	2.9	1.0	2.4	3.1	49
—	2.5	2.2	1.5	2.1	3.2	50
—	1.5	1.7	.6	1.0	2.0	51
1.0	2.5	2.9	.7	2.4	3.5	52
1.0	1.0	1.6	.6	.8	1.6	53
1.0	.6	1.5	.3	1.0	2.0	54
1.0	.4	.9	.3	.4	1.2	55
—	.9	.9	.8	.8	.7	56
—	1.8	2.1	2.2	2.3	2.0	57
—	3.6	3.6	3.1	1.7	3.8	58
—	2.8	2.2	1.9	1.7	3.6	59
—	2.4	2.6	1.6	1.3	2.2	60
—	1.7	3.1	1.5	1.0	3.0	61
—	1.4	1.6	1.3	.7	2.2	62
—	1.1	5.6	.8	1.9	5.6	63
—	1.0	1.3	.8	1.0	1.4	64
—	.4	1.0	.4	.7	1.0	65
—	.1	.5	.3	.3	.6	66

Table 25c. Home-Based Businesses' Primary Use of Home by Employment Size of Firm

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Primary use of home by home-based business ¹				
		To produce goods/services on the premises	To do clerical work (goods/services produced off the premises)	To telecommute (outside employment doing office work at home)	Not reported	Not applicable ²
		A	B	C	D	E	F
1 All businesses	17 253 143	20.2	23.7	8.2	13.1	34.9
2 With no paid employees	14 118 184	23.1	25.0	9.0	14.6	28.2
3 With paid employees	3 134 959	7.5	17.7	4.6	6.5	63.7
4 No employees ⁵	435 838	13.2	27.0	10.6	4.6	44.6
5 1 to 4 employees	1 716 076	8.3	18.3	5.1	6.7	61.5
6 5 to 9 employees	503 808	5.5	15.2	1.7	7.7	69.9
7 10 to 19 employees	256 110	3.2	12.0	.9	5.6	78.3
8 20 to 49 employees	144 734	1.4	10.0	1.5	6.7	80.4
9 50 to 99 employees	45 331	1.5	5.9	.7	6.5	85.5
10 100 employees or more	33 062	3.2	4.5	.3	9.2	82.7
11 Hispanic-owned businesses	771 708	17.4	18.9	8.1	17.6	38.1
12 With no paid employees	656 343	20.0	19.2	8.7	20.2	32.0
13 With paid employees	115 364	6.4	17.8	5.5	6.4	63.9
14 No employees ⁵	19 569	8.0	23.0	5.9	4.3	58.8
15 1 to 4 employees	64 631	7.5	18.6	6.8	6.3	60.8
16 5 to 9 employees	16 937	3.7	16.2	2.7	8.7	68.6
17 10 to 19 employees	8 553	3.1	11.6	3.2	6.9	75.2
18 20 to 49 employees	4 050	3.0	10.3	3.7	4.2	78.8
19 50 to 99 employees	948	2.4	8.1	2.2	6.4	80.9
20 100 employees or more	676	1.5	4.1	1.2	8.0	85.1
21 Black-owned businesses	620 912	18.5	21.2	8.1	21.8	30.3
22 With no paid employees	556 434	19.6	21.0	8.3	23.0	28.2
23 With paid employees	64 478	9.8	23.3	6.3	12.2	48.5
24 No employees ⁵	13 725	11.2	31.3	12.2	18.3	27.0
25 1 to 4 employees	37 587	11.0	22.0	4.9	10.9	51.3
26 5 to 9 employees	7 853	4.8	18.4	5.1	10.6	61.1
27 10 to 19 employees	2 839	4.9	26.6	1.9	8.6	58.1
28 20 to 49 employees	1 700	1.6	8.4	3.7	6.4	79.9
29 50 to 99 employees	432	1.7	12.4	2.7	5.4	77.8
30 100 employees or more	342	3.7	16.9	2.2	7.4	69.8
31 Other minority-owned businesses	606 426	15.8	13.9	7.0	13.1	50.3
32 With no paid employees	470 075	19.4	16.2	8.0	14.9	41.5
33 With paid employees	136 351	6.3	7.7	4.2	8.1	73.7
34 No employees ⁵	19 989	14.5	9.8	10.6	5.1	60.0
35 1 to 4 employees	76 636	5.7	8.4	4.5	9.2	72.1
36 5 to 9 employees	22 862	5.0	4.9	1.2	6.9	82.0
37 10 to 19 employees	10 051	3.5	7.4	1.0	6.7	81.4
38 20 to 49 employees	5 034	3.0	4.4	.2	7.4	85.0
39 50 to 99 employees	1 075	4.4	9.3	-	10.9	75.5
40 100 employees or more	705	1.1	8.3	(D)	(D)	78.5
41 Women-owned businesses	5 888 883	26.4	22.6	6.8	14.3	30.0
42 With no paid employees	5 071 110	29.1	23.7	7.3	15.6	24.3
43 With paid employees	817 773	10.0	16.2	3.5	6.4	63.9
44 No employees ⁵	127 905	13.0	27.3	11.9	2.8	45.0
45 1 to 4 employees	435 550	11.5	16.7	2.5	7.1	62.1
46 5 to 9 employees	134 476	8.1	10.5	1.2	7.2	72.9
47 10 to 19 employees	67 487	4.3	11.7	1.0	5.7	77.3
48 20 to 49 employees	35 515	3.1	7.7	3.2	6.0	80.0
49 50 to 99 employees	10 178	3.5	11.1	3.1	6.7	75.7
50 100 employees or more	6 663	2.5	7.8	.2	8.3	81.1
51 Nonminority male-owned businesses	10 114 456	17.3	24.9	9.0	11.9	36.8
52 With no paid employees	8 019 462	20.1	26.7	10.1	13.4	29.7
53 With paid employees	2 094 993	6.7	18.5	5.0	6.4	63.5
54 No employees ⁵	271 380	13.8	27.2	10.1	4.9	43.9
55 1 to 4 employees	1 155 800	7.3	19.3	6.1	6.3	61.1
56 5 to 9 employees	334 483	4.5	17.3	1.8	7.9	68.5
57 10 to 19 employees	173 140	2.7	12.0	.8	5.4	79.2
58 20 to 49 employees	101 938	.7	11.0	.9	7.0	80.5
59 50 to 99 employees	33 406	.9	4.4	.1	6.3	88.3
60 100 employees or more	24 846	3.6	3.4	.3	9.3	83.3

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses that were not home-based when first established, or during 1992 or 1994.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—						
	A	B	C	D	E	F	
(X)	.6	.7	.4	.5	.4	1	
(X)	.7	.7	.5	.7	.4	2	
(X)	.4	1.1	.9	.4	.9	3	
(X)	2.2	4.2	2.8	1.3	3.0	4	
(X)	.9	1.4	.9	.8	1.0	5	
(X)	1.1	2.0	.3	.9	2.4	6	
(X)	.7	1.5	.1	.7	1.5	7	
(X)	.2	1.6	.5	1.0	1.8	8	
(X)	.3	1.5	.3	1.0	2.1	9	
(X)	.9	1.2	.2	1.7	1.5	10	
—	1.2	1.0	.2	1.3	.8	11	
—	1.4	1.3	.3	1.6	1.0	12	
1.0	.9	.9	.7	.8	1.6	13	
2.0	2.1	4.3	1.3	1.2	3.9	14	
1.0	1.3	1.4	1.1	1.2	2.6	15	
2.0	.5	2.1	.8	1.3	2.4	16	
3.0	1.3	2.0	.8	.8	2.3	17	
4.0	1.0	2.3	1.4	1.1	2.0	18	
6.0	1.1	2.5	1.6	2.5	4.0	19	
8.0	1.0	1.4	1.0	2.4	2.8	20	
—	.8	.7	.4	.8	.9	21	
—	.9	.8	.5	.9	1.0	22	
1.0	1.2	1.3	1.2	1.9	2.1	23	
2.0	3.8	4.2	3.1	4.1	4.9	24	
1.0	1.3	2.2	1.3	1.9	2.3	25	
3.0	1.2	3.0	1.5	3.5	3.5	26	
4.0	1.7	4.7	.7	1.6	5.0	27	
6.0	.8	4.5	2.3	1.6	5.1	28	
8.0	1.7	5.2	2.7	2.7	5.0	29	
—	1.9	4.1	1.1	3.9	4.3	30	
—	1.1	.7	.7	.5	.9	31	
—	1.4	.9	.9	.8	.9	32	
1.0	.6	.5	.7	1.1	1.3	33	
2.0	4.9	2.6	5.3	1.5	5.8	34	
1.0	1.1	.6	.8	1.4	1.8	35	
2.0	1.3	.7	.5	1.3	2.3	36	
2.0	.9	1.7	.4	1.9	2.6	37	
4.0	1.3	1.0	.1	1.9	2.4	38	
6.0	1.6	3.2	—	3.0	5.0	39	
6.0	.7	4.4	(D)	(D)	6.2	40	
—	.8	.8	.5	.8	.5	41	
—	.9	1.0	.6	1.0	.6	42	
—	1.0	1.2	1.0	.6	1.7	43	
1.0	4.1	4.9	4.8	.4	2.1	44	
—	1.6	1.7	.3	1.2	2.3	45	
1.0	1.5	1.2	.4	1.0	1.7	46	
1.0	.9	1.7	.3	1.2	1.9	47	
1.0	.7	2.0	1.7	2.1	2.5	48	
2.0	1.0	3.0	1.5	1.5	3.8	49	
2.0	.9	2.5	.2	2.2	4.4	50	
—	.9	.9	.8	.8	.7	51	
—	1.2	1.1	1.0	1.0	.7	52	
—	.7	1.6	1.1	.6	1.1	53	
—	4.2	6.4	2.9	1.7	4.2	54	
—	1.0	1.9	1.4	1.0	1.2	55	
—	1.2	2.8	.4	1.1	3.3	56	
1.0	1.0	2.0	.2	.6	2.2	57	
1.0	.2	2.2	.3	1.2	2.6	58	
1.0	.3	1.5	.1	1.5	1.9	59	
1.0	1.3	1.1	.2	2.0	2.0	60	

Table 25d. Home-Based Businesses' Primary Use of Home by Legal Form of Organization of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Primary use of home by home-based business ¹				
			To produce goods/services on the premises	To do clerical work (goods/ services produced off the premises)	To telecommute (outside employ- ment doing office work at home)	Not reported	Not applicable ²
			A	B	C	D	E	F
1	All businesses	17 253 143	20.2	23.7	8.2	13.1	34.9
2	Individual proprietorships	14 599 295	22.6	24.1	8.9	14.0	30.3
3	Partnerships	1 089 578	1.9	24.5	3.4	9.6	60.6
4	Subchapter S corporations	1 564 270	8.7	18.3	4.1	6.4	62.5
5	Hispanic-owned businesses	771 708	17.4	18.9	8.1	17.6	38.1
6	Individual proprietorships	689 015	19.0	19.0	8.5	19.1	34.4
7	Partnerships	32 650	4.5	13.0	5.1	13.1	64.3
8	Subchapter S corporations	50 042	8.5	21.1	5.5	5.1	59.8
9	Black-owned businesses	620 912	18.5	21.2	8.1	21.8	30.3
10	Individual proprietorships	584 256	19.1	21.2	8.2	22.3	29.2
11	Partnerships	14 727	7.5	20.0	3.1	11.9	57.5
12	Subchapter S corporations	21 928	5.8	24.1	5.1	10.4	54.6
13	Other minority-owned businesses	606 426	15.8	13.9	7.0	13.1	50.3
14	Individual proprietorships	502 022	18.8	13.7	7.5	14.4	45.7
15	Partnerships	49 489	3.6	15.0	3.8	11.7	65.9
16	Subchapter S corporations	54 915	7.6	14.1	6.4	6.5	65.5
17	Women-owned businesses	5 888 883	26.4	22.6	6.8	14.3	30.0
18	Individual proprietorships	5 078 077	29.2	22.4	7.4	15.0	26.0
19	Partnerships	243 651	5.5	25.9	2.0	11.7	55.0
20	Subchapter S corporations	567 155	8.6	23.0	3.0	8.2	57.2
21	Nonminority male-owned businesses	10 114 456	17.3	24.9	9.0	11.9	36.8
22	Individual proprietorships	8 414 238	19.5	25.9	9.9	12.8	31.8
23	Partnerships	777 379	.7	25.1	3.6	8.9	61.7
24	Subchapter S corporations	922 838	9.0	15.2	4.7	5.2	65.9

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses that were not home-based when first established, or during 1992 or 1994.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Firm

Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—						
	A	B	C	D	E	F	
(X)		.6	.7	.4	.5	.4	1
(X)		.6	.7	.5	.7	.4	2
(X)		.4	2.1	.9	1.9	2.2	3
(X)		1.1	1.6	.9	.8	2.0	4
—		1.2	1.0	.2	1.3	.8	5
—		1.4	1.1	.3	1.4	.9	6
2.0		1.9	1.3	1.4	2.7	4.2	7
1.0		1.7	2.4	1.3	.8	2.7	8
—		.8	.7	.4	.8	.9	9
—		.8	.7	.4	.8	.9	10
3.0		2.4	2.0	.9	2.8	3.8	11
2.0		1.4	1.8	1.3	1.5	1.4	12
—		1.1	.7	.7	.5	.9	13
—		1.5	.8	.9	.5	.9	14
1.0		1.5	1.8	1.1	2.4	2.2	15
1.0		1.6	1.3	1.7	1.2	2.4	16
—		.8	.8	.5	.8	.5	17
—		.9	1.0	.6	1.0	.6	18
1.0		1.3	2.9	.7	1.9	5.2	19
—		.9	1.6	.4	1.5	2.4	20
—		.9	.9	.8	.8	.7	21
—		1.1	1.0	.9	1.1	.7	22
—		.4	2.7	1.4	2.7	3.5	23
—		1.9	2.3	1.4	.9	3.0	24

Table 26a. Franchised Businesses by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Franchised business ¹		
			Yes	No	Not reported
			A	B	C	D
1	All businesses	17 253 143	2.9	89.9	7.2
2	Agricultural services, forestry, fishing, and mining	583 253	.8	89.7	9.5
3	Construction	1 829 620	.6	94.6	4.8
4	Manufacturing	517 714	1.3	94.2	4.5
5	Transportation, communications, and utilities	698 903	4.2	85.2	10.6
6	Wholesale trade	538 339	3.3	91.0	5.7
7	Retail trade	2 478 045	7.4	85.4	7.2
8	Finance, insurance, and real estate	1 941 029	6.4	87.8	5.8
9	Services	7 784 016	1.4	91.8	6.8
10	Industries not classified	882 224	2.0	81.8	16.3
11	Hispanic-owned businesses	771 708	2.5	86.4	11.1
12	Agricultural services, forestry, fishing, and mining	32 927	1.4	85.6	13.0
13	Construction	97 476	1.1	86.3	12.6
14	Manufacturing	18 461	1.7	90.2	8.2
15	Transportation, communications, and utilities	47 797	2.4	84.1	13.5
16	Wholesale trade	17 727	3.2	91.3	5.4
17	Retail trade	107 846	6.1	86.2	7.7
18	Finance, insurance, and real estate	49 231	5.8	85.2	9.0
19	Services	347 297	1.3	87.8	11.0
20	Industries not classified	52 945	3.9	78.2	17.9
21	Black-owned businesses	620 912	3.5	82.1	14.4
22	Agricultural services, forestry, fishing, and mining	10 309	2.0	86.3	11.7
23	Construction	43 381	1.2	88.7	10.1
24	Manufacturing	10 469	2.2	83.1	14.6
25	Transportation, communications, and utilities	49 095	6.0	75.4	18.5
26	Wholesale trade	7 550	4.3	86.4	9.3
27	Retail trade	86 840	7.6	78.6	13.8
28	Finance, insurance, and real estate	40 924	8.7	81.7	9.6
29	Services	332 981	1.7	83.7	14.6
30	Industries not classified	39 363	5.1	75.1	19.8
31	Other minority-owned businesses	606 426	4.5	89.0	6.5
32	Agricultural services, forestry, fishing, and mining	15 218	2.2	88.0	9.7
33	Construction	28 295	2.8	90.8	6.4
34	Manufacturing	18 976	2.7	91.1	6.2
35	Transportation, communications, and utilities	24 362	12.0	75.4	12.6
36	Wholesale trade	20 043	2.2	91.2	6.6
37	Retail trade	132 483	7.6	87.8	4.6
38	Finance, insurance, and real estate	64 762	7.0	82.4	10.6
39	Services	273 774	2.6	91.9	5.5
40	Industries not classified	28 512	2.6	89.5	7.9
41	Women-owned businesses	5 888 883	3.2	88.0	8.8
42	Agricultural services, forestry, fishing, and mining	119 731	3.0	85.6	11.5
43	Construction	183 695	.8	93.2	6.0
44	Manufacturing	152 346	1.9	90.1	8.0
45	Transportation, communications, and utilities	141 623	3.3	89.6	7.1
46	Wholesale trade	154 542	3.2	90.4	6.3
47	Retail trade	1 093 342	6.2	84.2	9.6
48	Finance, insurance, and real estate	602 802	7.6	85.4	7.0
49	Services	3 158 444	1.4	90.1	8.5
50	Industries not classified	282 358	3.4	79.1	17.5
51	Nonminority male-owned businesses	10 114 456	2.7	91.5	5.8
52	Agricultural services, forestry, fishing, and mining	412 917	—	91.4	8.6
53	Construction	1 496 056	.5	95.6	3.9
54	Manufacturing	333 485	.9	96.3	2.8
55	Transportation, communications, and utilities	458 400	4.1	85.4	10.5
56	Wholesale trade	352 721	3.3	91.3	5.4
57	Retail trade	1 197 943	8.5	86.5	5.0
58	Finance, insurance, and real estate	1 240 594	5.8	89.1	5.0
59	Services	4 102 294	1.3	93.5	5.2
60	Industries not classified	520 046	1.0	83.3	15.7

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—			
	A	B	C	D
(X)	.2	.4	.3	1
(X)	.2	1.2	1.0	2
(X)	.3	.7	.7	3
(X)	.2	.9	.7	4
(X)	1.0	1.5	1.0	5
(X)	.9	1.3	1.1	6
(X)	.6	1.2	.9	7
(X)	1.5	2.0	.8	8
(X)	.3	.8	.6	9
(X)	.5	1.4	1.5	10
—	.2	.9	.9	11
1.0	.7	3.1	3.3	12
1.0	.6	1.4	1.6	13
1.0	.6	1.2	1.3	14
1.0	.8	1.6	1.8	15
2.0	.6	1.7	1.6	16
1.0	.9	1.5	1.1	17
1.0	.9	2.0	1.8	18
—	.3	1.5	1.5	19
1.0	1.6	1.2	1.9	20
—	.3	.8	.7	21
1.0	.6	2.0	1.6	22
—	.5	1.5	1.4	23
1.0	.7	1.8	1.8	24
—	1.0	1.8	1.5	25
2.0	.5	1.5	1.6	26
—	.7	1.6	1.5	27
1.0	.8	1.2	1.0	28
—	.4	1.1	1.1	29
—	1.0	3.1	3.1	30
—	.5	.6	.3	31
1.0	1.3	3.9	3.6	32
1.0	1.6	1.8	1.8	33
1.0	1.0	1.7	1.8	34
1.0	2.3	3.7	3.2	35
1.0	.7	2.0	2.0	36
1.0	.8	1.5	1.1	37
1.0	2.0	2.9	2.1	38
—	.6	1.0	.9	39
1.0	1.0	2.1	2.3	40
—	.4	.9	.7	41
—	1.2	4.4	3.6	42
—	.2	1.3	1.4	43
—	.5	1.3	1.3	44
—	.8	1.1	1.1	45
—	1.1	1.1	1.4	46
—	.9	2.0	1.5	47
—	1.2	2.5	1.7	48
—	.4	.9	.9	49
—	1.0	1.9	2.2	50
—	.4	.7	.4	51
—	—	1.5	1.5	52
—	.4	.9	.9	53
—	.3	.8	.7	54
—	1.5	1.9	1.3	55
—	1.1	1.9	1.3	56
—	1.1	1.7	1.3	57
—	2.3	2.8	.9	58
—	.5	1.2	.9	59
—	.9	2.2	2.3	60

Table 26b. Franchised Businesses by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Franchised business ¹		
		Yes	No	Not reported
		A	B	C	D
1 All businesses	17 253 143	2.9	89.9	7.2
2 Less than \$5,000	5 226 553	2.8	85.1	12.1
3 \$5,000 to \$9,999	2 443 946	1.8	89.7	8.4
4 \$10,000 to \$24,999	3 076 410	2.5	91.7	5.9
5 \$25,000 to \$49,999	1 945 806	2.7	91.8	5.5
6 \$50,000 to \$99,999	1 615 940	2.6	94.7	2.7
7 \$100,000 to \$199,999	1 197 996	2.7	94.6	2.7
8 \$200,000 to \$249,999	301 794	5.5	91.7	2.8
9 \$250,000 to \$499,999	682 583	4.4	92.2	3.4
10 \$500,000 to \$999,999	372 078	5.4	91.5	3.1
11 \$1,000,000 or more	390 037	10.8	86.5	2.7
12 Hispanic-owned businesses	771 708	2.5	86.4	11.1
13 Less than \$5,000	219 226	3.5	80.0	16.5
14 \$5,000 to \$9,999	140 362	1.4	82.5	16.1
15 \$10,000 to \$24,999	165 667	1.1	86.5	12.3
16 \$25,000 to \$49,999	87 288	2.0	90.8	7.3
17 \$50,000 to \$99,999	64 742	3.2	90.9	5.9
18 \$100,000 to \$199,999	41 578	1.7	95.2	3.1
19 \$200,000 to \$249,999	10 030	6.3	89.5	4.2
20 \$250,000 to \$499,999	22 301	3.7	92.6	3.6
21 \$500,000 to \$999,999	11 319	5.1	92.1	2.9
22 \$1,000,000 or more	9 194	8.7	88.9	2.4
23 Black-owned businesses	620 912	3.5	82.1	14.4
24 Less than \$5,000	236 722	4.4	76.3	19.3
25 \$5,000 to \$9,999	111 512	2.8	81.2	16.0
26 \$10,000 to \$24,999	129 901	2.4	85.3	12.2
27 \$25,000 to \$49,999	62 209	3.8	86.8	9.5
28 \$50,000 to \$99,999	39 218	3.1	89.4	7.4
29 \$100,000 to \$199,999	20 936	2.9	92.8	4.3
30 \$200,000 to \$249,999	4 533	.7	94.7	4.5
31 \$250,000 to \$499,999	9 029	4.2	92.4	3.4
32 \$500,000 to \$999,999	3 823	5.8	88.6	5.7
33 \$1,000,000 or more	3 028	17.5	78.6	4.0
34 Other minority-owned businesses	606 426	4.5	89.0	6.5
35 Less than \$5,000	132 493	5.1	86.5	8.4
36 \$5,000 to \$9,999	80 435	1.7	89.3	9.0
37 \$10,000 to \$24,999	108 195	1.6	88.6	9.7
38 \$25,000 to \$49,999	77 345	6.5	87.6	5.9
39 \$50,000 to \$99,999	70 360	4.3	90.4	5.3
40 \$100,000 to \$199,999	58 620	3.0	93.3	3.8
41 \$200,000 to \$249,999	15 740	6.4	90.7	2.8
42 \$250,000 to \$499,999	34 266	5.8	91.1	3.1
43 \$500,000 to \$999,999	16 467	9.7	87.8	2.5
44 \$1,000,000 or more	12 505	13.1	83.1	3.8
45 Women-owned businesses	5 888 883	3.2	88.0	8.8
46 Less than \$5,000	2 310 303	3.7	83.2	13.1
47 \$5,000 to \$9,999	967 380	2.3	90.0	7.7
48 \$10,000 to \$24,999	1 051 358	1.5	91.5	6.9
49 \$25,000 to \$49,999	538 885	3.6	89.0	7.4
50 \$50,000 to \$99,999	381 517	2.3	92.7	5.0
51 \$100,000 to \$199,999	267 089	4.2	93.2	2.6
52 \$200,000 to \$249,999	66 464	3.1	90.5	6.4
53 \$250,000 to \$499,999	146 313	7.0	91.0	2.1
54 \$500,000 to \$999,999	80 539	6.3	90.5	3.2
55 \$1,000,000 or more	79 037	8.3	89.2	2.5
56 Nonminority male-owned businesses	10 114 456	2.7	91.5	5.8
57 Less than \$5,000	2 608 047	2.0	87.2	10.8
58 \$5,000 to \$9,999	1 285 456	1.5	90.5	8.0
59 \$10,000 to \$24,999	1 763 830	3.2	92.6	4.2
60 \$25,000 to \$49,999	1 248 482	2.2	93.3	4.6
61 \$50,000 to \$99,999	1 108 065	2.5	95.9	1.5
62 \$100,000 to \$199,999	840 723	2.2	95.2	2.6
63 \$200,000 to \$249,999	212 693	6.2	92.3	1.5
64 \$250,000 to \$499,999	488 462	3.7	92.7	3.7
65 \$500,000 to \$999,999	266 408	4.8	92.1	3.1
66 \$1,000,000 or more	292 290	11.3	86.0	2.6

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—			
	A	B	C	D
(X)	.2	.4	.3	1
(X)	.3	.8	.7	2
(X)	.4	1.4	1.2	3
(X)	.8	1.2	.7	4
(X)	.9	1.7	1.2	5
(X)	.5	.7	.4	6
(X)	.4	.8	.5	7
(X)	1.9	3.0	1.1	8
(X)	.4	.5	.5	9
(X)	.4	.4	.4	10
(X)	.5	.5	.2	11
—	.2	.9	.9	12
1.0	.8	2.4	2.1	13
1.0	.9	1.8	1.7	14
1.0	.5	2.4	2.2	15
1.0	.8	1.2	1.0	16
1.0	1.0	1.8	1.4	17
1.0	.6	.7	.6	18
3.0	1.5	2.4	1.6	19
2.0	.6	1.2	.8	20
3.0	1.3	1.2	.8	21
2.0	.5	.5	.3	22
—	.3	.8	.7	23
—	.6	1.5	1.6	24
—	.5	2.2	2.1	25
—	.6	1.3	1.1	26
—	.9	1.5	2.0	27
1.0	.6	1.4	.9	28
1.0	.6	.6	.7	29
3.0	.5	1.6	1.6	30
3.0	1.1	1.1	.6	31
4.0	1.4	2.3	1.2	32
4.0	2.3	2.4	.9	33
—	.5	.6	.3	34
1.0	1.8	2.0	1.4	35
1.0	.6	2.6	2.7	36
1.0	.6	1.3	1.1	37
1.0	2.1	3.1	1.5	38
1.0	1.1	1.5	1.4	39
1.0	.4	.7	.6	40
2.0	2.2	2.3	1.0	41
1.0	.7	.8	.3	42
2.0	.7	1.1	.7	43
2.0	1.0	1.2	.8	44
—	.4	.9	.7	45
—	.7	1.9	1.8	46
—	1.0	1.6	1.3	47
—	.5	1.3	1.1	48
—	1.6	2.8	1.4	49
—	.7	1.8	1.5	50
—	1.2	1.2	.7	51
1.0	1.0	2.8	2.5	52
1.0	1.1	1.1	.4	53
1.0	.7	1.2	.8	54
1.0	.8	.9	.5	55
—	.4	.7	.4	56
—	.6	1.0	.7	57
—	.7	2.3	1.9	58
—	1.3	2.0	1.6	59
—	1.3	1.9	1.4	60
—	.7	.8	.5	61
—	.6	.9	.7	62
—	2.7	3.6	1.0	63
—	.6	.8	.7	64
—	.6	.6	.6	65
—	.6	.6	.2	66

Table 26c. Franchised Businesses by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Franchised business ¹		
			Yes	No	Not reported
			A	B	C	D
1	All businesses	17 253 143	2.9	89.9	7.2
2	With no paid employees	14 118 184	2.6	89.2	8.2
3	With paid employees	3 134 959	4.4	93.0	2.5
4	No employees ⁴	435 838	3.6	94.6	1.8
5	1 to 4 employees	1 716 076	2.8	94.7	2.5
6	5 to 9 employees	503 808	3.4	93.7	2.9
7	10 to 19 employees	256 110	9.6	86.9	3.5
8	20 to 49 employees	144 734	13.7	84.2	2.1
9	50 to 99 employees	45 331	20.6	77.7	1.7
10	100 employees or more	33 062	14.1	83.2	2.6
11	Hispanic-owned businesses	771 708	2.5	86.4	11.1
12	With no paid employees	656 343	2.4	84.7	13.0
13	With paid employees	115 364	3.2	93.4	3.4
14	No employees ⁴	19 569	1.9	93.5	4.7
15	1 to 4 employees	64 631	2.2	94.1	3.6
16	5 to 9 employees	16 937	2.7	95.0	2.2
17	10 to 19 employees	8 553	8.2	89.9	1.9
18	20 to 49 employees	4 050	9.0	88.6	2.4
19	50 to 99 employees	948	13.7	82.5	3.8
20	100 employees or more	676	16.5	81.8	1.7
21	Black-owned businesses	620 912	3.5	82.1	14.4
22	With no paid employees	556 434	3.4	81.2	15.4
23	With paid employees	64 478	4.0	89.8	6.2
24	No employees ⁴	13 725	3.1	84.5	12.5
25	1 to 4 employees	37 587	2.6	92.8	4.6
26	5 to 9 employees	7 853	7.1	89.0	3.9
27	10 to 19 employees	2 839	5.2	90.6	4.2
28	20 to 49 employees	1 700	16.1	76.6	7.2
29	50 to 99 employees	432	49.1	47.3	3.7
30	100 employees or more	342	22.3	76.2	1.4
31	Other minority-owned businesses	606 426	4.5	89.0	6.5
32	With no paid employees	470 075	3.8	88.2	8.0
33	With paid employees	136 351	6.4	91.0	2.6
34	No employees ⁴	19 989	6.7	90.9	2.3
35	1 to 4 employees	76 636	4.5	93.0	2.5
36	5 to 9 employees	22 862	7.4	89.9	2.7
37	10 to 19 employees	10 051	9.9	87.6	2.5
38	20 to 49 employees	5 034	16.4	80.6	3.0
39	50 to 99 employees	1 075	10.3	86.1	3.6
40	100 employees or more	705	15.7	75.2	9.1
41	Women-owned businesses	5 888 883	3.2	88.0	8.8
42	With no paid employees	5 071 110	2.9	87.3	9.8
43	With paid employees	817 773	4.6	92.0	3.4
44	No employees ⁴	127 905	3.7	92.2	4.1
45	1 to 4 employees	435 550	2.6	94.4	3.0
46	5 to 9 employees	134 476	5.8	89.4	4.8
47	10 to 19 employees	67 487	9.1	88.2	2.7
48	20 to 49 employees	35 515	15.9	82.2	1.9
49	50 to 99 employees	10 178	16.0	82.4	1.6
50	100 employees or more	6 663	10.1	88.3	1.6
51	Nonminority male-owned businesses	10 114 456	2.7	91.5	5.8
52	With no paid employees	8 019 462	2.3	90.9	6.8
53	With paid employees	2 094 993	4.3	93.6	2.1
54	No employees ⁴	271 380	3.4	96.2	.3
55	1 to 4 employees	1 155 800	2.7	95.0	2.3
56	5 to 9 employees	334 483	2.2	95.7	2.1
57	10 to 19 employees	173 140	9.8	86.2	4.0
58	20 to 49 employees	101 938	12.9	85.1	2.0
59	50 to 99 employees	33 406	22.3	76.2	1.5
60	100 employees or more	24 846	15.4	81.8	2.8

¹Data represent percentage of firms reporting in the designated categories.
²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.
³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.
⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—			
	A	B	C	D
(X)	.2	.4	.3	1
(X)	.2	.5	.4	2
(X)	.3	.4	.3	3
(X)	.8	1.0	.4	4
(X)	.5	.6	.4	5
(X)	.6	.7	.3	6
(X)	1.3	1.5	.5	7
(X)	1.4	1.4	.5	8
(X)	2.4	2.0	.6	9
(X)	1.7	1.2	1.1	10
—	.2	.9	.9	11
—	.3	1.2	1.1	12
1.0	.4	.6	.7	13
2.0	1.4	1.9	1.3	14
1.0	.6	.8	1.0	15
2.0	.5	1.0	.7	16
3.0	1.8	2.2	.6	17
4.0	1.0	1.3	.9	18
6.0	4.3	4.2	1.5	19
8.0	5.1	5.0	.7	20
—	.3	.8	.7	21
—	.4	.9	.8	22
1.0	.6	1.2	1.0	23
2.0	1.8	4.7	3.9	24
1.0	.6	.8	.6	25
3.0	2.4	2.7	1.9	26
4.0	2.1	2.3	.9	27
6.0	4.7	4.8	3.4	28
8.0	8.1	8.1	2.4	29
—	6.3	6.7	.9	30
—	.5	.6	.3	31
—	.7	.8	.4	32
1.0	.4	.5	.4	33
2.0	2.2	2.0	.7	34
1.0	.9	1.2	.6	35
2.0	1.1	1.4	.7	36
2.0	1.5	1.9	1.3	37
4.0	2.1	2.8	.9	38
6.0	3.1	3.0	1.8	39
6.0	5.8	5.5	2.6	40
—	.4	.9	.7	41
—	.4	1.1	.9	42
—	.5	.7	.5	43
1.0	1.5	3.8	2.8	44
—	.5	.9	.9	45
1.0	.7	1.3	1.4	46
1.0	1.7	1.7	.7	47
1.0	3.4	3.8	.6	48
2.0	3.1	2.6	.7	49
2.0	2.7	2.7	.6	50
—	.4	.7	.4	51
—	.5	.9	.6	52
—	.4	.5	.4	53
—	1.8	1.8	.2	54
—	.6	.8	.6	55
—	.5	.9	.5	56
1.0	1.5	2.0	.8	57
1.0	1.5	1.6	.7	58
1.0	2.9	2.6	1.0	59
1.0	2.4	2.3	1.6	60

Table 26d. Franchised Businesses by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Franchised business ¹		
			Yes	No	Not reported
			A	B	C	D
1	All businesses	17 253 143	2.9	89.9	7.2
2	Individual proprietorships	14 599 295	2.7	89.4	7.9
3	Partnerships	1 089 578	2.7	93.9	3.4
4	Subchapter S corporations	1 564 270	5.4	92.4	2.2
5	Hispanic-owned businesses	771 708	2.5	86.4	11.1
6	Individual proprietorships	689 015	2.3	85.5	12.2
7	Partnerships	32 650	4.4	89.8	5.7
8	Subchapter S corporations	50 042	3.5	93.4	3.1
9	Black-owned businesses	620 912	3.5	82.1	14.4
10	Individual proprietorships	584 256	3.5	81.6	14.9
11	Partnerships	14 727	2.5	92.7	4.9
12	Subchapter S corporations	21 928	4.4	92.0	3.5
13	Other minority-owned businesses	606 426	4.5	89.0	6.5
14	Individual proprietorships	502 022	4.6	88.1	7.3
15	Partnerships	49 489	3.1	91.6	5.4
16	Subchapter S corporations	54 915	5.1	92.2	2.7
17	Women-owned businesses	5 888 883	3.2	88.0	8.8
18	Individual proprietorships	5 078 077	3.0	87.3	9.7
19	Partnerships	243 651	1.5	96.2	2.3
20	Subchapter S corporations	567 155	5.8	91.2	3.0
21	Nonminority male-owned businesses	10 114 456	2.7	91.5	5.8
22	Individual proprietorships	8 414 238	2.5	91.1	6.4
23	Partnerships	777 379	2.9	93.5	3.6
24	Subchapter S corporations	922 838	5.2	93.2	1.5

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—				
	A	B	C	D	
(X)		.2	.4	.3	1
(X)		.2	.5	.4	2
(X)		.8	1.1	.7	3
(X)		.3	.3	.3	4
—		.2	.9	.9	5
—		.3	1.0	1.0	6
2.0		1.2	1.9	1.7	7
1.0		.7	1.2	.9	8
—		.3	.8	.7	9
—		.3	.8	.7	10
3.0		1.4	1.9	1.4	11
2.0		1.0	1.3	1.2	12
—		.5	.6	.3	13
—		.6	.8	.5	14
1.0		.6	1.7	1.8	15
1.0		.5	.8	.8	16
—		.4	.9	.7	17
—		.4	1.0	.8	18
1.0		.3	.9	.7	19
—		.7	.7	.5	20
—		.4	.7	.4	21
—		.5	.8	.5	22
—		1.1	1.6	1.0	23
—		.3	.5	.6	24

Table 27a. Net Profit and Net Loss by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and industry division	Firms (number)	Net profit and net loss before taxes ¹								
		Net profit					Net loss			
		\$100,000 or more	\$25,000 to \$99,999	\$10,000 to \$24,999	Less than \$10,000	Less than \$10,000	\$10,000 to \$24,999	\$25,000 to \$99,999	\$100,000 or more	
		A	B	C	D	E	F	G	H	I
1 All businesses	17 253 143	2.2	8.0	8.3	38.5	15.6	2.6	1.5	.7	
2 Agricultural services, forestry, fishing, and mining	583 253	1.6	7.2	8.9	39.4	17.6	2.4	1.1	.5	
3 Construction	1 829 620	1.3	9.6	12.4	37.2	9.4	3.7	1.3	.4	
4 Manufacturing	517 714	4.4	8.4	10.1	32.7	19.3	2.3	2.3	1.5	
5 Transportation, communications, and utilities	698 903	1.4	8.0	15.8	31.1	12.8	3.9	2.1	.5	
6 Wholesale trade	538 339	5.6	13.0	13.0	26.9	17.7	3.3	2.1	1.0	
7 Retail trade	2 478 045	1.3	7.9	9.4	36.7	24.0	2.9	1.8	.3	
8 Finance, insurance, and real estate	1 941 029	4.0	10.5	7.6	30.4	12.1	3.2	3.7	2.4	
9 Services	7 784 016	2.2	7.3	6.4	42.7	15.2	2.0	.7	.5	
10 Industries not classified	882 224	.3	3.7	4.0	43.2	13.9	2.2	1.1	.6	
11 Hispanic-owned businesses	771 708	1.4	6.7	9.2	36.9	15.7	3.1	1.4	.4	
12 Agricultural services, forestry, fishing, and mining	32 927	.7	5.6	9.1	38.0	15.9	1.9	1.6	.3	
13 Construction	97 476	1.1	7.6	13.1	32.9	12.0	3.0	.9	.3	
14 Manufacturing	18 461	3.1	8.6	12.1	31.4	20.1	3.1	2.0	1.1	
15 Transportation, communications, and utilities	47 797	.7	7.7	17.2	30.1	13.0	4.3	3.1	.2	
16 Wholesale trade	17 727	3.4	12.7	15.5	31.7	14.9	4.2	1.3	1.1	
17 Retail trade	107 846	.8	8.8	11.0	35.8	21.6	3.8	2.2	.3	
18 Finance, insurance, and real estate	49 231	3.0	7.5	10.4	30.7	15.5	4.9	2.8	1.4	
19 Services	347 297	1.6	5.9	6.1	40.1	15.2	2.7	.9	.2	
20 Industries not classified	52 945	.4	2.5	6.9	41.0	14.2	2.7	.9	.5	
21 Black-owned businesses	620 912	.6	2.5	4.5	35.7	22.8	2.7	1.3	.3	
22 Agricultural services, forestry, fishing, and mining	10 309	.3	1.8	4.1	42.0	19.1	3.0	.7	.4	
23 Construction	43 381	.6	3.1	8.5	35.5	17.4	4.9	1.2	.2	
24 Manufacturing	10 469	.7	2.9	5.6	34.2	24.3	4.0	2.0	.1	
25 Transportation, communications, and utilities	49 095	.2	3.6	8.4	31.0	17.6	3.8	3.5	.3	
26 Wholesale trade	7 550	1.5	6.4	6.8	32.8	27.1	4.7	1.2	.3	
27 Retail trade	86 840	.3	1.8	4.4	35.4	35.1	3.0	.6	.1	
28 Finance, insurance, and real estate	40 924	.6	4.0	2.3	33.1	28.3	4.6	1.9	.9	
29 Services	332 981	.7	2.4	3.9	37.2	20.7	2.1	1.0	.4	
30 Industries not classified	39 363	.2	.7	2.4	31.3	21.6	1.5	1.4	.5	
31 Other minority-owned businesses	606 426	3.4	10.1	11.7	34.7	14.9	4.4	2.0	.9	
32 Agricultural services, forestry, fishing, and mining	15 218	1.7	6.2	12.6	39.6	9.7	3.5	2.5	1.0	
33 Construction	28 295	2.9	10.3	12.8	33.9	15.4	2.1	1.3	2.6	
34 Manufacturing	18 976	4.8	10.2	12.3	34.5	21.7	2.4	1.5	1.6	
35 Transportation, communications, and utilities	24 362	.9	5.2	11.0	40.2	10.0	4.5	2.8	1.8	
36 Wholesale trade	20 043	5.5	15.4	15.2	25.8	18.7	4.7	2.0	1.1	
37 Retail trade	132 483	1.4	12.8	21.0	30.4	17.4	5.2	2.5	.1	
38 Finance, insurance, and real estate	64 762	3.3	8.7	9.0	27.4	14.8	6.4	4.3	2.4	
39 Services	273 774	4.8	10.2	8.1	37.7	13.2	3.8	1.3	.8	
40 Industries not classified	28 512	.7	3.4	5.4	43.9	17.9	5.4	.5	—	
41 Women-owned businesses	5 888 883	1.0	4.2	5.1	42.2	21.1	2.8	1.0	.3	
42 Agricultural services, forestry, fishing, and mining	119 731	1.0	4.3	4.4	36.1	21.4	1.6	.5	.5	
43 Construction	183 695	2.2	7.2	9.3	39.9	18.0	3.9	1.6	.6	
44 Manufacturing	152 346	2.9	5.2	6.6	40.3	21.0	3.2	1.0	.7	
45 Transportation, communications, and utilities	141 623	1.4	4.7	8.8	37.4	19.9	4.0	2.7	.6	
46 Wholesale trade	154 542	3.1	9.0	8.4	35.0	22.0	3.6	2.5	.6	
47 Retail trade	1 093 342	.6	3.7	6.0	36.5	31.6	3.2	1.7	.1	
48 Finance, insurance, and real estate	602 802	1.5	7.4	7.0	34.4	18.1	3.7	1.6	.9	
49 Services	3 158 444	.7	3.5	3.9	47.1	18.2	2.5	.6	.2	
50 Industries not classified	282 358	.2	1.4	4.2	37.8	20.8	2.3	.2	.1	
51 Nonminority male-owned businesses	10 114 456	3.0	10.3	9.8	36.9	12.6	2.3	1.7	1.0	
52 Agricultural services, forestry, fishing, and mining	412 917	1.8	8.3	10.0	40.4	17.0	2.7	1.2	.6	
53 Construction	1 496 056	1.3	10.1	12.8	37.2	8.0	3.7	1.3	.4	
54 Manufacturing	333 485	5.1	9.8	11.5	29.3	18.5	1.8	2.9	1.8	
55 Transportation, communications, and utilities	458 400	1.6	9.4	18.3	28.9	10.9	3.8	1.7	.4	
56 Wholesale trade	352 721	6.7	14.6	14.8	23.0	16.0	3.1	1.9	1.2	
57 Retail trade	1 197 943	2.0	11.1	11.2	38.0	17.9	2.4	1.8	.5	
58 Finance, insurance, and real estate	1 240 594	5.2	12.2	7.8	28.5	8.9	2.8	4.7	3.1	
59 Services	4 102 294	3.2	10.1	8.2	40.1	13.2	1.5	.7	.7	
60 Industries not classified	520 046	.4	5.1	3.5	47.1	10.0	2.0	1.7	1.0	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Not reported	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
		J	A	B	C	D	E	F	G	H	I	J
22.5	(X)		.1	.3	.3	.7	.6	.3	.2	.1	.6	1
21.3	(X)		.2	.7	1.6	3.0	1.9	.9	.3	.1	1.6	2
24.6	(X)		.2	.9	1.4	1.5	1.8	.8	.4	.1	1.8	3
19.1	(X)		.3	.5	.9	2.4	1.9	.4	.6	.1	2.4	4
24.5	(X)		.2	.7	.8	2.3	1.5	.6	.4	.1	1.7	5
17.5	(X)		.2	.8	1.3	2.7	1.7	.8	.2	.2	2.4	6
15.6	(X)		.1	.4	.9	1.8	1.7	.5	.3	.1	1.3	7
26.1	(X)		.3	1.0	.9	1.7	1.4	1.0	1.0	.4	1.7	8
22.9	(X)		.1	.6	.7	1.7	1.1	.3	.1	.1	1.1	9
30.9	(X)		.1	.8	.6	1.9	1.6	.5	.7	.4	2.9	10
25.2	—		.1	.3	.5	1.1	1.0	.3	.2	—	1.1	11
27.0	1.0		.2	.6	1.7	2.5	2.3	.7	.5	.2	3.4	12
29.1	1.0		.3	.7	1.4	3.4	1.8	.9	.3	.1	2.5	13
18.6	1.0		.4	1.1	1.4	2.4	2.7	.7	.7	.5	1.8	14
23.7	1.0		.1	1.0	1.4	1.3	2.1	.7	1.0	.1	2.0	15
15.2	2.0		.3	.9	1.8	1.9	1.4	.7	.3	.5	1.9	16
15.7	1.0		.1	.7	1.3	2.5	2.5	.7	.6	.1	2.2	17
23.7	1.0		.3	.8	1.4	2.0	2.2	.7	.7	.4	1.9	18
27.3	—		.1	.7	.8	1.6	1.9	.5	.3	—	1.8	19
31.0	1.0		.1	.9	2.2	2.7	1.8	1.0	.3	.3	2.4	20
29.6	—		—	.2	.2	1.2	.5	.2	.1	.1	.8	21
28.7	1.0		.1	.3	.7	2.1	1.6	.6	.4	.3	2.3	22
28.5	—		.1	.3	.9	2.1	1.7	1.0	.4	.2	1.8	23
26.3	1.0		.2	.6	1.0	1.8	2.4	.6	.8	.1	1.6	24
31.4	—		.1	.3	.8	2.8	1.3	.7	1.0	.1	2.3	25
19.3	2.0		.2	.8	.9	2.1	3.0	1.4	.3	.1	1.6	26
19.1	—		.1	.2	.5	1.3	1.5	.5	.2	.1	1.6	27
24.2	1.0		.1	.5	.5	1.8	1.6	.8	.7	.3	2.0	28
31.7	—		.1	.2	.4	1.9	1.0	.4	.2	.2	1.5	29
40.4	—		.1	.1	.4	2.4	2.5	.5	.4	.3	3.3	30
17.8	—		.2	.4	.8	1.2	.8	.3	.3	.1	.8	31
23.3	1.0		.5	1.0	2.5	5.0	3.0	1.4	.9	.7	2.9	32
18.8	1.0		.6	1.3	3.3	5.2	2.8	1.1	.3	1.0	3.2	33
11.1	1.0		.9	1.4	1.9	3.8	2.3	1.1	.6	.4	2.6	34
23.7	1.0		.2	.8	3.5	4.2	2.3	1.6	1.1	1.1	3.7	35
11.7	1.0		.7	1.6	2.2	2.7	3.3	1.1	.6	.3	2.1	36
9.3	1.0		.2	.6	2.5	2.4	1.9	.9	.9	—	.9	37
23.6	1.0		.5	1.1	1.9	3.3	1.9	1.5	1.7	.7	3.3	38
20.1	—		.4	.8	.9	1.3	1.1	.5	.3	.2	1.3	39
22.7	1.0		.3	.6	1.1	3.8	2.9	2.1	.3	—	2.4	40
22.4	—		.1	.2	.4	1.1	.8	.3	.2	—	1.0	41
30.1	—		.1	.6	.9	3.3	1.9	.5	.2	.2	3.6	42
17.3	—		.2	.6	1.3	2.2	2.9	1.0	.3	.2	2.4	43
19.0	—		.2	.5	.9	3.4	2.9	.7	.2	.1	2.0	44
20.5	—		.3	.6	1.0	3.0	2.7	1.1	1.1	.2	2.7	45
15.8	—		.2	.6	.9	2.9	2.2	.5	.6	.1	2.8	46
16.6	—		.1	.3	.7	2.8	1.8	.5	.6	—	1.4	47
25.4	—		.1	1.1	1.5	2.6	2.2	1.0	.5	.3	1.9	48
23.4	—		.1	.3	.5	1.6	1.4	.4	.2	.1	1.5	49
32.9	—		—	.5	1.3	4.8	2.7	.9	.1	.1	4.2	50
22.5	—		.1	.5	.5	1.1	.7	.3	.3	.1	1.1	51
18.1	—		.2	1.1	2.5	3.8	2.5	1.2	.5	.2	2.4	52
25.1	—		.2	1.1	1.8	1.8	2.2	.9	.5	.1	1.9	53
19.3	—		.4	1.0	1.2	2.8	2.8	.5	.9	.2	3.2	54
25.1	—		.2	1.0	1.6	2.8	3.0	.9	.6	.1	2.3	55
18.6	—		.4	1.2	1.9	3.4	2.5	1.3	.4	.3	2.9	56
15.1	—		.3	.7	1.8	2.7	2.2	.8	.2	.1	2.2	57
26.8	—		.5	1.2	1.8	2.3	1.9	1.4	1.5	.6	2.2	58
22.2	—		.2	1.0	1.4	2.7	1.4	.5	.2	.2	2.0	59
29.3	—		.2	1.3	.8	2.3	2.3	.8	1.4	.5	3.6	60

Table 27b. Net Profit and Net Loss by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Net profit and net loss before taxes ¹								
		Net profit				Net loss				
		\$100,000 or more	\$25,000 to \$99,999	\$10,000 to \$24,999	Less than \$10,000	Less than \$10,000	\$10,000 to \$24,999	\$25,000 to \$99,999	\$100,000 or more	
		A	B	C	D	E	F	G	H	I
1 All businesses	17 253 143	2.2	8.0	8.3	38.5	15.6	2.6	1.5	.7	
2 Less than \$5,000	5 226 553	—	—	—	53.3	23.8	1.5	.2	.3	
3 \$5,000 to \$9,999	2 443 946	—	—	—	53.6	19.1	1.3	.4	.1	
4 \$10,000 to \$24,999	3 076 410	—	—	—	40.0	15.4	3.9	1.1	—	
5 \$25,000 to \$49,999	1 945 806	—	—	23.0	31.4	12.0	2.7	1.7	.2	
6 \$50,000 to \$99,999	1 615 940	—	28.9	25.3	20.9	8.5	3.3	2.7	.2	
7 \$100,000 to \$199,999	1 197 996	4.8	32.4	19.8	18.4	7.5	4.2	2.9	1.1	
8 \$200,000 to \$249,999	301 794	9.3	27.4	21.9	18.4	6.7	3.3	4.9	1.4	
9 \$250,000 to \$499,999	682 583	13.7	28.7	14.5	15.6	6.7	3.4	3.7	2.9	
10 \$500,000 to \$999,999	372 078	18.7	27.4	11.4	13.7	5.4	3.2	5.0	5.1	
11 \$1,000,000 or more	390 037	31.5	22.6	7.3	9.6	2.9	2.7	4.8	9.8	
12 Hispanic-owned businesses	771 708	1.4	6.7	9.2	36.9	15.7	3.1	1.4	.4	
13 Less than \$5,000	219 226	—	—	—	46.9	22.8	1.7	.3	.2	
14 \$5,000 to \$9,999	140 362	—	—	—	50.8	18.9	.9	.1	.1	
15 \$10,000 to \$24,999	165 667	—	—	—	40.4	18.2	3.5	.7	—	
16 \$25,000 to \$49,999	87 288	—	—	27.7	32.3	11.0	5.1	3.0	—	
17 \$50,000 to \$99,999	64 742	—	22.2	24.4	23.8	9.6	4.5	2.1	.1	
18 \$100,000 to \$199,999	41 578	1.6	27.8	24.5	17.9	9.9	4.1	3.0	.4	
19 \$200,000 to \$249,999	10 030	10.3	28.1	16.4	21.0	8.7	5.1	2.7	.3	
20 \$250,000 to \$499,999	22 301	10.1	26.5	17.8	16.3	9.1	5.4	3.5	1.7	
21 \$500,000 to \$999,999	11 319	12.7	28.3	15.0	15.7	7.5	3.7	3.8	3.1	
22 \$1,000,000 or more	9 194	27.2	29.2	8.4	7.4	3.2	3.9	4.8	7.4	
23 Black-owned businesses	620 912	.6	2.5	4.5	35.7	22.8	2.7	1.3	.3	
24 Less than \$5,000	236 722	—	—	—	41.1	28.3	1.2	.2	.1	
25 \$5,000 to \$9,999	111 512	—	—	—	42.0	26.7	1.6	.5	.4	
26 \$10,000 to \$24,999	129 901	—	—	—	35.7	19.1	3.0	1.8	.4	
27 \$25,000 to \$49,999	62 209	—	—	21.9	26.7	16.3	5.6	2.3	—	
28 \$50,000 to \$99,999	39 218	—	16.2	20.9	20.1	14.9	6.3	3.0	.3	
29 \$100,000 to \$199,999	20 936	2.8	24.5	17.0	16.8	12.1	5.8	4.8	1.2	
30 \$200,000 to \$249,999	4 533	15.2	24.0	16.7	14.8	14.0	3.5	3.2	1.5	
31 \$250,000 to \$499,999	9 029	12.1	24.2	15.2	14.7	9.3	6.7	3.4	2.1	
32 \$500,000 to \$999,999	3 823	18.5	22.3	10.1	11.8	10.8	5.4	3.8	4.4	
33 \$1,000,000 or more	3 028	28.5	18.3	10.0	9.7	3.7	2.7	6.3	7.8	
34 Other minority-owned businesses	606 426	3.4	10.1	11.7	34.7	14.9	4.4	2.0	.9	
35 Less than \$5,000	132 493	—	—	—	59.5	19.3	2.2	.1	.2	
36 \$5,000 to \$9,999	80 435	—	—	—	55.1	19.7	3.5	1.1	.6	
37 \$10,000 to \$24,999	108 195	—	—	—	37.2	15.6	6.4	.6	.6	
38 \$25,000 to \$49,999	77 345	—	—	23.8	32.0	17.9	3.9	2.8	.2	
39 \$50,000 to \$99,999	70 360	—	20.7	24.9	24.9	12.6	6.3	1.9	.4	
40 \$100,000 to \$199,999	58 620	3.8	25.2	19.9	19.6	11.9	5.8	3.5	.7	
41 \$200,000 to \$249,999	15 740	11.4	25.4	25.4	9.8	7.6	5.8	3.2	1.8	
42 \$250,000 to \$499,999	34 266	14.1	27.0	18.5	13.1	8.3	3.9	4.6	2.1	
43 \$500,000 to \$999,999	16 467	21.0	30.4	13.7	10.5	6.8	3.0	4.3	3.5	
44 \$1,000,000 or more	12 505	28.4	26.1	10.8	7.7	4.5	1.7	4.8	8.5	
45 Women-owned businesses	5 888 883	1.0	4.2	5.1	42.2	21.1	2.8	1.0	.3	
46 Less than \$5,000	2 310 303	—	—	—	51.7	26.7	1.3	.1	—	
47 \$5,000 to \$9,999	967 380	—	—	—	53.5	25.9	1.9	—	.3	
48 \$10,000 to \$24,999	1 051 358	—	—	—	39.1	17.4	4.3	.9	—	
49 \$25,000 to \$49,999	538 885	—	—	20.8	30.1	16.7	2.1	1.8	.1	
50 \$50,000 to \$99,999	381 517	—	23.0	16.9	25.8	11.7	5.7	3.2	.6	
51 \$100,000 to \$199,999	267 089	2.5	23.5	20.0	21.5	11.9	7.1	3.1	1.3	
52 \$200,000 to \$249,999	66 464	8.6	18.0	17.2	22.0	13.0	5.0	3.7	.4	
53 \$250,000 to \$499,999	146 313	7.4	23.9	16.6	19.7	11.0	5.1	3.1	1.3	
54 \$500,000 to \$999,999	80 539	12.3	27.5	13.0	16.9	8.7	4.9	5.4	2.1	
55 \$1,000,000 or more	79 037	29.0	22.9	8.7	10.4	4.1	4.4	4.7	7.3	
56 Nonminority male-owned businesses	10 114 456	3.0	10.3	9.8	36.9	12.6	2.3	1.7	1.0	
57 Less than \$5,000	2 608 047	—	—	—	55.2	21.5	1.7	.3	.6	
58 \$5,000 to \$9,999	1 285 456	—	—	—	54.2	13.9	.9	.6	—	
59 \$10,000 to \$24,999	1 763 830	—	—	—	40.7	13.9	3.6	1.2	—	
60 \$25,000 to \$49,999	1 248 482	—	—	23.4	31.9	10.1	2.6	1.5	.3	
61 \$50,000 to \$99,999	1 108 065	—	31.7	27.8	19.1	7.3	2.3	2.6	.1	
62 \$100,000 to \$199,999	840 723	5.7	35.7	19.5	17.5	5.9	3.3	2.8	1.0	
63 \$200,000 to \$249,999	212 693	8.9	30.6	23.7	17.7	4.4	2.3	5.7	1.8	
64 \$250,000 to \$499,999	488 462	15.7	30.3	13.6	14.5	5.4	2.8	3.9	3.5	
65 \$500,000 to \$999,999	266 408	20.6	27.2	10.6	13.0	4.3	2.7	5.0	6.0	
66 \$1,000,000 or more	292 290	32.3	22.2	6.7	9.6	2.5	2.3	4.9	10.5	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Not reported	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—									
		J	A	B	C	D	E	F	G	H	I	J
22.5	(X)	.1	.3	.3	.7	.6	.3	.2	.1	.6	1
20.9	(X)	—	—	—	1.3	1.6	.3	.1	.3	1.4	2
25.5	(X)	—	—	—	2.6	1.6	.5	.2	.1	2.5	3
39.6	(X)	—	—	—	2.1	1.4	.9	.4	—	3.4	4
29.0	(X)	—	—	1.4	2.4	1.8	.7	.5	.2	2.2	5
10.2	(X)	—	2.0	1.7	1.0	.8	.4	.4	.1	1.0	6
8.8	(X)	.6	1.2	1.1	1.2	.8	.4	.6	.3	.8	7
6.9	(X)	1.4	3.4	3.3	2.3	1.1	1.1	1.1	.7	1.2	8
10.7	(X)	1.0	.9	.5	.7	.6	.6	.9	.5	.4	9
10.1	(X)	.8	1.3	.7	1.0	.6	.3	.8	.8	.8	10
8.8	(X)	.5	.7	.4	.6	.2	.3	.2	.4	.6	11
25.2	—	.1	.3	.5	1.1	1.0	.3	.2	—	1.1	12
28.1	1.0	—	—	—	3.3	1.4	.8	.2	.1	2.6	13
29.2	1.0	—	—	—	3.5	2.9	.4	.1	.1	3.2	14
39.1	1.0	—	—	—	2.5	1.6	1.2	.3	.1	1.7	15
20.9	1.0	—	—	1.9	4.3	2.8	.8	1.2	—	3.2	16
13.3	1.0	—	2.5	1.5	2.2	1.1	1.1	.6	.1	1.9	17
10.7	1.0	.4	1.5	2.5	1.3	1.3	1.1	.6	.3	1.5	18
7.4	3.0	2.8	5.2	2.5	1.7	2.4	2.2	1.1	.5	1.6	19
9.4	2.0	1.3	1.6	.9	2.0	.6	.6	.4	.5	1.2	20
10.2	3.0	1.7	1.7	1.6	1.6	1.5	1.1	.8	.7	1.1	21
8.6	2.0	1.1	1.2	1.1	1.1	.7	1.1	.8	1.0	.9	22
29.6	—	—	.2	.2	1.2	.5	.2	.1	.1	.8	23
29.0	—	—	—	—	1.7	1.3	.3	.1	.1	1.4	24
28.9	—	—	—	—	2.1	1.4	.5	.2	.2	1.9	25
40.0	—	—	—	—	2.7	.9	.3	.5	.2	2.4	26
27.3	—	—	—	3.1	2.5	2.5	.8	.7	—	2.9	27
18.3	1.0	—	1.8	1.3	1.0	1.0	1.1	.7	.2	2.0	28
14.9	1.0	.6	2.3	1.3	1.3	1.6	1.0	1.0	.4	2.0	29
7.2	3.0	3.0	3.3	2.5	2.8	2.9	1.4	1.4	1.2	3.9	30
12.4	3.0	1.1	2.8	2.0	.9	1.5	1.0	.8	.8	1.4	31
12.8	4.0	2.5	1.7	1.3	2.8	1.8	1.9	1.0	1.8	2.1	32
13.0	4.0	1.5	2.5	1.7	1.5	.9	.6	1.5	1.6	1.4	33
17.8	—	.2	.4	.8	1.2	.8	.3	.3	.1	.8	34
18.6	1.0	—	—	—	3.4	2.4	1.2	.1	.1	2.3	35
19.9	1.0	—	—	—	3.2	3.3	1.8	1.5	.7	3.5	36
39.6	1.0	—	—	—	4.1	2.8	1.3	.5	.3	4.2	37
19.5	1.0	—	—	2.4	5.8	3.2	1.0	1.2	.1	3.0	38
8.3	1.0	—	1.9	1.9	2.2	1.7	1.2	.7	.2	1.9	39
9.6	1.0	.8	.9	1.8	1.8	1.1	.8	.9	.4	1.8	40
9.5	2.0	2.5	3.9	3.3	2.5	2.1	1.6	1.3	1.4	2.3	41
8.3	1.0	1.0	1.8	1.8	1.0	1.5	.6	.7	.6	1.1	42
6.8	2.0	1.8	1.2	1.2	1.3	.9	.4	.6	.8	.7	43
7.3	2.0	1.9	1.2	1.3	.5	.7	.3	.5	.8	.9	44
22.4	—	.1	.2	.4	1.1	.8	.3	.2	—	1.0	45
20.2	—	—	—	—	2.3	1.8	.4	.1	—	2.4	46
18.5	—	—	—	—	3.7	2.3	.7	—	.2	2.7	47
38.3	—	—	—	—	2.0	1.5	.9	.4	—	3.4	48
28.3	—	—	—	2.6	2.9	3.5	.7	.8	.2	2.5	49
12.9	—	—	2.1	1.2	2.1	1.9	1.3	1.1	.3	1.5	50
8.9	—	.6	2.1	1.4	1.8	1.7	1.4	.9	.4	1.5	51
12.0	1.0	2.8	3.5	2.1	4.5	2.8	1.6	2.0	.2	3.2	52
11.9	1.0	.9	1.7	.8	1.4	1.6	.9	.7	.7	1.6	53
9.2	1.0	1.6	2.1	1.4	1.7	1.0	.7	.9	.4	1.7	54
8.5	1.0	.9	.8	.7	.8	.3	.6	.5	.5	.9	55
22.5	—	.1	.5	.5	1.1	.7	.3	.3	.1	1.1	56
20.7	—	—	—	—	2.8	2.0	.5	.2	.5	2.0	57
30.4	—	—	—	—	3.3	2.2	.7	.4	—	3.5	58
40.6	—	—	—	—	3.3	2.0	1.5	.6	—	4.6	59
30.3	—	—	—	1.6	3.1	2.6	1.0	.7	.2	4.1	60
9.1	—	—	2.7	2.4	1.6	1.0	.6	.5	.1	1.6	61
8.6	—	.8	2.1	1.6	1.3	1.1	.7	.8	.4	1.2	62
4.9	—	1.9	5.2	4.9	2.6	1.3	1.6	1.7	1.2	2.0	63
10.5	—	1.3	1.2	.7	1.0	.9	.8	1.2	.8	.8	64
10.5	—	1.5	1.5	.9	1.5	.8	.5	.9	1.1	1.1	65
8.9	—	.7	1.0	.6	.7	.4	.2	.3	.5	.7	66

Table 27c. Net Profit and Net Loss by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Net profit and net loss before taxes ¹								
		Net profit				Net loss				
		\$100,000 or more	\$25,000 to \$99,999	\$10,000 to \$24,999	Less than \$10,000	Less than \$10,000	\$10,000 to \$24,999	\$25,000 to \$99,999	\$100,000 or more	
		A	B	C	D	E	F	G	H	I
1 All businesses	17 253 143	2.2	8.0	8.3	38.5	15.6	2.6	1.5	.7	
2 With no paid employees	14 118 184	.6	4.2	6.1	42.4	17.4	2.3	1.1	.4	
3 With paid employees	3 134 959	9.3	24.5	17.5	21.5	7.8	3.7	2.8	2.1	
4 No employees ⁴	435 838	3.1	13.3	16.2	28.7	17.3	5.0	2.4	.7	
5 1 to 4 employees	1 716 076	5.3	25.9	20.7	23.4	7.1	3.2	2.2	1.1	
6 5 to 9 employees	503 808	12.9	29.4	14.1	19.2	5.8	4.3	2.9	1.9	
7 10 to 19 employees	256 110	18.7	27.1	12.7	13.7	6.2	3.5	4.3	4.4	
8 20 to 49 employees	144 734	27.2	20.9	9.9	9.4	4.7	4.7	7.5	7.7	
9 50 to 99 employees	45 331	38.1	17.9	5.1	7.5	.8	2.4	5.7	14.6	
10 100 employees or more	33 062	46.8	10.2	1.2	3.5	1.1	3.6	4.0	21.5	
11 Hispanic-owned businesses	771 708	1.4	6.7	9.2	36.9	15.7	3.1	1.4	.4	
12 With no paid employees	656 343	.3	3.5	7.2	40.3	17.0	2.6	1.0	.2	
13 With paid employees	115 364	6.1	20.4	17.5	22.8	10.2	5.2	2.8	1.2	
14 No employees ⁴	19 569	1.7	10.7	18.9	25.1	12.0	5.8	3.6	.3	
15 1 to 4 employees	64 631	3.4	20.0	18.5	25.4	10.5	5.3	2.3	.6	
16 5 to 9 employees	16 937	9.9	25.3	14.0	22.4	10.4	4.7	2.6	1.3	
17 10 to 19 employees	8 553	13.7	27.6	21.1	10.2	6.1	4.6	3.5	3.4	
18 20 to 49 employees	4 050	19.6	25.4	11.3	12.5	9.6	4.7	5.1	5.7	
19 50 to 99 employees	948	27.3	30.7	6.7	3.2	(D)	(D)	5.5	9.3	
20 100 employees or more	676	41.7	23.8	.9	8.4	(D)	(D)	3.5	12.8	
21 Black-owned businesses	620 912	.6	2.5	4.5	35.7	22.8	2.7	1.3	.3	
22 With no paid employees	556 434	.2	1.2	3.2	37.1	23.9	2.4	1.0	.3	
23 With paid employees	64 478	3.9	13.5	15.2	24.2	13.9	5.6	3.5	1.0	
24 No employees ⁴	13 725	.2	2.8	9.2	28.3	22.5	4.5	3.0	.6	
25 1 to 4 employees	37 587	3.2	15.7	17.9	25.1	12.1	5.6	3.8	.6	
26 5 to 9 employees	7 853	7.2	18.9	16.4	18.9	9.8	7.4	2.5	1.4	
27 10 to 19 employees	2 839	10.5	19.1	11.4	14.9	9.6	7.8	1.8	3.5	
28 20 to 49 employees	1 700	14.5	16.4	4.3	15.2	19.0	5.5	7.4	6.1	
29 50 to 99 employees	432	23.2	18.3	10.6	3.7	1.9	3.4	16.0	5.9	
30 100 employees or more	342	40.7	8.0	12.0	12.9	1.8	(D)	(D)	7.9	
31 Other minority-owned businesses	606 426	3.4	10.1	11.7	34.7	14.9	4.4	2.0	.9	
32 With no paid employees	470 075	1.0	5.3	9.0	41.5	16.2	3.9	1.5	.6	
33 With paid employees	136 351	9.9	23.2	19.1	16.4	11.2	5.7	3.4	1.9	
34 No employees ⁴	19 989	3.7	10.7	11.6	17.9	16.6	15.2	3.7	2.0	
35 1 to 4 employees	76 636	8.0	23.8	22.6	18.6	12.0	4.6	2.5	.9	
36 5 to 9 employees	22 862	13.8	27.6	17.7	13.5	9.2	3.1	4.3	1.4	
37 10 to 19 employees	10 051	12.7	29.3	14.0	12.0	6.7	6.8	5.1	3.6	
38 20 to 49 employees	5 034	18.8	25.0	18.3	9.2	6.8	2.2	8.1	6.3	
39 50 to 99 employees	1 075	37.1	15.6	5.4	5.5	2.2	.9	4.2	20.1	
40 100 employees or more	705	50.0	14.9	1.3	3.3	—	.5	2.6	14.1	
41 Women-owned businesses	5 888 883	1.0	4.2	5.1	42.2	21.1	2.8	1.0	.3	
42 With no paid employees	5 071 110	.3	1.9	3.2	44.8	22.5	2.4	.7	.2	
43 With paid employees	817 773	5.2	17.6	16.4	26.0	12.7	5.3	3.1	1.2	
44 No employees ⁴	127 905	1.7	10.4	6.8	26.2	28.4	4.0	4.1	.3	
45 1 to 4 employees	435 550	2.1	16.5	18.8	30.8	10.9	6.0	2.3	.7	
46 5 to 9 employees	134 476	7.7	21.9	19.3	20.5	9.5	4.9	3.2	1.0	
47 10 to 19 employees	67 487	10.4	25.6	14.8	17.3	11.3	4.1	2.9	1.8	
48 20 to 49 employees	35 515	22.6	20.4	12.4	11.1	4.4	5.4	10.4	5.5	
49 50 to 99 employees	10 178	31.0	27.3	4.5	11.1	1.2	1.9	4.3	7.5	
50 100 employees or more	6 663	44.5	10.4	2.5	5.8	.7	7.3	5.5	18.7	
51 Nonminority male-owned businesses	10 114 456	3.0	10.3	9.8	36.9	12.6	2.3	1.7	1.0	
52 With no paid employees	8 019 462	.8	5.7	7.6	41.4	14.5	2.2	1.4	.6	
53 With paid employees	2 094 993	11.0	27.5	17.9	20.0	5.7	2.8	2.6	2.6	
54 No employees ⁴	271 380	3.9	15.2	20.5	30.9	12.8	4.7	1.5	.8	
55 1 to 4 employees	1 155 800	6.5	29.9	21.6	20.9	5.3	1.9	2.1	1.3	
56 5 to 9 employees	334 483	14.9	32.6	11.9	19.0	4.1	4.0	2.6	2.3	
57 10 to 19 employees	173 140	22.5	27.4	11.6	12.5	4.3	2.9	4.8	5.5	
58 20 to 49 employees	101 938	29.3	20.6	8.7	8.7	4.5	4.5	6.7	8.6	
59 50 to 99 employees	33 406	40.3	15.1	5.2	6.8	.6	2.7	6.1	16.3	
60 100 employees or more	24 846	47.2	9.8	.6	2.4	1.3	2.8	3.8	23.1	

¹Data represent percentage of firms reporting in the designated categories.
²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.
³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.
⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Not reported	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—									
		J	A	B	C	D	E	F	G	H	I	J
22.5	(X)	.1	.3	.3	.7	.6	.3	.2	.1	.6	1
25.3	(X)	.1	.3	.4	.8	.8	.3	.2	.1	.7	2
10.7	(X)	.2	.7	.7	.5	.5	.4	.2	.1	.7	3
13.3	(X)	.7	2.3	2.0	5.9	3.8	1.7	.7	.2	2.8	4
11.0	(X)	.4	1.0	.9	.9	.6	.3	.3	.2	.9	5
9.6	(X)	.8	1.4	1.3	2.0	.8	1.1	.5	.4	.8	6
9.4	(X)	1.2	1.6	1.6	1.5	1.0	.7	.8	.5	.9	7
8.1	(X)	1.0	1.5	1.5	1.3	.8	1.4	1.6	.8	.9	8
8.0	(X)	2.4	1.1	1.2	1.3	.3	1.2	1.1	1.4	1.7	9
8.0	(X)	3.2	2.7	.5	1.0	.8	1.1	1.3	2.1	1.8	10
25.2	-	.1	.3	.5	1.1	1.0	.3	.2	-	1.1	11
27.9	-	.1	.2	.6	1.2	1.2	.4	.2	.1	1.3	12
13.8	1.0	.4	1.1	1.0	1.2	1.0	.7	.6	.1	1.5	13
21.9	2.0	.5	2.5	4.7	4.9	2.1	1.6	2.7	.3	3.9	14
14.1	1.0	.4	1.3	1.8	1.6	1.7	1.3	.5	.2	2.2	15
9.3	2.0	2.2	2.8	1.5	2.6	1.9	1.5	.3	.4	1.5	16
9.8	3.0	1.5	2.7	3.1	2.0	1.5	.9	.5	.8	2.0	17
6.2	4.0	1.6	2.0	1.9	3.4	2.4	1.1	2.0	1.2	1.3	18
14.2	6.0	3.1	5.5	1.9	1.3	(D)	(D)	1.4	1.7	3.4	19
6.9	8.0	5.9	5.8	.5	4.1	(D)	(D)	1.1	3.1	4.8	20
29.6	-	-	.2	.2	1.2	.5	.2	.1	.1	.8	21
30.9	-	-	.1	.2	1.3	.5	.2	.1	.1	.9	22
19.0	1.0	.2	1.1	1.6	1.1	.9	.7	.8	.3	1.3	23
29.1	2.0	.1	1.1	3.0	4.6	4.3	2.6	1.2	.5	4.9	24
16.1	1.0	.3	1.3	2.3	1.9	1.4	.7	1.2	.3	1.4	25
17.5	3.0	1.3	3.1	2.4	2.9	2.1	2.9	.7	.9	3.7	26
21.4	4.0	1.7	2.7	2.6	3.6	3.3	1.8	.4	1.4	4.4	27
11.7	6.0	3.1	2.4	2.2	4.8	5.0	2.6	1.4	1.5	2.3	28
17.0	8.0	5.4	3.8	5.5	2.9	1.4	1.3	7.4	3.0	4.5	29
12.2	10.0	5.0	4.0	4.8	3.5	.8	(D)	(D)	3.7	3.9	30
17.8	-	.2	.4	.8	1.2	.8	.3	.3	.1	.8	31
21.1	-	.1	.3	1.0	1.5	1.2	.5	.5	.1	1.2	32
9.1	1.0	.6	1.3	1.2	.6	.8	.9	.4	.3	.9	33
18.6	2.0	1.0	1.6	2.6	3.1	5.4	4.7	1.3	.9	5.1	34
7.1	1.0	1.0	1.8	1.7	1.3	1.4	.8	.8	.3	.6	35
9.3	2.0	1.5	1.9	2.0	2.0	1.3	.6	1.2	.5	1.0	36
9.7	2.0	1.0	1.9	1.3	1.7	.8	2.1	.9	.9	3.3	37
5.2	4.0	2.4	3.4	2.5	1.7	1.5	1.1	1.8	1.7	1.2	38
9.1	6.0	4.1	2.4	2.9	2.3	1.5	.9	2.2	5.2	3.3	39
13.3	6.0	7.5	5.2	.8	2.3	-	.5	1.4	5.0	3.2	40
22.4	-	.1	.2	.4	1.1	.8	.3	.2	-	1.0	41
24.0	-	-	.2	.4	1.4	.9	.4	.2	-	1.2	42
12.5	-	.6	.9	1.4	1.5	1.3	.7	.4	.2	1.7	43
18.2	1.0	.5	2.3	2.7	5.6	5.4	1.1	1.5	.1	5.6	44
11.8	-	.3	1.3	1.6	2.1	1.6	1.5	.7	.3	2.0	45
11.9	1.0	1.8	1.7	3.0	1.4	1.8	.6	.8	.2	1.5	46
12.0	1.0	1.2	1.9	1.8	2.8	2.7	1.1	.4	.3	1.9	47
7.8	1.0	2.7	2.3	2.5	2.5	.8	1.5	2.9	.6	1.0	48
11.2	2.0	2.5	3.5	1.3	3.8	.6	.8	1.6	1.8	3.0	49
4.6	2.0	6.2	3.4	1.4	2.4	.4	3.1	2.4	3.8	.8	50
22.5	-	.1	.5	.5	1.1	.7	.3	.3	.1	1.1	51
25.8	-	.1	.4	.7	1.3	.9	.4	.3	.1	1.4	52
9.8	-	.4	1.2	1.2	1.1	.6	.5	.3	.2	1.0	53
9.8	-	1.3	3.6	3.3	7.6	4.6	2.7	.5	.3	3.1	54
10.7	-	.6	1.6	1.5	1.8	.9	.4	.4	.3	1.7	55
8.6	-	1.3	2.0	1.7	2.8	.8	1.6	.6	.6	.8	56
8.5	1.0	1.8	2.6	2.4	2.1	1.3	.9	1.2	.7	1.1	57
8.3	1.0	1.5	1.6	2.1	1.6	1.0	2.1	1.3	1.1	1.3	58
6.9	1.0	2.8	1.9	1.4	1.9	.4	1.6	1.5	1.8	2.0	59
8.9	1.0	3.3	3.2	.6	1.0	1.0	1.4	1.6	2.8	2.4	60

Table 27d. Net Profit and Net Loss by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and legal form of organization	Firms (number)	Net profit and net loss before taxes ¹							
		Net profit				Net loss			
		\$100,000 or more	\$25,000 to \$99,999	\$10,000 to \$24,999	Less than \$10,000	Less than \$10,000	\$10,000 to \$24,999	\$25,000 to \$99,999	\$100,000 or more
A	B	C	D	E	F	G	H	I	
1 All businesses	17 253 143	2.2	8.0	8.3	38.5	15.6	2.6	1.5	.7
2 Individual proprietorships	14 599 295	1.2	6.8	7.3	40.6	16.2	2.2	.9	.3
3 Partnerships	1 089 578	8.4	13.6	14.2	24.9	11.8	4.5	5.6	4.2
4 Subchapter S corporations	1 564 270	8.3	16.8	13.7	26.8	13.0	5.1	4.0	2.4
5 Hispanic-owned businesses	771 708	1.4	6.7	9.2	36.9	15.7	3.1	1.4	.4
6 Individual proprietorships	689 015	.8	5.5	8.6	38.5	15.6	2.9	1.0	.1
7 Partnerships	32 650	4.7	11.5	13.3	26.5	20.4	3.6	4.2	2.3
8 Subchapter S corporations	50 042	6.1	15.6	12.4	27.7	13.6	5.3	4.0	1.7
9 Black-owned businesses	620 912	.6	2.5	4.5	35.7	22.8	2.7	1.3	.3
10 Individual proprietorships	584 256	.4	2.2	4.3	36.2	22.8	2.5	1.1	.3
11 Partnerships	14 727	2.4	9.6	7.0	26.5	27.2	4.2	5.9	2.2
12 Subchapter S corporations	21 928	5.0	10.7	9.7	22.6	19.0	10.3	4.7	2.2
13 Other minority-owned businesses	606 426	3.4	10.1	11.7	34.7	14.9	4.4	2.0	.9
14 Individual proprietorships	502 022	2.3	9.0	11.0	37.7	14.4	3.9	1.3	.5
15 Partnerships	49 489	7.7	13.7	13.6	23.8	12.6	6.1	5.6	4.4
16 Subchapter S corporations	54 915	6.4	14.5	14.8	25.2	19.1	6.0	3.4	1.1
17 Women-owned businesses	5 888 883	1.0	4.2	5.1	42.2	21.1	2.8	1.0	.3
18 Individual proprietorships	5 078 077	.4	2.7	3.8	44.4	21.6	2.3	.7	.1
19 Partnerships	243 651	3.8	9.2	10.5	30.9	20.7	5.3	2.4	2.8
20 Subchapter S corporations	567 155	5.1	15.8	14.7	26.3	16.6	6.4	3.5	1.2
21 Nonminority male-owned businesses	10 114 456	3.0	10.3	9.8	36.9	12.6	2.3	1.7	1.0
22 Individual proprietorships	8 414 238	1.6	9.2	9.0	39.0	13.2	2.0	1.0	.4
23 Partnerships	777 379	9.9	14.9	15.2	23.2	8.9	4.2	6.5	4.7
24 Subchapter S corporations	922 838	10.5	17.8	13.2	27.1	10.3	4.1	4.3	3.3

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Not reported	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—									J	
		J	A	B	C	D	E	F	G	H		I
22.5	(X)		.1	.3	.3	.7	.6	.3	.2	.1	.6	1
24.5	(X)		.1	.3	.3	.7	.7	.3	.1	.1	.6	2
12.9	(X)		.7	.9	1.8	2.4	1.9	1.6	1.7	.4	2.4	3
9.9	(X)		.4	.5	1.0	1.0	1.4	.6	.4	.2	1.3	4
25.2	—		.1	.3	.5	1.1	1.0	.3	.2	—	1.1	5
27.0	—		.1	.3	.6	1.2	1.2	.4	.2	—	1.2	6
13.6	2.0		.7	1.2	1.7	2.5	2.1	.9	1.2	.7	1.8	7
13.5	1.0		.4	.8	1.5	2.3	1.7	1.4	.7	.2	1.8	8
29.6	—		—	.2	.2	1.2	.5	.2	.1	.1	.8	9
30.2	—		—	.1	.2	1.2	.5	.1	.1	.1	.8	10
15.0	3.0		.6	1.7	1.5	4.5	3.3	.8	1.9	.8	4.0	11
15.8	2.0		.8	.9	1.7	2.5	2.4	2.6	1.2	.8	2.6	12
17.8	—		.2	.4	.8	1.2	.8	.3	.3	.1	.8	13
19.9	—		.2	.6	.8	1.1	.9	.4	.4	.1	1.1	14
12.4	1.0		1.0	2.3	2.5	3.5	1.9	1.4	1.4	.8	1.4	15
9.5	1.0		.5	.9	1.5	1.8	1.4	1.5	.7	.1	1.0	16
22.4	—		.1	.2	.4	1.1	.8	.3	.2	—	1.0	17
24.0	—		.1	.2	.4	1.2	.9	.4	.2	—	1.1	18
14.3	1.0		.6	1.5	3.0	2.4	3.3	1.8	1.2	.7	1.4	19
10.4	—		.3	1.5	1.7	1.4	2.0	1.3	.5	.1	1.1	20
22.5	—		.1	.5	.5	1.1	.7	.3	.3	.1	1.1	21
24.6	—		.1	.6	.5	1.1	.9	.4	.2	.2	1.1	22
12.5	—		.9	1.3	2.7	3.0	2.3	1.9	2.4	.5	3.3	23
9.3	—		.6	.9	1.4	1.6	1.6	.8	.6	.4	2.1	24

Table 28a. Percent of Women Employees by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Percent of women employees for pay period including March 12 ¹							
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 or more	Don't know	Not reported
			A	B	C	D	E	F	G	H	I
1	All businesses	17 253 143	2.8	1.6	1.1	1.4	2.2	4.9	.2	2.1
2	Agricultural services, forestry, fishing, and mining	583 253	2.7	2.2	.7	.7	1.7	3.4	—	1.0
3	Construction	1 829 620	8.7	3.8	1.8	.6	.3	.2	.2	4.6
4	Manufacturing	517 714	6.1	5.2	4.3	3.4	3.2	3.5	.4	3.4
5	Transportation, communications, and utilities	698 903	4.1	2.6	1.2	1.1	1.5	1.5	.6	1.5
6	Wholesale trade	538 339	5.2	4.1	4.2	5.4	4.3	3.2	.4	2.8
7	Retail trade	2 478 045	3.1	1.9	2.2	2.9	5.1	7.9	.3	3.1
8	Finance, insurance, and real estate	1 941 029	1.0	.6	.2	1.4	2.3	3.5	.1	2.4
9	Services	7 784 016	1.6	.9	.6	.9	1.9	6.6	.1	1.4
10	Industries not classified	882 224	.2	.5	—	.2	—	—	—	—
11	Hispanic-owned businesses	771 708	3.9	2.1	1.0	1.2	1.9	3.8	.2	2.2
12	Agricultural services, forestry, fishing, and mining	32 927	6.4	1.8	1.3	.9	.2	.5	.6	1.5
13	Construction	97 476	11.4	3.8	1.3	.3	—	.2	—	4.5
14	Manufacturing	18 461	8.3	7.0	4.3	3.9	3.1	2.9	.1	3.2
15	Transportation, communications, and utilities	47 797	4.7	2.0	.6	.6	1.3	1.0	.2	2.5
16	Wholesale trade	17 727	5.5	4.7	3.5	6.3	4.6	2.8	.3	4.4
17	Retail trade	107 846	4.0	3.4	2.2	3.4	5.2	6.4	.5	3.0
18	Finance, insurance, and real estate	49 231	1.3	.8	.4	.4	1.4	4.2	.1	1.6
19	Services	347 297	2.2	1.3	.5	.7	1.6	5.3	.2	1.5
20	Industries not classified	52 945	.1	.2	—	—	—	—	—	.2
21	Black-owned businesses	620 912	1.6	1.0	.4	.4	.8	2.4	.1	1.7
22	Agricultural services, forestry, fishing, and mining	10 309	4.0	2.4	.4	.4	.1	1.1	.3	.9
23	Construction	43 381	7.6	3.8	.4	.1	—	—	.1	4.1
24	Manufacturing	10 469	6.3	1.9	.7	.3	.9	1.8	.1	1.3
25	Transportation, communications, and utilities	49 095	2.4	1.5	.6	.3	.2	.4	.1	1.7
26	Wholesale trade	7 550	3.9	1.3	2.3	2.2	2.1	1.7	.1	1.1
27	Retail trade	86 840	1.9	.8	.6	.6	1.6	2.8	.1	2.0
28	Finance, insurance, and real estate	40 924	.1	.7	.1	.6	1.2	2.5	—	.8
29	Services	332 981	.7	.7	.4	.4	.9	3.1	.1	1.7
30	Industries not classified	39 363	.2	—	—	—	—	.3	—	.1
31	Other minority-owned businesses	606 426	3.5	2.3	1.3	2.7	4.8	6.4	.2	2.7
32	Agricultural services, forestry, fishing, and mining	15 218	4.5	1.1	.5	.5	1.1	2.3	—	2.0
33	Construction	28 295	9.8	6.1	2.5	.9	.5	.6	—	4.7
34	Manufacturing	18 976	5.8	3.8	3.8	3.7	6.6	6.8	.3	3.8
35	Transportation, communications, and utilities	24 362	2.6	1.7	1.3	.6	.7	3.0	—	1.5
36	Wholesale trade	20 043	5.4	4.0	3.1	6.9	5.5	2.9	.2	5.4
37	Retail trade	132 483	6.3	3.9	2.6	6.9	9.0	6.9	.6	5.2
38	Finance, insurance, and real estate	64 762	1.2	.3	.3	.7	2.0	1.9	.3	2.0
39	Services	273 774	2.1	1.7	.7	1.5	4.7	9.2	.2	1.6
40	Industries not classified	28 512	—	.1	—	—	—	.1	—	—
41	Women-owned businesses	5 888 883	1.2	1.0	.6	.9	1.9	4.9	.1	1.6
42	Agricultural services, forestry, fishing, and mining	119 731	2.0	1.7	1.1	.8	1.1	3.7	.1	.8
43	Construction	183 695	10.5	7.8	3.4	1.8	1.2	.7	.3	5.4
44	Manufacturing	152 346	2.8	3.3	3.2	3.5	3.4	5.1	.2	2.8
45	Transportation, communications, and utilities	141 623	4.2	3.6	1.2	1.3	2.9	4.8	.2	2.8
46	Wholesale trade	154 542	2.8	2.6	3.1	5.1	4.9	3.5	.3	3.2
47	Retail trade	1 093 342	1.6	1.0	.9	1.7	4.0	8.1	.2	1.8
48	Finance, insurance, and real estate	602 802	.3	.5	.2	.6	1.6	3.3	.1	1.6
49	Services	3 158 444	.5	.4	.3	.4	1.1	5.0	.2	1.2
50	Industries not classified	282 358	.3	—	—	—	—	.1	—	—
51	Nonminority male-owned businesses	10 114 456	3.6	2.0	1.4	1.6	2.4	5.0	.2	2.4
52	Agricultural services, forestry, fishing, and mining	412 917	2.6	2.4	.5	.7	2.0	3.7	—	1.0
53	Construction	1 496 056	8.4	3.4	1.7	.4	.2	.2	.2	4.6
54	Manufacturing	333 485	7.5	6.1	4.9	3.3	3.0	2.7	.5	3.6
55	Transportation, communications, and utilities	458 400	4.2	2.5	1.2	1.2	1.3	.6	.9	1.0
56	Wholesale trade	352 721	6.1	4.7	4.7	5.6	4.0	3.2	.5	2.4
57	Retail trade	1 197 943	4.2	2.5	3.4	3.8	6.0	8.0	.4	4.0
58	Finance, insurance, and real estate	1 240 594	1.4	.7	.2	1.8	2.6	3.7	.1	2.8
59	Services	4 102 294	2.4	1.2	.9	1.3	2.4	7.9	.1	1.4
60	Industries not classified	520 046	.1	.9	—	.3	—	—	—	—

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

No paid employees for pay period including March 12 ¹	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—											
		J	A	B	C	D	E	F	G	H	I	J	
83.6	(X)		.1	.1	.1	.1	.1	.1	.2	—	.2	.4	1
87.5	(X)		.4	.3	.1	.1	.3	.4	—	.2	.5	.5	2
79.7	(X)		1.4	.4	.3	.1	.1	.1	.1	.1	.5	1.5	3
70.6	(X)		.6	.4	.4	.4	.2	.4	.4	.1	.6	1.1	4
86.0	(X)		.7	.3	.1	.2	.4	.2	.4	.4	.2	1.0	5
70.5	(X)		.5	.4	.2	.3	.4	.6	.1	.3	.3	1.0	6
73.3	(X)		.4	.2	.3	.2	.3	.6	.1	.3	.3	1.1	7
88.5	(X)		.2	.4	—	.2	.4	.4	—	.3	.7	.7	8
85.9	(X)		.1	.2	.1	.1	.3	.4	—	.2	.7	.7	9
99.0	(X)		.1	.5	—	.2	—	—	—	—	.6	.6	10
83.7	—		.3	.2	.1	.1	.2	.3	.1	.2	.5	11	
86.8	1.0		.7	.2	.3	.2	.1	.3	.2	.6	1.3	12	
78.3	1.0		1.0	.3	.2	.1	.1	.1	—	1.1	1.6	13	
67.2	1.0		.9	1.0	.8	.5	.7	.7	—	.7	2.6	14	
87.0	1.0		.9	.5	.1	.2	.3	.3	.2	.7	1.1	15	
67.8	2.0		.9	.5	.5	.8	.8	.6	.1	1.0	1.8	16	
72.0	1.0		.5	.4	.7	.5	.5	.7	.2	.4	1.3	17	
89.9	1.0		.3	.3	.1	.2	.3	.9	.1	.4	1.2	18	
86.6	—		.4	.3	.1	.1	.3	.4	.1	.4	.6	19	
99.5	1.0		.1	.2	—	—	—	—	—	.2	.3	20	
91.6	—		.1	.1	.1	.1	.1	.2	—	.2	.2	21	
90.3	1.0		.6	.6	.1	.2	.1	.3	.2	.4	.7	22	
83.7	—		1.0	.7	.1	.1	—	—	.1	.7	1.7	23	
86.7	1.0		.4	.2	.2	.1	.2	.9	—	.4	.9	24	
92.8	—		.5	.3	.3	.1	.1	.2	.1	.4	.4	25	
85.3	2.0		1.0	.4	.7	.6	.7	.6	—	.5	1.5	26	
89.8	—		.4	.1	.1	.1	.2	.3	—	.4	.5	27	
94.1	1.0		—	.3	—	.2	.4	.2	—	.3	.6	28	
91.9	—		.1	.1	.1	.1	.2	.3	—	.4	.4	29	
99.3	—		.1	—	—	—	—	.3	—	.1	.3	30	
76.2	—		.3	.1	.1	.3	.2	.3	—	.1	.5	31	
88.1	1.0		.5	.4	.2	.2	.3	.5	—	.6	1.3	32	
74.9	1.0		1.0	.8	.5	.3	.2	.5	—	1.2	2.1	33	
65.5	1.0		1.5	.6	1.0	.9	1.0	1.3	.1	.6	2.7	34	
88.7	1.0		1.0	.7	.4	.3	.2	.9	—	.4	1.3	35	
66.6	1.0		.8	.6	.6	.5	1.3	.5	.1	1.3	2.2	36	
58.7	1.0		1.0	.5	.3	1.1	.8	.5	.2	.7	1.7	37	
91.3	1.0		.5	.1	.2	.2	.3	.4	.1	.5	1.0	38	
78.3	—		.3	.2	.2	.2	.7	.5	—	.2	.8	39	
99.7	1.0		—	.1	—	—	—	—	—	—	.2	40	
87.7	—		.1	.1	—	.1	.1	.3	—	.2	.5	41	
88.6	—		.6	.3	.3	.2	.2	.7	—	.2	1.2	42	
69.0	—		1.1	1.1	.4	.4	.7	.2	.1	1.0	2.1	43	
75.8	—		.6	.2	.2	.3	.3	.7	.1	.5	.9	44	
79.0	—		.9	.1	.1	.2	.8	.6	.1	.6	1.6	45	
74.6	—		.3	.4	.3	.4	.5	.4	.1	.5	1.1	46	
80.7	—		.5	.2	.1	.1	.4	.8	.1	.3	1.1	47	
91.8	—		.2	.3	.1	.1	.3	.4	—	.4	.5	48	
90.9	—		.1	.1	.1	.1	.2	.5	.1	.3	.6	49	
99.6	—		.2	—	—	—	—	—	—	—	.2	50	
81.4	—		.2	.1	.1	.1	.2	.3	—	.2	.6	51	
87.1	—		.6	.4	.1	.2	.4	.5	—	.2	.6	52	
80.9	—		1.8	.4	.3	.1	.1	.1	.1	.6	1.9	53	
68.4	—		1.1	.6	.7	.6	.3	.4	.1	.7	2.1	54	
87.1	—		.9	.4	.2	.3	.6	.2	.5	.1	1.2	55	
68.8	—		.7	.7	.4	.5	.5	1.0	.1	.4	1.6	56	
67.8	—		.6	.4	.6	.6	.4	1.0	.1	.7	1.8	57	
86.8	—		.3	.4	—	.4	.6	.6	.1	.3	1.0	58	
82.5	—		.2	.3	.2	.2	.4	.7	—	.3	1.1	59	
98.6	—		.1	.8	—	.3	—	—	—	—	.9	60	

Table 28b. Percent of Women Employees by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and receipts size	Firms (number)	Percent of women employees for pay period including March 12 ¹							Don't know	Not reported
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 or more			
			A	B	C	D	E	F	G			H	I
1	All businesses	17 253 143	2.8	1.6	1.1	1.4	2.2	4.9	.2	2.1	
2	Less than \$5,000	5 226 553	—	.1	—	—	—	—	—	—	
3	\$5,000 to \$9,999	2 443 946	—	—	—	—	.3	—	.1	.1	
4	\$10,000 to \$24,999	3 076 410	.2	.1	—	—	—	1.1	—	.4	
5	\$25,000 to \$49,999	1 945 806	2.7	.4	.1	—	.5	1.4	—	1.9	
6	\$50,000 to \$99,999	1 615 940	5.2	1.7	.7	.9	2.5	11.5	.1	5.5	
7	\$100,000 to \$199,999	1 197 996	12.0	4.1	2.3	3.4	7.1	17.5	.2	6.4	
8	\$200,000 to \$249,999	301 794	8.7	7.3	3.1	7.3	10.6	30.8	.8	4.1	
9	\$250,000 to \$499,999	682 583	12.4	8.2	5.9	7.5	9.9	23.2	.9	7.5	
10	\$500,000 to \$999,999	372 078	9.9	10.9	8.2	11.3	15.4	17.4	.9	5.4	
11	\$1,000,000 or more	390 037	5.7	15.5	17.2	15.8	17.6	10.6	2.6	11.7	
12	Hispanic-owned businesses	771 708	3.9	2.1	1.0	1.2	1.9	3.8	.2	2.2	
13	Less than \$5,000	219 226	—	—	—	—	—	—	—	—	
14	\$5,000 to \$9,999	140 362	.1	—	—	—	—	—	—	—	
15	\$10,000 to \$24,999	165 667	.8	—	—	—	.1	.3	.2	1.0	
16	\$25,000 to \$49,999	87 288	5.1	1.6	.4	.1	.6	3.3	.1	1.6	
17	\$50,000 to \$99,999	64 742	10.2	2.6	.4	1.4	2.4	5.9	.4	6.8	
18	\$100,000 to \$199,999	41 578	13.1	5.6	3.4	2.5	5.7	16.8	.2	5.3	
19	\$200,000 to \$249,999	10 030	16.5	6.0	2.3	3.9	10.4	23.1	.5	5.4	
20	\$250,000 to \$499,999	22 301	13.4	11.1	5.8	8.0	11.5	19.1	.4	7.6	
21	\$500,000 to \$999,999	11 319	12.9	15.9	6.7	9.8	12.0	14.6	1.1	7.6	
22	\$1,000,000 or more	9 194	6.5	20.2	16.5	15.6	15.7	8.4	3.2	8.4	
23	Black-owned businesses	620 912	1.6	1.0	.4	.4	.8	2.4	.1	1.7	
24	Less than \$5,000	236 722	—	—	—	—	—	—	—	—	
25	\$5,000 to \$9,999	111 512	.1	—	—	—	—	—	—	—	
26	\$10,000 to \$24,999	129 901	.5	.5	—	.2	.5	.5	—	1.3	
27	\$25,000 to \$49,999	62 209	3.6	1.9	1.0	.7	.8	3.9	—	5.0	
28	\$50,000 to \$99,999	39 218	5.6	3.6	1.0	.6	2.9	8.4	.3	7.0	
29	\$100,000 to \$199,999	20 936	12.0	7.2	2.5	2.4	4.6	17.9	.4	6.8	
30	\$200,000 to \$249,999	4 533	15.9	3.1	2.7	4.0	6.4	30.7	.2	6.5	
31	\$250,000 to \$499,999	9 029	13.5	8.0	6.6	4.2	9.7	27.9	.7	7.2	
32	\$500,000 to \$999,999	3 823	8.1	14.1	5.3	10.1	11.7	23.6	1.3	8.9	
33	\$1,000,000 or more	3 028	2.3	12.9	14.0	15.9	20.0	15.3	4.6	9.7	
34	Other minority-owned businesses	606 426	3.5	2.3	1.3	2.7	4.8	6.4	.2	2.7	
35	Less than \$5,000	132 493	—	—	—	—	—	.1	—	—	
36	\$5,000 to \$9,999	80 435	—	—	—	—	—	—	—	—	
37	\$10,000 to \$24,999	108 195	1.0	—	—	—	.8	.1	—	.6	
38	\$25,000 to \$49,999	77 345	2.3	—	.4	.1	2.4	.6	.1	.5	
39	\$50,000 to \$99,999	70 360	6.5	2.9	.2	.9	4.2	6.5	.2	2.9	
40	\$100,000 to \$199,999	58 620	7.0	4.4	1.9	5.0	12.2	14.6	.5	7.9	
41	\$200,000 to \$249,999	15 740	6.5	5.0	2.6	7.8	14.2	27.8	.3	8.7	
42	\$250,000 to \$499,999	34 266	9.1	7.0	4.8	11.1	12.3	23.4	.5	5.6	
43	\$500,000 to \$999,999	16 467	8.5	8.1	5.6	13.4	14.8	22.4	1.0	5.6	
44	\$1,000,000 or more	12 505	6.4	14.6	13.3	15.8	17.0	13.0	2.3	13.1	
45	Women-owned businesses	5 888 883	1.2	1.0	.6	.9	1.9	4.9	.1	1.6	
46	Less than \$5,000	2 310 303	—	—	—	—	—	—	—	—	
47	\$5,000 to \$9,999	967 380	—	—	—	—	—	—	—	.1	
48	\$10,000 to \$24,999	1 051 358	.3	—	—	—	.3	1.2	.1	.3	
49	\$25,000 to \$49,999	538 885	2.1	.3	.1	—	.6	3.5	—	3.9	
50	\$50,000 to \$99,999	381 517	2.9	2.0	.2	1.2	3.9	18.1	.5	6.4	
51	\$100,000 to \$199,999	267 089	8.0	3.6	2.1	3.1	9.8	30.5	.6	5.0	
52	\$200,000 to \$249,999	66 464	3.8	7.0	1.1	4.7	16.8	34.7	1.1	6.1	
53	\$250,000 to \$499,999	146 313	6.8	8.6	5.4	9.7	13.1	30.7	.3	6.7	
54	\$500,000 to \$999,999	80 539	5.9	10.5	11.1	13.1	17.5	22.0	1.0	5.7	
55	\$1,000,000 or more	79 037	3.8	13.4	17.1	17.1	18.2	16.1	3.0	8.5	
56	Nonminority male-owned businesses	10 114 456	3.6	2.0	1.4	1.6	2.4	5.0	.2	2.4	
57	Less than \$5,000	2 608 047	—	.2	—	—	—	—	—	—	
58	\$5,000 to \$9,999	1 285 456	—	—	—	—	.6	—	.3	—	
59	\$10,000 to \$24,999	1 763 830	—	.1	—	—	—	1.2	—	.4	
60	\$25,000 to \$49,999	1 248 482	2.9	.4	—	—	.5	.6	—	1.1	
61	\$50,000 to \$99,999	1 108 065	5.7	1.5	.9	.8	1.9	10.0	—	5.2	
62	\$100,000 to \$199,999	840 723	13.3	4.1	2.3	3.5	6.1	14.0	.1	6.7	
63	\$200,000 to \$249,999	212 693	9.9	7.6	4.0	8.4	8.2	30.4	.8	2.8	
64	\$250,000 to \$499,999	488 462	14.1	8.1	6.1	6.7	9.0	21.2	1.2	7.8	
65	\$500,000 to \$999,999	266 408	10.9	10.9	7.7	11.0	15.2	15.9	.8	5.1	
66	\$1,000,000 or more	292 290	6.1	16.0	17.4	15.6	17.6	9.2	2.5	12.5	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

No paid employees for pay period including March 12 ¹	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										J
		A	B	C	D	E	F	G	H	I	J	
83.6	(X)	.1	.1	.1	.1	.1	.1	.2	—	.2	.4	1
99.9	(X)	—	.1	—	—	—	—	—	—	—	.1	2
99.5	(X)	—	—	—	—	—	.4	—	.1	—	.4	3
98.0	(X)	.1	.1	—	—	—	.1	.7	—	.2	.7	4
92.9	(X)	.6	.2	—	—	—	.3	.4	—	.5	.7	5
71.8	(X)	.7	.4	.4	.3	.8	1.1	.1	.1	.9	1.7	6
47.1	(X)	.9	.5	.4	.8	.6	1.6	.1	.9	1.9	7	
27.3	(X)	1.4	1.5	1.4	1.9	2.1	3.5	.6	1.1	2.3	8	
24.4	(X)	.9	.8	.8	.6	1.0	.8	.3	.9	1.1	9	
20.4	(X)	.7	.6	.6	.9	.7	1.1	.2	.5	1.1	10	
3.3	(X)	.4	.4	.7	.5	.7	.6	.3	.4	.3	11	
83.7	—	.3	.2	.1	.1	.2	.3	.1	.2	.5	12	
100.0	1.0	—	—	—	—	—	—	—	—	—	—	13
99.9	1.0	—	—	—	—	—	—	—	—	—	—	14
97.4	1.0	.5	—	—	—	.1	.3	.2	.6	.9	15	
87.0	1.0	1.4	1.1	.3	.1	.4	1.0	.2	.8	2.5	16	
69.9	1.0	1.4	.8	.2	.6	1.0	1.1	.2	1.5	2.3	17	
47.4	1.0	2.0	1.3	1.0	.5	.7	1.7	.2	.9	1.9	18	
32.0	3.0	2.1	2.2	.8	1.1	1.9	4.5	.4	1.3	3.8	19	
23.2	2.0	1.3	1.4	1.1	.7	1.4	1.2	.2	1.0	1.5	20	
19.4	3.0	2.2	1.5	1.2	.8	1.1	1.0	.5	1.7	1.6	21	
5.6	2.0	.9	1.2	.9	.7	1.1	.7	.7	1.1	1.1	22	
91.6	—	.1	.1	.1	.1	.1	.2	—	.2	.2	23	
100.0	—	—	—	—	—	—	—	—	—	—	—	24
99.9	—	.1	—	—	—	—	—	—	—	—	.1	25
96.6	—	.2	.3	—	—	.1	.5	.2	—	.5	.8	26
83.0	—	.7	.7	.7	.5	.5	1.0	—	—	1.5	1.5	27
70.8	1.0	1.0	.6	.4	.4	.9	2.1	.2	.8	3.1	28	
46.2	1.0	1.2	1.1	.5	.8	.8	1.1	.4	1.6	1.9	29	
30.5	3.0	3.2	1.2	1.9	1.7	3.2	3.5	.2	2.9	4.3	30	
22.2	3.0	2.0	1.4	.8	.6	2.0	2.2	.3	.5	1.3	31	
17.0	4.0	1.3	2.4	.9	2.1	2.1	3.2	.6	2.2	2.4	32	
5.3	4.0	.4	1.2	1.8	2.0	1.6	1.8	1.6	1.8	1.1	33	
76.2	—	.3	.1	.1	.3	.2	.3	—	.1	.5	34	
99.9	1.0	—	—	—	—	—	.1	—	—	—	.1	35
99.9	1.0	—	—	—	—	—	—	—	—	—	—	36
97.5	1.0	1.0	.1	—	—	.8	.1	—	.5	1.6	37	
93.7	1.0	1.2	—	.3	.1	1.1	.3	.1	.2	1.8	38	
75.6	1.0	1.4	.8	.2	.6	.9	1.7	.1	.5	1.1	39	
46.4	1.0	1.1	1.3	.5	1.0	1.7	1.2	.3	1.0	1.9	40	
26.9	2.0	2.1	1.8	1.3	2.0	3.7	3.0	.2	2.0	3.1	41	
26.2	1.0	.8	.8	.5	1.2	1.5	1.3	.2	.7	1.6	42	
20.5	2.0	1.3	1.0	.4	1.5	1.5	1.1	.4	.7	1.0	43	
4.5	2.0	1.0	1.6	1.0	2.0	1.6	1.5	.5	1.0	.5	44	
87.7	—	.1	.1	—	.1	.1	.3	—	.2	.5	45	
99.9	—	—	—	—	—	—	—	—	—	—	—	46
99.8	—	—	—	—	—	—	—	—	—	.1	.1	47
97.8	—	.1	—	—	—	.2	.9	.1	.1	1.0	48	
89.5	—	.9	.1	.1	.1	.2	.7	—	1.8	2.2	49	
65.0	—	.4	.5	.1	.4	.9	1.5	.3	1.5	2.5	50	
37.4	—	1.6	.7	.7	.6	1.3	2.1	.5	1.0	1.4	51	
24.6	1.0	.4	2.2	.4	2.0	3.6	3.5	.9	2.0	3.2	52	
18.9	1.0	1.1	1.6	.8	1.0	1.0	2.6	.1	.6	1.3	53	
13.2	1.0	.5	.7	1.2	1.0	1.3	1.7	.4	.7	1.2	54	
2.9	1.0	.4	.8	.8	1.0	1.2	.8	.7	.7	.3	55	
81.4	—	.2	.1	.1	.1	.2	.3	—	.2	.6	56	
99.8	—	—	.2	—	—	—	—	—	—	.2	57	
99.1	—	—	—	—	—	.8	—	.2	—	.8	58	
98.2	—	—	.1	—	—	—	—	—	.5	1.3	59	
94.6	—	.9	.3	—	—	.3	.5	—	.7	1.0	60	
73.9	—	1.2	.4	.6	.4	.9	1.6	—	1.1	2.2	61	
49.9	—	1.3	.6	.6	1.1	.7	2.0	—	1.4	2.4	62	
27.9	—	2.1	1.7	2.1	2.3	2.7	5.3	.8	1.4	3.0	63	
25.7	—	1.3	.8	1.2	.8	1.3	1.4	.4	1.2	1.4	64	
22.5	—	.9	.8	.6	1.2	1.1	1.4	.3	.6	1.4	65	
3.2	—	.7	.5	.8	.6	.7	.8	.4	.5	.4	66	

Table 28c. Percent of Women Employees by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Percent of women employees for pay period including March 12 ¹							Don't know	Not reported
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 or more			
			A	B	C	D	E	F	G			H	I
1	All businesses	17 253 143	2.8	1.6	1.1	1.4	2.2	4.9	.2	2.1	
2	With no paid employees	14 118 184	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
3	With paid employees	3 134 959	15.0	8.7	6.0	7.4	11.9	26.3	1.0	11.2	
4	No employees ⁴	435 838	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
5	1 to 4 employees	1 716 076	22.9	8.2	3.7	6.3	11.7	31.3	.8	15.1	
6	5 to 9 employees	503 808	9.6	12.3	10.9	10.3	14.3	34.2	.8	7.5	
7	10 to 19 employees	256 110	5.5	14.3	11.9	12.8	17.3	25.7	1.9	10.6	
8	20 to 49 employees	144 734	3.1	13.2	15.7	16.9	22.0	17.2	3.0	8.9	
9	50 to 99 employees	45 331	1.1	15.6	16.6	13.6	25.3	11.1	5.8	11.1	
10	100 employees or more	33 062	.1	8.9	17.0	15.8	26.0	16.0	5.5	10.7	
11	Hispanic-owned businesses	771 708	3.9	2.1	1.0	1.2	1.9	3.8	.2	2.2	
12	With no paid employees	656 343	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
13	With paid employees	115 364	20.7	10.8	5.3	6.1	9.8	20.0	1.2	11.3	
14	No employees ⁴	19 569	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
15	1 to 4 employees	64 631	31.5	11.0	2.6	4.5	9.2	23.5	1.3	16.3	
16	5 to 9 employees	16 937	13.8	13.8	13.5	10.7	14.5	28.8	.3	6.8	
17	10 to 19 employees	8 553	6.1	20.0	11.8	12.4	18.4	23.4	1.6	8.3	
18	20 to 49 employees	4 050	6.7	15.9	14.6	17.0	18.0	17.2	2.1	8.5	
19	50 to 99 employees	948	5.6	21.6	15.4	16.1	22.7	4.7	4.7	9.1	
20	100 employees or more	676	—	8.7	13.0	17.4	26.4	10.8	18.2	5.5	
21	Black-owned businesses	620 912	1.6	1.0	.4	.4	.8	2.4	.1	1.7	
22	With no paid employees	556 434	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
23	With paid employees	64 478	14.9	9.5	4.1	4.0	7.9	22.2	.7	16.0	
24	No employees ⁴	13 725	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
25	1 to 4 employees	37 587	20.8	12.3	3.3	3.8	8.7	26.9	.6	23.6	
26	5 to 9 employees	7 853	15.7	11.0	11.8	6.5	12.6	32.5	.7	9.1	
27	10 to 19 employees	2 839	11.1	13.3	11.2	10.4	10.5	35.9	.3	7.4	
28	20 to 49 employees	1 700	3.5	10.4	9.2	13.1	17.8	27.5	5.6	12.9	
29	50 to 99 employees	432	—	6.8	16.2	15.8	38.0	13.2	4.9	5.2	
30	100 employees or more	342	—	3.2	8.5	22.8	24.0	22.8	11.9	6.8	
31	Other minority-owned businesses	606 426	3.5	2.3	1.3	2.7	4.8	6.4	.2	2.7	
32	With no paid employees	470 075	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
33	With paid employees	136 351	12.8	8.3	4.9	9.9	17.5	23.4	.9	9.9	
34	No employees ⁴	19 989	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
35	1 to 4 employees	76 636	21.0	9.2	3.3	7.6	18.2	27.6	.6	12.5	
36	5 to 9 employees	22 862	4.6	10.1	8.1	15.8	23.2	29.0	1.3	7.8	
37	10 to 19 employees	10 051	2.4	10.7	11.7	20.4	21.5	24.0	1.2	8.1	
38	20 to 49 employees	5 034	1.4	8.8	10.3	20.8	25.4	19.2	1.3	12.8	
39	50 to 99 employees	1 075	—	12.3	14.9	13.1	23.4	13.2	5.0	18.1	
40	100 employees or more	705	—	7.1	5.3	14.5	25.5	13.4	14.3	19.9	
41	Women-owned businesses	5 888 883	1.2	1.0	.6	.9	1.9	4.9	.1	1.6	
42	With no paid employees	5 071 110	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
43	With paid employees	817 773	8.5	6.7	4.5	6.6	13.0	34.8	1.1	11.0	
44	No employees ⁴	127 905	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
45	1 to 4 employees	435 550	13.4	6.4	2.1	5.4	13.7	41.6	.8	16.5	
46	5 to 9 employees	134 476	4.9	9.8	9.6	10.6	14.7	42.8	1.3	6.5	
47	10 to 19 employees	67 487	2.7	11.4	12.4	10.8	16.4	39.4	.8	6.1	
48	20 to 49 employees	35 515	1.1	10.0	11.5	15.4	28.6	22.4	5.0	6.0	
49	50 to 99 employees	10 178	.6	13.5	14.0	15.8	25.1	20.3	3.8	6.9	
50	100 employees or more	6 663	.3	7.2	11.8	14.5	20.4	33.8	6.7	5.3	
51	Nonminority male-owned businesses	10 114 456	3.6	2.0	1.4	1.6	2.4	5.0	.2	2.4	
52	With no paid employees	8 019 462	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
53	With paid employees	2 094 993	17.1	9.3	6.7	7.8	11.6	23.8	1.0	11.2	
54	No employees ⁴	271 380	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
55	1 to 4 employees	1 155 800	26.0	8.6	4.4	6.8	10.9	28.2	.8	14.4	
56	5 to 9 employees	334 483	11.2	13.1	11.5	9.9	13.8	32.0	.6	7.9	
57	10 to 19 employees	173 140	6.7	15.2	11.6	13.3	17.6	20.7	2.3	12.7	
58	20 to 49 employees	101 938	3.7	14.4	17.3	17.4	19.8	15.5	2.4	9.6	
59	50 to 99 employees	33 406	1.1	16.0	17.2	13.0	25.4	8.8	6.4	12.0	
60	100 employees or more	24 846	—	9.5	19.3	15.9	27.8	11.0	4.4	12.0	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

No paid employees for pay period including March 12 ¹	Relative standard error of estimate ^{2,3}	Standard error of estimate ² for column—										
		J	A	B	C	D	E	F	G	H	I		J
83.6	(X)		.1	.1	.1	.1	.1	.2	-	.2	.4	1
100.0	(X)		(X) ₅	(X) ₄	(X) ₄	(X) ₄	(X) ₆	(X) ₈	(X) ₂	(X) ₈	(X) ₁	2
100.0	(X)		(X) ₉	(X) ₇	(X) ₄	(X) ₇	(X) ₁₀	(X) ₂	(X) ₂	(X) ₃	(X) ₁	3
(X)	(X)		1.5	1.1	1.3	1.0	1.1	1.5	1.4	1.4	(X)	4
(X)	(X)		5.9	5.7	6.3	6.6	6.6	7.7	7.2	7.8	(X)	5
(X)	(X)		1.4	1.5	1.6	1.4	1.4	1.7	1.4	1.4	(X)	6
(X)	(X)		1.4	1.7	1.9	1.8	2.0	2.0	1.7	1.9	(X)	7
(X)	(X)		.6	.7	.8	.9	.9	.7	.7	.9	(X)	8
(X)	(X)		.1	.7	.7	.9	1.5	1.8	1.1	1.9	(X)	9
(X)	(X)			1.7	2.1	2.2	1.9	1.9	1.1	1.9	(X)	10
83.7	-	.3	.2	.1	.1	.2	.3	.1	.2	.5	11	
100.0	(X)	(X) ₅	(X) ₉	(X) ₇	(X) ₃	(X) ₁₀	(X) ₁₃	(X) ₄	(X) ₁₂	(X) ₁	(X) ₁	12
100.0	(X)	(X) ₁₀	(X) ₁₆	(X) ₄	(X) ₅	(X) ₆	(X) ₁₆	(X) ₆	(X) ₂	(X) ₂	(X) ₁	13
(X)	(X)	1.0	1.6	1.4	1.1	1.6	1.9	2.6	1.9	2.2	(X)	14
(X)	(X)	2.0	2.2	3.4	3.4	4.4	5.0	6.6	5.0	6.6	(X)	15
(X)	(X)	2.4	1.1	1.1	1.1	1.7	2.0	2.6	2.2	2.6	(X)	16
(X)	(X)	4.0	2.4	2.4	2.0	2.0	3.9	4.7	3.2	4.4	(X)	17
(X)	(X)	6.0	3.3	4.3	1.7	2.0	2.9	3.9	1.7	4.0	(X)	18
(X)	(X)	8.0	4.3	4.5	2.8	3.9	5.1	6.2	1.8	5.5	(X)	19
(X)	(X)	8.0	2.8	3.6	3.6	5.1	6.2	7.4	5.4	6.8	(X)	20
91.6	-	.1	.1	.1	.1	.1	.2	-	.2	.2	21	
100.0	(X)	(X) ₄	(X) ₉	(X) ₇	(X) ₆	(X) ₁₃	(X) ₁₉	(X) ₂	(X) ₁₉	(X) ₁	(X) ₁	22
100.0	(X)	(X) ₄	(X) ₉	(X) ₇	(X) ₁₀	(X) ₁₁	(X) ₁₃	(X) ₃	(X) ₂	(X) ₁₉	(X) ₁	23
(X)	(X)	1.0	1.2	1.0	1.0	2.2	2.9	2.9	2.7	2.7	(X)	24
(X)	(X)	2.0	2.4	1.2	3.0	2.0	2.7	4.2	3.3	4.2	(X)	25
(X)	(X)	3.0	2.6	1.7	1.7	1.5	3.0	4.2	3.3	4.9	(X)	26
(X)	(X)	4.0	1.9	2.8	1.8	2.4	3.9	5.4	2.0	6.1	(X)	27
(X)	(X)	6.0	1.1	2.8	3.6	4.4	5.8	7.4	1.4	8.2	(X)	28
(X)	(X)	8.0	2.5	2.9	2.4	3.4	4.8	6.3	2.2	7.9	(X)	29
(X)	(X)	10.0	2.0	2.4	2.0	3.4	4.8	6.3	2.2	7.9	(X)	30
76.2	-	.3	.1	.1	.3	.2	.3	-	.1	.5	31	
100.0	(X)	(X) ₈	(X) ₅	(X) ₃	(X) ₁₀	(X) ₈	(X) ₁₀	(X) ₁₀	(X) ₆	(X) ₁	(X) ₁	32
100.0	(X)	(X) ₈	(X) ₅	(X) ₃	(X) ₁₀	(X) ₈	(X) ₁₀	(X) ₁₀	(X) ₆	(X) ₁	(X) ₁	33
(X)	(X)	1.0	1.7	1.4	1.4	2.3	3.1	3.1	1.1	4.4	(X)	34
(X)	(X)	2.0	1.4	1.5	2.1	2.4	3.1	3.1	1.1	4.4	(X)	35
(X)	(X)	3.0	1.6	1.4	2.4	3.1	3.1	3.1	1.1	4.4	(X)	36
(X)	(X)	4.0	1.6	1.4	2.4	3.1	3.1	3.1	1.1	4.4	(X)	37
(X)	(X)	6.0	3.2	3.5	3.4	4.8	6.3	7.9	1.3	8.8	(X)	38
(X)	(X)	8.0	1.1	1.3	2.6	3.4	4.8	6.3	1.3	8.8	(X)	39
(X)	(X)	10.0	3.5	3.5	3.4	4.8	6.3	7.9	1.3	8.8	(X)	40
87.7	-	.1	.1	-	.1	.1	.3	-	.2	.5	41	
100.0	(X)	(X) ₉	(X) ₇	(X) ₂	(X) ₅	(X) ₁₀	(X) ₂₀	(X) ₃	(X) ₁₂	(X) ₁	(X) ₁	42
100.0	(X)	(X) ₉	(X) ₇	(X) ₂	(X) ₅	(X) ₁₀	(X) ₂₀	(X) ₃	(X) ₁₂	(X) ₁	(X) ₁	43
(X)	(X)	1.0	1.3	1.0	1.5	1.5	2.2	2.2	1.9	2.2	(X)	44
(X)	(X)	1.0	1.2	1.1	1.5	1.5	2.2	2.2	1.9	2.2	(X)	45
(X)	(X)	1.0	1.2	1.1	1.5	1.5	2.2	2.2	1.9	2.2	(X)	46
(X)	(X)	1.0	1.0	1.5	1.5	1.5	2.2	2.2	1.9	2.2	(X)	47
(X)	(X)	2.0	1.0	1.5	2.2	3.4	4.2	4.2	1.7	4.9	(X)	48
(X)	(X)	2.0	1.9	2.9	3.9	3.9	4.2	4.2	1.9	4.9	(X)	49
(X)	(X)	2.0	1.9	2.9	3.9	3.9	4.2	4.2	1.9	4.9	(X)	50
81.4	-	.2	.1	.1	.1	.2	.3	-	.2	.6	51	
100.0	(X)	(X) ₁₀	(X) ₅	(X) ₅	(X) ₆	(X) ₇	(X) ₁₀	(X) ₁₀	(X) ₁₁	(X) ₁	(X) ₁	52
100.0	(X)	(X) ₁₀	(X) ₅	(X) ₅	(X) ₆	(X) ₇	(X) ₁₀	(X) ₁₀	(X) ₁₁	(X) ₁	(X) ₁	53
(X)	(X)	1.0	1.4	1.4	1.2	1.1	1.3	2.1	1.6	2.2	(X)	54
(X)	(X)	1.0	1.4	1.4	1.2	1.1	1.3	2.1	1.6	2.2	(X)	55
(X)	(X)	1.0	1.4	1.4	1.2	1.1	1.3	2.1	1.6	2.2	(X)	56
(X)	(X)	1.0	1.4	1.4	1.2	1.1	1.3	2.1	1.6	2.2	(X)	57
(X)	(X)	1.0	1.4	1.4	1.2	1.1	1.3	2.1	1.6	2.2	(X)	58
(X)	(X)	1.0	1.4	1.4	1.2	1.1	1.3	2.1	1.6	2.2	(X)	59
(X)	(X)	1.0	1.4	1.4	1.2	1.1	1.3	2.1	1.6	2.2	(X)	60

Table 28d. Percent of Women Employees by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Percent of women employees for pay period including March 12 ¹							Don't know	Not reported
			None	Less than 10	10 to 24	25 to 49	50 to 74	75 or more			
			A	B	C	D	E	F	G			H	I
1	All businesses	17 253 143	2.8	1.6	1.1	1.4	2.2	4.9	.2	2.1	
2	Individual proprietorships	14 599 295	2.1	.9	.5	.6	1.2	3.9	.1	1.5	
3	Partnerships	1 089 578	4.1	1.8	1.2	2.7	4.0	8.0	.3	4.6	
4	Subchapter S corporations	1 564 270	9.4	9.0	7.0	8.8	11.8	13.5	1.3	6.4	
5	Hispanic-owned businesses	771 708	3.9	2.1	1.0	1.2	1.9	3.8	.2	2.2	
6	Individual proprietorships	689 015	2.9	1.4	.5	.6	1.0	2.8	.2	1.6	
7	Partnerships	32 650	5.8	2.8	2.7	2.1	3.4	5.2	.5	5.2	
8	Subchapter S corporations	50 042	13.4	8.7	5.4	6.5	9.7	13.1	.6	6.2	
9	Black-owned businesses	620 912	1.6	1.0	.4	.4	.8	2.4	.1	1.7	
10	Individual proprietorships	584 256	1.4	.8	.3	.2	.5	2.0	—	1.4	
11	Partnerships	14 727	3.8	4.1	.8	2.4	3.5	5.5	.6	4.4	
12	Subchapter S corporations	21 928	7.4	5.9	3.9	5.5	10.4	12.6	1.1	10.0	
13	Other minority-owned businesses	606 426	3.5	2.3	1.3	2.7	4.8	6.4	.2	2.7	
14	Individual proprietorships	502 022	2.1	1.3	.6	1.4	2.6	5.4	.1	1.9	
15	Partnerships	49 489	5.5	2.6	2.2	3.0	7.3	7.3	.9	4.7	
16	Subchapter S corporations	54 915	10.2	7.9	5.0	9.8	15.3	11.2	.6	6.1	
17	Women-owned businesses	5 888 883	1.2	1.0	.6	.9	1.9	4.9	.1	1.6	
18	Individual proprietorships	5 078 077	.6	.3	.1	.2	.7	3.0	—	1.0	
19	Partnerships	243 651	2.1	1.7	.6	1.6	3.7	10.0	.3	4.0	
20	Subchapter S corporations	567 155	6.7	6.5	5.4	7.1	12.0	20.7	1.0	6.1	
21	Nonminority male-owned businesses	10 114 456	3.6	2.0	1.4	1.6	2.4	5.0	.2	2.4	
22	Individual proprietorships	8 414 238	2.8	1.1	.7	.7	1.4	4.4	.1	1.8	
23	Partnerships	777 379	4.5	1.8	1.2	3.1	3.9	7.7	.3	4.6	
24	Subchapter S corporations	922 838	10.6	10.7	8.3	9.9	11.7	9.2	1.5	6.6	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

No paid employees for pay period including March 12 ¹	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—										
		J	A	B	C	D	E	F	G	H	I	J
83.6	(X)		.1	.1	.1	.1	.1	.2	—	.2	.4	1
89.4	(X)		.1	.1	.1	.1	.1	.2	—	.1	.3	2
73.2	(X)		.4	.5	.2	.5	.4	.9	.1	.6	1.5	3
32.9	(X)		.6	.6	.4	.6	1.0	.9	.2	.6	1.9	4
83.7	—		.3	.2	.1	.1	.2	.3	.1	.2	.5	5
89.1	—		.3	.2	.1	.1	.2	.3	.1	.2	.4	6
72.4	2.0		1.0	.7	.6	.4	.5	.9	.3	1.4	2.4	7
36.2	1.0		1.7	.5	.6	.5	.5	1.3	.1	.7	2.8	8
91.6	—		.1	.1	.1	.1	.1	.2	—	.2	.2	9
93.2	—		—	.1	.1	.1	.1	.2	—	.2	.2	10
74.9	3.0		.8	1.0	.3	1.1	1.1	1.7	.6	1.9	3.7	11
43.2	2.0		1.0	.9	.4	.8	1.3	1.6	.4	2.3	3.2	12
76.2	—		.3	.1	.1	.3	.2	.3	—	.1	.5	13
84.6	—		.3	.1	.1	.2	.2	.4	—	.1	.4	14
66.6	1.0		1.6	.7	.6	.5	1.1	1.4	.2	.7	3.3	15
33.8	1.0		1.7	.6	.4	1.2	.7	1.2	.1	.9	2.4	16
87.7	—		.1	.1	—	.1	.1	.3	—	.2	.5	17
94.0	—		.1	.1	—	—	.1	.3	—	.2	.4	18
76.0	1.0		.7	.5	.2	.4	1.7	1.9	.1	1.9	3.0	19
34.5	—		.9	.7	.5	.8	1.0	1.4	.2	.7	2.9	20
81.4	—		.2	.1	.1	.1	.2	.3	—	.2	.6	21
87.0	—		.1	.1	.1	.1	.2	.3	—	.2	.6	22
72.9	—		.5	.6	.2	.7	.5	1.1	.1	.6	1.8	23
31.5	—		1.0	1.2	.5	1.2	1.3	.9	.5	1.3	3.0	24

Table 29a. Percent of Minority Employees by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Percent of minority employees for pay period including March 12 ¹						
			25 or less	26 to 50	51 to 75	76 to 90	More than 90	Don't know	Not reported
			A	B	C	D	E	F	G	H
1	All businesses	17 253 143	9.3	1.1	.6	.4	1.9	.9	2.3
2	Agricultural services, forestry, fishing, and mining	583 253	7.0	1.0	.1	.5	2.4	.4	1.1
3	Construction	1 829 620	9.1	.9	.6	.5	3.0	1.2	5.1
4	Manufacturing	517 714	16.2	2.2	1.2	1.2	2.9	2.4	3.3
5	Transportation, communications, and utilities	698 903	7.4	.6	.4	.3	1.9	1.4	2.0
6	Wholesale trade	538 339	17.6	1.9	1.1	.6	3.4	1.9	3.2
7	Retail trade	2 478 045	15.5	1.7	1.0	.6	2.9	1.3	3.6
8	Finance, insurance, and real estate	1 941 029	6.3	.5	.3	.1	.9	.8	2.6
9	Services	7 784 016	8.6	1.1	.5	.3	1.5	.8	1.3
10	Industries not classified	882 224	.2	.7	—	—	.1	—	.1
11	Hispanic-owned businesses	771 708	2.6	1.6	.9	.7	6.9	.9	2.6
12	Agricultural services, forestry, fishing, and mining	32 927	1.2	.7	.2	.5	8.3	.8	1.5
13	Construction	97 476	2.3	1.3	1.5	1.1	9.0	1.4	5.2
14	Manufacturing	18 461	5.4	2.7	2.3	2.6	13.7	2.7	3.5
15	Transportation, communications, and utilities	47 797	1.8	1.6	.5	.3	5.1	1.0	2.6
16	Wholesale trade	17 727	5.0	2.3	1.9	2.2	13.5	2.4	5.0
17	Retail trade	107 846	4.2	2.6	1.7	1.6	13.2	1.2	3.6
18	Finance, insurance, and real estate	49 231	2.2	1.2	.4	.3	3.3	.7	2.0
19	Services	347 297	2.7	1.6	.7	.4	5.3	.7	2.0
20	Industries not classified	52 945	.1	—	—	—	.2	—	.2
21	Black-owned businesses	620 912	.8	.5	.3	.4	4.2	.3	1.9
22	Agricultural services, forestry, fishing, and mining	10 309	.6	1.0	.6	.4	5.2	.1	1.7
23	Construction	43 381	.9	.8	.4	.8	8.2	.7	4.3
24	Manufacturing	10 469	2.2	.2	.4	.5	7.1	1.0	1.9
25	Transportation, communications, and utilities	49 095	.4	.5	.1	.5	3.4	.3	2.0
26	Wholesale trade	7 550	3.6	.8	1.0	.5	7.2	.2	1.4
27	Retail trade	86 840	1.2	.6	.2	.3	5.1	.6	2.2
28	Finance, insurance, and real estate	40 924	1.3	.5	.2	.4	2.0	.5	.9
29	Services	332 981	.8	.4	.3	.4	4.2	.3	1.8
30	Industries not classified	39 363	—	—	—	—	.4	—	.2
31	Other minority-owned businesses	606 426	5.9	2.3	1.5	1.4	7.7	2.1	2.9
32	Agricultural services, forestry, fishing, and mining	15 218	2.7	1.3	.4	.5	4.5	.5	2.0
33	Construction	28 295	6.8	1.8	1.0	1.7	4.6	3.8	5.4
34	Manufacturing	18 976	5.6	2.3	2.7	3.1	13.6	3.4	3.8
35	Transportation, communications, and utilities	24 362	3.7	.4	.4	1.0	3.8	.7	1.3
36	Wholesale trade	20 043	6.6	2.1	2.0	1.8	12.8	3.0	5.0
37	Retail trade	132 483	7.8	3.7	2.6	2.3	15.1	4.2	5.6
38	Finance, insurance, and real estate	64 762	2.8	.6	.4	.4	1.4	1.0	2.2
39	Services	273 774	6.6	2.7	1.5	1.3	6.5	1.4	1.8
40	Industries not classified	28 512	.1	—	—	.1	.1	—	—
41	Women-owned businesses	5 888 883	7.1	.7	.4	.3	1.4	.7	1.7
42	Agricultural services, forestry, fishing, and mining	119 731	6.5	.4	.3	.7	1.9	.2	1.4
43	Construction	183 695	17.3	1.8	.5	.7	3.5	1.6	5.5
44	Manufacturing	152 346	12.3	1.9	.9	1.0	3.4	2.0	2.8
45	Transportation, communications, and utilities	141 623	11.4	1.2	.5	.4	2.7	2.0	2.8
46	Wholesale trade	154 542	14.1	2.0	1.0	.5	2.8	1.6	3.5
47	Retail trade	1 093 342	11.9	.8	.5	.4	2.4	.8	2.5
48	Finance, insurance, and real estate	602 802	4.4	.5	.1	.1	.5	.9	1.7
49	Services	3 158 444	5.2	.6	.4	.2	.9	.5	1.2
50	Industries not classified	282 358	.3	—	—	—	—	—	—
51	Nonminority male-owned businesses	10 114 456	11.4	1.3	.6	.3	1.5	1.0	2.5
52	Agricultural services, forestry, fishing, and mining	412 917	7.8	1.2	.1	.4	2.0	.4	1.0
53	Construction	1 496 056	8.9	.7	.5	.4	2.4	1.1	5.1
54	Manufacturing	333 485	19.0	2.3	1.3	1.1	1.9	2.5	3.5
55	Transportation, communications, and utilities	458 400	7.6	.4	.4	.2	1.2	1.3	1.7
56	Wholesale trade	352 721	20.1	1.8	1.1	.5	2.9	1.9	3.0
57	Retail trade	1 197 943	20.4	2.3	1.2	.6	1.8	1.4	4.4
58	Finance, insurance, and real estate	1 240 594	7.5	.4	.4	.1	1.0	.7	3.1
59	Services	4 102 294	11.7	1.4	.5	.3	1.3	.9	1.3
60	Industries not classified	520 046	.1	1.1	—	—	—	—	—

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

No paid employees for pay period including March 12 ¹	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—								
		I	A	B	C	D	E	F	G	H	I
83.6	(X)	.4	.1	.1	—	.1	.1	.2	.4	1
87.5	(X)	.5	.2	—	.3	.3	.1	.2	.5	2
79.7	(X)	1.4	.2	.2	.1	.5	.3	.6	1.5	3
70.6	(X)	.8	.6	.1	.1	.4	.3	.6	1.1	4
86.0	(X)	.6	.1	.1	.1	.3	.4	.5	1.0	5
70.5	(X)	.7	.2	.1	.1	.1	.2	.4	1.0	6
73.3	(X)	.9	.1	.1	.1	.2	.1	.4	1.1	7
88.5	(X)	.6	.1	.1	—	.2	.2	.3	.7	8
85.9	(X)	.5	.2	.1	.1	.2	.2	.2	.7	9
99.0	(X)	.1	.5	—	—	—	—	—	.6	10
83.7	—	.2	.2	.1	.1	.2	.1	.3	.5	11
86.8	1.0	.3	.2	.1	.3	.8	.3	.5	1.3	12
78.3	1.0	.4	.4	.3	.4	.7	.3	1.3	1.6	13
67.2	1.0	1.4	.6	.4	.5	1.3	.6	.8	2.6	14
87.0	1.0	.5	.6	.2	.1	1.1	.3	.7	1.1	15
67.8	2.0	.7	.6	.5	.4	1.1	.4	.9	1.8	16
72.0	1.0	.6	.4	.3	.2	1.0	.2	.5	1.3	17
89.9	1.0	.6	.3	.2	.1	.5	.4	.3	1.2	18
86.6	—	.4	.3	.1	.1	.4	.2	.5	.6	19
99.5	1.0	.1	—	—	—	.2	—	.2	.3	20
91.6	—	.1	.1	—	.1	.2	.1	.2	.2	21
90.3	1.0	.3	.3	.3	.2	.7	—	.6	.7	22
83.7	—	.2	.3	.2	.3	.9	.3	.8	1.7	23
86.7	1.0	.7	.1	.1	.1	.9	.3	.5	.9	24
92.8	—	.2	.2	.1	.2	.5	.1	.4	.4	25
85.3	2.0	.8	.1	.3	.1	1.0	.1	.8	1.5	26
89.8	—	.2	.2	.1	.1	.4	.2	.4	.5	27
94.1	1.0	.2	.1	.1	.1	.4	.3	.3	.6	28
91.9	—	.2	.1	.1	.1	.4	.1	.4	.4	29
99.3	—	—	—	—	—	.3	—	.1	.3	30
76.2	—	.3	.1	.1	.1	.4	.3	.2	.5	31
88.1	1.0	.5	.3	.1	.2	.4	.3	.6	1.3	32
74.9	1.0	.8	.4	.4	.5	.8	.8	1.4	2.1	33
65.5	1.0	1.2	.5	.6	.9	2.2	.7	.6	2.7	34
88.7	1.0	.7	.2	.1	.4	1.0	.3	.4	1.3	35
66.6	1.0	.5	.3	.2	.3	1.7	.6	1.2	2.2	36
58.7	1.0	1.2	.6	.5	.5	.9	.8	.6	1.7	37
91.3	1.0	.4	.2	.1	.2	.4	.2	.6	1.0	38
78.3	—	.4	.3	.2	.2	.6	.4	.2	.8	39
99.7	1.0	—	—	—	.1	—	—	—	.2	40
87.7	—	.3	.1	.1	—	.1	.1	.2	.5	41
88.6	—	.9	.1	.1	.3	.6	.1	.6	1.2	42
69.0	—	1.2	.5	.1	.1	1.0	.3	1.1	2.1	43
75.8	—	.7	.3	.1	.2	.6	.4	.5	.9	44
79.0	—	1.1	.3	.2	.1	.7	.7	.5	1.6	45
74.6	—	.6	.4	.2	.1	.3	.3	.5	1.1	46
80.7	—	.6	.2	.1	.1	.3	.2	.4	1.1	47
91.8	—	.5	.4	.1	—	.1	.4	.4	.5	48
90.9	—	.4	.1	.1	.1	.1	.1	.3	.6	49
99.6	—	.2	—	—	—	—	—	—	.2	50
81.4	—	.6	.1	.1	.1	.2	.1	.3	.6	51
87.1	—	.7	.3	—	.3	.3	.1	.2	.6	52
80.9	—	1.7	.2	.2	.1	.6	.3	.7	1.9	53
68.4	—	1.8	.9	.2	.2	.4	.5	.8	2.1	54
87.1	—	1.0	.1	.2	.1	.3	.5	.6	1.2	55
68.8	—	1.2	.3	.1	.1	.3	.3	.5	1.6	56
67.8	—	1.4	.3	.2	.2	.3	.2	.8	1.8	57
86.8	—	.8	.1	.2	.1	.3	.3	.5	1.0	58
82.5	—	1.0	.3	.1	.1	.3	.3	.3	1.1	59
98.6	—	.1	.9	—	—	—	—	—	.9	60

Table 29b. Percent of Minority Employees by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Percent of minority employees for pay period including March 12 ¹						
		25 or less	26 to 50	51 to 75	76 to 90	More than 90	Don't know	Not reported
		A	B	C	D	E	F	G	H
1 All businesses	17 253 143	9.3	1.1	.6	.4	1.9	.9	2.3
2 Less than \$5,000	5 226 553	—	.1	—	—	—	—	—
3 \$5,000 to \$9,999	2 443 946	.3	—	—	—	.3	.1	.1
4 \$10,000 to \$24,999	3 076 410	1.1	—	—	—	.3	.1	.4
5 \$25,000 to \$49,999	1 945 806	3.1	.2	—	.2	1.3	.1	2.2
6 \$50,000 to \$99,999	1 615 940	16.4	1.4	.2	.1	3.2	1.2	5.7
7 \$100,000 to \$199,999	1 197 996	30.9	3.4	1.5	.9	6.2	2.8	7.2
8 \$200,000 to \$249,999	301 794	47.2	4.2	3.0	1.7	8.2	3.4	4.9
9 \$250,000 to \$499,999	682 583	44.5	5.1	3.3	1.9	9.1	3.9	7.9
10 \$500,000 to \$999,999	372 078	46.9	6.6	4.9	2.3	8.1	4.9	5.8
11 \$1,000,000 or more	390 037	48.1	9.7	5.2	4.0	7.5	10.2	12.0
12 Hispanic-owned businesses	771 708	2.6	1.6	.9	.7	6.9	.9	2.6
13 Less than \$5,000	219 226	—	—	—	—	—	—	—
14 \$5,000 to \$9,999	140 362	—	—	—	—	—	.1	—
15 \$10,000 to \$24,999	165 667	.5	.1	—	—	.7	.2	1.0
16 \$25,000 to \$49,999	87 288	1.9	.1	.1	.2	7.3	.4	2.5
17 \$50,000 to \$99,999	64 742	3.9	2.9	1.0	.5	11.6	1.2	9.0
18 \$100,000 to \$199,999	41 578	7.3	4.9	2.9	1.9	25.3	3.4	6.8
19 \$200,000 to \$249,999	10 030	10.9	9.8	2.9	2.4	30.3	4.8	6.9
20 \$250,000 to \$499,999	22 301	17.6	8.6	6.4	4.7	28.5	3.8	7.2
21 \$500,000 to \$999,999	11 319	11.0	8.7	7.8	5.5	35.6	4.2	7.9
22 \$1,000,000 or more	9 194	17.0	8.7	8.6	10.0	33.3	8.0	8.8
23 Black-owned businesses	620 912	.8	.5	.3	.4	4.2	.3	1.9
24 Less than \$5,000	236 722	—	—	—	—	—	—	—
25 \$5,000 to \$9,999	111 512	—	—	—	—	.1	—	—
26 \$10,000 to \$24,999	129 901	.2	—	—	—	1.8	—	1.3
27 \$25,000 to \$49,999	62 209	1.3	1.1	—	.6	8.3	.4	5.2
28 \$50,000 to \$99,999	39 218	2.1	1.1	.7	1.6	13.7	1.8	8.3
29 \$100,000 to \$199,999	20 936	4.6	2.8	2.5	1.9	32.7	1.5	7.8
30 \$200,000 to \$249,999	4 533	15.2	4.3	2.6	3.7	33.7	3.3	6.6
31 \$250,000 to \$499,999	9 029	10.3	6.3	4.4	5.8	37.2	5.2	8.5
32 \$500,000 to \$999,999	3 823	13.0	8.8	4.2	5.4	36.8	3.6	11.3
33 \$1,000,000 or more	3 028	18.7	9.3	8.4	10.9	28.7	8.4	10.4
34 Other minority-owned businesses	606 426	5.9	2.3	1.5	1.4	7.7	2.1	2.9
35 Less than \$5,000	132 493	—	—	—	—	.1	—	—
36 \$5,000 to \$9,999	80 435	.1	—	—	—	—	—	—
37 \$10,000 to \$24,999	108 195	.9	—	—	—	1.0	—	.6
38 \$25,000 to \$49,999	77 345	1.1	—	.9	—	3.0	.8	.5
39 \$50,000 to \$99,999	70 360	5.1	1.1	.4	.3	10.9	3.2	3.4
40 \$100,000 to \$199,999	58 620	13.6	5.4	1.6	4.2	15.8	4.6	8.4
41 \$200,000 to \$249,999	15 740	17.1	8.9	8.3	2.1	21.4	4.9	10.3
42 \$250,000 to \$499,999	34 266	18.5	9.6	5.9	5.3	23.8	4.7	6.1
43 \$500,000 to \$999,999	16 467	22.7	8.6	5.8	7.0	23.3	6.2	6.1
44 \$1,000,000 or more	12 505	24.0	9.7	9.2	7.1	22.6	9.9	13.0
45 Women-owned businesses	5 888 883	7.1	.7	.4	.3	1.4	.7	1.7
46 Less than \$5,000	2 310 303	—	—	—	—	—	—	—
47 \$5,000 to \$9,999	967 380	—	—	—	—	—	—	.1
48 \$10,000 to \$24,999	1 051 358	1.4	—	—	—	.3	.2	.3
49 \$25,000 to \$49,999	538 885	4.3	.2	.2	—	1.1	.1	4.6
50 \$50,000 to \$99,999	381 517	20.2	1.1	.5	.2	4.1	2.4	6.5
51 \$100,000 to \$199,999	267 089	39.1	3.8	2.6	1.5	8.0	2.3	5.3
52 \$200,000 to \$249,999	66 464	50.1	2.6	.9	.7	7.6	4.6	9.0
53 \$250,000 to \$499,999	146 313	50.2	6.4	2.6	2.4	8.2	4.4	7.1
54 \$500,000 to \$999,999	80 539	51.2	8.2	4.3	5.1	8.4	6.0	5.7
55 \$1,000,000 or more	79 037	47.5	9.4	6.4	4.8	8.9	11.1	9.1
56 Nonminority male-owned businesses	10 114 456	11.4	1.3	.6	.3	1.5	1.0	2.5
57 Less than \$5,000	2 608 047	—	.2	—	—	—	—	—
58 \$5,000 to \$9,999	1 285 456	.6	—	—	—	—	.3	—
59 \$10,000 to \$24,999	1 763 830	1.1	—	—	—	.3	—	.4
60 \$25,000 to \$49,999	1 248 482	2.8	.2	—	—	.8	—	1.3
61 \$50,000 to \$99,999	1 108 065	16.7	1.4	—	—	2.0	.7	5.3
62 \$100,000 to \$199,999	840 723	31.0	3.2	1.1	.5	3.8	2.8	7.7
63 \$200,000 to \$249,999	212 693	51.1	4.0	3.4	2.0	5.9	2.8	2.8
64 \$250,000 to \$499,999	488 462	46.1	4.4	3.2	1.4	7.4	3.6	8.2
65 \$500,000 to \$999,999	266 408	49.1	6.0	4.8	1.8	5.7	4.5	5.6
66 \$1,000,000 or more	292 290	50.6	9.8	4.7	3.4	5.5	10.2	12.7

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

No paid employees for pay period including March 12 ¹	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—									
		I	A	B	C	D	E	F	G	H	I
83.6	(X)		.4	.1	.1	—	.1	.1	.2	.4	1
99.9	(X)		—	.1	—	—	—	—	—	.1	2
99.5	(X)		.4	—	—	—	—	.1	.1	.4	3
98.0	(X)		.5	—	—	—	.2	—	.2	.7	4
92.9	(X)		.6	.1	—	.2	.4	—	.6	.7	5
71.8	(X)		1.5	.6	.1	—	.5	.4	1.0	1.7	6
47.1	(X)		1.9	.6	.4	.2	.4	.7	.8	1.9	7
27.3	(X)		2.0	1.5	1.2	1.2	1.7	1.5	1.2	2.3	8
24.4	(X)		.9	.8	.4	.4	.9	.4	1.0	1.1	9
20.4	(X)		1.3	.6	.6	.2	.6	.6	.6	1.1	10
3.3	(X)		.4	.4	.3	.3	.5	.5	.4	.3	11
83.7	—		.2	.2	.1	.1	.2	.1	.3	.5	12
100.0	1.0		—	—	—	—	—	—	—	—	13
99.9	1.0		—	—	—	—	—	—	—	—	14
97.4	1.0		.5	.1	—	—	.4	.2	.6	.9	15
87.0	1.0		.9	.5	.1	.1	1.5	.2	1.1	2.5	16
69.9	1.0		.7	.9	.4	.3	1.3	.6	1.9	2.3	17
47.4	1.0		.9	.8	.6	.4	1.3	.6	1.0	1.9	18
32.0	3.0		2.9	2.5	1.6	.9	2.1	2.9	1.5	3.8	19
23.2	2.0		1.3	1.1	.6	1.0	1.4	.9	.8	1.5	20
19.4	3.0		1.4	1.7	1.6	1.1	2.9	.6	1.5	1.6	21
5.6	2.0		1.4	.6	1.4	1.1	1.5	1.0	1.2	1.1	22
91.6	—		.1	.1	—	.1	.2	.1	.2	.2	23
100.0	—		—	—	—	—	—	—	—	—	24
99.9	—		—	—	—	—	.1	—	—	.1	25
96.6	—		.1	—	—	—	.7	—	.5	.8	26
83.0	—		.5	.6	—	.4	1.4	.2	1.5	1.5	27
70.8	1.0		.8	.4	.2	.6	2.1	.7	1.1	3.1	28
46.2	1.0		1.1	.7	.6	.5	1.9	.7	1.6	1.9	29
30.5	3.0		4.7	2.1	1.4	1.2	5.3	1.1	3.4	4.3	30
22.2	3.0		1.9	.8	.6	1.4	2.0	1.3	.9	1.3	31
17.0	4.0		1.9	1.8	1.7	1.2	3.8	1.1	3.0	2.4	32
5.3	4.0		2.0	.8	1.0	1.6	2.3	1.5	1.8	1.1	33
76.2	—		.3	.1	.1	.1	.4	.3	.2	.5	34
99.9	1.0		—	—	—	—	.1	—	—	.1	35
99.9	1.0		—	—	—	—	—	—	—	—	36
97.5	1.0		.8	.1	—	—	1.0	—	.5	1.6	37
93.7	1.0		.6	—	.8	—	1.4	.3	.2	1.8	38
75.6	1.0		1.1	.8	.2	.1	1.3	.9	.5	1.1	39
46.4	1.0		1.7	1.1	.4	.7	1.7	.9	.6	1.9	40
26.9	2.0		3.1	2.1	2.0	1.0	4.0	1.8	2.0	3.1	41
26.2	1.0		1.0	1.0	.6	.9	1.7	.7	.9	1.6	42
20.5	2.0		1.3	1.3	.7	.7	1.5	1.1	.7	1.0	43
4.5	2.0		2.0	.6	1.0	.6	1.5	1.5	1.1	.5	44
87.7	—		.3	.1	.1	—	.1	.1	.2	.5	45
99.9	—		—	—	—	—	—	—	—	—	46
99.8	—		—	—	—	—	—	—	.1	.1	47
97.8	—		.9	—	—	—	.1	.1	.1	1.0	48
89.5	—		.8	.1	.2	—	.3	.2	2.1	2.2	49
65.0	—		1.7	.7	.3	.1	.6	.8	1.4	2.5	50
37.4	—		1.7	.7	1.0	.7	1.0	.9	1.1	1.4	51
24.6	1.0		3.7	.9	.4	.3	2.6	1.6	1.8	3.2	52
18.9	1.0		1.8	1.4	.4	.6	1.0	.5	.9	1.3	53
13.2	1.0		1.8	1.1	.4	.5	1.2	.8	.6	1.2	54
2.9	1.0		.9	1.0	.4	.4	.5	.9	.8	.3	55
81.4	—		.6	.1	.1	.1	.2	.1	.3	.6	56
99.8	—		—	.2	—	—	—	—	—	.2	57
99.1	—		.8	—	—	—	—	.2	—	.8	58
98.2	—		1.0	—	—	—	.3	—	.5	1.3	59
94.6	—		.9	.2	—	.3	.7	—	.8	1.0	60
73.9	—		2.1	.7	—	—	.6	.5	1.4	2.2	61
49.9	—		2.7	.8	.5	.3	.7	1.0	1.4	2.4	62
27.9	—		2.6	2.3	1.7	1.8	1.9	2.0	1.4	3.0	63
25.7	—		1.3	.7	.5	.5	1.1	.5	1.2	1.4	64
22.5	—		2.0	.8	.9	.3	.6	.7	.8	1.4	65
3.2	—		.7	.6	.3	.4	.6	.6	.5	.4	66

Table 29c. Percent of Minority Employees by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and employment size	Firms (number)	Percent of minority employees for pay period including March 12 ¹						
		25 or less	26 to 50	51 to 75	76 to 90	More than 90	Don't know	Not reported
		A	B	C	D	E	F	G	H
1 All businesses	17 253 143	9.3	1.1	.6	.4	1.9	.9	2.3
2 With no paid employees	14 118 184	(X)	(X)	(X)	(X)	(X)	(X)	(X)
3 With paid employees	3 134 959	49.8	5.9	2.9	1.9	10.0	5.0	12.1
4 No employees ⁴	435 838	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5 1 to 4 employees	1 716 076	57.1	5.6	2.1	1.3	12.7	4.7	16.5
6 5 to 9 employees	503 808	61.9	5.9	4.4	3.3	10.2	5.8	8.5
7 10 to 19 employees	256 110	55.6	10.6	5.8	2.6	8.4	6.8	10.2
8 20 to 49 employees	144 734	47.9	11.3	8.4	5.6	8.3	9.2	9.3
9 50 to 99 employees	45 331	37.6	14.7	6.0	5.5	8.2	16.8	11.2
10 100 employees or more	33 062	39.5	17.7	6.0	4.2	4.3	17.9	10.4
11 Hispanic-owned businesses	771 708	2.6	1.6	.9	.7	6.9	.9	2.6
12 With no paid employees	656 343	(X)	(X)	(X)	(X)	(X)	(X)	(X)
13 With paid employees	115 364	13.8	8.2	4.8	3.7	36.0	4.8	13.8
14 No employees ⁴	19 569	(X)	(X)	(X)	(X)	(X)	(X)	(X)
15 1 to 4 employees	64 631	15.3	8.5	3.8	2.4	44.6	5.0	20.4
16 5 to 9 employees	16 937	20.6	12.5	7.5	7.3	38.7	6.3	7.1
17 10 to 19 employees	8 553	13.9	11.6	12.5	7.5	39.0	6.1	9.4
18 20 to 49 employees	4 050	18.0	9.6	9.2	10.5	37.1	7.9	7.7
19 50 to 99 employees	948	9.9	10.7	7.9	19.6	35.2	8.8	7.9
20 100 employees or more	676	22.0	17.3	11.8	8.1	18.9	15.7	6.1
21 Black-owned businesses	620 912	.8	.5	.3	.4	4.2	.3	1.9
22 With no paid employees	556 434	(X)	(X)	(X)	(X)	(X)	(X)	(X)
23 With paid employees	64 478	7.9	4.4	2.5	3.9	39.9	3.3	17.4
24 No employees ⁴	13 725	(X)	(X)	(X)	(X)	(X)	(X)	(X)
25 1 to 4 employees	37 587	9.2	4.3	2.1	3.3	51.3	4.1	25.7
26 5 to 9 employees	7 853	13.2	9.2	7.1	6.5	51.2	3.6	9.4
27 10 to 19 employees	2 839	9.3	9.9	3.7	17.6	47.1	2.0	10.3
28 20 to 49 employees	1 700	12.8	10.7	7.6	11.4	33.9	10.4	13.1
29 50 to 99 employees	432	15.5	16.5	8.0	11.2	38.9	4.7	5.2
30 100 employees or more	342	20.0	9.0	7.8	17.9	23.6	13.4	8.2
31 Other minority-owned businesses	606 426	5.9	2.3	1.5	1.4	7.7	2.1	2.9
32 With no paid employees	470 075	(X)	(X)	(X)	(X)	(X)	(X)	(X)
33 With paid employees	136 351	21.6	8.6	5.6	5.2	28.3	7.6	10.7
34 No employees ⁴	19 989	(X)	(X)	(X)	(X)	(X)	(X)	(X)
35 1 to 4 employees	76 636	24.5	9.0	4.9	3.8	36.2	8.1	13.6
36 5 to 9 employees	22 862	27.6	11.2	6.9	10.9	25.8	9.6	7.9
37 10 to 19 employees	10 051	22.7	12.2	9.8	7.6	28.9	8.5	10.3
38 20 to 49 employees	5 034	21.2	10.8	14.8	9.8	21.4	9.3	12.8
39 50 to 99 employees	1 075	23.2	9.1	6.1	10.3	18.0	15.4	17.8
40 100 employees or more	705	23.2	9.9	15.2	5.0	8.3	18.0	20.4
41 Women-owned businesses	5 888 883	7.1	.7	.4	.3	1.4	.7	1.7
42 With no paid employees	5 071 110	(X)	(X)	(X)	(X)	(X)	(X)	(X)
43 With paid employees	817 773	49.9	4.9	2.8	1.8	9.6	5.1	12.1
44 No employees ⁴	127 905	(X)	(X)	(X)	(X)	(X)	(X)	(X)
45 1 to 4 employees	435 550	57.6	4.0	1.9	1.2	12.4	4.9	18.1
46 5 to 9 employees	134 476	62.5	7.1	4.2	3.1	9.2	6.5	7.3
47 10 to 19 employees	67 487	60.1	10.0	4.5	2.9	10.2	6.2	6.1
48 20 to 49 employees	35 515	48.9	8.9	10.8	6.8	6.8	11.2	6.5
49 50 to 99 employees	10 178	39.2	17.9	9.7	6.1	6.4	13.7	7.1
50 100 employees or more	6 663	30.9	14.7	11.2	7.3	10.1	19.5	6.3
51 Nonminority male-owned businesses	10 114 456	11.4	1.3	.6	.3	1.5	1.0	2.5
52 With no paid employees	8 019 462	(X)	(X)	(X)	(X)	(X)	(X)	(X)
53 With paid employees	2 094 993	54.0	6.0	2.8	1.6	7.2	4.8	12.0
54 No employees ⁴	271 380	(X)	(X)	(X)	(X)	(X)	(X)	(X)
55 1 to 4 employees	1 155 800	62.0	5.8	2.0	1.2	9.0	4.3	15.6
56 5 to 9 employees	334 483	66.2	4.8	4.2	2.9	7.7	5.3	9.0
57 10 to 19 employees	173 140	57.8	11.0	5.8	1.8	4.8	7.1	11.7
58 20 to 49 employees	101 938	50.4	12.1	7.2	4.8	6.9	8.7	9.9
59 50 to 99 employees	33 406	38.8	14.3	5.0	4.7	7.1	18.0	12.1
60 100 employees or more	24 846	42.9	19.0	4.3	3.0	1.8	17.9	11.2

¹Data represent percentage of firms reporting in the designated categories.
²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.
³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.
⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

No paid employees for pay period including March 12 ¹	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—								
		I	A	B	C	D	E	F	G	H	I
83.6	(X)	.4	.1	.1	—	.1	.1	.2	.4	1
100.0	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	2
(X)	(X)	1.1	.6	.3	.2	.6	.5	.9	(X)	3
100.0	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	4
(X)	(X)	1.6	.8	.3	.3	.8	.8	1.6	(X)	5
(X)	(X)	1.5	.5	.7	.4	1.1	.5	1.2	(X)	6
(X)	(X)	2.5	1.9	.3	.3	.8	.8	1.2	(X)	7
(X)	(X)	2.0	.7	1.2	.5	1.5	.8	1.0	(X)	8
(X)	(X)	2.4	2.1	.8	1.3	.9	2.3	1.9	(X)	9
(X)	(X)	3.9	2.6	1.7	1.0	1.0	2.5	2.3	(X)	10
83.7	—	.2	.2	.1	.1	.2	.1	.3	.5	11
100.0	—	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	12
(X)	1.0	.8	.9	.6	.4	.9	.5	1.7	(X)	13
100.0	2.0	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	14
(X)	1.0	1.4	1.6	.7	.4	1.1	.6	2.7	(X)	15
(X)	2.0	2.3	2.0	.8	1.5	1.6	1.7	1.0	(X)	16
(X)	3.0	1.3	2.0	.8	1.6	2.2	.9	1.4	(X)	17
(X)	4.0	2.1	1.8	1.8	1.2	2.5	1.7	2.2	(X)	18
(X)	6.0	1.8	2.5	2.5	4.5	4.6	2.9	2.7	(X)	19
(X)	8.0	6.1	4.5	3.8	4.1	4.2	3.5	2.6	(X)	20
91.6	—	.1	.1	—	.1	.2	.1	.2	.2	21
100.0	—	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	22
(X)	1.0	1.1	.6	.4	.8	2.3	.5	2.2	(X)	23
100.0	2.0	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	24
(X)	1.0	1.9	.7	.4	.8	2.2	.8	3.3	(X)	25
(X)	3.0	1.2	2.9	1.4	1.3	3.9	1.3	3.0	(X)	26
(X)	4.0	1.6	3.5	1.0	4.4	3.6	.8	2.4	(X)	27
(X)	6.0	3.3	2.9	2.2	4.6	5.4	2.6	3.4	(X)	28
(X)	8.0	5.0	5.4	3.2	5.8	9.0	1.9	2.2	(X)	29
(X)	10.0	4.6	2.8	1.9	4.3	6.1	3.4	1.5	(X)	30
76.2	—	.3	.1	.1	.1	.4	.3	.2	.5	31
100.0	—	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	32
(X)	1.0	1.2	.5	.5	.5	1.3	.9	.6	(X)	33
100.0	2.0	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	34
(X)	1.0	1.9	.5	.8	.5	1.9	1.3	.9	(X)	35
(X)	2.0	1.9	1.7	1.2	2.1	2.6	1.2	.8	(X)	36
(X)	2.0	1.5	1.6	1.7	1.0	3.3	1.7	2.4	(X)	37
(X)	4.0	2.2	2.6	2.4	1.6	2.2	1.7	1.4	(X)	38
(X)	6.0	4.5	1.7	1.3	2.7	4.9	3.0	5.5	(X)	39
(X)	6.0	5.4	5.2	4.2	2.1	2.8	3.5	4.5	(X)	40
87.7	—	.3	.1	.1	—	.1	.1	.2	.5	41
100.0	—	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	42
(X)	—	2.1	.7	.3	.3	.5	.4	1.3	(X)	43
100.0	1.0	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	44
(X)	—	2.6	.8	.4	.5	.9	.8	2.2	(X)	45
(X)	1.0	1.9	1.2	.9	.6	1.7	1.2	1.1	(X)	46
(X)	1.0	2.6	2.5	.9	.4	1.7	.5	1.1	(X)	47
(X)	1.0	3.3	2.0	2.7	1.3	1.0	1.7	.5	(X)	48
(X)	2.0	5.4	4.6	2.5	1.3	1.8	3.9	1.9	(X)	49
(X)	2.0	4.9	5.1	3.5	1.6	3.1	4.6	2.0	(X)	50
81.4	—	.6	.1	.1	.1	.2	.1	.3	.6	51
100.0	—	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	52
(X)	—	1.5	.7	.4	.3	.9	.7	1.2	(X)	53
100.0	—	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	54
(X)	—	2.0	1.0	.4	.5	1.2	1.2	1.9	(X)	55
(X)	—	2.2	.9	1.1	.6	1.2	.8	1.5	(X)	56
(X)	1.0	2.9	2.4	1.0	.4	1.0	1.3	1.6	(X)	57
(X)	1.0	3.1	1.2	1.3	.8	2.3	.8	1.2	(X)	58
(X)	1.0	3.9	2.9	1.0	1.7	1.3	3.0	2.5	(X)	59
(X)	1.0	5.3	3.1	1.5	1.6	.7	3.5	3.1	(X)	60

Table 29d. Percent of Minority Employees by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Percent of minority employees for pay period including March 12 ¹						Don't know	Not reported
			25 or less	26 to 50	51 to 75	76 to 90	More than 90			
			A	B	C	D	E	F			G	H
1	All businesses	17 253 143	9.3	1.1	.6	.4	1.9	.9	2.3	
2	Individual proprietorships	14 599 295	6.0	.7	.3	.2	1.4	.5	1.6	
3	Partnerships	1 089 578	13.5	1.3	1.3	.5	3.7	2.0	4.5	
4	Subchapter S corporations	1 564 270	40.1	5.3	2.7	1.6	5.1	4.8	7.5	
5	Hispanic-owned businesses	771 708	2.6	1.6	.9	.7	6.9	.9	2.6	
6	Individual proprietorships	689 015	1.3	.9	.5	.3	5.3	.6	2.1	
7	Partnerships	32 650	4.2	3.5	2.2	2.0	8.6	1.5	5.6	
8	Subchapter S corporations	50 042	15.8	7.5	4.8	3.7	21.7	3.8	6.5	
9	Black-owned businesses	620 912	.8	.5	.3	.4	4.2	.3	1.9	
10	Individual proprietorships	584 256	.5	.4	.2	.3	3.6	.3	1.6	
11	Partnerships	14 727	4.3	1.1	1.0	1.5	10.9	1.9	4.5	
12	Subchapter S corporations	21 928	9.9	3.8	3.3	3.5	23.7	2.5	10.1	
13	Other minority-owned businesses	606 426	5.9	2.3	1.5	1.4	7.7	2.1	2.9	
14	Individual proprietorships	502 022	3.5	1.3	1.0	.8	5.5	1.3	2.0	
15	Partnerships	49 489	6.9	3.7	1.3	3.1	10.6	2.8	5.0	
16	Subchapter S corporations	54 915	19.1	7.3	4.9	4.0	18.3	6.1	6.7	
17	Women-owned businesses	5 888 883	7.1	.7	.4	.3	1.4	.7	1.7	
18	Individual proprietorships	5 078 077	3.2	.3	.2	.1	.9	.2	1.1	
19	Partnerships	243 651	13.1	1.2	.5	.6	3.1	1.6	3.8	
20	Subchapter S corporations	567 155	40.2	3.7	2.4	1.8	5.5	5.0	6.7	
21	Nonminority male-owned businesses	10 114 456	11.4	1.3	.6	.3	1.5	1.0	2.5	
22	Individual proprietorships	8 414 238	8.1	.8	.3	.3	1.2	.6	1.8	
23	Partnerships	777 379	14.5	1.1	1.5	.3	3.2	2.0	4.5	
24	Subchapter S corporations	922 838	42.5	6.2	2.6	1.3	3.3	4.5	8.1	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

No paid employees for pay period including March 12 ¹	Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—									
		I	A	B	C	D	E	F	G	H	I
83.6	(X)		.4	.1	.1	—	.1	.1	.2	.4	1
89.4	(X)		.3	.1	.1	—	.1	.1	.1	.3	2
73.2	(X)		1.4	.1	.4	.1	.6	.3	.6	1.5	3
32.9	(X)		1.5	.8	.2	.2	.3	.3	1.0	1.9	4
83.7	—		.2	.2	.1	.1	.2	.1	.3	.5	5
89.1	—		.2	.1	.1	.1	.3	.1	.3	.4	6
72.4	2.0		.5	1.1	.3	.5	.9	.5	1.4	2.4	7
36.2	1.0		1.4	.7	.6	.5	1.2	.6	.6	2.8	8
91.6	—		.1	.1	—	.1	.2	.1	.2	.2	9
93.2	—		.1	.1	—	.1	.2	.1	.2	.2	10
74.9	3.0		.9	.3	.3	.8	2.2	1.0	1.9	3.7	11
43.2	2.0		1.3	.6	.5	.8	2.2	.7	2.4	3.2	12
76.2	—		.3	.1	.1	.1	.4	.3	.2	.5	13
84.6	—		.3	.1	.2	.2	.3	.2	.1	.4	14
66.6	1.0		1.0	.8	.2	.9	1.4	.5	.7	3.3	15
33.8	1.0		1.7	.9	.7	.5	2.0	1.3	1.0	2.4	16
87.7	—		.3	.1	.1	—	.1	.1	.2	.5	17
94.0	—		.3	.1	—	—	.1	—	.2	.4	18
76.0	1.0		2.3	.3	.1	.2	.9	.5	1.9	3.0	19
34.5	—		2.3	.3	.3	.4	.6	.4	.7	2.9	20
81.4	—		.6	.1	.1	.1	.2	.1	.3	.6	21
87.0	—		.5	.1	.1	.1	.2	.1	.2	.6	22
72.9	—		1.6	.2	.5	.1	.8	.4	.6	1.8	23
31.5	—		2.0	1.4	.3	.2	.4	.6	1.8	3.0	24

Table 30a. Percent of Minority Customers by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Percent of minority customers for pay period including March 12 ¹						Don't know	Not reported
			25 or less	26 to 50	51 to 75	76 to 90	More than 90			
			A	B	C	D	E	F			G	H
1	All businesses	17 253 143	45.0	7.8	3.3	1.8	6.3	25.6	10.2	
2	Agricultural services, forestry, fishing, and mining	583 253	40.8	5.4	1.7	.7	5.0	32.7	13.8	
3	Construction	1 829 620	48.5	9.1	1.9	1.4	6.2	24.0	9.0	
4	Manufacturing	517 714	30.9	4.5	2.3	.8	5.0	49.8	6.7	
5	Transportation, communications, and utilities	698 903	33.4	7.6	4.5	1.9	4.6	34.4	13.6	
6	Wholesale trade	538 339	37.9	8.4	5.4	1.6	4.6	34.7	7.3	
7	Retail trade	2 478 045	49.2	10.6	5.2	2.1	5.6	18.7	8.6	
8	Finance, insurance, and real estate	1 941 029	39.3	7.4	2.3	2.7	6.8	29.5	11.9	
9	Services	7 784 016	47.3	7.1	3.2	1.8	6.9	24.2	9.5	
10	Industries not classified	882 224	43.0	7.6	3.6	1.8	5.4	21.0	17.7	
11	Hispanic-owned businesses	771 708	25.0	10.5	8.2	6.3	17.4	20.6	12.0	
12	Agricultural services, forestry, fishing, and mining	32 927	38.6	8.8	4.2	4.0	10.0	20.2	14.1	
13	Construction	97 476	31.7	10.5	7.8	4.9	9.9	23.8	11.4	
14	Manufacturing	18 461	28.3	10.6	6.5	4.5	9.8	31.6	8.5	
15	Transportation, communications, and utilities	47 797	17.4	9.8	10.2	3.9	9.3	33.1	16.2	
16	Wholesale trade	17 727	18.1	10.1	9.8	8.1	21.7	25.5	6.8	
17	Retail trade	107 846	15.6	12.5	12.9	11.7	22.3	17.4	7.6	
18	Finance, insurance, and real estate	49 231	16.0	10.5	12.2	8.2	23.4	19.9	9.8	
19	Services	347 297	28.2	10.1	6.8	5.4	18.7	18.3	12.4	
20	Industries not classified	52 945	18.8	10.3	5.8	5.9	19.9	20.3	18.9	
21	Black-owned businesses	620 912	17.5	8.1	6.0	6.4	28.4	15.8	17.9	
22	Agricultural services, forestry, fishing, and mining	10 309	27.5	9.1	6.7	4.0	16.2	16.7	19.8	
23	Construction	43 381	24.8	13.3	8.1	6.7	16.6	14.6	15.9	
24	Manufacturing	10 469	19.7	6.0	4.9	5.0	20.6	25.4	18.4	
25	Transportation, communications, and utilities	49 095	24.2	10.5	6.2	3.7	12.5	23.5	19.3	
26	Wholesale trade	7 550	23.7	8.6	7.2	5.5	26.0	20.0	9.0	
27	Retail trade	86 840	11.0	8.5	7.1	10.6	35.4	15.1	12.2	
28	Finance, insurance, and real estate	40 924	11.3	9.7	7.6	8.3	38.3	13.0	11.7	
29	Services	332 981	17.5	6.9	5.4	5.7	30.5	14.9	19.2	
30	Industries not classified	39 363	15.9	8.1	4.8	5.4	25.3	15.7	24.7	
31	Other minority-owned businesses	606 426	25.9	12.5	6.8	6.2	16.9	23.4	8.3	
32	Agricultural services, forestry, fishing, and mining	15 218	31.1	9.8	4.2	2.2	8.3	32.5	11.8	
33	Construction	28 295	25.0	8.4	4.8	2.9	19.3	30.3	9.3	
34	Manufacturing	18 976	17.8	7.2	5.5	2.3	13.5	48.5	5.1	
35	Transportation, communications, and utilities	24 362	21.0	11.9	5.9	4.1	19.1	25.6	12.4	
36	Wholesale trade	20 043	21.2	10.8	4.4	7.3	16.0	34.5	5.8	
37	Retail trade	132 483	25.8	16.5	10.7	7.4	17.6	16.3	5.8	
38	Finance, insurance, and real estate	64 762	18.7	8.7	4.8	12.2	22.0	20.0	13.7	
39	Services	273 774	29.6	13.1	6.2	5.1	15.5	22.8	7.8	
40	Industries not classified	28 512	19.0	9.1	6.6	5.7	18.2	32.8	8.6	
41	Women-owned businesses	5 888 883	45.1	6.4	3.7	1.6	6.6	25.7	11.0	
42	Agricultural services, forestry, fishing, and mining	119 731	42.1	4.3	1.8	.3	3.4	31.6	16.6	
43	Construction	183 695	48.6	4.9	2.7	1.4	5.9	27.9	8.5	
44	Manufacturing	152 346	31.7	4.2	2.1	1.1	4.9	45.9	10.1	
45	Transportation, communications, and utilities	141 623	32.5	6.1	4.2	2.8	4.0	39.7	10.7	
46	Wholesale trade	154 542	35.0	7.5	6.1	1.8	4.8	36.7	8.1	
47	Retail trade	1 093 342	47.6	9.4	5.0	1.9	6.0	20.2	9.9	
48	Finance, insurance, and real estate	602 802	36.5	7.7	3.6	1.4	5.3	35.1	10.5	
49	Services	3 158 444	48.3	5.3	3.1	1.5	7.6	23.6	10.6	
50	Industries not classified	282 358	36.2	6.9	5.3	2.0	5.4	22.8	21.4	
51	Nonminority male-owned businesses	10 114 456	47.5	8.2	2.6	1.3	4.5	26.3	9.5	
52	Agricultural services, forestry, fishing, and mining	412 917	41.0	5.2	1.3	.4	5.0	34.2	12.9	
53	Construction	1 496 056	50.4	9.5	1.2	1.0	5.5	23.6	8.6	
54	Manufacturing	333 485	31.2	4.1	2.0	.5	4.2	53.0	5.0	
55	Transportation, communications, and utilities	458 400	36.2	7.3	4.0	1.3	3.3	34.4	13.6	
56	Wholesale trade	352 721	40.6	8.7	4.9	1.0	3.3	34.3	7.2	
57	Retail trade	1 197 943	55.5	11.2	4.6	.9	2.8	17.7	7.5	
58	Finance, insurance, and real estate	1 240 594	42.4	7.1	1.3	2.8	6.1	27.5	12.7	
59	Services	4 102 294	49.3	8.1	2.7	1.3	4.6	25.6	8.4	
60	Industries not classified	520 046	50.2	7.4	2.3	1.1	3.0	20.0	15.9	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—							
	A	B	C	D	E	F	G	H
(X)	.6	.3	.2	.2	.3	.7	.3	1
(X)	2.5	1.3	.7	.2	1.1	2.3	1.5	2
(X)	2.2	1.8	.4	.7	1.1	1.2	1.7	3
(X)	2.2	.8	.5	.2	1.1	2.0	.9	4
(X)	1.6	1.0	.7	.6	.9	1.3	1.0	5
(X)	1.8	1.2	1.2	.3	.8	1.6	1.0	6
(X)	2.1	.6	.7	.2	.7	1.5	.9	7
(X)	2.3	1.1	.4	.6	1.2	1.7	1.2	8
(X)	1.4	.4	.4	.3	.4	1.1	.6	9
(X)	3.3	1.3	.9	.8	.7	1.8	1.7	10
—	.7	.8	.8	.5	1.0	.9	.9	11
1.0	3.1	1.9	1.3	1.4	1.8	1.6	3.2	12
1.0	2.2	2.0	1.3	1.2	2.0	2.2	2.0	13
1.0	2.7	1.2	1.1	1.3	2.1	2.5	1.2	14
1.0	1.6	1.4	2.0	.8	2.1	2.9	1.8	15
2.0	1.3	2.3	1.4	1.4	1.9	2.2	1.5	16
1.0	1.4	1.2	1.2	1.1	1.8	1.8	1.3	17
1.0	1.5	1.7	1.6	1.6	2.2	1.2	1.3	18
—	1.3	1.2	1.1	.9	2.2	1.5	1.5	19
1.0	2.4	2.5	.9	2.1	1.9	3.0	2.1	20
—	.7	.3	.4	.4	.9	.7	.5	21
1.0	2.7	1.5	1.3	.9	1.4	1.6	1.1	22
—	1.8	1.2	.8	.8	1.4	1.6	1.4	23
1.0	2.1	.8	1.4	1.0	2.9	3.1	1.6	24
—	2.1	1.1	.7	.7	1.0	1.7	2.0	25
2.0	1.9	1.4	1.5	.9	1.9	1.1	1.3	26
—	.7	1.1	1.1	.9	2.4	1.0	1.6	27
1.0	1.3	1.2	1.4	1.2	2.0	1.4	1.3	28
—	1.2	.4	.4	.6	1.5	1.1	1.0	29
—	1.7	1.3	.6	.9	2.6	1.9	2.3	30
—	1.3	.5	.6	.8	.9	1.0	.8	31
1.0	3.9	2.2	1.2	.9	2.9	4.1	3.4	32
1.0	2.8	1.6	1.7	.8	2.5	3.2	2.6	33
1.0	3.9	1.2	1.4	1.1	3.0	4.2	1.3	34
1.0	3.9	1.8	2.6	1.4	3.3	3.4	2.7	35
1.0	2.1	2.0	1.0	2.4	1.5	2.0	1.5	36
1.0	1.9	1.2	1.8	1.2	2.0	1.6	1.3	37
1.0	2.0	1.5	.8	3.1	3.1	2.8	1.7	38
—	2.5	1.3	1.4	1.0	1.3	1.7	1.4	39
1.0	3.2	2.0	2.3	1.7	3.3	4.1	2.0	40
—	.7	.6	.4	.1	.5	.8	.9	41
—	3.0	1.3	.6	.2	.9	3.3	4.1	42
—	3.1	1.1	1.0	.5	1.3	3.0	1.6	43
—	2.9	1.1	.7	.4	1.5	2.5	1.5	44
—	2.9	1.2	1.0	1.1	1.0	3.5	1.6	45
—	2.1	1.7	.9	.5	1.1	2.2	1.3	46
—	3.1	1.2	.7	.4	1.2	2.6	1.6	47
—	2.4	1.5	1.0	.2	1.0	2.2	1.9	48
—	1.3	.9	.7	.2	.6	1.4	.8	49
—	2.3	1.7	1.3	.9	1.0	2.5	3.2	50
—	.8	.6	.4	.4	.5	1.0	.7	51
—	3.8	1.6	.9	.3	1.7	3.4	2.0	52
—	2.8	2.2	.4	.9	1.4	1.5	1.9	53
—	2.6	1.0	.7	.4	1.3	2.4	1.2	54
—	1.9	1.3	1.0	.9	1.3	2.1	1.3	55
—	2.2	1.3	1.8	.4	.9	2.3	1.4	56
—	2.9	1.8	1.3	.2	.7	1.9	2.2	57
—	3.4	1.5	.4	.9	1.9	2.9	1.7	58
—	2.1	.8	.7	.6	.6	1.7	1.2	59
—	4.6	2.4	1.6	.8	1.4	2.7	2.5	60

Table 30b. Percent of Minority Customers by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Type of firm and receipts size	Firms (number)	Percent of minority customers for pay period including March 12 ¹						
		25 or less	26 to 50	51 to 75	76 to 90	More than 90	Don't know	Not reported
		A	B	C	D	E	F	G	H
1 All businesses	17 253 143	45.0	7.8	3.3	1.8	6.3	25.6	10.2
2 Less than \$5,000	5 226 553	41.3	6.2	2.2	1.8	7.7	25.9	14.9
3 \$5,000 to \$9,999	2 443 946	44.6	6.6	2.9	1.8	6.8	26.3	11.1
4 \$10,000 to \$24,999	3 076 410	45.6	8.2	3.5	1.5	5.4	25.2	10.6
5 \$25,000 to \$49,999	1 945 806	49.6	8.5	4.0	1.3	5.7	22.4	8.6
6 \$50,000 to \$99,999	1 615 940	46.8	9.8	3.2	2.2	6.4	26.6	4.9
7 \$100,000 to \$199,999	1 197 996	49.1	9.1	5.0	2.5	5.6	23.9	4.9
8 \$200,000 to \$249,999	301 794	55.6	7.0	4.0	4.0	4.1	20.4	4.9
9 \$250,000 to \$499,999	682 583	46.6	11.2	5.0	2.0	4.6	25.2	5.4
10 \$500,000 to \$999,999	372 078	44.1	9.9	5.2	2.7	3.8	28.3	5.9
11 \$1,000,000 or more	390 037	33.4	8.7	3.9	1.7	3.4	43.4	5.5
12 Hispanic-owned businesses	771 708	25.0	10.5	8.2	6.3	17.4	20.6	12.0
13 Less than \$5,000	219 226	20.6	7.0	6.3	4.5	20.2	22.4	19.0
14 \$5,000 to \$9,999	140 362	23.8	8.8	7.8	6.8	20.0	17.5	15.4
15 \$10,000 to \$24,999	165 667	23.7	11.4	8.4	5.1	19.1	19.9	12.4
16 \$25,000 to \$49,999	87 288	28.8	12.9	7.9	8.4	14.0	21.3	6.6
17 \$50,000 to \$99,999	64 742	32.6	12.8	9.5	5.5	13.6	19.5	6.5
18 \$100,000 to \$199,999	41 578	26.3	12.0	11.7	9.4	14.3	20.7	5.5
19 \$200,000 to \$249,999	10 030	26.8	13.7	14.0	11.1	12.3	16.6	5.6
20 \$250,000 to \$499,999	22 301	30.8	14.1	8.6	7.4	12.4	20.8	5.9
21 \$500,000 to \$999,999	11 319	23.6	13.5	11.3	8.5	15.8	20.8	6.6
22 \$1,000,000 or more	9 194	19.7	10.7	9.7	8.1	13.7	33.7	4.4
23 Black-owned businesses	620 912	17.5	8.1	6.0	6.4	28.4	15.8	17.9
24 Less than \$5,000	236 722	14.3	6.7	5.5	5.0	28.1	16.7	23.8
25 \$5,000 to \$9,999	111 512	16.0	7.7	5.8	6.5	32.0	14.7	17.4
26 \$10,000 to \$24,999	129 901	18.6	9.3	6.1	6.6	28.7	14.1	16.6
27 \$25,000 to \$49,999	62 209	23.8	9.3	6.1	8.5	25.3	15.3	11.4
28 \$50,000 to \$99,999	39 218	21.6	9.7	5.7	7.4	24.8	19.4	11.3
29 \$100,000 to \$199,999	20 936	21.9	10.2	8.7	7.8	30.9	14.2	6.3
30 \$200,000 to \$249,999	4 533	29.7	6.6	8.3	10.2	30.4	12.6	2.3
31 \$250,000 to \$499,999	9 029	20.9	9.5	13.0	11.4	21.3	17.8	6.1
32 \$500,000 to \$999,999	3 823	19.7	9.4	7.9	8.6	21.9	21.9	10.5
33 \$1,000,000 or more	3 028	20.3	9.2	8.2	6.2	15.9	32.0	8.2
34 Other minority-owned businesses	606 426	25.9	12.5	6.8	6.2	16.9	23.4	8.3
35 Less than \$5,000	132 493	21.5	7.1	3.7	2.7	24.4	30.2	10.4
36 \$5,000 to \$9,999	80 435	27.9	6.7	7.4	3.5	15.0	28.2	11.4
37 \$10,000 to \$24,999	108 195	27.6	7.4	9.4	8.6	17.2	20.6	9.3
38 \$25,000 to \$49,999	77 345	24.0	18.4	4.3	9.2	16.2	20.6	7.3
39 \$50,000 to \$99,999	70 360	25.5	17.5	6.6	6.6	17.0	21.5	5.5
40 \$100,000 to \$199,999	58 620	28.6	14.9	9.5	6.9	13.9	18.4	7.8
41 \$200,000 to \$249,999	15 740	28.8	23.8	8.6	7.5	12.1	13.2	6.0
42 \$250,000 to \$499,999	34 266	28.1	16.4	8.0	6.0	14.0	20.9	6.6
43 \$500,000 to \$999,999	16 467	28.9	14.2	9.4	7.4	10.7	23.8	5.7
44 \$1,000,000 or more	12 505	24.2	13.4	7.0	5.4	9.6	34.8	5.8
45 Women-owned businesses	5 888 883	45.1	6.4	3.7	1.6	6.6	25.7	11.0
46 Less than \$5,000	2 310 303	40.7	4.6	2.6	1.1	7.4	28.4	15.2
47 \$5,000 to \$9,999	967 380	48.1	7.3	4.3	1.4	8.0	23.1	7.8
48 \$10,000 to \$24,999	1 051 358	47.7	5.4	4.0	2.0	6.8	23.6	10.4
49 \$25,000 to \$49,999	538 885	52.3	7.4	3.4	1.9	3.8	19.9	11.2
50 \$50,000 to \$99,999	381 517	44.3	10.4	3.2	2.2	6.1	27.4	6.3
51 \$100,000 to \$199,999	267 089	47.8	10.0	7.4	2.4	4.3	25.1	3.1
52 \$200,000 to \$249,999	66 464	53.1	8.1	3.6	2.2	4.6	22.4	5.9
53 \$250,000 to \$499,999	146 313	45.5	9.7	5.7	2.5	4.1	26.6	5.9
54 \$500,000 to \$999,999	80 539	40.6	11.2	6.0	2.6	3.6	30.5	5.6
55 \$1,000,000 or more	79 037	34.0	8.1	4.5	1.9	3.2	43.0	5.2
56 Nonminority male-owned businesses	10 114 456	47.5	8.2	2.6	1.3	4.5	26.3	9.5
57 Less than \$5,000	2 608 047	44.0	7.5	1.4	2.0	6.4	24.3	14.3
58 \$5,000 to \$9,999	1 285 456	44.9	5.8	1.2	1.3	3.8	29.9	13.1
59 \$10,000 to \$24,999	1 763 830	47.5	10.0	2.5	.3	2.1	27.2	10.4
60 \$25,000 to \$49,999	1 248 482	51.6	8.1	3.9	—	5.1	23.7	7.6
61 \$50,000 to \$99,999	1 108 065	50.2	9.0	2.7	1.8	5.2	26.9	4.2
62 \$100,000 to \$199,999	840 723	52.2	8.3	3.7	1.8	4.7	24.1	5.2
63 \$200,000 to \$249,999	212 693	60.4	4.7	3.1	2.9	2.8	20.6	4.5
64 \$250,000 to \$499,999	488 462	49.1	11.3	4.5	1.2	3.5	25.4	5.1
65 \$500,000 to \$999,999	266 408	47.1	9.2	4.5	2.1	2.9	28.4	5.8
66 \$1,000,000 or more	292 290	34.2	8.6	3.5	1.2	2.6	44.2	5.6

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—							
	A	B	C	D	E	F	G	H
(X)	.6	.3	.2	.2	.3	.7	.3	1
(X)	1.4	.9	.4	.5	.6	1.8	1.0	2
(X)	1.6	.8	.5	.5	.8	1.5	1.5	3
(X)	1.7	1.1	.7	.3	.8	1.3	1.0	4
(X)	2.3	1.5	1.1	.2	1.5	1.5	1.6	5
(X)	2.6	1.2	.5	.6	.7	2.1	.6	6
(X)	1.8	1.0	.6	.3	.5	1.3	.5	7
(X)	2.0	1.0	1.4	1.2	1.0	2.8	1.2	8
(X)	1.4	1.0	.3	.4	.6	1.3	.5	9
(X)	1.5	.5	.6	.4	.3	1.2	.5	10
(X)	.8	.4	.4	.2	.2	.7	.3	11
—	.7	.8	.8	.5	1.0	.9	.9	12
1.0	2.6	1.2	1.2	1.1	1.7	2.5	2.3	13
1.0	2.9	1.5	1.6	1.7	2.5	2.2	2.0	14
1.0	1.8	2.4	1.5	.9	2.8	1.9	2.7	15
1.0	3.5	2.4	1.4	2.5	2.3	2.3	1.1	16
1.0	1.4	1.2	1.0	1.0	1.7	2.2	1.1	17
1.0	1.4	1.1	1.1	1.0	2.4	2.0	1.8	18
3.0	5.0	2.7	1.3	2.6	2.7	3.3	1.5	19
2.0	1.4	1.6	.8	.9	.8	1.2	.6	20
3.0	1.8	2.0	1.9	1.2	1.3	1.6	1.0	21
2.0	2.0	1.1	.9	1.1	1.0	1.3	.6	22
—	.7	.3	.4	.4	.9	.7	.5	23
—	1.2	.6	.5	.5	1.5	1.2	1.3	24
—	2.3	.9	.9	1.0	2.2	1.7	1.7	25
—	.9	1.1	.9	.7	1.0	1.2	1.0	26
—	2.1	1.3	1.6	1.5	3.1	2.3	2.1	27
1.0	1.9	1.4	1.2	1.1	2.9	1.3	1.4	28
1.0	1.2	1.8	.8	1.2	2.0	1.4	1.1	29
3.0	4.7	2.5	2.6	2.6	5.1	2.0	.8	30
3.0	1.6	1.1	1.6	1.2	1.6	2.3	.6	31
4.0	2.8	1.4	2.1	1.2	2.3	2.4	2.4	32
4.0	1.6	1.7	1.3	1.8	2.4	2.0	1.4	33
—	1.3	.5	.6	.8	.9	1.0	.8	34
1.0	4.1	2.1	1.3	.9	2.5	3.1	1.7	35
1.0	3.1	2.2	3.0	1.9	2.8	3.7	2.5	36
1.0	3.2	2.0	2.0	2.9	2.3	2.6	1.4	37
1.0	2.7	3.0	1.4	1.8	2.4	2.7	2.0	38
1.0	2.7	2.7	1.3	1.1	2.6	1.8	1.6	39
1.0	1.4	1.9	.8	1.2	1.6	1.6	1.3	40
2.0	3.5	2.8	2.9	2.3	3.2	3.2	2.2	41
1.0	1.5	1.6	.8	.8	1.0	1.3	.8	42
2.0	2.0	1.1	1.2	.7	1.1	2.0	1.1	43
2.0	1.7	1.2	.7	.7	1.0	1.5	.6	44
—	.7	.6	.4	.1	.5	.8	.9	45
—	1.8	.8	.4	.3	.5	1.9	2.1	46
—	2.2	1.1	.9	.5	1.6	1.6	1.2	47
—	2.7	1.2	1.3	.6	1.0	2.3	1.1	48
—	3.3	1.4	1.6	1.1	.5	3.5	2.4	49
—	2.7	2.1	1.0	.7	1.4	2.2	1.4	50
—	2.3	1.0	1.5	.8	.7	2.2	.6	51
1.0	5.7	1.6	1.4	.9	3.9	5.2	1.8	52
1.0	1.6	1.5	1.0	.7	.5	2.0	.9	53
1.0	1.7	1.0	.9	.7	.4	1.3	.7	54
1.0	.9	.7	.7	.3	.3	1.2	.5	55
—	.8	.6	.4	.4	.5	1.0	.7	56
—	1.6	1.4	.5	1.2	1.2	2.6	1.4	57
—	3.5	1.6	.5	.9	1.0	3.2	2.7	58
—	2.3	1.9	1.0	.2	1.0	2.2	1.8	59
—	4.0	2.3	1.8	—	2.5	2.4	2.0	60
—	3.5	1.8	.8	1.0	.9	2.7	.8	61
—	2.2	1.5	.8	.4	.8	1.4	.8	62
—	3.7	1.5	2.1	1.6	.8	4.2	1.6	63
—	2.1	1.1	.6	.5	.8	1.5	.8	64
—	2.0	.6	.9	.6	.4	1.5	.7	65
—	1.0	.6	.4	.3	.3	.8	.5	66

Table 30c. Percent of Minority Customers by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Percent of minority customers for pay period including March 12 ¹						Don't know	Not reported
			25 or less	26 to 50	51 to 75	76 to 90	More than 90			
			A	B	C	D	E	F			G	H
1	All businesses	17 253 143	45.0	7.8	3.3	1.8	6.3	25.6	10.2	
2	With no paid employees	14 118 184	43.6	7.4	3.0	1.8	6.7	26.2	11.5	
3	With paid employees	3 134 959	50.9	9.8	4.8	2.1	4.6	23.5	4.3	
4	No employees ⁴	435 838	44.3	11.1	6.2	2.5	4.7	27.4	3.8	
5	1 to 4 employees	1 716 076	55.4	9.6	4.7	2.1	5.6	18.7	3.8	
6	5 to 9 employees	503 808	52.1	8.9	4.0	2.6	3.1	24.3	5.0	
7	10 to 19 employees	256 110	41.4	11.9	4.6	1.5	3.0	31.8	5.9	
8	20 to 49 employees	144 734	38.8	7.9	5.8	1.8	2.6	37.2	5.8	
9	50 to 99 employees	45 331	34.0	8.5	3.1	.9	2.9	45.9	4.7	
10	100 employees or more	33 062	20.6	8.9	2.4	2.8	.9	58.3	6.0	
11	Hispanic-owned businesses	771 708	25.0	10.5	8.2	6.3	17.4	20.6	12.0	
12	With no paid employees	656 343	23.8	9.9	7.5	6.0	18.1	20.9	13.7	
13	With paid employees	115 364	29.8	13.0	11.2	7.5	14.5	19.1	4.8	
14	No employees ⁴	19 569	24.9	14.6	6.9	5.2	17.8	24.2	6.4	
15	1 to 4 employees	64 631	31.2	13.1	12.9	8.6	15.3	14.8	4.2	
16	5 to 9 employees	16 937	32.9	11.1	10.5	6.9	11.9	22.0	4.8	
17	10 to 19 employees	8 553	27.3	14.8	8.9	6.4	12.3	23.2	7.1	
18	20 to 49 employees	4 050	26.0	10.7	11.6	6.1	8.9	34.3	2.4	
19	50 to 99 employees	948	22.7	13.6	5.6	10.9	7.2	31.4	8.7	
20	100 employees or more	676	19.2	6.0	7.2	4.8	3.4	53.1	6.2	
21	Black-owned businesses	620 912	17.5	8.1	6.0	6.4	28.4	15.8	17.9	
22	With no paid employees	556 434	16.9	7.8	5.8	5.8	28.9	16.0	18.9	
23	With paid employees	64 478	22.5	10.5	8.0	11.3	24.4	14.3	9.0	
24	No employees ⁴	13 725	25.2	9.7	7.0	16.8	12.4	15.0	13.9	
25	1 to 4 employees	37 587	20.1	11.4	8.0	10.3	29.6	13.1	7.5	
26	5 to 9 employees	7 853	29.5	7.9	9.3	9.4	22.5	15.4	6.0	
27	10 to 19 employees	2 839	25.0	7.4	8.4	6.9	21.2	15.3	15.8	
28	20 to 49 employees	1 700	24.0	10.1	9.4	8.5	14.5	24.5	9.1	
29	50 to 99 employees	432	24.3	5.9	4.1	11.8	21.0	24.1	8.8	
30	100 employees or more	342	14.9	18.7	12.8	8.4	4.9	34.4	6.0	
31	Other minority-owned businesses	606 426	25.9	12.5	6.8	6.2	16.9	23.4	8.3	
32	With no paid employees	470 075	24.5	10.7	5.8	6.2	19.4	24.1	9.4	
33	With paid employees	136 351	29.4	17.4	9.5	6.2	10.3	21.8	5.3	
34	No employees ⁴	19 989	30.9	16.3	8.8	4.5	10.7	22.6	6.1	
35	1 to 4 employees	76 636	27.0	18.4	10.8	7.9	11.4	19.4	5.1	
36	5 to 9 employees	22 862	34.9	16.8	7.7	3.9	9.1	22.4	5.3	
37	10 to 19 employees	10 051	34.5	16.7	7.0	4.1	9.1	24.2	4.4	
38	20 to 49 employees	5 034	29.6	16.1	8.7	3.5	4.9	30.7	6.6	
39	50 to 99 employees	1 075	17.9	10.5	6.8	3.7	4.7	50.8	5.6	
40	100 employees or more	705	25.0	4.7	2.0	4.8	2.7	49.8	11.0	
41	Women-owned businesses	5 888 883	45.1	6.4	3.7	1.6	6.6	25.7	11.0	
42	With no paid employees	5 071 110	44.5	6.1	3.3	1.5	6.9	25.8	12.0	
43	With paid employees	817 773	48.7	8.3	6.1	2.0	4.5	25.4	4.9	
44	No employees ⁴	127 905	40.4	5.7	9.4	2.6	5.7	29.3	6.9	
45	1 to 4 employees	435 550	51.9	8.7	5.4	1.6	5.0	23.2	4.3	
46	5 to 9 employees	134 476	49.1	9.2	5.8	2.6	3.1	26.0	4.2	
47	10 to 19 employees	67 487	50.2	8.4	3.4	3.0	4.2	24.5	6.4	
48	20 to 49 employees	35 515	38.8	8.0	10.7	1.5	1.9	33.8	5.3	
49	50 to 99 employees	10 178	37.1	4.5	4.2	1.8	3.4	44.1	4.9	
50	100 employees or more	6 663	18.5	8.3	9.0	7.9	1.2	48.8	6.2	
51	Nonminority male-owned businesses	10 114 456	47.5	8.2	2.6	1.3	4.5	26.3	9.5	
52	With no paid employees	8 019 462	45.7	7.8	2.3	1.3	4.8	27.2	11.0	
53	With paid employees	2 094 993	54.6	9.8	3.7	1.5	3.5	23.1	3.9	
54	No employees ⁴	271 380	48.8	13.6	4.1	1.7	2.8	27.3	1.7	
55	1 to 4 employees	1 155 800	60.4	9.2	3.7	1.4	4.6	17.3	3.4	
56	5 to 9 employees	334 483	55.4	8.3	2.9	2.2	2.1	23.9	5.2	
57	10 to 19 employees	173 140	39.0	12.9	4.8	.4	1.8	35.5	5.7	
58	20 to 49 employees	101 938	39.7	7.3	3.9	1.6	2.3	39.0	6.1	
59	50 to 99 employees	33 406	34.3	9.4	2.6	—	2.4	46.8	4.5	
60	100 employees or more	24 846	21.1	9.4	.2	1.4	.5	61.8	5.7	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—							
	A	B	C	D	E	F	G	H
(X)	.6	.3	.2	.2	.3	.7	.3	1
(X)	.7	.3	.2	.3	.3	.9	.4	2
(X)	1.2	.9	.3	.2	.3	.9	.3	3
(X)	4.7	3.0	1.5	1.0	1.7	5.7	1.0	4
(X)	1.4	1.2	.4	.3	.5	1.0	.3	5
(X)	1.0	1.0	.6	.9	.4	1.2	.5	6
(X)	1.7	1.7	.6	.3	.6	1.3	.9	7
(X)	1.6	.6	1.2	.4	.4	1.2	.6	8
(X)	2.1	1.8	.8	.2	.9	1.5	1.4	9
(X)	2.3	2.0	.8	1.5	.3	3.2	1.9	10
—	.7	.8	.8	.5	1.0	.9	.9	11
—	.8	1.0	.9	.6	1.0	1.2	1.2	12
1.0	1.1	.5	.8	.6	1.1	.9	.6	13
2.0	3.7	3.1	3.4	1.3	3.1	4.2	2.4	14
1.0	1.6	.9	.9	.9	1.6	1.4	.8	15
2.0	2.7	1.6	1.4	1.7	1.8	1.8	1.0	16
3.0	2.3	1.9	.8	1.4	1.8	3.1	1.4	17
4.0	3.8	1.7	2.5	1.9	1.4	4.0	.7	18
6.0	3.9	4.4	1.3	3.4	1.8	3.6	3.0	19
8.0	5.0	2.4	1.7	2.9	1.8	4.4	1.8	20
—	.7	.3	.4	.4	.9	.7	.5	21
—	.9	.3	.4	.5	.9	.8	.6	22
1.0	1.3	1.1	1.1	1.7	.7	1.4	1.3	23
2.0	4.6	2.4	1.7	5.3	2.9	2.9	3.4	24
1.0	.9	1.6	1.4	1.6	1.5	1.4	1.5	25
3.0	2.5	2.2	1.7	2.1	2.1	2.2	1.8	26
4.0	4.2	1.8	2.1	2.3	2.1	3.2	4.4	27
6.0	4.9	1.6	2.3	1.9	3.6	3.2	2.5	28
8.0	4.6	3.3	1.1	4.9	7.4	5.6	2.5	29
—	5.4	5.0	2.4	4.0	2.1	4.5	2.2	30
—	1.3	.5	.6	.8	.9	1.0	.8	31
—	1.7	.6	.8	.9	1.1	1.3	1.0	32
1.0	1.5	.7	.7	.9	1.0	1.2	.5	33
2.0	3.9	4.7	4.4	1.5	1.6	5.5	1.4	34
1.0	1.9	.9	1.5	1.5	1.4	1.6	.7	35
2.0	2.3	2.0	1.3	.7	1.8	1.8	.7	36
2.0	2.2	1.5	2.1	.9	3.0	2.7	1.6	37
4.0	3.1	3.0	1.7	1.1	1.3	2.8	1.3	38
6.0	3.2	2.6	2.7	1.7	1.7	5.0	2.1	39
6.0	7.4	2.4	.8	3.0	1.5	6.8	2.6	40
—	.7	.6	.4	.1	.5	.8	.9	41
—	.8	.7	.3	.1	.5	.9	1.0	42
—	1.9	.8	1.2	.2	.5	1.2	.8	43
1.0	5.0	1.1	5.1	.8	2.6	4.1	2.2	44
—	2.8	1.1	.8	.2	.5	1.8	1.0	45
1.0	2.1	1.0	1.4	1.0	.6	1.5	.9	46
1.0	2.7	1.1	.7	1.4	1.2	1.8	1.6	47
1.0	3.3	1.7	3.0	.6	.5	2.0	1.0	48
2.0	6.1	1.8	2.8	.6	1.6	5.3	.9	49
2.0	4.2	3.5	2.9	3.8	.6	4.2	1.9	50
—	.8	.6	.4	.4	.5	1.0	.7	51
—	1.0	.6	.4	.5	.6	1.2	.9	52
—	1.5	1.2	.5	.3	.5	1.1	.3	53
—	6.1	4.7	1.1	1.4	1.9	7.4	1.1	54
—	1.8	1.6	.6	.6	.8	1.2	.5	55
—	1.5	1.3	.6	1.0	.5	1.8	.9	56
1.0	2.2	2.4	.8	.2	.7	1.5	1.5	57
1.0	1.9	.6	.8	.6	.5	1.9	.7	58
1.0	2.5	2.5	1.0	—	1.1	1.7	2.0	59
1.0	3.2	2.4	.2	1.8	.3	4.2	2.6	60

Table 30d. Percent of Minority Customers by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Percent of minority customers for pay period including March 12 ¹						Don't know	Not reported
			25 or less	26 to 50	51 to 75	76 to 90	More than 90			
			A	B	C	D	E	F			G	H
1	All businesses	17 253 143	45.0	7.8	3.3	1.8	6.3	25.6	10.2	
2	Individual proprietorships	14 599 295	45.5	7.9	3.3	1.8	6.4	24.6	10.4	
3	Partnerships	1 089 578	40.7	6.0	2.8	2.5	7.4	29.0	11.5	
4	Subchapter S corporations	1 564 270	42.4	8.2	3.6	1.7	3.7	33.8	6.6	
5	Hispanic-owned businesses	771 708	25.0	10.5	8.2	6.3	17.4	20.6	12.0	
6	Individual proprietorships	689 015	24.7	10.5	8.1	6.4	17.8	19.7	12.8	
7	Partnerships	32 650	27.2	11.9	9.3	6.6	16.4	20.2	8.4	
8	Subchapter S corporations	50 042	26.5	9.5	9.2	5.4	13.8	30.0	5.6	
9	Black-owned businesses	620 912	17.5	8.1	6.0	6.4	28.4	15.8	17.9	
10	Individual proprietorships	584 256	17.2	8.1	6.0	6.4	28.4	15.6	18.3	
11	Partnerships	14 727	21.7	6.3	4.8	5.4	34.0	16.5	11.2	
12	Subchapter S corporations	21 928	24.2	8.1	8.6	7.1	25.3	20.5	6.2	
13	Other minority-owned businesses	606 426	25.9	12.5	6.8	6.2	16.9	23.4	8.3	
14	Individual proprietorships	502 022	25.0	11.7	7.2	6.2	19.1	22.5	8.3	
15	Partnerships	49 489	22.9	16.0	4.7	8.7	11.9	24.5	11.3	
16	Subchapter S corporations	54 915	33.2	14.6	6.3	4.0	7.8	28.4	5.7	
17	Women-owned businesses	5 888 883	45.1	6.4	3.7	1.6	6.6	25.7	11.0	
18	Individual proprietorships	5 078 077	45.6	6.1	3.7	1.6	6.8	24.7	11.4	
19	Partnerships	243 651	41.4	10.4	.9	1.8	3.3	28.3	13.9	
20	Subchapter S corporations	567 155	41.7	7.5	4.2	1.3	5.1	34.5	5.6	
21	Nonminority male-owned businesses	10 114 456	47.5	8.2	2.6	1.3	4.5	26.3	9.5	
22	Individual proprietorships	8 414 238	48.3	8.6	2.5	1.2	4.5	25.3	9.6	
23	Partnerships	777 379	42.5	3.9	2.9	2.0	7.7	29.9	11.1	
24	Subchapter S corporations	922 838	44.3	8.4	2.8	1.5	2.0	33.7	7.4	

¹Data represent percentage of firms reporting in the designated categories.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—							
	A	B	C	D	E	F	G	H
(X)	.6	.3	.2	.2	.3	.7	.3	1
(X)	.8	.3	.2	.3	.3	.9	.4	2
(X)	2.5	1.0	1.0	.6	1.7	2.3	2.1	3
(X)	1.7	1.0	.6	.2	.6	1.7	1.1	4
—	.7	.8	.8	.5	1.0	.9	.9	5
—	.8	.9	.8	.5	1.1	1.2	1.1	6
2.0	3.3	1.3	1.4	1.9	2.3	2.0	2.0	7
1.0	2.1	1.3	1.3	.6	1.3	2.5	.9	8
—	.7	.3	.4	.4	.9	.7	.5	9
—	.7	.3	.4	.4	.9	.7	.6	10
3.0	3.1	1.9	1.6	1.1	4.3	1.8	2.9	11
2.0	2.4	1.1	2.4	1.7	2.0	1.9	1.4	12
—	1.3	.5	.6	.8	.9	1.0	.8	13
—	1.5	.5	.7	.8	1.2	1.1	1.0	14
1.0	2.0	2.6	1.0	2.1	1.9	1.8	1.1	15
1.0	1.7	2.3	1.3	1.1	1.2	2.2	.8	16
—	.7	.6	.4	.1	.5	.8	.9	17
—	.8	.7	.4	.1	.5	.9	1.0	18
1.0	4.1	2.2	.3	.6	.6	2.8	4.1	19
—	2.5	.7	.9	.2	1.6	1.4	.9	20
—	.8	.6	.4	.4	.5	1.0	.7	21
—	1.1	.7	.4	.5	.4	1.2	.7	22
—	3.4	1.3	1.4	.7	2.4	3.5	2.4	23
—	2.0	1.6	.5	.4	.3	2.5	1.4	24

Table 31a. Total Sales of 10 Percent or More to Customer Categories by Industry Division:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Customer categories accounting for 10 percent or more of business's total sales of goods/services ¹			
			Federal Government	State government	Local government	Other businesses and/or corporations
			A	B	C	D	E
1	All businesses	17 253 143	2.6	2.3	2.8	30.1
2	Agricultural services, forestry, fishing, and mining	583 253	2.3	1.1	1.4	28.4
3	Construction	1 829 620	3.0	2.3	4.0	29.4
4	Manufacturing	517 714	1.9	1.7	3.7	59.2
5	Transportation, communications, and utilities	698 903	3.2	1.8	3.0	38.8
6	Wholesale trade	538 339	2.0	1.3	3.7	60.3
7	Retail trade	2 478 045	1.6	1.4	1.7	14.7
8	Finance, insurance, and real estate	1 941 029	3.3	1.4	1.2	26.7
9	Services	7 784 016	2.8	3.2	3.4	31.6
10	Industries not classified	882 224	1.0	1.1	2.3	28.2
11	Hispanic-owned businesses	771 708	3.8	2.8	3.1	25.0
12	Agricultural services, forestry, fishing, and mining	32 927	4.6	3.4	1.8	14.1
13	Construction	97 476	3.9	2.5	4.1	26.5
14	Manufacturing	18 461	3.8	1.5	2.3	51.8
15	Transportation, communications, and utilities	47 797	4.0	1.3	4.6	36.5
16	Wholesale trade	17 727	2.8	1.0	4.5	56.6
17	Retail trade	107 846	2.9	2.5	4.3	11.4
18	Finance, insurance, and real estate	49 231	1.1	1.3	1.6	22.8
19	Services	347 297	4.4	3.6	2.7	26.8
20	Industries not classified	52 945	3.6	2.7	1.4	16.1
21	Black-owned businesses	620 912	4.4	3.6	3.5	16.4
22	Agricultural services, forestry, fishing, and mining	10 309	5.4	3.2	4.1	17.5
23	Construction	43 381	4.9	3.2	4.1	20.4
24	Manufacturing	10 469	4.0	1.6	2.7	34.7
25	Transportation, communications, and utilities	49 095	3.4	1.2	4.8	22.2
26	Wholesale trade	7 550	3.1	2.6	6.0	34.4
27	Retail trade	86 840	2.2	2.1	1.4	5.6
28	Finance, insurance, and real estate	40 924	5.0	3.1	1.9	13.5
29	Services	332 981	5.1	4.5	3.7	17.5
30	Industries not classified	39 363	4.2	3.8	4.8	14.1
31	Other minority-owned businesses	606 426	3.3	3.1	3.3	25.8
32	Agricultural services, forestry, fishing, and mining	15 218	3.1	3.1	1.7	20.9
33	Construction	28 295	6.6	3.4	3.9	26.8
34	Manufacturing	18 976	2.6	.4	2.3	51.4
35	Transportation, communications, and utilities	24 362	2.8	1.6	4.5	31.5
36	Wholesale trade	20 043	1.5	1.5	2.3	62.5
37	Retail trade	132 483	1.8	2.7	2.8	10.3
38	Finance, insurance, and real estate	64 762	.9	.7	.9	24.2
39	Services	273 774	4.9	4.5	4.4	29.4
40	Industries not classified	28 512	1.4	1.6	1.8	20.7
41	Women-owned businesses	5 888 883	2.5	2.1	3.0	23.5
42	Agricultural services, forestry, fishing, and mining	119 731	1.8	.9	1.3	24.9
43	Construction	183 695	1.8	2.4	5.5	33.1
44	Manufacturing	152 346	2.4	1.1	3.7	51.5
45	Transportation, communications, and utilities	141 623	4.4	2.2	1.9	40.2
46	Wholesale trade	154 542	3.0	1.6	3.9	52.7
47	Retail trade	1 093 342	2.2	1.5	1.8	11.3
48	Finance, insurance, and real estate	602 802	4.5	1.9	2.0	19.2
49	Services	3 158 444	2.2	2.4	3.4	24.6
50	Industries not classified	282 358	1.7	2.1	4.0	20.9
51	Nonminority male-owned businesses	10 114 456	2.4	2.4	2.7	34.4
52	Agricultural services, forestry, fishing, and mining	412 917	2.1	.9	1.3	30.9
53	Construction	1 496 056	3.0	2.3	3.8	29.4
54	Manufacturing	333 485	1.4	2.0	3.7	63.5
55	Transportation, communications, and utilities	458 400	2.8	1.7	2.9	40.4
56	Wholesale trade	352 721	1.5	1.2	3.7	63.8
57	Retail trade	1 197 943	.7	1.2	1.5	18.5
58	Finance, insurance, and real estate	1 240 594	2.8	1.2	.8	30.3
59	Services	4 102 294	3.0	3.7	3.3	37.1
60	Industries not classified	520 046	.3	.3	1.4	33.6

¹Data represent percentage of firms reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Customer categories accounting for 10 percent or more of business's total sales of goods/services ¹ —Con.			Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—							
Individuals	All others	Not reported		A	B	C	D	E	F	G	H
52.8	6.0	22.6	(X)	.2	.2	.2	.8	.8	.3	.8	1
46.0	6.2	29.2	(X)	.6	.5	.4	2.7	3.0	.9	1.3	2
63.7	5.4	16.8	(X)	1.0	.7	1.0	2.0	2.1	1.2	1.2	3
37.4	5.8	13.5	(X)	.3	.5	.7	2.2	3.1	.8	1.1	4
33.4	6.8	27.2	(X)	.8	.6	1.4	2.2	2.2	1.4	1.6	5
33.7	6.8	13.6	(X)	.4	.2	.3	2.0	1.8	.9	1.4	6
68.8	6.3	21.0	(X)	.6	.4	.4	.9	1.4	.6	1.2	7
55.0	4.5	22.2	(X)	.5	.5	.3	1.2	1.7	.6	1.3	8
50.6	6.2	23.5	(X)	.4	.4	.4	1.3	1.5	.7	1.4	9
41.0	6.2	34.2	(X)	.3	.3	.6	1.9	2.5	.9	2.2	10
46.7	6.5	27.9	—	.3	.3	.3	.5	1.5	.4	1.0	11
49.2	4.4	33.6	1.0	1.0	.6	.7	1.6	2.2	1.1	2.2	12
46.2	6.9	29.8	1.0	.8	.7	.9	1.9	2.4	1.0	1.6	13
33.5	6.7	17.5	1.0	1.5	.9	.6	2.3	2.4	1.3	1.7	14
30.1	8.3	32.4	1.0	.8	.4	.8	2.2	3.9	1.5	2.6	15
32.6	6.9	14.9	2.0	.6	.4	1.0	1.6	2.7	1.2	2.1	16
62.3	6.7	25.0	1.0	1.0	.7	1.3	1.3	1.4	1.3	1.7	17
57.4	7.4	20.6	1.0	.4	.5	.6	2.1	2.3	1.1	2.3	18
44.5	6.1	28.0	—	.5	.7	.6	1.1	2.6	.6	1.8	19
43.0	6.8	36.3	1.0	1.1	.9	.7	1.5	2.7	1.1	2.8	20
45.6	6.0	32.7	—	.2	.3	.3	.8	.8	.4	1.0	21
43.7	4.8	35.4	1.0	.8	.5	1.3	1.7	1.8	1.0	1.9	22
50.6	5.7	27.2	—	.8	1.0	.5	1.7	1.8	1.6	1.5	23
37.7	7.6	29.9	1.0	.6	.5	.9	1.6	2.9	1.7	2.2	24
35.0	7.7	34.3	—	.8	.4	1.0	2.0	1.7	1.3	1.4	25
43.3	8.4	21.2	2.0	.8	.9	1.2	2.7	2.2	1.1	2.0	26
60.4	4.7	30.4	—	.6	.3	.4	.7	1.4	.8	1.5	27
63.5	6.1	21.5	1.0	.7	.7	.6	1.4	.9	.9	1.4	28
42.1	6.0	33.9	—	.4	.6	.6	1.5	1.3	.4	1.7	29
39.2	6.0	41.9	—	.9	1.0	1.0	1.7	2.4	.5	2.8	30
54.2	9.4	17.5	—	.4	.5	.3	1.1	1.6	.7	.9	31
43.0	10.4	28.9	1.0	1.4	1.2	.7	1.9	4.2	2.4	3.9	32
53.5	8.2	17.8	1.0	2.2	1.4	1.0	1.9	2.9	1.9	1.8	33
30.2	10.5	17.3	1.0	.7	.1	.9	5.0	4.8	2.4	3.3	34
36.6	11.8	24.3	1.0	1.1	.9	1.7	2.8	3.5	2.7	2.8	35
27.9	10.0	10.8	1.0	.5	.8	.7	3.5	4.3	1.5	2.8	36
69.5	10.4	14.8	1.0	.7	1.1	.7	1.0	1.4	1.4	1.5	37
62.8	6.2	15.9	1.0	.1	.2	.9	3.4	2.9	1.5	3.2	38
50.9	9.6	17.7	—	.7	.8	.6	1.7	2.6	1.5	2.0	39
50.1	8.7	25.3	1.0	.6	.7	.9	2.0	3.5	2.0	3.4	40
51.5	4.9	27.5	—	.2	.3	.4	1.1	1.1	.2	1.3	41
45.6	5.4	34.5	—	.8	.5	.5	2.2	4.0	1.5	4.2	42
61.0	7.0	16.9	—	.5	.5	1.1	2.5	2.8	1.1	2.3	43
46.5	5.4	15.3	—	1.0	.5	.7	2.7	3.1	.6	2.0	44
46.2	6.0	20.2	—	1.0	.8	.4	3.0	3.4	.8	2.7	45
40.6	6.9	15.0	—	.8	.3	.7	1.9	2.4	1.3	2.2	46
65.6	4.7	25.0	—	1.2	.9	.7	1.7	2.8	1.4	2.6	47
57.4	5.4	24.3	—	1.0	.9	.9	1.5	2.1	1.4	1.9	48
47.1	4.4	30.1	—	.2	.3	.4	1.8	1.7	.5	1.8	49
40.8	5.7	36.7	—	.9	.8	1.2	3.4	3.5	1.0	4.2	50
54.1	6.3	19.6	—	.4	.3	.3	1.2	1.5	.5	1.2	51
46.0	6.4	27.2	—	1.0	.7	.6	3.6	3.9	1.3	2.0	52
65.5	5.0	15.7	—	1.2	.9	1.2	2.6	2.6	1.5	1.5	53
33.8	5.6	12.2	—	.4	.8	1.1	3.3	4.6	1.2	1.5	54
29.8	6.5	28.2	—	1.5	1.0	2.5	3.1	3.8	2.1	2.6	55
30.9	6.6	13.1	—	.3	.4	.5	2.9	2.2	1.3	2.1	56
72.5	7.3	17.5	—	.4	.4	.3	1.8	3.0	1.0	2.6	57
53.3	3.9	21.8	—	.7	.8	.3	2.0	2.5	.9	1.9	58
53.8	7.3	18.7	—	.7	.9	.6	2.2	2.6	1.1	2.2	59
40.8	6.3	32.7	—	.2	.2	.6	2.0	3.9	1.6	2.8	60

Table 31b. Total Sales of 10 Percent or More to Customer Categories by Receipts Size of Firm:

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and receipts size	Firms (number)	Customer categories accounting for 10 percent or more of business's total sales of goods/services ¹			
			Federal Government	State government	Local government	Other businesses and/or corporations
			A	B	C	D	E
1	All businesses	17 253 143	2.6	2.3	2.8	30.1
2	Less than \$5,000	5 226 553	1.7	1.9	1.9	20.6
3	\$5,000 to \$9,999	2 443 946	1.5	1.0	1.3	24.1
4	\$10,000 to \$24,999	3 076 410	2.2	1.9	2.8	29.6
5	\$25,000 to \$49,999	1 945 806	4.3	4.3	3.3	32.8
6	\$50,000 to \$99,999	1 615 940	2.9	1.8	4.2	42.6
7	\$100,000 to \$199,999	1 197 996	3.6	2.6	4.8	39.7
8	\$200,000 to \$249,999	301 794	2.7	3.0	4.3	37.6
9	\$250,000 to \$499,999	682 583	3.8	4.0	3.5	40.1
10	\$500,000 to \$999,999	372 078	4.2	3.5	4.4	43.4
11	\$1,000,000 or more	390 037	4.4	4.5	5.8	55.6
12	Hispanic-owned businesses	771 708	3.8	2.8	3.1	25.0
13	Less than \$5,000	219 226	2.3	1.6	1.8	18.1
14	\$5,000 to \$9,999	140 362	2.9	1.3	1.7	14.0
15	\$10,000 to \$24,999	165 667	6.0	3.8	2.1	20.7
16	\$25,000 to \$49,999	87 288	2.4	3.0	3.8	33.5
17	\$50,000 to \$99,999	64 742	3.9	3.9	6.4	34.3
18	\$100,000 to \$199,999	41 578	3.0	3.3	4.0	35.6
19	\$200,000 to \$249,999	10 030	6.5	5.7	3.3	32.2
20	\$250,000 to \$499,999	22 301	7.2	4.4	5.0	38.7
21	\$500,000 to \$999,999	11 319	5.2	4.2	5.4	42.4
22	\$1,000,000 or more	9 194	6.5	5.4	9.1	48.8
23	Black-owned businesses	620 912	4.4	3.6	3.5	16.4
24	Less than \$5,000	236 722	3.1	3.2	2.9	10.3
25	\$5,000 to \$9,999	111 512	4.2	2.7	3.6	16.4
26	\$10,000 to \$24,999	129 901	4.7	3.2	2.9	15.5
27	\$25,000 to \$49,999	62 209	4.7	3.7	4.0	23.6
28	\$50,000 to \$99,999	39 218	6.1	4.7	4.0	30.4
29	\$100,000 to \$199,999	20 936	9.3	7.7	7.1	28.7
30	\$200,000 to \$249,999	4 533	9.0	10.0	4.8	28.6
31	\$250,000 to \$499,999	9 029	9.9	10.4	8.0	26.9
32	\$500,000 to \$999,999	3 823	14.3	12.6	10.4	36.5
33	\$1,000,000 or more	3 028	14.7	9.8	9.3	41.0
34	Other minority-owned businesses	606 426	3.3	3.1	3.3	25.8
35	Less than \$5,000	132 493	2.0	2.2	3.3	20.0
36	\$5,000 to \$9,999	80 435	.4	.9	2.3	23.7
37	\$10,000 to \$24,999	108 195	1.0	1.4	4.1	25.2
38	\$25,000 to \$49,999	77 345	4.7	3.6	2.5	28.2
39	\$50,000 to \$99,999	70 360	4.7	2.9	3.2	27.7
40	\$100,000 to \$199,999	58 620	4.0	3.7	2.7	25.1
41	\$200,000 to \$249,999	15 740	4.2	5.5	2.4	19.7
42	\$250,000 to \$499,999	34 266	7.0	7.0	3.5	27.6
43	\$500,000 to \$999,999	16 467	5.1	4.9	5.9	35.6
44	\$1,000,000 or more	12 505	9.0	7.8	7.7	49.7
45	Women-owned businesses	5 888 883	2.5	2.1	3.0	23.5
46	Less than \$5,000	2 310 303	2.1	1.7	2.7	17.8
47	\$5,000 to \$9,999	967 380	1.7	1.3	1.8	20.0
48	\$10,000 to \$24,999	1 051 358	2.9	2.7	2.3	22.3
49	\$25,000 to \$49,999	538 885	3.0	1.6	2.5	27.9
50	\$50,000 to \$99,999	381 517	3.6	2.4	6.8	33.7
51	\$100,000 to \$199,999	267 089	1.7	2.8	5.1	37.2
52	\$200,000 to \$249,999	66 464	1.7	1.7	2.0	33.7
53	\$250,000 to \$499,999	146 313	3.7	4.0	3.2	36.5
54	\$500,000 to \$999,999	80 539	4.8	4.6	7.1	42.0
55	\$1,000,000 or more	79 037	6.3	6.8	6.9	54.4
56	Nonminority male-owned businesses	10 114 456	2.4	2.4	2.7	34.4
57	Less than \$5,000	2 608 047	1.3	1.9	1.1	23.1
58	\$5,000 to \$9,999	1 285 456	1.0	.7	.8	27.8
59	\$10,000 to \$24,999	1 763 830	1.5	1.4	3.1	35.5
60	\$25,000 to \$49,999	1 248 482	5.0	5.6	3.7	35.0
61	\$50,000 to \$99,999	1 108 065	2.4	1.3	3.2	46.8
62	\$100,000 to \$199,999	840 723	4.0	2.3	4.9	41.5
63	\$200,000 to \$249,999	212 693	2.7	3.1	5.2	40.7
64	\$250,000 to \$499,999	488 462	3.3	3.7	3.5	42.1
65	\$500,000 to \$999,999	266 408	3.9	3.0	3.4	44.4
66	\$1,000,000 or more	292 290	3.6	3.8	5.4	56.5

¹Data represent percentage of firms reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Customer categories accounting for 10 percent or more of business's total sales of goods/services ¹ —Con.			Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—								
Individuals	All others	Not reported		A	B	C	D	E	F	G	H	
F	G	H										
52.8	6.0	22.6	(X)	.2	.2	.2	.2	.8	.8	.3	.8	1
45.4	5.0	34.0	(X)	.3	.4	.3	.3	1.3	1.6	.5	1.7	2
52.1	4.3	27.4	(X)	.4	.3	.4	.4	2.2	2.1	1.5	2.2	3
53.7	5.5	20.5	(X)	.4	.6	.6	.6	2.6	3.0	.9	1.4	4
55.1	3.9	18.3	(X)	1.9	1.7	.9	.9	2.9	2.3	.7	1.8	5
57.4	7.6	11.9	(X)	.4	.3	.3	.8	2.3	.9	1.5	.8	6
62.2	9.5	10.8	(X)	.4	.4	.4	.5	1.1	1.5	1.0	.7	7
68.1	10.1	11.0	(X)	.6	1.3	1.0	1.0	3.3	2.8	2.3	1.9	8
63.0	10.1	12.0	(X)	.4	.6	.4	.4	.9	.7	.6	.9	9
58.7	9.1	11.0	(X)	.5	.5	.7	.7	.9	1.4	.8	.5	10
48.5	10.1	9.6	(X)	.3	.3	.3	.5	.6	.8	.7	.6	11
46.7	6.5	27.9	—	.3	.3	.3	.3	.5	1.5	.4	1.0	12
41.0	5.1	40.0	1.0	.7	.6	.7	.7	2.0	2.3	1.3	2.2	13
46.0	6.5	34.9	1.0	.9	.9	.9	1.1	3.0	3.2	1.2	2.6	14
44.5	5.4	29.2	1.0	1.5	.9	.6	.6	1.5	2.5	1.1	3.2	15
46.9	6.9	23.5	1.0	.9	.9	.9	1.0	3.6	3.9	1.4	2.4	16
51.8	8.1	15.4	1.0	.8	.8	.8	1.4	1.7	2.0	1.7	1.3	17
58.0	7.6	13.8	1.0	.4	.6	.4	.4	2.5	1.2	1.3	1.4	18
59.8	7.3	14.4	3.0	1.7	2.0	1.3	1.3	1.9	3.3	1.5	3.2	19
56.5	10.5	11.9	2.0	.8	1.1	.8	.8	1.5	1.6	1.4	1.3	20
52.6	10.4	10.6	3.0	.8	1.2	1.0	1.0	1.8	1.8	1.3	1.4	21
45.9	8.6	8.8	2.0	.9	.8	.9	.9	1.5	2.1	.7	.8	22
45.6	6.0	32.7	—	.2	.3	.3	.3	.8	.8	.4	1.0	23
43.4	4.4	39.9	—	.5	.6	.4	.4	1.0	1.9	.6	1.7	24
44.5	5.8	32.0	—	.4	.4	.7	.7	2.0	2.1	.6	2.1	25
46.0	6.1	33.4	—	1.0	.7	.4	.4	1.4	2.2	.9	1.8	26
48.2	7.8	25.6	—	.7	.8	.7	.7	2.5	2.5	1.9	1.8	27
50.1	9.8	18.8	1.0	1.0	.8	.7	.7	2.1	1.5	1.4	1.0	28
51.3	9.0	16.9	1.0	1.5	1.4	1.3	1.3	2.2	2.3	1.0	1.8	29
60.8	7.5	10.3	3.0	2.8	2.3	2.1	2.1	4.0	4.5	3.6	3.0	30
53.7	6.6	17.5	3.0	1.2	1.2	1.6	1.6	1.8	2.8	1.6	1.8	31
48.8	10.6	12.5	4.0	2.6	2.8	1.5	1.5	4.3	3.7	1.4	2.3	32
42.5	9.9	10.5	4.0	1.4	1.0	1.2	1.2	2.2	2.7	1.8	1.4	33
54.2	9.4	17.5	—	.4	.5	.3	.3	1.1	1.6	.7	.9	34
49.1	7.9	24.2	1.0	.9	1.2	1.2	1.2	2.4	3.5	1.4	2.4	35
49.3	13.0	23.0	1.0	.4	.6	1.1	1.1	4.1	5.0	2.3	4.6	36
50.7	7.1	21.4	1.0	.5	.9	1.5	1.5	2.4	3.9	1.9	2.7	37
56.1	9.2	12.5	1.0	1.8	1.8	1.2	1.2	3.4	2.2	2.9	2.4	38
55.0	9.9	15.3	1.0	1.5	1.1	1.3	1.3	2.8	3.8	2.1	1.8	39
62.0	9.4	13.0	1.0	.6	.5	.7	.7	1.3	2.7	1.4	1.4	40
64.9	8.2	15.1	2.0	1.4	1.5	.9	.9	4.8	5.8	1.8	3.3	41
60.6	10.7	12.5	1.0	.9	1.0	.7	.7	1.1	1.1	1.0	.8	42
60.4	12.3	9.3	2.0	.9	.8	.8	.8	1.8	1.3	2.0	1.4	43
44.1	11.9	8.7	2.0	.9	.7	1.1	1.1	1.6	1.1	1.3	.9	44
51.5	4.9	27.5	—	.2	.3	.4	.4	1.1	1.1	.2	1.3	45
44.7	3.8	37.0	—	.7	.6	.6	.6	1.9	2.0	.8	2.7	46
56.9	2.9	24.0	—	.5	.4	.5	.5	1.7	2.4	.8	2.1	47
51.9	7.2	26.3	—	.6	.7	.7	.7	2.1	2.9	1.6	1.8	48
56.0	3.6	24.2	—	.8	.6	1.9	1.9	3.4	4.6	.9	2.5	49
53.3	5.0	16.9	—	.5	.7	2.0	2.0	1.9	2.6	.8	1.9	50
62.2	8.7	12.8	—	.5	.8	1.2	1.2	2.2	2.1	1.6	1.5	51
71.4	9.1	13.6	1.0	.9	.8	.8	.8	3.2	4.0	2.6	3.4	52
64.8	7.6	11.7	1.0	.7	.8	.4	.4	2.2	2.0	1.0	1.9	53
58.5	9.2	10.7	1.0	.9	.6	.9	.9	1.3	2.0	1.6	1.3	54
46.1	9.7	8.5	1.0	.6	.7	.5	.5	.9	1.1	.9	.7	55
54.1	6.3	19.6	—	.4	.3	.3	.3	1.2	1.5	.5	1.2	56
46.2	5.9	31.5	—	.6	.7	.3	.3	2.4	2.3	.6	2.7	57
49.6	4.9	29.8	—	.6	.5	.7	.7	3.4	3.8	2.4	2.9	58
56.0	4.2	15.7	—	.6	.9	1.0	1.0	4.7	4.0	1.1	1.9	59
55.4	3.4	15.7	—	3.2	2.5	1.4	1.4	4.7	4.1	1.0	3.0	60
59.5	8.2	9.7	—	.6	.4	.8	.8	3.0	1.8	2.1	1.1	61
62.9	9.7	9.7	—	.5	.4	.9	.9	1.8	1.8	1.2	1.0	62
67.7	10.8	9.9	—	.9	2.1	1.5	1.5	3.9	3.7	3.3	2.4	63
63.1	10.7	12.0	—	.6	1.0	.5	.5	1.4	1.0	.7	1.0	64
58.9	8.7	11.2	—	.6	.6	.9	.9	1.3	1.9	.9	.8	65
49.4	10.1	10.0	—	.4	.3	.7	.7	.7	1.1	.9	.6	66

Table 31c. Total Sales of 10 Percent or More to Customer Categories by Employment Size of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Customer categories accounting for 10 percent or more of business's total sales of goods/services ¹				
		Firms (number)	Federal Government	State government	Local government	Other businesses and/or corporations
		A	B	C	D	E
1	All businesses	17 253 143	2.6	2.3	2.8	30.1
2	With no paid employees	14 118 184	2.4	2.1	2.3	27.7
3	With paid employees	3 134 959	3.3	3.1	5.1	40.7
4	No employees ⁴	435 838	4.3	2.7	2.2	43.4
5	1 to 4 employees	1 716 076	2.7	2.5	5.8	37.4
6	5 to 9 employees	503 808	3.9	4.3	4.4	43.3
7	10 to 19 employees	256 110	3.5	3.6	6.6	45.2
8	20 to 49 employees	144 734	3.4	4.0	5.5	48.4
9	50 to 99 employees	45 331	5.7	5.2	4.5	47.6
10	100 employees or more	33 062	8.5	11.5	5.1	65.5
11	Hispanic-owned businesses	771 708	3.8	2.8	3.1	25.0
12	With no paid employees	656 343	3.6	2.4	2.5	22.7
13	With paid employees	115 364	4.7	4.7	5.6	34.5
14	No employees ⁴	19 569	3.4	1.5	3.7	34.6
15	1 to 4 employees	64 631	4.5	5.6	5.4	32.4
16	5 to 9 employees	16 937	5.5	4.2	5.7	37.1
17	10 to 19 employees	8 553	5.4	3.7	7.2	36.4
18	20 to 49 employees	4 050	6.4	4.7	9.6	45.2
19	50 to 99 employees	948	10.7	10.1	12.4	43.4
20	100 employees or more	676	7.4	9.0	7.8	48.6
21	Black-owned businesses	620 912	4.4	3.6	3.5	16.4
22	With no paid employees	556 434	4.1	3.3	3.2	15.2
23	With paid employees	64 478	7.3	6.2	5.8	26.9
24	No employees ⁴	13 725	3.5	4.5	4.7	26.1
25	1 to 4 employees	37 587	7.0	5.6	5.6	24.6
26	5 to 9 employees	7 853	11.1	9.9	7.9	31.5
27	10 to 19 employees	2 839	12.5	12.7	7.8	42.5
28	20 to 49 employees	1 700	14.9	9.5	9.4	35.7
29	50 to 99 employees	432	9.4	4.5	5.2	26.4
30	100 employees or more	342	24.4	10.2	2.2	53.9
31	Other minority-owned businesses	606 426	3.3	3.1	3.3	25.8
32	With no paid employees	470 075	2.8	2.7	3.1	25.0
33	With paid employees	136 351	4.8	4.0	3.9	28.1
34	No employees ⁴	19 989	4.3	2.9	2.2	23.9
35	1 to 4 employees	76 636	4.3	3.8	3.8	27.0
36	5 to 9 employees	22 862	5.1	3.9	2.8	26.7
37	10 to 19 employees	10 051	3.7	4.2	6.2	32.2
38	20 to 49 employees	5 034	8.3	8.0	7.5	40.3
39	50 to 99 employees	1 075	15.9	11.2	4.2	51.2
40	100 employees or more	705	14.8	11.2	7.4	52.7
41	Women-owned businesses	5 888 883	2.5	2.1	3.0	23.5
42	With no paid employees	5 071 110	2.4	2.0	2.4	21.1
43	With paid employees	817 773	2.9	2.9	6.5	37.4
44	No employees ⁴	127 905	3.6	1.7	3.5	36.0
45	1 to 4 employees	435 550	1.9	1.9	7.9	36.3
46	5 to 9 employees	134 476	2.6	3.8	4.4	41.5
47	10 to 19 employees	67 487	5.0	5.1	6.0	35.0
48	20 to 49 employees	35 515	5.1	5.9	5.6	40.2
49	50 to 99 employees	10 178	8.9	10.6	9.7	47.3
50	100 employees or more	6 663	18.2	22.9	7.3	54.1
51	Nonminority male-owned businesses	10 114 456	2.4	2.4	2.7	34.4
52	With no paid employees	8 019 462	2.2	2.2	2.2	32.1
53	With paid employees	2 094 993	3.2	3.0	4.7	43.2
54	No employees ⁴	271 380	4.7	3.2	1.4	49.2
55	1 to 4 employees	1 155 800	2.8	2.4	5.2	38.9
56	5 to 9 employees	334 483	4.2	4.5	4.3	45.2
57	10 to 19 employees	173 140	2.7	2.8	6.8	50.1
58	20 to 49 employees	101 938	2.5	3.2	5.2	51.6
59	50 to 99 employees	33 406	4.4	3.6	3.1	48.0
60	100 employees or more	24 846	5.2	8.2	4.3	70.2

¹Data represent percentage of firms reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁴Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Firm: 1992

Customer categories accounting for 10 percent or more of business's total sales of goods/services ¹ —Con.			Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—								
Individuals	All others	Not reported		A	B	C	D	E	F	G	H	
52.8	6.0	22.6	(X)	.2	.2	.2	.2	.8	.8	.3	.8	1
50.1	5.2	25.5	(X)	.3	.2	.3	.3	1.0	1.0	.4	1.0	2
64.7	9.2	9.9	(X)	.3	.3	.5	.5	1.3	.9	.6	.7	3
62.6	4.3	8.8	(X)	1.8	1.5	.5	4.1	4.9	.7	2.2	2.2	4
66.5	10.1	10.1	(X)	.3	.2	.8	1.4	.9	1.1	.7	.7	5
68.1	8.8	9.5	(X)	.6	.8	.5	1.8	1.1	.9	1.1	1.1	6
60.1	11.4	12.5	(X)	.4	.4	1.3	2.0	2.2	1.2	1.5	1.5	7
54.7	9.1	8.1	(X)	.7	.5	.7	1.8	1.7	.8	1.0	1.0	8
51.8	7.1	7.3	(X)	.8	.8	.9	2.8	4.1	1.3	1.3	1.3	9
39.3	9.9	5.2	(X)	1.7	2.1	1.5	3.3	2.5	2.1	2.5	2.5	10
46.7	6.5	27.9	-	.3	.3	.3	.5	1.5	.4	1.0	1.0	11
43.7	6.4	31.5	-	.4	.4	.3	.7	1.5	.4	1.2	1.2	12
59.4	6.8	12.3	1.0	.3	.5	.3	1.4	1.7	.5	1.1	1.1	13
57.1	3.9	16.2	2.0	1.8	.6	1.0	6.4	4.3	1.2	3.9	3.9	14
61.0	6.1	12.3	1.0	.9	.9	.7	1.2	2.5	.7	1.5	1.5	15
61.6	9.4	10.6	2.0	1.4	1.0	1.1	2.0	2.3	1.1	2.2	2.2	16
59.0	9.2	10.4	3.0	1.3	1.1	1.1	2.3	3.9	1.5	2.9	2.9	17
47.7	9.7	7.7	4.0	1.4	.8	1.8	2.9	3.5	2.6	1.4	1.4	18
42.2	9.4	17.0	6.0	2.9	2.8	3.2	4.4	5.0	2.1	2.6	2.6	19
33.2	12.2	9.5	8.0	2.7	3.7	3.7	4.5	6.8	5.0	4.0	4.0	20
45.6	6.0	32.7	-	.2	.3	.3	.8	.8	.4	1.0	1.0	21
44.7	5.8	34.2	-	.3	.3	.3	.8	1.0	.4	1.2	1.2	22
53.0	7.3	19.4	1.0	.8	.3	.6	1.3	2.2	.4	1.5	1.5	23
49.0	5.5	25.1	2.0	2.1	1.1	1.6	4.5	5.2	2.2	5.6	5.6	24
54.5	8.1	19.1	1.0	.9	.7	.7	2.1	2.7	.8	1.8	1.8	25
54.3	4.8	15.8	3.0	2.0	2.6	1.9	2.4	3.3	.7	2.2	2.2	26
56.8	8.8	9.9	4.0	2.5	2.8	2.5	4.8	4.0	2.3	2.2	2.2	27
40.8	12.8	15.4	6.0	2.8	2.4	1.8	5.3	4.7	2.7	3.8	3.8	28
54.0	6.2	12.7	8.0	3.9	3.0	6.2	5.1	7.8	2.8	4.2	4.2	29
29.0	8.6	4.8	-	4.6	4.4	2.2	4.5	8.1	3.1	3.1	3.1	30
54.2	9.4	17.5	-	.4	.5	.3	1.1	1.6	.7	.9	.9	31
51.2	9.3	19.6	-	.5	.7	.4	1.3	1.9	.8	1.2	1.2	32
62.1	9.9	11.8	1.0	.2	.5	.5	.7	1.0	1.0	.9	.9	33
60.4	12.5	11.5	2.0	2.0	1.1	.8	3.8	3.1	3.8	1.7	1.7	34
63.2	9.0	12.7	1.0	.5	.7	1.1	1.3	1.7	1.4	1.1	1.1	35
63.3	9.9	11.5	2.0	.9	1.0	.5	2.4	2.2	1.6	1.7	1.7	36
63.0	9.6	8.7	2.0	.4	.8	1.1	2.4	2.7	1.0	2.0	2.0	37
53.7	13.7	8.4	4.0	1.7	2.0	1.6	3.9	2.1	3.9	2.7	2.7	38
42.7	7.9	9.3	6.0	2.4	3.9	1.8	6.0	4.1	2.5	2.9	2.9	39
45.4	16.7	15.0	6.0	3.5	3.3	1.8	6.4	6.1	5.2	3.0	3.0	40
51.5	4.9	27.5	-	.2	.3	.4	1.1	1.1	.2	1.3	1.3	41
49.8	4.5	30.1	-	.3	.3	.4	1.4	1.1	.3	1.6	1.6	42
62.3	6.9	12.3	-	.1	.3	1.3	1.1	1.8	.8	1.2	1.2	43
58.0	5.8	9.6	1.0	1.4	.8	1.1	4.4	6.8	1.7	3.2	3.2	44
62.1	6.7	14.0	-	.3	.2	2.0	2.0	2.5	1.0	1.6	1.6	45
70.2	7.2	9.9	1.0	.5	.7	.8	2.6	1.8	1.3	1.4	1.4	46
61.1	7.5	13.1	1.0	.8	1.0	1.2	2.1	2.3	.5	2.3	2.3	47
58.2	10.7	7.7	1.0	1.3	1.9	1.2	3.9	2.0	2.3	1.2	1.2	48
45.7	7.3	8.9	2.0	2.1	2.5	3.3	3.0	4.3	2.0	1.8	1.8	49
34.7	9.4	5.4	2.0	5.6	5.7	3.1	4.9	5.0	2.2	1.7	1.7	50
54.1	6.3	19.6	-	.4	.3	.3	1.2	1.5	.5	1.2	1.2	51
50.8	5.3	22.6	-	.5	.4	.4	1.4	1.7	.6	1.6	1.6	52
66.3	10.1	8.6	-	.4	.5	.5	1.9	1.3	.8	.8	.8	53
65.5	2.9	7.4	-	2.8	2.6	.6	6.1	6.4	1.3	3.4	3.4	54
68.8	11.6	8.2	-	.5	.4	.8	2.1	1.5	1.4	.9	.9	55
68.0	9.2	9.1	-	.9	1.2	.7	2.1	1.7	1.4	1.5	1.5	56
59.7	13.2	12.7	1.0	.5	.6	1.5	2.7	3.2	1.8	2.3	2.3	57
54.3	8.3	8.1	1.0	1.0	.8	.9	2.8	2.8	.9	1.3	1.3	58
53.9	6.9	6.4	1.0	1.3	.9	1.2	3.3	4.7	1.7	1.7	1.7	59
40.7	10.1	4.5	1.0	1.5	3.0	2.1	4.5	3.8	2.8	3.6	3.6	60

Table 31d. Total Sales of 10 Percent or More to Customer Categories by Legal Form of

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Customer categories accounting for 10 percent or more of business's total sales of goods/services ¹			
			Federal Government	State government	Local government	Other businesses and/or corporations
			A	B	C	D	E
1	All businesses	17 253 143	2.6	2.3	2.8	30.1
2	Individual proprietorships	14 599 295	2.6	2.4	2.8	27.5
3	Partnerships	1 089 578	2.6	1.1	1.7	38.0
4	Subchapter S corporations	1 564 270	2.6	2.4	3.6	50.2
5	Hispanic-owned businesses	771 708	3.8	2.8	3.1	25.0
6	Individual proprietorships	689 015	3.8	2.8	2.8	22.1
7	Partnerships	32 650	3.6	2.6	2.4	30.5
8	Subchapter S corporations	50 042	3.6	3.1	5.7	51.4
9	Black-owned businesses	620 912	4.4	3.6	3.5	16.4
10	Individual proprietorships	584 256	4.3	3.5	3.4	15.8
11	Partnerships	14 727	5.0	4.3	2.9	23.1
12	Subchapter S corporations	21 928	8.1	6.4	5.9	35.0
13	Other minority-owned businesses	606 426	3.3	3.1	3.3	25.8
14	Individual proprietorships	502 022	3.4	3.2	3.5	23.0
15	Partnerships	49 489	2.4	1.6	1.6	29.3
16	Subchapter S corporations	54 915	4.1	3.4	3.7	40.1
17	Women-owned businesses	5 888 883	2.5	2.1	3.0	23.5
18	Individual proprietorships	5 078 077	2.5	2.1	2.8	21.0
19	Partnerships	243 651	1.2	1.2	3.5	26.4
20	Subchapter S corporations	567 155	2.8	2.4	4.2	45.1
21	Nonminority male-owned businesses	10 114 456	2.4	2.4	2.7	34.4
22	Individual proprietorships	8 414 238	2.4	2.5	2.8	31.9
23	Partnerships	777 379	2.8	.9	1.2	42.0
24	Subchapter S corporations	922 838	2.2	2.2	3.2	53.9

¹Data represent percentage of firms reporting in the designated categories. Sum of percents in categories will not equal 100 since multiple responses were allowed.

²For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

³Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Organization of Firm: 1992

Customer categories accounting for 10 percent or more of business's total sales of goods/services ¹ —Con.			Relative standard error of estimate ^{2 3}	Standard error of estimate ² for column—								
Individuals	All others	Not reported		A	B	C	D	E	F	G	H	
52.8	6.0	22.6	(X)	.2	.2	.2	.2	.8	.8	.3	.8	1
52.6	5.8	24.3	(X)	.3	.2	.3	.3	.9	.9	.4	.9	2
53.0	5.9	15.8	(X)	.3	.2	.2	.4	2.5	2.5	1.0	1.1	3
54.4	7.9	10.3	(X)	.2	.3	.3	.3	1.4	1.8	.9	1.3	4
46.7	6.5	27.9	—	.3	.3	.3	.3	.5	1.5	.4	1.0	5
46.2	6.4	30.4	—	.4	.4	.4	.4	.7	1.5	.4	1.0	6
54.9	6.7	16.9	2.0	.9	1.2	1.1	1.1	3.3	3.1	1.3	3.1	7
47.2	7.4	8.9	1.0	.4	.4	.4	.8	2.5	2.2	1.2	1.0	8
45.6	6.0	32.7	—	.2	.3	.3	.3	.8	.8	.4	1.0	9
45.4	6.0	33.3	—	.3	.3	.3	.3	.8	.8	.4	1.1	10
50.8	4.4	21.1	3.0	2.0	1.4	1.1	1.1	4.2	3.7	1.1	2.2	11
49.0	7.5	17.4	2.0	1.3	1.5	1.4	1.4	3.5	2.3	1.2	2.5	12
54.2	9.4	17.5	—	.4	.5	.3	.3	1.1	1.6	.7	.9	13
53.4	9.6	19.3	—	.5	.7	.4	.4	1.3	1.7	.9	1.3	14
60.6	9.2	15.2	1.0	.4	.3	.6	.6	2.9	2.7	1.4	2.4	15
53.8	8.9	8.9	1.0	.4	.6	.4	.4	1.8	2.4	1.1	1.0	16
51.5	4.9	27.5	—	.2	.3	.4	.4	1.1	1.1	.2	1.3	17
50.8	4.6	29.8	—	.2	.3	.4	.4	1.2	1.2	.3	1.6	18
55.7	2.9	21.5	1.0	.4	.4	1.2	1.2	3.9	4.3	.8	3.3	19
56.5	7.7	9.3	—	.3	.2	.4	.4	1.9	2.2	1.2	1.2	20
54.1	6.3	19.6	—	.4	.3	.3	.3	1.2	1.5	.5	1.2	21
54.3	6.2	20.9	—	.5	.4	.4	.4	1.2	1.6	.6	1.3	22
51.7	6.4	14.4	—	.4	.3	.6	.6	3.3	3.3	1.5	1.8	23
53.7	7.8	11.1	—	.4	.5	.6	.6	2.4	3.3	1.3	1.9	24

Table 32a. Percent of Exports by Industry Division: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and industry division	Firms (number)	Percent of total sales that were exports ¹					
			Less than 1	1 to 9	10 to 24	25 to 49	50 to 74	75 to 99
			A	B	C	D	E	F	G
1	All businesses	17 253 143	.6	.4	.1	.2	.2	.1
2	Agricultural services, forestry, fishing, and mining	583 253	.6	.2	.1	—	.2	.2
3	Construction	1 829 620	.3	—	—	—	—	—
4	Manufacturing	517 714	3.1	2.6	.9	.9	.7	.4
5	Transportation, communications, and utilities	698 903	.2	.4	.1	.1	.1	.2
6	Wholesale trade	538 339	1.6	2.4	1.1	.5	.3	.6
7	Retail trade	2 478 045	.8	.3	.1	—	.1	.1
8	Finance, insurance, and real estate	1 941 029	—	.6	.1	.2	—	—
9	Services	7 784 016	.4	.3	.1	.2	.3	.1
10	Industries not classified	882 224	.6	.2	—	—	—	—
11	Hispanic-owned businesses	771 708	.4	.4	.2	.2	.2	.3
12	Agricultural services, forestry, fishing, and mining	32 927	.1	—	.5	—	.5	.1
13	Construction	97 476	.2	—	—	—	—	.4
14	Manufacturing	18 461	.9	2.2	.8	.2	.2	.1
15	Transportation, communications, and utilities	47 797	.6	.2	.2	.2	.7	1.2
16	Wholesale trade	17 727	1.5	2.2	3.7	1.4	1.4	3.2
17	Retail trade	107 846	.3	.6	.1	.3	.1	.1
18	Finance, insurance, and real estate	49 231	.4	—	.1	.2	.1	—
19	Services	347 297	.4	.4	.1	.1	.1	.1
20	Industries not classified	52 945	.6	.5	.3	.1	—	.3
21	Black-owned businesses	620 912	.3	.1	.1	—	—	.1
22	Agricultural services, forestry, fishing, and mining	10 309	.2	—	—	—	—	—
23	Construction	43 381	.1	—	.2	—	—	—
24	Manufacturing	10 469	.6	.4	.1	—	—	.2
25	Transportation, communications, and utilities	49 095	.1	.1	.1	.3	.5	—
26	Wholesale trade	7 550	2.0	.7	.1	.4	.3	.3
27	Retail trade	86 840	.2	.3	—	—	—	—
28	Finance, insurance, and real estate	40 924	.1	.2	—	—	—	—
29	Services	332 981	.4	—	.1	—	—	.2
30	Industries not classified	39 363	—	—	—	—	—	—
31	Other minority-owned businesses	606 426	.3	.5	.3	.1	.2	.3
32	Agricultural services, forestry, fishing, and mining	15 218	—	—	—	—	—	1.0
33	Construction	28 295	.1	.3	—	—	.1	—
34	Manufacturing	18 976	1.2	2.8	1.5	.6	.1	.7
35	Transportation, communications, and utilities	24 362	—	.1	.1	.2	.9	—
36	Wholesale trade	20 043	2.0	3.0	1.4	.9	.8	5.3
37	Retail trade	132 483	.4	.6	.1	.1	—	.4
38	Finance, insurance, and real estate	64 762	—	—	.7	—	—	—
39	Services	273 774	.2	.4	.1	.1	.3	—
40	Industries not classified	28 512	.3	.2	.3	.2	—	.1
41	Women-owned businesses	5 888 883	.3	.2	.1	.1	.1	.1
42	Agricultural services, forestry, fishing, and mining	119 731	.2	.7	—	—	.6	.1
43	Construction	183 695	.1	.1	—	—	—	.1
44	Manufacturing	152 346	1.1	2.4	.8	.6	.1	.3
45	Transportation, communications, and utilities	141 623	.9	.3	.2	—	—	.3
46	Wholesale trade	154 542	1.6	2.1	.8	.4	.2	.8
47	Retail trade	1 093 342	.4	.1	—	—	—	—
48	Finance, insurance, and real estate	602 802	—	—	.1	.6	—	—
49	Services	3 158 444	.3	—	—	—	.2	.1
50	Industries not classified	282 358	.1	.1	—	—	—	.1
51	Nonminority male-owned businesses	10 114 456	.7	.6	.2	.2	.2	.1
52	Agricultural services, forestry, fishing, and mining	412 917	.8	.1	.1	.1	—	.2
53	Construction	1 496 056	.3	—	—	—	—	—
54	Manufacturing	333 485	4.2	2.7	1.0	1.1	1.1	.5
55	Transportation, communications, and utilities	458 400	—	.4	.1	—	—	.2
56	Wholesale trade	352 721	1.6	2.5	1.1	.4	.2	.4
57	Retail trade	1 197 943	1.3	.3	.1	—	.1	.1
58	Finance, insurance, and real estate	1 240 594	—	.8	.1	—	—	—
59	Services	4 102 294	.6	.5	.1	.4	.3	—
60	Industries not classified	520 046	1.0	.2	—	—	—	—

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses with no exports during 1992.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

Percent of total sales that were exports ¹ —Con.				Relative standard error of estimate ^{3, 4}	Standard error of estimate ³ for column—										
100	Don't know	Not reported	Not applicable ²		A	B	C	D	E	F	G	H	I	J	K
H	I	J	K	A	B	C	D	E	F	G	H	I	J	K	
.1	.2	7.6	90.5	(X)	—	.1	—	.1	.1	—	—	.1	.3	.4	1
.1	.9	9.2	88.5	(X)	.6	.1	.1	—	.1	.1	.1	.3	1.4	1.6	2
—	—	4.4	95.2	(X)	.2	—	—	—	—	—	—	—	—	.7	3
—	1.1	6.3	83.9	(X)	.8	.5	.2	.4	.5	.2	—	.6	1.2	1.3	4
.2	.8	12.4	85.5	(X)	.1	.3	—	—	—	.1	.1	.5	1.4	1.6	5
.8	.5	8.7	83.6	(X)	.3	.4	.2	.1	.1	.1	.1	.2	1.1	1.4	6
—	.4	6.3	91.9	(X)	.4	.1	—	—	—	—	—	.3	1.0	1.0	7
—	—	7.9	91.3	(X)	—	.5	.1	.2	—	—	—	—	1.3	1.4	8
—	.1	7.2	91.3	(X)	.1	.1	—	.2	.1	—	—	—	.5	.6	9
.1	.3	16.6	82.1	(X)	.5	.1	—	—	—	—	—	.1	2.3	2.5	10
.7	.8	10.1	86.9	—	.1	.1	—	.1	—	.1	.2	.1	.8	.7	11
.4	.2	11.4	86.9	1.0	.1	—	.4	—	.3	.1	.4	.2	2.1	2.3	12
.1	.6	10.7	88.2	1.0	.1	—	—	—	—	.4	.1	.4	1.7	1.5	13
—	.7	8.6	86.4	1.0	.2	.6	.3	.1	.1	—	—	.5	1.5	.9	14
.6	.9	14.7	80.8	1.0	.4	.1	.1	.1	.5	.4	.3	.4	1.9	1.9	15
6.3	.8	7.6	71.9	2.0	.5	.6	.7	.6	.5	.5	1.1	.4	1.5	1.9	16
.5	.4	6.0	91.7	1.0	.1	.4	—	.1	.1	—	.4	.2	1.1	1.2	17
.3	.1	8.4	90.3	1.0	.4	—	.1	.2	.1	—	.3	.1	1.3	1.2	18
.7	.7	9.8	87.5	—	.3	.2	—	.1	—	.1	.4	.4	1.7	1.6	19
1.0	2.9	16.7	77.6	1.0	.4	.5	.3	.1	—	.2	.6	.9	1.8	1.5	20
.1	.6	13.8	84.9	—	.1	—	—	—	—	.1	—	.1	.4	.5	21
—	.2	14.2	85.3	1.0	.2	—	—	—	—	—	—	.2	1.4	1.3	22
.1	.2	10.1	89.2	—	.1	—	.2	—	—	—	.1	.2	1.4	1.4	23
—	.3	12.1	86.3	1.0	.3	.1	.1	—	—	.3	—	.2	1.7	1.9	24
—	1.4	17.1	80.4	—	.1	.1	.1	.3	.3	—	—	.5	1.7	1.6	25
.7	.5	10.8	84.2	2.0	.6	.4	.1	.3	.2	.3	.3	.2	1.2	1.0	26
.2	1.1	10.9	87.3	—	.2	.2	—	—	—	—	.2	.4	1.1	1.2	27
.2	—	8.3	91.2	1.0	—	.2	—	—	—	—	.2	—	1.3	1.5	28
—	.5	14.6	84.2	—	.1	—	.1	—	—	.1	—	.2	.7	.8	29
.2	.5	19.2	80.0	—	—	—	—	—	—	—	.3	.3	2.3	2.3	30
.4	.6	6.1	91.2	—	.1	.1	.1	—	.1	.1	.1	.1	.5	.5	31
.3	3.2	9.3	86.0	1.0	—	—	—	—	—	.9	.2	1.3	2.2	2.6	32
—	.9	8.5	90.1	1.0	—	.1	—	—	.1	—	—	.9	2.9	2.8	33
—	.2	5.2	87.7	1.0	.5	.6	.3	.1	.5	—	—	.1	1.1	1.4	34
1.4	.2	11.1	86.0	1.0	—	.1	.1	.2	.8	—	1.0	.2	2.5	3.6	35
6.2	.5	6.1	73.9	1.0	1.1	.9	.4	.3	.4	2.0	.6	.3	1.3	2.8	36
.1	1.3	5.3	91.8	1.0	.2	.5	—	—	—	.3	.1	.7	.8	1.3	37
.1	.1	9.9	89.3	1.0	—	—	.7	—	—	—	—	.1	1.9	2.0	38
.1	.2	4.7	93.9	—	.1	.2	.1	—	.2	—	—	.1	1.1	.9	39
1.2	.8	6.8	90.1	1.0	.2	.1	.2	.1	—	.1	.8	.8	2.1	2.7	40
.1	.2	8.9	89.8	—	.1	—	—	.1	.1	.1	—	.1	.8	.8	41
.1	1.2	10.3	86.7	—	.1	.6	—	—	.7	.1	.1	.7	3.6	3.5	42
—	—	8.1	91.5	—	.1	—	—	—	—	.1	—	—	1.9	2.0	43
—	1.3	7.2	86.3	—	.1	.4	.2	.4	—	—	—	.6	.9	1.0	44
.9	.2	6.4	90.9	—	.6	.1	.1	—	—	.1	.6	.2	1.0	1.3	45
.9	.5	7.4	85.4	—	.5	.5	.2	.2	.1	.2	.3	.3	1.2	1.8	46
—	.1	7.6	91.7	—	.2	—	—	—	—	—	—	—	1.1	1.0	47
—	—	11.1	88.1	—	—	—	.1	.5	—	—	—	—	1.5	1.6	48
—	.2	8.6	90.5	—	.1	—	—	—	.2	.1	—	.1	.9	1.0	49
—	.4	16.6	82.7	—	—	.1	—	—	—	—	—	.2	2.7	2.7	50
—	.2	6.6	91.3	—	.1	.2	—	.1	.1	—	—	.1	.3	.4	51
.1	.8	8.6	89.2	—	.8	.1	.1	—	—	.2	.1	.3	1.7	2.3	52
—	—	3.3	96.3	—	.3	—	—	—	—	—	—	—	.8	.8	53
—	—	5.8	82.5	—	1.2	.7	.3	.7	.8	.4	—	.7	1.7	1.9	54
—	1.0	13.4	84.8	—	—	.5	.1	—	—	.1	—	.7	1.9	2.0	55
.3	.6	9.3	83.5	—	.5	.4	.4	.2	.1	.2	.1	.3	1.5	1.8	56
—	.5	5.1	92.3	—	.7	.2	.1	—	.1	.1	—	.5	1.6	1.6	57
—	—	6.3	92.7	—	—	.8	.1	—	—	—	—	—	1.3	1.6	58
—	.1	5.8	92.2	—	.3	.3	.1	.3	.2	—	—	—	.8	.9	59
—	.1	16.7	82.0	—	.8	.2	—	—	—	—	—	.1	3.2	3.4	60

Table 32b. Percent of Exports by Receipts Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and receipts size	Firms (number)	Percent of total sales that were exports ¹					
			Less than 1	1 to 9	10 to 24	25 to 49	50 to 74	75 to 99
			A	B	C	D	E	F	G
1	All businesses	17 253 143	.6	.4	.1	.2	.2	.1
2	Less than \$5,000	5 226 553	.4	—	—	—	.2	—
3	\$5,000 to \$9,999	2 443 946	.4	.5	—	—	—	—
4	\$10,000 to \$24,999	3 076 410	.2	.1	.1	.7	.1	.1
5	\$25,000 to \$49,999	1 945 806	1.3	.2	—	—	—	—
6	\$50,000 to \$99,999	1 615 940	.7	1.3	.2	—	.4	.1
7	\$100,000 to \$199,999	1 197 996	.4	.6	.1	.1	—	.1
8	\$200,000 to \$249,999	301 794	.2	.1	.1	—	—	.2
9	\$250,000 to \$499,999	682 583	.9	.5	.5	.2	.2	.2
10	\$500,000 to \$999,999	372 078	.7	1.3	.6	.3	.5	.4
11	\$1,000,000 or more	390 037	2.5	3.8	1.6	.7	.3	.4
12	Hispanic-owned businesses	771 708	.4	.4	.2	.2	.2	.3
13	Less than \$5,000	219 226	.5	.5	.1	—	.1	—
14	\$5,000 to \$9,999	140 362	.5	.2	—	—	—	.3
15	\$10,000 to \$24,999	165 667	.1	.1	.3	.2	—	—
16	\$25,000 to \$49,999	87 288	.3	.1	.2	.2	.2	.2
17	\$50,000 to \$99,999	64 742	.2	.4	.2	.2	.3	.5
18	\$100,000 to \$199,999	41 578	.4	.7	.3	.3	.1	.4
19	\$200,000 to \$249,999	10 030	1.0	.6	.5	—	.1	2.6
20	\$250,000 to \$499,999	22 301	1.4	.9	.6	.4	.4	.3
21	\$500,000 to \$999,999	11 319	.4	1.4	.2	.5	1.7	1.3
22	\$1,000,000 or more	9 194	1.8	2.7	2.0	1.4	1.5	2.1
23	Black-owned businesses	620 912	.3	.1	.1	—	—	.1
24	Less than \$5,000	236 722	.2	.1	—	—	—	—
25	\$5,000 to \$9,999	111 512	.6	.1	.1	—	—	.4
26	\$10,000 to \$24,999	129 901	.1	—	.2	.1	—	.1
27	\$25,000 to \$49,999	62 209	—	.1	—	—	—	—
28	\$50,000 to \$99,999	39 218	.4	.4	—	—	.2	—
29	\$100,000 to \$199,999	20 936	.6	—	.2	—	.1	.1
30	\$200,000 to \$249,999	4 533	—	—	—	—	—	—
31	\$250,000 to \$499,999	9 029	.5	.4	—	—	.5	—
32	\$500,000 to \$999,999	3 823	.2	.5	.5	—	—	.1
33	\$1,000,000 or more	3 028	1.2	1.0	1.0	.2	.5	—
34	Other minority-owned businesses	606 426	.3	.5	.3	.1	.2	.3
35	Less than \$5,000	132 493	.2	—	.4	—	—	.4
36	\$5,000 to \$9,999	80 435	—	—	—	—	—	—
37	\$10,000 to \$24,999	108 195	.1	.9	.1	.1	.8	.7
38	\$25,000 to \$49,999	77 345	.3	1.1	.1	—	.3	—
39	\$50,000 to \$99,999	70 360	.1	.2	.1	.1	—	.5
40	\$100,000 to \$199,999	58 620	.6	.1	.3	—	.1	—
41	\$200,000 to \$249,999	15 740	—	.1	.1	.1	.2	.4
42	\$250,000 to \$499,999	34 266	.4	.8	.2	.3	.3	.3
43	\$500,000 to \$999,999	16 467	.8	1.1	.9	.9	.1	.8
44	\$1,000,000 or more	12 505	2.0	3.1	2.0	1.1	.6	.8
45	Women-owned businesses	5 888 883	.3	.2	.1	.1	.1	.1
46	Less than \$5,000	2 310 303	.2	—	—	—	.3	—
47	\$5,000 to \$9,999	967 380	.3	.1	—	—	—	—
48	\$10,000 to \$24,999	1 051 358	.1	.1	—	.4	—	.4
49	\$25,000 to \$49,999	538 885	—	.2	.1	—	—	—
50	\$50,000 to \$99,999	381 517	.5	.2	.1	.1	—	.1
51	\$100,000 to \$199,999	267 089	1.4	.7	.1	.1	—	.1
52	\$200,000 to \$249,999	66 464	.3	.1	.2	—	—	.5
53	\$250,000 to \$499,999	146 313	1.5	.7	.2	.1	—	.3
54	\$500,000 to \$999,999	80 539	1.0	1.5	.7	.1	.5	.3
55	\$1,000,000 or more	79 037	2.9	4.0	1.6	.5	.5	.6
56	Nonminority male-owned businesses	10 114 456	.7	.6	.2	.2	.2	.1
57	Less than \$5,000	2 608 047	.5	—	—	—	.2	.1
58	\$5,000 to \$9,999	1 285 456	.4	.9	—	—	—	—
59	\$10,000 to \$24,999	1 763 830	.2	—	.1	1.0	.2	—
60	\$25,000 to \$49,999	1 248 482	2.0	.2	—	—	—	—
61	\$50,000 to \$99,999	1 108 065	.8	1.8	.3	—	.6	.1
62	\$100,000 to \$199,999	840 723	—	.6	—	.1	—	.1
63	\$200,000 to \$249,999	212 693	.1	—	.1	—	—	—
64	\$250,000 to \$499,999	488 462	.7	.5	.6	.2	.2	.2
65	\$500,000 to \$999,999	266 408	.7	1.3	.6	.3	.5	.4
66	\$1,000,000 or more	292 290	2.5	3.9	1.6	.7	.2	.3

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses with no exports during 1992.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 11 since these data are the result of censuses, not surveys.

Percent of total sales that were exports ¹ —Con.				Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—										
100	Don't know	Not reported	Not applicable ²		A	B	C	D	E	F	G	H	I	J	K
H	I	J	K	A	B	C	D	E	F	G	H	I	J	K	
.1	.2	7.6	90.5	(X)	—	.1	—	.1	.1	—	—	.1	.3	.4	1
—	.2	11.9	87.1	(X)	.1	—	—	—	.2	—	—	.1	1.1	1.0	2
—	.1	7.5	91.4	(X)	.1	.5	—	—	—	—	—	.1	.8	1.0	3
—	.3	6.3	92.0	(X)	.1	—	.1	.5	.1	.1	—	.1	.8	.8	4
.1	.4	6.4	91.5	(X)	.5	.1	—	—	—	—	—	.2	1.4	1.5	5
.1	.4	4.0	92.7	(X)	.4	.6	.1	—	.4	.1	—	.2	.6	.7	6
—	.1	4.4	94.2	(X)	.2	.1	—	.1	—	—	—	—	.6	.5	7
.1	.1	4.0	95.3	(X)	.1	—	.1	—	—	.1	—	.1	1.1	1.0	8
.2	.1	3.9	93.3	(X)	.4	.2	.2	.1	.1	.1	—	—	.7	.9	9
.3	.1	6.6	89.2	(X)	.2	.2	.2	.1	.2	.1	.1	.1	.6	.5	10
.3	.5	6.0	83.8	(X)	.2	.3	.1	.1	.1	.1	—	.1	.3	.5	11
.7	.8	10.1	86.9	—	.1	.1	—	.1	—	.1	.2	.1	.8	.7	12
1.0	.8	14.7	82.3	1.0	.6	.4	.1	—	—	—	.8	.2	1.4	2.0	13
.2	1.1	12.1	85.5	1.0	.3	.2	—	—	—	.3	.2	.6	1.6	1.6	14
.6	1.2	10.9	86.6	1.0	.1	.1	.1	.2	—	—	.6	.7	1.4	1.8	15
.5	.3	6.1	91.9	1.0	.2	.1	.1	.1	.2	.2	.4	.3	1.2	1.0	16
.8	.5	5.4	91.5	1.0	.2	.2	.2	.1	.2	.2	.3	.3	1.0	1.4	17
.2	.2	5.5	91.9	1.0	.2	.4	.1	.2	.1	.2	.1	.2	.9	1.4	18
.3	.4	4.5	90.1	3.0	.8	.4	.4	—	.1	1.5	.2	.3	1.4	1.9	19
1.4	.5	6.2	87.7	2.0	.6	.4	.3	.3	.3	.1	.3	.3	.8	.7	20
2.3	.2	7.0	85.1	3.0	.1	.6	.1	.2	.8	.6	.6	.1	1.5	1.8	21
1.7	.4	8.7	77.6	2.0	.5	.4	.4	.5	.3	.4	.6	.1	1.1	1.6	22
.1	.6	13.8	84.9	—	.1	—	—	—	—	.1	—	.1	.4	.5	23
—	1.0	17.3	81.3	—	.2	.1	—	—	.1	—	—	.3	1.0	1.2	24
—	.4	14.4	84.1	—	.4	.1	.1	—	—	.3	—	.2	1.4	1.7	25
.2	.4	12.7	86.2	—	.1	—	.2	.1	—	.1	.1	.2	.7	.6	26
—	.6	10.3	89.1	—	.1	—	—	—	—	—	—	.3	2.0	2.2	27
.2	.5	9.3	89.1	1.0	.2	.2	—	—	.2	—	.1	.3	1.2	1.4	28
.1	—	6.1	92.6	1.0	.2	—	.2	—	.1	.1	.1	—	1.5	1.7	29
—	—	5.9	94.1	3.0	—	—	—	—	—	—	—	—	1.8	1.8	30
—	.5	6.7	91.4	3.0	.2	.3	—	—	.4	—	—	.3	1.2	1.5	31
.1	—	7.8	90.7	4.0	.2	.3	.2	—	—	.2	.2	—	1.9	1.9	32
.2	.4	6.0	89.4	4.0	.3	.2	.4	.1	.3	—	.2	.3	1.1	1.3	33
.4	.6	6.1	91.2	—	.1	.1	.1	—	.1	.1	.1	.1	.5	.5	34
.1	1.4	4.8	92.8	1.0	.1	—	.4	—	—	.4	.1	.9	1.3	1.7	35
.1	.7	8.0	91.2	1.0	—	—	—	—	—	—	—	.5	2.2	2.2	36
.1	.8	5.6	91.0	1.0	—	.7	.1	.1	1.0	.4	—	.3	1.2	1.8	37
.6	.2	6.0	91.5	1.0	.4	.8	.1	—	.2	—	.3	.1	1.6	1.7	38
.3	.1	7.8	90.6	1.0	.1	.1	.1	.1	—	.2	.1	.1	1.7	1.5	39
.5	.6	4.8	93.0	1.0	.3	.1	.2	—	.1	—	.2	.3	.8	1.0	40
.7	.3	5.9	92.1	2.0	—	.1	.1	.1	.4	.5	.4	.2	1.4	1.7	41
1.0	—	5.4	91.3	1.0	.2	.3	.1	.1	.2	.1	.2	—	.7	.8	42
1.0	.1	7.3	87.1	2.0	.3	.6	.3	.4	—	.3	.3	.1	1.4	1.8	43
1.8	.7	9.6	78.4	2.0	.4	.5	.4	.4	.1	.3	.4	.4	1.3	1.8	44
.1	.2	8.9	89.8	—	.1	—	—	.1	.1	.1	—	.1	.8	.8	45
—	.3	12.8	86.3	—	.1	—	—	—	.2	—	—	.1	1.8	1.9	46
—	.1	6.4	93.2	—	.2	.1	—	—	—	—	—	—	.9	1.0	47
—	.2	6.3	92.4	—	.1	.1	—	.4	—	.3	—	.1	1.1	1.0	48
.3	.3	9.7	89.5	—	—	.2	.1	—	—	—	.2	.2	1.8	1.8	49
.1	.2	6.5	92.2	—	.3	.1	.1	—	—	—	.1	.1	1.6	1.7	50
—	.1	2.7	94.5	—	.9	.2	.1	.1	—	.1	—	.1	.5	1.2	51
—	.2	5.1	93.6	1.0	.2	—	.2	—	—	.4	—	.1	2.1	1.9	52
.3	.3	5.3	91.3	1.0	.8	.1	.1	.1	—	.1	.1	.2	.7	1.0	53
.4	.1	8.0	87.5	1.0	.2	.2	.4	.1	.3	.2	.1	—	1.4	1.2	54
.4	.5	6.8	82.3	1.0	.3	.3	.2	.1	.1	.1	.1	.1	.7	.8	55
—	.2	6.6	91.3	—	.1	.2	—	.1	.1	—	—	.1	.3	.4	56
—	.1	10.9	88.2	—	.2	—	—	—	.2	.1	—	.1	1.0	.7	57
—	.1	7.7	90.9	—	.2	.8	—	—	—	—	—	.1	1.2	1.4	58
—	.3	5.6	92.5	—	.2	—	.1	.7	.2	—	—	.2	1.6	1.8	59
—	.5	5.0	92.3	—	.7	.2	—	—	—	—	—	.3	1.6	1.9	60
—	.4	2.7	93.2	—	.6	.9	.2	—	.6	.1	—	.2	.5	1.2	61
—	—	4.8	94.2	—	.1	.2	—	.1	—	.1	—	—	.8	.8	62
—	—	3.5	96.2	—	.1	—	.1	—	—	—	—	—	1.7	1.6	63
.1	.1	3.3	94.2	—	.3	.2	.3	.1	.2	.2	.1	.1	.6	.8	64
.1	.1	6.1	90.0	—	.2	.4	.3	.1	.2	.2	.1	.1	.7	.7	65
.2	.5	5.6	84.6	—	.1	.3	.2	.2	.1	.1	—	.1	.2	.5	66

Table 32c. Percent of Exports by Employment Size of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and employment size	Firms (number)	Percent of total sales that were exports ¹					
			Less than 1	1 to 9	10 to 24	25 to 49	50 to 74	75 to 99
			A	B	C	D	E	F	G
1	All businesses	17 253 143	.6	.4	.1	.2	.2	.1
2	With no paid employees	14 118 184	.5	.3	.1	.2	.1	.1
3	With paid employees	3 134 959	.7	1.0	.4	.2	.3	.1
4	No employees ⁵	435 838	.4	.4	.3	.1	.9	.1
5	1 to 4 employees	1 716 076	.6	.8	.3	.1	.1	.1
6	5 to 9 employees	503 808	.5	1.0	.4	.2	.3	.1
7	10 to 19 employees	256 110	1.3	1.5	.6	.3	.2	.1
8	20 to 49 employees	144 734	1.4	3.0	1.0	.5	.2	.3
9	50 to 99 employees	45 331	4.4	3.9	1.6	.2	.2	.1
10	100 employees or more	33 062	2.7	6.1	2.8	1.4	.1	.3
11	Hispanic-owned businesses	771 708	.4	.4	.2	.2	.2	.3
12	With no paid employees	656 343	.4	.3	.2	.1	.1	.2
13	With paid employees	115 364	.6	.8	.5	.4	.4	.5
14	No employees ⁵	19 569	.3	1.5	1.2	.1	—	.5
15	1 to 4 employees	64 631	.5	.4	.3	.3	.1	.4
16	5 to 9 employees	16 937	.6	1.2	.3	.4	.9	.3
17	10 to 19 employees	8 553	2.0	1.2	.6	.2	.8	.5
18	20 to 49 employees	4 050	.7	1.7	.8	1.7	1.3	2.1
19	50 to 99 employees	948	.7	2.4	2.5	1.5	2.7	.7
20	100 employees or more	676	2.0	4.4	1.3	(D)	(D)	—
21	Black-owned businesses	620 912	.3	.1	.1	—	—	.1
22	With no paid employees	556 434	.3	.1	.1	—	—	.1
23	With paid employees	64 478	.4	.1	.1	—	.1	—
24	No employees ⁵	13 725	—	—	—	—	—	—
25	1 to 4 employees	37 587	.4	—	.1	—	.1	—
26	5 to 9 employees	7 853	.3	.5	.2	—	.5	.1
27	10 to 19 employees	2 839	.2	.2	(D)	(D)	—	—
28	20 to 49 employees	1 700	.6	.6	.2	—	—	—
29	50 to 99 employees	432	1.1	1.5	—	—	—	—
30	100 employees or more	342	2.2	(D)	(D)	—	—	—
31	Other minority-owned businesses	606 426	.3	.5	.3	.1	.2	.3
32	With no paid employees	470 075	.2	.3	.2	—	.1	.3
33	With paid employees	136 351	.5	1.1	.4	.3	.6	.4
34	No employees ⁵	19 989	1.1	3.1	.5	.3	3.4	.7
35	1 to 4 employees	76 636	.2	.7	.2	.2	.1	.4
36	5 to 9 employees	22 862	.3	.6	.5	.5	.3	.2
37	10 to 19 employees	10 051	.8	1.0	.8	.6	.2	.1
38	20 to 49 employees	5 034	2.0	1.6	.8	.4	—	.2
39	50 to 99 employees	1 075	2.0	3.0	1.3	1.1	—	.3
40	100 employees or more	705	1.7	4.6	3.9	1.0	.7	.6
41	Women-owned businesses	5 888 883	.3	.2	.1	.1	.1	.1
42	With no paid employees	5 071 110	.2	.1	—	.1	.1	.1
43	With paid employees	817 773	1.2	.9	.3	.1	.1	.2
44	No employees ⁵	127 905	.3	.7	.2	—	—	.1
45	1 to 4 employees	435 550	1.4	.5	.3	.1	—	.2
46	5 to 9 employees	134 476	1.0	1.0	.2	.1	.3	.1
47	10 to 19 employees	67 487	1.3	1.7	.8	.2	.2	.1
48	20 to 49 employees	35 515	1.6	2.1	.7	.3	—	.3
49	50 to 99 employees	10 178	3.1	4.3	2.0	.1	.4	.3
50	100 employees or more	6 663	1.6	4.3	1.6	.4	.4	—
51	Nonminority male-owned businesses	10 114 456	.7	.6	.2	.2	.2	.1
52	With no paid employees	8 019 462	.8	.4	.1	.2	.2	.1
53	With paid employees	2 094 993	.6	1.2	.5	.2	.3	.1
54	No employees ⁵	271 380	.4	.3	.3	.1	1.1	—
55	1 to 4 employees	1 155 800	.3	1.0	.3	.1	.2	.1
56	5 to 9 employees	334 483	.4	1.0	.4	.2	.2	.1
57	10 to 19 employees	173 140	1.4	1.5	.6	.4	.2	.1
58	20 to 49 employees	101 938	1.4	3.4	1.2	.5	.2	.3
59	50 to 99 employees	33 406	4.9	3.9	1.5	.2	.1	.1
60	100 employees or more	24 846	3.1	6.7	3.1	1.7	—	.3

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses with no exports during 1992.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 10 since these data are the result of censuses, not surveys.

⁵Firms reported annual payroll, but did not report any employees on their payroll during specified period in 1992.

Percent of total sales that were exports ¹ —Con.				Relative standard error of estimate ^{3, 4}	Standard error of estimate ³ for column—										
100	Don't know	Not reported	Not applicable ²		A	B	C	D	E	F	G	H	I	J	K
H	I	J	K	A	B	C	D	E	F	G	H	I	J	K	
.1	.2	7.6	90.5	(X)	—	.1	—	.1	.1	—	—	.1	.3	.4	1
.1	.3	8.4	90.1	(X)	.1	.1	—	.1	.1	—	—	.1	.4	.5	2
.1	.2	4.4	92.6	(X)	.1	.1	.1	—	.1	—	—	.1	.5	.6	3
.1	.2	6.7	90.8	(X)	.2	.2	.2	.1	.8	—	.1	.1	2.6	2.8	4
.1	.2	3.6	94.1	(X)	.2	.3	.1	—	.1	.1	—	.2	.7	.7	5
.1	.1	4.0	93.3	(X)	.2	.2	.1	.1	.1	.1	—	.1	.5	.7	6
.1	.1	5.3	90.3	(X)	.2	.2	.1	.1	.1	.1	—	.1	.5	.5	7
.1	.2	5.4	87.9	(X)	.3	.4	.2	.1	.1	.1	—	.1	.7	1.1	8
.2	.6	8.2	80.6	(X)	1.2	.4	.4	.1	.1	.1	.2	.2	1.6	1.8	9
.1	.9	7.1	78.5	(X)	.5	1.2	.8	.5	.1	.2	.1	.3	1.5	2.2	10
.7	.8	10.1	86.9	—	.1	.1	—	.1	—	.1	.2	.1	.8	.7	11
.7	.9	11.2	86.0	—	.2	.2	—	.1	—	.1	.2	.2	.9	.9	12
.7	.3	5.3	90.6	1.0	.1	.3	.1	.1	.1	.1	.2	.2	.6	.7	13
1.4	.9	4.1	89.9	2.0	.3	1.1	.5	.2	—	.3	.9	.5	1.5	1.8	14
.5	.2	4.7	92.6	1.0	.1	.2	.1	.2	.1	.1	.1	.1	.9	.9	15
.7	—	6.0	89.4	2.0	.3	.5	.1	.1	.4	.1	.2	—	1.6	1.6	16
.8	.1	8.0	85.9	3.0	.9	.3	.2	.1	.4	.1	—	—	1.9	2.1	17
.1	.1	10.4	81.1	4.0	.2	.4	.2	1.0	.4	1.2	.1	.1	2.6	2.9	18
.9	.5	5.0	83.0	6.0	.4	1.7	1.8	.6	1.9	.3	.6	.3	1.3	2.4	19
—	1.0	5.1	85.7	8.0	1.4	1.4	.7	(D)	(D)	—	—	.8	1.5	2.1	20
.1	.6	13.8	84.9	—	.1	—	—	—	—	.1	—	.1	.4	.5	21
.1	.7	14.5	84.2	—	.1	—	—	—	—	.1	—	.2	.5	.6	22
—	.2	8.5	90.6	1.0	.1	—	—	—	.1	—	—	.1	1.6	1.7	23
—	.1	11.5	88.3	2.0	.1	—	—	—	—	—	—	.1	3.2	3.2	24
.1	.2	7.0	92.1	1.0	.2	—	—	—	—	—	.1	.1	1.5	1.7	25
—	.3	8.8	89.2	3.0	.3	.5	.1	.1	.7	.1	—	.3	3.2	3.2	26
—	—	15.4	83.9	4.0	.2	.1	(D)	(D)	—	—	—	—	4.2	4.2	27
—	.4	7.6	90.6	6.0	.2	.3	.1	—	—	—	—	.3	1.8	2.1	28
—	.7	4.0	92.7	8.0	1.2	.7	—	—	—	—	—	1.3	3.4	4.3	29
1.0	—	4.8	89.8	—	1.7	(D)	(D)	—	—	—	2.4	—	1.3	3.3	30
.4	.6	6.1	91.2	—	.1	.1	.1	—	.1	.1	.1	.1	.5	.5	31
.4	.7	6.3	91.5	—	.1	.2	.1	—	.1	.1	.1	.2	.7	.8	32
.4	.3	5.7	90.3	1.0	.2	.3	.1	.1	.4	.2	.1	.1	.6	.8	33
.8	1.4	5.8	82.9	2.0	.7	2.9	.7	.4	4.5	.6	.6	.9	2.0	6.2	34
.4	—	4.8	92.9	1.0	.1	.3	.1	.1	.1	.2	.1	—	.9	1.1	35
.2	.2	7.2	90.1	2.0	.2	.1	.2	.3	.3	.1	.1	.3	1.3	1.5	36
.2	—	6.6	89.8	2.0	.4	.3	.4	.3	.1	.1	.2	—	1.6	1.3	37
.2	.2	8.7	85.8	4.0	.8	.4	.3	.2	.1	.1	.1	.1	1.7	2.1	38
.3	.4	7.9	83.7	6.0	.7	.7	.5	.4	—	.3	.3	.5	2.7	2.6	39
—	2.8	12.6	72.1	6.0	.5	1.8	2.8	1.0	.6	.3	—	1.5	3.7	5.1	40
.1	.2	8.9	89.8	—	.1	—	—	.1	.1	.1	—	.1	.8	.8	41
.1	.2	9.7	89.4	—	.1	—	—	.1	.1	.1	—	.1	.9	1.0	42
.1	.2	4.5	92.5	—	.4	.1	.1	—	—	—	—	.1	.6	.7	43
.2	.4	3.3	94.9	1.0	.2	.4	.1	—	—	.1	.1	.2	.8	1.2	44
.1	.2	4.1	93.2	—	.7	.2	.1	—	—	.1	—	.1	1.2	1.2	45
—	.1	5.2	92.0	1.0	.4	.3	.1	—	.3	.1	—	—	.8	.8	46
—	.1	6.1	89.5	1.0	.3	.4	.3	.1	.1	—	—	—	.8	1.1	47
—	.3	6.4	88.3	1.0	.6	.4	.3	.1	—	.2	—	.1	1.1	1.4	48
.1	.2	8.5	81.2	2.0	.9	1.1	.6	.1	.2	.2	.1	.3	2.7	3.0	49
—	.4	7.6	83.5	2.0	.9	1.6	.8	.4	.3	—	—	.2	2.1	2.3	50
—	.2	6.6	91.3	—	.1	.2	—	.1	.1	—	—	.1	.3	.4	51
—	.2	7.3	90.9	—	.1	.2	—	.2	.1	—	—	.1	.5	.5	52
.1	.2	4.1	92.9	—	.1	.2	.1	—	.1	—	—	.1	.8	.9	53
—	.1	8.3	89.3	—	.3	.2	.2	.1	2.3	—	—	.1	4.3	4.6	54
.1	.3	3.1	94.6	—	.1	.5	.2	—	.1	.1	—	.3	.9	1.2	55
.1	.2	3.2	94.3	—	.2	.2	.1	.1	.1	.1	—	.1	.8	.8	56
—	.2	4.9	90.8	1.0	.2	.3	.1	.2	.1	.1	—	.1	.9	.9	57
.1	.2	4.9	87.9	1.0	.2	.6	.3	.1	.1	.1	.1	.1	.8	1.3	58
.2	.7	8.3	80.2	1.0	1.7	.5	.6	.2	—	.1	.2	.3	1.8	2.7	59
.1	1.0	6.8	77.1	1.0	.8	1.5	1.2	.7	—	.3	.1	.4	2.1	3.1	60

Table 32d. Percent of Exports by Legal Form of Organization of Firm: 1992

[All data are shown as percents, except firms. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

	Type of firm and legal form of organization	Firms (number)	Percent of total sales that were exports ¹					
			Less than 1	1 to 9	10 to 24	25 to 49	50 to 74	75 to 99
			A	B	C	D	E	F	G
1	All businesses	17 253 143	.6	.4	.1	.2	.2	.1
2	Individual proprietorships	14 599 295	.5	.3	.1	.2	.2	.1
3	Partnerships	1 089 578	.2	.3	.1	.1	—	.1
4	Subchapter S corporations	1 564 270	1.1	1.4	.7	.3	.1	.4
5	Hispanic-owned businesses	771 708	.4	.4	.2	.2	.2	.3
6	Individual proprietorships	689 015	.3	.2	.1	.1	.1	.2
7	Partnerships	32 650	.7	1.2	.4	.3	—	.2
8	Subchapter S corporations	50 042	.9	1.4	1.1	.8	.7	.8
9	Black-owned businesses	620 912	.3	.1	.1	—	—	.1
10	Individual proprietorships	584 256	.3	.1	.1	—	—	.1
11	Partnerships	14 727	—	—	—	—	—	—
12	Subchapter S corporations	21 928	.6	.3	.2	—	.4	—
13	Other minority-owned businesses	606 426	.3	.5	.3	.1	.2	.3
14	Individual proprietorships	502 022	.2	.3	.2	.1	.2	.3
15	Partnerships	49 489	.1	.3	.2	.1	.1	.3
16	Subchapter S corporations	54 915	.6	2.2	.7	.4	.3	.6
17	Women-owned businesses	5 888 883	.3	.2	.1	.1	.1	.1
18	Individual proprietorships	5 078 077	.3	.1	—	.1	.1	.1
19	Partnerships	243 651	.2	.4	.2	—	—	.1
20	Subchapter S corporations	567 155	1.1	1.1	.4	.3	.1	.2
21	Nonminority male-owned businesses	10 114 456	.7	.6	.2	.2	.2	.1
22	Individual proprietorships	8 414 238	.7	.5	.1	.2	.2	—
23	Partnerships	777 379	.2	.2	.1	.1	—	.1
24	Subchapter S corporations	922 838	1.1	1.7	.8	.3	.1	.5

¹Data represent percentage of firms reporting in the designated categories.

²Includes businesses with no exports during 1992.

³For explanation of relative standard errors and standard errors, see Reliability of Estimates in the introductory text.

⁴Relative standard errors are not applicable for lines 1 through 4 since these data are the result of censuses, not surveys.

Percent of total sales that were exports ¹ —Con.				Relative standard error of estimate ^{3 4}	Standard error of estimate ³ for column—										
100	Don't know	Not reported	Not applicable ²		A	B	C	D	E	F	G	H	I	J	K
H	I	J	K	A	B	C	D	E	F	G	H	I	J	K	
.1	.2	7.6	90.5	(X)	—	.1	—	.1	.1	—	—	.1	.3	.4	1
—	.3	8.0	90.3	(X)	—	.1	—	.1	.1	—	—	.1	.4	.4	2
.1	—	4.9	94.2	(X)	.1	.1	—	—	—	.1	—	—	.5	.5	3
.2	.2	5.7	89.9	(X)	.2	.1	.1	—	—	.1	—	—	.9	.9	4
.7	.8	10.1	86.9	—	.1	.1	—	.1	—	.1	.2	.1	.8	.7	5
.5	.8	10.3	87.2	—	.2	.1	—	.1	—	.1	.2	.2	.7	.7	6
1.5	—	10.2	85.5	2.0	.5	.6	.3	.2	—	.1	.9	—	2.5	2.9	7
2.0	.3	7.5	84.5	1.0	.3	.3	.3	.2	.3	.2	.8	.2	1.1	1.1	8
.1	.6	13.8	84.9	—	.1	—	—	—	—	.1	—	.1	.4	.5	9
.1	.6	14.1	84.6	—	.1	—	—	—	—	.1	—	.1	.4	.6	10
—	.3	7.9	91.6	3.0	—	—	—	—	—	—	—	.4	1.6	1.6	11
—	.1	7.8	90.5	2.0	.2	.2	.1	—	.3	—	—	—	1.9	2.0	12
.4	.6	6.1	91.2	—	.1	.1	.1	—	.1	.1	.1	.1	.5	.5	13
.3	.7	5.4	92.2	—	.1	.2	.1	—	.1	.1	.1	.2	.8	.7	14
.3	.1	9.0	89.6	1.0	.1	.2	.1	.1	.1	.3	.1	.1	1.8	1.7	15
.9	.3	8.1	85.9	1.0	.2	.7	.2	.2	.1	.2	.2	.2	1.5	1.7	16
.1	.2	8.9	89.8	—	.1	—	—	.1	.1	.1	—	.1	.8	.8	17
—	.2	9.5	89.5	—	.1	—	—	.1	.1	.1	—	.1	.8	.9	18
.2	.1	4.9	93.9	1.0	.1	.4	.1	—	—	—	.2	.1	.9	.9	19
.3	.1	5.8	90.7	—	.4	.1	.1	.1	—	—	.1	—	.7	.7	20
—	.2	6.6	91.3	—	.1	.2	—	.1	.1	—	—	.1	.3	.4	21
—	.2	6.9	91.1	—	.1	.2	—	.2	.1	—	—	.1	.4	.5	22
—	—	4.5	94.9	—	.1	.1	—	—	—	.1	—	—	.9	.9	23
.1	.2	5.2	89.9	—	.2	.2	.2	.1	—	.2	.1	.1	1.2	1.3	24

Appendix A.

Explanation of Terms

Employment. Employment includes all employees, full-time and part-time, reported on a firm's payroll during specified pay periods in 1992. Persons on sick leave, paid holidays, and paid vacations are included as employees, as are salaried officers and executives of corporations. However, proprietors and partners of unincorporated businesses are not considered as employees.

The derivation of the 1992 employment figures varies somewhat among the different industries. For firms in the minerals, manufacturing, and construction industries, employment represents an annual average of the number of "production workers" on the payroll for any part of the pay periods including the 12th of March, May, August, and November, plus the number of "all other employees" during the March 12th pay period. For the other industries covered by the economic census and for those industries not covered, employment consists of all employees on the payroll of a firm during the pay period including March 12.

Ethnicity. The ethnic categories used in this survey are the same as those defined by the Office of Management and Budget (OMB) in their Circular No. A-46, dated May 12, 1977.

Firm. In this survey, a firm is a legal entity engaged in economic activity during any part of 1992 that filed an IRS form 1040, Schedule C; 1065; or 1120S. The different entities are described under Legal Form of Organization. A firm may operate one place of business or more, such as a chain of restaurants, or have no fixed business location, such as the firm represented by a self-employed carpenter or salesperson. A firm contrasts with an establishment, which is a single physical location at which business is conducted. Most of the other surveys under the economic census are conducted on an establishment, rather than a firm, basis.

Legal form of organization. The three legal forms of organization included in this report are:

1. **Individual proprietorship.** An unincorporated business owned by an individual. Also, included in this category are self-employed persons. The business may be the only occupation of an individual or the secondary activity of an individual who works full time for someone else.
2. **Partnership.** An unincorporated business owned by two or more persons having a financial interest in the business.
3. **Subchapter S corporation.** A legally incorporated business under State laws. A subchapter S corporation is a special IRS designation for legally incorporated businesses with 35 or fewer shareholders who, because of tax advantages, elect to be taxed as individual shareholders rather than as corporations.

Race. The race categories used in this survey are the same as those defined by the Office of Management and Budget (OMB) in their Circular No. A-46, dated May 12, 1977.

Receipts. Receipts include the gross value of all products sold, services rendered, or other receipts from customers during the year, less returns and allowances. Value for sales and services is given whether or not payment was actually received during the year, and therefore, does not indicate a cash flow. Although receipts data were supposed to cover calendar year 1992, fiscal year reporting was permitted if it did not produce great differences. No adjustments are made for the costs of doing business. Due to the nature of the banking, real estate, and insurance industries and educational and social services, receipts may not be a good indicator of financial worth or size.

Appendix B.

1992 Survey of Minority-Owned Business Enterprises and Survey of Women-Owned Businesses

These surveys are designed to measure the extent of business ownership by specific minority groups and women. They are based on the entire firm rather than on establishments of a firm.

The Survey of Minority-Owned Business Enterprises (SMOBE) was first conducted as a special project in 1969 and was incorporated into the economic census in 1972. It provides basic economic data on businesses owned by Blacks, and persons of Hispanic or Latin American, Asian, Pacific Islander, American Indian, or Alaska Native ancestry. The Survey of Women-Owned Businesses (WOB) was added as a special project in 1972 and made part of the economic census in 1977.

The published reports show number of firms, gross receipts, number of paid employees, and annual payroll. The data are presented by two-digit SIC codes; metropolitan areas (MA's), counties, and places with 100 or more minority- or women-owned firms; States; employment and receipts size of firm; and legal form of organization.

A firm was classified as minority-owned if the sole owner or information reported for the majority of owners of partnerships and subchapter S corporations indicated minority ancestry. The same criteria are applied to identify women-owned firms.

The minority and women reports include data for individual proprietorships, partnerships, and subchapter S corporations. They do not include corporations which file a form 1120 tax return. Both surveys include the same industries as the 1992 Characteristics of Business Owners (CBO) Survey.

SURVEY METHODOLOGY

The business population that filed IRS form 1040, Schedule C (individual proprietorship or self-employed person); 1065 (partnership); or 1120S (subchapter S corporation) in 1992 was identified from government administrative records (see CENSUS DISCLOSURE RULES in the introductory text for safeguards).

For businesses filing these forms, the IRS provided the Census Bureau with the following information:

- Name and address of the firm
- Employer identification number of the firm
- Social Security numbers (SSN's) of the owners for filers of Form 1040 Schedule C

- Principal industrial activity code (see COMPARABILITY OF 1987 AND 1992 DATA in the introductory text)
- Dollar receipts
- Legal form of organization

Individual Proprietorships and Self-Employed Persons (Filers of Form 1040, Schedule C)

The methodology for collecting information about businesses owned by Hispanics, Asians, Pacific Islanders, American Indians, and Alaska Natives that filed IRS Form 1040, Schedule C, was similar to 1987. The SSN's of the owners were sent to the SSA, which provided the race codes that were indicated by the individuals on their original applications for SSN's.

Persons applying for SSN's prior to 1981 could categorize their race as (a) White, (b) Black, or (c) Other. In 1981, the racial descriptions on social security applications were expanded to (a) Asian, Asian-American, or Pacific Islander, (b) Hispanic, (c) Black, (d) Northern American Indian or Alaskan Native, and (e) White.

Most persons who currently own businesses applied for their SSN's prior to 1981. Therefore, the majority of owners could be classified only as "White," "Black," or "Other" by use of SSA race codes. The SSA race codes were sufficient to determine if a firm was Black-owned, but a sample mail canvass was used to determine if a firm was owned by persons of Hispanic, Asian, Pacific Islander, American Indian, or Alaska Native ancestry. Individual proprietors who reported they were of minority ancestry in the 1987 survey and whose firms were still active in 1992 were excluded from the mail canvass.

The Census Bureau has developed lists of Hispanic and Asian surnames. A firm was considered potentially minority owned if the owner's surname was included on these lists or the owner's SSA race code was "Hispanic" or "Other." Survey forms were sent to the following potentially minority-owned firms:

1. Individual proprietorships with no employees were sampled at varying rates based on the numbers of firms in a particular industry and State. All cases were selected in States and industries where there were relatively few firms, and the sampling rate was lowest in States and industries with the greatest number of

firms. No sampling rate was lower than one in ten. Some cases were selected with certainty based on receipts size and their respective industry and State.

2. Individual proprietorships with paid employees were sampled at a rate of one in two, or were selected with certainty based on receipts size, number of employees, and annual payroll for their respective industry and State.

A similar methodology was used to select a sample from the remaining universe of individual proprietorships. A survey form was sent to these cases to estimate the number of firms owned by Americans of minority ancestry who have surnames more often associated with nonminority ancestries. These firms are used to make estimates of the undercoverage of minority-owned firms.

Partnerships and Subchapter S Corporations (Filed either IRS Form 1065 or 1120S)

The methodology for collecting information about minority-owned partnerships and subchapter S corporations changed in 1992. Information about the surnames of the business owners was not available. Therefore, a sample of all of the businesses filing 1065 and 1120S tax forms was taken at varying rates depending on the State, industry, and employer/nonemployer status of the businesses, and past SMOBE surveys indicating the business was Black-, Hispanic-,

Asian-, Pacific Islander-, American Indian-, or Alaska Native-owned. A firm selected into the sample was mailed a form to determine the ethnicity and race of the owners.

In the 1992 SMOBE, a firm is classified as minority-owned if the sole owner or information reported for the majority of owners of partnerships and subchapter S corporations indicated Black, American Indian, Alaska Native, Asian American or Pacific Islander race or Hispanic ancestry.

It was possible for a firm to be classified in more than one minority group (one racial and one Hispanic ethnicity) and to be included in more than one minority report. For example, a firm could be included in both the Asians and Pacific Islanders, American Indians, and Alaska Natives report and the Hispanic report if it were owned equally by two people, one of Japanese ancestry and one of Mexican ancestry. However, such a firm is counted only once at total levels in the summary report.

The following information was obtained for each firm from the Census Bureau's 1992 Economic Census files:

- Standard industrial classification (SIC) code (see INDUSTRY CLASSIFICATIONS in the introductory text)
- Geographic code
- Legal form of organization code
- Number of employees, annual payroll, and receipts for firms with paid employees

Appendix C. Questionnaires

The sample report forms are shown on the following pages.



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

FORM

CBO-1

1992 ECONOMIC CENSUS CHARACTERISTICS OF BUSINESS OWNERS SURVEY SOLE PROPRIETORSHIP



OMB No. 0640-0022: Approval Expires 08/31/96

Notice — Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

CBO-1

**DUE DATE: 15 DAYS AFTER
RECEIPT OF FORM**

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right.

Toll-free assistance, 8 a.m. to 5 p.m., eastern time. Monday through Friday:
1-800-354-7271

Please read the instructions below before answering the questions.

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

INSTRUCTIONS — Please Read

The purpose of this questionnaire is to collect information about the characteristics of self-employed persons, business owners, and their business activities.

The term business in the following questions refers to the self-employment or business activity for which you filed one of the following IRS tax forms in 1992:

- a. Form 1040 WITH a Schedule C, "Profit or Loss From Business" (Sole Proprietorship)
- b. Form 1040 WITH a Schedule C-EZ, "Net Profit From a Business" (Sole Proprietorship)

Examples of a person who should complete this questionnaire:

- A sole proprietor
- An independent salesperson
- An independent agent or commission worker
- An independent contractor
- A statutory employee

The questions apply to business activities during all or part of calendar years 1992 and 1994 and must be completed even if the business has since been sold, reorganized, or discontinued or you are no longer self-employed.

If the information requested is not available, your best estimate is acceptable.

Even if this questionnaire was mailed to your home address and the business is not located at this address, the form is applicable and must be completed.

Data provided by you will be used only for statistical purposes and will be kept strictly confidential.

IMPORTANT — How to Fill Out This Form

*Please use a #2 black lead pencil. Most questions ask you to mark IN THE BOX, or to print the information. See **EXAMPLE** →*

Yes
 No

1a. Do you still own the same business, referred to in the above mailing label, that you owned in 1992?

- Yes — SKIP to question 2a
 No

b. What year did your ownership end?

- 1992 1994
 1993 1995

c. Mark the item below which best describes the change in ownership and complete the questionnaire for the business you owned in 1992.

- Sold
 Transferred ownership/gift
 Business no longer exists

2a. Is the business you owned in 1992 still operating?

- Yes — SKIP to question 3
 No
 Don't know — SKIP to question 3

b. What year did the operations discontinue?

- 1992 1994
 1993 1995

c. Which item below best describes the status of this business at the time the decision was made to cease operations?

- Successful — SKIP to question 3
 Unsuccessful

2d. Why was this business unsuccessful?
Mark all that apply.

- Inadequate cash flow or low sales
- Lack of access to business loans/credit
- Lack of access to personal loans/credit
- Other — Specify

3. What is your gender?

- Male
- Female

4a. What was your age as of December 31, 1992?

- Under 25
- 25—34
- 35—44
- 45—54
- 55—64
- 65 or over

b. Were you born in the United States?

- Yes
- No

5. What was your marital status —

On the date that you started/acquired this business?

- Never married
- Married
- Divorced/separated
- Widowed

As of December 31, 1992?

- Never married
- Married
- Divorced/separated
- Widowed

6a. What was your veteran status as of December 31, 1992?

- Not a veteran — SKIP to question 7
- Less than 6 months active duty — SKIP to question 6c
- 6 months or more active duty — Complete questions 6b and 6c

b. Was any of your active duty served during the Vietnam-era (i.e., any service between August 5, 1964 and May 7, 1975)?

- Yes
- No

c. Are you a disabled veteran?

- Yes
- No

7. Did you have health insurance from any source —

During 1992?

- Yes, through spouse's insurer
- Yes, through this business's insurer
- Yes, through another business's insurer
- Yes, through trade association's insurer
- Yes, through some other source
- No

During 1994?

- Yes, through spouse's insurer
- Yes, through this business's insurer
- Yes, through another business's insurer
- Yes, through trade association's insurer
- Yes, through some other source
- No

8a. How much schooling had you completed when you started/acquired this business? Mark ONE box only for the highest level completed or degree received.

- Less than 9th grade
- Some high school, but no diploma
- High school graduate — DIPLOMA or EQUIVALENT DIPLOMA (GED)
- Technical, trade, or vocational school
- Some college, but no degree
- Associate Degree
- Bachelor's Degree
- Master's Degree
- Professional School or Doctorate

b. If you attended college or other school beyond high school, what was your area of concentration?

- Architecture/Engineering
- Biological/Medical Science
- Business
- Computer Science
- Construction Trade/Industrial Arts
- Law and Legal Studies
- Liberal Arts/General Studies
- Mathematics
- Military Technologies
- Other college
- Other vocational

Continue with question 9a on page 3



9a. Prior to beginning/acquiring this business, had any of your close relatives ever owned a business OR been self-employed? (Close relatives refer to spouses, parents/guardians, brothers, sisters, or immediate family.)

Yes
 No — SKIP to question 10a

b. If " Yes," did you work for any of these relatives?

Yes
 No

11. What was YOUR total personal income - (Do not include income from spouse or other family members.)

For the year of 1992? Mark <input checked="" type="checkbox"/> ONE box only.	For the year of 1994? Mark <input checked="" type="checkbox"/> ONE box only.
<input type="checkbox"/> Less than \$5,000	<input type="checkbox"/> Less than \$5,000
<input type="checkbox"/> \$5,000—\$9,999	<input type="checkbox"/> \$5,000—\$9,999
<input type="checkbox"/> \$10,000—\$14,999	<input type="checkbox"/> \$10,000—\$14,999
<input type="checkbox"/> \$15,000—\$24,999	<input type="checkbox"/> \$15,000—\$24,999
<input type="checkbox"/> \$25,000—\$34,999	<input type="checkbox"/> \$25,000—\$34,999
<input type="checkbox"/> \$35,000—\$49,999	<input type="checkbox"/> \$35,000—\$49,999
<input type="checkbox"/> \$50,000—\$74,999	<input type="checkbox"/> \$50,000—\$74,999
<input type="checkbox"/> \$75,000—\$99,999	<input type="checkbox"/> \$75,000—\$99,999
<input type="checkbox"/> \$100,000—\$149,999	<input type="checkbox"/> \$100,000—\$149,999
<input type="checkbox"/> \$150,000 or more	<input type="checkbox"/> \$150,000 or more

10a. How many years of work experience did you have prior to starting/acquiring this business?

None (did not work) — SKIP to question 11
 Less than 2 years
 2—5 years
 6—9 years
 10—19 years
 20 years or more

b. How many of those years did you work in a managerial capacity?

None
 Less than 2 years
 2—5 years
 6—9 years
 10—19 years
 20 years or more
 Not sure

c. How many of those years were you an owner of another business?

None
 Less than 2 years
 2—5 years
 6—9 years
 10—19 years
 20 years or more
 Not sure

d. Did you previously work for a business whose goods/service(s) were similar to those provided by this business?

Yes
 No

12. What year was this business established?

Before 1970
 1970—1979
 1980—1985
 1986—1988
 1989
 1990
 1991
 1992

13a. When did you acquire ownership of this business?

Before 1970
 1970—1979
 1980—1985
 1986—1988
 1989
 1990
 1991
 1992

b. How did you acquire ownership of this business?

Founded
 Received transfer of ownership/gift
 Purchased
 Inherited
 Other — Specify

Continue with question 13c on page 4

13c. Which of the following most closely matches your reason for becoming an owner in this business? Mark ONE box only.

- To have a primary source of income
- To have a secondary source of income
- To have work which conforms to my health limitations
- To have work not available elsewhere in the job market
- To have more freedom to meet family responsibilities
- To bring a new idea to the marketplace
- To advance in my profession
- To be my own boss
- Other — Specify

14a. What was the total amount of capital required to start/acquire this business? (Capital includes assets and money that were your own, that were given to you, and that you borrowed.)

- None — SKIP to question 15a
- Less than \$5,000
- \$5,000—\$9,999
- \$10,000—\$24,999
- \$25,000—\$49,999
- \$50,000—\$99,999
- \$100,000—\$249,999
- \$250,000—\$999,999
- \$1,000,000 or more

b. What percent of the total capital, by means of business and personal loans, did you borrow to start/acquire ownership of this business?

- | | |
|--|----------------------------------|
| <input type="checkbox"/> None — SKIP to question 14d | <input type="checkbox"/> 25%—49% |
| <input type="checkbox"/> Less than 10% | <input type="checkbox"/> 50%—74% |
| <input type="checkbox"/> 10%—24% | <input type="checkbox"/> 75%—99% |
| | <input type="checkbox"/> 100% |

c. What was the source(s) from which you received the money you borrowed? Mark all that apply.

- Business loan from banking or commercial lending institution
- Government-guaranteed business loan from banking or commercial lending institution
- Business loan from Federal, State or local government
- Business loan from investment company/profit or nonprofit private source
- Business loan from previous owner
- Business trade credit from supplier
- Other business loan
- Personal loan using your home mortgage/equity line of credit
- Personal credit card
- Personal loan from spouse
- Personal loan from family
- Other personal loan

14d. What was the source(s) of this business's non-borrowed capital? Mark all that apply.

- None — 100% borrowed capital
- Use of personal/family physical assets (building, motor vehicle, equipment, etc.)
- Proceeds from the sale of personal assets
- Personal/family savings
- Other — Specify

e. What measure(s) did you take if this business was producing inadequate cash flow or low sales after your initial investment of start-up/acquisition capital? Mark all that apply.

- Did not occur — SKIP to question 15a
- Relied upon own income from other business/job
- Invested additional capital
- Delayed payment to suppliers
- Received help from family
- Other — Specify

15a. How many weeks did you spend managing or working in this business —

- | During 1992? | During 1994? |
|---|---|
| <input type="checkbox"/> None | <input type="checkbox"/> None |
| <input type="checkbox"/> Less than 12 weeks | <input type="checkbox"/> Less than 12 weeks |
| <input type="checkbox"/> 12—23 weeks | <input type="checkbox"/> 12—23 weeks |
| <input type="checkbox"/> 24—35 weeks | <input type="checkbox"/> 24—35 weeks |
| <input type="checkbox"/> 36—47 weeks | <input type="checkbox"/> 36—47 weeks |
| <input type="checkbox"/> 48 weeks or more | <input type="checkbox"/> 48 weeks or more |

b. What was the average number of hours per week you spent managing or working in this business —

- | During 1992? | During 1994? |
|---|---|
| <input type="checkbox"/> None | <input type="checkbox"/> None |
| <input type="checkbox"/> Less than 10 hours | <input type="checkbox"/> Less than 10 hours |
| <input type="checkbox"/> 10—19 hours | <input type="checkbox"/> 10—19 hours |
| <input type="checkbox"/> 20—29 hours | <input type="checkbox"/> 20—29 hours |
| <input type="checkbox"/> 30—39 hours | <input type="checkbox"/> 30—39 hours |
| <input type="checkbox"/> 40 hours | <input type="checkbox"/> 40 hours |
| <input type="checkbox"/> 41—49 hours | <input type="checkbox"/> 41—49 hours |
| <input type="checkbox"/> 50—59 hours | <input type="checkbox"/> 50—59 hours |
| <input type="checkbox"/> 60 hours or more | <input type="checkbox"/> 60 hours or more |

Continue with question 16 on page 5



16. Did you receive any grants, management training, or technical assistance in the start-up or operation of this business from any of the following sources? Mark all that apply.

No assistance received
 Federal government
 State and/or local government
 College or university
 Other business/franchisor
 Other — *Specify*

17c. Which geographic area(s) best describes the marketplace where this business's goods/services were sold — Mark all that apply.

During 1992?	During 1994?
<input type="checkbox"/> Neighborhood	<input type="checkbox"/> Neighborhood
<input type="checkbox"/> City/county	<input type="checkbox"/> City/county
<input type="checkbox"/> Regional (adjoining counties and/or states)	<input type="checkbox"/> Regional (adjoining counties and/or states)
<input type="checkbox"/> National	<input type="checkbox"/> National
<input type="checkbox"/> International	<input type="checkbox"/> International

17a. What was this business's total sales/gross receipts —

For the Year of 1992? Mark <input checked="" type="checkbox"/> ONE box only.	For the Year of 1994? Mark <input checked="" type="checkbox"/> ONE box only.
<input type="checkbox"/> Less than \$5,000	<input type="checkbox"/> Less than \$5,000
<input type="checkbox"/> \$5,000—\$9,999	<input type="checkbox"/> \$5,000—\$9,999
<input type="checkbox"/> \$10,000—\$24,999	<input type="checkbox"/> \$10,000—\$24,999
<input type="checkbox"/> \$25,000—\$49,999	<input type="checkbox"/> \$25,000—\$49,999
<input type="checkbox"/> \$50,000—\$99,999	<input type="checkbox"/> \$50,000—\$99,999
<input type="checkbox"/> \$100,000—\$199,999	<input type="checkbox"/> \$100,000—\$199,999
<input type="checkbox"/> \$200,000—\$249,999	<input type="checkbox"/> \$200,000—\$249,999
<input type="checkbox"/> \$250,000—\$499,999	<input type="checkbox"/> \$250,000—\$499,999
<input type="checkbox"/> \$500,000—\$999,999	<input type="checkbox"/> \$500,000—\$999,999
<input type="checkbox"/> \$1,000,000 or more	<input type="checkbox"/> \$1,000,000 or more

d. What percent of the customers served by this business were WHITE and NOT of HISPANIC origin —

During 1992?	During 1994?
<input type="checkbox"/> Less than 10%	<input type="checkbox"/> Less than 10%
<input type="checkbox"/> 10%—24%	<input type="checkbox"/> 10%—24%
<input type="checkbox"/> 25%—49%	<input type="checkbox"/> 25%—49%
<input type="checkbox"/> 50%—74%	<input type="checkbox"/> 50%—74%
<input type="checkbox"/> 75% or more	<input type="checkbox"/> 75% or more
<input type="checkbox"/> Don't know	<input type="checkbox"/> Don't know

b. Check any of the following categories if they accounted for 10% or more of this business's total sales of goods/services —

During 1992.

Federal government
 State government
 Local government (including school districts, transportation authorities, etc.)
 Other business and/or corporations
 Individuals
 All others

During 1994.

Federal government
 State government
 Local government (including school districts, transportation authorities, etc.)
 Other business and/or corporations
 Individuals
 All others

18a. What was this business's net profit (or net loss) BEFORE taxes as reported on your tax return — (Net profit or loss is defined as total sales/gross receipts minus total expenses.)

For the Year of 1992? Mark <input checked="" type="checkbox"/> ONE box only.	
NET PROFIT	NET LOSS
<input type="checkbox"/> Less than \$10,000	<input type="checkbox"/> Less than \$10,000
<input type="checkbox"/> \$10,000—\$24,999	<input type="checkbox"/> \$10,000—\$24,999
<input type="checkbox"/> \$25,000—\$99,999	<input type="checkbox"/> \$25,000—\$99,999
<input type="checkbox"/> \$100,000 or more	<input type="checkbox"/> \$100,000 or more

For the Year of 1994? Mark <input checked="" type="checkbox"/> ONE box only.	
NET PROFIT	NET LOSS
<input type="checkbox"/> Less than \$10,000	<input type="checkbox"/> Less than \$10,000
<input type="checkbox"/> \$10,000—\$24,999	<input type="checkbox"/> \$10,000—\$24,999
<input type="checkbox"/> \$25,000—\$99,999	<input type="checkbox"/> \$25,000—\$99,999
<input type="checkbox"/> \$100,000 or more	<input type="checkbox"/> \$100,000 or more

Continue with question 18b on page 6

18b. What percent of your total personal income was produced as a result of this business —
(DO NOT include income from spouse or other family member.)

For the Year of 1992? Mark <input checked="" type="checkbox"/> ONE box only.	For the Year of 1994? Mark <input checked="" type="checkbox"/> ONE box only.
<input type="checkbox"/> None	<input type="checkbox"/> None
<input type="checkbox"/> Less than 10%	<input type="checkbox"/> Less than 10%
<input type="checkbox"/> 10%—24%	<input type="checkbox"/> 10%—24%
<input type="checkbox"/> 25%—49%	<input type="checkbox"/> 25%—49%
<input type="checkbox"/> 50%—74%	<input type="checkbox"/> 50%—74%
<input type="checkbox"/> 75%—99%	<input type="checkbox"/> 75%—99%
<input type="checkbox"/> 100%	<input type="checkbox"/> 100%

c. What was the impact of the following issues upon the profitability of this business —

During 1992? Mark ONE box for each of lines I—VIII.

	Strong positive impact	Minor positive impact	Neutral	Minor negative impact	Strong negative impact	Not applicable	Don't know
I. Health insurance costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Credit market conditions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. IRS regulations or penalties	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Environmental regulations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. The Americans with Disabilities Act	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VI. The Occupational Safety and Health Act (OSHA)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VII. Lack of financial capital			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VIII. Crime			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

During 1994? Mark ONE box for each of lines I—VIII.

	Strong positive impact	Minor positive impact	Neutral	Minor negative impact	Strong negative impact	Not applicable	Don't know
I. Health insurance costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Credit market conditions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. IRS regulations or penalties	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Environmental regulations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. The Americans with Disabilities Act	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VI. The Occupational Safety and Health Act (OSHA)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VII. Lack of financial capital			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VIII. Crime			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

19a. Did this business have any paid employees in 1992 or 1994?

Yes — Continue with question 19b on page 7
 No — SKIP to question 20 on page 7

Continue on page 7



19b. What was this business's total employment —

During the pay period including March 12, 1992?	During the pay period including March 12, 1994?
<input type="checkbox"/> No employees	<input type="checkbox"/> No employees
<input type="checkbox"/> 1—4 employees	<input type="checkbox"/> 1—4 employees
<input type="checkbox"/> 5—9 employees	<input type="checkbox"/> 5—9 employees
<input type="checkbox"/> 10—19 employees	<input type="checkbox"/> 10—19 employees
<input type="checkbox"/> 20—49 employees	<input type="checkbox"/> 20—49 employees
<input type="checkbox"/> 50—99 employees	<input type="checkbox"/> 50—99 employees
<input type="checkbox"/> 100 employees or more	<input type="checkbox"/> 100 employees or more

c. Approximately what percent of this business's employees were WOMEN —

During the pay period including March 12, 1992?	During the pay period including March 12, 1994?
<input type="checkbox"/> No women employees	<input type="checkbox"/> No women employees
<input type="checkbox"/> Less than 10%	<input type="checkbox"/> Less than 10%
<input type="checkbox"/> 10%—24%	<input type="checkbox"/> 10%—24%
<input type="checkbox"/> 25%—49%	<input type="checkbox"/> 25%—49%
<input type="checkbox"/> 50%—74%	<input type="checkbox"/> 50%—74%
<input type="checkbox"/> 75% or more	<input type="checkbox"/> 75% or more
<input type="checkbox"/> Don't know	<input type="checkbox"/> Don't know

d. Approximately what percent of this business's employees (men and women) were WHITE and NOT of HISPANIC origin —

During the pay period including March 12, 1992?	During the pay period including March 12, 1994?
<input type="checkbox"/> Less than 10%	<input type="checkbox"/> Less than 10%
<input type="checkbox"/> 10%—24%	<input type="checkbox"/> 10%—24%
<input type="checkbox"/> 25%—49%	<input type="checkbox"/> 25%—49%
<input type="checkbox"/> 50%—74%	<input type="checkbox"/> 50%—74%
<input type="checkbox"/> 75% or more	<input type="checkbox"/> 75% or more
<input type="checkbox"/> Don't know	<input type="checkbox"/> Don't know

e. Did this business offer any retirement plan (profit sharing, employee stock ownership, pension, including 401(K), annuity, Keogh, SEP, etc.) to its employees —

During 1992?	During 1994?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

f. Did this business offer any health plan to its employees in either 1992 or 1994?

Yes, both in 1992 and 1994 — SKIP to question 20

Yes, in 1992 only

Yes, in 1994 only

No, not in 1992 or 1994

19g. What was the main reason this business did not offer any health plan to its employees —

During 1992? Mark ONE box only.

Costs/premiums were too high-priced

Rejected by health insurers

Dropped by this business's health insurer

Not needed to attract or retain employees

High full-/part-time employee turnover

Administrative burden

Not desired by employees

Don't know

Other — Specify

During 1994? Mark ONE box only.

Costs/premiums were too high-priced

Rejected by health insurers

Dropped by this business's health insurer

Not needed to attract or retain employees

High full-/part-time employee turnover

Administrative burden

Not desired by employees

Don't know

Other — Specify

20. Was this business a franchise —

During 1992?	During 1994?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

21a. Was this business operated primarily from or in a home — Mark ONE box in each time period.

When first established?

Yes

No

Don't know

During 1992?

Yes

No

During 1994?

Yes

No

If you answered " No" to all three parts of question 21a, SKIP to question 21c on page 8.

Continue with question 21b on page 8

21b. During any of these time periods, which best describes the primary business use of this home? Mark ONE box only.

- To produce goods/services on the premises
- To do clerical work (goods/services produced off the premises)
- To telecommute (outside employment doing office work at home)

c. Does the ZIP Code, referred to in the mailing label on page 1, indicate this business's actual physical location in 1992?

- Yes
 - No — Please supply ZIP Code ↘
-

22. In which language(s) can this business conduct its transactions? Mark all that apply.

- | | | |
|----------------------------------|---------------------------------------|--|
| <input type="checkbox"/> Arabic | <input type="checkbox"/> Hindi (Urdu) | <input type="checkbox"/> Russian |
| <input type="checkbox"/> Chinese | <input type="checkbox"/> Italian | <input type="checkbox"/> Spanish |
| <input type="checkbox"/> English | <input type="checkbox"/> Japanese | <input type="checkbox"/> Tagalog |
| <input type="checkbox"/> French | <input type="checkbox"/> Korean | <input type="checkbox"/> Vietnamese |
| <input type="checkbox"/> German | <input type="checkbox"/> Polish | <input type="checkbox"/> Other — Specify |
| <input type="checkbox"/> Greek | <input type="checkbox"/> Portuguese | |
-

23a. Were any of this business's total sales accounted for by exports outside the United States in 1992 or 1994?

- No — SKIP to question 24a on page 9
 - Yes, only during 1992
 - Yes, only during 1994
 - Yes, during 1992 and 1994
- } Continue with question 23b



23b. What percent of this business's total sales were accounted for by exports outside the United States —

- | | |
|---|---|
| For the Year of 1992?
Mark <input checked="" type="checkbox"/> ONE box only. | For the Year of 1994?
Mark <input checked="" type="checkbox"/> ONE box only. |
| <input type="checkbox"/> Less than 1% | <input type="checkbox"/> Less than 1% |
| <input type="checkbox"/> 1%—9% | <input type="checkbox"/> 1%—9% |
| <input type="checkbox"/> 10%—24% | <input type="checkbox"/> 10%—24% |
| <input type="checkbox"/> 25%—49% | <input type="checkbox"/> 25%—49% |
| <input type="checkbox"/> 50%—74% | <input type="checkbox"/> 50%—74% |
| <input type="checkbox"/> 75%—99% | <input type="checkbox"/> 75%—99% |
| <input type="checkbox"/> 100% | <input type="checkbox"/> 100% |
| <input type="checkbox"/> Don't know | <input type="checkbox"/> Don't know |

c. Check any of the following markets if they were the destination for 10% or more of this business's total exports —

- | | |
|--|--|
| During 1992. | During 1994. |
| <input type="checkbox"/> Africa | <input type="checkbox"/> Africa |
| <input type="checkbox"/> Asia | <input type="checkbox"/> Asia |
| <input type="checkbox"/> Australia/Oceania | <input type="checkbox"/> Australia/Oceania |
| <input type="checkbox"/> Canada | <input type="checkbox"/> Canada |
| <input type="checkbox"/> Caribbean/Central America | <input type="checkbox"/> Caribbean/Central America |
| <input type="checkbox"/> Europe | <input type="checkbox"/> Europe |
| <input type="checkbox"/> Japan | <input type="checkbox"/> Japan |
| <input type="checkbox"/> Mexico | <input type="checkbox"/> Mexico |
| <input type="checkbox"/> Middle East | <input type="checkbox"/> Middle East |
| <input type="checkbox"/> South America | <input type="checkbox"/> South America |

Continue with question 23d



23d. Were any of the following agencies helpful in starting or increasing this business's exports? Mark ONE box for each of lines I—VIII.

	Yes	No	Not contacted
I. International Trade Administration, U.S. Department of Commerce	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Small Business Development Centers, Small Business Administration	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. Minority Business Development Agency, U.S. Department of Commerce	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Export-Import Bank	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. State export promotion agencies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VI. Banking or commercial lending institutions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VII. Accounting/consulting firms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VIII. Other — Specify ↘	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



23e. How long had this business been involved in exporting before December 31, 1992?

Less than 1 year
 1—5 years
 6—10 years
 More than 10 years

24a. Is this business planning on starting or increasing its exports in the near future?

Yes
 No

b. Are the following issues important to this business's ability to export?

Mark ONE box for each of lines I—IX.

	Very important	Somewhat important	Not important	Not applicable	Don't know
I. Export financing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Information on export opportunities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. Foreign trade restrictions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. U.S. trade restrictions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. Competition in the foreign market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VI. Price of this business's exports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VII. Dollar exchange rate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VIII. Local environmental restrictions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IX. Other — <i>Specify</i> <input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Continue with question 24c

24c. Will this business's exports increase substantially as a result of the North American Free Trade Agreement —

To Canada?	To Mexico?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

d. Will this business relocate some of its production facilities as a result of the North American Free Trade Agreement —

To Canada?	To Mexico?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

PLEASE READ →

Please read

- If this business had no paid employees in either 1992 or 1994, please SKIP to the Certification Box at the bottom of page 11 of this report form.
- If there were paid employees in either 1992 or 1994, please CONTINUE on page 10.

Questions 25 through 31 to be completed if there WERE PAID EMPLOYEES IN EITHER 1992 OR 1994

The following questions relate to family or medical leave taken by employees. In this context, the terms "family leave" and "medical leave" have the same meaning as under the federal Family and Medical Leave Act (FMLA) of 1993 — a law that requires covered employers to provide unpaid, job-protected leave to employees (a) for their own serious health condition, including pregnancy and childbirth ("medical leave") and (b) to care for a newborn, newly-placed adopted or foster child, or seriously ill child, spouse, or parent ("family leave").

25. Is your business covered by the federal Family and Medical Leave Act (FMLA) of 1993?

<input type="checkbox"/> Yes
<input type="checkbox"/> No
<input type="checkbox"/> Have not heard of law
<input type="checkbox"/> Not sure whether law applies to my business

26. Did this business have 50 or more employees (including full-time and part-time employees, and those on leave of absence) on its payroll for 20 or more calendar workweeks —

During 1992?	During 1994?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

27. Approximately, what percentage of your total number of employees worked at least 1,250 hours per year —

During 1992?	During 1994?
<input type="checkbox"/> 0%	<input type="checkbox"/> 0%
<input type="checkbox"/> Less than 1%	<input type="checkbox"/> Less than 1%
<input type="checkbox"/> 1—4%	<input type="checkbox"/> 1—4%
<input type="checkbox"/> 5—9%	<input type="checkbox"/> 5—9%
<input type="checkbox"/> 10—24%	<input type="checkbox"/> 10—24%
<input type="checkbox"/> 25—49%	<input type="checkbox"/> 25—49%
<input type="checkbox"/> 50—74%	<input type="checkbox"/> 50—74%
<input type="checkbox"/> 75—100%	<input type="checkbox"/> 75—100%

28a. Did any employee of this business take family or medical leave —

During 1992?	During 1994?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

If you marked " No" for both years, SKIP to question 29 on page 11.

28b. How many employees took family or medical leave —

During 1992?	During 1994?
<input type="checkbox"/> 1—4	<input type="checkbox"/> 1—4
<input type="checkbox"/> 5—9	<input type="checkbox"/> 5—9
<input type="checkbox"/> 10—19	<input type="checkbox"/> 10—19
<input type="checkbox"/> 20—34	<input type="checkbox"/> 20—34
<input type="checkbox"/> 35—49	<input type="checkbox"/> 35—49
<input type="checkbox"/> 50—99	<input type="checkbox"/> 50—99
<input type="checkbox"/> 100—499	<input type="checkbox"/> 100—499
<input type="checkbox"/> 500 or more	<input type="checkbox"/> 500 or more

c. Approximately, what percentage of the employees who took family or medical leave in either year were male —

During 1992?	During 1994?
<input type="checkbox"/> 0%	<input type="checkbox"/> 0%
<input type="checkbox"/> Less than 1%	<input type="checkbox"/> Less than 1%
<input type="checkbox"/> 1—4%	<input type="checkbox"/> 1—4%
<input type="checkbox"/> 5—9%	<input type="checkbox"/> 5—9%
<input type="checkbox"/> 10—24%	<input type="checkbox"/> 10—24%
<input type="checkbox"/> 25—49%	<input type="checkbox"/> 25—49%
<input type="checkbox"/> 50—74%	<input type="checkbox"/> 50—74%
<input type="checkbox"/> 75—100%	<input type="checkbox"/> 75—100%

d. What was the typical length, in weeks, of family or medical leave taken by an employee —

During 1992?	During 1994?
<input type="checkbox"/> Less than 1 week	<input type="checkbox"/> Less than 1 week
<input type="checkbox"/> 1 week	<input type="checkbox"/> 1 week
<input type="checkbox"/> 2 weeks	<input type="checkbox"/> 2 weeks
<input type="checkbox"/> 3—4 weeks	<input type="checkbox"/> 3—4 weeks
<input type="checkbox"/> 5—7 weeks	<input type="checkbox"/> 5—7 weeks
<input type="checkbox"/> 8—12 weeks	<input type="checkbox"/> 8—12 weeks
<input type="checkbox"/> More than 12 weeks	<input type="checkbox"/> More than 12 weeks

Continue with question 29 on page 11



29. Was it necessary for this business to change its following leave policies and practices to comply with the federal Family and Medical Leave Act (FMLA) of 1993?

Mark ONE box for each of lines I—V.

	Yes	No
I. Leave by mothers to care for newborn child	<input type="checkbox"/>	<input type="checkbox"/>
II. Leave by fathers to care for newborn child	<input type="checkbox"/>	<input type="checkbox"/>
III. Leave for newly-placed adopted or foster child	<input type="checkbox"/>	<input type="checkbox"/>
IV. Leave for own serious health condition, including childbirth	<input type="checkbox"/>	<input type="checkbox"/>
V. Leave for care of seriously ill child, spouse, or parent	<input type="checkbox"/>	<input type="checkbox"/>

If you answered " No" to each of lines I—V, SKIP to the Certification Box at the bottom of this page; otherwise CONTINUE with question 30a.

30a. Did the changes in leave policies or practices required by the federal Family and Medical Leave Act (FMLA) of 1993 impose any NEW costs on this business in 1994?

Mark ONE box for each of lines I—IV.

	No	Less than \$5,000	\$5,000 — \$9,999	\$10,000 or more
I. Administrative costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Continuation of benefits (health plan, etc.) during leave	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. Hiring/training costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Other costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

b. Approximately, what percentage of 1994 annual payroll (as reported on line 1 of IRS Form W-3), including costs for salaries, bonuses, and this business's share of taxable employee benefits, does the above cost associated with the federal Family and Medical Leave Act (FMLA) of 1993 represent?

<input type="checkbox"/> 0%	<input type="checkbox"/> 5%—9%
<input type="checkbox"/> Less than 1%	<input type="checkbox"/> 10%—14%
<input type="checkbox"/> 1%—4%	<input type="checkbox"/> 15% or more

31. Have the changes in leave policies or practices required by the federal Family and Medical Leave Act (FMLA) of 1993 had any of the following effects on employees of this business?

Mark ONE box for each of lines I—V.

	Reduced	No noticeable effect	Increased
I. Unscheduled absences not related to family and medical leave	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Employee turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. Employee productivity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Employee morale	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. Employees' ability to handle family needs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Remarks

CERTIFICATION — Please print name of person responsible for completing this report.

Name Telephone number (Include Area Code)

Signature Date

QUESTIONS AND ANSWERS REGARDING THE 1992 CHARACTERISTICS OF BUSINESS OWNERS SURVEY

Why is this survey being taken?

To provide valuable data for comparing selected economic, demographic, and sociological characteristics of business owners, self-employed persons, and their businesses. This survey is part of the economic census program, which the Census Bureau is required to conduct every 5 years by law (Title 13 of the United States Code). The Census Bureau combines data from this survey with data from the 1992 Economic Census and presents them in the Characteristics of Business Owners publication. The published data describe business owners and self-employed persons, including their education, capital requirements, owner's work experience, workforce characteristics, and business characteristics.

Who uses the survey data?

Persons and institutions in both the public and private sectors extensively use these survey data. Accurate data regarding business ownership are critical to informed decision making by Federal, State, and local governments regarding business assistance programs. In addition, private companies and trade associations use the data to analyze trends; educators use them in teaching and research; and the media use them in news articles.

Why was I selected for this survey?

You are part of a small sample of business owners that we randomly selected to represent your type of business and geographic area. The use of a sample substantially limits the reporting burden on small businesses and reduces the survey cost; however, it also greatly increases the importance of receiving a report from each business selected.

What businesses are included in this survey?

Businesses were eligible to be selected for this survey if they reported any business activity on the 1992 Internal Revenue Service tax Form 1040, Schedule C, "Profit or Loss From Business" (Sole Proprietorship) or Schedule C-EZ, "Net Profit From a Business" (Sole Proprietorship).

Can I be paid for completing this report?

No. The law (Title 13 of the United States Code) that directs the Census Bureau to conduct the economic census and requires firms to report does not authorize payment for completing census reports. In addition, no funds have been appropriated for this purpose.

Is each survey response kept confidential?

Yes. By law, the Census Bureau cannot give individual responses to anyone (including government agencies) for any purpose. Survey responses are immune from legal action and exempt from the provisions of the Freedom of Information Act. Census Bureau publications summarize responses so that the confidentiality of respondents and their business activities is fully protected.

Why is the Census Bureau asking questions about 1992 and 1994?

The complete sample for this survey cannot be selected until all collected data from the 1992 Economic Census are available. Use of these data delays the mailout of this survey, but allows us to reduce significantly the number of survey questions and the survey cost. To determine the viability of businesses in existence in 1992 and to improve the timeliness of the Characteristics of Business Owners publication, business owners are being asked about their 1994 economic activities.

How can I get more information?

Call 1-800-354-7271 Monday through Friday, 8 a.m. to 5 p.m. eastern time. Our telephone staff can answer survey questions as well as provide you with additional forms and instructions.

Please send the questionnaire in the preaddressed return envelope. If you did not receive a return envelope, send the questionnaire to the Bureau of the Census, 1201 East 10th Street, Jeffersonville, IN 47134-0001.

We estimate it will take 30 minutes or less to complete this questionnaire. If you have any comments regarding these estimates or any other aspect of this survey, send them to the Associate Director for Administration, Paperwork Reduction Project 0640-0022, Room 3104, FB 3, Bureau of the Census, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0640-0022, Washington, DC 20503.



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

FORM
CBO-2

1992 ECONOMIC CENSUS
CHARACTERISTICS OF BUSINESS OWNERS SURVEY
PARTNERSHIP OR SUBCHAPTER S CORPORATION — BUSINESS CHARACTERISTICS

In correspondence pertaining to this report,
please refer to this Census File Number (CFN)

CBO-2

OMB No. 0640-0022: Approval Expires 08/31/96

DUE DATE: 15 DAYS AFTER RECEIPT OF FORM

Notice — Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right.

Toll-free assistance, 8 a.m. to 5 p.m., eastern
time. Monday through Friday: 1-800-354-7271

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

INSTRUCTIONS — Please Read

The purpose of this questionnaire is to collect information about the characteristics of self-employed persons, business owners, and their business activities.

The term business in the following questions refers to the self-employment or business activity for which you filed one of the following IRS tax forms in 1992:

- a. Form 1065, "U.S. Partnership Return of Income"
- b. Form 1120S, "U.S. Income Tax Return for an S Corporation"

Examples of a business enterprise that should complete this questionnaire:

- A partnership, limited partnership, syndicate, group, pool, joint venture, or similar unincorporated business that was not a trust, estate, or sole proprietorship in 1992.
- A corporation that elected to be an S corporation by filing Form 2553, "Election by a Small Business Corporation;" the IRS accepted the election; and the election remained in effect during 1992.

The questions apply to business activities during all or part of calendar years 1992 and 1994 and must be completed even if the business has since been sold, reorganized, or discontinued or you are no longer self-employed.

If the information requested is not available, your best estimate is acceptable.

Even if this questionnaire was mailed to your home address and the business is not located at this address, the form is applicable and must be completed.

Data provided by you will be used only for statistical purposes and will be kept strictly confidential.

IMPORTANT — How to Fill Out This Form

Please use a #2 black lead pencil. Most questions ask you to mark IN THE BOX, or to print the information. See EXAMPLE

<input checked="" type="checkbox"/> Yes
<input type="checkbox"/> No

PLEASE OPEN THIS BOOKLET AND BEGIN THE SURVEY WITH QUESTION 1.

1a. Is the business that was in existence in 1992, referred to in the mailing label on page 1, still operating?

- Yes — SKIP to question 2
- No
- Don't know — SKIP to question 2

b. What year did the operations discontinue?

- 1992 1994
- 1993 1995

c. Which item below best describes the status of this business at the time the decision was made to cease operations?

- Successful — SKIP to question 2
- Unsuccessful

d. Why was this business unsuccessful?
Mark all that apply.

- Inadequate cash flow or low sales
- Lack of access to business loans/credit
- Other — Specify ↴

2. What year was this business established?

- Before 1970 1989
- 1970—1979 1990
- 1980—1985 1991
- 1986—1988 1992

3a. What was the total amount of capital required to start/acquire this business? (Capital includes assets and money that were required of owners as well as those that the business borrowed.)

- None — SKIP to question 4 on page 3
- Less than \$5,000
- \$5,000—\$9,999
- \$10,000—\$24,999
- \$25,000—\$49,999
- \$50,000—\$99,999
- \$100,000—\$249,999
- \$250,000—\$999,999
- \$1,000,000 or more

b. What percent of the total capital, by means of business loans, was borrowed for this business's start-up/acquisition?

- None — SKIP to question 3d
- Less than 10%
- 10%—24%
- 25%—49%
- 50%—74%
- 75%—99%
- 100%

c. What was the source(s) from which this business received the money it borrowed?
Mark all that apply.

- Business loan from banking or commercial lending institution
- Government-guaranteed business loan from banking or commercial lending institution
- Business loan from Federal, State, or local government
- Business loan from investment company/profit or nonprofit private source
- Business loan from previous owner
- Business trade credit from supplier
- Other business loan

d. What was the source(s) of this business's non-borrowed capital?
Mark all that apply.

- None — 100% borrowed capital
- Use of partnership's/subchapter S corporation's business assets (building, motor vehicle, equipment, etc.)
- Proceeds from the sale of partnership's/subchapter S corporation's business assets
- Partnership's/subchapter S corporation's cash
- Other — Specify ↴

e. What measure(s) did this business take if it was producing inadequate cash flow or low sales after its initial investment of start-up/acquisition capital?
Mark all that apply.

- Did not occur — SKIP to question 4 on page 3
- Operated using existing cash reserves
- Invested additional capital
- Delayed payment to suppliers
- Other — Specify ↴

Continue with question 4 on page 3



4. Did this business receive any grants, management training, or technical assistance in its start-up or operation from any of the following sources? Mark all that apply.

- No assistance received
- Federal government
- State and/or local government
- College or university
- Other business/franchisor
- Other — Specify

5a. What was this business's total sales/gross receipts —

For the year of 1992? Mark <input checked="" type="checkbox"/> ONE box only.	For the year of 1994? Mark <input checked="" type="checkbox"/> ONE box only.
<input type="checkbox"/> Less than \$5,000	<input type="checkbox"/> Less than \$5,000
<input type="checkbox"/> \$5,000—\$9,999	<input type="checkbox"/> \$5,000—\$9,999
<input type="checkbox"/> \$10,000—\$24,999	<input type="checkbox"/> \$10,000—\$24,999
<input type="checkbox"/> \$25,000—\$49,999	<input type="checkbox"/> \$25,000—\$49,999
<input type="checkbox"/> \$50,000—\$99,999	<input type="checkbox"/> \$50,000—\$99,999
<input type="checkbox"/> \$100,000—\$199,999	<input type="checkbox"/> \$100,000—\$199,999
<input type="checkbox"/> \$200,000—\$249,999	<input type="checkbox"/> \$200,000—\$249,999
<input type="checkbox"/> \$250,000—\$499,999	<input type="checkbox"/> \$250,000—\$499,999
<input type="checkbox"/> \$500,000—\$999,999	<input type="checkbox"/> \$500,000—\$999,999
<input type="checkbox"/> \$1,000,000 or more	<input type="checkbox"/> \$1,000,000 or more

b. Check any of the following categories if they accounted for 10% or more of this business's total sales of goods/services —

During 1992?

- Federal government
- State government
- Local government (including school districts, transportation authorities, etc.)
- Other businesses and/or corporations
- Individuals
- All others

During 1994?

- Federal government
- State government
- Local government (including school districts, transportation authorities, etc.)
- Other businesses and/or corporations
- Individuals
- All others

5c. Which geographic area(s) best describes the marketplace where this business's goods/services were sold —

During 1992? Mark <input checked="" type="checkbox"/> all that apply.	During 1994? Mark <input checked="" type="checkbox"/> all that apply.
<input type="checkbox"/> Neighborhood	<input type="checkbox"/> Neighborhood
<input type="checkbox"/> City/county	<input type="checkbox"/> City/county
<input type="checkbox"/> Regional (adjoining counties and/or states)	<input type="checkbox"/> Regional (adjoining counties and/or states)
<input type="checkbox"/> National	<input type="checkbox"/> National
<input type="checkbox"/> International	<input type="checkbox"/> International

d. What percent of the customers served by this business were WHITE and NOT of HISPANIC origin —

During 1992?	During 1994?
<input type="checkbox"/> Less than 10%	<input type="checkbox"/> Less than 10%
<input type="checkbox"/> 10%—24%	<input type="checkbox"/> 10%—24%
<input type="checkbox"/> 25%—49%	<input type="checkbox"/> 25%—49%
<input type="checkbox"/> 50%—74%	<input type="checkbox"/> 50%—74%
<input type="checkbox"/> 75% or more	<input type="checkbox"/> 75% or more
<input type="checkbox"/> Don't know	<input type="checkbox"/> Don't know

6a. What was this business's net profit (OR net loss) BEFORE taxes (as reported on its tax return) — (Net profit or net loss is defined as total sales/gross receipts minus total expenses.)

For the year of 1992? Mark <input checked="" type="checkbox"/> ONE box only.	NET PROFIT	NET LOSS
<input type="checkbox"/> Less than \$10,000	<input type="checkbox"/> Less than \$10,000	<input type="checkbox"/> Less than \$10,000
<input type="checkbox"/> \$10,000—\$24,999	<input type="checkbox"/> \$10,000—\$24,999	<input type="checkbox"/> \$10,000—\$24,999
<input type="checkbox"/> \$25,000—\$99,999	<input type="checkbox"/> \$25,000—\$99,999	<input type="checkbox"/> \$25,000—\$99,999
<input type="checkbox"/> \$100,000 or more	<input type="checkbox"/> \$100,000 or more	<input type="checkbox"/> \$100,000 or more

For the year of 1994? Mark <input checked="" type="checkbox"/> ONE box only.	NET PROFIT	NET LOSS
<input type="checkbox"/> Less than \$10,000	<input type="checkbox"/> Less than \$10,000	<input type="checkbox"/> Less than \$10,000
<input type="checkbox"/> \$10,000—\$24,999	<input type="checkbox"/> \$10,000—\$24,999	<input type="checkbox"/> \$10,000—\$24,999
<input type="checkbox"/> \$25,000—\$99,999	<input type="checkbox"/> \$25,000—\$99,999	<input type="checkbox"/> \$25,000—\$99,999
<input type="checkbox"/> \$100,000 or more	<input type="checkbox"/> \$100,000 or more	<input type="checkbox"/> \$100,000 or more

Continue with question 6b on page 4

6b. What was the impact of the following issues upon the profitability of this business —

During 1992? Mark ONE box for each of lines I—VIII.

	Strong positive impact	Minor positive impact	Neutral	Minor negative impact	Strong negative impact	Not applicable	Don't know
I. Health insurance costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Credit market conditions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. IRS regulations or penalties	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Environmental regulations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. The Americans with Disabilities Act	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VI. The Occupational Safety and Health Act (OSHA)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VII. Lack of financial capital			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VIII. Crime			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

During 1994? Mark ONE box for each of lines I—VIII.


	Strong positive impact	Minor positive impact	Neutral	Minor negative impact	Strong negative impact	Not applicable	Don't know
I. Health insurance costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Credit market conditions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. IRS regulations or penalties	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Environmental regulations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. The Americans with Disabilities Act	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VI. The Occupational Safety and Health Act (OSHA)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VII. Lack of financial capital			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VIII. Crime			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

7a. Did this business have any paid employees in 1992 or 1994?

Yes
 No — SKIP to question 8 on page 5

b. What was this business's total employment —

During the pay period including March 12, 1992?	During the pay period including March 12, 1994?
<input type="checkbox"/> No employees	<input type="checkbox"/> No employees
<input type="checkbox"/> 1—4 employees	<input type="checkbox"/> 1—4 employees
<input type="checkbox"/> 5—9 employees	<input type="checkbox"/> 5—9 employees
<input type="checkbox"/> 10—19 employees	<input type="checkbox"/> 10—19 employees
<input type="checkbox"/> 20—49 employees	<input type="checkbox"/> 20—49 employees
<input type="checkbox"/> 50—99 employees	<input type="checkbox"/> 50—99 employees
<input type="checkbox"/> 100 employees or more	<input type="checkbox"/> 100 employees or more

Continue with question 7c 

7c. Approximately what percent of this business's employees were WOMEN —

During the pay period including March 12, 1992?	During the pay period including March 12, 1994?
<input type="checkbox"/> No women employees	<input type="checkbox"/> No women employees
<input type="checkbox"/> Less than 10%	<input type="checkbox"/> Less than 10%
<input type="checkbox"/> 10%—24%	<input type="checkbox"/> 10%—24%
<input type="checkbox"/> 25%—49%	<input type="checkbox"/> 25%—49%
<input type="checkbox"/> 50%—74%	<input type="checkbox"/> 50%—74%
<input type="checkbox"/> 75% or more	<input type="checkbox"/> 75% or more
<input type="checkbox"/> Don't know	<input type="checkbox"/> Don't know

Continue with question 7d on page 5



7d. Approximately what percent of this business's employees (men and women) were WHITE and NOT of HISPANIC origin —

During the pay period including March 12, 1992?	During the pay period including March 12, 1994?
<input type="checkbox"/> Less than 10%	<input type="checkbox"/> Less than 10%
<input type="checkbox"/> 10%—24%	<input type="checkbox"/> 10%—24%
<input type="checkbox"/> 25%—49%	<input type="checkbox"/> 25%—49%
<input type="checkbox"/> 50%—74%	<input type="checkbox"/> 50%—74%
<input type="checkbox"/> 75% or more	<input type="checkbox"/> 75% or more
<input type="checkbox"/> Don't know	<input type="checkbox"/> Don't know

e. Did this business offer any retirement plan (profit sharing, employee stock ownership, pension, including 401(k), annuity, Keogh, SEP, etc.) to its employees —

During 1992?	During 1994?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

f. Did this business offer any health plan to its employees in either 1992 or 1994?

Yes, both in 1992 and 1994 — *SKIP to question 8*

Yes, in 1992 only

Yes, in 1994 only

No, not in 1992 or 1994

g. What was the main reason this business did not offer any health plan to its employees —

During 1992?
Mark ONE box only.

- Costs/premiums were too high-priced
- Rejected by health insurers
- Dropped by this business's health insurer
- Not needed to attract or retain employees
- High full-/part-time employee turnover
- Administrative burden
- Not desired by employees
- Don't know
- Other — *Specify* ↘

Continue with question 7g →

7g. Continued

During 1994?
Mark ONE box only.

- Costs/premiums were too high-priced
- Rejected by health insurers
- Dropped by this business's health insurer
- Not needed to attract or retain employees
- High full-/part-time employee turnover
- Administrative burden
- Not desired by employees
- Don't know
- Other — *Specify* ↘

8. Was more than 50% of this business owned or controlled by close relatives — (Close relatives refer to spouses, parents/guardians, brothers, sisters, or immediate family.)

During 1992?	During 1994?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

9. Was this business a franchise —

During 1992?	During 1994?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

10a. Was this business operated primarily from or in a home —

When first established?

- Yes
- No
- Don't know

During 1992?

- Yes
- No

During 1994?

- Yes
- No

If you answered " No" to all three questions, SKIP to question 10c on page 6.

Continue with question 10b on page 6

10b. During any of these time periods, which best describes the primary business use of this home?
 Mark ONE box only.

- To produce goods/services on the premises
- To do clerical work (goods/services produced off the premises)
- To telecommute (outside employment doing office work at home)

c. Does the ZIP Code, referred to in the mailing label on page 1, indicate this business's actual physical location in 1992?

- Yes
 - No — Please supply ZIP Code ↘
-

11. In which language(s) can this business conduct its transactions?
 Mark all that apply.

- Arabic
 - Chinese
 - English
 - French
 - German
 - Greek
 - Hindi (Urdu)
 - Italian
 - Japanese
 - Korean
 - Polish
 - Portuguese
 - Russian
 - Spanish
 - Tagalog
 - Vietnamese
 - Other — Specify ↘
-

Continue with question 12a →

12a. Were any of this business's total sales accounted for by exports outside the United States in 1992 or 1994?

- No — SKIP to question 13a on page 7
- Yes, only during 1992
- Yes, only during 1994
- Yes, during 1992 and 1994

b. What percent of this business's total sales were accounted for by exports outside the United States -

- | For the year 1992?
Mark <input checked="" type="checkbox"/> ONE box only. | For the year 1994?
Mark <input checked="" type="checkbox"/> ONE box only. |
|--|--|
| <input type="checkbox"/> Less than 1% | <input type="checkbox"/> Less than 1% |
| <input type="checkbox"/> 1%—9% | <input type="checkbox"/> 1%—9% |
| <input type="checkbox"/> 10%—24% | <input type="checkbox"/> 10%—24% |
| <input type="checkbox"/> 25%—49% | <input type="checkbox"/> 25%—49% |
| <input type="checkbox"/> 50%—74% | <input type="checkbox"/> 50%—74% |
| <input type="checkbox"/> 75%—99% | <input type="checkbox"/> 75%—99% |
| <input type="checkbox"/> 100% | <input type="checkbox"/> 100% |
| <input type="checkbox"/> Don't know | <input type="checkbox"/> Don't know |

c. Check any of the following markets if they were the destination for 10% or more of this business's total exports —

- | During 1992. | During 1994. |
|--|--|
| <input type="checkbox"/> Africa | <input type="checkbox"/> Africa |
| <input type="checkbox"/> Asia | <input type="checkbox"/> Asia |
| <input type="checkbox"/> Australia/Oceania | <input type="checkbox"/> Australia/Oceania |
| <input type="checkbox"/> Canada | <input type="checkbox"/> Canada |
| <input type="checkbox"/> Caribbean/
Central America | <input type="checkbox"/> Caribbean/
Central America |
| <input type="checkbox"/> Europe | <input type="checkbox"/> Europe |
| <input type="checkbox"/> Japan | <input type="checkbox"/> Japan |
| <input type="checkbox"/> Mexico | <input type="checkbox"/> Mexico |
| <input type="checkbox"/> Middle East | <input type="checkbox"/> Middle East |
| <input type="checkbox"/> South America | <input type="checkbox"/> South America |

Continue with question 12d on page 7



12d. Were any of the following agencies helpful in starting or increasing this business's exports?
 Mark ONE box for each of lines I—VIII.

	Yes	No	Not contacted
I. International Trade Administration, U.S. Department of Commerce	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Small Business Development Centers, Small Business Administration	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. Minority Business Development Agency, U.S. Department of Commerce	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Export-Import Bank	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. State export promotion agencies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VI. Banking or commercial lending institutions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VII. Accounting/consulting firms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VIII. Other — Specify ↘	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

e. How long had this business been involved in exporting before December 31, 1992?

Less than 1 year
 1—5 years
 6—10 years
 More than 10 years

13a. Is this business planning on starting or increasing its exports in the near future?

Yes
 No

b. Are the following issues important to this business's ability to export?
 Mark ONE box for each of lines I—IX.

	Very important	Somewhat important	Not important	Not applicable	Don't know
I. Export financing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Information on export opportunities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. Foreign trade restrictions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. U.S. trade restrictions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. Competition in the foreign market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VI. Price of this business's exports	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VII. Dollar exchange rate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VIII. Local environmental restrictions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IX. Other — Specify ↘	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Continue with question 13c on page 8

13c. Will this business's exports increase substantially as a result of the North American Free Trade Agreement —

To Canada?	To Mexico?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

d. Will this business relocate some of its production facilities as a result of the North American Free Trade Agreement —

To Canada?	To Mexico?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

Please read

- If this business had no paid employees in either 1992 or 1994, please SKIP to the Certification Box on page 10 of this report form.
- If there were paid employees in either 1992 or 1994, please CONTINUE with question 14.

The following questions relate to family or medical leave taken by employees. In this context, the terms "family leave" and "medical leave" have the same meaning as under the federal Family and Medical Leave Act (FMLA) of 1993 — a law that requires covered employers to provide unpaid, job-protected leave to employees (a) for their own serious health condition, including pregnancy and childbirth ("medical leave") and (b) to care for a newborn, newly-placed adopted or foster child, or seriously ill child, spouse, or parent ("family leave").

14. Is your business covered by the federal Family and Medical Leave Act (FMLA) of 1993?

<input type="checkbox"/> Yes
<input type="checkbox"/> No
<input type="checkbox"/> Have not heard of law
<input type="checkbox"/> Not sure whether law applies to my business

15. Did this business have 50 or more employees (including full-time and part-time employees, and those on leave of absence) on its payroll for 20 or more calendar workweeks —

During 1992?	During 1994?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

16. Approximately, what percentage of your total number of employees worked at least 1,250 hours per year —

During 1992?	During 1994?
<input type="checkbox"/> 0%	<input type="checkbox"/> 0%
<input type="checkbox"/> Less than 1%	<input type="checkbox"/> Less than 1%
<input type="checkbox"/> 1%—4%	<input type="checkbox"/> 1%—4%
<input type="checkbox"/> 5%—9%	<input type="checkbox"/> 5%—9%
<input type="checkbox"/> 10%—24%	<input type="checkbox"/> 10%—24%
<input type="checkbox"/> 25%—49%	<input type="checkbox"/> 25%—49%
<input type="checkbox"/> 50%—74%	<input type="checkbox"/> 50%—74%
<input type="checkbox"/> 75%—100%	<input type="checkbox"/> 75%—100%

17a. Did any employee of this business take family or medical leave —

During 1992?	During 1994?
<input type="checkbox"/> Yes	<input type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

If you marked "[X] No" for both years, SKIP to question 18 on page 9.

b. How many employees took family or medical leave —

During 1992?	During 1994?
<input type="checkbox"/> 1—4	<input type="checkbox"/> 1—4
<input type="checkbox"/> 5—9	<input type="checkbox"/> 5—9
<input type="checkbox"/> 10—19	<input type="checkbox"/> 10—19
<input type="checkbox"/> 20—34	<input type="checkbox"/> 20—34
<input type="checkbox"/> 35—49	<input type="checkbox"/> 35—49
<input type="checkbox"/> 50—99	<input type="checkbox"/> 50—99
<input type="checkbox"/> 100—499	<input type="checkbox"/> 100—499
<input type="checkbox"/> 500 or more	<input type="checkbox"/> 500 or more

c. Approximately, what percentage of the employees who took family or medical leave in either year were male —

During 1992?	During 1994?
<input type="checkbox"/> 0%	<input type="checkbox"/> 0%
<input type="checkbox"/> Less than 1%	<input type="checkbox"/> Less than 1%
<input type="checkbox"/> 1%—4%	<input type="checkbox"/> 1%—4%
<input type="checkbox"/> 5%—9%	<input type="checkbox"/> 5%—9%
<input type="checkbox"/> 10%—24%	<input type="checkbox"/> 10%—24%
<input type="checkbox"/> 25%—49%	<input type="checkbox"/> 25%—49%
<input type="checkbox"/> 50%—74%	<input type="checkbox"/> 50%—74%
<input type="checkbox"/> 75%—100%	<input type="checkbox"/> 75%—100%

Continue with question 17d on page 9



17d. What was the typical length, in weeks, of family or medical leave taken by an employee —

During 1992?	During 1994?
<input type="checkbox"/> Less than 1 week	<input type="checkbox"/> Less than 1 week
<input type="checkbox"/> 1 week	<input type="checkbox"/> 1 week
<input type="checkbox"/> 2 weeks	<input type="checkbox"/> 2 weeks
<input type="checkbox"/> 3—4 weeks	<input type="checkbox"/> 3—4 weeks
<input type="checkbox"/> 5—7 weeks	<input type="checkbox"/> 5—7 weeks
<input type="checkbox"/> 8—12 weeks	<input type="checkbox"/> 8—12 weeks
<input type="checkbox"/> More than 12 weeks	<input type="checkbox"/> More than 12 weeks

18. Was it necessary for this business to change its following leave policies and practices to comply with the federal Family and Medical Leave Act (FMLA) of 1993?

Mark ONE box for each of lines I—V.

	Yes	No
I. Leave by mothers to care for newborn child	<input type="checkbox"/>	<input type="checkbox"/>
II. Leave by fathers to care for newborn child	<input type="checkbox"/>	<input type="checkbox"/>
III. Leave for newly-placed adopted or foster child	<input type="checkbox"/>	<input type="checkbox"/>
IV. Leave for own serious health condition, including childbirth	<input type="checkbox"/>	<input type="checkbox"/>
V. Leave for care of seriously ill child, spouse, or parent	<input type="checkbox"/>	<input type="checkbox"/>

If you answered " No" to each of lines I—V, SKIP to the Certification box on page 10; otherwise, please continue with question 19a.

19a. Did the changes in leave policies or practices required by the federal Family and Medical Leave Act (FMLA) of 1993 impose any NEW costs on this business in 1994?

Mark ONE box for each of lines I—IV.

	No	Less than \$5,000	\$5,000 — \$9,999	\$10,000 or more
I. Administrative costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Continuation of benefits (health plan, etc.) during leave	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. Hiring/training costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Other costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

b. Approximately, what percentage of 1994 annual payroll (as reported on line 1 of IRS Form W-3), including costs for salaries, bonuses, and this business's share of taxable employee benefits does the above cost associated with the federal Family and Medical Leave Act (FMLA) of 1993 represent?

<input type="checkbox"/> 0%
<input type="checkbox"/> Less than 1%
<input type="checkbox"/> 1%—4%
<input type="checkbox"/> 5%—9%
<input type="checkbox"/> 10%—14%
<input type="checkbox"/> 15% or more

Continue with question 20 on page 10

20. Have the changes in leave policies or practices required by the federal Family and Medical Leave Act (FMLA) of 1993 had any of the following effects on employees of this business?

Mark ONE box for each of lines I—V.

	Reduced	No noticeable effect	Increased
I. Unscheduled absences not related to family and medical leave	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
II. Employee turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
III. Employee productivity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
IV. Employee morale	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
V. Employees' ability to handle family needs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Remarks

Please send the questionnaire in the preaddressed return envelope. If you did not receive a return envelope, send the questionnaire to the Bureau of the Census, 1201 East 10th Street, Jeffersonville, IN 47134-0001.

THANK YOU FOR COMPLETING THIS QUESTIONNAIRE.

CERTIFICATION — Please print name of person responsible for completing this report.

Name

Telephone number (Include Area Code)

Signature

Date



QUESTIONS AND ANSWERS REGARDING THE 1992 CHARACTERISTICS OF BUSINESS OWNERS SURVEY

Why is this survey being taken?

To provide valuable data for comparing selected economic, demographic, and sociological characteristics of business owners, self-employed persons, and their businesses. This survey is part of the economic census program, which the Census Bureau is required to conduct every 5 years by law (Title 13 of the United States Code). The Census Bureau combines data from this survey with data from the 1992 Economic Census and presents them in the Characteristics of Business Owners publication. The published data describe business owners and self-employed persons, including their education, capital requirements, owner's work experience, workforce characteristics, and business characteristics.

Who uses the survey data?

Persons and institutions in both the public and private sectors extensively use these survey data. Accurate data regarding business ownership are critical to informed decision making by Federal, State, and local governments regarding business assistance programs. In addition, private companies and trade associations use the data to analyze trends; educators use them in teaching and research; and the media use them in news articles.

Why was I selected for this survey?

You are part of a small sample of businesses that we randomly selected to represent your type of business and geographic area. The use of a sample substantially limits the reporting burden on small businesses and reduces the survey cost; however, it also greatly increases the importance of receiving a report from each business selected.

What businesses are included in this survey?

Businesses were eligible to be selected for this survey if they reported any business activity on the 1992 Internal Revenue Service tax form 1065, "U.S. Partnership Return of Income," or form 1120S, "U.S. Income Tax Return for an S Corporation". To survey its owner characteristics, each selected business is being asked to distribute respectively the Characteristics of Business Owner Survey Form CBO-3 to those partners or shareholders who received a 1992 IRS form 1065, Schedule K-1, "Partner's Share of Income, Credits, Deductions, etc." or form 1120S, Schedule K-1, "Shareholder's Share of Income, Credits, Deductions, etc."

Can I be paid for completing this report?

No. The law (Title 13 of the United States Code) that directs the Census Bureau to conduct the economic census and requires firms to report does not authorize payment for completing census reports. In addition, no funds have been appropriated for this purpose.

Is each survey response kept confidential?

Yes. By law, the Census Bureau cannot give individual responses to anyone (including government agencies) for any purpose. Survey responses are immune from legal action and exempt from the provisions of the Freedom of Information Act. Census Bureau publications summarize responses so that the confidentiality of respondents and their business activities is fully protected.

Why is the Census Bureau asking questions about 1992 and 1994?

The complete sample for this survey cannot be selected until all collected data from the 1992 Economic Census are available. Use of these data delays the mailout of this survey, but allows us to reduce significantly the number of survey questions and the survey cost. To determine the viability of businesses in existence in 1992 and to improve the timeliness of the Characteristics of Business Owners publication, business owners are being asked about their 1994 economic activities.

How can I get more information?

Call 1-800-354-7271 Monday through Friday, 8 a.m. to 5 p.m. eastern time. Our telephone staff can answer survey questions as well as provide you with additional forms and instructions.

We estimate it will take 30 minutes or less to complete this questionnaire. If you have any comments regarding these estimates or any other aspect of this survey, send them to the Associate Director for Administration, Paperwork Reduction Project 0640-0022, Room 3104, FB 3, Bureau of the Census, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0640-0022, Washington, DC 20503.



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

FORM
CBO-3

**1992 ECONOMIC CENSUS
CHARACTERISTICS OF BUSINESS OWNERS SURVEY
PARTNERSHIP OR SUBCHAPTER S CORPORATION - OWNER CHARACTERISTICS**

In correspondence pertaining to this report,
please refer to this Census File Number (CFN)

OMB No. 0640-0022: Approval Expires 08/31/96

CBO-3

DUE DATE: 15 DAYS AFTER RECEIPT OF FORM

Notice — Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right.

Toll-free assistance, 8 a.m. to 5 p.m., eastern time. Monday through Friday. 1-800-354-7271

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

INSTRUCTIONS — Please Read

The purpose of this questionnaire is to collect information about the characteristics of self-employed persons, business owners, and their business activities.

The term business in the following questions refers to the self-employment or business activity for which you filed one of the following IRS tax forms in 1992:

- a. Schedule K-1 (Form 1065) "Partner's Share of Income, Credits, Deductions, etc.," or
- b. Schedule K-1 (Form 1120S) "Shareholder's Share of Income, Credits, Deductions, etc.,"

Examples of a person, considered a business owner, who should complete this questionnaire:

- A member in a partnership, limited partnership, syndicate, group, pool, joint venture or similar unincorporated business that was not a trust, estate, or sole proprietorship in 1992.
- A shareholder in a corporation that elected to be an S corporation by filing Form 2553, "Election by a Small Business Corporation", the IRS accepted the election, and the election remained in effect during 1992.

The questions apply to business activities during all or part of calendar years 1992 and 1994 and must be completed even if the business has since been sold, reorganized, or discontinued or you are no longer self-employed. For a child who is a shareholder, the child's parent or guardian must complete the questions for the child.

If the information requested is not available, your best estimate is acceptable.

Even if this questionnaire was mailed to your home address and the business is not located at this address, the form is applicable and must be completed.

Data provided by you will be used only for statistical purposes and will be kept strictly confidential.

IMPORTANT — How to Fill Out This Form

Please use a #2 black lead pencil. Most questions ask you to mark **IN THE BOX**, or to print the information. See **EXAMPLE** →

<input checked="" type="checkbox"/> Yes
<input type="checkbox"/> No

PLEASE TURN THIS BOOKLET OVER AND BEGIN THE SURVEY WITH QUESTION 1a.

Please read the instructions on page 1 of this booklet and BEGIN the survey with question 1a below.

1a. Do you still share ownership in the same business, referred to in the mailing label on page 1, that you owned in 1992?

Yes — SKIP to question 2 No

b. What year did your ownership end?

1992 1994
 1995

c. Mark the item below which best describes the change in ownership and complete the questionnaire for the business you owned in 1992.

Sold
 Transferred ownership/gift
 Business no longer exists

2. What is your gender?

Male Female

3a. What was your age as of December 31, 1992?

Under 25 45—54
 25—34 55—64
 35—44 65 or older

b. Were you born in the United States?

Yes No

4. What was your marital status —

On the date that you started/acquired ownership or your portion of the ownership of this business?

Never married Divorced/separated
 Married Widowed

As of December 31, 1992?

Never married Divorced/separated
 Married Widowed

5a. What was your veteran status as of December 31, 1992?

Not a veteran — SKIP to question 6
 Less than 6 months active duty — SKIP to question 5c
 6 months or more active duty — Complete questions 5b and 5c

b. Was any of your active duty served during the Vietnam-era (i.e., any service between August 5, 1964 and May 7, 1975)?

Yes No

c. Are you a disabled veteran?

Yes No

6. Did you have health insurance from any source —

During 1992?

Yes, through spouse's insurer
 Yes, through this business's insurer
 Yes, through another business's insurer
 Yes, through trade association's insurer
 Yes, through some other source
 No

During 1994?

Yes, through spouse's insurer
 Yes, through this business's insurer
 Yes, through another business's insurer
 Yes, through trade association's insurer
 Yes, through some other source
 No

7a. How much schooling had you completed when you started/acquired your portion of this business?

Mark ONE box for the highest level completed or degree received.

Less than 9th grade Some college, but no degree
 Some high school, but no diploma Associate Degree
 High school graduate — DIPLOMA or EQUIVALENT DIPLOMA (GED) Bachelor's Degree
 Technical, trade, or vocational school Master's Degree
 Professional School or Doctorate

b. If you attended college or other school beyond high school, what was your area of concentration?

Architecture/Engineering Liberal Arts/General Studies
 Biological/Medical Science Mathematics
 Business Military Technologies
 Computer Science Other college
 Construction Trade/Industrial Arts Other vocational
 Law and Legal Studies

Continue with question 8a on page 3

8a. Prior to beginning/acquiring this business, had any of your close relatives ever owned a business OR been self-employed? (Close relatives refer to spouses, parents/guardians, brothers, sisters, or immediate family.)

Yes No — SKIP to question 9a

b. If "Yes", did you work for any of these relatives?

Yes No

9a. How many years of work experience did you have prior to starting/acquiring your portion of this business?

None (did not work) — SKIP to question 10a 6–9 years
 Less than 2 years 10–19 years
 2–5 years 20 years or more

b. How many of those years did you work in a managerial capacity?

None 6–9 years Not sure
 Less than 2 years 10–19 years
 2–5 years 20 years or more

c. How many of those years were you an owner of another business?

None 6–9 years Not sure
 Less than 2 years 10–19 years
 2–5 years 20 years or more

d. Did you previously work for a business whose goods/service(s) were similar to those provided by this business?

Yes No

10a. What was YOUR total personal income – (Do NOT include income from spouse or other family members.)

For the year of 1992? Mark ONE box only.

Less than \$5,000 \$25,000–\$34,999 \$100,000–\$149,999
 \$5,000–\$9,999 \$35,000–\$49,999 \$150,000 or more
 \$10,000–\$14,999 \$50,000–\$74,999
 \$15,000–\$24,999 \$75,000–\$99,999

For the year of 1994? Mark ONE box only.

Less than \$5,000 \$25,000–\$34,999 \$100,000–\$149,999
 \$5,000–\$9,999 \$35,000–\$49,999 \$150,000 or more
 \$10,000–\$14,999 \$50,000–\$74,999
 \$15,000–\$24,999 \$75,000–\$99,999

10b. What percent of your total personal income was produced as a result of this business –

For the year of 1992?

None 50%–74%
 Less than 10% 75%–99%
 10%–24% 100%
 25%–49%

For the year of 1994?

None 50%–74%
 Less than 10% 75%–99%
 10%–24% 100%
 25%–49%

11a. When did you acquire the ownership or your portion of the ownership in this business?

Before 1970 1980–1985 1989 1991
 1970–1979 1986–1988 1990 1992

b. How did you acquire ownership in this business?

Founded Inherited Other — Specify *Z*
 Purchased Received transfer of ownership/gift

c. Which of the following most closely matches your reason for becoming an owner in this business?

Mark ONE box only.

To have a primary source of income To bring a new idea to the marketplace
 To have a secondary source of income To advance in my profession
 To have work which conforms to my health limitations To be my own boss
 To have work not available elsewhere in the job market Other — Specify *Z*
 To have more freedom to meet family responsibilities

12a. What was the total amount of capital required to start/acquire your portion of the ownership in this business? (Capital includes assets and money that were your own, that were given to you, and that you borrowed.)

None — SKIP to question 13a on page 4 \$50,000–\$99,999
 Less than \$5,000 \$100,000–\$249,999
 \$5,000–\$9,999 \$250,000–\$999,999
 \$10,000–\$24,999 \$1,000,000 or more
 \$25,000–\$49,999

12b. What percent of the total capital, by means of personal loans, did you borrow to start/acquire your portion of the ownership of this business?

None — *SKIP to question 12d* 25%—49% 100%
 Less than 10% 50%—74%
 10%—24% 75%—99%

c. What was the source(s) from which you received the money you borrowed? Mark *all that apply*.

Personal loan using your home mortgage/equity line of credit Personal loan from family
 Personal credit card Other personal loan
 Personal loan from spouse

d. What was the source(s) of your non-borrowed capital? Mark *all that apply*.

None — 100% borrowed capital Personal/family savings
 Use of personal/family physical assets (building, motor vehicle, equipment, etc.) Other — *Specify*
 Proceeds from the sale of personal assets

e. What measure(s) did you take if this business was producing inadequate cash flow or low sales after your initial investment of start-up/acquisition capital? Mark *all that apply*.

Did not occur — *SKIP to question 13a* Received help from family
 Relled upon own income from other business/job Other — *Specify*
 Invested additional capital

13a. How many weeks did you spend managing or working in this business —

During 1992? None 24—35 weeks
 Less than 12 weeks 36—47 weeks
 12—23 weeks 48 weeks or more

 During 1994? None 24—35 weeks
 Less than 12 weeks 36—47 weeks
 12—23 weeks 48 weeks or more

Continue with question 13b →

b. What was the average number of hours per week you spent managing or working in this business —

During 1992? None 40 hours
 Less than 10 hours 41—49 hours
 10—19 hours 50—59 hours
 20—29 hours 60 hours or more
 30—39 hours

During 1994? None 40 hours
 Less than 10 hours 41—49 hours
 10—19 hours 50—59 hours
 20—29 hours 60 hours or more
 30—39 hours

14. Did you receive any grants, management training, or technical assistance in the start-up or operation of this business from any of the following sources? Mark *all that apply*.

No assistance received Other business/franchisor
 Federal government Other — *Specify*
 State and/or local government
 College or university

Remarks

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CERTIFICATION — Please print name of person responsible for completing this report.

Name _____ Telephone number (Include Area Code) _____
 Signature _____ Date _____

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Publication Program

1992 CHARACTERISTICS OF BUSINESS OWNERS SURVEY

The publication for the 1992 Characteristics of Business Owners Survey, containing data on women-owned, minority-owned, and nonminority male-owned firms in the United States, is described below. Publication order forms for the report may be obtained from any Department of Commerce district office or from Administrative and Customer Services Division, Bureau of the Census, Washington, DC 20233-1900.

Report

CBO92-1 Characteristics of Business Owners

Data are presented by type of firm (women, minority, and nonminority male), by industry classifications, size of firm (employment and receipts), and legal form of organization (individual proprietorships, partnerships, and subchapter S corporations). Tables within the report show the number of firms and such characteristics of the firms and owners as age, marital status, education, financing, type of employees, and method of business acquisition, as well as other data.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM provides the same information

found in the final reports as well as additional information not published in the final reports. Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Administrative and Customer Services Division, Bureau of the Census, Washington, DC 20233-1900.

The **Internet** (www.census.gov) highlights selected information from Bureau of the Census publications. This enables immediate access to recently released facts and data. Various subjects and topics are included on this electronic resource.

For system technical assistance, or questions regarding the sale or availability of electronic products, contact Administrative and Customer Services Division, 301-457-4100.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, wholesale trade, financial, insurance, real estate, construction industries, manufactures, mineral industries, transportation, communications, utilities, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Administrative and Customer Services Division, Bureau of the Census, Washington, DC 20233-1900.

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