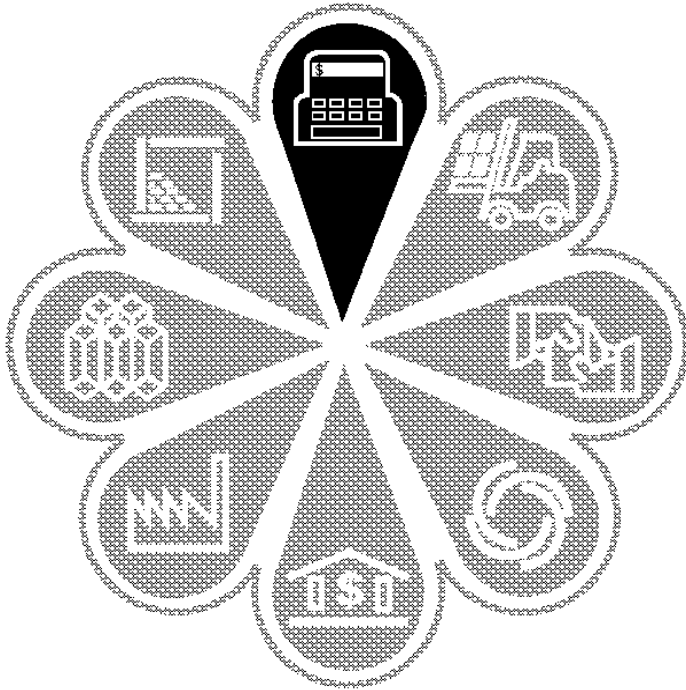


1992 Census of Retail Trade

RC92-A-9

GEOGRAPHIC AREA SERIES

District of Columbia



1992 Census of Retail Trade

RC92-A-9

GEOGRAPHIC AREA SERIES

District of Columbia

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Economics and Statistics Administration
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If you have any questions concerning the statistics in this report, call 301-763-7038.



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, finance, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Retail Trade

GENERAL

The 1992 Census of Retail Trade, part of the 1992 Economic Census, covered retail trade as defined in the *Standard Industrial Classification Manual: 1987*¹ (SIC). It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government were not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

For the 1992 Census of Retail Trade, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget (OMB) as of June 30, 1993. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the OMB as of June 30, 1993. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan areas (MA's).
6. Each county or county equivalent.³ Counties are the primary divisions of States, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their States. These places are treated as counties and as places.
7. Each consolidated city.³ Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{2 3} For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

²According to the 1990 Census of Population or subsequent special census.

³Those defined as of January 1, 1992.

9. Special economic urban areas (SEUA's), which include townships in Michigan, New Jersey, and Pennsylvania and towns in New York, Wisconsin, and the six New England States with 10,000 inhabitants or more.⁴

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars; i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in

⁴According to the 1990 Census of Population or subsequent special census.

tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

–	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
CMSA	Consolidated metropolitan statistical area.
MA	Metropolitan area.
MSA	Metropolitan statistical area.
n.e.c.	Not elsewhere classified.
PMSA	Primary metropolitan statistical area.
pt.	Part.
r	Revised.
SIC	Standard industrial classification.

The following symbols are used in this publication to show employment size ranges for employment data that has been withheld to avoid disclosing data for individual companies (employment size range codes are provided for the first time in the 1992 Economic Census):

Symbol Employment Size

AA	0–19
BB	20–99
CC	100–249
EE	250–499
FF	500–999
GG	1,000–2,499
HH	2,500–4,999
II	5,000–9,999
JJ	10,000–24,999
KK	25,000–49,999
LL	50,000–99,999
MM	100,000 or more

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	X	X	X							
CMSA's and MSA's in the State							X			
PMSA's in the State							X			
Area of the State not in any CMSA, PMSA, or MSA								X		
Counties in the State				X		¹ X				X
Places in the State				² X	¹ X	¹ X			² X	
DATA ITEMS³										
Establishments	X		X	X	X	X	X	X	X	
Sales	X		X	X	X	X	X	X	X	
Annual payroll	X		X	X	X	X	X	X	X	
First-quarter payroll	X		X	X	X	X	X	X	X	
Paid employees for pay period including March 12, 1992	X		X	X	X	X	X	X	X	
Sales per establishment		X								
Sales per employee		X								
Annual payroll per employee		X								
Employees per establishment		X								
1987 to 1992 comparative statistics (establishments, sales, payroll, employees)			X							
Counties ranked by volume of 1992 sales										X
Places ranked by volume of 1992 sales									² X	

¹Includes areas with 350 retail establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1990 Census of Population or subsequent special census.

³See Explanation of Terms, appendix A.

Users' Guide for Locating Statistics in the 1992 Census of Retail Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multi-units	Legal form of organization	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X						
State	X	X	X	X	X						
CMSA, PMSA, MSA	X	X	X	X	X						
County	X	X	X	X	X						
Place	X	X	X	X	X						
NONEMPLOYER STATISTICS SERIES											
United States	¹ X	¹ X					² X			X	
State	¹ X	¹ X									
CMSA, PMSA, MSA	X	X									
County	^{1 3} X	^{1 3} X									
Place	^{1 3} X	^{1 3} X									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	X	X			X	X	X	X	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States		X	X							X	⁴ X
MERCHANDISE LINE SALES											
United States	X	X					X				
State	³ X	³ X					³ X				
CMSA, PMSA, MSA	³ X	³ X					³ X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X							⁵ X
State	X	X	X	X							⁵ X
CMSA, PMSA, MSA	X	X	X	X							⁵ X
ZIP CODES											
State	³ X	³ X	³ X	³ X			³ X				

See footnotes at end of table.

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multi-units	Legal form of organization	Selected topics
SPECIAL REPORT SERIES—SELECTED STATISTICS											
United States	¹ X	¹ X	X	X	X						^{6 7} X
State	X	X	X	X	X						^{6 7} X
CMSA, MSA	X	X	X	X	X						^{6 7} X

¹Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

²Data available by sales size of establishments without payroll only.

³Data available on CD-ROM only.

⁴Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁵For United States, States, and MA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels; storage capacity and number of tanks; establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties; and floor space by selected kind of business. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, number of boat docking/storage slips, principal type of supplier, gasoline service stations operating 24 hours, shoe stores operating as self-service and concessions, types of food service, types of menus, percent of food and beverage sales by day-part, franchise holders, concession operators, contract feeding and automatic merchandising machine operators, number of opticians, part- and full-time employment, class of customer, and leased departments.

⁶Includes percent of retail sales in MA's, in non-MA's, in central cities, and outside central cities within MA's.

⁷Includes percent of retail sales inside and outside central cities within each individual MA.

Contents

District of Columbia

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Publication Program	Inside back cover
-- Not applicable for this report.	

Summary of Findings

Data from the 1992 Census of Retail Trade show that the District of Columbia's 3,847 retail stores with payroll had sales totaling \$3.6 billion. In 1987, 3,681 retail stores had sales of \$3.4 billion. The 1992 data represent an increase of 4.8 percent in total retail sales for the District.

For establishments with payroll in 1992, sales of grocery stores accounted for 15.8 percent of the District's total sales by retailers compared with 15.5 percent in 1987. Other leading retail kinds of business in 1992 were restaurants with 13.4 percent of sales, refreshment places with 6.7 percent, and drug stores with 6.0 percent.

For 1992, sales for establishments with payroll in the District averaged \$932 thousand per establishment, compared with \$930 thousand in 1987. In 1992, department stores (including leased departments) averaged \$30.1 million per establishment; new and used car dealers, \$13.1 million; grocery stores, \$1.8 million; catalog and mail-order houses, \$1.5 million; and family clothing stores, \$937 thousand.

For retail establishments with payroll, 1992 sales per employee averaged \$76 thousand. New and used car dealers had sales per employee of \$205 thousand, which contrasts sharply with the \$38 thousand per employee average for restaurants.

The 1992 payroll of retailers in the District amounted to \$642 million, compared with \$575 million for 1987. Payroll as a percent of sales of establishments with payroll averaged 17.9 percent for all retailers, 23.5 percent for retail bakeries, compared with 5.3 percent for gasoline service stations.

There were 46,890 paid employees (full- and part-time) engaged in retail trade in the District as of mid-March 1992, compared with 54,549 employees in 1987. Large employers included restaurants with 12,521 employees, refreshment places with 6,258 employees, and grocery stores with 4,079 employees.

Figure 1. **Percent Change in Sales and Annual Payroll: 1987 to 1992**

(Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)

Sales
 Payroll

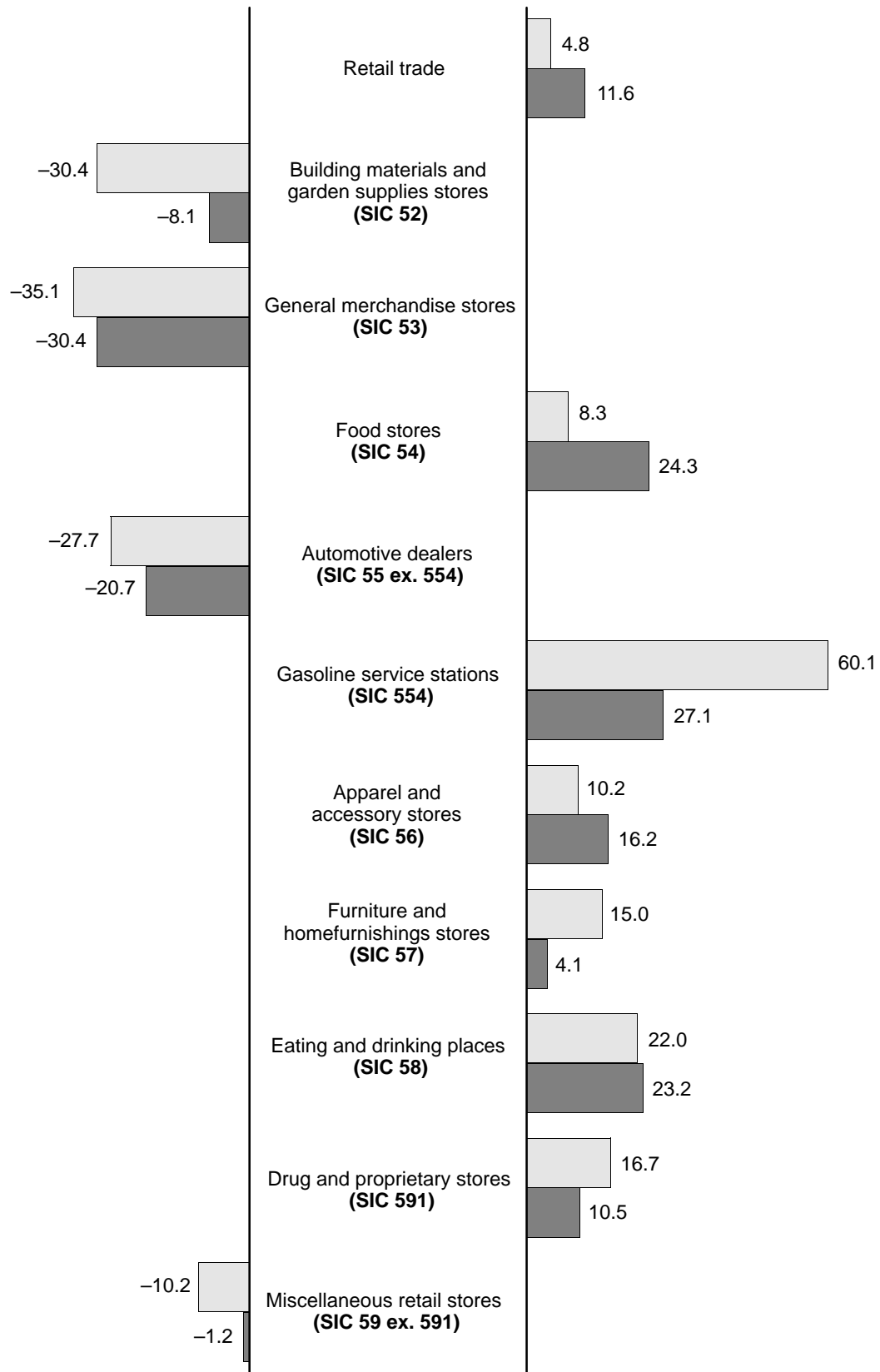
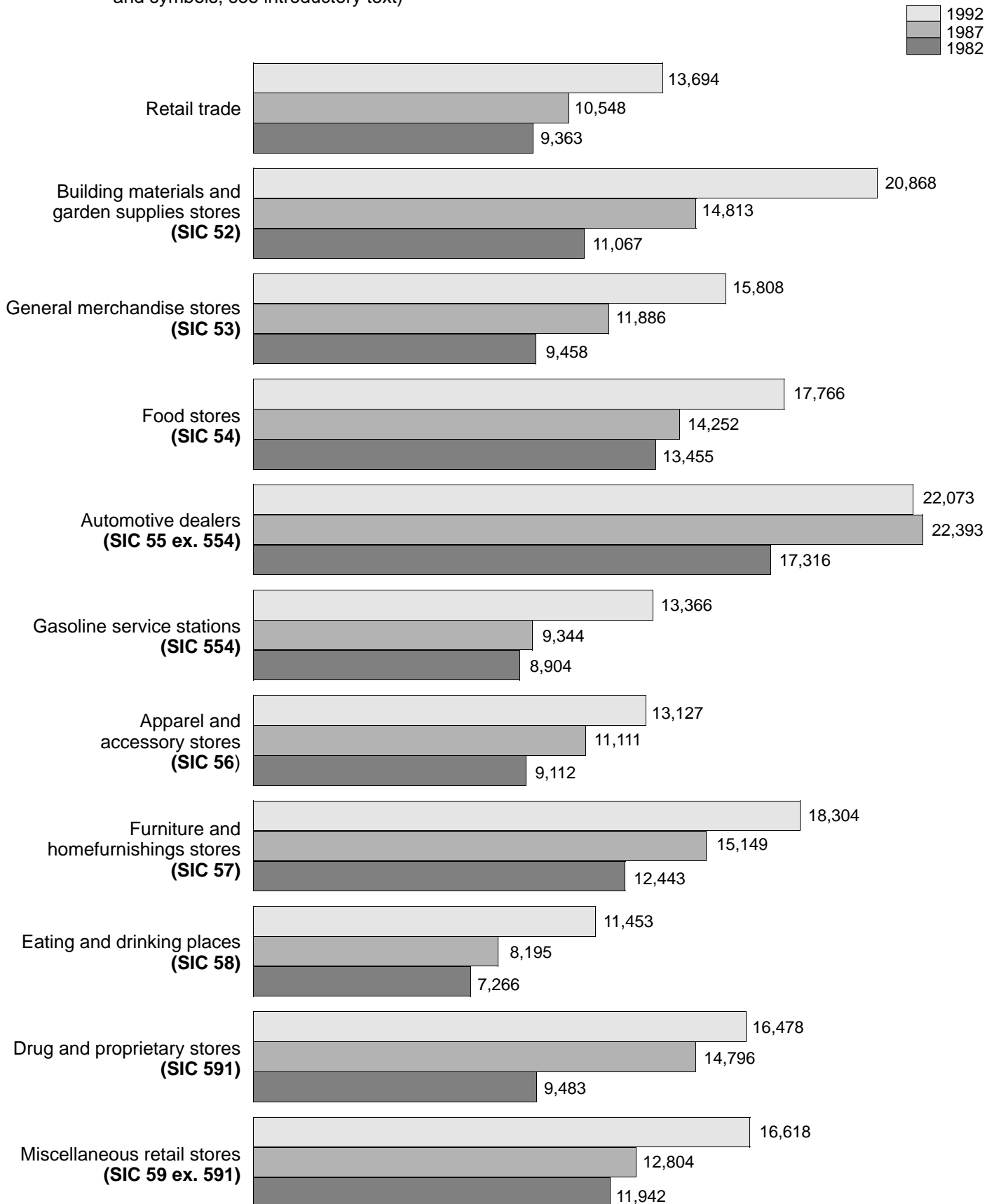


Figure 2. **Annual Payroll per Employee: 1992, 1987, and 1982**

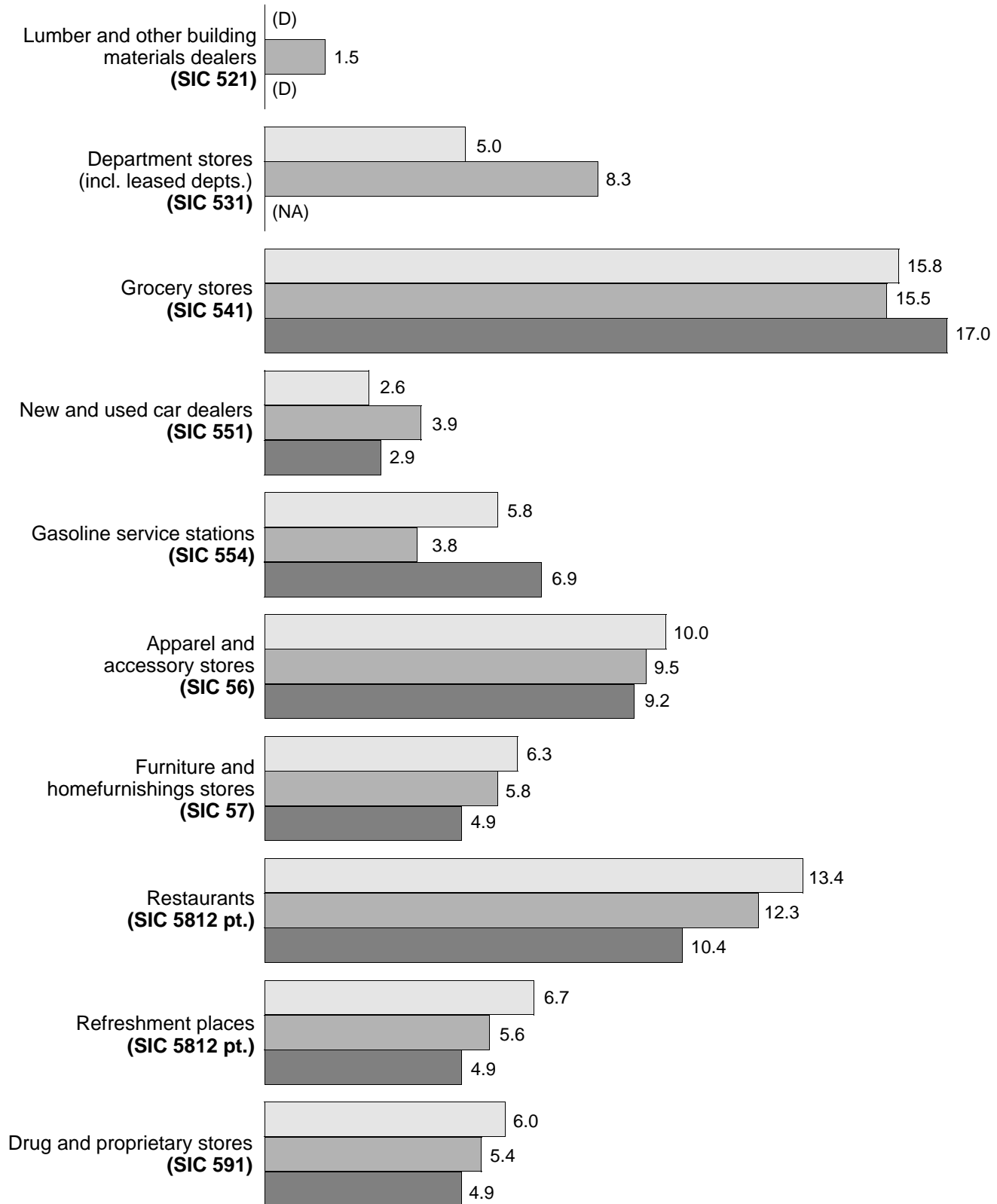
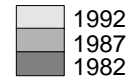
(In dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)



Note: Data are based on 1987 Standard Industrial Classification.

Figure 3. **Percent of Total Retail Sales by Selected Kinds of Business: 1992, 1987, and 1982**

(Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)



Note: Data are based on 1987 Standard Industrial Classification.



Table 1. Summary Statistics for the District: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	Retail trade	3 847	3 586 625	642 123	154 359	46 890
52	Building materials and garden supplies stores	28	48 948	8 222	1 949	394
521, 3	Building materials and supply stores	13	34 167	4 534	1 147	212
521	Lumber and other building materials dealers	7	(D)	(D)	(D)	CC
523	Paint, glass, and wallpaper stores	6	(D)	(D)	(D)	BB
525	Hardware stores	14	(D)	(D)	(D)	CC
526	Retail nurseries, lawn and garden supply stores	1	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	34	204 096	30 303	7 812	1 917
531	Department stores (incl. leased depts.) ^{1 2}	6	180 425	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	6	172 953	26 181	6 884	1 609
531 pt.	Conventional ¹	3	(D)	(D)	(D)	GG
531 pt.	Discount or mass merchandising ¹	1	(D)	(D)	(D)	CC
531 pt.	National chain ¹	2	(D)	(D)	(D)	CC
533	Variety stores	10	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores	18	(D)	(D)	(D)	CC
54	Food stores	426	639 633	88 565	21 626	4 985
541	Grocery stores	312	565 989	78 658	19 344	4 079
541 pt.	Supermarkets and other general-line grocery stores	187	512 004	70 425	17 190	3 396
541 pt.	Convenience food stores	64	32 638	3 671	1 040	320
541 pt.	Convenience food/gasoline stores	2	(D)	(D)	(D)	AA
541 pt.	Delicatessens	59	(D)	(D)	(D)	EE
542	Meat and fish (seafood) markets	32	49 388	5 016	1 119	360
546	Retail bakeries	46	12 683	2 980	654	343
546 pt.	Retail bakeries —baking and selling	40	11 129	2 686	628	320
546 pt.	Retail bakeries —selling only	6	1 554	294	26	23
543, 4, 5, 9	Other food stores	36	11 573	1 911	509	203
543	Fruit and vegetable markets	2	(D)	(D)	(D)	AA
544	Candy, nut, and confectionery stores	15	3 536	602	151	72
545	Dairy products stores	3	(D)	(D)	(D)	AA
549	Miscellaneous food stores	16	7 093	1 181	328	113
55 ex. 554	Automotive dealers	47	126 131	17 040	4 209	772
551	New and used car dealers	7	91 544	12 155	2 864	446
552	Used car dealers	12	(D)	(D)	(D)	BB
553	Auto and home supply stores	27	22 179	3 859	1 105	280
553 pt.	Auto parts, tires, and accessories stores	27	22 179	3 859	1 105	280
553 pt.	Home and auto supply stores	—	—	—	—	—
555, 6, 7, 9	Miscellaneous automotive dealers	1	(D)	(D)	(D)	AA
555	Boat dealers	1	(D)	(D)	(D)	AA
556	Recreational vehicle dealers	—	—	—	—	—
557	Motorcycle dealers	—	—	—	—	—
559	Automotive dealers, n.e.c.	—	—	—	—	—
554	Gasoline service stations	117	206 614	10 893	2 538	815
554 pt.	Gasoline/convenience food stores	7	16 573	409	82	36
554 pt.	Other gasoline service stations and truck stops	110	190 041	10 484	2 456	779
56	Apparel and accessory stores	449	359 581	49 227	11 889	3 750
561	Men's and boys' clothing and accessory stores	60	64 322	9 488	2 412	492
562, 3	Women's clothing and specialty stores	177	156 244	21 721	5 107	1 806
562	Women's clothing stores	140	134 949	18 284	4 458	1 585
563	Women's accessory and specialty stores	37	21 295	3 437	649	221
565	Family clothing stores	73	68 410	7 725	1 797	697
566	Shoe stores	96	55 989	8 193	2 055	563
566 pt.	Men's shoe stores	14	(D)	(D)	(D)	BB
566 pt.	Women's shoe stores	28	12 172	1 830	466	127
566 pt.	Children's and juveniles' shoe stores	1	(D)	(D)	(D)	AA
566 pt.	Family shoe stores	28	22 542	3 594	888	222
566 pt.	Athletic footwear stores	25	16 058	1 991	465	167
564, 9	Other apparel and accessory stores	43	14 616	2 100	518	192
564	Children's and infants' wear stores	14	6 427	813	215	79
569	Miscellaneous apparel and accessory stores	29	8 189	1 287	303	113
57	Furniture and homefurnishings stores	198	226 664	28 756	6 766	1 571
5712	Furniture stores	48	40 913	6 597	1 528	284
5713, 4, 9	Homefurnishings stores	64	36 676	6 053	1 464	387
5713	Floor covering stores	14	8 774	1 229	324	84
5714	Drapery, curtain, and upholstery stores	3	1 150	84	18	8
5719	Miscellaneous homefurnishings stores	47	26 752	4 740	1 122	295
572	Household appliance stores	10	8 605	1 446	343	59
573	Radio, television, computer, and music stores	76	140 470	14 660	3 431	841
5731	Radio, television, and electronics stores	33	75 189	7 757	1 726	318
5734	Computer and software stores	11	25 301	2 806	708	114
5735	Record and prerecorded tape stores	30	(D)	(D)	(D)	EE
5736	Musical instrument stores	2	(D)	(D)	(D)	AA

See footnotes at end of table.

Table 1. Summary Statistics for the District: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
58	Eating and drinking places -----	1 568	1 021 145	296 702	71 332	25 907
5812	Eating places -----	1 502	982 290	285 013	68 243	24 710
5812 pt.	Restaurants -----	589	482 046	146 760	35 564	12 521
5812 pt.	Cafeterias -----	38	18 303	5 352	1 252	373
5812 pt.	Refreshment places -----	512	241 797	58 364	13 930	6 258
5812 pt.	Other eating places -----	363	240 144	74 537	17 497	5 558
5813	Drinking places -----	66	38 855	11 689	3 089	1 197
591	Drug and proprietary stores -----	113	216 579	28 259	6 134	1 715
591 pt.	Drug stores -----	106	214 467	27 928	6 061	1 699
591 pt.	Proprietary stores -----	7	2 112	331	73	16
59 ex. 591	Miscellaneous retail stores -----	867	537 234	84 156	20 104	5 064
592	Liquor stores -----	211	162 027	17 567	4 315	1 015
593	Used merchandise stores -----	61	21 986	4 902	1 195	331
594	Miscellaneous shopping goods stores -----	322	213 828	33 815	7 878	2 175
5941	Sporting goods stores and bicycle shops -----	18	16 040	2 343	497	170
5941 pt.	General line sporting goods stores -----	7	7 256	839	172	70
5941 pt.	Specialty line sporting goods stores -----	11	8 784	1 504	325	100
5942	Book stores -----	69	62 800	8 875	2 029	635
5944	Jewelry stores -----	69	39 596	7 598	1 777	320
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	166	95 392	14 999	3 575	1 050
5943	Stationery stores -----	9	4 546	604	149	28
5945	Hobby, toy, and game shops -----	14	6 846	923	224	84
5946	Camera and photographic supply stores -----	21	25 108	3 773	1 006	161
5947	Gift, novelty, and souvenir shops -----	102	49 804	8 236	1 857	683
5948	Luggage and leather goods stores -----	12	5 525	973	239	63
5949	Sewing, needlework, and piece goods stores -----	8	3 563	490	100	31
596	Nonstore retailers -----	43	35 807	5 955	1 427	401
5961	Catalog and mail-order houses -----	15	22 369	2 823	683	119
5962	Automatic merchandising machine operators -----	10	4 137	651	175	40
5963	Direct selling establishments -----	18	9 301	2 481	569	242
598	Fuel dealers -----	3	(D)	(D)	(D)	BB
5983	Fuel oil dealers -----	3	(D)	(D)	(D)	BB
5984	Liquefied petroleum gas (bottled gas) dealers -----	—	—	—	—	—
5989	Fuel dealers, n.e.c. -----	—	—	—	—	—
5992	Florists -----	55	25 124	6 778	1 485	353
5993	Tobacco stores and stands -----	6	3 243	556	146	35
5994	News dealers and newsstands -----	12	(D)	(D)	(D)	BB
5995	Optical goods stores -----	51	18 692	4 780	1 192	184
5999	Miscellaneous retail stores, n.e.c. -----	103	(D)	(D)	(D)	EE
5999 pt.	Pet shops -----	8	(D)	(D)	(D)	BB
5999 pt.	Art dealers -----	41	17 792	2 575	619	146
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	54	25 104	5 663	1 430	309

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 2. Selected Ratios for the District: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Sales		Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
		Per establishment (dollars)	Per employee ¹ (dollars)		
	Retail trade -----	932 317	76 490	13 694	12
52	Building materials and garden supplies stores -----	1 748 143	124 234	20 868	14
521, 3	Building materials and supply stores -----	2 628 231	161 165	21 387	16
521	Lumber and other building materials dealers -----	(D)	(D)	(D)	(D)
523	Paint, glass, and wallpaper stores -----	(D)	(D)	(D)	(D)
525	Hardware stores -----	(D)	(D)	(D)	(D)
526	Retail nurseries, lawn and garden supply stores -----	(D)	(D)	(D)	(D)
527	Manufactured (mobile) home dealers -----	-	-	-	-
53	General merchandise stores -----	6 002 824	106 466	15 808	56
531	Department stores (incl. leased depts.) ^{2 3} -----	30 070 833	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ² -----	28 825 500	107 491	16 272	268
531 pt.	Conventional ² -----	(D)	(D)	(D)	(D)
531 pt.	Discount or mass merchandising ² -----	(D)	(D)	(D)	(D)
531 pt.	National chain ² -----	(D)	(D)	(D)	(D)
533	Variety stores -----	(D)	(D)	(D)	(D)
539	Miscellaneous general merchandise stores -----	(D)	(D)	(D)	(D)
54	Food stores -----	1 501 486	128 312	17 766	12
541	Grocery stores -----	1 814 067	138 757	19 284	13
541 pt.	Supermarkets and other general-line grocery stores -----	2 737 989	150 767	20 738	18
541 pt.	Convenience food stores -----	509 969	101 994	11 472	5
541 pt.	Convenience food/gasoline stores -----	(D)	(D)	(D)	(D)
541 pt.	Delicatessens -----	(D)	(D)	(D)	(D)
542	Meat and fish (seafood) markets -----	1 543 375	137 189	13 933	11
546	Retail bakeries -----	275 717	36 977	8 688	7
546 pt.	Retail bakeries —baking and selling -----	278 225	34 778	8 394	8
546 pt.	Retail bakeries —selling only -----	259 000	67 565	12 783	4
543, 4, 5, 9	Other food stores -----	321 472	57 010	9 414	6
543	Fruit and vegetable markets -----	(D)	(D)	(D)	(D)
544	Candy, nut, and confectionery stores -----	235 733	49 111	8 361	5
545	Dairy products stores -----	(D)	(D)	(D)	(D)
549	Miscellaneous food stores -----	443 313	62 770	10 451	7
55 ex. 554	Automotive dealers -----	2 683 638	163 382	22 073	16
551	New and used car dealers -----	13 077 714	205 256	27 253	64
552	Used car dealers -----	(D)	(D)	(D)	(D)
553	Auto and home supply stores -----	821 444	79 211	13 782	10
553 pt.	Auto parts, tires, and accessories stores -----	821 444	79 211	13 782	10
553 pt.	Home and auto supply stores -----	-	-	-	-
555, 6, 7, 9	Miscellaneous automotive dealers -----	(D)	(D)	(D)	(D)
555	Boat dealers -----	(D)	(D)	(D)	(D)
556	Recreational vehicle dealers -----	-	-	-	-
557	Motorcycle dealers -----	-	-	-	-
559	Automotive dealers, n.e.c. -----	-	-	-	-
554	Gasoline service stations -----	1 765 932	253 514	13 366	7
554 pt.	Gasoline/convenience food stores -----	2 367 571	460 361	11 361	5
554 pt.	Other gasoline service stations and truck stops -----	1 727 645	243 955	13 458	7
56	Apparel and accessory stores -----	800 849	95 888	13 127	8
561	Men's and boys' clothing and accessory stores -----	1 072 033	130 736	19 285	8
562, 3	Women's clothing and specialty stores -----	882 734	86 514	12 027	10
562	Women's clothing stores -----	963 921	85 141	11 536	11
563	Women's accessory and specialty stores -----	575 541	96 357	15 552	6
565	Family clothing stores -----	937 123	98 149	11 083	10
566	Shoe stores -----	583 219	99 448	14 552	6
566 pt.	Men's shoe stores -----	(D)	(D)	(D)	(D)
566 pt.	Women's shoe stores -----	434 714	95 843	14 409	5
566 pt.	Children's and juveniles' shoe stores -----	(D)	(D)	(D)	(D)
566 pt.	Family shoe stores -----	805 071	101 541	16 189	8
566 pt.	Athletic footwear stores -----	642 320	96 156	11 922	7
564, 9	Other apparel and accessory stores -----	339 907	76 125	10 938	4
564	Children's and infants' wear stores -----	459 071	81 354	10 291	6
569	Miscellaneous apparel and accessory stores -----	282 379	72 469	11 389	4
57	Furniture and homefurnishings stores -----	1 144 768	144 280	18 304	8
5712	Furniture stores -----	852 354	144 060	23 229	6
5713, 4, 9	Homefurnishings stores -----	573 063	94 770	15 641	6
5713	Floor covering stores -----	626 714	104 452	14 631	6
5714	Drapery, curtain, and upholstery stores -----	383 333	143 750	10 500	3
5719	Miscellaneous homefurnishings stores -----	569 191	90 685	16 068	6
572	Household appliance stores -----	860 500	145 847	24 508	6
573	Radio, television, computer, and music stores -----	1 848 289	167 027	17 432	11
5731	Radio, television, and electronics stores -----	2 278 455	236 443	24 393	10
5734	Computer and software stores -----	2 300 091	221 939	24 614	10
5735	Record and prerecorded tape stores -----	(D)	(D)	(D)	(D)
5736	Musical instrument stores -----	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 2. Selected Ratios for the District: 1992 –Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Sales		Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
		Per establishment (dollars)	Per employee ¹ (dollars)		
58	Eating and drinking places -----	651 240	39 416	11 453	17
5812	Eating places -----	653 988	39 753	11 534	16
5812 pt.	Restaurants -----	818 414	38 499	11 721	21
5812 pt.	Cafeterias -----	481 658	49 070	14 349	10
5812 pt.	Refreshment places -----	472 260	38 638	9 326	12
5812 pt.	Other eating places -----	661 554	43 207	13 411	15
5813	Drinking places -----	588 712	32 460	9 765	18
591	Drug and proprietary stores -----	1 916 628	126 285	16 478	15
591 pt.	Drug stores -----	2 023 274	126 231	16 438	16
591 pt.	Proprietary stores -----	301 714	132 000	20 688	2
59 ex. 591	Miscellaneous retail stores -----	619 647	106 089	16 618	6
592	Liquor stores -----	767 900	159 633	17 307	5
593	Used merchandise stores -----	360 426	66 423	14 810	5
594	Miscellaneous shopping goods stores -----	664 062	98 312	15 547	7
5941	Sporting goods stores and bicycle shops -----	891 111	94 353	13 782	9
5941 pt.	General line sporting goods stores -----	1 036 571	103 657	11 986	10
5941 pt.	Specialty line sporting goods stores -----	798 545	87 840	15 040	9
5942	Book stores -----	910 145	98 898	13 976	9
5944	Jewelry stores -----	573 855	123 738	23 744	5
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	574 651	90 850	14 285	6
5943	Stationery stores -----	505 111	162 357	21 571	3
5945	Hobby, toy, and game shops -----	489 000	81 500	10 988	6
5946	Camera and photographic supply stores -----	1 195 619	155 950	23 435	8
5947	Gift, novelty, and souvenir shops -----	488 275	72 919	12 059	7
5948	Luggage and leather goods stores -----	460 417	87 698	15 444	5
5949	Sewing, needlework, and piece goods stores -----	445 375	114 935	15 806	4
596	Nonstore retailers -----	832 721	89 294	14 850	9
5961	Catalog and mail-order houses -----	1 491 267	187 975	23 723	8
5962	Automatic merchandising machine operators -----	413 700	103 425	16 275	4
5963	Direct selling establishments -----	516 722	38 434	10 252	13
598	Fuel dealers -----	(D)	(D)	(D)	(D)
5983	Fuel oil dealers -----	(D)	(D)	(D)	(D)
5984	Liquefied petroleum gas (bottled gas) dealers -----	-	-	-	-
5989	Fuel dealers, n.e.c. -----	-	-	-	-
5992	Florists -----	456 800	71 173	19 201	6
5993	Tobacco stores and stands -----	540 500	92 657	15 886	6
5994	News dealers and newsstands -----	(D)	(D)	(D)	(D)
5995	Optical goods stores -----	366 510	101 587	25 978	4
5999	Miscellaneous retail stores, n.e.c. -----	(D)	(D)	(D)	(D)
5999 pt.	Pet shops -----	(D)	(D)	(D)	(D)
5999 pt.	Art dealers -----	433 951	121 863	17 637	4
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	464 889	81 243	18 327	6

¹Based on number of employees for pay period including March 12.

²Includes sales from catalog order desks.

³Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 3. Comparative Statistics for the District: 1992 and 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A.]

SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
	Retail trade -----	3 847	3 681	3 586 625	3 422 972	4.8	642 123	575 357	11.6	46 890	54 549
52	Building materials and garden supplies stores ---	28	43	48 948	70 361	-30.4	8 222	8 947	-8.1	394	604
521, 3	Building materials and supply stores -----	13	24	34 167	55 371	-38.3	4 534	6 375	-28.9	212	436
521	Lumber and other building materials dealers ---	7	16	(D)	52 334	(D)	(D)	5 878	(D)	CC	395
523	Paint, glass, and wallpaper stores -----	6	8	(D)	3 037	(D)	(D)	497	(D)	BB	41
525	Hardware stores -----	14	17	(D)	(D)	(D)	(D)	(D)	(D)	CC	CC
526	Retail nurseries, lawn and garden supply stores ---	1	2	(D)	(D)	(D)	(D)	(D)	(D)	AA	AA
527	Manufactured (mobile) home dealers -----	-	-	-	-	-	-	-	-	-	-
53	General merchandise stores -----	34	34	204 096	314 486	-35.1	30 303	43 527	-30.4	1 917	3 662
531	Department stores (incl. leased depts.) ^{1 2} -----	6	10	180 425	284 825	-36.7	(NA)	(NA)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹ -----	6	10	172 953	272 180	-36.5	26 181	38 773	-32.5	1 609	3 282
531 pt.	Conventional ¹ -----	3	7	(D)	(D)	(D)	(D)	(D)	(D)	GG	HH
531 pt.	Discount or mass merchandising ¹ -----	1	1	(D)	(D)	(D)	(D)	(D)	(D)	CC	CC
531 pt.	National chain ¹ -----	2	2	(D)	(D)	(D)	(D)	(D)	(D)	CC	EE
533	Variety stores -----	10	10	(D)	18 242	(D)	(D)	2 792	(D)	CC	168
539	Miscellaneous general merchandise stores -----	18	14	(D)	24 064	(D)	(D)	1 962	(D)	CC	212
54	Food stores -----	426	415	639 633	590 694	8.3	88 565	71 244	24.3	4 985	4 999
541	Grocery stores -----	312	296	565 989	532 189	6.4	78 658	63 857	23.2	4 079	4 174
542	Meat and fish (seafood) markets -----	32	37	49 388	32 604	51.5	5 016	3 000	67.2	360	272
546	Retail bakeries -----	46	42	12 683	10 646	19.1	2 980	2 642	12.8	343	363
546 pt.	Retail bakeries —baking and selling -----	40	35	11 129	8 873	25.4	2 686	2 360	13.8	320	296
546 pt.	Retail bakeries —selling only -----	6	7	1 554	1 773	-12.4	294	282	4.3	23	67
543, 4, 5, 9	Other food stores -----	36	40	11 573	15 255	-24.1	1 911	1 745	9.5	203	190
543	Fruit and vegetable markets -----	2	5	(D)	7 817	(D)	(D)	562	(D)	AA	52
544	Candy, nut, and confectionery stores -----	15	19	3 536	3 310	6.8	602	595	1.2	72	74
545	Dairy products stores -----	3	5	(D)	1 445	(D)	(D)	191	(D)	AA	18
549	Miscellaneous food stores -----	16	11	7 093	2 683	164.4	1 181	397	197.5	113	46
55 ex. 554	Automotive dealers -----	47	66	126 131	174 422	-27.7	17 040	21 475	-20.7	772	959
551	New and used car dealers -----	7	12	91 544	133 220	-31.3	12 155	16 141	-24.7	446	620
552	Used car dealers -----	12	14	(D)	10 018	(D)	(D)	681	(D)	BB	38
553	Auto and home supply stores -----	27	36	22 179	27 532	-19.4	3 859	4 036	-4.4	280	265
553 pt.	Auto parts, tires, and accessories stores ---	27	35	22 179	(D)	(D)	3 859	(D)	(D)	280	CC
553 pt.	Home and auto supply stores -----	-	1	-	(D)	(D)	-	(D)	(D)	-	BB
555, 6, 7, 9	Miscellaneous automotive dealers -----	1	4	(D)	3 652	(D)	(D)	617	(D)	AA	36
555	Boat dealers -----	1	1	(D)	(D)	(D)	(D)	(D)	(D)	AA	BB
556	Recreational vehicle dealers -----	-	-	-	-	-	-	-	-	-	-
557	Motorcycle dealers -----	-	3	-	(D)	(D)	-	(D)	(D)	-	AA
559	Automotive dealers, n.e.c. -----	-	-	-	-	-	-	-	-	-	-
554	Gasoline service stations -----	117	115	206 614	129 050	60.1	10 893	8 568	27.1	815	917
56	Apparel and accessory stores -----	449	466	359 581	326 430	10.2	49 227	42 357	16.2	3 750	3 812
561	Men's and boys' clothing and accessory stores ---	60	56	64 322	68 079	-5.5	9 488	9 066	4.7	492	617
562, 3	Women's clothing and specialty stores -----	177	191	156 244	134 591	16.1	21 721	16 694	30.1	1 806	1 655
562	Women's clothing stores -----	140	154	134 949	112 260	20.2	18 284	13 604	34.4	1 585	1 433
563	Women's accessory and specialty stores -----	37	37	21 295	22 331	-4.6	3 437	3 090	11.2	221	222
565	Family clothing stores -----	73	51	68 410	57 886	18.2	7 725	7 288	6.0	697	680
566	Shoe stores -----	96	111	55 989	48 837	14.6	8 193	6 597	24.2	563	636
566 pt.	Men's shoe stores -----	14	18	(D)	(D)	(D)	(D)	(D)	(D)	BB	BB
566 pt.	Women's shoe stores -----	28	35	12 172	13 224	-8.0	1 830	1 908	-4.1	127	178
566 pt.	Children's and juveniles' shoe stores -----	1	3	(D)	(D)	(D)	(D)	(D)	(D)	AA	AA
566 pt.	Family shoe stores -----	28	46	22 542	22 074	2.1	3 594	2 946	22.0	222	317
566 pt.	Athletic footwear stores -----	25	9	16 058	6 171	160.2	1 991	697	185.7	167	63
564, 9	Other apparel and accessory stores -----	43	57	14 616	17 037	-14.2	2 100	2 712	-22.6	192	224
564	Children's and infants' wear stores -----	14	15	6 427	4 383	46.6	813	588	38.3	79	64
569	Miscellaneous apparel and accessory stores ---	29	42	8 189	12 654	-35.3	1 287	2 124	-39.4	113	160
57	Furniture and home furnishings stores -----	198	211	226 664	197 135	15.0	28 756	27 617	4.1	1 571	1 823
5712	Furniture stores -----	48	48	40 913	54 001	-24.2	6 597	8 686	-24.1	284	471
5713, 4, 9	Home furnishings stores -----	64	73	36 676	46 502	-21.1	6 053	7 967	-24.0	387	567
5713	Floor covering stores -----	14	15	8 774	10 693	-17.9	1 229	1 795	-31.5	84	93
5714	Drapery, curtain, and upholstery stores -----	3	7	1 150	1 931	-40.4	84	176	-52.3	8	19
5719	Miscellaneous home furnishings stores -----	47	51	26 752	33 878	-21.0	4 740	5 996	-20.9	295	455
572	Household appliance stores -----	10	13	8 605	20 137	-57.3	1 446	3 151	-54.1	59	134
573	Radio, television, computer, and music stores ---	76	77	140 470	76 495	83.6	14 660	7 813	87.6	841	651
5731	Radio, television, and electronics stores -----	33	31	75 189	34 252	119.5	7 757	3 371	130.1	318	258
5734	Computer and software stores -----	11	15	25 301	10 356	144.3	2 806	926	203.0	114	64
5735	Record and prerecorded tape stores -----	30	25	(D)	30 335	(D)	(D)	3 319	(D)	EE	308
5736	Musical instrument stores -----	2	6	(D)	1 552	(D)	(D)	197	(D)	AA	21
58	Eating and drinking places -----	1 568	1 295	1 021 145	836 691	22.0	296 702	240 882	23.2	25 907	29 393
5812	Eating places -----	1 502	1 221	982 290	789 266	24.5	285 013	227 057	25.5	24 710	27 646
5812 pt.	Restaurants -----	589	552	482 046	421 471	14.4	146 760	127 471	15.1	12 521	14 019
5812 pt.	Cafeterias -----	38	45	18 303	20 029	-8.6	5 352	6 613	-19.1	373	654
5812 pt.	Refreshment places -----	512	396	241 797	190 868	26.7	58 364	44 422	31.4	6 258	7 497
5812 pt.	Other eating places -----	363	228	240 144	156 898	53.1	74 537	48 551	53.5	5 576	5 476
5813	Drinking places -----	66	74	38 855	47 425	-18.1	11 689	13 825	-15.5	1 197	1 747

See footnotes at end of table.

Table 3. Comparative Statistics for the District: 1992 and 1987 – Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
591	Drug and proprietary stores -----	113	146	216 579	185 552	16.7	28 259	25 568	10.5	1 715	1 728
591 pt.	Drug stores -----	106	134	214 467	176 331	21.6	27 928	24 502	14.0	1 699	1 637
591 pt.	Proprietary stores -----	7	12	2 112	9 221	-77.1	331	1 066	-68.9	16	91
59 ex. 591	Miscellaneous retail stores -----	867	890	537 234	598 151	-10.2	84 156	85 172	-1.2	5 064	6 652
592	Liquor stores -----	211	232	162 027	179 539	-9.8	17 567	19 941	-11.9	1 015	1 472
593	Used merchandise stores -----	61	48	21 986	18 490	18.9	4 902	3 438	42.6	331	244
594	Miscellaneous shopping goods stores -----	322	321	213 828	179 072	19.4	33 815	25 874	30.7	2 175	2 236
5941	Sporting goods stores and bicycle shops -----	18	18	16 040	16 701	-4.0	2 343	2 143	9.3	170	216
5941 pt.	General line sporting goods stores -----	7	7	7 256	10 267	-29.3	839	1 040	-19.3	70	101
5941 pt.	Specialty line sporting goods stores -----	11	11	8 784	6 434	36.5	1 504	1 103	36.4	100	115
5942	Book stores -----	69	73	62 800	48 798	28.7	8 875	6 265	41.7	635	750
5944	Jewelry stores -----	69	77	39 596	46 204	-14.3	7 598	7 622	-3.3	320	447
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores ---	166	153	95 392	67 369	41.6	14 999	9 844	52.4	1 050	823
5943	Stationery stores -----	9	14	4 546	4 737	-4.0	604	704	-14.2	28	73
5945	Hobby, toy, and game shops -----	14	11	6 846	5 484	24.8	923	804	14.8	84	107
5946	Camera and photographic supply stores -----	21	23	25 108	24 465	2.6	3 773	3 250	16.1	161	155
5947	Gift, novelty, and souvenir shops -----	102	80	49 804	26 245	89.8	8 236	3 999	106.0	683	370
5948	Luggage and leather goods stores -----	12	14	5 525	4 164	32.7	973	704	38.2	63	76
5949	Sewing, needlework, and piece goods stores -	8	11	3 563	2 274	56.7	490	383	27.9	31	42
596	Nonstore retailers -----	43	49	35 807	70 546	-49.2	5 955	9 312	-36.1	401	1 174
5961	Catalog and mail-order houses -----	15	18	22 369	18 405	21.5	2 823	1 886	49.7	119	124
5962	Automatic merchandising machine operators ---	10	8	4 137	5 611	-26.3	651	639	1.9	40	54
5963	Direct selling establishments -----	18	23	9 301	46 530	-80.0	2 481	6 787	-63.4	242	996
598	Fuel dealers -----	3	10	(D)	44 222	(D)	(D)	4 623	(D)	BB	212
5983	Fuel oil dealers -----	3	9	(D)	(D)	(D)	(D)	(D)	(D)	BB	CC
5984	Liquefied petroleum gas (bottled gas) dealers --	-	-	-	-	-	-	-	-	-	-
5989	Fuel dealers, n.e.c. -----	-	1	-	(D)	(D)	-	(D)	(D)	-	AA
5992	Florists -----	55	54	25 124	26 369	-4.7	6 778	5 965	13.6	353	405
5993	Tobacco stores and stands -----	6	8	3 243	3 430	-5.5	556	528	5.3	35	43
5994	News dealers and newsstands -----	12	17	(D)	5 205	(D)	(D)	752	(D)	BB	51
5995	Optical goods stores -----	51	44	18 692	13 211	41.5	4 780	3 636	31.5	184	191
5999	Miscellaneous retail stores, n.e.c. -----	103	107	(D)	58 067	(D)	(D)	11 103	(D)	EE	624
5999 pt.	Pet shops -----	8	6	(D)	(D)	(D)	(D)	(D)	(D)	BB	BB
5999 pt.	Art dealers -----	41	38	17 792	21 940	-18.9	2 575	2 982	-13.6	146	136
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	54	63	25 104	(D)	(D)	5 663	(D)	(D)	309	EE

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 4. **Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1992**

[Not applicable]

Table 5. **Summary Statistics for Places With 350 Establishments or More: 1992**

[Not applicable]

Table 6. **Summary Statistics for Counties With 350 Establishments or More: 1992**

[Not applicable]

Table 7. **Summary Statistics for Metropolitan Areas: 1992**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for psy- period including March 12 (number)
WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA						
	Retail trade	38 945	54 251 374	7 094 826	1 679 920	522 560
52	Building materials and garden supplies stores	1 247	2 312 879	294 216	68 593	15 644
521, 3	Building materials and supply stores	627	1 875 579	216 664	51 403	10 330
521	Lumber and other building materials dealers	435	1 776 067	200 348	47 621	9 396
523	Paint, glass, and wallpaper stores	192	99 512	16 316	3 782	934
525	Hardware stores	323	(D)	(D)	(D)	HH
526	Retail nurseries, lawn and garden supply stores	266	196 828	36 950	7 654	2 642
527	Manufactured (mobile) home dealers	31	(D)	(D)	(D)	CC
53	General merchandise stores	718	6 096 493	635 852	150 766	50 671
531	Department stores (incl. leased depts.) ^{1 2}	233	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	233	(D)	(D)	(D)	KK
531 pt.	Conventional ¹	59	(D)	(D)	(D)	JJ
531 pt.	Discount or mass merchandising ¹	116	(D)	(D)	(D)	JJ
531 pt.	National chain ¹	58	(D)	(D)	(D)	JJ
533	Variety stores	240	(D)	(D)	(D)	HH
539	Miscellaneous general merchandise stores	245	(D)	(D)	(D)	II
54	Food stores	4 307	10 712 903	1 297 356	313 596	76 150
541	Grocery stores	3 143	10 208 534	1 215 965	294 651	68 143
541 pt.	Supermarkets and other general-line grocery stores	1 471	9 069 252	1 089 152	262 939	55 737
541 pt.	Convenience food stores	1 163	869 541	95 167	24 119	9 337
541 pt.	Convenience food/gasoline stores	182	169 527	12 813	3 172	1 329
541 pt.	Delicatessens	327	100 214	18 833	4 421	1 740
542	Meat and fish (seafood) markets	269	230 649	23 772	5 478	1 825
546	Retail bakeries	429	133 549	37 687	8 727	3 956
546 pt.	Retail bakeries —baking and selling	367	(D)	(D)	(D)	HH
546 pt.	Retail bakeries —selling only	62	(D)	(D)	(D)	EE
543, 4, 5, 9	Other food stores	466	140 171	19 932	4 740	2 226
543	Fruit and vegetable markets	73	(D)	(D)	(D)	EE
544	Candy, nut, and confectionery stores	134	(D)	(D)	(D)	FF
545	Dairy products stores	50	(D)	(D)	(D)	CC
549	Miscellaneous food stores	209	(D)	(D)	(D)	GG
55 ex. 554	Automotive dealers	1 721	10 793 752	986 659	226 880	35 967
551	New and used car dealers	482	9 601 403	819 184	188 027	27 098
552	Used car dealers	259	227 817	17 725	4 162	884
553	Auto and home supply stores	754	636 638	112 939	26 805	6 282
553 pt.	Auto parts, tires, and accessories stores	738	623 510	111 287	26 389	6 173
553 pt.	Home and auto supply stores	16	13 128	1 652	416	109
555, 6, 7, 9	Miscellaneous automotive dealers	226	327 894	36 811	7 886	1 703
555	Boat dealers	128	(D)	(D)	(D)	FF
556	Recreational vehicle dealers	33	(D)	(D)	(D)	EE
557	Motorcycle dealers	53	(D)	(D)	(D)	FF
559	Automotive dealers, n.e.c.	12	(D)	(D)	(D)	BB
554	Gasoline service stations	2 224	3 611 056	240 446	57 885	17 111
554 pt.	Gasoline/convenience food stores	252	(D)	(D)	(D)	GG
554 pt.	Other gasoline service stations and truck stops	1 972	(D)	(D)	(D)	JJ

See footnotes at end of table.

DC-14 DISTRICT OF COLUMBIA

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for psy period including March 12 (number)
WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.						
56	Apparel and accessory stores -----	4 368	3 758 483	462 352	108 652	41 310
561	Men's and boys' clothing and accessory stores -----	540	(D)	(D)	(D)	HH
562, 3	Women's clothing and specialty stores -----	1 644	1 282 180	158 443	37 606	16 670
562	Women's clothing stores -----	1 312	(D)	(D)	(D)	JJ
563	Women's accessory and specialty stores -----	332	(D)	(D)	(D)	GG
565	Family clothing stores -----	552	1 202 112	135 105	30 055	10 709
566	Shoe stores -----	1 195	624 855	80 649	19 553	6 708
566 pt.	Men's shoe stores -----	113	(D)	(D)	(D)	EE
566 pt.	Women's shoe stores -----	255	104 350	15 361	3 993	1 254
566 pt.	Children's and juveniles' shoe stores -----	68	(D)	(D)	(D)	EE
566 pt.	Family shoe stores -----	532	(D)	(D)	(D)	HH
566 pt.	Athletic footwear stores -----	227	(D)	(D)	(D)	GG
564, 9	Other apparel and accessory stores -----	437	(D)	(D)	(D)	HH
564	Children's and infants' wear stores -----	199	(D)	(D)	(D)	GG
569	Miscellaneous apparel and accessory stores -----	238	(D)	(D)	(D)	GG
57	Furniture and homefurnishings stores -----	3 265	3 354 892	415 683	98 223	24 128
5712	Furniture stores -----	797	966 856	134 978	32 366	7 667
5713, 4, 9	Homefurnishings stores -----	1 144	(D)	(D)	(D)	II
5713	Floor covering stores -----	474	(D)	(D)	(D)	GG
5714	Drapery, curtain, and upholstery stores -----	83	(D)	(D)	(D)	EE
5719	Miscellaneous homefurnishings stores -----	587	358 526	50 906	12 455	4 060
572	Household appliance stores -----	199	(D)	(D)	(D)	GG
573	Radio, television, computer, and music stores -----	1 125	1 481 196	147 539	34 032	8 739
5731	Radio, television, and electronics stores -----	464	730 162	78 135	17 891	4 035
5734	Computer and software stores -----	245	(D)	(D)	(D)	GG
5735	Record and prerecorded tape stores -----	292	(D)	(D)	(D)	GG
5736	Musical instrument stores -----	124	(D)	(D)	(D)	FF
58	Eating and drinking places -----	11 229	6 239 766	1 724 829	408 537	187 619
5812	Eating places -----	10 393	6 016 426	1 675 411	396 204	181 672
5812 pt.	Restaurants -----	4 306	2 774 729	832 234	197 433	88 933
5812 pt.	Cafeterias -----	164	(D)	(D)	(D)	GG
5812 pt.	Refreshment places -----	4 414	2 225 357	537 069	127 949	68 723
5812 pt.	Other eating places -----	1 509	(D)	(D)	(D)	JJ
5813	Drinking places -----	836	223 340	49 418	12 333	5 947
591	Drug and proprietary stores -----	1 029	2 013 368	230 270	53 861	15 411
591 pt.	Drug stores -----	991	(D)	(D)	(D)	JJ
591 pt.	Proprietary stores -----	38	(D)	(D)	(D)	EE
59 ex. 591	Miscellaneous retail stores -----	8 837	5 357 782	807 163	192 927	58 549
592	Liquor stores -----	1 263	920 399	93 933	22 523	7 441
593	Used merchandise stores -----	504	168 812	37 610	8 654	2 725
594	Miscellaneous shopping goods stores -----	3 758	2 314 208	304 772	72 178	26 526
5941	Sporting goods stores and bicycle shops -----	634	449 326	55 921	12 861	4 309
5941 pt.	General line sporting goods stores -----	209	215 471	23 118	5 529	1 927
5941 pt.	Specialty line sporting goods stores -----	425	233 855	32 803	7 332	2 382
5942	Book stores -----	434	311 952	35 095	8 391	3 315
5944	Jewelry stores -----	801	438 389	72 554	17 730	4 730
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	1 889	1 114 541	141 202	33 196	14 172
5943	Stationery stores -----	117	(D)	(D)	(D)	FF
5945	Hobby, toy, and game shops -----	349	465 325	43 278	9 796	4 088
5946	Camera and photographic supply stores -----	103	(D)	(D)	(D)	FF
5947	Gift, novelty, and souvenir shops -----	1 015	346 828	51 872	11 870	5 912
5948	Luggage and leather goods stores -----	90	(D)	(D)	(D)	FF
5949	Sewing, needlework, and piece goods stores -----	215	(D)	(D)	(D)	GG
596	Nonstore retailers -----	704	758 070	131 962	31 745	6 880
5961	Catalog and mail-order houses -----	176	(D)	(D)	(D)	GG
5962	Automatic merchandising machine operators -----	140	(D)	(D)	(D)	GG
5963	Direct selling establishments -----	388	(D)	(D)	(D)	HH
598	Fuel dealers -----	174	361 547	52 651	13 463	2 003
5983	Fuel oil dealers -----	118	(D)	(D)	(D)	GG
5984	Liquefied petroleum gas (bottled gas) dealers -----	49	(D)	(D)	(D)	FF
5989	Fuel dealers, n.e.c. -----	7	(D)	(D)	(D)	AA
5992	Florists -----	653	181 912	47 157	11 090	4 006
5993	Tobacco stores and stands -----	36	(D)	(D)	(D)	CC
5994	News dealers and newsstands -----	76	(D)	(D)	(D)	EE
5995	Optical goods stores -----	523	185 661	48 222	11 662	2 470
5999	Miscellaneous retail stores, n.e.c. -----	1 146	(D)	(D)	(D)	II
5999 pt.	Pet shops -----	232	(D)	(D)	(D)	GG
5999 pt.	Art dealers -----	166	(D)	(D)	(D)	FF
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	748	(D)	(D)	(D)	HH

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

DISTRICT OF COLUMBIA DC-15

Table 7. Summary Statistics for Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for psy period including March 12 (number)
WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.						
Baltimore, MD PMSA						
	Retail trade	13 976	17 481 647	2 267 121	536 016	178 645
(See appropriate State for SIC detail.)						
Hagerstown, MD PMSA						
	Retail trade	810	934 694	107 548	25 411	9 324
(See appropriate State for SIC detail.)						
Washington, DC-MD-VA-WV PMSA						
	Retail trade	24 159	35 835 033	4 720 157	1 118 493	334 591
52	Building materials and garden supplies stores	715	1 429 256	185 225	42 700	9 638
521, 3	Building materials and supply stores	383	1 173 205	137 826	32 432	6 522
521	Lumber and other building materials dealers	259	1 111 716	127 706	30 020	5 952
523	Paint, glass, and wallpaper stores	124	61 489	10 120	2 412	570
525	Hardware stores	167	122 559	22 796	5 350	1 478
526	Retail nurseries, lawn and garden supply stores	151	113 947	22 735	4 478	1 554
527	Manufactured (mobile) home dealers	14	19 545	1 868	440	84
53	General merchandise stores	413	3 887 056	415 386	98 405	31 950
531	Department stores (incl. leased depts.) ^{1 2}	137	2 809 899	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	137	2 717 207	330 150	79 891	25 307
531 pt.	Conventional ¹	41	1 190 123	161 601	40 755	11 227
531 pt.	Discount or mass merchandising ¹	60	700 583	71 087	15 600	6 611
531 pt.	National chain ¹	36	826 501	97 462	23 536	7 469
533	Variety stores	130	146 975	19 831	4 483	1 923
539	Miscellaneous general merchandise stores	146	1 022 874	65 405	14 031	4 720
54	Food stores	2 560	6 890 383	845 854	204 516	46 668
541	Grocery stores	1 918	6 611 437	800 457	194 004	42 272
541 pt.	Supermarkets and other general-line grocery stores	913	5 910 757	723 194	173 916	34 908
541 pt.	Convenience food stores	682	526 930	57 980	15 407	5 600
541 pt.	Convenience food/gasoline stores	119	112 272	7 909	2 002	798
541 pt.	Delicatessens	204	61 478	11 374	2 679	966
542	Meat and fish (seafood) markets	118	123 228	12 265	2 734	951
546	Retail bakeries	273	80 579	21 702	5 032	2 261
546 pt.	Retail bakeries —baking and selling	239	69 784	19 778	4 599	2 118
546 pt.	Retail bakeries —selling only	34	10 795	1 924	433	143
543, 4, 5, 9	Other food stores	251	75 139	11 430	2 746	1 184
543	Fruit and vegetable markets	26	11 110	1 866	357	147
544	Candy, nut, and confectionery stores	71	14 341	2 735	686	337
545	Dairy products stores	29	3 126	462	106	56
549	Miscellaneous food stores	125	46 562	6 367	1 597	644
55 ex. 554	Automotive dealers	1 000	7 208 506	662 473	152 091	22 888
551	New and used car dealers	299	6 503 913	561 395	128 647	17 581
552	Used car dealers	152	145 729	11 830	2 739	547
553	Auto and home supply stores	454	406 539	70 128	16 533	3 876
553 pt.	Auto parts, tires, and accessories stores	443	395 206	68 845	16 227	3 787
553 pt.	Home and auto supply stores	11	11 333	1 283	306	89
555, 6, 7, 9	Miscellaneous automotive dealers	95	152 325	19 120	4 172	884
555	Boat dealers	36	48 747	5 850	1 234	302
556	Recreational vehicle dealers	15	38 410	4 424	878	161
557	Motorcycle dealers	34	57 946	7 768	1 792	377
559	Automotive dealers, n.e.c.	10	7 222	1 078	268	44
554	Gasoline service stations	1 422	2 405 612	169 077	40 628	11 270
554 pt.	Gasoline/convenience food stores	167	300 214	16 092	3 821	1 397
554 pt.	Other gasoline service stations and truck stops	1 255	2 105 398	152 985	36 807	9 873

See footnotes at end of table.

DC-16 DISTRICT OF COLUMBIA

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 7. Summary Statistics for Metropolitan Areas: 1992 – Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for psy period including March 12 (number)
WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.						
Washington, DC-MD-VA-WV PMSA—Con.						
56	Apparel and accessory stores -----	2 779	2 658 218	323 576	77 191	28 457
561	Men's and boys' clothing and accessory stores -----	327	310 562	42 178	10 433	2 959
562, 3	Women's clothing and specialty stores -----	1 067	902 106	113 813	27 072	11 550
562	Women's clothing stores -----	849	792 477	98 209	23 523	10 221
563	Women's accessory and specialty stores -----	218	109 629	15 604	3 549	1 329
565	Family clothing stores -----	362	917 645	102 208	23 785	8 004
566	Shoe stores -----	745	396 814	49 992	12 212	4 286
566 pt.	Men's shoe stores -----	70	26 616	4 015	1 003	236
566 pt.	Women's shoe stores -----	170	73 003	10 560	2 774	851
566 pt.	Children's and juveniles' shoe stores -----	46	15 801	2 772	600	293
566 pt.	Family shoe stores -----	319	166 743	20 525	4 897	1 781
566 pt.	Athletic footwear stores -----	140	114 651	12 120	2 938	1 125
564, 9	Other apparel and accessory stores -----	278	131 091	15 385	3 689	1 658
564	Children's and infants' wear stores -----	133	84 908	8 743	2 143	1 067
569	Miscellaneous apparel and accessory stores -----	145	46 183	6 642	1 546	591
57	Furniture and homefurnishings stores -----	2 191	2 444 746	289 375	67 894	16 900
5712	Furniture stores -----	517	673 212	90 595	21 780	5 368
5713, 4, 9	Homefurnishings stores -----	792	523 678	75 331	17 854	4 666
5713	Floor covering stores -----	336	233 479	34 447	7 933	1 464
5714	Drapery, curtain, and upholstery stores -----	49	23 098	4 364	981	307
5719	Miscellaneous homefurnishings stores -----	407	267 101	36 520	8 940	2 895
572	Household appliance stores -----	125	90 771	12 124	2 821	561
573	Radio, television, computer, and music stores -----	757	1 157 085	111 325	25 439	6 305
5731	Radio, television, and electronics stores -----	309	558 916	58 549	13 275	2 872
5734	Computer and software stores -----	181	346 545	25 911	5 940	1 243
5735	Record and prerecorded tape stores -----	188	163 642	14 449	3 590	1 604
5736	Musical instrument stores -----	79	87 982	12 416	2 634	586
58	Eating and drinking places -----	7 075	4 214 514	1 178 094	280 763	121 463
5812	Eating places -----	6 871	4 131 352	1 157 281	275 511	119 114
5812 pt.	Restaurants -----	2 989	1 981 005	591 948	140 975	60 208
5812 pt.	Cafeterias -----	118	40 682	11 325	2 670	939
5812 pt.	Refreshment places -----	2 718	1 466 145	353 868	84 302	43 175
5812 pt.	Other eating places -----	1 046	643 520	200 140	47 564	14 792
5813	Drinking places -----	204	83 162	20 813	5 252	2 349
591	Drug and proprietary stores -----	598	1 287 923	144 669	33 434	9 671
591 pt.	Drug stores -----	574	1 271 695	143 072	33 066	9 536
591 pt.	Proprietary stores -----	24	16 228	1 597	368	135
59 ex. 591	Miscellaneous retail stores -----	5 406	3 408 819	506 428	120 871	35 686
592	Liquor stores -----	635	535 614	55 974	13 521	4 029
593	Used merchandise stores -----	332	121 019	27 233	6 215	1 882
594	Miscellaneous shopping goods stores -----	2 438	1 589 909	204 618	48 414	17 445
5941	Sporting goods stores and bicycle shops -----	400	320 156	39 455	8 972	2 977
5941 pt.	General line sporting goods stores -----	147	156 777	15 986	3 716	1 323
5941 pt.	Specialty line sporting goods stores -----	253	163 379	23 469	5 256	1 654
5942	Book stores -----	296	234 589	25 639	6 130	2 376
5944	Jewelry stores -----	522	286 113	45 767	11 179	2 862
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	1 220	749 051	93 757	22 133	9 230
5943	Stationery stores -----	71	25 928	4 553	1 178	332
5945	Hobby, toy, and game shops -----	222	313 353	29 635	6 690	2 814
5946	Camera and photographic supply stores -----	65	71 276	9 938	2 519	539
5947	Gift, novelty, and souvenir shops -----	663	224 716	32 737	7 473	3 653
5948	Luggage and leather goods stores -----	63	27 940	4 177	1 026	322
5949	Sewing, needlework, and piece goods stores -----	136	85 838	12 717	3 247	1 570
596	Nonstore retailers -----	399	460 846	78 341	19 005	3 766
5961	Catalog and mail-order houses -----	122	165 151	19 256	4 855	847
5962	Automatic merchandising machine operators -----	63	97 253	18 010	4 737	813
5963	Direct selling establishments -----	214	198 442	41 075	9 413	2 106
598	Fuel dealers -----	85	177 702	24 929	6 335	912
5983	Fuel oil dealers -----	53	135 205	17 468	4 520	627
5984	Liquefied petroleum gas (bottled gas) dealers -----	26	41 769	7 358	1 798	275
5989	Fuel dealers, n.e.c. -----	6	728	103	17	10
5992	Florists -----	403	113 534	28 437	6 721	2 226
5993	Tobacco stores and stands -----	20	7 449	1 073	271	98
5994	News dealers and newsstands -----	46	11 357	1 195	307	128
5995	Optical goods stores -----	327	118 040	30 073	7 218	1 565
5999	Miscellaneous retail stores, n.e.c. -----	721	273 349	54 555	12 864	3 635
5999 pt.	Pet shops -----	144	57 516	10 495	2 519	912
5999 pt.	Art dealers -----	117	38 390	6 433	1 533	381
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	460	177 443	37 627	8 812	2 342

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992

[Not applicable]

Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992

[Not applicable]

Table 10. Counties Ranked by Volume of Sales: 1992

[Not applicable]

Appendix A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. Firms in the 1992 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consisted of firms which were not required to file a regular census return and included:
 - a. All nonemployers, i.e., all firms with no paid employment during 1992. Sales information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms, nonemployers account for less than 5 percent of total retail sales.

The census included only those retail nonemployer firms which reported a sales volume of \$1,000 or more during 1992.

Data on nonemployers are provided in subsequent 1992 Census of Retail Trade reports; Non-employer Statistics (RC92-N-1) and Selected Statistics (RC92-SP-1).

- b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with one or more paid employees at any time during 1992 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to four employees and represented about 10 percent of total retail sales of establishments covered in the census.

Data on sales, payroll, and employment for employer firms below the payroll cutoff were derived or estimated from administrative records of other Federal agencies except for a sample of small employer firms. This sample was included in the mail universe.

2. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers; i.e., all multiestablishment firms and all employer firms above the payroll size cutoff referred to in section 1b. Within this category, a report of company organization was conducted

periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.

- b. A sample of small employer firms referred to in section 1b. These firms were sent the census mailing packages containing the appropriate 1992 questionnaire. For the retail trade sector, the overall sample of small employer firms was 20.6 percent which varied by kind of business.

Method of classifying kinds of business. The retail trade classifications for all establishments were based on the *Standard Industrial Classification Manual: 1987*¹ (SIC). However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

1. The nonmail universe.
 - a. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.
 - b. Selected small employers were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1987 census. Otherwise, the classification was obtained from administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a 1992 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1992 census kind-of-business code.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

- Establishments in the mail universe were classified on the basis of their self-designation, answers to questions on sales by merchandise line, and other special inquiries.

COMPARABILITY OF THE 1987 AND 1992 CENSUSES

The 1987 and 1992 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas. The boundaries of a number of areas for which data are shown in the 1992 census are not the same as in the 1987 census because of annexations; other boundary changes; and redefinitions of metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).² In addition, data for consolidated cities are included in the 1992 census.

Data for special economic urban areas (SEUA's) with 10,000 inhabitants or more in Michigan, Minnesota, New York, and Wisconsin qualified for publication in the 1992 census. This included townships in Michigan and Minnesota and towns in New York and Wisconsin. However, Minnesota did not have any townships that met the publication criteria.

EXPLANATION OF TERMS

Establishments. An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the retail trade report, *Miscellaneous Subjects* (RC92-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1992. Appendix G provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that

classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

Firms. A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

Sales. Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Annual payroll. Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to qualified pension plans, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all

²Newly defined metropolitan areas (MA's) were announced by the Office of Management and Budget (OMB) effective June 30, 1993.

employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on form 941.

First-quarter payroll. This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1992.

Paid employees for pay period including March 12. Paid employees consist of the full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Auxiliary establishments. Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, SIC major groups 52 through 59 in the SIC manual, includes establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

The retail trade industries were covered in the 1992 Economic and Agriculture Census. However, retail establishments of the following types were excluded from census coverage:

1. Federal, State, and local government agencies that sold merchandise, other than liquor stores operated by State and local governments
2. Officers' clubs and officers' open messes (classified based on primary activity with a T/O code of 90); and public school lunch programs except those which operated on a fee or contract basis (classified based on primary activity with a T/O code of 55)

The following types of retail establishments were covered in the census:

1. Appliance stores owned by public utilities if the establishments were primarily engaged in selling appliances to customers
2. Liquor stores operated by State and local governments

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds of business were identified within a SIC industry.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities or merchandise lines are sold by different kinds of business is available in the 1992 Census of Retail Trade report, *Merchandise Line Sales*, RC92-S-3.)

Building Materials and Garden Supplies Stores (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn

and garden supplies; and manufactured (mobile) homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521). Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. For lumber yards, at least 32 percent of sales must be from the sale of lumber and millwork. Hardware is often an important line of retail lumber and building materials dealers. Also included in this group are home centers. These are retail establishments that sell both lumber and building materials and hardware. Additionally, they must sell at least 5 of the following merchandise lines: housewares, tools (power and/or hand), floor coverings, electrical supplies, kitchen cabinets, plumbing and bath supplies, lawn and garden products, paints and/or sundries, windows and/or doors, roofing, wallcoverings, ceiling products and materials, lawn and garden supplies, and appliances. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

Paint, glass, and wallpaper stores (SIC 523). Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

Hardware stores (SIC 525). Establishments primarily engaged in selling a number of basic hardware lines, such as tools, builders' hardware, locks and other security hardware, paint and glass, housewares, household appliances, cutlery, and building materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526). Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but

may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

Manufactured (mobile) home dealers (SIC 527). Establishments primarily engaged in the retail sale of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561 and those primarily selling utility trailers are classified in SIC 5599.

General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, catalog showrooms, warehouse clubs, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596.

Department stores (SIC 531). Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the following groups of merchandise:

1. Household linens, dry goods, furniture, home furnishings, appliances, and radio and TV sets
2. A general line of apparel for the family

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the sales of the other group is \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (including leased depts.)

Department stores (excluding leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores also are presented:

Conventional department stores (SIC 531 pt.). Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department
2. May have a catalog order service
3. Are not affiliated with a company which operates similar establishments on a national basis

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands
2. Appliances which are serviced by another company
3. Limited lines of merchandise through seasonal or special catalogs

Discount or mass merchandising department stores (SIC 531 pt.). Establishments which satisfy the criteria of a department store (see above) and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices
2. Provide centralized check-out service
3. Sell merchandise through self-service with minimal customer assistance provided in any department
4. Do not have a catalog order service

These stores often sell:

1. Soft goods which are usually their own corporate brands or are unbranded
2. Hard goods which are primarily nationally advertised brands
3. Appliances which are serviced by another company

National chain department stores (SIC 531 pt.). Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department
2. Usually have a catalog order service
3. Are affiliated with a company which operates similar establishments on a national basis

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded
2. Appliances which are serviced by their own company

Variety stores (SIC 533). Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise stores (SIC 539). Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, housewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms. Establishments primarily engaged in the retail sales of merchandise by catalog, mail, or television order are classified in SIC 5961.

Warehouse clubs (SIC 539 pt.). Establishments primarily engaged in the retail sale of general lines of merchandise such as groceries; automotive tires, batteries, parts, and accessories; audio and video equipment; household appliances; office equipment and supplies; apparel; and books through warehouse-based operations. These establishments are sometimes known as membership warehouse clubs.

Catalog showrooms (SIC 539 pt.). Establishments primarily engaged in the retail sale of general lines of merchandise such as homefurnishings, housewares, jewelry, radios, televisions, stereo equipment, and sporting goods. Inventory is stored at the location but not usually on display. Customers order using a catalog and wait while the merchandise is being delivered from the stock room.

Other miscellaneous general merchandise stores (SIC 539 pt.). Establishments primarily engaged in the retail sale of several lines of merchandise such as piece goods, men's and women's apparel and accessories, dry goods, hardware, housewares, homefurnishings, and other lines in limited amounts. Included in this industry are stores selling commodities covered in the definition for industry 5311, but normally having less than 50 employees. Also included are stores known as country general stores.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541). Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats.

Supermarkets and other general-line grocery stores (SIC 541 pt.). Establishments commonly known as supermarkets, food stores, grocery stores, and food warehouses primarily engaged in the retail sale of a wide variety of grocery store merchandise. Customers normally make large, volume purchases from these stores.

Convenience food stores (SIC 541 pt.). Establishments primarily engaged in the retail sale of a medium variety of canned goods, dairy products, pre-packaged meats, and other grocery items in limited amounts. They also may sell newspapers, magazines, refreshment items, cigarettes, beer, wine, and novelties. Customers normally utilize a convenience store to purchase a few items, whereas grocery stores are utilized for large, volume purchases. Convenience stores normally have a maximum of two check-out counters; less than 2,500 square feet of total under-roof floor space; a small, private parking lot; and hours of operation which normally extend beyond those of traditional grocery stores. Establishments primarily selling convenience store items but also selling gasoline are classified in kind of business 541130.

Convenience food/gasoline stores (SIC 541 pt.). These are establishments that satisfy the criteria of a convenience food store and also sell gasoline; however, gasoline sales may not exceed 49 percent of total sales. Establishments selling convenience store items but primarily selling gasoline are classified in kind of business 554130.

Delicatessens (SIC 541 pt.). Establishments primarily engaged in the retail sale of cold cuts, oven-roasted meats, bread, and other grocery items. They often prepare sandwiches for carry-out and party platters, and may prepare gourmet platters for take-home consumption.

Meat and fish (seafood) markets (SIC 542). Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They

may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963, and establishments primarily engaged in the retail sale of poultry are classified in SIC 549.

Fruit and vegetable markets (SIC 543). Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are often found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

Candy, nut, and confectionery stores (SIC 544). Establishments primarily engaged in selling nuts, popcorn, boxed or bulk candy and other confections such as candied fruits, and chewing gum. Ice cream, frozen yogurt, and soft drinks are often sold in these stores. Candy or confectionery stores making their own products, and candy and popcorn stands in theaters are classified here.

Dairy products stores (SIC 545). Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen yogurt stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries (SIC 546). Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Retail bakeries—baking and selling (SIC 546 pt.). Establishments selling, over the counter, bakery products such as breads, rolls, cakes, cookies, and pies at least part of which are baked on the premises.

Retail bakeries—selling only (SIC 546 pt.). Establishments primarily engaged in the retail sale of bakery products such as breads, cakes, and pies none of which are produced on the premises.

Miscellaneous food stores (SIC 549). Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamins, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account, and sell dressed fowls or sell fowls cleaned and dressed by others.

Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included unless reported separately.

New and used car dealers (SIC 551). Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

Used car dealers (SIC 552). Establishments primarily engaged in selling used cars and not holding a franchise for the sale of new passenger cars. Some of these dealers may sell a small quantity of trucks and farm equipment. Some maintain repair and service departments. These establishments also frequently sell used pickups and vans at retail.

Auto and home supply stores (SIC 553). Establishments primarily engaged in the retail sale of auto supplies such as automotive batteries, parts, accessories; and sundry supplies such as polishes, paint, and decorative items. Establishments where used tires, batteries, and accessories exceed 49 percent of total sales are classified in SIC 501.

Auto parts, tires, and accessories stores (SIC 553 pt.). Establishments primarily engaged in the retail sale of new automotive tires and tubes. These establishments frequently have facilities for tire recapping and vulcanizing. These establishments also sell auto supplies such as automotive batteries, parts, and accessories. Establishments engaged in producing and installing custom-made seat covers for household users are included here.

Home and auto supply stores (SIC 553 pt.). Establishments primarily engaged in selling a combination of lines such as tires, batteries and accessories; household appliances; sporting goods; housewares and hardware. These differ from tire, battery, and accessory stores in that, although the largest merchandise line sales may be in automotive parts, accessories, and repairs, a considerable amount of sales also are made in nonautomotive lines.

Gasoline service stations (SIC 554). Establishments primarily engaged in selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

Gasoline/convenience food stores (SIC 554 pt.). Establishments primarily engaged in the retail sale of gasoline and automotive lubricants and also sell a line of convenience store items such as milk, eggs, bread, beer, pet food, detergents, etc. Establishments selling gasoline and lubricants but primarily selling convenience food items are classified in SIC 541.

Other gasoline service stations and truck stops (SIC 554 pt.). Establishments primarily engaged in selling gasoline and automotive lubricants. These establishments usually sell tires, batteries, and accessories and perform related services. They also may do minor repair work. Truck stops primarily sell diesel fuel to truckers. They also may sell gasoline and lubricants, provide repair services, and operate a restaurant or motel as part of the truck stop establishment. They normally are open on a 24-hour per day basis.

Boat dealers (SIC 555). Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft including parts, accessories, marine supplies, and outboard motors.

Recreational vehicle dealers (SIC 556). Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches) including parts and accessories. Establishments primarily engaged in the retail sale of manufactured (mobile) homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

Motorcycle dealers (SIC 557). Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

Automotive dealers, not elsewhere classified (SIC 559). Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and go-carts. Also included are establishments primarily engaged in the retail sale of aircraft.

Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for

personal wear and adornment. Not included are establishments which meet the criteria for Department Stores (SIC 531) or Miscellaneous General Merchandise Stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

Men's and boys' clothing and accessory stores (SIC 561). Establishments primarily engaged in selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's clothing stores (SIC 562). Establishments primarily engaged in selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

Women's accessory and specialty stores (SIC 563). Establishments primarily engaged in selling women's accessories and specialties such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur including custom-made.

Furriers and fur shops (SIC 563 pt.). Establishments primarily engaged in making fur coats and other fur apparel to custom order and selling ready-made fur coats and other fur apparel. If fur repair and storage are the chief sources of receipts, the establishments are classified in Services, SIC 7219.

Other women's accessory and specialty stores (SIC 563 pt.). Establishments primarily engaged in selling a specialized line of women's accessories such as blouses, knitwear, hosiery, hats, foundation garments, negligees, costume jewelry, gloves and handbags. Juniors' and misses' accessory and specialty apparel is classified here.

Children's and infants' wear stores (SIC 564). Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565). Establishments primarily engaged in selling clothing, furnishings, and accessories for men, women, and children, without specializing

in sales for an individual sex or age group. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, and (2) sales of apparel items for an individual sex or age group are not more than three times the sales of all other apparel items.

Men's shoe stores (SIC 566 pt.). Establishments primarily engaged in selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification, if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.). Establishments primarily engaged in selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification, if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.). Establishments primarily engaged in selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification, if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.). Establishments primarily engaged in selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification, if sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined.

Athletic footwear stores (SIC 566 pt.). Establishments primarily engaged in selling athletic shoes for activities such as tennis, jogging, baseball, softball, basketball, boxing, racquetball, football, volleyball, etc. These establishments may also sell athletic apparel.

Miscellaneous apparel and accessory stores (SIC 569). Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories, not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

Furniture and Homefurnishings Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5932. Stores furnishing interior decorating service are classified according to the merchandise handled. Stores primarily engaged in selling furnishings in conjunction with an interior decorator service are classified according to the merchandise handled; if the interior designer primarily advises clients on selection of merchandise, the establishment is classified in SIC 7389.

Furniture stores (SIC 5712). Establishments primarily engaged in selling new household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise. Furniture warehouse showrooms, sleep shops and waterbed stores, and specialty furniture stores such as baby furniture stores, are classified here. If sales of new office furniture account for more than half of the total sales, the establishments are classified in SIC 502120.

Floor covering stores (SIC 5713). Establishments primarily engaged in the retail sale of rugs, carpets, linoleum, floor tile, and related products. Stores selling ceramic (wall or floor) tile are classified in SIC 521130. Establishments included in this industry may incidentally perform installation but contractors primarily engaged in installing floor coverings for others are classified in SIC 1743 or 1752.

Drapery, curtain, and upholstery stores (SIC 5714). Establishments primarily engaged in selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous homefurnishings stores (SIC 5719). Establishments primarily engaged in the retail sale of miscellaneous homefurnishings such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvass or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572). Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, microwave ovens, home freezers, and other household appliances such as electric irons, percolators, hot plates, vacuum cleaners, sewing machines, dehumidifiers, and self contained room air-conditioners. Many such stores also sell radios and television sets.

Radio, television, and electronics stores (SIC 5731). Establishments primarily engaged in the retail sale of radios, television sets, compact disc players, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, and records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

Computer stores (SIC 5734 pt.). Establishments primarily engaged in the retail sale of computer hardware and peripheral equipment such as printers, disk drives, etc. Computer software and computer furniture frequently are sold in these establishments.

Computer software stores (SIC 5734 pt.). Establishments primarily engaged in the retail sale of prepackaged (off-the-shelf) computer software. Computer furniture, peripheral equipment, books, supplies, and accessories are frequently sold in these establishments.

Record and prerecorded tape stores (SIC 5735). Establishments primarily engaged in selling phonograph records, compact discs, and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5734 and those primarily engaged in the rental of video tapes in SIC 7841.

Musical instrument stores (SIC 5736). Establishments primarily engaged in selling musical instruments such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments engaged in selling prepared foods and drinks for consumption on the premises. Also included are caterers which serve prepared food other than at the place of business and lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption. In-plant food contractors are included here as well as leased eating and drinking concessions in hotels, motels, sports arenas, and other amusement places.

Restaurants (SIC 5812 pt.). Establishments primarily engaged in serving prepared food and beverages. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified in Drinking Places (SIC 5813).

Cafeterias (SIC 5812 pt.). Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter/waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.). Establishments primarily engaged in selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "take-home" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

Other eating places (SIC 5812 pt.). This includes social caterers, contract feeding and ice cream and frozen yogurt shops. See following descriptions.

Social caterers (SIC 5812 pt.). Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Contract feeding (SIC 5812 pt.). Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen yogurt shops (SIC 5812 pt.). Establishments primarily engaged in selling ice cream, frozen yogurt, or other frozen ices for consumption either on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.) Establishments known as ice cream or yogurt shops but primarily selling hamburgers, hot dogs, etc. are classified in SIC 581240.

Drinking places (SIC 5813). Establishments primarily engaged in the retail sale of alcoholic drinks such as beer,

ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments. Meals may or may not be served.

Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: drug stores and proprietary stores; liquor stores; used merchandise stores; miscellaneous shopping goods stores; nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Drug stores (SIC 591 pt.). Establishments primarily engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. Some of these stores sell small electrical appliances, window fans, dishes, lawn chairs, and similar products. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

Proprietary stores (SIC 591 pt.). Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592). Establishments primarily engaged in selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593). This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5015 and scrap and waste dealers are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General-line sporting goods stores (SIC 5941 pt.). Establishments primarily engaged in selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty-line sporting goods stores (SIC 5941 pt.). Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. These stores may also sell parts and/or accessories for the specialized line and often rent and/or repair the line they sell. Sales of motorcycles and motor scooters (including mopeds) are classified in SIC 5571. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

Book stores (SIC 5942). Establishments primarily engaged in selling new books and periodicals. Stationery and related items may also be sold. The subclassifications are general, specialty, and college book stores. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

Stationery stores (SIC 5943). Establishments primarily engaged in the retail sale of stationery such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies such as accounting and legal forms, blankbooks and forms, and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944). Establishments primarily engaged in the retail sale of any combination of the lines of jewelry such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631. Establishments primarily engaged in selling costume jewelry are classified in kind of business 563210.

Hobby, toy, and game shops (SIC 5945). Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items such as coins, stamps, and autographs are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946). Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in the retail sale of video cameras are classified in SIC 5731. Establishments primarily engaged in finishing films are classified in SIC 7384.

Gift, novelty, and souvenir shops (SIC 5947). Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods.

Luggage and leather goods stores (SIC 5948). Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

Sewing, needlework, and piece goods stores (SIC 5949). Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

Catalog and mail-order houses (SIC 5961). Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, advertising on radio and television, and by operating catalog stores that carry little stock other than display items. They receive their orders by phone or mail and fill most of their orders by mail. These establishments do not ordinarily maintain stock for sale on the premises. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. Establishments primarily engaged in mail-order sales of computer hardware and/or software and television order (home shopping) sales are included within the classification.

Mail-order houses, department store merchandise (SIC 5961 pt.). These are mail-order houses selling the following lines of merchandise; furniture; homefurnishings; appliances; radio and TV sets; household linens and dry goods; and apparel with the same percentage requirements of a department store.

Mail-order houses, other general merchandise (SIC 5961 pt.). These are mail-order houses selling a variety of merchandise but not meeting the criteria of a department store (see SIC 5311 for criteria).

Mail-order houses, specialized (SIC 5961 pt.). These are mail-order houses which primarily sell a single item or a group of related items such as foods; apparel and accessories; computers and computer software; appliances, TV's, audio equipment, furniture, floor coverings, kitchenware, and homefurnishings; books and stationery; proprietary medicines; antiques; used merchandise; sporting goods; silverware; cigars and cigarettes; cameras and photographic equipment; gifts and novelties; optical goods; leather goods; artists' supplies; pet goods; hobby equipment; and toys and games. Sales of a single or related group of items must exceed 49 percent.

Automatic merchandising machine operators (SIC 5962). Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other

businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Direct selling establishments (SIC 5963). Establishments primarily engaged in selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment" is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings, and equipment; mobile food service; books and stationery; and other direct selling.

Direct selling, furniture, homefurnishings, and equipment (SIC 5963 pt.). These are establishments primarily engaged in direct selling of furniture, baby furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, plastic housewares, brooms and brushes, lamps and shades, mirrors and pictures, venetian blinds and window shades, radios and television sets and parts, household appliances such as refrigerators and broilers, and other homefurnishings. Sales of these items must exceed 49 percent of total sales. Sellers of brushes and other cleaning aids are classified here. Sellers by the party plan where the salesperson conducts parties in order to assemble customers are also included here.

Direct selling, mobile food service (SIC 5963 pt.). These are establishments primarily engaged in direct selling of food for immediate consumption such as sandwiches, soup, etc. Establishments primarily engaged in direct selling of food, not for immediate consumption, are classified in kind of business 596340.

Direct selling, books and stationery (SIC 5963 pt.). These are establishments primarily engaged in direct selling of books, magazine subscriptions, encyclopedias, and stationery. Sales of these items must exceed 49 percent of total sales. Direct sellers of greeting cards and newspapers are classified in kind of business 596340.

Direct selling, other (SIC 5963 pt.). These are direct selling establishments which sell merchandise not covered in above kind of businesses. Included are establishments selling building materials, hardware, and lawn and garden supplies; general merchandise; food (including frozen food and freezer plans) and the door-to-door delivery of dairy products (excluding prepared foods for immediate

consumption); apparel and accessories; cosmetics; proprietary medicines; used merchandise; sporting goods; jewelry; tobacco products; cameras and photographic equipment; gifts, novelties, and souvenirs; optical goods; leather goods; hobby equipment; religious articles; newspapers; greeting cards; and toys and games.

Fuel oil dealers (SIC 5983). Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984). Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

Fuel dealers, not elsewhere classified (SIC 5989). Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

Florists (SIC 5992). Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

Tobacco stores and stands (SIC 5993). Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994). Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Optical goods stores (SIC 5995). Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

Miscellaneous retail stores, not elsewhere classified (SIC 5999). Establishments primarily engaged in the retail sale of specialized lines of merchandise, not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or

consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7389.

Pet shops (SIC 5999 pt.). These are retail stores selling pets such as dogs, cats, birds, rabbits, and tropical fish; pet foods and remedies. Aquariums, cages, pet toys, and aquatic plants are often sold in these types of stores. Many of these shops board pets on the premises. If receipts from the boarding of pets account for more than 49 percent of total receipts, the establishments are classified in Agriculture, Industry 075200 6.

Art dealers (SIC 5999 pt.). These are retail establishments primarily engaged in the retail sale of art goods, including original oil paintings, sculptures, glassware items

and ceramics, at retail or at auction. Establishments primarily selling supplies for making ceramic items are classified in kind of business 594520. Establishments primarily selling artists' supplies are classified in kind of business 599990. Establishments primarily selling art reproductions are classified in Industry 571900.

Other miscellaneous retail stores, not elsewhere classified (SIC 5999 pt.). These are retail stores, not elsewhere classified, which sell specialized lines such as artists' supplies, above-ground swimming pools and supplies, orthopedic and artificial limbs, drafting materials, hearing aids, furniture polish, rubber stamps, monuments and tombstones, sanitary supplies (including disinfectants), seasonal decorations, artificial flowers and plants, fireworks, etc. Religious goods stores are classified here.



Appendix C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

SIC code	Title	Reporting form CB-	SIC code	Title	Reporting form CB-
52	BUILDING MATERIALS AND GARDEN SUPPLIES STORES		57	FURNITURE AND HOMEFURNISHINGS STORES	
5211	Lumber and other building materials dealers	5201	5712	Furniture stores	5701
5231	Paint, glass, and wallpaper stores	5202	5713	Floor covering stores	5704
5251	Hardware stores	5203	5714	Drapery, curtain, and upholstery stores	5705
5261	Retail nurseries, lawn and garden supply stores	5204	5719	Miscellaneous homefurnishings stores	5705
5271	Manufactured (mobile) home dealers	5205	5722	Household appliance stores	5702
			5731	Radio, television, and electronics stores	5702
			5734	Computer and software stores	5702
			5735	Record and prerecorded tape stores	5703
			5736	Musical instrument stores	5703
53	GENERAL MERCHANDISE STORES		58	EATING AND DRINKING PLACES	
5311 pt.	Conventional department stores	5301	5812 pt.	Restaurants	5801
5311 pt.	Discount or mass merchandising department stores	5301	5812 pt.	Social caterers	5801
5311 pt.	National chain department stores	5301	5812 pt.	Cafeterias	5801
5331	Variety stores	5302	5812 pt.	Refreshment places	5801
5399	Miscellaneous general merchandise stores	5301	5812 pt.	Contract feeding	5802
			5812 pt.	Ice cream and frozen yogurt shops	5801
			5813	Drinking places	5801
54	FOOD STORES		59	MISCELLANEOUS RETAIL STORES	
5411	Grocery stores	5400	5912 pt.	Drug stores	5901
5421	Meat and fish (seafood) markets	5400	5912 pt.	Proprietary stores	5901
5431	Fruit and vegetable markets	5400	5921	Liquor stores	5902
5441	Candy, nut, and confectionery stores	5400	5932	Used merchandise stores	5903
5451	Dairy products stores	5400	5941 pt.	General line sporting goods stores	5904
5461	Retail bakeries	5400	5941 pt.	Specialty line sporting goods stores	5904
5499	Miscellaneous food stores	5400			
			5942	Book stores	5905
			5943	Stationery stores	5906
			5944	Jewelry stores	5907
			5945	Hobby, toy, and game shops	5908
			5946	Camera and photographic supply stores	5909
			5947	Gift, novelty, and souvenir shops	5906
			5948	Luggage and leather goods stores	5906
			5949	Sewing, needlework, and piece goods stores	5910
			5961 pt.	Mail-order — department store merchandise	5911
			5961 pt.	Mail-order — other general merchandise	5911
			5961 pt.	Mail-order — specialized merchandise	5911
			5962	Automatic merchandising machine operators	5802
			5963 pt.	Direct selling — furniture, homefurnishings, and equipment	5911
			5963 pt.	Direct selling — mobile food service	5911
			5963 pt.	Direct selling — books and stationery	5911
			5963 pt.	Other direct selling	5911
			5983	Fuel oil dealers	5912
			5984	Liquefied petroleum gas (bottled gas) dealers	5912
			5989	Fuel dealers, n.e.c.	5912
			5992	Florists	5913, 5917
			5993	Tobacco stores and stands	5902
			5994	News dealers and newsstands	5902
			5995	Optical goods stores	5914
			5999 pt.	Pet shops	5915
			5999 pt.	Art dealers	5916
			5999 pt.	Other retail stores, n.e.c.	5916
55	AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS				
5511	New and used car dealers	5501			
5521	Used car dealers	5501			
5531 pt.	Auto parts, tires and accessories stores	5502			
5531 pt.	Home and auto supply stores	5502			
5541	Gasoline service stations	5504			
5551	Boat dealers	5503			
5561	Recreational vehicle dealers	5503			
5571	Motorcycle dealers	5503			
5599	Automotive dealers, n.e.c.	5503			
56	APPAREL AND ACCESSORY STORES				
5611	Men's and boys' clothing and accessory stores	5601			
5621	Women's clothing stores	5601			
5631	Women's accessory and specialty stores	5601			
5641	Children's and infants' wear stores	5601			
5651	Family clothing stores	5601			
5661 pt.	Men's shoe stores	5602			
5661 pt.	Women's shoe stores	5602			
5661 pt.	Children's and juveniles' shoe stores	5602			
5661 pt.	Family shoe stores	5602			
5661 pt.	Athletic footwear stores	5602			
5699	Miscellaneous apparel and accessory stores	5601			

Appendix D. Metropolitan Areas

(Titles and definitions shown for MSA's, CMSA's, and PMSA's are those established by the Office of Management and Budget, as of June 30, 1993)

DISTRICT OF COLUMBIA

Washington, DC-MD-VA-WV PMSA—see Washington-Baltimore, DC-MD-VA-WV CMSA

Washington-Baltimore, DC-MD-VA-WV CMSA

Baltimore, MD PMSA

Anne Arundel County, MD

Baltimore County, MD

Carroll County, MD

Harford County, MD

Howard County, MD

Queen Anne's County, MD

Baltimore city, MD

Hagerstown, MD PMSA

Washington County, MD

Washington, DC-MD-VA-WV PMSA

District of Columbia, DC

Calvert County, MD

Charles County, MD

Frederick County, MD

Montgomery County, MD

Prince George's County, MD

Washington-Baltimore, DC-MD-VA-WV CMSA—Con.

Washington, DC-MD-VA-WV PMSA—Con.

Arlington County, VA

Clarke County, VA

Culpeper County, VA

Fairfax County, VA

Fauquier County, VA

King George County, VA

Loudoun County, VA

Prince William County, VA

Spotsylvania County, VA

Stafford County, VA

Warren County, VA

Alexandria city, VA

Fairfax city, VA

Falls Church city, VA

Fredericksburg city, VA

Manassas city, VA

Manassas Park city, VA

Berkeley County, WV

Jefferson County, WV

Appendix E.

Percent of Sales Data Based on Administrative Records and Estimation for the District: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Percent of sales —		SIC code	Kind of business	Percent of sales —	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
	Retail trade	12.8	10.3	56	Apparel and accessory stores	10.6	13.2
52	Building materials and garden supplies stores	3.2	4.1	561	Men's and boys' clothing and accessory stores	4.5	25.0
521, 3	Building materials and supply stores	1.7	1.4	562, 3	Women's clothing and specialty stores	12.0	6.2
521	Lumber and other building materials dealers	(D)	(D)	562	Women's clothing stores	11.9	6.2
523	Paint, glass, and wallpaper stores	(D)	(D)	563	Women's accessory and specialty stores	12.7	5.9
				565	Family clothing stores	9.0	21.7
525	Hardware stores	(D)	(D)	566	Shoe stores	13.8	8.1
526	Retail nurseries, lawn and garden supply stores	(D)	(D)	566 pt.	Men's shoe stores	(D)	(D)
527	Manufactured (mobile) home dealers	—	—	566 pt.	Women's shoe stores	—	25.1
				566 pt.	Children's and juveniles' shoe stores	(D)	(D)
				566 pt.	Family shoe stores	34.1	2.8
				566 pt.	Athletic footwear stores	—	—
53	General merchandise stores6	1.4	564, 9	Other apparel and accessory stores	17.0	16.8
531	Department stores (incl. leased depts.) ^{3 4}	—	—	564	Children's and infants' wear stores	—	16.5
				569	Miscellaneous apparel and accessory stores	30.3	17.0
				57	Furniture and home furnishings stores	10.6	5.3
531	Department stores (excl. leased depts.) ³	—	—	5712	Furniture stores	18.0	9.7
531 pt.	Conventional ³	(D)	(D)	5713, 4, 9	Home furnishings stores	18.8	15.7
531 pt.	Discount or mass merchandising ³	(D)	(D)	5713	Floor covering stores	45.2	42.1
531 pt.	National chain ³	(D)	(D)	5714	Drapery, curtain, and upholstery stores	—	—
				5719	Miscellaneous home furnishings stores	11.0	7.7
533	Variety stores	(D)	(D)	572	Household appliance stores	10.9	17.9
539	Miscellaneous general merchandise stores	(D)	(D)				
54	Food stores	15.3	4.0	573	Radio, television, computer, and music stores	6.3	.6
541	Grocery stores	15.7	4.1	5731	Radio, television, and electronics stores	8.1	.8
541 pt.	Supermarkets and other general-line grocery stores	13.8	2.7	5734	Computer and software stores	.5	.2
541 pt.	Convenience food stores	34.5	24.7	5735	Record and prerecorded tape stores	(D)	(D)
541 pt.	Convenience food/gasoline stores	(D)	(D)	5736	Musical instrument stores	(D)	(D)
541 pt.	Delicatessens	(D)	(D)	58	Eating and drinking places	12.7	17.0
542	Meat and fish (seafood) markets	4.5	.7	5812	Eating places	12.7	17.0
				5812 pt.	Restaurants	14.1	17.8
				5812 pt.	Cafeterias	14.5	18.9
				5812 pt.	Refreshment places	19.9	16.7
				5812 pt.	Other eating places	2.4	15.7
				5813	Drinking places	12.4	17.0
546	Retail bakeries	30.8	6.9	591	Drug and proprietary stores	6.2	5.0
546 pt.	Retail bakeries —baking and selling	27.5	6.0	591 pt.	Drug stores	6.2	4.9
546 pt.	Retail bakeries —selling only	54.1	13.6	591 pt.	Proprietary stores	5.7	17.0
543, 4, 5, 9	Other food stores	24.2	8.8	59 ex. 591	Miscellaneous retail stores	17.7	11.7
543	Fruit and vegetable markets	(D)	(D)	592	Liquor stores	24.2	7.7
544	Candy, nut, and confectionery stores	6.3	11.3	593	Used merchandise stores	22.3	14.3
545	Dairy products stores	(D)	(D)	594	Miscellaneous shopping goods stores	14.0	11.4
549	Miscellaneous food stores	32.7	8.8	5941	Sporting goods stores and bicycle shops	.4	5.1
55 ex. 554	Automotive dealers	2.9	4.2	5941 pt.	General line sporting goods stores	.9	11.4
551	New and used car dealers	—	—	5941 pt.	Specialty line sporting goods stores	—	—
552	Used car dealers	(D)	(D)	5942	Book stores	12.5	16.0
				5944	Jewelry stores	26.8	11.5
553	Auto and home supply stores	14.6	23.9	5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	11.9	9.5
553 pt.	Auto parts, tires, and accessories stores	14.6	23.9	5943	Stationery stores	8.8	—
553 pt.	Home and auto supply stores	—	—	5945	Hobby, toy, and game shops	14.7	8.0
				5946	Camera and photographic supply stores	4.8	5.2
				5947	Gift, novelty, and souvenir shops	14.7	12.4
555, 6, 7, 9	Miscellaneous automotive dealers	(D)	(D)	5948	Luggage and leather goods stores	16.3	4.1
555	Boat dealers	(D)	(D)	5949	Sewing, needlework, and piece goods stores	12.6	23.2
556	Recreational vehicle dealers	—	—	596	Nonstore retailers	5.4	10.7
557	Motorcycle dealers	—	—	5961	Catalog and mail-order houses	—	11.3
559	Automotive dealers, n.e.c.	—	—	5962	Automatic merchandising machine operators	—	13.9
				5963	Direct selling establishments	20.9	7.8
554	Gasoline service stations	27.2	12.1	598	Fuel dealers	(D)	(D)
554 pt.	Gasoline/convenience food stores	44.3	—	5983	Fuel oil dealers	(D)	(D)
554 pt.	Other gasoline service stations and truck stops	25.7	13.2	5984	Liquefied petroleum gas (bottled gas) dealers	—	—
				5989	Fuel dealers, n.e.c.	—	—

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

APPENDIX E E-1

SIC code	Kind of business	Percent of sales —		SIC code	Kind of business	Percent of sales —	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
59 ex. 591	Miscellaneous retail stores —Con.			59 ex. 591	Miscellaneous retail stores —Con.		
5992	Florists	13.0	8.9	5999	Miscellaneous retail stores, n.e.c.	(D)	(D)
5993	Tobacco stores and stands	—	28.7	5999 pt.	Pet shops	(D)	(D)
5994	News dealers and newsstands	(D)	(D)	5999 pt.	Art dealers	43.9	11.8
5995	Optical goods stores	14.2	20.2	5999 pt.	Other miscellaneous retail stores, n.e.c.	17.3	26.4

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Appendix F. **Geographic Notes**

DISTRICT OF COLUMBIA

There are no geographic notes for the District of Columbia.

Appendix G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year for the District: 1992 and 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
	Retail trade	3 847	3 681	3 463	3 348
52	Building materials and garden supplies stores	28	43	28	40
521, 3	Building materials and supply stores	13	24	13	22
521	Lumber and other building materials dealers	7	16	7	15
523	Paint, glass, and wallpaper stores	6	8	6	7
525	Hardware stores	14	17	14	16
526	Retail nurseries, lawn and garden supply stores	1	2	1	2
527	Manufactured (mobile) home dealers	—	—	—	—
53	General merchandise stores	34	34	29	32
531	Department stores (incl. leased depts.) ^{1 2}	6	10	5	10
531	Department stores (excl. leased depts.) ¹	6	10	5	10
531 pt.	Conventional ¹	3	7	3	7
531 pt.	Discount or mass merchandising ¹	1	1	1	1
531 pt.	National chain ¹	2	2	1	2
533	Variety stores	10	10	8	9
539	Miscellaneous general merchandise stores	18	14	16	13
54	Food stores	426	415	386	372
541	Grocery stores	312	296	282	266
542	Meat and fish (seafood) markets	32	37	31	35
546	Retail bakeries	46	42	41	36
546 pt.	Retail bakeries —baking and selling	40	35	35	30
546 pt.	Retail bakeries —selling only	6	7	6	6
543, 4, 5, 9	Other food stores	36	40	32	35
543	Fruit and vegetable markets	2	5	2	5
544	Candy, nut, and confectionery stores	15	19	13	18
545	Dairy products stores	3	5	3	3
549	Miscellaneous food stores	16	11	14	9
55 ex. 554	Automotive dealers	47	66	40	63
551	New and used car dealers	7	12	7	12
552	Used car dealers	12	14	12	14
553	Auto and home supply stores	27	36	20	33
553 pt.	Auto parts, tires, and accessories stores	27	35	20	32
553 pt.	Home and auto supply stores	—	1	—	1
555, 6, 7, 9	Miscellaneous automotive dealers	1	4	1	4
555	Boat dealers	1	1	1	1
556	Recreational vehicle dealers	—	—	—	—
557	Motorcycle dealers	—	3	—	3
559	Automotive dealers, n.e.c.	—	—	—	—
554	Gasoline service stations	117	115	110	96
56	Apparel and accessory stores	449	466	386	434
561	Men's and boys' clothing and accessory stores	60	56	57	55
562, 3	Women's clothing and specialty stores	177	191	148	179
562	Women's clothing stores	140	154	115	143
563	Women's accessory and specialty stores	37	37	33	36
565	Family clothing stores	73	51	64	47
566	Shoe stores	96	111	78	99
566 pt.	Men's shoe stores	14	18	13	12
566 pt.	Women's shoe stores	28	35	16	34
566 pt.	Children's and juveniles' shoe stores	1	3	—	3
566 pt.	Family shoe stores	28	46	26	41
566 pt.	Athletic footwear stores	25	9	23	9
564, 9	Other apparel and accessory stores	43	57	39	54
564	Children's and infants' wear stores	14	15	12	13
569	Miscellaneous apparel and accessory stores	29	42	27	41

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

APPENDIX G G-1

SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
57	Furniture and homefurnishings stores -----	198	211	182	192
5712	Furniture stores -----	48	48	43	45
5713, 4, 9	Homefurnishings stores -----	64	73	59	69
5713	Floor covering stores -----	14	15	12	14
5714	Drapery, curtain, and upholstery stores -----	3	7	3	6
5719	Miscellaneous homefurnishings stores -----	47	51	44	49
572	Household appliance stores -----	10	13	9	12
573	Radio, television, computer, and music stores -----	76	77	71	66
5731	Radio, television, and electronics stores -----	33	31	32	29
5734	Computer and software stores -----	11	15	10	9
5735	Record and prerecorded tape stores -----	30	25	27	24
5736	Musical instrument stores -----	2	6	2	4
58	Eating and drinking places -----	1 568	1 295	1 403	1 149
5812	Eating places -----	1 502	1 221	1 351	1 084
5812 pt.	Restaurants -----	589	552	526	495
5812 pt.	Cafeterias -----	38	45	34	42
5812 pt.	Refreshment places -----	512	396	449	335
5812 pt.	Other eating places -----	363	228	342	212
5813	Drinking places -----	66	74	52	65
591	Drug and proprietary stores -----	113	146	108	139
591 pt.	Drug stores -----	106	134	102	129
591 pt.	Proprietary stores -----	7	12	6	10
59 ex. 591	Miscellaneous retail stores -----	867	890	791	831
592	Liquor stores -----	211	232	192	211
593	Used merchandise stores -----	61	48	58	47
594	Miscellaneous shopping goods stores -----	322	321	291	297
5941	Sporting goods stores and bicycle shops -----	18	18	17	16
5941 pt.	General line sporting goods stores -----	7	7	7	6
5941 pt.	Specialty line sporting goods stores -----	11	11	10	10
5942	Book stores -----	69	73	68	71
5944	Jewelry stores -----	69	77	62	72
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	166	153	144	138
5943	Stationery stores -----	9	14	8	13
5945	Hobby, toy, and game shops -----	14	11	12	10
5946	Camera and photographic supply stores -----	21	23	20	21
5947	Gift, novelty, and souvenir shops -----	102	80	89	72
5948	Luggage and leather goods stores -----	12	14	9	11
5949	Sewing, needlework, and piece goods stores -----	8	11	6	11
596	Nonstore retailers -----	43	49	40	46
5961	Catalog and mail-order houses -----	15	18	15	18
5962	Automatic merchandising machine operators -----	10	8	8	5
5963	Direct selling establishments -----	18	23	17	23
598	Fuel dealers -----	3	10	2	8
5983	Fuel oil dealers -----	3	9	2	8
5984	Liquefied petroleum gas (bottled gas) dealers -----	—	—	—	—
5989	Fuel dealers, n.e.c. -----	—	1	—	—
5992	Florists -----	55	54	51	51
5993	Tobacco stores and stands -----	6	8	5	8
5994	News dealers and newsstands -----	12	17	11	17
5995	Optical goods stores -----	51	44	48	42
5999	Miscellaneous retail stores, n.e.c. -----	103	107	93	104
5999 pt.	Pet shops -----	8	6	8	6
5999 pt.	Art dealers -----	41	38	37	38
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	54	63	48	60

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Publication Program

1992 CENSUS OF RETAIL TRADE

Publications of the 1992 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

Final Reports

Geographic area series—52 reports (RC92-A-1 to -52)

A separate paperbound report containing data for establishments with payroll is published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll including number of establishments, sales, payroll, and employment by varied retail classifications. All statistics are presented for the State, metropolitan areas (MA's), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1992 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1987 and 1992 are shown by kind of business.

Nonemployer statistics series—1 report (RC92-N-1)

This report includes number of establishments and sales by kind of business for all establishments, establishments with payroll, and establishments without payroll for the United States and States. Data on sales size of establishments without payroll and the number of proprietorships and partnerships is also provided for the United States. Also presented are statistics for establishments without payroll including number of establishments and sales by varied retail classifications for MA's. Similar data for counties and places with 2,500 inhabitants or more are available on electronic media only.

Subject series—4 reports (RC92-S-1 to -4)

The *Establishment and Firm Size* report (RC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

The *Measures of Value Produced, Capital Expenditures, Depreciable Assets, and Operating Expenses* report (RC92-S-2) presents data on measures of value produced, capital expenditures, depreciable assets, and operating expenses for firms with payroll

for the United States by major kind of business. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc. Receipts data also are provided.

The *Merchandise Line Sales* report (RC92-S-3) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MA, and the United States as a whole. Data for States and MA's will be available on electronic media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 43 broad merchandise line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of retail businesses.

The *Miscellaneous Subjects* report (RC92-S-4) contains special statistics on eating and drinking places, gasoline service stations, shoe stores, optical goods stores, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MA's.

Special report series—1 report (RC92-SP-1)

The *Selected Statistics* report presents selected data for establishments with and without payroll for 1992 and 1987 by kind of business. Data include number of establishments, sales, payroll and employment, and selected ratios and rankings. Data are presented for the United States as a whole and for States and MA's.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the final reports as well as additional information not published in the final reports such as ZIP Code statistics available from series RC92-Z, merchandise line sales statistics for States and MA's from series RC92-S, and nonemployer data for counties and places from series RC92-N. Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

OTHER ECONOMIC CENSUS REPORTS

Data on wholesale trade, service industries, transportation, communications, utilities, financial, insurance, real estate, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas: Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.