2007 Annual Services Report Service Annual Survey

Commodity Contracts Dealing



FORM

SA-5231T2

137 SAS_F

523130

REPORT DUE

Any questions call **1–800–772–7851** M–F, 8:30 a.m. to 5:00 p.m. EST.

Visit our web site: www.census.gov/econhelp/sas

Please correct any error in the name, address, or ZIP Code.

YOUR RESPONSE IS REQUIRED BY LAW

Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

YOUR RESPONSE IS CONFIDENTIAL BY LAW

Title 13, U.S. Code, requires that your response may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. The law also provides that copies retained in your files are **immune from legal process.**

YOUR RESPONSE IS IMPORTANT

The services industries account for nearly 70 percent of all economic activity. We conduct this survey to obtain timely, comprehensive and consistent measures needed by policy-makers, businesses, and the public to accurately assess domestic economic performance.

2007

Annual Services Report

- This report should be completed and returned on or before the due date in the preaddressed envelope provided.
- If filing within the required time frame will cause an undue burden and you would like an extension, or if you have any questions, please write to:

U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

or call a Census Bureau Representative at 1-800-772-7851, weekdays from 8:30 a.m. to 5:00 p.m., Eastern Standard Time.

1 Report Coverage

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged in acting as principals (i.e., investors who buy or sell for their own account) in buying or selling spot or future commodity contracts or options, such as precious metals, foreign currency, oil, or agricultural products, generally on a spread basis.

	Does the above coverage describe this firm's business activity?
0001	1 Yes – Go to 2
	2 ☐ No – Specify the firm's business activity and complete the report where applicable beginning with 2.
	0002

2 Report Periods

What periods of time will this data represent?

- Report data for the 2007 calendar year if possible.
- For locations that were sold or acquired during the year, only report for the periods that this firm operated the locations.

			Month	Day	Year
		0007			
0006	1 2007 calendar year – Go to 3	From			
0000	2 Other than calendar year – Enter the periods this report will cover				
	(e.g., fiscal years, periods with less than a full calendar	8000			
	year).	To			

Operating Revenue

Report the total operating revenue for this firm's locations as defined in 1 for the following categories.

- Enter "0" where applicable.Estimates are acceptable.

Exclude:

• Transfers made within the company.

			2007 Operating Revenue				
			Bil.	Mil.	Thou.	Dol.	
1.	Brokering and dealing products – derivative contracts – Brokering and dealing derivative contracts (e.g., forward, swap, option, credit derivative contracts, over-the-counter, on exchanges, or any other derivative contracts).	2102	\$				
2.	Brokering and dealing products – equities – Brokering and dealing in equity securities (e.g., common stock, preferred stock, convertible bonds, warrants, industrial corporations, commercial corporations, non-financial services corporations, financial corporations, holding companies, American Depository Receipts, Estate Contribution Certificates,	2101					
0	and all other equity products).	6401	\$				
3.	Brokering and dealing foreign currency fees – wholesale – Brokering and dealing foreign currencies, on a wholesale basis, for a fee. Exclude retail buying and selling of currencies.		\$				
		6402					
4.	Brokering and dealing other financial instruments – Brokering and dealing financial instruments, not elsewhere specified. Include commodity pools and face-amount certificates		\$				
		2103					
5.	Trading derivative contracts on own account – net gains (losses) – Gains made from buying and selling derivative contracts, on own account.		\$				
6.	Trading foreign currency on own account – net gains (losses) – Gains made from buying and selling foreign currencies, on own account.	6403	\$				
7.	Management of financial market clearing products – Services that provide an infrastructure for conducting trades in securities and commodity contracts, and clearing	6404					
	and settlement services for securities, commodities contracts and payments. Include services that allow trade execution to take place on exchanges or over-the-counter, and clearing and settlement services for those trades.	6404	\$				
	All other operating revenue – Revenue not reported in lines 1–7. If this item is greater than 20% of the total operating revenue, specify the primary source of the revenue here $_{\not\!$						
1560		1799	\$				
			Ψ	<u> </u>			
		1800					
9.	TOTAL OPERATING REVENUE – Sum of lines 1–8		\$				

Source of Brokering and Dealing Equity Revenue

Report the percent of revenue derived from fees and commissions, interest income from trading accounts (including margin interest), and net gains in trading accounts for brokering and dealing equity revenue reported in 3 line 2.

- Enter "0" where applicable. Estimates are acceptable.

		Source of Brokering and Dealing Equity Revenue
		2007
1.	Fees and commissions	2107 %
		2108
2.	Interest income from trading accounts (including margin interest).	%
		2109
3.	Net gains in trading accounts.	 . <u>%</u>
		100%

Operating Expenses

Report operating expenses for this firm's locations as defined in 1 for the following categories.

- Enter "0" where applicable.
 Estimates are acceptable.
 Do not combine data of two or more detail lines.

- Transfers made within the companyCapitalized expenses
- ImpairmentBad debt
- Income tax

Personnel Costs		2007	Operati	ing Exper	nses
	1821	Bil.	Mil.	Thou.	Dol.
 Gross annual payroll – Total annual Medicare salaries and wages for all employees as reported on your firm's IRS Form 941, Employer's Quarterly Federal Tax Return, line 5(c) for the four quarters that correspond to the survey period. 		\$			
Employer's cost for fringe benefits – Employer's cost for legally required programs and programs not required by law:					
a. Health insurance – Insurance premiums on hospital plans, medical plans, and	1841			,	
single service plans such as dental, vision, prescription drugs plan. Include premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs). Exclude employee contributions.		\$			
b. Pension plans:					
 Defined benefit pension plans – Costs for both qualified and unqualified defined pension plans. Pension plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. 					
Employer contributions are based on actuarial computations that include the	1842				
employee's compensation and years of service and are not allocated to specific accounts maintained for employees.		\$			
 Defined contribution plans – Costs under defined contribution plans. Pension plans that define the employer contributions to a separate account provided for 					
each employee. The employee "benefit" at retirement depends on the amount	1843				
contributed and the results of the account's activity. Examples include profits sharing plans, money purchase (e.g., 401k, 403b) and stock bonus plans (e.g., ESOPs)		\$			
c. Other - Other fringe benefits (e.g., Social Security, workers' compensation insurance,	1844				
unemployment tax, state disability insurance programs, life insurance benefits, Medicare).		\$			
3. Temporary staff and leased employee expense – Total costs paid to Professional Employee	1823				
 Temporary staff and leased employee expense – Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel. Include all charges for payroll, benefits and services. 		\$			
beriefits and services.		ΙΨ	ı		
Expensed Materials, Parts and Supplies (not for resale)					
4. Expensed equipment – Expensed computer hardware and other equipment (e.g., copiers,	1824			1 1	
fax machines, telephones, shop and lab equipment, CPUs, and monitors). Report packaged software in line 6. Report leased and rented equipment in line 14.		\$			
software in line 6. Report leased and rented equipment in line 14.		[Ψ	J]]	
5. Expensed purchases of other materials, parts, and supplies – Materials and supplies	1825				
used in providing services to others; materials and parts used in repairs; office and janitorial supplies; small tools; containers and other packaging materials; and motor fuels.		\$			
Supplies, sitiali tools, containers and other packaging materials, and motor fuels		. +			
Expensed Purchased Services					
6. Expensed purchases of software – Purchases of prepackaged, custom coded, or vendor customized software. Include software developed or customized by others, web-design	1826				
services and purchases, licensing agreements, upgrades of software; and maintenance fees		\$			
related to software upgrades and alterations.		ĮΨ	I.		

Operating Expenses – (Continued)

Report operating expenses for this firm's locations as defined in 1 for the following categories.

- Enter "0" where applicable.
 Estimates are acceptable.
 Do not combine data of two or more detail lines.

- Transfers made within the companyCapitalized expenses
- Impairment
- Bad debt
- Income tax

Expensed Purchased Services (Continued)

computer time rental, optical scanning services, and other computer-related advice and services, including training. Exclude expenses of integrated systems, repair and maintenance of computer equipment, payroll processing and credit card transaction fees, and expenses for telecommunication services (e.g., Internet, connectivity, telephone) 8. Purchased communications services – Telephone, cellular, and fax services; computer-related communications (e.g., Internet, connectivity, online), and other wired and wireless communications services. 9. Purchased repairs and maintenance to machinery and equipment – Expensed repair and maintenance services to machinery, vehicles, equipment, and computer hardware. Exclude materials, parts, and supplies used for repairs and maintenance performed by this firm's employees. 10. Purchased repairs and maintenance to buildings, structures, and offices – Include repair and maintenance to integral parts of buildings (e.g., elevators, heating systems). Exclude materials, parts, and supplies used for repairs and maintenance performed by this firm's employees. Report janitorial and grounds maintenance services in line 21. 11. Purchased electricity – If the cost of electricity is included in lease or rental payments, report in line 15. 12. Purchased fuels (except motor fuels) – Fuel for heating, power or generating electricity (e.g., natural gas, propane, oil, coal). If the costs are included in lease or rental payments, report in line 15. 13. Water, sewer, refuse removal, and other utility payments – Include the cost of hazardous waste removal. If the costs of these utilities are included in a lease or rental payment, report in line 15. 14. Lease and rental payments for machinery, equipment without operators; and penalties incurred for broken leases. Exclude capital and financing lease agreements and licensing/leasing of software. 15. Lease and rental payments for land, buildings, structures, store spaces, and offices – Include penalties incurred for broken leases. 16. Purchas	7.	Data processing and other purchased computer services – Include web hosting, computer facilities management services, computer input preparation, data storage,		ing Expenses			
and services, including training. Exclude expensed integrated systems, repair and maintenance of computer equipment, payroll processing and credit card transaction fees, and expenses for telecommunication services (e.g., Internet, connectivity, telephone) 8. Purchased communication services — Telephone, cellular, and fax services; computer-related communications (e.g., Internet, connectivity, online), and other wired and wireless communication services to machinery and equipment — Expensed repair and maintenance services to machinery vehicles, equipment, and computer hardware. Exclude materials, parts, and supplies used for repairs and maintenance performed by this firm's employees. 10. Purchased repairs and maintenance to buildings, structures, and offices — Include repair and maintenance to integral parts of buildings (e.g., elevators, heating systems). 12. Purchased electricity — If the cost of electricity is included in lease or rental payments, report in line 15. 13. Water, sewer, refuse removal, and other utility payments — Include the cost of hazardous waste removal. If the costs of these utilities are included in a lease or rental payment, report in line 15. 14. Lease and rental payments for machinery, equipment, and other tangible items— Include lease and rental of transportation equipment without operators; and penalties incurred for broken leases. Exclude capital and financing lease agreements and licensing/leasing of software. 15. Lease and rental payments for land, buildings, structures, store spaces, and offices— Include penalties incurred for broken leases. 1850 1851 1852 1853 1854 1855 1855 1856 1857 1857 1858 1858 1859 1859 1850 1851 1851 1852 1853 1853 1853 1853 1854 1855 1855 1856 1857 1857 1858 1858 1858 1859 1859 1859 1859 1850 1851 1852 1853 1853 1854 1855 1855 1856 1857 1857 1858 1858 1858 1859 1859 1859 1859 1859 1859 1850 1850 1851 1852 1853 1853 1853 1854 1855 1855 1856 1857 1857 1858 1859 1859 1859 1859 18		computer time rental, optical scanning services, and other computer-related advice		Bil.	Mil.	Thou.	Dol.
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auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other	47	Bunch and authorized and technical and techn	4055				
professional services. Exclude salaries paid to your own employees for these services	17.		1855				
professional services. Exclude salaties paid to your own employees for these services		professional services Exclude salaries paid to your own employees for these services		\$			
		professional services. Exclude salaries paid to your own employees for these services					

			Pa	ge 7
5 Operating Expenses – (Continued)				
Report operating expenses for this firm's locations as defined in for the following categ Enter "0" where applicable. Estimates are acceptable. Do not combine data of two or more detail lines. Exclude: Transfers made within the company Capitalized expenses Impairment Bad debt Income tax	ories.			
Other Operating Expenses	2007	Operatin	a Expens	es
18. Depreciation and amortization charges – Include depreciation charges taken against tangible assets owned and used by your firm, tangible assets and improvements owned by your firm within leaseholds, tangible assets obtained through capital lease agreements, and amortization charges against intangible assets (e.g., patents, copyrights). Exclude impairment	Bil.	Mil.	Thou.	Dol.
19. Governmental taxes and license fees – Payments to government agencies for taxes and licenses. Include business and property taxes. Exclude income taxes, and sales and excise taxes collected from customers.	1832			
20. Operating interest expense – Report non-operating interest expense in 6 line 1 below	\$			
21. All other operating expenses – All other operating expenses not reported above, unless specifically excluded in the general instructions at the top of the page. Include office postage and package delivery. Exclude purchases of merchandise for resale and non-operating expenses	1859			
22. TOTAL OPERATING EXPENSES – Sum of lines 1–21	\$			
Non-operating Interest Expense Report non-operating interest expense for this firm's locations as defined in 1 for the followable. Enter "0" where applicable. Estimates are acceptable. Exclude: Transfers made within the company	owing cate	egories.		

- Capitalized expensesImpairmentBad debtIncome tax

2007	Non-ope	rating
Inte	rest Exp	ense

		BII.	IVIII.	rnou.	DOI.
	1857				
Non-operating interest expense - Non-operating interest expenses incurred in the financing of	f	_			
operations and long lived assets used in continuing operations		\$			

7	Not Applicable

E-commerce includes sales, receipts, and contributions from any transaction completed over an Internet, extranet, EDI network, electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer ownership of, or rights to use, goods or services. Payment for these goods and services may or may not be made online.

Did the vavenus reported in a include ony		2007	E-Comm	nerce Rev	/enue
Did the revenue reported in 3 include any e-commerce revenue?		Bil.	Mil.	Thou.	Dol.
C Commerce revenue.	2000				
1 Yes – What was this firm's e-commerce revenue?		\$			
2 No – Go to 9					

9 Export Revenue

An exported service is a service performed for a customer or client (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions).

Include

• Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).

Exclude

· Services provided to domestic subsidiaries of foreign firms.

			20	u, Exbo	it neveil	ue
	Did the revenue reported in 3 include any revenue		Bil.	Mil.	Thou.	Dol.
	from exports?	2100				
	1 Yes – What was this firm's revenue from exports?		\$			
0009						

10 Not Applicable

Did you have an Employer Identifi													
_	0015												
Yes – Enter the new EIN		EIN L											
2 No – Continue													
Was there a change in ownership 1 ☐ Yes – Provide the date of the ch		firm'c	inforn	natio	n					0018	Month	Year	
(for multiple mergers, provide	de each firm's i	nforma	ation as	an a	ii attachr	nent t	o this	repor	t)				
No. Co to 10	0017	Name o	f compar	ny acqu	uired or	merged	with						
2 No – Go to 12													
		Street a	ddress										
		City, Sta	ate, ZIP (Code									
	L												
)19		_									
		EIN L				<u> </u>				l			
Specify the nature of this change h	ere ———	K											
35													
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or fax to: 1-800-447-4613

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