

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>All workers</b> .....  | \$24.86             | \$20.33         | \$976               | \$800           | 39.3       | \$49,356            | \$41,001        | 1,986      |
| <b>Management occupations</b> .....                             | 44.30               | 40.35           | 1,788               | 1,653           | 40.4       | 92,717              | 85,976          | 2,093      |
| General and operations managers .....                           | 51.89               | 47.60           | 2,167               | 2,050           | 41.8       | 112,681             | 106,601         | 2,172      |
| Marketing and sales managers .....                              | 51.85               | 45.77           | 2,095               | 1,831           | 40.4       | 108,950             | 95,191          | 2,101      |
| Marketing managers .....  | 56.57               | 54.38           | 2,298               | 2,151           | 40.6       | 119,471             | 111,842         | 2,112      |
| Sales managers .....  | 46.54               | 42.20           | 1,870               | 1,688           | 40.2       | 97,233              | 87,770          | 2,089      |
| Public relations managers .....                                 | 35.98               | 36.32           | 1,439               | 1,453           | 40.0       | 74,832              | 75,546          | 2,080      |
| Administrative services managers .....                          | 45.00               | 43.69           | 1,717               | 1,731           | 38.2       | 89,270              | 90,001          | 1,984      |
| Computer and information systems managers .....                 | 52.51               | 49.72           | 2,081               | 1,989           | 39.6       | 108,212             | 103,418         | 2,061      |
| Financial managers .....  | 46.21               | 40.39           | 1,866               | 1,615           | 40.4       | 97,030              | 84,001          | 2,100      |
| Human resources managers ...                                    | 39.32               | 35.71           | 1,584               | 1,444           | 40.3       | 82,379              | 75,067          | 2,095      |
| Industrial production managers .....                            | 42.91               | 45.98           | 1,734               | 1,743           | 40.4       | 90,161              | 90,611          | 2,101      |
| Purchasing managers .....                                       | 29.89               | 25.21           | 1,165               | 1,009           | 39.0       | 60,566              | 52,445          | 2,026      |
| Transportation, storage, and distribution managers .....        | 28.20               | 23.42           | 1,120               | 937             | 39.7       | 58,216              | 48,703          | 2,064      |
| Construction managers .....                                     | 45.61               | 38.15           | 2,001               | 1,896           | 43.9       | 104,042             | 98,610          | 2,281      |
| Education administrators .....                                  | 39.62               | 36.91           | 1,506               | 1,427           | 38.0       | 75,695              | 74,940          | 1,910      |
| Education administrators, elementary and secondary school ..... | 46.56               | 45.09           | 1,845               | 1,736           | 39.6       | 88,016              | 88,881          | 1,891      |
| Education administrators, postsecondary .....                   | 40.08               | 36.03           | 1,458               | 1,262           | 36.4       | 74,999              | 63,554          | 1,871      |
| Engineering managers .....                                      | 56.10               | 52.09           | 2,271               | 2,083           | 40.5       | 118,097             | 108,339         | 2,105      |
| Food service managers .....                                     | 24.53               | 27.78           | 1,086               | 981             | 44.3       | 56,496              | 50,993          | 2,303      |
| Medical and health services managers .....                      | 47.99               | 44.36           | 1,936               | 1,619           | 40.3       | 100,659             | 84,198          | 2,097      |
| Property, real estate, and community association managers ..... | 25.92               | 25.42           | 1,015               | 923             | 39.2       | 52,801              | 48,001          | 2,037      |
| Social and community service managers .....                     | 20.28               | 17.19           | 863                 | 773             | 42.6       | 44,889              | 40,220          | 2,213      |
| <b>Business and financial operations occupations</b> .....      | 32.22               | 28.54           | 1,292               | 1,109           | 40.1       | 66,023              | 57,606          | 2,049      |
| Buyers and purchasing agents .....                              | 32.19               | 29.84           | 1,308               | 1,174           | 40.6       | 68,028              | 61,038          | 2,113      |
| Wholesale and retail buyers, except farm products .....         | 29.10               | 29.84           | 1,171               | 1,045           | 40.3       | 60,908              | 54,349          | 2,093      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Business and financial operations occupations</b><br>–Continued                                 |                     |                 |                     |                 |            |                     |                 |            |
| Purchasing agents, except wholesale, retail, and farm products .....                               | \$33.74             | \$33.43         | \$1,378             | \$1,337         | 40.8       | \$71,635            | \$69,536        | 2,123      |
| Claims adjusters, appraisers, examiners, and investigators .....                                   | 26.60               | 25.00           | 1,021               | 971             | 38.4       | 53,081              | 50,499          | 1,996      |
| Claims adjusters, examiners, and investigators .....   | 27.15               | 25.53           | 1,042               | 1,000           | 38.4       | 54,209              | 52,000          | 1,996      |
| Compliance officers, except agriculture, construction, health and safety, and transportation ..... | 24.19               | 23.44           | 994                 | 937             | 41.1       | 51,708              | 48,747          | 2,137      |
| Human resources, training, and labor relations specialists .....                                   | 25.60               | 21.75           | 1,036               | 870             | 40.5       | 47,488              | 43,703          | 1,855      |
| Employment, recruitment, and placement specialists .....   | 35.57               | 38.07           | 1,489               | 1,618           | 41.9       | 77,430              | 84,128          | 2,177      |
| Compensation, benefits, and job analysis specialists .....   | 31.83               | 31.83           | 1,307               | 1,273           | 41.1       | 67,959              | 66,200          | 2,135      |
| Management analysts .....  | 40.01               | 37.95           | 1,650               | 1,518           | 41.2       | 85,814              | 78,930          | 2,145      |
| Accountants and auditors .....   | 27.65               | 24.53           | 1,065               | 962             | 38.5       | 55,362              | 50,003          | 2,002      |
| Appraisers and assessors of real estate .....  | 28.65               | 31.30           | 1,112               | 1,252           | 38.8       | 57,810              | 65,104          | 2,018      |
| Budget analysts .....  | 36.66               | 34.20           | 1,469               | 1,368           | 40.1       | 76,395              | 71,136          | 2,084      |
| Credit analysts .....  | 28.06               | 26.32           | 1,122               | 1,053           | 40.0       | 58,369              | 54,735          | 2,080      |
| Financial analysts and advisors .....  | 42.82               | 32.69           | 1,771               | 1,306           | 41.4       | 92,097              | 67,933          | 2,151      |
| Financial analysts .....   | 43.30               | 32.66           | 1,859               | 1,308           | 42.9       | 96,676              | 67,999          | 2,232      |
| Insurance underwriters .....   | 42.12               | 33.63           | 1,579               | 1,177           | 37.5       | 82,085              | 61,207          | 1,949      |
| <b>Computer and mathematical science occupations</b> .....   | 38.38               | 37.50           | 1,530               | 1,489           | 39.9       | 79,555              | 77,407          | 2,073      |
| Computer programmers .....   | 30.61               | 34.22           | 1,213               | 1,369           | 39.6       | 63,082              | 71,169          | 2,061      |
| Computer software engineers  | 44.95               | 45.47           | 1,818               | 1,814           | 40.4       | 94,517              | 94,328          | 2,103      |
| Computer software engineers, applications  | 45.25               | 47.60           | 1,854               | 1,904           | 41.0       | 96,398              | 99,000          | 2,130      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Computer and mathematical science occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Computer software engineers, systems software .....                | \$44.65             | \$44.08         | \$1,782             | \$1,763         | 39.9       | \$92,689            | \$91,684        | 2,076      |
| Computer support specialists .....                                 | 31.71               | 29.37           | 1,245               | 1,135           | 39.2       | 64,718              | 58,999          | 2,041      |
| Computer systems analysts ....                                     | 38.87               | 38.75           | 1,555               | 1,489           | 40.0       | 80,873              | 77,407          | 2,081      |
| Network and computer systems administrators .....                  | 34.79               | 29.84           | 1,392               | 1,194           | 40.0       | 72,382              | 62,076          | 2,081      |
| Network systems and data communications analysts .....             | 34.97               | 34.44           | 1,359               | 1,348           | 38.9       | 70,693              | 70,106          | 2,022      |
| Actuaries .....  | 37.50               | 37.84           | 1,416               | 1,535           | 37.8       | 73,614              | 79,825          | 1,963      |
| Operations research analysts .....                                 | 34.72               | 31.19           | 1,294               | 1,248           | 37.3       | 67,263              | 64,875          | 1,937      |
| <b>Architecture and engineering occupations</b> .....              | 35.62               | 35.58           | 1,445               | 1,428           | 40.6       | 75,123              | 74,277          | 2,109      |
| Engineers .....  | 41.10               | 41.80           | 1,674               | 1,708           | 40.7       | 87,060              | 88,799          | 2,118      |
| Aerospace engineers .....  | 45.25               | 44.15           | 1,831               | 1,766           | 40.5       | 95,216              | 91,840          | 2,104      |
| Civil engineers .....  | 30.72               | 27.89           | 1,259               | 1,115           | 41.0       | 65,488              | 58,001          | 2,132      |
| Computer hardware engineers .....                                  | 41.50               | 45.29           | 1,784               | 1,864           | 43.0       | 92,791              | 96,934          | 2,236      |
| Electrical and electronics engineers .....                         | 43.66               | 44.38           | 1,784               | 1,804           | 40.9       | 92,778              | 93,810          | 2,125      |
| Electrical engineers .....   | 40.48               | 39.09           | 1,662               | 1,669           | 41.0       | 86,403              | 86,778          | 2,134      |
| Electronics engineers, except computer .....                       | 44.87               | 45.10           | 1,831               | 1,813           | 40.8       | 95,200              | 94,278          | 2,122      |
| Industrial engineers, including health and safety .....            | 37.37               | 37.33           | 1,508               | 1,536           | 40.4       | 78,438              | 79,851          | 2,099      |
| Industrial engineers .....   | 37.99               | 38.47           | 1,534               | 1,539           | 40.4       | 79,782              | 80,007          | 2,100      |
| Mechanical engineers .....   | 42.21               | 41.19           | 1,716               | 1,734           | 40.7       | 89,241              | 90,189          | 2,114      |
| Drafters .....   | 22.68               | 20.25           | 899                 | 810             | 39.6       | 46,731              | 42,120          | 2,060      |
| Engineering technicians, except drafters .....                     | 23.58               | 22.72           | 936                 | 909             | 39.7       | 48,696              | 47,260          | 2,065      |
| Electrical and electronic engineering technicians .....            | 22.67               | 22.72           | 907                 | 909             | 40.0       | 47,162              | 47,260          | 2,080      |
| Industrial engineering technicians .....                           | 25.49               | 25.66           | 1,012               | 971             | 39.7       | 52,644              | 50,496          | 2,065      |
| Mechanical engineering technicians .....                           | 27.32               | 29.79           | 1,079               | 1,192           | 39.5       | 56,099              | 61,965          | 2,054      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Life, physical, and social science occupations</b> .....        | \$32.38             | \$25.64         | \$1,275             | \$1,025         | 39.4       | \$65,591            | \$53,290        | 2,025      |
| Life scientists .....  | 33.50               | 25.64           | 1,321               | 1,026           | 39.4       | 68,529              | 53,331          | 2,046      |
| Biological scientists .....  | 40.77               | 33.86           | 1,603               | 1,294           | 39.3       | 82,479              | 67,309          | 2,023      |
| Biochemists and biophysicists .....                                | 40.87               | 33.86           | 1,619               | 1,354           | 39.6       | 84,185              | 70,429          | 2,060      |
| Physical scientists .....  | 33.96               | 28.03           | 1,351               | 1,121           | 39.8       | 69,691              | 58,300          | 2,052      |
| Chemists and materials scientists .....                            | 42.13               | 36.75           | 1,668               | 1,470           | 39.6       | 86,713              | 76,440          | 2,058      |
| Materials scientists .....   | 45.10               | 45.77           | 1,804               | 1,831           | 40.0       | 93,818              | 95,200          | 2,080      |
| Market and survey researchers .....                                | 41.86               | 40.87           | 1,688               | 1,635           | 40.3       | 87,755              | 84,999          | 2,096      |
| Market research analysts ..  | 41.86               | 40.87           | 1,688               | 1,635           | 40.3       | 87,755              | 84,999          | 2,096      |
| Psychologists .....  | 37.19               | 32.49           | 1,410               | 1,341           | 37.9       | 62,781              | 57,876          | 1,688      |
| Clinical, counseling, and school psychologists ....                | 49.81               | 41.93           | 1,841               | 1,467           | 37.0       | 76,776              | 69,647          | 1,541      |
| Miscellaneous life, physical, and social science technicians ..... | 20.36               | 21.38           | 810                 | 855             | 39.8       | 41,591              | 44,470          | 2,043      |
| <b>Community and social services occupations</b> .....             | 22.18               | 19.42           | 851                 | 777             | 38.4       | 42,232              | 40,394          | 1,904      |
| Counselors .....   | 27.56               | 24.22           | 1,025               | 941             | 37.2       | 46,984              | 48,492          | 1,705      |
| Educational, vocational, and school counselors ..                  | 33.93               | 37.95           | 1,210               | 1,347           | 35.7       | 50,982              | 51,650          | 1,502      |
| Social workers .....   | 20.91               | 18.78           | 812                 | 748             | 38.8       | 41,613              | 38,896          | 1,990      |
| Child, family, and school social workers .....                     | 23.20               | 21.54           | 882                 | 816             | 38.0       | 44,645              | 42,453          | 1,925      |
| Mental health and substance abuse social workers .....             | 16.63               | 16.49           | 665                 | 660             | 40.0       | 34,594              | 34,299          | 2,080      |
| Miscellaneous community and social service specialists .....       | 17.72               | 16.48           | 687                 | 666             | 38.8       | 35,232              | 34,278          | 1,988      |
| Social and human service assistants .....                          | 15.27               | 15.09           | 591                 | 612             | 38.7       | 30,229              | 30,545          | 1,980      |
| <b>Legal occupations</b> .....                                     | 42.38               | 31.49           | 1,640               | 1,251           | 38.7       | 85,270              | 65,058          | 2,012      |
| Lawyers .....  | 54.34               | 36.99           | 2,150               | 1,480           | 39.6       | 111,788             | 76,945          | 2,057      |
| Paralegals and legal assistants                                    | 24.29               | 25.91           | 918                 | 944             | 37.8       | 47,746              | 49,085          | 1,965      |
| <b>Education, training, and library occupations</b> .....          | 35.20               | 34.37           | 1,254               | 1,249           | 35.6       | 49,625              | 48,416          | 1,410      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Education, training, and library occupations</b><br>–Continued  |                     |                 |                     |                 |            |                     |                 |            |
| Postsecondary teachers .....                                       | \$52.51             | \$47.51         | \$1,984             | \$1,848         | 37.8       | \$80,939            | \$74,984        | 1,541      |
| Math and computer teachers, postsecondary                          | 61.48               | 56.30           | 2,292               | 2,088           | 37.3       | 83,069              | 81,413          | 1,351      |
| Mathematical science teachers, postsecondary .....                 | 50.21               | 43.50           | 1,862               | 1,740           | 37.1       | 68,024              | 60,896          | 1,355      |
| Engineering and architecture teachers, postsecondary .....         | 74.27               | 81.22           | 2,909               | 3,110           | 39.2       | 98,023              | 103,967         | 1,320      |
| Life sciences teachers, postsecondary .....                        | 47.55               | 48.93           | 2,101               | 1,939           | 44.2       | 102,752             | 98,823          | 2,161      |
| Biological science teachers, postsecondary .....                   | 47.55               | 48.93           | 2,101               | 1,939           | 44.2       | 102,752             | 98,823          | 2,161      |
| Physical sciences teachers, postsecondary .....                    | 63.17               | 53.56           | 2,454               | 2,142           | 38.8       | 107,098             | 107,900         | 1,696      |
| Social sciences teachers, postsecondary .....                      | 42.08               | 40.19           | 1,524               | 1,359           | 36.2       | 64,471              | 62,000          | 1,532      |
| Arts, communications, and humanities teachers, postsecondary ..... | 58.27               | 53.41           | 2,134               | 2,022           | 36.6       | 82,658              | 77,541          | 1,418      |
| Art, drama, and music teachers, postsecondary .....                | 62.30               | 66.08           | 2,384               | 2,313           | 38.3       | 92,307              | 90,201          | 1,482      |
| English language and literature teachers, postsecondary .....      | 62.35               | 54.65           | 2,177               | 2,022           | 34.9       | 88,337              | 78,859          | 1,417      |
| Miscellaneous postsecondary teachers                               | 45.72               | 42.10           | 1,630               | 1,473           | 35.6       | 63,233              | 62,218          | 1,383      |
| Primary, secondary, and special education school teachers .....    | 36.28               | 36.98           | 1,292               | 1,340           | 35.6       | 49,833              | 50,453          | 1,374      |
| Preschool and kindergarten teachers .....                          | 16.33               | 14.01           | 626                 | 540             | 38.4       | 29,327              | 22,962          | 1,795      |
| Preschool teachers, except special education .....                 | 13.83               | 14.00           | 536                 | 495             | 38.8       | 25,699              | 22,962          | 1,859      |
| Kindergarten teachers, except special education .....              | 41.39               | 43.52           | 1,436               | 1,518           | 34.7       | 55,451              | 56,856          | 1,340      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Education, training, and library occupations</b><br>–Continued                |                     |                 |                     |                 |            |                     |                 |            |
| Elementary and middle school teachers .....                                      | \$41.48             | \$41.06         | \$1,450             | \$1,445         | 35.0       | \$53,689            | \$53,499        | 1,294      |
| Elementary school teachers, except special education .....                       | 41.70               | 41.06           | 1,461               | 1,445           | 35.0       | 54,118              | 53,485          | 1,298      |
| Middle school teachers, except special and vocational education                  | 40.74               | 41.18           | 1,414               | 1,435           | 34.7       | 52,287              | 53,512          | 1,283      |
| Secondary school teachers  | 42.45               | 41.29           | 1,476               | 1,431           | 34.8       | 54,211              | 52,742          | 1,277      |
| Secondary school teachers, except special and vocational education               | 42.63               | 41.51           | 1,484               | 1,445           | 34.8       | 54,500              | 53,213          | 1,278      |
| Special education teachers   | 38.78               | 38.61           | 1,375               | 1,351           | 35.5       | 52,130              | 53,800          | 1,344      |
| Special education teachers, preschool, kindergarten, and elementary school ..... | 40.98               | 42.00           | 1,455               | 1,476           | 35.5       | 54,813              | 54,948          | 1,338      |
| Special education teachers, middle school .....                                  | 30.54               | 25.54           | 1,134               | 975             | 37.1       | 44,794              | 41,050          | 1,467      |
| Special education teachers, secondary school .....                               | 44.38               | 45.63           | 1,487               | 1,554           | 33.5       | 54,579              | 55,953          | 1,230      |
| Other teachers and instructors   | 23.99               | 19.23           | 825                 | 769             | 34.4       | 36,201              | 33,492          | 1,509      |
| Librarians .....   | 27.49               | 24.01           | 1,021               | 921             | 37.2       | 50,736              | 45,714          | 1,845      |
| Instructional coordinators .....   | 30.33               | 26.37           | 1,048               | 923             | 34.6       | 49,359              | 48,001          | 1,627      |
| Teacher assistants .....   | 13.86               | 13.09           | 460                 | 425             | 33.2       | 17,594              | 16,238          | 1,269      |
| <b>Arts, design, entertainment, sports, and media occupations</b> .....          | 27.81               | 26.24           | 1,094               | 1,050           | 39.4       | 56,800              | 54,579          | 2,043      |
| Designers .....  | 24.20               | 26.24           | 954                 | 1,050           | 39.4       | 49,619              | 54,579          | 2,050      |
| Graphic designers .....  | 23.98               | 26.24           | 943                 | 1,050           | 39.3       | 49,033              | 54,579          | 2,045      |
| Public relations specialists .....   | 27.14               | 28.00           | 1,074               | 1,120           | 39.6       | 55,823              | 58,242          | 2,057      |
| Writers and editors .....  | 38.27               | 36.06           | 1,464               | 1,442           | 38.3       | 76,151              | 75,001          | 1,990      |
| Editors .....  | 36.15               | 36.06           | 1,352               | 1,416           | 37.4       | 70,322              | 73,626          | 1,945      |
| <b>Healthcare practitioner and technical occupations</b> .....                   | 29.01               | 26.00           | 1,115               | 1,016           | 38.4       | 57,470              | 52,488          | 1,981      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Healthcare practitioner and technical occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Pharmacists .....  | \$46.92             | \$46.88         | \$1,833             | \$1,840         | 39.1       | \$95,297            | \$95,680        | 2,031      |
| Physicians and surgeons .....  | 54.74               | 27.41           | 2,192               | 1,096           | 40.0       | 113,974             | 57,013          | 2,082      |
| Registered nurses .....  | 32.76               | 31.06           | 1,228               | 1,174           | 37.5       | 63,131              | 60,278          | 1,927      |
| Therapists .....   | 33.33               | 31.43           | 1,265               | 1,216           | 37.9       | 61,428              | 60,861          | 1,843      |
| Occupational therapists .....  | 37.89               | 31.21           | 1,418               | 1,381           | 37.4       | 63,848              | 64,128          | 1,685      |
| Physical therapists .....  | 31.19               | 31.43           | 1,200               | 1,156           | 38.5       | 62,394              | 60,091          | 2,001      |
| Respiratory therapists .....   | 30.54               | 30.17           | 1,213               | 1,207           | 39.7       | 63,101              | 62,754          | 2,066      |
| Clinical laboratory technologists and technicians .....                | 20.54               | 19.23           | 813                 | 769             | 39.6       | 42,276              | 39,998          | 2,058      |
| Medical and clinical laboratory technologists .....                    | 22.13               | 20.60           | 885                 | 824             | 40.0       | 46,035              | 42,848          | 2,080      |
| Medical and clinical laboratory technicians .....                      | 18.32               | 17.68           | 714                 | 684             | 39.0       | 37,154              | 35,589          | 2,028      |
| Emergency medical technicians and paramedics .....                     | 16.35               | 14.94           | 646                 | 598             | 39.5       | 33,571              | 31,075          | 2,053      |
| Health diagnosing and treating practitioner support technicians .....  | 18.65               | 18.36           | 722                 | 696             | 38.7       | 37,365              | 35,233          | 2,004      |
| Licensed practical and licensed vocational nurses .....                | 23.35               | 23.76           | 898                 | 894             | 38.5       | 46,699              | 46,467          | 2,000      |
| Medical records and health information technicians .....               | 16.60               | 15.32           | 637                 | 573             | 38.4       | 33,142              | 29,806          | 1,996      |
| <b>Healthcare support occupations</b> .....                            | 14.15               | 13.91           | 547                 | 547             | 38.7       | 28,408              | 28,434          | 2,007      |
| Nursing, psychiatric, and home health aides .....                      | 13.23               | 12.87           | 513                 | 500             | 38.8       | 26,655              | 26,021          | 2,015      |
| Nursing aides, orderlies, and attendants .....                         | 13.38               | 13.19           | 517                 | 510             | 38.7       | 26,900              | 26,520          | 2,011      |
| Psychiatric aides .....  | 13.28               | 13.09           | 523                 | 513             | 39.4       | 27,206              | 26,651          | 2,049      |
| Miscellaneous healthcare support occupations .....                     | 15.61               | 15.07           | 601                 | 598             | 38.5       | 31,211              | 31,096          | 1,999      |
| Dental assistants .....  | 19.51               | 21.00           | 701                 | 753             | 35.9       | 36,466              | 39,130          | 1,869      |
| Medical assistants .....   | 14.29               | 13.97           | 551                 | 559             | 38.6       | 28,541              | 29,058          | 1,997      |
| Medical transcriptionists .....  | 15.78               | 14.95           | 626                 | 598             | 39.7       | 32,575              | 31,096          | 2,064      |
| <b>Protective service occupations</b> .....                            | 21.73               | 21.57           | 869                 | 856             | 40.0       | 45,043              | 44,495          | 2,073      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Protective service occupations</b>   |                     |                 |                     |                 |            |                     |                 |            |
| –Continued  |                     |                 |                     |                 |            |                     |                 |            |
| First-line supervisors/managers, law enforcement workers .....                | \$33.92             | \$35.19         | \$1,347             | \$1,408         | 39.7       | \$70,058            | \$73,195        | 2,065      |
| First-line supervisors/managers of police and detectives                      | 40.10               | 38.15           | 1,604               | 1,526           | 40.0       | 83,401              | 79,356          | 2,080      |
| First-line supervisors/managers of fire fighting and prevention workers ..... | 29.37               | 27.36           | 1,294               | 1,313           | 44.1       | 67,306              | 68,291          | 2,292      |
| Fire fighters .....   | 22.25               | 21.57           | 952                 | 948             | 42.8       | 49,498              | 49,313          | 2,224      |
| Bailiffs, correctional officers, and jailers .....                            | 22.79               | 22.79           | 891                 | 856             | 39.1       | 46,340              | 44,512          | 2,034      |
| Correctional officers and jailers .....                                       | 21.90               | 21.89           | 862                 | 841             | 39.4       | 44,824              | 43,709          | 2,047      |
| Police officers .....   | 25.45               | 25.70           | 996                 | 1,022           | 39.1       | 51,794              | 53,144          | 2,035      |
| Police and sheriff's patrol officers .....                                    | 25.45               | 25.70           | 996                 | 1,022           | 39.1       | 51,794              | 53,144          | 2,035      |
| Security guards and gaming surveillance officers .....                        | 15.16               | 14.27           | 600                 | 560             | 39.6       | 31,069              | 29,058          | 2,050      |
| Security guards .....   | 15.16               | 14.27           | 600                 | 560             | 39.6       | 31,069              | 29,058          | 2,050      |
| <b>Food preparation and serving related occupations</b> .....                 | 11.40               | 10.90           | 439                 | 420             | 38.5       | 22,181              | 20,800          | 1,946      |
| First-line supervisors/managers, food preparation and serving workers .....   | 18.42               | 18.18           | 766                 | 800             | 41.6       | 38,724              | 40,300          | 2,103      |
| First-line supervisors/managers of food preparation and serving workers ..... | 18.07               | 17.50           | 757                 | 756             | 41.9       | 38,061              | 37,700          | 2,107      |
| Cooks .....   | 13.33               | 14.00           | 522                 | 542             | 39.2       | 26,642              | 27,177          | 1,998      |
| Cooks, institution and cafeteria .....  | 14.02               | 14.46           | 546                 | 542             | 38.9       | 27,008              | 27,177          | 1,926      |
| Cooks, restaurant .....   | 13.13               | 13.00           | 509                 | 508             | 38.7       | 26,449              | 26,390          | 2,015      |
| Food preparation workers .....  | 12.24               | 11.85           | 487                 | 474             | 39.8       | 25,331              | 24,644          | 2,069      |
| Food service, tipped .....  | 6.88                | 5.75            | 254                 | 164             | 36.9       | 12,551              | 7,904           | 1,824      |
| Waiters and waitresses .....  | 6.01                | 2.93            | 221                 | 105             | 36.8       | 10,847              | 5,470           | 1,806      |

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Food preparation and serving related occupations</b><br>–Continued        |                     |                 |                     |                 |            |                     |                 |            |
| Dining room and cafeteria attendants and bartender helpers .....             | \$8.79              | \$9.18          | \$324               | \$355           | 36.9       | \$15,816            | \$16,352        | 1,800      |
| Fast food and counter workers .....  | 9.59                | 9.00            | 359                 | 333             | 37.4       | 17,978              | 16,640          | 1,874      |
| Combined food preparation and serving workers, including fast food .....     | 11.75               | 11.11           | 445                 | 445             | 37.9       | 22,506              | 20,202          | 1,915      |
| Counter attendants, cafeteria, food concession, and coffee shop .....        | 8.95                | 8.84            | 334                 | 330             | 37.3       | 16,676              | 16,640          | 1,863      |
| Dishwashers .....  | 8.77                | 8.05            | 338                 | 322             | 38.5       | 17,579              | 16,738          | 2,004      |
| <b>Building and grounds cleaning and maintenance occupations</b> .....       | 15.58               | 14.05           | 617                 | 560             | 39.6       | 30,881              | 28,080          | 1,982      |
| First-line supervisors/managers of housekeeping and janitorial workers ..... | 22.06               | 20.54           | 880                 | 770             | 39.9       | 45,735              | 40,053          | 2,073      |
| Building cleaning workers .....  | 13.83               | 13.50           | 547                 | 540             | 39.5       | 28,258              | 28,080          | 2,043      |
| Janitors and cleaners, except maids and housekeeping cleaners                | 14.18               | 13.48           | 559                 | 535             | 39.4       | 28,787              | 27,498          | 2,030      |
| Maids and housekeeping cleaners .....  | 11.58               | 12.36           | 455                 | 480             | 39.3       | 23,674              | 24,960          | 2,045      |
| Grounds maintenance workers .....  | 15.19               | 15.00           | 605                 | 600             | 39.9       | 24,250              | 25,151          | 1,596      |
| Landscaping and groundskeeping workers .....                                 | 14.70               | 14.97           | 586                 | 599             | 39.9       | 23,112              | 23,920          | 1,572      |
| <b>Personal care and service occupations</b> .....                           | 13.03               | 11.75           | 485                 | 470             | 37.2       | 23,305              | 23,816          | 1,789      |
| First-line supervisors/managers of personal service workers                  | 17.84               | 15.65           | 748                 | 626             | 41.9       | 37,689              | 32,552          | 2,113      |
| Child care workers .....   | 11.57               | 11.20           | 459                 | 448             | 39.7       | 23,152              | 22,300          | 2,001      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Sales and related occupations</b>   | \$22.74             | \$17.57         | \$906               | \$692           | 39.8       | \$46,951            | \$35,545        | 2,065      |
| First-line supervisors/managers, sales workers .....   | 21.26               | 17.46           | 869                 | 730             | 40.9       | 44,810              | 37,941          | 2,108      |
| First-line supervisors/managers of retail sales workers ..   | 17.83               | 16.25           | 738                 | 676             | 41.4       | 38,360              | 35,148          | 2,152      |
| First-line supervisors/managers of non-retail sales workers .....                                  | 27.31               | 27.40           | 1,092               | 1,096           | 40.0       | 55,549              | 57,000          | 2,034      |
| Retail sales workers .....   | 13.09               | 11.44           | 514                 | 443             | 39.3       | 26,592              | 22,942          | 2,031      |
| Cashiers, all workers .....  | 10.77               | 10.25           | 413                 | 400             | 38.3       | 21,357              | 20,800          | 1,982      |
| Cashiers .....   | 10.77               | 10.25           | 413                 | 400             | 38.3       | 21,357              | 20,800          | 1,982      |
| Counter and rental clerks and parts salespersons ..  | 12.87               | 10.00           | 515                 | 400             | 40.0       | 26,652              | 20,800          | 2,071      |
| Counter and rental clerks .....  | 9.86                | 8.50            | 394                 | 340             | 40.0       | 20,360              | 17,680          | 2,066      |
| Retail salespersons .....  | 14.26               | 12.59           | 564                 | 487             | 39.5       | 29,143              | 25,287          | 2,044      |
| Insurance sales agents .....   | 27.45               | 30.43           | 1,054               | 1,141           | 38.4       | 54,793              | 59,329          | 1,996      |
| Securities, commodities, and financial services sales agents .....                                 | 80.88               | 60.02           | 3,114               | 2,401           | 38.5       | 161,913             | 124,842         | 2,002      |
| Sales representatives, wholesale and manufacturing .....   | 30.04               | 25.00           | 1,213               | 1,000           | 40.4       | 63,061              | 52,000          | 2,099      |
| Sales representatives, wholesale and manufacturing, technical and scientific products .....        | 35.80               | 33.46           | 1,439               | 1,338           | 40.2       | 74,844              | 69,595          | 2,091      |
| Sales representatives, wholesale and manufacturing, except technical and scientific products ..... | 27.15               | 23.75           | 1,098               | 950             | 40.4       | 57,109              | 49,400          | 2,103      |
| Miscellaneous sales and related workers .....  | 26.77               | 28.00           | 1,072               | 1,120           | 40.0       | 55,756              | 58,234          | 2,082      |
| <b>Office and administrative support occupations .....</b>   | 17.84               | 16.74           | 695                 | 654             | 39.0       | 35,960              | 33,902          | 2,016      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Office and administrative support occupations</b><br>–Continued                 |                     |                 |                     |                 |            |                     |                 |            |
| First-line supervisors/managers of office and administrative support workers ..... | \$29.08             | \$28.72         | \$1,137             | \$1,127         | 39.1       | \$59,126            | \$58,604        | 2,033      |
| Switchboard operators, including answering service .....                           | 13.98               | 13.19           | 538                 | 527             | 38.4       | 27,953              | 27,427          | 1,999      |
| Financial clerks .....   | 16.39               | 15.37           | 636                 | 600             | 38.8       | 33,026              | 31,200          | 2,015      |
| Billing and posting clerks and machine operators                                   | 15.25               | 15.25           | 595                 | 576             | 39.0       | 30,942              | 29,973          | 2,029      |
| Bookkeeping, accounting, and auditing clerks .....                                 | 17.84               | 15.88           | 686                 | 615             | 38.5       | 35,617              | 31,970          | 1,997      |
| Payroll and timekeeping clerks .....   | 20.38               | 18.51           | 799                 | 740             | 39.2       | 41,541              | 38,499          | 2,039      |
| Tellers .....  | 13.70               | 13.25           | 533                 | 522             | 38.9       | 27,719              | 27,165          | 2,024      |
| Brokerage clerks .....   | 18.88               | 18.28           | 726                 | 706             | 38.4       | 37,738              | 36,716          | 1,998      |
| Customer service representatives .....   | 18.96               | 17.86           | 741                 | 700             | 39.1       | 38,532              | 36,400          | 2,032      |
| File clerks .....  | 12.34               | 12.50           | 493                 | 500             | 40.0       | 25,661              | 26,000          | 2,080      |
| Library assistants, clerical .....   | 16.29               | 14.59           | 587                 | 547             | 36.0       | 26,653              | 27,294          | 1,636      |
| Order clerks .....   | 18.70               | 18.51           | 736                 | 740             | 39.3       | 38,260              | 38,501          | 2,046      |
| Receptionists and information clerks .....   | 13.95               | 13.56           | 540                 | 542             | 38.7       | 27,626              | 28,201          | 1,981      |
| Dispatchers .....  | 18.83               | 17.31           | 757                 | 661             | 40.2       | 39,390              | 34,363          | 2,091      |
| Police, fire, and ambulance dispatchers .....                                      | 20.61               | 19.41           | 791                 | 764             | 38.4       | 41,137              | 39,712          | 1,996      |
| Dispatchers, except police, fire, and ambulance .....                              | 18.15               | 15.35           | 744                 | 614             | 41.0       | 38,668              | 31,928          | 2,131      |
| Production, planning, and expediting clerks .....                                  | 21.86               | 20.19           | 874                 | 808             | 40.0       | 45,430              | 41,999          | 2,078      |
| Shipping, receiving, and traffic clerks .....                                      | 15.54               | 14.06           | 619                 | 562             | 39.8       | 32,179              | 29,245          | 2,070      |
| Stock clerks and order fillers   | 14.04               | 13.35           | 556                 | 534             | 39.6       | 28,930              | 27,768          | 2,061      |
| Weighers, measurers, checkers, and samplers, recordkeeping .....                   | 13.70               | 12.90           | 548                 | 516             | 40.0       | 28,491              | 26,824          | 2,080      |
| Secretaries and administrative assistants .....                                    | 19.36               | 18.00           | 753                 | 715             | 38.9       | 38,825              | 36,999          | 2,006      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Office and administrative support occupations</b><br>–Continued                  |                     |                 |                     |                 |            |                     |                 |            |
| Executive secretaries and administrative assistants .....                           | \$22.27             | \$21.86         | \$868               | \$838           | 39.0       | \$45,155            | \$43,561        | 2,027      |
| Medical secretaries .....   | 16.86               | 17.00           | 660                 | 670             | 39.2       | 34,344              | 34,840          | 2,038      |
| Secretaries, except legal, medical, and executive                                   | 17.65               | 17.16           | 681                 | 672             | 38.6       | 34,532              | 34,811          | 1,957      |
| Computer operators .....  | 17.75               | 16.06           | 708                 | 642             | 39.9       | 36,820              | 33,399          | 2,074      |
| Data entry and information processing workers .....                                 | 13.87               | 13.86           | 539                 | 552             | 38.9       | 27,350              | 28,109          | 1,972      |
| Data entry keyers .....   | 13.28               | 13.32           | 521                 | 533             | 39.3       | 26,286              | 27,714          | 1,980      |
| Word processors and typists .....   | 16.50               | 15.99           | 615                 | 635             | 37.3       | 31,988              | 33,030          | 1,938      |
| Insurance claims and policy processing clerks .....                                 | 16.97               | 17.46           | 644                 | 655             | 37.9       | 33,471              | 34,055          | 1,973      |
| Mail clerks and mail machine operators, except postal service .....                 | 14.66               | 15.83           | 574                 | 633             | 39.2       | 29,859              | 32,935          | 2,037      |
| Office clerks, general .....  | 17.69               | 17.52           | 687                 | 683             | 38.9       | 35,698              | 35,526          | 2,018      |
| <b>Construction and extraction occupations</b> .....                                | 24.62               | 23.34           | 984                 | 934             | 40.0       | 50,343              | 48,235          | 2,045      |
| First-line supervisors/managers of construction trades and extraction workers ..... | 32.26               | 29.00           | 1,292               | 1,160           | 40.0       | 67,171              | 60,320          | 2,082      |
| Carpenters .....  | 24.08               | 23.50           | 963                 | 940             | 40.0       | 50,085              | 48,880          | 2,080      |
| Construction laborers .....   | 22.18               | 22.50           | 887                 | 900             | 40.0       | 43,541              | 46,800          | 1,963      |
| Construction equipment operators .....  | 33.18               | 32.73           | 1,327               | 1,309           | 40.0       | 67,882              | 68,072          | 2,046      |
| Operating engineers and other construction equipment operators ....                 | 35.19               | 32.73           | 1,408               | 1,309           | 40.0       | 71,827              | 68,072          | 2,041      |
| Electricians .....  | 23.33               | 22.50           | 937                 | 900             | 40.2       | 48,710              | 46,800          | 2,088      |
| Pipelayers, plumbers, pipefitters, and steamfitters .....                           | 28.10               | 29.57           | 1,119               | 1,183           | 39.8       | 58,214              | 61,506          | 2,072      |
| Plumbers, pipefitters, and steamfitters .....                                       | 28.10               | 29.57           | 1,119               | 1,183           | 39.8       | 58,214              | 61,506          | 2,072      |
| Helpers, construction trades ..   | 19.33               | 15.51           | 769                 | 620             | 39.8       | 35,342              | 32,255          | 1,829      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Construction and extraction occupations</b> –Continued                                    |                     |                 |                     |                 |            |                     |                 |            |
| Construction and building inspectors .....   | \$29.12             | \$30.00         | \$1,148             | \$1,200         | 39.4       | \$59,716            | \$62,400        | 2,050      |
| <b>Installation, maintenance, and repair occupations</b> .....                               | 22.41               | 22.00           | 897                 | 880             | 40.0       | 46,502              | 45,760          | 2,075      |
| First-line supervisors/managers of mechanics, installers, and repairers .....                | 28.50               | 28.00           | 1,165               | 1,120           | 40.9       | 60,598              | 58,240          | 2,126      |
| Radio and telecommunications equipment installers and repairers .....                        | 28.23               | 28.93           | 1,121               | 1,157           | 39.7       | 58,273              | 60,174          | 2,064      |
| Telecommunications equipment installers and repairers, except line installers .....          | 28.23               | 28.93           | 1,121               | 1,157           | 39.7       | 58,273              | 60,174          | 2,064      |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers ..... | 24.96               | 28.08           | 998                 | 1,123           | 40.0       | 51,911              | 58,406          | 2,080      |
| Aircraft mechanics and service technicians .....   | 28.60               | 29.36           | 1,144               | 1,174           | 40.0       | 59,491              | 61,067          | 2,080      |
| Automotive technicians and repairers .....   | 21.93               | 22.00           | 883                 | 880             | 40.3       | 45,932              | 45,760          | 2,095      |
| Automotive service technicians and mechanics .....   | 22.11               | 22.00           | 889                 | 880             | 40.2       | 46,205              | 45,760          | 2,089      |
| Bus and truck mechanics and diesel engine specialists ...                                    | 19.34               | 18.09           | 775                 | 724             | 40.1       | 40,292              | 37,627          | 2,084      |
| Heating, air conditioning, and refrigeration mechanics and installers .....                  | 23.25               | 22.50           | 930                 | 900             | 40.0       | 48,356              | 46,800          | 2,080      |
| Industrial machinery installation, repair, and maintenance workers .....                     | 18.70               | 17.98           | 743                 | 719             | 39.7       | 38,512              | 37,398          | 2,059      |
| Industrial machinery mechanics .....   | 21.67               | 20.07           | 850                 | 803             | 39.2       | 44,215              | 41,746          | 2,041      |
| Maintenance and repair workers, general .....  | 18.05               | 17.98           | 718                 | 716             | 39.8       | 37,186              | 37,001          | 2,060      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Installation, maintenance, and repair occupations</b><br>–Continued    |                     |                 |                     |                 |            |                     |                 |            |
| Maintenance workers, machinery .....                                      | \$16.88             | \$17.50         | \$675               | \$700           | 40.0       | \$35,113            | \$36,400        | 2,080      |
| Line installers and repairers ...   | 25.97               | 25.85           | 1,039               | 1,034           | 40.0       | 54,028              | 53,768          | 2,080      |
| Electrical power-line installers and repairers                            | 28.80               | 30.34           | 1,152               | 1,214           | 40.0       | 59,901              | 63,107          | 2,080      |
| Telecommunications line installers and repairers                          | 24.68               | 24.95           | 987                 | 998             | 40.0       | 51,340              | 51,896          | 2,080      |
| Miscellaneous installation, maintenance, and repair workers .....         | 16.11               | 12.92           | 645                 | 517             | 40.0       | 31,576              | 26,876          | 1,960      |
| <b>Production occupations</b> .....                                       | 15.46               | 14.00           | 616                 | 559             | 39.8       | 32,023              | 29,058          | 2,071      |
| First-line supervisors/managers of production and operating workers ..... | 26.19               | 26.20           | 1,046               | 1,050           | 39.9       | 54,398              | 54,621          | 2,077      |
| Electrical, electronics, and electromechanical assemblers .....           | 14.74               | 13.53           | 590                 | 541             | 40.0       | 30,655              | 28,149          | 2,080      |
| Electrical and electronic equipment assemblers ..                         | 17.15               | 17.78           | 686                 | 711             | 40.0       | 35,677              | 36,972          | 2,080      |
| Electromechanical equipment assemblers ..                                 | 13.55               | 13.37           | 542                 | 535             | 40.0       | 28,187              | 27,810          | 2,080      |
| Structural metal fabricators and fitters .....                            | 17.94               | 16.30           | 718                 | 652             | 40.0       | 37,317              | 33,898          | 2,080      |
| Miscellaneous assemblers and fabricators .....                            | 12.66               | 12.00           | 503                 | 480             | 39.7       | 26,159              | 24,960          | 2,066      |
| Butchers and other meat, poultry, and fish processing workers .....       | 16.82               | 15.60           | 673                 | 624             | 40.0       | 34,984              | 32,448          | 2,080      |
| Butchers and meat cutters ..  | 17.41               | 15.75           | 697                 | 630             | 40.0       | 36,219              | 32,760          | 2,080      |
| Computer control programmers and operators .....                          | 15.00               | 11.54           | 600                 | 461             | 40.0       | 31,204              | 23,995          | 2,080      |
| Computer-controlled machine tool operators, metal and plastic .....       | 12.82               | 11.54           | 513                 | 461             | 40.0       | 26,661              | 23,995          | 2,080      |
| Forming machine setters, operators, and tenders, metal and plastic .....  | 14.50               | 14.00           | 580                 | 560             | 40.0       | 30,153              | 29,120          | 2,080      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Production occupations</b>   |                     |                 |                     |                 |            |                     |                 |            |
| –Continued  |                     |                 |                     |                 |            |                     |                 |            |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic .....                          | \$15.81             | \$16.50         | \$632               | \$660           | 40.0       | \$32,878            | \$34,320        | 2,080      |
| Machine tool cutting setters, operators, and tenders, metal and plastic .....                                   | 16.09               | 15.59           | 644                 | 624             | 40.0       | 33,466              | 32,425          | 2,080      |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....                   | 14.69               | 13.58           | 588                 | 543             | 40.0       | 30,560              | 28,246          | 2,080      |
| Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic ..... | 11.77               | 8.16            | 471                 | 326             | 40.0       | 24,485              | 16,975          | 2,080      |
| Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....                         | 20.20               | 17.58           | 808                 | 703             | 40.0       | 42,022              | 36,566          | 2,080      |
| Machinists .....  | 23.51               | 22.60           | 940                 | 904             | 40.0       | 48,893              | 47,008          | 2,080      |
| Molders and molding machine setters, operators, and tenders, metal and plastic .....                            | 14.32               | 13.77           | 573                 | 551             | 40.0       | 29,783              | 28,642          | 2,080      |
| Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....               | 13.74               | 13.41           | 550                 | 536             | 40.0       | 28,579              | 27,889          | 2,080      |
| Multiple machine tool setters, operators, and tenders, metal and plastic .....                                  | 12.00               | 10.98           | 456                 | 430             | 38.0       | 23,720              | 22,339          | 1,977      |
| Tool and die makers .....   | 23.38               | 23.61           | 935                 | 944             | 40.0       | 48,632              | 49,109          | 2,080      |
| Welding, soldering, and brazing workers .....   | 22.94               | 27.15           | 920                 | 1,086           | 40.1       | 47,841              | 56,476          | 2,086      |
| Welders, cutters, solderers, and brazers .....  | 23.12               | 27.15           | 927                 | 1,086           | 40.1       | 48,225              | 56,476          | 2,086      |
| Miscellaneous metalworkers and plastic workers .....  | 16.09               | 15.21           | 643                 | 608             | 40.0       | 33,457              | 31,637          | 2,080      |

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Production occupations</b>   |                     |                 |                     |                 |            |                     |                 |            |
| –Continued  |                     |                 |                     |                 |            |                     |                 |            |
| Plating and coating machine setters, operators, and tenders, metal and plastic .....  | \$17.42             | \$15.33         | \$697               | \$613           | 40.0       | \$36,235            | \$31,891        | 2,080      |
| Printers .....  | 12.60               | 10.33           | 500                 | 413             | 39.7       | 26,007              | 21,486          | 2,064      |
| Printing machine operators  | 11.93               | 7.70            | 476                 | 308             | 39.9       | 24,768              | 16,016          | 2,076      |
| Laundry and dry-cleaning workers .....  | 10.72               | 10.38           | 429                 | 415             | 40.0       | 22,297              | 21,590          | 2,080      |
| Textile machine setters, operators, and tenders .....                                 | 11.94               | 12.06           | 477                 | 482             | 40.0       | 24,800              | 25,085          | 2,077      |
| Woodworking machine setters, operators, and tenders .....                             | 13.46               | 13.25           | 538                 | 530             | 40.0       | 27,990              | 27,560          | 2,080      |
| Inspectors, testers, sorters, samplers, and weighers ....                             | 15.44               | 14.81           | 619                 | 592             | 40.1       | 32,211              | 30,805          | 2,086      |
| Packaging and filling machine operators and tenders .....                             | 12.18               | 12.00           | 487                 | 480             | 40.0       | 25,332              | 24,960          | 2,080      |
| Painting workers .....  | 16.23               | 16.00           | 649                 | 640             | 40.0       | 33,760              | 33,280          | 2,080      |
| Miscellaneous production workers .....  | 12.18               | 10.30           | 484                 | 419             | 39.7       | 25,154              | 21,805          | 2,065      |
| Paper goods machine setters, operators, and tenders .....                             | 11.63               | 8.06            | 452                 | 322             | 38.9       | 23,500              | 16,765          | 2,021      |
| Helpers--production workers .....   | 11.24               | 8.71            | 450                 | 348             | 40.0       | 23,385              | 18,121          | 2,080      |
| <b>Transportation and material moving occupations</b> .....                           | 14.72               | 13.93           | 580                 | 535             | 39.4       | 29,896              | 27,560          | 2,031      |
| First-line supervisors/managers of helpers, laborers, and material movers, hand ..... | 22.76               | 21.85           | 914                 | 874             | 40.1       | 44,572              | 45,452          | 1,958      |
| Bus drivers .....   | 18.05               | 15.75           | 632                 | 566             | 35.0       | 27,770              | 16,494          | 1,538      |
| Driver/sales workers and truck drivers .....  | 16.31               | 16.00           | 653                 | 628             | 40.0       | 33,773              | 32,656          | 2,071      |
| Truck drivers, heavy and tractor-trailer .....  | 18.59               | 18.33           | 752                 | 711             | 40.5       | 38,669              | 36,959          | 2,080      |
| Truck drivers, light or delivery services .....                                       | 14.68               | 14.00           | 588                 | 560             | 40.0       | 30,556              | 29,120          | 2,082      |

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Transportation and material moving occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Dredge, excavating, and loading machine operators                   | \$21.39             | \$21.25         | \$856               | \$850           | 40.0       | \$44,373            | \$44,200        | 2,074      |
| Excavating and loading machine and dragline operators .....         | 21.39               | 21.25           | 856                 | 850             | 40.0       | 44,373              | 44,200          | 2,074      |
| Industrial truck and tractor operators .....                        | 16.40               | 16.72           | 647                 | 669             | 39.5       | 33,650              | 34,771          | 2,052      |
| Laborers and material movers, hand .....                            | 11.82               | 10.25           | 471                 | 410             | 39.9       | 24,505              | 21,320          | 2,073      |
| Laborers and freight, stock, and material movers, hand .....        | 12.73               | 12.34           | 508                 | 494             | 39.9       | 26,412              | 25,667          | 2,075      |
| Machine feeders and offbearers .....                                | 11.22               | 9.55            | 447                 | 382             | 39.8       | 23,242              | 19,864          | 2,072      |
| Packers and packagers, hand .....                                   | 10.05               | 9.18            | 400                 | 367             | 39.8       | 20,811              | 19,092          | 2,070      |

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly,  
and annual earnings and mean weekly and annual hours**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>All workers</b> .....  | \$24.40             | \$19.55         | \$965               | \$769           | 39.5       | \$49,614            | \$39,549        | 2,033      |
| <b>Management occupations</b> .....   | 44.94               | 40.87           | 1,822               | 1,683           | 40.5       | 94,683              | 87,533          | 2,107      |
| General and operations<br>managers .....  | 52.77               | 47.60           | 2,217               | 2,053           | 42.0       | 115,272             | 106,748         | 2,185      |
| Marketing and sales managers  | 51.85               | 45.77           | 2,095               | 1,831           | 40.4       | 108,950             | 95,191          | 2,101      |
| Marketing managers .....  | 56.57               | 54.38           | 2,298               | 2,151           | 40.6       | 119,471             | 111,842         | 2,112      |
| Sales managers .....  | 46.54               | 42.20           | 1,870               | 1,688           | 40.2       | 97,233              | 87,770          | 2,089      |
| Administrative services<br>managers .....   | 43.05               | 40.36           | 1,635               | 1,731           | 38.0       | 85,028              | 90,001          | 1,975      |
| Computer and information<br>systems managers .....  | 54.68               | 49.78           | 2,169               | 2,021           | 39.7       | 112,808             | 105,094         | 2,063      |
| Financial managers .....  | 46.95               | 41.89           | 1,900               | 1,707           | 40.5       | 98,777              | 88,766          | 2,104      |
| Human resources managers ...  | 40.08               | 35.71           | 1,642               | 1,444           | 41.0       | 85,403              | 75,067          | 2,131      |
| Industrial production<br>managers .....   | 44.42               | 45.98           | 1,796               | 1,822           | 40.4       | 93,391              | 94,734          | 2,103      |
| Purchasing managers .....   | 28.79               | 25.21           | 1,125               | 1,009           | 39.1       | 58,521              | 52,445          | 2,033      |
| Transportation, storage, and<br>distribution managers .....                                   | 28.20               | 23.42           | 1,120               | 937             | 39.7       | 58,216              | 48,703          | 2,064      |
| Construction managers .....   | 46.14               | 38.15           | 2,033               | 1,896           | 44.1       | 105,694             | 98,610          | 2,291      |
| Education administrators .....  | 36.01               | 31.28           | 1,342               | 1,144           | 37.3       | 69,137              | 56,935          | 1,920      |
| Education administrators,<br>elementary and<br>secondary school .....                         | 42.87               | 37.90           | 1,700               | 1,502           | 39.7       | 87,742              | 78,100          | 2,047      |
| Education administrators,<br>postsecondary .....  | 40.44               | 36.03           | 1,460               | 1,262           | 36.1       | 74,961              | 63,554          | 1,854      |
| Engineering managers .....  | 56.09               | 50.48           | 2,279               | 2,042           | 40.6       | 118,531             | 106,179         | 2,113      |
| Food service managers .....   | 24.53               | 27.78           | 1,086               | 981             | 44.3       | 56,496              | 50,993          | 2,303      |
| Medical and health services<br>managers .....   | 49.03               | 47.04           | 2,004               | 1,827           | 40.9       | 104,230             | 94,994          | 2,126      |
| Property, real estate, and<br>community association<br>managers .....                         | 26.82               | 26.37           | 1,053               | 925             | 39.3       | 54,761              | 48,100          | 2,042      |
| <b>Business and financial<br/>operations occupations</b> .....                                | 32.49               | 28.54           | 1,307               | 1,112           | 40.2       | 66,672              | 57,606          | 2,052      |
| Buyers and purchasing agents<br>Wholesale and retail<br>buyers, except farm<br>products ..... | 32.19               | 29.84           | 1,308               | 1,174           | 40.6       | 68,028              | 61,038          | 2,113      |
| Purchasing agents, except<br>wholesale, retail, and<br>farm products .....                    | 29.10               | 29.84           | 1,171               | 1,045           | 40.3       | 60,908              | 54,349          | 2,093      |
| Purchasing agents, except<br>wholesale, retail, and<br>farm products .....                    | 33.74               | 33.43           | 1,378               | 1,337           | 40.8       | 71,635              | 69,536          | 2,123      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Business and financial operations occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Claims adjusters, appraisers, examiners, and investigators .....   | \$26.60             | \$25.00         | \$1,021             | \$971           | 38.4       | \$53,081            | \$50,499        | 1,996      |
| Claims adjusters, examiners, and investigators .....               | 27.15               | 25.53           | 1,042               | 1,000           | 38.4       | 54,209              | 52,000          | 1,996      |
| Human resources, training, and labor relations specialists .....   | 24.95               | 21.73           | 1,012               | 852             | 40.6       | 45,993              | 42,037          | 1,843      |
| Compensation, benefits, and job analysis specialists .....         | 29.88               | 30.71           | 1,232               | 1,228           | 41.2       | 64,050              | 63,875          | 2,144      |
| Management analysts .....  | 40.54               | 37.95           | 1,676               | 1,518           | 41.3       | 87,160              | 78,930          | 2,150      |
| Accountants and auditors .....                                     | 27.83               | 25.48           | 1,077               | 968             | 38.7       | 56,024              | 50,328          | 2,013      |
| Budget analysts .....  | 38.83               | 34.65           | 1,557               | 1,386           | 40.1       | 80,959              | 72,072          | 2,085      |
| Credit analysts .....  | 28.06               | 26.32           | 1,122               | 1,053           | 40.0       | 58,369              | 54,735          | 2,080      |
| Financial analysts and advisors .....                              | 42.82               | 32.69           | 1,771               | 1,306           | 41.4       | 92,097              | 67,933          | 2,151      |
| Financial analysts .....   | 43.30               | 32.66           | 1,859               | 1,308           | 42.9       | 96,676              | 67,999          | 2,232      |
| Insurance underwriters .....                                       | 42.12               | 33.63           | 1,579               | 1,177           | 37.5       | 82,085              | 61,207          | 1,949      |
| <b>Computer and mathematical science occupations</b> .....         | 38.92               | 38.52           | 1,555               | 1,514           | 40.0       | 80,858              | 78,751          | 2,077      |
| Computer programmers .....   | 30.62               | 34.22           | 1,216               | 1,369           | 39.7       | 63,217              | 71,169          | 2,065      |
| Computer software engineers  | 45.06               | 45.67           | 1,822               | 1,827           | 40.4       | 94,763              | 95,000          | 2,103      |
| Computer software engineers, applications                          | 45.48               | 48.10           | 1,864               | 1,939           | 41.0       | 96,943              | 100,814         | 2,132      |
| Computer software engineers, systems software .....                | 44.65               | 44.08           | 1,782               | 1,763           | 39.9       | 92,689              | 91,684          | 2,076      |
| Computer support specialists                                       | 34.07               | 32.98           | 1,347               | 1,235           | 39.6       | 70,068              | 64,206          | 2,057      |
| Computer systems analysts .....                                    | 38.40               | 38.48           | 1,539               | 1,489           | 40.1       | 80,011              | 77,407          | 2,084      |
| Network and computer systems administrators .....                  | 35.82               | 30.17           | 1,441               | 1,207           | 40.2       | 74,923              | 62,749          | 2,092      |
| Network systems and data communications analysts                   | 35.14               | 33.79           | 1,361               | 1,351           | 38.7       | 70,797              | 70,273          | 2,015      |
| Actuaries .....  | 37.50               | 37.84           | 1,416               | 1,535           | 37.8       | 73,614              | 79,825          | 1,963      |
| Operations research analysts                                       | 34.72               | 31.19           | 1,294               | 1,248           | 37.3       | 67,263              | 64,875          | 1,937      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Architecture and engineering occupations</b> .....              | \$35.83             | \$36.06         | \$1,455             | \$1,447         | 40.6       | \$75,658            | \$75,219        | 2,111      |
| Engineers .....  | 41.28               | 41.80           | 1,682               | 1,727           | 40.8       | 87,484              | 89,825          | 2,119      |
| Aerospace engineers .....  | 45.25               | 44.15           | 1,831               | 1,766           | 40.5       | 95,216              | 91,840          | 2,104      |
| Civil engineers .....  | 30.01               | 27.89           | 1,240               | 1,115           | 41.3       | 64,472              | 58,001          | 2,148      |
| Computer hardware engineers .....                                  | 41.50               | 45.29           | 1,784               | 1,864           | 43.0       | 92,791              | 96,934          | 2,236      |
| Electrical and electronics engineers .....                         | 43.61               | 44.38           | 1,783               | 1,804           | 40.9       | 92,706              | 93,810          | 2,126      |
| Electrical engineers .....   | 40.17               | 38.25           | 1,651               | 1,669           | 41.1       | 85,833              | 86,778          | 2,137      |
| Electronics engineers, except computer .....                       | 44.87               | 45.10           | 1,831               | 1,813           | 40.8       | 95,200              | 94,278          | 2,122      |
| Industrial engineers, including health and safety .....            | 37.37               | 37.33           | 1,508               | 1,536           | 40.4       | 78,438              | 79,851          | 2,099      |
| Industrial engineers .....   | 37.99               | 38.47           | 1,534               | 1,539           | 40.4       | 79,782              | 80,007          | 2,100      |
| Mechanical engineers .....   | 42.21               | 41.19           | 1,716               | 1,734           | 40.7       | 89,241              | 90,189          | 2,114      |
| Drafters .....   | 22.68               | 20.25           | 899                 | 810             | 39.6       | 46,731              | 42,120          | 2,060      |
| Engineering technicians, except drafters .....                     | 23.85               | 22.99           | 951                 | 917             | 39.9       | 49,447              | 47,694          | 2,074      |
| Electrical and electronic engineering technicians .....            | 22.67               | 22.72           | 907                 | 909             | 40.0       | 47,162              | 47,260          | 2,080      |
| Industrial engineering technicians .....                           | 25.49               | 25.66           | 1,012               | 971             | 39.7       | 52,644              | 50,496          | 2,065      |
| Mechanical engineering technicians .....                           | 27.32               | 29.79           | 1,079               | 1,192           | 39.5       | 56,099              | 61,965          | 2,054      |
| <b>Life, physical, and social science occupations</b> .....        | 32.34               | 25.64           | 1,279               | 1,025           | 39.5       | 66,278              | 53,290          | 2,049      |
| Life scientists .....  | 33.82               | 25.64           | 1,344               | 1,026           | 39.7       | 69,754              | 53,331          | 2,062      |
| Biological scientists .....  | 40.77               | 33.86           | 1,603               | 1,294           | 39.3       | 82,479              | 67,309          | 2,023      |
| Biochemists and biophysicists .....                                | 40.87               | 33.86           | 1,619               | 1,354           | 39.6       | 84,185              | 70,429          | 2,060      |
| Physical scientists .....  | 37.01               | 36.75           | 1,470               | 1,470           | 39.7       | 76,441              | 76,440          | 2,065      |
| Chemists and materials scientists .....                            | 42.13               | 36.75           | 1,668               | 1,470           | 39.6       | 86,713              | 76,440          | 2,058      |
| Materials scientists .....   | 45.10               | 45.77           | 1,804               | 1,831           | 40.0       | 93,818              | 95,200          | 2,080      |
| Market and survey researchers .....                                | 41.92               | 40.87           | 1,690               | 1,635           | 40.3       | 87,882              | 84,999          | 2,096      |
| Market research analysts .....                                     | 41.92               | 40.87           | 1,690               | 1,635           | 40.3       | 87,882              | 84,999          | 2,096      |
| Miscellaneous life, physical, and social science technicians ..... | 20.36               | 21.38           | 810                 | 855             | 39.8       | 41,591              | 44,470          | 2,043      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Community and social services occupations</b> .....             | \$18.33             | \$16.69         | \$706               | \$668           | 38.5       | \$35,679            | \$34,403        | 1,946      |
| Counselors .....   | 21.32               | 18.97           | 803                 | 721             | 37.7       | 38,805              | 37,999          | 1,820      |
| Educational, vocational, and school counselors ..                  | 25.83               | 21.14           | 951                 | 793             | 36.8       | 43,407              | 41,243          | 1,681      |
| Social workers .....   | 18.06               | 16.65           | 706                 | 666             | 39.1       | 36,316              | 34,299          | 2,010      |
| Mental health and substance abuse social workers .....             | 16.63               | 16.49           | 665                 | 660             | 40.0       | 34,594              | 34,299          | 2,080      |
| Miscellaneous community and social service specialists .....       | 13.03               | 12.36           | 490                 | 489             | 37.6       | 25,469              | 25,438          | 1,955      |
| Social and human service assistants .....                          | 13.03               | 12.36           | 490                 | 489             | 37.6       | 25,469              | 25,438          | 1,955      |
| <b>Legal occupations</b> .....                                     | 48.01               | 34.33           | 1,875               | 1,373           | 39.1       | 97,504              | 71,400          | 2,031      |
| Lawyers .....  | 58.29               | 58.66           | 2,315               | 2,381           | 39.7       | 120,376             | 123,800         | 2,065      |
| Paralegals and legal assistants                                    | 24.17               | 26.97           | 909                 | 944             | 37.6       | 47,269              | 49,085          | 1,955      |
| <b>Education, training, and library occupations</b> .....          | 30.48               | 23.85           | 1,156               | 894             | 37.9       | 51,311              | 42,808          | 1,683      |
| Postsecondary teachers .....                                       | 52.80               | 48.46           | 2,030               | 1,900           | 38.4       | 85,428              | 81,413          | 1,618      |
| Math and computer teachers, postsecondary                          | 48.98               | 43.50           | 1,817               | 1,740           | 37.1       | 65,836              | 60,896          | 1,344      |
| Mathematical science teachers, postsecondary .....                 | 48.98               | 43.50           | 1,817               | 1,740           | 37.1       | 65,836              | 60,896          | 1,344      |
| Life sciences teachers, postsecondary .....                        | 47.55               | 48.93           | 2,101               | 1,939           | 44.2       | 102,752             | 98,823          | 2,161      |
| Biological science teachers, postsecondary .....                   | 47.55               | 48.93           | 2,101               | 1,939           | 44.2       | 102,752             | 98,823          | 2,161      |
| Physical sciences teachers, postsecondary .....                    | 62.69               | 53.56           | 2,428               | 2,142           | 38.7       | 107,255             | 107,900         | 1,711      |
| Social sciences teachers, postsecondary .....                      | 50.25               | 41.95           | 1,823               | 1,678           | 36.3       | 79,980              | 84,350          | 1,592      |
| Arts, communications, and humanities teachers, postsecondary ..... | 55.77               | 47.43           | 2,011               | 1,723           | 36.1       | 77,718              | 71,407          | 1,394      |
| English language and literature teachers, postsecondary .....      | 66.13               | 71.61           | 2,247               | 2,506           | 34.0       | 92,874              | 97,750          | 1,404      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Education, training, and library occupations</b><br>–Continued       |                     |                 |                     |                 |            |                     |                 |            |
| Miscellaneous postsecondary teachers                                    | \$44.83             | \$42.10         | \$1,648             | \$1,473         | 36.8       | \$65,484            | \$65,766        | 1,461      |
| Primary, secondary, and special education school teachers .....         | 20.26               | 14.36           | 775                 | 560             | 38.3       | 34,178              | 28,080          | 1,687      |
| Preschool and kindergarten teachers .....                               | 13.28               | 14.00           | 515                 | 495             | 38.8       | 24,904              | 22,962          | 1,875      |
| Preschool teachers, except special education .....                      | 13.16               | 13.70           | 511                 | 495             | 38.9       | 24,685              | 22,962          | 1,876      |
| Elementary and middle school teachers .....                             | 29.19               | 31.51           | 1,119               | 1,260           | 38.3       | 42,374              | 47,134          | 1,452      |
| Special education teachers  | 32.04               | 25.54           | 1,191               | 1,101           | 37.2       | 48,748              | 54,400          | 1,522      |
| Librarians .....  | 27.08               | 24.01           | 1,043               | 960             | 38.5       | 52,927              | 49,935          | 1,954      |
| Teacher assistants .....  | 10.20               | 9.00            | 391                 | 360             | 38.4       | 19,836              | 18,720          | 1,944      |
| <b>Arts, design, entertainment, sports, and media occupations</b> ..... | 28.07               | 26.24           | 1,105               | 1,050           | 39.4       | 57,362              | 54,579          | 2,043      |
| Designers .....   | 24.20               | 26.24           | 954                 | 1,050           | 39.4       | 49,619              | 54,579          | 2,050      |
| Graphic designers .....   | 23.98               | 26.24           | 943                 | 1,050           | 39.3       | 49,033              | 54,579          | 2,045      |
| Public relations specialists .....                                      | 28.28               | 28.00           | 1,126               | 1,120           | 39.8       | 58,553              | 58,242          | 2,070      |
| Writers and editors .....   | 38.27               | 36.06           | 1,464               | 1,442           | 38.3       | 76,151              | 75,001          | 1,990      |
| Editors .....   | 36.15               | 36.06           | 1,352               | 1,416           | 37.4       | 70,322              | 73,626          | 1,945      |
| <b>Healthcare practitioner and technical occupations</b> .....          | 29.13               | 26.19           | 1,120               | 1,027           | 38.5       | 58,247              | 53,414          | 2,000      |
| Pharmacists .....   | 46.92               | 46.88           | 1,833               | 1,840           | 39.1       | 95,297              | 95,680          | 2,031      |
| Physicians and surgeons .....   | 54.74               | 27.41           | 2,192               | 1,096           | 40.0       | 113,974             | 57,013          | 2,082      |
| Registered nurses .....   | 33.31               | 31.54           | 1,244               | 1,184           | 37.4       | 64,689              | 61,551          | 1,942      |
| Therapists .....  | 30.98               | 31.15           | 1,204               | 1,207           | 38.9       | 62,606              | 62,754          | 2,021      |
| Physical therapists .....   | 31.19               | 31.43           | 1,200               | 1,156           | 38.5       | 62,394              | 60,091          | 2,001      |
| Respiratory therapists .....  | 30.54               | 30.17           | 1,213               | 1,207           | 39.7       | 63,101              | 62,754          | 2,066      |
| Clinical laboratory technologists and technicians .....                 | 20.54               | 19.23           | 813                 | 769             | 39.6       | 42,276              | 39,998          | 2,058      |
| Medical and clinical laboratory technologists                           | 22.13               | 20.60           | 885                 | 824             | 40.0       | 46,035              | 42,848          | 2,080      |
| Medical and clinical laboratory technicians ..                          | 18.32               | 17.68           | 714                 | 684             | 39.0       | 37,154              | 35,589          | 2,028      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Healthcare practitioner and technical occupations</b><br>–Continued        |                     |                 |                     |                 |            |                     |                 |            |
| Emergency medical technicians and paramedics .....                            | \$15.84             | \$14.42         | \$632               | \$577           | 39.9       | \$32,872            | \$29,994        | 2,076      |
| Health diagnosing and treating practitioner support technicians .....         | 17.85               | 16.34           | 677                 | 653             | 37.9       | 34,967              | 33,981          | 1,959      |
| Licensed practical and licensed vocational nurses                             | 23.30               | 23.76           | 894                 | 894             | 38.4       | 46,514              | 46,467          | 1,997      |
| Medical records and health information technicians ...                        | 16.60               | 15.32           | 637                 | 573             | 38.4       | 33,142              | 29,806          | 1,996      |
| <b>Healthcare support occupations</b> .....                                   | 14.16               | 13.90           | 547                 | 547             | 38.6       | 28,414              | 28,434          | 2,007      |
| Nursing, psychiatric, and home health aides .....                             | 13.19               | 12.73           | 510                 | 500             | 38.7       | 26,531              | 26,021          | 2,012      |
| Nursing aides, orderlies, and attendants .....                                | 13.30               | 13.10           | 515                 | 500             | 38.7       | 26,760              | 26,021          | 2,012      |
| Psychiatric aides .....   | 14.00               | 14.08           | 540                 | 547             | 38.6       | 28,079              | 28,434          | 2,006      |
| Miscellaneous healthcare support occupations .....                            | 15.56               | 15.07           | 598                 | 598             | 38.4       | 31,090              | 31,086          | 1,997      |
| Dental assistants .....   | 19.44               | 21.00           | 696                 | 753             | 35.8       | 36,205              | 39,130          | 1,862      |
| Medical assistants .....  | 14.29               | 13.97           | 551                 | 559             | 38.6       | 28,541              | 29,058          | 1,997      |
| Medical transcriptionists ...   | 15.91               | 15.00           | 631                 | 600             | 39.7       | 32,814              | 31,200          | 2,062      |
| <b>Protective service occupations</b>   | 14.36               | 13.83           | 573                 | 553             | 39.9       | 29,486              | 28,760          | 2,054      |
| Security guards and gaming surveillance officers .....                        | 15.12               | 14.00           | 602                 | 560             | 39.8       | 31,298              | 29,120          | 2,070      |
| Security guards .....   | 15.12               | 14.00           | 602                 | 560             | 39.8       | 31,298              | 29,120          | 2,070      |
| <b>Food preparation and serving related occupations</b> .....                 | 11.30               | 10.82           | 436                 | 420             | 38.6       | 22,222              | 20,800          | 1,967      |
| First-line supervisors/managers, food preparation and serving workers .....   | 18.58               | 18.18           | 780                 | 800             | 42.0       | 40,007              | 41,600          | 2,154      |
| First-line supervisors/managers of food preparation and serving workers ..... | 18.24               | 17.50           | 773                 | 775             | 42.4       | 39,570              | 39,312          | 2,169      |
| Cooks .....   | 13.21               | 14.00           | 520                 | 542             | 39.3       | 26,950              | 28,197          | 2,040      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Food preparation and serving related occupations</b>                  |                     |                 |                     |                 |            |                     |                 |            |
| –Continued   |                     |                 |                     |                 |            |                     |                 |            |
| Cooks, institution and cafeteria .....                                   | \$13.78             | \$14.46         | \$543               | \$542           | 39.4       | \$28,021            | \$28,197        | 2,033      |
| Cooks, restaurant .....  | 13.13               | 13.00           | 509                 | 508             | 38.7       | 26,449              | 26,390          | 2,015      |
| Food preparation workers .....   | 12.24               | 11.85           | 487                 | 474             | 39.8       | 25,331              | 24,644          | 2,069      |
| Food service, tipped .....   | 6.83                | 5.55            | 253                 | 164             | 37.0       | 12,550              | 7,904           | 1,837      |
| Waiters and waitresses .....   | 6.01                | 2.93            | 221                 | 105             | 36.8       | 10,847              | 5,470           | 1,806      |
| Dining room and cafeteria attendants and bartender helpers .....         | 8.63                | 9.00            | 323                 | 343             | 37.4       | 16,119              | 16,848          | 1,869      |
| Fast food and counter workers .....                                      | 9.51                | 9.00            | 356                 | 333             | 37.4       | 17,915              | 16,640          | 1,883      |
| Combined food preparation and serving workers, including fast food ..... | 11.61               | 11.11           | 444                 | 445             | 38.3       | 23,109              | 23,117          | 1,990      |
| Counter attendants, cafeteria, food concession, and coffee shop .....    | 8.90                | 8.75            | 331                 | 320             | 37.1       | 16,512              | 16,638          | 1,855      |
| Dishwashers .....  | 8.77                | 8.05            | 338                 | 322             | 38.5       | 17,579              | 16,738          | 2,004      |
| <b>Building and grounds cleaning and maintenance occupations</b> .....   | 15.38               | 13.50           | 608                 | 540             | 39.6       | 30,611              | 28,080          | 1,991      |
| Building cleaning workers .....  | 13.27               | 13.43           | 523                 | 526             | 39.4       | 27,180              | 27,352          | 2,048      |
| Janitors and cleaners, except maids and housekeeping cleaners .....      | 13.32               | 13.10           | 521                 | 505             | 39.1       | 27,072              | 26,250          | 2,032      |
| Maids and housekeeping cleaners .....                                    | 11.34               | 12.00           | 446                 | 459             | 39.3       | 23,176              | 23,849          | 2,043      |
| Grounds maintenance workers .....  | 14.98               | 14.97           | 597                 | 599             | 39.8       | 24,933              | 25,151          | 1,665      |
| Landscaping and groundskeeping workers .....                             | 14.98               | 14.97           | 597                 | 599             | 39.8       | 24,933              | 25,151          | 1,665      |
| <b>Personal care and service occupations</b> .....                       | 13.00               | 11.75           | 483                 | 468             | 37.1       | 23,657              | 23,816          | 1,819      |
| Child care workers .....   | 11.57               | 11.20           | 459                 | 448             | 39.7       | 23,152              | 22,300          | 2,001      |
| <b>Sales and related occupations</b>                                     | 22.82               | 17.85           | 909                 | 706             | 39.9       | 47,123              | 36,005          | 2,065      |

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |             | Annual <sup>5</sup> |                 |              |
|--|---------------------|-----------------|---------------------|-----------------|-------------|---------------------|-----------------|--------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours  | Mean earnings       | Median earnings | Mean hours   |
| <b>Sales and related occupations</b><br>–Continued   |                     |                 |                     |                 |             |                     |                 |              |
| First-line supervisors/managers, sales workers .....   | \$21.44             | \$18.00         | \$877               | \$734           | 40.9        | \$45,214            | \$37,941        | 2,109        |
| First-line supervisors/managers of retail sales workers ..   | 17.94               | 16.25           | 744                 | 676             | 41.5        | 38,680              | 35,148          | 2,156        |
| First-line supervisors/managers of non-retail sales workers .....                                  | 27.31               | 27.40           | 1,092               | 1,096           | 40.0        | 55,549              | 57,000          | 2,034        |
| Retail sales workers .....   | 13.02               | 11.41           | 512                 | 440             | 39.3        | 26,467              | 22,880          | 2,032        |
| Cashiers, all workers .....  | 10.52               | 10.25           | 403                 | 400             | 38.3        | 20,851              | 20,592          | 1,982        |
| Cashiers .....   | 10.52               | 10.25           | 403                 | 400             | 38.3        | 20,851              | 20,592          | 1,982        |
| Counter and rental clerks and parts salespersons ..  | 12.87               | 10.00           | 515                 | 400             | 40.0        | 26,652              | 20,800          | 2,071        |
| Counter and rental clerks .....  | 9.86                | 8.50            | 394                 | 340             | 40.0        | 20,360              | 17,680          | 2,066        |
| Retail salespersons .....  | 14.25               | 12.40           | 564                 | 485             | 39.6        | 29,131              | 25,287          | 2,045        |
| Insurance sales agents .....   | 27.45               | 30.43           | 1,054               | 1,141           | 38.4        | 54,793              | 59,329          | 1,996        |
| Securities, commodities, and financial services sales agents .....                                 | 80.88               | 60.02           | 3,114               | 2,401           | 38.5        | 161,913             | 124,842         | 2,002        |
| Sales representatives, wholesale and manufacturing .....   | 30.04               | 25.00           | 1,213               | 1,000           | 40.4        | 63,061              | 52,000          | 2,099        |
| Sales representatives, wholesale and manufacturing, technical and scientific products .....        | 35.80               | 33.46           | 1,439               | 1,338           | 40.2        | 74,844              | 69,595          | 2,091        |
| Sales representatives, wholesale and manufacturing, except technical and scientific products ..... | 27.15               | 23.75           | 1,098               | 950             | 40.4        | 57,109              | 49,400          | 2,103        |
| Miscellaneous sales and related workers .....  | 26.77               | 28.00           | 1,072               | 1,120           | 40.0        | 55,756              | 58,234          | 2,082        |
| <b>Office and administrative support occupations .....</b>   | <b>17.68</b>        | <b>16.50</b>    | <b>692</b>          | <b>647</b>      | <b>39.1</b> | <b>35,863</b>       | <b>33,634</b>   | <b>2,028</b> |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Office and administrative support occupations</b><br>–Continued                 |                     |                 |                     |                 |            |                     |                 |            |
| First-line supervisors/managers of office and administrative support workers ..... | \$29.28             | \$28.72         | \$1,154             | \$1,127         | 39.4       | \$60,017            | \$58,604        | 2,049      |
| Switchboard operators, including answering service .....                           | 12.72               | 13.19           | 493                 | 527             | 38.7       | 25,626              | 27,427          | 2,014      |
| Financial clerks .....   | 16.31               | 15.26           | 636                 | 600             | 39.0       | 33,046              | 31,200          | 2,026      |
| Billing and posting clerks and machine operators                                   | 15.25               | 15.25           | 596                 | 576             | 39.1       | 30,975              | 29,973          | 2,032      |
| Bookkeeping, accounting, and auditing clerks .....                                 | 17.83               | 15.88           | 692                 | 624             | 38.8       | 35,988              | 32,427          | 2,018      |
| Payroll and timekeeping clerks .....   | 20.35               | 18.51           | 797                 | 717             | 39.2       | 41,461              | 37,286          | 2,037      |
| Tellers .....  | 13.57               | 13.06           | 529                 | 510             | 39.0       | 27,488              | 26,520          | 2,026      |
| Brokerage clerks .....   | 18.88               | 18.28           | 726                 | 706             | 38.4       | 37,738              | 36,716          | 1,998      |
| Customer service representatives .....   | 18.86               | 17.86           | 737                 | 689             | 39.1       | 38,304              | 35,818          | 2,031      |
| Order clerks .....   | 18.70               | 18.51           | 736                 | 740             | 39.3       | 38,260              | 38,501          | 2,046      |
| Receptionists and information clerks .....   | 13.63               | 13.56           | 531                 | 542             | 39.0       | 27,111              | 28,201          | 1,989      |
| Dispatchers .....  | 17.34               | 15.35           | 710                 | 614             | 40.9       | 36,916              | 31,928          | 2,129      |
| Dispatchers, except police, fire, and ambulance .....                              | 17.34               | 15.35           | 712                 | 614             | 41.0       | 36,999              | 31,928          | 2,134      |
| Production, planning, and expediting clerks .....                                  | 21.86               | 20.19           | 874                 | 808             | 40.0       | 45,430              | 41,999          | 2,078      |
| Shipping, receiving, and traffic clerks .....                                      | 15.54               | 14.06           | 619                 | 562             | 39.8       | 32,179              | 29,245          | 2,070      |
| Stock clerks and order fillers   | 13.82               | 12.70           | 550                 | 501             | 39.8       | 28,585              | 26,042          | 2,069      |
| Weighers, measurers, checkers, and samplers, recordkeeping .....                   | 13.70               | 12.90           | 548                 | 516             | 40.0       | 28,491              | 26,824          | 2,080      |
| Secretaries and administrative assistants .....                                    | 19.42               | 18.00           | 761                 | 720             | 39.2       | 39,368              | 37,170          | 2,027      |
| Executive secretaries and administrative assistants .....                          | 22.58               | 22.31           | 884                 | 860             | 39.2       | 45,983              | 44,700          | 2,037      |
| Medical secretaries .....  | 16.84               | 17.00           | 660                 | 670             | 39.2       | 34,301              | 34,840          | 2,037      |
| Secretaries, except legal, medical, and executive                                  | 17.81               | 16.98           | 695                 | 672             | 39.0       | 35,593              | 34,811          | 1,999      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Office and administrative support occupations</b><br>–Continued                  |                     |                 |                     |                 |            |                     |                 |            |
| Computer operators .....  | \$17.75             | \$16.06         | \$708               | \$642           | 39.9       | \$36,820            | \$33,399        | 2,074      |
| Data entry and information processing workers .....                                 | 13.40               | 13.32           | 525                 | 533             | 39.2       | 26,493              | 27,714          | 1,977      |
| Data entry keyers .....   | 13.18               | 13.32           | 518                 | 533             | 39.3       | 26,095              | 27,019          | 1,980      |
| Insurance claims and policy processing clerks .....                                 | 16.97               | 17.46           | 644                 | 655             | 37.9       | 33,471              | 34,055          | 1,973      |
| Mail clerks and mail machine operators, except postal service .....                 | 14.66               | 15.83           | 574                 | 633             | 39.2       | 29,859              | 32,935          | 2,037      |
| Office clerks, general .....  | 17.71               | 17.50           | 691                 | 700             | 39.0       | 35,923              | 36,400          | 2,028      |
| <b>Construction and extraction occupations</b> .....                                | 24.73               | 23.34           | 989                 | 934             | 40.0       | 50,554              | 48,547          | 2,044      |
| First-line supervisors/managers of construction trades and extraction workers ..... | 35.86               | 37.88           | 1,436               | 1,515           | 40.1       | 74,691              | 78,790          | 2,083      |
| Carpenters .....  | 24.11               | 23.50           | 964                 | 940             | 40.0       | 50,152              | 48,880          | 2,080      |
| Construction laborers .....   | 22.18               | 22.50           | 887                 | 900             | 40.0       | 43,541              | 46,800          | 1,963      |
| Construction equipment operators .....  | 35.19               | 32.73           | 1,408               | 1,309           | 40.0       | 71,827              | 68,072          | 2,041      |
| Operating engineers and other construction equipment operators ....                 | 35.19               | 32.73           | 1,408               | 1,309           | 40.0       | 71,827              | 68,072          | 2,041      |
| Electricians .....  | 23.26               | 22.50           | 934                 | 882             | 40.2       | 48,567              | 45,885          | 2,088      |
| Pipelayers, plumbers, pipefitters, and steamfitters .....                           | 28.42               | 30.19           | 1,136               | 1,208           | 40.0       | 59,090              | 62,804          | 2,079      |
| Plumbers, pipefitters, and steamfitters .....                                       | 28.42               | 30.19           | 1,136               | 1,208           | 40.0       | 59,090              | 62,804          | 2,079      |
| <b>Installation, maintenance, and repair occupations</b> .....                      | 22.52               | 22.00           | 902                 | 880             | 40.1       | 46,747              | 45,760          | 2,075      |
| First-line supervisors/managers of mechanics, installers, and repairers .....       | 31.12               | 30.91           | 1,281               | 1,236           | 41.2       | 66,590              | 64,293          | 2,140      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Installation, maintenance, and repair occupations</b><br>–Continued                       |                     |                 |                     |                 |            |                     |                 |            |
| Radio and telecommunications equipment installers and repairers .....                        | \$29.10             | \$28.93         | \$1,162             | \$1,157         | 39.9       | \$60,432            | \$60,174        | 2,076      |
| Telecommunications equipment installers and repairers, except line installers .....          | 29.10               | 28.93           | 1,162               | 1,157           | 39.9       | 60,432              | 60,174          | 2,076      |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers ..... | 23.77               | 24.00           | 951                 | 960             | 40.0       | 49,445              | 49,920          | 2,080      |
| Aircraft mechanics and service technicians .....   | 28.60               | 29.36           | 1,144               | 1,174           | 40.0       | 59,491              | 61,067          | 2,080      |
| Automotive technicians and repairers .....   | 22.07               | 22.00           | 889                 | 880             | 40.3       | 46,252              | 45,760          | 2,095      |
| Automotive service technicians and mechanics .....   | 22.28               | 22.00           | 895                 | 880             | 40.2       | 46,558              | 45,760          | 2,090      |
| Bus and truck mechanics and diesel engine specialists ...                                    | 19.03               | 17.68           | 763                 | 707             | 40.1       | 39,659              | 36,774          | 2,084      |
| Heating, air conditioning, and refrigeration mechanics and installers .....                  | 23.25               | 22.50           | 930                 | 900             | 40.0       | 48,356              | 46,800          | 2,080      |
| Industrial machinery installation, repair, and maintenance workers .....                     | 18.64               | 17.98           | 739                 | 719             | 39.7       | 38,343              | 37,398          | 2,057      |
| Industrial machinery mechanics .....   | 21.67               | 20.07           | 850                 | 803             | 39.2       | 44,215              | 41,746          | 2,041      |
| Maintenance and repair workers, general .....  | 17.81               | 17.98           | 708                 | 719             | 39.8       | 36,630              | 37,398          | 2,056      |
| Maintenance workers, machinery .....   | 16.88               | 17.50           | 675                 | 700             | 40.0       | 35,113              | 36,400          | 2,080      |
| Line installers and repairers ...  | 26.26               | 28.66           | 1,050               | 1,146           | 40.0       | 54,619              | 59,611          | 2,080      |
| Telecommunications line installers and repairers   | 24.77               | 24.95           | 991                 | 998             | 40.0       | 51,519              | 51,896          | 2,080      |
| Miscellaneous installation, maintenance, and repair workers .....                            | 13.14               | 12.92           | 526                 | 517             | 40.0       | 25,100              | 26,867          | 1,910      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Production occupations</b> .....   | \$15.40             | \$14.00         | \$613               | \$559           | 39.8       | \$31,892            | \$29,058        | 2,071      |
| First-line supervisors/managers of production and operating workers .....                     | 25.73               | 25.31           | 1,027               | 1,031           | 39.9       | 53,428              | 53,637          | 2,077      |
| Electrical, electronics, and electromechanical assemblers .....                               | 14.74               | 13.53           | 590                 | 541             | 40.0       | 30,655              | 28,149          | 2,080      |
| Electrical and electronic equipment assemblers ..   | 17.15               | 17.78           | 686                 | 711             | 40.0       | 35,677              | 36,972          | 2,080      |
| Electromechanical equipment assemblers ..   | 13.55               | 13.37           | 542                 | 535             | 40.0       | 28,187              | 27,810          | 2,080      |
| Structural metal fabricators and fitters .....  | 17.94               | 16.30           | 718                 | 652             | 40.0       | 37,317              | 33,898          | 2,080      |
| Miscellaneous assemblers and fabricators .....  | 12.66               | 12.00           | 503                 | 480             | 39.7       | 26,159              | 24,960          | 2,066      |
| Butchers and other meat, poultry, and fish processing workers .....                           | 16.82               | 15.60           | 673                 | 624             | 40.0       | 34,984              | 32,448          | 2,080      |
| Butchers and meat cutters ..  | 17.41               | 15.75           | 697                 | 630             | 40.0       | 36,219              | 32,760          | 2,080      |
| Computer control programmers and operators .....  | 15.00               | 11.54           | 600                 | 461             | 40.0       | 31,204              | 23,995          | 2,080      |
| Computer-controlled machine tool operators, metal and plastic .....                           | 12.82               | 11.54           | 513                 | 461             | 40.0       | 26,661              | 23,995          | 2,080      |
| Forming machine setters, operators, and tenders, metal and plastic .....                      | 14.50               | 14.00           | 580                 | 560             | 40.0       | 30,153              | 29,120          | 2,080      |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic .....        | 15.81               | 16.50           | 632                 | 660             | 40.0       | 32,878              | 34,320          | 2,080      |
| Machine tool cutting setters, operators, and tenders, metal and plastic .....                 | 16.09               | 15.59           | 644                 | 624             | 40.0       | 33,466              | 32,425          | 2,080      |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic ..... | 14.69               | 13.58           | 588                 | 543             | 40.0       | 30,560              | 28,246          | 2,080      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Production occupations</b>   |                     |                 |                     |                 |            |                     |                 |            |
| –Continued  |                     |                 |                     |                 |            |                     |                 |            |
| Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic ..... | \$11.77             | \$8.16          | \$471               | \$326           | 40.0       | \$24,485            | \$16,975        | 2,080      |
| Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....                         | 20.20               | 17.58           | 808                 | 703             | 40.0       | 42,022              | 36,566          | 2,080      |
| Machinists .....  | 23.51               | 22.60           | 940                 | 904             | 40.0       | 48,893              | 47,008          | 2,080      |
| Molders and molding machine setters, operators, and tenders, metal and plastic .....                            | 14.32               | 13.77           | 573                 | 551             | 40.0       | 29,783              | 28,642          | 2,080      |
| Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....               | 13.74               | 13.41           | 550                 | 536             | 40.0       | 28,579              | 27,889          | 2,080      |
| Multiple machine tool setters, operators, and tenders, metal and plastic .....                                  | 12.00               | 10.98           | 456                 | 430             | 38.0       | 23,720              | 22,339          | 1,977      |
| Tool and die makers .....   | 23.38               | 23.61           | 935                 | 944             | 40.0       | 48,632              | 49,109          | 2,080      |
| Welding, soldering, and brazing workers .....   | 22.94               | 27.15           | 920                 | 1,086           | 40.1       | 47,841              | 56,476          | 2,086      |
| Welders, cutters, solderers, and brazers .....  | 23.12               | 27.15           | 927                 | 1,086           | 40.1       | 48,225              | 56,476          | 2,086      |
| Miscellaneous metalworkers and plastic workers .....  | 16.09               | 15.21           | 643                 | 608             | 40.0       | 33,457              | 31,637          | 2,080      |
| Plating and coating machine setters, operators, and tenders, metal and plastic .....                            | 17.42               | 15.33           | 697                 | 613             | 40.0       | 36,235              | 31,891          | 2,080      |
| Printers .....  | 12.60               | 10.33           | 500                 | 413             | 39.7       | 26,007              | 21,486          | 2,064      |
| Printing machine operators  | 11.93               | 7.70            | 476                 | 308             | 39.9       | 24,768              | 16,016          | 2,076      |
| Textile machine setters, operators, and tenders .....   | 11.94               | 12.06           | 477                 | 482             | 40.0       | 24,800              | 25,085          | 2,077      |
| Woodworking machine setters, operators, and tenders .....   | 13.46               | 13.25           | 538                 | 530             | 40.0       | 27,990              | 27,560          | 2,080      |
| Inspectors, testers, sorters, samplers, and weighers ....   | 15.44               | 14.81           | 619                 | 592             | 40.1       | 32,211              | 30,805          | 2,086      |

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Production occupations</b>   |                     |                 |                     |                 |            |                     |                 |            |
| –Continued  |                     |                 |                     |                 |            |                     |                 |            |
| Packaging and filling machine operators and tenders .....                             | \$12.18             | \$12.00         | \$487               | \$480           | 40.0       | \$25,332            | \$24,960        | 2,080      |
| Painting workers .....  | 16.23               | 16.00           | 649                 | 640             | 40.0       | 33,760              | 33,280          | 2,080      |
| Miscellaneous production workers .....  | 12.18               | 10.30           | 484                 | 419             | 39.7       | 25,154              | 21,805          | 2,065      |
| Paper goods machine setters, operators, and tenders .....                             | 11.63               | 8.06            | 452                 | 322             | 38.9       | 23,500              | 16,765          | 2,021      |
| Helpers--production workers .....   | 11.24               | 8.71            | 450                 | 348             | 40.0       | 23,385              | 18,121          | 2,080      |
| <b>Transportation and material moving occupations</b> .....                           | 14.43               | 13.38           | 570                 | 520             | 39.5       | 29,558              | 27,011          | 2,048      |
| First-line supervisors/managers of helpers, laborers, and material movers, hand ..... | 22.70               | 21.85           | 913                 | 874             | 40.2       | 44,450              | 45,452          | 1,958      |
| Driver/sales workers and truck drivers .....  | 16.29               | 16.00           | 653                 | 630             | 40.0       | 33,924              | 32,781          | 2,082      |
| Truck drivers, heavy and tractor-trailer .....  | 18.65               | 18.95           | 755                 | 716             | 40.5       | 39,223              | 37,232          | 2,103      |
| Truck drivers, light or delivery services .....                                       | 14.68               | 14.00           | 588                 | 560             | 40.0       | 30,556              | 29,120          | 2,082      |
| Dredge, excavating, and loading machine operators                                     | 21.64               | 24.46           | 866                 | 978             | 40.0       | 44,834              | 50,877          | 2,071      |
| Excavating and loading machine and dragline operators .....                           | 21.64               | 24.46           | 866                 | 978             | 40.0       | 44,834              | 50,877          | 2,071      |
| Industrial truck and tractor operators .....  | 16.40               | 16.72           | 647                 | 669             | 39.5       | 33,650              | 34,771          | 2,052      |
| Laborers and material movers, hand .....  | 11.63               | 10.09           | 464                 | 403             | 39.9       | 24,110              | 20,981          | 2,073      |
| Laborers and freight, stock, and material movers, hand .....                          | 12.42               | 12.00           | 495                 | 480             | 39.9       | 25,761              | 24,960          | 2,075      |

See footnotes at end of table.

**Table 12**

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Transportation and material moving occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Machine feeders and offbearers .....                                | \$11.22             | \$9.55          | \$447               | \$382           | 39.8       | \$23,242            | \$19,864        | 2,072      |
| Packers and packagers, hand .....                                   | 10.05               | 9.18            | 400                 | 367             | 39.8       | 20,811              | 19,092          | 2,070      |

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>All workers</b> .....  | \$28.10             | \$24.25         | \$1,052             | \$936           | 37.4       | \$47,826            | \$45,843        | 1,702      |
| <b>Management occupations</b> .....                                   | 38.15               | 35.80           | 1,480               | 1,371           | 38.8       | 75,064              | 72,010          | 1,968      |
| Education administrators .....  | 45.26               | 45.09           | 1,775               | 1,730           | 39.2       | 85,803              | 88,881          | 1,896      |
| Education administrators,<br>elementary and<br>secondary school ..... | 47.35               | 46.75           | 1,877               | 1,804           | 39.6       | 88,070              | 88,910          | 1,860      |
| Education administrators,<br>postsecondary .....                      | 38.41               | 28.78           | 1,446               | 1,019           | 37.6       | 75,180              | 53,013          | 1,957      |
| Medical and health services<br>managers .....                         | 43.21               | 36.09           | 1,641               | 1,360           | 38.0       | 85,344              | 70,737          | 1,975      |
| <b>Business and financial<br/>operations occupations</b> .....        | 28.41               | 28.37           | 1,099               | 1,091           | 38.7       | 57,127              | 56,711          | 2,011      |
| Accountants and auditors .....  | 26.64               | 22.25           | 995                 | 834             | 37.4       | 51,760              | 43,393          | 1,943      |
| <b>Computer and mathematical<br/>science occupations</b> .....        | 30.60               | 29.15           | 1,182               | 1,125           | 38.6       | 61,478              | 58,500          | 2,009      |
| Computer support specialists  | 23.59               | 18.78           | 902                 | 695             | 38.2       | 46,914              | 36,133          | 1,988      |
| <b>Architecture and engineering<br/>occupations</b> .....             | 29.24               | 27.12           | 1,146               | 1,070           | 39.2       | 59,611              | 55,642          | 2,038      |
| <b>Life, physical, and social<br/>science occupations</b> .....       | 32.91               | 23.59           | 1,230               | 860             | 37.4       | 58,410              | 46,569          | 1,775      |
| Psychologists .....   | 51.23               | 41.93           | 1,882               | 1,467           | 36.7       | 78,058              | 69,647          | 1,524      |
| Clinical, counseling, and<br>school psychologists ....                | 51.23               | 41.93           | 1,882               | 1,467           | 36.7       | 78,058              | 69,647          | 1,524      |
| <b>Community and social<br/>services occupations</b> .....            | 26.66               | 25.02           | 1,019               | 972             | 38.2       | 49,532              | 50,825          | 1,858      |
| Counselors .....  | 35.49               | 35.28           | 1,298               | 1,385           | 36.6       | 56,006              | 53,803          | 1,578      |
| Educational, vocational,<br>and school counselors ..                  | 43.47               | 43.35           | 1,495               | 1,455           | 34.4       | 58,061              | 56,739          | 1,336      |
| Social workers .....  | 24.85               | 23.10           | 956                 | 893             | 38.5       | 48,757              | 46,416          | 1,962      |
| Child, family, and school<br>social workers .....                     | 24.90               | 23.10           | 953                 | 893             | 38.3       | 48,464              | 46,416          | 1,947      |
| Miscellaneous community<br>and social service<br>specialists .....    | 20.89               | 19.08           | 826                 | 780             | 39.5       | 41,989              | 40,019          | 2,010      |
| Social and human service<br>assistants .....                          | 17.63               | 16.88           | 705                 | 707             | 40.0       | 35,366              | 34,642          | 2,006      |
| <b>Legal occupations</b> .....  | 24.68               | 21.31           | 927                 | 787             | 37.6       | 48,213              | 40,899          | 1,954      |

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Education, training, and library occupations</b> .....                       | \$37.71             | \$38.00         | \$1,301             | \$1,329         | 34.5       | \$48,934            | \$50,091        | 1,298      |
| Postsecondary teachers .....  | 51.80               | 43.58           | 1,878               | 1,693           | 36.2       | 71,496              | 65,566          | 1,380      |
| Miscellaneous postsecondary teachers  | 47.66               | 46.52           | 1,593               | 1,605           | 33.4       | 59,091              | 56,365          | 1,240      |
| Primary, secondary, and special education school teachers .....                 | 42.61               | 42.24           | 1,477               | 1,469           | 34.7       | 54,528              | 54,340          | 1,280      |
| Preschool and kindergarten teachers .....                                       | 45.51               | 49.97           | 1,576               | 1,706           | 34.6       | 58,122              | 63,133          | 1,277      |
| Kindergarten teachers, except special education .....                           | 45.10               | 49.56           | 1,562               | 1,717           | 34.6       | 57,647              | 63,858          | 1,278      |
| Elementary and middle school teachers .....                                     | 42.58               | 42.31           | 1,476               | 1,481           | 34.7       | 54,583              | 54,497          | 1,282      |
| Elementary school teachers, except special education .....                      | 42.68               | 42.31           | 1,481               | 1,481           | 34.7       | 54,684              | 54,497          | 1,281      |
| Middle school teachers, except special and vocational education                 | 42.24               | 41.65           | 1,463               | 1,456           | 34.6       | 54,251              | 54,340          | 1,284      |
| Secondary school teachers   | 42.64               | 41.29           | 1,475               | 1,425           | 34.6       | 54,371              | 52,737          | 1,275      |
| Secondary school teachers, except special and vocational education              | 42.87               | 41.59           | 1,484               | 1,440           | 34.6       | 54,716              | 52,849          | 1,276      |
| Special education teachers  | 41.82               | 42.51           | 1,453               | 1,462           | 34.7       | 53,413              | 53,328          | 1,277      |
| Special education teachers, preschool, kindergarten, and elementary school .... | 44.40               | 45.56           | 1,541               | 1,583           | 34.7       | 56,461              | 57,718          | 1,272      |
| Other teachers and instructors  | 28.11               | 27.28           | 974                 | 955             | 34.6       | 40,172              | 40,563          | 1,429      |
| Librarians .....  | 27.66               | 24.55           | 1,013               | 921             | 36.6       | 49,898              | 44,676          | 1,804      |
| Teacher assistants .....  | 14.42               | 13.42           | 469                 | 431             | 32.5       | 17,380              | 16,040          | 1,205      |
| <b>Healthcare practitioner and technical occupations</b> .....                  | 27.94               | 24.96           | 1,064               | 959             | 38.1       | 50,870              | 46,887          | 1,821      |
| Registered nurses .....   | 29.00               | 28.87           | 1,114               | 1,093           | 38.4       | 53,118              | 52,713          | 1,831      |
| Therapists .....  | 43.72               | 42.35           | 1,502               | 1,488           | 34.3       | 58,001              | 56,966          | 1,327      |
| <b>Healthcare support occupations</b> .....                                     | 14.10               | 14.43           | 553                 | 565             | 39.2       | 28,336              | 28,442          | 2,009      |

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>   | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Healthcare support occupations –Continued</b>                              |                     |                 |                     |                 |            |                     |                 |            |
| Nursing, psychiatric, and home health aides .....                             | \$13.56             | \$13.73         | \$533               | \$538           | 39.3       | \$27,702            | \$27,980        | 2,043      |
| <b>Protective service occupations</b>   | 24.51               | 24.36           | 981                 | 968             | 40.0       | 50,964              | 50,151          | 2,080      |
| First-line supervisors/managers, law enforcement workers .....                | 33.89               | 34.58           | 1,346               | 1,371           | 39.7       | 69,980              | 71,267          | 2,065      |
| First-line supervisors/managers of fire fighting and prevention workers ..... | 29.37               | 27.36           | 1,294               | 1,313           | 44.1       | 67,306              | 68,291          | 2,292      |
| Fire fighters .....   | 22.25               | 21.57           | 952                 | 948             | 42.8       | 49,498              | 49,313          | 2,224      |
| Bailiffs, correctional officers, and jailers .....                            | 22.79               | 22.79           | 891                 | 856             | 39.1       | 46,340              | 44,512          | 2,034      |
| Correctional officers and jailers .....                                       | 21.90               | 21.89           | 862                 | 841             | 39.4       | 44,824              | 43,709          | 2,047      |
| Police officers .....   | 25.49               | 25.83           | 997                 | 1,023           | 39.1       | 51,854              | 53,204          | 2,035      |
| Police and sheriff's patrol officers .....                                    | 25.49               | 25.83           | 997                 | 1,023           | 39.1       | 51,854              | 53,204          | 2,035      |
| <b>Food preparation and serving related occupations .....</b>                 | 14.29               | 14.06           | 515                 | 457             | 36.0       | 21,308              | 17,921          | 1,491      |
| Cooks .....   | 15.31               | 14.60           | 560                 | 500             | 36.5       | 22,973              | 17,921          | 1,500      |
| Cooks, institution and cafeteria .....  | 15.31               | 14.60           | 560                 | 500             | 36.5       | 22,973              | 17,921          | 1,500      |
| <b>Building and grounds cleaning and maintenance occupations .....</b>        | 16.30               | 15.73           | 650                 | 629             | 39.9       | 31,831              | 32,594          | 1,953      |
| Building cleaning workers .....   | 15.36               | 15.66           | 612                 | 626             | 39.8       | 31,163              | 32,573          | 2,029      |
| Janitors and cleaners, except maids and housekeeping cleaners                 | 15.36               | 15.66           | 612                 | 626             | 39.8       | 31,130              | 32,573          | 2,027      |
| <b>Office and administrative support occupations .....</b>                    | 19.39               | 18.55           | 723                 | 704             | 37.3       | 36,889              | 35,872          | 1,902      |
| Financial clerks .....  | 18.26               | 17.65           | 637                 | 600             | 34.9       | 32,635              | 31,195          | 1,787      |
| Bookkeeping, accounting, and auditing clerks .....                            | 17.87               | 17.14           | 598                 | 600             | 33.5       | 30,391              | 31,195          | 1,700      |
| Dispatchers .....   | 23.18               | 21.11           | 887                 | 792             | 38.2       | 46,106              | 41,200          | 1,989      |

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>2</sup>  | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Office and administrative support occupations</b><br>–Continued       |                     |                 |                     |                 |            |                     |                 |            |
| Secretaries and administrative assistants .....                          | \$19.03             | \$17.87         | \$719               | \$715           | 37.8       | \$36,337            | \$34,826        | 1,909      |
| Executive secretaries and administrative assistants .....                | 21.04               | 17.87           | 806                 | 715             | 38.3       | 41,890              | 37,170          | 1,991      |
| Secretaries, except legal, medical, and executive                        | 17.15               | 17.42           | 640                 | 672             | 37.3       | 31,530              | 32,002          | 1,838      |
| Data entry and information processing workers .....                      | 16.15               | 15.88           | 605                 | 630             | 37.5       | 31,466              | 32,758          | 1,949      |
| Office clerks, general .....   | 17.56               | 17.64           | 665                 | 666             | 37.9       | 34,226              | 34,613          | 1,950      |
| <b>Construction and extraction occupations</b> .....                     | 23.12               | 22.04           | 910                 | 866             | 39.4       | 47,322              | 45,006          | 2,046      |
| <b>Installation, maintenance, and repair occupations</b> .....           | 21.11               | 19.74           | 841                 | 776             | 39.9       | 43,754              | 40,362          | 2,073      |
| Industrial machinery installation, repair, and maintenance workers ..... | 19.37               | 17.79           | 775                 | 712             | 40.0       | 40,299              | 37,001          | 2,080      |
| Maintenance and repair workers, general .....                            | 19.37               | 17.79           | 775                 | 712             | 40.0       | 40,299              | 37,001          | 2,080      |
| <b>Production occupations</b> .....                                      | 20.64               | 19.04           | 826                 | 762             | 40.0       | 42,933              | 39,603          | 2,080      |
| <b>Transportation and material moving occupations</b> .....              | 19.27               | 18.00           | 733                 | 701             | 38.0       | 34,589              | 34,840          | 1,795      |
| Bus drivers .....  | 19.49               | 16.75           | 652                 | 458             | 33.5       | 27,285              | 16,006          | 1,400      |

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 14**

**Size of establishment: Mean hourly earnings<sup>1</sup> of workers in private industry establishments for major occupational groups**

| Occupational group <sup>2</sup>                        | Private industry workers | 1-49 workers | 50-99 workers | 100-499 workers | 500 workers or more |
|--|--------------------------|--------------|---------------|-----------------|---------------------|
| <b>All workers</b> .....                               | \$22.38                  | \$18.84      | \$19.69       | \$21.76         | \$30.92             |
| Management, professional, and related .....            | 35.22                    | 30.09        | 37.97         | 33.86           | 39.05               |
| Management, business, and financial .....              | 39.82                    | 34.47        | 39.58         | 38.41           | 45.00               |
| Professional and related .....                         | 32.42                    | 27.06        | 36.20         | 31.41           | 35.85               |
| Service .....  | 11.42                    | 10.95        | 9.74          | 11.89           | 14.46               |
| Sales and office .....                                 | 17.90                    | 17.44        | 15.38         | 18.45           | 19.88               |
| Sales and related .....                                | 19.00                    | 18.29        | 14.33         | 19.98           | 26.61               |
| Office and administrative support .....                | 17.15                    | 16.64        | 15.94         | 17.26           | 18.56               |
| Natural resources, construction, and maintenance ..... | 23.68                    | 21.10        | 26.09         | 28.09           | 24.88               |
| Construction and extraction .....                      | 24.66                    | —            | —             | —               | —                   |
| Installation, maintenance, and repair .....            | 22.40                    | 21.06        | 22.06         | 24.05           | 23.92               |
| Production, transportation, and material moving .....  | 14.54                    | 13.94        | 14.26         | 14.18           | 17.71               |
| Production .....                                       | 15.28                    | 14.37        | 15.02         | 15.07           | 17.68               |
| Transportation and material moving .....               | 13.55                    | 13.55        | 13.26         | 12.84           | 17.79               |
|  | Relative error           |              |               |                 |                     |
| <b>All workers</b> .....                               | 1.9%                     | 2.5%         | 4.6%          | 3.1%            | 3.1%                |
| Management, professional, and related .....            | 2.4                      | 3.0          | 5.5           | 2.7             | 5.1                 |
| Management, business, and financial .....              | 4.5                      | 6.7          | 2.9           | 3.0             | 7.4                 |
| Professional and related .....                         | 1.2                      | 4.8          | 10.2          | 3.6             | 2.0                 |
| Service .....  | .9                       | 2.9          | 4.7           | 5.2             | 1.7                 |
| Sales and office .....                                 | 2.1                      | 2.4          | 5.0           | 4.9             | 2.8                 |
| Sales and related .....                                | 3.4                      | 3.2          | 11.4          | 8.0             | 9.7                 |
| Office and administrative support .....                | 1.5                      | 1.7          | 2.8           | 3.6             | 2.3                 |
| Natural resources, construction, and maintenance ..... | 2.3                      | 4.6          | 9.9           | 4.2             | 7.0                 |
| Construction and extraction .....                      | 2.9                      | —            | —             | —               | —                   |
| Installation, maintenance, and repair .....            | .9                       | 5.3          | 9.2           | 2.4             | 8.8                 |
| Production, transportation, and material moving .....  | 3.2                      | 5.3          | 6.5           | 5.4             | 5.8                 |
| Production .....                                       | 4.3                      | 10.6         | 7.3           | 6.2             | 7.5                 |
| Transportation and material moving .....               | 2.4                      | 2.9          | 7.3           | 4.3             | 25.6                |

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>All workers</b> .....   | \$21.30             | \$17.50         | \$843               | \$692           | 39.6       | \$43,132            | \$35,545        | 2,025      |
| <b>Management occupations</b> .....                                  | 39.52               | 36.09           | 1,620               | 1,462           | 41.0       | 84,139              | 75,999          | 2,129      |
| General and operations managers .....                                | 48.96               | 45.62           | 2,015               | 2,053           | 41.2       | 104,773             | 106,748         | 2,140      |
| Marketing and sales managers .....                                   | 52.24               | 45.77           | 2,083               | 1,831           | 39.9       | 108,291             | 95,191          | 2,073      |
| Marketing managers .....   | 49.48               | 36.54           | 1,992               | 1,470           | 40.3       | 103,572             | 76,452          | 2,093      |
| Sales managers .....   | 53.82               | 52.89           | 2,133               | 2,096           | 39.6       | 110,934             | 108,999         | 2,061      |
| Financial managers .....   | 34.44               | 31.45           | 1,399               | 1,387           | 40.6       | 72,725              | 72,099          | 2,112      |
| Education administrators .....                                       | 30.36               | 25.00           | 1,263               | 938             | 41.6       | 63,187              | 48,750          | 2,081      |
| <b>Business and financial operations occupations</b> .....           | 29.82               | 25.64           | 1,210               | 1,026           | 40.6       | 59,804              | 52,000          | 2,005      |
| Buyers and purchasing agents .....                                   | 27.74               | 25.51           | 1,147               | 1,075           | 41.4       | 59,645              | 55,877          | 2,150      |
| Purchasing agents, except wholesale, retail, and farm products ..... | 23.75               | 25.51           | 973                 | 972             | 41.0       | 50,585              | 50,519          | 2,130      |
| Accountants and auditors .....                                       | 29.25               | 26.44           | 1,144               | 1,058           | 39.1       | 59,506              | 54,995          | 2,035      |
| Financial analysts and advisors .....                                | 43.92               | 45.40           | 1,698               | 1,500           | 38.7       | 88,290              | 78,000          | 2,010      |
| <b>Computer and mathematical science occupations</b> .....           | 40.13               | 43.03           | 1,632               | 1,721           | 40.7       | 84,879              | 89,492          | 2,115      |
| Computer software engineers .....                                    | 48.55               | 51.28           | 2,004               | 2,149           | 41.3       | 104,188             | 111,767         | 2,146      |
| Computer systems analysts .....                                      | 40.53               | 43.03           | 1,662               | 1,763           | 41.0       | 86,431              | 91,666          | 2,132      |
| <b>Architecture and engineering occupations</b> .....                | 31.59               | 27.89           | 1,269               | 1,115           | 40.2       | 65,990              | 58,001          | 2,089      |
| Engineers .....  | 41.96               | 45.10           | 1,692               | 1,804           | 40.3       | 87,960              | 93,810          | 2,096      |
| <b>Life, physical, and social science occupations</b> .....          | 32.91               | 28.85           | 1,317               | 1,154           | 40.0       | 68,461              | 60,000          | 2,080      |
| <b>Community and social services occupations</b> .....               | 20.04               | 18.25           | 760                 | 692             | 37.9       | 37,543              | 35,003          | 1,873      |
| Social workers .....   | 18.53               | 17.19           | 711                 | 668             | 38.4       | 36,168              | 32,772          | 1,952      |
| <b>Education, training, and library occupations</b> .....            | 20.41               | 15.00           | 764                 | 560             | 37.5       | 33,957              | 27,040          | 1,664      |
| Primary, secondary, and special education school teachers .....      | 20.74               | 14.36           | 789                 | 560             | 38.0       | 34,605              | 29,120          | 1,668      |

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>   | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Education, training, and library occupations</b><br>–Continued             |                     |                 |                     |                 |            |                     |                 |            |
| Preschool and kindergarten teachers .....                                     | \$13.43             | \$14.25         | \$526               | \$560           | 39.2       | \$25,436            | \$22,962        | 1,894      |
| Preschool teachers, except special education .....                            | 13.27               | 14.00           | 521                 | 560             | 39.3       | 25,155              | 22,962          | 1,896      |
| <b>Arts, design, entertainment, sports, and media occupations</b> .....       | 26.50               | 22.96           | 1,054               | 872             | 39.8       | 54,825              | 45,327          | 2,069      |
| <b>Healthcare practitioner and technical occupations</b> .....                | 29.07               | 26.00           | 1,126               | 1,040           | 38.7       | 58,550              | 54,080          | 2,014      |
| <b>Healthcare support occupations</b> .....                                   | 14.72               | 14.54           | 559                 | 563             | 38.0       | 29,086              | 29,250          | 1,976      |
| Nursing, psychiatric, and home health aides .....                             | 11.95               | 11.95           | 460                 | 452             | 38.5       | 23,924              | 23,517          | 2,002      |
| Miscellaneous healthcare support occupations .....                            | 15.95               | 15.07           | 602                 | 600             | 37.8       | 31,322              | 31,200          | 1,964      |
| Dental assistants .....   | 19.44               | 21.00           | 696                 | 753             | 35.8       | 36,205              | 39,130          | 1,862      |
| <b>Food preparation and serving related occupations</b> .....                 | 10.60               | 10.00           | 407                 | 372             | 38.4       | 20,736              | 19,240          | 1,957      |
| First-line supervisors/managers, food preparation and serving workers .....   | 18.77               | 18.13           | 785                 | 801             | 41.8       | 40,836              | 41,660          | 2,176      |
| First-line supervisors/managers of food preparation and serving workers ..... | 18.36               | 17.50           | 778                 | 725             | 42.4       | 40,470              | 37,700          | 2,205      |
| Cooks .....   | 12.55               | 13.00           | 494                 | 490             | 39.4       | 25,696              | 25,480          | 2,047      |
| Cooks, restaurant .....   | 13.20               | 13.00           | 510                 | 508             | 38.7       | 26,524              | 26,390          | 2,010      |
| Food service, tipped .....  | 5.76                | 2.93            | 212                 | 105             | 36.8       | 10,427              | 5,470           | 1,810      |
| Waiters and waitresses .....  | 5.60                | 2.63            | 208                 | 105             | 37.1       | 10,094              | 5,470           | 1,803      |
| Fast food and counter workers .....   | 8.67                | 8.65            | 323                 | 320             | 37.2       | 16,315              | 16,193          | 1,881      |

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Food preparation and serving related occupations</b><br>–Continued  |                     |                 |                     |                 |            |                     |                 |            |
| Counter attendants, cafeteria, food concession, and coffee shop .....  | \$8.53              | \$8.50          | \$317               | \$311           | 37.2       | \$15,978            | \$16,120        | 1,873      |
| Dishwashers .....  | 8.92                | 8.50            | 339                 | 340             | 38.0       | 17,639              | 17,680          | 1,977      |
| <b>Building and grounds cleaning and maintenance occupations</b> ..... | 17.32               | 16.00           | 689                 | 640             | 39.8       | 33,690              | 28,809          | 1,945      |
| Janitors and cleaners, except maids and housekeeping cleaners          | 12.61               | 11.50           | 478                 | 450             | 37.9       | 24,859              | 23,400          | 1,971      |
| Grounds maintenance workers .....                                      | 15.08               | 15.82           | 603                 | 633             | 40.0       | 24,397              | 25,151          | 1,618      |
| Landscaping and groundskeeping workers .....                           | 15.08               | 15.82           | 603                 | 633             | 40.0       | 24,397              | 25,151          | 1,618      |
| <b>Personal care and service occupations</b> .....                     | 12.04               | 11.55           | 460                 | 458             | 38.2       | 22,448              | 23,816          | 1,864      |
| Child care workers .....   | 11.20               | 11.00           | 445                 | 440             | 39.7       | 23,056              | 21,944          | 2,059      |
| <b>Sales and related occupations</b>                                   | 20.63               | 18.27           | 827                 | 730             | 40.1       | 42,862              | 37,756          | 2,077      |
| First-line supervisors/managers, sales workers .....                   | 19.25               | 16.25           | 787                 | 676             | 40.9       | 40,910              | 35,148          | 2,125      |
| First-line supervisors/managers of retail sales workers ..             | 16.38               | 16.21           | 675                 | 676             | 41.2       | 35,091              | 35,148          | 2,142      |
| Retail sales workers .....   | 13.16               | 10.99           | 521                 | 425             | 39.6       | 26,903              | 22,113          | 2,044      |
| Cashiers, all workers .....  | 10.16               | 10.20           | 386                 | 362             | 38.0       | 20,073              | 18,837          | 1,976      |
| Cashiers .....   | 10.16               | 10.20           | 386                 | 362             | 38.0       | 20,073              | 18,837          | 1,976      |
| Counter and rental clerks and parts salespersons ..                    | 12.52               | 10.00           | 501                 | 400             | 40.0       | 25,933              | 20,800          | 2,071      |
| Counter and rental clerks  | 9.86                | 8.50            | 394                 | 340             | 40.0       | 20,360              | 17,680          | 2,066      |
| Retail salespersons .....  | 15.15               | 12.62           | 609                 | 458             | 40.2       | 31,287              | 25,287          | 2,065      |
| Insurance sales agents .....   | 27.12               | 30.47           | 1,039               | 1,143           | 38.3       | 54,036              | 59,420          | 1,992      |

See footnotes at end of table.



Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Sales and related occupations</b><br>–Continued   |                     |                 |                     |                 |            |                     |                 |            |
| Sales representatives, wholesale and manufacturing .....   | \$28.31             | \$24.75         | \$1,148             | \$972           | 40.6       | \$59,709            | \$50,563        | 2,109      |
| Sales representatives, wholesale and manufacturing, technical and scientific products .....        | 31.86               | 33.46           | 1,275               | 1,338           | 40.0       | 66,275              | 69,595          | 2,080      |
| Sales representatives, wholesale and manufacturing, except technical and scientific products ..... | 27.40               | 24.31           | 1,115               | 972             | 40.7       | 57,990              | 50,563          | 2,117      |
| Miscellaneous sales and related workers .....  | 30.06               | 35.30           | 1,203               | 1,412           | 40.0       | 62,533              | 73,414          | 2,080      |
| <b>Office and administrative support occupations</b> .....   | 17.05               | 15.96           | 666                 | 627             | 39.1       | 34,639              | 32,610          | 2,032      |
| First-line supervisors/managers of office and administrative support workers .....                 | 27.03               | 25.84           | 1,033               | 1,034           | 38.2       | 53,739              | 53,747          | 1,988      |
| Financial clerks .....   | 15.84               | 15.00           | 616                 | 572             | 38.9       | 32,006              | 29,738          | 2,021      |
| Billing and posting clerks and machine operators .....   | 15.36               | 15.25           | 596                 | 576             | 38.8       | 31,017              | 29,973          | 2,019      |
| Bookkeeping, accounting, and auditing clerks .....   | 17.66               | 15.75           | 687                 | 600             | 38.9       | 35,709              | 31,200          | 2,022      |
| Tellers .....  | 13.64               | 13.06           | 530                 | 522             | 38.9       | 27,563              | 27,165          | 2,021      |
| Customer service representatives .....   | 16.85               | 15.90           | 656                 | 627             | 38.9       | 34,127              | 32,610          | 2,025      |
| Receptionists and information clerks .....   | 13.97               | 13.56           | 539                 | 542             | 38.6       | 28,040              | 28,201          | 2,007      |
| Dispatchers .....  | 18.75               | 16.45           | 787                 | 658             | 42.0       | 40,930              | 34,216          | 2,183      |
| Dispatchers, except police, fire, and ambulance .....  | 18.75               | 16.45           | 787                 | 658             | 42.0       | 40,930              | 34,216          | 2,183      |
| Shipping, receiving, and traffic clerks .....  | 17.05               | 15.27           | 675                 | 611             | 39.6       | 35,123              | 31,751          | 2,059      |
| Stock clerks and order fillers .....   | 12.34               | 12.00           | 493                 | 480             | 40.0       | 25,660              | 24,960          | 2,080      |
| Secretaries and administrative assistants .....  | 19.13               | 18.00           | 754                 | 720             | 39.4       | 39,200              | 37,440          | 2,049      |

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>   | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Office and administrative support occupations</b><br>–Continued          |                     |                 |                     |                 |            |                     |                 |            |
| Executive secretaries and administrative assistants .....                   | \$22.36             | \$21.01         | \$874               | \$833           | 39.1       | \$45,460            | \$43,316        | 2,033      |
| Medical secretaries .....   | 17.40               | 18.00           | 677                 | 720             | 38.9       | 35,226              | 37,440          | 2,024      |
| Secretaries, except legal, medical, and executive                           | 17.84               | 17.60           | 711                 | 704             | 39.9       | 36,995              | 36,606          | 2,074      |
| Insurance claims and policy processing clerks .....                         | 16.92               | 17.46           | 621                 | 655             | 36.7       | 32,303              | 34,055          | 1,909      |
| Office clerks, general .....  | 18.14               | 18.00           | 711                 | 700             | 39.2       | 36,951              | 36,400          | 2,037      |
| <b>Construction and extraction occupations</b> .....                        | 22.63               | 22.00           | 905                 | 880             | 40.0       | 45,994              | 44,720          | 2,032      |
| Carpenters .....  | 23.55               | 22.00           | 942                 | 880             | 40.0       | 48,979              | 45,760          | 2,080      |
| Construction laborers .....   | 22.33               | 22.50           | 893                 | 900             | 40.0       | 43,745              | 46,800          | 1,959      |
| Construction equipment operators .....                                      | 35.48               | 32.73           | 1,419               | 1,309           | 40.0       | 72,644              | 68,072          | 2,047      |
| Operating engineers and other construction equipment operators ....         | 35.48               | 32.73           | 1,419               | 1,309           | 40.0       | 72,644              | 68,072          | 2,047      |
| Electricians .....  | 20.26               | 20.00           | 815                 | 800             | 40.2       | 42,391              | 41,600          | 2,092      |
| <b>Installation, maintenance, and repair occupations</b> .....              | 21.36               | 19.50           | 855                 | 772             | 40.0       | 44,201              | 39,520          | 2,070      |
| Automotive technicians and repairers .....                                  | 21.69               | 22.00           | 868                 | 880             | 40.0       | 45,120              | 45,760          | 2,080      |
| Automotive service technicians and mechanics .....                          | 21.87               | 22.00           | 875                 | 880             | 40.0       | 45,485              | 45,760          | 2,080      |
| Heating, air conditioning, and refrigeration mechanics and installers ..... | 19.09               | 18.63           | 764                 | 745             | 40.0       | 39,712              | 38,750          | 2,080      |
| Industrial machinery installation, repair, and maintenance workers .....    | 16.36               | 17.73           | 650                 | 709             | 39.7       | 33,572              | 35,922          | 2,053      |
| Maintenance and repair workers, general .....                               | 16.08               | 17.84           | 643                 | 714             | 40.0       | 33,154              | 36,774          | 2,061      |
| Line installers and repairers ...   | 28.71               | 28.66           | 1,148               | 1,146           | 40.0       | 59,716              | 59,611          | 2,080      |
| <b>Production occupations</b> .....   | 14.80               | 13.00           | 587                 | 520             | 39.7       | 30,550              | 27,040          | 2,064      |

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>   | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Production occupations</b>   |                     |                 |                     |                 |            |                     |                 |            |
| –Continued  |                     |                 |                     |                 |            |                     |                 |            |
| First-line supervisors/managers of production and operating workers .....                         | \$26.11             | \$25.00         | \$1,018             | \$1,000         | 39.0       | \$52,944            | \$52,000        | 2,027      |
| Miscellaneous assemblers and fabricators .....  | 13.41               | 14.84           | 529                 | 600             | 39.4       | 27,514              | 31,200          | 2,051      |
| Butchers and other meat, poultry, and fish processing workers .....                               | 15.95               | 15.00           | 638                 | 600             | 40.0       | 33,178              | 31,200          | 2,080      |
| Forming machine setters, operators, and tenders, metal and plastic .....                          | 14.07               | 13.10           | 563                 | 524             | 40.0       | 29,267              | 27,248          | 2,080      |
| Machine tool cutting setters, operators, and tenders, metal and plastic .....                     | 11.09               | 8.16            | 443                 | 326             | 40.0       | 23,059              | 16,975          | 2,080      |
| Molders and molding machine setters, operators, and tenders, metal and plastic .....              | 15.36               | 15.47           | 614                 | 619             | 40.0       | 31,948              | 32,178          | 2,080      |
| Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic ..... | 14.51               | 13.41           | 581                 | 536             | 40.0       | 30,190              | 27,889          | 2,080      |
| Printers .....  | 16.62               | 16.50           | 656                 | 636             | 39.4       | 34,098              | 33,068          | 2,051      |
| Inspectors, testers, sorters, samplers, and weighers ....   | 13.09               | 12.50           | 524                 | 500             | 40.0       | 27,236              | 26,000          | 2,080      |
| Miscellaneous production workers .....  | 11.31               | 9.25            | 453                 | 370             | 40.0       | 23,530              | 19,240          | 2,080      |
| <b>Transportation and material moving occupations</b> .....                                       | 14.33               | 13.25           | 564                 | 518             | 39.4       | 29,241              | 26,520          | 2,040      |
| Driver/sales workers and truck drivers .....  | 15.73               | 15.00           | 632                 | 600             | 40.2       | 32,846              | 31,200          | 2,088      |
| Truck drivers, heavy and tractor-trailer .....  | 17.96               | 17.00           | 733                 | 680             | 40.8       | 38,103              | 35,360          | 2,121      |
| Truck drivers, light or delivery services .....   | 13.89               | 13.38           | 555                 | 535             | 40.0       | 28,881              | 27,820          | 2,080      |
| Dredge, excavating, and loading machine operators   | 21.46               | 24.46           | 858                 | 978             | 40.0       | 44,639              | 50,877          | 2,080      |

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>   | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Transportation and material moving occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Excavating and loading machine and dragline operators .....         | \$21.46             | \$24.46         | \$858               | \$978           | 40.0       | \$44,639            | \$50,877        | 2,080      |
| Industrial truck and tractor operators .....                        | 16.45               | 16.70           | 646                 | 585             | 39.3       | 33,578              | 30,394          | 2,042      |
| Laborers and material movers, hand .....                            | 12.13               | 11.58           | 484                 | 463             | 39.9       | 25,163              | 24,086          | 2,074      |
| Laborers and freight, stock, and material movers, hand .....        | 13.15               | 12.96           | 526                 | 518             | 40.0       | 27,349              | 26,955          | 2,080      |
| Machine feeders and offbearers .....                                | 10.74               | 10.00           | 429                 | 400             | 40.0       | 22,329              | 20,800          | 2,080      |
| Packers and packagers, hand .....                                   | 10.32               | 9.18            | 408                 | 367             | 39.5       | 21,198              | 19,092          | 2,054      |

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>All workers</b> .....   | \$27.22             | \$22.31         | \$1,075             | \$866           | 39.5       | \$55,559            | \$44,990        | 2,041      |
| <b>Management occupations</b> .....                                  | 48.86               | 46.15           | 1,965               | 1,824           | 40.2       | 102,156             | 94,410          | 2,091      |
| General and operations managers .....                                | 59.30               | 51.97           | 2,584               | 2,079           | 43.6       | 134,351             | 108,100         | 2,266      |
| Marketing and sales managers .....                                   | 51.51               | 47.36           | 2,106               | 1,863           | 40.9       | 109,537             | 96,899          | 2,126      |
| Marketing managers .....   | 59.89               | 56.25           | 2,442               | 2,299           | 40.8       | 126,993             | 119,554         | 2,120      |
| Sales managers .....   | 34.14               | 32.16           | 1,404               | 1,447           | 41.1       | 73,009              | 75,250          | 2,139      |
| Administrative services managers .....                               | 40.43               | 38.46           | 1,607               | 1,538           | 39.7       | 83,561              | 80,001          | 2,067      |
| Computer and information systems managers .....                      | 55.53               | 51.13           | 2,204               | 2,072           | 39.7       | 114,587             | 107,736         | 2,063      |
| Financial managers .....   | 54.59               | 59.46           | 2,204               | 2,378           | 40.4       | 114,606             | 123,675         | 2,099      |
| Human resources managers .....                                       | 47.27               | 40.06           | 2,098               | 1,602           | 44.4       | 109,075             | 83,325          | 2,307      |
| Purchasing managers .....  | 28.79               | 25.21           | 1,125               | 1,009           | 39.1       | 58,521              | 52,445          | 2,033      |
| Construction managers .....  | 55.46               | 62.13           | 2,394               | 2,628           | 43.2       | 124,464             | 136,655         | 2,244      |
| Education administrators .....                                       | 37.78               | 31.28           | 1,363               | 1,177           | 36.1       | 70,816              | 61,206          | 1,875      |
| Education administrators, elementary and secondary school .....      | 38.72               | 37.90           | 1,425               | 1,502           | 36.8       | 73,339              | 78,100          | 1,894      |
| Education administrators, postsecondary .....                        | 40.70               | 33.63           | 1,472               | 1,346           | 36.2       | 76,532              | 70,001          | 1,881      |
| Engineering managers .....   | 59.69               | 53.81           | 2,441               | 2,137           | 40.9       | 126,935             | 111,124         | 2,126      |
| Medical and health services managers .....                           | 49.88               | 51.08           | 2,051               | 1,686           | 41.1       | 106,671             | 87,672          | 2,138      |
| <b>Business and financial operations occupations</b> .....           | 34.04               | 29.95           | 1,362               | 1,174           | 40.0       | 70,804              | 61,050          | 2,080      |
| Buyers and purchasing agents .....                                   | 35.28               | 36.09           | 1,417               | 1,402           | 40.2       | 73,669              | 72,896          | 2,088      |
| Wholesale and retail buyers, except farm products .....              | 24.83               | 22.51           | 950                 | 900             | 38.3       | 49,416              | 46,825          | 1,990      |
| Purchasing agents, except wholesale, retail, and farm products ..... | 38.50               | 37.93           | 1,570               | 1,517           | 40.8       | 81,640              | 78,896          | 2,120      |
| Claims adjusters, appraisers, examiners, and investigators .....     | 26.44               | 25.00           | 1,015               | 967             | 38.4       | 52,757              | 50,294          | 1,996      |
| Claims adjusters, examiners, and investigators .....                 | 27.03               | 25.53           | 1,038               | 1,000           | 38.4       | 53,960              | 52,000          | 1,996      |

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Business and financial operations occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Human resources, training, and labor relations specialists .....   | \$30.82             | \$30.00         | \$1,265             | \$1,200         | 41.0       | \$65,764            | \$62,400        | 2,134      |
| Compensation, benefits, and job analysis specialists .....         | 28.98               | 29.23           | 1,201               | 1,169           | 41.5       | 62,478              | 60,803          | 2,156      |
| Training and development specialists .....                         | 28.64               | 24.76           | 1,149               | 990             | 40.1       | 59,751              | 51,501          | 2,086      |
| Management analysts .....  | 41.34               | 37.95           | 1,626               | 1,518           | 39.3       | 84,565              | 78,930          | 2,046      |
| Accountants and auditors .....                                     | 27.08               | 24.20           | 1,043               | 942             | 38.5       | 54,229              | 49,005          | 2,002      |
| Financial analysts and advisors .....                              | 42.59               | 31.68           | 1,788               | 1,177           | 42.0       | 92,989              | 61,207          | 2,184      |
| Financial analysts .....   | 41.71               | 29.35           | 1,813               | 1,249           | 43.5       | 94,267              | 64,963          | 2,260      |
| Insurance underwriters .....                                       | 46.36               | 33.63           | 1,756               | 1,177           | 37.9       | 91,325              | 61,207          | 1,970      |
| <b>Computer and mathematical science occupations</b> .....         | 38.48               | 37.33           | 1,527               | 1,469           | 39.7       | 79,422              | 76,399          | 2,064      |
| Computer programmers .....   | 31.54               | 31.97           | 1,241               | 1,243           | 39.3       | 64,523              | 64,642          | 2,046      |
| Computer software engineers  | 44.10               | 43.05           | 1,774               | 1,718           | 40.2       | 92,248              | 89,317          | 2,092      |
| Computer software engineers, applications                          | 43.24               | 39.90           | 1,758               | 1,646           | 40.6       | 91,402              | 85,613          | 2,114      |
| Computer software engineers, systems software .....                | 44.75               | 44.57           | 1,786               | 1,768           | 39.9       | 92,873              | 91,915          | 2,075      |
| Computer support specialists                                       | 32.15               | 30.77           | 1,268               | 1,231           | 39.4       | 65,929              | 64,010          | 2,050      |
| Computer systems analysts ....                                     | 37.13               | 37.33           | 1,468               | 1,421           | 39.5       | 76,311              | 73,911          | 2,056      |
| Network and computer systems administrators .....                  | 39.34               | 43.71           | 1,586               | 1,749           | 40.3       | 82,460              | 90,923          | 2,096      |
| Network systems and data communications analysts                   | 35.43               | 37.18           | 1,367               | 1,404           | 38.6       | 71,069              | 73,000          | 2,006      |
| Actuaries .....  | 37.50               | 37.84           | 1,416               | 1,535           | 37.8       | 73,614              | 79,825          | 1,963      |
| Operations research analysts                                       | 34.72               | 31.19           | 1,294               | 1,248           | 37.3       | 67,263              | 64,875          | 1,937      |
| <b>Architecture and engineering occupations</b> .....              | 37.25               | 38.50           | 1,518               | 1,567           | 40.7       | 78,941              | 81,480          | 2,119      |
| Engineers .....  | 41.10               | 41.46           | 1,680               | 1,683           | 40.9       | 87,354              | 87,524          | 2,126      |
| Aerospace engineers .....  | 45.25               | 44.15           | 1,831               | 1,766           | 40.5       | 95,216              | 91,840          | 2,104      |
| Civil engineers .....  | 32.62               | 29.23           | 1,394               | 1,315           | 42.7       | 72,478              | 68,401          | 2,222      |

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Architecture and engineering occupations</b> –Continued         |                     |                 |                     |                 |            |                     |                 |            |
| Electrical and electronics engineers .....                         | \$41.71             | \$42.69         | \$1,724             | \$1,758         | 41.3       | \$89,637            | \$91,424        | 2,149      |
| Electrical engineers .....   | 39.95               | 39.79           | 1,662               | 1,669           | 41.6       | 86,423              | 86,778          | 2,163      |
| Electronics engineers, except computer .....                       | 42.37               | 43.27           | 1,747               | 1,771           | 41.2       | 90,832              | 92,100          | 2,144      |
| Industrial engineers, including health and safety .....            | 37.56               | 37.74           | 1,513               | 1,539           | 40.3       | 78,652              | 80,007          | 2,094      |
| Industrial engineers .....   | 38.21               | 38.47           | 1,539               | 1,540           | 40.3       | 80,041              | 80,080          | 2,095      |
| Mechanical engineers .....   | 43.25               | 43.27           | 1,741               | 1,731           | 40.2       | 90,512              | 90,001          | 2,093      |
| Drafters .....   | 27.70               | 27.72           | 1,092               | 1,090           | 39.4       | 56,780              | 56,659          | 2,050      |
| Engineering technicians, except drafters .....                     | 24.45               | 25.17           | 974                 | 971             | 39.8       | 50,664              | 50,496          | 2,072      |
| Electrical and electronic engineering technicians                  | 24.06               | 25.66           | 962                 | 1,026           | 40.0       | 50,036              | 53,375          | 2,080      |
| Industrial engineering technicians .....                           | 25.49               | 25.66           | 1,012               | 971             | 39.7       | 52,644              | 50,496          | 2,065      |
| <b>Life, physical, and social science occupations</b> .....        | 32.12               | 25.19           | 1,264               | 1,025           | 39.4       | 65,461              | 53,290          | 2,038      |
| Physical scientists .....  | 42.75               | 36.75           | 1,693               | 1,470           | 39.6       | 88,018              | 76,440          | 2,059      |
| Chemists and materials scientists .....                            | 42.13               | 36.75           | 1,668               | 1,470           | 39.6       | 86,713              | 76,440          | 2,058      |
| Materials scientists .....   | 45.10               | 45.77           | 1,804               | 1,831           | 40.0       | 93,818              | 95,200          | 2,080      |
| Market and survey researchers .....                                | 46.90               | 44.57           | 1,906               | 1,783           | 40.6       | 99,115              | 92,706          | 2,113      |
| Market research analysts ...                                       | 46.90               | 44.57           | 1,906               | 1,783           | 40.6       | 99,115              | 92,706          | 2,113      |
| Miscellaneous life, physical, and social science technicians ..... | 19.65               | 20.09           | 781                 | 804             | 39.8       | 39,975              | 41,787          | 2,035      |
| <b>Community and social services occupations</b> .....             | 17.00               | 16.54           | 663                 | 660             | 39.0       | 34,122              | 34,299          | 2,007      |
| Counselors .....   | 17.53               | 17.21           | 681                 | 670             | 38.8       | 34,428              | 34,819          | 1,964      |
| Social workers .....   | 17.62               | 16.54           | 702                 | 662             | 39.8       | 36,466              | 34,403          | 2,069      |
| <b>Legal occupations</b> .....                                     | 60.44               | 66.19           | 2,325               | 2,647           | 38.5       | 120,892             | 137,669         | 2,000      |
| Lawyers .....  | 83.22               | 69.97           | 3,284               | 2,799           | 39.5       | 170,746             | 145,542         | 2,052      |
| Paralegals and legal assistants                                    | 26.12               | 26.97           | 967                 | 944             | 37.0       | 50,304              | 49,085          | 1,926      |

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>   | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Education, training, and library occupations</b> .....               | \$40.51             | \$38.28         | \$1,555             | \$1,442         | 38.4       | \$68,997            | \$64,739        | 1,703      |
| Postsecondary teachers .....  | 54.21               | 49.59           | 2,100               | 1,951           | 38.7       | 89,720              | 84,350          | 1,655      |
| Math and computer teachers, postsecondary                               | 57.01               | 52.19           | 2,188               | 2,088           | 38.4       | 79,560              | 75,843          | 1,395      |
| Mathematical science teachers, postsecondary .....                      | 57.01               | 52.19           | 2,188               | 2,088           | 38.4       | 79,560              | 75,843          | 1,395      |
| Life sciences teachers, postsecondary .....                             | 47.55               | 48.93           | 2,101               | 1,939           | 44.2       | 102,752             | 98,823          | 2,161      |
| Biological science teachers, postsecondary .....                        | 47.55               | 48.93           | 2,101               | 1,939           | 44.2       | 102,752             | 98,823          | 2,161      |
| Physical sciences teachers, postsecondary .....                         | 62.69               | 53.56           | 2,428               | 2,142           | 38.7       | 107,255             | 107,900         | 1,711      |
| Social sciences teachers, postsecondary .....                           | 50.25               | 41.95           | 1,823               | 1,678           | 36.3       | 79,980              | 84,350          | 1,592      |
| Arts, communications, and humanities teachers, postsecondary .....      | 55.77               | 47.43           | 2,011               | 1,723           | 36.1       | 77,718              | 71,407          | 1,394      |
| English language and literature teachers, postsecondary .....           | 66.13               | 71.61           | 2,247               | 2,506           | 34.0       | 92,874              | 97,750          | 1,404      |
| Miscellaneous postsecondary teachers                                    | 47.38               | 44.56           | 1,765               | 1,722           | 37.2       | 72,170              | 66,104          | 1,523      |
| Primary, secondary, and special education school teachers .....         | 18.86               | 14.13           | 735                 | 495             | 39.0       | 32,904              | 28,080          | 1,745      |
| Librarians .....  | 27.08               | 24.01           | 1,043               | 960             | 38.5       | 52,927              | 49,935          | 1,954      |
| <b>Arts, design, entertainment, sports, and media occupations</b> ..... | 30.75               | 28.11           | 1,189               | 1,124           | 38.7       | 61,527              | 58,473          | 2,001      |
| Athletes, coaches, umpires, and related workers .....                   | 29.15               | 27.37           | 1,092               | 1,150           | 37.5       | 53,192              | 59,800          | 1,825      |
| Coaches and scouts .....  | 30.66               | 32.86           | 1,042               | 1,150           | 34.0       | 49,337              | 56,925          | 1,609      |
| Writers and editors .....   | 39.46               | 36.40           | 1,476               | 1,274           | 37.4       | 76,727              | 66,248          | 1,944      |
| Editors .....   | 36.23               | 36.40           | 1,287               | 1,274           | 35.5       | 66,914              | 66,248          | 1,847      |
| <b>Healthcare practitioner and technical occupations</b> .....          | 29.15               | 26.86           | 1,119               | 1,017           | 38.4       | 58,155              | 52,849          | 1,995      |
| Pharmacists .....   | 45.55               | 45.35           | 1,765               | 1,799           | 38.8       | 91,785              | 93,538          | 2,015      |

See footnotes at end of table.



**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Healthcare practitioner and technical occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Physicians and surgeons .....  | \$43.85             | \$25.28         | \$1,756             | \$1,011         | 40.0       | \$91,307            | \$52,582        | 2,082      |
| Registered nurses .....  | 33.79               | 31.76           | 1,253               | 1,192           | 37.1       | 65,178              | 61,961          | 1,929      |
| Therapists .....   | 29.99               | 30.17           | 1,198               | 1,207           | 39.9       | 62,297              | 62,754          | 2,077      |
| Respiratory therapists .....   | 30.54               | 30.17           | 1,213               | 1,207           | 39.7       | 63,101              | 62,754          | 2,066      |
| Clinical laboratory technologists and technicians .....                | 20.44               | 18.66           | 808                 | 735             | 39.5       | 42,020              | 38,230          | 2,056      |
| Medical and clinical laboratory technologists                          | 22.29               | 21.12           | 892                 | 845             | 40.0       | 46,373              | 43,930          | 2,080      |
| Medical and clinical laboratory technicians ..                         | 17.87               | 17.11           | 695                 | 683             | 38.9       | 36,158              | 35,526          | 2,023      |
| Health diagnosing and treating practitioner support technicians .....  | 19.38               | 17.59           | 771                 | 703             | 39.8       | 39,648              | 36,465          | 2,045      |
| Licensed practical and licensed vocational nurses                      | 23.27               | 23.76           | 894                 | 891             | 38.4       | 46,505              | 46,326          | 1,999      |
| Medical records and health information technicians ...                 | 15.58               | 15.32           | 591                 | 560             | 37.9       | 30,721              | 29,120          | 1,972      |
| <b>Healthcare support occupations</b> .....                            | 13.86               | 13.90           | 540                 | 540             | 38.9       | 28,054              | 28,080          | 2,024      |
| Nursing, psychiatric, and home health aides .....                      | 13.45               | 13.50           | 521                 | 520             | 38.7       | 27,076              | 27,040          | 2,014      |
| Nursing aides, orderlies, and attendants .....                         | 13.37               | 13.24           | 517                 | 510             | 38.7       | 26,909              | 26,520          | 2,013      |
| Psychiatric aides .....  | 14.00               | 14.08           | 540                 | 547             | 38.6       | 28,079              | 28,434          | 2,006      |
| Miscellaneous healthcare support occupations .....                     | 14.93               | 14.42           | 592                 | 577             | 39.6       | 30,683              | 29,994          | 2,056      |
| Medical transcriptionists ...  | 15.91               | 15.00           | 631                 | 600             | 39.7       | 32,814              | 31,200          | 2,062      |
| <b>Protective service occupations</b>                                  | 15.32               | 14.51           | 611                 | 580             | 39.9       | 31,790              | 30,181          | 2,075      |
| Security guards and gaming surveillance officers .....                 | 13.98               | 13.92           | 559                 | 557             | 40.0       | 29,053              | 28,954          | 2,078      |
| Security guards .....  | 13.98               | 13.92           | 559                 | 557             | 40.0       | 29,053              | 28,954          | 2,078      |
| <b>Food preparation and serving related occupations</b> .....          | 13.06               | 12.61           | 511                 | 494             | 39.2       | 26,045              | 24,644          | 1,994      |

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Food preparation and serving related occupations</b><br>–Continued                        |                     |                 |                     |                 |            |                     |                 |            |
| First-line supervisors/managers, food preparation and serving workers .....                  | \$17.98             | \$18.18         | \$762               | \$788           | 42.4       | \$37,542            | \$39,686        | 2,088      |
| First-line supervisors/managers of food preparation and serving workers .....                | 17.96               | 18.18           | 762                 | 788             | 42.4       | 37,500              | 39,686          | 2,088      |
| Cooks .....  | 15.18               | 15.05           | 595                 | 582             | 39.2       | 30,639              | 30,243          | 2,018      |
| Cooks, institution and cafeteria .....   | 15.51               | 15.46           | 607                 | 597             | 39.1       | 31,209              | 30,701          | 2,012      |
| Food preparation workers .....   | 13.55               | 11.85           | 539                 | 474             | 39.8       | 28,045              | 24,644          | 2,070      |
| Food service, tipped .....   | 9.77                | 9.59            | 369                 | 384             | 37.8       | 18,698              | 19,094          | 1,913      |
| Waiters and waitresses .....   | 8.81                | 3.80            | 309                 | 164             | 35.1       | 16,076              | 8,551           | 1,824      |
| Fast food and counter workers .....  | 12.18               | 12.11           | 462                 | 447             | 37.9       | 23,034              | 21,049          | 1,891      |
| Combined food preparation and serving workers, including fast food .....                     | 12.66               | 13.24           | 491                 | 517             | 38.8       | 25,511              | 26,874          | 2,016      |
| <b>Building and grounds cleaning and maintenance occupations</b> .....                       | 13.17               | 12.73           | 518                 | 509             | 39.3       | 26,937              | 26,474          | 2,045      |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers ..... | 19.75               | 18.52           | 787                 | 741             | 39.9       | 40,934              | 38,528          | 2,072      |
| Building cleaning workers .....  | 12.69               | 12.73           | 499                 | 506             | 39.3       | 25,950              | 26,312          | 2,045      |
| Janitors and cleaners, except maids and housekeeping cleaners                                | 13.47               | 13.15           | 530                 | 524             | 39.3       | 27,549              | 27,248          | 2,046      |
| Maids and housekeeping cleaners .....  | 11.34               | 12.00           | 446                 | 459             | 39.3       | 23,176              | 23,849          | 2,043      |
| Grounds maintenance workers .....  | 14.37               | 12.48           | 559                 | 499             | 38.9       | 29,085              | 25,958          | 2,024      |
| Landscaping and groundskeeping workers .....   | 14.37               | 12.48           | 559                 | 499             | 38.9       | 29,085              | 25,958          | 2,024      |

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Personal care and service occupations</b> .....   | \$18.61             | \$13.97         | \$593               | \$551           | 31.9       | \$29,686            | \$27,201        | 1,595      |
| <b>Sales and related occupations</b>   | 26.25               | 16.70           | 1,037               | 640             | 39.5       | 53,728              | 33,144          | 2,047      |
| First-line supervisors/managers, sales workers .....   | 25.86               | 23.22           | 1,059               | 885             | 41.0       | 53,715              | 44,341          | 2,077      |
| First-line supervisors/managers of retail sales workers ..   | 23.29               | 20.17           | 987                 | 807             | 42.4       | 51,309              | 41,954          | 2,203      |
| Retail sales workers .....   | 12.83               | 11.94           | 499                 | 467             | 38.9       | 25,861              | 24,024          | 2,016      |
| Cashiers, all workers .....  | 10.96               | 10.90           | 425                 | 434             | 38.7       | 21,820              | 22,173          | 1,990      |
| Cashiers .....   | 10.96               | 10.90           | 425                 | 434             | 38.7       | 21,820              | 22,173          | 1,990      |
| Retail salespersons .....  | 13.39               | 12.37           | 522                 | 488             | 39.0       | 27,131              | 25,350          | 2,026      |
| Securities, commodities, and financial services sales agents .....                                 | 83.58               | 62.47           | 3,211               | 2,499           | 38.4       | 166,995             | 129,927         | 1,998      |
| Sales representatives, wholesale and manufacturing .....   | 33.27               | 31.36           | 1,331               | 1,239           | 40.0       | 69,226              | 64,453          | 2,081      |
| Sales representatives, wholesale and manufacturing, technical and scientific products .....        | 38.41               | 37.57           | 1,549               | 1,486           | 40.3       | 80,571              | 77,249          | 2,098      |
| Sales representatives, wholesale and manufacturing, except technical and scientific products ..... | 26.29               | 21.62           | 1,041               | 865             | 39.6       | 54,117              | 44,976          | 2,058      |
| Miscellaneous sales and related workers .....  | 21.50               | 16.01           | 863                 | 640             | 40.1       | 44,856              | 33,301          | 2,086      |
| <b>Office and administrative support occupations</b> .....   | 18.23               | 17.00           | 715                 | 669             | 39.2       | 36,921              | 34,811          | 2,025      |
| First-line supervisors/managers of office and administrative support workers .....                 | 31.07               | 32.75           | 1,255               | 1,310           | 40.4       | 65,258              | 68,120          | 2,101      |
| Financial clerks .....   | 17.39               | 16.44           | 682                 | 658             | 39.2       | 35,464              | 34,195          | 2,039      |
| Billing and posting clerks and machine operators   | 15.01               | 14.74           | 594                 | 590             | 39.6       | 30,889              | 30,659          | 2,058      |

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>   | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Office and administrative support occupations</b><br>—Continued  |                     |                 |                     |                 |            |                     |                 |            |
| Bookkeeping, accounting, and auditing clerks .....                  | \$18.25             | \$16.44         | \$705               | \$658           | 38.6       | \$36,642            | \$34,195        | 2,008      |
| Payroll and timekeeping clerks .....                                | 21.43               | 19.60           | 850                 | 784             | 39.7       | 44,188              | 40,774          | 2,062      |
| Brokerage clerks .....  | 18.88               | 18.28           | 726                 | 706             | 38.4       | 37,738              | 36,716          | 1,998      |
| Customer service representatives .....                              | 19.93               | 18.82           | 780                 | 753             | 39.1       | 40,545              | 39,146          | 2,034      |
| Receptionists and information clerks .....                          | 13.30               | 13.14           | 523                 | 519             | 39.3       | 26,247              | 26,998          | 1,973      |
| Production, planning, and expediting clerks .....                   | 22.00               | 20.19           | 879                 | 808             | 40.0       | 45,708              | 41,999          | 2,078      |
| Shipping, receiving, and traffic clerks .....                       | 14.26               | 13.31           | 570                 | 532             | 40.0       | 29,654              | 27,683          | 2,080      |
| Stock clerks and order fillers                                      | 14.96               | 13.85           | 593                 | 554             | 39.6       | 30,814              | 28,808          | 2,060      |
| Secretaries and administrative assistants .....                     | 19.65               | 18.34           | 766                 | 712             | 39.0       | 39,496              | 36,795          | 2,010      |
| Executive secretaries and administrative assistants .....           | 22.71               | 22.77           | 891                 | 906             | 39.2       | 46,306              | 47,091          | 2,039      |
| Medical secretaries .....   | 16.35               | 15.77           | 644                 | 631             | 39.4       | 33,493              | 32,808          | 2,049      |
| Secretaries, except legal, medical, and executive                   | 17.79               | 16.74           | 683                 | 669             | 38.4       | 34,683              | 34,811          | 1,950      |
| Computer operators .....  | 17.75               | 16.06           | 708                 | 642             | 39.9       | 36,820              | 33,399          | 2,074      |
| Data entry and information processing workers .....                 | 13.24               | 11.66           | 513                 | 466             | 38.7       | 25,410              | 24,249          | 1,919      |
| Data entry keyers .....   | 12.86               | 11.66           | 500                 | 466             | 38.9       | 24,710              | 24,041          | 1,921      |
| Insurance claims and policy processing clerks .....                 | 17.00               | 16.77           | 665                 | 659             | 39.1       | 34,569              | 34,262          | 2,033      |
| Mail clerks and mail machine operators, except postal service ..... | 13.45               | 12.91           | 521                 | 508             | 38.7       | 27,072              | 26,416          | 2,013      |
| Office clerks, general .....  | 17.13               | 16.41           | 664                 | 645             | 38.8       | 34,535              | 33,550          | 2,016      |
| <b>Construction and extraction occupations</b> .....                | 30.68               | 30.85           | 1,227               | 1,221           | 40.0       | 63,774              | 63,502          | 2,079      |
| Electricians .....  | 29.68               | 27.00           | 1,187               | 1,080           | 40.0       | 61,735              | 56,160          | 2,080      |
| Pipelayers, plumbers, pipefitters, and steamfitters .....           | 32.25               | 33.57           | 1,289               | 1,343           | 40.0       | 67,042              | 69,826          | 2,079      |

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>   | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Construction and extraction occupations</b> –Continued                           |                     |                 |                     |                 |            |                     |                 |            |
| Plumbers, pipefitters, and steamfitters .....                                       | \$32.25             | \$33.57         | \$1,289             | \$1,343         | 40.0       | \$67,042            | \$69,826        | 2,079      |
| <b>Installation, maintenance, and repair occupations</b> .....                      | 24.09               | 24.66           | 965                 | 987             | 40.1       | 50,191              | 51,324          | 2,083      |
| First-line supervisors/managers of mechanics, installers, and repairers .....       | 31.30               | 31.21           | 1,247               | 1,248           | 39.8       | 64,822              | 64,917          | 2,071      |
| Radio and telecommunications equipment installers and repairers .....               | 29.23               | 29.29           | 1,167               | 1,172           | 39.9       | 60,667              | 60,923          | 2,075      |
| Telecommunications equipment installers and repairers, except line installers ..... | 29.23               | 29.29           | 1,167               | 1,172           | 39.9       | 60,667              | 60,923          | 2,075      |
| Aircraft mechanics and service technicians .....                                    | 28.60               | 29.36           | 1,144               | 1,174           | 40.0       | 59,491              | 61,067          | 2,080      |
| Heating, air conditioning, and refrigeration mechanics and installers .....         | 26.81               | 26.60           | 1,072               | 1,064           | 40.0       | 55,758              | 55,328          | 2,080      |
| Industrial machinery installation, repair, and maintenance workers .....            | 20.64               | 20.07           | 818                 | 797             | 39.6       | 42,537              | 41,434          | 2,061      |
| Industrial machinery mechanics .....  | 22.74               | 21.68           | 902                 | 867             | 39.7       | 46,902              | 45,094          | 2,063      |
| Maintenance and repair workers, general .....                                       | 20.42               | 20.44           | 804                 | 797             | 39.4       | 41,826              | 41,434          | 2,048      |
| Maintenance workers, machinery .....  | 17.49               | 17.50           | 700                 | 700             | 40.0       | 36,384              | 36,400          | 2,080      |
| Line installers and repairers ...   | 24.26               | 22.73           | 971                 | 909             | 40.0       | 50,466              | 47,278          | 2,080      |
| Electrical power-line installers and repairers                                      | 30.54               | 30.34           | 1,221               | 1,214           | 40.0       | 63,517              | 63,107          | 2,080      |
| Telecommunications line installers and repairers                                    | 22.38               | 21.16           | 895                 | 846             | 40.0       | 46,553              | 44,013          | 2,080      |
| <b>Production occupations</b> .....   | 15.83               | 14.90           | 632                 | 592             | 39.9       | 32,880              | 30,805          | 2,077      |

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>   | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Production occupations</b>   |                     |                 |                     |                 |            |                     |                 |            |
| –Continued  |                     |                 |                     |                 |            |                     |                 |            |
| First-line supervisors/managers of production and operating workers .....                         | \$25.41             | \$26.20         | \$1,035             | \$1,048         | 40.7       | \$53,841            | \$54,500        | 2,119      |
| Electrical, electronics, and electromechanical assemblers .....                                   | 15.55               | 14.17           | 622                 | 567             | 40.0       | 32,344              | 29,476          | 2,080      |
| Electrical and electronic equipment assemblers ..   | 17.64               | 18.76           | 706                 | 750             | 40.0       | 36,700              | 39,021          | 2,080      |
| Electromechanical equipment assemblers ..   | 13.47               | 13.20           | 539                 | 528             | 40.0       | 28,020              | 27,456          | 2,080      |
| Miscellaneous assemblers and fabricators .....  | 11.94               | 11.33           | 477                 | 453             | 40.0       | 24,829              | 23,562          | 2,080      |
| Butchers and other meat, poultry, and fish processing workers .....                               | 17.82               | 15.75           | 713                 | 630             | 40.0       | 37,064              | 32,760          | 2,080      |
| Computer-controlled machine tool operators, metal and plastic .....                               | 12.29               | 10.70           | 491                 | 428             | 40.0       | 25,557              | 22,262          | 2,080      |
| Machine tool cutting setters, operators, and tenders, metal and plastic .....                     | 18.52               | 17.58           | 741                 | 703             | 40.0       | 38,515              | 36,566          | 2,080      |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....     | 14.99               | 13.82           | 599                 | 553             | 40.0       | 31,170              | 28,746          | 2,080      |
| Machinists .....  | 24.73               | 24.20           | 989                 | 968             | 40.0       | 51,429              | 50,336          | 2,080      |
| Molders and molding machine setters, operators, and tenders, metal and plastic .....              | 12.98               | 13.19           | 519                 | 528             | 40.0       | 26,990              | 27,435          | 2,080      |
| Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic ..... | 12.98               | 13.19           | 519                 | 528             | 40.0       | 26,990              | 27,435          | 2,080      |
| Multiple machine tool setters, operators, and tenders, metal and plastic .....                    | 12.13               | 11.43           | 485                 | 457             | 40.0       | 25,230              | 23,774          | 2,080      |
| Tool and die makers .....   | 24.06               | 24.34           | 962                 | 974             | 40.0       | 50,045              | 50,636          | 2,080      |

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>  | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Production occupations</b><br>–Continued  |                     |                 |                     |                 |            |                     |                 |            |
| Welding, soldering, and brazing workers .....  | \$18.87             | \$19.00         | \$755               | \$760           | 40.0       | \$39,243            | \$39,520        | 2,080      |
| Welders, cutters, solderers, and brazers .....                                       | 19.08               | 19.00           | 763                 | 760             | 40.0       | 39,681              | 39,520          | 2,080      |
| Miscellaneous metalworkers and plastic workers .....                                 | 16.25               | 15.10           | 650                 | 604             | 40.0       | 33,792              | 31,408          | 2,080      |
| Plating and coating machine setters, operators, and tenders, metal and plastic ..... | 17.35               | 15.26           | 694                 | 610             | 40.0       | 36,087              | 31,741          | 2,080      |
| Inspectors, testers, sorters, samplers, and weighers ....                            | 17.11               | 16.70           | 688                 | 668             | 40.2       | 35,782              | 34,736          | 2,091      |
| Packaging and filling machine operators and tenders .....                            | 12.18               | 12.00           | 487                 | 480             | 40.0       | 25,332              | 24,960          | 2,080      |
| Painting workers .....   | 16.57               | 16.00           | 663                 | 640             | 40.0       | 34,460              | 33,280          | 2,080      |
| Miscellaneous production workers .....   | 12.91               | 11.65           | 510                 | 480             | 39.5       | 26,507              | 24,981          | 2,053      |
| <b>Transportation and material moving occupations</b> .....                          | 14.57               | 13.93           | 577                 | 557             | 39.6       | 29,992              | 28,974          | 2,059      |
| Driver/sales workers and truck drivers .....   | 18.01               | 19.87           | 715                 | 758             | 39.7       | 37,148              | 39,048          | 2,062      |
| Truck drivers, heavy and tractor-trailer .....                                       | 21.96               | 20.36           | 856                 | 814             | 39.0       | 44,385              | 42,349          | 2,021      |
| Truck drivers, light or delivery services .....                                      | 15.92               | 15.00           | 638                 | 600             | 40.1       | 33,189              | 31,200          | 2,085      |
| Industrial truck and tractor operators .....   | 16.37               | 16.72           | 648                 | 669             | 39.6       | 33,694              | 34,771          | 2,058      |
| Laborers and material movers, hand .....   | 11.24               | 9.61            | 448                 | 384             | 39.9       | 23,293              | 19,983          | 2,073      |
| Laborers and freight, stock, and material movers, hand .....                         | 11.72               | 10.09           | 466                 | 400             | 39.8       | 24,257              | 20,800          | 2,070      |

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

| Occupation <sup>1</sup>   | Hourly <sup>2</sup> |                 | Weekly <sup>3</sup> |                 |            | Annual <sup>4</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Transportation and material moving occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Machine feeders and offbearers .....                                | \$11.46             | \$8.00          | \$456               | \$320           | 39.8       | \$23,702            | \$16,640        | 2,067      |
| Packers and packagers, hand .....                                   | 9.89                | 9.23            | 396                 | 369             | 40.0       | 20,570              | 19,188          | 2,080      |

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



**Table 17**

**Union and nonunion workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> by major sector and for major occupational groups**

| Occupational group <sup>3</sup>                        | Union            |                          |                                    | Nonunion         |                          |                                    |
|--|------------------|--------------------------|------------------------------------|------------------|--------------------------|------------------------------------|
|  | Civilian workers | Private industry workers | State and local government workers | Civilian workers | Private industry workers | State and local government workers |
| <b>All workers</b> .....                               | \$25.72          | \$22.85                  | \$28.50                            | \$22.34          | \$22.33                  | \$22.62                            |
| Management, professional, and related .....            | 34.96            | 36.15                    | 34.72                              | 34.93            | 35.19                    | 29.30                              |
| Management, business, and financial .....              | 33.99            | –                        | 34.12                              | 39.66            | 39.84                    | 36.27                              |
| Professional and related .....                         | 35.05            | 36.26                    | 34.79                              | 31.87            | 32.21                    | 24.34                              |
| Service .....  | 19.21            | 13.79                    | 22.01                              | 11.37            | 11.22                    | 15.02                              |
| Sales and office .....                                 | 18.11            | 17.50                    | 19.21                              | 17.90            | 17.93                    | 16.66                              |
| Sales and related .....                                | 12.71            | 12.22                    | –                                  | 19.49            | 19.57                    | –                                  |
| Office and administrative support .....                | 20.52            | 21.56                    | 19.35                              | 16.85            | 16.82                    | 17.68                              |
| Natural resources, construction, and maintenance ..... | 28.56            | 29.72                    | 22.19                              | 20.74            | 20.72                    | 21.72                              |
| Construction and extraction .....                      | 29.65            | 30.39                    | 23.33                              | 20.96            | 20.91                    | 22.17                              |
| Installation, maintenance, and repair .....            | 25.95            | 27.63                    | 21.28                              | 20.88            | 20.89                    | –                                  |
| Production, transportation, and material moving .....  | 18.17            | 17.91                    | 19.69                              | 13.95            | 13.94                    | 15.10                              |
| Production .....                                       | 19.06            | 18.84                    | 22.50                              | 14.70            | 14.70                    | –                                  |
| Transportation and material moving ...                 | 17.36            | 16.90                    | 18.99                              | 12.92            | 12.86                    | 15.26                              |

<sup>1</sup> Union workers are those whose wages are determined through collective bargaining.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 18**

**Workers paid on time or incentive basis<sup>1</sup>: Mean hourly earnings<sup>2</sup> for civilian and private industry workers in major occupational groups**

| Occupational group <sup>3</sup>                        | Time             |                          | Incentive        |                          |
|--|------------------|--------------------------|------------------|--------------------------|
|  | Civilian workers | Private industry workers | Civilian workers | Private industry workers |
| <b>All workers</b> .....                               | \$22.65          | \$22.06                  | \$29.16          | \$29.16                  |
| Management, professional, and related .....            | 34.83            | 35.10                    | 41.86            | 41.86                    |
| Management, business, and financial .....              | 39.37            | 39.78                    | 40.81            | 40.81                    |
| Professional and related .....                         | 32.54            | 32.36                    | –                | –                        |
| Service .....  | 12.81            | 11.37                    | –                | –                        |
| Sales and office .....                                 | 16.56            | 16.44                    | 29.83            | 29.83                    |
| Sales and related .....                                | 15.11            | 15.13                    | 30.73            | 30.73                    |
| Office and administrative support .....                | 17.27            | 17.12                    | 18.97            | 18.97                    |
| Natural resources, construction, and maintenance ..... | 23.29            | 23.39                    | 28.61            | 28.61                    |
| Construction and extraction .....                      | –                | 24.47                    | –                | –                        |
| Installation, maintenance, and repair .....            | 21.70            | 21.76                    | 26.79            | 26.79                    |
| Production, transportation, and material moving .....  | 14.63            | 14.49                    | 16.22            | 16.22                    |
| Production .....                                       | 15.37            | 15.31                    | –                | –                        |
| Transportation and material moving .....               | 13.66            | 13.35                    | 17.40            | 17.40                    |
|  | Relative error   |                          |                  |                          |
| <b>All workers</b> .....                               | 1.8%             | 1.9%                     | 3.4%             | 3.4%                     |
| Management, professional, and related .....            | 2.1              | 2.4                      | 9.3              | 9.3                      |
| Management, business, and financial .....              | 4.0              | 4.3                      | 10.1             | 10.1                     |
| Professional and related .....                         | 1.5              | 1.3                      | –                | –                        |
| Service .....  | 2.7              | .9                       | –                | –                        |
| Sales and office .....                                 | 1.9              | 2.0                      | 3.4              | 3.4                      |
| Sales and related .....                                | 3.6              | 3.7                      | 2.3              | 2.3                      |
| Office and administrative support .....                | 1.4              | 1.5                      | 23.5             | 23.5                     |
| Natural resources, construction, and maintenance ..... | 2.7              | 2.9                      | 6.2              | 6.2                      |
| Construction and extraction .....                      | –                | 3.3                      | –                | –                        |
| Installation, maintenance, and repair .....            | 1.1              | 1.1                      | 9.0              | 9.0                      |
| Production, transportation, and material moving .....  | 3.0              | 3.1                      | 9.7              | 9.7                      |
| Production .....                                       | 4.4              | 4.5                      | –                | –                        |
| Transportation and material moving .....               | 1.6              | 1.6                      | 17.1             | 17.1                     |

<sup>1</sup> Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 19

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

| Occupational group <sup>3</sup>                        | Goods producing |               | Service providing                    |             |                      |                                    |                               |                         |                |
|--|-----------------|---------------|--------------------------------------|-------------|----------------------|------------------------------------|-------------------------------|-------------------------|----------------|
|  | Construction    | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | Leisure and hospitality | Other services |
| <b>All workers</b> .....                               | \$25.72         | \$23.79       | \$18.02                              | –           | –                    | –                                  | \$22.49                       | –                       | \$17.32        |
| Management, professional, and related .....            | 36.45           | 38.07         | 36.59                                | –           | –                    | –                                  | 29.29                         | –                       | 33.63          |
| Management, business, and financial .....              | 38.76           | 39.42         | 40.80                                | –           | –                    | –                                  | 31.43                         | –                       | 30.50          |
| Professional and related .....                         | 24.66           | 37.17         | 31.82                                | –           | –                    | –                                  | 28.90                         | –                       | 35.51          |
| Service .....  | –               | 16.48         | 12.53                                | –           | –                    | –                                  | 13.31                         | –                       | 11.00          |
| Sales and office .....                                 | 21.18           | 22.05         | 15.30                                | –           | –                    | –                                  | 16.92                         | –                       | 12.95          |
| Sales and related .....                                | –               | 33.47         | 15.00                                | –           | –                    | –                                  | 22.80                         | –                       | 11.36          |
| Office and administrative support .....                | 18.15           | 18.68         | 16.01                                | –           | –                    | –                                  | 16.81                         | –                       | 14.30          |
| Natural resources, construction, and maintenance ..... | 24.75           | 20.89         | 22.56                                | –           | –                    | –                                  | 22.99                         | –                       | 22.30          |
| Installation, maintenance, and repair .....            | 26.34           | 20.56         | 23.05                                | –           | –                    | –                                  | 21.34                         | –                       | 22.30          |
| Production, transportation, and material moving .....  | 24.26           | 15.62         | 14.65                                | –           | –                    | –                                  | 11.75                         | –                       | 12.88          |
| Production .....                                       | –               | 15.86         | 16.29                                | –           | –                    | –                                  | –                             | –                       | –              |
| Transportation and material moving .....               | 24.94           | 13.74         | 14.21                                | –           | –                    | –                                  | 12.16                         | –                       | –              |

<sup>1</sup> Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup>**

| Occupation <sup>2</sup> and work level                         | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>All workers</b> .....                                       | \$24.08             | \$20.49         | \$944               | \$816           | 39.2       | \$49,094            | \$42,453        | 2,039      |
| Level 1 .....  | 10.12               | 9.97            | 403                 | 399             | 39.8       | 20,950              | 20,742          | 2,070      |
| Level 2 .....  | 13.03               | 12.87           | 521                 | 514             | 40.0       | 27,016              | 26,728          | 2,074      |
| Level 3 .....  | 14.40               | 14.42           | 573                 | 572             | 39.8       | 29,800              | 29,723          | 2,070      |
| Level 4 .....  | 15.99               | 15.77           | 616                 | 619             | 38.5       | 32,041              | 32,198          | 2,004      |
| Level 5 .....  | 18.53               | 17.80           | 741                 | 712             | 40.0       | 38,506              | 37,003          | 2,078      |
| Level 6 .....  | 21.45               | 21.79           | 824                 | 839             | 38.4       | 42,827              | 43,625          | 1,996      |
| Level 7 .....  | 26.07               | 25.86           | 1,028               | 1,018           | 39.4       | 53,461              | 52,936          | 2,050      |
| Level 8 .....  | 33.19               | 30.87           | 1,275               | 1,233           | 38.4       | 66,295              | 64,128          | 1,998      |
| Level 9 .....  | 33.80               | 32.50           | 1,309               | 1,300           | 38.7       | 67,957              | 67,496          | 2,011      |
| Level 10 .....   | 34.07               | 35.85           | 1,370               | 1,442           | 40.2       | 71,250              | 75,005          | 2,091      |
| Level 11 .....   | 39.81               | 36.61           | 1,592               | 1,464           | 40.0       | 82,803              | 76,149          | 2,080      |
| Not able to be leveled .....                                   | 26.81               | 23.28           | 1,051               | 921             | 39.2       | 54,660              | 47,886          | 2,039      |
| <b>Management occupations</b> .....                            | 36.46               | 32.50           | 1,500               | 1,360           | 41.1       | 77,974              | 70,737          | 2,139      |
| Not able to be leveled .....                                   | 47.97               | 36.09           | 1,868               | 1,443           | 38.9       | 97,128              | 75,059          | 2,025      |
| Medical and health services managers .....                     | 38.77               | 32.50           | 1,530               | 1,293           | 39.5       | 79,577              | 67,242          | 2,053      |
| <b>Business and financial operations occupations</b> .....     | 24.53               | 20.92           | 962                 | 837             | 39.2       | 50,034              | 43,514          | 2,040      |
| <b>Computer and mathematical science occupations</b>           |                     |                 |                     |                 |            |                     |                 |            |
| Computer systems analysts ....                                 | 39.82               | 37.70           | 1,593               | 1,508           | 40.0       | 82,821              | 78,416          | 2,080      |
| <b>Life, physical, and social science occupations</b> .....    | 25.91               | 24.71           | 1,036               | 988             | 40.0       | 53,883              | 51,397          | 2,080      |
| <b>Community and social services occupations</b> .....         | 24.13               | 23.50           | 951                 | 940             | 39.4       | 49,324              | 48,870          | 2,044      |
| Social workers .....   | 27.43               | 31.44           | 1,097               | 1,258           | 40.0       | 56,709              | 65,397          | 2,068      |
| <b>Healthcare practitioner and technical occupations</b> ..... | 31.96               | 29.85           | 1,230               | 1,138           | 38.5       | 63,976              | 59,155          | 2,002      |
| Level 4 .....  | 17.32               | 17.03           | 647                 | 646             | 37.3       | 33,620              | 33,584          | 1,941      |
| Level 5 .....  | 22.64               | 23.29           | 903                 | 932             | 39.9       | 46,945              | 48,443          | 2,073      |
| Level 7 .....  | 29.33               | 28.60           | 1,155               | 1,142           | 39.4       | 60,055              | 59,405          | 2,048      |
| Level 8 .....  | 35.76               | 33.98           | 1,359               | 1,292           | 38.0       | 70,680              | 67,184          | 1,977      |
| Level 9 .....  | 34.98               | 33.75           | 1,318               | 1,292           | 37.7       | 68,540              | 67,192          | 1,959      |
| Level 10 .....   | 30.84               | 24.40           | 1,244               | 994             | 40.3       | 64,671              | 51,709          | 2,097      |

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

| Occupation <sup>2</sup> and work level                                 | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Healthcare practitioner and technical occupations</b><br>–Continued |                     |                 |                     |                 |            |                     |                 |            |
| Level 11 .....   | \$48.37             | \$47.01         | \$1,935             | \$1,880         | 40.0       | \$100,599           | \$97,781        | 2,080      |
| Not able to be leveled .....   | 34.13               | 30.86           | 1,303               | 1,046           | 38.2       | 67,756              | 54,408          | 1,985      |
| Pharmacists .....  | 45.57               | 45.44           | 1,823               | 1,818           | 40.0       | 94,777              | 94,515          | 2,080      |
| Physicians and surgeons .....  | 33.77               | 25.05           | 1,359               | 1,002           | 40.2       | 70,654              | 52,104          | 2,092      |
| Not able to be leveled .....   | 39.06               | 25.05           | 1,562               | 1,002           | 40.0       | 81,249              | 52,104          | 2,080      |
| Registered nurses .....  | 35.17               | 32.88           | 1,328               | 1,254           | 37.8       | 69,061              | 65,202          | 1,964      |
| Level 7 .....  | 29.80               | 28.56           | 1,166               | 1,139           | 39.1       | 60,636              | 59,218          | 2,034      |
| Level 8 .....  | 36.56               | 35.21           | 1,367               | 1,325           | 37.4       | 71,071              | 68,905          | 1,944      |
| Level 9 .....  | 34.75               | 33.69           | 1,301               | 1,282           | 37.4       | 67,658              | 66,662          | 1,947      |
| Not able to be leveled .....   | 33.65               | 32.70           | 1,215               | 1,046           | 36.1       | 63,172              | 54,408          | 1,877      |
| Therapists .....   | 29.91               | 30.28           | 1,194               | 1,211           | 39.9       | 62,092              | 62,982          | 2,076      |
| Level 7 .....  | 27.92               | 26.37           | 1,116               | 1,055           | 40.0       | 58,025              | 54,850          | 2,078      |
| Level 8 .....  | 31.62               | 30.83           | 1,265               | 1,233           | 40.0       | 65,768              | 64,128          | 2,080      |
| Physical therapists .....  | 31.08               | 30.99           | 1,243               | 1,240           | 40.0       | 64,654              | 64,459          | 2,080      |
| Respiratory therapists .....   | 30.54               | 30.17           | 1,213               | 1,207           | 39.7       | 63,101              | 62,754          | 2,066      |
| Clinical laboratory technologists and technicians .....                | 22.00               | 23.97           | 843                 | 839             | 38.3       | 43,826              | 43,625          | 1,992      |
| Level 5 .....  | 19.92               | 17.25           | 796                 | 690             | 40.0       | 41,393              | 35,880          | 2,078      |
| Medical and clinical laboratory technologists .....                    | 28.89               | 29.61           | 1,156               | 1,184           | 40.0       | 60,090              | 61,589          | 2,080      |
| Medical and clinical laboratory technicians .....                      | 18.90               | 17.78           | 710                 | 684             | 37.6       | 36,940              | 35,589          | 1,954      |
| Health diagnosing and treating practitioner support technicians .....  | 20.01               | 18.03           | 800                 | 721             | 40.0       | 41,624              | 37,502          | 2,080      |
| Level 5 .....  | 21.18               | 22.09           | 847                 | 884             | 40.0       | 44,056              | 45,949          | 2,080      |
| <b>Healthcare support occupations</b> .....                            | 14.88               | 14.96           | 580                 | 577             | 39.0       | 30,141              | 29,994          | 2,025      |
| Level 2 .....  | 13.20               | 12.93           | 527                 | 517             | 39.9       | 27,036              | 26,822          | 2,048      |
| Level 3 .....  | 14.80               | 15.19           | 589                 | 607             | 39.8       | 30,628              | 31,589          | 2,070      |
| Level 4 .....  | 15.10               | 15.10           | 574                 | 558             | 38.0       | 29,849              | 29,035          | 1,977      |
| Not able to be leveled .....   | 15.21               | 15.27           | 608                 | 611             | 40.0       | 31,638              | 31,751          | 2,080      |

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

| Occupation <sup>2</sup> and work level                                 | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Healthcare support occupations</b> –Continued                       |                     |                 |                     |                 |            |                     |                 |            |
| Nursing, psychiatric, and home health aides .....                      | \$14.55             | \$14.49         | \$563               | \$548           | 38.7       | \$29,302            | \$28,493        | 2,014      |
| Level 2 .....  | 13.25               | 12.93           | 529                 | 517             | 39.9       | 27,517              | 26,894          | 2,077      |
| Level 3 .....  | 14.76               | 15.19           | 587                 | 607             | 39.8       | 30,525              | 31,589          | 2,068      |
| Level 4 .....  | 14.63               | 14.77           | 547                 | 547             | 37.4       | 28,447              | 28,454          | 1,944      |
| Nursing aides, orderlies, and attendants .....                         | 14.71               | 14.51           | 567                 | 548             | 38.5       | 29,460              | 28,493          | 2,003      |
| Level 2 .....  | 13.09               | 12.93           | 522                 | 517             | 39.9       | 27,155              | 26,894          | 2,075      |
| Level 3 .....  | 15.02               | 15.86           | 595                 | 634             | 39.6       | 30,930              | 32,978          | 2,060      |
| Level 4 .....  | 14.43               | 14.15           | 537                 | 536             | 37.2       | 27,932              | 27,851          | 1,935      |
| Psychiatric aides .....  | 14.20               | 14.09           | 557                 | 559             | 39.2       | 28,941              | 29,068          | 2,038      |
| Miscellaneous healthcare support occupations .....                     | 15.85               | 15.27           | 632                 | 611             | 39.9       | 32,647              | 31,751          | 2,060      |
| Level 4 .....  | 16.27               | 16.00           | 645                 | 640             | 39.7       | 33,556              | 33,280          | 2,063      |
| Medical transcriptionists ...  | 17.17               | 17.33           | 679                 | 650             | 39.5       | 35,287              | 33,794          | 2,055      |
| Level 4 .....  | 17.19               | 17.33           | 679                 | 650             | 39.5       | 35,292              | 33,794          | 2,053      |
| <b>Protective service occupations</b>                                  | 15.32               | 15.76           | 613                 | 630             | 40.0       | 31,856              | 32,785          | 2,080      |
| Security guards and gaming surveillance officers .....                 | 15.32               | 15.76           | 613                 | 630             | 40.0       | 31,856              | 32,785          | 2,080      |
| Security guards .....  | 15.32               | 15.76           | 613                 | 630             | 40.0       | 31,856              | 32,785          | 2,080      |
| <b>Food preparation and serving related occupations</b> .....          | 13.97               | 14.03           | 559                 | 561             | 40.0       | 29,050              | 29,182          | 2,080      |
| Level 3 .....  | 13.94               | 13.13           | 558                 | 525             | 40.0       | 28,997              | 27,310          | 2,080      |
| Cooks .....  | 16.47               | 16.53           | 659                 | 661             | 40.0       | 34,262              | 34,391          | 2,080      |
| Cooks, institution and cafeteria .....                                 | 16.47               | 16.53           | 659                 | 661             | 40.0       | 34,262              | 34,391          | 2,080      |
| <b>Building and grounds cleaning and maintenance occupations</b> ..... | 13.94               | 13.01           | 556                 | 520             | 39.9       | 28,897              | 27,055          | 2,074      |
| Level 2 .....  | 12.83               | 12.78           | 513                 | 511             | 40.0       | 26,679              | 26,582          | 2,080      |
| Building cleaning workers .....  | 12.83               | 12.76           | 511                 | 510             | 39.9       | 26,594              | 26,541          | 2,073      |
| Level 2 .....  | 12.83               | 12.78           | 513                 | 511             | 40.0       | 26,679              | 26,582          | 2,080      |
| Janitors and cleaners, except maids and housekeeping cleaners          | 13.38               | 13.15           | 535                 | 526             | 40.0       | 27,833              | 27,352          | 2,080      |
| Maids and housekeeping cleaners .....                                  | 12.25               | 12.41           | 487                 | 496             | 39.7       | 25,315              | 25,813          | 2,066      |

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

| Occupation <sup>2</sup> and work level                                      | Hourly <sup>3</sup> |                 | Weekly <sup>4</sup> |                 |            | Annual <sup>5</sup> |                 |            |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Building and grounds cleaning and maintenance occupations –Continued</b> |                     |                 |                     |                 |            |                     |                 |            |
| Maids and housekeeping cleaners –Continued                                  |                     |                 |                     |                 |            |                     |                 |            |
| Level 2 .....   | \$13.06             | \$13.03         | \$522               | \$521           | 40.0       | \$27,167            | \$27,102        | 2,080      |
| <b>Office and administrative support occupations .....</b>                  | 15.84               | 15.64           | 627                 | 620             | 39.6       | 32,588              | 32,261          | 2,057      |
| Level 2 .....   | 11.76               | 11.95           | 470                 | 478             | 40.0       | 24,458              | 24,856          | 2,080      |
| Level 3 .....   | 14.46               | 14.16           | 573                 | 563             | 39.6       | 29,788              | 29,278          | 2,060      |
| Level 4 .....   | 16.13               | 15.77           | 628                 | 631             | 39.0       | 32,681              | 32,808          | 2,027      |
| Level 5 .....   | 17.31               | 16.45           | 692                 | 658             | 40.0       | 36,007              | 34,216          | 2,080      |
| Level 6 .....   | 20.57               | 20.01           | 823                 | 800             | 40.0       | 42,782              | 41,621          | 2,080      |
| Financial clerks .....  | 16.97               | 16.68           | 678                 | 667             | 39.9       | 35,244              | 34,694          | 2,077      |
| Level 4 .....   | 16.76               | 17.51           | 670                 | 700             | 40.0       | 34,860              | 36,421          | 2,080      |
| Billing and posting clerks and machine operators                            | 16.29               | 15.71           | 650                 | 628             | 39.9       | 33,812              | 32,677          | 2,075      |
| Level 4 .....   | 16.34               | 15.90           | 654                 | 636             | 40.0       | 33,988              | 33,072          | 2,080      |
| Receptionists and information clerks .....                                  | 12.84               | 13.39           | 514                 | 536             | 40.0       | 26,713              | 27,851          | 2,080      |
| Secretaries and administrative assistants .....                             | 17.35               | 15.90           | 685                 | 636             | 39.5       | 35,642              | 33,072          | 2,055      |
| Level 4 .....   | 16.45               | 15.77           | 639                 | 631             | 38.8       | 33,231              | 32,808          | 2,020      |
| Level 5 .....   | 17.61               | 17.30           | 704                 | 692             | 40.0       | 36,623              | 35,984          | 2,080      |
| Executive secretaries and administrative assistants .....                   | 18.81               | 15.90           | 752                 | 636             | 40.0       | 39,128              | 33,072          | 2,080      |
| Medical secretaries .....   | 16.69               | 15.95           | 656                 | 631             | 39.3       | 34,107              | 32,808          | 2,043      |
| Level 4 .....   | 16.46               | 15.77           | 639                 | 631             | 38.8       | 33,242              | 32,808          | 2,019      |

<sup>1</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

| Occupation <sup>1</sup>                                   | Weekly <sup>2</sup> |                 |            | Annual <sup>3</sup> |                 |            |
|---|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Management occupations</b>                             |                     |                 |            |                     |                 |            |
| Team leader .....   | \$1,473             | \$1,390         | 39.4       | \$76,399            | \$72,272        | 2,043      |
| First line .....  | 1,650               | 1,500           | 39.8       | 85,701              | 78,000          | 2,065      |
| Second line .....   | 2,428               | 2,261           | 40.5       | 126,232             | 117,562         | 2,106      |
| Third line .....  | 3,109               | 2,766           | 41.9       | 161,645             | 143,836         | 2,179      |
| General and operations managers                           |                     |                 |            |                     |                 |            |
| First line .....  | 2,057               | 2,050           | 41.4       | 106,964             | 106,601         | 2,153      |
| Second line .....   | 2,915               | 2,261           | 41.9       | 151,596             | 117,562         | 2,181      |
| Marketing managers  |                     |                 |            |                     |                 |            |
| First line .....  | 2,330               | 2,202           | 40.7       | 121,169             | 114,483         | 2,115      |
| Sales managers  |                     |                 |            |                     |                 |            |
| First line .....  | 2,059               | 2,096           | 39.6       | 107,062             | 108,999         | 2,059      |
| Computer and information systems managers                 |                     |                 |            |                     |                 |            |
| Team leader .....   | 2,349               | 1,851           | 38.7       | 122,131             | 96,262          | 2,011      |
| First line .....  | 2,204               | 2,219           | 38.7       | 114,597             | 115,368         | 2,015      |
| Financial managers  |                     |                 |            |                     |                 |            |
| Team leader .....   | 1,235               | 1,175           | 40.6       | 64,236              | 61,100          | 2,111      |
| First line .....  | 1,579               | 1,416           | 39.6       | 82,095              | 73,611          | 2,057      |
| Education administrators, elementary and secondary school |                     |                 |            |                     |                 |            |
| Team leader .....   | 1,705               | 1,710           | 40.5       | 85,644              | 88,910          | 2,034      |
| First line .....  | 1,676               | 1,700           | 36.8       | 82,340              | 83,000          | 1,808      |
| Education administrators, postsecondary                   |                     |                 |            |                     |                 |            |
| Team leader .....   | 1,371               | 1,177           | 38.8       | 71,269              | 61,206          | 2,017      |
| First line .....  | 1,511               | 1,533           | 35.8       | 78,597              | 79,720          | 1,864      |
| Engineering managers                                      |                     |                 |            |                     |                 |            |
| First line .....  | 2,400               | 2,087           | 40.2       | 124,808             | 108,499         | 2,091      |
| Medical and health services managers                      |                     |                 |            |                     |                 |            |
| First line .....  | 1,933               | 1,335           | 41.6       | 100,511             | 69,420          | 2,161      |
| Social and community service managers                     |                     |                 |            |                     |                 |            |
| First line .....  | 780                 | 773             | 38.6       | 40,569              | 40,220          | 2,007      |

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.