



# VEHICLE ACQUISITION & LEASING



*alternative fuel vehicles, sedans, heavy trucks, buses, and much more  
to buy or lease, gsa steers you in the right direction  
to meet all your vehicle needs*





# AutoChoice

*it's just a click away*

the online source for all your vehicle needs

GSA Automotive is committed to complying with the 2001, President's Management Agenda and OMB to eliminate the use of paper requisitions.

As of October 1, 2004 (FY05), GSA Automotive will no longer accept paper requisitions (such as, Motor Vehicle Requisition Form 1781 and MIPRS, DD Form 448) for light vehicle requisitions. In order to help our customers adapt, GSA Automotive's on-line ordering program, AutoChoice, [www.autochoice.gsa.gov](http://www.autochoice.gsa.gov), has undergone several enhancements.

AutoChoice allows customers to choose and compare makes, models, and contract prices on a variety of vehicles offered by GSA Automotive, and place the orders online. The system is updated with the most current information; it immediately reflects all changes made to the Federal Vehicle Standards for vehicles available on AutoChoice. Vehicles offered include sedans, light trucks, SUVs, light-duty body trucks, Alternative Fuel Vehicles (AFVs), ambulances, buses, and some medium and heavy vehicles.

AutoChoice allows customers to view base prices as well as prices for equipment options. It shows a side-by-side comparison of selected vehicle makes and models as well as the selected options with prices. It will also calculate the prices for the selected vehicles and optional equipment, and will provide a price summary including the GSA 1% surcharge.

The system also allows its customers looking for sedan and light truck acquisitions to choose vehicle colors and the dealer for delivery. It provides all customers with the ability to check the requisition/ order status, view when the order was placed with the

contractor, shipment date, vehicle identification number (VIN), and the delivery dealer location. It also provides links to the Federal Vehicle Standards and the National Highway Traffic Safety Administration (NHTSA), for information on crash test results.

The "Price Discount" tab shows the substantial discounts offered to GSA Automotive by General Motors, Ford, and DaimlerChrysler on light vehicles. It shows a side-by-side comparison; the base vehicle prices offered to the government (without GSA surcharge), compared with the manufacturer's invoice prices, and the manufacturer's retail prices.

In the past, AutoChoice has both an "OEM Clarifications" tab for clarifications on contract information, and an "OEM Exceptions" tab for exceptions to the contracts. These tabs have recently been combined into one tab. The new "OEM Clarifications" tab is now a one-stop shop for all clarifications and exceptions to the contracts.

GSA Automotive is a **mandatory source** for government executive agencies and other eligible users to order vehicles in accordance with the Federal Property Management Regulations, Sec. 101-26.501-1. For a list of agencies and organizations eligible to use GSA as a source of supply, go to [www.gsa.gov/schedules](http://www.gsa.gov/schedules). If you have any questions or require assistance with AutoChoice, please call GSA Automotive's Customer CARE, Marketing and Systems Division at (703) 308-CARS (2277), or e-mail us at [vehicle.buying@gsa.gov](mailto:vehicle.buying@gsa.gov).

GSA 871: GS-23F-0269M  
GSA 899: GS-10F-0296M

GSA

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417 MONTGOMERY STREET, SUITE 600  
SAN FRANCISCO, CA 94104  
WWW.W-AND-K.COM  
PHONE: 415.283.4970  
FAX: 415.283.4980

CONTACT: ANTHONY A. PETROCCHITTO  
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**GSA SCHEDULE 871**

- SIN 871-2 CONCEPT DEVELOPMENT AND REQUIREMENTS ANALYSIS
- SIN 871-3 SYSTEM DESIGN, ENGINEERING AND INTEGRATION
- SIN 871-5 INTEGRATED LOGISTICS SUPPORT
- SIN 871-6 ACQUISITION AND LIFE CYCLE MANAGEMENT

**GSA SCHEDULE 899**

- SIN 899-1 ENVIRONMENTAL PLANNING SERVICES & DOCUMENTATION
- SIN 899-2 ENVIRONMENTAL COMPLIANCE SERVICES
- SIN 899-4 WASTE MANAGEMENT SERVICES
- SIN 899-7 GEOGRAPHIC INFORMATION SYSTEMS
- SIN 899-8 REMEDIATION SERVICES



# drive green with gsa

alternative fuel vehicles, the choice for the future

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**Drive Green** with GSA Automotive's **Alternative Fuel Vehicles** (AFVs) Program. GSA Automotive is committed to providing its customer agencies a **wide variety** of AFVs to assist in meeting all legislative and regulatory mandates for vehicle acquisitions. **Sedans**, light trucks, **vans**, medium-duty **trucks**, buses, and **specialty vehicles** are offered by GSA Automotive as AFVs. These vehicles are production line models with all the features and **amenities** expected from gasoline powered vehicles.



**Electric Vehicles (EVs)** are a type of dedicated fuel vehicle. Rather than an engine, an electric drive motor propels the vehicles.

**Hybrid Electric Vehicles (HEVs)** combine the engine of a conventional vehicle with the battery and electric motor of an electric vehicle. HEVs improve fuel economy and lower emissions compared to conventional vehicles. However, as of the printing of this publication, HEVs are not covered under the Energy Policy Act of 1992 (EPACT) which mandates the use of light-duty AFVs in “covered” Federal Fleets. GSA Automotive offers one subcompact sedan choice for HEV vehicles.

**T**he Federal Government has both legislative and regulatory mandates that require AFV acquisitions for use in Federal Fleets. Air quality and energy security are two major national issues. Our nation’s health and energy security are major concerns due to our dependence on foreign oil. GSA Automotive has purchased over 45,000 AFVs for our Federal customers, more than any other single organization in the U.S.

There are five types of alternative fuel vehicles currently available through GSA Automotive: flexible fuel, bi-fuel, dedicated fuel, electric vehicles, and hybrid electric vehicles. However, as of the printing of this publication, hybrid electric vehicles are not included as alternative fuel vehicles under the Energy Policy Act of 1992 (EPACT), which mandates the use of light-duty AFVs in “covered” Federal Fleets.

**Flexible Fuel Vehicles (FFVs)** have only one fuel tank that is designed to operate on alcohol, gasoline, or any combination of both. The vehicle’s fuel system is designed to automatically adjust the engine, depending on the fuel or mixture being used.

**Bi-fuel Vehicles** have two fuel systems and can run on either alternative or conventional fuel. The driver has control to switch between the alternative or conventional fuel system. Bi-fuel vehicles have more flexibility when alternative fuels are unavailable.

**Dedicated Fuel Vehicles** have only one fuel system and are designed to run exclusively on alternative fuels.

A number of different types of alternative motor fuel can be used with the five available types of AFVs. GSA Automotive offers a wide range of vehicles capable of operating on many different types of alternative motor fuels. All AFVs reduce ozone-forming exhaust emissions, a combination of carbon monoxide and nitrogen oxide.

**Natural Gas** is a domestically available, odorless gas. It is most available in a compressed form. **Compressed Natural Gas (CNG)** is typically stored and dispensed at 3000-3600 psi. CNG vehicles are estimated to produce only 20% emissions, an 80% reduction over gasoline. Sedans, light trucks, vans, and buses are available with dedicated CNG or CNG2, a bi-fuel CNG or gasoline engine.

**Electric** vehicles run exclusively on battery power. They emit the least amount of pollutants of all AFVs offered. Electric vehicles do not produce any exhaust emissions. However, the driving range of electric vehicles is limited. GSA Automotive offers Low Speed Electric Vehicles under their Vehicles Multiple Award Schedule (VMAS) 23V. These items can be ordered through GSA Advantage or directly from the GSA vendor. For more information on schedule buying and vendor information go to [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov).



**E85** is a liquid fuel that is comprised of 15% unleaded gasoline and 85% ethanol. Ethanol is a liquid alcohol fuel that can be made from corn grains or agricultural waste. It is a renewable energy source and is domestically produced. E85-powered vehicles have good performance and emissions characteristics. They emit an estimated 75% of exhaust emissions, an estimated 25% reduction over standard gasoline vehicles. Some models of sedans, station wagons, SUVs, vans, and light trucks are available with an E85 engine.

**Propane (LPG)** is also a domestically available fuel that is most commonly found as a by-product of petroleum refining or natural gas processing. LPG vehicles operate cleanly, with a 40% emission, and have good performance characteristics. There are a few light trucks available powered by bi-fuel, propane, and gasoline (LPG2).

**Biodiesel** produced domestically is a clean burning alternative fuel, producing about 80% emissions. Biodiesel fuel (B5) in concentrations of no greater than 5% can be used in compression-ignition (diesel) engines with no major modifications.



GSA Automotive has made ordering Alternative Fuel Vehicles easier with its on-line ordering system, **AutoChoice**, [www.autochoice.gsa.gov](http://www.autochoice.gsa.gov). There is a special section specifically for ordering AFVs. AutoChoice allows you to compare makes, models, and prices, as well as choose different equipment options.

If you have any questions or require assistance, please call GSA Automotive's Customer Care, Marketing and Systems Division at (703) 308-CARS (2277), or e-mail us at [vehicle.buying@gsa.gov](mailto:vehicle.buying@gsa.gov).



# transport-able

## transport vans accommodate individuals with physical disabilities

Recently, GSA Automotive awarded two contracts for vans equipped to transport persons with physical disabilities. These vans provide wheelchair lifts and wheelchair tie-downs with various, optional seating configurations. The vans include General Motors and Ford chassis' that meet all the specifications set forth under the Federal Vehicle Standards for full-sized, wagon vans, Standard Item 24. The new GSA Automotive contractors for these vans are Main Mobility, Inc. (General Motors chassis), and Accubuilt, Inc. (Ford chassis).

Orders for these vans should be submitted to GSA Automotive's Light Vehicles Division. Time of shipment after receipt of order by

contractor is 150 days. For more information, including seating configurations and available optional equipment, please contact Dallas Brewer on (703) 308-0823, or [dallas.brewer@gsa.gov](mailto:dallas.brewer@gsa.gov).



In addition to these new transport vans, all of our buses on AutoChoice, GSA Automotive's online ordering system, have the ability to be configured to accommodate persons with physical disabilities. Optional equipment includes wheelchair lifts and multiple wheelchair tie-down positions. For pricing and option information on buses under contract, check [www.autochoice.gsa.gov](http://www.autochoice.gsa.gov).

If you have any questions or require assistance, please call GSA Automotive's Customer CARE, Marketing and Systems Division at (703) 308-CARS (2277).

