

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$16.24	2.5%	\$650	3.0%	\$33,699	3.0%
Management occupations	36.58	4.3	1,540	5.1	79,798	5.1
General and operations managers	38.85	16.4	1,732	19.4	90,069	19.4
Marketing and sales managers	57.54	31.8	2,587	27.8	134,545	27.8
Sales managers	42.46	24.6	1,997	21.1	103,859	21.1
Financial managers	44.10	11.8	1,815	11.3	94,373	11.3
Human resources managers	32.96	8.0	1,335	8.6	69,437	8.6
Industrial production managers	33.53	4.8	1,359	4.3	70,679	4.3
Transportation, storage, and distribution managers	31.44	13.8	1,244	14.5	64,702	14.5
Construction managers	33.32	7.3	1,426	9.9	71,311	9.9
Education administrators	16.11	9.8	643	9.9	33,305	9.9
Education administrators, preschool and child care center/program	15.93	10.3	637	10.3	33,136	10.3
Food service managers	24.25	10.3	1,045	9.5	54,316	9.5
Medical and health services managers	29.26	12.3	1,237	15.4	64,324	15.4
Property, real estate, and community association managers	23.00	17.8	921	17.7	47,890	17.7
Business and financial operations occupations	31.09	5.5	1,258	6.1	65,413	6.1
Buyers and purchasing agents	27.59	15.1	1,164	12.9	60,549	12.9
Claims adjusters, appraisers, examiners, and investigators	30.14	12.5	1,194	14.0	62,069	14.0
Claims adjusters, examiners, and investigators	27.52	5.4	1,087	6.9	56,537	6.9
Human resources, training, and labor relations specialists	21.03	4.2	818	5.4	42,512	5.4
Accountants and auditors	35.42	13.1	1,429	12.6	74,321	12.6
Financial analysts and advisors	44.35	37.8	1,774	37.8	92,246	37.8
Loan counselors and officers	34.65	10.2	1,388	10.8	72,192	10.8
Loan officers	34.65	10.2	1,388	10.8	72,192	10.8
Computer and mathematical science occupations	33.50	12.7	1,346	12.6	69,418	12.6
Computer software engineers	44.08	12.2	1,766	12.1	91,854	12.1
Computer software engineers, systems software	47.12	6.3	1,885	6.3	98,014	6.3
Computer support specialists	24.15	19.4	966	19.4	50,242	19.4
Computer systems analysts	53.21	14.8	2,129	14.8	110,682	14.8
Network and computer systems administrators	27.07	9.7	1,099	10.5	53,591	10.5

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Architecture and engineering occupations	\$22.81	14.4%	\$925	14.5%	\$48,094	14.5%
Engineers	33.09	6.0	1,383	6.1	71,893	6.1
Civil engineers	28.98	11.6	1,260	13.7	65,523	13.7
Drafters	20.34	9.6	814	9.6	42,167	9.6
Electrical and electronic engineering technicians	24.54	20.4	982	20.4	51,045	20.4
Surveying and mapping technicians	13.27	5.2	531	5.2	27,592	5.2
Life, physical, and social science occupations	41.48	15.1	1,680	17.0	87,365	17.0
Community and social services occupations	15.07	4.7	603	4.7	31,349	4.7
Social workers	17.14	8.3	686	8.3	35,649	8.3
Legal occupations	20.41	11.5	842	13.8	43,801	13.8
Lawyers	33.33	7.0	1,558	13.3	81,015	13.3
Miscellaneous legal support workers	20.40	14.1	861	16.0	44,777	16.0
Title examiners, abstractors, and searchers	20.40	14.1	861	16.0	44,777	16.0
Education, training, and library occupations	15.68	15.2	626	14.8	28,212	14.8
Postsecondary teachers	19.42	15.8	762	13.5	37,912	13.5
Miscellaneous postsecondary teachers	19.64	11.1	782	10.6	40,676	10.6
Primary, secondary, and special education school teachers	19.82	20.4	790	20.5	32,433	20.5
Teacher assistants	10.19	13.2	407	13.2	19,545	13.2
Arts, design, entertainment, sports, and media occupations	17.59	13.2	699	13.6	36,366	13.6
Designers	20.11	18.9	810	19.7	42,107	19.7
Graphic designers	18.65	11.0	746	11.0	38,796	11.0
Healthcare practitioner and technical occupations	27.12	18.6	1,085	19.5	56,408	19.5
Pharmacists	50.50	1.2	2,020	1.2	105,043	1.2
Registered nurses	25.38	9.8	1,014	8.8	52,718	8.8
Therapists	38.96	18.0	1,559	18.0	81,044	18.0
Licensed practical and licensed vocational nurses	18.81	5.9	735	6.4	38,225	6.4
Healthcare support occupations	13.35	10.5	511	10.1	26,584	10.1
Nursing, psychiatric, and home health aides	9.20	3.7	352	3.9	18,303	3.9
Home health aides	8.18	14.6	313	13.9	16,279	13.9
Nursing aides, orderlies, and attendants	9.36	3.6	363	4.5	18,893	4.5

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Healthcare support occupations –Continued						
Miscellaneous healthcare support occupations	\$13.14	6.4%	\$498	5.0%	\$25,896	5.0%
Dental assistants	16.79	6.1	576	7.3	29,959	7.3
Medical assistants	11.37	3.7	454	3.9	23,610	3.9
Protective service occupations	9.65	17.7	384	17.5	19,964	17.5
Security guards and gaming surveillance officers	9.21	19.6	366	19.5	19,044	19.5
Security guards	9.21	19.6	366	19.5	19,044	19.5
Food preparation and serving related occupations						
First-line supervisors/managers, food preparation and serving workers	12.99	6.0	551	5.6	28,635	5.6
First-line supervisors/managers of food preparation and serving workers	12.99	6.0	551	5.6	28,635	5.6
Cooks	8.58	2.2	330	3.4	17,022	3.4
Cooks, fast food	7.55	3.7	278	8.0	14,467	8.0
Cooks, institution and cafeteria	10.46	10.2	397	10.9	19,268	10.9
Cooks, restaurant	9.02	3.5	352	3.8	18,314	3.8
Cooks, short order	8.14	3.1	325	3.1	16,924	3.1
Food preparation workers	7.72	11.4	295	13.1	15,330	13.1
Food service, tipped	3.87	6.5	142	7.6	7,377	7.6
Bartenders	5.89	9.9	218	13.7	11,320	13.7
Waiters and waitresses	3.14	6.8	115	6.9	5,968	6.9
Dining room and cafeteria attendants and bartender helpers	5.99	4.9	222	6.1	11,534	6.1
Fast food and counter workers	7.31	5.6	279	4.6	14,481	4.6
Combined food preparation and serving workers, including fast food	7.23	5.6	276	4.4	14,372	4.4
Counter attendants, cafeteria, food concession, and coffee shop	7.82	7.2	297	6.6	15,111	6.6
Dishwashers	7.42	4.1	287	3.3	14,901	3.3
Hosts and hostesses, restaurant, lounge, and coffee shop	6.83	14.9	255	12.9	13,267	12.9
Building and grounds cleaning and maintenance occupations						
First-line supervisors/managers, building and grounds cleaning and maintenance workers	10.11	9.8	389	10.9	20,212	10.9
Building cleaning workers	8.35	3.9	322	3.8	16,724	3.8

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Building and grounds cleaning and maintenance occupations –Continued						
Janitors and cleaners, except maids and housekeeping cleaners	\$8.65	13.7%	\$341	13.1%	\$17,710	13.1%
Maids and housekeeping cleaners	7.46	4.3	278	6.4	14,470	6.4
Grounds maintenance workers	8.45	9.4	334	8.9	17,237	8.9
Personal care and service occupations	8.96	4.8	346	4.3	17,993	4.3
First-line supervisors/managers of personal service workers	11.41	4.7	432	3.8	22,485	3.8
Child care workers	8.46	6.3	332	5.8	17,230	5.8
Sales and related occupations	17.49	6.1	715	6.1	37,154	6.1
First-line supervisors/managers, sales workers	22.76	22.9	957	23.0	49,774	23.0
First-line supervisors/managers of retail sales workers	16.04	3.1	670	3.7	34,840	3.7
First-line supervisors/managers of non-retail sales workers	40.25	49.1	1,725	48.9	89,723	48.9
Retail sales workers	11.68	7.8	474	8.8	24,646	8.8
Cashiers, all workers	7.24	4.6	283	4.5	14,697	4.5
Cashiers	7.24	4.6	283	4.5	14,697	4.5
Counter and rental clerks and parts salespersons	15.22	19.1	608	19.5	31,637	19.5
Counter and rental clerks	15.97	24.7	637	25.2	33,103	25.2
Parts salespersons	13.79	10.0	555	10.7	28,841	10.7
Retail salespersons	12.94	7.0	542	9.5	28,164	9.5
Insurance sales agents	19.00	4.8	777	5.7	40,385	5.7
Securities, commodities, and financial services sales agents	24.91	29.2	996	29.2	51,803	29.2
Sales representatives, wholesale and manufacturing	23.22	16.1	965	15.7	50,206	15.7
Sales representatives, wholesale and manufacturing, technical and scientific products	29.33	19.7	1,220	19.6	63,443	19.6
Sales representatives, wholesale and manufacturing, except technical and scientific products	21.22	24.9	882	25.0	45,869	25.0
Miscellaneous sales and related workers	20.36	46.0	812	45.7	42,205	45.7
Office and administrative support occupations	13.85	3.2	547	3.2	28,442	3.2

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Office and administrative support occupations –Continued						
First-line supervisors/managers of office and administrative support workers	\$20.80	4.6%	\$829	4.7%	\$43,114	4.7%
Financial clerks	13.20	4.2	525	4.2	27,277	4.2
Bill and account collectors	13.98	16.8	559	16.8	29,082	16.8
Billing and posting clerks and machine operators	13.19	3.7	520	3.6	27,035	3.6
Bookkeeping, accounting, and auditing clerks	13.99	3.8	555	4.2	28,837	4.2
Tellers	11.77	4.7	471	4.7	24,478	4.7
Credit authorizers, checkers, and clerks	12.03	8.8	454	10.0	23,599	10.0
Customer service representatives	17.04	6.6	666	6.9	34,489	6.9
Hotel, motel, and resort desk clerks	8.31	8.7	321	9.1	16,707	9.1
Loan interviewers and clerks	16.43	9.4	647	9.5	33,645	9.5
New accounts clerks	11.74	8.4	468	8.5	24,335	8.5
Order clerks	10.89	4.7	435	4.7	22,645	4.7
Receptionists and information clerks	11.29	2.8	447	2.8	23,230	2.8
Dispatchers	11.33	16.3	464	21.6	24,125	21.6
Dispatchers, except police, fire, and ambulance	11.38	16.8	467	22.0	24,268	22.0
Production, planning, and expediting clerks	14.24	18.2	570	18.2	29,624	18.2
Shipping, receiving, and traffic clerks	12.43	11.5	495	11.5	25,720	11.5
Stock clerks and order fillers	11.24	6.3	459	7.8	23,431	7.8
Secretaries and administrative assistants	16.94	4.0	663	3.8	34,491	3.8
Executive secretaries and administrative assistants	20.08	7.8	800	7.6	41,592	7.6
Legal secretaries	15.45	5.1	612	5.5	31,837	5.5
Medical secretaries	15.81	16.0	620	15.7	32,239	15.7
Secretaries, except legal, medical, and executive	15.47	4.1	593	4.2	30,795	4.2
Data entry and information processing workers	12.61	13.7	501	13.1	26,030	13.1
Data entry keyers	11.20	7.8	448	7.8	23,289	7.8
Insurance claims and policy processing clerks	14.51	7.9	567	7.4	29,475	7.4
Office clerks, general	11.99	2.2	470	1.5	24,463	1.5
Construction and extraction occupations	15.79	7.7	633	7.7	32,785	7.7
First-line supervisors/managers of construction trades and extraction workers	24.85	19.5	1,023	20.5	53,198	20.5
Construction laborers	10.44	7.0	417	7.0	21,644	7.0

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Construction and extraction occupations						
–Continued						
Construction equipment operators	\$13.59	5.0%	\$544	5.0%	\$28,274	5.0%
Operating engineers and other construction equipment operators	14.45	2.1	578	2.1	30,049	2.1
Electricians	16.11	9.9	645	9.9	33,516	9.9
Pipelayers, plumbers, pipefitters, and steamfitters	18.45	9.4	738	9.4	38,377	9.4
Plumbers, pipefitters, and steamfitters	19.35	7.5	774	7.5	40,242	7.5
Sheet metal workers	15.28	5.7	611	5.7	31,791	5.7
Helpers, construction trades	11.35	7.0	454	7.0	23,468	7.0
Miscellaneous construction and related workers	14.00	15.8	560	15.8	29,124	15.8
Installation, maintenance, and repair occupations	17.60	3.2	712	3.2	36,774	3.2
First-line supervisors/managers of mechanics, installers, and repairers	24.13	7.0	1,029	6.3	53,518	6.3
Computer, automated teller, and office machine repairers	15.92	16.9	637	16.9	33,119	16.9
Radio and telecommunications equipment installers and repairers	21.94	10.2	878	10.2	45,630	10.2
Telecommunications equipment installers and repairers, except line installers	21.94	10.2	878	10.2	45,630	10.2
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	17.78	7.8	718	8.6	37,350	8.6
Electrical and electronics repairers, commercial and industrial equipment	16.74	7.3	670	7.3	34,816	7.3
Automotive technicians and repairers	16.90	6.5	688	6.5	35,791	6.5
Automotive body and related repairers	14.47	11.9	579	11.9	30,095	11.9
Automotive service technicians and mechanics	17.55	7.7	718	7.8	37,343	7.8
Bus and truck mechanics and diesel engine specialists	16.66	9.1	675	10.3	35,106	10.3
Heavy vehicle and mobile equipment service technicians and mechanics	16.24	5.8	650	5.8	33,788	5.8
Heating, air conditioning, and refrigeration mechanics and installers	19.66	14.8	793	15.0	41,254	15.0
Industrial machinery installation, repair, and maintenance workers	16.48	7.3	659	7.3	33,951	7.3
Industrial machinery mechanics	20.83	19.2	833	19.2	41,162	19.2
Maintenance and repair workers, general ..	14.61	7.8	585	7.8	30,397	7.8

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Installation, maintenance, and repair occupations –Continued						
Line installers and repairers	\$24.44	8.4%	\$978	8.4%	\$50,833	8.4%
Electrical power-line installers and repairers	27.18	4.7	1,087	4.7	56,543	4.7
Telecommunications line installers and repairers	23.02	11.8	921	11.8	47,886	11.8
Miscellaneous installation, maintenance, and repair workers	13.06	14.6	521	14.4	26,595	14.4
Helpers--installation, maintenance, and repair workers	10.15	11.6	406	11.6	20,071	11.6
Production occupations	12.70	5.2	507	5.2	26,365	5.2
First-line supervisors/managers of production and operating workers	18.71	7.8	758	7.3	39,416	7.3
Electrical, electronics, and electromechanical assemblers	9.79	5.8	392	5.8	20,366	5.8
Electrical and electronic equipment assemblers	9.49	11.8	380	11.8	19,748	11.8
Miscellaneous assemblers and fabricators	9.35	8.8	374	8.8	19,448	8.8
Bakers	9.05	19.7	362	19.7	18,815	19.7
Butchers and other meat, poultry, and fish processing workers	12.91	14.7	516	14.7	26,849	14.7
Machine tool cutting setters, operators, and tenders, metal and plastic	13.24	2.4	530	2.4	27,545	2.4
Machinists	14.39	8.2	577	9.2	29,995	9.2
Molders and molding machine setters, operators, and tenders, metal and plastic Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	10.53	12.2	421	12.2	21,899	12.2
Welding, soldering, and brazing workers	12.88	5.3	515	5.3	26,791	5.3
Welders, cutters, solderers, and brazers	12.88	5.3	515	5.3	26,782	5.3
Bookbinders and bindery workers	15.29	8.0	612	8.0	31,813	8.0
Bindery workers	14.95	9.0	598	9.0	31,088	9.0
Printers	15.97	8.0	633	8.4	32,911	8.4
Printing machine operators	16.81	11.5	667	11.6	34,675	11.6
Laundry and dry-cleaning workers	9.10	6.4	360	6.3	18,735	6.3
Sewing machine operators	9.24	9.6	370	9.6	19,223	9.6
Miscellaneous plant and system operators	24.37	15.7	975	15.7	50,700	15.7
Inspectors, testers, sorters, samplers, and weighers	16.87	7.0	675	7.0	35,085	7.0
Painting workers	10.69	8.9	428	8.9	22,233	8.9

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations –Continued						
Miscellaneous production workers	\$10.52	12.2%	\$419	12.0%	\$21,812	12.0%
Helpers--production workers	10.83	4.8	428	5.2	22,261	5.2
Transportation and material moving occupations						
First-line supervisors/managers of helpers, laborers, and material movers, hand	12.78	6.6	528	10.0	27,275	10.0
Driver/sales workers and truck drivers	13.70	9.4	548	9.4	28,504	9.4
Driver/sales workers	13.85	6.7	592	12.0	30,717	12.0
Truck drivers, heavy and tractor-trailer	13.65	12.0	571	11.3	29,702	11.3
Truck drivers, light or delivery services	14.83	13.0	651	20.6	33,869	20.6
Dredge, excavating, and loading machine operators	12.17	8.2	499	6.7	25,789	6.7
Excavating and loading machine and dragline operators	12.56	8.3	503	8.3	26,132	8.3
Industrial truck and tractor operators	12.56	8.3	503	8.3	26,132	8.3
Laborers and material movers, hand	11.15	21.7	447	21.5	23,254	21.5
Cleaners of vehicles and equipment	9.20	5.6	366	5.9	18,750	5.9
Laborers and freight, stock, and material movers, hand	9.29	6.2	372	6.2	19,328	6.2
Packers and packagers, hand	9.31	8.0	368	8.7	18,603	8.7
	8.37	9.7	335	9.7	17,401	9.7

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.