

Table 19

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	–	\$18.30	–	\$26.95	\$18.98	–	\$16.73	–	\$13.63
Management, professional, and related .....	–	38.23	–	34.10	34.02	–	25.87	–	25.36
Management, business, and financial .....	–	42.32	–	38.01	35.07	–	26.84	–	22.49
Professional and related .....	–	35.59	–	32.35	28.83	–	25.74	–	26.57
Service .....	–	9.76	–	–	12.51	–	9.35	–	8.70
Sales and office .....	–	17.78	–	23.09	14.85	–	12.97	–	13.70
Sales and related .....	–	27.11	–	32.56	16.83	–	14.14	–	13.62
Office and administrative support .....	–	15.73	–	17.87	14.09	–	12.94	–	13.77
Natural resources, construction, and maintenance .....	–	16.36	–	25.59	20.55	–	12.81	–	15.42
Installation, maintenance, and repair .....	–	17.19	–	25.59	14.06	–	12.75	–	15.64
Production, transportation, and material moving .....	–	13.37	–	15.41	–	–	9.21	–	9.03
Production .....	–	13.85	–	18.17	–	–	11.35	–	9.21
Transportation and material moving .....	–	11.74	–	11.91	–	–	8.14	–	8.56

<sup>1</sup> Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.