

Volume 10, Number 3 May 1997

Save Big Bucks in Boxes

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30 Money Management Made Easy

> 36 National Furniture Center Gets NPR Hammer Award

SUPPLYING THE MORE

# You got it! You want it QUICK? We can do that too...

If you like, we'll drop it on your desktop.

(Unless it's a barrel of solvent you're looking for, or a bulldozer, or the boom from a crane: that kind of stuff we'll deliver outside.)

Whatever you need ... light bulbs or bookends, binders or batteries, or a dozen ballpoint pens ... we can provide. If the item's not in stock, one of GSA's contract vendors will have it. And we'll get it to you quickly.

We can offer this kind of service—
this kind of choice—because together our
Stock and Schedule Programs account for an
inventory of more than 4 million items ... and
we're growing! Our distribution network is humming and we're building into our schedule
contracts a flexibility that benefits both customer
and vendor.

You get more choices now, in order quantity, in price, in delivery time. (Office products, for example, are available within 24 hours.)

You call the shots and we'll deliver. Just tell us what you want, and we'll come through for you.



#### MarkeTips

Editor Paul Krysztoforski

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#### THE KUDOS KORNER

(Where we take a look at what our customers have to say...)

# Trident Detachment Thanks Office Supplies Commodity Center

The Trident Refit Facility Detachment, Submarine Logistics, New London, CT, has formally thanked and presented a commendation plaque to the Office Supplies & Paper Products Commodity Center for its "...outstanding performance and stable...support on a daily basis..." to the detachment and the Atlantic Fleet Submarine Force. The plaque further describes "[a] courteous and professional manner," "to arrange and expedite shipments on a short notice of urgently required material to meet the operating schedules of many deploying attack submarines."

The commodity center was also commended for personal concern, hard work, attention to detail, positive and cheerful attitudes, which "has earned the respect and confidence of [the] entire organization." The officer in charge, Lt. J.D.Brughelli, ends the plaque with his "personal thanks for your splendid, enthusiastic and professional support." (Story provided by Jack Wachsstock, (212) 264-8827)

#### Northeast Region Personal Property Services Provides One Day Service to US Coast Guard Command Post

The Suffolk County, NY Sheriff's Department was most thankful last July, when desperately needing an office trailer for use in the aftermath of the TWA Flight 800 tragedy, they turned to the FSS Personal Property Services, Northeast & Caribbean Region for help. A 35' x 9.9' trailer was located in just hours at the Department of Energy (DOE), Princeton Plasma Physics Lab, Princeton, NJ. After coordination with NY State and several other agencies, the trailer was transported and put into use within 24 hours by the grateful Guard personnel. (Story provided by Sidny Lincoln, (212) 264-2626)

# 1997 FSS Products and Services Fair Was A Huge Success...







...so how about 1998?





# Achievement Remembered For a Lifetime With Award Certificate Holders

Make your commendations, achievements, and recognition certificates look as honorable as the awards they represent with SKILCRAFT® Award Certificate Holders. A classic vinyl holder embossed with a gold Army, Navy, Air Force or Marine Corps seal makes award certificates a proud display piece for life. Made of durable material with inside corner pockets and a transparent sheet to protect certificates for life. Each holder has room for two 8-1/2" x 11" award certificates.

SKILCRAFT® Award Certificate Holders are manufactured to Federal commercial specifications by the Dallas Lighthouse for the Blind, Inc. in Dallas, Texas. Mail, phone, or FAX orders using FEDSTRIP/MILSTRIP, or MUFFIN, or order through your local Customer Supply Center. This product meets the mandatory source requirements of the Javits-Wagner-O'Day Program. Your continued support of SKILCRAFT® Products That Help People furthers employment opportunities for people who are blind.



Please refer to the following NSNs when placing your order:

<u>NSN</u>	<u>Seal</u>	<u>Size</u>	<b>Price</b>
7510-00-115-3250	Blue/Air Force	9" x 11-5/8"	\$1.86
7510-00-482-2994	Blue/Navy	9" x 11-5/8"	\$1.86
7510-00-755-7077	Green/Army	8-1/2" x 11-1/8"	\$1.78
7510-01-056-1927	Red/Marine Corps	9" x 11-5/8"	\$1.86

**Contact: Dennis Steele, (212) 264-4869** 

#### **Price Correction: USPS Glassine Envelopes**

The March issue of Marketips contained errors in price for Glassine Translucent Envelopes. The correct prices are listed below. These envelopes are perfect for USPS counter service. Three convenient sizes. Side seam construction. Preprinted advertising message: "Collect US Commemoratives. They're fun.! They're history. They're America." U/I - BX (500)

<u>NSN</u>	<u>Size</u>	<b>Price</b>
7530-01-354-3983	Size 1: 9-1/2" x 11"	\$24.66
7530-01-354-2327	Size 2: 4-1/2" x 11"	\$13.44
7530-01-354-3982	Size 3: 4" x 7"	\$ 9.35

**Contact: Kevin Enright, (212) 264-8230** 

# It's Not Too **Early** To **Think About Ordering** Your 1998 Wall,

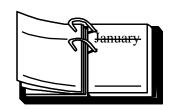
Desk,

and

**Pocket** 

**Calendars** 





<u>NEW 1998 NSN</u>	<u>U/I</u>	<b>PRICE</b>	<u>OLD 1997 NSN</u>	<b>DESCRIPTION</b>
CALENDAR PADS, TYPE II				
7510-01-363-4998 JWOD/NIB/NISH Mandatory So	EA ource	\$1.55	7510-01-363-4997	FLIPOVER PADS 3-5/8" x 5-7/8" EXECUTIVE
<b>CALENDAR PADS, TYPE I</b> 7510-01-363-3706	EA	\$1.31	7510-01-363-3705	FLIPOVER PADS 3" x 3-5/8"
POCKET PLANNING SET &	REFILL			
7510-01-363-5002 JWOD/NIB/NISH Mandatory So		\$3.06	7510-01-363-5001	POCKET SIZE LOOSE LEAF MEMORANDUM BOOK & DIARIES
LOOSE LEAF APPOINT BOO 7530-01-363-6708 JWOD/NIB/NISH Mandatory So	EA	LL \$2.30	7530-01-363-6707	REFILL, APPOINTMENT BOOK FOR USE WITH WITH BINDER NSN 7510-00-285-1765
WALL CALENDAR 7510-01-337-4708 UNICOR Mandatory Source (10)	PG ) per PG)	\$2.94	7510-01-337-4707	DISPLAY 3 MONTHS AT A TIME, SIZE 11-5/8" x 8-7/8"
ACTIVITY SCHEDULE 7540-01-337-8712 UNICOR Mandatory Source (1	PG 0 per PG)	\$3.33	7540-01-337-4703	ACTIVITY SCHEDULE (# OF 67) MONTHLY SHEETS, SIZE 8-1/2" x 11"
WEEKLY APPOINTMENT B 7530-01-337-4699 UNICOR Mandatory Source	OOK EA	\$1.84	7530-01-337-4698	COMPACT APPOINT- MENT GUIDE, TWO PAGES DISPLAY AN ENTIRE WEEK. SIZE 11" x 8-1/2"
CALENDAR BLOTTER, TYP 7510-01-337-4713 UNICOR Mandatory Source	PE III EA	\$1.64	7510-01-337-4712	CALENDAR PAD, BLOTTER SIZE 17" x 22" MONTHLY SHEETS RULED AND SQUARED FOR EACH
Contact: Albert Vi	iscione,	(212) 264-	4887	DAY. (BLOTTER 19" x 24", NSN 7520-00-224- 7238)

#### FSS Multi-Purpose Paper Now 20% Cheaper!

Prices cut for 8-1/2 x 11 and 8-1/2 x 14, white #20 paper. Priced Right...Prints Great...Perfect for High Speed Copiers, Desktop Copiers, Laser Printers, Ink Jet Printers, Plain Paper Fax Machines

#### FSS Multi-Purpose Copier Paper

Versatile, runs beautifully...from slow desktop models to high speed professional printers. 99.9% jam proof. No curling, no headaches. Made only in North American mills by well known brand name manufacturers. Quality assured by state-of-the-art quality control, utilizing Statistical Process Control (SPC). Prices include shipping costs, are national in scope, without limits in size of order or shipping distance.

#### Non-Recycled Copier Paper (8 1/2" x 11" WDC price - only \$19.99)

High quality paper, bright white, 84 level brightness with excellent opacity...meeting exacting needs of PC printers. Prints sharply...meets JCP 0-60. Flows easily, effortlessly even through high speed professional printers. May contain varying percentages of post consumer material (PCM).

#### **Recycled Copier Paper (7530-01-335-2623, WDC price - only \$19.94)**

For recycled paper users who know they must comply with the President's EO 12873 on recycling, the paper price news is even more exciting. Recycled copier paper is even 5 cents cheaper than

non-recycled paper, all part of FSS policy to promote the use of products containing post consumer material (PCM). FSS recycled copier paper contains a minimum of 20% PCM, and in test-after-test, has performed as well, or better, than competitors' virgin and recycled paper which costs much more. Meets JCP 0-65 requirements. We dare you to find better running, better looking, lower-priced recycled copier paper.

Order today from stock for 7-14 day delivery, using FEDSTRIP/MILSTRIP or MUFFIN. Or point, click and shop at GSA Advantage<sup>TM</sup> on the Internet. For 1-3 day delivery, order from your local CSC, using phone or FAX and your IMPAC card for easy billing.

Check all these low copier paper prices:

<u>Size</u>	<u>NSN</u>	<b>WDC</b>	<b>CSC</b>
Recycled Paper*			
8 1/2" x 11"	7530-01-335-2623	\$19.94	\$21.94
8 1/2" x 14"	7530-01-334-7817	\$24.94	\$27.44
Non-Recycled Pa	per**		
8 1/2" x 11"	7530-00-181-7174	\$19.99	\$21.99
8 1/2" x 14"	7530-00-181-7175	\$24.99	\$27.49

<sup>\*</sup> Contains a minimum of 20% PCM.

Contact: Martin Prince, (212) 264-7883 (Technical); Selenia Rivas-Sharma, (212) 264-4858 (Inventory)

### New Discounts Set on Diskettes

Here's a way to save money during these budget-crunching, make-do-with less times: high quality unformatted diskettes now specially reduced for even greater savings. It only takes 100 seconds to format each diskette, but you save \$1+ on every box. And although they aren't the first brand names you would think of when you think diskettes, they are rated high quality and perform just as well as branded formatted diskettes. All are IBM compatible, U/I BX(10). But supplies are limited, so place your order now!

			<u>Frice</u>	rrice Comparable	
<u>NSN</u>	<u>Mfr.</u>	<b>Description</b>	<b>Unformatted</b>	<b>Formatted</b>	<b>Savings</b>
7045-01-368-4805	ABM	3.5 DS/HD	\$4.00	\$5.10	\$1.10
7045-01-364-4073	IBS	3.5 DS/HD	\$4.00	\$5.10	\$1.10
7045-01-368-4806	ABM	5.25 DS/HD	\$2.40	\$3.63	\$1.23

ORDER TODAY using FEDSTRIP/MILSTRIP or MUFFIN. Or point, click and shop at GSA *Advantage!* TM on the Internet.

Contact: (Technical) Andre Lovell (212) 264-8734; (Inventory) Dean Zummer (212) 264-8213

<sup>\*\*</sup> Contains varying percentages of PCM.

### Save Big Bucks in Boxes!

*Boxed in by tight budgets?* Here's one answer! FSS has boxes, boxes, and more boxes. Now available at drastically low prices thanks to major price cuts effective April 1, 1997 on popular boxes for shipping and boxes for storage. All containing 30% or more post consumer material (PCM), thereby complying with EO 12873 on recycling. The boxes below are all made in workshops associated with NIB/NISH and mandatory under JWOD.

National Stock Number (NSN)	Size	Style	U/I	Pkg	Recycled Content	Slotting	Bursting Strength	Max.Weight: Box &Contents	Price
8115-00-174-2354	24" x 24"x 12"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$65.47
8115-00-176-8064	16" x 12"x 12"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$26.43
8115-00-176-8062	12" x 10" x 10"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$40.22
8115-00-183-9482	18" x 18" x 12"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$39.99
8115-00-183-9484	16" x" 14 x 12"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$49.53
8115-00-183-9487	16" x 12" x 8"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$35.24
8115-00-183-9488	14" x 12"x 8"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$33.36
8115-00-183-9489	14" x" 14" x 12"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$47.48
8115-00-183-9490	12" x 12" x 10"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$34.77
8115-00-183-9491	12" x 12" x 12"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$36.22
8115-00-183-9493	12" x 8" x 8"	RSC	BD	25 EA	40% PCM	Regular	275 psi	95 lbs.	\$16.99
8115-00-183-9494	10" x 10" x 8"	RSC	BD	25 EA	40% PCM	Regular	275 psi	95 lbs.	\$18.42
8115-00-183-9497	10" x 8" x 6"	RSC	BD	25 EA	40% PCM	Regular	275 psi	95 lbs.	\$13.31
8115-00-183-9498	8" x 8" x 8"	RSC	BD	25 EA	40% PCM	Regular	275 psi	95 lbs.	\$12.55
8115-00-183-9503	6" x 6"x 6"	RSC	BD	25 EA	40% PCM	Regular	175 psi	50 lbs.	\$ 6.22
8115-00-190-4950	9" x 6" x 6"	RSC	BD	25 EA	40% PCM	Regular	275 psi	95 lbs.	\$10.33
8115-00-190-4959	10" x 10" x 10"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$27.77
8115-00-190-4969	11-1/4" x 8-3/4" x 18"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$22.35
8115-00-190-5002	16" x 16"x 16"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$64.02
8115-00-190-5007	18" x 15" x 10"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$53.11
8115-00-190-5012	20" x 8"x 9"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$17.68
8115-00-190-5015	26" x 26" x 18"	CSSC	BD	7 EA	30% PCM	Center slot, single wall	400 psi	140 lbs.	\$42.59
8115-00-190-5018	30" x 17"x 12"	RSC	BD	10 EA	30% PCM	Regular	400 psi	140 lbs.	\$34.29
8115-00-190-5020	36"x 14" x 14"	RSC	BD	10 EA	30% PCM	Regular	400 psi	140 lbs.	\$34.45
8115-00-229-9340	12" x 12"x 6"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$28.86
8115-00-275-5777	20" x 16" x 16"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$42.53
8115-00-417-9236	24" x 20" x 16"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$59.37
8115-00-417-9292	18" x 15"x 15"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$38.45
8115-00-417-9318	15" x 15" x 10"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$47.43
8115-00-417-9320	14" x 14" x 18"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$58.18
8115-00-417-9378	12" x 12" x 8"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$33.35
8115-00-417-9416	24" x 24" x 24"	RSC	BD	3 EA	30% PCM	Regular	400 psi	140 lbs.	\$18.95
8115-00-418-4653	12" x 12" x 16"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$44.35
8115-00-418-4656	12" x 12"x 20"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$49.40
8115-00-428-4158	20" x 20" x 20"	RSC	BD	10 EA	30% PCM	Regular	400 psi	140 lbs.	\$38.64
8115-00-428-4183	20" x 20" x 12"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$46.38
8115-00-428-4185	18" x 18" x 18"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$47.22
8115-00-451-7853	16" x 16" x 12"	RSC	BD	25 EA	30% PCM	Regular	400 psi	140 lbs.	\$55.69
8115-00-514-2409	18-3/4" x 12-1/4" x 12"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$28.25
8115-00-579-9155	25" x 21" x 15-1/4"	RSC	BD	10 EA	30% PCM	Regular	400 psi	140 lbs.	\$41.32
8115-00-579-9156	29-1/2" x19-1/2"x 19-1/4"	RSC	BD	10 EA	30% PCM	Regular	400 psi	140 lbs.	\$46.84
8115-00-598-5807	21" x 21" x 20-1/2"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$59.50
8115-00-656-0912	27" x 21-1/2" x 18-3/4"	RSC	BD	15 EA	30% PCM	Regular	400 psi	140 lbs.	\$45.32

The boxes below are specially-designed for repacking of Fire Fighters' clothing. They are made of water-resistant, single wall construction.

NSN/ Usage	Size	Style	U/I	Pkg			Max.Weight: Box & Contents	Price
8115-00-183-9481/ For jeans	24" x 16" x 12"	RSC	BD	15 EA	Regular	400 psi	140 lbs.	\$40.95
8115-00-292-0123/ For shirts	24" x 16" x 12"	RSC	BD	5 EA	Regular	400 psi	140 lbs.	\$14.63

Order today using FEDSTRIP/MILSTRIP and/or MUFFIN. Or point, click and shop via GSAAdvantage! TMon the Internet.

GSA Contact Jeff Fleischer, (212) 264-4895

#### CHOOSE FSS FOR YOUR PACKAGING NEEDS

FSS has the answers for packaging needs and mailroom necessities when you want it sent the very best way:

- \* Shipping Boxes \*Shipping Sacks\* Sealing Tape\* Mailing Tubes \* Envelopes \* Bubble Wrap \* Audio/Video/Photo Cassette Mailers \* Stamp Dispensers
- High Quality to protect contents and properly assure safe travel
- Low Units of Issue (U/Is) require less space, less investment in inventory.
- High postconsumer material (PCM) content for assured compliance.
- Low price: Benchmarks positively with private sector sources.
- Variety: Small, Medium, Large and other popular sizes
- Best sellers for U.S.P.S. Retail Packaging and Pack & Send Programs.

White Corrugated Boxes - United Freight Classification (UFC) and National Motor Freight Classification (NMFC) strength rating of 200 lbs./in. max. total weight, 65 lbs. 40% postconsumer material content. Popular sizes: Small, 8" x 8" x 8," Medium, 15" x 10" x 10," Large, 20" x 14" x 10," Garment size, 18" x 12" x 3."

**Square Mailing Tubes** - keep rolled contents in shape, easy to remove. Square shape stacks more efficiently.

**Shipping Sacks** - dependable protection, water resistance, mercerated paper cushioning and self-sealing flaps.

**Bubble Wrap** - for careful cushioning in transit. NSN 8135-01-381-6525 Made of flexible closed cell plastic film. Nominal thickness, 1/8" to 1/4;" Roll dimensions, 16"w x 9.' Contains minimum of 30% recycled plastic, including minimum 15% post consumer recovered material (PCM).

**Mailers** - feature surfaces suitable for writing addresses. Closure: flaps or pressure sensitive adhesive. Fiberboard mailers contain minimum of 40% PCM, paperboard mailers contain minimum of 80% PCM:

#### **Audio Cassette Mailer:**

NSN: 8105-01-386-2189

Box 4-1/2" x 2-3/4" x 3/4" holds standard cassettes.

#### Video Cassette Mailer:

NSN: 8105-01-386-2181

Box holds standard size VHS tape cassette.

#### **Photo Mailer:**

NSN: 8105-01-535-3492

Fiberboard envelope holds 8-1/2"x 11" photos and other important documents.

Sealing Tape - has handy self-dispenser for, safe shipping.

NSN: 7510-01-383-7967.

Premium commercial grade clear polypropylene pressure sensitive. Size, 2" x 22.2 yds.

White Mailing Envelopes - Popular Sizes, low prices.

NSN: 7530-01-372-3104 For regular mail, white, 6" x 9," Side seam. Self sealing flap on long side, basis weight, 28 lbs. Contain 20% post consumer material.

NSN: 7530-01-372-3098 white, 6" x 9"

NSN: 7530-01-372-3099 white, 9" x 12"

NSN: 7530-01-372-3113 white, 9" x 12"

NSN: 7530-01-372-3100 white with green border. First Class

Mail imprint, 10" x 13." U/I - BX (50).

NSN: 7530-01-372-3114 white with green border. First Class Mail imprint, 10" x 13." U/I - BX (250).

**Stamp Dispenser Plastic** - Holds roll of 100 stamps. Prevents loss, keeps stamps handy.

NSN: 7520-01-368-3499. For USPS retail outlets and all government offices.

#### CHECK THESE GREAT PRICES

#### **Shipping Boxes**

Size:	8" x 8" x 8"	Size:	20" x 14" x 10"
NSN:	8115-01-357-9996	NSN:	8115-01-364-9492
U/I:	BD (15)	U/I	BD (15)
WDC:	\$5.33	WDC:	\$11.78
CSC:	\$6.27	CSC:	13.87
Size:	15" x 12" x 10"	Size:	18" x 12-1/2" x 3"
Size: NSN:	15" x 12" x 10" 8115-01-357-9997	Size: NSN:	18" x 12-1/2" x 3" 8115-01-357-9995
NSN:	8115-01-357-9997	NSN:	8115-01-357-9995
NSN: U/I:	8115-01-357-9997 BD (15)	NSN: U/I:	8115-01-357-9995 BD (15)

#### **Square Mailing Tubes**

Size:	24-1/4" x 3" x 3"8	Size:	36-1/4" x 3" x 3"
NSN:	8110-01-386-2192	NSN:	8110-01-386-2214
U/I:	BX (15)	U/I:	BX (15)
WDC:	\$14.27	WDC:	\$13.90
CSC:	\$16.80	CSC:	\$16.86

#### **Shipping Sacks**

Size:

6" x 10"

NSN:	8105-01-385-7246	NSN:	8105-01-386-2217
U/I:	PG (50)	U/I:	PG (50)
WDC:	\$7.38	WDC:	\$8.85
CSC:	\$8.69	CSC:	\$10.42
Size:	6" x 10"	Size:	8-1/2" x 12"
NSN:	8105-01-386-2209	NSN:	8105-01-385-7396

Size:

8-1/2" x 12"

11/21/1:	8103-01-380-2209	MSM:	8105-01-3
U/I:	PG (250)	U/I:	PG (100)
WDC:	\$31.22	WDC:	\$14.71
CSC:	\$36.75	CSC:	\$17.31

Size:	10-1/2" x 6"	Size:	14-1/4" x 20"
NSN:	8105-00-281-1436	NSN:	8105-00-281-1169
U/I:	HD (100)	U/I:	PG (50)
WDC:	\$21.80	WDC:	\$16.59
CSC:	\$23.98	CSC:	\$18.25

Size:	10-1/2" x 16"
NSN:	8105-01-385-758

U/I: PG (50) WDC: \$14.02 CSC: \$16.50

#### White Envelopes

Size:	6" x 9"	Size:	9" x 12"
NSN:	7530-01-372-3098	NSN:	7530-01-372-3113
U/I:	BX (50)	U/I:	BX (250)
WDC:	\$6.82	WDC:	\$25.73
CSC:	\$8.03	CSC:	\$30.28

Size: 6" x 9"

NSN: 7530-01-372-3099

U/I: BX (50) WDC: \$7.78 CSC: \$9.16

#### **Green Border Envelopes**

Size:	10" x 13"	Size:	10" x 13"
NSN:	7530-01-372-3100	NSN:	7530-01-372-3114
U/I:	BX (50)	U/I:	BX (250)
WDC:	\$6.61	WDC:	\$30.26
CSC:	\$7.78	CSC:	\$35.62

#### Mailers

Video Mailer		Photo N	Photo Mailer		
NSN:	8105-01-386-2181	NSN:	8105-01-434-3492		
U/I:	PG (25)	U/I:	PG (25)		
WDC:	\$12.86	WDC:	\$9.78		
CSC:	\$15.14	CSC:	\$11.51		

Audio Mailer

NSN: 8105-01-386-2189 U/I: PG (25)

WDC: \$4.47 CSC: \$5.26

#### **Bubble Wrap**

Size: 16"x 108'x 3/16" NSN: 8135-01-381-6525 U/I: PG (12) WDC: \$14.92 CSC: \$17.56

#### Tape

Size: 2"x 22.2' NSN: 7510-01-383-7967

U/I: RO(6) WDC: \$6.46 CSC: \$7.60

#### **Stamp Holder**

NSN: 7520-01-368-3499

U/I: BX(25) WDC: \$3.01 CSC: \$3.54

ORDER TODAY using FEDSTRIP/MILSTRIP or MUFFIN. Or point, click and shop at *GSA Advantage!* TM on the Internet.

**Contact: Glen Vanboven, (212) 264-8207** 

### **Invest in Productivity With Day Runner's Quality Organizing System**



The Everything in One Place  $^{TM}$  Organizer. Interworking sections function together for managing time, information, and money. Flexible and easy to use, the Day Runner System features:

Monthly Dated Calendar, A-Z Telephone/Address Directory, Project Planning Sections. ONE SYSTEM...TWO SIZES

#### ${\bf Entrepreneur^{TM}\ Edition\ Personal\ Organizer}$

3-ring, Page Size: 8-1/2" x 11" NSN: 7530-01-370-2168

Description: Madrid Sewn Vinyl, Zip, Burgundy

Price: \$42.04

NSN: 7530-01-370-2167

Description: Madrid Sewn Vinyl, Zip, Black

Price: \$42.04

#### Classic<sup>TM</sup> Edition Personal Organizer

3-ring, Page Size: 5-1/2" x 8-1/2" NSN: 7530-01-371-5248

Description: Madrid Sewn Vinyl, Zip, Burgundy

Price: \$31.53

NSN: 7530-01-371-5247

Description: Madrid Sewn Vinyl, Zip, Black

Price: \$31.53

NSN: 7530-01-371-5249 Description: Camouflage, Zip

Price: \$31.53

#### **New Refills to Customize Organizers**

Entrepreneur Edition Calendar NSN: 7510-01-439-0515 Description: Monthly Dated (1998)

Page Size: 8-1/2" x 11"

Price: \$2.81

#### Classic Edition Refills & Accessories

NSN: 7510-01-370-3115

Description: Notes

Page Size: 5-1/2" x 8-1/2"

Price: \$1.97

NSN: 7510-01-371-5490 Description: Telephone/Address Page Size: 5-1/2" x 8-1/2"

Price: \$1.97

NSN: 7510-01-370-2438 Description: Things To Do Page Size: 5-1/2" x 8-1/2"

Price: \$1.97

NSN: 7510-01-416-4506 Description: Annual Pack Page Size: 5-1/2" x 8-1/2"

Price: \$35.80

NSN: 7530-01-370-3053

Description: Designer Grid Pad

Page Size: 5-1/2" x 8-1/2"

Price: \$1.55

NSN: 7510-01-370-4665 Description: Credit Card Holder Page Size: 5-1/2" x 8-1/2"

Price: \$2.26

#### **Classic Edition Calendars**

NSN: 7510-01-370-4666 Description: Today/Daily Non-Dated

Page Size: 5-1/2" x 8-1/2"

Price: \$1.97

NSN: 7510-01-439-0511 Description: Daily Dated (1998) Page Size: 5-1/2" x 8-1/2"

Price: \$10.19

NSN: 7510-01-439-0512

Description: 2-Page Daily Dated (1998)

Page Size: 5-1/2" x 8-1/2"

Price: \$13.94

NSN: 7510-01-439-0514 Description: Monthly Dated (1998)

Page Size: 5-1/2" x 8-1/2"

Price: \$2.52

MILSTRIP and/or MUFFIN systems, U/I - EA. For information regarding the full line of Day Runner® products consult GSA Contract #GS-02F-1009A, Schedule 75, Part II, Section A.

**GSA Contact: David St. Louis**, (212) 264-3537.

#### No More Hang-ups with Hangings... FSS Picture Frames Make Perfect Showcases for Pictures, Awards and Valued Certificates

FSS Picture Frames create a beautiful setting for awards, pictures, certificates, diplomas, anything you are proud to show. They come a variety of sizes to fit most needs and made of mitered wood in three attractive finishes, glossy black enamel, walnut vinyl and wood stains to fit any office decor. Saw-tooth or ring hangers on back for hanging. Removable cardboard back for easy insertion.

<u>NSN</u>	<u>U/I</u>	Size (WxL)	<b>Finish</b>	<b>Special Features</b>	<b>Price</b>
7105-00-051-1212	BX (6)	10" x 14"	Black enamel		\$21.05
7105-00-052-8686	BX (12)	11" x 14"	Black enamel		39.25
7105-00-052-8695	BX (6)	18" x 24"	Walnut vinyl	14 x 20 mat cutout	54.55
7105-00-052-8696	BX (6)	18" x 24"	Walnut vinyl	12 x 16 mat cutout	39.19
7105-00-052-8697	BX(6)	10" x 14"	Walnut vinyl	8 x 10 mat cutout	28.87
7105-00-052-8698	BX (12)	8" x 10"	Walnut vinyl	5 x 7 mat cutout	35.88
7105-00-053-0170	BX (6)	16" x 20"	Black enamel		31.75
7105-00-069-5834	BX (6)	18" x 24"	Black enamel		38.07
7105-00-149-1281	BX (12)	11" x 14"	Walnut vinyl	8 x 10 mat cutout	53.29
7105-00-465-6199	BX (12)	10" x 12"	Black enamel		41.29
7105-00-903-1843	BX (12)	9" x 12"	Walnut vinyl	7 x 9 mat cutout	45.07
7105-01-282-0630	BX (12)	8" x 10"	Walnut stain	5 x 7 mat cutout	44.05
7105-01-282-0631	BX (12)	8-1/2" x 11"	Walnut stain	8 1/2 x 11 mat cutout	47.79
7105-01-282-0632	BX (6)	10" x 14"	Walnut stain	8 x 10 mat cutout	29.08
7105-01-282-0633	BX (6)	18" x 24"	Walnut stain	14 x 20 mat cutout	50.70
7105-01-408-9957	BX (12)	8-1/2" x 11"	Walnut vinyl	5 x 7 mat cutout	40.16
7105-01-419-5293	BX (12)	8" x10"	Walnut		55.12
7105-01-419-5322	BX (12)	8-1/2" x 11"	Walnut		61.04
7105-01-419-5332	BX (6)	11" x 14"	Walnut		87.48
7105-01-419-5344	BX (6)	16" x 20"	Walnut		63.81
7105-01-419-5355	BX (6)	18" x 24"	Walnut		78.55
7105-01-424-6471	BX (12)	8-1/2" x 11"	Oak		61.04
7105-01-424-6472	BX (6)	11" x 14"	Oak		87.88
7105-01-424-6473	BX (12)	8" x 10"	Glossy black		55.12
7105-01-424-6474	BX (6)	16" x 20"	Mahogany		63.81
7105-01-424-6475	BX (12)	8" x 10"	Oak		55.12
7105-01-424-6476	BX (12)	8-1/2" x 11"	Mahogany		61.04
7105-01-424-6477	BX (12)	8-1/2" x 11"	Glossy black		61.04
7105-01-424-6478	BX (6)	11" x 14"	Mahogany		87.25
7105-01-424-6479	BX (6)	11" x 14"	Glossy black		87.13
7105-01-424-6480	BX (6)	16" x 20"	Oak		63.81
7105-01-424-6481	BX (6)	16" x 20"	Glossy black		63.81
7105-01-424-6485	BX (6)	18" x 24"	Glossy black		78.55
7105-01-424-6490	BX (6)	18" x 24"	Mahogany		78.93
7105-01-424-6492	BX (6)	18" x 24"	Oak		78.55
7105-01-424-7865	BX (12)	8" x 10"	Mahogany		55.12
7105-00-052-8690	BX (12)	8" x 10"	Black enamel		SOP
7105-00-297-3398	BX (6)	20" x 24"	Black enamel		SOP
7105-00-903-1842	BX (12)	5" x 7"	Walnut vinyl		SOP
7105-00-149-1282	BX (12)	10"x 12"	Walnut vinyl		SOP
7105-00-641-4835	BX (12)	11-1/2" x 14"	Walnut vinyl		SOP
7105-00-297-3397	BX (6)	14" x 18"	Walnut vinyl		SOP
7105-00-052-8684	BX (6)	14" x 17"	Black enamel		SOP

Made by blind workers in workshops affiliated with National Industries for the Blind (NIB) under JWOD. Order, using FEDSTRIP/MILSTRIP or MUFFIN. Or point, click and shop at GSA *Advantage!*<sup>TM</sup> on the Internet.

Contact: (Stock Items) Charlie Joiner (212) 264-3539, (SOP Items) Alan Levy (212) 264-3548

# Check Out These High Quality Skilcraft® Products and Prices ...

#### Place Your Pads Where They Belong With Self-stick Memo Pad Holders

Why search through a desk top strewn with papers to write down that important phone number or "to-do" list? With SKILCRAFT® Memo Pad Holders, your note pads are always within easy grasp. It's all about organization and working smarter, because with these holders there's no more grasping for a blank sheet or searching for a pad hidden underneath yesterday's filing. SKILCRAFT® Note Pad Holders are meant to be used with SKILCRAFT® Self-stick Note Pads, so you can easily post your most important jottings where you'll find them tomorrow.

Each high-impact desktop organizer holds a 1-1/2" Self-stick note pad and either a 3" x 3" or 3" x 5" pad of notes. The weighted, nonslip bottom ensures that your pads and pad holders stay where you place them.

SKILCRAFT® Self-stick Note Pads and Pad Holders are manufactured to Federal commercial specifications by the Association for the Blind and Visually Impaired in Rochester, New York. Mail, phone, or FAX orders using FED-STRIP/MILSTRIP, or MUFFIN, order through your local Customer Supply Center or point, click and shop at *GSA Advantage!*TM on the Internet. These products meet the mandatory source requirements of the Javits-Wagner-O'Day program. Please refer to the following NSNs when placing your order:

#### **Pad Holder**

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>U/I</u>	<b>Price</b>
7520-01-207-4351	Putty	4-6/7" x 5-1/2"	EA	\$3.89
7520-01-166-0878	Black	4-7/8" x 5-1/2"	EA	\$3.89

#### **Self-stick Note Pad**

<u>NSN</u>	<b>Color</b>	<u>Size</u>	<u>U/I</u>	<b>Price</b>
7530-01-116-7865	Yellow	3" x 5"	DZ	\$5.44
7530-01-116-7866	Yellow	1-1/2" x 2"	DZ	\$1.73
7530-01-116-7867	Yellow	3" x 3"	DZ	\$3.57

Additional rainbow and fluorescent colors also available.

Contact: Andre Lowell, (212) 264-8734 (Technical) Francine McGill, (212) 264-8200 (Inventory)

#### Let Your Files Hang Around With Us

Red is for now, yellow is for tomorrow, blue is for someday, and green is for yesterday. Or, however you choose to set up your filing system, SKILCRAFT® Hanging File Folders are available in a variety of colors to organize even the toughest file disaster. Available in both letter and legal size, and made of durable paper-board with plastic-coated metal rods for longevity.

SKILCRAFT® Hanging File Folders are manufactured to Federal commercial specifications by The Lighthouse for the Blind, Inc. in Seattle, WA and Lions Club Industries, Inc. in Durham, NC. Mail, phone, or FAX orders using FEDSTRIP/MILSTRIP, or MUFFIN, or order through your local Customer Supply Center. This product meets the mandatory source requirements of the Javits-Wagner-O'Day program.



Listed below are NSNs with 1/5 cut plastic tabs for inserts. Additional SKILCRAFT® hanging and other file folders are available in a variety of sizes and designs. Please use the following NSNs when placing your order. U/I - BX (25):

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<b>Price</b>
7530-01-357-6855	Green	Legal	\$7.40
7530-01-364-9495	Yellow	Legal	\$7.15
7530-01-357-6856	Blue	Legal	\$7.40
7530-01-357-6857	Red	Legal	\$7.40
7530-01-364-9498	Green	Letter	\$4.99
7530-01-364-9501	Yellow	Letter	\$5.70
7530-01-364-9499	Blue	Letter	\$5.70
7530-01-364-9500	Red	Letter	\$5.70

Contact: Andre Lowell (212) 264-8734 (Technical) Carmen Cortes (212) 264-3547 (Inventory)



### **Fleet Management**

#### **Announcing: New U.S. Government Fleet Services Card**

GSA awarded a contract for a fleet services card that will enable Federal fleets to cut costs and run a more efficient fleet operation. Wright Express Corporation, a pioneer and leader in point of sale technology, is the awardee of this important contract that will bring new technology to Federal fleets by providing the new U.S. Government Fleet Services Card. This card will be accepted anywhere you find the Wright Express logo also pictured below. Today, close to 120,000 fueling locations accept the card – and more are being signed up every day.

Currently, thousands of invoices for millions of gallons of fuel are manually processed each month to run the Federal fleet. Using a fleet services card to track these purchases and enable electronic processing is a necessity in today's budget cutting atmosphere of the Federal Government. The new U.S. Government Fleet Services Card will enable users to monitor purchases for easy identification of problem areas that will lead to reduced costs and fit nicely in this belt-tightening climate. The capabilities that exist with this new card were not possible with the earlier generation of fuel cards; namely, the blue and white U.S. Government Credit Card (SF-149) and the gold U.S. Government Credit Card (SF 149A). Both of these cards will expire on May 31 and will not be accepted at fueling stations after this date.

Although GSA is the only mandatory user of the card, all Federal Government agencies can sign up to use the card and reap the benefits it offers - and most agencies are doing just that. The benefits include:

- **EASY TO USE** Electronic point-of-sale transaction processing allows fuel purchases to be made with a swipe of the card to get your drivers back on the road quickly. Cards reported lost or stolen can be turned off quickly to prevent further use.
- EASY TO MONITOR PURCHASES Electronic point- ofsale processing enables the capture of detailed transaction data. You will know when full service and premium fuel purchases are made and when non-fuel purchases are

made. You will know the number of gallons pumped. You can eliminate unauthorized fuel purchases.

- **EASY TO PAY BILLS** Electronic point of sale transaction processing also allows for electronic payment reducing the flow of paper. Paper receipts will no longer be necessary, thereby reducing administrative costs.
- EASY TO BUDGET There are no monthly fees, no annual fees, no card ordering fees, and no hidden fees. There are absolutely no fees. The contractor will charge the fuel vendors not the card user a processing fee (this is standard in the credit card industry). The card user will receive only one monthly bill for the fuel purchased.

If you lease your vehicles from GSA's Interagency Fleet Management System (IFMS), you will be contacted by your servicing GSA Fleet Manager to make the transition from the old to the NEW. An added benefit to IFMS customers, is that because IFMS rates are based on IFMS costs, all savings will be passed back to IFMS customers.

If you do NOT lease your vehicles from GSA's Interagency Fleet Management System, the decision to use the card is being made, in most cases, at the Agency Headquarters level. Wright Express Corporation and GSA are working closely with agency fleet managers to bring this card to agencies who have chosen to use the card to make their fleet operations more efficient. By the time this article reaches you, most agencies who have chosen to participate, will already be using the card or in the final stages of implementation. If you are unsure whether your agency will be using this new card or are interested in receiving more information, contact the Wright Express implementation team on (207) 842-6701, IMMEDIATELY. If you would like to learn more about Wright Express, visit their web site at www.wrightexpress.com.

The General Services Administration welcomes this new card and the arrival of technology that will lead us into the 21st Century. We hope you will, too.

REMEMBER: As of May 31, the U.S. Government Credit Cards (SF-149, blue and white, and SF-149A, gold) will expire. The SF 149 and SF 149A cards will not be accepted after this date.

#### AND STILL MORE CHANGES... This Time, To the Interagency Fleet Management System (IFMS) Directory

Because keeping in touch with our customers is important to us we ask that you please note the following changes in your IFMS Directory. Also you may call us at our headquarters location on (703) 305-6278, and look on the Internet for our most up-to-date information. Our internet address is http://www.fss.gsa.gov/fleet.html. Please let us hear from you!

#### **Mid-Atlantic Region**

Delaware, Pennsylvania, Maryland, Virginia, and West Virginia (Now including the National Capital Area)

Fleet Management Division (3FF-D) 470 L'Enfant Plaza East, SW, Suite 8100 Washington, DC 20407

Phone: (202) 619-8992 FAX: (202) 619-8947

Eastern FMC

1401 University Boulevard

Suite 300

Hyattsville, MD 20783-4029 Phone: (301) 436-7594 FAX: (301)436-3873

Western Fleet Management Center

Bldg. 714

9900 Dalrymple Road

Ft. Belvoir, VA 22060-5438 Phone: (703) 805-3451

FAX: (703) 805-3410

#### Southeast/Sunbelt Region

Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee

Fleet Management Division (4FBF)

401 West Peachtree Street

Atlanta, GA 30365

Phone: (404) 331-5150 FAX (404)331-1879

Mobile Subcenter Fort Whiting Armory Room 227

1630 S. Broad Street Mobile, AL 36605-1897 Phone: (334) 441-6297 FAX: (334) 441-6179

**Great Lakes Region** Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin

Dayton Fleet Management Center 1050 Forrer Boulevard Kettering, OH 45420 Phone: (937) 225-2993

FAX: (937) 225-2547

**Pacific Rim Region** Arizona, California, Hawaii, and Nevada

Fleet Management Division (9FBF) 450 Golden Gate Avenue, 4th Floor

San Francisco, CA 94102 Phone: (415) 522-2858 FAX: (415) 522-2884

Santa Maria Fleet Management Center 9FBF-M18

1137 North H Street, Suite A Lompoc, CA 93436-8109 Phone: (805) 735-7375 FAX: (805) 735-7565 Toll Free: 1-800-927-2622

Las Vegas Fleet Management Center Allan Bible Federal Building (9FBF-M3) 600 South Las Vegas Blvd. - Room 150

Las Vegas, NV 89101 Phone:. (702) 388-6388 Fax: (702) 388-6490

Honolulu Fleet Management Center

9FBF-M9 Building 1726

Hickam AFB, HI 96853

Phone: (808) 448-0434 Fax: (808) 449-1045



#### Leatherman Knives (Multi-Purpose Tools) Back In Stock !!

The "Super Tools" include the following features: Needle nose pliers, regular pliers, wire cutter, clip-point knife, serrated knife, wood/bone saw, 9"/22 cm ruler, can/bottle opener, small, medium and large screwdrivers, Phillips screwdriver, electrical crimper, wire stripper and awl/punch. 4-1/2 inches closed length and weight of 9 ounces.

NSN: 5110-01-430-5046 Item: Knife, Pocket

GSA Price: \$54.51 Retail Price: \$80.00

P/N 63010101 MFR. Leatherman Tool Group: "Super

Tool," Stainless Steel Finish, Leather Sheath.

NSN: 5110-01-425-7570 Item: Knife, Pocket

GSA Price: \$54.51 Retail Price: \$80.00

P/N 63010201, MFR. Leatherman Tool Group, "Super

Tool", Stainless Steel, Nylon Sheath.

NSN: 5110-01-430-5043 Item: Knife, Pocket

GSA Price: \$58.78 Retail Price: \$82.00

P/N 63020101 MFR. Leatherman Tool Group, "Super

Tool", Black Oxide Finish, Leather Sheath.

NSN: 5110-01-430-5045 Item: Knife, Pocket

GSA Price: \$58.78 Retail Price: \$82.00

P/N 63020201 MFR. Leatherman Tool Group, "Super

Tool", Black Oxide Finish, Black Nylon Sheath.

NSN: 5110-01-430-5036 Item: Knife, Pocket

GSA Price: \$58.78 Retail Price: \$80.00

P/N 63020301, MFR. Leatherman Tool Group, "Super

Tool", Black Oxide Finish, Camouflage Sheath.

The SUPER TOOL CAP CRIMPER includes above features plus cap crimper option.

NSN: 5110-01-430-5056 Item: Knife, Pocket

GSA Price: \$64.48 Retail Price: \$90.00

P/N 63030101 MFR. Leatherman Tool Group, "Super

Tool".

Stainless Steel Cap Crimper, Leather Sheath.

NSN: 5110-01-430-5037 Item: Knife, Pocket

GSA Price: \$64.48 Retail Price: \$90.00

P/N 63030201 MFR. Leatherman Tool Group "Super Tool", Stainless Steel Cap Crimper, Black Nylon Sheath.

NSN: 5110-01-430-5048 Item: Knife, Pocket

GSA Price: \$68.76 Retail Price: \$96.00

P/N 63040101 MFR. Leatherman Tool Group "Super Tool", Black Oxide Finish Cap Crimper, Leather Sheath.

NSN: 5110-01-430-5039 Item: Knife, Pocket

GSA Price: \$68.76 Retail Price: \$96.00

P/N 63040201 MFR. Leatherman Tool Group, "Super Tool", Black Oxide Finish Cap Crimper, Black Nylon

Sheath.

NSN: 5110-01-430-5051 Item: Knife, Pocket

GSA Price: \$68.76 Retail Price: \$96.00

P/N 63040301, MFR. Leatherman Tool Group "Super Tool", Black Oxide Finish Cap Crimper, Camouflage

Sheath.

MarkeTips - May 1997

The POCKET SURVIVAL TOOL CAP CRIMPER includes the following features: Needle nose pliers, regular pliers, wire cutter, clip-point knife, metal/wood file, 8"/20 cm ruler, can/bottle opener, small, medium and large screwdrivers, Phillips screwdriver, and awl/punch. 4-1/2 inches closed length and weight of 5 ounces.

NSN: 5110-01-430-5053 Item: Knife, Pocket

GSA Price: \$40.05

GSA Price: \$49.95 Retail Price: \$63.00

P/N 61030101, MFR. Leatherman Tool Group, "Pocket Survival Tool" W/Cap Crimper, Stainless Steel, Leather Sheath.

NSN: 5110-01-430-5041 Item: Knife, Pocket GSA Price: \$50.94 Retail Price: \$63.00

P/N 61030201, MFR. Leatherman Tool Group, "Pocket Survival Tool", W/Cap Crimper, Stainless Steel, Black Nylon Sheath.

NSN: 5110-01-430-5040 Item: Knife, Pocket

GSA Price: \$54.22 Retail Price: \$68.00

P/N 61040101, MFR. Leatherman Tool Group, "Pocket Survival Tool", W/Cap Crimper, Black Oxide Finish, Leather Sheath.

NSN: 5110-01-430-5038 Item: Knife, Pocket

GSA Price: \$55.22 Retail Price: \$68.00

P/N 61040201, MFR. Leatherman Tool Group, "Pocket Survival Tool", W/Cap Crimper, Black Oxide Finish, Black Nylon Sheath.

NSN: 5110-01-430-5035 Item: Knife, Pocket

GSA Price: \$55.22 Retail Price: \$68.00

P/N 61040301, MFR. Leatherman Tool Group, "Pocket Survival Tool", Black Oxide Finish, with Cap Crimper, Camouflage Sheath.

The PST II includes the following features: Needle nose pliers, regular pliers, wire cutters, straight/serrated knife, diamond-coated file, crosscut file, sharpening groove 8"/20 cm ruler, can/bottle opener, small, medium and large screwdrivers, Phillips screwdriver, and scissors. 4 inches closed length and weight of 5 ounces.

NSN: 5110-01-430-5047 Item: Knife, Pocket

GSA Price: \$42.68 Retail Price: \$60.00

P/N 61070101, MFR. Leatherman Tool Group, "PST II", Stainless Steel, Standard Leather Sheath, Contains Strong useful Scissors.

NSN: 5110-01-430-5050 Item: Knife, Pocket

GSA Price: \$43.68 Retail Price: \$60.00

P/N 61070201, MFR. Leatherman Tool Group. "PST II" Stainless Steel, Black Nylon Sheath, Contains strong useful Scissors.

The MICRA includes the following features: Scissors, clip-point knife, tweezers, nail-file/cleaner, flat Phillips screwdriver, small and medium screwdriver, bottle opener, ruler(inch/metric) and lanyard attachment. 2-1/2 inches closed length and weight of 1.75 ounces.

Item: 5110-01-430-5042
Item: Knife, Pocket

GSA Price: \$17.46 Retail Price: \$25.00

P/N 64010101, MFR. Leatherman Tool Group, "MICRA" Stainless Steel, No Sheath, Unfolds to a Spring Action Scissors. Now Available!!

**Contact Point: Kathy Fjoser, (816) 926-3362, or FAX (816)** 

926-7182

#### STOCK SALE!!!!

The Tools and Appliances Commodity Center (TACC) is offering over 2,000 stock items at a 25% reduction from our regular price. We can only offer these prices for a limited time or until stock is depleted. A complete listing of items can be found on the Tools and Appliances Commodity Center Homepage http://www.r6.gsa.gov/fss/toolhome.htm. The list will be updated on the homepage every 2 weeks with current availability. You can also obtain an updated list by calling or faxing your name and mailing address to Fran Bock-Waldo at (816)926-6827, DSN 465-6827 or FAX (816)926-7182.

In an effort to streamline processes these 2,088 items will change from acquisition advice code "G" (warehouse stock) to acquisition advice code "L" (local purchase) effective December 1, 1996. The changes are necessary on these slower moving items so that valuable warehouse space is made available for the more popular demand items. Changing the method of supply on certain items will help to maintain our already lower prices.

These items cannot be ordered through GSA *Advantage!*<sup>TM</sup> due to the transfer of these items to acquisition advice code "L". They can be ordered through the regular channels of FEDSTRIP and MILSTRIP. Contact: Fran Bock-Waldo, (816) 926-6827 or FAX (816) 926-7182.

#### A NIP New Item!

#### Introducing Advanced Self-Adjusting Cannon Plug Pliers

Applied Concepts, Inc., USA makers of RoboGrip pliers, introduces the new Robo CP Pliers, specially designed for the aerospace and defense industries. If it "moves, scoots or flies", these new pliers will tighten or loosen cannon plug connectors quickly and with less effort. Available in two sizes, the model CP8 and CP9 pliers automatically self-adjust to the outer diameter of the cannon plug, providing a quick and sure grip with one-handed operation. The jaws adjust as quickly as your hand can squeeze, making every job faster and easier. Robo CP pliers were designed by a team of ergonomic specialists and leading university engineers and are the world's only self-adjusting cannon plug pliers. The curved jaw configuration is perfect for grasping cannon plugs and are superior in performance to other traditional two-handed tools. Model CP8 has a diametral capacity of 45 mm and Model CP9 has diametral capacity of 62 mm. Ergonomically designed handles fit the shape of the human hand for maximum comfort with extended use. Order directly through GSA. Orders can be placed through automated FEDSTRIP/MILSTRIP or MUFFIN, GSA's on-line computerized information system.



Product: RCP8 Pliers Price: \$30.78

NSN: 5120-01-429-8154



Product: RCP9 Pliers Price: \$32.83

NSN: 5120-01-429-8151

Contact: Sandy Grant, (816) 926-7678, or Sharon Arnett, (816) 926-5845, Fax (816) 926-3678

# Have a Small Jackhammer Job? Try Our New "Slide Hammer Jackhammer"

The Slide Hammer Jackhammer is a manually operated jackhammer. It does not require electricity or air. It is sold with a narrow chisel bit and accepts any 1-1/8" x 6" jackhammer bit. The Slide Hammer Jackhammer is excellent for small jackhammers jobs, such as digging asphalt, concrete, brick, stone, clay, ice, etc. The Slide Hammer Jackhammer is safer to use than picks, digging bars and hammers and chisels. The Slide Hammer Jackhammer weighs approximately 25 lbs and can be easily transported in the trunk of most cars (approximately 54" long including the 14" narrow chisel bit). Features of the Slide Hammer Jackhammer include: a) Rubber Grip which reduces slipping; b) Quick Release Locking Pin retains the drive hammer during transportation; c) Hammer Retention Mechanism prevents the drive hammer from leaving the body during operation; d) Quick Release Jackhammer Bit Holding Mechanism facilitates easy changing of jackhammers bits.



NSN: 5120-01-398-0838 Price: \$180.58 Manufacturer: Kravitch Machine Co.

Contact: Tools and Appliances Commodity Center, (816) 926-2390 or Fax, (816) 926-1271



#### **GENERAL PRODUCTS**

#### **Special Sale From the General Products Center**

#### ATTENTION MUFFIN USERS

- Sale items with a Y suffix NSN (e.g., 7530-00-123-4567Y) WILL NOT be found in the MUFFIN database.
- Sale items without the Y suffix NSN (e.g., 7530-00-123-4567) WILL be found in the MUFFIN database, but will not reflect the sale price.

In both cases, you can place your orders through MUFFIN. You will automatically be billed at the reduced price.

GSA is offering the following items at 50 percent reduced selling price, effective until stock is depleted or for 90 days from the issuance of this publication. Please remember to use Advice Code "2J" when ordering these items. Items will no longer be available as GSA stock items.

<u>NSN</u>	<u>U/I</u>	<b>QTY</b>	SALE PRICE
3750-00-540-5168	FΑ	198	\$3.06

HANDLE, BUSH HOOK - Straight hickory handle is a replacement piece for a double-bit ax or double-edged bush hook. Head end measures  $2\ 15/16\ x\ 3/4$ " and is slotted for a wedge. 36" long. Type 1 Class 4 Grade A.

<u>NSN</u>	<u>U/I</u>	$\mathbf{QTY}$	SALE PRICE
3750-00-951-6131	FΑ	141	\$9.81

SCYTHE - Medium duty grass hook is for cutting or slashing dense growths of grass or light weeds. Has a smooth-cutting, 0.006 carbon steel scythe blade that is 12" long and right-handed side cutting. The blade attaches to the shank by bolts or screws and is detachable for sharpening or replacement. Handle is 5" long, 16" long overall. Type 1.

<u>NSN</u>	<u>U/I</u>	<b>QTY</b>	SALE PRICE
7210-00-241-9718	EA	167	\$4.38

COVER, MATTRESS - Envelope-style mattress cover has lapped seams and an end opening on one end which closes with a 6" flap. Length (exclusive of flaps) should equal length plus thickness of mattress; width should equal width plus thickness of mattress plus 1". Preshrunk cover is made of 4.2-oz unbleached cotton or polyester/cotton sheeting. Comes with three pairs of tie tapes, each 5/8" wide x 8" long. Size 87 1/2 x 34". Color White.

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<u>NSN</u>	<u>U/I</u>	<b>QTY</b>	SALE PRICE
9905-00-255-5931	EA	87	\$20.83

HOLDER, CARD-LABEL - In accordance with U.S. Navy Sea Systems Command drawing 805-2206439, dated 12-15-70. Type B, Model 2.

<u>NSN</u>	<u>U/I</u>	$\overline{\mathbf{QTY}}$	SALE PRICE
9905-00-255-5938	EA	60	\$31.26

HOLDER, CARD-LABEL - In accordance with U.S. Navy Sea Systems Command drawing 804-2206441, Type A, Model 12.

<u>NSN</u>	<u>U/I</u>	<b>QTY</b>	SALE PRICE
9905-00-255-5948	EA	30	\$102.53

HOLDER, CARD-LABEL - In accordance with U.S. Navy Sea Systems Command drawing 804-2206441, Type A, Model 7.

<u>NSN</u>	<u>U/I</u>	<b>QTY</b>	SALE PRICE
9905-00-255-5952	EA	66	\$25.91

HOLDER, CARD-LABEL - In accordance with U.S. Navy Sea Systems Command drawing 804-2206441, Type A, Model 3.

<u>NSN</u>	<u>U/I</u>	$\overline{\mathbf{QTY}}$	SALE PRICE
9905-00-255-5955	EA	73	\$28.58

HOLDER, CARD-LABEL - In accordance with U.S. Navy Sea Systems Command drawing 804-2206441, Type A, Model 11.

Contact: Vanda Price, (817) 978-8675, FAX (817) 978-8600 E-Mail: vanda.price@gsa.gov

<u>NSN</u>	<u>U/I</u>	<b>QTY</b>	SALE PRICE
7340-00-360-0089	EA	89	\$4.51

KNIFE POUCH Aluminum pouch has two pockets to hold meat cutter's knives and meat hooks. Also has an attachment for butcher's steel and conveniently attaches to user's belt. 17-3/4" long, 5-3/8" wide.

Contact: Lindy Keith, (817) 978-8684, FAX (817) 978-8600, E-Mail: lindy.keith@gsa.gov

MarkeTips - May 1997

# New Item: THE ELIMINATOR Paint Bulking Unit

Years of design research have resulted in the development of a unit to meet your needs.

#### **Operating Features:**

- Cycle Time of 10 seconds
- Up to 15 one gallon cans may be crushed per cycle
- Over 30,000 pounds of crushing force
- Up to five 5-gallon pails may be crushed per cycle
- Oil filter crusher grates included at no charge
- Electric and gas powered motors available
- Vinyl motor cover included at no charge
- Mobile and Stationary Crushers available
- Fast clean up with removable crushing grates

#### **Safety Features:**

- One million dollar product liability insurance
- Safety door locks
- Interlocking valve protects operator during container loading and unloading
- Self contained crushing unit is completely explosion proof
- Large visible warning and safety decals insure safe operation
- 30 ft. heavy duty hydraulic hoses allow moving power source to conform to local codes
- Paint splash guards protect operators

#### Added Benefits:

- Reduces labor a minimum of 50%
- Typical return on investment is less than 1 year
- Eliminates hand scraping that causes carpal tunnel and repetitive wrist injuries
- Reduces bulk by over 90%
- Full 2 year warranty
- Recycled containers saves landfill space
- Crushes oil filter, glass & plastic pails

The following 3 models crush up to 15-one gallon cans or 4-five gallon cans in a 10 second cycle. Ram force exceeds 30,000 lbs. Unit of Issue is each.

Model: 15/4M

Description: Mobile Unit. 5hp electric motor

NSN: 3990-01-431-7819

Price: \$8.187.48

Model: 15/4

Description: Stationary Unit. 8hp gasoline motor

NSN: 3990-01-431-7803

Price: \$8,187.48

Model: 15/4

Description: Stationary Unit. 5hp electric motor

NSN: 3990-01-431-7811

Price: \$7,066.06



Environmental Innovations, Inc. 7400 Metro Blvd., Suite 100 Edina, MN 55439 Phone: (612) 893-2032, FAX: (612) 893-2304

Crushes up to 4-one gallon cans or 1-five gallon can in a 10 second cycle. Ram force exceeds 30,000 lbs.

Model: 4/1

Description: Stationary Unit. 3hp electric motor

NSN: 3990-01-431-7817

Price: \$5,632.74

Edlund Crown Series Paint Can Openers

Model: 610

Description: Air operated does not require electricity.

NSN: 3990-01-431-7800

Price: \$1.435.37

Opens between 250 - 450 cans per day. One step operation. Stainless steel construction with easily removable stainless steel blade. Adjustable for can height and size.

Model: 62:

Description: Heavy duty air powered can opener. Opens up to 2,000 cans per day. One step operation. Stainless steel construction with easily removable stainless steel blade.

NSN: 3990-01-431-7805

Price: \$2,666.57

Model: 700

Description: Manually operated can opener. Opens up to 200 cans per day. One step operation. Stainless steel construction.

NSN: 3990-01-431-7813

Price: \$665.87

Contact: Mary Ann Swearigen (817) 978-8377, Fax (817)

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978-8634, e:Mail: maryann.swearingen@gsa.gov

MarkeTips - May 1997

### FLAGS, FLAGS AND STILL MORE FLAGS!

#### THE HOLIDAYS ARE COMING!

MAY 17, 1997 ARMED FORCES DAY MAY 26, 1997 MEMORIAL DAY

**JUNE 14, 1997 FLAG DAY** 

JULY 4, 1997 INDEPENDENCE DAY

Don't let "Old Glory" get too old and faded! Replace those worn out flags with new ones from GSA and restore the pride!

A TIP ON DISPOSING OF OLD, WORN OUT FLAGS: In general, the American flag should be disposed of by burning in a dignified manner. Call your local chapter of the American Legion for further instructions. (Ref: Army Regulation 840-10)

SEE The new GSA SUPPLY CATALOG or call (817) 978-2051 for more information on flags available from GSA. Contact: Ann Hansen, (817) 978-2604, Fax (817) 978-2605, or E-Mail: ann.hansen@gsa.gov

#### Surge Protectors Moved to Multiple Award Schedule, FSC Group 61

Surge Protection devices previously provided under GSA's Special Order Program and listed in the January 1997 version of "Supply Choices" HAVE MOVED.

THE SURGE PROTECTOR SECTION IN THE JANUARY 1997 SUPPLY CHOICES CATALOG IS OBSOLETE.

Surge protectors can now be ordered by agencies directly from contractors awarded under Multiple Award Schedule FSC Group 61, Part V, Section B (Mail List Code 04SC 6103).

Contact: Sheila Brannan, (817) 978-8421, Fax (817) 978-8634, or E-Mail: sheila.brannan@gsa.gov

# New Looped-end Mopheads Join Janitorial Supplies Lineup

For years GSA has supplied cut-end mopheads for wet mopping floors. Well, we are proud to announce that due to numerous requests from you, beginning May 1, we will have available looped-end mopheads. Made from a cotton-synthetic blend that, along with the taped and looped-end construction, these new mopheads will be absorbent and low-linting. As an result these mops shrink less and are virtually tangle free. All of these mopheads will fit the existing GSA mop handles.

The following looped-end mopheads are white in color, and are produced by National Industries for the Blind (NIB) workers. The unit of issue is each.

	Pounds/	Ounces	Length	
<u>NSN</u>	<u>Dozen</u>	<u>each</u>	<u>laid flat</u>	<b>Price</b>
7920-01-437-8636	12	16	34"	\$6.17
7920-01-437-9805	15	20	39"	\$6.97
7920-01-437-9806	16.5	22	41"	\$7.45
7920-01-437-9810	18	24	38"	\$7.93
7920-01-437-9811	24	32	40"	\$9.75

Order through FEDSTRIP/MILSTRIP or MUFFIN, or go online with our new online ordering system *GSA Advantage!*<sup>TM</sup>. For technical assistance please contact Dennis Davis (7FXEE) 817-978-8628 of send a fax to (817) 978-8614.

Contact: Charles Hatch (817) 978-2469, Fax (817) 978-8600, E-mail: charles.hatch@gsa.gov

#### **GSA Reintroduces Smoke Detector**

A residential type smoke detector with solid state circuitry and hardware for ceiling or wall mounting is now available through GSA. This battery powered, Photoelectric smoke detector meets the requirements of Industry Standard UL 217 and can be ordered as follows:

NSN: 6350-01-094-4171

U/I: EA Price: \$16.47

The smoke detector comes with a 9 volt battery included and test capability for smoke sensing and alarm with automatic reset. For technical assistance please contact Bruce Geren at (817) 978-8603 or send faxes to (817) 978-8614.

Contact: Shirley Stroud (817) 978-2046, Fax (817) 978-8600, or E-Mail: shirley.stroud@gsa.gov

#### Halogen RetroSystem<sup>TM</sup> Saves Energy, Improves Lighting

The Halogen RetroSystem<sup>TM</sup> is a lighting solution that exceeds the energy reductions mandated by the EPACT Federal legislation. The product is a cost-effective, movable, dimmable, retrofit lighting device. It reduces energy consumption and costs without sacrificing lighting requirements. The quality of display, task and general lighting improves without committing to a major capital expenditure. Costly closings of work areas are eliminated, installation is as easy as a standard light bulb. Designed as a "retrofit" replacement, it converts existing line voltage (120V) recessed can or track fixtures into low-voltage halogen (12V) MR16 moveable energy-efficient lighting. The powder-coated head holds a chemically strengthened glass eliminating most UV transmissions and protects against bulb breakage. The head pivots 90° and the medium base plug rotates 360°, allowing directional lighting. Product operates various MR16 lamps, 20-50 watts rated at 4,000 hours or higher, reducing lamp and maintenance costs. Unit has a resettable thermal protector of 180° C. UL listed 79X5.

Quantity Discounts: 1 to 25 units \$73.00 each

26 to 100 units \$67.55 each
Over 100 units \$62.80 each
Over 200 units\* \$58.05 each

\* If a single "agency" over a 12 month period places orders that accumulate more than 200 units, the 201 unit will be billed at \$58.05.

Length 6.75", Diameter 2.5" Weight 32 oz. Contract Number: GS07F-7043B - Expires 12/31/97

PLACE ORDERS DIRECTLY WITH MANUFACTURER



Visual Images, Inc.

P. O. Box 257 / Deerfield, IL 60015 Phone: 847-948-5777, Fax 847-948-9234

Contact: Lyn Depriest, (817) 978-2998, Fax (817) 978-4366,

E-Mail: lyn.depriest@gsa.gov

#### **About the New Item Program (NIP)**

The New Item Program is GSA's way of bringing the Government procurement community in touch with new and emerging commercial items. The growth of this program is remarkable. Many new commercial items are now available through MILSTRIP/FEDSTRIP requisitioning procedures. This not only saves you time but money, since GSA has done the work for you. Just look for new additions to this program in the General Products Section of your MARKETIPS issue. Come learn about what is new at GSA by visiting the NIP section of the GSA General Product Center's new home page at http://www.gsa.gov/regions/7fss. Enjoy visual illustrations of many of the New Items featured. Also interact with the contract specialist that provide you with these NIP items.

For more information, contact Requisition Management at (817) 978-2051 or DSN 874-3697 or 3698. For technical assistance, contact the contract specialist.

#### With Shure-Step "Safety Is Just a Step Away"



Check out this new item and more by visiting the GSA General Product Center's new homepage at http://www.gsa.gov/regions/7fss. Or contact: Mary Ann Swearigen, (817) 978-8377, Fax (817) 978-8634, E-mail: maryann.swearingen@gsa.gov

Working in the engine compartment of trucks and larger vehicles can be dangerous and time-consuming. Standing on milk crates or moving a small step around the vehicle is not the answer.... but using the Shure-Step is.

The Shure-Step is an L-shaped platform made of high strength plastic. It lifts the technician(s) 10 inches off the ground while allowing him to move about the vehicle safely and efficiently. When two steps are butted together they surround the engine compartment with what amounts to a scaffold system. Got a truck so big you wonder how you'll ever work on it? No problem, the Shure-Step is a stackable unit which grows 7 inches with every step stacked. Because of the main unit's strength and stability, you can add steps to your heart's content. Now available through GSA under NSN 4910-01-440-4718 for only \$200 for quantities between 1 to 10 steps.

#### Here's Another NIP Item: Extractor Pro Roller Extraction System

The Extractor-Pro Roller Extraction System is unique in the industry. It is designed with extra heavy-duty construction and capacity for industrial applications. Unlike all other wringers which are 12" wide, the Extractor-Pro has special chemical-resistant 19" wide rollers. It accepts 18" pads unfolded, 3-4 socks simultaneous, 5" and 6" booms, and some 8" booms. It has its own collection sink that fits on a closed-head 55 gal. drum, and easy-guide feed/started table, offset rollers for easy feeding, a built-in anti-spill valve, and a Motor-Drive conversion option. The EPA "Waste Reduction Innovative Technology Evaluation" report using the Extractor, shows that savings of 51-75% were possible. The report also concluded that the pay back period would be only 2.8 to 5 weeks. Report available, call or fax request to Environmental Management Products, Inc.at (800) 779-2047 or Fax (314) 256-3532

Available through GSA under the following NSN's:

Model: 1400

NSN: 4940-01-408-2262

Description: Extractor-Pro w/Motor Drive

GSA Price: \$1,308.15

Model: 1500

NSN: 4940-01-408-2263

Description: Extractor-Pro Manual Unit

GSA Price: \$529.42

Model: 1600

NSN: 4940-01-411-9827

Description: Extractor-Pro Motor Drive

GSA Price: \$831.06



Contact: Mary Ann Swearingen, (817) 978-8377, Fax (817)

978-8634, E-Mail: maryann.swearingen@gsa.gov

#### Off-Road Utility Truck Added to Schedule 23 I

For those customers who have been waiting for a replacement for the off-road utility trucks which have been unavailable since late 1995, your wait has ended. Ransomes America Corporation has just added an off-road utility truck to their multiple award contract under Federal Supply Schedule 23, Part I.

Called the "white truck," the vehicle is powered by a 1060 cc, 4-cycle, 49 horsepower, liquid cooled gas engine and has electronic ignition. Other features include: 2100 pound rated capacity, 13 inch tires, and manual rack and pinion steering. For those who require hauling capacity in an off-road vehicle, this may just be what you are looking for.

A version configured as an off-road passenger van is also available.

Order directly from the Ransomes America Corporation dealer nearest you (Contract No. GS-07F-8758D). A listing of participating dealers can be obtained by calling the contact below.



PRICE: \$13,185 (DELIVERED WITHIN THE CONTINENTAL U.S.)

Contact: Alan Searsy, (817) 978-8370, Fax (817) 978-8634, E-Mail: alan.searsy@gsa.gov

# Colt IncrediGrip: The World's Most Incredible Grip-Enhancing Action Gloves .... Made in America

These Grip-Enhancing Gloves feature:

One piece seamless construction, form fitting
Fast wicking action for greater dryness
Will not retain water or perspiration
Mildew resistant and no odor retention
Will never get stiff, brittle or crack
Hand or machine washable, shrink-resistant
Very thin, comfortable and lightweight, flexible and soft.

The Military, Honor Guards, Special Forces, and Law Enforcement all agree the Colt IncrediGrip Glove offers superb handling of weapons, ammunition, and armament. Also, the gripping capabilities of Colt IncrediGrip Gloves has been commended by the Health & Fitness Industry.

Other areas that would benefit from Colt IncrediGrip Gloves include;

Engineering & Heavy Equipment Handling
Forestry
Safety & Rescue
Airplane Skin Handling
Agriculture
Materials Handling

#### FF201 - IncrediGrip Glove - U/I: PR.

Criss-crossed on one side only with a newly developed coating technology which allows maximum grip with minimal force. Thousands of uses when grip is important!

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<b>Price</b>
8415-01-408-6040	Black	S	\$10.77
8415-01-408-6041	Black	M	\$10.77
8415-01-408-6042	Black	L	\$10.77
8415-01-408-6047	White	S	\$10.77
8415-01-408-6048	White	M	\$10.77
8415-01-408-6050	White	L	\$10.77

#### FF200 - UnderGlove - U/I: PR.

Wear under any style handwear for absolute comfort and warmth, or wear as a regular glove for stylish good looks.

<u>NSN</u>	<u>Color</u>	<b>Price</b>
8415-01-408-2333	Black	5.39
8415-01-408-6037	White	5.39

Contact: Lyn Depriest (817) 978-2998, Fax (817) 978-4366, E-Mail: lyn.depriest@gsa.gov



### OFFICE & SCIENTIFIC EQUIPMENT

## **Announcing: New Typewriter Contracts and Prices!**

Need a single element, electronic typewriter to complete those office tasks that sometimes are much simpler done the "old fashioned way"? If so, we have what you need at very reasonable prices. These typewriters can be purchased using FEDSTRIP/MILSTRIP procedures or through the on-line GSA MUFFIN system.

NSN: 7430-01-116-6035

Brand: Canon Model: AP-340 Price: \$237.60

Single Element Electric/Electronic without Spelling Verification. Operates on US Standard 115 Volts, 60 Hz.

NSN: 7430-01-242-9306

Brand: Swintec Model: 7000SC Price: \$332.64

Single Element Electric/Electronic with Spelling Verification. Operates on US Standard 115 Volts, 60 Hz.

Your typewriter will be delivered in the 48 contiguous states and the District of Columbia within 30 days after GSA receives a complete order. You will also have a full 12-month warranty including parts, labor and transportation.

#### **ORDER YOURS NOW!**

Contact Point: Tyrone Frye (703) 305-7030, FAX (703) 305-7135.

# **GSA Has The Copying Options And The Choices You Want!**

As you start to make plans for meeting copying needs in Fiscal Year 1998, don't forget that GSA offers a complete line of copying options on Federal Supply Schedule Group 36, Part IV. Contracts are in place for purchase, lease to purchase, rental, cost-per-copy, and flat rate monthly fee. In addition, you can use this schedule to meet all of your supply and maintenance needs. Make Schedule 36, Part IV your one stop for copying supplies and services!

Point of Contact: Andrea Dingle (703) 305-6190, FAX (703) 305-7135.

Multiple Award Schedule Group 74, Part I, Section A and Group 74 Parts II and III (Office Machines) Merging Soon!!

GSA's Office and Photographic Equipment Division in an effort to streamline purchasing will be merging products covered under Group 74, Part I, Section A (Office Machines- Anti-Theft Devices, Electronic Typewriters, Visual Display Preparation Devices, Central Dictation Systems, Rental and Maintenance) into Group 74 Parts II and III (Office Machines- Adding, Calculating, Cash Registers, Time Measuring Instruments and Miscellaneous Office Machines).

This expansion of Multiple Award Schedule Group 74, Parts II and III will take effect on or about October 1, 1997.

For additional information please call Mary Cunningham at (703) 305-7139, FAX (703) 305-7135.

# Design, Layout, Installation, Disassembly, Repair and Reinstallation of Laboratory Furniture Available Now Under Multiple Award Schedule Group 66, Part II, Section P!

Planning a Change? Let the experts at the General Services Administration (GSA) Office and Scientific Equipment Center help update your laboratories. Together with industry professionals we can provide solutions, choice, and best value tailored to your improvement efforts.

Update With Modular Furniture: The following services have been added to our existing line of modular furniture available under Multiple Award Schedule (MAS) Group 66, Parts II, Section P (Modular Laboratory Furniture)

Design/Layout: Professional designers develop furniture & equipment layouts.

Installation: Performed by professional installers qualified to read final design drawings and specifications.

It Couldn't Be Easier! We are

negotiating contracts that will provide you with the same quality design, layout and installation available to commercial customers at prices determined to be fair and reasonable. This can now be done on a single purchase order.

To find out more details on these new and exciting options contact: Anthony Horne at (703) 305-6840 or Emma Cannon (703) 305-5886 FAX 703-305-7135.

# Digital Cameras And Advanced Photographic Systems (APS) Now Available Under Multiple Award Schedule Group 67, Parts II and III

In response to customer requests, the Office and Photographic Equipment Division has added a full range of Digital Cameras and Advanced Photographic Systems (APS) cameras under Multiple Award Schedule (MAS) Group 67, Parts II and III.

Digital Cameras are filmless cameras that capture images in a digital form. This allows users to obtain images almost instantly; manipulate images; down load images to a computer; and more. Advanced Photographic Systems (APS) Cameras are fool proof for film loading due to the unique film cassette. These cameras do not have a leader to feed which eliminates the blank shots you receive when using conventional film.

To receive a copy of Federal Supply Schedule Group 67, Parts II and III, please call GSA's Centralized Mailing List Service at (817) 334-5215. The mailing list code for this publication is OOSC 6702.

For additional information, please contact Mary Richards at (703) 305-5969 or Anita Little at (703) 305-6506, FAX (703) 305-7135.

#### Scaling Up!

Multiple Award Schedule Group 66, Part II, Section E has been revised to add scales for industrial applications. Contracts are now in place for Aircraft Scales, Truck Weighing Scales, Explosive and Hazardous Environment Scales, and General Purpose Industrial Scales. These new scales are in addition to the full complement of laboratory use scales currently covered under this schedule.

For more information on scales, contact Patrick Simms on (703) 305-6082, FAX (703) 305-7135.

# AN IMPORTANT NOTICE FOR OUR DEPARTMENT OF DEFENSE CUSTOMERS...

In a memorandum dated 5 April 1977, Subject: DoD Use of Recycled Content Copier Paper, the Deputy Secretary of Defense requests that DoD copier paper users comply with Executive Order 12973 ("Federal Acquisition, Recycled and Waste Prevention") and with the Resource Conservation and Recovery Act.

GSA recently reduced prices on recycled content paper-- NSNs 7530-01-335-2623 (8-1/2  $\times$  11) and 7530-01-334-7817 (8-1/2  $\times$  14) -- to levels below that of comparable virgin fiber paper.

The Deputy Secretary of Defense views the price reduction as a tremendous opportunity for DoD to meet its legal requirements and demonstrate environmental leadership by increasing its purchases of recycled content copier paper to 100 percent, while saving money at the same time.

The Deputy Secretary of Defense has requested that GSA substitute recycled content copier paper for all DoD orders, as long as the price of the recycled paper is equal to or less than comparable virgin fiber papers.

Consequently... effective May 7, GSA began automatic substitutions of MILSTRIP requisitions submitted for virgin fiber paper. If recycled content copier paper is out of stock, GSA will fill orders with copier paper produced from virgin fiber, thus eliminating concerns about timely delivery.

#### **DoD Points of Contact**

Questions about this DoD policy may be addressed to the following individuals:

- --- Mr. Karl Weiss, Environmental Security Staff at (703) 604-1846 or eMail: weisska@acq.osd.mil
- --- CDR Tom Grady, Dept. of the Navy (including Marine Corps) at (703) 604-1313
- --- Mr. Bob Schroeder, Dept. of Army at (703) 693-0544 or eMail: schroede@pentagon-acsim1.army.mil
- --- Ms. Nancy Royal-Jones, Defense Logistics Agency at (703) 767-6256 or eMail: nancy\_royaljones@hq.dla.mil

See opposite page for a "true copy" of the memo.

### MEMORANDUM FROM THE DEPUTY SECRETARY OF DEFENSE, DATED 5 APRIL 1997 SUBJECT: DoD Use of Recycled Content Copier Paper

Executive Order 12873, "Federal Acquisition Recycling, and Waste Prevention," and the Resource Conservation and Recovery Act (RCRA), establish a policy of reducing the use of all paper products and maximizing the acquisition and use of recycled content paper and paper products. The General Services Administration (GSA) recently reduced the price of recycled content copier paper (NSNs: 7530-01-335-2623 {8-1/2" x 11"} and 7530-01-334-7817 {8-1/2" x 14"}) below that of comparable copier paper produced from virgin fiber (attachment 1). This price reduction offers a tremendous opportunity for DoD to meet its legal requirements and demonstrate environmental leadership by increasing its purchases of recycled content copier paper to 100%, while simultaneously saving money.

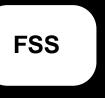
To take advantage of this opportunity, we have requested that GSA substitute recleycled content copier paper: NSN's: 7530-01-335-2623 (8-1/2"x 11") and 7530-01-334-7817 (8-1/2" x 14") for all DoD orders for copier paper produced from virgin fiber NSN: 7530-00-181-7174 (8-1/2" x 11") and 7530-00-181-7175 (8-1/2" x 14") as long as the price of the recuycled content copier paper remains lower... We have made the request to GSA at this time for a number of reasons, including:

- -- Recycled content copier paper and copier paper produced from virgin fiber meet the same performance specification, supporting our acquisition reform initiative to use performance specifications
- -- Paper manufacturers have demonstrated that their new mills, specifically designed to handle recycled pulp and using state of the art technology, have significantly increased the quality of recycled content copier paper over the last decade
- -- Major copier manufacturers and computer printer manufacturers have demonstrated that recycled content copier paper works in their product as well as copier paper produced from virgin fiber
- -- Several other federal agencies, such as the Department of Energy, the Environmental Protection Agency, the National Aeronautics and Space Administration, GSA (for internal use), and the Executive Office of the President have instituted, or are about to institute, policies requiring the use of recycled content copier paper
- -- Eight state governments already have policies that require the use of recycled content copier paper
- -- The Government Printing Office has eighteen months of problem-free experience working with recycled content copier paper
- -- Increasing the demand for recycled paper should help stabilize the market for waste paper, thus increasing the price that installation recycling programs receive when selling their recovered paper

Existing DoD policy requires that we purchase designated products manufactured from recovered material unless one of three exemptions (price, performance, delivery) is applicable. The price of recycled content paper is currently lower, and our request makes provision for future price changes by permitting GSA to fill orders with whichever NSN a DoD activity orders when the price of recycled content copier paper exceeds that of copier paper produced from virgin fiber. In addition, our request permits GSA to substitute copier paper produced from virgin fiber if recycled content copier paper is out of stock, thus eliminating concerns about timely delivery. Finally, both recycled content copier paper and copier paper produced from virgin fiber meet the same performance specification.

This new policy regarding recycled content copier paper resembles similar DoD policies for other environmentally preferable products, such as our requirement for purchasing only computers that have the "Energy Star" seal, and our policy prohibiting the purchase of paints that contain lead. To insure a smooth and timely transition, I have requested that the Deputy Under Secretary of Defense for Environmental Security monitor DoD use of recycled content copier paper, and report on any performance problems encountered and on progress toward our goal of using recycled content copier paper 100% of the time. DoD support of quality products made with recycled materials will demonstrate our commitment to creating new markets for environmentally preferable products, and help achieve our environmental security goals.

/s/ John P. White, Deputy Secretary of Defense



#### **SERVICES ACQUISITION CENTER**

# Is Your Workload Increasing? Here's a New Schedule for Temporary Support Services...

The General Services Administration's Services Acquisition Center (FCX) will add a new multiple award schedule for Temporary Support Services to its procurement family.

This services schedule will be a pilot program through GSA *Advantage!* TM and will initially be available to Federal activities in the Washington, DC metropolitan area.

The Temporary Support Services schedule will provide listings of GSA contractors qualified to supply expert administrative and clerical services to the Federal Government.

If you would like to include your Agency on the cus-

tomer mailing list (OOSC 7361) to receive future copies of this schedule, please take a moment to fill out the form below and mail the form to the following address:

General Services Administration Centralized Mailing List Service (CMLS) P.O. Box 6477 Fort Worth, TX 76115

PHONE: (817) 334-5215 FAX: (817) 337-5227

INTERNET: cmls.gsa@gsa.gov

Should you have any questions about the program, please contact Guy Galloway at (703) 305-6000 or Vivieca Johnson at (703) 305-7073.

#### TEMPORARY SUPPORT SERVICES - MAILING LIST CODE OOSC 7361

Activity Address Code (AAC)		(if available)
Customer		
Name		
Agency Name		
Bureau/Office		
Street		
Building Number	Room Number	Mail Stop
City	State	Zip
Telephone Number	FAX	
Email Address		

#### TWENTY SECONDS TO I.M.P.A.C.

With I.M.P.A.C (the International Merchant PurchaseAuthorization Card), your agency employees can make the same small purchases in twenty seconds that used to take weeks.

Right now, more that 200,000 Government employees are already using the I.M.P.A.C card for "on the spot" purchasing that saves their agency time, money and paperwork.

I.M.P.A.C. is easy to get and easy to use. As a manager, you designate cardholders and spending limits. You receive detailed monthly reports on each card. And your agency gets just one monthly invoice instead of dozens.

#### I.M.P.A.C. LETS YOU:

- -- Track and control expenses with detailed monthly statements that are even available electronically
- -- Make instant micropurchases (under \$2,500) at competitive prices in full FAR compliance
- -- Choose from more that 13 million vendors

world-wide who accept VISA

- -- Make payments for purchases against existing contracts
- -- Select from a variety of control and payment process options
- -- Save significantly on every transaction. Plus, I.M.P.A.C has no administration fees
- -- Can be used to purchase most of the 80,000 items currently on GSA Advantage! TM GSA's online shopping service
- -- Over 80% of vendors accept I.M.P.A.C. on GSA's 70-I-A/B/C/D and E schedules -- Automated Data Processing Equipment

The I.M.P.A.C. card is designated for Government use only and is administered by Rocky Mountain Bankcard System, a member of First Bank System. Find out today how I.M.P.A.C. can streamline your purchasing! Call Anniebell Parker at (703) 305-7564. Or write to: GSA/FSS, Services Acquisition Center (FCX), Washington, DC 20406.

Please visit our website: www.gsa.gov/impac

### A REMINDER: IN EXPRESS SMALL PACKAGE DELIVERY SERVICE PROGRAM, AUTOMATIC MONEY-BACK GUARANTEE SUSPENDED FOR 60 DAYS

As a reminder, the suspension of the automatic money-back guarantee for late shipments on Federal Express invoices was effective on invoices dated February 25, 1997. The General Services Administration (GSA) granted approval for Federal Express (FedEx) to temporarily suspend, for 60 calendar days, the automatic adjustment on the invoice for credit for late deliveries of express small

package next day and second day shipments.

The suspension allowed FedEx the time to make computer changes to correct a system error that gave GSA contract users in some cases a credit for late delivery when the service commitment had been met.

Customers must call FedEx at 1-800-

463-3339 and request a credit for any late deliveries for shipments made during that period. The Automatic adjustment for service failures was reinstated on FedEx invoices for shipments on or after April 26, 1997.

Contact: Brenda Pollock, (703) 305-5671 or Edward Kelliher, (703) 305-7389, or FAX (703) 305-5094

# Money Management Made Easy With Third Party Payment System Services

The Services Acquisition Center's Multiple Award Federal Supply Schedule (Industrial Group 609), THIRD PARTY PAYMENT SYSTEM SERVICES is now in full effect!

The THIRD PARTY PAYMENT SYSTEM allows your agency:

- -- to minimize the amount of cash kept on hand,
- -- account for expenditures,
- -- provides the ability to make reimbursements and/or payments using a payment instrument similar to a check.

The payment instrument is processed through normal banking system procedures, and upon reaching the vendor's account, the vendor makes the payment and informs your agency that it has cleared. Your agency then reimburses the vendor for the value of the payment instrument.

This Schedule also offers your agency the flexibility of customizing the services you require using state-of-the-art technology provided by the vendors. Fees for these services are invoiced on a monthly basis.

#### SOME BENEFITS YOUR AGENCY CAN EXPERIENCE BY USING THIS SCHEDULE ARE --

- -- Quick access to vendors -- we have a pre-qualified list from which to choose!
- -- Streamlined procurement procedures -- we have pre-negotiated the prices, so you simply select the vendor which best suits your needs, and issue a delivery order!

REMEMBER, WHENEVER YOU NEED THIRD PARTY PAYMENT SYSTEM SERVICES --

GSA HAS DONE THE WORK FOR YOU!

To get started, contact the vendors listed below and they will be glad to discuss their programs with you. Then, select the vendor which best meets your needs.

CHASE MANHATTAN BANK

55 Water Street, Rm. 718

New York, NY 10041

Point of Contact: Mr. George Monk Phone Number: (212) 638-2795

SIN 609-3, Electronic and Manual capabilities together

SIN 609-4, Microform/Imaging

SIN 609-5, Options/Enhancements/Ancillary Services

GELCO INFORMATION NETWORK, INC.

10700 Prairie Lakes Drive

Eden Prairie, MN 55344-3886

Point of Contact: Mr. Daniel K. Ragheb

Phone Number: (703) 736-8027

SIN 609-3, Electronic and Manual capabilities together

SIN 609-5, Options/Enhancements/Ancillary Services

MELLON BANK, NA

PO Box 7899

Philadelphia, PA 19101

Point of Contact: Ms. Sue Ann O'Malley

Phone Number: (215) 553-1711

SIN 609-3, Electronic and Manual capabilities together

SIN 609-5, Options/Enhancements/Ancillary Services

If you have any questions regarding this program, please contact:

**Anne Hasselbrack on (703) 305-7504,** 

Fax: (703) 305-5094, or by

Internet: anne.hasselbrack@gsa.gov



#### **Update On:**

#### **International Express Small Package Delivery Services**

GSA is once again partnering with the Department of Defense (DoD) to leverage the Federal Government's volume and service requirements to procure specific transportation delivery services. The Air Mobility Command (AMC) at Scott Air Force Base, Illinois will take the lead in procuring and managing the US Government contract for International Express Small Package Delivery Services.

The solicitation is intended to reflect the Government's requirements and customary commercial practice among potential bidders. Representatives from GSA and the Departments of State and Justice have met on several occasions with AMC in an effort to merge the DoD and civilian agency requirements. The civilian agencies which have submitted service requirements to GSA can

be assured that every effort is being made to include them in the procurement.

Draft copies of the Statement of Work should be available in April and May for review and comment by DoD customers, civilian agencies, and vendors. DoD customers will be mandatory users of the contract. Civilian agencies will have the opportunity to sign up as a mandatory user so AMC/GSA may incorporate their shipping volume and service requirements into the solicitation to ensure a best value procurement.

Contact: Blaine Jacobs, (703) 305-7317, FAX: (703)-305-6026, Internet: blaine.jacobs@gsa.gov.

#### **Update On:**

#### **Domestic Fast Freight Delivery Services**

GSA has gathered customary commercial practice information from Fortune 500 companies to determine how private industry procures Next and Second Business Day Domestic Freight Services. We are in the process of gathering customary commercial practices from potential bidders for this transportation procurement. Surveys have been sent to the American Trucking Association, the Air Freight Association, and other interested vendors.

The next step will be to request Fast Freight volumes and service requirement information from Federal activities to

incorporate in the Statement of Work. We will contact agencies which have worked with us on the domestic small package contract (currently FedEx) and the international express small package procurement. If you are involved in Fast Freight shipments and wish to participate in this procurement, please let us hear from you.

Contact: Eric Gregerson, (703) 308-0930, FAX: (703) 305-6026, Internet: eric.gregerson@gsa.gov.

# MARKETIPS is recyclable: printed on recycled paper, using soy-based inks!

MarkeTips - May 1997

#### If Your Office Has Been Renamed or Reorganized, Let Us Know!

Please help us update our list of offices paying transportation vouchers. Any location paying U.S. Government Bills of Lading (SF 1103 and SF 1203) and/or Government **Transportation** Requests (SF 1169) must submit all paid transportation bills to GSA for audit, and should be on our list. If you represent such a paying office, please fax the following information to the Office of Transportation Audits (FW), Attention: UPDATE, at (202) 501-0622:

Agency name
Office
Address
Name of Contact
Telephone Number
Eight Digit Agency Location Code
(ALC).

You may also E-Mail the above information to **deeonne.brad-ley@gsa.gov**. Please put "UPDATE" in the subject line.

And don't forget to send your paid transportation documents to GSA each month. This includes bills audited prior to payment. Send documents to:

GSA/SOC Paid Document Receiving Unit 2416 Oakville Street Alexandria, VA 22301

For more information, contact **Deeonne Bradley on (202) 208-6911** 

# THE OFFICE OF TRANSPORTATION AUDITS PRESENTS A WORKSHOP ON TRANSPORTATION AUDITS PAYMENT PROCEDURES AND TRAFFIC AND TRAVEL MANAGEMENT

The workshop is designed for Government employees who arrange travel, ship freight and household goods, issue Government Bills of Lading or Government Transportation Requests, and process or pay transportation bills.

Obtain the latest information on:

Prepayment Audit of Transportation Bills
Submission of Paid Transportation Bills for
Postpayment Audit
Shipping Household Goods
Procedures for Handling Unused Airline Tickets
GBL and GTR Processing

Airline City-Pair Contracts
Travel Management Centers
American Express Charge Cards and ATM Services
Vices
Hotel/Motel Program
Government Car Rental
Freight Rates and Routing

COMING IN JUNE 1997 . . .
WORKSHOPS IN PHILADELPHIA AND
CHICAGO

. . . AND IN AUGUST 1997 Workshops in Denver and Anchorage

(For more information, call Barbara Lyons on 202-208-1528)



#### PAINTS & CHEMICALS

# Please Note: Our Auburn Area Code Has Changed

Please make a note of the change from 206 to 253 in the area code for Auburn, Washington. To allow time for the transition the area code will become effective April 27, 1997, but with permissive use of the old area code until November 16, 1997. This change is occurring since like so many other areas, where there is growth, we are running out of phone numbers. This switch will include the Customer Supply Center, Fleet Operations, Property Disposal, and the Paints and Chemicals Center.

You can continue to reach the Paints and Chemicals Center at: (800) 241-RAIN (7246).

### New Commercial Item Description Set For Alkyd-Based Paint

If you have been using Federal Specification TT-P-102 for your low VOC, alkyd-based painting needs, you may be seeing a new reference on your paint cans soon. The product is still the same, just a different name.....a commercial item description name. The new reference is A-A-3067. Again, the paint is still the same lead and chromate free, low volatile organic compound product. So look for A-A-3067 in the new GSA Supply Catalog, instead of TT-P-102.

Contact: Irv Ostrich (253) 931-7175

### ALERT: CHANGE IN UNIT OF ISSUE FOR AEROSOL PAINTS

Please note all aerosol paint unit of issues are being provided by the BX (12 PT cans) instead of by the individual pint. Please make a note of this for all future orders.

Contact: Sandra Ellsworth (253) 931-7060

# Announcing New Paint Touch-Up Pens

NSNs for Sempens touch-up pens are now available through GSA. These pens contains 10cc of product, and are manufactured to be compatible with MIL-C-85285 Type 1 polyurethane coating kits and epoxy primers MIL-P-23377 and MIL-P-85582. Priced at only \$10.45 each, it's time to stock up! Minimum order of 24 pens on each color applies.

#### Compatible with MIL-C-85285, Type 1:

<u>NSN</u>	<u>U/I</u>	<u>COLOR</u>
8010-01-441-5855	EA	Clear
8010-01-441-5863	EA	Red Gloss #11136
8010-01-441-5866	EA	Int'l Orange #12197
8010-01-441-5875	EA	Lt. Gray Gloss #16473
8010-01-441-5873	EA	Flat Gray #36118
8010-01-441-5877	EA	Flat Gray #36173
8010-01-441-5881	EA	Flat Gray #36270
8010-01-441-5883	EA	Flat Gray #36320
8010-01-441-5885	EA	Flat Gray #36375
8010-01-441-5867	EA	Gloss Black #37038
8010-01-441-5879	EA	Flat Gray #36231
8010-01-441-5887	EA	Flat Black #37038
8010-01-441-5869	EA	White Gloss #17925

#### Compatible with MIL-P-23377

8010-01-441-5888	EA	Yellow
8010-01-441-5891	EA	Green

Compatible with MIL-P-85582

8010-01-441-5893	EA	Yellow
8010-01-441-5894	EA	Green

**Contact: Yvonne Salas (253) 931-7082** 

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# Spring Is Fix-Up Time... Need Paint? Check Out Our Stock Sale!!!

The following are offered at a 25% reduction until stock is depleted:

**ENAMEL:** Washable enamel is for use on walls and woodwork in hospitals, kitchens, bathrooms and laundries. May be used as a decorative coating on primed surfaces and has a low odor. It has an alkyd resin base and dries hard to a semigloss finish in 12 hours. Apply by spray or brush. Typical VOC 370 GL. TT-E-509.

<u>NSN</u>	<u>U/I</u>	<u>COLOR</u>	<b>PRICE</b>
8010-00-901-8040	GL	Cream #27855	\$14.89
8010-00-901-8042	GL	Sand #23617	\$14.75

**ENAMEL:** Washable enamel is for general interior use on drywall, plaster, masonry, ceilings, woodwork and metal surfaces. Water-resistant enamel also can be used as a decorative coating on primed walls, ceilings, wallboards, and similar surfaces. Has excellent color retention and flexibility. Dries to the touch in 2 hours and dries hard to a semigloss finish in 18 hours. For brush or spray application. Typical VOC 420 GL.

Dries to a gloss finish. TT-E-506

<u>NSN</u>	<u>U/I</u>	<b>COLOR</b>	<b>PRICE</b>
8010-00-286-7836	CN	White #17875	\$54.98
8010-00-577-4130	GL	Blue #15526	\$11.57
8010-00-582-1513	GL	Yellow #13711	\$12.16
8010-00-616-7688	GL	Brown #10219	\$12.39

Dries to a semigloss finish. TT-E-508

<u>NSN</u>	<u>U/I</u>	<b>COLOR</b>	<b>PRICE</b>
8010-00-180-6274	CN	Ivory #27778	\$55.45
8010-00-286-7838	GL	White #27875	\$11.35
8010-00-286-7839	CN	White #27875	\$55.75
8010-00-582-3752	GL	Peach #21670	\$11.98
8010-00-584-3087	GL	Gray #26251	\$11.98
8010-00-597-8195	GL	Ivory #27855	\$11.38
8010-00-616-0008	GL	Yellow #23711	\$11.58
8010-00-616-0009	GL	Brown #20219	\$11.47
8010-00-616-0016	GL	Blue #25526	\$11.98
8010-00-664-6300	GL	Yellow #23690	\$11.52
8010-00-932-3354	GL	Ivory #27778	\$8.32

**LACQUER:** Cellulose nitrate-based, durable, protective coating is for use on exterior metal surfaces such as aircraft. Do not use on bare metal. May be used over TT-P-1757 or TT-P-664 primer. Water- and hydrocarbon-resistant coating meets Rule 102 of the South Coast Air Quality Management District. Contains nonpho-

tochemically reactive solvents. Dries to a full gloss finish. Apply by spray or brush. Typical VOC 580 g/L. TT-L-32.

<u>NSN</u>	<u>U/I</u>	<b>COLOR</b>	<b>PRICE</b>
8010-00-251-6500	GL	Gray #16081	\$12.61
8010-00-680-0144	$\operatorname{GL}$	Blue #15102	\$24.85

**LACQUER**: Nitrocellulose and alkyd resin-based lacquer is for use on primed metal surfaces as a camouflage finish. Not to be used on bare metal or for hot spray. Withstands water, hydrocarbons and weather. Will not blister or lift when recoated. For metal surfaces pretreated with recommended primer or other coatings. Dries to a semigloss finish. Apply by spray or brush. Typical VOC 530 GL. TT-L-20.

<u>NSN</u>	<u>U/I</u>	<b>COLOR</b>	<b>PRICE</b>
8010-00-680-2810	GL	Black #27038	\$17.60

**LACQUER**: General-purpose lacquer is used as a protective coating on exterior metal surfaces. Particularly formulated to resist diester lubricating oil, it also resists weather, heat, water and hydrocarbons. Use only over an epoxy-polyamide type primer such as MIL-P-23377. May also be used as an insignia and marking lacquer over freshly applies epoxy-polyamide top-coat, MIL-C-22750. A thin cross-coat of MIL-P-23377 is necessary over a polyurethane topcoat before application of the acrylic lacquer. May contain MEK. Dries hard in 40 minutes. Dries to a full gloss finish. Apply with spray equipment. Typical VOC 645 GL. MIL-L-80352.

<u>NSN</u>	<u>U/I</u>	<u>COLOR</u>	<b>PRICE</b>
8010-00-935-7067	$\operatorname{GL}$	Red #11136	\$25.33

**TRAFFIC PAINT:** Waterborne paint is 100% acrylic and covers two types of low-VOC ready-mixed paint. It is suitable for application on airfield and other traffic-bearing surfaces such as Portland cement concrete, bituminous cement concrete, asphalt, tar and previously painted areas of those surfaces. The paint may be used either alone, to bind reflective beads conforming to TTB-1325 or as an obliterating paint for remarking. Maximum VOC 150 GL. Type 1. Dries in 10 minutes. TT-P-1952.

<u>NSN</u>	<u>U/I</u>	<u>COLOR</u>	<u>PRICE</u>
8010-01-017-6151	DR	White (30-GL)	\$190.27

For information contact: Janet Hayden (253) 931-7061

### Waterborne Marine Enamel Now Approved For Use!

This product line is a high grade, acrylic, water-bound, emulsion type (latex) enamel. It was designed for use over primed metal, particularly on smooth, exterior metal, such as ship exterior top-side metalwork and equipment. It is highly weather resistant, characterized by excellent color and gloss retention, good drying, free from after tack, and has good flexibility. The enamel may be applied with brush, roller or spray. This enamel is not intended for painting ship interior bulkheads or overheads as it is not fire retardant. VOC 250 g/L maximum. MIL-E-24763.

NSN: 8010-01-344-5107

U/I: CN (5 GL)
COLOR: Brown #20109
PRICE: \$125.35
MINIMUM ORDER: 1

NSN: 8010-01-344-6686

U/I: CN (5 GL)
COLOR: Green #24084
PRICE: \$125.35
MINIMUM ORDER: 1

NSN: 8010-01-344-5108

U/I: CN (5 GL)
COLOR: Gray #26008
PRICE: \$125.35
MINIMUM ORDER: 1

NSN: 8010-01-344-5109

U/I CN (5 GL)
COLOR: Gray #26173
PRICE: \$125.35
MINIMUM ORDER: 1

NSN: 8010-01-380-1746

U/I: QT

COLOR: Gray #26270 PRICE: \$13.08 MINIMUM ORDER: 4

NSN: 8010-01-380-1762

U/I: GI

COLOR: Gray #26270 PRICE: \$ 30.52 MINIMUM ORDER: 2

MINIMUM ORDER: 2

NSN: 8010-01-344-5110
U/I: CN (5 GL)
COLOR: Gray #26270
PRICE: \$125.35
MINIMUM ORDER: 1

**Contact: Yvonne Salas (253) 931-7082** 

# And Here's A Paints & Coatings Success Story...

In this era of cost consciousness, the best and most successful actions involve a teaming of GSA, the customer, and the vendor to get the right product to the right place at the right price. Such an opportunity to do this happened between GSA and McClellan AFB, and you may be able to use the products, too!

McClellan AFB called GSA when they were looking for smaller size containers to alleviate excess hazardous waste costs incurred when they used MIL-P-23377 epoxy primer in a gallon kit (8010-01-312-1172). To meet their needs, GSA worked with the vendor and now provides a full line of NSNs of varying sizes for the epoxy primer coating MIL-P-23377. The estimated cost savings for the first year for McClellan AFB was \$63,000.

#### Type I Standard Pigments:

8010-01-387-1033	KT (2 OZ)	Yellow	\$ 3.99
8010-01-387-1069	KT (6 OZ)	Yellow	\$ 7.36
8010-01-416-6556	KT (4 PT)	Yellow	\$ 15.25
8010-01-416-6557	KT (4 QT)	Yellow	\$ 26.90
8010-01-441-5849	KT (4 GL)	Yellow	\$110.00 (est)

#### Type II Low Infrared Reflective Pigments:

8010-01-439-0683	KT (3 OZ)	Green	\$ 4.80
8010-01-437-8657	KT (4 PT)	Green	\$15.50
8010-01-417-1215	KT (4 OT)	Green	\$26.23

If your organization has needs like this, or if you have a success story like this, please let us know. We would like to share it with others, so they can save time and money also.

Contact: Barbara Petersen (253) 931-7930

#### **Problems with MUFFIN?**

#### Call the MUFFIN Help Desk

at

(703) 305-7200



#### **FURNITURE AND FURNISHINGS**

#### **National Furniture Center Gets NPR Hammer Award**

Furnishing Common Sense Solutions Improved Service for Defense Customers -- at Significant Savings for Taxpayers

Another "best kept secret in Government" was recognized by the Clinton-Gore Administration's Reinvention Task Force, the National Performance Review (NPR). In a ceremony at Independence Park, on December 16, 1996, a team from GSA's National Furniture Center received Vice President Al Gore's "Hammer Award" for its significant innovation resulting in improved service and taxpayer savings.

The award, a \$6.00 hammer, is the Vice President's symbolic answer to the \$600.00 hammer of past Governments. Its intent is to highlight excellence within the Federal Government.

The award was presented by Bob Stone, NPR Project Director, who congratulated the team on achieving NPR goals of putting customers first, cutting red tape and applying common sense solutions to government.

"I'm proud of Philadelphia's Federal Government reinvention teams," said the Vice President, "for their common sense approach to serving customers. Their work is an example of excellence. They are showing that the Federal Government can reinvent itself."

The team's achievement is the development and implementation

of GSA's Packaged Room Program. The program streamlines the procurement and management of dormitory and quarters furniture projects, while affording significant savings in precious customer resources. Previously, DOD housing managers were forced to use multiple vendors to obtain all the items needed to complete a single room. The result: significant costs for procurement, administration, warehousing and coordination for delivery and installation. GSA's Packaged Room Solution enables DOD customers to purchase a complete color-coordinated room setting with a single stock number, on a single purchase order, with a single contractor. The contractor assumes the responsibility of coordinating the delivery and installation of the entire room setting, from carpet, to window treatment, to case goods. The program delivers dormitory and quarters products, when and where the customer needs them -- easily and economically; and is anticipated to save taxpayers more than \$140 million over the five year contract period.

The redesign of government calls for new ideas, creative thinking, and the ability to translate idea into action. GSA's National Furniture Center and the Mid-Atlantic Region of GSA's Federal Supply Service are committed to making a common-sense government today's reality.

For information on GSA's Packaged Room Program, contact Barbara Douglas, (703) 305-7627

#### One More Solution to Office Space Problems: OFFICE IN A BOX!

Different work styles, different people, and different situations call for different office solutions. New Solution? The Correspondent by Haworth, available through GSA's New Item Schedule. The Correspondent provides more than 14 square feet of work surface, tackboard, markers, marker board, security lock, cord drop, and an air duct for heat release (in case you close the office and leave the computer running). Closed, the Correspondent measures 58" high, 36" wide and 30" deep. Open, each wood office is 78" high, 97" wide and 60" deep. Casters and easy to grip handles let you push your office wherever you need it. Additional options include a privacy screen and mobile pedestal for storage. *Another New Solution available through GSA's New Item Introductory Schedule*. Contact: Juanita Blassingame, (703) 305-7020 for details; or stop by the "New Solutions" section of our home page: http://www.nfc.fss.gsa.gov

## For Those Truly Family Friendly Environments, GSA Presents: Baby Changing Stations And Protection Seats

The following items are available through GSA's New Item Program:

### **Baby Changing Station**

#### 7195-01-392-5192

Horizontal or Vertical Changing Station w/ lock

#### 7195-01-392-5194

Horizontal or Vertical Changing Station w/o lock

Designed to be wall mounted for a safe and easy method of changing babies in public facilities. The unit is available in horizontal and vertical versions, with or without a factory installed lock to safeguard the unit from vandalism.

### **Child Protection Seat**

This compact and efficient device attaches to the inside of a stall door, allowing parents to seat their young child safely in the stall with them.

**7195-01-392-5193**Child Protection Seat

### **Sanitary Bed Liners**

Biodegradable disposable bed liners provide a sanitary surface for changing diapers.

#### 7195-01-392-5195

Sanitary Bed Liners

Quality Supplier: Koala Corp., Small Business

For prices and additional info, contact: Darrell Smith, (703) 305-7295

### **New Solutions Provide For Flexibility, Selection and Service**

CORT Furniture Rental, the largest furniture rental company in America is now available through GSA National Furniture Center's New Item Schedule. CORT Furniture Rental offers forward thinking businesses a new way of achieving the ultimate work environment: rent high quality furniture from manufacturers such as National, Chromcraft, United and Hon.

CORT Furniture Rental provides delivery in 3-5 days, short and long term rental options, flexibility to suit your budget requirements and, professional in-office consultation with space planning and logistics assistance. This New Item Introductory Schedule Award covers office furniture rental in the Metro DC and Baltimore areas. REFER TO: NIIS Contract GS-28F-7018G.

Contact: Dinell Cook (703) 305-6587

# **Introducing: the World's Greatest Termite Inspector**

A New Item Introductory Schedule has been awarded to TADD Services Corp., of Belmont, CA. This contract covers inspection to discover wood destroying insects using trained dogs. Also included in this contract is the option for TADD Services to provide the necessary treatment for elimination of the insects. Refer to: NIIS Contract GS-28F-2152D

**Contact: Darrell Smith (703) 305-7295** 

### **Building Bridges Into The 21st Century**

GSA's Quality Partnership Council invites you to personally share in its ongoing efforts to improve our working relationships. The Partnership Council consists of five representatives from industry, customer agencies, and GSA; its principle mission is to continuously improve the processes involved in effectively working together. Task teams are established by Council members to focus on specific issues. The Council meets every other month to discuss your concerns and develop solutions.

The Council members are your voice! Call your representative today to share a concern, a suggestion, or to volunteer for a task team. At GSA's National Furniture Center we are committed to quality and service excellence. We can only achieve this by working as a team!

### 1997 Council Chairpersons

GSA Chairperson: Jim Price (703) 305-5305,

jim.price@gsa.gov

Customer Chairperson: Ian Grey

Industry Chairperson: Bowie Abercrombie

Council Meeting Minutes are available through our homepage: http://www.nfc.fss.gsa.gov

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# NATIONAL CUSTOMER SERVICE CENTER

# Need Assistance? Got A Question? We've Got Some Answers...

Here are some of the subject areas we can help you with...

Using FEDSTRIP/MILSTRIP
Placing an Emergency Requisition
Getting NSN/product information
Learning Status of an order
Contacting an FSS Commodity Center
SCIT Warranty
Obtaining an I.M.P.A.C VISA Card
Connecting to GSA Advantage
Contacting your local CSD
Hearing the latest FSS news

Problem with an order Reporting a quality problem Resolving a Billing Question

Just call the FSS Help Line at 1-800-488-3111 (DSN 465-1416).

Use the menu options below to go where you need or speak to one of our friendly Supply Service Representative.

(Overseas customers, save the trouble of time difference and telephone lines. E-mail us at : RODSM.NCSC@GSA.GOV with questions or problems.)

Tips on Using the FSS Customer Service Line 1-800-488-3111 or DSN 465-1416

### FOR:

Reporting a problem
with an order
or
Contacting local
Customer Service
Director

Press 1

### FOR:

Obtaining product information or Placing an Emergency Requisition or Placing status of

a previously placed order

Press 2

### FOR:

SCIT or other Tool questions

Press 4

### FOR:

Current FSS News

Press 7

### **National Customer Service Center Expands Its Administrative Functions**

As part of its continuing effort to enhance customer service, the NCSC has requested and has been granted an increase in its authority to carry out certain "customer-friendly" administrative functions! The NCSC can now process amendments on your orders up to \$2,500 when the need arises due to overages, shortages, duplicate shipments or discrepancies in shipment/delivery acceptance. This will enable NCSC representatives to be more responsive, to more customers, more efficiently! You can contact the NCSC at 1-800-488-3111.



# **GSA INTERAGENCY TRAINING**

### Supply Classes Set For 3rd and 4th Quarters FY97

### **3rd Quarter Supply Classes**

### FEDSTRIP (Course #1600, \$380.00)

1600-08	6/2-6/97	Washington, DC
1600-09	6/16-20/97	Philadelphia, PA

# Federal Supply Management: Policies and Procedures (Course #1620, \$380.00)

1620-08 6/2-6/97 Kansas City, MO

### Inventory Management (Course #1640, \$380.00)

1640-08 6/23-27/97 Kansas City, MO

#### MILSTRIP (Course #1660, \$380.00)

1660-11	6/16-20/97	New York, NY
1660-12	6/23-27/97	Washington, DC

### Storage & Materials Handling (Course #1680, \$380.00)

1680-12 6/2-6/97 Denver, CO

### 4th Quarter Supply Classes

#### FEDSTRIP (COURSE #1600, \$380.00)

1600-10	8/4-8/97	Washington, DC
1600-11	8/18-22/97	Atlanta, GA
1600-12	9/8-12/97	Ft. Worth, TX
1600-13	9/22-26/97	Washington, DC

# Federal Supply Management: Policies and Procedures (Course #1620, \$380.00)

1620-09	7/14-18/97	Washington, DC
1620-10	8/18-22/97	Washington, DC
1620-11	8/25-29/97	Denver, CO
1620-12	9/15-19/97	Washington, DC

### Inventory Management (Course #1640, \$380.00)

1640-09	7/7-11/97	Philadelphia, PA
1640-10	7/14-18/97	Washington, DC
1640-11	8/11-15/97	Ft. Worth, TX
1640-12	8/25-29/97	Washington, DC
1640-13	19/8-12/97	Seattle, WA
1640-14	9/22-26/97	Washington, DC

### MILSTRIP (Course #1660, \$380.00)

1660-13	7/21-25/97	San Diego, CA
1660-14	8/4-8/97	Washington, DC
1660-15	8/18-22/97	Chicago, IL
1660-16	9/15-19/97	Washington, DC
1660-17	9/22-26/97	Boston, MA

### Storage and Materials Handling (Course #1680, \$380.00)

1680-13	7/14-18/97	Washington, DC
1680-14	7/21-25/97	San Francisco, CA
1680-15	7/28-8/1/97	Washington, DC
1680-16	8/18-22/97	Kansas City, MO
1680-17	9/15-19/97	Chicago, IL
1680-18	9/29-10/3/97	Washington, DC

For course information, please contact Janet Wood via telephone, on (703) 603-3264, or fax, on (703) 603-3258. To register by mail, send a completed registration form to: Registrar, GSA Interagency Training Center, P.O. Box 15608, Arlington, VA 22215-0608, or fax it to (703) 603-3239. To register by phone using a credit card, from Federal offices or the Washington, DC metropolitan area, please call (703) 603-3216, otherwise call 1-800-489-7824.

Acquisition of and Administering Contracts for Commercial Items (Course Number 2226, \$270.00, 2 days).

### 3rd Quarter Classes

2226-24	June 9-10	Boston, MA
2226-25	June 23-24	Atlanta, GA

### 4th Quarter Classes

2226-26	Jul 14-15	Chicago, IL
2226-27	Jul 28-29	Kansas City, MO
2226-28	Aug 11-12	Ft. Worth, TX
2226-29	Aug 18-19	San Francisco, CA
2226-30	Aug 25-26	Washington, DC
2226-31	Sep 8-9	Seattle, WA
2226-32	Sep 15-16	Washington, DC

For course information, please contact Frank Lavelle via telephone, on (703) 603-3230, or fax, on (703) 603-3258.

To register by mail, send a completed registration form to: Registrar, GSA Interagency Training Center, P.O. Box 15608, Arlington, VA 22215-0608, or fax it to (703) 603-3239. To register by phone using a credit card, from Federal offices or the Washington, DC metropolitan area, please call (703) 603-3216, otherwise call 1-800-489-7824.

### **Travel Management Training**

What to know all about those new changes to travel regulations?

Then have your managers and travelers sign up today for the revised travel training courses offered by GSA/FSS (3FT)

Temporary duty Course 760 covers new regulations for computing travel allowances, new per diem rates, web sites for researching decisions and other travel areas such as contract air fares, travel management centers and government charge cards, actual expense, and miscellaneous expenses. **COST \$395.00** 

### 3rd Quarter Classes

760-19	June 16-19	Washington, DC
760-20	June 23-26	Atlanta, GA

### 4th Quarter Classes

760-21	July 14-17	Denver, CO
760-22	July 21-24	Washington, DC
760-23	July 28-31	Philadelphia, PA
760-24	July 28-31	San Francisco, CA
760-25	August 4-7	Washington, DC
760-26	August 11-14	Portland, OR
760-27	August 11-14	Kansas City, MO
760-28	August 11-14	Denver, CO
760-29	Augest 18-21	Seattle,WA
760-30	Augest 25-28	Atlanta, GA
760-31	September 8-11	San Francisco, CA
760-32	September 8-11	Washington, DC

If your location is not listed, give us a call, we can come to your location for an on-site special and reduced training days!

## How Do You Register For GSAITC?

By phone, using credit card, call 1-800-489-7824, or in the Washington, DC, metropolitan area from Federl Offices, (703) 603-3216

By Fax a fully completed registration form to (703) 603-3239.

By mail: Registrar, GSA Interagency Training Center, P.O. Box 15608, Arlington, VA 22215-0608.

Questions concerning courses call: Nancy Murphy (202) 619-8900 or Internet: nancy.murphy@gsa.gov

### **Relocation Allowances**

This course includes the new FTR amendments that will have a major effect on relocation of employees who relocate on or after March 22, 1997. **COST:** \$465.00

### 3rd Quarter Classes

745-13	June 6-10	Atlanta,GA
745-14	June 24-27	Washington, DC

### 4th Quarter Classes

745-15	July 8-11	Seattle, WA
745-16	July 15-18	San Francisco, CA
745-17	June 22-25	Denver, CO
745-18	July 29-August 1	Washington, DC
745-19	August 5-8	Washington, DC
745-20	August 12-15	Ft. Worth TX
745-21	August 19-22	Kansas City, MO

## **Travel Computer Courses**

### **Travel Manager - Windows**

This hands on course teaches students to use software to automatically calculate travel cost and allowances and produce a correct agency travel form.

The system can calculate travel authorizations and vouchers. It also has on-line Federal Travel Regulations.

All classes are conducted in Washington, DC or we can come to your agency. **COST: \$350.00** 

### 3rd Quarter Classes

769-09 June 11-12

### 4th Quarter Classes

769-10	July 9-10
769-11	August 13-14
769-12	September 10-11

### **DoD Travel Training**

### JTFR-Vol 1 - Temporary Duty Travel - 765.

This course provides a detailed explanation of travel entitlements and allowances for members of the Military. **COST:** \$395.00

### 4th Quarter Classes

765-05	July 7-10	Pensacola, FL
765-06	July 21-24	Washington, DC
765-07	August 4-7	San Antonio, TX
765-08	August 25-28	San Diegio, CA

### Joint Travel Regulation - Vol. II - 770.

Students learn to identify travel allowances and entitlements for department of Defense (DOD civilian personnel on temporary duty travel. Cost \$395.00

### 3rd Quarter Classes

765-06	June 16-19	Washington, DC
765-07	June 16-19	Pensacola, FL

### 4th Quarter Classes

765-08	July 21-14	Washington, DC
765-09	August 18-21	San Diego, CA
765-10	September 8-11	Washington, DC

# FSS Can Provide All Your ADP Equipment and Software Needs...



# **DEFENSE LOGISTICS AGENCY**

# Re-Refined 15W40 Motor Oil in accordance with MIL. SPEC. MIL-L-2104 is now on contract

The Defense Supply Center, Richmond, has awarded a rerefined 15W40 oil contract to the Guard Corporation, of Kansas City, KS. This oil is procured in accordance with Military Specification MIL-L-2104, and contains a minimum 25% re-refined base stock. It meets the American Petroleum Institute (API) CD and CD-II performance levels and has been qualified by the Army's Mobility Technology Center-Belvoir, Fort Belvoir, VA. Re-refined Mil Spec 15W40 engine oil is available to all military and federal customers. Three NSNs may be ordered via MILSTRIP/FEDSTRIP as follows:

NSN	U/I	Viscosity	Price
9150-01-421-1427	1 qt. BT*	15W40	\$ 1.16
9150-01-421-1424	5 gl. CN	15W40	\$18.80
9150-01-421-1432	55 gl. DR	15W40	\$174.12
* Must be ordered in multiples of 12 (case load quantities			
only).			

This oil is designed for use in all combat and tactical ground vehicles and equipment (both gasoline and diesel-powered) and includes performance requirements for power shift transmissions. This 15W40 re-refined oil may also be used in many hydraulic, power steering, power transmission, and gear box applications, as specified by the lube orders.

The 15W40 Mil Spec oil is on a Direct Vendor Delivery (DVD) contract, so the oil is fresh and shipped directly from the vendor's plant to your door within 30 days (for overseas customers, delivery may take slightly longer to reflect shipping times). And, for your convenience, there is no minimum order quantity for these DVD deliveries.

On October 20, 1993, President Clinton signed Executive Order 12873 on Federal Acquisition, Recycling and Waste Prevention. This Executive Order urges agencies to buy environmentally preferable products or products made with recovered materials. Re-refined oil is such a product. Upon signing this Executive Order, President Clinton stated: "Families, businesses, and communities all across

America know that recycling makes sense. It saves money and it protects the environment. It's time for the Government to set an example and provide real leadership that will help create jobs and protect the environment, encouraging new markets for recycled products and new technologies." According to the United States Environmental Protection Agency (EPA), Americans who change their own oil throw away 120 million gallons of recoverable motor oil by dumping it on the ground, by pouring it down storm drains, or by putting it in trash cans. Recycling this motor oil would save the United States 1.3 million barrels of oil per day.

Used engine oil contains contaminants which are picked up during use, as well as components of the additive package. The re-refining process, which consists of vacuum distillation and hydrofinishing, removes these contaminants and additives to produce a "new" base stock; thereby, allowing the oil to be reused.

According to The "Buy Recycled" Training Institute, every 10 days the equivalent to the EXXON Valdez spill occurs over the mainland of the US during routine oil changes. Re-refining creates the most responsible demand for used oil, while reducing irresponsible dumping.

Re-refined oil meets all of the warranty requirements for diesel equipment manufacturers. For a copy of the statements by Cummins, Detroit Diesel, and/or Caterpillar, call the number listed at the end of this article.

Buying re-refined oil and recycling used motor oil makes sense. It saves the environment, conserves our nation's resources, and supports legislation signed by the President.

For more information on these products and a copy of the new 1997 DSCR Motor Oil Brochure, contact Robin Champ at 1-800-345-6333, (804) 279-4908, DSN 695-4908, or e:mail at rchamp@dscr.dla.mil. Or, visit our Internet Homepage: http://www.dscr.dla.mil

# **Electronic Catalogs Available From Defense Industrial Supply Center**

Two electronic catalog tools are being distributed by DISC: FASTENER FIND and PLUMBER. These provide technical and management information on threaded fasteners (FSCs 5305 and 5306) and plumbing fixtures and accessories (FSC 4510).

#### The Technology:

These tools provide an efficient means of searching for and comparing items using pictures, descriptions, technical characteristics and CAGE codes. Items can be easily compared by their features and pictures.

The catalogs contain information on:
National Stock Numbers
Technical Characteristics
Part Numbers/CAGE Codes
Management Data (Price,
Acquisition Advice Code, etc.)

These catalogs are each based on a single CD-rom and run under a Windows graphical user interface. Any PC equipped with a CD-rom drive and running Windows 3.1, Windows 95 or Windows NT will be able to use the catalog.

Each tool has unique features. The PLUMBER Catalog contains a picture of each NSN in the stock class to ease comparisons of items and help assure that an item is right for an application. The FASTENER FIND Catalog contains over 400,000 NSNs and is specially indexed to allow the an NSN to be identified based on a simple description.

FASTENER FIND can locate an NSN in minutes based on a few simple technical characteristics. This allows NSNs for fasteners in systems without technical manuals or illustrated parts breakdowns to be found without costly telephone contacts or time-consuming research. Substitute parts and comparable items can also be found with relative ease.

The Vision of Electronic Catalogs:

The vision of DISC's Electronic Catalog Development Program is to be a means of supporting the DLA supplier-of-choice mission. These electronic catalogs have the same type of customer-oriented features that a commercial catalog has: descriptions, price and, most importantly, pictures of the items of interest. These electronic catalogs are central to DISC's goal of providing outstanding customer service. They provide a means of quickly linking customer needs and supply resources. The ultimate goal of these electronic catalog tools is to make DISC the most convenient way to procure an item.

### How to Get a Copy:

These catalogs are free for the asking. Users are asked to fill out a comment form to help improve the product.

For more information, contact Karyn Reade, (215) 697-2087, DSN 442-2087, kreade@disc.dla.mil

# Tired of Sandbags? Try This Solution...

Then the Concertainer Defense Wall is for you! The Concertainer Defense Wall is a rapidly built, solid-blast barrier wall made from heavy-duty wire mesh galvanized for corrosion protection. It is provided collapsed for ease of transport. The wall can easily be joined to create angles, extensions, walls, in fact almost anything the imagination can conjure up. The wall has no top or bottom. A standard wall has nine compartments—formed by panels joined together with spiral spring hinges, also in galvanized wire. The wire sides of each panel are lined with geo-membrane about 0.5 mm thick.

Concertainer walls can be built to any length and virtually any height, this being governed by the ability to raise in fill material. The wall can be filled with

any available material such as sand, rubble, mud, soil, rocks or even snow, All that is needed is a mechanical digger. The wall has been tested using small arms fire, machine guns, mortars and 30mm RARDEN cannon and will also protect against indirect artillery fire up to 155 mm in caliber. Uses for the wall include (but not limited to) aircraft and quarters location revetments, bunkers, shelters, observation posts, fuel installations, flood walls. The wall is a modern day substitute for sandbags and provides many benefits. It saves a considerable number of man hours, is highly costeffective, can be stacked higher than sandbags without problems, is eminently superior as a ballistic defense and provides immediate visual protection.

As you well know, there is a hard way and easy way to do anything. The HARD WAY: building a wall 3 foot by 3 foot by 30 foot would take ten people filling 1500 sand bags, for 7 hours. The EASY WAY: use two personnel using the Defense Wall and only take 20 minutes. Currently DSCC manages six different sizes of the wall in two colors (beige or green).

Please call Dave Johnson, DSN 850-4003, commercial (614) 692-4003, or Dewey Lewis, DSN 850-4416, commercial (614) 692-4416, for more information on this new DSCC item.

If you would like a video demonstrating the wall, please call Mic Kraft, DSN 850-1141, commercial (614) 692-1141.



# ENVIRONMENTAL

# Mark Your Environmental Calendars For These Two Top 1997 Events ...

### Event #1

Plan on attending the National Recycling Coalition's (NRC) 16th Annual Congress and Exposition to be held September 22-24, 1997, in Lake Buena Vista, Florida.

Join other Federal agencies and display your recycling and waste minimization successes in the "Special Federal Section" of the exhibit hall. To reserve your booth space, contact Ms. Jodi Lehner at the NRC, (703) 683-9025, ext. 206.

The Federal Track headquarters hotel is the Ramada Plaza Hotel Gateway. Reservations can be made by calling 1-8900-327-9170. Mention the NRC when you call.

DO NOT preregister for the event. The Federal registration fees will be finalized shortly and will be included in the registration packet to be sent out in early Spring 1997. If you pay full registration, you WILL NOT BE REFUNDED the difference.

The Office of the Federal Environmental Executive contact for this year's Federal Track is Ric Peri. For questions or comments, please call him on (202) 260-1297 or e:Mail: peri.ric@epamail.epa.gov

### Event #2

# Partnership for the 21st Century: Greening Federal Purchasing

July 16th and 17th, 1997 • Sheraton Inner Harbor Hotel, Baltimore, Maryland

#### Who Should Attend

Federal officials who wish to increase their purchase and use of products with environmentally preferable attributes & companies who manufacture environmentally preferable products including: federal facility & installation managers; federal acquisition & procurement policy managers & personnel; operations & maintenance managers; environmental health & safety managers; & product manufacturers, suppliers & designers.

#### Why?

Federal agencies are required to buy and use "environmentally-preferable" products under section 503 of Executive Order 12873. This is the first national conference which will highlight both the federal government's and the private sector's most up-to-date knowledge in this area. It will be an excellent opportunity to share information and discuss related demonstration or potential pilot projects.

### The cost is \$50 per attendee.

For more information, contact:

Lee Salviski, Office of the Federal Environmental Executive (202) 260-1297

John Shoaff, EPA's Environmentally Preferable Purchasing Program (202) 260-1831

Richard Kochan, the U.S. Conference of Mayors (202) 822-9058

### Conference Objective:

To increase and maintain a market for environmentally preferable commercial products in the federal government.

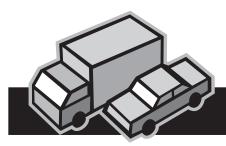
#### **About The Conference**

This symposium is intended to introduce manufacturers and federal requisition and procurement personnel to principles of environmental preferability. These principles go beyond recycled content and energy efficient products and focus on multiple environmental attributes throughout a product's lifecycle which together may pose fewer burdens to human health and the environment.

In order to work toward achieving these ends, the symposium workshops will address:

- · How to Factor in the Environment in your Purchasing Equation Case Studies
- . Useful Tips on Entering the Federal Marketplace with your Environmental Products
- . Reinventing Acquisition and Greener Purchasing: Compatible or at Odds?
- Environmentally Preferable Purchasing in Federal, State and Local Governments Abroad
- . The Role of Measuring Success of Environmentally Preferable Products Pilot Studies

Same		
Title		
Organization		
Address		
City/Suec/Zip		
Telephone		
Fax		
Please answer carefully:		
I am a representative of		
	☐ Federal Environmental	
	☐ Federal Facility Management	
	☐ ManufacturingLMS ☐ NGO (non-governmental)	



## **AUTOMOTIVE**

### "TIM in a Blanket"

# Best Value Blanket Purchase Agreements (BPAs) and The Automotive Center

### Buying tires is easier than ever before!

In the spirit of the Federal Acquisition Streamlining Act, Federal agencies and contractors can enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial tires and tire services from the Automotive Center's "TIM" (Tires In Multiple) Program, the General Services Administration (GSA), Federal Supply Schedule 26 I - Tires, Pneumatic (New) for Passenger, Light Truck, Medium Truck -- Bus, and Retread Services.

Schedule 26 I, "TIM", is a multiple vendor, user friendly Federal Supply Schedule offering the customer commercial products, competitive prices, convenience, and choice. The multiple vendor concept allows agencies to choose the tire which best meets their needs to safely, economically, and environmentally accomplish their mission. Tires offered under this Schedule have the seal of approval of the Department of Transportation (DOT).

Customers are reminded of the requirement to comply with Executive Order 12873 to purchase environmentally preferable products where practicable.

And now the easy part! Blanket Purchase Agreements (BPAs) placed under Schedule 26 I eliminate contracting and open market costs such as search for sources, the development of technical documents, issuing solicitations and evaluating bids/offers. Teaming Arrangements are permitted with Schedule 26 I contractors in accordance with Federal Acquisition Regulation (FAR) Part 9.6.

BPAs will further decrease costs, reduce paperwork and save time by eliminating the need for repetitive, individual purchases. The end result creates a purchasing mechanism for the Government that works better and costs less.

And don't forget your I.M.P.A.C. card. Several vendors on this Schedule accept the Governmentwide Purchase Card.

Ordering agencies should direct inquiries to Brenda Sajous on (703) 308-6665 or on the internet at brenda.sajous@gsa.gov. For information on other exciting programs offered by the Automotive Center, please call our Customer Service Department at (703) 308-CARS or visit our website at http://www.fss.gsa.gov



# **CUSTOMER SUPPLY CENTERS**

# More Choices Possible: What's *Your* Preference?

When our Customer Supply Center (CSC) ordertakers enter your order into our system, we occasionally find that we are out of stock in our normal shipping location for something you need. If that item is in stock at another location, your ordertaker will ask if you'd like to have it shipped seperately. If the entire system is out of stock, your ordertaker will offer to backorder the item, for shipment after stock is received.

For customers ordering by fax, it would be helpful to know what your preference is regarding referrals and backorders. A note on your fax order, like: "No backorders or referrals" or "OK to backorder or refer items" or "please call (name & telephone) if out of stock at the CSC" would help us serve you better.

We value your business, but want to be sure our referral and backorder options won't be a problem, particularly since shipments from alternate locations or at later dates may take a day or two longer to arrive than normal deliveries.

### Another Choice: Generic or Brand Name Items

Our Customer Supply Center (CSC) catalogs feature a number of "generic" NSNs, where suppliers and brands may change as new contracts are awarded, which means you might get a brand that's different from the picture in the catalog. Contracting for generic NSNs allows us to get good prices for items that satisfy a broad range of customers. However, more of our customers are letting us know that brand names are often meaningful in judging the value of the items they order.

We are currently working to expand our offerings of NSNs for specific brand-name products for situations when customers need to get exactly what they ordered. You can help us prioritize which brand name items we add to the system, by letting us know the items and brands most important to you. You can contact your local Customer Service Director, your local CSC, our National CSC telephone help line and National CSC EMail address.

### **CSC Help Line and EMail**

In order to stay customer focused we have opened up a 1-800 Customer Supply Center (CSC) Help Line. Please call us with any questions/comments or concerns you may have at 1-800-865-4CSC. If you are switchedf to Voice Mail, please leave a brief message, your name and a commercial telephone number and we'll be sure to return your call. If you prefer, you may use our National CSC EMail address: csc.desk@gsa.gov. Or you can visit our new Web Site at http://pub.fss.gsa.gov/c-assist/csc.htm



# NEWS & INFORMATION

### A NOTE TO OUR VALUED CUSTOMERS

When placing orders with our Multiple Award Schedule Vendors, especially when using the I.M.P.A.C. Card, customers are reminded to:

**Identify** yourself as a Federal Customer

**Ask** the Vendor for the Schedule contract number, and the contract price.

**Clearly identify** the order as an FSS contract sale, an order misclassified as open market could put you in violation of acquisition regulations

**Remember** the benefits to placing orders against the Schedule contract:

- -- Schedule contract buys comply with all applicable statutes and regulations
  - -- Prices have already been determined fair and reasonable
- -- Vendors can give additional discounts to an individual agency and are not required to pass it on to the entire Federal Government
  - -- Most prices are FOB destination, with freight included.

You get the added protection of ordering from a Government contract, rather than vendor dictated terms and conditions.

It is important to cite the contract number on all orders, but more so when there is no originating Purchase Order. A few vendors have expressed that when you call to make a credit card purchase, they are unclear as to your intention. They may treat you as a regular customer and price the item accordingly. There are many benefits in the GSA contracts that you are entitled to. You need to impress upon the contractor that you want all the benefits available under these contracts. Some vendors have been charging our customers freight when it's already included in the contract price. For large items, this can be a significant cost.

These issues have come to light as FSS has begun to do vendor visits to check compliance with the Schedule Contracts. In order to help us help you, we can verify the correct application of the schedule price list and contract terms when you have specifically notified the vendor that you are placing the order under the GSA Schedule Contract.

# Have you seen the latest GSA Supply Catalog (CD version)?

Don't miss our new expanded edition! Browse through over 14,000 products from our GSA Supply and CSC catalogs. Or use one of the search functions to find exactly the item you need.

It's easy to use, and we have technical support available to answer any questions. Just drop the disk into your CD ROM drive and follow the simple instructions. You can use the CD ROM with either Windows or MS/DOS. You can even complete and print order forms. Once you have found the items you want, use GSA Advantage!<sup>TM</sup> to place your order or call your CSC order taker.

To get your free copy while supplies last, call our Centralized Mailing List Service at (817) 334-5215. Or fax your name, phone number, Activity Address Code and address information to (817) 334-5227.

**Contact: Tony Ivarra (312) 347-6769** 

# Fleet Management User Panels Set for 1997... Join Us!

Come join us for our 1997 Fleet Management User Panels, another way we listen to what you the customer has to say and where your transportation source can update you on the latest Fleet Management issues. **Here are the upcoming user panels:** 

Location: Birmingham, AL

Date: 5/14/97 Coordinator: Jeff Burdo Phone No: 205/820-9788

Location: Ft. Bragg, NC Date: 5/22/97

Coordnator: Carolyn Walton Phone No: 910/396-9319

Location: Nashville, TN
Date: 6/10/97
Coordinator: Richard Byrd
Phone No: 615/736-2958

Location: Jackson, MS
Date: 9/17/97

Coordinator: John Wimberly Phone No: 601/965-4555

MarkeTips - May 1997

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Customer Service Directors in the following regions will conduct FSS Information Seminars for local customers. While our target audience is new employees in supply and procurement/contracting, updated material will be presented that may be of use to experienced personnel. The following are tentative dates and locations. Exact dates and locations will be announced in regional mailings. Seminars are free; however, lodging and transportation, if required, are the responsibility of the attending agency.

#### **GREATER SOUTHWEST REGION**

Arkansas, Louisiana, New Mexico, Oklahoma and Texas

Locations	Dates
New Orleans, LA	May 1997
Dallas/Ft.Worth, TX	June 1997
Oklahoma City, OK	July 1997
El Paso, TX	August 1997
San Antonio, TX	September 1997
Shreveport, LA	October 1997
Austin, TX	November 1997
Tulsa, OK	December 1997
Corpus Christi, TX	January 1998
Little Rock, AR	February 1998

Contact: Betty Russell (817) 978-2892, Fax (817) 978-2540 or e-mail: betty.russell@gsa.gov

NORTHWEST/ARCTIC REGION

Washington, Oregon, Idaho and Alaska

Locations	Dates
Juneau, AK	June 1997
Couer d'Alene, ID	
Boise, ID	July 1997
Tacoma, WA	•

Contact: Sharon Perkins or Patti Lanzetti (206) 931-7579, FAX (206) 931-7203

### NORTHEAST & CARIBBEAN REGION

Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont

Locations	<b>Date</b> s
Rutland, VT	June 26 1997
Augusta, ME	July17 1997
Manchester, NH	August 21 1997

Contact: Pam Lapointe (615) 565-7302 or E-mail: pam.lapointe@gsa.gov

Boston (Barnes Federal Bldg)	May 1997
Hartford, CT	June 1997
Springfield, MA	July 1997
New Haven, CT	August 1997

Contact: Bob Cobbett (617) 565-7303 or E-mail: bob.cobbett@gsa.gov

New York, New Jersey, Puerto Rico and the Virgin Islands

Albany, NY	May 1997
Newark, NJ	May 1997
Atlantic City, NJ	June 1997
Northport, Long Island, NY	June 1997
Syracuse, NY	July 1997
Buffalo, NY	August 1997
New York, NY	October 1997

Contact: Judy Poskanzer, Christine Lincoln, and Christine Keen (212) 264-3592 or E-mail: judy.poskanzer@gsa.gov

### **PACIFIC RIM REGION**

California, Hawaii, Nevada, Pacific and Far East

Locations	Dates
Fresno, CA	May 1997
Lemoore NAS, CA	May 1997
San Francisco, CA	June 1997
Naval School, Monterey, CA	July 1997
Reno, NV	July 1997
Fullon NAS, CA	July 1997
San Jose, CA	August 1997

Contact: Leslie Patterson (415) 522-4005

Southern CA and Southern NV

Locations	Dates
San Bernardino, CA	June 1997
Long Beach, CA	June 1997
Tucson, AZ	July 1997
Phoenix, AZ	July 1997
Las Vegas, NV	. September 1997

**Contact: Dilys Sunabe (213) 526-7500** 

### Pacific and Far East

Locations	Dates
Iwakuni, Japan	May 1997
Camp Zama, Japan	May 1997
Kaneohe McBase, HI	June 1997
Hickham AFB, HI	June 1997
US A Kwajalein, Agana, Guam	July 1997
Pago Pago, American Samoa	
Sasebo, Japan	August 1997

**Contact: Melinda Eyre (808) 541-1776** 

### **MID-ATLANTIC REGION**

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Delaware, DC, Maryland, Pennsylvania, Virginia and, West Virginia

Locations	Dates
Wilmington, DE	July 1997
Baltimore, MD	September 1997

Contact: Hazel Radford (410) 962-4422

Roanoke, VA	September 1997
Norfolk, VA	November 1997

**Contact: Liz Snyder (757) 441-3115** 

#### **ROCKY MOUNTAIN REGION**

Colorado, Montana, North Dakota, South Dakota, Utah and Wyoming

Locations	Dates
Pierre, SD	May 1977
Sioux Falls, SD	May 1997
Denver, CO	June 1997
Colorado Springs, CO	June 1997
Montrose, CO	June 1997
Casper, WY	September 1997
Jackson, WY	September 1997
Bismarck, ND	November 1997
Fargo, ND	November 1997
Salt Lake City, UT	January 1998
Richfield, UT	January 1998
Contact: Tony DelVecchio (3	03) 236-7546 or e-
mail: tony.delvecchio@gsa.gov	

### **SOUTHEAST REGION**

Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina and Tennessee

Locations	Dates
Dunn, NC	June 12, 1997
Savannah, GA	June 19, 1997
Asheville, NC	June 26, 1997
Orlando, FL	July 10, 1997
Charleston, SC	August 21, 1997
Atlanta, GA	September 11, 1997

Contact: Adrian Finney (404) 331-3026

### A Final Reminder.....

Don't forget to mark your calendar for the upcoming Environmental Events for 1997.

See pages 44 and 45.



# **NIB/NISH**

# First Aid Kits - A Necessity In Any Environment

Safety is often overlooked until it is too late. So, don't be caught without a first aid kit in the event of an emergency, whether it's in the office, in the field, on the road, or at the job site. GSA stocks 4 different first aid kits for all levels of need.

NSN 6545-00-656-1092 (\$8.75 each) is a one person kit in a small case suitable for putting in a pocket, desk drawer, glove box, belt pack, or backpack pocket. It contains dressing, bandages, bandage strips, iodine swabs, aspirin, acetaminophen, mouth-to-mouth barrier mask, gloves, towlettes, a biohazard bag, and instructions for use.

NSN 6545-00-656-1093 (\$61.45 each) is a 10 person kit for use in a vehicle or office, and comes in a hard case that can be hung on the wall. It contains everything that is in the one person kit plus many more types of bandages, a full antiseptic kit, an insect sting kit, a full body fluids barrier kit, and many other items, all in easy-to-grab unitized boxes.

NSN 6545-00-656-1094 (\$65.69 each) is a 25 person kit for use in a vehicle or office, and comes in a hard case that can be hung on a wall. It contains the same items as in the other kits, but in greater quantity or varieties, all still in unitized boxes.

NSN 6545-01-010-7754 (\$116.05 each) is a 25 person kit that is designed for the rugged use of a field work crew, and comes in a soft case with it's own belt. It contains the same components as the hard-cased 25 person kit, plus the additions of a mylar blanket and an 18" malleable splint.

These kits are specified by the USDA Forest Service for it's wild-land fire crews, so they meet the requirements for first aid kits in most workplaces. The kits are produced for GSA by people with disabilities through the Javits-Wagner-O'Day (JWOD) program. If you have any questions about these and their contents, or any other safety items, please

Contact: Dennis Davis (817) 978-8628, or E:Mail: dennis.davis@gsa.gov.

# Attention I.M.P.A.C. Cardholders

Finding JWOD products just got easier! When you need office supplies and you have a governmentwide I.M.P.A.C. purchase card how do you "screen for" or determine which products are JWOD (NIB/NISH) mandatory source items? You can use any of the following tools:

JWOD Office Supplies and Services Catalog

JWOD World Wide Web Site: www.jwod.gov

NIB: www.nib.org

NISH: www.nish.org

GSA Advantage!TM On-Line Shopping Service: www.gsa.gov

GSA Supply Catalog and

**GSA** Customer Supply Center Catalogs

Other JWOD authorized distributions catalogs

Order from the Centralized Mailing List Service (CMLS) at (817) 334-5215, fax (817) 334-5227 or E-Mail: cmls.gsa@gov.gov.

To receive the JWOD office Supplies and Services Catalog or more information, fax your request to Kimberly Zeich at (703) 412-7113 or send an E-Mail to **kzeich@jwod.gov**.

NIB/NISH Can Help You Get A Handle On ADA Requirements!

### Got a Problem? Need Help?...

Our Customer Service Directors (CSDs) stand ready to help you resolve your supply problems, explain the many GSA/FSS programs designed to save you time and money, and assist you in obtaining necessary service. They are as near as your phone and ready to support your needs. For your convenience, their numbers are listed below.

Region Phone Number	Region Phone Number
AK - Anchorage (206) 931-7516	MA - Boston(617) 565-7300
AZ - Phoenix(602) 379-6619	MD - Baltimore(410) 962-4422
CA - Bell(213) 526-7500	MO - Kansas City(816) 926-6485 or 926-5786
CA - San Diego(619) 235-4706	NY - New York(212) 264-3592
CA - San Francisco(415) 522-2784	PA - Oakdale(412) 644-4854
CO - Denver(303) 236-7546/7543	PA - Philadelphia(215) 656-3868
DC -Washington(202) 619-8920	TX - Ft Worth(817) 978-2892
FL - Kennedy Space Center(407) 867-2833	TX - San Antonio(210) 472-6119
GA -Atlanta(404) 331-3026	VA - Chesapeake(757) 441-3115
IL - Chicago,(312) 353-7549	WA - Auburn(206) 931-7516

### **Overseas:**

Europe, Northern Africa, and the Middle East - Frankfurt, Germany	DSN 330-6085/7985
International Direct Dial	011-49-69-699-7985/6085
Pacific and Far East - Honolulu, Hawaii	(808) 541-1776, DSN 438-4960