

MarkeTips

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because of file size.

MarkeTips

Volume 9 Number 5
November, 1996



"The Right Stuff"

Ahem. Testing one-two...testing...hello-hello-hello...(tapping on the microphone, going ooo-EEE-ooo, intoning in a deep voice "these are the voyages of the starship MarkeTips...") until the crew chief nods to a green blinking light and red-faced we see that we are...ON THE AIR!... WE'RE LIVE FROM OUTER SPACE..! Wow! Can you believe it?

No? Well, how about this: virtually every aircraft flying today benefits from the technology pioneered by the National Aeronautics and Space Administration (NASA) ... not to mention the PC you use for work and play, the MRI machine your doctor uses to make a thorough diagnosis, and the satellite TV dish that brings you football from across the globe. All of these were developed at least partly from the same research that made space exploration possible.

The U.S. aerospace industry employs nearly a million Americans and generates more than \$40 billion a year in exports. NASA in particular generates thousands of high-tech jobs in the private sector, and employs 21,000 civil servants at 10 locations: NASA Headquarters, Washington, D.C.; Dryden Flight Research Center, Edwards, CA; Goddard Space Flight Center, Greenbelt, MD;

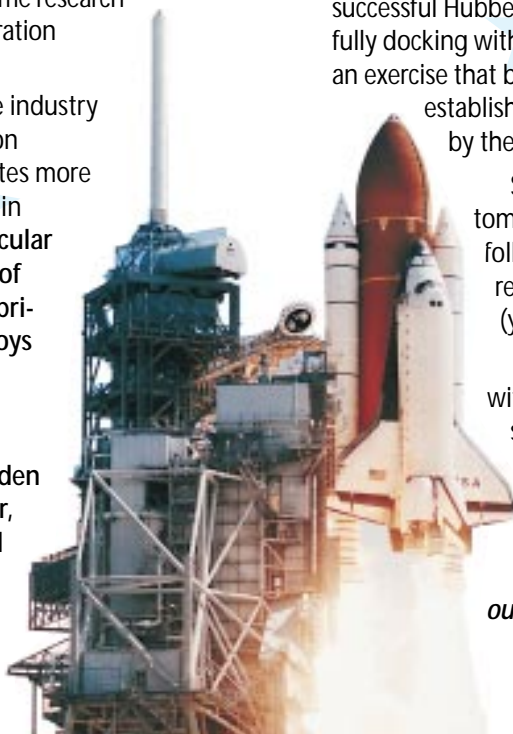
Johnson Space Center, Houston, TX; Kennedy Space Center, KSC, FL; Langley Research Center, Hampton, VA; Lewis Research Center, Cleveland, OH; Marshall Space Flight Center, Huntsville, AL; Stennis Space Center, MS; and Wallops Flight Facility, Wallops Island, VA.

Recent NASA achievements include positioning (and then correcting) the now spectacularly successful Hubble Space Telescope; and successfully docking with the Russian Space Station Mir, an exercise that bodes well for the project to establish an International Space Station by the year 2002.

So kudos to our NASA customers, with a special hello to the folks in admin and supply who remain our steadfast readers (you know who you are).

We're proud to do business with you, and we'll continue to support you as best we can, by providing you with the quality goods and services you need to do the job.

And we'll promise: you watch our space and we'll watch yours.



WHAT'S INSIDE THIS ISSUE?

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SUPPLYING THE WORLD



MarkeTips

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PUBLICATIONS

To request copies of FSS publications,
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and all Federal Supply Schedules or to
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MEET THE FACE BEHIND THE VOICE:

Boston Hosts FSS Marketing Meeting



(Seated) Pam Lapointe, Boston; J. David Hood, Asst. Reg. Adm. Chicago.
(Front row) Linda Bambach, New York; Joanne Shope, Chicago;
Jeanine Nagle, Chicago; Paula LaChance, New York; Frank Noto, Chicago;
Judy Poskanzer, New York; Gary Feit, Asst. Comm. Washington; Bob Cobbett,
Boston; Bob Hamilton, New York. *(Back row)* Tom Catlin, Washington; Grant

On the Cover...

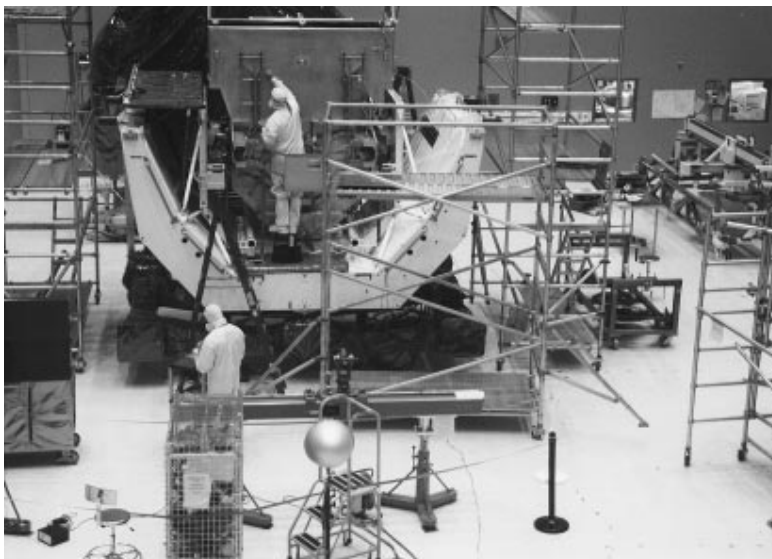
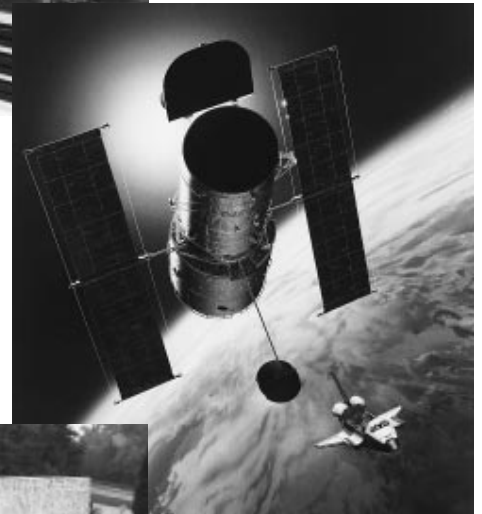
(Center Page)-- Carrying an international crew and an international payload, Space Shuttle Columbia lifts off from Kennedy Space Center, Florida on its 20th spaceflight, June 20, 1996. On board were Mission Commander Terence "Tom" Henricks; Pilot Kevin R. Kregel; Payload Commander Susan J. Helms; Mission Specialists Richard M. Linnehan and Charles E. Brady, Jr; Jean-Jacques Favier (CNES); and Robert Brent Thirsk of the Canadian Space Agency (CSA). The mission carried a variety of U.S. and international experiments in its Life and Microgravity Spacelab (LMS).

(Right Corner)-- Astronaut James S. Voss, Payload Commander, is pictured during an Extravehicular Activity (EVA) conducted in and around the cargo bay of the Space Shuttle Endeavor. Along with his crew mate, Astronaut Michael L. Gernhardt, Astronaut Voss was performing an evaluation of various Space Station-era tools. Reflected in the astronaut's visor is Endeavor's forward section.

(Photos Courtesy of NASA)

"The Right Stuff"

Continued from cover



GSA Creates a "Gateway of Opportunity"



Frank P. Pugliese, Jr., Commissioner, Federal Supply Service (center) is flanked by Beverly Milkman, Executive Director for the Committee for Purchase From People Who Are Blind or Severely Disabled (second from left); Daniel W. McKinnon, President and Chief Executive Officer for NISH (far left); Judith Moore, President and Chief Executive Officer for the National Industries for the Blind (second from right); and Woody Landers, Assistant Regional Administrator, Federal Supply Service, Greater Southwest Region (far right).

As advocates for people who are blind or severely disabled, Frank P. Pugliese, Jr., Commissioner for the Federal Supply Service and Woody Landers, Assistant Regional Administrator, Federal Supply Service, Greater Southwest Region, signed a formal partnership with the Committee for Purchase From People Who Are Blind or Severely Disabled, National Industries for the Blind and NISH to proclaim the first program created for Temporary Nonpersonal Administrative and General Support Services. This national scope program, known as "The Road Ahead," was designed to facilitate mainstream career opportunities for the blind and disabled while providing integral support to Federal Agencies across the country.

Because of Government downsizing,

decreased budgets and hiring freezes, the preponderance of Federal Agencies have lost their administrative support personnel. In order to fill this need, the Federal Supply Service of the Greater Southwest Region, created the first Basic Ordering Agreement for Temporary Nonpersonal Administrative and General Support Services.

This ordering agreement is unique in that while it meets the requirements of the Javits-Wagner-O'Day Act and the rules of the Committee for Purchase From People Who Are Blind or Severely Disabled, the services are temporary and not permanent on the Procurement List. Significant benefits of the program are: ordering of services takes only days; 30-day cancellation clause; substitutions are permitted; nonmandatory status; and, the

hourly rates negotiated are below the market price of temporary service organizations by an average range of 17 to 27 percent.

Beverly Milkman, Executive Director of the Committee for Purchase From People Who Are Blind or Severely Disabled, hosted the signing ceremony in Washington, D. C. on August 28, 1996. Judith Moore, President and Chief Executive Officer for National Industries for the Blind and Daniel W. McKinnon, President and Chief Executive Officer for NISH, participated in the signing ceremony and declared it as a "gateway of opportunity."

For more details on "The Road Ahead" program, turn to the JWOD/NIB/NISH section on page 29.



GENERAL PRODUCTS

A NIP New Item

“Making the Case for the Intelligent Buyer: Samsonite” QUANTUM CLASSIC ATTACHÉ & FOCUS 2

The Quantum Classic’s practical design and enduring looks make it a top performer in any executive setting. Classic, because its outer leather-like wrap evokes an enduring sense of style. In addition, this timeless attaché features a modern twist: the exclusive Samsonite Smart Hinge. That means it knows when it opens just enough to allow top side access to important materials - a perfect solution for a tight squeeze. It also adjusts automatically to offer full access when space permits.

The case also features two top zippered pockets; two accordion-style portfolios; tough ABS shells; recessed lock latches, and a combination lock.

Focus 2’s graceful European design is the international performer with a penchant for organization. Tailor-made for professionals on the go. Their sleek, curvilinear shape is meant to elicit admiring glances the world over - thanks to design innovations such as unique, barely visible side-open lock latches. It’s that sort of atten-



QUANTUM CLASSIC ATTACHÉ

tion to detail that makes Focus 2 worthy of global admiration.

It also has the patented Right-Side-Up feature, which means you won’t have to worry about opening it upside down. It

also features two expandable portfolios, ABS shell, and combination lock.

These fine products are available under the following NSN’s:

<u>MODEL</u>	<u>NSN</u>	<u>PRICE (Qty 1-20*)</u>
313111173 Focus 2 3” Black	8460-01-430-4210	\$ 39.76
313230173 Focus 2 3” Platinum	8460-01-430-4215	\$ 39.76
313111175 Focus 2 5” Black	8460-01-430-4219	\$ 44.12
313230175 Focus 2 3” Platinum	8460-01-430-4220	\$ 44.12
402111173 Quantum Cl. 3” Black	8460-01-430-4223	\$ 61.56
402111175 Quantum Cl. 5” Black	8460-01-430-4228	\$ 65.92

* Please call for prices in quantities over 20

Contact: Elizabeth Sims (817) 978-8376, Fax (817) 978-8634

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Bulbs
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Money !

EXITECH ULTRA II LED

RETROFITS FOR EMERGENCY AND NON-EMERGENCY EXIT SIGNS

**CONVERT TO LED
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OPERATE 20 EXIT
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AS ONE**

Save on your current utility bills.

Eliminate the high costs and hassles of maintenance by replacing bulbs once for 25 years.

Exitech Ultra II LED bulbs are designed to retrofit existing incandescent exit signs offering you energy savings of up to 95%.*

It's easy to install, no rewiring. Just screw it into your existing exit signs.

Our retrofits are ETL approved and tested to UL 924 lighting code standards, making them easy to apply to any facility.

Exitech offers a ten year warranty and 25 year life expectancy for your exit sign retrofits.

* A typical user of two-20 watt incandescent bulbs, per exit sign, can reduce energy costs up to 95% by using LED technology. For example, if your annual operating costs are \$60 per year, per exit sign, with incandescent bulbs, then you can reduce that cost to less than \$3 per year by converting to Exitech Ultra II LED bulbs. In addition, the retrofit cost is so reasonable you can recoup your investment within the first year.



EXITECH LIGHTING INC.

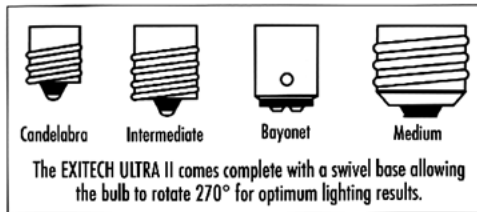
"Energy and maintenance savings through LED technology."

For further information please phone

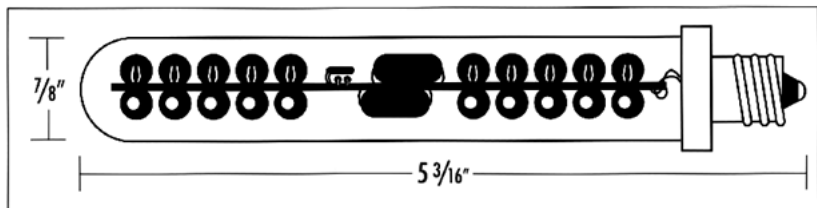
513.871.6440 FAX 513.871.6447
3524 Linwood Avenue, Cincinnati, Ohio 45226-1402

1 Watt
—
10 Year Warranty
—
25 Year Life
—
ETL Listed
—
Tested to UL 924
—
Swivel Base

AVAILABLE BASES (Not Actual Sizes)



DIMENSIONS



ELECTRICAL

INPUT VOLTAGE / 120v 277v Available (Special Order)	INPUT WATTS / 0.687w	POWER FACTOR / 0.086 Leading
--	----------------------	------------------------------

ORDERING INFORMATION

CONTRACT NUMBER: GS-07F-88940 • CONTRACT PERIOD: JULY 1, 1996 THROUGH JUNE 30, 1999 • CAGE CODE NUMBER 06W44
Order directly through GSA. Orders can be placed through automated FEDSTRIP, MILSTRIP, or MUFFIN
GSA's on-line computerized information system. For more information contact ELIZABETH SIMS AT (817)-978-8376.

MODEL NO.	NATIONAL STOCK NUMBER	BASE	COLOR	NO. OF LED'S	PRICE
UA2C	9905-01-433-5354	CANDELABRA	RED	20	\$15.76 EACH
UA2I	9905-01-433-5358	INTERMEDIATE	RED	20	\$15.76 EACH
UA2B	9905-01-433-5362	BAYONET	RED	20	\$15.76 EACH
UA2M	9905-01-433-5366	MEDIUM	RED	20	\$15.76 EACH
UA2GC	9905-01-433-5372	CANDELABRA	GREEN	20	\$15.76 EACH
UA2GI	9905-01-433-5374	INTERMEDIATE	GREEN	20	\$15.76 EACH
UA2GB	9905-01-433-5376	BAYONET	GREEN	20	\$15.76 EACH
UA2GM	9905-01-433-5384	MEDIUM	GREEN	20	\$15.76 EACH

NOTE: Orders shipped FOB Destination. Pricing is subject to change. Customers will be billed by GSA at the price in effect when the order is placed.

ENERGY SAVING REPLACEMENT BULBS FOR EXIT SIGNS

GSA Contact: Elizabeth Sims (817) 978-8376, Fax (817) 978-8634

A NIP New Item

York Petroleum Industries Offers Vehicle and Remediation Trays

Vehicle Trays

Catch-alls designed to catch and retain vehicular contaminants protects garage floors from: Weather-Related Pollutants...Chemicals... Snow... Oil... Ice... Brake Fluid... Salt...Radiator Fluids... Dripping Vehicle Contaminants...Transmission Leaks... etc.

Stop the tracking of vehicle debris into offices and workplaces. Clean your tray through the hose connection or with oil dry and broom.

Remediation Trays

Protect environmentally sensitive areas and polluted sites from accidentally becoming recontaminated. Great for holding soiled refuse and waste materials at clean-up sites. Two-inch foam filled perimeters prevent pollutants from escaping back into the soil.

Vehicle and remediation trays come in two weights:

1. Light Gauge: Durable easy to clean, textured 12 mil PVC
2. Heavy Gauge: Ultra heavy, 30 mil chemical resistant PVC



Additional uses include:

- Decontamination basin for personnel and equipment
- Vehicle wash basin - indoors
- Remediation of contaminated soil

Arrives folded and packed in carton, minor assembly required.
Order a supply today ... Stock and store for emergencies!

<u>MODEL</u>	<u>QTY</u>	<u>PRICE</u>	<u>NSN</u>
<u>Light Gauge - 12 Mil.</u>			
AT-101A Standard	1-4	\$68.49	4940-01-433-8718
	5+	\$67.80	
AT-101B Long	1-4	\$76.18	4940-01-433-8723
	5+	\$75.42	
<u>Heavy Gauge - 30 Mil</u>			
ERT-101A Standard	1-4	\$299.34	4940-01-433-8727
	5+	\$296.34	
ERT-101B Long	1-4	\$364.74	4940-01-433-8733
	5+	\$361.10	
ERT-101C Fire Truck	1-4	\$430.15	4940-01-434-2115
	5+	\$425.85	

Contact: Mary Ann Swearingen (817) 978-8377, Fax (817) 978-8634

HERE'S A CATALOG YOU NEED!

FOR A COPY OF OUR NEW HOSPITAL, JANITORIAL AND KITCHEN SUPPLIES CATALOG CALL THE CENTRALIZED MAILING LIST SERVICE AT (817) 334-5215 OR GENNI BROWN AT (817) 978-4545.

THIS SPECIALIZED CATALOG IS DESIGNED TO BE YOUR GUIDE TO PURCHASING SPECIFIC ITEMS THAT ARE IN HIGH DEMAND, SUCH AS: bed linens, janitorial and cleaning supplies, food service, kitchen and breakroom supplies.

Our buying power works to give you the quality commercial products you want at the price you need!

A NIP New Item

Colt IncrediGrip...The World's Most Incredible Grip Enhancing Action Gloves

Made in the USA! And featuring:

- One Piece seamless construction, form fitting to the hand
- Fast wicking action for greater dryness
- Will not retain water or perspiration
- Mildew resistant and no odor retention
- Will never get stiff, brittle or crack
- Hand or machine washable, shrink-resistant
- Very thin, comfortable and lightweight, flexible and soft

You will not believe these gloves! We Can Make This Claim Without Any Reservation...Colt IncrediGrip Gloves are presently being used by numerous Federal and State Agencies. The Military, Honor Guards, Special Forces, and Law Enforcement all agree the Colt IncrediGrip Glove offers superb handling of weapons, ammunition and armament. Also, the gripping capabilities of Colt IncrediGrip Gloves has been commended by the Health & Fitness Industry.

Colt IncrediGrip Gloves excel in most sports and recreational activities. Other areas that would benefit from Colt IncrediGrip Gloves include the following: Engineering & Heavy Equipment Handling, Forestry, Safety & Rescue, Airplane Skin Handling, Agriculture, Materials Handling... and more.

FF201 - IncrediGrip Glove - Unit of Issue PR

Criss-crossed on one side only with a newly developed coating technology which allows maximum grip with minimal force. Thousands of uses when grip is important!

<u>NSN</u>	<u>PRICE</u>
8415-01-408-6040 Black (S)	\$10.77
8415-01-408-6041 Black (M)	\$10.77
8415-01-408-6042 Black (L)	\$10.77
8415-01-408-6047 White (S)	\$10.77
8415-01-408-6048 White (M)	\$10.77
8415-01-408-6050 White (L)	\$10.77

FF200 - UnderGlove - Unit of Issue PR

Wear under any style hand wear for absolute comfort and warmth, or wear as a regular glove for stylish good looks.

<u>NSN</u>	<u>PRICE</u>
8415-01-408-2333 Black	\$5.39
8415-01-408-6037 White	\$5.39

Contact: Elizabeth Sims (817) 978-8376, Fax (817) 978-8634

About the New Item Program (NIP)

The New Item Program is GSA's way of bringing the Government procurement community in touch with new or emerging commercial items. The growth of this program is remarkable. Many new commercial items are now available through MILSTRIP/FEDSTRIP requisitioning procedures. This not only saves you time but money, since GSA has done the work for you. Just look for new additions to this program in the General Products Section of your Marketips issue. Any questions you might have can be answered by:

Mary Ann Swearingen

GSA/FSS

General Products Center (7FXG-U5)

819 Taylor Street

Fort Worth, TX 76102

(817) 978-8377

Fax (817) 978-8634

Elizabeth Sims

GSA/FSS

General Products Center (7FXG-G5)

819 Taylor Street

Fort Worth, TX 76102

(817) 978-8376

Fax (817) 978-8634

Order NIP items directly through GSA. Orders can be placed through automated FEDSTRIP, MILSTRIP or MUFFIN, GSA's on-line computerized information system. For more information contact Requisition Management at (817) 978-2051. For technical assistance, contact the contract specialist.

A NIP New Item

QuickMask™ - A Simple Step To Survival

Recent events have taught us that the U.S. Government is vulnerable to attacks by militia and terrorist groups. Security and Intelligence sources state that future attacks are likely to include chemical or biological weapons. The nerve agent Sarin was used in the attack on the Tokyo subway and the World Trade Center bomb contained large quantities of sodium cyanide which, had it not been incinerated by the explosion, would have killed thousands.

QuickMask™ is a pocket size Personal Escape Hood designed to reduce the health risks and mortality rates associated with inhalation of toxic air. QuickMask™ is lightweight, compact and extremely practical to own, carry and use. It weighs only five (5) oz. and fits easily into a briefcase, handbag or desk drawer. Each QuickMask™ comes in a sealed foil pouch and is maintenance free, for five years.



In an emergency situation, the keys to survival are immediate protection and rapid escape. QuickMask™ is very easy to use and can be put on in just a few seconds. QuickMask™ provides a significant level of protection against a wide range of toxic particles and gases. QuickMask™ can enable its wearer the opportunity to survive an emergency situation by affording the extra time needed to safely exit a contaminated area. A person wearing QuickMask™ can breathe, see, speak and hear normally.

Check our web site, <http://www.quickmask.com>, for complete details. References include: U.S. Marine Corps. (Chemical & Biological Incident Response Force), Defense Protective Service (Pentagon), Federal Reserve Banks, Nuclear Plants & Law Enforcement Agencies.

NOTICE: This device does not filter carbon monoxide, a lethal gas associated with fire.



<u>Model</u>	<u>NSN</u>	<u>Color</u>	<u>Price</u>
QM-4B99VR-YE-M	4240-01-413-0512	Yellow	\$50.02
QM-4B99VR-BL-M	4240-01-413-0513	Black	\$50.02

Contact: Mary Ann Swearingen (817) 978-8377, Fax (817) 978-8634

NIP New Item

Lifetime Filters Now Available!

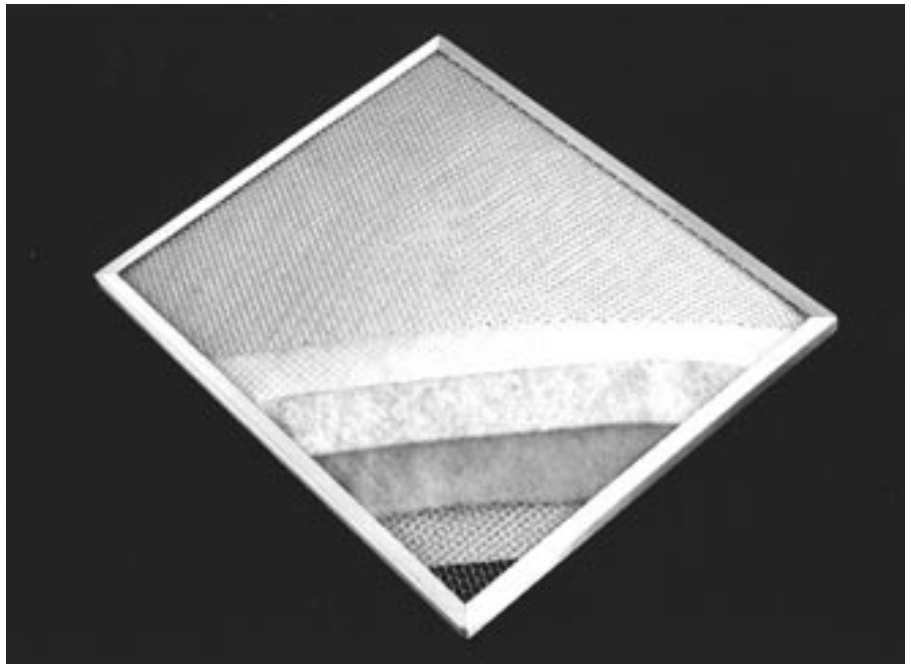
Removes up to 99% of the airborne contaminants in your home.

Helps to reduce stress to your respiratory system.

Allergy sufferers recognize a tremendous relief.

Electrostatic filters are recommended by many allergy doctors for their patients.

Permanent and washable.



GROUP A FILTERS

SIZE	PRICE	NSN
10X10X1	\$19.68	4130-01-429-0484
10X20X1	\$19.68	4130-01-429-0711
10X24X1	\$19.68	4130-01-429-0744
10X30X1	\$19.68	4130-01-429-0455
12X12X1	\$19.68	4130-01-429-0510
12X20X1	\$19.68	4130-01-429-0694
12X24X1	\$19.68	4130-01-429-0736
12X25X1	\$19.68	4130-01-429-0449
12X30X1	\$19.68	4130-01-429-0475
12X36X1	\$19.68	4130-01-429-0509
14X14X1	\$19.68	4130-01-429-0551
14X20X1	\$19.68	4130-01-429-0592
14X24X1	\$19.68	4130-01-429-0629
14X25X1	\$19.68	4130-01-429-0658
14X30X1	\$19.68	4130-01-429-0679
14X36X1	\$19.68	4130-01-429-0712
15X20X1	\$19.68	4130-01-429-0737
15X25X1	\$19.68	4130-01-429-0450
16X16X1	\$19.68	4130-01-429-0491
16X20X1	\$19.68	4130-01-429-0527
16X24X1	\$19.68	4130-01-429-0577
16X25X1	\$19.68	4130-01-429-0648
16X30X1	\$19.68	4130-01-429-0725
16X32X1	\$19.68	4130-01-429-0456
16X36X1	\$19.68	4130-01-429-0500

GROUP A FILTERS (CON'T)

SIZE	PRICE	NSN
18X18X1	\$19.68	4130-01-429-0523
18X20X1	\$19.68	4130-01-429-0572
18X24X1	\$19.68	4130-01-429-0615
18X25X1	\$19.68	4130-01-429-0704
18X30X1	\$19.68	4130-01-429-0501
19X27X1	\$19.68	4130-01-429-0538
20X20X1	\$19.68	4130-01-429-0593
20X24X1	\$19.68	4130-01-429-0716
20X25X1	\$19.68	4130-01-429-0485
20X30X1	\$19.68	4130-01-429-0539
20X32X1	\$19.68	4130-01-429-0596
24X24X1	\$19.68	4130-01-429-0649
25X25X1	\$19.68	4130-01-429-0691

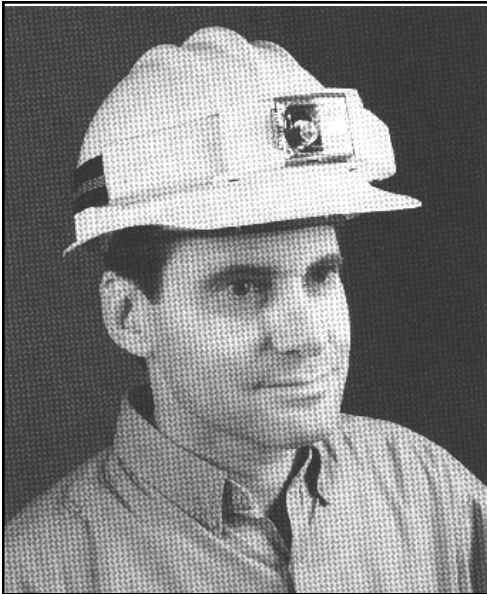
GROUP B FILTERS

18X36X1	\$22.14	4130-01-429-0445
20X36X1	\$22.14	4130-01-429-0554
24X30X1	\$22.14	4130-01-429-0647
24X36X1	\$22.14	4130-01-429-0448
25X30X1	\$22.14	4130-01-429-0591
25X32X1	\$22.14	4130-01-429-0669

Contact: Mary Ann Swearingen (817) 978-8377, Fax (817) 978-8634

A NIP New Item

New HL-X Safety Headlite Offered



Once again, the Stewart R. Browne Mfg. Co., Inc. is pioneering a new hazardous location portable light with the introduction of their new safety Headlite! It is the only U.L. listed light of its kind with the ability to fit on one's head or mount on a hard hat, and have rechargeable batteries enclosed in the case. The unit is bright, lightweight and chemically resistant. The lamp swivels 45 degrees, and is ideal for anyone who needs a hands-free light for confined space entry and maintenance. This light, with its total plastic case, is especially suited for electrical utilities. Available now through GSA under the following NSNs:

<u>MODEL</u>	<u>NSN</u>	<u>PRICE</u>	
		<u>Quantity</u> <u>1 to 119</u>	<u>Quantity</u> <u>120 +</u>
HL-X Headlight	6230-01-387-1417	\$17.85	\$16.74
HL-101 Lens	6230-01-387-1436	\$.66	\$.62
HL-102 Reflector	6230-01-387-1462	\$ 2.26	\$ 2.12
HL-103 Spring/Front	6230-01-387-1479	\$.45	\$.43
HL-104 Spring/Rear	6230-01-387-1538	\$.45	\$.43

CONTACT: Elizabeth Sims (817) 978-8376, Fax (817) 978-8634

A NIP New Item

Fuel Buster - The New Chemistry in Firefighting

*An Environmentally Oriented, U.L. Listed Wetting Agent For Class A and B Fires
Rapid, Long-Term Vapor Reduction*

Fuel Buster is a U.L. listed firefighting concentrate for both class A and B fires. Fuel Buster is also an emulsification agent that can render class B hydrocarbon fuels, such as gasoline and diesel fuel, completely non-flammable. Fuel Buster can also reduce flammable vapors associated with fuel spills or fuel storage areas. Fuel Buster is commonly used to extinguish difficult class A fires such as tires, cotton bales and industrial paper rolls. It is also used extensively as a spill control agent to neutralize fuel spills after automobile accidents and refueling spillage.

Fuel Buster can be applied using conventional foam delivery appliances. Fuel Buster can be educted into handlines using standard foam appliances. It can also be pre-mixed in hand-held extinguishers, sprinkler systems and apparatus booster tanks. Fuel Buster can also be applied through crash truck turret nozzles, foam proportioners and compressed air foam systems. Fuel Buster is applied at 1%, 3% and 6% concentrations. One and three percent settings are for class A fires such as woods, papers and rubber. For class B fuel fires, a six percent setting is used.

Fuel Buster is non-toxic, non-corrosive and biodegradable. It will not clog plumbing or coagulate in storage tanks. There is no flushing required after the use of Fuel Buster due to the non-corrosive nature of the product. Available through GSA under the following NSNs:



<u>SIZE</u>	<u>U/I</u>	<u>NSN</u>	<u>Price</u>
5 GALLON	CO	4210-01-387-5658	\$91.44
55 GALLON	DR	4210-01-387-5675	\$977.06

For additional information, technical support, demonstrations, training or federal references, you can reach us via Internet at: <http://www.FuelBuster.com>

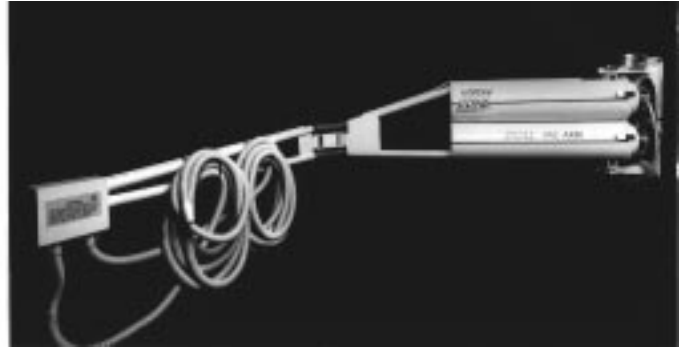
Contact: Mary Ann Swearingen (817) 987-8377, Fax (817) 978-8634

A NIP New Item!

Breathe Easy With Dust Gone™ Vacuum Sanding Systems



Compact cart units go where the work is.



Wall mounted unit installs in one hour.

Dust Gone™ Systems reduce sanding dust in your work environment by up to 99%. Everyone can breathe easier — whether they're doing vehicle repair and refinishing, aircraft or marine vessel maintenance, construction or preparing just about any surface for painting or coating.

Dust Gone units help pay for themselves. Sandpaper lasts three times longer. And units use standard sandpaper and sanding attachments. No special materials or tools to buy or stock.

An Air Force MEEP evaluation concluded that Dust Gone™ Systems were “cheaper and more efficient than the present equipment.”

Consider these facts:

- Tested and recommended by USAF.
- Removes up to 99% of sanding dust particles.
- Helps meet OSHA and environmental regulations.
- Cuts sandpaper costs by 66%.
- Uses standard sandpaper and sanding attachments.
- Greatly reduces sanding time and clean-up.
- User-friendly design. No additional training necessary.
- Proven in use by USAF, USCG, Pepsico, quality auto refinishers.
- Available in one- and two-user models, for wall mounting or portable use.

<u>Model</u>	<u>Description</u>	<u>Price</u>		<u>NSN</u>
		<u>(1-5)</u>	<u>(6+)</u>	
VYC1	Yard Roll-Around Vacuum Cart	\$1,227.35	\$1,145.53	4940-01-413-5614
VC1	Single Roll-Around Vacuum Cart	\$1,381.25	\$1,289.17	4940-01-413-5615
VC2	Dual Roll Around Vacuum Cart	\$2,227.70	\$2,079.19	4940-01-413-5616
VA1	Single Swing Arm Vacuum Arm	\$1,535.15	\$1,432.81	4940-01-433-8722
VA2	Dual Swing Arm Vacuum Arm	\$2,689.40	\$2,510.11	4940-01-408-3626
<u>Accessories</u>				
SHS	Dustless Short Hand Block Sander	\$53.10	\$49.56	4940-01-433-8725
MHS	Dustless Medium Hand Block Sander	\$68.49	\$63.92	4940-01-433-8717
LHS	Dustless Long Hand Block Sander	\$76.18	\$71.10	4940-01-433-8724
HF	Dustless Hand File (Cheese Grater)	\$68.49	\$63.92	4940-01-433-8729
VAD	Detail Vacuum Attachments	\$22.32	\$20.83	4940-01-433-8736

Contact: Mary Ann Swearingen (817) 978-8377, Fax (817) 978-8634

Two More NIP Items: ODOR SEAL® and COLD FIRE®

ODOR SEAL® is an environmentally safe, non-flammable, biodegradable cleaner that is non-toxic, non-corrosive and easy to use. It won't stain. ODOR SEAL® was initially designed for industrial use as an odor eliminator and hydrocarbon cleaner. Odor Seal® is specially formulated to encapsulate and naturally biodegrade hydrocarbons in our environment, leaving behind a cleaner environment. Continuous and extensive field testing has shown that ODOR SEAL® offers a wide range of applications for the industrial, commercial and agricultural industry. ODOR SEAL® eliminates tough industrial odors by encapsulating and naturally biodegrading the odor producing source and its vapor. ODOR SEAL® can be used to eliminate and destroy odor produced by sewage treatment plants, spas & pools, garbage dumpsters, trucks & shoots, holding tanks, construction & demolition sites, zoo's, kennels, stables, & farms, recycling centers, kitchens, landfills, hospitals, public & portable toilets, etc.

ODOR SEAL® is considered to be an effective and efficient cleaning and degreasing agent in diversified applications. It is used for heavy lifting of oil and grease, is excellent for use in oil separators to recuperate reusable, otherwise wasted oil, and has been shown to increase oxygen levels in the aquatic environment. Through its unique cleaning properties, ODOR SEAL® has, in agricultural applications, shown to provide exceptional nutrients for soil, plants, grains and water. These nutrients seem to work to enhance growth and strengthen the immune system of the envi-



ronment to ward off and cure disease. ODOR SEAL® is a harmless plant and water based agent. Its proprietary formula contains no known hazardous components. ODOR SEAL® is a derivative of BV-406%, a heavy duty hydrocarbon cleaner. BV-406% is listed by the EPA under their SNAP (Significantly New Alternatives Policy) Program Vendor List. This list contains products that are new and environmentally safe alternatives to toxic products on the market today.

<u>Product</u>	<u>Container Size</u>	<u>Quantity</u>	<u>Price</u>	<u>NSN</u>
Odor Seal®	12 OZ. CAN	1-1199	\$ 5.10	4210-01-429-0517
		1200+	\$ 5.00	
Odor Seal®	32 OZ. BOTTLE	1-1199	\$ 5.54	4210-01-429-0607
		1200+	\$ 5.43	
Odor Seal®	5 GAL. BULK	1-209	\$60.02	4210-01-429-0444
		210+	\$58.82	
BV-406	12 OZ. CAN	1-1199	\$ 5.10	4210-01-429-0565
		1200+	\$ 5.00	
BV-406	5 GAL. BULK	1-209	\$83.11	4210-01-429-0689
		210+	\$81.44	

COLD FIRE® is a new, environmentally safe fire suppressing agent leading the way in fire suppressing technology and revolutionizing the way fire fighters combat fires. COLD FIRE® gets its name from its extraordinary ability to remove extreme heat from any object (metal, wood, rubber, etc.) with which it comes in contact. The suppressants in COLD FIRE® are encapsulators that use water as a catalyst to remove heat and fuel from a fire more rapidly. They extinguish on contact, preventing reignition when properly applied. They also absorb hydrocarbon smoke.

COLD FIRE® offers extraordinary fire fighting and life saving capabilities; is a UL listed-Wetting Agent for Class A and B fires; is EPA-SNAP (Significantly New Alternative Policy) Program listed; is Biodegradable; and is Non-Toxic & Non-Corrosive.

COLD FIRE® reduces the density of hydrocarbon smoke, increasing visibility and enabling easier breathing. Its rapid



effect, prevents reignition when properly applied. The unique thermal insulation quality helps protect fire fighters and helps prevent against heat exhaustion. Keeps you cooler! COLD FIRE® is considered an acceptable substitute for toxic foams and halon. Will extinguish Class A, B or D fires. It enhances the penetration capability of water, extinguishing the fire faster, using less water; and thereby, reducing water damage. COLD FIRE® possesses cleaning properties; thereby, reducing the amount of damage caused by hydrocarbon smoke. All of These Advantages-- and more -- Make Fire Situations Safer for Firefighters and Fire Victims.

<u>Product</u>	<u>Container Size</u>	<u>Quantity</u>	<u>Price</u>	<u>NSN</u>
Cold Fire®	12 OZ. CAN	1-1199	\$5.10	4210-01-429-0703
		1200+	\$5.00	
Cold Fire®	5 GAL. BULK	1-209	\$60.02	4210-01-429-0443
		210+	\$58.82	

Manufactured in the USA: by FIREFREEZE WORLDWIDE, INC.

GSA Contact: Mary Ann Swearingen (817) 978-8377, Fax (817) 978-8634

A NIP New Item

Disaster Emergency Pacs Can Prove Invaluable In Emergencies

The EvacOne product line is a comprehensive package of supplies and equipment for support before, during and especially in the truly critical phase immediately after a disaster. The easily stored plastic bin (pacs) have supplies for three days. Each pac has a four year shelf-life. These pacs will be there for your employees and assure that your operation will continue to service right through the disaster. It is the cheapest insurance you can have to protect your business and your employees in a natural or man-made disaster situation.

The unique packaging method allows the product to be reduced in size and placed in one container. This single container concept eliminates the logistics issues immediately following a disaster before the larger relief operations swing into action.

The vacuum sealing and product selection allow shelf-life without extensive concern for the storage environment. Moisture, insect and rodent intrusion are virtually non-existent. The product stays ready for instant service.



The four year shelf-life of each pac may be extended almost indefinitely. Items with a shelf-life are grouped and packaged separately. These Pacs are available now under the following NSNs:

<u>Model No.</u>	<u>Description</u>	<u>Price</u>	<u>NSN</u>
1-1025	All Purpose Family 2Pac	\$219.40	4240-01-433-8735
1-1050	All Purpose Family 4Pac	\$368.14	4240-01-433-8720
1-1001	Family Hurricane 2Pac	\$219.40	4240-01-433-8728
1-1051	Family Hurricane 4Pac	\$371.61	4240-01-433-8721
1-1101	Family Earthquake 2Pac	\$221.43	4240-01-433-8726
1-1151	Family Earthquake 4Pac	\$375.09	4240-01-433-8731
1-2001	Emergency 1Pac	\$190.59	4240-01-433-8732
1-2004	Emergency 4Pac	\$364.38	4240-01-413-0514

Contact: Mary Ann Swearingen (817) 978-8377, Fax (817) 978-8634

GSA Introduces New and Improved U.S. Outdoor Flags

GSA recently changed some of the U.S. outdoor flags available through the supply catalog. The changes have reduced the cost of the flags while retaining the normal, high quality expected. One change is the use of screen printed stars in lieu of sewn stars. Upon first inspection, the flags may not appear as detailed or elaborate as previous flags. However, when flown outdoors on the pole, the flag's appearance is more prominent than a flag with sewn stars. The outline and visibility of the stars is enhanced and the overall appearance is improved. The NSN's which have screen printed stars are as follows:

8345-00-682-6856	3' 6" by 6' 7-3/4"	Cotton
8345-00-682-6857	2' 4-7/16" by 4'6"	Cotton
8345-00-682-6859	3' 6" by 6' 7-3/4"	Nylon/Wool
8345-00-753-3230	2' 4-7/16" by 4' 6"	Nylon
8345-00-753-3231	8' 11-3/8" by 17'	Nylon
8345-00-753-3232	5' by 9' 6"	Cotton
8345-00-753-3233	5' by 9' 6"	Nylon/Wool
8345-00-753-3234	3' 6" by 6' 7-3/4"	Nylon
8345-00-753-3235	5' by 9' 6"	Nylon

The other significant change is the removal of the 2-foot distance line on the 5' by 9-1/2' flags. They will be supplied with a canvas heading with grommets instead of a rope heading with a distance line. The affected NSN's are:

8345-00-753-3232	Cotton
8345-00-753-3233	Nylon/Wool
8345-00-753-3235	Nylon

If your activity requires a 5' by 9-1/2' flag with a distance line due to your halyard setup, we can still accommodate you. We have obtained a new NSN for a 5' X 9'6" nylon flag with 24" distance line (as previously supplied under 8345-00-753-3235). The new NSN is 8345-01-430-9654. We also have a similar nylon flag with a line in the heading but without the 24-inch distance line. It is 8345-01-251-9109. For technical information, call Mr. Bill Hicks at (817) 978-4428. For availability, call Ms. Susan Clark at (817) 978-8650.

Contact: Bill Hicks (817) 978-4428, Fax (817) 978-8614

A NIP New Item

Enviro - Logic Offers the Latest in High-Tech Paint Can Crushers

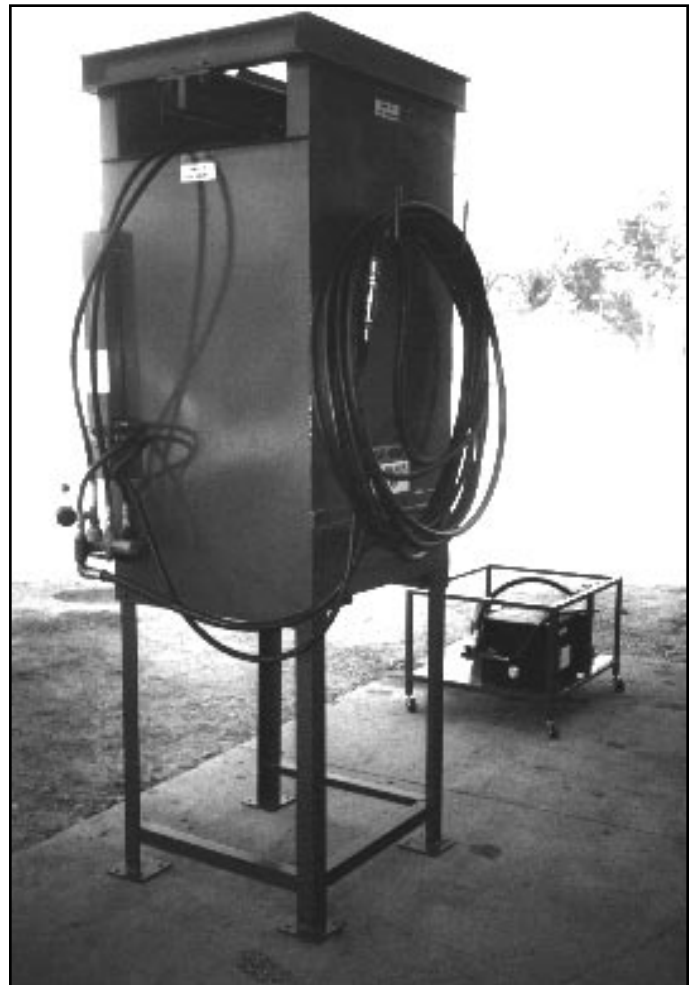
The folks at Enviro-Logic offer can crushers that are built to customers specifications with a state-of-the-art design that is guaranteed not to warp or crack and will provide balanced crushing, no matter how unbalanced the load. All crushers are warranted and customer satisfaction is guaranteed. Crushers can be mobile or stationary, gas or electric powered, and explosion proof motors are available. Customers can even pick out the color for their crushers. Because Enviro-Logic is safety conscious, each machine has explosion-proof controls, an interlock valve which prevents the ram from descending if hydraulics fail, and the crusher cannot operate with the door open - all this helps eliminate injuries. (Each crushed can is ready for steel recycling!)

Enviro-Logic does much more than build Paint Can Crushers, they are active in many recycling arenas. Their motto is "Tomorrow's Technology for Today's Environment"... and they believe in the world's environmental future.

Their Stationary Electric - 15(SE 15), Mobile Electric - 15(ME 15), and Mobile Gas - 15(MG 15) have 38,000# of force, a 10 second cycle time and a 15-1 gallon or a 5-5 gallon load capacity, this crusher will process 500 - 1,000 - 1 gallon cans per hour.

<u>Model</u>	<u>NSN</u>	<u>Price</u>
SE 15	3990-01-431-7813	\$6,694.65
ME 15	3990-01-431-7801	\$7,464.15
MG 15	3990-01-431-7808	\$7,464.15

Contact: Mary Ann Swearingen (817) 978-8377, Fax (817) 978-8634



CamelBak Hydration Systems Are Lightweight and Durable



Okay, laboratory studies have proven the CamelBak to be the most efficient hydration system in the world. If you get thirsty when you exercise, you are already dehydrated and when you get dehydrated your performance goes down the tubes. Because the CamelBak is compact, lightweight, durable and easy to use, it can be used in many diverse activities. The CamelBak ThermoBak is designed to maximize the TEMPERATURE RETENTION of either cold or hot liquids. This is achieved by constructing the ThermoBak with both an outer thermal insulated surface as well as a thermal barrier next to the user's body. A flexible 3/8" polyurethane open cell foam barrier completely encases the inner collapsible polyurethane reservoir with an insulation that is so effective it produces over four hours (six hours with a CamelBak Mylar Sheath) of sustained liquid temperature control.

The CamelBak Bite Valve made of silicone elastomers (noted for retention of flexibility, resiliency and tensile strength) is the key feature of the CamelBak hands free hydration systems. CamelBak Hydration Systems and accessories are constructed of U.S. made, top quality materials extensively tested for strength, durability and reliable usage under extreme conditions. All construction materials coming in contact with consumption are N.S.F. certified potable and F.D.A. approved.

<u>ITEM/NSN</u>	<u>U/I</u>	<u>PRICE*</u>
ThermoBak (FullBak)		
8465-01-396-9855 Black (see above)	EA	\$24.75
8465-01-396-9854 White	EA	\$24.75
IceBak (FullBak)		
8465-01-396-9857 Black	EA	\$24.75
ThermoBak (1/2 Bak)		
8465-01-396-9859	EA	\$21.51

*Prices are subject to change

For more information on accessories and replacement parts, please contact:

Elizabeth Sims

GSA/FSS

General Products Center (7FXG)

819 Taylor Street

Ft. Worth, TX 76102

(817) 978-8376

Fax: (817) 978-8634

SALE

GSA is offering the following items at a 50 percent reduced selling price, effective until stock is depleted or for 90 days from the issuance of this publication. Please remember to use Advice Code "2J" when ordering these items. Items will no longer be available as GSA stock items.

<u>NSN</u>	<u>U/I</u>	<u>QTY</u>	<u>SALE PRICE</u>
5350-00-186-8858	PG	40	\$ 17.70
EMERY PAPER - Emery abrasive paper is closed coat and has a 67 lb kraft backing. It is not waterproof. Each sheet measures 9 x 13 3/4". Grit size 280. Pg contains 100 sh.			
5610-00-236-4952	QT	319	\$ 2.19
PETROLEUM ASPHALT - For knife or trowel application to roofing or flashing and for concrete and masonry caulking. It is asbestos free and includes a plastic mineral filler. ASTM D4586 Type II.			
5610-00-540-4846	CN	87	\$ 9.45
PETROLEUM ASPHALT - Asphalt-based emulsion roof coating with mineral filler bonds to both damp and dry surfaces. Apply by spray, brush or mop at temperatures above freezing. No heating or thinning is necessary. Asbestos free asphalt covers 200 sq ft. ASTM D1227 Type III. Cn contains 5 gl.			
Contact: Shirley M. Stroud (817)978-2046, Fax (817)978-8600. E-Mail: shirley.stroud@gsa.gov			
9905-01-149-0814	EA	846	\$ 1.56
FOREST SERVICE SIGN - Rectangular sign for Forest Service use is made of steel or aluminum. In accordance with Forest Service Spec 7160-10. Reads "Please! Close the Gate." Inscribed on two sides and includes mounting holes. No. 22-12. 10" wide, 7" long, 0.020" thick.			

**Contact: Vanda Price, (817)978-8674, Fax (817)978-8600
E-Mail: vanda.price@gsa.gov**



PAINTS & CHEMICALS

Introducing: An Environmentally Compliant Paint and Weapons System Maintenance Program for the F-16

Here it is, the whole package! As requested by the Air Force F-16 Corrosion Manager, this is the system package for the F-16 paint and weapons system maintenance program. Now wherever the F-16 is deployed worldwide, GSA can provide your supply support with this environmentally compliant paint system.

			<u>Zone 1-4</u>	<u>Zone 5-7</u>	<u>Zone 8-10</u>
<u>Polyurethane Coating - P/N 832G757</u>					
Gray 36118	8010-01-424-2794	KT (1 PT)	\$ 18.42	\$ 18.16	\$ 17.64
Gray 36118	8010-01-424-2793	KT (1 GL)	\$ 83.47	\$ 82.95	\$ 81.90
<u>Polyester Coating - P/N 832G104</u>					
Gray 36270	8010-01-424-3651	KT (1 PT)	\$ 18.42	\$ 18.16	\$ 17.64
Gray 36270	8010-01-424-3648	KT (1 GL)	\$ 83.47	\$ 82.95	\$ 81.90
<u>Epoxy Primer Coating Kit - P/N 513X423</u>					
	8010-01-424-2796	KT (4 PT)	\$ 39.01	\$ 38.75	\$ 38.23
	8010-01-424-2797	KT (4 GL)	\$ 212.10	\$ 210.00	\$ 205.80
<u>Chromate Conversion Coating (Aladine Treatment) -Turcoat Liquid Accelagold</u>					
	8030-01-429-9504	DR (55 GL)	\$ 351.75	\$ 351.75	\$ 404.25
<u>Paint & Corrosion Remover - P/N AC12 Deoxidizer</u>					
	8010-01-424-2800	GL	\$ 30.94	\$ 28.49	\$ 30.94
	8010-01-425-3429	CN (5 GL)	\$ 74.89	\$ 66.60	\$ 74.89
	8010-01-425-4675	DR (55 GL)	\$ 413.59	\$ 360.04	\$ 371.46
<u>Cleaning Compound - P/N Desoclean 110</u>					
	7930-01-423-1125	GL	\$ 17.32	\$ 16.80	\$ 15.75
	7930-01-423-1166	CN (5 GL)	\$ 81.83	\$ 78.94	\$ 73.50
	7930-01-423-1202	DR (55 GL)	\$ 803.43	\$ 775.08	\$ 718.38
<u>Cleaning Compound/Soap -P/N 1879G</u>					
	7930-01-423-1227	CN (5 GL) 1-2 CNs	\$ 169.83	\$ 169.83	\$ 206.58
		3 + CNs	\$ 105.31	\$ 105.31	\$ 117.65
	7930-01-423-1256	DR (55 GL) 1-2 DRs	\$ 499.53	\$ 499.53	\$ 531.30
		3 + DRs	\$ 410.02	\$ 410.02	\$ 438.90

Contact Point: Yvonne Salas, (206) 931-7082

Hazardous Material and the I.M.P.A.C. Card



Federal Regulation 29 CFR 1910.1200 requires that an MSDS (Material Safety Data Sheet) be provided for items meeting OSHA's definition of "hazardous materials." Although the regulation does not address the use of the I.M.P.A.C. Card, all Hazardous products purchased through GSA, regardless of the method of procurement, will include an MSDS with each shipment. This includes stock items, non-stock items, commercial products and direct delivery items procured through GSA.

To be safe do your shopping at GSA. All OSHA requirements are met. Your Safety or Environmental Officer should be able to confirm GSA as a SAFE place to meet your safety requirements.

There have been several articles written lately in Government publications questioning contractual vehicles for requiring MSDS when a purchase card is used. This is not a problem when you use your purchase card (I.M.P.A.C. Card) at GSA. **We guarantee you an MSDS with each hazardous shipment.** If you have any questions regarding MSDS or I.M.P.A.C. Card call the Paints and Chemicals Center at **1-800-241-RAIN (7246)**.

ADD COLOR TO YOUR LIFE!

Give yourself a color option with the Aqua-Crete products found on page 993 of the 1996 GSA Supply Catalog. GSA and Chemical Research Products have just expanded their line of commercial architectural paint products from clear sealers by adding the following:

<u>NSN</u>	<u>U/I</u>	<u>COLOR</u>	<u>PRICE</u>
8010-01-434-2107	CN (5 GL)	Black	\$161.60
8010-01-434-2087	CN (5 GL)	White	\$161.60
8010-01-434-2109	CN (5 GL)	Gray	\$161.60
8010-01-434-2112	CN (5 GL)	Red	\$161.60

The Aqua-Crete line is a water-based metal sealer formulated to prevent rust, restore faded paint, and prevent corrosion. It dries to the touch in 10 minutes and can be recoated in 45 minutes. Volatile Organic Compound is negligible.

Contact: Barbara Petersen, (206) 931-7930

SAVE ON BLUE AEROSOL !

The following item is temporarily offered at a reduced price.

8010-01-336-5063

is on sale for \$3.00 a pint! It is a blue enamel, environmentally safe, and low in Volatile Organic Compounds. Order now!

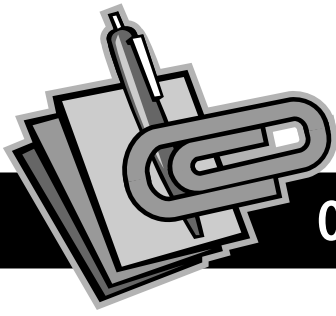
Contact: Sandra Ellsworth, (206) 931-7060, Fax (206) 931-7039

Introducing a New Item: Paint Roller Cleaner

Get more miles out of your paint rollers by cleaning them instead of pitching them after one use. The "Roller Chamber" is a high density polyethylene cylinder which connects by hose to indoor or outdoor faucets. Water jets spin and clean the roller. Use it only with water based paints, sealants, and adhesives.

<u>NSN</u>	<u>U/I</u>	<u>PRICE</u>
8020-01-433-6636	EA	\$31.50

Point of Contact: Sandra Church, (206) 931-7077



OFFICE SUPPLIES & PAPER PRODUCTS

Paper Product Prices Drop Again... And You Benefit!

Budget blocked? Expenses exploding? One answer to cutting costs is to take a good hard look at what you are paying for those basic items that keep your office machines humming...paper for copiers, computers and PC printers; paper towels; toilet tissue.

And when you're cutting costs, there's no better source to look to than FSS, thanks to new paper product price cuts **effective October 1, 1996**. The volatility of the paper market is difficult to follow, but FSS spotted a softness in paper prices and immediately took advantage of it...take a look:

All-Purpose Copier Paper Prices Cut

The savings are really significant for our new copier paper prices. And you can use it in your other busy office machines, too! It is high quality, bright white paper with excellent opacity, making it perfect for laser and ink jet printers, and its appropriate thickness permits sharp printing and effortless flow through most copiers from slow desktop models to high speed professional printers. Plan paper FAX machines, too.

Recycled copier paper is even cheaper.

For recycled paper users and others who know they must comply with the President's EO 12873 on recycling, the price news is even more exciting: Recycled copier paper is now 5 cents cheaper than virgin paper. It's the Right Product at the Right Price.

Size	NSN	Price*	
		Old	New
8 1/2" x 11"	7530-00-181-7174**	\$24.99	\$22.99
8 1/2" x 14"	7530-00-181-7175**	\$29.99	\$29.99
17" x 11"	7530-01-085-5225**	\$56.84	\$53.19
3-hole punched			
8 1/2" x 11"	7530-01-033-8891**	\$25.99	\$24.99
Recycled ***			
8 1/2" x 11"	7530-01-335-2623	\$25.99	\$22.94
Recycled ***			
8 1/2" x 14"	7530-01-334-7817	\$30.99	\$29.94

* U/I - BX (5000 sheets), except for NSN 5225 (2500 sheets).

** May contain varying percentages of PCM.

*** Contains a minimum of 20% PCM.

Contact: (Technical) Martin Prince, (212) 264-7885; (Inventory) Selenia Rivas-Sharma, (212) 264-4858.

Big Bargains in Computer Paper

Quality computer paper flows through printers with ease resulting in faster, jam-free performance and less printer wear. Landscape-oriented, 14-7/8" x 11." Contains 20% PCM. Features three horizontal printed lines per inch, with the third line printed darker. The multi-purpose papers are carbon-interleaved. U/I - BX (Number of sheets per set noted below).

NSN	Part Sets	Sheets	Price	
			Old	New
7530-00-145-0414	Single	2550	\$26.70	\$18.70
7530-00-145-0415	2	1500	\$46.99	\$33.61
7530-00-145-0416	3	950	\$50.93	\$35.32
7530-00-145-0417	4	700	\$52.09	\$35.78

SKILCRAFT® Microperf Computer Paper

Quality computer paper with special sprocket feed. Single-part, flat-fold paper has microperforated edges that tear neatly and sharply so that each page has an individually-typed appearance. Portrait orientation; Size, 9-1/2" x 11". Effective October 15, 1996. Contains 20% PCM. Made in workshops affiliated with NIB.

NSN 7530-00-800-0996, U/I BX (2500 SH)

Old Price, \$22.51, New Price \$18.07

Contact: (Technical) Debbie Paralemos, (212) 264-8248; (Inventory) David St. Louis, (212) 264-3537

JUST THE FAX...

FAX Paper Now Available under CAMP

Use a lot of FAX paper? Then look to FSS. Now available under the CAMP Program are the widest variety anywhere of FAX papers that can feed most every kind of FAX machine with quality paper at a low price.

IF YOU HAVE ANY OF THESE MACHINE BRANDS:

Adler Royal, Alden Electronics, American Telecom, AT&T, Bell South, Brother, Epson, Citifax, Fujitsu, Hitachi, Konica, Mita Faxace, Murata, or Olivetti...

YOU CAN ORDER FROM ANY OF THESE VENDORS :

Adams Marketing Associates, Inc., Astro-Med, Inc., Chemstat Products, Inc., Faxrite, Inc., FAX Unlimited, Inc., The FAX Man, Faxpress, Inc., Federal Marketing Company, Federal Sales Service Co., International Paper Rolls, Inc., Japan Pulp & Paper, J. Jowdy Imaging Products, Labelon Corporation, Mr.FAX, Microfax, Inc., Nashua Corp., Office Products International, Pacific Engineering & Industrial Supply Inc., Pacific International, R.H.Sales Company, or Word Technology Systems, Inc.

YOU CAN LEARN MORE about these products from the insert in the forthcoming issue of Supply Choices, which will be mailed shortly or can be ordered from GSA/CMLS, P.O. Box 6477, Ft. Worth, TX 76115.

YOU CAN ORDER from any of these vendors, using FED-STRIP/MILSTRIP and/or MUFFIN. GSA will monitor your order and process the invoice. However, delivery will be made directly from the vendor. In most cases, larger orders will earn price reductions. Shipping costs are included in the prices.

Contact: Mary Ann DeFeo, (212) 264-9214

AS CLEAR AS DAY... SKILCRAFT® Transparency Film

FOR SHARP PRINTING, IMPACT-LOADED PROJECTION,
EASY READING

Greater impact in presentations are easy to achieve with SKILCRAFT® Transparency Film. They're easy to produce -- you can create it right in your copier -- and easy on the eye, because lettering and graphics print sharp and clear.

Available in three varieties: Clear, color assortment and clear, with removable sensing strip. Prints black image on clear background or black image on assorted colors (25 each, red, blue, green and yellow). Reliable feeding. Water-based, low solvent coating for easy cleaning. Size: 8-1/2" x 11", (215 mm x 279 mm). Added plus: They're made using 3M materials at Industries of the Blind, Greensboro, NC, by people who are blind under JWOD. U/I - BX (100 Sheets).

NSN: 7530-01-386-2356
TYPE: Clear
PRICE: \$15.31*

NSN: 7530-01-386-2371
TYPE: Color Assortment
PRICE: \$19.63*

NSN: 7530-01-386-2376
TYPE: Clear with removable sensing strip
PRICE: \$18.40*

*WDC Price

ORDER TODAY using FEDSTRIP/MILSTRIP and/or MUFFIN...or point, click and shop GSA *Advantage!*™ on the Internet. Check your local CSC for availability as well.

Contact: Glen VanBoven, (212) 264-8207

Clean up with these Paper Towel Savings

Popular highly-absorbent paper towels. Contain 40% PCM. The single fold towels (NSN 7178) have a minimum surface area of 99 sq. in. and may be used in a variety of dispensers. U/I - BX (4000 EA).

The multi-fold towels (NSN 0389) have a surface area of 85 sq. in. and are designed for use in the popular James River MF 210 dispenser and similar size dispensers. U/I - BX (4400 EA).

<u>NSN</u>	<u>Description</u>	<u>Old Price</u>	<u>New Price</u>	<u>Savings</u>
8540-00-262-7178	Single fold	\$22.50	\$13.55	40%
8540-00-291-0389	Multi fold	\$22.20	\$14.36	35%

Contact: Murray Samowitz, (212) 264-0405

NIB Nips Prices On Selected Items... And You Save !

Here's a great opportunity to do some good for both society and your agency at the same time by saving important budget dollars and buying NIB products at newly-reduced prices. The National Industries for the Blind (NIB) has reduced prices on selected products to meet many basic office needs... and you benefit. Products you cannot do without are now available at prices you cannot afford to pass up! The products all come from NIB-associated workshops that employ blind and visually-handicapped workers under JWOD. Check these great buys below and compare with any other source.

Drawer File Folders

...easy to store, easy to access

Standard manila file folders expand to 3/4". Plain, folded bottoms. Self tabs. Contains 20% PCM. U/I - HD

NSN Prices: Old New Size: Tab Cut

Light duty, 133 lb. reinforced stock

7530-00-291-0098 \$ 6.10 \$5.93

Letter Size, straight

7530-00-281-5941 \$ 7.68 \$7.30

Letter Size, 1/5

7530-00-281-5942 \$11.70 \$8.76

Legal Size, 1/5

7530-00-281-5945 \$ 8.04 \$6.65

Letter Size, 1/2

7530-00-281-5960 \$12.06 \$8.14

Legal Size, 1/2

7530-00-282-2508 \$ 8.51 \$8.09

Legal Size, 1/3

Medium duty, 147 lb. stock

7530-00-456-6140 \$15.68 \$10.58

6-3/8" x 9-1/3" Stock reinforced

7530-00-281-5938 \$15.03 \$10.43

Legal Size, 1/5, Stock reinforced

7530-00-281-5940 \$12.06 \$10.39

Legal Size, 1/3, Stock reinforced

7530-00-281-5959 \$10.30 \$9.50

Letter Size, 1/5, Stock reinforced

Heavy duty, 217 lb. stock

7530-00-281-5968 \$59.47 \$45.18

Letter Size, 1/3, Angular cut

7530-00-281-5907 \$23.32 \$21.47

Letter Size, 1/3, Celluloid tabs

7530-00-281-5908 \$ 27.43 \$22.83

Legal Size, 1/3, Celluloid tabs

Extra heavy duty, 370 lb. stock

7530-00-286-7287 \$71.69 \$49.00

Legal Size, 1/5, cloth gusset bottom

Contact: Terry Pringle, (212) 264-3560

Hanging File Folders

Hanging File Folders make organizing, filing and retrieval easier and faster. Plastic-coated metal rods are bound into folder top for security, with rod tips angled to keep folders from binding. Made of durable 11 pt. stock with a glazed finish. Scored on the bottom to provide four step expansion to 2" and 4" from top to allow elevation for reading in the file. Contains 20% PCM. U/I -BX (25).

NSN Prices: Old New

Insertable Plastic Tabs included

7530-01-364-9496 \$7.83 \$5.71

Green, Letter Size, 1/3 cut

7530-01-364-9498 \$6.65 \$5.48

Green, Letter Size, 1/5 cut

7530-01-357-6854 \$7.42 \$5.03

Green, Legal Size, 1/3 cut

Contact: Carmen Cortez, (212) 264-3547

Postable Note Tray

Convenient desktop mini-organizer holds a supply of Postable notes, sizes 1-1/2" x 2" pad and a 3" x 3" or a 3" x 5" pad. Weighted, non-slip bottom. High-impact plastic. U/I - EA

Prices

NSN Color Old New

7520-01-166-0878 Black \$4.71 \$3.96

7520-01-207-4351 Putty \$4.90 \$3.96

Contact: Albert Viscione, (212) 264-4887

Desk Trays

Organize systematically, efficiently and inexpensively.

Self-stacking trays made of sturdy plastic. Conserves space and allows maximum flexibility. Built-in handles. Convenient sizes. 1-1/2" deep. U/I - PR (2 EA trays).

Prices

NSN Color Old New

For letter size documents, 8-1/2" x 11"

7520-01-094-4307 Black \$3.57 \$2.99

7520-01-094-4308 Beige \$3.57 \$2.99

For legal size documents, 8-1/2" x 14"

7520-01-094-4309 Black \$8.34 \$7.63

7520-01-094-4310 Beige \$8.34 \$7.63

For computer printouts, 11" x 14.875"

7520-01-094-4311 Black \$16.75 12.63

7520-01-094-4312 Beige \$16.61 12.63

Contact: Albert Viscione, (212) 264-4887

Postable Notes

...note these prices!

Indispensable self-stick notes for many uses. Each sheet attaches almost anywhere and can be removed without leaving a mark. Size: 2" x 3" U/I - DZ (Pads containing 100 sheets.)

Prices

NSN Color Old New

7530-01-207-4353 Pink \$3.00 \$2.83

7530-01-207-4354 Blue \$3.00 \$2.83

7530-01-207-4355 Green \$3.00 \$2.83

7530-01-207-4356 White \$3.00 \$2.83

Contact: Glen VanBoven, (212) 264-8207

Felt Tip Markers

Tube-type, writes on porous and non-porous surfaces. Water-resistant, non-smearing ink. Fine Tip Marker has pocket clip, tapered plastic barrel indicating color. Broad-Tip Chisel-Point Marker can be used at angle for fine, medium or broad strokes.

<u>NSN</u>	<u>Color</u>	<u>Prices</u>	
		<u>Old</u>	<u>New</u>
Fine Tip U/I - DZ			
7520-00-904-1265	Black	\$2.08	\$1.81
7520-00-904-1266	Red	\$2.08	\$1.81
7520-00-904-1267	Green	\$2.08	\$1.81
7520-00-904-1268	Blue	\$2.08	\$1.81
Broad Tip (Chisel Point) U/I - DZ			
7520-00-973-1059	Black	\$3.14	\$3.00
7520-00-973-1060	Blue	\$3.14	\$3.00
7520-00-973-1061	Green	\$3.14	\$3.00
7520-00-973-1062	Red	\$3.14	\$3.00
7520-00-079-0285	Brown	\$3.84	\$3.00
7520-00-079-0286	Orange	\$3.84	\$3.00
7520-00-079-0287	Purple	\$3.84	\$3.00
7520-00-079-0288	Yellow	\$3.84	\$3.00
Three Color Set (Black, Blue, Red) U/I - EA			
7520-00-558-1501		\$1.44	\$0.95

Contact: Vince Cositore, (212) 264-4557

Transparency Markers

For writing on visual aid transparencies with soluble ink that is easily wiped away after presentation. U/I - DZ.

<u>NSN</u>	<u>Color</u>	<u>Prices</u>	
		<u>Old</u>	<u>New</u>
7520-00-116-2886	Orange	\$2.08	\$1.81
7520-00-116-2887	Yellow	\$2.08	\$1.81
7520-00-116-2888	Brown	\$2.08	\$1.81
7520-00-116-2889	Purple	\$2.08	\$1.81

Contact: Vince Cositore, (212) 264-4557

Easel Pad

Paper pad perfect for lectures, demonstrations, training sessions, conferences. Use crayons, graphite, pencils or quick-drying markers for charts or illustrations. Ten pt. cardboard backing. Use on easel or wall. Perforated top for easy tear-off. Two holes for mounting. Contains 50% PCM.

<u>NSN</u>	<u>U/I</u>	<u>Prices</u>	
		<u>Old</u>	<u>New</u>
7530-00-619-8880	PD (50 SH)	\$9.01	\$6.64

Contact: Glen VanBoven, (212) 264-8207

Mouse Pads

Work runs faster, smoother, more comfortably with impact-absorbing mouse pads that improve tracking control. Mouse won't skid on textured surface and rubberized base keeps pad from slipping. Improves dexterity even when working for a long duration. 7-3/4" x 9-1/4".

<u>NSN</u>	<u>Color</u>	<u>U/I</u>	<u>Prices</u>	
			<u>Old</u>	<u>New</u>
7045-01-368-4808	Red	EA	\$1.72	\$1.26
7045-01-368-4809	Blue	EA	\$1.72	\$1.26
7045-01-368-4810	Gray	EA	\$1.72	\$1.26
7045-01-368-4811	3-Color-Pack	PG	\$4.77	\$3.67

Contact: Delores Turner, (212) 264-3547

Desk Calendar Stands

Metal and plastic base has removable arch-shaped wires for loose-leaf, flip-style calendars.

<u>NSN</u>	<u>Holds Size</u>	<u>Prices</u>	
		<u>Old</u>	<u>New</u>
7520-00-139-4277	3-5/8" x 5-7/8"	\$1.98	\$1.52
7520-00-139-4341	3" x 3-5/8"	\$1.78	\$1.18

Contact: Vince Cositore, (212) 264-4557

Copier Paper in Colors

Fodder for the office workhorses, desktop and high speed copiers, this 20 lb. paper meets JCP 0-60 and has 84 level brightness. Guaranteed 99.9% jam-free performance. May contain varying percentages of PCM. All sizes are 8-1/2" x 11," U/I - BX (5000 sheets).

<u>NSN</u>	<u>Color</u>	<u>U/I</u>	<u>Prices</u>	
			<u>Old</u>	<u>New</u>
7530-01-146-3361	Blue	BX	\$63.00	\$54.00
7530-01-147-6811	Yellow	BX	\$63.00	\$54.00
7530-01-147-6812	Green	BX	\$63.00	\$54.00
7530-01-148-1766	Buff	BX	\$63.00	\$54.00
7530-01-150-0334	Pink	BX	\$63.00	\$54.00

Contact: (Technical) Martin Prince, (212) 264-7885;
(Inventory) Selenia Rivas-Sharma, (212) 264-4858

Toilet Tissue Prices Trimmed 27%

Absorbent single-ply toilet tissue comes in compressed rolls. Individually wrapped, 375 feet long. U/I -BX (96 rolls).

<u>NSN</u>	<u>Type</u>	<u>Color</u>	<u>Prices:</u>	
			<u>Old</u>	<u>New</u>
8540-00-530-3770	20% PCM	White	\$50.06	\$47.32
8549-01-359-0764	90% PCM	Unbleached	\$70.93	\$52.06

Contact: Murray Samowitz, (212) 264-0405

Fluorescent Highlighters

Felt-Tip with transparent ink for calling attention to text in bright attention-getting color. Broad, chisel tip writes at angles for fine, medium, or broad strokes. Tip, 1/8" wide. U/I - DZ.

<u>NSN</u>	<u>Color</u>	<u>Prices</u>	
		<u>Old</u>	<u>New</u>
7520-01-159-1585	Blue	\$3.39	\$3.08
7520-01-166-0682	Green	\$3.39	\$3.08
7520-00-460-7598	Pink	\$3.39	\$3.08
7520-00-904-4476	Yellow	\$3.39	\$3.08

Contact: Vince Cositore, (212) 264-4557

Bold Point Mechanical Pencils

The 1.1 mm pencil that's easy to read and tough to break. Bold writing and excellent photocopy quality. Thicker size, writes longer, feeds new leads faster and erases cleaner. Cushion point reduces breakage and feeds new points in one click. Wide eraser eliminates smudges and shadows. Reservoir holds (3) 100 mm long leads.

<u>NSN</u>	<u>Prices</u>	
	<u>Old</u>	<u>New</u>
7520-01-347-9581	\$11.84	\$9.84
7520-01-354-2304	\$11.84	\$9.84
7520-01-354-2305	\$11.84	\$9.84

Contact: Peggy Bouyer, (212) 264-4320

Report Covers

Presentation-style cover gives reports a professional look. Coated paper stock with embossed-grain front with label panel. 3/8" capacity. U/I - BX (25)

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>Prices</u>	
			<u>Old</u>	<u>New</u>
7510-00-281-4311	Red	8-1/2" x 11"	\$36.22	\$27.76
7510-00-281-4314	Red	8-1/2" x 14"	\$26.19	\$25.46
7510-00-281-4310	Red	11" x 17"	\$38.76	\$32.18
7510-00-281-4315	Red	14" x 8-1/2"	\$36.47	\$25.84
7510-00-286-7794	Red	11" x 8-1/2"	\$18.43	\$16.38
7510-00-582-3807	Red	14-7/8" x 11"	\$38.97	\$27.60

Contact: Rodney Sallie, (212) 264-4895

Tape Dispenser

Contemporary style holds a 36-yd roll of tape up to 3/4" wide, with an outside diameter of 2-1/2." Drum holds roll with 1" core. Rubber base to prevent marring of surface. U/I - EA.

<u>NSN</u>	<u>Prices</u>	
	<u>Old</u>	<u>New</u>
7520-00-240-2411	\$1.77	\$1.40

Contact: Peggy Bouyer, (212) 264-4320

Plastic Portfolios

Heavy gauge artificial leather plastic portfolios hold documents and travel well and with style. Flat underarm case expands to 2-1/4" capacity. Two brass plated, tuck-style fasteners on front. Legal size folder included. Color, Black. Size, 15-1/2" x 11-1/4".

<u>NSN</u>	<u>Prices</u>	
	<u>Old</u>	<u>New</u>
<u>Without handle</u>		
7510-01-579-8554	\$8.33	\$6.81
<u>With handle</u>		
7510-01-616-0787	\$7.64	\$6.66

Contact: Peggy Bouyer, (212) 264-4320

Writing Portfolio

Side-opening notebook has space for a legal-size writing pad (not included) on one side and pocket for loose papers on other. Stiff vinyl plastic cover with simulated leather grain finish. Black; 9-1/2" x 15-1/8". U/I - EA.

<u>NSN</u>	<u>Prices</u>	
	<u>Old</u>	<u>New</u>
7510-01-728-8060	\$2.50	\$1.77

Contact: Rodney Sallie, (212) 264-4895

Stencil Sets

Gothic type style set of alphabet letters interlocked or joined to form a single strip. Brass letters A - Z, numbers 1 - 0 and basic punctuation. Use for composing reusable stencils for marking shipments, signs, posters, etc. U/I - SE.

<u>NSN</u>	<u>Size</u>	<u>Prices</u>	
		<u>Old</u>	<u>New</u>
7520-00-298-7043	1"	\$5.40	\$4.66
7520-00-298-7044	2"	\$6.24	\$5.39

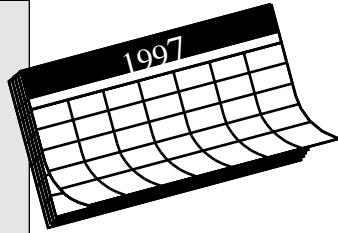
Contact: Albert Viscione, (212) 264-4887

Inner File Folders

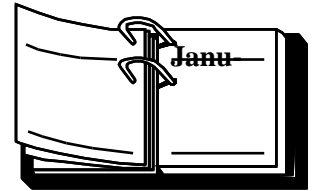
Lightweight. Provides additional filing options in heavier files and folders, 133-lb stock, plain folded bottom. Back cover has 1-1/2" prong fasteners. Contains 20% PCM.

<u>NSN</u>	<u>U/I</u>	<u>Prices</u>	
		<u>Old</u>	<u>New</u>
7530-00-273-9845	HD	\$22.35	\$21.29

Contact: Terry Pringle, (212) 264-3560



1997 Calendars



Now

Is

the

Time

To

Get

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Desk

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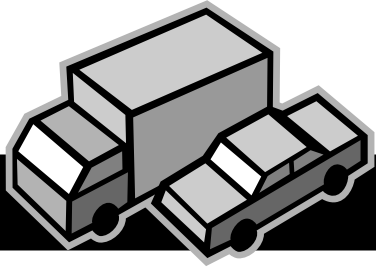
Pocket

Calendars

<u>1997 STOCK NUMBER</u>	<u>U/I</u>	<u>PRICE</u>	<u>1996 NSN</u>	<u>DESCRIPTION</u>
CALENDAR PADS, TYPE II				
7510-01-363-4997	EA	\$1.58	7510-01-363-4996	FLIPOVER PADS 3-5/8" x 5-7/8" EXECUTIVE
JWOD/NIB/NISH Mandatory Source				
CALENDAR PADS, TYPE I				
7510-01-363-3705	EA	\$1.27	7510-01-363-3704	FLIPOVER PADS 3" x 3-5/8"
JWOD/NIB/NISH Mandatory Source				
POCKET PLANNING SET & REFILL				
7510-01-363-5001	SE	\$3.15	7510-01-363-5000	POCKET SIZE LOOSE LEAF MEMORANDUM BOOK & DIARIES
JWOD/NIB/NISH Mandatory Source				
LOOSE LEAF APPOINT BOOK REFILL				
7530-01-363-6707	EA	\$2.36	7530-01-363-6706	REFILL, APPOINTMENT BOOK FOR USE WITH BINDER NSN 7510-00-285-1765
JWOD/NIB/NISH Mandatory Source				
WALL CALENDAR				
7510-01-337-4707	PG	\$3.29	7510-01-337-4706	DISPLAY 3 MONTHS AT A TIME, SIZE 11-5/8" x 8-7/8"
UNICOR Mandatory Source (10 per PG)				
ACTIVITY SCHEDULE				
7540-01-337-4703	PG	\$2.87	7540-01-337-4702	ACTIVITY SCHEDULE (OF 67) MONTHLY SHEETS, SIZE 8-1/2" x 11"
UNICOR Mandatory Source (10 per PG)				
WEEKLY APPOINTMENT BOOK				
7530-01-337-4698	EA	\$2.15	7530-01-337-4697	COMPACT APPOINTMENT GUIDE, TWO PAGES DISPLAY AN ENTIRE WEEK. SIZE 11" x 8-1/2"
UNICOR Mandatory Source				
CALENDAR BLOTTER, TYPE III				
7510-01-337-4712	EA	\$1.80	7510-01-337-4711	CALENDAR PAD, BLOTTER SIZE 17" x 22" MONTHLY SHEETS RULED AND SQUARED FOR EACH DAY. (BLOTTER 19x24 NSN 7520-00-224-7238)
UNICOR Mandatory Source				

Contact: Albert Viscione, (212) 264-4887

Order via FEDSTRIP/MILSTRIP and/or MUFFIN, or
point, click and shop at GSA Advantage!TM on the Internet.



AUTOMOTIVE

We Believe That Every Government Buyer Of Tires Should Have The Choice of Selecting Competitive Prices, Commercial Products And Convenience For Placement Of Orders...

... And That's What "TIM" Provides !

TIM-- "TIRES IN MULTIPLE" -- is a new and innovative approach to buying tires. TIM will offer customer agencies an IDIQ MULTI-VENDOR PROGRAM, which covers passenger, light truck and truck-bus (new) tires, and cap with installation retread service on casings furnished by the government customer. TIM will offer customer agencies competitive prices, quality commercial products, convenience and a choice from some of the country's major tire suppliers.

COMPETITIVE PRICES -- better prices than tire manufacturer's Federal Government open market price lists.

COMMERCIAL PRODUCTS -- tire products from tire manufacturers that are recognized nationally and internationally for producing exceptionally high quality products that meet both Government and industrial commercial safety standards.

CONVENIENCE -- agencies will be able to place orders directly with participating contractors and their dealers.

CHOICE -- agencies can select from a variety of products offered by the new tire or cap with installation retread services that best meet their needs from quality suppliers such as Michelin North America, Inc., Goodyear Tire & Rubber Co., Bridgestone/Firestone, Inc., Continental General Tire, Inc., B & S Transport, Inc. for new tires, and Bandag, Inc., and Goodyear Tire & Rubber Co. for cap with installation retread services.

In each case where the contractor is a manufacturer, its dealers will be participating and will honor contract terms for all orders from customer agencies.

Contracts awarded will be published in the form of a Federal Schedule (FSC 26, Part I). These contracts will be in place for 5 years (October 1, 1996, or date of award, whichever is later, through September 30, 2001) with an option to extend the contracts for one (1) additional 5-year period.

We expect the Schedule to be published mid to late December 1996, and copies will be available by contacting the General Services Administration, Centralized Mailing List Service (7CAFL) at PO Box 6477, Fort Worth, TX 76115 or calling (817) 334-5215 with request code OOSC 2610.

Direct questions on TIM to Brenda Sajous on (703) 308-4167 or contact the Automotive Center's Customer Service and Marketing Office on (703) 308-CARS.

Until Schedule (FSC 26, Part I) is published, inquiries regarding placement of orders can be directed to the following:

New Tires

Michelin North America, Inc. PO Box 19001 Contract # GS-30F-1003G	Elizabeth Britton Greenville, SC 29602-9001	1-800-336-8262
Goodyear Tire & Rubber Co. 1144 E. Market St. --D/709 Contract # GS-30F-1004G	Paul Green Akron, OH 44316-0001	1-800-755-2772 or (330) 796-4793
Bridgestone/Firestone, Inc. One Bridgestone Park Contract # GS-30F-1008G	Anita Tittsworth Nashville, TN 37214	1-800-543-7522
Continental General Tire, Inc. 1700 Continental Blvd. Contract # GS-30F-1007G	Judy Holder Charlotte, NC 28273	1-800-345-1550
B & S Transport, Inc. PO Box 2678 Contract # GS-30F-1006G	Ronnie Harris North Canton, OH 44720	1-800-484-7866 Code 3623 or (330) 767-3623

Cap with installation retread services

Goodyear Tire & Rubber Co. Paul Green 1-800-755-2772 or
1144 E. Market St. --D/709 Akron, OH 44316-0001 (330) 796-4793
Contract # GS-30F-1004G

Bandag, Inc. Frank Marano 1-800-523-6366
PO Box 1039 Buchanan, VA 24066-1039 Ext. 1
Contract # GS-30F-101G

Customers can determine applicable discounts for the products under contract by contacting the contractors to obtain copies of the Federal open market price lists.

The Automotive Center has a "family" tree concept that we started some years ago, i.e., STAN, MARK, CATHY, BARB, TRACY, ALF (the pet), and now TIM (Tires In Multiple). All of these programs have been extremely successful, and it is anticipated that TIM will also experience the same success as other family members.

Momma said "life's like a box of chocolates, you never know what you're gonna get," but with TIM you know what you are getting because this program offers COMPETITIVE prices, COMMERCIAL products, CONVENIENCE, and CHOICE.

**NEW PHONE
NUMBER**

Customers may now reach the Automotive Center's Customer Service and Marketing Office on its new number 703-308-CARS. Please make a note of this change. We invite you to continue to call the Automotive Center's Customer Service and Marketing Office with any questions you may have on our vehicle acquisition programs.



DEFENSE LOGISTICS AGENCY

Save A Tree... Starve A Termite... And Build It Once! (Part 2)

Our first article on plastic lumber created much interest and good questions. We will try to answer as many of the common questions as possible.

We have added the grade on the table (see next page) for all the plastic lumber: structural grade (the T&G stands for "tongue and groove"), hollow or solid.

Structural grade has a 20 percent fill of fiberglass. The rule of thumb for strength purposes: a 2 x 8 of wood is equal to a 2 x 10 of structural solid plastic lumber. The regular solid can be used for medium- to light-load applications (deck surfaces, planters, etc.). The hollow can be used for light-load applications (low-load deck surfaces, fencing, sign's, shutters, etc).

As for fire safety, plastic lumber can be ignited and will maintain a flame very similar to a piece of soft wood. Plastic lumber will lose its strength characteristics above 160 degree F. For this rea-

son, it is NOT recommended for use in indoor applications where egress from a burning building may depend on the high-temperature stability of plastic lumber. The fumes generated by burning plastic lumber are very similar to the fumes of a burning candle. These fumes are generally considered to be less toxic than the larger quantities of carbon monoxide generated by burning untreated wood. Water via a fogging nozzle should be used to extinguish burning plastic lumber. A high velocity water spray will spread the burning surface layer of the material.

Remember that recycled plastic lumber is environmentally friendly as opposed to traditional treated lumber which contains toxins such as copper, chromium and arsenic.

These products maintain a clean appearance year after year. The plastic lumber is also waterproof and skid-proof. There is much interest in sheet form plastic lumber as an alternative to plywood. We hope to obtain National Stock Numbers for the various thicknesses in the near future.

NOTE: The new point of contact for plastic lumber at Defense Supply Center, Columbus, is Bob Anglin, DSN 850-1685, commercial (614) 692-1685.

<u>NSN</u>	<u>Shape</u>	<u>Length</u>
Grey		
Structural Grade		
5675-01-421-0866	2 X 4	8
5675-01-421-0869	2 X 4	10
5675-01-421-0872	2 X 4	12
5675-01-421-0879	2 X 4	14
5675-01-421-0882	2 X 4	16
5675-01-421-0885	2 X 6	8
5675-01-421-0954	2 X 6	10
5675-01-421-0950	2 X 6	12
5675-01-421-0957	2 X 6	14
5675-01-421-0975	2 X 6	16
5675-01-421-1624	2 X 8	8
5675-01-421-1629	2 X 8	10
5675-01-421-1630	2 X 8	12
5675-01-421-1627	2 X 8	14
5675-01-421-1628	2 X 8	16
5675-01-421-1631	2 X 10	8
5675-01-421-4391	2 X 10	10
5675-01-421-1632	2 X 10	12
5675-01-421-1633	2 X 10	14
5675-01-421-4411	2 X 10	16
5675-01-421-1635	2 X 1	28
5675-01-421-4331	2 X 12	10
5675-01-421-4330	2X 12	12
5675-01-421-4333	2 X 12	14
5675-01-421-4336	2 X 12	16
5675-01-421-4339	3 X 10	8
5675-01-421-4344	3 X 10	10
5675-01-421-4347	3 X 10	12
5675-01-421-4353	3 X 10	14
5675-01-421-4357	3 X 10	16
5675-01-421-4359	4 X 4	8
5675-01-421-4366	4 X 4	12
5675-01-421-4378	4 X 4	14
5675-01-421-4373	4 X 4	16
5675-01-421-4383	6 X 8	8
5675-01-421-4387	6 X 8	10
5675-01-421-4389	6 X 8	12
5675-01-421-4867	6 X 8	14
5675-01-421-4899	6 X 8	16
5675-01-421-4889	6 X 6	8
5675-01-421-5353	6 X 6	10
5675-01-421-5127	6 X 6	12
5675-01-421-5139	6 X 6	14
5675-01-421-5258	6 X 6	16
5675-01-421-5294	2 X 10	8 (T&G)
5675-01-421-5306	2 X 10	10 (T&G)
5675-01-421-5333	2 X 10	2 (T&G)
5675-01-421-5354	2 X 10	14 (T&G)

<u>NSN</u>	<u>Shape</u>	<u>Length</u>
5675-01-421-6347	2 X 10	16 (T&G)
5675-01-421-6348	3 X 10	8 (T&G)
5675-01-421-6349	3 X 10	10 (T&G)
5675-01-421-6353	3 X 10	12 (T&G)
5675-01-421-6354	3 X 10	14 (T&G)
5675-01-421-6356	3 X 10	16 (T&G)

Grey		
Hollow Grade		
5675-01-421-6423	1 X 6	8
5675-01-421-6425	1 X 6	10
5675-01-421-6427	1 X 6	12
5675-01-421-6445	1 X 6	14
5675-01-421-6448	1 X 6	16
5675-01-421-6672	2 X 2	8
5675-01-421-6743	2 X 2	10
5675-01-421-6525	2 X 2	12
5675-01-421-6602	2 X 2	14
5675-01-421-7105	2 X 2	16
5675-01-421-7108	2 X 4	8
5675-01-421-7111	2 X 4	10
5675-01-421-7156	2 X 4	12
5675-01-421-7230	2 X 4	14
5675-01-421-7245	2 X 4	16
5675-01-421-7242	2 X 6	8
5675-01-421-7253	2 X 6	10
5675-01-421-7270	2 X 6	12
5675-01-421-7277	2 X 6	14
5675-01-421-7286	2 X 6	16
5675-01-421-7291	4 X 4	8
5675-01-421-7300	4 X 4	10
5675-01-421-7306	4 X 4	12
5675-01-421-7308	4 X 4	14
5675-01-421-7310	4 X 4	16
5675-01-421-7328	6 X 6	8
5675-01-421-7341	6 X 6	10
5675-01-421-7371	6 X 6	12
5675-01-421-7631	6 X 6	14
5675-01-421-7636	6 X 6	16

Grey		
Solid Grade		
5675-01-422-0803	2 X 3	8
5675-01-422-0810	2 X 4	8
5675-01-422-0812	2 X 4	10
5675-01-422-0815	2 X 4	12
5675-01-422-0818	2 X 6	8
5675-01-422-0824	2 X 6	10
5675-01-422-0838	2 X 6	12
5675-01-422-0848	2 X 8	8
5675-01-422-0854	2 X 8	10
5675-01-422-0865	2 X 10	8
5675-01-422-0874	4 X 4	8
5675-01-422-0884	4 X 4	10
5675-01-422-0892	6 X 6	8

<u>NSN</u>	<u>Shape</u>	<u>Length</u>
Brown		
Solid Grade		
5675-01-422-0637	2 X 3	8
5675-01-422-0639	2 X 4	8
5675-01-422-0654	2 X 4	10
5675-01-422-0656	2 X 4	12
5675-01-422-0646	2 X 6	8
5675-01-422-0649	2 X 6	10
5675-01-422-0653	2 X 6	12
5675-01-422-0735	2 X 8	8
5675-01-422-0745	2 X 8	10
5675-01-422-0759	2 X 10	8
5675-01-422-0770	4 X 4	8
5675-01-422-0774	4 X 4	10
5675-01-422-0782	6 X 6	8
Brown/Grey		
Hollow Grade		
5675-01-421-7645	1 X 6	8
5675-01-421-7803	1 X 6	10
5675-01-421-7824	1 X 6	12
5675-01-421-7916	1 X 6	14
5675-01-421-7920	1 X 6	16
5675-01-421-7926	2 X 2	8
5675-01-421-7939	2 X 2	10
5675-01-421-8043	2 X 2	12
5675-01-421-7987	2 X 2	14
5675-01-421-8044	2 X 2	16
5675-01-421-8047	2 X 4	8
5675-01-421-8053	2 X 4	10
5675-01-421-8054	2 X 4	12
5675-01-421-8222	2 X 4	14
5675-01-421-8226	2 X 4	16
5675-01-421-8248	2 X 6	8
5675-01-421-8297	2 X 6	10
5675-01-421-8299	2 X 6	12
5675-01-421-8303	2 X 6	14
5675-01-421-8307	4 X 4	8
5675-01-421-8323	2 X 6	16
5675-01-421-8326	4 X 4	10
5675-01-421-8853	4 X 4	12
5675-01-421-8854	4 X 4	14
5675-01-421-8856	4 X 4	16
5675-01-421-8860	6 X 6	8
5675-01-421-8921	6 X 6	10
5675-01-421-9262	6 X 6	12
5675-01-421-9239	6 X 6	14
5675-01-421-9242	6 X 6	16

SAVE MONEY BY REQUISITIONING COMMERCIAL VS. MIL SPEC OIL !

According to the Department of the Army, Mobility Technology Center-Belvoir, Fort Belvoir, VA, commercial heavy-duty engine oils meeting Commercial Item Description (CID) A-A-52306 may be used in wheeled vehicle engines! The SAE 15W-40 heavy-duty engine oil meets the American Petroleum Institute (API) CD-II, CF-4 and SG performance classification and the SAE 30 and SAE 40 oils meet the API CD-II and SG performance classification. So, for all those HMMV's, CUCV's, 5-tons, and other tactical wheeled vehicles, it could make dollars and sense to use the commercial National Stock Numbers (NSNs) listed below instead of the MilSpec NSNs! Look at the savings:

(CID A-A-52306 is Commercial) (MIL-L-2104 is Military Spec)

Viscosity:	15W40	
Unit of Issue:	55 gallon drum	
Commercial NSN:	9150-01-351-9018	\$160.97
MilSpec NSN:	9150-01-152-4119	\$174.13
SAVINGS:	\$13.16	

Viscosity:	30W	
Unit of Issue:	5 gallon CO/CN	
Commercial NSN:	9150-01-352-8090*	\$18.61
MilSpec NSN:	9150-00-188-9858**	\$19.76
SAVINGS:	\$1.15	

Viscosity:	30W	
Unit of Issue:	55 gallon drum	
Commercial NSN:	9150-01-351-9015	\$152.68
MilSpec NSN:	9150-00-189-6729	\$165.84
SAVINGS:	\$13.16	

* CO is for a 5 gallon plastic container

**CN is for a 5 gallon metal can

So, for engine only service in your tactical wheeled vehicles, realize your savings potential and requisition commercial oil (CID A-A-52306) instead of military specification (MIL-L-2104) oil. All these NSNs are available through the federal supply system, location S9G (Defense Supply Center, Richmond (DSCR)). Simply place your MILSTRIP or FEDSTRIP requisition, specify the commercial oil NSN, and start saving now! **If you have any questions or if you would like the latest copy of the DSCR motor oil brochure, please call Robin Champ at 1-800-345-6333 or DSN 695-4908.**

Yes - MARKETIPS is recyclable.

MARKETIPS can be recycled, just as it is published, in all Federal high grade (1), white bond collection bins. Colored ink printed on white paper fits into this category. As an additional environmental safeguard, we use soy-based ink for this publication.

“The Road Ahead...”

Do you need an accounting clerk to balance and reconcile your accounts for a few months? How about a general clerk to support your office, business or administrative operations? Could you use a word processing specialist to produce a variety of documents such as form letters, memos or reports?

Next time you ask yourself these questions, consider using the Javits-Wagner-O'Day (JWOD) Program. The General Services Administration's (GSA) new pilot program for "Temporary" Nonpersonal Administrative and General Support Services not only supports Federal agencies in five southcentral states, but also offers people with visual and other severe disabilities the opportunity to work in the competitive workplace. Agencies from Sacramento, Calif., Kansas City, Mo., and New York have already expressed interest in this program, which will be available nationwide in January 1997.

This innovative program helps fill the Government's need for administrative and general support services resulting from Government downsizing and budget cuts. Approximately 41 nonprofit agencies associated with NISH and NIB in Arkansas, Louisiana, New Mexico, Oklahoma and Texas will provide temporary support services including, but not limited to, data entry/data base management; office automation services; clerical duties; filing; reception services; mail distribution; and duplicating machine operation.

Individuals with disabilities will be working in Government offices alongside Federal employees. More nonprofit agencies will be added to the program as requirements expand.

"It is our objective to have this program become the preferred source for all Federal agencies," said Sherry Rogers, GSA Contracting Officer, who spearheads the project. "Agencies will be happy with the

work individuals with disabilities do; they are highly motivated, qualified and have great attitudes. They sell themselves and are great campaigners for the program." To request administrative or general support services that are available, agencies can contact Sherry Rogers, GSA, (817) 978-2482; Ron Ashby, NIB, (703) 578-6529; or Ed Arnold, NISH, (817) 649-5419.

The program will be described in an upcoming catalog entitled, "Temporary Nonpersonal Administrative and General Support Services." The nonprofit agencies will interview and provide qualified candidates for interviews and selection by Federal agencies before any order or contract is issued. The wide array of services can be ordered for a minimum of 90 days to five years. GSA established a price schedule and completed all the contracting work for this GSA/JWOD partnership.

GSA contact: Sherry Rogers (817) 978-2482; FAX (817) 978-3761

Get an Edge on Cleaning the Toughest Jobs With SKILCRAFT®'s Industrial Strength Paper Towels!

SKILCRAFT®'s two-ply industrial strength Paper Towels offer maximum absorbency for even the toughest cleaning job. They are offered in two convenient sizes and are reinforced with nylon scrim for extra durability.

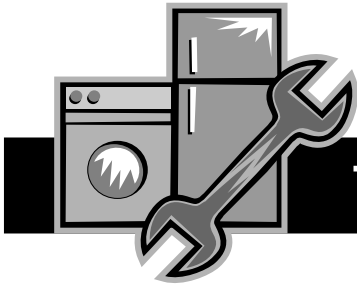
This product meets the mandatory source requirements of the JWOD program.

Mail, phone or fax orders using FEDSTRIP/MILSTRIP, Muffin or order through your local CSC.

Towels are available in white or natural, each box holds 10 banded packages of 100 towels:

<u>NSN</u>	<u>U/I</u>	<u>Price</u>
7920-00-823-9773	BX (185 sq. in.)	\$37.93
7920-00-823-9772	BX (235 sq. in.)	\$43.63

GSA Contact: Charles Hatch (817) 978-2469 or FAX (817) 978-8600



TOOLS & APPLIANCES

Announcing: HALF PRICE Sale !

The Tools and Appliances Commodity Center is offering the following supply items at half-price. The reduced prices will only be good for 90 days from the date of this publication, or until stock is depleted. Place your orders now to take advantage of this sale!!

<u>NSN</u>	<u>DESCRIPTION</u>	<u>SALE PRICE</u>
5120-00-017-4017	CRIMPING TOOL, TERMINAL	\$151.25
5120-00-124-3487	CRIMPING TOOL, TERMINAL	\$155.68
5120-00-776-1850	CRIMPING TOOL, TERMINAL	\$114.21
5120-00-116-3003	DIE, CRIMPING TOOL	\$25.33
5120-00-116-3040	DIE, CRIMPING TOOL	\$28.62
5120-00-116-3088	DIE, CRIMPING TOOL	\$25.64
5120-00-116-3106	DIE, CRIMPING TOOL	\$27.95
5120-00-116-3134	DIE, CRIMPING TOOL	\$25.30
5120-00-116-3136	DIE, CRIMPING TOOL	\$28.52
5120-00-116-3158	DIE, CRIMPING TOOL	\$38.52
5120-00-116-3160	DIE, CRIMPING TOOL	\$34.42
5120-00-116-3275	DIE, CRIMPING TOOL	\$47.60
5120-00-116-3276	DIE, CRIMPING TOOL	\$29.60
5120-00-116-3278	DIE, CRIMPING TOOL	\$40.08
5120-00-116-3283	DIE, CRIMPING TOOL	\$42.19
5120-00-116-3284	DIE, CRIMPING TOOL	\$40.67
5120-00-133-0533	DIE, CRIMPING TOOL	\$47.56
5120-00-133-0534	DIE, CRIMPING TOOL	\$24.98
5120-00-133-0537	DIE, CRIMPING TOOL	\$39.87
5120-00-133-0579	DIE, CRIMPING TOOL	\$39.52
5120-00-133-0580	DIE, CRIMPING TOOL	\$43.39
5120-00-133-0581	DIE, CRIMPING TOOL	\$40.13
5120-00-133-0583	DIE, CRIMPING TOOL	\$27.62
5120-00-133-0585	DIE, CRIMPING TOOL	\$36.82
5120-00-133-0586	DIE, CRIMPING TOOL	\$30.61
5120-00-133-0597	DIE, CRIMPING TOOL	\$40.08
5120-00-133-0618	DIE, CRIMPING TOOL	\$27.19
5120-00-133-0640	DIE, CRIMPING TOOL	\$43.39
5120-00-133-0642	DIE, CRIMPING TOOL	\$40.13
5120-00-133-0643	DIE, CRIMPING TOOL	\$38.74
5120-00-133-0683	DIE, CRIMPING TOOL	\$27.90
5130-00-889-9012	DRILL, PNEUMATIC, POR	\$865.76
5130-01-029-8061	GRINDER, PNEUMATIC	\$386.96
5120-00-737-1131	HANDLE, SOCKET WRENCH	\$59.42
5120-01-036-9221	HEAD ASSEMBLY, CONTA	\$38.02
5120-01-036-9222	HEAD ASSEMBLY	\$41.95
5130-00-191-6522	HEAD, RIVET PULLING	\$73.32

<u>NSN</u>	<u>DESCRIPTION</u>	<u>SALE PRICE</u>
5120-01-007-8364	PUNCH, TAPERED	\$8.00
5120-00-952-8358	SOCKET, SOCKET WRENCH	\$1.24
5180-00-554-9928	THREADING SET,SCREW	\$347.74
5180-00-498-8974	TOOL KIT, ELECTRONIC	\$37.77
5180-00-283-6989	TOOL KIT, FLUID ADAP	\$310.87
5180-01-075-0768	TOOL KIT, FLUID ADAP	\$297.84
5120-01-036-9220	TURRET HEAD, CRIMPIN	\$38.02
5120-01-119-8439	WRENCH, BOX	\$7.38
5120-00-957-3115	WRENCH, BOX AND OPEN	\$30.74
5120-00-723-0275	WRENCH, SPANNER	\$9.93

Contact: Carolyn Jordan, (816)926-3916, DSN 465-3916 or FAX (816)926-1271

STOCK SALE!!!!

The Tools and Appliances Commodity Center (TACC) is offering over 2,000 stock items at a 25% reduction from our regular price. We can only offer these prices for a limited time or until stock is depleted. For a complete listing of items please contact Fran Bock-Waldo at (816)926-6827 or DSN 465-6827.

In an effort to streamline processes these 2,088 items will change from acquisition advice code "G" (warehouse stock) to acquisition advice code "L" (local purchase) effective December 1, 1996. The changes are necessary on these slower moving items so that valuable warehouse space is made available for the more popular demand items. Changing the method of supply on certain items will help to maintain our already lower prices.

The Tools and Appliances Commodity Center will continue to support our customers on these items, if they are not locally obtainable. We always strive to maintain the best service and prices for our valued customers.

Contact: Fran Bock-Waldo, (816)926-6827 or FAX (816)926-7182.

New Version of SCIT Database Now Available

The latest version of the SCIT database is now available. To obtain your copy go to the GSA Tools homepage on the Internet at website www.r6.gsa.gov/fss/toolhome.htm. If you do not have access to the Internet contact Rhonda Althaus at (816)926-7398, DSN 465-7398 or FAX your request to (816)926-1271.

Contact: Gary Chaffin at (816)926-7193 or FAX (816)926-1271.

AIR CONDITIONER SALE

NSN:4120-01-427-2297

Reg. Price: \$626.67

Sale Price: \$595.34

First come, first serve as we only have a limited quantity available at the sale price on this 24,000 BTU wall/window air conditioner. It is an Airtemp model B2D24E7A and has high capacity cooling with 3 cooling speeds for home, group office and shop. It measures at 17-1/4"H x 26-1/2"W x 28"D and is beige with a brown grille. A complete description may be found on page 112 of the new Appliances and Service Acquisition Program Catalog. Once the manufacturer's stock is exhausted, this item will return to its regular price.

Contact: Gail Allen, (816)926-2389 or FAX (816)926-1271

HALF PRICE SALE!!

The Tools and Appliances Commodity Center is offering the following Aerospace Standard AS954 items at a 50% reduction. The reduced prices will only be good for 90 days from the date of this publication, or until stock is depleted. So hurry and stock up now!!

WRENCH, COMBINATION BOX AND OPEN END-CHROME PLATED; 12 PT.; 15 DEGREE OFFSET AND ANGLE:

NSN	SIZE	SALE PRICE
5120-00-142-5357	1/4"	\$5.91
5120-01-173-7057	9/32"	\$5.91
5120-01-082-6437	5/16"	\$5.91
5120-01-278-1524	11/32"	\$5.91
5120-01-263-9793	3/8"	\$5.34
5120-00-935-7370	7/16"	\$5.24
5120-00-935-7371	1/2"	\$5.53
5120-00-935-7372	9/16"	\$5.79
5120-00-935-7373	5/8"	\$6.04
5120-00-935-7374	11/16"	\$5.92
5120-00-935-7375	3/4"	\$8.12
5120-01-264-6122	13/16"	\$9.60
5120-00-935-7377	7/8"	\$12.65
5120-01-264-6123	15/16"	\$12.56
5120-01-264-2392	1"	\$13.29

SOCKET-CHROME PLATED; 12 PT. REGULAR LENGTH, 1/4 IN. DR.

NSN	SIZE	SALE PRICE
5120-00-935-7484	7/32"	\$3.16
5120-00-935-7485	1/4 "	\$3.13
5120-00-935-7486	9/32"	\$3.13
5120-00-935-7487	5/16"	\$3.13
5120-00-935-7488	11/32"	\$3.13
5120-00-935-7489	3/8"	\$2.30
5120-00-935-7490	7/16"	\$3.13
5120-00-935-7491	1/2"	\$3.13

LONG LENGTH 1/4 IN. DR.

NSN	SIZE	SALE PRICE
5120-00-888-6120	11/32"	\$3.32
5120-00-935-7498	3/8"	\$3.32
5120-00-775-6980	7/16"	\$3.32
5120-01-263-9791	1/2"	\$3.32
5120-01-263-5271	9/16"	\$3.32

UNIVERSAL JOINT 1/4 IN. DR.

NSN	SIZE	SALE PRICE
5120-00-082-8526	5/16"	\$7.38
5120-00-248-5585	1/2"	\$7.57

REGULAR LENGTH 3/8 IN. DR.

NSN	SIZE	SALE PRICE
5120-01-264-2385	1/4"	\$3.50
5120-00-935-7409	5/16"	\$1.66
5120-00-935-7413	9/16"	\$2.49
5120-01-278-3013	15/16"	\$3.50

LONG LENGTH 3/8 IN. DR.

NSN	SIZE	SALE PRICE
5120-01-278-1181	1/4"	\$3.13
5120-00-935-7441	9/16"	\$3.32
5120-00-935-7442	5/8"	\$3.65
5120-00-935-7444	3/4"	\$4.06
5120-01-264-2389	13/16"	\$4.06
5120-00-935-7473	7/8"	\$4.96
5120-01-264-8516	15/16"	\$5.24

UNIVERSAL 3/8 IN. DR.

NSN	SIZE	SALE PRICE
5120-00-142-5154	7/16"	\$9.41
5120-00-142-5155	1/2"	\$10.65
5120-00-142-5156	9/16"	\$9.60
5120-00-142-5157	5/8"	\$9.41
5120-00-142-5158	11/16"	\$9.41
5120-00-142-5159	3/4"	\$8.66

REGULAR LENGTH 1/2 IN. DR.

NSN	SIZE	SALE PRICE
5120-00-935-7420	9/16"	\$4.25
5120-00-889-1685	5/8"	\$4.25
5120-00-935-7421	11/16"	\$4.62
5120-00-935-7424	7/8"	\$3.56
5120-01-264-6120	1-1/8"	\$4.99

LONG LENGTH 1/2 IN. DR.

NSN	SIZE	SALE PRICE
5120-01-106-4003	7/16"	\$5.54
5120-00-935-7445	1/2"	\$5.54
5120-00-935-7446	9/16"	\$3.63
5120-00-935-7447	5/8"	\$5.54
5120-00-935-7449	3/4"	\$4.33
5120-00-935-7450	13/16"	\$3.60
5120-00-935-7451	7/8"	\$3.65
5120-00-935-7453	1"	\$5.28
5120-01-280-3051	1-1/16"	\$3.66
5120-00-935-7454	1-1/8"	\$7.32

Contact: Carolyn Jordan (816)926-3916, DSN 465-3916 or FAX (816)926-1271

Snap On Tools, Inc. Discontinues Torque Wrenches Under SCIT Program

The following Snap-On Torque Wrenches are being discontinued with no replacement under the Standardization and Control of Industrial Quality Tools Program.

<u>NSN</u>	<u>Part Number</u>
5120-01-335-1734	QJFR275E
5120-01-355-1774	QJM210
5120-01-355-1777	QJM330
5120-01-355-1738	QJR3200C
5120-01-355-1808	QJRM65C

The following NSNs are discontinued with replacements to be available in approximately 90 days.

<u>NSN</u>	<u>Part Number</u>	<u>Replacement Part Number</u>
5120-01-355-1735	QJ274C	QC21000
5120-01-355-1806	QJMR12C	QC1RM200
5120-01-355-1776	QJMR330B	QC3RM30
5120-01-355-1739	QJR3209C	QC3R2500
5120-01-355-1736	QJR2100E	QC2R100
5120-01-355-1740	QJR3250A	QC3R250
5120-01-339-0367	QJR117F	QC1R200

Questions? Complaints? For the name of the nearest Snap-On field representative serving your area, please call Butch Brown at Snap-On Sales in Kenosha, WI at 414-656-4667.

Contact: Ann Bowders at (703)603-1346 or FAX (703)603-1407



NEWS & INFORMATION

Performance Oriented Packaging Available As HM-181 Becomes Final October 1

Hazardous materials shippers had until October 1, 1996 to convert their current packaging inventories to packaging that meets performance standards based on international recommendations.

Performance Oriented Packaging Materials may be ordered from:

HAZMATPAC
5301 Polk Ave, Bldg. 18
Houston, Texas 77023
Phone number: 1-800-923-9123 or (713)923-2222
Fax number: (713)923-1111

Contract number: GS-02F-8833B

New GSA Program Promotes Lodging Values for Government Travelers

The current Federal Discount Hotel/Motel Program does not take full advantage of the government's buying power. Federal travelers are at the mercy of hotels regarding availability of rooms at "the government rate," and are therefore often forced to stay at less desirable properties or incur additional costs.

Finding lodging that offers favorable rates and particular value for Federal travelers on official business will be easier in the future as a result of a new program introduced by the GSA Pacific Rim Region, Western Travel Zone, Federal Supply Service. The Best Available Lodging Value (BALV) Program is a new service that provides Government travelers with a selection of preferred hotels, including many amenities, negotiated room rates, and last room availability at most locations. The BALV also offers the option of direct billing to Federal agencies which eliminates applicable taxes.

Phase I was introduced in April, 1996 with the eight most frequent travel destinations of Los Angeles, San Francisco, CA;

Atlanta, GA; Honolulu, HI; Dallas, TX; Alexandria, Arlington, VA; and Washington, DC. Phase II, to be completed by October, 1996, includes an additional 29 cities.

Phase I hotels are currently listed on the GSA Homepage at [HTTP://WWW.GSA.GOV/REGIONS/R9/TRAVEL/BALV.HTM](http://WWW.GSA.GOV/REGIONS/R9/TRAVEL/BALV.HTM)

Phase II hotels will be added to the GSA Homepage in October.

For more information, contact:

**GSA, Federal Supply Service
Transportation Management Branch (9FBT-1)
450 Golden Gate Avenue
San Francisco, CA 94102
Phone: (415) 522-4671; FAX: (415) 522-2815
E:MAIL: BALV.PROGRAM@GSA.GOV.**

Coming Up Soon: Fast Delivery Services

INTERNATIONAL EXPRESS SMALL PACKAGE DELIVERY

The General Services Administration (GSA) is in the process of gathering international shipment volumes and service requirements (including overseas origin and destination locations) from Government agencies and organizations to determine if procurement actions should be initiated to contract for international express small package services from and to the United States. Commercial practices of carriers that offer international express small package pickup and delivery service are also being evaluated, to determine the customary commercial practices.

Once customer and vendor information is received, transportation specialists will compile the shipment profile data, evaluate service requirements and available services, and work with customer and vendor partners to finalize the procurement requirements, and determine if contracting will be in the Governments interests.

If you were not contacted during August and September, but your agency or organization wishes to participate in this survey, please contact us as shown below.

DOMESTIC FAST FREIGHT DELIVERY

Even though most good things come in small packages, the Government and some of its packages are large. To this end we have been gathering customary commercial practice information from Fortune 500 companies to determine how private industry procures Next and Second Business Day Domestic Freight Services. The next step will be to request "Fast Freight" volumes and service requirement information from Federal activities and essentially follow the same procedure as outlined above for the international project. Let us know of your interest.

POINT OF CONTACT

GSA points of contact for these fast delivery projects are Mr. Hugh Pollon or Mr. Raymond Price at (703) 305-6579 or (703) 305-7536, respectively. If you prefer, you may communicate via Internet using hugh.pollon@gsa.gov or raymond.price@gsa.gov.

Customer Supply Center NOTES

Providing products that change the way you organize and manage your office is nothing new for the Customer Supply Centers.

Customer Satisfaction Our Goal

Customer Commitment -- Recognizing that customer satisfaction is the ultimate measure of success, the employees at every CSC strive daily to provide unsurpassed quality and service.

NEW PRODUCTS THAT MEET YOUR NEEDS

Many of the new products we've added to our inventory have come from your requests. Our goal is to introduce office supplies that meet your needs. We always welcome new ideas! If you have recommendations or suggestions, please use the form in the back of your CSC Catalog.

1996 CSC Catalogs

THEY'RE HERE! The 1996 CSC Catalogs have been mailed. If you did not receive your catalog, or if you'd like to receive a catalog, call 1-800-865-4CSC.

Versatile Shopping

Go shopping by phone, fax or Internet E:MAIL from the convenience of your desk in our "Virtual Store."

"Shopping the Web"

In the next few months, you'll be able to place orders for desk top delivery on GSA *Advantage!*TM. Watch for the "Grand Opening" of Customer Supply Center service on the World Wide Web!

Questions? Comments? Suggestions?

Call us !

1-800-865-4CSC

HAWAII

has a new CSD INTERNET address:

aloha.csd@gsa.gov

Half-Price Sale !

GSA is offering the following items at a 50% reduced selling price. This price is effective for 90 days from the issuance of this publication or until stock is depleted.

LEDGER PAPER, UNRULED. For high quality multi-colored printing. 32-lb. basis weight. 17 x 22" (WHITE: 2,000 sheets per box).

7530-00-286-7771

\$80.90 box

Quantity: 205

RAILROAD BOARD. 22 x 28", .048 THICK (WHITE: 150 sheets per box).

9310-00-223-0368

\$89.95 box

Quantity: 111

OFFSET PAPER, UNCOATED. Suitable for offset or letter press printing. 60-lb. basis wt. 17-1/2 x 22-1/2" (WHITE: 3,000 sheets per box).

9310-00-555-1165

\$40.82 box

Quantity: 716

OFFSET PAPER, UNCOATED. Suitable for offset or letter press printing. 50-lb. basis wt. 11 x 17" (WHITE: 2,500 sheets per box.)

9310-00-555-4969

\$19.75 box

Quantity: 1,570

Contact Point: Glenn VanBoven, (212) 264-8207

FIRMR Eliminated

As a result of enactment of the Information Technology Management Reform Act of 1996 (ITMRA), GSA disestablished the Federal Information Resources Management Regulation (FIRMR). As a result of elimination of FIRMR for ordering Federal Information Technology (FIP) products, the FIP Multiple Award Schedule Contracts now fall under the Federal Supply Schedule umbrella. Part 8 of the Federal Acquisition Regulation (FAR) governs the FSS MAS Program and will therefore, also apply to ADP Schedules. The change to one source of regulation is an advantage because it simplifies ADP acquisition. This change also supports the acquisition streamlining philosophy of the National Performance Review (NPR) with guiding principles under FAR 8.4 rather than rigid rules of the disestablished FIRMR.



FTS

Federal Telecommunications Service

People and Technology Worldwide

FTS Adopts "Connect U.S." As Operational Theme

GSA's Federal Telecommunications Service is adopting a new theme, CONNECT U.S., to signal its leadership in providing information technology and telecommunications connections to people and technology worldwide.

FTS provides a full range of local and long distance services that include:

- * Voice, data, packet, video
- * Cable and wiring
- * Wireless
- * Security
- * International direct dial
- * Inventory control, Ordering and Billing

FTS offers a variety of pre-competed contracts providing information technology and telecommunications service and support for:

- * Office automation & networking
- * Risk analysis & security support
- * Software definition, design & management
- * Equipment
- * Service and maintenance
- * Technical and management support

In addition, FTS provides worldwide security services. The full range of security services include:

- * Information networks
- * Information system support
- * Information security and technology training
- * System development and implementation
- * Acquisition
- * Communications security support

Telecommunications Support Contract (TSC)

TSC is a worldwide contractual vehicle with a broad range of telecommunications services that can be used by any Federal agency. TSC offers: long and short range telecommunications planning; analytical support services; design and engineering support of facilities, telecommunications systems and cabling systems; acquisition support; installation, integration and implementation support; and operations and maintenance support.

For additional information call: (703) 904-2838.

Federal Information Systems Support Program

The Federal Information Systems Support Program (FISSP) is a program which is designed to meet the following Information Technology needs of government agencies:

- * Issues Request for Proposal to contractor
- * Evaluates contractor's Proposal, negotiates Task Order, administers the Task
- * Assists in Statement of Work development
- * No charge for consultation

For more information call your Regional Services Office.

Local Telecommunications Service Program

The FTS regional offices provide advanced local telecommunications switching technology to government agencies nationwide. Service offerings include:

- Dial tone
- Switching services
- Consolidated systems
- Customer Premises Equipment (CPE)
- Voice mail
- Service aggregation and optimization
- Initial consultation for exclusive and consolidated systems

Call your Regional Services Office for more information.

OTHER KINDS OF FTS SUPPORT

Do you need help with Library and Optical Retrieval Services, Year 2000 solutions, Internet, or Electronic Data Interchange?

If the answer is "yes" call: (202) 708-7700.

The Federal Telecommunications Service would like very much to be a part of your Technology Team...!

If you are considering an expanded role for telecommunications or information systems in your organization... or if you are experiencing problems in these areas... FTS can help you!

Give us a call!

Federal Telecommunications Service

Customer Services & Business Development.....(703) 904-2957
Information Security(202) 708-7000
Information Technology Integration(703) 756-4100
Service Delivery (FTS 2000)(703) 760-7444
Regional Services..... (202) 606-9000

Regional Numbers

Great Lakes Region
(312) 886-8800

Northeast & Caribbean Region
(212) 264-1258

Greater Southwest Region
(817) 978-4084

Northwest/Arctic Region
(206) 931-7500

Heartlands Region
(816) 926-5322

Pacific Rim Region
(415) 522-4500

Mid-Atlantic Region
(215) 656-6310

Rocky Mountain Region
(303) 236-7329

National Capital Region
(202) 708-6100

Southeast Sunbelt Region
(404) 331-3048

New England Region
(617) 565-5760



GSA INTERAGENCY TRAINING

Supply Classes Set For 1st and 2nd Quarters FY97

1st QUARTER FY 97 SUPPLY CLASSES

FEDSTRIP (Course #1600, \$380.00)

1600-01 12/16-20/96 Washington, DC

Federal Supply Management: Policies and Procedures (Course #1620, \$380.00)

1620-01 12/9-13/96 Ft. Worth, TX

1620-02 12/16-20/96 Washington, DC

Inventory Management (Course #1640, \$380.00)

1640-01 12/2-6/96 Washington, DC

1640-02 12/9-13/96 New York, NY

MILSTRIP (Course #1660, \$380.00)

1660-01 10/28-11/1/96 Washington, DC

1660-02 12/9-13/96 Washington, DC

1660-03 12/9-13/96 New Orleans, LA

Storage and Materials Handling (Course #1680, \$380.00)

1680-01 11/18-22/96 Las Vegas, NV

1680-02 12/16-20/96 Washington, DC

1680-03 12/16-20/96 New York, NY

2nd QUARTER FY 97 SUPPLY CLASSES

FEDSTRIP (Course #1600, \$380.00)

1600-02 1/6-10/97 San Francisco, CA

1600-03 2/3-7/97 Washington, DC

1600-04 3/24-28/97 Washington, DC

Federal Supply Management: Policies and Procedures (Course #1620, \$380.00)

1620-03 1/27-31/97 Washington, DC

1620-04 2/10-14/97 Sacramento, CA

1620-05 3/24-28/97 Washington, DC

Inventory Management (Course #1640, \$380.00)

1640-03 1/13-17/97 Washington, DC

1640-04 2/24-28/97 San Diego, CA

MILSTRIP (Course #1660, \$380.00)

1660-04 1/6-10/97 Ft. Worth, TX

1660-05 2/3-7/97 Atlanta, GA

1660-06 2/10-14/97 Washington, DC

1660-07 3/10-14/97 Seattle, WA

Storage and Materials Handling (Course #1680, \$380.00)

1680-04 1/13-17/97 Washington, DC

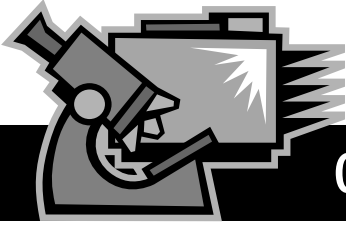
1680-05 1/27-31/97 Ft. Worth, TX

1680-06 2/10-14/97 Philadelphia, PA

1680-07 3/3-7/97 Atlanta, GA

1680-08 3/17-21/97 Washington, DC

For information please contact Janet Wood via telephone on (703) 603-3264 or fax on (703) 603-3258.



OFFICE & SCIENTIFIC EQUIPMENT

The Method of Supply has changed for Microfiche Readers and Reader Printers

Effective October 1, 1996, the method of supply for Microfiche Readers and Reader Printers was changed. Products previously available by National Stock Number (NSN) under the Special Order Program are now available under GSA's Multiple Award Schedule (MAS) Group 67, Part IV Section B- Microphotographic Equipment and Supplies. Under the MAS Program, you can place your order directly with the vendor of choice. An added bonus is that many of our vendors accept the International Merchant Purchase Authorization Card (I.M.P.A.C. Government Credit Card).

To receive a copy of Federal Supply Schedule Group 67, Part IV, Section B, please call GSA's Centralized Mailing List Service at (817) 334-5215. The mailing list code for this publication is 00SC 6705.

For additional information, please call the Contracting Officer, Archie Willis on (703) 305-6521 or the Contract Specialist, Anita Little on (703) 305-6506.

Do You Need Photographic Equipment and Supplies? Just Give Us a Call ...

GSA's Office and Photographic Equipment Division has 68 different contractors to choose from under Multiple Award Schedule (MAS) Group 67, Parts II and III. Some of the photographic equipment covered under this schedule includes, but is not limited to the following: Professional and Amateur Cameras and Lenses, Identification Cameras and Systems, Non-video Projectors and Screens, Processing Equipment and Systems, Mini-Laboratories, Film Storage Equipment, Processing Chemicals and Camera Films (aerial, still picture, motion picture and sensitized papers).

To receive a copy of Federal Supply Schedule Group 67, Parts II and III, please call GSA's Centralized Mailing List Service at (817) 334-5215. The mailing list code for this publication is 00SC 6702.

For additional information, please contact Mary Richards at (703) 305-5969 or Anita Little at (703) 305-6506.

Something Familiar, Something New, Something Different

Someone once said "In order to be truly productive, you need to be one step ahead of events instead of always first reacting to what each day brings".

DNA Testers. The Scientific Equipment Division is staying ahead by continually reviewing existing products and by adding new products and services. Did you know that we have DNA Testers on schedule under FSC Group 66 Part II Section N, Instruments and Laboratory Equipment? Yes, under Special Item Number (SIN) 615-1 Biomolecule Analyzers and Synthesizers we have several well-known suppliers. Call our office on (703) 305-5923 for technical and contractor information.

Product Support Options. What's new! What's different! Recently under this same schedule, special provisions were included for "Product Support Options." These new "Product Support Options" include:

- Equipment Maintenance and Repair
- Pre-Purchase and Post Purchase Calibration or Calibration Traceability Certificate
- Extended Warranty
- Service Agreements
- Technical Training and Support
- Technical Application and Development Support

Contact point: Sandra Brooks, (703) 305-7111 or Leena Scott, (703) 305-5124.

COST-PER-COPY (CPC) AND FLAT RATE MONTHLY FEE (FRMF) COPIER PROGRAMS

NOW OFFER TWO NEW OPTIONS UNDER Multiple Award Schedule FSC Group 36, Part IV Copying Equipment Supplies and Services.

Cost-Per-Copy (CPC) and Flat Rate Monthly Fee (FRMF) are two new and exciting options now available to you under GSA's Multiple Award Schedule Group 36, Part IV, Copying Equipment, Supplies and Services. Under the Cost-Per-Copy option, the customer only pays for the copies that are made. Under the Flat Rate Monthly Fee (FRMF) option, the customer is charged a basic monthly fee regardless of the number of copies that are generated.

Both programs are designed to bring efficiency and economy to reprographic programs by reducing copier costs and administrative time. Although the programs are most beneficial to agencies or groups of agencies with 25 or more copiers, our vendors may still be willing to accommodate your agency under these two programs.

Advantages of CPC and FRMF Copier Programs:

-- Contractor Provides:

- * Copier and related accessories
- * All Consumables (except paper)
- * Maintenance
- * Repair

-- Reduced Administrative Cost and Time Savings

- * Eliminates Need to Process Repair and Maintenance Orders
- * Eliminates Need for Repetitive Ordering
- * Eliminates Need to Stock Large Quantities

-- Latest Technology & Equipment

-- Ease of Dealing with One Rather than Many Vendors

-- Improves Quality of Service

-- Standardizes Requirement for Low, Mid and High Volume Copiers

-- Produces Improved Management

As of September 20, 1996, the following companies have been awarded either Cost-Per-Copy (CPC) and/or Flat Rate Monthly Fee (FRMF) contracts:

Minolta Corporation (GS-26F-1003B)

(301) 731-0911

Mita Copystar America, Inc. (GS-26F-1006B)

(201) 808-8444

Oce Office Systems, Inc. (GS-26F-1005B)

(312) 714-8500

Panasonic Office Products Company (GS-26F-1011B)

(201) 348-7000

Savin Corporation (GS-25F-1009B)

(301) 517-4200

Sharp Electronics Corporation (GS-26F-6132B)

(201) 529-8832

Pitney Bowes, Inc. (GS-25F-6210D)

(703) 321-4911

To receive a copy of Federal Supply Schedule Group 36, Part IV, please call GSA's Centralized Mailing List Service at (817) 334-5215. The mailing list code for this publication is 00SC 3603.

For additional information, please contact Walter Eckbreth at (703) 308-8281.

Typewriter Covers On Sale

Protect your typewriter from dust and dirt with these plastic coated, smooth cotton covers at substantial savings.

Typewriter covers are being discontinued from the GSA stock program and will be sold at reduced prices until stock is depleted. The following product summary is provided to assist you in making your purchase decision: (Color: Gray, Unit of Issue: EA)

NSN 7430-00-823-8080 Was \$ 2.89 Now \$1.50
Fits 11" carriages

Approx. overall size is 15" wide x 16" deep x 10" high

NSN 7430-00-823-8081 Was \$ 1.84 Now \$1.75
Fits 12" carriages

Approx. overall size is 17" wide x 16" deep x 10" high

NSN 7430-00-823-8082 Was \$ 1.96 Now \$1.75
Fits 13"-14" carriages

Approx. overall size is 19" wide x 16" deep x 10" high

NSN 7430-00-823-8083 Was \$ 9.98 Now \$2.50
Fits 15"-16" carriages

Approx. overall size is 22" wide x 16" deep x 10" high

NSN 7430-00-823-8084 Was \$11.16 Now \$3.00 each
Fits 18" carriages

Approx. overall size is 24" wide x 16" deep x 10" high

NSN 7430-00-823-8085 Was \$12.90 Now \$3.50 each
Fits 20" carriages

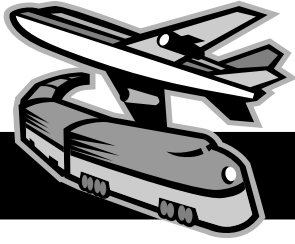
Approx. overall size is 26" wide x 16" deep x 10" high

NSN 7430-00-823-8086 Was \$ 3.88 Now \$3.50 each
Fits 26" carriages

Approx. overall size is 32" wide x 16" deep x 10" high

NSN 7430-00-823-8090 Out of Stock - Unavailable
Fits 27" carriages

For more information about these products, please contact Jeanne Deck on 703-305-3376 or fax 703-305-7135. For stock availability questions, please call Terry Stewart on 703-305-6835.



TRAVEL & TRANSPORTATION

PAYING TRANSPORTATION VOUCHERS

Carriers have contacted GSA because finance offices sometimes refuse to pay transportation voucher claims based on incorrect appropriation numbers or fiscal data. However, neither the carriers nor GSA have access to the correct information.

If a carrier presents a proper bill for payment, including a Public Voucher for Transportation Services (SF 1113), an original Government Bill of Lading

(GBL), Privately Owned Personal Property GBL (PPGBL), or Government Travel Request (GTR), and supporting documents, and the voucher claim is proper, your agency's finance office must pay the charges in accordance with the Prompt Payment Act. If the voucher claim is not proper, the finance office should return the documents unpaid to the carrier, along with written notice of an apparent error, defect or impropriety, within 7 days of receipt of an invoice.

If the fiscal data is incorrect, the error was usually made by the issuing office since they are responsible for preparing GBLs, PPGBLs, or GTRs. In the case of GBLs or PPGBLs, the finance office should have the issuing office prepare and return to them a correction notice specifying the corrections in the "Appropriation/Fiscal Data" and "Bill Charges To" blocks.

For more information, please contact Corinne Bachiller at (202) 501-2766

1997

OFFICE OF TRANSPORTATION AUDITS WORKSHOP CALENDAR

TRANSPORTATION PAYMENT PROCEDURES AND TRAFFIC AND TRAVEL MANAGEMENT

The Office of Transportation Audits invites you to attend a workshop for Government employees who arrange travel, ship freight and household goods, issue Government Bills of Lading or Government Transportation Requests, and process or pay transportation bills. Obtain the latest information on:

- Prepayment Audit of Transportation Bills
 - Submission of Paid Transportation Bills for Postpayment Audit
 - Airline City-Pair Contracts
 - Procedures for Handling Unused Airline Tickets
 - Travel Management Centers
 - Hotel/Motel Program
 - Government Car Rental Program
 - Small Package Contract Services
 - American Express Charge Cards and ATM Services
 - Shipping Household Goods
 - Freight Rates and Routing
 - GBL and GTR Processing
- And more . . .

Look for Workshops In These Cities in 1997:

Dallas-Fort Worth
Philadelphia

Atlanta
Denver
Cincinnati

San Francisco
Anchorage

For more details, watch for the next issue of MarkeTips... or call Barbara Lyons on (202) 208-1528 for more information.

Acquisition Management

GSA Awards the Most City Pairs Ever !

On August 27, 1996, the Services Acquisition Center awarded over 6,100 domestic and international city pairs to 18 airlines. The awards are effective October 1, 1996 through September 31, 1997. This is the most city pairs ever awarded and represents "best in class" service and prices during the contract period. The anticipated annual savings (based on a 62% discount off the full walk-up fare) will be over \$2.4 billion, \$900 million more than for the same routes awarded under the previous contract.

Contract fares continue to be unrestricted and are not subject to capacity controls, fees for scheduling changes, ticketing time limits, advance purchase requirements, minimum or maximum stay requirements, or travel time limits or penalties. Of greater importance to frequent travelers, nonstop service was awarded in 95.5% of all markets offering non-stop services. The acceptable methods of payment continue to be GSA's contractor-issued travel charge card (American Express), centrally-billed accounts, Government Transportation Requests (GTRs), and House of

Representatives Transportation Requests. The method of payment for eligible contractors is cash or personal credit cards, as specified by individual participating contract carriers. The following carriers extend their rates to Government contractors working under cost reimbursable contracts: America Trans Air, Midway Airlines, Reno Air and Tower Air.

The use of city pairs continues to be mandatory for Federal Government and Department of Defense employees. Exceptions to the mandatory use requirement include: 1) Space or scheduled flights are not available to accomplish purpose of the travel; 2) Flight schedule is inconsistent with written agency policy; 3) A noncontract carrier offers a lower commercial fare, the use of which will result in a lower total trip cost; or, 4) Rail service is available, cost effective and consistent with mission requirements. Exceptions must be annotated on the travelers official orders. For further information on this program, please contact Renita Nowlin at 703-305-7640.

New Charge/Credit Card Services Offered

GSA's Services Acquisition Center is pleased to announce that after a summer of insightful interaction with our agency customers at all levels and our partners in reinventing the travel, purchase and fleet card contract for the 1998 procurement, the preliminary results are in! Clearly you want the current level of card services with additional service/product improvements that are technologically realistic and improve Government efficiencies.

The months of September and October are set aside for the next phase of discovery. Various industry partners from the travel, purchase and fleet arenas have volunteered to present their capabilities as well as provide feedback on YOUR thoughts and ideas regarding improvements in the card programs. Concurrently, GSA will be asking our agency customers to explore price/service trade-offs and refine the Governments' requirements based on what industry can realistically achieve.

What happens in November? After months of labor, a draft statement of work will be born. We'd like to take this opportunity to extend our wholehearted thanks to all of you who are making this possible. GSA can not do this without you, our customers and partners. We anticipate and welcome your feedback on the draft statement of work!

For more information on this exciting new concept please call Rebecca Koses at (703) 305-6681.

Financial Management Services Available

The Services Acquisition Center provides a contract to help your agency with its financial management requirements. Gardiner, Kamy & Associates, P.C. (GKA) was awarded GSA contract GS-22F-0004B on October 1, 1994. This service is available through GSA until September 30, 1999.

GKA conducts detailed reviews, evaluations and tests of GSA's financial management systems as required by Office of Management and Budget (OMB) Circular A-123, "Internal Control Systems" and OMB Circular A-127, "Financial Management Systems" and they can help your agency meet its requirements too!

GKA is available to provide financial and accounting/auditing services that include, but are not limited to, rendering professional advice and assistance in the preparation or auditing of your agency's financial statements, advising and assisting in the preparation of executive-level briefing papers relating to financial matters, conducting rate or user fee reviews and performing special cost-benefit analyses or impact studies. GKA can also perform pre-award surveys or other special financial surveys and reviews and provide a variety of other technical and financial management assistance.

For information on these or other Services Acquisition Center programs, call Barney Brasseur, Customer/Vendor Relations, at (703) 305-6658.

FEDERAL SUPPLY SCHEDULES AND CONTRACTOR TEAM ARRANGEMENTS... TOGETHER THEY MAKE FOR A POWERFUL ACQUISITION STRATEGY

GSA is implementing another commercial feature in the Federal Supply Schedule Program - "Contractor Team Arrangements." This concept enhances performance, reduces cost, improves delivery and stimulates competition among the schedule contractors by offering additional opportunities to contractors that would not be able to handle some of these requirements on their own.

To understand this acquisition strategy a little more, let's begin with looking at what a customer does today when ordering from a Federal Supply Schedule. For example, when a customer has a requirement it may include multiple items that are covered under Federal Supply Schedule contracts. The customer must perform a review and make a best value selection, then place orders or establish Blanket Purchase Agreements (BPA's) with the contractor(s) that will meet their needs. That sure sounds easy enough.

However, it could become burdensome depending on the nature or complexity of the requirement. For instance, the customer may need to determine if one contractor's item is compatible with another contractor's item, or make sure one product is delivered and installed before another. Get the picture?

The selection process can be simplified with Team Arrangement solutions. With a Team Arrangement, schedule contractors can join with other schedule contract holders and submit a solution, or proposal, to meet the customer's needs. The Team Arrangement "Solution" will take all the variables into consideration for the customer.

In the spirit of the Federal Acquisition Streamlining Act, all Federal agencies have been encouraged to facilitate innovative contracting/acquisition approaches. FAR Part 1.102 provides Guiding Principles on the Federal Acquisition System, outlining what the System will achieve --

- Satisfy the customer (cost, quality, timeliness of delivery)**
- Maximize use of commercial products and services**
- Consider contractor's past performance**
- Promote competition**
- Minimize administrative costs**
- Conduct business with integrity, fairness and openness**
- Fulfill public policy objectives**

Agencies can achieve these objectives through use of the Federal Supply Schedule Program. Each member of the "Acquisition Team" is to exercise personal initiative and sound business judgment and is responsible for making acquisition decisions that deliver the best value product or service to meet the customer's needs. FAR 1.102-4 further empowers Government Team members to make acquisition decisions within their areas

of responsibility including selection, negotiation and administration. The contracting officer has the authority, to the maximum extent practical, to determine the applications of rules, regulations and policies.

In light of these changes, Federal Supply Schedule customers may refer to FAR 9.6 - Contractors Team Arrangements. The policy and procedures outlined in this part will provide more flexibility and allow innovative acquisition methods when using the Federal Supply Schedules. Customers are encouraged to review this section and should note this is permissible after contract award.

Here are some basic guidelines GSA has established when using a Team Arrangement under a Federal Supply Schedule:

Federal Supply Schedule contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPA's are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule contract.

Orders placed under a Team Arrangement, just as any other order placed under a Federal Supply Schedule contract, are considered to be a competitive procedure (FAR 6.102(d)(3)).

Participation in a Team Arrangement is limited to Federal Supply Schedule contractors.

In general this is how it works:

- The customers identify their requirements.**
- Federal Supply Schedule contractors may individually meet the customers needs, or -**
- Federal Supply Schedule contractors may submit a Schedules "Team Solution" to meet the customer's requirement.**
- Customers make a best value selection.**

Team Arrangements combined with the Federal Supply Schedule Program provide Federal customers a powerful commercial acquisition strategy.

For more information contact: Linda Hauenstein at (703) 305-6566, FAX (703)305-6594. The Internet Address is: linda.hauenstein@gsa.gov



GSA ADVANTAGE!™

MUFFIN Users Invited To Use GSA Advantage!™ For Business

In order to better serve our Multi Use File For Interagency News (MUFFIN) customers, we invite you to take your business to us through a new doorway: called **GSA Advantage!™**

Say good-bye to the clunky DOS menus and the terminal emulation type and say hello to many new capabilities!


Unlike MUFFIN, the GSA Advantage!™ ordering system offers more product information, such as product photos and graphical illustrations; stronger product search capability (i.e., by National Stock Number, Manufacturers part number, vendor or manufacturers name, product description or key word search!) and most importantly, more commercial products to choose from! In fact, **GSA Advantage!™** is bringing together all GSA sources of supply into one electronic mall! The system provides a simplified method for browsing, order assembly and order placement.

It's simple! **GSA Advantage!™** has opened its doors on the Internet's world wide web. Our address is <http://www.gsa.gov>. Simply select the **GSA Advantage!™** button and you are in!

As a MUFFIN user, your account (Your Activity Address Code) and MUFFIN password is already loaded! You can order today!

If you do not have access to the Internet's world wide web we haven't forgotten you!. We have developed software for folks who have a stand alone personal computer, Microsoft Windows ver 3.1 and a modem. The software, called **GSA Advantage!™ Access**, will dial a 1-800 phone number - right into **GSA Advantage!™**

As an active MUFFIN user, you are very important to us! **Please take a moment to fill out the mailing list update form below.** If you wish, we will have a GSA representative contact you to provide assistance to you and your organization with the transition from MUFFIN to **GSA Advantage!™**. If you have any questions, please contact the GSA MUFFIN helpline on (703)305-7200, between 8:00am-4:30pm, E.S.T.



GSA Advantage!
AN ON-LINE SHOPPING SERVICE

Activity Address Code (AAC): _____ (if known)

Customer _____

Name: _____ **Title:** _____
(First) (Last) (e.g. Director)

Agency Name: _____
(e.g. Department of Transportation)

Bureau/Office: _____
(e.g. Federal Aviation Administration)

Street: _____
(Post Office requires Street or P.O. Box Numbers in these spaces)

Building #: _____ **Room #:** _____ **Mail Stop:** _____
(if applicable for these fields)

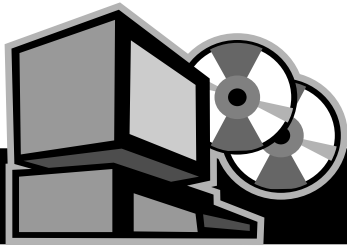
City: _____ **State:** _____ **Zip:** _____ - _____
(if known)

Telephone Number: _____ **Facsimile Number:** _____

E-Mail Address: _____
(Internet address if applicable)

I do not have Internet access, but I do have Microsoft Windows 3.1, a stand alone PC and a modem! Please send me a copy of Advantage! Access.

Please have my customer service representative visit me to assist my transition from MUFFIN to GSA Advantage!™



ADP ACQUISITION

GSA's ADP Multiple Award Schedules Now Offer Integration Services

The ADP Acquisition Center has amended the scope of contract for the Group 70 Part 1 Section A and Section B/C Federal Supply Schedules solicitations to accept offers for ADP integration services. The scope of the Group 58, Parts VI and VII has also been changed to expand the telecommunication services available. The ADP integration services include but are not limited to system analysis and design; system installation; programming; conversion and implementation support; network services; project management; data/record management; resources and facilities management; database planning and design. The following integration services contracts were awarded on 9/20/96.

<u>Company</u>	<u>Contract</u>	<u>Phone</u>
Advanced Communications	GS-35F-3401D	(619) 523-3456
GM	GS-35F-3144D	(703) 330-2299
I-Net	GS-35F-4131D	(301) 214-0900
Integraph Corporation	GS-35F-4155D	(205) 730-6735
IPI Grammtch	GS-35F-4157D	(800) 531-5136
Jet Form	GS-35F-4160D	(800) 538-3676
KPMG	GS-35F-4338D	(202) 467-3097
Lucent Technologies	GS-35F-4321D	(800) 492-6769
PRC, Inc.	GS-35F-4340D	(703) 264-5542
Rapid Systems Solutions	GS-35F-4238D	(410) 312-0777
Sherikon, Inc.	GS-35F-4089D	(703) 418-0097
Tele Consult	GS-35F-4280D	(202) 466-3250
Telos	GS-35F-4315D	(703) 724-3800
Wang Federal	GS-35F-3321D	(800) 356-4038
Data Networks	GS-35F-4380D	(703) 478-2650
Electronic Data Systems	GS-35F-3109D	(703) 742-1375
Pulsar Data Systems	GS-35F-4232D	(301) 459-2650
Resources Consultant, Inc	GS-35F-3257D	(703) 893-7017
Sqlware, Inc.	GS-35F-4404D	(703) 476-0220
GTS	GS-35F-4120D	(703) 502-2000
Praxi	GS-35F-4224D	(703) 739-8401
Advanced Management	GS-35F-4365D	(703) 956-9800

Schedules Contractor Team Arrangements Now Available

Contractor team arrangements (FAR 9.6) with the ADP/Telecommunications Schedules Contracts increase the ability of contractors to satisfy customer needs through the Schedules Program. This new feature moves the Schedules Program closer to providing a "Total Solution" for buying ADP/Telecommunications products and services. Team arrangements combined with the Federal Supply Schedule Program provide customers with a powerful commercial acquisition strategy.

Federal Disposal System (FEDS): Making Your Way around the Software

Interest in the SCREEN (Screen by Computer and Request Excess by Electronic Notification) module of FEDS continues to grow at a rapid pace. Currently, there are nearly 1,800 Federal and State agencies with FEDS/SCREEN access codes and passwords. FEDS/SCREEN is the FSS's on-line computerized property management system which allows Federal and state customers to search the Government's nationwide inventory of excess and surplus property and request transfer of the property electronically in lieu of using standard forms. Users are positively excited about this new way of doing business. However, many of our customers have run into difficulty using the software involved. Some common problems with their solutions are printed below:

The system will not accept my access code and password?

A) You are on the wrong screen. Enter your Usercode and Password on the logon screen. The word "LOGON" appears at the top center of the screen. Enter your Access Code and Password on the sign on screen. This screen can be identified by the words "User Sign-on" in the center of the screen.

B) You are entering your Access Code in lower case letters. Enter Access Code and Password in upper case letters. The User Code and Password are not case sensitive and may be entered in lower case letters.

How do I know what my system options are for each FEDS/SCREEN page?

Each FEDS/SCREEN page has an option bar at the bottom of the page. For example, the bar at the bottom of the page displaying a summary list of 19 items has the following: "Enter Selection 1 Thru 19, Quit, Stop, Prev or Hit Transmit." If you do not see the option bar displayed on your screen, it may be because it is overlaid by a status bar from your communications software. You must remove the communication software status bar. To remove status bar in Procomm+ for Dos, this can be done in one of two ways:

A) Press "Ctrl" and "J" keys simultaneously. This will toggle the Procomm+ status bar Off and On.

B) Press "Alt" and "S" keys simultaneously to enter the Setup Utility. Arrow down to Display/Sound Options and press "Enter." Press "F" for the "Status Line." Use arrow key to toggle the "Status Line" to off. Press "Esc" to return to FEDS/SCREEN program.

How do I print a FEDS/SCREEN page?

If you are using a Windows type of communication software such as Terminal in the Accessories Group of Microsoft's Program Manager or Procomm+ for Windows, use the following procedures:

A) Press "Print Scrn" on your keyboard. This will place the FEDS/SCREEN page in a temporary work space called "clipboard". Open a new document in Paintbrush or Word. Click on the Clipboard icon on the Windows Toolbar; the FEDS/SCREEN page will appear. Click on the Printer icon to print the page.

B) If you are using Procomm+ for DOS, and you are simultaneously running Windows, you may use the above "Print Scrn/Clipboard" procedure. If you are not running Windows use the following procedure:

1) For a screen print, press "Alt" and "G" keys simultaneously.

2) To print a series of screens, press "Alt" and "L" simultaneously. The status bar at the bottom of screen will read "Printer-On." When you no longer want to print any more screens, press "Alt" and "L" again. The status bar at the bottom of you screen will now read, "Printer--Off." The printer will now print your screens.

If you have questions concerning access to FEDS/SCREEN or the use of your communications software, please call Mr. Roman Marciniak, Property Management Division, (703) 305-7257.

Leasing Options Soon to be Offered

Leasing arrangements for ADP equipment will soon be available through the Schedules Program. The ADP Acquisition Center is amending Schedules 70 A and 70 B/C to accept leasing proposals and anticipates initial awards to be made available to customers by the end of 1996. This gives ADP buyers another element of choice with the ADP MAS Schedules Program.



SEMINARS

PACIFIC RIM REGION

California, Hawaii, Nevada, Pacific and Far East

Locations.....	Dates
Oakland, CA	November 1996
Travis AFB, CA	January 1997
Sacramento, CA	February 1997
Redding, CA	April 1997
Fresno, CA	May 1997
Lemoore NAS, CA	May 1997
San Francisco, CA	June 1997
Naval School, Monterey, CA	July 1997
Reno, NV	July 1997
Fullon NAS, CA	July 1997
San Jose, CA	August 1997

Contact Leslie Patterson (415) 522-4005

Southern CA and Southern NV

Locations.....	Dates
Nellis AFB, NV	November 1996
Camp Pendleton, CA	January 1997
Davis Monthan, AZ	February 1997
Ft. Huachuca, A.	February 1997
Port Hueneme, CA	February 1997
Port Mugu, CA	February 1997
Vandenburg AFB, CA	March 1997
Marine ACS, Yuma, AZ	March 1997
Yuma ACS, Yuma, AZ	March 1997
Twenty-Nine Palms, CA	April 1997
Luke AFB, AZ	April 1997
Yuma Proving Grounds	April 1997
Flagstaff, AZ	April 1997
San Gabriel, CA	April 1997
San Diego, CA	April 1997
Tucson, AZ	May 1997
Phoenix, AZ	May 1997
Nellis AFB, CA	June 1997
San Bernardino, CA	June 1997
Long Beach, CA	June 1997
Edwards AFB, CA	August 1997
Las Vegas, NV	September 1997
Naval Station, No.Is.	September 1997

Contact: Dilys Sunabe (213) 526-7500

Pacific and Far East

Locations.....	Dates
Schofield Barracks	November 1996
Yokusuka, Japan	January 1997
Yokota, Japan	January 1997
Osan AB, Korea	February 1997
Youngsan AB, Korea	February 1997
Camp Butler, Okinawa	March 1997

Kadena AB, Japan.....	March 1997
Honolulu, HI	April 1997
Iwakuni, Japan	May 1997
Camp Zama, Japan	May 1997
Kaneohe MC Base, HI.....	June 1997
Hickham AFB, HI.....	June 1997
US A Kwajalein, Agana, Guam	July 1997
Pago Pago, American Samoa.....	July 1997
Sasebo, Japan.....	August 1997

Contact: Melinda Eyre (808) 541-1776

NORTHWEST/ARCTIC REGION

Washington, Oregon, Idaho, Alaska

Locations	Dates
Portland, OR.....	November 1996
Anchorage, AK.....	November 1996
Fairbanks, AK.....	December 1996
Lynwood, WA.....	January 1997
decreased budgets and hiring freezes, the	

Eugene, OR	February 1997
Coos Bay, OR.....	March 1997
Wenatchee, WA	April 1997
Couerd' Alene, ID	May 1997
Juneau, AK	June 1997
Klamath Falls, OR.....	June 1997
Boise, ID.....	July 1997
Tacoma, WA	August 1997

Contact: (WA, OR, ID) Sharon Perkins or Patti Lanzetti (206) 931-7579, FAX (206) 931-7203 Contact: (AK) Don Beadle (907)

ROCKY MOUNTAIN REGION

Colorado, Montana, North Dakota, South Dakota, Utah and Wyoming

Locations	Dates
Bismark, ND.....	November 1996
Fargo, ND.....	November 1996
Salt Lake City, UT.....	January 1997
Richfield, UT.....	January 1997
Billing, MT.....	March 1997
Missoula, MT	March 1997
Pierre, SD	May 1997
Sioux Falls, SD.....	May 1997
Denver, CO	June 1997
Montrose, CO	June 1997
Casper, WY	September 1997
Jackson, WY.....	September 1997

Contact: Tony DelVecchio (303) 236-7546 or e-mail: tony.delvecchio@gsa.gov

GREATER SOUTHWEST REGION

Arkansas, Louisiana, New Mexico, Oklahoma and Texas

Locations	Dates
Austin, TX	November 1996
Tulsa, OK	December 1996
Corpus Christie, TX	January 1997
Little Rock, AR	February 1997
Houston, TX.....	March 1997
Albuquerque, NM	April 1997
New Orleans, LA.....	May 1997
Dallas/Ft.Worth, TX.....	June 1997
Oklahoma City, OK.....	July 1997
El Paso, TX	August 1997
San Antonio, TX.....	September 1997
Shreveport, LA	October 1997

Contact Betty Russell (817) 978-2892, or e-mail: betty.russell@gsa.gov

NORTHEAST & CARRIBEAN REGION

New York, New Jersey, Puerto Rico, and the Virgin Islands

Locations	Dates
Buffalo, NY	November 1996
Syracuse, NY	November 1996
Albany, NY	December 1996
New York, NY	December 1996
Puerto Rico, VI	February 1997
Long Island, NY	April 1997
Newark, NJ	May 1997
Atlantic City, NJ	June 1997

Contact: Judy Poskanzer, Christine Lincoln and Christine Keen (212) 264-3392

SOUTHEAST REGION

Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee

Locations.....	Dates
Columbus, MS	December 5, 1996
Wilmington, NC	December 12, 1996
Nashville, TN.....	January 23, 1997
Jackson, MS	February 6, 1997
Jacksonville, FL.....	March 6, 1997
Columbia, SC.....	March 20, 1997
Miami, FL	May 8, 1997
Pensacola, FL	May 15, 1997
Huntsville, AL	May 22, 1997
Dunn, NC.....	June 12, 1997
Savannah, GA	June 19, 1997
Asheville, NC	June 26, 1997
Orlando, FL	July 10, 1997
Charleston, SC	August 21, 1997
Atlanta, GA.....	September 11, 1997

Contact: Adrian Finney (404) 331-3026

Got a Problem? Need Help?

Our Customer Service Directors (CSDs) stand ready to help you resolve your supply problems, explain the many GSA/FSS programs designed to save you time and money, and assist you in obtaining necessary service. They are as near as your phone and ready to support your needs. For your convenience, their numbers are listed below.

Region	Phone Number	Region	Phone Number
AK - Anchorage	(907) 271-4298	MA - Boston	(617) 565-7302
AZ - Phoenix.....	(602) 379-6619	MD - Baltimore	(410) 962-4422
CA - Bell.....	(213) 526-7500	MO - Kansas City ...	(816) 926-6485 or 926-5786
CA - San Diego.....	(619) 235-4706	NY - New York	(212) 264-3592
CA - San Francisco	(415) 522-2784	PA - Oakdale	(412) 644-4854
CO - Denver.....	(303) 236-7546/7543	PA - Philadelphia	(215) 656-3868
DC -Washington	(202) 619-8920	TX - Ft Worth.....	(817) 978-2892
FL - Pensacola	(904) 444-9175	TX - San Antonio	(210) 472-6119
GA -Atlanta	(404) 331-3026	VA - Chesapeake	(804) 441-3115
IL - Chicago.....	(312) 353-7549	WA - Auburn	(206) 931-7023

Overseas:

Europe, Northern Africa, and the Middle East - Frankfurt, Germany DSN 330-6085/7985
 International Direct Dial 011-49-69-699-7985/6085
 Pacific and Far East - Honolulu, Hawaii (808) 541-1776, DSN 438-4960