MARKETIPS

The Latest News from GSA's Federal Supply Service

Volume 19, Number 1

February 1996

CSCs Establish Enhanced Billing Procedure

In our continuing effort to improve the accessibility of GSA support programs, FSS is pleased to offer enhanced Customer Supply Center billing to its customers. The enhanced procedure, which is designed to improve the automated link between CSC billing and all ordering activity financial systems, can streamline the customer's accounting, tracking, and reconciliation processes.

In the past, reconciliation of CSC orders required a significant manual effort because there was no controlling document number. Under the enhanced procedure, the customer can assign a MIL/FEDSTRIP document number to CSC orders (consisting of the Activity

Address Code, a four-digit Julian date, and a four-digit alpha-numeric serial number.) One document number is used as a reference for the total CSC order.

To ensure line-item accountability, the MIL/FEDSTRIP reference number will appear on:

- * All packing slips and shipping labels related to the order; and,
- * For military customers the MILSBILLS (Military Standard Billing System) financial record transmitted electronically from GSA to the ordering activity's financial office. Number will be placed in the document number field in lieu of the address code, ticket number and ticket date.

* For civilian customers the electronic billing record will contain the document number in the NSN field. The address code ticket number and ticket date will continue to be found in the document number field.

Use of the document number is at the option of the customer. The current procedure will be continued for those customers who do not wish to use the enhanced procedure.

Questions regarding this procedure may be directed to your servicing Customer Supply Center or Mr. Doug Miller, Office of Business Management and Marketing, on (703)305-7299.

Copier Paper New Low Price! Prices drop 16 - 20 %

#7530-00-181-7174, White copier paper, 8-1/2" x 11" now only \$32.00 from Depot Stock, \$33.60 from CSC.

Here is price relief that could not have come at a better time. With budgets being squeezed and fewer personnel to do the work, and pressure from all sides, a price break in a basic office requirement like copier paper is as welcome as an early Spring. Well, here it is: paper prices softened, FSS took advantage of it and you benefit! This price change is effective immediately: and remember, shipping costs are included in the price! (Note: this paper contains variable percentages of postconsumer materials.) POC: (Inventory) Selenia Rivas-Sharma, (212) 264-4858; (Technical) Benny Wong, (212) 264-4909.

More
Sales
Inside!

Page 50% Off
44 Selected Tools

Page 50% Off
Selected
Gen.Products

AND EVERYDAY LOWEST
PRICES FOR KITCHEN
CUTLERY-- Pg. 42

MARKETIPS Paul Krysztoforski Editor

A GSA Supply Catalog supplement published by the Office of Business Management and Marketing Federal Supply Service General Services Administration Washington, DC 20406-0001 (703) 305-7316 FAX: (703) 305-6189

Published bi-monthly in the months of February, April, June, August, October, and December

PUBLICATIONS

To request copies of FSS publications, including the GSA Supply Catalog, *MARKETIPS*, Customer Assistance Guide, and all Federal Supply Schedules or to request information concerning placement of your activity on our publications mailing list, contact:

Centralized Mailing List Service (CMLS) (817) 334-5215 FAX: (817) 334-5227

Internet: Ken.Cowan@GSA.GOV

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UNICOR

The Face Behind the

From left to right: (Front) Norma Morales-Sicard, Therese Anderson (Back) Joanne Shope, George Deszcz and Jeanine Nagle (Not pictured: Jon Pubentz)

Questions, Comments, Concerns?

The Federal Supply Service, Great Lakes Region, Sales and Customer Service staff is ready to assist you with your supply needs. Our account manager and account executive staff provide assistance to all customers within the six states of Illinois, Indiana, Michigan, Minnesota, Ohio and Wisconsin.

The account manager staff consists of George Deszcz, Jeanine Nagle, Jon Pubentz and Joanne Shope. These field sales representatives perform functions such as planning marketing strategies, conducting personal sales calls and customer service workshops, and other activities designed to create and promote business relationships with FSS customers. You may have met these individuals at seminars or at your agency location. The account executive staff consists of Therese Anderson and Norma Morales-Sicard, who are our in-house customer service representatives located in Chicago, IL serving the Great Lakes Region. They can assist you with questions about orders and general information about FSS program areas. Here's how you can reach us:

GSA,FSS,5FM

Office of Sales & Customer Service
M/S 34-1 Suite 3486
230 South Dearborn Street
Chicago, IL 60604-1696
tel: (312) 353-7549 fax: (312) 353-7548

Marketips Index for 1995 Available

The index of articles published in Marketips for 1995 is now available. If you would like a copy, Fax Marketips Editor, (703) 305-6189.



Conferences & Expos

PLEASE NOTE:

Dates, Location Changed for 1996 Tools Expo

The 1996 Tools Expo, "An Investment in Quality", originally scheduled for May 14-16, 1996, at the Plaza Inn in Kansas City, MO, has been rescheduled to September 3-6, 1996, at the Hyatt Regency in Arlington, VA. Please note these changes and we look forward to seeing you in Arlington. Further information regarding the Expo will be disseminated at a later date.

FSS Hosts 1996 Customer Conferences

As part of FSS' efforts to increase customer awareness, three customer conferences are scheduled for Fiscal Year 1996.

The conferences will provide customers with an opportunity to interact with representatives from FSS Commodity Centers and Supply Centers, as well as view sample products and exhibits. The conference dates and locations are listed at right.

Further information may be obtained from each regional coordinator at the numbers listed, or from Tom Catlin, Director, Customer Service and Marketing Division, Office of Business Management and Marketing. His number is (703) 305-5600.

Pacific Rim Region April 8 - 10

La Jolla Marriott La Jolla, CA Coordinator: William Eason Telephone: (213) 526-7500

National Capital & Mid-Atlantic Regions May 1

Marriott at Metro Center Washington, D.C. Coordinator: Cheryl Murray-Jackson Telephone: (202) 755-0320

Great Lakes Region June 17 - 18

Arlington Heights Hilton Chicago, IL Coordinator: Jeanine Nagle Telephone: (312) 353-7549

Office Supplies and Paper Products

New FSS Portable Planners Help You PLAN AHEAD and Manage Time Easily, Efficiently, Productively

There are two ways to organize and plan ahead. One way is make lists, write yourself notes and pin them to walls, desks, dashboards, or carry them around in pocket or purse. Another way - a better way - is to systematically organize all plans, notes, reminders, phone numbers, receipts, etc., in one place, an FSS Portable Planner ...everything you need at a glance to better arrange your time and increase productivity.

New to Depot stock are Day Runner Systems by Day Runner, Inc., the original organizing systems offering portable power for managing time and information, with high quality at low price. They feature a Monthly Dated Calendar, Memo Section, Today pages, Today Page Marker, Telephone Directory, Project Organizer, (Includes: Notes, Objectives, Projects, Contacts and Finances), Note pad, Business/Credit Card Holder, and Receipt Envelope. Day Runners come in hard-to-scuff vinyl with sturdy zipper closures in two sizes: 8-1/2" x 11" in attache format with carrying handles; 5-1/2" x 8-1/2" for desktop and for handy underarm carrying.

Many government professionals have been using Ultimate Organizers by Productivity Plus, Inc., also in stock in two convenient sizes, Desk and Travel. Made of smooth leather-like Diablo vinyl, 1-1/4" Ring binders, 12-month Calendars (which start at the time of purchase), 62-day Daily Plan pages, Goal forms, Communications records, Planning schedules, Delegation records, Subject writing forms, Graph paper, 1-5 files (Tabbed), A to Z files, Business card holder, Bookmark calendar and Self instruction booklet.

Quality-crafted construction features hand-stitched edging and plated corners, while the Zipper Organizers include metal edged corners and weather-protecting zipper closure. Both feature two inside pockets, pen loops and heavy-duty rings. Travel size organizers are 5-1/2" x 8-1/2" and fits easily into briefcase or underarm, while Desk size are 8-1/2" x 11" and holds standard size paper.

Order from Depot stock through FEDSTRIP/MILSTRIP and MUFFIN. U/I - EA.

Refill materials for Day Runner Systems and other models are available through Schedule 75, Part II, Section A, Contract Number GS-02F-1009A (Call Day Runner at 1-800-232-9786, Ext. 3207).

Refill materials for Ultimate Organizers and other models are available through Schedule 75, Part II, Section A, Contract Number GS-14F-9729C (Call Productivity Plus, Inc. at 1-800-872-0232).

Color

DAY DUNNED CYCTEMS

Size

DAY RUNNER SY	<u>(STEMS</u>
Case with handles	
7530-01-370-2168	Burgundy 8-1/2" x 11"\$51.10
7530-01-370-2167	Black 8-1/2" x 11"\$51.10
<u>Underarm case</u>	
7530-01-371-5248	Burgundy 5-1/2" x 8-1/2"\$38.33
7530-01-371-5247	Black 5-1/2" x 8-1/2"\$38.33
ULTIMATE ORG	<u>ANIZERS</u>
<u>Open Organizers</u>	
7530-01-283-5563	Woodl. Cam 5-1/2" x 8-1/2"\$32.24
7530-01-308-7293	Black 5-1/2" x 8-1/2"\$32.24
7530-01-281-0768	Burgundy 5-1/2" x 8-1/2"\$32.24
7530-01-280-3589	Brown 5-1/2" x 8-1/2"\$32.24
7530-01-280-2538	Burgundy 8-1/2" x 11"\$41.24
7530-01-280-5522	Brown 8-1/2" x 11"\$41.24
Zipper Organizers	
7530-01-332-3968	Woodl. Cam 5-1/2" x 8-1/2"\$42.74
7530-01-332-1560	Burgundy 5-1/2""x 8-1/2"\$42.74

Contact: David St. Louis, (212) 264-3537



Federal Recycling Program

Price

From the files of the Smart Shopper:

When You Buy From FSS, You Get Value: Quality Office Supplies, Lowest Prices, Timely Delivery

Check these benchmarked prices:

<u>NSN</u> 7520-01-357-6840*	<u>Description</u> Flexgrip Metal Rollerball Pen	<u>U/I</u> DZ	FSS <u>Depot</u> \$4.94	Staples \$9.99	Office Depot 8.49
7530-00-577-4371	File Folder Labels	PG(248)	\$0.70	\$2.19	\$1.79
7530-01-364-9496	Hanging File Folders Ltr, 1/3 cut	BX (25)	\$5.87	\$5.99	\$5.49
7520-00-240-2411	Tape Dispenser	EA	\$1.58	\$1.79	\$1.64
7510-01-333-6241 *NIB product	Correction Fluid, Multi-use	DZ	\$9.33	\$11.99	\$14.76

Contact: Mel Sperling, (212) 264-9717

Among the little things that count...

FILE FOLDER TABS... the keys to fast retrieval!

The keys to easy filing and fast retrieval lie in thoughtful organization and neatly-identified Hanging File Folder tabs. FSS transparent Plastic File Folder Tabs are the efficient organizer's solution. Available in two sizes to fit most hanging file folders, they feature apertures for insertion of the filing legend for identification. (Blanks included for legends). U/I - PG (Contains 25 EA)

Please Note: CHANGE OF NSN (Products are the same)

<u>Size</u>	Old NSN	New NSN	Price
9/16" x 2"	7510-01-344-3623	7510-01-375-0502	\$0.66
9/16" x 3-1/2"	7510-01-344-3625	7510-01-375-4510	\$0.70

Contact: Albert Viscione, (212) 264-4887

SKILCRAFT's ® Lined Easel Pads Will Make Your Ideas Stand Out!

SKILCRAFT® lined easel pads will add a new dimension to your meetings and seminars! These 27" x 34" ruled pads fit the Tote-n-Tell display easel. Refer to the following NSN when ordering the lined easel pads:

Mail, phone, or fax orders using FEDSTRIP, MILSTRIP, or MUFFIN or order through your local Customer Supply Center. Your purchase of this product meets the mandatory source requirement of the Javits-Wagner-O'Day program. This product is produced by people who are blind employed at Alabama Industries for the Blind, Talladega, Alabama. **GSA Contact:** (Inventory) Glenn VanBoven, (212)264-8207; (Technical) Debbie Paralemos, (212) 264-8248.

Problems with MUFFIN?

Call the MUFFIN Help Desk at

(703) 305-7200

"Stamp of Approval" for JWOD Program

Order Your Stamp Pads Through GSA and Support SubCon Industries

You may not realize it, but each time you order your stamp pads through GSA, you're helping stamp out the unemployment of people with severe disabilities. Through the Javits-Wagner-O'Day Program, eight people with disabilities are employed daily producing five different stamp pads for Federal government customers across the country. You may have one of their stamp pads in your desk drawer right now. (Look for the *SubCon Industries* label.)

SubCon Industries of Olean, New York, manufactures the pads for GSA through JWOD, but also sells them to State government customers in Arkansas, Nebraska, New York and North Carolina. Buying from SubCon, however, is not just part of a mandatory government program. Based on the superior quality and competitive price of the SubCon product, it's just good business sense. Commercial retailers, private print shops and office supply dealers nationwide recognize this value and buy

from SubCon too. All five pads come in a heavy duty impact-resistant case that features a snap-shut lid. The three foam rubber stamp pads are made of high quality, dense foam latex rubber.

Because the foam pads work best with stamps with large letters and easy designs, they are perfect for your day-today stamping needs.

Foam Rubber Stamp Pads

<u>NSN</u>	Size (W x L)	GSA Depot Price
7510-00-526-1742	2-3/4" x 4-1/4"	\$0.65 EA
7510-00-526-1741	3-1/4" x 6-1/4"	\$1.03 EA
7510-00-526-1740	4-1/4" x 7-1/2"	\$2.66 EA

SubCon's two felt stamp pads are made from 40-ounce-per-square-yard rayon felt, laminated to a white woven muslim fabric. The felt pads hold three times as much ink as the foam pads and require less re-inking. They also provide sharper impressions and are the most durable of all stamp pads. U/I - EA

Felt Stamp Pads

<u>NSN</u>	Size (W x L)	GSA Depot Price
7510-00-224-7676	2-3/4" x 4-1/4"	\$0.86
7510-00-231-6531	3-1/4" x 6-1/4"	\$1.08

All five stamp pads are described on page 172 of the Spring 1995 GSA Supply Catalog. For quick delivery, customers can use their IMPAC government purchase cards to order the pads from the following GSA Customer Supply Centers: Burlington, New Jersey CSC at (800) 788-7155; Palmetto, Georgia CSC at (800) 473-4484; Fort Worth, Texas CSC at (800)525-8027; and the Stockton, California CSC at (800) 786-0258.

SubCon manufactures nearly 300,000 stamp pads for Government and private industry customers annually. Why don't you make a resolution in '96 to join those satisfied customers who have given their stamp of approval to the SubCon product?

GSA Contact: Antoinetta Rosenblatt (212) 264-0392 or Fax (212) 264-1780.



SKILCRAFT®'s Amazing Side-Action Mechanical Pencil Feeds Lead Smoothly As You Write!

The fast-feeding S-A-2000 Side-Action Mechanical Pencil puts an end to the traditional cumbersome mechanical pencil. The S-A-2000 offers fingertip control and actually propels the lead as you write, with the push of a button. This state-of-the-art pencil is one of SKILCRAFT®'s newest writing instruments. It is made in NIB-associated agencies by people who are blind, and it meets mandatory source requirements of the Javits-Wagner-O'Day Act. The S-A-2000 features:

- Side-action operation that feeds lead quickly with just the push of a button
- High-quality polymer replacement leads
- Metal pocket clip with protective removable eraser cap
- Replaceable eraser
- Now available in attractive gray (0.5 mm lead) or blue (0.7 mm lead) barrels

Order through FEDSTRIP/MILSTRIP or MUFFIN requisitioning or from your local Customer Supply Center. For more information about SKILCRAFT office products or the JWOD program, call NIB Customer Service at 1-800-433-2304.

<u> Pencils - U/I BX (6)</u>		<u>Price</u>
7520-01-386-1581	Gray, 0.5mm	\$12.71
7520-01-385-7362	Blue, 0.7mm	\$12.77
Replacement Lead - U/	I TU (12) - Price S	\$0.43 TU
7510-01-317-6421		0.5mm lead
7510-01-317-6422		0.7mm lead
Eraser - U/I BX (4) - Pr	rice \$0.36 BX	
7510-01-332-8794		Eraser

GSA Contact: (Inventory) Pencil - Peggy Boyer, (212) 264-4530; Lead & Eraser - Delores Turner, (212) 264-8230; (Technical) Andre Lovell, (212) 264-8734

Introducing: Transparency Film You Can Use With Plain Paper Copiers

Three varieties of Skilcraft®Transparency Film give your presentations MAXIMUM IMPACT! Easy to use - just place the transparency film in your copier paper tray instead of regular paper. Operate your copier in the normal way and out comes clear, easy-to-read presentation visuals...text or graphics. It's that easy! Manufactured by people who are blind at Industries of the Blind, Inc., an NIB-affiliated industry in Greensboro, North Carolina, using materials from the 3M Corporation. Available in three attractive varieties: clear, color assortment, and clear with a removable sensing strip. This exciting new product provides the following features:

- * Black image on clear or black image on assorted colors
- * Reliable feeding
- * Water-based, low solvent coating
- * 100 sheets per box
- * Limited warranty
- * Size: 8-1/2" x 11" and 215 mm x 279 mm

Mail, phone, or FAX orders using FEDSTRIP, MILSTRIP, OR MUFFIN or order through your local Customer Supply Center. This product meets the mandatory source requirements of the Javits-Wagner-O'Day program. Refer to the following NSNs when ordering Transparency Film: U/I - BX (100 sheets) **Price**

7530-01-386-2356 - Clear	\$10.50
7530-01-386-2371 - Color assortment (25 ea., red, blue, green and yellow)	\$13.85
7530-01-386-2376 - Clear with a removable sensing strip.	\$13.05

Color product description sheets are available! To find out more about SKILCRAFT products or the JWOD program, contact NIB Customer Service at 1-800-433-2304. GSA Contact: (Inventory) Glenn VanBoven, (212) 264-8207; (Technical) Andre Lovell, (212) 264-8784.

The binders that tie...

Guide to Computer Paper Binders, Binder Posts and Computer Paper

What do you do with computer printouts? Leave them loose, rubber band them, stack them? Some reports are sufficiently important to require storage. The best way to keep computer paper printouts -- both continuous or broken -- with perforated margins, is in FSS Computer Paper Binders. They're conveniently-sized and come in three different grades, Light, Medium and Heavy Grades for three different capacities, 5", 6" and 8" respectively.

The light-duty binder has a flexible pressboard cover; the medium duty binder has a stiff plastic cover and the heavy duty binder has a stiff cloth cover. The light and medium duty binder covers are riveted to two channel bars and flexible posts with slide locks hold the paper in place. Both can be loaded from top or bottom.

The heavy duty cloth binder has flexible nylon posts and mechanical piano-style hinge closures with outside locking. They can be loaded from the top only.

		Price		Price		Price
<u>Binder</u>	<u>Duty</u>	<u>(U/I-EA)</u>	<u>Post</u>	<u>(U/I-HD)</u>	Paper*	(U/I-BX)
7510-00-965-2443	Light	\$1.68	7510-00-132-4444	\$14.94	7530-00-249-4842	\$41.75
7510-00-965-2442	Medium	\$4.98	7510-00-132-4444	\$14.94	7530-00-249-4843	\$42.21
7510-00-735-0732	Heavy	\$7.70	7510-00-128-0064	\$ 9.18	7530-00-249-4844	\$34.86
					7530-00-249-4845	\$45.18
					7530-00-249-4846	\$53.56
Note: All the paper	listed fits into	all three bine	ders, depending on ligh	t,	7530-00-249-4847	\$31.98
medium and heavy d	luty filing red	quirements.			7530-00-052-7918	\$47.10
					7530-00-052-7919	\$48.67
GSA Contact: (Pa	aper) Benny V	Wong, (212) 2	64-4909,		7530-00-052-7921	\$49.41
(Binders and Posts)	Peter Davis,	(212) 264-22	41.		7530-00-052-7922	\$42.48
					7530-00-057-9487	\$32.60

New Through Special Order Program:

Plastic Trash Bags Benefit 3 Ways

Compostable, Biodegradable, Photodegradable Plastic Bags Save Landfill

There are many benefits to users and society alike from the use of these new Compostable Plastic Bags. Not only will the plastic not clutter precious landfill space, but because of the plastic's starch derivative composition, they are compostable, biodegradable, and photodegradable, and perform important service as compost to feed vegetation for the future. The bags come from different contractors and are made available through the FSS Special Order Program (SOP). In particular, there are three new sizes of bags that are now offered as standard items by one of the contractors, an affiliate of National Industries for the Blind (NIB). And because they come from the Wichita Industries for the Blind, they help create jobs for blind and visually impaired workers.

The bags are intended for recycling yard and food waste. The designation "compostable" means that they can be mixed with compost waste. Because they are "biodegradable" they will decompose through biological processes. And the term "photodegradable" refers to the fact that sunlight will contribute to the decomposition of the bags, over time.

These trash bags come in three different sizes, with specific duty ratings for different uses: Medium Duty (50 lb. load capacity), Medium-Plus Duty (75 lb. load capacity) and Medium-Extra Duty (90 lb. load capacity).

Under the FSS Special Order Program, orders for these trash bags can be placed using FEDSTRIP, MILSTRIP, or MUFFIN. Invoicing will come from FSS, although the trash bags themselves will be shipped directly from the contractor. Please note that prices vary with quantities ordered and delivery locations. Here's the ordering information:

Medium Duty Trash Bags

<u>NSN</u>	<u>U/I</u>	<u>LOAD</u>	<u>SIZE</u>
8105-01-386-2252	BX (125 bags)	50 lb.	30"x32"
Medium-Plus Duty	Trash Bags		
8105-01-386-2255	BX (100 bags)	75 lb.	33"x34"
Medium-Extra Duty	y Trash Bags		
8105-01-386-2261	BX (50 bags)	90 lb.	38"x60"
Contact: (Ordering)	Robert Streeter,	(212) 264-172	28; (Technical)
Vitaly Shik, (212) 26	4-9605.		



High Quality, Recycled Packaging Products Now Available

GSA recently added to its inventory a new line of competitively priced packaging products that meet the Federal requirements for post consumer recovered material content. They include four sizes of white corrugated shipping boxes with color markings for "From" and "To" addressing; four sizes of brown padded shipping sacks with self-seal, E-Z open tear strip, with "From" and "To" address lines printed on the front of the sack; three sizes of white (one with green border) mailing envelopes with self-sealing flap; cushioning matyerial ("bubble wrap"); two sizes of white corrugated

Itam Daganindian

square mailing tubes that include markings for "From" and "To" addressing; and one-piece corrugated video/audio cassette mailers that include markings for "From" and "To" addressing. In addition, GSA has also added a new premium commercial grade of packaging tape with its own disposable dispenser; and a translucent white plastic stamp dispenser capable of dispensing U.S. postage stamps in 100 unit coils.

You can use FEDSTRIP, MILSTRIP, GSA Advantage!, CSC or MUFFIN to order these products from GSA.

A Special Note to U.S. Postal Employees: As per the USPS Headquarters, Retail Operations letter dated October 10, 1995, USPS employees may order packaging products only from GSA Customer Supply Centers, using the special 1-800- phone or fax numbers provided in the USPS Packaging Products Ordering Guide. USPS employees can call: Bob Muschamp at (202) 268-3599.

Packaging Products

I <u>tem Description</u>	National Stock Number	<u>Unit of Issue</u>
Shipping Box, 8"x8"x8"	8115-01-357-9996	BD (15)
Shipping Box, 15"x12"x10"	8115-01-357-9997	BD (15)
Shipping Box, 20"x14"x10"	8115-01-364-9492	BD (15)
Shipping Box, 18"x12.5"x3"	8115-01-357-9995	BD (15)
Square Mailing Tube, 3"x3"x24.25"	8110-01-386-2192	BX (15)
Square Mailing Tube, 3"x3"x36.25"	8110-01-386-2214	BX (15)
Shipping Sack, 6"x10"	8105-01-385-7246	PG (50)
Shipping Sack, 6"x10"	8105-01-386-2209	PG (250)
Shipping Sack, 8-1/2"x12"	8105-01-386-2217	PG (50)
Shipping Sack, 8-1/2"x12"	8105-01-386-7396	PG (100)
Shipping Sack, 10-1/2"x16"	8105-01-385-7584	PG (50)
Shipping Sack, 10-1/2"x16"	8105-00-281-1436	HD (100)
Shipping Sack, 14-1/4"x20"	8105-00-281-1169	PG (50)
White Envelope, 6"x9"	7530-01-372-3098	BX (50)
White Envelope, 6"x9"	7530-01-372-3104	BX (250)
White Envelope, 9"x12	7530-01-372-3099	BX (50)
White Envelope, 9x12"	7530-01-372-3113	BX (250)
Green Border Envelope, 10"x13"	7530-01-372-3100	BX (50)
Green Border Envelope, 10"x13"	7530-01-372-3114	BX (250)
Video Cassette Mailer	8105-01-386-2181	PG (25)
Audio Cassette Mailer	8105-01-386-2189	PG (25)
Bubble Wrap, 16"x9"x3/16"	8135-01-381-6525	PG (12)
Tape, with dispenser, 2"x22.2"	7510-01-383-7967	PG (6)
Stamp Dispenser, plastic	7520-01-368-3499	BX (25)

GSA Contact: Glen VanBoven, (212) 264-8207



Of Special Interest

Paints and Chemicals Center Announces Toll Free Number Express Desk

In order to serve you better, the folks at the Paints and Chemicals Center in Auburn, WA, are happy to announce a new toll free number for their Express Desk.

Now you can place a free call to the Express Desk to obtain assistance on requisition status, MSDS or technical information, emergency order placement or general topics. Through the convenience of a central, toll free number, you'll be able to reach trained personnel to help support your needs for our full line of paints, chemicals, cleaning products, sealants, adhesives and toiletries. Give them a call today!

Paints and Chemicals Center Express Desk

1-800-241-RAIN (7246)



Acquisition Management Center

Federal Supply Schedules Proudly Presents Its New "Maximum Order" Feature

This new feature will bring even more value and choices to our customers. This is a commercial practice that is new to the Federal Supply Schedule Program. Customers' orders will no longer be restricted by a maximum order limitation. New procedures have been developed that will allow Federal Supply Schedules to accept "any size" order. The Federal Acquisition Regulations 8.4 (FAR) states that there may be circumstances where a customer finds it's advantageous to request a price reduction, such as where a quantity of an individual order clearly indicates the potential for obtaining a reduced price. To assist customers in determining when they should seek a price reduction, a level called a maximum order has been established in each schedule. When a customer's order exceeds this level, they are encouraged to contact the contractor for a lower price. Contact the Contracting Officer identified in the Federal Supply Schedule for more information. The following is a listing of all the Federal Supply Schedules that currently have or will have this new feature in the near future.

SAVE TIME.... SAVE MONEY.... USE FEDERAL SUPPLY SCHEDULES!

Here are the Federal Supply Schedules that currently contain the new Maximum Order feature:

Schedule	<u>Title</u>	Effective Date
36II	Printing & Bookbinding, duplicating Equipment POC: Jeanne Deck (703)305-3376/6626	IN EFFECT NOW
36IV	Copying Equipment, Supplies and Services POC: Jeanne Deck (703)305-3376/6626	IN EFFECT NOW
42 I B	Wildland Firefighting Equipment POC: Genni Brown (817) 334-4545	IN EFFECT NOW
49 I B	Maintenance and Repair Shop Equipment POC: Genni Brown (817) 334-4545	IN EFFECT NOW
56 IV A	Building and Construction Materials POC: Genni Brown (817) 334-4545	IN EFFECT NOW
58 III B	Communication Equipment POC: Monica Gormley (215) 656-3830	IN EFFECT NOW
58 V A	ADP/Telecommunications Media Supplies POC: Sandy Sabbers, (212) 264-0479	IN EFFECT NOW
58 VI & VII	Telecommunications Equipment POC: Mary Rogers (703) 305-5777	IN EFFECT NOW
61 V A	Generators and Batteries POC: Genni Brown (817) 334-4545	IN EFFECT NOW
66 II A	Lab Instruments & Equipment POC: Jeanne Deck (703) 305-3376/6626	IN EFFECT NOW
66 II E	Instruments & Laboratory Equipment POC: Jeanne Deck (703) 305-3376/6626	IN EFFECT NOW

Schedule	<u>Title</u>	Effective Date
66 II N	Blood Analyzers POC: Jeanne Deck (703) 305-3376/6626	IN EFFECT NOW
66 II P	Lab & Pharmacy Equipment POC: Jeanne Deck (703) 305-3376/6626	IN EFFECT NOW
66 II T	Biological Safety Cabinets POC: Jeanne Deck, (703) 305-3376/6626	IN EFFECT NOW
67 II & III	Photo Equipment POC: Jeanne Deck (703) 305-3376/6626	IN EFFECT NOW
68 VI B	Deodorants POC: James Hamilton (206) 931-7109	IN EFFECT NOW
70 A	Mainframes POC: Mary Rogers (703) 305-5777	IN EFFECT NOW
70 B & C	Computers POC: Mary Rogers (703) 305-5777	IN EFFECT NOW
72 I B	Resilient Flooring POC: Customer Vendor Relations Unit (703) 305-7003	IN EFFECT NOW
71 III H	Multipurpose Seating POC: Customer Vendor Relations Unit (703) 305-7003	IN EFFECT NOW
71 III L	Cafeteria & Food Service Equipment POC: Customer Vendor Relations Unit (703) 305-7003	IN EFFECT NOW
79 V	Sorbents POC: James Hamilton (206) 931-7109	IN EFFECT NOW
1996 Maximum Or	der Implementation	
19 I	Small Craft & Marine Equipment POC: Genni Brown (817) 334-4545	10/1/96
23 I	Wheel & Track Vehicles POC: Genni Brown (817) 334-4545	10/1/97
32 / 34	Metal & Woodworking Equipment POC: Genni Brown (817) 334-4545	2/1/97
37 II A	Lawn & Garden Equipment POC: Genni Brown (817) 334-4545	9/1/97
38 I A	Construction & Highway Maintenance POC: Angela Wynn (703) 308-4166	10/1/96
39 II A	Material Handling Equipment POC: Genni Brown (817) 334-4545	3/1/96

<u>Schedule</u>	<u>Title</u>	Effective Date
39 II B	Forklifts POC: Genni Brown (817) 334-4545	11/1/96
42 I V	Fire Fighting & Waste Disposal Vehicles POC: Jeff Meyers (703) 308-4666	7/1/96
49 II	Maintenance & Repair Shop Equipment & Cleaning Equipment POC: Genni Brown (817) 334-4545	4/1/97
54 II B	Prefabricated Structures, Warehouses POC: Genni Brown (817) 334-4545	9/1/97
54 III	Above Ground Fuel Storage Tanks POC: Genni Brown (817) 334-454	10/1/96
58 IX	Telecommunications Equipment POC: Monica Gormley (215) 656-3830	3/1/96
61 V B	Uninterruptible Power Supplies (UPS's) POC: Genni Brown (817) 334-4545	3/1/97
62 II	Energy Efficient Lighting Products POC: Genni Brown (817) 334-4545	12/1/96
63 I	Miscellaneous Alarm & Signal Systems POC: Genni Brown (817) 334-4545	9/1/97
66 II B	Medical & Veterinary Equipment & Supplies POC: Jeanne Deck (703) 305-3376/6626	10/1/96
66 II C	Clinical & Biological Equipment POC: Jeanne Deck (703) 305-3376/6626	6/1/96
66 II H	Electrical Test Equipment POC: Jeanne Deck (703) 305-3376/6626	8/1/96
66 II J	Analyzers POC: Jeanne Deck (703) 305-3376/6626	11/1/96
66 II L	Power Supply & Components POC: Jeanne Deck (703) 305-3376/6626	8/1/96
66 II M	Meters & Analysis Equipment POC: Jeanne Deck (703) 305-3376/6626	3/1/96
66 II O	Lab & Biological Equipment POC: Jeanne Deck (703) 305-3376/6626	4/1/96
66 II Q	Environmental Analysis Equipment POC: Jeanne Deck (703) 305-3376/6626	3/1/96
66 II R	Environmental Analysis Equipment POC: Jeanne Deck (703) 305-3376/6626	3/1/96

<u>Schedule</u>	<u>Title</u>	Effective Date
67 IV B	Microphotographic Equipment POC: Jeanne Deck (703) 305-3376/6626	3/1/96
70 I E	Electronic Commerce POC: Mary Rogers (703) 305-5777	3/1/96
71 I E	Household and Quarters Furniture, Wall Unit & Loft Groups, & Kitchen Cabinets POC: Customer Vendor Relations Unit (703) 305-7003	5/1/96
71 II E	Systems Furniture POC: Customer Vendor Relations Unit (703) 305-7003	10/1/96
71 III N	ADP Furniture POC: Customer Vendor Relations Unit (703) 305-7003	10/1/96
72 V	Household & Commercial Furnishings POC: Monica Gormley (215) 656-3830	12/1/96
72 VII B	Recycling Collection Containers & Specialty Waste Receptacles POC: Genni Brown (817) 334-4545	9/1/96
73 III	Food Service, Handling, Refrigeration & Storage Equipment POC: Genni Brown (817) 334-4545	10/1/96
74 I A	Office Machines POC: Jeanne Deck (703) 305-3376/6626	4/1/96
74 II & III	Calculating Machines POC: Jeanne Deck (703) 305-3376/6626	3/1/96
74 IV	Office Machines POC: Jeanne Deck (703) 305-3376/6626	5/1/96
77 II	Musical Instruments POC: Genni Brown (817) 334-4545	3/1/96
77 III	Audio & Video Equipment POC: Genni Brown (817) 334-4545	10/1/96
78 I A	Athletic & Recreation Equipment POC: Genni Brown (817) 334-4545	1/1/97
78 I C	Park & Outdoor Recreational Equipment POC: Genni Brown (817) 334-4545	9/1/97
79 I B	Cleaning Equipment & Supplies POC: Genni Brown (817) 334-4545	6/1/97
79 II A	Warewashing & Laundry POC: James Hamilton (206) 931-7109	4/1/96



Schedule	<u>Title</u>	Effective Date
80 VI A	Latex Paints POC: James Hamilton (206) 931-7109	5/1/96
84 II B	Special Purpose Clothing POC: Genni Brown (817) 334-4545	5/1/98
84 V A	Recreational Clothing & Footwear POC: Genni Brown (817) 334-4545	11/1/96
84 VI A	Law Enforcement Equipment POC: Genni Brown (817)334-4545	2/1/98
99 IV A	Signs POC: Genni Brown (817) 334-4545	9/1/97
99 V A	Recruiting Aids & Promotional Materials POC: Genni Brown (817) 334-4545	11/1/96
99 VI A	Trophies & Awards POC: Genni Brown (817) 334-4545	9/1/96

(Note: Watch for updates on this listing in upcoming editions of Marketips or call (703) 305-6566.)

Notice of Consideration of Lease to Purchase on

Federal Supply Schedule Group 36, Part II SPECIAL INDUSTRY MACHINERY

The Office and Photographic Equipment Division is studying the feasibility of incorporating Lease to Purchase (LTOP) on FSC 36, Part II, Special Industry Machinery. This schedule includes lithographic printing plates, solutions and masters; printing, duplicating and bookbinding equipment; pulverizing, pulping and shredding machines.

Please let us know if your agency would be interested in a lease to purchase arrangement for these types of products. Your comments and input on this study are important to us - call or write us today. Your point of contact is Theresa Williams at 703-305-6692, fax 703-305-7135 or write:

GSA

FSS-FCGE Attn: Theresa Williams Crystal Mall, Bldg. 4, Room 503 Washington, DC 20406

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NEED DICTATING AND TRANSCRIBING MACHINES?

We have awarded new contracts under our Special Order Program (SOP). The NSNs awarded are as follows:

Company Name	<u>NSN</u>	Model No.	Type of Equipment	Delivered Price
Dictaphone Corporation	7450-01-165-0912	2253	Standard Cassette	\$192.24
Dictaphone Corporation	7450-01-165-0909	2741	Standard Cassette	\$263.52
Dictaphone Corporation	7450-01-165-0907	2742	Standard Cassette	\$268.92
Dictaphone Corporation	7450-01-165-0915	2743	Standard Cassette	\$306.72
Olympus America Corporation	7450-01-165-0914	S831	Micro Cassette	\$138.88
Olympus America Corporation	7450-01-165-0911	DT2000D	Micro Cassette	\$253.48
Olympus America Corporation	7450-01-165-0918	T1100	Micro Cassette	\$183.60
Olympus America Corporation	7450-01-165-0917	DT2000DT	Micro Cassette	\$288.36
Phillips Dictation Systems	7450-01-165-0913	494	Mini Cassette	\$135.00
Phillips Dictation Systems	7450-01-165-0910	730D	Mini Cassette	\$194.40
Phillips Dictation Systems	7450-01-165-0908	720T	Mini Cassette	\$225.72
Phillips Dictation Systems	7450-01-165-0916	730C	Mini Cassette	\$250.56

Orders should be placed using the simplified, on-line MUFFIN requisition system or FEDSTRIP/MILSTRIP.

For contract assistance, call the Contracting Officer, Patricia Waddell at (703) 305-6770 or the Contract Specialist, Devoni Lindsey at (703) 305-7907. **POC: Contact: Kimberley F. Ricci (703) 305-6281.**

Commodities Is Our Game--Expertise Is Our Name

The Office and Scientific **Equipment Commodity Center** (FCG) has a staff of resident technical experts available to provide commodity information and guidance on the technical aspects of our schedules program products. We have a mechanical engineer, electronics engineer, chemist, as well as other commodity specialists, available to answer your questions and to provide technical guidance on our products. The telephone number to remember is: 703-305-**7540.** This number will put you 'in touch' with our technical experts. We look forward to hearing from you !!!

Credit Reporting Schedule Awarded

The Services Acquisition Center has awarded Multiple Award Schedule contracts under Federal Supply Schedule Industrial Group 732, Part I, Section A for Factual Data Consumer and Commercial Credit Reports.

The Schedule provides Federal agencies the ability to obtain consumer and commercial credit, domestic and international business profiles and mortgage reports on individuals and businesses in order to make business and loan decisions.

Ordering agencies wishing to use the Schedule should place orders directly with the contractors listed within the schedule.

For more information, please contact Cindy Jones, Contracting Officer, at (703)308-0803. Ordering agencies wishing to obtain a copy of the Schedule should contact the GSA Centralized Mailing List Service in Ft. Worth, Texas at (817)334-5215. All others wishing a copy of the Schedule, contact GSA's FSS Schedule Information Center at (703)305-6477.



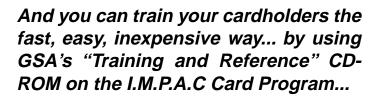
The I.M.P.A.C. Card Is Your Better, Faster, Cheaper Purchasing Alternative

The government-wide commercial purchase card streamlines payment procedures and reduces the administrative burden associated with traditional and emergency purchasing of supplies and services under the simplified acquisition threshold. The supplies and services purchased cover the full range of Government purchases. At the request of a participating agency or organization, a card can be issued to an employee of the agency or organization or an employee of a Government Cost-Reimbursable Contractor authorized by the sponsoring agency. Here are 15 REASONS WHY YOUR AGENCY SHOULD PARTICIPATE IN THE I.M.P.A.C. PURCHASE CARD PROGRAM!!

- 1.No administrative fee
- 2.Management reporting
- . 3.Credit Card purchases on "GSA Advantage"
- 4. Automated set-up and maintenance of accounts
 - 5.Remote data access to format your own custom reports
 - 6.Enhanced payment processing
 - 7. Expanded fields of agency use.
- 8.Guides, videos and CD-ROM for Agency Program Coordinators, Cardholders, Approving Officials and Designated Billing Offices
 - 9. Quarterly Newsletters
- 10. Statement Messaging Allows agencies to provide a message on active Cardholders Statement Of Accounts. This feature provides agencies, the contractor and the GSA Contracting Officer the ability to spread important program news to a body of users, quickly, and with minimal amount of administrative effort or cost to all parties.
- 11. Statement Inserts Allows agencies the ability to include statement inserts into active Cardholder Statement Of Accounts. Statement inserts provided by GSA or any Government Agency will be included free of charge in any statement mailing provided that certain criteria are met.
 - 12. Automated Card Activation
 - 13. Productivity-based awards for early payment
 - 14 Electronic incentive rebates
 - 15. Credit card acceptance worldwide

So Purchase Smart, Purchase With The I.M.P.A.C. Card!

For additional information on the I.M.P.A.C Purchase Card Program, contact the members of our contracting team: Doris Marsh at 703-305-7564, (Internet: doris.marsh@gsa.gov); Rebecca Koses at 703-305-5071, (Internet: rebecca.koses@gsa.gov); and Cynthia Claiborne at 703-305-7423, (Internet: cynthia.claiborne@gsa.gov).



There are currently over 149,000 users of the Governmentwide Purchase Card in Federal Agencies. This card allows its users to easily pay for supplies and services, and avoids the need for cumbersome documents to accompany very small purchases. It doesn't make sense to purchase a five dollar part with a 25-page purchase order. Vendors sometimes even refuse to do business with their own Government, rather than plod through needless paperwork.

The General Services Administration has a way around this bottleneck using the best practices of the private business sector. This Governmentwide Purchase Card acts like a credit card, and should be accepted by any vendor who currently accepts commercial credit cards.

Interactive Customer Assistance

Interactive Customer Assistance is how we describe this training in the use of the Governmentwide Purchase Card. This is more descriptive of the scope and type of training and assistance to be delivered. Since so many users must be instructed in its use, traditional platform training would simply not be possible. With a multimedia presentation, many users can be taught at the same time, in a more effective format.

Using the interactive format allows the student to call upon the 'instructor' at any time for assistance, and due to the nature of multimedia, as much or as little information as required is given for any particular topic of interest.

Why Multimedia?

♦ Optimize Existing Technology

Chances are, you have all the technology you need already on your desktop. There is no need to invest further in single use technologies. Maximize your existing technology by using multimedia

♦ The Doctor is always 'In'

Multimedia provides an interactive reference after the initial training - complete with video-based stories from actual users of the Purchase Card.

♦ Train more, save more

The more you train, the more you save. One CD-ROM disk can train many people at a given location. Large numbers of people can be trained simultaneously, without expensive "train the trainer" sessions.

♦ When you want, where you want

New people are easily trained without waiting for courses to be available. Why wait six months to train a summer hire? Multimedia provides the right training at the right time.

♦ Just the facts, please

In-depth or just an overview - multimedia provides either capability. It's like taking a three day course in just an afternoon (if you are already familiar with the subject), or if you need to, take several afternoons and absorb the information slowly.

♦ Save travel and training dollars

Traditional training often soaks up precious travel dollars. Save time and money using this CD-ROM.

Why Do I Need This CD-ROM?

◆ Consistent, authoritative, comprehensive training is assured.

- ◆ Information on required sources of supply (GSA Customer Supply Centers, GSA Schedules, UNICOR, NIB/NISH) is included in an easily accessible, digital format.
- ◆ Navigate complicated procurement supply hierarchy requirements and avoid unintentional illegal purchases.
- ◆ The software acts as an on-line help desk and can be utilized at any time.
- ◆ Existing equipment can most likely be used for this software.

A Joint Venture

The General Services Administration (GSA) has formed a strategic partnership with the Department of Health and Human Services (HHS), the U.S. Army Management Engineering College (AMEC), the Federal Acquisition Institute (FAI), and the Inter-Agency Training Working Group to develop this CD-ROM which contains specific uses and conditions for the use of the Governmentwide Purchase Card.

Operating Requirements

Recommended Configuration:

- -- 16 bit sound card with MIDI capability.
- -- 486SX 25 MHz with 4MB RAM or better.
- -- 640x480 video display which supports 64K colors.

- -- CD-ROM double spin (not necessary when loaded onto a network server).
 - -- Windows 3.1' or a later version.

Minimum Configuration

The software will automatically scale itself down so that it can be run with lesser capability (no audio) on equipment without sound cards. Single spin CD-ROM drive, Windows 3.1, 386SX, 16MHz, 4MB of RAM.

How To Order

You can order this Interactive Customer Assistance CD-ROM from your local GSA Customer Supply Center. Simply call in your order and use your Purchase Card to pay. The National Stock Numbers (NSN) for the single- and multi-user copies are listed below.

<u>Users</u>	Price	<u>NSN</u>
1	\$10	7030-01-415-7278
2-20	\$200	7030-01-415-7279
21-50	\$500	7030-01-415-7280
51+	\$1,000	7030-01-415-7281

If you need more information on this product, please call the CD-ROM Help Desk at (309)782-0431 or DSN 793-0431. For more information on how to purchase this CD-ROM, please call (703) 305-7564.

Internet World Wide Web: http://www.gsa.gov Internet E-mail Address: GSA.Advantage@gsa.gov

Voice Mail Hotline: (703) 305-7359



One More Helpful Suggestion:

"BEST VALUE" BLANKET PURCHASE AGREEMENTS

Recently our Federal Supply Schedule Program presented our customers with new Simplified Ordering Procedures. These new ordering procedures have made any "buy" simplified when using Federal Supply Schedules. Federal Supply Schedules are fast and simple to use for any size order. The dollar value of the order does not complicate the process. To order over \$2,500, simply review three pricelists or automated listings, determine the BEST VALUE and place your order.

Another purchasing tool to consider, to maximize your administrative and purchasing savings, is the use of a Blanket Purchase Agreement (BPA). BPA provisions are contained in all Federal Supply Schedule contracts. These provisions permit schedule users and contractors to set up "accounts" to fill a "reoccurring requirement". These accounts would establish the period for the BPA and generally address frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times, etc. Based on the potential volume of business that may be generated through such an agreement, contractors may be willing to offer the best quantity/volume discounts avail-

able under their contract, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under the BPA. Finally, contractors may be open to a progressive type discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be especially useful with the new Maximum Order feature. Attached is a suggested format for customers to consider when using this purchasing tool.

Here's a Sample Format You Can Use For A Cover Sheet...

BEST VALUE			
BLANKET PURCHASE AGREEMENT			
FEDERAL SUPPLY SCHEDULE			
(Insert Customer Name)			
In the spirit of the National Performance Review and			
(Contractor)			
enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Service Administration (GSA) Federal Supply Schedule Contract(s)			
Federal Supply Schedule contract BPA's eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of bids and offers.			
This BPA will further decrease costs, reduce paperwork and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.			
Signatures:			
AGENCY DATE CONTRACTOR DATE			
CUTTING RED TAPE			

Sample BPA

Printed with Soy-Based Ink Federal Recycling Program Printed on Recycled Paper 19

Office and Scientific Equipment Center Establishes Help Desk

General Services Administration's (GSA) Office and Scientific Equipment Center is proud to announce the establishment of their "HELP DESK". This desk was established in the beginning of September to assist customers in answering questions and concerns regarding requisition status, multiple award schedules (MAS), special order programs (SOP), and stock. Ms. Denise "Dee" Faulkner, who has over 20 years of experience working for GSA, will be responsible for providing customers with "one stop" assistance. This Center is committed to understanding their customers current and future needs and requirements and believes that direct communication with the customer will be beneficial to both the customer and GSA. Just dial (703) 305-6492 to reach the Office and Scientific Equipment Center's "HELP DESK".

Contact: Kimberley F. Ricci (703) 305-6281

Contracts Awarded for Employee Relocation Services

To meet President Clinton's goal of reinventing Government, agencies often consolidate various field/regional offices, necessitating numerous employee relocations. The use of professional, third party relocation service firms can greatly reduce the stress and complexity involved during the relocation process. As many people know, the process of marketing and selling a home, while searching for a new residence can lead to feelings of frustration and despair.

The GSA Services Acquisition Center recently awarded relocation service contracts covering the United States and Puerto Rico. Two contractors, PHH Real Estate Services Corporation (Contract No. GS-22F-9600D) and Prudential Relocation (Contract No. GS-22F-9601D) will be responsible for eight separate geographical zones. Since the GSA Relocation Service Program's inception in May 1991, there have been over 8,500 employee initiations for the services offered under the program.

The contractors will be providing the following services:

Marketing Assistance, which includes developing a marketing strategy, suggesting a list price and probable selling price and terms, as well as providing recommendations for repairs or improvements to enhance salability.

Home Sale Services, which includes the process of appraising the employee's home and buying the residence at a fair price, relieving employees of the stress and uncertainties of selling their homes.

Home Finding Assistance, which includes renter assistance, buyer assistance and mortgage counseling. These services assist the employee in determining destination housing and lifestyle requirements, managing a focused home search process and creating a complete, personal profile.

Employees using these contracts will enjoy numerous advantages offered by the contractors. Among them are:

- --- The employee is assured a guaranteed offer for the purchase of his/her property by the contractor;
- --- Under the Equity Advance Provisions, an employee can request up to 95% of his/her estimated equity in advance of accepting the contractor's purchase offer. There is no cost to the Government or the employee for this important benefit;
- --- The contractor provides guidance on negotiating with potential buyers and evaluating higher value offers.

For further information, please contact the contracting office: Darlena Bikowski at (703) 305-5865, Mary Meredith at (703) 305-5506 or Michael Jones at (703) 305-6704.

You may also contact the contractors, PHH Real Estate Services Corporation, Carol Knight at (301) 215-4430 and Prudential Relocation, Donna Jo Stephan at (202) 293-2778.



Travel and Transportation

Fort Worth, Texas Site Selected

GSA Establishes Transportation Program Center

GSA is in the process of establishing a more comprehensive, externally-oriented transportation management program for the civilian executive agencies of the Federal government. A Federal Logistics Program Center (FLPC) is being established in Fort Worth, Texas. The purpose of the FLPC is to develop and implement comprehensive transportation programs based on customer requirements. The first service to be explored will be the Freight Management Services Center concept that would provide one-stop transportation shopping. Another consideration at this time is contracting with Third-Party Logistics Company(s) for agencies that require more assistance with traffic services. The out-sourcing to a third party logistics company gives your agency the ability to achieve the most economical and efficient movement of freight. This program would not only control direct transportation costs, but also reduce the administrative expenses associated with processing freight shipments

The survey included below lists a variety of services offered by the Third Party Logistics Companies and is designed to collect customer information pertaining to transportation needs. Your comments are greatly appreciated and will help to determine the requirements for this type program. GSA is committed to ensuring that our customers' transportation demands are met. Please complete the survey and fax it to (817)334-4276 or mail to: GSA, FSS, 7FBT; 819 Taylor St, Room 6A16; Fort Worth, TX 76102.

HELP US DETERMINE YOUR TRANSPORTATION PROGRAM NEEDS! (circle the appropriate response below)

- 1. Is the concept of the Freight Management Services Center Program advantageous to your agency? YES NO MAYBE
- 2. Would you be interested in a third party logistics firm to assist you in filing freight claims with carriers? YES NO MAYBE
- 3. Would you be interested in a 1-800 "One Call Does It All" number to arrange for freight transportation? YES NO MAYBE
- 4. Would you be interested in carrier selection and scheduling? YES NO MAYBE
- 5. Would you be interested in inbound consolidation programs (Ship in quantities on FOB origin contracts)? YES NO MAYBE
- 6. Which of the following services offered by a third party logistics company would you utilize? YES NO MAYBE
 - A. Assistance with filing of Form 361, Transportation Discrepancy Report (TDR)? YES NO MAYBE
 - B. Assistance with filing of Form 364, Report of Discrepancy (ROD)? YES NO MAYBE
 - C. Assistance with tracing of shipments? YES NO MAYBE
 - D. Assistance with pre-auditing of transportation charges through a third party logistics company? YES NO MAYBE
 - E. Assistance with payment of your transportation charges through a third party logistics company? YES NO MAYBE
- 7. Are there any other areas where you could utilize a third party logistics company? If so, please describe:

Your Name:	Federal Agency:	
ailing Address:		

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Original Signatures Required On GBLs

We have noticed that agencies are accepting and paying Government Bills of Lading (GBL / SF 1103) and Privately-Owned Personal Property GBLs (PPGBL / SF 1203) in cases where the carrier has used a stamped/facsimile name in GBL certification blocks 26a (GBL/PPGBL), block 34g (GBL), and/or block 35g (PPGBL). The agent of the transportation company who receives the shipment should sign manually in block 26a of the GBL / PPGBL. The signature of the carrier's agent constitutes the transfer of the shipment to the **legal** custody of the carrier and is important because it indicates the acceptance of the contract of carriage by the carrier. Care should also be taken to ensure that carbon impressions of the signature are legible on all copies.

The certification block on the GBL (block # 34g) and on the PPGBL (block # 35g) must have an original signature. The certification verifies that the carrier has performed the services required by the GBL / PPGBL and must be completed by the delivering carrier before the Government pays the charges. Please note that the use of a facsimile/stamped signature was granted to carriers only for use with the Public Voucher for Transportation Services (SF 1113), and not for the GBL / PPGBL. Contact: Corinne Antang, (202) 501-2766.

Transportation Voucher T-Schedules

ATTENTION FINANCE PAYING OFFICES: If you are automating your paying system or have already done so, please be reminded that you must use T- Schedules. In accordance with 41 CFR 101-41.804-1, transportation vouchers shall be assigned a schedule number prefixed by the letter iTî and taken from a series of numbers running consecutively for each fiscal year. The iTî numbers assigned to transportation voucher schedules shall be taken from a series of numbers separate from non-transportation schedules. Contact: Corinne Antang, (202) 501-2766.

GSA Changes Applicability of General Freight Program

Through fiscal year 1994, the General Services Administration's transportation management function has been funded by appropriation. For fiscal year 1995, the appropriate Committees of Congress determined that certain GSA functions, including the transportation management function, should no longer be funded by direct appropriations, but rather through reimbursement from using Federal activities. GSA's fiscal year 1995 appropriation bill was enacted without any appropriation to support transportation management functions. Representatives of GSA are establishing funding agreements with agencies that will permit us to continue servicing the transportation needs of our customer agencies. If your activity has not been contacted concerning this funding arrangement, and you would like GSA to service your activity beyond April 30, 1996, please contact Dick Hoffman, Chief, Freight Management Branch at (703) 305-7969.

Administrative Review and Prepayment Audits

If your agency was granted prepayment audit authority, it is still the Federal Government agency's responsibility to conduct an administrative review of transportation documents when received from the prepayment audit contractor for payment. This includes checking for duplicate payments. Any improprieties shall be returned to the carrier unpaid until the bill is presented properly and completely for payment. An administrative review check list is available for your use. **Contact: Corinne Antang, (202) 501-2766.**

GSA Canvasses For Express Freight and International Express Small Package Requirements

The request for proposal FCXS-T3-950001-N for express transportation services was modified to remove the Next and Second Business Day freight services line item from the procurement. GSA still recognizes that Federal agencies need this service and intends to satisfy these requirements by solicitating for them separately. In preparing for this procurement, agencies/organizations will be resurveyed for their freight transportation requirements. As part of this survey, we will be asking activities to also identify their international small package delivery requirements. GSA's focal point for this procurement is Hugh Pollon, (703) 305-6579.



Maximum Travel Expense Increased

Federal Travel Regulation (FTR) Amendment 45, which increases the maximum travel expense amount that may be claimed without requirement for a supporting receipt, was published in the Federal Register on December 6, 1995 (60 FR 62332). This final rule increases from \$25 to \$75 the maximum amount which may be claimed without requirement that a supporting receipt be attached to the travel voucher.

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FEDS/SCREEN Can Help In Search For Excess and Surplus Property

In these times of downsizing and dwindling resources, more and more emphasis is being placed on computer alternatives to manual processes. Property Management is no exception. FEDS/SCREEN (The Federal Disposal System/Screen by Computer and Request Excess by Electronic Notification) is the Property Management alternative to on-site screening. This computer application allows Federal and State agencies to screen property electronically and avoid the time and travel expense of doing physical inspections. Now, there is all the more reason to turn to FEDS/SCREEN to do computer searches for excess and surplus property. As of December 22, 1995, nonreportable excess located at the Defense Reutilization and Marketing Offices (DRMO's) is now available for electronic screening through FEDS/SCREEN. DRMO's are turn-in points for excess and surplus property generated at military installations throughout the United States. Although agencies are not required to report nonreportable property to GSA, the Defense Logistics Agency (DLA), which manages and operates the DRMO's, and other agencies, such as the National Aeronautics and Space Administration, voluntarily transmit nonreportable property records to GSA to increase its visibility and probability for transfer. In addition, DLA has implemented a systems change at GSA's request which transmits accurate surplus release dates (SRD's) to FEDS. The SRD is the point in the disposal process when excess property becomes surplus and eligible for donation to the states. Previously, inaccurate SRD's for DRMO property has caused problems for our customers and weakened the credibility of GSA system records. In some instances, these inaccuracies resulted in States making long trips to DRMO's to pick up property and being turned away because the property had not yet been authorized for donation screening. This system change will eliminate these problems and further enhance data credibility and service to our customers.

Find out how easy and efficient it is to make FEDS/SCREEN work for you.

Printed with Soy-Based Ink

Use FEDS/SCREEN to search for and request all your excess property needs.

Using the system requires a personal computer, modem, access code and password. For more details about FEDS/SCREEN, to include the assignment of an access code and password, please call Ms. Marge Rusnak of the Property Management Division at (703) 305-7344. **FBPR POC: RMarciniak (305-7257)**

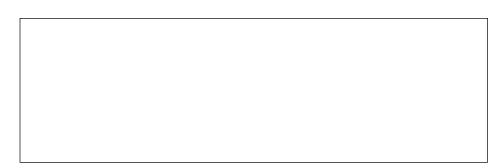
Federal Recycling Program Printed on Recycled Paper 23

Paints and Chemicals

Water-Soluble Pouches Dissolve Right Before Your Eyes!

XLD Environmentally-Sensitive Cleaning System Available

Convenient packaging of water-soluble pouches reduce storage and container disposal problems. The XLD system complies with Executive Order 12873 regarding Federal Acquisition Recycling and Waste Prevention. This unique cleaning system offers 11 varieties of environmentally-oriented cleaning products for your every cleaning need. Just drop the water-soluble pouch of pre-measured powder in warm water. The pouch diseappears, leaving a biodegradable cleaner that contains no alcohol, phosphates, ammonia, or solvents.



The XLD Cleaning System integrates meticulously formulated and biodegradable cleaning powders in premeasured amounts into a very special water soluble clear pouch. When dropped into water, the pouch completely dissolves, releasing and activating the cleaning powders.

All XLDTM cleaning products meet mandatory source requirements and may be ordered through GSA using FEDSTRIP/MILSTRIP or MUFFIN requisition using the following NSNs:

XLD Detergent

General purpose pine-scented cleaner designed specifically for alkaline-sensitive floor finishes.

One pouch makes three gallons of detergent.

One pouch makes one gallon of concentrated detergent.

General purpose lemon-scented detergent with degreasers for cleaning virtually any hard surface.

One pouch makes three gallons of detergent.

One pouch makes one gallon of concentrated detergent.

7930-01-367-2966 - 25, 60-gram pouches per box\$29.84

XLD Disinfectant

This special concentrated formula is excellent for cleaning, disinfecting, and deodorizing in hospitals, nursing homes, and other institutions and helps control the hazards of cross-contamination.

6840-01-367-2914 - 100, 15-gram pouches per box\$10.75

XLD Laundry Detergent

This white, lemon-scented, powdered laundry detergent is safe for gentle or fine fabrics.

XLD Glass Cleaner

This streak-free cleaner for windows, porcelain, chrome, etc. contains no alcohol or solvents.

One pouch makes one gallon.

7930-01-367-0989 - 100, 7-gram pouches per box\$29.89



Printed on Recycled Paper

XLD Toilet Bowl Cleaner

Effervescent cleaner contains no caustic or harsh acids. Use one pouch per toilet bowl or tank.

XLD Steam Cleaner Compound

One pouch makes two gallons.

XLD Rug and Upholstery Cleaner

Pre-cleaner/spot remover deodorizes as it brightens.

Two pouches make one gallon of cleaner.

Two pouches make one gallon of concentrated cleaner.

XLD Hand Dish Washing Detergent

Use one pouch per sink-full. Leaves no streaks or odors.

XLD Septic Tank Cleaning Compound

Used on a routine basis, this natural enzyme requires one pouch per week for most applications. Application dosage is dependent on the size and condition of system.

XLD Chemical Toilet Cleaning Compound and Deodorant

Biodegradable, non-formaldehyde deodorant chemically neutralizes and destroys toilet odors in RV/Marine holding tank systems, recirculating, and portable toilets.

6840-01-367-2912 - 50, 60-gram pouches per box\$18.60

XLD Marine/RV Toilet and Holding Tank Cleaning Compound

Non-formaldehyde waste-digester breaks down and liquifies wastes, toilet paper, grease, and tank cakes.

7930-01-367-2968 - 100, 25 gram pouches per box\$33.76

XLD™ cleaning products are manufactured by people who are blind at the Association for the Blind and Visually Impaired-Goodwill Industries (ABVI) of Greater Rochester, New York. Your purchase of this product meets the mandatory source requirement of the JavitsWagner-O'Day (JWOD) program. Order through FEDSTRIP/ MILSTRIP, MUFFIN, or your local GSA Customer Supply Center by referring to the above NSN's. To obtain a FREE sample of an XLD™ cleaning product to try at home, call this toll-free number today 1-800-253-2284.

If you'd like more information about SKILCRAFT products or the JavitsWagner-O'Day programv call NIB Customer Service 1-800-433-2304.

GSA Contact: Peggy Caley, (206) 931-7540

Yes - MARKETIPS is recyclable.

MARKETIPS can be recycled, just as it is published, in all Federal high grade (1), white bond collection bins. Colored ink printed on white paper fits into this category. As an additional environmental safeguard, we use soy-based ink for this publication.



Washes, Cleans and Seals In One Step Dri-Wash 'N Guard

Introducing a revolutionary new product with the exclusive Formula PolyGuard-3 designed to wash, clean and polish ALL in one step. It combines the best features of waxes, polishes and paint sealants without any drawbacks. A product so versatile that virtually any non-porous surface can be cleaned, polished, sealed, and protected without water. Recommended for use on cars, boats, recreational vehicles, aluminum siding, diesel trucks, motorcycles, snowmobiles, and numerous other items. Dri-Wash 'N Guard is provided in two convenient sizes.

7930-01-393-6565 P/N DWGA32 6 32-Oz. Spray BX \$181.43 7930-01-393-6566 P/N DWGA69 4 69-Oz. Refill BX \$224.08 (No Spray Nozzle)

You can order this product through normal FEDSTRIP/MILSTRIP or MUFFIN procedures.

GSA Contact: Yolanda Trevino, (206) 931-7090.

LIQUID SOIL STABILIZER Roadbond EN...

Now available under the New Item Introductory Schedule Program (New contract, GS-10F-8634D, began January 1, 1996 and runs THRU December 31, 1998)

C.S.S. Technology, Inc. P.O. Box 1355 Weatherford, TX 76086 (817) 598-0997

Roadbond EN is a patented roadbase stabilizer that is easy to use and cost effective. When Roadbond EN is incorporated into the roadbase material, the roadbase particles bond together to form a hard, low maintenance roadbase, that withstands adverse weather conditions. Roadbond EN requires no special equipment or steps to install and provides the following benefits:

- * Stabilized one day asphalt applied next day.
- * Reduces potholing, washboarding, cracking of asphalt
- * Strength Compaction Density Durability Flexibility
- * Enhances Roadbase with flyash Roadbase with cement Roadbase with lime Recycled asphalt Recycled concrete

Printed on Recycled Paper

For contract information, contact Yolanda Trevino on (206) 931-7090; technical information contact Bob Killough on (206) 931-7527.



Now Introducing...

Commercial Coating and Cleaning Products From GSA!

Not all paints and chemical products are covered through the use of a National Stock Number. This is especially true when you need commercial items like latex paint or some cleaning supplies. Under the Federal Supply Schedule Program, GSA enters into indefinite quantity contracts with commercial firms to provide supplies and services at stated prices for given periods of time. We do the contracting for you! Orders are placed directly with the schedule contractor, with delivery made directly to you, the customer.

GSA has made new awards to the Multiple Award Federal Supply Schedule for Deodorants FSC Group 68, Part VI, Section B. To keep our customers informed of new awards and products available, we are providing a list of the vendors, products, part numbers and prices if available.

Hill Manufacturing Co., Inc. 1500 Jonesboro Rd. SE Atlanta, GA 30315 (404) 522-8364 Contract No. GS-10F-8640D

SPECIAL ITEM #507-5

(TREATMENT AND DEODORIZATION OF SLUDGE, SEWAGE, LANDFILLS AND SEPTIC FIELDS):

BAN-O - All Purpose Liquid Deodorant-Concentrate

A concentrated industrial strength deodorant formulated to neutralize and deodorize organic odors from landfills, septic areas, dumps, etc. Highly effective and long lasting. Eliminates odors due to mildew, urine, pets, smoke and other organic matters.

#1323 BAN-O INDUSTRIAL STRENGTH DEODORANT CONCENTRATE

P/N 1323-55	(55 Gallon Drum)	\$1,073.60
P/N 1323-35	(35 Gallon Drum)	\$695.45
P/N 1323-20	(20 Gallon Drum)	\$404.20
P/N 1323-5	(5 Gallon Pail)	\$107.90
P/N 1323-6	(4 1-Gallon/Case)	\$87.68
P/N 1323	(1 Dozen Quarts/Case)	\$69.87

Zep Manufacturing Company 1310 Seaboard Industrial Blvd. Atlanta, GA 30318 (404) 352-1680 Contract No. GS-10F- 8641D

SPECIAL ITEM #507-1

(PERMANENT DISPENSER HOUSINGS AND REFILLS): For the control of general institutional airborne odors and smoke.

The aerosol dispenser that automatically controls odors and freshens the air economically. Three operation settings (day, night or 24 hours a day) and a variable spray pattern, from 5 to 25 minutes per cycle, to provide coverage without excessive overspray. Indicator lights inform when the unit is operating and the aerosol is to be replaced.

Zep Meter Mist 3000 Plus Dispenser (1 Each)

P/N 659201

\$40.00

Zep Meter Mist Fragrances. An aerosol odor counteractant that is designed for Zep Meter Mist systems. Imparts a fresh fragrance for approximately 30 days. More than a mere perfume. Deactivates the molecular structure of malodors and blocks them out. Will not dull

the sense of smell in any way. Zep Meter Mist systems provide a carefully metered spray to freshen rooms up to 6,000 cubic feet. Each can contains 3,000 sprays. Use in restrooms, lobbies, hospitals, doctor's offices, veterinary clinics, hotels, motels, meeting rooms, restaurants,...any place where unpleasant odors are a problem. Available in cases of 1 or 2 dozen 7-ounce cans.

Zep Meter Mist Fragrance	(12 7-Ounce Cans/Case)	1
Peach	P/N 033301	\$55.58
Country Garden	P/N 033401	\$55.58
Green Apple	P/N 033901	\$57.83
No Odor	P/N 034001	\$58.05
Air Sanitizer	P/N 033601	\$67.73
Odor Neutralizer	P/N 033501	\$60.08
Cinnamon	P/N 039701	\$55.58
French Vanilla	P/N 034101	\$55.58
Mandarin Orang	P/N 034201	\$55.58
Smoke Screen	P/N 031801	\$55.58
Zep Meter Mist Fragrance	(24 7-Ounce Cans/Case)	
Zep Meter Mist Fragrance Peach	(24 7-Ounce Cans/Case) P/N 033302	\$110.25
	•	\$110.25 \$110.25
Peach	P/N 033302	
Peach Country Garden	P/N 033302 P/N 033402	\$110.25
Peach Country Garden Green Apple	P/N 033302 P/N 033402 P/N 033902	\$110.25 \$114.75
Peach Country Garden Green Apple No Odor	P/N 033302 P/N 033402 P/N 033902 P/N 003402	\$110.25 \$114.75 \$115.20
Peach Country Garden Green Apple No Odor Air Sanitize	P/N 033302 P/N 033402 P/N 033902 P/N 003402 P/N 033602	\$110.25 \$114.75 \$115.20 \$134.55
Peach Country Garden Green Apple No Odor Air Sanitize Odor Neutralizer	P/N 033302 P/N 033402 P/N 033902 P/N 003402 P/N 033602 P/N 033502	\$110.25 \$114.75 \$115.20 \$134.55 \$120.15
Peach Country Garden Green Apple No Odor Air Sanitize Odor Neutralizer Cinnamon	P/N 033302 P/N 033402 P/N 033902 P/N 003402 P/N 033602 P/N 033502 P/N 039702	\$110.25 \$114.75 \$115.20 \$134.55 \$120.15 \$110.25

Special Introductory Offer. Each introductory offer includes the Zep Meter Mist 3000 Plus Dispenser Unit and 1 case (24 7-Ounce Cans) of Meter Mist deodorant aerosols.

Peach	P/N 033318	\$110.25
Country Garden	P/N 033418	\$110.25
Green Apple	P/N 033918	\$114.75
No Odor	P/N 003418	\$115.20
Air Sanitizer	P/N 033618	\$134.55
Odor Neutralizer	P/N 033518	\$120.15
Cinnamon	P/N 020418	\$110.25
French Vanilla	P/N 048918	\$110.25
Mandarin Orange	P/N 034418	\$110.25
Smoke Screen	P/N 032518	\$110.25

The automatic gel deodorizer that's "on-guard" 24 hours a day against environmental odors. Quiet, efficient, with solid-state construction for long-lasting dependability. Front and back air-flow vents allow for even fragrance distribution. Zep Scentinel Dispenser signals with indicator lights to show when the unit is operating and when gel cartridge and battery need to be changed. Unit has 3 operating settings (day, night, 24 hours), and 5 to 25 minutes per cycle.

Zep Scentinel Automatic Gel Dispenser (Housing) (1 Each)

P/N 658001

\$35.00

Zep Scentinel Gels are organic gels containing microencapsulated natural perfume oils and powerful odor neutralizing chemicals for effective 30 day odor control. A solid, Zep Scentinel Gels are easy to use and specifically designed and formulated for use in the Scentinel Dispenser.

Country Garden	P/N 180801	\$63.45
Forest Pine	P/N 181101	\$44.55



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Honey Suckle	P/N 181301	\$44.55
Mandarin Orange	P/N 180901	\$63.45
Wild Cherry	P/N 181001	\$63.45

Special Introductory Offer. Each introductory offer includes the Scentinel Dispenser Unit and 1 case (12 3-Ounce Containers) of Scentinel deodorant gels.

Country Garden	P/N 958501	\$89.80
Forest Pine	P/N 958201	\$68.80
Honey Suckle	P/N 958301	\$68.80
Mandarin Orange	P/N 958401	\$89.80
Wild Cherry	P/N 958101	\$89.80

An odor eliminating agent that controls odors in a 120 to 250 sq. ft. area. Zep No Odor discs are solid, and can be attached to any horizontal or vertical surface by its own patented, built-in dispenser. Its presence is only noted in the perception of a mild, fresh air fragrance...not an odor mask.

Zep No-Odor D-30

P/N 175701 (10 Discs/Case) \$49.82

(Block wrapped in plastic, height 3.25 in. by 1 in. wide)

SPECIAL ITEM #507-2

DISPOSABLE AEROSOL DISPENSING CONTAINERS: For deodorizing and sanitizing surfaces and air. This product must be registered with the Environmental Protection Agency.

A hospital-type Phenolic disinfectant and deodorant in convenient aerosol form. Formulated to meet the exacting requirements of hospital and clinical use. Kills many pathogenic bacteria including TB, deadly "Staph", typhosa, dysentery, E. coli, streptococcus phogenes, influenza A2 strain and many other viruses. Regular use prevents cross-infection. Leaves air fresh and removes odors from decay, smoke and sick rooms.

Zepcheck

P/N 011601	(12 20-Ounce/Case)	\$45.79
P/N 011602	(24 20-Ounce/Case)	\$90.68

A convenient and effective disinfectant and deodorant aerosol. Contains powerful germicides which are effective on germ-laden surfaces. Kills many pathogenics, including deadly "staph", typhosa, streptococcus phogenes, influenza A2, and mumps viruses. Has multiphenolic action for broad spectrum kill. Inhibits athlete's foot fungi. Dries instantly, leaving no oily film. Pleasantly scented. Reduces the hazards of cross infection by bacteria and viruses.

Zepynamic

P/N 011101	(12 20-Ounce/Case)	\$45.79
P/N 011102	(24 20-Ounce/Case)	\$90.68

Phenolic Disinfectant and Deodorant. Inactivates HIV-1 (AIDS virus) and Herpes Simplex Types 1 and 2 viruses on pre-cleaned environmental surfaces or objects previously soiled with blood or body fluids. Kills TB, Salmonella, paratyphoid B., Streptococcus, Canine and other viruses. Kills "athlete's foot" fungi. Controls mold and mildew.

Zepynamic-A

P/N 011001	(12 20-Ounce/Case)	\$55.01
P/N 011002	(24.20-Qunce/Case)	\$109.13

SPECIAL ITEM #507-3

POWDER/GRANULAR: Powdered products for deodorizing rugs and carpets and granular material for deodorizing and absorbing liquid organic waste (vomitus etc.).

A dry absorbent-deodorant useful for the control of unexpected "accidents" and malodors where wet mopping is inconvenient. It is a dry, granular absorbent, impregnated with a concentrated deodorant. Powerful absorbing action soaks up liquids and objectionable odors. Ready to use from convenient plastic dispenser.

Zep D-A

P/N 180301	(12 1-lb. 5 oz./case)	\$31.16
P/N 180302	(24 1-lb. 5 oz./case)	\$59.85
P/N 180334	(45 lb. Drum)	\$35.73

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Ready-to-use, dry concentrated granular deodorant which can be scattered over enclosed refuse areas or out of doors where daily cleanup is impractical.

Formula 5764

P/N 179936	(60 lb. Drum)	\$68.65
P/N 179942	(125 lb. Drum)	\$134.58
P/N 179950	(200 lb. Drum)	\$208.62
P/N 179962	(325 lb. Drum)	\$335.28
P/N 179980	(500 lb. Drum)	\$498.94

A powdered rug and room deodorizer that eliminates strong offensive odors and leaves carpets and room air with a light, fresh, pleasant fragrance. A blend of special fragrances, masking agents, odor neutralizers, and antistatic agents dispersed on a crystalline base. Effectively controls the odors produced by musty carpets, pets, food and cooking, cigar and cigarette smoking, fire and smoke, urine and fecal matter, vomit, and sewage backup. Easily removed by vacuuming and leaves no visible residues.

Zep Sprinkle Fresh

P/N 179601 (12 2-lb. 10 oz./case) \$36.45

SPECIAL ITEM #507-4

TREATMENT AND DEODORIZATION OF TOILETS: Products for the effective treatment and deodorization of pit toilets, vault toilets, holding tanks, portable toilets, and recirculating toilets when used in accordance with label instructions.

Concentrated, non-formaldehyde liquid deodorant and cleaner. Mixes instantly with water to form a clear blue solution. Counteracts foul odors at their source. Biodegradable, non-flammable and will not damage rubber or metallic surfaces. Can clean entire toilet facility, as well as those on buses, boats, recreational vehicles and any facility where formaldehyde-based odor control agents are prohibited.

Honest John

P/N 178702	(20 1-Quart/Case)	\$78.30
P/N 178737	(7 Gallon Pail)	\$72.29
P/N 178750	(20 Gallon Drum)	\$202.05
P/N 178765	(35 Gallon Drum)	\$341.78
P/N 178785	(55 Gallon Drum)	\$512.33

A highly concentrated liquid deodorant that chemically counteracts odors at their source with no formaldehyde. Dilute with water for form a blue opaque solution. Is biodegradable, non-flammable, and will not damage rubber or plastic components. Specifically formulated to use in portable toilets.

Big John II

P/N 179537	(7 Gallon Pail)	\$59.69
P/N 179550	(20 Gallon Drum)	\$166.05
P/N 179565	(35 Gallon Drum)	\$278.78
P/N 179585	(55 Gallon Drum)	\$413.33

A concentrated liquid deodorant that chemically counteracts odors at their source with no formaldehyde.

X-9992

P/N 510428	(8 1-Gallon/Case)	\$176.22
P/N 510437	(7 Gallon Pail)	\$151.83
P/N 510450	(20 Gallon Drum)	\$429.30
P/N 510485	(55 Gallon Drum)	\$1,137.53

SPECIAL ITEM #507-5

TREATMENT AND DEODORIZATION OF SLUDGE, SEWAGE, LANDFILLS AND SEPTIC FIELDS: Products for the effective treatment and deodorization of sludge, sewage, landfills, and septic fields when used in accordance with label instructions. The products offered shall be effective against odors from one or more of the above sources, as indicated on the label.

A concentrated, liquid "direct contact" waste odor neutralizer odor control product. Prevents release of offensive odors by dramatically reducing the levels of volatile nitrogen and sulfur compounds emitted.

Enviro-Chem CX

P/N 425728	(8 1-Gallon/Case)	\$174.60
P/N 425737	(7 Gallon Pail)	\$150.41
P/N 425750	(20 Gallon Drum)	\$425.25
P/N 425785	(55 Gallon Drum)	\$1.126.13

deral Recycling Program

Concentrated, water-based industrial deodorant. Effectively and economically counteracts malodors that occur in sewage plants, industrial plants, drainage ditches, stock yards, garbage trucks and containers, and rendering plants or metered into effluent. Contains strong odor counteracting materials emulsified in water. An amber colored liquid with a grape-like odor. Contains no formaldehyde, phenol, or other harsh or irritating materials. For general use, dilute one ounce per gallon of water and spray on odor source or spray into air for atmospheric control.

Zep DEO 6

P/N 177837	(7 Gallon Pail)	\$78.59
P/N 177885	(55 Gallon Drum)	\$561.83

A premium grade non-toxic industrial deodorant concentrate. Provides inexpensive yet effective control of objectionable odors. Safe to use around livestock and fish. A modern blend of odor-controlling chemicals, solubilized in a water base for safety. Emits a pleasant mild scent. Contains no formaldehyde and is non-toxic in use-dilution. Non-flammable. Provides no storage hazard. Excellent for sewers, sewage, disposal plants, and deodorizing industrial wastes, drainage ditches, and land fill areas. A concentrate, economically diluted with water from one to fifty parts to one part concentrate to 25,000 parts water. Dispenser available.

Zep DEO 3

P/N 177928	(8 1-Gallon/Case)	\$74.52
P/N 177937	(7 Gallon Pail)	\$62.84
P/N 177950	(20 Gallon Drum)	\$175.05
P/N 177965	(35 Gallon Drum)	\$294.53
P/N 177985	(55 Gallon Drum)	\$438.08

A highly effective proven industrial deodorant which products the pleasant fragrant aroma of vanilla. Contains the highest possible level of vanilla-type deodorants in a water-dilutable system. Also contains synergists which enhance and intensify its action. Contains no harsh or irritating (formaldehyde) chemicals. Safe to use, non-irritating ,non-toxic. Does not foam excessively. Will not kill fish or vegetation. Recommended for sewage plants, lift stations, rendering plats, drainage ditches, storm sewers, and industrial effluents. Concentrated for economical effectiveness. A few gallons can deodorize thousand of galls on industrial waste. May be used in spray applications as little as one ounce per gallon of water. Compatible with drip type dispensers.

Zep DEO V

P/N 184728	(8 1-Gallon/Case)	\$127.98
P/N 184785	(55 Gallon Drum)	\$805.61

You can order a copy of the following schedule (07SC 6822) from the Centralized Mailing List Service, PO Box 6477, Fort Worth, TX 76115 (817) 334-5215, FAX (817) 334-5227.

For ordering information call the company direct; for any contracting information contact LaRaine Rosenow on (206) 931-7095.

Update Your Lists:

Additional Vendors for GSA's New Line of Commercial Cleaning Products

Sales continue to pour in for GSA's new line of commercial cleaning products. Additional vendors have been awarded contracts and now provide more new products for your cleaning needs. Following is a listing of the new contractors and products now available under this program. Our program is continually expanding. To keep our customers informed of new contractors and products, we are publishing them in MARKETIPS. Please review the June, August, October and December MARKETIPS for contract awards prior to this publication. An additional 78 vendors and over 970 items are published in our free commercial products brochure. Look below to see how you can receive yours.

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CLEANING CHEMICAL DISPENSING SYSTEMS AND PRODUCTS

Ecolab (Effective January 1996)

Spray Bottle

7930-01-418-1468 P/N 9264-1182 BX 12 32-OZ \$7.70

MISCELLANEOUS CHE	EMICAL CLEANING PRO	DDUCTS		
	nal, Inc. (Effective January			
Enviro-Zyme Bacterial I		1550)		
7930-01-418-1369	CO		25 LB	\$324.27
7930-01-418-1370	CO		50 LB	\$623.40
7930-01-418-1372	CO		100 LB	\$1,221.66
	ncterial Enzyme Waste Di	gastans	100 Lb	\$1,221.00
7930-01-418-1376	CO	gesters	25 LB	\$369.51
	CO			\$309.31 \$713.89
7930-01-418-1380			50 LB	
7930-01-418-1383	CO		100 LB	\$1,402.64
Enviro-Zyme D/N Liquio	•		7. CT	Φ.62.04
7930-01-418-1333	CN		5 GL	\$62.84
7930-01-418-1334	DR		20 GL	\$231.26
7930-01-418-1335	DR _		55 GL	\$580.66
Enviro-Zyme N Bacteria	•			
7930-01-418-1404	CO		25 LB	\$326.78
7930-01-418-1405	CO		50 LB	\$628.42
7930-01-418-1406	CO		100 LB	\$1,231.71
Enviro-Zyme O - Winter	green Deodorizing Bacte	rial Enzymes		
7930-01-418-1427	CO		25 LB	\$344.38
7930-01-418-1428	CO		50 LB	\$663.82
7930-01-418-1431	CO		100 LB	\$1,301.99
The Pouch Deodorizing	Cleaner for Lift Stations			
7930-01-418-1409	CO		3 5-LB	\$260.92
			pouches	
7930-01-418-1411	CO		6 5-LB	\$453.07
			pouches	,
The Pouch Wintergreen	Deodorizing Cleaner for	Lift Stations	Pouemes	
7930-01-418-1416	CO		3 5-LB	\$276.00
7750 01 410 1410	20		pouches	Ψ270.00
7930-01-418-1418	CO		6 5-LB	\$483.24
7/30-01-410-1410	60		pouches	ψ+05.2+
Enviro Zymo RD Rioron	nediation Waste Digesters	•	pouches	
7930-01-418-1384	CO	•	25 LB	\$657.34
7930-01-418-1385	CO		50 LB	
				\$1,289.53
7930-01-418-1388	CO	3 4	100 LB	\$2,553.92
	Waste Water Treatment (Compost	2517	\$206.12
7930-01-418-1389	CO		25 LB	\$206.12
7930-01-418-1390	CO		50 LB	\$387.11
7930-01-418-1392	CO		100 LB	\$749.08
Enviro-Zyme GT Waste	•			
7930-01-418-1395	CO		25 LB	\$354.43
7930-01-418-1396	CO		50 LB	\$683.73
7930-01-418-1397	CO		100 LB	\$1,342.32
Enviro-Zyme GT Packet	s Waste Digesters			
7930-01-418-1398	CO		25 LB	\$425.28
7930-01-418-1400	CO		50 LB	\$824.49
7930-01-418-1403	CO		100 LB	\$1,623.85
Enviro-Zyme R Bacterial Enzyme Waste Digesters				
7930-01-418-1356	CO		25 LB	\$354.43
7930-01-418-1357	CO		50 LB	\$683.73
7930-01-418-1358	CO		100 LB	\$1,342.32
	Bacterial Enzyme Waste	Digesters	100 22	+ -,- ·
7930-01-418-1359	CO		25 LB	\$389.62
7930-01-418-1360	CO		50 LB	\$754.11
7930-01-418-1367	CO		100 LB	\$1,483.08
7,50 01 710-1507	20		100 LD	Ψ1,705.00



32

Enviro-Zyme DOC Deodorizing	Enviro-Zyme DOC Deodorizing Organic Waste and Stain Remover			
7930-01-418-1345	BX	12 1-QT	\$92.50	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(with 2 pump sprayers)		ψ> =. 00	
7930-01-418-1351	BX	4 1-GL	\$82.65	
7930-01-418-1354	CN	5 GL	\$97.79	
Enviro-Zyme LGD Liquid Waste			,	
7930-01-418-1336	BX	4 1-GL	\$75.81	
7930-01-418-1337	CN	5 GL	\$92.00	
7930-01-418-1340	DR	20 GL	\$349.91	
7930-01-418-1344	DR	55 GL	\$906.94	
Interchem Environmental, Inc. (Effective January 1996)			
SoyClean Multi-Purpose Cleane	r			
7930-01-418-1421	BX	12 710-ML	\$27.86	
7930-01-418-1425	BX	6 1-GL	\$71.22	
7930-01-418-1426	CN	5 GL	\$48.93	
Spectrowax Corporation (Effecti	ve December 1995)			
Disappear Carpet Prespray and	Spotter			
7930-01-418-1286	BX	4 1-GL	\$29.92	
7930-01-418-1287	CN	5 GL	\$35.74	
7930-01-418-1288	DR	55 GL	\$367.20	
Incredible Carpet and Upholster	*			
7930-01-418-1289	BX	12 1-PT	\$47.13	
Round-Up High Foaming Carpe				
7930-01-418-1296	BX	4 1-GL	\$42.24	
7930-01-418-1297	CN	5 GL	\$51.16	
7930-01-418-1298	DR	55 GL	\$591.68	
Shamplus Carpet Shampoo	-		\$2.4.10	
7930-01-418-1300	BX	4 1-GL	\$26.68	
7930-01-418-1301	CN	5 GL	\$31.69	
7930-01-418-1305	DR	55 GL	\$322.72	
Renew Low Foaming Carpet Ex		4.1 CI	¢20.12	
7930-01-418-1307	BX	4 1-GL	\$20.13	
7930-01-418-1308	CN DR	5 GL	\$23.51 \$232.74	
7930-01-418-1309 Fresh N Clean Carpet Deodorize		55 GL	\$232.74	
7930-01-418-1312	BX	4 1-GL	\$23.88	
7930-01-418-1312	DR	55 GL	\$284.46	
Lilac Odor Counteractant	DR	33 GL	Ψ204.40	
7930-01-418-1316	BX	4 1-GL	\$26.32	
7930-01-418-1317	DR	55 GL	\$325.09	
Foam Away Defoamer		33 GE	ψ323.09	
7930-01-418-1320	BX	4 1-GL	\$37.05	
7930-01-418-1322	CN	5 GL	\$44.67	
7930-01-418-1324	DR	55 GL	\$465.48	
Safeworld Cleaner			,	
7930-01-418-1325	BX	4 1-GL	\$23.88	
7930-01-418-1328	CN	5 GL	\$28.22	
7930-01-418-1331	DR	55 GL	\$246.69	
Blue Magic All Surface Cleaner				
7930-01-418-1332	BX	12 1-QT	\$28.67	
The Herbert Stanley Company (Effective November 1995)				
Beauti-Fi Counter Top Cleaner				
7930-01-418-1275	BX	12 14-OZ	\$25.61	
Burnishine Aluminum Brightene	er			
7930-01-418-1264	BX	6 16-OZ	\$13.11	
Burnishine Copper, Brass & Me				
7930-01-418-1259	BX	6 16-OZ	\$13.11	

Weiman Blue-White Diamond Jewelry	y Cleaner		
7930-01-418-1254	BX	12 7-OZ	\$18.34
Weiman Blue White Diamond Marble	Polish		
7930-01-418-1248	BX	6 6-OZ	\$12.80
Weiman Chandelier Rinse			
7930-01-418-1274	BX	12 14-OZ	\$31.89
Weiman Furniture Cream with Lemon	n		
7930-01-418-1256	BX	6 8-OZ	\$12.19
Weiman Furniture Cream with Lemon	n (Aerosol)		
7930-01-418-1267	BX	12 12-OZ	\$25.61
Weiman Lemon Oil with Sunscreen Fo	urniture Polish		
7930-01-418-1265	BX	12 16-OZ	\$18.34
Weiman Panel Bright Aerosol Furnitu	re Cream		
7930-01-418-1268	BX	12 12-OZ	\$25.61
Weiman Royal Sterling Tarnish Preve	nting Silver Cream		
7930-01-418-1250	BX	6 6-OZ	\$12.80
Weiman Silver Cleaner Instant Tarnis	h Remover Dip		
7930-01-418-1252	BX	12 16-OZ	\$25.61
Weiman Wood Furniture Soap			
7930-01-418-1271	BX	12 12-OZ	\$25.61
TMT Services Corp. (Effective Novem	ber 1995)		
Grease Master Cleaner Degreaser			
7930-01-418-1280 P/N R-300-6PC	BX	6 1-PT	\$110.81
7930-01-418-1283 P/N R-300-05B	CN	5 GL	\$340.62
7930-01-418-1284 P/N R-300-55D	DR	55 GL	\$1,943.24

To receive a copy of our new free February 1996 Commercial Cleaning Supplies Brochure, FAX your name, telephone number and FAX number to the Centralized Mailing List Service, PO Box 6477, Fort Worth, TX 76115 (817) 334-5215, FAX (817) 334-5227. If you have questions about our program, call (206) 931-7109 for assistance.

Biodegradable Cleaners and Degreasers--An Environmental Matrix

On October 20, 1993, President Clinton signed Executive Order 12873 entitled: Federal Acquisition, Recycling and Waste Prevention. Section 401 of the Order requires Executive Agencies to consider the use of environmentally preferable products in acquisition planning for all procurement and in the evaluation and award of contracts, as appropriate.

In the table which follows, several of our vendors have provided information on seven environmental attributes for their products in addition to those required by the program (biodegradability and acute toxicity). This information is provided to you so that you can begin to include environmental attributes in your purchasing decisions. The table which follows has not been compared to any standards or benchmarks. It has been reviewed by EPA for clarification only. No extensive technical review of the data supporting these claims has been conducted.

In deciding among products, we encourage you to review this table carefully. The August 1995 issue of Marketips provides guidance for purchasing environmentally preferable cleaning products; but for your convenience, a brief summary of the attributes is following.

SKIN IRRITATION

Some ready-to-use cleaning products may contain chemicals that will cause redness or swelling of skin. If possible skin irritation is a concern, products rated as negligible (none to slight) would be most preferable for this attribute. From most preferable to least preferable, select negligible (N), slight (SL), moderate (M), or strong (ST), in that order. An "Exempt" means that all chemical components in the ready-to-use product are less than 5% by weight.

FOOD CHAIN EXPOSURE

Some ready-to-use cleaning products may contain ingredients that will be taken up by smaller aquatic plants and animals and increase in concentration through the food chain as these plants and animals are consumed by larger animals. We measure this attribute by recording its bioconcentration factor (BCF). Products with a BCF less than 1000 and products for which this attribute is "exempt" are more preferable for this attribute.

AIR POLLUTION POTENTIAL

Products may contain volatile organic compounds (VOCs). When these products are used, the VOCs may escape to the atmosphere and react to form smog. The numbers reported refer to the percent by weight of VOCs in the ready-to-use product. "NA" (Not applicable) indicates that there are no VOCs of concern present. The lower the number, the more preferable the product for this attribute. An "NA" would be most preferable.

FRAGRANCES

This attribute does not refer to natural odors which are associated with cleaning agents; e.g., a lemon odor in a citrus-based cleaner. It refers to fragrances that are added to the formulation to improve its odor or to mask an offensive odor. A "yes" indicates that fragrances have been added; a no indicates that they have not been added.

DYES

This attribute refers to dyes that have been added to a formulation to enhance or change the color of the product. A "yes" indicates that dyes have been added to the product; a no indicates that they have not been added.

PACKAGING REDUCED/RECYCLABLE

A product's packaging can account for a significant portion of the product's contribution to municipal solid waste. This is a two-part answer. For the first part, a "Yes" signifies that the product is packaged as a concentrate; a "No" signifies that it is not. The second part is applicable only if paper packaging is used. A "Yes" signifies that the vendor has met EPA guidelines for this attribute. These products would be more preferable for this attribute. An "NA" indicates that no paper packaging was used.

Because the product may be shipped as a concentrate, please also consider the next attribute.

PRODUCT INCLUDES FEATURES TO MINIMIZE EXPOSURE TO CONCENTRATE

Although packaging a product in concentrated form may result in reduced packaging, it raises the potential that the end users of the product will be exposed to the concentrate. Exposure to the concentrate may place the end user at greater health risk than exposure to the ready-to-use product.

A "+" in this column indicates that the concentrate is part of a system by which chemicals are transferred only among closed containers. This offers less exposure potential. A "0" in the column indicates that the concentrate is premeasured and prepackaged but not designed to be transferred among closed containers. A "-" in the column indicates that the concentrate is shipped without specific exposure controls. This offers greater exposure potential. "NA" means that the product is not a concentrate.

For certain products, you will notice that information is "not reported". This means that the vendor could not or chose not to report information. This absence of information does not imply, preference; it implies uncertainty. In these instances, we encourage you to contact the vendor directly and seek additional information.

Because the information on these attributes is intended only for purposes of relative comparison, it does not substitute for other guidance on safe product usage. The information on environmental attributes should help you decide which products to buy, it does not provide guidance on HOW to use the products. You should continue to carefully follow guidance on Material Safety Data Sheets, labels, and other product-specific information to ensure safe usage.

Following is a summary of the products awarded under the Biodegradable Cleaners and Degreasers Program. All vendor products shown on this matrix have GSA contracts and NSNs. If you would like a listing of these NSNs and product descriptions, request a copy of our new free January 1996 Commercial Cleaning Supplies Brochure by FAXing your name, telephone number and FAX number to the Centralized Mailing List Service, PO Box 6477, Fort Worth, TX 76115 (817) 334-5215, FAX (817) 334-5227. If you have questions about our program, call (206) 931-7109 for assistance.

ENVIRONMENTAL ATTRIBUTES OF ENAMEL PAINTS

A recent study was done to compare the hazardous ingredients, VOC levels and performance properties of various GSA supplied enamels. The following summary chart is provided for your information. It identifies the environmental attributes of the enamels and can be used as an aid in your purchasing decisions. For a complete listing of National Stock Numbers for these and other coatings, please see the GSA Supply Catalog or contact us at the number shown below.

TTRIBUTES FOR CLEANING PRODUCTS

Summary of Attributes by Product



For Your Information:

Environmental Attributes of Enamel Paints

A recent study was done to compare the hazardous ingredients, VOC levels and performance properties of various GSA supplied enamels. The following summary chart is provided for your information. It identifies the environmental attributes of the enamels and can be used as an aid in your purchasing decisions. For a complete listing of National Stock Numbers for these and other coatings, please see the GSA Supply Catalog or contact us at the number shown below. **GSA POC: Patricia Finch, (206) 931-7926.**



Automotive

Announcing the New, Expanded BARB Program---

Your Ticket to Ride!

The Automotive Center's BARB (Buses All Ready to Buy) program has been around since 1989, but this year it was expanded. And what great changes we made! We asked you, our customers what new styles and options you wanted, and we heard you. The new BARB program expands the types of buses available, and now includes small shuttle style buses.

Also, you won't believe the variety of options and configurations available to meet your needs: comfortable seating and extra luggage space for over-the-road travel, front or rear engines, wheelchair lifts and lockdowns, troop carriers, ambulance and prisoner packages. The list goes on and on.

The new BARB offers 45 different basic buses, organized as to whether you need a bus that meets school bus construction standards, or one that meets the durability tests of a transit style bus.

With the school bus type, you have a choice of four chassis types: micro, on cutaway chassis; mini, on small forward control chassis; conventional, on cowl chassis; and large forward control chassis. In the micro cutaway, there are three sizes available, seating 12, 16, or 20 adult passengers. With the mini bus, you can get sizes for seating 14, 16, or 20 passengers. There is also a heavy duty mini bus, all wheel drive version, in three sizes for 20, 24 or 28 passengers. The conventional chassis will seat 28, 36, or 44 passengers. The forward control bus can be front or rear engine, and seat 28-52 passengers.

With the transit type buses you have a choice of three chassis types: micro cutaway; mini on small forward control chassis; and large forward control chassis. These type buses offer a little more flexibility, especially in the micro cutaways and mini forward control buses, with their stylized fiberglass bodies. The micro cutaway seats 13, 17, or 21 passengers, while the mini bus offers sizes for 25 or 29 passenger seating.

There are four different combinations of large forward control transit style buses, with front or rear engine, and with full or rear only air suspension systems. Under each combination we offer up to five sizes, seating 33, 37, 41, 45 or 49 adult passengers.

We continue to offer propane and compressed natural gas powered buses, but for the first time, we are able to offer you a large (44 passenger) ELECTRIC powered bus!

We also have an expanded number of vendors under contract. We welcome back vendors like Bluebird and Thomas; we welcome new vendors like El Dorado, Collins, and Colonial, and we even

have Boyer, our STAN vendor, under contract for the conventional school buses.

So the BARB program now consists of 45 basic units across six contractors, from van sized cutaways for 12 passengers to large 52 passenger buses -- and every size in between! We invite you to use the new expanded BARB family to meet your transportation needs! **GSA POC: Hattie Adams (703) 308-4662**, **Fax: (703) 305-3034; Internet: Hattie.Adams@gsa.gov.**

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General Products

50% Sale!



For a limited time-- 90 days from the date of this publication, or until stock is depleted-- the items listed below are being offered at half-price. When ordering any of these items, please be sure to use Advice Code "2J." After this sale, these items will no longer be available as GSA stock items.

MUFFIN users please note:. Sale items with a Y suffix NSN (e.g., 7530-00-123-4567Y) WILL NOT be found in the MUFFIN database. Also, sale items without the Y suffix NSN (e.g., 7530-00-123-4567) WILL be found in the MUFFIN database, but will not reflect the sale price.

NSN	U/I	QTY	SALE PRICE
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5335-00-597-9773

RO

15

\$44.67

WIRE FABRIC-- For windows, doors and porch enclosures, woven insect screening has nonraveling edges. A-A-1036 Electroplated with zinc coating, carbon steel mesh is 14 X 18. Type II 42" wide (RO CONTAINS 100')

Contact: Shirley M. Stroud, (817) 334-2046, Fax (817) 334-8600

5345-00-186-1410

EA

75

\$ 1.92

GARNET BELT-- Suitable for power sanding of metal wood. Belt is closed coat so that abrasive completely covers the belt. With a resin-over-glue bond or a resin bond. Has a drill cloth backing and is waterproof for wet sanding. Grit size 104 inches wide, 106 inches long.

5345-00-264-3468

EA

215

\$.67

GARNET BELT-- Suitable for power sanding of metal and wood. Has a drill cloth backing and a glue bond; not waterproof. Belt is open coat so that abrasive covers about 50% of the belt. A-A-1014. Grit size 120. 4 inches wide, 27 inches long.

5345-00-589-5303

EA

43

\$ 3.99

BELT, ABRASIVE-- Suitable for power sanding and finishing of metal and wood. Belt is closed coat so that abrasive completely covers the belt. Has a resin bond. A-A-1014. Has a drill cloth backing and is waterproof for wet sanding. Grit size 120. 8 inches wide, 107 inches long.

5345-00-678-1891

EA

342

\$ 1.17

STONE, COMMUTATOR-- Aluminum oxide stone is used to remove high-resistance oxide films. It also polishes and burnishes electric motor commutator and collector rings conditioned with commutator dressing stones. Has a synthetic rubber flexible bond and a grit size of 100. MIL-S-17346. 1/8 x 1 x 5 inches.

5345-00-881-3624

EA

158

\$ 1.06

BELT, ABRASIVE-- Silicon carbide belt, suitable for power sanding of wood and metal. Belt is closed coat so that abrasive completely covers the belt. With a resin over glue bond or a resin bond. Has a drill cloth backing and is waterproof for wet sanding. A-A-1014. Grit size 80. 4 inches wide, 54 inches long.

Marketips - February 1996			
NSN	U/I	QTY	SALE PRICE
	nsists of a 28 gauge	galvanized sheet steel body	\$ 1.86 ing kerosene, cutting and cleaning compounds and similar and a wire bail. Can has an inclined, rigid pouring spout lon capacity.
			\$ 12.08 med basket. Basket has a 10 bushel capacity. Included are 1, Size 3. 36 x 24 x 25 inches.
Contact: Lenore L. Fleming	, 817 334-8680, Fax:	(817) 334-8600	
	rbon steel, SAE Grad		\$ 7.77 575C, dated May 26, 19970. Type I, square unfinished head aches, 13 threads per inch, thread class UNC-2A, length 5.0
7330-00-655-5257 PUDDING PAN Seamles A-A-386. Size 9-7/9" diame		207 pan is round with tapered s	\$6.49 sides and has a 3-qt capacity. Conforms to NSF standards.
7330-00-782-3247 PADDLE, FOOD-STIRRI measures 7 x 4 1/2". May so		_	\$7.09 arge kettles. Tubular handle measures 1" in diameter; blade r and 41" long.
Contact: Maria White, 817-3	334-3492, Fax 817-3	334-8600	
FIELD TABLEWARE M	lade of frosted alumi	num, each component of th	is field outfit has smoothly finished edges. MIL-T-1748
7350-00-170-9351 Sugar bowl features welded	EA aluminum handles ar	91 nd a plastic knob on the cov	\$ 3.72 er. Item 2.
7350-00-170-8375 Oval food dish for serving ve	EA egetables. Item 5.	96	\$ 4.27
7350-00-170-9364 Soup plate. Item 9 (Natick 5	EA -13-14).	781	\$ 1.77

Contact: Jeff Fossmeyer, (817) 334-2508, Fax (817) 334-8600

Oval platter for serving meat or fish. Item 11.

EA

5350-00-184-5826 SX 24 \$1.65

37

BUFFING COMPOUND-- Noncorrosive, nontoxic compound is ideal for buffing and polishing various metals. MIL-B-16909 Type III Tripoli abrasive, with grit sizes 150 and 120. Comes in stick form. For polishing; abrasive weight 67. (SX contains 2 LB)

5350-00-193-1349 LB 37 \$3.16

LAPPING AND GRINDING COMPOUND-- Compound is used for grinding and lapping valves. May be used for both roughing and finishing work. A-A-1203. Grease-mixed compound. Type 1. Grit size 500 (extra fine).

Printed on Recycled Paper

\$ 4.34

7350-00-170-9352

NSN	U/I	QTY	SALE PRICE
5350-00-193-7225	LB	18	\$1.86

BUFFING COMPOUND-- Noncorrosive, nontoxic compound is ideal for buffing and polishing various metals. MIL-B-16909 Type III. Chrome compound is specially formulated for hard chromium plate, decorative chromium, stainless steel and other steels. Contains chromium oxide and aluminum oxide. Comes in stick form. Provides a high polish.

5350-00-271-5986 BG 392 \$8.50

STEEL GRIT-- Cast-type hardened grit is used for general blast cleaning in blast cleaning equipment. It is composed of irregularly shaped particles and has a Rockwell hardness of C-40 to C-52. Grit size G25. (BG contains 50 LB)

Contact: Shirley M. Stroud, (817) 334-2046, Fax (817) 334-8600

As You Requested, We've Changed the Griddle Cleaning System's Unit of Issue Code..... it's a fast and efficient system that protects your hands from burns, grease and grime!

Use this new griddle cleaning system for your toughest cleaning jobs. This fast and efficient cleaning system leaves less mess, less residue, and no unpleasant odor. Order your cleaning kits through FEDSTRIP/MILSTRIP or MUFFIN, or check with your local CSC for availablity.

Available March 1, 1996, under NSN 7920-01-222-7798, receive 1 complete griddle cleaning kit composed of 1 griddle pad holder, 1 scouring pad, and 20 scouring screens for \$10.09 a kit. The plate of the griddle pad holder provides enough support to firmly hold pads in place, protecting hands from burns, grease or grime.

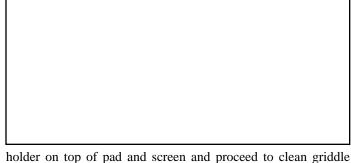
The polishing pads, obtainable under NSN 7920-00-891-7537, are designed with a nylon web coated with abrasive cleaning particles. When used in a daily cleaning system, these pads polish griddles and prolong the life of the screens making future cleaning easier. For only \$25.43 at 60 pads per box, replenish your griddle cleaning system with these scouring pads.

The screens are designed with an open mesh weave of spun glass coated with aluminum oxide abrasive particles. The screens loosen carbonized grease and food from the griddle. You can receive 200 screens per box for only \$35.07 under NSN 7920-01-162-6064, keeping your griddle cleaning system up to date. For best results use this system in the following method:

Daily Cleaning

Just follow the instructions below for best results:

- ★ Remove any heavy buildup of burned food with a scraper or spatula.
- \bigstar Allow griddle to cool below 212 degrees F and lubricate with liquid shortening.
- ★ Place the griddle screen on the griddle. Place the griddle polishing pad on top of screen. Next place griddle pad



holder on top of pad and screen and proceed to clean griddle using a front and back motion.

- ★ Polish griddle by placing the polishing pad under the pad holder and proceeding in a front and back motion.
- \bigstar Wipe clean with dry or slightly damp cloth. Your griddle is sparkling clean.

Cleaning Between Meals

- ★ Remove burned on food and grease using the polishing pad under the pad holder with clean hot water.
 - **★** Wipe dry with clean cloth.

This system may also be used to clean tough jobs on pots and pans. The griddle cleaning system is produced by the Beacon Lighthouse for the Blind, keeping with the Skilcraft tradition of providing you with top quality products.

Contact: Lenore Fleming, (817) 334-8680, Fax: (817) 334-8600

The price comparisons below explain it all:

GSA Has the Best Prices Anywhere For Quality Kitchen Cutlery

GSA <u>ITEM</u>	GSA PRICE	AVG MKT <u>PRICE</u>	% SAVING
7340-00-292-9487 12" Utility Fork	\$17.23	\$28.35	39
7330-00-241-8173 8" Cleaver	\$19.13	\$30.40	37
7330-00-550-7592 10" Sharpening Steel	\$10.89	\$21.95	50
7330-00-254-4791 8" Icing Spatula	\$3.22	\$10.25	69
7330-00-684-8740 14" Spatula	\$9.40	\$15.75	40
7330-00-680-2634 8" Offset Spatula	\$8.77	\$35.16	75
7340-00-197-1271 6" Boning Knife	\$2.21	\$11.26	80
7340-00-205-3335 8" Butcher's Knife	\$6.06	\$17.05	65
7340-00-579-3303 10" Butcher's Knife	\$10.17	\$21.20	52
7340-00-680-2641 14" Butcher's Knife	\$13.95	\$23.75	41
7340-00-223-7771 12" Forged Cook's Knife	\$19.26	\$53.97	64
7340-00-488-7950 10" Cook's Knife	\$4.88	\$21.97	78
7340-00-488-7939 3-1/4" Paring Knife	\$1.43	\$4.93	71
7340-01-056-1094 5-1/4" Skinning Knife	\$6.43	\$14.80	57
7340-01-056-1092 6" Skinning Knife	\$6.12	\$13.90	56
7340-00-680-2758 6" Slicing Knife	\$3.11	\$10.60	71

GSA <u>ITEM</u>	GSA PRICE	AVG MKT <u>PRICE</u>	% SAVING
7340-00-406-6531 12" Slicing Knife	\$8.13	\$16.30	50
7340-00-680-0863 12" Scalloped Slicing	\$9.84 g Knife	\$16.63	41
7340-00-197-1274 10" Scimitar Knife	\$5.25	\$21.38	75

Items available in the GSA Supply Catalog. If you need a copy, please call the Centralized Mailing List Setvice at (817) 334-5215.

GSA POC: Bill Hicks, (817) 334-4428, Fax (817) 334-8614

General Products Commodity Center Publications

- 1. Miscellaneous Reclamation, Recovery, & Recycling Equipment (Camp-F002)
- 2. Surge Protectors (Camp-F003)
- 3. Rigid Hull Inflatable Boats & Marine Engines (Camp-F004)
- 4. Kitchen in Minutes (NIPP-F002)
- 5. Above Gound Storage Tanks (NIPP-F001)
- 6. Fire Extinguishers, Hoses, Nozzles, Knee Pad and Smoke Detectors (7FXF-0001)
- 7. Building & Construction Material Catalog (7FXF-0003)
- 8. Janitorial Supplies Catalog (Camp-F005)

The above listing is provided to assist you in ordering General Products Commodity Center's Special Order Program Publications. The list provides you with the name of the catalog followed by its mailing list code. All of these catalogs are available through the Centralized Mailing List Service. To order please contact:

Centralized Mailing List Service (CMLS) (817) 334-5215 Fax: (817) 334-5227

Internet: Ken.Cowan@GSA.GOV

Federal Recycling Program

42

Furniture

Quality Packages for Quality of Life

At GSA's National Furniture Center we understand your commitment to providing quality housing and communities for military personnel. What better foundation for building motivation, service pride and improving productivity than providing your personnel with quality dormitory and quarters furnishings manufactured and installed by America's leading suppliers!

Our solution -- GSA's new "Packaged Room" Program

The program, developed in partnership with our suppliers and DOD customers, is a multiple award schedule that includes a series of basic core packages as well as customized packages for your unique project requirements. Single line product ordering makes the process convenient and the program's related service options enable you to easily coordinate design and installation. The program is slated to open for business this spring.

In today's military, you're committed to excellence ---- and we're committed to getting you there!

For program information, contact: Barbara Douglas (703) 305-7627

Coming Soon...

Your On-Line Connection to GSA's National Furniture Center

Watch for the GSA National Furniture Center Home Page on the Internet!

Featuring:

- ♦ NFC Events
- ◆ What's "News"
- ♦ ...And More!

Leave a message on our voice mail hotline for more information: DSN: 332-5660,

Commercial: (703)305-6379, or Contact the WebMaster via E:Mail:

(SHELLEY.KING@GSA.GOD)

Federal Recycling Program

Tools and Appliances

HALF-PRICE SALE!

The following six items will be offered at a 50% price reduction. The reduced prices will be good only through April, 1996 or until stock is depleted... so hurry and order now!

5120-00-596-9206

Hand Contact Burnisher

Flat blade type with smooth blade and finger grip. Overall length - 3 inches; finger grip length - 1 1/4 inches; Blade width - 1/4 inch; Blade thickness - .016 inch; Size # 4. **50 % Discount Price \$1.31**

5120-00-104-1736

Socket Wrench Handle

Type III; Class 3; style A; 1/2 inch square drive size.

Speeder type handle that has an exception that the male tang has a universal type drive end so that the head shall be able to move in a 180 degree angle for offset conditions. Overall length 18 -1/4 inches; sweep radius 2 - 3/4 inches; shank length 6 - 3/8 inches. The hand grip or knob on the end of the speeder shall withstand an end grip removal pull test force of 50 pounds minimum.

50 % Discount Price \$10.08

(Contact: Kathy Fjoser (816)926-3362, FAX (816)926-7182)

5130-01-060-4364

Nose Assembly

The rotatable straight nose assembly shall install 1/4" diameter Huckbolt fasteners and shall be functionally and mechanically compatible with Huck installation tool model 353. Diameter of nose assembly - 1.06" plus or minus 1/16", length of extension - 2.69" plus or minus 1/4", clearance flats - two each opposite one another, 2" plus or minus 1/32" machined parallel to and located .45" plus or minus .010" from horizontal centerline.

50% Discount Price \$177.82

5130-01-540-1266

Portable Pneumatic Circular Saw

Panel saw is for cutting plastics, aluminum, brass, masonite, drywall, plywood and light-guage steel. Saw has pistol-grip handle. Operating pressure is 90 psig, and saw has a 1/4" NPT air inlet connection. Cutting Capacity: cuts mild steel up to 18 guage, aluminum to 1/8" and plastics to full depth of cut. Depth of cut is 0 to 3/8" Maximum diameter of saw blade is 2", with a 1650-rpm no-load speed. Arbor diameter is 7/16", and the spindle housing is adjustable through 360 degrees. Furnished with four 2" blades: two with 44 teeth and two with 60 teeth.

50% Discount Price \$215.93

5130-00-542-3276

Pneumatic Blind Riveter

Air-operated, hydraulic piston-action riveter has interchangeable screw-on pulling heads. For installing various types of bolts and rivets. Designed for continuous operation. Installs countersunk and universal 1/8. 5/32, 3/16, and 1/4" rivets. Operates at 90 to 120 psig of air pressure. Includes pulling heads, one adapter and carrying case.

50% Discount Price \$1674.43

5130-01-029-8061

Pneumatic Horizontal Grinder

Air-powered portable grinder has 9100-rpm no-load speed and 1.5 ft-lb torque. It has 6" diameter wheel and 5/8" spindle arbor. **50% Discount Price \$375.49**

(Contact: Ira Miller (816)926-3946 or FAX (816)926-7182.)



NEW ITEMS UPDATE

The GSA Tools and Appliances Commodity Center (TACC) is always looking for new state-of-the-art tools and appliances to add to the Federal Supply System. In July TACC published a new Items Catalog describing various tools and appliances that have been added to the system in the past few months. For a copy of the Catalog, contact the CMLS at (817)334-5215 or FAX (817)334-5227.

TACC has added the following items since publishing the catalog:

"Torque Reach" Torque Bar

A socket wrench extension which instantly, easily and reliably extends to over 155% of its fully-retracted length in sure and solid 1/16 inch increments.

NSN:5120-01-416-7829 Part Number:0015637-C Selling Price:\$18.92 ea

Manufacturer: Add Vance Tool

Forstner Bit Set

A seven piece bit set for drilling flat holes. The set contains sizes: 1/4", 3/8", 1/2", 5/8", 3/4", 7/8" and 1".

NSN:5133-01-396-1713 Part Number:60001 Selling Price:\$106.29 ea

Manufacturer: Connecticut Valley

Screw Removal Tool

These tools are for the removal of phillips, trywing or high tork screws. They fold up for quick storage and have a compartment in the handle for accessories.

NSN:5120-01-398-2868

Part Number:7

Removes Screw: 1/4-3/8 **Selling Price: \$207.56 ea**

NSN:5120-01-398-2869

Part Number:5

Removes Screws:8/32-1/4 **Selling Price:\$181-40 ea**

Manufacturer: B& L International

Pocket Knives

These are single blade lock-back multipurpose folding knives.

NSN:5110-01-414-4916

Part Number:06751

Blade Length: 3-1/2" (serrated)

Selling Price:\$20.70 NSN:5110-01-414-4917

Part Number:06501 Blade Length:2-1/2"

Selling Price:\$17.46 NSN:5110-01-414-4918

Part Number:06701 Blade Length:3-1/2"

Selling Price:\$20.70 NSN:5110-01-414-4920

Part Number:06551

Blade Length: 2-1/2" (serrated)

Selling Price:\$17.46

Unit of Issue:ea

Manufacturer:Gerber Legendary Blades

Multiplier Adapter Kit

This is an adapter kit for the Gerber multiplier. It consists of 3 cross tip screwdriver bits, 3 flat tip screwdriver bits, a coupler and synthetic pouch. Will work with but does not include multiplier 5110-01-346-5339, 5110-01-346-5340 or 5110-01-346-5341.

NSN:5110-01-414-5406

Part Number:55200

Selling Price:\$10.80 ea

Manufacturer: Gerber Legendary Blades

Gator Saw

The Gator Saw has a double cut 7-1/2" blade that folds into the handle. It has a locking mechanism to prevent accidental closure.

NSN:5110-01-414-6756

Part Number: 46034 Selling Price:\$6.94 ea

Manufacturer:Gerber Legendary Blades

Locknut Tool NSN:5120-01-412-7824

Part Number:TLT 096

Size:1/2"

Selling Price:\$25.39 ea

NSN:5120-01-412-9272

Part Number:TLT 098

Size:3/4"

Selling Price:\$27.24 ea

NSN:5120-01-412-9273

Part Number:TLT 099

Size:1"

Selling Price:\$30.47 ea

NSN:5120-01-412-9274

Part Number: TLT 097

Size:1-1/4"

Selling Price:\$33.09 ea

NSN:5120-01-412-9275

Part Number:TLT 102

Size:1-1/2"

Selling Price:\$34.86 ea

NSN:5120-01-412-9276

Part Number: TLT 103

Size:2"

Selling Price:\$36.80 ea

NSN:5120-01-412-9277

Part Number:TLT 100

Size:1/2" - 2"

Selling Price:\$184.64 se

NSN:5120-01-412-9278

Part Number: TLT 101

Size:2-1/2"

Selling Price:\$39.57 ea

NSN:5120-01-412-9279

Part Number:TLT 106

Size:3"

Selling Price:\$40.63 ea

NSN:5120-01-412-9280

Part Number:TLT 108

Size:3-1/2"

Selling Price:\$43.27 ea

NSN:5120-01-412-9281

Part Number:TLT 104

Size:4"

Selling Price:\$45.25 ea

NSN:5120-01-412-9282

Part Number:TLT 105

Size:5"

Selling Price:\$49.73 ea

NSN:5120-01-413-3188

Part Number: TLT 107

Size:6"

Selling Price:\$55.27 ea Manufacturer:Takas Tool

Light Adapter Kits for Ceiling Fans

These light adapter kits will fit all models of Hunter ceiling fans and accept glassware fixtures with standard 4" flange. The glassware is not included.

NSN:4140-01-418-9923 Part Number:22256 Selling Price:\$6.40 kt

Color:Brass

NSN:4140-01-419-1574

Part Number:22317 Selling Price:\$5.30 kt

Color:White

Manufacturer: Hunter Fan Co.

If you know of a new state-of-the-art tool or appliance that you would like to see in the Federal Supply System, please contact the TACC Director, Customer/Vendor Relations (816)926-2390 or FAX (816)926-1271.

Have You Received Your SCIT Supplement?

Have you received your copy of the January, 1996 Standardization and Control of Industrial Quality Control Tools (SCIT) Supplement? This supplement, to be used in conjunction with the June 1993 catalog, describes over 5000 new items that have been added to the program. It also contains an updated price list on all items within the program.

Included in the supplement is a Special Insert describing commercially available brand name Tool Cabinets and Chests. These cabinets and chests are currently available through one of GSA's special order programs. Orders should be placed by NSN via FEDSTRIP/MILSTRIP/MUFFIN.

If you have not received your copy of the SCIT Supplement, contact the GSA Centralized Mailing List Service at (817)334-5215 or FAX (817)334-5227.

POC: Customer/Vendor Relations Staff (816)926-2390, FAX (816)926-1271.

AN ADMINISTRATIVE NOTE TO OUR CUSTOMERS:

The Household and Office Appliances Program has been under a recent transition. The procurement and engineering responsibilities have been transferred from Arlington, VA to Kansas City, MO. The following is an updated list of phone numbers to call for assistance:

For general information regarding GSA's appliances program, call: Gail Allen - (816)926-2389 or DSN 465-2389

For requisition status, pricing information, to place emergency orders, or to expedite order shipments, call:

Requisition Management - (816)926-7315 or DSN 465-7315

For technical information on product specifications (i.e. dimensions, capacity, etc.), call:

Lee Harding - (816)926-7124 or DSN 465-7124

Tool Carrier, Backpack, 5140-01-420-0438: The New Item Program is adding a 5140 Class Tool Pack that can be customized. It will be added directly to the stock program, effective February 1st, due to its current popularity, through commercial sources, with numerous customers. The Tool Pack allows the user to organize over 100 tools in pockets, slots and zippered compartments. It consists of three double panel packs that fit into a backpack for hands free transporting of tools to your work area or up ladders. The panels are #1 Document pocket, #2 Screwdriver panel, #3 Utility tool panel, #4 Pliers panel, #5 Wrenches panel and #6 sockets panel. Application is suitable for Electricians, Heating & Cooling Technicians, Locksmiths or Marine Navigation units. The Pack Lock is designed to fit through the zipper pulls to secure all eight top zippers. The outer pack has a handle for carrying cords or ropes. Inside, a pocket secures aerosol cans & flashlight. The outside pocket is suitable for the Trouble Light Loop. The Pack is made from 1000 denier cordura. Dimensions when closed are 8.5" X 14" X 18.5". The TOOL CARRIER will sell for \$99.33.

Contact: Gerald Holmes (816)926-3498 or FAX (816)926-7182



Notice of Discontinued Screwdrivers

The Irwin Company has decided to discontinue the manufacture and sale of all hand screwdrivers. This will affect 45 items supplied through the Standardization and Control of Industrial Quality Tools (SCIT) Program. These items were deleted off of the Irwin contract effective October 31, 1995. Any order received prior to October 31 will be filled, however any order received after that date will be cancelled. Listed below are the national stock numbers and Irwin part numbers of the items that have been deleted.

deleted.	
<u>NSN</u>	PART NO.
5120-01-335-2507	76101
5120-01-335-2508	76102
5120-01-335-2510	76103
5120-01-335-2511	76104
5120-01-335-2512	76105
5120-01-335-2513	76106
5120-01-335-2514	76108
5120-01-335-2502	77401
5120-01-335-2503	77403

5120-01-335-2504 77404 5120-01-335-2505 77405 5120-01-335-2506 77406 5120-01-335-2499 75701 5120-01-335-2471 75703 5120-01-335-2472 75704 5120-01-335-2473 75706 5120-01-335-2474 75708 5120-01-335-2475 75710 5120-01-335-2476 75712 5120-01-335-2477 75903 5120-01-335-2478 75904 5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510 5120-01-335-2484 76510	<u>NSN</u>	PART NO.
5120-01-335-2506 77406 5120-01-335-2499 75701 5120-01-335-2471 75703 5120-01-335-2472 75704 5120-01-335-2473 75706 5120-01-335-2474 75708 5120-01-335-2475 75710 5120-01-335-2476 75712 5120-01-335-2477 75903 5120-01-335-2478 75904 5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2504	77404
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5120-01-335-2471 75703 5120-01-335-2472 75704 5120-01-335-2473 75706 5120-01-335-2474 75708 5120-01-335-2475 75710 5120-01-335-2476 75712 5120-01-335-2477 75903 5120-01-335-2478 75904 5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2506	77406
5120-01-335-2472 75704 5120-01-335-2473 75706 5120-01-335-2474 75708 5120-01-335-2475 75710 5120-01-335-2476 75712 5120-01-335-2477 75903 5120-01-335-2478 75904 5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2499	75701
5120-01-335-2473 75706 5120-01-335-2474 75708 5120-01-335-2475 75710 5120-01-335-2476 75712 5120-01-335-2477 75903 5120-01-335-2478 75904 5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2471	75703
5120-01-335-2474 75708 5120-01-335-2475 75710 5120-01-335-2476 75712 5120-01-335-2477 75903 5120-01-335-2478 75904 5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2472	75704
5120-01-335-2475 75710 5120-01-335-2476 75712 5120-01-335-2477 75903 5120-01-335-2478 75904 5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2473	75706
5120-01-335-2476 75712 5120-01-335-2477 75903 5120-01-335-2478 75904 5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2474	75708
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5120-01-335-2478 75904 5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2476	75712
5120-01-335-2479 75906 5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2477	75903
5120-01-335-2480 75910 5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2478	75904
5120-01-335-2481 76504 5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2479	75906
5120-01-335-2482 76506 5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2480	75910
5120-01-335-2483 76508 5120-01-335-2484 76510	5120-01-335-2481	76504
5120-01-335-2484 76510	5120-01-335-2482	76506
	5120-01-335-2483	76508
£100 01 225 0500 76000	5120-01-335-2484	76510
5120-01-555-2500 /6802	5120-01-335-2500	76802
5120-01-335-2485 77001	5120-01-335-2485	77001
5120-01-335-2486 77003	5120-01-335-2486	77003

5120-01-335-2487

5120-01-335-2488

5120-01-335-2489

5120-01-335-2490

5120-01-335-2491

5120-01-335-2492

<u>NSN</u>	PART NO.
5120-01-335-2493	77206
5120-01-335-2494	77208
5120-01-335-2501	77210
5120-01-335-2495	77804
5120-01-335-2496	77806
5120-01-335-2497	77808
5120-01-335-2498	77810

Contact: Customer/Vendor Relations Staff (816)926-2390 or FAX (816)926-1271.

New Pocket Survival Tool Supplier

Since January 1, 1995, two very popular stock pocket survival tools, 5110-01-279-9332 (stainless steel, leather sheath) and 5110-01-321-8805 (black oxide, leather sheath), have been supplied by Gerber Legendary Blades a Fiskars Company. Both items were previously supplied by the Letherman Company. The appearance and quality of these pocket survival tools have and will remain constant.

Contact: Tom Selzak, (816)926-3470 or FAX (816)926-7182

National Customer Service Center

77004

77006

77008

77010

77203

77204

Mar. 1 Changes Coming for Supply Discrepancy Reporting

The GSA National Customer Service Center (NCSC) resolves discrepancies reported on orders placed via MILSTRIP/FED-STRIP, MUFFIN, AND TTOS. Beginning March 1, 1996, the NCSC will implement new regulations regarding discrepancy reporting. These procedural changes will affect Supply Discrepancy Reports-- SDR's (formerly called RODs). The new procedures are as follows:

- 1. The NCSC will accept and resolve discrepancy reports received within 90 days after the ship date for CONUS activities and 150 days after the ship date for overseas activities. (The time-frame for Foreign Military Sales is unaffected and remains 2 years.) Discrepancy reports received after the above timeframes will not be rejected, but they will be treated as "informational only."
- 2. On discrepancies involving an expired shelf-life, the GSA customer should call the Shelf-Life Hotline, (209) 946-6333, before filling out an SDR. The customer may learn that the product's

expiration date has been updated and its shelf-life extended. In these cases, the call would save the administrative time spent increating an SDR.

3. On any discrepancy, a verbal commitment of the resolution from the NCSC Supply Technician to the customer will satisfy the response requirement. Then the resolution itself, such as receipt of a financial adjustment, will serve as the final verification. However, if the customer requests a written response, the NCSC will provide one. The NCSC will retain its \$0 threshold and continue to accept discrepancy reports valued at any dollar amount.

To report a discrepancy, contact the NCSC:

Toll free: (800)-488-3111
Commercial: (816) 926-1416
DSN: 465-1416
FAX: (816)926-6952
Or write to: National Customer Service Center

1500 E. Bannister Road Kansas City, MO 64131

Internet:

For military customers: RODSM.NCSC@gsa.gov For civilian customers: RODSC.NCSC@gsa.gov

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Mail Management

A Mail Manager's Complaint:

"...thar's too much money in 'em thar postage meters!"

How much of *your* agency's money is dead... tied up in underutilized or inactive postage meters.?

In some mail centers, postage meters are set to the maximum amount the meters will hold rather than how much postage the agency actually needs. Some mail centers, with two or more meters (backup meters included), load all their postage meters to full capacity and then thousands even tens of thousands of dollars are tied up and unused. Some postage meters have been just sitting loaded with maximum postage since the agency's conversion to direct accountability -- underutilized or inactive. Let's hope the above scenario doesn't sound like your mail center.

Most successfully managed mail centers buy postage quarterly. Quarterly postage purchases establish a baseline, a beginning and ending, for budget monitoring. Just as importantly, quarterly postage purchases cut down or eliminate excessive "carry-over" postage into the new fiscal year. It is best to purchase enough postage for each postage meter to last a quarter. The "ideal" situation is to run out of postage on September 30, and then start anew with new fiscal years' money on Oct 1. Of course that is the "ideal," but the point is to establish a pattern of postage purchases, and to not bring excessive carry-over into the new fiscal year.

Other advantages of quarterly postage purchases are that postage purchase (budget) verification, and analysis of mail center activity are much easier. Mail managers will find it easier to identify and verify postage budgets by directing postage meter settings on a quarterly basis. Penalty mail managers will especially benefit from quarterly postage purchases, because quarterly purchases are easier to identify in the Official Mail Accounting System (OMAS) system reports. This is because quarterly postage purchases are based on historical use rather than guesses. And once agency's trends, peaks and valleys are identified, mail managers have another tool to help them make even smarter decisions on equipment and personnel use.

Finally, backup postage meters, too, are often times filled to their maximum just waiting for the main postage meter to go down. We recommend, based on your location and maintenance agreement with your meter vendor, 2-3 day's postage is usually an adequate amount for backup postage meters. In addition, it is a good idea to occasionally run some mail through the backup to ensure that it is working properly. Backup postage meters also should be filled on a routine basis at least semi-annually.

The benefits of quarterly postage purchases include:

- o availability of agency funds.
- o more accurate picture of agency's mail usage.
- o more management information for mail managers.
- o eliminate "carryover."
- o budget verification and analysis.

o more informed decisions for mail managers.

A major advantage of direct accountability for postage payment is the ability to respond more quickly to problems as they arise rather then 6 months or more later. But overfilling postage meters is no way to improve cash flow. So--just how much of your agency's money is dead? For more information, call: Bill Percival, Mail Management Branch, (703) 305-7577

HERE'S A REMINDER THAT THE FEDERAL SUPPLY SERVICE HAS SOME GREAT EVENTS SCHEDULED FOR THIS SPRING---

3 BIG EXPOS

AT

3 GREAT LOCATIONS!

SEE THE NOTICE ON PG. 3 FOR MORE DETAILS... AND WATCH THIS SPACE!



Printed on Recycled Paper

ADP Equipment

Supply Schedule Updates for ADP Equipment Coming Soon

Revised and updated contract information covering the latest technology and newest products will soon be available for the following multiple award Federal Supply Schedules:

Federal Supply Schedule FSC 58, Part VI & VII, Commercial Telecommunications Equipment.

(Includes telephone equipment, voice message systems, video teleconferencing equipment, facsimile equipment, pagers and public address systems, non-tactical two-way radio, broadcast band, microwave, airborne & radio navigation transmitters and receivers.) Contract period: February 1, 1996 thru September 30, 2000.

Federal Supply Schedule FSC 70, Part I, Section B/C, General Purpose Commercial Automatic Data Processing Equipment.

(Includes microcomputer systems, including stand alone, laptop/portable, microcomputers, optical disk systems and microcomputer-controlled devices, as well as all peripheral devices, software, maintenance and training.) Contract period: April 1, 1996 thru March 31, 1999.

What Will This Mean To You?

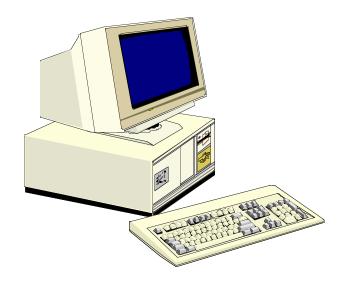
These Federal Supply Schedules include the following enhancements:

1. NO synopsis requirement.

and

- 2. NO maximum order limitation. New procedures have been developed that will allow Federal Supply Schedules to accept "any size" order. Contact the Contracting Officer for more information.
- 3. Increased opportunities for price reductions. Customers may now request price reductions from a Schedule Contractor when circumstances, such as high quantity individual orders, indicate that the potential for obtaining a reduced price exists.
- 4. Simplified Ordering procedures have now been incorporated. Agencies can place orders under \$2500 with any schedule contractor. For orders over \$2500, select the "best value".

In addition, beginning 10/1/96, contract information for this schedule will be accessible on-line through GSA Advantage! This on-line electronic ordering system will allow customers to search for product specific information, review delivery options



and place orders. See below for further information on how you can use this system.

For More Information

To learn about FSC 58, Part VI & VII, contact: General Services Administration Contracting Officer (FCIR/FCIV) (FSC Group 58, Part VI and VII) Washington, D.C. 20406 Tel: (703) 305-3037/3057

To learn about FSC 70, Part I, B & C contact: General Services Administration Contracting Officer (FCIS) (FSC Group 70, Part I, Section B & C) Washington, D.C. 20406 Tel: (703) 305-3038

In addition, the Federal Supply Service is excited to announce that we are in the process of developing the very first printed copy of these schedules. To place your activity on our mailing list to receive printed copies of this schedule, when they are available, please contact:

General Services Administration Centralized Mailing List Service (7CAFL) P.O. Box 6477 Fort Worth, TX 76115 (817)334-5215 FAX: (817)334-5227 Internet: ken.cowan@gsa.gov

The mailing list codes for these schedules are OOSC 5813 (for 58, VI & VII) and 00SC 7011 (for 70, I, B/C).

CSD Seminars

Customer Service Directors in the following regions will conduct FSS Information Seminars for local customers. While our target audience is new employees in supply and procurement/contracting, updated material will be presented that may be of use to experienced personnel. The following are tentative dates and locations. Exact dates and locations will be announced in regional mailings. **Seminars are free; however, lodging and transportation, if required, are the responsibility of the attending agency.**

PACIFIC RIM REGION

Arizona, California, Nevada, Pacific and Far East

Locations	Dates
Okinawa, Japan***	February 1996
San Jose, CA*	March 1996
Honolulu, HI***(Civ.A	Agencies) Mar '96
Tucson, AZ**	March 5, 1996
Phoenix, AZ**	March 7, 1996
Santa Monica, CA**	March 12, 1996
Los Angeles, CA**	March 14, 1996
Monterey, CA*	April 1996
Stockton, CA*	April 196
Marshall Islands***	June 1996
Seoul, Korea***	April 1996
Pusan, Korea***	April 1996
San Diego, CA**	April 16, 1996
Fresno, CA*	May 1996
Redding, CA*	May 1996
Misawa, Japan***	May 1996
Sasebo, Japan***	May 1996
Yuma, AZ**	May 21, 1996
Sacramento, CA*	June 1996
SanBernadino, CA**	June 19, 1996
Long Beach, CA**	June 20, 1966
Oakland, CA*	July 1996
Oxnard, CA**	August 8, 1996
Reno, NV*	August 1996
Flagstaff, AZ** So	eptember 10, 1996
Las Vegas, NV* Se	eptember 17, 1996

- * Contacts for Northern California and Northern Nevada: Ron Berger, (415) 744-5378 or Dave Lampert, (415) 744-5375
- ** Contacts for San Diego and Arizona: Albert Garza (619)235-4706 or Dilys Sunabe (213) 526-7500
- ** Contacts for Southern California and Southern Nevada: William Eason or Dilys Sunabe
- *** Contacts for Pacific and Far East: Tony Nonan and Tom Meiron, (808) 541-1776, DSN: 438-4960, FAX (808) 541-3406

GREATER SOUTHWEST REGION

Arkansas, Louisiana, New Mexico, Oklahoma, and Texas

Locations	Dates
Little Rock, AR	February 22, 1996
Houston, TX	March 13, 1996
Santa Fe, NM	April 1996
Alexandria, LA	May 1996
Dallas/Arlington, TX	June 1996
Oklahoma City, OK	July 1996
El Paso, TX	August 1996
San Antonio, TX	September 1996
Shreveport, LA	October 1996
Austin, TX	November 1996
Tulsa, OK	December 1996

Contact: Betty Russell, (817) 334-2892

ROCKY MOUNTAIN REGION

Colorado, Montana, North Dakota, South Dakota, Utah, and Wyoming

Locations	Dates
Helena, MT	February 1996
Rapid City, SD	April 1996
Denver, CO	June 1996
Grand Junction, CO	June 1996
Cheyenne, WY	September 1996

Contact: Tony Del Vecchio or Sam Livengood, (303) 236-7546/7543

GREAT LAKES REGION

Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin

Locations	Dates
Indianapolis, IN	March 1996
Milwaukee, WI	April 1996
Cincinnati, OH	April 1996
Detroit, MI	May 1996
Cleveland, OH	May 1996
Chicago, IL*	June 1996
Minneapolis, MN	July 1996
Collinsville, IL	August 1996
*Regional Product Fair/Workshops	

Contact: Marketing Division, (312) 353-7549

NEW ENGLAND REGION

Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont

Locations	Dates
Portsmouth, NH	March 27, 1996
Burlington, VT	April 24,1996
Bangor, ME	
Rutland, VT	June 19, 1996
Augusta, ME	July 23, 1996
Manchester, NH	August 21, 1996
BOSTON, MA	. September 1996***

Contact: Pam Lapointe (617) 565-7302 or Bob Cobbett (617) 565-7303.

*** Annual Customer Fair/Expo & FSS Informational Seminar.

MID-ATLANTIC REGION

Delaware; Pennsylvania; Maryland; Virginia; West Virginia; District of Columbia; Prince Georges & Montgomery counties, MD; Fairfax, Loudoun, Prince William, Arlington counties and the cities of Fairfax, Falls Church, and Alexandria, VA

Locations	Dates
Pittsburgh, PA	March 1996
Washington, DC*	May 1,1996
Eastern Shore, VA	May 1996
Martinsburg, WV	May 1996
Philadelphia, PA	August 8, 1996
Washington, DC	September 1996
Richmond, VA	September 1996
Norfolk, VA	October 1996

* FSS Expo

Contact: Washington, DC area: Cheryl Murray-Jackson, Janeice Burns, Johnetta Edwards, Robbie Robinson, Willie Mills, Tony A. King - (202) 755-0320

Eastern Pennsylvania: Christopher Bennethum - (215) 656-3888

Western Pennsylvania & West Virginia: Judy McCoy - (412) 644-4854.

Maryland & Delaware: Hazel Radford - (410) 962-4422

Virginia: Betty Drueke - (804) 441-6510

SOUTHEAST REGION Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee

Locations	Dates
Jacksonville, FL	February 29, 1996
Memphis, TN	March 14, 1996
Charlotte, NC	March 21, 196
Lexington, KY	March 28, 1996
Orlando, FL	April 11, 1996
Raleigh, NC	April 18, 1996
Birmingham, AL	April 25, 1996
Pensacola, FL	May 9, 1996
Charleston, SC	May 16, 1996
Huntsville, AL	May 23, 1996
Fayetteville, NC	June 13, 1996
Savannah, GA	June 20, 1996
Knoxville, TN	June 27, 1996
Atlanta, GA	September 1996
July 19 - Aug 4 - Olympics in Atlanta	

Aug 16 - 27 - Para-Olympics in Atlanta

Contact: Adrian Finney, (404) 331-3026

NORTHWEST/ARCTIC REGION Alaska, Idaho, Oregon, and Washington

Dates
March 1996
April 1996
April 1996
May 1996
June 1996
June 1996
July 1996
July 1996
August 1996
August 1996
September 1996

Contact: Washington, Oregon, Idaho - Bernie Kuehn, or Patti Lanzetti, (206) 931-7023, FAX (206) 931-7203

Contact: Alaska - Don Beadle, (907) 271-4298, FAX (907) 271-4297

NORTHEAST & CARRIBEAN REGION

New York, New Jersey, Puerto Rico and Virgin Islands

Locations	Dates
Long Island, NY	March 1996
Newark, NJ	April 1996

Contact: Judy Poskanzer, Christine Lincoln, and Christine Keen (212) 264-3592

Defense Logistics Agency

Three Supply Centers Renamed as Responsibilities Grow

DLA is changing the names of three inventory control points (ICPs) as a result of new responsibilities each are to assume over the next few years. The three centers are the Defense General Supply Center (DGSC), Richmond, VA.; the Defense Construction Supply Center (DCSC), Columbus, OH; and the Defense Personnel Support Center (DPSC), Philadelphia, PA. The new names will be Defense Supply Center, Richmond, Columbus and Philadelphia, respectively. The Columbus and Richmond changes were effective Dec. 31, 1995; the DPSC renaming will take place at a later date.

The name changes reflect the changing missions of the centers. As the agency begins to realign management responsibility for more than one million supply items, it is creating two centers that buy equipment used in military weapons systems and another that specializes in buying troop and general support items such as food and clothing. DCSC and DGSC will become these two weapons systems support ICPs, and DPSC will realign to form the troop and general support ICP.

This realignment, in the types of items handled by its supply centers, will not result in additional activities. Moreover, DLA will continue to reduce its infrastructure, consolidate and realign its operations to be more efficient, as is being done throughout the Department of Defense.

Effective December 31, 1995, DGSC became Defense Supply Center, Richmond (DSCR).DCSC was renamed the Defense Supply Center, Columbus (DSCC), effective December 31, 1995. The Defense Electronics Supply Center (DESC), in Dayton, OH, will retain its name, until the organization moves in December 1996 to the Defense Supply Center, Columbus. DESC's move is a result of recommendations made in 1993 by the Base Realignment and Closure Commission.

DPSC will be renamed the Defense Supply Center, Philadelphia (DSCP), at a later date yet to be determined. The Defense Industrial Supply Center (DISC), also in Philadelphia, will retain its current name until it is realigned with DSCP. Both changes are being made to reflect changes mandated by the Base Realignment and Closure Act of 1995, as well as changes generated by the overall realignment of all similar defense facilities.

The Defense Fuel Supply Center (DFSC), Fort Belvoir, VA, will retain its current name, since it will continue to specialize in the procurement of fuel and related supplies.

Report of Discrepancy (ROD) Change

DLA has changed its reporting procedures for submitting RODs for discrepant shipments of DLA-managed items. Customers may now submit RODs directly to the shipping depot, if known, or continue to submit to the DLA Inventory Control Point if the shipper is unknown. No matter where the ROD is sent, only the original copy should be submitted along with the DD 1348-1A. Additional copies are not required. This change was made to provide a quicker response time to customers since depots are ultimately responsible for investigating these types of discrepancies. Regardless of where the ROD is initially received in DLA, the ROD data base will be immediately updated to prevent duplication of effort on the part of depots/ICPs. The shipping depot can be identified by the Routing Identifier Code (card column 4-6), the six digit activity address code in block 2 (upper right), or the in-the-clear address on the DD 1348-1A. This change does not affect the current process for Direct Vendor Delivery or Subsistence Shipments which should still be submitted to the ICP. For general questions on this change, call Paul Conner at DSN 427-2532 or commercial (703) 767-2532.

GSA Interagency Training Center

1996 Schedule Set For TQM Training

Based on the reinvention strategies endorsed by the NPR and the Federal Quality Institute(FQI), the GSA Interagency Training Center now offers 14 TQM courses delivered in three formats: regularly scheduled classes (with special and group discounts), on-site specials, and "flexible scheduling", a new format designed for those locations not included in our regular schedule. For more information about the classes listed below, which are scheduled for March-September 1996, contact Jim Aden on (703) 603-3261; FAX 603-3258.

QMT900 - The Hidden Customer - Internal Customer Service Develop skills for improving your ability to serve internal and external customers. Length -2 days; cost \$245. Schedule:

900-02	Mar 11-12	Washington, DC
900-03	May 20-21	Washington, DC
900-04	Jul 15-16	Washington, DC
900-05	Jul 22-23	Atlanta, GA
900-06	Aug 5-6	Boston, MA
900-07	Aug 5-6	Denver, CO
900-08	Aug 12-13	San Francisco, CA
900-09	Aug 19-20	Seattle, WA
900-10	Sep 23-24	Washington, DC

QMT903 - Creating a Customer-Focused Organization Explore ways to focus your organization on providing continually improving service to both internal and external customers. 2 days. Cost: \$245. Schedule:

903-01	Jun 3-4	Washington, DC
903-02	Aug 26-27	Washington, DC

QMT912 - Strategic Quality Planning

Learn to develop long-term strategies for achieving lasting quality improvement. 3 days; \$320. Schedule:

912-01	Apr 10-12	Washington, DC
912-02	Jun 19-21	Washington, DC
912-03	Sep 18-20	Washington, DC

QMT910 - TQM: An Overview

Review current reinvention strategies and how to integrate them with the principles and practices of TQM to transform your organization. 2 days; Cost: \$245. Schedule:

910-03	Apr 15-16	Washington, DC
910-04	May 20-21	Atlanta, GA
910-05	Jun 3-4	Washington, DC
910-06	Jun 10-11	Boston, MA
910-07	Jun 10-11	Denver, CO
910-08	Jun 17-18	Seattle, WA
910-09	Jul 8-9	San Francisco, CA
910-10	Jul 29-30	Washington, DC
910-11	Sep 23-24	Washington, DC

QMT917 - Introduction to Team Building and Tools Develop interpersonal and team building skills needed to apply TQM principles and practices in team settings. 3 days; \$320. Schedule:

917-03	Apr 17-19	Washington, DC
917-04	May 22-24	Atlanta, GA
917-05	Jun 5-7	Washington, DC
917-06	Jun 12-14	Boston, MA
917-07	Jun 12-14	Denver, CO
917-08	Jun 19-21	Seattle, WA
917-09	Jul 10-12	San Francisco, CA
917-10	Jul 31-Aug 2	Washington, DC
917-11	Sep 25-27	Washington, DC

QMT920 - Using The Tools To Get Started

Learn and apply the interpersonal skills necessary for effective teamwork as you practice the tools and techniques used to improve a work process. 3 days; \$320. Schedule:

920-01	Jun 26-28	Washington, DC
920-02	Aug 26-28	Washington, DC

QMT925 - Focusing On Results: Developing and Implementing Performance Measurement Systems. Learn how to develop performance measures that respond to customers' needs. 3 days; \$320. Schedule:

925-01	Jun 5-7	Washington, DC
925-02	Aug 28-30	Washington, DC

QMT930 - Building Quality Teams

Learn team-building techniques and facilitation skills as you practice the different team roles. 3 days; \$320. Schedule:

930-02	Mar 13-15	Washington, DC
930-03	May 22-24	Washington, DC
930-04	Jul 17-19	Washington, DC
930-05	Jul 24-26	Atlanta, GA
930-06	Aug 7-9	Boston, MA
930-07	Aug 7-9	Denver, CO
930-08	Aug 14-16	San Francisco, CA
930-09	Aug 21-23	Seattle, WA
930-10	Sep 25-27	Washington, DC

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QMT931 - Building Facilitation Skills

Practice the roles of the facilitator and the leader as you learn how to facilitate quality teams and how to effectively present statistical processing tools. 5 days; \$500. Schedule:

931-02	Apr 15-19	Washington, DC
931-03	Jul 8-12	Washington, DC
931-04	Aug 19-23	Washington, DC
931-05	Sep 9-13	Atlanta, GA
931-06	Sep 16-20	San Francisco, CA
931-07	Sep 23-27	Boston, MA
931-08	Sep 23-27	Denver, CO
931-09	Sep 30-Oct 4	Seattle, WA
931-10	Sep 30-Oct 4	Washington, DC

Other on-site (or "flexible scheduling") courses include:

QMT911 - Leadership Roles For Getting Started

Learn to use a strategic, integrated approach to involve everyone

in continually improving your organization's customer service. 2 days.

QMT915 - Transitioning: From Reorganization to Renewal Learn how to assist the process of change within your organization by examining your role in the effort to promote cooperation, improvement and customer service. 3 days.

QMT940 - Quality And Diversity: The Crucial Coalition Learn how to integrate the practices and principles of TQM with a working knowledge of diversity. 3 days.

QMT941 - Diversity Awareness

Determine your own level of diversity awareness by examining personal issues that effect your ability to deal with an increasingly diverse workforce. 1 day.

SHORT ON TRAINING FUNDS?

Save travel and per diem! Have the GSA Interagency Training Center deliver your Quality Management training on-site at a location of your choice! With 14 courses to choose from, we're sure to have the training that will meet your needs.

For one price, we provide the instructor, books and materials; you provide the students, a training room and equipment. Prices start as low as \$4500 for two training days, \$6500 for three and \$8500 for five. For more information, contact Jim Aden on (703) 603-3261.

UNICOR

Lockers and Wardrobes By UNICOR-- Not Only Rugged but Reasonably Priced As Well

Whether it's for barracks, gymnasiums, schools, hospitals or shop areas, UNICOR clothing lockers, wardrobes and storage cabinets are designed to withstand years of rugged use. GSA offers a wide variety of tough UNICOR lockers and wardrobes in their current Supply Catalog.

A single-tier locker, constructed of enamel-painted heavy-gauge steel is ideal for several applications. The locker comes in a variety of widths and depths to fit most space requirements. The 15" wide locker is perfect for a school environment where space is at a premium. It offers maximum space efficiency in a much smaller footprint. An 18" wide locker is just the right size for locker bags, sports equipment or work clothing, making this locker an excellent choice for fitness centers or industrial areas.

The largest single locker measures in at a full 24" wide. Perfect for barracks, where optimum space management is a necessity. All of these lockers feature a full width coat rod, a hat shelf and four coat hooks. The 16-gauge semi-louvered door has a surface mounted, lift type handle with a padlock eye for added security. Doors are hinged on the right-hand side with three steel hinges.

<u>Item</u>	<u>Size</u>	Color	<u>NSN</u>	Price
Single Tier Clothing Locker	15"x18"x78"	Gray	7125-00-530-1899	\$110.25
Single Tier Clothing Locker	18"x21"x78"	Gray	7125-00-530-1938	\$ 99.75
Single Tier Clothing Locker	15"x24"x78"	Gray	7125-00-680-2764	\$143.85
Clothing Locker w/o legs	15"x21"x72"	Ivory	7125-00-550-7024	\$115.50

The single-door wardrobe offers yet another option in space management. The cabinet has a width of 24" and a depth to 18", maintaining a close profile to walls or partitions. The wardrobe offers a non-adjustable hat shelf and an adjustable coat rod. It features a satin finish handle that operates a three point latching system for additional security. For added convenience, these cabinets can be shipped assembled.

<u>Item</u>	<u>Size</u>	<u>Color</u>	<u>NSN</u>	Price
Single-Door Wardrobe	24"x18"x78"	Gray	7125-00-634-0848	\$137.81
Single-Door Wardrobe,	24"x18"x78"	Gray	7125-00-526-6721	\$149.10
(assembled)				

Get even more room with a double-door wardrobe. Offering a full 36", this locker has all of the same features as the wardrobes above but has double doors.

<u>Item</u>	<u>Size</u>	<u>Color</u>	<u>NSN</u>	Price
Double-Door Wardrobe	36"x18"x78"	Gray	7125-00-275-6224	\$141.12

For maximum storage, the UNICOR combination wardrobe/storage cabinet is the answer. This impressive storage system has a non-adjustable hat shelf, six adjustable shelves, a center divider, a coat rod and two coat hooks. The shelves are adjustable on two-inch centers and no tools are required for adjusting shelf height.

<u>Item</u>	<u>Size</u>	<u>Color</u>	<u>NSN</u>	Price
Wardrobe/Storage Cabinet	36"x18"x78"	Gray	7125-00-264-4939	\$181.91
Wardrobe/Storage Cabinet,	36"x18"x78"	Gray	7125-00-641-5434	\$203.96
(assembled)				

Take the wardrobe above and add drawers to it and you have UNICORís ultimate combination wardrobe/storage cabinet. This unit feature two small drawers and one full width drawer that operate on four adjustable nylon rollers or glides.

<u>Item</u>	<u>Size</u>	<u>Color</u>	<u>NSN</u>	<u>Price</u>
Wardrobe/Storage Cabinet	36"x18"x84"	Gray	7105-00-269-9217	\$325.61

If it's a contemporary look you're after, UNICOR can provide lockers with a modern look. Featuring a baked on enamel finish in two colors and brightly finished chrome hardware, these wardrobes will complement the appearance of any office or quarters.

<u>Item</u>	<u>Size</u>	<u>Color</u>	<u>NSN</u>	Price
Wardrobe/Storage Cabinet	36"x18"x64-3/4"	Black	7105-00-009-1933	\$184.80
Wardrobe/Storage Cabinet	36"x18"x64-3/4"	Parchment	7105-00-009-1931	\$184.80
Wardrobe/Storage Cabinet	36"x18"x80-9/16"	Black	7105-00-764-5193	\$204.75
Wardrobe/Storage Cabinet	36"x18"x80-9/19"	Parchment	7105-00-764-5162	\$204.75

For more information on UNICOR's lockers and wardrobes call the Customer Service Center at (800) 827-3168. You can also browse UNICOR's metal products on the internet. Feel free to visit us while we're under construction. Just go to http://www.unicor.gov.

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Region	Phone Number	Region	Phone Number
AK - Anchorage(907) 271-4298	MA - Boston	(617) 565-7302
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CA - Bell(213) 526-7500	MO - Kansas City(816) 823-	1240 or 926-5548
CA - San Diego(619) 235-4706	NY - New York	(212) 264-3592
CA - San Francisco(415) 552-2785	OH - Miamisburg	(513) 847-9707
CO - Denver(303) 2	236-7546/7543	PA - Oakdale	(412) 644-4854
DC -Washington(202) 755-0320	PA - Philadelphia	(215) 656-3888
FL - Pensacola(904) 444-9175	TX - Ft Worth	(817) 334-2892
GA -Atlanta(404) 331-3026	TX - San Antonio	
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