



U.S. Dairy Forage Research Center

USDA, Agricultural Research Service

Redesigning Alfalfa

Ontario Soil and Crop Improvement Association
Annual Meeting

February 3, 2004 Niagara Falls, Ontario, Canada

Neal P. Martin, Ron Hatfield and David Mertens

Research Lab, Madison, WI

Research Farm, Prairie du Sac, WI



Redesigning Alfalfa

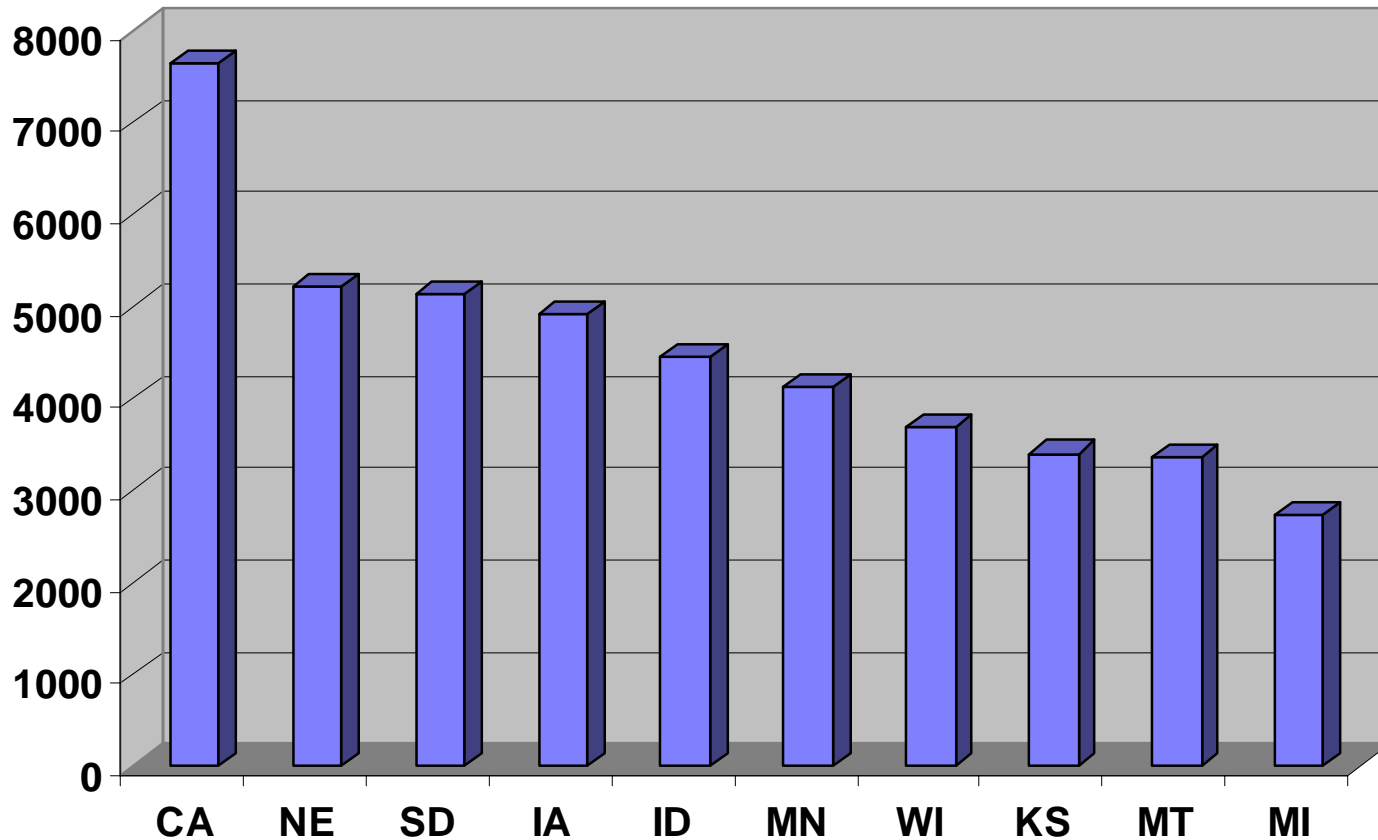
- **Advantages of alfalfa for dairy operations**
 - Outstanding dairy forage
 - Crop rotations
 - Can be a nitrate scavenger
- **The perfect alfalfa plant on dairy farms**
- **Future innovations needed to maintain or expand alfalfa acreage**

2003 U S Alfalfa Hay Production

- 76.3 million tons
- \$6.9 billion
- 4th following corn, soybeans and wheat



Leading Alfalfa Hay Production States, 1,000 tons, 2003



■ Top 10 States

- 58 % of U. S.

- 60 % of Acre

- 4 states NC

- 6 states West

- 5 Lead Dairy

Leading Alfalfa Forage Production States, 1,000 tons, 2003

■ Top 10 States

- 59% of U. S.

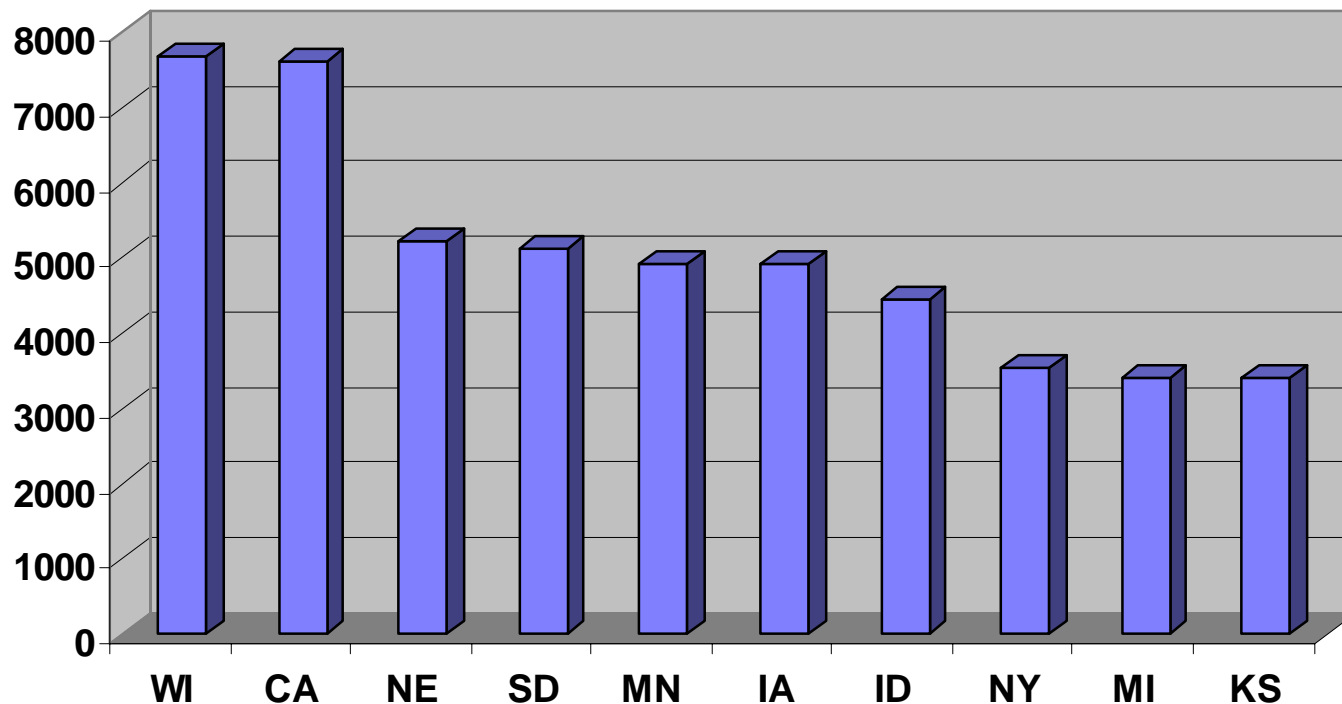
- 59 % of Acre

- 4 states NC

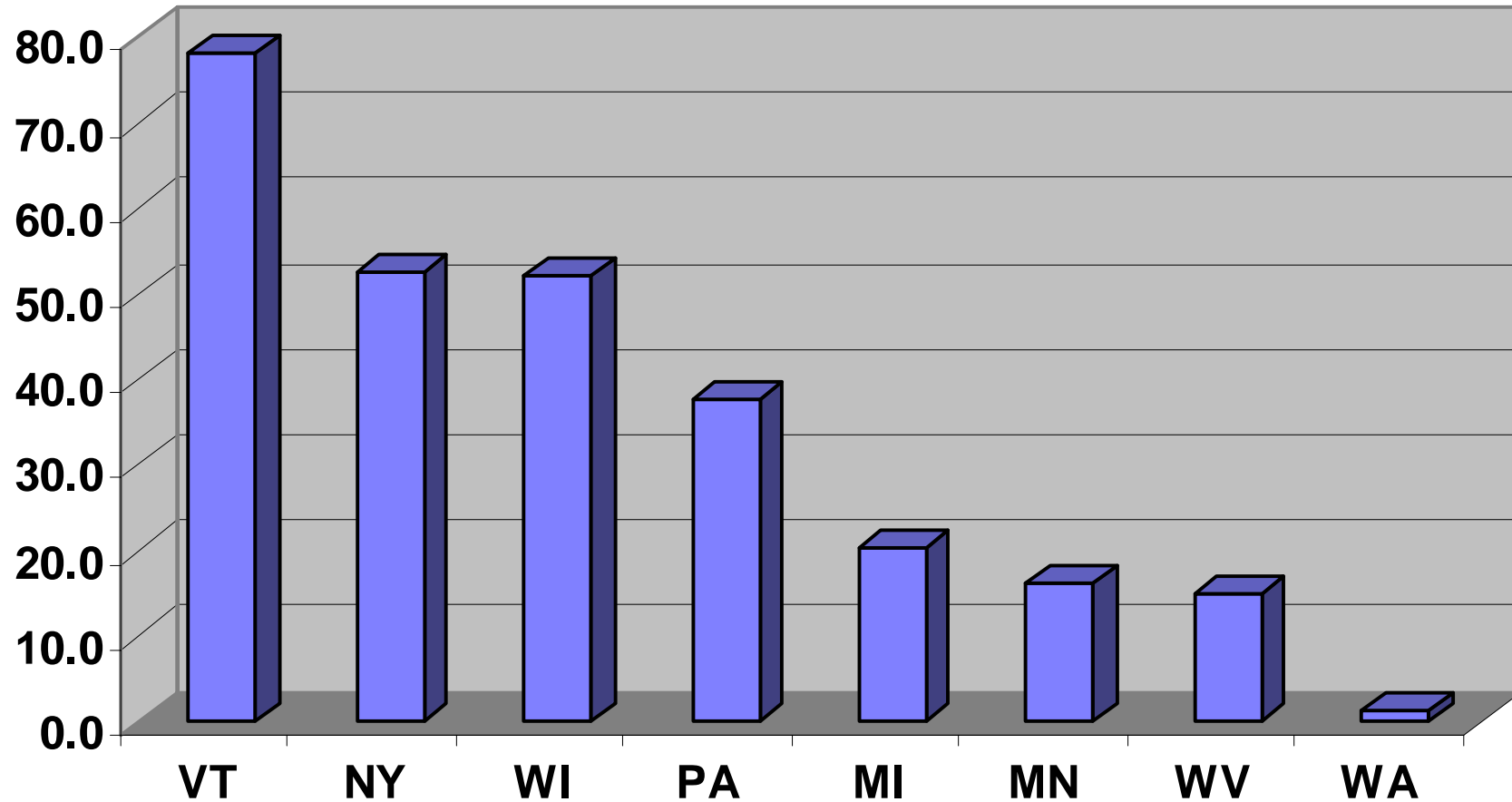
- 1 state NE

- 5 states West

- 6 Lead Dairy



Percent of Total 2003 Alfalfa Production - Haylage



Alfalfa – Outstanding Forage for Dairy

✓ High nutrient content

Protein, Minerals

✓ Good fiber digestibility

✓ Rapidly digested

✓ Supports high DM intakes

✓ Supports high milk production

✓ Cows like it



SOURCE: Jim Linn, University of Minnesota

Alfalfa Hay and Silage Usage

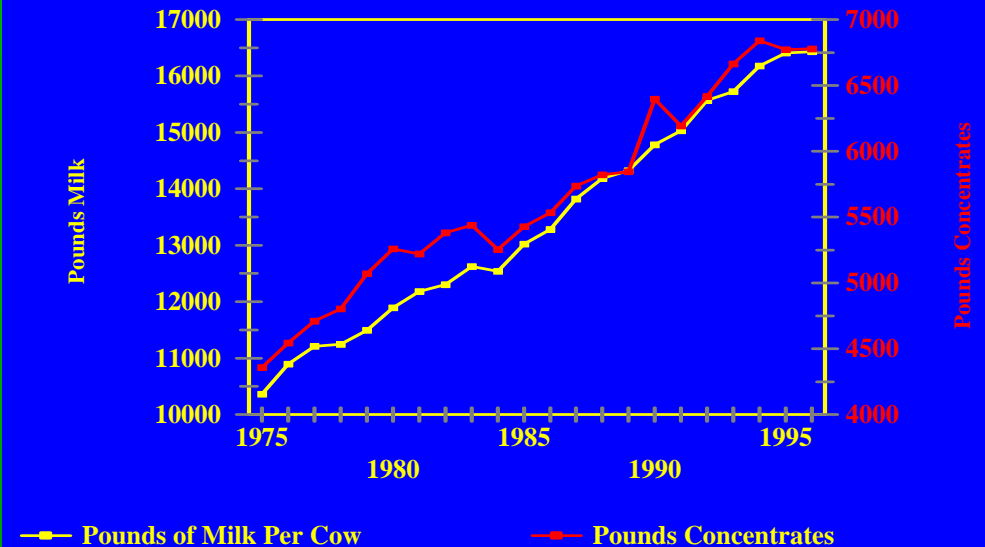
- Dairy Industry
- Beef Industry
- Horse Industry
- Export
- New uses

Less alfalfa being fed in dairy rations

- Lower yield of alfalfa than other crops
- Increased use of corn silage
- Minimized forage in ration
 - Cheap grain
 - Greater quality consistency of grain
 - Inability to accurately estimate energy of forage

Milk Production and Concentrates Fed

Source: ERS-USDA



Limitations of Alfalfa on Dairy Farms

- **Expensive to produce, harvest & store**
 - Low yields
 - Harvest equipment and storage costs
 - Time and labor of multiple cuttings
 - Variation of quality within and between cuttings
- **Excessive Non-protein nitrogen in silage and the rumen**
- **Low fiber digestion**

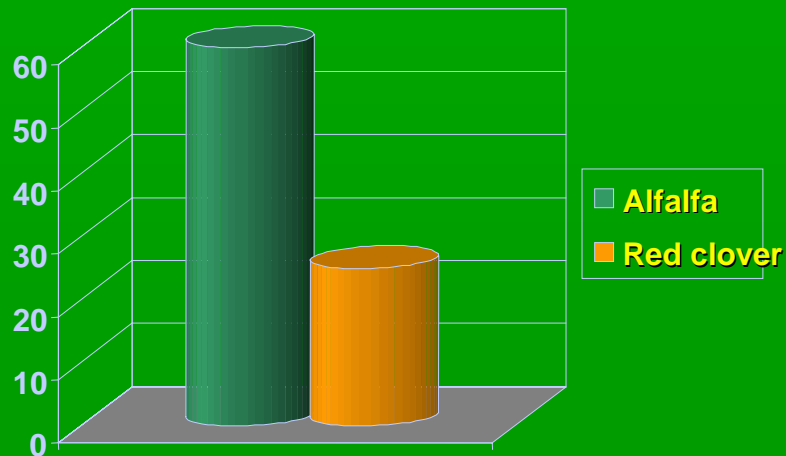
Post Harvest Proteolysis in Alfalfa

Impact on dairy production

■ Increased NPN decreases the efficiency of protein utilization in ruminants

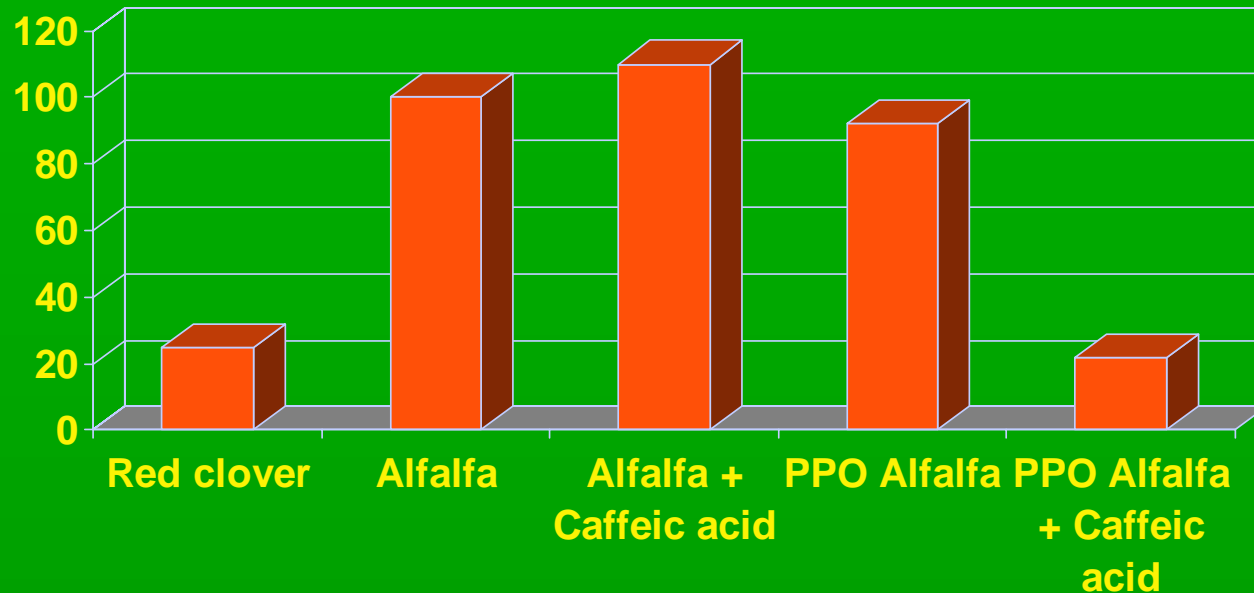
- Inefficient utilization of alfalfa protein requires the feeding of supplemental protein with high RUP to maximize milk production.
- Inefficient utilization of alfalfa protein also results in the excretion of excess rumen NH₃, leading to increased N losses to the environment.

Typical NPN content of silage



Red Clover vs. Alfalfa Silage

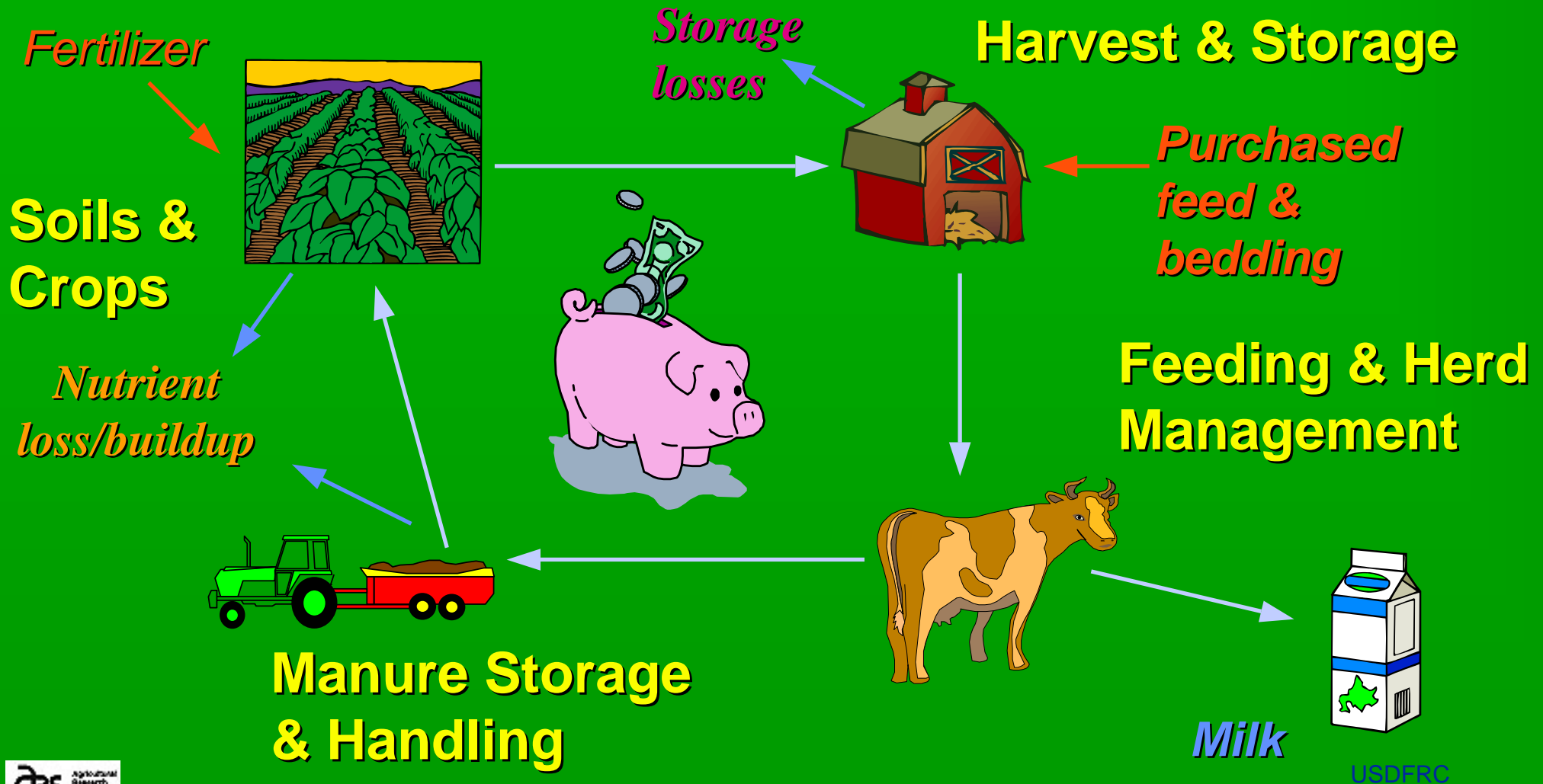
Protein breakdown (% of alfalfa)



Alfalfa can be used as a model to study the inhibition of protein breakdown in silages.

PPO = Polyphenol Oxidase gene from red clover

Evaluated the potential impact of tannins on dairy farms with DAFOSYM



Tannins improve protein utilization

- Condensed tannins are polyphenolic compounds that bind to protein in the pH range 3.5 to 7, potentially protecting protein in the silo, rumen, & soil
- Protein-tannin complexes dissociate at pH <3.5 and >8.5, permitting digestion in the gastrointestinal tract of cattle
- Livestock given tannin-containing feeds need less protein supplementation and excrete less urea
- Tannins slow nitrogen release from crop residues and manure
- Major U.S. feedstuffs, including alfalfa, have inadequate tannin levels to protect protein (< 0.2% DM). Probably about 2% tannin is needed.

Milk production (lb per cow)



Alfalfa silage

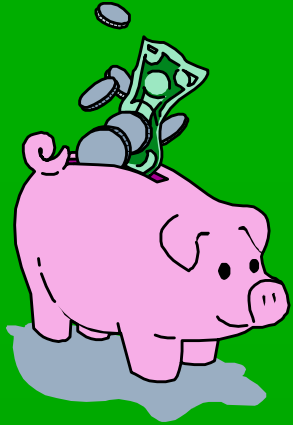
70%

50%

30%

■ Normal alfalfa	27,160	27,460	27,800
■ Tannin alfalfa	27,620	27,830	28,000
■ Tannin impact	+ 460	+ 370	+ 200

Added value of forage with tannin (per ton dry matter)



Alfalfa silage

\$ 23

Alfalfa hay

\$ 11

Strategies for decreasing post-harvest proteolysis in alfalfa silage

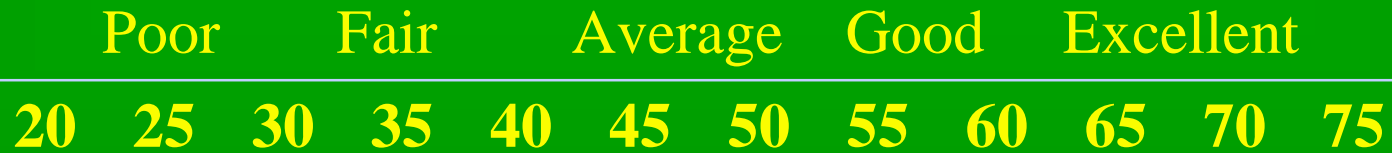
- **Some compounds bind with alfalfa protein to decrease rate of post-harvest proteolysis. Transgenic alfalfa will be produced that contain these compounds.**
 - **Tannins – altered expression of genes for alfalfa tannin biosynthesis**
 - **Polyphenol oxidase (PPO) – gene isolated from red clover (USDA)**

NDF Digestibility of Forages

Legume silage/hay

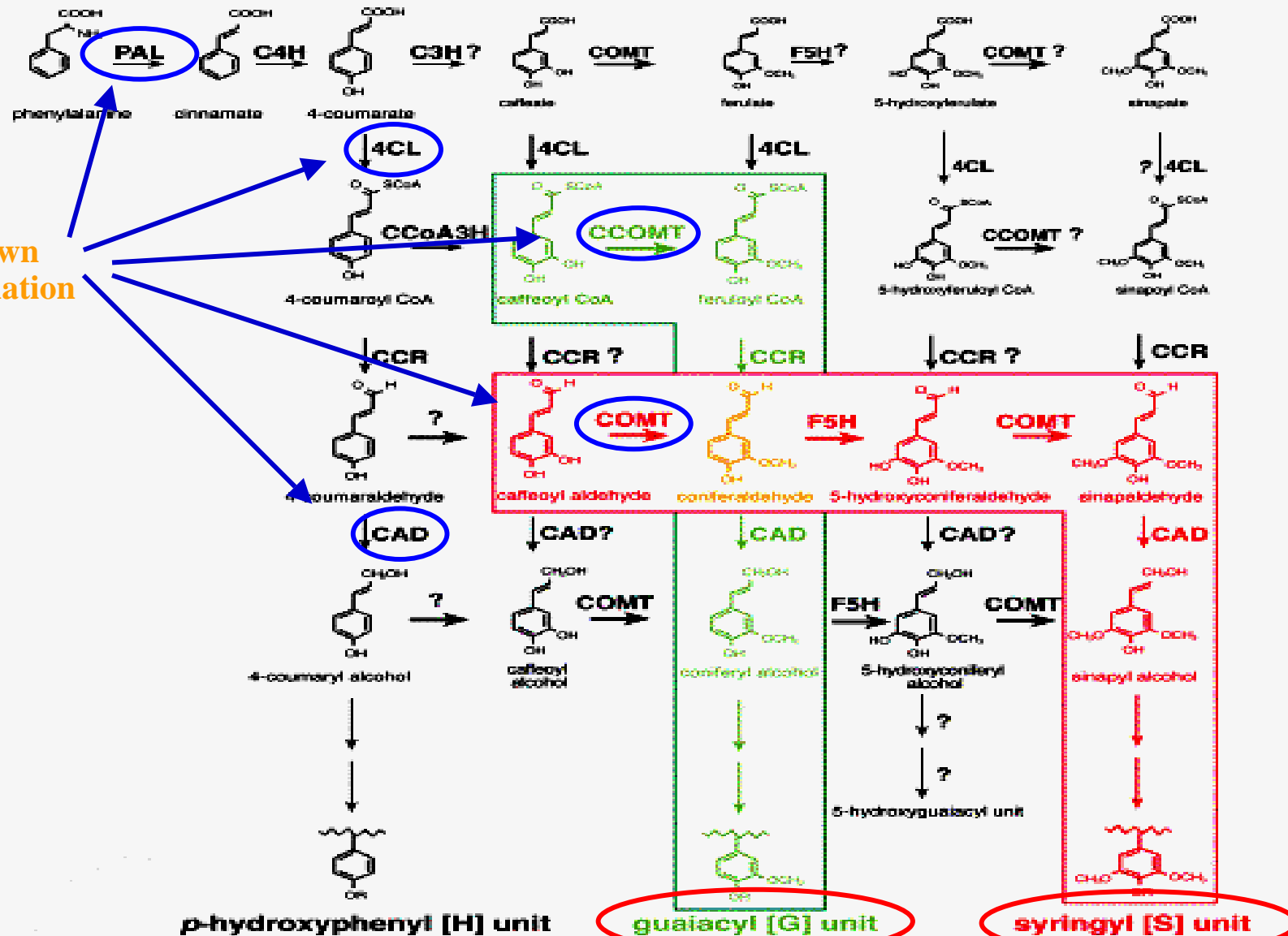
Grass silage/hay

Corn silage



NDF digestibility, % of NDF

• Down regulation



Engineering the lignin biosynthetic pathway in alfalfa

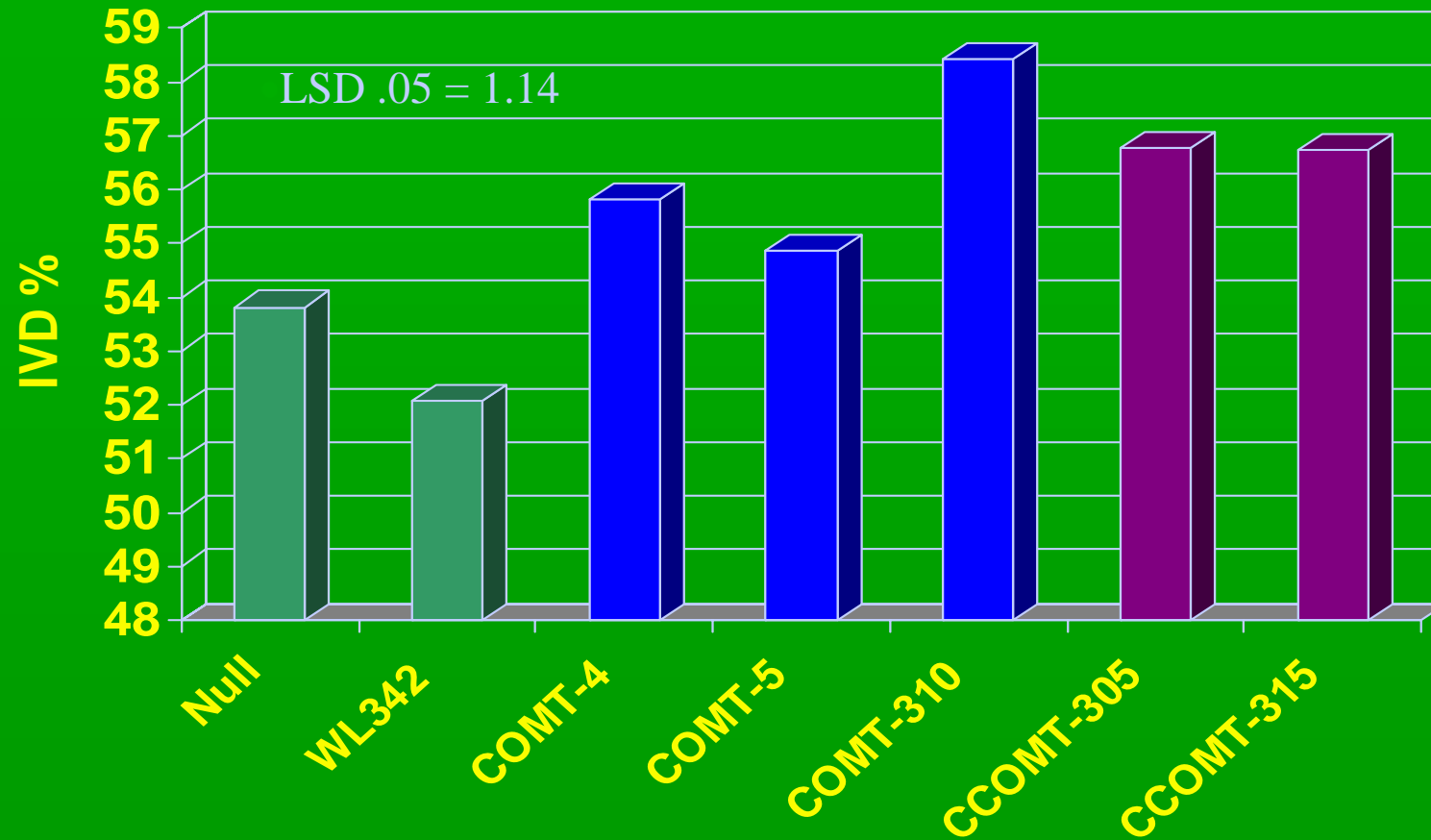
Genetic engineering for improved forage quality in alfalfa

- **Altered lignin content/composition in alfalfa**
 - Low lignin transgenic alfalfa produced based on “knockouts” of enzymes involved in lignin biosynthesis.

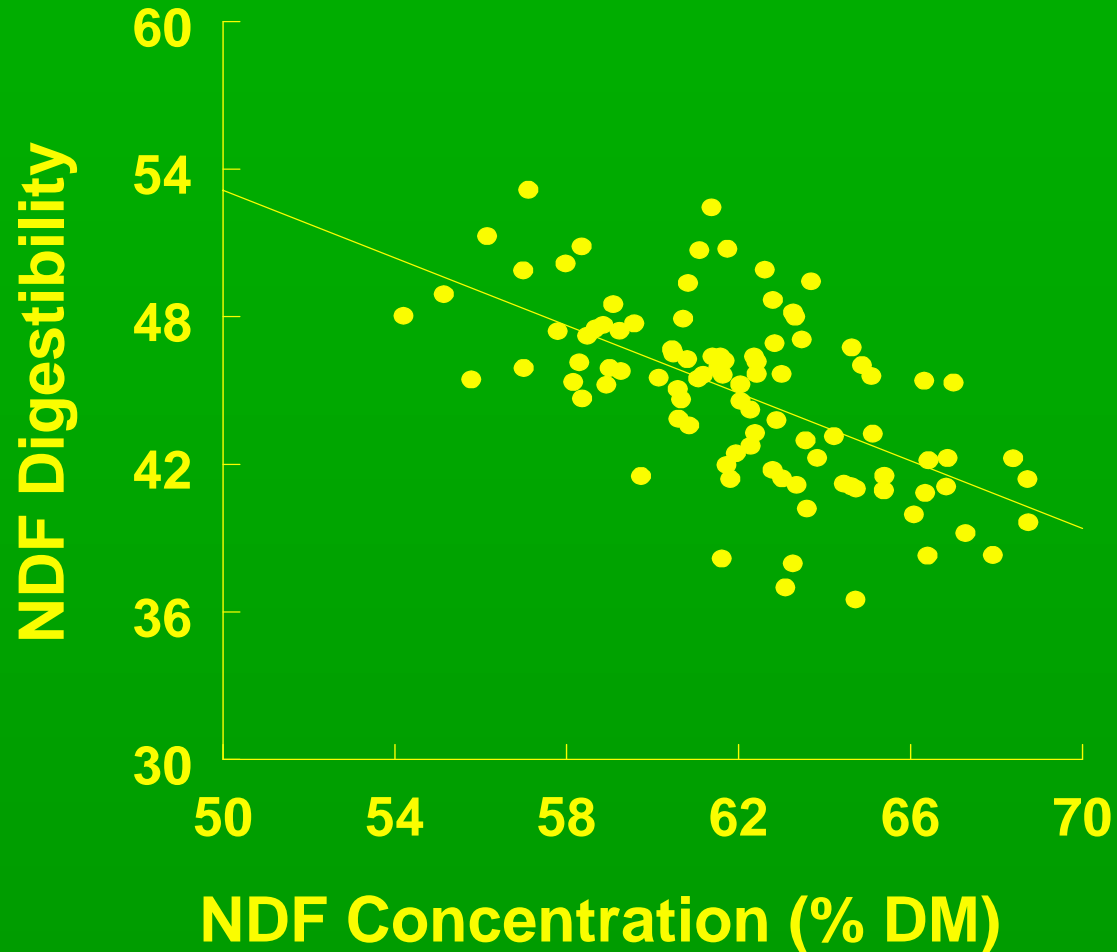
	COMT pkat/mg	CCOMT pkat/mg	Klason Lignin %	S/G ratio
Control	6.55	23.77	17.91	.47
COMT-	1.24	22.26	12.46	.04
CCOMT-	14.39	0.78	14.58	1.05
Dual-	0.78	5.59	14.72	.23

Dixon et. al., 2000

Lower Stem IVD – 2001 summary

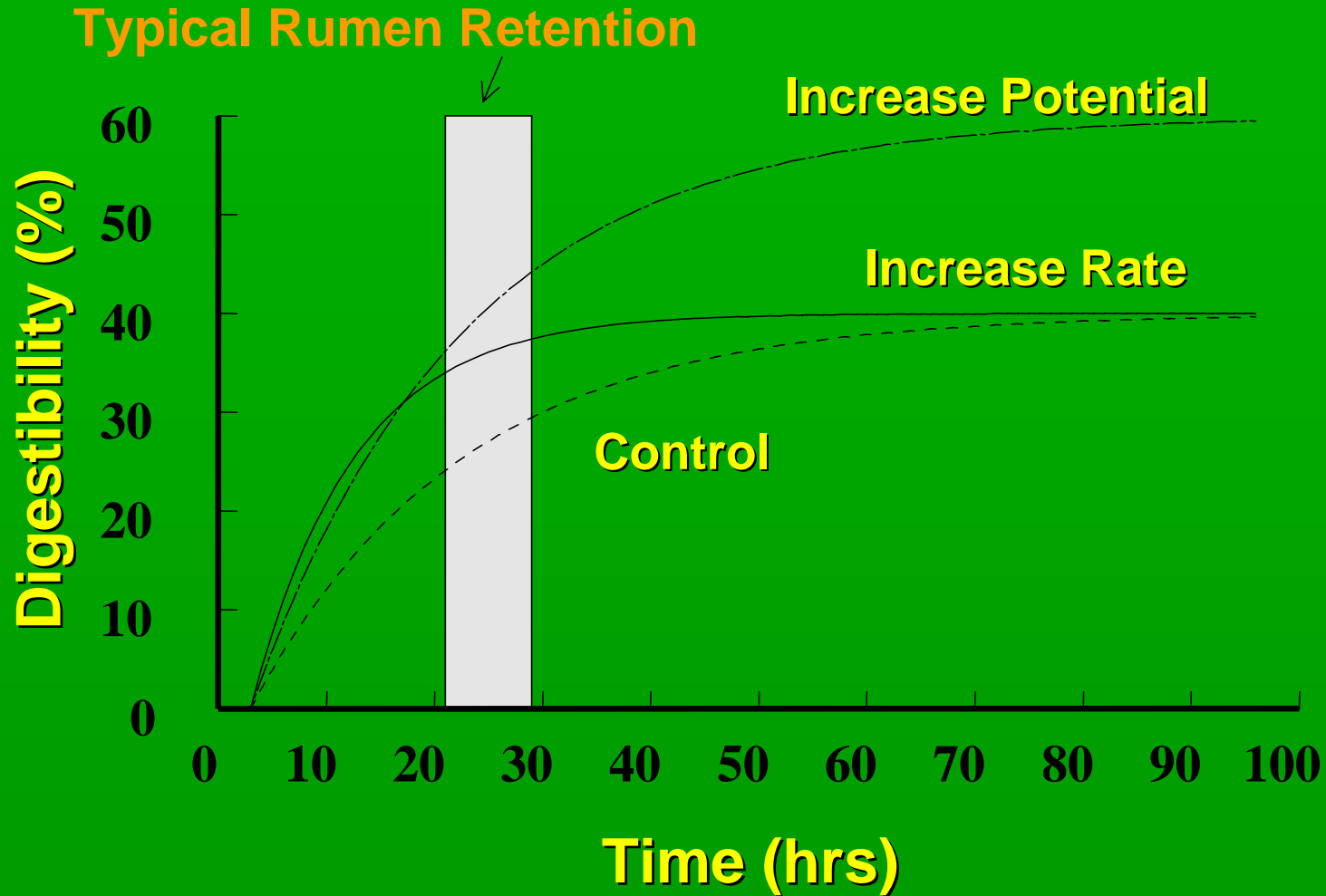


NDF Digestibility of Alfalfa Stems



SOURCE: Jung and Lamb, 2002. Unpublished USDA-ARS. St. Paul, MN SDFRC

NDF Digestion Profiles



The Perfect Alfalfa Plant

- Yield of individual cuttings high enough to reduce number of cuts per year (2 or 3)
- Maturation that is not strongly tied to quality
- Minimal leaf loss during growth and harvest
- Total protein available to the animal, 16-18 %, of that 30-35 % ruminal undegradable
- Cell wall digestibility ~ 80 % (20-30 % rapidly fermented pectin)
- Protein loss during ensiling no greater than 10-15 %

Alfalfa Hay and Silage Usage

- Dairy Industry
- Beef Industry
- Horse Industry
- Export
- New uses

Changes in U. S. Dairy Since 1935

<u>Year</u>	<u>Dairy Farms</u>	<u>Milk Cows</u>	<u>Total Milk</u>
	Thousands	1,000 hd	Billion lbs
1935	>4,100	24,187	100
1965	1,108	14,953	124
2002	92	9,141	170

Why Plant Genetic Engineering

- Introduce traits not available in alfalfa or alfalfa relatives.
 - Roundup Ready (bacterial gene)
 - PPO (red clover gene)
 - Phytase (fungal gene)
- Knock out existing genes that negatively affect crop performance/crop quality
 - Improved digestibility (lignin knockout)



Development of Green Genes

Transgenic Phytase-rich Alfalfa

- Phytase enzyme makes P in grain ration of monogastric diets more available (poultry, swine, and fish)
- Less P excreted in feces
- Phytase enzyme levels of 1 - 2 % of soluble protein possible
- Phytase extraction with wet fractionation gives added value of xanthophyll & high protein
- Phytase is stable - alfalfa leaf meal

Alfalfa - Produced Phytase in Poultry Rations:

- ❖ Eliminates need for phosphorus supplementation
- ❖ Reduces the phosphorus content of feces to less than half



1999 Results - Flexibility in timing of Roundup application

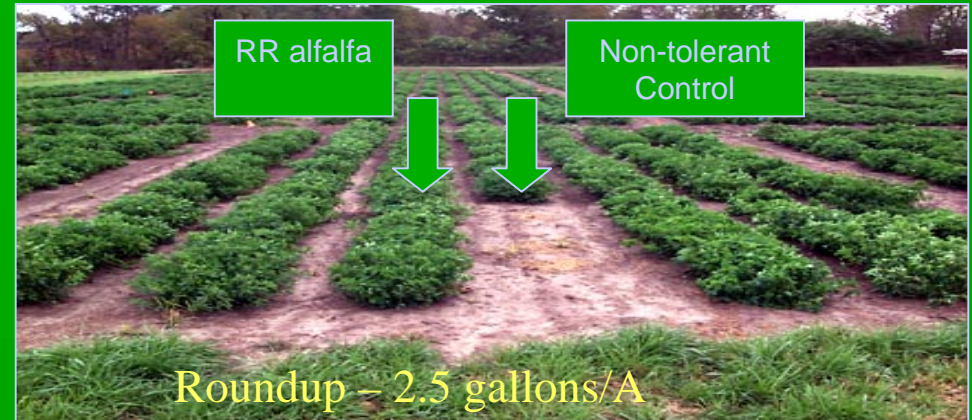
Roundup application 18 days after emergence



- Good tolerance at all stages of plant development
- Good tolerance during all times of the growing season

RR Alfalfa - 1999 Field Results

- **High tolerance to Roundup Ultra**
 - 2.5 gallons/A 1999
- **Excellent agronomic performance**
 - RR lines \geq commercial checks (no yield lag)
 - RR lines = negative controls (no yield drag with RR trait)



Commercializing a biotech trait in alfalfa – the Roundup Ready example

- Transformation – 1997
- Proof of concept testing – 1998-2000
- Trait integration – 1998-1999
- Breeding/Product development – 1999-2001
- Seedstocks production – 2001-2003
- Regulatory approval – 2001-2003
- Performance testing of RR varieties – 2001-2003
- Commercial release of RR alfalfa – 2004

RR Alfalfa Varieties

- **Excellent tolerance to Roundup Ultra™**
 - Trait purity \geq 90%
- **Broad geographic adaptation**
 - FD3 – FD8 varieties will be available
 - Excellent multiple pest resistance
- **Good product performance**
 - Forage yield \geq commercial checks
 - Persistence \geq commercial checks
 - Forage quality \geq commercial checks
 - Seed yield \geq commercial checks

Biotechnology Applications in Alfalfa

- Insertion of BT gene to deter insect feeding
- Coat protein for control of viruses
- Improved winterhardiness
- Balanced animal diets
- Alfalfa bioremediation
- Alfalfa root & nodules
- **Human proteins**

French May Produce Hemoglobin In Alfalfa Plants

Farmers in France may soon be growing alfalfa to produce human hemoglobin.

Viridis, a subsidiary of Alfalis, which specializes in alfalfa production, hopes to begin manufacturing various proteins, especially hemoglobin.

"Alfalfa is a true protein factory," says Damien Levesque, Viridis' managing director. "It is the plant that can produce the largest quantity of proteins per acre – far ahead of soybeans. Alfalfa produces 2,200 lbs of protein per acre, compared with 650 to 890 lbs for soybeans."

His company specializes in the extraction of alfalfa juice for pigments and other products.

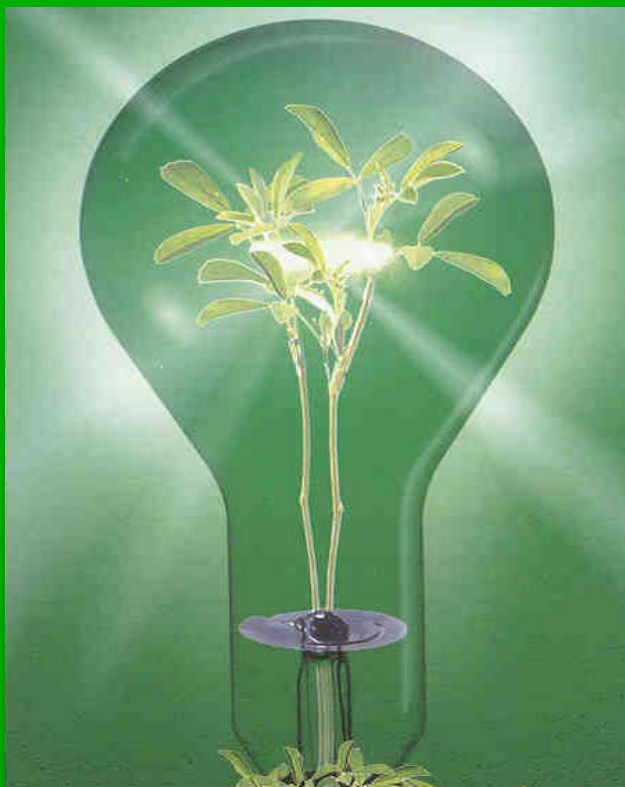
"The special characteristic of alfalfa is storing the proteins in the leaves and not in the seeds like soybeans or peas," says Levesque. "Extraction is therefore carried out by pressing the green foliage in order to recover proteins in the alfalfa juice without altering its quality. We have developed a specific technology for pressing."

Viridis has acquired Medicago, a Quebec biotechnology company that successfully introduced the gene for hemoglobin production in alfalfa plants.

Potential new uses of alfalfa

- **Electric generation**

Minnesota Agri-Power: Project to Produce Electricity and Livestock Feed (and Improve the Environment) with Alfalfa



- Separate alfalfa hay into leaf and stem fractions.
- Produce electricity from the low-value stems.
- Utilize the leaves as a feed supplement for livestock.

Potential new uses of alfalfa

- **Electric generation**
- **Protein production**

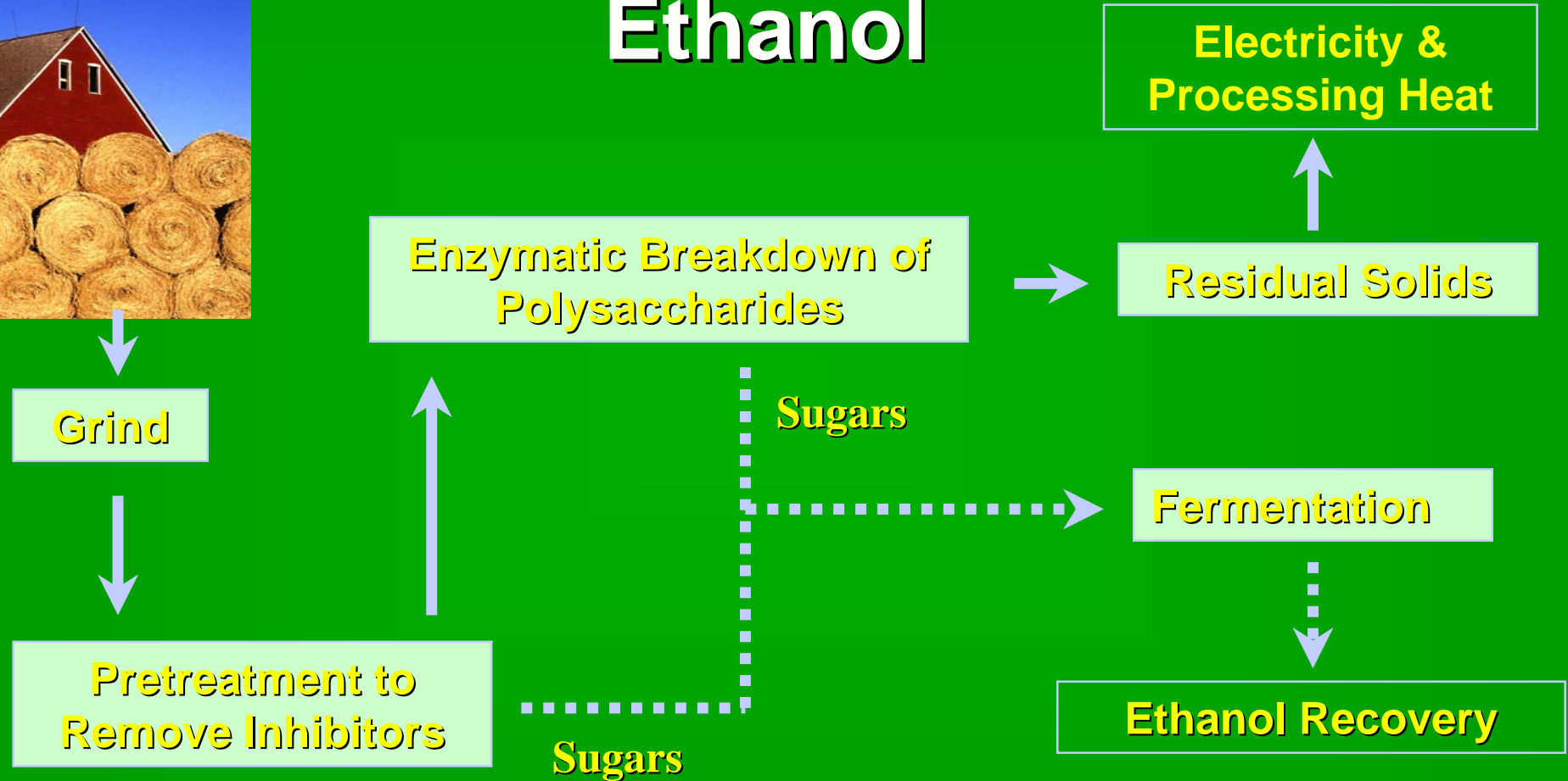
Protein extraction

- **Extract is 55% protein**
- **Good balance of trace minerals**
- **High in xanthophyll**

Potential new uses of alfalfa

- **Electric generation**
- **Protein production**
- **Ethanol production**

Biomass Conversion to Ethanol



Alfalfa in Crop Rotations:

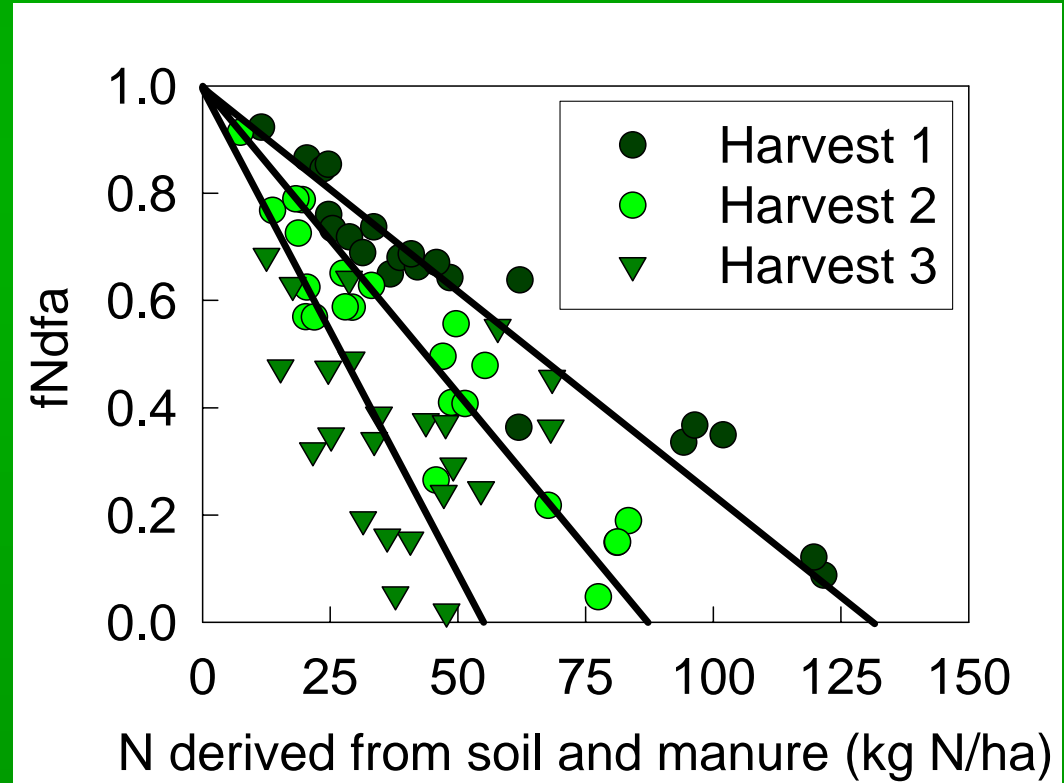
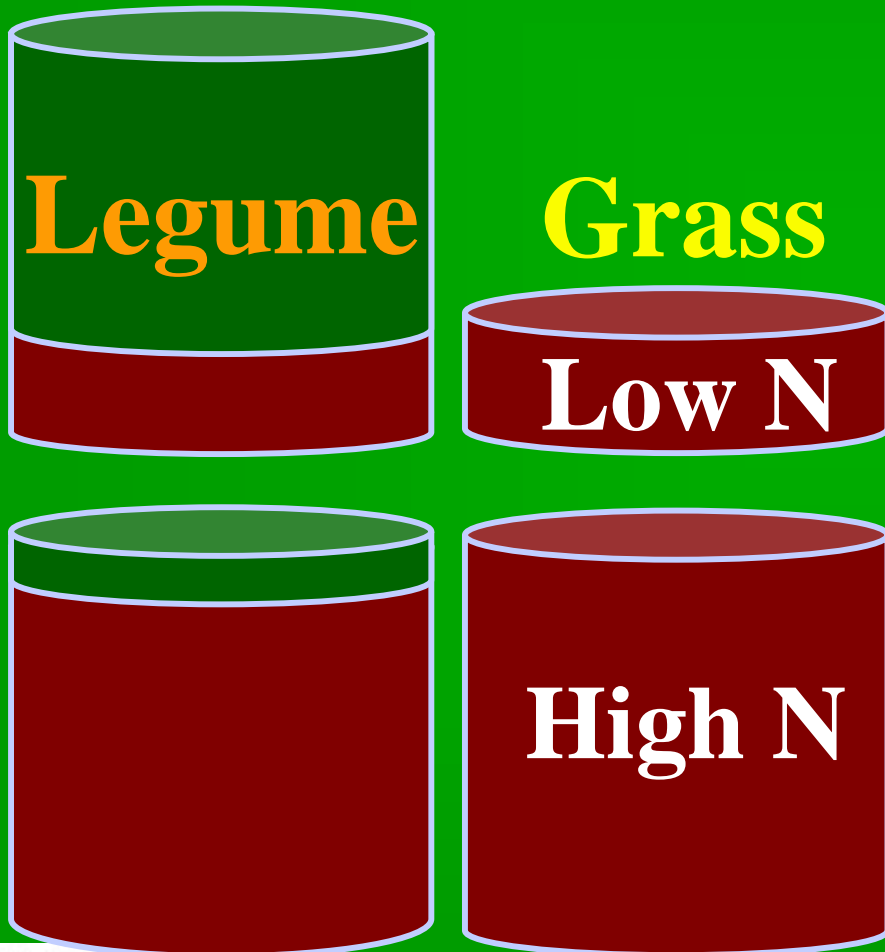
- Adds nitrogen via biological fixation
- Improves water infiltration and soil quality
- Reduces soil erosion from wind and water
- Improves yield of subsequent crop
- Reduces N fertilizer demands of subsequent crops

Alfalfa in Crop Rotations:

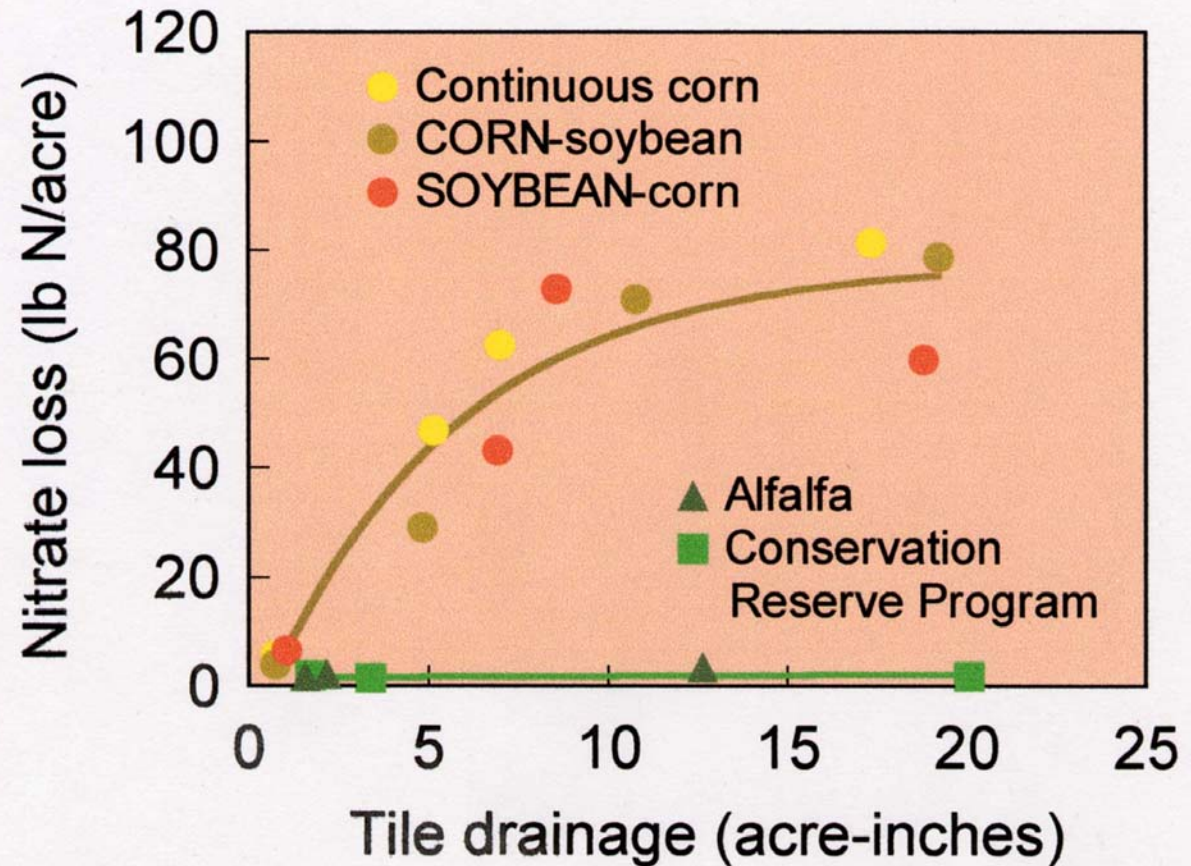
- Helps protect surface and ground water
- Acts as waste-water recycler



Legumes serve as N buffers



Alfalfa and grass CRP effectively filter tile drain water



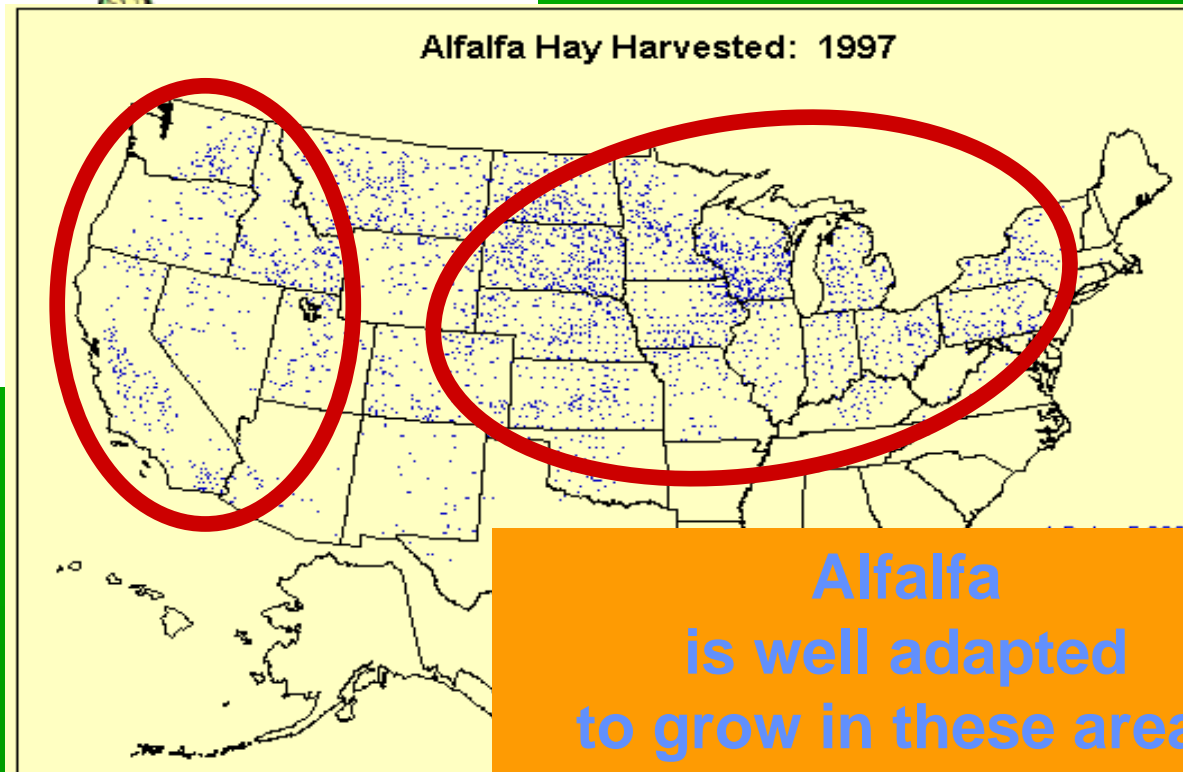
>40 million acres are tile drained
in the Upper Midwest



Risk of Groundwater Nitrate Contamination (1970 - 1995)

- Low Risk
- Moderate Risk
- High Risk
- Insufficient Data

Risk of ground water nitrate contamination



Alfalfa
is well adapted
to grow in these areas

Using Biotech To Keep Alfalfa Competitive

Solutions to major challenges in agriculture

United States Department of Agriculture
Economic Research Service
Agricultural Economic Report Number 824

USDA

Manure Management for Water Quality

Costs to Animal Feeding Operations of Applying Manure Nutrients to Land

Marc Ribaud
Jonathan Kaplan
Lee Christensen

Noel Gollehon
Robert Johansson
Vince Breneman

Marcel Allery
Jean Agapoff
Mark Peters

Management Emphasis Issue

November/December 2003

Dairy TODAY

The hard, hard lessons of \$10 milk

Why the West is winning
From conventional to grazing and back

A FARM JOURNAL Publication

Nutrient necessities

Nutrient management planning for 1,300 cows and 1,000 acres takes planning, bucks and persistence

By Kim Bower-Spence

Expanding a dairy from 315 to 1,325 mature cows with a land base of just under 1,000 owned and rented acres, Phil Kulp knew nutrient management would drive decision making from the get-go.

Kulp Family Dairy LLC's two-step expansion began in 1999 with a leap to 600 milking cows. The family added another barn, for a total of 1,100 in 2002. Their 1999 nutrient management plan took into account the second-phase cows. Their five-year concentrated animal feeding operation (CAFO) permit, issued in May 2001, also counted their final total.

The Martinsburg, Pa., operation includes Phil and his wife, Becky; his parents, Larry and Mary Ann; and about 30 employees.

Plethora of permits. Bill Fink, agronomist with the Ephrata, Pa.-based consulting firm Team Ag, devised Kulp's nutrient management plan. He helped them wade through the myriad regulations concerning animal equivalent units, concentrated animal operation (CAO) status, local watershed designation, manure storage needs and township requirements.

The Kulps hit the trigger for both state and federal regulations. Having more than 1,000 animal equivalent units brought them under federal CAO rules. Since they had more than two animal units per acre, they also needed to meet Pennsylvania standards for CAOs.

Kulp Family Dairy also lies within a special protection watershed.

Besides their nutrient management and conservation plans, the Kulps needed a Water Quality Management Part II permit to construct manure storage. Engineering plans by Team Ag included an engineering survey, site map, manure storage and transfer system design, erosion and sediment control plans, and storm water management plans.

Phil Kulp estimates that the operation paid about \$25,000 total in permitting costs for everything from storm water management to septic and CAFO. "We got into it early enough that maybe it wasn't as costly," he says.

Fink says permitting can run \$5 to \$6 an acre for nutrient management, plus \$1,000 for state permit applications. CAFO plans range from \$1,000 up to \$15,000, depending on engineering. And the process takes six to eight months.

Permitting challenges aside, Kulp cites four steps to successful nutrient management.

1. Plan for land. "You have to maintain an adequate land base, and we do that by cooperating with our neighbors," Kulp notes. "As we were talking about building and expanding, I was already talking with other landowners."

"Those conversations yielded three 5-year feed contracts that set price and include import-export agreements for manure. We buy all the forage from those acres, and we also return the manure in accordance with the nutrient management plan."

Word apparently spread that it's a

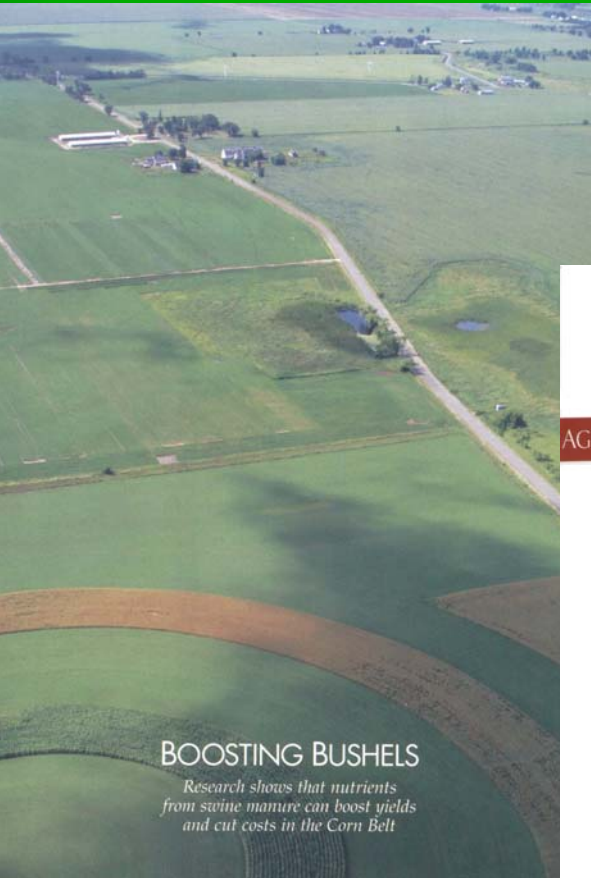
Phil Kulp, Martinsburg, Pa., wrote five-year contracts with other local farmers to buy their forages and apply manure from Kulp Family Dairy on their fields.

10

Elite Producer November/December 2003

Using Biotech To Keep Alfalfa Competitive

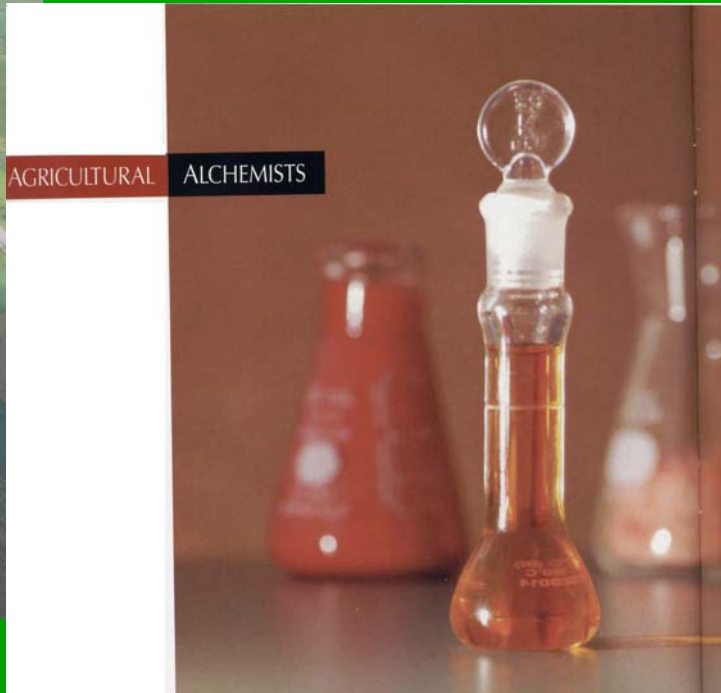
Solutions to major challenges in agriculture



BOOSTING BUSHELS

Research shows that nutrients from swine manure can boost yields from alfalfa and cut costs in the Corn Belt

AGRICULTURAL ALCHEMISTS



"We visualized this as a way to expand uses for corn," she says. "It also was a way to lessen our dependence on foreign oil. And PLA made from corn is more environmentally friendly, since it is completely biodegradable."

PLA is beginning to pay off for corn growers. Cargill Dow built a plant in Blair, Neb., to produce NatureWorks PLA. The facility, one of the world's largest biorefineries, uses about as much corn each year as a 40-million-gallon ethanol plant. NatureWorks PLA is used in consumer products marketed by well-known U.S. companies like Coca-Cola and Pacific Coast Feather Company.

Many consumers don't realize that today's food wrap and plastic packaging, as well as the majority of synthetic fibers, originally comes from oil. That's according to Randy Howard, president and CEO of Cargill Dow. "We're using the tools and resources Mother Nature provided us as the foundation for a new industrial revolution," he says. "We are manufacturing products that will minimize the impact on our environment."

One of those revolutionary products made from corn-produced PLA is Ingeo fiber. This new textile has been incorporated into the Spring Planting line of modular carpeting tile from InterfaceFlor, Inc. These

19.5-square-inch tiles can be applied over almost any surface, and the company will take used tiles back for recycling.

Ingeo fiber also is being used in a line of bedding from Generations Bedding Company. Lofty, lasting hypoallergenic fiberfill is used in pillows, comforters, and other bedding products. In its store displays, the company highlights the fact that a renewable resource, corn, is used in the manufacture of its products.

Not to be outdone, the nation's soybean growers also are involved in the textile industry. The soybean checkoff and the United Soybean Board have helped fund the development of a soy-based polyol (SoyOyl) that is a major component of a new carpet-backing system. SoyOyl replaces a portion of the petroleum-based components used to make polyurethane backing.

Ultimate alchemy. While today's crop of products developed by ag alchemists is impressive, the potential for future products is staggering. Scientists are just scratching the surface when it comes to using biotechnology to manipulate the very genes that can do such things as turn ordinary crops into pharmaceutical factories.

As director of Iowa State University's Plant Transformation Facility, researcher Kan Wang oversees the ultimate ag alchemy laboratory. Born in Shanghai, she received her doctorate in plant science from the University of Ghent in Belgium. There she worked with early pioneers of plant genetic engineering who learned how to use a common soil organism, a strain of *Agrobacterium*, to transfer desired genes into plants.



Wang and Iowa State colleague Bronwyn Frame have refined this technique for use at the Plant Transformation Facility. It is the only gene-transfer facility open to public-sector researchers and has quickly become the world's largest public operation for the production of transgenic corn. And Wang oversees experiments in genetic transformation of corn and soy-

beans for a number of other researchers around the world.

Wang is aware that her work, like that of the early alchemists, may seem mysterious and sometimes scary to the rest of society. "Biotechnology has the potential for being a powerful tool to advance society," she says. "It also has a potential negative side. But then, electricity can be dangerous, and so can most any other technology used by humans."

She sees potential for such things as pharmaceuticals that could literally grow life-saving vaccines in the field. "We are just in the infancy of knowledge in this area," she says. "Putting a stop to such technology would be unfortunate. There are so many good things yet to come."

A multidisciplinary collaboration of public and private scientists

- Dairy Nutrition (USDFRC)
- Biochemistry (Noble Foundation and USDFRC)
- Molecular/cell biology (Noble, FGI and DowAgro)
- Agronomy
- Plant breeding (FGI)