

**STRUCTURED APPROACH PROFIT/FEE OBJECTIVE**

CONTRACTOR	RFP/CONTRACT NO.
BUSINESS UNIT	CONTRACT TYPE
ADDRESS	

**CONTRACTOR EFFORT**

1. COST CATEGORY	GOVERNMENT'S COST OBJECTIVE	WEIGHT RANGE	ASSIGNED WEIGHT	WEIGHTED PROFIT/FEE ((a) x (c))
	(a)	(b)	(c)	(d)
<b>MATERIAL ACQUISITION</b>		1% TO 4%		
<b>DIRECT LABOR</b>		4% TO 12%		
<b>OVERHEAD</b>		3% TO 8%		
<b>OTHER COSTS</b>		1% TO 3%		
<b>GENERAL MANAGEMENT (G &amp; A)</b>		4% TO 8%		
<b>1A. TOTAL</b>				

**OTHER FACTORS**

2. FACTOR	MEASUREMENT BASE	WEIGHT RANGE	ASSIGNED WEIGHT	WEIGHTED PROFIT/FEE 1.A (a) x (c)
	(a)	(b)	(c)	(d)
COST RISK	TOTAL COST OBJECTIVE 1.A (a)	0 TO 7%		
INVESTMENT		-2% TO +2%		
PERFORMANCE		-2% TO +2%		
SOCIO-ECONOMIC PROGRAMS		-5% TO +5%		
SPECIAL SITUATIONS		-2% TO +2%		
<b>2A TOTAL OTHER FACTORS</b>				

**3. SUBTOTAL PROFIT/FEE LINES (1.A) + (2.A)**

**4. LESS FACILITIES CAPITAL COST OF MONEY**      -

**5. TOTAL PROFIT/FEE OBJECTIVE LINE (3) - (4)**