



## U.S. SMALL BUSINESS ADMINISTRATION APPLICATION FOR SECTION 504 LOAN

OMB APPROVAL NO.: 3245-0071  
EXPIRATION DATE: 04/30/2010

### PART A

Name of CDC: \_\_\_\_\_

CDC Contact Person: \_\_\_\_\_

Name of Borrower: \_\_\_\_\_ Telephone No: \_\_\_\_\_

Name of Small Business Concern (SBC) (if different): \_\_\_\_\_

#### THE FOLLOWING MUST BE SUBMITTED: [Indicate if Attached (X) or Not Applicable (N/A).]

**Instructions:** If the CDC is using the Abridged Submission Method (ASM), the CDC must collect and retain in its file, but not submit to SBA, each Exhibit marked with an asterisk (\*).

- |   |   |
|---|---|
| <input type="checkbox"/> 1. A credit memorandum, which includes CDC's credit analysis, a history and description of the business and analysis of management ability, and description of the qualifications and background of the principals involved in day-to-day management of the business. Exhibit 1.   | <input type="checkbox"/> 12.* The names of affiliated (through ownership or management control) or subsidiary businesses as well as the last two fiscal year-end financial statements and/or federal income tax returns for the last two years (or three years, if the alternate 7(a) size standard is being used). Exhibit 12. |
| <input type="checkbox"/> 2. "Eligibility Information Required for 504 Submission" form. Exhibit 2.  | <input type="checkbox"/> 13. If the business is a franchise, include a copy of the Franchise Agreement and the Franchisor's Disclosure Statement that is required by the Federal Trade Commission. Exhibit 13.  |
| <input type="checkbox"/> 3. Personal History Statement (SBA Form 912) for each officer and director (regardless of ownership) and each proprietor, partner and stockholder with 20% or more ownership of the small business concern (SBC) and, if different, each owner with 20% or more ownership of the EPC. Exhibit 3.   | <input type="checkbox"/> 14.* A copy of key cost documents such as contractor costs, estimates, vendor quotes for machinery and equipment, etc. as well as an itemized listing of estimated "professional fees" that is summarized in Part B, Section VII. Exhibit 14.  |
| <input type="checkbox"/> 4.* Personal Financial Statement (SBA Form 413) current within 90 days for each proprietor, partner or stockholder with 20% or more ownership of the SBC, and, if different, each owner with 20% or more ownership of the EPC, as well as copies of federal income tax returns for the last one year. Exhibit 4.   | <input type="checkbox"/> 15.* If applicable, a copy of the existing or proposed lease agreement. Exhibit 15. (Submit only at loan closing.)   |
| <input type="checkbox"/> 5. {Reserved}. Exhibit 5.  | <input type="checkbox"/> 16. An independent appraisal for project real estate as required by SOP 50-10. Exhibit 16.   |
| <input type="checkbox"/> 6.* A balance sheet and income statement as well as federal income tax returns for the previous two years for the SBC (or three years, if the alternate 7(a) size standard is being used). If the SBC is a new business, provide a proforma balance sheet with a <u>description of assumptions</u> attached. Exhibit 6.  | <input type="checkbox"/> 17. Environmental analysis, if applicable. Exhibit 17.   |
| <input type="checkbox"/> 7.* A balance sheet and income statement dated within <u>120 days</u> of the application together with an aging of the accounts receivable and accounts payable listed. Exhibit 7.   | <input type="checkbox"/> 18.* An itemized listing of estimated "closing costs" summarized in Part B Section VIII. Exhibit 18. (Submit only at loan closing.)  |
| <input type="checkbox"/> 8.* Where appropriate, a projected, annualized income statement for the first two years after the loan with a description of assumptions attached. Exhibit 8.  | <input type="checkbox"/> 19.* A letter from the participating lender stating the terms and conditions of its participation and <u>the reason why it will not finance the entire project</u> . Exhibit 19.   |
| <input type="checkbox"/> 9.* For a <u>new business</u> , a monthly cashflow analysis for the first 12 months of operation or for three months beyond the breakeven point (whichever is longer) together with a <u>description of assumptions</u> attached. Exhibit 9.   | <input type="checkbox"/> 20.* A resolution from the partners, members, or Board of Directors of the Borrower authorizing it to borrow. Exhibit 20. (Submit only at loan closing.)   |
| <input type="checkbox"/> 10.* A schedule of debts which includes the original date and amount, monthly payment, interest rate, present balance owed, maturity, to whom payable, and collateral securing the loan for each short-term and long-term loan that the business currently has outstanding or has planned for the next 12 months (other than the 504 loan). Please indicate whether each loan is current or delinquent. Exhibit 10.                                  | <input type="checkbox"/> 21. USCIS verification of the USCIS status of any alien who is an owner of 20% or more of the small business applicant or any person who controls (as defined by SBA regulations and policies) the small business applicant. Exhibit 21.   |
| <input type="checkbox"/> 11.* A schedule of <u>any previous government financing</u> received by the applicant small business concern or any affiliated company of the applicant as well as any associate (as defined by §120.10) or principal of the applicant. Include the name of the agency, the original date and amount, the outstanding balance, status of the loan (current, delinquent, paid in full, or charged off), and collateral securing the loan. Exhibit 11. | <input type="checkbox"/> 22.* Credit reports for the SBC, its owner(s), and any affiliated company. Exhibit 22.   |
|   | <input type="checkbox"/> 23.* A completed SBA Form 159 (504) (Fee Disclosure Form and Compensation Agreement) for costs incurred by the applicant to third parties (attorney, accountant, etc.). Exhibit 23. (Submit only at loan closing.)   |

**U.S. SMALL BUSINESS ADMINISTRATION  
APPLICATION FOR SECTION 504 LOAN**

**PART B**

<b>I.</b>	Certified Development Company			Date of Application		
	Contact Person			Telephone No.		
<b>II.</b>	Borrower's Name				Employer ID Number	
	Name of Small Business Concern (SBC) if other than Borrower				EPC Yes: <input type="checkbox"/> No: <input type="checkbox"/>	
	Name of Principal in charge of the SBC			Telephone No.		
	SBC's Address			Street Address of Project (if different)		
	City	County	State/Zip Code	City of Project	County of Project	State/Zip Code
<b>III.</b>	<input type="checkbox"/> Corp., Yrs Chartered _____	Location		Check appropriate description		Relocation
	<input type="checkbox"/> Partnership, No. Partners _____	<input type="checkbox"/> 1 - Urban <input type="checkbox"/> 2 - Rural	Existing Business		Yes ___ No ___	
	<input type="checkbox"/> Proprietorship <input type="checkbox"/> LLC		New Business			
	Type of Business	NAICS Code	Date Established	Minority Code	Check if applicable: Woman-owned Veteran-owned Service Disabled Veteran-owned	
Exporter? Yes ___ No ___ If "yes", estimated total export sales this loan will support \$_____.						
<b>IV.</b>	A. Name(s) of Participating Lender(s)					
	Amount:		Contact Person		Telephone No.	
	B. Name of Other Sources (including any other Federal sources)				Amount:	
	C. Name of Interim Lender (if different from IV.A.)					
	Amount:		Contact Person		Telephone No.	
<b>V.</b>	Purpose and Economic Impact					

**SBA USE ONLY**

**Approved by D.O.** \_\_\_\_\_ **Date** \_\_\_\_\_ **Funding Approved** \_\_\_\_\_ **Date** \_\_\_\_\_

<b>VI.</b>	<b>A. Impact on Jobs</b>		<b>B. CDC's overall portfolio job ratio as of the date of the last Annual Report</b> _____
	1. Pre-project Employment _____		<b>C. Economic Development Objectives</b>
	2. Number of jobs to be created in the next two years _____		_____ Community or Area Development
	3. Number of jobs to be retained because of project _____		_____ Public policy goals (check one below)
	4. Total jobs to be created and retained (2 + 3) _____		_____ Rural development
	5. Debenture Amt./\$50,000 _____		_____ Business district revitalization
	(504 projects only)		_____ Expansion of exports
			_____ Minority-owned business
			_____ Enhanced economic competition
			_____ Changes necessitated by Federal budget cutbacks
	6. Does Project meet job requirement of 1 job per \$50,000	Yes No	_____ Business restructuring from Federally mandated policies affecting the environment, employee safety or health.
			_____ Veteran-owned business
			_____ Woman-owned business

<b>VII.</b>	<b>Proposed Uses of Funds</b>	<b>Amount Requested</b>	<b>VIII. Debenture Pricing (504)</b>	<b>Requested</b>
	A. Land (and purchase of existing building, if applicable):	\$ _____	A. SBA Share ( _____ %) of Project Cost	\$ _____
	B. Building (new construction, remodeling, L/H improvement, etc.):	\$ _____	B. Administrative Costs	
	C. Machinery & equipment (purchase, installation, etc.):	\$ _____	1. Reserve Amount (Ax0.005)	\$ _____
	D. Professional fees (appraiser, architect, legal, etc.):	\$ _____	2. Funding Fee (Ax0.0025)	\$ _____
	E. Other Expenses (Contingency, interest on interim financing, etc.):	\$ _____	3. CDC Processing Fee (Ax0.015)	\$ _____
	F. TOTAL PROJECT COST (Not including 504-related fees)	\$ _____	4. Closing Costs	\$ _____
			5. Total (B1 thru B4)	\$ _____
			6. Underwriters Fee*	\$ _____
			7. Total (B5 plus B6)	\$ _____
			C. Total Debenture Amount (A plus B7, rounded up to next thousand)	\$ _____
			D. Balance to Borrower (C minus (A + B7))	\$ _____

<b>IX.</b>	<b>Sources of Funds (504 projects only)</b>	<b>Dollar Request</b>	<b>% Project Cost</b>	<b>Maturity</b>	<b>Interest Rate</b>	<b>Lien Position</b>
	A. Net Debenture (VIII.A.)	_____	_____	XXX	XXX	XXX
	Gross Debenture (VIII.C.)	XXX	XXX		XXX	
	B. Private Sector	_____	_____	_____	_____	_____
	_____	_____	_____	_____	_____	_____
	C. Other Financing (specify)	_____	_____	_____	_____	_____
	_____	_____	_____	_____	_____	_____
	D. Borrower Injection	_____	_____	_____	_____	_____
	E. CDC Injection	_____	_____	_____	_____	_____
	F. TOTAL PROJECT FINANCING**	_____	100.00%	XXX	XXX	XXX

<b>X.</b>	<b>Source of Equity Injection</b>
	_____
	_____
	_____
	_____
	_____

\* Underwriters fee calculated as follows: For 20 year Debentures, the sum of a. and b.5 divided by 0.99600; round this number up the next highest thousand; multiply this number by 0.00400. For 10 year Debentures, the sum of a. and b.5 divided by 0.99625; round this number up to the next highest thousand; multiply this number by 0.00375.

\*\* This does not include 504-related fees and costs.

<b>XI.</b>	Financial Summary			
	Fiscal Year Ending _____	Statements (check one):	Audited _____	Review _____
			Compilation _____	
	<b>BALANCE SHEET</b>	<b>AS OF</b>	<b>ADJUSTMENTS</b>	
			<b>Debits</b>	<b>Credits</b>
			<b>ADJ/FINANCIAL DATA</b>	
			<b>(Pro Forma)</b>	
	<b>ASSETS</b>			
	Cash			
	Accounts Receivable			
	Inventory			
	Other			
	Total Current Assets			
	Fixed Assets			
	Other Assets			
	Total Assets			
	<b>LIABILITIES &amp; NET WORTH</b>			
	Accounts Payable			
	* Notes Payable			
	Taxes/Accruals			
	** Private Lender (cur. Portion)			
	SBA (current portion)			
	Other			
	Total Current Liabilities			
	Notes Payable			
	Private Lender (L-T portion)			
	SBA (L-T portion)			
	Other			
	Total Liabilities			
	Net Worth			
	Total Liab. & Net Worth			
<b>XII.</b>	Ratio Analysis (use pro forma column)		NAICS Code _____	
	SBC	Industry Averages	SBC Use Only	
	Debt/Net Worth Ratio	_____	_____	_____
	Net Working Capital	_____	_____	_____
	Current Ratio	_____	_____	_____
	Other:	_____	_____	_____
<b>XIII.</b>	Balance Sheet Comments/Adjustments (e.g. goodwill, intangibles, etc.) [Include here, or in credit memorandum (SBA Form 1244, Exhibit 1).]			

\*Notes Payable: include any existing current portion of long-term debt.

\*\*For lender's share of 504 project only.

XIV.	Income Statement	Historical		Historical		Current Interim		Projection	
		Year	%	Year	%		%		%
	Sales								
	Cost of Goods Sold								
	Gross Profit								
	G&A Expenses								
	Net before Taxes								
	Income Taxes								
	Net after Taxes								
Break out of specific expenses: included in G + A above:									
	Depreciation								
	Interest								
	W/D& Officer Comp								
	Rent								

XV.	Cash Flow Available for P&I	Existing		Projection	
		Year:	Year:	Year:	Year:
	A. Earnings Before Taxes	\$	_____	\$	_____
	B. + Depreciation	\$	_____	\$	_____
	C. + Interest Expense	\$	_____	\$	_____
	D. + Rent Savings, if any	\$	_____	\$	_____
	E. + Other	\$	_____	\$	_____
	1. _____	\$	_____	\$	_____
	2. _____	\$	_____	\$	_____
	F. Total Cash Flow	\$	_____	\$	_____
	G. Existing Debt Service (P + I)	\$	_____	\$	_____
	H. + Project Debt Service (P + I)	\$	_____	\$	_____
	I. + Line of credit - principal	\$	_____	\$	_____
	J. + Line of credit - Interest	\$	_____	\$	_____
	K. + Other	\$	_____	\$	_____
	L. Total Cash Requirements (G - K)	\$	_____	\$	_____
	M. Cash Margin (F minus L)	\$	_____	\$	_____
	N. Cash Flow Coverage Ratio (F divided by L)		_____		_____

XVI. Comments on Ability to Repay - (Include Working Capital Analysis and comments on credit history.)  
 [Include here, or in credit memorandum (SBA Form 1244, Exhibit 1).]

XVII.	<u>List of Project Collateral</u>	<u>Cost or Net Book Value</u> (if available)	<u>Senior Lien</u>	<u>Appraised Value</u>
	Land (and/or purchase of existing building)	_____	_____	_____
	Building (new construction, remodeling, leasehold improvements, etc.)	_____	_____	_____
	Machinery and equipment (purchase, installation, etc.)	_____	_____	_____
	_____	_____	_____	_____
	Totals	_____	_____	_____
	Guarantor(s) and/or Owners	Personal Net Worth	Pledged Security (if applicable)	
	_____	_____	_____	
	_____	_____	_____	
	_____	_____	_____	
<p>Analysis of Collateral Adequacy. (Include summary of environmental analysis, if any.)  [Include here, or credit memorandum (SBA Form 1244, Exhibit 1).]</p>				
XVIII.	<p>CDC Notifications</p> <p>Has any member, officer, director or professional staff of CDC changed since last debenture request? Yes: _____ No: _____  If so, has Form 1081 and resume been submitted to SBA? Yes: _____ No: _____</p>			

**XIX. CDC Agreements and Certifications**

The CDC agrees that if SBA approves this application, it will not for at least two years after the disbursement of the debenture hire an employee or consult anyone who was employed by the SBA during the one-year period prior to the disbursement of the debenture.

The CDC certifies that it does not own any stock or equity in the SBC and no officer, director, or person within a controlling group of the CDC is an officer, director or holder of any direct or indirect pecuniary interest in the SBC.

The CDC authorizes disclosure of all information submitted in connection with this application to the financial institution agreeing to participate with the SBA's guaranteed debenture or loan.

The CDC certifies that it will comply with 13 C.F.R. Sections 112, 113, and 117 which prohibit discrimination on the grounds of race, color, sex, religion, marital status, handicap, age or national origin by recipients of Federal financing assistance; and will require appropriate reports and access to books and records. These requirements are also applicable to anyone who buys or takes control of the business. He/she realizes that if he/she does not comply with these nondiscrimination requirements, SBA can call, terminate, or accelerate repayment on his/her loan.

As consideration for any Management and Technical Assistance that may be provided, the CDC waives all claims against SBA and its consultants.

The CDC certifies that it has not paid anyone connected with the Federal government for help in getting this financial assistance. It also agrees to report to the SBA Office of Inspector General, 409 3<sup>rd</sup> Str., SW, Washington, D.C. 20416 any Federal government employee who offers in return for any type of compensation to help get this application approved.

The CDC understands that it need not pay anyone to deal with SBA. He/she has read SBA Form 159 which explains SBA policy on representatives and fees.

The CDC states, to the best of its knowledge and belief, that if any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, it shall complete and submit Standard Form-LL, "Disclosure Form to Report Lobbying," in accordance with this instructions. Submission of this statement is a prerequisite for making or entering into this transaction imposed by 31 U.S.C. 1352. Anyone who fails to file the required statement shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The CDC in consideration for assistance from SBA hereby agrees that it will comply with all Federal laws and regulations enforced to the extent that they are applicable to such assistance, including conditions set forth in this application.

The undersigned certifies that all information in this application and the exhibits is true and complete to the best of his/her knowledge and is submitted to SBA so that SBA can decide whether to approve this application.

The CDC understands that whoever makes any statement knowing it to be false, or whoever willfully overvalues any security for the purpose of obtaining any loan, or extension thereof by renewal, deferment of action, or otherwise, or the acceptance, release, or substitution of security therefor, or for the purpose of influencing in any way the action of SBA, or for the purpose of obtaining money, property, or anything of value, under the Small Business Investment Act, as amended, may be punished by a fine of not more than \$5,000 or by imprisonment for not more than two years, or both, pursuant to the Federal Law at 18 U.S.C. 1001.

The CDC certifies that the credit analysis has been reviewed and approved by the CDC Board of Directors.

**Name of Development Company:** \_\_\_\_\_

**By:** \_\_\_\_\_ **Title:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Attested By:** \_\_\_\_\_

PLEASE NOTE: The estimated burden for completing this form and exhibits is 2.08 for ASM submissions and 2.25 for non-ASM submissions. You are not required to respond to any collection of information unless it displays a currently valid OMB approval number. Comments on the burden should be sent to U.S. Small Business Administration, Chief, AIB, 409 3rd St., S.W., Washington D.C. 20416 and Desk Officer for the Small Business Administration, Office of Management and Budget, New Executive Office Building, Room 10202, Washington, D.C. 20503. OMB Approval (3245-0071).

PLEASE DO NOT SEND FORMS TO OMB.

# U.S. SMALL BUSINESS ADMINISTRATION

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## PART C

### Statements Required by Law and Executive Order

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Federal executive agencies, including the Small Business Administration (SBA), are required to withhold or limit financial assistance, to impose special conditions on approved loans, to provide special notices to applicants or borrowers and to require special reports and data from borrowers in order to comply with legislation passed by the Congress and Executive Orders issued by the President and by the provisions of various inter-agency agreements. SBA has issued regulations and procedures that implement these laws and executive orders, and they are contained in Parts 112, 113, 116, and 117, Title 13, Code of Federal Regulations Chapter 1, or Standard Operating Procedures.

#### **Freedom of Information Act (5 U.S.C. 552)**

This law provides, with some exceptions, that SBA must supply information reflected in agency files and records to a person requesting it. Information about approved loans that will be automatically released includes, among other things, statistics on our loan programs (individual borrowers are not identified in the statistics) and other information such as the names of the borrowers (and their officers, directors, stockholders or partners), the collateral pledged to secure the loan, the amount of the loan, its purpose in general terms and the maturity. Proprietary data on a borrower would not routinely be made available to third parties. All requests under this Act are to be addressed to the nearest SBA office and be identified as a Freedom of Information request.

#### **Privacy Act (5 U.S.C. 552a)**

A person can request to see or get copies of any personal information that SBA has in his or her file when that file is retrievable by individual identifiers such as name or social security numbers. Requests for information about another party may be denied unless SBA has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act.

Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. Disclosures of name and other personal identifiers are, however, required for a benefit, as SBA requires an individual seeking assistance from SBA to provide it with sufficient information for it to make a character determination. In determining whether an individual is of good character, SBA considers the person's integrity, candor, and disposition toward criminal actions. In making loans pursuant to section 7(a)(6) of the Small Business Act (the Act), 15 USC Section 636(a)(6), SBA is required to have reasonable assurance that the loan is of sound value and will be repaid or that it is in the best interest of the Government to grant the assistance requested. Additionally, SBA is specifically authorized to verify your criminal history, or lack thereof, pursuant to section 7(a)(1)(B), 15 USC Section 636(a)(1)(B). Further, for all forms of assistance, SBA is authorized to make all investigations necessary to ensure that a person has not engaged in acts that violate or will violate the Act or the Small Business Investment Act, 15 USC Sections 634(b)(11) and 687(b)(a). For these purposes, you are asked to voluntarily provide your social security number to assist SBA in making a character determination and to distinguish you from other individuals with the same or similar name or other personal identifier.

The Privacy Act authorizes SBA to make certain "routine uses" of information protected by that Act. One such routine use for SBA's loan system of records is that when this information indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature, SBA may refer it to the appropriate agency, whether Federal, State, local or foreign, charged with responsibility for or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. Another routine use of personal information is to assist in obtaining credit bureau reports, including business credit reports on the small business borrower and consumer credit reports and scores on the principals of the small business and guarantors on the loan for purposes of originating, servicing, and liquidating small business loans and for purposes of routine periodic loan portfolio management and lender monitoring. See, 69 F.R. 58598, 58617 (and as amended from time to time) for additional background and other routine uses.

#### **Right to Financial Privacy Act of 1978 (12 U.S.C. 3401)**

This is notice to you as required by the Right to Financial Privacy Act of 1978, of SBA's access rights to financial records held by financial institutions that are or have been doing business with you or your business, including any financial institutions participating in a loan or loan guarantee. The law provides that SBA shall have a right of access to your financial records in connection with its consideration or administration of assistance to you in the form of a Government loan or loan guaranty agreement. SBA is required to provide a certificate of its compliance with the Act to a financial institution in connection with its first request for access to your financial records, after which no further certification is required for subsequent accesses. The law also provides that SBA's access rights continue for the term of any approved loan or loan guaranty agreement. No further notice to you of SBA's access rights is required during the term of any such agreement.

The law also authorizes SBA to transfer to another Government authority any financial records included in an application for a loan, or concerning an approved loan or loan guarantee, as necessary to process, service or foreclose on a loan or loan guarantee or to collect on a defaulted loan or loan guarantee. No other transfer of your financial records to another Government authority will be permitted by SBA except as required or permitted by law.



**Flood Disaster Protection Act (42 U.S.C. 4011)**

Regulations have been issued by the Federal Insurance Administration (FIA) and by SBA implementing this Act and its amendments. These regulations prohibit SBA from making certain loans in an FIA designated floodplain unless Federal flood insurance is purchased as a condition of the loan. Failure to maintain the required level of flood insurance makes the applicant ineligible for any future financial assistance from SBA under any program, including disaster assistance.

**Executive Orders -- Floodplain Management and Wetland Protection (42 F.R. 26951 and 42 F.R. 26961)**

The SBA discourages any settlement in or development of a floodplain or a wetland. This statement is to notify all SBA loan applicants that such actions are hazardous to both life and property and should be avoided. The additional cost of flood preventive construction must be considered in addition to the possible loss of all assets and investments in future floods.

**Occupational Safety and Health Act (15 U.S.C. 651 et seq.)**

This legislation authorizes the Occupational Safety and Health Administration in the Department of Labor to require businesses to modify facilities and procedures to protect employees or pay penalty fees. In some instances, the business can be forced to cease operations or be prevented from starting operations in a new facility. Therefore, in some instances SBA may require additional information from an applicant to determine whether the business will be in compliance with OSHA regulations and allowed to operate its facility after the loan is approved and disbursed. Signing this form as borrower is a certification that the OSA requirements that apply to the borrower's business have been determined and the borrower to the best of its knowledge is in compliance.

**Civil Rights Legislation**

All businesses receiving SBA financial assistance must agree not to discriminate in any business practice, including employment practices and services to the public, on the basis of categories cited in 13 C.F.R., Parts 112, 113, and 117 of SBA Regulations. This includes making their goods and services available to handicapped clients or customers. All business borrowers will be required to display the "Equal Employment Opportunity Poster" prescribed by SBA.

**Equal Credit Opportunity Act (15 U.S.C. 1691)**

The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status or age (provided that the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program, or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The Federal agency that administers compliance with this law concerning this creditor is the Federal Trade Commission, Equal Credit Opportunity, Washington, D.C. 20580.

**Executive Order 11738 -- Environmental Protection (38 C.F.R. 25161)**

The Executive Order charges SBA with administering its loan programs in a manner that will result in effective enforcement of the Clean Air Act, the Federal Water Pollution Act and other environmental protection legislation. SBA must, therefore, impose conditions on some loans. By acknowledging receipt of this form and presenting the application, the principals of all small businesses borrowing \$100,000 or more in direct funds stipulate to the following:

1. That any facility used, or to be used, by the subject firm is not cited on the EPA list of Violating Facilities.
2. That subject firm will comply with all the requirements of Section 114 of the Clean Air Act (42 U.S.C. 7414) and Section 308 of the Water Act (33 U.S.C 1318) relating to inspection, monitoring, entry, reports and information, as well as all other requirements specified in Section 114 and Section 308 of the respective Acts, and all regulations and guidelines issued thereunder.
3. That subject firm will notify SBA of the receipt of any communication from the Director of the Environmental Protection Agency indicating that a facility utilized, or to be utilized, by subject firm is under consideration to be listed on the EPA List of Violating Facilities.

**Debt Collection Act of 1982 Deficit Reduction Act of 1984 (31 U.S.C. 3701 et seq. and other titles)**

These laws require SBA to aggressively collect any loan payments which become delinquent. SBA must obtain your taxpayer identification number when you apply for a loan. If you receive a loan, and do not make payments as they come due, SBA may take one or more of the following actions:

- Report the status of your loan(s) to credit bureaus
- Hire a collection agency to collect your loan
- Offset your income tax refund or other amounts due to you from the Federal Government
- Suspend or debar you or your company from doing business with the Federal Government
- Refer your loan to the Department of Justice or other attorneys for litigation
- Foreclose on collateral or take other action permitted in the loan instruments.

**Immigration Reform and Control Act of 1986** (Pub. L. 99-603)

If you are an alien who was in this country illegally since before January 1, 1982, you may have been granted lawful temporary resident status by the United States Immigration and Naturalization Service pursuant to the Immigration Reform and Control Act of 1986 (Pub. L. 99-603). For five years from the date you are granted such status, you are not eligible for financial assistance from the SBA in the form of a loan or guaranty under section 7(a) of the Small Business Act unless you are disabled or a Cuban or Haitian entrant. When you sign this document, you are making the certification that the Immigration Reform and Control Act of 1986 does not apply to you, or if it does apply, more than five years have elapsed since you have been granted lawful temporary resident status pursuant to such 1986 legislation.

**Lead-Based Paint Poisoning Prevention Act** (42 U.S.C. 4821 et seq.)

Borrowers using SBA funds for the construction or rehabilitation of a residential structure are prohibited from using lead-based paint (as defined in SBA regulations) on all interior surfaces, whether accessible or not, and exterior surfaces, such as stairs, decks, porches, railings, windows and doors, which are readily accessible to children under 7 years of age. A "residential structure" is any home, apartment, hotel, motel, orphanage, boarding school, dormitory, day care center, extended care facility, college or other school housing, hospital, group practice or community facility and all other residential or institutional structures where persons reside.

**Agreement of Nonemployment of SBA Personnel**

I agree that if SBA approves this application, I will not for at least two years hire an employee or consult anyone who was employed by the SBA during the one year period prior to the disbursement of the debenture.

**Certification as to Payment for Financial Assistance**

I certify: I have not paid anyone connected with the Federal government for help getting this financial assistance. I also agree to report to the SBA Office of Inspector General, 409 Third Street S.W., Washington, D.C. 20416, any Federal government employee who offers in return for any type of compensation to help get this application approved. I understand that I need not pay anybody to deal with SBA. I also understand that a Certified Development Company may charge the applicant a percentage of the loan proceeds as set forth in SBA regulations as a fee for preparing and processing the loan applications. I agree to pay for or reimburse SBA for the cost of any surveys, title or mortgage examinations, appraisals, etc., performed by non-SBA personnel provided that I have given my consent.

**Certification as to Non-relocation**

Regulations issued by SBA prohibit the making of loans that will result in significant increase of unemployment in any area of the country (13 CFR 120.881(a)). In the event that proceeds from this loan are used to provide a facility for relocation of the beneficiary small business concern (including any affiliate, subsidiary or other business entity under direct, indirect or common control), the undersigned certifies that such relocation will not significantly increase unemployment in the area of the original location.

**Executive Order 12549, Debarment and Suspension** (13 CFR 145)

1. The prospective lower tier participant certifies, by submission of this loan application, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participants shall attach an explanation to the loan application.

**Conflicts of Interest**

No overlapping relationship exists between the small business concern, including its associates, and the CDC, including its associates, or any other lender providing financing for the project that could create an appearance of a conflict of interest as defined in 13 CFR 120.140 or violate 13 CFR 120.851. No such relationships existed within six months of this application or will be permitted to exist while assistance is outstanding.

**Other Agreements and Certifications**

I authorize disclosure of all information submitted in connection with this application to the financial institution agreeing to participate with SBA's guaranteed debenture. I waive all claims against SBA and its consultants for any management and technical assistance that may be provided. In consideration for assistance from the Small Business Administration, I hereby agree that I will comply with all Federal laws and regulations to the extent that they are applicable to such assistance, including conditions set forth in this application. I, my spouse, or any member of my household, or anyone who owns, manages, or directs the business or their spouses or members of their households do not work for the SBA, Small Business Advisory Council, SCORE or ACE, any Federal agency, or the participating lender. If someone does, the name and address of such person and where employed is provided on an attached page.

**Applicant Notifications**

I or any of the officers of my company \_\_\_\_\_ have/ \_\_\_\_\_ have not been involved in bankruptcy or insolvency proceedings. If so, I have attached copies of the proceedings.

I or my business \_\_\_\_\_ is/ \_\_\_\_\_ is not involved in any pending lawsuits. If so, I have attached a description.

**Applicant's Acknowledgment**

My signature acknowledges receipt of these Statements Required by Laws and Executive Orders, that I have read it and that I have a copy for my files. My signature represents my agreement to comply with the requirements SBA makes in connection with the approval of my loan request and to comply, whenever applicable, with the limitations contained in these Statements.

**Certification as to Application Accuracy**

All information in this application, including exhibits, is true and complete to the best of my knowledge and is submitted to SBA so that SBA can decide whether to approve this application. Whoever makes any statement knowing it to be false, or whoever willfully overvalues any security, for the purpose of obtaining any loan, or substitution of security therefore, or for the purpose of influencing in any way the action of SBA, or for the purpose of obtaining money, property, or anything of value, under the Small Business Investment Act, as amended, may be punished by a fine of not more than \$5,000 or by imprisonment for not more than two years, or both, pursuant to the Federal law at 15 U.S.C. 645.

Whoever in any matter within the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up a material fact by any trick, scheme or device, or makes any false, fictitious or fraudulent statements or representations, or makes or uses any false writing or documents knowing the same to contain any false, fictitious or fraudulent statement or entry may be fined up to \$10,000 or imprisoned for up to 5 years, or both, pursuant to the Federal law at 18 U.S.C. 1001.

(Each Proprietor, each General Partner, each Limited Partner or Stockholder owning 20% or more, and each Guarantor must sign. Each person should only sign once.)

If Applicant is a proprietor or partnership, sign below:

If Applicant is an L.L.C. or corporation, sign below:

\_\_\_\_\_  
Name of Business

\_\_\_\_\_  
Corporate Name

By: \_\_\_\_\_ Date: \_\_\_\_\_

By: \_\_\_\_\_ Date: \_\_\_\_\_

Attested by: \_\_\_\_\_ (seal, if required)

Additional Proprietors, Partners, Stockholders or Guarantors as required.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date