

Table 6. Concentration by Largest Firms: 1997

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE						
	All firms	'453 470	'4 059 657 778	100.0	'214 915 405	'51 072 571	'5 796 557
	4 largest firms	294	251 645 800	6.2	1 350 045	348 110	38 694
	8 largest firms	1 550	343 243 443	8.5	3 729 885	1 112 202	76 539
	20 largest firms	3 438	523 311 763	12.9	11 673 382	3 414 885	228 300
	50 largest firms	5 987	824 904 707	20.3	17 395 061	4 882 023	363 526
421	Wholesale trade, durable goods						
	All firms	290 629	'2 179 717 376	100.0	'133 236 997	'31 746 275	'3 398 261
	4 largest firms	291	251 637 628	11.5	1 348 789	347 958	38 661
	8 largest firms	1 674	341 494 712	15.7	6 754 268	2 170 268	115 178
	20 largest firms	2 404	465 633 933	21.4	9 552 897	2 912 505	168 790
	50 largest firms	4 502	617 079 710	28.3	14 917 081	4 290 670	271 879
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	'29 328	'533 352 124	100.0	'11 458 634	'2 717 906	'375 731
	4 largest firms	290	251 636 652	47.2	1 348 501	347 879	38 652
	8 largest firms	363	324 114 747	60.8	1 722 558	432 147	50 426
	20 largest firms	812	376 601 127	70.6	2 319 012	592 015	68 228
	50 largest firms	1 069	413 243 070	77.5	2 881 344	731 182	80 634
42111	Automobile & other motor vehicle whsle						
	All firms	7 664	'428 356 355	100.0	'4 638 901	'1 112 419	150 947
	4 largest firms	229	238 793 793	55.7	569 150	156 671	23 103
	8 largest firms	298	310 074 185	72.4	912 854	233 845	34 172
	20 largest firms	428	356 966 067	83.3	1 289 678	336 740	43 018
	50 largest firms	539	378 259 447	88.3	1 638 101	418 340	51 689
421110	Automobile & other motor vehicle whsle						
	All firms	7 664	'428 356 355	100.0	'4 638 901	'1 112 419	150 947
	4 largest firms	229	238 793 793	55.7	569 150	156 671	23 103
	8 largest firms	298	310 074 185	72.4	912 854	233 845	34 172
	20 largest firms	428	356 966 067	83.3	1 289 678	336 740	43 018
	50 largest firms	539	378 259 447	88.3	1 638 101	418 340	51 689
4211101	Automobile & motorcycle whsle						
	All firms	3 952	'232 780 708	100.0	'1 767 828	'423 461	70 675
	4 largest firms	141	118 242 803	50.8	577 343	138 245	24 319
	8 largest firms	222	163 989 306	70.4	752 127	181 726	35 087
	20 largest firms	265	200 882 341	86.3	996 487	247 862	38 419
	50 largest firms	373	215 493 022	92.6	1 223 261	299 611	45 418
4211102	Bus & recreational vehicle whsle						
	All firms	387	3 059 157	100.0	152 468	33 148	5 047
	4 largest firms	8	761 897	24.9	13 487	2 948	207
	8 largest firms	14	1 004 517	32.8	19 172	4 054	403
	20 largest firms	30	1 441 741	47.1	40 496	9 226	1 207
	50 largest firms	66	2 072 367	67.7	80 052	17 192	2 254
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	548	159 991 093	100.0	427 702	115 721	9 552
	4 largest firms	105	154 880 798	96.8	204 925	64 843	2 756
	8 largest firms	109	157 029 636	98.1	234 553	70 936	3 228
	20 largest firms	121	157 842 958	98.7	282 053	81 658	4 694
	50 largest firms	153	158 720 030	99.2	346 068	96 398	6 523
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	516	4 375 397	100.0	275 806	66 215	7 929
	4 largest firms	21	1 748 182	40.0	27 733	7 981	628
	8 largest firms	26	1 994 141	45.6	44 587	12 311	1 036
	20 largest firms	47	2 474 241	56.5	80 740	21 599	1 915
	50 largest firms	87	3 081 198	70.4	142 008	35 635	3 522
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	2 261	28 150 000	100.0	2 015 097	473 874	57 744
	4 largest firms	82	4 508 918	16.0	136 909	35 859	3 322
	8 largest firms	101	5 781 711	20.5	194 597	50 178	4 951
	20 largest firms	172	8 097 568	28.8	350 695	91 712	9 190
	50 largest firms	283	11 413 766	40.5	562 177	138 784	14 545
42112	Motor vehicle supplies & new parts whsle						
	All firms	'12 620	'83 214 728	100.0	'5 065 064	'1 194 084	'156 038
	4 largest firms	350	15 415 739	18.5	942 704	234 475	23 128
	8 largest firms	378	22 772 681	27.4	1 061 992	262 745	25 928
	20 largest firms	505	31 716 946	38.1	1 240 670	305 139	29 838
	50 largest firms	742	40 704 951	48.9	1 548 620	379 575	37 177

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421120	Motor vehicle supplies & new parts whsle						
	All firms	'12 620	'83 214 728	100.0	'5 065 064	'1 194 084	'156 038
	4 largest firms	350	15 415 739	18.5	942 704	234 475	23 128
	8 largest firms	378	22 772 681	27.4	1 061 992	262 745	25 928
	20 largest firms	505	31 716 946	38.1	1 240 670	305 139	29 838
	50 largest firms	742	40 704 951	48.9	1 548 620	379 575	37 177
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	'5 095	'30 313 120	100.0	'2 002 699	'463 650	'67 362
	4 largest firms	150	4 744 851	15.7	147 693	37 695	5 356
	8 largest firms	189	7 367 347	24.3	236 098	57 807	7 518
	20 largest firms	263	11 576 727	38.2	348 476	83 619	10 096
	50 largest firms	483	15 490 119	51.1	540 487	127 447	16 474
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	6 942	51 468 506	100.0	2 905 299	693 404	84 003
	4 largest firms	66	14 991 391	29.1	803 468	196 570	16 167
	8 largest firms	246	20 279 741	39.4	914 556	225 948	20 424
	20 largest firms	270	25 157 966	48.9	1 013 415	249 175	21 948
	50 largest firms	542	30 699 947	59.6	1 277 677	312 450	28 902
4211203	Petroleum products marketing equipment whsle						
	All firms	583	1 433 102	100.0	157 066	37 030	4 673
	4 largest firms	17	222 236	15.5	11 979	3 318	270
	8 largest firms	25	322 564	22.5	18 672	4 756	410
	20 largest firms	54	522 520	36.5	37 139	9 556	886
	50 largest firms	103	789 518	55.1	67 057	15 697	1 606
42113	Tire & tube whsle						
	All firms	1 939	16 508 934	100.0	782 893	183 257	22 939
	4 largest firms	104	8 481 710	51.4	145 935	38 765	2 991
	8 largest firms	181	10 395 246	63.0	239 508	59 551	5 063
	20 largest firms	261	11 705 726	70.9	295 467	72 672	6 619
	50 largest firms	367	12 873 203	78.0	390 347	94 633	9 168
421130	Tire & tube whsle						
	All firms	1 939	16 508 934	100.0	782 893	183 257	22 939
	4 largest firms	104	8 481 710	51.4	145 935	38 765	2 991
	8 largest firms	181	10 395 246	63.0	239 508	59 551	5 063
	20 largest firms	261	11 705 726	70.9	295 467	72 672	6 619
	50 largest firms	367	12 873 203	78.0	390 347	94 633	9 168
42114	Motor vehicle parts, (used) whsle						
	All firms	7 105	5 272 107	100.0	971 776	228 146	45 807
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
421140	Motor vehicle parts, (used) whsle						
	All firms	7 105	5 272 107	100.0	971 776	228 146	45 807
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
4212	Furniture & home furnishings whsle						
	All firms	15 246	75 006 478	100.0	5 316 976	1 225 440	157 465
	4 largest firms	81	8 601 006	11.5	116 082	31 698	3 058
	8 largest firms	111	12 203 130	16.3	209 143	57 163	5 108
	20 largest firms	197	17 833 314	23.8	405 550	102 314	9 304
	50 largest firms	386	23 653 427	31.5	758 181	188 184	19 393
42121	Furniture whsle						
	All firms	6 697	31 898 583	100.0	2 415 323	555 931	65 930
	4 largest firms	79	4 864 968	15.3	110 682	27 481	1 801
	8 largest firms	112	6 461 463	20.3	201 559	49 236	3 820
	20 largest firms	188	8 493 785	26.6	315 448	77 425	6 154
	50 largest firms	292	11 053 110	34.7	557 845	133 596	11 360
421210	Furniture whsle						
	All firms	6 697	31 898 583	100.0	2 415 323	555 931	65 930
	4 largest firms	79	4 864 968	15.3	110 682	27 481	1 801
	8 largest firms	112	6 461 463	20.3	201 559	49 236	3 820
	20 largest firms	188	8 493 785	26.6	315 448	77 425	6 154
	50 largest firms	292	11 053 110	34.7	557 845	133 596	11 360

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			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4212101	Household & lawn furniture whsle						
	All firms	3 304	12 079 496	100.0	698 636	166 690	23 346
	4 largest firms	5	1 284 991	10.6	24 359	5 866	309
	8 largest firms	40	1 753 643	14.5	52 758	15 389	943
	20 largest firms	76	2 688 794	22.3	93 147	25 335	2 240
	50 largest firms	110	3 974 817	32.9	157 071	42 063	3 951
4212102	Office & business furniture whsle						
	All firms	3 393	19 819 087	100.0	1 716 687	389 241	42 584
	4 largest firms	98	4 783 039	24.1	113 427	28 400	1 912
	8 largest firms	120	6 014 981	30.3	198 820	49 428	3 933
	20 largest firms	172	7 422 757	37.5	366 063	85 851	7 243
	50 largest firms	266	9 378 713	47.3	568 065	129 755	11 072
42122	Home furnishings whsle						
	All firms	8 549	43 107 895	100.0	2 901 653	669 509	91 535
	4 largest firms	44	7 166 282	16.6	103 679	27 893	2 836
	8 largest firms	58	9 553 219	22.2	147 306	40 763	3 880
	20 largest firms	129	13 424 685	31.1	295 246	76 106	9 840
	50 largest firms	259	17 328 398	40.2	607 636	151 339	17 623
421220	Home furnishings whsle						
	All firms	8 549	43 107 895	100.0	2 901 653	669 509	91 535
	4 largest firms	44	7 166 282	16.6	103 679	27 893	2 836
	8 largest firms	58	9 553 219	22.2	147 306	40 763	3 880
	20 largest firms	129	13 424 685	31.1	295 246	76 106	9 840
	50 largest firms	259	17 328 398	40.2	607 636	151 339	17 623
4212201	Household china, glassware, & crockery whsle						
	All firms	1 332	6 744 886	100.0	478 488	108 490	16 343
	4 largest firms	6	1 169 648	17.3	50 708	11 259	3 357
	8 largest firms	12	1 604 873	23.8	91 145	20 262	4 400
	20 largest firms	28	2 344 699	34.8	129 111	29 292	5 389
	50 largest firms	68	3 390 029	50.3	210 519	46 997	7 487
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	1 876	11 337 298	100.0	658 252	152 175	20 019
	4 largest firms	31	3 491 577	30.8	62 343	16 060	1 286
	8 largest firms	41	4 441 693	39.2	111 143	26 076	1 891
	20 largest firms	77	5 697 218	50.3	186 835	46 511	3 638
	50 largest firms	121	7 055 134	62.2	273 102	65 788	5 833
4212203	Floor coverings whsle						
	All firms	2 591	16 467 044	100.0	1 044 511	245 571	30 315
	4 largest firms	38	5 920 665	36.0	100 983	28 913	3 200
	8 largest firms	79	7 337 836	44.6	149 151	41 328	4 332
	20 largest firms	147	8 629 990	52.4	249 255	64 123	6 454
	50 largest firms	312	10 133 490	61.5	374 069	92 571	9 539
4212204	Other home furnishings whsle						
	All firms	2 750	8 558 667	100.0	720 402	163 273	24 858
	4 largest firms	26	1 026 622	12.0	65 320	16 071	2 058
	8 largest firms	31	1 589 358	18.6	101 911	24 946	3 165
	20 largest firms	48	2 482 304	29.0	147 472	36 371	4 621
	50 largest firms	80	3 407 337	39.8	227 115	52 893	6 765
4213	Lumber & other construction materials whsle						
	All firms	14 267	89 175 875	100.0	5 296 176	1 227 622	155 535
	4 largest firms	172	10 478 027	11.7	249 212	67 515	5 250
	8 largest firms	272	14 890 884	16.7	348 302	84 493	7 009
	20 largest firms	850	23 322 227	26.2	683 112	175 150	15 425
	50 largest firms	1 205	32 506 379	36.5	1 057 839	270 476	25 897
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	6 767	60 455 924	100.0	3 126 436	736 657	88 905
	4 largest firms	169	10 380 638	17.2	246 194	66 800	5 186
	8 largest firms	205	14 460 368	23.9	363 151	96 297	7 244
	20 largest firms	366	20 205 109	33.4	617 561	158 668	13 543
	50 largest firms	643	26 234 923	43.4	864 428	223 177	20 323
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	6 767	60 455 924	100.0	3 126 436	736 657	88 905
	4 largest firms	169	10 380 638	17.2	246 194	66 800	5 186
	8 largest firms	205	14 460 368	23.9	363 151	96 297	7 244
	20 largest firms	366	20 205 109	33.4	617 561	158 668	13 543
	50 largest firms	643	26 234 923	43.4	864 428	223 177	20 323

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42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4213101	Lumber without yard whsle						
	All firms	1 627	17 143 755	100.0	529 208	131 340	12 611
	4 largest firms	51	5 858 128	34.2	87 890	27 423	1 697
	8 largest firms	55	7 340 081	42.8	135 427	38 149	2 365
	20 largest firms	85	8 852 149	51.6	162 597	48 252	2 735
	50 largest firms	123	10 654 021	62.1	203 448	57 836	3 500
4213102	Lumber with yard whsle						
	All firms	1 599	15 464 304	100.0	890 605	203 841	27 481
	4 largest firms	41	2 163 360	14.0	53 271	13 812	1 107
	8 largest firms	63	3 405 319	22.0	77 073	19 592	1 699
	20 largest firms	121	4 767 374	30.8	134 604	33 009	3 401
	50 largest firms	218	6 934 261	44.8	253 489	60 713	6 486
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	3 541	27 847 865	100.0	1 706 623	401 476	48 813
	4 largest firms	105	6 029 433	21.7	195 882	38 896	4 030
	8 largest firms	179	8 131 294	29.2	296 786	72 592	6 485
	20 largest firms	277	11 438 808	41.1	468 894	117 483	11 128
	50 largest firms	522	14 912 967	53.6	668 874	165 308	17 058
42132	Brick, stone, & related construction materials whsle						
	All firms	3 026	10 711 750	100.0	761 681	168 106	23 753
	4 largest firms	390	3 023 703	28.2	95 458	25 838	3 451
	8 largest firms	438	4 128 870	38.5	121 550	33 099	4 077
	20 largest firms	576	5 207 416	48.6	177 994	46 157	5 716
	50 largest firms	773	6 510 499	60.8	270 491	64 186	7 911
421320	Brick, stone, & related construction materials whsle						
	All firms	3 026	10 711 750	100.0	761 681	168 106	23 753
	4 largest firms	390	3 023 703	28.2	95 458	25 838	3 451
	8 largest firms	438	4 128 870	38.5	121 550	33 099	4 077
	20 largest firms	576	5 207 416	48.6	177 994	46 157	5 716
	50 largest firms	773	6 510 499	60.8	270 491	64 186	7 911
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	1 184	3 546 360	100.0	284 096	66 310	9 941
	4 largest firms	321	1 761 474	49.7	79 735	21 253	3 376
	8 largest firms	375	1 997 046	56.3	102 976	26 730	4 056
	20 largest firms	433	2 355 016	66.4	135 212	35 027	5 206
	50 largest firms	491	2 692 024	75.9	172 762	42 675	6 110
4213202	Sand, gravel, & stone whsle						
	All firms	1 012	2 001 239	100.0	239 974	49 004	7 775
	4 largest firms	47	221 362	11.1	15 461	3 355	527
	8 largest firms	82	369 036	18.4	29 004	5 950	814
	20 largest firms	106	625 298	31.2	48 675	10 502	1 416
	50 largest firms	160	947 480	47.3	78 395	15 987	2 199
4213203	Cement, lime, & related products whsle						
	All firms	830	5 164 151	100.0	237 611	52 792	6 037
	4 largest firms	66	1 939 440	37.6	29 961	8 287	579
	8 largest firms	139	2 664 134	51.6	49 960	13 969	1 133
	20 largest firms	208	3 437 043	66.6	83 088	20 516	1 704
	50 largest firms	282	4 175 335	80.9	133 138	30 469	2 747
42133	Roofing, siding, & insulation material whsle						
	All firms	1 584	9 811 545	100.0	601 826	133 556	16 402
	4 largest firms	168	2 489 266	25.4	91 305	19 726	2 100
	8 largest firms	222	3 551 831	36.2	121 391	28 529	2 867
	20 largest firms	347	4 754 805	48.5	210 739	48 190	5 281
	50 largest firms	458	6 141 007	62.6	320 298	73 194	8 652
421330	Roofing, siding, & insulation material whsle						
	All firms	1 584	9 811 545	100.0	601 826	133 556	16 402
	4 largest firms	168	2 489 266	25.4	91 305	19 726	2 100
	8 largest firms	222	3 551 831	36.2	121 391	28 529	2 867
	20 largest firms	347	4 754 805	48.5	210 739	48 190	5 281
	50 largest firms	458	6 141 007	62.6	320 298	73 194	8 652

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42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4213301	Roofing, siding, & insulation material whsle						
	All firms	1 584	9 811 545	100.0	601 826	133 556	16 402
	4 largest firms	168	2 489 266	25.4	91 305	19 726	2 100
	8 largest firms	222	3 551 831	36.2	121 391	28 529	2 867
	20 largest firms	347	4 754 805	48.5	210 739	48 190	5 281
	50 largest firms	458	6 141 007	62.6	320 298	73 194	8 652
42139	Other construction materials whsle						
	All firms	2 890	8 196 656	100.0	806 233	189 303	26 475
	4 largest firms	76	978 211	11.9	64 494	15 270	2 050
	8 largest firms	89	1 480 664	18.1	104 497	25 782	3 027
	20 largest firms	155	2 321 120	28.3	169 534	41 933	5 173
	50 largest firms	274	3 425 113	41.8	256 709	63 010	8 045
421390	Other construction materials whsle						
	All firms	2 890	8 196 656	100.0	806 233	189 303	26 475
	4 largest firms	76	978 211	11.9	64 494	15 270	2 050
	8 largest firms	89	1 480 664	18.1	104 497	25 782	3 027
	20 largest firms	155	2 321 120	28.3	169 534	41 933	5 173
	50 largest firms	274	3 425 113	41.8	256 709	63 010	8 045
4213901	Flat glass & other construction glass whsle						
	All firms	669	1 950 805	100.0	235 834	57 069	8 197
	4 largest firms	66	610 021	31.3	60 483	14 803	1 941
	8 largest firms	92	858 051	44.0	93 864	22 382	3 065
	20 largest firms	112	1 107 752	56.8	120 149	28 517	3 890
	50 largest firms	158	1 401 029	71.8	145 540	34 405	4 767
4213902	Other construction materials whsle						
	All firms	2 221	6 245 851	100.0	570 399	132 234	18 278
	4 largest firms	17	827 117	13.2	40 084	9 748	973
	8 largest firms	44	1 149 464	18.4	54 790	13 436	1 435
	20 largest firms	105	1 756 172	28.1	100 567	25 256	2 909
	50 largest firms	186	2 729 246	43.7	174 839	42 866	5 220
4214	Professional & commercial equipment & supplies whsle						
	All firms	45 351	367 383 550	100.0	33 292 437	8 317 953	716 113
	4 largest firms	549	52 729 073	14.4	5 694 634	1 850 499	85 482
	8 largest firms	616	76 286 093	20.8	6 312 038	1 990 070	97 790
	20 largest firms	1 557	118 580 608	32.3	9 263 117	2 700 033	160 808
	50 largest firms	3 004	164 933 954	44.9	12 623 081	3 475 323	224 697
42141	Photographic equipment & supplies whsle						
	All firms	1 379	16 679 051	100.0	929 865	217 200	21 195
	4 largest firms	60	9 464 810	56.7	287 192	69 193	5 209
	8 largest firms	87	10 800 003	64.8	342 141	83 548	6 168
	20 largest firms	154	12 233 278	73.3	444 353	108 514	8 176
	50 largest firms	211	13 468 161	80.7	543 481	132 342	10 428
421410	Photographic equipment & supplies whsle						
	All firms	1 379	16 679 051	100.0	929 865	217 200	21 195
	4 largest firms	60	9 464 810	56.7	287 192	69 193	5 209
	8 largest firms	87	10 800 003	64.8	342 141	83 548	6 168
	20 largest firms	154	12 233 278	73.3	444 353	108 514	8 176
	50 largest firms	211	13 468 161	80.7	543 481	132 342	10 428
42142	Office equipment whsle						
	All firms	7 319	36 646 598	100.0	5 421 076	1 376 025	143 381
	4 largest firms	667	17 713 378	48.3	2 291 019	649 257	48 885
	8 largest firms	1 164	22 852 880	62.4	3 093 056	821 733	73 530
	20 largest firms	1 391	26 500 148	72.3	3 458 572	916 446	81 661
	50 largest firms	1 640	28 463 595	77.7	3 702 447	975 691	87 864
421420	Office equipment whsle						
	All firms	7 319	36 646 598	100.0	5 421 076	1 376 025	143 381
	4 largest firms	667	17 713 378	48.3	2 291 019	649 257	48 885
	8 largest firms	1 164	22 852 880	62.4	3 093 056	821 733	73 530
	20 largest firms	1 391	26 500 148	72.3	3 458 572	916 446	81 661
	50 largest firms	1 640	28 463 595	77.7	3 702 447	975 691	87 864
42143	Computer & computer peripheral equipment & software whsle						
	All firms	16 929	221 447 412	100.0	17 305 512	4 426 859	317 662
	4 largest firms	376	51 037 246	23.0	4 607 853	1 480 663	68 157
	8 largest firms	576	68 796 151	31.1	5 664 405	1 722 055	85 105
	20 largest firms	1 120	100 132 563	45.2	7 144 923	2 041 764	109 755
	50 largest firms	1 480	126 388 980	57.1	8 587 364	2 430 594	134 267

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421430	Computer & computer peripheral equipment & software whsle						
	All firms	16 929	221 447 412	100.0	17 305 512	4 426 859	317 662
	4 largest firms	376	51 037 246	23.0	4 607 853	1 480 663	68 157
	8 largest firms	576	68 796 151	31.1	5 664 405	1 722 055	85 105
	20 largest firms	1 120	100 132 563	45.2	7 144 923	2 041 764	109 755
	50 largest firms	1 480	126 388 980	57.1	8 587 364	2 430 594	134 267
4214301	Computer & peripheral equipment whsle						
	All firms	14 080	209 760 805	100.0	15 450 012	3 995 317	282 335
	4 largest firms	375	50 872 741	24.3	4 604 212	1 479 802	68 005
	8 largest firms	575	68 631 646	32.7	5 660 764	1 721 194	84 953
	20 largest firms	1 114	99 885 940	47.6	7 137 916	2 039 962	109 517
	50 largest firms	1 478	125 371 788	59.8	8 525 301	2 415 452	133 007
42143011	Computers & peripheral equipment for resale						
	All firms	5 657	115 317 362	100.0	4 275 564	1 035 136	91 857
	4 largest firms	43	34 284 588	29.7	390 990	96 152	10 600
	8 largest firms	127	45 120 116	39.1	608 675	147 628	13 673
	20 largest firms	237	60 766 632	52.7	1 210 029	327 381	22 632
	50 largest firms	411	73 539 229	63.8	1 639 683	427 939	30 238
42143012	Computers & peripheral equipment for end use						
	All firms	8 423	94 443 443	100.0	11 174 448	2 960 181	190 478
	4 largest firms	460	30 254 177	32.0	4 988 290	1 556 959	70 161
	8 largest firms	659	40 972 228	43.4	5 772 267	1 736 951	84 440
	20 largest firms	1 070	55 893 493	59.2	6 855 336	1 976 438	103 215
	50 largest firms	1 442	64 695 078	68.5	7 740 733	2 187 560	115 392
4214302	Computer software (packaged) whsle						
	All firms	2 849	11 686 607	100.0	1 855 500	431 542	35 327
	4 largest firms	6	2 211 472	18.9	141 681	34 264	1 840
	8 largest firms	10	3 238 879	27.7	203 528	58 341	3 067
	20 largest firms	43	4 866 160	41.6	335 781	90 839	5 614
	50 largest firms	148	6 602 125	56.5	626 581	154 541	9 890
42144	Other commercial equipment whsle						
	All firms	'5 380	'15 914 735	100.0	'1 754 684	'402 801	'52 186
	4 largest firms	9	1 366 983	8.6	90 157	22 268	2 447
	8 largest firms	46	1 946 726	12.2	131 575	32 102	3 931
	20 largest firms	80	2 911 951	18.3	198 629	46 510	5 553
	50 largest firms	130	4 172 985	26.2	317 014	73 512	8 405
421440	Other commercial equipment whsle						
	All firms	'5 380	'15 914 735	100.0	'1 754 684	'402 801	'52 186
	4 largest firms	9	1 366 983	8.6	90 157	22 268	2 447
	8 largest firms	46	1 946 726	12.2	131 575	32 102	3 931
	20 largest firms	80	2 911 951	18.3	198 629	46 510	5 553
	50 largest firms	130	4 172 985	26.2	317 014	73 512	8 405
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	3 165	10 686 971	100.0	1 012 146	230 787	30 890
	4 largest firms	9	1 366 983	12.8	90 157	22 268	2 447
	8 largest firms	45	1 879 179	17.6	121 680	30 163	3 285
	20 largest firms	72	2 565 878	24.0	175 665	41 047	4 500
	50 largest firms	119	3 488 221	32.6	257 493	59 367	6 783
4214402	Store machines & equipment whsle						
	All firms	'2 215	'5 227 764	100.0	'742 538	'172 014	'21 296
	4 largest firms	25	446 627	8.5	30 617	7 255	1 105
	8 largest firms	30	756 508	14.5	56 445	13 007	1 789
	20 largest firms	47	1 239 355	23.7	104 951	23 713	2 945
	50 largest firms	81	1 977 575	37.8	191 736	46 962	4 826
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	9 782	58 791 711	100.0	5 746 165	1 386 809	121 572
	4 largest firms	117	10 706 884	18.2	493 918	131 922	10 621
	8 largest firms	248	16 100 690	27.4	953 376	251 852	17 005
	20 largest firms	542	25 628 877	43.6	1 726 517	435 689	29 892
	50 largest firms	822	33 750 283	57.4	2 421 656	610 011	41 968

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	9 782	58 791 711	100.0	5 746 165	1 386 809	121 572
	4 largest firms	117	10 706 884	18.2	493 918	131 922	10 621
	8 largest firms	248	16 100 690	27.4	953 376	251 852	17 005
	20 largest firms	542	25 628 877	43.6	1 726 517	435 689	29 892
	50 largest firms	822	33 750 283	57.4	2 421 656	610 011	41 968
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	8 721	54 484 063	100.0	5 125 079	1 243 720	106 502
	4 largest firms	117	10 706 884	19.7	493 918	131 922	10 621
	8 largest firms	248	16 100 690	29.6	953 376	251 852	17 005
	20 largest firms	467	25 408 669	46.6	1 581 445	401 034	26 193
	50 largest firms	676	32 334 984	59.3	2 199 060	562 904	37 111
4214502	Dental equipment & supplies whsle						
	All firms	1 061	4 307 648	100.0	621 086	143 089	15 070
	4 largest firms	163	1 717 624	39.9	249 550	57 751	5 422
	8 largest firms	184	2 128 209	49.4	291 188	67 871	6 401
	20 largest firms	238	2 724 906	63.3	377 064	87 185	8 248
	50 largest firms	292	3 328 408	77.3	471 130	109 200	10 551
42146	Ophthalmic goods whsle						
	All firms	1 781	6 865 265	100.0	867 808	206 531	28 260
	4 largest firms	43	1 270 220	18.5	88 422	21 103	2 213
	8 largest firms	53	D	D	D	D	h
	20 largest firms	110	2 601 028	37.9	240 889	63 234	7 750
	50 largest firms	196	3 581 747	52.2	341 564	87 118	10 699
421460	Ophthalmic goods whsle						
	All firms	1 781	6 865 265	100.0	867 808	206 531	28 260
	4 largest firms	43	1 270 220	18.5	88 422	21 103	2 213
	8 largest firms	53	D	D	D	D	h
	20 largest firms	110	2 601 028	37.9	240 889	63 234	7 750
	50 largest firms	196	3 581 747	52.2	341 564	87 118	10 699
42149	Other professional equipment & supplies whsle						
	All firms	2 781	11 038 778	100.0	1 267 327	301 728	31 857
	4 largest firms	73	2 517 464	22.8	171 168	40 945	3 075
	8 largest firms	87	3 156 155	28.6	229 549	55 088	4 351
	20 largest firms	121	4 471 045	40.5	351 544	84 618	6 836
	50 largest firms	191	5 782 642	52.4	484 892	118 096	10 161
421490	Other professional equipment & supplies whsle						
	All firms	2 781	11 038 778	100.0	1 267 327	301 728	31 857
	4 largest firms	73	2 517 464	22.8	171 168	40 945	3 075
	8 largest firms	87	3 156 155	28.6	229 549	55 088	4 351
	20 largest firms	121	4 471 045	40.5	351 544	84 618	6 836
	50 largest firms	191	5 782 642	52.4	484 892	118 096	10 161
4214901	Religious & school supplies whsle						
	All firms	456	1 495 661	100.0	175 321	39 860	5 811
	4 largest firms	10	383 282	25.6	26 659	5 642	985
	8 largest firms	16	580 422	38.8	46 158	10 644	1 617
	20 largest firms	32	823 996	55.1	83 992	18 002	2 568
	50 largest firms	65	1 073 020	71.7	113 582	25 654	3 422
4214902	Other professional equipment & supplies whsle						
	All firms	2 325	9 543 117	100.0	1 092 006	261 868	26 046
	4 largest firms	73	2 517 464	26.4	171 168	40 945	3 075
	8 largest firms	87	3 156 155	33.1	229 549	55 088	4 351
	20 largest firms	115	4 362 562	45.7	350 183	84 878	6 578
	50 largest firms	191	5 370 654	56.3	474 050	114 976	8 968
4215	Metal & mineral (except petroleum) whsle						
	All firms	12 583	150 493 610	100.0	6 898 028	1 595 361	174 029
	4 largest firms	109	17 594 811	11.7	220 306	57 755	5 735
	8 largest firms	201	25 436 772	16.9	356 356	98 172	8 052
	20 largest firms	403	39 224 166	26.1	751 537	194 974	17 665
	50 largest firms	791	58 410 453	38.8	1 551 254	375 634	34 265
42151	Metal service centers & offices						
	All firms	11 827	135 695 563	100.0	6 637 599	1 535 410	168 950
	4 largest firms	108	17 570 935	12.9	218 429	57 299	5 704
	8 largest firms	200	25 412 896	18.7	354 479	97 716	8 021
	20 largest firms	444	37 751 670	27.8	920 705	223 729	20 255
	50 largest firms	775	54 838 586	40.4	1 563 016	383 035	35 164

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421510	Metal service centers & offices						
	All firms	11 827	135 695 563	100.0	6 637 599	1 535 410	168 950
	4 largest firms	108	17 570 935	12.9	218 429	57 299	5 704
	8 largest firms	200	25 412 896	18.7	354 479	97 716	8 021
	20 largest firms	444	37 751 670	27.8	920 705	223 729	20 255
	50 largest firms	775	54 838 586	40.4	1 563 016	383 035	35 164
4215101	Ferrous metal service centers & sales offices						
	All firms	9 437	106 496 206	100.0	5 338 101	1 229 010	138 934
	4 largest firms	108	17 570 935	16.5	218 429	57 299	5 704
	8 largest firms	150	23 838 885	22.4	255 339	65 367	6 455
	20 largest firms	409	34 306 240	32.2	780 712	182 466	18 507
	50 largest firms	835	47 072 877	44.2	1 323 795	316 666	32 784
42151011	Ferrous metal service centers						
	All firms	6 412	69 014 037	100.0	4 683 412	1 078 180	123 914
	4 largest firms	95	7 328 848	10.6	230 840	58 214	6 049
	8 largest firms	181	11 311 621	16.4	520 112	117 998	11 941
	20 largest firms	411	19 332 364	28.0	934 980	216 378	22 368
	50 largest firms	671	28 288 533	41.0	1 318 324	314 512	33 079
42151012	Ferrous metal sales offices						
	All firms	3 025	37 482 169	100.0	654 689	150 830	15 020
	4 largest firms	45	14 568 745	38.9	36 203	9 397	620
	8 largest firms	63	18 692 301	49.9	48 203	12 937	824
	20 largest firms	186	21 990 229	58.7	83 945	21 214	1 421
	50 largest firms	252	25 295 017	67.5	157 672	38 668	2 901
4215102	Nonferrous metal service centers & sales offices						
	All firms	2 390	29 199 357	100.0	1 299 498	306 400	30 016
	4 largest firms	38	4 610 540	15.8	120 078	34 574	1 641
	8 largest firms	81	7 086 596	24.3	206 849	59 409	3 353
	20 largest firms	133	11 996 194	41.1	371 125	96 701	6 304
	50 largest firms	270	17 126 944	58.7	497 012	129 375	9 555
42151021	Nonferrous metal service centers						
	All firms	1 556	22 107 893	100.0	1 122 138	260 461	26 446
	4 largest firms	60	3 128 552	14.2	126 034	33 020	2 364
	8 largest firms	65	5 404 080	24.4	188 662	45 021	2 947
	20 largest firms	113	9 814 286	44.4	330 506	82 161	6 322
	50 largest firms	241	13 967 216	63.2	479 978	119 339	9 794
42151022	Nonferrous metal sales offices						
	All firms	834	7 091 464	100.0	177 360	45 939	3 570
	4 largest firms	25	2 785 808	39.3	38 723	14 740	338
	8 largest firms	29	3 431 336	48.4	46 122	16 569	414
	20 largest firms	51	4 345 798	61.3	63 933	20 783	667
	50 largest firms	87	5 258 192	74.1	83 861	24 939	951
42152	Coal & other mineral & ore whsle						
	All firms	756	14 798 047	100.0	260 429	59 951	5 079
	4 largest firms	11	3 921 214	26.5	13 257	3 204	181
	8 largest firms	23	5 952 087	40.2	39 856	9 469	518
	20 largest firms	57	8 480 732	57.3	66 473	15 951	933
	50 largest firms	107	10 830 884	73.2	105 676	24 949	1 476
421520	Coal & other mineral & ore whsle						
	All firms	756	14 798 047	100.0	260 429	59 951	5 079
	4 largest firms	11	3 921 214	26.5	13 257	3 204	181
	8 largest firms	23	5 952 087	40.2	39 856	9 469	518
	20 largest firms	57	8 480 732	57.3	66 473	15 951	933
	50 largest firms	107	10 830 884	73.2	105 676	24 949	1 476
4215201	Coal whsle						
	All firms	452	10 037 343	100.0	158 986	35 749	3 037
	4 largest firms	15	3 303 966	32.9	20 356	4 983	162
	8 largest firms	23	4 665 155	46.5	38 654	9 082	474
	20 largest firms	55	D	D	D	D	f
	50 largest firms	104	7 940 538	79.1	85 649	19 005	1 221
4215202	Other mineral & ore whsle						
	All firms	304	4 760 704	100.0	101 443	24 202	2 042
	4 largest firms	4	2 483 816	52.2	7 216	2 033	124
	8 largest firms	8	3 008 479	63.2	15 989	3 913	209
	20 largest firms	26	3 651 172	76.7	35 371	9 310	498
	50 largest firms	63	4 281 972	89.9	57 440	14 495	1 023

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4216	Electrical goods whsle						
	All firms	38 234	357 691 888	100.0	22 524 717	5 483 454	475 766
	4 largest firms	1 308	47 934 016	13.4	2 450 139	802 398	36 834
	8 largest firms	1 656	67 863 386	19.0	2 906 366	909 159	44 551
	20 largest firms	3 008	102 496 761	28.7	4 960 829	1 400 592	86 691
	50 largest firms	4 598	146 497 519	41.5	7 677 993	2 049 111	128 128
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	13 431	85 861 019	100.0	6 028 387	1 426 667	144 585
	4 largest firms	899	10 955 260	12.8	548 002	142 614	18 715
	8 largest firms	1 469	19 926 402	23.2	1 209 222	304 729	29 517
	20 largest firms	1 970	29 038 012	33.8	1 800 928	453 767	39 677
	50 largest firms	2 277	36 125 917	42.1	2 053 348	513 472	45 084
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	13 431	85 861 019	100.0	6 028 387	1 426 667	144 585
	4 largest firms	899	10 955 260	12.8	548 002	142 614	18 715
	8 largest firms	1 469	19 926 402	23.2	1 209 222	304 729	29 517
	20 largest firms	1 970	29 038 012	33.8	1 800 928	453 767	39 677
	50 largest firms	2 277	36 125 917	42.1	2 053 348	513 472	45 084
42162	Electrical appliance, television & radio set whsle						
	All firms	3 895	54 683 947	100.0	2 079 747	481 012	50 922
	4 largest firms	44	13 442 580	24.6	428 508	94 941	6 602
	8 largest firms	108	21 385 427	39.1	565 272	128 694	9 478
	20 largest firms	176	28 931 464	52.9	737 725	171 297	13 167
	50 largest firms	253	35 110 729	64.2	930 933	216 250	17 807
421620	Electrical appliance, television & radio set whsle						
	All firms	3 895	54 683 947	100.0	2 079 747	481 012	50 922
	4 largest firms	44	13 442 580	24.6	428 508	94 941	6 602
	8 largest firms	108	21 385 427	39.1	565 272	128 694	9 478
	20 largest firms	176	28 931 464	52.9	737 725	171 297	13 167
	50 largest firms	253	35 110 729	64.2	930 933	216 250	17 807
42169	Other electronic parts & equipment whsle						
	All firms	20 908	217 146 922	100.0	14 416 583	3 575 775	280 259
	4 largest firms	1 308	47 934 016	22.1	2 450 139	802 398	36 834
	8 largest firms	1 644	61 415 648	28.3	3 085 382	945 964	47 117
	20 largest firms	2 128	82 656 935	38.1	4 494 457	1 286 345	67 275
	50 largest firms	3 165	108 037 833	49.8	5 937 654	1 616 452	90 075
421690	Other electronic parts & equipment whsle						
	All firms	20 908	217 146 922	100.0	14 416 583	3 575 775	280 259
	4 largest firms	1 308	47 934 016	22.1	2 450 139	802 398	36 834
	8 largest firms	1 644	61 415 648	28.3	3 085 382	945 964	47 117
	20 largest firms	2 128	82 656 935	38.1	4 494 457	1 286 345	67 275
	50 largest firms	3 165	108 037 833	49.8	5 937 654	1 616 452	90 075
4216901	Communications equipment & supplies whsle						
	All firms	9 180	88 413 555	100.0	8 091 469	2 116 989	152 279
	4 largest firms	1 321	41 512 560	47.0	2 484 308	808 471	37 049
	8 largest firms	1 482	48 292 278	54.6	3 309 825	1 009 372	49 433
	20 largest firms	2 082	57 828 084	65.4	4 223 623	1 215 927	64 053
	50 largest firms	2 555	65 913 389	74.6	5 123 357	1 436 783	81 068
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	11 728	128 733 367	100.0	6 325 114	1 458 786	127 980
	4 largest firms	336	18 862 682	14.7	450 133	103 971	7 704
	8 largest firms	442	26 696 827	20.7	736 486	171 897	11 050
	20 largest firms	816	41 432 210	32.2	1 336 224	311 085	19 762
	50 largest firms	1 212	56 976 041	44.3	1 864 337	435 352	27 970
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	21 194	92 189 762	100.0	7 977 961	1 837 467	219 233
	4 largest firms	38	7 179 876	7.8	212 402	48 760	4 838
	8 largest firms	151	11 429 261	12.4	453 643	107 674	9 327
	20 largest firms	930	17 583 065	19.1	864 802	207 893	18 902
	50 largest firms	2 036	24 670 213	26.8	1 326 391	320 955	32 423

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
42171	Hardware whsle						
	All firms	9 473	44 063 674	100.0	3 865 008	879 374	110 963
	4 largest firms	36	7 174 554	16.3	212 072	48 674	4 826
	8 largest firms	150	9 816 554	22.3	388 398	90 510	8 412
	20 largest firms	810	13 327 108	30.2	622 573	146 541	16 012
	50 largest firms	954	16 775 564	38.1	839 505	198 934	21 911
421710	Hardware whsle						
	All firms	9 473	44 063 674	100.0	3 865 008	879 374	110 963
	4 largest firms	36	7 174 554	16.3	212 072	48 674	4 826
	8 largest firms	150	9 816 554	22.3	388 398	90 510	8 412
	20 largest firms	810	13 327 108	30.2	622 573	146 541	16 012
	50 largest firms	954	16 775 564	38.1	839 505	198 934	21 911
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	4 625	22 928 107	100.0	1 582 219	368 294	43 887
	4 largest firms	130	2 465 458	10.8	95 795	23 074	2 199
	8 largest firms	179	3 666 757	16.0	130 363	31 882	3 243
	20 largest firms	314	5 539 336	24.2	212 636	51 801	5 667
	50 largest firms	425	7 749 418	33.8	354 214	82 819	8 883
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	4 625	22 928 107	100.0	1 582 219	368 294	43 887
	4 largest firms	130	2 465 458	10.8	95 795	23 074	2 199
	8 largest firms	179	3 666 757	16.0	130 363	31 882	3 243
	20 largest firms	314	5 539 336	24.2	212 636	51 801	5 667
	50 largest firms	425	7 749 418	33.8	354 214	82 819	8 883
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	5 524	20 062 710	100.0	2 013 489	471 804	51 252
	4 largest firms	181	2 599 845	13.0	200 600	50 657	3 978
	8 largest firms	539	3 756 218	18.7	291 062	72 749	5 863
	20 largest firms	978	5 566 587	27.7	420 641	104 152	9 788
	50 largest firms	1 253	8 091 571	40.3	625 260	154 224	14 618
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	5 524	20 062 710	100.0	2 013 489	471 804	51 252
	4 largest firms	181	2 599 845	13.0	200 600	50 657	3 978
	8 largest firms	539	3 756 218	18.7	291 062	72 749	5 863
	20 largest firms	978	5 566 587	27.7	420 641	104 152	9 788
	50 largest firms	1 253	8 091 571	40.3	625 260	154 224	14 618
42174	Refrigeration equipment & supplies whsle						
	All firms	1 572	5 135 271	100.0	517 245	117 995	13 131
	4 largest firms	196	1 222 297	23.8	97 449	23 772	1 741
	8 largest firms	245	1 604 164	31.2	111 227	27 322	2 109
	20 largest firms	334	2 176 219	42.4	146 215	36 139	2 954
	50 largest firms	438	2 841 375	55.3	220 940	50 940	4 510
421740	Refrigeration equipment & supplies whsle						
	All firms	1 572	5 135 271	100.0	517 245	117 995	13 131
	4 largest firms	196	1 222 297	23.8	97 449	23 772	1 741
	8 largest firms	245	1 604 164	31.2	111 227	27 322	2 109
	20 largest firms	334	2 176 219	42.4	146 215	36 139	2 954
	50 largest firms	438	2 841 375	55.3	220 940	50 940	4 510
4218	Machinery, equipment, & supplies whsle						
	All firms	76 643	328 968 331	100.0	29 401 798	6 772 121	772 550
	4 largest firms	107	25 838 011	7.9	505 710	132 736	8 088
	8 largest firms	599	32 959 439	10.0	829 619	204 405	15 311
	20 largest firms	1 344	47 629 843	14.5	1 395 603	335 105	29 862
	50 largest firms	2 873	65 664 963	20.0	2 467 389	585 971	55 213
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	5 321	44 725 989	100.0	3 604 644	862 419	87 611
	4 largest firms	57	10 325 175	23.1	286 843	77 441	5 004
	8 largest firms	105	12 331 014	27.6	437 248	117 576	8 576
	20 largest firms	185	15 523 507	34.7	724 280	187 558	14 894
	50 largest firms	409	20 690 181	46.3	1 174 575	300 359	25 316

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	5 321	44 725 989	100.0	3 604 644	862 419	87 611
	4 largest firms	57	10 325 175	23.1	286 843	77 441	5 004
	8 largest firms	105	12 331 014	27.6	437 248	117 576	8 576
	20 largest firms	185	15 523 507	34.7	724 280	187 558	14 894
	50 largest firms	409	20 690 181	46.3	1 174 575	300 359	25 316
42182	Farm & garden machinery & equipment whsle						
	All firms	9 782	39 713 264	100.0	2 860 510	643 779	101 413
	4 largest firms	22	7 714 094	19.4	127 396	30 030	2 362
	8 largest firms	35	8 629 933	21.7	162 137	38 373	3 195
	20 largest firms	186	9 825 942	24.7	233 832	54 938	5 668
	50 largest firms	298	11 345 046	28.6	338 702	79 975	8 981
421820	Farm & garden machinery & equipment whsle						
	All firms	9 782	39 713 264	100.0	2 860 510	643 779	101 413
	4 largest firms	22	7 714 094	19.4	127 396	30 030	2 362
	8 largest firms	35	8 629 933	21.7	162 137	38 373	3 195
	20 largest firms	186	9 825 942	24.7	233 832	54 938	5 668
	50 largest firms	298	11 345 046	28.6	338 702	79 975	8 981
4218201	Farm machinery & equipment—farm dealers						
	All firms	6 931	21 996 353	100.0	1 898 402	427 060	72 177
	4 largest firms	53	370 553	1.7	28 418	6 789	1 260
	8 largest firms	76	625 141	2.8	44 107	10 792	1 749
	20 largest firms	115	1 180 801	5.4	81 924	19 390	2 860
	50 largest firms	202	2 169 769	9.9	155 984	36 708	5 137
4218202	Farm machinery & equipment—whsle distributors						
	All firms	2 122	13 486 595	100.0	643 692	144 052	19 867
	4 largest firms	18	6 808 979	50.5	98 422	23 489	1 831
	8 largest firms	28	7 715 649	57.2	132 293	31 631	2 616
	20 largest firms	141	8 647 078	64.1	183 783	43 351	4 233
	50 largest firms	229	9 460 509	70.1	247 331	57 098	5 813
4218203	Lawn & garden machinery & equipment whsle						
	All firms	729	4 230 316	100.0	318 416	72 667	9 369
	4 largest firms	5	1 074 610	25.4	36 138	8 550	778
	8 largest firms	17	1 285 269	30.4	52 913	12 808	1 265
	20 largest firms	38	1 747 827	41.3	89 497	20 475	2 261
	50 largest firms	83	2 478 243	58.6	141 836	33 506	3 751
42183	Industrial machinery & equipment whsle						
	All firms	35 674	139 946 952	100.0	14 167 699	3 238 229	342 008
	4 largest firms	41	5 670 581	4.1	348 480	69 163	7 811
	8 largest firms	451	8 658 221	6.2	519 545	111 695	11 837
	20 largest firms	790	14 958 227	10.7	892 717	195 050	20 204
	50 largest firms	1 421	24 739 496	17.7	1 533 148	352 103	33 437
421830	Industrial machinery & equipment whsle						
	All firms	35 674	139 946 952	100.0	14 167 699	3 238 229	342 008
	4 largest firms	41	5 670 581	4.1	348 480	69 163	7 811
	8 largest firms	451	8 658 221	6.2	519 545	111 695	11 837
	20 largest firms	790	14 958 227	10.7	892 717	195 050	20 204
	50 largest firms	1 421	24 739 496	17.7	1 533 148	352 103	33 437
4218301	Food-processing machinery & equipment whsle						
	All firms	1 333	4 273 371	100.0	496 582	115 224	12 098
	4 largest firms	16	439 994	10.3	49 181	12 261	881
	8 largest firms	25	633 350	14.8	70 028	17 777	1 255
	20 largest firms	48	1 014 817	23.7	112 097	28 023	2 168
	50 largest firms	93	1 637 194	38.3	158 320	38 291	3 059
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	3 866	13 016 250	100.0	1 637 232	378 722	40 348
	4 largest firms	106	1 323 554	10.2	151 597	36 618	4 345
	8 largest firms	174	2 073 814	15.9	208 467	51 037	5 493
	20 largest firms	266	3 248 714	25.0	288 115	70 797	7 133
	50 largest firms	444	4 511 459	34.7	431 167	104 149	10 278

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	1 636	4 753 826	100.0	543 359	127 730	13 756
	4 largest firms	87	765 660	16.1	49 020	12 286	1 156
	8 largest firms	157	1 165 371	24.5	76 597	19 323	1 824
	20 largest firms	221	1 687 579	35.5	121 920	30 084	2 899
	50 largest firms	307	2 380 410	50.1	206 124	49 053	4 694
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	2 230	8 262 424	100.0	1 093 873	250 992	26 592
	4 largest firms	58	1 200 433	14.5	142 049	34 460	3 907
	8 largest firms	71	1 700 748	20.6	166 812	40 289	4 348
	20 largest firms	117	2 319 659	28.1	243 826	58 663	5 956
	50 largest firms	231	3 259 751	39.5	364 552	87 328	8 404
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	11 101	42 641 534	100.0	4 279 378	965 711	102 295
	4 largest firms	58	4 109 024	9.6	286 311	53 923	5 312
	8 largest firms	139	5 518 372	12.9	352 092	67 728	6 524
	20 largest firms	298	8 540 444	20.0	526 856	106 381	10 118
	50 largest firms	497	12 433 552	29.2	775 279	167 800	15 088
4218304	Metalworking machinery & equipment whsle						
	All firms	4 092	19 008 973	100.0	1 603 844	363 648	35 524
	4 largest firms	70	2 073 428	10.9	117 576	26 505	2 939
	8 largest firms	97	3 051 243	16.1	164 196	36 765	3 806
	20 largest firms	133	4 897 936	25.8	260 933	59 920	5 468
	50 largest firms	254	7 122 803	37.5	408 159	94 136	8 111
4218305	Materials handling equipment whsle						
	All firms	4 642	18 803 215	100.0	2 371 197	559 533	63 169
	4 largest firms	24	2 458 153	13.1	95 240	24 916	2 013
	8 largest firms	107	3 423 554	18.2	181 294	45 381	4 061
	20 largest firms	180	4 759 951	25.3	346 879	87 205	8 152
	50 largest firms	289	6 233 171	33.1	553 209	135 850	12 924
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	3 536	11 671 958	100.0	1 006 985	223 687	25 475
	4 largest firms	316	2 070 220	17.7	108 993	26 193	2 779
	8 largest firms	625	3 144 078	26.9	219 455	52 843	5 260
	20 largest firms	736	4 579 203	39.2	275 019	66 150	6 302
	50 largest firms	935	6 197 741	53.1	387 724	91 609	8 792
4218307	Other industrial machinery & equipment whsle						
	All firms	7 104	30 531 651	100.0	2 772 481	631 704	63 099
	4 largest firms	69	2 973 702	9.7	158 104	34 920	4 024
	8 largest firms	86	4 172 488	13.7	233 619	57 303	5 311
	20 largest firms	132	6 598 819	21.6	405 885	88 879	7 934
	50 largest firms	244	9 768 112	32.0	579 773	132 401	10 816
42184	Industrial supplies whsle						
	All firms	15 055	64 861 321	100.0	5 240 795	1 215 121	140 735
	4 largest firms	424	14 019 524	21.6	290 073	74 391	5 868
	8 largest firms	910	18 635 488	28.7	429 768	109 682	10 382
	20 largest firms	1 747	24 221 097	37.3	743 953	182 967	19 239
	50 largest firms	2 543	29 020 286	44.7	1 103 728	273 109	28 296
421840	Industrial supplies whsle						
	All firms	15 055	64 861 321	100.0	5 240 795	1 215 121	140 735
	4 largest firms	424	14 019 524	21.6	290 073	74 391	5 868
	8 largest firms	910	18 635 488	28.7	429 768	109 682	10 382
	20 largest firms	1 747	24 221 097	37.3	743 953	182 967	19 239
	50 largest firms	2 543	29 020 286	44.7	1 103 728	273 109	28 296
4218401	General-line industrial supplies whsle						
	All firms	2 176	4 367 291	100.0	554 823	129 777	16 136
	4 largest firms	51	440 586	10.1	75 652	19 072	1 400
	8 largest firms	65	624 719	14.3	92 090	23 085	1 830
	20 largest firms	104	972 167	22.3	124 863	31 350	2 711
	50 largest firms	187	1 501 238	34.4	189 456	46 947	4 325

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4218402	Mechanical power transmission supplies whsle						
	All firms	2 917	13 895 428	100.0	1 027 321	239 619	28 097
	4 largest firms	854	4 914 236	35.4	276 707	68 043	8 119
	8 largest firms	1 175	7 493 038	53.9	416 342	99 573	11 787
	20 largest firms	1 401	9 112 493	65.6	500 106	119 897	14 059
	50 largest firms	1 531	10 456 067	75.2	613 851	146 093	16 998
4218403	Welding supplies whsle						
	All firms	2 141	4 750 926	100.0	649 262	150 474	19 335
	4 largest firms	518	1 182 895	24.9	140 205	34 573	4 251
	8 largest firms	646	1 571 881	33.1	180 555	41 617	5 407
	20 largest firms	849	2 217 914	46.7	250 355	57 522	7 539
	50 largest firms	1 013	2 853 039	60.1	341 811	79 867	10 164
4218404	Industrial containers & supplies whsle						
	All firms	1 763	9 931 630	100.0	574 198	125 587	15 879
	4 largest firms	42	3 973 546	40.0	14 196	3 807	266
	8 largest firms	58	4 353 037	43.8	25 779	7 233	753
	20 largest firms	101	5 045 204	50.8	58 304	13 838	1 357
	50 largest firms	162	6 068 026	61.1	136 740	30 516	3 003
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	1 552	6 805 404	100.0	731 411	169 645	16 740
	4 largest firms	71	767 975	11.3	35 480	8 417	923
	8 largest firms	99	1 070 965	15.7	74 596	17 997	1 737
	20 largest firms	176	1 768 875	26.0	135 033	31 807	2 934
	50 largest firms	308	2 844 141	41.8	255 839	58 977	5 625
4218406	Other industrial supplies whsle						
	All firms	4 506	25 110 642	100.0	1 703 780	400 019	44 548
	4 largest firms	43	10 670 104	42.5	166 383	44 501	2 529
	8 largest firms	129	11 693 749	46.6	203 331	52 549	3 817
	20 largest firms	353	13 357 056	53.2	330 341	83 681	6 921
	50 largest firms	573	14 959 701	59.6	469 034	118 856	10 510
42185	Service establishment equipment & supplies whsle						
	All firms	6 808	16 038 492	100.0	1 804 565	419 918	59 878
	4 largest firms	159	3 385 487	21.1	90 442	21 813	2 133
	8 largest firms	235	4 104 772	25.6	120 757	29 988	2 953
	20 largest firms	354	5 061 211	31.6	205 531	47 934	5 102
	50 largest firms	514	6 141 405	38.3	321 012	75 780	8 647
421850	Service establishment equipment & supplies whsle						
	All firms	6 808	16 038 492	100.0	1 804 565	419 918	59 878
	4 largest firms	159	3 385 487	21.1	90 442	21 813	2 133
	8 largest firms	235	4 104 772	25.6	120 757	29 988	2 953
	20 largest firms	354	5 061 211	31.6	205 531	47 934	5 102
	50 largest firms	514	6 141 405	38.3	321 012	75 780	8 647
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	1 296	2 416 390	100.0	372 536	87 826	14 071
	4 largest firms	78	290 708	12.0	28 113	6 962	925
	8 largest firms	110	474 440	19.6	43 183	10 372	1 368
	20 largest firms	183	807 307	33.4	100 428	24 035	3 540
	50 largest firms	314	1 283 805	53.1	176 342	42 126	6 055
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	2 356	4 430 938	100.0	654 149	153 460	22 107
	4 largest firms	91	552 898	12.5	75 509	18 440	2 154
	8 largest firms	102	743 466	16.8	90 770	21 929	2 493
	20 largest firms	125	1 074 847	24.3	128 610	31 177	3 598
	50 largest firms	178	1 551 559	35.0	191 620	45 454	5 080
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	699	4 123 097	100.0	240 347	56 352	6 526
	4 largest firms	33	2 599 074	63.0	39 865	9 069	619
	8 largest firms	47	2 707 768	65.7	53 504	12 327	940
	20 largest firms	60	2 904 748	70.5	74 479	17 601	1 402
	50 largest firms	102	3 204 524	77.7	113 180	27 111	2 361

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4218504	Other service establishment equipment & supplies whsle						
	All firms	2 457	5 068 067	100.0	537 533	122 280	17 174
	4 largest firms	135	1 164 452	23.0	44 298	11 280	1 180
	8 largest firms	158	1 568 559	30.9	61 452	13 556	1 447
	20 largest firms	206	1 984 178	39.2	96 456	22 227	2 270
	50 largest firms	270	2 474 474	48.8	146 331	33 916	3 498
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	4 003	23 682 313	100.0	1 723 585	392 655	40 905
	4 largest firms	21	2 924 595	12.3	104 680	24 564	2 124
	8 largest firms	36	4 463 760	18.8	133 987	31 890	2 739
	20 largest firms	84	7 066 045	29.8	257 431	60 354	4 763
	50 largest firms	176	9 914 102	41.9	447 471	104 892	8 812
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	4 003	23 682 313	100.0	1 723 585	392 655	40 905
	4 largest firms	21	2 924 595	12.3	104 680	24 564	2 124
	8 largest firms	36	4 463 760	18.8	133 987	31 890	2 739
	20 largest firms	84	7 066 045	29.8	257 431	60 354	4 763
	50 largest firms	176	9 914 102	41.9	447 471	104 892	8 812
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	2 428	17 709 438	100.0	1 162 838	264 642	25 666
	4 largest firms	20	2 844 154	16.1	92 995	21 480	1 915
	8 largest firms	29	4 305 156	24.3	108 657	25 257	2 215
	20 largest firms	78	6 691 099	37.8	212 765	48 824	3 903
	50 largest firms	156	9 168 267	51.8	397 636	95 806	7 332
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	952	3 513 978	100.0	344 478	78 973	9 314
	4 largest firms	11	776 149	22.1	55 326	13 479	1 249
	8 largest firms	19	1 062 299	30.2	86 999	21 208	2 032
	20 largest firms	55	1 505 927	42.9	127 519	30 280	3 118
	50 largest firms	99	2 038 176	58.0	176 608	40 419	4 410
4218603	Other transportation equipment & supplies whsle						
	All firms	623	2 458 897	100.0	216 269	49 040	5 925
	4 largest firms	11	330 942	13.5	20 314	5 269	427
	8 largest firms	21	539 512	21.9	36 918	8 863	880
	20 largest firms	40	966 838	39.3	68 681	15 336	1 642
	50 largest firms	81	1 469 640	59.8	111 016	25 651	2 673
4219	Miscellaneous durable goods whsle						
	All firms	37 783	185 455 758	100.0	11 070 270	2 568 951	351 839
	4 largest firms	16	19 508 375	10.5	207 473	47 439	2 675
	8 largest firms	61	29 102 329	15.7	316 287	75 732	4 716
	20 largest firms	212	43 624 612	23.5	770 010	188 508	15 465
	50 largest firms	529	59 233 734	31.9	1 376 921	327 955	30 717
42191	Sporting & recreational goods & supplies whsle						
	All firms	6 080	28 233 685	100.0	1 897 111	436 625	59 861
	4 largest firms	23	2 666 916	9.4	95 334	22 415	821
	8 largest firms	109	4 155 550	14.7	175 345	42 062	2 742
	20 largest firms	149	6 198 185	22.0	286 116	70 870	6 309
	50 largest firms	219	9 398 307	33.3	445 865	107 969	10 479
421910	Sporting & recreational goods & supplies whsle						
	All firms	6 080	28 233 685	100.0	1 897 111	436 625	59 861
	4 largest firms	23	2 666 916	9.4	95 334	22 415	821
	8 largest firms	109	4 155 550	14.7	175 345	42 062	2 742
	20 largest firms	149	6 198 185	22.0	286 116	70 870	6 309
	50 largest firms	219	9 398 307	33.3	445 865	107 969	10 479
42192	Toy & hobby goods & supplies whsle						
	All firms	3 229	20 166 025	100.0	1 229 055	281 210	36 337
	4 largest firms	11	6 345 321	31.5	190 127	41 194	3 019
	8 largest firms	15	7 210 860	35.8	229 017	49 890	4 245
	20 largest firms	35	8 885 895	44.1	352 684	79 510	6 857
	50 largest firms	91	10 988 675	54.5	476 788	111 484	10 754

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421920	Toy & hobby goods & supplies whsle						
	All firms	3 229	20 166 025	100.0	1 229 055	281 210	36 337
	4 largest firms	11	6 345 321	31.5	190 127	41 194	3 019
	8 largest firms	15	7 210 860	35.8	229 017	49 890	4 245
	20 largest firms	35	8 885 895	44.1	352 684	79 510	6 857
	50 largest firms	91	10 988 675	54.5	476 788	111 484	10 754
42193	Recyclable material whsle						
	All firms	9 088	38 748 659	100.0	3 229 092	753 824	114 992
	4 largest firms	66	3 929 301	10.1	80 471	21 797	2 431
	8 largest firms	144	5 590 439	14.4	165 975	42 733	4 613
	20 largest firms	267	8 703 259	22.5	313 777	82 839	8 897
	50 largest firms	455	12 976 181	33.5	569 224	145 990	16 312
421930	Recyclable material whsle						
	All firms	9 088	38 748 659	100.0	3 229 092	753 824	114 992
	4 largest firms	66	3 929 301	10.1	80 471	21 797	2 431
	8 largest firms	144	5 590 439	14.4	165 975	42 733	4 613
	20 largest firms	267	8 703 259	22.5	313 777	82 839	8 897
	50 largest firms	455	12 976 181	33.5	569 224	145 990	16 312
4219301	Iron & steel scrap processors & dealers						
	All firms	3 480	18 205 778	100.0	1 296 382	312 027	43 789
	4 largest firms	74	3 653 093	20.1	88 620	23 985	2 165
	8 largest firms	99	4 899 382	26.9	122 644	32 834	3 045
	20 largest firms	174	7 167 666	39.4	246 958	67 533	6 477
	50 largest firms	330	9 785 693	53.8	424 194	110 211	11 442
42193011	Iron & steel scrap processors (using power processing equipment)						
	All firms	2 308	12 550 221	100.0	1 100 834	258 643	36 303
	4 largest firms	48	1 597 166	12.7	84 114	20 644	2 166
	8 largest firms	83	2 519 174	20.1	144 626	35 422	3 915
	20 largest firms	150	4 281 333	34.1	266 847	67 823	7 074
	50 largest firms	284	6 277 852	50.0	415 597	105 259	11 371
42193012	Iron & steel scrap processors (not using power processing equip)						
	All firms	1 172	5 655 557	100.0	195 548	53 384	7 486
	4 largest firms	25	2 866 430	50.7	14 032	4 996	267
	8 largest firms	37	3 516 539	62.2	17 934	6 028	335
	20 largest firms	52	4 041 973	71.5	30 940	12 108	670
	50 largest firms	87	4 556 589	80.6	62 873	21 538	1 474
4219302	Recyclable paper & paperboard whsle						
	All firms	1 588	5 592 266	100.0	587 535	135 538	20 596
	4 largest firms	73	953 852	17.1	72 894	17 884	2 160
	8 largest firms	89	1 452 527	26.0	101 560	24 596	2 919
	20 largest firms	154	2 317 242	41.4	153 604	36 088	4 533
	50 largest firms	216	3 145 039	56.2	207 299	48 409	6 000
4219303	Other recyclable material whsle						
	All firms	4 020	14 950 615	100.0	1 345 175	306 259	50 607
	4 largest firms	17	1 337 417	8.9	30 946	7 392	971
	8 largest firms	24	1 958 387	13.1	41 769	9 734	1 159
	20 largest firms	57	3 128 432	20.9	96 288	24 019	2 866
	50 largest firms	130	4 887 916	32.7	204 607	49 479	6 247
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	7 689	32 398 553	100.0	1 702 770	386 713	49 820
	4 largest firms	4	6 581 180	20.3	21 366	4 754	221
	8 largest firms	16	8 328 944	25.7	101 627	19 535	1 495
	20 largest firms	31	10 546 447	32.6	211 736	44 514	3 362
	50 largest firms	89	13 181 831	40.7	354 721	77 849	6 277
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	7 689	32 398 553	100.0	1 702 770	386 713	49 820
	4 largest firms	4	6 581 180	20.3	21 366	4 754	221
	8 largest firms	16	8 328 944	25.7	101 627	19 535	1 495
	20 largest firms	31	10 546 447	32.6	211 736	44 514	3 362
	50 largest firms	89	13 181 831	40.7	354 721	77 849	6 277
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	7 116	22 519 342	100.0	1 579 391	357 866	46 813
	4 largest firms	11	1 632 067	7.2	85 571	16 233	1 366
	8 largest firms	17	2 488 233	11.0	143 464	30 197	2 334
	20 largest firms	30	4 177 167	18.5	272 834	58 870	4 883
	50 largest firms	68	5 911 273	26.2	361 365	79 050	7 302

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4219402	Precious metal (excluding ores) whsle						
	All firms	573	9 879 211	100.0	123 379	28 847	3 007
	4 largest firms	4	6 581 180	66.6	21 366	4 754	221
	8 largest firms	9	7 425 175	75.2	25 413	5 778	303
	20 largest firms	25	8 165 745	82.7	49 199	11 319	652
	50 largest firms	57	8 829 826	89.4	69 420	16 665	1 274
42199	Other miscellaneous durable goods whsle						
	All firms	11 697	65 908 836	100.0	3 012 242	710 579	90 829
	4 largest firms	32	17 667 669	26.8	182 217	42 580	2 355
	8 largest firms	87	23 310 073	35.4	325 415	83 122	6 699
	20 largest firms	199	33 308 429	50.5	688 342	170 733	16 702
	50 largest firms	312	41 407 390	62.8	914 570	224 980	22 506
421990	Other miscellaneous durable goods whsle						
	All firms	11 697	65 908 836	100.0	3 012 242	710 579	90 829
	4 largest firms	32	17 667 669	26.8	182 217	42 580	2 355
	8 largest firms	87	23 310 073	35.4	325 415	83 122	6 699
	20 largest firms	199	33 308 429	50.5	688 342	170 733	16 702
	50 largest firms	312	41 407 390	62.8	914 570	224 980	22 506
4219901	Musical instruments & supplies whsle						
	All firms	512	2 474 693	100.0	180 103	41 714	4 906
	4 largest firms	10	807 545	32.6	29 580	7 996	582
	8 largest firms	14	1 099 237	44.4	48 281	12 558	945
	20 largest firms	29	1 504 941	60.8	74 002	18 352	1 559
	50 largest firms	63	1 930 735	78.0	115 606	27 069	2 512
4219902	Forest products (except lumber) whsle						
	All firms	2 032	11 386 630	100.0	406 277	92 740	11 396
	4 largest firms	7	1 924 394	16.9	49 905	12 770	345
	8 largest firms	20	3 090 794	27.1	62 307	15 713	557
	20 largest firms	41	5 327 915	46.8	93 695	23 308	1 045
	50 largest firms	97	7 016 913	61.6	129 708	30 569	1 710
4219903	General merchandise (durable goods) whsle						
	All firms	3 382	21 595 797	100.0	525 213	123 862	18 027
	4 largest firms	32	15 378 909	71.2	122 655	34 607	3 220
	8 largest firms	41	17 172 972	79.5	164 624	42 966	4 425
	20 largest firms	54	17 785 511	82.4	188 000	47 706	5 253
	50 largest firms	104	18 432 029	85.4	243 646	61 121	6 778
4219904	Prerecorded media whsle						
	All firms	2 075	23 424 629	100.0	1 176 057	283 668	34 103
	4 largest firms	52	7 346 923	31.4	188 293	43 597	2 761
	8 largest firms	101	11 979 166	51.1	341 924	83 480	7 497
	20 largest firms	202	17 819 596	76.1	591 925	142 853	15 694
	50 largest firms	250	19 964 786	85.2	763 944	184 974	20 455
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	1 418	15 602 913	100.0	825 788	196 901	23 540
	4 largest firms	61	5 694 939	36.5	174 737	41 089	2 634
	8 largest firms	101	9 639 527	61.8	297 448	71 530	6 905
	20 largest firms	135	12 469 909	79.9	496 584	117 889	12 761
	50 largest firms	170	13 637 315	87.4	594 420	140 770	15 673
42199042	Prerecorded video tapes whsle						
	All firms	657	7 821 716	100.0	350 269	86 767	10 563
	4 largest firms	28	4 273 863	54.6	87 166	21 964	1 716
	8 largest firms	65	5 449 012	69.7	119 425	30 249	2 908
	20 largest firms	94	6 643 689	84.9	207 008	53 139	5 703
	50 largest firms	125	7 106 770	90.9	245 388	62 011	6 761
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	1 016	1 136 419	100.0	181 172	41 557	6 604
	4 largest firms	46	202 166	17.8	15 322	3 643	315
	8 largest firms	53	284 707	25.1	21 956	4 974	522
	20 largest firms	70	418 736	36.8	37 815	8 575	1 002
	50 largest firms	106	577 969	50.9	62 494	14 090	1 717
4219906	Other durable goods whsle						
	All firms	2 680	5 890 668	100.0	543 420	127 038	15 793
	4 largest firms	13	617 154	10.5	34 071	9 171	986
	8 largest firms	19	970 050	16.5	55 494	13 154	1 444
	20 largest firms	41	1 617 408	27.5	114 846	34 798	2 300
	50 largest firms	92	2 547 711	43.2	185 734	49 354	4 096

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods						
	All firms	'162 841	'1 879 940 402	100.0	'81 678 408	'19 326 296	'2 398 296
	4 largest firms	257	68 624 724	3.7	1 952 329	463 944	48 065
	8 largest firms	1 176	123 477 737	6.6	2 739 727	655 255	70 771
	20 largest firms	2 266	252 416 203	13.4	5 701 902	1 431 299	144 991
	50 largest firms	4 419	473 535 004	25.2	10 384 947	2 617 867	256 433
4221	Paper & paper product whsle						
	All firms	15 848	117 062 485	100.0	7 730 308	1 845 993	214 350
	4 largest firms	523	19 597 369	16.7	941 548	237 103	18 944
	8 largest firms	648	29 740 892	25.4	1 358 447	340 496	30 939
	20 largest firms	886	45 425 524	38.8	1 853 589	459 174	57 438
	50 largest firms	1 944	63 745 540	54.5	2 786 202	695 884	78 925
42211	Printing & writing paper whsle						
	All firms	2 309	38 397 487	100.0	1 547 334	377 117	33 135
	4 largest firms	292	14 261 979	37.1	579 994	145 557	11 765
	8 largest firms	360	18 967 703	49.4	609 316	152 964	12 231
	20 largest firms	485	25 823 426	67.3	775 404	194 435	15 572
	50 largest firms	650	31 752 397	82.7	1 032 321	255 202	20 266
422110	Printing & writing paper whsle						
	All firms	2 309	38 397 487	100.0	1 547 334	377 117	33 135
	4 largest firms	292	14 261 979	37.1	579 994	145 557	11 765
	8 largest firms	360	18 967 703	49.4	609 316	152 964	12 231
	20 largest firms	485	25 823 426	67.3	775 404	194 435	15 572
	50 largest firms	650	31 752 397	82.7	1 032 321	255 202	20 266
42212	Stationery & office supplies whsle						
	All firms	8 046	33 271 034	100.0	3 308 237	794 195	109 766
	4 largest firms	130	7 714 344	23.2	534 005	127 264	29 859
	8 largest firms	667	11 367 451	34.2	882 689	215 713	38 075
	20 largest firms	1 057	17 245 574	51.8	1 308 085	323 141	49 780
	50 largest firms	1 241	20 432 764	61.4	1 524 084	376 351	54 655
422120	Stationery & office supplies whsle						
	All firms	8 046	33 271 034	100.0	3 308 237	794 195	109 766
	4 largest firms	130	7 714 344	23.2	534 005	127 264	29 859
	8 largest firms	667	11 367 451	34.2	882 689	215 713	38 075
	20 largest firms	1 057	17 245 574	51.8	1 308 085	323 141	49 780
	50 largest firms	1 241	20 432 764	61.4	1 524 084	376 351	54 655
42213	Industrial & personal service paper whsle						
	All firms	5 493	45 393 964	100.0	2 874 737	674 681	71 449
	4 largest firms	109	8 266 404	18.2	349 965	87 969	7 084
	8 largest firms	189	12 675 200	27.9	523 964	131 603	10 542
	20 largest firms	303	19 828 835	43.7	697 872	174 910	13 694
	50 largest firms	419	25 693 792	56.6	921 370	225 646	18 715
422130	Industrial & personal service paper whsle						
	All firms	5 493	45 393 964	100.0	2 874 737	674 681	71 449
	4 largest firms	109	8 266 404	18.2	349 965	87 969	7 084
	8 largest firms	189	12 675 200	27.9	523 964	131 603	10 542
	20 largest firms	303	19 828 835	43.7	697 872	174 910	13 694
	50 largest firms	419	25 693 792	56.6	921 370	225 646	18 715
4222	Drugs, & druggists' sundries whsle						
	All firms	8 053	203 147 771	100.0	8 394 864	2 024 123	190 127
	4 largest firms	191	53 387 066	26.3	638 757	142 637	16 558
	8 largest firms	266	87 360 899	43.0	1 290 177	314 502	27 729
	20 largest firms	391	132 924 064	65.4	3 289 459	817 894	56 081
	50 largest firms	979	157 281 514	77.4	4 630 095	1 149 164	84 784
42221	Drugs, & druggists' sundries whsle						
	All firms	8 053	203 147 771	100.0	8 394 864	2 024 123	190 127
	4 largest firms	191	53 387 066	26.3	638 757	142 637	16 558
	8 largest firms	266	87 360 899	43.0	1 290 177	314 502	27 729
	20 largest firms	391	132 924 064	65.4	3 289 459	817 894	56 081
	50 largest firms	979	157 281 514	77.4	4 630 095	1 149 164	84 784
422210	Drugs, & druggists' sundries whsle						
	All firms	8 053	203 147 771	100.0	8 394 864	2 024 123	190 127
	4 largest firms	191	53 387 066	26.3	638 757	142 637	16 558
	8 largest firms	266	87 360 899	43.0	1 290 177	314 502	27 729
	20 largest firms	391	132 924 064	65.4	3 289 459	817 894	56 081
	50 largest firms	979	157 281 514	77.4	4 630 095	1 149 164	84 784

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
4222101	General-line drugs whsle						
	All firms	3 283	79 946 995	100.0	2 290 715	546 162	70 977
	4 largest firms	171	44 325 223	55.4	439 685	110 627	14 948
	8 largest firms	196	53 282 074	66.6	527 471	125 771	17 494
	20 largest firms	248	58 940 942	73.7	725 869	174 590	24 035
	50 largest firms	401	65 541 914	82.0	1 083 390	263 660	32 598
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	4 770	123 200 776	100.0	6 104 149	1 477 961	119 150
	4 largest firms	83	41 565 783	33.7	805 524	192 174	11 259
	8 largest firms	111	63 290 118	51.4	1 828 872	455 612	23 849
	20 largest firms	205	87 976 397	71.4	3 268 873	808 002	48 118
	50 largest firms	858	102 570 638	83.3	4 236 814	1 043 928	69 983
4223	Apparel, piece goods, & notions whsle						
	All firms	20 707	124 104 420	100.0	7 759 577	1 778 842	207 574
	4 largest firms	145	11 429 133	9.2	316 967	71 222	5 749
	8 largest firms	164	16 733 259	13.5	551 763	130 188	10 083
	20 largest firms	234	25 671 571	20.7	879 231	213 733	15 941
	50 largest firms	337	34 876 114	28.1	1 313 208	315 506	22 850
42231	Piece goods, notions, & other dry goods whsle						
	All firms	5 666	25 776 927	100.0	1 611 443	367 889	45 435
	4 largest firms	25	2 068 763	8.0	39 614	10 075	602
	8 largest firms	60	3 042 500	11.8	63 607	14 455	1 003
	20 largest firms	88	5 262 960	20.4	118 760	27 480	2 101
	50 largest firms	187	8 036 483	31.2	285 935	66 517	5 752
422310	Piece goods, notions, & other dry goods whsle						
	All firms	5 666	25 776 927	100.0	1 611 443	367 889	45 435
	4 largest firms	25	2 068 763	8.0	39 614	10 075	602
	8 largest firms	60	3 042 500	11.8	63 607	14 455	1 003
	20 largest firms	88	5 262 960	20.4	118 760	27 480	2 101
	50 largest firms	187	8 036 483	31.2	285 935	66 517	5 752
4223101	Piece goods—jobbers						
	All firms	4 191	22 125 937	100.0	1 240 760	284 390	33 068
	4 largest firms	25	2 068 763	9.3	39 614	10 075	602
	8 largest firms	41	3 000 785	13.6	56 539	12 985	753
	20 largest firms	74	5 003 468	22.6	117 624	27 702	2 038
	50 largest firms	161	7 580 821	34.3	242 872	58 306	4 375
4223102	Notions & other dry goods whsle						
	All firms	1 475	3 650 990	100.0	370 683	83 499	12 367
	4 largest firms	25	657 812	18.0	28 244	5 874	812
	8 largest firms	34	869 266	23.8	43 319	9 493	1 448
	20 largest firms	50	1 228 978	33.7	72 758	16 616	2 261
	50 largest firms	94	1 723 070	47.2	127 135	28 999	3 859
42232	Men's & boys' clothing & furnishings whsle						
	All firms	5 006	33 360 264	100.0	2 166 205	498 595	62 253
	4 largest firms	30	4 211 092	12.6	121 881	31 904	2 926
	8 largest firms	55	6 902 695	20.7	313 071	71 660	6 361
	20 largest firms	79	10 389 521	31.1	501 631	113 184	9 427
	50 largest firms	139	14 340 303	43.0	742 000	168 403	15 903
422320	Men's & boys' clothing & furnishings whsle						
	All firms	5 006	33 360 264	100.0	2 166 205	498 595	62 253
	4 largest firms	30	4 211 092	12.6	121 881	31 904	2 926
	8 largest firms	55	6 902 695	20.7	313 071	71 660	6 361
	20 largest firms	79	10 389 521	31.1	501 631	113 184	9 427
	50 largest firms	139	14 340 303	43.0	742 000	168 403	15 903
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	8 217	40 603 484	100.0	2 799 463	632 897	76 256
	4 largest firms	107	5 336 878	13.1	132 529	36 620	2 671
	8 largest firms	115	6 576 396	16.2	187 080	49 947	3 469
	20 largest firms	140	9 086 532	22.4	319 372	81 725	5 211
	50 largest firms	183	13 069 575	32.2	599 834	144 319	10 139

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	8 217	40 603 484	100.0	2 799 463	632 897	76 256
	4 largest firms	107	5 336 878	13.1	132 529	36 620	2 671
	8 largest firms	115	6 576 396	16.2	187 080	49 947	3 469
	20 largest firms	140	9 086 532	22.4	319 372	81 725	5 211
	50 largest firms	183	13 069 575	32.2	599 834	144 319	10 139
42234	Footwear whsle						
	All firms	1 818	24 363 745	100.0	1 182 466	279 461	23 630
	4 largest firms	34	8 276 261	34.0	281 673	64 311	4 406
	8 largest firms	42	11 033 014	45.3	350 984	83 128	5 706
	20 largest firms	69	14 265 645	58.6	523 509	125 585	7 907
	50 largest firms	131	17 536 663	72.0	726 398	171 022	11 852
422340	Footwear whsle						
	All firms	1 818	24 363 745	100.0	1 182 466	279 461	23 630
	4 largest firms	34	8 276 261	34.0	281 673	64 311	4 406
	8 largest firms	42	11 033 014	45.3	350 984	83 128	5 706
	20 largest firms	69	14 265 645	58.6	523 509	125 585	7 907
	50 largest firms	131	17 536 663	72.0	726 398	171 022	11 852
4224	Grocery & related products whsle						
	All firms	41 760	588 970 062	100.0	26 778 099	6 317 278	854 919
	4 largest firms	163	52 323 366	8.9	2 010 038	496 798	54 683
	8 largest firms	844	89 645 344	15.2	4 459 561	1 082 126	124 661
	20 largest firms	1 289	151 336 629	25.7	5 883 978	1 430 257	164 267
	50 largest firms	2 130	229 420 489	39.0	8 611 715	2 101 581	235 693
42241	General-line grocery whsle						
	All firms	4 138	146 689 286	100.0	5 541 000	1 336 143	168 190
	4 largest firms	187	41 059 348	28.0	1 946 125	478 332	54 520
	8 largest firms	247	59 396 319	40.5	2 158 963	526 282	60 284
	20 largest firms	348	81 276 000	55.4	3 036 348	741 673	83 653
	50 largest firms	662	103 925 150	70.8	3 801 032	927 750	106 541
422410	General-line grocery whsle						
	All firms	4 138	146 689 286	100.0	5 541 000	1 336 143	168 190
	4 largest firms	187	41 059 348	28.0	1 946 125	478 332	54 520
	8 largest firms	247	59 396 319	40.5	2 158 963	526 282	60 284
	20 largest firms	348	81 276 000	55.4	3 036 348	741 673	83 653
	50 largest firms	662	103 925 150	70.8	3 801 032	927 750	106 541
4224101	General-line grocery whsle, voluntary group						
	All firms	186	16 156 029	100.0	554 986	135 594	17 064
	4 largest firms	31	11 836 162	73.3	396 979	96 311	11 573
	8 largest firms	35	13 879 220	85.9	442 732	107 507	12 910
	20 largest firms	51	15 438 148	95.6	495 289	121 871	14 656
	50 largest firms	82	16 002 157	99.0	542 651	132 647	16 435
4224102	General-line grocery whsle, retail cooperative						
	All firms	211	16 142 440	100.0	467 726	112 330	13 882
	4 largest firms	8	7 674 770	47.5	133 834	32 669	3 861
	8 largest firms	18	10 881 891	67.4	280 383	67 689	7 388
	20 largest firms	70	15 084 944	93.4	410 136	98 166	11 637
	50 largest firms	103	15 962 701	98.9	456 144	109 740	13 313
4224103	Other general-line grocery whsle						
	All firms	3 741	114 390 817	100.0	4 518 288	1 088 219	137 244
	4 largest firms	183	36 997 604	32.3	1 681 814	416 840	47 559
	8 largest firms	250	51 400 256	44.9	2 078 827	513 658	57 412
	20 largest firms	480	68 005 988	59.5	2 771 130	678 391	76 313
	50 largest firms	632	83 153 621	72.7	3 160 578	774 684	88 939
42242	Packaged frozen food whsle						
	All firms	3 838	69 114 831	100.0	2 800 272	659 242	85 067
	4 largest firms	69	9 037 828	13.1	220 484	53 093	5 288
	8 largest firms	168	13 796 153	20.0	469 471	112 292	12 022
	20 largest firms	234	21 543 685	31.2	733 188	177 034	19 556
	50 largest firms	300	29 627 814	42.9	1 014 699	244 684	26 897
422420	Packaged frozen food whsle						
	All firms	3 838	69 114 831	100.0	2 800 272	659 242	85 067
	4 largest firms	69	9 037 828	13.1	220 484	53 093	5 288
	8 largest firms	168	13 796 153	20.0	469 471	112 292	12 022
	20 largest firms	234	21 543 685	31.2	733 188	177 034	19 556
	50 largest firms	300	29 627 814	42.9	1 014 699	244 684	26 897

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
42243	Dairy products, (except dried or canned) whsle						
	All firms	2 862	34 594 779	100.0	1 637 129	380 221	47 742
	4 largest firms	62	5 449 633	15.8	392 332	88 536	8 081
	8 largest firms	71	8 930 101	25.8	426 612	97 135	8 933
	20 largest firms	223	14 928 332	43.2	577 054	134 797	13 243
	50 largest firms	387	20 723 557	59.9	798 818	189 478	19 876
422430	Dairy products, (except dried or canned) whsle						
	All firms	2 862	34 594 779	100.0	1 637 129	380 221	47 742
	4 largest firms	62	5 449 633	15.8	392 332	88 536	8 081
	8 largest firms	71	8 930 101	25.8	426 612	97 135	8 933
	20 largest firms	223	14 928 332	43.2	577 054	134 797	13 243
	50 largest firms	387	20 723 557	59.9	798 818	189 478	19 876
4224301	Raw milk whsle						
	All firms	140	4 900 769	100.0	49 043	12 268	1 642
	4 largest firms	8	1 838 549	37.5	16 018	4 297	436
	8 largest firms	15	2 994 948	61.1	26 147	6 883	734
	20 largest firms	27	4 099 117	83.6	33 844	8 724	970
	50 largest firms	57	4 768 410	97.3	43 011	10 950	1 353
4224302	Dairy product (except raw milk) whsle						
	All firms	2 722	29 694 010	100.0	1 588 086	367 953	46 100
	4 largest firms	61	5 002 217	16.8	389 970	87 946	8 016
	8 largest firms	70	8 482 685	28.6	424 250	96 545	8 868
	20 largest firms	262	13 635 402	45.9	617 110	144 864	14 382
	50 largest firms	401	18 168 059	61.2	813 942	192 578	20 272
42244	Poultry & poultry product whsle						
	All firms	1 040	13 809 561	100.0	490 567	113 929	17 792
	4 largest firms	15	2 306 176	16.7	34 922	9 292	652
	8 largest firms	36	3 062 211	22.2	54 608	14 055	1 293
	20 largest firms	60	4 704 181	34.1	86 867	21 854	2 104
	50 largest firms	106	7 013 980	50.8	176 562	42 375	5 263
422440	Poultry & poultry product whsle						
	All firms	1 040	13 809 561	100.0	490 567	113 929	17 792
	4 largest firms	15	2 306 176	16.7	34 922	9 292	652
	8 largest firms	36	3 062 211	22.2	54 608	14 055	1 293
	20 largest firms	60	4 704 181	34.1	86 867	21 854	2 104
	50 largest firms	106	7 013 980	50.8	176 562	42 375	5 263
4224401	Live poultry whsle						
	All firms	50	317 047	100.0	17 713	4 160	595
	4 largest firms	4	197 855	62.4	4 153	973	98
	8 largest firms	8	231 442	73.0	8 267	1 911	236
	20 largest firms	20	287 984	90.8	14 599	3 344	441
	50 largest firms	50	317 047	100.0	17 713	4 160	595
4224402	Poultry & poultry product (except live) whsle						
	All firms	990	13 492 514	100.0	472 854	109 769	17 197
	4 largest firms	15	2 306 176	17.1	34 922	9 292	652
	8 largest firms	34	3 056 249	22.7	54 268	13 934	1 274
	20 largest firms	59	4 686 737	34.7	87 316	21 781	2 082
	50 largest firms	104	6 931 391	51.4	175 248	42 105	5 225
42245	Confectionery whsle						
	All firms	2 621	27 169 914	100.0	1 835 202	442 780	60 010
	4 largest firms	163	12 692 661	46.7	978 335	240 807	29 150
	8 largest firms	196	15 465 142	56.9	1 105 758	273 195	31 895
	20 largest firms	260	17 842 883	65.7	1 235 880	303 775	36 547
	50 largest firms	336	20 056 170	73.8	1 323 472	330 288	39 122
422450	Confectionery whsle						
	All firms	2 621	27 169 914	100.0	1 835 202	442 780	60 010
	4 largest firms	163	12 692 661	46.7	978 335	240 807	29 150
	8 largest firms	196	15 465 142	56.9	1 105 758	273 195	31 895
	20 largest firms	260	17 842 883	65.7	1 235 880	303 775	36 547
	50 largest firms	336	20 056 170	73.8	1 323 472	330 288	39 122
42246	Fish & seafood whsle						
	All firms	2 960	13 165 780	100.0	684 365	154 839	27 402
	4 largest firms	5	816 469	6.2	10 759	2 399	175
	8 largest firms	16	1 335 358	10.1	25 638	5 777	546
	20 largest firms	48	2 502 590	19.0	82 268	17 201	2 174
	50 largest firms	88	4 007 088	30.4	132 246	28 876	3 519
422460	Fish & seafood whsle						

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
422460	Fish & seafood whsle—Con.						
	All firms	2 960	13 165 780	100.0	684 365	154 839	27 402
	4 largest firms	5	816 469	6.2	10 759	2 399	175
	8 largest firms	16	1 335 358	10.1	25 638	5 777	546
	20 largest firms	48	2 502 590	19.0	82 268	17 201	2 174
	50 largest firms	88	4 007 088	30.4	132 246	28 876	3 519
42247	Meat & meat product whsle						
	All firms	3 557	51 326 415	100.0	1 490 922	351 742	50 256
	4 largest firms	26	18 362 084	35.8	53 095	12 957	1 531
	8 largest firms	84	21 527 625	41.9	138 950	33 886	4 020
	20 largest firms	117	26 024 753	50.7	237 616	57 207	6 305
	50 largest firms	156	30 808 698	60.0	381 023	91 497	10 271
422470	Meat & meat product whsle						
	All firms	3 557	51 326 415	100.0	1 490 922	351 742	50 256
	4 largest firms	26	18 362 084	35.8	53 095	12 957	1 531
	8 largest firms	84	21 527 625	41.9	138 950	33 886	4 020
	20 largest firms	117	26 024 753	50.7	237 616	57 207	6 305
	50 largest firms	156	30 808 698	60.0	381 023	91 497	10 271
42248	Fresh fruit & vegetable whsle						
	All firms	6 121	46 340 833	100.0	3 021 175	682 431	109 771
	4 largest firms	137	3 868 295	8.3	181 767	46 879	4 272
	8 largest firms	184	5 502 938	11.9	263 005	67 038	6 425
	20 largest firms	233	7 827 600	16.9	335 629	83 246	8 126
	50 largest firms	295	11 241 890	24.3	512 657	127 436	14 859
422480	Fresh fruit & vegetable whsle						
	All firms	6 121	46 340 833	100.0	3 021 175	682 431	109 771
	4 largest firms	137	3 868 295	8.3	181 767	46 879	4 272
	8 largest firms	184	5 502 938	11.9	263 005	67 038	6 425
	20 largest firms	233	7 827 600	16.9	335 629	83 246	8 126
	50 largest firms	295	11 241 890	24.3	512 657	127 436	14 859
42249	Other grocery & related products whsle						
	All firms	14 623	186 758 663	100.0	9 277 467	2 195 951	288 689
	4 largest firms	422	30 107 084	16.1	1 434 608	346 086	42 228
	8 largest firms	792	46 990 008	25.2	1 728 095	420 861	49 734
	20 largest firms	1 162	75 194 723	40.3	2 833 901	690 511	79 240
	50 largest firms	1 471	104 339 396	55.9	3 932 211	954 027	109 861
422490	Other grocery & related products whsle						
	All firms	14 623	186 758 663	100.0	9 277 467	2 195 951	288 689
	4 largest firms	422	30 107 084	16.1	1 434 608	346 086	42 228
	8 largest firms	792	46 990 008	25.2	1 728 095	420 861	49 734
	20 largest firms	1 162	75 194 723	40.3	2 833 901	690 511	79 240
	50 largest firms	1 471	104 339 396	55.9	3 932 211	954 027	109 861
4224901	Coffee, tea, & spice whsle						
	All firms	1 788	13 421 054	100.0	587 048	136 127	19 037
	4 largest firms	35	4 191 433	31.2	46 718	11 326	1 373
	8 largest firms	62	5 620 184	41.9	65 565	15 899	1 882
	20 largest firms	188	8 200 256	61.1	145 469	34 627	4 022
	50 largest firms	293	10 219 108	76.1	228 576	52 080	5 833
4224902	Bread & baked goods whsle						
	All firms	3 290	20 275 213	100.0	1 607 505	400 066	55 337
	4 largest firms	453	10 970 220	54.1	720 541	191 975	21 608
	8 largest firms	480	13 578 730	67.0	825 726	213 590	24 284
	20 largest firms	674	15 338 781	75.7	1 066 335	273 379	31 342
	50 largest firms	777	17 050 734	84.1	1 211 776	307 451	35 886
4224903	Soft drinks whsle						
	All firms	3 150	29 142 717	100.0	3 212 389	739 081	100 272
	4 largest firms	588	14 748 314	50.6	1 609 993	372 633	46 757
	8 largest firms	658	17 119 091	58.7	1 777 925	409 900	51 496
	20 largest firms	887	20 633 504	70.8	2 190 494	506 121	64 930
	50 largest firms	1 030	23 329 941	80.1	2 473 455	571 594	74 229
4224904	Canned goods whsle						
	All firms	1 283	27 632 847	100.0	753 747	178 275	20 470
	4 largest firms	34	10 320 592	37.3	140 913	33 271	3 219
	8 largest firms	62	13 290 326	48.1	183 322	42 629	4 363
	20 largest firms	95	17 271 315	62.5	311 968	74 149	7 024
	50 largest firms	141	20 866 970	75.5	423 391	98 837	9 755
4224905	Food & beverage basic materials whsle						

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
4224905	Food & beverage basic materials whsle—Con.						
	All firms	703	6 331 021	100.0	266 495	61 485	7 303
	4 largest firms	21	1 575 201	24.9	46 703	11 897	1 335
	8 largest firms	33	2 302 371	36.4	60 886	16 346	1 530
	20 largest firms	72	3 169 292	50.1	93 148	24 946	2 474
	50 largest firms	124	4 250 951	67.1	133 652	31 762	3 144
4224906	Other grocery specialties whsle						
	All firms	4 409	89 955 811	100.0	2 850 283	680 917	86 270
	4 largest firms	72	21 855 218	24.3	333 964	80 992	7 836
	8 largest firms	130	30 541 119	34.0	454 991	112 386	10 568
	20 largest firms	211	46 660 719	51.9	782 974	191 081	19 152
	50 largest firms	344	62 449 360	69.4	1 310 265	324 810	35 839
4225	Farm-product raw material whsle						
	All firms	10 343	166 786 245	100.0	2 306 012	518 518	97 521
	4 largest firms	527	37 575 520	22.5	194 441	47 286	5 852
	8 largest firms	873	58 116 448	34.8	327 372	78 789	9 882
	20 largest firms	996	75 838 394	45.5	424 045	99 704	11 556
	50 largest firms	1 405	91 479 826	54.8	572 639	132 236	16 104
42251	Grain & field bean whsle						
	All firms	6 569	120 312 556	100.0	1 642 921	370 403	56 368
	4 largest firms	508	35 716 937	29.7	183 492	44 245	5 487
	8 largest firms	791	54 477 182	45.3	307 354	73 592	9 212
	20 largest firms	921	71 510 266	59.4	361 952	86 353	10 441
	50 largest firms	1 209	81 065 731	67.4	497 706	116 511	13 825
422510	Grain & field bean whsle						
	All firms	6 569	120 312 556	100.0	1 642 921	370 403	56 368
	4 largest firms	508	35 716 937	29.7	183 492	44 245	5 487
	8 largest firms	791	54 477 182	45.3	307 354	73 592	9 212
	20 largest firms	921	71 510 266	59.4	361 952	86 353	10 441
	50 largest firms	1 209	81 065 731	67.4	497 706	116 511	13 825
42252	Livestock whsle						
	All firms	2 090	24 098 461	100.0	260 202	60 243	27 182
	4 largest firms	62	2 473 705	10.3	8 227	2 189	422
	8 largest firms	198	3 734 065	15.5	18 554	4 783	1 241
	20 largest firms	305	5 890 023	24.4	34 202	8 470	2 160
	50 largest firms	344	8 662 541	35.9	56 669	13 314	3 376
422520	Livestock whsle						
	All firms	2 090	24 098 461	100.0	260 202	60 243	27 182
	4 largest firms	62	2 473 705	10.3	8 227	2 189	422
	8 largest firms	198	3 734 065	15.5	18 554	4 783	1 241
	20 largest firms	305	5 890 023	24.4	34 202	8 470	2 160
	50 largest firms	344	8 662 541	35.9	56 669	13 314	3 376
42259	Other farm product raw material whsle						
	All firms	1 684	22 375 228	100.0	402 889	87 872	13 971
	4 largest firms	36	5 166 080	23.1	61 197	13 079	1 012
	8 largest firms	49	7 778 289	34.8	85 854	17 479	1 464
	20 largest firms	104	11 458 216	51.2	142 841	29 075	3 063
	50 largest firms	148	14 425 860	64.5	177 783	36 951	3 884
422590	Other farm product raw material whsle						
	All firms	1 684	22 375 228	100.0	402 889	87 872	13 971
	4 largest firms	36	5 166 080	23.1	61 197	13 079	1 012
	8 largest firms	49	7 778 289	34.8	85 854	17 479	1 464
	20 largest firms	104	11 458 216	51.2	142 841	29 075	3 063
	50 largest firms	148	14 425 860	64.5	177 783	36 951	3 884
4225901	Hides, skins, & pelts whsle						
	All firms	260	2 096 303	100.0	54 276	13 637	1 983
	4 largest firms	8	478 640	22.8	5 204	1 246	179
	8 largest firms	13	784 712	37.4	12 058	3 344	414
	20 largest firms	25	1 297 858	61.9	19 037	4 987	532
	50 largest firms	59	1 757 190	83.8	31 780	8 217	931
4225902	Leaf tobacco whsle						
	All firms	328	3 658 394	100.0	86 300	19 974	3 720
	4 largest firms	10	1 587 375	43.4	48 905	10 452	809
	8 largest firms	15	1 817 581	49.7	54 051	11 826	1 102
	20 largest firms	36	2 171 938	59.4	58 742	13 139	1 651
	50 largest firms	68	2 663 401	72.8	64 965	14 141	1 816

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
4225903	Wool, wool tops, & mohair whsle						
	All firms	80	202 820	100.0	7 838	1 656	307
	4 largest firms	4	68 752	33.9	1 951	324	21
	8 largest firms	10	98 700	48.7	3 138	555	69
	20 largest firms	22	147 325	72.6	4 349	830	122
	50 largest firms	52	194 583	95.9	7 146	1 509	260
4225904	Cotton whsle						
	All firms	297	10 618 437	100.0	110 196	21 147	2 595
	4 largest firms	25	3 791 823	35.7	37 348	7 269	591
	8 largest firms	39	5 771 415	54.4	51 918	9 546	940
	20 largest firms	61	7 842 811	73.9	76 218	14 666	1 510
	50 largest firms	91	9 285 177	87.4	86 781	16 608	1 748
4225905	Other farm-product raw material whsle						
	All firms	719	5 799 274	100.0	144 279	31 458	5 366
	4 largest firms	8	2 285 270	39.4	15 038	2 392	250
	8 largest firms	45	3 188 998	55.0	27 200	5 372	888
	20 largest firms	64	4 039 048	69.6	41 626	8 855	1 212
	50 largest firms	97	4 690 997	80.9	66 468	14 818	1 977
4226	Chemical & allied products whsle						
	All firms	15 920	128 923 496	100.0	7 241 315	1 741 474	165 768
	4 largest firms	296	17 131 593	13.3	360 925	108 823	4 954
	8 largest firms	343	25 063 692	19.4	512 586	150 210	7 129
	20 largest firms	802	39 813 483	30.9	1 139 312	311 032	18 320
	50 largest firms	1 351	58 103 877	45.1	1 714 328	452 150	30 218
42261	Plastics materials & basic forms & shapes whsle						
	All firms	4 349	35 193 271	100.0	1 743 650	405 948	43 680
	4 largest firms	76	6 688 355	19.0	91 509	24 350	1 295
	8 largest firms	169	9 491 567	27.0	159 952	40 884	2 630
	20 largest firms	237	13 734 958	39.0	238 515	60 415	3 804
	50 largest firms	420	17 805 435	50.6	376 209	94 793	7 728
422610	Plastics materials & basic forms & shapes whsle						
	All firms	4 349	35 193 271	100.0	1 743 650	405 948	43 680
	4 largest firms	76	6 688 355	19.0	91 509	24 350	1 295
	8 largest firms	169	9 491 567	27.0	159 952	40 884	2 630
	20 largest firms	237	13 734 958	39.0	238 515	60 415	3 804
	50 largest firms	420	17 805 435	50.6	376 209	94 793	7 728
42269	Other chemical & allied products whsle						
	All firms	11 571	93 730 225	100.0	5 497 665	1 335 526	122 088
	4 largest firms	28	13 384 948	14.3	328 229	102 697	4 102
	8 largest firms	274	20 045 222	21.4	458 978	134 483	6 654
	20 largest firms	735	32 706 809	34.9	1 048 396	284 013	17 396
	50 largest firms	1 234	48 555 375	51.8	1 569 538	413 820	28 059
422690	Other chemical & allied products whsle						
	All firms	11 571	93 730 225	100.0	5 497 665	1 335 526	122 088
	4 largest firms	28	13 384 948	14.3	328 229	102 697	4 102
	8 largest firms	274	20 045 222	21.4	458 978	134 483	6 654
	20 largest firms	735	32 706 809	34.9	1 048 396	284 013	17 396
	50 largest firms	1 234	48 555 375	51.8	1 569 538	413 820	28 059
4226901	Industrial gases (except LP) whsle						
	All firms	1 106	2 806 880	100.0	407 882	97 550	11 505
	4 largest firms	377	1 219 885	43.5	175 921	42 872	4 653
	8 largest firms	432	1 618 563	57.7	209 670	51 169	5 397
	20 largest firms	522	1 949 943	69.5	249 252	60 584	6 480
	50 largest firms	594	2 274 399	81.0	303 079	73 670	8 041
4226902	Other chemical & allied products whsle						
	All firms	10 465	90 923 345	100.0	5 089 783	1 237 976	110 583
	4 largest firms	28	13 384 948	14.7	328 229	102 697	4 102
	8 largest firms	270	20 032 737	22.0	457 949	134 198	6 620
	20 largest firms	731	32 694 324	36.0	1 047 367	283 728	17 362
	50 largest firms	1 100	48 222 203	53.0	1 503 331	398 405	26 578
4227	Petroleum & petroleum products whsle						
	All firms	11 297	267 623 942	100.0	4 479 853	1 081 580	137 829
	4 largest firms	251	39 947 959	14.9	311 939	89 980	5 059
	8 largest firms	377	71 198 529	26.6	469 096	130 422	7 837
	20 largest firms	932	125 223 451	46.8	938 448	249 099	21 582
	50 largest firms	1 274	168 592 247	63.0	1 211 757	316 200	27 422

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
42271	Petroleum bulk stations & terminals						
	All firms	7 690	176 719 246	100.0	3 165 900	754 255	102 489
	4 largest firms	148	33 093 072	18.7	158 502	41 757	2 928
	8 largest firms	344	59 346 254	33.6	324 442	84 630	6 538
	20 largest firms	676	96 267 989	54.5	623 565	156 496	14 731
	50 largest firms	939	117 451 794	66.5	847 107	210 536	19 242
422710	Petroleum bulk stations & terminals						
	All firms	7 690	176 719 246	100.0	3 165 900	754 255	102 489
	4 largest firms	148	33 093 072	18.7	158 502	41 757	2 928
	8 largest firms	344	59 346 254	33.6	324 442	84 630	6 538
	20 largest firms	676	96 267 989	54.5	623 565	156 496	14 731
	50 largest firms	939	117 451 794	66.5	847 107	210 536	19 242
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	7 270	171 008 939	100.0	2 991 345	713 993	97 752
	4 largest firms	145	33 024 979	19.3	156 945	41 295	2 895
	8 largest firms	335	57 948 691	33.9	318 946	82 901	6 454
	20 largest firms	664	94 807 229	55.4	614 312	153 793	14 568
	50 largest firms	934	115 193 761	67.4	832 130	207 162	19 045
42271011	Petroleum bulk stations (except LP)						
	All firms	6 045	50 922 994	100.0	1 878 095	443 455	69 499
	4 largest firms	64	4 589 913	9.0	29 791	7 750	558
	8 largest firms	122	6 762 680	13.3	80 481	21 792	1 910
	20 largest firms	200	9 213 502	18.1	128 984	32 894	3 253
	50 largest firms	423	12 794 919	25.1	217 187	55 531	6 793
42271012	Petroleum bulk terminals (except LP)						
	All firms	1 225	120 085 945	100.0	1 113 250	270 538	28 253
	4 largest firms	109	30 861 730	25.7	119 424	30 729	2 157
	8 largest firms	265	54 400 193	45.3	286 846	74 167	5 769
	20 largest firms	517	88 838 172	74.0	546 715	135 582	12 940
	50 largest firms	749	107 929 990	89.9	726 907	179 264	16 482
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	420	5 710 307	100.0	174 555	40 262	4 737
	4 largest firms	131	2 905 372	50.9	41 795	10 159	1 277
	8 largest firms	146	3 660 991	64.1	57 334	13 716	1 591
	20 largest firms	172	4 515 054	79.1	103 418	23 145	2 508
	50 largest firms	220	5 227 056	91.5	131 082	29 930	3 286
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	3 607	90 904 696	100.0	1 313 953	327 325	35 340
	4 largest firms	54	20 029 964	22.0	178 476	52 425	2 408
	8 largest firms	162	32 151 780	35.4	260 354	76 120	5 744
	20 largest firms	199	51 354 933	56.5	322 847	91 506	7 103
	50 largest firms	386	64 935 217	71.4	471 301	130 143	9 703
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	3 607	90 904 696	100.0	1 313 953	327 325	35 340
	4 largest firms	54	20 029 964	22.0	178 476	52 425	2 408
	8 largest firms	162	32 151 780	35.4	260 354	76 120	5 744
	20 largest firms	199	51 354 933	56.5	322 847	91 506	7 103
	50 largest firms	386	64 935 217	71.4	471 301	130 143	9 703
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	4 850	69 703 203	100.0	5 667 069	1 336 925	151 677
	4 largest firms	100	8 327 779	11.9	385 224	106 702	6 323
	8 largest firms	138	12 020 444	17.2	577 303	158 275	9 854
	20 largest firms	259	19 440 661	27.9	1 023 993	267 350	20 212
	50 largest firms	366	26 567 239	38.1	1 556 631	396 175	33 294
42281	Beer & ale whsle						
	All firms	3 013	34 997 239	100.0	3 308 583	752 374	96 284
	4 largest firms	26	2 143 375	6.1	115 216	24 243	2 816
	8 largest firms	43	3 222 507	9.2	177 967	39 807	4 309
	20 largest firms	82	5 387 866	15.4	350 299	80 952	9 045
	50 largest firms	165	8 544 471	24.4	635 115	149 342	17 125
422810	Beer & ale whsle						
	All firms	3 013	34 997 239	100.0	3 308 583	752 374	96 284
	4 largest firms	26	2 143 375	6.1	115 216	24 243	2 816
	8 largest firms	43	3 222 507	9.2	177 967	39 807	4 309
	20 largest firms	82	5 387 866	15.4	350 299	80 952	9 045
	50 largest firms	165	8 544 471	24.4	635 115	149 342	17 125

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
42282	Wine & distilled alcoholic beverage whsle						
	All firms	1 837	34 705 964	100.0	2 358 486	584 551	55 393
	4 largest firms	100	8 327 779	24.0	385 224	106 702	6 323
	8 largest firms	140	11 934 053	34.4	552 741	153 589	9 567
	20 largest firms	246	18 236 711	52.5	990 216	260 438	19 533
	50 largest firms	341	23 812 781	68.6	1 445 774	371 522	30 226
422820	Wine & distilled alcoholic beverage whsle						
	All firms	1 837	34 705 964	100.0	2 358 486	584 551	55 393
	4 largest firms	100	8 327 779	24.0	385 224	106 702	6 323
	8 largest firms	140	11 934 053	34.4	552 741	153 589	9 567
	20 largest firms	246	18 236 711	52.5	990 216	260 438	19 533
	50 largest firms	341	23 812 781	68.6	1 445 774	371 522	30 226
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	1 715	34 325 562	100.0	2 348 175	580 900	54 751
	4 largest firms	100	8 327 779	24.3	385 224	106 702	6 323
	8 largest firms	140	11 934 053	34.8	552 741	153 589	9 567
	20 largest firms	246	18 236 711	53.1	990 216	260 438	19 533
	50 largest firms	342	23 787 811	69.3	1 453 064	373 628	30 394
4228202	Wine & distilled alcoholic beverage (State operated) whsle						
	All firms	122	380 402	100.0	10 311	3 651	642
	4 largest firms	37	282 909	74.4	7 287	1 798	314
	8 largest firms	118	D	D	D	D	f
	20 largest firms	122	380 402	100.0	10 311	3 651	642
	50 largest firms	122	380 402	100.0	10 311	3 651	642
4229	Miscellaneous nondurable goods whsle						
	All firms	34 063	213 618 778	100.0	11 321 311	2 681 563	378 531
	4 largest firms	46	31 683 504	14.8	408 691	117 631	5 665
	8 largest firms	119	47 319 692	22.2	710 696	191 521	13 397
	20 largest firms	590	71 497 937	33.5	1 516 499	398 839	33 310
	50 largest firms	1 277	93 323 003	43.7	2 340 941	602 635	60 379
42291	Farm supplies whsle						
	All firms	7 378	53 634 309	100.0	2 562 527	618 653	74 508
	4 largest firms	263	12 007 796	22.4	482 182	139 613	7 999
	8 largest firms	286	16 475 727	30.7	541 477	153 625	8 765
	20 largest firms	706	23 465 101	43.8	743 627	199 534	14 779
	50 largest firms	1 116	31 474 393	58.7	1 095 634	284 695	24 704
422910	Farm supplies whsle						
	All firms	7 378	53 634 309	100.0	2 562 527	618 653	74 508
	4 largest firms	263	12 007 796	22.4	482 182	139 613	7 999
	8 largest firms	286	16 475 727	30.7	541 477	153 625	8 765
	20 largest firms	706	23 465 101	43.8	743 627	199 534	14 779
	50 largest firms	1 116	31 474 393	58.7	1 095 634	284 695	24 704
4229101	Farm supplies—farm dealers						
	All firms	3 873	12 772 801	100.0	836 054	199 470	29 647
	4 largest firms	371	2 993 406	23.4	112 907	28 877	3 195
	8 largest firms	385	4 033 581	31.6	159 519	43 394	4 745
	20 largest firms	675	5 745 862	45.0	300 439	78 812	8 559
	50 largest firms	892	7 322 660	57.3	395 289	100 658	11 688
4229102	Farm supplies—whsle distributors						
	All firms	3 505	40 861 508	100.0	1 726 473	419 183	44 861
	4 largest firms	41	10 812 377	26.5	423 132	124 133	5 864
	8 largest firms	114	14 933 800	36.5	496 866	139 696	7 228
	20 largest firms	341	21 152 351	51.8	640 469	173 116	11 815
	50 largest firms	505	27 228 468	66.6	858 857	220 155	17 458
42292	Book, periodical, & newspaper whsle						
	All firms	4 265	33 630 300	100.0	2 618 123	641 744	89 309
	4 largest firms	188	8 642 732	25.7	294 435	75 742	7 592
	8 largest firms	273	12 239 423	36.4	514 710	126 331	15 512
	20 largest firms	399	17 036 717	50.7	853 727	215 598	29 520
	50 largest firms	617	21 982 684	65.4	1 214 227	304 285	39 473
422920	Book, periodical, & newspaper whsle						
	All firms	4 265	33 630 300	100.0	2 618 123	641 744	89 309
	4 largest firms	188	8 642 732	25.7	294 435	75 742	7 592
	8 largest firms	273	12 239 423	36.4	514 710	126 331	15 512
	20 largest firms	399	17 036 717	50.7	853 727	215 598	29 520
	50 largest firms	617	21 982 684	65.4	1 214 227	304 285	39 473

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	3 900	8 002 830	100.0	1 026 750	238 920	44 939
	4 largest firms	40	478 311	6.0	58 875	14 123	1 861
	8 largest firms	45	765 052	9.6	78 925	19 159	2 668
	20 largest firms	106	1 378 362	17.2	139 272	34 945	5 252
	50 largest firms	207	2 310 062	28.9	255 280	62 734	9 540
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	3 900	8 002 830	100.0	1 026 750	238 920	44 939
	4 largest firms	40	478 311	6.0	58 875	14 123	1 861
	8 largest firms	45	765 052	9.6	78 925	19 159	2 668
	20 largest firms	106	1 378 362	17.2	139 272	34 945	5 252
	50 largest firms	207	2 310 062	28.9	255 280	62 734	9 540
42294	Tobacco & tobacco product whsle						
	All firms	1 561	50 268 772	100.0	1 589 663	383 163	57 046
	4 largest firms	61	20 895 088	41.6	487 254	118 000	13 538
	8 largest firms	101	25 346 908	50.4	640 730	160 040	19 238
	20 largest firms	144	30 034 700	59.7	834 182	203 803	26 286
	50 largest firms	219	35 538 639	70.7	1 036 180	257 804	34 541
422940	Tobacco & tobacco product whsle						
	All firms	1 561	50 268 772	100.0	1 589 663	383 163	57 046
	4 largest firms	61	20 895 088	41.6	487 254	118 000	13 538
	8 largest firms	101	25 346 908	50.4	640 730	160 040	19 238
	20 largest firms	144	30 034 700	59.7	834 182	203 803	26 286
	50 largest firms	219	35 538 639	70.7	1 036 180	257 804	34 541
42295	Paint, varnish, & supplies whsle						
	All firms	2 192	7 510 467	100.0	676 404	159 355	19 917
	4 largest firms	174	1 793 592	23.9	102 040	24 644	2 537
	8 largest firms	221	2 472 177	32.9	139 609	33 520	3 369
	20 largest firms	266	3 309 442	44.1	218 405	52 515	5 578
	50 largest firms	355	4 348 940	57.9	291 520	68 288	7 275
422950	Paint, varnish, & supplies whsle						
	All firms	2 192	7 510 467	100.0	676 404	159 355	19 917
	4 largest firms	174	1 793 592	23.9	102 040	24 644	2 537
	8 largest firms	221	2 472 177	32.9	139 609	33 520	3 369
	20 largest firms	266	3 309 442	44.1	218 405	52 515	5 578
	50 largest firms	355	4 348 940	57.9	291 520	68 288	7 275
4229501	Paint, varnish, & supplies whsle						
	All firms	2 192	7 510 467	100.0	676 404	159 355	19 917
	4 largest firms	174	1 793 592	23.9	102 040	24 644	2 537
	8 largest firms	221	2 472 177	32.9	139 609	33 520	3 369
	20 largest firms	266	3 309 442	44.1	218 405	52 515	5 578
	50 largest firms	355	4 348 940	57.9	291 520	68 288	7 275
42299	Other miscellaneous nondurable goods whsle						
	All firms	14 767	60 572 100	100.0	2 847 844	639 728	92 812
	4 largest firms	11	21 492 224	35.5	117 472	32 006	1 155
	8 largest firms	17	27 556 570	45.5	167 983	44 914	1 709
	20 largest firms	35	31 427 113	51.9	334 861	88 124	5 264
	50 largest firms	78	35 214 188	58.1	531 940	133 486	10 357
422990	Other miscellaneous nondurable goods whsle						
	All firms	14 767	60 572 100	100.0	2 847 844	639 728	92 812
	4 largest firms	11	21 492 224	35.5	117 472	32 006	1 155
	8 largest firms	17	27 556 570	45.5	167 983	44 914	1 709
	20 largest firms	35	31 427 113	51.9	334 861	88 124	5 264
	50 largest firms	78	35 214 188	58.1	531 940	133 486	10 357
4229901	Art goods whsle						
	All firms	4 583	9 596 493	100.0	985 525	218 513	33 019
	4 largest firms	6	1 100 487	11.5	57 413	16 935	1 366
	8 largest firms	11	1 547 067	16.1	81 173	22 915	2 076
	20 largest firms	25	2 282 239	23.8	131 154	34 528	3 506
	50 largest firms	77	3 339 174	34.8	269 871	61 937	6 787
4229902	General merchandise (nondurable goods) whsle						
	All firms	3 248	34 597 404	100.0	729 329	171 128	20 477
	4 largest firms	10	21 482 736	62.1	116 914	31 864	1 140
	8 largest firms	16	27 409 582	79.2	188 664	49 685	2 227
	20 largest firms	34	30 043 793	86.8	318 022	80 175	5 423
	50 largest firms	76	31 374 749	90.7	402 728	98 902	7 894

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
4229903	Textile bags, bagging, & burlap whsle						
	All firms	446	802 397	100.0	77 465	16 774	2 966
	4 largest firms	4	112 521	14.0	14 758	3 547	306
	8 largest firms	11	183 837	22.9	19 742	3 963	364
	20 largest firms	25	313 643	39.1	27 964	6 072	624
	50 largest firms	57	488 880	60.9	43 886	9 445	1 146
4229904	Other nondurable goods whsle						
	All firms	6 490	15 575 806	100.0	1 055 525	233 313	36 350
	4 largest firms	6	1 511 107	9.7	27 446	5 890	509
	8 largest firms	11	2 129 655	13.7	37 229	8 100	764
	20 largest firms	24	3 323 456	21.3	105 249	23 487	2 084
	50 largest firms	71	5 070 871	32.6	176 064	39 482	4 359
	MERCHANT WHOLESALERS						
	All firms	376 330	2 333 131 187	100.0	158 373 291	36 705 674	4 591 092
	4 largest firms	263	63 898 538	2.7	2 017 928	502 866	54 833
	8 largest firms	659	112 139 887	4.8	2 893 114	727 878	82 083
	20 largest firms	1 565	224 102 786	9.6	3 701 971	927 599	100 955
	50 largest firms	3 845	372 847 342	16.0	7 728 468	1 893 098	194 279
421	Wholesale trade, durable goods						
	All firms	241 379	1 214 780 670	100.0	99 709 272	23 056 814	2 756 659
	4 largest firms	63	47 586 581	3.9	301 772	75 140	8 406
	8 largest firms	127	73 615 865	6.1	697 595	168 960	15 879
	20 largest firms	1 447	128 637 254	10.6	2 323 031	544 923	52 158
	50 largest firms	3 111	212 482 730	17.5	5 459 703	1 346 060	130 831
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	26 093	166 674 187	100.0	8 287 385	1 934 223	281 969
	4 largest firms	45	38 477 524	23.1	194 139	47 527	3 428
	8 largest firms	74	55 641 574	33.4	306 136	74 771	5 243
	20 largest firms	420	78 032 475	46.8	728 235	188 648	18 208
	50 largest firms	738	90 181 587	54.1	1 137 342	282 346	28 437
42111	Automobile & other motor vehicle whsle						
	All firms	6 654	113 917 822	100.0	3 320 639	777 402	96 180
	4 largest firms	37	36 926 641	32.4	151 898	37 275	2 475
	8 largest firms	51	52 790 247	46.3	271 139	69 124	4 019
	20 largest firms	82	69 049 519	60.6	451 055	116 501	7 060
	50 largest firms	197	76 035 457	66.7	747 043	185 526	14 444
421110	Automobile & other motor vehicle whsle						
	All firms	6 654	113 917 822	100.0	3 320 639	777 402	96 180
	4 largest firms	37	36 926 641	32.4	151 898	37 275	2 475
	8 largest firms	51	52 790 247	46.3	271 139	69 124	4 019
	20 largest firms	82	69 049 519	60.6	451 055	116 501	7 060
	50 largest firms	197	76 035 457	66.7	747 043	185 526	14 444
4211101	Automobile & motorcycle whsle						
	All firms	3 331	79 437 563	100.0	911 926	222 524	25 772
	4 largest firms	36	35 364 130	44.5	149 397	38 913	2 532
	8 largest firms	48	50 855 658	64.0	245 528	65 080	3 693
	20 largest firms	75	65 203 710	82.1	417 690	110 443	6 642
	50 largest firms	173	68 651 396	86.4	497 520	128 638	8 791
4211102	Bus & recreational vehicle whsle						
	All firms	347	D	D	D	D	h
	4 largest firms	4	D	D	D	D	c
	8 largest firms	10	D	D	D	D	f
	20 largest firms	27	D	D	D	D	g
	50 largest firms	60	D	D	D	D	g
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	428	7 133 116	100.0	216 730	49 437	6 188
	4 largest firms	10	4 442 191	62.3	38 583	7 049	546
	8 largest firms	14	4 826 683	67.7	54 566	10 875	1 001
	20 largest firms	26	5 346 391	75.0	92 025	20 785	2 134
	50 largest firms	58	6 077 936	85.2	148 443	33 180	3 723
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	480	D	D	D	D	i
	4 largest firms	4	D	D	D	D	e
	8 largest firms	9	D	D	D	D	f
	20 largest firms	30	D	D	D	D	g
	50 largest firms	70	D	D	D	D	h

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	2 068	22 058 292	100.0	1 799 190	415 301	52 127
	4 largest firms	46	1 284 538	5.8	75 722	18 491	2 175
	8 largest firms	59	2 170 093	9.8	122 353	29 632	3 306
	20 largest firms	97	3 976 300	18.0	238 801	57 398	6 450
	50 largest firms	198	6 621 511	30.0	437 382	102 231	11 648
42112	Motor vehicle supplies & new parts whsle						
	All firms	10 596	40 856 802	100.0	3 428 913	799 934	121 664
	4 largest firms	308	8 030 208	19.7	258 959	65 557	10 508
	8 largest firms	356	11 080 379	27.1	289 853	73 353	11 302
	20 largest firms	486	14 760 304	36.1	421 130	104 215	14 676
	50 largest firms	782	D	D	D	D	j
421120	Motor vehicle supplies & new parts whsle						
	All firms	10 596	40 856 802	100.0	3 428 913	799 934	121 664
	4 largest firms	308	8 030 208	19.7	258 959	65 557	10 508
	8 largest firms	356	11 080 379	27.1	289 853	73 353	11 302
	20 largest firms	486	14 760 304	36.1	421 130	104 215	14 676
	50 largest firms	782	D	D	D	D	j
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	4 357	19 025 397	100.0	1 677 699	387 998	59 564
	4 largest firms	139	4 397 143	23.1	141 093	35 589	5 291
	8 largest firms	181	5 890 667	31.0	202 927	49 261	6 853
	20 largest firms	223	D	D	D	D	j
	50 largest firms	452	9 612 926	50.5	522 846	122 754	17 663
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	5 732	20 760 962	100.0	1 606 696	377 859	57 724
	4 largest firms	181	6 139 410	29.6	132 714	33 533	5 472
	8 largest firms	191	7 605 819	36.6	157 812	39 896	5 967
	20 largest firms	307	9 713 292	46.8	267 561	66 318	9 101
	50 largest firms	477	12 154 107	58.5	465 819	115 169	14 747
4211203	Petroleum products marketing equipment whsle						
	All firms	507	1 070 443	100.0	144 518	34 077	4 376
	4 largest firms	16	135 767	12.7	14 261	3 591	331
	8 largest firms	27	211 045	19.7	20 557	5 676	465
	20 largest firms	53	365 131	34.1	36 678	9 176	906
	50 largest firms	98	591 805	55.3	67 417	15 566	1 701
42113	Tire & tube whsle						
	All firms	1 738	6 627 456	100.0	566 057	128 741	18 318
	4 largest firms	85	1 260 916	19.0	55 648	13 029	1 478
	8 largest firms	120	1 707 586	25.8	78 024	18 516	2 154
	20 largest firms	175	2 495 683	37.7	133 179	30 870	3 646
	50 largest firms	256	3 384 214	51.1	198 851	46 380	5 422
421130	Tire & tube whsle						
	All firms	1 738	6 627 456	100.0	566 057	128 741	18 318
	4 largest firms	85	1 260 916	19.0	55 648	13 029	1 478
	8 largest firms	120	1 707 586	25.8	78 024	18 516	2 154
	20 largest firms	175	2 495 683	37.7	133 179	30 870	3 646
	50 largest firms	256	3 384 214	51.1	198 851	46 380	5 422
42114	Motor vehicle parts, (used) whsle						
	All firms	7 105	5 272 107	100.0	971 776	228 146	45 807
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
421140	Motor vehicle parts, (used) whsle						
	All firms	7 105	5 272 107	100.0	971 776	228 146	45 807
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
4212	Furniture & home furnishings whsle						
	All firms	11 912	38 998 409	100.0	4 272 437	971 161	132 093
	4 largest firms	53	1 370 554	3.5	92 898	23 065	2 594
	8 largest firms	60	2 198 847	5.6	130 247	31 422	3 395
	20 largest firms	127	3 983 851	10.2	298 698	70 336	7 377
	50 largest firms	242	6 906 335	17.7	595 496	140 370	15 351

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42121	Furniture whsle						
	All firms	4 880	17 259 071	100.0	1 970 278	447 186	56 493
	4 largest firms	22	1 004 531	5.8	63 316	15 706	1 564
	8 largest firms	46	1 555 218	9.0	113 555	26 869	2 600
	20 largest firms	94	2 816 439	16.3	264 092	60 674	5 664
	50 largest firms	171	4 640 648	26.9	462 447	105 426	9 957
421210	Furniture whsle						
	All firms	4 880	17 259 071	100.0	1 970 278	447 186	56 493
	4 largest firms	22	1 004 531	5.8	63 316	15 706	1 564
	8 largest firms	46	1 555 218	9.0	113 555	26 869	2 600
	20 largest firms	94	2 816 439	16.3	264 092	60 674	5 664
	50 largest firms	171	4 640 648	26.9	462 447	105 426	9 957
4212101	Household & lawn furniture whsle						
	All firms	2 275	5 670 483	100.0	524 847	123 314	19 322
	4 largest firms	12	485 566	8.6	20 275	4 635	585
	8 largest firms	17	736 354	13.0	40 055	10 606	1 204
	20 largest firms	32	1 228 469	21.7	74 838	19 353	2 160
	50 largest firms	67	1 939 863	34.2	110 226	27 113	3 377
4212102	Office & business furniture whsle						
	All firms	2 605	11 588 588	100.0	1 445 431	323 872	37 171
	4 largest firms	23	958 967	8.3	65 321	16 519	1 596
	8 largest firms	46	1 491 715	12.9	121 071	29 039	2 636
	20 largest firms	91	2 642 205	22.8	276 972	63 696	5 830
	50 largest firms	169	4 237 792	36.6	464 899	102 627	9 508
42122	Home furnishings whsle						
	All firms	7 032	21 739 338	100.0	2 302 159	523 975	75 600
	4 largest firms	37	1 186 380	5.5	67 449	15 428	1 779
	8 largest firms	63	1 899 337	8.7	121 917	29 168	3 419
	20 largest firms	112	3 244 914	14.9	254 476	61 436	7 617
	50 largest firms	197	5 334 838	24.5	441 259	102 699	12 269
421220	Home furnishings whsle						
	All firms	7 032	21 739 338	100.0	2 302 159	523 975	75 600
	4 largest firms	37	1 186 380	5.5	67 449	15 428	1 779
	8 largest firms	63	1 899 337	8.7	121 917	29 168	3 419
	20 largest firms	112	3 244 914	14.9	254 476	61 436	7 617
	50 largest firms	197	5 334 838	24.5	441 259	102 699	12 269
4212201	Household china, glassware, & crockery whsle						
	All firms	1 039	3 796 559	100.0	377 858	84 585	12 020
	4 largest firms	5	572 510	15.1	49 742	10 612	1 241
	8 largest firms	13	851 142	22.4	74 087	16 711	1 734
	20 largest firms	25	1 363 097	35.9	113 745	24 552	2 885
	50 largest firms	64	2 062 070	54.3	195 393	43 737	5 224
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	1 532	4 438 939	100.0	448 387	103 114	15 921
	4 largest firms	4	535 126	12.1	40 088	10 970	1 144
	8 largest firms	12	824 221	18.6	60 987	15 989	1 606
	20 largest firms	27	1 344 983	30.3	100 785	25 401	2 748
	50 largest firms	59	2 089 173	47.1	160 291	39 228	4 797
4212203	Floor coverings whsle						
	All firms	2 270	7 941 902	100.0	862 372	197 779	25 505
	4 largest firms	63	660 018	8.3	57 287	13 536	1 693
	8 largest firms	76	1 048 454	13.2	84 187	19 798	2 337
	20 largest firms	130	1 848 721	23.3	165 292	36 695	4 209
	50 largest firms	276	2 987 591	37.6	281 360	66 151	7 169
4212204	Other home furnishings whsle						
	All firms	2 191	5 561 938	100.0	613 542	138 497	22 154
	4 largest firms	26	1 026 622	18.5	65 320	16 071	2 058
	8 largest firms	32	1 425 243	25.6	105 871	26 038	3 645
	20 largest firms	46	1 938 534	34.9	148 663	33 756	4 951
	50 largest firms	78	2 606 951	46.9	216 793	48 488	6 622
4213	Lumber & other construction materials whsle						
	All firms	11 142	61 302 570	100.0	4 167 547	968 604	125 574
	4 largest firms	122	9 291 092	15.2	214 177	57 206	4 458
	8 largest firms	196	12 420 196	20.3	320 491	93 618	6 660
	20 largest firms	364	16 928 981	27.6	528 438	148 244	12 269
	50 largest firms	657	21 388 463	34.9	769 793	209 437	18 923

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	5 636	46 426 349	100.0	2 598 366	618 903	75 730
	4 largest firms	122	9 291 092	20.0	214 177	57 206	4 458
	8 largest firms	194	12 336 179	26.6	314 444	92 075	6 543
	20 largest firms	360	16 519 107	35.6	516 007	144 805	12 133
	50 largest firms	499	20 366 633	43.9	684 042	187 519	16 684
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	5 636	46 426 349	100.0	2 598 366	618 903	75 730
	4 largest firms	122	9 291 092	20.0	214 177	57 206	4 458
	8 largest firms	194	12 336 179	26.6	314 444	92 075	6 543
	20 largest firms	360	16 519 107	35.6	516 007	144 805	12 133
	50 largest firms	499	20 366 633	43.9	684 042	187 519	16 684
4213101	Lumber without yard whsle						
	All firms	1 425	13 795 098	100.0	440 679	111 306	11 000
	4 largest firms	48	5 449 324	39.5	86 255	27 031	1 685
	8 largest firms	52	6 075 015	44.0	93 614	28 615	1 786
	20 largest firms	82	7 213 341	52.3	119 353	38 780	2 212
	50 largest firms	121	8 588 359	62.3	160 900	47 972	2 870
4213102	Lumber with yard whsle						
	All firms	1 499	13 188 854	100.0	780 649	176 782	24 380
	4 largest firms	38	1 819 272	13.8	43 735	11 167	960
	8 largest firms	58	2 677 077	20.3	59 589	15 048	1 429
	20 largest firms	105	3 867 290	29.3	108 663	26 404	2 872
	50 largest firms	187	5 730 328	43.4	211 840	50 365	5 474
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	2 712	19 442 397	100.0	1 377 038	330 815	40 350
	4 largest firms	94	4 909 983	25.3	164 421	46 269	3 457
	8 largest firms	180	6 553 178	33.7	284 115	75 525	6 866
	20 largest firms	262	9 003 989	46.3	413 825	110 936	10 300
	50 largest firms	359	11 213 215	57.7	573 191	148 885	15 129
42132	Brick, stone, & related construction materials whsle						
	All firms	2 094	4 444 476	100.0	502 387	104 660	15 737
	4 largest firms	26	358 410	8.1	10 827	2 423	266
	8 largest firms	57	561 015	12.6	29 936	6 281	697
	20 largest firms	115	979 513	22.0	68 670	12 528	1 409
	50 largest firms	174	1 561 593	35.1	112 751	23 166	2 792
421320	Brick, stone, & related construction materials whsle						
	All firms	2 094	4 444 476	100.0	502 387	104 660	15 737
	4 largest firms	26	358 410	8.1	10 827	2 423	266
	8 largest firms	57	561 015	12.6	29 936	6 281	697
	20 largest firms	115	979 513	22.0	68 670	12 528	1 409
	50 largest firms	174	1 561 593	35.1	112 751	23 166	2 792
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	679	1 320 519	100.0	152 601	33 054	4 968
	4 largest firms	29	257 721	19.5	16 064	3 340	422
	8 largest firms	38	343 795	26.0	23 951	5 685	762
	20 largest firms	65	496 578	37.6	39 411	9 330	1 144
	50 largest firms	113	719 238	54.5	65 476	15 150	1 923
4213202	Sand, gravel, & stone whsle						
	All firms	886	1 574 246	100.0	206 541	42 351	6 878
	4 largest firms	30	179 047	11.4	16 787	3 321	446
	8 largest firms	62	305 738	19.4	27 121	5 176	660
	20 largest firms	84	494 266	31.4	44 662	9 119	1 284
	50 largest firms	117	756 655	48.1	74 738	14 991	2 081
4213203	Cement, lime, & related products whsle						
	All firms	529	1 549 711	100.0	143 245	29 255	3 891
	4 largest firms	10	223 794	14.4	10 852	1 960	153
	8 largest firms	20	358 940	23.2	21 596	3 231	255
	20 largest firms	46	644 234	41.6	34 023	5 701	558
	50 largest firms	89	980 577	63.3	70 627	14 257	1 467

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42133	Roofing, siding, & insulation material whsle						
	All firms	1 069	5 203 479	100.0	430 481	95 695	12 661
	4 largest firms	80	911 294	17.5	33 125	9 278	1 050
	8 largest firms	158	1 342 599	25.8	73 042	17 899	2 070
	20 largest firms	203	2 177 148	41.8	133 034	30 394	4 020
	50 largest firms	294	3 233 836	62.1	225 901	51 347	6 668
421330	Roofing, siding, & insulation material whsle						
	All firms	1 069	5 203 479	100.0	430 481	95 695	12 661
	4 largest firms	80	911 294	17.5	33 125	9 278	1 050
	8 largest firms	158	1 342 599	25.8	73 042	17 899	2 070
	20 largest firms	203	2 177 148	41.8	133 034	30 394	4 020
	50 largest firms	294	3 233 836	62.1	225 901	51 347	6 668
4213301	Roofing, siding, & insulation material whsle						
	All firms	1 069	5 203 479	100.0	430 481	95 695	12 661
	4 largest firms	80	911 294	17.5	33 125	9 278	1 050
	8 largest firms	158	1 342 599	25.8	73 042	17 899	2 070
	20 largest firms	203	2 177 148	41.8	133 034	30 394	4 020
	50 largest firms	294	3 233 836	62.1	225 901	51 347	6 668
42139	Other construction materials whsle						
	All firms	2 343	5 228 266	100.0	636 313	149 346	21 446
	4 largest firms	29	460 909	8.8	58 433	13 480	1 757
	8 largest firms	42	720 935	13.8	86 085	21 187	2 658
	20 largest firms	89	1 241 142	23.7	126 133	31 080	3 978
	50 largest firms	208	2 068 921	39.6	203 421	49 518	6 271
421390	Other construction materials whsle						
	All firms	2 343	5 228 266	100.0	636 313	149 346	21 446
	4 largest firms	29	460 909	8.8	58 433	13 480	1 757
	8 largest firms	42	720 935	13.8	86 085	21 187	2 658
	20 largest firms	89	1 241 142	23.7	126 133	31 080	3 978
	50 largest firms	208	2 068 921	39.6	203 421	49 518	6 271
4213901	Flat glass & other construction glass whsle						
	All firms	523	1 017 500	100.0	169 597	40 685	6 050
	4 largest firms	22	237 096	23.3	40 765	9 052	1 282
	8 largest firms	33	340 612	33.5	50 908	11 516	1 623
	20 largest firms	47	514 391	50.6	76 341	17 167	2 462
	50 largest firms	84	695 075	68.3	106 470	25 141	3 505
4213902	Other construction materials whsle						
	All firms	1 820	4 210 766	100.0	466 716	108 661	15 396
	4 largest firms	15	419 556	10.0	33 430	8 109	864
	8 largest firms	38	635 240	15.1	59 805	15 608	1 773
	20 largest firms	68	1 128 473	26.8	95 918	24 675	3 011
	50 largest firms	187	1 863 187	44.2	159 125	39 683	4 766
4214	Professional & commercial equipment & supplies whsle						
	All firms	38 366	237 178 097	100.0	21 339 923	4 950 844	532 717
	4 largest firms	77	28 549 102	12.0	645 443	148 796	16 862
	8 largest firms	202	41 900 682	17.7	954 802	218 329	24 080
	20 largest firms	1 150	66 201 033	27.9	3 084 941	693 811	76 519
	50 largest firms	1 684	90 079 799	38.0	4 584 125	1 084 640	110 958
42141	Photographic equipment & supplies whsle						
	All firms	1 207	8 347 662	100.0	656 569	148 769	16 320
	4 largest firms	47	2 791 237	33.4	105 455	24 397	2 065
	8 largest firms	75	3 577 862	42.9	139 082	32 323	2 711
	20 largest firms	108	4 514 548	54.1	205 009	48 815	4 085
	50 largest firms	159	5 584 419	66.9	302 026	69 972	6 254
421410	Photographic equipment & supplies whsle						
	All firms	1 207	8 347 662	100.0	656 569	148 769	16 320
	4 largest firms	47	2 791 237	33.4	105 455	24 397	2 065
	8 largest firms	75	3 577 862	42.9	139 082	32 323	2 711
	20 largest firms	108	4 514 548	54.1	205 009	48 815	4 085
	50 largest firms	159	5 584 419	66.9	302 026	69 972	6 254

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42142	Office equipment whsle						
	All firms	6 291	24 496 462	100.0	3 709 687	865 277	110 654
	4 largest firms	675	11 504 454	47.0	1 326 079	302 416	35 140
	8 largest firms	806	14 874 358	60.7	1 679 873	381 638	47 510
	20 largest firms	1 007	16 558 725	67.6	1 928 434	450 844	53 884
	50 largest firms	1 125	17 694 764	72.2	2 143 192	500 607	59 215
421420	Office equipment whsle						
	All firms	6 291	24 496 462	100.0	3 709 687	865 277	110 654
	4 largest firms	675	11 504 454	47.0	1 326 079	302 416	35 140
	8 largest firms	806	14 874 358	60.7	1 679 873	381 638	47 510
	20 largest firms	1 007	16 558 725	67.6	1 928 434	450 844	53 884
	50 largest firms	1 125	17 694 764	72.2	2 143 192	500 607	59 215
42143	Computer & computer peripheral equipment & software whsle						
	All firms	14 459	142 059 509	100.0	9 616 070	2 203 535	210 526
	4 largest firms	115	25 883 323	18.2	530 721	119 499	14 339
	8 largest firms	269	37 058 463	26.1	1 029 522	207 646	24 754
	20 largest firms	362	51 866 770	36.5	1 596 812	377 344	36 657
	50 largest firms	565	65 991 783	46.5	2 204 633	516 596	46 477
421430	Computer & computer peripheral equipment & software whsle						
	All firms	14 459	142 059 509	100.0	9 616 070	2 203 535	210 526
	4 largest firms	115	25 883 323	18.2	530 721	119 499	14 339
	8 largest firms	269	37 058 463	26.1	1 029 522	207 646	24 754
	20 largest firms	362	51 866 770	36.5	1 596 812	377 344	36 657
	50 largest firms	565	65 991 783	46.5	2 204 633	516 596	46 477
4214301	Computer & peripheral equipment whsle						
	All firms	11 806	131 914 692	100.0	7 857 231	1 794 896	176 584
	4 largest firms	114	25 718 818	19.5	527 080	118 638	14 187
	8 largest firms	268	36 893 958	28.0	1 025 881	206 785	24 602
	20 largest firms	360	51 645 397	39.2	1 592 050	376 245	36 488
	50 largest firms	565	65 017 476	49.3	2 103 591	492 617	45 066
42143011	Computers & peripheral equipment for resale						
	All firms	4 861	83 034 207	100.0	3 215 540	782 321	77 346
	4 largest firms	43	23 742 134	28.6	325 021	79 072	9 902
	8 largest firms	89	31 934 264	38.5	468 721	112 621	12 151
	20 largest firms	116	41 102 180	49.5	746 449	214 692	17 490
	50 largest firms	237	49 867 802	60.1	1 069 883	289 796	23 944
42143012	Computers & peripheral equipment for end use						
	All firms	6 945	48 880 485	100.0	4 641 691	1 012 575	99 238
	4 largest firms	170	10 715 458	21.9	658 740	124 339	15 490
	8 largest firms	252	14 839 876	30.4	906 991	173 567	20 475
	20 largest firms	424	19 502 385	39.9	1 239 776	251 966	24 899
	50 largest firms	534	24 475 923	50.1	1 623 680	339 414	31 778
4214302	Computer software (packaged) whsle						
	All firms	2 653	10 144 817	100.0	1 758 839	408 639	33 942
	4 largest firms	6	1 980 280	19.5	125 443	30 468	1 763
	8 largest firms	10	2 906 608	28.7	185 163	53 764	3 044
	20 largest firms	55	4 268 379	42.1	369 417	98 088	6 525
	50 largest firms	124	5 724 765	56.4	616 280	152 355	10 009
42144	Other commercial equipment whsle						
	All firms	4 658	12 215 821	100.0	1 550 219	355 083	47 048
	4 largest firms	8	1 335 730	10.9	74 953	18 680	2 171
	8 largest firms	23	1 771 215	14.5	102 982	25 381	2 954
	20 largest firms	59	2 589 831	21.2	176 568	40 868	4 766
	50 largest firms	103	3 657 097	29.9	298 116	71 805	7 667
421440	Other commercial equipment whsle						
	All firms	4 658	12 215 821	100.0	1 550 219	355 083	47 048
	4 largest firms	8	1 335 730	10.9	74 953	18 680	2 171
	8 largest firms	23	1 771 215	14.5	102 982	25 381	2 954
	20 largest firms	59	2 589 831	21.2	176 568	40 868	4 766
	50 largest firms	103	3 657 097	29.9	298 116	71 805	7 667
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	2 689	8 094 253	100.0	898 717	204 625	28 408
	4 largest firms	8	1 335 730	16.5	74 953	18 680	2 171
	8 largest firms	42	1 755 747	21.7	110 878	27 694	3 142
	20 largest firms	65	2 407 348	29.7	166 900	38 888	4 441
	50 largest firms	115	3 210 605	39.7	245 529	56 592	6 770

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4214402	Store machines & equipment whsle						
	All firms	1 969	4 121 568	100.0	651 502	150 458	18 640
	4 largest firms	4	349 179	8.5	25 562	5 640	643
	8 largest firms	8	526 821	12.8	42 374	9 437	1 168
	20 largest firms	24	939 499	22.8	103 001	26 494	2 404
	50 largest firms	70	1 515 597	36.8	183 029	44 537	4 069
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	7 850	35 599 345	100.0	3 918 018	932 702	93 520
	4 largest firms	107	7 559 706	21.2	358 476	95 362	7 513
	8 largest firms	237	10 538 730	29.6	629 476	163 286	13 224
	20 largest firms	466	15 599 742	43.8	1 097 176	275 374	22 307
	50 largest firms	639	18 822 870	52.9	1 427 432	362 412	29 501
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	7 850	35 599 345	100.0	3 918 018	932 702	93 520
	4 largest firms	107	7 559 706	21.2	358 476	95 362	7 513
	8 largest firms	237	10 538 730	29.6	629 476	163 286	13 224
	20 largest firms	466	15 599 742	43.8	1 097 176	275 374	22 307
	50 largest firms	639	18 822 870	52.9	1 427 432	362 412	29 501
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	6 859	31 745 475	100.0	3 363 241	805 891	79 839
	4 largest firms	107	7 559 706	23.8	358 476	95 362	7 513
	8 largest firms	230	10 516 871	33.1	633 669	163 250	12 427
	20 largest firms	341	14 506 552	45.7	902 584	232 595	17 976
	50 largest firms	478	17 083 919	53.8	1 172 635	304 556	24 004
4214502	Dental equipment & supplies whsle						
	All firms	991	3 853 870	100.0	554 777	126 811	13 681
	4 largest firms	162	1 711 338	44.4	248 704	57 557	5 400
	8 largest firms	184	2 109 948	54.7	287 560	66 514	6 242
	20 largest firms	234	2 588 493	67.2	358 105	81 752	7 918
	50 largest firms	281	3 061 869	79.4	427 744	98 396	9 726
42146	Ophthalmic goods whsle						
	All firms	1 551	5 713 821	100.0	783 497	184 716	26 022
	4 largest firms	5	898 700	15.7	45 292	11 514	1 057
	8 largest firms	39	1 321 510	23.1	110 644	28 923	4 299
	20 largest firms	90	1 986 973	34.8	206 086	53 515	7 094
	50 largest firms	151	2 873 771	50.3	298 658	75 094	9 631
421460	Ophthalmic goods whsle						
	All firms	1 551	5 713 821	100.0	783 497	184 716	26 022
	4 largest firms	5	898 700	15.7	45 292	11 514	1 057
	8 largest firms	39	1 321 510	23.1	110 644	28 923	4 299
	20 largest firms	90	1 986 973	34.8	206 086	53 515	7 094
	50 largest firms	151	2 873 771	50.3	298 658	75 094	9 631
42149	Other professional equipment & supplies whsle						
	All firms	2 350	8 745 477	100.0	1 105 863	260 762	28 627
	4 largest firms	69	2 197 926	25.1	127 442	30 607	2 570
	8 largest firms	88	2 747 154	31.4	193 845	47 158	3 954
	20 largest firms	116	3 762 069	43.0	314 369	75 546	6 681
	50 largest firms	182	4 749 286	54.3	452 917	108 376	9 693
421490	Other professional equipment & supplies whsle						
	All firms	2 350	8 745 477	100.0	1 105 863	260 762	28 627
	4 largest firms	69	2 197 926	25.1	127 442	30 607	2 570
	8 largest firms	88	2 747 154	31.4	193 845	47 158	3 954
	20 largest firms	116	3 762 069	43.0	314 369	75 546	6 681
	50 largest firms	182	4 749 286	54.3	452 917	108 376	9 693
4214901	Religious & school supplies whsle						
	All firms	397	1 110 568	100.0	161 074	36 464	5 358
	4 largest firms	11	297 415	26.8	34 459	7 706	1 224
	8 largest firms	15	418 860	37.7	55 195	12 077	1 756
	20 largest firms	31	601 044	54.1	85 062	18 018	2 581
	50 largest firms	64	796 759	71.7	114 202	25 355	3 390
4214902	Other professional equipment & supplies whsle						
	All firms	1 953	7 634 909	100.0	944 789	224 298	23 269
	4 largest firms	69	2 197 926	28.8	127 442	30 607	2 570
	8 largest firms	88	2 747 154	36.0	193 845	47 158	3 954
	20 largest firms	109	3 646 291	47.8	295 510	71 352	5 732
	50 largest firms	174	4 465 211	58.5	422 354	102 781	8 423

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4215	Metal & mineral (except petroleum) whsle						
	All firms	'10 079	'91 553 201	100.0	'5 595 871	'1 287 325	'146 964
	4 largest firms	143	7 441 361	8.1	266 037	69 366	6 641
	8 largest firms	214	11 805 863	12.9	399 270	103 651	10 387
	20 largest firms	405	20 347 593	22.2	796 403	197 879	19 989
	50 largest firms	644	31 959 238	34.9	1 141 530	283 074	28 608
42151	Metal service centers & offices						
	All firms	9 487	83 124 691	100.0	5 405 023	1 242 261	143 028
	4 largest firms	145	7 385 619	8.9	262 891	68 507	6 647
	8 largest firms	241	11 267 355	13.6	460 232	117 458	12 051
	20 largest firms	410	19 545 723	23.5	824 165	205 238	20 744
	50 largest firms	638	29 995 492	36.1	1 141 679	282 529	28 665
421510	Metal service centers & offices						
	All firms	9 487	83 124 691	100.0	5 405 023	1 242 261	143 028
	4 largest firms	145	7 385 619	8.9	262 891	68 507	6 647
	8 largest firms	241	11 267 355	13.6	460 232	117 458	12 051
	20 largest firms	410	19 545 723	23.5	824 165	205 238	20 744
	50 largest firms	638	29 995 492	36.1	1 141 679	282 529	28 665
4215101	Ferrous metal service centers & sales offices						
	All firms	7 595	66 113 409	100.0	4 485 391	1 037 061	120 653
	4 largest firms	105	6 294 055	9.5	211 090	53 537	5 538
	8 largest firms	201	10 121 771	15.3	415 378	104 485	11 237
	20 largest firms	327	17 043 909	25.8	685 389	168 665	17 645
	50 largest firms	558	25 219 583	38.1	1 027 577	256 634	26 833
42151011	Ferrous metal service centers						
	All firms	5 827	58 768 929	100.0	4 105 455	951 193	110 297
	4 largest firms	99	6 255 541	10.6	210 470	53 373	5 529
	8 largest firms	192	10 048 902	17.1	409 455	103 001	11 068
	20 largest firms	314	16 444 695	28.0	722 316	182 324	19 049
	50 largest firms	528	23 827 312	40.5	1 029 464	257 068	26 829
42151012	Ferrous metal sales offices						
	All firms	1 768	7 344 480	100.0	379 936	85 868	10 356
	4 largest firms	7	1 541 422	21.0	10 457	2 520	160
	8 largest firms	14	2 092 992	28.5	20 290	4 856	343
	20 largest firms	38	3 178 804	43.3	63 755	15 065	1 382
	50 largest firms	96	4 464 708	60.8	117 692	26 984	2 659
4215102	Nonferrous metal service centers & sales offices						
	All firms	1 892	17 011 282	100.0	919 632	205 200	22 375
	4 largest firms	54	2 671 876	15.7	89 930	24 296	1 705
	8 largest firms	58	4 321 392	25.4	123 078	27 790	1 787
	20 largest firms	91	6 907 763	40.6	194 734	46 940	3 850
	50 largest firms	186	9 783 432	57.5	314 424	73 329	6 502
42151021	Nonferrous metal service centers						
	All firms	1 380	15 574 704	100.0	839 223	187 391	20 212
	4 largest firms	52	2 633 241	16.9	89 601	24 184	1 701
	8 largest firms	56	4 282 757	27.5	122 749	27 678	1 783
	20 largest firms	88	6 865 059	44.1	193 231	46 528	3 806
	50 largest firms	177	9 656 029	62.0	307 877	72 378	6 455
42151022	Nonferrous metal sales offices						
	All firms	512	1 436 578	100.0	80 409	17 809	2 163
	4 largest firms	6	318 705	22.2	11 473	2 573	163
	8 largest firms	11	471 178	32.8	14 026	3 105	191
	20 largest firms	23	736 203	51.2	18 425	3 936	282
	50 largest firms	59	992 485	69.1	27 945	6 168	510
42152	Coal & other mineral & ore whsle						
	All firms	'592	'8 428 510	100.0	'190 848	'45 064	'3 936
	4 largest firms	9	2 228 090	26.4	21 688	5 460	348
	8 largest firms	28	3 311 138	39.3	29 493	8 040	485
	20 largest firms	45	4 790 770	56.8	46 093	11 473	662
	50 largest firms	91	6 308 498	74.8	83 094	20 734	1 231
421520	Coal & other mineral & ore whsle						
	All firms	'592	'8 428 510	100.0	'190 848	'45 064	'3 936
	4 largest firms	9	2 228 090	26.4	21 688	5 460	348
	8 largest firms	28	3 311 138	39.3	29 493	8 040	485
	20 largest firms	45	4 790 770	56.8	46 093	11 473	662
	50 largest firms	91	6 308 498	74.8	83 094	20 734	1 231
4215201	Coal whsle						

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4215201	Coal whsle—Con.						
	All firms	333	4 987 710	100.0	102 575	23 851	2 117
	4 largest firms	9	1 523 896	30.6	20 018	5 322	291
	8 largest firms	28	2 171 814	43.5	26 311	6 811	387
	20 largest firms	56	3 127 688	62.7	43 482	10 367	685
	50 largest firms	86	4 113 887	82.5	61 669	14 299	944
4215202	Other mineral & ore whsle						
	All firms	259	3 440 800	100.0	88 273	21 213	1 819
	4 largest firms	4	1 762 609	51.2	7 556	1 883	114
	8 largest firms	8	2 205 978	64.1	15 818	3 872	202
	20 largest firms	25	2 701 862	78.5	33 760	8 967	500
	50 largest firms	62	3 152 766	91.6	57 905	14 293	1 014
4216	Electrical goods whsle						
	All firms	27 347	182 334 876	100.0	14 793 391	3 462 691	345 230
	4 largest firms	153	16 381 973	9.0	605 649	135 443	9 928
	8 largest firms	903	28 425 172	15.6	1 245 599	296 815	30 428
	20 largest firms	1 535	53 020 532	29.1	2 605 839	653 519	50 654
	50 largest firms	2 269	75 017 307	41.1	3 851 595	943 370	71 404
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	8 857	38 350 174	100.0	3 756 249	887 946	101 739
	4 largest firms	814	9 897 256	25.8	552 294	143 285	18 864
	8 largest firms	937	11 206 279	29.2	629 652	162 110	20 286
	20 largest firms	1 005	13 180 054	34.4	734 118	187 370	22 615
	50 largest firms	1 170	15 798 349	41.2	988 223	249 481	28 636
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	8 857	38 350 174	100.0	3 756 249	887 946	101 739
	4 largest firms	814	9 897 256	25.8	552 294	143 285	18 864
	8 largest firms	937	11 206 279	29.2	629 652	162 110	20 286
	20 largest firms	1 005	13 180 054	34.4	734 118	187 370	22 615
	50 largest firms	1 170	15 798 349	41.2	988 223	249 481	28 636
42162	Electrical appliance, television & radio set whsle						
	All firms	3 237	39 717 526	100.0	1 709 097	393 253	42 999
	4 largest firms	29	12 558 449	31.6	425 537	93 361	6 620
	8 largest firms	57	17 777 916	44.8	519 150	118 100	8 248
	20 largest firms	102	22 541 846	56.8	619 364	142 012	10 628
	50 largest firms	153	26 998 928	68.0	748 019	171 172	13 524
421620	Electrical appliance, television & radio set whsle						
	All firms	3 237	39 717 526	100.0	1 709 097	393 253	42 999
	4 largest firms	29	12 558 449	31.6	425 537	93 361	6 620
	8 largest firms	57	17 777 916	44.8	519 150	118 100	8 248
	20 largest firms	102	22 541 846	56.8	619 364	142 012	10 628
	50 largest firms	153	26 998 928	68.0	748 019	171 172	13 524
42169	Other electronic parts & equipment whsle						
	All firms	15 253	104 267 176	100.0	9 328 045	2 181 492	200 492
	4 largest firms	386	12 912 169	12.4	567 915	163 559	9 703
	8 largest firms	539	20 830 387	20.0	1 308 904	335 795	18 995
	20 largest firms	1 029	34 678 356	33.3	2 198 671	537 301	33 383
	50 largest firms	1 638	47 574 017	45.6	2 947 194	723 282	47 817
421690	Other electronic parts & equipment whsle						
	All firms	15 253	104 267 176	100.0	9 328 045	2 181 492	200 492
	4 largest firms	386	12 912 169	12.4	567 915	163 559	9 703
	8 largest firms	539	20 830 387	20.0	1 308 904	335 795	18 995
	20 largest firms	1 029	34 678 356	33.3	2 198 671	537 301	33 383
	50 largest firms	1 638	47 574 017	45.6	2 947 194	723 282	47 817
4216901	Communications equipment & supplies whsle						
	All firms	6 722	36 812 342	100.0	4 566 622	1 092 431	98 210
	4 largest firms	347	7 194 969	19.5	883 562	234 682	12 931
	8 largest firms	391	10 797 862	29.3	1 138 781	293 608	17 248
	20 largest firms	721	15 627 972	42.5	1 578 194	411 181	26 510
	50 largest firms	876	20 768 773	56.4	2 076 311	527 426	35 676

Table 6. Concentration by Largest Firms: 1997—Con.

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			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	8 531	67 454 834	100.0	4 761 423	1 089 061	102 282
	4 largest firms	317	12 681 600	18.8	460 050	104 716	7 918
	8 largest firms	587	18 443 297	27.3	788 579	180 062	12 967
	20 largest firms	839	27 411 261	40.6	1 187 194	273 594	18 955
	50 largest firms	1 011	36 249 157	53.7	1 633 678	378 694	27 408
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	17 533	57 253 744	100.0	6 391 596	1 466 209	186 312
	4 largest firms	366	4 789 625	8.4	150 573	37 390	5 557
	8 largest firms	1 034	6 491 285	11.3	320 625	77 001	10 346
	20 largest firms	1 499	9 801 297	17.1	488 845	117 981	15 744
	50 largest firms	2 050	13 761 139	24.0	802 658	196 065	25 254
42171	Hardware whsle						
	All firms	8 170	28 781 646	100.0	3 292 606	751 220	99 338
	4 largest firms	83	4 751 359	16.5	167 519	41 714	5 330
	8 largest firms	655	6 150 982	21.4	263 921	63 367	8 772
	20 largest firms	733	7 971 973	27.7	430 232	104 658	13 935
	50 largest firms	991	10 423 090	36.2	701 176	168 334	21 937
421710	Hardware whsle						
	All firms	8 170	28 781 646	100.0	3 292 606	751 220	99 338
	4 largest firms	83	4 751 359	16.5	167 519	41 714	5 330
	8 largest firms	655	6 150 982	21.4	263 921	63 367	8 772
	20 largest firms	733	7 971 973	27.7	430 232	104 658	13 935
	50 largest firms	991	10 423 090	36.2	701 176	168 334	21 937
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	3 261	10 850 765	100.0	1 133 400	263 937	33 270
	4 largest firms	81	1 130 171	10.4	60 329	14 476	1 473
	8 largest firms	186	1 753 409	16.2	103 383	25 432	3 371
	20 largest firms	242	2 683 924	24.7	183 798	43 246	5 347
	50 largest firms	420	4 181 864	38.5	331 107	76 881	9 350
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	3 261	10 850 765	100.0	1 133 400	263 937	33 270
	4 largest firms	81	1 130 171	10.4	60 329	14 476	1 473
	8 largest firms	186	1 753 409	16.2	103 383	25 432	3 371
	20 largest firms	242	2 683 924	24.7	183 798	43 246	5 347
	50 largest firms	420	4 181 864	38.5	331 107	76 881	9 350
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	4 744	14 185 407	100.0	1 559 234	359 093	42 511
	4 largest firms	432	1 189 609	8.4	62 526	14 583	2 012
	8 largest firms	594	1 882 050	13.3	116 633	27 101	3 792
	20 largest firms	914	3 228 277	22.8	222 913	55 075	6 776
	50 largest firms	1 184	5 234 137	36.9	391 603	93 948	10 695
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	4 744	14 185 407	100.0	1 559 234	359 093	42 511
	4 largest firms	432	1 189 609	8.4	62 526	14 583	2 012
	8 largest firms	594	1 882 050	13.3	116 633	27 101	3 792
	20 largest firms	914	3 228 277	22.8	222 913	55 075	6 776
	50 largest firms	1 184	5 234 137	36.9	391 603	93 948	10 695
42174	Refrigeration equipment & supplies whsle						
	All firms	1 358	3 435 926	100.0	406 356	91 959	11 193
	4 largest firms	163	541 659	15.8	22 180	6 069	602
	8 largest firms	217	830 033	24.2	45 899	12 164	1 137
	20 largest firms	305	1 256 952	36.6	88 699	20 682	1 967
	50 largest firms	408	1 768 649	51.5	154 545	34 801	3 635
421740	Refrigeration equipment & supplies whsle						
	All firms	1 358	3 435 926	100.0	406 356	91 959	11 193
	4 largest firms	163	541 659	15.8	22 180	6 069	602
	8 largest firms	217	830 033	24.2	45 899	12 164	1 137
	20 largest firms	305	1 256 952	36.6	88 699	20 682	1 967
	50 largest firms	408	1 768 649	51.5	154 545	34 801	3 635

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4218	Machinery, equipment, & supplies whsle						
	All firms	64 951	223 849 297	100.0	24 766 878	5 670 011	674 287
	4 largest firms	834	5 573 321	2.5	442 941	98 813	11 005
	8 largest firms	1 174	8 740 797	3.9	655 999	149 203	16 031
	20 largest firms	1 551	14 805 384	6.6	1 005 578	231 056	25 156
	50 largest firms	2 007	24 464 219	10.9	1 700 683	405 451	41 150
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	4 763	31 561 292	100.0	3 110 734	734 605	77 574
	4 largest firms	42	2 468 656	7.8	157 835	41 301	3 675
	8 largest firms	81	3 841 853	12.2	296 253	75 302	6 564
	20 largest firms	136	6 536 150	20.7	523 890	134 783	11 919
	50 largest firms	357	11 042 835	35.0	972 465	241 774	22 030
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	4 763	31 561 292	100.0	3 110 734	734 605	77 574
	4 largest firms	42	2 468 656	7.8	157 835	41 301	3 675
	8 largest firms	81	3 841 853	12.2	296 253	75 302	6 564
	20 largest firms	136	6 536 150	20.7	523 890	134 783	11 919
	50 largest firms	357	11 042 835	35.0	972 465	241 774	22 030
42182	Farm & garden machinery & equipment whsle						
	All firms	9 312	30 536 605	100.0	2 634 589	591 835	95 909
	4 largest firms	16	1 364 950	4.5	36 393	9 503	882
	8 largest firms	29	1 904 241	6.2	60 115	15 259	1 403
	20 largest firms	176	2 809 403	9.2	129 714	31 645	3 922
	50 largest firms	295	4 125 745	13.5	235 389	54 710	6 990
421820	Farm & garden machinery & equipment whsle						
	All firms	9 312	30 536 605	100.0	2 634 589	591 835	95 909
	4 largest firms	16	1 364 950	4.5	36 393	9 503	882
	8 largest firms	29	1 904 241	6.2	60 115	15 259	1 403
	20 largest firms	176	2 809 403	9.2	129 714	31 645	3 922
	50 largest firms	295	4 125 745	13.5	235 389	54 710	6 990
4218201	Farm machinery & equipment—farm dealers						
	All firms	6 789	21 521 310	100.0	1 863 969	418 663	70 910
	4 largest firms	53	370 553	1.7	28 418	6 789	1 260
	8 largest firms	76	625 141	2.9	44 107	10 792	1 749
	20 largest firms	116	1 167 324	5.4	83 659	19 693	2 912
	50 largest firms	204	2 135 018	9.9	154 666	36 310	5 171
4218202	Farm machinery & equipment—whsle distributors						
	All firms	1 891	6 437 932	100.0	507 832	112 807	16 713
	4 largest firms	13	1 355 781	21.1	35 523	9 302	834
	8 largest firms	30	1 889 859	29.4	57 240	14 517	1 322
	20 largest firms	144	2 441 695	37.9	104 615	24 210	2 593
	50 largest firms	228	3 107 344	48.3	159 598	36 256	4 078
4218203	Lawn & garden machinery & equipment whsle						
	All firms	632	2 577 363	100.0	262 788	60 365	8 286
	4 largest firms	6	230 435	8.9	17 549	4 346	567
	8 largest firms	15	401 235	15.6	35 368	8 083	1 124
	20 largest firms	36	761 815	29.6	66 633	15 635	1 965
	50 largest firms	85	1 333 081	51.7	118 837	28 443	3 461
42183	Industrial machinery & equipment whsle						
	All firms	28 321	97 183 003	100.0	11 523 912	2 627 707	286 732
	4 largest firms	39	3 716 720	3.8	279 867	55 099	5 162
	8 largest firms	173	5 631 875	5.8	404 575	85 260	8 861
	20 largest firms	271	9 110 356	9.4	590 956	124 140	12 558
	50 largest firms	679	14 990 732	15.4	1 004 612	221 034	21 234
421830	Industrial machinery & equipment whsle						
	All firms	28 321	97 183 003	100.0	11 523 912	2 627 707	286 732
	4 largest firms	39	3 716 720	3.8	279 867	55 099	5 162
	8 largest firms	173	5 631 875	5.8	404 575	85 260	8 861
	20 largest firms	271	9 110 356	9.4	590 956	124 140	12 558
	50 largest firms	679	14 990 732	15.4	1 004 612	221 034	21 234

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4218301	Food-processing machinery & equipment whsle						
	All firms	1 056	2 959 044	100.0	410 831	95 919	10 273
	4 largest firms	16	305 138	10.3	41 167	9 850	624
	8 largest firms	20	481 081	16.3	59 589	15 117	960
	20 largest firms	42	843 588	28.5	102 974	25 503	1 905
	50 largest firms	87	1 314 927	44.4	153 136	37 330	3 019
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	3 294	9 945 751	100.0	1 464 278	336 675	36 297
	4 largest firms	95	1 058 258	10.6	156 920	38 275	4 139
	8 largest firms	107	1 467 579	14.8	189 949	46 027	4 707
	20 largest firms	187	2 084 021	21.0	268 940	66 375	6 631
	50 largest firms	298	3 091 578	31.1	398 796	95 100	9 263
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	1 275	3 036 164	100.0	437 279	101 041	11 324
	4 largest firms	57	436 712	14.4	36 636	8 861	954
	8 largest firms	77	589 255	19.4	57 103	13 686	1 329
	20 largest firms	118	917 049	30.2	105 582	24 305	2 419
	50 largest firms	175	1 372 113	45.2	170 415	39 191	3 847
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	2 019	6 909 587	100.0	1 026 999	235 634	24 973
	4 largest firms	46	D	D	D	D	h
	8 largest firms	55	1 212 319	17.5	177 627	43 257	4 366
	20 largest firms	117	1 735 690	25.1	237 982	57 232	5 664
	50 largest firms	219	2 590 330	37.5	351 109	84 153	7 982
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	8 460	28 259 832	100.0	3 404 519	772 131	84 667
	4 largest firms	9	2 578 642	9.1	190 836	36 741	3 347
	8 largest firms	31	3 533 780	12.5	224 691	44 642	4 287
	20 largest firms	78	5 315 503	18.8	321 276	67 499	6 060
	50 largest firms	206	7 457 703	26.4	514 721	112 841	10 631
4218304	Metalworking machinery & equipment whsle						
	All firms	3 232	13 925 794	100.0	1 338 123	300 153	29 963
	4 largest firms	59	1 313 982	9.4	88 839	18 278	2 388
	8 largest firms	85	2 126 518	15.3	132 320	27 252	3 097
	20 largest firms	127	3 522 832	25.3	213 755	46 372	4 553
	50 largest firms	237	5 177 603	37.2	355 366	80 908	7 275
4218305	Materials handling equipment whsle						
	All firms	4 042	15 099 475	100.0	2 069 068	487 920	56 245
	4 largest firms	18	1 738 566	11.5	44 352	13 523	1 032
	8 largest firms	85	2 374 020	15.7	125 770	34 828	3 053
	20 largest firms	137	3 107 117	20.6	232 256	58 228	5 616
	50 largest firms	240	4 365 245	28.9	408 119	100 067	10 032
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	2 688	7 740 720	100.0	693 599	150 488	18 900
	4 largest firms	225	1 419 330	18.3	54 268	13 087	1 690
	8 largest firms	275	1 939 927	25.1	73 069	17 991	2 198
	20 largest firms	350	2 792 409	36.1	113 225	26 524	3 054
	50 largest firms	485	3 799 817	49.1	197 743	44 480	4 931
4218307	Other industrial machinery & equipment whsle						
	All firms	5 549	19 252 387	100.0	2 143 494	484 421	50 387
	4 largest firms	38	1 468 972	7.6	123 219	20 866	1 871
	8 largest firms	48	2 151 837	11.2	154 707	27 175	2 387
	20 largest firms	84	3 481 099	18.1	228 777	46 591	3 511
	50 largest firms	163	5 503 901	28.6	400 840	87 923	6 677
42184	Industrial supplies whsle						
	All firms	12 868	36 889 029	100.0	4 420 039	1 012 617	122 452
	4 largest firms	1 274	4 027 723	10.9	377 607	91 865	11 483
	8 largest firms	1 394	5 064 991	13.7	439 287	106 966	13 339
	20 largest firms	1 824	7 009 892	19.0	647 875	158 153	18 725
	50 largest firms	2 224	9 593 782	26.0	867 954	208 148	24 647

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
421840	Industrial supplies whsle						
	All firms	12 868	36 889 029	100.0	4 420 039	1 012 617	122 452
	4 largest firms	1 274	4 027 723	10.9	377 607	91 865	11 483
	8 largest firms	1 394	5 064 991	13.7	439 287	106 966	13 339
	20 largest firms	1 824	7 009 892	19.0	647 875	158 153	18 725
	50 largest firms	2 224	9 593 782	26.0	867 954	208 148	24 647
4218401	General-line industrial supplies whsle						
	All firms	2 025	3 940 187	100.0	535 267	124 714	15 671
	4 largest firms	51	440 586	11.2	75 652	19 072	1 400
	8 largest firms	65	623 224	15.8	94 611	24 448	1 866
	20 largest firms	115	952 916	24.2	127 439	31 968	2 798
	50 largest firms	196	1 442 148	36.6	195 765	47 863	4 522
4218402	Mechanical power transmission supplies whsle						
	All firms	2 457	7 883 600	100.0	834 627	194 427	23 497
	4 largest firms	1 013	3 480 118	44.1	300 452	73 033	9 084
	8 largest firms	1 145	3 933 065	49.9	335 235	81 161	10 214
	20 largest firms	1 205	4 636 077	58.8	398 525	96 474	11 840
	50 largest firms	1 336	5 505 082	69.8	494 658	118 328	14 329
4218403	Welding supplies whsle						
	All firms	1 876	4 238 602	100.0	592 621	137 192	17 627
	4 largest firms	453	1 082 189	25.5	125 101	30 849	3 791
	8 largest firms	554	1 436 952	33.9	163 627	37 698	4 924
	20 largest firms	686	1 958 691	46.2	218 539	50 397	6 639
	50 largest firms	822	2 506 084	59.1	305 688	71 106	8 932
4218404	Industrial containers & supplies whsle						
	All firms	1 480	4 968 521	100.0	517 474	111 664	14 688
	4 largest firms	29	468 304	9.4	17 044	4 540	608
	8 largest firms	51	738 479	14.9	28 377	7 003	840
	20 largest firms	93	1 307 186	26.3	66 363	15 493	1 674
	50 largest firms	139	2 091 688	42.1	144 611	31 667	3 379
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	1 279	5 276 944	100.0	611 403	140 346	14 238
	4 largest firms	61	546 316	10.4	41 262	10 074	1 100
	8 largest firms	81	802 562	15.2	57 660	14 139	1 372
	20 largest firms	168	1 398 374	26.5	114 480	27 119	2 674
	50 largest firms	248	2 292 520	43.4	216 126	49 260	4 918
4218406	Other industrial supplies whsle						
	All firms	3 751	10 581 175	100.0	1 328 647	304 274	36 731
	4 largest firms	89	860 807	8.1	60 410	14 948	1 896
	8 largest firms	206	1 343 166	12.7	114 820	26 757	3 324
	20 largest firms	295	2 036 727	19.2	187 999	45 369	5 263
	50 largest firms	422	3 020 129	28.5	291 441	71 173	8 061
42185	Service establishment equipment & supplies whsle						
	All firms	6 233	11 044 612	100.0	1 646 019	383 581	56 364
	4 largest firms	64	927 223	8.4	58 793	14 378	1 553
	8 largest firms	128	1 327 036	12.0	103 341	23 688	2 688
	20 largest firms	264	1 935 163	17.5	158 669	37 228	4 499
	50 largest firms	405	2 785 646	25.2	280 919	66 678	8 491
421850	Service establishment equipment & supplies whsle						
	All firms	6 233	11 044 612	100.0	1 646 019	383 581	56 364
	4 largest firms	64	927 223	8.4	58 793	14 378	1 553
	8 largest firms	128	1 327 036	12.0	103 341	23 688	2 688
	20 largest firms	264	1 935 163	17.5	158 669	37 228	4 499
	50 largest firms	405	2 785 646	25.2	280 919	66 678	8 491
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	1 240	2 016 050	100.0	351 378	82 788	13 671
	4 largest firms	102	231 827	11.5	27 266	6 487	1 075
	8 largest firms	130	364 052	18.1	47 796	11 382	1 808
	20 largest firms	193	641 747	31.8	99 664	23 624	3 777
	50 largest firms	335	1 060 825	52.6	177 492	42 111	6 420
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	2 189	3 745 652	100.0	625 841	147 020	21 414
	4 largest firms	89	540 269	14.4	73 878	18 025	2 111
	8 largest firms	98	728 837	19.5	91 489	22 084	2 579
	20 largest firms	127	1 018 110	27.2	136 283	32 918	3 846
	50 largest firms	188	1 426 346	38.1	209 241	49 751	5 650

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	655	D	D	D	D	i
	4 largest firms	17	D	D	D	D	e
	8 largest firms	26	D	D	D	D	f
	20 largest firms	39	D	D	D	D	g
	50 largest firms	83	D	D	D	D	g
4218504	Other service establishment equipment & supplies whsle						
	All firms	2 149	D	D	D	D	j
	4 largest firms	48	D	D	D	D	f
	8 largest firms	68	D	D	D	D	g
	20 largest firms	97	D	D	D	D	g
	50 largest firms	160	D	D	D	D	h
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	3 454	16 634 756	100.0	1 431 585	319 666	35 256
	4 largest firms	20	1 807 632	10.9	58 099	12 465	1 120
	8 largest firms	28	2 879 587	17.3	83 197	16 583	1 438
	20 largest firms	80	4 808 129	28.9	201 084	44 451	3 821
	50 largest firms	142	6 769 545	40.7	348 765	77 570	6 919
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	3 454	16 634 756	100.0	1 431 585	319 666	35 256
	4 largest firms	20	1 807 632	10.9	58 099	12 465	1 120
	8 largest firms	28	2 879 587	17.3	83 197	16 583	1 438
	20 largest firms	80	4 808 129	28.9	201 084	44 451	3 821
	50 largest firms	142	6 769 545	40.7	348 765	77 570	6 919
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	2 092	12 214 744	100.0	929 885	206 175	21 276
	4 largest firms	20	1 807 632	14.8	58 099	12 465	1 120
	8 largest firms	28	2 879 587	23.6	83 197	16 583	1 438
	20 largest firms	81	4 630 505	37.9	184 552	40 337	3 377
	50 largest firms	126	6 295 101	51.5	281 414	61 867	5 300
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	825	2 566 747	100.0	304 561	69 149	8 418
	4 largest firms	6	515 550	20.1	51 809	12 613	1 119
	8 largest firms	30	735 786	28.7	85 778	19 885	2 096
	20 largest firms	52	1 077 711	42.0	115 857	26 705	2 930
	50 largest firms	97	1 499 702	58.4	158 039	35 867	4 065
4218603	Other transportation equipment & supplies whsle						
	All firms	537	1 853 265	100.0	197 139	44 342	5 562
	4 largest firms	15	263 246	14.2	23 500	6 033	632
	8 largest firms	23	441 709	23.8	36 310	8 482	847
	20 largest firms	37	788 653	42.6	77 291	17 494	1 850
	50 largest firms	77	1 165 654	62.9	115 221	26 396	2 834
4219	Miscellaneous durable goods whsle						
	All firms	33 956	155 636 289	100.0	10 094 244	2 345 746	331 513
	4 largest firms	10	19 091 540	12.3	116 061	28 147	1 387
	8 largest firms	52	28 059 069	18.0	258 628	63 120	3 718
	20 largest firms	182	37 992 020	24.4	561 308	143 623	13 217
	50 largest firms	470	50 864 840	32.7	1 134 983	271 065	27 920
42191	Sporting & recreational goods & supplies whsle						
	All firms	4 961	17 059 006	100.0	1 546 470	356 459	53 620
	4 largest firms	94	959 301	5.6	59 678	14 796	2 289
	8 largest firms	108	1 580 141	9.3	88 352	22 230	3 553
	20 largest firms	141	3 112 803	18.2	179 182	45 869	5 822
	50 largest firms	247	5 310 747	31.1	334 351	86 747	10 508
421910	Sporting & recreational goods & supplies whsle						
	All firms	4 961	17 059 006	100.0	1 546 470	356 459	53 620
	4 largest firms	94	959 301	5.6	59 678	14 796	2 289
	8 largest firms	108	1 580 141	9.3	88 352	22 230	3 553
	20 largest firms	141	3 112 803	18.2	179 182	45 869	5 822
	50 largest firms	247	5 310 747	31.1	334 351	86 747	10 508

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42192	Toy & hobby goods & supplies whsle						
	All firms	2 792	15 890 421	100.0	1 060 892	244 488	32 791
	4 largest firms	9	5 617 843	35.4	135 344	29 633	2 062
	8 largest firms	13	6 483 382	40.8	174 234	38 329	3 288
	20 largest firms	29	7 969 767	50.2	286 722	66 359	5 595
	50 largest firms	87	9 651 813	60.7	420 946	99 928	10 190
421920	Toy & hobby goods & supplies whsle						
	All firms	2 792	15 890 421	100.0	1 060 892	244 488	32 791
	4 largest firms	9	5 617 843	35.4	135 344	29 633	2 062
	8 largest firms	13	6 483 382	40.8	174 234	38 329	3 288
	20 largest firms	29	7 969 767	50.2	286 722	66 359	5 595
	50 largest firms	87	9 651 813	60.7	420 946	99 928	10 190
42193	Recyclable material whsle						
	All firms	8 833	37 358 147	100.0	3 196 991	746 097	114 097
	4 largest firms	59	3 613 519	9.7	77 595	20 746	2 390
	8 largest firms	137	5 274 657	14.1	163 099	41 682	4 572
	20 largest firms	270	8 327 027	22.3	321 898	84 290	9 179
	50 largest firms	445	12 520 301	33.5	566 288	145 078	16 207
421930	Recyclable material whsle						
	All firms	8 833	37 358 147	100.0	3 196 991	746 097	114 097
	4 largest firms	59	3 613 519	9.7	77 595	20 746	2 390
	8 largest firms	137	5 274 657	14.1	163 099	41 682	4 572
	20 largest firms	270	8 327 027	22.3	321 898	84 290	9 179
	50 largest firms	445	12 520 301	33.5	566 288	145 078	16 207
4219301	Iron & steel scrap processors & dealers						
	All firms	3 403	17 430 292	100.0	1 282 757	308 237	43 370
	4 largest firms	68	3 374 440	19.4	85 776	22 949	2 125
	8 largest firms	93	4 620 729	26.5	119 800	31 798	3 005
	20 largest firms	168	6 783 144	38.9	256 279	68 710	6 696
	50 largest firms	319	9 312 858	53.4	421 601	109 180	11 359
42193011	Iron & steel scrap processors (using power processing equipment)						
	All firms	2 268	12 322 747	100.0	1 093 664	256 788	36 101
	4 largest firms	35	1 553 460	12.6	78 177	19 350	2 103
	8 largest firms	81	2 428 381	19.7	143 285	34 982	3 891
	20 largest firms	148	4 190 540	34.0	265 506	67 383	7 050
	50 largest firms	279	6 179 481	50.1	415 343	104 586	11 279
42193012	Iron & steel scrap processors (not using power processing equip)						
	All firms	1 135	5 107 545	100.0	189 093	51 449	7 269
	4 largest firms	22	2 670 885	52.3	11 336	4 174	162
	8 largest firms	29	3 158 779	61.8	13 926	4 769	204
	20 largest firms	45	3 622 085	70.9	29 595	12 619	559
	50 largest firms	81	4 083 791	80.0	60 656	20 675	1 438
4219302	Recyclable paper & paperboard whsle						
	All firms	1 539	5 384 421	100.0	580 846	133 943	20 405
	4 largest firms	73	953 852	17.7	72 894	17 884	2 160
	8 largest firms	89	1 452 527	27.0	101 560	24 596	2 919
	20 largest firms	153	2 269 139	42.1	152 555	35 759	4 537
	50 largest firms	215	3 058 064	56.8	211 745	49 219	6 154
4219303	Other recyclable material whsle						
	All firms	3 891	14 543 434	100.0	1 333 388	303 917	50 322
	4 largest firms	17	1 337 417	9.2	30 946	7 392	971
	8 largest firms	24	1 958 387	13.5	41 769	9 734	1 159
	20 largest firms	54	3 089 791	21.2	96 405	23 576	2 889
	50 largest firms	148	4 794 207	33.0	209 761	50 986	6 596
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	7 183	30 824 486	100.0	1 613 759	366 259	47 910
	4 largest firms	4	6 581 180	21.4	21 366	4 754	221
	8 largest firms	14	8 286 731	26.9	100 832	18 907	1 457
	20 largest firms	29	10 419 112	33.8	192 429	40 192	3 158
	50 largest firms	66	12 889 517	41.8	337 285	74 088	6 359
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	7 183	30 824 486	100.0	1 613 759	366 259	47 910
	4 largest firms	4	6 581 180	21.4	21 366	4 754	221
	8 largest firms	14	8 286 731	26.9	100 832	18 907	1 457
	20 largest firms	29	10 419 112	33.8	192 429	40 192	3 158
	50 largest firms	66	12 889 517	41.8	337 285	74 088	6 359

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	6 641	21 097 516	100.0	1 495 898	338 739	45 014
	4 largest firms	9	1 589 854	7.5	84 776	15 605	1 328
	8 largest firms	15	2 392 670	11.3	123 995	25 336	2 147
	20 largest firms	28	3 995 946	18.9	252 869	53 901	4 665
	50 largest firms	66	5 614 543	26.6	352 473	78 379	7 266
4219402	Precious metal (excluding ores) whsle						
	All firms	542	9 726 970	100.0	117 861	27 520	2 896
	4 largest firms	4	6 581 180	67.7	21 366	4 754	221
	8 largest firms	9	7 425 175	76.3	25 413	5 778	303
	20 largest firms	23	8 128 670	83.6	46 751	10 924	676
	50 largest firms	55	8 748 955	89.9	65 754	15 756	1 232
42199	Other miscellaneous durable goods whsle						
	All firms	10 187	54 504 229	100.0	2 676 132	632 443	83 095
	4 largest firms	19	17 155 015	31.5	146 043	42 536	3 686
	8 largest firms	63	20 939 859	38.4	259 650	71 169	7 925
	20 largest firms	131	27 828 192	51.1	543 772	136 116	14 059
	50 largest firms	233	34 657 982	63.6	765 314	189 494	19 790
421990	Other miscellaneous durable goods whsle						
	All firms	10 187	54 504 229	100.0	2 676 132	632 443	83 095
	4 largest firms	19	17 155 015	31.5	146 043	42 536	3 686
	8 largest firms	63	20 939 859	38.4	259 650	71 169	7 925
	20 largest firms	131	27 828 192	51.1	543 772	136 116	14 059
	50 largest firms	233	34 657 982	63.6	765 314	189 494	19 790
4219901	Musical instruments & supplies whsle						
	All firms	444	2 155 019	100.0	160 389	36 931	4 465
	4 largest firms	10	D	D	D	D	f
	8 largest firms	14	1 020 260	47.3	40 786	10 769	811
	20 largest firms	29	1 381 805	64.1	66 243	16 399	1 406
	50 largest firms	64	1 746 369	81.0	106 159	24 902	2 357
4219902	Forest products (except lumber) whsle						
	All firms	1 844	10 671 425	100.0	390 863	89 249	10 934
	4 largest firms	7	1 924 394	18.0	49 905	12 770	345
	8 largest firms	20	3 090 794	29.0	62 307	15 713	557
	20 largest firms	42	5 207 172	48.8	94 351	23 450	1 063
	50 largest firms	97	6 820 191	63.9	128 784	30 337	1 695
4219903	General merchandise (durable goods) whsle						
	All firms	2 864	20 154 440	100.0	473 038	112 333	16 449
	4 largest firms	32	15 378 909	76.3	122 655	34 607	3 220
	8 largest firms	41	17 155 534	85.1	168 531	43 755	4 549
	20 largest firms	68	17 576 627	87.2	205 709	52 145	5 653
	50 largest firms	107	17 963 270	89.1	241 712	60 730	6 541
4219904	Prerecorded media whsle						
	All firms	1 852	16 079 741	100.0	992 129	238 465	30 602
	4 largest firms	43	5 542 927	34.5	139 015	36 085	4 779
	8 largest firms	75	7 875 040	49.0	275 108	67 064	7 786
	20 largest firms	139	11 321 445	70.4	464 332	110 516	13 313
	50 largest firms	178	13 083 847	81.4	611 018	148 495	17 683
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	1 215	8 766 190	100.0	647 937	153 359	20 147
	4 largest firms	22	3 136 811	35.8	148 020	37 340	4 930
	8 largest firms	53	4 954 720	56.5	268 754	63 220	8 561
	20 largest firms	68	6 217 284	70.9	342 071	80 627	10 373
	50 largest firms	105	7 148 177	81.5	444 807	105 210	13 104
42199042	Prerecorded video tapes whsle						
	All firms	637	7 313 551	100.0	344 192	85 106	10 455
	4 largest firms	38	4 196 140	57.4	91 507	22 904	2 071
	8 largest firms	64	5 302 835	72.5	136 969	34 046	3 602
	20 largest firms	91	6 239 517	85.3	204 233	52 050	5 680
	50 largest firms	125	6 659 889	91.1	243 481	61 167	6 732
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	923	937 818	100.0	173 795	40 084	6 421
	4 largest firms	33	143 438	15.3	15 972	3 718	368
	8 largest firms	39	199 391	21.3	24 055	5 878	637
	20 largest firms	57	309 059	33.0	41 215	9 546	1 143
	50 largest firms	90	450 709	48.1	61 224	13 922	1 718

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4219906	Other durable goods whsle						
	All firms	2 260	4 505 786	100.0	485 918	115 381	14 224
	4 largest firms	7	513 519	11.4	25 015	6 958	679
	8 largest firms	15	788 820	17.5	73 211	25 316	1 107
	20 largest firms	39	1 323 009	29.4	103 173	32 324	1 943
	50 largest firms	82	2 072 491	46.0	166 088	45 349	3 489
422	Wholesale trade, nondurable goods						
	All firms	134 951	1 118 350 517	100.0	58 664 019	13 648 860	1 834 433
	4 largest firms	248	56 122 196	5.0	2 266 389	562 579	64 276
	8 largest firms	627	99 053 794	8.9	2 627 917	648 728	74 223
	20 largest firms	1 672	188 584 709	16.9	4 356 252	1 076 130	116 035
	50 largest firms	2 407	284 857 510	25.5	6 591 345	1 629 659	178 394
4221	Paper & paper product whsle						
	All firms	12 686	66 491 798	100.0	5 841 711	1 378 526	158 255
	4 largest firms	418	13 492 138	20.3	874 858	217 187	21 448
	8 largest firms	558	19 619 805	29.5	1 095 498	272 575	25 961
	20 largest firms	797	26 530 180	39.9	1 467 710	363 237	35 137
	50 largest firms	964	33 186 733	49.9	1 806 530	440 506	42 751
42211	Printing & writing paper whsle						
	All firms	1 838	20 477 795	100.0	1 203 286	292 367	26 584
	4 largest firms	190	7 721 679	37.7	405 248	101 859	7 922
	8 largest firms	266	10 158 489	49.6	532 811	133 339	10 665
	20 largest firms	344	13 538 857	66.1	680 192	167 368	13 524
	50 largest firms	469	16 379 389	80.0	807 974	198 051	16 088
422110	Printing & writing paper whsle						
	All firms	1 838	20 477 795	100.0	1 203 286	292 367	26 584
	4 largest firms	190	7 721 679	37.7	405 248	101 859	7 922
	8 largest firms	266	10 158 489	49.6	532 811	133 339	10 665
	20 largest firms	344	13 538 857	66.1	680 192	167 368	13 524
	50 largest firms	469	16 379 389	80.0	807 974	198 051	16 088
42212	Stationery & office supplies whsle						
	All firms	6 260	19 572 837	100.0	2 310 376	546 853	70 818
	4 largest firms	177	6 308 700	32.2	430 093	104 762	13 248
	8 largest firms	241	7 502 635	38.3	547 001	134 370	16 715
	20 largest firms	351	8 730 659	44.6	613 405	150 304	18 550
	50 largest firms	459	10 253 839	52.4	815 526	199 568	23 330
422120	Stationery & office supplies whsle						
	All firms	6 260	19 572 837	100.0	2 310 376	546 853	70 818
	4 largest firms	177	6 308 700	32.2	430 093	104 762	13 248
	8 largest firms	241	7 502 635	38.3	547 001	134 370	16 715
	20 largest firms	351	8 730 659	44.6	613 405	150 304	18 550
	50 largest firms	459	10 253 839	52.4	815 526	199 568	23 330
42213	Industrial & personal service paper whsle						
	All firms	4 588	26 441 166	100.0	2 328 049	539 306	60 853
	4 largest firms	99	5 702 701	21.6	231 849	57 901	4 839
	8 largest firms	174	7 865 669	29.7	375 391	92 814	7 919
	20 largest firms	228	10 396 284	39.3	503 031	121 340	10 787
	50 largest firms	311	12 886 970	48.7	702 724	166 601	15 279
422130	Industrial & personal service paper whsle						
	All firms	4 588	26 441 166	100.0	2 328 049	539 306	60 853
	4 largest firms	99	5 702 701	21.6	231 849	57 901	4 839
	8 largest firms	174	7 865 669	29.7	375 391	92 814	7 919
	20 largest firms	228	10 396 284	39.3	503 031	121 340	10 787
	50 largest firms	311	12 886 970	48.7	702 724	166 601	15 279
4222	Drugs, & druggists' sundries whsle						
	All firms	7 250	107 379 498	100.0	4 453 417	1 051 879	128 641
	4 largest firms	180	45 310 715	42.2	477 904	120 566	16 337
	8 largest firms	240	57 118 543	53.2	626 372	154 370	19 876
	20 largest firms	688	66 480 285	61.9	1 035 079	248 278	33 263
	50 largest firms	935	76 149 585	70.9	1 554 836	381 857	45 552
42221	Drugs, & druggists' sundries whsle						
	All firms	7 250	107 379 498	100.0	4 453 417	1 051 879	128 641
	4 largest firms	180	45 310 715	42.2	477 904	120 566	16 337
	8 largest firms	240	57 118 543	53.2	626 372	154 370	19 876
	20 largest firms	688	66 480 285	61.9	1 035 079	248 278	33 263
	50 largest firms	935	76 149 585	70.9	1 554 836	381 857	45 552

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
422210	Drugs, & druggists' sundries whsle						
	All firms	7 250	107 379 498	100.0	4 453 417	1 051 879	128 641
	4 largest firms	180	45 310 715	42.2	477 904	120 566	16 337
	8 largest firms	240	57 118 543	53.2	626 372	154 370	19 876
	20 largest firms	688	66 480 285	61.9	1 035 079	248 278	33 263
	50 largest firms	935	76 149 585	70.9	1 554 836	381 857	45 552
4222101	General-line drugs whsle						
	All firms	3 283	79 946 995	100.0	2 290 715	546 162	70 977
	4 largest firms	171	44 325 223	55.4	439 685	110 627	14 948
	8 largest firms	196	53 282 074	66.6	527 471	125 771	17 494
	20 largest firms	248	58 940 942	73.7	725 869	174 590	24 035
	50 largest firms	401	65 541 914	82.0	1 083 390	263 660	32 598
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	3 967	27 432 503	100.0	2 162 702	505 717	57 664
	4 largest firms	43	6 874 717	25.1	141 397	32 247	4 098
	8 largest firms	426	9 217 405	33.6	364 790	94 090	8 826
	20 largest firms	566	12 685 121	46.2	572 601	139 578	14 866
	50 largest firms	641	15 927 544	58.1	868 061	209 798	21 491
4223	Apparel, piece goods, & notions whsle						
	All firms	16 964	84 358 265	100.0	6 296 411	1 431 085	177 783
	4 largest firms	39	10 363 551	12.3	385 479	85 182	6 493
	8 largest firms	60	13 555 975	16.1	533 541	122 168	9 452
	20 largest firms	88	18 124 127	21.5	736 574	173 801	12 670
	50 largest firms	159	23 784 226	28.2	1 147 890	270 894	21 110
42231	Piece goods, notions, & other dry goods whsle						
	All firms	4 628	14 151 550	100.0	1 231 590	277 556	38 216
	4 largest firms	11	574 486	4.1	17 942	4 263	343
	8 largest firms	17	1 025 165	7.2	37 809	9 594	683
	20 largest firms	69	1 945 406	13.7	113 552	24 487	2 738
	50 largest firms	154	3 537 458	25.0	202 005	44 235	4 811
422310	Piece goods, notions, & other dry goods whsle						
	All firms	4 628	14 151 550	100.0	1 231 590	277 556	38 216
	4 largest firms	11	574 486	4.1	17 942	4 263	343
	8 largest firms	17	1 025 165	7.2	37 809	9 594	683
	20 largest firms	69	1 945 406	13.7	113 552	24 487	2 738
	50 largest firms	154	3 537 458	25.0	202 005	44 235	4 811
4223101	Piece goods—jobbers						
	All firms	3 345	11 726 039	100.0	913 402	205 573	27 021
	4 largest firms	11	574 486	4.9	17 942	4 263	343
	8 largest firms	17	1 025 165	8.7	37 809	9 594	683
	20 largest firms	81	1 927 921	16.4	97 063	21 487	2 140
	50 largest firms	152	3 473 178	29.6	183 437	40 235	3 856
4223102	Notions & other dry goods whsle						
	All firms	1 283	2 425 511	100.0	318 188	71 983	11 195
	4 largest firms	5	219 018	9.0	20 474	4 621	995
	8 largest firms	9	358 613	14.8	32 981	8 116	1 416
	20 largest firms	31	593 849	24.5	68 586	16 337	2 576
	50 largest firms	67	957 184	39.5	119 053	27 535	4 016
42232	Men's & boys' clothing & furnishings whsle						
	All firms	4 144	22 684 344	100.0	1 743 994	397 911	52 198
	4 largest firms	17	3 015 088	13.3	215 091	45 570	4 088
	8 largest firms	22	4 231 566	18.7	281 979	61 880	5 333
	20 largest firms	53	6 438 780	28.4	436 955	98 707	9 628
	50 largest firms	96	9 017 498	39.8	573 000	130 646	13 082
422320	Men's & boys' clothing & furnishings whsle						
	All firms	4 144	22 684 344	100.0	1 743 994	397 911	52 198
	4 largest firms	17	3 015 088	13.3	215 091	45 570	4 088
	8 largest firms	22	4 231 566	18.7	281 979	61 880	5 333
	20 largest firms	53	6 438 780	28.4	436 955	98 707	9 628
	50 largest firms	96	9 017 498	39.8	573 000	130 646	13 082
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	6 781	29 520 620	100.0	2 402 560	538 486	67 876
	4 largest firms	17	2 942 956	10.0	80 090	23 005	1 493
	8 largest firms	22	4 023 041	13.6	121 931	32 954	2 095
	20 largest firms	38	6 119 455	20.7	285 018	70 075	4 389
	50 largest firms	74	9 143 570	31.0	543 998	128 478	9 821

Table 6. Concentration by Largest Firms: 1997—Con.

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			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	6 781	29 520 620	100.0	2 402 560	538 486	67 876
	4 largest firms	17	2 942 956	10.0	80 090	23 005	1 493
	8 largest firms	22	4 023 041	13.6	121 931	32 954	2 095
	20 largest firms	38	6 119 455	20.7	285 018	70 075	4 389
	50 largest firms	74	9 143 570	31.0	543 998	128 478	9 821
42234	Footwear whsle						
	All firms	1 411	18 001 751	100.0	918 267	217 132	19 493
	4 largest firms	34	8 263 083	45.9	261 633	59 341	4 287
	8 largest firms	38	9 992 803	55.5	321 455	74 990	5 125
	20 largest firms	66	11 846 422	65.8	475 345	112 282	7 694
	50 largest firms	127	14 024 435	77.9	603 634	143 069	10 632
422340	Footwear whsle						
	All firms	1 411	18 001 751	100.0	918 267	217 132	19 493
	4 largest firms	34	8 263 083	45.9	261 633	59 341	4 287
	8 largest firms	38	9 992 803	55.5	321 455	74 990	5 125
	20 largest firms	66	11 846 422	65.8	475 345	112 282	7 694
	50 largest firms	127	14 024 435	77.9	603 634	143 069	10 632
4224	Grocery & related products whsle						
	All firms	33 343	330 210 735	100.0	18 119 436	4 234 394	604 145
	4 largest firms	206	44 071 934	13.3	2 400 681	595 209	63 663
	8 largest firms	275	59 275 935	18.0	2 748 166	683 301	74 350
	20 largest firms	430	86 876 369	26.3	3 951 681	974 194	106 461
	50 largest firms	982	117 918 295	35.7	5 115 034	1 250 814	139 009
42241	General-line grocery whsle						
	All firms	3 390	93 941 524	100.0	4 682 800	1 135 331	139 593
	4 largest firms	146	38 394 746	40.9	1 862 158	459 063	50 182
	8 largest firms	210	46 913 136	49.9	2 449 707	605 474	65 351
	20 largest firms	410	61 078 275	65.0	3 016 096	743 745	81 714
	50 largest firms	546	74 966 976	79.8	3 496 398	858 035	95 836
422410	General-line grocery whsle						
	All firms	3 390	93 941 524	100.0	4 682 800	1 135 331	139 593
	4 largest firms	146	38 394 746	40.9	1 862 158	459 063	50 182
	8 largest firms	210	46 913 136	49.9	2 449 707	605 474	65 351
	20 largest firms	410	61 078 275	65.0	3 016 096	743 745	81 714
	50 largest firms	546	74 966 976	79.8	3 496 398	858 035	95 836
4224101	General-line grocery whsle, voluntary group						
	All firms	186	16 156 029	100.0	554 986	135 594	17 064
	4 largest firms	31	11 836 162	73.3	396 979	96 311	11 573
	8 largest firms	35	13 879 220	85.9	442 732	107 507	12 910
	20 largest firms	51	15 438 148	95.6	495 289	121 871	14 656
	50 largest firms	82	16 002 157	99.0	542 651	132 647	16 435
4224102	General-line grocery whsle, retail cooperative						
	All firms	211	16 142 440	100.0	467 726	112 330	13 882
	4 largest firms	8	7 674 770	47.5	133 834	32 669	3 861
	8 largest firms	18	10 881 891	67.4	280 383	67 689	7 388
	20 largest firms	70	15 084 944	93.4	410 136	98 166	11 637
	50 largest firms	103	15 962 701	98.9	456 144	109 740	13 313
4224103	Other general-line grocery whsle						
	All firms	2 993	61 643 055	100.0	3 660 088	887 407	108 647
	4 largest firms	152	29 383 516	47.7	1 923 711	478 431	50 311
	8 largest firms	186	35 065 435	56.9	2 218 456	550 903	59 003
	20 largest firms	417	43 338 473	70.3	2 542 334	627 855	68 670
	50 largest firms	477	49 533 725	80.4	2 842 056	696 684	77 674
42242	Packaged frozen food whsle						
	All firms	2 897	44 782 680	100.0	2 297 966	535 761	71 263
	4 largest firms	65	6 967 273	15.6	289 267	67 535	7 012
	8 largest firms	95	10 572 409	23.6	457 969	107 759	11 696
	20 largest firms	140	15 858 234	35.4	712 943	170 359	18 946
	50 largest firms	229	22 418 122	50.1	982 894	231 718	26 183
422420	Packaged frozen food whsle						
	All firms	2 897	44 782 680	100.0	2 297 966	535 761	71 263
	4 largest firms	65	6 967 273	15.6	289 267	67 535	7 012
	8 largest firms	95	10 572 409	23.6	457 969	107 759	11 696
	20 largest firms	140	15 858 234	35.4	712 943	170 359	18 946
	50 largest firms	229	22 418 122	50.1	982 894	231 718	26 183

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
42243	Dairy products, (except dried or canned) whsle						
	All firms	2 174	20 315 524	100.0	849 475	196 547	27 596
	4 largest firms	5	3 189 676	15.7	22 968	5 374	605
	8 largest firms	30	5 030 063	24.8	75 466	18 154	1 914
	20 largest firms	61	7 886 134	38.8	123 230	31 348	3 300
	50 largest firms	120	11 043 592	54.4	232 069	57 247	6 340
422430	Dairy products, (except dried or canned) whsle						
	All firms	2 174	20 315 524	100.0	849 475	196 547	27 596
	4 largest firms	5	3 189 676	15.7	22 968	5 374	605
	8 largest firms	30	5 030 063	24.8	75 466	18 154	1 914
	20 largest firms	61	7 886 134	38.8	123 230	31 348	3 300
	50 largest firms	120	11 043 592	54.4	232 069	57 247	6 340
4224301	Raw milk whsle						
	All firms	138	D	D	D	D	g
	4 largest firms	8	D	D	D	D	e
	8 largest firms	15	D	D	D	D	f
	20 largest firms	27	D	D	D	D	f
	50 largest firms	57	D	D	D	D	g
4224302	Dairy product (except raw milk) whsle						
	All firms	2 036	D	D	D	D	k
	4 largest firms	18	D	D	D	D	g
	8 largest firms	32	D	D	D	D	g
	20 largest firms	65	D	D	D	D	h
	50 largest firms	112	D	D	D	D	i
42244	Poultry & poultry product whsle						
	All firms	873	10 721 436	100.0	423 543	96 860	15 681
	4 largest firms	8	2 163 061	20.2	28 662	6 910	524
	8 largest firms	18	2 766 814	25.8	45 330	10 860	880
	20 largest firms	31	4 115 782	38.4	72 352	17 331	1 550
	50 largest firms	76	5 919 714	55.2	155 172	35 824	4 726
422440	Poultry & poultry product whsle						
	All firms	873	10 721 436	100.0	423 543	96 860	15 681
	4 largest firms	8	2 163 061	20.2	28 662	6 910	524
	8 largest firms	18	2 766 814	25.8	45 330	10 860	880
	20 largest firms	31	4 115 782	38.4	72 352	17 331	1 550
	50 largest firms	76	5 919 714	55.2	155 172	35 824	4 726
4224401	Live poultry whsle						
	All firms	45	D	D	D	D	f
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	e
	50 largest firms	45	D	D	D	D	f
4224402	Poultry & poultry product (except live) whsle						
	All firms	828	D	D	D	D	j
	4 largest firms	7	D	D	D	D	f
	8 largest firms	17	D	D	D	D	f
	20 largest firms	30	D	D	D	D	g
	50 largest firms	75	D	D	D	D	h
42245	Confectionery whsle						
	All firms	1 962	7 539 889	100.0	523 310	115 927	20 663
	4 largest firms	32	1 542 749	20.5	50 496	11 076	1 230
	8 largest firms	46	2 049 904	27.2	76 279	16 979	2 289
	20 largest firms	75	2 819 161	37.4	101 278	23 251	3 036
	50 largest firms	111	3 887 842	51.6	167 050	36 262	5 494
422450	Confectionery whsle						
	All firms	1 962	7 539 889	100.0	523 310	115 927	20 663
	4 largest firms	32	1 542 749	20.5	50 496	11 076	1 230
	8 largest firms	46	2 049 904	27.2	76 279	16 979	2 289
	20 largest firms	75	2 819 161	37.4	101 278	23 251	3 036
	50 largest firms	111	3 887 842	51.6	167 050	36 262	5 494
42246	Fish & seafood whsle						
	All firms	2 828	11 998 240	100.0	649 137	145 945	26 304
	4 largest firms	5	754 824	6.3	9 604	2 322	157
	8 largest firms	21	1 237 390	10.3	26 891	6 165	706
	20 largest firms	46	2 299 377	19.2	81 097	17 041	2 094
	50 largest firms	85	3 666 202	30.6	126 679	27 740	3 422
422460	Fish & seafood whsle						

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
422460	Fish & seafood whsle—Con.						
	All firms	2 828	11 998 240	100.0	649 137	145 945	26 304
	4 largest firms	5	754 824	6.3	9 604	2 322	157
	8 largest firms	21	1 237 390	10.3	26 891	6 165	706
	20 largest firms	46	2 299 377	19.2	81 097	17 041	2 094
	50 largest firms	85	3 666 202	30.6	126 679	27 740	3 422
42247	Meat & meat product whsle						
	All firms	3 147	26 899 437	100.0	1 304 916	309 355	45 521
	4 largest firms	5	3 424 889	12.7	75 291	18 991	2 208
	8 largest firms	24	4 968 139	18.5	113 036	27 914	3 131
	20 largest firms	36	7 729 832	28.7	195 000	48 636	5 292
	50 largest firms	81	11 198 719	41.6	332 809	80 234	9 237
422470	Meat & meat product whsle						
	All firms	3 147	26 899 437	100.0	1 304 916	309 355	45 521
	4 largest firms	5	3 424 889	12.7	75 291	18 991	2 208
	8 largest firms	24	4 968 139	18.5	113 036	27 914	3 131
	20 largest firms	36	7 729 832	28.7	195 000	48 636	5 292
	50 largest firms	81	11 198 719	41.6	332 809	80 234	9 237
42248	Fresh fruit & vegetable whsle						
	All firms	5 474	40 417 798	100.0	2 840 345	640 915	104 811
	4 largest firms	129	3 824 888	9.5	179 810	46 220	4 224
	8 largest firms	176	5 459 531	13.5	261 048	66 379	6 377
	20 largest firms	226	7 550 100	18.7	337 664	81 602	7 866
	50 largest firms	286	10 599 590	26.2	527 840	128 194	14 867
422480	Fresh fruit & vegetable whsle						
	All firms	5 474	40 417 798	100.0	2 840 345	640 915	104 811
	4 largest firms	129	3 824 888	9.5	179 810	46 220	4 224
	8 largest firms	176	5 459 531	13.5	261 048	66 379	6 377
	20 largest firms	226	7 550 100	18.7	337 664	81 602	7 866
	50 largest firms	286	10 599 590	26.2	527 840	128 194	14 867
42249	Other grocery & related products whsle						
	All firms	10 598	73 594 207	100.0	4 547 944	1 057 753	152 713
	4 largest firms	35	9 120 270	12.4	281 919	68 991	8 377
	8 largest firms	55	14 686 713	20.0	486 205	120 584	13 510
	20 largest firms	96	24 176 424	32.9	851 022	208 028	24 209
	50 largest firms	156	33 288 704	45.2	1 205 436	292 482	33 727
422490	Other grocery & related products whsle						
	All firms	10 598	73 594 207	100.0	4 547 944	1 057 753	152 713
	4 largest firms	35	9 120 270	12.4	281 919	68 991	8 377
	8 largest firms	55	14 686 713	20.0	486 205	120 584	13 510
	20 largest firms	96	24 176 424	32.9	851 022	208 028	24 209
	50 largest firms	156	33 288 704	45.2	1 205 436	292 482	33 727
4224901	Coffee, tea, & spice whsle						
	All firms	1 420	7 087 834	100.0	397 640	91 263	13 783
	4 largest firms	5	1 901 594	26.8	13 673	3 138	232
	8 largest firms	9	2 835 992	40.0	20 821	4 217	537
	20 largest firms	21	4 036 687	57.0	48 299	8 997	1 030
	50 largest firms	64	4 841 531	68.3	100 111	20 393	2 298
4224902	Bread & baked goods whsle						
	All firms	2 187	5 821 864	100.0	594 621	137 158	24 477
	4 largest firms	5	2 127 568	36.5	89 509	18 050	2 156
	8 largest firms	10	2 581 709	44.3	151 599	33 405	3 784
	20 largest firms	44	3 281 238	56.4	230 197	51 993	6 324
	50 largest firms	95	3 954 690	67.9	293 697	67 055	8 410
4224903	Soft drinks whsle						
	All firms	2 026	7 507 631	100.0	855 980	195 575	29 183
	4 largest firms	6	1 158 787	15.4	53 455	13 193	980
	8 largest firms	55	1 640 990	21.9	111 773	27 035	3 151
	20 largest firms	99	2 579 895	34.4	210 490	49 925	6 609
	50 largest firms	210	3 622 921	48.3	325 348	77 068	10 206
4224904	Canned goods whsle						
	All firms	957	10 184 930	100.0	466 436	109 531	13 777
	4 largest firms	19	3 457 360	33.9	97 485	21 648	2 752
	8 largest firms	25	4 358 044	42.8	143 312	32 626	3 471
	20 largest firms	42	5 551 908	54.5	193 629	44 421	4 853
	50 largest firms	73	6 784 194	66.6	257 453	59 386	6 408
4224905	Food & beverage basic materials whsle						

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
4224905	Food & beverage basic materials whsle—Con.						
	All firms	512	2 687 268	100.0	174 927	38 919	5 172
	4 largest firms	17	372 808	13.9	13 894	3 350	479
	8 largest firms	21	609 855	22.7	24 476	6 958	760
	20 largest firms	58	1 091 192	40.6	52 243	11 515	1 182
	50 largest firms	93	1 738 992	64.7	86 937	19 209	2 158
4224906	Other grocery specialties whsle						
	All firms	3 496	40 304 680	100.0	2 058 340	485 307	66 321
	4 largest firms	32	8 409 017	20.9	248 631	62 279	7 592
	8 largest firms	38	12 399 316	30.8	353 536	86 756	10 386
	20 largest firms	76	19 720 685	48.9	710 885	178 881	21 323
	50 largest firms	131	25 270 271	62.7	1 006 077	248 681	29 263
4225	Farm-product raw material whsle						
	All firms	8 849	132 883 554	100.0	2 096 358	469 297	74 096
	4 largest firms	706	34 163 405	25.7	240 402	58 515	7 359
	8 largest firms	871	51 725 810	38.9	331 705	79 894	10 006
	20 largest firms	994	64 084 103	48.2	420 509	99 435	11 570
	50 largest firms	1 413	78 211 319	58.9	582 692	135 023	16 177
42251	Grain & field bean whsle						
	All firms	6 434	105 267 322	100.0	1 620 355	366 080	55 890
	4 largest firms	628	31 955 460	30.4	225 860	54 643	6 837
	8 largest firms	791	48 087 675	45.7	311 707	74 709	9 338
	20 largest firms	948	59 741 648	56.8	362 799	87 031	10 583
	50 largest firms	1 223	68 088 492	64.7	495 426	116 553	13 911
422510	Grain & field bean whsle						
	All firms	6 434	105 267 322	100.0	1 620 355	366 080	55 890
	4 largest firms	628	31 955 460	30.4	225 860	54 643	6 837
	8 largest firms	791	48 087 675	45.7	311 707	74 709	9 338
	20 largest firms	948	59 741 648	56.8	362 799	87 031	10 583
	50 largest firms	1 223	68 088 492	64.7	495 426	116 553	13 911
42252	Livestock whsle						
	All firms	1 133	8 630 445	100.0	115 475	26 114	7 322
	4 largest firms	113	2 169 946	25.1	7 021	1 779	318
	8 largest firms	237	3 125 116	36.2	14 314	3 602	729
	20 largest firms	255	4 486 778	52.0	27 312	6 243	1 128
	50 largest firms	326	5 800 727	67.2	42 307	9 228	1 753
422520	Livestock whsle						
	All firms	1 133	8 630 445	100.0	115 475	26 114	7 322
	4 largest firms	113	2 169 946	25.1	7 021	1 779	318
	8 largest firms	237	3 125 116	36.2	14 314	3 602	729
	20 largest firms	255	4 486 778	52.0	27 312	6 243	1 128
	50 largest firms	326	5 800 727	67.2	42 307	9 228	1 753
42259	Other farm product raw material whsle						
	All firms	1 282	18 985 787	100.0	360 528	77 103	10 884
	4 largest firms	32	4 850 131	25.5	60 172	12 857	1 000
	8 largest firms	43	7 436 047	39.2	84 645	17 224	1 447
	20 largest firms	98	11 115 974	58.5	141 632	28 820	3 046
	50 largest firms	138	13 909 686	73.3	173 657	35 866	3 792
422590	Other farm product raw material whsle						
	All firms	1 282	18 985 787	100.0	360 528	77 103	10 884
	4 largest firms	32	4 850 131	25.5	60 172	12 857	1 000
	8 largest firms	43	7 436 047	39.2	84 645	17 224	1 447
	20 largest firms	98	11 115 974	58.5	141 632	28 820	3 046
	50 largest firms	138	13 909 686	73.3	173 657	35 866	3 792
4225901	Hides, skins, & pelts whsle						
	All firms	234	1 911 853	100.0	48 450	11 812	1 660
	4 largest firms	8	478 640	25.0	5 204	1 246	179
	8 largest firms	12	770 798	40.3	11 064	2 855	316
	20 largest firms	26	1 248 530	65.3	19 184	5 250	457
	50 largest firms	58	1 660 020	86.8	29 865	7 521	759
4225902	Leaf tobacco whsle						
	All firms	118	2 093 201	100.0	66 701	14 669	1 605
	4 largest firms	9	1 541 317	73.6	48 590	10 349	806
	8 largest firms	13	1 750 305	83.6	53 590	11 343	1 068
	20 largest firms	25	1 932 423	92.3	57 314	12 305	1 166
	50 largest firms	55	2 066 482	98.7	63 039	13 578	1 396

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			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
4225903	Wool, wool tops, & mohair whsle						
	All firms	61	145 997	100.0	6 661	1 386	247
	4 largest firms	4	58 744	40.2	2 040	352	26
	8 largest firms	10	82 535	56.5	3 052	539	70
	20 largest firms	22	120 652	82.6	4 783	1 007	153
	50 largest firms	52	145 409	99.6	6 470	1 352	233
4225904	Cotton whsle						
	All firms	244	9 922 477	100.0	106 703	20 612	2 497
	4 largest firms	22	3 521 932	35.5	36 638	7 150	582
	8 largest firms	34	5 475 231	55.2	51 024	9 394	926
	20 largest firms	56	7 546 627	76.1	75 324	14 514	1 496
	50 largest firms	91	8 891 033	89.6	87 210	16 787	1 790
4225905	Other farm-product raw material whsle						
	All firms	625	4 912 259	100.0	132 013	28 624	4 875
	4 largest firms	8	2 285 270	46.5	15 038	2 392	250
	8 largest firms	47	D	D	D	D	g
	20 largest firms	61	3 714 066	75.6	44 798	9 551	1 291
	50 largest firms	99	4 186 916	85.2	68 975	15 247	2 153
4226	Chemical & allied products whsle						
	All firms	12 249	56 048 362	100.0	4 650 638	1 073 531	115 969
	4 largest firms	208	3 829 520	6.8	149 731	35 063	3 270
	8 largest firms	370	6 574 983	11.7	297 490	72 612	7 009
	20 largest firms	435	11 151 081	19.9	368 945	90 025	8 341
	50 largest firms	693	16 220 110	28.9	583 826	146 566	13 188
42261	Plastics materials & basic forms & shapes whsle						
	All firms	3 357	16 733 225	100.0	1 295 883	297 313	34 844
	4 largest firms	117	2 084 904	12.5	49 534	11 596	1 279
	8 largest firms	137	2 939 875	17.6	67 355	15 811	1 847
	20 largest firms	216	4 317 189	25.8	119 685	29 292	3 075
	50 largest firms	363	6 476 430	38.7	269 126	64 678	6 700
422610	Plastics materials & basic forms & shapes whsle						
	All firms	3 357	16 733 225	100.0	1 295 883	297 313	34 844
	4 largest firms	117	2 084 904	12.5	49 534	11 596	1 279
	8 largest firms	137	2 939 875	17.6	67 355	15 811	1 847
	20 largest firms	216	4 317 189	25.8	119 685	29 292	3 075
	50 largest firms	363	6 476 430	38.7	269 126	64 678	6 700
42269	Other chemical & allied products whsle						
	All firms	8 892	39 315 137	100.0	3 354 755	776 218	81 125
	4 largest firms	178	3 611 156	9.2	169 817	41 775	3 869
	8 largest firms	214	6 000 785	15.3	247 170	60 787	5 625
	20 largest firms	342	9 533 039	24.2	357 495	88 027	7 888
	50 largest firms	566	13 717 707	34.9	578 633	141 065	12 531
422690	Other chemical & allied products whsle						
	All firms	8 892	39 315 137	100.0	3 354 755	776 218	81 125
	4 largest firms	178	3 611 156	9.2	169 817	41 775	3 869
	8 largest firms	214	6 000 785	15.3	247 170	60 787	5 625
	20 largest firms	342	9 533 039	24.2	357 495	88 027	7 888
	50 largest firms	566	13 717 707	34.9	578 633	141 065	12 531
4226901	Industrial gases (except LP) whsle						
	All firms	804	1 432 921	100.0	239 975	56 645	7 340
	4 largest firms	162	367 979	25.7	55 395	13 645	1 650
	8 largest firms	207	497 077	34.7	67 707	16 794	2 046
	20 largest firms	250	704 555	49.2	103 133	25 189	2 948
	50 largest firms	304	947 195	66.1	142 518	34 626	4 124
4226902	Other chemical & allied products whsle						
	All firms	8 088	37 882 216	100.0	3 114 780	719 573	73 785
	4 largest firms	178	3 611 156	9.5	169 817	41 775	3 869
	8 largest firms	214	6 000 785	15.8	247 170	60 787	5 625
	20 largest firms	340	9 531 446	25.2	357 383	88 006	7 886
	50 largest firms	444	13 644 757	36.0	536 518	130 569	11 138
4227	Petroleum & petroleum products whsle						
	All firms	9 770	139 507 960	100.0	3 390 142	797 041	114 863
	4 largest firms	54	18 926 848	13.6	132 319	32 662	4 562
	8 largest firms	116	29 328 205	21.0	182 209	43 902	5 749
	20 largest firms	154	48 159 665	34.5	257 699	62 084	7 288
	50 largest firms	382	61 184 667	43.9	396 124	95 690	10 302

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
42271	Petroleum bulk stations & terminals						
	All firms	'6 729	'92 443 546	100.0	'2 497 922	'579 872	'87 532
	4 largest firms	53	16 896 079	18.3	113 090	23 588	3 631
	8 largest firms	97	25 202 785	27.3	167 640	35 741	4 806
	20 largest firms	126	33 529 854	36.3	211 754	46 751	5 427
	50 largest firms	354	41 605 640	45.0	349 526	78 027	9 093
422710	Petroleum bulk stations & terminals						
	All firms	'6 729	'92 443 546	100.0	'2 497 922	'579 872	'87 532
	4 largest firms	53	16 896 079	18.3	113 090	23 588	3 631
	8 largest firms	97	25 202 785	27.3	167 640	35 741	4 806
	20 largest firms	126	33 529 854	36.3	211 754	46 751	5 427
	50 largest firms	354	41 605 640	45.0	349 526	78 027	9 093
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	'6 337	'88 515 507	100.0	'2 340 748	'544 283	'83 154
	4 largest firms	53	16 896 079	19.1	113 090	23 588	3 631
	8 largest firms	97	25 202 785	28.5	167 640	35 741	4 806
	20 largest firms	126	32 839 003	37.1	213 789	47 919	5 517
	50 largest firms	241	40 266 188	45.5	322 718	72 165	8 206
42271011	Petroleum bulk stations (except LP)						
	All firms	5 784	43 727 608	100.0	1 768 043	414 479	66 627
	4 largest firms	24	1 860 490	4.3	20 639	4 986	531
	8 largest firms	32	2 681 977	6.1	34 279	7 990	937
	20 largest firms	206	4 498 427	10.3	83 103	20 698	2 642
	50 largest firms	309	7 355 886	16.8	154 184	37 856	5 436
42271012	Petroleum bulk terminals (except LP)						
	All firms	'553	'44 787 899	100.0	'572 705	'129 804	'16 527
	4 largest firms	43	16 828 548	37.6	110 408	22 910	3 584
	8 largest firms	67	24 614 042	55.0	152 379	31 781	4 409
	20 largest firms	95	31 874 297	71.2	197 098	43 615	5 105
	50 largest firms	159	37 928 909	84.7	293 046	64 978	7 224
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	392	3 928 039	100.0	157 174	35 589	4 378
	4 largest firms	131	1 972 373	50.2	43 156	10 038	1 345
	8 largest firms	148	2 681 977	D	D	D	g
	20 largest firms	160	3 019 737	76.9	93 862	20 415	2 338
	50 largest firms	211	3 557 847	90.6	121 732	26 769	3 124
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	3 041	47 064 414	100.0	892 220	217 169	27 331
	4 largest firms	13	10 380 010	22.1	37 982	15 401	1 534
	8 largest firms	19	17 564 762	37.3	61 457	19 967	1 998
	20 largest firms	50	22 782 037	48.4	104 799	30 968	2 771
	50 largest firms	123	28 540 772	60.6	172 823	46 687	3 944
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	3 041	47 064 414	100.0	892 220	217 169	27 331
	4 largest firms	13	10 380 010	22.1	37 982	15 401	1 534
	8 largest firms	19	17 564 762	37.3	61 457	19 967	1 998
	20 largest firms	50	22 782 037	48.4	104 799	30 968	2 771
	50 largest firms	123	28 540 772	60.6	172 823	46 687	3 944
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	4 476	58 311 981	100.0	5 212 268	1 223 883	143 544
	4 largest firms	39	5 111 524	8.8	343 488	96 027	7 078
	8 largest firms	80	7 832 125	13.4	492 851	134 795	10 739
	20 largest firms	153	12 595 399	21.6	828 124	213 263	18 413
	50 largest firms	260	18 621 178	31.9	1 326 885	335 516	30 792
42281	Beer & ale whsle						
	All firms	2 945	33 616 795	100.0	3 190 276	725 915	93 133
	4 largest firms	15	1 658 921	4.9	51 317	10 770	1 005
	8 largest firms	32	2 672 935	8.0	125 075	28 827	2 763
	20 largest firms	71	4 638 547	13.8	288 446	66 934	7 278
	50 largest firms	146	7 644 416	22.7	556 545	130 427	14 807
422810	Beer & ale whsle						
	All firms	2 945	33 616 795	100.0	3 190 276	725 915	93 133
	4 largest firms	15	1 658 921	4.9	51 317	10 770	1 005
	8 largest firms	32	2 672 935	8.0	125 075	28 827	2 763
	20 largest firms	71	4 638 547	13.8	288 446	66 934	7 278
	50 largest firms	146	7 644 416	22.7	556 545	130 427	14 807

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
42282	Wine & distilled alcoholic beverage whsle						
	All firms	1 531	24 695 186	100.0	2 021 992	497 968	50 411
	4 largest firms	37	5 099 953	20.7	342 420	95 735	7 044
	8 largest firms	83	7 819 818	31.7	534 419	144 064	11 850
	20 largest firms	141	11 769 363	47.7	861 384	223 440	19 583
	50 largest firms	241	16 260 143	65.8	1 257 713	320 040	28 798
422820	Wine & distilled alcoholic beverage whsle						
	All firms	1 531	24 695 186	100.0	2 021 992	497 968	50 411
	4 largest firms	37	5 099 953	20.7	342 420	95 735	7 044
	8 largest firms	83	7 819 818	31.7	534 419	144 064	11 850
	20 largest firms	141	11 769 363	47.7	861 384	223 440	19 583
	50 largest firms	241	16 260 143	65.8	1 257 713	320 040	28 798
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	1 409	24 314 784	100.0	2 011 681	494 317	49 769
	4 largest firms	37	5 099 953	21.0	342 420	95 735	7 044
	8 largest firms	83	7 819 818	32.2	534 419	144 064	11 850
	20 largest firms	141	11 769 363	48.4	861 384	223 440	19 583
	50 largest firms	242	16 204 324	66.6	1 259 867	320 693	28 816
4228202	Wine & distilled alcoholic beverage (State operated) whsle						
	All firms	122	380 402	100.0	10 311	3 651	642
	4 largest firms	37	282 909	74.4	7 287	1 798	314
	8 largest firms	118	D	D	D	D	f
	20 largest firms	122	380 402	100.0	10 311	3 651	642
	50 largest firms	122	380 402	100.0	10 311	3 651	642
4229	Miscellaneous nondurable goods whsle						
	All firms	29 364	143 158 364	100.0	8 603 638	1 989 224	317 137
	4 largest firms	20	23 046 508	16.1	295 944	71 883	7 272
	8 largest firms	46	32 318 742	22.6	412 200	102 214	9 926
	20 largest firms	370	43 443 412	30.3	754 775	185 191	23 127
	50 largest firms	696	55 772 183	39.0	1 303 178	322 541	45 569
42291	Farm supplies whsle						
	All firms	6 437	32 607 159	100.0	1 766 562	403 019	59 231
	4 largest firms	166	4 301 289	13.2	95 686	23 277	2 221
	8 largest firms	264	6 265 321	19.2	154 073	39 036	4 805
	20 largest firms	470	10 521 227	32.3	276 842	65 964	8 246
	50 largest firms	716	15 274 690	46.8	516 414	121 776	14 592
422910	Farm supplies whsle						
	All firms	6 437	32 607 159	100.0	1 766 562	403 019	59 231
	4 largest firms	166	4 301 289	13.2	95 686	23 277	2 221
	8 largest firms	264	6 265 321	19.2	154 073	39 036	4 805
	20 largest firms	470	10 521 227	32.3	276 842	65 964	8 246
	50 largest firms	716	15 274 690	46.8	516 414	121 776	14 592
4229101	Farm supplies—farm dealers						
	All firms	3 363	9 641 439	100.0	660 374	151 572	23 898
	4 largest firms	120	2 167 344	22.5	70 285	18 831	1 654
	8 largest firms	156	2 789 847	28.9	131 983	33 955	3 097
	20 largest firms	315	3 725 929	38.6	187 491	46 397	4 747
	50 largest firms	534	4 761 645	49.4	256 094	61 494	7 270
4229102	Farm supplies—whsle distributors						
	All firms	3 074	22 965 720	100.0	1 106 188	251 447	35 333
	4 largest firms	125	3 131 264	13.6	52 063	11 335	1 673
	8 largest firms	154	5 038 745	21.9	107 771	26 810	3 669
	20 largest firms	290	8 838 977	38.5	218 606	50 380	6 759
	50 largest firms	406	12 551 136	54.7	350 968	78 706	10 315
42292	Book, periodical, & newspaper whsle						
	All firms	3 257	17 022 288	100.0	1 697 252	409 254	69 110
	4 largest firms	69	3 304 046	19.4	191 094	46 105	10 188
	8 largest firms	112	5 040 935	29.6	286 943	71 078	14 749
	20 largest firms	161	7 388 362	43.4	484 368	118 237	24 002
	50 largest firms	254	9 855 726	57.9	725 995	176 541	32 245
422920	Book, periodical, & newspaper whsle						
	All firms	3 257	17 022 288	100.0	1 697 252	409 254	69 110
	4 largest firms	69	3 304 046	19.4	191 094	46 105	10 188
	8 largest firms	112	5 040 935	29.6	286 943	71 078	14 749
	20 largest firms	161	7 388 362	43.4	484 368	118 237	24 002
	50 largest firms	254	9 855 726	57.9	725 995	176 541	32 245

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	3 654	7 244 856	100.0	986 762	229 037	43 624
	4 largest firms	40	478 311	6.6	58 875	14 123	1 861
	8 largest firms	45	765 052	10.6	78 925	19 159	2 668
	20 largest firms	111	1 355 530	18.7	141 825	34 973	5 335
	50 largest firms	209	2 240 540	30.9	260 504	62 890	9 695
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	3 654	7 244 856	100.0	986 762	229 037	43 624
	4 largest firms	40	478 311	6.6	58 875	14 123	1 861
	8 largest firms	45	765 052	10.6	78 925	19 159	2 668
	20 largest firms	111	1 355 530	18.7	141 825	34 973	5 335
	50 largest firms	209	2 240 540	30.9	260 504	62 890	9 695
42294	Tobacco & tobacco product whsle						
	All firms	1 466	31 656 394	100.0	1 178 783	276 353	45 602
	4 largest firms	49	8 085 289	25.5	307 878	73 380	10 522
	8 largest firms	62	9 971 936	31.5	372 046	88 014	12 661
	20 largest firms	100	13 575 578	42.9	505 988	120 258	17 762
	50 largest firms	160	17 808 079	56.3	648 444	152 907	23 394
422940	Tobacco & tobacco product whsle						
	All firms	1 466	31 656 394	100.0	1 178 783	276 353	45 602
	4 largest firms	49	8 085 289	25.5	307 878	73 380	10 522
	8 largest firms	62	9 971 936	31.5	372 046	88 014	12 661
	20 largest firms	100	13 575 578	42.9	505 988	120 258	17 762
	50 largest firms	160	17 808 079	56.3	648 444	152 907	23 394
42295	Paint, varnish, & supplies whsle						
	All firms	1 630	3 370 442	100.0	454 352	106 623	14 611
	4 largest firms	11	344 023	10.2	40 812	9 919	1 271
	8 largest firms	36	568 062	16.9	62 152	14 825	1 980
	20 largest firms	67	981 708	29.1	108 794	25 058	3 007
	50 largest firms	172	1 451 102	43.1	169 791	39 814	4 609
422950	Paint, varnish, & supplies whsle						
	All firms	1 630	3 370 442	100.0	454 352	106 623	14 611
	4 largest firms	11	344 023	10.2	40 812	9 919	1 271
	8 largest firms	36	568 062	16.9	62 152	14 825	1 980
	20 largest firms	67	981 708	29.1	108 794	25 058	3 007
	50 largest firms	172	1 451 102	43.1	169 791	39 814	4 609
4229501	Paint, varnish, & supplies whsle						
	All firms	1 630	3 370 442	100.0	454 352	106 623	14 611
	4 largest firms	11	344 023	10.2	40 812	9 919	1 271
	8 largest firms	36	568 062	16.9	62 152	14 825	1 980
	20 largest firms	67	981 708	29.1	108 794	25 058	3 007
	50 largest firms	172	1 451 102	43.1	169 791	39 814	4 609
42299	Other miscellaneous nondurable goods whsle						
	All firms	12 920	51 257 225	100.0	2 519 927	564 938	84 959
	4 largest firms	10	21 482 736	41.9	116 914	31 864	1 140
	8 largest firms	16	27 409 582	53.5	188 664	49 685	2 227
	20 largest firms	36	30 303 347	59.1	345 656	88 573	6 287
	50 largest firms	73	32 871 511	64.1	501 605	125 470	10 936
422990	Other miscellaneous nondurable goods whsle						
	All firms	12 920	51 257 225	100.0	2 519 927	564 938	84 959
	4 largest firms	10	21 482 736	41.9	116 914	31 864	1 140
	8 largest firms	16	27 409 582	53.5	188 664	49 685	2 227
	20 largest firms	36	30 303 347	59.1	345 656	88 573	6 287
	50 largest firms	73	32 871 511	64.1	501 605	125 470	10 936
4229901	Art goods whsle						
	All firms	3 976	7 426 099	100.0	888 512	196 526	30 205
	4 largest firms	4	820 459	11.0	55 266	16 614	1 329
	8 largest firms	9	1 175 197	15.8	83 577	24 048	2 096
	20 largest firms	23	1 792 334	24.1	148 770	38 098	4 058
	50 largest firms	69	2 685 280	36.2	260 560	58 642	6 540
4229902	General merchandise (nondurable goods) whsle						
	All firms	2 842	33 181 350	100.0	653 859	152 784	18 841
	4 largest firms	10	21 482 736	64.7	116 914	31 864	1 140
	8 largest firms	16	27 409 582	82.6	188 664	49 685	2 227
	20 largest firms	35	29 740 066	89.6	288 686	72 252	5 014
	50 largest firms	76	30 706 665	92.5	375 856	91 303	7 652

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			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
4229903	Textile bags, bagging, & burlap whsle						
	All firms	400	723 184	100.0	73 748	16 037	2 882
	4 largest firms	4	112 521	15.6	14 758	3 547	306
	8 largest firms	11	183 837	25.4	19 742	3 963	364
	20 largest firms	23	312 397	43.2	27 624	5 985	612
	50 largest firms	55	464 918	64.3	43 371	9 260	1 127
4229904	Other nondurable goods whsle						
	All firms	5 702	9 926 592	100.0	903 808	199 591	33 031
	4 largest firms	5	534 803	5.4	21 533	4 711	629
	8 largest firms	9	920 873	9.3	48 360	11 405	1 180
	20 largest firms	27	1 704 698	17.2	92 220	21 374	2 691
	50 largest firms	63	2 837 880	28.6	151 548	34 444	4 079
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES						
	All firms	'29 305	'1 258 874 769	100.0	'45 911 766	'11 963 217	'922 208
	4 largest firms	271	242 512 938	19.3	1 336 140	345 668	24 386
	8 largest firms	1 581	317 995 635	25.3	6 729 288	2 116 693	99 834
	20 largest firms	2 766	454 113 056	36.1	10 907 780	3 231 205	180 672
	50 largest firms	4 540	664 321 503	52.8	16 334 557	4 701 319	287 584
421	Wholesale trade, durable goods						
	All firms	'17 228	'707 565 616	100.0	'26 757 611	'7 167 566	'479 447
	4 largest firms	402	241 089 559	34.1	4 370 047	1 405 796	63 217
	8 largest firms	1 715	305 750 705	43.2	7 618 730	2 393 609	111 358
	20 largest firms	2 322	393 278 976	55.6	10 056 161	3 108 177	151 384
	50 largest firms	3 790	470 556 319	66.5	13 441 815	3 944 578	203 377
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	1 425	291 207 541	100.0	2 233 321	570 190	47 824
	4 largest firms	220	240 816 098	82.7	1 166 384	298 253	20 449
	8 largest firms	276	263 800 898	90.6	1 265 520	327 225	22 539
	20 largest firms	457	278 830 081	95.7	1 626 491	418 326	30 215
	50 largest firms	810	287 042 351	98.6	1 949 902	502 219	38 721
42111	Automobile & other motor vehicle whsle						
	All firms	380	255 902 304	100.0	735 647	200 319	14 104
	4 largest firms	174	230 141 451	89.9	444 537	120 294	6 726
	8 largest firms	224	250 582 222	97.9	522 158	144 141	8 384
	20 largest firms	321	255 151 679	99.7	679 698	186 787	12 375
	50 largest firms	375	255 897 086	100.0	734 517	200 041	14 074
421110	Automobile & other motor vehicle whsle						
	All firms	380	255 902 304	100.0	735 647	200 319	14 104
	4 largest firms	174	230 141 451	89.9	444 537	120 294	6 726
	8 largest firms	224	250 582 222	97.9	522 158	144 141	8 384
	20 largest firms	321	255 151 679	99.7	679 698	186 787	12 375
	50 largest firms	375	255 897 086	100.0	734 517	200 041	14 074
4211101	Automobile & motorcycle whsle						
	All firms	124	95 851 919	100.0	298 709	71 122	5 211
	4 largest firms	85	86 507 181	90.3	259 865	60 889	4 405
	8 largest firms	116	95 664 360	99.8	293 147	69 774	5 091
	20 largest firms	124	95 851 919	100.0	298 709	71 122	5 211
	50 largest firms	124	95 851 919	100.0	298 709	71 122	5 211
4211102	Bus & recreational vehicle whsle						
	All firms	14	D	D	D	D	c
	4 largest firms	10	D	D	D	D	c
	8 largest firms	14	D	D	D	D	c
	20 largest firms	14	D	D	D	D	c
	50 largest firms	14	D	D	D	D	c
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	99	152 661 486	100.0	207 342	65 536	3 135
	4 largest firms	94	152 575 660	99.9	195 210	63 467	2 677
	8 largest firms	99	152 661 486	100.0	207 342	65 536	3 135
	20 largest firms	99	152 661 486	100.0	207 342	65 536	3 135
	50 largest firms	99	152 661 486	100.0	207 342	65 536	3 135
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	20	D	D	D	D	e
	4 largest firms	20	D	D	D	D	e
	8 largest firms	20	D	D	D	D	e
	20 largest firms	20	D	D	D	D	e
	50 largest firms	20	D	D	D	D	e

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	Wholesale trade, durable goods—Con.						
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	123	D	D	D	D	i
	4 largest firms	45	D	D	D	D	g
	8 largest firms	84	D	D	D	D	h
	20 largest firms	109	D	D	D	D	h
	50 largest firms	123	D	D	D	D	i
42112	Motor vehicle supplies & new parts whsle						
	All firms	895	25 607 316	100.0	1 287 094	316 689	29 268
	4 largest firms	55	13 753 595	53.7	738 261	181 134	13 036
	8 largest firms	108	16 808 123	65.6	852 924	210 916	16 763
	20 largest firms	194	20 714 854	80.9	989 307	244 984	19 881
	50 largest firms	603	24 177 502	94.4	1 142 534	281 889	24 835
421120	Motor vehicle supplies & new parts whsle						
	All firms	895	25 607 316	100.0	1 287 094	316 689	29 268
	4 largest firms	55	13 753 595	53.7	738 261	181 134	13 036
	8 largest firms	108	16 808 123	65.6	852 924	210 916	16 763
	20 largest firms	194	20 714 854	80.9	989 307	244 984	19 881
	50 largest firms	603	24 177 502	94.4	1 142 534	281 889	24 835
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	343	6 640 896	100.0	223 308	53 476	5 937
	4 largest firms	45	2 459 983	37.0	75 997	17 906	1 753
	8 largest firms	66	3 688 117	55.5	100 714	24 520	2 357
	20 largest firms	150	5 539 032	83.4	149 787	35 882	3 753
	50 largest firms	312	6 565 425	98.9	216 455	51 811	5 705
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	541	18 824 469	100.0	1 057 445	261 684	23 182
	4 largest firms	52	13 171 179	70.0	719 065	176 906	12 631
	8 largest firms	67	15 359 293	81.6	803 154	198 497	15 449
	20 largest firms	293	17 342 424	92.1	930 591	230 267	19 137
	50 largest firms	419	18 520 283	98.4	1 022 715	252 814	21 933
4211203	Petroleum products marketing equipment whsle						
	All firms	11	141 951	100.0	6 341	1 529	149
	4 largest firms	8	135 136	95.2	5 640	1 369	129
	8 largest firms	11	141 951	100.0	6 341	1 529	149
	20 largest firms	11	141 951	100.0	6 341	1 529	149
	50 largest firms	11	141 951	100.0	6 341	1 529	149
42113	Tire & tube whsle						
	All firms	150	9 697 921	100.0	210 580	53 182	4 452
	4 largest firms	101	8 460 080	87.2	144 738	38 459	2 953
	8 largest firms	115	9 561 765	98.6	197 233	49 131	3 892
	20 largest firms	147	9 696 267	100.0	210 013	53 073	4 436
	50 largest firms	150	9 697 921	100.0	210 580	53 182	4 452
421130	Tire & tube whsle						
	All firms	150	9 697 921	100.0	210 580	53 182	4 452
	4 largest firms	101	8 460 080	87.2	144 738	38 459	2 953
	8 largest firms	115	9 561 765	98.6	197 233	49 131	3 892
	20 largest firms	147	9 696 267	100.0	210 013	53 073	4 436
	50 largest firms	150	9 697 921	100.0	210 580	53 182	4 452
4212	Furniture & home furnishings whsle						
	All firms	485	21 729 080	100.0	646 395	162 255	16 119
	4 largest firms	70	8 394 607	38.6	118 677	33 164	3 367
	8 largest firms	98	11 853 941	54.6	181 786	51 168	4 618
	20 largest firms	163	16 966 638	78.1	314 024	83 810	6 732
	50 largest firms	296	20 382 908	93.8	540 236	135 804	13 191
42121	Furniture whsle						
	All firms	247	7 242 080	100.0	228 139	56 666	4 486
	4 largest firms	69	4 731 417	65.3	93 942	24 211	1 486
	8 largest firms	108	6 151 754	84.9	149 746	37 915	2 662
	20 largest firms	171	6 966 773	96.2	203 199	49 919	3 714
	50 largest firms	243	7 240 059	100.0	227 806	56 454	4 443

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421210	Furniture whsle						
	All firms	247	7 242 080	100.0	228 139	56 666	4 486
	4 largest firms	69	4 731 417	65.3	93 942	24 211	1 486
	8 largest firms	108	6 151 754	84.9	149 746	37 915	2 662
	20 largest firms	171	6 966 773	96.2	203 199	49 919	3 714
	50 largest firms	243	7 240 059	100.0	227 806	56 454	4 443
4212101	Household & lawn furniture whsle						
	All firms	91	1 584 873	100.0	59 681	15 306	1 472
	4 largest firms	34	1 084 925	68.5	36 843	9 792	704
	8 largest firms	52	1 375 690	86.8	46 202	12 220	1 049
	20 largest firms	86	1 578 804	99.6	59 253	15 175	1 452
	50 largest firms	91	1 584 873	100.0	59 681	15 306	1 472
4212102	Office & business furniture whsle						
	All firms	156	5 657 207	100.0	168 458	41 360	3 014
	4 largest firms	88	4 649 488	82.2	96 687	25 130	1 597
	8 largest firms	97	5 319 910	94.0	138 908	33 369	2 290
	20 largest firms	135	5 623 947	99.4	164 160	40 281	2 851
	50 largest firms	156	5 657 207	100.0	168 458	41 360	3 014
42122	Home furnishings whsle						
	All firms	238	14 487 000	100.0	418 256	105 589	11 633
	4 largest firms	43	6 957 439	48.0	93 695	25 377	2 672
	8 largest firms	58	9 291 475	64.1	150 296	41 409	3 984
	20 largest firms	84	12 244 257	84.5	270 817	72 153	8 473
	50 largest firms	164	14 069 457	97.1	382 060	97 050	10 408
421220	Home furnishings whsle						
	All firms	238	14 487 000	100.0	418 256	105 589	11 633
	4 largest firms	43	6 957 439	48.0	93 695	25 377	2 672
	8 largest firms	58	9 291 475	64.1	150 296	41 409	3 984
	20 largest firms	84	12 244 257	84.5	270 817	72 153	8 473
	50 largest firms	164	14 069 457	97.1	382 060	97 050	10 408
4212201	Household china, glassware, & crockery whsle						
	All firms	14	597 661	100.0	45 630	11 679	3 156
	4 largest firms	5	526 547	88.1	41 817	10 561	3 061
	8 largest firms	14	597 661	100.0	45 630	11 679	3 156
	20 largest firms	14	597 661	100.0	45 630	11 679	3 156
	50 largest firms	14	597 661	100.0	45 630	11 679	3 156
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	102	5 437 338	100.0	173 959	41 494	3 356
	4 largest firms	28	3 275 939	60.2	51 726	13 335	1 111
	8 largest firms	38	4 226 055	77.7	100 526	23 351	1 716
	20 largest firms	78	5 225 262	96.1	155 589	37 101	2 757
	50 largest firms	102	5 437 338	100.0	173 959	41 494	3 356
4212203	Floor coverings whsle						
	All firms	96	7 864 637	100.0	161 893	43 378	4 236
	4 largest firms	27	5 878 669	74.7	93 715	27 234	2 834
	8 largest firms	33	7 095 095	90.2	119 363	34 334	3 285
	20 largest firms	62	7 700 409	97.9	147 689	40 026	3 836
	50 largest firms	96	7 864 637	100.0	161 893	43 378	4 236
4212204	Other home furnishings whsle						
	All firms	26	587 364	100.0	36 774	9 038	885
	4 largest firms	5	426 242	72.6	21 597	5 480	393
	8 largest firms	10	512 117	87.2	29 800	7 330	625
	20 largest firms	26	587 364	100.0	36 774	9 038	885
	50 largest firms	26	587 364	100.0	36 774	9 038	885
4213	Lumber & other construction materials whsle						
	All firms	1 728	21 380 553	100.0	959 343	223 167	26 196
	4 largest firms	117	4 685 703	21.9	107 048	20 803	1 945
	8 largest firms	480	7 397 698	34.6	244 681	52 218	5 896
	20 largest firms	611	12 190 971	57.0	343 545	76 428	8 087
	50 largest firms	965	16 223 902	75.9	555 891	129 671	14 489
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	501	10 261 254	100.0	445 340	100 385	11 443
	4 largest firms	29	3 983 746	38.8	119 070	21 526	1 821
	8 largest firms	67	5 291 578	51.6	155 258	30 883	2 880
	20 largest firms	166	7 104 359	69.2	219 071	45 499	4 519
	50 largest firms	314	8 952 903	87.2	336 651	73 769	8 171

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	501	10 261 254	100.0	445 340	100 385	11 443
	4 largest firms	29	3 983 746	38.8	119 070	21 526	1 821
	8 largest firms	67	5 291 578	51.6	155 258	30 883	2 880
	20 largest firms	166	7 104 359	69.2	219 071	45 499	4 519
	50 largest firms	314	8 952 903	87.2	336 651	73 769	8 171
4213101	Lumber without yard whsle						
	All firms	42	2 568 618	100.0	73 903	17 069	1 261
	4 largest firms	6	1 868 525	72.7	48 550	10 962	667
	8 largest firms	11	2 216 201	86.3	53 459	12 079	756
	20 largest firms	25	2 511 721	97.8	64 821	14 863	1 051
	50 largest firms	42	2 568 618	100.0	73 903	17 069	1 261
4213102	Lumber with yard whsle						
	All firms	96	2 240 878	100.0	108 796	26 767	3 064
	4 largest firms	20	991 664	44.3	31 841	8 426	710
	8 largest firms	36	1 322 136	59.0	50 330	12 599	1 189
	20 largest firms	55	1 901 404	84.9	84 952	21 098	2 225
	50 largest firms	94	2 239 080	99.9	108 542	26 686	3 050
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	363	5 451 758	100.0	262 641	56 549	7 118
	4 largest firms	24	2 576 245	47.3	62 073	8 249	1 036
	8 largest firms	56	3 287 717	60.3	91 451	15 138	1 805
	20 largest firms	191	4 297 377	78.8	157 138	30 876	3 955
	50 largest firms	298	5 197 941	95.3	233 831	49 430	6 165
42132	Brick, stone, & related construction materials whsle						
	All firms	761	5 848 872	100.0	243 871	60 393	7 587
	4 largest firms	364	2 899 541	49.6	91 101	25 282	3 333
	8 largest firms	420	3 933 072	67.2	109 360	30 398	3 869
	20 largest firms	549	4 846 146	82.9	168 797	44 183	5 631
	50 largest firms	639	5 509 535	94.2	207 515	52 629	6 609
421320	Brick, stone, & related construction materials whsle						
	All firms	761	5 848 872	100.0	243 871	60 393	7 587
	4 largest firms	364	2 899 541	49.6	91 101	25 282	3 333
	8 largest firms	420	3 933 072	67.2	109 360	30 398	3 869
	20 largest firms	549	4 846 146	82.9	168 797	44 183	5 631
	50 largest firms	639	5 509 535	94.2	207 515	52 629	6 609
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	431	2 150 812	100.0	127 852	32 499	4 853
	4 largest firms	324	1 662 859	77.3	81 579	21 693	3 453
	8 largest firms	358	1 876 862	87.3	101 400	26 749	4 133
	20 largest firms	392	2 069 677	96.2	119 633	30 612	4 599
	50 largest firms	431	2 150 812	100.0	127 852	32 499	4 853
4213202	Sand, gravel, & stone whsle						
	All firms	88	309 282	100.0	28 242	5 737	758
	4 largest firms	13	121 659	39.3	6 227	1 504	172
	8 largest firms	24	179 470	58.0	10 062	2 263	266
	20 largest firms	56	261 836	84.7	19 878	4 264	534
	50 largest firms	88	309 282	100.0	28 242	5 737	758
4213203	Cement, lime, & related products whsle						
	All firms	242	3 388 778	100.0	87 777	22 157	1 976
	4 largest firms	62	1 915 909	56.5	26 976	7 663	512
	8 largest firms	134	D	D	D	D	9
	20 largest firms	192	3 103 789	91.6	71 248	18 164	1 534
	50 largest firms	241	3 388 320	100.0	87 747	22 150	1 974
42133	Roofing, siding, & insulation material whsle						
	All firms	222	3 268 532	100.0	134 395	30 154	3 009
	4 largest firms	100	2 195 954	67.2	75 508	15 837	1 534
	8 largest firms	154	2 865 267	87.7	103 852	23 038	2 220
	20 largest firms	199	3 167 796	96.9	124 492	28 196	2 750
	50 largest firms	222	3 268 532	100.0	134 395	30 154	3 009
421330	Roofing, siding, & insulation material whsle						

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421330	Roofing, siding, & insulation material whsle—Con.						
	All firms	222	3 268 532	100.0	134 395	30 154	3 009
	4 largest firms	100	2 195 954	67.2	75 508	15 837	1 534
	8 largest firms	154	2 865 267	87.7	103 852	23 038	2 220
	20 largest firms	199	3 167 796	96.9	124 492	28 196	2 750
	50 largest firms	222	3 268 532	100.0	134 395	30 154	3 009
4213301	Roofing, siding, & insulation material whsle						
	All firms	222	3 268 532	100.0	134 395	30 154	3 009
	4 largest firms	100	2 195 954	67.2	75 508	15 837	1 534
	8 largest firms	154	2 865 267	87.7	103 852	23 038	2 220
	20 largest firms	199	3 167 796	96.9	124 492	28 196	2 750
	50 largest firms	222	3 268 532	100.0	134 395	30 154	3 009
42139	Other construction materials whsle						
	All firms	244	2 001 895	100.0	135 737	32 235	4 157
	4 largest firms	38	869 403	43.4	40 796	10 413	1 193
	8 largest firms	68	1 212 461	60.6	62 758	15 736	1 781
	20 largest firms	135	1 650 145	82.4	96 055	23 638	2 800
	50 largest firms	210	1 961 082	98.0	129 494	31 006	3 942
421390	Other construction materials whsle						
	All firms	244	2 001 895	100.0	135 737	32 235	4 157
	4 largest firms	38	869 403	43.4	40 796	10 413	1 193
	8 largest firms	68	1 212 461	60.6	62 758	15 736	1 781
	20 largest firms	135	1 650 145	82.4	96 055	23 638	2 800
	50 largest firms	210	1 961 082	98.0	129 494	31 006	3 942
4213901	Flat glass & other construction glass whsle						
	All firms	97	712 348	100.0	60 185	14 959	2 027
	4 largest firms	49	507 878	71.3	44 903	11 412	1 428
	8 largest firms	64	639 811	89.8	51 057	12 748	1 684
	20 largest firms	95	711 666	99.9	60 044	14 920	2 020
	50 largest firms	97	712 348	100.0	60 185	14 959	2 027
4213902	Other construction materials whsle						
	All firms	147	1 289 547	100.0	75 552	17 276	2 130
	4 largest firms	14	673 176	52.2	16 849	4 018	329
	8 largest firms	55	857 311	66.5	31 053	7 189	865
	20 largest firms	96	1 131 249	87.7	58 607	14 180	1 648
	50 largest firms	140	1 285 529	99.7	75 172	17 185	2 115
4214	Professional & commercial equipment & supplies whsle						
	All firms	3 160	112 786 674	100.0	11 179 271	3 185 154	168 896
	4 largest firms	547	46 633 200	41.3	5 685 967	1 845 226	82 260
	8 largest firms	741	62 459 088	55.4	6 737 790	2 093 238	98 235
	20 largest firms	1 312	84 263 401	74.7	8 504 639	2 526 957	123 566
	50 largest firms	1 981	101 242 581	89.8	9 760 219	2 839 382	142 482
42141	Photographic equipment & supplies whsle						
	All firms	74	8 103 149	100.0	265 078	66 723	4 684
	4 largest firms	49	7 939 995	98.0	251 407	62 627	4 328
	8 largest firms	61	8 053 576	99.4	261 088	65 773	4 586
	20 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
	50 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
421410	Photographic equipment & supplies whsle						
	All firms	74	8 103 149	100.0	265 078	66 723	4 684
	4 largest firms	49	7 939 995	98.0	251 407	62 627	4 328
	8 largest firms	61	8 053 576	99.4	261 088	65 773	4 586
	20 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
	50 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
42142	Office equipment whsle						
	All firms	624	10 554 896	100.0	1 648 110	496 155	30 895
	4 largest firms	398	9 591 842	90.9	1 493 129	458 194	27 502
	8 largest firms	514	10 123 267	95.9	1 567 590	475 069	28 965
	20 largest firms	579	10 506 483	99.5	1 636 897	493 334	30 492
	50 largest firms	624	10 554 896	100.0	1 648 110	496 155	30 895

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421420	Office equipment whsle						
	All firms	624	10 554 896	100.0	1 648 110	496 155	30 895
	4 largest firms	398	9 591 842	90.9	1 493 129	458 194	27 502
	8 largest firms	514	10 123 267	95.9	1 567 590	475 069	28 965
	20 largest firms	579	10 506 483	99.5	1 636 897	493 334	30 492
	50 largest firms	624	10 554 896	100.0	1 648 110	496 155	30 895
42143	Computer & computer peripheral equipment & software whsle						
	All firms	1 713	72 042 268	100.0	7 477 349	2 172 050	103 625
	4 largest firms	443	42 769 060	59.4	5 046 563	1 575 413	70 119
	8 largest firms	716	54 146 049	75.2	5 789 090	1 760 687	80 940
	20 largest firms	1 138	65 388 443	90.8	6 694 328	1 987 057	92 195
	50 largest firms	1 502	71 092 797	98.7	7 349 190	2 139 257	101 415
421430	Computer & computer peripheral equipment & software whsle						
	All firms	1 713	72 042 268	100.0	7 477 349	2 172 050	103 625
	4 largest firms	443	42 769 060	59.4	5 046 563	1 575 413	70 119
	8 largest firms	716	54 146 049	75.2	5 789 090	1 760 687	80 940
	20 largest firms	1 138	65 388 443	90.8	6 694 328	1 987 057	92 195
	50 largest firms	1 502	71 092 797	98.7	7 349 190	2 139 257	101 415
4214301	Computer & peripheral equipment whsle						
	All firms	1 665	71 175 956	100.0	7 409 460	2 155 591	102 720
	4 largest firms	443	42 769 060	60.1	5 046 563	1 575 413	70 119
	8 largest firms	713	54 121 747	76.0	5 787 053	1 760 022	80 873
	20 largest firms	1 177	65 166 944	91.6	6 690 832	1 985 823	92 081
	50 largest firms	1 509	70 500 897	99.1	7 340 069	2 136 814	101 350
42143011	Computers & peripheral equipment for resale						
	All firms	476	27 387 050	100.0	957 611	227 003	12 803
	4 largest firms	70	20 546 718	75.0	344 936	83 317	4 097
	8 largest firms	154	23 845 457	87.1	480 673	117 736	5 880
	20 largest firms	378	26 400 744	96.4	844 670	198 757	10 751
	50 largest firms	459	27 370 448	99.9	954 687	226 325	12 733
42143012	Computers & peripheral equipment for end use						
	All firms	1 189	43 788 906	100.0	6 451 849	1 928 588	89 917
	4 largest firms	458	28 779 022	65.7	5 005 372	1 570 254	69 525
	8 largest firms	637	36 584 997	83.5	5 557 319	1 701 503	77 734
	20 largest firms	875	41 976 060	95.9	6 152 960	1 853 698	86 064
	50 largest firms	1 167	43 765 067	99.9	6 449 060	1 927 905	89 877
4214302	Computer software (packaged) whsle						
	All firms	48	866 312	100.0	67 889	16 459	905
	4 largest firms	18	752 929	86.9	46 282	10 743	485
	8 largest firms	26	824 563	95.2	57 102	13 260	663
	20 largest firms	46	865 578	99.9	67 804	16 431	903
	50 largest firms	48	866 312	100.0	67 889	16 459	905
42144	Other commercial equipment whsle						
	All firms	128	1 012 149	100.0	99 000	23 292	2 664
	4 largest firms	25	452 595	44.7	38 021	9 022	1 176
	8 largest firms	34	658 531	65.1	52 109	12 090	1 512
	20 largest firms	67	880 006	86.9	79 780	18 646	2 124
	50 largest firms	125	1 011 680	100.0	98 883	23 260	2 656
421440	Other commercial equipment whsle						
	All firms	128	1 012 149	100.0	99 000	23 292	2 664
	4 largest firms	25	452 595	44.7	38 021	9 022	1 176
	8 largest firms	34	658 531	65.1	52 109	12 090	1 512
	20 largest firms	67	880 006	86.9	79 780	18 646	2 124
	50 largest firms	125	1 011 680	100.0	98 883	23 260	2 656
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	38	420 448	100.0	35 843	8 121	759
	4 largest firms	8	251 202	59.7	21 226	4 723	366
	8 largest firms	17	323 324	76.9	27 604	6 232	513
	20 largest firms	35	419 420	99.8	35 709	8 071	752
	50 largest firms	38	420 448	100.0	35 843	8 121	759

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4214402	Store machines & equipment whsle						
	All firms	90	591 701	100.0	63 157	15 171	1 905
	4 largest firms	26	407 329	68.8	30 883	7 367	1 146
	8 largest firms	46	497 489	84.1	46 783	11 181	1 477
	20 largest firms	78	578 624	97.8	60 836	14 575	1 823
	50 largest firms	90	591 701	100.0	63 157	15 171	1 905
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	459	18 700 334	100.0	1 505 615	378 593	22 976
	4 largest firms	109	7 171 397	38.3	485 866	121 744	7 163
	8 largest firms	182	11 431 895	61.1	723 087	184 559	11 027
	20 largest firms	226	16 139 626	86.3	1 132 292	283 494	15 933
	50 largest firms	365	18 264 067	97.7	1 401 418	352 148	20 651
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	459	18 700 334	100.0	1 505 615	378 593	22 976
	4 largest firms	109	7 171 397	38.3	485 866	121 744	7 163
	8 largest firms	182	11 431 895	61.1	723 087	184 559	11 027
	20 largest firms	226	16 139 626	86.3	1 132 292	283 494	15 933
	50 largest firms	365	18 264 067	97.7	1 401 418	352 148	20 651
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	439	18 453 838	100.0	1 458 202	367 384	21 912
	4 largest firms	109	7 171 397	38.9	485 866	121 744	7 163
	8 largest firms	182	11 431 895	61.9	723 087	184 559	11 027
	20 largest firms	226	16 139 626	87.5	1 132 292	283 494	15 933
	50 largest firms	367	18 132 294	98.3	1 378 604	346 587	20 262
4214502	Dental equipment & supplies whsle						
	All firms	20	246 496	100.0	47 413	11 209	1 064
	4 largest firms	7	185 768	75.4	34 223	8 135	731
	8 largest firms	16	236 692	96.0	45 523	10 715	1 020
	20 largest firms	20	246 496	100.0	47 413	11 209	1 064
	50 largest firms	20	246 496	100.0	47 413	11 209	1 064
42146	Ophthalmic goods whsle						
	All firms	66	886 679	100.0	69 912	18 378	1 819
	4 largest firms	30	700 123	79.0	44 088	11 725	885
	8 largest firms	49	823 152	92.8	57 425	15 301	1 426
	20 largest firms	65	886 270	100.0	69 871	18 337	1 811
	50 largest firms	66	886 679	100.0	69 912	18 378	1 819
421460	Ophthalmic goods whsle						
	All firms	66	886 679	100.0	69 912	18 378	1 819
	4 largest firms	30	700 123	79.0	44 088	11 725	885
	8 largest firms	49	823 152	92.8	57 425	15 301	1 426
	20 largest firms	65	886 270	100.0	69 871	18 337	1 811
	50 largest firms	66	886 679	100.0	69 912	18 378	1 819
42149	Other professional equipment & supplies whsle						
	All firms	96	1 487 199	100.0	114 207	29 963	2 233
	4 largest firms	6	863 014	58.0	62 923	15 672	1 042
	8 largest firms	20	1 140 052	76.7	79 201	19 945	1 359
	20 largest firms	47	1 358 923	91.4	97 759	25 801	1 785
	50 largest firms	87	1 483 100	99.7	113 384	29 728	2 199
421490	Other professional equipment & supplies whsle						
	All firms	96	1 487 199	100.0	114 207	29 963	2 233
	4 largest firms	6	863 014	58.0	62 923	15 672	1 042
	8 largest firms	20	1 140 052	76.7	79 201	19 945	1 359
	20 largest firms	47	1 358 923	91.4	97 759	25 801	1 785
	50 largest firms	87	1 483 100	99.7	113 384	29 728	2 199
4214901	Religious & school supplies whsle						
	All firms	9	211 078	100.0	5 843	1 584	254
	4 largest firms	6	D	D	D	D	C
	8 largest firms	9	211 078	100.0	5 843	1 584	254
	20 largest firms	9	211 078	100.0	5 843	1 584	254
	50 largest firms	9	211 078	100.0	5 843	1 584	254

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4214902	Other professional equipment & supplies whsle						
	All firms	87	1 276 121	100.0	108 364	28 379	1 979
	4 largest firms	6	D	D	D	D	f
	8 largest firms	22	1 021 379	80.0	77 804	19 344	1 230
	20 largest firms	50	1 178 702	92.4	94 273	24 702	1 633
	50 largest firms	87	1 276 121	100.0	108 364	28 379	1 979
4215	Metal & mineral (except petroleum) whsle						
	All firms	1 045	45 511 177	100.0	1 053 480	254 172	22 869
	4 largest firms	50	14 933 562	32.8	52 752	13 451	1 003
	8 largest firms	82	21 345 558	46.9	110 855	33 348	1 629
	20 largest firms	200	29 596 601	65.0	483 176	114 474	8 457
	50 largest firms	504	37 642 479	82.7	667 752	156 368	12 340
42151	Metal service centers & offices						
	All firms	1 004	40 775 671	100.0	1 013 345	245 477	22 181
	4 largest firms	49	14 909 686	36.6	50 875	12 995	972
	8 largest firms	77	21 012 116	51.5	132 770	38 493	1 986
	20 largest firms	208	27 541 610	67.5	491 260	116 409	8 724
	50 largest firms	535	34 545 681	84.7	687 172	162 131	13 312
421510	Metal service centers & offices						
	All firms	1 004	40 775 671	100.0	1 013 345	245 477	22 181
	4 largest firms	49	14 909 686	36.6	50 875	12 995	972
	8 largest firms	77	21 012 116	51.5	132 770	38 493	1 986
	20 largest firms	208	27 541 610	67.5	491 260	116 409	8 724
	50 largest firms	535	34 545 681	84.7	687 172	162 131	13 312
4215101	Ferrous metal service centers & sales offices						
	All firms	785	30 866 626	100.0	674 331	153 261	15 365
	4 largest firms	49	14 909 686	48.3	50 875	12 995	972
	8 largest firms	75	19 478 157	63.1	199 495	37 533	2 789
	20 largest firms	309	23 958 640	77.6	349 033	74 540	6 772
	50 largest firms	483	28 114 515	91.1	487 750	105 487	10 022
42151011	Ferrous metal service centers						
	All firms	517	8 999 281	100.0	556 503	122 134	13 236
	4 largest firms	90	2 375 286	26.4	221 578	41 951	3 982
	8 largest firms	109	3 739 225	41.6	259 660	51 579	4 997
	20 largest firms	218	5 621 604	62.5	352 025	71 097	7 268
	50 largest firms	303	7 796 467	86.6	450 708	95 389	9 858
42151012	Ferrous metal sales offices						
	All firms	268	21 867 345	100.0	117 828	31 127	2 129
	4 largest firms	45	14 568 745	66.6	36 203	9 397	620
	8 largest firms	61	18 489 949	84.6	47 678	12 816	836
	20 largest firms	195	20 786 837	95.1	79 998	20 822	1 414
	50 largest firms	256	21 854 685	99.9	115 624	30 631	2 060
4215102	Nonferrous metal service centers & sales offices						
	All firms	219	9 909 045	100.0	339 014	92 216	6 816
	4 largest firms	19	4 211 710	42.5	106 908	32 635	1 401
	8 largest firms	42	5 836 482	58.9	201 491	56 628	3 434
	20 largest firms	105	8 201 185	82.8	244 462	67 606	4 365
	50 largest firms	170	9 666 886	97.6	305 553	84 020	5 926
42151021	Nonferrous metal service centers						
	All firms	151	6 405 017	100.0	278 484	72 189	6 118
	4 largest firms	8	2 476 223	38.7	66 353	17 603	1 065
	8 largest firms	25	3 706 919	57.9	163 340	42 088	3 062
	20 largest firms	78	5 383 345	84.0	208 302	53 311	4 151
	50 largest firms	137	6 368 828	99.4	274 345	70 875	5 978
42151022	Nonferrous metal sales offices						
	All firms	68	3 504 028	100.0	60 530	20 027	698
	4 largest firms	25	2 785 808	79.5	38 723	14 740	338
	8 largest firms	30	3 216 205	91.8	43 912	16 102	399
	20 largest firms	55	3 468 196	99.0	57 643	19 183	598
	50 largest firms	68	3 504 028	100.0	60 530	20 027	698
42152	Coal & other mineral & ore whsle						
	All firms	41	4 735 506	100.0	40 135	8 695	688
	4 largest firms	9	3 314 062	70.0	9 520	2 382	112
	8 largest firms	15	4 180 554	88.3	24 026	5 174	306
	20 largest firms	31	4 699 125	99.2	36 919	8 012	628
	50 largest firms	41	4 735 506	100.0	40 135	8 695	688

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES —Con.						
	Wholesale trade, durable goods— Con.						
421520	Coal & other mineral & ore whsle						
	All firms	41	4 735 506	100.0	40 135	8 695	688
	4 largest firms	9	3 314 062	70.0	9 520	2 382	112
	8 largest firms	15	4 180 554	88.3	24 026	5 174	306
	20 largest firms	31	4 699 125	99.2	36 919	8 012	628
	50 largest firms	41	4 735 506	100.0	40 135	8 695	688
4215201	Coal whsle						
	All firms	33	D	D	D	D	f
	4 largest firms	9	D	D	D	D	c
	8 largest firms	16	D	D	D	D	e
	20 largest firms	29	D	D	D	D	f
	50 largest firms	33	D	D	D	D	f
4215202	Other mineral & ore whsle						
	All firms	8	D	D	D	D	b
	4 largest firms	6	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	8	D	D	D	D	b
	50 largest firms	8	D	D	D	D	b
4216	Electrical goods whsle						
	All firms	4 235	109 430 432	100.0	5 859 327	1 602 067	96 438
	4 largest firms	1 213	45 633 252	41.7	2 292 563	731 435	34 282
	8 largest firms	1 738	58 698 687	53.6	2 641 524	825 342	39 860
	20 largest firms	2 388	77 825 326	71.1	3 825 131	1 107 414	58 573
	50 largest firms	3 134	94 847 094	86.7	4 857 568	1 357 686	75 001
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	1 608	25 132 554	100.0	1 527 424	376 644	27 155
	4 largest firms	603	9 558 344	38.0	627 816	153 832	10 137
	8 largest firms	876	14 091 281	56.1	803 967	199 939	13 550
	20 largest firms	1 133	19 815 259	78.8	1 200 834	297 172	20 178
	50 largest firms	1 358	23 613 536	94.0	1 379 775	340 766	23 613
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	1 608	25 132 554	100.0	1 527 424	376 644	27 155
	4 largest firms	603	9 558 344	38.0	627 816	153 832	10 137
	8 largest firms	876	14 091 281	56.1	803 967	199 939	13 550
	20 largest firms	1 133	19 815 259	78.8	1 200 834	297 172	20 178
	50 largest firms	1 358	23 613 536	94.0	1 379 775	340 766	23 613
42162	Electrical appliance, television & radio set whsle						
	All firms	131	9 429 517	100.0	241 386	58 340	5 467
	4 largest firms	76	7 289 809	77.3	129 486	31 452	2 861
	8 largest firms	98	8 246 423	87.5	176 250	41 079	3 877
	20 largest firms	121	9 354 411	99.2	236 200	57 102	5 325
	50 largest firms	131	9 429 517	100.0	241 386	58 340	5 467
421620	Electrical appliance, television & radio set whsle						
	All firms	131	9 429 517	100.0	241 386	58 340	5 467
	4 largest firms	76	7 289 809	77.3	129 486	31 452	2 861
	8 largest firms	98	8 246 423	87.5	176 250	41 079	3 877
	20 largest firms	121	9 354 411	99.2	236 200	57 102	5 325
	50 largest firms	131	9 429 517	100.0	241 386	58 340	5 467
42169	Other electronic parts & equipment whsle						
	All firms	2 496	74 868 361	100.0	4 090 517	1 167 083	63 816
	4 largest firms	1 213	45 633 252	61.0	2 292 563	731 435	34 282
	8 largest firms	1 410	53 215 430	71.1	2 740 983	842 245	40 462
	20 largest firms	1 832	63 061 496	84.2	3 222 025	954 687	47 191
	50 largest firms	2 103	71 204 159	95.1	3 756 552	1 084 611	55 722
421690	Other electronic parts & equipment whsle						
	All firms	2 496	74 868 361	100.0	4 090 517	1 167 083	63 816
	4 largest firms	1 213	45 633 252	61.0	2 292 563	731 435	34 282
	8 largest firms	1 410	53 215 430	71.1	2 740 983	842 245	40 462
	20 largest firms	1 832	63 061 496	84.2	3 222 025	954 687	47 191
	50 largest firms	2 103	71 204 159	95.1	3 756 552	1 084 611	55 722

Table 6. Concentration by Largest Firms: 1997—Con.

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			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4216901	Communications equipment & supplies whsle						
	All firms	1 884	48 149 700	100.0	3 392 770	993 768	51 416
	4 largest firms	1 223	39 135 796	81.3	2 324 348	736 951	34 471
	8 largest firms	1 619	42 967 438	89.2	2 815 583	855 559	42 403
	20 largest firms	1 718	46 530 465	96.6	3 227 723	953 096	48 715
	50 largest firms	1 843	46 053 326	99.8	3 377 563	989 699	51 028
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	612	26 718 661	100.0	697 747	173 315	12 400
	4 largest firms	91	13 524 169	50.6	187 832	49 498	2 066
	8 largest firms	160	16 905 696	63.3	250 915	62 425	2 750
	20 largest firms	248	22 006 556	82.4	332 082	82 592	3 820
	50 largest firms	446	25 565 525	95.7	590 479	146 098	9 776
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	767	D	D	D	D	j
	4 largest firms	70	D	D	D	D	h
	8 largest firms	199	D	D	D	D	i
	20 largest firms	284	D	D	D	D	j
	50 largest firms	403	D	D	D	D	j
42171	Hardware whsle						
	All firms	255	7 531 815	100.0	361 083	81 902	7 244
	4 largest firms	66	5 012 725	66.6	218 929	48 121	2 993
	8 largest firms	81	5 970 744	79.3	261 134	58 268	4 187
	20 largest firms	111	6 896 390	91.6	300 499	67 163	5 221
	50 largest firms	198	7 426 579	98.6	349 931	79 051	6 792
421710	Hardware whsle						
	All firms	255	7 531 815	100.0	361 083	81 902	7 244
	4 largest firms	66	5 012 725	66.6	218 929	48 121	2 993
	8 largest firms	81	5 970 744	79.3	261 134	58 268	4 187
	20 largest firms	111	6 896 390	91.6	300 499	67 163	5 221
	50 largest firms	198	7 426 579	98.6	349 931	79 051	6 792
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	212	4 212 982	100.0	163 627	40 542	4 287
	4 largest firms	65	2 371 910	56.3	53 263	12 802	1 375
	8 largest firms	81	3 075 995	73.0	75 688	18 060	1 691
	20 largest firms	134	3 848 532	91.3	128 039	31 377	3 076
	50 largest firms	200	4 197 922	99.6	159 108	39 443	4 153
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	212	4 212 982	100.0	163 627	40 542	4 287
	4 largest firms	65	2 371 910	56.3	53 263	12 802	1 375
	8 largest firms	81	3 075 995	73.0	75 688	18 060	1 691
	20 largest firms	134	3 848 532	91.3	128 039	31 377	3 076
	50 largest firms	200	4 197 922	99.6	159 108	39 443	4 153
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	221	3 572 401	100.0	305 086	77 313	6 036
	4 largest firms	96	2 495 367	69.9	223 291	56 844	3 745
	8 largest firms	105	3 061 610	85.7	255 665	64 788	4 430
	20 largest firms	188	3 463 455	97.0	294 315	74 299	5 741
	50 largest firms	221	3 572 401	100.0	305 086	77 313	6 036
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	221	3 572 401	100.0	305 086	77 313	6 036
	4 largest firms	96	2 495 367	69.9	223 291	56 844	3 745
	8 largest firms	105	3 061 610	85.7	255 665	64 788	4 430
	20 largest firms	188	3 463 455	97.0	294 315	74 299	5 741
	50 largest firms	221	3 572 401	100.0	305 086	77 313	6 036
42174	Refrigeration equipment & supplies whsle						
	All firms	79	D	D	D	D	g
	4 largest firms	47	D	D	D	D	g
	8 largest firms	62	D	D	D	D	g
	20 largest firms	79	D	D	D	D	g
	50 largest firms	79	D	D	D	D	g

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			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES —Con.						
	Wholesale trade, durable goods— Con.						
421740	Refrigeration equipment & supplies whsle						
	All firms	79	D	D	D	D	g
	4 largest firms	47	D	D	D	D	g
	8 largest firms	62	D	D	D	D	g
	20 largest firms	79	D	D	D	D	g
	50 largest firms	79	D	D	D	D	g
4218	Machinery, equipment, & supplies whsle						
	All firms	4 120	75 691 801	100.0	3 381 032	824 894	72 156
	4 largest firms	104	25 635 032	33.9	498 750	131 328	7 944
	8 largest firms	203	32 429 443	42.8	677 848	168 256	11 370
	20 largest firms	682	43 555 004	57.5	1 060 926	257 928	21 204
	50 largest firms	1 415	55 314 753	73.1	1 727 499	420 728	34 838
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	281	11 913 590	100.0	447 715	117 664	8 930
	4 largest firms	50	9 468 961	79.5	265 371	71 675	4 559
	8 largest firms	97	10 260 954	86.1	306 542	81 765	5 413
	20 largest firms	155	11 386 982	95.6	382 962	101 579	7 296
	50 largest firms	250	11 869 456	99.6	442 781	116 455	8 767
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	281	11 913 590	100.0	447 715	117 664	8 930
	4 largest firms	50	9 468 961	79.5	265 371	71 675	4 559
	8 largest firms	97	10 260 954	86.1	306 542	81 765	5 413
	20 largest firms	155	11 386 982	95.6	382 962	101 579	7 296
	50 largest firms	250	11 869 456	99.6	442 781	116 455	8 767
42182	Farm & garden machinery & equipment whsle						
	All firms	132	7 823 700	100.0	181 944	42 452	4 175
	4 largest firms	24	D	D	D	D	g
	8 largest firms	49	7 439 538	95.1	141 809	32 909	2 985
	20 largest firms	70	7 683 735	98.2	171 300	39 832	3 841
	50 largest firms	129	7 822 723	100.0	181 839	42 432	4 170
421820	Farm & garden machinery & equipment whsle						
	All firms	132	7 823 700	100.0	181 944	42 452	4 175
	4 largest firms	24	D	D	D	D	g
	8 largest firms	49	7 439 538	95.1	141 809	32 909	2 985
	20 largest firms	70	7 683 735	98.2	171 300	39 832	3 841
	50 largest firms	129	7 822 723	100.0	181 839	42 432	4 170
4218201	Farm machinery & equipment—farm dealers						
	All firms	42	D	D	D	D	f
	4 largest firms	18	D	D	D	D	e
	8 largest firms	25	D	D	D	D	f
	20 largest firms	40	D	D	D	D	f
	50 largest firms	42	D	D	D	D	f
4218202	Farm machinery & equipment—whsle distributors						
	All firms	70	D	D	D	D	h
	4 largest firms	16	D	D	D	D	g
	8 largest firms	23	D	D	D	D	g
	20 largest firms	56	D	D	D	D	h
	50 largest firms	70	D	D	D	D	h
4218203	Lawn & garden machinery & equipment whsle						
	All firms	20	1 036 338	100.0	39 387	8 747	754
	4 largest firms	5	998 624	96.4	34 344	7 628	615
	8 largest firms	19	1 036 262	100.0	39 343	8 745	752
	20 largest firms	20	1 036 338	100.0	39 387	8 747	754
	50 largest firms	20	1 036 338	100.0	39 387	8 747	754
42183	Industrial machinery & equipment whsle						
	All firms	2 332	25 170 814	100.0	1 793 155	423 140	38 160
	4 largest firms	89	4 482 494	17.8	217 538	46 367	5 717
	8 largest firms	422	6 685 948	26.6	348 785	77 190	8 296
	20 largest firms	759	11 365 979	45.2	764 527	173 293	16 536
	50 largest firms	1 087	17 942 466	71.3	1 127 479	264 878	23 695

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421830	Industrial machinery & equipment whsle						
	All firms	2 332	25 170 814	100.0	1 793 155	423 140	38 160
	4 largest firms	89	4 482 494	17.8	217 538	46 367	5 717
	8 largest firms	422	6 685 948	26.6	348 785	77 190	8 296
	20 largest firms	759	11 365 979	45.2	764 527	173 293	16 536
	50 largest firms	1 087	17 942 466	71.3	1 127 479	264 878	23 695
4218301	Food-processing machinery & equipment whsle						
	All firms	33	337 285	100.0	31 261	7 266	771
	4 largest firms	14	232 046	68.8	12 836	3 156	354
	8 largest firms	19	280 075	83.0	20 787	4 948	512
	20 largest firms	32	336 785	99.9	31 161	7 245	770
	50 largest firms	33	337 285	100.0	31 261	7 266	771
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	264	2 063 142	100.0	118 654	30 155	2 901
	4 largest firms	59	913 609	44.3	38 371	10 056	1 045
	8 largest firms	112	1 420 075	68.8	59 427	15 843	1 607
	20 largest firms	178	1 813 776	87.9	89 415	22 467	2 189
	50 largest firms	245	2 044 444	99.1	116 037	29 531	2 834
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	204	1 185 714	100.0	77 648	20 182	1 799
	4 largest firms	73	660 682	55.7	30 606	8 140	741
	8 largest firms	116	872 215	73.6	46 663	12 401	1 172
	20 largest firms	175	1 118 422	94.3	70 208	17 721	1 610
	50 largest firms	204	1 185 714	100.0	77 648	20 182	1 799
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	60	877 428	100.0	41 006	9 973	1 102
	4 largest firms	21	687 638	78.4	19 858	5 330	622
	8 largest firms	27	776 031	88.4	28 649	6 816	768
	20 largest firms	45	863 462	98.4	38 947	9 376	1 037
	50 largest firms	60	877 428	100.0	41 006	9 973	1 102
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	679	7 711 350	100.0	540 870	118 105	10 902
	4 largest firms	128	2 918 721	37.8	163 901	31 776	3 247
	8 largest firms	221	4 017 455	52.1	267 161	53 005	5 127
	20 largest firms	372	5 772 973	74.9	367 000	78 474	7 116
	50 largest firms	505	7 101 243	92.1	470 724	101 077	9 183
4218304	Metalworking machinery & equipment whsle						
	All firms	133	2 386 799	100.0	146 132	36 850	3 061
	4 largest firms	21	1 340 297	56.2	51 320	13 401	1 004
	8 largest firms	42	1 803 892	75.6	80 242	21 207	1 508
	20 largest firms	77	2 244 350	94.0	126 427	32 256	2 606
	50 largest firms	125	2 383 143	99.8	145 535	36 700	3 037
4218305	Materials handling equipment whsle						
	All firms	188	2 721 654	100.0	244 145	58 321	5 619
	4 largest firms	40	1 423 524	52.3	95 935	22 603	1 870
	8 largest firms	68	1 966 244	72.2	167 917	40 421	3 822
	20 largest firms	119	2 462 060	90.5	212 496	51 585	4 818
	50 largest firms	160	2 695 452	99.0	239 835	57 390	5 500
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	599	2 860 833	100.0	271 680	65 414	5 782
	4 largest firms	294	1 417 927	49.6	130 163	31 071	2 789
	8 largest firms	384	1 998 426	69.9	178 594	42 706	3 616
	20 largest firms	487	2 546 961	89.0	229 334	55 047	4 818
	50 largest firms	584	2 846 227	99.5	269 031	64 740	5 691
4218307	Other industrial machinery & equipment whsle						
	All firms	436	7 089 751	100.0	440 413	107 029	9 124
	4 largest firms	44	2 543 219	35.9	129 101	31 107	3 582
	8 largest firms	65	3 585 473	50.6	174 459	44 432	4 482
	20 largest firms	137	5 275 614	74.4	288 397	70 245	6 248
	50 largest firms	270	6 564 715	92.6	384 655	93 780	7 951

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
42184	Wholesale trade, durable goods—Con.						
	Industrial supplies whsle						
	All firms	1 097	23 846 292	100.0	643 575	160 535	14 411
	4 largest firms	46	13 677 576	57.4	149 555	40 777	2 127
	8 largest firms	218	17 106 090	71.7	192 034	51 305	2 915
	20 largest firms	360	20 385 422	85.5	350 965	88 922	6 634
	50 largest firms	756	22 402 692	93.9	498 761	125 071	10 295
421840	Industrial supplies whsle						
	All firms	1 097	23 846 292	100.0	643 575	160 535	14 411
	4 largest firms	46	13 677 576	57.4	149 555	40 777	2 127
	8 largest firms	218	17 106 090	71.7	192 034	51 305	2 915
	20 largest firms	360	20 385 422	85.5	350 965	88 922	6 634
	50 largest firms	756	22 402 692	93.9	498 761	125 071	10 295
4218402	Mechanical power transmission supplies whsle						
	All firms	301	5 311 517	100.0	165 934	38 789	3 993
	4 largest firms	172	3 428 514	64.5	42 479	10 528	788
	8 largest firms	211	4 577 253	86.2	129 090	29 770	3 046
	20 largest firms	266	5 228 022	98.4	157 609	36 867	3 700
	50 largest firms	301	5 311 517	100.0	165 934	38 789	3 993
4218403	Welding supplies whsle						
	All firms	241	451 429	100.0	55 031	12 847	1 663
	4 largest firms	170	301 233	66.7	40 023	9 487	1 157
	8 largest firms	206	381 908	84.6	46 807	11 221	1 424
	20 largest firms	241	451 429	100.0	55 031	12 847	1 663
	50 largest firms	241	451 429	100.0	55 031	12 847	1 663
4218404	Industrial containers & supplies whsle						
	All firms	57	4 145 874	100.0	26 872	7 133	618
	4 largest firms	19	3 845 152	92.7	7 960	2 473	112
	8 largest firms	28	4 003 272	96.6	12 571	3 717	207
	20 largest firms	44	4 115 279	99.3	23 574	6 225	480
	50 largest firms	57	4 145 874	100.0	26 872	7 133	618
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	98	654 866	100.0	67 124	17 160	1 422
	4 largest firms	33	405 524	61.9	33 772	8 061	666
	8 largest firms	65	522 204	79.7	48 321	11 996	991
	20 largest firms	93	643 207	98.2	66 572	17 031	1 410
	50 largest firms	98	654 866	100.0	67 124	17 160	1 422
4218406	Other industrial supplies whsle						
	All firms	400	13 282 606	100.0	328 614	84 606	6 715
	4 largest firms	42	10 669 605	80.3	166 326	44 487	2 528
	8 largest firms	92	11 480 010	86.4	196 434	52 292	3 141
	20 largest firms	236	12 412 201	93.4	247 731	64 942	4 410
	50 largest firms	328	13 055 984	98.3	305 347	78 397	5 925
42185	Service establishment equipment & supplies whsle						
	All firms	182	3 466 042	100.0	98 546	23 118	2 107
	4 largest firms	111	3 055 672	88.2	52 206	11 998	1 043
	8 largest firms	133	3 324 896	95.9	73 590	17 244	1 445
	20 largest firms	157	3 436 063	99.1	93 528	21 876	1 931
	50 largest firms	182	3 466 042	100.0	98 546	23 118	2 107
421850	Service establishment equipment & supplies whsle						
	All firms	182	3 466 042	100.0	98 546	23 118	2 107
	4 largest firms	111	3 055 672	88.2	52 206	11 998	1 043
	8 largest firms	133	3 324 896	95.9	73 590	17 244	1 445
	20 largest firms	157	3 436 063	99.1	93 528	21 876	1 931
	50 largest firms	182	3 466 042	100.0	98 546	23 118	2 107
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	3	D	D	D	D	c
	4 largest firms	3	D	D	D	D	c
	8 largest firms	3	D	D	D	D	c
	20 largest firms	3	D	D	D	D	c
	50 largest firms	3	D	D	D	D	c

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	12	39 925	100.0	4 969	1 208	153
	4 largest firms	6	31 285	78.4	3 442	848	92
	8 largest firms	11	39 496	96.9	4 890	1 185	148
	20 largest firms	12	39 925	100.0	4 969	1 208	153
	50 largest firms	12	39 925	100.0	4 969	1 208	153
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	27	D	D	D	D	f
	4 largest firms	24	D	D	D	D	e
	8 largest firms	27	D	D	D	D	f
	20 largest firms	27	D	D	D	D	f
	50 largest firms	27	D	D	D	D	f
4218504	Other service establishment equipment & supplies whsle						
	All firms	140	D	D	D	D	g
	4 largest firms	102	D	D	D	D	f
	8 largest firms	122	D	D	D	D	g
	20 largest firms	136	D	D	D	D	g
	50 largest firms	140	D	D	D	D	g
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	96	3 471 363	100.0	216 097	57 985	4 373
	4 largest firms	10	2 243 202	64.6	68 764	17 431	1 439
	8 largest firms	24	2 667 578	76.8	121 185	30 468	2 395
	20 largest firms	44	3 219 735	92.8	189 280	51 078	3 791
	50 largest firms	90	3 465 717	99.8	215 667	57 881	4 357
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	96	3 471 363	100.0	216 097	57 985	4 373
	4 largest firms	10	2 243 202	64.6	68 764	17 431	1 439
	8 largest firms	24	2 667 578	76.8	121 185	30 468	2 395
	20 largest firms	44	3 219 735	92.8	189 280	51 078	3 791
	50 largest firms	90	3 465 717	99.8	215 667	57 881	4 357
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	62	2 824 449	100.0	183 159	49 328	3 634
	4 largest firms	7	2 025 429	71.7	73 302	18 319	1 515
	8 largest firms	15	2 333 510	82.6	110 105	27 667	2 168
	20 largest firms	35	2 706 692	95.8	171 958	46 644	3 399
	50 largest firms	62	2 824 449	100.0	183 159	49 328	3 634
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	27	D	D	D	D	f
	4 largest firms	11	D	D	D	D	e
	8 largest firms	21	D	D	D	D	f
	20 largest firms	27	D	D	D	D	f
	50 largest firms	27	D	D	D	D	f
4218603	Other transportation equipment & supplies whsle						
	All firms	7	D	D	D	D	c
	4 largest firms	6	D	D	D	D	c
	8 largest firms	7	D	D	D	D	c
	20 largest firms	7	D	D	D	D	c
	50 largest firms	7	D	D	D	D	c
4219	Miscellaneous durable goods whsle						
	All firms	263	D	D	D	D	i
	4 largest firms	59	D	D	D	D	g
	8 largest firms	71	D	D	D	D	h
	20 largest firms	100	D	D	D	D	i
	50 largest firms	180	D	D	D	D	i
42191	Sporting & recreational goods & supplies whsle						
	All firms	53	3 778 496	100.0	171 399	41 941	2 746
	4 largest firms	4	2 600 971	68.8	91 484	21 570	691
	8 largest firms	8	3 397 623	89.9	145 960	35 826	1 776
	20 largest firms	23	3 681 627	97.4	161 115	39 508	2 292
	50 largest firms	53	3 778 496	100.0	171 399	41 941	2 746

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	Wholesale trade, durable goods—Con.						
421910	Sporting & recreational goods & supplies whsle						
	All firms	53	3 778 496	100.0	171 399	41 941	2 746
	4 largest firms	4	2 600 971	68.8	91 484	21 570	691
	8 largest firms	8	3 397 623	89.9	145 960	35 826	1 776
	20 largest firms	23	3 681 627	97.4	161 115	39 508	2 292
	50 largest firms	53	3 778 496	100.0	171 399	41 941	2 746
42192	Toy & hobby goods & supplies whsle						
	All firms	24	D	D	D	D	g
	4 largest firms	10	D	D	D	D	g
	8 largest firms	16	D	D	D	D	g
	20 largest firms	24	D	D	D	D	g
	50 largest firms	24	D	D	D	D	g
421920	Toy & hobby goods & supplies whsle						
	All firms	24	D	D	D	D	g
	4 largest firms	10	D	D	D	D	g
	8 largest firms	16	D	D	D	D	g
	20 largest firms	24	D	D	D	D	g
	50 largest firms	24	D	D	D	D	g
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	55	669 717	100.0	51 069	11 808	912
	4 largest firms	26	447 373	66.8	35 209	7 644	476
	8 largest firms	33	604 279	90.2	45 084	10 440	755
	20 largest firms	51	669 132	99.9	51 025	11 786	906
	50 largest firms	55	669 717	100.0	51 069	11 808	912
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	55	669 717	100.0	51 069	11 808	912
	4 largest firms	26	447 373	66.8	35 209	7 644	476
	8 largest firms	33	604 279	90.2	45 084	10 440	755
	20 largest firms	51	669 132	99.9	51 025	11 786	906
	50 largest firms	55	669 717	100.0	51 069	11 808	912
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	46	D	D	D	D	f
	4 largest firms	5	D	D	D	D	e
	8 largest firms	33	D	D	D	D	f
	20 largest firms	46	D	D	D	D	f
	50 largest firms	46	D	D	D	D	f
4219402	Precious metal (excluding ores) whsle						
	All firms	9	D	D	D	D	b
	4 largest firms	6	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	9	D	D	D	D	b
	50 largest firms	9	D	D	D	D	b
42199	Other miscellaneous durable goods whsle						
	All firms	131	7 704 440	100.0	217 395	51 674	4 189
	4 largest firms	59	5 114 420	66.4	105 729	24 197	2 144
	8 largest firms	80	6 993 634	90.8	169 204	40 931	3 089
	20 largest firms	112	7 665 560	99.5	212 984	50 471	4 088
	50 largest firms	131	7 704 440	100.0	217 395	51 674	4 189
421990	Other miscellaneous durable goods whsle						
	All firms	131	7 704 440	100.0	217 395	51 674	4 189
	4 largest firms	59	5 114 420	66.4	105 729	24 197	2 144
	8 largest firms	80	6 993 634	90.8	169 204	40 931	3 089
	20 largest firms	112	7 665 560	99.5	212 984	50 471	4 088
	50 largest firms	131	7 704 440	100.0	217 395	51 674	4 189
4219901	Musical instruments & supplies whsle						
	All firms	4	198 784	100.0	14 756	3 571	304
	4 largest firms	4	198 784	100.0	14 756	3 571	304
	8 largest firms	4	198 784	100.0	14 756	3 571	304
	20 largest firms	4	198 784	100.0	14 756	3 571	304
	50 largest firms	4	198 784	100.0	14 756	3 571	304

Table 6. Concentration by Largest Firms: 1997—Con.

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			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4219903	General merchandise (durable goods) whsle						
	All firms	4	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	4	D	D	D	D	b
	20 largest firms	4	D	D	D	D	b
	50 largest firms	4	D	D	D	D	b
4219904	Prerecorded media whsle						
	All firms	83	7 023 150	100.0	172 098	41 765	3 085
	4 largest firms	59	5 114 420	72.8	105 729	24 197	2 144
	8 largest firms	74	6 934 058	98.7	160 812	38 808	2 839
	20 largest firms	83	7 023 150	100.0	172 098	41 765	3 085
	50 largest firms	83	7 023 150	100.0	172 098	41 765	3 085
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	79	D	D	D	D	h
	4 largest firms	58	D	D	D	D	g
	8 largest firms	71	D	D	D	D	h
	20 largest firms	79	D	D	D	D	h
	50 largest firms	79	D	D	D	D	h
42199042	Prerecorded video tapes whsle						
	All firms	4	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	4	D	D	D	D	b
	20 largest firms	4	D	D	D	D	b
	50 largest firms	4	D	D	D	D	b
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	21	D	D	D	D	b
	4 largest firms	21	D	D	D	D	b
	8 largest firms	21	D	D	D	D	b
	20 largest firms	21	D	D	D	D	b
	50 largest firms	21	D	D	D	D	b
4219906	Other durable goods whsle						
	All firms	19	374 524	100.0	25 519	5 215	692
	4 largest firms	12	367 703	98.2	24 903	5 057	676
	8 largest firms	18	374 457	100.0	25 515	5 214	691
	20 largest firms	19	374 524	100.0	25 519	5 215	692
	50 largest firms	19	374 524	100.0	25 519	5 215	692
422	Wholesale trade, nondurable goods						
	All firms	12 077	551 309 153	100.0	19 154 155	4 795 651	442 761
	4 largest firms	190	63 694 059	11.6	768 080	186 352	13 105
	8 largest firms	695	105 412 382	19.1	2 479 009	620 621	57 806
	20 largest firms	1 392	204 442 169	37.1	4 539 893	1 149 163	101 001
	50 largest firms	2 947	331 039 283	60.0	7 930 591	1 991 952	168 043
4221	Paper & paper product whsle						
	All firms	1 596	42 967 916	100.0	1 646 092	410 886	50 760
	4 largest firms	131	12 291 675	28.6	354 657	90 928	6 999
	8 largest firms	189	18 428 750	42.9	605 119	149 292	27 631
	20 largest firms	847	29 080 271	67.7	956 081	240 386	36 724
	50 largest firms	1 206	39 826 863	92.7	1 384 834	348 091	44 489
42211	Printing & writing paper whsle						
	All firms	294	16 541 542	100.0	310 695	77 028	5 935
	4 largest firms	114	8 873 568	53.6	187 013	46 811	3 875
	8 largest firms	185	12 716 818	76.9	210 119	53 187	4 250
	20 largest firms	241	15 806 137	95.6	263 151	66 488	5 021
	50 largest firms	294	16 541 542	100.0	310 695	77 028	5 935
422110	Printing & writing paper whsle						
	All firms	294	16 541 542	100.0	310 695	77 028	5 935
	4 largest firms	114	8 873 568	53.6	187 013	46 811	3 875
	8 largest firms	185	12 716 818	76.9	210 119	53 187	4 250
	20 largest firms	241	15 806 137	95.6	263 151	66 488	5 021
	50 largest firms	294	16 541 542	100.0	310 695	77 028	5 935
42212	Stationery & office supplies whsle						
	All firms	1 051	11 496 650	100.0	910 139	226 621	36 505
	4 largest firms	457	4 769 538	41.5	411 767	100 874	23 720
	8 largest firms	690	7 373 388	64.1	606 540	149 641	29 848
	20 largest firms	819	10 610 306	92.3	787 719	196 650	33 258
	50 largest firms	984	11 351 088	98.7	887 696	220 981	35 810

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
422120	Stationery & office supplies whsle						
	All firms	1 051	11 496 650	100.0	910 139	226 621	36 505
	4 largest firms	457	4 769 538	41.5	411 767	100 874	23 720
	8 largest firms	690	7 373 388	64.1	606 540	149 641	29 848
	20 largest firms	819	10 610 306	92.3	787 719	196 650	33 258
	50 largest firms	984	11 351 088	98.7	887 696	220 981	35 810
42213	Industrial & personal service paper whsle						
	All firms	251	14 929 724	100.0	425 258	107 237	8 320
	4 largest firms	28	5 976 033	40.0	164 218	40 978	3 095
	8 largest firms	61	8 708 584	58.3	190 210	48 102	3 444
	20 largest firms	142	13 084 867	87.6	332 760	84 074	5 990
	50 largest firms	217	14 779 706	99.0	411 766	104 017	7 980
422130	Industrial & personal service paper whsle						
	All firms	251	14 929 724	100.0	425 258	107 237	8 320
	4 largest firms	28	5 976 033	40.0	164 218	40 978	3 095
	8 largest firms	61	8 708 584	58.3	190 210	48 102	3 444
	20 largest firms	142	13 084 867	87.6	332 760	84 074	5 990
	50 largest firms	217	14 779 706	99.0	411 766	104 017	7 980
4222	Drugs, & druggists' sundries whsle						
	All firms	358	90 317 145	100.0	3 827 803	948 944	58 960
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
42221	Drugs, & druggists' sundries whsle						
	All firms	358	90 317 145	100.0	3 827 803	948 944	58 960
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
422210	Drugs, & druggists' sundries whsle						
	All firms	358	90 317 145	100.0	3 827 803	948 944	58 960
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	358	90 317 145	100.0	3 827 803	948 944	58 960
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
4223	Apparel, piece goods, & notions whsle						
	All firms	709	22 808 180	100.0	963 347	238 190	20 459
	4 largest firms	117	5 727 638	25.1	137 507	36 609	3 155
	8 largest firms	142	8 294 179	36.4	199 342	51 644	3 911
	20 largest firms	191	12 113 293	53.1	340 334	81 865	5 455
	50 largest firms	330	16 969 139	74.4	587 314	144 350	11 014
42231	Piece goods, notions, & other dry goods whsle						
	All firms	245	6 592 566	100.0	246 518	61 096	4 657
	4 largest firms	24	2 045 825	31.0	37 157	9 461	522
	8 largest firms	58	3 013 801	45.7	60 687	13 715	920
	20 largest firms	85	4 667 177	70.8	140 488	35 910	2 460
	50 largest firms	137	6 024 430	91.4	189 364	48 243	3 278
422310	Piece goods, notions, & other dry goods whsle						
	All firms	245	6 592 566	100.0	246 518	61 096	4 657
	4 largest firms	24	2 045 825	31.0	37 157	9 461	522
	8 largest firms	58	3 013 801	45.7	60 687	13 715	920
	20 largest firms	85	4 667 177	70.8	140 488	35 910	2 460
	50 largest firms	137	6 024 430	91.4	189 364	48 243	3 278

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
4223101	Piece goods—jobbers						
	All firms	194	5 899 943	100.0	217 278	54 350	3 909
	4 largest firms	24	2 045 825	34.7	37 157	9 461	522
	8 largest firms	42	2 967 641	50.3	54 960	12 686	686
	20 largest firms	64	4 319 300	73.2	128 089	33 380	2 177
	50 largest firms	113	5 537 391	93.9	181 891	46 689	3 068
4223102	Notions & other dry goods whsle						
	All firms	51	692 623	100.0	29 240	6 746	748
	4 largest firms	28	543 617	78.5	16 062	3 538	354
	8 largest firms	36	640 708	92.5	21 701	4 939	496
	20 largest firms	51	692 623	100.0	29 240	6 746	748
	50 largest firms	51	692 623	100.0	29 240	6 746	748
42232	Men's & boys' clothing & furnishings whsle						
	All firms	202	7 748 425	100.0	345 408	83 096	8 449
	4 largest firms	33	3 788 702	48.9	91 307	24 291	2 121
	8 largest firms	37	5 062 732	65.3	165 336	38 847	2 575
	20 largest firms	108	6 446 624	83.2	237 315	55 258	4 415
	50 largest firms	173	7 616 448	98.3	329 564	77 740	7 855
422320	Men's & boys' clothing & furnishings whsle						
	All firms	202	7 748 425	100.0	345 408	83 096	8 449
	4 largest firms	33	3 788 702	48.9	91 307	24 291	2 121
	8 largest firms	37	5 062 732	65.3	165 336	38 847	2 575
	20 largest firms	108	6 446 624	83.2	237 315	55 258	4 415
	50 largest firms	173	7 616 448	98.3	329 564	77 740	7 855
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	233	6 347 552	100.0	248 975	63 198	5 248
	4 largest firms	92	3 010 425	47.4	77 639	19 648	1 578
	8 largest firms	108	3 857 007	60.8	107 122	28 215	2 088
	20 largest firms	148	5 090 509	80.2	173 569	43 302	3 659
	50 largest firms	189	6 184 618	97.4	233 623	58 814	4 783
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	233	6 347 552	100.0	248 975	63 198	5 248
	4 largest firms	92	3 010 425	47.4	77 639	19 648	1 578
	8 largest firms	108	3 857 007	60.8	107 122	28 215	2 088
	20 largest firms	148	5 090 509	80.2	173 569	43 302	3 659
	50 largest firms	189	6 184 618	97.4	233 623	58 814	4 783
42234	Footwear whsle						
	All firms	29	2 119 637	100.0	122 446	30 800	2 105
	4 largest firms	5	1 250 606	59.0	42 515	10 677	555
	8 largest firms	13	1 677 647	79.1	87 151	21 682	1 378
	20 largest firms	27	2 113 320	99.7	121 871	30 681	2 088
	50 largest firms	29	2 119 637	100.0	122 446	30 800	2 105
422340	Footwear whsle						
	All firms	29	2 119 637	100.0	122 446	30 800	2 105
	4 largest firms	5	1 250 606	59.0	42 515	10 677	555
	8 largest firms	13	1 677 647	79.1	87 151	21 682	1 378
	20 largest firms	27	2 113 320	99.7	121 871	30 681	2 088
	50 largest firms	29	2 119 637	100.0	122 446	30 800	2 105
4224	Grocery & related products whsle						
	All firms	3 765	145 608 857	100.0	6 614 860	1 606 055	188 281
	4 largest firms	617	42 656 376	29.3	2 351 208	559 830	67 701
	8 largest firms	859	67 732 388	46.5	2 954 424	712 502	85 671
	20 largest firms	1 429	101 417 767	69.7	4 044 424	983 664	109 317
	50 largest firms	2 007	122 521 351	84.1	4 960 014	1 203 086	136 500
42242	Packaged frozen food whsle						
	All firms	262	7 449 295	100.0	227 226	59 433	6 436
	4 largest firms	93	5 069 362	68.1	111 466	29 183	3 064
	8 largest firms	157	5 825 510	78.2	151 834	39 105	4 273
	20 largest firms	196	7 100 793	95.3	199 636	51 328	5 280
	50 largest firms	262	7 449 295	100.0	227 226	59 433	6 436
422420	Packaged frozen food whsle						
	All firms	262	7 449 295	100.0	227 226	59 433	6 436
	4 largest firms	93	5 069 362	68.1	111 466	29 183	3 064
	8 largest firms	157	5 825 510	78.2	151 834	39 105	4 273
	20 largest firms	196	7 100 793	95.3	199 636	51 328	5 280
	50 largest firms	262	7 449 295	100.0	227 226	59 433	6 436

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
42243	Dairy products, (except dried or canned) whsle						
	All firms	507	12 804 977	100.0	757 461	175 830	19 409
	4 largest firms	53	4 683 777	36.6	373 368	84 345	7 629
	8 largest firms	84	7 506 179	58.6	417 255	96 072	8 579
	20 largest firms	237	10 614 393	82.9	600 434	139 082	14 275
	50 largest firms	404	12 450 182	97.2	726 144	168 213	18 268
422430	Dairy products, (except dried or canned) whsle						
	All firms	507	12 804 977	100.0	757 461	175 830	19 409
	4 largest firms	53	4 683 777	36.6	373 368	84 345	7 629
	8 largest firms	84	7 506 179	58.6	417 255	96 072	8 579
	20 largest firms	237	10 614 393	82.9	600 434	139 082	14 275
	50 largest firms	404	12 450 182	97.2	726 144	168 213	18 268
4224302	Dairy product (except raw milk) whsle						
	All firms	507	12 804 977	100.0	757 461	175 830	19 409
	4 largest firms	53	4 683 777	36.6	373 368	84 345	7 629
	8 largest firms	84	7 506 179	58.6	417 255	96 072	8 579
	20 largest firms	237	10 614 393	82.9	600 434	139 082	14 275
	50 largest firms	404	12 450 182	97.2	726 144	168 213	18 268
42244	Poultry & poultry product whsle						
	All firms	54	D	D	D	D	g
	4 largest firms	25	D	D	D	D	f
	8 largest firms	37	D	D	D	D	g
	20 largest firms	54	D	D	D	D	g
	50 largest firms	54	D	D	D	D	g
422440	Poultry & poultry product whsle						
	All firms	54	D	D	D	D	g
	4 largest firms	25	D	D	D	D	f
	8 largest firms	37	D	D	D	D	g
	20 largest firms	54	D	D	D	D	g
	50 largest firms	54	D	D	D	D	g
4224402	Poultry & poultry product (except live) whsle						
	All firms	54	D	D	D	D	g
	4 largest firms	25	D	D	D	D	f
	8 largest firms	37	D	D	D	D	g
	20 largest firms	54	D	D	D	D	g
	50 largest firms	54	D	D	D	D	g
42245	Confectionery whsle						
	All firms	302	16 592 178	100.0	1 242 879	310 472	37 061
	4 largest firms	144	12 668 121	76.3	984 625	243 046	29 135
	8 largest firms	168	14 833 693	89.4	1 076 966	266 609	31 222
	20 largest firms	245	16 252 864	98.0	1 204 831	301 593	35 490
	50 largest firms	302	16 592 178	100.0	1 242 879	310 472	37 061
422450	Confectionery whsle						
	All firms	302	16 592 178	100.0	1 242 879	310 472	37 061
	4 largest firms	144	12 668 121	76.3	984 625	243 046	29 135
	8 largest firms	168	14 833 693	89.4	1 076 966	266 609	31 222
	20 largest firms	245	16 252 864	98.0	1 204 831	301 593	35 490
	50 largest firms	302	16 592 178	100.0	1 242 879	310 472	37 061
42246	Fish & seafood whsle						
	All firms	24	334 555	100.0	18 934	5 492	654
	4 largest firms	5	215 153	64.3	6 940	1 621	167
	8 largest firms	12	295 427	88.3	16 219	4 814	458
	20 largest firms	24	334 555	100.0	18 934	5 492	654
	50 largest firms	24	334 555	100.0	18 934	5 492	654
422460	Fish & seafood whsle						
	All firms	24	334 555	100.0	18 934	5 492	654
	4 largest firms	5	215 153	64.3	6 940	1 621	167
	8 largest firms	12	295 427	88.3	16 219	4 814	458
	20 largest firms	24	334 555	100.0	18 934	5 492	654
	50 largest firms	24	334 555	100.0	18 934	5 492	654
42247	Meat & meat product whsle						
	All firms	112	20 272 965	100.0	121 017	26 471	3 094
	4 largest firms	30	17 416 495	85.9	38 046	8 756	864
	8 largest firms	70	19 040 315	93.9	79 523	16 826	2 057
	20 largest firms	94	20 115 415	99.2	109 711	23 735	2 797
	50 largest firms	112	20 272 965	100.0	121 017	26 471	3 094

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			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
422470	Meat & meat product whsle						
	All firms	112	20 272 965	100.0	121 017	26 471	3 094
	4 largest firms	30	17 416 495	85.9	38 046	8 756	864
	8 largest firms	70	19 040 315	93.9	79 523	16 826	2 057
	20 largest firms	94	20 115 415	99.2	109 711	23 735	2 797
	50 largest firms	112	20 272 965	100.0	121 017	26 471	3 094
42249	Other grocery & related products whsle						
	All firms	2 504	D	D	D	D	m
	4 largest firms	418	D	D	D	D	k
	8 largest firms	706	D	D	D	D	l
	20 largest firms	1 257	D	D	D	D	l
	50 largest firms	1 748	D	D	D	D	l
422490	Other grocery & related products whsle						
	All firms	2 504	D	D	D	D	m
	4 largest firms	418	D	D	D	D	k
	8 largest firms	706	D	D	D	D	l
	20 largest firms	1 257	D	D	D	D	l
	50 largest firms	1 748	D	D	D	D	l
4224901	Coffee, tea, & spice whsle						
	All firms	253	4 860 320	100.0	163 182	39 202	4 600
	4 largest firms	56	3 362 090	69.2	50 754	12 371	1 582
	8 largest firms	173	4 354 007	89.6	111 169	27 468	3 163
	20 largest firms	251	4 856 380	99.9	162 786	39 151	4 588
	50 largest firms	253	4 860 320	100.0	163 182	39 202	4 600
4224902	Bread & baked goods whsle						
	All firms	752	12 763 211	100.0	966 632	252 384	29 483
	4 largest firms	443	10 933 707	85.7	714 333	190 495	21 441
	8 largest firms	557	11 734 366	91.9	806 566	213 303	24 192
	20 largest firms	718	12 680 021	99.3	953 362	248 976	28 875
	50 largest firms	752	12 763 211	100.0	966 632	252 384	29 483
4224903	Soft drinks whsle						
	All firms	1 034	21 211 495	100.0	2 347 120	541 564	70 809
	4 largest firms	584	14 642 630	69.0	1 597 371	369 202	46 288
	8 largest firms	678	16 731 640	78.9	1 801 045	417 086	52 829
	20 largest firms	859	19 464 132	91.8	2 144 148	494 441	63 732
	50 largest firms	973	20 971 156	98.9	2 315 630	534 274	69 648
4224904	Canned goods whsle						
	All firms	88	10 565 606	100.0	160 492	40 791	3 527
	4 largest firms	44	7 882 059	74.6	73 038	17 496	1 359
	8 largest firms	60	9 360 903	88.6	105 809	26 394	1 920
	20 largest firms	81	10 509 541	99.5	156 313	39 222	3 388
	50 largest firms	88	10 565 606	100.0	160 492	40 791	3 527
4224905	Food & beverage basic materials whsle						
	All firms	52	1 323 153	100.0	47 761	12 808	1 011
	4 largest firms	19	1 107 174	83.7	37 387	10 216	767
	8 largest firms	33	1 261 856	95.4	42 144	11 423	902
	20 largest firms	52	1 323 153	100.0	47 761	12 808	1 011
	50 largest firms	52	1 323 153	100.0	47 761	12 808	1 011
4224906	Other grocery specialties whsle						
	All firms	325	D	D	D	D	j
	4 largest firms	75	D	D	D	D	i
	8 largest firms	137	D	D	D	D	i
	20 largest firms	210	D	D	D	D	i
	50 largest firms	289	D	D	D	D	j
4226	Chemical & allied products whsle						
	All firms	2 281	66 366 082	100.0	2 396 085	626 620	46 112
	4 largest firms	32	16 818 902	25.3	346 770	112 804	4 015
	8 largest firms	98	24 268 579	36.6	471 156	141 879	6 289
	20 largest firms	622	38 263 775	57.7	1 028 418	284 529	15 891
	50 largest firms	1 036	52 612 224	79.3	1 493 736	400 155	25 097
42261	Plastics materials & basic forms & shapes whsle						
	All firms	338	14 689 127	100.0	347 971	87 185	7 095
	4 largest firms	23	6 558 228	44.6	74 430	20 461	912
	8 largest firms	62	8 747 552	59.6	129 003	34 784	1 618
	20 largest firms	124	12 114 641	82.5	200 160	51 210	2 951
	50 largest firms	240	14 030 424	95.5	276 426	70 777	5 265

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
422610	Plastics materials & basic forms & shapes whsle						
	All firms	338	14 689 127	100.0	347 971	87 185	7 095
	4 largest firms	23	6 558 228	44.6	74 430	20 461	912
	8 largest firms	62	8 747 552	59.6	129 003	34 784	1 618
	20 largest firms	124	12 114 641	82.5	200 160	51 210	2 951
	50 largest firms	240	14 030 424	95.5	276 426	70 777	5 265
42269	Other chemical & allied products whsle						
	All firms	1 943	51 676 955	100.0	2 048 114	539 435	39 017
	4 largest firms	26	13 357 293	25.8	325 528	101 997	4 044
	8 largest firms	152	19 728 519	38.2	599 808	167 280	8 689
	20 largest firms	558	31 362 517	60.7	947 980	260 501	15 035
	50 largest firms	1 045	43 309 257	83.8	1 439 114	385 629	25 240
422690	Other chemical & allied products whsle						
	All firms	1 943	51 676 955	100.0	2 048 114	539 435	39 017
	4 largest firms	26	13 357 293	25.8	325 528	101 997	4 044
	8 largest firms	152	19 728 519	38.2	599 808	167 280	8 689
	20 largest firms	558	31 362 517	60.7	947 980	260 501	15 035
	50 largest firms	1 045	43 309 257	83.8	1 439 114	385 629	25 240
4226901	Industrial gases (except LP) whsle						
	All firms	291	1 302 718	100.0	165 055	40 416	4 117
	4 largest firms	231	1 044 417	80.2	130 883	31 988	3 174
	8 largest firms	285	1 251 754	96.1	161 331	39 427	4 005
	20 largest firms	291	1 302 718	100.0	165 055	40 416	4 117
	50 largest firms	291	1 302 718	100.0	165 055	40 416	4 117
4226902	Other chemical & allied products whsle						
	All firms	1 652	50 374 237	100.0	1 883 059	499 019	34 900
	4 largest firms	26	13 357 293	26.5	325 528	101 997	4 044
	8 largest firms	152	19 728 519	39.2	599 808	167 280	8 689
	20 largest firms	556	31 351 625	62.2	947 063	260 237	15 003
	50 largest firms	1 076	42 809 465	85.0	1 354 007	364 443	23 342
4227	Petroleum & petroleum products whsle						
	All firms	1 271	116 162 796	100.0	992 475	263 868	20 311
	4 largest firms	238	39 240 920	33.8	304 064	87 962	4 923
	8 largest firms	408	69 336 451	59.7	471 747	130 742	8 383
	20 largest firms	943	105 099 321	90.5	783 382	210 884	15 656
	50 largest firms	1 200	115 629 120	99.5	971 844	258 794	19 775
42271	Petroleum bulk stations & terminals						
	All firms	892	83 944 314	100.0	655 953	171 350	14 691
	4 largest firms	168	32 674 877	38.9	160 318	43 377	2 999
	8 largest firms	368	56 660 701	67.5	315 482	83 629	6 450
	20 largest firms	736	78 750 159	93.8	547 035	144 045	12 155
	50 largest firms	891	D	D	D	D	j
422710	Petroleum bulk stations & terminals						
	All firms	892	83 944 314	100.0	655 953	171 350	14 691
	4 largest firms	168	32 674 877	38.9	160 318	43 377	2 999
	8 largest firms	368	56 660 701	67.5	315 482	83 629	6 450
	20 largest firms	736	78 750 159	93.8	547 035	144 045	12 155
	50 largest firms	891	D	D	D	D	j
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	865	D	D	D	D	j
	4 largest firms	155	D	D	D	D	h
	8 largest firms	359	D	D	D	D	i
	20 largest firms	724	D	D	D	D	j
	50 largest firms	865	D	D	D	D	j
42271011	Petroleum bulk stations (except LP)						
	All firms	198	D	D	D	D	h
	4 largest firms	76	D	D	D	D	g
	8 largest firms	117	D	D	D	D	g
	20 largest firms	169	D	D	D	D	g
	50 largest firms	198	D	D	D	D	h
42271012	Petroleum bulk terminals (except LP)						
	All firms	667	D	D	D	D	j
	4 largest firms	138	D	D	D	D	g
	8 largest firms	280	D	D	D	D	i
	20 largest firms	583	D	D	D	D	j
	50 largest firms	667	D	D	D	D	j

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	27	D	D	D	D	e
	4 largest firms	15	D	D	D	D	c
	8 largest firms	21	D	D	D	D	e
	20 largest firms	27	D	D	D	D	e
	50 largest firms	27	D	D	D	D	e
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	379	32 218 482	100.0	336 522	92 518	5 620
	4 largest firms	115	18 597 560	57.7	182 533	51 886	2 584
	8 largest firms	144	25 134 822	78.0	211 675	60 033	3 129
	20 largest firms	280	30 649 968	95.1	301 402	83 887	4 747
	50 largest firms	364	32 193 789	99.9	333 165	91 786	5 542
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	379	32 218 482	100.0	336 522	92 518	5 620
	4 largest firms	115	18 597 560	57.7	182 533	51 886	2 584
	8 largest firms	144	25 134 822	78.0	211 675	60 033	3 129
	20 largest firms	280	30 649 968	95.1	301 402	83 887	4 747
	50 largest firms	364	32 193 789	99.9	333 165	91 786	5 542
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	161	D	D	D	D	i
	4 largest firms	95	D	D	D	D	g
	8 largest firms	125	D	D	D	D	i
	20 largest firms	152	D	D	D	D	i
	50 largest firms	161	D	D	D	D	i
42281	Beer & ale whsle						
	All firms	28	D	D	D	D	h
	4 largest firms	22	D	D	D	D	h
	8 largest firms	27	D	D	D	D	h
	20 largest firms	28	D	D	D	D	h
	50 largest firms	28	D	D	D	D	h
422810	Beer & ale whsle						
	All firms	28	D	D	D	D	h
	4 largest firms	22	D	D	D	D	h
	8 largest firms	27	D	D	D	D	h
	20 largest firms	28	D	D	D	D	h
	50 largest firms	28	D	D	D	D	h
42282	Wine & distilled alcoholic beverage whsle						
	All firms	133	8 055 507	100.0	277 666	72 952	3 753
	4 largest firms	95	6 059 102	75.2	186 563	50 368	2 170
	8 largest firms	114	7 793 508	96.7	251 154	66 504	3 105
	20 largest firms	133	D	D	D	D	h
	50 largest firms	133	D	D	D	D	h
422820	Wine & distilled alcoholic beverage whsle						
	All firms	133	8 055 507	100.0	277 666	72 952	3 753
	4 largest firms	95	6 059 102	75.2	186 563	50 368	2 170
	8 largest firms	114	7 793 508	96.7	251 154	66 504	3 105
	20 largest firms	133	D	D	D	D	h
	50 largest firms	133	D	D	D	D	h
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	133	8 055 507	100.0	277 666	72 952	3 753
	4 largest firms	95	6 059 102	75.2	186 563	50 368	2 170
	8 largest firms	114	7 793 508	96.7	251 154	66 504	3 105
	20 largest firms	133	D	D	D	D	h
	50 largest firms	133	D	D	D	D	h
4229	Miscellaneous nondurable goods whsle						
	All firms	1 936	D	D	D	D	i
	4 largest firms	62	D	D	D	D	i
	8 largest firms	236	D	D	D	D	j
	20 largest firms	550	D	D	D	D	j
	50 largest firms	971	D	D	D	D	k
42291	Farm supplies whsle						

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
42291	Farm supplies whsle—Con.						
	All firms	718	18 788 908	100.0	768 644	209 649	14 723
	4 largest firms	20	10 549 354	56.1	387 042	113 502	4 387
	8 largest firms	124	13 431 574	71.5	506 954	140 246	7 548
	20 largest firms	432	16 602 030	88.4	648 640	177 825	11 565
	50 largest firms	618	18 521 993	98.6	750 699	204 636	14 119
422910	Farm supplies whsle						
	All firms	718	18 788 908	100.0	768 644	209 649	14 723
	4 largest firms	20	10 549 354	56.1	387 042	113 502	4 387
	8 largest firms	124	13 431 574	71.5	506 954	140 246	7 548
	20 largest firms	432	16 602 030	88.4	648 640	177 825	11 565
	50 largest firms	618	18 521 993	98.6	750 699	204 636	14 119
4229101	Farm supplies—farm dealers						
	All firms	510	3 131 362	100.0	175 680	47 898	5 749
	4 largest firms	236	1 513 681	48.3	54 667	13 810	1 740
	8 largest firms	284	2 327 170	74.3	125 362	35 015	3 835
	20 largest firms	419	2 895 470	92.5	159 293	43 162	5 140
	50 largest firms	503	3 125 710	99.8	175 055	47 754	5 721
4229102	Farm supplies—whsle distributors						
	All firms	208	15 657 546	100.0	592 964	161 751	8 974
	4 largest firms	16	10 260 885	65.5	383 502	112 536	4 316
	8 largest firms	51	12 807 579	81.8	486 737	134 585	6 874
	20 largest firms	122	14 930 256	95.4	542 924	148 349	7 864
	50 largest firms	190	15 637 441	99.9	590 463	161 137	8 894
42292	Book, periodical, & newspaper whsle						
	All firms	674	14 024 800	100.0	817 849	207 016	17 026
	4 largest firms	184	7 833 167	55.9	302 884	74 068	5 924
	8 largest firms	254	9 469 656	67.5	390 377	102 931	7 117
	20 largest firms	340	11 440 339	81.6	543 431	141 484	9 863
	50 largest firms	509	13 442 717	95.8	739 344	187 603	14 586
422920	Book, periodical, & newspaper whsle						
	All firms	674	14 024 800	100.0	817 849	207 016	17 026
	4 largest firms	184	7 833 167	55.9	302 884	74 068	5 924
	8 largest firms	254	9 469 656	67.5	390 377	102 931	7 117
	20 largest firms	340	11 440 339	81.6	543 431	141 484	9 863
	50 largest firms	509	13 442 717	95.8	739 344	187 603	14 586
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	12	79 855	100.0	7 757	1 813	430
	4 largest firms	4	57 361	71.8	4 829	1 219	295
	8 largest firms	9	D	D	D	D	e
	20 largest firms	12	79 855	100.0	7 757	1 813	430
	50 largest firms	12	79 855	100.0	7 757	1 813	430
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	12	79 855	100.0	7 757	1 813	430
	4 largest firms	4	57 361	71.8	4 829	1 219	295
	8 largest firms	9	D	D	D	D	e
	20 largest firms	12	79 855	100.0	7 757	1 813	430
	50 largest firms	12	79 855	100.0	7 757	1 813	430
42294	Tobacco & tobacco product whsle						
	All firms	62	18 550 203	100.0	407 935	106 130	11 349
	4 largest firms	49	17 136 156	92.4	328 700	85 972	8 657
	8 largest firms	54	18 304 454	98.7	393 940	101 733	10 888
	20 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
	50 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
422940	Tobacco & tobacco product whsle						
	All firms	62	18 550 203	100.0	407 935	106 130	11 349
	4 largest firms	49	17 136 156	92.4	328 700	85 972	8 657
	8 largest firms	54	18 304 454	98.7	393 940	101 733	10 888
	20 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
	50 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
42295	Paint, varnish, & supplies whsle						
	All firms	356	2 987 359	100.0	184 049	44 333	4 488
	4 largest firms	167	1 757 245	58.8	92 438	21 985	2 361
	8 largest firms	207	2 327 452	77.9	127 663	30 364	3 122
	20 largest firms	232	2 781 242	93.1	160 470	38 340	3 750
	50 largest firms	343	2 982 011	99.8	183 360	44 150	4 449

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
422950	Paint, varnish, & supplies whsle						
	All firms	356	2 987 359	100.0	184 049	44 333	4 488
	4 largest firms	167	1 757 245	58.8	92 438	21 985	2 361
	8 largest firms	207	2 327 452	77.9	127 663	30 364	3 122
	20 largest firms	232	2 781 242	93.1	160 470	38 340	3 750
	50 largest firms	343	2 982 011	99.8	183 360	44 150	4 449
4229501	Paint, varnish, & supplies whsle						
	All firms	356	2 987 359	100.0	184 049	44 333	4 488
	4 largest firms	167	1 757 245	58.8	92 438	21 985	2 361
	8 largest firms	207	2 327 452	77.9	127 663	30 364	3 122
	20 largest firms	232	2 781 242	93.1	160 470	38 340	3 750
	50 largest firms	343	2 982 011	99.8	183 360	44 150	4 449
42299	Other miscellaneous nondurable goods whsle						
	All firms	114	D	D	D	D	h
	4 largest firms	7	D	D	D	D	f
	8 largest firms	12	D	D	D	D	g
	20 largest firms	33	D	D	D	D	g
	50 largest firms	74	D	D	D	D	h
422990	Other miscellaneous nondurable goods whsle						
	All firms	114	D	D	D	D	h
	4 largest firms	7	D	D	D	D	f
	8 largest firms	12	D	D	D	D	g
	20 largest firms	33	D	D	D	D	g
	50 largest firms	74	D	D	D	D	h
4229901	Art goods whsle						
	All firms	16	652 548	100.0	27 576	6 680	918
	4 largest firms	6	578 816	88.7	19 930	4 862	665
	8 largest firms	10	633 270	97.0	25 487	6 158	796
	20 largest firms	16	652 548	100.0	27 576	6 680	918
	50 largest firms	16	652 548	100.0	27 576	6 680	918
4229902	General merchandise (nondurable goods) whsle						
	All firms	8	630 129	100.0	38 929	10 597	648
	4 largest firms	5	D	D	D	D	f
	8 largest firms	8	630 129	100.0	38 929	10 597	648
	20 largest firms	8	630 129	100.0	38 929	10 597	648
	50 largest firms	8	630 129	100.0	38 929	10 597	648
4229903	Textile bags, bagging, & burlap whsle						
	All firms	6	25 170	100.0	1 406	318	34
	4 largest firms	5	D	D	D	D	b
	8 largest firms	6	25 170	100.0	1 406	318	34
	20 largest firms	6	25 170	100.0	1 406	318	34
	50 largest firms	6	25 170	100.0	1 406	318	34
4229904	Other nondurable goods whsle						
	All firms	84	D	D	D	D	g
	4 largest firms	6	D	D	D	D	f
	8 largest firms	11	D	D	D	D	f
	20 largest firms	28	D	D	D	D	g
	50 largest firms	74	D	D	D	D	g
	AGENTS, BROKERS, AND COMMISSION MERCHANTS						
	All firms	'47 835	'467 651 822	100.0	'10 630 348	'2 403 680	'283 257
	4 largest firms	114	55 689 903	11.9	398 556	96 700	28 902
	8 largest firms	231	77 749 328	16.6	712 910	168 422	39 433
	20 largest firms	319	104 616 042	22.4	1 085 244	254 665	50 052
	50 largest firms	429	129 860 608	27.8	1 376 969	324 346	57 095
421	Wholesale trade, durable goods						
	All firms	'32 022	'257 371 090	100.0	'6 770 114	'1 521 895	'162 155
	4 largest firms	113	47 413 329	18.4	407 706	97 077	29 019
	8 largest firms	118	51 558 505	20.0	488 412	116 889	30 302
	20 largest firms	142	59 769 737	23.2	595 088	141 701	32 475
	50 largest firms	208	68 496 934	26.6	715 670	167 763	34 767

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
4211	Wholesale trade, durable goods—Con.						
	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	1 810	'75 470 396	100.0	'937 928	'213 493	45 938
	4 largest firms	113	47 413 329	62.8	407 706	97 077	29 019
	8 largest firms	117	50 892 745	67.4	443 768	104 944	29 665
	20 largest firms	131	55 493 923	73.5	497 307	116 221	31 760
	50 largest firms	163	59 830 358	79.3	568 504	130 032	34 008
42111	Automobile & other motor vehicle whsle						
	All firms	630	'58 536 229	100.0	'582 615	'134 698	40 663
	4 largest firms	113	47 413 329	81.0	407 706	97 077	29 019
	8 largest firms	117	50 773 632	86.7	429 750	102 535	30 379
	20 largest firms	131	53 130 210	90.8	466 828	110 165	32 703
	50 largest firms	166	55 509 379	94.8	507 625	119 068	35 325
421110	Automobile & other motor vehicle whsle						
	All firms	630	'58 536 229	100.0	'582 615	'134 698	40 663
	4 largest firms	113	47 413 329	81.0	407 706	97 077	29 019
	8 largest firms	117	50 773 632	86.7	429 750	102 535	30 379
	20 largest firms	131	53 130 210	90.8	466 828	110 165	32 703
	50 largest firms	166	55 509 379	94.8	507 625	119 068	35 325
4211101	Automobile & motorcycle whsle						
	All firms	497	'57 491 226	100.0	'557 193	'129 815	39 692
	4 largest firms	113	47 413 329	82.5	407 706	97 077	29 019
	8 largest firms	117	50 773 632	88.3	429 750	102 535	30 379
	20 largest firms	131	53 130 210	92.4	466 828	110 165	32 703
	50 largest firms	173	55 276 056	96.1	505 779	119 040	35 480
4211102	Bus & recreational vehicle whsle						
	All firms	26	D	D	D	D	c
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	26	D	D	D	D	c
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	21	196 491	100.0	3 630	748	229
	4 largest firms	4	148 883	75.8	2 796	539	166
	8 largest firms	8	178 730	91.0	3 165	623	178
	20 largest firms	20	196 431	100.0	3 627	745	228
	50 largest firms	21	196 491	100.0	3 630	748	229
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	16	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	16	D	D	D	D	b
	50 largest firms	16	D	D	D	D	b
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	70	D	D	D	D	e
	4 largest firms	8	D	D	D	D	b
	8 largest firms	12	D	D	D	D	c
	20 largest firms	24	D	D	D	D	c
	50 largest firms	54	D	D	D	D	e
42112	Motor vehicle supplies & new parts whsle						
	All firms	1 129	'16 750 610	100.0	349 057	77 461	5 106
	4 largest firms	4	2 451 983	14.6	33 887	6 912	238
	8 largest firms	8	3 625 184	21.6	50 786	10 251	341
	20 largest firms	21	5 533 213	33.0	82 535	15 929	558
	50 largest firms	53	8 248 793	49.2	132 188	27 863	1 023
421120	Motor vehicle supplies & new parts whsle						
	All firms	1 129	'16 750 610	100.0	349 057	77 461	5 106
	4 largest firms	4	2 451 983	14.6	33 887	6 912	238
	8 largest firms	8	3 625 184	21.6	50 786	10 251	341
	20 largest firms	21	5 533 213	33.0	82 535	15 929	558
	50 largest firms	53	8 248 793	49.2	132 188	27 863	1 023
4211201	Motor vehicle supplies & new parts—warehouse distributors						

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4211201	Motor vehicle supplies & new parts—warehouse distributors—Con.						
	All firms	395	4 646 827	100.0	101 692	22 176	1 861
	4 largest firms	4	1 574 617	33.9	17 748	3 220	134
	8 largest firms	9	1 931 405	41.6	25 993	4 415	208
	20 largest firms	25	2 490 649	53.6	37 796	7 109	413
	50 largest firms	56	3 235 081	69.6	55 347	11 294	686
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	669	11 883 075	100.0	241 158	53 861	3 097
	4 largest firms	4	1 775 963	14.9	31 150	7 149	265
	8 largest firms	8	2 707 083	22.8	41 790	8 746	332
	20 largest firms	21	4 447 932	37.4	73 074	14 494	585
	50 largest firms	52	6 781 208	57.1	113 166	25 452	921
4211203	Petroleum products marketing equipment whsle						
	All firms	65	220 708	100.0	6 207	1 424	148
	4 largest firms	6	95 956	43.5	2 275	598	30
	8 largest firms	10	130 445	59.1	3 442	856	51
	20 largest firms	22	185 947	84.3	4 511	1 069	87
	50 largest firms	52	219 448	99.4	6 020	1 403	138
42113	Tire & tube whsle						
	All firms	51	183 557	100.0	6 256	1 334	169
	4 largest firms	4	78 958	43.0	1 261	243	23
	8 largest firms	11	118 660	64.6	3 405	726	86
	20 largest firms	24	164 626	89.7	4 683	987	118
	50 largest firms	51	183 557	100.0	6 256	1 334	169
421130	Tire & tube whsle						
	All firms	51	183 557	100.0	6 256	1 334	169
	4 largest firms	4	78 958	43.0	1 261	243	23
	8 largest firms	11	118 660	64.6	3 405	726	86
	20 largest firms	24	164 626	89.7	4 683	987	118
	50 largest firms	51	183 557	100.0	6 256	1 334	169
4212	Furniture & home furnishings whsle						
	All firms	2 849	14 278 989	100.0	398 144	92 024	9 253
	4 largest firms	4	977 491	6.8	12 513	4 512	168
	8 largest firms	9	1 321 830	9.3	25 423	7 430	445
	20 largest firms	26	2 157 063	15.1	37 495	10 583	687
	50 largest firms	56	3 448 517	24.2	63 293	16 427	1 112
42121	Furniture whsle						
	All firms	1 570	7 397 432	100.0	216 906	52 079	4 951
	4 largest firms	5	530 828	7.2	15 417	5 530	283
	8 largest firms	11	816 331	11.0	20 021	6 827	399
	20 largest firms	25	1 412 742	19.1	30 094	9 567	592
	50 largest firms	57	2 275 792	30.8	52 305	14 246	1 021
421210	Furniture whsle						
	All firms	1 570	7 397 432	100.0	216 906	52 079	4 951
	4 largest firms	5	530 828	7.2	15 417	5 530	283
	8 largest firms	11	816 331	11.0	20 021	6 827	399
	20 largest firms	25	1 412 742	19.1	30 094	9 567	592
	50 largest firms	57	2 275 792	30.8	52 305	14 246	1 021
4212101	Household & lawn furniture whsle						
	All firms	938	4 824 140	100.0	114 108	28 070	2 552
	4 largest firms	5	530 828	11.0	15 417	5 530	283
	8 largest firms	9	800 236	16.6	18 558	6 487	379
	20 largest firms	21	1 272 596	26.4	30 566	9 233	601
	50 largest firms	52	1 931 284	40.0	41 465	11 446	771
4212102	Office & business furniture whsle						
	All firms	632	2 573 292	100.0	102 798	24 009	2 399
	4 largest firms	7	245 532	9.5	5 071	1 278	92
	8 largest firms	12	407 723	15.8	9 067	2 202	172
	20 largest firms	26	743 347	28.9	18 504	4 345	363
	50 largest firms	58	1 226 722	47.7	36 833	8 564	721
42122	Home furnishings whsle						
	All firms	1 279	6 881 557	100.0	181 238	39 945	4 302
	4 largest firms	4	791 002	11.5	10 006	1 900	162
	8 largest firms	9	1 089 906	15.8	12 789	2 642	201
	20 largest firms	22	1 715 517	24.9	25 564	5 456	415
	50 largest firms	52	2 513 125	36.5	42 777	9 491	701

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
421220	Home furnishings whsle						
	All firms	1 279	6 881 557	100.0	181 238	39 945	4 302
	4 largest firms	4	791 002	11.5	10 006	1 900	162
	8 largest firms	9	1 089 906	15.8	12 789	2 642	201
	20 largest firms	22	1 715 517	24.9	25 564	5 456	415
	50 largest firms	52	2 513 125	36.5	42 777	9 491	701
4212201	Household china, glassware, & crockery whsle						
	All firms	279	2 350 666	100.0	55 000	12 226	1 167
	4 largest firms	4	705 000	30.0	4 780	750	39
	8 largest firms	8	904 284	38.5	8 434	1 523	114
	20 largest firms	20	1 249 467	53.2	16 106	3 325	235
	50 largest firms	54	1 683 577	71.6	32 438	7 066	535
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	242	1 461 021	100.0	35 906	7 567	742
	4 largest firms	4	236 212	16.2	5 396	1 221	80
	8 largest firms	8	371 212	25.4	6 877	1 491	94
	20 largest firms	20	606 516	41.5	10 553	2 208	127
	50 largest firms	50	982 244	67.2	17 550	3 628	226
4212203	Floor coverings whsle						
	All firms	225	660 505	100.0	20 246	4 414	574
	4 largest firms	4	102 592	15.5	3 069	498	33
	8 largest firms	8	172 491	26.1	3 968	713	54
	20 largest firms	20	295 578	44.8	6 916	1 314	107
	50 largest firms	50	452 905	68.6	11 080	2 109	203
4212204	Other home furnishings whsle						
	All firms	533	2 409 365	100.0	70 086	15 738	1 819
	4 largest firms	5	362 206	15.0	8 083	1 943	157
	8 largest firms	10	547 601	22.7	12 526	2 947	268
	20 largest firms	23	821 148	34.1	17 652	4 273	368
	50 largest firms	54	1 289 834	53.5	30 152	6 780	630
4213	Lumber & other construction materials whsle						
	All firms	1 397	6 492 752	100.0	169 286	35 851	3 765
	4 largest firms	4	551 652	8.5	7 552	1 315	88
	8 largest firms	8	858 593	13.2	12 364	2 321	132
	20 largest firms	20	1 407 750	21.7	20 191	4 146	227
	50 largest firms	49	2 114 422	32.6	31 851	6 493	423
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	630	3 768 321	100.0	82 730	17 369	1 732
	4 largest firms	4	551 543	14.6	6 921	1 182	70
	8 largest firms	8	802 460	21.3	9 723	1 752	100
	20 largest firms	20	1 183 955	31.4	15 139	3 017	201
	50 largest firms	50	1 731 301	45.9	25 123	5 159	336
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	630	3 768 321	100.0	82 730	17 369	1 732
	4 largest firms	4	551 543	14.6	6 921	1 182	70
	8 largest firms	8	802 460	21.3	9 723	1 752	100
	20 largest firms	20	1 183 955	31.4	15 139	3 017	201
	50 largest firms	50	1 731 301	45.9	25 123	5 159	336
4213101	Lumber without yard whsle						
	All firms	160	780 039	100.0	14 626	2 965	350
	4 largest firms	4	239 022	30.6	1 314	319	28
	8 largest firms	8	329 252	42.2	2 546	523	48
	20 largest firms	20	462 750	59.3	4 166	811	77
	50 largest firms	53	640 180	82.1	8 928	1 884	177
4213102	Lumber with yard whsle						
	All firms	4	34 572	100.0	1 160	292	37
	4 largest firms	4	34 572	100.0	1 160	292	37
	8 largest firms	4	34 572	100.0	1 160	292	37
	20 largest firms	4	34 572	100.0	1 160	292	37
	50 largest firms	4	34 572	100.0	1 160	292	37

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	466	2 953 710	100.0	66 944	14 112	1 345
	4 largest firms	4	528 219	17.9	8 098	1 407	75
	8 largest firms	8	707 372	23.9	9 969	1 815	102
	20 largest firms	20	1 027 248	34.8	15 290	3 279	191
	50 largest firms	50	1 496 689	50.7	24 279	4 865	294
42132	Brick, stone, & related construction materials whsle						
	All firms	171	418 402	100.0	15 423	3 053	429
	4 largest firms	4	172 439	41.2	2 972	576	30
	8 largest firms	8	209 596	50.1	5 588	1 050	93
	20 largest firms	20	275 896	65.9	7 958	1 506	168
	50 largest firms	50	355 081	84.9	10 434	2 041	238
421320	Brick, stone, & related construction materials whsle						
	All firms	171	418 402	100.0	15 423	3 053	429
	4 largest firms	4	172 439	41.2	2 972	576	30
	8 largest firms	8	209 596	50.1	5 588	1 050	93
	20 largest firms	20	275 896	65.9	7 958	1 506	168
	50 largest firms	50	355 081	84.9	10 434	2 041	238
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	74	75 029	100.0	3 643	757	120
	4 largest firms	4	20 096	26.8	354	71	9
	8 largest firms	8	31 368	41.8	640	130	18
	20 largest firms	20	54 263	72.3	1 588	370	47
	50 largest firms	50	73 252	97.6	3 171	644	94
4213202	Sand, gravel, & stone whsle						
	All firms	38	117 711	100.0	5 191	916	139
	4 largest firms	4	66 867	56.8	1 515	239	23
	8 largest firms	8	92 164	78.3	3 954	703	85
	20 largest firms	20	114 194	97.0	4 769	839	117
	50 largest firms	38	117 711	100.0	5 191	916	139
4213203	Cement, lime, & related products whsle						
	All firms	59	225 662	100.0	6 589	1 380	170
	4 largest firms	4	142 031	62.9	2 798	570	58
	8 largest firms	8	162 836	72.2	3 550	730	71
	20 largest firms	20	197 899	87.7	4 284	884	91
	50 largest firms	50	225 054	99.7	6 395	1 340	157
42133	Roofing, siding, & insulation material whsle						
	All firms	293	1 339 534	100.0	36 950	7 707	732
	4 largest firms	4	220 740	16.5	4 711	983	60
	8 largest firms	9	308 851	23.1	5 862	1 122	70
	20 largest firms	21	515 514	38.5	11 048	2 110	143
	50 largest firms	53	818 608	61.1	18 165	3 650	275
421330	Roofing, siding, & insulation material whsle						
	All firms	293	1 339 534	100.0	36 950	7 707	732
	4 largest firms	4	220 740	16.5	4 711	983	60
	8 largest firms	9	308 851	23.1	5 862	1 122	70
	20 largest firms	21	515 514	38.5	11 048	2 110	143
	50 largest firms	53	818 608	61.1	18 165	3 650	275
4213301	Roofing, siding, & insulation material whsle						
	All firms	293	1 339 534	100.0	36 950	7 707	732
	4 largest firms	4	220 740	16.5	4 711	983	60
	8 largest firms	9	308 851	23.1	5 862	1 122	70
	20 largest firms	21	515 514	38.5	11 048	2 110	143
	50 largest firms	53	818 608	61.1	18 165	3 650	275
42139	Other construction materials whsle						
	All firms	303	966 495	100.0	34 183	7 722	872
	4 largest firms	4	169 009	17.5	2 957	648	37
	8 largest firms	8	271 265	28.1	4 860	885	84
	20 largest firms	21	421 113	43.6	9 414	1 985	141
	50 largest firms	53	630 772	65.3	14 518	3 163	259

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
421390	Other construction materials whsle						
	All firms	303	966 495	100.0	34 183	7 722	872
	4 largest firms	4	169 009	17.5	2 957	648	37
	8 largest firms	8	271 265	28.1	4 860	885	84
	20 largest firms	21	421 113	43.6	9 414	1 985	141
	50 largest firms	53	630 772	65.3	14 518	3 163	259
4213901	Flat glass & other construction glass whsle						
	All firms	49	220 957	100.0	6 052	1 425	120
	4 largest firms	4	59 885	27.1	1 516	390	18
	8 largest firms	8	98 600	44.6	2 697	664	33
	20 largest firms	20	176 913	80.1	4 654	1 148	75
	50 largest firms	49	220 957	100.0	6 052	1 425	120
4213902	Other construction materials whsle						
	All firms	254	745 538	100.0	28 131	6 297	752
	4 largest firms	4	169 009	22.7	2 957	648	37
	8 largest firms	8	266 380	35.7	4 733	873	84
	20 largest firms	23	396 054	53.1	8 067	1 638	152
	50 largest firms	53	537 898	72.1	13 050	2 770	270
4214	Professional & commercial equipment & supplies whsle						
	All firms	3 825	17 418 779	100.0	773 243	181 955	14 500
	4 largest firms	13	2 442 531	14.0	43 708	11 651	579
	8 largest firms	18	3 261 658	18.7	51 171	12 768	624
	20 largest firms	34	4 678 206	26.9	79 192	20 791	1 072
	50 largest firms	68	6 385 557	36.7	127 795	33 558	1 675
42141	Photographic equipment & supplies whsle						
	All firms	98	228 240	100.0	8 218	1 708	191
	4 largest firms	4	67 824	29.7	1 026	287	19
	8 largest firms	8	109 864	48.1	1 992	396	29
	20 largest firms	20	169 161	74.1	3 707	762	66
	50 largest firms	50	216 401	94.8	5 920	1 211	116
421410	Photographic equipment & supplies whsle						
	All firms	98	228 240	100.0	8 218	1 708	191
	4 largest firms	4	67 824	29.7	1 026	287	19
	8 largest firms	8	109 864	48.1	1 992	396	29
	20 largest firms	20	169 161	74.1	3 707	762	66
	50 largest firms	50	216 401	94.8	5 920	1 211	116
42142	Office equipment whsle						
	All firms	404	1 595 240	100.0	63 279	14 593	1 832
	4 largest firms	5	571 701	35.8	4 944	1 149	64
	8 largest firms	9	754 553	47.3	8 526	2 005	113
	20 largest firms	22	1 004 481	63.0	14 860	3 514	264
	50 largest firms	56	1 229 807	77.1	24 124	5 737	514
421420	Office equipment whsle						
	All firms	404	1 595 240	100.0	63 279	14 593	1 832
	4 largest firms	5	571 701	35.8	4 944	1 149	64
	8 largest firms	9	754 553	47.3	8 526	2 005	113
	20 largest firms	22	1 004 481	63.0	14 860	3 514	264
	50 largest firms	56	1 229 807	77.1	24 124	5 737	514
42143	Computer & computer peripheral equipment & software whsle						
	All firms	757	7 345 635	100.0	212 093	51 274	3 511
	4 largest firms	13	2 305 491	31.4	45 111	11 613	574
	8 largest firms	18	3 072 772	41.8	50 275	12 545	608
	20 largest firms	35	4 318 691	58.8	74 168	18 047	899
	50 largest firms	71	5 434 106	74.0	106 505	26 952	1 313
421430	Computer & computer peripheral equipment & software whsle						
	All firms	757	7 345 635	100.0	212 093	51 274	3 511
	4 largest firms	13	2 305 491	31.4	45 111	11 613	574
	8 largest firms	18	3 072 772	41.8	50 275	12 545	608
	20 largest firms	35	4 318 691	58.8	74 168	18 047	899
	50 largest firms	71	5 434 106	74.0	106 505	26 952	1 313

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4214301	Computer & peripheral equipment whsle						
	All firms	609	6 670 157	100.0	183 321	44 830	3 031
	4 largest firms	13	2 305 491	34.6	45 111	11 613	574
	8 largest firms	18	3 019 537	45.3	48 954	12 003	604
	20 largest firms	35	4 157 811	62.3	74 069	19 501	904
	50 largest firms	70	5 149 892	77.2	99 929	25 670	1 276
42143011	Computers & peripheral equipment for resale						
	All firms	320	4 896 105	100.0	102 413	25 812	1 708
	4 largest firms	6	2 079 398	42.5	27 328	6 718	385
	8 largest firms	14	2 683 922	54.8	32 869	8 063	456
	20 largest firms	28	3 613 385	73.8	50 066	13 808	590
	50 largest firms	61	4 324 442	88.3	68 528	17 887	836
42143012	Computers & peripheral equipment for end use						
	All firms	289	1 774 052	100.0	80 908	19 018	1 323
	4 largest firms	11	762 839	43.0	30 871	7 505	400
	8 largest firms	15	924 188	52.1	36 076	8 346	459
	20 largest firms	31	1 173 267	66.1	45 334	10 717	575
	50 largest firms	64	1 449 306	81.7	55 348	12 862	724
4214302	Computer software (packaged) whsle						
	All firms	148	675 478	100.0	28 772	6 444	480
	4 largest firms	4	365 000	54.0	7 412	1 772	75
	8 largest firms	8	435 464	64.5	9 246	2 211	95
	20 largest firms	20	531 024	78.6	13 389	3 064	162
	50 largest firms	51	621 950	92.1	21 237	4 671	301
42144	Other commercial equipment whsle						
	All firms	594	2 686 765	100.0	105 465	24 426	2 474
	4 largest firms	5	168 019	6.3	5 249	1 332	129
	8 largest firms	10	289 107	10.8	8 913	2 615	186
	20 largest firms	27	585 401	21.8	20 147	5 068	464
	50 largest firms	61	1 080 009	40.2	38 058	9 363	767
421440	Other commercial equipment whsle						
	All firms	594	2 686 765	100.0	105 465	24 426	2 474
	4 largest firms	5	168 019	6.3	5 249	1 332	129
	8 largest firms	10	289 107	10.8	8 913	2 615	186
	20 largest firms	27	585 401	21.8	20 147	5 068	464
	50 largest firms	61	1 080 009	40.2	38 058	9 363	767
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	438	2 172 270	100.0	77 586	18 041	1 723
	4 largest firms	6	151 426	7.0	5 943	1 900	132
	8 largest firms	12	256 793	11.8	7 443	2 175	155
	20 largest firms	28	517 124	23.8	14 287	3 843	280
	50 largest firms	63	951 063	43.8	28 296	7 114	494
4214402	Store machines & equipment whsle						
	All firms	156	514 495	100.0	27 879	6 385	751
	4 largest firms	4	137 681	26.8	2 970	715	54
	8 largest firms	8	226 105	43.9	12 000	2 785	314
	20 largest firms	20	328 151	63.8	15 738	3 662	375
	50 largest firms	50	439 584	85.4	21 054	4 963	540
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	1 473	4 492 032	100.0	322 532	75 514	5 076
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	585 569	13.0	21 619	6 767	346
	20 largest firms	20	956 281	21.3	39 329	10 508	564
	50 largest firms	66	1 548 640	34.5	77 889	17 524	971
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	1 473	4 492 032	100.0	322 532	75 514	5 076
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	585 569	13.0	21 619	6 767	346
	20 largest firms	20	956 281	21.3	39 329	10 508	564
	50 largest firms	66	1 548 640	34.5	77 889	17 524	971

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	1 423	4 284 750	100.0	303 636	70 445	4 751
	4 largest firms	4	370 815	8.7	8 378	3 269	189
	8 largest firms	8	562 760	13.1	13 171	3 983	255
	20 largest firms	20	896 652	20.9	28 919	7 414	434
	50 largest firms	66	1 458 836	34.0	65 939	14 303	823
4214502	Dental equipment & supplies whsle						
	All firms	50	207 282	100.0	18 896	5 069	325
	4 largest firms	4	145 926	70.4	12 470	3 492	157
	8 largest firms	8	161 753	78.0	13 493	3 792	187
	20 largest firms	20	191 616	92.4	17 118	4 615	264
	50 largest firms	50	207 282	100.0	18 896	5 069	325
42146	Ophthalmic goods whsle						
	All firms	164	264 765	100.0	14 399	3 437	419
	4 largest firms	4	86 330	32.6	3 989	1 072	156
	8 largest firms	8	123 330	46.6	4 667	1 243	166
	20 largest firms	20	180 311	68.1	6 406	1 628	183
	50 largest firms	50	231 364	87.4	9 388	2 404	250
421460	Ophthalmic goods whsle						
	All firms	164	264 765	100.0	14 399	3 437	419
	4 largest firms	4	86 330	32.6	3 989	1 072	156
	8 largest firms	8	123 330	46.6	4 667	1 243	166
	20 largest firms	20	180 311	68.1	6 406	1 628	183
	50 largest firms	50	231 364	87.4	9 388	2 404	250
42149	Other professional equipment & supplies whsle						
	All firms	335	806 102	100.0	47 257	11 003	997
	4 largest firms	10	147 082	18.2	5 188	1 347	66
	8 largest firms	18	221 143	27.4	8 174	1 956	104
	20 largest firms	31	358 794	44.5	14 453	3 304	189
	50 largest firms	71	536 029	66.5	24 744	5 906	369
421490	Other professional equipment & supplies whsle						
	All firms	335	806 102	100.0	47 257	11 003	997
	4 largest firms	10	147 082	18.2	5 188	1 347	66
	8 largest firms	18	221 143	27.4	8 174	1 956	104
	20 largest firms	31	358 794	44.5	14 453	3 304	189
	50 largest firms	71	536 029	66.5	24 744	5 906	369
4214901	Religious & school supplies whsle						
	All firms	50	174 015	100.0	8 404	1 812	199
	4 largest firms	6	99 108	57.0	2 318	570	54
	8 largest firms	10	124 378	71.5	2 973	725	78
	20 largest firms	22	160 878	92.5	6 851	1 506	146
	50 largest firms	50	174 015	100.0	8 404	1 812	199
4214902	Other professional equipment & supplies whsle						
	All firms	285	632 087	100.0	38 853	9 191	798
	4 largest firms	8	115 004	18.2	4 737	1 296	43
	8 largest firms	16	176 535	27.9	7 213	1 723	73
	20 largest firms	39	292 231	46.2	14 327	3 304	175
	50 largest firms	70	437 115	69.2	22 542	5 394	322
4215	Metal & mineral (except petroleum) whsle						
	All firms	1 459	13 429 232	100.0	248 677	53 864	4 196
	4 largest firms	6	1 368 803	10.2	8 421	1 588	69
	8 largest firms	11	1 992 390	14.8	17 734	3 501	140
	20 largest firms	24	3 063 643	22.8	29 520	6 382	257
	50 largest firms	56	4 580 833	34.1	47 289	9 537	427
42151	Metal service centers & offices						
	All firms	1 336	11 795 201	100.0	219 231	47 672	3 741
	4 largest firms	6	1 368 803	11.6	8 421	1 588	69
	8 largest firms	11	1 907 742	16.2	15 692	3 136	129
	20 largest firms	24	2 823 692	23.9	25 059	5 556	216
	50 largest firms	54	4 222 185	35.8	42 286	8 389	385
421510	Metal service centers & offices						
	All firms	1 336	11 795 201	100.0	219 231	47 672	3 741
	4 largest firms	6	1 368 803	11.6	8 421	1 588	69
	8 largest firms	11	1 907 742	16.2	15 692	3 136	129
	20 largest firms	24	2 823 692	23.9	25 059	5 556	216
	50 largest firms	54	4 222 185	35.8	42 286	8 389	385

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4215101	Ferrous metal service centers & sales offices						
	All firms	1 057	9 516 171	100.0	178 379	38 688	2 916
	4 largest firms	6	1 219 456	12.8	9 269	1 513	61
	8 largest firms	11	1 624 286	17.1	13 012	2 437	95
	20 largest firms	23	2 431 323	25.5	21 856	4 457	169
	50 largest firms	56	3 683 944	38.7	40 947	8 015	369
42151011	Ferrous metal service centers						
	All firms	68	1 245 827	100.0	21 454	4 853	381
	4 largest firms	4	791 391	63.5	4 431	667	43
	8 largest firms	8	913 967	73.4	7 044	1 225	82
	20 largest firms	20	1 103 902	88.6	13 791	3 369	193
	50 largest firms	50	1 233 705	99.0	20 265	4 543	343
42151012	Ferrous metal sales offices						
	All firms	989	8 270 344	100.0	156 925	33 835	2 535
	4 largest firms	6	677 735	8.2	8 072	1 363	57
	8 largest firms	11	1 054 323	12.7	12 044	2 285	88
	20 largest firms	23	1 828 852	22.1	20 736	4 192	158
	50 largest firms	56	3 024 585	36.6	40 242	8 347	366
4215102	Nonferrous metal service centers & sales offices						
	All firms	279	2 279 030	100.0	40 852	8 984	825
	4 largest firms	4	564 936	24.8	5 544	1 311	55
	8 largest firms	8	778 911	34.2	7 112	1 691	75
	20 largest firms	20	1 163 302	51.0	11 872	2 531	144
	50 largest firms	51	1 631 710	71.6	19 092	3 835	308
42151021	Nonferrous metal service centers						
	All firms	25	128 172	100.0	4 431	881	116
	4 largest firms	4	85 668	66.8	1 586	178	23
	8 largest firms	8	104 223	81.3	2 838	455	59
	20 largest firms	20	125 146	97.6	4 153	792	105
	50 largest firms	25	128 172	100.0	4 431	881	116
42151022	Nonferrous metal sales offices						
	All firms	254	2 150 858	100.0	36 421	8 103	709
	4 largest firms	4	564 936	26.3	5 544	1 311	55
	8 largest firms	8	778 911	36.2	7 112	1 691	75
	20 largest firms	20	1 147 438	53.3	10 823	2 430	135
	50 largest firms	51	1 587 218	73.8	18 087	3 807	297
42152	Coal & other mineral & ore whsle						
	All firms	123	1 634 031	100.0	29 446	6 192	455
	4 largest firms	4	487 037	29.8	6 429	1 297	68
	8 largest firms	10	679 186	41.6	8 557	1 825	87
	20 largest firms	22	1 064 744	65.2	15 797	2 937	190
	50 largest firms	52	1 478 425	90.5	22 218	4 605	295
421520	Coal & other mineral & ore whsle						
	All firms	123	1 634 031	100.0	29 446	6 192	455
	4 largest firms	4	487 037	29.8	6 429	1 297	68
	8 largest firms	10	679 186	41.6	8 557	1 825	87
	20 largest firms	22	1 064 744	65.2	15 797	2 937	190
	50 largest firms	52	1 478 425	90.5	22 218	4 605	295
4215201	Coal whsle						
	All firms	86	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	10	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	52	D	D	D	D	c
4215202	Other mineral & ore whsle						
	All firms	37	D	D	D	D	c
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	20	D	D	D	D	c
	50 largest firms	37	D	D	D	D	c
4216	Electrical goods whsle						
	All firms	6 652	65 926 580	100.0	1 871 999	418 696	34 098
	4 largest firms	6	3 105 356	4.7	85 936	20 601	1 280
	8 largest firms	22	4 524 508	6.9	110 769	25 450	1 460
	20 largest firms	44	7 272 192	11.0	151 407	36 485	2 076
	50 largest firms	109	11 808 902	17.9	246 996	57 625	3 109

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
42161	Wholesale trade, durable goods—Con.						
	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	2 966	22 378 291	100.0	744 714	162 077	15 691
	4 largest firms	7	990 383	4.4	13 271	2 935	267
	8 largest firms	12	1 448 883	6.5	26 504	5 737	564
	20 largest firms	35	2 414 079	10.8	48 684	10 129	966
	50 largest firms	109	4 143 585	18.5	103 736	23 154	2 084
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	2 966	22 378 291	100.0	744 714	162 077	15 691
	4 largest firms	7	990 383	4.4	13 271	2 935	267
	8 largest firms	12	1 448 883	6.5	26 504	5 737	564
	20 largest firms	35	2 414 079	10.8	48 684	10 129	966
	50 largest firms	109	4 143 585	18.5	103 736	23 154	2 084
42162	Electrical appliance, television & radio set whsle						
	All firms	527	5 536 904	100.0	129 264	29 419	2 456
	4 largest firms	6	426 560	7.7	5 627	928	91
	8 largest firms	10	769 158	13.9	11 966	2 428	214
	20 largest firms	25	1 464 306	26.4	27 612	5 553	404
	50 largest firms	58	2 554 839	46.1	48 391	10 257	722
421620	Electrical appliance, television & radio set whsle						
	All firms	527	5 536 904	100.0	129 264	29 419	2 456
	4 largest firms	6	426 560	7.7	5 627	928	91
	8 largest firms	10	769 158	13.9	11 966	2 428	214
	20 largest firms	25	1 464 306	26.4	27 612	5 553	404
	50 largest firms	58	2 554 839	46.1	48 391	10 257	722
42169	Other electronic parts & equipment whsle						
	All firms	3 159	38 011 385	100.0	998 021	227 200	15 951
	4 largest firms	6	3 105 356	8.2	85 936	20 601	1 280
	8 largest firms	22	4 475 629	11.8	112 296	27 473	1 491
	20 largest firms	47	7 077 702	18.6	151 035	36 266	1 921
	50 largest firms	116	11 223 906	29.5	240 041	55 887	2 669
421690	Other electronic parts & equipment whsle						
	All firms	3 159	38 011 385	100.0	998 021	227 200	15 951
	4 largest firms	6	3 105 356	8.2	85 936	20 601	1 280
	8 largest firms	22	4 475 629	11.8	112 296	27 473	1 491
	20 largest firms	47	7 077 702	18.6	151 035	36 266	1 921
	50 largest firms	116	11 223 906	29.5	240 041	55 887	2 669
4216901	Communications equipment & supplies whsle						
	All firms	574	3 451 513	100.0	132 077	30 790	2 653
	4 largest firms	4	488 103	14.1	19 066	6 247	453
	8 largest firms	10	655 309	19.0	23 396	7 154	525
	20 largest firms	24	1 028 931	29.8	33 818	9 797	617
	50 largest firms	57	1 675 938	48.6	53 447	13 822	910
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	2 585	34 559 872	100.0	865 944	196 410	13 298
	4 largest firms	6	3 105 356	9.0	85 936	20 601	1 280
	8 largest firms	22	4 459 372	12.9	113 087	26 198	1 486
	20 largest firms	51	7 014 030	20.3	150 448	34 551	1 928
	50 largest firms	117	11 079 563	32.1	238 897	53 977	2 647
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	2 894	D	D	D	D	j
	4 largest firms	5	D	D	D	D	c
	8 largest firms	9	D	D	D	D	e
	20 largest firms	23	D	D	D	D	f
	50 largest firms	57	D	D	D	D	g
42171	Hardware whsle						
	All firms	1 048	7 750 213	100.0	211 319	46 252	4 381
	4 largest firms	5	636 983	8.2	10 219	2 972	147
	8 largest firms	11	1 052 887	13.6	4 194	4 194	260
	20 largest firms	23	1 912 407	24.7	31 735	6 992	558
	50 largest firms	58	3 147 357	40.6	62 322	13 253	1 122
421710	Hardware whsle						

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			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421710	Wholesale trade, durable goods—Con.						
	Hardware whsle—Con.						
	All firms	1 048	7 750 213	100.0	211 319	46 252	4 381
	4 largest firms	5	636 983	8.2	10 219	2 972	147
	8 largest firms	11	1 052 887	13.6	21 014	4 194	260
	20 largest firms	23	1 912 407	24.7	31 735	6 992	558
	50 largest firms	58	3 147 357	40.6	62 322	13 253	1 122
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	1 152	7 864 360	100.0	285 192	63 815	6 330
	4 largest firms	4	453 205	5.8	12 963	2 441	205
	8 largest firms	12	775 650	9.9	21 014	4 355	290
	20 largest firms	24	1 471 456	18.7	38 121	8 095	624
	50 largest firms	62	2 589 797	32.9	70 950	14 855	1 236
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	1 152	7 864 360	100.0	285 192	63 815	6 330
	4 largest firms	4	453 205	5.8	12 963	2 441	205
	8 largest firms	12	775 650	9.9	21 014	4 355	290
	20 largest firms	24	1 471 456	18.7	38 121	8 095	624
	50 largest firms	62	2 589 797	32.9	70 950	14 855	1 236
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	559	2 304 902	100.0	149 169	35 398	2 705
	4 largest firms	4	202 940	8.8	8 419	2 340	173
	8 largest firms	9	369 993	16.1	22 411	6 238	360
	20 largest firms	25	701 612	30.4	38 441	9 205	587
	50 largest firms	64	1 139 227	49.4	62 688	14 769	984
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	559	2 304 902	100.0	149 169	35 398	2 705
	4 largest firms	4	202 940	8.8	8 419	2 340	173
	8 largest firms	9	369 993	16.1	22 411	6 238	360
	20 largest firms	25	701 612	30.4	38 441	9 205	587
	50 largest firms	64	1 139 227	49.4	62 688	14 769	984
42174	Refrigeration equipment & supplies whsle						
	All firms	135	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e
421740	Refrigeration equipment & supplies whsle						
	All firms	135	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e
4218	Machinery, equipment, & supplies whsle						
	All firms	7 572	29 427 233	100.0	1 253 888	277 216	26 107
	4 largest firms	4	1 145 534	3.9	9 201	2 115	128
	8 largest firms	12	1 757 947	6.0	20 979	4 192	279
	20 largest firms	36	3 036 414	10.3	44 616	9 295	626
	50 largest firms	77	4 663 596	15.8	78 360	17 396	1 031
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	277	1 251 107	100.0	46 195	10 150	1 107
	4 largest firms	5	406 023	32.5	10 788	2 639	158
	8 largest firms	10	528 724	42.3	13 902	3 153	241
	20 largest firms	24	688 971	55.1	20 494	4 617	386
	50 largest firms	55	920 675	73.6	28 255	6 288	561
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	277	1 251 107	100.0	46 195	10 150	1 107
	4 largest firms	5	406 023	32.5	10 788	2 639	158
	8 largest firms	10	528 724	42.3	13 902	3 153	241
	20 largest firms	24	688 971	55.1	20 494	4 617	386
	50 largest firms	55	920 675	73.6	28 255	6 288	561

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			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
42182	Wholesale trade, durable goods—Con.						
	Farm & garden machinery & equipment whsle						
	All firms	338	1 352 959	100.0	43 977	9 492	1 329
	4 largest firms	4	213 796	15.8	2 169	558	44
	8 largest firms	9	341 953	25.3	4 223	1 149	83
	20 largest firms	21	610 066	45.1	11 611	2 872	214
	50 largest firms	53	875 399	64.7	20 636	4 577	429
421820	Farm & garden machinery & equipment whsle						
	All firms	338	1 352 959	100.0	43 977	9 492	1 329
	4 largest firms	4	213 796	15.8	2 169	558	44
	8 largest firms	9	341 953	25.3	4 223	1 149	83
	20 largest firms	21	610 066	45.1	11 611	2 872	214
	50 largest firms	53	875 399	64.7	20 636	4 577	429
4218201	Farm machinery & equipment—farm dealers						
	All firms	100	D	D	D	D	f
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	50	D	D	D	D	e
4218202	Farm machinery & equipment—whsle distributors						
	All firms	161	D	D	D	D	e
	4 largest firms	5	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	c
4218203	Lawn & garden machinery & equipment whsle						
	All firms	77	616 615	100.0	16 241	3 555	329
	4 largest firms	4	192 192	31.2	2 205	544	34
	8 largest firms	8	304 458	49.4	5 656	1 419	86
	20 largest firms	22	472 112	76.6	10 938	2 364	186
	50 largest firms	53	603 372	97.9	14 688	3 251	283
42183	Industrial machinery & equipment whsle						
	All firms	5 021	17 593 135	100.0	850 632	187 382	17 116
	4 largest firms	6	933 127	5.3	9 453	1 605	87
	8 largest firms	11	1 341 338	7.6	23 796	4 937	326
	20 largest firms	27	1 970 226	11.2	40 542	8 463	525
	50 largest firms	67	3 001 100	17.1	71 774	15 017	982
421830	Industrial machinery & equipment whsle						
	All firms	5 021	17 593 135	100.0	850 632	187 382	17 116
	4 largest firms	6	933 127	5.3	9 453	1 605	87
	8 largest firms	11	1 341 338	7.6	23 796	4 937	326
	20 largest firms	27	1 970 226	11.2	40 542	8 463	525
	50 largest firms	67	3 001 100	17.1	71 774	15 017	982
4218301	Food-processing machinery & equipment whsle						
	All firms	244	977 042	100.0	54 490	12 039	1 054
	4 largest firms	6	101 289	10.4	6 028	1 230	97
	8 largest firms	10	184 755	18.9	11 410	2 465	192
	20 largest firms	22	384 547	39.4	18 892	4 179	316
	50 largest firms	54	643 282	65.8	31 798	6 887	519
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	308	1 007 357	100.0	54 300	11 892	1 150
	4 largest firms	6	151 404	15.0	6 813	1 245	97
	8 largest firms	11	247 333	24.6	10 128	2 001	147
	20 largest firms	26	419 271	41.6	18 509	3 584	280
	50 largest firms	56	665 984	66.1	26 408	5 301	435
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	157	531 948	100.0	28 432	6 507	633
	4 largest firms	5	137 958	25.9	4 141	901	70
	8 largest firms	9	204 767	38.5	8 554	1 828	149
	20 largest firms	22	327 953	61.7	13 533	2 844	237
	50 largest firms	56	445 921	83.8	19 432	4 379	366

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	151	475 409	100.0	25 868	5 385	517
	4 largest firms	6	107 442	22.6	5 372	959	64
	8 largest firms	12	164 396	34.6	7 024	1 336	89
	20 largest firms	24	281 730	59.3	10 981	2 027	155
	50 largest firms	56	403 567	84.9	18 255	3 724	295
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	1 962	6 670 352	100.0	333 989	75 475	6 726
	4 largest firms	7	602 734	9.0	12 206	3 137	140
	8 largest firms	12	788 843	11.8	20 755	4 680	217
	20 largest firms	30	1 139 947	17.1	29 169	6 717	308
	50 largest firms	76	1 784 661	26.8	46 006	10 439	543
4218304	Metalworking machinery & equipment whsle						
	All firms	727	2 696 380	100.0	119 589	26 645	2 500
	4 largest firms	4	444 696	16.5	5 165	1 023	100
	8 largest firms	11	606 998	22.5	11 598	2 485	223
	20 largest firms	26	903 455	33.5	24 413	4 988	412
	50 largest firms	62	1 344 237	49.9	40 616	8 947	681
4218305	Materials handling equipment whsle						
	All firms	412	982 086	100.0	57 984	13 292	1 305
	4 largest firms	6	126 640	12.9	4 006	873	61
	8 largest firms	19	200 380	20.4	6 631	1 429	92
	20 largest firms	35	341 790	34.8	12 708	2 795	203
	50 largest firms	69	534 241	54.4	24 302	5 602	390
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	249	1 070 405	100.0	41 706	7 785	793
	4 largest firms	6	299 691	28.0	3 223	547	31
	8 largest firms	11	404 917	37.8	7 181	1 258	71
	20 largest firms	23	582 799	54.4	12 116	1 909	118
	50 largest firms	56	830 541	77.6	24 202	4 162	293
4218307	Other industrial machinery & equipment whsle						
	All firms	1 119	4 189 513	100.0	188 574	40 254	3 588
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	536 764	12.8	12 129	2 337	159
	20 largest firms	25	894 577	21.4	20 751	4 043	267
	50 largest firms	59	1 540 136	36.8	43 426	9 342	579
42184	Industrial supplies whsle						
	All firms	1 090	4 126 000	100.0	177 181	41 969	3 872
	4 largest firms	9	339 031	8.2	4 947	1 735	92
	8 largest firms	15	514 297	12.5	14 391	3 438	223
	20 largest firms	35	871 719	21.1	27 325	6 755	439
	50 largest firms	70	1 443 785	35.0	47 675	12 156	742
421840	Industrial supplies whsle						
	All firms	1 090	4 126 000	100.0	177 181	41 969	3 872
	4 largest firms	9	339 031	8.2	4 947	1 735	92
	8 largest firms	15	514 297	12.5	14 391	3 438	223
	20 largest firms	35	871 719	21.1	27 325	6 755	439
	50 largest firms	70	1 443 785	35.0	47 675	12 156	742
4218401	General-line industrial supplies whsle						
	All firms	151	427 104	100.0	19 556	5 063	465
	4 largest firms	4	109 199	25.6	1 816	467	26
	8 largest firms	8	160 290	37.5	5 304	1 585	87
	20 largest firms	23	255 189	59.7	8 538	2 368	164
	50 largest firms	54	364 370	85.3	14 172	3 846	284
4218402	Mechanical power transmission supplies whsle						
	All firms	159	700 311	100.0	26 760	6 403	607
	4 largest firms	8	123 320	17.6	3 461	937	56
	8 largest firms	12	204 278	29.2	6 157	1 657	114
	20 largest firms	31	344 770	49.2	11 048	2 848	208
	50 largest firms	62	530 583	75.8	17 240	4 164	343

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4218403	Welding supplies whsle						
	All firms	24	60 895	100.0	1 610	435	45
	4 largest firms	4	38 426	63.1	717	182	13
	8 largest firms	8	51 968	85.3	951	294	23
	20 largest firms	20	60 533	99.4	1 551	426	42
	50 largest firms	24	60 895	100.0	1 610	435	45
4218404	Industrial containers & supplies whsle						
	All firms	226	817 235	100.0	29 852	6 790	573
	4 largest firms	7	168 821	20.7	3 397	856	44
	8 largest firms	11	247 221	30.3	5 185	1 154	62
	20 largest firms	25	399 538	48.9	9 929	2 562	149
	50 largest firms	55	599 253	73.3	16 035	3 927	247
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	175	873 594	100.0	52 884	12 139	1 080
	4 largest firms	12	D	D	D	D	c
	8 largest firms	17	327 911	37.5	19 118	4 456	311
	20 largest firms	32	478 858	54.8	26 445	6 124	459
	50 largest firms	63	710 123	81.3	37 470	8 580	691
4218406	Other industrial supplies whsle						
	All firms	355	1 246 861	100.0	46 519	11 139	1 102
	4 largest firms	4	204 233	16.4	4 448	1 451	91
	8 largest firms	8	305 935	24.5	6 118	2 215	110
	20 largest firms	20	508 423	40.8	12 361	3 448	205
	50 largest firms	51	768 207	61.6	19 982	5 045	418
42185	Service establishment equipment & supplies whsle						
	All firms	393	1 527 838	100.0	60 000	13 219	1 407
	4 largest firms	6	219 727	14.4	4 394	812	47
	8 largest firms	12	359 904	23.6	7 858	1 674	95
	20 largest firms	25	591 092	38.7	15 554	3 646	219
	50 largest firms	55	887 074	58.1	25 407	5 688	423
421850	Service establishment equipment & supplies whsle						
	All firms	393	1 527 838	100.0	60 000	13 219	1 407
	4 largest firms	6	219 727	14.4	4 394	812	47
	8 largest firms	12	359 904	23.6	7 858	1 674	95
	20 largest firms	25	591 092	38.7	15 554	3 646	219
	50 largest firms	55	887 074	58.1	25 407	5 688	423
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	53	D	D	D	D	c
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	22	D	D	D	D	b
	50 largest firms	53	D	D	D	D	c
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	155	645 361	100.0	23 339	5 232	540
	4 largest firms	6	126 549	19.6	2 934	665	48
	8 largest firms	10	195 075	30.2	5 219	1 207	86
	20 largest firms	23	335 057	51.9	10 318	2 408	201
	50 largest firms	53	515 723	79.9	16 018	3 659	323
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	17	26 904	100.0	1 064	239	34
	4 largest firms	4	20 415	75.9	195	26	6
	8 largest firms	8	24 470	91.0	699	136	22
	20 largest firms	17	26 904	100.0	1 064	239	34
	50 largest firms	17	26 904	100.0	1 064	239	34
4218504	Other service establishment equipment & supplies whsle						
	All firms	168	D	D	D	D	f
	4 largest firms	6	D	D	D	D	b
	8 largest firms	11	D	D	D	D	c
	20 largest firms	23	D	D	D	D	c
	50 largest firms	57	D	D	D	D	e

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
42186	Wholesale trade, durable goods—Con.						
	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	453	3 576 194	100.0	75 903	15 004	1 276
	4 largest firms	5	753 234	21.1	5 608	808	45
	8 largest firms	19	1 132 252	31.7	9 568	1 866	108
	20 largest firms	34	1 734 723	48.5	19 397	3 821	224
	50 largest firms	64	2 455 897	68.7	30 979	5 744	343
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	453	3 576 194	100.0	75 903	15 004	1 276
	4 largest firms	5	753 234	21.1	5 608	808	45
	8 largest firms	19	1 132 252	31.7	9 568	1 866	108
	20 largest firms	34	1 734 723	48.5	19 397	3 821	224
	50 largest firms	64	2 455 897	68.7	30 979	5 744	343
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	274	2 670 245	100.0	49 794	9 139	756
	4 largest firms	5	753 234	28.2	5 608	808	45
	8 largest firms	19	1 132 252	42.4	9 568	1 866	108
	20 largest firms	33	1 677 878	62.8	17 319	3 154	173
	50 largest firms	65	2 202 065	82.5	28 336	5 306	308
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	100	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	c
4218603	Other transportation equipment & supplies whsle						
	All firms	79	D	D	D	D	c
	4 largest firms	5	D	D	D	D	b
	8 largest firms	10	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	52	D	D	D	D	c
4219	Miscellaneous durable goods whsle						
	All firms	3 564	D	D	D	D	j
	4 largest firms	14	D	D	D	D	e
	8 largest firms	22	D	D	D	D	e
	20 largest firms	35	D	D	D	D	f
	50 largest firms	76	D	D	D	D	g
42191	Sporting & recreational goods & supplies whsle						
	All firms	1 066	7 396 183	100.0	179 242	38 225	3 495
	4 largest firms	7	877 381	11.9	21 843	2 945	268
	8 largest firms	12	1 365 312	18.5	28 087	4 163	361
	20 largest firms	34	2 145 260	29.0	40 626	7 124	579
	50 largest firms	70	3 258 491	44.1	62 939	12 251	860
421910	Sporting & recreational goods & supplies whsle						
	All firms	1 066	7 396 183	100.0	179 242	38 225	3 495
	4 largest firms	7	877 381	11.9	21 843	2 945	268
	8 largest firms	12	1 365 312	18.5	28 087	4 163	361
	20 largest firms	34	2 145 260	29.0	40 626	7 124	579
	50 largest firms	70	3 258 491	44.1	62 939	12 251	860
42192	Toy & hobby goods & supplies whsle						
	All firms	413	D	D	D	D	g
	4 largest firms	5	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e
421920	Toy & hobby goods & supplies whsle						
	All firms	413	D	D	D	D	g
	4 largest firms	5	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e

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			Amount (number)	As percent of total			
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	Wholesale trade, durable goods—Con.						
42193	Recyclable material whsle						
	All firms	255	1 390 512	100.0	32 101	7 727	895
	4 largest firms	14	734 442	52.8	8 283	2 372	182
	8 largest firms	18	889 522	64.0	9 681	2 667	205
	20 largest firms	47	1 094 116	78.7	16 914	4 330	328
	50 largest firms	77	1 252 370	90.1	21 998	5 549	475
421930	Recyclable material whsle						
	All firms	255	1 390 512	100.0	32 101	7 727	895
	4 largest firms	14	734 442	52.8	8 283	2 372	182
	8 largest firms	18	889 522	64.0	9 681	2 667	205
	20 largest firms	47	1 094 116	78.7	16 914	4 330	328
	50 largest firms	77	1 252 370	90.1	21 998	5 549	475
4219301	Iron & steel scrap processors & dealers						
	All firms	77	775 486	100.0	13 625	3 790	419
	4 largest firms	13	598 440	77.2	6 258	1 867	171
	8 largest firms	17	668 807	86.2	7 843	2 263	196
	20 largest firms	29	732 771	94.5	10 568	2 999	304
	50 largest firms	59	772 440	99.6	13 081	3 667	395
42193011	Iron & steel scrap processors (using power processing equipment)						
	All firms	40	227 474	100.0	7 170	1 855	202
	4 largest firms	5	158 713	69.8	3 071	829	54
	8 largest firms	9	183 295	80.6	3 957	1 114	98
	20 largest firms	21	221 642	97.4	6 335	1 633	164
	50 largest firms	40	227 474	100.0	7 170	1 855	202
42193012	Iron & steel scrap processors (not using power processing equip)						
	All firms	37	548 012	100.0	6 455	1 935	217
	4 largest firms	11	502 043	91.6	4 707	1 434	142
	8 largest firms	15	525 934	96.0	5 489	1 711	180
	20 largest firms	27	545 480	99.5	6 090	1 858	204
	50 largest firms	37	548 012	100.0	6 455	1 935	217
4219302	Recyclable paper & paperboard whsle						
	All firms	49	207 845	100.0	6 689	1 595	191
	4 largest firms	4	143 747	69.2	3 174	828	30
	8 largest firms	8	170 714	82.1	3 868	976	38
	20 largest firms	20	198 832	95.7	5 553	1 334	146
	50 largest firms	49	207 845	100.0	6 689	1 595	191
4219303	Other recyclable material whsle						
	All firms	129	407 181	100.0	11 787	2 342	285
	4 largest firms	4	201 848	49.6	1 930	302	14
	8 largest firms	24	271 140	66.6	4 896	971	66
	20 largest firms	36	335 644	82.4	7 293	1 451	123
	50 largest firms	67	388 973	95.5	9 687	1 915	198
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	451	904 350	100.0	37 942	8 646	998
	4 largest firms	4	118 073	13.1	3 896	871	29
	8 largest firms	8	194 373	21.5	6 274	1 382	55
	20 largest firms	21	327 986	36.3	9 459	2 086	105
	50 largest firms	51	499 302	55.2	14 037	3 190	185
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	451	904 350	100.0	37 942	8 646	998
	4 largest firms	4	118 073	13.1	3 896	871	29
	8 largest firms	8	194 373	21.5	6 274	1 382	55
	20 largest firms	21	327 986	36.3	9 459	2 086	105
	50 largest firms	51	499 302	55.2	14 037	3 190	185
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	429	D	D	D	D	f
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	21	D	D	D	D	b
	50 largest firms	51	D	D	D	D	c

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			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4219402	Precious metal (excluding ores) whsle						
	All firms	22	D	D	D	D	b
	4 largest firms	4	D	D	D	D	a
	8 largest firms	8	D	D	D	D	b
	20 largest firms	20	D	D	D	D	b
	50 largest firms	22	D	D	D	D	b
42199	Other miscellaneous durable goods whsle						
	All firms	1 379	3 700 167	100.0	118 715	26 462	3 545
	4 largest firms	4	457 067	12.4	4 879	1 175	324
	8 largest firms	9	681 390	18.4	9 057	2 223	397
	20 largest firms	21	1 098 485	29.7	18 413	4 046	570
	50 largest firms	58	1 646 302	44.5	35 183	8 178	947
421990	Other miscellaneous durable goods whsle						
	All firms	1 379	3 700 167	100.0	118 715	26 462	3 545
	4 largest firms	4	457 067	12.4	4 879	1 175	324
	8 largest firms	9	681 390	18.4	9 057	2 223	397
	20 largest firms	21	1 098 485	29.7	18 413	4 046	570
	50 largest firms	58	1 646 302	44.5	35 183	8 178	947
4219901	Musical instruments & supplies whsle						
	All firms	64	120 890	100.0	4 958	1 212	137
	4 largest firms	4	42 573	35.2	723	98	14
	8 largest firms	8	65 096	53.8	1 524	413	33
	20 largest firms	20	102 764	85.0	3 593	913	75
	50 largest firms	50	120 044	99.3	4 845	1 188	127
4219902	Forest products (except lumber) whsle						
	All firms	188	715 205	100.0	15 414	3 491	462
	4 largest firms	4	309 399	43.3	2 718	614	65
	8 largest firms	8	382 531	53.5	4 604	999	106
	20 largest firms	26	513 037	71.7	7 704	1 705	181
	50 largest firms	58	628 359	87.9	11 098	2 476	277
4219903	General merchandise (durable goods) whsle						
	All firms	514	D	D	D	D	g
	4 largest firms	5	D	D	D	D	e
	8 largest firms	9	D	D	D	D	e
	20 largest firms	21	D	D	D	D	f
	50 largest firms	54	D	D	D	D	f
4219904	Prerecorded media whsle						
	All firms	140	321 738	100.0	11 830	3 438	416
	4 largest firms	4	91 884	28.6	2 684	1 410	41
	8 largest firms	8	137 901	42.9	4 247	1 830	123
	20 largest firms	20	218 043	67.8	6 631	2 251	177
	50 largest firms	50	288 538	89.7	9 081	2 806	277
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	124	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	50	D	D	D	D	e
42199042	Prerecorded video tapes whsle						
	All firms	16	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	16	D	D	D	D	b
	50 largest firms	16	D	D	D	D	b
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	72	D	D	D	D	c
	4 largest firms	4	D	D	D	D	a
	8 largest firms	8	D	D	D	D	b
	20 largest firms	20	D	D	D	D	b
	50 largest firms	50	D	D	D	D	c
4219906	Other durable goods whsle						
	All firms	401	1 010 358	100.0	31 983	6 442	877
	4 largest firms	4	216 728	21.5	2 843	558	129
	8 largest firms	8	317 698	31.4	4 725	784	165
	20 largest firms	20	468 179	46.3	8 566	1 550	226
	50 largest firms	50	664 709	65.8	14 172	2 401	310

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods						
	All firms	15 813	210 280 732	100.0	3 860 234	881 785	121 102
	4 largest firms	118	27 682 029	13.2	253 326	59 657	9 564
	8 largest firms	158	41 880 196	19.9	464 066	108 968	15 686
	20 largest firms	225	61 221 470	29.1	650 931	151 090	20 851
	50 largest firms	334	79 254 597	37.7	934 959	220 430	29 701
4221	Paper & paper product whsle						
	All firms	1 566	7 602 771	100.0	242 505	56 581	5 335
	4 largest firms	4	1 138 547	15.0	20 723	5 748	514
	8 largest firms	8	1 432 547	18.8	26 960	7 213	602
	20 largest firms	21	2 091 908	27.5	42 504	10 557	814
	50 largest firms	61	3 264 707	42.9	69 285	16 232	1 208
42211	Printing & writing paper whsle						
	All firms	177	1 378 150	100.0	33 353	7 722	616
	4 largest firms	4	653 236	47.4	9 943	2 521	132
	8 largest firms	8	821 852	59.6	13 663	3 299	178
	20 largest firms	20	1 067 163	77.4	17 035	4 064	217
	50 largest firms	50	1 282 553	93.1	24 187	5 534	314
422110	Printing & writing paper whsle						
	All firms	177	1 378 150	100.0	33 353	7 722	616
	4 largest firms	4	653 236	47.4	9 943	2 521	132
	8 largest firms	8	821 852	59.6	13 663	3 299	178
	20 largest firms	20	1 067 163	77.4	17 035	4 064	217
	50 largest firms	50	1 282 553	93.1	24 187	5 534	314
42212	Stationery & office supplies whsle						
	All firms	735	2 201 547	100.0	87 722	20 721	2 443
	4 largest firms	4	359 846	16.3	6 957	1 760	332
	8 largest firms	9	549 515	25.0	10 560	2 547	401
	20 largest firms	29	907 073	41.2	18 655	4 887	552
	50 largest firms	71	1 355 270	61.6	30 229	7 371	744
422120	Stationery & office supplies whsle						
	All firms	735	2 201 547	100.0	87 722	20 721	2 443
	4 largest firms	4	359 846	16.3	6 957	1 760	332
	8 largest firms	9	549 515	25.0	10 560	2 547	401
	20 largest firms	29	907 073	41.2	18 655	4 887	552
	50 largest firms	71	1 355 270	61.6	30 229	7 371	744
42213	Industrial & personal service paper whsle						
	All firms	654	4 023 074	100.0	121 430	28 138	2 276
	4 largest firms	4	662 084	16.5	15 035	4 222	203
	8 largest firms	8	875 828	21.8	19 511	5 016	265
	20 largest firms	22	1 405 289	34.9	34 493	8 063	452
	50 largest firms	56	2 149 984	53.4	52 725	12 718	738
422130	Industrial & personal service paper whsle						
	All firms	654	4 023 074	100.0	121 430	28 138	2 276
	4 largest firms	4	662 084	16.5	15 035	4 222	203
	8 largest firms	8	875 828	21.8	19 511	5 016	265
	20 largest firms	22	1 405 289	34.9	34 493	8 063	452
	50 largest firms	56	2 149 984	53.4	52 725	12 718	738
4222	Drugs, & druggists' sundries whsle						
	All firms	445	5 451 128	100.0	113 644	23 300	2 526
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611
42221	Drugs, & druggists' sundries whsle						
	All firms	445	5 451 128	100.0	113 644	23 300	2 526
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611
422210	Drugs, & druggists' sundries whsle						
	All firms	445	5 451 128	100.0	113 644	23 300	2 526
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	445	5 451 128	100.0	113 644	23 300	2 526
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611
4223	Apparel, piece goods, & notions whsle						
	All firms	3 034	16 937 975	100.0	499 819	109 567	9 332
	4 largest firms	4	1 811 076	10.7	48 714	11 487	701
	8 largest firms	10	2 572 245	15.2	69 522	14 616	877
	20 largest firms	26	3 948 361	23.3	110 811	23 193	1 379
	50 largest firms	60	5 629 016	33.2	162 597	34 581	2 066
42231	Piece goods, notions, & other dry goods whsle						
	All firms	793	5 032 811	100.0	133 335	29 237	2 562
	4 largest firms	10	691 011	13.7	10 614	2 403	124
	8 largest firms	14	1 112 310	22.1	20 119	4 289	244
	20 largest firms	29	1 768 559	35.1	32 684	6 921	411
	50 largest firms	69	2 612 464	51.9	50 316	10 553	685
422310	Piece goods, notions, & other dry goods whsle						
	All firms	793	5 032 811	100.0	133 335	29 237	2 562
	4 largest firms	10	691 011	13.7	10 614	2 403	124
	8 largest firms	14	1 112 310	22.1	20 119	4 289	244
	20 largest firms	29	1 768 559	35.1	32 684	6 921	411
	50 largest firms	69	2 612 464	51.9	50 316	10 553	685
4223101	Piece goods—jobbers						
	All firms	652	4 499 955	100.0	110 080	24 467	2 138
	4 largest firms	10	691 011	15.4	10 614	2 403	124
	8 largest firms	14	1 075 679	23.9	13 936	3 045	151
	20 largest firms	29	1 701 928	37.8	26 171	5 627	315
	50 largest firms	69	2 495 092	55.4	43 991	9 727	692
4223102	Notions & other dry goods whsle						
	All firms	141	532 856	100.0	23 255	4 770	424
	4 largest firms	4	196 263	36.8	8 287	1 543	112
	8 largest firms	8	272 119	51.1	10 358	1 953	146
	20 largest firms	20	387 921	72.8	13 949	2 774	204
	50 largest firms	50	487 684	91.5	18 988	3 926	296
42232	Men's & boys' clothing & furnishings whsle						
	All firms	660	2 927 495	100.0	76 803	17 588	1 606
	4 largest firms	4	236 850	8.1	7 173	1 275	79
	8 largest firms	8	389 910	13.3	10 757	2 143	121
	20 largest firms	20	740 356	25.3	16 160	3 071	171
	50 largest firms	51	1 279 390	43.7	27 447	6 015	315
422320	Men's & boys' clothing & furnishings whsle						
	All firms	660	2 927 495	100.0	76 803	17 588	1 606
	4 largest firms	4	236 850	8.1	7 173	1 275	79
	8 largest firms	8	389 910	13.3	10 757	2 143	121
	20 largest firms	20	740 356	25.3	16 160	3 071	171
	50 largest firms	51	1 279 390	43.7	27 447	6 015	315
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	1 203	4 735 312	100.0	147 928	31 213	3 132
	4 largest firms	4	512 361	10.8	14 775	1 795	130
	8 largest firms	8	719 095	15.2	26 182	4 258	283
	20 largest firms	21	1 172 127	24.8	38 581	7 361	519
	50 largest firms	52	1 842 821	38.9	61 411	12 010	753
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	1 203	4 735 312	100.0	147 928	31 213	3 132
	4 largest firms	4	512 361	10.8	14 775	1 795	130
	8 largest firms	8	719 095	15.2	26 182	4 258	283
	20 largest firms	21	1 172 127	24.8	38 581	7 361	519
	50 largest firms	52	1 842 821	38.9	61 411	12 010	753

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42234	Footwear whsle						
	All firms	378	4 242 357	100.0	141 753	31 529	2 032
	4 largest firms	4	1 811 076	42.7	48 714	11 487	701
	8 largest firms	8	2 323 690	54.8	75 917	17 109	1 005
	20 largest firms	20	2 917 114	68.8	95 676	21 335	1 186
	50 largest firms	50	3 467 881	81.7	112 538	24 797	1 362
422340	Footwear whsle						
	All firms	378	4 242 357	100.0	141 753	31 529	2 032
	4 largest firms	4	1 811 076	42.7	48 714	11 487	701
	8 largest firms	8	2 323 690	54.8	75 917	17 109	1 005
	20 largest firms	20	2 917 114	68.8	95 676	21 335	1 186
	50 largest firms	50	3 467 881	81.7	112 538	24 797	1 362
4224	Grocery & related products whsle						
	All firms	4 652	113 150 470	100.0	2 043 803	476 829	62 493
	4 largest firms	117	22 059 425	19.5	314 354	71 722	10 531
	8 largest firms	188	33 076 151	29.2	505 701	118 113	16 630
	20 largest firms	262	44 979 971	39.8	681 439	159 946	21 461
	50 largest firms	343	57 373 839	50.7	929 195	220 391	30 848
42241	General-line grocery whsle						
	All firms	748	52 747 762	100.0	858 200	200 812	28 597
	4 largest firms	100	20 993 193	39.8	296 555	67 219	10 102
	8 largest firms	125	28 514 849	54.1	410 937	93 770	13 378
	20 largest firms	188	36 126 278	68.5	528 596	121 985	17 338
	50 largest firms	264	44 301 019	84.0	684 518	161 057	23 258
422410	General-line grocery whsle						
	All firms	748	52 747 762	100.0	858 200	200 812	28 597
	4 largest firms	100	20 993 193	39.8	296 555	67 219	10 102
	8 largest firms	125	28 514 849	54.1	410 937	93 770	13 378
	20 largest firms	188	36 126 278	68.5	528 596	121 985	17 338
	50 largest firms	264	44 301 019	84.0	684 518	161 057	23 258
4224103	Other general-line grocery whsle						
	All firms	748	52 747 762	100.0	858 200	200 812	28 597
	4 largest firms	100	20 993 193	39.8	296 555	67 219	10 102
	8 largest firms	125	28 514 849	54.1	410 937	93 770	13 378
	20 largest firms	188	36 126 278	68.5	528 596	121 985	17 338
	50 largest firms	264	44 301 019	84.0	684 518	161 057	23 258
42242	Packaged frozen food whsle						
	All firms	679	16 882 856	100.0	275 080	64 048	7 368
	4 largest firms	6	2 212 292	13.1	25 390	5 945	692
	8 largest firms	12	3 317 967	19.7	39 328	8 928	1 113
	20 largest firms	32	5 595 550	33.1	75 383	16 963	1 953
	50 largest firms	82	8 660 488	51.3	134 446	30 780	3 272
422420	Packaged frozen food whsle						
	All firms	679	16 882 856	100.0	275 080	64 048	7 368
	4 largest firms	6	2 212 292	13.1	25 390	5 945	692
	8 largest firms	12	3 317 967	19.7	39 328	8 928	1 113
	20 largest firms	32	5 595 550	33.1	75 383	16 963	1 953
	50 largest firms	82	8 660 488	51.3	134 446	30 780	3 272
42243	Dairy products, (except dried or canned) whsle						
	All firms	181	1 474 278	100.0	30 193	7 844	737
	4 largest firms	4	437 056	29.6	6 778	2 629	120
	8 largest firms	8	664 523	45.1	9 607	3 324	169
	20 largest firms	20	969 438	65.8	13 872	4 236	249
	50 largest firms	50	1 318 082	89.4	20 112	5 683	403
422430	Dairy products, (except dried or canned) whsle						
	All firms	181	1 474 278	100.0	30 193	7 844	737
	4 largest firms	4	437 056	29.6	6 778	2 629	120
	8 largest firms	8	664 523	45.1	9 607	3 324	169
	20 largest firms	20	969 438	65.8	13 872	4 236	249
	50 largest firms	50	1 318 082	89.4	20 112	5 683	403
4224301	Raw milk whsle						
	All firms	2	D	D	D	D	a
	4 largest firms	2	D	D	D	D	a
	8 largest firms	2	D	D	D	D	a
	20 largest firms	2	D	D	D	D	a
	50 largest firms	2	D	D	D	D	a
4224302	Dairy product (except raw milk) whsle						

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
4224302	Dairy product (except raw milk) whsle—Con.						
	All firms	179	D	D	D	D	f
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	50	D	D	D	D	e
42244	Poultry & poultry product whsle						
	All firms	113	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	e
422440	Poultry & poultry product whsle						
	All firms	113	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	e
4224401	Live poultry whsle						
	All firms	5	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	5	D	D	D	D	b
	20 largest firms	5	D	D	D	D	b
	50 largest firms	5	D	D	D	D	b
4224402	Poultry & poultry product (except live) whsle						
	All firms	108	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	e
42245	Confectionery whsle						
	All firms	357	3 037 847	100.0	69 013	16 381	2 286
	4 largest firms	7	478 718	15.8	9 079	3 508	446
	8 largest firms	13	754 452	24.8	15 158	4 872	596
	20 largest firms	36	1 320 461	43.5	27 345	7 195	897
	50 largest firms	66	2 050 310	67.5	42 285	10 559	1 285
422450	Confectionery whsle						
	All firms	357	3 037 847	100.0	69 013	16 381	2 286
	4 largest firms	7	478 718	15.8	9 079	3 508	446
	8 largest firms	13	754 452	24.8	15 158	4 872	596
	20 largest firms	36	1 320 461	43.5	27 345	7 195	897
	50 largest firms	66	2 050 310	67.5	42 285	10 559	1 285
42246	Fish & seafood whsle						
	All firms	108	832 985	100.0	16 294	3 402	444
	4 largest firms	4	350 862	42.1	6 598	1 312	132
	8 largest firms	8	494 085	59.3	8 329	1 568	151
	20 largest firms	20	655 543	78.7	10 362	2 071	194
	50 largest firms	50	789 893	94.8	13 828	2 942	307
422460	Fish & seafood whsle						
	All firms	108	832 985	100.0	16 294	3 402	444
	4 largest firms	4	350 862	42.1	6 598	1 312	132
	8 largest firms	8	494 085	59.3	8 329	1 568	151
	20 largest firms	20	655 543	78.7	10 362	2 071	194
	50 largest firms	50	789 893	94.8	13 828	2 942	307
42247	Meat & meat product whsle						
	All firms	298	4 154 013	100.0	64 989	15 916	1 641
	4 largest firms	7	970 632	23.4	10 330	3 214	207
	8 largest firms	11	1 379 651	33.2	14 791	4 217	278
	20 largest firms	27	2 155 295	51.9	24 726	6 387	565
	50 largest firms	57	3 024 646	72.8	40 385	10 325	900
422470	Meat & meat product whsle						
	All firms	298	4 154 013	100.0	64 989	15 916	1 641
	4 largest firms	7	970 632	23.4	10 330	3 214	207
	8 largest firms	11	1 379 651	33.2	14 791	4 217	278
	20 largest firms	27	2 155 295	51.9	24 726	6 387	565
	50 largest firms	57	3 024 646	72.8	40 385	10 325	900
42248	Fresh fruit & vegetable whsle						

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			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42248	Fresh fruit & vegetable whsle—Con.						
	All firms	647	5 923 035	100.0	180 830	41 516	4 960
	4 largest firms	4	760 115	12.8	18 563	4 362	579
	8 largest firms	8	1 199 265	20.2	25 807	6 202	693
	20 largest firms	21	2 017 993	34.1	45 247	10 814	983
	50 largest firms	60	3 133 138	52.9	77 406	18 545	1 700
422480	Fresh fruit & vegetable whsle						
	All firms	647	5 923 035	100.0	180 830	41 516	4 960
	4 largest firms	4	760 115	12.8	18 563	4 362	579
	8 largest firms	8	1 199 265	20.2	25 807	6 202	693
	20 largest firms	21	2 017 993	34.1	45 247	10 814	983
	50 largest firms	60	3 133 138	52.9	77 406	18 545	1 700
42249	Other grocery & related products whsle						
	All firms	1 521	D	D	D	D	j
	4 largest firms	36	D	D	D	D	h
	8 largest firms	56	D	D	D	D	h
	20 largest firms	94	D	D	D	D	i
	50 largest firms	135	D	D	D	D	j
422490	Other grocery & related products whsle						
	All firms	1 521	D	D	D	D	j
	4 largest firms	36	D	D	D	D	h
	8 largest firms	56	D	D	D	D	h
	20 largest firms	94	D	D	D	D	i
	50 largest firms	135	D	D	D	D	j
4224901	Coffee, tea, & spice whsle						
	All firms	115	1 472 900	100.0	26 226	5 662	654
	4 largest firms	4	716 034	48.6	9 060	1 735	202
	8 largest firms	8	971 307	65.9	12 678	2 556	238
	20 largest firms	20	1 239 611	84.2	18 231	3 761	392
	50 largest firms	50	1 430 226	97.1	23 063	4 906	498
4224902	Bread & baked goods whsle						
	All firms	351	1 690 138	100.0	46 252	10 524	1 377
	4 largest firms	4	711 618	42.1	14 475	3 210	311
	8 largest firms	8	890 519	52.7	19 424	4 530	471
	20 largest firms	20	1 204 843	71.3	25 596	5 946	619
	50 largest firms	50	1 474 294	87.2	31 473	7 254	739
4224903	Soft drinks whsle						
	All firms	90	423 591	100.0	9 289	1 942	280
	4 largest firms	4	314 963	74.4	3 888	706	78
	8 largest firms	8	356 509	84.2	5 015	929	95
	20 largest firms	20	388 655	91.8	6 166	1 155	141
	50 largest firms	50	417 521	98.6	8 320	1 631	211
4224904	Canned goods whsle						
	All firms	238	6 882 311	100.0	126 819	27 953	3 166
	4 largest firms	7	3 228 568	46.9	54 260	12 858	1 419
	8 largest firms	15	4 006 983	58.2	70 049	16 568	1 860
	20 largest firms	29	5 169 617	75.1	92 472	19 938	2 224
	50 largest firms	64	6 200 049	90.1	109 813	23 923	2 639
4224905	Food & beverage basic materials whsle						
	All firms	139	2 320 600	100.0	43 807	9 758	1 120
	4 largest firms	7	1 095 671	47.2	19 003	4 926	636
	8 largest firms	11	1 352 170	58.3	22 571	5 425	676
	20 largest firms	25	1 752 706	75.5	28 915	6 773	779
	50 largest firms	56	2 144 333	92.4	35 555	7 988	913
4224906	Other grocery specialties whsle						
	All firms	588	D	D	D	D	i
	4 largest firms	38	D	D	D	D	h
	8 largest firms	60	D	D	D	D	h
	20 largest firms	88	D	D	D	D	i
	50 largest firms	120	D	D	D	D	i
4225	Farm-product raw material whsle						
	All firms	1 494	33 902 691	100.0	209 654	49 221	23 425
	4 largest firms	22	13 786 159	40.7	10 226	1 986	401
	8 largest firms	33	14 743 891	43.5	14 364	2 950	650
	20 largest firms	73	16 458 630	48.5	28 986	6 237	1 571
	50 largest firms	106	18 973 271	56.0	45 065	10 279	2 657

Table 6. Concentration by Largest Firms: 1997—Con.

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NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42251	Grain & field bean whsle						
	All firms	135	15 045 234	100.0	22 566	4 323	478
	4 largest firms	6	13 469 903	89.5	6 653	959	58
	8 largest firms	10	13 814 234	91.8	8 618	1 376	77
	20 largest firms	22	14 351 748	95.4	12 764	2 221	153
	50 largest firms	54	14 883 332	98.9	18 454	3 341	296
422510	Grain & field bean whsle						
	All firms	135	15 045 234	100.0	22 566	4 323	478
	4 largest firms	6	13 469 903	89.5	6 653	959	58
	8 largest firms	10	13 814 234	91.8	8 618	1 376	77
	20 largest firms	22	14 351 748	95.4	12 764	2 221	153
	50 largest firms	54	14 883 332	98.9	18 454	3 341	296
42252	Livestock whsle						
	All firms	957	15 468 016	100.0	144 727	34 129	19 860
	4 largest firms	26	1 186 746	7.7	7 818	2 073	591
	8 largest firms	48	1 876 011	12.1	13 362	3 779	1 013
	20 largest firms	68	3 178 976	20.6	23 395	5 549	1 719
	50 largest firms	108	5 225 525	33.8	37 503	8 811	2 939
422520	Livestock whsle						
	All firms	957	15 468 016	100.0	144 727	34 129	19 860
	4 largest firms	26	1 186 746	7.7	7 818	2 073	591
	8 largest firms	48	1 876 011	12.1	13 362	3 779	1 013
	20 largest firms	68	3 178 976	20.6	23 395	5 549	1 719
	50 largest firms	108	5 225 525	33.8	37 503	8 811	2 939
42259	Other farm product raw material whsle						
	All firms	402	3 389 441	100.0	42 361	10 769	3 087
	4 largest firms	8	591 742	17.5	3 725	817	65
	8 largest firms	13	861 984	25.4	6 786	1 798	220
	20 largest firms	34	1 348 464	39.8	11 646	3 791	686
	50 largest firms	66	1 974 524	58.3	17 093	4 576	879
422590	Other farm product raw material whsle						
	All firms	402	3 389 441	100.0	42 361	10 769	3 087
	4 largest firms	8	591 742	17.5	3 725	817	65
	8 largest firms	13	861 984	25.4	6 786	1 798	220
	20 largest firms	34	1 348 464	39.8	11 646	3 791	686
	50 largest firms	66	1 974 524	58.3	17 093	4 576	879
4225901	Hides, skins, & pelts whsle						
	All firms	26	184 450	100.0	5 826	1 825	323
	4 largest firms	5	131 776	71.4	2 318	816	182
	8 largest firms	9	159 463	86.5	5 151	1 658	273
	20 largest firms	21	183 214	99.3	5 780	1 819	316
	50 largest firms	26	184 450	100.0	5 826	1 825	323
4225902	Leaf tobacco whsle						
	All firms	210	1 565 193	100.0	19 599	5 305	2 115
	4 largest firms	11	170 827	10.9	2 209	1 248	353
	8 largest firms	17	297 804	19.0	3 633	1 587	456
	20 largest firms	30	544 728	34.8	6 461	1 806	578
	50 largest firms	63	957 112	61.1	10 418	2 640	831
4225903	Wool, wool tops, & mohair whsle						
	All firms	19	56 823	100.0	1 177	270	60
	4 largest firms	4	37 357	65.7	345	67	11
	8 largest firms	8	47 019	82.7	703	143	32
	20 largest firms	19	56 823	100.0	1 177	270	60
	50 largest firms	19	56 823	100.0	1 177	270	60
4225904	Cotton whsle						
	All firms	53	695 960	100.0	3 493	535	98
	4 largest firms	6	456 875	65.6	1 183	176	15
	8 largest firms	11	548 630	78.8	1 667	275	26
	20 largest firms	23	650 761	93.5	2 450	403	44
	50 largest firms	53	695 960	100.0	3 493	535	98
4225905	Other farm-product raw material whsle						
	All firms	94	887 015	100.0	12 266	2 834	491
	4 largest firms	6	373 122	42.1	4 020	983	99
	8 largest firms	10	553 495	62.4	5 532	1 376	109
	20 largest firms	22	746 893	84.2	6 943	1 652	163
	50 largest firms	52	866 113	97.6	10 736	2 487	318

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
4226	Chemical & allied products whsle						
	All firms	1 390	6 509 052	100.0	194 592	41 323	3 687
	4 largest firms	4	474 806	7.3	7 558	1 141	127
	8 largest firms	8	723 815	11.1	10 552	1 411	147
	20 largest firms	27	1 284 798	19.7	24 264	3 807	315
	50 largest firms	60	2 143 695	32.9	46 327	8 001	542
42261	Plastics materials & basic forms & shapes whsle						
	All firms	654	3 770 919	100.0	99 796	21 450	1 741
	4 largest firms	5	230 002	6.1	4 145	519	34
	8 largest firms	11	420 150	11.1	7 152	1 085	76
	20 largest firms	23	805 102	21.4	14 696	2 425	138
	50 largest firms	56	1 409 767	37.4	28 240	5 257	313
422610	Plastics materials & basic forms & shapes whsle						
	All firms	654	3 770 919	100.0	99 796	21 450	1 741
	4 largest firms	5	230 002	6.1	4 145	519	34
	8 largest firms	11	420 150	11.1	7 152	1 085	76
	20 largest firms	23	805 102	21.4	14 696	2 425	138
	50 largest firms	56	1 409 767	37.4	28 240	5 257	313
42269	Other chemical & allied products whsle						
	All firms	736	2 738 133	100.0	94 796	19 873	1 946
	4 largest firms	4	474 806	17.3	7 558	1 141	127
	8 largest firms	10	703 437	25.7	13 833	2 242	199
	20 largest firms	25	1 087 672	39.7	25 590	4 262	338
	50 largest firms	58	1 601 140	58.5	40 283	7 866	568
422690	Other chemical & allied products whsle						
	All firms	736	2 738 133	100.0	94 796	19 873	1 946
	4 largest firms	4	474 806	17.3	7 558	1 141	127
	8 largest firms	10	703 437	25.7	13 833	2 242	199
	20 largest firms	25	1 087 672	39.7	25 590	4 262	338
	50 largest firms	58	1 601 140	58.5	40 283	7 866	568
4226901	Industrial gases (except LP) whsle						
	All firms	11	71 241	100.0	2 852	489	48
	4 largest firms	6	67 103	94.2	2 342	358	29
	8 largest firms	10	71 137	99.9	2 839	486	47
	20 largest firms	11	71 241	100.0	2 852	489	48
	50 largest firms	11	71 241	100.0	2 852	489	48
4226902	Other chemical & allied products whsle						
	All firms	725	2 666 892	100.0	91 944	19 384	1 898
	4 largest firms	4	474 806	17.8	7 558	1 141	127
	8 largest firms	10	703 437	26.4	13 833	2 242	199
	20 largest firms	24	1 070 045	40.1	25 189	4 501	341
	50 largest firms	56	1 560 573	58.5	38 661	7 678	558
4227	Petroleum & petroleum products whsle						
	All firms	256	11 953 186	100.0	97 236	20 671	2 655
	4 largest firms	10	7 317 626	61.2	42 440	9 876	1 836
	8 largest firms	15	9 605 212	80.4	47 147	10 702	1 863
	20 largest firms	28	10 879 269	91.0	75 229	15 505	2 018
	50 largest firms	58	11 641 497	97.4	84 833	17 607	2 218
42271	Petroleum bulk stations & terminals						
	All firms	69	331 386	100.0	12 025	3 033	266
	4 largest firms	4	186 251	56.2	8 144	2 034	64
	8 largest firms	9	231 799	69.9	8 996	2 213	86
	20 largest firms	21	282 338	85.2	9 731	2 414	132
	50 largest firms	51	327 030	98.7	11 471	2 894	234
422710	Petroleum bulk stations & terminals						
	All firms	69	331 386	100.0	12 025	3 033	266
	4 largest firms	4	186 251	56.2	8 144	2 034	64
	8 largest firms	9	231 799	69.9	8 996	2 213	86
	20 largest firms	21	282 338	85.2	9 731	2 414	132
	50 largest firms	51	327 030	98.7	11 471	2 894	234
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	68	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	c

Table 6. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42271011	Petroleum bulk stations (except LP)						
	All firms	63	D	D	D	D	c
	4 largest firms	4	D	D	D	D	a
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	b
	50 largest firms	51	D	D	D	D	c
42271012	Petroleum bulk terminals (except LP)						
	All firms	5	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	5	D	D	D	D	b
	20 largest firms	5	D	D	D	D	b
	50 largest firms	5	D	D	D	D	b
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	1	D	D	D	D	a
	4 largest firms	1	D	D	D	D	a
	8 largest firms	1	D	D	D	D	a
	20 largest firms	1	D	D	D	D	a
	50 largest firms	1	D	D	D	D	a
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	187	'11 621 800	100.0	85 211	17 638	2 389
	4 largest firms	10	7 317 626	63.0	42 440	9 876	1 836
	8 largest firms	15	9 605 212	82.6	47 147	10 702	1 863
	20 largest firms	28	10 846 269	93.3	67 477	13 573	1 969
	50 largest firms	58	11 480 258	98.8	77 286	15 657	2 159
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	187	'11 621 800	100.0	85 211	17 638	2 389
	4 largest firms	10	7 317 626	63.0	42 440	9 876	1 836
	8 largest firms	15	9 605 212	82.6	47 147	10 702	1 863
	20 largest firms	28	10 846 269	93.3	67 477	13 573	1 969
	50 largest firms	58	11 480 258	98.8	77 286	15 657	2 159
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	213	D	D	D	D	g
	4 largest firms	4	D	D	D	D	f
	8 largest firms	8	D	D	D	D	f
	20 largest firms	20	D	D	D	D	f
	50 largest firms	53	D	D	D	D	g
42281	Beer & ale whsle						
	All firms	40	D	D	D	D	c
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	23	D	D	D	D	c
	50 largest firms	40	D	D	D	D	c
422810	Beer & ale whsle						
	All firms	40	D	D	D	D	c
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	23	D	D	D	D	c
	50 largest firms	40	D	D	D	D	c
42282	Wine & distilled alcoholic beverage whsle						
	All firms	173	1 955 271	100.0	58 828	13 631	1 229
	4 largest firms	4	620 845	31.8	21 938	5 465	501
	8 largest firms	8	929 644	47.5	26 084	6 507	583
	20 largest firms	20	1 449 725	74.1	35 129	8 550	782
	50 largest firms	50	1 798 033	92.0	48 493	11 473	962
422820	Wine & distilled alcoholic beverage whsle						
	All firms	173	1 955 271	100.0	58 828	13 631	1 229
	4 largest firms	4	620 845	31.8	21 938	5 465	501
	8 largest firms	8	929 644	47.5	26 084	6 507	583
	20 largest firms	20	1 449 725	74.1	35 129	8 550	782
	50 largest firms	50	1 798 033	92.0	48 493	11 473	962

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			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	173	1 955 271	100.0	58 828	13 631	1 229
	4 largest firms	4	620 845	31.8	21 938	5 465	501
	8 largest firms	8	929 644	47.5	26 084	6 507	583
	20 largest firms	20	1 449 725	74.1	35 129	8 550	782
	50 largest firms	50	1 798 033	92.0	48 493	11 473	962
4229	Miscellaneous nondurable goods whsle						
	All firms	2 763	D	D	D	D	j
	4 largest firms	12	D	D	D	D	g
	8 largest firms	20	D	D	D	D	g
	20 largest firms	36	D	D	D	D	g
	50 largest firms	69	D	D	D	D	h
42291	Farm supplies whsle						
	All firms	223	2 238 242	100.0	27 321	5 985	554
	4 largest firms	4	1 392 181	62.2	4 420	751	74
	8 largest firms	8	1 562 081	69.8	6 914	1 155	106
	20 largest firms	23	1 792 131	80.1	12 275	2 665	171
	50 largest firms	53	2 020 418	90.3	17 759	3 798	265
422910	Farm supplies whsle						
	All firms	223	2 238 242	100.0	27 321	5 985	554
	4 largest firms	4	1 392 181	62.2	4 420	751	74
	8 largest firms	8	1 562 081	69.8	6 914	1 155	106
	20 largest firms	23	1 792 131	80.1	12 275	2 665	171
	50 largest firms	53	2 020 418	90.3	17 759	3 798	265
4229102	Farm supplies—whsle distributors						
	All firms	223	2 238 242	100.0	27 321	5 985	554
	4 largest firms	4	1 392 181	62.2	4 420	751	74
	8 largest firms	8	1 562 081	69.8	6 914	1 155	106
	20 largest firms	23	1 792 131	80.1	12 275	2 665	171
	50 largest firms	53	2 020 418	90.3	17 759	3 798	265
42292	Book, periodical, & newspaper whsle						
	All firms	334	2 583 212	100.0	103 022	25 474	3 173
	4 largest firms	12	1 668 887	64.6	53 199	14 006	1 719
	8 largest firms	17	1 871 078	72.4	61 617	15 949	1 964
	20 largest firms	30	2 088 864	80.9	67 260	17 229	2 069
	50 largest firms	70	2 305 373	89.2	76 237	19 315	2 336
422920	Book, periodical, & newspaper whsle						
	All firms	334	2 583 212	100.0	103 022	25 474	3 173
	4 largest firms	12	1 668 887	64.6	53 199	14 006	1 719
	8 largest firms	17	1 871 078	72.4	61 617	15 949	1 964
	20 largest firms	30	2 088 864	80.9	67 260	17 229	2 069
	50 largest firms	70	2 305 373	89.2	76 237	19 315	2 336
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	234	678 119	100.0	32 231	8 070	885
	4 largest firms	4	144 511	21.3	6 703	2 068	119
	8 largest firms	8	217 995	32.1	8 467	2 345	179
	20 largest firms	23	364 825	53.8	16 847	4 791	365
	50 largest firms	54	523 574	77.2	22 309	5 998	508
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	234	678 119	100.0	32 231	8 070	885
	4 largest firms	4	144 511	21.3	6 703	2 068	119
	8 largest firms	8	217 995	32.1	8 467	2 345	179
	20 largest firms	23	364 825	53.8	16 847	4 791	365
	50 largest firms	54	523 574	77.2	22 309	5 998	508
42294	Tobacco & tobacco product whsle						
	All firms	33	62 175	100.0	2 945	680	95
	4 largest firms	4	39 370	63.3	1 510	407	57
	8 largest firms	8	50 064	80.5	1 776	472	67
	20 largest firms	20	60 347	97.1	2 662	634	83
	50 largest firms	33	62 175	100.0	2 945	680	95
422940	Tobacco & tobacco product whsle						
	All firms	33	62 175	100.0	2 945	680	95
	4 largest firms	4	39 370	63.3	1 510	407	57
	8 largest firms	8	50 064	80.5	1 776	472	67
	20 largest firms	20	60 347	97.1	2 662	634	83
	50 largest firms	33	62 175	100.0	2 945	680	95

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			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42295	Paint, varnish, & supplies whsle						
	All firms	206	1 152 666	100.0	38 003	8 399	818
	4 largest firms	8	283 472	24.6	4 950	987	98
	8 largest firms	12	423 143	36.7	7 863	1 512	155
	20 largest firms	25	677 998	58.8	14 244	2 817	255
	50 largest firms	55	938 246	81.4	24 714	5 248	431
422950	Paint, varnish, & supplies whsle						
	All firms	206	1 152 666	100.0	38 003	8 399	818
	4 largest firms	8	283 472	24.6	4 950	987	98
	8 largest firms	12	423 143	36.7	7 863	1 512	155
	20 largest firms	25	677 998	58.8	14 244	2 817	255
	50 largest firms	55	938 246	81.4	24 714	5 248	431
4229501	Paint, varnish, & supplies whsle						
	All firms	206	1 152 666	100.0	38 003	8 399	818
	4 largest firms	8	283 472	24.6	4 950	987	98
	8 largest firms	12	423 143	36.7	7 863	1 512	155
	20 largest firms	25	677 998	58.8	14 244	2 817	255
	50 largest firms	55	938 246	81.4	24 714	5 248	431
42299	Other miscellaneous nondurable goods whsle						
	All firms	1 733	D	D	D	D	h
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	24	D	D	D	D	f
	50 largest firms	66	D	D	D	D	f
422990	Other miscellaneous nondurable goods whsle						
	All firms	1 733	D	D	D	D	h
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	24	D	D	D	D	f
	50 largest firms	66	D	D	D	D	f
4229901	Art goods whsle						
	All firms	591	1 517 846	100.0	69 437	15 307	1 896
	4 largest firms	4	224 050	14.8	5 729	1 558	86
	8 largest firms	14	349 409	23.0	11 486	2 807	210
	20 largest firms	30	559 696	36.9	24 588	5 427	395
	50 largest firms	62	871 515	57.4	34 283	7 557	610
4229902	General merchandise (nondurable goods) whsle						
	All firms	398	785 925	100.0	36 541	7 747	988
	4 largest firms	4	194 448	24.7	8 106	1 516	214
	8 largest firms	8	284 650	36.2	10 122	1 895	259
	20 largest firms	20	422 063	53.7	13 563	2 890	311
	50 largest firms	50	589 303	75.0	18 435	4 038	424
4229903	Textile bags, bagging, & burlap whsle						
	All firms	40	54 043	100.0	2 311	419	50
	4 largest firms	4	D	D	D	D	a
	8 largest firms	8	37 581	69.5	1 222	254	20
	20 largest firms	20	50 063	92.6	1 589	319	33
	50 largest firms	40	54 043	100.0	2 311	419	50
4229904	Other nondurable goods whsle						
	All firms	704	D	D	D	D	g
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	24	D	D	D	D	e
	50 largest firms	60	D	D	D	D	e