# Aluminum Die-Casting Foundries

## 1997

Issued September 1999

EC97M-3315D

## **1997 Economic Census** *Manufacturing* Industry Series



Helping You Make Informed Decisions

U.S. Department of Commerce Economics and Statistics Administration U.S. CENSUS BUREAU



#### ACKNOWLEDGMENTS

The staff of the Manufacturing and Construction Division prepared this report. Judy M. Dodds, Assistant Chief for Census and Related Programs, was responsible for the overall planning, management, and coordination. Kenneth Hansen, Chief, Manufactured Durables Branch, assisted by Mike Brown, Renee Coley, Raphael Corrado, and Milbren Thomas, Section Chiefs, Michael Zampogna, Former Chief, Manufactured Nondurables Branch, assisted by Allen Foreman, Robert Miller, Robert Reinard, and Nat Shelton, Section Chiefs, and Tom Lee, Robert Rosati, and Tom Flood, Special Assistants, performed the planning and implementation. Stephanie Angel, Brian Appert, Stanis Batton, Carol Beasley, Chris Blackburn, Larry Blumberg, Vera Harris-Bourne, Brenda **Campbell, Suzanne Conard, Vance** Davis, Mary Ellickson, Matt Gaines, Merry Glascoe, Kay Hanks, Karen Harshbarger, Nancy Higgins, James Hinckley, Walter Hunter, Jim Jamski, Evelyn Jordan, Robert Lee, John Linehan, Paul Marck, Keith McKenzie, Philippe Morris, Joanna Nguyen, Betty Pannell, Joyce Pomeroy, Venita Powell, Cynthia Ramsey, Chris Savage, Aronda Stovall, Sue Sundermann, Thanos Theodoropoulos, Dora Thomas, Ann Truffa, Ronanne Vinson, Keeley Voor, Denneth Wallace, Tempie Whittington, Lissene Witt, and Mike Yamaner provided primary staff assistance.

Brian Greenberg, Assistant Chief for Research and Methodology Programs, assisted by Stacey Cole, Chief, Manufacturing Programs Methodology Branch, and Robert Struble, Section Chief, provided the mathematical and statistical techniques as well as the coverage operations. Jeffrey Dalzell and Cathy Ritenour provided primary staff assistance.

Mendel D. Gayle, Chief, Forms, Publications, and Customer Services Branch, assisted by Julius Smith Jr. and Baruti Taylor, Section Chiefs, performed overall coordination of the publication process. Kim Credito, Patrick Duck, Chip Murph, Wanda Sledd, and Veronica White provided primary staff assistance.

The Economic Planning and Coordination Division, Lawrence A. Blum, Assistant Chief for Collection Activities and Shirin A. Ahmed, Assistant Chief for Post-Collection Processing, assisted by Dennis Shoemaker, Chief, Post-Collection Census Processing Branch, Brandy Yarbrough, Section Chief, Sheila Proudfoot, Richard Williamson, Andrew W. Hait, and Jennifer E. Lins, was responsible for developing the systems and procedures for data collection, editing, review, correction and dissemination

The staff of the National Processing Center, **Judith N. Petty,** Chief, performed mailout preparation and receipt operations, clerical and analytical review activities, data keying, and geocoding review.

The Geography Division staff developed geographic coding procedures and associated computer programs.

The Economic Statistical Methods and Programming Division, **Charles P. Pautler Jr.,** Chief, developed and coordinated the computer processing systems. **Martin S. Harahush,** Assistant Chief for Quinquennial Programs, assisted by **Barbara Lambert** and **Christina Arledge** were responsible for design and implementation of the computer systems. **Gary T. Sheridan,** Chief, Manufacturing and Construction Branch, **Lori A. Guido** and **Roy A. Smith,** Section Chiefs, supervised the preparation of the computer programs.

Computer Services Division, **Debra Williams**, Chief, performed the computer processing.

The staff of the Administrative and Customer Services Division, **Walter C. Odom,** Chief, performed planning, design, composition, editorial review, and printing planning and procurement for publications, Internet products, and report forms. **Cynthia G. Brooks** provided publication coordination and editing.

# Aluminum Die-Casting Foundries

1997

Issued September 1999

EC97M-3315D

## **1997 Economic Census**

Manufacturing Industry Series





U.S. Department of Commerce William M. Daley, Secretary

> Robert L. Mallett, Deputy Secretary

Economics and Statistics Administration Robert J. Shapiro, Under Secretary for Economic Affairs

U.S. CENSUS BUREAU Kenneth Prewitt, Director



### Economics and Statistics Administration

**Robert J. Shapiro,** Under Secretary for Economic Affairs



U.S. CENSUS BUREAU Kenneth Prewitt, Director

William G. Barron, Deputy Director

**Paula J. Schneider,** Principal Associate Director for Programs

**Frederick T. Knickerbocker,** Associate Director for Economic Programs

**Thomas L. Mesenbourg,** Assistant Director for Economic Programs

**William G. Bostic Jr.,** Chief, Manufacturing and Construction Division

## CONTENTS

	oduction to the Economic Census	1 5
TAE	BLES	
1. 2. 3. 4. 5. 6a. 6b. 7.	Industry Statistics on NAICS Basis With Distribution Among 1987 SIC-Based Industries: 1997 Industry Statistics for Selected States: 1997 Detailed Statistics by Industry: 1997 Industry Statistics by Employment Size: 1997 Industry Statistics by Industry and Primary Product Class Specialization: 1997 Products Statistics: 1997 and 1992 Product Class Shipments for Selected States: 1997 and 1992 . Materials Consumed by Kind: 1997 and 1992	7 7 8 9 10  10
APF	PENDIXES	
A. B. D. E. F. G.	Explanation of Terms NAICS Codes, Titles, and Descriptions Coverage and Methodology Geographic Notes Metropolitan Areas Footnotes for Products Statistics and Materials Consumed by Kind Comparability of Product Classes and Product Codes: 1997 to 1992.	A-1 B-1 C-1   G-1

-- Not applicable for this report.

## Introduction to the Economic Census

## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

- 21 Mining
- 22 Utilities
- 23 Construction
- 31-33 Manufacturing
- 42 Wholesale Trade
- 44-45 Retail Trade
- 48-49 Transportation and Warehousing
- 51 Information

- 52 Finance and Insurance
- 53 Real Estate and Rental and Leasing
- 54 Professional, Scientific, and Technical Services
- 55 Management of Companies and Enterprises
- 56 Administrative and Support and Waste
  - Management and Remediation Services
- 61 Educational Services
- 62 Health Care and Social Assistance
- 71 Arts, Entertainment, and Recreation
- 72 Accommodation and Foodservices
- 81 Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## **RELATIONSHIP TO SIC**

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

#### 1997 ECONOMIC CENSUS

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## AVAILABILITY OF ADDITIONAL DATA

## **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

## **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

### **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

### **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used with the 1997 Economic Census data:

- A Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
- N Not available or not comparable.
- Q Revenue not collected at this level of detail for multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- X Not applicable.
- Y Disclosure withheld because of insufficient coverage of merchandise lines.
- Z Less than half the unit shown.
- a 0 to 19 employees.
- b 20 to 99 employees.
- c 100 to 249 employees.
- e 250 to 499 employees.
- f 500 to 999 employees.
- g 1,000 to 2,499 employees.
- h 2,500 to 4,999 employees.
- i 5,000 to 9,999 employees.
- j 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- l 50,000 to 99,999 employees.
- m 100,000 employees or more.
- p 10 to 19 percent estimated.
- q 20 to 29 percent estimated.
- r Revised.
- s Sampling error exceeds 40 percent.
- nec Not elsewhere classified.
- nsk Not specified by kind.
- Represents zero (page image/print only).
- (CC) Consolidated city.
- (IC) Independent city.

This page is intentionally blank.

## Manufacturing

## SCOPE

The 1997 Economic Census – Manufacturing covers all manufacturing establishments with one or more paid employees. Manufacturing is defined as the mechanical, physical, or chemical transformation of materials or substances into new products. The assembly of components into new products is also considered manufacturing, except when it is appropriately classified as construction.

Establishments in the manufacturing sector are often described as plants, factories, or mills and typically use power-driven machines and materials-handling equipment. Also included in the manufacturing sector are some establishments that make products by hand, like custom tailors and the makers of custom draperies. While manufacturers typically do not sell to the public, some establishments like bakeries and candy stores that make products on the premises may be included.

#### GENERAL

This report, from the 1997 Economic Census – Manufacturing, is one of a series of 480 industry reports and 51 geographic area reports, each of which provides statistics for individual industries or states, respectively. Seven of the industry reports are for industries no longer in the manufacturing sector but are included with manufacturing for the 1997 census year. Also included for this sector are General, Product, and Materials Consumed Summary reports, a special report on Concentration Ratios in Manufacturing, and data files on Location of Manufacturing Plants.

Each industry report presents data for a six-digit North American Industry Classification System (NAICS) industry. A description of the particular NAICS industry may be found in Appendix B. These reports include such statistics as number of establishments, employment, payroll, value added by manufacture, cost of materials consumed, value of shipments, capital expenditures, etc. Explanations of these and other terms may be found in Appendix A. The industry reports also include data for states with 100 employees or more in the industry.

State reports, which include the District of Columbia, present similar statistics at the "all manufacturing" level for each state and its metropolitan areas (MAs) with 250 employees or more, and for counties, consolidated cities, and places with 500 employees or more. The state reports also include six-digit NAICS level data for industries with 100 employees or more in the state. The General Summary report contains industry and geographic area statistics summarized in one report. It includes higher levels of aggregation than the industry and state reports, as well as revisions to the data made after the release of the industry and state reports.

The Products and Materials Consumed reports summarize the products and materials data published in the industry reports. The Product Summary report also includes data from the Current Industrial Reports (CIR) and a special table with data for products that are primary to more than one industry, which are not in the industry reports.

The Concentration Ratios report publishes data on the percentage of value of shipments accounted for by the 4-, 8-, 20-, and 50-largest companies for each manufacturing industry. Also shown in this report are Hirschmann-Herfindahl Indexes for each industry.

The Location of Manufacturing data files contain statistics on the number of establishments for the three- and six-digit NAICS industry by state, county, place, and ZIP Code by employment-size of the establishment.

#### **GEOGRAPHIC AREAS COVERED**

Statistics at the six-digit NAICS industry level are shown for states and the District of Columbia in both the state and industry reports for cells with 100 employees or more.

The state reports also include data at the "all manufacturing" level for a variety of geographies that meet the employment criteria.

Data are available for the metropolitan areas (MAs) with 250 employees or more. The term MA is a general term used to encompass all of the specifically defined metropolitan areas. A consolidated metropolitan statistical area (CMSA) is made up of two or more contiguous primary metropolitan statistical areas (PMSAs) with a combined population of at least 1 million. A PMSA is a subdivision of a CMSA that demonstrates very strong internal economic and social links separate from the ties to other portions of the CMSA. A metropolitan statistical area (MSA) is an integrated economic and social unit with a population of at least 50,000. An MA is made up of one or more counties meeting standards of metropolitan character. In New England, cities and towns, rather than counties, are the component geographic units. Determination of the MAs was made by the Office of Management and Budget (OMB) as of June 30, 1997. The population estimates were from the 1990 Census of Population or a subsequent special

census. When applicable, the make-up of an MA is included in Appendix E. Changes to geographical boundaries are noted in Appendix D.

The state reports include data for counties with 500 employees or more. These are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one or more places that are independent of county organizations. These places are treated as counties and places. The counties and places are defined as of January 1, 1997.

The state reports include data for places with 500 employees or more. Places are typically cities, towns, and villages. They may be incorporated municipalities, semiindependent municipalities, special economic urban areas (SEUAs), or other place equivalents.

The state reports also include data for consolidated cities with 500 employees or more. Consolidated cities are made up of separately incorporated municipalities.

## COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The adoption of the North American Industry Classification System (NAICS) has had a major impact on the comparability of data between the 1992 and 1997 censuses. Approximately half of the industries in the manufacturing sector of NAICS do not have comparable industries in the Standard Industrial Classification (SIC) system that was used in the past. If industries are not comparable between the two censuses, historic data are not shown. When applicable, Appendix G shows the product class and product comparability between the two systems.

While most of the change affecting the manufacturing sector was change within the sector, some industries left manufacturing and others came into manufacturing. Prominent among those leaving manufacturing are logging and portions of publishing. Prominent among the industries coming into the manufacturing sector are bakeries, candy stores where candy is made on the premises, custom tailors, makers of custom draperies, and tire retreading. Data for the industries coming into manufacturing as well as those leaving manufacturing are included in the manufacturing industry report series for 1997. However, the state and summary reports only include data for industries in the NAICS definition of manufacturing.

Another change resulting from the conversion to NAICS is that data for central administrative offices (CAOs) associated with manufacturing are not included along side the manufacturing data. This change affects data in the state reports and the general summary.

## DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments classified in a specific industry or geography is not considered a disclosure, and may be released even when other information is withheld.

The disclosure analysis for the industry statistics files is based on the total value of shipments. When the total value of shipments cannot be shown without disclosing information for individual companies, the complete line is suppressed except for capital expenditures. However, the suppressed data are included in higher-level totals. A separate disclosure analysis is performed for capital expenditures that can be suppressed even though value of shipments data are published.

# AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Annual Survey of Manufactures (ASM) in each of the 4 years between the economic censuses. The ASM is a probability-based sample of approximately 58,000 establishments and collects many of the same industry statistics (including employment, payroll, value of shipments, etc.) as the economic census. However, there are selected statistics not included in the ASM. Among these are the number of companies and establishments, detailed product and materials data, and substate geographic data.

In addition to the ASM, the Census Bureau conducts a Current Industrial Reports (CIR) program. The CIR publishes detailed product statistics for selected manufacturing industries at the U.S. level annually and, in some cases, monthly and/or quarterly. For the 1997 Economic Census – Manufacturing, the annual CIR data are included in the Product Summary report.

The Census Bureau also conducts the monthly Manufacturers' Shipments, Inventories, and Orders (M3) program, which publishes detailed statistics for manufacturing industries at the U.S. level.

# Table 1. Industry Statistics on NAICS Basis With Distribution Among 1987 SIC-Based Industries: 1997

NAICS or SIC code	Industry	All				Production workers						Total capital
		Com- panies <sup>1</sup>	estab- lish- ments <sup>2</sup>	Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)	Value added by manufacture (\$1,000)	materials	Value of shipments (\$1,000)	expendi- tures (\$1,000)
<b>331521</b> 336300	Aluminum die-casting foundries Aluminum die-castings	<b>290</b> N	<b>317</b> 317	<b>27 487</b> 27 487	<b>897 228</b> 897 228	<b>22 702</b> 22 702	<b>47 489</b> 47 489	<b>672 272</b> 672 272	<b>1 922 869</b> 1 922 869	<b>1 842 127</b> 1 842 127	<b>3 765 687</b> 3 765 687	<b>231 197</b> 231 197

[NAICS codes appear in bold type. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

<sup>1</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control. <sup>2</sup>Includes establishments with payroll at any time during the year.

## Table 2. Industry Statistics for Selected States: 1997

[States that are disclosures or with less than 100 employees are not shown. For explanation of terms, see appendixes. For meaning of abbreviations and symbols, see introductory text]

	All employees Production workers		ers									
Industry and geographic area	E1	Total	With 20 em- ploy- ees or more	Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)	Value added by manufacture (\$1,000)	Cost of materials (\$1,000)	Value of shipments (\$1,000)	Total capital expendi- tures (\$1,000)
331521, ALUMINUM DIE- CASTING FOUNDRIES												
United States	1	317	199	27 487	897 228	22 702	47 489	672 272	1 922 869	1 842 127	3 765 687	231 197
Alabama . California Florida Georgia Illinois	7 1 - 1	8 46 4 6 28	3 29 2 4 18	395 1 640 118 516 2 535	14 894 50 337 3 589 16 680 76 999	305 1 297 102 440 2 140	531 2 617 187 953 4 706	8 412 34 622 2 462 13 352 56 997	17 650 95 625 5 648 35 713 150 470	12 599 67 973 4 354 35 998 143 161	29 371 164 632 10 314 72 230 294 486	1 546 6 153 628 5 005 11 444
Indiana Iowa Kentucky Massachusetts Michigan		16 8 6 7 31	13 4 5 2 20	2 824 352 703 605 2 725	123 771 10 178 19 662 16 966 83 895	2 467 300 597 478 1 949	5 117 586 1 327 1 137 3 876	99 245 7 539 14 516 11 610 52 504	185 718 16 994 64 522 60 296 191 232	337 036 12 733 62 669 18 345 160 278	524 564 30 127 125 656 77 550 350 928	45 005 3 589 6 126 3 921 22 533
Minnesota	3 - - 1	6 11 10 5 32	5 7 7 4 21	612 1 119 797 389 2 971	23 822 26 276 34 064 10 466 100 403	496 977 636 318 2 541	1 052 1 919 1 419 583 5 078	17 371 21 529 24 805 7 241 78 057	59 989 51 019 43 367 24 868 244 053	40 847 48 731 63 725 21 574 232 110	100 591 101 791 107 952 46 051 474 437	6 755 5 904 5 367 3 686 34 526
Pennsylvania Tennessee Texas Wisconsin	- 1 2	12 7 12 19	8 4 7 15	1 741 884 850 3 063	58 134 25 543 21 240 106 761	1 495 740 731 2 480	3 138 1 561 1 642 5 775	46 538 19 849 15 695 81 344	122 936 65 676 42 152 239 584	105 529 40 888 32 225 235 632	227 610 105 666 73 812 484 033	11 366 9 269 4 322 23 146

\* Hawaii has no incorporated places in the sense of functioning governmental units; however, in agreement with Hawaiian law, the Bureau of the Census reports data for census designated places (CDPs) which have been designated as place equivalents. Those CDPs, only for the state of Hawaii, with 2,500 or more population are recognized.

<sup>1</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data based on administrative-record data account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

## Table 3. Detailed Statistics by Industry: 1997

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Item	Value	Item	Value
31521, ALUMINUM DIE-CASTING FOUNDRIES		331521, ALUMINUM DIE-CASTING FOUNDRIES—	
ompanies <sup>1</sup> number	290	Con.	
Il establishments number	317	Value added\$1,000	1 922 869
Establishments with 1 to 19 employees	118 111	Total inventories, beginning of year \$1,000   Finished goods inventories, beginning of year \$1,000   Work-in-process inventories, beginning of year \$1,000   Materials and supplies inventories, beginning of year \$1,000	311 394 95 618 109 574 106 202
Il employees number		Total inventories, end of year\$1,000	324 286
otal compensation <sup>2</sup> \$1,000 Annual pavroll\$1,000	1 139 490	Finished goods inventories, end of year\$1,000 Work-in-process inventories, end of year\$1,000	102 468 102 033
Total fringe benefits\$1,000		Materials and supplies inventories, end of year	102 033
roduction workers, average for year number	22 702		1 957 064
Production workers on March 12number Production workers on May 12number		Total capital expenditures (new and used)	231 197
Production workers on August 12 number	22 668	(new and used)\$1.000	43 144
Production workers on November 12 number	23 040	Capital expenditures for machinery and equipment (new and used)\$1,000	188 053
roduction-worker hours1,000	47 489	Total retirements <sup>2</sup>	39 632
roduction-worker wages\$1,000	672 272	Gross book value of total assets at end of year\$1,000	2 148 629
otal cost of materials\$1.000	1 842 127	Total depreciation during year <sup>2</sup> \$1,000	133 472
Cost of materials, parts, containers, etc., consumed\$1,000	1 547 709	Total rental payments <sup>2</sup> \$1,000   Buildings and other structures rental payments <sup>2</sup> \$1,000	33 475
Cost of resales\$1,000 Cost of fuels\$1,000		Buildings and other structures rental payments <sup>2</sup>	13 469 20 006
Cost of purchased electricity\$1,000	70 167		20 006
Cost of contract work\$1,000	136 722	Cost of purchased services for the repair of buildings and other structures <sup>3</sup> \$1,000	8 015
uantity of electricity purchased for heat and power	1 351 440	Response coverage ratio <sup>4</sup> percent.	80
uantity of electricity generated less sold for heat and power1,000 kWh	D	Cost of purchased services for the repair of machinery and	FF 300
otal value of shipments\$1,000	3 765 687	equipment <sup>3</sup> \$1,000 Response coverage ratio <sup>4</sup> percent	55 706 80
Primary products value of shipments\$1,000	. 3 421 434	Cost of purchased communications services <sup>3</sup>	3 416
Secondary products value of shipments\$1,000 Total miscellaneous receipts\$1,000	230 946	Response coverage ratio <sup>4</sup> percent Cost of purchased legal services <sup>3</sup> \$1,000.	80 3 590
Value of resales\$1,000	42 780	Response coverage ratio <sup>4</sup> percent.	3 390
Contract receipts\$1,000	D	Cost of purchased accounting and bookkeeping services <sup>3</sup>	3 134
Other miscellaneous receipts\$1,000	D	Response coverage ratio <sup>4</sup> percent Cost of purchased advertising services <sup>3</sup> \$1,000.	80 1 896
rimary products specialization ratio percent	93	Response coverage ratio <sup>4</sup> percent.	80
alue of primary products shipments made in all industries \$1,000 Value of primary products shipments made in this industry \$1,000	3 700 571 3 421 434	Cost of purchased software and other data processing services <sup>3</sup> \$1,000	1 632
Value of primary products snipments made in this industry \$1,000 Value of primary products shipments made in other		Response coverage ratio <sup>4</sup> percent.	1 632
industries\$1,000	279 137	Cost of purchased refuse removal (including hazardous waste)	
overage ratio percent		services <sup>3</sup> \$1,000 Response coverage ratio <sup>4</sup> percent	6 858 80

<sup>1</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control. <sup>2</sup>These items are collected in the ASM and estimated for the remaining establishments; therefore, the levels of estimation are higher than for other items in the table. <sup>3</sup>Based on ASM sample data. <sup>4</sup>A response coverage ratio is derived for this item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight) for those ASM establishments that reported to the weighted total employment for all ASM establishments classified in this industry.

Note: The amounts shown for purchased services reflect only those services that establishments purchase from other companies.

## Table 4. Industry Statistics by Employment Size: 1997

		All establishments		All employees		Pr	oduction work	ers				
Employment size class	E1	Total	With 20 em- ploy- ees or more	Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)	Value added by manufacture (\$1,000)	Cost of materials (\$1,000)	Value of shipments (\$1,000)	Total capital expendi- tures (\$1,000)
331521, ALUMINUM DIE- CASTING FOUNDRIES												
All establishments	1	317	199	27 487	897 228	22 702	47 489	672 272	1 922 869	1 842 127	3 765 687	231 197
Establishments with 1 to 4 employees Establishments with 5 to 9	9	35	-	78	2 237	70	136	1 833	5 255	5 216	10 468	602
employees Establishments with 10 to 19	8	30	-	189	5 017	160	266	3 932	11 133	11 149	22 277	1 227
Establishments with 10 to 19 Establishments with 20 to 49	7	53	-	758	22 346	628	1 183	16 056	48 598	41 611	90 140	4 648
employees Establishments with 50 to 99	1	61	61	1 890	47 470	1 552	2 867	34 354	98 642	120 659	221 744	7 572
employees Establishments with 100 to 249	1	50	50	3 734	114 416	3 033	6 425	79 601	217 758	185 139	399 290	23 732
employees Establishments with 250 to 499	1	63	63	10 595	327 547	8 652	17 833	232 944	772 521	602 603	1 372 021	87 072
employees Establishments with 500 to 999	-	21	21	7 267	235 765	6 082	12 576	185 713	575 426	500 484	1 080 685	81 498
employees	2	3	3	D	D	D	D	D	D	D	D	D
Establishments with 1,000 to 2,499 employees Establishments with 2,500 employees	-	1	1	D	D	D	D	D	D	D	D	D
or more	-	-	-	-	-	-	-	-				-
Administrative records <sup>2</sup>	9	97	-	880	21 398	756	1 224	17 082	49 130	49 633	98 744	5 991

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

<sup>1</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more. <sup>2</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. Data are also included in respective size classes shown.

## Table 5. Industry Statistics by Industry and Primary Product Class Specialization: 1997

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS		All	All employees		Production workers			Value added			Total capital
industry or product class code	Industry or primary product class	estab- lish- ments	Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)	by manufacture (\$1,000)	Cost of materials (\$1,000)	Value of shipments (\$1,000)	expendi- tures (\$1,000)
331521	Aluminum die-casting foundries	317	27 487	897 228	22 702	47 489	672 272	1 922 869	1 842 127	3 765 687	231 197

#### Products Statistics: 1997 and 1992 Table 6a.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

			19	997		1992				
NAICS		Number of		Product	shipments	Number of		Product	shipments	
product code	Product	companies with shipments of \$100,000 or more	Quantity of production for all purposes	Quantity	Value (\$1,000)	companies with shipments of \$100,000 or more	Quantity of production for all purposes	Quantity	Value (\$1,000)	
331521	Aluminum die-castings	N	x	x	3 700 571	N	х	х	2 542 867	
3315210	Aluminum and aluminum-base alloy die- castings	N	x	x	3 700 571	N	х	x	2 542 867	
33152100 3315210000	Aluminum and aluminum-base alloy die- castings Aluminum and aluminum-base alloy	N	x	x	3 599 919	N	х	х	N	
	die-castingsmil lb	248	X	91 419.5	3 599 919	N	Х	N	N	
3315210Y 3315210YWW	Aluminum die-castings, nsk, total Aluminum die-castings, nsk, for	N	x	х	100 652	N	х	х	Ν	
3315210YWY	nonadministrative-rēcord establishments Aluminum die-castings, nsk, for	N	x	х	5 136	N	х	x	N	
33132101001	administrative-record establishments	N	x	х	95 516	N	Х	х	35 426	

# Additional information is available for this item; see Appendix F. @ Additional data are available for these codes at the aggregate U.S. level in the Current Industrial Report (CIR) series; see Appendix F for the CIR survey number and title. \$ This product is primary to more than one industry; see Appendix F for a listing of the related product codes.

Note: For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: P 10 to 19 percent estimated; 9 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

## Table 6b. Product Class Shipments for Selected States: 1997 and 1992

[Not applicable for this report]

## Table 7. Materials Consumed by Kind: 1997 and 1992

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS		19	97	19	992
material code	Material consumed	Quantity	Delivered cost (\$1,000)	Quantity	Delivered cost (\$1,000)
331521	ALUMINUM DIE-CASTING FOUNDRIES				
33142111	Copper and copper-base alloy shapes and forms (except castings, forgings, and fabricated metal products)	x	р	x	37 191
33100039	and fabricated metal products) Aluminum and aluminum-base alloy shapes and forms (except castings, forgings, and fabricated metal products) Zinc and zinc-base alloy shapes and forms (except castings, forgings, and	x	601 703	x	486 714
33149105	Zinc and zinc-base alloy shapes and forms (except castings, forgings, and fabricated metal products) Magnesium and magnesium-base alloy shapes and forms (except castings,	х	22 208	х	32 335
33141935 331000AG	Magnesium and magnesium-base alloy snapes and forms (except castings, forgings, and fabricated metal products) All other nonferrous shapes and forms (except castings, forgings, and	х	D	х	D
33100040	fabricated metal products)		1 525	х	D
00190024 00190040	Copper and copper-base alloy scrap (except home scrap) Aluminum and aluminum-base alloy scrap (except home scrap) Other nonferrous metal scrap (except home scrap)	X X	245 196 477	X X	D 134 041
00190080 33299700	Industrial patterns	X	D 745	X	D 1 964
33350003 001900A4	Industrial dies, molds, jigs, and fixtures		48 690 4 567	×	25 977 4 526
21232005 32791001	Grinding wheels and other abrasive products, except industrial diamonds	Х	1 948 2 522	Ŷ	4 320 651 1 410
00970099 00971000	All other materials and components, parts, containers, and supplies	Х	236 220 139 545	X	N 96 762

# Additional information is available for this item; see Appendix F.

Note: For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: <sup>p</sup> 10 to 19 percent estimated; <sup>q</sup> 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

#### MANUFACTURING-INDUSTRY SERIES

## Appendix A. Explanation of Terms

## **BEGINNING- AND END-OF-YEAR INVENTORIES**

Respondents were asked to report their beginning-ofyear and end-of-year inventories at cost or market. Effective with the 1982 Economic Census, this change to a uniform instruction for reporting inventories was introduced for all sector reports. Prior to 1982, respondents were permitted to value inventories using any generally accepted accounting method (FIFO, LIFO, market, to name a few). Beginning in 1982, LIFO users were asked to first report inventory values prior to the LIFO adjustment and then to report the LIFO reserve and the LIFO value after adjustment for the reserve.

## **Inventory Data by Stage of Fabrication**

Total inventories and three detailed components (1) finished goods, (2) work-in-process, and (3) materials, supplies, fuels, etc., were collected.

When using inventory data by stage of fabrication for "all industries" and at the three-digit subsector level, it should be noted that an item treated as a finished product by an establishment in one industry may be reported as a raw material by an establishment in a different industry. For example, the finished-product inventories of a steel mill would be reported as raw materials by a stamping plant. Such differences are present in the inventory figures by stage of fabrication shown for all publication levels.

## **COST OF MATERIALS**

This term refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

Included in this item are:

- 1. Cost of parts, components, containers, etc.—Includes all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year.
- 2. Cost of products bought and sold in the same condition.

- 3. Cost of fuels consumed for heat and power—Includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.
- 4. Cost of purchased electricity—The cost of purchased electric energy represents the amount actually used during the year for heat and power. In addition, information was collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.
- 5. Cost of contract work—This term applies to work done by others on materials furnished by the manufacturing establishment. The actual cost of the material is to be reported on the cost of materials, parts, and containers line of this item. The term "Contract Work" refers to the fee a company pays to another company to perform a service.

## **Specific Materials Consumed**

In addition to the total cost of materials, which every establishment was required to report, information also was collected for most manufacturing industries on the consumption of major materials used in manufacturing. The inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. If less than \$25,000 of a listed material was consumed by an establishment, the cost data could be reported in the "Cost of all other materials...," Census material code 00970099. Also, the cost of materials for small establishments for which administrative records or short forms were used was imputed into the "Materials not specified by kind," Census materials code 00971000.

# Duplication in Cost of Materials and Value of Shipment

The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive

## 1997 ECONOMIC CENSUS

stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

### **COST OF PURCHASED SERVICES**

Annual Survey of Manufactures (ASM) establishments were requested to provide information on the cost of purchased services for the repair of buildings and other structures, the repair of machinery, communication services, legal services, accounting and bookkeeping services, advertising, software and other data processing services, and refuse removal. Each of these items reflects the costs paid directly by the establishment and excludes salaries paid to employees of the establishment for these services.

Included in the cost of purchased services for the repair of buildings and machinery are payments made for all maintenance and repair work on buildings and equipment. Payments made to other establishments of the same company and for repair and maintenance of any leased property also are included. Extensive repairs or reconstruction that was capitalized is considered capital expenditures and is, therefore, excluded from this item. Repair and maintenance costs provided by an owner as part of a rental contract or incurred directly by an establishment in using its own work force also are excluded.

Included in the cost of purchased advertising services are payments for printing, media coverage, and other advertising services and materials.

Included in the cost of purchased software and other data processing services are all purchases by the establishment from other companies. Excluded are services provided by other establishments of the same company (such as by a separate data processing unit). Included in the cost of purchased refuse removal services are all costs of refuse removal services paid by the establishment, including costs for hazardous waste removal or treatment. Excluded are all costs included in rental payments or as capital expenditures.

## **Response Coverage Ratio**

A response coverage ratio is a measure of the extent to which respondents report for an item. The estimate is made by calculating the ratio value of the weighted total employment data for all the ASM establishments that report the item to the weighted total employment data for all ASM establishments classified in an industry (reporters and non-reporters).

## **DEPRECIATION CHARGES FOR FIXED ASSETS**

This item includes depreciation and amortization charged during the year against assets. Depreciation charged against fixed assets acquired since the beginning of the year and against assets sold or retired during the year are components of this category. Respondents were requested to make certain that they did not report accumulated depreciation.

## **EMPLOYEES**

This item includes all full-time and part-time employees on the payrolls of operating manufacturing establishments during any part of the pay period which included the 12th of the months specified on the report form. Included are all persons on paid sick leave, paid holidays, and paid vacations during these pay periods. Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average for the payroll periods including the 12th of March, May, August, and November.

## **Production Workers**

This item includes workers (up through the linesupervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations at the establishment covered by the report. Employees above the working-supervisor level are excluded from this item.

## All Other Employees

This item covers nonproduction employees of the manufacturing establishment including those engaged in factory supervision above the line-supervisor level. It includes sales (including driver-salespersons), sales delivery (highway truck drivers and their helpers), advertising, credit, collection, installation and servicing of own products, clerical and routine office functions, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.), professional, and technical employees. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations utilized as a separate work force.

### **FRINGE BENEFITS**

Fringe benefits are divided into legally required expenditures and payments for voluntary programs. The legally required portion consists primarily of Federal old age and survivors' insurance, unemployment compensation, and workers' compensation. Payments for voluntary programs include all programs not specifically required by legislation whether they were employer initiated or the result of collective bargaining. They include the employer portion of such plans as insurance premiums, premiums for supplemental accident and sickness insurance, pension plans, supplemental unemployment compensation, welfare plans, stock purchase plans on which the employer payment is not subject to withholding tax, and deferred profit-sharing plans. They exclude such items as companyoperated cafeterias, in-plant medical services, free parking lots, discounts on employee purchases, and uniforms and work clothing for employees.

### GROSS BOOK VALUE OF DEPRECIABLE ASSETS AT BEGINNING OF YEAR (BOY) AND END OF YEAR (EOY)

Total value of depreciable assets is collected on all census forms. It shows the value of depreciable assets for the beginning of year and end of year. The data encompass all fixed depreciable assets on the books of establishments. The values shown (book value) represent the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation). Included are all buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Excluded are nondepreciable capital assets including inventories and intangible assets, such as timber and mineral rights.

The definition of fixed depreciable assets is consistent with the definition of capital expenditures. For example, expenditures include actual capital outlays during the year rather than the final value of equipment put in place and buildings completed during the year. Accordingly, the value of assets at the end of the year includes the value of construction in progress.

In addition, respondents were requested to make certain that assets at the beginning of the year plus capital expenditures, less retirements, equaled assets at the end of the year.

#### NUMBER OF ESTABLISHMENTS AND COMPANIES

A separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

If the company operated at different physical locations, even if the individual locations were producing the same line of goods, a separate report was requested for each location. If the company operated in two or more distinct lines of manufacturing at the same location, a separate report was requested for each activity.

An establishment not in operation for any portion of the year was requested to return the report form with the proper notation in the "Operational Status" section of the form. In addition, the establishment was requested to report data on any employees, capital expenditures, inventories, or shipments from inventories during the year.

### PAYROLL

This item includes the gross earnings of all employees on the payrolls of operating manufacturing establishments paid in the calendar year. Respondents were told they could follow the definition of payrolls used for calculating the Federal withholding tax. It includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' social security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of corporations; it excludes payments to proprietors or partners of unincorporated concerns. Also excluded are payments to members of Armed Forces and pensioners carried on the active payrolls of manufacturing establishments.

The census definition of payrolls is identical to that recommended to all Federal statistical agencies by the Office of Management and Budget. It should be noted that this definition does not include employers' social security contributions or other nonpayroll labor costs, such as employees' pension plans, group insurance premiums, and workers' compensation.

The ASM provides estimates of employers' total supplemental labor costs (those required by Federal and state laws and those incurred voluntarily or as part of collective bargaining agreements).

### **PRODUCT CODES AND CLASSES OF PRODUCTS**

NAICS United States industries are identified by a sixdigit code, in contrast to the four-digit SIC code. The longer code accommodates the large number of sectors and allows more flexibility in designing subsectors. Each

#### 1997 ECONOMIC CENSUS

product or service is assigned a ten-digit code. The product coding structure represents an extension by the Census Bureau of the six-digit industry classifications of the manufacturing and mining sectors. The classification system operates so that the industrial coverage is progressively narrower with the successive addition of digits. This is illustrated as follows:

NAICS level	NAICS code	Description
	NAICS COUE	Description
Industry	33461	Manufacturing and reproduction of magnetic and optical media
U.S. industry	334612	Reproduction of software
Product class	3346120	Prerecorded compact disc (except software), tape, and record repro- ducing
BLS link code	3346120X	
Product code	3346120XXX	

As in previous censuses, data were collected for most industries on the quantity and value of individual products shipped. In the 1997 census program, information was collected on the output of almost 10,000 individual product items.

In the new system, there are about 1,500 product classes (seven-digit codes), about 6,000 census products (ten-digit codes), and an additional 3,700 CIR products (ten-digit codes). The ten-digit products are considered the primary products of the industry with the same first six digits.

The list of products for which separate information was collected was prepared after consultation with industry and government representatives. Comparability with previous figures was given considerable weight in the selection of product categories so that comparable 1992 information is presented for most products.

Typically, both quantity and value of shipments information were collected. However, if quantity was not significant or could not be reported by manufacturers, only value of shipments was collected.

Shipments include both commercial shipments and transfers of products to other plants of the same company. For industries in which a considerable portion of the total shipments is transferred to other plants of the same company, separate information on interplant transfers also was collected. Moreover, for products that are used to a large degree within the same establishment as materials or components in the fabrication of other products, total production and often consumption of the item within the plant (quantity produced and consumed) was collected. Typically, the information on production also was collected for products for which there are significant differences between total production and shipments in a given year because of wide fluctuations in finished goods inventories. Other measures of output of products with long production cycles were used as appropriate and feasible.

## PRIMARY PRODUCT CLASS CODE

This file presents selected statistics for establishments according to their degree of specialization in products primary to their industry. This field contains either the sixdigit North American Industrial Classification System (NAICS) industry code corresponding to all establishments in the industry, or the seven-digit NAICS product class code for all establishments within the industry that are specialized in a particular product class. Product class specialization is determined by evaluating the ratio of the largest primary product class shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment.

## **PRODUCTION-WORKER HOURS**

This item covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave.

## QUANTITY OF ELECTRIC ENERGY CONSUMED FOR HEAT AND POWER

Data on the cost of purchased electric energy were collected on all census forms. However, data on the quantity of purchased electric energy were collected only on the Annual Survey of Manufactures (ASM) form. In addition, information is collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.

## **RENTAL PAYMENTS**

Total rental payments are collected on all census forms. However, the breakdown between rental payments for buildings and other structures and rental payments for machinery and equipment is collected only on the ASM forms. This item includes rental payments for the use of all items for which depreciation reserves would be maintained if they were owned by the establishment, e.g., structures and buildings, and production, office, and transportation equipment. Excluded are royalties and other payments for the use of intangibles and depletable assets and land rents where separable.

When an establishment of a multiestablishment company was charged rent by another part of the same company for the use of assets owned by the company, it was instructed to exclude that cost from rental payments. However, the book value (original cost) of these companyowned assets was to be reported as assets of the establishment at the end of the year.

If there were assets at an establishment rented from another company and the rents were paid centrally by the head office of the establishment, the company was instructed to report these rental payments as if they were paid directly by the establishment.

#### **RETIREMENTS OF DEPRECIABLE ASSETS**

Included in this item is the gross value of assets sold, retired, scrapped, destroyed, etc., during the calendar year. When a complete operation or establishment changed ownership, the respondent was instructed to report the value of the assets sold at the original cost as recorded in the books of the seller. The respondent also was requested to report retirements of equipment or structures owned by a parent company that the establishment was using as if it were a tenant.

## TOTAL CAPITAL EXPENDITURES (NEW AND USED)

For establishments in operation and any known plants under construction, manufacturers were asked to report their new and used expenditures for (1) permanent additions and major alterations to manufacturing establishments and (2) machinery and equipment used for replacement and additions to plant capacity if they were of the type for which depreciation accounts were ordinarily maintained.

Totals for expenditures include the costs of assets leased from nonmanufacturing concerns through capital leases. New facilities owned by the Federal Government but operated under contract by private companies and plant and equipment furnished to the manufacturer by communities and nonprofit organizations are excluded. Also excluded are expenditures for land and cost of maintenance and repairs charged as current operating expenses.

For any equipment or structure transferred for the use of the reporting establishment by the parent company or one of its subsidiaries, the value at which it was transferred to the establishment was to be reported. If an establishment changed ownership during the year, the cost of the fixed assets (building and equipment) was to be reported.

## VALUE ADDED

This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments (products manufactured plus receipts for services rendered). The result of this calculation is adjusted by the addition of value added by merchandising operations (i.e., the difference between the sales value and the cost of merchandise sold without further manufacture, processing, or assembly) plus the net change in finished goods and work-in-process between the beginningand end-of-year inventories.

For those industries where value of production is collected instead of value of shipments, value added is adjusted only for the change in work-in-process inventories between the beginning and end of year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories.

"Value added" avoids the duplication in the figure for value of shipments that results from the use of products of some establishments as materials by others. Value added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

#### VALUE OF SHIPMENTS

This item covers the received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all miscellaneous receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap, and sales of products bought and sold without further processing. Included are all items made by or for the establishments from material owned by it, whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, including not only the direct cost of production but also a reasonable proportion of "all other costs" (including company overhead) and profit.

In addition to the value for NAICS defined products, aggregates of the following categories of miscellaneous receipts are reported as part of a total establishment's value of product shipments:

- 1. Reported contract work—Receipts for work or services that a plant performed for others on their materials.
- 2. Value of resales—Sales of products brought and sold without further manufacture, processing, or assembly.
- 3. Other miscellaneous receipts—Such as repair work, installation, sales of scrap, etc.

Industry primary product value of shipments represents one of the three components of value of shipments. These components are:

- 1. Primary products value of shipments.
- 2. Secondary product value of shipments.
- 3. Total miscellaneous receipts.

Primary product shipments is used in the calculations of industry specialization ratio and industry coverage ratio. The term "Value of primary products shipments made in this industry" is used in this publication and refers to the same data.

# Duplication in Cost of Materials and Value of Shipment

The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the annual survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry. Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

## **Specialization and Coverage Ratios**

These items are not collected on the report forms but are derived from the data shown in Table 3. An establishment is classified in a particular industry if its shipments of primary products of that industry exceed in value its shipments of the products of any other single industry.

An establishment's shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.). Specialization and coverage ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in Tables 1a through 5 and data on product shipments shown in Tables 6a and 6b.

Specialization ratio represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments wherever classified.

## Appendix B. NAICS Codes, Titles, and Descriptions

## **331521 ALUMINUM DIE-CASTING FOUNDRIES**

This U.S. industry comprises establishments primarily engaged in introducing molten aluminum, under high pressure, into molds or dies to make aluminum diecastings. Establishments in this industry purchase aluminum made in other establishments. The data published with NAICS code 331521 include the following SIC industry:

3363 Aluminum die-castings

## Appendix C. Coverage and Methodology

### MAIL/NONMAIL UNIVERSE

The manufacturing universe includes about 400,000 establishments. This number includes those industries in the North American Industry Classification System (NAICS) definition of manufacturing, but not those industries leaving the manufacturing sector in the classification change. The amounts of information requested from manufacturing establishments were dependent upon a number of factors. The more important considerations were the size of the company and whether it was included in the annual survey of manufactures (ASM). The methods of obtaining information for the various subsets of the universe to arrive at the aggregate figures shown in the publication are described below:

1. Small single-establishment companies not sent a report form.

Approximately 40 percent of the manufacturing establishments were small single-establishment companies that were excused from filing a census report. Selection of these establishments was based on two factors: annual payroll and our ability to assign the correct six-digit NAICS industry classification to the establishment. For each four-digit Standard Industrial Classification (SIC) industry code, an annual payroll cutoff was determined. These cutoffs were derived so that the establishments with payroll less than the cutoff were expected to account for no more than 3 percent of the value of shipments for the industry. Generally, all single-establishment companies with less than 5 employees were excused, while all establishments with more than 20 employees were mailed forms. Establishments below the cutoff that could not be directly assigned a six-digit NAICS code were mailed a classification report which requested information for assigning NAICS industry codes. Establishments below the cutoff that could be directly assigned a six-digit NAICS code were excused from filing any report. For below cutoff establishments, information on the physical location, payroll, and receipts was obtained from the administrative records of other Federal agencies under special arrangements that safeguarded their confidentiality.

Estimates of data for these small establishments were developed using industry averages in conjunction with the administrative information. The value of shipments and cost of materials were not distributed among specific products and materials for these establishments but were included in the product and material "not specified by kind" (nsk) categories.

The industry classification codes included in the administrative-record files were assigned on the basis of brief descriptions of the general activity of the establishment. As a result, an indeterminate number of establishments were erroneously coded to a fourdigit SIC industry and then erroneously re-coded to a six-digit NAICS industry. This was especially true whenever there was a relatively fine line of demarcation between industries or between manufacturing and nonmanufacturing activity.

Sometimes the administrative-record cases had only two- or three-digit SIC group classification codes available in the files. For the 1997 Economic Census – Manufacturing, these establishments were sent a separate classification form, which requested information on the products and services of the establishment. This form was used to code many of these establishments to the appropriate six-digit NAICS level. Establishments that did not return the classification form were coded later to those six-digit NAICS industries identified as "All other" industries within the given subsector.

As a result of these situations, a number of small establishments may have been misclassified by industry. However, such possible misclassification has no significant effect on the statistics other than on the number of companies and establishments.

The total establishment count for individual industries should be viewed as an approximation rather than a precise measurement. The counts for establishments with 20 employees or more are far more reliable than the count of total number of establishments.

2. Establishments sent a report form.

The establishments covered in the mail canvass were divided into three groups:

a. ASM sample establishments.

This group accounts for approximately 15 percent of all manufacturing establishments. The ASM panel covers all the units of large manufacturing establishments as well as a sample of the medium and smaller establishments. The probability of selection was proportionate to size. For more information, see the Description of the ASM Survey Sample.

In an economic census year, the ASM report form (MA-1000) replaces the first page of the regular census form for those establishments included in the ASM. In addition to information on employment, payroll, and other items normally requested on the regular census form, establishments in the ASM sample were requested to supply additional information on gross book value of assets and capital expenditures. ASM establishments were also requested to provide information on retirements, depreciation, rental payments, and supplemental labor costs. For establishments not included in the ASM, these additional items were estimated using relationships observed in the ASM establishment data. The census statistics for these variables are a sum of the ASM establishment data and the estimated data for non-ASM establishments. ASM establishments were also requested to provide information for selected purchased services. The census statistics for the purchased service items were derived solely from the ASM establishments. See Appendix A, Explanation of Terms for an explanation of these items. The census part of the report form is 1 of 220 versions containing product, material, and special inquiries. The diversity of manufacturing activities necessitated the use of this many forms to canvass the 480 manufacturing industries. Each form was developed for a group of related industries.

Appearing on each form was a list of products primary to the group of related industries as well as secondary products and miscellaneous services that establishments classified in these industries were likely to perform. Respondents were requested to identify the products, the value of each product, and, in many cases, the quantity of the product shipped during the survey year. Space also was provided for the respondent to describe products not specifically identified on the form.

The report form also contained a materialsconsumed inquiry which varied from form to form depending on the industries being canvassed. The respondents were asked to review a list of materials generally used in their production processes. From this list, each establishment was requested to identify those materials consumed during the survey year, the cost of each, and, in certain cases, the quantity consumed. Once again, space was provided for the respondent to describe significant materials not identified on the form.

A wide variety of special inquiries was included to measure activities peculiar to a given industry, such as operations performed and equipment used.

b. Large and medium establishments (non-ASM).

Approximately 30 percent of all manufacturing establishments were included in this group. A variable cutoff, based on administrative-record payroll data and determined on an industry-by-industry basis, was used to select those establishments that were to receive 1 of the 220 economic census – manufacturing regular forms. The first page, requesting establishment data for items such as employment and payroll, was standard but did not contain the detailed statistics included on the ASM form. The product, material, and special inquiry sections supplied were based on the historical industry classification of the establishment.

c. Small single-establishment companies (non-ASM).

This group includes approximately 15 percent of all manufacturing establishments. For those industries where application of the variable cutoff for administrative-record cases resulted in a large number of small establishments being included in the mail canvass, an abbreviated or short form was used. These establishments received 1 of the 31 versions of the short form, which requested summary product and material data and totals but no details on employment, payroll, cost of materials, inventories, and capital expenditures.

Use of the short form has no adverse effect on published totals for the industry statistics because the same data were collected on the short form as on the long form. However, detailed information on products and materials consumed was not collected on the short form; thus, its use would increase the value of the nsk categories.

## INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

Each of the establishments covered in the 1997 Economic Census – Manufacturing was classified in 1 of 480 industries (473 manufacturing industries and 7 former manufacturing industries) in accordance with the industry definitions in the 1997 NAICS Manual. This is the first edition of the NAICS Manual and it is a major change from the 1987 SIC Manual that was used previously. Appendix A of the 1997 NAICS Manual notes the comparability between the 1987 SIC and 1997 NAICS classification systems. When applicable, Appendix G of this report shows the product class and product comparability between the two systems for data in this report.

In the NAICS system, an industry is generally defined as a group of establishments that have similar production processes. To the extent practical, the system uses supplybased or production-oriented concepts in defining industries. The resulting group of establishments must be significant in terms of number, value added by manufacture, value of shipments, and number of employees.

The coding system works in such a way that the definitions progressively become narrower with successive additions of numerical digits. In the manufacturing sector for 1997, there are 21 subsectors (three-digit NAICS), 86 industry groups (four-digit NAICS), 184 NAICS industries (five-digit NAICS) that are comparable with Canadian and Mexican classification, and 473 U.S. industries (six-digit NAICS). This represents an expansion of the four-digit SICbased U.S. industries from 459 in 1987. Product classes and products of the manufacturing industries have been assigned codes based on the industry from which they originate. In the new system, there are about 1,500 product classes (seven-digit codes), about 6,000 census products, and an additional 3,700 CIR products (ten-digit codes). The ten-digit products are considered the primary products of the industry with the same first six digits. These counts do not include the seven former manufacturing industries that are included in the 1997 Economic Census – Manufacturing.

For the 1997 Economic Census – Manufacturing, all establishments were classified in particular industries based on the products they produced. If an establishment made products of more than one industry, it was classified in the industry with the largest product value. For 1997, there were no "resistance rules" or "frozen industries."

In ASM years, establishments included in the ASM sample with certainty weights are reclassified by industry only if the change in the primary activity from the prior year is significant or if the change has occurred for 2 successive years. This procedure prevents reclassification when there are minor shifts in product mix.

In ASM years, establishments included in the ASM sample with noncertainty weight are not shifted from one industry classification to another. They are retained in the industry where they were classified in the base census year. However, in the following census year, these ASM plants are allowed to shift from one industry to another.

The results of these rules covering the switching of plants from one industry classification to another are that some industries comprise different mixes of establishments in different survey years. Hence, comparisons between prior-year and current-year published totals, particularly at the six-digit NAICS level, should be viewed with caution. This is particularly true for the comparison between the data shown for a census year versus the data shown for the previous ASM year.

As previously noted, the small establishments that may have been misclassified by industry are usually administrative-record cases whose industry codes were assigned on the basis of incomplete descriptions of the general activity of the establishment. Such possible misclassifications have no significant effect on the statistics other than on the number of companies and establishments. Establishments frequently make products classified both in their industry (primary products) and other industries (secondary products). Industry statistics (employment, payroll, value added by manufacture, value of shipments, etc.) reflect the activities of the establishments which may make both primary and secondary products. Product statistics, however, represent the output of all establishments without regard for the classification of the producing establishment. For this reason, when relating the industry statistics, especially the value of shipments, to the product statistics, the composition of the industry's output should be considered.

The extent to which industry and product statistics may be matched with each other is measured by the primary product specialization ratio and the coverage ratio. The primary product specialization ratio is the proportion of industry shipments accounted for by the primary products of establishments classified in the industry. The coverage ratio is the proportion of product shipments accounted for by establishments classified in the industry.

### **ESTABLISHMENT BASIS OF REPORTING**

The economic census – manufacturing is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each location or establishment. The ASM also is conducted on an establishment basis, but separate reports are filed for just those establishments selected in the sample. Companies engaged in distinctly different lines of activity at one location are requested to submit separate reports if the plant records permit such a separation and if the activities are substantial in size.

In 1997, as in earlier years, a minimum size limit was set for inclusion of establishments in the census. All establishments employing one person or more at any time during the census year are included. The same size limitation has applied since 1947 in censuses and annual surveys of manufactures. In the 1939 and earlier censuses, establishments with less than \$5,000 value of products were excluded. The change in the minimum size limit in 1947 does not appreciably affect the historical comparability of the census figures except for data on number of establishments for a few industries.

The 1997 Economic Census – Manufacturing excludes data for central administrative offices (CAOs). These would include separately operated administrative offices, warehouses, garages, and other auxiliary units that service manufacturing establishments of the same company. These data are published in a separate report series.

#### DESCRIPTION OF THE ASM SURVEY SAMPLE

The annual survey of manufactures (ASM) sample is drawn for the second survey year after a census. The most recent sample was drawn for the 1994 survey year based on the 1992 Census of Manufactures. This sample will be in place through the 1998 ASM.

#### MANUFACTURING

In 1992, there were approximately 370,000 individual manufacturing establishments. For sample efficiency and cost considerations, the 1992 manufacturing population was partitioned into two components for developing estimates within the ASM; a mail stratum and a nonmail stratum.

**Mail stratum.** The mail stratum of the survey is comprised of larger single-location manufacturing companies and all manufacturing establishments of multiunit companies (companies that operate at more than one physical location). Approximately 230,000 of the 370,000 establishments in the 1992 census were assigned to the mail stratum. On an annual basis, the mail stratum is supplemented with larger, newly active single-location companies identified from a list provided by the Internal Revenue Service (IRS) and new manufacturing locations of multiunit companies identified from the Census Bureau's Company Organization Survey (COS).

For the 1994 survey, a new sample of approximately 58,000 individual establishments was selected from the mail stratum assembled from the 1992 census. Supplemental samples representing both 1993 and 1994 births (newly active establishments that were not included in the 1992 census) were also selected. Establishments selected for the sample are mailed an ASM survey questionnaire for each year through 1998.

The 1994-98 ASM sample design is similar to the one used since 1984. Companies in the 1992 Census of Manufactures with manufacturing shipments of at least \$500 million were defined as company certainties. For these large companies, each manufacturing establishment is included in the mail sample. For the 1994-98 sample, there are approximately 650 certainty companies collectively accounting for over 18,000 establishments.

For the remaining portion of the mail component of the survey, the establishment was defined as the sample unit. All establishments with 250 employees or more were defined as employment certainties. In addition, all establishments producing products in SIC 3571 (Electronic Computers) were defined as certainties. Across these three arbitrary certainty classes, there were approximately 25,000 establishments included in the sample with certainty. Collectively, these certainty establishments accounted for approximately 80 percent of the total value of shipments in the 1992 Census of Manufactures.

Smaller establishments in the remaining portion of the mail stratum were sampled with probabilities ranging from .02 to 1.00. The initial probabilities of selection assigned to these establishments were proportionate to a measure-of-size determined for each establishment. The measure-of-size was a function of the establishment's 1992 industry classification, its 1992 product class data, and the historical variability of the year-to-year estimates of the product class estimates. For each product class (1,755) and four-digit industry (459), a desired reliability constraint was specified. Using a technique developed by Dr. James R. Chromy of the Research Triangle Institute, the initial establishment probabilities were optimized such that the expected sample satisfied all industry and product class reliability constraints while the sample size was minimized. This technique reduces the likelihood of selecting nonrepresentative samples for individual product classes or industries.

This method of assigning probabilities based on product class shipments is motivated by our primary desire to produce reliable estimates of both product class and industry shipments. The high correlation between shipments and employment, value-added, and other general statistics assures that these variables will also be well represented by the sample. The actual sample selection procedure uses an independent chance of selection method (Poisson sampling) which permits us to prevent small establishments from being selected in consecutive samples without introducing a bias into the survey estimates.

**Nonmail component.** The initial nonmail component of the survey was comprised of approximately 140,000 small, single-establishment companies that were tabulated as administrative records in the 1992 Census of Manufactures. The nonmail stratum is also supplemented annually using the list of newly active single-location companies provided by the Internal Revenue Service (IRS) and payroll cutoffs. Companies with payroll below the payroll cutoff are added to the nonmail stratum. For this portion of the population, sampling is not used. The data for this group are estimated based on selected information obtained annually from the administrative records of the IRS and Social Security Administration (SSA). This administrative information, which includes payroll, total employment, industry classification, and physical location, is obtained under conditions which safeguard the confidentiality of both tax and census records.

# DESCRIPTION OF THE ASM ESTIMATING PROCEDURE

Most of the ASM estimates derived for the mail stratum are computed using a difference estimator. At the establishment level, there is a strong correlation between the current-year data values and the corresponding 1992 (base) data values. Therefore, within the mailed stratum, for each item at each level of aggregation, an estimate of the "difference" between the current year and the base year is computed from sample cases and added to the corresponding base-year values. For the 1993-1997 ASM estimates, the 1992 Census of Manufactures values serve as the base year. For the 1998 ASM, the base will be updated to be the 1997 Economic Census – Manufacturing.

Due to the positive year-to-year correlation, estimates derived using this methodology are generally more reliable than comparable estimates developed from the current sample data alone. Estimates for the capital expenditures variables are not generated using the difference estimator because the year-to-year correlations are considerably weaker. The standard linear estimator is used for these variables.

For the nonmail stratum, estimates for payroll and employment are directly tabulated from the administrative-record data provided by IRS and SSA. Estimates of data other than payroll and employment are developed from industry averages. Although the nonmail stratum contains approximately 170,000 individual establishments in 1994, it accounts for less than 2 percent of the estimate for total value of shipments at the total manufacturing level.

Corresponding estimates for the mail and nonmail components are combined to produce the estimates included in this publication.

### **QUALIFICATIONS OF THE ASM DATA**

The estimates developed from the sample are apt to differ somewhat from the results of a survey covering all companies in the sample lists but otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the difference between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of estimates.

The particular sample selected for the ASM is one of many similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretically comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data for selected ASM statistics in this report. They are represented in the form of relative standard errors (the standard errors divided by the estimated values to which they refer).

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals (ranges that would include the comparable, completecoverage value for specified percentages of all the possible samples).

The complete-coverage value would be included in the range:

From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.

From two standard errors below to two standard errors above the derived estimate for about 19 out of 20 of all possible samples.

From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference that the comparable, complete-survey result would be within the indicated ranges would be correct in approximately the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown at 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total, and almost certain confidence that the interval 47,000 to 53,000 includes the complete-coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection, reporting, coding, transcription, imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected during the Census Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown. Any figures shown in the tables in this publication having an associated standard error exceeding 15 percent may be combined with higher level totals, creating a broader aggregate, which then may be of acceptable reliability.

## DATA FROM THE CURRENT INDUSTRIAL REPORTS (CIR)

The CIR program provides product statistics for selected manufacturing industries at the U.S. level annually and, in some cases, monthly and/or quarterly. When detail product data are collected in the CIR, they are not also collected in the census. However, the annual CIR data are included in the census Product Summary report.

The CIR program uses a unified data collection, processing, and publication system. The Census Bureau updates the survey panels for most reports annually and reconciles the estimates to the results of the broaderbased annual survey of manufactures and the economic

## MANUFACTURING

census – manufacturing. The economic census – manufacturing provides a complete list of all producers of the products covered by the CIR program and serves as the primary source for CIR sampling. Where a small number of producers exist, CIR surveys cover all known producers of a product. However, when the number of producers is large, cutoff and random sampling techniques are used. Surveys are continually reviewed and modified to provide the most up-to-date information on products produced. While the CIR program includes both mandatory and voluntary surveys, the annual data are mandatory.

# DUPLICATION IN COST OF MATERIALS AND VALUE OF SHIPMENTS

Data for cost of materials and value of shipments include varying amounts of duplication, especially at higher levels of aggregation. This is because the products of one establishment may be the materials of another. The value added statistics avoid this duplication and are, for most purposes, the best measure for comparing the relative economic importance of industries and geographic areas.

# VALUE OF INDUSTRY SHIPMENTS COMPARED WITH VALUE OF PRODUCT SHIPMENTS

The 1997 Economic Census – Manufacturing shows value of shipments data for industries and products. In the industry statistics tables and files, these data represent the total value of shipments of all establishments classified in a particular industry. The data include the shipments of the products classified in the industry (primary to the industry), products classified in other industries (secondary to the industry), and miscellaneous receipts (repair work, sale of scrap, research and development, installation receipts, and resales). Value of product shipments shown in the products statistics tables and files represent the total value of all products shipped that are classified as primary to an industry regardless of the classification of the producing establishment.

## Appendix D. Geographic Notes

Not applicable for this report.

# Appendix E. Metropolitan Areas

Not applicable for this report.

## Appendix F. Footnotes for Products Statistics and Materials Consumed by Kind

Not applicable for this report.

## Appendix G. Comparability of Product Classes and Product Codes: 1997 to 1992

1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published
3311111 3311111103 3311111103 3311111105 3311111107 3311111109 pt 3311111109 pt 3311111110 3311111111 3311111111	3312115 3312116 3312153 3312153 3312173 3312196 pt 3312196 pt 3312191 3312191 3312192	3312112 pt 3312151 pt 3312171 pt 3312131 pt 3312197 pt 3312191 3312192	3312223 3312223101 3312223103 3312223105 3312223107 3312223109 3312223111 pt 3312223111 pt 3312223111 pt 3312223113 3312223113	3315252 3315253 3315254 3315255 3315255 3315214 pt 3315214 pt 33152256	33152 pt 3315201 pt 3315203 pt 3315205 pt 3315207 pt 3315209 pt 3315210 pt 3315210 pt 3315216 pt	3313161 3313161206 3313161206 3313161311 3313161416 331316314 3313163 3313163101 3313163106	33541 3354115 3354118 3354125 3354128 3354100 33542 3354261 3354263	33541 3354115 3354118 3354125 3354128 3354100 33542 3354261 3354263
3311111115 pt 3311111115 pt 3311111117 33111111YWV	3312195 pt 3312198 3312100 pt	3312194 3312198 3312100 pt	3312223122   3312223124   3312223126   3312223128   3312223128   3312223YWV	3315257 3315258 3315259 3315260 3315200 pt	3315222 pt 3315223 pt 3315225 pt 3315230 pt 3315200 pt	3313163YWV 331316W 331316W 331316WYWW 331316WYWY	3354200 33540 3354000 3354000	3354200 33540 3354000 3354002
3311112 3311112100 pt 3311112100 pt		33991 pt 3399100 pt 3399155	3312225 3312225100	33155 3315500	33155 3315500	3313191 3313191100	33551 3355100	33551 3355100
3311113 3311113100	33122 3312200	33122 3312200	3312227 3312227101	33156 3315613	33156 3315613	3313193 3313193100 pt	33552 3355200 pt	33552 3355200
3311115 3311115100			3312227110 3312227112 pt 3312227112 pt	3315640 pt 3315640 pt	3315635 3315671	3313193100 pt 3313193100 pt 3313197	3355200 pt 3355200 pt 33571	3355222 3355225 33571
3311117 3311117100		33124 3312400	3312227YWV 3312229 3312229100	3315600 33157 3315700	33157	3313197100 3313199	3357100 33553	3357100 33553
3311119 3311119100	33125 3312500	33125 3312500	331222B 331222B	33159	3315700 33159 3315951	3313199100 331319A	3355300 33574 pt	3355300 33575 pt
331111B 331111B100		33126 3312600	331222B120 331222B120 331222B122 331222B124	3315955 3315963 3315971	3315955 3315963 3315971	331319A100 pt 331319A100 pt	3357401 3357400 pt	3357500 pt 3357500 pt 33554
331111D 331111D100	3312700	3312700	331222B126 pt 331222B126 pt	3315998 pt 3315998 pt	3315942 3315973 3315975	331319C 331319C100 331319W pt	33554 3355400 33550	3355400 33550
	3312800	3312800	331222B126 pt 331222B126 pt 331222BYWV	3315998 pt	3315975 3315999 3315900	331319W pt 331319WYWW pt	33570 pt 3355000	33570 pt 3355000
331111H 331111H101 331111H203 331111H2WV	3312A26	3312A26	331222W 331222WYWW 331222WYWY	33150 pt 3315000 pt 3315002 pt	33150 pt 3315000 pt 3315002 pt	331319WYWW pt 331319WYWY pt 331319WYWY pt	3357000 pt 3355002 3357002 pt	3357000 pt 3355002 3357002 pt
331111J 331111J101 331111J203	3312B62 3312B66	3312B 3312B62 3312B66 2312B66	3313110 pt 3313110 pt 3313110 nt	28190 pt 28195 2819500	28190 pt 28195 2819500	3314110 pt 3314110 pt 3314110 pt	33310   33311   33312	33310 33311 33312
331111JYWV 331111L	3312B00 3312C 3312C00	3312B00 3312C 3312C00	3313110YWW 3313110YWY	2819000 pt	2819000 pt	3314110101 3314110106 3314110111	3331100 3331217 3331230	3331217 3331230
331111E100			3313121 3313121100	33347 3334700	33347 3334700	3314110YWW pt 3314110YWW pt 3314110YWY	3331000 3331200 3331002	3331000 3331200 3331002
331111W pt 331111WYWW pt 331111WYWW pt	3312000 pt	33990 pt 3312000 pt 3399000 pt	3313123 3313123100	33348 3334800	33348 3334800	3314191 3314191100	33391 3339100	33391 3339100
331111WYWY pt 331111WYWY pt 3311121	3312002 pt 3399002 pt	3312002 pt 3399002 pt 33132	331312W 331312WYWW 331312WYWY	33340 3334000 3334002	33340 3334000 3334002	3314193 3314193101 pt 3314193101 pt	33392 3339231 pt 3339231 pt	33392 3339234 3339244 2220255
3311121100 3311123	3313200	3313200	3313141 3313141100	33417 3341700	33417 3341700	3314193101 pt 3314193111 3314193YWV	3339231 pt 3339251 3339200	3339255 3339251 3339200
3311123100 3311125	3313300 33134 pt	3313300 33134 pt	3313143 3313143100	33418 3341800	33418 3341800	3314197 3314197101 3314197206	33395 3339525 3339535	33395 3339525 3339535
3311125101 3311125203 pt 3311125203 pt	3313487 pt 3313487 pt	3313415 pt 3313408 3313489 pt	3313145 3313145100	33991 pt 3399111	33991 pt 3399111	3314197311 3314197YWV	3339545 3339500	3339545 3339500
3311125305 3311125YWV	3313497 3313400 pt	3313498 pt 3313400 pt		33410 pt		3314199 3314199101 3314199103	33398 3339805 3339833	33398 3339805 3339833
331112WYWW 331112WYWY	33130 pt 3313000 pt 3313002 pt	3313000 pt 3313002 pt	331314W pt 331314WYWW pt 331314WYWW pt 331314WYWW pt	3341000 pt 3399000 pt 3341002 pt	33990 pt 3341000 pt 3399000 pt 3341002 pt	3314199106 pt 3314199106 pt 3314199121 3314199126 pt	3339851 pt 3339851 pt 3339873 3339889 pt	3339843 3339863 3339873 3339873 3339801
3312100 3312100100 3312100YWW 3312100YWY	3317000 pt	3317000 pt 3317000 pt	331314WYWY pt 3313151 3313151101	3399002 pt 33531 3353113	3399002 pt 33531 3353113	3314199126 pt 3314199131 3314199YWV	3339889 pt 3339899 3339800	3339889 3339899 3339800
3312211 3312211100	33167 3316700	33167 3316700	3313151106 3313151YWV		3353115 3353100	331419W 331419WYWW 331419WYWY	33390 3339000 3339002	33390 3339000 3339002
3312213 3312213100	33168 3316800	3316800	3313153 3313153101 3313153106 3313153211	33532 3353223 3353225 3353227	33532 3353223 3353225 3353227	3314211 3314211101 3314211206	33511 3351111 3351131 2254400	33511 3351111 3351131 2251131
331221W 331221WYWW 331221WYWY	3316000	3316000	3313153216 3313153221 3313153YWV	3353231 3353233 3353200	3353231 3353233 3353200	3314211YWV 3314213 3314213101 3314213206	3351100   33513   3351311   3351322	3351100 33513 3351311 3351332
3312221 3312221110 3312221112	3315113	3315113	3313155 3313155100	33533 3353300	33533 3353300	3314213206 3314213YWV 3314217	3351332 3351300 33514	3351332 3351300 33514
3312221214 3312221222 3312221YWV	3315125 3315134	3315125 3315134	331315W 331315WYWW 331315WYWY	33530 pt 3353000 pt 3353002 pt	33530 pt 3353000 pt 3353002 pt	3314217101 3314217206 3314217YWV	3351413 3351435 3351435 3351400	3351413 3351435 3351400

#### MANUFACTURING-INDUSTRY SERIES

1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published
3314219 3314219101 3314219211 3314219306	33515 3351516 3351536 3351538	33515 3351516 3351536 3351538	3314921 3314921101 3314921206 3314921311	33991 pt 3399166 3399177 3399186	33991 pt 3399166 3399177 3399186	331511A 331511A100 331511C	33221 3322100 33222	33221 3322100 33222
3314219316 3314219YWV	3351538 3351500	3351538 3351500	3314921416 pt 3314921416 pt 3314921426	3399189 pt 3399189 pt 3399191	3399187 3399188 3399191	331511C300 331511E 331511E200	3322200   33216   3321600	3322200 33216 3321600
331421W 331421WYWW 331421WYWY		33510 3351000 3351002	3314921431 3314921YWV	3399198 3399100 pt	3399198 3399100 pt	331511W pt	33210	3321000
3314221 3314221101 3314221106 3314221211 3314221211 3314221216 3314221YWV	3357211 3357251 3357271 3357281	33572 3357211 3357251 3357271 3357281 3357200	3314923 3314923101 3314923206 3314923211 3314923216 3314923216 3314923221 3314923YWV	33413 3341311 3341321 3341333 3341351 3341399 3341300	33413 3341311 3341321 3341333 3341351 3341359 3341399 3341300	331511W pt 331511WYWW pt 331511WYWW pt 331511WYWY pt 331511WYWY pt 3315120 3315120	3322000 3321002 3322002 33240	33220 3321000 3322000 3321002 3322002 3322002 33240 23240 23240 23240 23240 23240 23240 23240 23240 23240 23240 23240 23240 23240 23240 23250 235500 235500 235500 23550
3314223 3314223300 pt 3314223300 pt	33574 pt 3357402 3357400 pt	33575 pt 3357500 pt 3357500 pt	3314927 3314927101 pt 3314927101 pt	33414 3341431 pt 3341431 pt	3341434	3315120101 3315120106 3315120216 3315120311	3324063 3324064 3324067 3324066	3324063 3324064 3324067 3324066
331422W 331422WYWW 331422WYWY		33570 pt 3357000 pt 3357002 pt	3314927101 pt 3314927206 3314927YWV	3341431 pt 3341411 3341400	3341444 3341411 3341400	3315120YWW 3315120YWY 3315131	3324000 3324002 33252	3324000 3324002 33252
	33410 pt 33412 33990 pt	33410 pt 33412 33990 pt	3314929 3314929101 3314929206 3314929211 3314929YWV	33415 3341525 3341535 3341545 3341540	33415 3341525 3341535 3341535 3341545 3341500	3315131101 3315131206 3315131211 3315131211	3325211 3325215 3325219 3325200	3325211 3325215 3325219 3325200
3314230 pt 3314230101 3314230106 3314230206	3341224	33991 pt 3341224 3399133 3341226	331492A pt 331492A pt 331492A101 pt	33134 pt 33416	33134 pt 33416	3315133 3315133101 3315133106 3315133YWV	33254 3325421 3325431 3325400	33254 3325421 3325431 3325400
3314230311 3314230YWW pt 3314230YWW pt 3314230YWW pt 3314230YWW pt 3314230YWY pt	3341231 3341000 pt 3399000 pt 3399100 pt 3341002 pt	3341231 3341000 pt 3341200 3399000 pt 3399100 pt	331492A101 pt 331492A106 331492A116 331492A116 331492A206 331492A311	3341633 3341635 3341671 3341697 3313488 3313499	3341633 3341635 3341635 3341671 3313489 pt 3313498 pt	3315135 3315135101 3315135106 3315135111 33151351WV	33255 3325551 3325555 3325559 3325500	33255 3325551 3325555 3325559 3325500
3314230YWY pt 3314911 3314911101	3399002 pt 33561 3356161	3399002 pt 33561 3356161	331492AYWV pt 331492AYWV pt 331492W pt	3313400 pt 3341600	3313400 pt 3341600 33130 pt	331513W 331513WYWW 331513WYWY	33250 3325000 3325002	33250 3325000 3325002
3314911106 3314911111 3314911116 3314911YWV	3356164 3356165 3356166 3356100	3356164 3356165 3356166 3356100	331492W pt 331492W pt 331492WYWW pt	33410 pt 33990 pt 3313000 pt	33410 pt 33990 pt 3313000 pt	3315210 3315210000 3315210YWW 3315210YWY	33630 3363000 pt 3363000 pt 3363002	33630 3363000 pt 3363000 pt 3363002
3314913 3314913101 3314913106 3314913111 3314913YWV	3356274 3356279	33562 3356272 3356274 3356279 3356200	331492WYWW pt 331492WYWW pt 331492WYWY pt 331492WYWY pt 331492WYWY pt	3399000 pt 3313002 pt 3341002 pt 3399002 pt		3315220 3315220101 3315220206 3315220311 3315220311 3315220416 3315220521	33640 3364011 3364021 3364031 3364041 3364041 3364051	33640 3364011 3364021 3364031 3364041 3364051
3314915 3314915100 3314917	33573 3357300 33574 pt	33573 3357300 33575 pt	3315111 3315111106 3315111110 3315111111	33211 3321123 3321125 3321126	33211 3321123 3321125 3321126	3315220YWW 3315220YWY 3315240	3364000 3364002 33650	3364000 3364002 33650
3314917400 pt 3314917400 pt	3357405 3357400 pt	3357500 pt 3357500 pt	3315111201 3315111YWV	3321121 3321100	3321121 3321100	3315240101 3315240206 3315240311	3365011 3365031 3365051	3365011 3365031 3365051
3314919 3314919101 3314919106 3314919111 3314919116 3314919YWV	3356381 3356383 3356386 3356391		3315113   3315113101   3315113206   3315113211   3315113216   3315113212	3321224 3321231 3321233 3321240	3321231 3321233 3321240	3315240416 3315240421 3315240YWW 3315240YWY 3315250	3365073 3365061 3365000 3365002 33660	3365073 3365061 3365000 3365002 33660
331491C121	3356951 3356957	33569 3356934 3356951 3356957 3356994	3315113YWV 3315115 3315115101 3315115106 3315115106	3321731 3321733 3321735	3321200 33217 3321731 3321733 3321733 3321735	3315250101 3315250206 3315250221 3315250411 3315250416	3366020 3366021 3366025 3366022 3366024	3366020 3366021 3366025 3366022 3366024 3266024
331491C126 331491C131 331491C216 331491C216	3356996 3356997 3356993 3356900	3356996 3356997 3356993 3356900	3315115116 3315115YWV 3315117 3315117	3321736	3321736 3321700 33218 3321822	3315250426     3315250531     3315250536     3315250541     3315250544	3366026 3366031 3366041 3366051 3366061	3366026 3366031 3366041 3366051 3366061
	3357600		3315117106 3315117111 3315117116	3321824 3321827 3321830	3321824 3321827 3321830	3315250651 3315250YWW 3315250YWY	3366072 3366000 3366002	3366072 3366000 3366002
	3357700		3315117121 3315117126 3315117YWV	3321833 3321836 3321800	3321833 3321836 3321800	3315280 3315280116 3315280201	33690 3369085 3369011	33690 3369085 3369011
	33560 33570 pt 3356000	33570 pt	3315119 3315119101 3315119101	33219 3321931 3321949	33219 3321931 3321949	3315280201 3315280206 3315280211 3315280221 pt	3369015 3369023 3369099 pt	3369011 3369015 3369023 3369091
331491WYWW pt 331491WYWY pt	3357000 pt	3357000 pt 3356002	3315119116 3315119206 3315119YWV	3321949 3321998 3321939 3321939 3321900	3321949 3321998 3321939 3321900	3315280221 pt 3315280221 pt 3315280YWW 3315280YWY	3369099 pt 3369000 3369002	3369097 3369000 3369002