| U.S. DEPARTMENT OF Economics and Statistics A U.S. CENSUS BUREAU FORM WH-42121 | |
|--|--|
| DUE DATE FEBRUARY 12, 2003 Mail your completed form to: U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-0001 | WH-42121 |
| Please read the accompanying information sheet(s) before answering the questions. Need help or have questions about filling out this form? Visit our Web site at www.census.gov/econhelp | INFORMATION COPY DO NOT USE TO REPORT |
| <i>Call</i> 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday. <i>- OR -</i> <i>Write</i> to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address. | (Please correct any errors in this mailing address.) |
| that receive this questionn law, YOUR CENSUS REP | QUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations aire to answer the questions and return the report to the U.S. Census Bureau. By the same ORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality ion and may be used only for statistical purposes. Further, copies retained in respondents' al process. |
| | Please center numbers in their respective boxes. Examples: Do not put slashes through 0 or 7. |
| • Place an "X" inside the box. | 0 1 2 3 4 5 6 7 8 9 |
| The reporting unit for this where business is conduct information sheet(s). | form is an establishment. An establishment is generally a single physical location ed or where services or industrial operations are performed. For further clarification, see |
| 1 MONTHS IN OPERATION | Mark "X" 2002 if None Number of months |
| Number of months in ope | ration during 2002 (If none, mark "X" and go to \mathfrak{P} .) |
| 2 EMPLOYER IDENTIFICATIO | |
| 0021 C Yes 0022 | □ No - Enter current EIN (9 digits) → 0025 - |
| 3 PHYSICAL LOCATION A. Is this establishment's (P.O. box and rural rou | physical location the same as shown in the mailing address? te addresses are not physical locations.) |
| ₀₀₃₁ | 0035 Number and street |
| | |
| 0032 No - Enter physic location | al→ 0036 City, town, village, etc. 0037 State 0038 ZIP Code |
| | |

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

0043 ON legal boundaries

0047 Town or township

42121012

0046 City, village, or borough

0042 🛛 No

C. Type of municipality where this establishment is physically located

0044 Do not know

0048

Other or do not know

| | VVII-4 | 2121 | | | | | | | | | | | | | | | | | | | | Page |
|---|----------------------------------|---|-------------------------|-----------------------|-----------------|------------------|-----------------|------------------|---------------------------|-----------------|-------------------|------------------|------------------------|--------------------------|----------------------|---------------|-----------------|-------------------|--------------|--------------|-----------------|--------------|
| | | | | Dollar | figur | res sl | houlc | d be r | round | ed to |) | | | | /ark "X' if None | ″ \$ I | 311 | Mi | 200 | - | 10u. | Do |
| | HOW T REPOR DOLLA | RT | | thousa | | · | | | | | | _ | _ | | | Ψı | 511. | | . 1 | | 2 6 | - |
| | FIGURE | | | lf a figu | | | | | | | N., | Rep | | | | | | | + | | | |
| | | | | lf a val | | | | | ian \$5 | 00.00 |)): | Rep | ort | <u> </u> | X | | | | 1 | | | |
| 4 | SALES, | , SHIPME | NTS, F | {ECEIP | TS, C | OR R | EVEN | NUE | | | | | | | 1ark "X' | / | | | 200 |)2 | | |
| | con | es and op nducted fo es taxes a | or othe | rs. Inc | lude | e ship | oping | and | handl | ling c | harge | s. Ex | clude | | if None | \$1 | 3il. | Mi | • | Tł | iou. | Do |
| | B. Did | this estal | blishm | ent ea | rn cc | omm | issio | ns for | r the s | sale o | of mer | chan | lise? | | | | | | | | | |
| | 1121 | □ Yes | - Go | to line | с | | | | | | | | | | | | | | | | | |
| | 1122 | □ _{No} | - Go t | o line E | E | | | | | | | | | | | | | | 200 | | | |
| 1 | C. Gro <i>line</i> | oss selling A.) | value | of bus | sines | 3S COI | nduct | ted o | n a co | ommi: | ssion | basis | (Include | on | 1123 | \$1 | 3il. | Mi | | Tł | iou. | D |
| | D. Con | nmissions | s recei | ved on | ı trar | nsact | tions | repor | rted oi | n line | эС. | | | | 1124 | | | | | | | |
| | E. Is th | his the on | ly esta | ablishm | nent | of th | nis fir | m? | | | | | | | | | | | | | | |
| | 0907 Yes - Go to 5 | | | | | | | | | | | | | | | | | | | | | |
| | 0908 🗆 No | | - Go t | o line l | F | | | | | | | | | | | | | | ark ") | | 200 | |
| | F. Pero | cent of pr | oduct | s sold ł | by th | nis es | stabli | shme | ent ma | nufa | cturec | l or n | nined in t | ned in the United States | | if None Perce | | | | | | |
| | by y | your con | npany | or its : | súbs | sidiar | ries. | | | | • • | | | ••• | | · | ••• | 1125 | | L | | |
| | | | | | | | | | | | | | | | /lark "X' if None | | 211 | Mi | 200 | | 10U. | Do |
| | G. Valu (Exc | ue of dom clude from | nestic n <i>line</i> | transfe <i>A.)</i> | rs to | o othe | er est | tablis | hmen | ts wit | thin y | our c | ompany | | | | J | | | | iou. | |
| 5 | E-COM | IMERCE S | ALES, | SHIPM | /ENT | TS, R | {ECEI | PTS, | OR RE | EVEN | IUE | | | | | | | | | | | |
| | ope are | this estal erating rec negotiate tem. Payr | ceipts ed, ove | are sal er an In | les of htern | f goo net, Ex | ods al xtran | nd se net, El | ervices lectror | s whe nic Da | ere an ata Int | orde. tercha | r is place nge (EDI | d by) net | the bu work, e | yer, elect | or p ron | orice a ic mai | and I, or | term othe | s of : er on | sale line |
| | 0181 | □ Yes | s - Go | to line | В | | | | | | | | | | | | | | | | | |
| | 0182 | □ _{No} | - Go t | o 6 | | | | | | | | | | | | | | | 200 |)2 | | |
| | B. E-co | ommerce | sales | and/or | oper | ratin | a rec | eipts | of thi | s esta | ablish | ment | (Include | | | | Estimates are a | | r — | • | 1 | |
| | e-cc sell | ommerce ling value orges. Excl | sales of bu | and/or siness (| oper cond | rating ducte | g rec ed for | eipts r othe | in 4 , ers. Inc | line . clude | A. Inc shipp | lude : bing a | the gross nd handl | ing | \$ Bil. Mil. | | | | iou. | D | | |
| | C. Did | this estal | blishm | ent ha | ve ai | ny El | DI sal | les ar | nd/or o | opera | ating r | eceip | ts during | 2002 | 2? | | | | | | | |
| | 0191 | □ Yes | s - Go | to line | D | | | | | | | | | | | | | | | | | |
| | 0192 | □ _{No} | - Go t | 06 | | | | | | | | | | | | | | | | | | |
| | | re this est line B? | ablish | ment's | ; EDI | sale | es and | d/or o | operati | ing re | eceipt | s incl | uded with | h e-co | ommer | ce s | ales | s and | ope | ratin | g rec | eipt |
| | 0196 | □ Yes | 5 | | | | | | | | | | | | | | | | | | | |
| | 0197 | □ _{No} | | | | | | | | | | | | | | | | | | | | |

| 6 | ber (CFN) from the mailing address. |
|----|---|
| U | EMPLOYMENT AND PAYROLL |
| | Include: |
| | Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 2. |
| | Exclude: |
| | • Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN. |
| | Temporary staffing obtained from a staffing service. Mark "X" 2002 |
| | For further clarification, see information sheet(s). |
| | |
| | A. Number of employees for pay period including March 12 |
| | Mark "X"2002 |
| | B. Payroll before deductions (Exclude employer's cost for fringe benefits.) if None \$ Mil. Thou. D |
| | 1. Annual payroll |
| | |
| | 2. First quarter payroll (January-March, 2002) |
| 0 | LEASED EMPLOYMENT AND PAYROLL |
| | Exclude: Temporary staffing obtained from a staffing service. Contractors, subcontractors, or independent contractors. Purchased or managed services, such as janitorial, guard, or landscape services. Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services. Employees already reported in ¹/₃. For further clarification, see information sheet(s). Ves - Go to line B |
| | Mark "X" 2002 |
| | 0242 No - Go to 🖸 Number |
| | B. Number of leased employees for pay period including March 12 |
| | C. Payroll for leased employees before deductions (Exclude employer's cost for fringe 2002 benefits.) \$ Mil. Thou. D |
| | |
| | 1. Annual payroll for leased employees. |
| | Mark "X" 2002 if None \$Mil. Thou. D |
| | 2. First quarter payroll for leased employees (January-March, 2002) |
| | |
| 8- | 9 Not Applicable. |

m W⊔_/12121

| orm | WH-42121 | | | | | | | | | | | Page |
|-----|--|---------------------|-----------|-------------|------------|---------------|----------|--------------------|-----------|-------------|-------|------|
| 10 | INVENTORIES (Report inventories using generally | y accepted | d accoui | nting prac | tices.) | | | | | | | |
| | A. Did this establishment have inv | ventories a | at the er | nd of 2001 | or 2002? | | | | | | | |
| | 0486 Ves - Go to line B | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | in Finator | | | 411 | (| t' 2 | | |
| | B. Were inventories of this establi | | - | | | | | | | | _ | |
| | 0481 | LIFO amo | ount (E2 |) plus the | LIFO rese | rve (E | 1) for (| comple | eting lin | nes C and | D2. | |
| | 0482 UNO - Complete only li | nes C and | I D1. | | | | | | | | | |
| | | Mark "X" if None | | End of | 1 | | | lark "X" f None | | End of | 1 | |
| | C. Total inventories | II NONC | \$ Bil. | Mil. | Thou. | Dol. | , | i None | \$ Bil. | Mil. | Thou. | Do |
| | (Report the total value of merchandise inventories the | | 1 | | | | | | | | | |
| | establishment owned) | 0460 | | | | | 0470 | | | | | |
| | D. Of the value on line C report: | | | | | | | | | | | |
| | 1. Amount not subject to LIFO costing. | 0464 | | | | | 0474 | | | | | |
| | 2. Amount subject to LIFO | | I | | | | | | I | | | |
| | costing (gross) | 0465 | | | | | 0475 | | | | | - |
| | E. Of the value on line D2 report: | | | | | | | | | | | |
| | 1. Amount of LIFO | | | | | | | | | | | |
| | reserve | 0466 | | | | | 0476 | | | | | _ |
| | 2. Amount of LIFO value (<i>net</i>) | | | | | | 0477 | | | | | |
| | | | | | | 11 | | | | | | |
| | Note - The sum of lines D1 and D2 | should e | qual lin | e C. The | sum of lin | es E1 | and E | 2 shou | ld equa | il line D2. | | |
| D | INVENTORY VALUATION Methods of valuation for inventori | es not sub | piect to | LIFO costi | ng at the | end o | f 2002 | | | | | |
| | (Using the inventory value reporte breakdown of the value for end of | d in 🕡, lir | ne D1 al | bove, repo | ort the | | | lark "X" | | End of | 2002 | |
| | methods shown below.) | 2002 8000 | Juliy to | J lite inve | inory vaic | allon | | f None | \$ Bil. | Mil. | Thou. | Do |
| | A. First-in, First-out (FIFO) | | | | | | 0491 | | | | | |
| | B. Average cost | | | | | | 0492 | | | | | |
| | C. Standard cost | | | | | | 0493 | | | | | |
| | D. Other methods - Specify | | | | | | | | | | | |
| | | | | | | | 1 | | | | | |
| | 0895 | | | | | | 0494 | | | | | _ |
| | | | | | | | | | | | | |
| | E. TOTAL (Sum of lines A throug line D1 for end of 2002.) | h D shoul | d equal | the value | reported | in @ , | | | | | | |

| 15 SE | LECTED EXPEN | ES | |
|---------------|--|--|------------|
| • | | Mark "X" 2002 | T h |
| А. | Operating exp interest expen | if None \$ Bil. Mil. ses (Include payroll. Exclude cost of goods sold and .) | Thou. |
| В. | Purchases of r trade and cash | rchandise for resale, net of returns, allowances, and liscounts (Include amounts allowed for trade-ins.) 1160 | |
| C. | Interchange (E | ported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Da) network, electronic mail, or other online system? | ata |
| | 0441 └ Yes | | |
| | | know | |
| 1 6-17 | | | |
| Pri | KIND OF BUS ncipal kind of k ark "X" only Ol | siness in 2002 | |
| 0700 | 421 710 00 17 | Hardware | |
| | 421 720 00 15 | Plumbing and heating equipment and supplies, including the sale of gas appliances a heaters | nd wa |
| | 421 730 00 13 | Forced-air heating and air-conditioning equipment and supplies | |
| | 421 740 00 11 | Refrigeration equipment and supplies | |
| | 421 610 00 18 | Electrical apparatus and equipment, wiring supplies, and construction materials, incluindustrial controls | ding |
| | 421 830 30 16 | General-purpose industrial machinery, equipment, and parts, including pumps and moused for hydraulics | otors I |
| | 421 510 11 16 | Ferrous metals service center with inventory | |
| | 421 510 12 15 | Ferrous metals sales office without inventory | |
| | 771 000 23 17 | Construction contracting - <i>Specify</i> | |
| 0701 | | | |
| | 771 000 00 14 | Other kind of business - Specify | |
| 0701 | | | |
| | | | |
| | | | |
| | | | |
| | | | |

| Form WH-42 | 2121 | 1 Page |
|--------------------|--------|--|
| | | OPERATION e of operation in 2002 |
| | | nly ONE box.) |
| | | Merchant wholesaler, buying and selling on own account |
| ⁰⁶⁰⁰ 12 | | Importer |
| 13 | | Exporter |
| 11 | | Merchant wholesale distributor or jobber |
| 14 | | Own-brand importer and marketer |
| 20 | | Manufacturers' sales branch or office |
| | | Agent, broker, or commission merchant |
| 41 | | Auction company |
| 42 | | Broker, representing buyers and sellers |
| 43 | | Commission merchant |
| 44 | | Import agent |
| 45 | | Export agent |
| 46 | | Manufacturers' agent |
| 49 | | Electronic market - business to business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis |
| 77 | | Other broker or agent - <i>Specify</i> → |
| 0601 | | |
| 19 CLASS | OF C | USTOMER |
| A. As a | gen | eral business practice, did this establishment sell to household consumers and individual users in 2002? |
| 0251 | | Yes |
| 0252 | | No |
| B. Wer | e 75% | % or more of this establishment's sales to retailers/wholesalers for resale in 2002? |
| 0256 | | Yes |
| 0257 | | No |
| C. Did | this e | establishment require proof of business or professional license from new customers in 2002? |
| 0276 | | Yes |
| 0277 | | No |
| | | |
| | | CONTINUE WITH 😨 ON PAGE 7 |
| | | |

| 1 9 | | | Delease enter your 11-digit Census File from the mailing address. CUSTOMER - Continued | | | |
|------------|---|--|--|-----------|--------------------------|--------|
| | 02,10 | | | | 20 | 02 |
| | D. E | stimate | e the percentage of this establishment's total sales (reported in ④, line A) by class of error (<i>Circle all that apply and then report percentages for the items circled.</i>) | | Whole of sale rece | es and |
| | 1 | | usehold consumers and individual users | | | % |
| | | | | | | % |
| | 2 | | | | | % |
| | 3 | | | | | % |
| | 4 | | nolesale establishments for resale | | | % |
| | 5 | | pair shops for use in repair work | | | % |
| | 6 | . Ma | nufacturing and mining industrial users for use as input goods in production | • 0266 | | % |
| | 7 | . Re | staurants, hotels, food services, and contract feeding | • 0267 | | % |
| | 8 | . Bu | sinesses for end use in their own operation, not for resale or production | • 0268 | | |
| | 9 | . Bu | ilding contractors, heavy construction, and special trade contractors | • 0269 | | % |
| | 1 | 0. Far | mers for use in farm production | • 0270 | | % |
| | 1 | 1. Go | vernmental bodies (federal, state, and local) | • 0271 | | % |
| | | | | | | |
| | 1 | 2. Oth | ner - Specify 7 | | | |
| | 1 | | | 0272 | | % |
| | | 0874 | | 0272 | 1 0 | |
| Ū | 1 METI Princ | ⁰⁸⁷⁴ 3. TO HOD O ipal m | 1 | 0272 | 1 0 | |
| • | 1 METI Princ | 0874 3. TO HOD C ipal m <i>k "X" c</i> | TAL | <u></u> | | 0 % |
| • | 1 METI Princ (Mar | 0874 3. TO HOD O ipal m <i>k</i> "X" c □ EI □ S1 | F F SELLING ethod of selling in 2002 only ONE box.) | r electro | onic me | 0 % |
| • | 1 MET Princ (Mar | 0874 3. TO HOD O ipal m <i>k</i> "X" <i>c</i> □ EI □ St m | PTAL OF SELLING ethod of selling in 2002 only ONE box.) ectronic commerce (selling goods or facilitating the sale of goods via the Internet or othe core or display showroom (selling from a fixed or permanent location with physical display | r electro | onic me | 0 % |
| • | 1 MET Princ (Mar 0751 0752 | 0874 3. TO HOD O ipal m k "X" c I EI St M W | TAL | r electro | onic me | 0 % |
| | 1 MET Princ (<i>Mar</i> 0751 0752 | 0874 3. TO HOD O ipal m k "X" c I EI S1 M M M | TAL | r electro | onic me | 0 % |
| | 1 MET Princ (<i>Mar</i> 0751 0752 0753 | 0874 3. TO HOD O iipal m <i>k</i> "X" c IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII | TAL | r electro | onic me | 0 % |
| | 1 Princ (<i>Mar</i> 0751 0752 0753 0754 0755 | 0874 3. TO HOD O iipal m K "X" c IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII | TAL | r electro | onic me | 0 % |
| | 1 MET Princ (<i>Mar</i> 0751 0753 0754 0755 0756 | 3. TO HOD O iipal m k "X" c EI St M W M M D H I D I D | A ATAL AF SELLING ethod of selling in 2002 only ONE box.) ectronic commerce (selling goods or facilitating the sale of goods via the Internet or othe tore or display showroom (selling from a fixed or permanent location with physical display erchandise and/or from a counter) //arehouse or office (including telephone/fax orders or outside sales representatives) ail order ome shopping via television irect selling (selling in a face-to-face manner away from a fixed location, such as house-to an, or temporary kiosk sales) | r electro | onic me | 0 % |

| | | | | | | | 2002 | | |
|------|---|---|--|--------------------|----------|------------|----------------------------|--------|-------|
| | HOW TO | | | | | | es are acce ollars OR p | • | |
| | REPORT PERCENTS | | | | \$ Bil. | Mil. | Thou. | Dol. | Perce |
| | | If figure is 38.76% of total sales: | Report whole percer | nts | | | | | 3 |
| 22 | (Report sales by co. Include the value of from merchandise of | SHIPMENTS, RECEIPTS, OR RE mmodity group, either as a dol f merchandise marketed under under operating leases. See HO Do not combine data for two o | lar figure or as a whole p capital, finance, or full pa W TO REPORT DOLLAR | avou | t leases | s. and ren | tal receipt | s deri | ved |
| | | | | C | | | 2002 | | |
| | Descriptio | n of sales, shipments, receipts, or i | | Cen- sus use | | | es are acce ollars OR p | • | |
| | | | | use | \$ Bil. | Mil. | Thou. | Dol. | Perce |
| 0723 | | | | 0720 | 0721 | | - | | 0722 |
| 1. | Hardware | | | | | | | | |
| | a. Hand tools, inclu | uding power driven tools | | 11711 | | | | | |
| | h Bolts nuts rivet | s, and other fasteners, excludir | na nails <i>(Report nails</i> | | | | | | |
| | | · · · · · · · · · · · · · · · · · · · | | 11712 | | | | | |
| | c. Cutlery | | | 11713 | | | | | |
| | d. Sum lines 1a t | hrough 1c | | 11700 | | | | | |
| 2. | Nails | | | 11142 | | | | | |
| 3. | Plumbing and hydro appliances and wat | onic heating equipment and su er heaters | pplies, including gas | | | | | | |
| | a. Plastic pipe fittir | ngs and valves, excluding pipes | and tubing | 11811 | | | | | |
| | b. Metal pipe fitting | gs and valves, excluding pipes | and tubing | 11812 | | | | | |
| | c. Plumbing fixture | es | | 11813 | | | | | |
| | d. Hydronic and ga | is furnaces, stoves, water heate | ers, excluding electric | 11814 | | | | | |
| | e. Boilers, radiator | s, and convectors | | 11815 | | | | | |
| | f. Other plumbing | and heating equipment and su | pplies | 11818 | | | | | |
| | g. Sum lines 3a t | hrough 3f | | 11800 | | | | | |
| 4. | Iron and steel pipes | and tubing | | 11150 | | | | | |
| 5. | Alloy steel, includin | g pipes and tubing | | 11170 | | | | | |
| 6. | Copper and brass, i | ncluding pipes and tubing | | 11200 | | | | | |
| 7. | Aluminum shapes a | and forms, including pipes and | tubing | 11220 | | | | | |
| 8. | Plastics materials a | nd basic shapes, including pipe | s and tubing | 15300 | | | | | |
| 9. | Forced-air heating a | and air-conditioning equipment | and supplies | | | | | | |
| | a. Forced air furna | ces | | 11911 | | | | | |
| | b. Central air-cond | | | | | | 1 | | |

| Nun | ot shown, please enter your 11-digit Census File hber (CFN) from the mailing address. | | | | | | |
|------|---|--------------------|-----------------------|--------|---|------|------|
| 22 | DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued | | | | | | |
| | Description of sales, shipments, receipts, or revenue | Cen- sus use | \$ Bil. | | 2002 es are acce ollars OR p Thou. | • | |
| 0723 | | 0720 | э Б П. 0721 | IVIII. | inou. | D01. | 0722 |
| 9. | Forced-air heating and air-conditioning equipment and supplies - Continued | | | | | | |
| | c. Heat pumps | 11914 | | | | | |
| | d. Air cleaning and filtration systems | 11916 | | | | | |
| | e. Compressors for air-conditioners | 11917 | | | | | |
| | f. Condensing units for air-conditioners | 11918 | | | | | |
| | g. Registers, grills, duct insulation, and pre-formed duct work, excluding unformed sheet metal (<i>Report unformed sheet metal on line 16.</i>) | 11919 | | | | | |
| | h. Sum lines 9a through 9g | 11900 | | | | | |
| 10. | Refrigeration equipment and supplies, including commercial refrigerators | | | | | | |
| | a. Commercial refrigerators | 12011 | | | | | |
| | b. Unit coolers for commercial refrigerators | 12012 | | | | | |
| | c. Condensing units for commercial refrigerators | 12013 | | | | | |
| | d. Refrigerants | 12014 | | | | | |
| | e. Other commercial refrigeration equipment and supplies | 12015 | | | | | |
| | f. Sum lines 10a through 10e | 12000 | | | | | |
| 11. | Plywood and millwork | | | | | | |
| | a. Softwood plywood, softwood veneer, and Oriented Strand Board (OSB) | 10621 | | | | | |
| | b. Other panel products, including hardwood plywood, hardwood veneer, and particleboard | 10622 | | | | | |
| | c. Gypsum, waterboard, and other specialty boards | 10623 | | | | | |
| | d. Wood millwork, including moldings, doors, windows, and cabinets . | 10624 | | | | | |
| | e. Metal millwork | 10625 | | | | | |
| | f. Trusses, wood siding, and wood shingles | 10626 | | | | | |
| | g. Sum lines 11a through 11f | 10620 | | | | | |
| | Nonwood roofing, nonwood siding, and insulation materials | 10720 | | | | | |
| | Electrical apparatus and equipment | 11400 | | | | | |
| 14. | Electric household appliances, including gas clothes dryers CONTINUE WITH 2 ON PAGE 10 | 11500 | | | | | |

Form WH-42121

| 22 | DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued | | | | | | |
|------|--|-------------|---------|------|-----------------------------|------|---------|
| | | | | | 2002 | | |
| | Description of sales, shipments, receipts, or revenue | Cen- sus | | | es are accep ollars OR p | | |
| | | use | \$ Bil. | Mil. | Thou. | Dol. | Percent |
| 0723 | | 0720 | 0721 | | | | 0722 |
| 15. | Electronic parts and equipment, excluding communications equipment | 11600 | | | | | |
| 16. | Flat iron and steel products | 11120 | | | | | |
| 17. | Iron and steel wire and wire products | 11140 | | | | | |
| 18. | General-purpose industrial machinery, equipment, and parts | 12320 | | | | | |
| 19. | Metalworking machinery, equipment, and parts | 12330 | | | | | |
| 20. | Materials handling machinery, equipment, and parts | 12340 | | | | | |
| 21. | Industrial containers and supplies | 12450 | | | | | |
| 22. | Abrasives, strapping, tape, ink, and mechanical rubber goods | 12460 | | | | | |
| 23. | Farm machinery, equipment, and parts | 12200 | | | | | |
| 24. | Lawn and garden machinery, equipment, and parts | 12220 | | | | | |
| 25. | Construction and mining machinery and equipment, including parts and attachments | 12100 | | | | | |
| 26. | Farm supplies, including agricultural chemicals | 15800 | | | | | |
| 27. | Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum | 15330 | | | | | |
| 28. | Refined petroleum products, excluding liquefied petroleum (LP) | 15400 | | | | | |
| 29. | Liquefied petroleum (LP) | 15420 | | | | | |
| 30. | Sporting and recreational goods and supplies | 12700 | | | | | |
| 31. | Concrete, cement, sand, gravel, stone, brick, block, and tile | 10700 | | | | | |
| 32. | Construction products and materials | 10740 | | | | | |
| 33. | New and rebuilt automotive parts and supplies | 10200 | | | | | |
| 34. | Household and lawn furniture | 10400 | | | | | |
| 35. | Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils | 10540 | | | | | |
| 36. | Packaged computer software, including game software and cartridges . | 10950 | | | | | |
| 37. | Restaurant and hotel equipment and supplies | 10960 | | | | | |
| 38. | Store machines and equipment | 10970 | | | | | |
| 39. | Paint, paint supplies, wallpaper, and wallpaper supplies | 16000 | | | | | |
| 40. | Flooring and floor coverings | 10530 | | | | | |

CONTINUE WITH 🤁 ON PAGE 11

42121103

Page 10

| 22 | DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued | | | | | | | |
|------|---|--------------------|-----------------|--------------|--------------------------------------|---------|--------------|----|
| | Description of sales, shipments, receipts, or revenue | Cen- sus use | | | 2002 tes are acce dollars OR p | • | | |
| 0723 | | 0720 | \$ Bil. 0721 | Mil. | Thou. | Dol. | Perc 0722 | er |
| 41. | Miscellaneous commodities - Specify | | | | | | | |
| | a. | 19811 | | | | | | |
| | b. | 19812 | | | | | | |
| | C. | 19813 | | | | | | - |
| 42. | Rental and operating lease receipts | 19940 | | | | | | - |
| | Service receipts and labor charges, including installed parts | 10040 | | | | | | |
| | a. Labor charges for repair work | 19701 | | | | | | |
| | b. Parts installed in repair work | 19702 | | | | | | _ |
| | c. Other service receipts and labor charges - Specify γ | 13702 | | | | | | |
| | | | | | | | | |
| | | 19703 | | | | | | |
| | d. Sum lines 43a through 43c | 19700 | | | | | | |
| 44. | Construction receipts | 19950 | | | | | | |
| 45. | Receipts for installing equipment | 19740 | | | | | | |
| 46. | Receipts for service contracts | 19720 | | | | | | |
| 47. | TOTAL (Should equal 4 , line A if reporting in dollars.) | 19990 | | | | | 1 0 | ' |
| 23 | Not Applicable. | | | | | | | |
| 24 | SHIPPING AND HANDLING | | | | | | | |
| | A. Did this establishment have any receipts from customers for shipping | and h | andling | of mercl | handise in | 2002? | | |
| | 0981 Yes - Go to line B | | | | | 02 | | |
| | 0982 - No - Go to 😨 | | | E \$ Bil. | stimates ar Mil. | e accep | 1 | |
| | B. Receipts of this establishment from customers for shipping and handli merchandise | ng of | • • 098 | 35 | | | | |
| | C. Are receipts for shipping and handling included in sales and receipts (| eport | | | ? | | | ĺ |
| | ₀₉₈₈ Yes | | | | | | | |
| | ₀₉₈₉ | | | | | | | |
| 25 | Not Applicable. | | | | | _ | | ļ |

Form WH-42121

| 26 | SPECIA | AL INQUIRIES | | | | |
|----|---------------|---|--------------------|---|--------------------|--|
| | | PLOYMENT BY PRIMARY FUNCTION | | | 1 | ľ |
| | (Lis by t | It the number of employees reported in ⓓ, line A and ☑, line B the employee's primary function.) | Cen- sus use | Number of IRS 941 employees reported in , line A by primary function | Cen- sus use | Number of leased employees reported i 9 , line B by primary function |
| | 1. | Selling | 1131 | | 1141 | |
| | 2. | Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers | | | | |
| | | General support of other establishments in your company - | 1132 | | 1142 | |
| | | including central administrative, accounting, research, and other support employees | 1133 | | 1143 | |
| | 4. | Packaging | 1135 | | 1145 | |
| | · | Production, including employees who manufacture products from raw materials or semi-finished products <i>(Report 'knockdown' assembly employees on line 6 below.)</i> | 1136 | | 1146 | |
| | 6. | 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products. | 1134 | | 1144 | |
| | | Other - Specify | 1134 | | 1144 | |
| | 0837 | | 1137 | | 1147 | |
| | 8. | TOTAL | 1138 | | 1148 | |
| | | | | (Total should equal €, line A) | | (Total should equal Q , line B) |
| | B. PEF | CENT OF DROP SHIPPED SALES | | | | |
| | | | | | | 2002 Whole percent of sales and |
| | | centage of sales (reported in ④, line A) that were drop shipped a | | id not enter this | | receipts % |
| 27 | | plicable. | | | ••• | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |

| | CFN) from the mailing address. | | | |
|--------------|--|---|---|---|
| co | dicate activities that were performed by this establishment or were mpany during 2002. <i>Mark "X" ALL that apply.)</i> | e performed for tl | nis establishmen | t by another |
| | | This activity was performed by this establishment | This activity was performed for this establishment by | This activity was not provided by this establishmen |
| 1. | Product Development | | another company | |
| | a. Product design/engineering | 0921 | 0941 | 0961 |
| | b. Materials fabrication/processing/assembly/blending | 0922 | 0942 | 0962 |
| 2. | Order Fulfillment | | | |
| | a. Bundling or kitting (combining multiple items into a prepackaged product) | 0923 | 0943 | 0963 |
| | b. Pick and pack (taking goods from inventory and packaging them to fill orders) | 0924 | 0944 | 0964 |
| | c. Warehousing | 0925 | 0945 | 0965 |
| | d. Breaking bulk (reducing large shipments into smaller portions for customers) | 0926 | 0946 | 0966 |
| | e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) | 0927 | 0947 | 0967 |
| | f. Long distance delivery (beyond local areas and commercial zones) | 0928 | 0948 | 0968 |
| | g. Less than truckload | 0929 | 0949 | 0969 |
| 3. | Other Services | | | |
| | a. Customs brokerage (providing the services of a licensed customs broker). | 0930 | 0950 | 0970 |
| | b. Logistics consulting (providing advice and expertise) | 0931 | 0951 | 0971 |
| | c. Processing of returned merchandise | 0932 | 0952 | 0972 |
| B. Du | uring 2002 did this establishment: | | | |
| 1. | Manage inventory owned by this establishment AND held at this | location? | ₀₉₃₆ Yes | ₀₉₃₇ 🗆 No |
| 2. | Manage inventory owned by this establishment BUT held at a culocation? | stomer's | ₀₉₅₆ Yes | ₀₉₅₇ 🗌 No |
| 3. | Manage inventory owned by another company BUT held at this I | ocation? | 0976 | ₀₉₇₇ 🗌 No |
| 4. | Manage inventory owned by another company AND held somew at this location? | | ₀₉₉₄ 🗌 Yes | ₀₉₉₅ 🗌 No |

CONTINUE ON PAGE 14

| | | RATIONAL STATUS | | | | | |
|-----------------------|----------------------------------|---|--|----------|------------|--------|-------------------|
| | | ity that best describes this establishment's status at the <i>k</i> "X" only ONE box.) | end of 2002 | | | | |
| | 0011 | | | | Month | Day | Ye |
| | 0013 | Temporarily or seasonally inactive Sold or leased to and - Give date at right A name and mailing ac | other operator | • | | | |
| | | 0060 Name of new owner or operator 0061 Employer Identification Number | | | | | |
| | | | Enter EIN of new owner (9 digits) — | | - | | |
| | | ⁰⁰⁶² Mailing address (number and street, P.O. Box, etc.) | | _ | | | |
| | | ⁰⁰⁶³ City, town, village, etc. | 0064 State | 0065 ZI | P Code | | |
| | | | | | | - | |
| Rem | arks (| Please use this space for any explanations that may be | essential in understanding | your re | ported | data.) | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| 1 | | | | | | | |
| • | | | | | | | |
| 1 | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 30 | CERT | TFICATION - This report is substantially accurate and wa | as prepared in accordance v | with the | e instruc | tions. | |
| 30 | CERT | IFICATION - This report is substantially accurate and wa | as prepared in accordance v | with the | e instruc | tions. | |
| | | | | vith the | 1 | | Va |
| | | TFICATION - This report is substantially accurate and wa period covered by this report a calendar year? | Month Year | | | tions. | Yea |
| | e time | period covered by this report a calendar year? | | | 1 | | Yea |
| Is the | e time | period covered by this report a calendar year? | Month Year | | | | Yea |
| Is the | e time | period covered by this report a calendar year? es 0079 | FROM 0070 Month Year | | го | | Yea |
| Is the | e time | period covered by this report a calendar year? es 0079 | FROM Month Year | | го | | Yea |
| Is the | e time | period covered by this report a calendar year? es 0079 | FROM 0070 Month Year | | го | | Yea |
| Is the | e time | period covered by this report a calendar year? es 0079 | FROM 0070 Month Year | | го | | Yea |
| Is the | e time | period covered by this report a calendar year? es 0079 □ No - Enter time period covered → of person to contact regarding this report 00 | FROM Month Year | | го | Month | |
| Is the 0078 | e time | period covered by this report a calendar year? es 0079 □ No - Enter time period covered → of person to contact regarding this report 00 Area code Number Extensi | FROM Month Year | | го | | |
| Is the 0078 | e time | period covered by this report a calendar year? es 0079 No - Enter time period covered | FROM Month Year | | го | Month | |
| Is the 0078 | e time | period covered by this report a calendar year? es 0079 □ No - Enter time period covered → of person to contact regarding this report 00 Area code Number Extensi | FROM Month Year | | го | Month | |
| Is the 0078 0072 N | e time Yi Name c Telept | period covered by this report a calendar year? es 0079 No - Enter time period covered | FROM 0070 Month Year 0073 Title ion Fax 0075 Area | | го | Month | ber |
| Is the 0078 0072 N | e time Yi Name c Telept | period covered by this report a calendar year? es 0079 No - Enter time period covered | FROM 0070 D73 Title ion Fax 0075 Date | ea code | TO 0071 | Numl | ber |
| Is the 0078 0072 N | e time Yi Name c Telept | period covered by this report a calendar year? es 0079 No - Enter time period covered | FROM 0070 Month Year 0073 Title ion Fax 0075 Area | ea code | TO 0071 | Numl | Yea Der Yea |
| Is the 0078 0072 N | e time Yi Name c Telept | period covered by this report a calendar year? es 0079 No - Enter time period covered | FROM 0070 D73 Title ion Fax 0075 Date | ea code | TO 0071 | Numl | Der |
| Is the 0078 0072 N | e time Yi Name c Telept | period covered by this report a calendar year? es 0079 No - Enter time period covered | FROM 0070 Month Year FROM 0073 Title ion Fax 0075 Date completed | ea code | TO 0071 | Numl | Der |