



2002 ECONOMIC CENSUS SOUND RECORDING

FORM
IN-51203

OMB No. 0607-0887: Approval Expires 09/30/2004

DUE DATE
FEBRUARY 12, 2003

Mail your completed form to:
U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

IN-51203

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit our Web site at www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

**INFORMATION COPY
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ink.
- Do not use pencil.
- Place an "X" inside the box.
- Please center numbers in their respective boxes. Examples:
- Do not put slashes through 0 or 7.

<input checked="" type="checkbox"/>	0	1	2	3	4	5	6	7	8	9
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The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 MONTHS IN OPERATION

Number of months in operation during 2002 (If none, mark "X" and go to 29.) 0002

Mark "X" if None		2002	
		Number of months	

2 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2002 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes 0022 No - Enter current EIN (9 digits) → 0025 -

3 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address? (P.O. box and rural route addresses are not physical locations.)

0031 Yes

0032 No - Enter physical location →

0035 Number and street		
0036 City, town, village, etc.	0037 State	0038 ZIP Code
<input type="text"/>	<input type="text"/>	<input type="text"/>

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. Type of municipality where this establishment is physically located

0046 City, village, or borough 0047 Town or township 0048 Other or do not know



51203016

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.

If a figure is \$1,025,628.79:

If a value is "0" (or less than \$500.00):

Report

Report

Mark "X" if None

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.
1	0 2 6	

4 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Operating receipts. 0100

2002		
\$ Mil.	Thou.	Dol.

5 E-COMMERCE SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. Did this establishment have any e-commerce sales, receipts, and/or revenue in 2002? (E-commerce includes sales, receipts, and/or revenue from any transaction completed over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system. Transactions are agreements between buyers and sellers to transfer ownership of, or rights to use, goods or services. Payment for these goods or services may or may not be made online. Please see the information sheet(s) for further clarification.)

0181 Yes - Go to line B

0182 No - Go to 6

B. E-commerce sales, receipts, and/or revenue of this establishment (Include e-commerce sales, receipts, and/or revenue in 4. Exclude sales taxes.) 0185

2002		
Estimates are acceptable		
\$ Mil.	Thou.	Dol.

6 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 2.

Exclude:

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Temporary staffing obtained from a staffing service.

For further clarification, see information sheet(s).

A. Number of employees for pay period including March 12 0320

Mark "X" if None

2002	
Number	

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll 0300

2. First quarter payroll (January-March, 2002). 0310

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.



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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 LEASED EMPLOYMENT AND PAYROLL

A. Did this establishment have any full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN?

Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.
- Employees already reported in **6**.

For further clarification, see information sheet(s).

0241 Yes - Go to line B

0242 No - Go to **10**

Mark "X" if None	2002		
	Number		

B. Number of leased employees for pay period including March 12 0370

C. Payroll for leased employees before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll for leased employees 0350

2002		
\$ Mil.	Thou.	Dol.

2. First quarter payroll for leased employees (January-March, 2002) 0360

Mark "X" if None	2002		
	\$ Mil.	Thou.	Dol.

8 - 9 Not Applicable.



51203032

10 INVENTORIES

(Report inventories using generally accepted accounting practices.)

A. Did this establishment have inventories at the end of 2001 or 2002?

0486 Yes - Go to line B

0487 No - Go to **11**

B. Were inventories of this establishment subject to the Last-in, First-out (LIFO) method of valuation?

0481 Yes - Use the sum of the LIFO amount (E2) plus the LIFO reserve (E1) for completing lines C and D2. If you changed to LIFO for calendar year 2002, specify in the REMARKS section.

0482 No - Complete only lines C1 through D1. Line D1 should equal line C4.

C. Inventory by category	Mark "X" if None	End of 2002			Mark "X" if None	End of 2001			
		\$ Mil.	Thou.	Dol.		\$ Mil.	Thou.	Dol.	
1. Finished goods 0461	<input type="checkbox"/>				0471	<input type="checkbox"/>			
2. Work-in-process 0463	<input type="checkbox"/>				0473	<input type="checkbox"/>			
3. Materials, supplies, fuels, etc. 0462	<input type="checkbox"/>				0472	<input type="checkbox"/>			
4. Total inventories (Sum lines C1 through C3). 0460	<input type="checkbox"/>				0470	<input type="checkbox"/>			
D. Of the value on line C4 report:									
1. Amount not subject to LIFO costing (Report detail in 11). 0464	<input type="checkbox"/>				0474	<input type="checkbox"/>			
2. Amount subject to LIFO costing (gross) 0465	<input type="checkbox"/>				0475	<input type="checkbox"/>			
E. Of the value on line D2 report:									
1. Amount of LIFO reserve 0466	<input type="checkbox"/>				0476	<input type="checkbox"/>			
2. Amount of LIFO value (net) 0467	<input type="checkbox"/>				0477	<input type="checkbox"/>			

Note - The sum of lines D1 and D2 should equal line C4. The sum of lines E1 and E2 should equal line D2.

11 INVENTORY VALUATION

Methods of valuation for inventories not subject to LIFO costing at the end of 2002

(Using the inventory value reported in **10**, line D1 above, report the breakdown of the value for end of 2002 according to the inventory valuation methods shown below.)

A. First-in, First-out (FIFO) 0491	Mark "X" if None	End of 2002		
		\$ Mil.	Thou.	Dol.
B. Average cost. 0492	<input type="checkbox"/>			
C. Standard cost 0493	<input type="checkbox"/>			
D. Other methods - Specify ∇				
0895 <input type="text"/>	<input type="checkbox"/>			
E. TOTAL (Sum of lines A through D should equal the value reported in 10 , line D1 for end of 2002.) 0490	<input type="checkbox"/>			

12-17 Not Applicable.

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

18 KIND OF BUSINESS OR ACTIVITY
Principal kind of business or activity in 2002
(Mark "X" only ONE box.)

Sound recording industries

- 0700 512 220 00 16 Integrated record production/distribution (Primarily engaged in releasing, promoting, and distributing sound recordings, including audio tapes/cassettes/compact discs.)
- 512 210 00 18 Record production, contracting with musical artists, arranging, and financing the production of original master recordings
- 334 612 00 29 Audio tape, cassette, or compact disc duplication on a contract or fee basis and not engaged in releasing, promoting, and distributing sound recordings
- 512 230 90 15 Music publishing, excluding sheet music and music books
- 512 230 10 12 Sheet music publishers
- 512 230 20 10 Music book publishers
- 813 910 00 21 Music rights collection society
- 512 240 00 12 Sound recording studio, including independent establishments recording musical performances, but not engaged in production or distribution
- 512 240 00 38 Audio postproduction services

Other sound recording industries

- 512 290 90 12 Audio taping services, including meetings, conferences, etc.
- 512 290 20 17 Producers of taped radio programs
- 512 290 90 20 Stock music library
- 512 290 90 38 Background taped music providers

Other kind of business or activity

- 454 110 83 48 Record club, selling records, tapes, or compact discs by mail
- 711 130 90 55 Musical groups and artists
- 711 510 00 70 Songwriters
- 773 000 00 28 Other kind of business or activity - Specify

0701

19-21 Not Applicable.

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:

Report whole percents

2002			
Estimates are acceptable. Report dollars OR percents.			
\$ Mil.	Thou.	Dol.	Percent
			3 9

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report receipts by source either as a dollar figure or as a whole percent of total receipts (reported in 4). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)

Report receipts from "musical works" (the underlying musical composition) on line 1.

CONTINUE WITH 2 ON PAGE 6

51203057

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Report receipts from "sound recordings" (prerecorded music on masters) on lines 2 and 3(a-d).

Line 1a - Report royalties from live performances or performances broadcast on television, either live or prerecorded.

Line 1b - Report royalties collected from record companies and others who reproduce copyrighted compositions (e.g., phonomechanical, synchronization, broadcast mechanical, private copy, or reprography).

Line 1c - Report royalties from the sales of printed music (e.g., composition, orchestra scores, etc.)

Line 2 - Include sales of master recordings to integrated record production/distribution companies, and fees for authorizing reproduction by record clubs or foreign record companies.

Line 4 - Include bound collections of musical notes, songs, tablature, lyric books, etc. Exclude sheet music and books about music, artists, or instruments in a text-based format.

Line 5 - Include a single piece of music or small collection of musical notes, songs, tablature, lyrics, etc. Exclude music book publishing.

Description of sales, shipments, receipts, or revenue	Cen- sus use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
1. Royalties, license fees, and other payments for authorizing the use of musical compositions					
a. Performance	32131				
b. Reproduction	32132				
c. Distribution	32133				
d. Sum lines 1a through 1c	32130				
2. Receipts from sales, leasing, and licensing fees of master recordings	32140				
3. Sales of duplicate recordings generated from masters that you own or lease the rights to					
a. Prerecorded audio discs					
(1) Compact disc (CD), full-length	32151				
(2) Compact disc (CD), singles/maxisingles	32152				
(3) Others, including audio and visual CD, enhanced CD, and minidisc	32153				
(4) Sum lines 3a(1) through 3a(3)	32150				
b. Prerecorded audio tapes, including DAT					
(1) Cassettes, full-length	32161				
(2) Cassettes, singles/maxisingles	32162				
(3) Other, including 8-track, DAT, and DCC	32163				
(4) Sum lines 3b(1) through 3b(3)	32160				
c. Prerecorded audio records					
(1) Vinyl long playing (LP)	32171				
(2) Vinyl singles, including 7 and 12 inch	32172				
(3) Sum lines 3c(1) and 3c(2)	32170				

CONTINUE WITH 22 ON PAGE 7

CONTINUE ON PAGE 7

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
3. Sales of duplicate recordings generated from masters that you own or lease the rights to - Continued					
d. Prerecorded video discs or tapes					
(1) Prerecorded video discs, including laser and DVD	32181				
(2) Prerecorded video tapes	32182				
(3) Sum lines 3d(1) and 3d(2)	32180				
4. Music book publishing	32110				
5. Sheet music publishing	32120				
6. Distribution for others of finished products that do not involve buying or leasing masters	32190				
7. Receipts from the use of recording studio	32200				
8. Fees received from collecting royalties for copyright holders	32210				
9. Audio taping of conferences, seminars, and meetings	32220				
10. Radio show tape production/distribution	32230				
11. Sales of other merchandise	39038				
12. All other receipts - Specify if more than 10 percent of total receipts					
	39531				
13. TOTAL RECEIPTS - Sum of lines should equal 4 if reporting in dollars	39690				1 0 0

23-24 Not Applicable.

25 EXPORTS OF GOODS AND SERVICES

NOTE - An export is a tangible or intangible product (i.e., good, license agreement, reproduction right, service) that is sold or transferred to a customer or client (individual, government, business establishment, etc.) located **outside** the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Products transferred to, sold to, or services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.) are included. Products provided to domestic subsidiaries of foreign firms are excluded.

A. Did the receipts (reported in 4) include any amounts for exported goods or services?

0911 Yes - Go to line B

0912 No

2002		
\$ Mil.	Thou.	Dol.

B. Amount of receipts for exported goods or services. 0914

26-28 Not Applicable.

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29 OPERATIONAL STATUS

Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

0011 <input type="checkbox"/> In operation	0014 <input type="checkbox"/> Ceased operation - Give date at right →	0018	Month	Day	Year
0013 <input type="checkbox"/> Temporarily or seasonally inactive	0015 <input type="checkbox"/> Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴				

0060 Name of new owner or operator		0061 Employer Identification Number			
		Enter EIN of new owner (9 digits) →		-	
0062 Mailing address (number and street, P.O. Box, etc.)					
0063 City, town, village, etc.			0064 State	0065 ZIP Code	
				-	

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

0078 <input type="checkbox"/> Yes	0079 <input type="checkbox"/> No - Enter time period covered →	FROM	Month	Year	TO	Month	Year
		0070			0071		

0072 Name of person to contact regarding this report				0073 Title			

Telephone	Area code	Number	Extension	Fax	Area code	Number
0074		-		0075		-

0076 Internet e-mail address			Date completed	Month	Day	Year
			0069			

Thank you for completing your 2002 Economic Census form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

51203081