



U.S. PRESENCE

Canada's aerospace industry is highly oriented to commercial markets (80%).

There is significant U.S. ownership in the sector (40% revenue and 52% in manufacturing).

The U.S. continues to be Canada's largest trading partner accounting for US\$ 3.5 billion (60%) of Canadian imports.

THINK BIG! THINK CANADA!

Manufacturing and Engineering services in Canada are essential contributors to Canada's economy.

Canada ranks in the G7 as the most cost-competitive investment location in the aerospace sector. It has the lowest costs for labor and benefits and offers a more than 13% cost advantage over the U.S.

Ranked first in precision manufacturing and electronics sectors among G7 nations.

OTHER RESOURCES

- ▶ Industry Canada, www.strategic.ic.gc.ca
- ▶ Aerospace Industries Association of Canada, www.aiac.ca

MARKET OVERVIEW

- ▶ The Canadian Aerospace Industry ranks 3rd in the world behind the U.S. and the E.U., valued at US\$18.5 billion (C\$21.8 billion) in revenues, 85% of which came from exports.
- ▶ 45% of the industry in Canada is outside the Montreal-Ottawa corridor, recognized among the world's top-three aerospace centers.
- ▶ Since 1990, Canadian aerospace industry sales have more than doubled.

EMPLOYMENT & COMPETITORS

- ▶ The Canadian aerospace industry is composed of over 400 firms employing nearly 76,000 people across Canada, 22% accounted to Military personnel and 78% civilian. These include 12,000 engineers & scientists, and 20,000 technicians and technologists.
- ▶ US\$1.0 billion (C\$1.2 billion) (13%) of Canada's industrial R&D spending was devoted to aerospace in 2005, while \$200 million went to Capital Investments and Projects.

AEROSPACE REVENUE 2005

Aircraft and Parts sector was responsible for US\$5.73 billion (C\$6.76 billion) in revenues (31%), followed by Maintenance, Repair & Overhaul with US\$1.85 billion (C\$2.18 billion), (10%); Aircraft Engine & Parts, US\$1.48 billion (C\$1.74 billion), (8%); Avionics & Electro-Systems, US\$1.29 billion (C\$1.53 billion), (7%); Space, US\$924 million (C\$1.09 billion), (5%); Simulation & Training, US\$739 million (C\$872 million), (4%); and System Integration, US\$185 million (C\$218 million), (1%). Other industry sub-sectors accounted for US\$6.28 billion (34%).



