

TRANSPORTATION TRENDS

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Mark Your Calendar

February 9 - 11, 2009

2009 AMSA Education Conference and Expo - Dallas, TX. Additional details coming soon!

August 6, 2008 - 9:00 EST

Federal Civilian Agencies Freight and Household Goods Relocation Committee Meeting - Arlington, VA. Plan on attending as we have several guest speakers scheduled and a packed agenda. Your attendance at this meeting ensures you have a vote in the direction GSA's Freight Management Program (FMP) and Centralized Household Goods Traffic Management Program (CHAMP) take in the future. Open to Civilian Agencies only.

August 6, 2008 - 1:00 EST

Household Goods Transportation Service Providers (TSPs) Meeting - Arlington, VA. If you are interested in GSA's CHAMP, plan on attending this meeting to hear briefings from several guest speakers and to obtain information on changes being made to CHAMP and the upcoming Request for Offers (RFO).

August 6, 2008 - 1:00 EST

Freight Transportation Service Providers (TSPs) Meeting - Arlington, VA. If you are interested in GSA's FMP, plan on attending this meeting to obtain information on changes being made to the FMP and the upcoming RFOs.

For questions on any of the above upcoming events, send an e-mail to transportation.programs@gsa.gov.

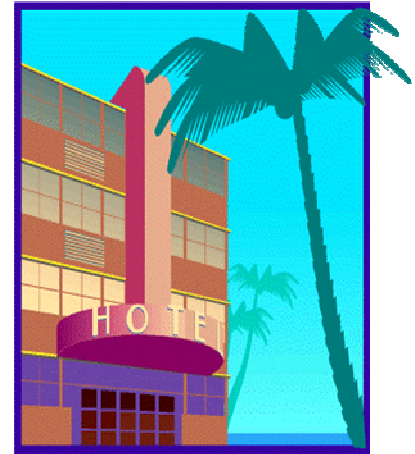
Highlights of the 2008 AMSA Education Conference & Expo

by Mary Anne Sykes

Government agencies and industry partners joined GSA at the American Moving and Storage Association's (AMSA's) 2008 Education Conference and Expo at the Omni Orlando Resort at ChampionsGate, Florida on April 1–4, 2008. This year's theme was Moving Today, Transforming Tomorrow. The theme captured the challenges and proposed solutions for government agencies and industry partners when relocating federal employees and transporting goods. There were roundtable discussions and presentations given by industry experts and Government and GSA officials on both the household goods and freight programs. Linda Bauer Darr, President and CEO, AMSA, facilitated an industry panel discussion of relocation issues. Panel participants were Tim Burke, GSA's Director, Office of Travel and Transportation; Cris Colie, Chief Executive Officer (CEO), Employee Relocation Council (ERC); and Terry Head, President, Household Goods Forwarders Association of America (HHGFAA).

In addition to the on-site sessions, exhibits, and networking opportunities, conference attendees went on field trips. One field trip was to Browning Moving and Storage in Lakeland, Florida, at which time attendees received a complete overview of the moving process. One of the highlights of this tour was the technological tools used to assist with automating manual processes and account tracking. Another field trip was to YRC Worldwide, Orlando, Florida. Attendees toured the Yellow Freight Distribution Center and the Roadway Customer Service Center. Attendees saw first hand Yellow's distribution operations and Roadway's approach to managing its customer processes. The companies did an outstanding job sharing their perspectives, processes, and procedures. Feedback from attendees was extremely positive.

AMSA's 2009 Education Conference and Expo will be held in Dallas, Texas on February 9th – 11th. Save the date and watch for information regarding this event. Remember, this conference brings together the federal transportation community and transportation industry experts to address topics affecting those within this environment. This will be a great opportunity to learn the latest about the industries, receive updates on programs, and share success stories.



TMSS Tips

- On the TMSS Main page, the link to the "FAIC List" will provide a listing of all customer agencies participating in CHAMP. This list includes each customer's Federal Agency ID Code (FAIC) that must be listed on quarterly CHAMP shipment reports. If an agency is not listed under this link, you may contact Kim Chancellor at GSA.
- Did you know the Transportation Management Services Solution (TMSS) system is capable of electronically prepay-auditing your freight shipments and processing your invoices for payment? This is an opportunity to realize additional savings while streamlining your bill paying process. Let GSA help your agency with a comprehensive beginning-to-end transportation TMSS solution that is in full compliance with 41 CFR §102-118.270 - "Must my agency establish a prepayment audit program? (a) Yes, under 31 U.S.C. 3726, your agency is required to establish a prepayment audit program..." and 41 CFR §102-118.60 - "To what extent must my agency use electronic commerce? Your agency must use electronic commerce in all areas of your transportation program. This includes the use of electronic systems and forms for ordering, receiving bills and paying for transportation and transportation services." For more information, contact Raymond Price at GSA.



*We would love to have your input
for upcoming newsletters.*

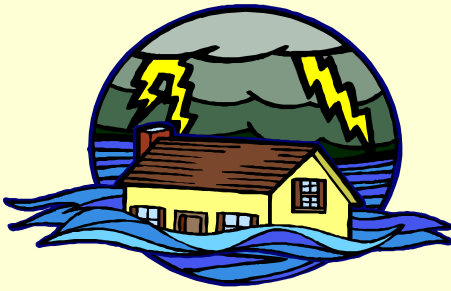
- *Ideas*
- *Topics*
- *Customer Success Stories*
- *Comments on what we've done so far*

*Send ideas & input to:
transportation.programs@gsa.gov*

Notes



- **Increase to Relocation Mileage Rate:** GSA is increasing the mileage reimbursement rate for permanent change of station moves to 27 cents a mile, up from 19 cents. This is consistent with the IRS rate change, and becomes effective July 1, 2008.
- **Shipment Report Reminder:** Household goods shipment reports are due to GSA 60 calendar days after the end of the reporting quarter. Per HTOS Section 9-3.1.5.1, GSA does not accept hard copy paper shipment reports from TSPs. All reports must be submitted electronically. Options for electronic submission include using the JUpload module within TMSS and uploading the report yourself or using a filing service to do it for you. If a TSP opts to use option 2, please note that the forms a filing service provides **are not acceptable forms** to submit to GSA. If there are any questions about acceptable transmission methods, please contact Kim Chancellor at GSA.
- **International Transportation Service Providers:** With the new CHAMP RFO (which will be released in mid August, 2008) it is time for performance bond updates. All TSPs approved to provide international transportation are required as part of their filings to furnish a performance bond, in accordance with the HTOS Section 2-4.7 and the RFO Section 1-4. The performance bond MUST clearly identify that the bond is in force for the period of November 1, 2008 through October 31, 2009, or later. A Certification of Continuation of Bond is acceptable. A performance bond currently on file will not satisfy this requirement and copies will not be accepted. If you have any questions, please contact Brian Kellhofer at GSA.
- **Packed by Owner Cartons:** While your relocating employees have the ability to pack items themselves for transport, the TSP has both the right and the responsibility to inspect the cartons and, if deemed necessary, repack the items in a new carton. If the employee refuses to allow the TSP to inspect and/or repack the cartons, the TSP is left with no choice but to refuse to accept the carton(s) as part of the shipment. Any requests from a TSP requesting that you authorize a waiver relieving them from any liability in the event of loss or damage should be avoided as this would make the Responsible Transportation Officer liable for the contents. If you have any questions, please contact Brian Kellhofer at GSA.
- **One-Time-Only Quotes/Tenders:** All civilian and military entities must provide GSA with copies of Tenders, One Time Only (OTO) Tenders, Tariffs and FAR contracts. 41 CFR 102-188.260 requires submission to GSA. They can be mailed to Transportation Audit Division, 2200 Crystal Drive, QMCA, Arlington VA 22202, or sent electronically to sddcrates@gsa.gov. To speed up the prepayment audit and to ensure accuracy, a copy of the OTO should accompany the billing. In the electronic environment, the record must be annotated that the rate authority is an OTO and the number assigned noted. If an OTO provides rates for service and a tender or other rate authority exists for the same service, the lower of the two rates will be used. If the OTO provides for additional services, those services must be indicated in the OTO. In most cases, OTOs are all inclusive and they must show the agreement between the Government and the TSP as to the rate or charges. If you have questions, please contact Carolyn West, (703) 605-9419, carolyn.west@gsa.gov.



GSA Supports FEMA

by Sharon Eckroth

Since December 2007, the GSA's freight personnel have expanded their support for FEMA. GSA personnel have provided rating and routing of emergency shipments along with restocking movements and have supported FEMA's efforts in responding to the ice storms in the Midwest and the Sierras, the levee break in Nevada, and most recently the tornados and flooding in Iowa, Wisconsin, Indiana and Missouri. These efforts required coordination and transport of a variety of commodities like bottled water, MREs, electronic equipment, generators, tarps, and erosion control equipment. Freight personnel have also shipped power units to transport many preloaded FEMA owned trailers, mobile homes and leased trailers to expand the storage capabilities of staged supplies. Over the past seven months, GSA has shipped over 737 movements equaling over 47,284,633 pounds of freight. One might say we have been kind of busy!

GSA's efforts assist FEMA in keeping their distribution centers stocked and ready to support the next natural disaster that Mother Nature may toss our way.

If you have items that need to be some where else and need assistance to make it happen, give us a call. We look forward to hearing from you.

Give Us Your Opinion

Annually, GSA's Center for Transportation Management surveys you, our customer, to gather information about your transportation needs and your satisfaction with our programs. GSA relies on the information gathered from these surveys to make improvements to existing offerings and to plan for future offerings. So, we are asking for your help again this year. On July 15, 2008, the CFI Group began distributing the 2008 Customer Satisfaction Survey via e-mail. This survey should take less than ten minutes and your responses will remain strictly confidential and anonymous. GSA would greatly appreciate you taking the time to complete the survey to give us your opinion of how we are doing in satisfying your transportation needs. If you did not receive an e-mail during the week of July 14 and would like to complete the survey, please contact Robyn Bennett at GSA. Thank you in advance for your participation.

FSSI ExGDDS Continues to Grow and Save Taxpayer Dollars

By Blaine Jacobs

Government agencies and taxpayers continue to realize significant savings with the government-wide Federal Strategic Sourcing Initiative (FSSI) for Express and Ground Domestic Delivery Services (ExGDDS) with FedEx. In just the first two quarters of Fiscal Year 2008, spend was approximately \$46.2 million - nearly matching the 'total' spend for all of Fiscal Year 2007, which was \$49.2 million. Savings off the original GSA Multiple Award Schedule prices for the first two quarters of Fiscal Year 2008 was about \$14.4 million - again nearly matching the 'total' savings for all of Fiscal Year 2007, which was about \$16.7 million. At the current trend, the estimated total Fiscal Year 2008 spend would be about \$90 million with savings of about \$28 million.

ExGDDS participation in this government-wide initiative has grown from nine agencies in the beginning to over 50 agencies. GSA will soon bring together an interagency team made up of acquisition and program management professionals to discuss lessons learned and plans for FSSI ExGDDS Second Generation.

In a memorandum to Chief Acquisition Officers on May 22, 2007, Paul Dennet, Administrator for the Office of Procurement Policy stated, "We strongly encourage agencies to focus on government-wide solutions first. If your agency is considering any significant acquisition for express [and] ground domestic delivery services, office supplies, telecommunications expense management..., you should consider the FSSI solution first." ExGDDS meets OMB's goal for cross-government participation in FSSI and avoids duplication of effort in procuring for the same services.

For more information on other Federal Strategic Sourcing Initiatives, visit www.gsa.gov/fssi. For more information about ExGDDS, contact Blaine Jacobs at GSA.

Looking for an old issue of Transportation Trends?



Previous issues of Transportation Trends are now available on our website by going to www.gsa.gov/transportation. Once there, on the left-hand side of the page click on "What's New." The February and April issues show a posting date of July 6, 2008. Future issues will also be posted to What's New as they are published.



Tips on Marketing to the Government



As an approved TSP in GSA's CHAMP or FMP or a contractor under TDRS Schedule 48,

do you ever find yourself asking

“How can I find customers?”

If yes, maybe the links

and tips below

will help.



Go to www.gsa.gov.

Under “For Contractors and Vendors” click on “Marketing to the Federal Government.” From here you can download “How to Market to the Federal Government” and “Training Day Presentation – Marketing to the Federal Government.”



Purchase the Federal Yellow Book at www.leadershipdirectories.com, www.target.com, www.amazon.com,

or search the internet for other sources from which to purchase the publication.



FedBizOpps at www.fedbizopps.gov

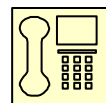
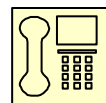


Go to www.moveit.gsa.gov

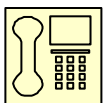
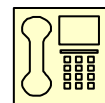
TMSS Mailing List option.

Dates and Deadlines

July 15, 2008	Customer Satisfaction Survey distributed via e-mail
Aug. 6, 2008	Federal Civilian Agencies Freight and Household Goods Relocation Committee Meeting
Aug. 6, 2008	Household Goods Transportation Service Providers Meeting
Aug. 6, 2008	Freight Transportation Service Providers Meeting
Aug. 31, 2008	2nd Qtr. 2008 CHAMP Shipment and Claims Report due
Aug. 31, 2008	2nd Qtr. 2008 CHAMP IFF due from participating TSPs
Aug. 31, 2008	2nd Qtr. 2008 FMP 4% Transaction Fee due from participating TSPs
Mid Aug. 2008	CHAMP Request for Offers (RFO) issued
Sept. 9, 2008	FMP General RFO Supplemental Filing window opens (closes on October 6, 2008)
On-going	Remember to submit those 3080s



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