

1999 Selected Earning Data Top 100 Class 1 Motor Carriers of Property

(thousands)

Carrier	Operating revenues ¹		Operating expenses ²		Net carrier operating income ³		Net carrier income ⁴	
	1998	1999	1998	1999	1998	1999	1998	1999
Total (for the 85 carriers reporting both years) - not including United Parcel Service	34,417,005	37,689,123	32,456,495	35,728,803	1,960,508	1,960,323	1,086,900	1,042,349
A & R Transport, Inc.	75,465	106,557	67,046	98,579	8,420	7,978	3,007	2,773
AAA Cooper Transportation	366,822	385,891	330,081	350,848	36,741	35,043	29,046	23,747
ABF Freight System, Inc.	1,157,822	1,257,852	1,090,273	1,151,008	67,549	106,844	37,923	60,304
Allied Systems, Ltd.	726,722	765,077	706,357	752,799	20,364	12,278	3,787	-45,521
Allied Van Lines, Inc.	491,325	501,024	483,952	494,403	7,373	6,621	2,586	2,891
American Freightways, Inc.	986,286	1,166,675	926,076	1,072,307	60,210	94,368	27,501	48,116
Anderson Trucking Service, Inc.	147,998	144,386	140,650	139,748	7,348	4,638	4,349	2,447
Annett Holdings, Inc.	NA	120,210	NA	116,366	NA	3,844	NA	1,902
Arrow Trucking Company	134,471	139,851	126,622	132,304	7,850	7,547	2,395	2,000
Atlas Van Lines, Inc.	385,998	398,400	372,884	383,906	13,113	14,494	7,292	8,221
Averitt Express, Inc.	428,893	495,847	385,879	448,771	43,015	47,076	24,614	26,986
Bekins Van Lines, Inc.	220,708	213,050	213,285	211,163	7,423	1,886	2,561	-1,847
Brink's Incorporated	NA	497,214	NA	457,572	NA	39,642	NA	31,767
Bulkmatic Transport Company	123,047	137,868	116,998	130,283	6,049	7,585	2,317	2,337
Cardinal Freight Carriers, Inc.	119,787	153,074	120,452	151,390	-665	1,684	-4,305	1,684
Cassens Transport Company	183,641	199,884	180,272	203,759	3,368	-3,874	2,449	-3,218
Celadon Trucking Services, Inc.	NA	351,569	NA	342,725	NA	8,844	NA	1,225
Cental Freight Lines, Inc.	259,941	306,888	241,439	288,447	18,502	18,441	9,551	11,371
Con-Way Transportation Services, Inc.	1,592,751	1,792,797	1,398,439	1,576,859	194,312	215,939	107,132	129,691
Consolidated Freightways Corp of DE	2,121,162	2,219,375	2,062,403	2,217,562	58,759	1,813	35,393	-1,924
Covenant Transport, Inc.	370,546	472,741	334,849	430,051	35,697	42,690	18,283	22,278
Crete Carrier Corp.	320,416	340,768	283,112	304,660	37,304	36,108	39,151	40,446
Customized Transportation, Inc.	NA	378,307	NA	357,072	NA	21,235	NA	20,147
Enterprise Transportation Co. ⁵	80,232	93,567	77,750	89,290	2,482	4,277	2,224	3,827
Estes Express Lines	515,346	602,545	453,616	534,809	61,730	67,735	38,165	41,339
FAF, Inc.	NA	94,330	NA	84,589	NA	9,741	NA	9,787
FFE Transportation Services, Inc.	257,143	262,396	244,135	272,377	13,008	-9,982	8,670	-4,463
G. I. Trucking Company	124,042	137,409	119,891	135,375	4,151	2,035	131	-427
Gainey Transportation Services, Inc.	90,401	143,329	81,948	133,065	8,453	10,263	2,469	794
Gator Freightways, Inc.	NA	153,110	NA	115,538	NA	37,572	NA	30,538
Globe Transport	45,458	150,064	41,737	145,906	3,721	4,158	3,353	3,807
Gordon	99,019	111,486	93,387	106,616	5,632	4,870	2,973	2,691
Graebel Van Lines, Inc.	185,331	187,480	180,943	182,345	4,388	5,135	2,497	3,082
Groendyke Transport, Inc.	124,681	115,923	118,981	113,695	5,700	2,228	3,533	132
Hadley Auto Transport	95,869	104,547	92,108	100,795	3,761	3,752	4,100	4,484

Heartland Express, Inc. of Iowa	263,489	261,004	217,448	216,298	46,041	44,706	33,109	33,123
Initial DSI Transport, Inc.	156,246	149,058	146,885	145,398	9,361	3,660	4,718	1,143
Interstate Distributor Co.	NA	222,570	NA	214,118	NA	8,453	NA	5,047
J. B. Hunt Transport, Inc.	1,841,628	2,045,073	1,738,584	1,967,643	103,044	77,430	46,837	31,909
Jack Cooper Transport Company, Inc.	95,059	111,184	91,238	107,728	3,821	3,456	1,451	1,317
Jevic Transportation, Inc.	226,123	277,121	209,437	256,395	16,686	20,726	9,321	9,048
Kenan Transport Company	130,046	141,553	120,804	133,560	9,241	7,993	5,159	4,662
KLLM, Inc.	228,988	234,595	223,346	232,125	5,642	2,470	1,836	-545
Landair Transport, Inc.	NA	132,116	NA	131,723	NA	393	NA	-2,568
Landstar Inway, Inc.	388,537	429,832	378,484	418,953	10,052	10,879	4,636	4,948
Lanstar Ligon, Inc.	NA	292,252	NA	275,195	NA	17,057	NA	3,809
Landstar Ranger, Inc.	490,006	551,242	474,442	531,440	15,564	19,802	8,127	10,746
Leaseway Motorcar Transport Company	191,303	211,342	192,074	201,411	-771	9,931	-1,337	1,991
Marten Transport, Ltd.	193,648	219,200	177,388	201,637	16,260	17,563	7,574	8,457
Mayflower Transit, LLC	316,605	304,939	309,244	300,004	7,360	4,934	-3,586	-1,321
Mercer Transportation Co., Inc.	172,380	189,102	163,745	178,380	8,635	10,722	8,258	10,127
Miller Transporters, Inc.	108,402	116,345	105,371	112,001	3,031	4,344	1,180	2,035
Morgan Drive-Away, Inc.	150,454	145,629	148,447	145,079	2,007	550	903	19
Motor Cargo Industries	112,043	121,593	103,662	114,761	8,381	6,832	4,754	3,492
National Carriers, Inc.	97,058	109,234	93,171	105,664	3,887	3,570	1,919	2,282
National Freight, Inc.	123,595	126,447	118,051	122,436	5,544	4,011	900	11
New Bern Transport Corp.	NA	925,164	NA	880,555	NA	44,609	NA	45,105
New England Motor Freight, Inc.	157,530	175,391	142,691	157,342	14,840	18,049	14,154	17,107
New Penn Motor Express, Inc.	202,910	215,603	161,996	172,584	40,914	43,019	24,278	25,771
New Prime, Inc.	412,368	429,098	360,511	374,310	51,857	54,788	46,994	52,215
North American Van Lines, Inc.	675,294	727,302	661,610	726,146	13,684	1,157	-4,150	-13,922
Old Dominion Freight Line, Inc.	383,078	426,385	360,501	398,329	22,577	28,056	11,120	14,401
Overnite Transportation Company	1,033,901	1,062,089	979,667	1,042,434	54,234	19,655	40,514	28,525
P.A.M. Transport, Inc.	143,164	207,381	126,104	182,927	17,060	24,455	8,073	11,269
Paschall Truck Lines, Inc.	102,573	132,164	94,061	123,745	8,512	8,419	4,225	3,815
Paul Arpin Van Lines, Inc.	115,304	116,377	112,889	114,396	2,415	1,981	2,214	1,471
Penske Logistics, LLC.	298,173	309,799	284,586	275,436	13,587	34,363	5,328	17,902
Penske Transportation Services, Inc.	145,169	147,338	139,226	133,120	5,943	14,218	1,764	8,818
Pitt-Ohio Express, LLC	147,969	165,317	127,603	147,206	20,366	18,112	19,180	16,616
Quality Carriers, Inc.	552,429	533,265	523,239	500,779	29,190	32,486	657	-3,994
R & L Transfer, Inc.	NA	203,487	NA	198,511	NA	4,976	NA	-7,965
Roadrunner Freight Systems, Inc.	NA	109,313	NA	102,019	NA	7,293	NA	3,833
Roadrunner Trucking, Inc.	85,139	94,848	82,359	94,121	2,780	728	648	-1,440
Roadway Express, Inc.	2,547,274	2,705,151	2,507,089	2,630,124	40,185	75,027	28,965	50,235
Roehl Transport, Inc.	123,442	136,174	112,011	125,490	11,430	10,684	9,006	8,451
Rollins Dedicated Carriage Services, Inc.	95,487	95,260	91,180	92,270	4,307	2,991	4,307	2,962
Ryder Integrated Logistics, Inc.	1,386,451	1,559,552	1,346,789	1,541,617	39,661	17,935	16,884	13,152
Saia Motor Freight Line, Inc.	340,078	349,259	315,354	332,435	24,724	16,824	11,552	6,229

Savage Industries Incorporated	102,750	95,486	94,612	88,724	8,138	6,763	5,326	2,864
Smithway Motor Xpress, Inc.	161,375	196,945	149,307	186,482	12,068	10,463	5,329	3,926
Southeastern Freight Lines, Inc.	376,856	410,016	338,945	370,834	37,912	39,181	35,437	37,289
Star Transport, Inc.	112,090	112,744	102,997	108,836	9,094	3,909	8,307	3,170
Stevens Transport, Inc.	169,549	193,389	152,180	178,790	17,369	14,599	14,575	13,797
Superior Carriers, Inc.	94,762	93,958	88,996	88,619	5,767	5,339	2,268	1,932
Supervalu Transportation, Inc.	170,236	174,479	170,600	173,353	-364	1,126	608	1,126
Swift Transportation Company, Inc.	873,433	1,061,234	774,741	944,793	98,692	116,441	55,511	66,831
Transcontinental Refrigerated Lines, Inc.	101,089	97,070	99,226	95,977	1,863	1,093	77	-3,912
Transport Corporation of America, Inc.	245,913	285,585	223,948	265,306	21,965	20,279	10,656	8,276
Trism, Inc.	291,631	274,646	285,358	275,081	6,273	-436	-9,029	-18,173
U. S. Xpress, Inc.	486,295	641,269	446,098	608,443	40,196	32,826	18,769	11,639
United Van Lines, LLC	756,601	786,342	741,139	765,890	15,462	20,452	8,670	13,303
USA Truck, Inc.	145,216	166,363	126,219	150,517	18,997	15,846	10,497	8,642
USF Red Star, Inc.	NA	249,369	NA	242,094	NA	7,275	NA	744
USF Reddaway, Inc.	NA	244,000	NA	216,171	NA	27,829	NA	9,407
Vitran Express, Inc.	NA	145,775	NA	138,668	NA	7,107	NA	-350
Watkins and Shepard Trucking, INC.	83,694	95,682	77,380	89,608	6,314	6,073	1,588	2,737
Watkins Motor Lines, Inc.	750,447	812,168	701,756	768,107	48,691	44,061	25,413	21,235
Werner Enterprises, Inc.	863,417	1,052,333	767,806	950,132	95,611	102,201	57,246	60,011
Wilson Trucking Corporation	103,456	109,734	96,529	103,529	6,927	6,205	4,670	4,336
Yellow Freight System, Inc.	2,463,529	2,590,683	2,391,806	2,506,938	71,723	83,746	26,363	32,245

Carrier	Operating revenues ¹		Operating expenses ²		Net carrier operating income ³		Net carrier income ⁴	
	1998	1999	1998	1999	1998	1999	1998	1999
United Parcel Service, Inc.	17,067,210	18,526,821	16,482,856	17,257,661	584,354	1,269,160	328,784	885,116

KEY: NA = Not available

¹Operating Revenues = line 205, schedule 200

²Operating Expenses = line 233, schedule 200

³Net Carrier Operating Income = line 234, schedule 200, and is the difference between carrier operating revenues and carrier operating expenses.

⁴Net Carrier Income = line 240, schedule 200, and is the difference between carrier operating and non-operating revenues and carrier operating and non-operating expenses. It excludes earnings attributable to discontinued segments, extraordinary items, and the cumulative effect of changes in accounting principles.

⁵The Enterprise Transportation Company is the DBA name for the Enterprise Products Company (legal name).

NOTE: The 100 carriers listed are generally the largest Class 1 U.S. motor carriers of property based primarily upon 1998-99 operating revenue. However, the following are not included:

- United Parcel Service, Inc., is not included in the top 100 carriers above, because its operations, in some respects, differ from those shown in this report, and other carriers in the motor carrier industry.
- Carriers that may have been among the 100 largest, but whose data had not been received when this report was prepared.

- Carriers that may have been among the 100 largest, but had requested or received confidential treatment of their data.