

2002 Selected Earning Data Top 100 Class 1 Motor Carriers of Property

(thousands)

Carrier	Operating revenues ¹		Operating expenses ²		Net carrier operating income ³		Net carrier income ⁴	
	2001	2002	2001	2002	2001	2002	2001	2002
Total (for the 98 carriers reporting both years) - not including United Parcel Service	39,240,588	40,627,963	37,516,395	38,674,322	1,724,182	1,953,638	1,009,159	1,242,964
AAA Cooper Transportation	395,658	394,519	382,459	378,878	13,200	15,641	6,397	9,893
ABF Freight System, Inc.	1,262,096	1,255,827	1,182,635	1,187,177	79,461	68,650	42,816	41,129
ACE Transportation, Inc.	180,842	169,243	171,710	165,628	9,133	3,615	17,118	9,018
ACME Truckline, Inc.	108,789	97,107	102,669	98,271	6,120	-1,163	5,784	-1,376
AHC Trucking Co.	432,828	454,389	345,243	350,369	87,585	104,020	73,069	92,959
Allied Van lines, Inc.	496,097	425,313	497,830	405,516	-1,733	19,798	7,073	18,676
ASCO US Logistics	116,460	94,704	113,454	88,723	3,007	5,981	2,827	6,461
ASHLEY Distribution Services, Ltd	103,465	124,981	99,558	121,191	3,907	3,790	2,934	3,077
Atlas Van Lines, Inc.	446,758	412,075	430,568	397,060	16,191	15,015	10,837	11,873
Averitt Express, Inc.	553,874	581,854	526,025	551,991	27,849	29,862	16,118	18,355
Barr-Nunn Transportation, Inc.	95,247	95,079	93,404	90,221	1,842	4,858	-2,489	476
Bekins Van Lines, LLC	N/A	170,701	N/A	169,071	N/A	1,270	N/A	839
Bulkmatic Transport Co.	133,224	133,170	127,465	128,514	5,759	4,656	93	84
C.R. England, Inc.	437,469	434,631	419,158	424,154	18,310	10,478	11,020	8,329
Cardinal Freight Carriers, Inc.	149,154	181,357	148,148	174,334	1,005	7,023	-4,832	5,457
Cassens Transport Company	187,634	183,303	177,091	174,244	10,543	9,059	7,652	4,197
Celadon Trucking Services, Inc.	351,818	336,999	351,161	326,454	656	10,545	-6,514	1,709
Central Freight Lines, Inc.	395,702	371,445	390,274	356,369	5,428	15,076	-2,131	8,542
Con-way Transportation Svc, Inc.	1,884,223	1,935,212	1,725,953	1,779,374	158,270	155,838	77,535	84,940
Covan World Wide Moving Inc.	99,308	93,314	92,692	87,512	6,616	5,802	3,235	3,259
Covenant Transport, Inc.	547,028	541,830	547,091	516,856	-63	24,974	-6,662	9,709
Crete Carrier Corporation	410,525	484,574	374,755	438,382	35,770	46,192	40,513	52,252
CSX Freight Services, Inc.	206,756	205,070	174,087	176,223	32,668	28,847	32,688	28,847
Dayton Freight Lines, Inc.	95,933	107,803	89,561	101,092	6,372	6,711	3,327	4,399
Enterprise Products Co.	102,646	131,615	98,963	129,294	3,683	2,321	3,822	2,588
Estes Express Lines	696,545	796,479	627,659	721,646	68,886	74,833	41,295	48,428
Faf, Inc.	118,334	104,300	106,723	106,690	11,610	-2,390	11,610	-2,390
Falcon Transport Co.	101,112	107,149	98,969	105,303	2,143	1,845	1,285	1,116
FFE Transportation Services, Inc.	275,419	287,535	273,053	283,239	2,366	4,296	-981	6,944
Gainey Transportation Services, Inc.	158,870	162,764	151,263	155,639	7,607	7,125	-1,563	-1,051
Globe Transport	170,889	176,826	165,971	173,587	4,918	3,240	5,249	3,362
Gordon Trucking, Inc.	132,318	139,859	128,112	134,767	4,206	5,092	7,746	3,025
Graebel Van Lines, Inc.	174,665	159,208	168,747	156,525	5,917	2,683	2,947	2,177
Groendyke Transport, Inc.	131,126	127,369	128,159	122,605	2,967	4,764	912	3,183

Hadley Auto Transport	100,066	104,151	90,410	95,791	9,656	8,360	9,202	8,075
Heartland Express, Inc. of Iowa	294,617	340,745	242,007	278,696	52,610	62,049	37,647	42,808
Initial D.S.I. Transports Inc.	114,991	103,970	120,793	101,854	-5,802	2,116	-2,761	1,317
J. B. Hunt Transport, Inc.	2,100,305	2,247,886	2,028,095	2,146,923	72,210	100,962	32,945	51,816
Jack Cooper Transport Co., Inc.	107,189	128,268	114,753	130,228	-7,564	-1,960	-8,845	-3,200
Jevic Transportation, Inc.	286,203	285,604	280,193	279,811	6,010	5,793	-612	1,103
Kenan Transport Company	152,906	167,853	142,735	154,466	10,171	13,387	3,151	3,946
Knight Transportation, Inc.	241,679	279,897	202,128	232,753	39,551	47,144	24,696	27,585
Landair Transport, Inc.	109,754	104,608	99,380	100,134	10,375	4,474	6,120	1,529
Landstar Inway, Inc.	458,791	476,914	448,697	465,600	10,095	11,313	2,996	4,669
Landstar Ligon, Inc.	231,627	247,186	226,776	242,988	4,851	4,198	-2,468	1,394
Landstar Ranger, Inc.	631,856	713,337	617,634	708,085	14,222	5,252	4,052	370
Leaseway Motorcar Transport Co.	177,030	159,065	192,600	178,752	-15,570	-19,687	-10,778	-5,527
Lone Star Transportation, Inc.	108,603	100,614	104,584	100,310	4,019	304	2,251	-140
Market Transport, LTD.	95,041	110,779	90,782	107,209	4,259	3,570	3,702	4,353
Marten Transport, Ltd.	282,764	293,096	267,864	281,340	14,900	11,757	6,514	5,973
Maverick Transportation, Inc.	104,744	111,844	98,672	107,694	6,072	4,149	1,544	892
Mayflower Transit, LLC	299,083	374,886	294,065	371,176	5,018	3,710	1,502	2,112
McCollister's Transportation Systems, Inc.	113,247	96,358	137,099	114,076	-23,852	-17,718	-1,864	1,720
Mercer Transportation Co., Inc.	200,445	191,480	188,914	182,272	11,531	9,208	11,136	8,866
Milan Express Co., Inc.	89,205	108,649	87,570	108,268	1,634	381	920	222
National Freight Inc.	125,374	158,141	120,342	152,550	5,032	5,591	633	1,119
New Bern Transport Corp	974,750	1,044,779	929,526	952,490	45,223	92,289	41,016	88,054
New England Motor Freight, Inc.	187,001	206,311	172,829	192,639	14,172	13,671	13,631	12,272
New Penn Motor Express, Inc.	213,808	213,194	184,992	188,829	28,815	24,366	18,114	15,576
New Prime, Inc.	512,225	519,870	458,514	460,222	53,711	59,648	44,406	50,122
North American Van Lines, Inc.	644,680	581,881	645,001	569,859	-321	12,022	33,950	-14,542
Old Dominion Freight Line, Inc.	502,239	566,459	477,514	530,173	24,725	36,286	11,905	18,462
Overnite Transportation Company ⁵	1,266,348	1,332,520	1,202,966	1,261,369	63,382	71,151	50,635	88,789
Ozark Motor Lines, Inc.	82,849	99,522	79,231	95,799	3,617	3,723	1,681	1,883
P.A.M. Transport, Inc.	225,794	264,012	204,525	234,372	21,269	29,640	10,071	16,593
Penske Logistics, LLC	673,028	672,558	616,143	608,786	56,885	63,773	39,503	63,612
Pitt-Ohio Express, LLC	189,548	192,938	172,377	176,205	17,170	16,732	10,935	13,832
PJAX, Inc.	87,686	109,480	83,609	104,195	4,077	5,284	3,338	4,378
Pyra/Monarch, LLC	112,746	109,731	111,967	109,907	778	-177	775	-177
Quality Carriers, Inc.	469,769	455,509	441,949	435,646	27,819	19,863	-9,103	-21,812
Roadrunner Freight Systems, Inc.	116,921	127,923	111,326	121,215	5,595	6,708	3,630	4,257
Roadway Express, Inc.	2,641,628	2,671,186	2,585,392	2,616,848	56,236	54,338	31,218	29,967
Roehl Transport, Inc.	159,732	168,699	153,716	162,591	6,015	6,108	3,415	4,681
Ruan Transport Corporation	328,792	321,879	338,063	317,861	-9,271	4,018	-11,730	2,046
Ryder Integrated Logistics, Inc.	1,607,999	1,553,529	1,567,751	1,507,438	40,248	46,092	-23,673	-9,864
Saia Motor Freight Line, Inc.	485,379	489,832	467,248	467,911	18,131	21,922	9,173	10,652
Savage Services Corporation ⁶	107,220	106,642	99,558	100,366	7,661	6,276	5,358	4,565

Shaffer Trucking, Inc.	100,104	104,804	93,768	101,028	6,336	3,775	7,101	3,935
Smithway Motor Express, Inc.	190,826	169,469	195,753	181,350	-4,927	-11,881	-5,211	-8,678
Southeastern Freight Lines, Inc.	434,603	446,278	413,941	419,340	20,662	26,938	17,594	24,816
Stevens Transport, Inc.	236,721	258,393	217,134	237,857	19,587	20,535	17,894	20,353
Superior Carriers, Inc.	99,970	109,592	95,603	106,304	4,367	3,288	2,828	465
Supervalu Transportation, Inc.	191,654	136,060	185,937	137,484	5,717	-1,424	23,440	832
Swift Transportation Company, Inc. ⁷	1,403,897	2,101,472	1,318,392	1,984,333	85,506	117,139	42,645	59,588
Transport Corp. of America, Inc.	274,589	273,227	267,474	274,147	7,115	-920	-352	-3,656
U. S. Xpress, Inc.	738,886	762,939	723,767	742,675	15,118	20,265	-31	1,978
United Van Lines, LLC	828,914	1,113,826	796,652	1,098,266	32,262	15,560	22,870	11,150
USA Truck, Inc.	252,441	273,773	246,467	264,301	5,975	9,472	1,087	2,602
USF Dugan, Inc.	206,661	216,256	202,041	214,955	4,620	1,301	549	328
USF Glen Moore, Inc.	100,350	114,071	97,685	108,970	2,665	5,100	-1,554	1,272
USF Holland, Inc.	937,150	960,392	862,150	888,624	75,000	71,768	42,996	42,925
USF Red star, Inc.	255,722	264,279	259,144	271,007	-3,422	-6,728	-5,640	-6,764
USF Reddaway, Inc.	266,206	274,368	241,351	244,868	24,855	29,500	12,713	16,126
Vitran Express, Inc.	153,257	150,525	151,969	144,300	1,287	6,224	-3,491	373
Ward Trucking Corp.	96,197	107,364	91,730	103,876	4,467	3,488	1,477	2,751
Watkins and Shepard Trucking, Inc..	102,457	101,942	98,755	98,077	3,702	3,865	-381	497
Watkins Motor Lines, Inc.	761,220	793,090	745,564	766,834	15,656	26,256	7,937	13,984
Werner Enterprises, Inc.	1,270,519	1,341,456	1,191,190	1,242,002	79,329	99,454	47,744	61,627
Wilson Trucking Corporation	108,696	112,874	107,958	112,324	738	550	941	943
Yellow Transportation Inc.	2,464,971	2,522,297	2,419,462	2,452,208	45,509	70,089	-2,013	21,110

Carrier	Operating revenues ¹		Operating expenses ²		Net carrier operating income ³		Net carrier income ⁴	
	2001	2002	2001	2002	2001	2002	2001	2002
United Parcel Service, Inc.	20,312,500	20,273,055	18,835,349	19,308,181	1,477,152	964,874	662,683	672,586

KEY: N/A = Not available

¹Operating Revenues = line 205, schedule 200

²Operating Expenses = line 233, schedule 200

³Net Carrier Operating Income = line 234, schedule 200, and is the difference between carrier operating revenues and carrier operating expenses.

⁴Net Carrier Income = line 240, schedule 200, and is the difference between carrier operating and non-operating revenues and carrier operating and non-operating expenses. It excludes earnings attributable to discontinued segments, extraordinary items, and the cumulative effect of changes in accounting principles.

⁵Overnite Transportation Company totals include Motor Cargo Industries data for 2001 and 2002

⁶Savage Services Corporation was known as Savage Industries, Inc. in 2001

⁷SwiftTransportation totals include former M.S. Carriers, Inc.data for 2002

NOTE: The 100 carriers listed are generally the largest Class 1 U.S. motor carriers of property based primarily upon 2002 operating revenue. However, the

- United Parcel Service, Inc., is not included in the top 100 carriers above, because its operations, in some respects, differ from those shown in this report, and other carriers in the motor carrier industry.

- Carriers that may have been among the 100 largest, but whose data had not been received when this report was prepared.

- Carriers that may have been among the 100 largest, but had requested or received confidential treatment of their data.