

## 2000 Selected Earning Data Top 100 Class 1 Motor Carriers of Property

(thousands)

Carrier	Operating revenues <sup>1</sup>		Operating expenses <sup>2</sup>		Net carrier operating income <sup>3</sup>		Net carrier income <sup>4</sup>	
	1999	2000	1999	2000	1999	2000	1999	2000
<b>Total (for the 91 carriers reporting both years) - not including United Parcel Service</b>	<b>39,434,709</b>	<b>43,036,304</b>	<b>37,345,234</b>	<b>40,764,593</b>	<b>2,089,474</b>	<b>2,271,709</b>	<b>1,165,984</b>	<b>1,266,606</b>
AAA Cooper Transportation	385,891	419,829	350,848	386,311	35,043	33,518	23,747	25,232
ABF Freight System, Inc.	1,257,852	1,358,189	1,151,008	1,224,180	106,844	134,009	60,304	79,284
ACE Transportation, Inc.	89,882	154,006	88,835	148,194	1,046	5,812	8,361	11,811
Allied Systems, Ltd.	765,077	796,613	752,799	791,734	12,278	4,879	-45,521	-16,580
Allied Van Lines Inc.	501,024	517,844	494,403	509,408	6,621	8,436	2,891	5,469
ANC Trucking Co.	NA	423,054	NA	334,939	NA	88,115	NA	80,392
Anderson Trucking Service, Inc.	144,386	149,491	139,748	144,767	4,638	4,725	2,447	1,957
Arnold Transportation Service, Inc.	NA	178,657	NA	172,064	NA	6,593	NA	6,593
Arrow Trucking Co	139,851	160,353	132,304	152,923	7,547	7,430	2,000	1,106
Atlas Van Lines, Inc.	398,400	476,420	383,906	459,769	14,494	16,652	8,221	9,424
Averitt Express, Inc.	495,847	551,859	448,771	515,061	47,076	36,798	26,986	20,305
Bekins Van Lines Co.	213,050	212,573	211,163	216,838	1,886	-4,264	-1,847	-5,912
Brink's Incorporated	497,214	526,498	457,572	480,596	39,642	45,902	31,767	32,535
Bulkmatic Transport Company	137,868	135,104	130,283	130,200	7,585	4,904	2,337	-1,051
Cardinal Freight Carriers, Inc.	153,074	197,875	151,390	202,420	1,684	-4,545	1,684	-12,419
Cassens Transport Company	199,884	201,396	203,759	202,156	-3,874	-761	-3,218	-2,435
Celadon Trucking Services, Inc.	351,569	351,818	342,725	351,161	8,844	656	1,225	-6,514
Central Freight Lines, Inc.	306,888	362,649	288,447	341,362	18,441	21,286	11,371	9,503
Consolidated Freightways Corp of De	2,219,375	2,177,547	2,217,562	2,183,244	1,813	-5,697	-1,924	-6,203
Contract Freighters, Inc.	306,056	321,729	267,513	284,535	38,543	37,194	31,539	29,338
Con-way Transportation Svc, Inc	1,792,797	1,983,336	1,576,859	1,759,477	215,939	223,859	129,691	137,354
Covenant Transport, Inc.	472,741	552,429	430,051	523,649	42,690	28,780	22,278	11,875
Crete Carrier Corporation	340,768	386,274	304,660	356,174	36,108	30,100	40,446	42,468
CSX Freight Services, Inc.	NA	201,477	NA	182,067	NA	19,411	NA	10,159
CSX Intermodal, Inc.	NA	1,168,078	NA	1,070,122	NA	97,956	NA	52,577
Diversified Trimodal, Inc.	53,297	158,815	50,481	162,559	2,816	-3,745	4,023	198
DSL Transportation Services, Inc.	NA	103,813	NA	117,620	NA	-13,806	NA	-12,482
Estes Express Lines	602,545	690,274	534,809	621,751	67,735	68,523	41,339	40,357
Faf, Inc.	94,330	119,178	84,589	97,097	9,741	22,081	9,787	13,259
Falcon Transport Co.	NA	112,365	NA	111,446	NA	919	NA	-981
FFE Transportation Services, Inc.	262,396	275,011	272,377	272,599	-9,982	2,412	-4,463	933
First American Carriers, Inc	NA	122,461	NA	117,078	NA	5,382	NA	5,422
Fleet-car Lease, Inc.	76,575	126,489	74,751	120,004	1,824	6,486	1,889	6,629
G.I. Trucking Company	137,409	161,897	135,375	157,982	2,035	3,915	-427	1,824

Gainey Transportation Services, Inc.	143,329	169,672	133,065	158,907	10,263	10,765	794	229
Gator Freightways, Inc.	153,110	168,568	115,538	152,648	37,572	15,921	30,538	9,829
Globe Transport	150,064	187,536	145,906	181,631	4,158	5,905	3,807	6,327
Gordon Trucking, Inc.	111,486	124,237	106,616	121,626	4,870	2,611	2,691	125
Graebel Van Lines, Inc.	187,480	203,568	182,345	198,476	5,135	5,092	3,082	3,144
Groendyke Transport, Inc.	115,923	119,707	113,695	114,161	2,228	5,546	132	3,654
Hadley Auto Transport	104,547	113,117	100,795	104,721	3,752	8,396	4,484	8,231
Heartland Express, Inc. of Iowa	261,004	274,828	216,298	228,577	44,706	46,250	33,123	34,304
Initial D.S.I Transports, Inc.	149,058	131,637	145,398	127,299	3,660	4,338	1,143	-99
Interstate Distributor Co.	222,570	275,676	214,118	266,622	8,453	9,054	5,047	3,237
J.B. Hunt Transport, Inc.	2,045,073	2,160,447	1,967,643	2,097,035	77,430	63,411	31,909	36,075
Jack Cooper Transport Co., Inc.	111,184	115,334	107,728	116,869	3,456	-1,535	1,317	-2,612
Jevic Transportation, Inc.	277,121	307,019	256,395	292,709	20,726	14,310	9,048	3,522
Kenan Transport Company	141,553	157,638	133,560	148,441	7,993	9,197	4,662	5,303
Landair Transport, Inc.	132,116	127,487	131,723	136,333	393	-8,847	-2,568	-6,970
Landstar Inway, Inc.	429,832	466,308	418,953	450,141	10,879	16,167	4,948	6,863
Landstar Ligon, Inc.	292,252	247,937	275,195	238,583	17,057	9,354	3,809	-2,074
Landstar Ranger, Inc.	551,242	610,912	531,440	595,103	19,802	15,809	10,746	5,299
Leaseway Motorcar Transport Co.	211,342	215,343	201,411	208,979	9,931	6,364	1,991	-7,737
Market Transport, Ltd.	93,421	103,803	88,726	99,938	4,695	3,865	4,450	2,957
Marten Transport, Ltd.	219,200	260,797	201,637	242,515	17,563	18,282	8,457	7,928
Mayflower Transit, LLC	304,939	312,615	300,004	301,316	4,934	11,299	-1,321	4,609
Mercer Transportation Co., Inc.	189,102	211,921	178,380	201,516	10,722	10,404	10,127	9,882
Miller Transporters, Inc.	116,345	118,199	112,001	114,406	4,344	3,793	2,035	1,774
Motor Cargo Industries	121,593	126,890	114,761	117,935	6,832	8,954	3,492	5,257
National Freight Inc	126,447	128,218	122,436	124,484	4,011	3,734	11	-1,043
New Bern Transport Corp	925,164	980,297	880,555	819,571	44,609	160,726	45,105	159,750
New England Motor Freight, Inc.	175,391	195,314	157,342	180,747	18,049	14,567	17,107	14,660
New Penn Motor Express, Inc.	215,603	235,997	172,584	188,892	43,019	47,105	25,771	28,384
New Prime, Inc.	429,098	455,062	374,310	412,594	54,788	42,468	52,215	50,090
North American Van Lines, Inc.	727,302	736,358	726,146	736,114	1,157	244	-13,922	-44,033
Old Dominion Freight Line, Inc.	426,385	475,803	398,329	449,050	28,056	26,753	14,401	13,696
Overnite Transportation Company	1,062,089	1,113,558	1,042,434	1,060,037	19,655	53,521	28,525	43,162
P.A.M. Transport, Inc.	207,381	205,245	182,927	185,845	24,455	19,400	11,269	8,658
Paschall Truck Lines Inc	132,164	153,666	123,745	148,842	8,419	4,824	3,815	1,366
Paul Arpin Van Lines, Inc.	116,377	115,586	114,396	114,338	1,981	1,247	1,471	1,039
PBX, Inc.	81,985	104,975	72,130	95,454	9,854	9,522	13,427	13,216
Penske Logistics, LLC	309,799	499,131	275,436	416,580	34,363	82,551	17,902	55,855
Pitt-Ohio Express, LLC	165,317	188,450	147,206	172,538	18,112	15,911	16,616	12,144
Quality Carriers, Inc.	533,265	515,476	500,779	481,213	32,486	34,263	-3,994	-35,013
R & I Transfer, Inc.	203,487	260,545	198,511	229,373	4,976	31,172	-7,965	11,354
Roadrunner Freight Systems, Inc.	109,313	124,067	102,019	117,541	7,293	6,527	3,833	3,743
Roadway Express, Inc.	2,705,151	2,918,358	2,630,124	2,822,806	75,027	95,552	50,235	63,223

Roehl Transport, Inc.	136,174	153,858	125,490	144,741	10,684	9,118	8,451	5,175
Ryder Integrated Logistics, Inc.	1,559,552	1,678,152	1,541,617	1,670,192	17,935	7,960	13,152	-2,783
Saia Motor Freight Line, Inc.	349,259	366,830	332,435	350,286	16,824	16,544	6,229	5,826
Smithway Motor Xpress, Inc.	196,945	198,990	186,482	197,533	10,463	1,457	3,926	-1,991
Southeastern Freight Lines, Inc.	410,016	448,949	370,834	416,920	39,181	32,029	37,289	28,550
Star Transport, Inc.	112,744	116,179	108,836	114,769	3,909	1,410	3,170	560
Stevens Transport, Inc.	193,389	217,948	178,790	196,214	14,599	21,734	13,797	16,747
Supervalu Transportation, Inc	174,479	289,405	173,353	276,526	1,126	12,879	1,126	12,879
Swift Transportation Company, Inc.	1,061,234	1,258,671	944,793	1,158,936	116,441	99,735	66,831	52,601
Towne Air Freight, Inc	NA	135,350	NA	136,339	NA	-988	NA	-3,972
Transport Corp. of America, Inc.	285,585	290,611	265,306	274,827	20,279	15,784	8,276	4,673
Trism, Inc.	274,646	281,385	275,081	285,404	-436	-4,019	-18,173	-11,803
U. S. Xpress, Inc.	641,269	728,040	608,443	699,500	32,826	28,540	11,639	1,941
United Van Lines, LLC	786,342	885,398	765,890	851,146	20,452	34,252	13,303	23,471
Usa Truck, Inc.	166,363	226,585	150,517	221,117	15,846	5,469	8,642	94
USF Dugan, Inc.	NA	197,341	NA	186,785	NA	10,555	NA	3,325
USF Red Star, Inc.	249,369	266,272	242,094	257,367	7,275	8,905	744	1,266
USF Reddaway, Inc.	244,000	269,350	216,171	237,894	27,829	31,456	9,407	25,780
Vitran Express, Inc.	145,775	161,344	138,668	153,575	7,107	7,769	-350	-422
Watkins Motor Lines, Inc.	812,168	872,219	768,107	834,940	44,061	37,279	21,235	20,496
Werner Enterprises, Inc.	1,052,333	1,214,628	950,132	1,131,806	102,201	82,821	60,011	48,023
Wilson Trucking Corporation	109,734	115,350	103,529	110,986	6,205	4,365	4,336	4,379
Yellow Freight System, Inc.	2,590,683	2,753,342	2,506,938	2,611,257	83,746	142,085	32,245	62,089

Carrier	Operating revenues <sup>1</sup>		Operating expenses <sup>2</sup>		Net carrier operating income <sup>3</sup>		Net carrier income <sup>4</sup>	
	1999	2000	1999	2000	1999	2000	1999	2000
United Parcel Service, Inc.	18,526,821	20,068,721	17,257,661	18,435,095	1,269,160	1,633,626	885,116	883,667

KEY: NA = Not available

<sup>1</sup>Operating Revenues = line 205, schedule 200

<sup>2</sup>Operating Expenses = line 233, schedule 200

<sup>3</sup>Net Carrier Operating Income = line 234, schedule 200, and is the difference between carrier operating revenues and carrier operating expenses.

<sup>4</sup>Net Carrier Income = line 240, schedule 200, and is the difference between carrier operating and non-operating revenues and carrier operating and non-

NOTE: The 100 carriers listed are generally the largest Class 1 U.S. motor carriers of property based primarily upon 1999-2000 operating revenue. However, the

- United Parcel Service, Inc., is not included in the top 100 carriers above, because its operations, in some respects, differ from those shown in this report,

- Carriers that may have been among the 100 largest, but whose data had not been received when this report was prepared.

- Carriers that may have been among the 100 largest, but had requested or received confidential treatment of their data.