



SABIT GROUP PROGRAM WATER RESOURCE MANAGEMENT FOR CENTRAL ASIA, WESTERN EURASIA & CAUCASUS

MARCH 29 – APRIL 26, 2008

SCOPE AND MISSION

The SABIT Water Resource Management Program will train 18 mid- to senior-level water sector executives from Central Asia, Western Eurasia, and the Caucasus. These delegates, screened and selected by the U.S. Department of Commerce, represent industry leaders who are seeking information on improvements in water infrastructure management, equipment, and treatment processes, among other topic areas. This program will introduce these regional leaders to industry trends and help them establish contacts with potential partners in the U.S. water management and treatment sector.

PROGRAM OBJECTIVES

The Water Resource Management Program has a number of objectives. Participants will gain a comprehensive understanding of water management in the United States, including general topics such as equipment, business management, and infrastructure. This will be done primarily through meetings with leading U.S. companies, industry organizations, equipment manufacturers, as well as local, state, and federal government representatives. The main goals are to provide a comprehensive understanding of the industry in the United States, and for these high-level managers to return home with the skills and knowledge necessary to affect change and make improvements within their own organizations.

BENEFITS OF PARTICIPATION

This is a unique opportunity for U.S. companies to demonstrate their products and equipment, as well as share expertise, exchange experience, and best practices with their Eurasian colleagues and potential customers. By hosting this SABIT delegation, U.S. companies will build relationships with leaders of the water management and treatment sector in Central Asia, Western Eurasia, and the Caucasus. Through these valuable contacts, host companies can explore commercial opportunities and partnerships in the region.

PROGRAM STRUCTURE

This program will begin in late March in Washington, D.C. with an orientation and visits to relevant government agencies and associations in the metro area. In addition, the delegation will be trained in cross-cultural communication techniques. During the remaining three weeks the group will travel to select regions and cities across the country to meet with industry experts and U.S. companies.

HOST THIS DELEGATION

SABIT is currently looking for U.S. hosts to provide training sessions ranging from a few hours up to a full day at their facilities. Training should emphasize the following topics that are of interest to the delegates, and represent some of the current challenges they face within their organizations with respect to water resource management:

- Water source protection
- Water distribution infrastructure
- Treatment plants and facilities
- Financing
- Operations management
- Water system maintenance

COST OF PARTICIPATION

SABIT will cover the majority of program costs for all delegates, including round-trip airfare to the United States, all U.S. domestic air travel, housing, insurance, per diem for meals and incidentals, and interpreters to travel with the group. In turn, U.S. host companies and organizations are asked to provide industry expertise in the topics pertaining to this particular program.

FOR MORE INFORMATION

To learn more about this program, please contact:

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