Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

o 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$18.51	\$15.00	\$736	\$600	39.7	\$37,936	\$31,088	2,050
Management occupations	35.79	29.96	1,470	1,241	41.1	76,245	64,376	2,130
Chief executives	70.77	65.98	3,187	3,000	45.0	165,725	156,000	2,342
General and operations			·				·	
managers	38.99	32.27	1,666	1,403	42.7	86,613	72,961	2,222
Advertising and promotions								
managers	31.96	26.44	1,269	1,058	39.7	65,994	54,999	2,065
Marketing and sales managers	48.64	41.60	2,003	1,702	41.2	104,134	88,519	2,141
Marketing managers	56.33	43.27	2,253	1,731	40.0	117,161	90,000	2,080
Sales managers	44.14	41.51	1,849	1,702	41.9	96,158	88,519	2,179
Public relations managers	39.61	32.83	1,576	1,231	39.8	81,945	64,020	2,069
Administrative services								
managers	24.98	24.29	1,018	1,038	40.8	52,901	54,001	2,118
Computer and information								
systems managers	50.21	47.86	1,999	1,914	39.8	103,944	99,547	2,070
Financial managers	35.07	30.05	1,428	1,203	40.7	74,090	62,560	2,113
Human resources managers	35.14	31.98	1,397	1,279	39.8	72,668	66,518	2,068
Compensation and benefits							10.100	
managers	30.13	30.13	1,228	1,312	40.7	63,851	68,199	2,119
Training and development	40.00	27.70	4 #00	4.050	20.2	02.202		2012
managers	40.28	35.70	1,582	1,279	39.3	82,283	66,518	2,043
Industrial production	24.07	20.05	1 400	1.206	41.4	72.225	66.050	2 1 40
managers	34.07	28.85	1,409	1,296	41.4	73,235	66,950	2,149
Purchasing managers	35.02	29.31	1,421	1,172	40.6	73,893	60,963	2,110
Transportation, storage, and	20.62	26.04	1 100	1 110	40.5	62.244	57.045	2.104
distribution managers	29.63	26.04	1,199	1,112	40.5	62,344	57,845	2,104
Construction managers Education administrators	35.13 24.67	35.00 26.01	1,479 994	1,440 1,040	42.1 40.3	76,540 50,339	74,999 50,499	2,179 2,041
Education administrators,	24.07	20.01	99 4	1,040	40.5	30,339	30,499	2,041
preschool and child								
care center/program	21.40	21.90	871	876	40.7	44,652	45,556	2,086
Education administrators,	21.40	21.90	0/1	870	40.7	44,032	45,550	2,000
elementary and								
secondary school	36.25	32.50	1,425	1,250	39.3	72,033	60,218	1,987
Education administrators,	30.23	32.30	1,423	1,230	37.3	72,033	00,210	1,707
postsecondary	28.72	28.71	1,118	1,149	38.9	55,973	50,499	1,949
Engineering managers	51.13	53.00	2,097	2,272	41.0	109,069	118,144	2,133
Food service managers	24.13	21.64	1,103	963	45.7	56,920	49,117	2,359
Funeral directors	23.34	20.10	971	804	41.6	50,500	41,800	2,164
Lodging managers	21.20	17.64	902	794	42.6	46,929	41,278	2,214
Medical and health services						-,	,,	,
managers	33.28	30.00	1,350	1,200	40.6	70,221	62,400	2,110

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Mean carnings	2 4 1	Hou	rly^2		Weekly ³		Annual ⁴		
Continued Property, real estate, and community association managers S25.73 S25.00 S1,039 S959 40.4 S54,002 S49,870 2,099 Social and community service managers 25.20 21.44 987 840 39.2 51,305 43,690 2,036	Occupation ¹								
Continued Property, real estate, and community association managers S25.73 S25.00 S1,039 S959 40.4 S54,002 S49,870 2,099 Social and community service managers 25.20 21.44 987 840 39.2 51,305 43,690 2,036									
managers \$25.73 \$25.00 \$1,039 \$959 40.4 \$54,002 \$49,870 2,099 Social and community service managers 25.20 21.44 987 840 39.2 51,305 43,690 2,036 Business and financial operations occupations 29.19 25.76 1,180 1,049 40.4 60,920 54,080 2,087 Buyers and purchasing agents Purchasing agents and buyers, farm products 36.54 37.06 1,574 1,606 43.1 81,824 83,493 2,240 Wholesale and retail buyers, except farm products 28.22 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Purchasing agents, except wholesale, retail, and farm products 28.22 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Claims adjusters, appraisers, examiners, and investigators 29.79 28.81 1,166 1,100 39.1 60,642 57,200 2,036 Compliance officers, except agriculture, construction, health and safety, and transportation 29.59 28.81	–ContinuedProperty, real estate, and								
Business and financial operations occupations 25.20 21.44 987 840 39.2 51,305 43,690 2,036 Business and financial operations occupations 29.19 25.76 1,180 1,049 40.4 60,920 54,080 2,087 Buyers and purchasing agents and buyers, farm products 36.54 37.06 1,574 1,606 43.1 81,824 83,493 2,240 Wholesale and retail buyers, except farm products 28.22 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Purchasing agents, except wholesale, retail, and farm products 22.82 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Claims adjusters, appraisers, and investigators 29.79 28.81 1,166 1,100 39.1 60,642 57,200 2,036 Claims adjusters, examiners, and investigators 29.59 28.81 1,157 1,098 39.1 60,642 57,075 2,033 Insurance appraisers, auto damage 31.87 27.75 <td>managers</td> <td>\$25.73</td> <td>\$25.00</td> <td>\$1,039</td> <td>\$959</td> <td>40.4</td> <td>\$54,002</td> <td>\$49,870</td> <td>2,099</td>	managers	\$25.73	\$25.00	\$1,039	\$959	40.4	\$54,002	\$49,870	2,099
operations occupations 29.19 25.76 1,180 1,049 40.4 60,920 54,080 2,087 Buyers and purchasing agents and buyers, farm products 36.54 37.06 1,574 1,606 43.1 81,824 83,493 2,240 Wholesale and retail buyers, except agriculture, construction, health and safety, and tangents 28.22 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Purchasing agents, except wholesale, retail, and farm products 28.22 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Claims adjusters, and investigators 29.79 28.81 1,166 1,100 39.1 60,642 57,200 2,036 Claims adjusters, and investigators 29.59 28.81 1,157 1,098 39.1 60,642 57,200 2,036 Compliance officers, except agriculture, construction, health and safety, and transportation 23.56 23.77 942 951 40.0 49,002 49,431 2,080 Cost estimators 29.18 26.31	•	25.20	21.44	987	840	39.2	51,305	43,690	2,036
operations occupations 29.19 25.76 1,180 1,049 40.4 60,920 54,080 2,087 Buyers and purchasing agents and buyers, farm products 36.54 37.06 1,574 1,606 43.1 81,824 83,493 2,240 Wholesale and retail buyers, except agriculture, construction, health and safety, and tangents 28.22 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Purchasing agents, except wholesale, retail, and farm products 28.22 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Claims adjusters, and investigators 29.79 28.81 1,166 1,100 39.1 60,642 57,200 2,036 Claims adjusters, and investigators 29.59 28.81 1,157 1,098 39.1 60,642 57,200 2,036 Compliance officers, except agriculture, construction, health and safety, and transportation 23.56 23.77 942 951 40.0 49,002 49,431 2,080 Cost estimators 29.18 26.31	Rusiness and financial								
Buyers and purchasing agents 26.72 24.52 1,078 1,000 40.4 56,072 52,000 2,098		29.19	25.76	1.180	1.049	40.4	60.920	54.080	2.087
buyers, farm products									
Wholesale and retail buyers, except products 28.22 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Purchasing agents, except wholesale, retail, and farm products 22.83 22.12 916 885 40.1 47,649 46,010 2,087 Claims adjusters, appraisers, examiners, and investigators 29.79 28.81 1,166 1,100 39.1 60,642 57,200 2,036 Claims adjusters, examiners, and investigators 29.59 28.81 1,157 1,098 39.1 60,642 57,200 2,036 Claims adjusters, examiners, and investigators 29.59 28.81 1,157 1,098 39.1 60,642 57,200 2,036 Claims adjusters, examiners, and investigators 29.59 28.81 1,157 1,098 39.1 60,168 57,075 2,033 Insurance appraisers, auto damage 31.87 27.75 1,262 1,100 39.6 65,629 57,200 2,059 Compliance officers, except agriculture, construction, health and safety, and transportation 29.18 26.31									
buyers, except farm products		36.54	37.06	1,574	1,606	43.1	81,824	83,493	2,240
products 28.22 25.50 1,130 1,040 40.0 58,760 54,080 2,082 Purchasing agents, except wholesale, retail, and farm products 22.83 22.12 916 885 40.1 47,649 46,010 2,087 Claims adjusters, appraisers, examiners, and investigators 29.79 28.81 1,166 1,100 39.1 60,642 57,200 2,036 Claims adjusters, examiners, and investigators 29.59 28.81 1,157 1,098 39.1 60,642 57,200 2,036 Insurance appraisers, auto damage 31.87 27.75 1,262 1,100 39.6 65,629 57,200 2,059 Compliance officers, except agriculture, construction, health and safety, and transportation 23.56 23.77 942 951 40.0 49,002 49,431 2,080 Cost estimators 29.18 26.31 1,188 1,075 40.7 61,780 55,900 2,117 Human resources, training, and labor relations specialists 25.79 25.75 1,040 1,030									
Purchasing agents, except wholesale, retail, and farm products		20.22	25.50	1 120	1.040	40.0	50760	54.090	2.092
wholesale, retail, and farm products 22.83 22.12 916 885 40.1 47,649 46,010 2,087 Claims adjusters, appraisers, examiners, and investigators 29.79 28.81 1,166 1,100 39.1 60,642 57,200 2,036 Claims adjusters, examiners, and investigators 29.59 28.81 1,157 1,098 39.1 60,168 57,075 2,033 Insurance appraisers, auto damage 31.87 27.75 1,262 1,100 39.6 65,629 57,200 2,059 Compliance officers, except agriculture, construction, health and safety, and transportation 23.56 23.77 942 951 40.0 49,002 49,431 2,080 Cost estimators 29.18 26.31 1,188 1,075 40.7 61,780 55,900 2,117 Human resources, training, and labor relations specialists 25.79 25.75 1,040 1,030 40.3 50,884 52,501 1,973 Employment, recruitment, and placement specialists 28.35 21.92 1,099 76		20.22	23.30	1,150	1,040	40.0	38,700	34,080	2,082
farm products 22.83 22.12 916 885 40.1 47,649 46,010 2,087 Claims adjusters, appraisers, examiners, and investigators 29.79 28.81 1,166 1,100 39.1 60,642 57,200 2,036 Claims adjusters, examiners, and investigators 29.59 28.81 1,157 1,098 39.1 60,168 57,075 2,033 Insurance appraisers, auto damage 31.87 27.75 1,262 1,100 39.6 65,629 57,200 2,059 Compliance officers, except agriculture, construction, health and safety, and transportation 23.56 23.77 942 951 40.0 49,002 49,431 2,080 Cost estimators 29.18 26.31 1,188 1,075 40.7 61,780 55,900 2,117 Human resources, training, and labor relations specialists 25.79 25.75 1,040 1,030 40.3 50,884 52,501 1,973 Employment, recruitment, and placement specialists 28.35 21.92 1,099 767 38.8									
Claims adjusters, appraisers, examiners, and investigators		22.83	22.12	916	885	40.1	47,649	46,010	2,087
investigators								·	
Claims adjusters, examiners, and investigators	· · · · · · · · · · · · · · · · · · ·								
examiners, and investigators		29.79	28.81	1,166	1,100	39.1	60,642	57,200	2,036
investigators 29.59 28.81 1,157 1,098 39.1 60,168 57,075 2,033 Insurance appraisers, auto damage 31.87 27.75 1,262 1,100 39.6 65,629 57,200 2,059 Compliance officers, except agriculture, construction, health and safety, and transportation 23.56 23.77 942 951 40.0 49,002 49,431 2,080 Cost estimators 29.18 26.31 1,188 1,075 40.7 61,780 55,900 2,117 Human resources, training, and labor relations specialists 25.79 25.75 1,040 1,030 40.3 50,884 52,501 1,973 Employment, recruitment, and placement specialists 28.35 21.92 1,099 767 38.8 57,153 39,861 2,016 Compensation, benefits, 28.35 21.92 1,099 767 38.8 57,153 39,861 2,016									
Insurance appraisers, auto damage		20.50	20.01	1 157	1.000	20.1	60.160	57.075	2.022
damage 31.87 27.75 1,262 1,100 39.6 65,629 57,200 2,059 Compliance officers, except agriculture, construction, health and safety, and transportation 23.56 23.77 942 951 40.0 49,002 49,431 2,080 Cost estimators 29.18 26.31 1,188 1,075 40.7 61,780 55,900 2,117 Human resources, training, and labor relations specialists 25.79 25.75 1,040 1,030 40.3 50,884 52,501 1,973 Employment, recruitment, and placement specialists 28.35 21.92 1,099 767 38.8 57,153 39,861 2,016 Compensation, benefits,		29.59	28.81	1,157	1,098	39.1	60,168	57,075	2,033
Compliance officers, except agriculture, construction, health and safety, and transportation	11	31.87	27.75	1 262	1 100	39.6	65 629	57 200	2.059
agriculture, construction, health and safety, and transportation		31.07	27.73	1,202	1,100	37.0	03,02)	37,200	2,037
transportation									
Cost estimators 29.18 26.31 1,188 1,075 40.7 61,780 55,900 2,117 Human resources, training, and labor relations specialists 25.79 25.75 1,040 1,030 40.3 50,884 52,501 1,973 Employment, recruitment, and placement specialists 28.35 21.92 1,099 767 38.8 57,153 39,861 2,016 Compensation, benefits,	health and safety, and								
Human resources, training, and labor relations specialists									
and labor relations specialists		29.18	26.31	1,188	1,075	40.7	61,780	55,900	2,117
specialists 25.79 25.75 1,040 1,030 40.3 50,884 52,501 1,973 Employment, recruitment, and placement specialists 28.35 21.92 1,099 767 38.8 57,153 39,861 2,016 Compensation, benefits, 28.35 21.92 1,099 767 38.8 57,153 39,861 2,016									
Employment, recruitment, and placement specialists		25.70	25.75	1.040	1.030	40.3	50.884	52 501	1 073
and placement specialists		43.19	23.13	1,040	1,030	40.3	50,004	52,301	1,7/3
specialists									
Compensation, benefits,		28.35	21.92	1,099	767	38.8	57,153	39,861	2,016
and job analysis	Compensation, benefits,								
	and job analysis								
specialists	specialists	25.23	19.49	1,059	940	42.0	55,052	48,901	2,182

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 : 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Training and development								
specialists	\$22.88	\$18.06	\$933	\$722	40.8	\$40,905	\$37,440	1,788
Logisticians	21.98	19.23	879	769	40.0	45,719	40,000	2,080
Management analysts	35.22	30.21	1,480	1,208	42.0	76,979	62,828	2,186
Meeting and convention	• • • •	• • • •					- 0.000	
planners	21.40	21.48	924	962	43.2	48,040	50,000	2,245
Accountants and auditors	28.74	27.08	1,163	1,096	40.5	60,464	57,000	2,104
Appraisers and assessors of	25.46	25.70	1.010	1.022	40.0	52.065	52 (20	2.000
real estate	25.46 28.55	25.79 28.28	1,019 1,128	1,032 1,131	40.0 39.5	52,965 58,663	53,639 58,814	2,080 2,055
Credit analystsFinancial analysts and	20.33	20.20	1,120	1,131	39.3	30,003	30,014	2,033
advisors	37.45	27.82	1,492	1,085	39.8	77,573	56,441	2,072
Financial analysts	43.69	36.06	1,492	1,442	41.6	94,509	75,001	2,072
Personal financial advisors	34.09	21.49	1,363	860	40.0	70,899	44,701	2,103
Insurance underwriters	33.43	29.94	1,248	1,085	37.3	64,920	56,441	1,942
Loan counselors and officers	35.43	23.89	1,417	950	40.0	73,671	49,400	2,080
Loan officers	35.80	24.39	1,432	962	40.0	74,485	50,005	2,080
			, -			, ,	,	,
Computer and mathematical								
science occupations	34.24	33.16	1,378	1,324	40.3	71,607	68,796	2,092
Computer programmers	33.04	32.98	1,350	1,302	40.9	70,208	67,724	2,125
Computer software engineers	42.24	42.25	1,695	1,690	40.1	88,151	87,882	2,087
Computer software								
engineers, applications Computer software	41.65	42.25	1,669	1,690	40.1	86,801	87,882	2,084
engineers, systems								
software	43.76	41.90	1,762	1,676	40.3	91,624	87,142	2,094
Computer support specialists	24.70	19.41	975	769	39.5	50,712	40,000	2,053
Computer systems analysts	41.05	41.55	1,658	1,692	40.4	86,241	88,001	2,101
Database administrators	30.46	26.81	1,230	1,072	40.4	63,941	55,763	2,099
Network and computer			,	,		,-	,	,
systems administrators	29.23	28.34	1,175	1,133	40.2	60,800	58,941	2,080
Network systems and data								
communications analysts	30.79	25.47	1,237	1,038	40.2	64,308	54,001	2,089
Architecture and engineering								
Architecture and engineering occupations	29.45	27.44	1,194	1,115	40.6	62,054	58,001	2,107
Architects, except naval	31.09	27. 44 27.76	1,194	1,113	41.2	66,601	60,000	2,107
ricincess, except navar	51.07	21.10	1,201	1,134	71.2	00,001	00,000	2,172

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Architects, except								
landscape and naval Surveyors, cartographers, and	\$31.14	\$27.44	\$1,285	\$1,154	41.3	\$66,809	\$60,000	2,145
photogrammetrists	29.13	27.23	1,169	1,089	40.1	60,805	56,640	2,088
Surveyors	32.56	30.00	1,308	1,200	40.2	68,042	62,400	2,090
Engineers	36.44	34.19	1,497	1,390	41.1	77,729	72,268	2,133
Chemical engineers	28.20	33.98	1,128	1,359	40.0	58,651	70,680	2,080
Civil engineers Computer hardware	34.29	33.57	1,426	1,360	41.6	74,152	70,720	2,163
engineers	52.63	51.79	2,283	2,291	43.4	118,730	119,124	2,256
Electrical and electronics	25.54	24.25	1.466	1.070	41.0	76.250	71.710	2 1 4 6
engineers	35.54	34.25	1,466	1,379	41.3	76,250	71,718	2,146
Electrical engineers	32.22	33.17	1,312	1,327	40.7	68,230	68,994	2,118
Electronics engineers, except computer	37.78	34.90	1,573	1,404	41.6	81,789	73,000	2,165
Industrial engineers, including health and	37.76	34.90	1,575	1,404	41.0	01,709	73,000	2,103
safety	37.90	33.78	1,580	1,442	41.7	82,167	75,001	2,168
Industrial engineers	34.42	33.78	1,445	1,442	42.0	75,130	75,001	2,183
Mechanical engineers	32.94	32.72	1,346	1,365	40.9	69,973	71,001	2,124
Petroleum engineers	48.02	46.92	1,921	1,877	40.0	95,163	97,600	1,982
Drafters Architectural and civil	22.56	21.50	899	860	39.8	46,705	44,720	2,070
drafters	23.32	23.00	933	920	40.0	48,502	47,840	2,080
Electrical and electronics								
drafters	18.15	16.00	726	640	40.0	37,761	33,280	2,080
Mechanical drafters	20.04	19.31	801	772	40.0	41,677	40,165	2,080
Engineering technicians, except drafters	23.25	20.80	930	832	40.0	48,329	43,264	2,078
Electrical and electronic								
engineering technicians Environmental engineering	24.76	25.05	991	1,002	40.0	51,516	52,104	2,080
technicians	30.81	38.25	1,232	1,530	40.0	62,778	76,500	2,038
Mechanical engineering technicians	24.79	20.64	991	826	40.0	51,510	42,937	2,078
Surveying and mapping			715					
technicians	17.87	15.00	715	600	40.0	37,170	31,200	2,080
Life, physical, and social science occupations	29.44	25.93	1,166	1,037	39.6	60,500	53,934	2,055

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations -Continued								
Life scientists	\$35.60	\$34.03	\$1,346	\$1,155	37.8	\$69,625	\$60,060	1,956
Biological scientists	33.21	38.50	1,178	1,155	35.5	61,270	60,060	1,845
Biochemists and	00.21		1,170	1,100	00.0	01,270	00,000	1,0 .0
biophysicists	34.27	38.50	1,201	1,155	35.0	62,432	60,060	1,822
Physical scientists	30.86	28.88	1,240	1,144	40.2	64,504	59,500	2,090
Chemists and materials				·			·	
scientists	28.39	27.76	1,136	1,110	40.0	59,051	57,732	2,080
Chemists	27.19	27.50	1,087	1,100	40.0	56,549	57,200	2,080
Environmental scientists								
and geoscientists	35.11	34.89	1,419	1,396	40.4	73,807	72,580	2,102
Environmental scientists								
and specialists,								
including health	28.34	31.50	1,138	1,183	40.1	59,154	61,531	2,087
Geoscientists, except								
hydrologists and								
geographers	42.07	41.29	1,713	1,652	40.7	89,090	85,879	2,117
Economists	40.97	32.89	1,670	1,315	40.8	86,852	68,401	2,120
Market and survey								
researchers	28.83	26.49	1,154	1,058	40.0	60,013	54,999	2,082
Market research analysts	28.83	26.49	1,154	1,058	40.0	60,013	54,999	2,082
Miscellaneous social								
scientists and related	07.60	21.02	1.005	1.050	20.6	56.062	64.000	2.050
workers	27.68	31.93	1,095	1,250	39.6	56,963	64,999	2,058
Chemical technicians	24.95	21.50	998	860	40.0	51,659	44,724	2,071
Miscellaneous life, physical, and social science								
technicians	17.94	18.00	699	720	39.0	36,349	37,432	2,026
technicians	17.54	16.00	099	720	39.0	30,349	37,432	2,020
Community and social								
services occupations	17.45	15.95	688	651	39.4	35,386	33,467	2,028
Counselors	18.51	16.93	714	673	38.6	36,623	35,214	1,979
Substance abuse and	10.51	10.55	,	0,5	50.0	30,023	33,211	1,,,,,
behavioral disorder								
counselors	16.98	16.93	678	697	39.9	35,231	36,225	2,074
Educational, vocational,	-					,	, -	, -
and school counselors	24.27	19.57	889	760	36.6	43,987	40,112	1,812
Mental health counselors	18.40	17.51	736	700	40.0	38,270	36,421	2,080
Rehabilitation counselors	12.54	11.58	486	440	38.7	25,249	22,880	2,013
Social workers	18.26	16.95	706	674	38.6	36,294	34,574	1,987

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations –Continued Child, family, and school								
social workers	\$16.59	\$15.50	\$643	\$614	38.7	\$32,358	\$31,751	1,950
social workers Mental health and substance abuse social	20.73	18.03	783	721	37.8	40,709	37,500	1,964
workers Miscellaneous community and social service	19.58	18.34	759	734	38.8	39,473	38,147	2,016
specialistsSocial and human service	16.29	15.45	628	601	38.6	32,425	30,999	1,990
assistants Clergy Directors, religious activities	13.85 14.69	14.13 14.42	545 759	517 731	39.3 51.7	27,967 39,463	25,958 37,998	2,019 2,686
and education	23.49	20.11	892	768	38.0	46,350	39,917	1,974
Lawyers	30.69 44.57 20.98	24.62 37.06 18.23	1,253 1,895 829	971 1,635 720	40.8 42.5 39.5	65,170 98,563 43,132	50,494 85,000 37,450	2,124 2,211 2,056
workers Title examiners, abstractors, and	22.27	22.13	909	885	40.8	47,278	46,039	2,123
searchers	21.79	21.64	893	885	41.0	46,425	46,039	2,131
Education, training, and library occupations Postsecondary teachers Math and computer	17.59 26.13	14.21 23.91	671 1,029	560 956	38.1 39.4	30,672 50,653	26,520 49,724	1,744 1,939
teachers, postsecondary Computer science teachers,	25.38	26.25	976	1,050	38.4	45,760	43,306	1,803
postsecondary Miscellaneous	22.94	23.52	905	941	39.5	47,083	48,926	2,053
postsecondary teachers Vocational education teachers,	25.06	23.91	1,006	956	40.1	50,413	49,724	2,011
postsecondary	24.70	23.80	994	956	40.3	49,540	49,498	2,006

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Primary, secondary, and								
special education school								
teachers	\$19.83	\$17.00	\$743	\$678	37.5	\$32,370	\$31,171	1,633
Preschool and kindergarten								
teachers	14.19	12.76	534	511	37.7	26,002	24,274	1,833
Preschool teachers, except special								
education	13.98	12.50	526	510	37.6	25,646	23,275	1,835
Kindergarten teachers,						- ,	,	,
except special								
education	16.25	14.99	620	599	38.1	29,483	31,153	1,814
Elementary and middle school teachers	24.47	23.50	925	886	37.8	35,271	24 101	1 442
Elementary school	24.47	25.30	923	000	37.8	33,271	34,191	1,442
teachers, except								
special education	25.06	23.85	945	900	37.7	36,054	35,163	1,439
Middle school teachers,								
except special and								
vocational education	19.97	19.25	767	708	38.4	29,231	27,063	1,464
Secondary school teachers Secondary school	31.10	29.16	1,146	1,142	36.8	44,477	44,000	1,430
teachers, except								
special and								
vocational education	31.22	29.34	1,149	1,143	36.8	44,518	44,000	1,426
Special education teachers	28.22	25.44	987	763	35.0	42,825	39,686	1,518
Special education								
teachers, preschool,								
kindergarten, and elementary school	25.47	25.44	879	763	34.5	39,695	39,686	1,558
Special education	23.47	23.44	017	703	34.3	37,073	37,000	1,550
teachers, secondary								
school	39.12	37.46	1,410	1,498	36.0	53,242	55,953	1,361
Other teachers and instructors	16.97	18.50	660	632	38.9	30,724	25,497	1,811
Instructional coordinators	27.58	27.29	1,050	1,041	38.1	52,164	54,158	1,891
Teacher assistants	10.11	9.76	395	385	39.0	19,679	19,552	1,946
Arts, design, entertainment,								
sports, and media								
occupations	24.26	19.91	965	769	39.8	50,155	40,000	2,068
-							, ,	·

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media occupations –Continued								
Artists and related workers	\$22.38	\$21.79	\$882	\$872	39.4	\$45,878	\$45,319	2,050
Designers	22.29	19.23	887	769	39.8	46,129	40,000	2,069
designers	31.34	32.45	1,260	1,298	40.2	65,510	67,500	2,090
Floral designers	12.67	10.27	503	411	39.7	26,180	21,366	2,066
Graphic designers	20.19	18.75	804	750	39.8	41,823	38,998	2,071
Interior designers	24.68	22.00	955	904	38.7	49,675	47,008	2,013
Actors, producers, and								
directors	39.01	22.96	1,561	918	40.0	81,146	47,751	2,080
Producers and directors	39.01	22.96	1,561	918	40.0	81,146	47,751	2,080
Athletes, coaches, umpires,								
and related workers	29.07	31.73	1,157	1,111	39.8	60,167	57,750	2,069
Coaches and scouts	27.03	22.25	1,075	1,111	39.8	55,894	57,750	2,068
News analysts, reporters and								
correspondents Reporters and	17.36	13.46	687	542	39.5	35,708	28,205	2,056
correspondents	17.54	13.46	693	538	39.5	36,048	27,997	2,055
Public relations specialists	24.28	21.57	962	918	39.6	50,012	47,751	2,060
Writers and editors	28.18	21.03	1,125	983	39.9	58,514	51,106	2,076
Editors	22.51	20.32	906	813	40.2	47,095	42,274	2,093
Technical writers	33.73	31.71	1,334	1,268	39.5	69,363	65,951	2,056
Miscellaneous media and								
communication workers	21.14	20.43	687	750	32.5	35,737	39,000	1,690
Broadcast and sound engineering technicians								
and radio operators	21.45	18.55	906	742	42.2	47,109	38,574	2,197
Broadcast technicians	19.65	16.71	825	658	42.0	42,919	34,237	2,185
Photographers Television, video, and motion	13.73	14.49	554	560	40.3	28,784	29,120	2,097
picture camera operators and editors	18.65	14.92	746	597	40.0	38,799	31,038	2,080
Camera operators,						,	,,,,,,	,
television, video, and	14.50	14.02	501	507	40.0	20.249	31,038	2.090
motion picture	14.59	14.92	584	597	40.0	30,348	31,038	2,080
Healthcare practitioner and								
technical occupations	30.36	24.29	1,192	946	39.2	61,934	49,160	2,040
Dietitians and nutritionists	22.89	21.64	910	865	39.8	47,324	45,001	2,068
Pharmacists	49.49	50.47	1,970	2,019	39.8	102,457	104,978	2,070

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations								
-Continued	¢07 01	¢05 52	¢2.724	\$2.616	42.4	\$102.642	\$188,032	2 204
Physicians and surgeons	\$87.84	\$85.53	\$3,724	\$3,616	42.4	\$193,643	\$188,032	2,204
Family and general	95.30	78.97	3,834	2 122	40.2	199,351	162,898	2,092
practitioners Internists, general	93.30	67.53	3,834 3,571	3,133 2,532	40.2 38.4	185,680	131,689	2,092 1,995
Physician assistants	39.87	38.14	1,607	1,591	40.3	83,585	82,747	2,097
Registered nurses	28.69	26.25	1,131	1,050	39.4	58,799	54,600	2,057
Therapists	31.29	29.71	1,131	1,105	39.4	63,254	57,201	2,030
Occupational therapists	32.89	29.71	1,303	1,188	39.6	67,168	54,414	2,042
Physical therapists	36.08	31.45	1,402	1,250	38.8	72,882	65,000	2,020
Respiratory therapists	22.66	22.52	894	893	39.5	46,496	46,426	2,052
Speech-language	22.00	22.32	0).	0,5	37.5	10,120	10,120	2,052
pathologists	26.10	24.05	1,011	962	38.7	51,455	48,108	1,971
Clinical laboratory	20.10	200	1,011	, , ,	20.7	01,.00	10,100	1,> / 1
technologists and								
technicians	18.56	17.60	747	727	40.3	38,854	37,805	2,094
Medical and clinical						,	,	,
laboratory technologists	19.60	18.85	824	762	42.1	42,859	39,603	2,187
Medical and clinical								
laboratory technicians	17.90	17.55	702	695	39.2	36,483	36,153	2,038
Dental hygienists	30.80	32.00	1,057	1,083	34.3	54,967	56,340	1,785
Diagnostic related								
technologists and								
technicians	27.80	27.04	1,094	1,134	39.4	56,884	58,968	2,046
Radiologic technologists								
and technicians	26.72	26.75	1,064	1,070	39.8	55,345	55,640	2,071
Emergency medical								
technicians and								
paramedics	13.32	11.07	526	424	39.5	27,359	22,027	2,053
Health diagnosing and								
treating practitioner								
support technicians	15.46	15.00	609	600	39.4	31,662	31,200	2,048
Pharmacy technicians	13.87	13.94	546	521	39.4	28,384	27,107	2,047
Surgical technologists	20.39	20.16	802	786	39.3	41,710	40,889	2,046
Licensed practical and	10.00	10.00	700	600	20.0	26.406	25.000	2.020
licensed vocational nurses	18.00	18.00	702	690	39.0	36,496	35,880	2,028
Medical records and health	15 10	1424	£00	5.00	20.4	21 000	20 141	2.047
information technicians	15.19	14.34	598	560	39.4	31,099	29,141	2,047

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued Miscellaneous health technologists and technicians	\$17.24	\$16.40	\$681	\$640	39.5	\$35,409	\$33,280	2,054
teenmetans	ψ17.24	φ10.40	ψ001	ΨΟ-ΤΟ	37.3	ψ33,407	ψ33,200	2,034
Healthcare support occupations Nursing, psychiatric, and	13.01	12.00	497	464	38.2	25,822	24,133	1,985
home health aides	10.23 9.55	9.85 9.51	400 375	382 380	39.1 39.3	20,804 19,524	19,885 19,760	2,033 2,044
and attendants Psychiatric aides	10.55 9.64	10.00 9.56	412 372	392 368	39.1 38.5	21,426 19,324	20,384 19,115	2,031 2,004
Physical therapist assistants and aides	19.50 25.46	17.18 30.00	762 1,009	684 1,200	39.1 39.6	39,607 52,478	35,568 62,400	2,032 2,061
Physical therapist aides Miscellaneous healthcare support occupations	11.14	10.48	533	517	38.3 37.5	22,188	21,798 26,884	1,992 1,951
Dental assistants	16.80 12.99 14.34	16.50 12.50 13.85	594 506 546	578 500 544	35.4 38.9 38.0	30,881 26,302 28,377	30,035 26,000 28,267	1,838 2,024 1,979
Pharmacy aides Veterinary assistants and laboratory animal	11.16	10.84	415	416	37.2	21,600	21,632	1,936
caretakers	12.21	11.70	485	468	39.7	25,197	24,336	2,063
Protective service occupations Security guards and gaming	10.46	10.00	415	390	39.7	20,755	19,989	1,984
surveillance officers Security guards Miscellaneous protective	10.06 10.06	9.50 9.50	398 398	380 380	39.6 39.6	20,709 20,709	19,760 19,760	2,058 2,058
service workers Lifeguards, ski patrol, and other recreational protective service	10.63	9.42	413	360	38.9	9,083	5,587	855
workers	8.85	8.73	337	349	38.1	5,203	5,587	588
Food preparation and serving related occupations	8.79	8.25	334	312	38.1	17,262	16,120	1,965

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued First-line supervisors/managers, food preparation and								
serving workers	\$14.65 16.63	\$13.70 17.00	\$616 675	\$600 680	42.1 40.6	\$31,648 33,745	\$31,000 35,360	2,160 2,029
serving workers	14.37	13.50	608	594	42.3	31,333	30,794	2,180
Cooks	9.80	9.38	377	360	38.4	19,513	18,720	1,990
Cooks, fast food	8.14	8.00	310	302	38.0	16,094	15,721	1,977
Cooks, institution and						,	,	,
cafeteria	10.27	10.00	396	381	38.6	20,271	19,793	1,973
Cooks, restaurant	10.26	9.79	392	380	38.2	20,321	19,745	1,982
Cooks, short order	9.44	8.58	367	342	38.9	19,097	17,784	2,023
Food preparation workers	8.96	8.50	339	320	37.8	17,408	16,380	1,944
Food service, tipped	5.36	4.63	193	174	36.1	9,975	8,840	1,861
Bartenders	7.07	7.10	254	250	35.9	13,205	13,013	1,867
Waiters and waitresses	4.59	3.70	165	130	35.9	8,472	6,760	1,845
Dining room and cafeteria attendants and							·	
bartender helpers Fast food and counter	6.96	7.50	262	274	37.6	13,553	14,227	1,948
workers	8.40	8.00	320	300	38.1	16,569	15,600	1,973
including fast food Counter attendants, cafeteria, food concession, and coffee	8.33	8.00	317	300	38.1	16,478	15,600	1,978
shop	8.64	8.00	329	300	38.1	16,905	15,600	1,956
Food servers, nonrestaurant	6.92	8.00	267	320	38.6	13,894	16,640	2,008
Dishwashers	8.24	8.00	317	314	38.4	16,323	16,224	1,980
coffee shop	8.28	8.00	285	260	34.4	14,604	13,520	1,764

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations First-line supervisors/managers, building and grounds	\$11.99	\$10.55	\$471	\$414	39.3	\$23,909	\$20,800	1,993
cleaning and maintenance workers First-line	19.15	18.50	771	725	40.3	39,998	37,712	2,089
supervisors/managers of housekeeping and janitorial workers First-line supervisors/managers of landscaping, lawn service, and	15.63	13.71	624	555	39.9	32,431	28,850	2,074
groundskeeping workers Building cleaning workers Janitors and cleaners,	22.51 10.43	26.13 9.08	914 406	1,045 360	40.6 39.0	47,333 20,891	54,355 18,720	2,103 2,002
except maids and housekeeping cleaners Maids and housekeeping	11.09	10.30	439	410	39.6	22,574	20,808	2,035
cleaners Pest control workers Grounds maintenance	8.21 16.33	8.00 15.75	308 651	300 630	37.5 39.8	15,819 33,833	15,600 32,760	1,926 2,071
workersLandscaping and groundskeeping	12.08	11.00	479	440	39.6	22,766	20,280	1,884
workers Tree trimmers and pruners	11.79 17.11	11.00 16.00	469 604	420 480	39.8 35.3	22,158 30,377	19,594 24,960	1,880 1,775
Personal care and service occupations First-line supervisors/managers of	11.04	10.00	428	380	38.8	21,579	19,440	1,954
personal service workers Nonfarm animal caretakers Miscellaneous entertainment attendants and related	13.99 9.53	14.14 9.35	553 375	505 374	39.5 39.4	28,742 19,504	26,284 19,440	2,054 2,047
workers	10.78	9.60	406	340	37.7	16,463	15,015	1,527

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued Amusement and recreation	\$10.56	\$8.50	\$391	\$289	27.0	\$13,991	\$14.560	1 225
attendants Locker room, coatroom, and dressing room	·	·	\$391	\$289	37.0		\$14,560	1,325
attendants	11.10 13.16	11.70 10.70	429 489	423 364	38.7 37.1	21,986 25,410	21,983 18,915	1,981 1,930
and cosmetologists Miscellaneous personal	13.31	11.00	495	381	37.2	25,762	19,826	1,936
appearance workers Baggage porters, bellhops, and concierges	12.98 12.58	11.21 11.13	503 490	448 445	38.7 38.9	26,141 25,198	23,311 23,150	2,014 2,003
Baggage porters and bellhops Child care workers	9.17 8.71	9.00 8.08	347 344	360 320	37.9 39.5	17,690	18,720	1,930
Personal and home care aides Recreation and fitness	10.88	11.25	428	444 444	39.4 39.4	17,759 22,273	16,640 23,105	2,040 2,047
workers Fitness trainers and aerobics instructors	16.00 19.17	14.89 16.83	616 726	596 600	38.5 37.9	24,795 37,749	24,440 31,200	1,550 1,969
Recreation workers	14.19	11.75	553	470	38.9	19,632	18,098	1,383
Sales and related occupations First-line supervisors/managers,	19.75	14.44	792	577	40.1	41,109	30,000	2,082
sales workers First-line	19.73	16.35	824	659	41.7	42,823	34,268	2,170
supervisors/managers of retail sales workers First-line supervisors/managers	17.02	15.75	710	643	41.7	36,911	33,450	2,169
of non-retail sales workers Retail sales workers	31.71 12.80	22.84 10.23	1,327 508	1,049 400	41.8 39.7	68,985 26,317	54,538 20,800	2,175 2,057
Cashiers, all workers Cashiers Counter and rental clerks	9.10 9.10	8.27 8.27	353 353	328 328	38.8 38.8	18,331 18,331	17,029 17,029	2,015 2,015
and parts salespersons Counter and rental clerks Parts salespersons	14.17 12.85 15.41	12.41 10.73 14.50	570 513 624	500 420 577	40.2 40.0 40.5	29,593 26,580 32,462	25,979 21,840 29,979	2,088 2,069 2,107
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Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued								
Retail salespersons	\$14.94	\$12.00	\$601	\$469	40.2	\$31,016	\$24,395	2,076
Advertising sales agents	25.20	17.71	986	709	39.1	51,279	36,845	2,035
Insurance sales agents	28.24	21.16	1,118	824	39.6	58,147	42,848	2,059
Securities, commodities, and								
financial services sales	56 17	22.20	2 262	1 221	40.1	117 606	60.214	2.094
agents Travel agents	56.47 15.18	33.28 14.85	2,263 588	1,331 560	40.1 38.8	117,686 30,586	69,214 29,120	2,084 2,015
Sales representatives,	13.16	14.03	300	300	30.0	30,360	29,120	2,013
wholesale and								
manufacturing	30.92	24.31	1,248	972	40.4	64,848	50,563	2,097
Sales representatives,							·	
wholesale and								
manufacturing,								
technical and scientific	4.5.00							• 00 -
products	42.50	32.55	1,705	1,302	40.1	88,655	67,700	2,086
Sales representatives, wholesale and								
manufacturing, except								
technical and scientific								
products	27.03	22.51	1,094	910	40.5	56,786	47,093	2,101
Models, demonstrators, and			ĺ			,	,	ŕ
product promoters	17.37	14.18	691	567	39.8	35,946	29,484	2,070
Demonstrators and product								
promoters	17.37	14.18	691	567	39.8	35,946	29,484	2,070
Real estate brokers and sales	22.00	10.74	0.60	011	10.6	50.265	42 170	2 100
agents	23.88 24.63	19.74 21.25	969 988	811 850	40.6 40.1	50,365 51,386	42,179	2,109 2,086
Real estate sales agents Sales engineers	32.13	31.20	1,316	1,248	40.1	68,425	44,200 64,898	2,080
Telemarketers	11.93	10.14	461	396	38.6	23,961	20,571	2,008
Miscellaneous sales and	11.,0	10.11.	.01	2,0	20.0	20,501	20,071	_,000
related workers	19.01	12.50	755	488	39.7	39,230	25,350	2,064
Office and administrative	15.00	14.20	505	562	20.4	20.960	20.250	2.045
support occupations First-line	15.09	14.28	595	563	39.4	30,860	29,250	2,045
supervisors/managers of								
office and administrative								
support workers	20.83	20.05	826	802	39.6	42,930	41,704	2,061

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2		Weekly ³ Annual ⁴				
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Switchboard operators, including answering								
service Telephone operators Financial clerks Bill and account collectors	\$11.96 17.16 14.50 16.00	\$11.39 17.67 14.00 14.73	\$469 653 572 639	\$452 662 556 589	39.2 38.1 39.5 39.9	\$24,400 33,964 29,747 33,130	\$23,483 34,449 28,912 30,647	2,040 1,980 2,052 2,071
Billing and posting clerks and machine operators Bookkeeping, accounting,	14.23	14.04	559	560	39.3	29,045	29,120	2,041
and auditing clerks Payroll and timekeeping	15.64	15.00	616	596	39.4	32,041	31,017	2,048
clerks	16.62 16.93 11.63 18.81	16.50 17.00 11.05 18.26	662 663 461 728	650 680 440 715	39.8 39.1 39.6 38.7	34,432 34,454 23,952 37,861	33,800 35,360 22,880 37,201	2,072 2,035 2,060 2,013
Credit authorizers, checkers, and clerks	14.68	13.44	580	538	39.5	30,182	27,955	2,056
Customer service representatives	16.06	15.37	636	600	39.6	32,940	31,200	2,051
government programs File clerks Hotel, motel, and resort desk	15.95 11.82	18.10 10.75	633 467	685 430	39.7 39.5	32,925 24,259	35,608 22,360	2,064 2,052
clerks	9.35	9.00	368	360	39.3	18,751	18,720	2,006
eligibility and loan Loan interviewers and clerks New accounts clerks Order clerks Human resources assistants,	12.92 15.53 13.66 14.63	10.56 14.91 13.47 13.60	488 614 541 584	422 585 522 543	37.8 39.6 39.6 40.0	25,368 31,937 28,108 30,386	21,965 30,410 27,129 28,250	1,964 2,057 2,058 2,077
except payroll and timekeeping	15.99	15.12	630	587	39.4	32,762	30,500	2,049
clerks	12.51	12.00	492	480	39.3	25,552	24,960	2,043
agents and travel clerks Cargo and freight agents Couriers and messengers	13.40 17.97 11.11	13.43 17.86 10.99	529 719 428	533 714 423	39.5 40.0 38.5	27,516 37,376 22,242	27,693 37,149 22,000	2,053 2,080 2,001

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Dispatchers	\$15.43	\$15.39	\$627	\$615	40.7	\$32,628	\$32,003	2,115
fire, and ambulance Meter readers, utilities	15.60 15.60	15.39 12.44	635 624	620 498	40.7 40.0	33,016 32,439	32,240 25,875	2,116 2,080
Production, planning, and expediting clerks	18.07	17.26	724	690	40.1	37,630	35,897	2,083
Shipping, receiving, and traffic clerks	13.59	12.63	542	500	39.9	28,158	26,000	2,072
Stock clerks and order fillers Weighers, measurers,	12.07	11.88	484	477	40.1	25,089	24,931	2,078
checkers, and samplers, recordkeeping	12.80	12.09	512	483	40.0	26,630	25,137	2,080
Secretaries and administrative assistants	17.71	16.85	691	663	39.1	35,746	34,001	2,019
Executive secretaries and administrative	21.00	10.04	022	700	20.5	12.270	40.545	2.052
assistantsLegal secretaries	21.09 18.42	19.84 16.59	832 721	780 663	39.5 39.1	43,278 37,480	40,545 34,501	2,052 2,034
Medical secretaries Secretaries, except legal,	15.62	14.95	603	590	38.6	31,333	30,784	2,006
medical, and executive Computer operators	15.83 17.06	15.49 17.00	616 682	616 680	38.9 40.0	31,541 35,482	31,200 35,362	1,992 2,080
Data entry and information processing workers	13.02	12.76	507	500	38.9	26,345	25,999	2,023
Data entry keyers Word processors and	12.58	12.10	489	480	38.9	25,422	24,960	2,020
typists Desktop publishers	15.19 16.94	14.36 15.34	594 655	540 582	39.1 38.7	30,896 34,075	28,080 30,268	2,034 2,011
Insurance claims and policy processing clerks	16.52	15.87	642	615	38.9	33,387	31,984	2,021
operators, except postal service	12.32	12.50	486	470	39.5	25,280	24,453	2,052
Office clerks, general Office machine operators,	13.94	13.00	545	507	39.1	28,303	26,261	2,030
except computer	13.26	12.39	529	495	39.9	27,484	25,763	2,073
Farming, fishing, and forestry occupations	12.51	12.00	500	480	40.0	25,141	24,960	2,010

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Farming, fishing, and forestry occupations –Continued Miscellaneous agricultural workers	\$9.86	\$9.61	\$394	\$384	40.0	\$19,220	\$18,200	1,950
Farmworkers and laborers, crop, nursery, and greenhouse	10.09	9.63	404	385	40.0	19,054	14,560	1,889
-	10.07	7.03	101	303	10.0	17,031	11,500	1,000
Construction and extraction occupations	19.30	17.23	770	680	39.9	39,224	35,360	2,033
supervisors/managers of construction trades and								
extraction workers Brickmasons, blockmasons,	26.96	25.00	1,100	1,000	40.8	56,856	52,000	2,109
and stonemasons Brickmasons and	25.83	26.73	1,030	1,069	39.9	51,369	51,318	1,988
blockmasons	26.40	26.73	1,052	1,069	39.9	52,344	51,318	1,983
Carpet, floor, and tile	20.47	19.00	815	760	39.8	41,977	39,520	2,050
installers and finishers	21.34	19.00	836	713	39.2	43,428	37,050	2,035
Carpet installers	25.81	20.00	1,015	800	39.3	52,757	41,600	2,044
Tile and marble setters Cement masons, concrete	19.13	16.50	754	658	39.4	39,127	34,216	2,046
finishers, and terrazzo								
workers	19.60	18.35	780	734	39.8	39,207	37,440	2,001
Cement masons and concrete finishers	19.54	18.35	778	734	39.8	39,081	37,440	2,000
Construction laborers	15.92	14.00	630	560	39.6	31,425	28,080	1,974
Construction equipment		- 1100						-,
operators	20.23	17.30	807	692	39.9	38,942	33,895	1,925
Paving, surfacing, and								
tamping equipment operators Operating engineers and	16.45	15.00	654	600	39.7	30,482	28,560	1,853
other construction equipment operators	21.84	18.00	873	720	40.0	42,768	36,491	1,958
Drywall installers, ceiling tile installers, and tapers	17.04	16.00	680	640	39.9	35,343	33,280	2,074
Drywall and ceiling tile installers	16.73	16.00	668	640	39.9	34,723	33,280	2,075
Tapers	18.21	17.00	728	680	40.0	37,734	35,360	2,072

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Electricians	\$20.12	\$18.50	\$805	\$740	40.0	\$41,872	\$38,480	2,081
Glaziers	17.56	16.00	702	640	40.0	36,518	33,280	2,080
Insulation workers	16.50	16.21	660	648	40.0	34,313	33,711	2,080
Insulation workers, floor,								
ceiling, and wall	13.99	15.00	560	600	40.0	29,096	31,198	2,080
Insulation workers,								
mechanical	18.49	16.73	740	669	40.0	38,455	34,788	2,080
Painters and paperhangers	15.31	13.50	605	530	39.5	31,092	27,352	2,031
Painters, construction and	4 7 40	10.50		70 6	20. 7	20.02.	25.045	2.024
maintenance	15.18	13.50	600	526	39.5	30,825	27,047	2,031
Pipelayers, plumbers,								
pipefitters, and	22.10	20.26	007	015	40.0	45.004	40.055	2.065
steamfitters	22.19	20.36	887	815	40.0	45,824	42,355	2,065
Pipelayers	18.58	14.00	743	560	40.0	38,653	29,120	2,080
Plumbers, pipefitters, and	22.42	20.50	906	016	40.0	46 200	12.255	2.064
steamfitters	22.43	20.50	896	816	40.0	46,288	42,355	2,064
Plasterers and stucco masons	16.19	16.40	642	656	39.7	33,334	34,110	2,059
Roofers	17.91 19.83	15.50 17.05	713 778	620	39.8 39.2	34,935	32,240	1,951
Sheet metal workers Structural iron and steel	19.63	17.03	110	670	39.2	40,465	34,840	2,040
workers	22.40	22.45	896	898	40.0	46,408	45,798	2,072
Helpers, construction trades	13.02	12.00	519	480	39.9	26,316	24,715	2,072
Helpersbrickmasons,	13.02	12.00	319	400	37.7	20,310	24,713	2,021
blockmasons,								
stonemasons, and tile								
and marble setters	13.49	12.05	529	480	39.2	26,398	22,880	1,956
Helperscarpenters	13.58	13.46	543	538	40.0	28,249	27,997	2,080
Helperselectricians	10.18	10.00	407	400	40.0	21,139	20,400	2,076
Helperspainters,	10.10	10.00	107	100	10.0	21,137	20,100	2,070
paperhangers,								
plasterers, and stucco								
masons	10.71	11.00	428	440	40.0	22,267	22,880	2,080
Helperspipelayers,			_	-		,	,	,
plumbers, pipefitters,								
and steamfitters	13.02	13.00	521	520	40.0	27,073	27,040	2,080
Helpersroofers	10.24	10.50	410	420	40.0	20,332	21,840	1,985
Construction and building								•
inspectors	28.53	31.84	1,141	1,274	40.0	59,340	66,233	2,080
Elevator installers and								
repairers	40.16	41.04	1,606	1,642	40.0	83,535	85,363	2,080

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Hazardous materials removal								
workers	\$19.82	\$15.61	\$793	\$624	40.0	\$40,060	\$32,460	2,021
Septic tank servicers and sewer pipe cleaners Miscellaneous construction	17.85	21.87	792	694	44.3	41,169	36,088	2,306
and related workers Earth drillers, except oil and	16.11	14.61	643	580	39.9	32,799	29,802	2,036
gas	16.88	14.90	675	596	40.0	35,119	30,992	2,080
Mining machine operators	22.19	21.40	888	856	40.0	46,114	44,512	2,078
Roustabouts, oil and gas	22.00	19.50	880	780	40.0	45,757	40,560	2,080
Installation, maintenance, and repair occupations First-line supervisors/managers of	18.97	17.80	764	717	40.3	39,604	37,016	2,088
mechanics, installers, and repairers	26.39	24.80	1,095	1,015	41.5	56,953	52,781	2,158
and office machine repairersRadio and	16.78	16.95	670	678	39.9	34,854	35,264	2,077
telecommunications equipment installers and repairers Telecommunications equipment installers	25.62	28.10	1,025	1,124	40.0	53,287	58,438	2,080
and repairers, except line installers Miscellaneous electrical and electronic equipment	25.62	28.10	1,025	1,124	40.0	53,287	58,438	2,080
mechanics, installers, and repairers Electrical and electronics repairers, commercial	17.51	16.84	701	673	40.0	36,447	34,986	2,082
and industrial equipment Electrical and electronics	17.60	17.20	704	688	40.0	36,603	35,776	2,080
repairers, powerhouse, substation, and relay	32.43	34.73	1,297	1,389	40.0	67,456	72,238	2,080

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and								
repair occupations								
-Continued Electronic home								
entertainment								
equipment installers								
and repairers	\$14.80	\$12.41	\$592	\$496	40.0	\$30,780	\$25,802	2,080
Security and fire alarm	Ψ14.00	Ψ1211	ΨΟΙΣ	Ψτλο	40.0	ψ30,700	Ψ23,002	2,000
systems installers	19.41	18.00	774	720	39.9	40,251	37,440	2,074
Aircraft mechanics and						-, -	,	,
service technicians	22.44	20.00	921	800	41.0	46,789	41,600	2,085
Automotive technicians and								
repairers	18.15	16.95	733	689	40.4	38,106	35,843	2,100
Automotive body and								
related repairers	17.29	16.00	699	640	40.4	36,364	33,280	2,103
Automotive glass installers								• 000
and repairers	17.60	17.43	704	697	40.0	36,598	36,256	2,080
Automotive service								
technicians and mechanics	18.40	17.41	743	700	40.4	20 622	26 400	2 100
Bus and truck mechanics and	18.40	17.41	/43	/00	40.4	38,632	36,400	2,100
diesel engine specialists	19.07	18.61	766	744	40.2	39,839	38,705	2,089
Heavy vehicle and mobile	17.07	10.01	700	/	40.2	37,037	30,703	2,007
equipment service								
technicians and								
mechanics	18.14	17.50	740	734	40.8	38,444	38,147	2,119
Farm equipment mechanics	16.05	15.97	678	639	42.3	35,274	33,218	2,198
Mobile heavy equipment								
mechanics, except								
engines	19.30	18.63	772	745	40.0	40,120	38,750	2,079
Small engine mechanics	16.60	16.87	661	675	39.8	34,288	33,333	2,066
Motorboat mechanics	16.58	17.00	656	680	39.5	34,093	35,360	2,056
Motorcycle mechanics	17.64	14.72	703	589	39.9	36,118	30,613	2,048
Outdoor power equipment								
and other small engine mechanics	16.12	16.00	645	640	40.0	33,534	33,280	2,080
Miscellaneous vehicle and	10.12	10.00	043	040	40.0	33,334	33,200	2,000
mobile equipment								
mechanic, installers, and								
repairers	10.42	10.00	414	400	39.8	21,552	20,794	2,068
Tire repairers and changers	10.32	10.00	410	400	39.7	21,316	20,794	2,066
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Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Control and valve installers								
and repairers Control and valve installers and repairers, except	\$18.95	\$19.00	\$758	\$760	40.0	\$39,421	\$39,520	2,080
mechanical door Heating, air conditioning, and refrigeration mechanics	21.48	21.50	859	860	40.0	44,685	44,720	2,080
and installers Home appliance repairers Industrial machinery installation, repair, and	18.99 17.67	18.25 17.50	766 718	720 689	40.3 40.7	39,827 37,362	37,440 35,849	2,097 2,114
maintenance workers Industrial machinery	17.40	16.80	695	672	39.9	35,858	34,549	2,061
mechanics Maintenance and repair	20.96	20.75	837	830	39.9	43,333	42,738	2,068
workers, general Maintenance workers,	15.86	15.50	633	620	39.9	32,590	31,770	2,055
machinery	17.50	15.42	700	617	40.0	36,191	31,932	2,068
Millwrights	19.79	17.27	792	691	40.0	41,169	35,917	2,080
Line installers and repairers Electrical power-line	26.05	28.09	1,042	1,124	40.0	53,956	58,406	2,071
installers and repairers Telecommunications line	28.01	27.91	1,120	1,116	40.0	58,266	58,053	2,080
installers and repairers Precision instrument and	25.38	28.15	1,015	1,126	40.0	52,498	58,552	2,068
equipment repairers Miscellaneous installation, maintenance, and repair	18.32	15.50	733	620	40.0	38,103	32,240	2,080
workers Helpersinstallation, maintenance, and repair	14.25	13.33	567	533	39.8	29,109	27,373	2,042
workers	12.08	11.25	483	450	39.9	24,540	23,400	2,031
Production occupations First-line supervisors/managers of production and operating	13.99	12.56	556	500	39.7	28,876	26,000	2,063
workers	21.90	21.15	891	858	40.7	46,338	44,616	2,116

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 : 1	Hou	rly^2		Weekly ³	eekly ³ Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Electrical, electronics, and electromechanical								
assemblers	\$11.76	\$10.81	\$468	\$430	39.8	\$24,325	\$22,385	2,069
finishers Electrical and electronic	10.69	10.30	428	412	40.0	22,244	21,424	2,080
equipment assemblers Electromechanical	12.26	10.86	488	434	39.8	25,355	22,570	2,068
equipment assemblers Engine and other machine	11.28	11.00	446	430	39.6	23,217	22,360	2,059
assemblers	18.99	17.47	760	699	40.0	39,499	36,327	2,080
and fitters Miscellaneous assemblers and	14.65	14.90	586	596	40.0	30,472	30,988	2,080
fabricators	11.02	10.36	439	415	39.9	22,825	21,549	2,072
fabricators Team assemblers	12.38 11.36	13.00 11.00	495	520 440	40.0 40.0	25,750 23,544	27,040	2,080 2,073
Bakers	11.18	10.50	454 437	420	39.1	22,700	22,800 21,840	2,073
Butchers and other meat, poultry, and fish								
processing workers Butchers and meat cutters	13.56 13.82	13.30 13.95	532 545	525 558	39.2 39.5	27,671 28,365	27,300 29,016	2,041 2,053
Meat, poultry, and fish cutters and trimmers	14.35	17.38	532	580	37.1	27,648	30,160	1,927
Slaughterers and meat packers	10.00	9.50	400	380	40.0	20,794	19,760	2,080
Miscellaneous food processing workers	11.07	11.00	439	429	39.7	22,772	22,295	2,057
Food batchmakers Computer control	11.87	12.25	466	446	39.3	24,125	22,295	2,033
programmers and operators Computer-controlled machine tool operators,	17.67	16.95	689	660	39.0	35,811	34,320	2,026
metal and plastic Numerical tool and process	16.82	16.00	653	631	38.8	33,951	32,802	2,019
control programmers	23.66	21.64	946	865	40.0	49,210	45,001	2,080

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2	Weekly ³			Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Production occupations									
-Continued									
Forming machine setters,									
operators, and tenders,	¢12.27	¢12.25	\$522	\$526	20.8	\$27.602	\$27.220	2.071	
metal and plastic Extruding and drawing	\$13.37	\$13.25	\$533	\$526	39.8	\$27,692	\$27,330	2,071	
machine setters,									
operators, and tenders,									
metal and plastic	13.86	14.00	550	560	39.7	28,600	29,120	2,063	
Rolling machine setters,		- 1100				_==,===	,,	_,,,,,	
operators, and tenders,									
metal and plastic	13.05	12.34	522	494	40.0	27,142	25,667	2,080	
Machine tool cutting setters,									
operators, and tenders,									
metal and plastic	13.49	12.60	539	504	40.0	28,028	26,208	2,078	
Cutting, punching, and									
press machine setters,									
operators, and tenders,	12.96	11.75	519	470	40.0	26,963	24,440	2,080	
metal and plastic Drilling and boring	12.90	11.73	319	470	40.0	20,903	24,440	2,000	
machine tool setters,									
operators, and tenders,									
metal and plastic	12.25	11.86	489	474	39.9	25,364	23,920	2,071	
Grinding, lapping,						,	,	,	
polishing, and buffing									
machine tool setters,									
operators, and tenders,									
metal and plastic	13.64	13.07	545	523	40.0	28,339	27,179	2,078	
Lathe and turning machine									
tool setters, operators,									
and tenders, metal and	16.23	16.00	649	640	40.0	33,733	33,280	2.079	
plastic Milling and planing	10.23	10.00	049	040	40.0	33,733	33,200	2,078	
machine setters,									
operators, and tenders,									
metal and plastic	16.57	18.81	663	753	40.0	34,465	39,131	2,080	
Machinists	19.43	19.50	777	781	40.0	40,382	40,627	2,078	
Model makers and									
patternmakers, metal and									
plastic	18.17	16.95	727	678	40.0	37,798	35,256	2,080	

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Molders and molding								
machine setters, operators, and tenders, metal and plastic Molding, coremaking, and casting machine setters, operators, and tenders,	\$11.89	\$11.00	\$467	\$430	39.3	\$24,299	\$22,360	2,043
metal and plastic Multiple machine tool setters, operators, and tenders,	11.61	10.75	456	420	39.3	23,706	21,840	2,042
metal and plastic	12.84 21.09	11.85 21.00	497 843	460 840	38.7 40.0	25,858 43,718	23,920 43,680	2,014 2,073
brazing workers	15.81	15.00	632	600	40.0	32,854	31,200	2,078
and brazers Welding, soldering, and brazing machine setters, operators, and	15.87	15.00	635	600	40.0	32,993	31,200	2,078
tenders Miscellaneous metalworkers	14.04	13.13	562	525	40.0	29,201	27,310	2,080
and plastic workers Heat treating equipment setters, operators, and tenders, metal and	14.13	13.85	568	560	40.2	29,525	29,120	2,089
plasticLay-out workers, metal and	14.18	13.85	567	554	40.0	29,488	28,808	2,080
plastic Plating and coating machine setters, operators, and tenders,	18.89	15.50	756	620	40.0	39,295	32,240	2,080
metal and plastic Tool grinders, filers, and	13.33	12.00	533	480	40.0	27,729	24,960	2,080
sharpeners Bookbinders and bindery	14.64	15.39	574	615	39.3	29,873	32,001	2,041
workers Bindery workers Printers Job printers	12.63 12.49 16.08 17.02	11.21 11.00 16.00 18.00	498 492 638 666	440 440 640 720	39.4 39.4 39.7 39.1	25,886 25,595 33,188 34,621	22,880 22,880 33,280 37,440	2,050 2,049 2,064 2,034

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Prepress technicians and								
workers	\$16.66	\$16.73	\$661	\$669	39.7	\$34,390	\$34,800	2,065
Printing machine operators	15.61	15.19	622	608	39.8	32,336	31,595	2,071
Laundry and dry-cleaning								
workers	10.77	10.00	422	391	39.1	21,928	20,317	2,035
Pressers, textile, garment, and								
related materials	9.35	9.00	362	351	38.7	18,817	18,252	2,013
Sewing machine operators	9.48	9.14	371	366	39.2	19,307	19,011	2,037
Tailors, dressmakers, and								
sewers	14.74	12.14	550	431	37.3	28,610	22,425	1,941
Tailors, dressmakers, and	14.20	10.14	504	421	27.1	07.777	22.425	1.022
custom sewers	14.38	12.14	534	431	37.1	27,777	22,425	1,932
Textile machine setters,	10.47	10.15	414	100	20.6	21.540	21 112	2.059
operators, and tenders	10.47	10.15	414	406	39.6	21,540	21,112	2,058
Textile bleaching and								
dyeing machine operators and tenders	13.62	10.40	545	416	40.0	28,333	21,632	2,080
Textile cutting machine	15.02	10.40	343	410	40.0	20,333	21,032	2,000
setters, operators, and								
tenders	9.48	9.50	372	380	39.2	19,323	19,760	2,039
Textile winding, twisting,	7. 4 0	9.50	312	360	39.2	19,323	19,700	2,039
and drawing out								
machine setters,								
operators, and tenders	11.01	10.92	435	437	39.5	22,619	22,714	2,054
Miscellaneous textile,	11.01	10.52	133	137	37.3	22,017	22,711	2,031
apparel, and furnishings								
workers	13.19	11.00	519	440	39.3	26,990	22,880	2,046
Upholsterers	12.92	10.50	514	420	39.8	26,752	21,840	2,071
Cabinetmakers and bench							,	,
carpenters	13.89	14.00	556	560	40.0	28,890	29,120	2,079
Furniture finishers	13.36	12.25	534	490	40.0	27,785	25,480	2,080
Woodworking machine							·	
setters, operators, and								
tenders	12.22	11.68	487	466	39.9	25,297	24,299	2,071
Sawing machine setters,								
operators, and tenders,								
wood	11.80	11.00	471	440	39.9	24,418	22,880	2,070
Woodworking machine								
setters, operators, and								
tenders, except sawing	12.61	13.00	503	520	39.9	26,132	27,040	2,072

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2	Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Power plant operators,								
distributors, and								
dispatchers	\$26.61	\$27.85	\$1,065	\$1,114	40.0	\$55,358	\$57,928	2,080
Power plant operators	25.93	27.82	1,037	1,113	40.0	53,934	57,859	2,080
Water and liquid waste								
treatment plant and	10.75	10.21	700	720	40.0	41.075	27 077	2.000
system operators Miscellaneous plant and	19.75	18.21	790	728	40.0	41,075	37,877	2,080
system operators	25.80	28.60	1,017	1,064	39.4	52,905	55,307	2,051
Gas plant operators	29.76	32.12	1,017	1,004	40.0	61,907	66,810	2,031
Chemical processing machine	29.10	32.12	1,191	1,203	40.0	01,907	00,610	2,000
setters, operators, and								
tenders	17.17	16.62	687	665	40.0	35,718	34,570	2,080
Chemical equipment	17.17	10.02	007	005	10.0	35,710	31,370	2,000
operators and tenders	17.01	15.18	681	607	40.0	35,389	31,574	2,080
Crushing, grinding, polishing,						,	,	,
mixing, and blending								
workers	14.63	14.00	584	560	39.9	29,513	27,438	2,018
Crushing, grinding, and								
polishing machine								
setters, operators, and								
tenders	15.77	15.40	631	616	40.0	32,334	27,438	2,050
Grinding and polishing								
workers, hand	12.90	11.50	516	460	40.0	26,035	23,504	2,019
Mixing and blending								
machine setters,	15.06	14.70	600	502	20.0	20.120	20.240	2.000
operators, and tenders	15.06	14.79	600	592	39.9	30,130	28,240	2,000
Cutting workers	13.45	12.97	532	500	39.6	27,670	26,021	2,058
Cutting and clining	14.42	15.00	577	600	40.0	29,989	31,200	2,080
Cutting and slicing machine setters,								
operators, and tenders	13.17	12.50	520	500	39.4	27,023	26,000	2,051
Extruding, forming, pressing,	13.17	12.50	320	300	37.4	27,023	20,000	2,031
and compacting machine								
setters, operators, and								
tenders	12.13	12.48	485	499	40.0	25,230	25,958	2,080
Furnace, kiln, oven, drier, and	-2.20	-20		.,,		==,===	,,,,,,,	_,
kettle operators and								
tenders	11.86	11.46	474	458	40.0	24,673	23,837	2,080

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Inspectors, testers, sorters,								
samplers, and weighers Medical, dental, and ophthalmic laboratory	\$14.31	\$13.00	\$571	\$520	39.9	\$29,558	\$27,040	2,066
technicians Dental laboratory	17.41	16.05	682	616	39.2	35,472	32,032	2,038
technicians Packaging and filling machine operators and	18.69	16.05	728	631	38.9	37,839	32,795	2,025
tenders Painting workers Coating, painting, and spraying machine	12.68 14.36	12.70 13.00	505 575	508 520	39.8 40.1	26,015 29,897	26,414 27,040	2,051 2,082
setters, operators, and tenders	12.63	12.00	505	480	40.0	26,215	24,960	2,075
Painters, transportation equipment	18.22	17.00	736	680	40.4	38,267	35,360	2,100
decorating workers Photographic process workers and processing machine	13.13	13.00	522	520	39.8	27,155	27,040	2,068
operatorsPhotographic process	12.57	11.00	495	440	39.4	25,723	22,880	2,047
workersPhotographic processing	13.65	11.00	542	440	39.7	28,192	22,880	2,066
machine operators Miscellaneous production	11.94	12.00	468	480	39.2	24,318	24,960	2,036
workers Cementing and gluing machine operators and	11.63	10.50	462	420	39.8	24,013	21,840	2,065
tenders Molders, shapers, and casters, except metal	11.09	9.25	443	370	40.0	23,061	19,240	2,080
and plastic Paper goods machine	11.57	11.00	463	440	40.0	24,074	22,880	2,080
setters, operators, and tenders Helpersproduction	15.02	15.33	593	613	39.5	30,846	31,886	2,053
workers	10.56	10.00	420	400	39.8	21,840	20,800	2,069

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 " 1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations First-line supervisors/managers of	\$13.89	\$13.00	\$561	\$519	40.4	\$28,951	\$26,520	2,084
helpers, laborers, and material movers, hand First-line supervisors/managers of	19.29	16.78	794	671	41.2	41,063	34,528	2,129
transportation and material-moving machine and vehicle operators Bus drivers	21.78 11.96	22.65 11.63	922 462	906 465	42.3 38.6	47,933 22,942	47,102 24,197	2,201 1,917
Bus drivers, school	10.78	10.28	369	319	34.3	14,819	12,266	1,375
Driver/sales workers and truck drivers	15.50 15.53	15.00 15.00	635 626	600 610	40.9 40.3	32,655 32,545	31,200 31,720	2,107 2,095
Truck drivers, heavy and tractor-trailer	16.69	15.70	695	640	41.7	35,558	33,263	2,130
Truck drivers, light or delivery services Taxi drivers and chauffeurs Sailors and marine oilers	13.00 9.96 13.71	12.00 9.45 14.16	516 382 543	480 360 566	39.7 38.3 39.6	26,805 19,847 27,226	24,960 18,720 26,053	2,062 1,993 1,986
Ship and boat captains and operators	19.77	20.00	936	1,021	47.3	46,976	53,075	2,376
Captains, mates, and pilots of water vessels	19.77	20.00	936	1,021	47.3	46,976	53,075	2,376
Parking lot attendants Service station attendants	8.86 10.65	7.50 9.05	331 423	263 362	37.4 39.7	17,226 21,981	13,650 18,832	1,945 2,063
Conveyor operators and tenders Crane and tower operators	11.28 18.71	9.50 18.76	451 748	380 750	40.0 40.0	23,457 38,692	19,760 39,021	2,080 2,068
Dredge, excavating, and loading machine operators Excavating and loading machine and dragline	16.48	16.00	657	640	39.9	33,481	32,552	2,032
operators Industrial truck and tractor	16.43	16.00	655	640	39.9	33,366	32,448	2,031
operatorsLaborers and material	13.86	13.17	555	520	40.0	28,827	27,040	2,080
movers, hand	10.65	10.00	422	400	39.6	21,815	20,800	2,047
equipment	9.82	9.00	392	360	39.9	20,366	18,720	2,073

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued Laborers and freight, stock, and material movers, hand Machine feeders and offbearers Packers and packagers, hand	\$11.14 10.63 9.92 11.56	\$10.40 10.04 9.56 10.50	\$440 425 393 476	\$408 402 380 475	39.5 40.0 39.7 41.2	\$22,688 22,113 20,301 24,753	\$20,904 20,883 19,656 24,715	2,037 2,080 2,046 2,141

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number

of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.