Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$18.51 | \$15.00 | \$736 | \$600 | 39.7 | \$37,936 | \$31,088 | 2,050 |
| Management occupations .. | 35.79 | 29.96 | 1,470 | 1,241 | 41.1 | 76,245 | 64,376 | 2,130 |
| Chief executives .................. | 70.77 | 65.98 | 3,187 | 3,000 | 45.0 | 165,725 | 156,000 | 2,342 |
| General and operations managers $\qquad$ | 38.99 | 32.27 | 1,666 | 1,403 | 42.7 | 86,613 | 72,961 | 2,222 |
| Advertising and promotions managers $\qquad$ | 31.96 | 26.44 | 1,269 | 1,058 | 39.7 | 65,994 | 54,999 | 2,065 |
| Marketing and sales managers | 48.64 | 41.60 | 2,003 | 1,702 | 41.2 | 104,134 | 88,519 | 2,141 |
| Marketing managers ......... | 56.33 | 43.27 | 2,253 | 1,731 | 40.0 | 117,161 | 90,000 | 2,080 |
| Sales managers ................ | 44.14 | 41.51 | 1,849 | 1,702 | 41.9 | 96,158 | 88,519 | 2,179 |
| Public relations managers ...... | 39.61 | 32.83 | 1,576 | 1,231 | 39.8 | 81,945 | 64,020 | 2,069 |
| Administrative services managers $\qquad$ | 24.98 | 24.29 | 1,018 | 1,038 | 40.8 | 52,901 | 54,001 | 2,118 |
| Computer and information systems managers $\qquad$ | 50.21 | 47.86 | 1,999 | 1,914 | 39.8 | 103,944 | 99,547 | 2,070 |
| Financial managers ............... | 35.07 | 30.05 | 1,428 | 1,203 | 40.7 | 74,090 | 62,560 | 2,113 |
| Human resources managers ... Compensation and benefits | 35.14 | 31.98 | 1,397 | 1,279 | 39.8 | 72,668 | 66,518 | 2,068 |
| managers | 30.13 | 30.13 | 1,228 | 1,312 | 40.7 | 63,851 | 68,199 | 2,119 |
| Training and development managers $\qquad$ | 40.28 | 35.70 | 1,582 | 1,279 | 39.3 | 82,283 | 66,518 | 2,043 |
| Industrial production managers $\qquad$ | 34.07 | 28.85 | 1,409 | 1,296 | 41.4 | 73,235 | 66,950 | 2,149 |
| Purchasing managers ............ | 35.02 | 29.31 | 1,421 | 1,172 | 40.6 | 73,893 | 60,963 | 2,110 |
| Transportation, storage, and distribution managers ...... | 29.63 | 26.04 | 1,199 | 1,112 | 40.5 | 62,344 | 57,845 | 2,104 |
| Construction managers .......... | 35.13 | 35.00 | 1,479 | 1,440 | 42.1 | 76,540 | 74,999 | 2,179 |
| Education administrators | 24.67 | 26.01 | 994 | 1,040 | 40.3 | 50,339 | 50,499 | 2,041 |
| Education administrators, preschool and child care center/program ..... | 21.40 | 21.90 | 871 | 876 | 40.7 | 44,652 | 45,556 | 2,086 |
| Education administrators, elementary and secondary school $\qquad$ | 36.25 | 32.50 | 1,425 | 1,250 | 39.3 | 72,033 | 60,218 | 1,987 |
| Education administrators, postsecondary | 28.72 | 28.71 | 1,118 | 1,149 | 38.9 | 55,973 | 50,499 | 1,949 |
| Engineering managers .......... | 51.13 | 53.00 | 2,097 | 2,272 | 41.0 | 109,069 | 118,144 | 2,133 |
| Food service managers .......... | 24.13 | 21.64 | 1,103 | 963 | 45.7 | 56,920 | 49,117 | 2,359 |
| Funeral directors .................. | 23.34 | 20.10 | 971 | 804 | 41.6 | 50,500 | 41,800 | 2,164 |
| Lodging managers ................ | 21.20 | 17.64 | 902 | 794 | 42.6 | 46,929 | 41,278 | 2,214 |
| Medical and health services managers $\qquad$ | 33.28 | 30.00 | 1,350 | 1,200 | 40.6 | 70,221 | 62,400 | 2,110 |

See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Business and financial operations occupations <br> -Continued <br> Training and development specialists $\qquad$ | \$22.88 | \$18.06 | \$933 | \$722 | 40.8 | \$40,905 | \$37,440 | 1,788 |
| Logisticians ......................... | 21.98 | 19.23 | 879 | 769 | 40.0 | 45,719 | 40,000 | 2,080 |
| Management analysts $\qquad$ <br> Meeting and convention | 35.22 | 30.21 | 1,480 | 1,208 | 42.0 | 76,979 | 62,828 | 2,186 |
| Meeting and convention planners $\qquad$ | 21.40 | 21.48 | 924 | 962 | 43.2 | 48,040 | 50,000 | 2,245 |
| Accountants and auditors ...... | 28.74 | 27.08 | 1,163 | 1,096 | 40.5 | 60,464 | 57,000 | 2,104 |
| Appraisers and assessors of real estate | 25.46 | 25.79 | 1,019 | 1,032 | 40.0 | 52,965 | 53,639 | 2,080 |
| Credit analysts ..................... | 28.55 | 28.28 | 1,128 | 1,131 | 39.5 | 58,663 | 58,814 | 2,055 |
| Financial analysts and advisors $\qquad$ | 37.45 | 27.82 | 1,492 | 1,085 | 39.8 | 77,573 | 56,441 | 2,072 |
| Financial analysts ............. | 43.69 | 36.06 | 1,817 | 1,442 | 41.6 | 94,509 | 75,001 | 2,163 |
| Personal financial advisors | 34.09 | 21.49 | 1,363 | 860 | 40.0 | 70,899 | 44,701 | 2,080 |
| Insurance underwriters ...... | 33.43 | 29.94 | 1,248 | 1,085 | 37.3 | 64,920 | 56,441 | 1,942 |
| Loan counselors and officers | 35.43 | 23.89 | 1,417 | 950 | 40.0 | 73,671 | 49,400 | 2,080 |
| Loan officers .................... | 35.80 | 24.39 | 1,432 | 962 | 40.0 | 74,485 | 50,005 | 2,080 |
| Computer and mathematical science occupations | 34.24 | 33.16 | 1,378 | 1,324 | 40.3 | 71,607 | 68,796 | 2,092 |
| Computer programmers ......... | 33.04 | 32.98 | 1,350 | 1,302 | 40.9 | 70,208 | 67,724 | 2,125 |
|  | 42.24 | 42.25 | 1,695 | 1,690 | 40.1 | 88,151 | 87,882 | 2,087 |
| Computer software engineers, applications <br> Computer software engineers, systems software | 41.65 43.76 | 42.25 41.90 | 1,669 1,762 | 1,690 1,676 | 40.1 40.3 | 86,801 91,624 | 87,882 87,142 | 2,084 2,094 |
| Computer support specialists | 24.70 | 19.41 | 1,762 975 | 1,676 769 | 39.5 | 50,712 | 40,000 | 2,053 |
| Computer systems analysts .... | 41.05 | 41.55 | 1,658 | 1,692 | 40.4 | 86,241 | 88,001 | 2,101 |
| Database administrators ........ | 30.46 | 26.81 | 1,230 | 1,072 | 40.4 | 63,941 | 55,763 | 2,099 |
| Network and computer systems administrators ..... | 29.23 | 28.34 | 1,175 | 1,133 | 40.2 | 60,800 | 58,941 | 2,080 |
| Network systems and data communications analysts | 30.79 | 25.47 | 1,237 | 1,038 | 40.2 | 64,308 | 54,001 | 2,089 |
| Architecture and engineering occupations | 29.45 | 27.44 | 1,194 | 1,115 | 40.6 | 62,054 | 58,001 | 2,107 |
| Architects, except naval ......... | 31.09 | 27.76 | 1,281 | 1,154 | 41.2 | 66,601 | 60,000 | 2,142 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Architecture and engineering occupations -Continued Architects, except landscape and naval ..... | \$31.14 | \$27.44 | \$1,285 | \$1,154 | 41.3 | \$66,809 | \$60,000 | 2,145 |
| Surveyors, cartographers, and photogrammetrists | 29.13 | 27.23 | 1,169 | 1,089 | 40.1 | 60,805 | 56,640 | 2,088 |
| Surveyors ......................... | 32.56 | 30.00 | 1,308 | 1,200 | 40.2 | 68,042 | 62,400 | 2,090 |
| Engineers ............................ | 36.44 | 34.19 | 1,497 | 1,390 | 41.1 | 77,729 | 72,268 | 2,133 |
| Chemical engineers | 28.20 | 33.98 | 1,128 | 1,359 | 40.0 | 58,651 | 70,680 | 2,080 |
| Civil engineers ................. | 34.29 | 33.57 | 1,426 | 1,360 | 41.6 | 74,152 | 70,720 | 2,163 |
| Computer hardware engineers $\qquad$ | 52.63 | 51.79 | 2,283 | 2,291 | 43.4 | 118,730 | 119,124 | 2,256 |
| Electrical and electronics engineers $\qquad$ | 35.54 | 34.25 | 1,466 | 1,379 | 41.3 | 76,250 | 71,718 | 2,146 |
| Electrical engineers ....... | 32.22 | 33.17 | 1,312 | 1,327 | 40.7 | 68,230 | 68,994 | 2,118 |
| Electronics engineers, except computer $\qquad$ Industrial engineers, including health and safety | 37.78 37.90 | 34.90 33.78 | 1,573 1,580 | 1,404 1,442 | 41.6 41.7 | 81,789 82,167 | 73,000 75,001 | 2,165 2,168 |
| Industrial engineers ............................ | 34.42 | 33.78 | 1,445 | 1,442 | 42.0 | 75,130 | 75,001 | 2,183 |
| Mechanical engineers ........ | 32.94 | 32.72 | 1,346 | 1,365 | 40.9 | 69,973 | 71,001 | 2,124 |
| Petroleum engineers .......... | 48.02 | 46.92 | 1,921 | 1,877 | 40.0 | 95,163 | 97,600 | 1,982 |
| Drafters ............................... | 22.56 | 21.50 | 899 | 860 | 39.8 | 46,705 | 44,720 | 2,070 |
| Architectural and civil drafters $\qquad$ | 23.32 | 23.00 | 933 | 920 | 40.0 | 48,502 | 47,840 | 2,080 |
| Electrical and electronics drafters $\qquad$ | 18.15 | 16.00 | 726 | 640 | 40.0 | 37,761 | 33,280 | 2,080 |
| Mechanical drafters .......... | 20.04 | 19.31 | 801 | 772 | 40.0 | 41,677 | 40,165 | 2,080 |
| Engineering technicians, except drafters | 23.25 | 20.80 | 930 | 832 | 40.0 | 48,329 | 43,264 | 2,078 |
| Electrical and electronic engineering technicians | 24.76 | 25.05 | 991 | 1,002 | 40.0 | 51,516 | 52,104 | 2,080 |
| Environmental engineering technicians | 30.81 | 38.25 | 1,232 | 1,530 | 40.0 | 62,778 | 76,500 | 2,038 |
| Mechanical engineering technicians $\qquad$ | 24.79 | 20.64 | 991 | 826 | 40.0 | 51,510 | 42,937 | 2,078 |
| Surveying and mapping technicians $\qquad$ | 17.87 | 15.00 | 715 | 600 | 40.0 | 37,170 | 31,200 | 2,080 |
| Life, physical, and social science occupations | 29.44 | 25.93 | 1,166 | 1,037 | 39.6 | 60,500 | 53,934 | 2,055 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and
median hourly, weekly, annual earnings and mean weekly and annual
hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Arts, design, entertainment, <br> sports, and media <br> occupations-Continued <br> Artists and related workers $\$ 22.38$ $\$ 21.79$ $\$ 882$ $\$ 872$    <br> 29.4 $\$ 45,878$ $\$ 45,319$ 2.050     |  |  |  |  |  |  |  |  |
| Designers ............................ | 22.29 | 19.23 | 887 | 769 | 39.8 | 46,129 | 40,000 | 2,069 |
| Commercial and industrial designers | 31.34 | 32.45 | 1,260 | 1,298 | 40.2 | 65,510 | 67,500 | 2,090 |
| Floral designers ................ | 12.67 | 10.27 | 503 | 411 | 39.7 | 26,180 | 21,366 | 2,066 |
| Graphic designers ............. | 20.19 | 18.75 | 804 | 750 | 39.8 | 41,823 | 38,998 | 2,071 |
| Interior designers .............. | 24.68 | 22.00 | 955 | 904 | 38.7 | 49,675 | 47,008 | 2,013 |
| Actors, producers, and directors $\qquad$ | 39.01 | 22.96 | 1,561 | 918 | 40.0 | 81,146 | 47,751 | 2,080 |
| Producers and directors ..... | 39.01 | 22.96 | 1,561 | 918 | 40.0 | 81,146 | 47,751 | 2,080 |
| Athletes, coaches, umpires, and related workers $\qquad$ | 29.07 | 31.73 | 1,157 | 1,111 | 39.8 | 60,167 | 57,750 | 2,069 |
| Coaches and scouts ........... | 27.03 | 22.25 | 1,075 | 1,111 | 39.8 | 55,894 | 57,750 | 2,068 |
| News analysts, reporters and correspondents $\qquad$ | 17.36 | 13.46 | 687 | 542 | 39.5 | 35,708 | 28,205 | 2,056 |
| correspondents | 17.54 | 13.46 | 693 | 538 | 39.5 | 36,048 | 27,997 | 2,055 |
| Public relations specialists ..... | 24.28 | 21.57 | 962 | 918 | 39.6 | 50,012 | 47,751 | 2,060 |
| Writers and editors ............... | 28.18 | 21.03 | 1,125 | 983 | 39.9 | 58,514 | 51,106 | 2,076 |
| Editors ............................. | 22.51 | 20.32 | 906 | 813 | 40.2 | 47,095 | 42,274 | 2,093 |
| Technical writers .............. | 33.73 | 31.71 | 1,334 | 1,268 | 39.5 | 69,363 | 65,951 | 2,056 |
| Miscellaneous media and communication workers | 21.14 | 20.43 | 687 | 750 | 32.5 | 35,737 | 39,000 | 1,690 |
| Broadcast and sound engineering technicians and radio operators .......... | 21.45 | 18.55 | 906 | 742 | 42.2 | 47,109 | 38,574 | 2,197 |
| Broadcast technicians ........ | 19.65 | 16.71 | 825 | 658 | 42.0 | 42,919 | 34,237 | 2,185 |
| Photographers ...................... | 13.73 | 14.49 | 554 | 560 | 40.3 | 28,784 | 29,120 | 2,097 |
| Television, video, and motion picture camera operators and editors $\qquad$ | 18.65 | 14.92 | 746 | 597 | 40.0 | 38,799 | 31,038 | 2,080 |
| Camera operators, television, video, and motion picture $\qquad$ | 14.59 | 14.92 | 584 | 597 | 40.0 | 30,348 | 31,038 | 2,080 |
| Healthcare practitioner and technical occupations | 30.36 | 24.29 | 1,192 | 946 | 39.2 | 61,934 | 49,160 | 2,040 |
| Dietitians and nutritionists ..... | 22.89 | 21.64 | 910 | 865 | 39.8 | 47,324 | 45,001 | 2,068 |
| Pharmacists ......................... | 49.49 | 50.47 | 1,970 | 2,019 | 39.8 | 102,457 | 104,978 | 2,070 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare practitioner and technical occupations -Continued |  |  |  |  |  |  |  |  |
| Physicians and surgeons ....... | \$87.84 | \$85.53 | \$3,724 | \$3,616 | 42.4 | \$193,643 | \$188,032 | 2,204 |
| Family and general practitioners | 95.30 | 78.97 | 3,834 | 3,133 | 40.2 | 199,351 | 162,898 | 2,092 |
| Internists, general ............. | 93.08 | 67.53 | 3,571 | 2,532 | 38.4 | 185,680 | 131,689 | 1,995 |
| Physician assistants .............. | 39.87 | 38.14 | 1,607 | 1,591 | 40.3 | 83,585 | 82,747 | 2,097 |
| Registered nurses ................. | 28.69 | 26.25 | 1,131 | 1,050 | 39.4 | 58,799 | 54,600 | 2,050 |
| Therapists ........................... | 31.29 | 29.71 | 1,224 | 1,105 | 39.1 | 63,254 | 57,201 | 2,022 |
| Occupational therapists ..... | 32.89 | 29.71 | 1,303 | 1,188 | 39.6 | 67,168 | 54,414 | 2,042 |
| Physical therapists ............ | 36.08 | 31.45 | 1,402 | 1,250 | 38.8 | 72,882 | 65,000 | 2,020 |
| Respiratory therapists | 22.66 | 22.52 | 894 | 893 | 39.5 | 46,496 | 46,426 | 2,052 |
| Speech-language pathologists | 26.10 | 24.05 | 1,011 | 962 | 38.7 | 51,455 | 48,108 | 1,971 |
| Clinical laboratory technologists and technicians $\qquad$ | 18.56 | 17.60 | 747 | 727 | 40.3 | 38,854 | 37,805 | 2,094 |
| Medical and clinical laboratory technologists Medical and clinical | 19.60 | 18.85 | 824 | 762 | 42.1 | 42,859 | 39,603 | 2,187 |
| laboratory technicians .. | 17.90 | 17.55 | 702 | 695 | 39.2 | 36,483 | 36,153 | 2,038 |
| Dental hygienists ................. | 30.80 | 32.00 | 1,057 | 1,083 | 34.3 | 54,967 | 56,340 | 1,785 |
| Diagnostic related technologists and technicians $\qquad$ | 27.80 | 27.04 | 1,094 | 1,134 | 39.4 | 56,884 | 58,968 | 2,046 |
| Radiologic technologists and technicians | 26.72 | 26.75 | 1,064 | 1,070 | 39.8 | 55,345 | 55,640 | 2,071 |
| Emergency medical technicians and paramedics $\qquad$ | 13.32 | 11.07 | 526 | 424 | 39.5 | 27,359 | 22,027 | 2,053 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 15.46 | 15.00 | 609 | 600 | 39.4 | 31,662 | 31,200 | 2,048 |
| Pharmacy technicians ........ | 13.87 | 13.94 | 546 | 521 | 39.4 | 28,384 | 27,107 | 2,047 |
| Surgical technologists ........ | 20.39 | 20.16 | 802 | 786 | 39.3 | 41,710 | 40,889 | 2,046 |
| Licensed practical and licensed vocational nurses | 18.00 | 18.00 | 702 | 690 | 39.0 | 36,496 | 35,880 | 2,028 |
| Medical records and health information technicians ... | 15.19 | 14.34 | 598 | 560 | 39.4 | 31,099 | 29,141 | 2,047 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Miscellaneous health technologists and technicians $\qquad$ | \$17.24 | \$16.40 | \$681 | \$640 | 39.5 | \$35,409 | \$33,280 | 2,054 |
| Healthcare support occupations | 13.01 | 12.00 | 497 | 464 | 38.2 | 25,822 | 24,133 | 1,985 |
| Nursing, psychiatric, and home health aides $\qquad$ | 10.23 9.55 | 9.85 | 400 | 382 380 | 39.1 39.3 | 20,804 | 19,885 | 2,033 |
| Home health aides Nursing aides, orderlies, and attendants $\qquad$ | 9.55 10.55 | 9.51 10.00 | 375 412 | 380 392 | 39.3 39.1 | 19,524 21,426 | 19,760 20,384 | 2,044 2,031 |
| Psychiatric aides ............... | 9.64 | 9.56 | 372 | 368 | 38.5 | 19,324 | 19,115 | 2,004 |
| Physical therapist assistants and aides $\qquad$ | 19.50 | 17.18 | 762 | 684 | 39.1 | 39,607 | 35,568 | 2,032 |
| Physical therapist assistants | 25.46 | 30.00 | 1,009 | 1,200 | 39.6 | 52,478 | 62,400 | 2,061 |
| Physical therapist aides ...... | 11.14 | 10.48 | 427 | 419 | 38.3 | 22,188 | 21,798 | 1,992 |
| Miscellaneous healthcare support occupations | 14.19 | 13.48 | 533 | 517 | 37.5 | 27,691 | 26,884 | 1,951 |
| Dental assistants ............... | 16.80 | 16.50 | 594 | 578 | 35.4 | 30,881 | 30,035 | 1,838 |
| Medical assistants ............. | 12.99 | 12.50 | 506 | 500 | 38.9 | 26,302 | 26,000 | 2,024 |
| Medical transcriptionists ... | 14.34 | 13.85 | 546 | 544 | 38.0 | 28,377 | 28,267 | 1,979 |
| Pharmacy aides ................ | 11.16 | 10.84 | 415 | 416 | 37.2 | 21,600 | 21,632 | 1,936 |
| Veterinary assistants and laboratory animal caretakers $\qquad$ | 12.21 | 11.70 | 485 | 468 | 39.7 | 25,197 | 24,336 | 2,063 |
| Protective service occupations <br> Security guards and gaming | 10.46 | 10.00 | 415 | 390 | 39.7 | 20,755 | 19,989 | 1,984 |
| surveillance officers | 10.06 | 9.50 | 398 | 380 | 39.6 | 20,709 | 19,760 | 2,058 |
| Security guards ................ | 10.06 | 9.50 | 398 | 380 | 39.6 | 20,709 | 19,760 | 2,058 |
| Miscellaneous protective service workers $\qquad$ | 10.63 | 9.42 | 413 | 360 | 38.9 | 9,083 | 5,587 | 855 |
| Lifeguards, ski patrol, and other recreational protective service workers $\qquad$ | 8.85 | 8.73 | 337 | 349 | 38.1 | 5,203 | 5,587 | 588 |
| Food preparation and serving related occupations | 8.79 | 8.25 | 334 | 312 | 38.1 | 17,262 | 16,120 | 1,965 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Sales and related occupations <br> -Continued <br> Retail salespersons $\qquad$ | \$14.94 | \$12.00 | \$601 | \$469 | 40.2 | \$31,016 | \$24,395 | 2,076 |
| Advertising sales agents ........ | 25.20 | 17.71 | 986 | 709 | 39.1 | 51,279 | 36,845 | 2,035 |
| Insurance sales agents ........... | 28.24 | 21.16 | 1,118 | 824 | 39.6 | 58,147 | 42,848 | 2,059 |
| Securities, commodities, and financial services sales agents $\qquad$ | 56.47 | 33.28 | 2,263 | 1,331 | 40.1 | 117,686 | 69,214 | 2,084 |
| Travel agents ....................... | 15.18 | 14.85 | 588 | 560 | 38.8 | 30,586 | 29,120 | 2,015 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 30.92 | 24.31 | 1,248 | 972 | 40.4 | 64,848 | 50,563 | 2,097 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 42.50 | 32.55 | 1,705 | 1,302 | 40.1 | 88,655 | 67,700 | 2,086 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 27.03 | 22.51 | 1,094 | 910 | 40.5 | 56,786 | 47,093 | 2,101 |
| Models, demonstrators, and product promoters | 17.37 | 14.18 | 691 | 567 | 39.8 | 35,946 | 29,484 | 2,070 |
| Demonstrators and product promoters $\qquad$ | 17.37 | 14.18 | 691 | 567 | 39.8 | 35,946 | 29,484 | 2,070 |
| Real estate brokers and sales agents $\qquad$ | 23.88 | 19.74 | 969 | 811 | 40.6 | 50,365 | 42,179 | 2,109 |
| Real estate sales agents ...... | 24.63 | 21.25 | 988 | 850 | 40.1 | 51,386 | 44,200 | 2,086 |
| Sales engineers ............... | 32.13 | 31.20 | 1,316 | 1,248 | 41.0 | 68,425 | 64,898 | 2,130 |
| Telemarketers ...................... | 11.93 | 10.14 | 461 | 396 | 38.6 | 23,961 | 20,571 | 2,008 |
| Miscellaneous sales and related workers $\qquad$ | 19.01 | 12.50 | 755 | 488 | 39.7 | 39,230 | 25,350 | 2,064 |
| Office and administrative support occupations $\qquad$ First-line | 15.09 | 14.28 | 595 | 563 | 39.4 | 30,860 | 29,250 | 2,045 |
| supervisors/managers of office and administrative support workers | 20.83 | 20.05 | 826 | 802 | 39.6 | 42,930 | 41,704 | 2,061 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations <br> -Continued <br> Switchboard operators, including answering service $\qquad$ | \$11.96 | \$11.39 | \$469 | \$452 | 39.2 | \$24,400 | \$23,483 | 2,040 |
| Telephone operators | 17.16 | 17.67 | 653 | 662 | 38.1 | 33,964 | 34,449 | 1,980 |
| Financial clerks .................... | 14.50 | 14.00 | 572 | 556 | 39.5 | 29,747 | 28,912 | 2,052 |
| Bill and account collectors Billing and posting clerks | 16.00 | 14.73 | 639 | 589 | 39.9 | 33,130 | 30,647 | 2,071 |
| Billing and posting clerks and machine operators | 14.23 | 14.04 | 559 | 560 | 39.3 | 29,045 | 29,120 | 2,041 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 15.64 | 15.00 | 616 | 596 | 39.4 | 32,041 | 31,017 | 2,048 |
| Payroll and timekeeping <br> clerks $\qquad$ | 16.62 | 16.50 | 662 | 650 | 39.8 | 34,432 | 33,800 | 2,072 |
| Procurement clerks ........... | 16.93 | 17.00 | 663 | 680 | 39.1 | 34,454 | 35,360 | 2,035 |
| Tellers | 11.63 | 11.05 | 461 | 440 | 39.6 | 23,952 | 22,880 | 2,060 |
| Brokerage clerks ................... | 18.81 | 18.26 | 728 | 715 | 38.7 | 37,861 | 37,201 | 2,013 |
| Credit authorizers, checkers, and clerks $\qquad$ | 14.68 | 13.44 | 580 | 538 | 39.5 | 30,182 | 27,955 | 2,056 |
| Customer service representatives | 16.06 | 15.37 | 636 | 600 | 39.6 | 32,940 | 31,200 | 2,051 |
| Eligibility interviewers, government programs ...... | 15.95 | 18.10 | 633 | 685 | 39.7 | 32,925 | 35,608 | 2,064 |
| File clerks ........................... | 11.82 | 10.75 | 467 | 430 | 39.5 | 24,259 | 22,360 | 2,052 |
| Hotel, motel, and resort desk clerks $\qquad$ | 9.35 | 9.00 | 368 | 360 | 39.3 | 18,751 | 18,720 | 2,006 |
| Interviewers, except eligibility and loan | 12.92 | 10.56 | 488 | 422 | 37.8 | 25,368 | 21,965 | 1,964 |
| Loan interviewers and clerks | 15.53 | 14.91 | 614 | 585 | 39.6 | 31,937 | 30,410 | 2,057 |
| New accounts clerks ......... | 13.66 | 13.47 | 541 | 522 | 39.6 | 28,108 | 27,129 | 2,058 |
| Order clerks ........................ | 14.63 | 13.60 | 584 | 543 | 40.0 | 30,386 | 28,250 | 2,077 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 15.99 | 15.12 | 630 | 587 | 39.4 | 32,762 | 30,500 | 2,049 |
| Receptionists and information clerks $\qquad$ | 12.51 | 12.00 | 492 | 480 | 39.3 | 25,552 | 24,960 | 2,043 |
| Reservation and transportation ticket agents and travel clerks ... | 13.40 | 13.43 | 529 | 533 | 39.5 | 27,516 | 27,693 | 2,053 |
| Cargo and freight agents ........ | 17.97 | 17.86 | 719 | 714 | 40.0 | 37,376 | 37,149 | 2,080 |
| Couriers and messengers ....... | 11.11 | 10.99 | 428 | 423 | 38.5 | 22,242 | 22,000 | 2,001 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean
carnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Farming, fishing, and forestry occupations -Continued Miscellaneous agricultural workers \(\qquad\) \\
Farmworkers and laborers, crop, nursery, and greenhouse \(\qquad\)
\end{tabular} \& \(\$ 9.86\)
10.09 \& \(\$ 9.61\)

9.63 \& $\$ 394$

404 \& $\$ 384$

385 \& 40.0
40.0 \& $\$ 19,220$
19,054 \& $\$ 18,200$
14,560 \& 1,950
1,889 \\
\hline Construction and extraction occupations First-line supervisors/managers of construction trades and extraction workers \& 19.30
26.96 \& 17.23
25.00 \& 770
1,100 \& 680
1,000 \& 39.9
40.8 \& 39,224
56,856 \& 35,360
52,000 \& 2,033
2,109 \\
\hline Brickmasons, blockmasons, and stonemasons $\qquad$ Brickmasons and blockmasons $\qquad$ \& 25.83
26.40 \& 26.73
26.73 \& 1,030
1,052 \& 1,069
1,069 \& 39.9
39.9 \& 51,369
52,344 \& 51,318
51,318 \& 1,988
1,983 \\
\hline Carpenters ........................... \& 20.47 \& 19.00 \& 815 \& 760 \& 39.8 \& 41,977 \& 39,520 \& 2,050 \\
\hline Carpet, floor, and tile installers and finishers $\qquad$ Carpet installers $\qquad$ Tile and marble setters \& 21.34
25.81
19.13 \& 19.00
20.00
16.50 \& 836
1,015
754 \& 713
800

658 \& $$
\begin{aligned}
& 39.2 \\
& 39.3 \\
& 39.4
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 43,428 \\
& 52,757 \\
& 39,127
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 37,050 \\
& 41,600 \\
& 34,216
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 2,035 \\
& 2,044 \\
& 2,046
\end{aligned}
$$
\] \\

\hline Cement masons, concrete finishers, and terrazzo workers $\qquad$ \& 19.60 \& 18.35 \& 75
780 \& 734 \& 39.4
39.8 \& 3,127
39,207 \& 34,216
37,440 \& 2,046 \\
\hline Cement masons and concrete finishers \& 19.54 \& 18.35 \& 778 \& 734 \& 39.8 \& 39,081 \& 37,440 \& 2,000 \\
\hline Construction laborers $\qquad$ Construction equipment \& 15.92 \& 14.00 \& 630 \& 560 \& 39.6 \& 31,425 \& 28,080 \& 1,974 \\
\hline operators \& 20.23 \& 17.30 \& 807 \& 692 \& 39.9 \& 38,942 \& 33,895 \& 1,925 \\
\hline Paving, surfacing, and tamping equipment operators $\qquad$ \& 16.45 \& 15.00 \& 654 \& 600 \& 39.7 \& 30,482 \& 28,560 \& 1,853 \\
\hline Operating engineers and other construction equipment operators \& 21.84 \& 18.00 \& 873 \& 720 \& 40.0 \& 42,768 \& 36,491 \& 1,958 \\
\hline Drywall installers, ceiling tile installers, and tapers \& 17.04 \& 16.00 \& 680 \& 640 \& 39.9 \& 35,343 \& 33,280 \& 2,074 \\
\hline Drywall and ceiling tile installers $\qquad$ \& 16.73 \& 16.00 \& 668 \& 640 \& 39.9 \& 34,723 \& 33,280 \& 2,075 \\
\hline Tapers ............................. \& 18.21 \& 17.00 \& 728 \& 680 \& 40.0 \& 37,734 \& 35,360 \& 2,072 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Construction and extraction occupations -Continued |  |  |  |  |  |  |  |  |
| Electricians ......................... | \$20.12 | \$18.50 | \$805 | \$740 | 40.0 | \$41,872 | \$38,480 | 2,081 |
| Glaziers ..... | 17.56 | 16.00 | 702 | 640 | 40.0 | 36,518 | 33,280 | 2,080 |
| Insulation workers ................ | 16.50 | 16.21 | 660 | 648 | 40.0 | 34,313 | 33,711 | 2,080 |
| Insulation workers, floor, ceiling, and wall | 13.99 | 15.00 | 560 | 600 | 40.0 | 29,096 | 31,198 | 2,080 |
| Insulation workers, mechanical | 18.49 | 16.73 | 740 | 669 | 40.0 | 38,455 | 34,788 | 2,080 |
| Painters and paperhangers ..... | 15.31 | 13.50 | 605 | 530 | 39.5 | 31,092 | 27,352 | 2,031 |
| Painters, construction and maintenance | 15.18 | 13.50 | 600 | 526 | 39.5 | 30,825 | 27,047 | 2,031 |
|  |  |  |  |  |  |  |  |  |
| Pipelayers ........................ | 18.58 | 14.00 | 743 | 560 | 40.0 | 38,653 | 29,120 | 2,080 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 22.43 | 20.50 | 896 | 816 | 40.0 | 46,288 | 42,355 | 2,064 |
| Plasterers and stucco masons | 16.19 | 16.40 | 642 | 656 | 39.7 | 33,334 | 34,110 | 2,059 |
| Roofers ..... | 17.91 | 15.50 | 713 | 620 | 39.8 | 34,935 | 32,240 | 1,951 |
| Sheet metal workers ............ | 19.83 | 17.05 | 778 | 670 | 39.2 | 40,465 | 34,840 | 2,040 |
| Structural iron and steel workers $\qquad$ | 22.40 | 22.45 | 896 | 898 | 40.0 | 46,408 | 45,798 | 2,072 |
| Helpers, construction trades .. | 13.02 | 12.00 | 519 | 480 | 39.9 | 26,316 | 24,715 | 2,021 |
| Helpers--brickmasons, blockmasons, stonemasons, and tile and marble setters $\qquad$ | 13.49 | 12.05 | 529 | 480 | 39.2 | 26,398 | 22,880 | 1,956 |
| Helpers--carpenters ........... | 13.58 | 13.46 | 543 | 538 | 40.0 | 28,249 | 27,997 | 2,080 |
| Helpers--electricians ......... | 10.18 | 10.00 | 407 | 400 | 40.0 | 21,139 | 20,400 | 2,076 |
| Helpers--painters, paperhangers, plasterers, and stucco masons $\qquad$ | 10.71 | 11.00 | 428 | 440 | 40.0 | 22,267 | 22,880 | 2,080 |
| Helpers--pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 13.02 | 13.00 | 521 | 520 | 40.0 | 27,073 | 27,040 | 2,080 |
| Helpers--roofers ................ | 10.24 | 10.50 | 410 | 420 | 40.0 | 20,332 | 21,840 | 1,985 |
| Construction and building inspectors | 28.53 | 31.84 | 1,141 | 1,274 | 40.0 | 59,340 | 66,233 | 2,080 |
| Elevator installers and repairers | 40.16 | 41.04 | 1,606 | 1,642 | 40.0 | 83,535 | 85,363 | 2,080 |

See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations <br> -Continued Electronic home entertainment equipment installers and repairers $\qquad$ | \$14.80 | \$12.41 | \$592 | \$496 | 40.0 | \$30,780 | \$25,802 | 2,080 |
| Security and fire alarm systems installers $\qquad$ | 19.41 | 18.00 | 774 | 720 | 39.9 | 40,251 | 37,440 | 2,074 |
| Aircraft mechanics and service technicians $\qquad$ | 22.44 | 20.00 | 921 | 800 | 41.0 | 46,789 | 41,600 | 2,085 |
| Automotive technicians and repairers $\qquad$ | 18.15 | 16.95 | 733 | 689 | 40.4 | 38,106 | 35,843 | 2,100 |
| Automotive body and related repairers | 17.29 | 16.00 | 699 | 640 | 40.4 | 36,364 | 33,280 | 2,103 |
| Automotive glass installers and repairers $\qquad$ | 17.60 | 17.43 | 704 | 697 | 40.0 | 36,598 | 36,256 | 2,080 |
| Automotive service technicians and mechanics $\qquad$ | 18.40 | 17.41 | 743 | 700 | 40.4 | 38,632 | 36,400 | 2,100 |
| Bus and truck mechanics and diesel engine specialists ... | 19.07 | 18.61 | 766 | 744 | 40.2 | 39,839 | 38,705 | 2,089 |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | 18.14 | 17.50 | 740 | 734 | 40.8 | 38,444 | 38,147 | 2,119 |
| Farm equipment mechanics | 16.05 | 15.97 | 678 | 639 | 42.3 | 35,274 | 33,218 | 2,198 |
| Mobile heavy equipment mechanics, except engines $\qquad$ | 19.30 | 18.63 | 772 | 745 | 40.0 | 40,120 | 38,750 | 2,079 |
| Small engine mechanics ........ | 16.60 | 16.87 | 661 | 675 | 39.8 | 34,288 | 33,333 | 2,066 |
| Motorboat mechanics ........ | 16.58 | 17.00 | 656 | 680 | 39.5 | 34,093 | 35,360 | 2,056 |
| Motorcycle mechanics ....... | 17.64 | 14.72 | 703 | 589 | 39.9 | 36,118 | 30,613 | 2,048 |
| Outdoor power equipment and other small engine mechanics .................... | 16.12 | 16.00 | 645 | 640 | 40.0 | 33,534 | 33,280 | 2,080 |
| Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers $\qquad$ | 10.42 | 10.00 | 414 | 400 | 39.8 | 21,552 | 20,794 | 2,068 |
| Tire repairers and changers | 10.32 | 10.00 | 410 | 400 | 39.7 | 21,316 | 20,794 | 2,066 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Electrical, electronics, and <br> electromechanical <br> assemblers .......................         <br> 11.76 $\$ 10.81$ $\$ 468$ $\$ 430$ 39.8 $\$ 24,325$ $\$ 22,385$ 2,069  |  |  |  |  |  |  |  |  |
| Coil winders, tapers, and finishers $\qquad$ | 10.69 | 10.30 | 428 | 412 | 40.0 | 22,244 | 21,424 | 2,080 |
| Electrical and electronic equipment assemblers .. <br> Electromechanical | 12.26 | 10.86 | 488 | 434 | 39.8 | 25,355 | 22,570 | 2,068 |
| equipment assemblers .. <br> Engine and other machine | 11.28 | 11.00 | 446 | 430 | 39.6 | 23,217 | 22,360 | 2,059 |
| assemblers | 18.99 | 17.47 | 760 | 699 | 40.0 | 39,499 | 36,327 | 2,080 |
| Structural metal fabricators and fitters $\qquad$ | 14.65 | 14.90 | 586 | 596 | 40.0 | 30,472 | 30,988 | 2,080 |
| Miscellaneous assemblers and fabricators $\qquad$ | 11.02 | 10.36 | 439 | 415 | 39.9 | 22,825 | 21,549 | 2,072 |
| Fiberglass laminators and fabricators $\qquad$ | 12.38 | 13.00 | 495 | 520 | 40.0 | 25,750 | 27,040 | 2,080 |
| Team assemblers ...... | 11.36 | 11.00 | 454 | 440 | 40.0 | 23,544 | 22,800 | 2,073 |
| Bakers ................................. | 11.18 | 10.50 | 437 | 420 | 39.1 | 22,700 | 21,840 | 2,031 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 13.56 | 13.30 | 532 | 525 | 39.2 | 27,671 | 27,300 | 2,041 |
| Butchers and meat cutters .. | 13.82 | 13.95 | 545 | 558 | 39.5 | 28,365 | 29,016 | 2,053 |
| Meat, poultry, and fish cutters and trimmers .... | 14.35 | 17.38 | 532 | 580 | 37.1 | 27,648 | 30,160 | 1,927 |
| packers | 10.00 | 9.50 | 400 | 380 | 40.0 | 20,794 | 19,760 | 2,080 |
| Miscellaneous food processing workers | 11.07 | 11.00 | 439 | 429 | 39.7 | 22,772 | 22,295 | 2,057 |
| Food batchmakers ............. | 11.87 | 12.25 | 466 | 446 | 39.3 | 24,125 | 22,295 | 2,033 |
| Computer control programmers and operators $\qquad$ | 17.67 | 16.95 | 689 | 660 | 39.0 | 35,811 | 34,320 | 2,026 |
| Computer-controlled machine tool operators, metal and plastic .......... | 16.82 | 16.00 | 653 | 631 | 38.8 | 33,951 | 32,802 | 2,019 |
| Numerical tool and process control programmers ... | 23.66 | 21.64 | 946 | 865 | 40.0 | 49,210 | 45,001 | 2,080 |

See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Transportation and material moving occupations | \$13.89 | \$13.00 | \$561 | \$519 | 40.4 | \$28,951 | \$26,520 | 2,084 |
| First-line supervisors/managers of helpers, laborers, and material movers, hand ..... | 19.29 | 16.78 | 794 | 671 | 41.2 | 41,063 | 34,528 | 2,129 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators | 21.78 | 22.65 | 922 | 906 | 42.3 | 47,933 | 47,102 | 2,201 |
| Bus drivers ................... | 11.96 | 11.63 | 462 | 465 | 38.6 | 22,942 | 24,197 | 1,917 |
| Bus drivers, school . | 10.78 | 10.28 | 369 | 319 | 34.3 | 14,819 | 12,266 | 1,375 |
| Driver/sales workers and truck drivers $\qquad$ | 15.50 | 15.00 | 635 | 600 | 40.9 | 32,655 | 31,200 | 2,107 |
| Driver/sales workers ......... | 15.53 | 15.00 | 626 | 610 | 40.3 | 32,545 | 31,720 | 2,095 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 16.69 | 15.70 | 695 | 640 | 41.7 | 35,558 | 33,263 | 2,130 |
| Truck drivers, light or delivery services | 13.00 | 12.00 | 516 | 480 | 39.7 | 26,805 | 24,960 | 2,062 |
| Taxi drivers and chauffeurs ... | 9.96 | 9.45 | 382 | 360 | 38.3 | 19,847 | 18,720 | 1,993 |
| Sailors and marine oilers ....... | 13.71 | 14.16 | 543 | 566 | 39.6 | 27,226 | 26,053 | 1,986 |
| Ship and boat captains and operators $\qquad$ | 19.77 | 20.00 | 936 | 1,021 | 47.3 | 46,976 | 53,075 | 2,376 |
| Captains, mates, and pilots of water vessels | 19.77 | 20.00 | 936 | 1,021 | 47.3 | 46,976 | 53,075 | 2,376 |
| Parking lot attendants ........... | 8.86 | 7.50 | 331 | 263 | 37.4 | 17,226 | 13,650 | 1,945 |
| Service station attendants ...... | 10.65 | 9.05 | 423 | 362 | 39.7 | 21,981 | 18,832 | 2,063 |
| Conveyor operators and tenders $\qquad$ | 11.28 | 9.50 | 451 | 380 | 40.0 | 23,457 | 19,760 | 2,080 |
| Crane and tower operators ..... | 18.71 | 18.76 | 748 | 750 | 40.0 | 38,692 | 39,021 | 2,068 |
| Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators $\qquad$ | 16.48 16.43 | 16.00 16.00 | 657 655 | 640 640 | 39.9 39.9 | 33,481 33,366 | 32,552 32,448 | 2,032 2,031 |
| Industrial truck and tractor operators $\qquad$ | 13.86 | 13.17 | 555 | 520 | 40.0 | 28,827 | 27,040 | 2,080 |
| Laborers and material movers, hand $\qquad$ | 10.65 | 10.00 | 422 | 400 | 39.6 | 21,815 | 20,800 | 2,047 |
| Cleaners of vehicles and equipment | 9.82 | 9.00 | 392 | 360 | 39.9 | 20,366 | 18,720 | 2,073 |

See footnotes at end of table. median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Transportation and material moving occupations <br> -Continued <br> Laborers and freight, stock, and material movers, hand $\qquad$ | \$11.14 | \$10.40 | \$440 | \$408 | 39.5 | \$22,688 | \$20,904 | 2,037 |
| Machine feeders and offbearers $\qquad$ <br> Packers and packagers, hand $\qquad$ | $\begin{array}{r} 10.63 \\ 9.92 \end{array}$ | 10.04 9.56 | 425 393 | 402 380 | 40.0 39.7 | 22,113 20,301 | 20,883 19,656 | 2,080 2,046 |
| Refuse and recyclable material collectors | 11.56 | 10.50 | 476 | 475 | 41.2 | 24,753 | 24,715 | 2,141 |

[^0]a week, exclusive of overtime
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey


[^0]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

