

MarketTips

Volume 10 Number 5
September, 1997

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Budget For Our 1998 Seattle Expo

Franconia Supply Center...One of Ten CSCs Defining GSA's Retail Supply Effort

From behind a desktop covered with samples taken from the shelves of the Customer Supply Center (CSC) at Franconia, VA, facility manager Scott Deane recently explained why GSA's retail program is such an impressive success with customers.

"Convenience, for one, and a great selection of high quality goods that we sell at very competitive prices," Scott said. "We buy huge quantities of quality merchandise using contracting pros. And we partner with the best manufacturers in the country. We don't buy cheap to sell cheap, because we know that our customers want more than cheap — they want good value."

Speed and pinpoint delivery... and meeting the customer's specific delivery requirements... are important value added factors, Scott said.

"We'll deliver the order to wherever the customer wants it: desk, office, or work site," he said.

With an average inventory of 2,200 high demand items, the Franconia CSC is only one in the chain of 10 CSCs that GSA maintains across the country, whose total inventory exceeds 11,000 items.

The remaining CSCs are situated in: Palmetto, GA... Burlington, NJ... Stockton, CA... Fort Worth, TX... Auburn, WA... Denver, CO... Honolulu, HI (2)... and Anchorage, AK.



Every one of these Supply Centers is chock full of specialists just hoping for a chance to serve you! So why don't you call the Center nearest you and establish an account? Compare our prices and then place an order using the payment method you prefer — and yes, that does include the I.M.P.A.C. Visa Card!

To find the CSC nearest you, call your local Customer Service Director, or consult the phone numbers listed on page 3... **where this story continues...**

SUPPLYING THE WORLD



MarkeTips

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IFMS Receives Clean Cities Award



Joseph Romm (left), Principal Deputy Assistant Secretary of Energy, Efficiency and Renewable Energy, U.S. Department of Energy presents award to Lester D. Gray, Jr., Director, Fleet Management Division, Federal Supply Service.

The GSA Interagency Fleet Management System (IFMS) received the Clean Cities National Partner Award and was inducted into the Clean Cities Hall of Fame on June 26, 1997. Les Gray, Director, Fleet Management Division accepted the award at the Clean Cities Stakeholders Conference hosted by the United States Department of Energy, the California Alternative Fueled Vehicle Partnership and the City of Long Beach. This award was given in honor of GSA's pioneering efforts and accomplishments in building new markets for alternative fuels and alternative fueled vehicles (AFVs). To learn more about GSA's AFV program, contact Denise Lenar at (703) 308-1457.



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- ▼ Provide a safer, healthier workplace
- ▼ Get ahead of the compliance curve

FEATURED SPEAKERS INCLUDE:
David Barram, Administrator, GSA

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Franconia Supply Center
 --- (Continued From Page 1)

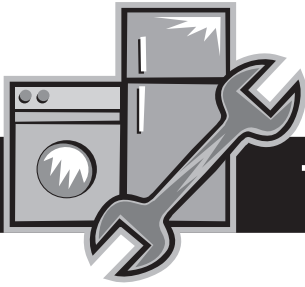


Customer Supply Center (CSC) Telephone Numbers

Franconia, VA1-800-848-8952
 Palmetto, GA1-800-473-4484
 Burlington, NJ1-800-788-7155
 Chicago, IL1-800-262-0570

Stockton, CA1-800-786-0258
 Fort Worth, TX1-800-525-8027
 Auburn, WA1-800-859-4377
 Anchorage, AK1-800-472-5843

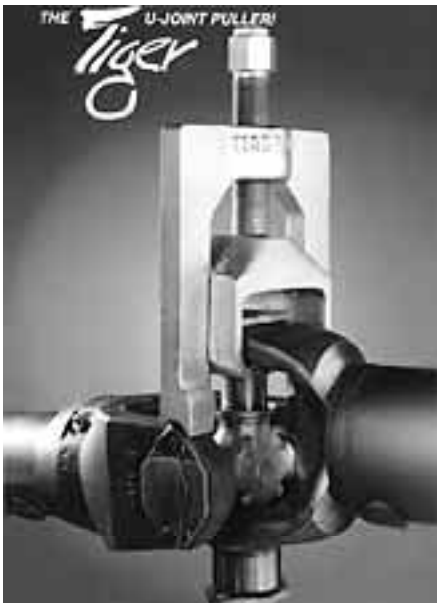
Denver, CO (303) 236-1917
 Honolulu, HI
 Hickham AFB (808) 448-8937
 Schofield Barracks (808) 655-0280



TOOLS & APPLIANCES

Tiger Tool's Universal Joint Puller Is Easy To Use

The Tiger Tool U-joint Puller is the only specialized tool for universal joint pulling that is a unique, one piece unit. "No assembly required." It is very easy to use and removes the most difficult rusted bearing cups in minutes. The design of the Tiger Tool Puller eliminates damage to the equipment being repaired and permits the option to push on either the driveline or the u-joint cross.



NSN: 5120-01-426-6538
Part No. Mark1
Fits: Driveline series 1500-1800
Mfgr: Tiger Tool International
Price: \$276.51 ea



NSN: 5120-01-426-3308
Part No. Mark 2
Fits: 1.25" to 1.7" bearing cups
Mfgr: Tiger Tool International
Price: \$140.05 ea



NSN: 5120-01-426-3317
Part No: Mark3
Fits: 1" to 1.25" bearing cups
Mfgr: Tiger Tool International
Price: \$96.96 ea

Contact: Rhonda Althaus, (816) 926-7398 or FAX (816)926-1271 or e:Mail: rhonda.althaus@gsa.gov

The Welcome Mat Is Out... Visit the Tools and Appliances Center Homepage at

<http://www.r6.gsa.gov/tac>

We Have The Equipment To Beat The Summer Heat

There is no reason to "sweat" the hot weather. The Tools and Appliances Center has some "hot" products which will keep you "cool" this season. We have drinking water dispensers, circulating fans and Hunter ceiling fans in stock and ready to ship to you.

Drinking Dispensers

NSN: 4110-00-203-0565

Price: \$181.86

Inverted bottle, gravity flow, free standing unit with air cooled condenser. Uses 5 gallon filler bottle, 8125-00-132-9566 (not included).

NSN: 4110-00-203-2706

Price: \$356.30

Free standing unit with water cooler condenser. Produces 9-1/2 gallon per hour draw off capacity.

NSN: 4110-00-782-5125

Price: \$328.21

Wall mount unit with air cooled condenser. Produces 9-1/2 gallon per hour draw off capacity.

NSN: 4110-01-280-0178

Price: \$324.54

Barrier free (handicapped accessible) wall mount unit with air cooled condenser. Produces 6 gallon per hour draw off capacity.

Fans

NSN: 4140-00-203-3807

Price: \$61.07

2-speed hassock fan. 12" diameter.

NSN: 4140-01-278-1527

Price: \$214.20

3-speed 30" oscillating pedestal fan. Column adjusts from 54" to 84" high.

NSN: 4140-01-278-3874

Price: \$208.60

3-speed 24" oscillating pedestal fan. Column adjusts from 54" to 84" high.

Hunter Ceiling Fans

Hunter ceiling fans provide year-round comfort and lower energy costs. In summer, save up to 40% on air conditioning for more efficient cooling. In cooler climates or during the winter, save up to 10% of heating costs on heat reclamation. All ceiling fans are 3-speed reversible motor, 120v and 60Hz.

The following circulating fans are standard ceiling drop (12" drop).

NSN: 4140-01-388-9922

Price: \$91.28

Ceiling mounted fan, 52" diameter, 4 blades, white fixture with white blades.

NSN: 4140-01-388-9934

Price: \$91.28

Ceiling mounted fan, 52" diameter, 4 blades, brass fixture with walnut/oak blades.

NSN: 4140-01-388-9949

Price: \$110.67

Ceiling mounted fan, 52" diameter, 5 blades, white fixture with white/pickled oak blades.

NSN: 4140-01-388-9958

Price: \$79.62

Ceiling mounted fan, 42" diameter, 4 blades, white fixture with white blades.

Contact: Pam Booth, (816) 926-7880, FAX: (816) 926-7182, DSN 465-7880, E-mail: pam.booth@gsa.gov

Have We Got A Deal For You... Cherry Riveter and Lockbolt Tools

Textron Aerospace Fasteners introduces three new items to GSA under contract GS-O6F-78323.

The Cherry G750A Lightweight Hand Riveter offers "High Pulling Force" with little effort. It is lightweight and has an ergonomic design. This riveter will install blind rivets, blind bolts and threaded inserts. Ideal for field repairs, limited access areas or any area where air lines are unavailable.

NSN: 5120-01-432-9361 Selling Price: \$308.96

The Cherry G750ACMR Hydraulic Hand Riveter Tool Kit includes the G750A with an H750A-456 pulling head and adapter assembly, a right angle pulling head, an offset pulling head and a sturdy plastic carrying case.

NSN: 5120-01-432-6190 Selling Price: \$1,021.76

The Cherry G83 is a New Lightweight Lockbolt Tool. The compact design offers less recoil and low noise. This tool can be operated by one hand in any position. Installs lockbolts and blind fasteners with high production capability. This tool will use Cherry H513 series Lockbolt pulling heads, plus all other pulling heads suitable for 532 and 230 type tools.

NSN: 5120-01-435-3507 Selling Price: \$819.16

Contact: Arlene Tittle, (816) 926-7588, DSN: 465-7588, E-mail: arlene.tittle@gsa.gov

Our Face Is Red...But We Have The Tools To Fix The Problem

The Spring 1997 Catalog had some prices that differed - some drastically - from the correct selling prices on some of our more frequently ordered tool items. We don't want to surprise anyone, and know that many of our customers commit to a dollar value based upon the dollars they have to spend. The following National Stock Numbers show prices which differ from the correct selling price, and WE knew YOU would want to know.

<u>NSN</u>	<u>Description</u>	<u>Correct Price</u>	<u>Catalog Page</u>
5110-00-161-6912	Straight Shears	\$7.64	675
5110-00-293-9199	Straight Shears	\$6.63	674
5120-00-148-7917	Comb. Wrench Set	\$74.95	604
5120-00-240-5328	Adjustable Wrench	\$9.27	608
5120-00-322-6231	Socket Wrench Set	\$83.11	575
5120-00-595-8396	Hydraulic Hand Jack	\$96.01	791
5133-00-293-0983	Twist Drill Set	\$44.88	746
5180-00-177-7033	Gen Mech Tool Kit	\$444.48	798
5180-01-336-7141	Office Tool Kit	\$99.99	835

We do apologize for any problem which these errors may have created.

Contact: Tom Slezak, (816) 926-3470,
E-mail: tom.slezak@gsa.gov

Cool Down With These

About this time of year Mother Nature tries to remind everyone that there are several seasons in her program, and one is SUMMER HEAT!! As we were looking through the Spring 1997 Catalog we noticed that there were no Cool Water Drinking Dispensers or Fans to be found. So, just in case you need the information, we decided to list the top dispenser and fans available from our depots in the stock program.

<u>NSN</u>	<u>Description</u>	<u>Price</u>
4110-00-255-8760	Drinking Dispenser, Chilled	\$293.42
4140-00-256-9912	12" Circulating Fan	\$ 26.31
4140-00-833-5068	30" Circulating Floor Fan	\$176.36
4140-00-851-9319	16" Circulating Fan	\$ 33.29
4140-00-961-5480	14" Circulating Fan	\$ 42.51

We hope this will help you to "chill out" when you're hot.

Contact: Tom Slezak, (816) 926-3470,
E-mail: tom.slezak@gsa.gov

Don't Leave The Job Site Without The Highway Safety Tool Kit

This Highway Safety Tool Kit contains essential highway safety items in a slim plastic trunk storage box. The tool kit is designed to fit in car trunks, under van and utility vehicle seats, and behind the seats of most pickup trucks. The kit contains the following: 1 Reflective Thermal Blanket; 1 set of Battery Booster Cables 12 feet long; 1 Utility Cutter, for cutting seat belts and small gage wire; 1 Flashlight; 1 pair of Cotton Gloves; 2 30-minute yellow glow Chemical Light Sticks; 1 Inflatable Pillow; 1 Split Joint 8 inch Pliers; 2 Highway Warning Reflectors; 1 Cross tip Screwdriver; and 1 Flat tip Screwdriver.

Highway Safety Tool Kit, \$59.97
NSN 5180-01-441-6698, Part No. HSTK-112
(Discounts available for larger quantities!)
Snyder Corporation



Contact: Arlene Tittle, (816) 926-7588, DSN: 465-7588,
E-mail: arlene.tittle@gsa.gov

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Accurate (+/- 4% CW - +/- 6% CCW)
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Durable Carrying Case

Rugged
Feeler Impulse Mechanism

Micrometer Torque Instruments are available from GSA with immediate delivery.

<u>NSN</u>	<u>Torque Capacity</u>	<u>Increment Graduations</u>	<u>Drive Size</u>	<u>Head</u>	<u>Price</u>
5120-01-396-6067	10-50 in-lbs	1 in-lb	1/4"	Fixed	\$118.97
5120-01-374-1926	10-50 in-lbs	1 in-lb	1/4"	Ratchet	\$120.70
5120-01-396-6070	30-150 in-lbs	2 in-lbs	1/4"	Fixed	\$122.74
5120-01-396-6071	30-150 in-lbs	1 in-lb	3/8"	Ratchet	\$127.27
5120-01-374-1927	40-200 in-lbs	1 in-lb	1/4"	Fixed	\$127.71
5120-01-374-1928	40-200 in-lbs	1 in-lb	1/4"	Ratchet	\$133.44
5120-01-374-1929	40-200 in-lbs	1 in-lb	3/8"	Fixed	\$131.25
5120-01-374-1930	40-200 in-lbs	1 in-lb	3/8"	Ratchet	\$135.94
5120-01-374-1931	150-750 in-lbs	5 in-lbs	3/8"	Fixed	\$136.99
5120-01-374-1932	150-750 in-lbs	5 in-lbs	3/8"	Ratchet	\$143.63
5120-01-396-6075	700-1600 in-lbs	10 in-lbs	1/2"	Fixed	\$130.09
5120-01-396-6076	1200-4800 in-lbs	40 in-lbs	3/4"	Fixed	\$471.33
5120-01-396-6074	15-75 ft-lbs	0.5 ft-lb	3/8"	Ratchet	\$141.93
5120-01-374-1933	20-100 ft-lbs	0.5 ft-lb	3/8"	Fixed	\$132.16
5120-01-374-1934	20-100 ft-lbs	0.5 ft-lb	3/8"	Ratchet	\$136.68
5120-01-374-1935	30-150 ft-lbs	1 ft-lb	1/2"	Fixed	\$145.91
5120-01-374-1936	30-150 ft-lbs	1 ft-lb	1/2"	Ratchet	\$147.68
5120-01-374-1937	50-250 ft-lbs	1 ft-lb	1/2"	Fixed	\$160.52
5120-01-374-1938	50-250 ft-lbs	1ft-lb	1/2"	Ratchet	\$161.75
5120-01-374-1939	120-600 ft-lbs	5 ft-lbs	3/4"	Ratchet	\$546.37
5120-01-396-6072	100-500 ft-lbs	5 ft lbs	3/4"	Fixed	\$471.33

Contact: Carolyn Jordan, (816)926-3916, DSN 465-3916, E-mail: carolyn.jordan@gsa.gov or FAX (816)926-7182

Don't Be Left Out In The Cold, Order Your Snow Shovels Today

Be prepared for the snow this year - order your snow shovels and have them ready!! The Tools and Appliances Center offers the following shovels:

Medium-weight, knockdown-style shovel has a pusher-type, long handle. Blade is made of 16-gauge steel and measures

24" wide and 10" to 13" high. Shovel measures 55" to 72" overall length.

NSN: 5120-00-288-6529
Price: \$11.11
U/I: EA

Medium-weight, 18-gauge steel shovel has a D-style wooden handle. Blade measures 17" wide and 14" high. Handle measures 32" to 34" long. Weighs 7 lb.

NSN: 5120-00-494-1863
Price: \$8.72
U/I: EA

Lightweight, knockdown-type shovel has a D-style wooden handle. Ribbed aluminum blade measures 18" wide and 14" high. Handle measures 28 to 34" long.

NSN: 5120-00-892-5319
Price: \$9.61
U/I: EA

Prices are subject to change.

Contact: Jeani Ray, (816) 926-7173,
FAX (816) 926-7182 or
E-Mail: jeani.ray@gsa.gov

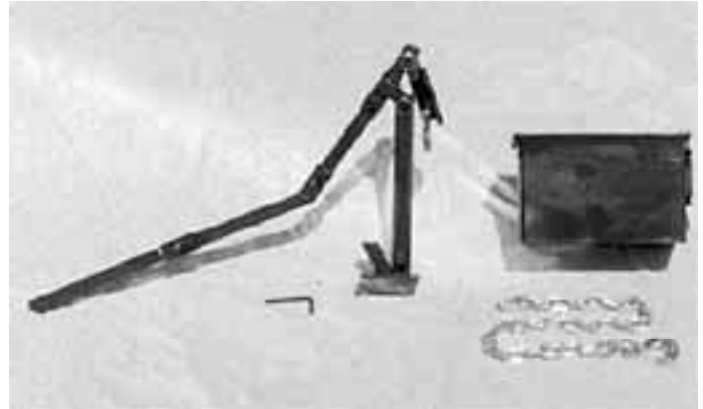
Post Popper™ from McClarin Manufacturing, Inc. Removes Those Stubborn Stakes and Posts!

The Mini Stake Popper™ is a tool designed to manually remove tent stakes, construction stakes, reflector posts, and steel fence posts. It is compact and light weight for storage and transport. The Mini Stake Popper™ is made with an adjustable fulcrum to vary lifting leverage. It comes with a chain pack for work versatility and a heavy duty metal storage container (M2A1).

Tool Specifications:

Chain Pack:

3 ft. of 1/4" chain, 1300 lb. Test	Slip hook
Grab hook	5/16" Allen wrench
Total Height : 14"	Total Weight: 10 lb.
Total Shipping Weight: 17 lb.	
Total Handle Length: 32" (3 locking segments)	



Mini Stake Popper™ **\$148.77**
(SIN#M0082B) NSN: 5120-01-398-3997

The Heavy Duty Post Popper™ is a manual puller for stakes, electrical grounding rods, reflector posts, wood and steel fence and sign posts. The tool handle is a 13 lb. electrical grounding rod setter and the tool body is a 20 lb. steel t-post setter. A variable fulcrum and an extension T-handle increase available leverage. The tool comes with 5' of 5/16" chain, 3,650 lb. test with clevis, grab and slip hooks.

Tool Specifications:

Total Handle Length: 38"	Extension Handle Length: 35"
Total Handle Length: 73"	Total Height : 36"
Total Weight: 40 lb.	Post setter weight: 20 lb.
Rod setter weight: 13 lb.	Total Shipping Weight: 58-1/2 lb.



Heavy Duty Post Popper™ **Price: \$261.63**
(SIN#M0082A) NSN: 5120-01-398-2673

The Industrial Post Popper™ is a manual puller for stakes, electrical grounding rods, reflector posts, wood and steel sign and fence posts. The tool has an adjustable fulcrum and extension handle insert for added leverage. The tool comes with a heavy duty nylon carry sling and four feet of 1/4", 2,600 lb. test chain with clevis, grab hook and slip hook.

Tool Specifications:

Total Handle Length: 38"	Extension Handle Length: 32"
Total Handle Length: 68"	Total Height : 36"
Total Weight: 23-1/2 lb. Total Shipping Weight: 31-1/2 lb	



Industrial Post Popper™ **Price: \$179.55**
(SIN#M0082) NSN: 5120-01-398-3996

Contact: Rhonda Althaus (816) 926-7398,
FAX (816) 926-1271 or
E-Mail: rhonda.althaus@ gsa.gov

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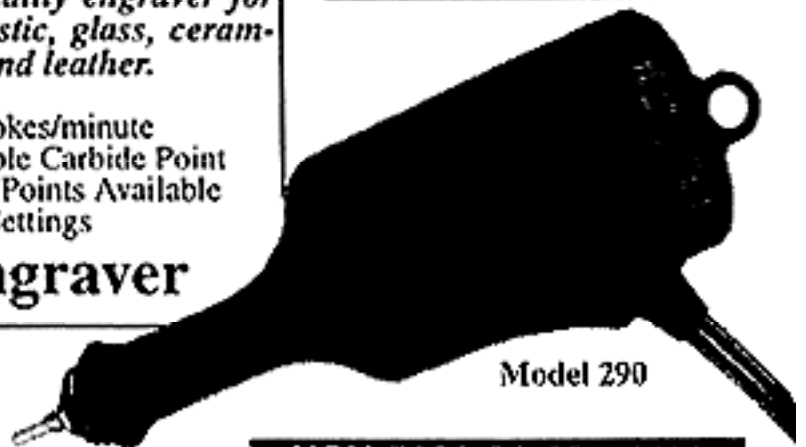
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- Replaceable Carbide Point
- Diamond Points Available
- 5 Depth Settings

Engraver

DREMEL



Model 290

NSN 5130-01-336-5533

For more information, contact: Sharon Arnett, (816) 926-5845 or e-mail: sharon.arnett@gsa.gov

Industrial Quality Tools Now Available on Multiple Award Schedules (MAS) !!!

NSNs for these tools will be retained, and you can still use FEDSTRIP/MILSTRIP when you order, but the conversion to MAS will bring you a variety of added advantages, such as:

**Best Pricing...Direct Ordering from Manufacturer...Broader Product Line
... and IMPAC Purchase Card Ordering**

Vendors for this MAS conversion include:

American Tool and Supply
Cooper Power Tools/Apex Division
Danaher/Eastco
Grobet File Company of America
MAC Tools, Inc.
MATCO Tools
Snap-On Industrial

Stanley-Proto Industrial Tools
Sturtevant-Richmond/Div. Ryeson
Textron Aerospace Fasteners (Cherry)
U.S. Industrial Tool & Supply
Vaughn and Bushnell Mfg., Inc.
Waterloo Industries, Inc.

Other tool suppliers will be added as they come on board. If you have any questions or comments, call Bob Koczanowski at (816) 926-6760 or Rhonda Althaus at (816) 926-7398.

You can also find more information at: www.r6.gsa.gov/tac

STACK-ON™ Portable Plastic Tool Boxes and Tool Chests

NSN: 5140-01-439-6912

Description

Price and U/I
\$29.84 for a package (PG) of 4 EA
-OR-
(\$7.46 EA)

19" Portable Plastic ARoad Box@
Trunk Storage Tool Box
- Large bulk storage area.
- Built-in recessed full grip handle.
- Fits behind the seat of most trucks.
- Color: Black
- 19" W x 11" D x 4-1/2" H
STACK-ON7 Part No. RB-19N



NSN: 5140-01-438-1032

Description

Price and U/I
\$29.84 for a package (PG) of 4 EA
-OR-
(\$7.46 EA)

19" Portable Plastic Power Tool Storage
Box
- Same features as ARoad Box@.
- Also features a custom pad to
help protect the contents.
- Color: Blue
- 19" W x 11" D x 4-1/2" H
STACK-ON7 Part No. PTB-19



NSN: 5140-01-439-6908

Description

Price and U/I
\$33.65 for a package (PG) of 4 EA
-OR-
(\$8.41 EA)

19" Hip Roof Portable Plastic Tool Box
With Removable Tote Tray
- Deep bottom storage area for power
tools.
- Large, partitioned tote tray
- Lockable
- Color: Gray, with Black Tray
- 19" W x 10" D x 9-1/4"
STACK-ON7 Part No. GM-19



NSN: 5140-01-439-6907

Description

22" Portable Plastic Tool Chest
With 2 Steel Drawers
\$ Smooth action steel drawers and glides.
\$ Steel inner walls hold heavy loads.
\$ Extra deep top compartment for power tools
and accessories.
\$ Color: Gray, with Red Metal Trays
\$ 22" W x 11-1/4" H x 10-7/8" D
STACK-ON7 Part No. MP-222



Price and U/I

\$55.20 for a package (PG) of 2 EA
-OR-
(\$27.60 EA)

NSN: 5140-01-439-7828

Description

16" Multi-Purpose Portable Plastic Tool Box With Removable Tote Tray
- Partitioned tote tray.
- Deep bottom storage area for larger items.
- Lockable
- Color: Gray, with Black Tray
-16" W x 8" H x 8-3/4" D
STACK-ON7 Part No. GM-16



Price and U/I

\$24.95 for a package (PG) of 4 EA
-OR-
(\$6.24 EA)

NSN: 5140-01-439-6913

Description

22" Mechanics/Contractor Portable Plastic Tool Box With Removable Tote Tray
- Heavy duty to support heavy loads.
- Large sure-grip handle
- Partitioned tote tray.
- Color: Gray, with Black Tray
- 22" W x 10" D x 10-1/4" H
STACK-ON7 Part No. GM-22



Price and U/I

\$49.37 for a package (PG) of 4 EA
-OR-
(\$12.34 EA)

NSN: 5140-01-439-6910

Description

19" Cantilever Tray Portable Plastic Tool Box
- Dual 12-compartment cantilever trays.
- Top tray includes 4 Aeasy scoop@ small parts compartments
- Deep bottom storage area.
- Convenient lift handle easily lifts trays.
- Color: Gray, with Red Cantilever Trays
- 19" W x 10" D x 9-1/4" H
STACK-ON7 Part No. CL-19



Price and U/I

\$54.13 for a package (PG) of 4 EA
OR
(\$13.53 EA)

Contact: Arlene Tittle at (816) 926-7588, DSN: 465-7588, E-mail: arlene.tittle@gsa.gov.

Household Refrigerators, Freezers And Gas Ranges Now Available ... Exclusively through ASAP!

NSN's included under ASAP are commercial items with brand name identification. You now have a choice!

A small sample of refrigerators available under ASAP:

1.7 to 2.9 Cu. ft.

4110-01-426-6021 Kenmore
4110-01-426-5950 Summit
4110-01-426-6037 Kenmore
4110-01-426-5971 Summit
4110-01-426-9385 U-Line
4110-01-426-5901 Absocold
4110-01-426-5881 Absocold
4110-01-426-5762 Absocold
4110-01-425-9369 U-Line

3.6 to 3.9 Cu. ft.

4110-01-426-5889 Absocold
4110-01-426-5960 RCA

4110-01-426-5930 RCA
4110-01-426-6231 Kenmore
4110-01-426-5984 Summit

5.5 to 6.1 Cu. ft.

4110-01-426-5888 Absocold
4110-01-426-5955 RCA
4110-01-426-6257 Kenmore
4110-01-426-6203 Kenmore
4110-01-426-5995 Summit
4110-01-426-6140 U-Line
4110-01-426-6153 U-Line

10 to 15 Cu. ft.

4110-01-426-5913 Kenmore
4110-01-426-6000 Kenmore
4110-01-426-5760 Absocold
4110-01-426-5896 White-Westinghouse
4110-01-426-5832 Kenmore
4110-01-426-5860 Kenmore
4110-01-426-5871 White-Westinghouse
4110-01-426-5931 Magic Chef

16 to 20 Cu. ft.

4110-01-426-5842 Kenmore
4110-01-426-5870 Kenmore
4110-01-426-5836 Kenmore
4110-01-426-6456 White-Westinghouse
4110-01-426-5919 Magic Chef
4110-01-426-6040 Kenmore
4110-01-426-5884 Kenmore
4110-01-426-5882 White-Westinghouse
4110-01-426-5909 Magic Chef
4110-01-426-6005 Kenmore

21 to 25 Cu. ft.

4110-01-426-6016 Kenmore
4110-01-426-6027 Kenmore
4110-01-426-6430 White-Westinghouse
4110-01-426-6036 Kenmore

**Contact: Jim Gosnell, (816) 926-6757;
e-Mail: jim.gosnell@gsa.gov**

WISE-GRIP® Locking Wrenches from American Tool Companies, Inc.

Finally, a VISE-GRIP® designed to be used as a wrench. The new patented VISE-GRIP® Locking Wrenches are designed to lock on three sides of a hex fastener. Tremendous force can be applied without damaging or slipping off the fastener. Jaws lock on to three sides of the nut or bolt without marring it. Each VISE-GRIP® Locking Wrench adjusts to a range of standard and metric wrench sizes.

NSN: 5120-01-438-0389
Part No: 4LW™
Description: 4" Locking Wrench with wire cutter.
Wrench size range: 1/4" to 9/16"; 7mm to 14mm.
Price: \$6.68 EA

NSN: 5120-01-438-0386
Part No: 7LW™
Description: 7" Locking Wrench with wire cutter.
Wrench size range: 7/16" to 3/4"; 11mm to 19mm.
Price: \$7.59 EA

NSN: 5120-01-438-0387
Part No: 10LW™
Description: 10" Locking Wrench with wire cutter.
Wrench size range: 5/8" to 1-1/8"; 16mm to 28mm.
Price: \$9.31 EA



NSN: 5120-01-438-0702
Part No: 248
Description: 3-piece VISE-GRIP® Locking Wrench Set.
Part numbers: 4LW™, 7LW™ and 10LW™ in a kit bag
Price: \$23.58 SE

Contact: Arlene Tittle at (816) 926-7588, DSN: 465-7588, E-mail: arlene.tittle@gsa.gov.

New Makita 2.0 Amp Hour Cordless Driver-Drills Now Available under GSA Contract!

Makita's new line of 2.0 Amp Hour (Ah) Cordless Driver-Drills are now available through the GSA New Item Program. These tools have the following features:

Powerful 9.6V, 12V or 14.4V high performance motor with externally accessible brushes.

2.0 Amp Hour battery. These latest technology batteries provide for longer run time than conventional cordless tool batteries.

Superior torque-to-weight ratios.

Ergonomic shape that is compact and well balanced.

Two-speed gear selection switch.

17 torque settings in both high and low speed.

Keyless Jacobs® chuck with Hand-Tite® feature for easy bit installation and removal.

Each driver-drill is supplied with two batteries with plastic terminal covers, a one-hour battery charger, two combination Phillips/slotted end screwdriver bits, and a plastic carrying case.

NSN: 5130-01-438-2392
Model No: 6203DWAE
Description: 9.6 volt, 3/8" chuck Driver-Drill Kit
1-24 units: \$151.43
25+ units: \$146.89

NSN: 5130-01-438-2391
Model No: 6213DWAE
Description: 2 volt, 3/8" chuck Driver-Drill Kit
1-24 unit: \$173.22
25+ units: \$168.02

NSN: 5130-01-438-2393
Model No: 6313DWAE
Description: 12 volt, 1/2" chuck Driver-Drill Kit
1-24 units: \$184.12
25+ units: \$178.59

NSN: 5130-01-438-2390
Model No: 6333DWAE
Description: 14.4 volt, 1/2" chuck Driver-Drill Kit
1-24 units: \$200.54
25+ units: \$194.44



NSN: 5130-01-438-2394
Model No: 6233DWAE
Description: 14.4 volt, 3/8" chuck Driver-Drill Kit
1-24 units: \$189.56
25+ units: \$183.87

Government customer purchase prices are subject to change throughout the contract period. Verify prices with GSA at time of order.

Contact: Arlene Tittle at (816) 926-7588, DSN: 465-7588, E-mail: arlene.tittle@gsa.gov.

GSA Advantage!™ is constantly adding items to its data base. Not all items listed in MarkeTips are available at this time, but we are catching up... please keep checking regularly.

**Introducing...
The National Furniture Center
Design Center**

GSA's National Furniture Center now has a commercial furniture showroom and resource center conveniently located at the Washington Design Center: 300 D Street, SW, Washington DC, Suite 632. On display are the latest furniture products on GSA schedules, along with a complete library of furniture schedules, catalogs, carpeting and fabric samples. These materials help to provide one stop shopping for the federal customer. Additionally, July marked the opening of over 50 GSA vendor display spaces just two floors above the GSA showroom on the 8th floor. Two designers are on staff for customer assistance Mondays through Fridays, 9:00AM to 5:00PM.

For further information call Janis Carter-Lopes or Mike Rudderforth at (202) 245-0044

**Don't Forget To Use Your
I.M.P.A.C. Card To Order
Furniture**

If you do not have the capability to order your furniture using your credit card with the GSA Advantage!TM system, have we got the solution for you. You may now contact the GSA National Furniture Center directly with your GSA Supply Catalog* National Stock Number (NSN) to place your Credit Card orders.

It's as simple as 1, 2, 3:

1. Call (703) 305-7157 or (703) 305-5921
2. Have your Credit Card number
3. Have your NSN(s) you want to order

We will place the order for you, and provide you with the assigned requisition number(s) for tracking purposes. It's as simple as that! So give us a call and we'll do it all for you.

*Unfortunately, not all (NSNs) are currently loaded to the GSA Advantage!TM system at this time, but if the NSN is listed in the GSA Supply Catalog, we can order it for you.



High Quality, Attractive, Hardwood Frames in Gold Finish
by
Kandu Industries, Inc.



<u>NSN</u>	<u>Size</u>	<u>Price</u>
U/I: BX of 12		
7105-01-419-5302*	5 x 7	\$42.19
7105-01-419-5318*	8 x 10	\$47.97
7105-01-419-5329*	8-1/2 x 11	\$53.13
7105-01-419-5339	9 x 12	\$78.62
7105-01-419-5350*	10 x 12	\$83.65
7105-01-419-5298	11 x 14	\$75.95

<u>NSN</u>	<u>Size</u>	<u>Price</u>
U/I: BX of 6		
7105-01-419-5358	10 x 14	\$37.55
7105-01-419-5347	14 x 18	\$64.85
7105-01-419-5289	16 x 20	\$55.53
7105-01-419-5309	18 x 24	\$68.38
7105-01-419-5360	20 x 24	\$113.27

*Can be attached to office panels or easel style for desk top use

Available in a wide variety of sizes through GSA Advantage!TM, FEDSTRIP/MILSTRIP or MUFFIN.

All frames are shipped by the dozen. For additional information about these and other frames, contact a GSA Customer Service Representative at (703) 305-7003

New Contract In Place for Executive Wood Furniture

A contract was awarded to Executive Furniture, Inc., a small business manufacturer located in Huntingburg, IN, to cover GSA's zone 1 requirements for the unitized executive wood office furniture under the Special Order Program. The items are available in walnut finish and delivery terms are 90 days after receipt of order to Alabama, Connecticut, Delaware, District of Columbia, Florida, Georgia, Kentucky, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Tennessee, Vermont, Virginia, and West Virginia. The contract period expires February 28, 1999, with three one year options to extend the term of the contract. Place your order through normal FED-STRIP/MILSTRIP procedures. A list of available items and prices is as follows:

DOUBLE PEDESTAL DESKS:

7110-01-148-2410	60"W x 29-1/2"D x 29"H	\$462.63
7110-01-148-2411	71"W x 35-1/2"D x 29"H	\$498.96

SECRETARIAL AND VDT L-UNIT WORKSTATIONS:

Left Hand L-Unit Secretarial Workstation		
7110-01-170-3594	60"W x 69-1/2"D x 29"H	\$576.61
Right Hand L-Unit Secretarial Workstation		
7110-01-170-3595	60"W x 69-1/2"D x 29"H	\$576.61
Left Hand L-Unit VDT Workstation		
7110-01-170-3596	65"W x 69-1/2"D x 29"H	\$582.29
Right Hand L-Unit VDT Workstation		
7110-01-170-3597	65"W x 69-1/2"D x 29"H	\$582.29
Left Hand L-Unit Executive Height VDT Workstation		
7110-01-170-3598	65"W x 74-1/2"D x 29"H	\$645.54
Right Hand L-Unit Executive Height VDT Workstation		
7110-01-170-7582	65"W x 74-1/2"D x 29"H	\$645.54

CREDENZAS AND CABINETS:

Credenza		
7110-01-148-2419	60"W x 20-1/4"D x 29"H	\$413.79
Credenza		
7110-01-276-3628	64"W x 20-1/4"D x 29"H	\$428.70
Credenza		
7110-01-276-3629	32"W x 19"D x 29"H	\$246.93
Telephone Cabinet		
7110-01-148-2421	17"W x 19"D x 29"H	\$169..53

BOOKCASES AND OVERHEAD STORAGE UNIT:

Bookcase		
7110-01-148-2414	29"W x 12"D x 50-1/8"H	\$253.60
Bookcase		
7110-01-276-3627	29"W x 12"D x 48"H	\$241.43
Overhead Storage Unit		
7110-01-276-3625	60"W x 14"D x 36-5/8"H	\$302.83

VDT TABLES AND PRINTER TABLES

VDT Table			
7110-01-226-9888	35-1/2"W x 23-3/4"D x 29"H	\$249.80	
VDT Table			
7110-01-226-1706	35-1/2"W x 23-3/4"D x 29"H	\$268.16	
Printer Table			
7110-01-226-1707	35-1/2"W x 23-3/4"D x 29"H	\$220.88	

Contact: Dinell Cook, (703) 305-6587

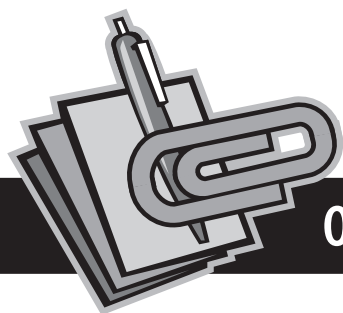
Shop 'Till You Drop At The PPC

As many already know, the GSA Mid Atlantic Region Personal Property Center (PPC) is the best source for restored excess and newly manufactured furniture available for immediate purchase in the Washington DC Metropolitan Area. The PPC has been providing restored excess furniture as an inexpensive alternative to purchasing new furniture for a number of years. In addition to making maximum use of traditional, solidly built furniture at a terrific savings to the Federal taxpayer, restored excess has also proven to be a great source for unusual and one of a kind pieces to enhance and personalize the office environment.

While restored excess is a perennial favorite among our customers, we also recognize the demand for newly manufactured furniture. In response to this requirement, we stock basic office setups which are available to purchase and take away the same day. In addition to furniture, we carry a line of office accessories which includes framed wall art and lamps in a variety of styles.

We are pleased to announce that we are expanding our line of office accessories to include silk flower arrangements. This is yet another step toward providing a complete buying experience for our customers.

Plan to visit the Personal Property Center soon. We have plenty of items in stock and ready for pick up. Do yourself a favor, and do not consider making a major purchase without considering the PPC first. You will not be disappointed; if there is any particular office furnishing or accessory not in stock, but you would like to see stocked at the PPC, please contact us at (703) 557-0180.



OFFICE SUPPLIES & PAPER PRODUCTS

More Federal Agencies Mandate FSS Recycled Copier Paper

Climb on the bandwagon with DoD to save money, protect the environment and comply with Executive Order 12873, "Federal Acquisition Recycling, and Waste Prevention".

Several large government agencies have followed the Department of Defense initiative that mandated the exclusive use of FSS Recycled Copier Paper for copiers and other office machines. In early summer, the U.S. Post Office, the U.S. Department of Energy, U.S. Department of Justice, U.S. Department of Labor and the U.S. Veterans Administration all followed suit by instituting programs to utilize only FSS Recycled Copier Paper. All orders for copier paper have been converted to recycled copier paper. Only in the case of GSA's nonability to fill specific orders will non-recycled paper be shipped.

In its order last April, the U.S. Department of Defense, had cited the parity of the FSS Recycled Copier paper to the non-recycled variety in appearance, performance and now, price, in addition to the paper industry's production capacity and availability of the product.

These agencies' actions represent continued endorsement of FSS's operative and bold step to enhance the environment by sharply lowering the price of heavily-used bright, white recycled #20 copier paper to 5 cents below the non-recycled variety. By lowering prices, FSS given all government agencies the opportunity to conform to environmentally-beneficial regulations without breaking budgetary constraints.

Price Parity and Appearance Parity

FSS Recycled Paper not only has parity in price with non-recycled paper, but is equal in appearance and performance as well. Laboratory test results and recycled copier papers' several years' experience in high speed presses offer assurance of the papers' ability to perform as well -- and have an appearance as good as -- non-recycled paper.

Laboratory tests conducted in GSA Lab in San Francisco has proved conclusively that there is complete parity in quality between recycled and non-recycled copier paper. FSS copy paper had fewer contaminants, was equal in appearance and measured thicker than non-recycled paper. (Thicker paper jams less frequently than thin paper). "On press" testing in high-speed printers revealed that FSS paper had fewer jams than the private sector paper.

FSS recycled paper is true multipurpose paper and will not only perform as well as non-recycled paper in high speed presses and slower desktop copiers, but its appearance makes it equally suitable for use in PC laser printers and plain paper FAX machines.

Contact: Martin Prince, (212) 264-7883 (Technical)
Selenia Rivas-Sharmer, (212) 264-4858 (Inventory)

Now!.. Recycled Copier Paper In Colors

Just what you've been waiting for! Colored Multi-Purpose Copier Paper (8-1/2" x 11") made from a minimum of 20% Post-consumer Material (PCM) is now available. Now all the copier paper your agency uses can be recycled copier paper, meeting the regulations set forth in the President's Executive Order on recycling, #12783.

These are truly multi-purpose papers, too, performing equally well in slow desktop copiers, fast and high-speed copiers and computer printers.

So, here they are: Five attractive colors to complement the other FSS white recycled papers

U/I - BX (5,000 SH)

<u>NSN</u>	<u>Color</u>	<u>Price</u>
7530-01-146-336	Blue	\$53.15
7530-01-148-1766	Buff	\$53.15
7530-01-156-468	Goldenrod	\$53.15
7530-01-147-6812	Green	\$53.15
7530-01-150-0334	Pink	\$53.15

Contact: Martin Prince, (212) 264-7883 (Technical)
Selenia Rivas Sharma, (212) 264-4858 (Inventory)

“Printed on 100% Recycled Paper...”

These five little words make a world of difference!

They demonstrate your agency's commitment to protection of the environment and sincere interest in environmentally-beneficial products. FSS continues to answer this customer request for 100% recycled content papers, with this offering under the Special Order Program (SOP) from Graphic Paper New York, which is a successor to Crestwood Paper Co., now out of business.

You can enhance the image projected in your presentations, reports, newsletters and other communications with five soft color shades that offer that special sought-after appearance. And the artful specks of ink found in the paper are so small that they enhance rather than detract from the printed matter. Final copies can be FAXed without problem.

The paper is made entirely from 100% post consumer, non de-inked fiber. More important, no bleaching agents are used in the manufacturing process. Thus, landfill space is saved, and no toxic by-products are poured into the environment, benefiting the environment without sacrificing quality.

Writing Paper, #24, Size: 8-1/2" x 11" U/I BX (4000 SH)

<u>Color</u>	<u>NSN</u>	<u>Price</u>
Apple Blossom (Medium Tan)	7530-01-387-2786	\$57.72
Lily of the Valley (Light Gray)	7530-01-387-2781	\$57.72
Mint (Light Green)	7530-01-387-2782	\$57.72
Oat (Buff)	7530-01-387-2783	\$57.72

Cover Paper, #80, Size: 8-1/2" x 11" U/I BX (2000 SH)

<u>Color</u>	<u>NSN</u>	<u>Price</u>
Apple Blossom (Medium Tan)	7530-01-387-2842	\$81.35
Lily of the Valley (Light Gray)	7530-01-387-2837	\$81.35
Mint (Light Green)	7530-01-387-2838	\$81.35
Oat (Buff)	7530-01-387-2839	\$81.35
Thyme (Dark Green)	7530-01-387-2844	\$81.35

Contact: (Samples, pricing, to place an order) Greg Barber, Graphic Paper New York, Inc., 130 Jericho Turnpike, Floral Park, NY 11001, Phone: 1-800-840-8555, ext. 195 FAX: (516) 767-8034.

GSA: Martin Prince, (212) 264-7883 (Technical)

FSS Northwest and Caribbean Region Receives President's Quality Achievement Award

Federal Supply Service, Northeast and Caribbean Region (FSS NECR) is once again the recipient of one of the highest Federal agency awards in Government. FSS NECR, for the second time in three years, is being honored at the Tenth Annual National Conference on Federal Quality in July with the President's Quality Achievement Award, one of three such awards presented to civilian agencies. The award is best described as a parallel to the private sector's Balridge Award and sets FSS NECR as a paradigm against which other Federal agencies may be measured.

The award recognizes the high level of FSS NECR's customer service and its continued ability to provide customers with high quality products at low prices, its success in maximizing supplier performance, its ability to rapidly respond to changing customer requirements, and its effectiveness in providing enormous savings to Federal agencies and the taxpayers.

This component of the Federal Supply Service is responsible for providing office supplies, paper products, and packing and packaging materials to Federal activities worldwide. In addition, it provides fleet management and personal property services to Federal activities in the New England states, New York, New Jersey and the Caribbean.

Analysis further reveals that FSS NECR saved the taxpayers \$300 million in Fiscal Year 1996, as a result of its enormous purchasing power that reaps large price discounts, which are passed along to its Federal customers.

This accomplishment is the work of a diverse workforce -- reduced, incidentally by 27% since 1993 -- that includes contract specialists, engineers, customer service and marketing specialists, commodity management specialists, inventory managers, Transportation operations specialists, property, marketing and disposal specialists among others. The award is a high tribute to the hard-working employees in FSS NECR's Office Supplies and Paper Products Commodity Center, Customer Service and Marketing Division, Fleet and Personal Property Management Division, and Contract Management Division.

A recently published Case Study detailing FSS NECR's road to quality is available.

Contact: Terrance Martin, (212) 264-3590

Please make the following change to the 1998 calendar article, page 36, of the July issue of MarkeTips: Contact: Glen Van Boven, (212) 264-8207

It's Not Too Early To Order Your 1998 Calendars

CALENDAR PADS, TYPE II

1998 NSN: 7510-01-363-4998
1997 NSN: 7510-01-363-4997
U/I: EA.
Price: \$1.70
 JWOD/NIB/NISH Mandatory Source

CALENDAR PADS, TYPE

1998 NSN: 7510-01-363-3706
1997 NSN: 7510-01-363-3705
U/I: EA
Price: \$1.26

POCKET PLANNING SET & REFILL

1998 NSN: 7510-01-363-5002
1997 NSN: 7510-01-363-5001
U/I: SE
Price: \$3.35
 JWOD/NIB/NISH Mandatory Source

LOOSE LEAF APPOINT BOOK REFILL

1998 NSN: 7530-01-363-6708
1997 NSN: 7530-01-363-6707
U/I: EA
Price: \$2.36
 JWOD/NIB/NISH Mandatory Source

WALL CALENDAR

1998 NSN: 7510-01-337-4708
1997 NSN: 7510-01-337-4707
U/I: PG (10 per PG)
Price: \$3.29
 UNICOR Mandatory Source

ACTIVITY SCHEDULE

1998 NSN: 7540-01-337-8712
1997 NSN: 7540-01-337-4703
U/I: PG
Price: \$2.87
 UNICOR Mandatory Source (10 per PG)

WEEKLY APPOINTMENT BOOK

1998 NSN: 7530-01-337-4699
1997 NSN: 7530-01-337-4698
U/I: EA
Price: \$2.15
 UNICOR Mandatory Source

CALENDAR BLOTTER, TYPE III

1998 NSN: 7510-01-337-4713
1997 NSN: 7510-01-337-4712
U/I: EA
Price: \$1.80
 UNICOR Mandatory Source

Contact: Glen Van Boven, (212) 264-8207 (Inventory)
(212) 264-8734 (Technical)



A New Design For The Skilcraft® Executive Display Easel

The all-new and improved Tote N' Tell Executive Display Easel from SKILCRAFT® is a snap to set up. Finished in black, the sleek-lined design is versatile and convenient to use.

Choice of writing surface: White Melamine for dry erase use or green chalkboard. Adjusts for height, for tabletop presentations, even for stand table briefings, so you can even use it right in the field! Has rounded corners, convenient front-mounted marker tray and sturdy steel legs with rubberized grips. Made under JWOD in workshops affiliated with NIB.

7520-01-424-4867	White	\$75.74
7520-01-424-4845	Green	\$75.74

Contact: Andre Lowell, (212) 264-8734 (Technical)
Peggy Bouyer, (212) 264-4320 (Inventory)

Storing Files? Use FSS Shipping and Storage Containers

For storing file folders. Lock-bottom box made of rugged 275 lb. test corrugated cardboard. Double-thick bottom for extra strength. Comfortable hand holds for easy carrying. Overlapping closure. Maximum wt. of box and contents 95 lb. White Exterior. Shipped flat. 40% PCM. JWOD/NIB/NISH MANDATORY SOURCE

NSN: 8115-00-117-8249
Size: 14-3/4" x 12" x 9-1/2"
Price: \$38.822
U/I: BD (25)

Contact: Jeff Fleischer, (212) 264-4895

Double Value, Triple Benefits

New NIB Double Ply Toilet Paper Offers Value, Plus Environmental Rewards.

You requested, we respond. Here based on popular demand, is new FSS Double Ply Toilet paper from Skilcraft® bringing the user several benefits. It's softer, stronger, and cheaper (compare the price with any private sector source).

It comes in uncompressed rolls, approximately 500 two-ply perforated white sheets, 2250" long, wound around a cardboard core, and although having more paper, it is no bigger than single roll paper. Each roll is individually wrapped.

In addition, the new tissue is made from 100% recycled paper, including a minimum of 20% post consumer material (PCM) and is septic system safe, impacting on landfill space and the environment and helping your agency comply with the President's Executive Order 12873 on recycling.

NSN: 8540-01-380-0690
U/I: BX (96 RO)
Price: \$45.95

Contact: Murray Samowitz, (212) 264-0405 (Inventory)

Self Stick Note Pads Now In Bright New Neon Colors

SKILCRAFT®, Self-Stick Repositional Note Pads are now available in bright new Neon shades of lemon, lime, pink and melon.

Each package comes in assorted colors of 6 pads each, with 100 sheets per pad.

The Self Stick Repositional Note Pads are manufactured under JWOD by the Association for the Blind and Visually Impaired in Rochester, NY.



ORDER TODAY via FEDSTRIP/MILSTRIP or MUFFIN, or point, click and shop at GSA Advantage™! on the Internet.
U/I - PG.

NSN: 7530-01-418-1281
Size: 3" x 3"
Description: Unruled
Price: \$3.64

NSN: 7530-01-418-1420
Size: 3" x 5"
Description: Unruled
Price: \$5.19

NSN: 7530-01-418-1212
Size: 4" x 6"
Description: Ruled
Price: \$6.88

Contact: Francine McGill, (212) 264-8200

These Fine-Tip Markers Are Designed To Write On Transparencies

Fine-tip marker, designed for writing on presentation transparencies. Soluble ink that is easily wiped from transparency. Marker operates by capillary action and is nonrefillable. Measures 6" long and 5/16" in diameter. U/I - DZ.

<u>NSN</u>	<u>Color</u>	<u>Price</u>
7520-00-051-5031	Black	\$1.88
7520-00-051-5035	Blue	\$1.88
7520-00-051-5036	Green	\$1.88
7520-00-116-2889	Purple	BOD*
7520-00-051-5033	Red	\$1.88

*Buy on Demand

Contact: Andre Lovell, (212) 264-8734 (Technical)
Vince Cositore (212) 264-4557 (Inventory)

Yes...We Have Easel Pads

Perfect for brainstorming sessions, lectures, demonstrations, training sessions or conferences. Write or draw on it with crayons, graphite, pencils, or quick-drying markers to jot down notes, creating charts or sketches, or making outlines. For easel or wall use, the pad is perforated at the top for easy tear-off and has two holes spaced 17-1/2" apart for mounting. Cardboard backing. Size: 27" x 34", U/I - PD (50 sheets). Made under JWOD in workshops affiliated with NIB

Unruled paper, white

NSN: 7530-00-619-8880
 Price: \$6.28

Ruled paper, white

NSN: 7530-01-398-2661
 Price: \$6.28

Contact: Eileen Aramsombadtee, (212) 264-2658 (Technical)
Francine McGill, (212) 264-8200 (Inventory)

**MarkeTips Is
 Recyclable.**

**We Use Recycled
 Paper And Soy-based
 Inks!**

New SKILCRAFT® Rubberized Stick Pen

- Functional, bright slim design
- Rubberized barrel for easy gripping
- Smooth writing ball point
- What more do you want in a pen?

The new SKILCRAFT, Slim Line Rubberized Barrel Stick Pen has all of the above, and is priced real low, as well. Combining functional design with contemporary accents and smooth writing features, the lightweight barrel is engineered for easy, long-term gripping and writing. The no-smear, no-fade ink in blue, black, and red makes your writing clear and your work efficient. Comes in fine or medium points.

Manufactured under JWOD by Alphapointe Association for the Blind, Kansas City, MO and Industries for the Blind, Milwaukee, WI, both workshops affiliated with NIB.

Order through FEDSTRIP/MILSTRIP or MUFFIN. Or, point, click and shop at GSA *Advantage!*™ on the Internet.

Contact: Vince Cositore, (212) 264-4557
Dennis Steele, (212) 264-4896



U/I: DZ

<u>NSN</u>	<u>Point</u>	<u>Ink</u>	<u>Price</u>
7520-01-422-0319	Fine	Blue	\$4.38
7520-01-422-0313	Medium	Blue	\$4.38
7520-01-422-0312	Fine	Black	\$4.38
7520-01-422-0318	Medium	Black	\$4.38
7520-01-422-0322	Fine	Red	\$4.38
7520-01-422-0320	Medium	Red	\$4.38

Time To Reorder 1998 Refills To Customize Day Runner Organizers

It's The Day Runner Everything in One Place™ Organizer. Interworking sections to manage time, information, and money. Flexible, easy to use, Size, 5-1/2" x 8-1/2", U/I: EA.

Entrepreneur Edition Calendar

NSN: 7510-01-439-0515
Description: Month-In-View™
Price: \$2.81

Classic Edition Refills & Accessories

NSN: 7510-01-370-3115
Description: Notes
Price: \$1.97

NSN: 7510-01-371-5490
Description: Telephone/Address
Price: \$1.97

NSN: 7510-01-370-2438
Description: Things To Do
Price: \$1.97

NSN: 7510-01-416-4506
Description: Annual Pack
Price: \$35.80

NSN: 7530-01-370-3053
Description: Grid Note Pad
Price: \$1.55

NSN: 7510-01-370-4665
Description: Credit Card Holder
Price: \$2.26

Classic Edition Calendars

NSN: 7510-01-370-4666
Description: Today/Daily Non-Dated
Price: \$1.97

NSN: 7510-01-439-0511
Description: Daily Dated
Price: \$10.19

NSN: 7510-01-439-0512
Description: 2-Pg Daily Dated
Price: \$13.94

NSN: 7510-01-439-0514
Description: Month-In-View
Price: \$2.52

Contact: David St. Louis, (212) 264-3537
Manufacturer: 1-800-232-9786, ext. 3207

CORRECTIONS: 1997 GSA Supply Catalog

The description on page 381 for NSN 8135-00-822-9433, 12" wide Aluminum Foil is incorrect. The unit of Issue (U/I) is one roll (RO), not 24 rolls per package, as stated.

The product is non-toxic aluminum foil, suitable for cooking and storage. It comes in a self-dispensing box with a convenient cutting edge. Note: The inclusion of a brand name (or a manufacturer's name and part number) in the item description does not constitute an endorsement of any kind by GSA. The full line of aluminum foils are listed below. U/I: RO

NSN: 8135-00-822-9433
Width: 12"
Length: 1800'
Thickness: 0.0007
Price: \$76.48

NSN: 8135-00-724-0552
Width: 15"
Length: 1000'
Thickness: 0.0010
Price: \$35.33

NSN: 8135-00-724-0551
Width: 18"
Length: 500'
Thickness: 0.0010
Price: \$21.10

NSN: 8135-00-721-9725
Width: 18"
Length: 1000'
Thickness: 0.0010
Price: \$41.01

NSN: 8135-00-952-7188
Width: 24"
Length: 1000'
Thickness: 0.0010
Price: \$53.06

Contact: Eileen Aramsombadtee, (212) 264-2658 (Technical); Kevin Enright, (212) 264-8230 (Inventory)

Colored File Folder

The color description on page 208, for Straight Cut Heavy Weight File Folder, NSN 7530-01-364-9483, should read Lavender, not purple. U/I BX (100), Price, \$7.84.

Contact: Carmen Cortes, (212) 264-3547

It All Adds Up... FSS Calculators and Adding Machines are handy to use as adjuncts to PC activities and other work. Hand Held Calculators fit pockets, attache cases and pocketbooks; Desktop Calculators are portable, but are very much at home on desktops. They are highly accurate and sell at probably the lowest prices anywhere.

Many other electronic calculators are available through Federal Supply Schedule 74 II and III, which can be ordered from GSA/CMLS, P.O. Box 6477, Ft. Worth, TX 76115.

Desktop Calculators (Display and Print)

Handy multi-use, portable calculators, have four arithmetic functions (+, -, /, x), a percent key for add-on and discount, a minimum of one independent addressable memory with M+, M-, MR and MC capabilities, a minimum of three fixed decimal positions, total and subtotal functions, negative sign for negative entries and answers. Print and display or display only capability; the sub-total automatically prints after switching to print from display-only function.

The 10-digit desktop model, NSN 7420-01-174-5221, is powered by an AC Adapter or batteries (both are included). The 12-digit model, two color NSN 7420-01-174-5218, operates on AC current only and prints positive in black and negatives in red, (commas are included).

U/I: EA

NSN: 7420-01-174-5221
Power Source: A/C Adapter or batteries (both included)
Price: \$23.29

NSN: 7420-01-174-5218
Power Source: A/C
Price: \$34.02

Contact: Phyllis Rossi, (212) 264-4320

Easy Flowing Adding Machine Tape

Print calculators' performance may only be as good as the paper it prints. Fast calculators demand easy-flowing and sharp-printing adding machine tape. Adding Machine Tapes are in single part rolls and perform admirably, are priced low and answer societal needs as ell. Most are made in workshops affiliated with the National industries for the Blind (NIB), under JWOD, and some of the most popular NSNs are made from postconsumer materials, as well. U/I - RO (Length noted).

Adding Machine Tape (Single Part)

NSN: 7530-00-687-8403
Basis Weight: 16 lb.
Width: 2-1/2"
Dimension: 3-1/4" outside
Length/RO: 160 ft.
Price: \$0.44

NSN: 7530-00-286-9054 (a&b)
Basis Weight: 16 lb.
Width: 2-3/4"
Dimension: 3-1/2" outside
Length/RO: 200 ft
Price: \$0.45

NSN: 7530-00-238-8352 (a&b)
Basis Weight: 16 lb.
Width: 3"
Dimension: 3-1/2" outside
Length/RO: 200 ft.
Price: \$0.55

NSN: 7530-00-222-3456(a&b)
Basis Weight: 16 lb.
Width: 3-7/16"
Dimension: 3-1/2" outside
Length/RO: 200 ft.
Price: \$0.60

Contact: Murray Samowitz, (212) 264-0405

Carmen Cortes, (212) 264-3547 (NSN 7530-00-687-8403 only)

- (a) Contains 50% recovered material including 20% postconsumer material.
- (b) JWOD-made mandated product.
- (c) Contains a minimum of 20% postconsumer material.

Contact: * Carmen Cortes (212) 264-3547,

**** Murray Samowitz (212) 264-0405**

Hand Held Calculator (Display Only)

Eight-digit calculator displays include four arithmetic functions (+, -, /, x) one memory, floating decimal, square root, percent functions and automatic constant and chain calculations. NSN 7420-01-182-8532 runs on solar (light) power and NSN 7420-01-182-8531 is powered by batteries.

Scientific model, NSN 7420-01-182-8535, is solar-powered and NSN 7420-01-182-8534, is battery-powered. They have eight-digit capability, memory and display only. Includes four arithmetic functions (+, -, /, x) plus roots, trigonometry (sin, cos, tan and inverses) in degrees and radians, logs and their inverses, scientific notation, standard deviation and floating decimal.

U/I: EA

NSN: 7420-01-182-8532
Power Source: Solar
Price: \$4.83

NSN: 7420-01-182-8531
Power Source: Batteries
Price: \$1.96

NSN: 7420-01-182-8535
Power Source: Solar
Price: \$11.83

NSN: 7420-01-182-8534
Power Source: Batteries
Price: \$5.06

Contact: Phyllis Rossi, (212) 264-4320

Your Next Presentation Is Coming Up... and FSS Is Ready

You've worked on it for weeks...Stayed up late going over it...Neglected your family...Staked your reputation and your next chance for a promotion on it...Now, are you going to walk in there and face all those people without availing yourself to the best presentation materials you can lay your hands on?

For your next presentation, we think that you shouldn't have to worry about accessories. And now you don't need to. Because FSS has the tools and hardware you shouldn't have to worry about.

So take yourself step wise through your presentation, and write down a list of everything you think you'll need. Then give us a call, and let us outfit you for the best presentation you've ever done. While you worry about the content and the visuals, let FSS worry about the tools.

Wipe Off Marking Pens

Set of tube-type markers is designed to write on nonporous boards and wipe off with a tissue or dry cloth. Ink is indelible and will bleed through paper. Fine-point, nonrefillable set includes one of each of the following colors: black, blue, green, and red.

NSN: 7520-01-156-1411
U/I: SE
Price: \$1.93

Contact: Andre Lovell, (212) 264-8734 (Technical)
Vince Cositore, (212) 264-4557 (Inventory)

Transparency Marker Set

Assorted colors 6" long, 5/16" diameter. Eight-color set of felt-tip, ready-to-use markers is designed for writing on presentation transparencies. Protective plastic cap indicates color of water-soluble ink: black, blue, brown, green, orange, purple, red or yellow. Includes a pocket clip.

NSN: 7520-00-138-7981
U/I: AT (Assortment)
Price: \$1.43

Contact: Andre Lovell, (212) 264-8734 (Technical)

Transparency Sheet

Makes overhead transparencies or overlay sheets on most plain paper, dry toner copiers. 8-1/2"x 11". Made under JWOD in workshops affiliated with NIB

Compatible with Xerox models 1045, 1048, 1055, 1075, 2400, 2600, 3100, 3400, 3600-1, 4000, 4500, 5400, 5600, 5700, 7000, 8200, 9200, 9400, 9500, 9700, and 9900. Has no sensing strip.

Color: Clear.
NSN: 7530-01-386-2356
U/I: BX (100 EA)
Price: \$15.31

Compatible with Xerox Models 2300, 2400, 2600, 3100, 3100 LDC, 3107, 3109, 3300, 3400, 3450, 3600-1, 4000, 4500, 5400, 5600, 7000, 8200, 9200 and 9500.

Color: Assorted (has 25 of each of blue, green, red, and yellow.)
NSN: 7530-01-386-2371
U/I: BX (100 EA)
Price: \$19.63

Color: Clear. Has black image on clear sheet with removable sensing strip
NSN: 7530-01-386-2376
U/I: BX (100 EA)
Price: \$18.40

Contact: Andre Lovell, (212) 264-8734 (Technical),
Francine McGill (212) 264-8207 (Inventory)

Order these find products through:

**FEDSTRIP/MILSTRIP
or MUFFIN.**

**Or, point, click and shop at
GSA Advantage™! on the
Internet.**

Need A Portable Chalkboard? Look No Farther

Two-sided chalkboard with composition writing surfaces for easy writing, erasing, and resistance to wear and chipping. Frame has locking device and pivots in a full circle. 20"-wide base on casters. Features convenient chalk/eraser trough. Black. 48" x 72".

NSN: 7110-00-132-6650
U/I: EA
Price: \$161.92

Contact: Andre Lovell, (212) 264-8734 (Technical)
Peggy Bouyer, (212) 264-4320 (Inventory)

Need White Chalk? We Have It!

Dustless, nontoxic chalk makes a neater presentation. Made of 85% calcium carbonate. 3-1/8" long; 3/8" diameter.

NSN: 7510-00-164-8893
U/I: GR (144)
Price: \$3.83

Contact: Andre Lovell, (212) 264-8734 (Technical)
Carmen Nieves, (212) 264-8200 (Inventory)

How About Colored Chalk? We Have That Too!

Colored chalk makes distinct presentations. Dustless, nontoxic 45% calcium carbonate chalk assortment includes 144 pieces, containing a minimum of six colors plus white.

NSN: 7510-00-282-6924
U/I: AT
PRICE: \$4.44

Contact: Andre Lovell, (212) 264-8734 (Technical)
Carmen Nieves, (212) 264-8200 (Inventory)

Tapered Chalk Makes Writing Easier

Easier writing with round, tapered chalk made of 90% calcium sulfate. 3-1/8" long, 3/8" diameter.

NSN: 7510-00-223-6701
U/I: GR (144)
Price: \$15.36

Contact: Andre Lovell, (212) 264-8734 (Technical)
Carmen Nieves, (212) 264-8200 (Inventory)

Finished Your Work? Let These Erasers Make Your Job Easier

Constructed of six wool felt fillers bound to a felt backing, this eraser keeps chalkboards clean and easy to read. 5" long, 2" wide, 1-1/4" deep.

NSN: 7510-00-244-9145
U/I: EA
Price: \$0.77

Contact: Andre Lovell, (212) 264-8734 (Technical)
Dennis Steele, (212) 264-4869 (Inventory)

Let Us Help You Point The Way

Add an emphatic touch when presenting slides, charts, and graphs. Lightweight wooden pointer has a white rubber tip and a steel eyelet for hanging. 36" long.

NSN: 7520-00-271-8890
U/I: EA
Price: \$1.15

Contact: Andre Lovell, (212) 264-8734 (Technical)
Delores Turner (212) 264-3547 (Inventory)

Throwing Stuff Away? Need Help Getting Organized?

If you throw something away you're far more likely to need it later than if you save it.

But you can't just save it, you have to know where to find it. And the more easily you can find it, the lower your chances of ever needing it again. It's a basic fact of life.

But you don't need us to tell you that, because undoubtedly you've experienced this firsthand. That's why FSS stocks almost every kind of folder there is for storing just about every kind of file-able document.

It's the beginning of the new fiscal year...filing time again. And having the right filing supplies when you need them is a lot better than having to get them when you need them. (By the way, we also have file shipping and storage boxes that comply with Federal Standards.)

So take a few minutes. Look over our stock list of folders. Put pencil to paper, and do some calculations on what your office will need for the near future. Check with co-workers and see what kinds of filing needs they have, then place an order spending a little time now can save you a lot of time later.

For a complete listing of all types of file folders and accessories, including a wide range of slide fasteners and compressors, check the GSA Supply Catalog Spring 1997, pg. 205-214.

Order through FEDSTRIP/MILSTRIP or MUFFIN. Or, point, click and shop at GSA *Advantage*™! on the Internet.

Yes, We Have File Folders

Manila Letter Standard File Folder expands to 3/4." Light-duty folder is made of 133-lb. nonreinforced manila stock, with a plain, folded bottom. Has 1/5-cut self-tabs in all positions. Contains 20% PCM. U/I - HD

<u>NSN</u>	<u>Size</u>	<u>Cut</u>	<u>Price</u>
7530-00-281-5941	Letter	1/5	\$6.17
7530-00-281-5942	Legal	1/5	\$7.85
7530-00-282-2507	Letter	1/3	\$5.49
7530-00-282-2508	Legal	1/3	\$6.85
7530-00-281-5945	Letter	1/2	\$5.56

Contact: Terry Pringle, (212) 264-3560 (Inventory)

And...There are Colored File Folders

For easy sorting and retrieval. Straight-cut folder with reinforced top, made of extra heavyweight, 11-point stock. Triple-scored bottom permits 1/4", 1/2" and 3/4" expansion. Letter size (9-1/2 x 11-3/4") Contains 20% PCRM. U/I - BX.

<u>NSN</u>	<u>Color</u>	<u>Price</u>
7530-01-364-9502	Blue	\$8.13
7530-01-364-9503	Brown	\$7.84
7530-01-364-9504	Gray	\$7.84
7530-01-364-9505	Green	\$7.84
7530-01-364-9506	Orange	\$7.78
7530-01-364-9482	Pink	\$7.84
7530-01-364-9483	Lavender	\$7.84
7530-01-364-9484	Red	\$8.13
7530-01-364-9485	White	\$7.84
7530-01-364-9486	Yellow	\$8.12

Contact: Carmen Cortes, (212) 264-3547 (Inventory)

And... Hanging File Folders

Quality Hanging File Folder for easier inserting, neater storage and faster accessing, fits most filing systems. Most include insertable tabs for easy and convenient labeling. Expands to 2". U/I BX (25 EA). Contains 20% PCM. JWOD/NIB/NISH Mandatory Source.

<u>NSN</u>	<u>Size</u>	<u>Cut</u>	<u>Color</u>	<u>Price</u>
7530-01-364-9499	Ltr	1/5	Blue	\$5.70
7530-01-357-6856	Lgl	1/5	Blue	\$6.98
7530-01-364-9498	Ltr	1/5	Green	\$4.92
7530-01-357-6855	Lgl	1/5	Red	\$6.38
7530-01-364-9500	Ltr	1/5	Red	\$5.70
7530-01-357-6857	Lgl	1/5	Yellow	\$6.98
7530-01-364-9501	Ltr	1/5	Yellow	\$5.70
7530-01-364-9497	Lgl	1/3	Green	\$5.12
7530-01-357-6854	Ltr	1/3	Green	\$5.25

Without tabs

<u>NSN</u>	<u>Size</u>	<u>Cut</u>	<u>Color</u>	<u>Price</u>
7530-01-364-9495	Ltr	1/3	Green	\$6.98
7530-01-364-9496	Lgl	1/3	Green	\$4.74

Contact: Carmen Cortes, (212) 264-3547 (Inventory)

Economize On Space With These Shelf File Folders

Medium-duty Shelf File Folder economizes on space and keeps records at your fingertips. Made of 147-lb. reinforced Kraft stock, with a plain, folded bottom. Folder has reinforced, straight-cut self-tabs and expands to 3/4". U/I HD. Contains 20% PCM. JWOD/NIB/NISH Mandatory Source.

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>Price</u>
7530-00-881-2957	Kraft	Letter	12.49

Has a 1-1/2" prong fastener on the inside top edge of the back cover; compressor not included. U/I HD.

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>Price</u>
7530-00-926-8974	Kraft	Letter	\$16.69

Heavy-duty shelf file folder is made of a sturdier stock to keep records secure. Made of 217-lb. Kraft stock, with a plain, folded bottom. Has straight-cut self-tabs and expands to 3/4". Has a 1-1/2" prong fastener on the inside top edge of the back cover;

compressor not included. U/I HD.

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>Price</u>
7530-00-926-8979	Kraft	Letter	\$19.46
7530-00-926-8977	Kraft	Legal	\$26.10

Extra-heavy-duty shelf file folder is durable enough to file thicker items securely. Made of 370-lb. pressboard, with a cloth-gusset bottom. Expands to 1" and has a 1-1/2" prong fastener at the top edge of the back cover; compressor not included. U/I HD.

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>Price</u>
7530-00-926-8983	Green	Letter	\$42.40
7530-00-926-8984	Green	Legal	\$57.96

Has 1/3 cut, clear plastic tabs with inserts, all in the second position. U/I HD.

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>Price</u>
7530-00-739-7723	Green	Legal	\$92.72

Contact: Terry Pringle, (212) 264-3560 (Inventory)
Andre Lovell, (212) 264-8734 (Technical)

Single-Pocket Wallet Folders Are Perfect For Carrying Documents

This non-expanding, single-pocket Wallet Folder is perfect for quick filing and carrying important documents. Smooth finish and a full, ungummed flap.

NSN:	7530-00-221-1089
Color:	Manila
Size:	9-1/2" x 14-7/8"
U/I:	HD
Price:	\$26.27

Available with cloth tape tie. Expands to 1-3/4", with two gusset folds. JWOD NIB/NISH MANDATORY SOURCE.

NSN:	7530-00-281-5976
Color:	Red
Size:	4" x 9-1/2"
U/I:	EA
Price:	\$0.98

NSN:	7530-00-281-4844
Color:	Red
Size:	9-1/2" x 11-3/4"
U/I:	EA
Price:	\$1.14

Contact Phyllis Rossi, (212) 264-4320

Need More Filing Options... Try These Inner File Folders

ILightweight Inner File Folder is ideal for providing additional filing options when used with follow-up file folders. Made of 133-lb. stock, with a plain, folded bottom. Files easily in a drawer. Front leaf is scored to expand at 1/4" intervals; tabs are 3-3/4" long. U/I HD. Contains 20% PCRM. JWOD NIB/NISH Mandatory Source.

Available with a prong fastener with 1-1/2" prongs located on the left edge. Compressor not included. Tabs are in the first position only; expands to 1".

NSN:	7530-00-273-9845
Color:	Manila
Size:	Letter
Price:	\$19.08

Folder does not have fasteners. Has 1/3 cut, nonreinforced self-tabs in the first position only; expands to 1".

NSN:	7530-00-273-9846
Color:	Manila
Size:	11-3/4"w x 10"h (incl. tab)
Price:	\$6.47

Contact: Terry Pringle, (212) 264-3560

Classification Folders

For detailed projects, this sturdy, heavy-duty Binder Holder is the efficient answer. Files easily in a drawer. Made of 370-lb. pressboard, with a cloth-gusset bottom. Contains 20% PCRM. JWOD NIB/NISH Mandatory Source.

Available with two 217-lb. Kraft inner dividers with 1/3 self cut tabs. Six two-prong fasteners are located at the top on inside of covers and on both sides of inner dividers. Expands to 2". U/I EA.

NSN: 7530-00-990-8884
Color: Red
Size: Letter
Price: \$0.81

Available with a straight-cut self-tab; expands to 1", compressor not included. One 1-1/2" prong fastener on the inside back cover keeps materials together. U/I HD.

NSN: 7530-00-926-8981
Color: Green
Size: Letter
Price: \$41.22

NSN: 7530-00-926-8982
Color: Green
Size: Legal
Price: \$55.54

Available with two 1-1/2" prong fasteners on the inside front and back covers. U/I HD.

NSN: 7530-00-926-1194
Color: Green
Size: Letter
Price: \$49.34

Available with a straight-cut self-tab; expands to 1"; fastener not included. U/I HD.

NSN: 7530-00-985-7012
Color: Manila
Size: Legal
Price: \$9.70

NSN: 7530-00-985-7009
Color: Red pressboard
Size: Letter
Price: \$40.04

Heavy-duty binder-holder is conveniently folded to form a three-section folder. The center section is 9-1/2" high, and each side section is 9-1/4" high. Made of 217-lb. pressboard stock. Files

easily in a drawer. A prong fastener with 1-1/2" prongs is located on inside top of each side section; a fastener with 2-1/2" prongs is located on the inside top of the center section. U/I EA.

NSN: 7530-00-707-8406
Color: Red
Size: Letter
Price: \$0.30

Contact: Terry Pringle, (212) 264-3560

These Folders Help Keep Up With Project Status

Charge out Drawer Folder is ideal for keeping up with project status. Dual purpose: as an "out" guide or as a holding folder until file is complete. Ruled space on the front for writing charge out data. Made of standard-duty, 147-lb. manila stock, with a plain, folded bottom. Letter-size folder has a 1/5-cut, center-position self tab printed with "OUT". Contains 20% PCM.

NSN: 7530-00-281-5961
Color: Manila
Size: Letter
U/I: HD
Price: \$17.39

Contact: Terry Pringle, (212) 264-3560

BOAC NUMBERS

**If you don't know
your Billed Office
Address Code
(BOAC) but would
like to, call us at
(816) 926-7519.**



REGIONAL NEWS

Administrator Barram Opens GSA Access Store

Administrator David J. Barram welcomed the over 130 Federal Executives and vendors from across the nation attending the premier of GSA Access, a cooperative venture of the GSA Services at the Phillip Burton Federal Building and U.S. Courthouse in San Francisco, on August 14.

GSA Access serves as a focal point where the government community can experience all of the services and programs GSA has to offer.

The GSA Access Store provides exposure through an interactive environment of high end multimedia computers to the full range of GSA's business lines including:

- telecommunications services
- property management
- acquisition and realty services
- property disposal
- travel and transportation
- portfolio management
- supply and procurement
- technology integration

- fleet management
- network applications
- property development
- security services.

The store also carries over 150 high demand office products available for immediate purchase.

Vendors under contract with GSA displayed their enthusiasm and support of the government business community. These suppliers showcased their latest products and demonstrated state-of-the-art technology to those on hand.

Peter T. Glading, Region 9 Assistant Regional Administrator for FSS, acknowledged contributing vendors saying, "Partnerships with outstanding suppliers have been and will continue to be key to our success."

The GSA Access Store serves as a venue for mini seminars, product demonstrations, workshops and exhibits. Watch for more information about those changes in future editions of Marketips.



Administrator David J. Barram

When you are in the area, please be our guest for a superior customer experience at the GSA Access Store. The store is now open for operations at:

First Floor East
450 Golden Gate Avenue
San Francisco, CA 94102
Operating hours: 8:00 a.m. to 3:30 p.m.

Industrial Products Center Supports Washington, D.C. Public Schools

On Friday, June 13, 1997, 5,000 volunteers from the group "Promise Keepers" cleaned, repaired, and painted 46 public schools in Washington, DC. Supplies were provided by the Mid-Atlantic Region's Industrial Products Center (IPC), located in Franconia, VA.

The Franconia IPC received a supply request for 42 products on May 29. The order included 2,000 gallons of paint, 100 lawn mowers, 1,000 rakes, 1,000 shovels, 100 wheel barrows, 4,000 pairs of gloves, and 4,000 pairs of goggles. The Franconia IPC quickly obtained the supplies from its own inventory, GSA's wholesale distribution centers, and schedule and open-market

vendors. The entire order was delivered by June 10, satisfying the customer's urgent need.

In addition to the "Promise Keepers" effort, the Franconia IPC has been partnering with the Washington, DC, public schools to provide monthly orders of cleaning supplies to more than 150 schools. By consolidating the schools' supply orders, reducing the paperwork, and providing one-stop shopping, the Franconia IPC is helping the Washington, DC, schools to streamline their procurement process.

For more information, please contact Matt Peterson on (703) 557-1440

Mid-Atlantic Region Continues Its “Good Neighbor” Program

Taking part in the “Good Neighbor” program has been a continuous effort in Region 3 programs. We hope to do even more for our neighbors in the future due to the fulfillment that comes from taking an active part in our communities.

Our Personal Property Division and our Northeast Distribution Center, Burlington, NJ, play a role in the "Good Neighbor" program through dispersion of excess property. Excess property, when not issued, enables us to go to our local communities to contribute to their needs. An example of this is excess bleach. After its shelf-life ends, it is donated to Burlington County. They in turn use it as part of their water-treatment program.

Region 3 sells recycled paper so that it does not go into the landfill. The money goes into a special PBS fund.

The National Furniture Center (NFC) participates in the Cora Kelly School program helping students and their families. Volunteers from the Center made Thanksgiving baskets which were distributed to families, and book bags and supplies have been provided for the students.

The NFC also supports the program, reducing pollution and congestion. This is possible both through projects for furnishing telecommuting centers and through participation of employees involved in the program.

The NFC is striving to help their "neighbors" by encouraging vendors to donate unneeded furniture samples to local charities. Two such charities include Habitat for Humanity and the Community for Creative Non-violence.

The Fleet Management Program's role in the Good Neighbor Program is in the area of Alternative Fueled Vehicles. They have been partnering with stakeholders throughout the region to promote the successful implementation of this initiative. Clean Cities agreements have been signed in Philadelphia, Washington, Pittsburgh, Baltimore, and in the states of West Virginia and Delaware. These partnerships include Federal agencies, City and State Governments, Private Sector Companies, and Citizen groups. The purpose of this program is to encourage and accelerate the use of clean fuel vehicles in urban areas. Success will lead to economic and environmental benefits through increased jobs and cleaner air.

A Few Tips In Placing Orders With MAS Vendors

In a continuing effort to serve you, OUR VALUED CUSTOMERS, we would like to reiterate a few important points when placing orders with our Multiple Award Schedule Vendors, especially when using the I.M.P.A.C. Card. Please provide the following to the vendors:

Identify yourself as a Federal Customer

Ask the Vendor for the Schedule contract number, and the contract price.

Clearly indicate the order as an FSS contract sale. An order misclassified as open market could put you in violation of acquisition regulations

Remember the benefits to placing orders against the Schedule contract:

- Schedule contract buys comply with all applicable statutes and regulations
- Prices have already been determined fair and reasonable
- Vendors can give additional discounts to an individual agency and are not required to pass it on to the entire Federal Government
- Most prices are FOB destination, with freight included.

You get the added protection of ordering from a Government contract, rather than vendor dictated terms and conditions.

It is important to cite the contract number on all orders, but more so when there is no originating Purchase Order. A few vendors have expressed that when you call to make a credit card purchase, they are unclear as to your intention. They may treat you as a regular customer and price the item accordingly. There are many benefits in the GSA contracts that you are entitled to. You need to impress upon the contractor that you want all the benefits available under these contracts. Some vendors have been charging our customers freight when it's already included in the contract price. For large items, this can be a significant cost.

These issues have come to light as FSS has begun to do vendor visits to check compliance with the Schedule Contracts. In order to help us help you, we can verify the correct application of the schedule price list and contract terms when you have specifically notified the vendor that you are placing the order under the GSA Schedule Contract.

Term Contract For Scrap Metal Service Is Now Available

The General Services Administration, Region 3, Personal Property Management Branch currently has a Scrap Metal and a Scrap Automated Data Processing Equipment (ADPE) Removed Term Contract. Any Federal agency who has a continuous accrual of scrap metal or scrap ADPE and who is interested in regular removal of this equipment, please contact Barbara J. Schmitt on (215) 656-3933 for all parts of the Mid-Atlantic region other than Washington, DC. Contact Ben Morris, (703) 557-7785 for the Washington area.



GENERAL PRODUCTS

Join With The Prodigy Child Development Center, Be Safe With Fingersafe™

As fitted at the prodigy Child Development Center at the Department of State, Washington, DC, fingersafe™ MK 1A is a simple but foolproof device that covers the most dangerous area of the door - the opening hinge area. It consists of two pieces, one the Fixing Strip, the other, fingersafe™ itself, an accordion-shape piece. The Fixing Strip is screwed to the door and to the door frame. The fingersafe™ is then snapped into the Fixing Strip, covering the opening hinge area of the door from top to bottom but lying flat against the door frame when the door is closed. The result is that the opening hinge area of the door is totally protected from anybody inserting their hand or fingers and having them severely injured by a closing door. It works by gently pushing the hand or fingers out of the hinge area as the door closes. It takes less than 15 minutes to fit.

fingersafe™ MK 1A has been tested by Underwriters Laboratories, Inc.® and complies with the applicable requirements of UL Standard "Fire Tests of Door Assemblies", UL 10B (NFPA 252, ASTM E-152 and CAN4 S-104) and holds a 4 hour fire rating.

fingersafe™ MK 1B, which covers the back side of the hinge, and MK 2, which is designed for use on double-swing, center pivot type doors, will shortly be available for shipment.

Please go to the fingersafe™ comprehensive Website at <http://www.fingersafe.com>. you can even download a video of fitting instructions!

If the information on our Website, which includes Order Forms, is insufficient for your needs, please feel free to contact us.

The fingersafe™ safety devices for doors can be purchased directly from the manufacturer under SIN# F5333, GSA Contract Number GS-07F-9565G.

**GSA Contact: Lyn Depriest, (817) 978-2998,
FAX (817) 978-4366, or E-Mail: lyn.Depriest@gsa.gov**



**E-mail: fingersafe@aol.com
Fax: 1-912-236-7549 or 1-912-356-9409
phone: 1-912-234-6120 or 1-912-356-9185
Write: Fingersafe USA, Inc.,
P.O. Box 8777,
Savannah, Georgia 31412**

**Visit The General Products
Commodity Center Home Page
At:**

<http://www.gsa.gov/7ff/regions>

You're Invited To Attend The Largest Law Enforcement Show In The Country

The International Association of Chiefs of Police is having their annual Law Enforcement Conference, October 25-30, 1997, in Orlando, FL. This conference features over 500 companies that specialize in providing you with the latest in law enforcement equipment. GSA's law enforcement product experts will be on hand at booth #167 to answer your questions such as:

- What products can you buy through GSA?
- What are your law enforcement product needs and how we may help you?
- What contractors are under GSA contract?

And much, much more!!!!

These product experts are responsible for maintaining GSA's Law Enforcement Schedule (84 VI-A). This schedule includes:

Miscellaneous Personal Equipment (Belts, Shell/Cartridge Cases, Speed Loader Cases, Clip Holders Handcuff Cases, Gun & Flashlight Holsters, Baton Rings, Belt Straps, ID Cases, etc.), Body Armor, Helmets, Restraining Equipment (Handcuffs, Batons, Chemical Mace/Pepper Spray, etc.), Canine Training & Handling Equipment, Emergency Signal Systems (Sirens, Light Bars, Spot & Flood Lights, Beacon Warning Devices, PA Speakers & Systems & Controls Consoles), In-Vehicle Barriers & Shields, Rollover Protection, Vehicle Restraint Systems, Gun Racks, Night Vision Equipment, Alcohol Detection Kits & Devices, Target Systems, Target Range Accessories, Metal & Bomb Detection Equipment: Includes Airport Security, Fingerprint/Palmprinting (Taking & Detection), Evidential Casting Materials, Drug Testing Equipment & Kits, & Criminal Investigative Equipment & Supplies. Just to name a few...

If you are involved with law enforcement in any way, don't miss this **UNIQUE OPPORTUNITY** to gain vital exposure in the law enforcement community.

GSA will be there, you can too.



**For registration information please contact:
by calling 800/The-IACP (800/843-4227)
Vivian Eney, ext. 219, or Windy Christner, ext. 238**

**GSA Contact: Customer Relations (817) 978-4545, Fax (817) 978-3761
E-Mail - pam.mines@gsa.gov**

GSA Has A New Line in Linens, And It's Tops!

“**THE EMBASSY LINE**”, Premium Bath Towels, Hand Towels, Washcloths, Bathmats, Sheets, Fitted and Flat and Pillowcases

These are the top of the line linens. Luxurious and absorbent, the Embassy Line is the perfect choice when quality counts. Towels, washcloths and bath mats are available in a rich champagne color that blends with any decor, as well as white. Sold by the dozen and currently available.

<u>NSN</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
7210-01-417-9684	Champagne Terry Hand Towel	\$24.59
7210-01-417-9677	Champagne Terry Bath Mat	\$73.14
7210-01-417-9680	Champagne Terry Washcloth	\$11.45
7210-01-417-9681	Champagne Terry Bath Towel	\$78.76
7210-01-417-9676	White Terry Bath Mat	\$73.14
7210-01-417-9678	White Terry Hand Towel	\$24.59
7210-01-417-9679	White Terry Washcloth	\$11.45
7210-01-417-9683	White Terry Bath Towel	\$78.76

Sheets and pillowcases are available in champagne. They are sold by the dozen and currently available.

<u>NSN</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
7210-01-417-9682	Champagne Pillowcase 34"	\$29.26
7210-01-417-9685	Champagne Flat Bed Sheet 90" x 110"	\$121.71
7210-01-417-9686	Champagne Flat Bed Sheet 81" x 108"	\$142.31
7210-01-417-9687	Champagne Pillowcase 36"	\$30.69
7210-01-417-9690	Champagne Fitted Bed Sheet 38" x 80"	\$110.93
7210-01-417-9692	Champagne Fitted Bed Sheet 60" x 80"	\$121.26
7210-01-417-9695	Champagne Flat Bed Sheet 66" x 112"	\$120.95
7210-01-417-9702	Champagne Fitted Bed Sheet 54" x 80"	\$134.09

Also available are 3 national stock numbers of white fitted sheets. They are sold by the dozen and are currently available.

<u>NSN</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
7210-01-417-9704	White Fitted Bed Sheet 54" x 80"	\$124.82
7210-01-417-9688	White Fitted Bed Sheet 38" x 80"	\$94.61
7210-01-417-9698	White Fitted Bed Sheet 60" x 80"	\$124.82

Order from GSA today by FEDSTRIP/ MILSTRIP or through GSA's MUFFIN system.

Contact: Anita Bruce, (817) 978-4134
FAX: (817) 978-3761, or E-mail: anita.bruce@gsa.gov

Incident Command Hand Tool System

A quality, ergonomic tool for every military, law enforcement, and fire-fighting rig. One unbreakable, lightweight, composite-handle snap-locks onto three different tool heads. Each toolhead weighs about three pounds. Be ever ready to cut, grub, chink, swat, rake, dig, throw, or support yourself in any possible situation. Developed for elite fire-fighters, and incident command overhead teams. This tool combines 15 traditional fire tools into 1 unique, quality system!

Available under GSA's New Item Program

GSA Contact: Mary Ann Swearingen, (817) 978-8377,
FAX (817) 978-8634, or
E:Mail: maryann.Swearingen@gsa.gov



Order directly from:
Dragon Slayers, Inc., phone and fax (503) 368-7099
Reference Special Item #F-5347
under GSA Contract GS-07F-9619G.

Want Choices?? GSA Now Offers 2 Types of Upholstery Fabrics

Refurbishing the old office or ship furniture? Bring it into the 90's with GSA's vinyl or new nylon upholstery fabric! Variety does not just stop at the fabric type, just look at the selections of colors offered below.

Vinyl Upholstery Fabric

Upholstery vinyl has an exterior vinyl wear layer, a secondary expanded layer of vinyl foam, and a plain knit backing cloth. Vinyl surface simulates finely grained leather with a matte (low gloss) finish and a soft, supple hand. The fabric is a uniform, solid color and is fire, mildew, and oil resistant. Minimum weight: 20.3 oz/square yard. Minimum width: 53.5 inches. Roll length: 40 yards.

<u>Color</u>	<u>NSN</u>	<u>U/I</u>	<u>Price</u>
Red	8305-00-286-5565	Roll	\$283.66
Rose	8305-00-286-5566	Roll	\$283.66
Rust	8305-00-242-1032	Roll	\$283.66
Light Blue	8305-00-286-5564	Roll	\$283.66
Dark Blue	8305-00-702-2863	Roll	\$283.66
Gray	8305-00-262-3290	Roll	\$283.66
Green	8305-00-286-5567	Roll	\$283.66
Beige	8305-00-722-9411	Roll	\$283.66
Brown	8305-00-262-2764	Roll	\$283.66

Black	8305-00-965-4693	Roll	\$283.66
Off-white	8305-00-710-8535	Roll	\$283.66

Nylon Upholstery Fabric

Plain weave, flat, 100% nylon upholstery fabric is woven from two tones of one color and is stain, mildew, and fire resistant. The fabric has a firm, supple hand. Minimum weight: 13.5 oz/square yard, exclusive of back coating. Minimum width: 53.5 inches. Roll length: 50 yards.

<u>Color</u>	<u>NSN</u>	<u>U/I</u>	<u>Price</u>
Red	8305-01-399-1456	Roll	\$444.67
Rose	8305-01-399-1458	Roll	\$444.67
Rust	8305-01-399-1459	Roll	\$444.67
Light Blue	8305-00-234-9302	Roll	\$444.67
Dark Blue	8305-01-399-1453	Roll	\$444.67
Gray	8305-00-702-2868	Roll	\$444.67
Green	8305-00-710-8547	Roll	\$444.67
Beige	8305-00-710-8538	Roll	\$444.67
Brown	8305-00-285-9197	Roll	\$444.67
Black	8305-01-399-1451	Roll	\$444.67
Off-white	8305-01-399-1455	Roll	\$444.67

With a minimum order of one roll and F. O. B. destination pricing, order today through automated FEDSTRIP/MILSTRIP, or GSA's MUFFIN system. Direct delivery is to destinations within the 48 contiguous states and the District of Columbia.

Contact: Frank Lioce, (817) 978-4544, Fax: (817) 978-8661, or E-Mail: frank.lioce@gsa.gov

Breathe.... A Little Easier With GSA !

That's right, GSA has made it easy for you to order all of the Self-Contained Breathing Apparatus (SCBA) and Emergency Escape Breathing Apparatus that you might need. SCBA's and emergency breathing units are now covered under Special Item Number 465-22 on Multiple Award Schedule 42 I B. We have all of the name-brands you have been looking for including, Interspiro, Mine Safety, National Draeger, Racal, Scott Aviation, and QuickMask (Fume-Free). More items and brands are being added every day. Orders are placed directly with the manufacturer. (Note: These items were previously covered under GSA's New Item Program)

**Contact: Pam Shelton, (817) 978-8385,
FAX (817) 978-8634, or E-mail: pam.shelton@gsa.gov**

Supersize Your Laptop !!!

The Powercell and MiNi Powercell are brand new technology just made available to the Government by Power-It, Inc., under GSA's New Item Program. They provide laptop computer power for extremely long periods of time. These two units have patent pending alkaline based internal cells, which deliver up to *30 hours of continuous power (RP-30A Full-size Powercell), and *12 hours of power (RP-12A MiNi Powercell). The great thing about these two units is they work with any laptop, because of their 120VAV output. Just plug the laptop's AC adapter directly into the unit, and you're on your way to long extended run times! A must for field applications as well as the business traveler!!

*(Runtime is based on a 16-watt draw)

Order directly from the manufacturer.

For technical questions or to place orders, please call:

GSA Contact: Lyn Depriest, (817) 978-2998, Fax (817) 978-4366, E-Mail: lyn.depriest@gsa.gov



POWER-IT, INC., 1(800) 809-3323
Reference Contract No. GS-07F-9623G
Unit price for Powercell Model RP-30A is \$341.97
Unit price for MiNi Powercell Model RP-12A is \$224.97

Now Available From GSA Household Upright Vacuum Cleaner With On-Board Tools

Eureka, Bravo II% Model 7608 Features:

- Powerful 7.5 Amp Motor
- Tool Pak conveniently stores Crush-Resistant Hose, 1 Extension Wand, Combination Upholstery Nozzle/Dusting Brush & Crevice Tool
- On-Board Tools For Easy Above-The-Floor Cleaning with reach up to 8 ft.
- Triple Filter Bag System
- Five Position Carpet Height Adjuster
- Three Position Handle

Order Directly from GSA Using FEDSTRIP/MILSTRIP or MUFFIN Procedures.

Contact: Tracie Crowder, (817) 978-8659,
FAX (817) 978-8661, or E-Mail: tracie.crowder@gsa.gov



NSN: 7910-01-420-0590
PRICE: \$68.52

GSA Introduces...

Fuel Efficiency Meters and Engine Speed Pilot Systems

GSA introduces Stellar Marketing's fuel efficiency meter and engine speed pilot systems.

Stellar EMS-1000 Efficiency Meter

The Stellar EMS-1000 Efficiency Meter provides accurate and precise fuel measurement for diesel engines. The EMS-1000 monitors the actual position of the diesel engine's fuel-rack, which measures only the fuel entering the engine for combustion. This non-invasive fuel measurement technology has received U.S. and International patents. This safe, effective and accurate fuel measurement product includes precise measurement of engine RPM. The EMS-1000 is ideal for land based, mobile, and ocean going diesel engines used as generators and/or primary propulsion. With new government mandates for reducing costs, the EMS-1000 Efficiency Meter is an invaluable asset for precisely monitoring fuel consumption of diesel engines to reduce overall operating costs.

Stellar ESP-1000 Engine Speed Pilot

The Stellar ESP-1000 Engine Speed Pilot is a speed trimming systems for diesel engines. The ESP-1000 ensures the peak operating efficiency of diesel engines under all loading conditions. This effective and reliable system is perfect for land based, mobile, and ocean going diesel engines used as generators and/or primary propulsion requiring automatic control under fixed and variable loading conditions. The system has proven to provide substantial levels of increased fuel efficiency, and a reduction of engine wear. With new government mandates for reducing costs, the ESP-1000 Engine Speed Pilot is essential for operating diesel engines with reduced fuel consumption while maintaining desired performance.

Stellar Marketing was awarded Contract No. GS-07F-9593G on May 7, 1997 for its fuel efficiency meter and engine speed pilot systems.

For more information or for a complimentary GSA brochure and price list please call Nick Emord, 1-888-417-4275 or fax your request to (617) 740-4514.

Items available include:

<u>Special Item No.</u>	<u>Item Description</u>
F534	EMS-1000 Vessel Efficiency Meter. Vessel type: Two Engine, fixed pitch propellers.

Configuration for the EMS-1000 includes:

- Main Processor
- Global Positioning System
- Control Display Unit (CDU)
- Printer
- Power Supply-UPS
- Fuel Rack Sensors (2)
- RPM Sensors (2)
- Operators Manual
- Printer

F5343 Accessories for EMS-1000

- Fuel Rack and RPM Sensor kit
- Propeller Pitch Sensor Kit
- Installation Kit, Two Engine
- Installation Kit, Single Engine

F5342 ESP-1000 Engine Speed Pilot. Vessel type: TwinEngine, fixed pitch propellers with pneumatic (air) controlled Throttles. Configuration includes:

- Processor Display Unit
- Pneumatic Control Unit
- GPS Sensor
- GPS Junction Box
- Engine Room Junction Box
- System Interconnect Cable (SIC)
- Power Supply
- Engine RPM Sensors (2)
- Engine Rack Sensors (2)

F5343 Accessories For ESP-1000

- Pneumatic Installation Kit, Two Engine
- Pneumatic Control Unit
- Propeller Pitch Sensor (1)
- Pneumatic Control Unit
- Propeller Pitch Interface Unit

GSA Contact: Mary Ann Swearingen, (817) 978-8377, Fax (817) 978- 8634, E-Mail: maryann.swearingen@gsa.gov

FSS Can Provide for All Your ADP Equipment and Software Needs

New Food Service Items In Stock!

We have introduced some new foodservice items to the stock system and they are now available for ordering.

Plastic Flatware

For agencies using disposable flatware, we have a new line of medium weight, low cost utensils. It includes a teaspoon (NSN 7340-01-438-7391), a fork (NSN 7340-01-438-7392), and a knife (NSN 7340-01-438-9241). These are high quality items made by a NIB affiliate thereby meeting the mandatory source requirements of the Javits-Wagner-O'Day (JWOD) program. The prices are as follows:

7340-01-438-7391	U/I - MX (1000)	\$ 11.27
7340-01-438-7392	U/I - MX (1000)	\$ 10.74
7340-01-438-9241	U/I - MX (1000)	\$ 11.48

For stock availability, contact Carolyn Wolinski, (817) 978-2279.

Cookie/Biscuit Cutter

To replace the cookie cutter set which has been discontinued (NSN 7330-00-543-7097), we now have a single 3-inch combination cookie and biscuit cutter. The new NSN is 7330-01-411-9787 and it sells for \$ 4.00. It is a one-piece cutter made from steel or aluminum and will cut a 3-inch diameter cookie and has a depth of 2 inches.

For stock availability, contact Vanda Price, (817) 978-8675.

New Can Openers For Army Field Kitchens

We have two new table-mounted heavy-duty can openers for use in Army field kitchens (and others!). They are stainless steel, hand crank operated with a reversible cutting blade and conform to type IV of CID A-A-52206. One model uses a bolt-on base and the other has a clamp-on base. The NSN's and prices are listed below.

7330-01-411-9788	Bolt-on Base	\$ 256.23
7330-01-411-9789	Clamp-on Base	\$266.09

For stock availability, contact Virginia Skipwith, (817) 978-8676.

NEW PLASTIC PITCHERS

We have two new plastic pitchers for water, juices, tea, and other beverages. One is a 60-ounce clear polycarbonate pitcher with an ice trap. It is a fluted design with a broad base and height of 8-1/2 inches. It is suitable for dishwasher exposure and meets NSF standards. The NSN is 7350-01-438-7390, unit of issue "each" and price of \$4.55 each.

The other pitcher is a 2-1/4 quart juice pitcher with a three-way

lid (closed, full open, and slotted open). It is beige with a white lid, and dishwasher safe. The NSN is 7350-01-438-7389, unit of issue "each", price of \$3.69. For stock availability on either, contact Jeff Fossmeier at (817) 978-8674.

Order any of these items using FEDSTRIP/MILSTRIP, or MUFFIN procedures.

For technical information on any of these foodservice items contact: **Bill Hicks, (817) 978-4428 (Technical) or E-mail: william.hicks@gsa.gov**

SKILCRAFT® Angle-Matic® Roller Mops Deliver Unmatched Cleaning Power

The Angle-Matic® Professional Roller Mop delivers unmatched cleaning power. The angled head places the entire sponge on any surface for greater efficiency. It eliminates the constant turning that other roller mops require. With an absorbent, double-cell seafoam sponge, the Angle-Matic® Mop sponge lasts longer because it wears evenly! The cushion grip on this sturdy 52-inch hang-up handle offers superior comfort and performance

And there's more:

- Modern and attractive. Made of T-grade, high impact resistant ABS plastic that cannot rust, corrode, or lose its unique shape. It stays new looking longer!
- Easy rinsing action with a comfortable pull-lever grip design.
- Lightweight. Great for wall and window washing too!
- Lifetime guarantee.
- Made in the USA.

The Angle-Matic® Professional Roller Mop. Cleans your floors, walls, and windows with less effort.

This produce meets the requirements of the Javits-Wagner-O'Day Program.

Mail, phone or fax orders using FEDSTRIP/MILSTRIP OR MUFFIN or order through your local CSC or Distribution Center. When placing orders, please use the following NSN's (pricing effective october 1, 1997).

Angle-Matic® Professional Mop:

NSN	U/I	Price
7920-01-383-7799	EA	\$8.00

Twin Pack Roller Mop Refills

NSN	U/I	Price
7920-01-383-7938	PG	\$5.46

Contact: Charles Hatch, (817) 978-2469, FAX: 817/978-8600

Try These SKILCRAFT® Flatware And Disposable Cups

SKILCRAFT® makes everything you need for summer dining. Paper table and dinner napkins, plastic flatware sets and disposable, environmentally-safe foam cups can be taken anywhere.

SKILCRAFT® napkins, flatware, and disposable cups are manufactured to Federal Commercial Specifications by industries associated with National Industries for the Blind. Mail, phone or FAX orders using MILSTRIP/FEDSTRIP, or Muffin, or order through your local CSC.

This product meets the mandatory source requirements of the Javits-Wagner-O'Day program. Your continued support of SKILCRAFT® Products That Help People furthers employment opportunities for people who are blind. Please use the following NSN's when placing your order:

NSN:	7360-00-634-4800
Description:	Flatware Set (fork, knife, teaspoon, wrapped) White
U/I:	BX (10 sets)
Price:	\$1.07
NSN:	7360-01-380-4695
Description:	Flatware Set (fork, knife, teaspoon, wrapped) White
U/I:	BX (400 sets)
Price:	\$36.28
NSN:	7530-00-926-1661
Description:	Hot/Cold Drink Cup, foam disposable, 10 oz., environmentally safe, White
U/I:	BX (1,000)
Price:	\$16.36
NSN:	7530-01-359-9524
Description:	Hot/Cold Drink Cup, foam disposable, 8 oz., environmentally safe, White
U/I:	BX (1,000)
Price:	\$40.46
NSN:	7350-00-761-7467
Description:	Plastic Cupw/lid, foam, disposable, 6 oz.,White
U/I:	BX
Price:	\$19.91
NSN:	7350-00-914-5089
Description:	Plastic Cup w/lid, foam disposable, 8 oz., White
U/I:	BX
Price:	\$21.31
NSN:	7350-00-914-5088

Description: Plastic Cup w/lid, foam, disposable, 10 oz.,
white
U/I: BX
Price: \$26.51

Contact: Carolyn Wolinski, (817) 978-2279 or John Selner,
(817) 978-8681, FAX: (817) 978-8600

**GSA and
the Federal
Supply Service....**

**Listening to You,
and Offering More
Choices Than
Ever Before!!!**

New Nationwide Paging Contract Set

Easier to Order, Renew, Consolidate Pagers

Since the new GSA FTS Nationwide Paging Contract met all Competition in Contracting Act (CICA) requirements before it was awarded in July 1996, you don't have to go out for bids when you want to order or renew pagers. Wouldn't it be easier to receive one invoice each month for paging services? Wouldn't it be easier to work with one vendor...know one customer service number? Before you renew with multiple vendors, call SkyTel to consolidate all your pager frequencies onto the Contract.

Contract Advantages to Ordering Agencies

1. Offers best paging coverage available: SkyTel plus SuperCarrier Network of 2500 Radio Common Carriers (RCC). If paging is available where you need it, SkyTel can help you.
2. Lower Pricing than SkyTel Government card: can't buy SkyTel services for less!
3. Economy of Scale: GSA's prices decrease with increase of users against the Contract!
4. Money-saving quarterly incentives! 4th quarter incentives will include discounts on purchasing pagers, among other incentives.

Check out the new SkyWord Plus Pager!

On April 29th, GSA's Paging Vendor, SkyTel, was the first to offer the new SkyWord Plus AlphaNumeric pager, a cross between the popular 1-Way AlphaNumeric pager and SkyTel's 2-Way pager. SkyWord Plus service offers the same "store and deliver" message service as the SkyTel 2-Way, but without the 2-Way's reply capability: A perfect fit for those in your office that are already carry-

Contract GS 07K96BGD0018



I.M.P.A.C. card orders accepted

ing an AlphaNumeric unit, but complain about missing pages when traveling out-of-range of paging transmitters.

Other SkyWord Plus Features:

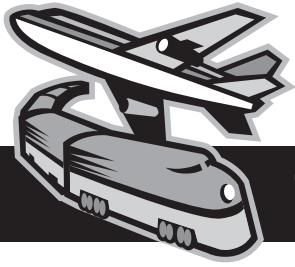
- 1) Automatic Error Correction--the ability to garbled messages until they're correct;
- 2) Non-Duplication of Messages--the new unit is smart enough to know when a message has already been delivered; and
- 3) a built-in Service Meter that tells you when you're in "Full Service", "Basic Service", or "Storing Messages" while out-of-range.

For briefing information, call Kim Young, SkyTel, 817-784-8387.

**Contact: Joey Phelps, (817) 978-3767,
Fax: (817) 978-4212**

For More Information

1. SkyTel Government Help Desk:
call 1-888-GSA-SKY-1
2. GSA INTERNET Home Page:
<http://www.gsa.gov>
3. SkyTel INTERNET Home Page:
<http://www.skytel.com>
4. Information on renewals of SkyTel accounts:
lsuschinski@mtel.com
(e:mail address)



Update On World Wide (International) Express Small Package Delivery Service

GSA is once again partnering with the Department of Defense (DoD) to leverage the Federal Government's volume and service requirements to procure specific transportation delivery services. The Air Mobility Command (AMC) at Scott Air Force Base (AFB), Illinois will take the lead in procuring and managing the US Government contract for World Wide (International) Express Small Package Delivery Service.

The solicitation is intended to reflect the Government's requirements and customary commercial practice among potential bidders. Representatives from GSA and the Departments of State and Justice have met on several occasions with AMC in an effort to merge the DoD and civilian agency requirements. Agencies which have submitted service requirements to GSA can be assured that every effort was made to include them in the procurement.

Draft copies of the Request for Proposal (RFP) were available in April and May for review and comment by DoD customers, civilian agencies and organizations, and vendors. To view parts of the draft RFP, visit our website at <http://www.fss.gsa.gov> and click on "Transportation Procurements." The final RFP is scheduled to be issued in the fall of 1997. AMC hopes to make award by late 1997/early 1998. DoD customers will be mandatory users of the contract. A considerable number of civilian agencies have signed up as mandatory users. Federal Government agencies and organizations, which have not committed to be mandatory users prior to the July 31, 1997 deadline, may be precluded from participating in this contract. The contractor(s) will be allowed to accept or reject civilian agencies that did not meet the deadline. If your activity did not meet the July 31 deadline and would like to request permission to use the contract, please call the GSA contact noted at the end of this article.

The following was taken from the Commerce Business Daily Issue of June 13, 1997 PSA#1866 for all prospective offerors from the Contracting Officer, Air Mobility Command (AMC) Headquarters, Scott AFB, IL. We added the references to the draft Request for Proposal (RFP) for your convenience.

WORLDWIDE EXPRESS SMALL PACKAGE SERVICE (WWX) SOL F11626-97-R-0015. Draft solicitation was issued 7 Apr 97 [to obtain industry and customer comments and ensure conformance with standard commercial practice. Since then, there has been valuable input, both from customers and industry, on ways to improve this product]. Purpose of this notice is to inform all prospective offerors of some of the significant changes for the final RFP.

1. Government will award contract(s) in accordance with FAR 15.6, Source Selection, to the most advantageous offeror, price and other factors considered. Offerors will be required to propose transit times and reliability rate by country; award will be by region [Section V, Paragraph 3].
2. Regions will be redefined to separate out countries that are not grouped commonly among carriers to allow carriers to adhere to their current pricing structure [Section II, "World Wide Express Regions"].
3. OCONUS [Outside Continental US] to OCONUS shipments -- pricing will be based on country to country "pairings" where significant volume data is available to support a requirement [Section II].
4. Government will provide listing of international cities and DOD [Department of Defense] installations requiring service [Section II].
5. Air Courier Services Index 4513 will be used to adjust contract prices in the two (2) option years [Section II, "CONUS Pricing Summary"].
6. Dimensional weighting will be allowed under the contract [Attachment 2, Paragraph 6.1].
7. Contractor(s) will be allowed to accept or reject nonmandatory user after contract award [civil agencies have until July 31 to sign up as a mandatory user with GSA] [Attachment 2, Paragraph 1b].
8. Contractor(s) will be provided 60-day implementation period from date of award to contract start [Section III, Par C].

Contact: Blaine Jacobs, (703) 305-7317; FAX: (703) 305-6026, Internet: blaine.jacobs@gsa.gov.

Transportation Management Programs Are On The Move to World Wide Commitment

The GSA Transportation Management Programs are on the move and it's for the betterment of both our Federal and Industry customers. The GSA transportation management programs provide Federal agencies with carrier and rate management services nationally for general commodity freight transportation and both nationally and internationally for household goods transportation. In addition to offering its customers a uniform basis for purchasing and providing transportation services, GSA's solicitation and acceptance of rates and charges provide highly competitive pricing. For those of you in the transportation business, arranging for the household goods transportation of a relocating employee or arranging for the movement of freight may be one of the most important parts of your job. Knowing about the developments, changes, and trends in household goods and freight transportation is important for you to do the best job you can. This article, and similar articles in the future, are designed to help keep you in the know about moving.

The first six months of 1997 were filled with changes and new developments. The following information is being provided to acquaint you as a transportation manager with the new changes to help you manage your Transportation Programs.

We Have The Answer To Your Transportation Needs

You're making transportation decisions...you're doing the work of 2.3 people...you're putting in 50 hour weeks...

STOP WORKING SO HARD! GSA's Region 3 Traffic Management Program can help you meet your agency's transportation demands by customizing solutions for even the most complex shipments. We offer a new automated rate program and a variety of transportation services via rail, motor, air, and water for both domestic and international movements. Services include but are not limited to:

- Discount rates for transporting Government owned goods/materials (20-40% less than commercial rates)
- Special/negotiated rates tailored for your agency only
- Standing route orders for repetitive shipments
- Preparation of GBLs and other movement documents
- Technical advice and guidance on all transportation matters

Our staff of highly qualified transportation management specialists can do it better, faster, and cheaper. Good customer service is our focus, we are eager to assist you in any way possible.

In today's expanded business environment, it is essential that Federal agencies concern themselves with their missions in view of the complex world of transportation. Therefore, leave it to us, the experts, and we will tailor a program that integrates the right mix of freight services to help your agency realize new efficiencies. For more information or assistance, please contact through either of the following numbers:

Domestic - (202) 619-8956
International - (202) 619-8960
Fax - (202) 619-8962

Introducing...ITMS (Interagency Transportation Management System)

The new Interagency Transportation Management System (ITMS) has arrived and is making life easier for both Federal civilian executive agencies and the household goods and freight industry. For years customers have accessed the GSA's freight and household goods rate and routing information by dialing up a "mainframe", then entering shipment information in response to a series of questions and printing out the results. The speed and ease of this system were, in large part, dependent on the quality of the dial-up connection and the number of "mainframe" users when connecting.

All of this has changed. For several reasons, the "mainframe" - which many of you referred to as MUFFIN or ARFARS - has been retired. ITMS has taken their place. ITMS introduces a new tool for the Federal Executive Agencies and Industry customer to use in the performance of their transportation duties. It provides a new method for obtaining cost comparisons for both household goods and freight shipments. The ITMS is a new PC-based system that uses CD-ROM technology and eliminates dial-up; no more waiting for a connection or being disconnected while accessing information. The ITMS functions better than the previous household goods and freight systems, and runs right on the user's computer.

Subscribers to the GSA Transportation Programs should have received their ITMS CDs during the latter part of July 1997. Having access to the CD will allow Transportation Managers to obtain cost comparison information immediately. Nonsubscribers to the GSA Transportation Programs who wish to obtain a CD should contact the Program Management Office at (816) 823-3646 for more details.

While the ITMS is user friendly, the Program Management office will make available an ITMS user's guide outlining the specifics of the system's design and operation. If you are a subscriber of the GSA Transportation Programs, and you have not received your CD and/or a user's guide, you should contact the Program Management Office at the number listed above or by FAX at (816) 823-3656.

Upcoming Fleet Management User Panels

Come join us for our 1997 Fleet Management User Panels. This is another way we listen to what you, our customer, has to say and where your transportation source can update you on the latest Fleet Management issues.

User Panel

Jackson, MS

September 17, 1997

Contact: Garland Sylvest, (601) 965-4555

National Account Management Program (NAMP) Is Working Harder For You

The GSA National Account Management Program promotes both a personal and business relationship with its customers. Civilian agencies are assigned to a specific Transportation Zone Office that will provide personal and single point-of-contact assistance. Agencies needing assistance in their Transportation Programs, both household goods and freight, may contact the NAMP office to which they are assigned.

To determine their assigned Zone Office, civilian executive agencies may either access the GSA Transportation Web Site at:

[http:// www.kc.gsa.gov/fsstt/](http://www.kc.gsa.gov/fsstt/)

or contact the GSA Office located in Atlanta, GA at (404)331-5121.

Update On Domestic Fast Freight Delivery Service

GSA has gathered customary commercial practice information from Fortune 500 companies to determine how private industry procures Next and Second Business Day Domestic Freight Services. We are in the process of gathering customary commercial practices from potential bidders for this transportation procurement. Surveys have been sent to the American Trucking Association, the Air Freight Association, and other interested vendors. After the requested data has been reviewed, analyzed and coordinated, we will request volumes and service requirement information from Federal activities to incorporate in the Statement of Work. We intend to contact agencies which have worked with us on the domestic small package contract (currently FedEx) and the World Wide (international) express small package procurement. If you are involved in Fast Freight shipments and wish to participate in this procurement, please let us hear from you.

Contact: Eric Gregerson, (703) 308-0930; FAX: (703) 305-6026, Internet: eric.gregerson@gsa.gov

Would You Prefer a Leaner and Greener Government?

You're invited to a major conference and trade show in Washington, D.C., November 18 - 20, 1997.

For details on this event, titled "The National Marketplace For the Environment," consult page 2 of this issue!

New Toll Free Numbers for Maintenance Control Centers

Effective July 29, 1997

The Maintenance Control Centers have a new Nation-wide toll free number:

1-888-622-6344

Call this number for purchase order requests and to speak with a technician for vehicle repair information.

Continue to mail your repair invoices directly to the address below:

General Services Administration
Region 4
c/o ADP
P. O. Box 15291
Ft. Worth, TX 76119-9983

Send your PM Notices (3478) and Monthly Mileage Reports (494) to the address below:

General Services Administration
GSA IFMS Key punch Service
c/o UNICOR-ADP
P. O. Box 15291
Ft. Worth, TX 76119-9983

TRAVCON 1997 Forum Feedback

Nearly 500 customers, industry and GSA representatives met in Los Angeles from August 11-14 to discuss the future of travel in the government community.

Through the Federal Supply Service and the Office of Governmentwide Policy, GSA manages a full range of travel services. Airline city pair agreements, the governmentwide charge card (currently American Express™), the GSA Value Lodging Program, and Travel Management Centers (TMCs) form the main components of the one-stop travel shopping service that GSA offers. The government business travel community shared an open dialogue with GSA and vendor representatives about these programs and relevant policies.

To find out more about future travel conferences call (415) 522-4673.

GSA Value Lodging Introduced

Government business travel is big business. GAO estimated that in Fiscal Year 96, nearly 7.6 billion dollars were spent on federal travel. Of that, nearly two billion dollars were expended on lodging accommodations.

To leverage the vast buying power of the government community, GSA will offer GSA Value Lodging. GSA will select properties in the top 75 federal travel destinations to negotiate special rates and amenities for travelers on official government business. **To find out more call (415) 522 4673.**

**FSS**

SERVICES ACQUISITION CENTER

The Services Acquisition Center was established in 1992 to provide service contracts for use by Agencies within the Federal Government. Our procurement professionals design and implement single and multiple award schedules that provide the Federal community direct access to industry experts in travel, transportation, support, financial and consulting services.

Agencies placing orders against a Federal Supply Schedule need **NOT** worry about seeking further competition, synopsizing requirements, making determinations of fair and reasonable pricing, or considering small business set asides. The Services Acquisition Center has already performed all of these activities for you.

We take the stress of out of the acquisition process so you can focus on your agency's mission!!!

By using our Federal Supply Schedules, Federal agencies can save time and money and be assured that their procurement will meet all applicable regulations.

In this edition of MarkeTips, we concentrate on several of our new services such as the Management, Organizational, and Business Improvement Services (MOBIS) Schedule, the expanded Equal Employment Opportunity Schedule, and our new Clerical Temporary Help Services Schedule. In addition, we will also feature the Express Small Package Delivery Service Schedule and the second of a three part series on the Airline City Pair Program

Should you have any questions regarding any of the services that we provide, please contact our Customer Service/Vendor Relations Staff on (703) 305-6658.

Express Small Package Delivery Service

CONTRACT RENEWED FOR ANOTHER YEAR

**STILL THE LOWEST GOVERNMENT SHIPPING
RATES EVER!!!**

The General Services Administration (GSA) has exercised the first option year under the GSA Express Transportation Services Contract with Federal Express Corporation (FedEx) for next day and second business day delivery service. The extension period runs from August 16, 1997 through August 15, 1998, with three one-year renewal options remaining. The contract prices for the second year of the contract remain unchanged.

The Government contract service is FedEx Priority Overnight with a delivery commitment by 10:30 a.m. the next business day and FedEx 2Day with a delivery commitment by 4:30 p.m. the second business day. The contract has many service features and additional service enhancements that will simplify your shipping efforts.

If your agency is not already signed-up under this program, contact GSA today and start taking advantage of these exceptional contract rates.

Contact: Brenda Pollock (703) 305-5671

Email: brenda.pollock@gsa.gov

Ed Kelliher (703) 305-7389

Email: edward.kelliher@gsa.gov

FAX: (703) 305-5094

Temporary Clerical Help Is On The Way!

The new multiple award schedule for clerical temporary support services will become effective October 1st, 1997. This pilot program will initially be available only to Federal activities in the Washington, DC Metropolitan Area. Ordering will take place through GSA *Advantage!*™ If the pilot program proves to be successful, it will be expanded nationwide.

The following positions can be filled on a temporary basis from the schedule: Clerical secretary, legal secretary, medical secretary, receptionist, general clerk, administrative clerk, audit clerk, accounting clerk, computer operator, court reporter, stenotype operator and transcribing machine operator.

The schedule can be particularly useful in several situations:

-- If you have a rush project and your office does not have the resources to meet the program requirements in the allotted time-frame.

-- If a key member of your staff is out due to an emergency, accident, illness, parental or family responsibilities, or even jury service.

-- Your agency has a critical need to carry out work.

To receive future copies of the schedule and contractor price lists, please fill out the form below and mail it to the following address:

General Services Administration
Centralized Mailing List Service (CMLS)
P.O. Box 6477
Fort Worth, TX 76115

Phone: (817) 334-5215
Fax: (817) 334-5227

**Contact: Guy Galloway, (703) 305-6000 or
Vivieca Johnson, (703) 305-7073**

TEMPORARY SUPPORT SERVICES - MAILING LIST CODE 00SC 7361

Activity Address Code (AAC) _____ (if available)

Customer _____

Name _____ Title _____

Agency Name _____

Bureau/Office _____

Street _____

Building Number _____ Room Number _____ Mail Stop _____

City _____ State _____ ZIP _____

Telephone Number _____ FAX _____

Email Address _____

Check Out Our Expanded Quality Management Schedule called MOBIS!!!

Is your Agency trying to improve performance, quality, timeliness, and efficiency throughout your organization? I

Is time running out for you in meeting your Agency's GPRA Goals?

GSA's Services Acquisition Center (FCX) has expanded its former Quality Management schedule (SIC 8742) into MOBIS --

Management, Organizational, and Business Improvement Services.

The MOBIS schedule, effective October 1, 1997, will provide access to qualified contractors providing management consulting, facilitation services, survey services, and training services to the Federal Government.

These services can be utilized to:

- Develop the strategic plans and performance measures your agency needs to comply with the Government Performance and Results Act (GPRA);
- Improve Customer Service;
- Improve Quality; and

-- Minimize the impact of downsizing and limited resources by creating streamlined systems and processes.

If you would like additional information on how MOBIS can save your agency time, money, and resources, contact any of our Procurement Process Pros:

Eve Groves, (703) 305-6621

e-mail: evelyn.groves@gsa.gov

Linda Lytle-Foster, (703) 305-7428

e-mail: linda.lytle-foster@gsa.gov

Gerald Barton, (703) 305-3050

e-mail: gerald.barton@gsa.gov

Byron Corcoran, (703) 305-7493

e-mail: harry.corcoran@gsa.gov

Cynthia Claiborne, (703) 305-7423

e-mail: cynthia.claiborne@gsa.gov

Catherine Maloney, (703) 305-7014

e-mail: catherine.maloney@gsa.gov

In addition, if you would like to include your Agency on the customer mailing list to receive future copies of this schedule, please take a moment to fill out the form below and mail it to the following address:

General Services Administration
Centralized Mailing List Service (CMLS)
P.O. Box 6477
Fort Worth, TX 76115
PHONE: (817) 334-5215
FAX: (817) 334-5227
INTERNET: cmls.gsa@gsa.gov

MANAGEMENT, ORGANIZATIONAL, AND BUSINESS IMPROVEMENT SERVICES (formerly Quality Management Implementation Services) MAILING LIST CODE OOSC 8710

Activity Address Code (AAC) _____ (if available)

Customer _____

Name _____

Title _____

Agency Name _____

Bureau/Office _____

Street _____

Building Number _____ Room Number _____ Mail Stop _____

City _____ State _____ ZIP _____

Telephone Number _____ FAX _____

Email Address _____

For The Best Value In The Sky... Use GSA's City Pair Program

In our second of this three part series, we address how the city pairs are awarded.

Each year GSA requests contract city pair fares from all interested airlines with scheduled service through the Request For Proposal (RFP) process. The RFP for Fiscal Year 1998 contained over 7,000 city pairs. Interested airlines can offer fares on any of these city pairs as well as any city pair not included in the RFP.

Today, more and more major corporations require their employees to book travel in advance, stay over on Saturday nights, and take connecting service, all to achieve discounts of 20%-30% off the regular business fare.

The City Pair Program does not require any advance bookings, has no minimum or maximum stay, includes nonstop service over 99% of the time where it was offered, and averages almost 70% off of the regular coach fares. This results in an annual savings of approximately \$2.65 billion to the American taxpayers.

That's amazing! How does the program work?

First, GSA concentrates the Government's market share to make the most of the competition out there. The Government traveler's responsibility is to use the contract carrier. The Government's delivery of market share drives the program. So, to ensure the fares stay favorable, we encourage Federal travelers to stick to the contract carrier.

Second, GSA works with other Government agencies to make sure that the Federal traveler's needs and concerns are fully met. This ensures that you have a good choice of convenient and timely flights.

Third, GSA works in partnership with the airline industry and respects their concerns. For example, because the fares are so attractive, the airlines insist that only Federal employees traveling on official business be allowed to use them. With a few limited exceptions, no one else can use the Government rates. GSA understands and accepts this in order to bring you, the Federal Traveler, The Best Value in the Sky.

What makes it the best value? Isn't it just low bid?

Absolutely not. Awards are made after measuring both quality of service and price. This allows an award to be made to a higher priced carrier if that carrier has superior service.

How Does it Work?

A minimum service standard is set for each city pair. This minimum applies to the number of flights per day in each direction (the range is between 2 and 8), a maximum of one connection, a maximum ground time (90 minutes domestic, 180 minutes international) and limits on circuitry (how far out of the way the carrier can take you.)

To determine best value, a technical evaluation is conducted to evaluate the quality of each offeror's service based on the following considerations:

-- **Time and Type of Service** This factor looks for flights offered throughout the day. Nonstop service, at convenient times, scores best under this factor.

-- **Flight Time** This factor looks for the shortest total flight times, based on each carrier's routing. Nonstop service scores best under this factor.

-- **Number and Type of Flights** This factor considers the number of flights offered throughout the day, in order to provide the traveler with several choices. Carriers with lots of nonstop flights score best under this factor.

-- **Jet Service** This factor gives preference to jets over propeller aircraft.

All these factors are weighed against price and a best value decision is made.

Why isn't every award for nonstop service?

Even though nonstop service is heavily favored, it is not always the best value. Some of the reasons that connect service is awarded by airlines are as follows:

- There is no nonstop carrier for a specific route.
- The nonstop carrier did not offer on the city pair. Some carriers have so much traffic on certain routes that they do not want the Government business for the route.
- The nonstop carrier did not meet the minimum requirements as outlined in the RFP, (For example, the nonstop flights might be too late at night to be beneficial for our Federal traveler).
- The non-stop carrier has offered an unreasonably high price.
- The connect service carrier has offered a fare so low that it was the best overall value, even considering all the advantages of nonstop service.

Can't GSA make a carrier add nonstop service?

No. Even though the City Pair Program is huge, with sales well over \$1 billion per year, it still represents only about 2% of the airlines business. **Unless the commercial traffic warrants it**, a carrier will not add a new route or improved service levels for the Government.

“How can I get more information?”

For more information on the Airline City Pair Program or other financial, support and travel services, please visit our website at WWW.SERVICES.FSS.GSA.GOV. When you reach our Home Page, click on the Services bullet.

For detailed carrier and cost information, click on the Airline City Pairs bullet followed by the Contract City Pairs button. Type your origin and destination locations in the appropriate blanks and then click onto the search button.

Sneak Peek: Watch for part 3 of this special series on the City Pair Program in the next issue of MarkeTips. Among other information, how to request the addition of a city pair for 1999 and answers to more frequently asked questions will be addressed.

GSA Evaluating EEO Proposals

The solicitation for GSA's new "One-Stop Shop" Equal Employment Opportunity (EEO) contracts closed on May 30, 1997, and evaluation of proposals is in full swing. Effective November 1, 1997, Government agencies will be able to take full advantage of GSA's new and improved EEO Multiple Award Schedule. Our new schedule is an expansion of the current schedule for investigative and counseling services. Additional services offered under the new program include:

- Alternative Dispute Resolution (ADR)
- EEO Reference Material
- EEO Training and Consulting
- Inquiry, Resolution Attempt and the Preparation of Analysis and Recommended Final Agency Decision (FAD)
- Noncompliance with Settlement Agreements
- Age Discrimination in Employment (ADEA) Individual and Consolidated Case

GSA's new schedule will provide Federal agencies easy access to a broad spectrum of services commercially available in the EEO arena. Our new Multiple Award Schedule allows agencies a choice in vendors, services and prices. The program also allows agencies to design a program to meet their unique needs, as well as negotiate hours, labor mix and other direct costs.

Further information regarding the new EEO program may be obtained by contacting the following individuals:

Cindy Jones (703) 308-0803
E-mail: cindy.jones@gsa.gov

Bobbie Bryant (703) 305-7369
E-Mail: bobbie.bryant@gsa.gov

Ree Momb (703) 305-5908
E-mail: ree.momb@gsa.gov

FAX: (703) 305-5094

When you require EEO Services, REMEMBER the GSA Schedule; it is:

Easy!
Efficient!!
and...
Offers More!!!

**Problems
with
MUFFIN?**

**Call the
MUFFIN
Help Desk**

at

**(703) 305-
7200**

What To Do With Your Excess Pallets? Recycle Them!

According to various pallet manufacturing and recycling sources billions of board feet of virgin lumber are used each year to manufacture hundreds of millions of pallets.

Wooden pallets are a cost efficient way to move stock and material. But what do you do with the pallets once they become excess to your needs? Are your excess pallets taking-up more and more valuable floor space? Are costs to dispose of your excess pallets taking -up more and more of your shrinking budget? There is an alternative -- pallet recycling!

You can help the environment and most likely reduce your 29

posal cost by recycling your excess pallets. The Defense Logistics Agency has a pallet management program that specializes in recycling pallets. This program rebuilds/reuses pallets discarded by other agencies. Contact Randy Romine at (717) 770-5726 for more information and/or general information regarding pallet recycling.

Additionally, look in the Yellow Pages under "Pallets" to find companies who recycle pallets in your particular location. The National Wooden Pallet & Container Association provides a free buyers guide which also lists pallet recyclers and repairers. Be sure and look for a product code of 1021 under the Product/Services category for each company listed. Call (703) 527-7667 to obtain your free buyers guide.

News Flashes Direct From The Customer Supply Centers!

KUDOS From Our Customers...Read On

Don't Take Our Word For It...Take Theirs

We would like to thank everyone of our customers that took the time to fill out the comments card that was inserted inside of a recent publication.

Here are some comments from satisfied customers:

Ft. Worth Customer Supply Center

Man what service - FAXED order; two days later order was here - You guys are great!...J.Sorrell, US Postal Service, Pasadena, TX

I am a happy customer. I have received good quality merchandise in a timely manner (in fact ahead of time). More power to you!SKC (SW) D. F. Hofilena

Your operators are always very pleasant and helpful!

...D. Sahs, Omaha, NE

Anchorage, Alaska Customer Supply Center

Yukon Kuskokwim Health Corporation & Yukon Kuskokwim Delta Regional Hospital would like to thank you for your services. What would we do without you? Thank you. ...Tammy Michaels

Denver Customer Supply Center

Opening a location in Building 41 at the Denver Federal Center was a terrific idea! Not only is it quick and easy to pick up supplies when needed, the staff is very helpful in stocking items that they haven't had before.

Chicago Customer Supply Center

No complaints. I especially like the quick delivery of my supplies. Good Work!...B. Fandel, USDA

Shop 'Till You Drop At The PPC

As many already know, the GSA Mid Atlantic Region Personal Property Center (PPC) is the best source for restored excess and newly manufactured furniture available for immediate purchase in the Washington DC Metropolitan Area. The PPC has been providing restored excess furniture as an inexpensive alternative to purchasing new furniture for a number of years. In addition to making maximum use of traditional, solidly built furniture at a terrific savings to the Federal taxpayer, restored excess has also proven to be a great source for unusual and one of a kind pieces to enhance and personalize the office environment.

While restored excess is a perennial favorite among our customers, we also recognize the demand for newly manufactured furniture. In response to this requirement, we stock basic office setups which are available to purchase and take away the same day. In addition to furniture, we carry a line of office accessories which includes framed wall art and lamps in a variety of styles.

We are pleased to announce that we are expanding our line of office accessories to include silk flower arrangements. This is yet another step toward providing a complete buying experience for our customers.

Plan to visit the Personal Property Center soon. We have plenty of items in stock and ready for pick up. Do yourself a favor, and do

not consider making a major purchase without considering the PPC first. You will not be disappointed; if there is any particular office furnishing or accessory not in stock, but you would like to see stocked at the PPC, please contact us at (703) 557-0180.

CSC Help Line and E:Mail Address

In order to stay customer focused we have opened up a 1-800 Customer Supply Center (CSC) Help Line. Please call us with any questions/comments or concerns you may have at **1-800-865-4CSC**. If you are switched to Voice Mail, please leave a brief message, your name and a commercial telephone number and we will be sure to return your call. If you prefer you may use our National CSC e:Mail address: **csc.desk@gsa.gov**.

Or visit our Web Site: **http://pub.fss.gsa.gov/c-assist/csc.htm**.

Pack It Up With a PAK-PLUS Briefcase

This soft, expandable briefcase with multi-compartment interior is ideal for laptop or notebook computers. Briefcase is made of a durable, lightweight polycanvas and comes with convenient organizers for glasses, calculators, pens, and keys. Features include high-impact, quick release buckles with die-cast hardware; self-repairing nylon zippers; front flap with zipper pocket for passport and valuables; comfortable carrying handle; removable, adjustable shoulder strap with molded pad; and double rear pocket for airline tickets. It measures 16" x 12" and expands 4" to 6-1/2". The briefcase is available from your local CSC in black, with insignia for \$29.39 or without insignia for \$22.44 each.

US Coast Guard Insignia
NSN: 8460-01-411-8610

US Army Corps of Engineers Insignia
NSN: 8460-01-435-0903

FEMA Insignia
NSN: 8460-01-435-0904

US Air Force Insignia
NSN: 8460-01-411-6321

GSA Insignia
NSN: 8460-01-385-7507

Peace Corps Insignia
NSN: 8460-01-446-4142

US Army Insignia
NSN: 8460-01-411-8607

Postal Service Insignia
NSN: 8460-01-441-2131

Department of Veterans Affairs Insignia
NSN: 8460-01-445-8822

US Navy Insignia
NSN: 8460-01-411-8609

GSA-Federal Productive Service Insignia
NSN: 8460-01-444-9569

Women Veterans Affairs Insignia
NSN: 8460-01-445-8824

US Marine Corps Insignia
NSN: 8460-01-411-8611

Justice Department Insignia
NSN: 8460-01-446-4142

Black, no Insignia
NSN: 8460-01-364-9493

Contact your local CSC to order!!

The following is a sample of our courses

4th Quarter FY97 Supply Classes

FEDSTRIP (Course #1600, \$380.00)

1600-12	9/8-12/97	Ft. Worth, TX
1600-13	9/22-26/97	Washington, DC

Federal Supply Management:
Policies and Procedures
(Course #1620, \$380.00)

1620-12	9/15-19/97	Washington, DC
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Inventory Management
(Course #1640, \$380.00)

1640-13	9/8-12/97	Seattle, WA
1640-14	9/22-26/97	Washington, DC

MILSTRIP (Course #1660, \$380.00)

1660-16	9/15-19/97	Washington, DC
1660-17	9/22-26/97	Boston, MA

Storage and Materials Handling
(Course #1680, \$380.00)

1680-17	9/15-19/97	Chicago, IL
1680-18	9/29-10/3/97	Washington, DC

Early FY98 Supply Classes

FEDSTRIP (Course #1600, \$390.00)

1600-09	12/15-19/97	Washington, DC
1600-04	1/5-9/98	Los Angeles, CA

Inventory Management
(Course #1640, \$390.00)

1640-08	12/1-5/97	Washington, DC
1640-04	12/8-12/97	New York, NY
1640-08	1/12-16/98	Washington, DC

MILSTRIP (Course #1660, \$390.00)

1660-11	10/27-31/97	Washington, DC
1660-12	12/8-12/97	Washington, DC
1660-06	12/15-19/97	Kansas City, MO
1660-05	1/5-9/98	Ft. Worth, TX

Storage and Materials Handling
(Course #1680, \$390.00)

1680-06	11/17-21/97	Mesquite, NV
1680-12	12/15-19/97	Washington, DC
1680-07	1/5-9/98	New York, NY
1680-13	1/12-16/98	Washington, DC

To request information about the supply courses, please call Ms. Janet Wood on (703) 603-3264. To register for a course, send a completed registration form to: Registrar, GSA Interagency Training Center, P.O. Box 15608, Arlington, VA 22215-0608, or fax it to (703) 603-3239. To register with a credit card by phone, from Federal offices or the Washington, DC metropolitan area please call (703) 603-3216, otherwise call 1 (800) 489-7824.



GSA Interagency Training

Happy New Year!!!! FY98 Is Right Around the Corner

Ready, Set, Go into FY98 With GSAITC

It's never too early to begin planning for your FY98 training needs and the GSA Interagency Training Center (GSAITC) is ready to assist you!

Whether you are entering a new position, cross-training, or just need a refresher, the GSAITC has the courses you need. We have four new courses this coming year, two courses that have been reinstated because of customer requests.

Flexibility . . . Adaptability . . . Accessibility

If we're not offering you the information and subject areas you need, we'll work with you and our qualified team of instructors to maximize the benefits of our training for you, whether that means customizing an existing course or developing a new one. Flexibility, adaptability, and accessibility are what we're all about. That's why we've been successful in the business for 35 years.

Visit Our New Website

The fiscal year 1998 course schedule is now on our newly renovated website, so check it out for yourselves! Our URL address is <http://www.gsa.gov/itc>.

If you haven't received your '98 Government Operations Training Catalog, please call (703) 603-3216 and we'll send you a copy and enter your name in our mailing list.

New Federal Travel Regulations

"PLAIN ENGLISH" Spoken Here!

"Why don't you give it to me straight?" is a question often asked by Federal travelers and travel administrators who must navigate cumbersome regulations that control official travel. Now, thanks to the multi-agency Joint Financial Management Improvement Program task force, GSA has rewritten Federal Travel Regulation (FTR) in common-sense "Plain English."

On March 22, 1997, GSA implemented the new FTR for Relocation Allowances based on the task force ideas, including changes endorsed by Congress and the President in the Federal Employee Travel Reform Act of 1996 (PL 104-201).

The new regulations use conversational English (such as "we" when referring to an agency or "I" or "you" when referring to an employee) and a question-and-answer format to explain travel rules and responsibilities. Each question and answer combine to establish a rule.

All travel courses (listed below) have been updated to include the new "Plain English" format.

For course scheduling questions, please call (703) 603-3216; for technical questions or course content inquiries, please call Ms. Nancy Murphy (202) 619-8900.

1st Quarter FY98 Travel Classes

Temporary Duty Travel: Federal Travel Regulation (FTR)

Course number: 1760 Prerequisites: None
Cost: \$445 Length: 4 days

LOCATION	COURSE & SESSION #	DATES
Seattle, WA	1760-16	Dec 9–Dec 12, 1997
Washington, DC	1760-17	Nov 4–Nov 7, 1997
Washington, DC	1760-18	Dec 9–Dec 12, 1997
Washington, DC	1760-19	Jan 27–Jan 30, 1998

Relocation Allowances: FTR and JTR, Vol. II

Course number: 1745 Prerequisites: None
Cost: \$515 Length: 4 days

LOCATION	COURSE & SESSION #	DATES
Atlanta, GA	1745-01	Dec 1–Dec 4, 1997
Washington, DC	1745-16	Dec 9–Dec 12, 1997
Washington, DC	1745-17	Jan 27–Jan 30, 1998

Imprest Fund Cashiers

Course number: 1715 Prerequisites: None
Cost: \$400 Length: 2 days

LOCATION	COURSE & SESSION #	DATES
San Francisco, CA	1715-02	Nov 20–Nov 21, 1997

Temporary Duty Travel: Department of Defense JTR, Vol. II

Course number: 1770 Prerequisites: None
Cost: \$445 Length: 4 days

LOCATION	COURSE & SESSION #	DATES
Washington, DC	1770-05	Nov 4–Nov 7, 1997
Washington, DC	1770-06	Jan 27–Jan 30, 1998

Temporary Duty Travel: JFTR-Vol. I; Uniformed Services

Course number: 1765 Prerequisites: None
Cost: \$445 Length: 4 days

LOCATION	COURSE & SESSION #	DATES
Washington, DC	1765-05	Jan 27–Jan 30, 1998

Travel Manager Windows

Course number: 1769 Prerequisites: None
Cost: \$400 Length: 2 days

LOCATION	COURSE & SESSION #	DATES
Washington, DC	1769-01	Nov 4–Nov 5, 1997
Washington, DC	1769-02	Dec 9–Dec 10, 1997
Washington, DC	1769-03	Jan 13–Jan 14, 1998

Property Management

To perform a job in managing property at the highest level, training in asset management is needed in order to utilize models and other analytical tools for optimizing property decisions. The ITC has scheduled a variety of property courses across the country to meet your training needs. The schedule for the 1st quarter of FY98:

Basic Property Management Techniques

Course Number: 1400 Prerequisites: None
Cost: \$410 Length: 4 days

LOCATION	COURSE & SESSION #	DATES
Anchorage, AK	1400-01	Sept 22–Sept 25, 1997
Atlanta, GA	1400-02	Dec 8–Dec 11, 1997
Seattle, WA	1400-09	Oct 27–Oct 30, 1997
Washington, DC	1400-10	Dec 8–Dec 11, 1997

Disposal by Negotiation

Course Number: 1423 Prerequisite: None
Cost: \$380 Length: 3 days

LOCATION	COURSE & SESSION #	DATES
Denver, CO	1423-01	Oct 6–Oct 8, 1997

Disposal Contract Law

Course Number: 1425 Prerequisite: None
Cost: \$495 Length: 5 days

LOCATION	COURSE & SESSION #	DATES
Atlanta, GA	1425-01	Oct 20–Oct 24, 1997

Personal Property Sales

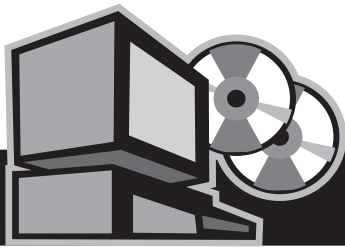
Course Number: 1420 Prerequisites: None
Cost: \$750 Length: 10 days

LOCATION	COURSE & SESSION #	DATES
Atlanta, GA	1420-01	Oct 27–Nov 7, 1997
New York, NY	1420-04	Dec 2–Dec 13, 1997
Washington, DC	1420-06	Jan 26–Feb 6, 1998

Personal Property: Utilization and Disposal

Course Number: 1430 Prerequisites: None
Cost: 410 Length: 4 days

LOCATION	COURSE & SESSION #	DATES
Atlanta, GA	1430-02	Jan 5–Jan 8, 1998
San Francisco, CA	1430-10	Jan 5–Jan 8, 1998
Washington, DC	1430-12	Dec 1–Dec 4, 1997



ADP ACQUISITION

FSS Website Lists Vendors Who Operate Leases

With the rapid pace of technological change in Information Technology (IT) products, many commercial users are leasing IT products rather than buying them. To mirror the best practices of commercial organizations and provide better service to our customers, the ADP Acquisition Center has added operating leasing to the Federal Supply Schedule contracts for Information Technology products. FSS has negotiated a rate differential from the Treasury Bill rate so that the interest rate will become fixed at the time an Agency negotiates their order.

When an Ordering Activity identifies a requirement, they identify the products that they wish to lease and the desired term of the lease. The vendor calculates the interest rate by adding the rate differential to the most recent T-bill for the term comparable to the lease term. The initial price of the leased property is taken from the vendor's MAS contract and the Ordering Activity can negotiate an even lower initial price. A residual value for the leased products is negotiated, and a monthly lease payment is calculated using the term of the lease, the negotiated price, and the interest rate factor. The current list of vendors who have MAS contracts for operating leases is on the FSS website on:

<http://www.fss.gsa.gov/contractor.html>

Please call any of the vendors listed for their specific terms and conditions for leasing or contact the ADP Acquisition Center's marketing representative by electronic mail or telephone:

Contact: Stephanie Turner, (703) 305-5777
E-mail: Stephanie.Turner@gsa.gov

A Friendly Reminder...

You can now obtain the most current list of vendors on all ADP Acquisition Center Schedules by accessing its new automated faxback system.

Just call: (703) 305-6695 and follow the easy-to-use prompts and a copy of the most current list of vendors for Schedules 70A, 70B/C, 70D, 70E, and 58 VI&VII will be sent directly to your fax machine.

GSA Advantage!TM

On-Line Shopping Service
Internet: www.fss.gsa.gov

E-mail address:
[gsa.advantage @gsa.gov](mailto:gsa.advantage@gsa.gov)

Helpline: (703) 305-7359



OFFICE & SCIENTIFIC EQUIPMENT

New Choices Under GSA's Copier Programs!

Cost-Per-Copy (CPC) and Flat Rate Monthly Fee (FRMF) are two new and exciting options now available to you under GSA's Multiple Award Schedule (MAS) Group 36, Part IV. Under the Cost-Per-Copy (CPC) option, the customer only pays for the copies that are made. Under the Flat Rate Monthly Fee (FRMF) option, the customer is charged a basic monthly fee regardless of the number of copies that are generated. The Contractor will provide you with the copier and related accessories, all consumables (except paper); and maintenance and repair services.

Both new programs have been designed to bring efficiency and economy to reprographic programs by reducing copier costs and administrative time. Although the programs are most beneficial to agencies or groups of agencies with 25 or more copiers, our vendors may still be willing to accommodate your agency under these two programs. These programs are available to all Federal Agencies within the 48 contiguous states including the District of Columbia.

The following Contractors have been awarded either CPC or FRMF Copier Contracts:

Canon U.S.A., Inc.
CPC and FRMF Contracts
Contract Number: GS-26F-1016B
Phone Number: (703) 807-3150

Danka Office Imaging Company
(Formerly Eastman Kodak)
CPC Contract
Phone Number: (800) 255-3434

Konica Business Machines, USA, Inc.
CPC Contract
Contract Number: GS-26F-1025B
Phone Number: (800) 882-6515

Matsushita Electric Corporation
Panasonic Comm. & Systems Div.
CPC Contract
Contract Number: GS-26F-1011B
Phone Number: (800) 742-4688

Minolta Corporaton
CPC Contac
Contract Number: GS-26F-1003B
Phone Numbers (301) 731-0911
(800) 253-5395

Mita Copystar America, Inc.
CPC and FRMF Contracts
Contract Number: GS-26F-1006B
Phone Number: (201) 808-8444

Oce Office Systems, Inc.
CPC Contract
Contract Number: GS-26F-1005B
Phone Number: (800) 659-0061

Pitney Bowes
CPC and FRMF Contracts
Contract Number: GS-25F-7082G
Phone Number: (703) 321-4911 ext. 201

Savin Corporation
CPC and FRMF Contracts
Contract Number: GS-25F-1009B
Phone: (301) 517-4200

Sharp Electronics Corporation
CPC and FRMF Contracts
Contract Number: GS-26F-6132B
Phone: (201) 529-8932

Xerox Corporation
CPC and FRMF Contracts
Contract Number: GS-26F-1001B
Phone: (703) 790-3700

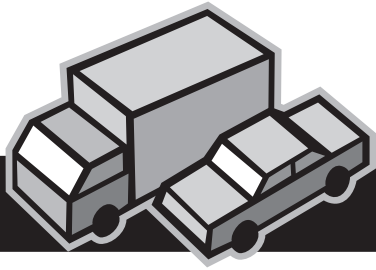
Contact: Ed Loiseau (703) 305-7714

Office Machines As Easy As 1 - 2 - 3

At GSA, we are always striving to make purchasing from our Multiple Award Schedules just a little bit easier. Effective October 1, 1997, we will merge Multiple Award Schedule Group 74, Part I, Section A into Multiple Award Schedule Group 74, Parts II and III. This merger will allow our customers to "one stop shop" for the office machines they need.

The new expanded 74, Parts II and II will include electronic typewriters, anti-theft devices for typewriters and office machines, visual display devices, central dictation systems and maintenance of these products.

Contact: Frank Norman, (703) 305-6425



AUTOMOTIVE

You Still Have An Alternative!

The Automotive Center's contracts for AFV's (Alternative Fuel Vehicles) provides you the choice to utilize natural gas, methanol, ethanol, and electric and still receive the same level of service and product quality that you are accustomed to. Awards for the new contracts for AFV's will be made by October 1, 1997.

If you would like more information on AFV's and their availability, please contact Jacquelin Draughn, team leader for Alternative Fuel Vehicles, on 703-305-5918.

Visit Our Web Site

For information on other exciting programs offered by the Automotive Center, call our Customer Service Department (703) 308-CARS or visit our web site: <http://www.fss.gsa.gov>



NATIONAL CUSTOMER SERVICE CENTER

Tips on Using the FSS National Help Line

1-800-488-3111
DSN: 465-1416

Press 1..

- and you contact a friendly, helpful representative
- or find out your local Customer Service Director

Press 2..

- and get choices -
- Request status on a regulation
- Order FEDSTRIP with your I.M.P.A.C. Visa card
- Place an Emergency FEDSTRIP Order
- Request information about an NSN

Press 7..

- Get the latest FSS news



PAINTS & CHEMICALS

Spring 1997 GSA Supply Catalog Updates!

The Spring 1997 GSA Supply Catalog is published and available to our customers. In an ever changing environment we are attempting to keep our customers informed of changes as they occur. Please make pen and ink changes to the following:

Price Updates:

Page 413 for NSN 7930-01-359-9229 update the price on Jen-Brite Scum Cleaner, P/N CJ06 to \$40.63.

Product Name Change:

Cleaning Solutions, Inc. has changed their product name on Eclipse Gold products to Envirostar 2000.

Page 461 for NSN 7930-01-380-8452 change Eclipse Gold Floor Cleaner to Envirostar 2000 Floor Cleaner.

Page 465 for NSN 7930-01-380-8333 change Eclipse Gold Floor Finish to Envirostar 2000 Floor Finish.

Page 471 for NSN 7930-01-380-8480 change Eclipse Gold Stain Resistant Floor Sealer/Undercoater to Envirostar 2000 Stain Resistant Floor Sealer/Undercoater.

Page 474 for NSN 7930-01-380-8461 for Eclipse Gold Remover to Envirostar 2000 Remover.

Contact: Lee Heydlauff, (253)931-7113

Supply Support Discontinued On Liquid General Purpose Detergent

Sorry but they are gone. The supply of premeasured packets of General Purpose Detergent provided under Fed Spec P-D-220 Type II, Liquids has been exhausted and is no longer available for issue. The manufacturer has discontinued supply support on the two NSN's listed below, but GSA can offer potential alternatives.

NSN 7930-01-019-0808, 2 ounces in a premeasured water insoluble packets, 288 packets per box

NSN 7930-01-019-0809, 5.5 ounces in a premeasured water insoluble packets, 120 packets in a box.

We can offer a biodegradable powdered neutral all purpose detergent cleaner in premeasured water soluble clear pouches in two sizes. These products can be ordered via GSA *Advantage!*TM Use your IMPAC Card!

NSN 7930-01-367-2909, 100 15-gram packets per box at \$17.87 BX

NSN 7930-01-367-2910, 25 60-gram packets per box at \$48.81 BX

This product may prove to be an adequate alternative depending on your use. We also provide other potential alternatives in the Summer 1997 Cleaning Products Catalog. Obtain your copy now and look inside for thousands of brand name cleaning products from kitchen and bathroom cleaners to heavy duty industrial cleaners! We are updating the catalog as additions, deletions, price updates and/or unit of issue changes occur, so if you have INTERNET access, check out the catalog at: www.northwest.gsa.gov/fss/pnt_chem/cleaning/camp.htm.

If you would like to receive a copy of the Summer 1997 Cleaning Products Catalog CAMP-T001, contact the GSA Centralized Mailing List Service (7CPNL), PO Box 6477, Fort Worth, TX 76115 on the INTERNET: CMLS.gsa@gsa.gov or online ordering at <http://pub/fss/gsa/gov> or FAX your request to (817) 334-5227.

Contact: Sharon Holman, (253) 931-7093

DON'T MISS THIS OPPORTUNITY... Plan ahead for FY98 budget



1998 GSA Products and Services Expo July 8-9, 1998 Seattle, WA

"The Emerald City" will be the site for the next GSA Products and Services exposition. This large and **most informative training event** is designed to give you information on a wide array of products and services that GSA offers.

☆ *No Cost Training Seminars
for the Veteran and Novice*

☆ *Product and Service
Exhibits*

☆ *GSA Suppliers and
Customer Service
Experts*

☆ *Check-out GSA's
Federal Supply Service
Products*

EXPRESS YOUR INTEREST TODAY FOR THIS FY98 EVENT

CONFERENCE INFORMATION FORM

To insure we keep your best interests in mind and focus on your needs, we would like to know what topics pertain to you. YOUR RESPONSE WILL ASSURE THAT YOU RECEIVE FUTURE INFORMATION ON THIS WORTHWHILE EVENT.

- | | | |
|--|---|--|
| <input type="checkbox"/> American Express Government Credit Card | <input type="checkbox"/> Fleet Management Services | <input type="checkbox"/> I.M.P.A.C. Government Credit Card |
| <input type="checkbox"/> Personal Property Management and Sales | <input type="checkbox"/> Best Available Lodging Value Program | <input type="checkbox"/> GSA Advantage! On-line Ordering |
| <input type="checkbox"/> Customer Supply Centers | <input type="checkbox"/> Packaged Room Furniture Program | <input type="checkbox"/> Environmental Products and Services |
| <input type="checkbox"/> GSA Federal Supply Schedules | | <input type="checkbox"/> Traffic and Travel Management |
| | | <input type="checkbox"/> Other: |

NAME _____ TITLE _____

AGENCY/ORGANIZATION _____

ADDRESS _____ CITY _____

STATE _____ ZIP _____ PHONE () _____ FAX () _____

FAX to 253-931-7203 or mail to: GSA, 400 15th St. SW, (10FZM), Auburn, WA 98001-6599. Visit our web site at <http://www.northwest.gsa.gov/fss/expo.htm>. For more information call: Darlene Parks, 253-931-7410.

We Now Have Solvent Free, Water Based, Wood Fillers

Famowood, a wood flour, water based wood filler with minimum shrinkage is now available in three colors in 23 ounce cans. Try this nonhazardous product instead of using a flammable, high VOC product. Order under the following NSNs:

<u>NSN</u>	<u>COLOR</u>	<u>U/I</u>	<u>PRICE</u>
8030-01-343-2468	Birch	CN	\$3.70
8030-01-306-0751	Fir	CN	\$3.70
8030-01-306-0749	Mahogany	CN	\$3.70
8030-01-306-0750	Oak	CN	\$3.70

Contact: Sandra Church, (253) 931-7077

New Navy Formula III Equipment Enamel

Military Specification MIL-DTL-15090 has been revised to provide a better equipment enamel for shipboard use. Its VOC has been lowered from the typical 685 g/L to a maximum of 340 g/L. This is great news for all activities requiring Formula 111 to meet environmental compliance levels. What is even better is that GSA is stocking this product so your minimum order quantity is 1! Order up.

Currently not available in GSA Advantage!TM Order under the following NSNs using FEDSTRIP/MILSTRIP.

<u>NSN</u>	<u>U/I</u>	<u>Color</u>	<u>Price</u>
8010-01-441-5909	GL	White #26307	\$17.28
8010-01-441-5912	CN (5 GL)	White #26307	\$86.40

Contact: Warren Hayashi, (253) 931-7050

Attention Facility Maintenance Crews!

An updated Multiple Award Schedule for Water Treatment Chemicals for Heating and Cooling Systems and Boiler Fuel Oil Additives and Service has been issued!! This cumulative edition extended the majority of contracts on this schedule to January 31, 2002. If you did not receive your new edition, please contact GSA, Centralized Mailing List Service (7CAFL), 4900 Hemphill St, PO Box 6477, Ft Worth, TX 76115. Telephone 817-334-5215, DSN 739-7369.

Contact: Sharon Flannery, (253) 931-7898

Don't Repaint - Touch It Up!

NSNs for Sempens touch-up pens are now available through GSA. Each pen contains 10cc of product, and are actually MIL-C-85285 Type 1 polyurethane coating kits and epoxy primers MIL-P-23377 and MIL-P-85582. Since these pens were introduced 2 months ago, demand has been sky-rocketing. They are available only by the box of 24 for \$249.83 (that equates to only \$10.45 per pen). Stock up now.

Compatible with MIL-C-85285, Type 1:

<u>NSN</u>	<u>U/I</u>	<u>Color</u>
8010-01-441-5855	BX	Clear
8010-01-441-5863	BX	Red gloss #11136
8010-01-441-5866	BX	International orange #12197
8010-01-441-5875	BX	Light gray gloss 16473
8010-01-441-5873	BX	Flat gray #36118
8010-01-441-5877	BX	Flat gray #36173
8010-01-441-5879	BX	Flat gray #36231
8010-01-441-5881	BX	Flat gray #36270
8010-01-441-5883	BX	Flat gray #36320
8010-01-441-5885	BX	Flat gray #36375
8010-01-441-5867	BX	Gloss black #17038
8010-01-441-5887	BX	Flat black #37038
8010-01-441-5869	BX	White gloss #17925

Compatible with MIL-P-23377

<u>NSN</u>	<u>U/I</u>	<u>Color</u>
8010-01-441-5888	BX	Yellow
8010-01-441-5891	BX	Green

Compatible with MIL-P-85582

<u>NSN</u>	<u>U/I</u>	<u>Color</u>
8010-01-441-5893	BX	Yellow
8010-01-441-5894	BX	Green

Currently not available on GSA Advantage!TM Order via FEDSTRIP/MILSTRIP requisitions at this time.

Contact: Yvonne Salas, (253) 931-7082

**Have a question? Help is just a
toll-free phone call away... !**

**Paints and Chemicals
Center Express Desk
1-800-241-RAIN (7246)**

Marine and Non-Marine Sorbents Now Available On Schedule 79, Part V

Eight new contracts have been added under the subject Multiple Award Schedule, which brings the total contracts under the schedule to twenty-two. Two additional Special Item Numbers are now included, one for New Item/New Technology and one for Sorbent Accessories. Listed below is a general description of each new contractor's offering, please contact the contractor directly for additional information regarding new product options and availability.

All contractors on Schedule now accept the Government Commercial Credit Card!!!! This schedule is currently undergoing GSA Advantage implementation.

Contractor/Contract No./Award Date General Product Description

<p>Hope Minerals Company Rt. 2, Box 122A Wetumka, OK 7488 (405) 452-3529</p>	<p>GS-10F-8714G 10 Oct 96</p>	<p>Material: Specially processed pumicite (a volcanic material). Available in particulate</p>
<p>Hydrocarbon Recovery, Inc. Hwy 1 South Box 371 Lawrenceville, IL 62439 (618) 943-6200</p>	<p>GS-10F-8739G 12 Dec 96</p>	<p>Outer Material: Polyester foam "oleophilic" Inner Material: Polyester foam. Reusable Sorbent can be wrung out and reused over 500 times. Available in pads, ribbons, reels. Also wringer accessory.</p>
<p>Kleen Plant Inc. P.O. Box 893 Naperville, IL 60566-0893 (800) 851-5661</p>	<p>GS-10F-8733G 6 Nov 96</p>	<p>Outer Material: Polypropylene Inner Material: Corn cob fill, cellulose, polypropylene, silicate. Available in socks, pillows, mats, rolls, spill kits, skimmers. New Item: Waste Disposal Service</p>
<p>Matarah Industries, Inc. 480 W. Oklahoma Avenue Milwaukee, WI 53207 (800) 222-4799</p>	<p>GS-10F-8750G 27 Jan 97</p>	<p>Outer Material: Polypropylene Inner Material: Polypropylene Available in socks, pads, rolls, spill kits, booms. Premoistened Handcleaner towels as an accessory.</p>
<p>Microset (A Division of PGI Nonwovens, Inc.) 8653 Richmond Highway Alexandria, VA 22309 (703) 360-5789</p>	<p>GS-10F-8725G 31 Oct 96</p>	<p>Outer Material: Polypropylene Inner Material: Polypropylene, homopolymer Available in socks, polymers, pads, pillows, rolls, particulate, laminit.</p>
<p>Oil-Dri Corporation of America 410 North Michigan Avenue Chicago, IL 60611 (800) 233-1959 X2510</p>	<p>GS-10F-8743G 23 Dec 96</p>	<p>Outer Material: Polypropylene Inner Material: Meltblown polypropylene, cellulose. polypropylene, cellulose. Available in pads, rolls, booms and pillows.</p>
<p>RFI Recycled Fibre Industries, Inc. 5001 North Dixie Highway Boca Raton, FL 33431 (561) 395-1909</p>	<p>GS-10F-8742G 23 Dec 96</p>	<p>Outer Material: 100% Recycled polypropylene. Inner Material: 100% Recycled polypropylene. Available in mats, pads, rolls, booms.</p>

Sterling Environmental, Inc.
P.O. Box 465
Spotsylvania, VA 22553
(800) 248-0022

GS-10F-8738G
12 Dec 96

Outer Material: Polypropylene
Inner Material: Cellulose fiber, polypropylene.
Available in pillows, socks, mats, booms, rolls, spill kits.

The latest Cumulative Edition of the Schedule is dated February 1997 which lists all 22 contractors. The Contract Period is through March 31, 2000. For copies of the individual contractors schedule price lists contact the contractors directly. For copies of the Schedule contact the GSA Centralized Mailing List Service (7CPNL), PO Box 6477, Fort Worth, TX 76115 on the INTERNET: CMLS.gsa@gsa.gov or online ordering at <http://pub/fss/gsa/gov> or FAX your request to (817) 334-5227 or telephone (817) 334-5215 and request Schedule 79 Part V, mailing list code of 10SC 7905.

Contact: Carol McKenzie, (253) 931-7887

By Great Demand, Introducing... Clorox Soft Scrub Now On Contract

Clorox Soft Scrub is now available on contract under our Commercial Cleaning Supplies Program, you may place your requisition with General Services Administration using the same National Stock Numbers (NSNs) previously assigned to the products, NSNs and destination pricing is as follows:

NSN:	7930-01-356-9204
Product Name:	44600-00059/Soft Scrub Cleanser Regular
U/I:	BX (6/39 oz. Bottles)
Price:	\$34.03
NSN:	7930-01-356-9205
Product Name:	44600-01601/Soft Scrub Cleanser w/Bleach
U/I:	BX (12/12 oz. Bottles)
Price:	\$28.02
NSN:	7930-01-356-9206
Product Name:	44600-01602/Soft Scrub Cleanser w/Bleach
U/I:	BX (9/24 oz. Bottles)
Price:	\$38.17
NSN:	7930-01-356-9207
Product Name:	44600-01613/Soft Scrub Cleanser w/Bleach
U/I:	BX (6/36 oz. Bottles)
Price:	\$34.03

Prices include delivery to the 48 contiguous states and Washington DC. The minimum order is 3 Boxes. Currently not available on GSA *Advantage!*TM Order via FEDSTRIP/MILSTRIP at this time.

Contact: Carol McKenzie, (253) 931-7887
FAX (253) 931-7544

The 1997 Cleaning Products Catalog Is Now Available

The Summer 1997 Cleaning Products Catalog was distributed in July. You now have access to thousands of commercial items available from GSA at the lowest possible prices. Now you can do what you do best - your mission, because GSA takes the procurement burden away.

Need help selecting a cleaning product based on local environmental needs? Check out the matrix in the Biodegradable Cleaners and Degreasers section.

Obtain your copy now and look inside for thousands of brand name cleaning products from kitchen and bathroom cleaners to heavy duty industrial cleaners! We are updating the catalog as additions, deletions, price updates and/or unit of issue changes occur, so if you have INTERNET access, check out the catalog at: www.northwest.gsa.gov/fss/pnt_chem/cleaning/camp.htm.

If you would like to receive a copy, request CAMP-T001 from:

GSA Centralized Mailing List Service (7CPNL)
PO Box 6477
Fort Worth, TX 76115

On the Internet: CMLS.gsa@gsa.gov or online ordering at <http://pub/fss/gsa/gov> or FAX your request to (817) 334-5227.

Commercial Products Now Available Through FSS Stock System

GSA has developed a new Pilot Project to stock commercially marked, name brand items in the GSA Palmetto Depot. Order now through normal FEDSTRIP/MILSTRIP procedures! Any questions, your POC is: Peggy Caley, (253) 931-7540.

Twinkle Stainless Steel Cleaner and Polish

Specially formulated to clean and beautify stainless steel and other metal surfaces. Introduces a special coating to resist resoiling but leaves no residue or greasy film.

NSN: 7930-01-436-8082
U/I: BX (12 17-ounce aerosol cans)
P/N: 91224
PRICE: \$59.46

SparCling Restroom Disinfectant

One-step acid disinfectant cleaner designed to clean, disinfect and deodorize. The clinging action reduces excessive scrubbing. For use on acid-resistant surfaces.

NSN: 7930-01-418-1484
U/I: BX (12 1-quart bottles)
P/N: 7118
PRICE: \$17.67

Soft Care Soap and Dispenser

This Soft Care dispensing system is guaranteed not to leak, clog or drip for the life of the dispenser and features an easy to replace cartridge. Each hygienically sealed lotionized hand soap cartridge contains more than 800 hand washes and works in hot, cold, hard or soft water.

NSN: 8520-01-415-2946
U/I: BX (12 each dispensers)
P/N: 05613
PRICE: \$103.41

NSN: 8520-01-415-2943
U/I: BX (12, 600-ml CA)
P/N: 05500
PRICE: \$38.83

Simple Green Hand Cleaner Gel

An all-purpose, nontoxic, biodegradable, heavy duty gel that removes a variety of dirt and grime from any washable surface including hands.

NSN: 8520-01-370-4284
U/I: BX (12 tubes, 6.75 oz. ea)
P/N: 42675
PRICE: \$24.53

NSN: 8520-01-370-2162
U/I: BX (4 1-gallon bottles)
P/N: 42128
PRICE: \$69.12

Spray Nine Multi-Purpose Germicidal Cleaner

This powerful multi-purpose product may be used for cleaning, degreasing and disinfecting a wide variety of hard surfaces.

NSN: 7930-01-177-0795
U/I: BX (24-ounce bottles)
P/N: 26824
PRICE: \$28.56

Vanish Mildew Stain Cleaner with Bleach

A superior product that contains bleach and cleaners to remove mildew stains instantly and clean soap scum and hard water stains without scrubbing. Use beyond the bathroom.

NSN: 7930-01-436-7940
U/I: BX (6, 32 ounce bottles w/trigger spray)
P/N: 90156
PRICE: \$28.95

Introducing... Waterborne Camouflage Coating!

The following NSNs were established based on a joint request from the Navy and Marine Corps to meet Military Specification MIL-C-29475(MC). This water-borne polyurethane coating is a big hit as a camouflage paint for troop carriers and other combat vehicles. The product is lead and chromate free with a VOC of 216 g/L. Contracted to meet your needs with a minimum order quantity of 1 kit! Order NOW!

<u>NSN</u>	<u>Kit Size</u>	<u>Color</u>	<u>Price Zone 1-4</u>	<u>Price Zone 5-7</u>	<u>Price Zone 8-10</u>
8010-01-426-5513	1 QT	Brown 30051	\$8.24	\$12.37	\$7.39
8010-01-426-5522	1 GL	Brown 30051	\$30.04	\$46.56	\$26.64
8010-01-426-5527	5 GL	Brown 30051	\$124.66	\$186.76	\$135.64
8010-01-426-5483	1 QT	Green 34094	\$9.49	\$13.25	\$8.27
8010-01-426-5494	1 GL	Green 34094	\$34.85	\$50.17	\$30.25
8010-01-426-5498	5GL	Green 34094	\$147.86	\$206.39	\$155.27
8010-01-426-5505	1 QT	Black 37030	\$7.62	\$11.16	\$6.18
8010-01-426-5515	1 GL	Black 37030	\$27.64	\$41.77	\$21.84
8010-01-426-5526	5 GL	Black 37030	\$118.16	\$161.48	\$110.36
8010-01-426-5533	1 QT	Tan 33446	\$7.96	\$12.22	\$7.24
8010-01-426-5487	1 GL	Tan 33446	\$28.92	\$45.95	\$26.03
8010-01-426-5496	5 GL	Tan 33446	\$123.61	\$183.28	\$132.16

States located in Zone 1-4: ME, VT, NH, RI, CT, MA, NY, NJ, PA, WV, VA, MD, DE, and DC
 Zone 5-7: MN, WI, MI, IL, IN, OH, NB, IA, KS, MO, NM, TX, OK, AR, and LA
 Zone 8-10: MT, ND, SD, WY, UT, CO, CA, NV, AZ, WA, OR, and ID

These products can be ordered via GSA Advantage!TM Use your IMPAC card!

Contact: Donna Snyder at (253) 931-7899

Introducing New Multiple Award Schedule FSC 68, Part 1, Section A, De-Icers and Water Conditioners

The Paints & Chemicals Center has modified Single Award Schedule FSC 68, Part I, Section A, Calcium Chloride, De-Icing Compounds, Sodium Chloride and Bulk Sodium Chloride. Significant changes are as follows:

- The Calcium Chloride, De-Icing Compounds, Sodium Chloride and Bulk Sodium Chloride schedule title has been changed to De-Icers and Water Conditioners.

- The De-Icers and Water Conditioners schedule will now be a negotiated procurement.

- The schedule has been changed from a single award to a multiple award schedule.

- The contract period has been increased from one year to five years.

- Government requirement surveys have been eliminated.
- The schedule is now non-mandatory.
- The customer has a choice of vendors.
- Vendors can service any area.

The Contract Period is October 1, 1997 through September 30, 2002, with one five-year option. Copies of the schedule can be obtained from the GSA Centralized Mailing List Service (7CPNL), PO Box 6477, Fort Worth, TX 76115 on the INTERNET: CMLS.gsa@gsa.gov or online ordering at <http://pub/fss/gsa/gov> or FAX your request to (817) 334-5227 or telephone (817) 334-5215.

Contact: Debbie Ginther (253) 931-7484, e-mail address: debbie.ginther@gsa.gov



Automotive and Heavy Equipment Corporate Contracts and Basic Ordering Agreements

The Defense Supply Center, Columbus, is the Defense Logistics Agency's "Lead Center" for a set of new and innovative contracting initiatives aimed at improving the service DLA provides to you, the customer.

These initiatives are truly exciting. These Corporate Contracts and Basic Ordering Agreements have the potential to deliver to you the next level in customer service. You have only to take advantage of the opportunity. The main benefits of these new initiatives are as follows:

Contractors Currently Involved: John Deere Westside Tractor, Komatsu America International Company, NAPA and Freightliner. Their ENTIRE parts catalogs are included in our contracts/agreements.

Improved Pricing: As a result of DLA's nationwide buying power and resultant leverage in industry, you can experience significant discounts by the following methods:

On the heavy equipment product lines of John Deere and Komatsu by using either the I.M.P.A.C. credit card or by CAGE Code and Part Number requisitions through MILSTRIP/FED-STRIP. Many NSN MILSTRIP requisitions to DLA will also be filled through these contracts, thereby reducing overall costs.

When utilizing the I.M.P.A.C. credit card, contract discounts range from 5% (at specific Komatsu local dealers) to 23% off retail list price.

In the case of the NAPA and Freightliner Basic Ordering Agreements, you can experience cost savings from 20 to 50% over the suggested retail prices you may currently be paying simply by using your I.M.P.A.C. card at one of the specified local dealers to make your purchase.

Accelerated Delivery: John Deere and Komatsu will provide a five-day-or-less direct delivery to your address. NAPA and Freightliner may provide items immediately or within 24 hours to five days for stocked items.

Improved Service: You will receive all benefits offered by the local dealer network to include online inventory searches and parts cross-referencing of nation-wide corporate distribution networks, expert technical advice by trained professionals, commercial warranty support, use of dealer-provided training materials such as video tapes and manuals, local or direct mail support for technical manuals, environmentally sound return policies and more.

Simplified Procedures: Purchasing is simplified as the contracts are already in place, thus eliminating the need for the bid process unless local policies dictate.

Tailored, Local Inventories: In the case of NAPA, the inventories of local dealers will be adjusted three times per year in order to tailor the inventory to your product demand.

Nationally Recognized Support: These contracts have been negotiated with nationally recognized, world-class corporations: NAPA, Freightliner Corp., Komatsu America International Company, and a reputable John Deere Corporation dealer. This means you will receive world-class support.

For more information on this new exciting initiative, call Colleen Pintar, commercial 614-692-7594.

Bottled Gases Now Available On Contract from DSCR

The Defense Supply Center, Richmond, has awarded the first-ever prime vendor contract with Air Products and Chemical Inc. The initial contract is for seven, high-usage bottled gases. Initially the contract will only provide service to the East Coast region.

The selected gases are acetylene, argon, carbon dioxide, helium, hydrogen, nitrogen and oxygen (technical). Customers with empty cylinders for the gas they are ordering must order with the newly assigned exchange National Stock Number. Customers who do not have cylinders to exchange will order the original filled gas cylinder National Stock Number and pay for the cost of the cylinder.

These gases are on a direct vendor delivery contract and customers in the East Coast region will receive delivery within three days. The minimum order quantity for direct shipment is a truckload quantity.

Contact: Maxine Brown, (804) 279-6023 at the Defense Supply Center, Richmond.

Register Now For The First FED LOG Seminar In Fiscal Year 1998!

FED LOG seminars teach users the ins and outs of FED LOG, including keyboard functions, installation of the product and help features. You will learn about the three search programs: Interactive, Batch and Characteristics Search. We will also discuss the various output distribution options. FED LOG is constantly changing and the seminars are a great way to learn how to use the new enhancements.

The Regal Biltmore Hotel in Los Angeles, CA, is the site for the first FED LOG seminar of Fiscal Year 1998. There are two sessions, November 4-5, 1997, and November 6-7, 1997.

FED LOG seminars are free, but you must pay your own TDY costs. Rooms at the Regal Biltmore Hotel are at the government per diem rate of \$115 per night, including taxes, continental breakfast, coffee breaks and a lunch buffet each day.

This is the most complete training package we have ever offered. Be sure to register early to guarantee your reservation.

**Defense Logistics Services Center
Training Services Branch
74 Washington Ave N
Battle Creek MI 49017-3084**

**Telephone: DSN 932-4737/4829,
Commercial (616) 961-4737/4829
FAX: Commercial (616) 961-4307
E:MAIL: dlsc.tng@dlsc.dla.mil**

Foam Eradicator...Bubble- Busting For Firefighters

When your firefighters put out a fire using foam, how do you burst their bubbles? When they clean up the site of a fire, do they have to wash the foam down the storm sewers? Does the manager of the local waste treatment facility call complaining that you just made the water intakes look like a flash flood through a soap factory? Now, there is a solution!

Dominion Foam Eradicator (DFE) is a nonhazardous silicone defoaming agent with a neutral pH of 7. It is shipped as a super concentrate: it is mixed with water at a dilution ratio of 1-ounce of concentrate per 3-gallons of water. It will de-foam both AFFF and DRFS training foam.

Remember, it is easier to wash away a blanket of foam than it is to roll it up! It is available in a 5-gallon can (NSN: 4210-01-439-0137) and a 55-gallon drum (NSN: 4210-01-439-0143). For more information on these items contact: **Van Siegling, (614) 692-4705**, at the Defense Supply Center, Columbus.

Soft-Shell Structures Now Available At Substantial Discounts

Now the most cost-effective, soft-shell structures are available for delivery within three weeks of submitting your requisition from the Defense Personnel Support Center! Even better, because of a favorable pricing arrangement, we're able to offer these tents at a substantial discount from the standard unit price. Tents being offered under this arrangement follow:

Temper 32 feet x 20 feet personnel tent (green). A sturdy frame-supported 32 feet x 20 feet tent with a vestibule; floor; laminated, white, water-resistant liner; twelve windows with screens; privacy partitions; heater duct/electrical openings; and two 16-footflys. The tent can be expanded in 8-foot sections for unique configurations. A full complement of replacement components are in stock.

**Current standard price: \$8,227.00
FY 97 DPSC discounted price: \$7,240.29
Savings: \$986.71**

Temper 48 feet x 20 feet utility tent (green). This temper is 50 percent larger than the personnel tent. Please note that the utility tent comes without floors, partitions and vestibule.

**Current standard price: \$12,359.00
FY 97 DPSC discounted price: \$10,876.36
Savings: \$1,483.14**

Temper 32 feet x 20 feet personnel tent (tan). Same as the green above, except the frame and canvas components are tan.

**Current standard price: \$7566.50
Discounted price: \$6,658.52
Savings: \$907.98**

Contact: Jim Vitrano, (215) 737-3073



Remanufactured Toner Cartridges Save Money And The Environment

Our technicians don't just refill your empty cartridge. Each and every cartridge is disassembled and cleaned, worn parts are replaced, and then it undergoes a 10-point quality assurance inspection. Then, and only then will your cartridge leave our modern facility.

UNICOR remanufactured cartridges feature:

- Graphics quality black toner, same as original equipment.
- Leak proof sealing for safe, reliable shipment.
- Packaged in government specification anti-static bags and shipped in UPS approved 200 lb. test cartons.
- Hand inspected and tested for quality.
- Lab Tested for Proven Superiority

UNICOR remanufactured laser toner cartridges meet or exceed the performance of original equipment. Independent tests prove it. Test results from Buyers Laboratory, Inc., an independent testing agency, demonstrate that the cartridges you receive will be as good as new.

Environmental Protection Agency guidelines mandate the use of recycled toner cartridges in all Federal agencies. But we want you to use us because you want to, not because you have to. That's why UNICOR strives to provide superior service and value.

GSA and UNICOR are making a difference by offering remanufactured laser and copier toner cartridges. UNICOR remanufactures your laser printer cartridges using the highest quality products and technology available to ensure your printing satisfaction.

In short, recycling and remanufacturing works. It saves you money while reducing the amount of waste being discarded in landfills, and therefore benefiting our environment. UNICOR remanufactures its cartridges for more than 100 models of laser printers including Hewlett-Packard, Canon, Apple, and many

others. These are just some of the many popular cartridges GSA and UNICOR stocks:

Hewlett-Packard, Part Number 92295A

Models:

- LaserJet II
- LaserJet IID
- LaserJet III
- LaserJet IIID

Canon, Part Number R64-0002-010

Models:

- LBP-8II, LBP-8II-R,
- LBP-8II-T, LBP-8III,
- BP-8III Plus, LBP-8III-R,
- BP-8III-T, LBP-8SX

Canon Fax Machines

Models:

- 920, L3100, L4600

Apple, Part Number M6002

Models:

- Laser II F, Laser II G,
- Laser II NT, Laser II NTX,
- Laser II SC

Other Equipment:

- Acom Computer, (Using the Canon SX Print Engine
- Brother; CompugraphicData General; DEC;
- GBT; Genicom; Gestetner; Imagen; Lasermaster;
- Newgen; Olivetti; QMS; Siemens; Star Microns;
- Talaris Systems and Wang

NSN: 7510-01-368-5628, U/I: EA, Price: \$46.89

For models not listed call (800) 5-UNICOR for more information on your cartridge type and how we can best serve you.

From now through September 30, 1997, UNICOR will offer a 5% discount on any credit card order placed through the UNICOR website. Log onto the Internet catalog at www.unicor.gov and take 5% off your total order.

Contact: Susan Chin, (212) 264-2666 (Procurement)
Delores Turner, (212) 264-3547 (Inventory)
Andre Levell, (212) 264-8734 (Technical)

Agency recycling coordinators are encouraged to call and see how UNICOR can help your program.

UNICOR Cartridge Q & A

1. How does using a remanufactured cartridge affect my printer's warranty?

It doesn't affect it at all. It is a violation of Federal law to void a warranty for using a properly remanufactured toner cartridge.

2. Will a recycled cartridge damage my printer?

Absolutely not! A properly remanufactured cartridge from UNICOR meets or exceeds the performance of original equipment.

3. Wouldn't used cartridges be inferior to new ones?

You should find no difference in the print quality of a UNICOR cartridge. We use only graphics-quality toner and first-rate replacement parts, and we guarantee they will perform as well as new cartridges.

4. How does recycling toner cartridges help the environment?

Recycling toner cartridges reduces the amount of non-biodegradable plastic in landfills. Additionally, the manufacturing process used to create new cartridges depends heavily on imported fossil fuels. That's why the EPA has mandated the use of remanufactured cartridges for all Federal agencies.

5. Is there a down side to using remanufactured toner cartridges?

Not at all! Using UNICOR remanufactured toner cartridges saves your agency money, helps preserve the environment and provides

a high quality product, all while observing EPA guidelines. What else could be better?

6. Can I really save money by using remanufactured cartridges?

Definitely. Depending on the quantity of cartridges your agency uses, your savings can amount to thousands of dollars per year. That's a lot of money in these times of limited resources.

New lower prices

UNICOR has lowered its prices significantly to cover the traditional return credit. You get a good price and avoid the hassle of tracking your recycling returns. Call (800) 5-UNICOR when you are ready to send in empty cartridges or if you're looking for technical assistance.

Federal Prison Industries Escape Proof Guarantee -- We take great pride in teaching a good work ethic and marketable job skills in order to produce high quality goods and services for our customers. We are committed to your complete and continual satisfaction. If, at any time, an item we have provided does not entirely meet your expectations, we will cheerfully and promptly repair or replace it, entirely at our expense.

UNICOR Federal Prison Industries, Inc. is a Government-owned corporation established in 1934 as part of the Federal Bureau of Prisons. Since its beginning, UNICOR has been a unique corporation. While its primary mission is to train, educate and employ inmates, the benefits to you are high quality products and services at a competitive price. The corporation is a self-sustaining correctional program and receives no congressional appropriations for its operating funds.

If you would like to learn more about UNICOR's products and services call:

Customer Service Center at (800) 827-3168

E-mail us at custserv@central.unicor.gov,

or visit our website at <http://www.unicor.gov>.

Announcing the Second Annual JWOD Week, October 13 - 20, 1997

JWOD Week highlights the role played by the Javits-Wagner-O'Day Program in creating jobs and training opportunities for Americans who are blind or have other severe disabilities through the Federal procurement system. It takes place during October, which is also National Disability Employment Awareness Month.

The JWOD Program represents Government at its best. It provides Federal employees with quality supplies and services, when you need them, at reasonable prices. At the same time, it creates jobs and training for people who have severe disabilities. And as taxpayers, we can all appreciate that wages earned through the JWOD Program enable people with severe disabilities to reduce their need for Government benefits.

During JWOD Week, we encourage Federal employees to review their requirements for supplies and services that can be procured through the JWOD Program. JWOD products range from office supplies and cleaning solutions to military uniforms and medical/surgical items. Services under the JWOD Program include administrative work, janitorial/custodial, laundry services and switchboard operations.

You can also celebrate JWOD Week by helping us spread awareness of the JWOD Program and the contributions people with severe disabilities can make to our nations economy. Several tools are available free of charge to help you become a JWOD advocate:

- Check out JWOD information on the Internet. We plan to have JWOD icons on several Federal procurement web sites, linking to the JWOD Homepage at www.jwod.gov.**
- JWOD posters and press kits are available free of charge to Federal agencies wishing to hold JWOD Week events or training sessions. Please fax requests to (703) 412-7113.**
- The JWOD Program has a number of videos, all seven minutes or less, which are also free and can be used to kick off Disability Employment Awareness sessions or IMPAC Government-wide Purchase Card training seminars.**

Contacts:

**Kimberly Zeich or Robert Hartt (703) 603-7740;
fax (703) 412-7113 or
send e:mail to info@jwod.gov.**

Earth-friendly, Recycled, Retractable, Ball Point Pens

Be a green earth advocate right from your office! Recycled Retractable Ball Point Pens from SKILCRAFT® are made from post-consumer recycled plastic and come in environmentally-safe biodegradable packaging made from recycled paper. Add to this a carbide ball point in fine or medium writing tip, and black ink cartridge that is guaranteed to write up to 2,500 feet, making this pen a functional gem for the conservation conscious.

The Recycled Retractable Ball Point Pen is manufactured by Industries for the Blind, Inc. in Milwaukee, Wisconsin and



Recycled Retractable Ball Point Pens

Industries of the Blind, Inc., in Greensboro, North Carolina. This product meets the requirements of the Javits-Wagner-O'Day source program. Your continued support of this and other SKILCRAFT® Products That Help People furthers employment opportunities for people who are blind.

Mail, phone, or fax orders using FED-STRIP/MILSTRIP or MUFFIN, or order through your local Customer Supply Center.

U/I: DX; PRICE: \$2.44

<u>NSN</u>	<u>Color</u>	<u>Point</u>
7520-01-386-1618	Black	Medium
7520-01-386-1604	Black	Fine

Contact: Vince Cositore, (212) 264-4557

Andre Levell, (212) 264-8734 (Technical)

Holy Cow! We've Got the Paper Punch for You!

Despite the trend toward "paperless offices" and the proliferation of electronic communication, there are still those instances where information must be stored, filed or presented in a three-ring notebook or binder. When assembling papers for your next project, consider using the three-hole paper punch available through NISH and the JWOD Program. The three-hole paper punch is a heavy duty product that is stronger than many similar paper punches available on the commercial market at these prices. Constructed of a heavy zinc casting, this paper hole punch is equipped with adjustable punches, a paper guide and measurement scale. Scuff and slip resistant rubber feet are attached to the base of the paper punch to protect your work surface. The lever action provides easy punching and the removable chip tray allows for easy cleaning.

Manufactured by Foothill Workshop for the Handicapped in Pasadena, California,

the paper punch comes in gray and beige and is available in four different styles (ordering information listed below).

Quality Control

Quality control is ensured by a process where punch heads are tested twice; once individually and then again as a set. After each punch head is inspected, they are put onto a base and tested again. Foothill changed the type of paint originally used from a solvent based paint to a powder coated finish. The powder coated paint, which is applied electrostatically, results in a better finish, nicer appearance and holds up to frequent use.

Paper Perforator 3-Hole Punch

NSN: 7520-00-139-3942
Color: Beige
U/I: EA
Price: \$15.58
1/4" holes, adjustable, 16 lb. sheet capacity = 30 sheets

NSN: 7520-00-163-2563 Color: Gray
U/I: EA
Price: \$15.70
1/4" holes, adjustable, 16 lb. sheet capacity = 30 sheets

NSN: 7520-00-139-4101
Color: Beige
U/I: EA
Price: \$21.17
Heavy Duty Steel Construction. 13/32" Hole, adjustable, 16 lb. sheet capacity = 30 sheets

NSN: 7520-00-263-3425 Color: Gray
U/I: EA
NSN: 7520-00-139-4101
Color: Beige
U/I: EA
Price: \$21.17
Heavy Duty Steel Construction. 13/32" Hole, adjustable, 16 lb. sheet capacity = 30 sheets

NSN: 7520-00-263-3425 Color: Gray
U/I: EA
Price: \$21.82
13/32" Hole, adjustable, 16 lb. sheet capacity=30 sheets

Contact: Glenn Van Boven, (212) 264-8207

The Elegant Magnus Pen... Now Available In Rich Burgundy

Elegant in design and made from the highest quality materials was simply not enough. We have made the perfect Magnus Pen and made it even better! One of your favorite SKILCRAFT® products, the Magnus Pen is now available with a rich burgundy barrel that accentuates the gold pocket clip and trim. The effect is complete sophistication in look, with the same high-quality, durability, and functionality you have come to expect from the Magnus. The Magnus Pen from SKILCRAFT®, available in the new burgundy and the traditional black color is precision engineered from the highest quality acrylic styrene and offers dense ink lay down for smooth writing.

The Magnus Pen from SKILCRAFT® is manufactured by the San Antonio Lighthouse in Texas. Your continued support of this and other SKILCRAFT® Products That Help People furthers employment opportunities for people who are blind.

Mail, phone, or fax orders using FEDSTRIP/MILSTRIP, or MUFFIN, or order through your local Customer Supply Center.



Pens: U/I: EA, Price: \$4.52

NSN: 7520-01-424-4861 **NSN:** 7520-01-424-4882
Color: Black **Color:** Burgundy

Refills: U/I: DZ, Price \$11.77

NSN: 7510-01-425-5709 **NSN:** 7510-01-425-5710
Color: Black **Color:** Blue

Contact: Peggy Bouyer, (212) 264-4320

Visit our website

<http://www.nib.org>

A Classic Timepiece!

Chicago Lighthouse Industries, under the SKILCRAFT® has designed two classic hardwood wall clocks for its Federal customers.

HIGH QUALITY! These hardwood wall clocks are a high quality design of solid walnut wood and a glass crystal. These executive style clocks are superb for large offices with or without wood furnishings, and give any office a richer look.

PERFECT FOR AWARDS OR GIFTS! Many customers are also requesting the hardwood clocks for gifts and awards! Anyone would be proud to have such a classic timepiece in the workplace.

FOR ORDERING: Please check availability as a Special Order Program (SOP) through your local Customer Supply Center or Distribution Center, or before ordering by Mail, Phone or Fax using FEDSTRIP, MILSTRIP, or MUFFIN. You may also contact Chicago Lighthouse Industries at 1-800-842-8624 if you have any questions on product availability and ordering.

All clocks are manufactured by the Chicago Lighthouse for People Who Are Blind or Visually Impaired in Illinois. Extensive product testing results in a 0.33 seconds per day accuracy on all SKILCRAFT® clocks.

To request further information on SKILCRAFT® precision wall clocks, please call Chicago Lighthouse Industries at 1-800-842-8624 or 312-666-1331.



Availability: SOP, U/I: EA

6645-01-421-6904 12" Mahogany w/Off-White Dial Face
6645-01-421-6906 12" Walnut w/White Dial Face

Fluorescent Highlighters Will Make Your Work Stand Out

Highlight your brilliant work with brilliant colors! SKILCRAFT® Thick-N-Thin Jumbo Fluorescent Highlighters are perfect for accenting important text and data. The dual-purpose chisel-shaped tip makes either a thick line for highlighting or a thin line for underlining, and its quiet, soft touch design reduces squeaking. Odorless, non-toxic ink delivers glowing, fade resistant color which dries quickly and will not bleed through most paper. The click-sealing cap stores in the plug end of the anti-roll barrel when the highlighter is in use. Conveniently packaged in reusable self-storing vinyl wallets, the highlighters are now offered in new mullet-colored sets of four (yellow, pink, green, and blue) and assorted six packs (yellow, pink, green, blue, orange, and magenta.) Of course, each color is still available by the dozen. Thick-N-Thin Jumbo Fluorescent Highlighters are yet another bright idea from SKILCRAFT®!

Manufactured by the Dallas Lighthouse for the Blind, Inc., Texas. Your support of these and other SKILCRAFT® Products That Help People creates and sustains employment opportunities for people who are blind.

Mail, phone, or fax orders using FEDSTRIP/MILSTRIP, or MUFFIN, or order through your local Customer Supply Center or GSA *Advantage!*™.

Individual Markers, U/I - DZ

NSN: 7520-00-904-4476
Color: Yellow
Price: \$3.52

NSN: 7520-00-460-7598
Color: Pink
Price: \$3.52



NSN: 7520-01-166-0682
Color: Green
Price: \$3.52

NSN: 7520-01-159-1585
Color: Blue
Price: \$3.52

NSN: 7520-01-383-7924
Color: Orange
Price: \$3.52

NSN: 7520-01-383-7929
Color: Magenta
Price: \$3.52

Announcing...Two New Packages

NSN: 7520-01-383-7938
U/I: PG (pink, yellow, blue, green)
Price: \$1.67

NSN: 7520-01-383-7943
U/I: PG (pink, yellow, blue, green, orange, magenta)
Price: \$2.61

Contact: Vince Cositore, (212) 264-4557 (Inventory)
Andre Lovell, (212) 264-8739 (Technical)

A New Rhythm in Writing... The Tango Mechanical Pencil

Pump up the volume, jam to the sound, and definitely don't miss a beat with the SKILCRAFT® Tango Mechanical Pencil. Designed with a rubberized barrel for easy grip comfort, push-action operation, and a metal sliding retractable conical tip that reduces lead breakage. The automatic lead feeder from the chamber and the replaceable eraser with cap work in concert with the Tango's smooth writing characteristics. So, if you want to dance through your work, try the Tango -- it's the best partner around!

The Tango Mechanical Pencil from SKILCRAFT® is manufactured by the San Antonio Lighthouse in Texas. Your continued support of this and other SKILCRAFT® Products That Help People furthers employment opportunities for people who are blind.

Mail, phone, or fax orders using FEDSTRIP/MILSTRIP, or MUFFIN, or order through your local Customer Supply Center.

Pencils, U/I: DZ

NSN	Thickness	Price
7520-01-424-4864	.5mm	\$11.38
7520-01-424-4874	.7mm	\$11.38

Refill, U/I: DZ

NSN	Thickness	Price
7510-01-317-6421	.5mm	\$0.28
7510-01-317-6422	.7 mm	\$0.28

Contact: Peggy Bouyer, (212) 264-4320 (Inventory)
Andre Lovell, (212) 264-8734 (Technical)



SEMINARS

Customer Service Directors in the following regions will conduct FSS Information Seminars for local customers. While our target audience is new employees in supply and procurement/contracting, updated material will be presented that may be of use to experienced personnel. The following are tentative dates and locations. Exact dates and locations will be announced in regional mailings. Seminars are free; however, lodging and transportation, if required, are the responsibility of the attending agency.

NORTHWEST / ARCTIC REGION Washington, Oregon, Idaho, Alaska

FSS Seminars: a 2 day overview of FSS retail, stock, special order and schedule programs, as well as discussion of travel, traffic, fleet management and GSA Advantage!, GSA's on-line shopping service. Great for anyone new to procurement or needing a refresher on what GSA has to offer.

Symposiums: An interactive, 1 day update of what's new in the procurement arena. Offers a half-day of GSA Advantage! training.

Made in GSA Day: A half day showcase of products and publications available through GSA Federal Supply Service.

Locations Dates

- 2-day Seminar, Anchorage, AK Oct. 28-29, 1997
- Made in GSA Day, Anchorage, AK Oct. 30, 1997
- 2-day Seminar, Portland, OR Oct. 27-31, 1997
- 1-day Symposium, Medford, OR Nov. 1997
- 1-day Symposium, Seattle, WA Nov. 18, 1997
- 1-day Symposium, Bellingham, WA Nov. 19, 1997
- 1-day Symposium, Spokane, WA Dec. 9, 1997
- Made In GSA Day, McChord AFB Dec. 10, 1997
- Made in GSA Day, Spokane, WA Dec. 11, 1997
- 1-day Symposium, Olympia, WA Jan. 1998
- 1-day Symposium, Port Angeles, WA Jan. 1998
- 2-day Seminar, Everett, WA Feb. 1998
- 1-day Symposium, Portland, OR Mar. 1998
- Made in GSA Day, Portland, OR Mar. 1998
- 1-day symposium, Newport, OR Mar. 1998
- 2-day seminar, Boise, ID Apr. 1998
- Made in GSA Day, Mtn. Home, AFB, ID Apr. 1998
- 1-day Symposium, Bend, OR April 1998
- 1-day Symposium, Wenatchee, WA May 1998

- 1-day Symposium, Yakima, WA May 1998
- 1-day Symposium, Anchorage, AK May 1998
- 1-day Symposium, Fairbanks, AK May 1998
- 1-day Symposium, Pocatello, ID June 1998
- 1-day Symposium, Salmon, ID June 1998
- Made in GSA Day, Ft. Wainwright, AK July 1998
- 1-day Symposium, Fairbanks, AK July 1998
- 1-day Symposium, Coeur d' Alene, ID Aug. 1998
- 1-day Symposium, Lewiston, ID August 1998
- Made In GSA Day, Eugene, OR Sept. 1998

Contact: Patti Lanzetti, Sharon Perkins or Bob Brown (253) 931-7516, FAX: (253) 931-7203

Europe

Locations Dates

- Heidelberg, Germany October 1997
- Rhein Main Air Base, Germany October 1997

Contact: Peter Dallesandro, 011-49-69-699-7985

PACIFIC RIM REGION

California, Hawaii, Nevada, Pacific and Far East

Southern CA and Southern NV

Locations Dates

- Las Vegas, NV September 1997

Contact: Dilys Sunabe (213) 526-7500

SOUTHEAST REGION

Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina and Tennessee

The CSD seminar scheduled for Sept. 11 in Atlanta has been cancelled. For more information, call Adrian Finney at (404) 331-3026.

GREATER SOUTHWEST REGION
Arkansas, Louisiana, New Mexico,
Oklahoma and Texas

Locations	Dates
San Antonio, TX.....	September 1997
Shreveport, LA.....	October 1997
Austin, TX.....	November 1997
Tulsa, OK.....	December 1997
Corpus Christi, TX.....	January 1998
Little Rock, AR.....	February 1998
Houston, TX.....	March 1998
Albuquerque, NM.....	April 1998
New Orleans, LA.....	May 1998
Dallas/Ft. Worth, TX.....	June 1998
Oklahoma City, OK.....	July 1998
El Paso, TX.....	August 1998

**Contact: Betty Russell (817) 978-2892, Fax (817) 978-2540 or
E-mail: betty.russell@gsa.gov**

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HEARTLAND REGION
Iowa, Nebraska, Kansas, Missouri

Locations	Dates
Des Moines, IA.....	September 1997
Warner Robins, GA.....	October 1997
Lincoln, NE.....	November 1997
Columbia, MO.....	November 1997
Manhattan, KS.....	November 1997
Kansas City, MO.....	January 1998
Springfield, MO.....	February 1998
Hays, KS.....	March 1998
North Platte, NE.....	March 1998
St. Louis, MO.....	March 1998
Topeka, KS.....	April 1998

**Contact: Charlene Musick (816) 823-1240 or
E-mail: charlene.musick@gsa.gov**

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NORTHEAST & CARIBBEAN REGION

Connecticut, Maine, Massachusetts, New Hampshire, New
York, New Jersey, Rhode Island, Puerto Rico, Vermont, and
the Virgin Islands

Connecticut, Maine, Massachusetts, New Hampshire, Rhode
Island and Vermont

Locations	Dates
Augusta, ME.....	October 23, 1997

**Contact: Pam Lapointe (617)565-7302 or
E-mail: pam.lapointe@gsa.gov**

Locations	Dates
Hartford, CT.....	October 1997

**Contact: Bob Cobbett (617) 565-7303 or
E-mail: robert.cobbett@gsa.gov**

**New York, New Jersey, Puerto Rico and the
Virgin Islands**

Locations	Dates
Atlantic City, NJ.....	October 22, 1997
New York, NY (Manhattan).....	November 5, 1997

**Contact: Christine Lincoln Christine Keen or Debbie Parale-
mos (212) 264-3592 or E-mail: christine.lincoln@gsa.gov**

MID-ATLANTIC REGION
Delaware, Maryland, Pennsylvania, Virginia
Washington, DC and West Virginia

Locations	Dates
Norfolk, VA.....	November 1997

Contact: Liz Snyder, (757) 441-3115

Locations	Dates
Baltimore, MD.....	September 1997

Contact: Hazel Radford, (410) 962-4422

Locations	Dates
Charleston.....	October 1997
Pittsburgh.....	October 1997

Contact: Judy McCoy, (412) 644-4856

Locations	Dates
Washington, DC.....	October 1997
Washington, DC.....	November 1997

Contact: Cheryl Murray-Jackson, (202) 619-8920

Locations	Dates
Wilkesbarre/Scranton, PA.....	October 1997
Harrisburg, PA.....	November 1997
Philadelphia, PA.....	December 1997

Contact: Christopher Bennethum, (215) 656-3868

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ROCKY MOUNTAIN REGION

Colorado, Montana, North Dakota, South Dakota, Utah and
Wyoming

Locations	Dates
Casper, WY.....	September 1997
Jackson, WY.....	September 1997
Bismarck, ND.....	November 1997
Fargo, ND.....	November 1997
Salt Lake City, UT.....	January 1998
Cedar City, UT.....	January 1998
Billings, MT.....	March 1998
Missoula, MT.....	March 1998
Pierre, SD.....	May 1998
Sioux Falls, SD.....	May 1998
Denver, CO.....	June 1998
Colorado Springs, CO.....	July 1998
Montrose, CO.....	July 1998

**Contact: Tony DelVecchio (303) 236-7546 or E-mail:
tony.delvecchio@gsa.gov**

Got a Problem? Need Help?...

Our Customer Service Directors (CSDs) stand ready to help you resolve your supply problems, explain the many GSA/FSS programs designed to save you time and money, and assist you in obtaining necessary service. They are as near as your phone and ready to support your needs. For your convenience, their numbers are listed below.

Region	Phone Number	Region	Phone Number
AZ - Phoenix	(602) 379-6619	MD - Baltimore	(410) 962-4422
CA - Bell	(213) 526-7500	MO - Kansas City	(816) 926-6485 or 926-5786
CA - San Diego	(619) 235-4706	NY - New York	(212) 264-3592
CA - San Francisco	(415) 522-2784	PA - Oakdale	(412) 644-4854
CO - Denver	(303) 236-7546/7543	PA - Philadelphia	(215) 656-3868
DC - Washington	(202) 619-8920	TX - Ft Worth.....	(817) 978-2892
FL - Kennedy Space Center	(407) 867-2833	TX - San Antonio.....	(210) 472-6119
GA -Atlanta.....	(404) 331-3026	VA - Chesapeake	(757) 441-3115
IL - Chicago	(312) 353-7549	WA - Auburn.....	(253) 931-7516
MA - Boston.....	(617) 565-7302		

Overseas:

Europe, Northern Africa, and the Middle East - Frankfurt, Germany DSN 330-6085/7985
 International Direct Dial. 011-49-69-699-7985/6085
 Pacific and Far East - Honolulu, Hawaii (808) 541-1776, DSN 438-4960