

MarketTips

Volume 9 Number 4
September, 1996

WHAT'S INSIDE THIS ISSUE?

Recycled Paper:
the Right Stuff at the
Right Price

GSA Assists
in "Computers for
Schools" Program

Furniture,
Appliances Join
GSA Advantage®
Product Base

Express Small
Package Delivery
Service Offers Lowest
Rates Ever

New Schedule 70
Guide Lists Micro-
computer Vendors

2nd Notice in Our
Mail List Cleanup:
See Back Cover

"Go for the Gold... Go for the Green!"

Well golly gee, Supply Persons, who says we can't do business and save the world too? Who says we gotta pollute? (Only the bad guys waste resources and pollute. Lex Luthor pollutes. The Penguin pollutes. But Clark Kent is proud to use recycled latex paint when he paints his summer bungalow...and in the BatCave, if you'll notice, stuck onto the computer that Bruce Wayne uses is a little green "Energy Star" sticker. As you probably know, it's the good guys that win, every time.)



Talking about winning...when you do business with GSA, you not only get quality products and services, you get peace of mind, because you know that your agency is in compliance with all Federal environmental regulations, including related Executive Orders that direct Federal agencies to minimize waste, conserve water and energy, and prevent pollution. GSA not only contracts with suppliers whose products meet or exceed Federal standards, it actively promotes programs that protect and develop our natural resources, as well.

In FY95, for instance, GSA's Recycling Program collected more than 38,000 tons of paper; Federal agencies purchased more than 340,000 "Energy Star" computers from FSS, and

spent nearly \$9 Million on Biodegradable Cleaners and Degreasers (starting in '93); the FSS Paints and Chemicals Center developed a national standard for recycled paint, and the FSS Interagency Fleet Management System expanded its fleet of Alternative-Fuel vehicles to 13,000...and there's more. Overall, GSA provided Federal agencies with more than \$300 million worth of environmentally oriented products and services in FY95.

And it looks like the stats for FY96 are even better...which is great.

So "Go for the Gold..." (even if you don't care about superhero status) "...Go for the Green!"

And watch this space.



SUPPLYING THE WORLD



MarkeTips

Paul Krysztoforski
Editor

A GSA Supply Catalog supplement
published by the
Office of Business Management
and
Marketing

Federal Supply Service
General Services Administration
Washington, DC 20406-0001
(703) 305-7316

FAX: (703) 305-6189

Internet: <http://pub.fss.gsa.gov>

Published bi-monthly in the months of
January, March, May, July, September,
and November

PUBLICATIONS

To request copies of FSS publications,
including the GSA Supply Catalog,
MarkeTips, Customer Assistance Guide,
and all Federal Supply Schedules or to
request information concerning place-
ment of your activity on our publica-
tions mailing list, contact:

**Centralized Mailing List Service
(CMLS)**

(817) 334-5215

FAX: (817) 334-5227

Internet: Ken.Cowan@GSA.GOV

INSIDE THIS ISSUE

Acquisition Management	41
ADP Acquisition	34
Automotive	44
CSD Seminars	53
Defense Logistics Agency	39
Fleet Management	43
Furniture	50
General Products	7
GSA Advantage!™	44
GSA Interagency Training Center	29
Nat'l Customer Service Center	13
News and Information	47
NIB/NISH	45
Office & Scientific Equipment	36
Office Supplies & Paper Products	31
Oops! (Corrections)	54
Paints & Chemicals	14
Property Management	42
Tools & Appliances	4
Travel & Transportation	30
UNICOR	35

MEET THE FACE BEHIND THE VOICE:

FSS Information Center Staff



(from left to right) Front Row: Katherine Fisher, Patti Stauffer, Felicia Bracey, Lottie Key. Back Row: Mary Dailey, Felicia Gibson, Trish Rockwell.

Would you like to know what products and services are available through GSA's Federal Supply Service Schedules? If so, you are invited to call the FSS Information Center at 1-888-FSS-0070, between the hours of 8:00 a.m. to 4:00 p.m. Eastern Standard Time. The Center staffers pictured above would be happy to help you .

If you happen to find yourself in the Washington, D.C. metropolitan area, you can visit the FSS Information Office, which is located at 1941 Jefferson Davis Highway, Crystal Mall 4, Room 602, Arlington, Virginia.

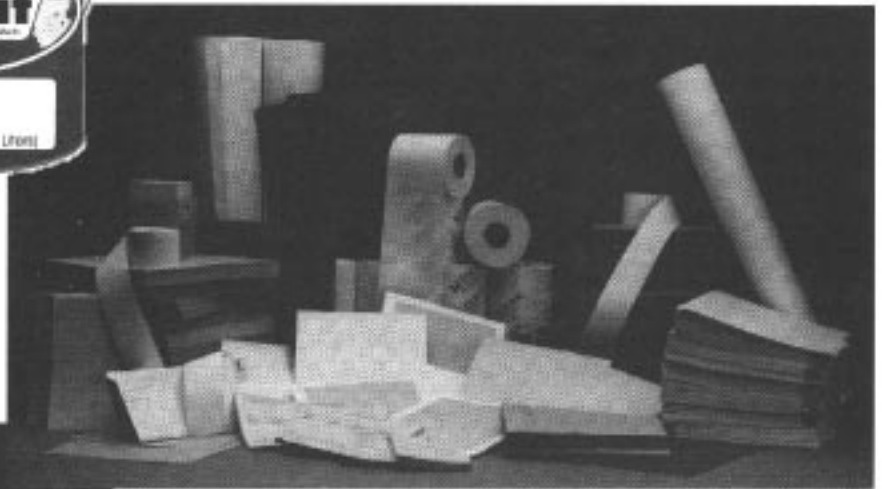
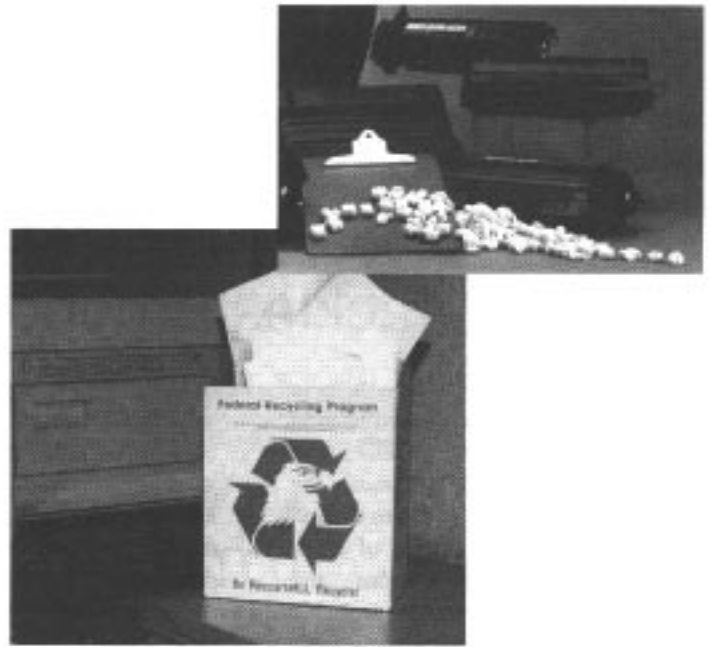


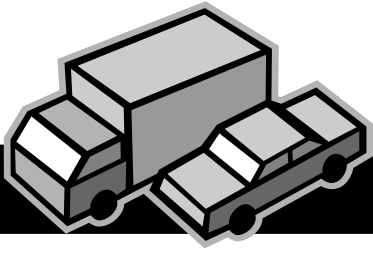
The experienced staff is ready and able to tell you about the wide spectrum of quality (and economically priced) products available to you through GSA's FSS Schedules Program.



"Go for the Gold... Go for the Green!"

Continued from cover





AUTOMOTIVE

Tools and Appliances Commodity Center Tackles Ergonomic Problems

As a result of a greater than 75% increase in workers compensation cases reported in the previous five years, a DOD study was conducted in 1993 to assess the cause(s) and possible solutions to reversing this trend. A general lack of ergonomically suitable workstations and equipment was found to be the probable primary cause. The DOD Ergonomics Working Group (EWG) was thus established and met in September 1994 to develop a strategy for reversing this trend. Stan Fjoser of the Engineering and Commodity Management Division, Tools and Appliances Commodity Center (TACC), represented GSA. The conference explored program structures, resources, services, funding, problems, concerns, and directions of ergonomics in the federal and military work place. It was noted by the DOD group that TACC could greatly enhance the effectiveness of the Ergonomics Working Group (EWG), especially in the area of power tools.

As outlined in the EWG charter, the Group would become the technical and policy advisor for all aspects of ergonomics. The EWG consists of functional area experts concerned with ergonomic hazards including measurement, effects, abatement, and equipment. During the

course of FY96, 39 million dollars will be distributed among the three services (Army, Navy, & Air Force) for ergonomics related materiel. Also, in FY96 Commanders may only spend these funds to resolve or preclude valid ergonomic problems.

On January 24-26, 1995, the second meeting of the DOD Ergonomics Working Group was held in San Antonio, Texas. Major areas of concern were to finalize the EWG Charter, and to begin work on an Enclosure to Department of Defense Instruction (DODI) 6055.1, DOD Occupational Safety and Health Program. This enclosure would give general guidance on ergonomic program implementation, analysis, prevention, control, management, education, training, and program evaluation and review for all DOD components. The GSA Tools and Appliances Commodity Center had committed to, and provided considerable input to the EWG Program. As a result, the EWG core membership balloted that TACC would become the only non-DOD voting core member. Stan Fjoser, who had unilaterally identified and pursued the DOD initiative, became the only non-DOD member of the chartered Working Group. This type of Total Quality Involvement (TQI) between DOD, our

major customer, and GSA only continues to enhance awareness of our products and services in a highly competitive market place.

The third meeting of the Ergonomics Working Group was held June 20-22, 1995 in Towson, Maryland. During the course of these three days, the Draft Enclosure to Department of Defense Instruction (DODI) 6055.1 was completed. It was sent forward for signature by the Deputy Under Secretary of Defense (Economic Security) on October 2, 1995. The EWG anticipates signing in January 1997, and will continue to inform the community of any progress in this area.

These are new and exciting times; our future at GSA hinges on keeping abreast of new programs and technology enhancements for our customers. We at the Tools and Appliances Commodity Center are committed to product innovation and quality to enhance our future and to maintain a high level of customer satisfaction. Stay tuned for more Ergonomics News.

Contact: Stan Fjoser (816)926-7520 or FAX (816)926-1371.

Appliances and Service Acquisition Program (ASAP) Catalog Notification

Recently we mailed our new catalog for the ASAP appliances program. This program offers you choices in vendor and product lines through the availability of over 1200 NEW appliances' NSNs under contract with 17 quality, brand-name vendors. The ASAP program is unique in that an NSN has been assigned to the manufacturer's individual model number ensuring that you will

receive what you order. There are no substitutions with ASAP. Energy efficient appliances have been identified. If you would like to receive this new catalog, please FAX or E-Mail your address to Gail Allen at FAX: (816)926-1271, DSN 465-1271; E-Mail: gail.allen@GSA.GOV. Or phone: (816) 926-2389, DSN 465-2389.

Get A Leg Up On Repairs With The New Base Housing Tool Kit

This new General Mechanic's Tool Kit, ideal for minor repairs, consists of the following components: flashlight, plunger, industrial goggles, 16 ounce hammer, 10 piece socket head screw key set, craftsman knife, putty knife, level & plumb, mechanical finger, needle nose pliers, 2 slip joint pliers, nested saw set, glass scraper razor blade, 2 cross tip screwdrivers, 2 flat tip screwdrivers, anti-seizing tape, measuring tape, 10 piece nut driver style socket wrench set, open end adjustable wrench and plier wrench. All components are supplied in a portable tool box step stool. Order yours today.



Contact: Customer/Vendor Relations
(816) 926-2390 or FAX (816) 926-1271.

NSN: 5180-01-423-6468

Selling Price: \$196.41

APPLIANCES NOW AVAILABLE ON GSA ADVANTAGE!TM

We are very excited to announce that the appliances listed in the "Spring 1996 GSA Supply Catalog" and those listed in the "January 1996 Household and Office Appliances Catalog" are available for browsing and purchasing on the Internet through *GSA Advantage!*TM These items can be purchased with either your government purchase card or through normal Fedstrip/Milstrip requisitioning. If you require additional information regarding *GSA Advantage!*TM, please contact:

Rhonda Althaus --Phone: (816)926-7398 DSN: 465-7398

Fax: (816)926-1271 DSN: 465-1271

E-Mail: rhonda.althaus@GSA.GOV

Coming Soon.....ASAP Appliances on GSA*Advantage!*TM At this time, the appliances listed in the ASAP (Appliances and Service Acquisition Program) catalog cannot be procured through *GSA Advantage!*TM Please watch for future updates.

For general questions on GSA appliances please contact Gail Allen at (816) 926-2389, FAX (816)926-1271 or E-Mail gail.allen@gsa.gov.

New Air Conditioner Contracts Awarded

New contracts were recently awarded on window air conditioners. The following charts provide basic information as awarded under the new contracts.

NSN	4120-00- 905-4313	4120-01- 026-5563	4120-01- 070-0919	4120-00- 211-5922	4120-01- 031-7267	4120-01- 070-8658
Capacity:						
BTU's	5,000	6,600	8,200	10,000	12000/12000	14,000
EER	9	10	10.8	11.7	10.5/11	10.7
Dimensions:						
Height	13 3/8"	14"	15 15/16"	15 15/16"	15 15/16"	17 15/16"
Width	19"	19 3/4"	25 15/16"	25 15/16"	25 15/16"	25 15/16"
Depth	20 1/16"	21 3/8"	27 3/8"	27 3/8"	27 3/8"	27 3/8"
Electrical Requirements:						
Volts	115	115	115	115	230/208	115
Amps	5.2	5.9	6.9	7.5	5.5/5.7	12
Hertz	60	60	60	60	60	60
Contractor	Western Wholesale	Friedrich	Friedrich	Friedrich	Friedrich	Friedrich
Make	Amana	Friedrich	Friedrich	Friedrich	Friedrich	Friedrich
Model	5P2MY	SQ06J10	SS08J10A	SS10J10A	SS12J30A	SM14J10A
Price:						
Zone 1	\$265.00	\$305.28	\$324.36	\$393.26	\$365.70	\$363.58
Zone 2	\$272.42	\$318.00	\$342.38	\$429.30	\$365.70	\$372.06
Zone 3	\$265.00	\$305.28	\$324.36	\$393.26	\$365.70	\$363.58
NSN	4120-00- 905-4228	4120-00- 905-4238	4120-00- 905-4230	4120-00- 905-4315	4120-01- 182-1886	4120-01- 182-1887
Capacity:						
BTU's	15,000/15,000	18,500/18,300	21,000/20,500	24,000/24,000	9,000	17,900
EER	9.6/9.6	10.0/10.0	9.9/9.0	9.2/9.1	11.5	9
Dimensions:						
Height	15 15/16"	17 15/16"	20 3/16"	20 3/16"	15 15/16"	17 1/8"
Width	25 15/16"	25 15/16"	28"	28"	25 15/16"	26 1/2"
Depth	27 3/8"	27 3/8"	33 5/8"	33 5/8"	27 3/8"	28 1/4"
Electrical Requirements:						
Volts	230/208	230/208	230/208	230/208	115	230/208
Amps	6.9/7.5	8.4/9	10.5/11.3	12.0/13.3	7.2	9
Hertz	60	60	60	60	60	60
Contractor	Friedrich	Friedrich	Friedrich	Friedrich	Friedrich	Western Wholesale
Make	Friedrich	Friedrich	Friedrich	Friedrich	Friedrich	Amana
Model	SS15J30A	SM18J30A	KL21J30	SL24J30	YSO9J10	18C3HEW
Price:						
Zone 1	\$435.66	\$417.64	\$470.64	\$502.44	\$500.32	\$594.66
Zone 2	\$435.66	\$432.48	\$470.64	\$502.44	\$538.48	\$610.56
Zone 3	\$435.66	\$417.64	\$470.64	\$502.44	\$500.32	\$594.66

Contact: Gail Allen (816) 926-2389 or FAX (816) 926-1271.



GENERAL PRODUCTS

Aluminum Steps and Fiberglass Rails Featured **New Ladders Available Through GSA**

Industrial heavy-duty Fiberglass Stepladders with a duty rating of 250 lb. in 4, 6, and 8 foot lengths are currently available through GSA. These stepladders have aluminum steps and fiberglass rails and meet the requirements of Industry Standard ANSI A14.5. These ladders are available now under the following NSNs:

<u>NSN</u>	<u>SIZE</u>	<u>U/I</u>	<u>PRICE</u>
5440-01-415-1241	4FT	EA	\$43.69
5440-01-415-1238	6FT	EA	\$60.14
5440-01-415-1240	8 FT	EA	\$77.49

These ladders are produced by the Oklahoma League for the Blind, keeping with the SKILCRAFT® tradition of providing you with top quality products.

Agencies with a requirement for these items should submit requisitions in accordance with their normal ordering procedures citing the appropriate NSN.

Contact: John Selner (817) 978-8681, Fax (817) 978-8600



Environmentally Oriented Plastic Pallets Available Now From GSA

The most cost effective pallets do not happen to grow on trees! GSA's General Products Center currently has nine vendors on schedule for plastic pallets and spill containment pallets under Special Item Number 357-10 on Multiple Award Schedule 39 II A, Material Handling Equipment.

As an alternative to traditional wooden pallets, plastic pallets offer substantial savings in material handling costs due to a greatly increased performance life and the elimination of pallet repair and disposal costs. Plastic pallets can be used for in-plant transport and multi-trip truck shipments without fear of splinters, broken boards, and protruding nails which cause product damage or injuries. Many plastic pallets are recyclable and may be returned to the vendor for credit.

Contact the CMLS at (817) 978-5215 or FAX (817) 978-5227 to receive your copy of Schedule 39 II A, mail list code 10SC 3901, featuring products for all your material handling needs.

Contact: Cheryl Goff, (817) 978-8386, Fax (817) 978-8634

Presenting Another NIP Tip Item: the Safety Blaster™-- An Environmentally Oriented Boat and Safety Horn



- Needs no CO-2 or Batteries
- Floats if it falls overboard
- Tested and Heard over one mile on water
- Easy to Fix - Lifetime Guarantee

This small, simple, indestructible accessory produces a 120 dB sound without batteries or a CO-2 cartridge. You just put your lips together and blow. To describe the Safety Blaster as a telescope-like tube with one end covered by a thin plastic membrane hardly does it justice. With very little effort, it can be heard for an astonishing mile and a half. Hearing is believing.

In full compliance with coast guard regulations this horn is perfect for boating, personal safety or outdoor events. Use Safety Blaster Horn as your outdoor companion in all seasons: hiking, mountain biking, boating, roller blading, skate boarding, down hill skiing, cross country skiing.

<u>Item: Safety Blaster Horn</u>	<u>COLOR/ MODEL</u>	<u>NSN</u>	<u>U/I</u>	<u>GSA CATALOG PRICE</u>	
				(Quantity) 3 to 299	(Quantity) 300+
	Blue/White	8465-01-396-9900	EA	\$6.67	\$4.62
	Red/White	8465-01-396-9901	EA	\$6.67	\$4.62
	Orange/Orange	8465-01-396-9902	EA	\$6.67	\$4.62
	Black/White	8465-01-396-9903	EA	\$6.67	\$4.62
	Blue/Red	8465-01-396-9904	EA	\$6.67	\$4.62
	Green/White	8465-01-396-9905	EA	\$6.67	\$4.62

MINIMUM ORDER: 3 EACH

Order today through automated FEDSTRIP, MILSTRIP, or GSA's on-line computerized information system-MUFFIN. To order by fax or mail, ordering agencies should submit their requisitions (Standard Form 344) to the GSA office at the address shown below. Military ordering agencies are advised to mail or fax their orders to the fax number listed below in lieu of ordering through MILSTRIP.

GSA/FSS
 General Products Center
 819 Taylor Street
 Fort Worth, TX 76102-6195
 (817) 978-2051, or Fax (817) 978-2605

CONTACT: Elizabeth Sims (817) 978-8376, FAX (817) 978-8634

In Case You Wondered...

Yes - MarkeTips is recyclable.

MarkeTips can be recycled, just as it is published, in all Federal high grade (1), white bond collection bins. Colored ink printed on white paper fits into this category. As an additional environmental safeguard, we use soy-based ink for this publication.

A NIP ITEM

“Cat Claw” Bird Control

<u>Series/Model</u>	<u>NSN</u>	<u>Catalog Price Per Unit</u>
CC2B Uncoated Stainless ‘2B’ Finish	3740-01-425-6778	\$123.81*
CCPK/Color No. 800 White	3740-01-425-6792	160.75*
CCPK/Color No. 890 Black	3740-01-425-6798	160.75*
CCPK/Color No. 810 Gray	3740-01-425-6803	160.75*
CCPK/Color No. 610 Beige	3740-01-425-6752	160.75*

Polyurethane Fastening Adhesive

SF1A/White	3740-01-425-6774	5.47**
SF1A/Black	3740-01-425-6762	5.47**
SF1A/Limestone	3740-01-425-6787	5.47**
SF1A/Tan	3740-01-425-6796	5.47**

Pricing subject to change. Customers will be billed by GSA at the price in effect when the order is placed.

* Each unit contains 32 feet (eight 4 foot strips)

**Each unit contains 10 1/2 ounces (cartridge)

Recommended: 1 unit of adhesive for each unit of Cat Claw.

Order directly through GSA. Orders can be placed through automated FEDSTRIP, MILSTRIP, or MUFFIN, GSA’s on-line computerized information system. For more information contact Requisition Management at (817) 978-2051. For technical assistance, contact the contract specialist at (817) 978-8377.

Contact: Mary Ann Swearingen (817) 978-8377, Fax (817) 978-8634



About the New Item Program (NIP)...

The New Item Program (NIP) is GSA’s way of bringing the Government procurement community in touch with new or emerging commercial items. The growth of this program is remarkable. Many new commercial items are now available through MILSTRIP/FEDSTRIP requisitioning procedures. This not only saves you time but money, since GSA has done the work for you. Just look for new additions to this program in the General Products Section of your MarkeTips issue.

The General Products Center is equipped with an energetic staff of contract specialists to provide assistance with your New Item Program questions. Remember, “we’re just a phone call away”... so please contact one of the following contract specialists:

Elizabeth Sims
GSA/FSS
General Products Center (7FXG-G5)
819 Taylor Street
Fort Worth, TX 76102
(817) 978-8376
Fax (817) 978-8634

OR

Mary Ann Swearingen
GSA/FSS
General Products Center (7FXG-U5)
819 Taylor Street
Fort Worth, TX 76102
(817) 978-8377
Fax (817) 978-8634

A NIP ITEM

What To Expect From Liquid Thatch Biodigest (A Biological Treatment for Controlling Thatch)

THATCH BIODIGEST

<u>MODEL</u>	<u>NSN</u>	<u>GSA CATALOG PRICE</u>
LTB-4 Liq. 4gal	8720-01-429-5152	\$ 142.20 BX
LTB-5 Liq. 5gal	8720-01-429-5156	\$ 167.60 CO
LTB-30 Liq. 30gal	8720-01-429-5157	\$ 944.64 DR
DTB-10 Dry 10 lb	8720-01-429-5160	\$ 274.25 BG
DTB-40 Dry 40 lb	8720-01-429-5154	\$1,015.74 BG

Envirogenesis Thatch Biodigest is easy to apply. It is a concentrated liquid that is simply mixed with water and sprayed.

The Liquid Thatch Biodigest treatment program, integrated into your current maintenance routine, provides ongoing preventive control of thatch build-up. This easy-to-apply product is a concentrated source of naturally occurring soil microorganisms. It replenishes an essential part of the soil microflora that has been lost due to intense turf management practices. As a part of this management effort, Liquid Thatch Biodigest re-establishes and enhances the continuous digestion and decomposition of the thatch layer. The rate of thatch accumulation is controlled so that the need for routine mechanical removal is greatly reduced.

With many first time users, how to evaluate the effectiveness of the biological treatment program is a valid question. On the one hand, it's easy to see the apparent results of a physical treatment, such as verticutting. The sight of a huge cloud of organic material behind a large piece of expensive machinery and a dozen truckloads of waste being hauled away can be quite impressive. Liquid Thatch Biodigest, on the other hand, does its work silently and invisibly. Degradation of cellulose, hemi-cellulose, and lignocellulose that comprise thatch takes place slowly but is highly persistent and continuous.

The "waste" products of the Liquid Thatch Biodigest-enhanced degradation of thatch are carbon dioxide, water, and humus. **No dust clouds, no dump trucks, no scarred landscapes, no down time.** Thatch will not magically disappear but the rate of thatch degradation will be significantly increased. And in a given period of turf growth, this means less thatch.

After the biological control program has been established in the first growing season, economical maintenance doses are all that is required in the following season. The ultimate goal is a consistent balance between thatch production and thatch degradation, year after year. Liquid Thatch Biodigest helps achieve this goal.

Once the treatment program is underway, how can you tell if Liquid Thatch Biodigest is working? Simple. Evaluate its performance by using measurable, scientific criteria. Core sample studies have shown that Liquid Thatch Biodigest treatment enhances thatch digestion which in turn consistently improves the soil's: 1) CEC (Cation Exchange Capacity); (2) Organic matter content, and (3) Moisture retention.

All of these parameters can be measured and quantified by certified commercial soil testing laboratories. Values that increase during the course of treatment are a direct consequence of the microbially-enhanced digestion and indicate that the Liquid Thatch Biodigest is performing as expected.

So sample the turf and its soil. Look at the colors, smell the fragrance, as you always do. But don't forget to send the samples off to a certified lab and have the scientific results come back in print. The positive, objective results will indicate the Liquid Thatch Biodigest is effectively doing its job.

Order directly through GSA. Orders can be placed through automated FEDSTRIP/MILSTRIP or MUFFIN, GSA's on-line computerized information system. Pricing is subject to change. Customers will be billed by GSA at the price in effect when the order is placed. For more information, contact the contract specialist at the number below.

Contact: Elizabeth Sims, (817) 978-8376, or Fax (817) 978-8634

NEW MULTIPLE AWARD SCHEDULE FOR ABOVE-GROUND STORAGE TANKS BEGINNING OCTOBER 1, 1996 THROUGH SEPTEMBER 30, 2001

(Please Note: Effective October 1, 1996, The Special Order Program Catalog for Above Ground Storage Tanks Will Be Canceled.)

Tanks may be ordered from the Federal Supply Schedule 54 Part III - Above Ground Storage Tanks/Systems, Fuel Dispensing Units; Fuel Management Systems; & Parts/Accessories. (Mailing List Code #07SC 5410).

DESCRIPTION: ABOVE GROUND STORAGE TANKS AND/OR SYSTEMS, SINGLE COMPARTMENT OR TANK;
DUAL COMPARTMENT OR DOUBLE TANK

- PROTECTED (Vaulted): An above ground atmospheric tank with an insulation system intended to reduce the heat transferred to the primary tank if the tank is exposed to a hydrocarbon pool fire, and provided with protection from physical damage (ballistic and vehicular).
- FIRE RESISTANT (Vaulted): An above ground atmospheric tank with an insulation system intended to reduce the heat transferred to the primary tank if the tank is exposed to a hydrocarbon pool fire.
- NON-VAULTED: Not concrete enclosed; usually is double or single wall steel tanks.

TO ORDER YOUR NEW SCHEDULE, WRITE OR CALL:

GENERAL SERVICES ADMINISTRATION
CENTRALIZED MAILING LIST SERVICES - 7CAFL
4900 HEMPHILL STREET
WAREHOUSE 4, DOCK 1
P. O. BOX 6477
FORT WORTH, TX 76115
TELEPHONE: (817)334-5215

For more information, contact: Sharon Strohecker, (817) 978-8381, Fax (817) 978-8634

Now GSA Has Two Types of Upholstery Fabric: Vinyl and New Nylon

Refurbishing the old office or ship furniture? Bring it into the 90's with GSA's vinyl or new nylon upholstery fabric! Variety does not just stop at the fabric type, just look at the selections of colors offered below.

Vinyl Upholstery Fabric

Upholstery vinyl has an exterior vinyl wear layer, a secondary expanded layer of vinyl foam, and a plain knit backing cloth. Vinyl surface simulates finely grained leather with a matte (low gloss) finish and a soft, supple hand. The fabric is a uniform, solid color and is fire, mildew, and oil resistant. Minimum weight: 20.3 oz/square yard. Minimum width: 53.5 inches. Roll length: 40 yards.

Nylon Upholstery Fabric

Plain weave, flat, 100% nylon upholstery fabric is woven from two tones of one color and is stain, mildew, and fire resistant. The fabric has a firm, supple hand. Minimum weight: 13.5 oz/square yard, exclusive of back coating. Minimum width: 53.5 inches. Roll length: 50 yards.

<u>Color</u>	<u>NSN</u>	<u>U/I</u>	<u>Price</u>	<u>Color</u>	<u>NSN</u>	<u>U/I</u>	<u>Price</u>
Red	8305-00-286-5565	Roll	\$280.98	Red	8305-01-399-1456	Roll	\$440.48
Rose	8305-00-286-5566	Roll	\$280.98	Rose	8305-01-399-1458	Roll	\$440.48
Rust	8305-00-242-1032	Roll	\$280.98	Rust	8305-01-399-1459	Roll	\$440.48
Light Blue	8305-00-286-5564	Roll	\$280.98	Light Blue	8305-00-234-9302	Roll	\$440.48
Dark Blue	8305-00-702-2863	Roll	\$280.98	Dark Blue	8305-01-399-1453	Roll	\$440.48
Gray	8305-00-262-3290	Roll	\$280.98	Gray	8305-00-702-2868	Roll	\$440.48
Green	8305-00-286-5567	Roll	\$280.98	Green	8305-00-710-8547	Roll	\$440.48
Beige	8305-00-722-9411	Roll	\$280.98	Beige	8305-00-710-8538	Roll	\$440.48
Brown	8305-00-262-2764	Roll	\$280.98	Brown	8305-00-285-9197	Roll	\$440.48
Black	8305-00-965-4693	Roll	\$280.98	Black	8305-01-399-1451	Roll	\$440.48
Off-white	8305-00-710-8535	Roll	\$280.98	Off-white	8305-01-399-1455	Roll	\$440.48

With a minimum order of one roll and F. O. B. destination pricing, order today through automated FEDSTRIP, MILSTRIP, or GSA's on-line computerized information system-MUFFIN. Direct delivery is to destinations within the 48 contiguous states and the District of Columbia. Contact: Frank Lioce (817) 978-4544, Fax (817) 978-8661

General Products Sale

With the usual provisos for MUFFIN users:

- Sale items with a Y suffix NSN (e.g. 7530-00-123-4567Y) WILL NOT be found in the MUFFIN database.
- Sale items without the Y suffix NSN (e.g., 7530-00-123-4567) WILL be found in the MUFFIN database, but will not reflect the sale price.

In both cases, you can place your orders through MUFFIN. You will automatically be billed at the reduced price.

GSA is offering the following items at a 50 percent reduced selling price, effective until stock is depleted or for 90 days from the issuance of this publication. Please remember to use Advice Code "2J" when ordering these items. Items will no longer be available as GSA stock items.

RETAINING STRAP: Zinc-coated cadmium-plated support strap for conduit, pipe and cable is for use with thin-wall electric metallic tube (EMT). One-hole strap is made of cold rolled or forged steel, for 1-1/2 " outside diameter pipe or 1-29/32" diameter cable. (BX contains 50)

<u>NSN</u>	<u>U/I</u>	<u>QTY</u>	<u>SALE PRICE</u>
5340-00-050-4659	BX	127	\$5.54

Contact: Virginia Skipwith, (817) 978-8676, Fax (817) 978-8600

CUP, DISPOSABLE (PAPER): Shall be in accordance with Commercial Item Description A-A-2577 dated August 19, 1988. Shall have the following characteristics:

TYPE II - Hot Food
 STYLE A - Round, Two-piece
 Class 1 - Uncoated (moisture resistant stock) or CLASS 3 - Plastic lined
 CAPACITY - 16 ounces
 Form - Rolled Edge
 Packed quantity - 500 / box

(Make sure to order this sale item with a suffix "G" at the end of the NSN.)

<u>NSN</u>	<u>U/I</u>	<u>QTY</u>	<u>SALE PRICE</u>
7350-00-290-0586G	BX	898	\$ 12.77

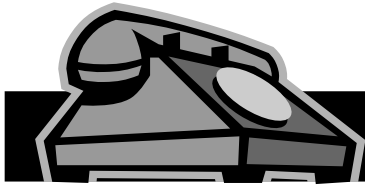
CUP, DISPOSABLE (PAPER): Shall be in accordance with Commercial Item Description A-A-2577 dated August 19, 1988. Shall have the following characteristics:

TYPE II - Hot Food
 STYLE A - Round, Two-piece
 Class 1 - Uncoated (moisture resistant stock) or CLASS 3 - Plastic lined
 CAPACITY - 12 ounces
 Form - Rolled Edge
 Packed quantity - 1200 / box

(Make sure to order this sale item with a suffix "G" at the end of the NSN.)

<u>NSN</u>	<u>U/I</u>	<u>QTY</u>	<u>SALE PRICE</u>
7350-00-641-4518G	BX	357	\$ 29.66

Contact: John Selner (817) 978-8681, Fax (817) 978-8600



NATIONAL CUSTOMER SERVICE CENTER

The National Customer Service Center Is More Than A Discrepancy Center

Since 1983 the National Customer Service Center (NCSC) has been the central contact point for Federal Supply Service (FSS) customers to report problems with wholesale supply orders. Supply Technicians at the NCSC provide assistance on shipper, transportation, product quality and billing discrepancies resulting from orders placed through FEDSTRIP/MILSTRIP, MUFFIN, and GSA Advantage!

The NCSC is also home for the FSS National Help Line, (800) 488-3111. This toll free phone line puts customers in contact with FSS employees who provide customer service and general information on the many products and services of FSS. The NCSC provides information on the IMPAC Visa card and on GSA Advantage! And the NCSC provides customer service on the Touchtone Ordering System (TTOS), a telephone keypad ordering system utilized by the U.S. Postal Service. If you have a problem, question, or comment regarding FSS, don't hesitate to contact the NCSC:

FSS National Customer Service Center
1500 East Bannister
Kansas City, Missouri 64131

Toll free (800) 488-3111
Commercial (816) 926-1416
DSN 465-1416

FAX (816) 926-6952 or (816) 926-1572
Email RODSM.NCSC@GSA.GOV (mil)
RODSC.NCSC@GSA.GOV (civ)

AND HERE ARE STILL MORE OPTIONS FOR ASSISTANCE:

Customer Service Director Phone Numbers

Region	Phone Number	Region	Phone Number
AK - Anchorage	(907) 271-4298	MA - Boston	(617) 565-7302
AZ - Phoenix	(602) 379-6619	MD - Baltimore	(410) 962-4422
CA - Bell	(213) 526-7500	MO - Kansas City	(816) 926-6485 or 926-5786
CA - San Diego	(619) 235-4706	NY - New York	(212) 264-3592
CA - San Francisco	(415) 522-2784	PA - Oakdale	(412) 644-4854
CO - Denver	(303) 236-7546/7543	PA - Philadelphia	(215) 656-3888
DC -Washington	(202) 755-0320	TX - Ft Worth.....	(817) 978-2892
FL - Pensacola.....	(904) 444-9175	TX - San Antonio.....	(210) 472-6119
GA -Atlanta.....	(404) 331-3026	VA - Chesapeake	(804) 441-3115
IL - Chicago	(312) 353-7549	WA - Auburn.....	(206) 931-7023

Overseas:

Europe, Northern Africa, and the Middle East - Frankfurt, Germany DSN 330-6085/7985
 International Direct Dial 011-49-69-699-7985/6085
 Pacific and Far East - Honolulu, Hawaii (808) 541-1776, DSN 438-4960
 Latin America, South America, and Central America (817) 334-2892



PAINTS & CHEMICALS

They're in... New NSNs for Recycled Paint

Yes, we now have them! Gallon size containers of recycled latex paint. It is the same high quality product conforming to GSA Federal Specification TT-P-2846 that you are used to getting in 5-gallon cans. With a minimum of 50 percent post-consumer waste paint, and a maximum VOC of 200 g/L, these gallon size cans are bound to help your painting program. Colors are approximate. Prices will range from approximately \$8.50 to \$13.00 per gallon depending on color. All recycled latex paint is low-VOC, lead and chromate free. Order via normal FEDSTRIP/MILSTRIP procedures.

If you would like a copy of our new recycled paint brochure, which has color chips, or a complete listing of recycled paint NSNs, please fax your request to GSA Commodity Management (10FTE-L) at (206) 931-7544.

Semi-Gloss Colors in Gallons (U/I = GL):

- 8010-01-433-1786..... Red-Brown #20100
- 8010-01-433-4828..... Dark Brown #20140
- 8010-01-433-4825..... Brown #20318
- 8010-01-433-4826..... Brown #20372
- 8010-01-433-4823..... Sand #23690
- 8010-01-433-4810..... Green #24491
- 8010-01-433-4816..... Dark Gray #26081
- 8010-01-433-4812..... Gray #26134
- 8010-01-433-4814..... Gray #26306
- 8010-01-433-4815..... Gray #26307
- 8010-01-433-4817..... Light Gray #26420
- 8010-01-433-4818..... Beige #27769

Flat Colors in Gallons (U/I = GL):

- 8010-01-433-4827..... Dark Brown #30140
- 8010-01-433-4809..... Sand #33690
- 8010-01-433-4811..... Green #34491
- 8010-01-433-4808..... Blue #35526
- 8010-01-433-4813..... Dark Gray #36081
- 8010-01-433-0907..... White Gray #36650
- 8010-01-433-4819..... Beige #37769
- 8010-01-433-4820..... White #37886

Contact: Janice Douglas, (206) 931-7081

New Product Offer: Adhesive Repair Kit for Aircraft

A handy prepackaged adhesive repair kit for aircraft and high stress component repair. No ordering separate components. No fuss - no muss... everything is included.

8040-01-364-7299 KT \$20.00

A technological breakthrough for the repair of semi-rigid plastics with no shrinkage. This thermal fusion repair system is a new type of bonding material developed for use in high stress component repair. Wingtips, speedfarings, glareshields, engine cowlings, as well as interior repairs of trim or any plastic or fiberglass non-structural part can be repaired with speed and ease. Each kit consists of 1 fluid ounce of adhesive, 1 fluid ounce of accelerator, 3/4" treated fiberglass for use in high stress aircraft component repair, 10 drams poly dust, 1/4 fluid ounce poly proof hand cream that protects hands from polyfix, 2 fingertots to protect fingers from cyanoacrylate glue, and 1 pair of gloves. The kit will repair approximately 1/4" x 1/8" x 60". Minimum Order Quantity is 1 Kit.

For further information, please contact contract specialist, Lynn Springer at (206) 931-7901 or FAX (206) 931-7039 at the Paints and Chemicals Center, Auburn, WA.

Safety Data Unit Moves to Auburn, Washington

The GSA Fast Action Safety Data Transmission (also known as FAST) System has been moved from Atlanta to the Paints & Chemicals Center in Auburn, Washington.

The FAST system is an electronic database that contains all Material Safety Data Sheets for products that GSA supplies. Anyone who works with paints or chemicals should be familiar with MSDSs. MSDSs list hazardous ingredients and provide safety information on most chemical based products.

Normally, MSDSs are provided when products are delivered. However, if you are missing an MSDS, or need to review it before you order, you may also obtain an MSDS through the FAST system. The database is searchable by several fields, including stock number, item name, and CAGE code.

The information in the FAST is identical to the information which is in the Hazardous Materials Information System (HMIS) maintained by the Defense Logistics Agency. However, FAST may be more current than HMIS, since it is updated more frequently and it only contains MSDSs for GSA items.

Environmental regulations have become more stringent over the years, so many products have been reformulated to eliminate hazardous materials such as lead, chromate, and ozone depleting substances. NSNs in the FAST system contain MSDSs from all manufacturers who have provided the product over the years. Old MSDSs are available for product disposal purposes, so if you search for a product by stock number without knowing the current vendor or manufacture date, you may be getting outdated information. If you need help determining the current vendor or the correct date for a current MSDS, please contact the number listed below.

All MSDS requests and questions may now be forwarded to the Paints and Chemicals Center. Customers can still access the FAST database system by modem on 1-800-795-7825, (703) 305-6360, or DSN 327-2710.

To speak to an MSDS coordinator, call (206) 804-4880, or fax your request to (206) 931-7778, or e-mail carol.rose@gsa.gov or verla.lacoss@gsa.gov.

GSA's New Propane Contracts Are Just Around the Corner !

October 1, 1996, is the effective date for award of contracts under GSA's new five-year pilot program for the purchase of propane. Based on vendor response to the solicitation, the number of awardees should be adequate to ensure competition for order placements for the majority of Federal customers in most areas of the country.

By using the GSA Multiple Award Schedule for the purchase of propane, the Federal customer is relieved of the following duties:

1. Requirements to synopsise the individual requirements;
2. Competition in Contracting Act (CICA) competition requirements;
3. Formal evaluation plan or scoring alternative offers, available to ensure fair consideration;
4. Need to contact each awardee, if adequate information is available to ensure fair consideration;
5. Exception to the cost or pricing data requirements based on competition without further determinations; and
6. Possibility of award protest.

Remember, propane purchases can be made by using a Blanket Purchase Agreement (BPA).

If you have questions concerning the above information, please contact Trudy Metzler, Contracting Officer, on (206) 931-7098.

Free Material Offered: You Pay Transportation Costs Only !

80 - 1 ounce jars of PR148, clear, for cleaning surfaces and promoting adhesion of polysulfide sealants and adhesives, is available at no charge. All that would be required is payment of transportation costs from McClellan AFB, CA to your location.

This material has a 6-month shelf life and was manufactured in April 1996. If interested, please contact Sharon Flannery at 206-931-7898 or internet Sharon.Flannery@gsa.gov.

ARE YOU HAVING TROUBLE GETTING YOUR DISHES CLEAN? CHECK OUT THESE MACHINE DISHWASHING PRODUCTS !

SILVER POWER	2-8# Capsules per Box	7930-01-236-8941	\$ 53.13
Heavy-duty enzyme activated presoak breaks down stubborn food soils for easy one pass results.			
SOLID INSURE	6-9# Capsules per Box	7930-01-209-6918	65.92
Encapsulated solid detergent safe and convenient. Contains a special corrosion inhibitor for the benefit of metal protection and solid detergent system simplicity.			
SOLID PANTASTIC	2-2.5# Capsules per Box	7930-01-418-1158	63.91
Heavy-duty, nonphosphate, high sudsing detergent that delivers extra cleaning mileage. It has superior grease cutting and soil suspension capabilities against the toughest baked-on food soils.			
SOLID POWER	6-9# Capsules per Box	7930-01-202-8909	64.78
Encapsulated solid detergent, chlorinated and extra-concentrated with superior rinsability for one-pass dishwashing.			
SOLID POWER PLUS	4-9# Capsules per Box	7930-01-385-9794	47.43
Encapsulated detergent with highly active ingredients. The "plus" is an active time-release chlorine system for destaining performance.			
SOLITAIRE	4-5# Capsules per Box	7930-01-177-5119	91.05
Concentrated solid manual dishwashing detergent removes heaviest soils even in hard water.			
SOLID SUPER IMPACT	4-9# Capsules per Box	7930-01-265-7258	62.02
Encapsulated solid detergent with 100% active ingredients and extra strength formula delivers dazzling, spot-free results.			
JET DRY	4-1 Gallon Box	7930-01-046-0163	57.11
Promotes sheeting action and speeds drying. Dispensed through automatic injector into the final rinse.			

For contract information, contact Tom Westerlund, Contract Specialist, on (206) 931-7937. For additional program information, contact Peggy A. Caley, Commodity Management Specialist, on (206) 931-7540.

AEROSOL PAINT SALE !!

The following items are temporarily sale priced. This price reduction will remain in effect until current stock is depleted.

8010-01-350-5261 is offered for only \$3.00 a pint! It is a brown (color number 10075), general purpose, water-based, aerosol enamel. Formulated to meet Commercial Item Description A-A-2787, Type II, it is low-VOC, lead free and chromate free.

8010-00-159-4518 is offered for only \$1.30 a pint! This item is a gray (color number 36306) aerosol primer coating formulated to meet Federal Specification TT-P-001385.

Contact: Sandra Ellsworth, (206) 931-7060, Fax (206) 931-7039

**ARE YOUR WHITES, WHITE AND COLORS BRIGHT? WOULD YOU LIKE TO TRY
A COMMERCIALLY AVAILABLE LAUNDRY PRODUCT? TRY THESE !**

ECO-STAR	30 Gallon	7930-01-248-4744	\$ 297.88
-----------------	-----------	------------------	-----------

BREAK III-XTRA	Drum		
-----------------------	------	--	--

Concentrated laundry break and detergent booster. Powers off soils, fats, and grease.

ECO-STAR	15 Gallon	6850-01-418-5968	67.52
-----------------	-----------	------------------	-------

DESTAINER V	Drum		
--------------------	------	--	--

Concentrated chlorinated liquid bleach compound. Fast bleaching action delivers consistently good results while prolonging fabric life.

ECO-STAR	15 Gallon	7930-01-140-6453	209.31
-----------------	-----------	------------------	--------

SOUR VII	Drum		
-----------------	------	--	--

Concentrated liquid iron-controlling neutralizer. Keeps linens white and bright -- even in hard water or water with high iron content.

TRI-STAR L-2000	5 Gallon CO	7930-01-418-1162	63.18
------------------------	-------------	------------------	-------

	15 Gallon CO	7930-01-418-1163	185.57
--	--------------	------------------	--------

High-performance, highly concentrated "one-shot" detergent. Contains Polyryte, anti-redeposition agents, wetting agents and optical brighteners. Highly alkaline emulsion powers out dirt and stains.

For contract information, contact Tom Westerlund, Contract Specialist, on (206) 931-7937. For additional program information, contact Peggy A. Caley, Commodity Management Specialist, on (206) 931-7540.

**NEW ADDITIONS AND MODIFICATIONS TO THE COMMERCIAL
CLEANING SUPPLIES CATALOG, FLOOR CARE SECTION**

Please make pen and ink corrections to your February 1996 Commercial Cleaning Supplies Catalog beginning on page 36.

A modification has been made to the Airkem Contract Number GS-10F-40417. The following products in the 5 gallon unit of issue have been deleted:

7930-01-380-8421	Quick Gloss	\$ 38.74
7930-01-380-8355	Taj Mahal	39.64
7930-01-380-8403	Marquise	40.12
7930-01-412-2471	Lasting	33.11
	Impression	
7930-01-380-8377	First Base	34.18
7930-01-380-8397	Flash Back	39.08
7930-01-380-8444	Rivet	38.74
7930-01-418-1103	Brilliance	16.15

The following National Stock Numbers are the **NEW** replacements for the above products. The Unit of Issue will be a 2.5 gallon can, **except** for Brilliance, which will be (4) 1-gallon containers per box.

7930-01-418-1219	Quick Gloss	\$ 19.37
7930-01-418-1220	Taj Mahal	19.82
7930-01-418-1221	Marquise	20.06
7930-01-418-1224	Lasting	16.55
	Impression	
7930-01-418-1225	First Base	17.11
7930-01-418-1226	Flash Back	19.79
7930-01-418-1232	Rivet	16.60
7930-01-418-1233	Brilliance	15.53

For contract information, contact Carol McKenzie, Contract Specialist, on (206) 931-7887. For additional program information, contact Peggy A. Caley, Commodity Management Specialist, on (206) 931-7540.

Attention NAVY customers... What You've Been Waiting For Is Here !

As of August 1, 1996, GSA customers who use ablative and antifouling paint systems for ship hulls can not only select a specific vendor, but return unused product to that same vendor for credit. Contracts have been awarded to Hempel Marine, Devoe Coatings and International Paints, the qualified vendors under Military Specification MIL-P-24647B. It's the best of both worlds: all QPL Vendors on contract and the ability to return unused product. What a deal! Order now.

COURTAULDS COATING SYSTEM:

A) Type 1 Class 1A - Use on metal substrates, except aluminum alloys

- Courtaulds Anticorrosive Paint

Summer Grade

8010-01-268-7583	KT (5 GL)	FPL274/FPA327 AC (Red)	\$ 88.07
8010-01-241-9721	KT (5 GL)	FPJ034/FPA327 AC (Gray)	\$ 87.81

Low Temp - Winter Grade

8010-01-268-7584	KT (5 GL)	FPL274/FCA321 AC (Red)	\$ 90.99
8010-01-241-9723	KT (5 GL)	FPJ034/FCA321 AC (Gray)	\$ 90.76

- Courtaulds Antifouling Paint

8010-01-339-8708	CN (5 GL)	BRA 640 AF (Red)	\$176.47
8010-01-339-8707	CN (5 GL)	BRA 642 AF (Black)	\$181.40

- Courtaulds Solvent

Anticorrosive Thinner

8010-01-309-0330	CN (5 GL)	GTA415	\$20.26
------------------	-----------	--------	---------

Antifouling Thinner

8010-01-272-4050	CN (5 GL)	GTA007	\$17.35
------------------	-----------	--------	---------

B) Type 1 Class 3A - For use on rubber

- Courtaulds Antifouling Paint

8010-01-339-8708	CN (5 GL)	BRA 640 AF (Red)	\$176.47
8010-01-339-8707	CN (5 GL)	BRA 642 AF (Black)	\$181.40

DEVOE COATINGS COMPANY SYSTEM:

A) Type 1 Class 1A - Use on metal substrates, except aluminum alloys

- Devoe Anticorrosive Paint

Summer Grade

8010-01-270-8161	KT (5 GL)	Devran 230 AC Red (230-K-7821)	\$ 77.07
8010-01-419-2430	KT (5 GL)	Devran 230 AC Gray (230-K-2163)	\$ 77.70

Low Temp - Winter Grade

8010-01-316-6741	KT (5 GL)	Bar Rust 235 Red (235-K-7821)	\$ 86.10
8010-01-419-2433	KT (5 GL)	Bar Rust 235 Gray (235-K-2163)	\$ 86.73

- Devoe Antifouling Paint

8010-01-211-4815	CN (5 GL)	ABC 3 Red (283-S-5772)	\$171.99
8010-01-210-7813	CN (5 GL)	ABC 3 Black (283-S-5773)	\$159.08

- Devoe Solvent/Thinner

8010-01-272-3208	CN (5 GL)	T-10 (010-T-0000)	\$39.32
------------------	-----------	-------------------	---------

B) Type 1 Class 3A - For use on rubber

• Devoe Antifouling Paint			
8010-01-210-7814	CN (5 GL)	Devran 223 AF Black (223-S-5630)	\$160.65
8010-01-211-4815	CN (5 GL)	ABC 3 Red (283-S-5772)	\$171.99
8010-01-210-7813	CN (5 GL)	ABC 3 Black (283-S-5773)	\$159.08

HEMPEL COATING SYSTEMS:

Type 1 Class 1A - Use on metal substrates, except aluminum alloys

• Hempel Anticorrosive Paint			
<i>Summer Grade</i>			
8010-01-419-2431	KT (5 GL)	Hempadur 4515-5063 AC Red	\$104.48
8010-01-419-2434	KT (5 GL)	Hempadur 4515-1148 AC Gray	\$104.48
<i>Low Temp - Winter Grade</i>			
8010-01-419-2427	KT (5 GL)	Hempadur 4514-5063 Low Temp Red	\$ 86.10
8010-01-419-2432	KT (5 GL)	Hempadur 4514-1148 Low Temp Gray	\$ 86.10
• Hempel Antifouling Paint			
8010-01-419-2435	CN (5 GL)	Olympic 7660-5111 AF Red	\$192.94
8010-01-419-2428	CN (5 GL)	Olympic 7660-1999 AF Black	\$192.94
• Hempel Solvent			
<i>Anticorrosive Thinner</i>			
8010-01-419-2436	CN (5 GL)	0846	\$50.40
<i>Antifouling Thinner</i>			
8010-01-419-2429	CN (5 GL)	0808B	\$41.48

Contact: Kathy Jocoy, (206) 931-7080, INTERNET Kathy.Jocoy@gsa.gov

Maybe You Need A Big Squeeze?

For all you conscientious people who believe that you should get all you pay for, GSA, in partnership with the National Industries for the Blind, proudly presents the "Big Squeeze." This is a heavy-duty molded plastic device which will help ensure that the last dab of sealant or adhesive is ejected from collapsible tubes. Measuring approximately 5" x 5-1/2" overall and with two 3" fluted rollers and a hand crank "Big Squeeze" is the perfect accessory to have around if you work with squeeze tubes of material. To use, simply start the "tail" of the tube in the wringer rollers and crank. The tube contents are forced forward and out. Minimum order quantity is 12.



<u>NSN</u>	<u>U/I</u>	<u>Price</u>
8030-01-424-4333	EA	\$2.95

Contact: Joan Rodgers (206) 931-7900

25% Savings Offered On Selected Lacquers

GSA is offering a 25% savings on the following lacquers. This price reduction will remain in effect until stock is depleted.

<u>NSN</u>	<u>U/I</u>	<u>COLOR</u>	<u>PRICE</u>	<u>DESCRIPTION</u>
8010-00-680-2810	GL	Black 2703	\$17.60	CAMOUFLAGE LACQUER. Nitrocellulose and alkyd resin-based lacquer is for use on primed metal surfaces as a camouflage finish. Not to be used on bare metal or for hot spray. Withstands water, hydrocarbons and weather. Will not blister or lift when recoated. For metal surfaces pretreated with recommended primer or other coatings. TT-L-20. Dries to a semigloss finish. Apply by spray or brush. Typical VOC 530 g/L.
8010-00-166-3151	GL	Red 31136	\$20.26	CAMOUFLAGE LACQUER. TT-L-20. Dries to a flat finish. Apply by spray or brush. Typical VOC 530 g/L.
8010-00-251-6500	GL	Gray 16081	\$12.61	METAL LACQUER. Cellulose nitrate-based, durable, protective coating is for use on exterior metal surfaces such as aircraft. Do not use on bare metal. May be used over TT-P-1757 or TT-P-664 primer. Water- and hydrocarbon-resistant coating meets Rule 102 of the South Coast Air Quality Management District. Contains nonphotochemically reactive solvents. TT-L-32. Dries to a full gloss finish. Apply by spray or brush. Typical VOC 580 g/L.
8010-00-680-0144	GL	Blue 15102	\$24.85	
8010-00-068-8783	GL	Green 34102	\$28.10	METAL LACQUER. General-purpose lacquer is used as a protective coating on exterior metal surfaces. Particularly formulated to resist diester lubricating oil, it also resists weather, heat, water and hydrocarbons. Use only over an epoxy-polyamide type primer such as MIL-P-23377. May also be used as an insignia and marking lacquer over freshly applied epoxy-polyamide topcoat, MIL-C-22750. A thin cross-coat of MIL-P-23377 is necessary over a polyurethane topcoat before application of the acrylic lacquer. May contain MEK. Dries hard in 40 minutes. MIL-L-81352. Dries to a flat finish. Apply with spray equipment. Typical VOC 645 g/L.
8010-00-935-7067	GL	Yellow 13538	\$25.33	METAL LACQUER. MIL-L-81352. Dries to a full gloss finish. Apply with spray equipment. Typical VOC 645 g/L.

(For information, contact: Jan Hayden (206) 931-7061)

New Floor Care Cleaning Supplies Contract Awarded

A new contract has been awarded to Midwest Floor Care, Inc. for the following Floor Care Products. Please insert this information on page 41 of your February 1996 Commercial Cleaning Supplies Catalog.

MIDWEST FLOOR CARE, INC. 200 S. 38TH STREET LINCOLN, NE 68510-1614 (402) 477-2701	Contract No.: GS-10F-40565 Minimum Order: \$100.00 Delivery Time: 15 Days ARO Business Size: Small
--	---

PRIDE CLEAR

A floor finish with a deep luster, brilliant, high gloss coating. High speed buffing produces a burnishing effect, giving an extremely high gloss, non-powdering "wet look" with increased durability.

7930-01-379-5199	P/N 122-P	CN 5 Gal	\$ 61.05
7930-01-379-5176	P/N 122-P	DR 55 Gal	573.53

PRIDE BLACK

An acrylic sealer-finish in one product. The more coats applied the higher the shine. Burnishing not required. Formulated for asphalt plank or bituminous flooring. **BLACK!**

7930-01-379-5265	P/N 123	CN 5 Gal	\$ 67.20
7930-01-379-5254	P/N 123	DR 55 Gal	614.57

TOTAL STRIP

A new product made especially for the easy, fast and economical removal of floor finishes and waxes. Simply mop-on, keep wet for 10 minutes, agitate with scrubbing machine or brush and pick up solution.

7930-01-418-1215	P/N 172 NA	CN5 Gal	\$ 50.79
7930-01-418-1218	P/N 172 NA	DR 55 Gal	445.80

For contract information, contact Carol McKenzie, Contract Specialist, on (206) 931-7887. For additional program information, contact Peggy A. Caley, Commodity Management Specialist, on (206) 931-7540.

Cleaning Chemical Dispensing System Contracts Now Available on Multiple Award Schedule

CLEANING CHEMICAL DISPENSING SYSTEM contracts have gone from the Commercial Acquisition of Multiple Products program to a MULTIPLE AWARD SCHEDULE with National Stock Numbers.

This means that YOU the CUSTOMER may order under the Multiple Award Schedule procedures, direct with the vendor, OR place your MILSTRIP/FEDSTRIP order by NSN through GSA.

Below are the products available currently under this program with more to come in the near future:

ECOLAB, INC.
ECOLAB CENTER
370 WABASHA STREET NORTH
ST. PAUL, MN 55102
(612) 293-2570

Contract No.: GS-10F-86670
Minimum Order: \$100
Delivery Time: 5-7 Days ARO
Business Size: Large

OASIS CLEANERS/DEGREASERS

Oasis 100

7930-01-379-5384	P/N 14522	BX	2.5	GL
Schedule Price	\$ 42.39	NSN Price.....		\$ 44.09

Oasis 133

7930-01-379-5743	P/N 14175	BX	2.5	GL
Schedule Price	\$ 32.86	NSN Price.....		\$ 34.17

OASIS GLASS CLEANERS

Oasis 255 SF

7930-01-379-5378	P/N 10909	BX	2.5	GL
Schedule Price	\$ 31.70	NSN Price.....		\$ 32.97

Oasis 256

7930-01-379-5330	P/N 18515	BX	2.5	GL
Schedule Price	\$ 43.86	NSN Price.....		\$ 45.61

OASIS MULTI-SURFACE CLEANERS

Oasis 136

7930-01-398-0955	P/N 10707	BX	2.5	GL
Schedule Price	\$ 34.73	NSN Price.....		\$ 36.12

Oasis 266

7930-01-379-5733	P/N 15131	BX	2.5	GL
Schedule Price	\$ 28.96	NSN Price.....		\$ 30.12

OASIS GERMICIDAL DETERGENTS AND DEODORANTS

Oasis 288

7930-01-379-5659	P/N 14936	BX	2.5	GL
Schedule Price	\$ 33.85	NSN Price.....		\$ 35.20

Oasis 297

7930-01-380-8467	P/N 13029	BX	2.5	GL
Schedule Price	\$ 44.44	NSN Price.....		\$ 46.22

Oasis 298

7930-01-379-5418	P/N 18549	BX	2.5	GL
Schedule Price	\$ 44.44	NSN Price.....		\$ 46.22

Oasis 299

7930-01-379-5363	P/N 12146	BX	2.5	GL
Schedule Price	\$ 44.28	NSN Price		\$ 46.05

Oasis Lemon Tub & Tile Cleaner

7930-01-398-0960	P/N 10079	BX	2.5	GL
Schedule Price:	\$ 48.57	NSN Price		\$ 50.51

Oasis 499

7930-01-379-5385	P/N 14068	BX	2.5	GL
Schedule Price	\$ 74.88	NSN Price		\$ 77.88

OASIS ODOR COUNTERACTANTS**Oasis 275**

7930-01-379-5407	P/N 19315	BX	2.5	GL
Schedule Price	\$ 54.94	NSN Price		\$ 57.14

Oasis 276

7930-01-379-5469	P/N 19836	BX	2.5	GL
Schedule Price	\$ 54.94	NSN Price		\$ 57.14

Oasis 277

7930-01-379-5755	P/N 19869	BX	2.5	GL
Schedule Price	\$ 52.27	NSN Price		\$ 54.36

OASIS STRIPPERS**Oasis 115XP**

7930-01-379-5696	P/N 10625	BX	2.5	GL
Schedule Price	\$ 29.68	NSN Price		\$ 30.87

Oasis 125XP

7930-01-379-5373	P/N 10648	BX	2.5	GL
Schedule Price	\$ 36.35	NSN Price		\$ 37.80

OASIS SANITIZERS**Oasis 144**

7930-01-379-5182	P/N 14191	BX	2.5	GL
Schedule Price	\$ 37.66	NSN Price		\$ 39.17

Oasis Mikroklene

7930-01-398-0958	P/N 14647	BX	2.5	GL
Schedule Price	\$ 24.72	NSN Price		\$ 25.71

OASIS FLOOR CLEANERS**Oasis Enforce**

7930-01-398-0959	P/N 14696	BX	2.5	GL
Schedule Price	\$ 30.01	NSN Price		\$ 31.21

OASIS CLEANERS/POLISHES**Oasis Ecoshine**

7930-01-398-0969	P/N 18481	BX	2.5	GL
Schedule Price	\$ 55.46	NSN Price		\$ 57.68

Oasis Medallion

7930-01-398-0963	P/N 18432	BX	2.5	GL
Schedule Price	\$ 55.46	NSN Price		\$ 57.68

OASIS START-UP AND EQUIPMENT PURCHASED AT INITIAL SET-UP ONLY.**Oasis Starter Kit**

<u>PRODUCT</u>	<u>SIZE/UI</u>	<u>NSN</u>	<u>SCHEDULE \$</u>	<u>NSN \$</u>
Oasis 133	3 gal/KT	7930-01-379-5197	\$ 52.00	\$ 54.08
Oasis 133	5 gal/KT	7930-01-379-5329	52.00	54.08
Oasis 255SF	3 gal/KT	7930-01-379-5242	52.00	54.08
Oasis 255SF	5 gal/KT	7930-01-379-5174	52.00	54.08
Oasis 256	3 gal/KT	7930-01-379-5205	52.00	54.08
Oasis 256	5 gal/KT	7930-01-379-5178	52.00	54.08

<u>PRODUCT</u>	<u>SIZE/UI</u>	<u>NSN</u>	<u>SCHEDULE \$</u>	<u>NSN \$</u>
Oasis 136	3 gal/KT	7930-01-398-0961	53.35	55.48
Oasis 136	5 gal/KT	7930-01-398-0962	53.35	55.48
Oasis 266	3 gal/KT	7930-01-379-5218	53.35	55.48
Oasis 266	5 gal/KT	7930-01-379-5243	53.35	55.48
Oasis 288	3 gal/KT	7930-01-379-5256	52.00	54.08
Oasis 288	5 gal/KT	7930-01-379-5248	52.00	54.08
Oasis 297	3 gal/KT	7930-01-380-8508	52.00	54.08
Oasis 297	5 gal/KT	7930-01-380-8414	52.00	54.08
Oasis 298	3 gal/KT	7930-01-379-5183	52.00	54.08
Oasis 298	5 gal/KT	7930-01-379-5252	52.00	54.08
Oasis 299	3 gal/KT	7930-01-379-5271	52.00	54.08
Oasis 299	5 gal/KT	7930-01-379-5224	52.00	54.08
Oasis Lemon Tub & Tile	3 gal/KT	7930-01-398-0965	53.35	55.48
Oasis Lemon Tub & Tile	5 gal/KT	7930-01-398-0966	53.35	55.48
Oasis 499	3 gal/KT	7930-01-379-5264	52.00	54.08
Oasis 499	5 gal/KT	7930-01-379-5208	52.00	54.08
Oasis 275	3 gal/KT	7930-01-379-5257	52.00	54.08
Oasis 275	5 gal/KT	7930-01-379-5175	52.00	54.08
Oasis 276	3 gal/KT	7930-01-379-5195	52.00	54.08
Oasis 276	5 gal/KT	7930-01-379-5245	52.00	54.08
Oasis 277	3 gal/KT	7930-01-379-5258	52.00	54.08
Oasis 277	5 gal/KT	7930-01-379-5246	52.00	54.08
Oasis 144	3 gal/KT	7930-01-379-5236	52.00	54.08
Oasis 144	5 gal/KT	7930-01-379-5239	52.00	54.08

OASIS EQUIPMENT - OPTIONAL RACKS

(For 5 GL Jugs)	7930-01-378-9059	75.00	78.00
Metal Rack (Only fits 3 GL Jugs)	7930-01-378-8915	70.00	72.80
High Plastic Rack (Only fits 3 GL Jugs)	7930-01-378-9198	15.00	15.60
Wall Mount Rack (Only fits 3 GL Jugs)	7930-01-378-8847	10.00	10.40
Oasis Mini-Tower	7930-01-379-5198	5.00	5.20
Oasis Tower	7930-01-378-9066	5.00	5.20
Oasis Tower Mounting Bracket	7930-01-378-8825	5.00	5.20

OTHER OPTIONS

Oasis Sanitation Station	7930-01-398-0968	14.95	15.55
Right-to-Know Station	7930-01-398-0972	60.37	62.78
3 GL Portable Jug	7930-01-378-8931	3.50	3.64

SIMPLEX CLEANERS/DEGREASERS

Simplex Non-Caustic Degreaser SX

7930-01-418-1235	P/N 15850	BX	(4) 32 oz Containers
Schedule Price	\$ 45.10..	NSN Price	\$ 46.90

SIMPLEX GLASS CLEANERS

Simplex Glass Cleaner SX

7930-01-418-1236	P/N 15760	BX	(4) 32 oz Containers
Schedule Price	\$ 20.00	NSN Price	\$ 20.80

Simplex Non-ammoniated Glass Cleaner SX

7930-01-418-1243 P/N 15770
Schedule Price \$ 33.25

BX (4)32 oz Containers
NSN Price\$ 34.58

SIMPLEX MULTI-PURPOSE CLEANERS

Simplex Neutral Cleaner SX

7930-01-418-1244 P/N 15700
Schedule Price.....\$ 39.24

BX (4) 32 oz Container
NSN Price.....\$ 40.81

Simplex Multi-Purpose Cleaner SX

7930-01-418-1245 P/N 15930
Schedule Price.....\$ 35.50

BX (4) 32 oz Container
NSN Price.....\$ 36.52

Simplex General Purpose Cleaner SX

7930-01-418-1246 P/N 15730
Schedule Price.....\$ 36.90

BX (4) 32 oz Container
NSN Price.....\$ 38.38

SIMPLEX GERMICIDAL DETERGENTS AND DEODORANTS

Simplex Disinfectant Cleaner SX

7930-01-418-1249 P/N 15810
Schedule Price.....\$ 31.01

BX (4) 32 oz Container
NSN Price.....\$ 32.25

Simplex HW Bathroom Cleaner SX

7930-01-418-1251 P/N 15790
Schedule Price.....\$ 44.10

BX (4) 32 oz Container
NSN Price.....\$ 45.86

Simplex Marble Safe Cleaner SX

7930-01-418-1253 P/N 15950
Schedule Price.....\$ 41.89

BX (4) 32 oz Container
NSN Price.....\$ 43.57

Simplex Bathroom Cleaner SX

7930-01-418-1255 P/N 15820
Schedule Price.....\$ 35.75

BX (4) 32 oz Container
NSN Price.....\$ 37.18

SIMPLEX ODOR COUNTERACTANTS

Simplex Fresh Air SX

7930-01-418-1257 P/N 15780
Schedule Price.....\$ 42.30

BX (4) 32 oz Container
NSN Price\$ 43.99

SIMPLEX SANITIZERS

Simplex Quat Sanitizer SX

7930-01-418-1258 P/N 15740
Schedule Price.....\$ 30.78

BX (4) 32 oz Container
NSN Price\$ 32.01

SIMPLEX FLOOR CLEANERS

Simplex Floor Cleaner SX

7930-01-418-1260 P/N 15710
Schedule Price.....\$ 42.16

BX (6) 32 oz Container
NSN Price\$ 43.85

Simplex Quarry Cleaner SX

7930-01-418-1261 P/N 15720
Schedule Price.....\$ 36.64

BX (6) 32 oz Container
NSN Price\$ 38.11

SIMPLEX CARPET CLEANERS

Simplex Carpet Spin Buff SX

7930-01-418-1266 P/N 15900
Schedule Price.....\$ 38.02

BX (6) 32 oz Container
NSN Price\$ 39.54

Simplex Carpet Extract SX

7930-01-418-1270 P/N 15860
Schedule Price.....\$ 37.75

BX (6) 32 oz Container
NSN Price\$ 39.26

SIMPLEX STARTER KITS PURCHASED AT INITIAL SET-UP ONLY

<u>PRODUCT</u>	<u>NSN</u>	<u>SCHEDULE \$</u>	<u>NSN \$</u>
Non-Caustic			
Degreaser SX	7930-01-418-1272	\$ 39.95	\$ 41.55
Glass Cleaner SX	7930-01-418-1273	39.95	41.55
Non-Ammoniated			
Glass Cleaner SX	7930-01-418-1276	39.95	41.55
Neutral Cleaner SX	7930-01-418-1278	39.95	41.55
Multi-Purp Clnr SX	7930-01-418-1279	39.95	41.55
Gen Purp Clnr SX	7930-01-418-1285	39.95	41.55
Disinfect Clnr SX	7930-01-418-1290	39.95	41.55
HW Bathrm Clnr SX	7930-01-418-1291	39.95	41.55
Marble Safe Clnr SX	7930-01-418-1292	39.95	41.55
Bathroom Clnr SX	7930-01-418-1293	39.95	41.55
Fresh Air SX	7930-01-418-1294	39.95	41.55
Quat Sanitizer SX	7930-01-418-1299	39.95	41.55
Floor Clnr SX	7930-01-418-1302	39.95	41.55
Quarry Clnr SX	7930-01-418-1303	39.95	41.55
Carpet Spin Buff SX	7930-01-418-1304	39.95	41.55
Carpet Extract SX	7930-01-418-1306	39.95	41.55

FX-3 FLOOR EXPERT SYSTEM

FX-3 CA Starter Kit

7930-01-418-1310	P/N 14920	U/I KT
Schedule Price	\$ 228.00	NSN Price\$ 237.12

FX-3 Multi-Surface Maintenance Cleaner

7930-01-418-1311	P/N 12750	U/I - (2) 2# Containers
Schedule Price	\$ 46.21	NSN Price\$ 48.06

FX-3 Quarry Tile Deep Degreaser

7930-01-418-1318	P/N 12760	U/I - (2) 3# Containers
Schedule Price	\$ 46.21	NSN Price 48.06

FX-3 Quarry Tile Shock Treatment

7930-01-418-1319	P/N 12770	U/I - (2) 3# Containers
Schedule Price	\$ 46.21	NSN Price 48.06

MAINTEX, INC.
 9464 CHESAPEAKE DRIVE, SUITE 701
 SAN DIEGO, CA 92123
 (619) 569-8286

Contract No.: GS-10F-8666D
 Minimum Order: \$100.00
 Delivery Time: 10 Days ARO
 Business Size: Small

MXC 404 4-BUTTON MIXING STATION

7930-01-412-1000	P/N 273901	EA
Schedule Price	\$ 296.04	NSN Price \$ 307.88

MX 102 2-BUTTON MIXING STATION

7930-01-412-1002	P/N 273900	EA
Schedule Price	\$ 91.20	NSN Price\$ 94.85

MX 103 3-BUTTON MIXING STATION

7930-01-412-1001	P/N 2739010	EA
Schedule Price	\$ 217.25	NSN Price\$ 225.94

633 1-BUTTON MIXING STATION

7930-01-412-1003	P/N 273910	EA
Schedule Price	\$ 58.20	NSN Price\$ 60.53

SILK SCREENED LABELED TRIGGER SPRAY BOTTLES

Citra-Cide	7930-01-412-1004	P/N 29002454	EA
Schedule Price	\$.82	NSN Price	\$.85
Safe Blue	7930-01-412-1005	P/N 29002443	EA
Schedule Price	\$.82	NSN Price	\$.85
Double Duty	7930-01-412-1006	P/N 29002447	EA
Schedule Price	\$.82	NSN Price	\$.85
Lime Go	7930-01-412-1007	P/N 29002431	EA
Schedule Price	\$.82	NSN Price	\$.85

LIME GO

7930-01-42-1017	P/N 113004	BX	4x1 Gallon
Schedule Price	\$ 22.26	NSN Price	\$ 23.15

SAFE BLUE

7930-01-412-1018	P/N 114304	BX	4x1 Gallon
Schedule Price	\$ 20.28	NSN Price	\$ 21.09

DOUBLE DUTY NEUTRAL FLOOR CLEANER

7930-01-412-1019	P/N 114704	BX	4x1 Gallon
Schedule Price	\$ 21.23	NSN Price	\$ 22.08
7930-01-412-1020	P/N 114705	CN	5 Gallon
Schedule Price	\$ 26.01	NSN Price	\$ 27.05

CITRA-CIDE

7930-01-412-1015	P/N 145404	BX	4x1 Gallon
Schedule Price	\$ 23.24	NSN Price	\$ 24.17
7930-01-412-1016	P/N 145405	CN	5 Gallon
Schedule Price	\$ 28.55	NSN Price	\$ 29.69

WIZARD DISPENSER

7930-01-412-1010	P/N 299125	BX	6 Each
Schedule Price	\$ 177.00	NSN Price	\$ 184.00

WIZARD SYSTEM REFILLS**MANDARIN ORANGE**

7930-01-412-1021	P/N 299980	BX	6x24 oz. Btls.
Schedule Price	\$ 55.80	NSN Price	\$ 58.03

COUNTRY GARDEN (Fresh Floral Scent)

7930-01-412-1022	P/N 299982	BX	6x24 oz. Btls.
Schedule Price	\$ 55.80	NSN Price	\$ 58.03

BIO-FLUSH

7930-01-412-1023	P/N 299055	BX	6x24 oz. Btls.
Schedule Price	\$ 73.92	NSN Price	\$ 76.88

WIZARD DISPENSER OPTIONAL ACCESSORIES**2nd Tubing Fixture Kit**

7930-01-412-1011	P/N 299127	BX	12 Each
Schedule Price	\$ 96.35	NSN Price	\$ 100.20

In-Line Connect Kit

7930-01-412-1012	P/N 299128	BX	12 Each
Schedule Price	\$ 144.19	NSN Price	\$ 149.96

Wall Mount Plate

7930-01-412-1013	P/N 299057	BX	24 Each
Schedule Price	\$ 74.25	NSN Price	\$ 77.22

Replacements Wicks

7930-01-412-1014	P/N 299524	BX	12 Each
Schedule Price	\$ 3.23	NSN Price	\$ 3.36

HANDI-FRESH LIQUID SOAP DISPENSERS**MTX 100 (GRAY)**

7930-01-412-1008	P/N 310100	BX	12 Each
Schedule Price	\$ 22.25	NSN Price	\$ 23.14

MTX 101 (BLACK)

7930-01-412-1009	P/N 310102	BX	12 Each
Schedule Price	\$ 22.25	NSN Price	\$ 23.14

CLEANING CHEMICAL DISPENSING SYSTEM REFILLS

MTX Handi-Fresh Liquid Soap Dispenser Refills

MTX 103 Lotion Soap

8520-01-415-2923	P/N 310103	BX	12x800-ML
Schedule Price	\$ 29.60	NSN Price	\$ 30.78

MTX 108 Antimicrobial Soap

8520-01-415-2925	P/N 310108	BX	12x800-ML
Schedule Price	\$ 35.80	NSN Price	\$ 37.23

MTX 106 Hair and Body Soap

8520-01-415-224	P/N 310106	BX	12x800-ML
Schedule Price	\$ 38.75	NSN Price	\$ 40.30

ZEP MANUFACTURING COMPANY
DIVISION OF NATIONAL SERVICE INDUSTRIES, INC
P. O. BOX 2015
ATLANTA, GA 30301
(404) 352-6238

Contract No.: GS-10F-8665D
Minimum Order: \$100.00
Delivery Time: 10 Days ARO
Business Size: Large

CLEANING CHEMICAL DISPENSING SYSTEM**Zep Measure-Up Dispenser**

7930-01-418-1170	P/N 838001	EA	1 Each
Schedule Price	\$ 399.99	NSN Price	\$ 415.99

Zep Measure-Up Pour Spout

7930-01-418-1171	P/N 838301	EA	1 Each
Schedule Price	\$.63	NSN Price	\$.66

Zep Measure-Up No. 6400 Sprayer

7930-01-418-1173	P/N 825501	EA	1 Each
Schedule Price	\$ 1.26	NSN Price	\$ 1.31

Zep Measure-Up Crack & Peel Labels

7930-01-418-1177	P/N 879000	EA	1 Each
Schedule Price	\$.70	NSN Price	\$.73

Zep Measure-Up Multi-Purpose Cleaner Label

7930-01-418-1178	P/N 879100	EA	1 Each
Schedule Price	\$.70	NSN Price	\$.73

Zep Measure-Up Disinfectant/Detergent Label

7930-01-418-1179	P/N 879200	EA	1 Each
Schedule Price	\$.70	NSN Price	\$.73

Zep Measure-Up Non-Acid Bathroom Cleaner Label

7930-01-418-1180	P/N 879300	EA	1 Each
Schedule Price	\$.70	NSN Price	\$.73

Zep Measure-Up Acid Bathroom Cleaner Label

7930-01-418-1183	P/N 879400	EA	1 Each
Schedule Price	\$.70	NSN Price	\$.73

Zep Measure-Up Lemon Air Freshener Label

7930-01-418-1188	P/N 879500	EA	1 Each
Schedule Price	\$.70	NSN Price	\$.73

Zep Measure-Up Sanitizer Label

7930-01-418-1190	P/N 879600	EA	1 Each
Schedule Price	\$.70	NSN Price	\$.73

Zep Measure-Up Multi-Purpose Degreaser Label

7930-01-418-1192	P/N 879700	EA	1 Each
Schedule Price.....	\$.70	NSN Price	\$.73

CLEANING SOLUTION, PORCELAIN**Zep Measure-Up Non-Acid Bathroom Cleaner**

7930-01-418-1193	P/N 062442	CO	2.5 Gallons
Schedule Price.....	\$ 23.43	NSN Price	\$ 24.37

Zep Measure-Up Acid Bathroom Cleaner

7930-01-418-1195	P/N 066542	CO	2.5 Gallons
Schedule Price.....	\$ 32.01	NSN Price	\$ 33.29

SANITIZER-DETERGENT, GENERAL PURPOSE**Zep Measure-Up Sanitizer**

7930-01-418-1199	P/N 062542	CO	2.5 Gallons
Schedule Price.....	\$ 27.68	NSN Price	15
	\$ 28.79		

CLEANING COMPOUND, SOLVENT-DETERGENT**Zep Measure-Up Multi-Purpose Degreaser**

7930-01-418-1202	P/N 060742	CO	2.5 Gallons
Schedule Price.....	\$ 18.37	NSN Price	\$ 19.10

Zep Measure-Up Multi-Purpose Cleaner

7930-01-418-1209	P/N 061342	CO	2.5 Gallons
Schedule Price.....	\$ 19.32	NSN Price	\$ 20.09

Zep Measure-Up Formula 50

7930-01-418-1211	P/N 065242	CO	2.5 Gallons
Schedule Price.....	\$ 18.99	NSN Price	\$ 19.75

DISINFECTANT-DETERGENT, GENERAL PURPOSE**Zep Measure-Up Disinfectant-Detergent**

7930-01-418-1208	P/N 060842	CO	2.5 Gallons
Schedule Price.....	\$ 21.23	NSN Price	\$ 22.08

DISHWASHING COMPOUND, HAND**Zep Measure-Up Sink Dishwashing Detergent**

7930-01-418-1203	P/N 062842	CO	2.5 Gallons
Schedule Price.....	\$ 22.40	NSN Price	\$ 23.30

GLASS CLEANER**Zep Measure-Up Glass Cleaner**

7930-01-418-1207	P/N 061042	CO	2.5 Gallons
Schedule Price.....	\$ 21.01	NSN Price	\$ 21.85

RUG AND ROOM FRESHENER**Zep Measure-Up Lemon Air Freshener**

7930-01-418-1196	P/N 060642	CO	2.5 Gallons
Schedule Price.....	\$ 78.17	NSN Price	\$ 81.30

Zep Measure-Up Smoke Screen Deodorizer

7930-01-418-1214	P/N 063442	CO	2.5 Gallons
Schedule Price.....	\$ 82.46	NSN Price	\$ 85.76

For contract information, contact David Rosencrans, Contract Specialist, on (206) 931-7582. For additional program information, contact Peggy A. Caley, Commodity Management Specialist, on (206) 931-7540.



GSA INTERAGENCY TRAINING

Let Us Help You Improve Your Writing Skills !

The best ideas aren't worth anything if you don't know how to communicate them. Reading and writing are essential communication tools and success on the job is linked to good communication skills.

The Interagency Training Center (ITC) offers 2 writing courses designed to help improve skills by increasing the impact, clarity and overall effectiveness of your written products. They are designed for those who write or review business or technical documents, communication specialists, directives coordinators and anyone who writes in their job.

"Professional Writing" is a basic level 3 day course that builds on current skills to improve basic writing concepts. An eight step process approach to writing is taught.

Other topics include spelling, grammar, punctuation and capitalization.

The cost is \$310. The schedule is:

Atlanta, GA..... December 9-11971850-01
 New York, NY.....September 4-6..... 961850-14
 Philadelphia, PA September 3-5..... 961850-13

"Business Writing" builds on the skills in "Professional Writing" and offers a step-by-step guide for business and technical writing. Students learn a process approach in 3 phases: pre-writing, writing and post-writing. The text walks you through the process and provides exercises. It also details methods for managing time, meeting deadlines and understanding the needs of the audience. The cost is \$350. The schedule is:

Denver, COFebruary 4-6..... 97257-02
 Norfolk, VA..... December 9-11 97257-01

For more information about these courses or to inquire about on-site specials, call Joan Bender GSAITC at 703-603-3260.

Supply Classes Set For 4th Quarter FY96, 1st Quarter FY97

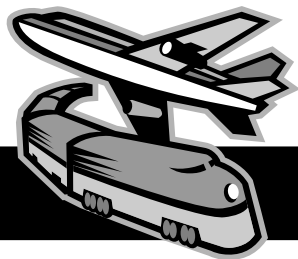
4th QUARTER FY 96 SUPPLY CLASSES

FEDSTRIP (Course #1600, \$380.00)
 1600-12 9/9-13/96 Ft. Worth, TX
 1600-13 9/23-27/96 Washington, DC
 Federal Supply Management: Policies and Procedures (Course #1620, \$380.00)
 1620-12 9/9-13/96 Washington, DC
 1620-13 9/30-10/4/96 San Francisco, CA
 Inventory Management (Course #1640, \$380.00)
 1640-13 9/9-13/96 Seattle, WA
 1640-14 9/23-27/96 Washington, DC
 MILSTRIP (Course #1660, \$380.00)
 1660-16 9/9-13/96 Washington, DC
 1660-17 9/23-27/96 Boston, MA
 Storage and Materials Handling (Course #1680, \$380.00)
 1680-17 9/9-13/96 Washington, DC
 1680-18 9/16-20/96 Chicago, IL

1st QUARTER FY 97 SUPPLY CLASSES

FEDSTRIP (Course #1600, \$380.00)
 1600-01 12/16-20/96 Washington, DC
 Federal Supply Management: Policies and Procedures (Course #1620, \$380.00)
 1620-01 12/9-13/96 Ft. Worth, TX
 1620-02 12/16-20/96 Washington, DC
 Inventory Management (Course #1640, \$380.00)
 1640-01 12/2-6/96 Washington, DC
 1640-02 12/9-13/96 New York, NY
 MILSTRIP (Course #1660, \$380.00)
 1660-01 10/28-11/1/96 Washington, DC
 1660-02 12/9-13/96 Washington, DC
 1660-03 12/9-13/96 New Orleans, LA
 Storage and Materials Handling (Course #1680, \$380.00)
 1680-01 11/18-22/96 Las Vegas, NV
 1680-02 12/16-20/96 Washington, DC
 1680-03 12/16-20/96 New York, NY

For information please contact Janet Wood, on (703) 603-3264, or fax (703) 603-3258.



TRAVEL & TRANSPORTATION

Further Details Provided On Household Goods “Move Management” Services Contract

This is Part V of a VII-part series pertaining to specific contract requirements and services to be performed by the Contractor under GSA’s “Move Management” services contract (GS-06F-94013).

PART V

Data Communications Capabilities. The Contractor shall provide a capability for electronic transmission of task orders and on-line access to Contractor’s data base. The Contractor’s data base shall be maintained in separate Agency directories with separate shipment files for each employee move made on the behalf of the Agency. The Contractor shall provide the Agency with on-line access for all data base information pertaining to the task orders and shipment records. The data base maintained by the

Contractor must be updated (at a minimum) on a 24-hour basis.

Storage. The Contractor shall monitor shipments that have been placed in storage-in-transit. The Contractor shall notify the employee, and the employing Agency GBL Issuing Officer in writing at least ten (10) working days prior to the expiration of any storage-in-transit. In accordance with the employing Federal Agency, the Contractor shall be responsible for arranging for delivery of the property from storage to the residence.

Watch the November 1996 issue of Marketips for Part VI, which deals with Staffing, Optional Services, and Compensation.

Contact: Richard J. Johnson, Jr., (816) 823-3646, FAX (816) 823-3656, E-mail at richardj.johnson@gsa.gov

Employee Guide for Shipping Your Household Goods (2nd Edition) Now Available

The Employee Guide for Shipping Your Household Goods, second edition 1995, is now available. This guide provides the relocating employee with valuable information pertaining to Entitlements, Different Move Methods, Levels of Service, Planning the Move, Making the Move, Transporting Mobile Homes, Claims and Complaints, and an abundance of most commonly asked questions about moving. In addition, the guide contains appendices of information involving Weights of Common Household Goods Furnishings, Depreciation Guide, Employee’s Personal Inventory and Pre-Move Survey of Household Goods, and a copy of the GSA Form 3080 (Household Goods Carrier Evaluation Report). This 1995 edition supersedes the Shipping Your Household Goods Booklet, dated May 1985. You may obtain a copy of the 1995 edition by using FEDSTRIP requisitioning procedures. The National Stock Number for the publication is 7610-00-058-7938.

Contact: Richard J. Johnson, Jr., (816) 823-3646, FAX (816) 823-3656, E-mail at richardj.johnson@gsa.gov

National Freight Management Program In Full Swing

The National Account Manager Program (NAMP) is now in full operation since implementation of the program on May 1, 1996. NAMP provides user agencies, who have signed funding agreements with GSA, to utilize GSA’s Freight Management Program. Upon completion of the signed funding agreement, agencies are assigned a specific Zone Office to personally assist them with all their freight requirements. The servicing Zone Office has national responsibility for ensuring all freight transportation requirements are met. Agencies signing these funding agreements are assured of a one-on-one working environment. If you are interested in employing the NAMP, please contact Mr. Calvin Stevens at (404) 331-3133.



OFFICE SUPPLIES & PAPER PRODUCTS

FSS Recycled Paper: It's the Right Stuff, At the Right Price, At the Right Time!

The Right Stuff

When it comes to ordering copier paper (unlike the other recycled content paper items provided by GSA), you gotta make a choice!

NSNs 7530-00-181-7174 (8-1/2" x 11") and 7530-00-181-7175 (8-1/2" x 14") have been in the supply system for many years, and may have some recycled content...but they DO NOT meet the requirements of Executive Order 12873, which requires 20 percent postconsumer material.

The corresponding items that DO meet the requirements of the Executive Order are 7530-01-335-2623 (8-1/2" x 11") and 7530-01-334-7817 (8-1/2" x 14").

So, from now on, change the way you order copier paper-- insist on the right items, order by the correct stock numbers (NSNs) Make the appropriate changes in your systems today!

The Right Price

If you've been aware of the correct copier paper items to order, but have been hampered by budgetary constraints, have we got a news flash for you:

**FSS RECYCLED COPIER PAPER IS
NOW CHEAPER THAN VIRGIN PAPER!**

The Right Time

That's right! For the next contract period, starting October 1, 1996, thanks to a sudden softness in paper pricing, FSS has been able to adjust the prices on the recycled copier paper items listed above, to enable our customers to not only be in compliance with the Order, but also to stay within their budget parameters. Now, we don't know how long we'll be able to hold the line on these prices-- **so don't delay, review your requirements today, so you'll be ready to place your orders starting October 1.**

PRICES* AS OF OCTOBER 1, 1996 U/I - BX (5,000 sheets)

	<u>8-1/2" x 11"</u>	
Non-Recycled**	7530-00-181-7174	\$22.99
Recycled***	7530-01-335-2623	\$22.94
	<u>8-1/2" x 14"</u>	
Non-Recycled**	7530-00-181-7175	\$29.99
Recycled***	7530-01-334-7817	\$29.94

* Slightly higher at Customer Supply Centers (CSCs).

** May contain varying percentages of postconsumer material (PCM).

*** Contains a minimum of 20 percent postconsumer material.

Contact: (Technical) Martin Prince, (212) 264-7833
(Inventory) Selenia Rivas-Sharma, (212) 264-4858

SKILCRAFT'S[®] Table Napkins Now Available In a Value Pack

SKILCRAFT'S single-ply paper Senior dispenser napkins, type II, are designed for everyday or hospital use. These versatile napkins are folded and are available in white to complement any table setting or decor. Table Napkins are manufactured by people who are blind employed at the Maine Center for the Blind and Visually Impaired, Portland, Maine. Refer to the following NSN when ordering Table Napkins: U/I - BX (10,000 Napkins)

8540-01-056-2897	(Navy Pack)	\$54.48
8540-00-285-7001		\$51.68

Mail, phone, or FAX orders using FEDSTRIP, MILSTRIP, OR MUFFIN or order through your local Customer Supply Center. This product meets the mandatory source requirements of the Javits-Wagner-O'Day (JWOD) program. To find out more about SKILCRAFT products or the JWOD program, contact NIB Customer Service at 1-800-433-2304.

GSA Contact: Murray Samowitz, (212) 264-0405

Have You Ordered Yours Yet?

Rubberized Pens A Best Seller

The rubberized pen has taken the lead in the writing instrument industry! Have you ordered your SKILCRAFT® easy-grip Rubberized Retractable Pen?

You can mail, phone, or fax your order using FEDSTRIP/MIL-STRIP, or MUFFIN, or order through your local Customer Supply Center. Manufactured by people who are blind, this product meets the mandatory source requirement of the Javits-Wagner-O'Day Act! The Rubberized Retractable Ballpoint Pen offers the following exciting features:

- ◆ Rubberized barrels ensure a comfortable grip
- ◆ Exclusive nickel tip ensures superior performance
- ◆ Available in blue, black and red ink, caps indicate ink color
- ◆ 12 refillable ballpoint pens per box



Refer to the following NSNs when ordering SKILCRAFT® Rubberized Retractable Ballpoint Pens (U/I-DZ, Price \$7.84)

7520-01-352-7309-- Black, fine point
7520-01-352-7310 -- Blue, fine point
7520-01-352-7311 -- Red, fine point
7520-01-368-7771 -- Black, medium point
7520-01-368-7772 -- Blue, medium point
7520-01-368-7773 -- Red, medium point

Refer to the following NSNs when ordering refills for these Rubberized Retractable Ballpoint Pens (U/I-DZ, Price \$2.81)

7510-01-381-7997-- Black, fine point
7510-01-381-8014 -- Blue, fine point
7510-01-381-7998 -- Red, fine point
7510-01-368-3500 -- Black, medium point
7510-01-368-3501 -- Blue, medium point
7510-01-368-3502 -- Red, medium point

SKILCRAFT's® Rubberized barrel is also available in a **stick-type** pen, in black, blue, and red ink and medium and fine point. Refer to the following NSNs when ordering the Rubberized Stick Pen: (U/I-DZ, Price \$5.12)

7520-01-357-6841 - Black, fine point
7520-01-357-6840 - Blue, fine point
7520-01-357-6839 - Red, fine point
7520-01-357-6844 - Black, medium point
7520-01-357-6843 - Blue, medium point
7520-01-357-6842 - Red, medium point

Refills for these stick type pens can be ordered using the following NSNs. (U/I - DZ, Price \$2.81)

7510-01-357-6833 - Black, medium point
7510-01-357-6832 - Blue, medium point
7510-01-357-6831 - Red, medium point
7510-01-357-6836 - Black, fine point
7510-01-357-6835 - Blue, fine point
7510-01-357-6834 - Red, fine point

To find out more about SKILCRAFT® products or the JWOD program, call NIB Customer Service at 1-800-433-2304. **GSA Contact: Vince Cositore, (212) 264-4557.**

**NIB/NISH Helps You Get A Handle
On ADA Requirements !**

New Space Savers from Hang'n File

Hang 'n File Systems

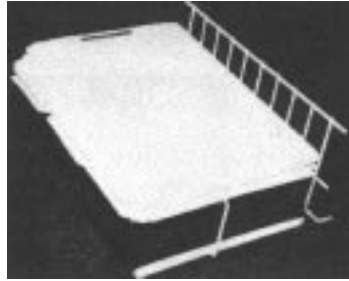
Hang'n File™, the open filing system that's helped organize thousands of Federal offices, has a new space saver package that will provide even greater efficiency.

Keep suspense files handy, hanging near-by, while saving space. Fit any office panel partition or door. It's a series of file "holders" that hang in 3 or 4 tiers on any wall. Use no floor space, yet hold as much as a small cabinet. Hang over desks and cabinets or inside closets for security. Height adjustable, won't mar surface.

Made of 3/16" diameter welded steel wire, they will hold up to 24" thickness of either standard letter or legal size files. Hardware and instructions for installing without special tools are included. Load-tested for 100+ lb.



New! Office Organizer Pack



Includes 3 great accessories for the Hang'n File System. Ready to hang. Slanted inward for easy, safe use. Hang maximum 2 packs on 3-Tier System and 3 packs on 4-Tier System.

Hanging Double Shelf

Two tiers hold In/Out mail, 6" stack of paper, files and folders (Lying flat)

Hanging Storage Tray

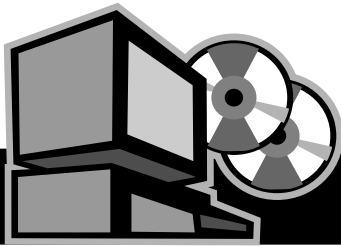
Single tier with dividers hold computer diskettes, CD-ROM disks, tape cartridges, small office items.

Plastic Display Pocket

Self adhesive, place in front of hanging file, holds calendars, lists, photos.

<u>Size</u>	<u>NSN</u>	<u>Price U/I - EA)</u>
<i>Four-Tier File</i> For panels, walls, doors 40" x 6.2" x 12.5/15.5"	7510-01-386-2391	\$33.51
<i>Three Tier File</i> For panels, over desks 27" x 6.2" x 12.5/15.5"	7510-01-386-2347	\$32.32
<i>Office Organizer Pack</i> 1 Storage Tray, 1 Double Shelf, 2 Plastic Pockets	7510-01-425-6780	\$49.40

Minimum Order \$49.00. Available in most CSCs. GSA Contract #GS-14F-63177. (Vendor: Wayne Krut, S.W. Heritage, Inc., P.O. Box 88428, Dunwoody, GA 30356, (770) 393-2016.) GSA Contact: (General) Iris Morales-Harrison, (212) 264-1179.



ADP ACQUISITION

Just In: Schedule 70 Contracts Guide

The ADP Acquisition Center's new Contracts Guide for Schedule 70 B/C, microcomputers equipment and software is now available!

The Contracts Guide details all the new features available under the FSS Supply Schedules Program including:

- simplified ordering
- blanket purchase agreements
- maximum order
- price reduction
- expedited delivery

The Contracts Guide lists more than 550 vendors currently on the 70 B/C Schedule, and offers these key highlights:

- an easy access matrix of vendors and their product categories
- an index of vendors by product category
- an index of vendors by business size category

...and fast identification of vendors that accept the government IMPAC card.

If you haven't received a copy of the ADP Acquisition Center's new Contracts Guide, please contact the Centralized Mailing List Service:

phone: (817) 334-5215

fax: (817) 334-5227

E-mail: ken.cowan@gsa.gov

...and ask for mail list code: OOSC 7011

Federal Supply Schedule
General Services Administration

ADP Acquisition Center

We Mean Business!
FSC Group 70 - Part I - Section B/C
General Purpose Commercial ADP Equipment and Software
Multiple Award for the Period April 1, 1996, through March 31, 1999

Also NEW At the ADP Acquisition Center...

Now you can obtain the most current list of vendors on all ADP Acquisition Center Schedules by accessing its new automated faxback system. Just call

(703) 305-6695

...and follow the easy-to-use prompts and a copy of the most current list of vendors for Schedules 70A, 70B/C, 70D, 70E, and 58VI&VII will be sent directly to your fax machine.



Federal Prison Industries, Inc.

Introducing UNICOR towels: Lush and Long Lasting

If you are furnishing dormitories, guest quarters, barracks or health care facilities and need towels, take a look at what UNICOR has to offer. Snowy white 100% terry towels that are absorbent and durable.

UNICOR terry cloth bath towels and hand towels are designed for everyday wear. They will stand up to rugged use and frequent laundering. They are constructed of single loop white terry and have hemmed ends and hemmed or selvage edges.

These towels are just the right weight to balance performance and economy.

Our heavyweight washcloth has a plain weave border. Standard-weight washcloth has an alternating plain and terry weave border.

Here's the ordering information:

<u>NSN</u>	<u>DESCRIPTION</u>	<u>SIZE</u>	<u>COLOR</u>	<u>PRICE</u>
7210-01-051-5839	Bath Towel	27x16	White	\$19.99 dz
7210-01-051-5837	Bath Towel	40x20	White	\$33.06 dz
7210-00-718-8325	Washcloth	12x12	White	\$8.26 dz
7210-00-989-6717	Hand Towel	17x16.5	White	\$11.27 dz
7210-00-833-2924	Hand Towel	35x16.5	Green	\$20.43 dz
7210-00-243-1019	Hand Towel	35x16.5	White	\$17.58 dz

Our cotton dish towel gets the job done. It comes in white, crash-weave, cotton fabric and has hemmed ends and hemmed or selvage edges and are adorned with a red border stripe. Excellent for use in the shop as well as the kitchen, the strength of these towels make them suitable for many applications.

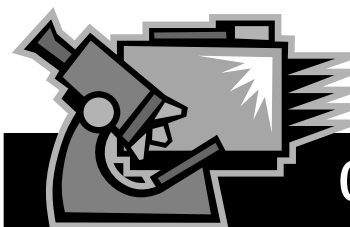
7210-00-171-1144	Dish towel	36x16.5	White	\$18.18 dz
------------------	------------	---------	-------	------------

Note -- UNICOR can customize your towels with agency logos or property of messages. UNICOR can take your agency seal or logo and silk screen it onto your towels to assist in loss prevention. Any custom message can be applied and will be long lasting, even after numerous launderings. Call (800) 827-3168 for details.

You can see illustrations of UNICOR's towel offerings by visiting the UNICOR web site. Just type <http://www.unicor.gov> and browse through UNICOR's full-line of products and services.

UNICOR Federal Prison Industries, Inc. is a Government-owned corporation established in 1934 as part of the Federal Bureau of Prisons. Since its beginning, UNICOR has been a unique corporation. While its primary mission is to train, educate and employ inmates, the benefits to you are high quality products and services at a competitive price. The corporation is a self-sustaining correctional program and receives no congressional appropriations for its operating funds. If you would like to learn more about UNICOR's products and services call the Customer Service Center at (800) 827-3168, or e-mail us at custserv@central.unicor.gov.

GSA Contact: Joanna Biglieni, (817) 978-8675, FAX (817) 978-8600



OFFICE & SCIENTIFIC EQUIPMENT

We Have the Low-Volume Copier You're Looking For!

The Office and Photographic Equipment Division has the Low Volume Copier you are looking for under GSA's Multiple Award Schedule (MAS) Group 36, Part IV. The Multiple Award Schedule Program allows you the flexibility to choose the Low Volume Copier you want and the capability to place your order directly with the vendor. Other advantages include the ability to use the Government Wide Purchase Card, one stop purchasing for equipment, maintenance and supplies and the ability to request expedited delivery on a case by case basis. Choose from the expanded product selection below that best meets your specific needs.

<u>Contractor</u>	<u>Contract No.</u>	<u>Ordering Phone No.</u>
Canon USA	GS-26F-1016B	(703) 807-3150
Gestetner Corporation	GS-26F-1008B	(203) 863-5538
Panasonic Corporation	GS-26F-1011B	(800) 742-4688
Ricoh Corporation	GS-26F-1015B	(201) 882-2000
Savin Corporation	GS-25F-1009B	(301) 517-4200
Sharp Electronic	GS-26F-6132B	(201) 529-8832
Xerox Corporation	GS-26F-1001B	(800) 822-2200

For additional information, please call the Contracting Officer, Andrea Dingle, at 703-305-6190.

OFFICE AND SCIENTIFIC EQUIPMENT CENTER HAS ESTABLISHED AN AUTOMATED PHONE SYSTEM

The Office and Scientific Equipment Center is proud to announce the establishment of their new Automated Phone System. This system was established in the beginning of August to assist customers in answering their questions and concerns in a quick and efficient manner. The menu options on this automated phone system are as follows: Requisition Status, Office and Photographic Equipment Information, and Scientific Equipment Information. The hours of operation on this new system are 8:00 a.m. to 4:30 p.m. Eastern Standard Time (EST); however, customers calling after the normal hours of operation can leave a voice mail message that will be returned the next business day.

Just dial (703) 305-6536 to reach the Office and Scientific Equipment Center's Automated Phone System.

Contact Point: Kimberley Ricci (703) 305-6281

Do You Need a Paper Shredder?

The Office and Photographic Equipment Center has a wide array of paper shredders available under their Multiple Award Schedule Program, (Group 36, Part II, Special Item Number (SIN) 51-125... Shredding Machines... Paper, Desk, and Floor Models.)

Below is a listing of the vendors that were awarded contracts under MAS Group 36, Part II; the brand(s) of shredders the vendor sells; the GSA contract number; and the ordering phone number.

****NOTE:** Any customer that would like to order a shredder utilizing an NSN can order via FEDSTRIP/MILSTRIP by citing an ADVICE CODE 2A (Place the number "2" in Block 65 and an "A" in Block 66 when using either form of requisitioning).

<u>Contractor</u>	<u>Brand</u>	<u>Contract No.</u>	<u>Ordering Phone No.</u>
ACCO USA, Inc.	Rexel	GS-25F-6012D	(847) 541-9500
Amerisys, Inc.	Panasonic	GS-25F-6011D	(703) 818-7000
Analytical Systems	Dahle, Rexel	GS-25F-6021D	(703) 352-8835
Automated Systems, Inc.	Shredex	GS-25F-6023D	(703) 644-5160
Cummins-Allison Corp.	Cummins Allison	GS-25F-6013D	(703) 385-1700
Datatech Enterprises, Inc.	Schleicher	GS-25F-6027D	(610) 825-6205
General Binding Corp.	General Binding	GS-25F-6025D	(847) 272-3700
Graphic and Office Products, Inc.	Dahle	GS-25F-6026D	(203) 264-0505
Martin Yale Industries	Martin Yale	GS-25F-6051D	(202) 333-3725
Monroe Systems for Business, Inc.	Monroe	GS-25F-6035D	(201) 993-2618
Oztec Business Machines, Inc.	Oztec Business	GS-25F-6016D	(516) 944-5007
Rockville Office Machines	Kutter	GS-25F-6022D	(301) 468-1973
Schleicher & Co. of Amer.	Schleicher	GS-25F-6020D	(919) 775-7318
Security Engineered Machinery	SEM	GS-25F-6018D	(508) 366-1488
Whitaker Brothers Business Machines, Inc.	Schleicher, Nat Sys, Michael Business Fellowes	GS-25F-6014D	(301) 230-2800

For additional information on MAS Group 36, Part II, please call Walter Eckbreth at 703-308-8281.

For additional information on ordering via FEDSTRIP/MILSTRIP, please call Janetta Sheinallat 703-305-5769 or Janice Kimbrough at 703-305-7736.

Cost-Per-Copy Changing To Meet Your Copier Needs !

Cost-Per-Copy and Flat Rate Monthly Fee covered under Multiple Award Schedule Group 36, Part IV, available October 1, 1996.

GSA is proud to announce that effective October 1, 1996, Federal Supply Schedule Group 36 Part IV, covering copying supplies, equipment and services will be expanded to include two new reprographic options: cost-per-copy (CPC) and flat rate monthly fee (FRMF). Under this program, the contractor provides the

copiers, supplies (except paper), and all maintenance and repairs for one low price. One of the most appealing features of this new option besides the price is the amount of administrative time eliminated by not having to process repair and maintenance orders, repetitive ordering and stocking large amounts of varied consumable supplies.

Imagine how much simpler your life will be.

For more information, please contact one of the following members of the CPC Staff: Andrea Davis (703) 305-7763, Andrea Dingle (703) 305-6190, Walter Eckbreth (703) 308-8281, or Mike King (703) 305-5888

Coming Soon: Product Support Options for Scientific Equipment

The Scientific Equipment Division will be soliciting to add product support options to the following Multiple Award Schedules in September of 1996: 66 II E (Laboratory Scales and Balances); 66 II H (Waveguides, Electric/Electronic Testers, Standards/Calibrators, and Power Supplies); 66 II J (Electronic Signal, Communications and Component Test and Analysis Instruments (Oscilloscopes, Analyzers, Generators, Testers, Counters, Meters, and Bridges for Electronic Analysis); 66 II M (Spectrometers, Spectrophotometers, Liquid Scintillation and Gama Counters, Electrochemical Analyzers); 66 II N (Chromatography Apparatus, Bacterial Colony, Particle and Blood Cell Counters, Biomolecule Synthesizers).

The product support options to be offered will include:

- Pre-Purchase Calibration
- Post Purchase Calibration
- Equipment Maintenance
- Extended Warranty
- Service Agreements
- Technical Training
- Technical/Application Development Support

For additional information, please contact the following individuals: Patricia Miller 703-305-5325; Judith Hyde 703-305-7012; Anita Brooks 703-305-6298.

Visit Our Booth At the National Institutes of Health Conference

Come visit GSA's Scientific Equipment Division's booth and see the wide array of equipment this center offers to our customers. The booth will be at the NIH Conference in Bethesda, MD. The Conference will be held September 19 -20th. The Scientific Equipment Division has made some exciting new changes to provide customers with the best value for state of the art equipment and laboratory ware.

For additional information about the Scientific Equipment Division, please contact the following individuals: Patricia Miller 703-305-5325; Oscar Watson 703-305-7400; Judith Hyde 703-305-7012.

Reutilize the Recycling Control Point Property

The Recycling Control Point (RCP) program has been deployed at Defense Distribution Depot San Diego and in the near future will be deployed at the Naval Air Station in Jacksonville, Fla. This concept allows defense distribution depots to report their excess property to a "DRMO" (Defense Reutilization and Marketing Office) set up in Battle Creek, Mich., without physically moving the property. The advantages of RCP are an ultimate savings to the taxpayer directly related to the property not being physically moved, no deterioration of property due to storage location and an increase in property accountability.

The reutilization, transfer, and donation (R/T/D) process remains. The main difference is that you must screen RCP property through one of the DRMS (Defense Reutilization and Marketing Service) electronic screening methods currently available.

Using the DRMS Internet address on the World Wide Web (<http://www.drms.dla.mil>) you can view all RCP assets by clicking "Recycling Control Point" directly off the government R/T/D section. On the next screen you will see three choices, the first of which is the RCP searchable database. By clicking here, you can input a federal supply

group or class and even a noun name if so desired and then submit your search for the property you are interested in.

The RCP searchable database identifies all property available through RCP by National Stock Number (NSN), noun name, disposal turn-in document (DTID) number, quantity, demil code, catalog number, etc. Since physical screening is not possible, you will get additional descriptive data by viewing the RCP catalog (also a clickable item) in which a FEDLOG item description is tied to each NSN available. Future plans include providing photographs of RCP property on the Internet.

If you do not have Internet capability in your office, visit your local DRMO. If the DRMO is on line, you may use the DRMO's computer to view the RCP data. If the office is not on-line yet, ask to see the DRMO's DAISY Asset Screening List, which is provided to each DRMO daily. Like the Internet, this listing also shows all RCP property available. The property location is identified as the depot where the property is physically located. The DTID number will always begin with SC4402 _ identifying the RCP at HQ DRMS.

RCP property is also visible in the Interrogation Requirements Information System (IRIS). In this system, the RIC (Routing Identifier Code) identifies RCP property as S9W.

Transfer and Donation customers use the same procedures for requisitioning RCP property as those they use to obtain any DRMO property. RCP will ship property to the transfer customers; therefore, they must include their shipping address with their request for property.

Donees are still required to make transportation arrangements and to pick up their property. Transfer and Donation customers should Fax their approved SF-122s and SF-123s to: (616) 961-7287; or: DSN 932-7287, ATTN: DRMS-CR.

DRMS is promoting/explaining the RCP concept to customers as we deploy in various locations. Seminars are being conducted as close to the deployment date as possible. The seminars provide you with the "how to's" of RCP as well as Internet demonstrations which show the ease and benefits of electronic screening.

RCP is a simple process! If we can answer any reutilization questions for you, please call Pam Plane at (DSN) 932-5905, commercial (616) 961-5905.

ASCOT: Time-Saving Shopping, On-Line

One of our goals is to make your life easier; you shouldn't have to think too much about buying clothes. Besides, we understand how valuable your time is so we are pleased to offer a time-saving, comfortable way to shop: ASCOT.

ASCOT is our revolutionary Automated System for Cataloging and Ordering Textiles. This Internet-based catalog allows you to look up (and see a digitized picture of) any of our items. Then, if you want, you may place an order with us on-line. ASCOT was demonstrated at the DLA Customer Expo in Norfolk during January 1996 and the June 1996 Clothing and Textile Customer Expo and was well received.

You can access ASCOT at <http://ct.dpssc.dla.mil>

Updates On Hazardous Material Drums

All hazardous waste drums have had an item description change to conform to performance oriented packaging. Instead of the old Department of Transportation (DOT) requirements, hazardous material drums must now meet United Nations qualifications. Defense Supply Center, Richmond(DSCR), is in the process of updating FEDLOG to reflect these new item descriptions. CONUS customers will no longer be able to use the old DOT drums for shipping and storage of hazardous waste after Sept. 30, 1996.

We have awarded (or will award in the near future) long-term contracts with direct vendor delivery for most of the active hazardous material drums managed by DSCR. These have been awarded with new item descriptions conforming to U.N. standards. Delivery is 30 to 60 days, depending on the priority on the requisitions.

National Stock Numbers are listed below:

8110-00-030-7780 55 Gallon, Open Head, Steel
8110-00-292-9783 55 Gallon, Closed Head, Steel
8110-01-150-0677 55 Gallon, Closed Head, Poly
8110-01-302-4252 95 Gallon, Poly
8110-01-101-4055 85 Gallon, Open/Solid, Steel
8110-01-101-4056 85 Gallon, Open/Liquid, Steel
8110-00-366-6809 30 Gallon, Open Head, Steel
8110-00-254-5714 7 Gallon, Removable Lid
8110-00-254-5713 6 Gallon, Removable Lid

As a result of the new item descriptions there have been numerous consolidations of drum NSNs. Some of the major consolidations are as follows:

8110-01-372-5758
8110-00-823-8121
8110-01-268-3007
8110-01-292-2000 Cancelled to use 8110-00-030-7780

8110-01-372-5759
8110-01-324-7939
8110-01-269-1266
8110-00-597-2353 Cancelled to use 8110-00-292-9783

8110-00-030-7779
8110-01-289-6033 Cancelled to use 8110-00-366-6809

Collapsible drums are now also available for direct vendor delivery to customers with delivery in approximately 30 to 90 days depending on priority.

8110-01-116-8193 250 Gallon Water Drum
8110-01-116-8194 55 Gallon Water Drum
8110-00-965-2313 500 Gallon Fuel Drum

The points of contact for the 8110 team at DSCR: Wanda Alston, inventory manager, DSN 695-3185, Roger Casey, inventory manager, DSN 695-5362, John Leigh, technician, DSN 695-4136, Greg Tucker, quality, DSN 695-3969; the commercial prefix is (804) 279-XXXX.

Bulk Metal Catalogs Available !

Bulk metals at the Defense Industrial Supply Center include 14,000 National Stock Numbers for the following Federal Supply Classes:

9505 Wire, Nonelectrical: Iron and Steel
9510 Bars and Rods: Iron and Steel
9515 Plate, Sheet, Strip and Foil: Iron and Steel
9520 Structural Shapes: Iron and Steel
9525 Wire, Nonelectrical: Nonferrous Base Metal
9530 Bars and Rods: Nonferrous Base Metal
9535 Plate, Sheet, Strip and Foil: Nonferrous Base Metal
9540 Structural Shapes: Nonferrous Base Metal
9545 Plate, Sheet, Strip, Foil and Wire: Precious Metals
96XX Ores, Additive Metals, Precious Metals, Scrap

For a complete listing of all direct vendor delivery (DVD) items (approximately 1,400 National Stock Numbers), you

can request a catalog by calling Wendy Americo at (215) 697-5119, or by fax (215) 697-1090 or by E-mail: wamerico@disc.dla.mil

A floppy disc copy is also available which will allow you to manipulate the catalog by specification, thickness, NSN or any way that suits your needs. The complete list of DVD items is also available on DISC's home page on the Internet. The address to the DISC home page is: <http://www.disc.dla.mil> By the end of 1996, a hard copy catalog of all ferrous NSNs will be available for your convenience.

We are confident you will be pleased by the improved level of service provided by DISC. It's all better, cheaper and faster!

If you have any questions about the bulk metal commodity, please contact Elizabeth J. Romano, at (215) 697-1045.

BPA's: They're Not Just for Simplified Acquisition Purchases

FEDERAL SUPPLY SCHEDULES BLANKET PURCHASE AGREEMENT

The use of Blanket Purchase Agreements under the Federal Supply Schedule Program have been permitted for a long time. Check Federal Acquisition Regulation (FAR) 13.203-1(f): "BPA's may also be established with Federal Supply Schedule contracts...". Let's look at the benefits of a BPA with a Federal Supply Schedule contractor today:

Setting up a BPA with a Federal Supply Schedule contractor is a way to fill recurring needs while taking advantage of quantity discounts, saving administrative time and reducing paperwork.

In the past, individual orders under a BPA could not exceed the maximum order limitation. Today, that is no longer true. With the removal of the maximum order limitation, agencies are no longer restricted by any dollar limitations when placing orders under a BPA.

For large BPA's, agencies are empowered and encouraged to seek further price reductions.

With a Federal Supply Schedule BPA, you can order as much as you want, as little as you want and as often as you want. There is no better tool available to purchase than a Federal Supply Schedule BPA. Your flexibility and advantages are endless when you set up a BPA!

FEDERAL SUPPLY SCHEDULES BPAs

Description of agreement.

Extent of obligation.

Prices have already been determined fair and reasonable. No further statement is required. Ordering offices may negotiate additional (individual agency) price reductions based on the dollar value of the BPA.

Purchase Limitation: There is no limit on individual purchase orders.

Listing of individuals authorized to purchase under the BPA.

Delivery ticket.

Invoice.

All other **terms and conditions** are contained in the Federal Supply Schedule contract.

You can use a BPA as an ordering device that your field offices across the nation can participate in, allowing them to place orders directly. In doing so, your entire agency reaps the benefits of additional discounts negotiated into your own BPA!! In addition, you reduce the administrative burden of writing numerous purchase orders.

SIMPLIFIED ACQUISITION PROCEDURES BLANKET PURCHASE AGREEMENTS

FAR 13.2 provides the following procedures for establishing a BPA under the Simplified Acquisition Procedures:

The Contracting Officer may use a BPA when there is:

- A need for a wide variety of items, but the exact items, quantities and delivery requirements are not known in advance.
- A need for commercial sources of supply for one or more offices that do not have purchase authority exists.
- To reduce the administrative burden of writing numerous purchase orders.

Contracting Officers must contact Vendors to negotiate the terms and conditions of the BPA.

However, ALL BPAs must contain certain information, such as:

SIMPLIFIED ACQUISITION PROCEDURES BPAs

Description of agreement.

Extent of obligation.

Prices must be determined fair and reasonable.

Purchase Limitation: Individual purchase orders are limited to the Simplified Acquisition Threshold.

Listing of individuals authorized to purchase under the BPA.

Delivery ticket.

Invoice.

Any additional **terms and conditions** must be negotiated.

Executive Order Encourages Transfer of Computers for Schools

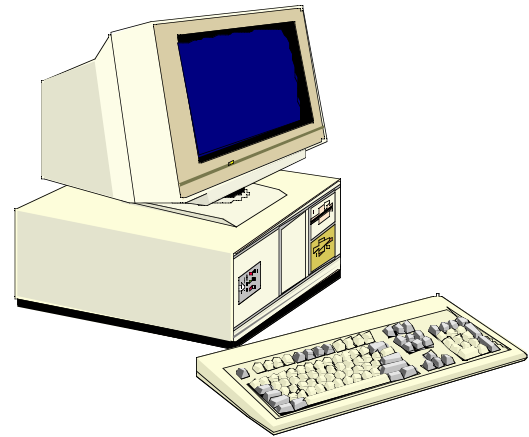
On April 17, 1996 the President signed Executive Order 12999, Educational Technology: Ensuring Opportunity for All Children in the Next Century. This Order allows Federal agencies to transfer excess computers directly to schools. The Executive Order implements the portion of the Stevenson-Wydler Technology Innovation Act of 1980 (15 U.S.C. 3710), which references giving such equipment to schools.

The new order streamlines the disposal process for computers by broadening the interpretation of the Stevenson-Wydler Act that was provided in an earlier Executive Order, number 12821. Some of the differences between the two Executive Orders are highlighted below:

Under the previous order, computers could be transferred directly to schools only if they were to be used for math or science. Under the new order, agencies may transfer equipment directly for use in all curricular subjects.

Unlike the previous order, which restricts direct transfers to grades kindergarten through twelfth grade, the new order encourages computer transfers directly to Head Start and other pre-kindergarten programs, as well as educational organizations such as teen tutoring centers, student drug prevention programs, and children's hospital educational programs.

The new order creates a priority for giving computer equipment to schools in the Federal Enterprise Communities and Empowerment Zones.



The new order also encourages computer recycling efforts, by allowing interim transfer of computers to non-profit organizations that will recycle the equipment before giving it to schools as higher-grade technology.

In cooperation with the Office of the Vice President, GSA has prepared a brochure providing guidance on how to transfer excess computers to schools within the provisions of the Stevenson-Wydler Technology Innovation Act and Executive Order 12999. Copies of this brochure have been distributed to the heads of major Federal agencies, Chief Information Officers, Property Management Specialists, Heads of Offices of Administration, and other groups that expressed interest in it. For additional copies or questions, please contact (Henry Maury) at (202) 208-7928 or via Internet at henry.maury@gsa.gov.

Single Cycle Processing Procedures Under Review

On June 26, 1996, GSA Bulletin, FPMR H-68, on the subject of Procedures for Single Cycle Processing (SCP) at Defense Reutilization and Marketing Offices (DRMO's), was extended to June 30, 1997. DRMO's are Department of Defense (DoD) turn-in points for excess and surplus property. The bulletin establishes SCP time periods for the accumulation, screening, and sale of excess and surplus property and standardizes procedures for the tagging and removal of that property which is approved for transfer by GSA.

GSA has agreed to meet in the near future with DLA to discuss various aspects of the Bulletin. DRMO property is a major source of excess and surplus property for many of our customers.

Accordingly, a team consisting of Federal, State, and DoD activities will be assembled by GSA for the purpose of reaching a consensus on if and how the bulletin should be changed.

If you routinely request and transfer property from a DRMO(s) and have specific issues or concerns related to SCP procedures, please provide us with your comments by writing to:

Roman Marciniak, Federal Supply Service
Property Management Program (FBP)
Crystal Mall 4
Washington, DC 20406

Or use the Internet to roman.marciniak@gsa.gov.

GSA Vehicle Rates Change for FY 1997

The rates for GSA's Interagency Fleet Management System (IFMS) vehicles will be changing for fiscal year 1997 -- for the first time in five years! Fortunately, GSA has been able to absorb escalating costs, including this year's unexpected gasoline price increase, but now monthly and mileage rates need to be adjusted to more closely match fixed and variable expenses. In addition, in recent years there has been significant growth and technological improvement in IFMS buses and ambulances, but rates charged have not kept pace with the increasing cost to provide them.

Did you know that inflation since 1992 has been running at 2-3 percent annually? And that the most popular cars in the U.S. have had average price increases over 5 percent every year since 1992? Yet this is the first IFMS rate adjustment in that period, and it's only 2.4 percent on average. The following breakdown shows some examples.

<u>VEHICLE TYPE</u>	<u>MONTHLY RATES</u>	<u>MILEAGE RATE</u>	<u>OVERALL CHANGE</u>
Compact sedan	6.7% (higher)	0.0% -	3.7% (higher)
4X2 Pickup	3.0% (higher)	2.9% (lower)	0.5% (higher)
Minivan	6.7% (higher)	6.9% (lower)	1.1% (higher)
Ambulance	9.8% (higher)	0.0% -	6.4% (higher)
Buses	10.4% (higher)	0.0% -	6.1% (higher)

Alternative fuel vehicles are still available at a ten percent discount from the monthly rates for conventionally fueled vehicles.

We encourage you to compare the new IFMS rates to all other sources of vehicle support. Remember, GSA's Interagency Fleet Management System is your full service fleet management service provider. So when making comparisons, include both monthly and mileage rates, and consider all out-of-pocket or hidden expenses, like fuel, maintenance, and overhead, that are included in IFMS rates. Then select your fleet service source based on cost, quality, service, and convenience.

And don't forget -- you have an important role in keeping rates low. It's simple--the lower our costs, the lower your cost. Driving defensively and safely, avoiding prolonged engine idling, observing the schedule for regular oil changes and preventive maintenance inspections, and maintaining manufacturer recommended air pressure on tires, all help minimize costs. See the Guide to Your IFMS Vehicle in each IFMS vehicle for more tips.

The Federal Property Management Regulation (FPMR) bulletin announcing the new rates should be in distribution when this MARKETIPS is published. It may be viewed on GSA's Fleet Management home page on the Internet at <http://www.fss.gsa.gov/rates.html> or obtained from your servicing Fleet Management Center.

Fleet Management Set the Pace for Olympic Support

The Fleet Management Division in GSA's Southeast Sunbelt Region provided vehicle support specific to agencies involved with the Centennial Olympic Games this summer in Atlanta. Three hundred ninety-five vehicles of various types were issued to thirty agencies involved in this effort. Included in this group were the Department of Defense Office of Special Events; National Parks Service; AMERICORPS; GSA Federal Protective Service; U.S. Customs Service; Georgia Army National Guard; U.S. Secret Service; Drug Enforcement Administration; and the U.S. Postal Service. Although the GSA Fleet Management Center (FMC) at Ft. Gillem (Atlanta), Georgia, served as the issuing point for these vehicles, other FMCs throughout the region shared their vehicle resources in this effort as well. We were proud to be involved in this way with such an historic event.

Fleet Management Center Moves To New Location

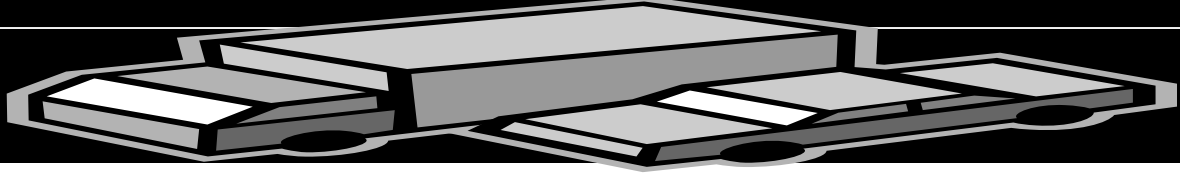
The GSA Fleet Management Center office in Miami moved on July 1. The new office address and telephone number are as follows:

U.S. General Services Administration
Fleet Management Sub-Center
15600 SW 130th Avenue
Building 60
Miami, Florida 33177-6701

Phone: (305) 233-4944
FAX: (305) 252-9079

Stop by or give them a call if you need assistance.

AUTOMOTIVE



More than 2,000 items added in May

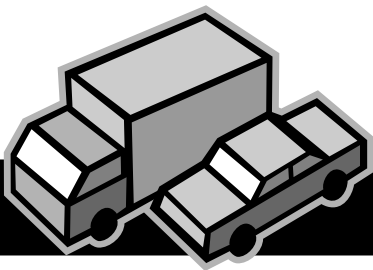
Furniture, Appliances Join GSA Advantage!™ Product Base

The GSA Advantage!™ on-line shopping network continues to expand its product base. Over 2,000 Special Order items were added in May, primarily in the furniture and appliances area. During the last week of June, the Computer and Communications Store opened its doors for business, bringing the total number of items electronically shelved in the system to almost 50,000. There are currently 94 commercial vendors represented in the system and many other electronic vendor catalogs are in the review process. The commercial items available are from the ADP/Telecommunications Media Supplies Schedule (FSC 58 Part V Section A), General Purpose Commercial ADP Equipment Schedule (FSC 70 Part I Sections B & C) and Construction and Building Materials Schedule (FSC 56 Part IV Section A).

If you are unable to find the items you are looking for today, continue to check us out as additional items become available through GSA Advantage!™ Anyone can browse the GSA Advantage!™ on-line shopping network accessible through the Internet

by typing in the address (<http://www.gsa.gov>) and clicking on the GSA Advantage!™ icon. In order to be authorized for purchasing, users must have either (i) a Government IMPAC card or (ii) a GSA account (Activity Address Code) accompanied by a GSA designated password. Application screens for passwords and accounts are available on the system.

For agencies that do not have Internet access, GSA developed a program that can be installed on a PC running Windows Version 3.1 with a modem and will use a 1-800 number to gain access to the Advantage! system. Users entering Advantage! through this doorway will not be able to move to any other sites on the Internet yet they will have full GSA Advantage!™ functionality. For more information regarding this on-line shopping system, please contact the GSA Advantage!™ voice mailbox on 703-305-7359 and leave a brief message, or E-mail us at gsa.advantage@gsa.gov, indicating the type of information or assistance you require. Suggestions are also welcome!



AUTOMOTIVE

Breaker, Breaker One-Nine!

New Line of Class 7 and Class 8 Trucks Coming Soon

A completely new line of Class 7 and Class 8 work trucks and fleet trucks will be reporting for work in 1996 under the Automotive Center's family program STAN (Standard Trucks Available Now). These new trucks are designed to set new industry standards in reliability, durability, and operator comfort. This all-new truck is manufactured by the Ford Motor Company, and is their first all-new-from-the-ground-up Class 7 & 8 in more than 25 years. It has configurations available that run the gamut from rugged construction-site dump trucks to fuel-efficient on-highway freight carriers.

Designed to ideally match the trucking requirements of a wide range of users, this vehicle will offer truck buyers literally hundreds of choices. It is designed to offer ONE OF the most comfortable vocational cab in the industry, and is also expected to offer unprecedented driver visibility, electrical systems, robustness, heating and air conditioning systems, and steering and handling in this class of trucks.

If you can STAN to hear more information on this new vehicle, please contact Zoe-Ann Freitag at 703-308-4660 or contact Nancy Tyrrell at 703-308-4169 and Mike Harris at 703-305-6651 for brochures and literature. THAT'S A 10-4, GOOD BUDDY, OVER AND OUT!

For Chair Mats, Thin is In

Modified Specification Maintains Quality and Lowers Cost

"Thin is in!" No, this is not the theme from a recent Richard Simmons commercial. What it does describe are the results of a specification modification that has maintained an item's exceptional quality, while lowering the contractor's cost to the government.

Since 1978, NEMROC, Inc., has produced quality chair mats and quality jobs for people with severe disabilities, through the Javits-Wagner-O'Day Program. The government specification for this contract required using vinyl with a thickness of .150 inch, whereas commercial chair mats, of the same high quality, are produced with a thickness of .145 inch. The higher government price was based on the need for special production runs of the thicker materials that necessitated unique setups not needed to produce commercial mats.

In a letter to JWOD-affiliated agencies, William Gormley, FSS Assistant Commissioner, Office of Acquisition, recently wrote, "Over the past several years, GSA has come to rely less on design-oriented specifications and more on performance-oriented, commercial-type documents. As the environment in which we operate becomes more and more competitive, it is essential for our products to be commercially state-of-the-art. We encourage (our suppliers) to draft new or revised commercial-type descriptions for items they supply."

In line with this philosophy, NEMROC, NISH and GSA partnered to align the chair mat specification with commercial standards and save dollars for GSA. This meant modifying the specification for vinyl to require a thickness of .145 inch, while maintaining the rigorous testing that ensures GSA customers receive long-lasting, durable chair mats.

NEMROC offers two styles of chair mats: single lip and rectangular. Two thicknesses are also available. The .145-inch thickness is used with low- to medium-pile carpets. A more heavy-duty mat, with a thickness of .220 inch, is available for high-pile, plush carpets. All NEMROC chair mats feature an anti-skid textured surface and beveled edge, to permit safe, easy rolling on and off the mats. The bottom of the mat has hundreds of small anchors to grip the carpet and help prevent slippage. In addition, the exceptional clarity of these mats will not hide the color of your carpet.

NEMROC also produces customized mats in any size or shape (up to 60" wide by any length). Such custom mats are available directly from NEMROC and can be purchased with the government purchase card by calling (800) 773-2350. The following chair mats are available through GSA's Federal Supply Service:

For Use Over Low- to Medium-Pile Carpet

NSN: 7220-00-151-6518 **Price: \$36.56**
 Rectangular (No Lip), 0.145" Thick
 60" Long, 60" Deep
 GSA POC: Shirley McNeill, (703) 305-5625

NSN: 7220-00-457-6046 **Price: \$18.05**
 Has a Centered Lip on the Width Dimension
 Lip is 20" Wide and 12" Long (Overall Dimensions
 Include Lip), 0.145" Thick
 48" Long, 36" Wide
 GSA POC: Shirley McNeill, (703) 305-5625



NSN: 7220-00-457-6054 (see above) **Price: \$20.90**
 Has a Centered Lip on the Width Dimension
 Lip is 20" Wide and 12" Long (Overall Dimensions
 Include Lip), 0.145" Thick
 53" Long, 45" Wide
 GSA POC: Beatrice Hiers, (703) 305-7157

For Use Over High-Pile, Plush Carpets

NSN: 7220-01-305-3062 **Price: \$34.03**
 Has a Centered Lip on the Width Dimension
 Lip is 20" Wide and 12" Long (Overall Dimensions
 Include Lip), 0.220" Thick
 53" Long, 45" Wide
 GSA POC: Shirley McNeill, (703) 305-5625

For more information, contact the GSA Item Managers listed above, or call the GSA Customer Vendor Relations at (703) 305-7003.

Keeping An Eye On the Clock Is Easy With SKILCRAFT'S® All New Slimline Clocks !

The SKILCRAFT line of clocks is new and improved! Now available in a low profile slimline design in colors and finishes that will enhance any office decor! Clocks feature a red sweep second hand, are light-weight and easy to hang on all fabric office panels using Velcro. Hanging hardware is included.

The clocks are manufactured by people who are blind, employed at The Chicago Lighthouse for People Who are Blind or Visually Impaired, Illinois, and feature:

- Modern slimline design
- Durable high impact case and crystal
- Accuracy to 0.33 seconds/day
- Made from recycled materials
- Hanger hardware included
- Battery operated/12 hour
- Made from recycled materials
- Sweep second hand

Refer to the following NSNs when ordering your Slimline Clock:

6645-01-046-8848	8"	Bronze	\$13.40
6645-01-389-7958	8"	Black	\$13.40
6646-01-389-7961	8"	White	\$13.40
6645-01-389-7944	12"	Black	\$16.95
6645-01-389-7951	12"	White	\$16.95
6645-01-046-8849	12"	Bronze	\$16.95



Mail, phone, or FAX orders using FEDSTRIP, MILSTRIP, OR MUFFIN or order through your local Customer Supply Center. This product meets the mandatory source requirements of the Javits-Wagner-O'Day (JWOD) program.

To find out more about SKILCRAFT products or the JWOD program, contact NIB Customer Service at 1-800-433-2304.

GSA Contact: Jeanne Deck, (703) 305-3376.

SKILCRAFT'S® Amazing Side-Action Pencil Feeds Lead Smoothly As You Write !

The amazing S A 2000 Side-Action Mechanical Pencil puts an end to the traditional cumbersome mechanical pencil. The S A 2000 offers finger-tip control and actually pumps out fresh lead as you write, with the push of a button. This state-of-the-art pencil is one of SKILCRAFT'S® newest writing instruments and is made in NIB-associated agencies by people who are blind and meets mandatory source requirements of the Javits-Wagner-O'Day Act!

The S A 2000 features:

- Side-action operation feeds lead automatically from pencil tip with the push of a button
- High-quality polymer replacement leads
- Metal pocket clip with protective removable eraser cap
- Replaceable eraser

Side action mechanical pencils are available in attractive gray (0.5 mm lead) or blue (0.7 mm lead) barrels

Pencils U/I - BX (6)

7520-01-386-1581 - Gray, 0.5 mm \$12.91

7520-01-385-7362 - Blue, 0.7 mm \$12.96

Contact: Peggy Bouyer, (212) 264-4320

Replacement Lead U/I - TU (12)

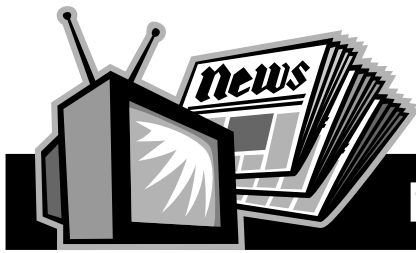
7510-01-317-6421 - 0.5 mm lead \$.43

7510-01-317-6422 - 0.7mm lead \$.43

Eraser U/I - BX (4)

7510-01-332-8794 \$.41

Use the NSNs listed above to order through FEDSTRIP/MILSTRIP or MUFFIN requisitioning or through your local Customer Supply Center. GSA Contact: Delores Turner, (212) 264-3547.



NEWS & INFORMATION

Express Small Package Delivery Service Offers Lowest Shipping Rates Ever!

Mr. Allan Zaic, Director of the Services Acquisition Center, is pleased to announce the award of the Express Small Package Delivery Service contract (GS-23F-9656D) to Federal Express Corporation (FedEx) to be effective August 16, 1996. This contract provides for the continuation of delivery services for small packages by next business day currently provided by FedEx under contract GS-00F-13300, which expires August 15, 1996. In addition, we have contracted for second business day delivery services for those occasions when next business day delivery may not be necessary. This new contract covering next and second business day delivery will be effective for one year and contains provisions for extending the contract for four additional years.

We are excited to be offering you lower rates under the new contract. Effective August 16 the Government will be paying an average of 22% less for next business day delivery than it pays under the current contract. The chart below gives a comparison of the savings agencies will receive under the new contract

SHIPMENT WEIGHT	CURRENT COMMERCIAL PRICE	CURRENT. GOV. PRICE	NEW GOV. CONTRACT PRICE	% IMPROVEMENT FROM CURRENT OLD GOV. PRICE
Letter	\$15.50	\$3.75	\$3.45	8%
1 lb.	\$22.50	\$3.99	\$3.50	12.3%
2 lb.	\$24.25	\$3.99	\$3.57	10.5%
3 lb.	\$27.00	\$3.99	\$3.62	9.3%

In addition to lower rates and second day service the new contract includes many new features and service enhancements to simplify your shipping efforts.

- * You no longer have to request credit for late deliveries. It happens automatically.
- * Delivery services are now even earlier!
 - Next Business Day - by 10:30 am (AA delivery area), noon (AM delivery area) 4:30 pm (PM delivery areas)
 - Second business day - by 4:30 pm (AA, AM, & PM delivery areas)
- * Individual packages may now weigh up to 150 lbs and be 119 inches in length and 165 inches in length and girth combined.
- * Greater detail regarding package location with FedEx's increased scanning points.
- * Information regarding package location is available through phone/automated systems/internet/software...
- * Tracking and tracing is available by Transportation Control Number.
- * Powership 2 Shipping System is available free of charge to customers with unique scanning requirements.
- * Powership 3 Shipping System is available free of charge to customers who ship 5 or more packages a week.
- * New improved reports which include additional reporting categories based upon the Government's specific requirements.

* FedEx will respond to loss and damage claims within 15 days.

* Loss claims can now be submitted within 90 days of shipment.

* Damage claims must be submitted within 15 days

Other service improvements will be detailed in the Government Contract Service Guide which will be available from FedEx. Contract details will be available in the Federal Supply Schedule number 451, Express Transportation Services. Federal Supply Schedule number 451 will consist of all the information that should be contained in Schedule C, Description/Specification/Work Statement and will also replace the Federal Property Management Regulations, Use of contractor for express small package transportation.

Many agencies have enjoyed the advantages of GSA's current contract with FedEx. If your agency has not already signed up to use the new contract you should contact GSA today.

DON'T DELAY, SIGN UP TODAY

For more information contact Brenda Pollock at (703)305-5671 or Barney Brasseur at the Services Acquisition Center's Customer/Vendor Relations department at(703)305-6658.

Ticket Refund Procedures Offered

Agency assistance visits by the Office of Transportation Audits are still revealing unused tickets, Ticket Refund Applications (TRA's) and Miscellaneous Charges Orders (MCO's) attached to travel vouchers or accumulating with no action taken. Since the advent of contract travel agents and the Government charge card, many agencies mistakenly assume that American Express and/or the travel agent will automatically recover the monetary value of all unused or partially used tickets, TRA's and MCO's. Whether

official travel is purchased via Government Transportation Request (GTR), centralized account, or individual American Express Government charge card, each agency must have a comprehensive ticket refund procedure.

If you do not have unused ticket refund procedures or would like to have your procedures reviewed, please contact Corinne Bachiller on 202-501-2766 for assistance.

Small Package Express Is Going International !!!

The next-generation award for domestic, next and second business day small package delivery service with Federal Express under contract GS-23F-9656D, went into effect August 16, 1996.

With this basic domestic service in place, GSA is now moving forward on an international, express small package service. Letters have been mailed to Government agencies and organizations inquiring about their interest in using an international small package contract, and requesting information about their

demand and service requirements. This data will be used in negotiations for the same kind of best value contract we have in place for domestic shipments.

If you have comments, questions, or want more information, the points of contact for these procurements are Mr. Hugh Pollon and Mr. Raymond Price at (703) 305-6579 and (703) 305-7536, respectively.

If you prefer, you may communicate your questions via Internet using: hugh.pollon@gsa.gov and raymond.price@gsa.gov.

We cordially extend an invitation to you to join us at FEDnet '96 -the Internet & Electronic Commerce Conference and Exhibition designed specifically for Government employees. FedNet will be held at the Washington, DC Convention Center on October 22 - October 23, and will showcase the infrastructure, software and services that are needed to help your agency take advantage of the Internet revolution and meet the mandate of electronic commerce set forth in a 1993 Presidential Memorandum and the Federal Acquisition Streamlining Act of 1994. The FEDnet Conference is an educational opportunity that will equip you with the tools to become Internet savvy and electronic commerce knowledgeable. GSA is sponsoring a FREE conference track over the course of the two-day show. The GSA track includes the following sessions: FACNET: A Government Overview; Electronic Commerce with GSA - a Vendor's perspective; Government Internet Success Stories; and Electronic Commerce with GSA - a Customer's Perspective (includes a formal GSA *Advantage!*™ presentation). Be sure to stop by one of our four GSA booths (GSA *Advantage!*™, ADP Acquisition Center, Business Service Center, and our Customer Supply Center) in location #810 in the exhibit hall.

Registration is required for attendance. To register in advance call 1-800-731-6106.

When: Tuesday, October 22 to Wednesday, October 23

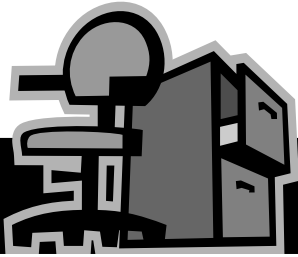
Conference: 9am - 4pm

Exhibition: 9am - 3pm

Where: Washington Convention Center

Washington, DC

For more information concerning FEDnet, please contact the FedNet Customer Service Information Center on 1-800-731-6106 or <http://fednet.reedexpo.com>



FURNITURE & FURNISHINGS

What's Hot in Texas Besides Chili Peppers...?

**The
GSA National Furniture Center's Furniture, Products and Services
Exposition and Professional Development Seminars**

**San Antonio Convention Center
San Antonio, Texas
November 19 - 22, 1996**

This comprehensive training experience features professional development seminars on GSA's latest program initiatives, industry-led workshops and panels on technological advances

AND

a showcase of products and services from America's leading suppliers!

**For up-to-date conference information, contact GSA's Conference Coordinators
Sharon Booker at (703) 305-6341 or Annette Super at (703) 305-6058
sharon.booker@gsa.gov; annette.super@gsa.gov**

**You can also check out our Internet home page
for more program details as they become available, at
<http://www.nfc.fss.gsa.gov>**

See You in the Lone Star State!!

Half-Price Sale On Various Furniture Items

The National Furniture Center is currently offering a limited quantity of the various furniture items listed below at a 50% markdown price:

<u>NSN</u>	<u>ITEM</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
7105-00-929-5403A	GLASS MIRROR	PLAIN, LACQUERED, WALNUT, 24X30	\$25.44
7110-00-082-6228A	ROTARY CHAIR	W/ARMS, ARTIFICIAL LEATHER BACK & SEAT COVERING, GOLD UPHOLSTERY, ADJUSTABLE, BACK & SEAT TILTING	\$43.32
7110-00-190-7893A	STRAIGHT CHAIR	BLUE, STRAIGHT BACK & SEAT, CHROME LEGS, NO CASTERS	\$42.20
7110-00-601-9822A	BOOKCASE	WALNUT TOP & PARCHMENT OVERALL, ADJUSTABLE SHELVES	\$32.70
7110-00-963-6134A	ROTARY CHAIR	W/ARMS, CUSHION, SADDLE PLASTIC, VINYL UPHOLSTERY, BACK & SEAT ADJUSTABLE, WALNUT FINISH	\$195.00
7110-01-049-3544A	FILING CABINET	2 DRAWER, VERTICAL, LETTER SIZE, PLYWOOD & PLASTIC, WALNUT GRAIN & DARK BROWN, 24Dx32HX21W	\$168.75
7110-01-146-7088A	FILING CABINET	4 SHELVES, STEEL, LETTER SIZE, PARCHMENT, 36WX13DX62Hmin&66Hmax	\$134.92
7110-01-154-6984A	WORKSTATION L-UNIT	EXECUTIVE, TYPE 2 STYLE (CALL TONI JONES FOR FURTHER INFORMATION)	\$634.18
7110-01-185-5622A	OFFICE CREDENZA	W/KNEE SPACE, WOOD, OAK, VENEER, LACQUER OVERALL, SIDE & CENTER SHELVES ADJUSTABLE, 72WX18DX30H	\$370.89
7110-01-226-1706A	VDT MOBILE TABLE	W/KEYBOARD SHELF, PLASTIC LAMINATED TOP, WALNUT VENEERED PANELS, WALNUT FINISH, 36X24DX29H	\$131.35
7110-01-250-3088A	FILING CABINET	VERTICAL, 4 DRAWERS, LEGAL SIZE, ADJUSTABLE	\$136.70
7110-01-250-3093A	FILING CABINET	42 INCHES WIDE, FIVE TIERS HIGH, FOUR ROLL-OUT SHELVES W/LIFT-UP DOORS, ON BOTTOM DRAWER, W/LOCK	\$177.84
7110-01-250-3101A	FILING CABINET	VERTICAL, 4 DRAWERS, LETTER SIZE, 28DX58HX15W	\$82.31
7110-01-301-5716A	STRAIGHT CHAIR	W/ARMS, LEATHER BACK & SEAT COVERING, DARK BEIGE UPHOLSTERY, WOOD FRAME, WALNUT FINISH, GLIDE	\$182.53

<u>NSN</u>	<u>ITEM</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
7110-01-383-7854A	TABLE (PANEL) BASE	TRADITIONAL, W/MOLDING, WALNUT FINISH, 1076M D X 610MM W X 705MM H	\$224.95
7110-01-383-8221A	OFFICE WORKSTATION	RIGHT PEDESTAL DESK W/LEFT RETURN, WALNUT FINISH, 1676.4MM D X 762MM W X 736.6MM H	\$605.43
7110-01-383-8230A	OFFICE WORKSTATION	RIGHT PEDESTAL DESK W/LEFT RETURN, WALNUT FINISH, 1676.4MM D X 762MM W X 726.6MM H X 1143MM D X 609.6MM W X 736.6MM H	\$348.95
7110-01-388-5065A	OFFICE CREDENZA	W/O KNEE SPACE, WOOD, WALNUT, MAHOGANY VENEER OVERALL, 1 FRONT DRAWER, 2 FIX & 1 ADJ. SHELVES	\$127.95

To obtain these items at the above sale prices, a SF 344 or GSA Form 1348 must be used, citing advice code "2B". Forms can be faxed to (703) 305-6032 or mailed to:

The National Furniture Center
1941 Jefferson Davis Highway
3FN-CO / Room 403
Arlington, VA 22202

For further information, contact: Toni Jones - (703) 305-7132.

GSA's National Furniture Center Is On the Internet !

Keep your eye on *GSA Advantage!*TM for selected furniture items...

Visit the *GSA Advantage!*TM Program from GSA's Home Page
(<http://www.gsa.gov>) and click on the *GSA Advantage!*TM logo

or

Visit the NFC's Home Page at
<http://www.nfc.fss.gsa.gov>



SEMINARS

Customer Service Directors in the following regions will conduct FSS Information Seminars for local customers. While our target audience is new employees in supply and procurement/contracting, updated material will be presented that may be of use to experienced personnel. The following are tentative dates and locations. Exact dates and locations will be announced in regional mailings. **Seminars are free; however, lodging and transportation, if required, are the responsibility of the attending agency.**

SUBJECTS INCLUDE:

- FEDSTRIP/MILSTRIP Requisitioning
- GSA Supply Sources and Services
- Customer Supply Centers
- Fleet Management
- Property Utilization/Donation/Sales
- Traffic and Travel Management
- Discrepancy Reporting Procedures
- SCIT Tools Program
- Contract Administration*
- Customer Service Program
- Federal Supply Schedules
- MUFFIN--Multi-Use File for Inter-agency News (Demonstration)
- Industrial Products Center
- Personal Property/Design Center
- GSA Advantage!

SOUTHEAST REGION

Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee

Locations..... Dates

Louisville, KY..... October 24, 1996
 Montgomery, AL..... November 7, 1996
 Birmingham, AL..... November 14, 1996
 Columbus, MS..... December 5, 1996
 Wilmington, NC..... December 12, 1996
 Nashville, TN..... January 23, 1997
 Jackson, MS..... February 6, 1997
 Jacksonville, FL..... March 6, 1997
 Columbia, SC..... March 20, 1997
 Nat'l Products & Services Fair (Atlanta, GA)..... April 14-18, 1997

Contact: Adrian Finney, (404) 331-3026

PACIFIC RIM REGION

Arizona, California, Nevada, Pacific and Far East

Locations..... Dates

Las Vegas, NV*..... September 17, 1996

* Contact: William Eason or Dilys Sunabe at (213) 526-7500.

NORTHWEST/ARCTIC REGION Alaska, Idaho, Oregon, and Washington

Locations..... Dates

Idaho Falls, ID.....September 1996

Contact: Washington, Oregon, Idaho - Bernie Kuehn, or Patti Lanzetti, (206) 931-7023, FAX (206) 931-7203

Contact: Alaska - Don Beadle, (907) 271-4298, FAX (907) 271-4297

MID-ATLANTIC REGION

Delaware; Pennsylvania; Maryland;

Virginia; West Virginia; District of

Columbia; Prince Georges & Montgomery counties, MD; Fairfax, Loudoun, Prince William, Arlington counties and

the cities of Fairfax, Falls Church,

and Alexandria, VA

Locations..... Dates

Washington, DC.....September 1996

Richmond, VA.....September 1996

Norfolk, VA.....October 1996

Contact: Washington, DC area: Cheryl Murray-Jackson, Janeice Burns, Johnetta Edwards, Robbie Robinson, Willie Mills, Tonya King - (202) 755-0320

Eastern Pennsylvania: Christopher Bennethum - (215) 656-3888

Western Pennsylvania & West Virginia: Judy McCoy - (412) 644-4854.

Maryland & Delaware: Hazel Radford - (410) 962-4422. Virginia: Betty Druke - (757) 441-6510

NEW ENGLAND REGION Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont

Locations..... Dates

BOSTON, MA*..... September 1996

*Annual Customer Fair/Expo

Contact: Pam Lapointe (617) 565-7302 or Bob Cobbett (617) 565-7303

ROCKY MOUNTAIN REGION

Colorado, Montana, North Dakota, South Dakota, Utah, and Wyoming

Locations.....Dates

Cheyenne, WY.....September 1996

Contact: Tony Del Vecchio or Sam Livengood, (303) 236-7546/7543

GREATER SOUTHWEST REGION

Arkansas, Louisiana, New Mexico, Oklahoma, and Texas

Locations..... Dates

San Antonio, TX.....September 11, 1996

Shreveport, LA.....October 1996

Austin, TX.....November 1996

Tulsa, OK.....December 1996

Corpus Christie, TX.....Januaru 1997

Little Rock, AR.....February 1997

Houston, TX.....March 1997

Albuquerque, NM.....April 1997

New Orleans, LA.....May 1997

Dallas/Fort Worth, TX.....June 1997

Oklahoma City, OK.....July 1997

El Paso, TX.....August 1997

Contact: Betty Russell, (817) 978-2892



CORRECTIONS

APPLIANCES ZONAL PRICING DATA OMMITED FROM SPRING '96 GSA SUPPLY CATALOG

As you may have already discovered, the appliances zonal pricing data was inadvertently omitted from the Spring 1996 GSA Supply Catalog. Please refer to the data below to assist you with your appliances ordering. We apologize for any inconvenience.

Zonal Pricing Data

Zonal prices are listed within the matrix for each item effected. Geographic Coverage is as follows:

Zone 1 Alabama, Connecticut, Delaware, District of Columbia, Florida, Georgia, Kentucky, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Tennessee, Vermont, Virginia, West Virginia.

Zone 2 Arkansas, Illinois, Indiana, Iowa, Kansas, Louisiana, Michigan, Minnesota, Missouri, Nebraska, New Mexico, Ohio, Oklahoma, Texas, Wisconsin.

Zone 3 Arizona, California, Colorado, Idaho, Montana, Nevada, North Dakota, Utah, Oregon, South Dakota, Washington, Wyoming.

The zone pricing is for delivery within the continental United States only. For Alaska, Hawaii and overseas shipping, the material will be shipped to the customers' overseas shipping facility. The zone price will be dependent on the location of this facility.

Contact: Gail Allen (816)926-2389 or FAX (816)926-1271.

SPECIAL NOTICE: DESCRIPTION CORRECTION IN SPRING '96 GSA SUPPLY CATALOG

The QWuick-Adjusting Screw Clamps listed in the table on page 701 of the Spring 1996 GSA Supply Catalog are listed with an incorrect opening capacity. The opening capacity should be feet instead of inches, as follows:

<u>Opening Capacity</u>	<u>NSN</u>	<u>Opening Capacity</u>	<u>NSN</u>
2 feet	5120-00-293-0010	4 feet	5120-00-180-2937
2-1/2 feet	5120-00-180-2898	6 feet	5120-00-180-2897
3 feet	5120-00-180-2936	8 feet	5120-00-222-1411

The rest of the description remains the same. Contact: Chris Pollock, (703) 603-1331 or FAX (703) 603-1398.

Thank You If You Have, Please Do If You Haven't...

Filled out the Mailing List form on the opposite page, that is... This is your 2nd chance to make sure we've got your address and distribution right, and there'll be only one more opportunity after this one. But why take any chance at all that you'll be dropped from the MarkeTips mailing list?

PLEASE NOTE: In the form, a specific Street Address or a P.O. Box Number is a mandatory entry. Also, in the space where your twelve-digit Identification Number is requested, you can just copy the I.D. Number from your present MarkeTips mailing label.

There may be portions of the form that don't apply to you. If so, leave them blank.

If you have any questions about filling out the form, please feel free to call Mike Williams at (703) 305-7318.

Inside Back Cover

Business Reply for *New Address Format or Address Change*
is not available in Portable Document Format (PDF).

Help Us Clean Up Our Mailing List

Don't wait...complete and return the form...today.

*We are updating our mailing list! If you want to be assured of receiving your copy of MarkeTips for Fiscal Year 1997, **you must** complete the form on the reverse side.*

MarkeTips

2nd Notice

General Services Administration
Centralized Mailing List Service (CMLS)
P.O. Box 6477
Fort Worth, TX 76115-6477

BULK RATE
POSTAGE AND FEES PAID
GSA
PERMIT NO G-30

