

MarketTips

Volume 9, Number 3
July, 1996

"...and boy the joint was jumpin'!"



Holy Toledo, Supply Guys and Gals...! Talk about excellent Expos! First we jammed in LaJolla... Bam! Then we got witty in Crystal City... Pow! From coast to coast... CA to VA... we had the joint jumpin'! ...And NO WAY are we not going to do this again soon!

You catch our drift. Those two events, held April 8-10 and May 20-22, were our first-ever National Product Fairs, and thanks to the more than 4,100 vendors and customers who attended, they were a huge success. We got an awful lot of business done, and we had a great time.

If you weren't there, you missed it... Here's what else

we had: we had dinners together, and coffee breaks, and lunches (some from a box); we had workshops and seminars and briefings, we had breakout sessions and focus groups; we had (almost) more exhibits and product displays than we could find time to visit; and we even had a professional termite-sniffing dog who knew his duty when he saw it.

"I've been in this business awhile, and I can't recall any two Expos that accomplished

so much in such a short time," said Frank J. Pugliese, Jr., FSS Commissioner. "Even between sessions — and they were intense enough — just walking down the hall, you could feel the energy. People networked and schmoozed and worked out their problems...it was terrific! I loved seeing it because it meant that our partnership with our customers and vendors is a very real process and it's working well...and I think that's important for all of us.

So I'd like to thank all our partners for their support in these events. We'll be doing this again soon and we'll be sending out announcements. So put us on your list."

And keep watching this space.



WHAT'S INSIDE THIS ISSUE?

FSS "Marketeers of The Year" Named

Hard-to-break Mugs With Your Own Logo Offered

Hunter Fans, Leatherman, Gerber Blades in Stock

Order Your 1997 Calendars

We Are Updating the MarketTips Mailing List and We Need Your Active Participation! (See Back Cover)

SUPPLYING THE WORLD



Continued page ►

MARKETIPS
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Editor

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 and
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PUBLICATIONS

To request copies of FSS publications,
 including the GSA Supply Catalog,
 MarkeTips, Customer Assistance Guide,
 and all Federal Supply Schedules or to
 request information concerning place-
 ment of your activity on our publications
 mailing list, contact:

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10 Specialists Honored

**FSS Names Its "Marketeers of the Year"
 At Norfolk, VA Conference**



(from left to right: Gary Feit, Frank P. Pugliese, Jr., Bernard D. Kuehn, Pamela L. Lapointe, and Jeanne E. Deck. Mr. Kuehn, at center holding globe, was named National

This year's annual FSS National Marketing Conference was held May 14-16 in Norfolk, VA. Commissioner Frank P. Pugliese, Jr., and Gary Feit, Assistant Commissioner for Business Management and Marketing, headed up the group of 110 participants, which included all FSS Customer Service Directors and Regional Marketing Managers, and several Assistant Commissioners.

Mr. Feit opened the proceedings by establishing the themes of customer service and continued communication. Mr. Pugliese showed his personal interest in the training not only by speaking, but also by attending many of the 30-odd sessions that were conducted. He also presided over the first annual "Marketeer of the Year" award dinner, presenting awards recognizing the most outstanding marketeer in each FSS region. Mr. Bernard D. Kuehn from Region 10 received additional recognition as the National Marketeer of the Year.

In alphabetical order, the FSS Regional Markeeters of the Year were:

- Mid-Atlantic/National Capital Region: Christopher D. Bennethum
- Office of Business Management and Marketing: Richard A. Crosariol
- Office of Acquisition: Jeanne E. Deck
- Southeast-Sunbelt Region: Adrian R. Finney
- Rocky Mountain/Greater Southwest Region: Billy D. Heffner
- Heartland Region: Thomas H. Hunter
- Northwest Arctic Region: Bernard D. Kuehn (also National)
- New England/Northeast & Caribbean Region: Pamela L. Lapointe
- Pacific Rim Region: Thomas D. Meiron
- Great Lakes Region: Joanne L. Shope

From the Editor: Please note the revised publication schedule listed in the MarkeTips masthead (at top left). This change represents an attempt to straighten out the MarkeTips production cycle, bringing it more closely into synch with reality.

"...and boy the joint was jumpin'!"

Continued from cover



NATIONAL

PRODUCT



FAIRS

General Products

FINALLY... a Coffee Mug That's Earth-Smart, People-Smart, and Comes With Any Logo You Want !

GSA's General Products Center is proud to introduce a coffee mug that's easy on everyone who touches it. This new bone white mug doesn't chip or break under normal use, has a very comfortable feel, features a no drip lip, keeps coffee warmer longer, is environmentally-oriented (**it's 100% recyclable**) -- and now can be custom-imprinted with the logo of your choice. This 10-fluid ounce, dishwasher-safe, heavy-duty cup stays cool to the touch, and won't break or shatter when accidentally dropped. It makes your clean-up faster, easier, and it saves money too.

These mugs are proudly made in the USA from a new ceramic-polymer material, which when tested by GSA had twice the impact resistance specified for normal ceramic cups -- **making it virtually unbreakable under normal use**. They have the look and heavy feel of ceramic, yet unlike traditional stoneware, these mugs can be returned to the manufacturer for recycling when their useful life is over. Millions of pounds of ceramic products are imported each year (and eventually broken and placed in landfills). This new recyclable coffee mug -- that's also "user-friendly" -- offers a tremendous break for the environment.

Here's the ordering information you need:

NSN: 7350-01-411-5267

Plain Bone White deja Vu mugs

\$107.64 per Box (that equates to only \$2.99 each, delivered). (Minimum order of 1 Box, containing 36 mugs)

Bone White deja Vu mugs, imprinted one side (1,2,3, or 4 colors)

\$143.64 per Box, plus a one time set-up charge of \$60 per standard* process color to make the printing plates. (Minimum order of 4 Boxes)

Bone White deja Vu mugs, imprinted two sides (1,2,3, or 4 colors)

\$161.64 per Box, plus a one time set-up charge of \$60 per standard* process color to make the printing plates. (Minimum order of 4 Boxes)

*Standard process colors are: Yellow, Orange, Red, Green, Royal Blue, Navy Blue, Purple, Burgundy, Brown, and Black. (PMS color matches are available at an additional \$50 charge).



For orders over 1,000 mugs (28 boxes), or if your art is already on file, there is no one-time art set-up charge of \$60 per Standard Process Color to make the printing plates (applies to both one and two-sided imprint).

Contact: David Williams, Phone: (817) 334-2497, FAX: (817) 334-3761.

MOL Increased for Law Enforcement, Security Equipment

Under Schedule 84 VI A, Law Enforcement and Security Equipment, the Maximum Order Limitation (MOL) has been increased to \$3,000,000 for Special Item Number 426-4K, Metal and Bomb Detection Equipment including Airport Security. Due to the urgent requirement for placing security equipment (walk-through metal detectors and X-ray units) in Federal buildings and installations, increasing the MOL enables ordering agencies to expedite the procurement process by placing one order for all facilities under that agency's jurisdiction. Please call one of these contract specialists for further assistance: Carol Batesole, (817) 334-8667 or John Gallagher, (817) 334-2927 or Kris Ann Young, (817) 334-8668, Fax (817) 334-8672 or Fax (817) 334-8661.

New Item Program (NIP) Saves You Time and Money

The New Item Program is GSA's way of bringing the Government procurement community in touch with new or emerging commercial items. The growth of this program is remarkable. Many new commercial items are now available through MILSTRIP/FEDSTRIP requisitioning procedures. This not only saves you time but money, since GSA has done the work for you. Just look for your "NIP Tip" in the General Products Section of your MarkeTips issue.

The General Products Center is equipped with an energetic staff of contract specialists to provide assistance with your New Item Program questions. Remember, we're "just a phone call away," so please contact one of the following contract specialists now handling the program in the Greater Southwest Region:

Mary Ann Swearingen
GSA/FSS
General Products Center (7FXG-U5)
819 Taylor Street
Fort Worth, TX 76102
(817) 334-8377
Fax (817) 334-8634

or

Elizabeth Sims
GSA/FSS
General Products Center (7FXG-G5)
819 Taylor Street
Fort Worth, TX 76102
(817) 334-8376
Fax (817) 334-8634

Introducing Another Environmentally Oriented Product:

Rayovac Reusable Alkaline Batteries

Looking for the latest environmentally friendly products? Try the new Rayovac Reusable Alkaline Batteries. Now available through GSA, Rayovac's patented Renewal batteries. Renewal batteries offer the high performance attributes of regular alkaline batteries along with the cost and environmental benefits of a reusable system. Plus, Renewal batteries contain no cadmium and are 99.975% mercury free!

Renewal batteries are reusable 25 times or more when charged in a Renewal Power Station, and last up to three times longer per charge than NiCd. Renewal batteries come ready to use and hold their charge up to 5 years in storage.

Renewal batteries are available in the most popular battery sizes - AAA, AA, C, and D. Renewal Power Stations for recharging batteries are also available.

<u>Model</u>	<u>Battery Size</u>	<u>National Stock Number</u>	<u>Price Per Box</u>	<u>Quantity Per Box</u>
713-2	D	6140-01-413-3925	\$33.65	20 EA
714-2	C	6140-01-413-3923	\$33.65	20 EA
715-4	AA	6140-01-413-3926	\$36.83	40 EA
724-4	AAA	6140-01-413-3928	\$36.83	40 EA
PS1	Charger (AA/AAA)	6140-01-413-3922	\$69.32	6 EA
PS2	Charger (all sizes)	6140-01-413-3929	\$92.42	4 EA

AND THESE BATTERIES ARE COST EFFECTIVE ! The money saved during the life of just one pack of Renewal batteries covers the cost of the Power Station!

When ordering through FEDSTRIP/MILSTRIP or other GSA on-line computerized systems, there is a minimum order limitation of \$750. The batteries may also be ordered individually through your local Customer Supply Center (CSC).

Contact: Elizabeth Sims (817) 334-8376, Fax (817) 334-8634.

New Product "NIP Tip"

Surge-Protected Smart Power Center

Unipower's Intelligent Energy Saver is a surge-protected smart power distributor that functions as a central unit to provide, control and preserve power to a personal computer (PC) and its peripherals. Each unit can be installed easily to any PC model: IBM/PC, XT or AT, (286,386,486) with MS-DOS, 3.20 or higher and/or MS Windows, without hardware modification and dedicated port connection. It shares the same parallel port with a printer.

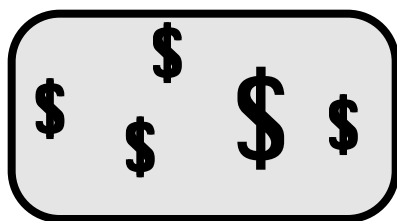
IES™ product line consist of three models:

<u>Model#</u>	<u>Description</u>	<u>NSN</u>	<u>Price</u>
IES-5	Energy-Saving Device: 5-3 Amp Outlets, 15-Amp Circuit Breaker	6110-01-387-1327	\$104.14
ES-5P	5-3 Amp Outlets, 15 Amp Circuit Breaker, Phone Connection	6110-01-387-1344	\$118.50
IES-5PL	1-10 Amp & 4-3 Amp Outlets 15 Amp Circuit Breaker, Phone Connection	6110-01-387-1396	\$132.87

U/I is each. Pricing is subject to change. Customers will be billed by GSA at the price in effect when the order is placed.

Order directly through GSA. Contractors are not authorized to accept orders from any other agency. Orders can be placed through automated FEDSTRIP/MILSTRIP or MUFFIN, GSA's on-line computerized information system. For more information, contact the contract specialist at the number below.

Contact: Elizabeth Sims, (817) 334-8376, or Fax (817) 334-8634



Half-Price Sale on Selected General Products

GSA is offering the following items at a 50 percent reduced selling price, effective until stock is depleted or for 90 days from the issuance of this publication. Please remember to use Advice Code "2J" when ordering these items. Items will no longer be available as GSA stock items.

<u>NSN</u>	<u>U/I</u>	<u>QTY</u>	<u>SALE PRICE</u>
8465-01-110-2078	EA	9,597	\$.77

AX SHEATH-- Molded polyurethane plastic sheath is used to cover the sharp edges of a double-bit ax. Consists of a buckle and strap section and rivet holes for fasteners. Sections are fastened together with oval-head rivets and washers. Loops attach sheath to belt. Forest Service Spec. 5100-316. Color-Orange

Contact: Linda Schurg, (817)334-3163, FAX (817)334-8600

<u>NSN</u>	<u>U/I</u>	<u>QTY</u>	<u>SALE PRICE</u>
5350-01-323-3926	CO	3,111	\$ 24.10

GRAIN, ABRASIVE - Grit Size 150. Conforms with Interim Commercial Item Description (CID) A-A-001045A, dated June 13, 1989. Fifty (50) pound net weight of abrasives material shall be furnished in a heavy gauge plastic bag and placed in a rigid plastic pail with a reusable locking lid.

TYPE 1 - Aluminum oxide, for wet or dry blasting.

GRADE A - Special Application. CLASS 1 - Newly manufactured. PART NUMBER - C1045-150-1-1-A.

Contact: Shirley M. Stroud, (817) 334-2046, FAX (817) 334-8600

MUFFIN USERS PLEASE NOTE: • Sale items with a Y suffix NSN (e.g., 7530-00-123-4567Y) WILL NOT be found in the MUFFIN database.

• Sale items without the Y suffix NSN (e.g., 7530-00-123-4567) WILL be found in the MUFFIN database, but will not reflect the sale price.

In both cases, you can place your orders through MUFFIN. You will automatically be billed at the reduced price.

And Here's Another "NIP Tip" Item--

Canflex Sea Slugs: Floating Marine Barriers, Booms, and Bladders



(BLADDERS)

MODEL NO.

NATIONAL STOCK NUMBER

GSA CATALOG PRICE

FCB-12	1945-01-426-5517	\$ 6,095.98
FCB-25	1945-01-426-5528	\$ 8,633.79
FCB-60	1945-01-426-5501	\$24,287.99
FCB-125	1945-01-426-5509	\$60,959.79
FCB-250	1945-01-426-5516	\$86,119.88

(ACCESSORIES)

4 IN. SCREW PUMP	1945-01-426-5490	\$14,389.65
40 HP DIESEL POWER PACK	1945-01-426-5524	\$19,186.20
ALUMINUM CONTAINER/FCB-12	1945-01-426-5497	\$ 1,090.13
ALUMINUM CONTAINER/FCB-25	1945-01-426-5531	\$ 1,744.20
ALUMINUM CONTAINER/FCB-60	1945-01-426-5484	\$ 3,270.38
ALUMINUM CONTAINER/FCB-125	1945-01-426-5504	\$ 6,968.08
ALUMINUM CONTAINER/FCB-250	1945-01-426-5511	\$ 8,939.03
REPLACEABLE LINER/FCB-12	1945-01-426-5521	\$ 741.29
REPLACEABLE LINER/FCB-25	1945-01-426-5532	\$ 1,308.15
REPLACEABLE LINER/FCB-60	1945-01-426-5485	\$ 3,270.38
REPLACEABLE LINER/FCB-125	1945-01-426-5493	\$ 8,590.19
REPLACEABLE LINER/FCB-250	1945-01-426-5486	\$11,773.35

The Canflex Sea Slug ocean towable bladders are used for oil spill recovery and bulk liquid storage/transportation. All Sea Slugs are constructed using state of the art radio frequency welding machines. Auxiliary floatation is provided by high quality foldable closed cell foam floatation panels that are welded along each side of the bladder. The streamline design and inherent floatation allow the Sea Slugs to be used in ocean environments while filled with fluids including high density weathered oils.

The Sea Slugs can also be used for emergency fluid storage on land. High tenacity oil grade coated fabric materials with tensile strengths up to 4,400 lbs/inch width are used for constructing the Sea Slugs. Units come with all the equipment and accessories required for operation. Access ports for lowering submersible pumps into the Sea Slugs are standard for the larger units.

Order directly through GSA. Contractors are not authorized to accept orders from any other agency. Orders can be placed through automated FEDSTRIP/MILSTRIP or MUFFIN, GSA's on-line computerized information system. For more information, contact the contract specialist at the number below.

Contact: Mary Ann Swearingen, (817) 334-8377, or Fax (817) 334-8634

A Special Question: Are You Having Problems Using Acquisition Advice Code H (Direct Delivery Under a Central Contract) ?

Customers experiencing delays in processing their requisitions due to minimum quantity order requirements under Acquisition Advice Code H (Direct Delivery Under a Central Contract) can contact the following Commodity Centers for assistance:

Tools and Appliances Commodity Center (6FE-O) -- (816) 926-2991

Office Supplies and Paper Products Commodity Center (2FY) -- (212) 264-1728

Paints and Chemicals Center (10FT) -- 1-800-241-RAIN (7246)

Office and Scientific Equipment Center (FCG) -- (703) 305-7162

General Products Commodity Center (7FX) -- (817) 334-2051

National Furniture Center (3FN-CO) -- (703) 305-7003

Paints and Chemicals

Please Note:

Pen and Ink Corrections to Cleaning Supplies Catalog

If you have a copy of the February 1996 Commercial Cleaning Supplies Catalog (CAMP-T001), please make pen and ink changes to pages 36, 41, 42, 62, 69, 71, and 78, as follows:

- Airkem, A Division of Ecolab, Inc., Contract Number GS-10F-40417 under Floor Care Products minimum order quantity has been reduced from \$102.60 to None. Please make pen and ink changes to page 36.
- 3M/Minnesota Mining and Manufacturing Company **has reduced** the prices for the following commercial floor care products covered under Contract GS-10F-40440. Please make these pen and ink changes to page 41-42.

3M Cornerstone Finish/Sealer				
7930-01-418-1186	P/N 08772	BX	2 - 2.5-GL	\$50.17
3M Stance				
7930-01-418-1184	P/N 14362	BX	2 - 2.5-GL	\$42.78
3M Top Line				
7930-01-418-1185	P/N 15279	BX	2 - 2.5-GL	\$62.02
3M Sharpshooter Extra Strength No Rinse Cleaner				
7930-01-418-1204	P/N 16861	BX	12 - 1 QT	\$34.60
7930-01-418-1201	P/N 13702	CN	5 GL	\$32.01

- ElSCO International, Contract Number GS-10F-40061 under Miscellaneous Chemical Cleaning Products on page 62 indicates an incorrect NSN for Super Blast Off in the 55 Gallon Drum. Please change 7930-01-364-4375 to 7930-01-364-7375.
 - PT Technologies, Inc., Contract Number GS-10F-40365 under Miscellaneous Chemical Cleaning Products is a small business not large. Please make pen and ink changes to page 69.
 - Puritan/Churchill Chemical Company, Contract Number GS-10F-40422 under Miscellaneous Chemical Cleaning Products has a part number and unit of issue change. Please make pen and ink changes to page 71.
- | | | | | |
|------------------|--------------|----|--------|---------|
| 7930-01-418-1113 | P/N 38923061 | BX | 6 1-GL | \$24.94 |
|------------------|--------------|----|--------|---------|
- TMT Services Corp, Contract Number GS-10F-40465 under Miscellaneous Chemical Cleaning Products CAGE Code is incorrect. Please correct it to read 050L0. Please make pen and ink changes to page 78.

To receive a copy of our new free February 1996 Commercial Cleaning Supplies Catalog (CAMP-T001), call or FAX your activity address code, agency name, contact name, address, telephone number and FAX number to the Centralized Mailing List Service, PO Box 6477, Fort Worth, TX 76115 (817) 334-5215, FAX (817) 334-5227. **If you have questions about our program, call (800) 241-RAIN (7246) or (206) 931-7109 for assistance.**

SCHEDULES MISMATCH

The December 1995 Marketips stated that Federal Supply Schedule 68 III C -- Chemicals and Chemical Products (Calcium Hypochlorite, Laundry Bleach) was canceled. Federal Supply Schedule 68 III C is for Chemicals and Chemical Products (Dry Ice) which will cancel on September 30, 1996.

Calcium Hypochlorite, Laundry Bleach, is under the Special Order Program. For information contact Jenni Bullock, Contract Specialist, on (206) 931-7089.

50% Price Reduction on Selected Coatings

Take advantage of our 50% price reduction for the following items. This sale price is effective immediately and will continue until stock is depleted.

8010-00-597-3636

Varnish, Oil

Low sheen, brush or spray application in accordance with Federal Specification TT-V-85C.

One gallon containers.

Discount price: \$13.58

8010-01-260-0916

Coating, Chemical Agent Resistant.

Military Specification MIL-C-46168D, brown 383, color number 30051. One and one fourth gallon kits.

Discount price: \$20.36

Contact: Warren Hayashi, (206)931-7050 or FAX (206) 931-7544.

GSA/EPA ENVIRONMENTAL MATRIX PILOT PROJECT

During Fiscal Years 95 and 96, GSA and EPA accomplished a joint Pilot Project for Biodegradable Cleaners/Degreasers. This project consisted of developing and publishing an Environmental Product Attributes Matrix for GSA's Biodegradable Cleaners/Degreasers Schedule. These products are available through GSA's Commercial Acquisition of Multiple Products Program.

For copies of the Paints and Chemicals Center's Commercial Cleaning Supplies Catalog, which includes the above referenced Project and Matrix, contact the GSA Centralized Mailing List Service on (817) 334-5215; DSN 739-7369; or FAX (817) 334-5527.

For further information on our Cleaning Products and Environmental Matrix, contact Peggy Caley, Commodity Management Specialist, on (206) 931-7540 or 1-800-241-RAIN (7246).

Now-- the Advantages Are Crystal Clear...

The Makers of Simple Green cleanser have a new version of a GREAT Product, CRYSTAL SIMPLE GREEN. It has been formulated for applications that demand a fragrance-free and color-free solution. Like original Simple Green, it's tested and proven to be a safe, effective and powerful product. This product can be used for the following applications:

- Authorized for use in Federally inspected meat/poultry plants.
- Meets FDA requirements for cleaning in cosmetics, medical, and pharmaceutical environments.
- Is exempt from OSHA and EPA special handling and personal protection requirements for hazardous materials.
- Meets Montreal Protocol Guidelines.
- No ozone-depleting substance (ODS) warning labels required.
- HVACR/Electronics and Aqueous based cleaning systems.

7930-01-418-1151	BX	12/24 oz. btls.	\$ 52.20
7930-01-418-1152	BX	6/1 Gal. btls.	\$ 63.74
7930-01-418-1153	CO	5 Gallon CO.	\$ 46.52
7930-01-418-1155	DR	55 Gallon Drum	\$368.29

For further information contact Tom Westerlund, Contract Specialist, on (206) 931-7937 or Peggy Caley, Commodity Management Specialist, on (206) 931-7540.

Are You Being Overrun By Weeds? Is It Cleanup Time?

Check out GSA's Special Order Program for Herbicides. For copies of the publication on Herbicides contact the GSA Centralized Mailing List Service on (817) 334-5215; DSN 739-7369 or FAX (817) 334-5527.

For your weed-killing requirements, consider the following products offered by the Paints & Chemicals Center. You can order them by simply placing an order with our Requisition and Processing Branch on (206) 931-7028 or by using the MUFFIN System, MILSTRIP or FEDSTRIP requisition systems.

BROMACIL -- 6840-00-890-2146

Complies with Commercial Item Description A-A-2588. Intended use: Used as a general nonselective weed killer; particularly useful for control of perennial grasses.

DIURON -- 6840-01-341-9346

Complies with Commercial Item Description A-A-877A. Intended use: Used in the surface spraying of cropland and non-cropland areas to control annual and perennial weeds and grass where selective weed control or bare ground is desired.

2-4-DICHLOROPHENOXYACETIC

Complies with Commercial Item Description A-A-197, Types II and III.

6840-00-664-7060 -- Type II 6840-00-577-4202

Is effective on easy-to-kill or moderately easy-to-kill weeds. Liquid salt formulation, contains 3.8 lbs of 2,4-D acid per gallon.

6840-01-261-6910 -- Type II 6840-01-261-6908

Is effective on easy-to-kill or moderately easy-to-kill weeds. Liquid salt formulation, contains 3.8 lbs of 2,4-D acid per gallon. Labeled for use in the control of aquatic vegetation.

6840-01-197-197-1767 -- Type II

Is effective on easy-to-kill or moderately easy-to-kill weeds. Liquid salt formulation, contains 5.6 lbs of 2, 4-D acid per gallon.

6840-00-577-4194 -- Type III 6840-00-865-5603 6840-00-577-4195

Is effective on deep-rooted perennial weeds, old semi-resistant weeds and woody species. Should not be used in areas where sensitive broadleaf crops are grown. Low volatile esters containing 3.8 lbs of 2, 4-D acid per gallon.

HEXAZINONE -- 6840-01-153-9635

Complies with Commercial Item Description A-A-2589, Type I, Class 2.

Intended use: An effective general herbicide for the control of many annual and biennial weeds, woody vines and most peren-

nial weeds for noncrop areas. Water-dispersible liquid to be mixed in water and applied as a spray.

TRICLOPYR -- 6840-01-328-5994 -- Type I

Complies with Commercial Item Description A-A-2637A, Type I & II.

Intended use: For control of unwanted woody plants, annual and perennial broadleaf weeds in industrial sites, forests, noncrop areas, nonirrigation ditch banks and wildlife opening, including grazing areas on these sites; water-soluble.

6840-01-328-4042 -- Type II

Same as above except oil-soluble.

SULFOMETURON METHYL

6840-01-356-8891 6840-01-368-4782

Complies with Technical Purchase Description TPD-9268. Intended use: For noncrop vegetation control. Water-soluble dispersible granules.

For contract information contact Pacita Mina, Contract Specialist, on (206) 931-7087. For additional program information contact Peggy A. Caley, Commodity Management Specialist, on (206) 931-7540.

More Corrections To Cleaning Supplies Catalog

The GSA Commercial Cleaning Supplies Catalog dated February 1996 has some incorrect information under SUNSHINE MAKERS, INC., on page 14. The following National Stock Numbers for Simple Green are not available through the CAMP Program. They are only available through the GSA Stock Program.

7930-01-342-5315	P/N 13012	12 24-oz.	
	1-65 boxes	BX	\$57.00
	66+ boxes	BX	\$42.72
7930-01-306-8369	P/N 13005	6 1-Gal.	
	1-41 boxes	BX	\$60.00
	42+ boxes	BX	\$48.45
7930-01-342-5316	P/N 13006	5 Gal. CN	
	1-47 cans	CN	\$57.14
	48+ cans	CN	\$37.51

Stock Items cannot be used to meet the Minimum Order Quantity for a CAMP order. There are no minimum quantities for the Stock Items. Also, the Summary of Attributes by Product for Skin Irritation should read N-SL not M-SL. Please make pen and ink changes to page 14.

If You're "Awash" In Cleaning Options and Don't Know Where To Turn, Consider This...

GSA has a Multiple Award Schedule for Warewashing Compounds and Laundry Detergents, FSC Group 79, Part II, Section A.

GSA can meet your dishwashing and laundry needs with "Brand Name" Products. The current contracts under this schedule are in effect until March 31, 2001, the average delivery time is 14 days after receipt of order! Our maximum order limitation ranges from \$50,000 to \$150,000 per Special Item Number.

All contracts under this schedule are to be loaded to the GSA ADVANTAGE! System in the near future. Customers will be able to access all contractor pricing brochures via Advantage, the On-Line ordering system. You will be able to place your "Schedule Order" through GSA. You are able to use your Government Credit Card in ordering.

GSA has awarded eleven (11) contracts to meet your every washing need. This schedule covers Powdered and Liquid Warewashing Compounds and Laundry Detergents with Contractor Supplied, Installed and Maintained Accessory Dispensing Systems. Listed below is a general description of each contractor's offering:

<u>Diamond Chemical Co.</u> Page & Schuyler Avenue Lyndhurst, NJ 07071 (201) 935-4300 s/b GS-10F-7393A	Powdered Warewashing Compound Liquid Warewashing Compound Powdered Laundry Detergent Liquid Laundry Detergent	<u>Puritan/Churchill Chem. Co.</u> 916 Ashby St. NW Atlanta, GA 30318 (404) 875-7331 s/b GS-10F-7386A	Powdered Warewashing Compound Liquid Warewashing Compound Powdered Laundry Detergent Liquid Laundry Detergent
<u>Diversey Corp.</u> 12025 Tech Center Dr. Livonia, MI 48150 (800) 521-8140 o/b GS-10F-7550A	Powdered Warewashing Compound Liquid Warewashing Compound Powdered Laundry Detergent Liquid Laundry Detergent	<u>South Nassau Control</u> 327 New South Rd Hicksville, NY 11801 (516) 766-1461 o/b GS-10F-7408A	Powdered Warewashing Compound Liquid Warewashing Compound Powdered Laundry Detergent Liquid Laundry Detergent
<u>Ecolab, Inc.</u> 370 Wabasha Street North St. Paul, MN 55102-1307 (612) 293-2570 o/b GS-10F-7405A	Powdered Warewashing Compound Liquid Warewashing Compound Powdered Laundry Detergent Liquid Laundry Detergent	<u>Unichem Corp.</u> 1201 W. 37th Street Chicago, IL 60609 (312) 376-8873 s/b GS-10F-8615C	Powdered Warewashing Compound Liquid Warewashing Compound Powdered Laundry Detergent Liquid Laundry Detergent
<u>Gurtler Chemicals Inc.</u> 15475 S. LaSalle Street South Holland, IL 60473 (708) 331-2550 s/b GS-10F-7389A	Powdered Laundry Detergent Liquid Laundry Detergent	<u>UNX Inc.</u> P. O. Box 7206 Greenville, NC 27835 (919) 756-8506 s/b GS-10F-7407A	Powdered Warewashing Compound Liquid Warewashing Compound Powdered Laundry Detergent Liquid Laundry Detergent
<u>H & H Products</u> Rte 3, Box 80 Dunn, NC 28334 (919) 891-1766 s/b GS-10F-8178A	Powdered Warewashing Compound Liquid Warewashing Compound	<u>US Chemical/US Calrite</u> 300 N. Patrick Blvd. (53045) Drawer #0948 Brookfield, WI 53008-0948 (800) 558-9566 s/b GS-10F-7471A	Powdered Warewashing Compound Liquid Warewashing Compound Powdered Laundry Detergent Liquid Laundry Detergent
<u>Mt. Hood Chemical Corp.</u> 4444 NW Yeon Avenue Portland, OR 97210 (503) 227-3505 s/b GS-10F-7391A	Powdered Warewashing Compound Liquid Warewashing Compound Powdered Laundry Detergent Liquid Laundry Detergent		

For a current copy of the Schedule or Contractor Brochure, contact the GSA Centralized Mailing List Service on (817) 334-5215; DSN 739-7369; or FAX (817) 334-5527. For additional Contract Information contact Tom Westerlund, Contract Specialist, on (206) 931-7937 or for General Product Information contact Peggy Caley, Commodity Management Specialist, on (206) 931-7540.

Announcing MIL-C-22750 "F" Revision NSNs

MIL-C-22750 is an epoxy coating formulated for use on aircraft and ground support equipment. The specification was revised to change standard kit sizes and eliminate several hazardous ingredients from its formulation. Due to these changes, new NSNs were established and are now available. For a complete listing of all the new NSNs under MIL-C-22750, and a cross reference from the canceled "E" version NSNs to the "F" version NSNs, contact Commodity Management Branch (10FTE-L) by fax on (206) 931-7544, or through the Internet (barbara.petersen@gsa.gov). The following colors and sizes are available through the GSA Stock Program:

DRIES TO A FULL GLOSS FINISH:

8010-01-419-1143	KT, 4 PT	CLEAR	\$21.43
8010-01-419-1141	KT, 4 QT	CLEAR	\$35.59
8010-01-419-1170	KT, 4 PT	RED 11136	\$35.98
8010-01-419-1160	KT, 4 PT	ORANGE 12197	\$68.08
8010-01-419-1158	KT, 4 QT	ORANGE 12197	\$127.08
8010-01-419-1169	KT, 4 PT	YELLOW 13538	\$36.64
8010-01-419-1168	KT, 4 PT	BLUE 15044	\$26.80
8010-01-419-1167	KT, 4 PT	GRAY 16081	\$24.50
8010-01-419-1166	KT, 4 QT	GRAY 16081	\$42.32
8010-01-419-1163	KT, 4 PT	GRAY 16440	\$32.01
8010-01-419-1154	KT, 4 PT	BLACK 17038	\$28.52
8010-01-419-1153	KT, 4 PT	WHITE 17925	\$16.86
8010-01-419-1164	KT, 4 QT	WHITE 17925	\$28.60

DRIES TO A SEMI-GLOSS FINISH:

8010-01-419-1162	KT, 4 PT	GREEN 24533	\$20.06
8010-01-419-1147	KT, 4 QT	GREEN 24533	\$34.81

DRIES TO A FLAT FINISH:

8010-01-419-1145	KT, 4 PT	BLUE 35237	\$21.13
8010-01-419-1157	KT, 4 QT	BLUE 35237	\$36.69
8010-01-419-1155	KT, 4 PT	GRAY 36320	\$17.75
8010-01-419-1140	KT, 4 QT	GRAY 36320	\$30.86
8010-01-419-1152	KT, 4 PT	GRAY 36375	\$21.18
8010-01-419-1146	KT, 4 QT	GRAY 36375	\$36.51
8010-01-414-8447	KT, 4 QT	GRAY 36440	\$63.90
8010-01-419-1149	KT, 4 PT	GRAY 36495	\$36.79
8010-01-419-1144	KT, 4 QT	GRAY 36495	\$64.04
8010-01-419-1142	KT, 4 PT	BLACK 37038	\$24.77

Contact: Jan Hayden, (206) 931-7061

"Skyflex" Aircraft Sealants : Easy to Apply, Odorless

"SKYFLEX" aircraft sealants substantially improve the process of removing and reinstalling access and floorboard panels which must be environmentally sealed while maintaining their ability to be opened for maintenance, inspection, and repair work.

Conventional sealants are made from a two-component rubber-based material. Installation and handling are complicated and time consuming, and usually require at least a 12 hour cure time before the equipment can be returned to service. Conventional sealants often have special storage requirements, a fairly short shelf life, and are considered hazardous material both in terms of use and disposal.

"SKYFLEX" is a gray, odorless tape with these advantages over liquid sealants.

- | | | |
|------------------------------------|---|--------------------------------------|
| -- Easy application | -- No application time restriction (pot life) | -- Non-deteriorative |
| -- No health hazards | -- No special waste disposal requirements | -- Reduced man-hours |
| -- Increased aircraft availability | -- No surface prep or cleanup required | -- Minimum personnel training needed |
| -- No cure time | -- Easily removed | |

"SKYFLEX" is available in 100 foot rolls through GSA under the following NSNs at favorable prices.

<u>NSN</u>	<u>Part Number</u>	<u>Width</u>	<u>Thickness</u>
8030-01-368-7208	GUA-1017	1"	.023 - .09" (Ribbed)
8030-01-367-7357	GUA-1001	1.625"	.025 - .09" (Ribbed)
8030-01-368-7207	GUA-1003	1/4"	.075" (Flat)
8030-01-377-3084	GUA-1057	1.75"	.040" (Flat)
8030-01-367-7356	GUA-1002	1/4"	.020" (Flat)

We expect to initiate depot stock supply support on 8030-01-368-7208 and 8030-01-367-7357 in August 1996.

This material has been approved for use on floor board panels that require a sealant, in all U.S. Army Aircraft. It has been approved specifically for use on the following aircraft: C-130, C-5, C-141, B-1, B-2, F-15, S-3, H-1, H-60 and the H-53. Furthermore, the material is currently being used in commercial aircraft throughout the world, and other aircraft applications are being tested.

Questions about this product may be addressed to Pamela Hampton at (206) 931-7989.

OOPS: Errors have been noted in the Paint Products Directory (pages 928-930) of the Spring 1996 GSA Supply Catalog. Using the table given below, please correct the page number references in your copy of the catalog for the following paint specifications and items. If you have any questions, contact Barbara Petersen at (206) 931-7930.

Page	Spec	Description	Aerospace	Marine	Misc. Metal	Architec.	Indus. Maint.	Additional Products
974	A-A-1546	Indoor Furniture Varnish				NSN Listing		
985	A-A-1801	Ctg/Marking Aerosol						NSN Listing
961	DOD-E-1115	Marine Enamel		NSN Listing				
956	MIL-P-85582	Water-Borne Epoxy Primer	NSN Listing	Also Used	Also Used			
966	MIL-E-16663	Ammunition Enamel			NSN Listing			
972	TT-E-487	Porch & Deck Floor Enamel				NSN Listing	Also Used	
955	TT-P-2755	Self-Priming Polyure. Ctg	NSN Listing		Also Used			
957	TT-P-2760	Elastomeric Polyure. Primer	NSN Listing					
974	TT-P-2846	Recycled Latex Paint				NSN Listing		
958	TPD-1000	Heat-Resistant Paint		NSN Listing	Also Used			
959	TPD-24607	Fire-Retard. Marine Enamel		NSN Listing		Also Used		
957	TT-R-248	Aircraft Paint Remover	NSN Listing					Also Used
977	TT-R-251	Paint Remover				NSN Listing	Also Used	Also Used
976	TT-S-176	Wood Floor Sealer				NSN Listing		Also Used
976	TT-S-179	Oil-base Wall Sealer/Primer				NSN Listing		Also Used
976	TT-S-223	Concrete Fir Finisher/Sealer				NSN Listing		Also Used
977	TT-S-708	Exterior Wood Stain				NSN Listing		
977	TT-S-711	Interior Wood Stain				NSN Listing		
977	TT-S-1992	Latex Stain				NSN Listing		
988	TT-T-291	Mineral Spirits Thinner		Also Used	Also Used		Also Used	NSN Listing
988	TT-T-306	Enamel Thinner		Also Used	Also Used		Also Used	NSN Listing
988	TT-T-1388	Synthetic Enamel Thinner			Also Used			NSN Listing
975	TT-V-71	Indoor Wood Floor Varnish				NSN Listing		Also Used
986	TT-V-109	Indoor Wood Varnish				Also Used		NSN Listing
987	TT-V-119	Outdoor Spar Varnish		Also Used	Also Used			NSN Listing
986	TT-V-121	General Purpose Varnish				Also Used		NSN Listing
956	8-B-6 Coating	Rain Erosion Ctg	NSN Listing					
985	-00-664-0019	Phosphorescent Paint kit						NSN Listing
987		Instant Lead Test Kits			Also Used	Also Used		NSN Listing
987		Color Fandek	Also Used	Also Used	Also Used	Also Used	Also Used	NSN Listing

Tools and Appliances

Fans, Pocket Knives Included

Several Popular Items Join the GSA Stock Program

Because of your interest in the following items, we are now stocking them in our depots to provide better service to you. Customers in the Ft. Worth, TX, and Palmetto, GA, Customer Supply Center (CSC) areas may order through their local CSC. These items can be ordered through normal ordering procedures beginning July 1, 1996.

HUNTER CEILING FANS

Hunter ceiling fans provide year round comfort and lower energy cost. In warmer climates, save up to 40% on air conditioning for more efficient cooling. In cooler climates or during the winter, save up to 10% of heating costs on heat reclamation. All ceiling fans are 3 speed reversible motor, 120v, 60 hz.

The following fans are standard ceiling drop (12" drop) with standard commercial warranty -- 20 years:

4140-01-388-9922 Fan, Circulating \$96.62

Ceiling mounted fan, 52" diameter, 4 blades, white fixture with white blades.

4140-01-388-9949 Fan, Circulating \$111.84

Ceiling mounted fan, 52" diameter, 5 blades, white fixture with white/pickled oak blades.

The following fans are low profile, providing extra clearance for low ceilings with standard commercial warranty -- 20 years:

4140-01-388-9958 Fan, Circulating \$129.56

Ceiling mounted fan, 42" diameter, 4 blades, white fixture with white blades.

4140-01-388-9934 Fan, Circulating \$94.41

Ceiling mounted fan, 52" diameter, 4 blades, brass fixture with walnut/oak switchblades.

Contact Point: Florence Scott 816-926-3582, FAX 816-926-7182.

GERBER LEGENDARY BLADES



5110-01-395-0291 Knife, Pocket EA \$34.48
(PICTURED ABOVE)

Part number 26069 - Gator multipurpose single blade lock-back folding knife by Gerber Legendary Blade Inc. Blade length: 3-3/4". OAL open 8-3/4"; close 5". Rubberized non-slip textured handle: non-glare satin finish high carbon steel blade; Furnished in black synthetic heavy duty sheath with velcro closure and belt loop.

5110-01-369-9340 Knife, Pocket EA \$34.48
(PICTURED ABOVE)

Part number 26079 - Gator Serrator manufactured by Gerber Legendary Blades Inc. Blade length: 3-3/4". Overall length open: 8-5/8". Stainless steel blade with serrated edge; Rubberized non-slip handle; Blade locking mechanism; Provided in black synthetic heavy duty sheath with velcro closure and belt loop.

5110-01-385-7354 Multi-Plier Tool Kit SE \$58.47

Part number 55250G - Multi-plier tool kit by Gerber Legendary Blade Inc. Consists of NSN 5110-01-346-5339 Gerber Multi-Plier pocket survival tool with six removable screwdriver bits and a coupler which fits over the phillips screwdriver blade in the multi-plier. The six screwdriver bits are three phillips bits and three flat tip bits.

Contact Point: Kathy Fjoser 816-926-3362, FAX 816-926-7182.

ROBO-GRIP PLIERS



5120-01-354-6331 Pliers, Self-Adjusting \$21.80

Pliers have a self-adjusting mechanism that is capable of automatically selecting the appropriate operating position by use of a single hand. Pliers automatically open for the next grip. Jaws are straight. Pliers are fabricated from four high carbon steel interlocking laminations and have cushion grip handles. Pliers have a 1-1/2 inches work capacity, 1-3/16 inches jaw length, nine operating positions and measures 9-1/4 inches long. **(above left)**

5120-01-429-4952 Pliers, Self-Adjusting \$20.93

Pliers have a self-adjusting mechanism that is capable of automatically selecting the appropriate operating position by use of a single hand. Pliers automatically open for the next grip. Jaws are straight. Pliers are fabricated from four high carbon steel interlocking laminations and have cushion grip handles. Pliers have a 1 inch work capacity, 7/8 inch jaw length, eight operating positions and measures 6-3/4 inches long. **(above right)**

Contact Point: Joanne Vanhoecke 816-926-3495, FAX 816-926-7182.

EL BRUTUS EXTRACTORS

These fastener removal tools will remove stuck, painted, or corroded fasteners from aircraft panels. These fastener removal tools will remove screws from any type of screw head configuration including Torq-Set, Phillips, Tri-Wing, or Hi-Torque. This tool is sometimes referred to as a "Johnson Bar."

To remove a stuck screw, simply apply pressure to the screw head with the tool's handle and turn the sliding chuck and bit with a ratchet or T-handle. Once the stuck screw turns a couple of times, release pressure from the handle to prevent damaging the nut-plate. Then, simply remove the fastener. This tool really works!

For large screw sizes 1/4 inch through 3/8 inch, order NSN 5120-01-398-2868, For small screw sizes such as #8, #10, through 1/4 inch, order NSN 5120-01-398-2869.



5120-01-398-2868 Extractor, Screw \$287.06

P/N - El Brutus - 7, B & L International. Extractor is designed to remove screws in the range of 1/4 inch to 3/8 inch, tool has a closed length of 15-3/4 inches, open length 18-3/4 inches. Used to remove screws from aircraft panels.



5120-01-398-2869 Extractor, Screw \$250.88

P/N - El Brutus - 5, B & L International. Screw range/size 8/32 through 1/4 inch. Tool has a closed length of 14 inches, open length 17 inches.

Contact Point: Fran Bock-Waldo 816-926-6827, FAX 816-926-7182.

CORDLESS POWER TOOLS

5130-01-363-2559 Drill, Electric, Portable \$188.03

P/N 2765K-2, Black & Decker Power Tool. Cordless drill is 12 volt DC, 3/8 inch keyless chuck, variable speed 400 rpm to 1300 rpm max. Twenty-two position adjustable clutch. Provided in steel case with two battery packs and fast charger.

5130-01-363-2560 Wrench, Impact, Electric \$214.85

P/N CT30, Snap-On Tools. Cordless 9.6 volt DC, Straight square drive 3/8 inch. Delivers 2650 blows per minute. Tightening torque 50 lb. ft. Black in color, supplied with one battery pack and a one-hour charger. Comes in a durable carrying case.

5130-01-366-5000 Drill-Hammer, Elec., Port. \$264.15

P/N 5991K, Black & Decker Power Tool. Cordless 13.2 volt DC, Reversible, Variable speed 0-1400 rpm, 0-28,000 blows per minute, 3/8 keyed jaw chuck. Drilling capacities 3/8 inch steel, 7/8 inch in wood and 1/2 inch concrete. Comes with two battery packs, charger and steel case.

Contact Point: Ira Miller (816) 926-3946, FAX (816) 926-7182.

PNEUMATIC HAMMER

5130-01-368-3516 Hammer, Pneumatic, Portable \$450.17

P/N US3R, US Industrial Tool & Supply. 1900 blows per minute, recoilless, feather touch trigger, swivel regulator, overall length 7-7/8 inch, 1/4 inch NPT air inlet.

Contact Point: Ira Miller (816) 926-3946, FAX (816) 926-7182

COBALT TWIST DRILL

5133-01-399-0721 Drill, Twist \$18.25

P/N 15937, Cleveland Twist Drill Co. 3/16 inch diameter jobbers length, 135 degree split point, "AMD LONG LIFE". Aircraft maintenance cobalt twist drill. Flute length 1-1/8 inch. Designed for drilling high strength alloy steel, stainless steel, titanium, manganese steel, high heat alloy rivets and armor plate.

Contact Point: Pam Booth (816) 926-7880, FAX (816) 926-7182.

And Yes, Leatherman Knives Are Back In Stock !



5110-01-430-5046 Knife, Pocket \$55.04

P/N 63010101 MFR Leatherman Tool Group: "Super Tool", Stainless Steel Finish, Leather Sheath, O/A Lg 4 1/2 inches closed.

5110-01-430-5043 Knife, Pocket: \$59.35

P/N 63020101 MFR Leatherman Tool Group, "Super Tool", Black Oxide Finish, Leather Sheath, O/A Lg 4 1/2 inches closed.

5110-01-430-5045 Knife, Pocket \$59.35

P/N 63020201 MFR Leatherman Tool Group, "Super Tool", Black Oxide Finish, Black Nylon Sheath, O/A Lg 4 1/2" closed.

5110-01-430-5056 Knife, Pocket \$65.12

P/N 63030101 MFR. Leatherman Tool Group, "Super Tool" W/ Cap Crimper, Stainless Steel, Leather Sheath, O/A Lg 4 1/2" Closed.

5110-01-430-5037 Knife, Pocket \$65.12

P/N 63030201 MFR. Leatherman Tool Group "Super Tool" W/ Cap Crimper, Stainless Steel, Black Nylon Sheath, O/A Lg. 4 1/2" closed.

5110-01-430-5048 Knife, Pocket \$69.43

P/N 63040101 MFR. Leatherman Tool Group "Super Tool" W/ Cap Crimper, Black Oxide Finish, Leather Sheath, O/A Lg. 4 1/2" closed.

5110-01-430-5039 Knife, Pocket \$69.43

P/N 63040201 MFR. Leatherman Tool Group, "Super Tool", W/ Cap Crimper, Black Oxide Finish, Black Nylon Sheath, O/A Lg 4 1/2" closed.

5110-01-430-5053 Knife, Pocket \$50.44

P/N 61030101, MFR. Leatherman Tool Group, "Pocket Survival Tool" W/Cap Crimper, Stainless Steel, Leather Sheath.

5110-01-430-5041 Knife, Pocket \$51.44

P/N 61030201, MFR. Leatherman Tool Group, "Pocket Survival Tool", W/Cap Crimper, Stainless Steel, Black Nylon Sheath.

5110-01-430-5040 Knife, Pocket \$54.75

P/N 61040101, MFR. Leatherman Tool Group, "Pocket Survival Tool", W/Cap Crimper, Black Oxide Finish, Leather Sheath.

5110-01-430-5038 Knife, Pocket \$55.76

P/N 61040201, MFR. Leatherman Tool Group, "Pocket Survival Tool", W/Cap Crimper, Black Oxide Finish, Black Nylon Sheath.

5110-01-430-5047 Knife, Pocket \$43.10

P/N 61070101, MFR. Leatherman Tool Group, "PST II", Stainless Steel, Standard Leather Sheath, Contains Strong useful Scissors.

5110-01-430-5050 Knife, Pocket \$44.11

P/N 61070201, MFR. Leatherman Tool Group. "PST II" Stainless Steel, Black Nylon Sheath, Contains strong useful Scissors.

5110-01-430-5035 Knife, Pocket \$55.76

P/N 61040301, MFR. Leatherman Tool Group, "Pocket Survival Tool", Black Oxide Finish, with Cap Crimper, Camouflage Sheath, O/A Lg. 4 1/2" Closed.

5110-01-430-5051 Knife, Pocket \$69.43

P/N 63040301, MFR. Leatherman Tool Group, "Super Tool", Black Oxide Finish W/Cap Crimper, Camouflage Sheath, O/A Lg. 4 1/2" Closed.

5110-01-425-7570 Knife, Pocket \$55.04

P/N 63010201, Leatherman Tool Group, 4-1/2 inches closed, 7 inches open, multiplier tool stainless steel, tool consists of clip point knife, serrated knife wood/bow saw, can/bottle opener, four screwdriver blades, wire stripper, and awl/punch.

5110-01-430-5036 Knife, Pocket \$59.35

P/N 63020301, MFR. Leatherman Tool Group, "Super Tool", Black Oxide Finish, Camouflage Sheath, O/A Lg 4 1/2" Closed.



5110-01-430-5042 Knife, Pocket \$17.63

P/N 64010101, MFR. Leatherman Tool Group, "MICRA" Stainless Steel, W/O Sheath, Closes to 2 1/2" Lg., 11 Features, Unfolds to a Spring Action Scissors.(Available Jan. 1997.)

Contact Point: Kathy Fjoser, 816-926-3362, FAX 816-926-7182.

TOOL STORAGE DEVICES



5140-01-389-1604 Utility Cart, Tool \$300.40

Rust Proof, Nonconductive. Work top slides over the engine compartment on ball bearings. Top has a lip so tools & parts won't roll off. Underneath is a deep storage bin. Heavy duty 4" swivel casters.

Contact Point: Gerald Holmes 816-926-3498, FAX 816-926-7182.

“Let’s Try That One Again...”

A garbled version of the article below appeared on page 36 of the April MarkeTips. The Item Names, NSNs and Prices were correct, but not the descriptions. We are re-running the article, this time with correct descriptions. (Please note, however, that the prices have changed since the last issue.)

Come and Get ‘Em !**In-Stock Items Ready For Your Order**

The following items are in stock and available for ordering.

- | | | |
|--|------------------------------------|-----------------|
| 5130-00-288-6577 | Scaling and Chipping Tool | \$515.30 |
| Designed for removing rust, scale, paint and other hard deposits from ships’ outer surfaces, steel, concrete and other similar surfaces. Has two 2-1/2 inch wide cutters. Operates on 120 volts AC/DC, rated 3/8 hp, EMI suppressed. Furnished in carrying case. | | |
| 5110-00-186-6687 | Reamer, Hand | \$14.85 |
| Straight fluted hand reamer with straight round shank and squared end. Has 1/8 inch diameter, 1-1/2 inch flute length, 3 inches long. | | |
| 5110-00-222-9040 | Reamer, Hand | \$163.90 |
| Pipe burring hand reamer for removing burrs from the inside edges of pipes, for countersinking and enlarging holes. Has 10 inch long lever, handle, ratchet mechanism and solid carbon steel cone-shaped reamer. Cone has at least 3 spiral flutes and is tapered 20 to 30 degrees. | | |
| 5110-00-254-6620 | Handle, Hatchet | \$1.70 |
| The replacement hatchet handle is 14 inches long and is made of top quality hickory wood. The handle is an excellent replacement handle for any hatchet with an eye that is tear drop shaped and has dimensions of 9/16 inch by 5/8 inch. | | |
| 5110-00-260-1671 | Reamer, Hand | \$18.25 |
| Straight fluted hand reamer with straight round shank and squared end. Has 13/32 inch diameter, 2-5/8 inch fluted length, 5-1/5 inches long. | | |
| 5130-00-184-1427 | Wrench, Impact Pneumatic | \$379.99 |
| Air-powered pistol grip portable impact wrench for loosening and tightening bolts and nuts. Has built-in power regulator for control of power output. Tool is reversible. Operating pressure is 90 psig. Has 3/4 inch square drive and a rated torque of 750 foot-pounds. Furnished with operating and maintenance instructions. | | |
| 5130-00-190-6440 | Hammer, Pneumatic, Portable | \$563.21 |
| Portable chipping hammer is for heavy chipping. Tool has an open-grip handle with a self-closing outside trigger. Chisel bushing type is 0.580 inch hexagonal for use with hexagonal shank, oval-collar chisels. Bore diameter is 1-1/8 inches with a 3 inch stroke. Delivers a minimum of 1700 blows per minute. Tool has a 3/8 inch NPT air inlet connection and operates on 90 psig. Measures 15-3/4 inches long. Furnished with a retainer and operating and maintenance instructions. | | |
| 5130-00-288-7741 | Drill, Pneumatic, Portable | \$178.16 |
| Air-powered pistol grip portable drill for drilling holes in mild steel and wood or for use with various accessories. Has a 1/4 inch keyed chuck and a 2300 rpm no-load speed. Tool is nonreversible. Operating pressure is 90 psig. Air inlet connection is 1/4 inch NPT. Furnished with operating and maintenance instructions. | | |
| 5130-00-605-3912 | Pad, Polishing and Rubbing | \$4.63 |
| Pad is made of wool and nylon fabric and is permanently attached to a molded neoprene jacket. Nap measures 1-1/2 inches, overall diameter of bonnet is 3-7/8 inches. | | |

(Contact: Ira Miller(816) 926-3946, DSN 465-3946, or FAX (816) 926-7182 .)

NOTE: 5133-00-051-5748, Drill, Twist is restocked and ready for you to order! The raw material shortage is behind us and there's plenty of stock for everybody!

This twist drill is made of cobalt, high-speed steel for use with power drills for drilling high strength alloy steel, stainless steel, titanium, manganese steel, high heat alloy rivets, and armor plate. It is a standard jobber-length. Diameter wire size 30 inches; overall length 2-3/4 inches; unit of issue DZ; price is **\$9.83**.

(Contact: Pam Booth, (816) 926-7880, DSN 465-7880 or FAX (816) 926-7182)

5110-00-907-4459

Handle, File Metal

\$8.46

This file handle is D shaped for securely gripping the file while filing. It is made of rigid one-piece aluminum to ensure durability, and easily attaches to any file with a flat tang and a length between 6 inches and 14 inches. The handle has a 4 inch diameter with an ergonomic grip area for comfortable use.

(Contact: Debby Kurle, 816-926-1134, DSN 465-1134 or FAX 816-926-7182)

5136-00-189-3128

Die, Rethreading

\$29.29

Hexagonal die is for cleaning existing threads and for dressing over bruised or rusty threads. Non-adjustable tool is right-hand threaded. Thread size is 1-1/2 - 12 NF; type fine.

(Contact: Kathy Fjoser, 816-926-3362, DSN 465-3362 or FAX 816-926-7182)

New Item Offering

Backpack Tool Carrier Can Be Customized

The New Item Program is adding a 5140 Class Tool Pack that can be customized. It will be added directly to the stock program, effective February 1st, due to its current popularity, through commercial sources, with numerous customers. The Tool Pack allows the user to organize over 100 tools in pockets, slots and zippered compartments. It consists of three double panel packs that fit into a backpack for hands free transporting of tools to your work area or up ladders. The panels are #1 Document pocket, #2 Screwdriver panel, #3 Utility tool panel, #4 Pliers panel, #5 Wrenches panel and #6 sockets panel. Application is suitable for Electricians, Heating & Cooling Technicians, Locksmiths or Marine Navigation units. The Pack Lock is designed to fit through the zipper pulls to secure all eight top zippers. The outer pack has a handle for carrying cords or ropes. Inside, a pocket secures aerosol cans & flashlight. The outside pocket is suitable for the Trouble Light Loop. The Pack is made from 1000 denier cordura. Dimensions when closed are 8.5" X 14" X 18.5". The TOOL CARRIER will sell for \$78.00. (Contact: Gerald Holmes (816)926-3498 or FAX (816)926-7182)



Tool Carrier, Backpack

5140-01-420-0438

(Tools Not Included)

TOOLS EXPO '96

When: September 4-6, 1996

Where: Hyatt Hotel, Arlington, VA

The world's largest industry/government tool forum to discuss Quality tool issues and to demonstrate the new state-of-the-art tools now available to the Military Activities, Civilian Government Agencies, and Cost-reimbursed Contractors. Nearly every premier manufacturer of tools will be represented and most will have display booths. Delegates for all Military Services, major government agencies and Cost-Plus Contractors will attend. Program highlights will include the Industrial Quality (IQ) Tools, to include the Warranted Tool Program's Standardization and Control of Industrial-Quality Tools (SCIT), the New Item Program (NIP), the Customized KITS Program, Stock, and Special Order Programs. Learn about GSA Advantage; order through the Internet with Visa or Activity Address Code. Safety, Ergonomics, and Foreign Object Damage will interplay in the workshop dialogue. You will discover programs and state-of-the-art tools to make your job easier, safer, and more efficient. Anyone who purchases or uses hand tools should attend this Exposition.

Contact: Linda Edwards 703-603-1304 or FAX 703-603-6018

NOTICE!!! SUPPLY CATALOG SELLING PRICE CORRECTION

The Automotive Tool Kit, NSN 5180-00-978-2276, listed on page 818 of the Spring 1996 GSA Supply Catalog has the wrong price listed. The correct selling price should be \$944.25 instead of \$10.76.

Contact: Customer/Vendor Relations 816-926-2390 or FAX 816-926-1271.

BRAND NAME TOOL CABINETS AND CHESTS

Included as a special insert to the January 1996 SCIT Supplement is a section describing commercially available brand name tool cabinets and chests. This Special Order Program encompasses mobile cabinets, intermediate chests, top chests, side cabinets and various accessories from several quality manufacturers. Each manufacturer's part number is locked into its own national stock number thereby ensuring you will get exactly what you want.

Please note when reviewing the special insert that Hydro-Power Industrial Products provide Proto brand name cabinets and chests. The items provided by Kennedy Manufacturing come in brown wrinkle unless otherwise specified. If the red smooth is required you will need to enter your requisitions with exception data and specify the color.

Contact: Alan Basler 816-823-1297 or FAX 816-926-3678.

CERTIFICATE OF ACHIEVEMENT FOR APPLIANCES

The Tools and Appliances Commodity Center (TACC), recently received a Certificate of Achievement from the Environmental Protection Agency. TACC was nominated for our new program for the acquisition of commercially-available household and office-use appliances. This new program is titled Appliances and Service Acquisition Program (ASAP). Service Awards have been made of products which are in the top 25 percent of the market in energy efficiency in order to assist our customers to comply with Executive Order 12902, "Energy Efficiency and Water Conservation at Federal Facilities".

Contact: Gail Allen 816-926-2389 or FAX 816-926-1271.

IRWIN CO. SCREW-DRIVER AVAILABLE

Limited stock is currently available on the following screwdrivers manufactured by the Irwin Co. Place your orders now while stock lasts and cash in on the bargains. These items have been discontinued and will no longer be available once stock is depleted.

<u>NSN</u>	<u>Selling Price</u>
5120-01-335-2472	\$2.27
5120-01-335-2473	\$2.57
5120-01-335-2483	\$3.91
5120-01-335-2486	\$2.50
5120-01-335-2487	\$3.07
5120-01-335-2488	\$3.90
5120-01-335-2491	\$2.41
5120-01-335-2503	\$2.57
5120-01-335-2504	\$3.15
5120-01-335-2506	\$4.54
5120-01-335-2508	\$1.83
5120-01-335-2510	\$3.15
5120-01-335-2513	\$3.24
5120-01-335-2514	\$4.98

Contact: Jeani Ray 816-926-7173, FAX 816-926-7182.

Electrical Locknut Tool Now Available From GSA

The Takas Electrical Locknut Tools are practical, useful hand wrenches for tightening and removing electrical locknuts of various shapes and sizes. Widespread use of electrical locknuts in connecting conduits and its accessories offers a huge market for these specialized and innovative hand wrenches. These tools are available in 12 different sizes to accommodate locknuts ranging from 1/2 inch to 6 inches. Two sets are also available including 6 heads and a handle; one set contains sizes 1/2 inch to 2 inches and the other contains sizes 2-1/2 inches to 6 inches. The 45 degree head positioning provides easier flexibility.

Manufacturer: Takas Tool

NSN: 5120-01-412-7824

Part Number: TLT 096

Size: 1/2"

Selling Price: \$25.39 ea

NSN: 5120-01-412-9272

Part Number: TLT 098

Size: 3/4"

Selling Price: \$27.24 ea

NSN: 5120-01-412-9273

Part Number: TLT 099

Size: 1"

Selling Price: \$30.47 ea

NSN: 5120-01-412-9274

Part Number: TLT 097

Size: 1-1/4"

Selling Price: \$33.09 ea

NSN: 5120-01-412-9275

Part Number: TLT 102

Size: 1-1/2"

Selling Price: \$34.86 ea

NSN: 5120-01-412-9276

Part Number: TLT 103

Size: 2"

Selling Price: \$36.80 ea

NSN: 5120-01-412-9277

Part Number: TLT 100

Size: 1/2" - 2"

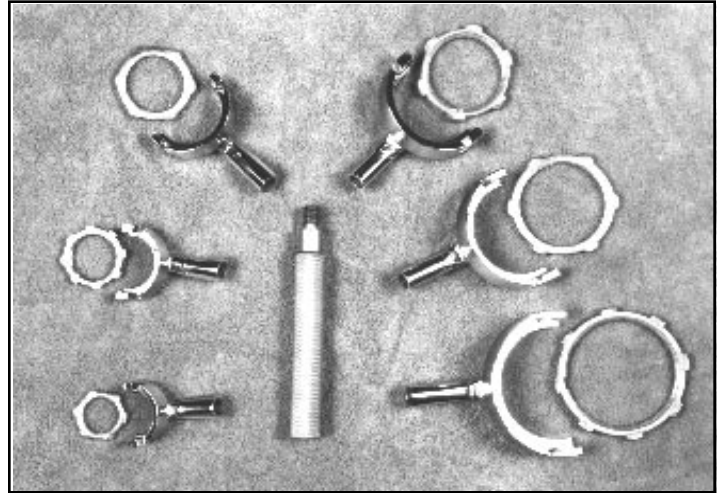
Selling Price: \$184.64 se

NSN: 5120-01-412-9278

Part Number: TLT 101

Size: 2-1/2"

Selling Price: \$39.57 ea



NSN: 5120-01-412-9279

Part Number: TLT 106

Size: 3"

Selling Price: \$40.63 ea

NSN: 5120-01-412-9280

Part Number: TLT 108

Size: 3-1/2"

Selling Price: \$43.27 ea

NSN: 5120-01-412-9281

Part Number: TLT 104

Size: 4"

Selling Price: \$45.25 ea

NSN: 5120-01-412-9282

Part Number: TLT 105

Size: 5"

Selling Price: \$49.73 ea

NSN: 5120-01-413-3188

Part Number: TLT 107

Size: 6"

Selling Price: \$55.27 ea

NSN: 5120-01-426-3343

Part Number: TLT 110

Size: Screw on handle to fit all sizes

Selling Price: \$7.85 ea

NSN: 5120-01-426-3325

Part Number: TLT 109

Size: 2-1/2" - 6"

Selling Price: \$276.97 se

Contact: Customer/Vendor Relations Staff at (816) 926-2390 or FAX (816) 926-1271.

Furniture

Picture Frames Available... High Quality, Low Cost, American Made

5 x 7	7105-01-424-6482 7105-01-424-6483 7105-01-424-6494 7105-01-419-5305	Mahogany Oak Glossy Black Walnut	\$ 40.66 for a BX of 12
8 x 10	7105-01-424-7865 7105-01-424-6475 7105-01-424-6473 7105-01-419-5293	Mahogany Oak Glossy Black Walnut	\$ 51.90 for a BX of 12
8.5 x 11	7105-01-424-6476 7105-01-424-6471 7105-01-424-6477 7105-01-419-5322	Mahogany Oak Glossy Black Walnut	\$ 56.90 for a BX of 12
9 x 12	7105-01-424-6497 7105-01-424-6488 7105-01-424-6484 7105-01-419-5319	Mahogany Oak Glossy Black Walnut	\$ 75.78 for a BX of 12
10 x 12	7105-01-424-6486 7105-01-424-6499 7105-01-424-6501 7105-01-419-5338	Mahogany Oak Glossy Black Walnut	\$ 80.63 for a BX of 12
10 x 14	7105-01-424-6491 7105-01-424-6487 7105-01-424-6489 7105-01-419-5351	Mahogany Oak Glossy Black Walnut	\$ 36.19 for a BX of 6
11 x 14	7105-01-424-6478 7105-01-424-6472 7105-01-424-6479 7105-01-419-5332	Mahogany Oak Glossy Black Walnut	\$ 80.90 for a BX of 12
14 x 18	7105-01-424-6503 7105-01-424-6495 7105-01-424-6498 7105-01-419-5353	Mahogany Oak Glossy Black Walnut	\$ 62.50 for a BX of 6
16 x 20	7105-01-424-6474 7105-01-424-6480 7105-01-424-6481 7105-01-419-5344	Mahogany Oak Glossy Black Walnut	\$ 59.90 for a BX of 6
18 x 24	7105-01-424-6490 7105-01-424-6492 7105-01-424-6485 7105-01-419-5355	Mahogany Oak Glossy Black Walnut	\$ 72.90 for a BX of 6

20 x 24	7105-01-424-6493 7105-01-424-6404 7105-01-424-6505 7105-01-419-5296	Mahogany Oak Glossy Black Walnut	\$ 109.18 for a BX of 6
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These attractive, commercial-grade, hardwood picture frames are now available through FEDSTRIP/MILSTRIP, MUFFIN and GSA Advantage!

Coordinate your Wall - These frames coordinate with GSA clocks:

6645-01-421-6904	12"	Mahogany	\$ 55.88
6645-01-421-6906	12"	Walnut	\$ 55.88

(See page 30 of the Spring 1996 GSA Supply Catalog)

The package includes:

- Clear Glass
- Beveled-Cut Matboard
- Backer and Saw Tooth Hanger
- (Suitable for hanging vertically or horizontally)
- Gold Trim Along the Inner Edge of the Frame

Hand Crafted by Kandu Industries, Inc (A NISH Workshop).

Contact: Terry Robinson, (703) 305-6835

Swamped???
Up to your *#&% @*
in alligators???



Let Us Help... the
National Furniture
Center provides One-
Stop Shopping for all
your furniture needs !

We can: Place Your Order, Verify Pricing, Check Stock Availability, Divert Your Order, Provide Status On Your Order, Expedite Your Order, Cancel Your Order

Call the Customer/Vendor Relations Branch at
Tele: (703) 305-7003, Fax: (703) 305-6032
Express Desk Fax: (703) 305-7934
Web Home Page: <http://www.nfc.fss.gsa.gov>

SOP Contracts Set for Step Stools, Folding Chairs

SOP term contracts covering Stools, Step Filing and General Purpose Steel Folding Chairs were awarded for the period January 1, 1996, through December 31, 1996. NSNs and prices follow.

Step Stool

Safety Step Stool, mounted on swivel casters that recede when weight is applied so stool is free rolling when unweighted and stationary when weight is applied, two steps covered with rubber treads, holds up to 350 lbs., base measures 15-1/4" in diameter, caster mounted.

<u>National Stock Number</u>	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>
7105-00-782-3166 (14"-16" high)	\$24.96	\$24.96	\$24.96

Steel Filing and General Purpose Stools, Gray

Lowboy Filing Stool, welded tubular steel frame with steel seat pan, enamel frame, 14" diameter steel seat with tempered hardboard inset, casters, 13"-14" high.

<u>National Stock Number</u>	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>
7110-00-634-9617 (13"-14" high)	\$31.22	\$31.25	\$32.35

Steel Seat Stool, welded tubular steel frame with steel seat panel, enamel frame, 14" diameter steel seat with tempered hardboard inset, 25"-27" high.

<u>National Stock Number</u>	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>
7110-00-634-9618 (25"-27" high)	\$21.57	\$21.60	\$22.87

Steel Seat Stool, mechanical height adjustment, infinite seat height adjustment in 6" range, 14" diameter steel seat with recessed hardboard inset, enamel frame.

<u>National Stock Number</u>	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>
7110-00-634-8596	\$57.35	\$57.39	\$60.12

Straight Stools, non-revolving, wood seat, circular foot rest

<u>National Stock Number</u>	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>
7195-00-281-6260	\$27.25	\$33.08	\$29.05

Folding Chairs without arms, gray metal

<u>National Stock Number</u>	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>
7105-00-269-8463	\$11.73	\$11.79	\$13.33

Folding Chairs

<u>National Stock Number</u>	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>
7105-00-663-5659 (with wood seat)	\$22.78	\$22.81	\$23.61

7105-00-663-8475 \$24.88 \$24.89 \$25.71
(with padded seat and back)

Tubular Folding Stools (for use with field desks and in accordance with Military Specification MIL-D-10821-G)

<u>National Stock Number</u>	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>
7105-00-282-0684	\$29.12	\$29.43	\$30.06

Pricing is on a zonal basis. The breakdown of zones follows.

Zone 1 includes:

Alabama, Connecticut, Delaware, District of Columbia, Florida, Georgia, Kentucky, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Puerto Rico, Rhode Island, South Carolina, Tennessee, Vermont, Virgin Islands, Virginia, and West Virginia.

Zone 2 includes:

Arkansas, Illinois, Iowa, Kansas, Louisiana, Michigan, Minnesota, Missouri, Nebraska, New Mexico, Ohio, Oklahoma, Texas, and Wisconsin.

Zone 3 includes:

Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, North Dakota, Utah, Oregon, South Dakota, Washington, and Wyoming.

DoD Point of Contact: Gerri Marrow, 3FNOS-CO, (703) 305-5266

Proudly Presenting: the DoD Packaged Room Program

The GSA/National Furniture Center proudly presents its DoD Packaged Room Program, available under Federal Supply Schedule 71, Part II, Section H. This program allows any customer to procure fully-furnished, design-coordinated rooms (including furniture items, carpet, wall art, window treatments and accessories). Created to facilitate the DoD "Quality of Life" initiative, this program allows customers to benefit from easy ordering and turn-key service. One Order, from One Supplier, under One NSN, will schedule coordinated delivery and installation of a package of quality furniture items from America's leading manufacturers.

Eight contracts have been awarded under this schedule:
(Cont'd next page)

American of Martinsville of Martinsville, VA
Phone: (540) 632-2061

MASCO Contract Furniture of Kensington, MD
Phone: (301) 564-1112

ADM International, Inc. of Chicago, IL
Phone: (312) 774-2400

Thomasville Furniture Industries of Thomasville, NC
Phone: (910) 476-2166

Capitol Furniture Co. of Fort Lauderdale, FL
Phone: (954) 485-5000

Additional awards will be made within the next few weeks. It is anticipated that contract literature will be available within the next 45 days.

Configuration, Inc. of Washington, DC
Phone: (202) 544-0405

Orders may be placed directly with the vendors, through the NFC Express Desk Fax: (703) 305-7934, or through the Internet, at the address: Express.desk@gsa.gov. Orders should be marked "Packaged Room."

Furniture by Thurston of Grass Valley, CA
Phone: (916) 272-4331

KLN Steel Products Co. of San Antonio, TX
Phone: (800) 624-9101

For additional information, call the contractors direct, or call the NFC at (703) 305- 7003.

Half-Price Sale On Various Furniture Items

The National Furniture Center is currently offering a limited quantity of the furniture items listed below, at a 50% markdown price:

To obtain these items at the above sale prices, a SF 344 or GSA Form 1348 must be used, citing Advice Code "2B." Forms can be faxed to (703) 305-6932, or mailed to:

**The National Furniture Center
1941 Jefferson Davis Highway
3FN-CO / Room 403
Arlington, VA 22202**

For further information, contact: Toni Jones, (703) 305-7132

Office Supplies and Paper Products

New Skilcraft® Product In a Rainbow of Colors!

Multi-Color Packs of Self-Stick Removable Note Pads Now Available !

Yellow, blue, pink, and green note pads, all in one convenient package! Each box contains three, 2" x 3" pads of each eye-catching color. These indispensable self-stick removable notes are made with 100% recycled paper, including 20% post-consumer material. Adhesive backs allow each sheet to attach to almost any surface and to be removed without leaving a mark! Each pad contains 100 sheets. This product is manufactured by the Association for the Blind and Visually Impaired - Goodwill Industries of Greater Rochester, New York, a NIB-affiliated agency that employs people who are blind and who also may have other disabilities.

Multi-color Pack

7530-01-398-2660 - 12 pads/box (Each box contains 3 pads of each color.).....\$2.77/DZ



The 2" x 3" Self-stick Removable Pads may also be ordered in packs of one color only by using the following NSNs:

7530-01-207-4353 - Pink, 12 pads/box.....\$3.00/DZ

7530-01-207-4355 - Green, 12 pads/box\$3.00/DZ

7530-01-207-4354 - Blue, 12 pads/box.....\$3.00/DZ

7530-01-207-4356 - Yellow, 12 pads/box\$3.60/DZ

Order through FEDSTRIP/MILSTRIP or MUFFIN requisitioning or your Customer Supply Center. For more information about SKILCRAFT® products call NIB Customer Service 1-800-433-2304. **GSA Contact: Glen Van Boven, (212) 264-8207.**

High-Quality Computer Paper Saves 3 Ways! Low Price... Virtual Jam-Free Performance... Less Printer Down Time

Once again, SKILCRAFT® quality computer tabulating paper is available to GSA buyers. The 20-lb. white bond paper, measuring 9-1/2" x 11" (tears to 8-1/2" x 11"), is single-part and micro-perforated for clean, sharp edges.

It's User-Friendly!

- High-speed printer capability
- Smooth, continuous flatfold paper provides jam-free feeding
- Reduces printer wear and extends ribbon life
- Microperforated - tears off easily
- It's 100% recyclable

It's a Quality Product!

- Guaranteed to run through high-speed printers at 1,200 lines per minute
- Has been tested in high-tech, on-site quality laboratories

It's Computer Paper With Integrity!

- Contains a minimum of 20% post consumer material
- Creates employment opportunities for people who are blind in six NIB-affiliated industries.
- Fulfills mandatory source requirements as established under the Javits-Wagner-O'Day Act

Four-color sell sheets are available through NIB Customer Service. Order computer paper through GSA via FEDSTRIP/MILSTRIP or MUFFIN by referring to the following information:

NSN 7530-00-800-0996

UI - BX (2,500 sheets)

Price: \$22.51/BX

GSA Contact: David St. Louis, (212) 264-3537

Manage Time Easily, Effectively and Efficiently with FSS Ultimate Portable Planners and Organizers

New Line Additions and Refills Now Available... Order Today!

Let's face it. The heavy workloads, tight schedules, and multitudinous tasks we all face require careful planning and swift action to be accomplished.

No problem!

FSS planners and organizers by Productivity Plus, Inc. provide everything you need at a glance to better organize time and increase productivity. They include: 1-1/4" ring binders, 12-month Calendars (Starting at time of purchase), 62-day Daily Planner sections, Goal forms, Communication records, Planning schedules, Delegation records, Planning schedules, Subject writing forms, Graph paper, 1-5 Tab files, A-Z files, Note pads, Card holders, and Self instruction booklet.

Ultimate Organizers and Portable Planners come in two handy sizes, Desk and Travel, with quality construction including smooth leather-like Diablo vinyl, with hand-stitched edging and plated corners. Sizes: (1) Travel, 5-1/2" x 8-1/2", to fit most brief cases and (2) Desk, 8-1/2" x 11", to accommodate standard size papers. All those features and still they are so much cheaper than comparable products in private sector stores.

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>Price</u>
<i>Open Organizers</i>			
7530-01-283-5563	Woodland Camouflage	5-1/2"x 8-1/2"	\$32.24
7530-01-308-7293	Black	5-1/2"x 8-1/2"	\$32.24
7530-01-281-0768	Burgundy	5-1/2"x 8-1/2"	\$32.24
7530-01-280-3589	Brown	5-1/2"x 8-1/2"	\$32.24
7530-01-280-2538	Burgundy	8-1/2" x 11"	\$41.24
7530-01-280-5522	Brown	8-1/2" x 11"	\$41.24

Zipper Organizers:

7530-01-332-3968	Woodland Camouflage	5-1/2" x 8-1/2"	\$42.74
7530-01-332-1560	Burgundy	5-1/2" x 8-1/2"	\$42.74

NEW Zipper Organizers

7530-01-332-1561	Burgundy	8-1/2" x 11 "	\$51.75
7530-01-366-5856	Black	5-1/2" x 8-1/2"	\$42.74

Refills

<u>NSN</u>	<u>Refills for:</u>	<u>Price</u>
7510-01-280-2524	Communication Records for Desk styles	\$10.16
7510-01-280-8738	Daily Plans for Travel styles	\$7.81
7510-01-377-3454	Annual Pack for Desk styles	\$39.18
7510-01-377-4544	Annual Pack for Travel styles	\$28.99
7510-01-381-5910	1997 Calendar for Desk styles	\$4.67
7510-01-381-5835	1997 Calendar for Travel styles	\$3.89

U/I - EA. Order from Stock through FEDSTRIP/MILSTRIP and MUFFIN. Or, point, click and shop with new GSA Advantage!. Additional refill materials and other models are available through Schedule 75, Part II, Section A: Contract #GS-14F-9729C (Call Ultimate Organizers at 1-800-872-0232). **GSA Contact: David St. Louis, (212) 264-3537**

Maximum Impact... Minimum Bother SKILCRAFT® Transparency Film For Use With Plain Paper Copiers!

Three varieties of Transparency Film give your presentations MAXIMUM IMPACT! Easy to use - just place the transparency film in your copier paper tray instead of regular paper. Operate your copier in the normal way and out come clear, easy-to-read presentation visuals...text or graphics. It's that easy! Manufactured by people who are blind at Industries of the Blind, Inc., an NIB-affiliated industry in Greensboro, North Carolina, using materials from the 3M Corporation. Available in three attractive varieties: clear, color assortment, and clear with a removable stripe. This exciting new product provides the following features:

- Black image on clear or black image on assorted colors
- Reliable feeding
- Water-based, low solvent coating
- 100 sheets per box
- Limited warranty
- Size: 8-1/2" x 11" (215 mm x 279 mm)

Mail, phone, or FAX orders using FEDSTRIP, MILSTRIP, OR MUFFIN or order through your local Customer Supply Center. This product meets the mandatory source requirements of the Javits-Wagner-O'Day (JWOD) program. Refer to the following NSNs when ordering Transparency Film:

7530-01-386-2356 - Clear	\$15.56/BX
7530-01-386-2371 - Color assortment	\$19.95/BX
7530-01-386-2376 - Clear with a removable strip	\$18.70/BX

Color flyers are available! To find out more about SKILCRAFT® products or the JWOD program, contact NIB Customer Service at 1-800-433-2304. **GSA Contact: Glen Van Boven, (212)264-8207.**

Shipping Fragile Items? Use FSS Bubble Wrap!

Save the fragile item from breakage in shipping and save money with FSS Bubble Wrap. This cushioning material is made of flexible closed cell plastic film for a variety of packaging uses. Material is sealable, noncorrosive and designed for a wide variety of short shipping cycle applications. Moreover, it is very low in price.

The nominal thickness is 1/8" to 1/4". Roll dimensions: 16" wide x 9' long. It contains a minimum of 30% recycled plastic, including a minimum of 15% post consumer recovered plastic.

U/I - PG (12 rolls).

NSN: 8135-01-381-6525 \$16.51

NOTE: The April issue of MarkeTips, on page 10, incorrectly listed this item at \$ 6.51.

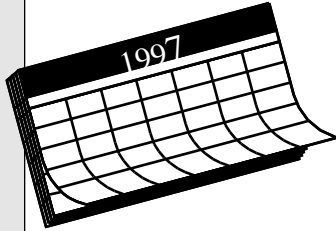
Contact: Glen Van Boven (212) 264-8207

SKILCRAFT'S® Clam Clips Keep Your Papers Together

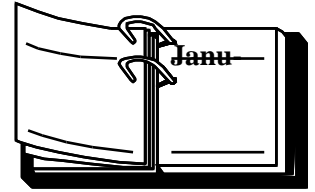
Clam Clips take care of keeping papers together! This unique paper fastening system offers reusable clips that won't damage documents in three convenient sizes: 20 page, 40 page, and 60 page. Choose the convenient hand-held dispenser or the desk-top dispenser. Refer to the following NSNs when ordering Clam Clip supplies:

	<u>U/I</u>	<u>Price</u>
Clam Clip Dispensers		
7510-01-392-6964 - Small - #20	DZ	\$30.90
7510-01-317-4220 - Medium - #40	DZ	\$30.15
7510-01-392-6965 - Large - #60	DZ	\$40.71
7510-01-317-4219 - Desk-Top	EA	\$12.47
Clam Clip Refills		
7510-01-392-6512 - #20, box of 50	BX	\$2.44
7510-01-317-4228 - #40, box of 50	BX	\$2.26
7510-01-392-6513 - #60, box of 35	BX	\$2.42

Mail, phone, or FAX orders using FEDSTRIP, MILSTRIP, or MUFFIN or order through your local Customer Supply Center. **GSA Contact: Albert Viscione, (212) 264-4887.**



1997 Calendars



It's
Not
Too
Early
To
Get
Your
Order
In
For
These
Handy
Wall,
Desk,
and
Pocket
Calendars

<u>1997 STOCK NUMBER</u>	<u>U/I</u>	<u>PRICE</u>	<u>1996 NSN</u>	<u>DESCRIPTION</u>
CALENDAR PADS, TYPE II				
7510-01-363-4997	EA	\$1.58	7510-01-363-4996	FLIPOVER PADS 3-5/8" x 5-7/8" EXECUTIVE
JWOD/NIB/NISH Mandatory Source				
CALENDAR PADS, TYPE I				
7510-01-363-3705	EA	\$1.27	7510-01-363-3704	FLIPOVER PADS 3" x 3-5/8"
JWOD/NIB/NISH Mandatory Source				
POCKET PLANNING SET & REFILL				
7510-01-363-5001	SE	\$3.15	7510-01-363-5000	POCKET SIZE LOOSE LEAF MEMORANDUM BOOK & DIARIES
JWOD/NIB/NISH Mandatory Source				
LOOSE LEAF APPOINT BOOK REFILL				
7530-01-363-6707	EA	\$2.36	7530-01-363-6706	REFILL, APPOINTMENT BOOK FOR USE WITH WITH BINDER NSN 7510-00-285-1765
JWOD/NIB/NISH Mandatory Source				
Contact Albert Viscione, (212) 264-4887				

WALL CALENDAR				
7510-01-337-4707	PG	\$3.29	7510-01-337-4706	DISPLAY 3 MONTHS AT A TIME, SIZE 11-5/8" x 8-7/8"
UNICOR Mandatory Source (10 per PG)				
ACTIVITY SCHEDULE				
7540-01-337-4703	PG	\$2.87	7540-01-337-4702	ACTIVITY SCHEDULE (# OF 67) MONTHLY SHEETS, SIZE 8-1/2" x 11"
UNICOR Mandatory Source (10 per PG)				
WEEKLY APPOINTMENT BOOK				
7530-01-337-4698	EA	\$2.15	7530-01-337-4697	COMPACT APPOINTMENT GUIDE, TWO PAGES DISPLAY AN ENTIRE WEEK. SIZE 11" x 8-1/2"
UNICOR Mandatory Source				
CALENDAR BLOTTER, TYPE III				
7510-01-337-4712	EA	\$1.80	7510-01-337-4711	CALENDAR PAD, BLOTTER SIZE 17" x 22" MONTHLY SHEETS RULED AND SQUARED FOR EACH DAY. (BLOTTER 19x24 NSN 7520-00-224-7238)
UNICOR Mandatory Source				

Contact: Betty King (703) 305-7927.

Acquisition Management Center

Schedules Program Declares "Victory Over Red Tape"

As a result of the National Performance Review and the Federal Acquisition Streamlining Act, the Federal Supply Service found ways to reform the Federal Supply Schedule Program that makes buying easier for all customers. To explain all the new changes to the Schedules program, we recently produced a video titled "Victory Over Red Tape," which we are distributing to our Schedule customers. You can request a copy of the video by faxing your name and address to us on the coupon which is included at the end of this article.

The following letter from Frank P. Pugliese, Jr., the FSS Commissioner, along with the single page "Best Value" Statement, is being included with the video and is reproduced below for your information.

■ GSA FEDERAL SUPPLY SERVICE

WASHINGTON, DC 20406

May 7, 1996

Dear Valued Customer:

The General Services Administration (GSA), Federal Supply Service (FSS), provides Federal customers with commercial products and services through several programs. FSS is committed to being the provider of choice for Federal customers. FSS is working harder at making procurement easier, and prices more competitive. To meet those challenges, revolutionary changes have come to the FSS Federal Supply Schedule Program. These changes have added more value, opened the Schedules program to market place thinking, and introduced a best value approach to purchasing.

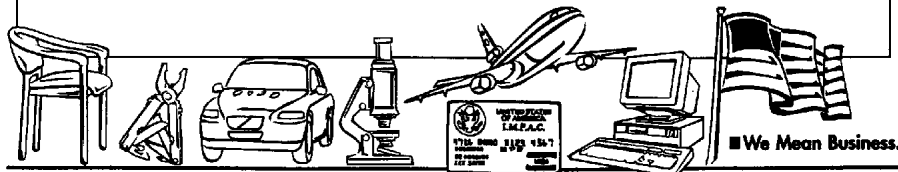
Procurement is often looked upon as a function where the objective is to get the lowest price for goods and services. Yet lowest price may not be the true picture of best value. Often overlooked is the total overall cost of the procurement. Best value includes not only the price paid for goods or services, but also the administrative costs and time incurred in obtaining those goods and services for your customers.

For your convenience, enclosed is a video covering the many new changes to the Federal Supply Schedule Program. The Schedule Program offers you a **BEST VALUE** alternative for obtaining commercial products and services. FSS will continue to seek commercial practices that will add even more value to all of our programs, for our customer.

Sincerely,


Frank P. Pugliese, Jr.
Commissioner

Enclosure



■ We Mean Business.

FURNITURE ■ TOOLS ■ AUTOMOTIVE/FLEET ■ SCIENTIFIC EQUIPMENT ■ TRAVEL ■ IMPAC CARD ■ ADP ■ GENERAL PRODUCTS
OFFICE PRODUCTS ■ PROPERTY MANAGEMENT ■ OFFICE EQUIPMENT ■ PAINTS AND CHEMICALS ■ TRANSPORTATION AUDITS

GENERAL SERVICES ADMINISTRATION -- FEDERAL SUPPLY SERVICE
BEST VALUE BY CUTTING RED TAPE

The administrative costs of placing a schedule order is significantly lower than open market contracting and purchasing. Open market costs can include:

- search for sources
- the development of technical documents
- travel time
- bids/offers evaluation
- the preparation of purchase orders
- financing
- transportation
- contract administration
- quality assurance

Federal Supply Schedules make it possible for your staff to go to the store without leaving their desk.

The ordering procedures have been simplified to empower Federal agencies, cut through red tape, and drastically reduce paperwork. The procedures provide an even greater ease and simplicity than permitted under the new Federal Acquisition Streamlining Act.

GSA has already determined the prices to be fair and reasonable. Customers can use their own discretion in selecting those supplies and services needed. Customers now have the freedom:

- to place orders under \$2,500 with any schedule contractor of their choice
- orders over \$2,500: -- consider products/prices in a GSA MAS automated information system or -- review at least three (3) price lists

Agencies are encouraged to keep documentation to a minimum. The new schedule ordering procedures emphasize customer discretion and less paperwork, saving customers time and money. These changes make schedule purchasing even easier than the new micropurchase techniques!

To maximize item visibility and ease ordering, GSA developed *GSA Advantage!* (<http://www.gsa.gov>) a simplified electronic ordering system for customer access to a full range of GSA supplies and services. Eventually, all Federal Supply Schedule products will be visible on *GSA Advantage!* Expansion of *GSA Advantage!* will continue until complete electronic supply support is in place for customers to find and order what they need. Credit card are accepted.

Another new feature is expedited delivery. Contracts identify items that can be delivered faster than normal, identify the expedited delivery time, and identify items that can be delivered overnight or within 2 days.

To bring even more value, choices, and convenience to our customers, maximum order limitations are being removed from Federal Supply Schedules. This commercial practice will allow Federal Supply Schedule contractors to accept any size order. To help customers determine when to seek a price reduction, a maximum order level has been established in each schedule. Customers are encouraged to contact contractors for price reductions when this level is reached before placing their order.

Customers are our number one priority. GSA will continue open communications with our customers through Interagency meetings, Marketip Articles, brochures, and newsletters. In addition, we have open lines of communication with our vendors to bring you the latest technology.

Each of these value-added improvements enables Federal Supply Schedule customers to:

- obtain over 4 million commercial items
- utilize commercial buying practices
- significantly reduce the time /cost of buying
- devote more of their resources on their primary missions

For more information on the Federal Supply Schedules Program call (703)305-6566.

If your agency would like to receive a copy of the video "Victory Over Red Tape," please fill out the coupon below and FAX it to us at (703) 305-6594. And thank you for your interest in the Federal Supply Schedule Program.

Agency Name: _____

Attention To: _____

Address: _____

Coming Soon...

Cost-per-Copy (CPC) and Flat Rate Monthly Fee

(a copying alternative from the Federal Supply Service)
Integrated Under Multiple Award Schedule FSC Group 36, Part IV- -
Copying Equipment Supplies and Services

Effective October 1, 1996, the Cost-Per-Copy (CPC) and Flat Rate Monthly Fee will be available under Federal Supply Schedule, FSC 36, Part IV, Copying Equipment, Supplies and Services. The CPC Program charges you for each copy that is produced, whereas the Flat Rate Monthly Fee charges one set price per month (depending on the copier selected), regardless of how many copies are produced. Under both of these programs the contractor provides the copiers, all consumable supplies (except paper), maintenance, and repair services.

Both of these Programs are designed to bring efficiency and economy to your reprographic program. Agencies that want to save money in their copier programs and have a large concentration of copiers in close proximity; e.g., the same building, adjacent building or within a complex should use one of our Programs. One of the most appealing features of the CPC Program, besides the price, is the amount of administrative time eliminated by not having to process repair and maintenance orders, repetitive ordering and stocking large amounts of varied consumable supplies.

CPC and the Flat Rate Monthly Fee under the Multiple Award Schedule (MAS) Program allow you the ability to "one-stop shop" for your reprographic needs, while at the same time provides you with a large selection of contractors that will furnish your agency with state of the art equipment. Other valuable benefits associated with the MAS Program include: the ability to choose between the Cost-per-Copy and the Flat Rate Monthly Fee and select the service response time for non-critical equipment. All of these benefits, allow you to tailor your copier program to better meet the specific needs of your agency. Order directly from our vendors. It is quick and easy!

For more information on CPC and Flat Rate Monthly Fee, please contact Bernard (Mike) King (703) 305-5888 or Theresa Williams (703) 305-6692. **Contact Point: Kimberley Ferlazzo Ricci (703) 305-6281.**

Now You Can Reach the NCSC On the Internet !

National Customer Service Center (NCSC) customers who have access to Electronic Mail may use the INTERNET to report discrepancies or problems with FSS wholesale supply requisitions. Our overseas customers are finding the INTERNET especially helpful because of time zone differences. Supply Technicians at the NCSC provide discrepancy resolution and other informational responses to the INTERNET customer via Electronic Mail.

The following information should be included when electronically reporting a discrepancy to the NCSC:

Agency name and mailing address
Name of point of contact
Commercial phone number
The 14-digit requisition (document) number
A statement of the problem

The INTERNET address for military customers: rodsn.ncsc@gsa.gov

The INTERNET address for civilian customers: rodsc.ncsc@gsa.gov

You may call the NCSC at 1-800-488-3111 with your problems or questions, reach us via FAX 816-926-6952, or contact us by mail:

GSA National Customer Service Center
1500 E. Bannister
Kansas City, MO 64131

Office and Scientific Equipment

Method of Supply About to Change for Microfiche Readers and Reader Printers

Effective October 1, 1996, the method of supply for Microfiche Readers and Reader Printers will change. Products previously available by National Stock Number (NSN) under the Special Order Program will be available under GSA's Multiple Award Schedule (MAS) Group 67, Part IV Section B- Microphotographic Equipment and Supplies. Under the MAS Program, you will be able to

place your order directly with the vendor. An additional benefit of the MAS Program, is that many of our vendors accept the Governmentwide Purchase Card.

To receive a copy of Federal Supply Schedule Group 67, Part IV, Section B, please call GSA's Centralized Mailing List Service at (817) 334-5215. The mailing list code for this publication is

00SC 6705.

So please note: FEDSTRIP/MILSTRIP orders will not be accepted after October 1, 1996.

For additional information please call the Contracting Officer, Archie Willis on 703-305-6521 or the Contract Specialist, Anita Little on (703) 305-6506.

Tektronix Color Printers - What a Bargain... and It's Not Too Late !

Don't miss this limited time offer to purchase the award-winning Tektronix Phaser™ III PXi Color Printers, new, in original cartons. Print vivid color images on paper up to 12 x 18 inches or transparency. Print from Macs, PCs and workstations on a number of different networks, simultaneously. Print with Adobe's postscript Level 2 software and TekColor™ enhancements. This printer is for engineers/scientists, graphic artists, business persons and others looking for a quality color presentation.

Here are a few of the Main Features: 300 dpi, phase-change ink-jet; PANTONE Color simulations, CIE and TekColor based color matching; 39 resident fonts; drafts in as little as 1 minute and standard color in as little as 2 minutes per page; and plain paper compatible with various grades: .003" to .010" thickness.

These printers are available at a great low price of \$4,990, that's more than a 40 percent savings. Your satisfaction is guaranteed or the product may be returned to GSA within 30 days for a full refund.

Only 15 remaining in stock, order yours before they're gone, use NSN 7045-99-155-5561.

For additional information contact Jeanne E. Deck, (703) 305-3376.

Make no Mistake...We Have the Scientific Equipment You're Looking For !

GSA's Scientific Equipment Division manages a broad range of Scientific Equipment under the Multiple Award Schedules (MAS) Program, which contains products ranging from Laboratory Glass Ware to Spectrometers. If you would like a listing of the Multiple Award Schedules this Division manages, which includes a procurement and technical contact and mailing list code for each schedule, please call Kimberley Ferlazzo Ricci at (703) 305-6281 and leave your name, phone and facsimile numbers.

For technical assistance on any of the scientific equipment this Division manages, call (703) 305-7540. For contracting assistance, call (703) 305-5923.

GSA Contact: Kimberley Ferlazzo Ricci (703) 305-6281.

Of General Interest

Customer Supply Centers Serve All 50 States, Offer Name-Brand Products

Did you know that within the General Services Administration there's a place to obtain quality office supplies in a hurry? Customer Supply Centers (CSCs) serve all 50 states, offering name-brand products--as well as speedy delivery, all at prices that meet or beat local office supply stores.

And ordering is easy! Whether by phone, fax, ROCS, or mail, CSC's stand ready to process orders within 24 hours. So the next time you reach out for that catalog from one of the office supply stores, remember the GSA's Customer Supply Centers! The best choice, hands down, for government employees.

To receive your catalog, call the CSC serving your area:

FRANCONIA, VA: Maryland, Virginia, West Virginia, and the District of Columbia

(703) 557-1186 or 1-800-848-8928

PALMETTO, GA: Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, Puerto Rico, South Carolina, Tennessee and the Virgin Islands

(770) 463-6010

CHICAGO, IL: Illinois, Iowa, Indiana, Michigan, Minnesota, Missouri (St. Louis area only), Ohio, and Wisconsin

(708) 396-3350

BURLINGTON, NJ: Connecticut, Delaware, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont

(215) 656-3892

STOCKTON, CA: Arizona, California, and Nevada

(209) 946-6388

FT. WORTH, TX: Arkansas, Colorado, Kansas, Louisiana, Missouri (except St. Louis area), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Utah, and Wyoming

(817) 334-5387

AUBURN, WA: Idaho, Oregon, and Washington

(206) 931-7478

HONOLULU, HI: Hawaii

Hickam AFB - - (808) 448-8937
Schofield Barracks - - (808) 541-3133

ANCHORAGE, AL: Alaska

(907) 271-4075

Placing Orders Via Retail On-Line Customer Sales (ROCS)

The Office of Distribution Management (FS) had hoped to offer an Internet version of ROCS this Spring, but like many other agencies, we've had to redirect scarce resources. In our case this means focusing on enhancements to GSA Advantage!, which should soon provide an Internet replacement capability for ROCS customers. In the meantime, customers may continue to place CSC orders via their desktop computer using ROCS.

We are dedicated to being your most responsive and cost-effective source of supply, with ordering options by telephone, mail, fax, and ROCS - and we'll keep you posted on when we add our Internet connection.

GSA Creates Separate Policy Office

Areas Affected Include Personal and Real Property, Information Technology

GSA has separated the policy-making functions from operations in personal property, real property, and information technology, and put them into a new GSA organization called the Office of Policy, Planning, and Evaluation (OPPE). This has been done in response to a National Performance Review initiative, and because it makes sense. The purpose is to make sure that governmentwide policy is developed from a governmentwide perspective, considering the needs of everyone involved and avoiding the appearance of potential conflict with GSA operations.

OPPE's primary direction is to work with all stakeholders, inside and outside the Federal Government, using collaborative processes to promote Federal economy and efficiency by developing guidance and facilitating operations. What does this mean? OPPE is going to ask everyone involved to participate in working out legislative proposals, regulations, and guidance, so that these policies will work as well as possible. This policy-making model has worked well in several areas already, and OPPE is putting it into practice in all of its assigned areas. OPPE is also creating ways of developing and

publicizing policy through the Internet and other electronic means.

One excellent example is the forthcoming changes in the travel regulations. An interagency committee spent over a year reviewing the travel rules and identified a long list of improvements. GSA is now issuing the actual regulations, and Congress will shortly begin to consider legislative changes. These changes will make travel much easier and more efficient for travelers, budget, and administrative personnel.

OPPE is now responsible for government-wide policy, legislative, and regulatory issues previously managed by GSA's Federal Supply Service (FSS) as follows:

For personal property, this includes government-wide policy and regulations for utilization, donation, and sales, plus most government-wide regulations concerning supply and logistics. Operation of the utilization, donation, and sales programs remains with FSS.

For vehicles, this includes government-wide policy, regulations, safety, and energy conservation issues, and the Inter-

agency Motor Equipment Management Committee. All matters involving the operation of the Interagency Fleet Management System remain with FSS.

For aircraft, this includes all functions previously performed within the FSS Office of Transportation and Property Management.

For travel and transportation, this includes government-wide policies, procedures, and regulations concerning: Transportation audits and payments; Bulk and small package freight; Household goods shipment; Mail; and Travel, including developing per diem rates.

Management of the actual operations and contracts in all of these areas except mail remains with FSS.

Policy-making responsibilities have also been reassigned to OPPE from the Public Buildings Service, the Information Technology Service, and various other parts of GSA.

Point of contact: Henry Maury
Telephone: (202) 208-7928
Internet: henry.maury@gsa.gov

Changes Announced In Region 3

The responsibility for two Multiple Award Schedules was transferred on June 1, 1996, from the Furniture Commodity Center in Virginia, to the General Procurement Branch in Philadelphia, PA. The two schedules are as follows:

62 PART I, Lighting Fixtures and Lamps -- Household and Quarters Use. Includes floor, table, pole and swag style lamps and lampshades. Mail List Code: 00SC 6201.

71 PART III F: Miscellaneous Furniture -- Hospital Patient Room Furniture. Includes electric and manually adjustable beds, hospital mattresses such as orthopedic and burn, overbed tables, chests of drawers, storage cabinets, dressers, mirrors, wardrobes, arm, geriatric, and convalescent chairs, recliners, and patient service systems. Mail List Code: 00SC 7160.

For more information, contact Patricia Longo on (215) 656-3831.

Other schedules administered by General Procurement Philadelphia include the following:

58 PART III B: Communications Equipment. Includes Professional grade recording and reproducing equipment such as television monitors and cameras, mini-studios, switches and special effects generators, cassettes, cartridges, video disks and reel-to-reel, surveillance cameras, microphones and audio recording equipment. Mail List 00SC 5801.

For more information, contact Lorraine Pappalardo on (215) 656-3831.

58 Part IX: Telecommunications Equipment. Includes underwater sound, radar (except airborne), visible and invisible light communications, signal data and night vision equipment. Mail List 00SC 5802.

For more information, contact Robert Gever on (215)656-3831.

72 Part V: Household and Commercial Furnishings: Includes Draperies, Coordinating bedspreads, cubicle curtains, venetian

and vertical blinds, window shades, drapery hardware and installation services. Mail List 00SC 7207.

For more information, contact Patricia Longo on (215) 656-3831.

72 Part VIII: Household and Office Accessories: Includes wall art, artificial plants and planters. Mail List 00SC 7209

For more information, contact Beth Arnold-Messick on (215) 656-3831.

Property Management

Federal Disposal System (FEDS): Computer & Software Requirements

Interest in the Federal Disposal System (FEDS) is accelerating at a rapid pace. There are currently over 1,200 Federal and state agency users with access codes and passwords needed to access the property management system. Accordingly, we are being asked questions on connectivity and system requirements for hardware and software on a daily basis. The most frequently asked questions, with answers, are printed below:

1. How powerful must my computer be to access FEDS?

--- The size of your computer will depend on the type of communication software being used. If you are using DOS programs, such as Procomm+, A 286 personal computer (PC) is sufficient. However, if you are using a Windows program to communicate with FEDS, a 486 PC with a minimum of 4 megabytes of RAM is recommended.

2. What size modem should I use?

-- Modems should have a BAUD rate between 9600 bits per second (bps) and 28.8K-bps. Anything below a 9600 BAUD rate will be annoyingly slow.

3. What protocol settings should I use to configure my communications software?

-- Protocol settings for the communication software are determined by the modem settings established at the receiving end by GSA. These settings are as follows:

Data Bits: 8
Stop Bits: 1
Parity: None
Duplex: Full

Don't let the parity designation "O" mislead you. The letter "O" means "odd" parity--not "zero" or "none".

4. How should I input the phone number of the asynchronous terminal server to call up FEDS?

-- Federal activities can now dial an 800 number to access the data base containing the nationwide inventory of excess and surplus personal property. The toll free number is 1-800-319-5260. Precede the 10-digit telephone number, including area code, with a "1." Do not separate the parts of the telephone number with a dash or hyphen. Do not use commas in the dial string unless you need to wait for a dial tone in the normal course of dialing the phone number. If you need to use commas, as is the case with credit card dialing, use one comma for every 3 seconds of pause required to get the dial tone.

5. What kind of communications software do I need?

-- Any communications software with a VT 100 emulation package should work. Procomm+ is a common communications package used, and it is available in both the DOS and windows versions. A VT 100 package is also available in Windows 3.1.

6. Must my computer be an IBM compatible, or can I use a Macintosh?

-- Any computer using a VT 100 emulation package can access FEDS.

If you have additional questions regarding FEDS, please call Ms. Marge Rusnak of the Property Management Division at (703) 305-7344.

FBPR POC: R. Marciniak (305-7257)

Attention, Property Officers!

Reporting Property To GSA

Are you tripping over office furniture, office machines, and other items no longer needed to conduct your day-to-day business?

Why use your limited funds to pay storage costs on property you are not using now and will probably not use in the future?

To obtain GSA assistance, excess property should be reported to GSA on a Standard Form (SF) 120, at least 60 days prior to required removal date.

Direct Transfers

Your Federal neighbor in the next office may be able to use your excess property!

A direct transfer can be made between Federal agencies with a minimum amount of paperwork. Based on the original acquisition cost of the property involved, a Standard Form (SF) 122, completed by the receiving agency, may be the only form needed.

Acquiring Excess Property Through GSA

Budgetary restraints have given new importance to excess property. Make your dollars go farther by remembering: excess property is your FIRST source of supply.

Call about our new Electronic Screening. Property located in all areas of the country is now listed on the computer and is available .

If you have new Property Officers, or Property Custodians, GSA will provide guidance in all areas of Property Management.

If you have questions, please call us-- we're here to help you with all your Personal Property needs.

Contact your Regional GSA Property Management Branch today, at these numbers:

GSA Region 1

617-565-7319

GSA Region 2

212-264-2034

GSA Region 3

215-656-3926

GSA Region 4

404-331-5177 Ext 100

GSA Region 5

312-353-6061

GSA Region 6

816-823-3720

GSA Region 7

817-334-3795

GSA Region 8

303-236-7698

GSA Region 9

415-522-3031

GSA Region 10

206-931-7583

National Capitol Region

202-755-0268

GSA Central Office

703-305-5809

Defense Logistics Agency

Hear Ye! Hear Ye! To Err is Human.....

All ye holders of the brand new (and pretty spiffy, in our humble opinion) DLA Customer Assistance Handbook! Please take note of the following corrections:

PAGE I-7: The telephone number for DESEX should be 2271/3191.

PAGE I-7: The telephone number for "Customer Service matters not resolved above" should be 2702.

PAGE I-17: The telephone number for "New Customer Assistance" should be 1-800-692-2087.

PAGE II-28: Requisition status code "CI" should be replaced with "CJ." The definition is correct as stated.

GSA PREFERS RE-REFINED OIL USED IN THEIR VEHICLES!

Do you service GSA vehicles under a cross-service agreement? If so, do you use re-refined oil in the oil changes? In a 1995 letter signed by Lester Gray, Jr., Director, Fleet Management Division for GSA, it states that re-refined oil should be used in Interagency Fleet Management System (IFMS) vehicles when available. This GSA letter specifies that the use of re-refined oil is contingent upon the oil meeting current American Petroleum Institute (API) performance classifications, having the proper grade (i.e., 10W-30 etc.), and having pricing equal to or less than the virgin equivalent.

In complying with the requirements of section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act (RCRA) 42 U.S.C. 6962, Defense Supply Center Richmond (DSCR) awarded a contract for SAE 10W-30 engine oil in accordance with Commercial Item Description (CID) A-A-52039. This engine oil, which is intended for use in administrative type commercial vehicles, contains a 25% minimum re-refined base stock and meets the API SH performance category and the International Lubricant Standardization and Approval Committee (ILSAC) GF-1 Standard. In order to provide the Services with an added level of confidence, all technical data submitted in support of the CID requirements have been reviewed by the U.S. Army Tank-Automotive and Armaments Command, Mobility Technology Center- Belvoir, prior to contract award. Furthermore, the U.S. Army Petroleum Center has endorsed the use of this engine oil as a suitable substitute to engine oil containing virgin base stock and meeting the same CID requirements.

In addition to GSA and the Army Petroleum Center, there are other advocates for the use of re-refined engine oil. As stated in a message from Marine Corps Headquarters, re-refined motor oil meeting the API SH performance classification and ILSAC GF-1 Standard shall be the preferred motor oil for garrison mobile equipment and shall be used in place of virgin motor oil.

Also in support of the use of re-refined oil, the Air Force, Army, and Department of the Interior have all sent out messages regarding the availability of re-refined oil from DSCR. The United States Postal Service has already been a satisfied user of re-refined oil, winning the Presidential Closing the Circle Award for their progress in implementing the use of re-refined motor oil in their fleet. Copies of these messages are available on request.

Re-refined oil may be ordered via MILSTRIP/FEDSTRIP requisitions. This product is available in a box of 12 one-quart bottles (BX), a five gallon container (CO), or a 55 gallon drum (DR) under the following National Stock Numbers (NSNs). Look at the great FY 96 prices!

<u>NSN</u>	<u>Viscosity</u>	<u>U/I</u>	<u>Price</u>
9150-01-413-6897	10W30	BX	\$14.99
9150-01-413-6892	10W30	CO	\$21.24
9150-01-413-6990	10W30	DR	\$181.27

By requisitioning re-refined oil from DSCR, procuring agencies that purchase \$10,000 or more of lubricating oil during a fiscal year, such as GSA, can avoid the costs associated with establish-

ing their own affirmative procurement program. This affirmative procurement program must meet the requirements of section 6002(i) of RCRA, and include a preference program; a promotion program; procedures for obtaining estimates and certification of recovered materials content and for verifying the estimates and certifications; and an annual review and monitoring program. As a free service to DSCR customers, to meet their annual review and monitoring requirement, both the total quantity of lubricating

oil requisitioned, and the quantity of lubricating oil containing re-refined oil can be provided on request.

For additional information, copies of the messages cited in this article, how to obtain a free box of re-refined oil, or a free brochure, please call Mrs. Robin Champ, the DSCR Product Executive for Re-refined Oil, at 1-800-345-6333 or DSN 695-4908.

Why Is That Item From FSC 4020...

... tied around your finger?

Of course!

It's to remind you of the DLA Customer Workshops and Expo in San Antonio, Texas on August 13-14, 1996!

This event features product displays and informational work-

shops that provide practical information to DLA military and civilian customers.

DLA representatives from each part of the agency will be on site to help customers receive the best support possible from the agency.

And best of all, the event is FREE! (Except for your individual per

diem and travel costs, which are the responsibility of your organization.)

For more information call Kevin McKenna at DLA Headquarters, Fort Belvoir, Va., DSN 427-7500/7529, commercial (703) 767-7500/7529.

And If You Are Cruising...

... the World Wide Web, don't forget to check out the DLA Home Page at :

<http://www.supply.dla.mil>

The DLA Home Page is a comprehensive guide to DLA. It's a starting point for anyone interested in interacting with DLA.

You can get information on products and services produced or managed by DLA-- you can even order certain items from us through the Internet!

This Web site also provides you with information about how to reach customer service representatives, product managers and many other knowledgeable DLA personnel.

If you're involved in Federal logistics, the Defense Logistics Agency can help you--find out how on our Home Page.

For more information, call Danielle Rice at DLA Headquarters, (703) 767-7524, DSN 427-7524

Recycled Plastic Product Is Easy to Work With, Too!

Here's a Great Solution for your Lumber Needs!

At a time when maintenance personnel and budgets are diminishing, the need for maintenance-free products is on the rise. The Defense Supply Center, Columbus, has just established 141 National Stock Numbers (NSNs) to the new Federal Stock Class (FSC) 5675, Non-Wooden Lumber. This type of lumber product is made from recycled plastic that was previously destined to be buried on one of our overflowing landfills. Finally a product that helps us close the recycling loop!

Recycled plastic lumber is environmentally friendly as opposed to traditional treated lumber which contains toxins such as copper, chromium and arsenic. Also, treated lumber eventually will

require special disposal procedures because of the toxins.

To offer even greater versatility, recycled plastic lumber is available in three grades (hollow, solid and structural solid). These products are of nominal lumber dimension and come in a wide variety of sizes and lengths. Just a few of the many applications of FSC 5675 are marine docks, bulkheads, boardwalks, fencing, sign posts, animal stalls, etc.

If you are planning to replace a wooden structure that has rotted or splintered due to a hostile environment or has been eaten away by termites or other wood-boring pests, why not replace it once? If you are

designing a new project for a hostile environment, why not consider building it to last? Plastic lumber is easy to work with, too. It can be nailed, screwed, sawed, drilled and routed. No need to worry about knots or boards splitting when nailed. And no need to paint, seal or treat when you are done. These products maintain a clean appearance year after year. The plastic lumber is also waterproof and skid-resistant.

For further information about plastic lumber please contact Van Siegling, DSN 850-4705 or commercial (614) 692-4705.

DLA to Provide Disposal Support to GSA

DLA and the General Services Administration (GSA) have signed a Memorandum of Understanding (MOU) which establishes policies and procedures for the DLA to provide support to GSA for disposing of Federal excess and surplus property. The agreement, signed by Maj. General William P. Hallin, Deputy Director of Material Management at DLA, and Frank P. Pugliese, Jr., Commissioner of GSA's Federal Supply Service, became effective as of January 26, 1996.

Under the provisions of this MOU, DOD standard turn-in procedures (outlined in DOD 4000.25.M.I and DOD 4160.21.M) will be used and the Defense Reutilization and Marketing Offices (DRMOs) will be reimbursed for their services. When turning in excess property, the Federal civil agencies (FCA) will be responsible for delivering the property to the DRMOs; DLA personnel will not pick up property at the holding installation. In addition, the FCA is required to have a valid FEDSTRIP number.

DRMOs reserve the right to return any turn-in for cause such as incorrect documentation, heavy DRMO workload or property not normally accepted.

Once DRMS has accepted accountability of the turned-in property, it will be screened by the same method as all other DOD excess property with one exception.

Property will not be made available to those special program organizations who, because of enabling legislation, may only obtain DOD excess. Such activities include Humanitarian Assistance Programs, Regional Logistical Support Offices and Service Educational Activities.

Please note that DRMOs will not accept, and the Federal civil agencies should not turn in, the following types of property:

Arms, ammunition, explosives, dangerous articles, hazardous property; Federal Supply Class 6505 (drugs, biological and reagents); Subsistence items; Trash and waste material which DLA would have to pay to dispose of; Classified property; Other types of property as agreed to by DLA and the civil agencies.

For more information, please contact Gloria Allred, (616) 961-5952, DSN 932-5952.

Mail Management

July 1 the Date For Major Mailing Changes

For those of us in the mailing industry, the ancient Chinese curse has come true -- We do live in interesting times. Postal Classification Reform took effect on July 1. Are you ready?

But let's back up a minute and recap how we got to this day.

Several years ago, the United States Postal Service (USPS) decided to examine the very basis of the way they do business with their customers. Scores of meetings produced a new classification scheme for mail -- First Class is still First Class but Second has become "Periodicals," and Third/Fourth are now known as "Standard," with other changes to follow for Express Mail, Priority Mail, special services, and the non-profit rate categories.

But the major change is the rationale for giving mailers rate incentives (read: postage discounts) for presorting and barcoding mail. While it used to be that the lion's share of the discount was for presorting, now the emphasis is on automation, especially on the ability of an address to receive a delivery point barcode.

It's really quite simple to understand. USPS processes and delivers 580 million pieces of mail each day. The only way to do this is to rely on high speed, automated equipment to sort as much of this mail as possible and these machines, in turn, rely on mail having delivery point barcodes.

And, to get to the real bottom line of all of this, delivery point barcodes rely on machineable mail pieces with readable addresses that contain all the complete and accurate information necessary to obtain the correct delivery point barcodes. To ensure this, USPS is requiring mailers to take certain steps, such as using the National Change of Address (NCOA) System, endorsing mail for Address Correction Requested, or participating in Address Change Service.

But now, in addition to having a correct barcode, in order to qualify for a discount postage rate, a mail piece must also be prepared for presort according to new regulations. After July 1, there is no rate incentive for nonpresort, barcoded mail.

It's true that if you're paying 32 cents now, life won't necessarily change for you after July 1, except, of course, with deeper discounts for automation mail, people will start asking more frequently why your agency isn't taking advantage of the opportunity to save money and get better service at the same time.

You say you don't know how to get started? There are places to get help. Your first stop should be the local USPS Business Center. USPS is conducting 5,000 classes nationwide to educate customers about the changes. Make sure you're one of those customers.

Postal Customer Councils are also offering training sessions and with them comes the opportunity to network with other mailers in your area who are facing the same challenges you are.

Work with your Account Representative and read trade journals and magazines. Attend the National Postal Forum or MAILCOM in the Fall, if possible.

And, if you're already working with a contractor for third-party worksharing, that contractor should be working with you to improve your addressing, enhancing the qualifying rate for your mail and thus increasing your savings and their profit.

Most importantly, don't overlook the resources in your own chain of command. Your agency mail managers have been planning how your organization as a whole can meet the challenges of Classification Reform and can help you with your individual situations.

Yes, we live in interesting times.

And as long as we're in the mailing industry, we'll never be bored!

GSA Contact: Joan Rau, GSA/MTT, (202) 208-7440; Bill Percival, GSA/MTT, (202) 501-3069; Debbie Smith, GSA/MTT, (202) 501-3848.

JWOD (NIB/NISH)

NISH Agencies Outfit Firefighters, But Supplies Are Available to All Federal Buyers...

Protecting America's forests and woodlands is serious business. Making sure the men and women who conduct this business have the right equipment is just as important. People with severe disabilities employed through the Javits-Wagner-O'Day (JWOD) Program are on the job every day providing firefighters with the right equipment to do their jobs.

People with disabilities employed at Helena Industries in Helena, Montana, and Resource Enterprises in Hartford, Connecticut, produce several items sold through GSA and used by firefighters. Although these items are designed to withstand the rigors of U.S. Forest Service firefighters, they have proven invaluable for just about any kind of heavy-duty use.

UTILITY FIELD PACK

(Field Pack, Canvas)

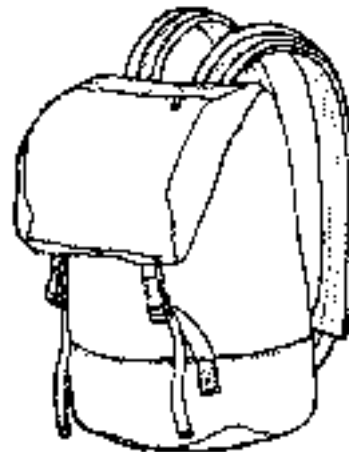
NSN: 8465-00-205-3493

EA \$21.29

Size: 16" tall by 15" wide by 10" deep

Produced by Helena Industries

This tough, oversized field pack features a large reinforced main compartment with a draw string closure. There is a convenient zippered compartment in the top flap, and the shoulder straps and back panels are padded for additional comfort. Its durable 1,000 denier waterproof nylon Cordura fabric, heavy-duty YKK zippers and quality American craftsmanship guarantee long-lasting wear.



This rugged pack is available in forest green with black webbing and is mildew-repellant. Because of its superior quality, Helena Industries also manufactures and sells this pack to professional and volunteer fire companies around the country.

PERSONAL GEAR PACK

(Pack, Personal Gear)

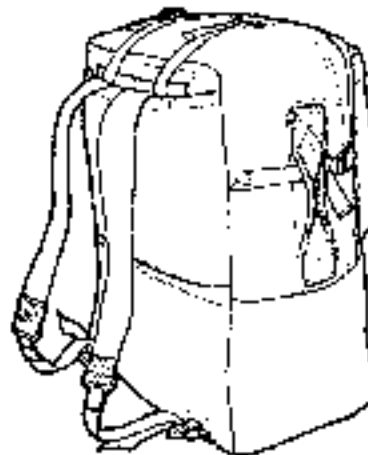
NSN: 8465-01-141-2321

EA \$44.07

Size: 26" tall by 15" wide by 10" deep

Produced by Helena Industries, Inc.

Used by U.S. Forest Service firefighters to carry their personal items, this rugged pack will easily carry a two week supply of clothes, boots, and other personal gear items. There is even a separate internal compartment for a sleeping bag. With its horizontal carrying handle and easily stored shoulder straps, this versatile pack can be used as luggage or as a short distance backpack. Available in red with black webbing, this water resistant pack is constructed with 15 oz. basketweave nylon Cordura fabric and heavy-duty YKK zippers. It also makes an excellent survival gear pack for aircraft and vehicles.



These two packs are just some of the line of products produced by Helena Industries. Their inventory also includes a nylon duck briefcase for the Forest Service and several commercial items. For questions on the features of any of these items, contact Bill Roberts of Helena Industries at (406) 442-8632. **GSA Contact: Linda Schurh, (817) 334-3163, fax (817) 334-8600.**

JWOD Bed Blankets on Sale... Limited Time Only!

Blankets produced by people with disabilities through the Javits-Wagner-Ordway (JWOD) Program have always been a great value. For a limited time only, that value is about to get even better. In partnership with GSA, The Resource Center (the community rehabilitation program that manufactures these blankets) is now offering them **ON SALE!**

Sold under NSN 7210-00-177-4986, this 8' x 6' blanket is white with lengthwise blue, green, pink, and yellow pastel stripes. It features hemmed edges and fabric that is preshrunk, machine washable, and static resistant.

The blankets are sold in packs of one dozen (DZ) and previously sold for \$310.63 or \$25.89 a blanket. Through November of 1996, customers will now pay just \$242.43 per dozen (DZ) or \$20.20 each-- a 22% price reduction! Blankets may be ordered through normal supply channels with the General Products Commodity Center in Ft. Worth, Texas. GSA Contact: Item Manager, Jo Anna Biglieni, phone (817) 334-8675; fax (817) 334-8600.

Environmental Issues

An Environmental Question:

Have You Used Recycled Paint or Do You Know Someone Who Has?

Then CALL US!! We need your help if your answer to the above question is YES!!

GSA, EPA and the Federal Environmental Executive are working in partnership to expand the availability and use of recycled latex paint in Federal agencies. To assist us in this effort, we need to hear from those activities who have used this product. We want to know what you think of the product, what improvements you would suggest, what colors you want and anything else you would like to share with us.

Your input is critical to this process, so don't be shy... contact Barbara Wilson at (415) 522-2829 and let's talk recycled paint.

Travel & Transportation

Travel and Transportation Functions Reorganized

GSA/FSS has reorganized its Travel and Transportation functions to enable GSA's five zonal offices (Washington, D.C.; Atlanta; Kansas City; Fort Worth; and San Francisco) to assume more direct responsibility for the management of GSA's national travel and transportation programs. For you -- our client -- very little will change. Each zone office will continue to offer all the services currently being provided. What will change is that each zone office has been designated to perform additional nationwide program coordinating functions for a particular travel or transportation program. Nationwide GSA Program Coordinators are as follows:

Travel Management Center (TMC) Program

Region 3

Zone Manager: Linwood Goad, 202-755-0250

Freight Account Management Program

Region 4

Zone Manager: Calvin Stevens, 404-331-3133

Household Goods/Freight/STOS Programs

Region 6

Zone Manager: Bill Hobson, 816-823-4646

Transportation and Travel Marketing and Publications Program

Region 7

Zone Manager: Renata Drake, 817-334-2733

Hotel/Motel Program

Region 9

Zone Manager: Lea Duval, 415-522-2845

GSA's Services Acquisition Center (703-305-7261) will continue the following programs:

Airline City-Pair Contracts

Jeff Koses, 703-305-3051

Contractor-Issued Travel Charge Card (American Express)

Darlana Bikowski, 703-305-5865

Small-Package Express Contracting Roles

Alexandra Walter, 703-305-6747

For more information, please contact the above Zone Offices or contact Renata Drake at 817-334-2733.

T & T Marketing, Pubs Program Set

The new Transportation and Travel (T&T) Marketing and Publications Program Office in Fort Worth, Texas, will be responsible for coordinating and promoting all Federal Supply Service (FSS) travel and transportation programs. This new program will involve revising and/or enhancing T&T publications now in circulation, as well as developing new brochures and pamphlets for publicizing the various travel, household goods, and transportation programs available for GSA's customers. This office will also coordinate seminars and training on a nationwide level for the travel, household goods, and transportation programs. For further information contact Renata Drake, Chief, Travel and Transportation, (817) 334-2733.

Office of Transportation Audits Workshop Calendar for 1996

“TRANSPORTATION AUDITS PROCEDURES”
and
“TRAFFIC AND TRAVEL MANAGEMENT”

The Office of Transportation Audits invites you to a workshop for Government employees who arrange travel, ship freight and household goods, issue Government Bills of Lading or Government Transportation Requests, and process or pay transportation bills. Obtain the latest information on:

Prepayment Audit of Transportation Bills
Submission of Paid Transportation Bills for Audit
Airline City-Pair Contracts
Procedures for Handling Unused Airline Tickets
Travel Management Centers
Hotel/Motel Program
Government Car Rental Program

Small Package Contract Services
American Express Charge Cards and ATM Services
Shipping Household Goods
Freight Rates and Routing
GBL and GTR Processing
And more. . .

JOIN US AT ONE OF THESE LOCATIONS:

July 23-24, 1996 Washington, DC
August 1996 Seattle, Washington
September 1996 Kansas City, Missouri

FOR FURTHER INFORMATION CALL: Peggie Poss on (404) 730-9683 or Christine Stewart on (202) 501-4022 or E-Mail at Peggie.Poss@gsa.gov or Christine.Stewart@gsa.gov

Have a Problem ?
Need Information ?

The FSS National Customer Service Center Can Help !

Call Toll-Free: 1-800-488-3111

GSA Interagency Training Center

Schedule Set for 4th Quarter FY96 Supply Classes

Featured Topics Include: FEDSTRIP/MILSTRIP, Federal Supply Management: Policies and Procedures, Inventory Management, and Storage and Materials Handling. See schedule below.

FEDSTRIP (Course #1600)

Cost: \$380.00

1600-10	8/12-16/96	Washington, DC
1600-11	8/19-23/96	Atlanta, GA
1600-12	9/9-13/96	Ft. Worth, TX
1600-13	9/23-27/96	Washington, DC

Federal Supply Management: Policies and Procedures (Course #1620)

Cost: \$380.00

1620-09	7/22-26/96	Washington, DC
1620-10	8/19-23/96	Washington, DC
1620-11	8/26-30/96	Denver, CO
1620-12	9/9-13/96	Washington, DC
1620-13	9/30-10/4/96	San Francisco, CA

Inventory Management (Course #1640)

Cost: \$380.00

1640-09	7/8-12/96	Philadelphia, PA
1640-10	7/15-19/96	Washington, DC
1640-11	8/12-16/96	Ft. Worth, TX
1640-12	8/19-23/96	Washington, DC
1640-13	9/9-13/96	Seattle, WA
1640-14	9/23-27/96	Washington, DC

MILSTRIP (Course #1660)

Cost: \$380.00

1660-13	7/22-26/96	San Diego, CA
1660-14	8/12-16/96	Washington, DC
1660-15	8/19-23/96	Chicago, IL
1660-16	9/9-13/96	Washington, DC
1660-17	9/23-27/96	Boston, MA

Storage and Materials Handling (Course #1680)

Cost: \$380.00

1680-13	7/8-12/96	Washington, DC
1680-14	7/22-26/96	San Francisco, CA
1680-15	8/5-9/96	Washington, DC
1680-16	8/19-23/96	Kansas City, MO
1680-17	9/9-13/96	Washington, DC
1680-18	9/16-20/96	Chicago, IL

**For information please call Janet Wood on
(703) 603-3264, or fax (703) 603-3258.**

UNICOR

UNICOR Assembled Tool Kits Get the Job Done

Each time you reach for your tool kit, you probably don't realize the work that went into assembling it for you. The Federal government puts a lot of effort into specifying the best tools for its workers. Putting them all together into one package is the effort of UNICOR.

Specialized tool kits for just about any job are offered through the GSA Supply Catalog. An increasing number of them are now being assembled by UNICOR. Whether you are an electrician, a telephone worker or even a sheet metalworker, your tool kits have come together with the help of quality conscious UNICOR workers.

UNICOR's Sheet Metalworker's tool kit is a medley of the most used tools in this field. It includes everything needed to bend, cut, punch, rivet or solder several different gauges of sheet metal. UNICOR even manufactures the heavy duty metal tool chest that the kit comes in. You can see all of the contents of this handy kit illustrated on page 864 of your Spring 96 GSA Supply Catalog.

Sheet Metalworker's Tool Kit, 5180-00-596-1510
Price: \$1,487.40

Electricians won't be shocked to learn that UNICOR provides the labor to assemble their tool kits. Whether it's the regular electrician's kit or the telephone worker's electrical kit, UNICOR goes to great lengths to acquire and assemble the best tools available. The telephone worker's kit contains specialized tools like a test set and electronic equipment alignment tools. For detailed descriptions of these kits see pages 836 and 838 of your supply catalog.

Electrician's Tool Kit, 5180-00-356-4602
Price: \$2,930.58

Telephone Electrician's Tool Kit, 5180-00-408-1863
Price: \$811.58

Telephone Terminal Tool Kit 5180-00-408-1881
Price: \$1,376.18

These kits comprise tools manufactured with first rate materials and workmanship. They meet all applicable federal and military standards. They are then shipped to UNICOR facilities to be sorted, assembled, packaged and then shipped out to GSA customers around the world.

To learn more about UNICOR and their labor capabilities, call the Customer Service Center at (800) 827-3168, or visit our

home page on the World Wide Web. Our address is <http://www.unicor.gov>.

UNICOR Federal Prison Industries, Inc. is a Government-owned corporation established in 1934 as part of the Federal Bureau of Prisons. Since its beginning, UNICOR has been a unique corporation. While its primary mission is to train, educate and employ inmates, the benefits to you are high quality products and services at a competitive price. The corporation is a self-sustaining correctional program and receives no congressional appropriations for its operating funds. If you would like to learn more about UNICOR's products and services call the Customer Service Center at (800) 827-3168, or e-mail us at custserv@central.unicor.gov.

TRADE EXPO WEST REMINDER

Remember - UNICOR's Trade Expo West 96 will be July 24 & 25 at the Moscone Center in San Francisco. UNICOR will display several new product lines, including new lines of office furniture. Several informative seminars will be offered as well as a presentation of UNICOR's electronic catalog on the Internet and exciting motivational super sessions. Also, you can talk with UNICOR's Chief Operating Officer, Steve Schwalb, at a reception coffee each morning. All trade show events are free. For more information call (202) 508-TIPS.

Problems with MUFFIN ?

**Call the MUFFIN Help
Desk at
(703) 305-7200**

CSD Seminars

Customer Service Directors in the following regions will conduct FSS Information Seminars for local customers. While our target audience is new employees in supply and procurement/contracting, updated material will be presented that may be of use to experienced personnel. The following are tentative dates and locations. Exact dates and locations will be announced in regional mailings. **Seminars are free; however, lodging and transportation, if required, are the responsibility of the attending agency.**

SUBJECTS INCLUDE:

- FEDSTRIP/MILSTRIP Requisitioning
- GSA Supply Sources and Services
- Customer Supply Centers
- Fleet Management
- Property Utilization/Donation/Sales
- Traffic and Travel Management
- Discrepancy Reporting Procedures
- SCIT Tools Program
- Contract Administration*
- Customer Service Program
- Federal Supply Schedules
- MUFFIN--Multi-Use File for Inter-agency News (Demonstration)
- Industrial Products Center
- Personal Property/Design Center
- GSA Advantage!

PACIFIC RIM REGION

**Arizona, California, Nevada,
Pacific and Far East**

Locations	Dates
Los Angeles, CA*	July 23, 1996
Reno, NV**	July 24, 1996
Sacramento, CA**	July 31, 1996
San Francisco, CA**	August 8, 1996
Oxnard, CA*	August 8, 1996
Redding, CA**	August 14, 1996
Las Vegas, NV*	September 17, 1996

* Contact: William Eason or Dilys Sunabe at (213) 526-7500.

** Contact: Bill Rinehart at (415) 522-2786.

SOUTHEAST REGION

**Alabama, Florida, Georgia, Kentucky,
Mississippi, North Carolina,
South Carolina, and Tennessee**

Locations	Dates
Olympics in Atlanta	July 19 - August 4
Para-Olympics in Atlanta	Aug 16 - 27
Atlanta, GA	September 1996

Contact: Adrian Finney, (404) 331-3026

NORTHWEST/ARCTIC REGION

Alaska, Idaho, Oregon, and Washington

Locations.....	Dates
Juneau, AK.....	July 1996
Olympia, WA	July 1996
Sandpoint, ID	August 1996
Medford, OR.....	August 1996
Idaho Falls, ID	September 1996

Contact: Washington, Oregon, Idaho - Bernie Kuehn, or Patti Lanzetti, (206) 931-7023, FAX (206) 931-7203

Contact: Alaska - Don Beadle, (907) 271-4298, FAX (907) 271-4297

MID-ATLANTIC REGION

**Delaware; Pennsylvania; Maryland;
Virginia; West Virginia; District of**

Columbia; Prince Georges & Montgomery counties, MD; Fairfax, Loudoun, Prince William, Arlington counties and the cities of Fairfax, Falls Church, and Alexandria, VA

Locations.....	Dates
Philadelphia, PA.....	August 8, 1996
Washington, DC.....	September 1996
Richmond, VA.....	September 1996
Norfolk, VA.....	October 1996

Contact: Washington, DC area: Cheryl Murray-Jackson, Janeice Burns, Johnetta Edwards, Robbie Robinson, Willie Mills, Tony A. King - (202) 755-0320

Eastern Pennsylvania: Christopher Bennethum - (215) 656-3888

Western Pennsylvania & West Virginia: Judy McCoy - (412) 644-4854.

Maryland & Delaware: Hazel Radford - (410) 962-4422. Virginia: Betty Drueke - (757) 441-6510

GREAT LAKES REGION

Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin

Locations	Dates
Chicago, IL.....	July 30, 1996
Minneapolis, MN	August 14, 1996

Contact: Marketing Division, (312) 353-7549

NEW ENGLAND REGION

Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont

Locations.....	Dates
Augusta, ME	July 23, 1996
Manchester, NH	August 21, 1996
Springfield, MA	August 28, 1996
BOSTON, MA*	September 1996

*Annual Customer Fair/Expo

Contact: Pam Lapointe (617) 565-7302 or Bob Cobbett (617) 565-7303

ROCKY MOUNTAIN REGION

Colorado, Montana, North Dakota, South Dakota, Utah, and Wyoming

Locations	Dates
Cheyenne, WY	September 1996

Contact: Tony Del Vecchio or Sam Livengood, (303) 236-7546/7543

GREATER SOUTHWEST REGION

Arkansas, Louisiana, New Mexico, Oklahoma, and Texas

Locations	Dates
Oklahoma City, OK.....	July 1996
El Paso, TX	August 1996
San Antonio, TX	September 1996
Shreveport, LA.....	October 1996
Austin, TX.....	November 1996
Tulsa, OK	December 1996
Corpus Christie, TX	Januaru 1997
Little Rock, AR	February 1997
Houston, TX.....	March 1997
Albuquerque, NM	April 1997
New Orleans, LA	May 1997

Contact: Betty Russell, (817) 334-2892

Got a Problem? Need Help?...

Our Customer Service Directors (CSDs) stand ready to help you resolve your supply problems, explain the many GSA/FSS programs designed to save you time and money, and assist you in obtaining necessary service. They are as near as your phone and ready to support your needs. For your convenience, their numbers are listed below.

Region	Phone Number	Region	Phone Number
AK - Anchorage	(907) 271-4298	MA - Boston.....	(617) 565-7302
AZ - Phoenix	(602) 379-6619	MD - Baltimore	(410) 962-4422
CA - Bell	(213) 526-7500	MO - Kansas City	(816) 823-1240
CA - San Diego	(619) 235-4706		or 926-5548
CA - San Francisco	(415) 522-2784	NY - New York	(212) 264-3592
CO - Denver	(303) 236-7546/7543	PA - Oakdale	(412) 644-4854
DC -Washington	(202) 755-0320	PA - Philadelphia	(215) 656-3888
FL - Pensacola.....	(904) 444-9175	TX - Ft Worth.....	(817) 334-2892
GA -Atlanta.....	(404) 331-3026	TX - San Antonio	(210) 229-6119
IL - Chicago,	(312) 353-7549	VA - Chesapeake	(804) 441-3115
		WA - Auburn	(206) 931-7023

Overseas:

Europe, Northern Africa, and the Middle East - Frankfurt, Germany DSN 330-6085/7985
 International Direct Dial 011-49-69-699-7985/6085
 Pacific and Far East - Honolulu, Hawaii. (808) 541-1776, DSN 438-4960
 Latin America, South America, and Central America.(817) 334-2892



**FSS Can Provide All Your
ADP Equipment and
Software Needs...**

A Few Notes About The Form On Opposite Page

Recently we were advised that a more precise policy of "mail list management" could save us-- and indirectly you-- a considerable amount of money in lower mailing costs for MarkeTips. We could save 75 per cent of our mailing costs, or more... and the money saved could be channeled back into the publication, raising its production values (and hopefully making it more enjoyable for you to read).

To achieve this postal savings, however, we have to establish that the addresses on our mailing list are as complete as possible, and follow a particular format, as specified by the Post Office. Many of your addresses are complete and correct on our current mailing list, but many more are not...

We need your help.

Please fill out the form on the opposite page, tear it out, fold and tape it, and return it to us. **This will ensure that you continue to receive MarkeTips.** (If we do not receive your filled-out form, eventually-- and sooner rather than later-- you'll be dropped from our mailing list .

PLEASE NOTE: In the form, a specific Street Address or a P.O. Box Number is a mandatory entry. Also, in the space where your twelve-digit Identification Number is requested, you can just copy the I.D. Number from your present MarkeTips mailing label.

There may be portions of the form that don't apply to you. If so, leave them blank.

If you have any questions about filling out the form, please feel free to call Mike Williams at (703) 305-7318.

MarkeTips (and Other Pubs) ... Now On the Internet !

Just in case you haven't clicked on yet, you can find MarkeTips on the FSS Publications Home Page, located at <http://pub.fss.gsa.gov>. We encourage you to click and browse. (For the gist of particular articles, consult the "Quick Glimpse Inside" feature via the "Current Publications" page.

A word of advice: MarkeTips is in PDF format, along with some other publication files. To view these documents, you'll need to use a PDF viewer-- such as Acrobat-- which is provided free by Adobe. You can download Acrobat in a few minutes. If you have problems doing so, consult our instructions or contact your own Systems personnel.

In addition to these on-line FSS publications, authorized GSA customers are invited to use the on-line publications ordering form, also provided.

We're hoping that this alternative publishing method will prove of service to our readers, especially those who spend a lot of time surfing the Internet. Our pubs home page includes a "Comments" section. Let us know what you think.

General Services Administration
Printing & Distribution Branch 6-CAR
1500 E Bannister Road
Kansas City, MO 64131-9885



NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES



BUSINESS REPLY MAIL
FIRST CLASS MAIL PERMIT NO. 12710 WASHINGTON DC

POSTAGE WILL BE PAID BY ADDRESSEE

GENERAL SERVICES ADMINISTRATION
PRINTING & DISTRIBUTION BRANCH 6-CAR
601 EAST 12TH STREET, ROOM G-2
KANSAS CITY, MO 64106-1208



FOLD

NEW ADDRESS FORMAT

MarketTips

Identification Number		Activity Address Code (AAC)		
Name <small>(Last, First)</small>				
Title <small>(e.g., Director of Customer Service)</small>				
Department/Agency <small>(e.g., Department of Transportation)</small>				
Bureau/Office <small>(e.g., Federal Aviation Administration)</small>				
Street <small>(For Office, use no Street or Rte. Number, if appropriate)</small>				
Building# <small>(If applicable for street front)</small>	Room#	Mail Stop		
City	State	Zip <small>(5 digit code)</small>	— <small>(4 digit code, if known)</small>	
Telephone ()		E-Mail <small>(Street address, if applicable)</small>		

If you are not the same person that is named on the mailing label

- Are you replacing that person? Yes No
- If yes, is that person still with the agency? Yes No
- Are you receiving the correct number of copies of *MarketTips*? Yes No
- If not, how many copies will you need? _____

PLEASE FOLD, TAPE AND RETURN

Help Us Clean Up Our Mailing List

Don't wait...complete and return the form...today.

We are updating our mailing list! If you want to be assured of receiving your copy of MarkeTips for Fiscal Year 1997, you must complete the form on the reverse side.

MarkeTips

1st Notice

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