

**PROGRAM 2089-S TERM: OCTOBER 1, 1998 THROUGH SEPTEMBER 30, 1999
TITLE: BOOKS AND PAMPHLETS**

ITEM NO. & DESCRIPTION	BASIS OF AWARD	J. & J. PRINTERS (Bremerton, WA)		SPECIALTY REPRO. (SIC. UT)		STAR PRESS (Milcon-Freewater, OR)		STERLING PRESS (SIC. UT)		THORNER PRESS (Buffalo, NY)		VOCATIONS IN PRIG (Spokane, WA)		P R E V I O U S (J & J)	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1. PRINTING, BINDING, PACKING & DISTRIBUTION:															
1. Saddle-stitched:															
(a) Printing in a single ink color, including binding, each page:															
MAKEREADY/SETUP:	560	2.50	1400.00	2.00	1120.00	3.30	1848.00	6.00	3360.00	2.90	1624.00	2.76	1545.60		
(1) Format "A".....		2.75	2931.50	2.50	2665.00	3.30	3517.80	9.00	9594.00	2.90	3091.40	2.75	2931.50		
(2) Format "B".....	1066														
RUNNING - PER 100 COPIES:															
(3) Format "A".....	20720	0.25	5180.00	0.20	4144.00	0.30	6216.00	0.20	4144.00	0.35	7252.00	0.25	5180.00		
(4) Format "B".....	22386	0.25	5596.50	0.20	4477.20	0.30	6715.80	0.20	4477.20	0.45	10073.70	0.25	5596.50		
2. Perfect-bind:															
(a) Printing in a single ink color, including binding, each page:															
MAKEREADY/SETUP:	800	2.75	2200.00	2.20	1760.00	N/B		2.50	2000.00	6.00	4800.00	2.90	2320.00	2.75	2200.00
(1) Format "A".....		2.75	5863.00	2.40	5116.80	N/B		2.50	5330.00	9.00	19188.00	2.99	6374.68	2.85	6076.20
(2) Format "B".....	2132														
RUNNING - PER 100 COPIES:															
(3) Format "A".....	29600	0.22	6512.00	0.16	4736.00	N/B		0.16	4736.00	0.45	13320.00	0.25	7400.00	0.25	7400.00
(4) Format "B".....	44772	0.26	11640.72	0.16	7163.52	N/B		0.16	7163.52	0.55	24624.60	0.26	11640.72	0.26	11640.72
3. Looseleaf Products:															
(a) Printing in a single ink color, including binding, each page:															
MAKEREADY/SETUP:	1200	2.50	3000.00	2.20	2640.00	2.75	3300.00	2.30	2760.00	6.00	7200.00	2.74	3288.00	2.60	3120.00
(1) Format "A".....		2.75	7892.50	2.40	6888.00	2.85	8179.50	2.30	6601.00	9.00	25830.00	2.89	8294.30	2.75	7892.50
(2) Format "B".....	2870														
RUNNING - PER 100 COPIES:															
(3) Format "A".....	44400	0.20	8880.00	0.16	7104.00	0.24	10656.00	0.17	7548.00	0.45	19980.00	0.20	8880.00	0.20	8880.00
(4) Format "B".....	60270	0.23	13862.10	0.16	9643.20	0.25	15067.50	0.17	10245.90	0.55	33148.50	0.22	13259.40	0.22	13259.40
4. Additional color(s): Printing text and covers in an additional color or colors:															
(a) Printing text or cover in a color in addition to the first single ink color press run charged for under items 1, 2, and 3 - each page:															
MAKEREADY/SETUP:	4	18.50	74.00	20.00	80.00	18.00	72.00	7.00	28.00	20.00	80.00	19.00	76.00	18.50	74.00
(1) Format "A".....		18.50	222.00	20.00	240.00	18.00	216.00	7.00	84.00	25.00	300.00	19.00	228.00	18.50	222.00
(2) Format "B".....	12														
RUNNING - PER 100 COPIES:															
(3) Format "A".....	148	2.25	333.00	2.00	296.00	3.00	444.00	0.45	66.60	0.40	59.20	2.39	353.72	2.25	333.00
(4) Format "B".....	252	2.25	567.00	2.00	504.00	3.00	756.00	0.45	113.40	0.45	113.40	2.39	602.28	2.25	567.00

**PROGRAM 2089-S TERM: OCTOBER 1, 1998 THROUGH SEPTEMBER 30, 1999
TITLE: BOOKS AND PAMPHLETS**

ITEM NO. & DESCRIPTION	BASIS OF AWARD	J. & J. PRINTERS (Bremerton, WA)		SPECIALTY REPRO. (SIC. UT)		STAR PRESS (Milcon-Freewater, OR)		STERLING PRESS (SIC. UT)		THORNER PRESS (Buffalo, NY)		VOCATIONS IN PRIG (Spokane, WA)		P R E V I O U S (J & J)	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
III. PAPER (per 100 leaves):															
(a) White Offset Book (50#) or White Writing (20#):															
(1) Format "A".....	16979	0.30	5093.70	0.40	20080.50	0.60	10187.40	0.38	6452.02	0.45	7640.55	0.36	6112.44	0.30	5093.70
(2) Format "B".....	26774	0.50	13387.00	0.75	20080.50	0.90	24096.60	0.43	11512.82	0.65	17403.10	0.70	18741.80	0.52	13922.48
(b) White Offset Book (60#):															
(1) Format "A".....	8548	0.34	2906.32	0.50	4274.00	0.62	5299.76	0.40	3419.20	0.55	4701.40	0.36	3077.28	0.30	2564.40
(2) Format "B".....	13939	0.65	9060.35	0.80	11151.20	0.95	13242.05	0.45	6272.55	0.75	10454.25	0.70	9757.30	0.70	9757.30
(c) Colored Writing (20#):															
(1) Format "A".....	6299	0.35	2204.65	0.60	3779.40	0.70	4409.30	0.37	2330.63	1.00	6299.00	0.90	5669.10	0.36	2267.64
(2) Format "B".....	8485	0.72	6109.20	0.90	7636.50	1.00	8485.00	0.60	5091.00	1.50	12727.50	1.25	10606.25	0.72	6109.20
(d) White Litho-Coated Book (60#):															
(1) Format "A".....	3599	0.70	2519.30	0.90	3239.10	1.00	3599.00	0.86	3095.14	0.70	2519.30	0.90	3239.10	0.90	3239.10
(2) Format "B".....	4848	1.25	6060.00	1.20	5817.60	1.75	8484.00	0.90	4363.20	0.90	4363.20	1.25	6060.00	1.25	6060.00
(e) White Litho-Coated Book (70#):															
(1) Format "A".....	2250	0.76	1710.00	1.00	2250.00	1.10	2475.00	0.90	2025.00	0.80	1800.00	0.92	2070.00	0.90	2025.00
(2) Format "B".....	2424	1.25	3030.00	1.40	3393.60	1.90	4605.60	1.00	2424.00	1.05	2545.20	1.27	3078.48	1.25	3030.00
(f) White Matte-Coated offset Book (60#):															
(1) Format "A".....	1800	0.70	1260.00	0.90	1620.00	1.00	1800.00	0.86	1548.00	0.72	1296.00	0.92	1656.00	0.90	1620.00
(2) Format "B".....	2424	1.25	3030.00	1.20	2908.80	1.70	4120.80	0.90	2181.60	0.92	2230.08	1.27	3078.48	1.25	3030.00
(g) White Matte-Coated Offset book (70#):															
(1) Format "A".....	5399	0.76	4103.24	1.00	5399.00	1.10	5938.90	0.90	4859.10	0.82	4427.18	0.92	4967.08	0.90	4859.10
(2) Format "B".....	1212	1.25	1515.00	1.40	1696.80	1.90	2302.80	1.00	1212.00	1.07	1296.84	1.27	1539.24	1.25	1515.00
(h) White or colored Vellum Book, with fiber flecks (60#):															
(1) Format "A".....	355	1.35	479.25	2.00	710.00	1.90	674.50	1.50	532.50	2.00	710.00	0.64	227.20	0.61	216.55
(2) Format "B".....	249	2.25	560.25	4.00	996.00	3.00	747.00	2.00	498.00	2.00	498.00	1.34	333.66	1.31	326.19
(i) White Litho-Coated Cover (60#):															
(1) Format "A".....	142	4.40	624.80	2.00	284.00	2.40	340.80	3.10	440.20	2.50	355.00	2.52	357.84	2.50	355.00
(2) Format "B".....	124	8.80	1091.20	4.00	496.00	3.40	421.60	3.20	396.80	5.00	620.00	6.23	772.52	6.20	768.80
(j) White Litho-Coated Cover (80#):															
(1) Format "A".....	189	4.40	831.60	2.50	472.50	2.90	548.10	3.80	718.20	3.50	661.50	4.08	771.12	4.04	763.56
(2) Format "B".....	186	8.80	1636.80	4.00	744.00	4.00	744.00	4.00	744.00	6.75	1255.50	8.84	1644.24	8.80	1636.80
(k) White Index (110#):															
(1) Format "A".....	189	1.50	283.50	1.20	226.80	1.70	321.30	1.25	236.25	2.00	378.00	1.28	241.92	1.25	236.25
(2) Format "B".....	249	2.25	560.25	2.70	672.30	2.80	697.20	2.40	597.60	3.80	946.20	2.43	605.07	2.40	597.60
(l) Colored Index (110#):															
(1) Format "A".....	545	2.25	1226.25	1.50	817.50	1.80	981.00	1.30	708.50	2.20	1199.00	1.64	893.80	1.60	872.00
(2) Format "B".....	528	3.40	1795.20	3.10	1636.80	2.95	1557.60	2.50	1320.00	4.15	2191.20	2.56	1351.68	2.50	1320.00
(m) White Vellum-finish Cover (65#):															
(1) Format "A".....	710	2.35	1668.50	2.20	1562.00	2.60	1846.00	1.40	994.00	2.15	1526.50	1.78	1263.80	1.75	1242.50
(2) Format "B".....	1461	2.95	4309.95	4.00	5844.00	3.70	5405.70	2.75	4017.75	3.65	5332.65	3.64	5318.04	3.50	5113.50
(n) Colored Vellum-finish Cover (65#):															
(1) Format "A".....	237	4.40	1042.80	3.00	711.00	2.80	663.60	1.50	355.50	2.40	568.80	1.56	369.72	1.50	355.50
(2) Format "B".....	311	6.60	2052.60	6.50	2021.50	3.80	1181.80	3.00	933.00	4.00	1244.00	3.26	1013.86	3.20	995.20
(o) White or colored Vellum-finish Cover, with fiber flecks (65#):															
(1) Format "A".....	42	4.40	184.80	4.00	168.00	4.50	189.00	4.30	180.60	2.99	125.58	4.29	180.18	4.25	178.50
(2) Format "B".....	95	6.60	627.00	7.00	665.00	6.00	570.00	4.50	427.50	5.00	475.00	6.59	626.05	6.55	622.25
(p) White Matte-Coated Cover (65#):															
(1) Format "A".....	78	4.40	343.20	2.00	156.00	3.10	241.80	2.00	156.00	2.25	175.50	2.29	178.62	2.25	175.50
(2) Format "B".....	405	8.80	3564.00	4.00	1620.00	4.50	1822.50	3.25	1316.25	4.40	1782.00	3.59	1453.95	3.50	1417.50

**PROGRAM 2089-S TERM: OCTOBER 1, 1998 THROUGH SEPTEMBER 30, 1999
TITLE: BOOKS AND PAMPHLETS**

ITEM NO. & DESCRIPTION	BASIS OF AWARD	J. & J. PRINTERS (Bremerton, WA)		SPECIALTY REPRO. (SIC. UT)		STAR PRESS (Milcon-Freewater, OR)		STERLING PRESS (SIC. UT)		THORNER PRESS (Buffalo, NY)		VOCATIONS IN PRIG (Spokane, WA)		P R E V I O U S (J & J)	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
III. FILMS (per film):															
(a) Page-size unit:															
(a) Format "A".....	1718	0.85	1460.30	0.80	1374.40	2.00	3436.00	1.00	1718.00	2.50	4295.00	0.79	1357.22	0.75	1288.50
(b) Format "B".....	1520	1.65	2508.00	1.80	2736.00	3.20	4864.00	1.25	1900.00	3.00	4560.00	1.69	2568.80	1.65	2508.00
(b) Line:															
(1) Format "A".....	26	2.75	71.50	3.00	78.00	4.00	104.00	1.25	32.50	4.00	104.00	1.29	33.54	1.25	32.50
(2) Format "B".....	61	3.50	213.50	3.00	183.00	6.00	366.00	1.25	76.25	6.00	366.00	1.56	95.16	1.50	91.50
(c) Square-finish halftones:															
(1) Format "A".....	38	2.50	95.00	6.00	228.00	6.00	228.00	4.00	152.00	8.00	304.00	2.59	98.42	2.50	95.00
(2) Format "B".....	91	4.50	409.50	8.00	728.00	8.00	728.00	4.00	364.00	12.00	1092.00	3.60	327.60	3.60	327.60
(d) Strip-ins, including film, per strip-in.....	25	1.00	25.00	10.00	250.00	10.00	250.00	0.75	18.75	8.00	200.00	1.00	25.00	0.95	23.75
IV. ADDITIONAL OPERATIONS:															
(a) Perforating off the fold, per 100 leaves.....	528	0.85	448.80	8.00	4224.00	9.50	5016.00	3.50	1848.00	5.00	2640.00	3.85	2032.80	3.75	1980.00
(b) Banding with kraft paper bands - per 100 bands.....	27	5.00	135.00	20.00	540.00	20.00	540.00	3.00	81.00	15.00	405.00	6.00	162.00	6.00	162.00
(c) Drilling (each run) - per 100 leaves.....	63359	0.12	7603.08	0.10	6335.90	0.20	12671.80	0.10	6335.90	5.00	316795.00	0.12	7603.08	0.12	7603.08
(d) Comb binding - per 100 books.....	55	85.00	4675.00	80.00	4400.00	100.00	5500.00	75.00	4125.00	100.00	5500.00	95.00	5225.00	95.00	5225.00
CONTRACTOR TOTALS			\$178,669.71		\$172,704.92		\$208,692.11		\$148,673.73		\$614,932.43		\$194,993.44		\$178,541.47
DISCOUNT		2.00%	\$3,573.39	5.00%	\$8,635.25	1.00%	\$2,086.92	NET		1.00%	\$6,149.32	4.00%	\$7,799.74	2.00%	\$3,570.83
DISCOUNTED TOTALS		20 days	\$175,096.32	20 days	\$164,069.67	20 days	\$206,605.19	NET		20 days	\$608,783.11	20 days	\$187,193.70	20 days	\$174,970.64

Reviewed By: _____