

ITEM NO. & DESCRIPTION	BASIS OF AWARD	CAPITOL LITHOGRAPH Boise, ID		DESERT GRAPHICS Burns, OR		HOUSE OF GRAPHICS Carol Stream, IL		LITHEXCEL Albuquerque, NM		RIBBON COMPANY Houston, TX		SPECIALTY REPRO Salt Lake, UT		YOUR TOWN PR Salem OR
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE
Format "A": 2 11 x 8-1/2" up to and including 17 x 9" Format "B": Over 17 x 9" up to and including 18 x 20" Format "C": Over 18 x 20" up to and including 19 x 25"														
<b>I. PRINTING AND CUTTING TO SIZE:</b>														
Leaflets: Cost per printed side and cost per color.														
(a) Printing one or two sides in a single ink color.														
(1) Makeready and setup charge.														
(A) Format "A".....	28	40.00	1120.00	35.00	980.00	119.00	3332.00	30.00	840.00	30.00	840.00	40.00	1120.00	130.00
(B) Format "B".....	20	60.00	1200.00	52.00	1040.00	233.00	4660.00	40.00	800.00	40.00	800.00	50.00	1000.00	160.00
(C) Format "C".....	2	70.00	140.00	90.00	180.00	233.00	466.00	78.00	156.00	60.00	120.00	100.00	200.00	168.00
(2) Running per 100 copies.														
(A) Format "A".....	1120	1.80	2016.00	1.05	1176.00	12.00	13440.00	0.60	672.00	1.40	1568.00	1.50	1680.00	2.50
(B) Format "B".....	800	2.35	1880.00	2.00	1600.00	19.00	15200.00	1.00	800.00	1.80	1440.00	3.00	2400.00	3.20
(C) Format "C".....	80	3.50	280.00	3.00	240.00	20.00	1600.00	2.50	200.00	2.50	200.00	6.00	480.00	3.40
(b) Additional color(s)-costs are in addition to the first single ink charge in line items I: (a), (1)&(2).														
(1) Makeready and setup charge.														
(A) Format "A".....	56	26.00	1456.00	20.00	1120.00	91.00	5096.00	25.00	1400.00	15.00	840.00	20.00	1120.00	60.00
(B) Format "B".....	40	46.00	1840.00	27.00	1080.00	103.00	4120.00	25.00	1000.00	20.00	800.00	30.00	1200.00	70.00
(C) Format "C".....	4	50.00	200.00	75.00	300.00	103.00	412.00	60.00	240.00	40.00	160.00	80.00	320.00	74.00
(2) Running per 100 copies.														
(A) Format "A".....	2240	1.00	2240.00	1.05	2352.00	4.50	10080.00	0.40	896.00	1.00	2240.00	1.50	3360.00	1.20
(B) Format "B".....	1600	1.20	1920.00	2.00	3200.00	7.45	11920.00	0.40	640.00	1.50	2400.00	3.00	4800.00	1.30
(C) Format "C".....	160	2.20	352.00	3.00	480.00	8.45	1352.00	1.00	160.00	2.00	320.00	6.00	960.00	1.64
(c) Saddle Stitched Pubs: Cost per printed side and per color.														
(1) Makeready and setup charge.....	400	30.00	12000.00	7.00	2800.00	41.00	16400.00	5.00	2000.00	15.00	6000.00	5.00	2000.00	254.00
(2) Running per 100 copies.....	16000	1.80	28800.00	0.75	12000.00	3.30	52800.00	0.25	4000.00	1.00	16000.00	0.80	12800.00	2.64
(d) Additional color(s)-costs are in addition to the first single ink charge in line items I: (c), (1)&(2).														
(1) Makeready and setup charge.....	800	30.00	24000.00	6.00	4800.00	N/C		3.00	2400.00	10.00	8000.00	5.00	4000.00	60.00
(2) Running per 100 copies.....	32000	1.25	40000.00	0.75	24000.00	N/C		0.15	4800.00	0.90	28800.00	0.80	25600.00	1.24
<b>II. FILMS:</b>														
(a) Line film from hard camera copy, cost per film.														
(A) Format "A".....	30	7.00	210.00	12.00	360.00	12.00	360.00	4.80	144.00	2.00	60.00	1.00	30.00	12.00
(B) Format "B".....	25	11.00	275.00	25.00	625.00	17.00	425.00	18.00	450.00	4.00	100.00	2.00	50.00	18.00
(C) Format "C".....	5	15.00	75.00	55.00	275.00	19.00	95.00	20.00	100.00	8.00	40.00	8.00	40.00	24.00
(b) Halftone(s) from hard camera copy; 150 lpi, Cost per finished halftone film.														
(A) Format "A".....	7	10.00	70.00	8.00	56.00	11.00	77.00	7.00	49.00	10.00	70.00	10.00	70.00	24.00
(B) Format "B".....	5	18.00	90.00	8.00	40.00	11.00	55.00	12.00	60.00	15.00	75.00	30.00	150.00	30.00
(C) Format "C".....	3	22.00	66.00	8.00	24.00	11.00	33.00	15.00	45.00	20.00	60.00	70.00	210.00	36.00
(c) Film from computer disk or CD, cost per film.														
(A) Format "A".....	185	10.00	1850.00	25.00	4625.00	31.00	5735.00	12.00	2220.00	12.00	2220.00	8.00	1480.00	17.00
(B) Format "B".....	45	14.00	630.00	45.00	2025.00	41.00	1845.00	30.00	1350.00	25.00	1125.00	20.00	900.00	38.00
(C) Format "C".....	10	20.00	200.00	55.00	550.00	56.00	560.00	40.00	400.00	50.00	500.00	100.00	1000.00	48.00

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		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE
(d) Composite Blueprint, Dylux, or similar proofs. Cost per page.														
(A) Format "A".....	30	8.00	240.00	6.00	180.00	8.50	255.00	3.00	90.00	3.00	90.00	3.00	90.00	12.00
(B) Format "B".....	5	10.00	50.00	9.00	45.00	10.80	54.00	8.00	40.00	6.00	30.00	10.00	50.00	16.00
(C) Format "C".....	5	15.00	75.00	12.00	60.00	12.75	63.75	11.00	55.00	10.00	50.00	50.00	250.00	24.00
(e) One piece color proof, per color and per page size.														
(A) Format "A".....	105	18.00	1890.00	45.00	4725.00	23.50	2467.50	6.00	630.00	15.00	1575.00	10.00	1050.00	48.00
(B) Format "B".....	30	28.00	840.00	90.00	2700.00	32.00	960.00	20.00	600.00	25.00	750.00	20.00	600.00	96.00
(C) Format "C".....	5	33.00	165.00	100.00	500.00	35.00	175.00	25.00	125.00	30.00	150.00	30.00	150.00	110.00
(f) Strip-ins: provides for making film of folio line, signature lines, imprints, or minor corrections and stripping into position. Cost per strip-in.....	200	4.00	800.00	5.00	1000.00	15.00	3000.00	10.00	2000.00	6.00	1200.00	6.00	1200.00	16.00
III. PAPER; per 100 leaves														
(a) 60 lb. White Offset Book														
(A) Format "A".....	128	2.00	256.00	2.50	320.00	2.70	345.60	1.40	179.20	1.50	192.00	2.00	256.00	2.50
(B) Format "B".....	20	3.50	70.00	5.00	100.00	5.40	108.00	3.50	70.00	3.00	60.00	4.00	80.00	5.00
(C) Format "C".....	2	5.00	10.00	6.00	12.00	7.15	14.30	4.50	9.00	6.00	12.00	12.00	24.00	5.25
(b) 70 lb. White Offset Book														
(A) Format "A".....	461	3.00	1383.00	3.00	1383.00	3.15	1452.15	1.50	691.50	2.50	1152.50	3.00	1383.00	3.78
(B) Format "B".....	72	5.00	360.00	6.00	432.00	6.30	453.60	3.70	266.40	5.00	360.00	6.00	432.00	7.50
(C) Format "C".....	7	7.00	49.00	7.15	50.05	7.45	52.15	5.00	35.00	8.00	56.00	18.00	126.00	7.88
(c) 60 lb. Colored Vellum-Finish Book														
(A) Format "A".....	896	2.40	2150.40	3.50	3136.00	3.45	3091.20	2.00	1792.00	1.75	1568.00	3.00	2688.00	3.85
(B) Format "B".....	140	3.70	518.00	7.00	980.00	6.90	966.00	4.20	588.00	2.00	280.00	6.00	840.00	7.70
(C) Format "C".....	11	5.00	55.00	8.25	90.75	6.90	75.90	6.00	66.00	4.00	44.00	18.00	198.00	8.09
(d) 70 lb. Colored Vellum-Finish Book														
(A) Format "A".....	128	3.30	422.40	4.10	524.80	4.00	512.00	2.25	288.00	3.00	384.00	5.00	640.00	4.50
(B) Format "B".....	20	4.20	84.00	8.20	164.00	8.00	160.00	5.00	100.00	4.00	80.00	10.00	200.00	9.00
(C) Format "C".....	2	6.00	12.00	10.00	20.00	8.00	16.00	6.80	13.60	6.00	12.00	30.00	60.00	9.45
(e) 70 lb. White Litho, Gloss Coated Book														
(A) Format "A".....	384	3.50	1344.00	4.20	1612.80	4.25	1632.00	3.00	1152.00	2.75	1056.00	4.00	1536.00	4.86
(B) Format "B".....	60	5.50	330.00	8.40	504.00	8.45	507.00	6.50	390.00	5.00	300.00	8.00	480.00	9.72
(C) Format "C".....	6	8.00	48.00	11.50	69.00	15.40	92.40	7.00	42.00	8.00	48.00	24.00	144.00	10.20
(f) 70 lb. White Matte Coated Offset Book														
(A) Format "A".....	256	3.50	896.00	4.25	1088.00	5.40	1382.40	3.00	768.00	3.00	768.00	4.00	1024.00	4.86
(B) Format "B".....	40	5.50	220.00	8.50	340.00	10.80	432.00	6.50	260.00	5.50	220.00	8.00	320.00	9.72
(C) Format "C".....	4	8.00	32.00	12.00	48.00	12.80	51.20	7.00	28.00	8.00	32.00	24.00	96.00	10.20
(g) 65 lb. White Vellum-finish Cover														
(A) Format "A".....	77	6.00	462.00	7.00	539.00	6.35	488.95	6.00	462.00	5.00	385.00	8.00	616.00	8.88
(B) Format "B".....	12	12.00	144.00	14.00	168.00	12.70	152.40	18.00	216.00	10.00	120.00	16.00	192.00	17.76
(C) Format "C".....	2	18.00	36.00	19.00	38.00	12.70	25.40	20.00	40.00	18.00	36.00	40.00	80.00	18.65
(h) 80 lb. White Vellum-Finish Cover														
(A) Format "A".....	51	7.00	357.00	8.75	446.25	21.25	1083.75	7.00	357.00	6.00	306.00	10.00	510.00	10.92
(B) Format "B".....	8	14.00	112.00	17.50	140.00	42.50	340.00	20.00	160.00	11.00	88.00	20.00	160.00	21.84
(C) Format "C".....	2	20.00	40.00	23.00	46.00	42.50	85.00	24.00	48.00	18.00	36.00	50.00	100.00	22.89

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		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE
(i) 65 lb. Colored Vellum-Finish Cover														
(A) Format "A".....	128	8.00	1024.00	8.50	1088.00	10.55	1350.40	7.00	896.00	8.00	1024.00	10.00	1280.00	11.60
(B) Format "B".....	20	15.00	300.00	17.00	340.00	21.15	423.00	20.00	400.00	15.00	300.00	20.00	400.00	23.20
(C) Format "C".....	2	25.00	50.00	36.00	72.00	21.15	42.30	24.00	48.00	25.00	50.00	50.00	100.00	24.36
(j) 80 lb. Colored Vellum-Finish Cover														
(A) Format "A".....	51	11.00	561.00	15.00	765.00	32.95	1680.45	10.00	510.00	10.00	510.00	12.00	612.00	14.22
(B) Format "B".....	8	18.00	144.00	30.00	240.00	65.90	527.20	30.00	240.00	18.00	144.00	24.00	192.00	28.44
(C) Format "C".....	2	28.00	56.00	40.00	80.00	65.90	131.80	33.00	66.00	35.00	70.00	70.00	140.00	29.86
IV. ADDITIONAL OPERATIONS:														
(a) Kraft Paper bands, cost per band.....	280	0.30	84.00	0.25	70.00	0.25	70.00	0.20	56.00	0.30	84.00	0.50	140.00	0.20
(b) Shrink-film packaging, per package.....	200	0.50	100.00	0.25	50.00	0.30	60.00	0.15	30.00	0.50	100.00	0.30	60.00	0.25
(c) Folding, per completed folded sheet. Cost per 100 sheets.....	400	3.50	1400.00	1.65	660.00	1.05	420.00	2.00	800.00	2.00	800.00	3.00	1200.00	0.80
(d) Computer time, rounded to the nearest 15 minutes, cost per hour.....	10	35.00	350.00	40.00	400.00	48.00	480.00	65.00	650.00	35.00	350.00	80.00	800.00	72.00
CONTRACTOR TOTALS			\$ 140,429.80		\$ 91,154.65		\$ 175,742.80		\$ 41,079.70		\$ 89,650.50		\$ 87,469.00	
DISCOUNT		NET		1.00%	911.55	NET		2.00%	821.59	NET		5.00%	4373.45	NET
DISCOUNTED TOTALS			\$ 140,429.80	20 days	\$ 90,243.10		\$ 175,742.80	20 days	\$ 40,258.11		\$ 89,650.50	20 days	\$ 83,095.55	

Reviewed By: \_\_\_\_\_



ESS	PREVIOUS	
	Capitol Litho	
COST	UNIT RATE	COST
3640.00	40.00	1120.00
3200.00	50.00	1000.00
336.00	70.00	140.00
2800.00	1.00	1120.00
2560.00	1.45	1160.00
272.00	2.50	200.00
3360.00	18.00	1008.00
2800.00	25.00	1000.00
296.00	50.00	200.00
2688.00	1.00	2240.00
2080.00	1.55	2480.00
262.40	2.50	400.00
101600.00	30.00	12000.00
42240.00	1.80	28800.00
48000.00	18.00	14400.00
39680.00	1.00	32000.00
360.00	1.50	45.00
450.00	2.00	50.00
120.00	8.00	40.00
168.00	10.00	70.00
150.00	18.00	90.00
108.00	22.00	66.00
3145.00	10.00	1850.00
1710.00	14.00	630.00
480.00	20.00	200.00

ESS	PREVIOUS	
	Capitol Litho	
COST	UNIT RATE	COST
360.00	5.00	150.00
80.00	7.00	35.00
120.00	10.00	50.00
5040.00	15.00	1575.00
2880.00	25.00	750.00
550.00	30.00	150.00
3200.00	5.00	1000.00
320.00	1.70	217.60
100.00	3.50	70.00
10.50	5.00	10.00
1742.58	2.50	1152.50
540.00	5.00	360.00
55.16	7.00	49.00
3449.60	2.00	1792.00
1078.00	2.00	280.00
88.99	4.00	44.00
576.00	3.00	384.00
180.00	4.00	80.00
18.90	6.00	12.00
1866.24	3.50	1344.00
583.20	5.50	330.00
61.20	8.00	48.00
1244.16	3.00	768.00
388.80	5.50	220.00
40.80	8.00	32.00
683.76	6.00	462.00
213.12	12.00	144.00
37.30	18.00	36.00
556.92	7.00	357.00
174.72	14.00	112.00
45.78	20.00	40.00

ESS	P R E V I O U S	
	Capitol Litho	
COST	UNIT RATE	COST
1484.80	8.00	1024.00
464.00	15.00	300.00
48.72	25.00	50.00
725.22	11.00	561.00
227.52	18.00	144.00
59.72	28.00	56.00
56.00	0.30	84.00
50.00	0.50	100.00
320.00	3.50	1400.00
720.00	35.00	350.00
\$ 292,947.11		\$ 118,432.10
	NET	
\$ 292,947.11		\$ 118,432.10

